

NORTHWESTERN Banker Newsletter

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March 6, 1972

Independent Bankers Meet March 12-15

Independent bankers from 40 states will assemble in Bal Harbour, Florida, March 12-15 for their 42nd annual convention.

Advance registrations have exceeded 2,100, according to Howard Bell, Sauk Centre, Minnesota, executive director of the Independent Bankers Association of America. The convention program will include addresses at general sessions Tuesday and Wednesday, March 14 and 15, by speakers upon subjects that affect the future of the independent bank.

A governor of the Federal Reserve Board, an agricultural economist, a specialist in bank investments, the co-director of staff for the President's Commission on Financial Structure and Regulation, and a Portland, Oregon physician will head the list of speakers.

Following the keynote speaker, President Donald M. Carlson of Elmhurst (Illinois) National Bank, will be Vice Chairman J. L. Robertson of the Federal Reserve Board; Dr. Harold F. Breimyer, University of Missouri; Bohdan J. Kewish, senior vice president and research director, Moody's Investors Services; Don Jacobs, chairman, finance department, Northwestern University Graduate School of Management, and Dr. Clinton S. McGill.

Pre-convention sessions of standing committees on federal legislation, government fiscal policy, competing financial institutions, bank study, agriculture and rural America will be held on Sunday, March 12, while two-day sessions of the 50-member Executive Council and

the 30-member Resolutions Committee will begin on the same day.

Social activities will include a get-acquainted buffet breakfast, an evening



D. M. Carlson



H. L. Gerhart

dinner with entertainment, and a festive climax banquet. Two Irish television and cabaret personalities, Austin Gaffney and Hal Roach, both of Jury's Hotel, Dublin, are flying over to entertain the bankers, their wives and guests in a program March 13 that will anticipate St. Patrick's Day.

Organized in Minnesota in 1930, the Independent Bankers Association of America has a record high membership of 6,835 commercial banks in 40 states, and maintains its national headquarters in Sauk Centre, Minn.

H. L. (Bud) Gerhart, president, First National Bank, Newman Grove, Nebraska, is slated to move up from first vice president to president of the Association.

High Court To Hear Greeley Bank Case

The Supreme Court of the United States has agreed to make the proposed acquisition of the First National Bank of

Greeley, Colo., by the First National Bancorporation of Denver the nation's first test of Justice Department power to stop banking alignments through anti-trust charges.

The decision of the court to hear the case was reported from Washington by United Press International, which termed the case.

It is the first antitrust challenge of the recent trend for bank holding companies to become dominant by acquiring leading small local banks.

The court said it will hear the issue next fall or winter and decide it by written opinion.

The decision to hear the case is a setback to First National Bancorporation, which won in the lower court.

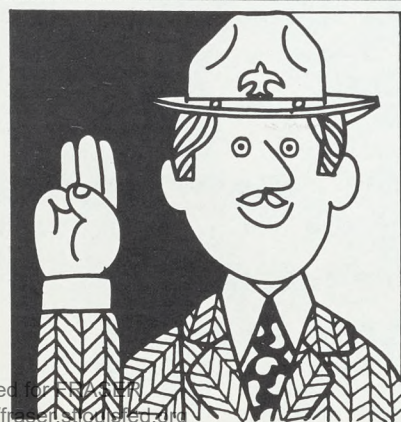
A federal court in Denver on July 12, 1971, dismissed a complaint by the Justice Department, which was trying to block the acquisition.

Study New Formula For Setting Prime Rate

Two committees of the American Bankers Association have undertaken a study of the base-lending-rate concept with an eye toward developing a new formula which might be accepted by commercial banks in setting their best lending rates, Allen P. Stults, president of the ABA, said recently.

The work of the two committees — research and planning, and economic advisory — has been under way for two months and is proceeding thus far on an informal basis, Mr. Stults emphasized.

However, at Mr. Stults' suggestion,
(Turn to back page, please)



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IOWA NEWS

CEDAR RAPIDS: Brenton Banks, Inc., has been given permission to operate temporary facilities on the site of its new bank. The permanent building is to be constructed in the spring.

DES MOINES: Legislation to limit registered bank holding companies in Iowa by asset size and liberalize the bank office laws has passed both the Senate and the House and awaits the signature of Governor Ray. In the final version, no multibank firm can control more than 8% of the state's total bank deposits. Other phases of the "Omnibus Banking Bill" remained unchanged, including more offices for urban complexes and "grandfather rights" for Northwest Bancorporation to acquire additional banks in Iowa. More complete details will be published in the March issue of the *NORTHWESTERN BANKER* magazine.

DES MOINES: The Iowa Bankers Assn. will distribute a new 1972 edition on March 15 of "An Iowa Schedule for the Preservation and Destruction of Bank Records" prepared by the Destruction of Obsolete Records Committee of the IBA.

MARION: 1st National entertained its farm customers Feb. 24 with a buffet dinner and movie. Dr. Wm. G. Murray of Iowa State U., Ames, spoke on the Living History Farms and gave a report

on the Land Value Survey taken in Iowa each fall.

POLK CITY: A new building for Polk City Savings Bank will be constructed this year, according to W. C. Miller.

NEBRASKA NEWS

March 1 marked the opening day of a new Regional Clearinghouse that encompasses 179 banks in a 90-mile radius around Omaha, including Lincoln as well as a small corridor out to Grand Island, Aurora and Bradshaw. Operated through the Federal Reserve Bank of Kansas City branch in Omaha, it provides, in effect, one-day clearing of checks among banks in the area.

First National B&T and National Bank of Commerce of Lincoln have joined with Omaha Nat'l., U.S. Nat'l., 1st Nat'l., Northwestern Nat'l. and Packers Nat'l. of Omaha in the Omaha Clearinghouse. Checks are exchanged at the Fed building each morning at 9:15 a.m. and all clearings in the region are completed by the following day. This cuts into the "float" time that the Fed has avowed to eliminate or diminish as much as possible.

The seven city correspondent banks named above will have a Fed transit routing number of 1040. The other 172 banks in Omaha, Lincoln and the rest of the 90-mile radius will be designated 1049, while the balance of Nebraska banks will be 1041.

This is believed to be the fourth or fifth such regional clearinghouse center established by the Fed in a program that will be nationwide within coming months. One of the first was the Denver region. Discussions have been underway looking to the possibility of transferring nine counties in western Iowa from the

7th Fed in Chicago to the 10th Fed for clearinghouse purposes as part of the Omaha region.

ASHLAND: Richard D. Edwards has been elected v.p. at Farmers & Merchants Nat'l.

DAVID CITY: Promoted at David City Bank to v.p. was Larry J. Sloup and Mrs. Terry L. Novak was elected a.c.

DAVID CITY: Mrs. Helen Hendricks was named a.c. at 1st Nat'l.

HASTINGS: H. Jack Moors, pres., 1st Nat'l., has announced the appointment of John F. Farrell as v.p. Mr. Farrell has been v.p. at Northwestern Nat'l. of Omaha and will be v.p.-mktg. and commercial loans at Hastings.

HAY SPRINGS: New officers at 1st Nat'l. are John D. Carpenter, pres., and Arlan Krugerud, v.p. & cash.

MULLEN: Donald Pearson was elected a.c. at Bank of Mullen.

OMAHA: Morris F. Miller, chmn. of Omaha Nat'l. said the bank expects to make an offering of \$15 million principal amount of 7½ year capital notes due Sept. 1, 1979.

OMAHA: Hawthorne Arey, 66, a native of Omaha and former vice chmn. & dir. of Export-Import Bank, Washington, D.C., died of a heart attack recently.

PERU: Jess Zimmerman, pres. of Bank of Peru has announced the election of Donald L. Yates as exec. v.p. & chief exec. off. & dir. Most recently, Mr. Yates has been with Beatrice State Bank. Prior to that he was with Gamble Skogmo, Inc. for 9 years.

SO. SIOUX CITY: At Dakota County State Bank new officers elected are: Thomas L. Williams, cash.; R. D. Wessendorf and George E. Olson, a.v.p., and Merle Rost, a.c.

ILLINOIS NEWS

Illinois Bankers Association group meetings this week will be:

March 7 — Group 7 at U.S. Grant Motor Inn and Masonic Temple in Mattoon. Business meeting 3:45 p.m., reception 5:00 p.m., dinner 6:30 p.m.

March 8 — Group 10 at University

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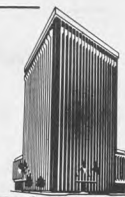
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Center, Southern Ill. U., Carbondale. Luncheon and business meeting, dinner at 6:30 p.m., dancing.

March 9 - Group 9 at Augustine's Restaurant in Belleville. Business meeting 3:45 p.m., reception 5:30 p.m., dinner 6:30 p.m.

CHICAGO: New vice presidents at Illinois State Bank are Melvin C. Marks, auditor; Thomas A. Hickey, trust officer, and James A. Monroe, controller.

CHICAGO: Thomas J. Annerino has been elected v.p.-bus. dev. div.

HINSDALE: Don F. Warnke, pres. of 1st Nat'l. since 1954, has been named chmn. & chief exec.; Jerold K. McCoy, exec. v.p., was advanced to pres. & chief admin. off.; Mrs. Dorothy Crosssett was named v.p., and Mae Dahms was elected a.c. Mr. Warnke was an Iowa banker prior to moving to Hinsdale.

MATTESON: Raymond J. Lenart, cash., was also advanced to v.p.

CHICAGO: Daniel L. Fries has been elected cash. at Northwest Nat'l. to succeed Joseph P. Spingola, who continues as sr. v.p.; Arthur T. Pressney was elected v.p., and Irene Cobb, Muriel Kregg, Raymond Lanners and John Westa have been elected a.c.'s.

HIGHLAND PARK: Willerd J. Blumhardt has been advanced to sr. v.p. and Frederick G. Ash was named asst. to the pres.

MINNESOTA NEWS

ALEXANDRIA: The new Community State Bank opened here for business Feb. 22.

BLAINE: Don Guimont will be pres. & man. off. of the newly approved Blaine State Bank. His most recent position was pres. of Gambles Continental Bank, St. Paul. The new bank will be at 101st & University Ave. in Blaine. The charter was granted last summer and FDIC approval came in January. Capital accounts are \$600,000. Opening is scheduled for May 1.

EDINA: William J. Bohnoff has been elected v.p. in charge of commercial lending at First Southdale Nat'l. He moved from First Hennepin State and succeeds Darrell G. Knudson, who assumed new duties March 1 as v.p. at Merchants Nat'l. B&T of Fargo, N.D.

EDINA: Three officers have been added and one promoted at Americana State Bank. New officers are Neil W. Peterson, v.p., and H. Wm. Strandquist and Jeffrey D. Litman, loan off. Promoted to head of the installment loan dept. was Orville J. Spanier. Mr. Peterson has been v.p. at Summit State Bank, Bloomington. Mr. Strandquist returns to Americana State after one year as v.p. at 1st Nat'l., New Prague. Mr. Litman has been with Western National, Duluth, the past three years.

MINNEAPOLIS: First Bank System, Inc., has filed with SEC for a proposed public offering of \$70 million of notes due Sept. 15, 1979.

MINNEAPOLIS: New exec. officers of Dairn, Kalman & Quail are: Robert W. Fischer, chief exec. off.; Thomas R. Felt, chmn. of the bd.; Richard D. McFarland, pres.; James G. Peterson, chmn. of exec. comm., and John L. Walton, chmn. of fin. comm. & chief oper. off.

NEW HOPE: The request for reconsideration of a petition for a new bank in New Hope was rescheduled for April 10 by the Minnesota Commerce Commission.

COLORADO NEWS

DENVER: The Fed has approved the United Banks of Colorado acquisition of the St. Vrain Valley Bank in Longmont. Started in 1964, the Longmont bank showed assets at year-end of \$8,700,000. United Banks of Colorado now owns 11 banks in the state.

The holding company has also signed a letter of intent with the Montrose National Bank, Montrose, Colorado. The letter establishes a basis for an exchange of stock between the shareholders of the bank and United Banks. United Banks reported year end assets of \$854 million.

NORTH DAKOTA

FARGO: The N. D. Banking Board has approved organization of the new Union State Bank to be located in the area of 13th Ave. So. & Interstate 29. Organizers are E. G. Clapp, Jr., Noel Fedje, Dr. George R. Thompson, Paul P. Feder, Leo B. Murphy, A. M. Krider and Charles H. Corwin. Capitalization is \$500,000.

NEW ENGLAND: Allen C. Anderson, exec. v.p. of Citizens State, has announced two new officers. They are Frank Emch, v.p., and Don Neprash, a.v.p. Mr. Emch comes from Dickinson where he has been an officer of American State Bank for two years.



Christy Armstrong



Leo Kane



Bob Scott

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NORTH DAKOTA NEWS

BISMARCK: LeRoy Gilbertson has been named manager of the mortgage loan department of the Bank of North Dakota. Prior to joining the bank in December, 1969, he was with the Minot Federal S & L.

In another announcement, the bank announced the resignation of C. Christie Bantz, vice president.

FARGO: The Comptroller has disapproved an application for a branch for the Merchants Nat'l. Bk. & Tr. Co. in the West Acres Shopping district.

INDEPENDENT BANKERS...
 (Continued from front page)

the ABA committee have examined a weighted composite index utilizing five money market rates in comparison with the performance of the prime rate over a five-year period. The proposed ABA formula compares favorably with movements in the prime, he said.

WANT ADS

Rates 25 cents per word per insertion. Minimum: 12 words.
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WANTED

Set of teller fixtures and lobby desk. Must look reasonably new. Write Box NFD, NORTHWESTERN BANKER, 306 Fifteenth Street, Des Moines, Iowa 50309.

WANTED

Used drive-up window by June 1, 1972. Write File KIA, in care of the NORTHWESTERN BANKER, 306 - 15th St., Des Moines, Iowa 50309.

POSITION WANTED

Branch bank managing officer with 14 years experience, nine as managing officer, desires to relocate in larger community as 1st or 2nd man in agricultural-oriented bank in mid-west. Experienced in farm and ranch loans. Knows insurance. Write File DSB, c/o NORTHWESTERN BANKER 306 Fifteenth Street, Des Moines, Iowa 50309.

POSITION WANTED

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FOR SALE

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LASALLE OFFICERS TO BE AT ILLINOIS GROUPS.....

Cy Kirk, vice president, and John MacArthur, assistant vice president of LaSalle National Bank, Chicago, will be on hand for the Illinois Group Meetings. Bankers of Group 7 (Mattoon); Group 10 (Carbondale), and Group 9 (Belleville) will find Cy and John ready and willing to discuss current banking services. If you need immediate action, call them at Area Code 312/443-2774.

WE NEED APPLICANTS....

Here are some of the positions we have available. There is no charge to the applicant for our service as we look to the employing bank for our compensation. If you are interested in seeking a new position for any reason, please write promptly - all replies confidential. Bank experience required.
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