

NORTHWESTERN Banker Newsletter

Vol. 4 No. 50

Des Moines, Iowa

April 12, 1976

To Disclose Mortgage Loan Information

Some 4,400 commercial banks, 3,000 s&ls, 470 mutual savings banks and 600 credit unions will be required to disclose publicly where they make their mortgage loans under a new Regulation A proposed by the Federal Reserve Board to implement the Home Mortgage Disclosure Act of 1975.

The Board has scheduled a hearing on the proposal for April 22. It will accept comment in writing through May 3. The Act goes into effect June 28, 1976.

The regulation is required by the law passed last year requiring disclosure of mortgage lending by depository institutions with \$10 million or more in assets, with offices in principal metropolitan areas ("Standard Metropolitan Statistical Areas"—SMSAs), and that are federally insured or regulated.

The law grew out of allegations that mortgage lending institutions "redline" certain urban areas, refusing to make mortgage loans in those areas or making only token loans there.

In issuing the draft regulation, the Board urged the public to comment not only on provisions they believe should be changed or added, but also on provisions they believe should remain in the regulation. The regulation specifies

that nothing contained therein is intended to encourage unsound lending practices or the allocation of credit.

Provisions

Principal provisions of the proposed new regulation are:

- Designation of the mortgage loan information to be disclosed.

- Directions for determining what mortgage loan information should be reported by census tract and what should be reported by zip code.

- A sample form, suggesting how required data may be reported.

- Establishment of procedures to be followed by state-chartered depository institutions seeking exemption from the Act.

The data to be disclosed is to be made available at lending institutions subject to the Act. Information to be disclosed includes the following:

- Loans on one to four family residences and on family residences of more than four units;

- Loans on individual units of cooperatives and condominiums;

- Secured and unsecured home improvement loans.

Junior mortgages as well as first mortgage loans would be covered, as would participating interests in mortgage loans (to the extent of the participation). Refinancing of a

mortgage loan would be covered, but extension of the maturity of a mortgage would not. No temporary financing, such as construction loans, would be included.

Under the Act, the proposed regulation would require the breakdown of the disclosed mortgage loan information into two main categories and several classes under each main category. These are:

A. Loans made originally by the depository institution.

B. Loans originated by another institution, but purchased by the depository institution.

Within each of these categories data would be divided according to loans on property located within the SMSAs where the headquarters or branches of depository mortgage lenders are located and loans outside those SMSAs. In each case the following itemizations of information would be made for loans on one to four family residences:

1. Loans insured or guaranteed by the Federal Housing Administration, the Veterans Administration and Farmers Home Administration

2. Conventional mortgage loans.

3. Home improvement loans.

The lender would also be required to indicate mortgage loans on one to four family residences made to borrowers who did not, at the time of execution of the mortgage, intend to live in the mortgaged residence.

Banking for a brighter future.



For straight talk on correspondent banking, talk with Homer Jensen at CCB. We do your kind of banking.



CAPITAL CITY BANK

Des Moines' second largest independent bank. Main Bank East Fifth and Locust, Des Moines, Iowa 50309 515/244-5111

A good correspondent bank relationship is still built by good people. Yours and ours.



George Adams
Corres. Banking Rep.

Call me toll free . . .
800-332-5991

Merchants National Bank
Cedar Rapids, Iowa 52401 A BANKS OF IOWA BANK

Iowa News

The House passed the EFT bill 86-5 last week and sent it to the Senate. The bill authorizes POS and unmanned terminals in a bank's home county and contiguous counties, but prohibits crossing state lines.

DES MOINES: John R. Fitzgibbon, chairman and chief executive officer of the Iowa-Des Moines National Bank, will also assume the duties of president of the bank. Robert A. Krane has resigned as president to assume the position of vice chairman at United States National Bank of Omaha, effective April 30. Both banks are affiliated with Northwest Bancorporation. Mr. Fitzgibbon also announced the advancement of Garland K. Carver, Dee L. Frost and Herman C. Kilpper from senior vice presidents to executive vice presidents.

DES MOINES: Edwin A. Langley,

chairman and chief executive officer of Capital City Bank, has announced the advancement of Richard H. Buenneke from executive vice president to president and Homer R. Jensen from vice president to executive vice president. Mr. Jensen will continue to head the correspondent bank department.

DES MOINES: The State Banking Conference will be held April 21 at the Des Moines Hyatt House. It is sponsored by The Federation of County Bankers Association and the Iowa Junior Bankers Association. Registration begins at 8:30 a.m. and the general session at 9:30 a.m.

WEBSTER CITY: Jack Marget has been named president and chief executive officer of the First State Bank here effective June 1. He has been with the Iowa Trust and Savings Bank of Centerville since January of 1971, most recently as executive vice president. Mr. Marget succeeds Russell E. Johnson who recently sold his controlling interest in the bank.

Nebraska News

LINCOLN: "Spirit of '76—A Revolution in Banking" is the theme of the spring conference of the Missouri Valley chapter of the Robert Morris Associates (RMA). It will be held April 15-17 at the Lincoln Hilton. Topics to be discussed include agriculture, economic outlook and legislative and

Valley National Bank
A BANKS OF IOWA BANK
Member FRS • Member FDIC
Des Moines, Iowa 50304 515/245-6139

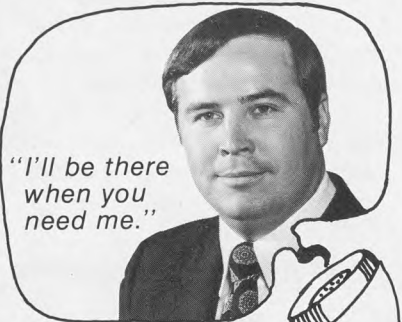
JOHN RODGERS WELCH
Vice President

regulatory issues. Featured speakers are Robert A. Young, national president, RMA; Dr. Jaromir Ledecy, vice president, economic and investment coordination, Rinfret-Boston Associates, Incorporated, New York, N.Y.; The Honorable Willis D. Gradison, Jr., congressman, first district, Ohio and Dr. Noah Langdale, Jr., president, Georgia State University, Atlanta. William J. Bolt, Jr., chairman of the executive committee of the United Missouri Bank of Kansas City, Mo.; Paul D. Dunlap, president of Hawkeye Bancorporation, Des Moines, Ia., and Oliver H. Hughes, chairman, Merchants National Bank of Topeka, Ks., will join Mr. Young on a panel. Registration begins at 3 p.m. Thursday, April 15.

CAMPBELL: James R. Karr has been named cashier of The Campbell State Bank, and William C. Peterson, formerly of Bellevue, Nebr., has been named vice president and director. Mr. Peterson fills the vacancy created when Carey R. Dealey left the bank.

OMAHA: Robert A. Krane has been elected vice chairman of the United States National Bank and will assume his new duties April 30.

Call your roving correspondent at Bankers Trust



Don Carmody,
Assistant Vice President

BANKERS TRUST
Des Moines, Iowa 50304

Use our toll-free WATS line: 800-362-1688
Member: F.D.I.C./Federal Reserve System



Don Jordahl

Your Personal Banking Newsletter developed with you for your bank

Personal Banking
communications, inc.

PHONE 515/244-3963 BOX 2701 DES MOINES, IOWA 50315

CALL ON THE "PERFORMANCE TEAM"
where common transactions are handled uncommonly well.



FIRST NATIONAL LINCOLN

13th & M Street • Lincoln, Nebraska 68501 • Member, F.D.I.C.



Dorothea Wolfe

*Service innovations are our
 business. Why not
 make them yours?*

**IOWA-DES MOINES
 NATIONAL BANK**

MEMBER FEDERAL DEPOSIT INSURANCE CORPORATION

Mr. Krane resigned as president of the Iowa-Des Moines National Bank in Des Moines to accept this new position. Both banks are affiliated with Northwest Bancorporation.

Minnesota News

The state legislature approved on April 5 the Electronic Funds Bill sponsored by the Minnesota Bankers Association and it went to the Governor for signature. The CBF bill, as it was designated, had passed last year but was vetoed by the Governor. The 1976 version was drawn to overcome his objections. It passed the Senate 50-5 and the House 85-37 after coming out of a conference committee.

The legislature also approved HF733 and it was signed March 31 and became law that date. The bill permits Minnesota lenders to charge five percentage points above the Federal discount rate for loans of any size made to ag and business borrowers. At the current 5½% discount rate, the maximum interest rate that can be charged on such loans now is 10½%. The state usury rate of 8% previously limited any higher interest charges to loans only over \$25,000.

ST. PAUL: Henry N. Snyder, assistant vice president, First National Bank of St. Paul, underwent surgery recently and is recu-

perating well at his home at R. R. #3, Amery, Wisc. 54001. He is expected to return to his duties within a few weeks.

ST. PAUL: William Bell has been named president of the Phalen Park State Bank. The bank also named Patricia Schweitzer assistant vice president.

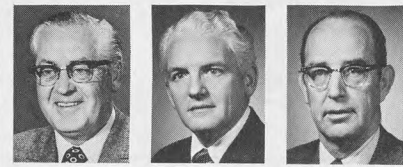
Illinois News

CHICAGO: Marty Noll has been named executive vice president of Capitol Bank of Chicago, a \$40 million deposit bank located at 4800 W. Fullerton. He formerly was an officer in the correspondent department of American National Bank & Trust Company.

MT. MORRIS: Dan Monen, Jr., an Omaha, Nebr., attorney, has purchased controlling interest in Citizens State Bank here from Warren Buffet, an Omaha businessman. Mr. Monen has been elected a director of the bank. George P. Aderton, president and all other officers continue in their present positions. Mr. Monen's son, Dan, has joined the staff of Citizens State Bank.

Montana News

CUT BANK: First Federal Savings & Loan of Kalispell will establish a branch here following approval by the Federal Home Loan Bank Board.



**Christy
 Armstrong** **Leo
 Kane** **Bob
 Scott**

*'WE HAVE WHAT YOU WANT
 in a correspondent bank'*

**American Trust
 and Savings Bank**

9TH AND MAIN, DUBUQUE, IOWA
 MEMBER FDIC - FRS

Colorado News

BASALT: Bank of Basalt's application for Federal deposit insurance has been approved. The bank's capital accounts total \$300,000.

North Dakota News

GRAND FORKS: Valley Bank and Trust Company has increased its capital stock from \$500,000 to \$750,000 by stock dividend.

South Dakota News

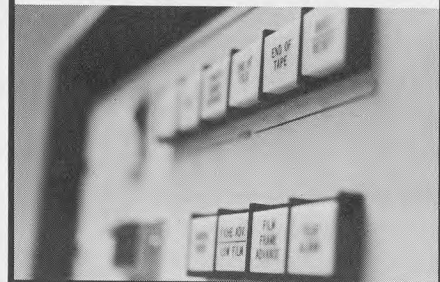
CHAMBERLAIN: Controlling interest in Tri County State Bank has been sold by Henry B. Schelle,

**We know
 the system**

And we know the microfilming supplies and equipment you need to keep it humming. Everything from microfilm or microfiche to viewers, reader-printers, storage systems, jackets, envelopes, bulbs. On hand for immediate shipment. Call or write us today.

iSi

Information Systems, Inc.
 8939 J Street
 Omaha, Nebraska 68127
 402/339-6111



**We want
 to be
 your
 correspondent
 banker.**

**Call us toll free
 800-362-1615.**



**EDDIE A.
 WOLF**



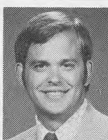
**WILLIAM B.
 GREAVES**



**RUSSELL G.
 PLAGER**



**GREGORY S.
 WOLFE**



**GERALD B.
 MURPHY**

Correspondent Bank Department

"C" Central National Bank & Trust Company

DES MOINES: (515) 240-7111 MEMBER FDIC
 LOCUST ST. SIXTH, FIFTH & GRAND STS. & INGERSOLL
 WEST DES MOINES: WEST TOWERS OFFICE BUILDING, 35TH & I-235

FARMERS GRAIN & LIVESTOCK HEDGING CORP.



LOOKING FOR IMMEDIATE ACCURATE INFORMATION
TO DEAL WITH TODAY'S
WILDLY FLUCTUATING GRAIN &
LIVESTOCK MARKET?

WRITE OR CALL
FGL • 1200 35th St.
West Des Moines, Iowa 50265
515 223-2200

OUR ONLY BUSINESS
IS ADVICE

president, to Hayden H. Thompson, president of Pioneer State Bank in Towner, S.D.

SIOUX FALLS: Funeral services were held last week for Tom Harkison, 79, former chairman and president of National Bank of South Dakota.

WANT ADS

Rates 35 cents per word per
insertion. Minimum: 12 words

POSITION AVAILABLE

Commercial loan officer with some commercial lending experience for a \$40MM bank and member of Hawkeye Bancorporation. This person should be able to assume second position in a member bank within three years. Contact: Larry Wenzl, president, First Federal State Bank, Des Moines, Ia. 50311.

SERVING PROFESSIONALLY

Banking, Financial & Business Personnel
Iowa and Nationwide

CAPITAL PERSONNEL SERVICE

204 Securities Bldg. 515-283-2545
Des Moines, Iowa 50309

BANKERS PARTICIPATING *LeasePlan*

by

First Insured Services, Inc.

545 - 31st Street
Des Moines, Iowa 50312

"DICK" SELLON "DUANE" DEVAULT

POSITION AVAILABLE

We need an individual with strong credit background to join us in the dynamic equipment leasing field. Opportunity to progress with young company. Salary, bonus and stock options commensurate with production. All replies confidential. **First Insured Services, Inc.**, 545 31st St., Des Moines, Ia. 50312.

BANKERS PERSONNEL SEARCH, INC.

321 Stephens Building
Des Moines, Iowa 50309
515/282-4446 or 515/961-5419
Harriette Allison, President
Employer Paid Fee Confidential
Bank Personnel Only

Lease or Sell—Preconstructed bank building with choice of bank equipment. Not a mobile home. Tentative pricing. SON Bank Systems, Box 684, Wichita, Ks. 67201. (316) 842-8167.

POSITION WANTED

Experienced bank officer seeks new opportunity. Background includes operations and internal control of \$18MM bank, covering investments, agricultural and commercial lending. Write Box HSL, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309.

POSITION OPEN

Position available for strong second person in \$21MM central Iowa bank. Total experience in operations and loans necessary. Send resume to Box SRI, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309.

HONOR MOM IN YOUR LOBBY the Friday before Mother's Day with "Free Boxes of Candy!" We have a few hundred cases of fine 6 oz. size assorted Crestline Chocolates at 83 cents per box. Also a few "Pecana Prides," same price. These will go in a hurry, so please don't wait. Old customers call Bob collect. **BOB TUCKER ASSOCIATES**, Box 1222, Pt. Arthur, Tex. 77640. "Since 1958"

POSITION AVAILABLE TRADE ASSOCIATION

South Dakota Bankers Association is accepting applications for the position of Assistant Manager. Some banking or trade association experience would be helpful. Position requires extensive travel within the state. Write for application form to SDBA, Box 1257, Huron, S.D. 57350. Phone: 605/352-6423.

FOR SALE

Reasonable. Burroughs S200 13 pocket proof machine. Only 3 years old. Call Rodney Smith, Miners & Merchants Bank, Lead, S.D. Phone: 605-584-2622.

POSITION AVAILABLE

Farm loan officer experienced in farm operations and farm loans wanted for central Iowa bank. Must be well qualified. Write Box UMU, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Ia. 50309.

BRANCH BANK OFFICE MANAGER

New building to be completed June 1. Attractive northwest Iowa town of 550, eight miles from county seat town of 30,000. Should have capability and experience to establish general insurance agency. Ag loan experience helpful but can train. Salary and commissions negotiable. Excellent benefits. All replies confidential. Write Box GBE, c/o NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309. We are an equal opportunity employer.

FOR SALE

One NCR 481 proof encoder in excellent condition. Phone: 319/656-2265.

BANKERS WANTED

PRES.—Must have exper. as C.E.O. Prefer N.W. Iowan with good agri loan experience.

TRUST & LOAN—To establish dept. for med. size Mo. bank. Prefer degree.

R. E. LN.—Mature residential officer for K.C. area & Development. Const. loan officer in Iowa bank.

SECRETARY—Several places in K.C. area for exper. bank secy. with shorthand—\$700.00.

HEAD TELLER—K.C. area. Start at \$600.00.

TELLERS & PROOF OPER.—Opening in several good K.C. banks. **Salary Open.**

Clerical positions available in other midwest cities. Call or write for information.

TOM HAGAN & ASSOCIATES

Box 12346 N.K.C. 64116
(816) 474-6874

"IT TAKES A BANKER TO KNOW ONE."

GBES INC

offers the following:

SYSTEMS DIVISION

Power files
Check files
Insulated files
Fire safes
Furniture
Color coded folders
Fire doors
Data safes

BANK DIVISION

Vault doors
Safe deposit boxes
Alarm systems
Drive-up equipment
Portable vaults
After hour depositories
Modular teller stations
Buses

WE SERVICE WHAT WE SELL!--WE SERVICE WHAT OTHERS SELL!

Contact one of our experts for a personal call.

GENERAL BANK EQUIPMENT & SYSTEMS, INC.

P.O. BOX 27512 OMAHA, NEBRASKA 68127

[402] 331-1313

Vol. 4 No. 50 Northwestern Banker Newsletter is published weekly by the Northwestern Banker Company, 306 Fifteenth Street, Des Moines, Iowa 50309. Subscriptions 25 cents per copy, \$6 per year. Second class postage paid at Des Moines, Iowa. Address all mail subscriptions, changes of address (Form 3579) manuscripts, mail items to above address.