

| Loan Characteristics | Amount of Loans $(\$ 1,000)$ | $\begin{gathered} \text { Average } \\ \text { Size } \\ (\$ 1,000) \end{gathered}$ | Weighted <br> Average Maturity ${ }^{2}$ | Loan Rate (percent) |  | Percent of Amount of Loans |  |  | Most Common Base Pricing 5 Rate ${ }^{5}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Weighted <br> Average Effective ${ }^{3}$ | Standard Error ${ }^{4}$ | Secured by Collateral | Made Under |  |  |
|  |  |  |  |  |  |  | Commitment | Participation |  |
| All C\&I loans |  |  | Days |  |  |  |  |  |  |



## Footnotes appear on the last page.

TABLE 2
Commercial and Industrial loans made by large banks ${ }^{1}$

| Loan Characteristics | Amount of Loans$(\$ 1,000)$ | Average Size <br> $(\$ 1,000)$ | Weighted Average Maturity ${ }^{2}$ | Loan Rate (percent) |  | Percent of Amount of Loans |  |  | Most <br> Common <br> Base <br> Pricing ${ }_{5}$ <br> Rate ${ }^{5}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Weighted Average Effective | Standard Error ${ }^{4}$ | Secured by Collateral | Made Under |  |  |
|  |  |  |  |  |  |  | Commitment | Participation |  |
|  |  |  | Days |  |  |  |  |  |  |


1 Overnight ${ }^{6}$
One month and under
2 (excluding overnight)

| 2 | excluding o |
| :--- | :--- |
| 3 | Fixed rate |
| 4 | Floating rate |


|  | Over one month and |
| :--- | :--- |
| 5 | under one year |
| 6 | Fixed rate |
| 7 | Floating rate |
| 8 | Demand ${ }^{7}$ |
| 9 | Fixed rate |
| 10 | Floating rate |


| 11 | Total under one year <br> Fixed rate |
| :---: | :---: |
| 12 | By size $(\$ 1,000)$ |
| 13 | $1-99$ |
| 14 | $100-499$ |
| 15 | $500-999$ |
| 16 | $1000-4999$ |
| 17 | $5000-9999$ |
| 18 | $10000+$ |
|  | Floating rate |
| 19 | By size $(\$ 1,000)$ |
| 20 | $1-99$ |
| 21 | $100-499$ |
| 22 | $500-999$ |
| 23 | $1000-4999$ |
| 24 | $5000-9999$ |
| 25 | $10000+$ |


| 13,445,383 | 11,150 | -- |
| :---: | :---: | :---: |
| 6,181,420 | 2,236 | 14 |
| 4,368,930 | 5,116 | 14 |
| 1,812,489 | 948 | 14 |
| 9,395,424 | 654 | 123 |
| 4,648,252 | 2,679 | 80 |
| 4,747,172 | 376 | 165 |
| 12,974,875 | 544 | $\sim$ |
| 5,259,309 | 4,288 | -- |
| 7,715,566 | 341 | -- |
| 41,997,101 | 995 | 43 |
| 27,483,619 | 5,505 | 20 |
| 36,495 | 34 | 158 |
| 180,741 | 237 | 83 |
| 297,369 | 672 | 54 |
| 3,082,480 | 2,348 | 34 |
| 3,480,903 | 6,720 | 32 |
| 20,405,631 | 23,021 | 15 |
| 14,513,482 | 390 | 119 |
| 760,185 | 31 | 202 |
| 1,930,171 | 207 | 203 |
| 957,753 | 668 | 192 |
| 2,872,093 | 2,036 | 139 |
| 1,824,258 | 6,678 | 123 |
| 6,169,023 | 22,414 | 67 |
|  |  | Months |
| 7,296,907 | 1.017 | 50 |
| 1,316,806 | 1,031 | 43 |
| 20,438 | 31 | 46 |
| 64,651 | 221 | 45 |
| 64,417 | 716 | 45 |
| 1,167,300 | 5,059 | 43 |
| 5,980,100 | 1,014 | 52 |
| 93,555 | 42 | 36 |
| 505,853 | 226 | 37 |
| 403,537 | 670 | 41 |
| 4,977.155 | 6,107 | 54 |


| 5.86 | 0.24 | 9.9 |
| ---: | ---: | ---: |
|  |  |  |
| 6.30 | 0.17 | 17.2 |
| 6.23 | 0.17 | 9.6 |


| 65.0 | 4.2 | Other |
| :---: | :---: | :---: |
| 90.1 | 6.0 | Domestic |
| 87.5 | 6.2 | Other |
| 96.3 | 5.4 | Domestic |
| 92.7 | 9.9 | Foreign |
| 96.5 | 11.0 | Foreign |
| 88.9 | 8.9 | Prime |
| 45.4 | 5.0 | Other |
| 32.0 | 9.4 | Other |
| 54.5 | 3.7 | Prime |
| 68.8 | 6.3 | Other |
| 67.3 | 6.7 | Other |
| 88.4 | 4.5 | Other |
| 89.2 | 6.1 | Other |
| 92.1 | 12.3 | Other |
| 83.5 | 6.1 | Other |
| 77.3 | 8.6 | Other |
| 62.5 | 6.4 | Other |
| 71.7 | 5.6 | Prime |
| 88.4 | 0.9 | Prime |
| 90.8 | 3.8 | Prime |
| 89.5 | 6.6 | Prime |
| 79.4 | 6.7 | Prime |
| 71.9 | 7.8 | Other |
| 57.4 | 5.3 | Fed Fund |
| 90.1 | 7.3 | Prime |
| 83.5 | 12.6 | Foreign |
| 64.2 | 2.3 | Other |
| 77.2 | 5.6 | Domestic |
| 87.6 | 22.4 | Domestic |
| 84.0 | 12.6 | Foreign |
| 91.6 | 6.1 | Prime |
| 85.6 | 4.0 | Prime |
| 91.0 | 8.1 | Prime |
| 88.2 | 10.5 | Prime |
| 92.0 | 5.6 | Prime |


| Prime |
| :--- |
| Rate $^{9}$ |


| Loans made below prime ${ }^{10}$ |  |  | Days |  | Nominal ${ }^{8}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 37 Overnight ${ }^{6}$ | 13,241,893 | 12,452 | -- | 5.81 | 5.65 | 8.5 |
| One month and under <br> 38 (excluding overnight) | 5,911,270 | 5,683 | 13 | 6.17 | 5.99 | 15.0 |
| Over one month and 39 under one year | 7,368,928 | 2,883 | 102 | 6.50 | 6.32 | 26.5 |
| 40 Demand ${ }^{7}$ | 9,561,214 | 3,557 | -- | 5.94 | 5.81 | 27.4 |
| 41 Total under one year <br> 42 Fixed rate <br> 43 Floating rate | $\begin{array}{r} 36,083,306 \\ 26,758,563 \\ 9,324,743 \end{array}$ | $\begin{aligned} & 4,911 \\ & 7,211 \\ & 2,564 \end{aligned}$ | 32 19 89 | $\begin{aligned} & 6.04 \\ & 5.96 \\ & 6.30 \end{aligned}$ | $\begin{aligned} & 5.88 \\ & 5.80 \\ & 6.12 \end{aligned}$ | 18.2 11.0 39.0 |
|  |  |  | Months |  |  |  |
| 44 Total one year and over 45 Fixed rate <br> 46 Floating rate | $3,881,763$ $1,124,221$ $2,757,542$ | 2,693 2,334 2,873 | 49 43 52 | 6.82 6.54 6.94 | 6.64 6.44 6.72 | 62.2 45.9 68.8 |

[^0]TABLE 3
Commercial and Industrial loans made by other banks ${ }^{1}$


Footnotes appear on the last page.

The Survey of Terms of Bank Lending to Business collects data on gross loan extensions made during the first full business week in the mid-month of each quarter. The authorized panel size for the survey is 348 banks, although the number of respondents is generally somewhat smaller, owing to the effects of mergers and other factors. The sample data are used to estimate the terms of loans extended during that week at all insured commercial banks. Note that the terms on loans extended during the survey week may differ from those extended during other weeks of the quarter. Moreover, these estimated terms are not intended to measure the average terms on business loans in bank portfolios.

1. As of December 31, 1995, assets of most of the large banks were at least $\$ 7.0$ billion. Median total assets for all insured banks were roughly $\$ 1.0$ billion.
2. Average maturities are weighted by loan size and exclude demand loans.
3. Effective (compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan size.
4. The chances are about two out of three that the average rate shown would differ by less than this amount from the average rate that would be found by a complete survey of lending at all banks.
5. The most common base rate is that used to price the largest dollar volume of loans. Base pricing rates include the prime rate (sometimes referred to as a bank's "base" or "reference" rate); the federal funds rate; domestic money market rates other than the prime rate and the federal funds rate; foreign money market rates; and other base rates not included in the foregoing classifications.
6. Overnight loans mature on the business day after they are made.
7. Demand loans have no stated date of maturity.
8. Nominal (not compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan size.
9. The prime rate reported by each bank is weighted by the volume of loans extended and then averaged.
10. The proportion of loans made at rates below the prime may vary substantially from the proportion of such loans outstanding in banks' portfolios.

[^0]:    Footnotes appear on the last page.

