NORTHWESTERN Banker

Oldest Financial Journal Serving The Central and Western States

No. 1248

Des Moines, Iowa

September 21, 1970

List ABA Advance Registration

The advance registration list for 96th annual convention the American Bankers Association, scheduled for Miami Beach, October 11-14, has been released by the ABA. Bankers attending from the Northwestern Banker area are as follows:

IOWA

Armstrong, Christy F., and wife, Executive Vice President, American Trust & Savings Bank, Dubuque; Americana

Arp, Leonard E., Director, Liberty Trust & Savings Bank, Durant; Lucerne Baker, Ralph N., and wife, President, Hedrick Savings Bank, Hedrick; Bar-

celona Ballou, E. Leland, and wife, President, Security Trust & Savings Bank, Storm Lake; Americana

Barnett, G. M., and wife, President, Guthrie County State Bank, Guthrie Center; Seville

ter; Seville

Bartik, Ernest C., President, Corwith
State Bank, Corwith; Seville

Blackford, J. C., and wife, President,
Union Bank & Trust Company, Ottumwa; Eden Roc

Breitbach, A. W., and wife, Executive
Vice President, Gilbertville Savings
Bank, Gilbertville; Fontainebleau

Brenton, William H., and wife, Chairman of the Board, Brenton Banks,
Inc., Des Moines; Doral Beach
Chrystal, John, President, Iowa Savings
Bank, Coon Rapids; Ivanhoe

Cody, James T., and wife, Vice President
and Cashier, Dallas County Savings
Bank, Minburn; Seville

Bank, Minburn; Seville Cooper, Thomas O., and wife, President, South Des Moines National Bank, Des

Moines; Balmoral

Currell, James A., and wife, President,
Emmet County State Bank, Esther-

ville; Fontainebleau

Day, R. W., and wife, Vice President,
Commercial State Bank, Marshall-

town; Barcelona

Day, Richard F., and wife, President,
First National Bank, Missouri Valley; Americana

DeKoster, Dale K., and wife, President, The Waterloo Savings Bank, Waterloo; Deauville

Eilders, Ben G., and wife, Executive Vice President, First National Bank of Ottumwa; Kenilworth

Ernst, D. W., and wife, Chairman of the Board, American Trust & Savings Bank, Dubuque; Americana

Fitzgibbon, John R., and wife, President, Iowa-Des Moines National Bank, Des Moines; Plaza

Freeland, Malcolm, Publisher, Northwestern Banker, Des Moines; Fontainebleau

tainebleau

Fritz, Collin W., and wife, Superintendent of Banking, Iowa Department of Banking, Des Moines; Casablanca

Garton, Geo. R., and wife, President, First State Bank, Chariton; Saxony

Grangaard, Bernhard C., and wife, Chairman and President, Central National Bank and Trust Co., Des Moines, Deauville

Gronstal, Joe H., President, Carroll County State Bank, Carroll; Fontaine-

ronstal, Paul L., Director, Carroll County State Bank, Carroll; Fontaine-Gronstal,

Hagemann, Carl E., and wife, President, State Bank of Waverly; Americana Haller, Ben, Editor, Northwestern Banker,

Des Moines; Fontainebleau Hansen, Henry, Chairman of Board, Lib-erty Trust & Savings Bank, Durant;

Hansen, Oliver A., and wife, President, Liberty Trust & Savings Bank, Du-

rant; Lucerne Harrison, Russell L., and wife, President,

State Bank of Dumont; Ivanhoe
Holscher, Robert G., Vice President,
American Trust & Savings Bank, Dubuque; Balmoral

Horn, Thomas C., and wife, Executive Vice President, The Security National Bank of Sioux City; Doral Beach

Huston, H. Lee, and wife, Chairman of the Board, Columbus Junction State

Bank, Columbus Junction; Barcelona Huston, Thomas H., and wife, President, Columbus Junction State Bank, Co-

Jorgenson, James E., and wife, Cashier, Central State Bank, State Center; Sea-

Kane, Leo F., and wife, Senior Vice President, American Trust & Savings Bank, Dubuque; Balmoral

Kelley, Dale, and wife, Executive Vice President, First National Bank, Burlington; Seville
Kilgore, R. Lawrence, and wife, President, The National Bank of Waterloo;

Barcelona

King, James E., and wife, Vice President, Peoples National Bank of Albia; Lu-

Klein, Harold P., and wife, First Senior

Vice President, Iowa-Des Moines National Bank, Des Moines; Plaza os, Frank L., and wife, President, Washington State Bank, Washington; Cadillac

Krane, Robert A., and wife, Vice President, Iowa-Des Moines National Bank,

Des Moines; Plaza

Levitt, Richard S., and wife, Executive Vice President, Dial Financial Corporation, Des Moines; Deauville

Lindquist, Arthur E., Jr., and wife, Executive Vice President and Secretary, Love Paykers Association Des Moines;

Iowa Bankers Association, Des Moines; Eden Roc

Lipton, J. W., Jr., and wife, Executive

Vice President and Cashier, Ida County State Bank, Ida Grove Lucht, A. W., President, Union Story Trust & Savings Bank, Ames; Fontainebleau

Malmberg, Robert F., and wife, President, Centerville National, Centerville, Holiday—22nd Street
Manning, Paul T., and wife, President,
East Des Moines National Bank, Des
Moines; Cassablanca

Marget, George W., and wife, Vice President, Keokuk County State Bank, Sigourney; Americana

Mayne, Winfield G., and wife, Vice President and Cashier, Montgomery County National Bank, Red Oak; SeaView Mazie, Marvin E., Treasurer, Dial Financial Corporation, Des Moines; Deau-

McMichael, M. M., and wife, Senior Vice President, Iowa-Des Moines National Bank, Des Moines; Plaza

Messerer, Hoyt C., and wife, President, First National Bank, Cedar Falls; Barcelona

Mexdorf, R. C., and wife, Vice President, The National Bank of Waterloo; Bar-

Nachazel, R. J., and wife, Vice President, Farmers & Merchants Bank & Trust, Burlington: Ivanhoe

(Turn to page 2, please)

There are so many ways we can help you That's why over half the banks in lowa are -MNB correspondents

> Forbes Olberg **Executive Vice President**



MERCHANTS NATIONAL BANK

CEDAR RAPIDS, IOWA

MEMBER FDIC





We're here to help you get what you want

IOWA-DES MOINES NATIONAL BANK

George Harnagel

Member Federal Deposit Insurance Corporation

ABA Registration . . .

Nelson, Gerald O., and wife, Senior Vice President, Iowa-Des Moines National Bank, Des Moines; Plaza Nickel, Maurice E., and wife, Executive Vice President, National Bank & Trust Co., Chariton; Holiday—87th Street

Ollenburg, H. L., and wife, President, Hancock County National Bank, Gar-ner; Fontainebleau

ner; Fontainebleau Prill, Duane D., President, The Newton National Bank, Newton; Eden Roc Rodibaugh, Earl G., and wife, Executive Vice President, First National Bank in

Fairfield; Holiday—22nd Street
Rowenhorst, H. V., and wife, President,
Northwestern State Bank, Orange

City; Doral Beach
Sagers, John M., and wife, Vice President
and Senior Trust Officer, Peoples Bank
and Trust Company, Cedar Rapids; SeaView

SeaView
Schrup, C. J., and wife, Executive Vice
President, American Trust & Savings
Bank, Dubuque; Balmoral
Schrup, N. J., President, American Trust
& Savings Bank, Dubuque; Americana
Sholeen, David J., and wife, Cashier, The
Nodaway Valley National Bank, Villisca; Carillon
Smith, Dale C., and wife, Senior Vice
President, Central National Bank &
Trust Company, Des Moines; Deauville
Stephens, Morris, Chairman of the
Board, First Federal State Bank, Des
Moines

Moines

Sterling, Robert J., and wife, President, Bankers Trust Company, Des Moines; Carillon

Sverdahl, Rowland K., and wife, President, Peoples Bank and Trust Company, Waterloo; Doral Country Club Taylor, David, and wife, President, First

Federal State Bank, Des Moines; Plaza Tegeler, Olan F., and wife, President, State Bank of Worthington; Sans

Yandevanter, J. I., and wife, Vice President, Guthrie County State Bank, Guthrie Center; Seville

Van Helten, Paul A., and wife, Cashier,

Corwith State Bank, Corwith von Schrader, Max, and wife, Chairman of the Board, Union Bank and Trust Company, Ottumwa; Fontainebleau



Christy Armstrong



Leo Kane



Bob Scott

WE HAVE WHAT YOU WANT in a correspondent bank'

American Trust and Savings Bank

Digitized for FRASER MAIN, DUBUQUE, IOWA

https://fraser.stlouisted produc . FRS Federal Reserve Bank of St. Louis

von Schrader, Max, Jr., and wife, Execu-tive Vice President, Union Bank and Trust Company, Ottumwa; Fontaine-

Walsh, C. H., and wife, President, Farmers & Merchants Bank & Trust, Burlington; Ivanhoe

Welch, Ted J., and wife, Chairman and President, Peoples Bank and Trust Company, Cedar Rapids; SeaView

Willits, Robert O., and wife, Cashier, Farmers State Bank, Dows; Holiday—

Wollenhaupt, Arlin T., and wife, Executive Vice President, State Bank of Wapello; Barcelona

Zimmer, Robert J., and wife, President, First National Bank of Mason City; Sea View

NEBRASKA

Adams, Dale M., and wife, President, First State Bank, Scottsbluff; Barce-

Adams, Melvin H., Sr., and wife, Presi-

dent, Bank of Brule

Amen, Paul J., and wife, President, National Bank of Commerce Trust and Savings Association, Lincoln; Plaza

Blaha, Donald E., and wife, Executive Vice President and Cashier, First National Bank in Ord; Holiday-22nd Street

Bordewick, Jay F., and wife, Vice President, The United States National Bank

Deitemeyer, Harold R., and wife, President, First National Bank & Trust Company, Beatfrice; Barcelona Hansen, Kermit, and wife, Executive Vice President, The United States National Bank of Omaha, Plaza

Bank of Omaha; Plaza
Irving, James A., and wife, President,
First West Side Bank, Omaha; Carillon
Jeffrey, Adon M., and wife, President,
First National Bank of Wayne; Ameri-

Johnson, Rolland W., and wife, Executive Vice President, The First National Bank, Syracuse; Carillon Lyman, Edward W., and wife, President, The United States National Bank of

Omaha; Plaza

Marshall, Charles J., and wife, President, Bank of Verdigre; Diplomat McKibbin, H. L., and wife, Executive Vice President, Bank of Gering, Omaha; Americana

Moors, H. Jack, and wife, President, First

National Bank, Hastings; Balmoral Osterberg, Harris V., and wife, Secre-tary, Nebraska Bankers Association,

Omaha; Americana Osterberg, William H., Executive Man-ager, Nebraska Bankers Association,

Omaha; Americana Reed, Charles S., Executive Director, Association of Military Banks, Bellevue; Fontainebleau

Reinhart, John S., and wife, President, First National Bank of Bellevue; Ivan-

Smith, William C., and wife, President, First National Bank & Trust Co. of

Lincoln; Americana
Stuckey, Lyman M., President, Lexington State Bank, Lexington; Balmoral
Tornblom, Roland H., and wife, President, City National Bank of Lincoln; Barcelona

Turner, John A., and wife, President, Mason State Bank, Mason City; Holiday—22nd Street

Wellensiek, Otto H., and wife, President, The First National Bank, Syracuse; Carillon

Yaussi, Glenn, and wife, Chairman of the Board, National Bank of Commerce Trust and Savings Association, Lincoln; Plaza

Yates, Burnham, and wife, Chairman of the Board, First National Bank & Trust Co. of Lincoln; Americana

MINNESOTA

Alexander, Mark H., and wife, Director, Security Bank and Trust Company of Owatonna; Fontainebleau

Anderson, Dwight W., and wife, Vice President, First National Bank of Minneapolis; Carillon

Anderson, Wendell H., and wife, President, Northwestern State Bank, Tracy; Casablanca

archibald, Peter H., Assistant Vice President, First National Bank of Minneapolis; Carillon

Bard, Charles R., and wife, President, Park Plaza State Bank, St. Louis Park; Carillon

Bartholomay, Thomas H., and wife, Assistant Vice President, First Bank System; Minneapolis; Cadillac Bedford, Keith F., and wife, Vice President, The First National Bank of Pine City; Saxony

Benson, Harry C., Jr., Vice President, Northwestern National Bank of Min-neapolis; Mimosa Blackmarr, Wayne, and wife, President, Wayzata State Bank, Wayzata; Deau-

Branham, Robert S., and wife, Senior Vice President, Northwest Bancorpo-ration, Minneapolis; Mimosa

Branson, C. Robert, and wife, President, Gamble Skogmo Acceptance Corpora-tion, Minneapolis; Plaza

tion, Minneapolis; Plaza
Brekken, Carol W., and wife, President,
Peoples State Bank, Mazeppa; Saxony
Broom, L. M., and wife, President, Northwestern National Bank, South St.
Paul; Deauville
Buckman, Donald W., and wife, Vice

President, First National Bank of St.
Paul; Deauville
Cannon, Roy A., and wife, Vice President, Community State Bank of
Bloomington; Algiers
Carlander, Richard J., and wife, President Bank of

dent, The State Bank of Faribault; Ivanhoe

Chapman, William R., and wife, Chairman of the Board, Midland National Bank of Minneapolis; Fontainebleau Choromanski, Jerome J., and wife, President, Crystal State Bank, Crystal;

Barcelona

Coleman, Curtiss C., and wife, President, First National Bank of Spring Valley; Carillon

Coleman, Curtiss C., and wife, Vice President, First National Bank of Minneapolis; Fontainebleau

Collins, Emmons W., and wife, Chairman

of the Board, First American National Bank, Duluth; Americana Cornell, C. H., and wife, President and Chairman of the Board, Fidelity Bank and Trust Company, Minneapolis; Pan American

Davies, Walter H., Jr., and wife, Vice Chairman and Treasurer, Gamble-Skogmo, Inc., Minneapolis; Plaza Dixon, George H., and wife, President, First National Bank of Minneapolis;

Fontainebleau

Dunne, Dennis W., and wife, Vice President, Northwest Bancorporation, Minneapolis; Mimosa

neapolis; Mimosa
Eggen, Chester N., and wife, Executive
Vice President, Richfield Bank & Trust
Co., Richfield; Seville
Fiala, A. Dan, and wife, President, Ogilvie State Bank, Ogilvie; SeaView
Fuller, Jim, Reporter, Minneapolis Tribune Minneapolis; Barcalona

une, Minneapolis; Barcelona Gaffin, Stanley, and wife, Owatonna; Fontainebleau

Gamble, Bertin C., and wife, Chairman of the Board, Gamble-Skogmo, Inc., Minneapolis; Plaza

Gernes, Jack A., and wife, Executive Vice

President, Winona National and Savings Bank, Winona; Deauville

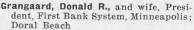
Gowan, James T., and wife, Vice President, First National Bank of St. Paul; Deauville

Call on the "Performance Team"...

where common transactions are handled uncommonly well.

FIRST NATIONAL BANK & TRUST COMPANY OF LINCOLN

13th and M Street • Lincoln, Nebraska 68501 • Member, F.D.I.C.



Grogan, John K., and wife, Vice President, First National Bank of Minneapolis; Carillon

Hanson, Harold L., and wife, President, The First National Bank, Baudette; Americana

Harris, Philip B., President, Northwest-ern National Bank of Minneapolis; Doral Beach

Heaney, Dennis W., and wife, Advertising Director, Commercial West Magazine, Minneapolis; Saxony

Henning, P. P., and wife, President, First National Bank, Stewartville Henry, George S., and wife, Vice Presi-

dent, First National Bank of Minneapolis; Carillon

Howe, Robert E., and wife, Vice Presi-

dent, Citizens State Bank of Fulda; Lucerne

Hubbard, Frederick T., and wife, President, Northwestern National Bank of Rochester; Fontainebleau Hubbell, Robert J., and wife, President,

Eastern Heights State Bank, St. Paul; Lucerne

Jilek, Loren E., and wife, President, Farmers State Bank, Lester Prairie; Montmartre

Johnson, Douglas M., and wife, Vice President, Midland National Bank of

Minneapolis; Fontainebleau Kigin, Jerry J., and wife, President, Northwestern Bank & Trust Co., St. Cloud; Holiday-22nd Street

Kircher, G. Jerome, and wife, President, The Citizens State Bank of Olivia; Americana

Klapp, William D., and wife, President, The First National Bank of Stillwater; Plaza

Klasen, Geo. J., and wife, President, Royalton State Bank, Royalton; Sea

Klingen, Richard A., and wife, President. Northwestern National Bank of Hop-

kins; Holiday—22nd Street Knutson, Austin L., and wife, Vice President, First National Bank of Minneapolis; Fontainebleau

Knutson, John P., and wife, President. Midland National Bank of Minneapolis; Fontainebleau

Kolar, J. V., and wife, President, Calumet State Bank, Calumet; Casablanca Kryzsko, S. J., and wife, President, Winona National & Savings Bank, Winona; Fontainebleau

Lange, Robert F., and wife, President, Fifth Northwestern National Bank,

Minneapolis; Holiday—22nd Street Lange, Stephens J., and wife, Director, Security Bank and Trust Company of Owatonna; SeaView

Leider, Lloyd L., and wife, Executive Vice President, First National Bank of Saint Paul; Deauville

Lewis, Roger J., and wife, Editor, Commercial West, Minneapolis; Fontaine-

blean

Lindholm, C. Paul, Vice President, North-western National Bank of Minneapolis; Mimosa

McHugh, John A., President, Northwest-ern Nat'l Bank of St. Paul; Mimosa Moorhead, John A., Chairman of the Board and Chief Executive Officer,

Nrthwestern National Bank of Minneapolis; Doral Beach

Morrison, Clinton, Vice President, First National Bank of Minneapolis; Ca-

Murray, Gordon, and wife, Chairman, First National Bank of Minneapolis; Fontainebleau

Olson, Tom E., and wife, President, First National Bank, Starbuck; Carillon Omlie, Styrk R., and wife, Vice Presi-dent, First National Bank of Minneap-olis; Carillon

Peavey, Richard W., and wife, President, Security National Bank of Faribault; Carillon

ke, Richard P., and wife, President, Northwestern National Bank of Hastings; Americana

Pohlad, Carl R., and wife, President, Marquette National Bank, Minneap-olis; Kenilworth

Quackenbush, W. Bruce, and wife, Treas-urer, Control Data Corporation, Min-neapolis; Fontainebleau

Raymond, John E., and wife, Vice President, First National Bank of Saint Paul; Deauville

Reiter, Howard W., and wife, President, National Citizens Bank, Canby; Holi-

day—22nd Street Rich, Willis F., Jr., Senior Vice President, Northwestern National Bank of Minneapolis; Mimosa

Roberts, Ray L., and wife, President, The First National Bank of Rochester: Carillon

Rolfs, L. H., and wife, President, Hard-wick State Bank, Hardwick; Casa-

Rutledge, Henry T., and wife, President, Northwest Bancorporation, Minneapolis; Mimosa

Rye, Marvin L., and wife, Commissioner of Banks, State of Minnesota, St. Paul; Algiers

Shern, David A., and wife, President, Mid America Bancorporation, Inc., St. Paul; Americana

Simensen, L. C., and wife, Vice Chairman of the Board, Fidelity Bank and Trust Company, Minneapolis; Pan American

Smylie, John R., Assistant Vice President, Northwestern National Bank of Minneapolis; Mimosa

Sommer, Clifford C., and wife, Vice President, A.B.A., Security Bank & Trust Co., Owatonna; Fontainebleau

Sponberg, A. L., and wife, Vice President, First National Bank of Austin; Ca-

Stoa, A. E., and wife, President, The First National Bank of Winona; Lucerne Stocks, W. G., and wife, Vice President—

Finance and Treasurer, Peavey Com-pany, Minneapolis; Barcelona Sugden, George W., and wife, President, Northwestern National Bank, Man-

Kato; Montmartre
Temanson, Stanley G., and wife, Vice President, First State Bank of Litchfield; Sans Souci

Vaughan, Richard H., Executive Vice President, Northwestern National Bank of Minneapolis; Mimosa Wales, Kenneth, and wife, Vice Presi-

dent, First National Bank of Minneapolis; Carillon

Watson, James A., and wife, President, Gamble-Skogmo, Inc., Minneapolis;

Whiteman, H. Clifton, Senior Vice President—Corporate Finance, Investors Diversified Services, Inc., Minneapolis; SeaView

Wicklow, Norman L., and wife, Senior Vice President, Security Bank and Trust Company of Owatonna; Fontainebleau

Willenbring, R. H., and wife, President, State Bank of Virginia; Barcelona Zavoral, R. J., and relatives, President, St. Clair State Bank, St. Clair; Ca.

Ziemer, Robert G., Vice President, Northwestern National Bank of Minneapolis; Mimosa

SOUTH DAKOTA

Duffy, William C., and wife, Chairman of the Board, Union Bank & Trust, Sioux Falls; Barcelona
Lovald, Scott D., and wife, President, First National Bank in Philip; Seville

Lovre, Curtis A., and wife, President, Northwestern National Bank, Sioux Falls: Plaza

Milner, Neil, and wife, Executive Secretary, South Dakota Bankers Associa-

tion, Huron; Fontainebleau Nugent, Roy F., Vice President, First Na-tional Bank, Watertown; Holiday— 22nd Street

Schirber, Walter E., and wife, President, First Security Bank, Morristown; Lu-

Steen, Ivan, and wife, Vice President, Northwestern National Bank, Sioux Falls; Plaza

Westbee, Don W., and wife, President, National Bank of South Dakota, Sioux Falls; Plaza

MONTANA

Andrews, William B., and wife, President, Union Bank and Trust Company, Helena: Plaza

Frizelle, Erwin P., and wife, President, First Metals Bank & Trust Company, Butte: Fontainebleau

Hamilton, Floyd C., and wife, President, First National Park Bank, Livingston; Americana

Hedger, Forrest C., and wife, President, The Great Falls National Bank, Great Falls: Americana

Hollingsworth, V. C., and wife, President, Citizens State Bank, Hamilton: Ameri-

Leslie, R. M., and wife, President, First National Bank & Trust Company, Billings; Americana

McLellan, A. O., and wife, President, First National Bank, Great Falls; Fontainebleau

Tenge, John E., and wife, President, The Midland National Bank of Billings;

Vaughan, Warren F., and wife, President, Security Trust & Savings Bank Billings; Plaza

Wallace, Robert C., and wife, Secretary and Treasurer, Montana Bankers Association, Helena; Fontainebleau

ALWAYS THE FIRST TO SERVE YOU

FIRST NATIONAL BANK OF OM

16TH & FARNAM -OMAHA, NEBRASKA



igitized for FRASER

NORTH DAKOTA

Anderson, O. K., and wife, President, State Bank of Lakota; Carillon

Banker, John D., and wife, President, Citizens State Bank, Mohall; Fontainebleau

Boe, Pershing, and wife, President, First National Bank in Grand Forks; Deau-

Daner, William, and wife, Secretary, North Dakota Bankers Association, Rismarck: Fontainebleau

Bismarck; Fontainebleau

Ellwein, G. W., and wife, Commissioner
of Banking, State of North Dakota,
Bismarck; Casablanca

Harkison, Robert D., and wife, President, The First National Bank and Trust Company of Fargo; Fontainebleau

Company of Fargo; Fontainebleau

Lerberg, Gary L., and wife, Cashier, Peoples State Bank, Parshall; Holiday—
22nd Street

Martens, William P., and wife, Assistant Cashier, Peoples State Bank, Parshall; Holiday—22nd Street

Holiday—22nd Street Schorsch, Daniel P., and wife, President, First James River Nat'l Bank, Jamestown; Montmartre

Severson, Allan M., and wife, Senior Vice President, The First National Bank & Trust Co. of Fargo; Fontainebleau

Simpson, Al K., and wife, President, Merchants National Bank & Trust Co., Fargo; Fontainebleau

Solheim, T. A., and wife, President, American State Bank of Minot; Holiday—22nd Street

Stranik, Robert A., and wife, Executive Vice President, First National Bank & Trust Company, Dickinson; Deauville Weber, G. H., and wife, President, Farmers State Bank of Lisbon; Fontaine-



Call
Howard Nielsen
for . . .

NATIONAL

OMAHA

Personal Attention to All Your Correspondent Needs

CALL 402

536-2000

Member Federal Deposit



Bryans, Robert E., and wife, President, First National Bank of Casper; Lucerne

Buchenroth, Felix, Jr., and wife, President, The Jackson State Bank, Jackson; Eden Roc

France, John W., and wife, President, The Rawlins National Bank, Rawlins; Lucerne

Haskey, A. F., and wife, Executive Vice President, The Wyoming National Bank of Casper; Algiers

Mollvaine, G. W., and wife, Secretary, Wyoming Bankers Association, Rawlins: Eden Roc

Messenger, Wayne F., and wife, President, First State Bank, Cody; Fontainebleau

Muirhead, George T., and wife, President, The Stockgrowers State Bank, Worland; Balmoral

Watt, Harmon H., and wife, President, The First National Bank of Riverton; Deauville

Wilke, P. W., and wife, President, First National Bank of Laramie; Americana

WANT ADS

Rates 25 cents per word per insertion. Minimum: 12 words. NORTHWESTERN BANKER 306 15th St., Des Moines, Iowa

POSITION AVAILABLE
Need qualified man for \$5 million
N.E. Nebraska bank. Prefer man with
operations and/or loan experience.
Write File DGX, in care of the
NORTHWESTERN BANKER, 306 15th St., Des Moines, Iowa 50309.

CONCERNED ABOUT YOUR NEXT PROMOTION?

Here's a way to expand your qualifications: A way for the outstanding person to prepare himself for an advancement to an important banking position. An account executive with our firm is exposed to virtually every aspect of Investment Banking. This experience should prepare you for a number of banking or securities promotions. As one of Iowa's leading stockbrokers we are adding to our staff of account executives who sell stocks, bonds, mutual funds and new issues. Compensation includes aboveaverage commissions, bonds and profitsharing. All applicants must be of highest moral character, well educated, ambitious and possess a strong desire to succeed as an investment advisor. Write for appointment. All replies confidential. File KRD, NORTHWESTERN BANKER, 306 - 15th St., Des Moines, Iowa 50309.

WANT TO BUY

NCR 4100 teller machine. Also, small safe for tellers immediate cash. Call Forest Lewis, Plaza State Bank, Des Moines, Iowa, 515/276-1571.

POSITION WANTED

Married man, early 40's. Three and one-half years banking experience, loans, etc.; real estate license; 17 years insurance—all phases. Will move to any state of challenging position. Write File WIA, in care of NORTHWESTERN BANKER, 306—15th St., Des Moines, Iowa 50309.

PROLIFIC BANKER

Mid 30's, 15 years operations and loans, seeks challenging administrative position. File JBB, in care of NORTHWESTERN BANKER, 306 - 15th St., Des Moines, Iowa 50309.

CASH FLOW SHEETS

Monthly cash flow income and expense forms—so helpful in planning budget loans for farmers and ranchers. Samples available. Farm Business Council, Inc., 1300 Hagan Street, Champaign, Illinois 61820.

EXCELLENT OPPORTUNITY

To earn \$40,000 per year or more with well established firm. Banking or bank association background preferred. This is a prestige sales position. No age limit. Send resume in complete confidence to P.O. Box 571, Des Moines, Iowa 50302.

WHEN YOU HAVE A GRIPE -LA SALLE does something about it

We aren't perfect, but we have three men who specialize in correcting our imperfections. If you ever have a problem regarding any area of our Bank, call Tom Roth, Jack Ramey, or Rick Anderson. If they don't have the answer on the tip of their tongues, they'll get it for you — FAST!

La Salle National Bank 135 So. La Salle St., Chicago, Illinois Phone 312/782-5200

SONY Electronic Calculators are now as low as \$650.—including one year guarantee, parts and labor.

Economy Service Co. Tom C. Hutchinson 1115 High Street, Des Moines, Iowa Telephone (515) 244-0114

AUTOMATIC LETTER SERVICE

May we help you with your direct mail advertising? Our automatic letters are personally typed by IBM electrics. Quality work - list maintenance - complete mail service - plus consultation

available.

NORTHWESTERN BANKER 306-15th St. Des Moines, Iowa 50309

Bank Under the Big "The Bank That Cares"

CENTRAL NATIONAL BANK AND TRUST COMPANY

Member Federal Deposit Insurance Corporation

No. 1248 Northwestern Banker is published five times monthly (including magazine issue) by the Northwestern Banker Company, Digitized for 366 ACTIVE and Street, Des Moines, Iowa 50309. Subscriptions 50¢ per copy, \$6 per year. Second class postage paid at Des Moines, https://frasq.com/api/actives/street