

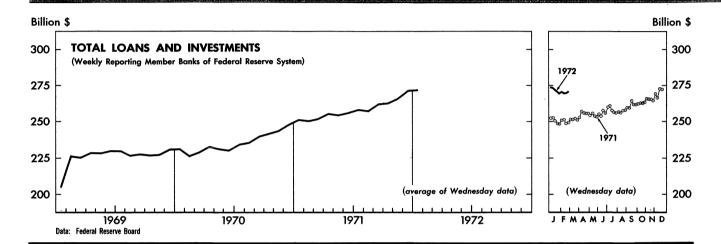
MARCH 17, 1972

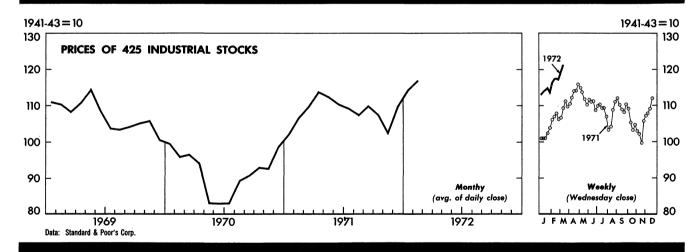
## **BUSINESS STATISTICS**

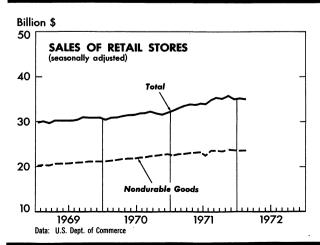


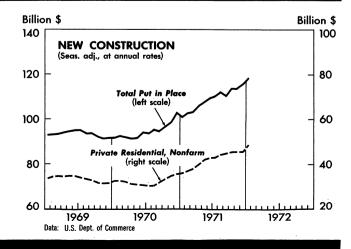
A WEEKLY SUPPLEMENT TO THE SURVEY OF CURRENT BUSINESS

## U.S. DEPARTMENT OF COMMERCE/BUREAU OF ECONOMIC ANALYSIS









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ITEM	19	71	1972				
	Mar. 6	Mar. 13	Feb. 19	Feb. 26	Mar. 4	Mar. 11	
WHOLESALE PRICES, 22 COMMODITIES 2/1967=100	109.1	108.8	112.2	112.5	112.7	113.4	
ALL RETAIL STORES, SALESmil. \$ Nondurable goods storesdo	6,879 4,793	7,058 4,756	7,291 4,933	7,424 4,916	7,821 5,191	•••••	
INITIAL UNEMPLOYMENT CLAIMS, State programsthous INSURED UNEMPLOYMENT, all programsdo State programs (50 States, D.C., and Puerto Rico)do FAILURES, INDUST. AND COMMERCIAL (Dun & Bradstreet)number	306 3,204 2,702 190	275 3,148 2,639 270	279 3,096 2,469 230	252 166	264  226	220	
FINANCE: Currency in circulation $\underline{3}/$ mil. \$. Federal Reserve bank credit outstanding, total $\underline{3}/$ do Member bank reserve balances $\underline{3}/$ do Excess reserves, estimated $\underline{3}/$	55,719 66,520 29,542 170	56,000 66,414 29,404 82	59,774 74,693 32,290 325	59,736 74,037 31,871 178	59,696 72,852 31,595 70	59,871 72,569 31,490 167	
Assets and liabilities of large commercial banks: 4/ Demand deposits, adjusted	80,949 51,218 251,845 28,289 81,165 34,497	81,801 51,546 251,173 28,123 81,238 34,484	85,555 56,218 269,705 27,156 82,591 39,008	84,111 56,422 270,897 27,455 82,494 39,135	86,448 56,587 273,290 27,927 82,656 39,177		
Bond yields, domestic corporate (Moody's) 3/percent Stock prices, 500 stocks (Stand. & Poor's) 4/43=10 Industrial, 425 stocksdo	7.78 96.95 106.60	7.84 99.30 109.31	7.68 105.62 117.43	7.67 105.38 117.07	7.67 107.35 119.40	7.66 108.96 121.17	
PRODUCTION:  Bituminous coal 3/thous. sh. tons.  Electric power, by utilitiesmil. kwhr.  Motor vehicles (passenger cars)number.  Petroleum (crude) and condensate 3/thous. bbl.	1,941 30,350 185,522 9,858	2,114 30,430 191,700 9,882	1,862 32,705 178,414 9,460	1,775 32,627 175,908 9,454	1,747 31,868 184,736 9,509	178,927	
Steel, rawthous. sh. tons Index of production1967=100 RAIL FREIGHT, REVENUE TON-MILESbil	2,773 113.7 14.1	2,810 115.2 14.5	2,416 99.0 14.4	2,439 100.0 14.0	2,487 101.9 14.9	2,553 104.6	

 $<sup>\</sup>underline{1}$ / Data do not always cover calendar weeks.  $\underline{2}$ / Tuesday price.  $\underline{3}$ / Daily average.  $\underline{4}$ / Wednesday data.

## MONTHLY BUSINESS STATISTICS

ITEM	1971				1972	
	Jan.	Feb.	Nov.	Dec.	Jan.	Feb.
COMMODITY PRICES						
SPOT MARKET PRICES, BASIC COMMODITIES:						
22 Commodities	107.1	109.9	105.8	106.7	110.3	112.4
9 Foodstuffsdo	108.9	113.7	104.3	1.06.4	109.7	111.3
13 raw industrialsdo	105.9	107.2	106.9	106.8	110.7	113.0
WHOLESALE PRICE INDEX:		l				
ALL COMMODITIESdo	111.8	112.8	114.5	115.4	116.3	117.3
Farm productsdo	108.9	113.9	112.2	115.8	117.8	120.7
Food and feeds, processeddo	111.8	113.3	114.4	115.9	117.2	118.8
Industrial commoditiesdo	112.2	112.5	114.9	115.3	115.9	116.5
Chemicals and allied productsdo	103.8	104.2	103.8	103.4	103.4	103.5
Fuels and related products, and powerdo	113.5	113.0	114.7	115.0	116.0	116.1
Furniture and household durablesdo	109.3	109.7	110.2	110.2	110.2	110.8
Hides, skins, and leather productsdo	111.7	112.4	115.1	116.2	117.8	119.1
Lumber and wood productsdo	112.2	117.5	131.3	132.7	134.9	137.7
Machinery and equipmentdodo	114.2	114.6	115.9	116.2	116.5	117.1
Metals and metal productsdo	116.5	116.4	120.9	120.8	121.4	122.6
Nonmetallic mineral productsdo	118.8	119.0	124.0	1.24.2	124.3	124.6
Pulp, paper, and allied productsdo	109.0	109.3	110.6	110.7	110.8	111.6
Rubber and plastics productsdo	108.4	109.1	109.5	109.4	109.5	1.09.2
Textile products and appareldo	106.9	106.7	109.8	110.6	111.3	112.0
Transportation equipmentDec. 1968=100	109.5	109.7	110.8	112.9	113.4	113.6
Miscellaneous products	112.3	112.6	113.1	113.2	113.7	114.0
Wholesale prices	\$0.894	\$0.887	\$0.873	\$0.867	\$0.860	\$0.853
DOMESTIC TRADE						
RETAIL TRADE, ALL RETAIL STORES:			1		l	
ESTIMATED SALES (UNADJUSTED), TOTAL 1/mi1. \$	28,865	27,932	36,018	r42,572	30,668	30,648
Durable goods storesdodo	8,454	8,794	11,796	r11,931	9,680	10,085
Automotive groupdo	5,054	5,445	7,100	6,149	5,784	6,058
Furniture and appliance groupdo	1,345	1,299	1,677	r2,173	1,575	1,565
Lumber, building, hardware groupdo	1,007	997	1,568	r1,540	1,229	

r/ Revised. 1/ Data for Fcb. 1972 are advance estimates. 8169

ITEM	***	19	71		19	72
	Jan.	Feb.	Nov.	Dec.	Jan	Feb. <u>p</u> /
DOMESTIC TRADE Con.						
RETAIL TRADE, ALL RETAIL STORES Con.						
ESTIMATED SALES (UNADJ.) 1/Con. Nondurable goods stores	20,411	19,138	24,222	r30,641	20,988	20,563
Apparel groupdo	1,423	1,240	1,897	r3,001	1,435	1,292
Drug and proprietary storesdo	1,112	1,070	1,099	r1,565	1,110	1,085
Eating and drinking placesdododododododo.	2,293 7,261	2,175 6,712	2,530 7,185	r2,688 r8,300	2,447 7,112	2,424 6,931
Gasoline service stationsdodo	2,238	2,075	2,493	r2,528	2,397	2,292
General merchandise group with nonstoresdo	4,076	3,990	6,824	r9,904	4,462	4,505
ESTIMATED SALES (SEAS. ADJ.), TOTAL 1/do	32,290	32,850	35,574	r34,896	34,958	34,904
Durable goods storesdododododo	10,003	10,240	11,885	r11,334	11,490	11,263
Furniture and appliance groupdo	5,755 1,504	6,093 1,502	7,248 1,575	6,639 r1,651	6,610 1,758	•••••
Lumber, building, hardware groupdo	1,388	1,316	1,575	r1,548	1,693	•••••
Nondurable goods storesdodo	22,287	22,610	23,689	r23,562	23,468	23,641
Apparel groupdo	1,689	1,707	1,775	r1,773	1,729	23,041
Drug and proprietary storesdodo	1,136	1,163	1,141	rl,165	1,142	
Eating and drinking placesdododododododo	2,528 7,271	2,535 7,387	2,677 7,474	r2,746 r7,523	2,737 7,399	•••••
Gasoline service stationsdodo	2,343	2,361	2,521	r2,523	2,515	
General merchandise group with nonstoresdo	5,330	5,471	5,954	r5,756	5,923	•••••
ESTIMATED RETAIL INVENTORIES, END OF MONTH: Unadjusted, totaldodo	45,507	46,960	52,052	49,134	48,894	
Adjusted, totaldo	46,888	47,426	50,377	50,474	50,472	
LABOR FORCE, EMPLOYMENT, AND EARNINGS						
MPLOYEES ON PAYROLLS (NONAGRICULTURAL ESTABLISHMENTS):				ĺ	į	1
Total, seasonally adjustedthous Miningdo	70,454 625	70,391 622	71,042 525	r71,185 r607	r71,603 r615	71,686
Contract constructiondodo	3,271	3,198	3,320	r3,245	r3,318	613 3,236
Manufacturingdo	18,747	18,684	18,603	r18,566	r18,611	18,627
Durable goodsdodododododo	10,697 8,050	10,642	10,572	r10,548	r10,573	10,588
Transportation, communication, electric, gas, etcdo	4,507	8,042 4,526	8,031 4,434	r8,018 r4,465	r8,038 r4,511	8,039 4,499
Wholesale and retail tradedodo	15,039	15,059	15,278	r15,315	r15,451	15,514
Wholesale tradedo	3,841	3,845	3,874	r3,884	r3,908	3,929
Retail tradedo	11,198	11,214	11,404	r11,431	rl1,543	11,585
Finance, insurance, and real estatedo	3,746	3,749	3,851	r3,860	r3,876	3,882
Servicesdo	11,800	11,809	12,044	r12,089	r12,135	12,185
Governmentdodo	12,719 2,661	12,744 2,662	12,987 2,669	r13,038	r13,086	13,130
State and localdo	10,058	10,082	10,318	r2,669 10,369	2,667 rl0,419	2,667 10,463
RODUCTION WORKERS (MFG. PAYROLLS), TOTAL, seas. adjdo	13,551	13,507	13,505	r13,474	r13,523	13,539
Durable goodsdo	7,665	7,625	7,614	r7,594	r7,625	7,640
Nondurable goodsdo	5,886	5,882	5,891	r5,880	r5,898	5,899
DURS (GROSS), AVG. WEEKLY PER PROD. WORKER (MFG. PAYROLLS):	••					
Manufacturing, seasonally adjustedhours  Overtime hoursdo	39.8 2.8	39.8 2.8	40.1 3.0	40.3 3.1	r40.0 2.9	40.4
Durable goodsdo	40.3	40.3	40.6	40.9	40.5	3.1 41.0
Overtime hoursdo	2.7	2.8	2.9	3.0	r2.8	3.0
Nondurable goodsdododo	39.2 2.9	39•1 2•9	39.5 3.0	r39.5 r3.0	r39.4 3.1	39.7
AN-HOUR INDEXES, AGGREGATE WEEKLY, seas. adjusted:	247		3.0	13.0	]	3.1
Manufacturing	92.9	92.5	93.1	r93.5	93.3	94.2
Durable goodsdo	89 <b>.</b> 6 97 <b>.</b> 7	89 <b>.</b> 3 97 <b>.</b> 3	89 <b>.</b> 5 98 <b>.</b> 4	r90.2 r98.3	r89.8 r98.4	90.9 98.9
DURLY EARNINGS (GROSS), AVG. PER PROD. WORKER ON PAYROLLS:		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2004	13013	170.7	
Manufacturing, not seasonally adjusteddollars	3.50	3.51	3.60	3.69	3.70	3.71
Excluding overtimedododododododo.	3.38 3.72	3.40 3.74	3.47 3.83	3.55 3.93	r3.58 r3.94	3.58 3.95
Excluding overtimedo	3.61	3.62	3.69	3.79	r3.82	3.82
Nondurable goodsdo	3.19	3.20	3.29	3.36	3.38	3.39
Excluding overtimedo	3.08	3.10	3.17	r3.24	3.26	3.27
FINANCE						
DERAL RESERVE BANKS, CONDITION, END OF MONTH: Assets, totalmil. \$.,	88,277	88,541	93,698	99,523	96,522	
Reserve bank credit outstanding, totaldo	64,900	65,616	71,004	75,821	72,147	
Discounts and advancesdo	308	264	1.46	39	15	
U.S. Government securitiesdo	61,783 10,464	62,462 10,464	67,817 9,875	70,218 9,875	69,552 9,875	
	-					
Liabilities, totaldodo	88,277 26,384	88,541 26,401	93,698 26,588	99,523 31,475	96,522 29,442	
Member-bank reserve balancesdo	24,508	24,409	23,718	27,780	25,621	
Kadamal Danis	50,206	50,200	54,186	54,954	53,801	
Federal Reserve notes in circulationdo	,		l .			
NEY AND INTEREST RATES: Home mortgage rates (conventional 1st mortgages):	•					
NEY AND INTEREST RATES:	8.03 7.94	7.74 7.67	7.65 7.56	r7.62 7.51	7•62 7•46	

 $<sup>\</sup>underline{r}$ / Revised.  $\underline{p}$ / Preliminary.  $\underline{1}$ / Data for Feb. 1972 are advance estimates. 8169

ITEM	1970		1971							
	Nov.	Dec.	Sept.	Oct.	Nov.	Dec.				
FINANCE Con.										
LIFE INSURANCE:										
INSTITUTE OF LIFE INSURANCE:										
ASSETS, TOTAL, ALL U.S. COMPANIESbil. \$	205.90	207.25	217.49	218.26	219.35	221.57				
Government securitiesdo	11.19	11.07	11.00	11.02	11.15	11.13				
Corporate securitiesdo	88.15	88.52	97.20	97.78	98.44	99.43				
Mortgage loans, totaldo	73.89	74.38	74.80	74.86	74.90	75.60				
Nonfarmdo	68.23	68.73	69.21	69.27	71.31	70.00				
Real estatedo	6.28	6.32	6.81	6.88	6.95	7.10				
Policy loans and premium notesdodo	15.95	16.06	16.78	16.85	16.95	17.03				
Cashdo	1.57	1.76	1.46	1.45	1.53	1.78				
Other assetsdo	8.86	9.15	9.44	9.42	9.43	9.52				
PAYMENTS TO POLICYHOLDERS AND BENEFICIARIES IN U.S.:										
TOTAL mil. S.	1,231.2	1,810.9	1,466.5	1,392.7	1,354.8	1,918.9				
Death benefitsdo	519.1	681.9	638.1	605.3	608.9	709.5				
Matured endowmentsdo	78.5	81.6	80.9	77.6	80.8	83.5				
Disability paymentsdo	20.5	17.6	23.6	23.0	21.3	21.2				
Annuity paymentsdo	149.7	122.1	168.6	181.1	156.1	163.5				
Surrender valuesdo	216.9	262.7	232.9	224.9	230.3	264.1				
Policy dividendsdo	246.5	645.0	321.8	278.8	257.4	677.1				
•					1971			10	1972	
	Jan.	Feb.	Nov.	Dec.	Jan.	Feb.				
SECURITY MARKETS:										
STOCKS:			į							
Prices:						ł				
Standard & Poor's Corporation:		ł	l							
Industrial, public utility, and railroad:		ł								
Combined index (500 stocks)1941-43=10	93.49	97.11	92.78	99.17	103.30	105.24				
Industrial, total (425 stocks)do	102.22	106.62	102.21	109.67	114.12	116.86				
Capital goods (116 stocks)do	95.97	101.58	95.51	103.78	109.69	113.90				
Consumers' goods (184 stocks)dodo	91.72	95.38	97.47	103.78	106.45	109.42				
Public utility (55 stocks)do	63.43	62.49	55.86	57.07	60.19	57.41				
Railroad (20 stocks)dodo	36.64	38.78	41.19	43.17	45.16	45.66				
Banks:	30.04	30.70	41.17	45.17	73.10	1 -3.00				
New York City (9 stocks)do	46.88	45.96	46.42	49.79	49.70	49.28				
Outside New York City (16 stocks)do	87.48	86.58	83.55	88.74	90.16	90.19				
Property-liability insurance (16 stocks)do	95.96	101.59	115.65	119.58	119.26	122.20				
rioperty-itability insurance (10 stocks/	77.70	101.039	113.03	117.00	117.40	122.20				

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## WEEKLY SUPPLEMENT SURVEY OF CURRENT BUSINESS