



# FEDERAL RESERVE

statistical release

G.11

For immediate release  
September 10, 1974

## Finance Rate and Other Terms on New and Used Car Instalment Credit Contracts Purchased from Dealers by Major Auto Finance Companies

Period	Customer rate (per cent per annum)			Average maturity (months)			Average amount financed (dollars)			Ratio of amount financed to whole- sale value (per cent)		
	New	Used <sup>1/</sup>	Total	New	Used	Total	New	Used	Total	New	Used	Total
1973												
July	12.02	16.75	13.20	35.4	29.1	33.8	3,329	1,820	2,834	88	99	91
August	12.13	16.86	13.30	35.4	28.8	33.7	3,347	1,786	2,824	88	99	91
September	12.28	16.98	13.45	35.3	28.5	33.6	3,418	1,780	2,852	87	99	90
October	12.34	17.11	13.52	35.1	28.2	33.4	3,448	1,824	2,935	88	99	91
November	12.40	17.21	13.59	35.1	27.9	33.3	3,400	1,826	2,891	88	100	91
December	12.42	17.31	13.63	35.1	27.6	33.2	3,357	1,805	2,845	88	99	91
1974												
January	12.39	16.56	13.42	35.2	29.3	33.7	3,369	1,905	2,785	88	97	90
February	12.33	16.62	13.39	35.3	29.4	33.8	3,402	1,945	2,806	88	97	91
March	12.29	16.69	13.38	35.4	29.2	33.8	3,450	1,921	2,856	88	98	91
April	12.28	16.76	13.39	35.5	29.2	33.9	3,480	1,947	2,884	88	99	91
May	12.36	16.86	13.48	35.6	29.1	33.9	3,531	1,974	2,958	88	99	91
June	12.50	17.07	13.63	35.7	29.0	34.0	3,580	1,988	3,015	88	99	91
July	12.58	17.19	13.72	35.8	29.0	34.1	3,629	2,000	3,062	88	99	91

Note: Rates are reported on an annual percentage rate basis as specified in the Federal Reserve Board's Regulation Z (Truth-in-Lending). Data on the amount financed exclude finance charges.

<sup>1/</sup> Decreases in finance rates for used cars from December to January reflect customary procedures observed by finance companies in establishing "aging dates" for used vehicles.