NORTHWESTERN Banker Veusletter

Vol. 5 No. 11

Des Moines, Iowa

July 12, 1976

Postpone Five-State EFT System

Implementation of the full-scale electronic funds transfer system known as BankMate has been postponed, it was announced recently by Richard P. Tennant, president of Financial Communication Services Corporation, St. Louis.

Mr. Tennant said FCS board of directors voted not to proceed with the full BankMate system designed by FCS for banks in a five-state

midwestern area.

FCS was offering under the name BankMate its EFT service to all banks in the five-state area of Illinois, Iowa, Kansas, western Kentucky and Missouri. Organizing banks were First National Bank, Belleville, Ill.; Davenport Bank and Trust Co., Davenport, Ia.; Commercial National Bank, Kansas City, Kan.; Central Missouri Trust Co., Jefferson City, Mo., and Boatmen's National Bank, City Bank, First National Bank and Mercantile Trust Co., all of St. Louis, Mo.

The decision was made primarily because the Missouri Legislature in its 1976 session failed to pass legislation that would have enabled broad-scale electronic funds transfer services from remote locations. He predicted that enabling legislation would be reintroduced in the Legislature's next session in January, 1977.

Illinois also lacks enabling legislation, and Continental Illinois National Bank and Trust Company, Chicago, has appealed to the United States Supreme Court. (See separate article in this issue.)

Mr. Tennant pointed out that the design for the BankMate system has been completed, and that the full system could be implemented as soon as enabling legislation is approved.

Continental Bank Asks Supreme Court Review Of CBCT Decision

The Continental Illinois National Bank & Trust Co. has filed a petition to the United States Supreme Court requesting review of a May 28 7th Circuit Court of Appeals ruling which declared that operation of off-premise banking machines by Continental and First National Bank of Chicago constitutes illegal branching.

Nebraska News

BLAIR: Washington County Bank has appointed James Peters assistant vice president and commercial loan officer. He most recently was assistant vice president of Newton National Bank in Iowa.

COLUMBUS: Mark A. Keller has joined the First National Bank and Trust Company as agricultural representative. For the last 18 years Mr. Keller has been division manager for Walnut Grove Products, a division of W. R. Grace and Company of Atlantic, Ia.

ENDERS: Gary Bergmeier has joined the First State Bank as cashier. Most recently Mr. Bergmeier was associated with a CPA irm in North Platte.

LINCOLN: The Nebraska Department of Banking has changed its name to the Nebraska Department of Banking and Finance. The title of the director is now director of banking and finance.

OMAHA: The Omaha chapter of the American Institute of Banking will host the District X Leadership Conference at the Holiday Inn, 72nd and Grover, on July 17. Delegates from eight states making up the district will attend the one-day conference.

South Dakota News

MITCHELL: The Mitchell National Bank has changed its name to First Mitchell National Bank, according to Herman Lerdal, president.

FARMERS GRAIN & LIVESTOCK HEDGING CORP.

以

24 Hour Toll Free Telephone Service
Weekly Confidential Market Report
Marketing Seminars conducted for Clients in Your Area

WRITE OR CALL

FGL. 1200 35th St. West Des Moines. Iowa 50265 515 223-2200

Digitized for FRASER https://fraser.stlouisfed.org
Federal Reserve Bank of St. Louis

A good correspondent bank relationship is still built by good people. Yours and ours.



Call me toll free . . . 800-332-5991

Mark Christen Assistant Cashier Merchants National Bank Bank Cedar Rapds. lowa 52401 A BANKS OF IOWA' BANK

Correction

In the last issue of the Weekly Newsletter, a report from the American Bankers Association on the guaranteed student loan program stated, "Under the present loan program, undergraduate students can borrow up to \$7,500 for four years of schooling and graduate students a total of \$15,000." A reader questioned the latter figure. The Northwestern Banker contacted the ABA and learned that the news release should have given the graduate student total as \$10,000, instead of \$15,000.

Fed Plans to Liberalize Small Bank Borrowing

The Board of Governors of the Federal Reserve System has announced proposals to liberalize the conditions which govern certain borrowing by member banks from the 12 Reserve Banks.

The purpose of the change is to help banks, particularly smaller banks, that are subject to significant seasonal loan demand or deposit fluctuations, to meet the financial needs of their communities.

The Board will receive comment on the proposal through July 23, 1976.

The proposed changes would permit member banks to be eligible for seasonal credit from the Federal Reserve even though they maintain a portion of their liquid assets in the form of Federal funds, so long as such holdings conform to the bank's normal operating experience. Heretofore, the discount window was not available to such banks if they chose to hold Federal funds.

The proposal also liberalizes the seasonal borrowing privilege in other ways. Presently, a bank qualifies for seasonal borrowing assistance if its need for funds in the peak season exceeds 5% of average total deposits in the preceding year. The new proposal lowers this formula to 4% of the first \$100 million, and includes somewhat higher percentages for larger deposits.

In computing eligibility for seasonal assistance, the proposal also reduces the minimum period during which the seasonal need must be evident. The new plan would reduce that test from eight to four weeks.

The seasonal credit arrangement is not normally available to banks with deposits of \$500 million or more.

The proposed changes are aimed

SERVICE WITH NO SMILE.

All our computer knows how to do is work. Quickly. Efficiently. But no smile.

Bill Rickert and Ken Young are the ones who smile.
Especially when they're showing somebody how our straightfaced computer works.

Call Bill or Ken today.



National Bank of Waterloo

mainly at assisting smaller member banks, including those that typically maintain liquid balances in the form of Federal funds. Banks in agricultural and other areas which are subject to seasonal peaks in credit demands will be the principal beneficiaries.

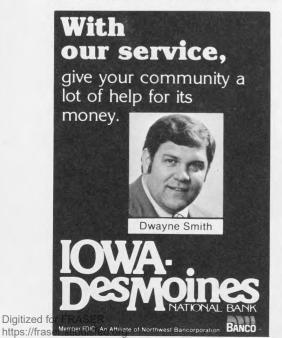
lowa News

BELLE PLAINE: The Citizens State Bank has changed its name to Citizens State Bank.

BETTENDORF: A two-day Advanced Farm Management Seminar will be held at Jumer's Castle Lodge here August 22-24. The seminar is being sponsored by the American Society of Farm Managers and Rural Appraisers, head-quartered in Denver, Colo., and is open to anyone interested in farm management.

DES MOINES: Robert C. Kuefner has been appointed cashier of the Capital City State Bank. He joined the bank in 1960 and in 1972 was assigned to the Hickman office as assistant manager. He recently was assigned to the downtown office as a customer services officer.

DYERSVILLE: The Dyersville National Bank's application for permission to establish an office in the city of Holy Cross has been withdrawn.



Federal Reserve Bank of St. Louis

Developed With You For Your Bank

Personal Banking communications, inc.

Personal Advertising

PHONE: 515/244-3963 BOX 2701 DES MOINES. IOWA 50315

CALL ON THE "PERFORMANCE TEAM"

where common transactions are handled uncommonly well.



FIRST NATIONAL LINCOLN

13th & M Street • Lincoln, Nebraska 68501 • Member, F.D.I.C.

ELDORA: 2nd National Bank has announced the promotions of Judy McCarville to vice president and cashier and James E. Groff to assistant vice president.

HARLAN: The Federal Reserve has granted a request by Harlan National Company for reconsideration of an order dated October 31, 1975, denying Harlan's application to become a bank holding company through acquisition of the Harlan National Bank.

HILLS: The Hills Bank and Trust Company has issued a 100% stock dividend to its shareholders. The capital account of the bank is now \$700,000 and the surplus account is \$900,000.

NEWTON: Keith Welling has joined the Newton National Bank in public relations and commercial lending. He formerly was with Capital City Bank in Des Moines, the First National Bank of Prairie City and the Bedford National Bank.

WATERLOO: In a series of five open houses this past week, over 15,000 people toured the new home for the National Bank of Waterloo. The bank moved to its new quarters, adjacent to the old bank building, over the weekend. The new general phone number for the bank will be 319/291-5200.

Minnesota News

HAWLEY: The Federal Reserve Board has turned down an application by Bancshares of Hawley, Inc., to acquire the State Bank of Hawley. MINNEAPOLIS: The Board of Governors of the Federal Reserve System has announced its denial of the application of Bank Shares Incorporated to merge with Mid America Bancorporation, Inc.

HOPKINS: Lewis Anderson has joined Northwestern National Bank as a commercial loan officer.

LITTLEFORK: Leroy Winkel has been named assistant cashier of the State Bank.

NEW LONDON: The First State Bank has announced the addition of David Haagenson to its staff as assistant cashier. Mr. Haagenson formerly was with the Community State Bank of Minneapolis.

ST. CLOUD: Robert A. Mampel, commissioner of banks for Minnesota, has notified Edward A. Zapp, chairman of Zapp National Bank here, that his office will bring suit against the bank if it does not cease operation of its electronic CBCT at the Crossroads Shopping Center. (Weekly Newsletter, July 5.)

Nebraska News

BLUE HILL: Steve Krueger has joined the Commercial Bank. He is a 1976 graduate of Hastings College.

North Dakota News

LEEDS: The Federal Reserve has announced its approval of the application of Leeds Holding Company to become a bank holding company through acquisition of Farmers State Bank here.

TIOGA: Tioga Bank Holding Company has received approval to become a bank holding company Call your roving correspondent at Bankers Trust

"I'll be there when you need me."



through acquisition of The Bank of Tioga.

Use our toll-free WATS line: 800-362-1688 Member: F.D.I.C./Federal Reserve System

Illinois News

WHEATON: Bank of Wheaton has been issued a charter as a result of its conversion from Wheaton National Bank.

FRANKFORT: Frankfort State Bank has received consent to exercise limited trust powers.

Colorado News

DENVER: The United States Comptroller of the Currency has declared Coronado National Bank here insolvent and has appointed the Federal Deposit Insurance Corporation receiver. The \$2.8

When it comes to helping you with your municipal and government bond portfolios, none of the others come close.

united missouri bank of kansas city, n.a.

Telephone 816-221-6800

gitized for FRASER tps://fraser<u>stlouisfed.org</u>

deral Reserve Bank of St. Louis



COULSON AND LEW

Three of our men on your side at



234-2479



234-2481



Edwin B. Lewis

of Kansas City Telephone (816) 234-2000

million bank opened on March 31, 1973, with the purpose of serving the Mexican-American community of Denver.

LA JUNTA: The La Junta State Bank has received permission to establish a permanent detached facility at 3 W. First Street and to operate in temporary quarters at 3 E. First Street pending completion of permanent quarters.

WANT ADS

Rates 35 cents per word per insertion. Minimum: 12 words NORTHWESTERN BANKER 306 15th St., Des Moines, Iowa

OFFICER WANTED

Progressive \$38MM bank in central Illinois seeks officer with 3-5 years lending experience, primarily in commercial loans. Responsibilities commercial loans 40%; real estate loans 40%; marketing 20%. Fine community. Include resume and salary history. Write Box WWW, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309.

POSITION WANTED

Banker with 11 years experience in all lending areas (consumer credit in particular). Has degree. Write Box LLR, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309.

SMALL BANK STOCKHOLDERS

Maintain a Semi-Annual "Fair Market Price" on your Bank's CAPITAL STOCK, Write: "Ray E. Reents," Appraiser, 2730 S. MacArthur, Springfield, III. 62704.

BANK WANTED

\$10MM or under. All replies held in confidence. Write Box JJA, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, lowa 50309.

WANTED

Banker, 38, with more than 17 years experience; heavy on administration and operations, light on lending. Supervised conversion to computer; revised accounting systems; supervised personnel and payroll costs; supervised proof transit; worked with correspondent bank division; developed operational procedures for correspondent bank customers; extensive other experience. Would also be interested in lending or correspondent bank position. Resume upon request. Write Box DLG, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309.

BANK WANTED

Private individual wishes to acquire a \$20MM or under bank. No personnel changes. All replies held confidential. Write Box TDS, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, lowa 50309.

BANKERS PARTICIPATING LeasePlan

First Insured Services, Inc.

545 - 31 st Street Des Moines, Iowa 50312 R.L. "DICK" SELLON**P.D. "DUANE" DEVAULT

Opportunity for results-oriented individual to work with local development groups in 12-county area of south-central South Dakota to promote basic community facilities and economic development. Interested persons should write for application information to Director, Planning and Development District III, P. O. Box 687, Yankton, S.D. 57078. An Equal Opportunity Employer.

SERVING PROFESSIONALLY

Banking, Financial & Business Personnel lowa and Nationwide

CAPITAL PERSONNEL SERVICE

204 Securities Bldg. 515-283-2545 Des Moines, Iowa 50309

WANTED

We have a number of qualified buyers interested in majority bank stock in Nebraska and Wyoming. If your majority bank stock is available, please write Box CDA, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309. Confidence assured!

Management Recruiters

BANKING SPECIALIST

Iowa's Largest Search Firm

The Financial Center - Suite 1214 Des Moines, Iowa 50309

WANTED

Manager-Correspondent Bank division. Immediate opening in North Dakota's largest bank. Officer will be responsible for the management of the loan and correspondent division, consisting of real estate, commercial and agriculture loans totaling \$120MM. Experience required. Officer to be a member of investment and operating committees. Bank is located in state's capitol city—is a fast growing community, with good living conditions. Send resume to: Robert E. Caudel, vice president, Bank of North Dakota, P. O. Box 1657, Bismarck, ND 58505.

I would like to sell my majority bank stock. I would like to buy majority bank stock.

> Please Contact: J. Mason Henry, President

Charles E. Walters Co., Inc.

P.O. Box 1313, Omaha, Nebraska 68101 Phone: (402)553-6400

LOAN OFFICER WANTED

Loan officer-southeast lowa bank needs a person with a least five years bank lending experience. Will be involved in all facets of lending other than installment. Progressive, over \$30MM bank. Solid opportunity in a fine community. Write Box BMI, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309.

WANTED

Western Nebraska banks want experienced commercial and installment credit loan officer, operations officer and insurance agent. Excellent opportunity for advancement. Send picture and resume to Box CVC, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309.

BANKER WANTED

To operate Bank Personnel Agency and Teller school in midwestern cities. Handle clerical and temporary help (with fidelity bond), as well as executive placements. Must know the banks and bankers in the area, be able to invest in the business, and able to stand rigid investigation of personal background and banking experience. Unless you have ten years or more banking experience, do not apply. Ideal situation for Correspondent Officer or well known C.E.O.

> TOM HAGAN & ASSOCIATES Bank Specialties

Box 12346, N.K.C., Mo. 64116 (816)474-6874

We want to be your correspondent banker. Call us toll free 800-362-1615









WILLIAM B. RUSSELL G. GREGORY S. GREAVES PLAGER WOLFE

Correspondent Bank Department Central National Bank & Trust Company

LOCUST AT SIXTH/FIFTH & GRAND/35TH & INGERSOLL WEST DES MOINES WEST TOWERS OFFICE BUILDING. 35TH & 1-235

Vol. 5 No. 11 Northwestern Banker Newsletter is published weekly by the Northwestern Banker Company, 306 Fifteenth Street. Digitized for Des Moines, Iowa 50309. Subscriptions 25 cents per copy, \$6 per year. Second class postage paid at Des Moines, Iowa. Address all https://frasemail.wibscriptions, changes of address (Form 3579) manuscripts, mail items to above address.