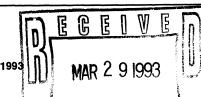
## FEDERAL RESERVE statistical release

SURVEY OF TERMS OF BANK LENDING MADE DURING FEBRUARY 1-5, 1993
TABLE 1

Commercial and Industrial loans made by all commercial banks



For Immediate Release March 24, 1993

Commercial and Industrial loar	is made by all col	mmerciai bar	iks	, and a second	DECE	DCH LIRE	JADA		
	Amount of Loans (\$1,000)	Average Size (\$1,000)	Weighted Average Maturity2	Loan Rate (percent)		TOTT PUCE	nt of Amount of Loans		Most
Loan Characteristics				Weighted Average Effective <sup>3</sup>	Standard Error <sup>4</sup>	Secured by Collateral	Commitment	Under Participation	Common Base Pricing Rate 5
All C&I loans			Days		<u> </u>			<b></b>	
1 Overnight <sup>6</sup>	7,333,668	6,404		3.94	0.24	7.1	62.3	6.5	Other
One month and under (excluding overnight) Fixed rate Floating rate	7,208,296 5,748,921 1,459,376	963 1,911 326	17 17 17	4.20 4.08 4.66	0.20 0.26 0.28	27.0 20.7 52.1	73.3 71.5 80.3	7.7 7.1 10.0	Other Other Prime
Over one month and under one year Fixed rate Floating rate	7,705,951 3,063,944 4,642,006	134 141 130	150 115 172	5.54 4.83 6.02	0.18 0.26 0.22	55.1 42.6 63.3	83.1 76.3 87.6	5.4 1.6 7.8	Prime Foreign Prime
<ul><li>8 Demand 7</li><li>9 Fixed rate</li><li>10 Floating rate</li></ul>	14,812,621 4,065,2 <b>79</b> 10,747,342	288 894 230	  	5.45 4.17 5.93	0.18 0.31 0.16	63.2 23.9 78.0	66.9 67.8 66.5	3.2 3.5 3.1	Prime Domestic Prime
11 Total under one year Fixed rate	37,060,536	315	58	4.92	0.17	43.4	70.6	5.2	Prime
12 By size (\$1,000) 13 1 - 99 14 100 - 499 15 500 - 999 16 1000 - 4999 17 5000 - 9999 18 10000 +	20,211,700 339,729 332,759 380,367 3,661,256 3,952,280 11,545,310	663 13 190 645 2,312 6,895 18,611	28 178 87 61 31 27 21	4.16 8.43 6.34 4.97 4.40 4.16 3.86	0.27 0.24 0.12 0.11 0.05 0.08 0.12	19.7 72.6 58.1 47.8 24.9 16.4 15.6	68.1 36.0 62.2 70.6 75.3 70.5 66.1	5.3 1.0 6.6 8.7 7.1 6.6 4.3	Other Other Other Other Other Other Domestic Other
Floating rate 19 By size (\$1,000) 20 1 - 99 21 100 - 499 22 500 - 999 23 1000 - 4999 24 5000 - 9999 25 10000 +	16,848,836 1,636,952 2,908,572 1,477,933 3,941,534 1,598,714 5,285,131	194 24 196 676 1,973 6,715 22,473	135 159 160 140 154 128 84	5.85 7.42 6.89 6.77 6.09 5.20 4.54	0.18 0.06 0.06 0.14 0.18 0.38 0.44	71.7 83.7 75.5 73.4 60.1 52.5 79.9	73.5 83.4 89.1 89.7 88.0 74.2 46.4	5.0 1.7 6.5 7.6 6.1 6.4 3.3	Prime Prime Prime Prime Prime Prime Fed Fund
			Months	]					
26 Total one year and over Fixed rate	5,082,9 <b>59</b>	193	44	6.39	0.19	64.4	71.9	8.2	Prime
27 By size (\$1,000) 28 1 - 99 29 100 - 499 30 500 - 999 31 1000 +	1,534,899 202,898 185,710 71,990 1,074,302	126 19 168 661 4,138	47 37 50 61 47	6.43 8.98 8.11 7.07 5.62	0.33 0.07 0.28 0.56 0.74	66.9 93.6 93.6 75.8 56.7	62.8 19.1 33.0 49.0 77.1	3.5 0.1 3.2 5.9 4.0	Other Other Prime Other Other
Floating rate 32 By size (\$1,000) 33 1 - 99 34 100 - 499 35 500 - 999 36 1000 +	3,548,060 243,261 649,014 423,420 2,232,365	252 25 203 655 3,811	43 43 40 61 41	6.38 8.13 7.30 6.88 5.82	0.18 0.11 0.18 0.21 0.19	63.3 88.6 75.6 78.8 54.0	75.8 53.4 69.3 72.7 80.7	10.3 2.5 7.5 7.6 12.4	Prime Prime Prime Prime Prime
Loans made below prime <sup>10</sup>			Days	1	Nominal 8	]			Prime Rate 9
37 Overnight <sup>6</sup>	7,183,113	7,338	**	3.89	3.87		61.5	6.6	6.00
One month and under 38 (excluding overnight)	6,668,363	3,693	16	3.97	3.96	23.0	73.3	7.3	6.00
Over one month and 39 under one year	4,259,811	626	127	4.28	4.25	37.6	86.2	4.8	6.09
40 Demand 7	7,425,035	3,142		3.93	3.90	50.0	46.0	2.3	6.01
41 Total under one year 42 Fixed rate 43 Floating rate	25,536,322 19,077, <b>81</b> 0 6,4 <b>58,512</b>	2,137 2,839 1,235	36 26 97 Months	3.99 3.98 4.00	3.96 3.96 3.96	28.4 17.0 62.2	64.2 68.3 52.1	5.3 5.5 4.5	6.02 6.01 6.04
44 Total one year and over 45 Fixed rate 46 Floating rate	1,751,431 709,950 1,041,480	566 464 667	47 42 51	4.59 4.36 4.74	4.53 4.32 4.68	42.9 34.9 <b>4</b> 8.4	81.9 75.5 86.3	4.9 6.5 3.8	6.18 6.14 6.20

E.2 SURVEY OF TERMS OF BANK LENDING MADE DURING FEBRUARY 1-5, 1993 TABLE 2 Commercial and Industrial loans made by large banks<sup>1</sup>

		Amount of Loans (\$1,000)	Average Size (\$1,000)	Weighted Average Maturity2	Loan Rate (percent)		Percent of Amount of Loans			
Loan Characteristics	Weighted						Made	Under	Most Common Base on Pricing Rate 5	
	Average Effective <sup>3</sup>				Standard Error <sup>4</sup>	Secured by Collateral	Commitment	Participation		
All C&l loans	3			Days						
1 Overnigh	nt6	5,687,807	6,871		4.00	0.21	8.4	59.7	8.4	Other
		5,539,357 4,425,194 1,114,163	3,657 5,202 1,678	16 16 15	4.13 4.09 4.28	0.18 0.18 0.30	28.3 22.0 53.4	74.6 71.7 86.2	6.2 5.6 8.7	Other Other Domestic
Over one 5 under on 6 Fixed re 7 Floating	até	3,903,242 1,705,237 2,198,005	718 2,159 473	133 98 160	4.95 4.51 5.28	0.18 0.24 0.22	49.3 44.1 53.4	87.0 81.3 91.4	6.3 1.8 9.7	Prime Foreign Prime
8 Demand 9 Fixed ra 10 Floating	ate	10,129,528 2,697,965 7,431,564	557 2,520 434	  	5.17 4.06 5.57	0.13 0.18 0.15	64.4 27.5 77.8	61.0 71.1 57.4	1.4 0.2 1.9	Prime Domestic Prime
11 Total und Fixed r	der one year	25,259,935	972	40	4.64	0.14	41.6	67.7	4.8	Other
12 By six 13 14 15 \$ 16 10 17 50 18 100	ze (\$1,000) 1 - 99 100 - 499 500 - 999 000 - 4999 000 - 9999	14,516,203 20,611 127,140 201,898 2,350,399 2,732,399 9,083,757	4,102 25 235 680 2,336 6,852 18,767	21 122 70 40 23 26 17	4.10 6.83 5.54 4.84 4.51 4.25 3.91	0.17 0.17 0.14 0.15 0.09 0.10 0.13	20.3 62.7 55.2 36.3 28.1 21.1 17.1	68.0 56.1 73.0 85.4 71.2 69.6 66.3	5.2 1.6 5.7 6.5 5.7 8.8 4.0	Other Prime Other Other Other Domestic Other
20 21 22 23 10 24	g rate ze (\$1,000) 1 - 99 100 - 499 500 - 999 000 - 4999 000 - 9999	10,743,732 442,319 1,251,008 699,851 2,107,299 1,181,331 5,061,924	479 32 207 670 2,043 6,855 22,624	111 146 149 152 138 104 80	5.38 7.26 6.87 6.50 5.94 5.22 4.50	0.18 0.13 0.09 0.15 0.23 0.43	70.3 82.5 73.8 63.2 52.7 59.9 79.1	67.3 92.0 92.4 87.8 87.8 75.9 45.6	4.2 1.4 3.7 7.1 5.8 4.2 3.5	Prime Prime Prime Prime Prime Prime Fed Funds
				Months						
Fixed ra 27 By siz 28 29 3 30 5 31 10	ze (\$1,000) 1 - 99 100 - 499 500 - 999 000 +	2,594,212 487,766 14,968 31,728 34,879 406,191	693 611 30 193 699 4,351	42 43 45 48 62 41	5.94 5.38 9.15 7.58 7.37 4.89	0.18 0.35 0.26 0.44 0.49 0.89	51.4 43.7 94.3 78.2 75.8 36.4	79.1 77.1 18.5 62.2 55.3 82.3	12.5 9.4 1.1 4.8 4.1 10.6	Prime Foreign Other Other Other Foreign
33 34 35 5	g rate ze (\$1,000) 1 - 99 100 - 499 500 - 999 000 +	2,106,446 41,178 247,677 205,150 1,612,441	715 35 234 659 4,097	42 38 36 35 44	6.07 7.17 6.98 6.52 5.85	0.12 0.13 0.13 0.19 0.14	53.2 87.2 77.4 66.9 46.9	79.6 74.1 82.4 78.7 79.4	13.2 7.8 11.5 13.1 13.6	Prime Prime Prime Prime Prime
Loans made	below prime <sup>10</sup>			Days		Nominal 8	7			Prime Rate <sup>9</sup>
37 Overnigh		5,553,819	7,646		3.95	3.94	6.9	58.7	8.6	6.00
	nth and under ding overnight)	5,239,032	5,594	15	3.99	3.98	25.5	74.8	5.4	6.00
Over one	e month and ne vear	2,749,775	4,170	114	4.18	4.16	38.9	87.7	6.6	6.00
40 Demand	•	5,785,907	4,791		3.86	3.82	58.4	41.7	0.1	6.00
41 Total und 42 Fixed ra 43 Floating		19,328,533 13,917,872 5,410,661	5,475 5,694 4,982	29 20 82 Months	3.97 4.00 3.87	3.94 3.99 3.83	31.9 18.7 65.9	62.1 67.3 48.8	4.9 5.3 3.8	6.00 6.00 6.00
44 Total one	e year and over ate g rate	1,067,696 331,369 736,327	2,852 2,916	46 36	4.42 4.15	4.36 4.10	33.3 23.3 37.8	89.5 86.4	7.5 13.0	6.00 6.00

Footnotes appear on the last page.

E.2 SURVEY OF TERMS OF BANK LENDING MADE DURING FEBRUARY 1-5, 1993 TABLE 3 Commercial and Industrial loans made by other banks<sup>1</sup>

	Amount of Loans (\$1,000)	Average Size (\$1,000)	Weighted Average Maturity2	Loan Rate (percent)		Percent of Amount of Loans			Mana
Loan Characteristics				Weighted			Made Under		Most Common
				Average Effective <sup>3</sup>	Standard Error <sup>4</sup>	Secured by Collateral	Commitment	Participation	Base Pricing Rate 5
All C&I loans			Days						
1 Overnight <sup>6</sup>	1,645,861	5,186	-	3.70	0.45	2.6	71.2	0.0	Fed Funds
One month and under (excluding overnight) Fixed rate Floating rate	1,668,939 1,323,727 345,213	280 613 91	20 19 21	4.41 4.03 5.88	0.24 0.34 0.29	22.9 16.4 47.8	68.8 70.8 61.1	12.6 12.2 14.1	Fed Funds Fed Funds Prime
Over one month and under one year Fixed rate Floating rate	3,802,709 1,358,708 2,444,001	73 65 79	167 137 183	6.16 5.22 6.68	0.18 0.29 0.19	60.9 40.7 72.2	79.1 70.0 84.2	4.4 1.4 6.2	Prime Other Prime
8 Demand <sup>7</sup> 9 Fixed rate 10 Floating rate	4,683,093 1,367,314 3,315,778	141 393 112	  	6.05 4.37 6.74	0.23 0.41 0.16	60.5 16.7 78.5	79.6 61.3 87.1	7.1 9.9 5.9	Prime Other Prime
11 Total under one year Fixed rate	11,800,602	129	94	5.52	0.19	47.2	76.7	6.0	Prime
12 By size (\$1,000) 13 1 - 99 14 100 - 499 15 500 - 999 16 1000 - 4999 17 5000 - 9999 18 10000 +	5,695,497 319,118 205,619 178,469 1,310,856 1,219,881 2,461,554	211 13 170 609 2,271 6,995 18,058	50 180 95 84 45 31 36	4.30 8.53 6.84 5.13 4.20 3.96 3.70	0.31 0.24 0.10 0.17 0.07 0.09 0.15	18.3 73.3 59.8 60.8 19.1 6.0 10.2	68.4 34.7 55.5 53.8 82.7 72.3 65.5	5.6 1.0 7.1 11.1 9.6 1.6 5.4	Fed Funds Other Other Prime Other Fed Funds Fed Funds
Floating rate  19 By size (\$1,000)  20 1 - 99  21 100 - 499  22 500 - 999  23 1000 - 4999  24 5000 - 9999  25 10000 +	6,105,104 1,194,633 1,657,564 778,082 1,834,235 417,383 223,207	95 22 189 681 1,898 6,348 19,525	163 161 164 133 173 175 182	6.67 7.48 6.90 7.00 6.27 5.13 5.52	0.17 0.08 0.06 0.18 0.22 0.62 0.40	74.3 84.1 76.8 82.5 68.6 31.6 100.0	84.4 80.2 86.7 91.4 88.1 69.3 64.2	6.5 1.8 8.6 8.0 6.4 12.8 0.0	Prime Prime Prime Prime Prime Prime
			Months						
26 Total one year and over Fixed rate	2,488,748	110	46	6.86	0.18	77.9	64.3	3.8	Prime
27 By size (\$1,000) 28 1 - 99 29 100 - 499 30 500 - 999 31 1000 + Floating rate	1,047,133 187,930 153,982 37,111 668,110	92 18 164 630 4,019	48 36 51 59 50	6.92 8.96 8.22 6.80 6.06	0.30 0.05 0.24 0.78 0.53	77.7 93.6 96.8 75.8 69.0	56.1 19.2 27.0 43.1 74.0	0.7 0.0 2.9 7.6 0.0	Other Other Prime Other Other
32 By size (\$1,000) 33 1 - 99 34 100 - 499 35 500 - 999 36 1000 +	1,441,614 202,084 401,337 218,270 619,924	129 24 187 651 3,224	45 44 42 85 33	6.82 8.32 7.49 7.21 5.75	0.20 0.16 0.20 0.25 0.31	78.1 88.9 74.5 90.0 72.6	70.2 49.2 61.1 67.1 84.0	6.0 1.4 5.0 2.5 9.4	Prime Prime Prime Prime Prime
Loans made below prime <sup>10</sup>			Days	[	Nominal8				Prime Rate 9
37 Overnight <sup>6</sup>	1,629,294	6,454		3.67	3.64	1.6	70.9	0.0	6.00
One month and under 38 (excluding overnight)	1,429,331	1,645	20	3.90	3.88	14.2	68.0	14.3	6.01
Over one month and 39 under one year	1,510,036	246	151	4.47	4.49	25.0	90 5		
40 Demand 7	1,639,129	1,419		4.47	4.43 4.17	35.2 20.3	83.5 61.0	1.6 10.0	6.24 6.02
41 Total under one year 42 Fixed rate 43 Floating rate	6,207,789 5,159,938 1,047,851	737 1,207 253	57 41 144 Months	4.05 3.92 4.68	4.03 3.90 4.64	17.6 12.4 43.1	70.7 70.9 69.4	6.4 6.0 8.0	6.07 6.03 6.24
44 Total one year and over 45 Fixed rate 46 Floating rate	683,735 378,582 305,153	251 267 235	49 46 53	4.85 4.54 5.22	4.81 4.51 5.17	58.0 45.0 74.1	70.1 66.0 75.1	0.8 0.7 0.8	6.45 6.27 6.69

Footnotes appear on the last page.

## **NOTES**

The Survey of Terms of Bank Lending to Business collects data on gross loan extensions made during the first full business week in the mid-month of each quarter by a sample of 340 commercial banks of all sizes. The sample data are used to estimate the terms of loans extended during that week at all insured commercial banks. The estimated terms of bank lending are not intended for use in collecting the terms of loans extended over the entire quarter or residing in the portfolios of those banks. Historical data back to 1977 presented in the format of the current E.2 release are now available.

- 1. As of September 30, 1990, assets of most of the large banks were at least \$7.0 billion. For all insured banks, total assets averaged \$275 million.
- 2. Average maturities are weighted by loan size and exclude demand loans.
- 3. Effective (compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan size.
- 4. The chances are about two out of three that the average rate shown would differ by less than this amount from the average rate that would be found by a complete survey of lending at all banks.
- 5. The most common base rate is that used to price the largest dollar volume of loans. Base pricing rates include prime rate (sometimes referred to as a bank's "basic" or "reference" rate); the federal funds rate; domestic money market rates other than the prime rate and federal funds rates; foreign money market rates; and other base rates not included in the foregoing classifications.
- 6. Overnight loans mature on the business day after they are made.
- 7. Demand loans have no stated date of maturity.
- 8. Nominal (not compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan size.
- 9. The prime rate reported by each bank is weighted by the volume of loans extended and then averaged.
- 10. The proportion of loans made at rates below the prime may vary substantially from the proportion of such loans outstanding in banks' portfolios.