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## U.S. Department of the Treasury

PRESS RELEASES

# **REPORT ON STATUS OF**

# **FINANCIAL SERVICES NEGOTIATIONS**

## UNDER THE

# **GENERAL AGREEMENT ON TRADE IN SERVICES**

April 30, 1995

## REPORT ON STATUS OF FINANCIAL SERVICES NEGOTIATIONS UNDER THE GENERAL AGREEMENT ON TRADE IN SERVICES April 30, 1995

#### **INTRODUCTION**

This report on the status of the financial services negotiations under the General Agreement on Trade in Services (GATS) of the World Trade Organization (WTO) is submitted to the Senate Finance and Commerce and Banking Committees, and to the House Ways and Means, Commerce, and Banking Committees as required by the Statement of Administrative Action that accompanied the Uruguay Round Agreements implementing legislation.<sup>1</sup> This report reviews briefly the history of the Uruguay Round financial services negotiations, outlines developments since then, and describes the current status of negotiations.

#### SUMMARY

During the Uruguay Round negotiations, the United States sought commitments from other countries that would guarantee substantially full market access and national treatment to U.S. financial services providers in their markets.<sup>2</sup> As of December 1993, however, when the bulk of the Uruguay Round negotiations was completed, commitments made by other key developed and developing countries in the areas of banking and other financial services (excluding insurance) on balance fell short of this standard.

In consequence, the United States took a reservation (i.e., did not make a commitment) for new establishment and new powers for foreign firms in the areas of banking and other financial services (excluding insurance). In addition, the United States took an exemption from the GATS most-favored-nation (MFN) obligation with respect to new establishment and new powers for foreign firms in these areas. The purpose of the reservation and the MFN exemption was to allow the United States to differentiate among WTO members in terms of the ability of their banks, securities firms and other financial services providers (excluding insurance) to expand existing operations, establish new firms, and undertake new activities in the United States.

<sup>&</sup>lt;sup>1</sup> Statement of Administrative Action, page 309, accompanying the Uruguay Round Agreements Act (P.L. 103-465).

<sup>&</sup>lt;sup>2</sup> Commitments were sought in the area of insurance and insurance-related services and in banking and other financial services, including securities, financial leasing, asset management, and diversified finance. The office of the U.S. Trade Representative (USTR) handled the insurance negotiations. The Department of the Treasury was responsible for the other financial services negotiations.

As a general matter, current U.S. law and practice grant new licenses and powers to foreign firms on a national treatment basis. This recognizes the substantial benefits that an open, dynamic, and competitive financial services industry provides in terms of capital, jobs and innovative, well-priced financial services to U.S. investors and consumers. But, to have guaranteed unconditional national treatment for banking and other financial services (excluding insurance) in the United States' GATS commitments would have removed one of the few inducements foreign countries have to remove their own impediments to the establishment and competitive opportunities of U.S. financial services firms.

In insurance, the overall level of commitments was also inadequate. Although the United States did not take an exemption for this sector in December 1993, it reserved its right, as discussed below, to do so later.

Some other key countries also took MFN exemptions covering all or part of their financial services sectors.

There was a widespread sentiment among the Uruguay Round negotiating parties in December 1993 that negotiations should continue, aimed at reaching a comprehensive multilateral agreement in financial services. The Uruguay Round Final Act, which was signed in Marrakesh on April 15, 1994, provided for a period of extended negotiations ending six months after the entry into force of the agreement establishing the WTO. The United States and other countries that had taken MFN exemptions that were conditional on the level of other countries' commitments agreed to suspend their respective exemptions during the six months of extended negotiations.

The six-month period ends June 30, 1995. The Final Act allows WTO members to "improve, modify or withdraw all or part of [their] specific commitments on financial services" and also to modify their lists of exemptions from the MFN obligation at the end of this period.<sup>3</sup>

The United States has continued to negotiate with key developed and developing countries since December 1993. Our objectives remain unchanged. In accordance with the Uruguay Round implementing legislation and advice received from industry advisory groups, we continue to seek commitments from commercially important developed and developing countries to substantially full market access and national treatment as the condition for accepting a comprehensive MFN commitment in financial services.<sup>4</sup>

Since December 1993, the Secretary of the Treasury, the U.S. Trade Representative, and other senior Treasury Department and USTR officials have conducted numerous financial services negotiations with commercially important developed and developing countries. The

<sup>&</sup>lt;sup>3</sup> See Final Act, Second Annex on Financial Services and Decision on Financial Services.

<sup>&</sup>lt;sup>4</sup> See P.L. 103-465, Art. 135.

European Union (EU), Canada, Australia, Switzerland, and some others have also conducted negotiations to obtain improved commitments since the WTO's establishment in January 1995.

Some progress is being made. The United States' bilateral understandings reached with Japan in October 1994 and January 1995, covering insurance and other financial services, respectively, are an important step toward a multilateral agreement in the GATS, although it remains for Japan to reflect those understandings appropriately in its GATS commitments.

Progress is also being made with some other countries, which have indicated either to the WTO Secretariat or in bilateral negotiations that they intend to make at least some improvements in their commitments. A few of these countries have signalled a willingness to improve their financial services offers in return for concessions from the United States, the EU, and Japan in other areas such as movement of natural persons.

Nonetheless, the commitments of a large number of commercially important countries retain significant limitations on foreign firms' access to, or treatment in, their financial services markets. The United States is continuing to negotiate with key countries.

The GATS Committee on Trade in Financial Services (CTFS) recently established a time table for completing the negotiations. May 8 has been set as a deadline for filing revised schedules of commitments and MFN exemption lists. The CTFS will meet at the WTO in Geneva shortly thereafter and again in early June, with opportunities for bilateral negotiations on both occasions. Final schedules and MFN exemption lists are due June 15.

It remains to be seen whether these schedules will contain the improved commitments necessary for the United States to accept a broad MFN obligation in financial services. The Administration will consult closely with industry advisors and key Congressional committees in making this decision.

### **RESULTS OF URUGUAY ROUND FINANCIAL SERVICES NEGOTIATIONS**

#### BACKGROUND

The Uruguay Round of international trade negotiations began in Punta del Este, Uruguay, in 1986. This was the first round of multilateral negotiations aimed at opening markets to international trade in services, including financial services. The bulk of the Uruguay Round negotiations was completed in December 1993. The Final Act embodying the results of these negotiations was signed in Marrakesh, Morocco, in April 1994. In signing the Final Act, the contracting parties to the 1947 General Agreement on Tariffs and Trade (GATT) agreed to establish the World Trade Organization (WTO). Following ratification by a critical mass of signatories, the WTO came into effect on January 1, 1995. The WTO oversees not only the revised GATT but also the General Agreement on Trade in Services (GATS), the Agreement on Trade-related Aspects of Intellectual Property Rights, and a number of other

### U.S. OBJECTIVES FOR THE URUGUAY ROUND FINANCIAL SERVICES NEGOTIATIONS

During the negotiations leading up to December 1993, the United States sought binding commitments from other GATT members to undertake, with limited exceptions if any, the market access and national treatment obligations of the GATS for all financial services sectors. These sectors include insurance and insurance related services and banking and other financial services, such as securities, financial leasing, diversified finance, asset management, and related advisory services.<sup>5</sup>

In return for commitments to substantially full market access and national treatment, the United States stated that it would also commit to market access and national treatment in its own relatively open financial services markets on terms no more restrictive than currently applied. The United States also stated that if other key countries continued to restrict foreign firms' access to their markets or to deny them national treatment, the United States would not accept a broad MFN obligation in financial services. Instead, the United States would reduce its commitments and take an exemption from the MFN obligation in financial services in order to differentiate among countries in terms of the treatment their firms receive in the United States with respect to new access and new powers.

At one point, U.S. negotiators offered a "two-tier" approach. This would have guaranteed the current access, operations, and activities of firms from all countries and allowed certain smaller countries that did not already have a presence in the United States to establish. Firms from countries making good commitments in the GATS would have benefited from additional, enhanced U.S. commitments allowing them new access and expanded powers in line with changes in U.S. financial markets legislation. This approach was not widely supported by other negotiating parties and was withdrawn in late 1993.

#### STATUS OF COMMITMENTS IN DECEMBER 1993

Altogether 60 members, including the United States and the European Union on behalf of its 12 member states, submitted schedules of commitments in banking, securities, and other financial services including insurance, as of end-December 1993. Eleven additional countries scheduled commitments limited to the insurance sector.<sup>6</sup>

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See the Annex on Financial Services, paragraph 5, for a complete list of these services.

Antigua and Barbuda, Barbados, Cyprus, Dominica, Grenada, Jamaica, Malta, Peru, St. Lucia, St. Vincent and the Grenadines, and Trinidad and Tobago.

The Administration carefully evaluated 39 of the 59 non-U.S. schedules that included both insurance and banking and other financial services. Because these schedules are bulky, we are providing copies separately as Annex 2 to this report. The 39 include the schedules of commercially important developed and developing countries and other parties with which we have conducted active negotiations as well as the schedules of some other countries of special geographic, political, or other interest.<sup>7</sup> Of the 39 that we evaluated:

- Five negotiating partners<sup>8</sup>, largely those whose markets were already relatively open, scheduled high quality commitments. These schedules generally included: full or close to full coverage of the financial services sectors listed in the Annex and no significant limitations on the market access, national treatment, or MFN obligations.
- Twenty-one<sup>9</sup> submitted schedules containing a few major flaws. Although the schedules covered the major financial services sectors, some sectors were omitted or coverage was unclear in some areas. In addition, these countries retained one or two important barriers to market access or national treatment (e.g., non-prudential screening or economic needs test for inward investment, limitations on investor choice with respect to form of commercial establishment, limitations on number of branches) and/or took an exemption from the MFN obligation for all or an important part of their financial services sector.
- Thirteen<sup>10</sup> submitted schedules that had limited sectoral coverage and/or failed to address significant limitations that would seriously impede U.S. firms' access to their markets or ability to compete fairly in them on a national treatment basis. In addition, some of these countries also took MFN exemptions. Examples of barriers include:

<sup>&</sup>lt;sup>7</sup> The United States reached agreement with Canada and Mexico under NAFTA, and we have not included them in our assessment of GATS commitments. Also, we have not included the commitments of: Bahrain, Benin, Brunei, Cuba, Dominican Republic, El Salvador, Gabon, Ghana, Guatemala, Guyana, Honduras, Kenya, Macau, Mozambique, Nicaragua, Nigeria, Paraguay, and Zimbabwe.

<sup>&</sup>lt;sup>8</sup> Argentina, European Union, Morocco, Sweden, and Switzerland. As Sweden is now a member of the European Union, its commitments will be subsumed under the EU schedule.

<sup>&</sup>lt;sup>9</sup> Antilles (Netherlands), Aruba, Australia, Austria, Colombia, the Czech Republic, Egypt, Finland, Hong Kong, Hungary, Iceland, Israel, Liechtenstein, New Zealand, Norway, Poland, Romania, Slovak Republic, Tunisia, Turkey, and Uruguay. Austria and Finland are also now members of the European Union and will be covered by the EU schedule.

<sup>&</sup>lt;sup>10</sup> Brazil, Chile, India, Indonesia, Japan, Korea, Malaysia, Pakistan, Philippines, Singapore, South Africa, Thailand, and Venezuela. With respect solely to their commitments in insurance, Japan and Singapore should be placed in the previous category.

- -- prohibitions on new licenses for foreign firms, either for *de novo* establishment or acquisition of existing firms
- -- quotas or geographic restrictions on licenses for new foreign firms
- -- discriminatory limitations on foreign equity shares in existing domestic firms or new joint ventures and subsidiaries
- -- limitations on ability to expand existing operations, including through the addition of new capital or the addition of new branches
- -- discriminatory limitations on the clients that foreign firms can serve or the services they can provide
- -- case-by-case, non-prudential authorization requirements for routine transactions
- -- discriminatory capital requirements and ratios of assets or liabilities to capital
- -- excessive waiting periods for converting representative offices into full-service branches or subsidiaries
- -- non-prudential screening requirements or economic needs tests for establishment of a commercial presence, which undercut the value of market access commitments across the board.

On balance, commitments from negotiating partners did not provide a sufficient basis for the United States to bind itself to provide national treatment on new access, operations, and activities and to accept a comprehensive MFN obligation in banking and other financial services (excluding insurance). A few countries' commitments met the standard of substantially full market access and national treatment for which we were prepared to make a comparable commitment. Many other commercially important developed and developing countries, however, retained significant limitations on market access and national treatment.

MFN treatment would require the United States to treat all countries as well as the country to which the United States provides its best treatment. Thus, if the United States had accepted a broad MFN obligation, it would have meant that those countries with substantial barriers to foreign participation in their markets would have been able to maintain those barriers at no cost in terms of their future access to and treatment in our market. They would be, in effect, "free riders".

Accordingly, despite the benefits to U.S. consumers of financial services and the employment opportunities created by the presence of foreign institutions in the U.S. market, the United States reduced its commitments by taking a reservation for new access and new powers in banking and other financial services (excluding insurance). It also took a corresponding

exemption from MFN in those segments of the U.S. markets. By taking this reservation and corresponding MFN exemption, the United States maintained scope to differentiate among countries in terms of the ability of their firms to have future access to U.S. markets, expand existing operations, or enjoy the benefits of any legislative reform allowing financial institutions to undertake new activities.

In insurance and related services, the overall level of commitments was also inadequate. Although the United States did not take an MFN exemption or modify its commitments in these sectors in December 1993, it reserved its right to do so in the future.

Several other countries also took MFN exemptions in financial services to permit them to differentiate among countries.

There was a widespread sentiment that the negotiations should not conclude on this basis. Therefore, the United States and other negotiating parties agreed to extend negotiations for six months following the WTO's entry into force. Moreover, they agreed that during this period they would suspend those MFN exemptions that were conditional upon the level of commitments undertaken by other participants. At the end of this period, the Final Act allows WTO members to "improve, modify or withdraw all or part of [their] specific commitments on financial services" and also to modify their lists of exemptions from the MFN obligation.<sup>11</sup>

### **EXTENDED NEGOTIATIONS ON FINANCIAL SERVICES**

#### U.S. OBJECTIVES FOR THE EXTENDED NEGOTIATIONS

The United States' objectives in the extended negotiations are set forth in the Uruguay Round implementing legislation and are essentially unchanged from before. The legislation directs the United States Government during the extended financial services negotiations:

to secure commitments, from a wide range of commercially important developed and developing countries, to reduce or eliminate barriers to the supply of financial services, including barriers that deny national treatment or market access, . . . as the condition for the United States . . . offering . . . national treatment and market access in each of the financial services subsectors . . . on a most favored nation basis.<sup>12</sup>

As a new element in the Administration's approach, recognizing that financial market liberalization requires time, we have told our negotiating partners that we are prepared to

<sup>&</sup>lt;sup>11</sup> See Uruguay Round Final Act, Second Annex on Financial Services and Decision on Financial Services.

<sup>&</sup>lt;sup>12</sup> See P.L. 103-465, Art. 135.

consider transitional measures to respond to any legitimate concerns that they might have about the effects of rapid market liberalization. Any transitional period must be limited, however, and a situation of substantially full market access and national treatment must prevail at its end. Mexico's financial services commitments under NAFTA are one example of such transitional arrangements.

A number of WTO members, particularly the EU, Canada, Switzerland, Australia and others have stated negotiating objectives parallel to our own. Like us, they are negotiating with key countries to secure improved commitments. The EU and others have also indicated that their own commitments are "conditioned" on substantially improved commitments from other key negotiating parties. They too are willing to consider clearly specified arrangements to phase in commitments over a defined period as might be necessary to address legitimate concerns about the short-term effects of market liberalization.

#### **DEVELOPMENTS SINCE 1993**

The Administration has continued to engage key countries in financial services negotiations since December 1993, when the bulk of the Uruguay Round negotiations concluded. The Administration's negotiations with Japan, which culminated successfully in agreements on insurance and on securities and other financial services in October 1994 and January 1995, respectively, are addressed separately below. Senior Treasury and USTR officials also met with their counterparts from other important countries in 1994 to discuss priorities for the negotiations and to underscore the need for countries with deficient GATS financial services commitments to be substantially more forthcoming. Among the more notable of these developments are the following:

#### **Developments in 1994**

- In February 1994, a senior Treasury Department official met with his counterpart in the European Commission to discuss possible approaches for the extended negotiations, including the United States' willingness to consider transitional arrangements.
- In April 1994, at the time of the meetings of the Interim and Development Committees of the IMF and World Bank, senior Treasury officials met in Washington, D.C., with counterparts from important developing countries, including India and Korea, to encourage their efforts to accelerate significant financial sector reforms that could be incorporated in their GATS commitments.
- In July 1994, senior Treasury Department and USTR officials met with Finance Ministry, Central Bank, and other officials in Bangkok, Jakarta, Kuala Lumpur, Manila, and Singapore. The U.S. officials briefed their counterparts on the United States' objectives for the extended negotiations, discussed recent reforms in the countries' financial sector policies, underscored the need for them to improve their

GATS commitments substantially, and outlined the concept of transitional arrangements. U.S. officials also met with local representatives of U.S. financial services firms in those locations.

- In September 1994, senior USTR and Treasury officials met with their trade and finance counterparts from the three other Quad participants (Canada, EU, and Japan). Among other issues, they discussed objectives and approaches for the extended financial services negotiations.
- In early October 1994, during the annual meetings of the IMF and World Bank, senior Treasury officials met in Madrid with high-level representatives of Brazil, Egypt, Hong Kong, Korea, Norway, and Pakistan. Later that month, a senior Treasury official also met in Washington, D.C., with a high-level Colombian banking official. As in their meetings in July, the U.S. officials briefed their counterparts on the United States' objectives for the extended negotiations, underscored the need for them to improve their GATS commitments substantially, and outlined the concept of transitional arrangements.
- Also in October, a U.S. delegation composed of Treasury, USTR, and State Department officials attended the first meeting of the multilateral Interim Group on Financial Services (IGFS) in Geneva. The IGFS was established by the GATT Secretariat to monitor the progress of the negotiations until creation of the WTO and the establishment of a formal Committee on Trade in Financial Services under the GATS Council on Trade in Services. U.S. delegates advised the IGFS participants that the United States' objectives for the extended negotiations were unchanged. While willing to consider phase-in measures to address any legitimate concerns about the effects of rapid liberalization, the U.S. delegates stated that the United States continued to require commitments to substantially full market access and national treatment as the condition for accepting a broad MFN obligation in financial services under the GATS.
- In late October 1994, a U.S. delegation composed of officials from USTR, the Department of Commerce, and the International Trade Commission visited India, Malaysia, the Philippines, and Singapore to discuss bilaterally how they could improve their commitments in insurance.
- The IGFS meeting also provided an occasion for Treasury officials to meet with counterparts from the European Commission, Canada, and Switzerland to compare assessments of the commitments that major developed and developing countries had made as of December 1993 and identify areas where their objectives might be mutually reinforcing. These meetings revealed a high degree of similarity with respect both to countries of concern and barriers to be addressed.

- In November 1994, senior Treasury and USTR staff met in Washington with counterparts from the European Commission. The Commission delegate reaffirmed the EU's intention to seek better market access commitments from other countries in the extended negotiations. Treasury and USTR officials strongly reiterated the United States' intention to maintain its MFN exemption in financial services if commercially important developed and developing countries did not provide commitments to substantially full market access and national treatment. A discussion of respective negotiating priorities confirmed the conclusions reached earlier by U.S. and Commission officials as to important similarities.
- In the last week of November, a delegation again composed of Treasury, USTR, and State Department officials, and augmented by technical advisors from the Federal Reserve Board and the International Trade Commission, conducted bilateral consultations or negotiations in Geneva with 16 WTO signatories.<sup>13</sup> Some of these signatories had tabled good or relatively good schedules in December 1993. In these cases, the U.S. negotiating team reviewed how they might contribute positively to the negotiations, by conducting negotiations of their own to encourage other countries in their geographic region to improve their commitments and/or by addressing the few remaining deficiencies in their own schedules so as to make high quality offers. Most of the countries with which the U.S. team met had tabled schedules with major deficiencies. The U.S. team reviewed these deficiencies in detail, in order to clarify areas where the countries needed to make significant improvements in their commitments.
- On this same occasion, the delegation also represented the United States at the second meeting of the multilateral IGFS. Once again, the U.S. delegation underscored the need for commercially important developed and developing countries to improve their commitments substantially as the condition for the United States' accepting an MFN obligation in financial services in GATS.
- In December 1994, the Department of the Treasury submitted its **1994** National **Treatment Study** to the Congress. This report, which incorporated significant input from the U.S. financial services industry, examines the degree of national treatment and market access afforded U.S. financial institutions in 30 banking and 32 securities markets. Its detailed analysis of barriers in many of the countries with which the United States has been negotiating contributed importantly to the refinement of specific U.S. objectives.

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Argentina, Australia, Brazil, Chile, Colombia, European Union, Hong Kong, India, Indonesia, Korea, Malaysia, Morocco, New Zealand, Philippines, Singapore, and Thailand.

#### **U.S.-Japan Bilateral Negotiations**

Top-level Administration officials from USTR, the Treasury Department, and other U.S. agencies met frequently with Japanese counterparts throughout 1994 and early 1995 to reach understandings regarding measures that Japan would adopt to liberalize foreign access and national treatment in its insurance, securities, pension fund, and other financial markets. The understanding on insurance was signed in October 1994. The understanding on securities, pension fund management, and other financial services markets was concluded in January 1995 and signed the following month.

The Administration has already briefed the Congress on the scope of the market opening measures that Japan agreed to implement. These understandings constitute an important step toward a broad MFN-based agreement on financial services under the GATS. Resolving important issues with Japan regarding U.S. firms' ability to establish and compete effectively in Japan's insurance, securities, pension fund management, and other financial markets was a necessary (though not sufficient) condition for the United States to make a comprehensive MFN commitment in GATS. Japan has stated that it intends to extend fully the benefits of the measures to all its trading partners on an MFN basis. The understandings with Japan demonstrate that the United States is willing to guarantee MFN and national treatment in its market to countries that are prepared to make quality commitments affecting U.S. firms.

It remains for Japan to reflect the insurance and other financial services understandings appropriately in its GATS commitments. The United States has made it clear that it expects Japan to do so and has met several times with Japan to discuss necessary changes in Japan's schedule. Other WTO signatories, particularly the EU and Canada, are also urging Japan to "multilateralize" the measures by including them in its GATS schedule.

#### **Developments in 1995**

On January 1, 1995, the WTO entered into force, the United States and a critical mass of other signatories having ratified the Final Act by that time. This event signalled the beginning of the final six months of the extended negotiations, the pace of which has accelerated.

• The U.S. negotiating team returned to Geneva at the end of January for another round of bilateral negotiations or consultations with 15 WTO members.<sup>14</sup> In the negotiating sessions, the U.S. team again reviewed specific deficiencies in the countries' commitments. It explained that the United States would not be able to justify accepting a broad MFN obligation in financial services in GATS if major deficiencies were not addressed.

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Brazil, Egypt, European Union, Hungary, India, Indonesia, Korea, Malaysia, New Zealand, Norway, Pakistan, Philippines, Poland, South Africa, and Thailand.

- The delegation also represented the United States at the third meeting of the IGFS. At this meeting, the U.S., EU, Canadian, Swiss and other delegations expressed concern that although many key countries had indicated a willingness to improve their commitments, they had yet to provide any specifics. In view of the urgent need to provide a more concrete basis for bilateral negotiations, the IGFS agreed on March 15 as the date for members to submit to the WTO Secretariat written indications of improvements that they were prepared to make in their schedules, subject to satisfactory commitments from others. The IGFS also agreed that the next multilateral meeting, which would be the first meeting of the formal Committee on Trade in Financial Services (CTFS) under the GATS Services Council, should be a "high-level" meeting. It was further agreed that the CTFS meeting, which was later scheduled for March 28, would provide the occasion for high-level bilateral negotiations in order to give greater impetus to the process.
- In early March, a senior Treasury official met with his counterpart from the Korean Ministry of Finance and Economy in Washington, D.C. He reviewed in detail the specific deficiencies in Korea's schedule that impede the ability of U.S. financial services firms to establish in Korea, fund their operations, and compete effectively. He underscored the critical importance of substantial improvements in Korea's GATS commitments as a condition for the United States' accepting a broad MFN obligation in financial services in GATS.

During the extended negotiations, other WTO parties have requested certain concessions from the United States. The over-arching request was for the United States to make a national treatment and MFN commitment that would guarantee not only foreign firms' existing access, operations, and activities in U.S. financial markets, but also their ability to have new access, expand existing operations in line with implementation of the 1994 Riegle-Neal Interstate Banking and Branching Efficiency Act, and to conduct new activities as may be authorized by any eventual legislative reform of Glass-Steagall limitations. In addition, a number countries, primarily in South and Southeast Asia, linked any progress in their financial services commitments to concessions from the United States, EU, and Japan on movement of natural persons. Negotiations in this sector are on-going and are scheduled to conclude in June 1995 along with the extended financial services negotiations. Also, some countries expressed a linkage to concessions from the United States and other countries in the maritime services negotiations.

#### **CURRENT STATUS OF THE NEGOTIATIONS**

#### **Response to the March 15 Date**

Eight WTO parties responded to the call to submit written indications regarding conditional improvements in their schedules to the WTO Secretariat by the middle of March. These were: the United States, Canada, the EU, Hong Kong, Japan, Korea, Mexico, and Switzerland.

- The United States' revised, conditional offer responds to requests that we received from other negotiating parties. It is attached in Annex 1. This conditional offer states that the United States is prepared to guarantee substantially full market access and national treatment in U.S. markets on an MFN basis, subject to satisfactory commitments from others. This means that the United States would guarantee foreign firms' current access, operations, and activities in the United States, as already provided for in the United States' December 1993 schedule of commitments. In addition, the revised U.S. conditional offer would guarantee foreign firms' ability to enter the U.S. market in the future, expand existing operations, and undertake new activities in line with any future U.S. financial sector reforms. The offer also reiterates the United States' willingness to consider proposals that would phase in market access, within a reasonable and specified time, under conditions of national treatment. It should be emphasized, however, that the revised U.S. offer is explicitly conditioned upon other negotiating parties' also undertaking comprehensive commitments to substantially full market access and national treatment in their financial services sectors on an MFN basis.
- <u>The EU</u> essentially reconfirmed its December 1993 schedule, but stated that maintenance of these commitments would depend upon improved commitments by others on an MFN basis.
- <u>Canada, Hong Kong, Korea, Mexico, and Switzerland</u> offered minor improvements in their schedules having to do with limitations on nationality requirements for directors, banks' back-office and other operations, foreign equity in domestic firms, or other matters, consistent with recent changes in policy, regulation, or law. In addition, Canada and Switzerland offered to remove their MFN exemptions for certain new licenses, subject to satisfactory commitments from others.
- <u>Japan</u> offered to allow licensing of new foreign firms, expansion of existing operations, or conduct of new activities, subject to all other major countries' accepting an MFN obligation.

Additional information about these conditional offers is also contained in Annex 1.

#### Late March Bilateral and Multilateral Meetings in Geneva

The most recent round of bilateral and multilateral meetings in Geneva was held the week of March 27. The United States was represented by a delegation composed of senior Treasury Department and USTR officials, other officials from those agencies and the State Department, and technical advisors from the Federal Reserve Board and International Trade Commission.

The U.S. delegation held bilateral negotiations or consultations with 19 WTO parties.<sup>15</sup> The delegation briefed the other parties on the revised U.S. offer and stressed its conditional nature. In tabling a revised, conditional offer, the delegation said, the United States had made another positive contribution to the success of the negotiations. It was now up to other countries that desired a broad MFN agreement in financial services under the GATS to step forward with significant improvements in their schedules. In this context, the U.S. delegation again reviewed major deficiencies in other countries' schedules and made specific requests and proposals for necessary improvements.

During these bilateral negotiations, a number of countries offered provisional improvements in their commitments of varying degrees of significance. In most cases, however, they have not yet communicated these improvements to the WTO Secretariat.

At the CTFS meeting, the U.S. delegates again underscored the conditional nature of the United States' revised offer. They regretted that the response to the request for countries to submit to the WTO Secretariat their written indications of conditional improvements in their schedules had not been adequate and that bilateral negotiations had not resulted in more concrete progress. They emphasized that the burden for achieving a broad MFN-based agreement in financial services in GATS rests with other key countries, which need to step forward urgently with significant improvements in their commitments.

The EU, Canada, and Switzerland also expressed concern about the lack of progress. They stated that their offers were also conditioned on substantial improvements in other countries' market access and national treatment commitments.

In view of the disappointing response from key countries to the March 15 deadline, the CTFS agreed to the following timetable for completing the negotiations in the short amount of time remaining:

10 April	Revised date for countries to submit written indications of conditional improvements in their schedules to the WTO Secretariat
28 April	The CTFS reports to the Council on Trade in Services regarding the status of the negotiations.
08 May	WTO members submit revised schedules of financial services commitments and MFN exemption lists to the Secretariat.

<sup>&</sup>lt;sup>15</sup> High-level bilaterals were held with Brazil, European Union, Hungary, India, Indonesia, Philippines, Singapore, South Africa, and Thailand. Additional bilateral consultations or negotiations were held with Australia, Chile, Colombia, Egypt, European Union, Hungary, Korea, New Zealand, Pakistan, Poland, Turkey, and Venezuela.

15-19 May	Bilateral negotiations in Geneva and meeting of the CTFS to assess progress
07 June	High-level meeting of the CTFS, with additional bilateral negotiations likely
15 June	Countries submit final schedules of commitments in financial services and MFN exemption lists to the Secretariat.
16-28 June	WTO members review and consider final schedules and MFN exemption lists.
29 June	CTFS meeting
30 June	Conclusion of extended negotiations

#### Key Developments Since the March Meeting

Six additional countries have advised the WTO Secretariat regarding their commitments in financial services:

- <u>Brazil</u> conditionally offered to eliminate discrimination in terms of capital requirements for foreign bank branches and other financial institutions and with respect to ownership of networks of automatic teller machines.
- <u>Colombia and Romania</u> reaffirmed the conditionality of their existing schedules.
- <u>New Zealand</u> stated that it would maintain its current schedule in full, without reference to conditionality.
- Norway offered to bind market opening measures that will have entered into force between December 1993 and the end of the extended negotiations. It stated that these improvements are subject to the satisfactory outcome of negotiations in the financial services and other sectors.
- <u>Turkey</u> indicated its intention to broaden the sector coverage of its commitments to include additional financial services.

Secretary Rubin met with finance ministry colleagues from several Asian countries in mid-April. He encouraged them to improve their GATS financial services commitments significantly.

In late April around the time of the Interim and Development Committee meetings of the IMF and World Bank, senior Treasury officials met with senior finance and central bank

officials from Brazil, Chile, India, Indonesia, and Venezuela to present specific proposals for necessary improvements in their GATS schedules of financial services commitments.

At the end of April, the CTFS was to submit its report on the status of the negotiations to the GATS Council on Trade in Services. As of the time of writing of the Administration's report, the CTFS report had not been finalized.

### **OUTLOOK FOR THE NEGOTIATIONS**

Although only two months remain until the end of the negotiations, it is still too early to forecast their outcome. The United States' objective remains a comprehensive, MFN-based agreement in financial services that gives us substantially full market access and national treatment. Negotiators are making progress, but there is still a long way to go toward this objective. The improvements that some countries have suggested to date are incremental and piecemeal. A number of key countries have so far refused to provide any concrete information. Submission of revised, conditional schedules of commitments on May 8 and the negotiations in Geneva the following week will be critical bench marks.

In making its revised, conditional offer, the United States has made a substantial contribution toward the fashioning of a comprehensive MFN-based agreement in the GATS. U.S. negotiators will use every available opportunity to meet with key countries during the remaining time to seek the necessary improvements in their schedules. Ultimately, the prospects for successfully concluding the negotiations will depend on our negotiating partners' recognizing the importance of, and being willing to make commitments to, liberal trade in financial services.

### CONSULTATIONS WITH U.S. INDUSTRY AND THE CONGRESS

The Administration's advisory bodies for trade in financial services are the Investment and Services Policy Advisory Committee (INSPAC) and the Industry Sector Advisory Committee for services (ISAC-13). Treasury Department and USTR officials have consulted with these two bodies regularly during the extended negotiations. U.S. objectives for the extended negotiations, as reflected in the Uruguay Round Agreements implementing legislation, were developed in close consultation with the Administration's advisors. The U.S. negotiators have used information and counsel received from these advisory bodies in determining U.S. priorities and strategies for the negotiations, with respect both to individual countries and to the specific barriers to be addressed. U.S. negotiators have also kept the advisory bodies informed of the results of each round of negotiations in Geneva. In addition, U.S. negotiators have met frequently, and informally, with other representatives of the U.S. financial services industry, at their request, to receive their views on the negotiations.

In February, Treasury Department and USTR officials initiated consultations with committee staff of the House Banking, Ways and Means, and Commerce Committees and with the Senate Banking and Finance Committees. The purpose of these consultations was to brief staff on the background and status of the negotiations as of that time and to answer questions that they might have about U.S. objectives and strategy.

The Administration will continue to consult closely both with industry and with the Congress during the two months remaining for the negotiations. In particular, the Administration will consult prior to making its decision as to whether the United States should accept an MFN obligation in financial services in the GATS.

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#### ANNEX 1

## SUMMARY OF WRITTEN INTENTIONS AND CONDITIONAL OFFERS

In addition to the United States' revised, conditional offer (attached), 14 other WTO signatories have advised the WTO Secretariat in writing as to their intentions to maintain or improve their December 1993 schedules of financial service commitments and MFN exemption lists. These are: Brazil, Canada, Colombia, the European Union, Hong Kong, Japan, Korea, Mexico, Morocco, New Zealand, Norway, Romania, Switzerland, and Turkey. The communications of these countries are summarized below.<sup>16</sup>

<u>Brazil</u>: Improvements that Brazil offered are eliminating discrimination between foreign and domestic financial institutions in terms of minimum capital requirements and with respect to ownership of individual networks of automatic teller machines. These improvements are conditional on further commitments being taken by Brazil's major trading partners. Brazil's communication also describes the Constitutional ban on establishment or expansion of foreign financial services firms, including insurance companies.

<u>Canada</u>: Canada indicated that it would remove it MFN exemption for licensing of banks, trust, and insurance firms (now conditioned on reciprocity). Canada has also offered to allow 50% of the directors of banks, federally incorporated insurance companies and trust and loan companies to be non-Canadian citizens. These improvements are conditioned on the level of commitments from other countries as of June 30, 1995. Canada also reserves the right to make technical changes to its schedule.

<u>Colombia</u>: Colombia stated that its bindings were conditional on other negotiating parties' making similar commitments.

<u>The European Union</u>: The EU has forwarded a statement which essentially reaffirms its current schedule of commitments on the table, but notes the "difficulty" that the EU would have in maintaining its current schedule of commitments on an MFN basis if others do not improve their offers. The EU notes that its expansion to include Austria, Finland, and Sweden has increased the value of its commitments.

Hong Kong: Hong Kong has offered to bind the recent relaxation of the "one building" rule for foreign banks -- foreign banks will be allowed to establish an additional service office and a separate back office. This offer is subject to satisfactory commitments from other negotiating parties.

<sup>16</sup> 

These summaries are informal and not intended in any way as an authoritative interpretation of the countries' respective intentions.

Japan: Japan has offered to drop its current limitation on the establishment of subsidiaries and branches, expansion of existing activities, and conduct of new activities in banking and other financial services (excluding insurance). Japan conditions this improvement, in part, on "all the major trading partners [being] committed to the MFN principles." Japan also holds out the possibility of some improvement in its commitments for insurance.

Korea: Korea's revised conditional offer lists already-implemented regulatory changes which they would be willing to bind. These include: raising the ceiling on foreign investment in the stock market to 15% in 1995, raising the ceiling on CD issuance by foreign banks to 400% of equity capital, and doubling the foreign equity ceiling for investment trust and investment advisory companies. Korea also states that it plans to improve its commitments further by incorporating elements of its two recent financial liberalization programs (the Third Stage Plan for Financial Liberalization and the Foreign Exchange Reform Plan).

<u>Mexico</u>: Mexico has stated that it would revise its schedule of commitments in the near future. (In a meeting of the CTFS, it referred to an increase to 49 percent in the binding for foreign equity participation in Mexican financial institutions.)

<u>Morocco</u>: Morocco has stated that it would revise its schedule of commitments for the banking sub-sector.

<u>New Zealand</u>: New Zealand has stated that it would maintain the bindings contained in its December 1993 offer.

<u>Norway</u>: Norway's communication reaffirms its commitment to a standstill. In that regard, it offers to bind market opening measures that have been implemented since December 1993 or will be by the end of the extended negotiations. These affect: the ability of financial services firms from countries outside of the European Economic Area to branch directly into Norway (subject to Parliamentary approval); purchase of life insurance abroad; and residency, rather than nationality, requirements for managing directors and boards of directors of financial service firms. These improvements are conditioned on the satisfactory outcome of the extended negotiations in financial services and other areas.

<u>Romania</u>: Romania has stated that it reserves the right to withdraw previously offered commitments and to introduce MFN exemptions if it finds the outcome of the negotiations to be unsatisfactory.

<u>Switzerland</u>: Switzerland has offered to withdraw its current MFN exemption for new licenses in banking and other financial services (excluding insurance). It has also offered to bind changes in relevant legislation since December 1993. These improvements are conditional.

<u>Turkey</u>: Turkey offered to expand its schedule to include derivative products, money broking, and pension fund management. Its improvements are also conditional.

## **Report on Status of**

## **Financial Services Negotiations**

## under the

## General Agreement on Trade in Services

April 30, 1995

**Annex 2:** Compilation of Commitments and MFN Exemptions in Financial Services under the GATS.

Interim Group on Financial Services

#### COMPILATION OF SPECIFIC COMMITMENTS

#### FINANCIAL SERVICES SECTOR

#### Informal Note by the Secretariat

As requested at the 12 October 1994 meeting of the Interim Group on Financial Services, the Secretariat has compiled commitments by participants on financial services on a sectoral basis. This sectoral compilation is composed of information contained in schedules. It is designed to be read in conjunction with the informal Secretariat note entitled "Compilation of Horizontal Commitments: All Sectors" of 21 June 1994.

In no way does this document replace, or necessarily reproduce in its entirety, the content of the respective schedules. Commitments which have been translated from the original language in which they were submitted are considered authentic in the original language only.

### FINANCIAL SERVICES

## Table of Contents

	page		page		page
Antigua and Barbuda	1	Gabon	167	Nigeria	333
Antilles	3	Ghana	169	Norway	335
Argentina	9	Grenada	171	Pakistan	341
Aruba	19	Guatemala Guatemala	173	Paraguay	347
Australia	21	Guyana	175	Peru	349
Austria	29	Honduras	177	Philippines	355
Bahrain	35	Hong Kong	183	Poland	369
Barbados	37	Hungary	193	Romania	375
Benin	39	Iceland	201	Saint Lucia	381
Brazil	43	India	205	Saint Vincent and	383
Brunei Darussalam	49	Indonesia	213	the Grenadines	
Canada	53	Israel	229	Singapore	385
Chile	71	Jamaica	233	Slovak Republic	399
China	89	Japan	235	South Africa	407
Colombia	101	Kenya	247	Sweden	411
Cuba	107	Korea	251	Switzerland	415
Cyprus	111	Liechtenstein	267	Thailand	421
Czech Republic	115	Macau	271	Trinidad and Tobago	431
Dominica	123	Malaysia	277	Tunisia	433
Dominican Republic	125	Malta	303	Turkey	447
Egypt	129	Mexico	305	United States of America	461
El Salvador	141	Morocco	315	Uruguay	477
European Communities	145	Mozambique	321	Venezuela	481
and their Member States		New Zealand	323	Zimbabwe	493
Finland	163	Nicaragua	331		

#### ANTIGUA AND BARBUDA

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroa	d	3) Commercial presence 4	) 1	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment		Additional commitments
7.	FINANCIAL SERVICES					
<b>A</b> .	All insurance and insurance related services					
<b>c)</b>	Re-insurance (CPC 81299)	<ol> <li>None</li> <li>None</li> <li>Insurance Act</li> <li>As indicated under horizontal commitments</li> </ol>	1) 2) 3) 4)	None None Insurance Act None		

Mod	les of supply: 1)	Cros	ss-border supply 2)	Consumption abroa	d	3)	Commercial presence	4)	Presence of natural persons
	Sector or subsector		Limitations on mar	ket access		Limita	tions on national treatm	nent	Additional commitments
	Netherlands Antilles will b vices"	oind all	l financial service sectors	in accordance with th	ie pro	visions co	ontained in the "Underst	anding on	Commitments in Financial
7.	FINANCIAL SERVICES'								
<b>A</b> .	Insurance								
a)	Domestic insurance companies <sup>2</sup>	1)	None		1)	None			
		2)	None		2)	None			
		3)	Must be limited liability mutual companies if the within the N.A. A test is applied for the establi and subsidiaries in the d The managing director, person, must be a reside	seat is registered of economic needs shment of branches lomestic market. being a natural	3)	None			
		4)	None		4)	None			

#### THE KINGDOM OF THE NETHERLANDS WITH RESPECT TO THE NETHERLANDS ANTILLES

1 Capital transactions are subject to a licence granted by the Central Bank, according to the foreign exchange regulations of the N.A.

2 Domestic insurance companies are defined as insurance companies conducting business primarily within the N.A.

#### GATS/SC/3 Page 6

#### THE KINGDOM OF THE NETHERLANDS WITH RESPECT TO THE NETHERLANDS ANTILLES (continued)

Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons Sector or subsector Limitations on market access Limitations on national treatment Additional commitments b) International insurance 1) None None 1) companies<sup>1</sup> 2) None 2) None 3) Must be limited liability companies or 3) None mutual companies. The managing director, being a natural person, must be a resident of the N.A. 4) None 4) None

4

1 An international insurance company is defined as an insurance company, conducting business outside the N.A. with non-residents. International insurance companies are not allowed to operate on the domestic market.

THE KINGDOM OF THE	NETHERLANDS	WITH RESPECT TO	THE NETHERLANDS	ANTILLES	(continued)
					(********

S	ector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
	Banking and securities rade					
	econdary financial nstitutions <sup>1</sup>	1)	None	1)	None	
		2)	None	2)	None	
		3)	<ul> <li>a) Must be limited liability companies or branches of a foreign financial institution</li> </ul>	3)	None	
			b) A test of economic needs is applied for the establishment of branches and subsidiaries on the domestic market (including expansion of activities of established banks through new			

<sup>1</sup> A secondary financial institution is defined as an enterprise or institution whose activities consist primarily of obtaining funds from third parties in the form of savings or debenture with the purpose of investing or lending these funds. A secondary financial institution is not a money-creating entity and therefore has no effect on the total money supply.

#### THE KINGDOM OF THE NETHERLANDS WITH RESPECT TO THE NETHERLANDS ANTILLES (continued)

Presence of natural persons Modes of supply: 1) Cross-border supply 2) Consumption abroad Commercial presence 4) 3) Additional commitments Sector or subsector Limitations on market access Limitations on national treatment c) Only branches and subsidiaries of the top 1000 banks may be admitted The managing directors must be d) natural persons and residents of the N.A. Their appointment is subject to approval by the Central Bank None 4) 4) None General banks<sup>1</sup> 1) None 1) None 2) None 2) None a) Must be limited liability companies or 3) None 3) branches of a foreign financial institution b) A test of economic needs is applied for the establishment of branches and subsidiaries on the domestic market (including expansion of activities of established banks through new branches)

1 A general bank is defined as an enterprise or institution whose activities consist primarily of regularly obtaining funds on account from third parties and/or lending funds to third parties in the form of loans.

#### THE KINGDOM OF THE NETHERLANDS WITH RESPECT TO THE NETHERLANDS ANTILLES (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>c) Only branches and subsidiaries of the top 1000 banks may be admitted</li> <li>d) The managing directors must be natural persons and residents of the N.A. Their appointment is subject to approval by the Central Bank.</li> </ul>		
	4) None	4) None	[
International banks <sup>1</sup>	1) None	1) None	
	2) None	2) None	
	<ul> <li>3) Must be legal entities or branches of foreign financial institutions. Only subsidiaries or branches of the top 1000 banks of the world are admitted. At least one of the managing directors, being a natural person, must be a resident of the N.A. The appointment is subject to approval by the Central Bank.</li> </ul>	3) None	
	4) None	4) None	

1 An international bank is defined as an enterprise whose activities consist primarily of regularly obtaining funds on account from third parties being non-residents and/or from the capital market, with the purpose of relending these funds to third parties being non-residents in the form of loans. Since international banks are not subject to the restrictions in the foreign exchange regulations, those banks are not allowed to operate on the domestic market.

#### ARGENTINA

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	oad 3) Commercial presence 4) Presence of natural person	15
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitment	nts
7.	FINANCIAL SERVICES <sup>1</sup>			
<b>A</b> .	All insurance services and insurance-related	1) Unbound	1) Unbound	
	services	2) Unbound	2) Unbound	
a)	Life, accident and health insurance services (CPC 8121)	3) Authorization of the establishment of new entities is suspended	3) None	
	(0.001)	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	4) Unbound, except as indicated in the horizontal section	
b)	Non-life insurance	1) Unbound	1) Unbound	
l	services (CPC 8129)	2) Unbound	2) Unbound	
		3) Authorization of the establishment of new entities is suspended	3) None	
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

1 Processed data must remain in the country so as to be available for consultation by the competent authority. This measure does not prevent the data from also being transferred abroad.

## ARGENTINA (continued)

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence	4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment		Additional commitments
	Maritime and air transport insurance	1) None	1)	None		
	services (CPC 81293)	2) None	2)	None		
		3) Authorization of the establishment of new entities is suspended	3)	None		
		4) Unbound, except as indicated in the horizontal section	4)	Unbound, except as indicated in the horizontal section		
c)	Reinsurance and retrocession services	1) None	1)	None		
ĺ	(CPC 81299*)	2) None	2)	None		
		3) Authorization of the establishment of new entities is suspended	3)	None		
		4) Unbound, except as indicated in the horizontal section	4)	Unbound, except as indicated in the horizontal section		
В.	Banking and other financial services (excluding insurance)	Financial operations by the Government and State-owned enterprises are excluded from the conditions specified in this schedule; they may carry out their operations through the entities they designate.				
		In order to engage in stock market transactions is is necessary to be a member and share-holder of the Securities Exchange.				

GATS/SC/4 Pare 15

## ARGENTINA (continued)

Mod	les of supply: 1)	Cross-border supply 2) Consumption abroa	3) Commercial presence 4) Presence of nat	ural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional	commitments
a)	Acceptance of deposits and other repayable	1) Unbound	1) Unbound	
	funds from the public (CPC 81115-81119)	2) None	2) None	
	(,	3) None	3) None	
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
b)	Lending of all types including consumer	1) Unbound	1) Unbound	
	credit, mortgage credit, factoring and financing	2) None	2) None	
	of commercial transactions	3) None	3) None	
	(CPC 81113)	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
c)	Financial leasing services (CPC 8112)	1) Unbound	1) Unbound	
	(Crc 8112)	2) None	2) None	
		3) None	3) None	
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

GATS/SC/4 Page 16

ARGENTINA	(continued)
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Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	oad3)Commercial presence4)Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitment
d)	Payment and money transmission services (CPC 81339**)	1) Unbound	1) Unbound
		2) None	2) None
		3) None	3) None
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section
c)	Guarantees and commitments (CPC 81199**)	1) Unbound	1) Unbound
		2) None	2) None
		3) None	3) None
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section
f)	Trading on own account or for clients, whether on an exchange or not, or in any other form, of the following:		

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitment
money market instruments	1) Unbound	1) Unbound	
(cheques, bills, certificates of	2) None	2) None	
deposit, etc.) (CPC 81339**)	3) None	3) None	
	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	4) Unbound, except as indicated in the horizontal section	
foreign exchange (CPC 81333)	1) Unbound	1) Unbound	
(,	2) None	2) None	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
derivative products, including, but not	1) Unbound	1) Unbound	
limited to, futures and options	2) None	2) None	
(CPC 81339**)	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

#### **ARGENTINA** (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
exchange rate and interest rate instruments, such as	1) Unbound	1) Unbound	
swaps, forward interest-rate	2) None	2) None	
agreements, etc. (CPC 81339*)	3) None	3) None	
	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	4) Unbound, except as indicated in the horizontal section	
transferable securities	i) Unbound	1) Unbound	
(CPC 81321*)	2) None	2) None	
	3) None	3) None	
	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	
other negotiable instruments and	1) Unbound	1) Unbound	
financial assets, including bullion	2) None	2) None	
(CPC 81339**)	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

## ARGENTINA (continued)

### GATS/SC/4 Page 20

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Presence of natural pe	rsons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commit	ments
g)	Participation in issues of all kinds of securities,	1) Unbound	1) Unbound	
	including under-writing and placement as agent	2) None	2) None	
	(whether publicly or privately) and provision	3) None	3) None	
	of services related to such issues (CPC 8132)	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
h)	Money broking (CPC 81339**)	1) Unbound	1) Unbound	
		2) None	2) None	
		3) None	3) None	
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
i)	Asset management, such as cash or portfolio	1) Unbound	1) Unbound	
	management, all forms of collective investment	2) None	2) None	
	management, pension fund management,	3) None	3) None	
	custodial depository and trust services (CPC 8119** + 81323*)	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

#### ARGENTINA (continued)

	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
j)	Settlement and clearing services for financial	1) Unbound	1) Unbound	
	assets, including securities, derivative	2) None	2) None	
	products, and other negotiable instruments	3) None	3) None	
	(CPC 81339** or 81319**)	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
k)	Advisory and other auxiliary financial	1) None	1) None	
	services for any of the activities listed in	2) None	2) None	
	Article I.B of document MTN.TNC/W/50,	3) None	3) None	
	including credit reference and analysis, investment and portfolio research and advice, and advice on acquisitions and on	4) Unbound, except as indicated in the horizontal section	<ul> <li>Unbound, except as indicated in the horizontal section</li> </ul>	
	corporate restructuring and strategy. (CPC 8131 or 8133)			

GATS/SC/4 Page 21

## ARGENTINA (continued)

Mod	tes of supply: 1)	Cros	s-border supply 2) Consumption abroa	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
1)	Provision and transfer of financial information,	1)	None	1)	None	
	financial data processing and related software by	2)	None	2)	None	
	suppliers of other financial services	3)	None	3)	None	
	(CPC 8131)	4)	Unbound, except as indicated in the horizontal section	4)	Unbound, except as indicated in the horizontal section	
	New financial services	1)	Unbound	1)	Unbound	
		2)	Unbound	2)	Unbound	
		3)	Unbound	3)	None	
_		4)	Unbound, except as indicated in the horizontal section	4)	Unbound, except as indicated in the horizontal section	

# GATS/SC/4 Page 22

### THE KINGDOM OF THE NETHERLANDS WITH RESPECT TO ARUBA

Mod	les of supply: 1)	Cross	s-border supply 2) Consumption abroa	d	3) Commercial presence 4) P	resence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
Aru	ba will bind all financial serv	vic <b>e</b> s	sectors in accordance with the provisions contai	ined i	n the "Understanding on Commitments in Fin	ancial Services"
7.	FINANCIAL SERVICES					
<b>A</b> .	Insurance	1)	None	1)	None	
		2)	None	2)	None	
		3)	Off-shore companies cannot operate on the domestic market. A test of economic needs is applied for the establishment of branches and subsidiaries in the domestic market.	3)	None	
		4)	Unbound	4)	A non-Aruban needs permission to become a director of a financial institution	

#### GATS/SC/5 Page 6

# THE KINGDOM OF THE NETHERLANDS WITH RESPECT TO ARUBA (continued)

Mod	les of supply: 1)	Cros	s-border supply 2) Consumption abro	ad	3) Commercial presence 4) P	resence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
В.	Banking and securities trade	1)	None	1)	None	
		2)	Residents of Aruba need permission from the Central Bank for the purchase of foreign securities above AFL 50.000 <sup>1</sup>	2)	None	
		3)	Off-shore companies cannot operate on the domestic market. A test of economic needs is applied for the establishment of branches and subsidiaries on the domestic market (incl. expansion of activities of established banks through new branches).	3)	None	
		4)	Unbound	4)	A non-Aruban needs permission to become a director of a financial institution	

\* A commitment on this mode of delivery is not feasible.

### AUSTRALIA

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Modes of supply: 1) Cross-b	order supply 2) Consumption abroad	3) Commercial presence 4) Presence	of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7. FINANCIAL SERVICES			
Australia undertakes its specific (hereinafter referred to as the "Und		with the attached "Understanding on Commitments	in Financial Services"
Annex on Financial Services. Mariestent of the obligations in paragra	ket access commitments with respect to "cross-bounds of the Understanding.	ly to those covered by the provisions of Part III of rder supply" and "consumption abroad" are bound i tions contained in the "Horizontal Commitments" s	n this Schedule to the
These specific commitments on	Infancial services are subject to the general infina	inons contained in the monitorital communications	section of uns schedule.
A. Insurance and insurance-			
<u>related services</u> (8121, 8129**, 8140)			
	3) Approval of non-resident life insurers is restricted to subsidiaries		
	3) Registered foreign life insurance companies are required to have a principal officer resident in Australia		

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	1), 3) An authorised insurance company operating in Australia as a non-incorporated entity must appoint an Australian resident as agent of the insurer		
	<ol> <li>Most State and Territory Governments maintain restrictions, by way of monopolies or licensing provisions and associated controls on premiums and other terms of policies, in the following areas of insurance:</li> </ol>	3) Sub-national guarantees are provided to some State and Territory Insurance Offices	
	Compulsory Third Party Motor Vehicle Accident: VIC, WA, TAS, NT, ACT (monopolies); NSW, QLD, SA (licensing, premiums/policy terms)		
	Workers Compensation: VIC, QLD, SA (monopolies); NSW, WA, TAS (licensing, premiums/policy terms)		
	4) The temporary entry of specialists in the operation of an insurance service supplier established in Australia is permitted subject to the terms stipulated in the horizontal section		

GATS/SC/6 Page 33

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<ul> <li>Banking and other financial services (excluding insurance) (8112, 8113, 8119, 8131, 8132, 8133, 81115-81119, 81199, 81319, 81321, 81323, 81333, 81339)</li> </ul>	<ol> <li>The investment at interest in Australia of official reserves by foreign central banks and foreign government monetary institutions is approved by the Reserve Bank provided that it obtains assurance from the investing authority that it will aim to be a stable holder of the Australian dollar and that it will consult with the Bank in the event of significant changes in its Australian dollar portfolio. Monetary institutions, responsible for both reserve assets and commercial investments, are permitted to invest in Australia up to a limit under the same conditions.</li> <li>A foreign bank located overseas is able to offer its services to Australian enterprises, but it is not allowed to raise funds in Australia or undertake business within Australia unless it is an authorised bank (or establishes a money market corporation, subsidiary etc.)</li> </ol>		

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ol> <li>3) Dealings in foreign exchange in Australia must be carried out through a dealer authorised by the Reserve Bank.</li> <li>Only banks, including branches of overseas banks, and financial institutions incorporated in Australia with the required minimum capital base are eligible to seek authorisation as a foreign exchange dealer.</li> </ol>		
	3) A person (including a corporation) and any associated interests may acquire no more than fifteen per cent of the voting shares of an authorised bank		

GATS/SC/6 Page 35

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Foreign banks satisfying prudential requirements and competition policy considerations may conduct banking in Australia. Foreign banks may undertake banking operations in Australia through an authorised branch, however, a branch may not accept "retail" deposits. A foreign bank wishing to accept "retail" deposits must seek authorisation as a locally- incorporated subsidiary for that purpose. Foreign bank branches may accept deposits (and other funds) in any amount from incorporated entities, non-residents and their own employees. Deposits (and other funds) may only be accepted from other sources where the initial deposit (or other funds) is greater than \$250 000. Deposit- taking outside of this is considered to be "retail" banking business.		

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Acquisition, by foreign interests, of control of any of Australia's four main banks (Commonwealth Bank of Australia, National Australia Bank, Westpac Banking Corporation and Australia and New Zealand Banking Group) is not permitted. State and Territory governments reserve the right to prohibit foreign control of State- owned or controlled banks. Banks (resident and non-resident) are prohibited from holding shares in the Commonwealth Bank of Australia and other entities may not hold more than five per cent of its issued share capital. Banks operating in Australia, whether domestically owned or foreign owned with authorised branch status, may be permitted, in certain circumstances, to hold up to 75 per cent equity in Authorised Money Market Dealers (primary dealers). The Reserve Bank imposes restrictions on relationships and dealings between	3) The Commonwealth Bank of Australia, the Australian Industry Development Corporation, and other Commonwealth owned entities which may conduct financial operations are guaranteed by the Commonwealth Government	

GATS/SC/6 Page 37

### GATS/SC/6 Page 38

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	authorised dealers must be independent legal entities and be separately capitalised;		
	authorised dealers' transactions with related entities (defined as parties which own 12.5 per cent or more of the authorised dealer) must be carried out at arm's length and not represent a disproportionate source of funding or turnover; and		
	authorised dealers must provide an impartial service to all participants in the money market.		
	A number of State and Territory Governments operate central financing authorities through which the Government's wholly or partly-owned statutory authorities and business enterprises are obliged to borrow (and in some cases invest) their funds, or otherwise obtain certain financial services:		

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>SA - South Australian Financing Authority, SA Local Government Financing Authority TAS - Tascorp NSW - Treasury Corporation VIC - Treasury Corporation of Victoria</li> <li>3) The Australian Stock Exchange liquid capital requirements for members may have the effect of favouring membership of the Exchange by subsidiaries rather than branches of foreign companies</li> <li>An applicant must be a body corporate in order to obtain approval to conduct a stock market or a futures market as a stock exchange or a futures exchange</li> <li>4) The temporary entry of specialists in the operation of a financial service supplier established in Australia is permitted subject to the terms stipulated in the horizontal</li> </ul>	3) A majority of the directors of a member organisation of the Australian Stock Exchange must be Australian residents	

GATS/SC/6 Page 39

#### **AUSTRIA**

Modes of supply:	1)	Cross-border supply	2) Consumption abroad	3) Con	nmercial presence	4)	Presence of natural persons
Sector or subsector		Limitations on n	narket access	Limitations	s on national treatment	t	Additional commitments
7. FINANCIAL SERV	ICES	*					

\* Unlike foreign subsidiaries, branches established directly in an EEA Member State by a non-EEA financial institution are not, with certain limited exceptions, subject to prudential regulations harmonized at EEA level which enable such subsidiaries to benefit from enhanced facilities to set up new establishments and to provide cross-border services throughout the EEA. Therefore, such branches receive an authorization to operate in the territory of an EEA Member State under conditions equivalent to those applied to domestic financial institutions of that EEA Member State, and may be required to satisfy a number of specific prudential requirements such as, in the case of banking and securities, separate capitalization and other solvency requirements and reporting and publication of accounts requirements or, in the case of insurance, specific guarantee and deposit requirements, a separate capitalization, and the localization in Austria of the assets representing the technical reserves and at least one third of the solvency margin. The restrictions indicated in this schedule may be applied only with regard to the direct establishment from a third country of a commercial presence or to the provision of cross-border services from a third country; therefore, Austria may not apply these restrictions, including those concerning establishment, to third country subsidiaries established in other EEA Member States, unless these restrictions can also be applied to companies or nationals of other EEA Member States in conformity with Austrian law.

This schedule does not prejudice the application of prudential measures, subject to the conditions specified in Art. 2.1 of the Financial Services Annex, such as, in the securities area, non-discriminatory regulations concerning the organization of securities markets and trading rules concerning dealing in securities.

The admission to the market of new financial services or products may be subject to the existence of, and consistency with, a regulatory framework aimed at achieving the objectives indicated in Art. 2.1 of the Financial Services Annex.

EEA treatment of third country financial service suppliers established in another EEA Member State may be refused if Austrian financial service suppliers receive less favourable treatment in that third country compared to financial service suppliers of another EEA Member State.

~ .		·	·····					T
Sector or subsector	Limi	Limitations on market access		Limitations on national treatment			Additional commitmen	
Insurance and insur- related services as defined in the "ANI ON FINANCIAL SERVICES"								
(para. 5.1 a) - 5.1 d	l))							
However, for the per apply to WTO Mem		econd Annex of	offered by Austria (r on Financial Service	• •	cision on Fina	ncial Service	s" the rec	ciprocity requirement wi
apply to WTO Mem Commitments with		insurance rela	on Financial Service	" and the "De	ordance with the	he "Annex of	n Financia	al Services" and the
apply to WTO Mem Commitments with	abers. respect to insurance an Commitments in Finance 1), 2) Only the numbers are cover Canvassi a non-est	insurance relatial Services" w transactions in 3 and 4 of the ed g and intermed ablished insurer ce and retroces	on Financial Services ated services are und with the following lin indicated in "Understanding" diation on behalf of r (except for	and the "De ertaken in acco nitations on M 1), 2) Higher contrac reinsur non-est premiu policy consun directly	ordance with the	he "Annex of nd National is due for in contracts on cession) write ers; the high to the purcha blished insure Austria, eith er's establishe	n Finan Treatm surance ten by ter se of a er ter nent	nci ien e

### GATS/SC/7 Page 26

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>Austria requires as a general rule and in a non-discriminatory manner that insurers incorporated in Austria must adopt a specific legal form (joint stock company; mutual insurance company); foreign insurers establishing a branch office must have a comparable legal form in their home country</li> <li>Representative offices and agencies of insurers are not allowed to write insurance contracts</li> </ul>	3) None	
	4) Unbound except as indicated in Part I	4) Unbound except as indicated in Part I	
		The directors of a branch of a foreign insurer must be resident in Austria	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitme	
Banking and other				
financial services as				
defined in the "ANNEX	ļ			
ON FINANCIAL				
SERVICES" (para 5.1 c)				
- 5.1 p))				
test requirement will not a	ndicated in the "Second Annex on Financial Services apply to WTO Members.	s" and the "Decision on Financial Services" the re	ciprocity and economic i	
test requirement will not a Commitments with respec "Understanding on Comm		ken in accordance with the "Annex on Financial S nitations on Market Access and National Treatmer	Services" and the nt; most entries on the	
test requirement will not a Commitments with respec "Understanding on Comm	upply to WTO Members. t to banking and other financial services are undertal itments in Financial Services" with the following lin	ken in accordance with the "Annex on Financial S nitations on Market Access and National Treatmer	Services" and the nt; most entries on the	
test requirement will not a Commitments with respec "Understanding on Comm	apply to WTO Members. t to banking and other financial services are undertain itments in Financial Services" with the following lim institute limitations on Market Access or National Tr Monopoly or exclusive rights as indicated in	ken in accordance with the "Annex on Financial S nitations on Market Access and National Treatmer	Services" and the nt; most entries on the	
test requirement will not a Commitments with respec "Understanding on Comm	apply to WTO Members. t to banking and other financial services are undertain itments in Financial Services" with the following limin nstitute limitations on Market Access or National Tr Monopoly or exclusive rights as indicated in number 1 of the "Understanding": The management of governmental debts, the administration of export credit insurance on	ken in accordance with the "Annex on Financial S nitations on Market Access and National Treatmer	Services" and the nt; most entries on the	
test requirement will not a Commitments with respec "Understanding on Comm	<ul> <li>apply to WTO Members.</li> <li>apply to WTO Members.</li> <li>apply to banking and other financial services are undertal itments in Financial Services" with the following liminstitute limitations on Market Access or National Tr</li> <li>Monopoly or exclusive rights as indicated in number 1 of the "Understanding":</li> <li>The management of governmental debts, the administration of export credit insurance on behalf and for the account of the government,</li> </ul>	ken in accordance with the "Annex on Financial S nitations on Market Access and National Treatmer	Services" and the nt; most entries on the	
test requirement will not a Commitments with respec "Understanding on Comm	<ul> <li>apply to WTO Members.</li> <li>apply to WTO Members.</li> <li>apply to banking and other financial services are undertal itments in Financial Services" with the following liminstitute limitations on Market Access or National Tr</li> <li>Monopoly or exclusive rights as indicated in number 1 of the "Understanding":</li> <li>The management of governmental debts, the administration of export credit insurance on behalf and for the account of the government, the settlement of payment transactions for the</li> </ul>	ken in accordance with the "Annex on Financial S nitations on Market Access and National Treatmer	Services" and the nt; most entries on the	
test requirement will not a Commitments with respec "Understanding on Comm	<ul> <li>apply to WTO Members.</li> <li>apply to WTO Members.</li> <li>apply to banking and other financial services are undertal itments in Financial Services" with the following liminstitute limitations on Market Access or National Tr</li> <li>Monopoly or exclusive rights as indicated in number 1 of the "Understanding":</li> <li>The management of governmental debts, the administration of export credit insurance on behalf and for the account of the government, the settlement of payment transactions for the government and activities related to the</li> </ul>	ken in accordance with the "Annex on Financial S nitations on Market Access and National Treatmer	Services" and the nt; most entries on the	
test requirement will not a Commitments with respec "Understanding on Comm	<ul> <li>apply to WTO Members.</li> <li>apply to WTO Members.</li> <li>apply to banking and other financial services are undertal itments in Financial Services" with the following liminstitute limitations on Market Access or National Tr</li> <li>Monopoly or exclusive rights as indicated in number 1 of the "Understanding":</li> <li>The management of governmental debts, the administration of export credit insurance on behalf and for the account of the government, the settlement of payment transactions for the</li> </ul>	ken in accordance with the "Annex on Financial S nitations on Market Access and National Treatmer	Services" and the nt; most entries on the	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	1) None	1) None	
	Only transactions indicated in number 3 of the "Understanding" are covered		
	2) None	2) None	
	<ol> <li>Establishment and a certain legal form (joint stock company, limited liability company) are required</li> </ol>	3) None	
	Licensing of branches or subsidiaries of foreign banks may be subject to an economic interest test		
	Only members of the Austrian Stock Exchange may engage in securities trading at the Stock Exchange. An application to the Austrian Stock Exchange and authorization for certain banking activities of the Ministry of Finance are required (Stock Exchange Law para. 15.1)).		
· · ·	For trading in foreign exchange and foreign currency authorization of the Austrian National Bank according to Foreign Exchange Law and of the Ministry for Economic Affairs according to the Austrian Trade Act (para. 243 e)) is required		

Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Mortgage bonds and municipal bonds may be issued by banks specialized and authorized only for this activity (Mortgage Bank Law; Banking Law para. 1.1) 9)		
	Services of investment fund management (investment companies) may be provided by banks specialized and authorized only for this business (Banking Law para 1.1) 13; Investment Fund Law para. 2.2))		
	Only banks authorized for the safe custody business (Banking Law para. 1.1) 5) can act as depositories of the assets of investment funds (Investment Fund Law para. 23.1))		
	For carrying out services of pension fund management a specialized company only for this activity and incorporated as a stock company in Austria is required (Pension Fund Law paras. 1.3), 6.1)).		
	4) Unbound except as indicated in Part I	4) Unbound except as indicated in Part I	
		At least one member of the Board of Directors of a bank must reside in Austria and have a good command of the German language (Banking Law para. 5.1) 10, 11)	

#### BAHRAIN

Mod	es of supply: 1)	Cross-border supply 2) Consumption abr	ad 3) Commercial presence 4) Presence of natural perso	ns
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitme	ents
7.	FINANCIAL SERVICES			
<b>A</b> .	All Insurance and Insurance-Related services (Offshore only)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
a)	Life, Accident and health insurance services			
b)	Non-life insurance services			
c)	Reinsurance and retrocession			
d)	Services auxiliary to insurance (including broking and agency services)			
<b>B</b> .	<u>Reinsurance and</u> <u>Retrocession</u>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	

#### BARBADOS

Mod	les of supply: 1)	Cross-border supply	2) Consumption abroad	3) Commercial presence	4)	Presence of natural persons
	Sector or subsector	Limitatio	ns on market access	Limitations on national trea	atment	Additional commitments
7.	FINANCIAL SERVICES					
Α.	All Insurance and Insurance-Related Services					
c)	Reinsurance	1) None		1) None		
	(CPC 812*)	2) None		2) None		
		3) None		3) None		
		4) None		4) None		

\* The service specified constitutes only a part of the total range of activities covered by the CPC Classification.

## BENIN

	Sector or subsector		Limitations on market access	Lin	nitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES					
B.	Banking and other financial services					
	Acceptance of deposits and other repayable funds from	1)	None	1)	None	
	the public (CPC 81115-81119)	2)	None	2)	None	
		3)	To engage in banking activities it is necessary to have the approval of the Ministry of Finance, Law No. 90-018 of 27 July 1990 on the regulation of banking. Banks must be established in the form of public limited companies with fixed share capital having their principal place of business in the Republic of Benin or, by special authorization of the Minister of Finance after consulting the Banking Commission, in the form of cooperative or mutual societies with variable share capital.	3)	None	

## **BENIN** (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4) Presence of natural perso	ons
Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitment	ts
	4) In accordance with Benin labour law. In addition, a person may not administer or manage a bank or financial establishment, or a agency thereof, if he does not possess Benin nationality, unless the agreement for the establishment of the bank provides for assimilation to Benin nationals.	4) None	
Lending of all types (CPC 8113)	1) Residents may take out loans abroad after first obtaining authorization from the Minister of Finance in conformity with the exchange control regulations for loans of over CFAF 50 million.	1) None	
	2) Residents may take out loans abroad after first obtaining authorization from the Minister of Finance in conformity with the exchange control regulations for loans of over CFAF 50 million.	2) None	

### GATS/SC/11 Page 4

## **BENIN** (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment A	Additional commitments
	<ul> <li>3) Unbound</li> <li>4) Unbound, except for measures affecting the entry and temporary stay of natural persons - who are employees of a company and transferred to a company incorporated in Benin belonging to, controlled by or a subsidiary of the former - in the following categories: <ul> <li>directors</li> <li>senior executives</li> <li>specialists who possess knowledge that is essential to the provision of the service</li> </ul> </li> </ul>	<ul><li>3) Unbound</li><li>4) None</li></ul>	
All payment and money transmission services (CPC 81339)	<ol> <li>Unbound</li> <li>Unbound</li> <li>In addition to approval as a bank, approval as an intermediary is also required</li> </ol>	<ol> <li>Unbound</li> <li>Unbound</li> <li>None</li> </ol>	

### **BENIN** (continued)

Nodes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons	
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments	
	4) Unbound, except for measures affecting the entry and temporary stay of natural persons - who are employees of a company and transferred to a company incorporated in Benin belonging to, controlled by or a subsidiary of the former - in the following categories:	4) None		
	<ul> <li>directors</li> <li>senior executives</li> <li>specialists who possess knowledge that is essential to the provision of the service</li> </ul>			

#### BRAZIL

Mod	les of supply: 1)	Сгоз	2) Consumption abroa	nd	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access			Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES					
<b>A</b> .	All insurance and insurance-related services					
	Insurance on freight (CPC 81293)	1)	Imports can only be insured with established companies	1)	Unbound	
		2)	Unbound	2)	Unbound	
		3)	Specific type of legal entity (Sociedade Anômima - S.A.) required. Foreign participation is limited to 50 per cent of the capital of a company and to 1/3 of its voting stock.	3)	None	
		4)	Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Life insurance (CPC 81211)	1) Unbound	1) Unbound	
	2) Unbound	2) Unbound	
	3) Same conditions as in Insurance on Freight	3) None	
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	
Medical care (CPC 81291)	1) Unbound	1) Unbound	
(CFC 81291)	2) Unbound	2) Unbound	
	3) Same conditions as in Insurance on Freight	3) None	
	4) Unbound except as indicated in the horizontal section	<ol> <li>Unbound except as indicated in the horizontal section</li> </ol>	
Property Insurance	1) Unbound	1) Unbound	
(CPC 81292, CPC 81294, CPC 81295,	2) Unbound	2) Unbound	
CPC 81296)	3) Same conditions as in Insurance on Freight	3) None	
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	

GATS/SC/13 Page 17

#### GATS/SC/13 Page 18

BRAZIL (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Liability Insurance (CPC 81297)	1) Unbound	1) Unbound	
(CFC 81297)	2) Unbound	2) Unbound	
	3) Same conditions as in Insurance on Freight	3) None	
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	
Auxiliary services -	1) Unbound	1) Unbound	
agencies and brokers (CPC 81401)	2) Unbound	2) Unbound	
	3) Natural persons only	3) None	
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	
Auxiliary services -	1) None	1) None	
consultancy, actuarial and surveys	2) None	2) None	
(CPC 81402, CPC 81404)	3) None	3) None	
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	

Mod	les of supply: 1)	Cros	s-border supply 2) Consumption abroa	d	3) Commercial presence 4) P	resence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
B.	Banking and other Financial Services					
finar Naci	ncial leasing company, brok	ers an be for	ommitment are classified as commercial bank, ad dealers, and each may perform only those a rmed with a minimum of any two of the follow ing finance company.	ctiviti	es permitted by the Banco Central do Brasil o	r by the Conselho Monetár
-	Acceptance of the following funds from the	I)	Unbound	1)	Unbound	
	public:	2)	Unbound	2)	Unbound	
	<ul> <li>i) demand deposits</li> <li>ii) time deposits</li> <li>iii) financing of commercial transactions</li> </ul>	3)	The establishment of new branches and subsidiaries of foreign financial institutions as well as increases in the percentage of the participation of foreign persons and firms in the capital stock of Brazilian	3)	An individual network for Automatic Teller Machines (ATMs) may only be set up by Brazilian banks for use of clients of that bank. Banks controlled by foreign capital and branches of foreign banks may share	
-	Lending of all types, including: i) consumer credit		financial institutions is not permitted. The number of branches in Brazil of each foreign bank is limited to the number		facilities with other banks on a minority basis.	
	<ul> <li>ii) mortgage credit</li> <li>iii) financing of commercial transactions</li> </ul>		existing on October 5th 1988		Minimum requirements for paid-in capital and net worth applicable to branches of foreign banks as well as to commercial banks and commercial banks portfolios of multiple banks controlled by foreign capital	
-	Financial leasing				are twice those established for Brazilian banks.	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Payment and money transmission services carried out by financial institutions Guarantees and commitments		Permission for a service supplier of another Member to expand existing operations or conduct new activities may be denied by the Banco Central do Brasil or authorized on terms and conditions less favourable than those applied to Brazilian service suppliers.	
<ul> <li>Trading for own account or for account of customers, whether on an exchange or in an over-the-counter market, including: <ul> <li>i) money market instruments</li> <li>ii) foreign exchange</li> <li>iii) foreign exchange</li> <li>iii) futures and options</li> <li>iv) exchange rate and interest rate instruments</li> </ul> </li> <li>v) transferable securities</li> <li>vi) other negotiable instruments and financial assets, including bullion</li> </ul>	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	

Modes of supply:

1) Cross-border supply

Consumption abroad

2)

3) Commercial presence

4) Presence of natural persons

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
- Participation in public issues of all kinds of securities, including underwriting and placement as agent, and	<ol> <li>Unbound</li> <li>Unbound</li> <li>The establishment of new branches and</li> </ol>	<ol> <li>Unbound</li> <li>Unbound</li> <li>An individual network for Automatic Teller</li> </ol>	
<ul> <li>provision of services related to such issues</li> <li>Brokerage of foreign exchange</li> <li>Portfolio management and custodial and depository services</li> <li>Investment and portfolio research and advice</li> </ul>	subsidiaries of foreign financial institutions as well as increases in the percentage of the participation of foreign persons and firms in the capital stock of Brazilian financial institutions is not permitted. The number of branches in Brazil of each foreign bank is limited to the number existing on October 5th	<ul> <li>Machines (ATMs) may only be set up by Brazilian banks for use of clients of that bank. Banks controlled by foreign capital and branches of foreign banks may share facilities with other banks on a minority basis.</li> <li>Minimum requirements for paid-in capital and net worth applicable to branches of foreign banks as well as to commercial banks and commercial banks portfolios of multiple banks controlled by foreign capital are twice those established for Brazilian banks.</li> </ul>	
		Permission for a service supplier of another Member to expand existing operations or conduct new activities may be denied by the Banco Central do Brasil or authorized on terms and conditions less favourable than those applied to Brazilian service suppliers.	
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	

#### BRUNEI DARUSSALAM

	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES				****	
<b>A</b> .	All insurance and insurance - related services					
(a)	Direct insurance (life) including annuity,	1)	Unbound	1)	Unbound	
	disability income, accident and health	2)	None	2)	None	
	insurance services. (8121)	3)	Commercial presence is permitted only through insurance companies that are registered in Brunei Darussalam.	3)	None	
		4)	Unbound except as indicated under horizontal measures	4)	Unbound except as indicated under horizontal measures	
<b>(</b> b)	Direct insurance (non- life) including disability	1)	Unbound	1)	None	
	income, accident and health insurance and contracts of fidelity bonds, performance body or similar contracts of guarantee. (8129)	2)	Compulsory insurance of Motor Third Party Liability and Workmen's Compensation can be purchased only from insurance companies established in Brunei.	2)	None	
		3)	Commercial presence is permitted only through insurance companies that are registered in Brunei Darussalam.	3)	None	
		4)	Unbound except as indicated under horizontal measures.	4)	Unbound except as indicated under horizontal measures.	

GATS/SC/95 Page 13

### GATS/SC/95 Page 14

## BRUNEI DARUSSALAM (continued)

Mod	les of supply: 1)	Cross-border supply 2) Consumption abr	oad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
(c)	Reinsurance and retrocession (life and	1) Unbound	1)	None	
	non-life) (81299*)	2) Unbound	2)	None	
1		3) Unbound	3)	None	
		4) Unbound except as indicated under horizontal measures	4)	Unbound except as indicated under horizontal measures	
(d)	Insurance and intermediation	1) Unbound	1)	Unbound	
	comprising broking and agency services (8140)	2) Insurance intermediation is not allowed to act for unregistered insurers.	2)	None	
		<ul> <li>3) (i) Broking for direct insurance of Bruneian risks requires approval from MOF.</li> <li>(ii) Broker, underwriting and insurance managers require approval.</li> </ul>	3)	Unbound	
		<ol> <li>Unbound except as indicated under horizontal measures.</li> </ol>	4)	Unbound except as indicated under horizontal measures.	

# BRUNEI DARUSSALAM (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Services auxiliary to insurance, as follows:			
(a) Consultancy (excludes insurance agency	1) None	1) None	
services to insurance industry)	2) None	2) None	
<ul><li>(b) Actuarial risk assessment</li><li>(c) Risk management</li></ul>	3) None	3) None	
(d) Maritime loss adjusting	<ol> <li>Unbound except as indicated under horizontal measures</li> </ol>	<ol> <li>Unbound except as indicated under horizontal measures</li> </ol>	
B. <u>Banking and Other</u> <u>Financial Services</u>			
(1) Provision and transfer of financial information,	1) Unbound	1) Unbound	
financial data processing and related software by	2) Unbound	2) Unbound	
providers of other financial services. (8131)	3) Ministry of Finance approval is required.	3) Ministry of Finance approval is required.	
	4) Unbound	4) Unbound	

GATS/SC/95 Page 15

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## CANADA

Mod	es of supply: 1)	Cross-border supply	2) C	onsumption abroad	3)	Commercial presence	4)	Presence of natural persons	
Sector or subsector Limitations on market access					Limitatio	ons on national treatment		Additional commitments	
7.	7. FINANCIAL SERVICES								
	Measures Applicable to All Sectors in Financial Services:								
1.	Commitments in this Cha	apter are undertaken in acc	ordance w	with the Understandi	ng on Com	mitments in Financial Service	<u>es</u> ("U	Inderstanding").	
2.	2. For greater certainty, market access commitments with respect to the "cross-border" and "consumption abroad" supply of services (as described in paragraphs 2 a) and 2 b) of Article 1 of the <u>General Agreement on Trade in Services</u> ) apply only to the transactions indicated in paragraphs 3 and 4 of <u>Market Access</u> of the <u>Understanding</u> . It is understood that paragraph 4 of that section of the <u>Understanding</u> does not impose any obligation to allow non-resident financial services suppliers to solicit business.								
3.	. The commitments on "commercial presence" are bound according to the Understanding.								
4.	The commitments on "presence of natural persons" are scheduled in accordance with the <u>Understanding</u> and bound according to the general limitations applicable to all sectors in this schedule (Part I).								
5.	. Otherwise, the commitments in this Chapter are subject to the general conditions or limitations applicable to all sectors in this schedule.								

GATS/SC/16 Page 53

# CANADA (continued)

Mo	des of supply: 1	) C	ross-border supply 2) Consumption al	broad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
1		1)	None	1)	None	
		2)	None	2)	None	
		3)	None, other than:	3)	None, other than:	
			Federally-regulated financial institutions having capital in excess of \$750 million are required, within five years of having reached the threshold, to have 35 per cent of their voting shares widely-held and listed and posted for trading on a Canadian stock exchange		The Government of Ontario Management Board Directive and Industrial Development Review Process provides for a price preference of up to 10 per cent for Canadian content based on value-added in Canada for certain government purchases. The Management Board Directive applies on the basis of the nationality of the individual service provider.	
		4)	See paragraph 3 of headnote on Financial Services	4)	See paragraph 3 of headnote on Financial Services	
<b>A</b> .	Insurance and insurance-related	1)	None, other than:	1)	None	
	<u>services</u> (CPC 812* + 814)		<u>Direct insurance</u> (federal): Services must be supplied through a commercial presence with the exception of marine insurance			
a)	Life, accident and health insurance services (CPC 8121)		(All provinces): Services must be supplied through a commercial presence			

Мос	des of supply: 1)	) C	ross-border supply 2) Consumption a	broad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
b)	Non-life insurance services (except deposit insurance and similar compensation schemes) (CPC 8129)		Reinsurance and retrocession (federal): Services must be supplied through a commercial presence (All provinces, excluding Alberta): Services must be supplied through a			
c)	Reinsurance and retrocession	2)	commercial presence. None, other than:	2)	None, other than:	
	(CPC 81299*)		<u>Reinsurance and retrocession</u> (federal): The purchase of reinsurance services by a Canadian insurer, other than a life insurer or a reinsurer, form a non-resident reinsurer is limited to no more than 25 per cent of the risks undertaken by the insurer purchasing the reinsurance		Direct insurance other than life, personal accident, sickness or marine insurance (federal): An excise tax of 10 per cent is applicable on net premiums paid to non- resident insurers or exchanges in regard to a contract against a risk ordinarily within Canada, unless such insurance is deemed not to be available in Canada	
					<u>Direct insurance</u> (Alberta) A fee payable to the province of 50 per cent of the premium paid and regulatory notification are required on insurance of risks in the province by unlicensed insurers	

GATS/SC/16 Page 55

## GATS/SC/16 Page 56

Modes of supply: 1)	Cross-border supply 2) Consumption at	oroad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ol> <li>None, other than:</li> <li><u>Direct insurance and reinsurance and</u> retrocession (federal): The solicitation of</li> </ol>	<ol> <li>None, other than:</li> <li><u>Direct insurance and reinsurance and</u> retrocession (federal): A minimum of one-</li> </ol>	
	insurance services in Canada can only be effected through:	half of directors must be resident Canadians	
	i) a corporation incorporated under the laws of Canada;	(British Columbia): A majority of the directors must be resident in Canada and at least one director must be resident in	
	ii) corporation incorporated by or under the laws of another	British Columbia	
	jurisdiction (i.e., a branch of a foreign corporation);	(Ontario): Capital requirements for mutual insurance companies do not apply to certain mutual insurance companies	
	iii) an association formed on the plan known as Lloyd's.	incorporated in Ontario	
	A controlling number of shares of a Canadian insurance subsidiary must be held directly by the foreign insurance company incorporated in the jurisdiction where the foreign insurance company, either directly or through a subsidiary, principally carries on business	(Québec): Three-quarters of directors must be Canadian citizens and a majority must reside in Québec	

Modes of supply: 1)	Cross-border supply 2) Consumption at	oroad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Sector or subsector	<ul> <li>A branch of a foreign insurance company must be established directly under the foreign insurance company incorporated in the jurisdiction where the foreign insurance company, either directly or through a subsidiary, principally carries on business</li> <li>(All provinces): Insurance activities can only be provided through: <ul> <li>i) a corporation incorporated under provincial statutes;</li> <li>ii) an extra-provincial insurance corporation, i.e., an insurer incorporated by, or under the laws of another jurisdiction (including a federally-authorized branch of a foreign corporation);</li> <li>iii) an association formed on the plan known as Lloyds; and</li> <li>iv) (Ontario): Reciprocal insurance exchanges.</li> </ul> </li> </ul>	Limitations on national treatment	
	federally-authorized		

Modes of supply: 1	) Cross-border supply 2) Consumption a	broad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	(Québec): Non-residents can acquire, either directly or indirectly, no more than 30 per cent of the voting shares of any Canadian-controlled and Québec-chartered company without ministerial approval		
	(Federal): The purchase of reinsurance services by a Canadian insurer, other than a life insurer or reinsurer, from a resident reinsurer is limited to no more than 75 per cent of the risks undertaken by the insurer purchasing the reinsurance		
	(British Columbia): Incorporation, share acquisition or application for business authorization, where any person controls or will control 10 per cent or more of the votes of the company, is subject to ministerial approval		
	<u>Non-life insurance (Ontario)</u> : Reciprocal insurance exchanges must maintain guarantee fund of \$50,000 unless an auto or fire insurer has principal office in Ontario, then \$25,000 is required		
	Motor vehicle insurance: (Québec, Manitoba, Saskatchewan and British Columbia): Motor vehicle insurance is provided by public monopoly		
	<ol> <li>See paragraph 3 of headnote on Financial Services</li> </ol>	<ol> <li>See paragraph 3 of headnote on Financial Services</li> </ol>	

## GATS/SC/16 Page 58

Modes of supply:	) Cross-border supply 2) Consumption	abroad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
d) Services auxiliary to insurance (including broking and agency services) (CPC 8140)	<ol> <li>None, other than:         <ul> <li>Intermediation of insurance relating to maritime shipping, commercial aviation, space launching, freight (inc. satellites) and goods in international transit (all provinces): Services must be supplied through a commercial presence in the province in which the service is provided</li> <li>Adjustment services (Newfoundland): Non-resident adjusters must, as a condition for obtaining a license, agree to act through the facilities of an adjuster, adjusting company, representative, agent or broker licensed under provincial law</li> <li>(Ontario and Prince Edward Island): Non-resident individual adjusters are prohibited from being adjusters in the province</li> </ul> </li> </ol>	<ol> <li>None</li> <li>None, other than:</li> </ol>	

Modes of supply: 1	) Cross-border supply 2) Consumption a	broad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
		Intermediation of insurance relating to commercial aviation, space launching, freight (inc. satellites) and goods in international transit (federal): An excise tax of 10 per cent is applicable on net premiums paid to non-resident insurers or exchanges in regard to a contract against a risk ordinarily within Canada, unless such insurance is deemed not to be available in Canada. The excise tax is also applicable on net premiums payable with regard to a contract entered into, through a non- resident broker or agent, with any insurer authorized under the laws of Canada or of any province to carry out the business of insurance.	
	3) None, other than:	3) None	
	(Ontario): No license is provided to a corporation to act as an insurance broker, agency or adjuster if the majority of the voting rights are in shares owned by non-residents. A corporate agency or adjuster or insurance broker which is majority non-resident-owned and licensed as a result of grandfathering cannot expand through purchase of assets or business or merger or amalgamation with any other		

## GATS/SC/16 Page 60

Modes of supply: 1	) C	ross-border supply 2) Consumption at	oroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Í	Limitations on market access		Limitations on national treatment	Additional commitments
		broker, agent or adjuster. No license is provided to a corporation or partnership which is an insurance agency or adjuster if the head office is outside Canada or if any partner is resident outside Canada.			
		(Newfoundland): Extra-provincial adjustment companies must be sponsored by a resident Newfoundland company or agency			
	4)	See paragraph 3 of headnote on Financial Services, and:	4)	See paragraph 3 of headnote on Financial Services	
		(Newfoundland): Extra-provincial individual adjusters and representatives must be sponsored by a resident Newfoundland insurance company or agency			
B. <u>Banking and other</u> <u>financial services</u> (excl. insurance) (CPC 81115 to 81119 + 813)					
a) Acceptance of	1)	None	1)	None	
deposits and other repayable funds from the public	2)	None	2)	None	
(CPC 81115 - 81119)	3)	None, other than:	3)	None, other than:	

Mo	des of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
b)	Lending of all types, incl., inter alia, consumer credit, mortgage credit,	<u>Banks</u> : Foreign banks must incorporate subsidiaries in Canada to undertake the business of banking	Banks: Ministerial approval is required for foreign bank subsidiairies to open more than one branch	
	factoring and financing of commercial	No one person (Canadian or foreign) may own more than 10 per cent of any class of shares of a Shedule I bank	A minimum of one-half of the directors must be resident Canadians	
c)	transactions (CPC 8113) Financial leasing (CPC 8112)	<u>Trust and loan companies</u> (federal and all provinces): Federal or provincial incorporation is required	<u>Trust and loan companies</u> (federal): A minimum of one-half of the directors must be resident Canadians	
d)	All payment and money transmission services (CPC 81339*)	(Ontario, Québec and Manitoba): The direct or indirect acquisition of Canadian-controlled companies by foreign persons is restricted to 10 per cent individually and 25 per cent collectively	(Alberta): At least three-quarters of the directors must be ordinarily resident in Canada	
e)	Guarantees and commitments (CPC 81199*)	(Saskatchewan): Individual and collective foreign ownership of Canadian-controlled and provincially incorporated companies can be no more than 10 per cent of shares	(British Columbia): A majority of the directors must be resident in Canada and at least one director must be resident in British Columbia	
		(British Columbia): Incorporation, share acquisition or application for business authorization, where any person controls or will control 10 per cent or more of the votes of the company, are subject to ministerial approval	(Nova Scotia): A majority of directors must be resident in Canada and Canadian citizens	

GATS/SC/16 Page 61

Modes of supply: 1)	Cross-border supply 2) Consumption ab	road 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	(Ontario): Incorporation or registration will be refused unless authorities are satisfied that there exists a public benefit and advantage for an additional corporation. Consent to change in control or transfers of 10 per cent or more of voting shares may be refused if it would be in the public interest to do so.	(Manitoba and Ontario): Foreign persons may not exercise the voting rights attached to shares if they are not registered as shareholders in respect of the shares (Ontario): A majority of directors must be Canadian citizens	
	Banks and trust companies (federal): A controlling number of shares of a Canadian bank or trust company subsidiary must be held directly by the foreign bank or trust company incorporated in the jurisdiction where the foreign bank or trust company, either directly or through a subsidiary, principally carried on business	<ul> <li>(Québec): Three-quarters of the directors must be Canadian citizens and a majority must reside in Québec</li> <li><u>Credit unions and caisses populaires</u></li> <li>(Ontario and Manitoba): Directors of credit unions must be Canadian citizens</li> </ul>	
	<u>Credit unions, caisses populaires and</u> <u>associations or groups thereof</u> (all provinces): Must incorporate in the jurisdictions in which they operate	(British Columbia): Directors and sub-directors of credit unions must be residents of the province	
	Mortgage brokers (Ontario): Must incorporate under the laws of Canada, Ontario or of another province. Ownership of a corporation by foreign	(Manitoba): Credit unions and caisses populaires are exempt from the corporate capital tax	
	persons must not exceed 10 per cent individually and 25 per cent collectively of the total number of equity shares.	(Alberta): Directors of credit unions must be permanent residents of Canada and three-quarters must at all times be ordinarily resident in the province	

Modes of supply: 1)	Cross-border supply 2) Consumption ab	road 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	(Nova Scotia): Must incorporate under the laws of Canada or Nova Scotia	(Québec): Directors of caisses populaires must have a residence, place of business or employment in the territory served by the caisse	
	(Alberta): Must maintain a business office in the province	<u>Community bonds corporations</u> (Saskatchewan, Manitoba): Directors of Community Bonds Corporations must be resident of the province	
	Loan and investment companies (Québec): Federal or provincial incorporation	<u>Venture capital corporations</u> (federal and all provinces): Tax measures that result in a difference in treatment with respect to an	
	<u>Co-operative corporations</u> (Ontario): Must incorporate in Ontario	investment in a venture capital corporation as prescribed pursuant to the Income Tax Act of Canada	
	<u>Lending of all types</u> (Nova Scotia): Must incorporate under the laws of Canada or Nova Scotia		
	<u>Acceptance of deposits</u> (Québec): The acceptance of deposits of public and para-public institutions is provided by a public monopoly		
	<ol> <li>See paragraph 3 of headnote on Financial Services, and:</li> </ol>	4) See paragraph 3 of headnote on Financial Services	
	Mortgage brokers (Ontario): Must be permanent residents of Canada		

## GATS/SC/16 Page 64

Modes of supply: 1	) Cross-border supply 2) Consumption a	broad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	(Nova Scotia): Must be resident in the province		
	(Alberta): Must be resident in the province for a minimum of three months to be registered		
f) Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market- or otherwise, the following:	<ol> <li>None, other than:</li> <li><u>Advisory and auxiliary financial services</u> (Alberta, British Columbia, Nova Scotia, Ontario, Québec): Services must be supplied through a commercial presence in the jurisdiction in which the adviser is providing advice</li> </ol>	1) None	
money market instruments (cheques, bills, certificate of deposits, etc.) (CPC 81339*)	Asset management (Alberta, British Columbia, Nova Scotia, Ontario, Québec and Saskatchewan): Services must be supplied through a commercial presence in the jurisdiction in which the service is provided		
foreign exchange (CPC 81333)	(Québec): The management of pension funds of public and para-public institutions in Québec is provided by public monopoly		

Modes of supply: 1)	Cross-border supply 2) Consumption a	broad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
derivative products incl. but not limited to, futures and options (CPC 81339*)	<u>Custodial services:</u> Mutual funds which offer securities in Canada must use a resident custodian. A non-resident sub-custodian may be used if it has shareholders equity of at least \$100 million		
exchange rate and interest rate instruments, incl. products such as swaps, forward rate agreements, etc. (CPC 81339*)	2) None, other than: <u>Trading in securities and commodity</u> <u>futures - persons</u> (all provinces): There is a requirement to register in order to trade through dealers and brokers that are neither resident nor registered in the province in which the trade is effected	2) None	
transferable securities (CPC 81321*)	3) None, other than:	3) None, other than:	
other negotiable instruments and financial assets, incl. bullion (CPC 81339*)	Securities dealers and brokers (British Columbia, Newfoundland, Ontario, Saskatchewan, Yukon): Must be incorporated, formed or continued under federal, provincial or territorial laws (Québec): Only brokerage firms incorporated under federal, provincial or territorial laws may be members of the Montreal Exchange	Trading in securities and commodity futures and advisory and auxiliary financial services - dealers, brokers, and advisers: (Alberta, Ontario, Newfoundland, Nova Scotia): A director or officer of an applicant firm must have been a resident of Canada for a period of at least one year prior to the application	

## GATS/SC/16 Page 66

Mo	les of supply: 1)	<b>C</b>	ross-border supply 2)	Consumption al	broad	3)	Commercial presence	4)	Presence of natural persons
	Sector or subsector		Limitations on market	access		Limitatio	ons on national treatment		Additional commitments
g)	Participation in issues of all kinds of securities, including underwriting and placement as agent (whether publicly or privately) and provision of service related to such issues (CPC 8132)		Advisory and auxiliary finan (British Columbia): Must b formed or continued under to provincial or territorial laws <u>Asset management</u> (Québec) management of pension fun and para-public institutions provided by a public monop	e incorporated, federal, s ): The ds of public in Québec is					
h) i)	Money broking (CPC 81339*) Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial depository and trust services (CPC 8119*, 81323*)	4)	See paragraph 3 of headnote Services	e on Financial	4)	Services, a <u>Trading in</u> <u>futures and</u> <u>services - o</u> (all provin An individ required to for a perio the applica province in	raph 3 of headnote on Financia and: <u>securities and commodity</u> <u>d advisory and auxiliary financia</u> <u>dealers, brokers, and advisers</u> aces except British Columbia): lual applicant for registration is to have been a resident of Cana- bid of at least one year prior to ation and a resident of the n which he/she wishes to oper e of application	<u>cial</u> : is ada	

Modes of supply:	1) Cross-border supply 2) Consumption a	abroad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<ul> <li>j) Settlement and clearing services for financial assets, ind securities, derivative products, and other negotiable instrume (CPC 81339*, 81319*)</li> </ul>		(Québec): An individual acting as a representative of a dealer or adviser, subject to certain exemptions, must be a resident of the province	
<ul> <li>k) Advisory and other auxiliary financial services on all the activities listed in Article 5.1(p) of th Annex on Financial Services, incl. cred reference and analysis, investmen and portfolio resear and advice, advice acquisitions and on corporate restructuring and strategy (CPC 8131*, 8133*</li> </ul>	t ch on		

### GATS/SC/16 Page 68

#### Modes of supply: 1) Cross-border supply Consumption abroad Commercial presence 2) 3) 4) Presence of natural persons Sector or subsector Limitations on market access Limitations on national treatment Additional commitments 1) Provision and transfer of financial information, and financial data processing and related software by providers of other financial services (CPC 8131\*, 842\*, 843\*, 844\*)

## CHILE

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3)Commercial presence4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
FINANCIAL SERVICES	3) In addition to the horizontal measures which affect all sectors, a supplier of financial services operating through a commercial presence may be subject to evidence of economic need. That is, he must obtain prior authorization to start up, suspend or terminate operations from the Banking and Financial Institutions Supervision Department, in the case of banking services, or from the Securities and Insurance Supervision Department, in the case of securities and insurance services.		

### GATS/SC/18 Page 16

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) I	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Authorization to supply financial services through a commercial presence will be given in so far as the applicant undertakes to ensure the proper functioning, integrity and stability of the market, fulfils the requirements of the law and serves the national interest.		
	The Chilean financial services sector is partially compartmentalized, that is to say the institutions, domestic and foreign, authorized to operate as banks may not encroach on the insurance and securities business and vice versa. However, subject to authorization from the Banking and Financial Institutions Supervision Department, domestic and foreign banks operating in Chile may set up subsidiaries, with their own capital, to supply other financial services in accordance with the relevant legislation.		
a) Banking services	Foreign banking institutions must be companies legally constituted in their country of origin, must acquire legal personality in Chile and must put up the capital required by Chilean law. Banking institutions may only operate as:		
	(i) Open corporations; or		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	(ii) Subsidiaries.		
	No national or foreign natural or legal person may acquire directly or through third parties shares in a bank which, alone or added to the shares such person already possesses, represent more than 10% of the bank's capital without having first obtained the authorization of the Banking and Financial Institutions Supervision Department. In addition, the partners or shareholders of a financial institution may not transfer a percentage of rights or shares in the company in excess of 10% without having obtained authorization from the Supervision Department.	Banks not established as Chilean companies (subsidiaries) pay a minimum income tax equivalent to 2.6 per thousand of their total deposits. The average deposits are determined by the Banking and Financial Institutions Supervision Department on the basis of the information in the statement which the banks that are subsidiaries are required to submit.	
Acceptance of deposits	1) Unbound	1) Unbound	
(81115-81119) <sup>1</sup>	2) Unbound	2) Unbound	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

1 Includes only current bank accounts, sight acceptances, term acceptances in saving accounts, financial instruments with repurchase undertaking, and deposits for issue of bank guarantee vouchers.

GATS/SC/18 Page 17

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) F	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Purchase of publicly-offered securities	1) Unbound	1) Unbound	
(8132)'	2) Unbound	2) Unbound	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
Credit granţing (8113) <sup>2</sup>	1) None <sup>3</sup>	1) None	
(0113)	2) Unbound	2) Unbound	
	3) None	3) None	
· · · · · · · · · · · · · · · · · · · ·	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

1 Includes only purchase of bonds and purchase of letters of credit.

2 Includes only current loans, discounting or acquisition of bills of exchange and promissory notes, loans and letters of credit, endorsable mortgage loans, purchase of financial instruments with resale undertaking, credit for issue of bank guarantee vouchers or other types of financing, endorsement and guarantee of third party liabilities; issue and negotiations of letters of credit for imports and exports, issue and confirmation of stand-by letters of credit.

3 Limited to only freely-available credit, import and export financing, confirmation of letters of credit, and advances and overdrafts on current accounts. These services may only be provided to local banks with authorization from the Central Bank of Chile. Other services for grant of credit unbound.

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) F	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Issue of credit cards	1) None <sup>1</sup>	1) None	
	2) Unbound	2) Unbound	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
Operation of credit cards	1) Unbound	1) Unbound	
	2) Unbound	2) Unbound	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
Provision and transfer of	1) Unbound	1) Unbound	
financial information and processing of financial data	2) Unbound	2) Unbound	
(8131)	3) None	3) None	
	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	4) Unbound, except as indicated in the horizontal section	

1 Limited to credit cards issued abroad that circulate in Chile under an agreement with a bank or operator established in Chile.

## GATS/SC/18 Page 20

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) F	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Advisory and other auxiliary financial services	1) Unbound	1) Unbound	
(8131) (Includes only administrative	2) Unbound	2) Unbound	
services connected with the management of the banking	3) None	3) None	
services included in this Schedule)	4) Unbound, except as indicated in the - horizontal section	4) Unbound, except as indicated in the horizontal section	
	In Chile advisory and other auxiliary financial services (8131) are considered to be complementary to the services which the established banks can provide. Consequently, domestic and foreign banks must set up subsidiaries with their own capital in order to be able to provide these services and must have the appropriate authorization from the Banking and Financial Institutions Supervision Department		
Financial leasing (81112)	1) Unbound	1) Unbound	
(01112)	2) Unbound	2) Unbound	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Only domestic and foreign banking enterprises established in Chile can provide financial leasing services. In order to supply financial leasing services they must establish subsidiaries with their own separate legal personality, their own capital and exclusive line of business subject to prior authorization from the Banking and Financial Institutions Supervision Department. These companies may offer leasing contracts for goods acquired at the client's request, i.e. they cannot acquire goods in order to stock them and offer them for leasing. These subsidiaries can only operate the services expressly authorized by the Banking and Financial Institutions Supervision Department. Financial leasing services are regarded as complementary banking services and, consequently, the Banking and Financial Institutions Supervision Department is empowered to extend or restrict the operation of the financial leasing services which the institutions may offer.		
b) Insurance and reinsurance services	Insurance and reinsurance services can be provided only by limited insurance and reinsurance companies established in Chile for the exclusive purpose of developing this line of business. Insurance and reinsurance corporations can be legally constituted only in accordance with the provisions of the law of corporations.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Contracts concluded in Chile may be reinsured by insurers and reinsurers with insurance and reinsurance companies authorized to operate in Chile: Only the following are empowered to reinsure: 1. Insurers established in the country and those corporations whose sole purpose is to operate reinsurance in one of the two groups indicated below, subject to inspection by the Securities and Insurance Supervision Department; and		
	<ul> <li>2. Those foreign reinsurers who are enrolled in the Register of Foreign Reinsurers maintained by the Securities and Insurance Supervision Department.</li> <li>In addition, insurers and reinsurers may also reinsure through intermediaries or brokers</li> </ul>		
	enrolled in the Register of Reinsurance Brokers maintained by the Supervision Department.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	In Chile, the insurance business is divided into two groups: the first group comprises companies that insure goods and property against the risk of loss or damage, while the second comprises those that provide personal insurance or guarantee, within or at the end of a certain term, a capital sum, a paid-up policy or an income for the insured or his beneficiaries. Insurance companies may not be organized to cover both categories of risks. Credit insurance companies, even though classified in the first group, must be established as corporations with the sole purpose of covering this type of risk, i.e. loss of or damage to the property of the insured as a result of the non-payment of a money debt or loan, being also permitted to cover guaranty and fidelity risks. The Chilean insurance Schedule does not include insurance may be taken out directly or through insurance brokers who, to engage in that activity, must be enrolled in the Register maintained by the Supervision Department and must satisfy the prudential requirements of the law.		

GATS/SC/18 Page 23

## GATS/SC/18 Page 24

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Sale of direct life insurance (does not include insurance	1) Unbound	1) Unbound	
related to the social security system) (81211)	2) Unbound	2) Unbound	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
Sale of direct general	1) Unbound	1) Unbound	
insurance (8129)	2) Unbound	2) Unbound	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
Sale of direct general insurance	1) Unbound	1) Unbound	
Credit insurance (81296)	2) Unbound	2) Unbound	
(*****)	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Policy reinsurance (81299)	<ol> <li>Foreign reinsurance companies must be enrolled in the Register of Foreign Reinsurers of the Securities and Insurance Supervision Department and fulfil the requirements laid down by the Department.</li> </ol>	<ol> <li>Premiums ceded under this heading are subject to a tax of 6 per cent</li> </ol>	
	2) Unbound	2) Unbound	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
Reinsurance brokers	1) None	1) None	
(Reinsurance intermediation) (8140)	2) Unbound	2) Unbound	
	3) Reinsurance brokers must be enrolled in the Register of Reinsurance Brokers of the Securities and Insurance Supervision Department and fulfil the requirements laid down by the Department.	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

## GATS/SC/18 Page 26

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) F	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Insurance brokers (8140)	1) Unbound	1) Unbound	
	2) Unbound	2) Unbound	
	3) Must be enrolled in the Register maintained by the Securities and Insurance Supervision Department and fulfil the requirements laid down by the Department. Only legal persons legally constituted in Chile for this specific purpose.	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
c) Securities services	Publicly offered securities may be traded by natural or legal persons engaged in brokering securities, either as members of a stock exchange (stockbrokers) or outside the exchange (securities agents). However, only stockbrokers may trade shares or derivatives (options) on the stock exchange. Other securities may be traded by stockbrokers or securities agents registered with the Securities and Insurance Supervision Department, or by banks and finance companies, in accordance with their legal powers.		
	The purpose of financial portfolio management is to diversify investments, on behalf of third parties, over a range of instruments.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	The Chilean Schedule in the securities sector does not include asset fund management (mutual funds, investment funds, foreign capital investment funds, and pension funds). Publicly offered securities risk rating services are provided by rating agencies enrolled in the Register of Risk Rating Agencies maintained by the Securities and Insurance Supervision Department. These must be constituted as a company of persons in accordance with the legislation and are inspected and controlled by the above-mentioned Supervision Department. On the other hand, the inspection of rating agencies with respect to the rating of securities issued by banks and finance companies is the responsibility of the Banks and Financial Institutions Supervision Department. Securities custody consists of the physical safe-keeping of customers' stocks and shares and may be undertaken by securities intermediaries (complementary activity) or by individuals. The Chilean Schedule in the securities sector does not include the services offered by firms which simultaneously undertake the custody, clearance and settlement of securities (centralized securities depositories).		

GATS/SC/18 Page 27

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Financial advisory services involve giving financial advice on financing alternatives, investment appraisal, investment possibilities, debt rescheduling strategies, etc.		
Intermediation of publicly offered securities, except	1) Unbound	1) Unbound	
shares (81321) <sup>1</sup>	2) Unbound	2) Unbound	
	3) None <sup>2</sup>	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
Intermediation of limited	1) Unbound	1) Unbound	
company shares (81321)	2) Unbound	2) Unbound	
	3) None <sup>3</sup>	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

- 1 Does not include intermediation of shares.
- 2 These intermediaries must have as their sole purpose the buying and selling of securities, although they may also carry out complementary activities as authorized by the Supervision Department.
- 3 These intermediaries must have as their sole purpose the buying and selling of securities, although they may also carry out complementary activities as authorized by the Supervision Department. In addition, to be able to operate they must acquire a share in the stock exchange in which they perform their broking functions, and, moreover, must be accepted as members of that exchange.

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Financial portfolio management (81323)	<ol> <li>Unbound</li> <li>Unbound</li> </ol>	<ol> <li>Unbound</li> <li>Unbound</li> </ol>	
The purpose of financial portfolio management is to diversify investments, on behalf of third parties over a range of instruments. (It does not include management of mutual funds, foreign capital investment funds, investment funds or pension funds).	<ul> <li>3) None<sup>1</sup></li> <li>4) Unbound, except as indicated in the horizontal section</li> </ul>	<ul> <li>3) None</li> <li>4) Unbound, except as indicated in the horizontal section</li> </ul>	

Those who offer financial portfolio management services in their capacity as securities intermediaries must fulfil the requirements appropriate to their principal function (whether it be that of stockbroker or that of securities agent). Otherwise, in the case of other legal persons, they may engage in such activity if they hold a broad mandate to operate for the account of third parties.

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Securities risk rating (81339) <sup>1</sup>	1) Unbound	1) Unbound	
	2) Unbound	2) Unbound	
	<ul> <li>3) Risk rating agencies must have as their sole purpose the rating of publicly offered securities, although they may also carry out complementary activities as authorized by the Supervision Department. Moreover, they must be established as a company of persons and be enrolled in the Register of Risk Rating Agencies of the Securities and Insurance Supervision Department. The specific requirements to be fulfilled include the following:</li> <li>Not less than 60 per cent of the company's capital must be held by the principal partners;</li> </ul>	3) None	
	- The rating board must consist of professionals with a university degree or equivalent higher education and an unblemished business record, the majority of whom must have had at		
	least three years' work experience in the economic and financial field.		

1 Relates solely to rating or giving an opinion on publicly offered securities.

## GATS/SC/18 Page 30

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	4) Unbound, except as indicated in the horizontal section	
Securities custody (81319)	1) Unbound	1) Unbound	
Does not include the services offered by suppliers who	2) Unbound	2) Unbound	
combine custody with securities clearance and	3) None <sup>1</sup>	3) None	
settlement (custodial accounts).	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	4) Unbound, except as indicated in the horizontal section	
Financial advisory services (81332)	1) Unbound	1) Unbound	
The financial advice refers	2) Unbound	2) Unbound	
only to the securities services included in this Schedule	3) Only securities intermediaries, bank subsidiaries and other natural and legal persons <sup>1</sup>	3) None	
	4) Unbound, except as indicated in the horizontal section	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	

1 Those who offer securities custody services in their capacity as securities intermediaries must fulfil the requirements appropriate to their principal function (whether it be that of stockbroker or that of securities agent).

## GATS/SC/18 Page 32

## CHILE (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Warrants	1) Unbound*	1) Unbound*	
Corresponds to merchandise warehousing services	2) Unbound	2) Unbound	
accompanied by the issue of a deposit and a chattel mortgage receipt	<ol> <li>Only natural or legal persons legally established in Chile who have the provision of warrant services as their sole business</li> </ol>	3) None	
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

#### CHINA

	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES					
Α.	All Insurance and Insurance-Related Services	1) 2)	Unbound Unbound	1) 2)	Unbound Unbound	
	(CPC 812)	] _/		<b>–</b>		
ı)	Life insurance <sup>3</sup>	3)	A. Two types of foreign insurance institutions are permitted in the city of	3)	A. Requirements of registered capital and guarantee funds:	
))	Non-life insurance <sup>4</sup>		Shanghai, China: the branch of a foreign insurance company and the	ļ	a branch of a foreign insurance	
;)	Reinsurance <sup>5</sup>		Chinese-foreign joint insurance company	ł	company underwriting either life insurance or non-life insurance	
<b>i)</b>	Services auxiliary to insurance. <sup>6</sup>				shall pay in as its guarantee funds US\$ 4 million or equivalent in other convertible currencies to the branch of the People's Bank of China in Shanghai;	

- 3 The life insurance service refers to the service provided to foreign and Chinese citizens who bear payment of premiums by themselves.
- 4 The non-life insurance service refers to any type of non-life insurance of foreign enterprises abroad, and property insurance, liability insurance of foreign-capital enterprises in China.
- 5 The reinsurance service refers to that service related to life insurance and non-life insurance.
- 6 The insurance brokerage and agency are not included.

### CHINA (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitmen
		- a branch of a foreign insurance	
		company underwriting both life	
		insurance and non-life insurance	
		shall pay in as its guarantee funds	
		US\$ 8 million or equivalent in	ł
		other convertible currencies to the	
		Branch of the People's Bank of	
		China in Shanghai;	
		- the registered capital of a	
	1	Chinese-foreign joint insurance	1
		company underwriting either life	1
	1	or non-life insurance shall be	
		US\$20 million or equivalent in	4
		other convertible currencies;	
		- the registered capital of a	
		Chinese-foreign joint insurance	
		company underwriting both life	
		insurance and non-life insurance	ł
		shall be US\$40 million or	4
		equivalent in other convertible	
		currencies;	
		- paid-in capital of a	1
		Chinese-foreign joint insurance	
		company shall be no less than	1
	1	50 per cent of its registered	1
	1	capital;	}

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Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>B. Qualifications for establishing a foreign insurance institution are as follows:</li> <li>the investor shall be a foreign insurance company with more than 30 years of establishment;</li> <li>it shall have a representative office of over three consecutive years in China;</li> <li>it shall have total assets of more than US\$ 5 billion at the end of the year prior to application</li> </ul>	<ul> <li>a Chinese-foreign joint insurance company must draw 25 per cent of the net profit after tax each year as reserve funds until the total amount of its paid-in capital plus reserve funds is twice as its registered capital;</li> <li>a Chinese-foreign joint insurance company shall pay in 20 per cent of its paid-in capital as its guarantee funds to the branch of the People's Bank of China in Shanghai.</li> <li>B. Other regulations on insurance business:</li> <li>requirement of reinsurance: a foreign insurance institution shall transact 30 per cent of its total insurance business as reinsurance to the People's Insurance Company of China. The responsibility for each perilous unit in non-life insurance underwritten by a foreign insurance institution shall not exceed 10 per cent of its total net assets, the exceeded portion shall be transacted as reinsurance to other insurance institutions;</li> </ul>	

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
		- the branch of a foreign insurance company and the Chinese-foreign joint insurance company to engage in part or all of the following investment operations in China:	
		<ul> <li>deposit in Chinese financial institutions;</li> <li>purchasing bonds issued by the government;</li> <li>purchasing bonds issued by enterprises (not exceeding 10 per cent of its total investment);</li> <li>purchasing financial bonds;</li> <li>trust lending in foreign currencies (it shall have collateral or guarantee by the financial institutions, each unit of its lending shall not exceed 5 per cent of its total investment, the whole sum of its lending shall not exceed 30 per cent of its total investments);</li> <li>equity investment (not exceeding 15 per cent of its total investment);</li> </ul>	

GATS/SC/19 Page 25

Modes of supply:	1)	Cross-border supply 2) Co	onsumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector		Limitations on market a	access	Limitations on national treatment	Additional commitments
				<ul> <li>other business operations ratified by the People's Bank of China;</li> <li>senior managerial personnel in a foreign insurance institutions shal not concurrently hold important positions in other economic organizations;</li> <li>a foreign insurance institution shall appoint a regular accountant and actuary, such appointment is subject to the approval by the branch of the People's Bank of China in Shanghai;</li> <li>the foreign insurance institution shall not conduct the statutory insurance business</li> </ul>	
		4) Unbound except as indicated Commitments	in Horizontal 4)	Unbound except as indicated in Horizontal Commitments	

Moo	des of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
B.	Banking and Other Financial Services (excluding insurance) Banking services			
-	Acceptance of non- resident deposit in foreign currencies <sup>7</sup>	<ol> <li>Unbound</li> <li>Unbound</li> </ol>	<ol> <li>Unbound</li> <li>Unbound</li> </ol>	
-	(CPC 81115-81119) Payment and money transmission service including credit, charge and debit cards, travellers' cheques and banking drafts (CPC 81339)	3) A. Resident representative office: The establishment of Resident Representative Offices in China by foreign financial institutions, including banks, security companies, investment companies, insurance companies, finance companies, credit card companies, and financial leasing companies, shall be approved by the People's Bank of China	<ul> <li>A. Requirements of registered capital and operating funds:</li> <li>The minimum registered capital of a foreign bank and a Chinese-foreign joint bank shall be US\$ 30 million or equivalent in other freely convertible currencies. The minimum registered capital of a Chinese-foreign jointly owned finance company and totally foreign-owned finance company shall be US\$ 20 million or equivalent in other convertible currencies. Their paid-in capital shall be no less than 50 per cent of their registered capital</li> </ul>	

- 7 a) At the present stage, the five types of foreign financial institutions are not allowed to take deposit from citizens residing in China; but they only take deposits from "foreign-capital enterprises, equity joint ventures and contractual joint ventures" and they can also take deposits of loans proceeds from Chinese enterprises from which they have granted the loans.
  - b) Each deposit which a Chinese-foreign joint finance company can take shall be no less than US\$ 100,000 or its equivalent in other convertible currencies for a period of at least three months.

Modes of supply:

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Sector or subsector

Lending in foreign

currencies<sup>8</sup> (CPC 8113)

Guarantees

customers<sup>9</sup>

trust service<sup>10</sup>

(CPC 81199)

Trading for account of

(CPC 81339, 81333)

(CPC 8119 or 81319)

Custodial depository and

1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4) P	resence of natural persons
	Limitations on market access	Limitations on national treatment	Additional commitments
	The scope of work of a representative office shall include consultancy, liaison, market survey and other non-profit making activities. A representative office shall be prohibited from undertaking, in the course of its work, any profit-making activities.	A foreign bank branch shall be allocated by its head office a sum of no less than US\$ 10 million or equivalent in other convertible currencies as its operating funds	
of		Within 30 days from receipt of the approval certificate issued by the People's Bank of China, a financial institution of the	

five types must raise in full its paid-in capital or operating funds to be verified by

a Chinese registered accountant who shall

issue a certificate of capital verification

36

8 a) Loans to Chinese citizens are excluded.

- b) The five types of foreign financial institutions are free to grant loans to foreign-capital enterprises, equity joint ventures and contractual joint ventures, and their lending to Chinese enterprises are subject to the rules and regulations issued by the State Administration of Exchange Control.
- 9 Excluding transferable securities and other negotiable instrument and financial assets inclusive of bullion.
- 10 Custodial depository services are applicable to foreign banks/branches of foreign banks/Chinese-foreign joint banks; trust services are applicable to Chinese-foreign joint finance companies.

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Advisory and other auxiliary financial services, (including credit reference and analysis (CPC 8133, excluding 8131)	<ul> <li>B. Five types of foreign financial institutions are permitted to provide services in China. They are: subsidiary of a foreign bank, branch of a foreign bank, Chinese-foreign joint bank, Chinese-foreign joint finance company and totally foreign-owned finance company. Establishment of the five types of foreign financial institutions are limited to the following regions: Shanghai, Shenzhen, Zhuhai, Hainan, Xiamen, Shantou, Guangzhou, Fuzhou, Tianjin, Nanjing, Qingdao, Dalian and Ningpo</li> </ul>	<ul> <li>A foreign bank, a Chinese-foreign joint bank, a Chinese-foreign joint finance company or a totally foreign-owned finance company must draw 25 per cent of the net profit after tax each year as reserve until the total amount of its paid-in capital plus reserve funds is twice as its registered capital</li> <li>A foreign branch bank must keep 25 per cent of its after-tax profit in China to supplement its operating funds until the kept profit is equal to its operating funds</li> <li>B. Other regulation on banking business:</li> <li>The total amount of loans and other facilities granted by a financial institution of the five types to any enterprise and its related enterprise shall not be more than 30 per cent of its paid-in capital plus total reserves, unless otherwise specially approved by the People's Bank of China.</li> </ul>	

GATS/SC/19 Page 29

Modes of supply: 1) C	Cross-border supply 2) Consumption abroad	3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Provision and transfer of financial information data processing and related software by provider of financial services (CPC 8131)		The total amount of investment by a financial institution of the five types shall not be more than 30 per cent of its paid-in capital plus its total reserves. The preceding sentence does not apply to the investments in financial enterprises approved by the People's Bank of China. The total assets of a financial institution of the five types shall not be more than 20 times of its paid-in capital plus total	
		reserves. A financial institution of the five types shall engage at lease one Chinese citizen as its senior managerial personnel. Senior managerial personnel in a financial institution of the five types shall not concurrently hold important positions in other economic organizations.	
		A financial institution of the five types shall appoint a regular registered accountant and such appointment is subject to the approval by the People's Bank of China or its branches.	
		The chief representative of a representative office from foreign financial institutions shall be required to reside in China.	

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	a 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	C. Qualifications for establishing a foreign bank are as follows:		
	- the investor shall be a financial institution;		
	<ul> <li>it shall have a representative office of over three years' standing in China;</li> </ul>		
	<ul> <li>it shall have total assets of more than US\$ 20 billion at the end of the year prior to the application</li> </ul>		
	D. Qualifications for establishing a branch of a foreign bank are as follows:		
	<ul> <li>it shall have had a representative office of over three years' standing in China;</li> </ul>		
	<ul> <li>it shall have total assets of more than US\$ 20 billion at the end of the year prior to the application;</li> </ul>		
	- its home country or region shall have a sound financial supervisory system		

GATS/SC/19 Page 31

### GATS/SC/19 Page 32

## CHINA (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	E. Qualifications for establishing a Chinese-foreign joint bank, a Chinese-foreign joint finance company or a totally foreign-owned finance company are as follows;		
	- each investing party shall be a financial institution;		
	- the foreign investor shall have a representative office in China		
	4) Unbound except as indicated in Horizontal Commitments	4) Unbound except as indicated in Horizontal Commitments	

## COLOMBIA

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Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Sector or subsector 7. FINANCIAL SERVICES	Limitations on market access Measures which affect all subsectors of the Financial sector included in this schedule The content of Colombia's Schedule on financial services is understood to be covered by the following indications: 1) Unbound, except for measures affecting the entry and temporary stay of natural persons in the following categories:- Managers, legal representatives and technical specialists provided these persons are providing their services in enterprises having a commercial presence in the country. The following definitions are established for these purposes: <u>Managers</u> : Directors of the enterprise and other executives who have the authority to manage the company's assets and economic activities. Usually this category includes members of the board of directors,	Limitations on national treatment 1) Unbound, except for the categories of natural persons indicated in the market access column	Additional commitments
	advisers, presidents, vice-presidents and assistant directors.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Legal representatives: These are the enterprise's authorized representatives with respect to third parties; they sign and perform all the actions and contracts for the fulfilment of its objects. In this capacity they represent the enterprise before any State authority.		
	<u>Technical specialists</u> : These are executives with outstanding expertise in specific technical matters of direct importance to the enterprise's operations and objects.		
	2) Only the establishment of a company in accordance with Colombian law in the form of an affiliated company or subsidiary is permitted. Consequently, other forms, in particular branches, are excluded. This does not prevent the operation of representative offices, which may not provide financial services in Colombia.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	The commercial presence shall be carried out in accordance with the purpose specifically authorized for the affiliated company or subsidiary concerned. Constitutional provisions require prior government authorization for the exercise of financial, stock-market and insurance activities. Such authorization is obtained through an administrative procedure in accordance with criteria contained in the foreign investment law and the basic law on the financial system.		
	Colombia's final Schedule is to be understood as being without prejudice to the prudential regulations applicable to financial operations in Colombia, such as minimum capital levels, limits on the risk assets of entities, limits on their debt, and so forth		

Mod	les of supply: 1)	Cross-border supply 2) Consumption abroa	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
<b>A</b> .	Insurance and insurance- related services				
a)	Direct insurance (including co-insurance) <sup>1</sup>	i) Unbound	1)	Unbound	
	i) Life insurance	2) Unbound	2)	Unbound	
	ii) Non-life insurance services	3) None	3)	None	
		4) Unbound, except as indicated in the introductory note to this sector	4)	Unbound, except as indicated in the introductory note to this sector	
b)	Reinsurance and retrocession	1) None	1)	None	
		2) None	2)	None	
		3) None	3)	None	
		4) Unbound, except as indicated in the introductory note to this sector	4)	Unbound, except as indicated in the introductory note to this sector	

In the case of foreign trade operations, insurance may be contracted with foreign insurers for external journeys i.e., those which begin or end in a Colombian port. Travel insurance for Colombian residents may be contracted with foreign insurers for the journey.

GATS/SC/20 Page 39

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	d 3) Commercial presence 4) Presence of natu	iral persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional co	ommitments
c)	Insurance intermediation, such as brokerage and	1) Unbound	1) Unbound	
	agency	2) Unbound	2) Unbound	
		3) None	3) None	
		4) Unbound, except as indicated in the introductory note to this sector	4) Unbound, except as indicated in the introductory note to this sector	
d)	Services auxiliary to insurance, such as	1) Unbound	1) Unbound	
	consultancy, actuarial, risk assessment and claim settlement services.	2) Unbound	2) Unbound	
		3) None	3) None	
		4) Unbound, except as indicated in the introductory note to this sector	4) Unbound, except as indicated in the introductory note to this sector	
В.	Banking and other financial services,	1) Unbound	1) Unbound	
	excluding insurance	2) Unbound	2) Unbound	
	<u>e</u> : The offer is made in ordance with the definitions	3) None	3) None	
prov the	vided in point 5,e) to p) of annex on financial vices.	4) Unbound, except as indicated in the introductory note to this sector	4) Unbound, except as indicated in the introductory note to this sector	

### **REPUBLIC OF CUBA**

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitment
7.	FINANCIAL SERVICES		
Α.	All insurance and insurance-related services		
a)	Life, accident and health insurance services	1) Unbound	1) Unbound
	(CPC 8121)	2) Unbound	2) Unbound
		3) None	3) None
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section
b)	Non-life insurance	1) Unbound	1) Unbound
2	services (CPC 8129)	2) Unbound	2) Unbound
		3) None	3) None
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section

GATS/SC/24 Page 13

### **REPUBLIC OF CUBA** (continued)

Mo	tes of supply: 1)	Cross-border supply 2) Consumption abra	ad 3) Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitments
c)	Reinsurance and retrocession	1) Unbound	1) Unbound
	(CPC 81299)	2) Unbound	2) Unbound
		3) None	3) None
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section
d)	Services auxiliary to insurance (including	1) Unbound	1) Unbound
	broking and agency services)	2) Unbound	2) Unbound
	(CPC 81401)	3) None	3) None
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section
	Average and loss	1) Unbound	1) Unbound
	adjustment services (CPC 81403)	2) Unbound	2) Unbound
		3) None	3) None
		4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section

## **REPUBLIC OF CUBA** (continued)

Mode	s of supply: 1)	Cross	-border supply 2) Consumption abroa	ed	3) Commercial presence 4)	Presence of natural persons
	Sector-or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
	Actuarial services (CPC 81404)	1)	Unbound	1)	Unbound	
		2)	Unbound	2)	Unbound	
		3)	None	3)	None	
		4)	Unbound, except as indicated in the horizontal section	4)	Unbound, except as indicated in the horizontal section	
В.	Banking and other financial services					
	Commercial banking	1)	Unbound	1)	Unbound	
		2)	Unbound	2)	Unbound	
		3)	A banking institution set up under the system of Cuban-foreign economic associations may function under the private banking regime with joint capital and may	3)	Licensing requirements for operating as a bank are applicable to all non-State participants in the national banking system	
			form part of the Cuban banking system, subject to national legislation and regulations and supervision by the Banco Nacional De Cuba. To operate within the		Licences for associations set up in the banking sector on the basis of foreign and national capital permit commercial banking activities related to operations in freely	
			banking system it is necessary to apply for and obtain a licence from the Banco Nacional De Cuba and be entered in the		convertible currencies	
			General Register of Banks			

GATS/SC/24 Page 15

#### **REPUBLIC OF CUBA** (continued)

Modes of supply: 1) Cross-border supply 3) Commercial presence Presence of natural persons 2) Consumption abroad 4) Additional commitments Sector or subsector Limitations on national treatment Limitations on market access The establishment of representative offices of foreign banking interests must follow the same procedure and they may not lend or accept deposits Licences for the creation of private banks with joint capital are only granted for carrying out operations in freely convertible currencies, consistent with the functions of commercial and investment banks, with entities in Cuba and on international markets Investment funds must come from abroad and the licences restrict the possibilities of attracting investment in Cuba The establishment of subsidiaries of foreign banks in Cuba is not permitted Unbound, except as indicated in the Unbound, except as indicated in the 4) 4) horizontal section horizontal section

### **CYPRUS**

Mod	les of supply: 1)	Cross	s-border supply 2)	Consumption abroa	ıd	3)	Commercial presence	4)	Presence of natural persons
	Sector or subsector		Limitations on mark	ket access		Limit	ations on national treatment		Additional commitments
7.	FINANCIAL SERVICES								
<b>A</b> .	Insurance and Insurance Related-Services								
a)	Life Insurance Services	1)	No person or company c insurer within the Repub unless so authorized by t of Insurance	lic of Cyprus	1)	None			
			Foreign Insurance compa insurance services throug establishment of a branch In both cases an authoriz accordance with terms ar stipulated by the Insurant foreign insurer must have to operate in its country authorized to establish a	the h or agency only. ation is required in hd conditions ce Act. The e been authorized of origin before				·	
		2)	None		2)	None			

#### GATS/SC/25 Page 10

#### Modes of supply: 4) Presence of natural persons Cross-border supply Consumption abroad Commercial presence 1) 2) 3) Sector or subsector Limitations on market access Limitations on national treatment Additional commitments 3) Restricted to insurance companies 3) None registered in Cyprus and so authorized by the Superintendent of Insurance, in accordance with national regulations Investment by non-residents in insurance companies requires the prior approval of the Central Bank The share of foreign participation in the capital of local insurance companies is determined on a case by case basis, in accordance with economic needs Unbound 4) None 4)

**CYPRUS** (continued)

### CYPRUS (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) 1	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
b) Non-Life Insurance Services (CPC 8129 other than 81299)	<ol> <li>No person or company can operate as an insurer within the Republic of Cyprus unless so authorized by the Superintendent of Insurance</li> <li>International marine, aviation and transit services can be offered without any limitation by any insurer, irrespective of whether authorized or not in Cyprus</li> <li>Foreign Insurance companies may offer insurance services through the establishment of a branch or agency. In both cases an authorization is required in accordance with terms and conditions stipulated by the Insurance Act. The foreign insurer must have been authorized to operate in its country of origin before authorized to establish a branch or agency.</li> </ol>	1) None	

GATS/SC/25 Page 11

# CYPRUS (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	2) None	2) None	
	3) Restricted to insurance companies registered in Cyprus and so authorized by the Superintendent of Insurance, in accordance with national regulations Investment by non-residents in insurance companies requires the previous approval of the Central Bank	3) None	
	4) Unbound	4) None	

#### **CZECH REPUBLIC**

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons			
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments			
7.	FINANCIAL SERVICES						
	Measures applicable to all	sectors in financial services:					
1.	. Commitments in this Chapter are based on the Agreement on Trade in Services, the Annex on Financial Services and the Understanding on Commitments in Financial Services.						
2.		tts with respect to the "cross border supply" and "con lerstanding subject to limitations listed below in indiv	•	obligations in para 3 and 4 of			
3.	The purchase and acquisiti	ion of financial services by public entities of the Cze	ch Republic is governed by this schedule by Artic	le XIII of the Agreement.			
4.	The admission to the mark framework.	ket of new financial services and instruments may be	subject to the existence of, and consistency with	the domestic regulatory			
5.	The commitments on pres	ence of natural persons are bound according to the g	eneral limitations applicable to all sectors in this s	chedule (Part I).			
6.	Otherwise, the commitmer	nts in this Chapter are subject to the general conditio	ns or limitations applicable to all sectors in this sectors	chedule.			
<b>A</b> .	Insurance and Insurance-Related Services (CPC 812)						
The	following insurance service	es are provided by exclusive suppliers:					
to t	e effected through the Czec	liability insurance, compulsory air transport insurance h Insurance Company. The basic health insurance a in a manner consistent with obligations under Article	nd pension fund schemes are confined to the Gene				

Mod	des of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence	4) <u>F</u>	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment		Additional commitments
a)	Life insurance (CPC 8121)	1) None other than:	1)	None		
b)	Non-life insurance (CPC 8129)	Commercial presence is required for supply of:				
c)	Reinsurance and retrocession (CPC 81299)	- the life of persons with permanent residence in the Czech Republic,				
d)	Insurance intermediation (CPC 8140)	- the insurance of property on the territory of the Czech Republic,				
		- the insurance of liability for loss or damage caused by the activity of natural and juridical persons on the territory of the Czech Republic,				
		- air and maritime transport insurance covering goods, aircraft, hull and liability				
		2) None other than:	2)	None		
		Insurance services covered by mode (1) except insurance of air and maritime transport, covering goods, aircraft, hull and liability above may not be purchased abroad				

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
			· · · · · · · · · · · · · · · · · · ·
	the Insurance Supervisory Authority. Intermediation contract aimed at conclusion of insurance contract by third party with insurance company may be concluded by domestic or foreign insurance company only on the basis of licence granted by the Insurance Supervisory Authority.		

Mo	des of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
		<ul> <li>The financial resources of specific insurance funds of licensed insurance operators derived from insuring or reinsuring policy holders with residence or registered office in the Czech Republic must be deposited in a resident bank or saving institution int he Czech Republic and may not be transferred abroad</li> <li>4) Unbound except as indicated in horizontal section</li> </ul>	<ol> <li>Unbound except as indicated in horizontal section</li> </ol>	
В.	Banking and Other Financial Services			
a)	Acceptance of deposits and other repayable funds from the public (CPC 81115 - 81119)	<ol> <li>2) None other than:</li> <li>Deposit services are confined to the banks only.</li> </ol>	1), 2) None	

Mod	les of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
b)	Lending of all types (CPC 8113)	Only authorized domestic banks, branches or foreign banks and persons possessing a foreign exchange licence may trade in		
d)	All payments and money transmission services	foreign exchange assets.		
	(CPC 81339	Non-cash cross-border payments may be effected only by authorized banks and		
e)	Guarantees and commitments	branches of foreign banks		
	(CPC 81199)	Foreign exchange licence issued by the Czech National Bank or Ministry of		
f)	Trading for own account of customers, whether on an exchange, in an over-	Finance is required in case of Czech residents for:		
	the-counter market or otherwise as follows:	<ul> <li>a) opening an account abroad by a Czech non-bank resident,</li> <li>b) capital payments abroad,</li> </ul>		
-	money market instruments (cheques,	c) obtaining financial credit from a foreign exchange non-resident,		
	bills, certificate of deposits, etc (CPC 81339)	<ul> <li>d) export and import of the Czech currency and securities denominated in this currency (applies also to non-residents).</li> </ul>		
-	foreign exchange (CPC 81333)	Foreign exchange assets of Czech residents are required to be deposited with an authorized domestic branch or branch of a foreign bank		

Mo	des of supply: 1)	ross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of na	tural persons
	Sector or subsector	Limitations on market access Limitations on national treatment Additional	commitments
	exchange rate and interest rate instruments, etc. including products such as swaps, forward rate agreements, etc. (CPC 81339)	<ul> <li>None other than:</li> <li>Banking services may be provided only by established banks and branches of foreign banks duly authorized by the Czech National Bank in agreement with the Ministry of Finance</li> <li>Private banks may be established as joint stock companies only. With the authorization of the Czech National Bank, and other foreign subjects may participate through their capital share in already established banks</li> </ul>	
		) Unbound except as indicated in horizontal section 4) Unbound except as indicated in horizontal section	
	transferable securities (CPC 81321)	) Unbound 1) None	
g)	Participation in issues of all kinds of securities	) None 2) None	
	(CPC 8132)	) None other than: 3) None	- ; - <u></u>

### GATS/SC/26 Page 30

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Mo	des of supply: 1)	Cross	-border supply 2) Consum	ption abroad	3) Commercial presence	4)	Presence of natural persons
	Sector or subsector		Limitations on market access	s L	imitations on national treatment		Additional commitments
<b>j)</b>	Settlement and clearing services for financial assets (CPC 81319, 81339)		Securities may be traded publicly relevant authorization has been gr prospectus covering the security h approved by the Ministry of Finat business of security dealer, stockt organizer of an over-the-counter of subject to approval of the Ministr Finance. Settlement and clearing for all kinds of payments are regu- the Czech National Bank.	ranted and has been nce. The broker or market is y of services			
		4)	Unbound except as indicated in h section	· · ·	bound except as indicated in horiz tion	ontal	

### GATS/SC/27 Page 4

### DOMINICA

Mod	des of supply: 1)	Cross-border supply 2) Consumption abro	d 3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES			
C.	<u>Reinsurance</u>	<ol> <li>None</li> <li>None</li> <li>Subject to Insurance Act</li> <li>Subject to work permits and immigration regulations.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>Subject to withholding tax.</li> <li>None</li> </ol>	

#### DOMINICAN REPUBLIC

Mod	Modes of supply: 1) Cross-border supply 2) Consumption abroa			3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES				
B.	Banking and other financial services	1) Unbound	1)	Unbound	
c)	Financial leasing services (CPC 8112)	2) Unbound	2)	Unbound	
		3) None	3)	Unbound	
		4) Unbound, except as indicated in the horizontal section	4)	Unbound	
	Other credit granting services	1) Unbound	1)	Unbound	
	(CPC 8113)	2) Unbound	2)	Unbound	
		3) None	3)	Unbound	
		4) Unbound, except as indicated in the horizontal section	4)	Unbound	

GATS/SC/28 Page 29

### DOMINICAN REPUBLIC (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons	
Sector or subsector Limitations on market access		Limitations on national treatment	Additional commitments	
Other financial intermediation services	1) Unbound	1) Unbound		
other than insurance and pension fund services	2) Unbound	2) Unbound		
(CPC 8119)	3) None	3) Unbound		
	4) Unbound, except as indicated in the horizontal section	4) Unbound		
Wholesale deposit services	1) Unbound	1) Unbound		
(CPC 81115)	2) Unbound	2) Unbound		
	3) None	3) Unbound		
	4) Unbound, except as indicated in the horizontal section	4) Unbound		
Other bank deposit services	1) Unbound	1) Unbound		
(CPC 81116)	2) Unbound	2) Unbound		
	3) None	3) Unbound		
	4) Unbound, except as indicated in the horizontal section	4) Unbound		

### DOMINICAN REPUBLIC (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Other deposit services (CPC 81119)	1) Unbound	1) Unbound	
	2) Unbound	2) Unbound	
	3) None	3) Unbound	
	4) Unbound, except as indicated in the horizontal section	4) Unbound	
Services related to the administration of	1) Unbound	1) Unbound	
financial markets	2) Unbound	2) Unbound	
(CPC 8131)	3) None	3) Unbound	
	4) Unbound	4) Unbound	
Services related to securities markets	1) Unbound	1) Unbound	
(CPC 8132)	2) Unbound	2) Unbound	
	3) None	3) Unbound	
	4) Unbound	4) Unbound	

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GATS/SC/28 Page 31

#### **DOMINICAN REPUBLIC** (continued)

Modes of supply: Cross-border supply Presence of natural persons 1) Consumption abroad 3) Commercial presence 2) 4) Sector or subsector Limitations on market access Limitations on national treatment Additional commitments Other services auxiliary Unbound Unbound 1) 1) to financial intermediation 2) Unbound 2) Unbound (CPC 8133) 3) None 3) Unbound 4) Unbound 4) Unbound Insurance (including Unbound Unbound 1) 1) reinsurance) and pension fund services, except 2) Unbound 2) Unbound compulsory social Foreign ownership of up to 49 per cent of security services 3) Unbound 3) (CPC 812) equity allowed 4) Unbound 4) Unbound Services auxiliary to Unbound 1) Unbound 1) insurance and pension funding 2) Unbound 2) Unbound (CPC 8140) None 3) Unbound 3) 4) Unbound 4) Unbound

## EGYPT

Modes of supply:	1)	Cross-border supply	2) Consum	ption abroad	3) Com	mercial presence	4)	Presence of natural persons
Sector or subse	ctor	Limitations (	on market access		Limitations	on national treat	nent	Additional commitments
FINANCIAL SERVI	CES							
Measures of specific	application	<u>n</u> :						
		ucting the activities of out ership limited by shares		· •	rket Services e	excluding trading i	n securitie	s) should take the form of a
The main criteria on Companies), are as fe		economic needs test con	cerning the Insura	nce and Reinsura	nce Services (	both branches of f	oreign Co	mpanies and joint-venture
-		onal classes of insurance panies and consequently p		ues an opportuni	y of working	without harmful c	ompetition	to the market or financial
2. Exhausting of 50 per cent of the capacity of the existing companies, which is calculated on the basis of solvency margin, there is a surplus demand in excess of the capacity which enables a new company to achieve its purpose.								
3. Setting up of a	. Setting up of a new company leads to an increase of total retention in the market; taking into account the technical considerations.						ons.	
4. The new compa								

### EGYPT (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) Pre	sence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
INSURANCE AND INSURANCE RELATED SERVICES			
1. Life, health, personal accident	1) None	1) None	
	2) None	2) None	
	<ul> <li>3) Foreign and joint venture Companies are allowed only to carry on business in free zones, provided that their activities shall be confined to the transactions carried out in convertible currencies.</li> <li>- Inland commercial presence, other than in free zones, will be allowed within five years from the entry into force of the GATS. Economic needs test shall apply then;</li> <li>- Foreign capital equity shall not exceed 49 per cent of the total capital required for the company;</li> </ul>	3) None	
	<ul> <li>50 per cent in excess of the retention on the basis of risk premium of any Company must be ceded to the Egyptian Reinsurance Co., and 5 per cent of the Company's treaties to the African Reinsurance Co.</li> <li>4) The managing directors should be nationals</li> </ul>	4) None	

## EGYPT (continued)

Mod	Modes of supply: 1) Cross-border supply 2) Consumption abroa		ad	3) Commercial presence 4) Presence of natural persons
_	Sector or subsector	Limitations on market access		Limitations on national treatment Additional commitments
2.	Non-Life Insurance	1) Unbound	1)	Unbound
		2) None	2)	None
		<ol> <li>Foreign and joint venture Companies are allowed only to carry on business in free zones, provided that their activities shall be confined to the transactions carried out in convertible currencies</li> </ol>	3)	None
		- Inland commercial presence, other than in free zones, will be allowed within five years from the entry into force of the GATS. Economic needs test shall apply then;		
		- Foreign capital equity shall not exceed 49 per cent of the total capital required for the Company;		
		- 30 per cent on proportional basis of the total transactions must be ceded to the Egyptian Reinsurance Co., and 5 per cent of the Company's treaties to the African Reinsurance Co.		
		4) The managing directors should be nationals	4)	None
3.	Reinsurance and	1) None	1)	None
	Retrocession	2) None	2)	None

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d	3)	Commercial presence	4)	Presence of natural persons
Sector or subsector	Limitations on market access		Limit	ations on national treatmen	t	Additional commitments
	3) Foreign and joint venture Companies are allowed only to carry on business in free zones, provided that their activities shall be confined to the transactions carried out in convertible currencies	3)	None			
	- Economic needs test shall apply to the inland Commercial Presence (other than in free zones);					
	- Foreign capital equity shall not exceed 49 per cent of the total capital required for the company;					
	- Insurance and reinsurance Companies are not allowed to deal with reinsurers not listed in the supervisory authority list;					
	- 5 per cent of the Company's treaties must be ceded to the African Reinsurance Co.					
	- The Egyptian Reinsurance Co. pledges to accept the following shares:					
	<ul> <li>Life business: 50 per cent in excess of the retention on the base of risk premium of any Company;</li> </ul>					
	- Non-life business: 30 per cent on proportional basis of the total transactions.					
	4) None	4)	None			

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence	4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment		Additional commitments
4.	Auxiliary services other than intermediation:					
a)	Acturial services	1) Unbound	1)	Unbound		
		2) Unbound	2)	Unbound		
		3) Foreign service supplier must be resident	3)	None		
		4) None	4)	None		
b)	Consultancy (risk	1) None	1)	None		
	assessment and risk management only)	2) None	2)	None		
		3) None	3)	None		
		4) None	4)	None		
c)	Loss assessment	1) Unbound	1)	Unbound		
		2) Unbound	2)	Unbound		
		<ol> <li>Foreign service supplier must be resident authorized to perform this profession from a competent authority in his home country and registered at the Egyptian register for that purpose</li> </ol>	3)	None		
		4) None	4)	None		

Mo	des of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
d)	Liaison offices	1) None	1) None	
		2) None	2) None	
		3) Commercial presence is bound only for public relations and researches	3) None	
		4) None	4) None	
5.	Intermediation	1) Bound only for life insurance service and reinsurance services	1) None	
		2) Bound only for life insurance service and reinsurance services	2) None	
		3) Unbound	3) Unbound	
		4) Unbound	4) Unbound	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
A. <u>Joint Venture Banks</u> (JVB's)			
- Acceptance of deposits and other forms of repayable	1) Unbound	1) Unbound	
funds	2) Unbound	2) Unbound	
- All types of lending, including consumer credit, and financing of commercial transactions	<ul> <li>Foreign capital equity should not exceed</li> <li>51 per cent</li> </ul>	<ol> <li>Foreign service suppliers, in the context of JVB's, are required to offer on-the-job training for national employees</li> </ol>	
- All payment and money transmission services, including credit, charge and debit cards, traveller's cheques and bankers draft	4) The General Manager should be national	4) None	
- Guarantees and commitments			
- Trading for own account or for account of customers in:			

Mo	des of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
a)	Money market instruments (cheques, bills and certificate of deposits)			
b)	Foreign exchange			
c)	Securities			
-	Participation in share issues and the provision of services related to such issues			
-	Money broking			
-	Portfolio management and advice			
-	Safekeeping of securities			
-	Credit reference services and			
-	Safe custody services			

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
B. <u>Foreign Bank Branches</u> Same activities specified under (A) above	<ol> <li>Unbound</li> <li>Unbound</li> <li>Economic needs test shall apply. Terms and conditions specified by the Minister of Economy and Foreign Trade.</li> </ol>	<ol> <li>Unbound</li> <li>Unbound</li> <li>Unbound</li> <li>Branches of foreign banks established after June 5th 1992, (the date of enforcement of Law No. 37 of 1992) may be licensed to deal in local currency in addition to foreign currency dealings, subject to the terms and conditions specified by the Minister of Economy and Foreign Trade.</li> </ol>	
	4) None	4) None	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
C. <u>Representative Offices of</u> Foreign Banks (RO's)	1) Unbound	1) Unbound	
<u>Toreign Durks</u> (NO 3)	2) Unbound	2) Unbound	
	<ol> <li>Foreign banks which desire to set up representative offices should not have branches in Egypt.</li> </ol>	3) Unbound*	
	Activities of RO's should be confined to conducting studies and potential investments, acting as liaison with their head offices and contributing to solving problems and difficulties that may encounter their head offices' correspondents in Egypt.	4) None	
OTHER FINANCIAL SERVICES: (Capital Market Services)	4) None		
1. <u>Underwriting</u>	1) None	1) None	
	2) None	2) None	
	3) None	3) None	
<u>-</u>	4) None	4) None	

Mod	tes of supply: 1)	Cross-border supply 2) Consumption ab	oad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
2.	Brokerage	1) None	1)	None	
		2) None	2)	None	
		3) None	3)	None	
		4) None	4)	None	
3.	Trading in Securities	1) None	1)	None	
	(Buy and sell by	2) None	2)	None	
	individual or institution on the stock-exchange)	3) None	3)	None	
		4) None	4)	None	
4.	Clearing and Settlement	1) None	1)	None	
		2) None	2)	None	
		3) None	3)	None	
		4) None	4)	None	

Mod	les of supply: 1)	Cross-border supply 2) Consumption abroa	ud	3) Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment Additional commitments
5.	Marketing and Market Promotion	1) None	1)	) None
		2) None	2)	) None
		3) None	3)	) None
		4) None	4)	) None
6.	Portfolio and Investment Management	1) None	1)	) None
	Manufolion	2) None	2)	) None
		3) None	3)	) None
		4) None	4)	) None
7.	Establishment of collective investment	1) None	1)	) None
	funds	2) None	2)	) None
		3) None	3)	) None
{		4) None	4)	) None
8.	Venture Capital	1) None	1)	) None
		2) None	2)	) None
		3) None	3)	) None
		4) None	4)	) None

#### GATS/SC/29 Page 10

#### Presence of natural persons 1) Cross-border supply Consumption abroad Commercial presence 4) Modes of supply: 2) 3) Limitations on national treatment **Additional commitments** Sector or subsector Limitations on market access 7. FINANCIAL SERVICES Banking and other **B**. financial services Acceptance of deposits 1) Unbound 1) Unbound a) and other repayable funds from the public Unbound 2) Unbound 2) Branches, or through participation in the At least 50 per cent of ownership of shares Solely: sight deposits in 3) 3) banks and branches of ownership of domestic banks or finance. in banks or finance companies set up in For companies that have been or are in the El Salvador must be maintained for foreign banks (81116); process of being privatized, the ceiling on Salvadorian natural persons. Creditors time deposits and saving shareholding by a natural or legal person is domiciled in El Salvador enjoy preferential accounts (81116, 81119) five per cent of the capital of the rights over assets which a foreign financial institution. Foreign entities wishing to institution owns in the country. establish branches in the country must obtain authorization from the Financial System Supervisory Department. Unbound, except as indicated in the Unbound, except as indicated in the 4) 4) horizontal section horizontal section

EL SALVADOR

#### EL SALVADOR (continued)

Mod	les of supply: 1)	Cross	border supply 2) Consumption abroa	d	3) Commercial presence 4) P	resence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
b)	Granting of loans	1)	Unbound	1)	Unbound	
	Solely: granting of mortgage loans (81131);	2)	Unbound	2)	Unbound	
	personal instalment loans (81132); credit cards services (81133); issue and acceptance of letters of credit and documentary credits in banks and branches of foreign banks (81139)	3)	Branches, or through participation in the ownership of domestic banks or finance companies. For banks and finance companies that have been or are in the process of being privatized, the ceiling on shareholding by a natural or legal person is five per cent of the capital of the institution. Foreign entities wishing to establish branches in the country must obtain authorization from the Financial System Supervisory Department. This authorization is also required by foreign financial institutions intending to open agencies or offices to serve as information centres for their clients or for the placement of funds in the country in the form of credits or investments, without engaging in deposit operations in the national territory.	3)	At least 50 per cent of ownership of shares in banks or finance companies set up in El Salvador must be maintained for Salvadorian natural persons. Creditors domiciled in El Salvador enjoy preferential rights over assets which a foreign financial institution owns in the country.	
		4)	Unbound, except as indicated in the horizontal section	4)	Unbound, except as indicated in the horizontal section	

GATS/SC/29 Page 11

### EL SALVADOR (continued)

	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
c)	Other financial services	1) Unbound	1)	Unbound	
	Solely: wholesale deposit services (81115); security	2) Unbound	2)	Unbound	
	custody services and financial reporting services for clients (81319); issue and placing of securities, bonds and mortgage bonds in local or foreign currency (81321, 81322); operations with securities of other companies, the Central Reserve Bank or the State Bank or guaranteed by the latter; and operations on the secondary mortgage market (81321); financial intermediation for the placement of resources of	3) Branches, or through participation in the ownership of domestic banks or finance companies. In the case of banks and finance companies that have been or are in the process of being privatized, the ceiling on shareholding by a natural or legal person is five per cent of the capital of the institution. Foreign entities wishing to establish branches in the country must obtain authorization from the Financial System Supervisory Department. This authorization is also required by foreign financial institutions intending to open agencies or offices to serve as information centres for their clients or for the placement of funds in the country in the form of credits or investments, without engaging in deposit operations in the	3)	At least 50 per cent of ownership of shares in banks or finance companies set up in El Salvador must be maintained for Salvadorian natural persons. Creditors domiciled in El Salvador enjoy preferential rights over assets which a foreign financial institution owns in the country.	
	national or foreign institutions and enterprises (81331); foreign	<ul><li>ational territory.</li><li>4) Unbound, except as indicated in the</li></ul>	4)	Unbound, except as indicated in the	
	exchange buying and selling operations (81333); transport of cash and securities (81334)	horizontal section		horizontal section	

GATS/SC/29 Page 12

#### EUROPEAN COMMUNITIES AND THEIR MEMBER STATES

_	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES	SECTOR*		
1.		r Member States undertake commitments on Financi Services" (the Understanding).	al Services in accordance with the provisions of the	e "Understanding on
2.	These commitments are su the subsectors listed below	bject to the limitations on market access and nationa	il treatment in the "all sectors" section of this sched	dule and to those relating to
<b>3.</b>	The market access commit the Understanding respecti	ments in respect of modes 1) and 2) apply only to the vely.	ne transactions indicated in paragraphs 3 and 4 of the	he market access section of
4.	Notwithstanding note 1. al section of this schedule.	bove, the market access and national treatment comm	nitments in respect of mode 4) on financial services	s are those in the "all sector
5.		tet of new financial services or products may be subj adicated in Article 2.1 of the Financial Services Anno		ulatory framework aimed a
6.	As a general rule and in a form.	non-discriminatory manner, financial institutions inc	corporated in a Member State of the Community m	ust adopt a specific legal
*	subject to prudential regula and to provide cross-borde	a, branches established directly in a Member State by ations harmonized at Community level which enable or services throughout the Communities. Therefore, s	such subsidiaries to benefit from enhanced facilitie such branches receive an authorization to operate in	s to set up new establishme the territory of a Member

subject to prudential regulations narmonized at Community level which enable such subsidiaries to benefit from enhanced facilities to set up new establishments and to provide cross-border services throughout the Communities. Therefore, such branches receive an authorization to operate in the territory of a Member State under conditions equivalent to those applied to domestic financial institutions of that Member State, and may be required to satisfy a number of specific prudential requirements such as, in the case of banking and securities, separate capitalization and other solvency requirements and reporting and publication of accounts requirements or, in the case of insurance, specific guarantee and deposit requirements, a separate capitalization, and the localization in the Member State concerned of the assets representing the technical reserves and at least one-third of the solvency margin. Member States may apply the restrictions indicated in this schedule only with regard to the direct establishment from a third country of a commercial presence or to the provision of cross-border services from a third country; consequently, a Member State may not apply these restrictions, including those concerning establishment, to third country subsidiaries established in other Member States of the Communities, unless these restrictions can also be applied to companies or nationals of other Member States in conformity with Community law.

	Sector or subsector	Limitations on market access		Limita	ations on national treatment	Additional commitments
Α.	Insurance and Insurance Related Services	<ol> <li>DK: Compulsory air transport insurance can be underwritten only by firms established in the Community.</li> <li>DK: No persons or companies (including insurance companies) may for business purposes in Denmark assist in effecting direct insurance for persons resident in Denmark, for Danish ships or for property in Denmark, other than Danish companies, foreign companies registered in Denmark, or foreign insurance companies subject to the Danish Act on the provision of insurance services within direct non-life insurance (implementing the EC second non-life Insurance Directive). The Minister of Industry may lay down rules providing otherwise.</li> </ol>	1)	None		
		<ul> <li>D: Compulsory air insurance policies can be underwritten only by a subsidiary established in the Community or by a branch established in Germany.</li> <li>D: If a foreign insurance company has established a branch in Germany, it may conclude insurance contracts in Germany relating to international transport only through the branch established in Germany.</li> <li>E. I: Unbound for the actuarial profession.</li> </ul>				

GATS/SC/31

# Page 62

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	F: Insurance of risks relating to ground transport may be carried out only by insurance firms established in the Communities.		
	I: Insurance of risks relating to CIF exports by residents in Italy may be underwritten only by insurance firms established in the Communities.		
	I: Transport insurance of goods, insurance of vehicles as such and liability insurance regarding risks located in Italy may be underwritten only by insurance companies established in Italy or companies having their head office in the EC. This reservation does not apply for international transport involving imports into Italy.		
	P: Air and maritime transport insurance, covering goods, aircraft, hull and liability can be underwritten only by firms established in the EC; only persons or companies established in the EC may act as intermediaries for such insurance business in Portugal.		
	<ol> <li>DK: Compulsory air transport insurance can be underwritten only by firms established in the Community.</li> </ol>	2) None	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	DK: No persons or companies (including insurance companies) may for business purposes in Denmark assist in effecting direct insurance for persons resident in Denmark, for Danish ships or for property in Denmark, other than Danish companies, foreign companies registered in Denmark, or foreign insurance companies subject to the Danish Act on the provision of insurance services within direct non-life insurance (implementing the EC second non-life Insurance Directive). The Minister of Industry may lay down rules providing otherwise.		
	D: Compulsory air insurance policies can be underwritten only by a subsidiary established in the Community or by a branch established in Germany.		
	D: If a foreign insurance company has established a branch in Germany, it may conclude insurance contracts in Germany relating to international transport only through the branch established in Germany.		
	F: Insurance of risks relating to ground transport may be carried out only by insurance firms established in the Community.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) H	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	I: Insurance of risks relating to CIF exports by residents in Italy may be underwritten only by insurance firms established in the Communities.		
	I: Transport insurance of goods, insurance of vehicles as such and liability insurance regarding risks located in Italy may be underwritten only by insurance companies established in Italy or companies having their head office in the EC. This reservation does not apply for international transport involving imports into Italy.		
	P: Air and maritime transport insurance, covering goods, aircraft, hull and liability can be underwritten only by firms established in the EC; only persons or companies established in the EC may act as intermediaries for such insurance business in Portugal.		
	<ol> <li>GR, E, IRL: The right of establishment does not cover the creation of representative offices or other permanent presence of insurance companies, except where such offices are established as agencies, branches or head offices.</li> </ol>	3) E: The establishment of branches of insurance companies not having their head office in a Member State of the Communities is subject to the representative of the branch having received the special authorization as referred under mode 4) (see page 67).	

#### GATS/SC/31 Page 66

## EUROPEAN COMMUNITIES AND THEIR MEMBER STATES (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	E: Before establishing a branch or agency in Spain to provide certain classes of insurance, a foreign insurer must have been authorized to operate in the same classes of insurance in its country of origin for at least five years.		
	F: The establishment of branches of insurance companies not having their head office in a Member State of the Community is subject to a special authorization for the representative of the firm in France.		
	I: Access to actuarial profession through natural persons only. Professional associations (no incorporation) among natural persons permitted.		
	1: The authorization of the establishment of branches of insurance companies not having their head office in a Member State of the Community is ultimately subject to the evaluation of supervisory authorities.		
	P: Foreign companies may carry out insurance intermediation in Portugal only through a company formed in accordance with the law of a Community Member State.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	P: In order to establish a branch in Portugal, foreign insurance companies need to demonstrate prior operational experience of at least five years.		
	4) Unbound except as indicated in the horizontal section and subject to the specific conditions:	4) Unbound except as indicated in the horizonal section and subject to the following specific limitations:	
	DK: The general agent of an insurance branch shall be a national of one of the Member States of the Community. The Ministry of Industry may grant exemption from this requirement. Managers and the members of the board of directors of a company shall be a national of one of the Member States of the Community.	<ul> <li>DK: The general agent of an insurance branch will need to have resided in Denmark for the last two years. The Ministry of Labour may grant exemption.</li> <li>E, I: Residence requirement for actuarial profession.</li> </ul>	
	<ul> <li>However, the Minister of Industry may grant exemption from this requirement.</li> <li>Exemption is granted on a non-discriminatory basis.</li> <li>GR: A majority of the Members of the Board of Directors of a Greek insurance</li> </ul>	E: The representative of a branch of an insurance company which does not have its head office in a Member State of the Communities is subject to a special authorization. The conditions to be met are related to the technical qualification and good standing of the person.	
	company shall be nationals of Greece or of one of the Member States of the Community.		

#### GATS/SC/31 Page 68

### EUROPEAN COMMUNITIES AND THEIR MEMBER STATES (continued)

Mo	des of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4	4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment		Additional commitments
B.	Banking and other Financial Services (excluding insurance)	<ol> <li>B: Establishment in Belgium is required for the provision of investment advisory services.</li> </ol>	1)	None		
		I: The offer and marketing of services concerning the distribution to the public, through telecommunication or other information means, of information concerning prices, the volume of transactions, the offer and demand conditions relating to the negotiation of securities dealt in the Italian regulated market, or in other recognized markets, requires prior authorization by the Stock Exchanges Commission (Consob). This authorization may not be granted if the authorities determine that there is a risk that the data provided may induce the public to error.				

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3)Commercial presence4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>I: An establishment (a securities investment company incorporated in Italy or a bank subsidiary or branch) is needed in order to provide investment research and advice relating to securities (dealing, issue, underwriting) and asset management, securities custody, and services regarding mergers, acquisitions, corporate restructuring, management buy-outs and venture capital. Collective asset management (excluding UCITS) is extended to banks, insurance companies, securities investment companies with their legal head office in the EC.</li> <li>I: Unbound for "promotori di servizi finanziari" (financial salesmen).</li> </ul>		

#### GA' Pag

### EUROPEAN COMMUNITIES AND THEIR MEMBER STATES (continued)

<ul> <li>2) D: Issues of securities denominated in Deutschmarks can be lead managed only by a credit institution, subsidiary or branch, established in Germany.</li> <li>GR: Establishment is required for the provision of custodial and depository services involving the administration of interest and principal payments due on securities issued in Greece.</li> <li>I: An establishment (a securities investment company incorporated in Italy or a bank subsidiary or branch) is needed in order to provide investment research and advice relating to securities (dealing, issue, underwriting) and asset management, securities custody, and services regarding mergers, acquisitions, corporate and venture capital. Collective asset</li> </ul>	Sector or subsector	Cross-border supply 2) Consumption abroa		Presence of natural persons
extended to banks, insurance companies, securities investment companies with their	Sector or subsector	<ul> <li>Deutschmarks can be lead managed only by a credit institution, subsidiary or branch, established in Germany.</li> <li>GR: Establishment is required for the provision of custodial and depository services involving the administration of interest and principal payments due on securities issued in Greece.</li> <li>I: An establishment (a securities investment company incorporated in Italy or a bank subsidiary or branch) is needed in order to provide investment research and advice relating to securities (dealing, issue, underwriting) and asset management, securities custody, and services regarding mergers, acquisitions, corporate restructuring, management buy-outs and venture capital. Collective asset management (excluding UCITS) is extended to banks, insurance companies,</li> </ul>	2) None	Additional commitments

Addes of supply: 1)	Cross-border supply 2) Consumption abroad		resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>P: Open-ended investment funds are required to invest 25 per cent of their funds in Portuguese Government funds. The ability of residents in Portugal to carry out the following operation abroad is restricted: issue on a foreign market of domestic securities and negotiable instruments.</li> <li>UK: Sterling issues, including privately led issues, can be lead managed only by a</li> </ul>		
	firm established in the United Kingdom.		
	<ul> <li>3) <u>All Member States</u>:</li> <li>The establishment of a specialized management company is required to perform the activities of management of unit trusts and investment companies (Articles 6 and 13 of UCITS Directive, 85/611/EEC).</li> <li>Only firms having their registered office in the Communities can act as depositories of the assets of investment funds (Articles 8.1 and 15.1 of the UCITS Directive, 85/611/EEC).</li> </ul>	F: In addition to French credit institutions, issues denominated in French francs may be lead managed only by French subsidiaries (under French law) of non-French banks which are authorized, based on sufficient means and commitments in Paris of the candidate French subsidiary of a non-French bank. These conditions apply to lead banks running the books. A non-French bank may be, without restrictions or requirement to establish, jointly-lead or co-lead manager of Eurofranc bond issue.	
	B: With certain exceptions (block trading), financial institutions may engage in securities trading only through stock exchange firms incorporated in Belgium.	I: Representative offices of foreign intermediaries cannot carry out promotional activities in the area of investment in securities.	

155

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) F	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	DK: Non-resident financial institutions may engage in securities trading on the Copenhagen Stock Exchange only through subsidiaries incorporated in Denmark.	NL: Branches and subsidiaries of non-EC banks need permission to lead manage guilders-denominated paper.	
	E: Financial institutions may engage in securities trading in securities listed in an official stock exchange or in the government securities market only through securities firms incorporated in Spain.		
	P: The establishment of non-EC banks may be subject to an economic needs test.		
	GR: Participation by non-EC investors in the share capital of a bank established in Greece is limited in principle to 40 per cent. For the establishment of a branch, a minimum amount of foreign exchange must be imported, converted into drachmas and kept in Greece as long as a foreign bank continues to operate in Greece; this minimum amount is equal to the minimum amount of share capital required for the establishment of a Greek bank.		
	GR: Financial institutions may engage in securities trading only through stock exchange firms incorporated in Greece.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>IRL: The right of establishment does not cover the establishment of representative offices of foreign banks.</li> <li>IRL: In the case of unit trusts and collective investment schemes constituted as variable capital companies (other than undertakings for collective investment in transferable securities, UCITS), the trustees or depository, management company or investment company is required to be incorporated in Ireland or in another Member State of the Community.</li> </ul>		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>I: A separate incorporation in Italy in the form of a securities company is required for firms other than banks (including foreign banks branches) in order to provide services related to securities dealing (including dealing for the own account or for the account of customers,* issue and distribution of securities, acceptance of sale and purchase orders, investment advice, asset and portfolio management, and raising funds from the public by means of activities which may also be promotional** and carried on in a place different from the legal head office or principal administrative establishment of the issuer, offerer or person marketing the investment).</li> <li>I: Clearing and settlement of securities</li> </ul>		
	may be conducted only by the official clearing system.		

• From 1 January 1993 foreign as well as domestic banks may not provide securities dealing for its own account or for the account of customers; however, banks, including branches of foreign banks, are allowed to deal in Treasury bonds and State-backed securities.

\*\* Door-to-door selling.

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	d 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	I: The public offer of securities (as provided for under Art. 18 bis of Law 216/74) other than shares, debt securities (including convertible debt securities) can only be made by Italian limited companies, foreign companies duly authorized, public bodies or companies belonging to local authorities whose assigned capital is not below 2 billion Liras.		
	I: Centralized deposit, custody and administration services for Government securities can be provided only by the Bank of Italy, or by Monte Titoli SpA for shares, securities of a participating nature and other bonds traded in a ruled market.		
	NL: Only companies incorporated according to the law and regulations of an EC Member State may become members of the Amsterdam Stock Exchange.		
	P: The services of provision of venture capital, factoring, enterprise development, pension and investment fund management and broker/dealer services may be provided only by companies incorporated in Portugal.		

#### GATS/SC/31 Page 76

#### EUROPEAN COMMUNITIES AND THEIR MEMBER STATES (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>UK: The following categories of financial institutions dealing in Government debt are required to be incorporated in the United Kingdom and be separately capitalized:</li> <li>gilt edged market makers (or GEMMs), which are primary dealers in gilt-edged Government debt and through which the Government operates in executing Government debt management policy;</li> <li>discount houses which are primary dealers for Treasury Bills and other money market instruments, and through which the Government operates in executing monetary policy;</li> </ul>		
	<ul> <li>stock exchange money brokers (SEMBs), which act as intermediaries between GEMMs and lenders of gilt-edged stock; and</li> </ul>		
	- inter-dealer brokers (IDBs), which act as intermediaries between GEMMs.		

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>Unbound except as indicated in the horizontal section and subject to the specific conditions:</li> </ul>	4) Unbound except as indicated in the horizonal section and subject to the following specific limitations:	
	F: Sociétés d'investissement à capital fixe: condition of nationality for the president of the Board of Directors, the Directors-General and no less than two thirds of the administrators, and also, when the securities firm has a Supervisory Board or Council, for the members of such board or its Director General, and no less than two-thirds of the members of the supervisory council.	I: Condition of residence for "promotori di servizi finanziari" (financial salesmen).	
	GR: The majority of the members of the Board of Directors of a bank established in Greece must be nationals of a Member State of the EC and residing in Greece.		

Modes of supply: 1) Cro	ss-border supply 2) Consumption abroad	3) Commercial presence 4) Presence	e of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7. FINANCIAL SERVICES Commitments in FINANC	IAL SERVICES are made in accordance with the <u>U</u>	Inderstanding on Commitments in Financial Services	(Understanding)
Insurance Services (including services auxiliary to insurance)			
Direct insurance and reinsurance	1) Foreign insurers may on cross-border trade without licence offer only reinsurances and retrocessions in Finland	1) None	
	<ol> <li>Obligatory insurances (the statutory employment pension insurance, the statutory accident insurance, the motor third party liability insurance, the insurance against treatment injury) have to be effected in Finland</li> </ol>	2) None	
	3) Requirements concerning citizenship and place of residence, from which an exemption may be granted in some cases, apply to the founder, Managing Director, Auditors and Members of the Board of Directors and the Supervisory Board of an insurance company	3) The general agent of the foreign insurance company shall reside in Finland. The general agent will be approved by the Ministry of Social Affairs and Health	

#### FINLAND (continued)

Modes of supply: 1) Cro	ss-border supply 2) Consumption abroad	3) Commercial presence 4) Presence	ce of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Branches of foreign insurance companies cannot get a licence in Finland to carry on statutory insurances business (the statutory employment pension insurance, the statutory accident insurance, the motor third party liability insurance, the insurance against treatment injury)		
	4) Unbound except as indicated in the horizontal section	4) None	
Insurance intermediation and services auxiliary to insurance	<ol> <li>The supply of insurance broker services is subject to a permanent place of business in Finland</li> </ol>	1) None	
	2) None	2) None	
	3) None	3) None	
	4) Unbound except as indicated in the horizontal section	4) None	

#### FINLAND (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Banking and other financial services	1) None	1) None	
(excluding insurance)	2) Payments from governmental entities (expenses) shall be transacted through the Finnish Postal Giro System or through a certain credit institution (Postipankki Ltd.)	2) None	
Credit institutions including Banks	3) Acquisition of shares by foreign owners giving more than one third of the voting rights of a major Finnish commercial bank or credit institution (with more than 1000 employees or with a turnover exceeding 1000 million Finnish markka or with a balance sheet total exceeding 1000 million Finnish markka) is subject to confirmation by the Finnish authorities; the confirmation may be denied only if an important national interest would be jeopardized	3) None	
	Requirements concerning nationality and place of residence from which exemptions may be granted apply to the founder, the Supervisory Board and the Board of Management as well as the Chief General Manager and auditors		
Collective investment funds	Collective investment funds may not be managed by branches of foreign management companies		

#### FINLAND (continued)

Modes of supply: 1) Cro	ss-border supply 2) Consumption abroad	3) Commercial presence 4) Presence	ce of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Intermediation of securities and derivatives	Professional intermediation of securities and derivatives (options and futures) requires a permanent place of business in the form of a limited liability company, a deposit bank, other credit institution or a branch of a foreign credit institution		
Stock Exchange Brokerage Firms and Brokers	Requirements concerning citizenship and place of residence apply to the Board of Directors and Managing Director of a Stock Exchange Brokerage Firm as well as to a Stock Exchange Broker		
Market makers and brokers on derivatives exchange	Citizenship and residency requirements from which exemptions may be granted		
	Payments from governmental entities (expenses) shall be transacted through the Finnish Postal Giro System or through a certain credit institution (Postipankki Ltd.)		
	4) Unbound except as indicated in the horizontal section	4) None	

#### GABON

	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitment
•	FINANCIAL SERVICES					
١.	All insurance and insurance-related services	1)	None	1)	None	
	(CPC 8121-8129-81299- 8140)	2)	None	2)	None	ļ
	6140)	3)	Prior approval of the ministries concerned. The procedure is discretionary.	3)	None	
		4)	Unbound, except for measures affecting the entry and temporary stay of natural persons - who are employees of a company and transferred to a company incorporated in Gabon belonging to, controlled by or a subsidiary of the former - in the following categories:	4)	Unbound, except for measures affecting the categories of natural persons indicated in the market access column	
			- managers			
			- senior executives			
			- specialists who possess knowledge that is essential to the provision of the service			

### GABON (continued)

N	fodes of supply: 1)	Cross-border supply 2) Consumption abs	oad	3) Commercial presence 4) P	resence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
B	Banking and other financial services	1) None	1)	None	
	<u></u>	2) None	2)	None	
ł	Applies to the following				
	headings:	3) Prior approval of the ministries concerned and of the BCEAC and COBAC. The	3)	None	
-	lending of all types (CPC 8113);	procedure is discretionary.			
-	transferable securities (CPC 81321);	<ul> <li>4) Unbound, except for measures affecting the entry and temporary stay of natural person</li> <li>- who are employees of a company and transferred to a company incorporated in</li> </ul>		Unbound, except for measures affecting the categories of natural persons indicated in the market access column	
.	other negotiable instruments and financial assets, including bullion (CPC 81339);	Gabon belonging to, controlled by or a subsidiary of the former - in the following categories:			
		- managers			
-	asset management (CPC 8119);	- senior executives			
-	advisory and other auxiliary services (CPC 8133);	- specialists who possess knowledge that is essential to the provision of the service	ıt		
.	provision and transfer of financial information and financial data processing (CPC 8131).				

Mod	es of supply: 1)	Сгоз	s-border supply 2) Consumption abroa	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES					
<b>A</b> .	All insurance and insurance-related services					
a)	Life, accident and health insurance services	1)	None	1)	None	
	(CPC 8121)	2)	Except in case of personal effects every insurance effected in respect of any goods imported into Ghana shall be placed with an insurer registered in Ghana	2)	None	
b)	Non-life insurance services including fire, marine, transport and aviation, motor vehicle (CPC 8129)	3)	At least 20 per cent of the capital or other proprietary interest in that business shall be owned by the Government of Ghana, and at least 40 per cent of capital or proprietary interest shall be owned by a Ghanaian.	3)	None	
c)	Reinsurance and retrocession (part of CPC 81299)	4)	Unbound except as indicated under horizontal measures	4)	Unbound except as indicated under horizontal measures	
В.	Banking and other financial services	1)	None	1)	None	
	(excluding insurance) (corresponds to section	2)	None	2)	None	
	7.B. of MTN.GNS/W/120)	3)	None	3)	None	
	MIN.ONS/ W/120)	4)	Unbound except as indicated under horizontal measures	4)	Unbound except as indicated under horizontal measures	

# GATS/SC/96 Page 4

### GRENADA

Mo	des of supply: 1)	Cross-border supply 2) Consumption abroa	d	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES				
C.	<u>Reinsurance</u>	<ol> <li>None</li> <li>None</li> <li>Subject to exchange control regulations and alien landholding regulations.</li> <li>Subject to work permit and immigration regulations.</li> </ol>	1) 2) 3) 4)	None None Subject to withholding tax None	

### GATS/SC/36 Page 4

#### 4) Presence of natural persons 3) Commercial presence Modes of supply: 1) Cross-border supply 2) Consumption abroad Sector or subsector Limitations on market access Limitations on national treatment Additional commitments 7. FINANCIAL SERVICES Insurance services (i) Reinsurance of None 1) None 1) policies (CPC 81229) Unbound None 2) 2) Unbound 3) Unbound 3) Unbound Unbound 4) 4) **Banking Services** None Supply, transfer and 1) Unbound 1) processing of financial information Unbound 2) None 2) (CPC 8113) Only foreign financial institutions legally Unbound 3) 3) established in Guatemala

4)

Unbound

Unbound, except as indicated in the

horizontal section

4)

### **GUATEMALA**

Α.

B.

173

# **GUATEMALA** (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) F	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Financial advisory services	1) None	1) Unbound	
	2) None	2) Unbound	
	3) Only foreign financial institutions legally established in Guatemala	3) Unbound	
	4) Unbound	4) Unbound	

# GUYANA

	es of supply: 1) Cros Sector or subsector	S-DOR	der supply       2)       Consumption abroad         Limitations on market access		3) Commercial presence       4) Presence         Limitations on national treatment	e of natural persons Additional commitments
7.	FINANCIAL SERVICES					
B.	Banking and Other Financial Services (excluding insurance)					
a)	Acceptance of deposits	1)	None	1)	None	
	and other repayable funds from the public (81115-81119)	2)	None	2)	None	
	(,	3)	None	3)	None	
		4)	Unbound, except as indicated in horizontal section	4)	Unbound, except as indicated in horizontal section	
b)	Lending of all types, incl., <u>inter alia</u> ,	1)	None	1)	None	
	consumer credit, mortgage credit,	2)	None	2)	None	
	factoring and financing of commercial transaction	3)	None	3)	Loans to non-residents need to be approved by the Central Bank of Guyana	
	(8113)	4)	Unbound, except as indicated in horizontal section	4)	Unbound, except as indicated in horizontal section	

# GUYANA (continued)

Moo	tes of supply: 1) Cros	ss-bor	der supply 2) Consumption abroad		3) Commercial presence 4) Presence	e of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
<b>A</b> .	Insurance Services					
a)	Life, accident and health insurance services	1)	None	1)	None	
	(8121)	2)	None	2)	None	
		3)	None	3)	None	
		4)	Unbound, except as indicated in horizontal section	4)	Unbound, except as indicated in horizontal section	
b)	Non-life insurance	1)	None	1)	None	
	services (8129)	2)	None	2)	None	
		3)	None	3)	None	
		4)	Unbound, except as indicated in horizontal section	4)	Unbound, except as indicated in horizontal section	
d)	Services auxiliary to insurance (including	1)	None	1)	None	
	broking and agency services)	2)	None	2)	None	
	(8140)	3)	None	3)	None	
		4)	Unbound, except as indicated in horizontal section	4)	Unbound, except as indicated in horizontal section	

#### HONDURAS

Mod	es of supply: 1)	Cros	s-border supply 2) Consumption abroa	d	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES					
Α.	All insurance and insurance-related services					
	Life insurance (CPC 81211)	1)	Unbound	1)	Unbound	
		2)	Unbound	2)	Unbound	
		3)	Entry of foreign companies requires that at least 60 per cent of registered capital belong to Honduran nationals	3)	None	
			Insurance institutions may not buy foreign securities or grant loans to natural or legal persons domiciled outside Honduras			
			The operation of insurance institutions is subject to approval by the Central Bank, in accordance with general and local economic conditions and requirements			
			Only companies with shares and mutual companies may engage in such activities			
		4)	Unbound	4)	Unbound	

GATS/SC/38 Page 5

## GATS/SC/38 Page 6

#### HONDURAS (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abrow	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
General insurance (CPC 81291-81299)	1) Unbound	1) Unbound	
(includes: accident, disaster, vehicle and	2) Unbound	2) Unbound	
freight, civil liability and professional risks, credit and transport)	<ol> <li>Entry of foreign companies requires that at least 60 per cent of registered capital belong to Honduran nationals</li> </ol>	3) None	
	Insurance institutions may not buy foreign securities or grant loans to natural or legal persons domiciled outside Honduras		
	The operation of insurance institutions is subject to approval by the Central Bank, in accordance with general and local economic conditions and requirements		
	Only companies with shares and mutual companies may engage in such activities		
	4) Unbound	4) Unbound	

#### HONDURAS (continued)

lodes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Reinsurance	1) Unbound	1) Unbound	
	2) Unbound	2) Unbound	
	<ol> <li>Entry of foreign companies requires that at least 60 per cent of registered capital belong to Honduran nationals</li> </ol>	3) None	
	Insurance institutions may not buy foreign securities or grant loans to natural or legal persons domiciled outside Honduras		
	The operation of insurance institutions is subject to approval by the Central Bank, in accordance with general and local economic conditions and requirements		
	Only companies with shares and mutual companies may engage in such activities		
· ·	4) Unbound	4) Unbound	
Services auxiliary to insurance	1) Unbound	1) Unbound	
(CPC 81402-81409) (including actuarial	2) Unbound	2) Unbound	
services and other auxiliary services)	3) None	3) None	
achinary berviewo)	4) Unbound	4) Unbound	

GATS/SC/38 Page 7

#### HONDURAS (continued)

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Moo	les of supply: 1)	Cross-border supply 2) Consumption abroad 3) Commercial presence 4) H	Presence of natural persons
	Sector or subsector	Limitations on market access Limitations on national treatment	Additional commitments
<b>B</b> .	Banking services		
	Deposit-taking (CPC 81116 and 81119)	1) Unbound 1) Unbound	
	(Only sight deposits, savings deposits and time	2) Unbound 2) Unbound	
	deposits in local currency)	<ul> <li>3) The establishment of foreign banks and their branches is subject to approval by the Central Bank of Honduras in accordance with the economic conditions and needs of Honduras</li> <li>3) None</li> </ul>	
		Every banking institution must be established as a company limited by shares and its sole purpose must be banking activity	
		Managers of branches of foreign banks must be domiciled in Honduras, with sufficient powers to execute the actions appropriate to the nature of the branch or agency	
		Authorization required to purchase securities or grant loans to foreigners	
		4)Unbound, except as indicated in the horizontal section4)Unbound, except as indicated in the horizontal section	

#### HONDURAS (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitmen
Granting of loans (CPC 81132)	1) Unbound	1) Unbound	
(Only loans in local currency) (excluding	2) Unbound	2) Unbound	
mortgages)	3) The establishment of foreign banks and their branches is subject to approval by the Central Bank of Honduras in accordance with the economic conditions and needs of Honduras	3) None	
	Every banking institution must be established as a company limited by shares and its sole purpose must be banking activity		
	Managers of branches of foreign banks must be domiciled in Honduras, with sufficient powers to execute the actions appropriate to the nature of the branch or agency		
	Authorization required to purchase securities or grant loans to foreigners		
	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	

GATS/SC/38 Page 9

# HONG KONG

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
FINANCIAL SERVICES			
All Insurance and Insurance-Related Services			
Life, accident and health insurance services	1) Unbound	1) Unbound	
Non-life insurance services Reinsurance and retrocession	2) None other than that statutory insurances which include third party liability in respect of vehicles and vessels and employer's liability insurance in respect of employees must be purchased from an insurer authorized in Hong Kong	2) Unbound	
	3) None other than that under the Insurance Companies Ordinance, only a company or an association of underwriters is permitted to carry on insurance business. In the case of the former, commercial presence must take the form of a subsidiary, branch or representative office, although insurance business may not be carried out through a representative office.	3) None other than that an insurer authorized in Hong Kong must appoint a locally-based chief executive	

GATS/SC/39 Page 15

# GATS/SC/39 Page 16

### HONG KONG (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>Unbound except for intra-corporate transfer of general managers, senior managers and specialists as set out in the Attachment<sup>3</sup></li> </ul>	4) Unbound	
Services auxiliary to	1) Unbound	1) Unbound	
insurance (including broking and agency services)	2) None	2) Unbound	
	<ul> <li>3) None unless the supply of any such services can be regarded as carrying on or holding oneself out as carrying on any class of insurance business in or from Hong Kong in which case the limitations as set out under "Life, accident and health insurance services, non-life insurance services, and reinsurance and retrocession" (above) shall apply</li> </ul>	3) None	
	4) Unbound except for intra-corporate transfer of general managers, senior managers and specialists as set out in the Attachment <sup>3</sup>	4) Unbound	

3 Commitments on presence of natural persons are confined to businesses regulated under Hong Kong banking, securities, insurance and related legislation.

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Banking and Other Financial Services (excluding insurance) Acceptance of deposits and other repayable funds from the public	<ol> <li>Unbound</li> <li>None</li> <li>None other than that commercial presence must take the form of a subsidiary, branch or representative office, subject to the following:</li> <li>Under the existing authorization criteria, applications for a new full banking licence from banks incorporated outside Hong Kong may be granted for branches only. Such banks may maintain offices to which customers have access for the purpose of any business in only one building ("Office"</li> </ol>	<ol> <li>Unbound</li> <li>Unbound</li> <li>Unbound</li> <li>None other than that institutions authorized under the Banking Ordinance must appoint a chief executive and not less than one alternative chief executive, each of whom is subject to a residence requirement in Hong Kong</li> </ol>	

#### Modes of supply: Cross-border supply 4) Presence of natural persons 1) 2) Consumption abroad 3) Commercial presence Sector or subsector Additional commitments Limitations on market access Limitations on national treatment Limited companies incorporated in Hong Kong which have been institutions authorized under the Banking Ordinance for at least ten years and are predominantly beneficially owned by Hong Kong interests or are otherwise closely associated and identified with Hong Kong may also apply for a new full banking licence Banks incorporated overseas may apply for a licence to operate a restricted licence bank or a deposit-taking company. Such restricted licence banks may maintain offices to which customers have access for the purpose of any business in only one building ("Office" includes automatic teller machines or similar terminal devices). Banks incorporated overseas may also set up representative offices in Hong Kong, but such offices are prohibited from taking deposits or from undertaking banking business generally Unbound except for intra-corporate transfer 4) 4) Unbound of general managers, senior managers and specialists as set out in the Attachment<sup>3</sup>

3 Commitments on presence of natural persons are confined to businesses regulated under Hong Kong banking, securities, insurance and related legislation.

#### GATS/SC/39 Page 18

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments		
Lending of all types, including consumer	1) Unbound	1) Unbound			
credit, mortgage credit, factoring and financing	2) None	2) Unbound			
of commercial transaction	3) None	3) None			
	<ul> <li>Unbound except for intra-corporate transfer of general managers, senior managers and specialists as set out in the Attachment<sup>3</sup></li> </ul>	4) Unbound			
All payment and money transmission services	1) Unbound	1) Unbound			
	2) None	2) Unbound			
	3) None	3) None			
	4) Unbound except for intra-corporate transfer of general managers, senior managers and specialists as set out in the Attachment <sup>3</sup>	4) Unbound			

3 Commitments on presence of natural persons are confined to businesses regulated under Hong Kong banking, securities, insurance and related legislation.

GATS/SC/39 Page 19

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Sector or subsector         Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise the following:         - money market instruments (cheques, bills, certificate of deposits, etc)         - foreign exchange	<ol> <li>Limitations on market access</li> <li>Unbound</li> <li>None</li> <li>None other than the following:</li> <li>Only corporations incorporated in Hong Kong, or natural persons born in Hong Kong or resident in Hong Kong for five of the preceding seven years, or partnerships composed of such persons, may become members of the Stock Exchange of Hong Kong Limited<sup>4</sup></li> <li>Only corporations incorporated in Hong</li> </ol>	<ol> <li>Limitations on national treatment</li> <li>Unbound</li> <li>Unbound</li> <li>None other than that for dealing in securities or commodities futures, there is a residence requirement in Hong Kong in respect of a sole proprietor, or, in the case of a partnership or company, in respect of at least one partner or director, who is registered as a dealer</li> </ol>	
- derivative products including futures and options	Kong may become members of the Hong Kong Futures Exchange		

188

4 The residence requirement for memberships can be waived for persons of good reputation with substantial experience of dealing in securities.

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments		
exchange rate and interest rate instruments, including products such as swaps, forward rate agreements, etc. transferable securities	4) Unbound except for intra-corporate transfer of general managers, senior managers and specialists as set out in the Attachment <sup>3</sup>	4) Unbound			
Participation in issues of all kinds of securities,	1) Unbound	1) Unbound			
including underwriting and placement as agent	2) None	2) Unbound			
(whether publicly or privately) and provision of services related to such issues	3) None	3) None other than that if registration as a dealer is required, as it is in the case of public placements, the limitations as for dealers (above) shall apply			
	4) Unbound except for intra-corporate transfer of general managers, senior managers and specialists as set out in the Attachment <sup>3</sup>	4) Unbound			

3 Commitments on presence of natural persons are confined to businesses regulated under Hong Kong banking, securities, insurance and related legislation.

GATS/SC/39 Page 21

#### GATS/SC/39 Page 22

#### Modes of supply: 4) Presence of natural persons $\mathbf{D}$ Cross-border supply Consumption abroad 3) Commercial presence 2) Sector or subsector Additional commitments Limitations on market access Limitations on national treatment Asset management, such 1) Unbound 1) Unbound as cash or portfolio management, all forms 2) 2) None Unbound of collective investment management, pension 3) None 3) None fund management, custodial depository and Unbound except for intra-corporate transfer Unbound 4) 4) of general managers, senior managers and trust services specialists as set out in the Attachment<sup>3</sup> Advisory and other 1) Unbound 1) Unbound auxiliary financial services on all the 2) None 2) Unbound activities listed in None None sub-paragraph 5(a)(v) to 3) 3) (xv) of the Annex on Unbound except for intra-corporate transfer Financial Services. 4) Unbound 4) of general managers, senior managers and including credit reference and analysis, investment specialists as set out in the Attachment<sup>3</sup> and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy

HONG KONG (continued)

3 Commitments on presence of natural persons are confined to businesses regulated under Hong Kong banking, securities, insurance and related legislation.

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Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons	
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments	
Provision and transfer of financial information,	1) None <sup>1</sup>	1) Unbound		
and financial data processing and related	2) None	2) Unbound		
software by providers of other financial services	3) None	3) None		
	4) Unbound except for intra-corporate transfer of general managers, senior managers and specialists as set out in the Attachment <sup>3</sup>	4) Unbound		

1 Commitment excludes cross-border supply of international value-added or basic telecommunications services.

3 Commitments on presence of natural persons are confined to businesses regulated under Hong Kong banking, securities, insurance and related legislation.

GATS/SC/39 Page 23

# HUNGARY

Mod	tes of supply: 1)	Cross-border supply 2) Consumption abr	oad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES All services listed under A and B below:	<ol> <li>Insurance, banking and securities activities should be performed by legally separate suppliers of financial services</li> </ol>			
<b>A</b> .	Insurance, Reinsurance, Insurance brokers	1) Unbound for insurance and insurance brokers	1)	None	
		2) Unbound	2)	None	
		3) Establishment of wholly or partly foreign owned insurance companies is subject to Government approval.	3)	None	
		With the exception of representative offices, commercial presence must take the form of a joint-stock company, insurance co-operative or insurance association.	;		
		4) Unbound except as indicated in Part I	4)	Unbound except as indicated in Part I	

GATS/SC/40 Page 21

# GATS/SC/40 Page 22

# HUNGARY (continued)

Modes of suppl	y: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or	subsector	Limitations on market access	Limitations on national treatment	Additional commitments
B. <u>Banking a</u> <u>Financial</u> All servic		<ul> <li>3),a) i) The establishment of a wholly or partially foreign owned financial institution within the meaning of Act No. LXIX of 1991, or,</li> <li>ii) the acquisition by foreigners of shares in a financial institution, is subject to the preliminary approval by the Government, except when the total foreign participation does not exceed 10 per cent in the registered capital.</li> <li>b) With the exception of representative offices, financial institutions should be established in the form of joint-stock company, or, in the case of savings banks, joint-stock company, savings co-operative or credit co-operative.</li> </ul>		

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroad 3	) Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access Lin	nitations on national treatment Additional commitments
a)	Acceptance of deposits	1) Unbound 1) Non	e
	and other repayable funds	2) Unbound 2) Non	e
		<ul> <li>3) Services may only be provided by financial 3) Non- institutions subject to the conditions indicated in the horizontal entry applicable for banking and other financial services</li> </ul>	<b>c</b>
		4) Unbound except as indicated in Part I 4) Unbo	ound except as indicted in Part I
b)	Lending of all types	1) Unbound 1) None	e
		2) Unbound 2) None	e
		<ul> <li>3) Services may only be provided by financial 3) None institutions subject to the conditions indicated in the horizontal entry applicable for banking and other financial services</li> </ul>	
		4) Unbound except as indicated in Part I 4) Unbo	ound except as indicated in Part I
C)	Financial leasing	1) Leasing operations are subject to 1) None authorization from the National Bank	e
		2) None 2) None	
		3) None 3) None	
		4) Unbound except as indicated in Part I 4) Unbo	ound except as indicated in Part I

GATS/SC/40 Page 23

# GATS/SC/40 Page 24

# HUNGARY (continued)

Mod	les of supply: 1)	Сгозз	-border supply 2) Consumption abroa	d	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
d)	All payment and money transmission services	1)	Unbound	1)	None	
		2)	Unbound	2)	None	
		3)	Services may only be provided by financial institutions subject to the conditions indicated in the horizontal entry applicable for banking and other financial services	3)	None	
		4)	Unbound except as indicated in Part I	4)	Unbound except as indicated in Part I	
e)	Guarantees and commitments	1)	Purchasing of such services is subject to licensing	1)	None	
		2)	Purchasing of such services is subject to licensing	2)	None	
		3)	Services may only be provided by financial institutions subject to the conditions indicated in the horizontal entry applicable for banking and other financial services	3)	None	
		4)	Unbound except as indicated in Part I	4)	Unbound except as indicated in Part I	

	Sector or subsector	Limitations on market access		Limitations on national treatment Additional commitment
f)	Trading for own account or for account of	1) Unbound	1)	None
	customers with the following instruments:	2) Unbound	2)	None
	<ul> <li>i) money market instruments</li> <li>ii) foreign exchange (excluding money exchange</li> </ul>	<ul> <li>3) If traded for own account: Services may only be provided by financial institutions subject to the conditions indicated in the horizontal entry applicable for banking and other financial services. If traded for account of customers: None</li> <li>4) Unbound except on indicated in Part I.</li> </ul>		
	transactions iii) futures and options	4) Unbound except as indicated in Part I	4)	Unbound except as indicated in Part I
	iv) Transferable securities (excluding securities listed in para. (1) of § 2 of Act VI., 1990 on Securities and Stock Exchange)			
	<ul> <li>v) exchange rate and interest rate instruments</li> </ul>			

GATS/SC/40 Page 25

Mo	des of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
g)	Securities	1) Unbound	1)	None	
		2) Unbound	2)	None	
		3) None	3)	None	
		4) Unbound except as indicated in Part I	4)	Unbound except as indicated in Part I	
j)	Settlement and clearing services for financial	1) Unbound	1)	None	
	assets	2) Unbound	2)	None	
		3) Operation of electronic transfer systems performing clearing: None Otherwise: Services may only be provided by financial institutions subject to the conditions indicated in the horizontal entry applicable for banking and other financial services	3)	None	
		4) Unbound except as indicated in Part I	4)	Unbound except as indicated in Part I	
k)	Advisory and other	1) None	1)	None	
	auxiliary financial services	2) None	2)	None	
		3) None	3)	None	
		4) Unbound except as indicated in Part I	4)	Unbound except as indicated in Part I	

Mod	les of supply: 1)	Cross	s-border supply 2)	Consumption abroad	l	3) Commercial presence	4)	Presence of natural persons
Sector or subsector		Limitations on market access				Limitations on national treatment	Additional commitments	
1)	Provision and transfer of financial data processing	1)	None		1)	None		
	and related software by providers of other	2)	None		2)	None		
	financial services	3)	None		3)	None		
		4)	Unbound except as indicated	ated in Part I	4)	Unbound except as indicated in Part	I	

# ICELAND

Mod	les of supply: 1)	Cros	s-border supply 2)	Consumption abroa	d	3)	Commercia	l presence	4)	Presence of	natural persons
	Sector or subsector		Limitations on mar	ket access		Limita	tions on na	tional treatm	nent	Additiona	l commitments
7.	FINANCIAL SERVICES Iceland is undertaking com	mitme	ents in financial services	in accordance with the	e <u>Unc</u>	lerstandin	g on Comm	itments in Fi	nancial S	Services.	
<b>A</b> .	All insurance and insurance related services (CPC 812)				Law ther	efore the	•	y is under rev mit on nat. tr sed			
		1)	The supply of direct ins only through an insurance authorized in Iceland		1)	branches	of foreign ion for brok	ents of agenci insurance con ing and agence	npanies		
		2)	None		2)	None					
		3)	Insurance undertakings i lceland may only establi presence through a bran resident agent	ish a commercial	3)	to require the Four compani services authoriza activities of 5 year Insuranc Iceland	rements of I nders. Fore es are entitl through bra ation for pra- s in its hom rs previous e undertakin	companies an celandic citiz ign insurance ed to offer in unch if it has actising insura e country for to authorizati ngs not incorp to deposit as in Iceland.	enship o surance held an ance a period on. porated is	f	
		4)	Unbound except as india horizontal section	cated in the	4)	None	<u> </u>	<del></del>			

# ICELAND (continued)

Mod	les of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
В.	Banking and other financial services (excluding insurance)	1),2) Transborder payments must be channelled through an authorized established financial institution and also transactions in securities	1),2) Registration of accounts overseas with the Central Bank of Iceland is required	
		3) With the authorization of the Ministry of Commerce, foreign banks or other foreign credit institutions may establish a branch or a representative office	<ol> <li>A founder of a commercial bank or a savings bank shall be a natural or legal person resident in Iceland. The Ministry of Commerce can grant exemptions.</li> </ol>	
		Commercial banks, securities companies and leasing companies can only be established as companies with a limited liability (joint-stock companies) Foreign ownership of equity shares of a	Members of the board of commercial banks and savings banks shall be resident in Iceland unless an exemption has been granted by the Ministry of Commerce. Managing directors shall be resident in Iceland.	
		commercial bank must not exceed 25%	Residency is a condition for a license as a	
		Auditing must be made by a resident certified accountant or a resident CPA company	securities broker. Members of the board of a securities company, a management company and UCITS shall be resident in Iceland unless waived by the Ministry of	
		Authorization and establishment requirement to operate as an intermediary for transactions in transferable securities	Commerce. The executive director of these companies shall be resident.	
		and shares	A majority of the board of a leasing company shall be resident in Iceland	
		Commercial banks and savings banks have exclusive license to accept deposits and	Concession is needed if personal data is to	
		other repayable funds from the public	be processed outside Icelandic jurisdiction	

# ICELAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Public offer of transferable securities must be handled by a certified securities company		
	The manager of a leasing company shall be a resident and citizen of Iceland		
	4) Unbound except as indicated in the horizontal section. Residency requirement for licensing as a broker.	4) None	

GATS/SC/41 Page 29

# INDIA

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Mod	les of supply: 1)	Cross-borde	er supply 2)	Consumption abroa	d	3) Commercial presence	4)	Presence of natural persons
	Sector or subsector	L	imitations on mark	et access		Limitations on national treatment		Additional commitments
7. A.	FINANCIAL SERVICES Insurance and Insurance- Related Services							
	Non-Life (Insurance of freight) Ex. 5 a) i) B)	freig good be in only seller contr Once or ex respondent case India	bund except in the ca ht, where there is no is in transit to and fr asured with Indian in . Insurance is taken r in accordance with ract. This position we under a contract the porter agrees to asso possibility for insuran of f.o.b. contracts f a or c.i.f. contracts f a, insurance has to be podian insurance comp	o requirement that from India should asurance companies by the buyer or a the terms of the will be maintained. Indian importer ume the ace such as in the for imports into for exports from e taken only with	1)	Unbound		
		2) Unbo	ound		2)	Unbound		
		3) Unbo	ound		3)	Unbound		
		1 .	ound except as indic zontal section	ated in the	4)	Unbound except as indicated in the horizontal section		

# INDIA (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abrow	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Reinsurance and Retrocession 5 a) ii)	<ol> <li>Reinsurance can be taken with foreign reinsurers to the extent of the residual uncovered risk after obligatory or statutory placements domestically with Indian insurance companies. At present this amounts to 10 per cent of the premium of the market overall being reinsured abroad. This will be maintained.</li> </ol>	1) Unbound	
	2) Reinsurance can be taken with foreign reinsurers to the extent mentioned above	2) Unbound	
	3) Unbound	3) Unbound	
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	
Insurance intermediation, limited to reinsurance 5 a) iii)	<ol> <li>Reinsurance of domestic risks can be placed with foreign reinsurers through overseas brokers, to the extent mentioned under reinsurance and retrocession</li> </ol>	1) Unbound	
	2) Same as above	2) Unbound	
	<ul> <li>3) i) Overseas brokers are allowed to have resident representatives and representative offices who can procure reinsurance business from Indian insurance companies to the extent mentioned above. They can also place reinsurance business from abroad with Indian insurance companies.</li> </ul>	3) Unbound	

GATS/SC/42 Page 11

Modes of supply: 1)	Cross-border supply 2) Consumption abroa		resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	ii) Except for the business indicated above, the resident representatives and representative offices cannot undertake any other activity in India.		
	<ul> <li>iii) All the expenses of the resident representatives and representative offices have to be met by remittances from abroad and no income can be received in India from Indian residents.</li> </ul>		
	4) Unbound except as indicated in the horizontal section	<ol> <li>Unbound except as indicated in the horizontal section</li> </ol>	
B. <u>Banking</u>			
1.i) Acceptance of deposits and other repayable	1) Unbound	1) Unbound	
funds from the public 5 a) v)	2) Unbound	2) Unbound	
<ul> <li>Lending of all types, including consumer credit, mortgage, credit and financing of commercial transactions but excluding factoring 5 a) vi)</li> </ul>	<ul> <li>3) i) Only through branch operations of a foreign bank licensed and supervised as a bank in its home country.</li> <li>ii) Not more than five licences a year both for new entrants and existing banks.</li> </ul>	<ul> <li>3) i) Foreign banks are required to constitute Local Advisory Boards consisting inter-alia of professionals and persons having expertise in areas such as small scale industry and exports. The appointment of Chairman and members of the Board requires Reserve Bank of India approval;</li> </ul>	

# **INDIA** (continued)

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4) Pr	resence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
iii)	All payment and money transmission services including credit, charges and debit cards, travellers cheques and bankers drafts 5 a) viii)	<ul> <li>iii) Investments in other financial services companies by branches of foreign banks licensed to do banking business in India individually not to exceed 10 per cent of owned funds or 30 per cent of the invested company's capital.</li> </ul>		<ul> <li>Foreign banks are required to publish consolidated financial statements of the Indian branches as at 31st March every year.</li> </ul>	
iv)	Guarantees and commitments 5 a) ix) <sup>-</sup>	iv) Licences for new foreign banks may be denied when the maximum share of assets both on and off balance sheet of foreign banks to total assets both on			
v)	Trading for own account of:	and off balance sheet of the banking system exceeds 15 per cent.			
a)	money market instruments	4) Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	
b)	foreign exchange		}		
c)	transferable securities 5 a) x)				
vi)	Portfolio management, custodial, depository and trust services 5 a) xiii)				
vii)	Clearing services for other banks for cheques, drafts and other instruments 5 a) xiv)				

Mod	es of supply: 1)	Cros	s-border supply 2) Consumption abro	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
2.i)	Participation in issues of all kinds of securities,	1)	Unbound	1)	Unbound	
	including underwriting and placement as agent	2)	Unbound	2)	Unbound	
	(whether publicly or privately) and provision of services related to	3)	i) Foreign bank branches licensed to do banking business in India.	3)	None	
	such issues 5 a) xi)		ii) Through incorporation with foreign equity not exceeding 51 per cent by financial services companies			
ii)	Financial consultancy services i.e. financial advisory services	4)	(including banks). Unbound except as indicated in the	4)	Unbound except as indicated in the	
	provided by financial advisors, etc. to		horizontal section		horizontal section	
	customers on financial matters, investment and portfolio research and					
	advice, advice on acquisitions and on					
	corporate restructuring and strategy					
	5 a) vii)					

# **INDIA** (continued)

Mod	les of supply: 1)	Cross-border supply 2) Consumption abs	oad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
3.	Factoring Ex. 5 a) vi)	1) Unbound	1)	Unbound	
	, , , , ,	2) Unbound	2)	Unbound	
		<ol> <li>Through incorporation with foreign equity not exceeding 51 per cent by financial services companies (including banks)</li> </ol>	3)	None	
		4) Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	
4.	Financial Leasing	1) Unbound	1)	Unbound	
	5 a) vii)	2) Unbound	2)	Unbound	
		3) i) Through incorporation with foreign equity not exceeding 51 per cent by financial services companies including banks.	3)	None	
		ii) Funding has to be entirely out of equity.			
		4) Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	

# GATS/SC/42 Page 16

# INDIA (continued)

Mod	les of supply: 1)	Cross-border supply 2) Consumption abr	oad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
5.	Venture Capital Ex. 5 a) vi)	1) Unbound	1)	Unbound	
		2) Unbound	2)	Unbound	
		<ol> <li>i) Through incorporation with foreign equity not exceeding 51 per cent, by financial services companies including banks.</li> </ol>	3)	None	
		<li>ii) Funding has to be entirely out of equity.</li>			
		4) Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	

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### GATS/SC/43 Page 26

## INDONESIA

Sector or subsector	- Limitations on market access	Limitations on national treatment	Additional commitments
FINANCIAL SERVICES			
Non-Life Insurance Services	1) Unbound	1) Unbound	
(CPC 8129)	2) Unbound except if:	2) Unbound	
	<ul> <li>a) There is no insurance company in Indonesia, either individually or group, which could handle the insurance risks of the object in question.</li> <li>b) There is no insurance company in Indonesia which want to carry out an insurance coverage of the object in question.</li> <li>c) The owners of insurance objects in question are not Indonesian citizens or Indonesian legal entities.</li> </ul>		
	3) As specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	<ol> <li>Unbound except for director and technical advisor/expert</li> </ol>	4) As specified in the Horizontal Measures	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Reinsurance Services	1) Unbound	1) Unbound	
	2) Unbound except for service supplier which met the capital requirement and has a good reputation	2) Unbound	
	3) As specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	4) Unbound except for director and technical advisor/expert	4) As specified in the Horizontal Measures	
Life Insurance Services (CPC 8121)	1) Unbound	1) Unbound	
	2) Unbound except if:	2) Unbound	
	<ul> <li>a) There is no insurance company in Indonesia, either individually or group, which could handle the insurance risks of the object in question.</li> <li>b) There is no insurance company in Indonesia which want to carry out an insurance coverage of the object in question.</li> <li>c) The owners of insurance objects in question are not Indonesian citizens or Indonesian legal entities.</li> </ul>		

GATS/SC/43 Page 27

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	3) As specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	4) Unbound except for director and technical advisor/expert	4) As specified in the Horizontal Measures	
Insurance Brokerage Services	1) Unbound	1) Unbound	
(CPC 8140)	2) None	2) Unbound	
	3) At least one of the directors in the joint venture should be an Indonesian	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	4) Unbound except for director and technical advisor/expert	4) As specified in the Horizontal Measures	
Reinsurance Brokerage	1) Unbound	1) None	
Services (CPC 8140)	2) None	2) Unbound	
	3) As specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	4) Unbound except for director and technical advisor/expert	4) As specified in the Horizontal Measures	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Financial Lease Services (CPC 81120)	1) Unbound	1) None	
(	2) None	2) Unbound	
	3) As specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	4) As specified in the Horizontal Measures	4) As specified in the Horizontal Measures	
Factoring Services (CPC 8113)	1) Unbound except for international factoring transaction	1) Unbound	
	2) None	2) Unbound	
	3) As specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	4) As specified in the Horizontal Measures	4) As specified in the Horizontal Measures	
Credit Card Business	1) None	1) None	
(Issuer and Agent of Credit Card)	2) None	2) Unbound	
(CPC 8113)	3) As specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020</li> </ol>	

GATS/SC/43 Page 29

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	4) As specified in the Horizontal Measures	4) As specified in the Horizontal Measures	
Consumers Finance Services	1) None	1) None	
(CPC 8113)	2) None	2) Unbound	
	3) As specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	4) As specified in the Horizontal Measures	4) As specified in the Horizontal Measures	
Securities Business	1) Unbound	1) Unbound	
Trading for own account or for	2) None	2) None	
account of customers, on an exchange or over the counter market Listed shares	3) Through establishment of a securities broker/dealer, requirements as specified the Horizontal Measures	<ul> <li>3) Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ul>	
Bonds	4) As specified in the Horizontal Measures	4) As specified in the Horizontal Measures	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Participation in issues of securities,	1) Unbound	1) Unbound	
including underwriting and	2) None	2) None	
placement as agent (whether publicly or privately), and provision of services related to such issues	3) Through establishment of a securities broker/dealer, requirements as specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	4) As specified in the Horizontal Measures	4) As specified in the Horizontal Measures	
Portofolio management, all	1) Unbound	l) Unbound	
forms of collective investment	2) None	2) None	
management	3) Through establishment of an investment management company requirements as specified in the Horizontal Measures	<ol> <li>Higher paid-up capital is required of foreign service suppliers than of domestic service suppliers. This measure will be eliminated in the year 2020.</li> </ol>	
	4) Unbound except for directors	4) As specified in the Horizontal Measures	

### GATS/SC/43 Page 32

Modes of supply:	1) Cross	-border supply	2) Consumption abroad	3) Commercial presence	4) Presence of natural persons
Sector or sub	Sector or subsector Limitations on market access		s on market access Limitations on national treatment		
Banking Subsector:	: General Co	onditions on Banl	king Subsector		
1. The terms of t	he schedule i	n the Banking Sub	sector are in accordance with th	e Annex on Financial Services unless	otherwise specified.
2. The general co	onditions and	qualifications are	an integral part of the offer in t	he Banking Subsector.	
		÷	÷ •	oreign bank may only open new sub-b n Island with 1 (one) office for each lo	•
4. Acquisition of	local existing	; banks is allowed	through the purchase of up to 4	19% of the shares of locally incorpora	ted bank listed in the stock exchange.
of joint ventur a) As specifi	e bank locally	incorporated in l rizontal Measures	fer, with the exception of the ex Indonesia with the following req		eign services provider must be in the form
6. The governme	nt of Indones	ia reserves the rig	hts to establish regulations conc	erning the paid-up capital requirement	s for joint venture banks.
7. The schedule	is limited to t	ransactions specifi	ed in the specific commitments.		

Sector or subsector	Limitations on market access	Limitations on national treatment Addition commitment	
Commercial Banking Business			
Acceptance of deposits and other repayable funds from the public	<ol> <li>Deposits received by banks operated in Indonesia (including overseas branch offices of the Indonesian banks) is subject to government regulation on Foreign Commercial Borrowing</li> </ol>	1) None	
	2) None	2) None	
	<ol> <li>As specified in the Horizontal Measures and General Conditions on Banking Subsector</li> </ol>	3) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
	<ul> <li>a) For foreign bank branch, only executive positions can be assumed by expatriates with limitation that at least one of them shall be Indonesian national</li> </ul>	4) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
	b) For the joint venture bank only for the directors can be assumed by the expatriates in proportion to the ownership sharing		
Lending of all types, including consumer	1) None	1) None	
credit, mortgage,	2) None	2) None	
credit, factoring, and financing of commercial transaction	<ol> <li>As specified in the Horizontal Measures and General Conditions on Banking Subsector</li> </ol>	3) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	

GATS/SC/43 Page 33

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>4) a) For foreign bank branch, only executive positions can be assumed by expatriates with limitation that at least one of them shall be Indonesian national</li> <li>b) For the joint venture bank only for the directors can be assumed by the expatriates in proportion to the ownership sharing</li> </ul>	4) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
All payment and	1) None	1) None	
money transmission services, including	2) None	2) None	
credit, charge and debit cards, travellers cheques and bankers drafts	3) As specified in the Horizontal Measures and General Conditions on Banking Subsector	<ol> <li>Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector</li> </ol>	·
	<ul> <li>4) a) For foreign bank branch, only executive positions can be assumed by expatriates with limitation that at least one of them shall be Indonesian national</li> <li>b) For the joint venture bank only for the directors can be assumed by the expatriates in proportion to the</li> </ul>	4) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Guarantees and Commitments	1) None	1) None	
	2) None	2) None	
	<ol> <li>As specified in the Horizontal Measures and General Conditions on Banking Subsector</li> </ol>	<ol> <li>Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector</li> </ol>	
	<ul> <li>4) a) For foreign bank branch, only executive positions can be assumed by expatriates with limitation that at least one of them shall be Indonesian national</li> <li>b) For the joint venture bank only for the directors can be assumed by the expatriates in proportion to the ownership sharing</li> </ul>	4) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	

GATS/SC/43 Page 35

### GATS/SC/43 Page 36

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Trading for own account or for	1) None	1) None	
account of customers, whether	2) None	2) None	
on an exchange, in an over-the-counter market or otherwise, the following:	<ol> <li>As specified in the Horizontal Measures and General Conditions on Banking Subsector</li> </ol>	3) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
Money market instruments (including cheques, bills, certificates of deposits)	<ul> <li>4) a) For foreign bank branch, only executive positions can be assumed by expatriates with limitation that at least one of them shall be Indonesian national</li> <li>b) For the joint venture bank only for the directors can be assumed by the expatriates in proportion to the ownership sharing</li> </ul>	4) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	

Sector or subsector	tor or subsector Limitations on market access Limitations on national treatment		Additional commitments
Foreign Exchange	1) None	1) None	
	2) None	2) None	
	<ol> <li>As specified in the Horizontal Measures and General Conditions on Banking Subsector</li> </ol>	3) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
	<ul> <li>a) For foreign bank branch, only executive positions can be assumed by expatriates with limitation that at least one of them shall be Indonesian national</li> </ul>	4) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
	b) For the joint venture bank only for the directors can be assumed by the expatriates in proportion to the ownership sharing		

Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
Exchange rate and interest rate	1)	None	1)	None	
instruments, including	2)	None	2)	None	
products such as swaps, forward rate agreements		As specified in the Horizontal Measures and General Conditions on Banking Subsector	3)	Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
agreements		<ul> <li>a) For foreign bank branch, only executive position can be assumed by expatriates with limitation that at least one of them shall be Indonesian national</li> <li>b) For the joint bank only for the director can be assumed by the expatriates in proportion to the ownership sharing</li> </ul>	4)	Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Transferable securities	1) None	1) None	
	2) None	2) None	
	3) As specified in the Horizontal Measures and General Conditions on Banking Subsector	3) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
	<ul> <li>a) For foreign bank branch, only executive positions can be assumed by expatriates with limitation that at least one of them shall be Indonesian national</li> </ul>	4) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
	b) For the joint venture bank only for the directors can be assumed by the expatriates in proportion to the ownership sharing		

Modes of supply: 1) Cros	ss-border supply 2) Consumption abroad	3) Commercial presence 4) Presence of	natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Asset management, such as cash or portofolio	1) None	1) None	
management, all forms of collective investment	2) None	2) None	
management, pension fund management, custodial and depository services	3) As specified in the Horizontal Measures and General Conditions on Banking Subsector	3) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
	<ul> <li>a) For foreign bank branch, only executive positions can be assumed by expatriates with limitation that at least one of them shall be Indonesian national</li> </ul>	4) Bound only in accordance with the Horizontal Measures and General Conditions on Banking Subsector	
	b) For the joint venture bank only for the directors can be assumed by the expatriates in proportion to the ownership sharing		

## ISRAEL

Mod	es of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES			
Shec	alim by either Israeli reside ation of these restrictions is	ents or foreign residents may appear in the following	. Therefore, certain rules concerning the purchase tables and notes as restricting foreign suppliers of f not as it might seem, to discriminate against foreig	financial services. The mai
<b>A</b> .	All Insurance and Insurance-Related Services			
	Non-life insurance services	<ol> <li>None (a)</li> <li>Unbound*</li> <li>None (b)</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>None (a)</li> <li>Unbound*</li> <li>None (c)</li> <li>Unbound except as indicated in the horizontal section. (c)</li> </ol>	
Note	<u>s</u> :			
(a) (b) (c)	commit itself to keep certa	s responsible for the issuance of insurance licences. ain prescribed sums of money in the country before b) under banking sector below.	A foreign insurer must satisfy the Ministry that it is it is accorded a licence.	s financially sound and mus

#### ISRAEL (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) I	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Life insurance	<ol> <li>Unbound (a)</li> <li>Unbound (b)</li> <li>None</li> <li>Unbound except as indicated in the horizontal section. (c)</li> </ol>	<ol> <li>Unbound (a)</li> <li>Unbound (b)</li> <li>None</li> <li>Unbound except as indicated in the horizontal section. (c)</li> </ol>	
<ul> <li>risk part of an insurance s</li> <li>(b) Certain exchange controls risk part - while physically</li> </ul>	are still operative in Israel. Therefore Israeli reside	•	

	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
B.	Banking and Other Financial Services (excl. insurance)				
	Banking	<ol> <li>Unbound (a)</li> <li>Unbound (b)</li> <li>None (c)</li> <li>Unbound except as indicated in the horizontal section. (d)</li> </ol>	1) 2) 3) 4)	Unbound (a) Unbound (b) None Unbound except as indicated in the horizontal section. (e)	

Notes:

- (a) Certain Exchange controls are still operative in Israel. Therefore, various direct banking services from abroad may not be available to Israeli residents.
- (b) Certain exchange controls are still operative in Israel. Therefore Israeli residents are not permitted to purchase certain banking services while physically present abroad.
- (c) Israel regards foreign banking presence within its borders favourably. Therefore, there are no restrictions on the establishment of locally incorporated banking firms, or the acquisition thereof, by foreign residents. However, the prudential requirements laid down by the Supervisor of Banks regarding the ownership and management of Israeli banks must be adhered to. Distributed profits may be repatriated without restrictions. There are no restrictions on the opening of Israeli branches of foreign banks as long as they satisfy the prudential requirements laid down by the Supervisor of Banks. Exchange control regulations set certain rules for the repatriation of profits from the investment in an Israeli branch of a foreign firm and of the principal thereof. These apply to branches of banking firms too.
- (d) The general rules regarding employment of foreign residents in any industrial branch in Israel apply to employment of foreign residents in banking, too see part one. Foreign residents can serve on companies' boards of directors.
- (e) There are no set restrictions regarding the nationality of foreign banks employees.

#### **ISRAEL** (continued)

Traded Securities (Capital Market Services)       1) None (a)       1) None (a)         2) Unbound (b)       2) Unbound (b)       2) Unbound (b)         3) None (c)       4) Unbound except as indicated in the horizontal section. (d)       1) None (c)         4) Unbound except as indicated in the horizontal section. (d)       4) Unbound except as indicated in the horizontal section. (d)         Notes:       (a) Israeli mutual funds are permitted to purchase foreign securities trade in the main capital markets. Individual Israeli residents are permitted to do the san according to a recent legislation (the details for the implementation are currently being worked out). Securities purchased must be kept in a safe keeping deposit with an Israeli bank. There are however no restrictions as to who is the foreign broker or fund manager from whom the securities are purchased. Israeli firms are allowed to raise funds (loans, bonds and stocks) on foreign capital markets without restrictions (however, the proceeds must be transferrer Israel).         (b) Certain exchange controls are still operative in Israel. Physical presence abroad does not in itself affect the rights to buy or sell foreign securities that ar Israeli individual resident may have.	Modes of supply: 1)	Cross-border supply 2) Consumption ab	oad 3) Commercial presence 4)	Presence of natural persons
<ul> <li>(Capital Market Services)</li> <li>(Capital Market Services)</li> <li>Unbound (b)</li> <li>None (c)</li> <li>Unbound except as indicated in the horizontal section. (d)</li> <li>Unbound except as indicated in the horizontal section. (d)</li> <li>Israeli mutual funds are permitted to purchase foreign securities trade in the main capital markets. Individual Israeli residents are permitted to do the sam according to a recent legislation (the details for the implementation are currently being worked out). Securities purchased must be kept in a safe keeping deposit with an Israeli bank. There are however no restrictions as to who is the foreign broker or fund manager from whom the securities are purchased. Israeli firms are allowed to raise funds (loans, bonds and stocks) on foreign capital markets without restrictions (however, the proceeds must be transferred Israel).</li> <li>(b) Certain exchange controls are still operative in Israel. Physical presence abroad does not in itself affect the rights to buy or sell foreign securities that an Israeli individual resident may have.</li> </ul>	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<ul> <li>3) None (c)</li> <li>4) Unbound except as indicated in the horizontal section. (d)</li> <li>3) None (c)</li> <li>4) Unbound except as indicated in the horizontal section. (d)</li> <li>4) Unbound except as indicated in the horizontal section. (d)</li> <li>4) Unbound except as indicated in the horizontal section. (d)</li> <li>4) Notes:</li> <li>(a) Israeli mutual funds are permitted to purchase foreign securities trade in the main capital markets. Individual Israeli residents are permitted to do the sam according to a recent legislation (the details for the implementation are currently being worked out). Securities purchased must be kept in a safe keeping deposit with an Israeli bank. There are however no restrictions as to who is the foreign broker or fund manager from whom the securities are purchased. Israeli firms are allowed to raise funds (loans, bonds and stocks) on foreign capital markets without restrictions (however, the proceeds must be transferred Israel).</li> <li>(b) Certain exchange controls are still operative in Israel. Physical presence abroad does not in itself affect the rights to buy or sell foreign securities that an Israeli individual resident may have.</li> </ul>	Traded Securities	1) None (a)	1) None (a)	
<ul> <li>4) Unbound except as indicated in the horizontal section. (d)</li> <li>4) Unbound except as indicated in the horizontal section. (d)</li> <li>4) Unbound except as indicated in the horizontal section. (d)</li> <li>Notes:</li> <li>(a) Israeli mutual funds are permitted to purchase foreign securities trade in the main capital markets. Individual Israeli residents are permitted to do the sam according to a recent legislation (the details for the implementation are currently being worked out). Securities purchased must be kept in a safe keeping deposit with an Israeli bank. There are however no restrictions as to who is the foreign broker or fund manager from whom the securities are purchased. Israeli firms are allowed to raise funds (loans, bonds and stocks) on foreign capital markets without restrictions (however, the proceeds must be transferred Israel).</li> <li>(b) Certain exchange controls are still operative in Israel. Physical presence abroad does not in itself affect the rights to buy or sell foreign securities that an Israeli individual resident may have.</li> </ul>	(Capital Market Services)	2) Unbound (b)	2) Unbound (b)	
<ul> <li>horizontal section. (d)</li> <li>horizontal section. (d)</li> <li>Notes:</li> <li>(a) Israeli mutual funds are permitted to purchase foreign securities trade in the main capital markets. Individual Israeli residents are permitted to do the sam according to a recent legislation (the details for the implementation are currently being worked out). Securities purchased must be kept in a safe keeping deposit with an Israeli bank. There are however no restrictions as to who is the foreign broker or fund manager from whom the securities are purchased. Israeli firms are allowed to raise funds (loans, bonds and stocks) on foreign capital markets without restrictions (however, the proceeds must be transferred Israel).</li> <li>(b) Certain exchange controls are still operative in Israel. Physical presence abroad does not in itself affect the rights to buy or sell foreign securities that an Israeli individual resident may have.</li> </ul>	-	3) None (c)	3) None (c)	
<ul> <li>Notes:</li> <li>(a) Israeli mutual funds are permitted to purchase foreign securities trade in the main capital markets. Individual Israeli residents are permitted to do the sam according to a recent legislation (the details for the implementation are currently being worked out). Securities purchased must be kept in a safe keeping deposit with an Israeli bank. There are however no restrictions as to who is the foreign broker or fund manager from whom the securities are purchased. Israeli firms are allowed to raise funds (loans, bonds and stocks) on foreign capital markets without restrictions (however, the proceeds must be transferred Israel).</li> <li>(b) Certain exchange controls are still operative in Israel. Physical presence abroad does not in itself affect the rights to buy or sell foreign securities that an Israeli individual resident may have.</li> </ul>		4) Unbound except as indicated in the	4) Unbound except as indicated in the	
<ul> <li>(a) Israeli mutual funds are permitted to purchase foreign securities trade in the main capital markets. Individual Israeli residents are permitted to do the sam according to a recent legislation (the details for the implementation are currently being worked out). Securities purchased must be kept in a safe keeping deposit with an Israeli bank. There are however no restrictions as to who is the foreign broker or fund manager from whom the securities are purchased. Israeli firms are allowed to raise funds (loans, bonds and stocks) on foreign capital markets without restrictions (however, the proceeds must be transferred Israel).</li> <li>(b) Certain exchange controls are still operative in Israel. Physical presence abroad does not in itself affect the rights to buy or sell foreign securities that an Israeli individual resident may have.</li> </ul>		horizontal section. (d)	horizontal section. (d)	
(b) Certain exchange controls are still operative in Israel. Physical presence abroad does not in itself affect the rights to buy or sell foreign securities that an Israeli individual resident may have.	according to a recent legist deposit with an Israeli ban Israeli firms are allowed to	lation (the details for the implementation are current. k. There are however no restrictions as to who is	ntly being worked out). Securities purchased must the foreign broker or fund manager from whom t	st be kept in a safe keeping he securities are purchased.
Israeli individual resident may have.	· · · · · · · · · · · · · · · · · · ·			11 familia annuisian shasan
•			oad does not in itself affect the rights to buy or se	in toreign securities that an
		•	presence of a foreign security broker in Israel N	onetheless a construction broker

(c) Currently there are no rules to prescribe the requirements for a commercial presence of a foreign security broker in Israel. Nonetheless, a security broke office in Israel operating in foreign securities on behalf of Israeli residents requires an authorization from the Controller of Foreign Exchange.

(d) Similar to notes (d) and (e) under banking sector above.

## JAMAICA

Mod	es of supply: 1)	Cross-	border supply 2) Consumption abroa	ad	3)	Commercial presence	4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limita	tions on national treatme	ent	Additional commitments
7.	FINANCIAL SERVICES							
<b>A</b> .	All Insurance and Insurance-Related Services							
a) <sup>•</sup>	Life, accident and health		None	1)	None			
	insurances services	1 '	None	2)	None			
	(CPC 8121)	3)	Under the current government policy there is a stipulation that entities should be at	3)	None			
			least 51.0 per cent Jamaican. This policy	1				
			is now being reviewed with the objective of					
			removing that stipulation and allowing fully					
			owned foreign establishments. However,					
			permission is granted for such investments					
			subject to a review of the investors' applications by the Ministry of Finance on					
			a case-by-case basis. The Superintendent					
			of Insurance must also be satisfied that the					
			covers being offered by these companies					
			will be supplemental to the industry in					
			situations where there is limited capacity in					
			the market. In addition he must also be satisfied that adequate funds will be					
		1	deposited to cover the domestic liabilities					
		ł	of these companies.	1				
ļ		4)	Unbound except as indicated in the	4)	Unbound	l except as indicated in th	ne	
1			horizontal section.		horizont	al section.		

GATS/SC/45 Page 9

#### GATS/SC/45 Page 10

#### Consumption abroad Presence of natural persons Modes of supply: 1) Cross-border supply Commercial presence 4) 2) 3) Additional commitments Sector or subsector Limitations on national treatment Limitations on market access Non-life insurances 1) None None b) 1) 2) services 2) None None (CPC 8129) 3) As indicated under mode (3) for Life, 3) None accident and health insurance above. Unbound except as indicated in the Unbound except as indicated in the 4) 4) horizontal section. horizontal section. Reinsurance and 1) None 1) None c) 2) None retrocession 2) None (CPC 81299) As indicated under mode (3) for Life, 3) None 3) accident and health insurance above. Unbound except as indicated in the Unbound except as indicated in the 4) 4) horizontal section. horizontal section. Services auxiliary to Unbound 1) None 1) d) insurance (including Unbound 2) None 2) 3) As indicated under mode (3) for Life, 3) None broking and agency accident and health insurance above. services) Unbound except as indicated in the Unbound except as indicated in the (CPC 8140) 4) 4) horizontal section. horizontal section.

#### **JAMAICA** (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
. FINANCIAL SERVICES			
ander this Agreement in accordation schedule, which forms an integra additionally to those covered by For prudential reasons with non-discriminatory limitations o	his Agreement and the Annex on Financial Services, ance with the Understanding on Commitments in Fi al part of this schedule). Thus, the obligations und the provisions of Part III of this Agreement and the hin the context of paragraph 2.a) of the Annex on F in juridical forms of a commercial presence. For the n to the market of new financial services which shall	inancial Services (hereinafter referred to as the ler the Understanding are incurred in the sector e Annex on Financial Services. Financial Services, Japan shall not be prevented he same reasons, Japan shall not be prevented for	"Understanding", attached to the s of Financial Services I from taking measures such as from applying non-discriminatory
bjectives. In this context, secu ecurities unless allowed in acco With respect to specific co	rities firms are allowed to deal in securities defined	d in the relevant Japanese law, and banks are r rvices supplied in the territory of a Member ot	not allowed to deal in those
Subunor in supur, should uny	Specific commitments in the market access		

Modes of supply:

1)

Cross-border supply 2)	(
------------------------	---

Consumption abroad 3)

Commercial presence

4)

Presence of natural persons

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Sector or subsector	<ol> <li>Commercial presence is in principle required for insurance contracts on the following items and any liability arising therefrom:         <ul> <li>a) goods being transported within Japan</li> <li>b) ships and aircrafts of Japanese registration</li> </ul> </li> <li>Japan intends to take measures necessary for making substantial liberalization of the cross-border insurance transactions for ships of Japanese registration which are used for international maritime transport and aircrafts of Japanese registration, as an integral part of the Insurance System Reform in 1995.</li> <li>60% of amounts of reinsurance on the</li> </ol>	Limitations on national treatment <ol> <li>None</li> </ol>	Additional commitments
	compulsory automobile third party liability insurance is subject to the compulsory coverage by the Government. Insurance services are not allowed to be supplied through an intermediary in Japan.		

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Modes of supply: 1)	Cross-border supply 2) Consumption ab	road 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>2) Commercial presence is in principle required for insurance contracts on the following items and any liability arising therefrom: <ul> <li>a) goods being transported within Japan</li> <li>b) ships and aircrafts of Japanese registration</li> </ul> </li> <li>Japan intends to take measures necessary for making substantial liberalization of the cross-border insurance transactions for ships of Japanese registration which are used for international maritime transport and aircrafts of Japanese registration, as an integral part of the Insurance System Reform in 1995.</li> <li>60% of amounts of reinsurance on the compulsory automobile third party liability insurance is subject to the compulsory coverage by the Government.</li> </ul>	2) None	

Aodes of supply: 1) Sector or subsector	Cross-border supply 2) Consumption ab	Limitations on national treatment	Presence of natural persons Additional commitments
	Insurance services are not allowed to be supplied through an intermediary in Japan. 3) Establishment of commercial presence as	<ol> <li>Foreign life insurance companies are</li> </ol>	
	insurance brokers is not allowed. Japan intends to take measures necessary for introducing the insurance brokerage system, as an integral part of the Insurance System Reform in 1995.	required to retain in yen currency an amount corresponding to their technical and claim reserves for yen-denominated insurance policies in Japan. As indicated in HORIZONTAL COMMITMENTS	
	60% of amounts of reinsurance on the compulsory automobile third party liability insurance is subject to the compulsory coverage by the Government.		
	Insurance intermediation services are not allowed to be supplied for insurance contracts made by an insurance service supplier who is not licensed in Japan.		
	4) Unbound except as indicated in HORIZONTAL COMMITMENTS	4) Unbound except as indicated in HORIZONTAL COMMITMENTS	

GATS/SC/46 Page 55

Mod	les of supply: 1)	Cross-border supply 2) Consumption a	broad	3)	Commercial presence 4)	Presence of natural persons
	Sector or subsector Limitations on market access			Limitati	ons on national treatment	Additional commitments
В.	Banking and Other Financial Services (excluding Insurance and Insurance-Related Services)	<ul> <li>Specific commitments in the market access column with respect to the supply of a service as prescribed in paragraph 2.a) and b) of Article I of this Agreement are unbound except for obligations under paragraph 3 and 4 of the Understanding respectively which are incurred in this sector additionally to those covered by the provisions of Part III of this Agreement and the Annex on Financial Services, subject to conditions and qualifications set out below.</li> <li>1) Commercial presence is required for discretionary investment management services.</li> <li>2) Overseas deposits and trust contracts denominated in foreign currencies, the sum of which are over 100 million yen value, and those denominated in yen are subject to approval.</li> <li>The following capital transaction services may be supplied through authorized foreign exchange banks in Japan, or otherwise are in principle subject to approval:</li> </ul>	1) 2)	None		
		a) Trade in:				

Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	i) payment instruments such as cheques and bills;		
	ii) foreign exchange; and		
	iii) derivative products which involve outright foreign exchange transactions such as currency spot options.		
	b) Special methods of settlement such as offsetting and any method whereby a resident either makes payment for the non-resident concerned to another resident or receives payment made by another resident for the non-resident concerned		
	c) Swaps		
	d) Factoring		
	Commercial presence is required for financial/securities futures and options transaction services, except for the services supplied to the financial institutions in accordance with the designation by Minister of Finance under the relevant Japanese laws.		

GATS/SC/46 Page 57

Modes of supply: 1)	Cross-border supply 2) Consumption al	oroad 3) Commercial presence 4)	Presence of natural persons	
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments	
	<ul> <li>3) Commercial presence for investment trust management services must be a juridical person established in Japan.</li> <li>Unbound for standstill obligation under the Understanding with respect to the limitations below:</li> <li>a) Licences required for establishing subsidiaries and branch offices are not granted to foreign service suppliers.</li> <li>b) Authorization or qualification for licensed service suppliers to expand existing operations or conduct new activities is not granted to foreign</li> </ul>	<ul> <li>3) The deposit insurance system does not cover deposits taken by branches of foreign banks.</li> <li>Unbound for standstill obligation under the Understanding with respect to the limitations a) and b) referred to in the market access column</li> <li>As indicated in HORIZONTAL COMMITMENTS</li> </ul>	<ul> <li>3) Japan intends to expand the scope of Employees' Pension Fund (hereinafter referred to as "fund") assets which can be managed by discretionary investment management firms, in respect of the funds qualified by Minister of Health and Welfare, by removing classification between New Money<sup>11</sup> and assets other then New Money.</li> </ul>	
	service suppliers. 4) Unbound except as indicated in HORIZONTAL COMMITMENTS	4) Unbound except as indicated in HORIZONTAL COMMITMENTS		

11 New Money is asset mainly consisting of accumulation of premiums collected by a fund after the day when the fund is qualified by Minister of Health and Welfare as appropriate for expanding its means of asset management to include discretionary investment management services.

#### UNDERSTANDING ON COMMITMENTS IN FINANCIAL SERVICES

Participants in the Uruguay Round have been enabled to take on specific commitments with respect to financial services under the General Agreement on Trade in Services (hereinafter referred to as the "Agreement") on the basis of an alternative approach to that covered by the provisions of Part III of the Agreement. It was agreed that this approach could be applied subject to the following understanding:

- (i) it does not conflict with the provisions of the Agreement;
- (ii) it does not prejudice the right of any Member to schedule its specific commitments in accordance with the approach under Part III of the Agreement;
- (iii) resulting specific commitments shall apply on a most-favoured-nation basis;
- (iv) no presumption has been created as to the degree of liberalization to which a Member is committing itself under the Agreement.

Interested Members, on the basis of negotiations, and subject to conditions and qualifications where specified, have inscribed in their schedule specific commitments conforming to the approach set out below.

A. Standstill

Any conditions, limitations and qualifications to the commitments noted below shall be limited to existing non-conforming measures.

#### B. Market Access

#### Monopoly Rights

1. In addition to Article VIII of the Agreement, the following shall apply:

Each Member shall list in its schedule pertaining to financial services existing monopoly rights and shall endeavour to eliminate them or reduce their scope. Notwithstanding subparagraph 1(b) of the Annex on Financial Services, this paragraph applies to the activities referred to in subparagraph 1(b)(iii) of the Annex.

#### Financial Services purchased by Public Entities

2. Notwithstanding Article XIII of the Agreement, each Member shall ensure that financial service suppliers of any other Member established in its territory are accorded most-favoured-nation treatment and national treatment as regards the purchase or acquisition of financial services by public entities of the Member in its territory.

#### Cross-border Trade

3. Each Member shall permit non-resident suppliers of financial services to supply, as a principal, through an intermediary or as an intermediary, and under terms and conditions that accord national treatment, the following services:

- (a) insurance of risks relating to:
  - (i) maritime shipping and commercial aviation and space launching and freight (including satellites), with such insurance to cover any or all of the following: the goods being transported, the vehicle transporting the goods and any liability arising therefrom; and
  - (ii) goods in international transit;
- (b) reinsurance and retrocession and the services auxiliary to insurance as referred to in subparagraph 5(a)(iv) of the Annex;
- (c) provision and transfer of financial information and financial data processing as referred to in subparagraph 5(a)(xv) of the Annex and advisory and other auxiliary services, excluding intermediation, relating to banking and other financial services as referred to in subparagraph 5(a)(xvi) of the Annex.

4. Each Member shall permit its residents to purchase in the territory of any other Member the financial services indicated in:

- (a) subparagraph 3(a);
- (b) subparagraph 3(b); and
- (c) subparagraphs 5(a)(v) to (xvi) of the Annex.

#### Commercial Presence

5. Each Member shall grant financial service suppliers of any other Member the right to establish or expand within its territory, including through the acquisition of existing enterprises, a commercial presence.

6. A Member may impose terms, conditions and procedures for authorization of the establishment and expansion of a commercial presence in so far as they do not circumvent the Member's obligation under paragraph 5 and they are consistent with the other obligations of this Agreement.

#### New Financial Services

7. A Member shall permit financial service suppliers of any other Member established in its territory to offer in its territory any new financial service.

#### Transfers of Information and Processing of Information

8. No Member shall take measures that prevent transfers of information or the processing of financial information, including transfers of data by electronic means, or that, subject to importation rules consistent with international agreements, prevent transfers of equipment, where such transfers of information, processing of financial information or transfers of equipment are necessary for the conduct of the ordinary business of a financial service supplier. Nothing in this paragraph restricts the right of a Member to protect personal data, personal privacy and the confidentiality of individual records and accounts so long as such right is not used to circumvent the provisions of the Agreement.

#### Temporary Entry of Personnel

- 9. (a) Each Member shall permit temporary entry into its territory of the following personnel of a financial service supplier of any other Member that is establishing or has established a commercial presence in the territory of the Member:
  - (i) senior managerial personnel possessing proprietary information essential to the establishment, control and operation of the services of the financial service supplier; and
  - (ii) specialists in the operation of the financial service supplier.
  - (b) Each Member shall permit, subject to the availability of qualified personnel in its territory, temporary entry into its territory of the following personnel associated with a commercial presence of a financial service supplier of any other Member:
    - (i) specialists in computer services, telecommunication services and accounts of the financial service supplier; and
    - (ii) actuarial and legal specialists.

#### Non-discriminatory Measures

10. Each Member shall endeavour to remove or to limit any significant adverse effects on financial service suppliers of any other Member of:

- (a) non-discriminatory measures that prevent financial service suppliers from offering in the Member's territory, in the form determined by the Member, all the financial services permitted by the Member;
- (b) non-discriminatory measures that limit the expansion of the activities of financial service suppliers into the entire territory of the Member;
- (c) measures of a Member, when such a Member applies the same measures to the supply of both banking and securities services, and a financial service supplier of any other Member concentrates its activities in the provision of securities services; and

#### GATS/SC/46<sup>-</sup> Page 62

(d) other measures that, although respecting the provisions of the Agreement, affect adversely the ability of financial service suppliers of any other Member to operate, compete or enter the Member's market;

provided that any action taken under this paragraph would not unfairly discriminate against financial service suppliers of the Member taking such action.

11. With respect to the non-discriminatory measures referred to in subparagraphs 10(a) and (b), a Member shall endeavour not to limit or restrict the present degree of market opportunities nor the benefits already enjoyed by financial service suppliers of all other Members as a class in the territory of the Member, provided that this commitment does not result in unfair discrimination against financial service suppliers of the Member applying such measures.

#### C. National Treatment

1. Under terms and conditions that accord national treatment, each Member shall grant to financial service suppliers of any other Member established in its territory access to payment and clearing systems operated by public entities, and to official funding and refinancing facilities available in the normal course of ordinary business. This paragraph is not intended to confer access to the Member's lender of last resort facilities.

2. When membership or participation in, or access to, any self-regulatory body, securities or futures exchange or market, clearing agency, or any other organization or association, is required by a Member in order for financial service suppliers of any other Member to supply financial services on an equal basis with financial service suppliers of the Member, or when the Member provides directly or indirectly such entities, privileges or advantages in supplying financial services, the Member shall ensure that such entities accord national treatment to financial service suppliers of any other Member resident in the territory of the Member.

#### D. Definitions

For the purposes of this approach:

1. A non-resident supplier of financial services is a financial service supplier of a Member which supplies a financial service into the territory of another Member from an establishment located in the territory of another Member, regardless of whether such a financial service supplier has or has not a commercial presence in the territory of the Member in which the financial service is supplied.

2. "Commercial presence" means an enterprise within a Member's territory for the supply of financial services and includes wholly- or partly-owned subsidiaries, joint ventures, partnerships, sole proprietorships, franchising operations, branches, agencies, representative offices or other organizations.

3. A new financial service is a service of a financial nature, including services related to existing and new products or the manner in which a product is delivered, that is not supplied by any financial service supplier in the territory of a particular Member but which is supplied in the territory of another Member.

### KENYA

Modes o	of supply: 1)	Cros	s-border supply 2) Consumption abroa	ad	3) Commercial presence	4) I	Presence of natural persons
Se	Sector or subsector Limitations on mark		Limitations on market access		Limitations on national treatment		Additional commitments
7. FI	NANCIAL SERVICES						
	surance and Insurance elated Services						
a) & Ins b) life	surance (life and non-	1)	Unbound	1)	Unbound		
		2)	Unbound	2)	None		
		3)	Restricted to suppliers with commercial presence in Kenya. At least one-third of the controlling interest whether in terms of shares, paid-up share capital or voting rights must be held by citizens of Kenya. In the case of a body corporate which does not have shares, at least one-third of the board must be citizens of Kenya.	3)	Unbound		
		4)	Unbound except as indicated in the horizontal section	4)	Unbound		

### **KENYA** (continued)

Mod	des of supply: 1)	Cross-border supply 2)	Consumption abroad	3) Commercial presence	4) Presence of natural persons
	Sector or subsector Limitations on market access		et access	Limitations on national treatment	Additional commitments
c)	Reinsurance and Retrocession	1) Unbound	1)	Unbound	
	(all classes)	2) Unbound	2)	None	
		3) Restricted to suppliers wi presence in Kenya. At le the controlling interest wl shares, paid-up share capit rights must be held by cit In the case of a body corp not have shares, at least of board of directors or man be citizens of Kenya.	east one-third of hether in terms of ital or voting tizens of Kenya. porate which does one-third of the	None	
		4) Unbound except as indica horizontal section	ated in the 4)	Unbound	

# KENYA (continued)

Mod	es of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector Limitations on market access			Limitations on national treatment	Additional commitments
d)	Servicės auxiliary to insurance				
	- Broking services	1) Unbound	1)	Unbound	
		2) Prior approval of the commissioner of Insurance is required to place Kenya business with an insurer not registered under the Insurance Act and for remittance of premiums, claims and other sums of money arising out of insurance.	2)	None	
		<ol> <li>Restricted to suppliers with commercial presence in Kenya. At least sixty (60) per cent of their paid-up capital must be owned by citizens of Kenya.</li> </ol>	3)	None	
		4) Unbound except as indicated in the horizontal section	4)	Unbound	
	- Agency services	1) Unbound	1)	Unbound	
		2) Unbound	2)	None	
		3) Unbound	3)	Unbound	
		4) Unbound except as indicated in the horizontal section	4)	Unbound	
			<u> </u>		

#### KENYA (continued)

Moo	les of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
В.	Banking and other Financial Services				
a)	Acceptance of deposits and other repayable	1) Unbound	1)	Unbound	
	funds from the public	2) Unbound	2)	None	
		3) None	3)	None	
		4) Unbound except as indicated in the horizontal section	4)	Unbound	
b)	Lending of all types, including consumer	1) Unbound	1)	Unbound	
	credit, mortgage credit, factoring and financing	2) Unbound	2)	None	
	of commercial transactions	3) None	3)	None	
		4) Unbound except as indicated in the horizontal section	4)	Unbound	

## **REPUBLIC OF KOREA**

GATS/SC/48 Page 26

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
7. FINANCIAL SERVICES <sup>1</sup>			
ALL FINANCIAL SERVICES			
All Financial Services Covered by This Schedule Including Insurance	<ul> <li>1)2)3) Korea undertakes a standstill commitment for limitations on market access, where specific commitments are undertaken, in financial services listed in this schedule as of December 31, 1993.</li> <li>Cross-border supply of financial services and supply through consumer movement may not be settled in Korean currency. After the establishment of a commercial presence, financial institutions may handle only transactions, denominated and settled in Korean currency, with residents. Approval is required for transactions denominated or settled in foreign currency or transactions with non-residents.</li> </ul>	1)2)3) Korea undertakes a standstill commitment for limitations on national treatment, where specific commitments are undertaken, in financial services listed in this schedule as of December 31, 1993.	·

<sup>1</sup> Sub-sectors in financial services are classified based on the unit of business establishment. A financial institution must be established for only one business defined in sub-sectors (1) through (12), and thus cannot engage in business activities in other sub-sectors.

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	The management and operation of assets of a financial institution are restricted. A financial institution may not own non-business real estate.		
	Assets owned by branches must be kept within the territory of Korea. The capital of the head office is not recognized as the basis for determining the extent of funding and lending activities of branches.		
	Interest rates of government- financed loans, loans rediscounted by the Bank of Korea, and short-term deposits of less than 2 years (in case of installment savings deposits, less than 3 years) are regulated.		
	New financial products are subject to approval.		
	<ul> <li>With interest rate and foreign exchange liberalization, such products will be more widely allowed, subject to relevant laws and regulations.</li> </ul>		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
BANKING AND OTHER FINANCIAL SERVICES			
(1) BANKING BUSINESSES			
Following	1) Unbound	1) Unbound	
Banking Services:	2) Unbound	2) Unbound	
i) Deposit and related services <sup>1</sup>	3) <horizontal limitations="" on<br="">Banking Services&gt;</horizontal>	3) None	
[81115*, 81116*]	Only representative offices or		
ii) Loan and related services <sup>2</sup>	branches of foreign banks are permitted. Branches may only be		
[81131*, 81132*]	established after one year has passed following the establishment of a		
iii) Payment and money transmission	representative office.		
services excluding credit card services	Issuance of debentures is prohibited.		
[81339*]	Foreign exchange position is regulated.		
	<ul> <li>The oversold position limit of spot foreign exchange will be adjusted in 1994~1995 to: 3% of the previous month's average balance of foreign exchange bills bought, US\$3 million, or 2% of capital (whichever is greatest).</li> </ul>		

Activities in which banks obtain funds from the public by receiving deposits or issuing transferable instruments or other securities.

<sup>2</sup> Activities, such as loans and bill discounts, in which banks provide funds to the public in order to receive interest.

ector	or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
iv)	Settlement and	A maximum limit of 8% is applied		
	clearing services <sup>1</sup>	to the equity ownership of a		
	[81339*]	bank by a natural person or a juridical person.		
v)	Foreign			
	exchange services <sup>2</sup>	<limitations and<="" deposit="" on="" td=""><td></td><td></td></limitations>		
	[01222+]	Related Services>		
	[81333*]	Issuance limit of CDs is limited		
vi)	Services	to the larger of 250% of capital		
- •	auxiliary to	or 20 billion Won. The maturity		
	banking	of CDs is restricted to 91~270		
_		days, and its minimum denomination is restricted to 30		
	sale of commercial bills	million Won.		
,	commercial bills			
(	[81339*]	The issuance limit and		
		maturity will be expanded in		
	sale of trade bills4	1994~1995.		
L	51115	Deposits for specific purposes,		
1	[81339*]	such as housing subscription		
-	· · · ·	deposits, may be handled only by		
	nutual installment	designated institutions.		
d	leposit			
ſ	[81132*]	<limitations and="" loan="" on="" related<="" td=""><td></td><td></td></limitations>		
	,	Services>		
-	ayment			
	juarantees and	Foreign currency loans are		
С	commitments	restricted with respect to ceiling and uses.		
ſ	[8113*]	certing and uses.		
1	(orro.)	Mandatory lending to small- and		
		medium-sized companies are		
		required.		

<sup>3</sup> Purchase, sale, issuance, remittance and collection of foreign exchange.
 <sup>3</sup> A commercial bill is defined as a bill accompanying commercial transactions.
 <sup>4</sup> A trade bill is defined as a bill issued by exporters based on L/C before shipping export cargo.

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
vii) Trust services'	<limitations exchange<br="" foreign="" on="">Services&gt;</limitations>		
[81192*, 81193]	Underlying documentation requirements apply to foreign exchange transactions.		
	<limitations on="" services="" trust=""></limitations>		
	Certain trust business activities, including real estate trust, are prohibited.		
	Approvals both from the Monetary Board for engaging in businesses other than the main banking businesses and from the Ministry of Finance for handling a trust business are required, provided that the head office is licensed in the home country to handle a trust business.		
	Mandatory purchase of Monetary Stabilization Bond is required in managing assets of a trust business.		
	<ul> <li>The purchase ratio will be lowered in 1994-1995.</li> </ul>		
	<ol> <li>Unbound except as indicated in ALL SECTORS</li> </ol>	4) Unbound except as indicated in ALL SECTORS	

Activities where the trustee, having been delegated the authority, manages assets of the truster for the beneficiary.

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(2) CREDIT CARD BUSINESSES			
Credit Card Services	1) Unbound	1) Unbound	
	2) Unbound	2) Unbound	
	<ol> <li>Only representative offices or branches of foreign suppliers which deal exclusively with credit card services are permitted.</li> </ol>	3) None	
	Lending for credit card members through such means as card loans is subject to limitations.		
	Maximum limits are applied to various rates such as fees and interest rates.		
	4) Unbound except as indicated in ALL SECTORS	4) Unbound except as indicated in ALL SECTORS	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment Additional Com	mitments
(3) FINANCIAL LEASING BUSINESSES			<u></u>
Financial Leasing Services	1) Unbound	1} Unbound	
	2) Unbound	2) Unbound	
[81120]	3) Unbound	3) None	
	4) Unbound except as indicated in ALL SECTORS	4) Unbound except as indicated in ALL SECTORS	
		Top executive personnel of each establishment must reside in Korea.	
(4) SECURITIES BUSINESSES			
Following Services Related to Securities:			
i) Dealing'	1) Unbound	1) Unbound	
[81199*]	2) Unbound	2) Unbound	
ii) Broking	3) Only representative offices,	3) Among the three main	
[81321*]	branches, or joint ventures of foreign securities companies are	businesses, namely i), ii), and iii), an	
	permitted. Branches may only be established after two years have	operating fund of at least 10, 15 or 20 billion Won	
iii) Underwriting	· · · · · · · · · · · · · · · · ·		
<pre>iii) Underwriting [81322*]</pre>	passed following the establishment of a	is required to engage in any one, two, or all three	
<pre>iii) Underwriting   [81322*] iv) Securities   Savings</pre>	establishment of a representative office. In joint ventures, which must	any one, two, or all three of the above businesses, respectively.	
[81322*] iv) Securities	establishment of a representative office. In joint ventures, which must be established as a Chusik Hoesa(a joint stock	any one, two, or all three of the above businesses, respectively. Foreign securities firms are not permitted to	
[81322*] iv) Securities Savings	establishment of a representative office. In joint ventures, which must be established as a Chusik	any one, two, or all three of the above businesses, respectively. Foreign securities firms	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	there are multiple foreign shareholders in the joint venture companies, at least one shareholder must hold more than 20% of the equity.		
	Equity participation in an existing domestic securities company by foreign securities companies is limited to less than 10% per company and less than 50% in the aggregate.		
	Establishment of a commercial presence is subject to the economic needs test.		
	Broking for foreigners is limited to listed stocks.		
	Ceilings and operating conditions are applied to the services listed under iv) and v).		
	4) Unbound except as indicated in ALL SECTORS	4) Unbound except as indicated in ALL SECTORS	
		Top executive personnel of each establishment must reside in Korea.	

reatment	Additional Commitments
	Page 34
	UAIS/SC

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(5) SECURITIES INVESTMENT TRUST BUSINESSES			
Securities Investment Trust Services [81193*]	<ol> <li>1) Unbound</li> <li>2) Unbound</li> <li>3) Only representative offices of foreign securities investment trust companies are permitted.</li> <li>Equity participation in an existing domestic securities investment trust company by foreign securities investment trust companies is limited to less than 5% per foreign company and less than 10% in the aggregate.</li> <li>The maximum limit of equity participation will be expanded in 1994~1995.</li> <li>Establishment of a commercial presence, except for a representative office, is subject to the economic needs test.</li> <li>4) Unbound except as indicated in ALL SECTORS</li> </ol>	<ol> <li>1) Unbound</li> <li>2) Unbound</li> <li>3) None</li> <li>4) Unbound except as indicated in ALL SECTORS</li> </ol>	
		Top executive personnel of each establishment must reside in Korea.	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(6) INVESTMENT ADVISORY BUSINESSES			
Investment Advisory Services	1) Unbound	1) Unbound	
[81332]	2) Unbound	2) Unbound	
[01332]	<ol> <li>Only representative offices of foreign investment advisory companies are permitted.</li> </ol>	3) None	
	Equity participation in an existing domestic investment advisory services company by foreign investment advisory companies is limited to less than 5% per foreign company and less than 10% in the aggregate. • The maximum limit of equity participation will be expanded in 1994-1995. Establishment of a commercial presence, except for a		
	representative office, is subject to the economic needs test.		
	4) Unbound except as indicated in ALL SECTORS	4) Unbound except as indicated in ALL SECTORS	
		Top executive personnel of each establishment must reside in Korea.	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
INSURANCE AND INSURANCE RELATED SERVICES			
(7) LIFE INSURANCE BUSINESSES			
Life Insurance Services	1) Unbound	1) Unbound	
	2) Unbound	2) Unbound	
[81211]	3) In joint ventures, multiple foreign shareholders are not allowed, and the foreign share must exceed 50%. Local shareholders must meet certain eligibility criteria.	3) None	
	Establishment of a commercial presence is subject to the economic needs test.		
	The number of sales offices which can be established is limited annually.		
	The recruitment and employment of insurance professionals, including sales personnel, are restricted.		
	4) Unbound except as indicated in ALL SECTORS	4) Unbound except as indicated in ALL SECTORS	
		Top executive personnel of each establishment must reside in Korea.	

GATS/SC/48 Page 36

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(8) NON-LIFE INSURANCE BUSINESSES			
Non-life Insurance Servic <b>es</b>	<ol> <li>Unbound except for marine export cargo insurance.</li> </ol>	1) Unbound	
[8129]	2) Unbound	2) Unbound	
	<ul> <li>3) Quoting insurance rates from abroad is subject to restrictions. These restrictions do not apply to aviation insurance.</li> <li>Only representative offices and branches of foreign non-life</li> </ul>	3) None	
	insurance companies are permitted.		
	Foreign equity participation is limited to only existing domestic non-life insurance companies.		
	Establishment of a commercial presence is subject to the economic needs test.		
	Duopoly by specialized firms is maintained in fidelity and surety insurance.		
	The number of sales offices which can be established is limited annually.		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	4). Unbound except as indicated in ALL SECTORS	4) Unbound except as indicated in ALL SECTORS	
		Top executive personnel of each establishment must reside in Korea.	
(9) REINSURANCE AND RETROCESSION BUSINESSES			
Reinsurance and Retrocession Services [81299*]	1) None	<ol> <li>Ceding insurers are required to reinsure with priority given to reinsurance companies established in Korea. The above requirement does not apply to aviation insurance.</li> </ol>	
	2) None	2) None	
	3) Direct insurance companies may participate in the supply of services subject to the restriction in section (8) regarding non-life insurance services.	3) None	
	4) Unbound except as indicated in ALL SECTORS	4) Unbound except as indicated in ALL SECTORS	
		Top executive personnel of each establishment must reside in Korea.	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(10) INSURANCE BROKING AND AGENCY BUSINESSES			
Insurance broking and Agency	1) Unbound	1) Unbound	
Services	2) Unbound	2) Unbound	
[81401*]	3) Only exclusive agencies are allowed. In the case of non- life insurance services, dual agency is permitted.	3) None	
	<ul> <li>Life insurance dual agency will be permitted in 1994.</li> </ul>		
	Establishment of a commercial presence is subject to the economic needs test.		
	<ol> <li>Unbound except as indicated in ALL SECTORS</li> </ol>	4) Unbound except as indicated in ALL SECTORS	
		Top executive personnel of each establishment must reside in Korea.	
(11) CLAIM SETTLEMENT			
BUSINESSES Claim Settlement Services	1) Unbound	1) None	
{81403*}	2) Unbound	2) None	
[01402.]	3) Unbound	3) None	
	4) Unbound except as indicated in ALL SECTORS	4) Unbound except as indicated in ALL SECTORS	
		Top executive personnel of each establishment must reside in Korea.	

## GATS/SC/48 Page 40

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(12) ACTUARIAL BUSINESSES			
Actuarial	1) Unbound	1) None	
Services	2) Unbound	2) None	
[81404]	3) Unbound	3) None	
	4) Unbound except as indicated in ALL SECTORS	4) Unbound except as indicated in ALL SECTORS	
·		Top executive personnel establishment must reside in Korea.	

## LIECHTENSTEIN

Modes of supply:	1)	Cross-border supply	2)	Consumption abro	ad	3) Commercial presence	4) F	Presence of natural persons
Sector or subsector		Limitations o	on mar	ket access		Limitations on national treatmen	t	Additional commitments
7. FINANCIAL SERVIC	ES							
(hereafter 'Understanding')	and	subject to limitations and	d condi	itions as contained in	Part	rstanding on Commitments in Financ I (horizontal commitments) and as lis llow non-resident financial services s	ted below	v. It is
Insurance and insurance related services	<u>2e</u>	<ol> <li>Establishment of required for the p services in Liecht not purchase insu territory of another</li> </ol>	provisio tensteir trance	n. Residents may services in the	1)	Establishment of a commercial press required for the provision of insurar services in Liechtenstein. Residents not purchase insurance services in the territory of another Party.	nce may	
		2) Establishment of required for the p services in Liecht not purchase insu territory of anoth	provisio tensteir trance	1. Residents may services in the	2)	Establishment of a commercial press required for the provision of insurar services in Liechtenstein. Residents not purchase insurance services in the territory of another Party.	ce may	

#### LIECHTENSTEIN (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>3) Permit for establishment of insurance companies from countries other than Liechtenstein is granted only to companies which are supervised by the Swiss insurance supervision authority;</li> <li>To be recognized for participation in the basic health insurance scheme, health insurance suppliers must be organized in the form of mutual associations (Genossenschaft, Verein: Versicherungsverein auf Gegenseitigkeit or Hilfskasse) or foundations (Stiftung); Duty of security for insurance services; Economic need test for accident insurance services; Commercial presence does not cover the setting up of representative offices</li> </ul>	3) Domestic legal entities and the branch or agency establishment of foreign legal entities whose managing or representing bodies, such as the board of directors and the administration, are comprised in the main of foreigners or foreign firms, shall appoint in Liechtenstein a Liechtenstein citizen who is permanently resident here either to represent the legal entity towards the authorities as a legal representative or, empowered as an authorized signatory (procurist), to exercise the representation, without the cooperation of others. Before setting up a commercial presence to provide specific classes of insurance services, a foreign insurer must have been authorised to operate in the same classes of insurance in its country of origin for at least three years	
	4) Unbound except as indicated in Part I	4) Unbound except as indicated in Part I	

## LIECHTENSTEIN (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Banking and other financial services (excluding insurance)	<ol> <li>Participation in settlement and clearing networks is subject to a commercial presence in Liechtenstein</li> </ol>	<ol> <li>Subvention for house building is only granted to Liechtenstein citizen, which have to take out the loan for the house building at a domestic bank</li> </ol>	
	According to the practice in Liechtenstein, mutual funds (collective investments) have to be marketed through banks having a commercial presence in Liechtenstein		
	Swiss franc denominated issues can be lead managed only by a bank having a commercial presence (registered office or branch office) in Liechtenstein		
	<ol> <li>Swiss franc denominated issues can be lead managed only by a bank having a commercial presence (registered office or branch office) in Liechtenstein</li> </ol>	<ol> <li>Subvention for house building is only granted to Liechtenstein citizen, which have to take out the loan for the house building at a domestic bank</li> </ol>	
	<ol> <li>Licence granted to banks and financial companies according to Liechtenstein Banking and Financial Companies Act has to be approved by the Liechtenstein parliament</li> </ol>	<ol> <li>One member of the board of directors and the administrators must have domicile in Liechtenstein. They must be duly authorized to fully represent their company.</li> </ol>	
	Banks and financial companies must be organized in the form of a limited company		

1 Are covered not only transactions indicated in paragraph B.3 of the 'Understanding' but the whole range of banking and other financial services transactions (excluding insurance).

## LIECHTENSTEIN (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	13)Commercial presence4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Financial institutions other than banks and financial companies according to the Liechtenstein Banking and Companies Act are subject to the following licensing requirements: foreign equity ceiling of 49 per cent; foreign voting rights may not exceed 49 per cent; at least one member of the administrative body authorized to manage and represent must be a Liechtenstein citizen domiciled in Liechtenstein, be in possession of the professional licence to act as an auditor or trustee and must work full-time for the juridical person	- -	
	<ul> <li>Commercial presence of foreign financial institutions is subject to licensing requirements relating to the name of firm, duties toward the Swiss national bank and regulations on financial institutions in the country of origin</li> <li>4) Unbound except as indicated in Part I</li> </ul>	4) Unbound except as indicated in Part I	

GATS/SC/83-A Page 33

## MACAU

Mod	les of supply: 1)	Cros	s-border supply 2) Consumpt	tion abroad	3) Commercial presence	4) Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES					
Α.	All insurance and insurance related services					
a)	Life, accident and health insurance services (CPC 8121)	1)	Unbound	1)	Unbound	
b)	Non-life insurance services (CPC 8129)	2)	None	2)	Unbound	
c)	Reinsurance and retrocession (CPC 81299*)	3)	None	3)	None	
d)	Services auxiliary to insurance (including brooking and agency services) (CPC 8140)	4)	Unbound	4)	Unbound	

Mo	des of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
В.	Banking and other financial services (excluding insurance)			
a)	Acceptance of deposits and other repayable funds from the public (CPC 81115 - 81119)	1) Unbound	1) Unbound	
b)	Lending of all types, including inter alia, consumer credit mortgage credit, factoring and financing of commercial transaction (CPC 8113)			
C)	Financial leasing (CPC 8112)			
d)	All payment and money transmission services (CPC 81339**)			

Moo	les of supply: 1)	Cross-border supply 2) Consumption abroa	ad	3) Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment Additional commitments
e)	Guarantees and commitments (CPC 81399**)	2) None	2)	Unbound
f)	<ul> <li>Trading for own account or for account of customers, whether on an exchange, in an over- the-counter market or otherwise, the following: <ul> <li>money market instruments (cheques, bills, certificates of deposits, etc.) (CPC 81339**)</li> </ul> </li> <li>foreign exchange (CPC 81333)</li> <li>derivative products including but not limit to, futures and options (CPC 81339**)</li> </ul>			

exchange rate and interest rate instruments, including products such as swaps, forward rate agreement, etc. (CPC 81339**)       including builton         transferable securities (CPC 81321*)       3) None       3) None         other negotiable instruments and financial, assets, including bullion (CPC 81339**)       3) None       3) None         g)       Participation in issues of all kinds of securities, including under-writing and placement as agent (whether of service related to such issues       3)       None	Modes of supply: 1)	odes of supply: 1) Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4)	Presence of natural persons
interest rate instruments, including products such as swaps, forward rate agreement, etc. (CPC 81339**)assaption agreement, etc. (CPC 81339**)transferable securities (CPC 81321*)3) None3) Noneother negotiable instruments and financial, assets, including bullion (CPC 81339**)3) None3) Noneg)Participation in issues of all kinds of securities, including under-writing and placement as agent (whether of service related to such issues3) None3) None	Sector or subsector	Sector or subsector Limitations on market access	Limitations on national treatment	Additional commitments
h) Money broking (CPC 8132)	<ul> <li>interest rate instruments, including products such as swaps, forward rate agreement, etc. (CPC 81339**) transferable securities (CPC 81321*) other negotiable instruments and financial, assets, including bullion (CPC 81339**)</li> <li>g) Participation in issues of all kinds of securities, including under-writing and placement as agent (whether of service related to such issues publicly or privately) and provision (CPC 8132)</li> <li>h) Money broking</li> </ul>	<pre>interest rate instruments, including products such as swaps, forward rate agreement, etc. (CPC 81339**) transferable securities (CPC 81321*) other negotiable instruments and financial, assets, including bullion (CPC 81339**) Participation in issues of all kinds of securities, including under-writing and placement as agent (whether of service related to such issues publicly or privately) and provision (CPC 8132) Money broking</pre>	3) None	

GATS/SC/50 Page 5

## GATS/SC/50 Page 6

## MACAU (continued)

Moo	tes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
i)	Asset management, such as cash of portfolio management, all forms of collective investment management, pension fund management, custodial depository and trust services (CPC 8119** + 81323*)			
j)	Settlement and clearing services for financial assets, including securities, derivative products, and other negotiable instruments (CPC 81339** or 81319**)	4) Unbound	4) Unbound	

Mo	tes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
k)	Advisory and other auxiliary financial, services on all the activities listed in article 1B of MTN.TNC/W/50, including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy (CPC 8131 or 8133)			
1)	Provision and transfer of financial information, and financial data processing and related software by providers of other financial services (CPC 8131)			

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P.	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	FINANCIAL SERVICES,	INCLUDING INSURANCE		• "
	Horizontal Commitments A	Applicable to the Financial Services Sector		
1)	The offers in the financial	services sector are in accordance with the Framewo	ork Agreement on Services and the Annex on Finance	ial Services.
2)	The limitations listed unde	r the all-sector horizontal section shall not apply to	financial services, unless otherwise indicated.	
3)	representative offices of co		urance and offshore reinsurance companies, insurance conditions and limitations on market access and more ervice as specified in each offer.	
	ALL FINANCIAL SERVICES			
		1), 2) As indicated under each subsector	1), 2) As indicated in each subsector	
		3) Limitations on investments as contained in the all-sector horizontal section	<ol> <li>Limitations on land and other immovable property as contained in the all-sector horizontal section</li> </ol>	
			Unbound for current and future measures affecting financial services accorded, to any Bumiputera or to assist development of any Bumiputera financial institution to achieve objectives of the National Development Policy (NDP)	
		<ol> <li>Limitations in the all-sector horizontal section will apply when indicated in each activity</li> </ol>	<ol> <li>Limitations in the all-sector horizontal section will apply when indicated in each activity</li> </ol>	

Mo	des of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	(All Financial Services cont'd)			
1)	Offshore banks, offshore insurance and offshore	1), 2) Unbound due to lack of technical feasibility	1), 2) Unbound due to lack of technical feasibility	
	reinsurance companies	3) Entry is confined to the Federal Territory of Labuan	3) None	
		Entry is limited to establishment of a branch or a subsidiary incorporated in Malaysia		
		4) None	4) None	
2)	Commercial banks and Merchant banks	1), 2) Unbound due to lack of technical feasibility	1), 2) Unbound due to lack of technical feasibility	
		3) Existing foreign bank branches of commercial banks, after local incorporation, are permitted to be wholly-owned by the existing banks	3) None except as indicated in the all financial services offer and in the respective activity listed below	
		Unbound for new licences		
		New entry is limited to equity participation in existing locally incorporated institutions and the setting up of representative offices. Aggregate foreign shareholding in a commercial bank or a merchant bank shall not exceed 30 per cent.		

278

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
(All Financial Services, Commercial and Merchant banks cont'd)	<ul> <li>Acquisition of an aggregate of 5 per cent or more of shareholding in a locally incorporated commercial bank or merchant bank requires approval. Acquisition of such shares is limited to foreign banks and subject to economic needs test, including ability to facilitate trade and contribute to financial and economic development in Malaysia, the country of the foreign bank has significant trade and investment interests in Malaysia and does not already have a significant representation in the Malaysian banking industry.</li> <li>An institution owned or controlled by a foreign Government or an agency of such a Government is not allowed to control a commercial bank or a merchant bank in Malaysia</li> <li>A licensed financial institution in Malaysia is not allowed to acquire a commercial bank or a merchant bank, but a commercial bank may acquire a merchant bank. A person holding 5 per cent of more of the shares of a licensed financial institution in Malaysia is not allowed to acquire 5 per cent or more of the shares of another commercial bank and merchant bank.</li> </ul>		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
(All Financial Services, Commercial and Merchant banks cont'd)	Representative offices can only undertake research, exchange of information and liaison services. They are not permitted to carry on commercial banking or merchant banking business.		
	Unbound for new service products of commercial and merchant banks		
	4) Unbound except the following:	4) Unbound except for the categories of natural persons referred to under market	
	a) Unless otherwise specified, temporary presence of natural persons is offered only in respect of supply through the mode of commercial presence	access	
	<ul> <li>b) For banks, one senior manager for each institution. Specialists or experts are subject to an acceptable training programme for Malaysians to be conducted by these persons, market test and eligibility criteria. A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the financial services supplier. Specialists are individuals who possess knowledge and expertise relating to new products and services, technique or management of the financial service suppliers.</li> </ul>		

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Mod	tes of supply: 1)	Cross-border supply 2) Consumption abro	bad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
	(All Financial Services, Commercial and Merchant banks cont'd)	c) For a representative office, one foreign national for a management post			
		d) Movement of a manager or specialist can be through intra-corporate transfers or otherwise			
		e) Entry shall be limited to a maximum period of five years	I		
3)	Insurance companies	<ol> <li>Local incorporation of existing foreign branches is required. Aggregate foreign shareholding of the parent company shall not exceed 30 per cent.</li> </ol>	3)	None, except as indicated in the all financial services offer and the respective activity below	
		Unbound for new licences			
		New entry is limited to equity participation in existing locally incorporated insurance companies. Aggregate foreign shareholding in an existing locally incorporated insurance company shall not exceed 30 per cent.			

les of supply: 1) C	Cross-border supply 2) Consumption abroad Limitations on market access	3) Commercial presence 4) Limitations on national treatment	Additional commitments
(All Financial Services, insurance companies cont'd)	Acquisitions on market access Acquisition of 5 per cent or more of shareholding in a locally incorporated company requires approval. Acquisition of such shares is limited to foreign insurance companies subject to economic needs test, including ability to contribute to financial and economic development in Malaysia, the country of the insurance company has significant trade and investment interests in Malaysia and does not already have a significant presence in the Malaysian insurance industry.	Limitations on national treatment	
	An insurance company is not allowed to acquire a licensed insurance broking company or another insurance company that carries on the same class of insurance business as that carried on by it. A person holding 5 per cent or more of the shares of an insurance company is not allowed to acquire 5 per cent or more of the shares of another insurance company carrying on the same class of insurance business as that carried on by the insurance company or a licensed insurance broking company of which he is a shareholder.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
(All Financial Services, insurance companies cont'd)	<ul> <li>4) Unbound except the following:</li> <li>a) Unless otherwise specified, temporary presence of natural persons is offered only in respect of supply through the mode of commercial presence</li> </ul>	4) Unbound except for the categories of natural persons referred to under market access	
	b) For insurance companies, one senior manager for each institution. Specialists or experts are subject to an acceptable training programme for Malaysians to be conducted by these persons, market test and eligibility criteria. A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment,		
	control and operation of the services of the financial services supplier. Specialists are individuals who possess knowledge and expertise relating to new products and services, technique or management of the financial service providers.		
	c) Movement of a manager or specialists can be through intra-corporate transfers or otherwise		
	d) Entry shall be limited to a maximum period of five years		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	esence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
BANKING AND OTHER FINANCIAL SERVICES, EXCLUDING INSURANCE			
Acceptance of deposits, and other repayable funds from the public,	<ol> <li>Soliciting, advertising and acceptance of deposits in Malaysia are not allowed</li> </ol>	1) None	
wholesale and retail	2) Soliciting and adverting in Malaysia for acceptance of deposits are not allowed		
	3) Only permitted through existing institutions licensed as a commercial bank, a merchant bank or an offshore bank.	3) For commercial banks, unbound for branching (including off-premises ATMs) and networking with ATMs in Malaysia. For merchant banks, branching is permitted	
	Offshore banks in Labuan are permitted to accept foreign currency deposits only	when foreign equity does not exceed 30 per cent.	
	Merchant banks are only permitted to accept term deposits from non-individuals. The minimum amount of each term deposit shall be specified by the Central Bank from time to time.		
	4) Unbound except as indicated in the finance sector horizontal section	4) Unbound except as indicated in the finance sector horizontal section	

## GATS/SC/52 Page 36

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) F	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial	<ol> <li>2) Financial services associated with lending to residents in any currency must be undertaken jointly with banks incorporated in Malaysia</li> </ol>	1), 2) None	
transactions	<ul> <li>3) Entry as a non-bank for scheduled businesses is limited to establishment of a locally incorporated joint-venture company or a representative office. Aggregate foreign shareholding in such a company shall not exceed 30 per cent and shall be confined to foreign financial institutions.</li> </ul>	<ul> <li>3) Non-resident controlled companies are permitted to obtain up to a maximum of 40 per cent of their total credit facilities (including factoring and leasing) from foreign-controlled banks in Malaysia.</li> <li>(60 per cent must be sourced from Malaysian controlled institutions).</li> </ul>	
	Representative offices can only undertake research and liaison services and cannot carry on any scheduled businessFor commercial banks, unbox branching (including off-pren and networking with ATMs in	For commercial banks, unbound for branching (including off-premises ATMs) and networking with ATMs in Malaysia. For merchant banks, branching is permitted	
	Provision of factoring services by a commercial bank requires the setting up of a separate entity. Shareholding by a foreign-controlled commercial bank shall not exceed 30 per cent.	when foreign equity does not exceed 30 per cent.	
	For merchant banks, consumer credit and home mortgages are not permitted		
	Overdraft facilities are not permitted, except when supplied by a commercial bank		
	Offshore banks are permitted to lend in foreign currencies only		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) F	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>For banks, unbound except as indicated in the finance sector horizontal section</li> <li>For non-banks, unbound except one foreign national for a management post other than the CEO, for each establishment. For representative offices of scheduled businesses, one foreign national for a</li> </ul>	<ul> <li>For banks, unbound except as indicated in the finance sector horizontal section</li> <li>For non-banks, unbound except for the categories of natural persons referred to under market access</li> <li>Residency requirements are required for</li> </ul>	
	management post.	lending of money	
Financial leasing	<ol> <li>1), 2) Leasing services to residents in any currency must be undertaken jointly with banks incorporated in Malaysia</li> </ol>	1), 2) None	
	<ol> <li>Entry as a non-bank is limited to establishment of a locally incorporated joint-venture company or a representative office. Aggregate foreign shareholding in such a company shall not exceed</li> <li>per cent and shall be confined to foreign financial institutions.</li> </ol>	3) None	
	Leasing operations by a commercial bank require setting up a separate entity. Shareholding by a foreign-controlled bank shall not exceed 30 per cent.		
	Representative offices can only undertake research and liaison services and cannot carry on any form of leasing business		

## GATS/SC/52 Page 38

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ol> <li>Unbound except one foreign national for a management post other than the CEO, for each establishment. For representative offices, one foreign national for a management post.</li> </ol>	4) Unbound except for the categories of natural persons referred to under market access	
All payment and money transmission services, namely credit and debit cards, travellers cheques and bankers drafts	1), 2) Electronic fund transfer system requires approval	1), 2) None	
	<ol> <li>Offshore banks are permitted to extend payment and money transmission services to non-residents only</li> </ol>	<ol> <li>For commercial banks, unbound for branches (including off-premises ATMs) and networking with ATMs in Malaysia. For merchant banks, branching is permitted</li> </ol>	
	Issue of credit cards and debit cards are not allowed, other than by commercial banks	when foreign equity does not exceed 30 per cent.	
	Issue, sale and purchase of ringgit travellers cheques is confined to Malaysian controlled banks	Sale and purchase of travellers cheques by individuals require citizenship status	
	Sale and purchase of foreign currency travellers cheques other than by commercial banks require a money changer's licence. Entry is limited to establishment of a locally incorporated joint-venture company. Aggregate foreign shareholding in such a company shall not exceed 30 per cent.	Branches (including dispensers) of travellers cheques companies are permitted when foreign equity does not exceed 30 per cent	
	Checking account services are not permitted, except when provided by a commercial bank in Malaysia		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>For banks, unbound except as indicated in the finance sector horizontal section</li> </ul>	4) For banks, unbound except as indicated in the finance sector horizontal section	
	For non-banks, one foreign national for a management post other than the CEO post, for each establishment	For non-banks, unbound except for the categories of natural persons referred under market access	
Charge cards	1), 2) None	1), 2) None	
	<ol> <li>Entry is limited to establishment of a company incorporated in Malaysia. (There is no limit on foreign equity).</li> </ol>	3) None	
	<ol> <li>Unbound except one manager for each establishment</li> </ol>	<ol> <li>Unbound except for the categories of natural persons referred to under market access</li> </ol>	
Guarantees and commitments	1), 2) None except banks established in Malaysia may be given the right of first refusal	1), 2) None	
(Guarantees and commitments undertaken	3) None	3) None	
by non-residents are governed by rules relating to foreign exchange)	4) Unbound except as indicated in the finance sector and all-sector horizontal section	4) Unbound except as indicated in the finance sector and all-sector horizontal section	
Money and foreign exchange broking services	<ol> <li>2) Broking services, involving Ringgit Malaysia and financial instruments issued in Malaysia must be effected through authorized dealers and money and foreign exchange brokers incorporated in Malaysia</li> </ol>	1), 2) None	

tes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) Prese	ence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment A	dditional commitments
	<ul> <li>Entry other than through equity participation in existing institutions is not permitted. Aggregate foreign shareholding in each company shall not exceed 30 per cent.</li> </ul>	3) None	
	4) Unbound	4) Unbound	
Trading for own account or account of customers in the following:	1) Dealing is limited to contracts traded on specified exchanges abroad	1) None	
÷	2) None	2) None	
<ul> <li>money market instruments</li> <li>foreign exchange</li> <li>transferable securities</li> <li>exchange rate and interest rate instruments</li> </ul>	3) Transactions by offshore banks in Labuan must be conducted in foreign currencies, except for the sale and purchase of currencies with authorized banks in Malaysia. Transactions for own account are limited to instruments created and issued abroad.	3) None	
<ul> <li>dérivative products, including future and options</li> <li>other negotiable instruments, including builion</li> </ul>	Trading for accounts of customers by offshore banks and offshore companies in Labuan is confined to non-resident customers and in instruments created and issued abroad. Trading in shares of Malaysian companies is confined to non-resident customers who are not offshore companies registered or incorporated in Labuan.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Trading in foreign currency is not permitted, except by commercial banks and offshore banks		
	Trading and dealing in securities and financial futures and derivative products other than by designated financial institutions requires establishment of a locally incorporated joint-venture company. Aggregate foreign shareholding in such company shall not exceed 30 per cent.		
	4) For banks, unbound except as indicated in the finance sector horizontal section	4) For banks, unbound except as indicated in the finance sector horizontal section	
	For non-banks, unbound except as indicated in the all-sector horizontal section	For non-banks, unbound except as indicated in the all-sector horizontal section	
Services related to the issues of all kinds of securities and placement	1), 2) Participation in issues and services related to such issues requires authorization	1), 2) None	
as agents (whether publicly or privately) (excluding issuing and rating houses)	<ol> <li>Participation by offshore banks in Labuan is limited to non-resident customers and for issues of securities outside Malaysia</li> </ol>	3) None	
	Submissions for new issues requiring approval of the Securities Commission must be made through licensed merchant banks		

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Participation by non-banks requires establishment of a locally incorporated joint-venture company. Aggregate foreign shareholding in such company shall not exceed 30 per cent.		
	Unbound for appointment as principal dealers		
	4) For banks, unbound except as indicated in the finance sector horizontal section	4) For banks, unbound except as indicated in the finance sector horizontal section	
	For non-banks, unbound except as indicated in the all-sector horizontal section	For non-banks, unbound except as indicated in the all-sector horizontal section	
Underwriting	1), 2) Commercial presence is required	1), 2) Unbound due to lack of technical feasibility	
	<ol> <li>Underwriting other than by a bank, requires a dealer's licence. Entry is limited to establishment of a locally incorporated joint-venture company. Aggregate foreign shareholding shall not exceed 30 per cent.</li> </ol>	3) None	
	4) For banks, unbound except as indicated in the finance sector horizontal section	4) For banks, unbound except as indicated in the finance sector horizontal section	
	For non-banks, unbound except as indicated in the all-sector horizontal section	For non-banks, unbound except as indicated in the all-sector horizontal section	
Asset management as	1) Commercial presence is required	1) None	
follows:	2) None	2) None	

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<ul> <li>cash or portfolio management</li> <li>all forms of collective investment management custodial and depository services</li> </ul>	<ol> <li>Asset management by offshore banks and offshore companies is confined to non-resident customers and foreign currency assets. Asset management by offshore banks and offshore companies in Malaysian equities or equity linked investments are confined to non-residents which are not offshore companies registered in Labuan.</li> </ol>	3) None	
	Entry as a non-bank is limited to establishment of a locally incorporated joint-venture company. Aggregate foreign shareholding in such a company shall not exceed 30 per cent.		
	Asset management by a commercial bank requires establishment as a separate entity. Shareholding by a foreign-controlled commercial bank shall not exceed 30 per cent.		
	4) For banks, unbound except as indicated in the finance sector horizontal section	4) For banks, unbound except as indicated in the finance sector horizontal section	
	For non-banks, unbound except as indicated in the all-sector horizontal section	For non-banks, unbound except as indicated in the all-sector horizontal section	

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Advisory, intermediation and other auxiliary financial services including credit reference	<ol> <li>2) Services to residents must be undertaken jointly with banks incorporated in Malaysia</li> <li>3) Entry as a non-bank is limited to</li> </ol>	1), 2) None 3) None	
and analysis, investment advice on acquisitions, corporate restructuring and strategy	establishment of a locally incorporated joint-venture company or a representative office. Aggregate foreign shareholding in each company shall not exceed 30 per cent	<i>(</i> )	
	Representative offices (including those of commercial banks, merchant banks and securities companies) are permitted to undertake research, information and liaison services only. Representative offices of securities companies are permitted to publish and circulate research work outside Malaysia only.		
	Services by offshore banks and offshore companies in Labuan, are limited to non-resident customers		
	4) For banks, unbound except as indicated in the finance sector horizontal section	4) For banks, unbound except as indicated in the finance sector horizontal section	
	For non-banks, unbound except as indicated in the all-sector horizontal section	For non-banks, unbound except as indicated in the all-sector horizontal section	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Operational Headquarters (OHQ) for financial sector	1), 2) Unbound due to lack of technical feasibility	1), 2) Unbound due to lack of technical feasibility	
(provides services to commercial and	3) Only through a locally incorporated wholly foreign-owned company	3) None	
investment banking institutions in activities	A foreign-owned company, a regional office of a foreign-owned company which		
relating to work carried out in Malaysia for its offices and related	transfers its OHQ services to Malaysia, a regional office of a foreign-owned company established in Malaysia, and a		
companies outside Malaysia, covering general management and administration, business	foreign-owned company which is already incorporated in Malaysia may seek to qualify as a OHQ		
planning, procurement of raw materials, technical support, marketing	OHQ must operate in Malaysia and fulfil the following criteria:		
control and sales promotion planning, training and personnel	a) carry out at least 3 of the OHQ service activities;		
management, provision of treasury and fund management services and research and development)	<ul> <li>b) have a sizeable network of companies outside Malaysia which includes the parent company or its head office and related companies;</li> </ul>		

GATS/SC/52 Page 45

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	c) have a well established foreign-owned company which is sizeable in terms of assets and employees:		
	d) have a network of companies with substantial number of qualified executives, professionals, technical and other supporting personnel;		
	e) be able to make decisions independently without consultations with its head office or parent company located outside Malaysia;		
	f) to be able to contribute to the Malaysian economy by:		
	<ul> <li>i) using services such as legal, accounting etc. provided by Malaysians;</li> </ul>		
	ii) creating job opportunities for Malaysians;		
	iii) enabling greater inflow of foreign funds		
	4) Unbound except as indicated in the all-sector horizontal section	4) Unbound except as indicated in the all-sector horizontal section	

Modes of supply: 1)	Cross-border supply 2) Consumption abro	d 3) Commercial presence 4) Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitments
Securities broking services comprising: a) broking services;	<ol> <li>Trades on Malaysian stock exchanges must be transacted through companies incorporated in Malaysia which are members of the exchange</li> </ol>	1) None
b) credit reference and analysis;	Promotion in Malaysia of Malaysian stocks requires approval	
c) investment portfolio management and advice; and	Provision of investment advisory services and credit reference services to residents requires commercial presence	
d) market research	<ol> <li>Trades on Malaysian stock exchanges must be transacted through companies incorporated in Malaysia which are members of the exchange</li> </ol>	2) None
	3) Entry is limited to equity participation in existing stockbroking companies or establishment of joint-venture companies with Malaysian stockbroking companies and incorporated in Malaysia or setting up of representative offices. Aggregate foreign shareholding in each company shall not exceed 30 per cent. Foreign entry is limited to recognized foreign stockbroking companies. A foreign stockbroking company is permitted to hold shares in one stockbroking company.	3) None
	New licences subject to economic needs test and/or geographical location	

#### GATS/SC/52 Page 48

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Representative offices are permitted to undertake research, information and liaison services only. They are permitted to publish and circulate research work outside Malaysia only.		
	<ul> <li>Unbound for a stockbroking company, except as indicated in the all-sector horizontal section</li> </ul>	4) Unbound except for the categories of natural persons referred to under market access	
	One foreign national for a senior management post per representative office		
Commodity futures broking services	1), 2) Trades on any Malaysian commodity futures exchange must be conducted through companies incorporated in Malaysia which are members of the exchange	1), 2) None	
	<ol> <li>Entry is limited to establishment of a representative office or a locally incorporated joint-venture company. Aggregate foreign shareholding in such a company is limited to 30 per cent or any higher percentage as determined by the relevant authorities.</li> </ol>	3) None	
	Representative offices are permitted to undertake research, information and liaison services only		
	Total membership of the exchange will be based on economic needs		

867

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ol> <li>Unbound except one foreign national for a management post per establishment, subject to market test</li> </ol>	4) Unbound except for the categories of natural persons referred to under market access	
INSURANCE SERVICES	1) Soliciting and advertising in Malaysia is not allowed	1) None	
Direct insurance (non-life)	Other than marine and aviation insurance associated with goods in international transit, direct insurance abroad requires approval. Approval may be denied if underwriting capacity and skill are available in Malaysia.		
	2) Other than marine and aviation insurance associated with goods in international transit, direct insurance abroad requires approval. Approval may be denied if underwriting capacity and skill are available in Malaysia.	2) None	
	<ol> <li>Offshore insurance companies in Labuan are not permitted to accept direct insurance of Malaysian risks</li> </ol>	<ol> <li>Branching is only permitted for insurance companies with foreign equity not exceeding 30 per cent</li> </ol>	
	Direct insurance in Malaysia is permitted only through existing licensed insurance companies	Unbound for special assistance to Malaysian-owned insurance companies to promote their development	
	4) Unbound except as indicated in the finance sector horizontal section	4) Unbound except as indicated in the finance sector horizontal section	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Direct insurance (life)	1), 2) Unbound	1), 2) Unbound	
	3) Investment-linked insurance business and new life insurance products provided by offshore insurance companies require approval	<ol> <li>Branching is only permitted for insurance companies that have foreign equity not exceeding 30 per cent</li> </ol>	
	Underwriting of life insurance of Malaysian residents by offshore insurance companies in Labuan is not allowed	Unbound for special assistance to Malaysian-owned insurance companies to promote their development	
	Life insurance in Malaysia is only permitted through existing licensed insurance companies		
	4) Unbound except as indicated in the finance sector horizontal section	4) Unbound except as indicated in the finance sector horizontal section	
Reinsurance and retrocession (life and non-life)	1), 2) Outward reinsurance is permitted only if local capacity is not available	<ol> <li>2) Voluntary cession up to 30 per cent of each class of non-life reinsurance business to the Malaysian National Reinsurance Bhd.</li> </ol>	
		Unbound for fiscal incentives to promote reinsurance in Malaysia	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Insurance intermediation as follows: - offshore broking - offshore underwriting; and - offshore insurance management services	<ol> <li>Unbound for new licences</li> <li>Entry is limited to acquisition of existing companies. Aggregate foreign equity in each company shall not exceed 30 per cent. Entry as an offshore reinsurance company is confined to Labuan only</li> <li>Unbound except as indicated in the finance sector horizontal section</li> <li>2) Insurance intermediation is not allowed except for reinsurance broking. Insurance broking services are further limited to offshore companies in Labuan</li> <li>Establishment is confined to the Federal Territory of Labuan</li> <li>Broking for direct insurance of Malaysian risk is not permitted</li> <li>Insurance broker shall only broke direct insurance companies in Malaysia</li> <li>Underwriting manager shall only provide services to licensed offshore insurance companies in Malaysia</li> </ol>	<ul> <li>3) Obligation on all registered insurers to maximise national capacity before any outward reinsurance</li> <li>Measures granting special position to Malaysian National Reinsurance Berhad shall not apply</li> <li>4) Unbound except as indicated in the finance sector horizontal section</li> <li>1), 2) None</li> <li>3) None</li> </ul>	

GATS/SC/52 Page 51

Mod	les of supply: 1)	Cross-border supply 2) Consumption abr	oad	3) Commercial presence 4) P	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
		4) Unbound except as indicated in the finance sector horizontal section	4)	Unbound except as indicated in the finance sector horizontal section	
	Services auxiliary to insurance, as follows:	1) Provision of actuarial services is only permitted for offshore insurance and reinsurance companies in Labuan	1)	None	
a)	Consultancy (excludes insurance agency	2) None	2)	None	
	services to insurance industry);	<ol> <li>Offshore companies in Labuan are not allowed to provide services to Malaysian residents</li> </ol>	3)	None	
	b) Actuarial risk				
	assessment;	4) Unbound except as indicated in the finance sector horizontal section	4)	Unbound except as indicated in the finance sector horizontal section	
	<ul> <li>c) Risk management; and</li> </ul>				
	d) Maritime loss adjusting				

#### GATS/SC/54 Page 2

#### Modes of supply: 1) Cross-border supply Presence of natural persons 2) Consumption abroad 3) Commercial presence 4) Sector or subsector Limitations on market access Limitations on national treatment Additional commitments 7. FINANCIAL SERVICES Insurance Services 1) No limitations in marine and aviation 1) None Α. (CPC-812) insurance; Professional Liability Marine ship repairers and shipbuilding risks; Engineering (including Loss of Profits but not Engineering Advanced Loss of Profits); Motor Liability. Limitations on the remaining classes of insurance shall be liberalized as follows: Abrogation Date: 30 June 1995 Class/Risk: Accident Abrogation Date: 31 December 1995 Class/Risk: All remaining areas of insurance 2) None 2) None Unbound 3) Unbound 3) 4) Unbound 4) Unbound

#### **MEXICO**

#### Modes of supply: Cross-border supply Consumption abroad Commercial presence Presence of natural persons 1) 2) 3) 4) Sector or subsector Limitations on market access Limitations on national treatment Additional commitments 7. FINANCIAL SERVICES Financial intermediation services, except insurance and pension fund services, including: Banks and holding 1) Unbound Unbound 1) companies Unbound Unbound 2) 2) Financial intermediation Foreign investors in aggregate, excluding services, except 3) 3) The individual shareholding may not governments and government agencies, exceed 2.5 per cent. Effective control of insurance and pension may hold up to 20 per cent of the ordinary the enterprise by the Mexican shareholders. fund services and the capital. Effective control of the enterprise following subdivisions: by the Mexican shareholders. Central bank deposit services (CPC 81111) Unbound 4) Unbound 4)

#### GATS/SC/56 Page 34

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Central bank supervisory			
services	1		
(CPC 81112)			
Central bank reserve			
management services			
(CPC 81113)			
Central bank currency			
issue services			1
(CPC 81114)			
Non-central bank			
currency issue services			
(CPC 81117)			
Property unit trust			
services			
(CPC 81192)			
Other unit trust services:			
services by which money			1
subscribed in "units" is			
invested in financial			
assets by a management			
company. The unit-			ł
holder is not a			
shareholder of the			
management company			
(CPC 81193)			<u>_</u>

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Financial leasing companies, limited-	1) Unbound	1) Unbound	
purpose financial institutions and	2) Unbound	2) Unbound	
investment trusts Financial leasing services	<ol> <li>Foreign investors in aggregate, excluding governments and government agencies, may hold up to 30 per cent of the ordinary</li> </ol>	3) The individual shareholding may not exceed 5 per cent in the case of financial lessing companies and 7.5 per cent in the	
(CPC 8112)	capital. Effective control of the enterprise by the Mexican shareholders.	leasing companies and 7.5 per cent in the case of investment trusts and limited- purpose financial institutions. Effective	
Services consisting in the granting of loans by institutions not involved		control of the enterprise by the Mexican shareholders. Foreign financial entities may establish representative offices in	
in monetary intermediation		Mexico with the prior authorization of the Ministry of Finance and Public Credit	
(CPC 8113)		(SHCP). These offices may not carry out financial intermediation operations.	
Investment trust services			
by companies whose capital is subscribed by	4) Unbound	4) Unbound	
shareholders and which invest mainly in shares			
and government securities			
(CPC 81191)			

GATS/SC/56 Page 36

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitment
Own-account dealing services by securities	1) Unbound	1) Unbound	
dealers	2) Unbound	2) Unbound	
Only own-account dealing services by securities dealers (CPC 81199)	<ol> <li>Foreign investors in aggregate, excluding governments and government agencies, may hold up to 20 per cent of the ordinary capital. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	<ol> <li>The individual shareholding may not exceed 5 per cent. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	
	4) Unbound	4) Unbound	
Insurance (including reinsurance) services, except compulsory social security services	<ol> <li>Bound for reinsurance only. With regard to reinsurance transactions, foreign reinsurance companies may accept or assign liabilities, whenever they are entered in the register maintained by the SHCP,</li> </ol>	1) None	
Insurance (including reinsurance) and pension	which may approve or refuse registration.		
fund services, except compulsory social	2) Unbound	2) Unbound	
security services and the subdivision: (CPC 812)	<ol> <li>Foreign investors in aggregate, excluding governments and government agencies, may hold up to 30 per cent of the ordinary capital. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	<ol> <li>The individual shareholding may not exceed 7.5 per cent. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	
	4) Unbound	4) Unbound	

GATS/SC/56 Page 37

## GATS/SC/56 Page 38

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitmen
Pension and annuity services (CPC 81212)			
Services auxiliary to financial intermediation	1) Unbound	1) Unbound	
other than to insurance and pension funding,	2) Unbound	2) Unbound	
including securities houses	<ol> <li>Foreign investors in aggregate, excluding governments and government agencies, may hold up to 20 per cent of the ordinary capital. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	<ol> <li>The individual shareholding may not exceed 5 per cent. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	
	4) Unbound	4) Unbound	

odes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitment
Services auxiliary to	]		
financial intermediation			
other than to insurance			
and pension funding,			
except the following subdivisions:			
(CPC 813)			
(CFC 815)			
Services related to the			
administration, operation			
and supervision of			
financial markets			
(security exchanges,			
stock exchanges and			
commodity exchanges)	l I		
other than by public			
authorities			
(CPC 8131)			
Foreign currency			
exchange services			
provided by Bureaux de			
Change (CPC 81333)			
Advisory services	1) Unbound	) Unbound	
relating to investments	.,		
and securities, including	2) Unbound	2) Unbound	
credit reporting services			
F Ø	1		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Other services auxiliary to financial intermediation (CPC 8133) <u>except</u> the sub-division	<ol> <li>Foreign investors in aggregate, excluding government agencies, may hold upto 30 per cent of the ordinary capital. Effective control of the enterprise by the Mexican shareholders</li> </ol>	3) The individual shareholding may not exceed 7.5 per cent. Effective control of the enterprise by the Mexican shareholders.	
Foreign currency exchange services provided by (Bureaux de Change) (CPC 81333)	4) Unbound	4) Unbound	
Services auxiliary to insurance or closely	1) Unbound	1) Unbound	
related to the management of	2) Unbound	2) Unbound	
insurance, including: consultancy, broking, agency, actuarial and loss adjustment services	<ol> <li>Foreign investors in aggregate, excluding governments and government agencies, may hold up to 30 per cent of the ordinary capital. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	<ol> <li>The individual shareholding may not exceed 7.5 per cent. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	
	4) Unbound	4) Unbound	

es of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Services auxiliary to insurance and pension	1) Unbound	1) Unbound	
funding or closely related to their management,	2) Unbound	2) Unbound	
except the subdivision: (CPC 814) Other services auxiliary to insurance and pension funding	<ol> <li>Foreign investors in aggregate, excluding governments and government agencies, may hold up to 30 per cent of the ordinary capital. Effective control of the enterprise by the Mexican stockholders.</li> </ol>	<ol> <li>The individual shareholding may not exceed 7.5 per cent. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	
(CPC 81409)	4) Unbound	4) Unbound	
Financial factoring services	1) Unbound	1) Unbound	
(CPC not included)	2) Unbound	2) Unbound	
Includes only the services mentioned in the General Ancillary Credit Organizations and Activities Act	<ol> <li>Foreign investors in aggregate, excluding governments and government agencies, may hold up to 30 per cent of the ordinary capital. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	<ol> <li>The individual shareholding may not exceed 7.5 per cent. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	
	4) Unbound	4) Unbound	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Guarantee and re- guarantee institutions (CPC not included) (CMAP 813001)	<ol> <li>Bound only for re-guaranteeing services. With regard to re-guaranteeing transactions, foreign enterprises may accept or assign liabilities, whenever they are entered in the register maintained by the SHCP, which may approve or refuse registration.</li> </ol>	1) None	
	2) Unbound	2) Unbound	
	<ol> <li>Foreign investors in aggregate, excluding governments and government agencies, may hold up to 30 per cent of the ordinary capital. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	<ol> <li>The individual shareholding may not exceed 7.5 per cent. Effective control of the enterprise by the Mexican shareholders.</li> </ol>	
	4) Unbound	4) Unbound	

## MOROCCO

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) F	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7. FINANCIAL SERVICES			
-	f a credit establishment providing services a), b), d) ectors A: a), b), c) and B may not be provided by na	· · · · · ·	rd to delivery mode 4,
Banking and other			
financial services excluding insurance			
Acceptance of deposits and other repayable	1) Unbound	1) None	
funds from the public (CPC 81115-81119)	2) Unbound	2) None	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) None	

## GATS/SC/57 Page 8

# MOROCCO (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitment
Lending to finance investment in Morocco	1) None	1) None	
(CPC 8113*)	2) Unbound	2) None	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) None	
Lending to finance commercial transactions	1) None	1) None	
with Morocco (CPC 8113*)	2) Unbound	2) None	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) None	

\* The asterisk means that the subsector is an "extract from".

MOROCCO	(continued)
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Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitm
Other lending, including consumer credit and	1) None	1) None	
credit cards (CPC 8113*)	2) Unbound	2) None	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) None	
Financial leasing (CPC 8112)	1) None	1) None	
(CPC 8112)	2) Unbound	2) None	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) None	
All payment and money transmission services,	1) Unbound	1) None	
including credit, payment and similar cards,	2) Unbound	2) None	
travellers' cheques and cheques	3) None	3) None	
(CPC 81339)	4) Unbound, except as indicated in the horizontal section	4) None	

\* The asterisk means that the subsector is an "extract from".

## GATS/SC/57 Page 10

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Guarantees and commitments	1) Unbound	1) None	
(CPC 81199)	2) Unbound	2) None	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) None	
Trading for account for customers, whether on an exchange, in an over-the-counter market	1), 2) Residents may acquire foreign securities subject to prior authorization in accordance with exchange regulations	1), 2) None	
or otherwise:	3) None	3) None	
<ul> <li>Negotiable securities (CPC 81321)</li> <li>Gold (CPC 81339)</li> </ul>	4) Unbound, except as indicated in the horizontal section	4) None	

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# MOROCCO (continued)

# MOROCCO (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitment
Participation in issues of all kinds of securities,	1) Unbound	1) None	
including underwriting and placement as agent	2) Unbound	2) None	
(whether publicly or privately) and provision	3) None	3) None	
of services related to such issues (CPC 8119)	4) Unbound, except as indicated in the horizontal section	4) None	
Provision and transfer of financial information,	1) None	1) None	
and financial data processing and related	2) None	2) None	
software by providers of other financial services	3) None	3) None	
(CPC 843)	<ol> <li>Unbound, except as indicated in the horizontal section</li> </ol>	4) None	

# MOROCCO (continued)

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Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Insurance and reinsurance			
Insurance (all branches) (CPC 812)	1) Unbound	1) Unbound	
(0.0012)	2) Unbound	2) Unbound	
	<ol> <li>Obligation to have a registered place of business in Morocco</li> </ol>	3) None	
	4) Unbound, except as indicated in the horizontal section	4) None	
Reinsurance (all branches) (CPC 81299)	1), 2) Establishment of a reinsurance plan in the framework of the existing regulations on insurance and exchange, and subject to cession of operations to the Société centrale de réassurance	1), 2) None	
	3) None	3) None	
	4) Unbound, except as indicated in the horizontal section	4) None	

## MOZAMBIQUE

Mod	ies of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES				
В.	Banking and other Financial Services	1) None	1)	None	
	(excl. insurance)	2) None	2)	None	
		<ol> <li>Any foreign bank or financial institution can operate in Mozambique as long as they abide by the domestic rules and regulations governing investment and operations of such institutions</li> </ol>	3)	None	
		4) Work permit required	4)	None	

## GATS/SC/62 Page 18

#### NEW ZEALAND

_	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES				
Α.	Insurance and Insurance- related Services				
b)	Non-life insurance services (8129)	<ol> <li>Unbound except for insurance of risks relating to maritime shipping and commercial aviation and space launching and freight, and goods in international transit.</li> </ol>	1) 2) 3)	None None None	
		<ol> <li>The Accident Rehabilitation         <ol> <li>and Compensation Insurance Act 1992 provides for compulsory worker's compensation insurance via levies on vehicle owners, employers and the self- employed. The Act is administered by the Accident Rehabilitation and Compensation Insurance Commission.</li> </ol> </li> </ol>			
		<ol> <li>The Earthquake Commission is</li> <li>the sole insurer of residential property disaster insurance for replacement cover up to \$NZ 100,000 per dwelling and \$NZ 20,000 on personal property. These amounts may be increased by regulation.</li> </ol>			

# NEW ZEALAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ol> <li>Under the Apple and Pear</li> <li>Marketing Act 1971 the Apple and Pear Marketing Board has the power to organise compulsory hail insurance on behalf of growers and to require growers to pay a levy to recover the premium amount of this insurance.</li> </ol>		
	<ul> <li>1)2) Unbound for marketing and</li> <li>&amp; 3) sales related to products covered under CPC 01, 02, 211, 213-216, 22, 2399 and 261.</li> </ul>		
	4) Unbound except as indicated in the horizontal section.	4) Unbound except as indicated in the horizontal section.	
c) Reinsurance and retrocession (81299)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	

GATS/SC/62 Page 19

#### Modes of supply: Cross-border supply Presence of natural persons Consumption abroad Commercial presence 4) 1) 2) 3) Sector or subsector Limitations on market access Limitations on national treatment Additional commitments B. Banking and other Financial Services (excluding insurance)<sup>3</sup> Acceptance of deposits Unbound except for services described in a) 1) 1) None and other repayable subsectors (k) and (l) excluding funds from the public; intermediation. (81115-81119) Lending of all types, 2) None 2) None b) including consumer credit, mortgage, credit, factoring and financing of commercial transaction; (8113) Financial leasing; (8112) C)

3 As defined in paragraph 5(a)(v)-(xvi) of the Annex on Financial Services.

Mo	des of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
d)	All payment and money transmission services, including credit, charge and debit cards, travellers cheques and bankers drafts; (81339**)	3) None	3) The Financial Reporting Act 1993 requires overseas companies to prepare financial statements on an annual basis comprising a balance sheet, a profit and loss statement and (if required by an applicable financial reporting standard approved by the Accounting Standards Review Board) a statement of cash flows.	
e)	Guarantees and commitments; (81199**)		The Act also requires such financial statements in relation to an overseas company's New Zealand business.	

#### GATS/SC/62 Page 22

#### Modes of supply: Cross-border supply Presence of natural persons 1) 2) Consumption abroad 3) Commercial presence 4) Sector or subsector Limitations on market access Limitations on national treatment Additional commitments Trading for own account f) The Act requires the following companies or for account of to deliver annual audited financial customers, whether on statements to the Registrar of Companies an exchange, in an overfor registration: the-counter market or otherwise, the following: a) issuers (i.e. those which have raised investment from the public); money market i) overseas companies; instruments b) (cheques, bills, subsidiaries of companies or bodies certificates of c) corporate incorporated outside New deposits etc.); (81339\*\*) Zealand: foreign exchange; companies in which 25 per cent or ii) **d**) (81333) more of the shares are held or controlled by: iii) derivative products i) a subsidiary of a company or including, but not body corporate incorporated outside New Zealand or a limited to, futures and options; subsidiary of that subsidiary; or (81339\*\*)

## NEW ZEALAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<ul> <li>iv) exchange rates and interest rate instruments, including products such as swaps, forward rate agreements etc.; (81339**)</li> <li>v) transferable securities; (81321)</li> <li>vi) other negotiable instruments and financial assets, including bullion. (81339**)</li> <li>g) Participation in issues of all kinds of securities, including underwriting and placement as agent (whether publicly or privately) and provision of services related to such issues; (8132)</li> <li>h) Money broking; (81339**)</li> </ul>	4) Unbound except as indicated in the horizontal section.	<ul> <li>ii) a company or body corporate incorporated outside New Zealand; or</li> <li>iii) a person not ordinarily resident in New Zealand.</li> <li>4) Unbound except as indicated in the horizontal section.</li> </ul>	

328

## GATS/SC/62 Page 24

Mo	des of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<b>i)</b>	Asset management, such as cash or portfolio management; all forms of collective investment management, pension fund management, custodial, depository and trust services; (8119**, 81323**)			
j)	Settlement and clearing services for financial assets, including securities, derivative products, and other negotiable instruments; (81339**, 81319**)			
k)	Provision and transfer of financial information, and financial data processing and related software by providers of other financial services; (8131)			

## NEW ZEALAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<ol> <li>Advisory, intermediation, and other auxiliary financial services on all the activities listed in (a) to (k) above, including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy. (8131, 8133)</li> </ol>			

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GATS/SC/62 Page 25

## NICARAGUA

Mod	tes of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4	) P	resence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment		Additional commitments
7.	FINANCIAL SERVICES					
B.	Banking and other financial services (excluding insurance)					
	Acceptance of deposits and other repayable	1) Unbound	1)	Unbound		
	funds from the public (CPC 81115 + 81119)	2) Unbound	2)	Unbound		
	Landing of all types	3) None	3)	None		
	Lending of all types, including, inter alia, consumer credit, mortgage credit and financing of commercial transactions (CPC 8113) All payment and money transmission services	4) Unbound, except as indicated in the horizontal section.	4)	Unbound, except as indicated in the horizontal section		
	(CPC 81339**) Guarantees and commitments (CPC 81199**)					

GATS/SC/63 Page 9

## NICARAGUA (continued)

Sector or subsector	Limitations on market access	_	Limitations on national treatment	Additional commitmen
Money market instruments (cheques, bills, certificates of deposits, etc.) (CPC 81339**)1)Foreign exchange (CPC 81333**)2) (CPC 81333**)Transferable securities (CPC 81321*)3)Transferable securities (CPC 81321*)4)Participation in issues of all kinds of securities, including underwriting and placement as agents (whether publicly or privately) and provision of services related to such issues (CPC 8132)	Unbound None	1) 2) 3) 4)	Unbound Unbound None Unbound, except as indicated in the horizontal section	

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#### GATS/SC/65 Page 4

#### Cross-border supply Modes of supply: 1) Consumption abroad Commercial presence Presence of natural persons 2) 3) 4) Coding Sector or subsector Limitations on national treatment Additional Limitations on market access commitments 7. FINANCIAL SERVICES **B**. Banking and other **Financial Services** excluding Securities and Insurance Composition of the Board should reflect Acceptance of deposits 81115-9 Subject to a maximum of 40 per cent a) 1) 1) and other repayable equity participation the ownership structure funds from the public 8113 Lending of all types 2) Unbound with the exception of 'C' 2) Unbound with the exception of 'C' b) "guarantees and commitments"1 "guarantees and commitments"1 including mortgage credit, factoring and financing of commercial transactions Guarantees and 3) Companies must be incorporated in 3) None 81199 C) commitments Nigeria 8112 Financial leasing 4) Unbound 4) Unbound **d**) 81339 All payments and money e) transmission, services, including credit, payment and similar cards. Travellers cheques and cheques.

1 Guarantees and Commitments are subject to regulations.

NIGERIA

### NIGERIA (continued)

Coding		Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Ŋ	Trading for account of Customers:			
81339	-	money market instruments			
81333	-	foreign exchange			
81321	.	transferable security			
81339	-	other negotiable instruments			
81323	g)	Asset management			
81339	h)	Settlement and clearing services for financial assets (excluding securities)			
8131	i)	Provision and transfer of financial information and financial data			
	9.	TOURISM AND TRAVEL RELATED SERVICES AD.			
641-643 7471 7472			1), 2), 3), 4) None	1), 2), 3), 4) None	

GATS/SC/65 Pape 5

### NORWAY

Mod	les of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons		
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments		
7.	FINANCIAL SERVICES					
	Norway is undertaking commitments in financial services in accordance with the "Understanding on Commitments in Financial Services" and subject to Annex 2 and the Ministerial Decision on Financial Services. The following restrictions and limitations apply:					
Α.	Insurance and insurance- related services	<ol> <li>Intermediation through an authorized broker of non-life insurance to an insurer not authorized to operate in Norway as a company or a branch, is limited to marine and transport insurance, insurance related to offshore exploration activities or insurance contracts regarding domestic companies with an activity of at least 10 man years or annual sales of at least NOK 50 million</li> <li>2) Residents may only purchase non-life insurance from abroad, with the exception</li> </ol>	<ol> <li>None</li> <li>None</li> </ol>			
		of insurance against civil liability in respect of the use of motor vehicles and compulsory insurance against accidents at work				

GATS/SC/66 Page 31

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>3) Insurance broker activity must be organized as a joint stock company</li> <li>Foreigners other than foreign insurance companies may not supply insurance services in Norway through a subsidiary or a branch</li> <li>No single or co-ordinated group of investors may acquire more than 10 per cent of the share capital in an existing Norwegian insurance company. The Ministry of Finance may in special circumstances make exemptions from this limitation on single investor ownership in an insurance company.</li> </ul>	<ul> <li>3) Foreign insurance companies may be permitted to establish or acquire a fully owned subsidiary or a branch in Norway in order to supply insurance services. A partly owned subsidiary may only be established if the other owners are foreign insurance companies or Norwegian financial institutions. A separation requirement between life insurance, non-life insurance and credit risk insurance applies.</li> <li>In Norwegian insurance companies the manager, at least half the members of the board of directors, half the members of the corporate assembly and half the members of the committee of representatives must be permanent residents of Norway and have resided there for the last two years. The Ministry of Industry and Energy may grant exemptions from these rules.</li> </ul>	
	4) Unbound except as indicated in the horizontal section covering all services	4) Unbound except as indicated in the horizontal section	

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4) H	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
B.	Banking and other Financial Services (excluding insurance)	<ol> <li>Active supply of services related to banking, financing, securities brokers (buying and selling of securities on behalf of customers, marketing or underwriting of securities) and collective investment funds requires a commercial presence in Norway. The same restrictions apply to trading in products derivative to securities, including options and futures, and settlement and clearing services for financial assets.</li> </ol>	1)	None	
		Financial service suppliers established abroad may not lead manage public offerings on the Norwegian capital market			
		<ol> <li>Registration of securities, as stated in the Act relating to the Registry of Securities regulating the book-entry registration system for paperless securities, is subject to a monopoly</li> </ol>	2)	None	
		<ol> <li>Commercial banks, securities firms and management companies for collective investment funds must be organized as join stock companies. The same restrictions apply to trading in products derivative to securities, including options and futures, and settlement and clearing services for financial assets.</li> </ol>	3)	In <u>domestically owned Norwegian banks</u> , i.e. banks where Norwegian investors own 2/3 or more of the share capital, members of the board of directors and committee of representatives must be Norwegian citizens permanently residing in Norway. Except for the chairman the King may grant exemptions from this requirement.	

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	One or more foreign banks may be permitted to establish a new Norwegian commercial bank if one single foreign bank owns more than 50 per cent of the share capital in the new bank No single or co-ordinated group of investors may acquire more than 10 per cent of the share capital in an existing Norwegian commercial bank or financing undertaking, or more than 10 per cent of the equity certificates of savings banks. The Ministry of Finance may in special circumstances make exemptions from this limitation on single investor ownership in such institutions. Establishment in Norway of branches of banks and financing undertakings established abroad is not permitted At least 20 Norwegian citizens residing in Norway must participate in the establishment of a new Norwegian savings bank	At least 10 Norwegian citizens residing in Norway must participate in the establishment of a new Norwegian commercial bank. This requirement does not apply in cases where the King permits existing Norwegian or foreign banks to establish a new Norwegian banks. In <u>foreign-owned Norwegian banks</u> up to 1/3 of the members of the board of directors and the committee of representatives may be foreign citizens permanently residing outside Norway. In both bodies the chairman must be a Norwegian citizen permanently residing in Norway.	

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pre	esence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Only Norwegian citizens residing in Norway may establish a <u>financing</u> <u>undertaking</u> in Norway. A foreign financial institution may however, with permission from the King, establish a subsidiary financing undertaking in Norway in order to conduct financing business.		
	In financing undertakings the members of decision-making bodies must be Norwegian citizens permanently residing in Norway. The King may grant exemptions from this requirement.		
	4) Unbound expect as indicated in the horizontal section covering all services	4) Unbound expect as indicated in the horizontal section	

GATS/SC/66 Page 35

#### PAKISTAN

#### Modes of supply: 1) Cross-border supply Consumption abroad Commercial presence Presence of natural persons 2) 3) 4) Sector or subsector Additional commitments Limitations on market access Limitations on national treatment FINANCIAL SERVICES A. Insurance and insurance-related services Unbound Insurance: 1) 1) Unbound Life insurance (CPC No. 81211) Unbound 2) Unbound 2) Maximum of 25 per cent of foreign Unbound 3) 3) shareholding in existing life insurance companies Unbound except as indicated under Unbound except as indicated under 4) 4) horizontal measures horizontal measures Re-insurance services Unbound Unbound 1) 1) and retrocession (CPC No. 81299) None 2) None 2) Unbound 3) Unbound 3) 4) Unbound 4) Unbound

Mo	des of supply: 1)	Cross-t	porder supply 2) Consumption abroa	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
	Services auxiliary to insurance (including	1) U	Unbound	1)	Unbound	
	broking and agency services)	2) 1	None	2)	None	
	(CPC No. 8140)	3) F	Representative office only	3)	Unbound	
			Unbound except as indicated under norizontal measures	4)	Unbound	
B	Banking and other financial services (excluding insurance)					
	The following:					
	<ol> <li>Acceptance of deposits of money</li> </ol>	1) U	Unbound	1)	Unbound	
	and other repayable funds from the public	2) U	Unbound	2)	Unbound	

GATS/SC/67 Page 11

Modes of	f supply: 1)	Cross-borde	r supply 2)	Consumption abroa	ad	3)	Commercial	presence	4)	Presence of natu	iral persons
Sec	tor or subsector	L	imitations on ma	rket access		Limita	tions on natio	onal treatment		Additional c	ommitments
2)	Negotiating of loans and advances for the purpose of financing trade, commerce and fixed investments	Bank to und throug incor share	may grant licence dertake permissibl gh establishment o porated subsidiarie holding of the ban	es with a maximum	3)	Unboun	d				
3)	Factoring	the su	ubsidiary. Prior p		Į						
4)	Payments, money collection and transmission services	havin banki	g beneficial owne	rship of shares of a cess of 4 per cent of							
			ound except as indi ontal measures	icated under	4)		d except as inc al measures	dicated under			
5)	Guarantees and commitments										
6)	Trading for own account or for account of customers, on an exchange or an over-the-counter market, the following:										
i)	cheques and other bills of exchange;										

Modes of supply:	1) Cross-border supply 2) Consumption a	abroad 3) Commercial presence 4)	Presence of natural persons
Sector or subsecto	r Limitations on market access	Limitations on national treatment	Additional commitments
ii) foreign exchan	ge;		
iii) forward exchar rate agreement	- 1		
iv) approved secu	rities;		
v) other negotiab instruments.	le		
7) Participation in issues and underwriting of kinds of secur- and provision services related such issues	of all tics of		
8) Money brokin	g		
9) Customers' fu management	nd		
10) Financial and investment adv services	risory		

GATS/SC/67 Page 13

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Participation in issuance of securities including	1) Unbound	1) Unbound	
underwriting and provision of services	2) Unbound	2) Unbound	
relating to such issues only (CPC No. 8132)	3) a) As in measures applicable to all sectors	3) None	
	b) subject to membership of local stock exchange		
	<ol> <li>Unbound except as indicated under horizontal measures</li> </ol>	4) Unbound except as indicated under horizontal measures	

## PARAGUAY

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	coad3)Commercial presence4)Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitmen
7.	FINANCIAL SERVICES		
<b>A</b> .	Insurance		
	Insurance (excluding reinsurance and	1) Unbound	1) Unbound
}	retrocession) (CPC 812)	2) Unbound	2) Unbound
	(CFC 012)	3) None	3) None
		4) Unbound, except for senior personnel and specialists	4) Unbound, except for senior personnel and specialists
	Reinsurance and	1) None	1) None
	retrocession (CPC 81299)	2) None	2) None
		3) None	3) None
		4) Unbound, except for senior personnel and specialists	4) Unbound, except for senior personnel and specialists

GATS/SC/68 Page 1

## PARAGUAY (continued)

	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
B.	Banking-services				
	Acceptance of deposits and other repayable	1) Unbound	1)	Unbound	
	funds from the public (CPC 81115-81119)	2) Unbound	2)	Unbound	
		3) None	3)	None	
		4) Unbound, except for senior personnel and specialists	4)	Unbound, except for senior personnel and specialists	
	Lending of all types,	1) Unbound	1)	Unbound	
	including consumer credit, mortgage credit, etc.	2) Unbound	2)	Unbound	
	(CPC 8113)	3) None	3)	None	
		4) Unbound, except for senior personnel and specialists	4)	Unbound, except for senior personnel and specialists	
	Other services auxiliary	1) None	1)	None	
	to financial intermediation	2) None	2)	None	
	(CPC 81331-81334)	3) None	3)	None	
		4) Unbound, except for senior personnel and specialists	4)	Unbound, except for senior personnel and specialists	

### PERU

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence	4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment		Additional commitments
7.	FINANCIAL SERVICES				-	
<b>A</b> .	All insurance and insurance-related services					
a)	Life, accident and health insurance services Solely:					
	- Life insurance services	1) Unbound	1)	Unbound		
	(CPC 81211)	2) Unbound	2)	Unbound		
		3) The following limits apply as appropriate to all the insurance activities included in the present offer:	3)	None		
		The General Law on Banking, Financial and Insurance Institutions, approved by Legislative Decree No. 769 states that the opening of branches and agencies by enterprises or entities				
		in the financial system requires an authorization by the Banking and Insurance Supervision Department in conformity with the general procedures it establishes. The transfer and				

GATS/SC/69 Page 25

# PERU (continued)

## GATS/SC/69 Page 26

10des of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitmen
	closing of offices of enterprises and entities in the financial system which provide services to the public also requires an authorization by the Banking and Insurance Supervision Department, in accordance with the general procedures it establishes. Representatives of financial or reinsurance enterprises not established in Peru must be authorized by the Banking and Insurance Supervision Department. Insurance enterprises not working in the reinsurance field are not authorized to appoint representatives in Peru. Such representatives must confine their activities to reinsurance.		
	The Banking and Insurance Supervision Department keeps a register of foreign reinsurance enterprises and entry in the Register is free of charge. An enterprise wishing to be included in the Register must submit an application indicating the date on which it was authorized to operate accompanied by:		

## PERU (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	a) an authenticated copy of its current statutes;		
	b) a copy of its latest annual report showing its financial statement duly audited by external auditors; and		
	<ul> <li>a copy of the Power of Attorney appointing a Peruvian resident to represent it with full powers.</li> </ul>		
	The enterprise must prove that:		
	<ul> <li>a) it has been legally established in its country of origin and has capacity to reinsure risks ceded from abroad;</li> </ul>		
	b) it has a minimum capital, established in accordance with the conditions laid down by the competent national authority; and		
	c) that it is in a position to meet its financial obligations in freely convertible currency under reinsurance contracts concluded abroad, in conformity with the legislation of its country of origin.		
	In addition, foreign financial services enterprises may not make claims through diplomatic channels in respect of business or operations carried out in Peru, on the basis of rights derived from their nationality.		

#### GATS/SC/69 Page 28

#### Modes of supply: Cross-border supply Consumption abroad Commercial presence Presence of natural persons 1) 2) 3) 4) Sector or subsector Limitations on market access Limitations on national treatment Additional commitments Peruvian creditors and foreigners domiciled in Peru have priority rights over the assets of a foreign financial services enterprise. Unbound 4) Unbound 4) Non-life insurance b) services, excluding reinsurance Accident and health insurance services (CPC 81291) Motor vehicle insurance services (CPC 81292) Marine, aviation and other transport insurance services (CPC 81293) freight insurance services (CPC 81294)

PERU (continued)

## PERU (continued)

Mod	es of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
-	Fire and other property damage insurance services (CPC 81295)				
-	Pecuniary loss insurance services (CPC 81296)				
-	General liability insurance services	1) Unbound	1)	Unbound	с,
	(CPC 81297)	2) Unbound	2)	Unbound	
		3) The same limitations as indicated in 3) above	3)	None	
		4) Unbound	4)	Unbound	
c)	Reinsurance and retrocession,	<ol> <li>The same limitations as indicated in 3) above</li> </ol>	1)	None	
	Solely: - Reinsurance services	<ol> <li>The same limitations as indicated in 3) above</li> </ol>	2)	None	
	(CPC 81299*)	3) The same limitations as indicated in 3) above	3)	None	
		<ol> <li>Unbound, except as indicated in the horizontal section. Natural persons are not authorized to provide reinsurance services.</li> </ol>	4)	Unbound, except as indicated in the horizontal section. Natural persons are not authorized to provide reinsurance services	

### PHILIPPINES

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
FINANCIAL SERVICES			
Banking and Other Financial Services (excluding Insurance)			
Coverage of commitment: commercial banks and non-bank financial intermediaries except investment houses			
All subsectors	3) Authorization for entities to establish commercial presence or expand existing operations in banking and other financial services (excluding insurance) in the Philippines shall be subject to a determination by the concerned regulatory authorities whether public interest and economic conditions justify the issuance of such authorization		
	3), 4) Limitations listed in the horizontal section shall also apply		

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## **PHILIPPINES** (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Commercial Banking:	1) Commercial presence is required	1) None	
- Acceptance of deposits and other repayable	2) None	2) None	
funds from the public	3) Foreign equity in existing or new domestic commercial banks subject to a maximum	3) None	
- Lending of all types, including consumer credit, mortgage credit, and financing of	30 per cent of voting stock or 40 per cent upon approval by the President of the Philippines		
commercial transaction	Deposit taking authority extends only to domestic commercial banks and to the four		
All payment and money transmission services,	grandfathered foreign bank branches		
including credit, charge and debit cards, travellers cheques and bankers drafts	Participation of aliens in the Board of Directors of domestic banks is limited to one-third of the Board's total membership		
- Guarantees and commitments	Equity ownership ceiling for domestic banks: individual - 20 per cent; corporation - 30 per cent		

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### GATS/SC/70 Page 14

#### Modes of supply: Cross-border supply Commercial presence Presence of natural persons 1) 2) Consumption abroad 3) 4) Additional commitments Sector or subsector Limitations on market access Limitations on national treatment Prior authority is required for the Trading for own account or for account of following: customers, whether on Acceptance of deposit substitutes and an exchange, in an other repayable funds from the public; over-the-counter market or otherwise, the Guarantees and commitments; and following: money market Performance of trust, investment management and other fiduciary instruments (including cheques, business. bills, certificates of Underwriting (firm and best efforts basis) deposits); may be performed only by commercial foreign exchange banks with expanded commercial banking authority derivative products Foreign service suppliers shall perform including, but not 4) None 4) technical functions only, with Filipino limited to, futures understudy and options exchange rate and interest rate instruments, including products such as swaps, forward rate agreements; and

**PHILIPPINES** (continued)

## **PHILIPPINES** (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<ul> <li>other allowable negotiable instruments and financial assets</li> <li>Participation in issues of all kinds of securities, including underwriting and placement as agent (whether publicly or privately) and provision of services related to such issues.</li> </ul>			
- Asset management, such as cash or portfolio management, all forms of collective investment management, custodial, depository and trust services.			
Financial Advisory Services, as follows: - underwriting	1) None 2) None	<ol> <li>None</li> <li>None</li> </ol>	

GATS/SC/70 Page 15

## GATS/SC/70 Page 16

## PHILIPPINES (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
guarantees and commitments	3) Required to be organized as a commercial bank or a non-bank financial intermediary	3) None	
credit reference and analysis investment and portfolio research and advice	For commercial banks, all other limitations mentioned under mode 3 above for commercial banks shall apply		
	Foreign equity bound at 40 per cent for non-bank financial intermediary		
	4) None	4) For commercial banks and financing companies, foreign service suppliers shall perform technical functions only, with Filipino understudy	
Factoring	1) Commercial presence is required	1) None	
	2) None	2) None	
	<ol> <li>Must be performed by a financing company only, organized either as a corporation or general partnership</li> </ol>	3) None	
	Subject to foreign equity limitation of 40 per cent		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) Pres	sence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Membership of aliens in the Board of Directors is limited to one-third of the Board's total membership in the case of a corporation; no foreign managing partners in the case of a general partnership		
	4) None	4) Foreign service suppliers shall perform technical functions only, with Filipino understudy	
Financial leasing	1) Commercial presence is required	1) None	
	2) None	2) None	
	<ol> <li>Must be performed by a financing company only, organized either as a corporation or general partnership</li> </ol>	3) None	
	Subject to foreign equity limitation of 40 per cent		
	Membership of aliens in the Board of Directors is limited to one-third of the Board's total membership in the case of a corporation; no foreign managing partners in the case of a general partnership		
	4) None	<ol> <li>Foreign service suppliers shall perform technical functions only, with Filipino understudy</li> </ol>	

GATS/SC/70 Page 17

## GATS/SC/70 Page 18

#### Presence of natural persons Modes of supply: Cross-border supply Commercial presence Consumption abroad 4) 1) 2) 3) Limitations on national treatment Additional commitments Sector or subsector Limitations on market access Commercial presence is required Money broking and Foreign 1) 1) None Exchange broking 2) None 2) None Required to be organized as a commercial 3) 3) None bank or a non-bank financial intermediary For commercial banks, all other limitations mentioned under mode 3 above for commercial banks shall apply Foreign equity bound at 40 per cent for non-bank financial intermediary For commercial banks and financing 4) None 4) companies, foreign service suppliers shall perform technical functions only, with Filipino understudy. Credit card services Commercial presence is required None 1) 1) 2) None 2) None Required to be organized as a commercial 3) 3) None bank or a non-bank financial intermediary For commercial banks, all other limitations mentioned under mode 3 above for commercial banks shall apply Foreign equity bound at 40 per cent for non-bank financial intermediary

**PHILIPPINES** (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Presence of natural pers	sons
Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitm	nents
	4) None	4) None	
Promotion and provision of information about the	1) Commercial presence is required	1) None	
services/products offered by a foreign bank	2) None	2) None	
-	3) None	3) None	
	4) None	4) None	
Securities Dealership/Brokerage			
- Trading for own account or for account of	1) Commercial presence is required	1) None	
customers, whether in an exchange, in an	2) None	2) None	
over-the-counter market or otherwise, the following:	3) Must be organized as a securities broker/dealer corporation or partnership.	3) None	
- Equities and its derivative products	Must be a member of the stock exchange. Membership is limited to 200.		
such as warrants and options	Underwriting is allowed only on best-efforts basis.		
- Transferable securities	4) None	4) None	

GATS/SC/70 Page 19

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) F	Presence of natural persons	
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments	
Participation in issues of all kinds of securities,	1) Commercial presence is required	1) None		
including underwriting and placement as agent	2) None	2) None		
(whether publicly or privately) and provision of services related to	<ol> <li>Must be organized as a securities broker/dealer corporation or partnership.</li> </ol>	3) None		
such issues	Must be a member of the stock exchange. Membership is limited to 200.			
	Underwriting is allowed only on best-efforts basis.			
	4) None	4) None		
Performance of the functions of stock transfer agent such as	1) Commercial presence is required	1) None		
but not limited to monitoring the issuance and transfer of	2) None	2) None		
stock certificates	<ol> <li>Must be organized either as a corporation or partnership with at least one certified public accountant duly licensed in the Philippines</li> </ol>	3) None		
	4) None	4) None		
Transactions of an issuer primarily engaged in the	1) Commercial presence is required	1) None		
business of investing, reinvesting or trading in securities	2) None	2) None		

# GATS/SC/70 Page 20

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>Foreign equity bound at 40 per cent</li> <li>All members of the Board of Directors must be citizens of the Philippines</li> </ul>	3) None	
	4) None	4) None	
Sale of contracts for the	1) Commercial presence is required	1) None	
payment of benefits or performance of future services such as life, education,	2) None	2) None	
pension and internment plans	3) Foreign equity bound at 40 per cent	3) None	
	4) None	4) None	
Insurance			
All subsectors	3) The establishment of new insurance companies is subject to the approval of the Insurance Commission which determines whether public interest and economic conditions justify such establishment.		
	<ul> <li>Only aliens qualified to hold technical positions may be employed within the first five (5) years of operation of the enterprise, their stay not to exceed five (5) years upon entry.</li> </ul>		
	Each employed alien should have at least two (2) Filipino understudies.		
	3), 4) Limitations listed in horizontal section shall also apply.		

## GATS/SC/70 Page 22

# PHILIPPINES (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abr	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Life insurance as follows: - Ordinary - Group	<ol> <li>Risks located in the Philippines should be insured with the companies authorized* to transact business in the Philippines</li> </ol>	1) Unbound	
- Industrial - Health and accident	2) Same as (1) above	2) Unbound	
- Annuities	<ol> <li>Subject to foreign equity limitation of 40 per cent</li> </ol>	3) None	
	Membership of aliens in the Board of Directors is limited to the extent of foreign equity participation		
	4) None	4) None	
General Non-life, as follows: - Fire and allied risks/earthquakes/shock/	1) Risks located in the Philippines should be insured with the companies authorized to transact business in the Philippines	1) Unbound	
typhoon/floods/tidal wave	2) Same as (1) above	2) Unbound	
	<ol> <li>Subject to foreign equity limitation of 40 per cent</li> </ol>	3) None	

\* Authorized means the company has been issued a license by the Insurance Commission to transact business in the Philippines.

Modes of supply: 1)	Cross-border supply 2) Consumption abrow	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
- Marine Ocean marine/ inland marine/ marine hull/	Membership of aliens in the Board of Directors is limited to the extent of foreign equity participation		
<ul> <li>aviation</li> <li>Casualty motor car/ health and accident/ burglary/ engineering miscellaneous</li> <li>Suretyship Fidelity/surety bonds</li> </ul>	4) None	4) None	
Insurance auxiliary services, as follows:	1) Commercial presence is required	1) Unbound	
- actuarial consultancies	2) None	2) None	
- average adjustors	<ol> <li>Subject to foreign equity limitation of 40 per cent</li> </ol>	3) None	
	Membership of aliens in the Board of Directors is limited to the extent of foreign equity participation		
	4) None	4) None	

# GATS/SC/70 Page 24

# PHILIPPINES (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Reinsurance/ Retrocession	<ol> <li>Priority cessions to authorized insurance/reinsurance companies</li> <li>Foreign unauthorized reinsurers should be represented by resident agents duly registered with the Insurance Commission</li> <li>10 per cent of total insurance cessions to foreign unauthorized reinsurers should be ceded to the National Reinsurance Corporation of the Philippines</li> </ol>	1) None	
	2) Same as (1) above	2) None	
	<ol> <li>Subject to foreign equity limitation of 40 per cent</li> </ol>	3) None	
	Membership of aliens in the Board of Directors is limited to the extent of foreign equity participation		
	4) None	4) None	

## POLAND

Moo	des of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES*			
<b>A</b> .	All insurance and insurance related services			
	Insurance and related services	1) Unbound	1) Unbound	
	(CPC 812** except 81212, 81293):	2) Unbound	2) Unbound	

\* Prudential regulations in the financial sector are being elaborated in Poland. They may require alteration of the presently existing rules as well as preparation of the new laws. Their application will be done in accordance with the provisions of the Annex on Financial Services, paragraph 2 - Domestic Regulation sub-paragraph 1.

GATS/SC/71 Page 15

#### GATS/SC/71 Page 16

#### Presence of natural persons Modes of supply: Cross-border supply Commercial presence 1) Consumption abroad 3) 4) 2) Additional commitments Limitations on national treatment Sector or subsector Limitations on market access direct insurance 3) Establishment only in a form of joint stock 3) None (including coinsurance): company or mutual insurance society life, except for brokerage where horizontal non-life; measures apply. Foreign participation in the insurance company cannot be lower reinsurance and retrocession; than 50 per cent of the minimal guarantee fund. Insurance funds and company own brokerage -(CPC 81401, 81402\*\*) assets have to be invested in Poland and cannot be transferred abroad. Head of a brokerage company should meet qualifications of insurance broker. Nationality requirement for insurance brokers. Unbound except for horizontal measures. 4) 4) None Nationality requirement for insurance brokers.

**POLAND** (continued)

## POLAND (continued)

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroa	d	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
B.	Banking and Other Financial Services				
	Banking services:				
a)	Acceptance of deposits and other repayable	1) Unbound	1)	Unbound	
	funds (CPC 81115-81119)	2) Unbound	2)	Unbound	
		3) Establishment of a bank only in a form of	3)	None	
b)	Lending of all types (CPC 8113)	joint stock company. System of permits in relation to establishment of all banks based on prudential grounds. Nationality			
d)	All payment and money transmission services (CPC 81339**)	requirement for some - at least one - of the bank executives.			
	(,	4) Unbound except for horizontal measures.	4)	None	
e)	Guarantees and commitments (excluding guarantees and commitments of the State Treasury) (CPC 81199**)	Nationality requirement for some - at least one - of the bank executives.			

GATS/SC/71 Page 17

# GATS/SC/71 Page 18

# POLAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Other financial services:			
g) Participation in issues of all kinds of securities	1) Unbound	1) Unbound	
(excluding treasury bonds), including	2) Unbound	2) Unbound	
underwriting and placement as agent (whether publicly or privately) and provision	<ol> <li>Establishment only in a form of joint stock company. Nationality requirement for brokers and securities advisors.</li> </ol>	3) None	
of services related to such issues (CPC 8132)	<ol> <li>Unbound except for horizontal measures. Nationality requirement for brokers and securities advisors.</li> </ol>	4) None	
i) Mutual finds services (CPC 81323**)			
<ul> <li>k) Advisory and other auxiliary services to banking activities included into this schedule (CPC 8133)</li> </ul>			

# POLAND (continued)

Mod	les of supply: 1)	Cross-	border supply 2)	Consumption abroa	d	3)	Commercial presence	4)	Presence of natural persons
	Sector or subsector		Limitations on marl	ket access		Limits	tions on national treatment		Additional commitments
1)	Provision and transfer of financial information, and financial data processing and related software by suppliers of		Requirement to use the p telecommunication netwo of other authorized oper- cross-border provision of	ork, or the network ator, in the case of	1)	None			
	other financial services (CPC 8131)		Requirement to use the p telecommunication netwo of other authorized opera cross-border consumption	ork, or the network ator, in the case of	2)	None			
			Requirement to use the p telecommunication netwo of other authorized oper- cross-border provision and of these services	ork or the network ator in the case of	3)	None			
		4)	Unbound except for hori	zontal measures	4)	None			

# GATS/SC/72 Page 14

## ROMANIA

Mod	Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Prese						
	Sector or subsector		Limitations on market access		Limitations on national treatment Additional commitm		
7.	FINANCIAL SERVICES						
Α.	Insurance and insurance-related services						
a)	Life insurance services (8121)	1)	Unbound	1)	Unbound		
	(0121)	2)	Unbound	2)	Unbound		
		3)	The establishment of companies with foreign participation is allowed only in partnership with Romanian legal or natural persons	3)	None		
			The representatives of foreign companies and of the associations of foreign insurers have the right to conclude insurance contracts only with foreign legal and natural persons				
		4)	Unbound, except as indicated in the horizontal measures section	4)	None, only as indicated in the horizontal measures section		

# ROMANIA (continued)

Mo	des of supply: 1)	Cross-border supply 2) Consumption abr	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
b)	Non-life insurance services	1) Unbound	1)	Unbound	
	(8129)	2) Unbound	2)	Unbound	
		3) The establishment of companies with foreign participation is allowed only in partnership with Romanian legal or natural persons	3)	None	
		The representatives of foreign companies and of the associations of foreign insurers have the right to conclude insurance contracts only with foreign legal and natural persons and for their goods			
		4) Unbound, except as indicated in the horizontal measures section	4)	None, only as indicated in the horizontal measures section	
c)	Reinsurance and retrocession services	1) None	1)	None	
	(81299)	2) None	2)	None	
		3) The establishment of companies with foreign participation is allowed only in partnership with Romanian legal or natural persons	3)	None	
		4) Unbound, except as indicated in the horizontal measures section	4)	None, only as indicated in the horizontal measures section	

# GATS/SC/72 Page 16

# ROMANIA (continued)

Mod	es of supply: 1)	Cross-border supply 2) Consumption abr	ad 3) Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitment
d)	Services auxiliary to insurance (including	1) Unbound	1) Unbound
	broking and agency services)	2) Unbound	2) Unbound
	(8140)	<ul> <li>The establishment of companies and intermediation agencies with foreign participation is allowed only in partnership with Romanian legal or natural persons</li> <li>Intermediation agencies are not allowed to conclude insurance contracts for foreign</li> </ul>	3) None
		insurance companies with Romanian legal or natural persons or for their goods	
		The representatives of foreign insurance companies and of the associations of foreign insurers have the right to conclude only the following types of insurance contracts:	
		a) insurance and reinsurance contracts with legal and natural foreign persons or for their goods;	
		b) reinsurance contracts with Romanian insurance companies, insurance-reinsurance companies and reinsurance companies	
		4) Unbound, except as indicated in the horizontal measures section	4) None, only as indicated in the horizontal measures section

ROMANIA	(continued)

Mo	des of supply: 1)	Cross-border supply 2) Consumption abr	bad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
В.	Banking and other financial services (excluding insurance)				
a)	Acceptance of deposits and other reimbursable	1) None	1)	None	
	funds from the public (81115-81119)	2) The opening of accounts and utilization of foreign currency resources abroad by natural and legal Romanian persons is allowed only with prior permission from the National Bank of Romania	2)	None	
		3) None	3)	None	
		4) Unbound, except as indicated in the horizontal measures section	4)	None, only as indicated in the horizontal measures section	
b)	Lending of all types	1) None	1)	None	
	(8113)	2) None	2)	None	
		3) None	3)	None	
		4) Unbound, except as indicated in the horizontal measures section	4)	None, only as indicated in the horizontal measures section	

# GATS/SC/72 Page 18

# ROMANIA (continued)

Mod	tes of supply: 1)	Cross-border supply 2) Consumption abr	oad 3) Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitments
d)	All payments and money transmission services (81339)	<ol> <li>Allowed only through a resident bank</li> <li>The opening of accounts and utilization of foreign currency resources abroad by natural and legal Romanian persons is allowed only with prior permission from the National Bank of Romania</li> </ol>	1) None 2) None
		3) None	3) None
		4) Unbound, except as indicated in the horizontal measures section	4) None, only as indicated in the horizontal measures section
e)	Guarantees and	1) None	1) None
	commitments (8199)	2) None	2) None
		3) None	3) None
		4) Unbound, except as indicated in the horizontal measures section	<ol> <li>None, only as indicated in the horizontal measures section</li> </ol>

Мо	des of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) Pr	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
h)	Money broking (81339)	1) None	1) None	
	(01337)	2) None	2) None	
		3) None	3) None	
		4) Unbound, except as indicated in the horizontal measures section	4) None, only as indicated in the horizontal measures section	
k)	Consultancy and other auxiliary services (8131)	1) None	1) None	
		2) None	2) None	
		3) None	3) None	
		4) Unbound, except as indicated in the horizontal measures section	4) None, only as indicated in the horizontal measures section	

**ROMANIA** (continued)

Additional information for transparency and clarification purposes:

Normal prudential measures are applied to financial institutions, with a view to protecting the investors, depositors and to ensure the stability of the financial system. The establishment and the activity of banking companies are subject to an authorization from the National Bank of Romania. There are no restrictions for the establishment of a foreign bank in Romania, other than the observance of prudential measures set up by the National Bank of Romania. After the establishment of a commercial presence, the financial institutions have to carry out their transactions with residents only in the national currency of Romania.

## SAINT LUCIA

Mod	les of supply: 1)	Cross	s-border supply 2) Consumption abroa	ıd	3) Commercial presence 4	l) P	resence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment		Additional commitments
7.	FINANCIAL SERVICES						
<b>A</b> .	All Insurance and Insurance-tabled Services						
c)	Reinsurance	1)	None	1)	None		
	(CPC 81299)	2)	None	2)	None		
		3)	Only corporate entities are allowed to conduct insurance business in St. Lucia. All such entities must first be registered by the Registrar of Insurance	3)	None		
		4)	Subject to horizontal limitations concerning Work Permit Regulations	4)	None		

GATS/SC/73 Page 4

## ST. VINCENT AND THE GRENADINES

Mod	tes of supply: 1)	Cross-l	border supply 2) Consumption abroa	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES					
	Reinsurance	<b>1)</b> 1	None	1)	None	
		2)	None	2)	None	
			Subject to Insurance and Insurance Premium Acts, Commercial Code, Exchange Control Act	3)	Withholding Tax	
			Subject to Work Permits and Immigration Regulations as indicated in horizontal commitments.	4)	None	

GATS/SC/74 Page 5

#### Presence of natural persons 1) Cross-border supply Consumption abroad 3) Commercial presence 4) Modes of supply: 2) Limitations on market access Limitations on national treatment Additional commitments Sector or subsector Financial Services, including insurance: Insurance and Insurance-Α. **Related Services** The commitments on financial services are made in accordance with the General Agreement on Trade in Services (GATS) and the Annex on Financial Services. All the specific commitments in this sector are subject to entry requirements, domestic laws, guidelines, rules and regulations, terms and conditions of the Monetary Authority of Singapore (MAS) or any other relevant authority or body in Singapore, as the case may be, which are not inconsistent with the commitments herein. Life insurance services 1) Unbound 1) Unbound a) including annuity, disability income, 2) 2) None None accident and health Unbound for foreign acquisition of equity 3) None insurance services 3) stakes in locally-owned insurance companies. Unbound for issuance of new insurance licences and establishment of new representative offices. Unbound except as indicated in the Unbound 4) 4) horizontal section

#### SINGAPORE

Mo	des of supply: 1)	Cross-border supply 2) Consumption abro	oad 3) Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitment
b)	Non-life insurance services including	1) Unbound	1) Unbound
	disability income, accident and health insurance and contracts of fidelity bonds, performance bonds or similar contracts of	<ol> <li>None except for compulsory insurance of Motor Third Party Liability and Workmen's Compensation which can be purchased only from licensed insurance companies in Singapore</li> </ol>	2) None
	guarantee	<ol> <li>Unbound for foreign acquisition of equity stakes in locally-owned insurance companies. Unbound for issuance of new insurance licences and establishment of new representative offices.</li> </ol>	3) None
		4) Unbound except as indicated in the horizontal section	4) Unbound
c)	Reinsurance and retrocession	1) None	1) None
		2) None	2) None
		<ol> <li>Reinsurance companies can establish as branches or subsidiaries. Existing representative offices must upgrade to branches or subsidiaries, subject to MAS' criteria for upgrading, by 1 January 1997.</li> </ol>	3) None
		<ol> <li>Unbound except as indicated in the horizontal section</li> </ol>	4) Unbound

	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
d)	Insurance intermediation comprising broking and	1)	Unbound	1)	Unbound	
	agency services	2)	Agents are not allowed to act for unregistered insurers. With the exception of reinsurance risks and risks insured by protection and indemnity clubs, brokers can only place domestic risks outside Singapore with the approval of MAS.	2)	None	
		3)	Unbound	3)	Unbound	
		4)	Unbound except as indicated in the horizontal section	4)	Unbound	
e)	Services auxiliary to insurance comprising	1)	None	1)	None	
	actuarial, loss adjustors,	2)	None	2)	None	
	average adjustors and consultancy services	3)	None	3)	None	
		4)	Unbound except as indicated in the horizontal section	4)	Unbound	

Mo	des of supply: 1)	Cross	s-border supply 2) Consumption abroa	nd	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
<b>B</b> .	Banking and Other Financial Services					
	sector are subject to entry	requir	ervices are made in accordance with the GATS rements, domestic laws, guidelines, rules and r nay be, which are not inconsistent with the con	regula	tions, terms and conditions of MAS or any o	
a)	Acceptance of deposits and other repayable	1)	Unbound	1)	Unbound	
	funds from the public	2)	None	2)	None	
	· · · · · · · · · · · · · · · · · · ·	3)	Only institutions approved as banks, merchant banks and finance companies can accept deposits Where a foreign financial institution is subject to legislation in its home country which requires that institution to confer lower priority to depositors of its foreign offices vis-à-vis the home country depositors in receivership or winding up proceedings, the MAS may exercise appropriate differentiated measures against that foreign financial institution in Singapore to safeguard the interest of the Singapore office's depositors Establishment and operation of foreign banks, merchant banks and finance companies are also subject to the limitations listed under activities B(a) to B(l) and the following limitations:	3)	Commercial banks Foreign banks can operate from only one office (excluding back-office operations). They cannot establish off-premise ATMs and ATM networking and new sub-branches. Provision of all other electronic banking services require MAS' prior approval. Location of banks and relocation of banks and sub-branches require prior approval from MAS	

GATS/SC/76 Page 27

## GATS/SC/76 Page 28

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Commercial banks No new full and restricted banks. Unbound for new offshore banks.	Banks, with MAS' approval, can operate foreign currency savings accounts only for non-residents	
	Representative offices cannot conduct business or act as agents.	Restricted banks can only accept foreign currency fixed deposits from and operate current accounts for residents and	
	A single/related group of foreign shareholders can only hold up to 5 per cent of a local bank's shares. Aggregate foreign ownership of each domestic bank's	non-residents. For Singapore dollar deposits, they can only accept fixed deposits of S\$250,000 or more per deposit.	
	shares has been increased from 20 per cent to 40 per cent.	Offshore banks can accept foreign currency fixed deposits from residents and non-residents. For Singapore dollar deposits, they can only accept fixed deposits of S\$250,000 or more per deposit from non-residents.	
	Merchant banks	Merchant banks	
	Unbound for establishment of new merchant banks	Merchant banks can operate from only one office (excluding back-office operations). Location and relocation of merchant banks require MAS' prior approval.	

	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
				Merchant banks can, with MAS' authorization, raise foreign currency funds from residents and non-residents, operate foreign currency savings accounts for non-residents and raise Singapore dollar funds from their shareholders and companies controlled by their shareholders, banks, other merchant banks and finance companies	
		Finance Companies		Finance Companies	
		No new finance companies. Unbound for foreign acquisition of shares in finance companies and transfer or sale of foreign shareholdings in existing finance companies to foreign parties. All finance companies, local and foreign-owned, can only conduct Singapore dollar business.		Location of finance companies and relocation of sub-branches require MAS' prior approval. Foreign-owned finance companies cannot establish off-premise ATMs, ATM networking and new sub-branches.	
		4) Unbound except as indicated in the horizontal section	4)	Unbound	
b)	Lending of all types including consumer	1) Unbound	1)	None	
	credit, mortgage credit, factoring and financing of commercial transaction	2) None	2)	None	
		3) i) Provision of credit and charge card services require MAS' prior approval	3)	Each offshore bank's lending in Singapore dollars to residents shall not exceed S\$100m in aggregate	

GATS/SC/76 Page 29

Mod	es of supply: 1)	Cross-border supply 2) Consum	nption abroad	3) Commercial presence 4) P	resence of natural persons
	Sector or subsector	Limitations on market access	s	Limitations on national treatment	Additional commitments
		<ul> <li>ii) Singapore dollar loans, by lo foreign-owned financial institu non-residents, non-resident co companies and to residents for outside Singapore require MA approval</li> </ul>	tutions, to ontrolled or use	Offshore banks should not use their related merchant banks to circumvent the S\$100m lending limit Unbound for establishment of off-premise cash dispensing machines for credit and charge cards	
		4) Unbound except as indicated in th horizontal section	he 4)	Unbound	
c)	Financial leasing	1) None	1)	None	
		2) None	2)	None	
		3) None except as indicated for activ above	vity B(b) 3)	None except as indicated for activity B(b) above	
		4) Unbound except as indicated in the horizontal section	he 4)	Unbound	
d)	Payment and money transmission services,	1) Unbound	1)	Unbound	
	including credit, charge and debit cards, travellers cheques and bankers drafts	2) None	2)	None	
		3) Remittance shops, except where the remittance business is conducted and merchant banks, are required majority owned by Singapore citizare required to be licensed by MA	by banks to be zens and	None	

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pro	esence of natural persons		
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments		
	Bankers' drafts can only be issued by banks				
	Only the following can issue stored value cards:-				
	a bank in Singapore licensed by MAS; and				
	a juridical person for the payment only of goods or services or both goods and services provided by that person				
	The limitations indicated in B(b)(3) above also apply to the activities listed in B(d)				
	4) Unbound except as indicated in the horizontal section	4) Unbound			
e) Guarantees and	1) None	1) None			
commitments	2) None	2) None			
	<ol> <li>None except for the limitations indicated in activity A(b) for insurance companies providing contracts of fidelity bonds, performance bonds or similar contracts of guarantee, and B(b)(3ii) above</li> </ol>	3) None			
	4) Unbound except as indicated in the horizontal section	4) Unbound			

#### GATS/SC/76 Page 32

#### Modes of supply: 1) Cross-border supply Consumption abroad Commercial presence 4) Presence of natural persons 2) 3) Limitations on national treatment **Additional commitments** Sector or subsector Limitations on market access Ð Trading for own account 1) Unbound except for trading in products 1) None or for account of listed in B(f) for own account. Trading in customers, whether on money market instruments, foreign exchange, as well as exchange rate and an exchange, in an interest rate instruments can be conducted over-the-counter market or otherwise, the with financial institutions only. following:-2) None 2) None money market instruments (including Banks and merchant banks are required to None except as indicated for activity B(b) 3) 3) set up separate subsidiaries to trade cheques, bills, above certificates of deposits) financial futures for customers foreign exchange Financial futures brokers can establish as branches or subsidiaries. They can trade in existing financial futures products. derivative products. including financial Unbound for trading of new financial futures and options futures products. The offer of derivative products by both exchange rate and local and foreign owned financial interest rate instruments, including swaps and institutions under MAS' supervision are subject to MAS' prior approval and forward rate agreements conditions which include the following:transferable securities the product has been offered by the financial institution in other other negotiable instruments and financial internationally reputable financial assets, including bullion

Mo	des of supply: 1)	Cross-bo	rder supply	2)	Consumption ab	road	3)	Commercial	presence	4)	Presence of natur	al persons
	Sector or subsector		Limitations or	mark	et access		Limit	ations on nat	ional treatm	ent	Additional co	mmitments
				es agre	rvisory authoritie to the offer of ir markets;							
			•	1 its he ve no e produc	ead office must b objection to the sts in the	e						
			institution has	and c	it the financial ontinues to have h and adequate trade in these							
		mo ba be	nks and merchai	isiness nt banl   by Si	is conducted by cs, are required t ngapore citizens	o						
			nbound except a prizontal section	s indic	ated in the	4)	Unbou	nd				
g)	Participation in issues of all kinds of securities, including underwriting and placement as agent and provision of service related to such issues	of un thr	securities for ov derwriting and p	wn acc blacem ting co	ent of securities mpanies, banks		None					
		2) No	one			2)	None			<u>-</u>		

odes of supply: 1)	Cross-border supply 2) Consumption abro	· · · · · · · · · · · · · · · · · · ·	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitmen
	<ul> <li>Foreign stockbroking companies can establish only as non-members of the Stock Exchange of Singapore (SES). Representative offices cannot conduct business or act as agents. Unbound for new membership on SES and for foreign acquisition of new and existing equity interests in SES member companies.</li> </ul>	3) None except as indicated for activity B(b) above	
	Unbound for new international memberships. International members can deal in foreign securities and SES-quoted securities with non-residents and resident companies which are substantially or beneficially owned by non-residents. They can also deal with residents in foreign currency denominated securities quoted on SES. For Singapore dollar denominated securities quoted on SES, they can deal with residents only for transactions above S\$5m each.		
	Banks' and merchant banks' membership on SES must be held through subsidiaries		
	Unbound for new primary and registered dealers of Singapore Government Securities		
	4) Unbound except as indicated in the horizontal section	4) Unbound	

SINGAPORE	(continued)
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Mod	les of supply: 1)	Cross	s-border supply 2) Consumption abroa	bd	3) Commercial presence 4	i) P	resence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment		Additional commitments
h)	Money broking	1)	Unbound	1)	Unbound		
		2)	None	2)	None		
5		3)	Unbound for new money brokers	3)	None		
		4)	Unbound except as indicated in the horizontal section	4)	Unbound		
i)	Asset management, such	1)	Unbound	1)	Unbound		
	as cash or portfolio management, all forms	2)	None	2)	None		
	of collective investment management, pension fund management, custodial depository and trust services	3)	Both asset management companies and custodial depositories, with MAS' approval; and trust services companies can establish as branches or subsidiaries. Unbound for custodial depository services for scripless securities. The Central Depositary Pte Ltd is authorized to provide securities custodial depository services under the scripless trading system.	3)	None		
		4)	Unbound except as indicated in the horizontal section	4)	Unbound		

#### SINGAPORE (continued)

Mod	es of supply: 1)	Cross-border supply	2) Consumption abroad	3)	Commercial presence 4	) Presence of natural persons
	Sector or subsector	Limitations on	market access	Limit	ations on national treatment	Additional commitments
j)	Settlement and clearing services for financial	1) Unbound	1)	Unbour	ıd	
	assets, including securities, derivative	2) None	2)	None		
	products and other negotiable instruments	services for securiti Singapore dollar ch funds transfer are p		Unbour	nd	
		4) Unbound except as horizontal section	indicated in the 4)	Unbour	ıd	
k)	Advisory and other auxiliary financial services, including credit reference and analysis,	1) Commercial presen provision of investr research and advice	ment and portfolio	None		
	investment and portfolio research and advice,	2) None	2)	None		
	advice on acquisitions and on corporate restructuring and strategy		ries or representative ative offices cannot	None		
		4) Unbound except as horizontal section	indicated in the 4)	Unbour	nd	

### SINGAPORE (continued)

Mod	tes of supply: 1)	Cros	s-border supply 2) Consumption abroa	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
1)	Provision and transfer of financial information,	1)	Unbound	1)	Unbound	
	and financial data processing and related	2)	Unbound	2)	Unbound	
	software by providers of other financial services	3)	MAS' approval is required and subject to domestic laws on protection of confidentiality of information of customers of banks and merchant banks	3)	None	
		4)	Unbound except as indicated in the horizontal section	4)	Unbound	

### SLOVAK REPUBLIC

Moo	des of supply: 1)	Cross-border supply 2)	Consumption abroad	3) Commercial presence	4)	Presence of natural persons	
	Sector or subsector	Limitations on marl	ket access	Limitations on national treatme	Additional commitments		
7.	FINANCIAL SERVICES						
Mea	asures applicable to all secto	ors in financial services:					
1)	Commitments in this Chap Financial Services.	pter are based on the Agreement	on Trade in Services, th	e Annex on Financial Services and th	e Unders	standing on Commitments in	
2)		nts with respect to the "cross bor rket Access of the Understanding		nption abroad" are bound to the exten sted below in individual sectors.	t of the o	bligations in	
3)	The purchase or acquisition	on of financial services by public	entities of the Slovak R	epublic is governed in this Schedule t	y Article	XIII of the Agreement.	
4)	The admission to the mark framework.	cet of new financial services and	instruments may be sub	ject to the existence of, and consisten	cy with t	he domestic regulatory	
5)	The commitments on prese	ence of natural persons are boun	d according to the generation	al limitations applicable to all sectors	in this so	chedule (Part I).	
6)	Otherwise, the commitmen	nts in this Chapter are subject to	the general conditions o	r limitations applicable to all sectors	in this scl	hedule.	
Α.	All insurance and insurance	ce-related services (CPC 812)					
	The following insurance services are provided by exclusive suppliers:						
	have to be effected through	h the Slovak Insurance Company	7. The basic health insur	e, the liability insurance of employer rance and pension fund schemes are c ations under Article II of the GATT a	onfined to	o the General Health	

Мо	des of supply: 1)	Cross-border supply 2) Consumption abro	oad3)Commercial presence4)Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitment
a)	Life insurance (CPC 8121)	1) None other than:	1) None
b)	Non-life insurance (CPC 8129)	Commercial presence is required for supply of: - the life insurance of persons with	
c) <sup>.</sup>	Reinsurance and retrocession (CPC 81299)	permanent residence in the Slovak Republic, - the insurance of property on the territory of the Slovak Republic,	
d)	Insurance intermediation (CPC 8140)	<ul> <li>the insurance of liability for loss or damage caused by the activity of natural persons and juridical persons on the territory of the Slovak Republic,</li> <li>air and maritime transport insurance, covering goods, aircraft, hull and liability.</li> </ul>	
		2) Insurance services covered by mode (1) except insurance of air and maritime transport, covering goods, aircraft, hull and liability above may not be purchased abroad	2) None

### GATS/SC/77 Page 26

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) F	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>3) License is required for provision of insurance services. Foreign national may establish an insurance company with the seat in the Slovak Republic in the form of a joint stock company or may conduct insurance business through their subsidiaries with registered office in the Slovak Republic under the general conditions established in the Law on Insurance. Insurance business means insurance activity including brokerage and reinsurance activity.</li> <li>Intermediation activity aimed at the conclusion of insurance company may be provided by natural or juridical person only domiciled in the Slovak Republic for the benefit of the insurance Supervisory Authority.</li> </ul>	3) The majority of the management board of an insurance company has to be domiciled in the Slovak Republic	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Intermediation contract aimed at conclusion of insurance contract by third party with insurance company may be concluded by domestic or foreign insurance company only on the basis of license granted by the Insurance Supervisory Authority. The financial resources of specific insurance funds of licensed insurance operators derived from insuring or reinsuring policy holders with residence or registered office in the Slovak Republic must be deposited in a resident bank in the Slovak Republic and may not be transferred abroad.		
	4) Unbound except as indicated in horizontal section	4) Unbound except as indicated in horizontal section	

	Sector or subsector	Limitations on market access Limitations on national treatmen	nt Additional commitments
<b>B</b> .	Banking and Other Financial Services		
a)	Acceptance of deposits and other repayable funds from the public (CPC 81115 - CPC 81119)	<ul> <li>1), 2)</li> <li>i) Deposit services are confined to the banks only</li> </ul>	
b)	Lending of all types (CPC 8113)	<ul> <li>ii) Only authorized domestic banks, branches of foreign banks and persons possessing, a foreign exchange license may trade in foreign exchange assets</li> </ul>	
d)	All payments and money transmission services (CPC 81339)	<ul> <li>iii) Non-cash cross-border payments may be effected only by authorized banks and branches of foreign banks</li> </ul>	
e)	Guarantees and commitments (CPC 81199)	iv) Foreign exchange licenses issued by the National Bank of Slovakia is required for:	
f)	Trading for own account or for account of customers, whether on an exchange, in an over- the counter market or otherwise as follows:	<ul> <li>a) opening an account abroad by a Slovak non-bank resident</li> <li>b) capital payments abroad</li> <li>c) obtaining financial credit from a foreign exchange non-resident</li> <li>d) export and import of Slovak currency and securities denominated in this currency.</li> </ul>	

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) I	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<ul> <li>(i) money market instruments (cheque, bills, certificates, deposits, etc.) (CPC 81339)</li> </ul>	<ul> <li>v) Foreign exchange assets are required to be deposited with an authorized domestic bank or branch of a foreign bank.</li> </ul>		
<ul> <li>(ii) foreign exchange (CPC 81333)</li> <li>(iii) exchange rate and interest rate instruments, etc. including products such as swaps, forward rate agreements, etc. (CPC 81339)</li> </ul>	3) Banking services may be provided only by established banks duly authorized by The National Bank of Slovakia in agreement with the Ministry of Finance. Private banks may be established as joint stock companies only. With the authorization of The National Bank of Slovakia, acting in agreement with -Ministry of Finance, foreign banks may establish their branches in the Slovak Republic or participate through their capital share in already established banks.	3) A minimum of one-third of the Board of Directors must be citizens of the Slovak Republic	
	4) Unbound except as indicated in horizontal section	4) Unbound except as indicated in horizontal section	

### GATS/SC/77 Page 30

	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
	Transferable securities (CPC 81321)	1)	Unbound	1)	Unbound	
		2)	None	2)	None	
g)	Participation in issues of all kinds of securities (CPC 8132)	3)	Securities may be traded publicly only if relevant authorization has been granted and prospectus covering the security has been approved by the Ministry of Finance. The	3)	None	
i)	Asset management (CPC 8119, CPC 81323)		business of security dealer, stockbroker or organizer of an over-the-counter market is subject to approval of the Ministry of			
j)	Settlement and clearing services for financial assets (CPC 81319, CPC 81339)		Finance. Settlement and clearing services for all kinds of payments are regulated by the central bank.			
		4)	Unbound except as indicated in horizontal section	4)	Unbound except as indicated in horizontal section	

### SOUTH AFRICA

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES				
<b>A</b> .	All Insurance and Insurance Related Services				
a)	Direct life insurance (CPC 8121 +)	1) Unbound	1)	Unbound	
b)	Direct non-life insurance (CPC 8129 +)	2) None	2)	None	
c)	Reinsurance (CPC 81299 +)	<ol> <li>To transact business in South Africa, insurers (foreign and domestically controlled) must be incorporated as a public company in terms of the Companies Act</li> </ol>	3)	None	
		To ensure that competition is not impaired, the acquisition of shares or any other interest (by a resident or non-resident) in a registered insurer resulting in the holding of 25 per cent or more of the value of all the shares or other interest in that business, requires the written approval of the Registrar of Insurance			
		<ul> <li>Unbound except as indicated in the horizontal section, and that the chairman, public officer and majority of directors must be resident in South Africa</li> </ul>	4)	Unbound except as indicated in the horizontal section	

Мо	des of supply: 1)	Cross-border supply 2) Consumption ab	oad	3) Commercial presence	4) Pr	resence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment		Additional commitments
В.	Banking and Other Financial Services (Excluding Insurance)					
a)	Acceptance of deposits and other repayable	1) Unbound	1)	Unbound		
	funds from the public (CPC 81115 to 81119)	2) Unbound	2)	Unbound		
		3) Corporate membership of financial exchanges is unrestricted, except in the case of the Johannesburg Stock Exchange	3)	None		
b)	Lending of all types, including, <u>inter alia</u> , consumer credit, mortgage credit, factoring and financing of commercial transactions (CPC 8113)	No bank or controlling company (domestically or foreign controlled) may allot or issue any of its shares to a person to the extent that the total nominal value of such shares exceeds in total 49 per cent of the total nominal value of all the issued vote-bearing shares in the bank or the controlling company	1			
c)	Financial leasing (CPC 8112)				4.1-4	

# SOUTH AFRICA (continued)

### GATS/SC/78 Page 20

# SOUTH AFRICA (continued)

Mo	des of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
d)	All payments and money transmission services, including credit, charge and debit cards, travellers cheques and bank drafts (CPC 81339 +)	The Minister of Finance may, however, grant permission to a bank or controlling company to issue more than 49 per cent of its shares to such a person, provided that competition is not impaired. This restriction does not apply to the allotment or issuing of shares in a bank or a controlling company registered in respect		
e)	Guarantees and commitments (CPC 81199 +)	of that bank, or another bank or an institution which has been approved by the Registrar and which conducts business of a bank in a country other than South Africa.		
f)	Trading for own account or for account of customers the following:	Foreign banks wishing to obtain a controlling interest in a local bank are required to establish a domestic public company.		
	<ul> <li>(i) money market instruments</li> <li>(ii) foreign exchange</li> <li>(iii) derivative products</li> <li>(iv) exchange rate and interest rate instruments</li> </ul>	No person (domestic or foreign) shall conduct the business of a bank unless such person is a public company, and is registered in terms of the Banks Act.		

# SOUTH AFRICA (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<ul> <li>(v) other negotiable instruments, but <u>excluding</u> transferable securities (CPC 81339 +)</li> </ul>	4) Unbound except as indicated in the horizontal section, and that membership of the financial exchanges is, in the case of natural persons, restricted to South African citizens	4) Unbound except as indicated in the horizontal section	
h) Money broking (CPC 81339 +)	<ol> <li>Unbound</li> <li>Unbound</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound</li> <li>Unbound</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	

Sect	tor or subsector	Limitations on market	access Limits	ations on national treatment	Additional commitments				
. FIN	IANCIAL SERVICES								
	-	umitments in financial services in a Decision on Financial Services as w		-	Services (Understanding) and				
Subj	Subject to conditions and qualifications listed below, market access commitments are bound to the extent of the obligations in the Understanding.								
For	For the purpose of scheduling commitments in accordance with the Understanding the following applies:								
of S para	It is understood that a commitment to the obligations set out in paragraph 3 of the Understanding implies a right for a non-resident supplier to, in the territory of Sweden, actively promote a service, approach a resident purchaser, and to deliver the service. However, a commitment to an obligation under that paragraph does not imply that the supplier has any right to have a permanent physical representation in Sweden. In addition, it is understood that a commitment to the obligations set out in paragraph 4 implies that a purchaser in the territory of Sweden has the right to approach a non-resident service supplier, to conclude an agreement and to have the service, including any remedies connected to the service, delivered in the territory of Sweden, without any physical movement of the purchaser. It is also understood that limitations on the commitments to the obligations under paragraph 3, do not affect the right of a service supplier to deliver a service, and the rights of a purchaser to have a service delivered, wherever a commitment to an obligation under paragraph 4 is applicable.								

Furthermore, it is understood that non-discriminatory authorization requirements do not constitute limitations on the supply of financial services by non-resident suppliers.

# SWEDEN (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Pr	esence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
A. <u>Insurance</u>	<ol> <li>The supply of direct insurance is allowed only through an insurance service supplier authorized in Sweden, provided that the two insurance service suppliers belong to the same group of companies or have an agreement of co-operation between them</li> </ol>	1) None	
	2) None	2) None	
	<ol> <li>Insurance undertakings not incorporated in Sweden may establish a commercial presence only through a resident agent</li> </ol>	3) Insurance undertakings not incorporated in Sweden are required to deposit assets for agencies established in Sweden	
	Insurance broking undertakings not incorporated in Sweden may establish a commercial presence only through a branch	Non-life insurance undertakings not incorporated in Sweden conducting business in Sweden are - instead of being taxed according to the net result - subject to taxation based on the premium income from direct insurance operations	
		A founder of an insurance company shall be a natural person resident in Sweden or a legal entity incorporated in Sweden	
	4) None	4) None	
Modes of delivery (definitions):	<ol> <li>Supply of financial services by non-resident su</li> <li>Commercial presence</li> </ol>	ppliers 2) Purchase by residents in the territory of an 4) Temporary entry of personnel	other Member

### GATS/SC/82 Page 32

# SWEDEN (continued)

Sector or	subsector	Limitations on market access		Limitations on national treatment	Additional commitments
Banking a financial		None	1)	None	
	g insurance) 2)	Custody, depository and settlement services re. securities registered in the (Swedish) Securities Register Centre (Värdepapperscentralen VPC SB) can only be supplied by suppliers who are account operating institutions. A prerequisite is that the supplier is supervised by the (Swedish) Financial Supervisory Authority.	2)	Account operating institutions in the VPC register who have not got a clearing account with the central bank (Riksbanken) have to make a certain deposit	
	3)	Undertakings not incorporated in Sweden may establish a commercial presence only through a branch or, in case of banks, a representative office	3)	A founder of a banking company shall be a natural person resident in Sweden or a foreign bank. A founder of a savings bank shall be a natural person resident in Sweden.	
				A branch of a fund management company not incorporated in Sweden may not operate certain collective investment funds, where the investor enjoys certain tax benefits (Allemansfonder).	
	4)	None	4)	None	
Monopoly Certain p		certain governmental entities shall be transmitte	d thro	ough the Swedish Postal Giro system (Postgiro	ot).

#### SWITZERLAND

Mod	les of supply: 1)	)	Cross-border supply	2)	Consumption abro	ad 3)	Commercial presence	e 4)	Presence of natural persons
	Sector or subsector		Limitations of	n mar	ket access	Limit	ations on national tre	atment	Additional commitments
7.	FINANCIAL SERVICE	S							
	Commitments on banking, securities and insurance services in accordance with the "Understanding on Commitments in Financial Services" (hereafter "Understanding") and subject to limitations and conditions as contained in Part I (horizontal commitments) and as listed below. It is understood that paragrap B.4 of the "Understanding" does not impose any obligation to allow non-resident financial services suppliers to solicit business.								
	Insurance and Insurance Related Services		B.1 of the "Unde monopoly on fire	erstandin and na dings e Lucerne bourg, agne, S Grisor	atural damage exists in 19 cantons e, Nidwalden, Soleure, Bâle- Shaffhouse, ns, Appenzell				

#### GATS/SC/83 Page 36

#### Presence of natural persons Modes of supply: Cross-border supply Consumption abroad Commercial presence 4) 1) 2) 3) **Additional** commitments Sector or subsector Limitations on market access Limitations on national treatment Transactions as indicated in paragraph B.3 Acquisition of real estate by foreigners is 1) 1) of the "Understanding": The underwriting limited as indicated in Part I; in addition the following specific restrictions apply: of aircraft liability insurance requires Foreign or foreign controlled insurance commercial presence in Switzerland companies are authorized to acquire property that serves as a security for mortgage loans in case of bankruptcy or liquidation on condition that the acquirer sells the property within two years from date of acquisition; foreign or foreign controlled insurance companies are authorized to invest in real estate, provided the total value of the buyer's property does not exceed the technical reserves necessary for the company's Swiss activities, according to Swiss law. Transactions as indicated in paragraph B.4 2) 2) None of the "Understanding": The underwriting of aircraft liability insurance requires commercial presence in Switzerland

#### SWITZERLAND (continued)

### SWITZERLAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	3) Commercial presence does not cover the setting up of representative offices; the legal form of a joint-stock company or mutual association is required for the provision of insurance services; to be recognized for participation in the basic health insurance scheme, health insurance suppliers must be organized in the form of mutual association (société coopérative, association/Genossenschaft, Verein) or foundation (fondation/Stiftung); no new health insurance supplier shall be recognized for participation in the basic health scheme until December 31st 1994; to be recognized for participation in the statutory pension funds scheme (prévoyance professionnelle/ Berufsvorsorge), pension funds must be organized in the form of mutual associations (société coopérative/ Genossenschaft) or foundations (fondation/Stiftung)	3) Before setting up a commercial presence to provide specific classes of insurance services, a foreign insurer must have been authorized to operate in the same classes of insurance in its country of origin for at least three years; acquisition of real estate by foreigners is limited as indicated in Part I. In addition the following specific restrictions apply: Foreign or foreign-controlled insurance companies are authorized to acquire property that serves as a security for mortgage loans in case of bankruptcy or liquidation on condition that the acquirer sells the property within two years from date of acquisition; foreign or foreign-controlled insurance companies are authorized to invest in real estate, provided the total value of the buyer's property does not exceed the technical reserves necessary for the company's Swiss activities, according to Swiss law	
	4) Unbound except as indicated in Part I	4) Unbound except as indicated in Part I	

GATS/SC/83 Page 37

### GATS/SC/83 Page 38

#### SWITZERLAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) H	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Banking and Other Financial Services (excluding insurance)	Monopoly rights as indicated in paragraph B.1 of the "Understanding": Two mortgage bonds issuance institutes have been granted a monopoly for the issuance of specific mortgage bonds ("Schweizer Pfandbrief"); only Swiss cantonal banks and Swiss-controlled banks whose mortgage loans amount to at least 60 per cent of the balance sheet can be members of the institutes; the issue of other mortgage-backed bonds is not affected by this regulation		
	<ul> <li>1) Membership in stock and options and futures exchanges requires a commercial presence in Switzerland; participation in settlement and clearing networks is subject to a commercial presence in Switzerland; mutual funds (collective investments) have to be lead-marketed through banks having a commercial presence in Switzerland; Swiss franc denominated issues can be lead managed only by a bank having a commercial presence (registered office or branch office) in Switzerland</li> </ul>	<ol> <li>Acquisition of real estate by foreigners is limited as indicated in Part I; in addition the following specific restrictions apply: Foreign or foreign controlled banks are authorized to acquire property that serves as a security for mortgage loans in case of bankruptcy or liquidation on condition that the acquirer sells the property within two years from date of acquisition</li> </ol>	

Are covered not only transactions indicated in paragraph B.3 of the "Understanding" but the whole range of banking and other financial services transactions (excluding insurance).

### SWITZERLAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ol> <li>Swiss franc denominated issues can be lead managed only by a bank having a commercial presence (registered office or branch office) in Switzerland</li> </ol>	2) None	
	<ul> <li>3) Commercial presence of foreign financial institutions is subject to specific licensing requirements relating to the name of firm, duties towards the Swiss national bank and regulations on financial institutions in the country of origin; commercial presence may be denied to financial institutions whose ultimate shareholders and/or beneficial owners are persons of a non-Member; representative offices can neither conclude or deal business nor act as an agent</li> </ul>	3) Acquisition of real estate by foreigners is limited as indicated in Part I; in addition the following specific restrictions apply: Foreign or foreign controlled banks are authorized to acquire property that serves as a security for mortgage loans in case of bankruptcy or liquidation on condition that the acquired sells the property within two years from date of acquisition	
	4) Unbound except as indicated in Part I	4) Unbound except as indicated in Part I; the majority of the management board of a bank must be domiciled in Switzerland; those members of the management board not domiciled in Switzerland can only sign collectively with another member of the management board domiciled in Switzerland	

GATS/SC/83 Page 39

### THAILAND

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroa	ad	3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES				
Α.	Insurance including reinsurance and retrocession				
a) ·	Life insurance services (CPC 81211)	1) None	1)	None	
	(CPC 81211)	2) None	2)	Life insurance premium is tax deductible up to a certain amount for holders of policies issued by local companies	
		<ol> <li>a) Market access limited to share acquisition of existing establishments only. Maximum foreign equity participation limited to 25 per cent of registered share capital.</li> </ol>	3)	None	
		b) Unbound for new licenses			
		4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner	4)	None	
b)	Non-life insurance services (CPC 8129)	<ol> <li>Unbound except for international marine, aviation and transit and all classes of reinsurance</li> </ol>	1)	Unbound	
		2) None	2)	None	

GATS/SC/85 Page 29

Modes	of supply: 1)	Cros	ss-border supply 2) Consumption abroa	d	3) Commercial presence 4) 1	Presence of natural persons
S	Sector or subsector Limitations on market access				Limitations on national treatment	Additional commitments
		3)	<ul> <li>a) Market access limited to share acquisition of existing establishment only. Maximum foreign equity participation limited to 25 per cent of registered share capital</li> <li>b) Unbound for new licenses</li> </ul>	3)	None	
		4)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner	4)	None	
i i	Services auxiliary to nsurance (excluding pension funding services)					
	nsurance broking and gency services	1)	Unbound	1)	Unbound	
(	CPC 81401) Brokers shall not	2)	Unbound	2)	Unbound	
iı a	nduce, advise or do any cts so as to cause any erson to enter into	3)	Foreign equity participation not to exceed 25 per cent	3)	No limitations as long as foreign equity participation does not exceed 25 per cent	
in in	insurance contracts with insurers abroad, except for reinsurance contracts)	4)	a) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner	4)	None	
			b) Unbound for individual broker and agent			

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Insurance consultancy services excluding	1) None	1) None	
pension consulting services	2) None	2) None	
(CPC 81402)	3) None other than that indicated in the horizontal section	3) No limitations as long as foreign equity participation does not exceed 49 per cent	
	4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner	4) None	
Average and loss adjustment services	1) None	1) None	
(CPC 81403)	2) None	2) None	-
	3) None other than that indicated in the horizontal section	3) No limitations as long as foreign equity participation does not exceed 49 per cent	
	4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner	4) None	
Actuarial services (CPC 81404)	1) None	1) None	
	2) None	2) None	
	3) None other than that indicated in the horizontal section	3) No limitations as long as foreign equity participation does not exceed 49 per cent	

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner	4) None	
Services auxiliary to financial intermediation other than to insurance and pension funding services			
Credit card services (CPC 81133)	1) None	1) None	
(Mobilizing funds from the public is prohibited,	2) None	2) None	
unless licensed under a financial law)	<ul><li>3) a) As indicated in the horizontal section</li><li>b) Financial institutions must obtain prior approval from the Bank of Thailand</li></ul>	3) No limitations as long as foreign equity participation does not exceed 49 per cent	
	4) As indicated in the horizontal section	4) None	
Financial consultancy	1) Unbound	1) None	
services (CPC 81332)	2) None	2) None	
	3) None other than that indicated in the horizontal section	3) No limitations as long as foreign equity participation does not exceed 49 per cent	
	4) As indicated in the horizontal section	4) None	

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pres	ence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment A	dditional commitments
Banking and other financial services (excluding insurance)			
Acceptance of deposits and other payable funds from the public	<ol> <li>None for financial advisory and financial data processing. Unbound for all other services.</li> </ol>	1) None	
Lending of all types, including consumer credit, mortgage credit, factoring and financing	<ol> <li>None for financial advisory and financial data processing. Unbound for all other services.</li> </ol>	2) None	
of commercial transactions	3) a) <u>Representative office of banks</u> None	3) a) <u>Representative office of banks</u> None	
Financial leasing	b) <u>Foreign bank branches</u>	b) Foreign bank branches None for existing foreign bank branches. Unbound for new licenses.	
Payment and money transmission services including credit, charge and debit cards, travellers' cheques and	I. Bound for existing foreign bank branches under present shareholding structure. Unbound for new licences.	oralicites. Oncound for new fitelises.	
bankers drafts	II. ATM operations permitted under the following conditions only:		
Guarantees and commitments			

GATS/SC/85 Page 33

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitm
Trading for own account, or for account of customers in the	i) joining ATM pools operated by Thai banks; or		
following:	ii) operation within own premises or sharing the facilities with other		
a) money market instruments	commercial banks in Thailand		
<ul> <li>b) foreign exchange</li> <li>c) exchange rate and interest rate instruments</li> </ul>	III. One service-point permitted per one foreign bank branch. No additional branch, sub-branch, office, or service-point allowed.		
d) transferable securities	c) Locally incorporated banks	c) Locally incorporated banks	
Participation in issues of all kinds of securities, including underwriting and placement as agents	I. Market access limited to share acquisition of existing banks only. Unbound for new licenses.	No limitations for foreign participation of up to 25 per cent of paid-up registered capital	
(whether publicly or privately) and provision of services related to such issues	II. Maximum foreign equity participation limited to 25 per cent of paid-up registered capital. Combined shareholding of an individual and his/her related persons not to exceed 5 per cent of bank's paid-up registered capital.		

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitment
Asset management as follows: - cash or portfolio	III. At least three-fourths of the directors must be Thai nationality		
management - collective investment	d) International Banking Facility <sup>1</sup>	d) International Banking Facility	
management - custodial and depository services	<ol> <li>Licenses required from the Ministry of Finance.</li> </ol>	None for existing IBF units. Unbound for new licenses.	
Advisory, intermediation and other auxiliary financial services	II. Bound for the 20 International Banking Facilities licenses granted to foreign banks without commercial presence in Thailand as of March 1993		
Provision and transfer of financial information, and financial data processing and related software	III. BIBF will be permitted to set up additional branches outside Bangkok Metropolis in 1994, subject to the terms and conditions to be announced		
	IV. Not more than five BIBF's in (II) will be permitted to undertake full-branch business by 1997 subject to the terms and conditions to be announced		

1 IBF units permitted to operate only the banking and investment banking business as specified in the Ministerial Order and Bank of Thailand Announcements issued on 16 September 1992, and Notification of the Bank of Thailand dated 14 December 1993.

> GATS/SC/85 Page 35

#### GATS/SC/85 Page 36

#### THAILAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	e) <u>Finance companies and credit foncier</u> companies	e) <u>Finance companies and credit foncier</u> <u>companies</u>	
	I. None for representative offices	No limitations for foreign equity participation of up to 25 per cent of paid-up registered capital	
	<ul> <li>Market access limited to share acquisition of existing companies only. Unbound for new licenses.</li> </ul>		
	III. Maximum foreign equity participation limited to 25 per cent of paid-up registered capital. Combined shareholding of an individual and his/her related persons not to exceed 10 per cent.		
	IV. At least three-fourths of the directors must be Thai nationality		
	f) <u>Securities companies</u>	f) <u>Securities companies</u>	
	I. None for representative offices	No limitations for foreign equity participation of up to 49 per cent of paid-up registered capital	
	II. Market access for securities companies limited to share acquisition of existing establishment only. Unbound for new licenses.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) F	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	III. Maximum foreign equity participation limited to 49 per cent of paid-up registered capital		
	IV. Separate licenses required for each activity: securities brokerage, securities dealing, investment advisory, securities underwriting, mutual fund management and private fund management.		
	g) Financial leasing services Can only be provided by leasing companies which are subject to maximum foreign equity participation of 49 per cent of paid-up registered capital, or by finance companies which are subject to maximum foreign equity participation of 25 per cent of paid-up registered capital	g) <u>Financial leasing services</u> None	
	<ul> <li>h) Factoring services Can only be provided by factoring companies which are subject to maximum foreign equity participation of 49 per cent of paid-up registered capital, or by finance companies which are subject to maximum foreign equity participation of 25 per cent of paid-up registered capital</li> </ul>	h) <u>Factoring services</u> None	

GATS/SC/85 Page 37

#### GATS/SC/85 Page 38

#### THAILAND (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	4) Limitations on the number of non-resident foreign personnel per foreign bank branch:	4) None	
	a) 2 persons for banks operating as representative office		
	b) 6 persons for banks operating as full-licensed branch		
	c) 4 persons for banks operating as IBF branch only		
	d) 8 persons for banks operating as full-licensed and IBF branch		
	For finance companies:		
	a) 2 persons for a representative office		
	b) Maximum of 4 directors or specialists permitted for finance companies		

#### TRINIDAD AND TOBAGO

Mod	les of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) Pr	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES			
<b>A</b> .	Insurance			
c)	Reinsurance (81299)	1) None	1) None	
	<b>、</b> ,	2) None	2) None	
		3) None (Registration and Certification requirements)	3) None	
		4) None	4) None	

### TUNISIA

Mo	des of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) H	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES			
A)	All insurance and insurance related services			
	Direct insurance (CPC 8121-8129)	<ol> <li>Risks situated in Tunisia and persons domiciled there may be insured only under contracts concluded with resident insurance enterprises (Insurance Code, Article 44)</li> </ol>	1) Unbound	

GATS/SC/87 Page 7

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	The air, sea and land transport of goods for import must be insured in Tunisia		
	2) None, for natural and legal persons resident abroad	2) Unbound	
	<ul> <li>a) Commercial presence of foreign supplier in the form of a subsidiary company:</li> </ul>	3) Unbound	
	- set up in accordance with Tunisian law;		
	- as a public limited company or mutual society;		
	- minimum capital requirements		
	b) Commercial presence of the foreign supplier in the form of a branch office:	Unbound	
	- work with non-residents		
	4) Unbound, expect as indicated in the horizontal section	4) Unbound	

## TUNISIA (continued)

Mod	les of supply: 1)	Cros	s-border supply 2) Consumption	abroad	3) Commer	cial presence	4)	Presence of natural persons
	Sector or subsector		Limitations on market access		Limitations on	national treatmen	t	Additional commitments
C.	<u>Reinsurance and</u> <u>retrocession services</u> (CPC 81299)	1)	Prior approval of reinsurers wishing to accept reinsurance operations from the Tunisian market (Insurance Code, Article 68) Appointment of a representative accepte by the Minister of Finance (Insurance Code, Article 68)	1) zd	Unbound			
		2)	None	2)	Unbound			
		3)	Approval prior to acceptance of reinsurance operations Appointment of a responsible office accepted by the Minister of Finance		Unbound			
		4)	Unbound, except as indicated in the horizontal section	4)	Unbound			

GATS/SC/87 Page 9

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	<u> </u>	Presence of natural persons Additional commitments
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Insurance intermediation			
a) Insurance agents for life insurance (CPC 81401)	<ol> <li>Tunisian nationality required (Insurance Code, Article 73)</li> </ol>	1) Unbound	
(0.000,000,000,000,000,000,000,000,000,0	2) None	2) Unbound	
	<ol> <li>Tunisian nationality required (Insurance Code, Article 73). Approval of the Minister of Finance</li> </ol>	3) Unbound	
	4) Unbound, except as indicated in the horizontal section	4) Unbound	
b) Insurance broking	1) None, except for horizontal limitations	1) Unbound	
	2) None	2) Unbound	
	3) Tunisian nationality required. Approval of the Minister of Finance	3) Unbound	
	4) Unbound, except as indicated in the horizontal section	4) Unbound	
Other auxiliary services Claim assessment	1) Tunisian nationality required (Decree No.92-2260 of 31 December 1992)	1) Unbound	
(CPC 81403)	2) None	2) Unbound	

## TUNISIA (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Financial services other than insurance (CPC 811)	<ul> <li>3) Tunisian nationality required (Decree No.92-2260 of 31 December 1992)</li> <li>4) Unbound, except as indicated in the horizontal section</li> <li>1),2) None</li> <li>3) <u>"Resident" bank</u> (Law No.67-51 of 7 December 1967): <ul> <li>Approval of the Ministry of Finance</li> <li>Limited company under Tunisian law or any other legal status accepted in the authorization</li> <li>Minimum capital requirements.</li> </ul> </li> </ul>	<ul> <li>3) Unbound</li> <li>4) Unbound</li> <li>1),2) Unbound</li> <li>3) None</li> </ul>	

GATS/SC/87 Page 11

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<u>"Non-resident" bank</u> (Law No.85-108 of 6 December 1985):	Unbound	
	- Foreign banks, branches or agencies of foreign banks whose registered place of business is abroad;		
	- Public limited company under Tunisian law;		
	- Approval of the Ministry of Finance		
	Financial leasing companies:		
	- Approval of the Ministry of Finance;		
	- Resident public limited companies under Tunisian law;	None	
	<ul> <li>Financial leasing companies may be set up under Law No. 85-108 of 6 December 1985 for the promotion of banking and finance institutions working essentially with non-residents.</li> </ul>	Unbound	
	Investment companies:		
	- Authorization of the Ministry of Finance;		

### TUNISIA (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Resident public limited companies under Tunisian law established under one of the following two categories:	None	
	a) Closed-ended investment company with a minimum capital requirement;		
	b) Open-ended investment company with a minimum capital requirement:		
	Investment companies may be set up under Law No.85-108 of 6 December 1985 for the promotion of banking and finance institutions working essentially with non- residents.	Unbound	
	Stock-market intermediaries	Unbound	
	- Must be approved by the Stock Exchange Board and be Tunisian natural or legal persons or Tunisian banks		

GATS/SC/87 Page 13

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>Unbound, except for the foreign supervisory staff of non-resident financial institutions: none</li> </ul>	4) For resident financial institutions, the chairman and managing director of a bank established under Tunisian law must be of Tunisian nationality; if the function of chairman of the board of directors and that of managing director are separated, one of these positions must be filled by a Tunisian national	
		The chairman and managing director or the managing director of a bank established under Tunisian law must have resident's status within the meaning of the exchange regulations. The manager of the Tunisian establishments of a foreign bank must have resident's status in Tunisia within the meaning of the exchange regulations. However, special exemptions may be granted by the Central Bank. No one may simultaneously manage, run or have	
		authority to commit two banks, a bank and a financial institution, or a bank and an insurance company.	

## TUNISIA (continued)

lodes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Sector or subsector Inter-bank (wholesale deposit services) (CPC 81115)	<ol> <li>Limitations on market access</li> <li>Unbound</li> <li>None, for subsidiaries and branches of Tunisian banks established abroad and for Tunisian natural persons residing abroad</li> <li>However, residents are subject to authorization</li> <li>None, but non-resident institutions established in Tunisia are authorized to receive funds from residents. Such funds must not exceed:</li> </ol>	<ol> <li>Limitations on national treatment</li> <li>Unbound</li> <li>Unbound</li> <li>None for resident institutions</li> </ol>	Additional commitments
	<ul> <li>for each non-resident institution established in Tunisia, the subscribed amount of its participation, out of its own foreign-currency shareholders' equity, in the capital of resident enterprises</li> <li>for all non-resident institutions established in Tunisia as a whole, the ceiling of 1.5 per cent of the deposits of deposit banks</li> <li>4) Unbound</li> </ul>	4) Unbound	

GATS/SC/87 Page 15

### Presence of natural persons Modes of supply: 4) Cross-border supply 2) Consumption abroad 3) Commercial presence 1) Additional commitments Limitations on national treatment Sector or subsector Limitations on market access Other bank deposit 1) Unbound 1) Unbound services (CPC 81116) None, however residents are subject to Unbound 2) 2) authorization None for resident institutions None, but non-resident institutions 3) 3) established in Tunisia are authorized to receive funds from residents. Such funds must not exceed: for each non-resident institution . established in Tunisia, the subscribed amount of its participation, from its own foreign-currency shareholders' equity, in the capital of resident enterprises for all non-resident institutions established in Tunisia as a whole, the ceiling of 1.5 per cent of the deposits of deposit banks Unbound 4) Unbound 4)

## TUNISIA (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitmen
Mortgage loan services	1) Unbound	1) None	
(CPC 81131)	2) Unbound	2) Unbound	
	<ol> <li>None, but non-resident institutions established in Tunisia are subject to authorization</li> </ol>	3) None	
	4) Unbound	4) Unbound	
Personnel instalment loan services (CPC 81132) and credit card services (CPC 81133)	<ol> <li>None, solely for non-resident financial institutions established in Tunisia with a ceiling of 10MDT/year for other enterprises and subject to authorization for private individuals</li> </ol>	1) None	
	2) Unbound	2) Unbound	
	3) None for resident institutions	3) None	
	4) Unbound	4) Unbound	
Unit trust services	1) Unbound	1) None	
(CPC 81191)	2) Unbound	2) None	
	3) None	3) None	
	4) Unbound	4) Unbound	

GATS/SC/87 Page 17

#### Modes of supply: Cross-border supply Presence of natural persons 1) 3) Commercial presence 4) 2) Consumption abroad **Additional commitments** Sector or subsector Limitations on market access Limitations on national treatment Property unit trust Unbound 1) 1) None services (CPC 81192) 2) Unbound 2) None 3) Unbound 3) None Unbound Unbound 4) 4) Intermediation services 1) Unbound 1) None (CPC 81199) 2) Unbound 2) None None, but stock market intermediaries must 3) 3) None be natural or legal persons of Tunisian nationality or Tunisian banks Unbound 4) Unbound 4) Securing broking Unbound 1) 1) None services (CPC 81321) Unbound 2) 2) None None, but stock market intermediaries must 3) 3) None be natural or legal persons of Tunisian nationality or Tunisian banks Unbound 4) Unbound 4)

Modes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) P	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Portfolio management services	1) Unbound	1) None	
(CPC 81323)	2) Unbound	2) None	
	<ol> <li>None, but stock market intermediaries must be natural or legal persons of Tunisian nationality or Tunisian banks</li> </ol>	3) Unbound	
	4) Unbound	4) Unbound	
Loan broking services	1) None	1) None	
(CPC 81331)	2) None	2) None	
	3) None	3) None	
	4) Unbound	4) Unbound	

Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) F	Presence of natural persons
Limitations on market access	Limitations on national treatment	Additional commitments
1) None	1) None	
2) None	2) None	
3) None	3) None	
4) None	4) None	
	Limitations on market access       1)     None       2)     None       3)     None	Limitations on market access     Limitations on national treatment       1)     None       2)     None       3)     None       3)     None

## TURKEY

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7. FINANCIAL SERVICES			
Measures applicable to all sect	ors in financial services		
<u>Banking</u>	Establishment of a bank which has to be in the form of a joint-stock company and opening of the first branch of a foreign bank require authorization from the Council of Ministers. Foreign banks wishing to establish branches or representative offices must not be prohibited from performing banking operations in their country of origin or in the countries where they operate. According to the Banks Act, lending limits for the branches of foreign banks are based on		

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) F	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Insurance	The establishment of domestic or foreign banks as well as the first branch of a non-resident bank are subject to the same amount of minimum capital requirement. Acquisition or transfer of the shares representing a ratio equal or higher than 10,33 and 50 per cent of the capital is subject to the authorization of the Undersecretariat of Treasury and Foreign Trade. Insurance and reinsurance companies to be established in Turkey have to be in the forms of a joint-stock or a mutual company. Establishment of an insurance and reinsurance company and opening of the branch of a foreign insurance and reinsurance company require prior permission of the Ministry of State, to which the Undersecretariat of Treasury and Foreign Trade is attached. In addition to this permission, obtaining a licence for the operation of these enterprises is needed from the Undersecretariat of Treasury and Foreign Trade. Foreign insurance companies wishing to establish branches must not be prohibited from performing insurance operations in their country of origin or in the countries where they operate.	Foreign insurance and reinsurance companies operating in Turkey by opening branches must have the branch managers residing in Turkey. Insurance intermediaries must reside in Turkey. Foreign commercial presence regarding services auxiliary to insurance is permitted only for consultancy and risk assessment services.	

GATS/SC/88 Page 21

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Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	The establishment of domestic or foreign insurance companies by a real or legal person is subject to the same amount of minimum capital requirement. Acquisition or transfer of the shares representing a ratio equal to or higher than 10,33 and 50 per cent of the capital is subject to the authorization of the Undersecretariat of Treasury and Foreign Trade.		
<u>Securities market</u>	For the establishment of capital market institutions the permission of the Capital Market Board is required. If banks or insurance companies apply to the Board to form a mutual fund, the opinion of the Undersecretariat of Treasury and Foreign Trade has to be obtained to finalize the applications. Creation of branches and agencies by non-bank intermediary institutions established in Turkey also requires the Board's permission.	Establishment of branches and representative offices of foreign non-bank intermediary institutions is not permitted.	
	In order to participate in intermediary operations regarding the securities to be registered by the Capital Market Board, banks and non-bank intermediary institutions must be established in Turkey and have to get Authorization Certificate from Capital Market Board in accordance with the Capital Market Law.		
	Intermediary institutions and investment corporations can only be established in the form of a joint-stock company.		

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Additionally, operations of all capital market institutions are subject to the permission of the Board. While giving such permission, the Board issues "Authorization Certificates" for the activities to be carried out by each institution.		
<u>Authorized institutions</u> (Foreign exchange dealers)	In order to engage in activities as an authorized institution, the permission of the Undersecretariat of Treasury and Foreign Trade must be obtained.		
	If non-resident legal entities engage in activities as an authorized institution by establishing a company or participating in the existing companies as well as by opening a branch, the document certified by the authorities of the country in which the company was incorporated is required, showing that the company was in the business of foreign exchange trading and was not subject to any restriction on this matter.		
	Authorized institutions must be incorporated in the form of a joint-stock company. Establishment of an authorized institution and opening a branch of foreign legal entities performing similar activities necessitates a minimum capital requirement which is an equal amount for both residents and non-residents.		

GATS/SC/88 Page 23

# TURKEY (continued)

Mod	es of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4) I	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
<b>A</b> .	Insurance and insurance related services			
a)	Direct insurance			
	i) Non-life	1),2) Unbound except:	1),2) None	
		a) The hull insurance of the aeroplanes, helicopters and ships which were purchased through a foreign loan or leased through a financial leasing contract, can be done abroad provided that the insurance period must be limited to the term of either a credit of a leasing contract;		
		b) Marine liability insurance;		
		c) Transportation insurance concerning imports and exports;		
		<ul> <li>d) Individual accident and motor vehicle insurance for people who are going to travel abroad.</li> </ul>		

TURKEY	(continued)
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Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	3) None	<ul> <li>3) Compulsory traffic insurance for the public sector vehicles can only be done by the insurance companies the majority of whose capital as well as the members of the board of directors and the auditors must be Turkish.</li> <li>Insurance premiums paid for the workers and other employees cannot be deducted from corporations tax, should those personnel be insured by the branches of foreign insurance companies.</li> </ul>	
	4) None	4) None	
ii) Life	3) None	3) In order to deduct the insurance premiums from gross wages for determining the real taxable-income, those employees must not be insured by the branches of foreign insurance companies.	
	4) None	4) None	

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) P	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
b)	Reinsurance and retrocession	<ul> <li>1),2) After holding the necessary retention, certain percentage of the value of remaining non-life insurance premiums collected in Turkey can be reinsured and retroceded in Turkey or abroad. However, if the retention amount reaches 75 per cent of total non-life insurance premiums, all the remaining value, without being subject to the restriction in the first sentence, can be reinsured and retroceded in Turkey or abroad.</li> </ul>	1),2) None	
		3) None	3) None	
		4) None	4) None	
C)	Insurance intermediation	<ol> <li>1),2) Insurance intermediation can only be done on behalf of insurance companies established in Turkey. Foreign companies not operating in Turkey cannot sell policies by any means.</li> </ol>	1),2) None	
		3) Insurance intermediaries may only operate in insurance related fields.	3) None	
		4) Unbound except administrative and technical personnel.	4) None	
d)	Services auxiliary to	1),2) None except adjusters.	1),2) Adjusters should be Turkish citizens.	
	insurance	3) None	3) None	
		4) None except adjusters.	4) Adjusters should be Turkish citizens.	

GATS/SC/88 Page 25

TURKEY (continued)

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitment
В.	Banking and Other Financial services		
e)	Acceptance of deposit	1),2) None	1),2) None
		<ol> <li>No real person or legal entity other than those authorized under the Banks Act or under specific laws may accept deposits.</li> </ol>	3) None
		4) None	4) None
f)	Lending of all types	1),2) None	1),2) None
		3) None	3) None
		4) None	4) None
g)	Financial leasing	1),2) Lease must be permitted by the Undersecretariat of Treasury and Foreign Trade.	1),2) None
		3) Foreign financial leasing companies may open a branch in Turkey provided that they are involved in financial leasing in their home country or in the countries where they operate. Permission of the Ministry to which the Undersecretariat of Treasury and Foreign Trade is attached is required.	3) The minimum paid-in capital for opening a branch by a foreign leasing company is more than that of establishing a leasing company.
		4) None	4) None

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
h)	All payment and money transmission services	1),2) None	1),2) None	
		3) Transfers of foreign exchange abroad must be carried out through the banking system.	3) None	
		4) None	4) None	
i)	Guarantees and commitments	1),2) None except that performance bonds with the transactions specified in the State Tender Law must be obtained from a bank operating in Turkey.	1),2) None	
		3) None	3) None	
		4) None	4) None	
j)	Trading for own account or for account of customer			
	i) Money market instruments	1),2) None	1),2) None	
		3) Capital Market Institutions <sup>7</sup> engage in trading of money market instruments	3) None	
		4) None	4) None	

7 According to the Capital Market Law, capital market institutions are specified as follows:

a) Banks and non-bank intermediary institutions;

b) Investment Corporations;

c) Mutual Funds;

d) Other capital market institutions permitted to operate in the capital market such as clearing and custodial houses, rating, auditing and advisory institutions, etc.

GATS/SC/88 Page 27

### Modes of supply: Cross-border supply Presence of natural persons 1) 2) Consumption abroad 3) Commercial presence 4) Additional commitments Sector or subsector Limitations on market access Limitations on national treatment ii) Foreign exchange 1),2) None 1),2) None Banks and authorized institutions engage in None 3) 3) foreign exchange trading. 4) None 4) None iv) Exchange rate and 1),2) None 1),2) None interest rate instruments 3) Banks can engage in trading of these 3) None instruments. Capital Market institutions other than banks, authorized to act as intermediaries for the contracts regarding financial indicators, capital market instruments, commodities and precious metals, can also engage in trading of these instruments. 4) None None 4) Transferable 1),2) None 1),2) None v) securities The Capital Market Institutions can engage 3) 3) None in trading of transferable securities. 4) None 4) None

### TURKEY (continued)

Mod	es of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) F	resence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	vi) Other negotiable instruments	1),2) None	1),2) None	
	including bullion	3) The capital market institutions can engage in trading of these instruments and assets. However, banks, authorized institutions and intermediary institutions operating in Gold Exchange can engage in trading of bullion.	3) None	
		4) None	4) None	
k)	Underwriting and placement	1),2) None	1),2) None	
		3) Banks and non-bank intermediary institutions can provide underwriting and placement services for the securities to be issued after being registered by the Capital Market Board.	3) None	
		4) None	4) None	
m)	- Asset management portfolio management	1),2) None	1),2) None	
		<ol> <li>Banks, intermediary institutions and portfolio management institutions can provide these services.</li> </ol>	3) None	
		4) None	4) None	

GATS/SC/88 Page 29

# TURKEY (continued)

Mo	des of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Collective investment	1),2) None	1),2) None	
	management	<ol> <li>Mutual funds and investment corporations can engage in collective investment management.</li> </ol>	3) None	
		4) The majority of the members of the board of directors of an investment corporation must have Turkish nationality.	4) None	
	Custodial, depository and trust	1),2) None	1),2) None	
	services	3) The Capital Market Institutions can provide these services.	3) None	
		4) None	4) None	
n)	Settlement and clearing services	1),2) None	1),2) None	
	Services	3) Only the clearing house established within the Stock Exchange of Istanbul provides these services.	3) None	
		4) None	4) None	
0)	Provision and transfer of financial information	1),2) None	1),2) None	
		3) None	3) None	
		4) None	4) None	

Mod	tes of supply: 1)	Cross-border supply 2) Consumption abro	ad 3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
p)	Advisory, intermediation and other auxiliary services	<ol> <li>1),2) None</li> <li>3) Intermediation services can be provided by banks and intermediary institutions.</li> </ol>	1),2) None 3) None	
		4) None	4) None	

### THE UNITED STATES OF AMERICA

	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
7	FINANCIAL SERVICES				
A.	INSURANCE: (Limited to Ins Understanding on Commitmen	surance): Commitments in this subsector are undertal ts in Financial Services.	en pursi	ant to the alternative approach to scheduling con	mmitments set forth in the
Dir	ect Insurance				
a) b)	Life, Accident, and Health Insurance Services (except workers compensation insurance) Non-Life Insurance Services	1) None	1)	A one per cent federal excise tax is imposed on all life insurance premiums and a four per cent federal excise tax is imposed on all non-life insurance premiums covering US risks that are paid to companies not incorporated under US law, except for premiums that are earned by such companies through an office or dependent agent in the United States. Some states and some municipalities impose premium taxes on insurance policies covering risks located within the jurisdiction. When more than 50 per cent of the value of a maritime vessel whose hull was built under federally guaranteed mortgage funds is insured by a non-US insurer, the insured must demonstrate that the risk was substantially first offered in the US market.	
		2) None	2)	Unbound	

Sector or subsector	Limitations on market access	Limit	ations on national	treatment	Additional commitment
	<ul> <li>Government-owned or government-controlled insurance companies, whether US or foreign, are not authorized to conduct business in: Alabama, Alaska, Arkansas, Colorado, Connecticut, Delaware, Georgia, Hawaii, Idaho, Kansas, Kentucky, Maryland, Nevada, New York (non-life companies are authorized; life and health companies are not), North Carolina, North Dakota, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Dakota, Tennessee, Washington, West Virginia, Wyoming.</li> </ul>	3) None			
	Insurance companies owned or controlled by governments outside the United States are not authorized to conduct business in: North Carolina, North Dakota and Tennessee.				
	Branches are not permitted to provide surety bonds for US federal government contracts.				
	The following states have no mechanism for licensing initial entry of a non-US insurance company as a subsidiary, unless that company is already licenced in some other US state: Minnesota, Mississippi, and Tennessee.				

### GATS/SC/90 Page 56

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	The following states have no mechanism for		
	licensing initial entry of a non-US insurance		
	company as a branch, unless that company is		
	already licenced in some other US state:		
	Arkansas, Arizona, Georgia, Hawaii, Kansas,		
	Minnesota, Nebraska, New Jersey, North		
	Carolina, Oregon, Pennsylvania, Tennessee,		
	Utah, Vermont, Wisconsin, Wyoming, West		
	Virginia.		
	US citizenship is required for members of the		
	board of directors of locally established and		
	licenced companies in the following states and in		
	the following shares or numbers: 100 per cent		
	required in Louisiana; three-quarters in		
	Washington (for mutual life companies);		
	two-thirds required in Oklahoma (for stock and		
	mutual companies) and Pennsylvania; a majority		
	required in California (for insurers operating as		
	authorized insurers only in the state of		
	California), Florida (for stock and mutual		
	insurers), Georgia (for stock and mutual		
	insurers), Idaho (for stock and mutual insurers),		}
	Indiana, Kansas (for stock insurers), Kentucky,		
	Mississippi, Ohio (for legal reserve life		
	insurers), South Dakota (except if more than		
	1000 persons are entitled to vote for the board of		
	directors and a majority of the voters reside.		

Modes of supply: 1) Ci	ross-border supply 2) Consumption abroad	3) Commercial presence 4) Presence of	f natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	outside the state, or less than one per cent of the shares are owned by state residents), Wyoming (for an insurer operating as an authorized insurer only in Wyoming); seven in Tennessee (for mutual life insurance companies; three in Illinois (for stock, mutual, or legal reserve insurers) and Missouri (life and accident).		
	US citizenship for incorporators of insurance companies is required in the following states and in the following per centages or numbers: 100 per cent in Hawaii, Idaho (for stock or mutual insurer), South Dakota and Washington; two-thirds in Arizona (for stock and mutual insurers), Georgia (for stock and mutual insurers); a majority in Alaska, Florida (for stock and mutual insurers), Kansas (all life insurance companies and mutual insurers other than life), Kentucky (for mutual or stock insurers); Montana (stock or mutual insurers), Wyoming (for reserve stock and mutual insurers).		
	4) Unbound, except as indicated in the horizontal section	4) None	

### GATS/SC/90 Page 58

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
c) Reinsurance & Retrocession	<ol> <li>Insurance companies incorporated in Nevada may purchase reinsurance only from an insurer admitted to Nevada. Unbound for Maine for the provision of reinsurance for workers' compensation.</li> </ol>	<ol> <li>A one per cent federal excise tax is imposed on all premiums covering US risks that are paid to companies not incorporated under US law, except for premiums that are earned by such companies through an office or dependent agent in the United States.</li> <li>Some states and some municipalities impose premium taxes on insurance policies covering risks located within the jurisdiction.</li> </ol>	
	2) Insurance companies incorporated in Nevada may purchase reinsurance only from an insurer admitted to Nevada. Unbound for Maine for the provision of reinsurance for workers' compensation.	2) Unbound	
	3) Government-owned or government-controlled insurance companies, whether US or foreign, are not authorized to conduct business in: Alabama, Alaska, Arkansas, Colorado, Connecticut, Delaware, Georgia, Hawaii, Idaho, Kansas, Kentucky, Maryland, Nevada, New York (non-life companies are authorized; life and health companies are not), North Carolina, North Dakota, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Dakota, Tennessee, Washington, West Virginia, Wyoming.	3) None	

	) Cross-border supply 2) Consumption abroad	3) Commercial presence 4) Presence (	of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	The following states have no mechanism for licensing initial entry of a non-US insurance company as a subsidiary, unless that company is already licenced in some other US state: Minnesota, Mississippi, and Tennessee. After a licence is obtained in some other US state, licensing and entry into the states listed above is permitted.		
	The following states have no mechanism for licensing initial entry of a non-US insurance company as a branch, unless that company is already licenced in some other US state: Arkansas, Arizona, Georgia, Kansas, Minnesota, Nebraska, New Jersey, North Carolina, Oregon, Pennsylvania, Tennessee, Utah, Vermont, Wisconsin, Wyoming, West Virginia. After a licence is obtained in some other US state, licensing and entry into the states listed above is		
	<ul><li>4) Unbound, except as indicated in the horizontal section</li></ul>	4) None	

Limitations on market access	Limitations on national treatment	Additional commitments
		f <sup></sup>
1) None	1) None	
2) None	2) Unbound	
3) Generally, brokerage firms can offer services in most states by obtaining licences as "brokers" and in other states by obtaining licences to operate as "agents". Brokerage licences are not issued in: Florida, Iowa, Kentucky, Michigan, Minnesota, Mississippi, Oregon, Tennessee, Texas, Virginia, West Virginia, Wisconsin.	3) None	
4) Unbound, except as indicated in the horizontal section. In addition, generally, brokerage firms can offer services in most states by obtaining licences as "brokers" and in other states by obtaining licences to operate as "agents". Brokerage licences are not issued in: Florida, lowa, Kentucky, Michigan, Minnesota, Mississippi, Oregon, Tennessee, Texas, Virginia, West Virginia, Wisconsin.	<ul> <li>4) Brokerage licences are not issued to non-residents in: South Dakota, Wyoming.</li> <li>Brokerage licences are issued to non-residents for only certain lines of insurance in: Alabama (all except life, accident &amp; health), Arkansas (property, casualty, surety &amp; marine), Louisiana (property &amp; casualty), New Mexico (property &amp; casualty).</li> <li>Higher licence fees for non-residents may be charged in: Alaska, Arizona, Arkansas, California, Georgia, Hawaii, Indiana, Kansas, Louisiana, Maine, Maryland,</li> </ul>	
	<ol> <li>None</li> <li>None</li> <li>Generally, brokerage firms can offer services in most states by obtaining licences as "brokers" and in other states by obtaining licences to operate as "agents". Brokerage licences are not issued in: Florida, Iowa, Kentucky, Michigan, Minnesota, Mississippi, Oregon, Tennessee, Texas, Virginia, West Virginia, Wisconsin.</li> <li>Unbound, except as indicated in the horizontal section. In addition, generally, brokerage firms can offer services in most states by obtaining licences as "brokers" and in other states by obtaining licences to operate as "agents". Brokerage licences are not issued in: Florida, Iowa, Kentucky, Michigan, Minnesota, Mississippi, Oregon, Tennessee, Texas,</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Generally, brokerage firms can offer services in most states by obtaining licences as "brokers" and in other states by obtaining licences to operate as "agents". Brokerage licences are not issued in: Florida, lowa, Kentucky, Michigan, Minnesota, Mississippi, Oregon, Tennessee, Texas, Virginia, West Virginia, Wisconsin.</li> <li>Unbound, except as indicated in the horizontal section. In addition, generally, brokerage firms can offer services in most states by obtaining licences as "brokers" and in other states by obtaining licences are not issued in: Florida, lowa, Kentucky, Michigan, Minnesota, Mississippi, Oregon, Tennessee, Texas, Virginia, West Virginia, Wisconsin.</li> <li>Brokerage licences are issued to non-residents in: South Dakota, Wyoming.</li> <li>Brokerage licences are issued to non-residents for only certain lines of insurance in: Alabama (all except life, accident &amp; health), Arkansas (property, casualty, surety &amp; marine), Louisiana (property &amp; casualty). New Mexico (property &amp; casualty).</li> <li>Higher licence fees for non-residents may be charged in: Alaska, Arizona, Arkansas, California, Georgia, Hawaii, Indiana,</li> </ol>

Sector or subsector	Limitations on market access	Limitations on national treatment Ac	iditional commitments
		North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Carolina, Utah, Vermont.	
i) Agency Services	1) None	1) None	
	2) None	2) Unbound	
	3) None	<ul> <li>3) Agency licences are issued to non-residents for only certain lines of insurance in: Florida (general lines, life &amp; health), Hawaii (property &amp; operations), Kentucky (general lines, life &amp; health), Louisiana (life &amp; health), New Mexico (life &amp; health), Ohio (all except life &amp; casualty), Rhode Island (all except general lines).</li> <li>Higher licence fees for non-residents may be charged in: Alaska, Arizona, Arkansas, California, Florida, Georgia, Hawaii, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Mississippi, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, North Dakota, Oklahoma, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Utah, Vermont, Wisconsin, Wyoming.</li> </ul>	
		4) None	

### GATS/SC/90 Page 62

Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons				
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments	
	4) Unbound, except as indicated in the horizontal section			
iii) Consultancy, Actuarial, Risk Assessment, and Claim	1) None	1) None		
Settlement Services	2) None	2) Unbound		
	3) None	3) None		
	4) Unbound, except as indicated in the horizontal section	4) In-state residency is required for licensure in: California (for adjusters; and for life and disability insurance analysts), Georgia (for inspection when not accompanied by a licenced resident adjuster), Illinois (for non-resident public adjusters who are licenced in a state which does not permit equal treatment to Illinois residents), Mississippi (for independent adjusters), and Nevada (for appraisers and adjusters).		

Mod	ies of supply: 1) Cr	oss-b	order supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence o	f natural persons
	Sector or subsector		Limita	itions of	n market access	Γ	Limitations on nationa	l treat	nent	Additional commitments
В.	B. FINANCIAL SERVICES (LIMITED TO BANKING AND OTHER FINANCIAL SERVICES AND EXCLUDING INSURANCE): Commitments in these subsectors are undertaken in accordance with the Understanding on Commitments in Financial Services (the Understanding), which is incorporated by reference into this schedule, and Article XVII of the General Agreement on Trade in Services (GATS). These subsectors are unbound with respect to Article XVI of the GATS.						erence into this schedule, and under			
	In addition, 1) this subsector shall be unbound with respect to market access through modes 1 and 3 for the expansion of existing operations, the establishment of a new commercial presence (in mode 3 only) or the conduct of new activities, and 2) service suppliers choosing to supply a service through a juridical person constituted under the laws of the United States are subject to non-discriminatory limitations on juridical form.									
	National treatment will be pro	vided	l according to t	he forei	gn bank's "home State" in t	he Ur	ited States, as that term is o	lefined	under the Int	ernational Banking Act. <sup>21</sup>
All	Subsectors	1)	None			1)	None			
		2)	None			2)	Unbound			

Foreign banking organizations are generally subject to geographic limitations in the United States on a national treatment basis. Where geographic limits do not conform to national treatment, they have been reserved as market access restrictions. For purposes of illustration, under this approach the following situations do not accord national treatment and are therefore scheduled as limitations: 1) where a foreign bank from a particular home State is accorded less favourable treatment than that accorded to a domestic bank from that State with respect to expansion by branching, and 2) where a foreign bank is treated less favourably than a domestic bank holding company from the foreign bank's home State with respect to expansion through acquisition or establishment of a bank subsidiary.

Modes of supply: 1) C	cross-border supply 2) Consumption abroad	3) Commercial presence 4) Presence of	f natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Sector or subsector	<ul> <li>3) All directors of a national bank must be citizens unless a national bank is an affiliate or subsidiary of a foreign bank, in which case only a majority of the board need be citizens.</li> <li>Foreign ownership of Edge corporations is limited to foreign banks and US subsidiaries of foreign banks, while domestic non-bank firms may own such corporations.</li> <li>Federal and state law do not permit a credit union, savings bank, home loan or thrift business in the United States to be provided through branches of corporations organized under a</li> </ul>	<ul> <li>Foreign banks are required to register under the Investment Advisers Act of 1940 to engage in securities advisory and investment management services in the United States, while domestic banks are exempt from registration. The registration requirement involves record maintenance, inspections, submission of reports and payment of a fee.</li> <li>Foreign banks cannot be members of the Federal Reserve System, and thus may not</li> </ul>	Additional commitments
	foreign country's law. In order to accept or maintain domestic retail deposits of less than \$100,000, a foreign bank must establish an insured banking subsidiary. This prohibition does not apply to a foreign bank branch that was engaged in insured deposit-taking activities on December 19, 1991.	Branch, agency and representative offices of foreign banks are required to be charged for the cost of Federal Reserve examinations.	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Initial entry or expansion by a foreign person		
	(but not a domestic person) through acquisition		
	or establishment of a commercial bank subsidiary		
	is prohibited or otherwise limited in the		
	following states: Alabama; Arkansas; California		
	(limit on foreign non-bank ownership of		
	international banking corporation); Colorado;		
	Indiana; Kansas; Louisiana; Minnesota;		
	Mississippi; Montana; Nebraska; New Jersey;		
	North Carolina; North Dakota; Oregon;		
	Tennessee; Vermont; Virginia; Washington;		
	West Virginia; Wisconsin. The limitations in		
	this paragraph do not apply to establishment or		
	acquisition of a national bank subsidiary by a		
	foreign person that does not already have a		
	banking presence in the United States.		
	The boards of directors of depository institutions		
	organized under the following states' laws are		
	subject to citizenship requirements of up to the		
	specified proportions: Alabama (all); Colorado		
	(majority); District of Columbia (all); Florida		
	(majority); Georgia (all); Indiana (3/4); Iowa		
	(all); Kentucky (all); Louisiana (3/5);		1

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4) Presence of	f natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Massachusetts (all); Mississippi (all); Missouri (all); New Hampshire (majority); New Mexico (3/4); New York (all); North Carolina (3/4); North Dakota (majority); Ohio (majority); Oklahoma (3/4); Oregon (majority); Pennsylvania (all); South Dakota (3/4); Tennessee (3/4); Virginia (majority). Citizenship is also required for the incorporators or organizers of depository institutions organized under state law.		
	Establishment of a direct branch or agency by a foreign bank is limited as specified in the following states:		
	<ul> <li>State branch licence subject to specified limitations California (no trust/fiduciary powers); Illinois (limited trust/fiduciary powers and restricted to Chicago business district); Massachusetts; Oregon; Pennsylvania, Washington (limited trust/fiduciary powers and to one office per bank). These limitations do no apply to Federal branches.</li> </ul>	t	
	• State branch licence not available, but state agency licence is in Idaho.		

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>Consumption abroad</li> <li>Limitations on market access</li> <li>No state branch or agency licence available Arizona; Arkansas; Colorado; Indiana; Iowa; Maine; Maryland; Minnesota; Montana; Nebraska; Nevada; New Hampshire; New Mexico; North Dakota; Ohio; Oklahoma; Rhode Island; South Carolina; South Dakota; Tennessee; Utah; Vermont. These limitations do not apply to Federal offices.</li> <li>Branch licence not available but agency licence is, subject to any specified limitations Delaware (state licence limited to one office per bank and cannot operate in a manner likely to result in a substantial detriment to existing bank); Florida (available only to a foreign bank with at least \$25 million in capital or that is one of five largest banks in its home country); Mississippi; Missouri; Georgia (available only to foreign bank with at least \$50 million in capital); Hawaii (foreign bank must have \$10 billion in assets and be at least 10 years old); Louisiana (limited to parishes with more than 350,000 residents); Michigan (Federal branch licences available); Texas (limited to counties with at least 1.5</li> </ul>	<ul> <li>3) Commercial presence 4) Presence of Limitations on national treatment</li> <li>The following states require direct branches or agencies of foreign banks to register under securities broker-dealer or investment adviser measures, while bank subsidiaries are exempt from such registration: Alabama; California; District of Columbia; Idaho; Illinois; Louisiana; Missouri; Nebraska; New Hampshire; Texas; Vermont. These limitations do not apply to Federally licenced branches or agencies.</li> <li>Texas allows pre-judgement seizure remedies and civil discovery requests to be applied against foreign bank agencies, while subsidiaries are exempt. Texas also prohibits</li> </ul>	natural persons Additional commitments
	<ul> <li>million residents).</li> <li>No branch or state agency licence available Wyoming.</li> </ul>	agencies from acting as fiduciaries in Texas.	
	<ul> <li>No branch or agency licence available Alabama; Connecticut; Kansas; New Jersey; North Dakota; Virginia.</li> </ul>		

Modes of supply: 1) Ca	oss-border supply         2)         Consumption abroad           Limitations on market access	3) Commercial presence 4) Presence o	f natural persons
Sector or subsector		Limitations on national treatment	Additional commitments
Trading of Securities and Derivative Products and Services Related Thereto; Participation in Securities Issues	<ul> <li>Representative offices of foreign banks are not permitted in the following states: Arizona; Arkansas; Colorado; Connecticut; Kansas; Kentucky; Mississippi; Montana; Nevada; New Hampshire; New Jersey; North Dakota; Oklahoma; Oregon; Rhode Island; South Carolina; South Dakota; Tennessee; Vermont; Virginia; West Virginia; Wisconsin; Wyoming. Other states require incorporation of representative offices.</li> <li>4) Unbound, except as indicated in the horizontal section.</li> <li>1), 2), 3) Federal law prohibits the offer or sale of futures contracts on onions, options contracts on onions, and options on futures contracts on onions in the United States, and services related thereto</li> <li>Unbound for the authority to act as a sole trustee of an indenture for a bond offering in the United States</li> <li>Unbound with respect to the use of simplified registration and periodic reporting forms for securities issued by small business corporations</li> <li>4) Unbound, except as indicated in the horizontal</li> </ul>	<ul> <li>4) None</li> <li>1), 3)None (except as noted in the headnote above) Unbound with respect to mode 2</li> </ul>	

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4) Presence of	natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Participation in Issues of Government Debt Securities	1), 2) None	1), 2) None	
	<ol> <li>Unbound for the granting or continuation of Federal Reserve designation as a primary dealer in US government debt</li> </ol>	3) None (except as noted in the headnote above)	
	4) Unbound, except as indicated in the horizontal section	4) None	

# URUGUAY'

Mo	ies of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
	Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES			
<b>B</b> .	Banking and other financial services (excluding insurance)			
a)	Acceptance of deposits and other repayable funds from the public (CPC 81115 + 81119)	<ol> <li>1), 2)None</li> <li>3) For banks, commercial presence is subject to the following quantitative limit: "in any one year the number of authorizations for new banks to operate may not exceed 10 per cent (ten per cent) of the banks existing in the year immediately preceding. This provision applies exclusively to those institutions which are defined by the law as banks and does not affect other financial intermediation enterprises.</li> <li>Financial intermediation enterprises comprise: banks, financial intermediation co-operatives, finance houses, off-shore financial institutions, consortium managers, and investment banks.</li> <li>The banks carry out all types of financial intermediation co-operatives, are the only ones authorized:</li> </ol>	1), 2) None 3) None	

# URUGUAY (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	<ul> <li>a) to accept current account deposits and allow them to be drawn on against cheques;</li> </ul>		
	b) to accept demand deposits;		
	c) to accept term deposits from residents.		
	The finance houses may carry out all financial intermediation activities, except those restricted to the banks and co- operatives, drawing their resources exclusively from non-residents. The off-shore financial institutions operate		
	exclusively with non-residents. The consortium management firms are those which organize or manage groups, associations or consortia whose members contribute funds to be applied, mutually or jointly, for the purchase of particular goods or services.		

# URUGUAY (continued)

10des of supply:1)	Cross-border supply 2) Consumption abroad	·	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitment
	The investment banks may only accept deposits from and extend loans to non- residents for terms of more than one year; issue negotiable bonds or debentures; finance the issue of or place securities, bonds, debentures, stocks and shares on behalf of non-financial enterprises; acquire shares or capital interests in enterprises for the purpose of launching investment projects or reorganization, development or conversion schemes; accept and place bills linked with those enterprises and carry out bank giro operations with them (except for accepting current account deposits); medium and long-term credits and loans; arrange bonds, references, guarantees and security; do trust and commission business and advise on investments and business administration.		
	<ul> <li>Unbound, except as indicated in the horizontal section</li> </ul>	4) Unbound, except as indicated in the horizontal section	

### URUGUAY (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4)	Presence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
c) Financial leasing with purchase option	1), 2) None	1), 2) None	
(CPC 8112)	3) Limitation as a) acceptance of deposits	3) None	
	4) Unbound, except as indicated in the horizontal section	3) Unbound, except as indicated in the horizontal section	
<ul> <li>Advisory and other auxiliary financial</li> </ul>	1), 2) None	1), 2) None	
services on all the activities listed in	3) Limitation as a) acceptance of deposits	3) None	
Article 1B of MTN.TNC/W/50, including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy	4) Unbound, except as indicated in the horizontal section	4) Unbound, except as indicated in the horizontal section	
corporate restructuring			

#### VENEZUELA

Mod	les of supply: 1)	Cross	-border supply 2) Consumption abroa	d	3) Commercial presence 4) Pr	resence of natural persons
	Sector or subsector		Limitations on market access		Limitations on national treatment	Additional commitments
7.	FINANCIAL SERVICES	1)	Unbound	1)	Unbound	
	Insurance	2)	Unbound	2)	Unbound	
	(CPC 812, excluding Pension Funds)					
a)	Life insurance services (81211)					
b)	Non-life insurance services (8129)	3)	Insurance companies in the capital of which foreigners hold a share of more than 20 per cent cannot be authorized. Must take the form of public limited companies	3)	None, without prejudice to the contents of the market access column	

# VENEZUELA (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	4) Unbound, except for managers, executives and specialists in accordance with the offer for the presence of natural persons. The President and at least three-quarters of the Vice-Presidents, Directors, Managers, Assistant Managers and technical or legal consultants of insurance companies must be Venezuelans domiciled in the country	4) None, without prejudice to the contents of the market access column	
<u>Reinsurance</u>	1) Unbound	1) Unbound	
	2) The law requires national insurance companies to cede on the domestic market at least 40 per cent of reinsurance premiums from their automatic contracts, and also to cede to national companies any reinsurance surplus that remains after they have exhausted their capacity for automatic reinsurance	2) None, without prejudice to the content of the market access column	
	<ul> <li>Foreign participation in the capital of reinsurance companies incorporated in Venezuela cannot exceed 20 per cent. Must take the form of public limited company</li> </ul>	3) None, without prejudice to the content of the market access column	

# VENEZUELA (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	The law requires national insurance companies to cede on the domestic market at least 40 per cent of reinsurance premiums from their automatic contracts, and also to cede to national companies any reinsurance surplus that remains after they have exhausted their capacity for automatic reinsurance		
	<ul> <li>4) Unbound, except for managers, executives and specialists, in accordance with the offer for the presence of natural persons. The President and at least three-quarters of the Vice-Presidents, Directors, Managers, Assistant Managers and technical or legal consultants of reinsurance companies must be Venezuelans domiciled and residing in the country</li> </ul>	4) None, without prejudice to the content of the market access column	
Insurance. Auxiliary services, excluding Pension Funds (CPC 814)	1) Unbound	1) Unbound	

# GATS/SC/92 Page 14

# VENEZUELA (continued)

Modes of supply: 1)	Cross-border supply 2) Consumption abroa	ad 3) Commercial presence 4) P	resence of natural persons
Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Insurance and reinsurance brokerage (CPC 81401)	2) Insurance contracts concluded abroad are void in Venezuela even if concluded by national enterprises, unless the premium has actually been paid to an enterprise in Venezuela, in accordance with national rates, in the following cases:	<ol> <li>None, without prejudice to the content of the market access column</li> </ol>	
	a) Insurance of persons, if at the time when the contract was signed the insured person was domiciled in Venezuela		
	b) Insurance on goods located in the national territory		
	c) Insurance on ships, aircraft and other vehicles registered in Venezuela		
	The National Executive may determine other types of insurance which must be contracted in the country in order to be operative in Venezuela		

# VENEZUELA (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	3) Companies of which foreigners hold more than 20 per cent of the capital cannot be authorized. Nor can the establishment in the country of agencies or subsidiaries of foreign insurance brokerage firms or representatives of agents or brokers of foreign insurance companies not domiciled or residing in the country. They must take the form of public limited companies or private limited-liability companies	3) None, without prejudice to the content of the market access column	
	4) Unbound, except for managers, executives and specialists, in accordance with the offer for natural persons. The President and at least three-quarters of the Vice-Presidents, Directors, Managers, Assistant Managers, and technical and legal consultants of insurance and reinsurance brokerage companies authorized in the country must be Venezuelans domiciled and residing in the country	4) None, without prejudice to the content of the market access column	
Banks and credit institutions (CPC 81115-81116- 8112-8113-81333-81339)	1) Unbound	1) Unbound	

#### GATS/SC/92 Page 16

#### **VENEZUELA** (continued)

Mo	des of supply: 1)	Cross-border supply 2) Consumption abroa	d 3) Commercial presence 4) Presence of natural person	ns
	Sector or subsector	Limitations on market access	Limitations on national treatment Additional commitme	ents
a)	Acceptance of deposits and other repayable funds from the public (CPC 81115-81116)	2) Unbound	2) Unbound	
b)	Lending of all types, including <i>inter alia</i> consumer credit, mortgage credit, factoring and financing of commercial transactions (CPC 8113 excluding 81139)	3) New banking institutions cannot be authorized unless they are 100 per cent Venezuelan-owned.* Representative offices of foreign banks may be authorized but they may not tap funds in Venezuela. They may only act as intermediaries for lending		
c)	Financial leasing with option to purchase (CPC 8112)	Branches of foreign banks other than those of Latin American countries are subject to operating restrictions and cannot: accept saving deposits of residents, accept deposits of public entities, issue negotiable certificates of deposit, increase their capital		

\* The foreign participation still retained by national financial institutions (not more than 20 per cent of the capital) may be ceded to other foreign investors, but if it is reduced it cannot subsequently be raised again.

#### VENEZUELA (continued)

Mod	les of supply: 1)	Cross-border supply 2) Consumption abroa	d	3) Commercial presence 4) I	Presence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment	Additional commitments
d)	Payment and money transmission services (CPC 81339)	or offices, issue bonds of any kind, issue capitalization securities and sell foreign exchange acquired from the Central Bank of Venezuela. They cannot have callable liabilities in excess of fourteen times their net worth			
e)	Guarantees (CPC 81339)	4) Unbound, except for managers, executives and specialists, in accordance with the offer for the presence of natural persons. The	4)	None, without prejudice to the content of the market access column	
f)	Foreign exchange operations (CPC 81333)	President and three-quarters of the Vice- Presidents, Directors, Managers, Secretaries and other executives of banks and credit institutions must be Venezuelans			
g)	New operations and services*	residing in the country**			
	Foreign exchange houses (CPC 81333)	1) Unbound	1)	Unbound	

- \* In the case of new services or operations, these must be compatible with the nature of the bank in question, with the limitations established by the National Executive, after receiving the opinion of the Central Bank of Venezuela.
- \*\* This provision does not apply to branch offices of banks currently operating in Venezuela.

### GATS/SC/92 Page 18

# VENEZUELA (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Buying and selling of foreign bank notes and	2) Unbound	2) Unbound	
travellers cheques from or to the public	3) Only Venezuelan-owned enterprises may be authorized	3) None, without prejudice to the content of the market access column	
	<ul> <li>Unbound, except for managers, executives and specialists, in accordance with the offer on the presence of natural persons</li> </ul>	4) None, without prejudice to the content of the market access column	
Capital markets	1) Unbound	1) Unbound	
Mutual funds (CPC 81191)	2) None	2) None	
<b>,</b> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<ol> <li>Must take the form of public limited companies. Must invest their funds exclusively in lawful securities</li> </ol>	3) None, without prejudice to the content of the market access column	
	<ol> <li>Unbound, except for managers, executives and specialists, in accordance with the offer on the presence of natural persons</li> </ol>	4) None, without prejudice to the content of the market access column	

### VENEZUELA (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitment
Mutual fund management companies	1) Unbound	1) Unbound	
(CPC 81319)	2) Unbound	2) Unbound	
	<ul> <li>3) Must take the form of public limited companies. Mutual fund management companies may not simultaneously provide services to more than one mutual fund when the investment goals and sales plans are of the same type, in the opinion of the National Securities Commission. If they are administered by other companies, mutual funds established in Venezuela must be managed by a management company likewise constituted in Venezuela for that purpose</li> </ul>	3) None, without prejudice to the content of the market access column	
	<ul> <li>Unbound, except for managers, executives and specialists, in accordance with the offer on the presence of natural persons</li> </ul>	<ol> <li>None, without prejudice to the content of the market access column</li> </ol>	
Investment advisory services	1) Unbound	1) Unbound	
(CPC 81332)	2) None	2) None	

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitment
	3) In the case of advisory services relating to investment in foreign securities or for acting as a contact with foreign brokers or representing them, such authorization depends on the country's economic and financial situation in the opinion of the Commission	<ol> <li>None, without prejudice to the content of the market access column</li> </ol>	
	The National Securities Commission may revoke or cancel authorizations relating to advisory services for investment in foreign securities or for acting as a contact with brokers abroad or representing them when in its opinion the country's economic and financial conditions are unsuitable for such activities		
	<ul> <li>Unbound, except for managers, executives and specialists, in accordance with the off on the presence of natural persons</li> </ul>	4) None, without prejudice to the content of the market access column	
Securities brokerage (CPC 81321, 81323)	1) Unbound	1) Unbound	
•	2) None	2) None	

### **VENEZUELA** (continued)

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitm
	<ol> <li>Authorization of the public offering of foreign securities in Venezuela depends on whether this is in the national interest, with the prior assent of the National Executive</li> </ol>	3) None, without prejudice to the content of the market access column	
	<ul> <li>Unbound, except for managers, executives and specialists, in accordance with the offer on the presence of natural persons. Administrators of a brokerage house must be resident in the country</li> </ul>	4) None, without prejudice to the content of the market access column	
Banks and credit institutions, insurance and	1) None*	1) None*	
capital market	2) None*	2) None*	
Provision and transfer of financial information, and	3) None*	3) None*	
financial data processing and related software by providers of other financial services (sub-paragraph (o) of the Annex on Financial Services)	4) Unbound, except for managers, executives and specialists, in accordance with the offer on the presence of natural persons	4) None, without prejudice to the content of the market access column	

\* Without prejudice to the right of Venezuela to protect personal information, privacy and the confidential nature of personal records and accounts.

#### ZIMBABWE

Moo	tes of supply: 1)	Cross-border supply 2) Consumption abroad 3)	Commercial presence 4) Presence of natural persons
	Sector or subsector	Limitations on market access Limitat	tions on national treatment Additional commitments
7. B.	FINANCIAL SERVICES Banking Services		
a)	Acceptance of deposits and other repayable funds from the public	1)         None         1)         None           2)         None         2)         None	
b) c)	Lending of all types, including consumer credit, mortgage, credit, factoring and financing of commercial transaction Financial leasing	<ul> <li>3) - Foreign equity participation in financial institutions is bound at 60 per cent.</li> <li>- Commercial banks may not lend for building.</li> <li>- Building societies may not lend for working capital requirements of firms, and may not issue cheque books.</li> <li>- Only commercial banks and merchant banks are authorized to accept deposits of money withdrawable by cheque, draft or order payable on demand.</li> <li>3) None</li> </ul>	

### ZIMBABWE (continued)

MIOC	les of supply: 1)	Cross-border supply 2) Consumption abro		3) Commercial presence	<u>4)</u> P	resence of natural persons
	Sector or subsector	Limitations on market access		Limitations on national treatment		Additional commitments
d)	All payment and money transmission services, including credit, charge and debit cards, travellers cheques and bankers drafts	Commercial banks and merchant banks may not engage on their own account in wholesale or retail trade, including export/import trade except as necessary in the course of recovering debts and may not acquire or hold immovable property except as related to providing housing amenities for staff.				
e)	Guarantees and commitments	- Commercial banks may not take equity in non-banking institutions.				
	Merchants banks are also authorized to:	4) Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section		
	<ul> <li>underwrite new issues</li> <li>manage portfolios</li> <li>raise development capital</li> <li>arranging financing for mergers and takeovers</li> </ul>					

27.10.1994

Interim Group on Financial Services

#### COMPILATION OF ARTICLE II (MFN) EXEMPTIONS

#### FINANCIAL SERVICES SECTOR

#### Informal Note by the Secretariat

In conjunction with compiling commitments on financial services as requested at the 12 October 1994 meeting of the Interim Group on Financial Services, the Secretariat has compiled exemptions from MFN treatment in financial services as reflected in final lists of Article II (MFN) exemptions. This sectoral compilation should be read in conjunction with the informal Secretariat note entitled "Compilation of Article II (MFN) Exemptions: All Sectors" of 21 June 1994.

This document does not in any way replace the content of final exemption lists. Exemptions which have been translated from the original language in which they were submitted are considered authentic in the original language only.

#### FINANUAL C. VILED

### Table of Contents

	page
Australia	1
Brunei Darussalam	3
Canada	5
Czech Republic	7
El Salvador	9
European Communities	11
and their Member States	
Honduras	13
Hong Kong	15
Hungary	17
India	19
Indonesia	21
Israel	23
Korea	25
Liechtenstein	27
Malaysia	29
Pakistan	31
Peru	33
Philippines	35
Singapore	37
Slovak Republic	41
South Africa	43
Swaziland	45
Switzerland	47
Thailand	49
Turkey	51
United States of America	53
Venezuela	55

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Page	2		

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial Services (securities)	Members of foreign stock exchanges who wish to become members of the Australian Stock Exchange are only able to do so if the foreign stock exchange provides access to Australian Stock Exchange members on terms and conditions which are reasonable and not more onerous than those applying to applicants for membership of the Australian Stock Exchange	All countries	Indefinite	To promote non-discriminatory liberalization of access to stock exchange membership. A number of GATS Members regard their stock exchanges as fully independent of government and, therefore, outside the scope of Article I:3.

#### **BRUNEI DARUSSALAM**

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial Services	Treatment with respect to the granting of approval to establish offshore banks and merchant banks, to expand existing operations and conduct new activities in the financial services sector may be accorded to service suppliers of another member in a differentiated manner or on the basis of reciprocity and at the discretion of the relevant authority.	All countries	Indefinite	To accord differentiated treatment to another member which accords favourable treatment to Brunei Darussalam financial institutions.
Reinsurance and retrocession	Exception granted to ASEAN Reinsurance Corporation (ASEAN Re), a private-sector venture with equal shareholdings from six ASEAN countries, to be established with paid-up capital of B\$6 million instead out the minimum B\$10 million stipulated in the Insurance Act. Other than this, ASEAN Re is subject to the same rules and regulations applied to all reinsurers in Brunei Darussalam.	ASEAN	Indefinite	To promote greater cooperation among ASEAN in the reinsurance sector.

GATS/EL/95 Page 3

#### GATS/EL/95 Page 4

### BRUNEI DARUSSALAM (continued)

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking and other financial services	Under a currency interchangeability agreement between Brunei Darussalam and Singapore, the currency issuing authorities of Brunei Darussalam and Singapore would:	Singapore	Indefinite, until either country terminates the agreement.	The currency interchangeability agreement was entered into in 1967 arising from special historical and economic ties between Brunei Darussalam and Singapore.
	<ul> <li>accept from banks, notes and coins by the other issuing authority, at par and without charge and to exchange such notes and coins into the currency of the country concerned; and</li> </ul>			
	- arrange for repatriation at the expanse of the respective currency issuing authority, the notes and coins issued by the other currency issuing authority and to receive at par the equivalent in any agreed currency.			

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking, Trust and Insurance Services	Licences for establishment will be granted to service suppliers of other countries on the basis of reciprocity	All countries	Conditional upon the level of commitments and exemptions undertaken by other members. The measures referred to in column 5) will be suspended from the entry into force of the agreement establishing the WTO until the end of a period six months after the entry into force.	Maintenance of existing reciprocity measures designed to enhance access of Canadian financial service suppliers to foreign financial markets
Insurance Intermediation: Agency Services	Preferential access to the Ontario insurance services market is provided to non-resident individual US insurance agents	All states in the United States	Indeterminate	Reciprocity
Financial Services, including lending of all types and trading for own account of certain securities by loan and investment companies	Preferential treatment in Québec for allocation of licences is provided by the Province of Québec to loan and investment companies incorporated under the laws of the Parliament of the United Kingdom and Ireland for purposes of obtaining a licence to carry on business	Great Britain and Northern Ireland, Republic of Ireland	Indeterminate	Maintenance of existing historical preference

GATS/EL/16 Page 3

#### CZECH KEPUBLIC

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial Services	Authorization for a service supplier of another Member to establish a commercial presence or conduct new activities may be denied in cases when Czech suppliers are denied such access and treatment in the country of origin of service supplier concerned	All countries concerned	Indefinite	To obtain equal market access possibilities for Czech services providers

GATS/EL/26 Page 3

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial services	Convention on facilitating the financial integration of countries of the Central American Isthmus After 1 January 1995, if the signatory countries have reached a satisfactory degree of harmonization and homogenization of their macroeconomic policies, resources received by subsidiaries in one signatory State may be invested in other signatory States	El Salvador, Honduras and Nicaragua	Indefinite	To facilitate the integration of countries of the Central American Isthmus

#### EUROPEAN COMMUNITIES AND THEIR MEMBER STATES

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Direct non-life insurance	Measures based on a bilateral agreement between the European Communities and Switzerland on direct insurance other than life insurance. This agreement provides on a reciprocal basis for freedom of establishment and the right to take up or pursue non-life insurance business for agencies and branches of undertakings whose head office is situated in the territory of the other contracting party.	Switzerland	Indefinite	Need to remove obstacles to the taking up and pursuit of non-life insurance business in the framework of an agreement between the European Communities and Switzerland on non-life insurance consistent with the provisions of paragraph 3 of the Annex of Financial Services
Financial services	Measure granting favourable tax treatment (off-shore regime) in Italy to service suppliers trading with the countries to which the measure applies.	States in Central, Eastern and South-Eastern Europe, and all Members of the Commonwealth of Independent States	10 years	The need to aid the countries concerned in their transition to a market economy.

GATS/EL/31 Page 7

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial services	Monetary and financial integration, free transfer of capital, facilitation of the establishment and operation of banks and insurance companies, branches, subsidiaries and other financial entities	Guatemala, El Salvador, Nicaragua, Costa Rica and Panama	Indefinite	Central American integration of the financial sector

# HONG KUNG

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking and other financial services (excluding insurance)	Full banking licences are only granted to banks incorporated outside Hong Kong on the basis of reciprocity.	All countries	The reciprocity requirement will remain in place until similar measures maintained by other countries in this sector are removed.	The reciprocity requirement is put in place to ensure that banks incorporated in Hong Kong will be accorded equivalent market access in places outside Hong Kong.

## HUNGAR 1

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial services	A Government licence may be granted to the establishment of such foreign service supplier, the country of origin of which grants Hungarian service suppliers access to its market in the form of commercial presence similar to that provided for by Act No. LXIX of 1991 on Financial Institutions and Financial Institutional Activities	All countries	Indefinite	To obtain equal market access possibilities for Hungarian service providers

GATS/EL/40 Page 3

INDIA	
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Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
BANKING SERVICES	Favourable treatment in respect of licences for entry and expansion in the form of branches will be granted to banks incorporated outside India on the basis of reciprocity.	All countries	The reciprocity requirement will remain in place until similar measures maintained by other countries in this sector are removed.	To enable favourable treatment to be accorded to another Member which is based on the treatment or access accorded by that member to India.
OTHER FINANCIAL SERVICES INCLUDING INSURANCE	Favourable treatment relating to approval for the establishment of commercial presence including foreign equity participation by foreign service suppliers in Indian companies will be granted on the basis of reciprocity.	All countries	The reciprocity requirement will remain in place till similar measures maintained by other countries in this sector are removed.	To enable favourable treatment to be accorded to another Member which is based on the treatment or access accorded by that member to India.

#### INDUNESIA

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking Services	Measures relating to a joint-venture bank of national and foreign origin under which entry of a foreign bank in Indonesia is allowed on a reciprocity basis (Pursuant to Articles 14(3) the Ministry of Finance Decrees No. 220/KMK.017/1993 dated 26th February 1993) With respect to joint-venture banks, licenses can only be granted to foreign banks of countries which adopt reciprocal policies regarding Indonesian banks	All countries which adopt reciprocal policies regarding Indonesian banks	Indefinite	To guarantee equal treatment of Indonesian banks wishing to establish offices abroad

GATS/EL/43 Page 1 ISRAEL

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial Services - Banking	A licence may be granted to the establishment of foreign service supplier, to the country of origin of which grants Israeli suppliers access to its market in the form of similar commercial presence.	All countries	Indefinite	To obtain equal market access possibilities for Israeli banks.

NUKEA

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking and other financial services (including insurance)	Future liberalization measures affecting the entry and provision of financial services in or relating to the Republic of Korea will be granted only to those countries that accord MFN treatment to financial services or financial service suppliers of the Republic of Korea.	All countries	Indefinite	To reserve the right to take appropriate action, whenever necessary, in response to discriminatory treatment accorded to financial services or financial service suppliers of the Republic of Korea by any other country.

### LIECHTE IN FEIN

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Insurance services	To grant permit for establishment to insurance companies from countries other than Liechtenstein only to companies which are supervised by the Swiss insurance supervision authority	All countries	Indefinite	Measure to ensure supervision of foreign insurance companies
Banking and other financial services (excluding insurance)	To allow persons established in Switzerland, without requiring a commercial presence in Liechtenstein, to participate in settlement and clearing networks and to lead-manage Swiss franc denominated issues	Switzerland	Indefinite	Measures ensuing from the monetary union between Liechtenstein and Switzerland

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
All Financial Services, including Insurance	Preferential treatment for the supply of financial services to Malaysians may be accorded to financial services and service suppliers of another Member in a differentiated manner and at the discretion of the relevant authorities	All countries	Indefinite	To enable differentiated treatment to be accorded to another Member which commensurates with the commitments of that Member to assist Malaysia to achieve specific economic and financial targets, enhance trade and investment and promote technological innovation and expansion of its financial sector which would result in net benefit to Malaysia

# PAKISTAN

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking and other financial services	Foreign service promoters are granted licenses on the basis of reciprocity	All countries	The reciprocity requirement will remain in place until similar measures maintained by other countries in this sector are removed	The reciprocity requirement is put in place to ensure that Pakistani banks are accorded equivalent market access in places outside Pakistan
	Financial institutions set up to undertake Islamic financing transactions	All countries	Indefinite	The financing transactions are determined and governed by Religious Boards set up for the purpose by each Islamic financial institution
	Separate banking regulations may be laid down for banks which are owned and controlled by the Federal Government or a Provincial Government engaged in financing the commodity operation programmes and other price support schemes of the Government	All countries	Indefinite	Commodity operation programme is an essential government function undertaken through government banks. These are non-profitable transactions of the banks. The exemption will eventually come to be restricted to the National Bank of Pakistan.
	Financial institutions set up as joint ventures under the framework of ECO or other protocols signed amongst the ECO member countries	ECO member countries	Indefinite	The Treaty of Izmir and the Istanbul Summit held in July 1993 amongst others decided for the establishment of financial institutions by the governments of ECO Member States with the obligation of meeting the goals of regional economic integration

GATS/EL/67 Page 1 I ERU

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
<u>Financial</u> <u>intermediation</u> <u>services</u> (Banking and securities services)	Peru reserves the right not to apply the most-favoured-nation clause to those countries that do not apply it automatically and unconditionally to Peru as provided for in Article II of the GATS	All countries	Indefinite	Reciprocity

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Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking and Other Financial Services (including insurance)	With respect to the granting of authorization for the establishment of commercial presence or expansion of existing operations in Financial Services in the Philippines, favourable treatment would be accorded, on a discretionary basis, to financial service suppliers of another Member that accords favourable treatment to financial service suppliers of the Philippines	All countries	Indefinite	To promote greater liberalization in financial services between the Philippine and other Members in a manner that would contribute to the attainment of Philippine development objectives in the financial sector

SHIVING UND

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
FINANCIAL SERVIC	CES'			
Reinsurance and retrocession	Exception granted to ASEAN Reinsurance Corporation (ASEAN Re), a private-sector venture with equal shareholdings from the 6 ASEAN countries, to be established with a paid-up capital of \$\$ 6 million instead of the minimum \$\$ 10 million stipulated in the Insurance Act. Other than this, ASEAN Re is subject to the same rules and regulations applied to all reinsurers in Singapore.	ASEAN	ASEAN Re has committed itself to increase its paid-up capital when its premium income increases. Presently, ASEAN Re writes a relatively small amount of business.	To promote greater cooperation among ASEAN in the reinsurance sector
Banking and other financial services	Under a currency inter- changeability agreement between Singapore and Brunei, the currency-issuing authorities of Singapore and Brunei would:	Brunei	Indefinite, until either country terminates the agreement	The currency inter-changeability agreement was entered into in 1967 arising from special historical and economic ties between Singapore and Brunei

### 1 Supplementary information provided for transparency

The Stock Exchange of Singapore (SES) and the Singapore International Monetary Exchange (SIMEX) have established trading linkages with the exchanges of some countries to facilitate the trading of securities and futures. The establishment of trading linkages is a commercial decision of the SES and SIMEX.

GATS/EL/76 Page 5

## GATS/EL/76 Page 6

# SINGAPORE (continued)

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
	accept from banks, notes and coins issued by the other issuing authority, at par and without charge and to exchange such notes and coins into the currency of the country concerned; and arrange for repatriation at the expense of the respective currency issuing authority, the notes and coins issued by the other currency issuing authority and to receive at par the equivalent in any agreed currency.			

Sandia Cata (gommuu)

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial services	Treatment with respect to the granting of approval to establish offshore banks and merchant banks, to expand existing operations and conduct new activities in the financial services sector may be accorded to service suppliers of another Member in a differentiated manner or on the basis of reciprocity and at the discretion of the Monetary Authority of Singapore or the relevant authority	All countries	Indefinite	To accord differentiated treatment to another Member which accords favourable treatment to Singapore financial institutions

GATS/EL/76 Page 7

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial Services	Authorization for a service supplier of another Member to establish a commercial presence or conduct new activities may be denied in cases when Slovak suppliers are denied such access and treatment in the country of origin of service supplier concerned	All countries concerned	Indefinite	To obtain equal market access possibilities for Slovak services providers

GATS/EL/77 Page 3

#### SUUIN ARKIUA

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial Services	Members of the Common Monetary Area enjoy preferential access to the South African capital and money markets and the transfer of funds, to or from the area of any other member of the Common Monetary Area, is exempt from exchange controls	Lesotho Namibia Swaziland	Indefinite	The Common Monetary Area Agreement is aimed at the sustained economic development of the area as a whole. In particular, it encourages the advancement of the less developed members of the area through preferential access to South Africa's capital and money markets.

43

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial Services	Members of the Common Monetary Area enjoy preferential access to the Swaziland capital and money markets and the transfer of funds, to or from the area of any other member of the Common Monetary Area, is exempt from exchange controls	South Africa, Namibia, Lesotho	Indefinite	The Common Monetary Area Agreement is aimed at the sustained economic development of the area as a whole

GATS/EL/81 Page 1

### SWITZEKLAND

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking and other financial services (excluding insurance)	To allow persons established in the Principality of Liechtenstein, without requiring a commercial presence in Switzerland, to participate in settlement and clearing networks and to lead-manage Swiss franc denominated issues	Principality of Liechtenstein	Indefinite	Measures ensuing from the monetary union between Switzerland and the Principality of Liechtenstein
	New licences are granted to foreign financial services providers whose home country authorities provide adequate market access opportunities for Swiss financial services providers	All countries	Conditional upon the level of commitments undertaken by other Members. The application of the legislation referred to under column (5) is withheld until the conclusion of a period ending no later than six months after the entry into force of the Agreement Establishing the WTO	Measures resulting from Swiss legislation which aims at enhancing access to foreign financial markets on a non-discriminatory basis

GATS/EL/83 Page 3

#### IHAILAND

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking and other financial services	The application of future measures affecting the supply of banking and other financial services would be accorded on a favourable basis to the services providers of countries which accord favourable treatment to Thai financial service providers	All countries	Indefinite	To address the problem of systemic instability and/or the issue of balanced exchange of offers

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial Services Banking <sup>3</sup>	Should national banks wishing to open branches in the countries whose banks have already opened or will open branches in Turkey, are forced to meet stricter conditions which they will be subject to under the legislation of those countries, or which are to be made stricter afterwards, than those imposed in the Turkish Banks Act, foreign banks compliance with the same conditions and the annulment of the permissions of those failing to comply with such condition should be required.	All countries	Indefinite	Desire to ensure equal treatment to Turkish banks in the other countries.

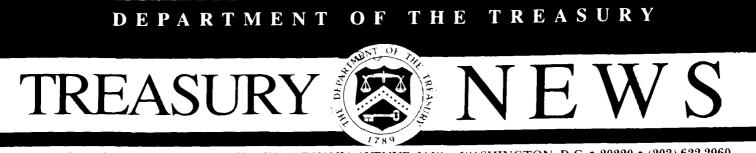
3 If the other countries remove this measure, Turkey will also remove it.

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Banking and Other Financial Services (excluding Insurance)	Differential treatment of countries due to application of reciprocity measures or through international agreements guaranteeing market access or national treatment	To be determined before the expiry of six months from the entry inot force of the WTO Agreement	Pursuant to the Ministerial Decision on Financial Services, the measures described in this exemption will be suspended from the entry into force of the WTO Agreement until the end of a period six months after entry into force. No other measures are subject to this suspension	Need to protect existing activities of US service suppliers abroad and to ensure substantially full market access and national treatment in international financial markets
	A broker-dealer registered under US law that has its principal place of business in Canada may maintain its required reserves in a bank in Canada subject to the supervision of Canada	Canada	Indefinite	Maintenance of established preference
Banking and Other Financial Services (excluding Insurance)	Permission to establish state-licensed branches or agencies, or to own commercial bank subsidiaries, is based on a reciprocity test in the following states: California, Connecticut, Florida, Georgia, Hawaii, Illinois, Kentucky, Louisiana, Massachusetts, Michigan, Oregon, Pennsylvania, Texas, Washington.	All	Indefinite	Need to protect existing activities of US service suppliers abroad and to ensure substantially market access and national treatment in international financial markets

# UNITED STATES OF AMERICA (continued)

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
	Authority to act as a sole trustee of an indenture for a bond offering in the United States is subject to a reciprocity test	All	Indefinite	Need to ensure US financial service suppliers are permitted to provide trustee services in foreign markets
	Designation as a primary dealer in US government debt securities is conditioned on reciprocity	All	Indefinite	Need to ensure US financial service suppliers are afforded national treatment in foreign government debt markets

Sector or subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Financial services - Banking (CPC 81115- 81116-8112- 8113-81333- 81339) - Insurance (CPC 812-814)	Authorizations for the entry of foreign capital into the national market through participation in existing institutions, the opening of subsidiaries or the creation of new suppliers of financial services may be subject to reciprocity when the National Executive considers it appropriate	All countries	Ten years	A reasonable interval is necessary for implementation of the new law on banks and other financial institutions, which entered into force on 1 January 1994. The same applies to the new law on insurance and reinsurance enterprises, which it is hoped will be approved during 1994.



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## FOR IMMEDIATE RELEASE TEXT AS DELIVERED May 3, 1995

# REMARKS OF TREASURY SECRETARY ROBERT E. RUBIN CENTER FOR NATIONAL POLICY WASHINGTON, D.C.

I'm going to speak this morning about financial modernization and a few other items relating to the financial markets. Before doing that, let me try to put in context just at word or two about the things we've been working on in general on the President's approach to economic issues.

At its core, the President's economic program has one central goal, and that is recognizing the enormous changes that have taken place in the global economy, and the critical importance of being competitive and effective in the global economy. So the President has been directed toward doing that which is necessary to prepare ourselves for the global economy, and number two, internationally, engaging so we can be effective participants in the global economy. The global economy we're in today is one that will be even more part of our lives in the years and decades ahead.

And part of this is preparing the work force, focusing on education, on training, and the problems of the inner cities, and all of the domestic initiatives, which while some may view as social programs, he views, and I think he's absolutely dead right on this, he views as economic initiatives that are critical to future productivity and competitiveness in that global environment.

Preparing the economy also requires that we reduce the cost of capital, and that we promote the availability of capital to all who are creditworthy, and the efficiency of our financial services industries and our financial markets. And that takes us from the broad thrust of the President's economic strategy to the issues of this morning's remarks.

The goal then, looking at financial markets, the financial services industry, is to improve capital costs, improve capital access for business and consumers in every community -- downtown, uptown, suburban, rural, wealthy or poor.

**RR-270** 

The question of access to capital and the cost of capital has been at the top of the domestic agenda from the very beginning of this administration. We began with the 1993 deficit reduction program. It was a massive and powerful program to reverse the increase in deficits that has taken place during the past 12 years. As a consequence, we now have a lower cost of capital than this country's had in a long time. In fact, it is at the lowest point relative to the business cycle than the cost of capital has been in well over 20 years. In our judgment, the deficit premium has largely been wrung out of long term interest rates, so the system will work the way it ought to work. That is to say that interest rates go up with growth and go down with slower periods and we've taken out the artificial impediment to growth, the deficit premium.

However, it is not enough to restore fiscal discipline, although that is absolutely critical. And it has been, as I said, a powerful commitment and accomplishment of this President, not only in the 1993 program, but carrying forward deficit reduction in this year's budget, which adds \$81 billion in additional deficit reduction over the next five years. And, as the president has said so often, his commitment to deal with the problem of federal health care entitlements, in the context of health care reform.

However, in addition to deficit reduction, it is necessary also to increase competitiveness and the efficiency of our markets, which dictates modernizing our legal and regulatory structure so that it is as modern as the marketplace.

Within months of taking office, the President called a group of people from Treasury and the White House down to the Cabinet Room and he put in place, particularly with the leadership of Treasury, a targeted administrative effort to remove unnecessary regulatory impediments and thereby deal with what was then a very important issue, the question of the credit crunch. There is no question in my mind that the regulatory changes he made at that time made a real contribution, they weren't the total answer, but a real contribution to reducing significantly the credit crunch.

The next major step was interstate banking legislation. The President signed interstate banking legislation seven months ago, and in doing so took a major step, one that the banking industry had rightly tried to accomplish for a long time, one that will be of great importance as we go forward toward removing the impediments government has placed in the way of the efficient operation of our banking system.

If you look at the history of the financial industry in the United States -- for that matter, if you look at market history more generally -- you'll find and that where markets are artificially restrained, market participants find a way to work around that restraint over time. That's precisely what happened in interstate banking. We had a prohibition against interstate banking, and yet we had what in effect was a rather crude system of interstate banking until this legislation was enacted. The old system was inefficient -- it added time, confusion and cost to the process, not just to the financial institutions but also for the customers. Congress agreed and, as this legislation is fully implemented, it will make a big difference, allowing banks to be more efficient and easier for customers to use. Again, it was a case of getting government out of the way where it was impeding the system without improving its safety or soundness.

There are, however, areas of our country where whatever may be done to improve efficiency, mainstream financial institutions have been reluctant to do business. That is why the President proposed, and a huge bipartisan majority in Congress passed, the Community Development Financial Institution legislation last year. It is a lifeline to community development financial institutions and to entrepreneurs who create jobs and build opportunity and create economic activity in our rural areas, in our distressed inner cities, and on our Indian reservations. It makes capital available, and this is a very important point, to capital-worthy borrowers, ones who want to take advantage of a business opportunity in areas where capital and credit has been hard to come by.

Let me say just a word, if I may, about the actions on the Hill concerning recisions in this years' CDFI appropriation.

We all recognize the need for budgetary restraint. As I said a moment ago, this President has dramatically reversed 12 years of fiscal profligacy, roughly speaking quadrupled the outstanding federal debt, and we have a powerful program in this budget and the commitment to reduce federal health expenditures within the context of health care reform going forward. Under the President's existing budget the deficit is brought down from roughly 5 percent of GDP when he took office to 2.7 percent of GDP today, a projection of 2 percent by the year 2000, and 1.6 percent in the year 2005. And, as I said a moment ago, in addition to that, the President is a strong advocate of controlling federal health care expenditures in the context of federal health care reform.

However, fiscal restraint, reducing the deficit, should not be done with arbitrary dates and arbitrary cuts but should be done in a thoughtful fashion so we can make the right long term judgments for the economy. In that context, I believe it is shortsighted to reduce the appropriation for CDFI institutions.

Leveraging the modest initial appropriation of \$125 million with private resources could mean \$5 billion or more in new credit for Americans who want it and need it and are creditworthy. And this is an important part of the economic and social imperative of dealing with the problems of the inner cities.

There is one other initiative along the same lines I want to discuss before looking at the major item on our agenda this year.

I'm referring to the Community Reinvestment Act regulatory reform announced recently by President Clinton. It is a reform we are very proud of. The CRA, as you know, is intended to incentivize financial institutions to meet the credit needs of their entire communities, making sure that creditworthy borrowers, again, creditworthy borrowers, particularly in low- and middle-income communities, have access to capital and credit.

CRA reform emphasizes performance over paperwork. We've replaced 12 old CRA tests with just three simple tests -- a lending test, a service test, and an investment test.

Whether a bank is complying with the CRA is going to be based on its actual performance -- what loans were made, what services were provided, what investments were made in the community, not on paperwork.

Making the CRA work better gets more capital into our communities. It makes it easier for working families to own their homes, easier for our small businesses to grow, and easier for family farms to find backing they need. It also makes certain that banks don't simply raise deposits in a community while ignoring the credit needs of that community.

There was an interesting item in a magazine put out by the Cato Institute the other day written by Federal Reserve Board Governor Lawrence Lindsey, defending CRA against its critics.

Let me quote from what he wrote: "Economic opportunity is a cornerstone of American Capitalism. Spreading opportunity widely benefits not only the individuals directly affected, but all of us with a stake in our democratic capitalist system." ... This was a very good comment. I commend this to you, these particular few sentences from the Cato Institute. And we agree. Governor Lindsey has estimated that CRA is responsible for channelling \$4 billion to \$6 billion a year into low- and middle-income neighborhoods.

Let me make a point about where we are in the CRA process.

These changes have just been announced. In fact it was about two weeks ago, and there already are proposals that would substantially weaken the CRA, and that's after reform that was the result of a two-year effort with the participation of thousands of financial institutions and community groups. I received a letter the other day that was signed by a number of the very active community groups and by some of the largest banks in the country, endorsing CRA reform. The new rules we are now implementing need to be given an opportunity to work. They are going to be put in place over a period of two years. It is far too early to think of trying something different -- and it would be a terrible disservice to the institutions, the many many organizations that participated in this process.

Accordingly, the administration will strongly oppose any effort to weaken the CRA legislatively. We strongly support sensible regulatory reform. The Vice President has led an aggressive effort to deal with the question of regulation, rationalizing regulation. But we will vigorously fight any campaign to roll back the work so many have just finished.

That brings me to the last point I'd like to make on the next item on our agenda with respect to financial markets.

Earlier this year the administration outlined its proposal for reforming Glass-Stegall.

We have at the moment industries that are pushing far ahead of our legal structure. It's precisely the situation that required changing the old interstate banking restrictions. The problem is two-fold. One, we have an antiquated legal structure that must be modernized. Second, we have a system that is Balkanized, a patchwork and piecemeal system. We must change it to allow our financial services industry to operate with greater efficiency.

Thus, the final element in our program of financial modernization is to break down the walls between investment banking, commercial banking, insurance and other forms of financial services, while preserving protection for taxpayers and depositors.

For six decades our laws have, in effect, divided up the markets among the providers of various financial services. However good the reasons may have been at one time for so doing, in our judgment those laws are now outmoded. Dividing up markets amongst the providers of the various financial services, deprives Americans not only of the convenience of buying a variety of services from a single source, but also of the benefits of heightened competition among suppliers.

We want to bring down the barriers to permit more competitive and efficient operations in our financial service industries and our financial markets. There is broad conceptual agreement -- that's a very important point -- broad conceptual agreement and support for financial modernization on both sides of the aisle and in both houses of Congress. Chairman Leach and Congressman Gonzales and many other members of the House Banking Committee have contributed greatly to moving this process forward. We look forward to working with Chairman D'Amato and Senator Sarbanes and the other members of the Senate Banking Committee when the process reaches the Senate. There is real potential, for the first time in a long time, to get a good bill in this Congress. But there are a few points to be made.

There are differences in the various proposals. I believe that, at the end of the day, the best approach is to not only take down the barriers between banking and securities, but also to take down the barriers between banking and insurance. There maybe tactical reasons to avoid the insurance question at the moment, but I believe that a Congress dedicated to a thorough review of government regulations should include insurance in financial modernization before that Congress completes its work.

In addition, we believe it would be useful for the legislation to establish a National Council on Financial Services -- drawn from the regulatory community and coordinated by Treasury -- to provide a forum for policy coordination on modernization issues, to define what activities should be considered financial activities, and to deal with other financial modernization questions as they arise in a rapidly changing world. This is similar to the approach that has already been proposed in two of the bills before Congress.

I also believe we should permit the marketplace to decide what organizational structure is best for each operation. It would be a mistake to impose a rigid holding company structure on all diversified institutions, to remove to new affiliates the large numbers of activities now being performed safely and lawfully in our banks, or to preclude banks from conducting lawful activities through their subsidiaries.

Let me give just one example of how flexibility may be advantageous: If a bank is able to conduct a new activity through its own subsidiary, the bank itself will realize the profits of that activity. At the same time, any exposure to its depositors or the FDIC would be limited to the amount of its investment in the subsidiary, which would be restricted by regulation under our proposal and which would not count toward the bank's regulatory capital. If the bank were forced to move that activity to a sister company, it no longer realizes the benefit of that profit.

Safety and soundness is not the issue here. I do not believe there is difference that affects safety and soundness between a subsidiary structure and a sister corporation structure. The issue is the same in either case -- observing requirements so you don't have a piercing the corporate veil problem.

The decisions about what product lines to place in what portion of the organizational chart should be made by the companies themselves, not by the government in Washington.

Let me add more generally that we do not believe that anything that takes place in the context of financial modernization should in any way decrease the safety and soundness of our financial system.

Four years ago, Congress adopted an entirely new approach to bank capital requirements and gave the banking regulators a strong mandate to intervene promptly when capital begins to erode. This is our main line of defense against threats to the interests of depositors and taxpayers, and we believe we have a sound system. With strong firewalls and sound internal controls -- all of which are required in the new legislation -- I think we can enhance the safety and soundness through appropriate diversification of financial services.

Everything I have said this morning is an integral element in the central economic goal of this administration -- to prepare our economy to compete, to operate as efficiently as possible, and to provide the capital and credit every segment of our society needs to grow, create jobs and prosper.

I believe Congress shares our desire to remove needless restrictions on our financial sector -- consistent with safety and soundness and fairness access to capital to all creditworthy borrowers. When we began to pursue meaningful financial modernization almost two and a half years ago, the goal was to make credit and capital available in to all creditworthy borrowers and to increase the efficiency of our financial services industry and our financial markets by removing unnecessary and outmoded impediments. Much has been accomplished toward those ends. Now we must make sure that none of that is reversed. And we must go on to accomplish the remaining item on our agenda, Glass-Stegall reform, and the other components of financial modernization.

Thank you.



OFFICE OF PUBLIC AFFAIRS • 1500 PENNSYLVANIA AVENUE, N.W. • WASHINGTON, D.C. • 20220 • (202) 622-2960

FOR IMMEDIATE RELEASE MAY 5, 1995

## STATEMENT BY UNITED STATES TREASURER MARY ELLEN WITHROW

Thank you, Paul.

I am honored to be here today. Most people see and use paper money every day of their lives without realizing the great skill, dedication and individual artistry that goes into the creation of each and every note.

Mr. Blackmer spoke of his pride in the Bureau's work force and their dedication to doing the job well. I would also like to praise the Bureau's employees. I want to emphasis their dedication to making their community a better place. In April of 1990, the employees of the Bureau of Engraving and Printing established a voluntary program to provide assistance to the needy in the metropolitan area. This Community Outreach Program quickly designed a strategy flexible enough to assist those in crisis situations and to address much-needed, longrange projects.

The Outreach Program has done many exciting things over the past five years: adopting a teenaged mother and her two children and providing them with material, educational, and moral support; and adopting Grandma's House, special homes in Washington, D. C., for children who have been exposed to the HIV virus. BEP employees completely furnished a room in one of these houses. The Outreach Program also provides recreational games to senior citizen residents at the Mount Vernon House so that they might enjoy their leisure time.

Other exciting outreach activities are with the D.C. Public Schools. Bureau employees decided to focus their attention on youth for two reasons: to serve as role models and to help develop the future workforce of the Bureau. The Bureau Police Force has been assisting the Harrison Elementary School for about nine years. They support the school financially as well as personally. At least once a week an officer is at the school talking to the students. Recently, they purchased software for the science department computer and donated winter jackets to those who needed them.

RR-271

For press releases, speeches, public schedules and official biographies, call our 24-hour fax line at (202) 622-2040

We are happy to have 25 fifth graders from Harrison Elementary School here today for this ceremony. Please stand. Let's give them a hand. The Bureau also maintains a partnership with McKinley/Penn Senior High School. The Adopt-A-School Program was designed to help prepare high school students for the workplace and motivate them for jobs involving new technology by exposing them to and involving them in BEP's professional work environment.

Last October, a ceremony was held here at the Bureau to honor the eight McKinley/Penn students who successfully completed an eight-week School-to Work program the previous summer. Prior to their eight weeks at the Bureau, the students participated in tours and workshops at the Bureau to gain first-hand knowledge about operations and overall professional behavior in the workplace.

BEP has made a firm long-term commitment to this partnership with McKinley/Penn High School, incorporating it into the Human Resource Development part of BEP 2000. The success of this program complements BEP's dedication to expanding the quality of life options for a few Washington's youth and to making long-term investment in the development of BEP's future labor force.

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FOR IMMEDIATE RELEASE May 3, 1995

Contact: Hamilton Dix (202) 622-2960

### MEDIA ADVISORY

The ceremony introducing the currency bearing Treasury Secretary Robert E. Rubin's signature at 10 a.m. this Friday, May 5, 1995, will be open press.

The ceremony and tour of the facility to view production of the new currency will be at the Bureau of Engraving and Printing. Washington, D.C.

Secretary Rubin will be joined by U.S. Treasurer Mary Ellen Withrow, whose signature also appears on the currency, and 25 fifth graders from Harrison Elementary School in the District of Columbia.

Three out of four stops on the currency production tour will be pooled press. Those not in the pool will be escorted to the open press location. Pool tape will be fed on the pool switch and pool 9. For further pool information call Emily Schultze at (202) 457-4444.

Media should use the Visitors Center entrance on 15th Street, N.W. beginning at 9 a.m. Cameras should be in place by 9:45 a.m.

To have access to security areas, all journalists, regardless of credentials, <u>must</u> provide name and organization by 5 p.m., Thursday, May 4, to Dawn Haley, Bureau of Engraving and Printing Public Affairs at (202) 874-3913.

- 30 -

RR-272

For press releases, speeches, public schedules and official biographies, call our 24-hour fax line at (202) 622-2040

# DEPARTMENT OF THE TREASURY

TREASURY

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FOR RELEASE WHEN AUTHORIZED AT PRESS CONFERENCE May 3, 1995

CONTACT: Office of Financing 202-219-3350

### TREASURY MAY QUARTERLY FINANCING

The Treasury will auction \$17,500 million of 3-year notes and \$12,500 million of 10-year notes to refund \$32,135 million of publicly-held securities maturing May 15, 1995, and to pay down about \$2,125 million. The Treasury will also auction a 38-day cash management bill on May 11, 1995. Details about the cash management bill are given in a separate announcement.

In addition to the public holdings, Government accounts and Federal Reserve Banks, for their own accounts, hold \$5,444 million of the maturing securities that may be refunded by issuing additional amounts of the new securities.

The maturing securities held by the public include \$1,340 million held by Federal Reserve Banks as agents for foreign and international monetary authorities. Amounts bid for these accounts by Federal Reserve Banks will be added to the offering.

For both auctions, competitive yields must be expressed with three decimals, for example, 7.123 percent.

The 10-year note being offered today is eligible for the STRIPS program.

Tenders will be received at Federal Reserve Banks and Branches and at the Bureau of the Public Debt, Washington, D. C. This offering of Treasury securities is governed by the terms and conditions set forth in the Uniform Offering Circular (31 CFR Part 356) for the sale and issue by the Treasury to the public of marketable Treasury bills, notes, and bonds.

Details about the notes are given in the attached offering highlights.

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Attachment

RR-273

#### HIGHLIGHTS OF TREASURY OFFERINGS TO THE PUBLIC

#### MAY 1995 QUARTERLY FINANCING

May 3, 1995

Offering Amount	\$17,500 million	\$12,500 million
Description of Offering:		
Term and type of security	3-year notes	10-year notes
Series	x - 1998	B-2005
CUSIP number	912827 17 7	912827 18 5
Auction date	May 9, 1995	May 10, 1995
Issue date	May 15, 1995	May 15, 1995
Dated date	May 15, 1995	May 15, 1995
Maturity date	May 15, 1998	May 15, 2005
Interest rate	Determined based on the average	Determined based on the average
	of accepted competitive bids	of accepted competitive bids
Yield	Determined at auction	Determined at auction
Interest payment dates	November 15 and May 15	November 15 and May 15
Minimum bid amount	\$5,000	\$1,000
Multiples	\$1,000	\$1,000
Accrued interest payable		
by investor	None	None
Premium or discount	Determined at auction	Determined at auction
STRIPS Information:		
Minimum amount required	Not applicable	Determined at auction
Corpus CUSIP number	Not applicable	912820 BN 6
Due dates and CUSIP numbers	· ·	
for additional TINTs	Not applicable	Not applicable

The following	rules apply to	o all	securities mentioned above:

Submission of Bids:	
	Accepted in full up to \$5,000,000 at the average yield of accepted competitive bids.
Competitive bids	(1) Must be expressed as a yield with three decimals, e.g., 7,123%
	(2) Net long position for each bidder must be reported when the sum of the total bid amount, at all yields, and the net long position is \$2 billion or greater.
	(3) Not long position must be determined on a for an left hur must be determined and the set of the
	(3) Net long position must be determined as of one half-hour prior to the closing time
	for receipt of competitive tenders.
<u>Maximum Recognized Bid</u>	
at a Single Yield	
Maximum Award	35% of public offering
Receipt of Tenders:	
Noncompetitive tenders	Prior to 12:00 noon Eastern Daylight Saving time on auction day
Competitive tenders	Prior to 1:00 p.m. Eastern Daylight Saving time on auction day
Payment Terms	Full payment with tender or by charge to a funds account at a Federal Reserve Bank on issue date

# DEPARTMENT OF THE TREASURY

TREASURY

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FOR RELEASE WHEN AUTHORIZED AT PRESS CONFERENCE May 3, 1995

CONTACT: Office of Financing 202-219-3350

TREASURY TO AUCTION CASH MANAGEMENT BILL

The Treasury will auction approximately \$17,000 million of 38-day Treasury cash management bills to be issued May 15, 1995.

Competitive and noncompetitive tenders will be received at all Federal Reserve Banks and Branches. <u>Tenders will not be accepted for bills to be maintained on</u> <u>the book-entry records of the Department of the Treasury</u> (<u>TREASURY-DIRECT</u>). Tenders will <u>not</u> be received at the Bureau of the Public Debt, Washington, D.C.

Additional amounts of the bills may be issued to Federal Reserve Banks as agents for foreign and international monetary authorities at the average price of accepted competitive tenders.

This offering of Treasury securities is governed by the terms and conditions set forth in the Uniform Offering Circular (31 CFR Part 356) for the sale and issue by the Treasury to the public of marketable.Treasury bills, notes, and bonds.

Details about the new security are given in the attached offering highlights.

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Attachment

RR-274

### HIGHLIGHTS OF TREASURY OFFERING OF 38-DAY CASH MANAGEMENT BILL

May 3, 1995

Offering Amount . . . . . \$17,000 million

# Description of Offering:

Description of Offering:	
Term and type of security . 38-day Cash Management Bill	
CUSIP number 912794 S7 0	
Auction date May 11, 1995	
Issue date May 15, 1995	
Maturity date June 22, 1995	
Original issue date December 22, 1994	
Currently outstanding \$25,720 million	
Minimum bid amount \$10,000	
Multiples \$1,000	
Minimum to hold amount \$10,000	
Multiples to hold \$1,000	
Submission of Bids:	
Noncompetitive bids Accepted in full up to \$1,000,00	0

Noncompetitive bids .	 	Accepted in full up to \$1,000,000 at
		the average discount rate of accepted
		competitive bids.
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- Competitive bids . . . (1) Must be expressed as a discount rate with two decimals, e.g., 7.10%.
  - (2) Net long position for each bidder must be reported when the sum of the total bid amount, at all discount rates, and the net long position is \$2 billion or greater.
  - (3) Net long position must be determined as of one half-hour prior to the closing time for receipt of competitive tenders.

### Maximum Recognized Bid

at a Single Yield	35% of public offering
Maximum Award	35% of public offering
Receipt of Tenders:	
Noncompetitive tenders	Prior to 12:00 noon Eastern Daylight Saving time on auction day
Competitive tenders	Prior to 1:00 p.m. Eastern Daylight Saving time on auction day
Payment Terms	Full payment with tender or by charge to a funds account at a Federal Reserve Bank on issue date

For Release Upon Delivery Expected at 9:30 A.M. May 3, 1995

### ORAL STATEMENT OF LESLIE B. SAMUELS ASSISTANT SECRETARY (TAX POLICY) DEPARTMENT OF THE TREASURY BEFORE THE SENATE FINANCE COMMITTEE

CHAIRMAN PACKWOOD AND MEMBERS OF THE COMMITTEE:

I WELCOME THE OPPORTUNITY THIS MORNING TO DISCUSS THE ADMINISTRATION'S VIEWS ON THE ALTERNATIVE MINIMUM TAX.

SINCE THEIR INCEPTION, BOTH THE INDIVIDUAL AND CORPORATE AMT HAVE SERVED ONE OVERARCHING PURPOSE: TO ENSURE THAT TAXPAYERS WITH ECONOMIC INCOME PAY AT LEAST SOME TAX. IN 1985, PRESIDENT REAGAN PROPOSED MAJOR CHANGES IN THE CORPORATE AMT. HIS PROPOSALS RECOGNIZED THAT "THE PROSPECT OF HIGH-INCOME CORPORATIONS PAYING LITTLE OR NO TAX THREATENS PUBLIC CONFIDENCE IN THE TAX SYSTEM."

CONGRESS AGREED, AND IN THE TAX REFORM ACT OF 1986 ENACTED MAJOR REFORMS TO BOTH THE CORPORATE AND INDIVIDUAL AMT. THE REPORT OF THIS COMMITTEE EXPLAINED THAT ALTHOUGH TAX INCENTIVES MAY SERVE WORTHY GOALS, THEY BECOME COUNTERPRODUCTIVE WHEN TAXPAYERS ARE ALLOWED TO USE THEM TO AVOID ALL OR MOST TAX LIABILITY. THE COMMITTEE NOTED THAT THIS UNDERMINES RESPECT FOR THE TAX SYSTEM. THE COMMITTEE STATED: "IT IS INHERENTLY UNFAIR FOR HIGH-INCOME INDIVIDUALS AND PROFITABLE CORPORATIONS TO PAY LITTLE OR NO TAX ...."

THE ADMINISTRATION BELIEVES THAT THESE PRINCIPLES REMAIN VALID. WE RECOGNIZE THAT THE AMT IS NOT A PERFECT SYSTEM. THE PERCEIVED FLAWS FADE, HOWEVER, WHEN MEASURED AGAINST THE POTENTIAL DAMAGE TO OUR TAX SYSTEM IF WEALTHY INDIVIDUALS AND PROFITABLE CORPORATIONS ARE ABLE TO PAY LITTLE OR NO TAX.

FOR INSTANCE, THE HOUSE-PASSED TAX LEGISLATION (H.R. 1215) EVENTUALLY WOULD REPEAL THE CORPORATE AMT, WHILE WEAKENING THE INDIVIDUAL AMT. IT WOULD ALSO PROVIDE SIGNIFICANT ADDITIONAL BENEFITS TO INDIVIDUAL AND CORPORATE TAXPAYERS -- NOTABLY THE SO-CALLED NEUTRAL COST RECOVERY SYSTEM. IF THIS LEGISLATION WERE TO BE ENACTED, WE ESTIMATE THAT APPROXIMATELY 76,000 CORPORATIONS THAT OTHERWISE WOULD HAVE PAID TAX IN 2005 WOULD AVOID PAYING ANY TAX.

THE CHART THAT I HAVE HERE ILLUSTRATES THE SHARE OF THE ASSETS OF CURRENTLY TAXPAYING CORPORATIONS REPRESENTED BY THESE 76,000 COMPANIES. ON THE CHART, THE RED SLICE REPRESENTS \$2.1 TRILLION, OR <u>13.7</u> PERCENT OF THE ASSETS, AND REFLECTS THE IMPACT OF AMT REPEAL ALONE. THE ORANGE SLICE REPRESENTS \$600 BILLION, OR FOUR PERCENT OF THE ASSETS, AND REFLECTS THE IMPACT OF THE NEUTRAL COST RECOVERY SYSTEM. ALTOGETHER, UNDER THE HOUSE-PASSED LEGISLATION, CORPORATIONS WITH \$2.7 TRILLION, OR 18 PERCENT OF ALL THE ASSETS OF CURRENTLY TAXPAYING CORPORATIONS, WOULD AVOID PAYING ANY TAX. THUS, INCOME ON \$2.7 TRILLION OF CORPORATE ASSETS WOULD NOT BE SUBJECT TO TAX.

WE BELIEVE THAT RECENT EFFORTS TO IMPROVE THE AMT HAVE ALREADY ADDRESSED SOME OF THE MOST SIGNIFICANT PROBLEMS OF THE AMT SYSTEM.

IN ITS 1993 BUDGET, FOR INSTANCE, THE ADMINISTRATION PROPOSED SIGNIFICANT AMT RELIEF FOR CAPITAL INVESTMENT BY CORPORATIONS. AS ENACTED IN OBRA 1993, THIS RELIEF REMOVED DEPRECIATION FROM THE SO-CALLED ACE ADJUSTMENT. BECAUSE DEPRECIATION IS BY FAR THE LARGEST SOURCE OF AMT REVENUE, THESE CHANGES ARE EXPECTED TO MAKE FEWER CORPORATIONS SUBJECT TO THE AMT, EASE COMPLIANCE COSTS, AND CONTRIBUTE TO THE DOWNWARD TREND IN CORPORATE AMT LIABILITIES.

I HAVE HERE A CHART WHICH SHOWS THE HISTORICAL REVENUE PATTERN FROM THE CORPORATE AMT. AS YOU CAN SEE, CORPORATE AMT LIABILITIES INCREASED AFTER 1986, PEAKED IN 1990 AS A RESULT OF THE SWITCH IN AMT CALCULATIONS, AND ARE NOW DECLINING. IN ADDITION TO THE RELIEF ENACTED IN OBRA 1993, SEVERAL FACTORS HAVE CONTRIBUTED TO THIS <u>DOWNWARD</u> TREND.

ONE MAJOR FACTOR IS THAT DEPRECIATION ADJUSTMENTS -- BY FAR THE LARGEST SOURCE OF AMT REVENUES -- AFFECT ONLY THE TIMING, RATHER THAN THE TOTAL AMOUNT OF DEPRECIATION DEDUCTIONS. IN TIME, THESE DEPRECIATION ADJUSTMENTS REVERSE. WE HAVE NOW REACHED THE PERIOD WHERE THIS REVERSAL IS OCCURRING FOR POST-1986 INVESTMENT.

ANOTHER FACTOR IN THE DECLINE IN NET CORPORATE AMT REVENUES RELATES TO THE USE OF AMT CREDITS. AMT LIABILITY IN ONE YEAR MAY BE CREDITED AGAINST REGULAR-TAX LIABILITY IN FUTURE YEARS. THE CHART SHOWS HOW AMT CREDITS HAVE STEADILY INCREASED SINCE 1986. AS AMT LIABILITIES DECLINE, CORPORATIONS USE AN INCREASING AMOUNT OF AMT CREDITS TO REDUCE THEIR REGULAR-TAX LIABILITY. THE ECONOMIC RECOVERY WILL LIKELY CONTRIBUTE TO THIS TREND, ALTHOUGH THE OVERALL STOCK OF AMT CREDITS IS NOT EXPECTED TO DECREASE IN COMING YEARS.

IT SHOULD BE NOTED THAT LARGE FIRMS PAY MOST OF THE CORPORATE AMT. TABLE THREE IN MY WRITTEN TESTIMONY SHOWS THAT CORPORATIONS WITH ASSETS OVER \$500 MILLION GENERALLY PAY 75 PERCENT OF THE CORPORATE AMT. SMALLER CORPORATIONS ARE LARGELY ELIMINATED FROM THE CORPORATE AMT BY THE \$40,000 EXCLUSION. TABLE FOUR IN MY WRITTEN TESTIMONY SHOWS THAT MOST CORPORATIONS THAT PAY AMT DO NOT PAY IT FOR MORE THAN ONE OR TWO YEARS.

THE TAX LIABILITY GENERATED BY THE INDIVIDUAL MINIMUM TAX HAS FLUCTUATED SUBSTANTIALLY. I HAVE HERE A CHART SHOWING INDIVIDUAL AMT AND CREDITS CLAIMED SINCE 1987. AS YOU CAN SEE, IN THIS PERIOD, INDIVIDUAL AMT COLLECTIONS DECLINED UNTIL 1990 AND HAVE NOW INCREASED APPROXIMATELY TO THEIR 1987 LEVEL.

LIKE CORPORATIONS, INDIVIDUALS SEEM TO PAY AMT ONLY INFREQUENTLY. IN RECENT YEARS, ONLY A TINY PERCENTAGE OF INDIVIDUALS HAVE BEEN SUBJECT TO THE AMT IN SUCCESSIVE YEARS.

WE BELIEVE THAT THE AMT HAS ACCOMPLISHED ITS GOALS OF ENSURING THAT TAXPAYERS WITH SIGNIFICANT ECONOMIC INCOME PAY SOME INCOME TAX. MY WRITTEN TESTIMONY DETAILS THE EVIDENCE THAT, AS A RESULT OF THE INDIVIDUAL AMT, VERY FEW HIGH-INCOME INDIVIDUALS HAVE BEEN ABLE TO ESCAPE ALL TAX LIABILITY. THE EVIDENCE ALSO INDICATES THAT MOST OF THE NON-TAXPAYING CORPORATIONS ARE RELATIVELY SMALL, AND MANY PROBABLY QUALIFIED FOR THE AMT EXEMPTION.

THE CORPORATE AMT HAS BEEN CRITICIZED FOR ADVERSELY AFFECTING ECONOMIC GROWTH. IT HAS BEEN ARGUED THAT THE CORPORATE AMT REDUCES INCENTIVES TO INVEST, CREATES DIFFERING INCENTIVES FOR DIFFERENT CORPORATIONS, AND MAY ENCOURAGE MERGERS AND ACQUISITIONS TO AVOID THE AMT OR BETTER UTILIZE AMT CREDITS.

WHILE THERE IS SOME VALIDITY TO THESE CONCERNS, THEY MAY EASILY BE OVERSTATED. IN FACT, THE LOWER AMT RATE CAN INCREASE THE INCENTIVE TO INVEST IF THE CORPORATION WERE TO REMAIN SUBJECT TO THE LOWER AMT RATE OVER THE LIFE OF THE ASSET. LIKEWISE, IT MAY INCREASE THE INCENTIVE TO INVEST FOR A FIRM NOT CURRENTLY SUBJECT TO THE AMT IF IT ANTICIPATES THAT IT WILL BE SUBJECT TO THE AMT AFTER A FEW YEARS. SUCH A FIRM WILL BE ABLE TO CLAIM REGULAR-TAX DEPRECIATION NOW, WHILE A PORTION OF THE RETURNS WILL BE TAXED AT THE LOWER 20 PERCENT AMT RATE IN LATER YEARS.

MOREOVER, BY DESIGN, THE AMT REDUCES THE INCENTIVE TO INVEST IN TAX-FAVORED ASSETS. THUS, THE OVERALL EFFICIENCY OF INVESTMENT MAY BE ENHANCED BY THE AMT'S PROPENSITY TO CREATE A MORE NEUTRAL TAX SYSTEM.

ANY POTENTIAL ADVERSE EFFECT OF THE AMT ON INVESTMENT IS MITIGATED BY THE FACT THAT FEW CORPORATIONS ARE SUBJECT TO THE CORPORATE AMT. IN 1992, FOR INSTANCE, ONLY ABOUT ONE PERCENT OF NON-SUBCHAPTER S CORPORATIONS WERE SUBJECT TO THE AMT.

MOREOVER, MOST CORPORATIONS THAT PAY AMT DO SO ONLY TEMPORARILY. IN ADDITION, FIRMS SUBJECT TO THE AMT DO NOT PERMANENTLY LOSE THEIR TAX BENEFITS, BECAUSE AMT LIABILITY GENERATES CREDITS THAT CAN BE USED IN FUTURE YEARS. CONCERN HAS ALSO BEEN VOICED ABOUT COMPLIANCE COSTS OF THE AMT. WE SHARE THIS CONCERN ABOUT COMPLEXITY. THIS CONCERN WAS ADDRESSED IN PART IN OBRA 1993 BY THE REPEAL OF THE ACE DEPRECIATION ADJUSTMENT. THIS PROVISION WILL SIGNIFICANTLY REDUCE THE APPLICATION OF AMT TO TAXPAYERS, AS WELL AS EASE THE COMPLIANCE COSTS FOR THOSE LIKELY TO BE SUBJECT TO THE AMT. IT WILL ALSO INCREASE THE PACE AT WHICH AMT CREDITS MAY BE USED.

THE ADMINISTRATION WELCOMES THE OPPORTUNITY TO WORK WITH THE CONGRESS TO DEVELOP MEASURES THAT WOULD SIMPLIFY THE AMT ON A REVENUE-NEUTRAL BASIS, EITHER WITHIN THE AMT OR BY IDENTIFYING OTHER ACCEPTABLE REVENUE OFFSETS. IN ADDITION, THE ADMINISTRATION IS ALSO COMMITTED TO SIMPLIFYING THE AMT THROUGH ADMINISTRATIVE MEASURES, WHERE POSSIBLE. FOR INSTANCE, LAST NOVEMBER THE TREASURY DEPARTMENT ISSUED REGULATIONS THAT GREATLY SIMPLIFY ADJUSTED GROSS INCOME CALCULATIONS FOR AMT PURPOSES.

FINALLY, THE ADMINISTRATION IS VERY CONCERNED ABOUT THE POTENTIAL EFFECTS OF THE HOUSE-PASSED TAX LEGISLATION. AS I HAVE NOTED, WE BELIEVE THAT BY REPEALING THE CORPORATE AMT AND WEAKENING THE INDIVIDUAL AMT, THIS LEGISLATION WOULD SERIOUSLY UNDERMINE THE OBJECTIVE OF ENSURING THAT TAXPAYERS WITH ECONOMIC INCOME PAY AT LEAST SOME TAX.

THE ADMINISTRATION IS ALSO VERY CONCERNED ABOUT THE POTENTIAL EFFECTS OF THE HOUSE-PASSED TAX LEGISLATION ON THE FEDERAL DEFICIT. THE TAX PROVISIONS ARE ESTIMATED TO LOSE ABOUT \$178 BILLION OVER THE FIVE-YEAR BUDGET WINDOW. BY THE YEAR 2005, THE ANNUAL COST OF THESE PROVISIONS IS ESTIMATED TO BE ALMOST \$100 BILLION. THE REVENUE LOSSES ANTICIPATED FOR THE PROPOSED CHANGES TO THE AMT ALONE ARE ABOUT \$19 BILLION OVER THE FIVE-YEAR WINDOW AND \$36 BILLION OVER THE TEN-YEAR WINDOW.

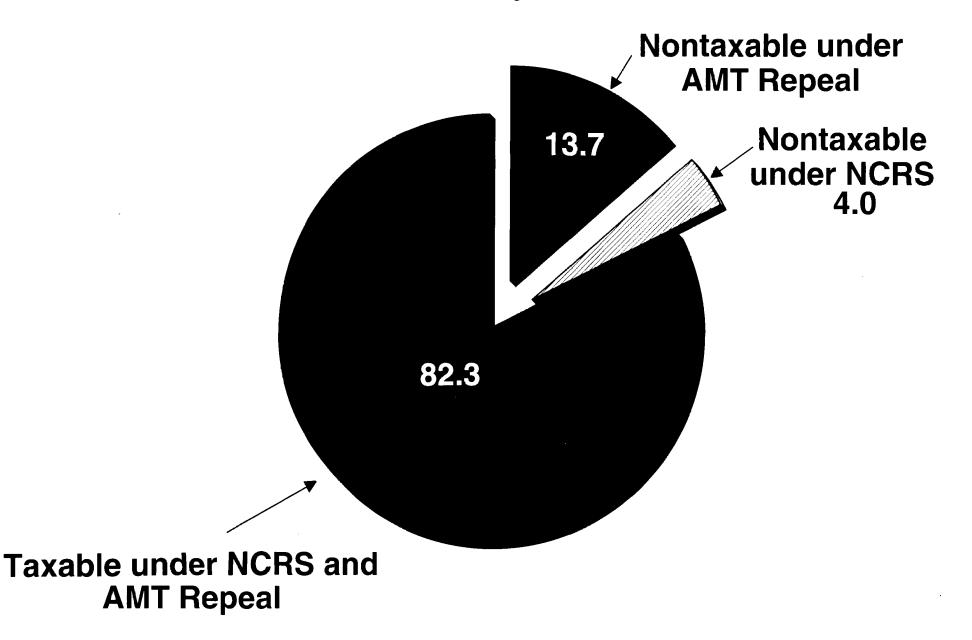
THESE ESTIMATED TAX LOSSES, WHICH MAKE THE COMMITMENT TO FISCAL RESPONSIBILITY MORE DIFFICULT, REFLECT ONLY ONE DIMENSION OF THE IMPACT OF THE HOUSE-PASSED LEGISLATION ON THE AMT. THESE PROVISIONS WOULD FACILITATE TAX AVOIDANCE AND REDUCE THE PERCEIVED AND ACTUAL FAIRNESS OF THE INCOME TAX.

IN CONCLUSION, ALTHOUGH NET AMT REVENUES HAVE DECLINED, THE ADMINISTRATION BELIEVES THAT THE AMT SYSTEM HAS NOT DIMINISHED IN IMPORTANCE. WHILE THE ADMINISTRATION OPPOSES PROPOSALS THAT SERIOUSLY WEAKEN THE OBJECTIVES OF THE AMT, WE WELCOME THE OPPORTUNITY TO WORK WITH THE CONGRESS TO SIMPLIFY THE AMT ON A REVENUE-NEUTRAL BASIS, EITHER WITHIN THE AMT OR BY IDENTIFYING OTHER ACCEPTABLE REVENUE OFFSETS.

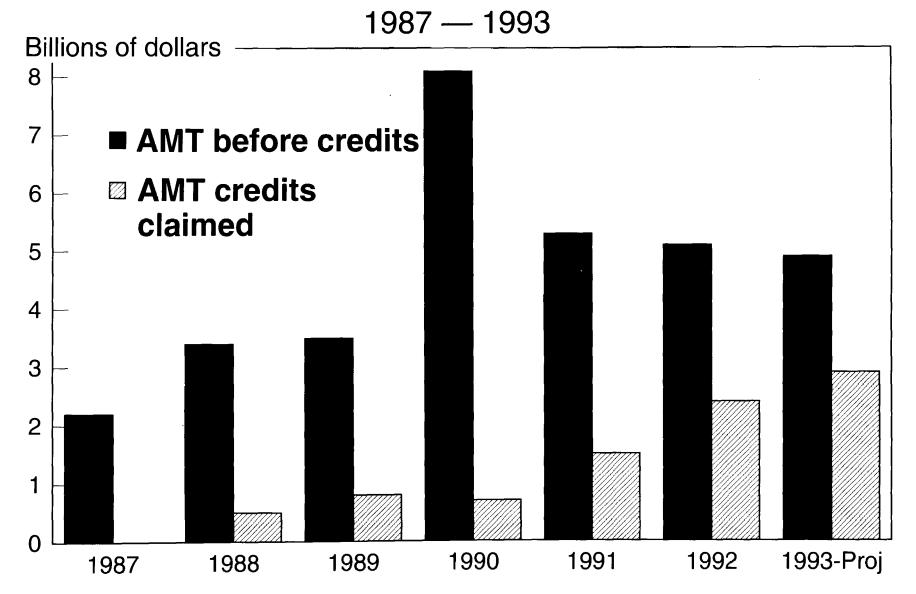
I WOULD BE HAPPY TO ANSWER ANY QUESTIONS THAT YOU MAY HAVE AT THIS TIME.

# Impact of Neutral Cost Recovery System and Repeal of Corporate Alternative Minimum Tax

Share of Assets of Currently Taxable Corporations

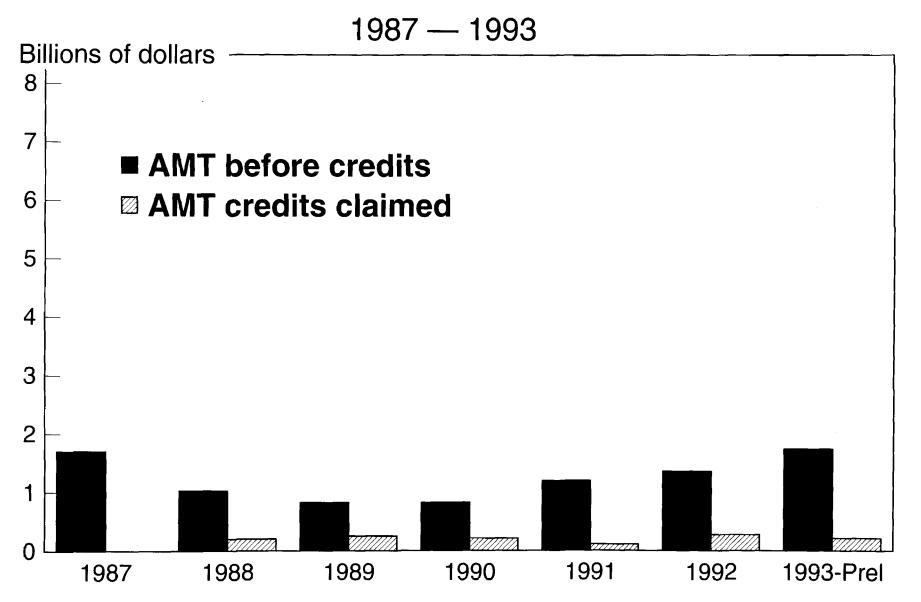


# **Corporate** Alternative Minimum Tax and Credits



<sup>1993</sup> data are projections.

# **Individual** Alternative Minimum Tax and Credits



<sup>1993</sup> data are preliminary





Department of the Treasury • Bureau of the Public Debt • Washington, DC 20239

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FOR RELEASE AT 3:00 PM May 4, 1995 Contact: Peter Hollenbach (202) 219-3302

# PUBLIC DEBT ANNOUNCES ACTIVITY FOR SECURITIES IN THE STRIPS PROGRAM FOR APRIL 1995

Treasury's Bureau of the Public Debt announced activity figures for the month of April 1995, of securities within the Separate Trading of Registered Interest and Principal of Securities program (STRIPS).

# Dollar Amounts in Thousands

Principal Outstanding (Eligible Securities)	\$829,760,374
Held in Unstripped Form	\$602,707,457
Held in Stripped Form	\$227,052,917
Reconstituted in April	\$9,151,570

The accompanying table gives a breakdown of STRIPS activity by individual loan description. The balances in this table are subject to audit and subsequent revision. These monthly figures are included in Table VI of the <u>Monthly Statement of the Public Debt</u>, entitled "Holdings of Treasury Securities in Stripped Form."

Information about "Holdings of Treasury Securities in Stripped Form" is now available on the Department of Commerce's Economic Bulletin Board (EBB). The EBB, which can be accessed using personal computers, is an inexpensive service provided by the Department of Commerce. For more information concerning this service call 202-482-1986.

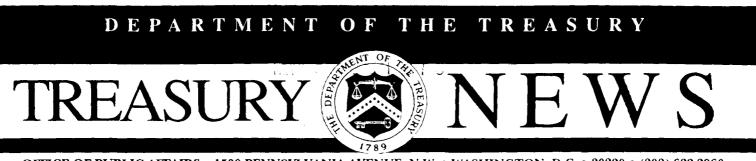
PA-182 (rr-275)

Loan Description	   Maturity Date	Principal Amount Outstanding			D **
		Total I	Portion Held in   Unstripped Form	Portion Held in    Stripped Form	Reconstituted This Month#1
1-1/4% Note B-1995	I 05/15/95	7,127,086	4,542,126	2,584,960	
0-1/2% Note C-1995	08/15/95	7,955,901	4,911,901	3,044,000 1	
-1/2% Note D-1995	11/15/95	7,318,550	3,458,950	3,859,600   (	80,80
-7/8% Note A-1996	02/15/96	8,449,835	6,744,235	1,705,600	9,60
3/8% Note C-1996	05/15/96	20,085,643	17,972,043	2,113,600	63,20
1/4% Note D-1996	11/15/96	20,258,810	17,510,810	2,748,000	10,4
1/2% Note A-1997	05/15/97	9,921,237	8,811,237	1,110,000	131,2
-5/8% Note B-1997	08/15/97	9,362,836	7,716,436	1,646,400	
-7/8% Note C-1997	11/15/97	9,808,329	7,307,529	2,500,800	<b>.</b>
-1/8% Note A-1998	02/15/98	9,159,068	7,939,228	1,219,840    2,435,000	91,8
% Note B-1998	05/15/98	9,165,387	6,730,387		69 <u>.</u> 6
1/4% Note C-1998	08/15/98	11,342,646	8,863,446	2,479,200    2,728,000	116,0
-7/8% Note D-1998	11/15/98	9,902,875	7,174,875		97,6
7/8% Note A-1999	02/15/99	9,719,623	8,162,823	1,556,800	160,0
1/8% Note B-1999	05/15/99	10,047,103	6,789,503	3,257,600	54,4
% Note C-1999	08/15/99	10,163,644	7,857,294	2,306,350	96,7
7/8% Note D-1999	11/15/99	10,773,960	7,700,360	3,073,600	4,6
-1/2% Note A-2000	02/15/00	10,673,033	8,802,233	1,870,800	38,4
7/8% Note B-2000	05/15/00	10,496,230	6,003,430	4,492,800    3,479,520	19,1
-3/4% Note C-2000	08/15/00	11,080,646	7,601,126	3,136,400	21,6
-1/2% Note D-2000	11/15/00	11,519,682	8,383,282	2,096,800	80,0 59,2
-3/4% Note A-2001	02/15/01	11,312,802	9,216,002	2,546,175	59,2 111,0
% Note B-2001	05/15/01	12,398,083	9,851,908	2,294,400	129,6
7/8% Note C-2001	08/15/01	12,339,185	10,044,785	2,067,440	84,1
1/2% Note D-2001	11/15/01	24,226,102	22,158,662	825,920	10,8
1/2% Note A-2002	05/15/02	11,714,397		1,054,400	48,0
3/8% Note B-2002	08/15/02	23,859,015	22,804,615   23,101,251	461,440	11,0
1/4% Note A-2003	02/15/03	23,562,691	27,461,428	549,600	
3/4% Note B-2003	08/15/03	28,011,028	12,955,077	011	
7/8% Note A-2004	02/15/04	12,955,077   14,440,372	14,440,372	0[]	
-1/4% Note B-2004	05/15/04     08/15/04	13,346,467	13,315,267	31,200	
1/4% Note C-2004	11/15/04	14,373,760	14,373,760	011	
7/8% Note D-2004	02/15/05	13,834,754	13,834,754	011	
-1/2% Note A-2005 1-5/8% Bond 2004	11/15/04	8,301,806	5.836.206	2,465,600	105,6
2% Bond 2005	05/15/05	4,260,758	2,770,858	1,489,900	90,0
0-3/4% Bond 2005	08/15/05	9,269,713	8,410,513	859,200	22,4
-3/8% Bond 2006	02/15/06	4,755,916	4,753,164	2,752	
1-3/4% Bond 2009-14	11/15/14	6,005,584	2,280,784	3,724,800	570,4
1-1/4% Bond 2015	02/15/15	12,667,799	6,542,999	6,124,800	696,
0-5/8% Bond 2015	08/15/15	7,149,916	1,882,076	5,267,840	298.
7/8% Bond 2015	11/15/15	6,899,859	2,563,859	4,336,000	115.
-1/4% Bond 2016	02/15/16	7,266,854	6,310,054	956,800 []	128,
1/4% Bond 2016	05/15/16	18,823,551	18,335,551	488,000	
1/2% Bond 2016	11/15/16	18,864,448	18,082,528	781,920	4,
3/4% Bond 2017	05/15/17	18, 194, 169	7,185,369	11,008,800	365
7/8% Bond 2017	08/15/17	14,016,858	7,989,658	6,027,200	513
1/8% Bond 2018	05/15/18	8,708,639	1,811,039	6 897 600	92
% Bond 2018	11/15/18	9,032,870	2,197,070	6,835,800 [ ]	416
7/8% Bond 2019	02/15/19	19,250,798	5,729,198	13,521,600	280
1/8% Bond 2019	08/15/19	20,213,832	16,592,072	3,621,760 [ ]	776
1/2% Bond 2020	02/15/20	10,228,868	5,060,868	5,168,000 []	31
3/4% Bond 2020	05/15/20	10,158,883	3,064,483	7,094,400 []	218
3/4% Bond 2020	08/15/20	21,418,606	4,531,086	16,887,520	698
7/8% Bond 2021	02/15/21	11,113,373	10,126,173	987,200 []	240
1/8% Bond 2021	05/15/21	11,958,888	4,388,328	7,570,560	158
1/8% Bond 2021	08/15/21	12,163,482	4,965,082	7,198,400	110
6 Bond 2021	11/15/21	32,798,394	8,271,294	24,527,100	282
1/4% Bond 2022	08/15/22	10,352,790	7,566,390	2,786,400	200
5/8% Bond 2022	11/15/22	10,699,626	2,758,826	7,940,800	115
1/8% Bond 2023	02/15/23	18,374,361	14,747,161	3,627,200	370
1/4% Bond 2023	08/15/23	22,909,044	22,627,444	281,600	2.
1/2% Bond 2024	11/15/24	11,469,662	8,863,742	2,605,920	189
5/8% Bond 2025	02/15/25	11,725,170	11,033,970	691,200	411
Total		829,760,374	602,707,457	227,052,917	9,151

### TABLE VI - HOLDINGS OF TREASURY SECURITIES IN STRIPPED FORM, APRIL 30, 1995 (In thousands)

#1 Effective May 1, 1987, securities held in stripped form were eligible for reconstitution to their unstripped form.

Note: On the 4th workday of each month Table VI will be available after 3:00 p.m. eastern time on the Commerce Department's Economic Bulletin Board (EBB) The telephone number for more information about EBB is (202) 482-1986. The balances in this table are subject to audit and subsequent adjustments.



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FOR IMMEDIATE RELEASE May 4, 1995 Contact:

Jon Murchinson (202) 622-2960

### FEDERAL FINANCING BANK ANNOUNCES CALL OPTION PRICING PROGRAM

The Treasury Department announced today that borrowers from the Federal Financing Bank, such as rural electric cooperatives, will be able to refinance their debt through the purchase of call options for future financing.

The Federal Financing Bank introduced a regular call option pricing program that will allow borrowers to take advantage of interest rate declines and pass on savings to customers as a result. The FFB intends to incorporate call option pricing into loans for borrowers from Rural Utilities Services (formerly the Rural Electrification Administration) beginning July 1, 1995. Call options for other borrowers will follow.

"During the last year the Federal Financing Bank has been engaged in a reinvention effort designed to make the bank more efficient and responsive to borrowers' needs," said Treasury Secretary Robert E. Rubin. "Call options are an important step in that process. By allowing borrowers to better plan for fluctuations in interest rates, the Federal Financing Bank is helping to meet the needs of rural America."

The Federal Financing Bank is a government corporation under the general supervision of the Secretary of the Treasury. It was created by Congress in 1973 to centralize and reduce the cost of Federal and federally assisted borrowing. The FFB was also designed to correct debt management problems resulting from off-budget financing which had flooded the government securities market with a variety of government-backed securities that competed with Treasury securities. It has statutory authority to purchase any obligation which is issued, sold or guaranteed by a Federal agency in order to ensure that fully guaranteed obligations are financed in the most efficient manner. As of March 31, 1995, the FFB had \$98.3 billion in Ioans outstanding to borrowers in 49 states.

-30-

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ADV 10 A.M. EDT Text as prepared for delivery May 5, 1995

# REMARKS OF TREASURY SECRETARY ROBERT E. RUBIN INTRODUCTION OF CURRENCY BEARING RUBIN SIGNATURE

I don't want to make a long speech. What I'd like to do is take the tour with you, the young students who are with us today from Harrison Elementary School. I run Treasury and I've never had the chance to see how we print the money here or down in Fort Worth. I understand that Ms. Alexander, the counselor at Harrison, and your teachers have been going over some of the details about producing our currency.

Before going on, let me say that I think what the Bureau police are doing in the way of volunteering with Harrison, and raising money to purchase educational materials such as computer software, is an excellent way to help make a difference in our communities. It's enormously important that we involve ourselves in projects such as the adopt-a-school program because over the long term, programs of this sort can be critical to providing the quality public education that is essential to preparing our young men and women so that America can maintain its leadership in the world economy. So let me say thank you for the contribution you are making by helping in our communities.

Having your name on the currency is quite an honor. It symbolized a continuity of responsibility with respect to American economic matters that goes back to the beginning of the nation. I am the 70th Secretary of the Treasury. It is my responsibility, and that of all of the members of the economic team in our administration, to do everything we can to make certain that our country retains its economic leadership and pre-eminence in the years to come.

One key way we can do that is by making sure that young men and women such as our guests today have the best education available.

If you look at economies around the world that have come a great distance in the past 10 or 20 years, it's clear that you find the most progress where you find the most attention being paid to education.

RR-277

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I just came back from a meeting of finance ministers in Asia and I was looking around the table and I saw so many countries represented that once received aid from the United States but have had strong education programs and now are not just important trading partners, they're our competition. And education was key in the transformation.

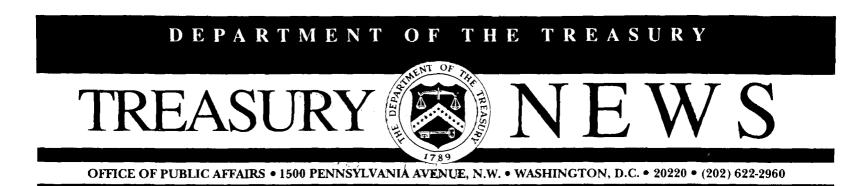
The point here is first, that education will bring you a better job, greater satisfaction and a higher standard of living and, second, that we all must keep learning and expanding our knowledge and skills if this country is going to have the productivity and competitiveness required for success in the global economy.

So, the Clinton Administration is committed to supporting the kinds of programs that improve education and training levels in the United States so that we can stay not just competitive but also a leader in the world economy.

With that, let me conclude with thanks to the very talented staff here at the Bureau of Engraving and Printing, and with a word for our guests: Mrs. Withrow, the Treasurer, and I have signed some bills so our guests from the Harrison school can have a souvenir of today's visit. I'm always trying to encourage Americans to save, and I hope our guests are saving, but I would suggest that you not deposit these dollars in your savings accounts because they're special souvenirs.

I want to ask the officers who have been working with the students from Harrison and the students to join me at the table while I sign a few more bills to make this official.

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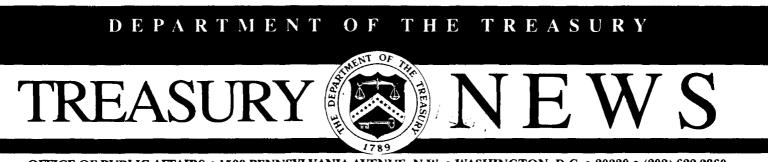
FOR IMMEDIATE RELEASE May 5, 1995

# STATEMENT OF TREASURY SECRETARY ROBERT RUBIN

In consultation with the Justice Department, we have carefully adhered to the law, and we will continue to do so. The Speaker's letter has no practical effect on our financial support for Mexico.

-30-

RR - 278



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FOR IMMEDIATE RELEASE May 5, 1995

Contact: Michelle Smith (202) 622-2960

## Treasury Statement on IMF Approval of Turkey's Extended and Augmented Stand-By Credit

The Treasury Department welcomes the April 21, 1995 decision of International Monetary Fund to approve a request by the Government of Turkey to extend for six months the current stand-by credit and to increase the amount available under it by SDR 101.2 million (about \$160 million) to a total of SDR 610.5 million (about \$966 million). This IMF stand-by credit supports Turkey's economic and reform policies for 1995.

Starting in 1994, and with the support of the IMF. Turkey began implementing an ambitious stabilization program. The results of this program are evident in Turkey's strengthened fiscal balance and current account position as well as the increase in its international reserves position. Progress in the structural area includes the establishment of the legal framework for privatization. Important progress has been made, but more remains to be done.

For 1995 Turkey has developed a program that builds on these accomplishments and advances the reform agenda with even stronger macroeconomic policies and additional structural reforms. The credibility of this program, however, hinges on its meticulous and vigorous implementation.

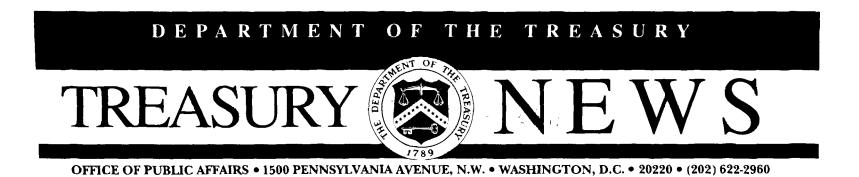
The United States strongly supports Turkey in its policy reform efforts. We believe that this approach will enable Turkey to improve its economic performance and achieve sustained growth and stability.

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**RR-279** 

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FOR IMMEDIATE RELEASE MAY 5, 1995

# STATEMENT OF TREASURY SECRETARY ROBERT E. RUBIN

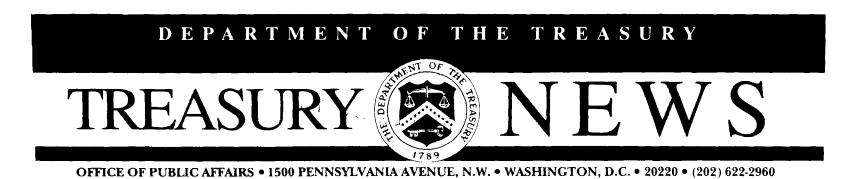
The financial community and the developing world have lost a highly valued and respected friend. We are all saddened by the death of Lewis Preston.

Before turning to public service, Lewis Preston was a well-respected and influential figure in the global banking world through his leadership of Morgan Guaranty Trust and J.P. Morgan & Co., and he played a key role in resolving problems such as the Latin American debt crisis.

With a steady hand, a keen intellect and a quick wit, he set in motion changes that have improved the internal operations of the World Bank, broadened its membership, deepened its influence in response to global change, and increased the effectiveness of Bank assistance being delivered throughout the world. It is that final point that will be his legacy, because Lewis Preston changed lives around the world for the better.

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**RR-280** 



# STATEMENT OF RONALD K.NOBLE UNDER SECRETARY OF THE TREASURY FOR ENFORCEMENT FEDERAL LAW ENFORCEMENT OFFICER'S ASSOCIATION (FLEOA) NEWARK, NEW JERSEY MAY 5, 1995

WE MEET TODAY IN THE WAKE OF ONE OF THE MOST DEVASTATING INCIDENTS IN AMERICAN LAW ENFORCEMENT HISTORY. SIXTEEN DAYS AGO, OUR FELLOW LAW ENFORCEMENT OFFICERS WERE KILLED IN A SENSELESS ACT OF TERRORISM IN OKLAHOMA CITY. LET ME FIRST HONOR THOSE FEDERAL LAW ENFORCEMENT EMPLOYEES WHO DIED IN THE BOMBING:

> SECRET SERVICE: SPECIAL AGENT DONALD LEONARD ASSISTANT SPECIAL-AGENT-IN-CHARGE ALAN WHICHER SPECIAL AGENT CINDY CAMPBELL BROWN SPECIAL AGENT MICKEY MARONEY OFFICE MANAGER LINDA MCKINNEY INVESTIGATIVE ASSISTANT KATHY SEIDL

U.S. CUSTOMS SERVICE: SENIOR SPECIAL AGENT PAUL ICE SENIOR SPECIAL AGENT CLAUDE MEDEARIS

<u>DEA:</u> SPECIAL AGENT KENNETH MCCULLOUGH OFFICE ASSISTANT CARROL FIELDS

I ATTENDED THE FUNERALS OF THE TREASURY ENFORCEMENT EMPLOYEES WHO WERE KILLED IN THE BOMBING. I ALSO MET WITH RESCUE WORKERS, AND PEOPLE WHO WERE PRESENT IN THE BUILDING WHEN THE BOMB EXPLODED. I HAVE SEEN GREATER DEVASTATION THAN I HAD EVER SEEN IN MY LIFE. AND YET, I ALSO SAW AND HEARD OF ENORMOUS COURAGE, HEROISM, SELFLESSNESS, AND HUMAN DECENCY. I KNOW THAT IN YOUR DAILY WORK YOU SEE, AND PERFORM, SIMILAR COURAGEOUS ACTS.

RR-281

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AN EXAMPLE FROM OKLAHOMA CITY EXEMPLIFIES THE BEST IN COOPERATIVE LAW ENFORCEMENT: TIMOTHY MCVEIGH WAS ARRESTED BY AN OKLAHOMA STATE TROOPER ON TRAFFIC AND FIREARMS CHARGES SHORTLY AFTER THE BOMBING. WHEN MCVEIGH'S NAME BECAME KNOWN TO LAW ENFORCEMENT AS THE PERSON IDENTIFIED AS "JOHN DOE #1", AN ATF AGENT QUERIED THE NCIC DATABASE FOR THE NAME "TIMOTHY MCVEIGH." HE FOUND THAT A NOBLE COUNTY SHERIFF HAD QUERIED THE DATABASE FOR THE SAME NAME SHORTLY AFTER THE BOMBING. A FOLLOW-UP PHONE CALL REVEALED THAT MCVEIGH WAS IN THE NOBLE COUNTY JAIL. THUS, AN ATF AGENT WORKING AS PART OF AN FBI-LED INVESTIGATIVE TEAM, USED AN FBI DATABASE TO LOCATE A PERSON HELD BY LOCAL POLICE BASED ON AN ARREST BY STATE AUTHORITIES.

DESPITE OUR SUCCESSES, WE ARE UNDER ATTACK FROM ALL SIDES. THE NATIONAL RIFLE ASSOCIATION HAS LAUNCHED AN UNCONSCIONABLE PUBLICITY CAMPAIGN AGAINST ATF AND OTHER FEDERAL LAW ENFORCEMENT AGENCIES. ITS RECENT FUND-RAISING LETTER SAID THAT THE SEMI-AUTOMATIC WEAPONS BAN, "GIVES JACK-BOOTED GOVERNMENT THUGS MORE POWER TO TAKE AWAY OUR CONSTITUTIONAL RIGHTS, BREAK IN OUR DOORS, SEIZE OUR GUNS, DESTROY OUR PROPERTY, AND EVEN INJURE OR KILL US . . . NOT TOO LONG AGO, IT WAS UNTHINKABLE FOR FEDERAL AGENTS WEARING NAZI BUCKET HELMETS AND BLACK STORM TROOPER UNIFORMS TO ATTACK LAW-ABIDING CITIZENS. NOT TODAY."

WHAT <u>WAS</u> TRULY UNTHINKABLE UNTIL NOT TOO LONG AGO, WAS THAT FEDERAL LAW ENFORCEMENT AGENTS WOULD BE SUBJECTED TO SLANDEROUS ATTACKS LIKE THESE.

I RECOGNIZE THAT THE STATEMENTS IN THE LETTER DO NOT REFLECT THE VIEWS OF ALL THE MEMBERS OF THE NRA. I AM SURE THAT THE LAW ENFORCEMENT OFFICERS WHO ARE MEMBERS OF THE NRA ARE AS DISGUSTED AS I WAS BY THIS LETTER. IT IS A POIGNANT EXAMPLE, HOWEVER, OF HOW FEDERAL LAW ENFORCEMENT AGENTS HAVE BECOME TARGETS FOR CRITICISM BECAUSE THEY ENFORCE CONTROVERSIAL LAWS.

OTHER EXAMPLES ABOUND. WASHINGTON D.C. TALK SHOW HOST G. GORDON LIDDY HAS ADVISED HIS LISTENERS TO SHOOT ATF AGENTS IF THEY APPROACH A HOUSE. HE ALSO TELLS HIS LISTENERS TO SHOOT FOR THE HEAD, BECAUSE THE AGENTS WEAR BULLET-PROOF VESTS. PAMPHLETS AND MATERIALS ISSUED BY OTHER GROUPS, INCLUDING MILITIAS, ADVOCATE A WAR AGAINST THE FEDERAL GOVERNMENT, CALL FOR THE KILLING OF FEDERAL AGENTS, AND MAKE VILE COMMENTS ABOUT THE PRESIDENT AND THE ATTORNEY GENERAL.

MEMBERS OF CONGRESS HAVE ALSO USED FEDERAL LAW ENFORCEMENT AS A TARGET. DURING THE HOUSE DEBATE ON THE CRIME BILL THIS WINTER, ATF AND IRS WERE EXEMPTED FROM THE EXCLUSIONARY RULE REFORM PROPOSAL BECAUSE OF THEIR ALLEGED "LAWLESS" BEHAVIOR. ON THE FLOOR OF THE HOUSE OF REPRESENTATIVES, ATF AGENTS WERE CALLED "JACK-BOOTED FASCISTS."

SOME PORTION OF SOCIETY WILL ALWAYS OPPOSE THE POLITICAL POLICIES OF THE ADMINISTRATION IN POWER. CERTAINLY, SOME OF THIS ADMINISTRATION'S LAW ENFORCEMENT POLICIES, ESPECIALLY ITS POLICIES ON GUN CONTROL, HAVE BEEN CONTROVERSIAL. IT IS REPREHENSIBLE, HOWEVER, WHEN DEDICATED LAW ENFORCEMENT OFFICERS LIKE YOU ARE SLANDERED AND DEMEANED AS A TOOL OF POLITICAL OPPOSITION.

IT IS LEGITIMATE TO CRITICIZE THE <u>LAW</u> IF YOU DON'T LIKE IT. IT IS ILLEGITIMATE TO CRITICIZE THE PERSON WHO ENFORCES THE LAW, HOWEVER, JUST FOR DOING HIS OR HER JOB.

I DO NOT MEAN TO SAY THAT WE SHOULD BE ABOVE CRITICISM. WHEN WE ARE WRONG -- ON THE RARE OCCASIONS WHEN WE OVERSTEP OUR LEGITIMATE AUTHORITY -- WE MUST BE ABLE TO CONCEDE OUR MISTAKES, LEARN FROM THEM, AND MOVE FORWARD. WHEN, HOWEVER, WE ARE CARRYING OUT OUR SWORN DUTY TO ENFORCE THE LAW, AND WE ARE DOING IT LEGALLY AND CONSTITUTIONALLY, WE SHOULD NOT BE UNFAIRLY CRITICIZED SIMPLY BECAUSE SOMEONE DOES NOT LIKE THE UNDERLYING LAW.

UNFORTUNATELY, IT IS NOT JUST THE MEDIA AND POLITICIANS WHO USE FEDERAL LAW ENFORCEMENT AS A TARGET. MOST DANGEROUSLY, WE ARE INCREASINGLY UNDER ACTUAL PHYSICAL ATTACK.

WE ARE ALSO UNDER ATTACK IN THE COURTROOM. MORE THAN EVER, DEFENSE LAWYERS ARE ATTACKING THE INTEGRITY OF INVESTIGATIVE AGENTS AS A MEANS TO GAIN THEIR CLIENT'S ACQUITTAL. AGENTS HAVE BEEN WRONGFULLY, AND VICIOUSLY, ACCUSED OF BRUTALITY, RACIAL OR ETHNIC TARGETING, AND FALSIFYING EVIDENCE. SO WHAT ARE WE GOING TO DO ABOUT ALL THESE ATTACKS ON FEDERAL LAW ENFORCEMENT? FIRST, WE ARE GOING TO CONTINUE WHAT WE HAVE ALWAYS DONE: WE ARE GOING TO CONTINUE APPLYING THE RULE OF LAW WITHOUT FEAR, FAVOR, OR PREJUDICE; WE ARE GOING TO CONTINUE USING ALL OF OUR <u>LAWFUL</u> POWERS TO FIGHT CRIME; AND MOST IMPORTANTLY, WE ARE GOING TO CONTINUE RESPECTING AND PROTECTING THE CIVIL AND CONSTITUTIONAL RIGHTS OF <u>ALL</u> CITIZENS.

SECOND, THIS ADMINISTRATION IS GOING TO GET YOU WHAT YOU NEED TO DO YOUR JOBS WELL, AND TO DO THEM AS SAFELY AS HUMANLY POSSIBLE. PRESIDENT CLINTON, SECRETARY RUBIN, ATTORNEY GENERAL RENO, AND THE ENTIRE ADMINISTRATION SUPPORT STRONG LAW ENFORCEMENT. HERE, TOO, FLEOA'S LEADERSHIP HAS BEEN FORCEFUL IN MAKING CONGRESS AWARE OF THE NEEDS OF FEDERAL LAW ENFORCEMENT AGENTS. THE ADMINISTRATION IS DOING ALL THAT IT CAN TO GET YOU NEW RESOURCES AND NEW STATUTORY AUTHORITIES TO ASSIST YOU IN DOING YOUR DIFFICULT WORK. FOR EXAMPLE, THE PRESIDENT'S ANTI-TERRORISM PACKAGE ASKS CONGRESS FOR ADDITIONAL FUNDING FOR LAW ENFORCEMENT AND FOR MORE LAW ENFORCEMENT OFFICERS. LAST YEAR'S CRIME BILL ALSO PROVIDED NEEDED FUNDS FOR FEDERAL LAW ENFORCEMENT.

WE KNOW THAT YOU ARE LITERALLY ON THE FIRING LINE EVERY DAY. WE KNOW THAT ASSAULT WEAPONS ARE A THREAT TO EVERY LAW ENFORCEMENT OFFICER, SO WE ARE GOING TO VIGOROUSLY DEFEND THE ASSAULT WEAPONS BAN. TREASURY AND JUSTICE ARE WORKING TOGETHER TO DEVELOP STRONGER LAWS AGAINST COP-KILLER BULLETS.

WE ALSO RECOGNIZE THE GROWING THREAT TO THE SAFETY OF FEDERAL OFFICERS AND THEIR FAMILIES FROM GROUPS THAT CHALLENGE THE LEGITIMACY OF THE FEDERAL GOVERNMENT. WE HAVE ALL SEEN A RISE IN MILITIAS AROUND THE COUNTRY -- THERE HAVE BEEN ESTIMATES THAT MILITIAS EXIST IN AS MANY AS 48 STATES. EVEN BEFORE THE OKLAHOMA CITY BOMBING, THE TREASURY AND JUSTICE DEPARTMENTS WERE WORKING TOGETHER TO (1) SHARE ALL AVAILABLE INFORMATION ABOUT MILITIAS AND (2) TO DEVELOP INVESTIGATIVE APPROACHES THAT ARE CONSISTENT WITH CONSTITUTIONAL RIGHTS BUT THAT ALLOW US TO IDENTIFY CRIMINAL CONDUCT AT THE EARLIEST POSSIBLE TIME. THESE EFFORTS CONTINUE. WE ARE ALSO LOOKING MORE CLOSELY AT THE SAFETY PROBLEM THAT MILITIAS AND OTHER ANTI-GOVERNMENT GROUPS POSE TO FEDERAL LAW ENFORCEMENT AGENTS AND THEIR FAMILIES. WE ARE SEEING MORE AND MORE CONFRONTATIONS BETWEEN FEDERAL EMPLOYEES DOING THEIR LEGITIMATE GOVERNMENT WORK AND MEMBERS OF THESE GROUPS, WHO ARE OFTEN ARMED. THE PRESIDENT'S ANTI-TERRORISM LEGISLATION CONTAINS EXPANDED PENALTIES FOR ASSAULTS ON CURRENT OR FORMER FEDERAL OFFICERS AND THEIR FAMILIES.

THIRD, WE MUST GET OUT THERE AND TELL THE PUBLIC THE <u>TRUTH</u> ABOUT WHAT YOU DO. WE ALL KNOW THAT THE FIRE IN WACO WAS SET BY THOSE INSIDE THE COMPOUND. THE WIRETAP EVIDENCE AT THE BRANCH DAVIDIAN'S TRIAL PROVED THIS. NEVERTHELESS, TOO MANY PEOPLE WRONGLY SAY, AND BELIEVE, THAT THE FBI SET THE FIRE. WE KNOW THAT THE FOUR BRAVE ATF AGENTS WHO YOU HONOR THIS EVENING WERE SLAUGHTERED AT WACO WHILE TRYING TO SERVE LAWFUL WARRANTS ISSUED BY A FEDERAL MAGISTRATE. NEVERTHELESS, TOO MANY PEOPLE WRONGLY SAY, AND BELIEVE, THAT ATF ILLEGALLY "AMBUSHED" THE COMPOUND. I AM SURE THAT THERE ARE COUNTLESS SIMILAR MISCONCEPTIONS IN EVERY STATE IN THIS COUNTRY. EVERY ONE OF US HAS AN OBLIGATION TO CORRECT THESE MISPERCEPTIONS.

FINALLY, WE MUST RECOGNIZE THAT WE HAVE DEFENDERS. AND, AS THE TRUTH BECOMES KNOWN ABOUT THOSE WHO FOMENT THE ATTACKS ON FEDERAL LAW ENFORCEMENT, WE WILL HAVE EVEN MORE DEFENDERS. WE ARE ALREADY BEGINNING TO SEE MORE PUBLIC SUPPORT FOR FEDERAL LAW ENFORCEMENT. LAST FRIDAY, SENATOR DAVID PRYOR OF ARKANSAS CALLED THE NRA'S RECENT FUND-RAISING LETTER "A REVOLTING EXAMPLE OF HATEFUL, INCENDIARY, IRRESPONSIBLE SPEECH."

SIMILARLY, A SHAMEFUL ANTI-LAW ENFORCEMENT ADVERTISEMENT BY THE NRA ON THE ANNIVERSARY OF THE SIGNING OF THE BRADY BILL WAS CRITICIZED BY REP. CHUCK SCHUMER OF NEW YORK, SEN. BOB KERREY OF NEBRASKA, REP. JIM LIGHTFOOT OF IOWA (WHO IS HIMSELF A MEMBER OF THE NRA), THE INTERNATIONAL ASSOCIATION OF CHIEFS OF POLICE, THE FRATERNAL ORDER OF POLICE, AND BY VIC OBOYSKI ON BEHALF OF FLEOA.

AN EDITORIAL IN YESTERDAY'S NEW YORK <u>TIMES</u> SAID, "RESPONSIBLE LEADERS IN CONGRESS, ESPECIALLY IN LIGHT OF INFLAMMATORY COMMENTS BY THEIR IRRESPONSIBLE COLLEAGUES, MUST WORK TO DISPEL THE GROWING MYTHOLOGY THAT PICTURES THE BATF AS THE AGENTS OF SOME NEFARIOUS GOVERNMENT PLOT TO SUBVERT THE CONSTITUTION AND ROB AMERICANS OF THEIR TRADITIONAL CIVIL LIBERTIES."

THIS PAST MONDAY, THE PHILADELPHIA <u>INQUIRER</u> PUBLISHED AN OP-ED ARTICLE ENTITLED "NO REASON TO AVENGE WACO." THE WRITER WAS ONE OF THE THREE INDEPENDENT REVIEWERS OF THE TREASURY DEPARTMENT INTERNAL REVIEW OF THE WACO INCIDENT. HE POINTED OUT THAT THE BRANCH DAVIDIANS HAD ACCUMULATED MORE THAN 100 ASSAULT RIFLES, ALONG WITH GRENADES, THOUSANDS OF ROUNDS OF AMMUNITION, AND CHEMICALS FOR MANUFACTURING EXPLOSIVES. THEY WERE HARDLY "LAW ABIDING CITIZENS." ATF AGENTS RAIDED THE COMPOUND ONLY AFTER A U.S. MAGISTRATE ISSUED LAWFUL SEARCH AND ARREST WARRANTS BASED ON PROBABLE CAUSE TO BELIEVE THAT A FEDERAL CRIME WAS OCCURRING. THEY WERE NOT "NAZI STORM TROOPERS" OR "JACK BOOTED FASCISTS."

MEMBERS OF CONGRESS HAVE CALLED FOR NEW HEARINGS INTO WACO AND RUBY RIDGE. IF THESE HEARINGS OCCUR, WE WILL PROUDLY TELL CONGRESS AND THE AMERICAN PEOPLE WHAT WE DID AND WHY WE DID IT. WE WILL SHOW THEM THAT THESE WERE NOT OUT-OF-CONTROL FEDERAL AGENTS PICKING ON INNOCENT MEMBERS OF SOCIETY. WE WILL ALSO SHOW THEM THAT, EVEN IF MISTAKES WERE MADE IN THESE OPERATIONS, THESE MISTAKES WERE ABERRATIONS; THEY SHOULD NOT TAR THE OUTSTANDING AND COURAGEOUS WORK DONE EVERY DAY BY OUR FEDERAL LAW ENFORCEMENT OFFICERS.

SOME HAVE SUGGESTED THAT THE BOMBING IN OKLAHOMA CITY WAS SOMEHOW CAUSED OR JUSTIFIED BY THE FEDERAL GOVERNMENT'S ACTIONS AT WACO AND RUBY RIDGE. THIS IS SHAMEFUL. THIS ADMINISTRATION IS COMMITTED TO PROVING TO THE AMERICAN PEOPLE THE FALSENESS OF THIS CLAIM. WE ARE COMMITTED TO SEPARATING THE REALITY ABOUT FEDERAL LAW ENFORCEMENT FROM THE MYTH THAT OUR ATTACKERS ARE SPREADING.

AMERICANS MUST RECOGNIZE THAT FEDERAL LAW ENFORCEMENT OFFICERS ARE NOT NAMELESS, FACELESS ROBOTS. YOU ARE FATHERS, MOTHERS, SONS, AND DAUGHTERS. YOU ARE MEMBERS OF YOUR LOCAL COMMUNITIES -- THE SAME COMMUNITIES THAT YOU DEDICATE YOUR PROFESSIONAL LIVES TO PROTECTING. YOU, LIKE YOUR NEIGHBORS,

# WANT LESS CRIME, SAFER STREETS, AND CAREFULLY PROTECTED RIGHTS. YOU MUST MAKE SURE THAT YOUR NEIGHBORS KNOW THAT.

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Department of the Treasury • Bureau of the Public Debt • Washington, DC 20239

FOR IMMEDIATE RELEASECONTACT: Office of FinancingMay 8, 1995Date for the former of the second sec

RESULTS OF TREASURY'S AUCTION OF 13-WEEK BILLS

Tenders for \$12,911 million of 13-week bills to be issued May 11, 1995 and to mature August 10, 1995 were accepted today (CUSIP: 912794U44).

RANGE OF ACCEPTED COMPETITIVE BIDS:

	Discount	Investment	
	<u>Rate</u>	Rate	<u>Price</u>
Low	5.62%	5.80%	98.579
High	5.63%	5.81%	98.577
Average	5.63%	5.81%	98.577

\$10,000,000 was accepted at lower yields. Tenders at the high discount rate were allotted 46%. The investment rate is the equivalent coupon-issue yield.

TENDERS RECEIVED AND ACCEPTED (in thousands)

TOTALS	<u>Received</u> \$47,322,517	<u>Accepted</u> \$12,911,219
Type Competitive Noncompetitive Subtotal, Public	\$41,596,681 <u>1,480,126</u> \$43,076,807	\$7,185,383 <u>1,480,126</u> \$8,665,509
Federal Reserve Foreiqn Official	3,688,010	3,688,010
Institutions TOTALS	<u>557,700</u> \$47,322,517	<u>557,700</u> \$12,911,219

5.57 -- 98.592





Department of the Treasury • Bureau of the Public Debt • Washington, DC 20239

FOR IMMEDIATE RELEASE CONTACT: Office of Financing 202-219-3350

RESULTS OF TREASURY'S AUCTION OF 26-WEEK BILLS

Tenders for \$12,950 million of 26-week bills to be issued May 11, 1995 and to mature November 9, 1995 were accepted today (CUSIP: 912794V68).

RANGE OF ACCEPTED COMPETITIVE BIDS:

	Discount	Investment	
	Rate	<u> </u>	<u>Price</u>
Low	5.63%	5.89%	97.154
High	5.65%	5.91%	97.144
Average	5.65%	5.91%	97.144

Tenders at the high discount rate were allotted 30%. The investment rate is the equivalent coupon-issue yield.

TENDERS RECEIVED AND ACCEPTED (in thousands)

TOTALS	<u>Received</u> \$48,212,851	<u>Accepted</u> \$12,949,778
Type Competitive Noncompetitive Subtotal, Public	\$41,545,812 <u>1,367,339</u> \$42,913,151	\$6,282,739 <u>1,367,339</u> \$7,650,078
Federal Reserve Foreign Official	3,400,000	3,400,000
Institutions TOTALS	<u>1,899,700</u> \$48,212,851	$\frac{1,899,700}{\$12,949,778}$

5.64--97.149



DEPARTMENT OF THE TREASURY WASHINGTON, D.C.

ETARY OF THE TREASURY

## **ROBERT E. RUBIN** SECRETARY OF THE TREASURY

Robert E. Rubin was sworn in as the 70th Secretary of the Treasury on January 10, 1995.

From January 20, 1993 to January 10, 1995, Mr. Rubin served in the White House as Assistant to the President for Economic Policy. In that capacity he directed the activities of the National Economic Council. The NEC's principal functions include: overseeing the Administration's domestic and international economic policymaking process, coordinating economic policy recommendations to the President, ensuring that economic policy decisions and programs are consistent with the President's stated goals, ensuring that those goals are effectively pursued, and monitoring the implementation of the President's economic policy goals.

Prior to joining the Administration, Mr. Rubin spent 26 years at Goldman, Sachs & Co. in New York City. He joined Goldman in 1966 as an associate, became a general partner in 1971 and joined the management committee in 1980. Mr. Rubin was Vice Chairman and Co-Chief Operating Officer from 1987 to 1990 and served as Co-Senior Partner and Co-Chairman from 1990 to 1992. Before joining Goldman, he was an attorney at the firm of Cleary, Gottlieb, Steen & Hamilton in New York City from 1964 to 1966.

Mr. Rubin's previous activities included membership on the Board of Directors of the New York Stock Exchange, Harvard Management Company, New York Futures Exchange, New York City Partnership and the Center for National Policy. He has also served on the Board of Trustees of the Carnegie Corporation of New York, Mt. Sinai Hospital and Medical School, the President's Advisory Committee for Trade Negotiations, the Securities and Exchange Commission Market Oversight and Financial Services Advisory Committee, the Mayor of New York's Council of Economic Advisors and the Governor's Council on Fiscal and Economic Priorities for the State of New York.

Mr. Rubin graduated *summa cum laude* from Harvard College in 1960 with an A.B. in economics. He received a L.L.B. from Yale Law School in 1964 and attended the London School of Economics.

Mr. Rubin was born in New York City on August 29, 1938. He is married to Judith Oxenberg Rubin, who served as the New York City Commissioner of Protocol for four years under Mayor David M. Dinkins. The Rubins have two adult sons, James and Philip.



DEPARTMENT OF THE TREASURY WASHINGTON, D.C.

## MARY ELLEN WITHROW TREASURER OF THE UNITED STATES

Mary Ellen Withrow was confirmed unanimously by the Senate to be the 40th Treasurer of the United States on February 10, and sworn into office March 1, 1994.

She is the first person to have held the post of treasurer at all three levels of government -- local, state and national. She was elected Treasurer of her native Marion County, Ohio, in 1976 and 1980. She was elected as Ohio State Treasurer in 1982 and re-elected in 1986 and 1990.

As Treasurer of the United States, Withrow is responsible for the operations of both the U.S. Mint and the Bureau of Engraving and Printing. She is also the National Honorary Director of the U.S. Savings Bond program, and in that capacity represents the Treasury Secretary nationwide to promote the sale of savings bonds.

During her tenure as Ohio's Treasurer, Withrow's innovative programs, management efficiencies and record earnings for Ohio earned her nationwide recognition. In March 1992 she received the Donald L. Scantlebury Memorial Award from the Treasury's Joint Financial Management Improvement Program for financial excellence and improvement in government. She was named the nation's Most Valuable State Public Official by City & State Newspaper in 1990.

She is past president of the National Association of State Treasurers, and past president of the National Association of State Auditors, Comptrollers and Treasurers. She also is a member of the Anthony Commission on Public Finance, a panel addressing state and local government financing.

Withrow, who began her career in public service in 1969 as the first woman elected to the Elgin Local School Board in Marion County, is an inductee into the Ohio Women's Hall of Fame and a recipient of a Women Executives in State Government fellowship to Harvard University.

Withrow was born in Marion County, Ohio. She and her husband, Norman, have four daughters and four grandchildren.

# PETER HUGHES DALY

Director U. S. Bureau of Engraving and Printing Department of the Treasury

- Appointed in 1988 by the Secretary of the Treasury as Chief Executive Officer of this 3000 employee, financially independent, advanced technology organization engaged in the secure design and high volume manufacture of U. S. Securities most notably U. S. Currency at multi-union facilities in both Washington, D. C. and Fort Worth, Texas. In 1995 the BEP will produce 9.5 billion currency notes, 30 billion U. S. postage stamps and a variety of other securities. Its budget approaches \$500 billion.
- Responsible for the BEP's organizational integrity, operating effectiveness, and financial solvency. Unique among government agencies, BEP operates as a business with its operating and capital investments budgets derived solely from the sales of its products to customer agencies and public corporations. Its performance, therefore, is measured by a bottom line of price quality, and productivity.
- Has lead U. S. delegations and presented technical and policy papers at conferences in China, the Philippines, Australia, Mexico, South America, and throughout Europe and Scandinavia. Was invited to the U. S. S. R. in 1990 as part of a group advising the state bank on the modernization of its cash systems. In 1990-91 chaired the long range planning committee of a twenty nation consortium for technical research and development, charting its financial and technical future through 1995. Is a guest lecturer at the John F. Kennedy School of Government at Harvard on the subject of managing organizational change, and most recently consulted in Eastern Europe.
- □ Currently serves as a principal on an interagency committee which provides the Secretary of the Treasury and the Chairman of the Federal Reserve Board with plans for the currency redesign and domestic and international counterfeit deterrence.

# Personal

- Holds a degree in Economics from Villanova University, with graduate study (Honors) also in Economics.
- □ Married, two daughters.

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OFFICE OF PUBLIC AFFAIRS • 1500 PENNSYLVANIA AVENUE, N.W. • WASHINGTON, D.C. • 20220 • (202) 622-2960 SECRETARIES OF THE TREASURY

	TERM OF SERVICE				
	NAME	STATE	FROM		INISTRATION
1. 2.	Alexander Hamilton Oliver Wolcott	New York Connecticut	September 19, 1789 February 3, 1795	January 31, 1795 December 31, 1800	Washington Washington
3.	Samuel Dexter	Massachusetts	January 1, 1801	March 13, 1801	J. Adams J. Adams
4.	Albert Gallatin	Pennsylvania	March 14, 1801	February 8, 1814	Jefferson Jefferson Madison
5. 6. 7.	George W. Campbell Alexander J. Dallas William H. Crawford	Tennessee Pennsylvania Georgia	February 9, 1814 October 6, 1814 October 22, 1816	October 5, 1814 October 21, 1816 March 6, 1825	Madison Madison Madison Monroe
8. 9. 10. 11. 12. 13.	Richard Rush Samuel D. Ingham Louis McLane William J. Duane Roger B. Taney Levi Woodbury	Pennsylvania Delaware	March 7, 1825 March 6, 1829 August 8, 1831 March 29, 1833 September 23, 1833 July 1, 1834	March 5, 1829 June 20, 1831 May 28, 1833 September 22, 1833 June 25, 1834 March 3, 1841	J.Q. Adams Jackson Jackson Jackson Jackson Jackson Van Buren
14.	Thomas Ewing	Ohio	March 04, 1841	September 11, 1841	Harrison
15. 16. 17.	Walter Forward John C. Spencer George M. Bibb	Pennsylvania New York Kentucky	September 13, 1841 March 8, 1843 July 4, 1844	March 1, 1843 May 2, 1844 March 7, 1845	Tyler Tyler Tyler Tyler
18. 19.	Robert J. Walker William M. Meredith	Mississippi Pennsylvania	March 8, 1845 March 8, 1849	March 5, 1849 July 22, 1850	Polk Polk Taylor Fillmore
20. 21. 22. 23. 24. 25. 26. 27.	Thomas Corwin James Guthrie Howell Cobb Philip F. Thomas John A. Dix Salmon P. Chase William P. Fessenden Hugh McCulloch	Ohio Kentucky Georgia Maryland New York Ohio Maine Indiana	July 23, 1850 March 7, 1853 March 7, 1857 December 12, 1860 January 15, 1861 March 7, 1861 July 5, 1864 March 9, 1865	March 6, 1853 March 6, 1857 December 8, 1860 January 14, 1861 March 6, 1861 June 30, 1864 March 3, 1865 March 3, 1869	Fillmore Pierce Buchanan Buchanan Buchanan Lincoln Lincoln Lincoln
28. 29. 30. 31.	George S. Boutwell William A. Richardson Benjamin H. Bristow Lot M. Morrill		March 12, 1869 March 17, 1873 June 4, 1874 July 7, 1876	March 16, 1873 June 3, 1874 June 20, 1876 March 9, 1877	A. Johnson Grant Grant Grant Grant
32. 33.	John Sherman William Windom	Ohio Minneapolis	March 10, 1877 March 8, 1881	March 3, 1881 November 13, 1881	Hayes Hayes Garfield Arthur
34. 35. 36.	Charles J. Folger Walter Q. Gresham Hugh McCulloch	New York Indiana Indiana	November 14, 1881 September 9, 1884 October 31, 1884	September 4, 1884 October 30, 1884 March 7, 1885	Arthur Arthur Arthur Cleveland

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	NAME	STATE	TERM OF SERVIC		DMINISTRATIO
			FROM		CALL OF THE PARTY
37.	Daniel Manning	New York	March 8, 1885	March 31, 1887	Cleveland
38.	Charles S. Fairchild		April 1, 1887	March 6, 1889	Cleveland
39.	William Windom	Minneapolis	March 7, 1889	January 29, 1891	Harrison
40.	Charles Foster	Ohio	February 25, 1891	March 6, 1893	Harrison
			• ·		Cleveland
41.	John G. Carlisle	Kentucky	March 7, 1893	March 5, 1897	Cleveland
					McKinley
42.	Lyman J. Gage	Illinois	March 6, 1897	January 31, 1902	McKinley
					Roosevelt
43.	L.M. Shaw	Iowa	February 1, 1902	March 3, 1907	Roosevelt
44.	George B. Cortelyou	New York	March 4, 1907	March 7, 1909	Roosevelt
45.	Franklin MacVeagh	Illinois	March 8, 1909	March 5, 1913	Taft
46.	W.G. McAdoo	New York	March 6, 1913	December 15, 1918	Wilson
47.	Carter Glass	Virginia	December 16, 1918	February 1, 1920	Wilson
48.	David F. Houston	Missouri	February 2, 1920	March 3, 1921	Wilson
49.	Andrew W. Mellon	Pennsylvania	March 4, 1921	February 12, 1932	Harding
					Coolidge
		_			Hoover
50.	Ogden L. Mills	New York	February 13, 1932	March 4, 1933	Hoover
51.	William H. Woodin	New York	March 15, 1933	December 31, 1933	Roosevelt
52.	Henry Morganthau, Jr.	New York	January 1, 1934	July 22, 1945	Roosevelt
					Truman
53.	Fred M. Vinson	Kentucky	July 23, 1945	June 23, 1946	Truman
54.	John W. Snyder	Missouri	June 25, 1946	January 20, 1953	Truman
55.	George M. Humphrey	Ohio	January 21, 1953	July 29, 1957	Eisenhower
56.	Robert B. Anderson	Connecticut	July 29, 1957	January 20, 1961	Eisenhower
57.	C. Douglas Dillon	New Jersey	January 21, 1961	April 1, 1965	Kennedy
	The second s	<b>17</b>	1	December 20 1000	Johnson Johnson
58.	Henry H. Fowler	Virginia Indiania	April 1, 1965 December 21, 1968	December 20, 1968	Johnson
59. 60.	Josheph W. Barr David M. Kennedy	Utah	January 22, 1969	January 20, 1969 February 10, 1971	Nixon
60. 61.	John B. Connally	Texas	February 11, 1971	June 6, 12, 1972	Nixon
62.	George P. Shultz	Illinois	June 12, 1972	May 8, 1974	Nixon
62.	William E. Simon	New Jersey	May 8, 1974	January 20, 1977	Nixon
05.	WITTIAM F. SIMON	New Derbey	May 0, 1974	Sundary 20, 19,7	Ford
64.	W. Michael Blumenthal	Michigan	January 23, 1977	August 4, 1979	Carter
65.	G. William Miller	Rhode Island	August 7, 1979	January 20, 1981	Carter
66.	Donald T. Regan	New Jersey	January 22, 1981	February 1, 1985	Reagan
67.	James A. Baker, III	Texas	February 4, 1985	July 17, 1988	Reagan
68.	Nicholas F. Brady	New Jersey	September 15, 1988		Reagan
			F		Bush
69.	Lloyd Bentsen	Texas	January 21, 1993	December 23, 1993	Clinton
70.	Robert E. Rubin	New York	January 1, 1995	present	Clinton
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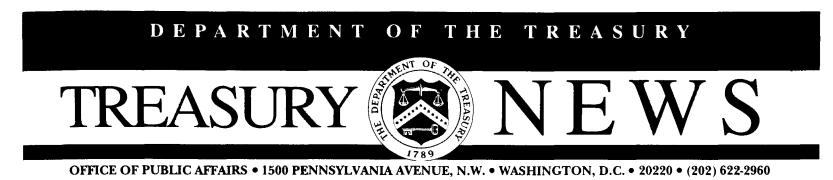
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### TREASURERS OF THE UNITED STATES

	NAME	STATE	TERM OF SER FROM	
			FROM	TO
1. 2. 3.	Samuel Meredith	Pennsylvania Pennsylvania South Carolina	July 29, 1775 September 11, 1789 December 10, 1801	September 11, 1789 October 31, 1801
4.		Pennsylvania	June 4, 1828	March 2, 1828 May 31, 1829
5.		Virginia	May 26, 1829	July 20, 1839
6.		Virginia	July 22, 1839	November 23, 1859
7.		Ohio	November 27, 1850	April 6, 1850
8.	Samuel Casey	Kentucky	April 4, 1853	December 22, 1859
	William C. Price	Missouri	February 28, 1860	March 21, 1861
10	. F.E. Spinner	New York	March 16, 1861	June 30, 1875
	. John C. New	Indiana	June 30, 1875	July 1, 1876
	. A.U. Wyman	Wisconsin	July 1, 1876	June 30, 1877
	. James Gilfillan	Connecticut	July 1, 1877	March 31, 1883
	. A.U. Wyman	Wisconsin	April 1, 1883	April 30, 1885
	. Conrad N. Jordon	New York	May 1, 1885	May 23, 1887
16	. James W. Hyatt	Connecticut	May 24, 1887	May 10, 1889
	. J.N. Huston	Indiana	May 11, 1889	April 24, 1891
18	. Enos H. Nebecker	Indiana	April 25, 1891	May 31, 1893
19	. D.N. Morgan	Connecticut	June 1, 1893	June 30, 1897
	. Ellis H. Roberts	New York	July 1, 1897	June 30, 1905
	. Charles H. Treat	New York	July 1, 1905	October 30, 1909
22	. Lee McClung	Tennessee	November 1, 1909	November 21, 1912
23	. Carmi A. Thompson	Ohio	November 22, 1912	March 31, 1913
24	. John Burke	North Dakota	April 1, 1913	January 5, 1921
25	. Frank White	North Dakota	May 2, 1921	May 1, 1928
26	. H.T. Tate	Tennessee	May 31, 1928	January 17, 1929
	. W.O. Woods	Kansas	January 18, 1929	May 31, 1933
	. W.A. Julian	Ohio	June 1, 1933	May 29, 1949
	. Georgia Neese Clark	Kansas	June 21, 1949	January 27, 1953
	. Ivy Baker Priest . Elizabeth Rudel	Utah	January 28, 1953	January 29, 1961
32	Smith . Kathryn O'Hay	California	January 30, 1961	April 13, 1962
33	Granahan . Dorothy Andrews	Pennsylvania	January 3, 1963	November 20, 1966
	Elston Kabis . Romana Acosta	Delaware	May 8, 1969	July 3, 1971
35	Banuelos . Francine Irving	California	December 17, 1971	February 14, 1974
	Neff . Azie Taylor	New Mexico	June 21, 1974	January 1977
50	Morton	Texas	Soptombor 12 1077	Tamuanu 20 1001
37	. Angela Buchanan	Washington, D.C	September 12, 1977 March 17, 1981	January 20, 1981
	. Katherine Davalos	nubilingcoll, D.C	.March 17, 1901	July 1, 1983
	Ortega . Catalina Vasquez	New Mexico	September 22, 1983	June 30, 1989
50	Villalpando	Texas	November 10 1000	January 20, 1002
40	. Mary Ellen Withrow	Ohio	November 18, 1989 March 1, 1994	January 20, 1993 present

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FOR IMMEDIATE RELEASE MAY 5, 1995

# STATEMENT BY UNITED STATES TREASURER MARY ELLEN WITHROW

Thank you, Paul.

I am honored to be here today. Most people see and use paper money every day of their lives without realizing the great skill, dedication and individual artistry that goes into the creation of each and every note.

Mr. Blackmer spoke of his pride in the Bureau's work force and their dedication to doing the job well. I would also like to praise the Bureau's employees. I want to emphasis their dedication to making their community a better place. In April of 1990, the employees of the Bureau of Engraving and Printing established a voluntary program to provide assistance to the needy in the metropolitan area. This Community Outreach Program quickly designed a strategy flexible enough to assist those in crisis situations and to address much-needed, longrange projects.

The Outreach Program has done many exciting things over the past five years: adopting a teenaged mother and her two children and providing them with material, educational, and moral support; and adopting Grandma's House, special homes in Washington, D. C., for children who have been exposed to the HIV virus. BEP employees completely furnished a room in one of these houses. The Outreach Program also provides recreational games to senior citizen residents at the Mount Vernon House so that they might enjoy their leisure time.

Other exciting outreach activities are with the D.C. Public Schools. Bureau employees decided to focus their attention on youth for two reasons: to serve as role models and to help develop the future workforce of the Bureau. The Bureau Police Force has been assisting the Harrison Elementary School for about nine years. They support the school financially as well as personally. At least once a week an officer is at the school talking to the students. Recently, they purchased software for the science department computer and donated winter jackets to those who needed them.

RR-271

For press releases, speeches, public schedules and official biographies, call our 24-hour fax line at (202) 622-2040

We are happy to have 25 fifth graders from Harrison Elementary School here today for this ceremony. Please stand. Let's give them a hand. The Bureau also maintains a partnership with McKinley/Penn Senior High School. The Adopt-A-School Program was designed to help prepare high school students for the workplace and motivate them for jobs involving new technology by exposing them to and involving them in BEP's professional work environment.

Last October, a ceremony was held here at the Bureau to honor the eight McKinley/Penn students who successfully completed an eight-week School-to Work program the previous summer. Prior to their eight weeks at the Bureau, the students participated in tours and workshops at the Bureau to gain first-hand knowledge about operations and overall professional behavior in the workplace.

BEP has made a firm long-term commitment to this partnership with McKinley/Penn High School, incorporating it into the Human Resource Development part of BEP 2000. The success of this program complements BEP's dedication to expanding the quality of life options for a few Washington's youth and to making long-term investment in the development of BEP's future labor force.

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BUREAU OF ENGRAVING AND PRINTING · DEPARTMENT OF THE TREASURY

## The Bureau of Engraving and Printing Reaches Out in the Community

The Bureau of Engraving and Printing takes pride in a past rich in tradition and success, here at the Bureau we place great value on people and strive to create a work environment built on trust, partnership, integrity and mutual respect.

The Bureau also has a tradition of excellence in community outreach activities. In April of 1990, the Bureau established a voluntary program, operated by a group of BEP employees, to provide assistance to the needy in the Washington, D.C. metropolitan area. The "Community Outreach Committee" members developed a strategy which was designed to be flexible enough to assist those in crisis situations as well as much needed long range community projects.

The Bureau's outreach efforts have varied from, adopting a family and a school, to completely furnishing a room for "Grandma's House", to assisting senior citizen residents at the Mount Vernon Home, and providing food to numerous families during the holiday season.

The Bureau's own police force has been assisting with the Harrison Elementary School, Washington, D.C. For nine years the officers have served as mentors to the students at Harrison. In the past they have provided the school with computer software for the Science Department, winter coats, field trips to various locations around the D.C. area and at least once a week an officer goes over to the school to offer counseling to students. Of the 237, 4th and 5th graders enrolled, 104 students had a perfect attendance record and 66 students are on the honor roll.

# The Process of Currency Production

### Section 4 - Intaglio Printing Presses

These are intaglic printing presses capable of printing 8,000 sheets per hour. In the printing process, blank currency sheets are fed into the presses and are forced into the engraved plates under 20 to 30 tons of pressure.

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# Department of the Treasury Deau of Engraving and Printing

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2. Contraction in

The early days of this nation, before and just after the American Revolution, Americans used English, Spanish, and French currencies.

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A Brief History of Currency

1885

1732 The first private bank notes were issued in New London, Connecticut and were backed by the assets of the New London bank.

1775 The Continental Congress authorized the issuance of currency to finance the Revolutionary War. These notes were redeemable in Spanish Milled Dollars. Paul Revere, a silversmith by trade, made some of the first plates for this Continental Currency. However, the notest rapid devaluation gave rise to the expression "not worth a Continental ..."

1781 The Bank of North America, an incorporated financial institution, was given a federal charter by the Continental Congress. Later, the Bank of New York was chartered under the administration of the first Secretary of the Treasury, Alexander Hamilton.

1785 The Continental Congress adopted the dollar as the unit for national currency.

1792 The federal monetary system was established through the creation of the U.S. Mint. Vear later the first coins for this system were minted.

**1836** The federally chartered banks were closed. A proliferation of local state chartered banks issued over 7,000 varieties of paper currency in a wide assortment of colors and designs. These notes were easily counterfeited. That, along with alarmingly high bank failures, caused the State Bank Notes to become worthless.

1861 The United States government, on the brink of bankruptcy, first issued paper currency during the early years of the Civil War. Congress authorized non-interest bearing Treasury notes called Demand Notes.

1862 Congress authorized a new issue of currency, Legal Tender Notes or United States Notes, commonly called "greenbacks." The Secretary of the Treasury was empowered to have notes engraved and printed.

1863 The Bureau of Engraving and Printing, which produces all U.S. paper currency, printed its first notes.

1865 Extensive counterfeiting of the national currency led to the establishment of the Department of the Treasury's U.S. Secret Service in order to maintain the integrity of this currency.

1887 The Bureau of Engraving and Printing assumed all functions relating to the production of paper money from engraving to printing.

1913 The Federal Reserve Act of 1913 created the Federal Reserve System as the nation's central bank to regulate the flow of money and credit to promote economic stability and growth. The twelve Federal Reserve Districts are the channels through which practically all cash is circulated.

1929 The basic design of U.S. currency was standardized to include uniform portraits and randomly dispersed security fibers. The size of the notes was reduced by about an inch in height and over an inch in length.

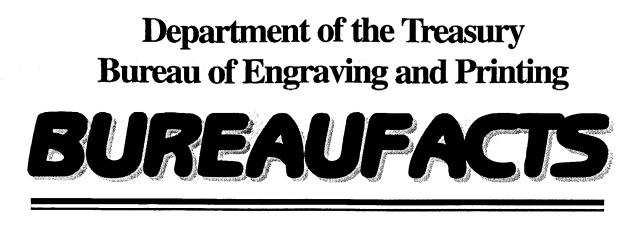
1942 Hawaiian currency was issued for the exclusive use of the territory to protect the currency should an invasion take place. The notes had brown serial numbers, Treasury seals, and the word "Hawaii" printed on the face. Regular currency was withdrawn from the islands until 1944 when the special currency was terminated.

1943 Military and occupational currency was printed as a medium of exchange for goods and services in occupied countries. Security enhancements included overlapping designs, special inks, and pigments.

1957 The first currency issued with "In God We Trust" was required by Congress in 1955. Thereafter, the inscription would appear on all United States paper currency and coin. The \$1 Silver Certificates were made from newly configured plates using the electrolytic process and with the inscription, "In God We Trust."

1976 April 13 marked the first day of issue and reintroduction of the \$2 bill after almost a decade of retirement.

1991 A security thread and microprinting were introduced into paper currency to deter counterfeiting by advance copiers and printers. Denominations featuring the thread and microprinting are the \$100, \$50, \$20, and \$10 (all Series 1990). It is planned that the enhancements will be incorporated into the \$5 bill with the next change in the series of currency.



# FACTS ABOUT THE DOLLAR BILL

The basic face and back designs of all denominations of United States paper currency, except the acks of the \$1 and \$2 denominations in general circulation today, were adopted in 1928.

The front of the bills feature portraits of famous, deceased American statesmen: Washington on the \$1, Jefferson on the \$2, Lincoln on the \$5, Hamilton on the \$10, Jackson on the \$20, Grant on the \$50, and Franklin on the \$100. Notes of higher denominations, while no longer produced, featured McKinley on the \$500, Cleveland on the \$1000, Madison on the \$5000, and Chase on the \$10,000.

The backs of the bills feature images reflective of the history of our nation: the Great Seal of the United States on the \$1, the signing of the Declaration of Independence on the \$2, the Lincoln Memorial in the \$5, the Treasury Building on the \$10, the White House on the \$20, the Capitol on the \$50, and independence Hall on the \$100. Denominations higher than the \$100 feature ornate impressions of the numerical value of the note, such as an ornate "500."

A popular and often asked about design is the one that appears on the back of the \$1, the Great seal of the United States. The front of the seal shows an American bald eagle behind our national hield. The eagle holds an olive branch, which symbolizes peace, with 13 berries and 13 leaves. In the eft talon, the eagle holds 13 arrows, which represents war. The 13 units represent the original colonies. The eagle's head is turned toward the olive branch, showing a desire for peace.

The top of the shield represents the Congress, the head of the eagle the Executive branch, and the nine tail feathers the Judiciary branch of our government. The 13-letter motto, "E Pluribus Unum," on the ribbon held in the eagle's beak means "Out of Many, One."

On the reverse of the seal is a pyramid with 1776 in Roman numerals at the base. The pyramid stands for permanence and strength. The pyramid is unfinished, signifying the United States' future growth and goal of perfection. A sunburst and an eye are above the pyramid, representing the overseeng eye of a deity. The 13-letter motto, "Annuit Coeptis" means "He has favored our undertakings." Below the pyramid the motto, "Novus Ordo Seclorum" means "A new order of the ages," standing for he new American era.

The most recent major change in the design of our currency was the addition of the inscription, "In God We Trust." The motto first appeared on U.S. coins in 1864. However, it was not until 1955 that a law was passed which stated that thereafter all new designs for coins and currency would bear the inscription.



The Bureau of Engraving and Printing produces 35 million notes a day with a face value of approximately \$465 million.

• Ninety-five percent of the notes printed each year are used to replace notes already in circulation. Forty-eight percent of the notes printed are \$1 notes.

The United States Department of the Treasury first issued paper currency of the United States in 1862 as a result of a shortage of coin and the need to finance the Civil War.

During the Civil Way period, the Bureau of Engraving and Printing was called upon to print paper notes in denominations of 5e, 10e, 25e, and 50e. The reason for this is that people hoarded cours because of their intrinsic value which created a drastic shortage of circulating coins.

In 1929, the size of currency was reduced to about 2/3's of its former size when production was converted to 12-subject plates. The familiar portraits and back designs of our currency were also established at that time.

A stack of currency one mile high would contain over 14-1/2 million notes.

The approximate weight of a currency note is .032 troy ounce (12 ounces to a pound). There are 490 notes in a pound 2

If you had 10 billion \$1 notes and spent one every second of every day, it would require 317 years for you to go broke. Or, if you had 77 billion dollars you could spend a dollar every second for 2,442 years.

Currency paper is composed of 25% linen and 75% cotton. Red and blue synthetic fibers of various lengths are distributed evenly throughout the paper. Prior to World War I the fibers were made of silk.

Have you ever wondered how many times you could fold a piece of currency before it would tear? About 4,000 double folds (first forward and then backwards) are required before a note will tear.

The following information regarding the average life of a Federal Reserve note was provided by the Federal Reserve System — please note that the life of a note depends on its denomination:

\$ 1	18 Months
\$ 5	2 Years
\$ 10	3 Years
\$ 20	4 Years
\$ 50	9 Years
\$100	9 Years

Our present sized currency measures 2.61 inches wide by 6.14 inches long, and the thickness is .0043 inch. If each currency note scheduled to be printed in 1991 were laid end to end, they would stretch around the earth's equator approximately 24 times. Larger sized notes in circulation before 1919 measured 3.125 inches by 7.4218 inches.

The 100 dollar bill has been the largest denomination of currency printed since 1969.

The obverse and reverse of the Great Seal of the United States appeared in a currency design for the first time when the \$1 Silver Certificate, Series 1935, was issued. The Seal dates back to 1782 — before the Constitution.

The legend, "In God We Trust," became a part of the design of United States currency in 1957 and has appeared on all currency since 1963.

The largest note ever printed by the Bureau of Engraving and Printing was the \$100,000 Gold Certificate, Series 1934. These notes were printed from December 18, 1934 through January 9, 1935 and were issued by the Treasurer of the United States to Federal Reserve Banks only against an equal amount of gold bullion held by the Treasury. They were not circulated among the general public by the Federal Reserve Banks.

The origin of the "\$" sign has been variously accounted for, however, the most widely accepted explanation is that the symbol is the result of evolution, independently in different places, of the Mexican or Spanish "P's" for pesos, or plastres, or places of eight. The theory, derived from a study of old manuscripts, is that the "S" gradually came to be written over the "P," developing a close equivalent of the "\$" mark. It was widely used before the adoption of the United States dollar in 1785.

Contrary to popular belief, the automobile pictured on the back of the \$10 note is not a Model "T" Ford. It is merely a creation of the designer of the bill.

The hands of the clock in the steeple of Independence Hall on the reverse of the \$100 Federal Reserve Note are set at approximately 4:10.

The beginning of an establishment for the engraving and printing of United States currency can be traced as far back as August 29, 1862, to a single room in the basement of the Main Treasury Building where two men and four women separated and sealed by hand \$1 and \$2 United States notes which had been printed by private bank note companies. Today there are approximately 2,800 employees who work out of two buildings in Washington, D.C. and a new facility in Fort Worth, Texas.

# The Process of Currency Production

# Tour stop 1 and 2 Pooled press Section 4 - Intaglio Printing Presses

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# DEPARTMENT OF THE TREASURY

TREASURY

1500 PENNSYLVANIA AVENUE, N.W. • WASHINGTON, D.C. • 20220 • (202) 622-2960

For Release Upon Delivery Expected at 9:30 A.M. May 9, 1995

> STATEMENT OF CYNTHIA G. BEERBOWER DEPUTY ASSISTANT SECRETARY (TAX POLICY) DEPARTMENT OF THE TREASURY BEFORE THE SUBCOMMITTEE ON OVERSIGHT COMMITTEE ON WAYS AND MEANS UNITED STATES HOUSE OF REPRESENTATIVES

Madam Chair and distinguished Members of the Subcommittee:

I am pleased to present the views of the Treasury Department today on the extension of various expired or expiring tax provisions set forth in the Subcommittee's Notice of Hearing dated April 19, 1995.

As discussed in more detail below, the Administration has previously supported and continues to support the revenue-neutral extension of many of these expired or expiring tax provisions, and looks forward to working with this Subcommittee to achieve that goal. These provisions include the exclusion for employerprovided educational assistance, the research tax credit, the tax credit for orphan drug clinical testing expenses, the tax deduction for contributions of qualified appreciated stock to private foundations, and the rules regarding allocation of research expenditures. The Administration would also support the extension of the targeted jobs tax credit if the problems underlying the credit's effectiveness were addressed.

As a matter of tax policy, the Administration believes that any extensions of tax incentives generally should be made on a permanent basis. Temporary extensions undercut the desired incentive by creating uncertainty and making it difficult for taxpayers to make long-term business plans. Temporary extensions also contribute to complexity for taxpayers and may create administrative problems when the provisions are allowed to expire and are then reinstated retroactively. Nevertheless, the Administration is mindful of budgetary constraints in considering permanent extensions of these incentives. The Administration is happy to work with the Congress on a bipartisan basis in developing acceptable options for financing these extensions. (Attachment A shows the receipts effect of permanent extension of the expiring provisions.)

The Administration opposes extending the delayed effective date of the 4.3 cents per gallon tax on commercial aviation fuel enacted as part of the Omnibus Budget Reconciliation Act of 1993 (OBRA 1993). The Administration also opposes extension of the production credit for nonconventional fuels.

In addition to the various expiring provisions that are the subject of this hearing today, several other provisions of the tax code either have already expired or are scheduled to expire soon. As indicated in the Administration's Fiscal Year 1996 budget, the Administration supports extension of these provisions, which are described below:

-- Oil spill liability tax. Under prior law, a 5 cents perbarrel tax was levied on each barrel of domestic and imported crude oil entering a U.S. port. This tax, which was deposited in the Oil Spill Liability Trust Fund, was to expire on the earlier of December 31, 1994, or the date on which the unobligated balance in the fund reached \$1 billion. This tax expired on December 31, 1994.

-- Generalized system of preferences (GSP). Under GSP, duty-free access is provided to over 4,000 items from about 142 eligible developing countries that meet certain worker rights and other criteria. This program, which was extended for 10 months under the Uruguay Round Agreements Act of 1994, is scheduled to expire after July 31, 1995.

-- Environmental tax on corporate taxable income. A tax equal to 0.12 percent of alternative taxable income in excess of \$2 million is levied on all corporations and deposited in the Hazardous Substance Superfund Trust Fund. This tax expires on December 31, 1995. In addition, the Administration also supports extension of the excise taxes deposited in the Superfund, which are scheduled to expire December 31, 1995. These environmental excise taxes are the crude oil tax (9.7 cents per barrel for domestic crude oil and imported petroleum products), the tax on feedstock chemicals, and the tax on certain imported substances.

The Administration's detailed views regarding the expiring provisions that are the subject of today's hearings follow.

#### 1. Exclusion for Employer-Provided Educational Assistance

#### Background

The exclusion for employer-provided educational assistance was first enacted on a temporary basis as part of the Revenue Act of 1978. It has been extended seven times. In its Fiscal Year 1994 budget, the Administration proposed permanently extending the exclusion for employer-provided educational assistance. OBRA 1993, however, provided only a temporary extension. The exclusion expired for taxable years beginning after December 31, 1994.

#### <u>Current Law</u>

Prior to expiration, section 127 provided that amounts paid by an employer with respect to an employee under an educational assistance program were excluded from the employee's gross income and wages for employment tax purposes to the extent that the value of the assistance did not exceed \$5,250 per year, regardless of whether the expense would otherwise be deductible. Such programs were subject to nondiscrimination rules to ensure that the assistance was not provided primarily to higher-paid employees.

Education expenses incurred directly are deductible only if the education is related to the person's employment, and then only as a miscellaneous itemized deduction subject to the two percent of adjusted gross income floor. A deduction for education expenses is allowed only if the education maintains or improves a skill required in the individual's employment or other trade or business, or is required by the individual's employer, or by law or regulation for the individual to retain his or her current job.

Employer reimbursement of such expenses, however, may be excluded from income as a working-condition fringe benefit under section 132(d), and, unlike education expenses paid for by the employee, is not subject to the two-percent floor, nor is the deduction subject to a ceiling. The educational expense, however, must be job-related.

In the absence of section 127, the value of employerprovided educational assistance is included in an employee's income and employment-tax wages unless the cost of the assistance would qualify as a deductible, job-related expense of the employee if the employee had incurred the expense directly.

#### Administration's Recommendation

As stated in the Administration's Fiscal Year 1996 budget, the Administration supports extension of the exclusion for employer-provided educational assistance on a revenue-neutral basis.

The exclusion encourages employers to provide educational assistance and thereby increase the nation's productivity. In addition, the absence of the exclusion would impose significant administrative burdens on employers, workers, and the IRS in distinguishing between job-related expenses (which are excludable from gross income under current law when paid by the employer) and other employer-provided educational expenses.

As noted above, absent the exclusion, the value of employerprovided educational assistance is excludable from gross income only for employment-related educational expenses. Because of the breadth of prior training and current job responsibilities, employer-provided education benefits provided for higher-income, higher-skilled employees are more likely to qualify as employment-related and thus be deductible regardless of the extension of section 127. In contrast, the educational objectives of lower-income, lower-skilled employees are more likely to include associate or undergraduate degrees and training for new employment, which do not qualify for exclusion in the absence of section 127.

#### 2. Research Tax Credit

#### Background

The research tax credit initially was enacted as part of the Economic Recovery Tax Act of 1981 and was scheduled to expire on December 31, 1985. The Tax Reform Act of 1986 modified the credit and extended it through December 31, 1988. The credit was further modified and extended by the Technical and Miscellaneous Revenue Act of 1988 (extension through December 31, 1989), and the Omnibus Budget Reconciliation Act of 1989 (extension through December 31, 1990), which also modified the method for calculating a taxpayer's base amount. The credit was subsequently extended by the Omnibus Budget Reconciliation Act of 1990 (extension through December 31, 1991), the Tax Extension Act of 1991 (extension through June 30, 1992), and the Omnibus Budget Reconciliation Act of 1993 (OBRA 1993) (retroactive extension from July 1, 1992 through June 30, 1995). The credit is currently scheduled to expire on June 30, 1995.

#### Current Law

The research tax credit applies on an incremental basis to a taxpayer's "qualified research expenditures" for a taxable year. The credit is equal to 20 percent of the amount by which the taxpayer's qualified research expenditures for the taxable year exceed a base amount. The base amount is the product of the taxpayer's "fixed base percentage" and the average of the taxpayer's gross receipts for the four preceding years (subject to a maximum rate of .16). The base amount cannot be less than 50 percent of the taxpayer's qualified research expenditures for the taxable year.

For most taxpayers, the fixed based percentage is the ratio of the taxpayer's qualified research expenditures to its gross receipts during the period from 1984 until 1988. For certain "start-up companies," the fixed base percentage is determined under special rules added by OBRA 1993.<sup>1</sup>

Qualified research expenditures consist of (1) "in house" expenses of the taxpayer for research wages and supplies used in research, (2) certain time-sharing costs for computer use in research, and (3) 65 percent of amounts paid by the taxpayer for contract research conducted on the taxpayer's behalf. To be eligible for the credit, research must be undertaken for the purpose of discovering information which is technological in nature, the application of which is intended to be useful in the development of a new or improved business component of the taxpayer, and must relate to functional aspects, performance, reliability or quality of a business component. Research does not qualify for the credit if it is conducted after the beginning of commercial production of the business component, if it is related to the adaptation of an existing business component to a particular customers requirements or need, or if it is related to the duplication of an existing business component from a physical examination of the component itself (or from similar information such as blueprints). Similarly, qualified research does not include efficiency surveys, market research or development, routine quality control, or research in the social sciences, arts, or humanities.

The credit does not apply to research conducted outside the United States, or to research funded by another person or governmental entity.

#### Administration's Recommendation

The Administration has consistently supported the research tax credit and included a proposal for its permanent extension in the 1994 budget. As indicated in the Administration's budget for Fiscal Year 1996, we continue to support the revenue-neutral extension of the research tax credit.

Prior to amendment by OBRA 1993, a start-up company's fixed base percentage was set at .03 for all years.

<sup>&</sup>lt;sup>1</sup>Under these rules, a taxpayer's fixed base percentage is set at .03 for the first five taxable years after 1993 in which the taxpayer incurs qualified research expenditures. For the next five years (assuming extension of the credit), the fixed base percentage is phased-in based on the taxpayer's actual ratio of qualified research expenditures to gross receipts. Thereafter, the percentage is based entirely upon the taxpayer's actual ratio for any five years selected by the taxpayer from its fifth through tenth taxable years after 1993.

The Administration recognizes the importance of technology to our national ability to compete in the global marketplace. Fostering the development of new technology is a cornerstone of our economic and national security strategy. We are committed to working with the private sector to enhance the role that technology plays in promoting competitiveness, creating high-wage jobs, maintaining America's defense capabilities, improving our quality of life, and fostering sustainable development.

The research tax credit is one tool that could be useful in supporting and fostering American technology. The credit provides incentives for private-sector investment in research and innovation that can help increase America's economic competitiveness and enhance U.S. productivity. These incentives are particularly important, as the U.S. economy becomes increasingly reliant on technological know-how, because privatesector investment in research often creates benefits for the economy that are not captured by an individual company.

The Administration continues to believe that for the research tax credit to be most effective, it should be made permanent, to provide taxpayers with greater certainty in making long-range business plans. It is also important that the cost of any extension of the research tax credit be fully offset. Increasing the Federal deficit could have an adverse impact on research expenditures (by drawing capital away from privatesector investments) and could thus offset the benefits resulting from the extension of the research tax credit.

#### 3. Orphan Drug Tax Credit

#### Background

An orphan drug tax credit was first enacted as a part of the Orphan Drug Act of 1983. The Act's purpose was to provide incentives and direct Federal grant support for developing drugs for rare diseases and conditions. In addition to the incentive of a 50 percent credit for the expenses of clinically testing drugs for rare diseases, the Act also provided a seven-year exclusive marketing period for rare disease drugs approved for use by the Food and Drug Administration (FDA).

Under the 1983 Act, a "rare disease or condition" was defined as any disease or condition which occurs so infrequently in the United States that there is no reasonable expectation that the cost of developing and making available in the United States a drug for such disease or condition will be recovered from sales in the United States. This facts-and-circumstances test proved difficult to administer and, as a part of the Tax Reform Act of 1986, the definition was expanded to include any disease or condition which affects less than 200,000 persons in the United States. This credit was originally scheduled to expire at the end of 1987, but was subsequently extended to the end of 1990 by the 1986 Act; to the end of 1991 by the Omnibus Budget Reconciliation Act of 1990; to June 30, 1992 by the Tax Extension Act of 1991; and to December 31, 1994 by the Omnibus Budget Reconciliation Act of 1993.

Since the inception of the orphan drug program, FDA has made (through March 31, 1995) 598 designations of orphan drugs related to particular diseases or conditions (some drugs have been designated with respect to more than one disease or condition). Of these orphan drugs, 104 have been approved for marketing. Included among the diseases and conditions for which marketing approval has been given are metastatic renal cell carcinoma; advanced adenocarcinoma of the ovary; tuberculosis infections; intractable spasticity caused by spinal cord injury or diseases; and hairy cell leukemia. About 20 percent of the approved drugs are to treat children.

#### Current Law

Prior to its expiration at the end of 1994, the orphan drug tax credit equaled 50 percent of qualified clinical testing expenses for drugs being tested under an exemption for a rare disease or condition under section 505(i) of the Federal Food, Drug, and Cosmetic Act. The testing must occur after the drug is designated under section 526 of the Act and before the drug is approved for use. Expenses funded by a government grant or by any person other than the taxpayer do not qualify. Qualified clinical testing expenses are taken into account in determining base period research expenses, but not qualified research expenses for purposes of the credit for increasing research activities (the R&E credit). The orphan drug tax credit can offset regular income tax liabilities entirely, but cannot be used to reduce alternative minimum tax liabilities. Amounts normally deductible as a business expense are reduced by the amount of any credit claimed. The credit cannot be claimed by any corporation that has elected the section 936 possessions tax credit.

#### Administration's Recommendation

As indicated in the Administration's Fiscal Year 1996 budget, the Administration supports making the orphan drug tax credit permanent, subject to identifying acceptable revenue offsets for any package of extensions, and will work with the Congress to achieve that goal. As a complement to other provisions of the Orphan Drug Credit Act, this credit, as noted above, has been helpful in making new drugs for rare diseases and conditions available to the least fortunate among us, those suffering from rare diseases but whose numbers are insufficient to provide adequate market incentives for developing remedial drugs. If this provision is extended, one option to consider is making the credit permanent, so that developers of potential new drugs, when they make initial commitments of venture capital, can plan on the credit being in place if their research is successful to the point of securing FDA approval for clinical trials. The Administration would be willing to consider allowing excess orphan drug credits to be carried forward or backward, as a means to allow smaller drug firms to take advantage of this provision.

# 4. Full Fair-Market Value Deduction for Gifts of Qualified Appreciated Stock

#### Background

In the Deficit Reduction Act of 1984, Congress enacted section 170(e)(5), which provided a full fair-market value deduction for gifts of qualified appreciated stock to private foundations. At the time section 170(e)(5) was enacted, taxpayers who donated appreciated property to private foundations were permitted a deduction for their adjusted basis in the property plus sixty percent of the appreciation. This benefit for property other than qualified appreciated stock was eliminated as part of the Tax Reform Act of 1986. The House report accompanying the qualified appreciated stock legislation explained that improved treatment for gifts of all kinds to private foundations was warranted to acknowledge "the substantial role of nonoperating foundations in private philanthropy." It added that the publicly traded stock proposal was appropriate because it offered little potential for abuse.

The full fair-market value deduction for gifts of publicly traded stock expired on December 31, 1994.

#### Current Law

Prior to its expiration, section 170(e)(5) allowed a taxpayer who contributed qualified appreciated stock to a private foundation to deduct the full fair market value of the contributed stock, rather than the adjusted basis of the contributed stock. Qualified appreciated stock is defined as stock for which a market quotation is readily available and which has been held for more than one year (i.e., long-term capital gain property). This special treatment applies only to the extent that the qualified appreciated stock does not exceed 10 percent of the total outstanding stock of the corporation.

Section 170(e)(5) is an exception to the general rules on gifts of appreciated property to private foundations, which currently allow a deduction only for the donor's adjusted basis in the contributed property. By contrast, the rules on gifts of appreciated property to public charities generally allow a deduction for the full fair-market value of contributed long-term capital gain property. (If a donor gives appreciated tangible personal property to a public charity which does not use it to further its exempt purposes, a deduction is allowed only for the donor's adjusted basis in the property.)

#### Administration's Recommendation

As set forth in the Administration's budget for Fiscal Year 1996, the Administration recommends reinstating the full fair market value deduction for gifts of qualified appreciated stock to private foundations, provided that it can be done on an acceptable revenue-neutral basis.

Private foundations perform an important role in the charitable sector. They provide grants and funding for charitable projects that they believe are promising. Thus, encouraging the formation and funding of private foundations through the full fair-market value deduction for gifts of qualified appreciated stock works to the benefit of the charitable sector as a whole.

Allowing a full fair-market value deduction for gifts of publicly traded stock to private foundations encourages taxpayers to devote the stock exclusively to charitable purposes. As government is restructured and reduced in size, the charitable sector will be expected to take on an increasing number of publicly beneficial projects. This incentive for charitable giving will help prepare for that future.

#### 5. Targeted Jobs Tax Credit

#### Background

The TJTC was enacted by the Revenue Act of 1978 as a substitute for what had been a broad-based new jobs tax credit. Congress concluded that the unemployment rate had declined sufficiently so that it was appropriate to focus employment incentives on individuals with high unemployment rates and other groups with special employment needs.

The credit initially was scheduled to expire on December 31, 1981 and applied to wages earned in the first and second years of employment. The first-year credit was equal to 50 percent of the first \$6,000 earned by a TJTC-hire and the second-year credit was 25 percent of the first \$6,000 earned.

The TJTC has been extended on a short-term basis numerous times over the years. Revisions also have been made by a number of tax laws to adjust the amount of the credit, close loopholes, and alter the targeted groups of individuals covered by the credit. The TJTC was amended and extended for one year through December 31, 1982, by the Economic Recovery Tax Act of 1981. This Act eliminated retroactive certification of employees already on the payroll and also required that one targeted group -- cooperative education students -- be economically disadvantaged in order to be covered by the credit. Without this constraint, employers were able to receive subsidies for hiring individuals they likely would have hired in the absence of the credit. Other changes made by the 1981 Act included increasing the number of targeted groups and modifying certain restrictions on eligibility within existing categories.

The TJTC was extended for two more years through December 31, 1984, by the Tax Equity and Fiscal Responsibility Act of 1982. This Act extended the credit to employers hiring economically disadvantaged 16- and 17-year-olds for summer employment. The 1982 Act also deleted one of the targeted groups -- former public service employment participants under the Comprehensive Employment and Training Act.

The Deficit Reduction Act of 1984 extended the TJTC for another year through December 31, 1985, after which it expired. It was extended retroactively for three more years through December 31, 1988, by the Tax Reform Act of 1986. The 1986 Act reduced the amount of the credit to 40 percent of the first \$6,000 earned and eliminated the second-year credit. Employees also were required to work for a minimum of 90 days or 120 hours to be covered by the credit (14 days or 20 hours for summer youths). A minimum employment period was imposed to limit the "churning" of employees by some employers. "Churning" involves maximizing the amount of credit by rapidly turning over workforce to hire additional targeted members.

The Omnibus Budget Reconciliation Act of 1987 eliminated the credit for wages paid to individuals who perform duties similar to those of workers who are participating in or are affected by a strike or lockout. The Technical Corrections and Miscellaneous Revenue Act of 1988 extended the credit for an additional year through December 31, 1989; reduced the summer youth credit from 85 percent to 40 percent of the first \$3,000 earned; and eliminated 23- and 24-year-olds from the targeted group of economically disadvantaged youths.

The TJTC was extended for nine more months through September 30, 1990, by the Omnibus Budget Reconciliation Act of 1989. This Act also reduced the burden placed on local Employment Service offices of verifying worker eligibility. The 1989 Act required employers requesting certification of a job applicant for which there had not been a written preliminary determination of eligibility (a voucher) to specify at least one, but not more than two, targeted groups to which the individual might belong. The employer also had to certify that it had made a good faith effort to determine the individual's eligibility. The prior practice of asking local Employment Service offices to verify TJTC-eligibility of all new hires burdened these offices without creating new jobs. The employer firms already had decided to hire the individuals, although the individuals had not yet been put on the payroll.

The Omnibus Budget Reconciliation Act of 1990 retroactively extended the TJTC for 15 months through December 31, 1991. The conference agreement also clarified the definition of one of the targeted groups. This group -- "ex-convicts" -- was defined to include persons who are placed on probation by State courts without a finding of guilty. The TJTC was further extended for six months through June 30, 1992, by the Tax Extension Act of 1991.

Most recently, the credit was extended retroactively for 30 months by the Omnibus Budget Reconciliation Act of 1993. The 1993 Act extended the TJTC to cover individuals who begin work for an employer after June 30, 1992 and before January 1, 1995.

#### Current Law

Before its expiration, a TJTC was available to employers for up to 40 percent of the first \$6,000 of wages paid to a certified worker in the first year of employment. This translates into a potential credit of \$2,400 per targeted worker. The worker must be employed for at least 90 days or work at least 120 hours. (The credit for summer youth is 40 percent of the first \$3,000 of wages, or \$1,200, and these individuals must work for 14 days or 20 hours.) The employer's deduction for wages is reduced by the amount of the TJTC.

Certified workers must be economically disadvantaged or disabled individuals in one of nine targeted groups. These groups are (1) youth 18-22 years old; (2) summer youth age 16-17; (3) cooperative-education students age 16-19; (4) ex-offenders; (5) Vietnam-era veterans; (6) vocational rehabilitation referrals; and individuals receiving (7) general assistance, (8) Supplemental Security Income, or (9) Aid to Families with Dependent Children.

For purposes of the TJTC, a worker is economically disadvantaged if the worker's family income is 70 percent or less of the "lower living standard income level." This level is revised periodically to account for changes in the Consumer Price Index and varies by geographic and urban area.

To claim the credit for an employee, an employer must receive a written certification that the employee is a targeted group member. Certifications for employees are generally provided by State Employment Security Agencies. The employer must have received or filed a written request for a certification on or before the date a targeted member begins work. If the employer has received a written preliminary determination that the employee is a member of a targeted group, the employer may file a written certification request within five calendar days after the targeted group member begins work.

The TJTC is jointly administered by the Treasury Department through the Internal Revenue Service (IRS) and the Department of Labor through its Employment Service. The IRS is responsible for tax-related aspects of the program and the Employment Service, through the network of State Employment Security Agencies, is responsible for defining and documenting worker eligibility.

#### Administration's Recommendation

The employment of economically disadvantaged and disabled workers is one of the Administration's most pressing concerns. Because we are very concerned about the efficient use of government revenues and the need to find revenue offsets, however, we believe that the problems undermining the credit's effectiveness must be addressed before pursuing an extension of the credit.

The most recent example of criticism of the program is an August 1994 report by the Labor Department's Office of Inspector General. The Inspector General's report raises significant concerns regarding the effectiveness of the credit. Although the report notes that the TJTC provides some benefits, the report concludes that the TJTC is not cost-effective and recommends that the Secretary of Labor discourage further extensions of the credit.

I would like to highlight three of the credit's main problems and offer very general options and principles for addressing those concerns. These problems are that the credit (1) provides a windfall to employers, (2) subsidizes short-term employment, and (3) promotes only limited training of employees for advanced career positions.

### A. Employer windfall

Perhaps the most significant problem with the TJTC is that it often provides a "windfall" to employers. The credit provides a windfall to the extent it confers a benefit on employers for doing what they would have done without that benefit.

The most direct way to reduce any windfall is to require certification of eligibility before the hiring decision is made. In this way, the TJTC can serve as an incentive in the hiring decision. We are mindful that pre-hiring certification may be perceived as conferring a stigma on job applicants. However, the TJTC was designed to overcome any negative employer perception about the likely productivity of targeted workers by rewarding employers for hiring them. In order for the program to work effectively, employers need to be aware that they are hiring targeted workers at the time the hiring decision is made. A precertification system would ensure that the credit was limited to employers that knowingly hired targeted workers.

One drawback of a pre-certification system is that it would place a larger burden on the Employment Service Agencies that perform the certifications. Treasury would be very wary, however, of endorsing any "self-certification" system under which individuals or their employers would certify targeted status with reduced oversight by government agencies. We would be concerned that such an "honor system" is too susceptible to abuse to be workable. Under the current regime, the principal checks against abuse are that Employment Agencies make the certifications and their actions are subject to audit by the Department of Labor. We believe these checks are important to curbing potential abuse and should not be replaced by more lax measures.

B. Employee turnover

Another serious criticism of the TJTC is that it subsidizes short-term positions that are less likely to promote job skills that are beneficial to more advanced job positions.

The Treasury and Labor Departments have explored two broad approaches to the churning problem. Under one approach, churning would be curbed by increasing the number of hours an employee must work with an employer before his or her wages could be taken into account in computing the credit. The current minimum employment period, which is the lesser of 90 days or 120 hours, translates into as little as three weeks of full-time work.

The other approach would "backload" the credit. Under current law, the credit is 40 percent of the first \$6,000 in wages paid to a targeted individual. Under the backloading approach, the credit rate applying to wages above some threshold would be higher than the credit rate applying to the initial wages. This shifts the incentive of employers in the direction of paying higher wages and keeping their employees on the job longer.

There are possible downsides to these reform proposals, such as a reduction in the initial hiring incentive and increased administrative burdens that would need to be considered.

C. Training of employees

To the extent the TJTC influences hiring and retention decisions, it helps hard-to-employ individuals develop basic job

skills. These include such fundamental skills as showing up for work on time, taking directions from managers, asking questions when instructions are not clear, and successfully completing assigned tasks. Nevertheless, the low-wage jobs traditionally subsidized by the credit typically do not offer more extensive training that could directly serve as a springboard to more advanced job positions.

To bolster the TJTC's impact on training, the Department of Labor has suggested that the credit might be expanded to apply to individuals participating in approved "school-to-work" programs. Although it is appropriate that a broad range of options be considered, attempts to redesign the TJTC to encourage training present special challenges. Any broad training initiative in the TJTC should attempt to ensure that the credit's special emphasis on hiring economically disadvantaged individuals is retained. A broad-based training option also could lose significant revenue because of the size of the potentially eligible population.

Before extending the TJTC to school-to-work participants, it also would be necessary to understand the relationships of this possible category to existing categories and the precise criteria used in establishing eligibility. We would also need to evaluate whether redesigning the TJTC to include a new training component is allocating government resources to programs that work the best.

#### 6. Tax Credit for Producing Fuel From Nonconventional Sources

#### Background

As originally enacted in 1980, the nonconventional fuels production credit was available for qualified fuels produced domestically from a well drilled or a facility placed in service before January 1, 1990, and sold to an unrelated person before January 1, 2001. In 1988, the placed-in-service date for both wells and facilities was extended to January 1, 1991. In 1990, the placed-in-service date for both wells and facilities was extended to January 1, 1993, and the production-credit sunset date was extended, so that sales of qualifying fuels occurring before January 1, 2003, would be eligible for the credit.

The Energy Policy Act of 1992 included a provision which treated biomass facilities and facilities that produce synthetic fuels from coal as being placed in service before January 1, 1993, if such facility was placed in service before January 1, 1997, pursuant to a binding written contract in effect before January 1, 1996. The 1992 act also extended the productioncredit sunset date to 2008. Under section 29 of the tax code, certain fuels produced from nonconventional sources are eligible for a production credit equal to \$3 (generally adjusted for inflation) per barrel or Btu oil barrel equivalent<sup>2</sup>. (For calendar year 1993, the credit is \$5.76 per barrel-of-oil equivalent of qualified fuels.) Qualified fuels must be produced domestically from a well drilled before January 1, 1993; or from a facility that produces gas from biomass or that produces liquid, gaseous or solid synthetic fuels from coal (including lignite) and that is placed in service before January 1, 1997, pursuant to a written binding contract in effect before January 1, 1996.<sup>3</sup> The production credit is available for qualified fuels from a well sold to unrelated persons before January 1, 2003 and from a facility sold to unrelated persons before January 1, 2008.

Qualified fuels include (1) oil produced from shale and tar sands, (2) gas produced from geopressured brine, Devonian shale, coal seams, a tight formation, or biomass (<u>i.e.</u>, any organic material other than oil, natural gas or coal (or any product thereof)), and (3) liquid, gaseous or solid synthetic fuels produced from coal (including lignite), including such fuels when used as feedstocks.

### Administration's Recommendation

The Administration opposes any general extension of the placed-in-service date or the production-credit sunset date for facilities that produce gas from biomass or that produce liquid, gaseous or solid synthetic fuels from coal.

When Congress enacted the nonconventional fuels production credit in 1980, an objective was to support the development of new alternative technologies to recover oil and gas.<sup>4</sup> By increasing the profitability of these projects, the credit encourages investment in projects that might not have been undertaken without the tax incentive. Another objective of the credit was to encourage industries to develop alternative energy

<sup>3</sup>In the case of a facility that produces coke or coke gas, however, this provision applies only if the original use of the facility commences with the taxpayer.

<sup>4</sup>Senate Report No. 96-394, 96th Congress, 1st Session, p. 87.

<sup>&</sup>lt;sup>2</sup>A barrel-of-oil equivalent generally means that amount of the qualifying fuel which has a 5.8 million Btu content.

sources that would be competitive with conventional fuels.<sup>5</sup> The credit was intended to apply only for a limited period of time, however, after which Congress expected "no special incentive will be needed" because the affected industries would have matured and become competitive without government assistance over the life of the credit.<sup>6</sup> The 1992 extension for biomass and coal facilities was intended to be a transition rule for taxpayers with facilities that were soon to be placed in service. This transition period is now almost over and no extension is warranted.

### 7. Transportation Fuels Excise Tax Exemption for Fuels Used in Commercial Aviation

#### Background

The Omnibus Budget Reconciliation Act of 1993 (OBRA 1993) generally provided for a 4.3 cents per gallon fuels excise tax on all transportation fuels, with the exception of fuel for commercial aviation, effective October 1, 1993. Gasoline and jet fuel used in commercial aviation is subject to the tax beginning on October 1, 1995.

#### Current Law

OBRA 1993 imposed a permanent excise tax of 4.3 cents per gallon on: (1) all transportation fuels currently subject to the Leaking Underground Storage Tank Trust Fund ("LUST") excise tax, except for jet fuels used in commercial aviation, (2) liquefied petroleum gases currently taxable as special fuels, (3) diesel fuel used in noncommercial motorboats, and (4) compressed natural gas (CNG) used in highway motor vehicles or motorboats (at 48.54 cents per mcf). Taxable fuels include motor fuels (qasoline, diesel fuel and special motor fuels) used for highway transportation or in motorboats; gasoline used in aviation; gasoline used in off-highway non-business uses (e.g., small engines and recreational trail uses); diesel fuel used in trains; and fuels used in inland waterways transportation. Most fuel uses that are exempt from the LUST tax are exempt from this tax. OBRA 1993 provided a temporary exemption from the 4.3 cents per gallon fuels tax for gasoline and jet fuels used in commercial aviation prior to October 1, 1995.

The provision was effective on October 1, 1993 (with appropriate floor stocks taxes being imposed on that date). In addition, gasoline and jet fuel used in commercial aviation was

<sup>5</sup>Ibid.

<sup>6</sup>Ibid.

subject to the tax beginning on October 1, 1995 (with appropriate floor stocks taxes being imposed on that date).

Revenues from this transportation fuels tax are deposited in the General Fund of the Treasury. This tax is separate from, and in addition to, any user-based excise taxes imposed on the same fuels to fund the Highway Trust Fund, the Airport and Airway Trust Fund, the Leaking Underground Storage Tank Trust Fund, the Inland Waterways Trust Fund, the Aquatic Resources Trust Fund, or the National Recreational Trails Trust Fund.

#### Administration's Recommendation

The Administration opposes any delay of the effective date of the 4.3 cents per gallon excise tax on fuel used in commercial aviation. No legislative action is required for this tax to go into effect.

When Congress enacted the 4.3 cents per gallon excise tax on fuels used in transportation, the effective date of the tax with respect to commercial aviation fuel was delayed from October 1, 1993, to October 1, 1995, because of concerns that the commercial airline industry generally was experiencing losses. The date certain for making the provision applicable to commercial aviation indicates that there was no intention that commercial aviation should be permanently exempted from the generally applicable excise tax on transportation fuels dedicated to the General Fund and used for deficit reduction.

An excise tax of 4.3 cents a gallon on commercial aviation fuel will not significantly affect the economic condition of the airline industry. This tax rate is well within the range over which jet fuel prices have fluctuated in recent years. During 1993 and 1994 average monthly jet fuel prices ranged from 50.7 to 61.3 cents per gallon. Moreover, we expect that airlines will pass a portion of these taxes on to passengers and shippers in the form of higher fares and rates.

The revenues and profits of the airline industry have recovered in 1993 and 1994 from recession lows. The Federal Aviation Administration reports that in fiscal year 1994, U.S. commercial airlines had operating profits of \$2.6 billion and net profits of \$1.2 billion. Passenger enplanements were up 8.2 percent over the prior year and revenue passenger miles up 5.5 percent. The FAA forecasts domestic enplanements to grow at an average rate of 5.8 percent per year over the 1995-97 period and at a rate of 4 percent per year over the next 12 years. International enplanements for U.S. carriers are expected to grow at a 5.8 percent annual rate over the next 12 years.

A tax on jet fuel will not affect the competitiveness of the U.S. carriers, because the tax will apply to foreign carriers

operating in the U.S. and will not apply to U.S. carriers (or foreign carriers) in their international operations.

#### 8. Allocation of Research Expenditures

#### Background

U.S. persons are taxed on their worldwide income, i.e., their taxable income from both U.S. and foreign sources. To prevent double taxation of foreign-source income that may also be subject to foreign income taxes, U.S. persons may credit foreign income taxes paid against their U.S. tax liability.

The foreign tax credit is limited to the taxpayer's U.S. tax liability on its foreign-source income. Without this limitation, the U.S. effectively would subsidize higher tax rates of foreign jurisdictions by reducing a taxpayer's tax liability with respect to U.S.-source income to compensate for higher taxes imposed by foreign jurisdictions on foreign-source income. A taxpayer's foreign tax credit limitation (i.e., the ability to use its foreign tax credits) increases with the level of its foreign source income.

Consequently, a taxpayer with excess foreign tax credits (creditable foreign taxes in excess of its foreign tax credit limitation) has an obvious incentive to characterize as much income as possible as foreign source and to characterize as many deductions as possible as domestic source. In order to preserve the integrity of the foreign tax credit limitation so that foreign-source income is not taxed twice and foreign taxes do not offset the U.S. tax on U.S.-source income, it is important to accurately measure taxpayers' foreign-source income. This requires both an accurate measurement of a taxpayer's foreign source gross income, and of the deductions that are properly associated with that income.

Sections 861 and 862 provide rules for determining whether income and deductions are from U.S. or foreign sources. Prior to 1977, there were either no final regulations interpreting the expense allocation rules of sections 861 and 862, or regulations that simply restated the statutory rule with little elaboration. In 1977, Treasury issued final regulations governing the sourcing of expenses and other deductions as Treas. Reg. §1.861-8.

The 1977 regulations require research and development (R&D) expenses to be allocated among two-digit Standard Industrial Classification (SIC) code categories. R&D expenses associated with each such category are separately apportioned. R&D expenses that are incurred solely to meet the legal requirements of a particular jurisdiction and that cannot reasonably be expected to generate income (beyond *de minimis* amounts) outside that jurisdiction are allocated directly to gross income from the geographic source that includes that jurisdiction. The remaining R&D expense is apportioned under *either* the sales method or the gross income method.

Under the sales method, thirty percent of the R&D deduction is exclusively apportioned to income arising from the geographic location where more than 50 percent of the taxpayer's R&D activities are performed. The remaining 70 percent is apportioned between U.S. and foreign source income on the basis of relative amounts of domestic and foreign- source gross sales receipts. A "look through rule" treats sales of certain controlled parties, such as foreign subsidiaries, and uncontrolled licensees as sales of the taxpayer for purposes of determining domestic and foreign gross sales receipts.

As an alternative to the sales method, a taxpayer may apportion R&D expenses based on the relative amounts of gross income from U.S. and foreign sources. Under this method, however, an exclusive allocation based on the place of performance is not permitted. As a further limitation, the portion of the R&D expenses apportioned to U.S.- and foreignsource income cannot be less than 50 percent of the amount that would be apportioned to U.S.- and foreign-source income under the sales method.

The 1977 regulations have been the subject of ten temporary modifications since 1981. A chronology of these modifications follows:

The Economic Recovery Tax Act of 1981 (ERTA) directed the Treasury to study the impact of the 1977 regulations on U.S.based R&D and on the availability of the foreign tax credit. ERTA also suspended application of the 1977 regulations to U.S.-based R&D expenses for taxpayers' first two years beginning after August 13, 1981. During this period, 100 percent of U.S.-based R&D expenses were apportioned to U.S. source income. Expenses for foreign-based R&D were apportioned between U.S. and foreign source income under the rules of the 1977 regulations.

In 1983, Treasury published a report entitled "The Impact of the Section 1.861-8 Regulation on U.S. Research and Development." This Report described the 1977 regulations as an objective attempt to satisfy the statutory requirement that R&D be properly allocated and apportioned to domestic and foreign source income and described the ERTA regime as an incentive. The Report concluded that, compared to the 1977 regulations, the ERTA regime reduced U.S. tax liabilities of affected taxpayers by \$100 to \$240 million in 1982. The Report also noted that the ERTA regime had different effects on different corporations, but that the additional tax liability avoided in 1982 would (if paid) have reduced domestic R&D spending in that year by between \$40 million and \$260 million. On the basis of these findings, the Report recommended a two-year extension of the ERTA regime.

The Deficit Reduction Act of 1984 extended the ERTA regime for an additional two-year period (the first two taxable years beginning after August 13, 1983).

The Consolidated Omnibus Budget Reconciliation Act of 1985 extended the ERTA regime for an additional one-year period (the first taxable year beginning after August 13, 1985).

The Tax Reform Act of 1986 suspended the 1977 regulations for one year (the first taxable year beginning after August 1, 1986) as it applied to U.S.-based R&D. During this one-year suspension, 50 percent of U.S.-based R&D expenses were exclusively apportioned to U.S. source income (a reduction from the 100 percent rule of ERTA). This 50 percent exclusive apportionment was available to taxpayers electing the gross income method, as well as the sales method of apportionment. The taxpayer's remaining R&D expense was apportioned under the 1977 regulations, except that no limitation was imposed on the use of the gross income method of apportionment with respect to the remaining U.S.-based R&D expenses.

The Technical and Miscellaneous Revenue Act of 1988 suspended the R&D regulations (which had been in effect during 1987) for a four-month period (the first four months of the first taxable year beginning after August 1, 1987), during which time 64 percent of U.S.-based R&D expenses were apportioned directly to U.S. source income and 64 percent of foreign-based R&D expenses were apportioned directly to foreign source income. This rule was codified in section 864(f). The taxpayer's remaining R&D expense was apportioned under the rules of the 1977 regulations except that, for taxpayers who elected the gross income method of apportionment, the amount apportioned to foreign source income was required to be at least 30 percent of the amount that would have been apportioned to foreign source income under the sales method. For the remaining eight months of that taxable year and the following year, the 1977 regulations were in effect.

The Omnibus Budget Reconciliation Act of 1989 reinstated Code section 864(f) for the first nine months of taxpayers' first taxable year beginning after August 1, 1989.

The Omnibus Budget Reconciliation Act of 1990 reinstated Code section 864(f) for a fifteen-month period (the last three months of the first taxable year beginning after August 1, 1989 and the first taxable year beginning after August 1, 1990).

The Tax Extension Act of 1991 extended Code section 864(f) for the first six months of the first taxable year beginning after August 1, 1991.

In 1992, Treasury issued Revenue Procedure 92-56, 92-2 C.B. 409, which administratively reinstated the provisions of Code section 864(f) for the last six months of a taxpayer's first taxable year beginning after August 1, 1991, and during the immediately succeeding taxable year.

The Omnibus Budget Reconciliation Act of 1993 (OBRA 1993) extended the provisions of Code section 864(f) for taxpayers' first taxable year (beginning on or before August 1, 1994) following the taxpayer's last taxable year to which Rev. Proc. 92-56 applies or would have applied had the taxpayer elected the benefits of that Revenue Procedure. The 1993 Act also reduced the exclusive allocation percentage from 64 percent to 50 percent. Therefore, for calendar-year taxpayers, the OBRA 1993 extension expired on December 31, 1994.

#### Current Law

Prior to its expiration, section 864(f) provided that fifty percent of research and development expenses (other than amounts incurred to meet certain legal requirements, and thus allocable to one geographical source) were exclusively apportioned to income sourced in the place of performance of the research. The remaining research and development expenses were apportioned on the basis of either sales or gross income, but subject to the condition that if the gross income based apportionment was used, the amount apportioned to foreign source income could be no less than 30 percent of the amount that would have been apportioned to foreign source income had the sales method been used.

#### Administration's Recommendation

As stated in the President's fiscal year 1996 budget, the Administration supports the revenue-neutral extension of section 864(f).

In Revenue Procedure 92-56, Treasury stated that it was undertaking a review of Treas. Reg. §1.861-8(e)(3) and further stated that, if necessary, it would propose appropriate amendments to that regulation. This Revenue Procedure also stated that the Treasury and the IRS were undertaking a review of the 1977 R&D allocation regulations. Treasury contemplates proposing new regulations in the near future that are likely to be more favorable to taxpayers than the 1977 regulations.

This concludes my prepared remarks. I would be pleased to respond to any questions that you may have at this time.

#### Receipts Effect of Permanent Extension of Expiring Provisions 1/

	Fiscal Years						
	Expiration Date	1996	1997	1998	1999	2000	1995-2000
	(\$'s in billions)						
Permanent Extension							
Exclusion for employer provided educational assistance 2/	12/31/94	-0.835	-0.561	-0.597	-0.627	-0.657	-3.277
Research tax credit	6/30/95	<b>-1</b> .108	-1.352	-1.647	-1.867	-2.048	-8.022
Research and experimentation (R&E) allocation rules 3/	8/1/94	-0.991	-0.700	-0.735	-0.771	-0.810	-4.007
Orphan drug tax credit 2/	12/31/94	-0.042	-0.034	-0.038	-0.043	-0.048	-0.205
Full fair market value deduction for gifts of qualified appreciated stock 2/	12/31/94	-0.076	-0.060	-0.065	-0.070	-0.076	-0.347
Targeted jobs tax credit 2/ 4/	12/31/94	-0.262	-0.285	-0.361	-0.449	-0.528	-1.885
Other extensions supported by Administration:							
Oil spill liability tax 2/5/	12/31/94	0.373	0.220	0.222	0.223	0.224	1.262
Generalized system of preferences (GSP) 2/	7/31/95	-0.602	-0.489	-0.461	-0.428	-0.431	-2.411
Environmental tax on corporate taxable income 5/	12/31/95	0.307	0.520	0.530	0.536	0.540	2.433
Other expiring provisions to be considered at the hearing:							
Nonconventional fuels production credit 6/	12/31/96	0.000	-0.020	-0.110	-0.250	-0.725	-1.105
Airline fuels excise tax exemption	10/1/95	-0.379	-0.406	-0.422	-0.431	-0.437	-2.075

Department of the Treasury

Office of Tax Analysis

1/ Actual timing of receipts effect will be determined by date of enactment. Five-year totals will generally not be affected.

2/ Assumes retroactive extension with enactment date of 10/1/95.

3/ Assumes extension for taxable years beginning after 8/1/94.

4/ Does not take into account possible program modifications.

5/ Assumes statutory caps are adjusted so as not to be binding.

6/ Credit is available for facilities placed in service before 1/1/97, pursuant to a binding contract in effect before 1/1/96.





Department of the Treasury • Bureau of the Public Debt • Washington, DC 20239

FOR IMMEDIATE RELEASE May 9, 1995 CONTACT: Office of Financing 202-219-3350

RESULTS OF TREASURY'S AUCTION OF 3-YEAR NOTES

Tenders for \$17,508 million of 3-year notes, Series X-1998, to be issued May 15, 1995 and to mature May 15, 1998 were accepted today (CUSIP: 912827T77).

The interest rate on the notes will be 6 1/8%. The range of accepted bids and corresponding prices are as follows:

	<u>Yield</u>	<u>Price</u>
Low	6.140%	99.959
High	6.200%	99.798
Average	6.165%	99.892

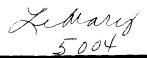
Tenders at the high yield were allotted 40%.

TENDERS RECEIVED AND ACCEPTED (in thousands)

	<u>Received</u>	
TOTALS	\$34,598,407	\$17,508,347

The \$17,508 million of accepted tenders includes \$805 million of noncompetitive tenders and \$16,703 million of competitive tenders from the public.

In addition, \$210 million of tenders was awarded at the average price to Federal Reserve Banks as agents for foreign and international monetary authorities. An additional \$3,444 million of tenders was also accepted at the average price from Federal Reserve Banks for their own account in exchange for maturing securities.



# DEPARTMENT OF THE TREASURY

TREASURY

OFFICE OF PUBLIC AFFAIRS • 1500 PENNSYLVANIA AVENUE, N.W. • WASHINGTON, D.C. • 20220 • (202) 622-2960

FOR RELEASE AT 2:30 P.M. May 9, 1995

CONTACT: Office of Financing 202/219-3350

TREASURY'S WEEKLY BILL OFFERING

The Treasury will auction two series of Treasury bills totaling approximately \$26,400 million, to be issued May 18, 1995. This offering will result in a paydown for the Treasury of about \$1,900 million, as the maturing weekly bills are outstanding in the amount of \$28,296 million.

Federal Reserve Banks hold \$6,729 million of the maturing bills for their own accounts, which may be refunded within the offering amount at the weighted average discount rate of accepted competitive tenders.

Federal Reserve Banks hold \$2,553 million as agents for foreign and international monetary authorities, which may be refunded within the offering amount at the weighted average discount rate of accepted competitive tenders. Additional amounts may be issued for such accounts if the aggregate amount of new bids exceeds the aggregate amount of maturing bills.

Tenders for the bills will be received at Federal Reserve Banks and Branches and at the Bureau of the Public Debt, Washington, D. C. This offering of Treasury securities is governed by the terms and conditions set forth in the Uniform Offering Circular (31 CFR Part 356) for the sale and issue by the Treasury to the public of marketable Treasury bills, notes, and bonds.

Details about each of the new securities are given in the attached offering highlights.

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Attachment

**RR-286** 

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For press releases, speeches, public schedules and official biographies, call our 24-hour fax line at (202) 622-2040

## HIGHLIGHTS OF TREASURY OFFERINGS OF WEEKLY BILLS TO BE ISSUED MAY 18, 1995

		May 9, 1995
Offering Amount	\$13,200 million	\$13,200 million
Description of Offering:		
Term and type of security	91-day bill	182-day bill
CUSIP number	912794 U5 1	912794 T5 3
Auction date	May 15, 1995	May 15, 1995
Issue date	May 18, 1995	May 18, 1995
Maturity date	August 17, 1995	November 16, 1995
Original issue date	February 16, 1995	November 17, 1994
Currently outstanding		\$17,480 million
Minimum bid amount		\$10,000
Multiples		\$ 1,000

# The following rules apply to all securities mentioned above:

<u>Submission of Bids</u> : Noncompetitive bids	<ul> <li>Accepted in full up to \$1,000,000 at the average discount rate of accepted competitive bids</li> <li>(1) Must be expressed as a discount rate with two decimals, e.g., 7.10%.</li> <li>(2) Net long position for each bidder must be reported when the sum of the total bid amount, at all discount rates, and the net long position is \$2 billion or greater.</li> <li>(3) Net long position must be determined as of one half-hour prior to the closing time for receipt of competitive tenders.</li> </ul>
<u>Maximum Recognized Bid</u> <u>at a Single Yield</u>	35% of public offering
Maximum Award	35% of public offering
<u>Receipt of Tenders</u> : Noncompetitive tenders	Prior to 12:00 noon Eastern Daylight Saving time on auction day Prior to 1:00 p.m. Eastern Daylight Saving time
Competitive tenders	on auction day
Payment Terms	Full payment with tender or by charge to a funds account at a Federal Reserve Bank on issue date