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minneapolis street railway and
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The above issue is guaranteed both as to principal and interest by the TWIN CITY RAPID TRANSIT Co. Price, 106 and interest We recommend these bonds as The
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Surplus and Profits $\$ 5,000,000$
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Capital Authorized, \(\$ 4,000,000\) - Capital Paid up, \(\$ 3,200,000\) - Rest, \(\$ 1,800,000\)
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\section*{WESTERN BONDS.}

\section*{FUTURE BOND ELECTIONS.}

November 27.-Taylors Falls, Minn., \(\$ 3,500\) bridge bonds.
November 29 .-New London, Ta. onds.
November 30
December 1.-Gresham, Ore., \(\$ 15,000\) sewer and \(\$ 8,000\) water-
Des
December 1.-Beltrami county, Minn. (P. O. Bemidji), School
December 7.-Renton, Wn., \(\$ 12,000\) water system bonds. December 10.-Harlowton, Mont., \(\$ 6,000\) town hall bonds. December 29.-Peru, Neb., \(\$ 15,000\) water system bonds. January 12.-Helena, Mont., \(\$ 650,000\) waterworks bonds.

\section*{FUTURE BOND SALES.}

November 27.-Johnson county, Wyo. (P. O. Buffalo), High School District, \(\$ 25,000\) high school bonds; \(51 / 2\) per cent. 25
years; certified check, 10 per cent. J. W. Todd, secretary high yehool trustees.

November 29.-Woodward, Okla., \(\$ 26,000\) waterworks bonds treasurer 30 .
November 30.-Sioux Falls, S. D., \(\$ 178,500\) refunding bonds 5 per cent.; \(11{ }^{2-3}\) year, average; certified check, \(\$ 10,000\)

December 1.-Richmond, B. C., \(\$ 278,000\) waterworks and December 1.-Russell, Man., Endcliffe School District, \(\$ 1,000\) December 1.-Fremont county, Wyo. (P. O. Lander), School Dist December 1.-Sandstone, Minn., Independent School Distric fied December 2.-Springfield, Minn., \(\$ 850\) bonds; 3 years. G Dryden, clerk
December 2.-Springfield, Minn. (P. O. Windom), \(\$ 850\) town December 4.-Valley county, Mont. (P. O. Glasgow), \(\$ 83,000\) refunding bonds; 4 per cent.; 20 years; certified check \(\$ 500\) B. Shoemaker, county clerk. Decenbe \(41 / 2\) per cent.; 20 years. Clerk board of end December 4.-Worthington, Minn., \(\$ 12,000\) bonds; not exeeding 5 per cent.;
December 6.-Stark county, N. D., (P. O. Dickinson).- \(\$ 60\),000 refunding bonds 000 December 6.-Pacific county, Wn. (P. O. South Bend), \(\$ 150\), December 6.-Lemmon, S. D., \(\$ 25,000\) waterworks bonds; not exceeding 5 per cent.; 20 years; certified check, \(\$ 500\). W. December 6.-Myrtle Point, Ore., \(\$ 22,000\) waterworks bonds not exceeding per cent., \(20-30\) year, optional; certified check December 7.-Hugo, Okla., \(\$ 130,000\) sewer, waterworks and December 14.-Crookston, Minn., \(\$ 2,400\) sewer bonds. City December 15.-Dodge City, Kan., \(\$ 75,000\) waterworks bonds; \(41 / 2\) per cent.; \(10-30\) year, optional; certified check, 2 per cent December 29.-Springifield, Ore., \(\$ 19,000\) bonds; denominations January 5
January 5.-Cavalier county

\section*{BOND NOTES.}

\footnotetext{
Beaufort
Chetek, Wis.-The proposition of issuing \(\$ 4,000\) bridge bonds at a recent election
}
\(\$ 43,187.948\) per cent. 1-5 year, serial, street improvement bonds. Enid, Okla.-All bids for the \(\$ 23,000 \quad 10-20\) year, optional,
funding bonds have been rejected. David City, Neb.-Bonds have been authorized for the conBirtle, Man.-The \(\$ 23,800\) debentures have been awarded to Toppenish, Wash.-The \(\$ 24,5005\) per cent. water and sewer Benson, Neb., school district.-At a recent election the quesPortland, Ore.-It has been decided by the city council to Winfield, Kan., school district.-High school bonds to the North Vancouver, B. C.-The rate payers recently voted to Langham, Sask.-Nay \& James, Regina, were awarded the Kearney, Neb. School District No. 7.-Building bonds to the Sheridan, Wyo., School District No. 7.-Building bonds to the Lead, S. D.-The question of issuing \(\$ 25,000\) city hall bonds Brandon, Man.- The rate payers will soon vote on a by-law Grandview, Man.-The rate payers will soon vote on a by-law to issue \(\$ 3,0005\) per cent. 15 year sewer debentures.
Stratheona, Alta.-The \(\$ 15,000\) telephone debentures were re-
ently purchased by J. Addison Reid \& Co., Regina Addington, Okla.-The proposition of issuing \(\$ 10,000\) road Sout omat
South Omaha, Neb, school district.-Building bonds to
sum of \(\$ 60,000\) were authorized at an election held recently.
Phelps county, Neb. (P. O. Holdrege). The \(\$ 100,0004\) per
cent. 20 year courthouse bonds have been sold Douglas county, Neb. (P. O. Omaha).-The state recently purchased the \(\$ 50,0004\) per cent. 10 year court house bonds. Riverton, Wyo., school district. - The proposition of issuing
\(\$ 14,000\) building bonds will soon be submitted to the voters. Battleford, Sask.-The \(\$ 18,0005 \frac{1}{2}\) per cent. 20 year debenToronto. Lefield, Alta., school district.-The \(\$ 1,30051 / 2\) per cent. -0 year
debentures were recently awarded to H. O'Hara \& Co., Toronto. Guernsey, Sask.-The \(\$ 1,50051 / 2\) per cent. sidewalk and street
debentures have been purchased by J. Addison Reid \(\&\) Co., Redebentures have been purchased by J. Addison Reid \& Co., ReKandiyohi county, Minn. (P. O. Willmar).-The county comVancouver, B. C.-The rate payers will soon be required to tures. Delano, Minn.- The citizens of this village recently voted to
bond to the sum of \(\$ 2,500\) for the erection of a tower and water tank. Monarch, Sask., school district.-The \(\$ 2,00051 / 2\) per cent.
10 year debentures were recently awarded to Nay \& James, Regina.
\(\qquad\)
\(\qquad\)

\section*{EDWIN WHITE \(Q C O\). Government BONDS Railroad Municipal BONDS Corporation COMMERCIAL PAPER}

State Savings Bank Bldg.,
ST. PAUL, MINN.
Exclusive Correspondents of Spencer Trask \& Co., New York

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```

tion of issuing \$134,311 school bonds was carried at a recent
election
Wakefield, Kan.-An election is proposed to vote on the
purposes.
Shelby, Neb., School District No. 32.-At an election held on
ing bonds
Pipestone, Minm.. Independent School District No. 1. This
district re
Kansas City, Kan.-The Citizens of this city recently voted
station bonds.
Garden Grove, Ia.-The city council has decided to call an-
works purposes
Rolette, N. D.-The question of issuing \$6.000 bonds to take
on the outstandi
Clay County, Minn. (P. O. Moorhead).-This county recently
000 drainage bonds.
Montgomery
00 hospital bonds.
La Junta, Colo
00 irrigation bonds.
Durant, Okla.-This
onds were defeated.
Denison, Ia., scheol district.-This town recently voted to
ground for its schools
Salina, Kan,-C. F. McAdams, Salina, was awarded on Novem-
I basis of 4.443 per cent.

Caldwell, Kan.-The \$\$0,000 41/2 per cent. 20 year water and
light improvement atona:
Breckenridge, Minn.-The \$35,000 5 per cent. 15 year water
nd light bonds have b
ceno, at par
```

## Corporation Legislation Proposed.

Washington, Nov. 17.-The United Press is in a position today to give a general outline of the legislation atfecting corporations which will be asked of Congress this winter by the administration. At the request of President Taft, and as a result of almost unremittent work during the past three months, Attorney General Wickersham has prepared three bills embodying the President's views on this subject and containing many suggestions of his own and other officials of the administration for carrying them into effect.

They are: A bill to amend the Interstate Commerce law; a bill to amend the Sherman Anti-Trust law, and a bill to provide Federal charters for corporations.
Yielding to the sentiment in Congress, especially in the Senate, against the practice of cabinet officers formulating legislation, it is expected that friends of the admin istration will be selected to father the bills in that body. At conferences held early in the summer the general char acter of the measures was decided upon, and ever since Attorney General Wickersham has been busily engaged in putting the ideas into legislature shape. The result of his labors was submitted by the President to the cabinet at its long session yesterday.
. The bill for the amendment of the Interstate Commerce law contains the following important provisions. The creation is proposed of a separate Interstate Commerce Court, to consist of five members, to sit in Washington, and to be the only court to consider petitions in favor of or against orders of the Interstate Commerce


#### Abstract

Winnifred, Alta, sehool district. An issue of $\$ 1,200 ~ 51 / 2$ per cent. 10 year school debentures has been awarded to the ManHubbard county. Minn. (P. O. Park Rapids). This county has resold the $\$ 40,000$ bonds to neapolis, at a premium of $\$ 405$. an election to vote on the quesuon of issuing bonds to the Tyler, Minn.-A special election will soon be held in this village to vote on the question of bonding to the sum of $\$ 8,000$ for the installation of an electric light plant. Omaha, Neb. The question of issuing. $\$ 50,000$ park bonds carried at a recent election. The proposition of issuing $\$ 150,000$ fire station and $\$ 75,000$ library bonds failed to carry. Stephens county, Okla. (P. O. Duncan). -The election called to vote on issuing, $\$ 75,000$ court house, $\$ 10,000$ jail and $\$ 25,000$ to rote on issuing $\$ 75,000$ court house, $\$ 10,000$ jail Duluth, Minn.-The board of water and light commissioners recently asked the city council to submit to the voters the question of issuing $\$ 200,000$ bonds for immediate improvements. Callam county, Wash. (P. O. Port Angeles), School District  Douglas, Wyo.-Mrs, M. B. Sears, Douglas, was the successful bidder for the pater bonds, paying a premium of $\$ 175-103.50$, a basis Yellowstone, Sweet Grass and Carbon counties, Mont., Joint School District No. 6.-The First National bank, Columbus, was awarded the $\$ 5,0005$ per cent. $10-15$ year, optional, build- ing bonds at par. ing bonds at par. Crook county, Wyo. (P. O. Sundance), School District No. 16. Wm. E. Sweet \& Co., Denver, was awarded the $\$ 4,9006$ per Big Horn county, Wro. (P. O. Basin). School District No. 28. -The $\$ 5,0006$ per cent. $51 / 2$ year, a verage, building bonds of $\$ 75-101.50$, a basis of 5.66 per cent. Teton county, Mont. ( F . O. Choteau), School District No. 10 . The $\$ 4.5006$ per cent. $15-20$ year. optional, building bonds, fered on September 11, were recently sold to the Seattle Trust


Commission, no appeal lying, except on constitutional questions, and then only to the supreme Court of the questions, and then one States. Any one of the five judges may be emUnited States. Any one of the five judges may be empowered to issue an order staying proceedings of the Interstate Commerce Commission for 60 days, but thereafter no injunction is to be allowed against the order of the commission without the consent of the entire court.

The commission is to be given the power to entertain complaints against unjust classifications of merchandise for transportation, and to readjust them when necessary. When a new rate classification is proposed the commission is to be authorized to suspend it provided that complaint is made within 30 days of the date of the order that the rate or classification is unjust.

Power is to be given to the commission to suspend, modify or annul any changes in the rules or regulations issued by carriers which impose undue burdens on shippers.
Connecting carriers are to be required to give through rates and shippers are to be given the privilege of designating the route over which their shipments shall be carried to the destination beyond that of the first carrier.

Railroads doing an interstate business are to be prohibited from holding stock in any competing road.
No railroad is to be permitted to issue any additional stock or bonds except with the approval of the commission, and then only for a price not less than par for stock and are not less than a reasonable market value for bonds.

The new securities, thus approved, are to be sold for actual cash or given in payment for actual property or services.
Railroads are to be permitted to make agreements among themselves upon traffic rates subject to the approval of the commission.

The bill which Attorney General Wickersham has prepared amending the Sherman Anti-Trust law would limit its definition of a crime to a conspiracy, or combination, (Continued on Page 42)

F. H. WELLLCOME<br>F. E. KENASTON, BERT WINTER, Sec. \& Treas.<br>\title{ Union Investment Company } Bank of Commerce Building, MINNEAPOLIS<br>HIGH GRADE MUNICIPAL BONDS YIELDING 4 to $41 / 2$ PER CENT.<br>Carefully Selected First Mortgages on Improved Farms Yielding 5 to 6 Per Cent. LISTS ON APPLICATION

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Capital (Paid up).
3,000,000.00
Rest and Undivided Profits.... 3,405,991.00

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| J. W. Wheeler, Pres. c. f. mix, Cashier wM. ANGLIM, v. Pres. <br> FIRST NATIONAL BANK <br> Crookston, Minn. <br> Capital $\$ 75,000 \quad$ Surplus $\$ 50,000$ <br> We Negotiate Farm Mortgages |
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F. O. GOLD, President H. N. STABECK, Secretary P. O. HEIDE, Treasurer
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| Our stock of Calendar Pads and Excelsior Journals for 1910 is most com-plete-Order Now. |  |  |
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Rollin E. Smith, Editor.
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## SATURDAY, NOVEMBER 27, 1909.

## Standard Oil.

The country and the stock market have received the Standard Oil dissolution decision much as they did some of the Rooseveltian knocks of "trustbusting" days. As a general proposition, any decision against Standard Oil would be approved by the average citizen, who would delve very deeply into the case to determine as to the justice of such decision. From a stock market point of view, also regardless of the merits of the case, the Standard Oil decision is probably rather generally deplored, for the sentimental effect that it will have-already is having-on stock market business. What the effect will be on the proposed copper combination, negotiations for which had almost reached a climax when the decision was made public, cannot, of course, be told. But there seems to be a great deal of needless apprehension, because of the decision, as to how the Sherman law will be construed in regard to other corporations. "Needless apprehension," because the Standard Oil Co. is in a class by itself. The very name stands for monopoly and trust methods of the worst sort; for it is universally believed throughout the country that such methods are the working out of a part of the policy of the company. This is not true of the United States Steel Corporation, for example, for the same methods have not been adopted. There are good corporations and bad ones; and a decision against the chief of the latter should canse no apprehension regarding the health of the many corporations that do not follow the trust methods of Standard Oil.

## What We Must Do To Be Saved.

Economists see danger in the high price of com-modities-in the high cost of living combined with the extravagance now so general throughout the country. The road we are traveling, partly from choice but mainly from necessity, leads to but one station, and that is marked "Panic," those who are wise in such matters tell us. Not next year, nor the following, but perchance almost any time after
that, we are due for industrial troubles. But there is hope, if the pressure can be eased to somewhat reduce the speed at which we are traveling. To puncture the bubble extravagance is easy, provided the people only see the danger; but the greater menace is in the high cost of living, which can only be relieved gradually, that is, as a whole. Individual families may practice extreme economy, but many are already doing so because compelled to by necessity. The relief, however, permanent relief, must come from a more consistent distribution of our population; a greater proportion on the land; fewer non-producers in the towns and cities.

While there is nothing new in this, the condition brought about by the unequal, unnatural distribution of the people between country and city is resulting in such hardship to wage-earners, by reason of the high cost of living, that the climax, when something must give way, cannot be far in the future. It will be recalled that the panic of 1907 came before its time, reckoned by cycles; and those who place reliance upon cycles have some ir-
to explain away, for the cycles are narrowing. The present great prosperity throughout the country is more due to the extreme good fortune of big crops than to any happy foresight of the people. High prices for crops, while of great benefit to the agricultural states, are an additional burden to the wage-earners of the cities. But high prices of produce and meats are an unmixed evil except for the farmers and the middlemen, mainly the latter. When grain prices are high, the farmer is the sole direct gainer ; elevator companies, commission men and millers make no additional profits. But not so with produce and many commodities; high prices are in large measure due to exorbitant profits between the producer and the consumer. The consumer is compelled to contribute largely to the unearned profits of a piratical horde of middlemen. This condition is brought about not by reason of an actual shortage, from year to year, of produce and meats, but because the surplus is so small that it can be controlled.

Relief from this condition must come from a lessened demand or an increased supply, relatively, of nearly everything we eat, or wear or use, too, for that matter. The only real remedy is, as has already been said, a more rational distribution of the population between city and country, which means a return-to-the-land movement.

There has never before been a time when so much attention was given to this subject. "Writers for the daily press and for the magazines, economists and men prominent in various branches of industry are taking up the matter seriously. Such well-directed agitation is bound to produce results. The West is thoroughly familiar with the work of Mr. J. J. Hill in this direction. Only recently the president of the New York Central lines, Mr. W. C. Brown, also announced himself as a champion of the better-farming movement. In his address at the annual dinner of the Railway Business association, on November 10th, he said:
'I am going to recommend to the owners of the
roads with which I am connected the purchase of farms, to be operated as experimental farms, according to the most advanced methods of seed selection, fertilization and cultivation, at the expense of the road, but under the auspices of the agricultural college of the state in which the farm is located. If this recommendation is adopted, I shall hope to see it followed by a majority of the roads of the country.

This system would multiply farms and multiply prosperous farmers, because eighty acres intelligently tilled will produce as much as 160 acres produce under our present slack and ignorant methods. It would return to the rural districts the preponderance of political power, where it can be more safely lodged than in the congested centers of population, already ominously powerful in many of our states."

In connection with the National Apple show at Spokane last week, a Country Life convention was held. Speakers representing various parts of the United States pointed out that there is a steadily widening demand for education with relation to living; also that schools in the rural districts should educate by means of agriculture and country life subjects. It was declared that the farming population is ready and willing to support better schools as soon as the people can be assured that the educational system will be changed in such a way as to impart practical knowledge. The keynote of the convention was that the best defense against misfortune is to give every child in the country an education that will enable it to make its own living on a piece of land, if necessary, when reaching majority.

The tendency of the time is plainly apparentmore practical education for the farmers' children, better farming methods for the farmer, raising the dignity of farming as an occupation, and attracting back to the land thousands of wage-earners from the crowded and hopelessly expensive cities. These are some of the things we must do to be saved from the high cost of living and from the menace of industrial panics.

## Natural Laws the Guide.

All the wonderful things accomplished by man in his rise from the cave-dweller to the twentieth century wonder-worker have been done by prying into nature's secrets and getting in line with her forces-her way of doing things. In all the many marvels of manufacture, in chemistry, in metallargy, in transportation, in hydraulics and in electricity man simply harnesses nature's power and makes her do his work. It is this discovery of nature's laws and the utilization of natural forces that has transformed man from a savage to a civilized being. You cannot think of an exception to this rule. Working with nature, he has succeeded; opposing of ignoting her, he has failed. This is the lesson of physical science. Then why not apply it to the world of mind?

Nature does not stop with the physical, but embraces all things in the universe, including mental phenomena. There are natural laws in business, in economics and in social development. We may be
ignorant of some of them, but we have discovered enough to know that natural law is supreme here as well as in the material world. The rule also holds good here that you progress just in proportion as you get in line with nature's methods of growth. You fail and cause trouble when you ignore or oppose these natural ways with arbitrary methods. We could see this demonstrated daily, if our insight were sufficiently keen.

In law making, for instance, the natural way is for experience to lead, to establish a practice, then for legislation to follow and legalize these results of experience. All our common law that endures has followed this natural order. This is the true guide for legislative action. We followed this guide in 1890 when we legalized the gold standard. Gold had been the standard of value, in fact, since 1879 , the year we resumed specie payments. The law of 1890 simply made legal this business practice of twenty-one years. The action taken by the clearing houses all over the country in 1907, an action forced by the banking and currency situation, clearly pointed the way to currency reform. It showed, as nothing else could, the necessity of a central reserve bank or some central organization that could give unity of action, act promptly and control finances when occasion demanded.

All the foolish legislation that is arbitrary and takes no account of the unchangeable laws of nature is doomed to failure. Our statute books, both state and national, are burdened with such enactments. When will we learn thë lesson that the way to do business is the way business is done? The whims or clever schemes of individuals that may catch the popular fancy do not form a sound basis for legislation or business reforms. Let us dig down and ascertain the natural order of growth; then we shall have knowledge that will guide us to right action.

## The Mayor's Salary.

The editor of Life reviews the results of the recent municipal election in New York, and soliloquizes thus:
"New York is an enormous corporation, spending an a verage of $\$ 250,000,000$ a year. The services of a man qualified to be its administrative head would be cheap at $\$ 50,000$ a year. We expect to get such a man for $\$ 15,000$ a year in money, and the privileges of having two lamp posts in front of his house, seeing his picture in the papers, walking at the head of the procession and receiving foreign visitors. He must be quick at figures, experienced in large financial transactions, a sound judge of character and capacity of men and his heart beat true to over $4,500,000$ people. It will be seen by comparing the mayor's salary with his duties that the office is not on a business basis. It is a good job for a politician, a philanthropist, a grafter or a rich man who needs some additional duties to keep his faculties in working order."

Minneapolis spends around $\$ 7,000,000$ annually and pays her mayor a salary of $\$ 5,000$ a year. This is better than New York in proportion both to annual expenditures and population. But it is far from an adequate compensation for so important
an office. The present salary of the mayor of New York of $\$ 15,000,000$ would not be too high for Minneapolis to pay for the man she needs, the man with business training and executive ability of a high order, coupled with unquestioned integrity. It's a fairly good rule that we get what we pay for, whether it is goods or services. We should not expect an AA man for a class B salary. It would seem that a great city could well afford to pay the going rate for efficient corporation managers. Until we have grown a class of managers wealthy enough and willing to serve without pay, as in some of the big European cities, we should pay our mayors as other corporations pay their managers, and assure them of sufficiently long terms of office to make it worth while for men of first-class ability to handle municipal affairs.

## The Billboard Nuisance.

Tacoma is to be congratulated for having a building inspector and a city attorney, doubtless supported by public opinion, who can see a nui-
sance as well as hear one, or as far as the health commissioner can smell one. Acting on the advice of the city attorney, the building inspector will hereafter refuse to issue permits for the erection of billboards, and, furthermore, those that have been built on city property will be pulled down. This is the beginning of what will doubtless be the end of billboard advertising in Tacoma. The example is worthy to be followed in every city. There is 110 more reason why a city's beanty should be marred with unsightly advertisements nor why people's eyes should be afflicted with that which displeases, than there is for permitting objectionable sounds and smells to continue. The only cure for the billboard nutsance lies in public opinion, and as long as that is dormant city officials will be inactive. Doubtless public sentiment among taxpayers of most cities is overwhelmingly against billboards; that is, after a sleepy fashion. It is too much effort to arouse sentiment into activity. Hence the billboard flourishes and our cities permit a parasitical and cheap form of commercialism to afflict them.

| THE BULL'S-EYE. |
| :---: |
| BY THE SHARPSHOOTER. |

St. Paul once said that he was a debtor both to the Greek and to the barbarian; which remark translated into specific modern American would mean that we are indebted for some of the good things we enjoy both to the Harvard graduate and to the Siwash Indian, or words to that effect. When you come seriously to think about it you can't turn in any direction without finding evidence that somebody who traveled this earthly road before you did something to make the path smooth for you, For example, why wasn't my teamster kicked into kingdomcome today while hitching up my team of Percheron horses? I have hitched up a team of bronchos with a ten-fot pole with a hook attached to the danger end, it being equivalent to malicious suicide to attempt to hitch in any more intimate way. But these Percherons were hooked up with the bare hands. I once owned a horse that had a hole worn in the ceiling behind her stall where she practiced high kicking when not otherwise engaged. I was in a city livery stable last week where the hostler shouted to me to jump away from the neels of a certain nervous-looking animal, the beast being a periodical kicker at irregular and unannounced periods. In my earlier days I was upon one occasion put into a state of coma by the heels of a Missouri mule, and I have seen men maimed, mutilated and otherwise badly bothered by the homicidal behavior of various four-footed animals.

But these Percheron horses-you would as soon suspect your grandmother of lying as you would expect one of these to kick you. They are not built for kicking any more than a grayhound is built for pulling a plow. They are massive, monumental animals. Their tugs are as wide as your hand and the rest of the harness huge in proportion. The wagon they haul sits well under a fourton load, and when they pull, impossible things are done with ease and steady slowness. When the teamster asks them to do things, if it is to step over in the stall, take in the bits, sidle up to the tongue for hitching, go ahead,
back or pull to the limit of their power, they apparently do all from a pure desire to do as they are bid. They have no whims of their own that make their use productive of profanity and other human misdemeanor. Their eyes are large and honest. They wait with as good patience as that with which they toil; and their gratitude for a meal is just as great when the feed comes late as when it is on time. The old mis-begotten brute that I hired from the livery stable last week, that, when asked to go ahead, turned her head and looked in my face with evil eye, backed the buggy into the fence and stood and pawed the circumambient air with her fore hoofs, could well go to school to these big baby four-year-old Percherons, though they have been at work but one year to her ten.

Now what caused all this difference in these domestic animals, and produced all this perfection in draft qualities? A thousand years of time and climate and three hundred generations of men. And in those generations were men with a certain single purpose, and that was to make perfect just such animals as the team we worked today. The ancestors of this big gray team were known in the days of the English King Henry, the royal wifekiller, who condemned one of his spouses because she looked "like a great Flemish mare." But the perfect Percheron of our day has been about two hundred and fifty years in the final polishing down from his clumsv Flemish forebears. It took men of patience and kindheartedness to do this work, and the patience and kindheartedness of these men has been transferred to the spirit of this team we drove today, just as surely as the thought of Phidias was put into his superior statuary. I am willing to believe that some of the men who perfected my Percheron team for me didn't know a theological dogma for a common yellow dog, and that they never knew how to talk much of anything but horse talk. But I thought today as I fed the big babies their rations: "You big, benign beauties, l'd like to sit while you eat your oats and talk horse talk with the men who made you possible. I'd give half my kingdom if I had their measure of patience and good will.

## THE CORPORATION TAX.

The proviso for the taxation of the net earnings of corporations, which was tagged to the Aldrich tariff law as a substitute for an income tax, is creating a storm of protest from many quarters. That this tax is illogical and based on a thoroughly false principle does not admit of doubt. That it will prove impracticable and an ultimate failure we believe also. Not only will it be evaded in many ways, but its constitutionality is already being
called in question, and we are likely to see it permanently tied up in the courts. James A. McKibben, secretary of the Boston Chamber of Commerce, in a letter to the editor of the department of business administration in this magazine, reports that a number of Boston citizens have formed an organization for the purpose of testing the constitutionality of the law. Mr. Mckibben also recalls the fact to our attention that before the law was passed the Boston Chamber of Commerce adopted resolutions protesting
against the passage of a corporation tax law at the recent special session of Congress, on the ground that if such a law ought to be adopted at all it obviously ought not to be passed at the end of a long tariff discussion, when everybody was tired out and in no mood to give the matter the consideration and discussion it deserved. The leading public accountants are unanimous in declaring that the accounting features of the law are radically wrong. In our September issue Mr. William M. Lybrand, a wellknown accountant, pointed out the defects of the law from the accountant's standpoint, and in the current Journal of Accountancy Mr. Edward L. Suffern, C. P. A., makes a strong statement to the same effect. As to the economic inefficiency of the law we would commend to those interested in this question Mr. Arthur Selwyn-Brown's article in the October Moody's Magazine. The whole subbefore Congress and before the people this winter and radical amendment of the present hastily adopted law is probable. We urge the fullest possible discussion of the matter, and to that end will be glad to open our columns to communciations which will throw light upon it.

## TREND OF COMMODITY PRICES.

It may be said that this is the normal history of all other after-panic periods and that nevertheless a stretch of time extending over many years has usually ensued before a real culmination in values and prices has been reached. Which is true enough, but never before in industrial history has the phenomena of rising commodity prices after a panic been so important a factor. It must pronounced drop in commodity prices, such as has always heretofore characterized after-panic periods. The panic was brought on by rising prices, which engendered speculation, called into play enormous demands for cash and credit, and drove the financial fabric "up a blind alley," as rising prices always do. But this time we have witnessed the phenomena of commodity prices resuming their upward trend after only a very moderate decline, and without anything like the liquidation experienced after all previous panics. Instead of starting from the ground and working upward, commodity prices are, this time, actually soaring from the roof.

That this means danger ahead, any sensible man must admit. It does not mean danger this year, and perhaps not next year, but he who assumes that it will be 1915 or 1918 before we have another panic is certainly figuring without a consideration of the facts. The immensely increased strains which will be put upon credit as a result of this world-wide rise in costs of goods will bring on an abnormally acute situation far sooner than many people imagine. * * * So it behooves the investor or buyer of stocks to keep these more fundamental, far-reaching factors constantly in mind. The bond holder should do it in order to learn what the effect is going to be on the value of his principal, as the months go by; the stockholder should do it in order to protect himself from the danger of holding his stocks too long and until the highest prices have come and gone; every business man should do it because the whole subject vitally affects his welfare, both present and future.-Moody's Magazine.

## THE MERCHANT MARINE FALLACY.

An admirable, although mistaken sentiment has influenced many of the advocates of ship subsidies. Some are entirely ignorant of the shipping business with which Americans of this generation have had little experience. Others, who favor subsidies, are directly or indirectly influenced by advantages, which it is hoped, may accrue to the ship-builders and certain large financial interests, if it becomes profitable to organize shipping companies and operate subsidized vessels.

Any general restoration of our mercantile marine is mpossible; because (a) American vessels cost thirty to fifty per cent. more to build than foreign vessels; (b) wages of American officers and sailors are 100 to 300 per cent. higher than are paid to their competitors; (c) American investors would expect 25 to 50 per cent. more on their capital invested in shipping than the foreign companies are able to make; (d) the standard of living on American vessels would be higher, and hence more expensive * * *

Our mercantile marine is dead, and we can never achieve commercial importance as a maritime nation until we can build ships as cheaply, operate them at as low a cost, and be content with the same return on the capital invested as our foreign competitors receive; and this cannot come about while we have such prosperity and opportunities as at present exist in our fortunate country. Our home industries are supposed to be protected or subsidized sufficiently to enable them to earn profits in our own country, never to such an extent as to place them in a position to compete in the open markets of the world, as would be necessary with a subsidized mercantile marine.

The large sums of money that we pay the foreigners for carrying our products is a matter of common com-
ment, but the truth is that these products really belong to the foreigners and are practically sold f. o. b. point of shipment. If, for example, a merchant in Hamburg buys ten thousand sacks of flour from a miller in Minneapolis, he will get this flour to Hamburg by what he regards as the cheapest and most acceptable route. If we concede that American vessels cannot carry freight across the Atlantic as cheaply as their foreign competitors can, it is obvious that the Hamburg buyer could and would ship this flour from any American seaport by the steamship company that would give the lowest rate on flour. It is beyond the province of the American seller to dictate in any way as to what company the foreign buyer shall employ to transport his own property. Even on an equal basis, if the foreign buyer happened to be interested in German shipping, it would still be to his interest to favor his own company. This same principle applies on salmon shipped from Seattle, or on grain from Galveston. The foreign buyer is under no obligation whatever to ship his merchandise in American vessels, and this fact is not generally appreciated. When the Englishman buys beef on the Atlantic seaboard, it is surely his privilege to have it transported in his own vessels.-C. W. Brown in The Bellman.

## RED RIVER VALLEY HORTICULTURAL CONVENTION.

## Crookston, Minn., Nov. 20.-The fifth annual convention

 of the Red River Valley Horticultural society came to an end with the election of officers for the ensuing years as fllows: President, J. F. Netler; secretary-treasurer, L. P. Robertson: delegate to the state horticultural society, Supt. William Robertson of the Crookston school of agriculure.The program was one of the most practical and instructive in the history of the society. There were 200 present and each address was listened to with the greatest of interest.

The association was welcomed by Prof. Green of the state school with a response by President Netler

Prof. Waldron of the North Dakota agricultural college lead a discussion on potato raising followed by Supt. A. D. Wilson of St. Anthony Park, who devoted his attention o corn growing and the great progress made in the Red River valley
J. J. Magon of Hendrum discussed apple growing and had fine samples of large apples and crab apples which he raises successfully every year.

Mr. Haroldson of the state farm at Excelsior gave a very interesting talk relative to fruit tree propagation there and was followed by Superintendent of Schools Thorson of Polk county, in an address on "The New Edueation," relative to industrial work in the public schools.

In the Polk county corn growing contest under the auspices of the school of agriculture the judge, A. D. Wilson, made the following awards:

First, Henry Hanson; second, Robert Erlandson; third, Peter Nelson; fourth, Gustaf Nelson; fifth, Peter Evilson; sixth, L. J. Zimmerman; best single ear of corn, Gustaf Nelson; second, Henry Hanson.

## EIGHTY ACRES IN FRUIT.

Sturgeon Bay, Wis., Nov. 21.-The Sturgeon Bay Or chard \& Nursery Co. organized with the following officers R. J. Coe, Fort Atkinson, president; Dr. Clark, Woodstock, Ill., vice president; D. E. Bingham, Sturgeon Bay, and A. W. Lawrence, Sturgeon Bay, treasurers. These gentlemen, with Mr. Telifare, Fort Atkinson, also comprise the board of directors

The company has secured eighty acres of land in the town of Sevastopol, formerly the Noll farm, and next spring will set out forty acres to two year old cherry trees, it taking 4,320 trees for this purpose, the varieties being the Early Richmond and Montmorency. The other forty the will be set out to apples and plums at a later date. The cherry The cherry orchard will be by far the largest in about four years begin to bring goodurns. Door county is rapidly becoming the greatest fruit raising county in the state, and while cherries at present is the leading fruit, apples are receiving a great deal of attention of late years.

## SCANDINAVIAN-AMERICAN NATIONAL OF MINNEAP

 OLIS NOW HAS CAPITAL OF $\$ 500,000$.The increase in capital from $\$ 250,000$ to $\$ 500,000$ by the candinavian-American National bank of Minneapolis is now effective, the stock being all paid in and the change ratified by the Controller of the Currency

The new bank opened for business on May 18, 1909, taking over the business of the Peoples bank at that time. The deposits are well over the million mark as show

The Wells-Fargo Express company's directors have just shown why some people think a parcels post system would be a terribly bad thing for this country.-Chicago RecordHerald.

## TWIN CITY BANK STATEMENTS.

As expected, deposits in St. Paul and Minneapolis national and state banks, as shown in the published statements of November 16, exceed those of the corresponding call a year ago, and are therefore now the greatest they have ever been. As the amounts in detail are given in the several tables that follow, it is needless to repeat them here, though attention is called to the steady increase of the deposits in the two cities since 1903, shown herewith:

## 1909, Nov. 16 <br> 908, Nov. 27 <br> 1907, Oct. 15 <br> 906, Nov. 12 <br> 1905, Nov. 9. <br> 1903, Nov. 17

increase of from $\$ 5,000,000$ to $\$ 19,000,000$ a year reflects the growing wealth of the Northwest first and the resulting natural development of the cities second. For that reason the increase may be expected to continue, though of course a short crop some year might cause a skip without an advance in bank deposits. But the prosperity and permanent wealth of the Northwest is now so firmly established, and the growth has been so substantial -not assisted by any artificial or boom means-that the banks of the cities are now in a different class from that of even half a dozen years ago.

With the rapid increase of new wealth, wealth in large part actually produced from the ground, it is not strange that its assimilation cannot keep pace with its production. It is a healthy sign that the cash resources are large in proportion to the deposits- 41 per cent. in the Twin Cities, as compared with 40 per cent. a year ago. And as the national banks of Kansas City have cash resources equal to 40 per cent. of their deposits, against 43 per cent. a year ago, this proportion is doubtless indicative of the general situation throughout the Middle West. little time will be required for legitimate business to overtake the increasing wealth. Contrary to the condition that obtained in Wall Street a few years ago when it writhed from the effects of a vast amount of "undigested securities," the western wheat states are laboring under a vast amount of undigested new wealth. But unless it continues to increase as it has, it will gradually be absorbed into the channels of legitimate trade and industry.

The following tables tell their own story, and so require no particular comment:


The principal items from the statements of the individual national and state banks of St. Paul are shown in the following tables:

|  | $\begin{gathered} \text { Nov. } 16 \\ 1909 . \end{gathered}$ | $\begin{gathered} \text { Sept. } 1 \\ 1909 . \end{gathered}$ | $\begin{aligned} & \text { Nov: } 27 \\ & 190 . \text {. } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Merchants National | \$10.728.000 | \$10,372,000 | \$10,325,000 |
| Nat'l German-Amer | 12,030,000 | $10,128.000$ 10.663 .000 | 11,938,000 |
| Second National | $3,258,000$ | 3.285.000 | ${ }_{3,042,000}$ |
| American National | 1.740,000 | 1,580,000 | 4,226,000 |
| Capitol National | 4,953,000 | 4,361,000 | 1,434,000 |
| Scandinavian-American Ramsey County State | $1,491,000$ 64.000 | 1,338,000 | 1,574,000 |
| Meriam Park State... | 64,000 140,000 | 130 |  |
| Total | \$45,924,000 | \$41,860,000 | \$44,139,000 |



The principal items from the statements of the individual national and state banks of Minneapolis are shown in the following tables:

| Nothwestern National. | $\begin{aligned} & \text { Nov. } 16 \\ & 1909 . \end{aligned}$ | Sept. 1 1909. | $\begin{aligned} & \text { Nov. } 27 \\ & 1908 . \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| First National .......... | \$3,080,000 | \$25,509,000 | \$25,729,000 |
| Security National | 20,945,000 | $19,769,000$ $18,273,000$ | 20, 867.000 |
| Scandinavian-Amer. Nat'1 | 1,17S,000 | 15.292,000 | 18,761,000 |
| Swedish-American Nat'l.. |  |  | 3,792.000 |
| St. Anthony Falls. | -1,604,000 | 1,558,000 | 1,434,000 |
| South Side State. | 633,000 | 590.000 | 508,000 |
| German-American | 2,439,000 | 2,166.000 | 2,116,000 |
| Germania | 569,000 | -511.000 | - 489,000 |
| Minnesota Peoples | 1,020,000 | 768,000 | 912,000 |
| Merchants \& Manf | 409,000 | 368.000 | 530,000 |
| Union state ... | 415,000 | 368,000 297,000 | 344,000 232,000 |
| East side State | 515,000 | $4 \mathrm{S6,000}$ | 232.000 848.000 |
| Metropolitan National. | 657.000 | 596,000 | 265.000 |
| Central State | 183,000 | 190,000 | 205,000 |
| Minneapolis State | 85,000 | 71,000 |  |




MINNESOTA LOAN $\underset{\$ 1,000,000 \text {. }}{\substack{\& \\ \$ 1}}$ The special stockholders' meeting of the Minnesota Loan \& Trust Co. was held in Minneapolis Tuesday, at which the entire $\$ 500,000$ of stock was represented. The action of the board of directors in increasing the capital stock from $\$ 500,000$ to $\$ 1,000,000$ was approved, to be effective from date. The surplus and undivided profits are
now $\$ 150,000$.

[^2]WILLIAM A. TILDEN NELSON N. LAMPERT HENRY R. KENT, GEORGE H. WILSON, CHARLES FERNALD, COLIN S. CAMPBELL

Assistant Cashier

CAPITAL $\$ 1,000,000$

## SURPLUS AND PROFITS

 $\$ 400,000$
## CHICAGO SAVINGS DEPOSITS LARGER.


#### Abstract

Chicago, Nov. 23.-While combined national and state bank deposits have been reduced about $\$ 26,000,000$ since the preceding call for statements was issued two months ago, savings deposits are $\$ 4,466,000$ larger than at that time and have established a new high record. The total savings deposits in Chicago banks on November 17, were $\$ 166,211,000$, which compares with $\$ 161,743,000$ on Sentember 2, when the preceding statement was given publicity. A year ago the deposits reached a total of $\$ 148,264,000$, against $\$ 158,257,000$ in 1907 and $\$ 145,916,000$ in 1906.

National bank deposits were increased less than one per cent. from the preceding statement in September, a gain of $\$ 143,000$ being entirely due to the transfer of the American Trust \& Savings deposits to the Continental National bank, the absorbing interest, which now holds a strong position in second place among local institutions. Meanwhile state banks showed a loss of $\$ 28,018,000$, but increased loans $\$ 756,000$, while cash resources were diminished $\$ 23,272,000$.


Loans and discounts reported by national banks increased $\$ 6,959,000$, but cash resources were reduced $\$ 5,-$ 739,000 . Total national and state bank deposits reached a total of $\$ 783,020,000$, a decrease of $\$ 26,704,000$, loans and discounts increased $\$ 7,715,000$, the total being $\$ 514,088,000$, and cash resources were $\$ 17,532,000$ less than in September, the total being $\$ 268,911,000$.

The details of the national bank statements are as follows:




 592,000
$5,314,000$ $5,314,000$
$2,632,000$ $2,632,000$
$3,669,000$ $3,669,000$
413,000 413,000 8,524,000 $6,109,000$ 552,000
613,000 $\frac{613,000}{58,862,000}$

While state banks showed losses in the aggregate so far as deposits were concerned, there were some exceptions to the rule, the Hibernian amplifying that item about $\$ 1,100,000$, while the Merchants Loan \& Trust, the Northern Trust, the Union and the Western Trust added materially to their totals.

An unusual fact recorded in the compilation of savings deposits reported by thirty-nine of the leading state banks is that every one gained in that department, the First Trust being the leader. The principal items from the statements of the trust companies and state banks follow:


# SCANDINAVIAN AMERICAN NATIONAL BANK <br> MINNEAPOLIS 

Capital,<br>$\$ 500,000$<br>Surplus and Profits, $\$ 30,000$

N. O. WERNER, President
$\begin{array}{ll}\text { C. L. GRANDIN, Vice President } & \text { Cr. E. COTTON, Vice President } \\ \text { A. UELAND, Vice President } & \text { KNUTE EKMAN, Cashier }\end{array}$
 Harris Trust \& Savings. Hlibernis Trust \& Kaspar
Kenwood Trust \& Savings. Lake View Trust \& Saving Metropolitan Trust \& Saving: Northern Trust North Side State Savings Pooples Stock Yards Staving Prairie State pulman Trust \& Savings ecurit Exchange
South Chicago Savings
State Bank of Chicago.......
Stockmen's Trust \& Savings Stock Yards Savings. Union Bank nion Trus Western Trust \& Savings West Side Trust \& Savings
Woodlawn Trust \& Savings

Total

## Cash Resources

## American Trust \& Savings

Austin State
Central Trus
Chicago Savings
ust \& Savings
rovers Trust \& Saving First Trust \& Savings Foreman Brothers Banking Hibernian Banking Kaspar State
Kenwood Trust \& Savings ake View Trust \& Saving Merchants Loan \& Trust. Metropolitan Trust \& Savings Vorthern Trust Vorthwestern Trust \& Savings eoples Stock Pullman Trust \& Savings Railway Exchange South Chicago Savings State Bank of Chicago tockmen's Trust \& Savings Union Bank 1909 317,000
364,000 $3,964,000$
668.000 668.000
$1,293,000$ 399,000
598,000 365,000 $\begin{array}{r}301,000 \\ 8.589,000 \\ \hline\end{array}$ 8,655,000
$2,736,000$
$4.678,000$
nion Stock Yards State Vestern Tr Vest Side Tru \& Savings Woodlawn Trust \& Savings

## $21,794,000$ $6,718,000$

 $3,811,000$$16,384,000$ $16,384,000$
$58,234,000$ $1,018,1000$ 977,000 $2,423,000$
$14,029,000$
$1,140,000$ 539,000
$1,140,000$ 1,954,000 $4.611,000$ $2,252,000$
744,000 1,851,000 $1,321,000$ $1,033,000$
$1,463,000$ $.463,000$
$1,463,000$ 817,000 .511,000 $.002,000$
$\$ 242,295,000$

6,455,000 4,551,000 5,190,000 $4,711,000$ 813.,000 1,337.000 3,341,000 $1,288,000$
480,000 480,000
1080,000 1,176,000 $4,200,000$ 570,000 1,819,000 $16,058,000$ $1,488,000$
$1,488,000$ \&5, 000 792,000 $7,959,000$
$6.826,000$ $1,753,000$
865,000
$\$ 241,538,000$


1909
13,007,000
366,000
$5,032,000$ 645,000 $1,052,000$
$1,276,000$ $\begin{array}{r}1,246,000 \\ \hline\end{array}$ 315,000

165,000 0,661,000 $3,041,000$ | $5,579,000$ |
| :--- |
| 4 | $4,303,000$

$25,182,000$ 563,000 162,000
175,000 26,267,000 9.51000 142,000

$1.317,000$ 721,000
254,000
441,000
$-1.00$
285,000
343,000
163,000
211,000
$3,964,000$
$1,988,000$
178,000
$\$ 127,581,000$

## Tunnel Company Waits for Funds.

Chicago, Nov. 23.-In order to await the action of bondholders relative to a waiver of the interest which is due on December 1, the annual meeting of the Tunnel company was postponed yesterday until December 6. A. G. Wheeler, one of the largest bondholders, is still in New York. He is not expected to return to Chicago for another week. Nothing can be learned concerning the Chicago subway's financial plans. Continued heaviness of the stock suggests that no progress has been made. Interest on the corporation's bonds is due December 1, and as yet no announcement has been made as to whether or not these obligations will be met. However, foreclosure proceedings cannot be commenced until the interest has been defaulted a second time, which would be June 1, 1910.

If the annual meeting of the Tunnel company, which, if the Subway company's operating concern should be delayed again, there is reason for believing that there is still some hope for an adjustment of the parent organization's affairs. The J. B. Russell co-faction, with which Mr Wheeler is identified, is at work on plans and may yet carry them to a successful end

It is believed in some quarters that if Russell \& Co. can carry out the scheme it will entail a reorganization of the management of the operating concern, but not the readjustment of Subway's finances. The Armour-Harriman interests are said to have declined to further guarantee interest on the bonds and are willing to surrender certain responsibilities of the management, but are not agreed with the Russell faction as to terms on which this adjustment can be made by the latter. Besides, it is said, the Russell interests are meeting with difficulty in financ ing their plan, which calls for a large sum of fresh capi tal for development and other purposes

## To

care
for our
correspondents in the most competent and considerate manner is our constant study.

IRVING NATIONAL EXCHANGE BANK

NEW YORK CITY

Resources Twenty-nine Millions

## CONDITIONS IN LONDON IMPROVE.

London, Nov. 20.- Money market conditions continue to improve, along with the week's $£ 2,500,000$ increase in the Bank of England's reserve, and it is possible that the bank rate will before long be reduced from 5 to $4^{1 / 2}$ per cent But these conditions must not be regarded as a return to genuinely easy money. Lombard Street expects a heavy demand for gold by Argentina after Christmas, and the resumption by Russia of its purchases of the South African gold arrivals.

Your bank statements are almost completely ignored here as a measure of the money situation. That they represent the true position is admitted to be possible. But the manifest shuffling of accounts between your banks and other institutions excites suspicion.

Furthermore, it is the consensus of opinion that the next few months will show further increase in your coun try's trade activity and consequently larger demands on the money market. This process will necessarily be em phasized so long as prices of copper lead and other com modities continue to be held up by artificial combines

Germany entertains similar expectations regarding its own trade activity, and this in the face of large German government loans, which must be placed next year. Under such circumstances, one is inclined to ask how any very great ease in the money markets can be expected If Wall Street should again throw heavy demands for Stock Exchange speculation into the scale, we may see stringent money again

Notwithstanding the slight response given by the Stock Exchange to Lord Lansdowne's motion in the Lords for non-concurrence in the Budget, markets will necessarily be disorganized pending the general election. The ab sence of any expression of alarm this week is explained, first, on the ground that recent legislation and recent government financing has foreshadowed such an outcome and second, that in the city's judgment, concurrence in the Budget by the Lords would have meant removal of the last restraint on the present government's socialistic tendencies.

This is unquestionably financial London's feeling. I have nothing to say concerning the political aspects of the approaching general election; but the conviction is still strong that victory of the present government at the polls would have its effect on the exodus of capital.

## TAX EXEMPT BONDS

Chamber of Commerce, Minneapolis, First General Mortgage $41 / 2 \%$ Bonds

## Valuring oneto ten years

After making annual bond retirements the Chamber of Commerce property will have $\$ 35,000$ surplus each year derived from rental
,
WELLS \& DICKEY COMPANY
Estaphisished IS78
Capital and Surplus s 8600,000
Minneapolis, Minn.


# The Corn Exchange National Bank <br> \author{ OF CHICAGO 

}

Capital - - $\$ 3,000,000.00$<br>Surplus<br>Undivided Profits<br>$3,000,00.00$<br>3,000,000.00<br>CHARLES H. WACKER DRECTORS<br>CHARLES H. WACKER MARTIN A. EVERSON<br>EDWARD B. BUTLER<br>CHARLES S. HULBURD CLARENCE BUCKINGHAAM BENJAMIN CARPENTER ISAAC G. LOMBARD<br>WATSON F. BLAIR<br>FOREIGN EXCHANGE<br>LETTERS OF CREDIT<br>CABLE TRANSFERS ERNEST A. HAMILL, President CHARLES L. HUTCHINSON, Vice President CHAUNCEY J. BLAIR, Vice President D. A. MOULTON, Vice President JOHN C. NEELY, Secretary FRANK W. SMITH, Cashier J. EDW ARD MAASS, Ass't Cashie JAMES G. WAKEFIELD, Ass't Cashier

## CENTRAL BANK PLAN IS ASSURED.

(Special Correspondence to the Commercial West.)
Chicago, Nov. 23.-George M. Reynolds, president of the Continental National bank, who accompanied Senator Aldrich on his tour of the West during his campaign of monetary education, believes the way has been paved to install the central bank of issue system in this country through the medium of congressional assistance. He returned to Chicago yesterday after an absence of three weeks spent in the company of the Rhode Island senator; whom he coached during the campaign in the West, full of the belief that the country at large will welcome the innovation with open arms. Concerning the reception Senator Aldrich received, Mr. Reynolds said:
"He was received with some misgivings, but after people had heard and met him, their prejudice was allayed. He came to Chicago fully aware that he was entering the enemy's country. Naturally he was nervous and also naturally he did not do himself justice in his initial speech here which, as you know, he read from manuscript. A little later I suggested that he speak extemporaneously, He took the suggestion and his talks were clearer, more to the point and therefore telling.
"A characteristic experience was in St. Paul and Minneapolis. The newspapers, one and all, were bitterly hostile to Aldrich, and I presume they expressed the sentiment of that community, yet after he had been there, had spoken and had met the leading people personally there was quite a change of feeling towards him and the idea he represents.
'Personally I believe the way has been paved for a central bank. The West, taken by and large, is now in favor of such an institution. In fact, by the time the proposition is introduced in Congress I believe you will
find the West unanimously indorsing the establishment, while the East may be divided. It is a mistake to suppose that New York City is united in that respect. The largest banking interests there are split; which refutes the popular supposition that Aldrich is a pro-Wall Street man. As a fact, that thoroughfare has no enemy more indomitable than Aldrich when the senator has made up his mind that demands from that quarter are not just."
"I joked the senator about this popular prejudice against him, saying, jokingly of course, that the only way he would be able to dispel this feeling would be to have his daughter get a divorce from her husband, John D, Rockefeller. He said that that was a price of popularity too high for him to pay.

He has a keen sense of humor and takes the jibes of newspapers and cartoonists good naturedly. On the trip I would occasionally show him a slashing editorial against himself. He would read it very carefully and then hand it back with a brief comment, 'That fellow has hit me off very cleverly.' There can't be much satisfaction in driving away at a fellow who takes your thrusts so genially.

As to business, Mr. Reynolds noted: "Unquestionably the commercial demand for money is heavier this year than in 1907 and what complicates the situation is that the same amount of money will not do the work of two years azo. Cattle have risen 100 per cent. in price; wheat is 30 per cent. higher; hence, it takes just so much more cash to bring animals and cereals to market

Throughout the Mississippi Valley I found the inquiry for funds about the same. At St. Paul and Minneapolis some bankers told me they had more money on hand than at this time in 1908 with less use for it. But this conflicts with J. J. Hill's statement that his roads so far had carried $21,000,000$ bus more of wheat than at this time last year

## SOUTHWEST BUYING BONDS.

St. Joseph, Mo., Nov. 15.-That the West is becoming a bond market is manifested by the success of brokers who have been operating in this and other large cities of the Middle West during the past year. They have found that, after the panic conditions had been quieted, there was a demand for good securities, and they have been finding customers for all they could supply in the way of high-grade bonds and commercial paper. The large deposits of the local banks all through the West are based to a great extent on the savings of the people, and there is a vast amount of money that is not being used, but lies on certificates of deposit awaiting profitable investment.

## IN SPITE OF HIGH MONEY.

New York, Nov. 18.- The relatively high money rates at London have not checked the issue of new securities, which still on that market exceed all records for the year to date. The footing to the end of the first week of November was $\$ 828,000,000$, against $\$ 801,500,000$ for the same period in 1908 and $\$ 755,000,000$ in 1888 , the high record up to last year.

## NEEDS A SPUR.

Chicago business men who have recently returned from Oklahoma City, give it as their opinion that the town referred to is to become the Minneapolis of the Southwest. But what will a Minneapolis of the Southwest be without a St. Paul of the Southwest to spur it on?-Record-Herald.

NEW NATIONAL BANK FOR CHICAGO.
Chicago, Nov. 20.-If the present plans of certain large industrial and financial interests carry, the local field will soon have another national bank. It is said that the capitalization will be not less than $\$ 1,000,000$ at the start.

The National German American Bank

Capital, \$1,000,000<br>Depòsits,<br>Surplus and Undivided Profits $\$ 800,000$

STATES DEPOSITORY
OFFICERS:

Correspondence Solicited.

## NORTHERN MINNESOTA.

Chicago Nov. 18.-Congressman Steenerson of the ninth congressional district of Minnesota delivered an address at the Farm Land Congress on the "Opportunities for Home Seekers in Northern Minnesota." He spoke as follows, in part:

The northwestern part of Minnesota which constitutes the ninth congressional district has an extreme length from north to south of 224 miles, and an average width from east to west of 100 miles; contains over 20,000 square miles, or about one-fourth of the whole state.

The Red River of the North constitutes its western boundary while its northern limit is the international boundary between the United States and Canada and extends to the "northwest angle" in the Lake of the Woods, latitude 49 degrees, $591 / 2$ minutes and 24 seconds, the most northerly point in the United States.

Its central portion is the watershed between the waters that flow into Hudson bay and the Gulf of Mexico; it embraces Red lake, the largest body of fresh water entirely located within one state, and Lake Itasca, the source of the Mississippi.

The southern part is within the "park region," with its rolling prairie interspersed with beautiful lakes and groves of hardwood timber.

The western half is in the Red River valley and the northern and eastern portions are mostly rolling and partly covered with extensive forests of pine, spruce, cedar, tamarack, poplar, maple and birch.

This area of more than $12,000,000$ acres is still in its infancy so far as settlement and development is concerned. Several millions of acres in the eastern half were until recently embraced in the Indian country, and only in the last few years have they been opened to occupation and settlement.

Although the settlement of the Red River valley began with the building of the first railroad through it, in the early seventies, yet these settlements were confined to the country adjacent to the railroad, and it is only in the last decade that the whole region has been supplied with railroad facilities sufficient to bring all the land within reasonable distance of the market, so that even this region plepared by nature and ready for the husbandman, is not fully occupied.

There are no free lands to be had, but good farm land, either improved or unimproved can be bought at very reasonable prices, say on the average of $\$ 25$ an acre. For those who are not able to purchase farms, there is ample opportunity to rent on shares or buy on the crop payment plan, and if they are good farmers they can in a very few years own the land they rent.

I have known actual instances during the last season when the crop of grain harvested was worth more than the price of the land, and with the phenomenal success of dairy farming in this section in the last few years, it is certain that any of these farms devoted to dairying and mixed farming wonld pay for itself out of the net profits in two or three years.

What I have said relates to the Red River valley and the park region of Minnesota, but there is still a vast region containing millions of acres of the most fertile soil in the north central half of the state, which is still
new and unoccupied, and where homeseekers can get Government land, either free or for a nominal price. There are hundreds of thousands of acres in the recently ceded Chippewa reservation in northern Minnesota to be had under the homestead law at $\$ 1.25$ an acre, and some is subject to free entry.

In the country east of Thief River Falls are hundreds of thousands of acres now held in trust by the United States Government to be disposed of, some at $\$ 1.25$ and some at $\$ 4$, for the benefit of the Indians, which, under a recent act of Congress, are made subject to drainage assessments under state law, and will be sold for drainage taxes, and can soon be bought at tax sale, and the title acquired without complying with the homestead law, but simply paying the price due to the Indians.

## Government Encourages Drainage.

This is the only instance in the United States where a man can get a tax title against the Government. Uncle Sam has done this to encourage the reclamation of these rich lands by drainage. As it was, heretofore, only a small part of the land was dry enough for farming, and these wet lands remaining untaken and untaxable, blocked the way for drainage reclaimation so it was decided in effect to grant all the equity the United States had in these lands (over and above the amount due the Indians) to the purpose of drainage, and thereby secure the occupation and development of the lands hitherto vacant and waste.

On the White Earth reservation, containing thirty-six townships, there is still another class of lands that can be had at a low rate. The mixed bloods who constitute several thousand individuals, were granted the power by a recent act of Congress to dispose of their lands, and these allotments, most of them in eighty-acre tracts, are for sale at very low prices when compared with lands in the immediate vicinity. The state also has large tracts for sale in this region on easy terms and low prices.

There is no place in the United States where greater opportunities are offered to farmers and homeseekers than right here in northern Minnesota, with several great transcontinental lines traversing it and access to the cheap water route to the eastern seaboard by way of the Great Lakes and the Soo canal; it has a commanding position, and farms and farm lands here will undoubtedly rapidly increase in value.

To give an idea of what can be expected in dairy farming, I will give a few statements of results on the farm on which the writer lives, which consists of 520 acres. We have for the last six years kept thirty cows and delivered the cream to our local co-operative creamery, and the average returns have been figured out so as to see what each cow on the farm has produced. In 1907 the average value of butter fat from each cow in the herd was $\$ 66.72$ : in 1908 it was $\$ 69.72$, and figming from September, 1908 , to Sept. 1, 1909, it was $\$ 75.21$ a cow.
The cost of keeping has varied aceordin to ket value of the grain fed, but usually it has been from $\$ 30$ to $\$ 35$ a cow. In 1908, the cost of producing butter fat on our farm was $137-10$ cents a pound, and the aver(Continued on Page 45)

# Northwestern National Bank 

## Minneapolis, Minnesota

At Close of Business, November 16, 1909

RESOURCES

Loans and Discounts<br>U. S. and other Bonds<br>Banking House<br>Overdrafts<br>Cash and Due from Banks

\$21,124,897.63 2,531,390.00 575,000.00 1,067.48
12,576,435.20

## LIABILITIES

Capital Surplus<br>Undivided Profits<br>Circulation<br>Bond Account<br>Deposits

$\$ 3,000,000.00$
$2,000,000.00$
$160,876.06$
$1,400,000.00$
$165,000.00$
$30,082,914.25$
$\$ 36,808,709.31$
\$36,808,790.31

## OFFICERS

WM. H. DUNWOODY M. B. KOON,
E. W. DECKER JOSEPH CHAPMAN, JR A. A. CRANE J. A. LATTA,

President
V.-President
V.-President
V.-President
V.-President
V.-President

FRANK E. HOLTON,
C. W. FARWELL,
R. E. MACGREGOR,
E. L. MATTSON,
A. V. OSTROM,
I. F. COtTON,

Cashier
Assistant Cashier
Assistant Cashier
Assistant Cashier
Assistant Cashier

A special dividend of 40 per cent on the present capital stock of The Northwestern National Bank ( $\$ 3,000,000.00$ ), was paid on Nov. 2nd, each individual stockholder re-investing the amount of his dividend by purchasing his pro rata share of capital stock in The Minnesota Loan and Trust Company.
The Bank and the Trust Company, through this ownership of their capital stock by the same individual stockholders, unite in SERVICE and STRENGTH. The functions and charters of each corporation remain entirely separate and distinct as heretofore.

## Synopsis of Standard Oil Decision.

New York, Nov. 23.-The following is a synopsis of the text of the decision in the Standard Oil case:
1.-Anti-Trust act-Congressional restriction of use of contracts and methods of holding titles to restrain interstate commerce authorized by Constitution.

Congress has power under the commercial clause of the Constitution to regulate and restrict the use in commerce among the several states and with foreign nations of the countries, of the method of holding title to property, and of every other instrumentality employed in that commerce so far as it may be necessary to do so in order to prevent the restraint thereof denounced by the Anti-Trust act of July 2, 1890, (26, Stat. 209).
2.-Anti-Trust act-Test of legality of combination; its necessary effect upon competition.

The test of the legality of a combination under this act is its necessary effect upon competition in commerce among the states or with foreign nations. If its necessary effect is only incidentally or indirectly to restrict that competition, which its chief result is to foster the trade and increase the business of those who make and operate it, it does not violate the law. But if its necessary effect is to stifle or directly or substantially to restrict freight competition in commerce among the states or with foreign nations, it is illegal within the meaning of that statute.

## Power to Restrict.

3.-Anti-Trust act-Power to restrict competition, vested by combinations, indicative of its character.

The power to restrict competition in commerce among the several states or with foreign nations vested in a person or an association of persons by a combination is indicative of the character of the combination, because it is to the interest of the parties that such a power should be exercised, and the presumption is that it will be.
4.-Anti-Trust act-Combination in one person of power of many to restrict competition renders that power more effective and durable.

The combination in that single corporation or person by an exchange of stock of the power of many stockholders holding the same proportions, respectively, of the majority or the stock of each of several corporations engaged ith commerce in the same articles among the states, or with
foreign nations, to restrict competition therein, renders the power thus vested in the former greater and more easily exercised, more durable, and more effective than that previously held by the stockholders, and it is illegal.

Facts Found
5.-Anti-Trust act-Combination restricting competition in interstate commerce by exchange of stock or trading corporations illegal.

Facts. Conclusion-In 1889 the stockholders of the Standard Oil Co. of New Jersey owned a majority of the stock of nineteen other corporations in the same proportions that they owned the stock of the Standard Co. and those twenty corporations controlled, by the ownership of the majority of their stock otherwise, many corporations. Each of these corporations was engaged in some part of the business of producing, buying, refining, transporting, and selling petroleum and its products, and they were conducting about 30 per cent. of the productions of the crude oil and more than 75 per cent. of the business of purchasing, refining, transporting and selling petroleum and its products in this country. Many of them were engaged in commerce in these articles among the several states and with foreign nations, and were naturally competitive.

During the ten years prior to 1879 , the seven individual defendants had acquired control of many corporations, partnerships and refineries that had been competing in this business, had placed the majority of the stock of these corporations and the interests in the property and business thus obtained in various trustees, to be held and operated by them for the stockholders of the Standard Oil Co. of Ohio, one of the nineteen companies in which the individual defendants were principal stockholders, and had thereby suppressed competition among these corporations and partnerships. In 1879 they and their associates caused all the trustees to convey their interests in the stock, property and business of all these corporations to five trustees to be held, operated and distributed by them for the stockholders of the Standard Co. of Ohio.

## Later Devices Described.

From 1879 until 1892 they prevented these corporid tions and others engaged in this business, of which they secured control, from competing in this commerce by causing the control of their operations, and generally of a majority of their stocks, to be held in trust for the stockholders of the Standard Co. of Ohio, and from 1892 until 1899 they accomplished the same result by a similar stock-

E take pleasure in submitting to the public a comparative statement of
the capital, surplus and deposits of this bank during the past ten years.

| YEAR | CAPITAL | SURPLUS | DEPOSITS |
| :---: | ---: | ---: | ---: |
| 1900 | $\$ 1,000,000$ | $\$ 100,000$ | $\$ 5,310,000$ |
| 1901 | $1,000,000$ | 107,500 | $7,288,000$ |
| 1902 | $1,000,000$ | $\mathbf{1 4 0 , 0 0 0}$ | $8,934,000$ |
| 1903 | $1,000,000$ | 200,000 | $9,121,000$ |
| 1904 | $1,000,000$ | 300,000 | $9,996,000$ |
| 1905 | $1,000,000$ | 400,000 | $11,435,000$ |
| 1906 | $1,000,000$ | 600,000 | $12,014,000$ |
| 1907 | $1,000,000$ | 800,000 | $14,087,000$ |
| 1908 | $1,000,000$ | $1,000,000$ | $18,266,000$ |
| 1909 | $1,000,000$ | $1,250,000$ | $20,945,000$ |

## THE SECURITY NATIONAL BANK OF MINNEAPOLIS

holding device and by the joint equitable ownership of the majority of the stocks of the corporations.

In the year 1899 the seven individual defendants and their associates caused the majority of the stock of the nineteer. corporations to be transferred to the Standard Oil Co. of New Jersey in exchange for its stock, so that the latter company thereby acquired the legal title to a majority of the stock of each of the nineteen companies which they controlled, and the power to fix the rates of transportation, the purchase and selling prices of petroleum and its products which all these corporations should pay and receive in the conduct of their business in commerce among the states and with foreign nations. Since that exchange of stock the seven individual defendants have been and are stockholders and offices of the Standard Oil Co. of New Jersey, which has exercised, and is still using, that power, and by its use it has prevented and is still preventing competition in commerce among the states and with foreign nations among these corporations.

Held-The transactions constituted a combination and conspiracy in restraint of and to monopolize commerce among the states and with foreign nations in violation of sections 1 and 2 of the anti-trust act of July, 1890, and the Government is entitled to an injunctiol against the further continuance and operation thereof.

NATIONAL COPPER BANK'S INCREASE OF CAPITAL. New York, Nov. 22.-A special meeting of the stockholders of the National Copper bank, New York city, has been called for noon Dec. 23, at its office, No. 115 Broadway, to vote on increasing the capital stock from $\$ 2,000$, 000 to $\$ 3,000,000$ and also to place the association in voluntary liquidation for the purpose of having it consolidated with the Mechanies National bank under such corporate name as may be adopted, and also to authorize the directors to take such action as may be necessary or expedient in order to carry the proposed consolidation into effect, also to vote upon such other matters as may be brought before the board. Books close Dec. 11 and reopen Dec. 24.

## APPROVES DEERFIELD BANK.

Madison, Wis., Nov. 22.-Commissioner of Banking Bergh has approved the articles of incorporation of the State Bank of Deerfield, at Deerfield, Dane county. The capital of the institution is $\$ 10,000$ and the incorporators Nels Holman, G. O. Berglund and N. G. Larson. The First State bank of Deerfied, at Deerfield, Dane county. The
an amendment in the department, increasing its capital from $\$ 25,000$ to $\$ 50,000$. A verified copy of a resolution of the Oshkosh Savings and Trust Co. of Oshkosh, continuing its existence under chapter 186 of the laws of 1909 was also filed.

CANADIAN BANKS SHOW FINE RECORD.
Ottawa, Ont., Nov. 20.-The Canadian government chartered bank statement for October shows a gratifying state of business. Notes in circulation reached the unprecedented total of $\$ 80,633,549$. Deposits payable on demand totaled $\$ 250,968,487$, which is $\$ 10,000,000$ more than ever before, while savings deposits showed a record increase of $\$ 6,700,000$. Call and short loans elsewhere than in Canada, which practically means the United States, decreased from $\$ 131,634,384$ in September to $\$ 129,964,535$ in October. Current loans in Canada, stimulated by the crop demands, were $\$ 579,837,956$, an increase of $\$ 19,500$,000. The total assets reach the record figure of $\$ 1,133$,986,560.
MINNEAPOLIS, ST. PAUL \& SAULT STE. MARIE RAIL. WAY CO.
Chicago Division.
Comparative statement of revenue
month of September, 1909: of Month of
Month of Mor


Total revenue $\$ 706,890$ | Sept., |
| :---: |
| 1909. |
| $\$ 533,252$ |
| $147,660$. |
| 10,491 |
| 20,270 |
| 15,218 |
| 5,635 | $\qquad$ 3 months to Sept. 30, 1909. $\$ 1,552,095$

484,752 484,752
31,342
31,342
49,487
44,980
44,980
18,351
$\$ 2,180,808$
Operating exp
Maint'ce Way
and Str.
Maint'ce Equip.
Traf. expenses. Trans. exp. ..
Total op. exp
Outside expenses
$\$ 413,264$
Tota
Taxes.

-5,983
$\$ 467.193$
4,493
$\$ 1,219,708$
19,348
19,048
87.265
$\$ 1,326.322$
1,427,301

# The First National Bank of Minneapolis 



Capital
Surplus
Deposits
$\$ 2,000,000$
2,000,000
22,000,000

OFFICERS

F. M. PRINCE, President<br>D. MACKERCHAR, Ass't Cashier<br>C. T. JAFFRAY, Vice-President<br>H. A. WILLOUGHBY, Ass't Cashier<br>GEO. F. ORDE, Cashier<br>GEO. A. LYON, Ass't Cashier<br>P. J. LEEMAN, Ass't Cashier

## Why Do Business For Nothing.

By Arthur S. Cory, Cashier Chehalis National Bank Chehalis, Washington.
These are days of consolidations, trade agreements, clearing house regulations, American and state bankers' association recommendations and suggestions. All are in the interest of economy better management and the conserving of energy and profits.

However, there are a few minor details of banking, which although insignificant in themselves, in the aggregate might add a substantial amount to the year's profit account. These are along the same line as the saving made by the banks through the work of the state associations in the cost of surety bonds, cleaning time locks, pursuing criminals, etc. Neither do I refer to the foolish handling of express orders by banks, which allows the transportation companies to do a large and profitable exchange business at the banks' expense. Particularly, I shall mention two subjects.

Hirst: Mercantile and Individual reports. Every bank, to a greater or less extent, daily receives requests from outside credit agencies, wholesale houses and individuals for reports as to the financial and moral standing and reliability of parties in the bank's territory. In the majority of cases these requests are accompanied by a stamped return envelope; sometimes the stamp is omitted; and once in a while a conscientious firm encloses a small fee.

I contend that a bank is entitled to a fee of from 15 c to 25 c on each report, and the amount should accompany request, for two reasons. A bank's opinion is generally reliable; its knowledge of credits a part of its business. It is as much entitled to a fee as are Dunn or Bradstreet. A bank's credit department, whether great or small, costs money and requires attention to be kept up to date and reliable. Why should strangers be entitled to its use for nothing? Second, the time taken in answering the inquiry, whether by an officer or capable employe, has an ascertainable cash value, and in simple justice, the bank


Second: Mercantile Collections. Another imposition upon banks which they allow, is in the collection department. Drafts come for collection, and in the majority of cases, not even a return stamped envelope is enclosed. The bank is supposed to record the item, present it in person (which takes time) or by mail (which costs money) and urge payment; then, if not already paid; if the amount is not wrong; if the party is in his office; if the account is due; if the goods are satisfactory and the party is in funds, payment may be made and the bank allowed to deduct a small fee, mark the item off the books, make out and mail the draft. Otherwise the bank goes through all the trouble and expense just the same, and if not paid, can return draft and not be charged a penalty for failure to collect.

Some firms will remit a small fee to reimburse the bank for its work, but no word is heard from the majority of draft senders. The writer doubts if the fees made on paid items actually pay the money cost of collections, not counting time or trouble involved.

These two matters are small in themselves, and yet I believe that the majority of bankers will agree that if a small fee of from 10 c to 25 c in stamps was received in advance on all inquiries and collections, the postage account would greatly diminish. These fees would not apply to a bank's correspondents or to those having reciprocal relations. Also a bank charging the fees must be anxious to send them when asking favors in other sections.

A suggested solution would be for the secretary of the state association to write each member asking if he favors the rule, and if a majority do, publish the fact in the financial and trade journals, that after a given date certain specified fees must accompany all collections and inquiries. When received without the fee, drop postal or letter (a rubber stamp) could be used), informing them that their communciation would have prompt attention upon the receipt of the fee in stamps. It would only be a short time until every one knew of and observed the rule.

Of course, reason should guide all things, and exceptions should always be made when needed, but in the main, the programme can be easily and profitably lived up to, for it is no graft, but simply a demand for pay for time and money expended.


## DIRECTORS

F. A. ChAMBERLAIN
evident Sceurity National Bank
E. W. DECKER
c. T. JAFFRAY
A. A. Crane
L. K. THOMPSON
B. F. NELSON

CEO.ETOWIE
w. J. GRAHAM

JOHN T. BAXTER

# Northwestern National Life Insurance Company MINNEAPOLIS 

LEONARD K. THOMPSON, President

JANUARY 1, 1909

Admitted Assets
Total Paid Policyholders
\$ 5,681,953.23
7,333,527.25
Insurance in Force
23,901,654.00
Surplus
203,805.57
RECORD FOR 1908
Total Income
\$1,491,494.01
Excess of Income over Disbursements
Paid Policyholders and Beneficiaries
471,989.90
713,502.33
Increase in Surplus
52,984.88

Northwestern National invests its funds for the upbuilding of the territory in which it operates, and has loaned to the farmers of the Northwest over $\$ 4,000,000.00$ during the past few years.

OBSERVATIONS OF AGRICULTURAL COMMITTEE.
The following letter to Hon. John Lind is in the nature of a report of the committee on agriculture and state development of the Minnesota Bankers association, following the inspection of both the Wisconsin and Minnesota agricultural schools:

## Hon. John Lind, President, Board of Regents, State University,

Minneapolis.
Sir: At the twentieth annual convention of the Minnesota Bankers association, representing about 825 banks, state and
national, located principally within the farming districts of Minnesota, the question of the agricultural development of the dist
Minnesota and also the question of agricultural education were Minnesota, and also the question of agricultural education were very seriously considered. A resolution was passed, unanimous-
ly, instructing the executive council to appoint a committee ly, instructing the executive council to appoint a committee
from among its members to look into these matters and take such steps as in their judgment might seem most expedient
to improve conditions in connection therewith. Subsequently, to improve conditions in connection therewith. Subsequently,
the committee was appointed, and after considerable investigation and research, it has succeeded in obtaining a large amount of information from all sections of the state regarding
agricultural conditions and the facilities for obtaining educaagricutural conditions and the facilities for obtaining educa-
tion in scientific agriculture.
The committee learned among other things that, while in our sister state of Wisconsin compulsory agricultural educa-
tion in the rural schools has been in vogue for many years and tion in the rural schools has been in vogue for many years and
is admittedly largely responsible for the intelligent interest taken by the people of Wisconsin in agricultural matters, in Minnesota we have no such law, with the result that practi-
cally nothing is being done in our rural schools along these lines, son, and also our own agricuttural school at St. Anthony Park. We were particularly interested in learning, if possible, why the
Wisconsin school is reputed to be the best agricultural school Wisconsin school is reputed to be the best agricultural school
in the United States, if not in the world, and we believe that we have found at least three good reasons why it is accredited
with such a reputation. The Wisconsin school has a thoroughly with such a repulation. The fisconsin sciool has a thoriughly We found, also, that its extension short course in agriculture
for farmers given at Madison, had an attendance last year of for farmers given at Madison, had an attendance last year of
something over eight hundred farmers, as against the attendsomething over eight hundred farmers, as against the attend-
ance of a similar course at our own school of one hundred ance of a similar course at our own school of one hundred sent and effective handling of many other features of the exsent and effective We also found in the Wisconsin school a thoroughly organized and efficient publicity department which not
only enables the school to keep in close touch with the farmers of the state, but also to thoroughly advertise throughout the world the results which the school is accomplishing in raising
the corn vield per acre in Wisconsin from twenty-five to apthe corn yaty forty-two bushels. It is also through the efforts proximately the publicity department of the Wisconsin school that the
of that the best cheese in the United States is made in Wisfonsin, has been spread broadcas
We are satisfied that the plant and equipment of the Minne-
sota school is superior to that of Wisconsin. We are also sota school is superior to that of Wisconsin. We are also satisfied that our teachers in the various departments are comthose of the Wisconsin schol. In view of the fact, however,
head of our agricultural school, there is more or less disorganization and consequent lowering of the efficiency of the work. There is no incentive to introduce new methods and
systems so long as the appointment of a new dean is postponed
It is the opinion of our committee that the position of dean of the agricultural school is one of the most important in this state, for many reasons. While Minnesota is generally known as an agricultural state, we find that, as a matter of fact, its manufactured products exceed in value its agricultural products by many millions of dollars. We also find that less than onethird of the tillable soil of Minnesota is under cultivation. The
committee believes that by no other means can the agriculcommittee believes that by no other means can the agricul-
tural development of our state be so well assured as by the appointment of the best and most competent man procurable in the United States, regardless of salary, to become executive head of the agricultural school. We would therefore urge that at the next meeting of your honorable board, to be held early in December, the matter of the appointment of such a man to
fill this most important position be definitely disposed of withfill this most important position be definitely disposed of with-
out further postponement. The committee understands that out further honorable board has under consideration two men for this position, namely, Prof. A. F. Woods of Washington and Prof. Andrew M. Soule, president of the Agricultural College of Georgia and a graduate of the Guelph school of Ontario We are satisfied that both of these men are highly accomplished and efficient agriculturists. In addition, nowever, to possessing all
the qualifications of Prof. Wods, President Soule has the
additional qualification of being a very successful educator. If the members of our association can be of any assistance
you in any way, you have only to command you in any way, you have only to command us

Yours very truly, CHAPMAN, JR.,
Chairman Agricultural Committee.
Chairman Agricultural Committee.
CHAS. R. FROST,
Minneapolis, Secretary Minnesota Bankers Association.

## LONDON'S GOLD MOVEMENT IN OCTOBER.

London, Nov. 10.-During the past month the imports of gold into this country amounted to $£ 3,013,000$, being practically the same as the total shown in the corresponding month of last year. Of this sum no less than £2,951,000 was in raw gold, of which the Transvaal contributed 000 was in raw gold, of which the British India, £183,000, and Australia, $£ 144,000$. Exports, on the other hand, came to the large sum of $£ 7,835,000$, as against $£ 5,072,000$ in October, 1908. The chief part of these exports was in sovereigns, $£ 2,135,000$ going to Egypt, $£ 1,250,000$ to Turkey and $£ 1,509,000$ to Brazil. The exports of bar gold key and $£ 2,626,000$ of which Germany took $£ 1,025,000$, Russia $£ 804,000$, France $£ 374,000$ and India $£ 372,000$. For the ten months to date the imports amounted to $£ 43,071$,000 and the exports to $£ 40,346,000$, so that ir spite of the large exports in the past two months, there is still a balance of nearly three millions to the good on the operations of the year.

Showing Class of Banks<br>in cities and towns<br>in zohich the " 200 " is<br>employed.

| State | Town Por | Capital | Deposits |
| :---: | :---: | :---: | :---: |
| Alabama | Birmingham ...125,000 | \$1,000,000 | \$7,955,000 |
| Iowa | Nevada ....... 3, 3 ,000 | 25,000 | 121,000 |
| New Jers | Salem ......... 7,000 | 150,000 | 750,000 |
| Oregon | Aurora ........ 400 | 25,000 | 60,000 |
| Virginia | Roanoke ....... 35,000 | 300,000 | 2,300,000 |
| Minnesota | New Prague.... 1,600 | 25,000 | 90,000 |
| Connecticut | Willimantic... . 10,000 | 100,000 | 720,000 |
| Monta | Dillon .......... 2.000 | 50.000 | 400.000 |
| Alabama | Mobile ......... 85,000 | 150,000 | 800,000 |
| Nebraska | Callaway ...... 650 | 25,000 | 120,000 |
| Dist. Colum | Washington ....330,000 | 200,000 | 1,400,000 |
| Wisconsin | Knabb ......... 600 | 10,000 | 60,000 |
| Canada | Toronto ........300,000 | 10,000,000 | 95,000,000 |
| W yoming | Thermopolis ... 1,600 | 25,000 | 35,000 |
| Tennessee | Covington ..... 3,500 | 100,000 | 345,000 |
| Missouri | Kahoka ........ 2,500 | 25,000 | 240,000 |
| Minnesota | Northome ..... 500 | 10,000 | 42,000 |
| California | Long Beach.... 23,000 | 150,000 | 1,000,000 |
| Illinois | Farina ........ 900 | 25,000 | 80,000 |
| North Dakota | ..Fairdale ...... 300 | 10,000 | 65,000 |
| Michigan | and Rapids.. 120,0 | 100,000 | 1,200,000 |

## And 300 others

$\qquad$

# It makes no Difference 

> The State you are inThe people you serve-
> The size of your bank, orThe deposits you have.

The important question you wish to solve is :How can I increase the bank's business and profits with less expense ?

## The Answer:

If your Bank is RightYour Security Ample and Your Service the Best-

## 200 Bank Ads That Bring Business

will enable you to secure more profitable business. The one way to secure this service is to ask me to send it on 5 days' approval. Examine carefullyremit or return. Price $\$ 5$.

Every bank using the " 200 "- examines first-pays if satisfied.

Address: H. B. CRADDICK, bank adv. DEPT., Commercial West, minneapolis

## Illinois Bankers on Central Bank.

At the recent convention of the Illinois Bankers association the Federal legislative committee submitted a report on the currency question, which has now been issued for general circulation. The following, bearing on the central bank idea, is from the report:

The hint has been given to the country at large that the Congressional Currency commission may advocate a central bank. It is well to have it brought before the country for consideration, agitation, if you please, and final adoption if the country so decides; it is obvious there will be opposition to it. In the older countries of Europe, thickly settled with a homogeneous population and the conservatism which age brings to all communities and nations, they have in operation large central banks, which serve their purpose well. Our population is quite different and our vast country sparsely settled. We have invited men to come from all parts of the world, they have come and emigration will continue. Instead of being a monarchy, we are a republic and a democracy, pure and simple. I take it that it would be difficult to establish a central bank in our country, with its heterogeneous population, strongly assertive as democracies usually are, opinionated many times, and our legislative bodies embracing among their members but few men possessing the wisdom of political economists, and unfortunately economic questions such as the currency and the tariff are not relegated to expert commissions. If the central bank should be advocated in the coming Congress, it will resolve itself into political alignments, which will be unfortunate. That was one of the weak points of the Aldrich-Vreeland bill, passed in haste to meet political emergencies rather than financial ones.

The bill is not practical as a financial measure
The moment a legislator or a citizen of the country suggests a currency plan he makes himself a target and his plan is immediately assailed. Hence, as a member of this committee, I would not think of suggesting a plan. I will
take up your time only for a few moments in speaking rather interrogatively than affirmatively, certainly not dogmatically, on the currency question.

Bankers are still living in New York city who co-operated with that sagacious banker, Mr. Tappan, in establishing the New York Clearing House in that city. The clearing houses of reserve centers (some of them imperial cities) comprising, as they do, national and state banks, trust companies and private banking interests, represent a banking power greater than many of the banks in Europe. Have they served a good purpose since they were established? What would the banks of Chicago and San Francisco have done in the time of their great conflagrations, if in order to avert a panic they had not availed themselves of the united action of their clearing houses? At such a juncture could the Aldrich-Vreeland bill have assisted them, distant as they are from Washington? In our own state the necessity and power of clearing house organizations has been clearly demonstrated. I have felt since the panics of 1873,1884 and especially 1893 and 1907, that through clearing house issues we might and could arrest the lawful construction of credits which always forces many solvent institutions, banking and other business enterprises to the wall. At a time when credits should be expanded, they are contracted under our present rigid currency system, and one banker after another will filch money from his neighbor.

In the panic of 1907 Chicago went one step further than New York, not only issuing clearing house certificates for the first time, but clearing house notes as well, secured by assets of its members deposited with the clearing house. They steadied the situation in Chicago and throughout the state. That principle can be applied in meeting the annual crop situation; in providing an emergency circulation to be used in the event of a panic. Panics should be prevented in our country as they are in Europe; where there is never such a severe and sudden contraction of credits. In the country above Quincy, an agricultural community, the prin(Continued on Page 24)



## The Continental National Bank

 OF CHICAGO

Loans and discounts.

| tion bonds to secure circul. | 3,625,000.00 |
| :---: | :---: |
| Premium on U. S. bonds..... | 72,187.50 |
| Overdrafts ............ | 3,992.59 |


$39,786,836.85$
$\$ 109,134,009.38$

|  | Liabilities. |  |
| :---: | :---: | :---: |
| Capital stock paid |  | \$9,000,000.00 |
| Surplus fund |  | 4,500,000.00 |
| Undivided pronts |  | 3,607,900.00 |
| Deposits |  | 91,606,423.34 |
|  |  | \$109,134,009.38 |

Officers.
George M. Reynolds, President; Edwin A. Potter, Vice President; Alex, Robertson, Vice President; James R.
Chapman, Vice President; Herman Waldeck, Vice President; Wm. G. Schroeder, Cashier; Charles S. Castle, ActHattery, Asst. Cashier; John R. Washburn, Asst.' Cashier;
Wilson W. Lampert, Asst. Cashier; Frank L. Shepard, Auditor. Board of Directors.
Black, formerly President Continental National Bank: Samuel McRoberts, Vice President National City Bank, New York; Henry Botsford. Packer; Joy Morton, Joy
Morton \& Company; E. J. Buffington, President Mlinois Steel Company; Alfred H. Mulliken, President Pettibone,
Mulliken \& Co.; Albert J. Earling. President C., M. \& St. Mulliken \& Co. : Albert J. Earling. President C., M. \& St.
P. Ry.; T. P. Phillips, formerly President Federal Trust \& Savings Bank; B. A. Eckhart, President B. A. Eckhart Savings Bank; E. H. Gary, Chairman United States Steel Corporation; George M. Reynolds; President; John R. Harris, Harris, Winthrop \& Co.; E. P. Ripley, President Atchison, Topera a Wentey, Western Indiana Railroad pany; Alex. Robertson, Vice President; Frank Hibbard, Wm. C. Seipp Capitalist: Edward Hines, President Edward Hines Lumber Co.: Charles H . Thorne, Montgomery, apolis \& Louisville Railway Company; F. E. Weyerhaeus
Minn. $\qquad$
The American Trust and Savings Bank
stockholders of the Continental National Statement of condition at commencement of business, Demand loans, secured Resources.
lateral

Time foans, secure
Time loans, secur
lateral
Bonds and stocks.
$\qquad$
$\$ 2,673,351.17$
8,734,793.34

Liabilities
Capital stock paid in......... $\$ 3,000,000,00$

| Reserved for taxes and interest ${ }^{115,762.98} 8$ 81,834.46 |
| :--- |

$\$ 5,753,923.07$
$6,811,535.00$ $\$ 15,763,055.51$
SAVINGS, TRUST AND BOND DEPARTMENTS Officers.
Edwin A. Potter, President; George M. Reynolds, Vice President; John Jay Abbott, Ne, Asst. Secretary; G. B Caldwell, Mgr. Bond Dept.

# FIRST NATIONAL BANK OF DULUTH, <br> Albert L. Ordean, President David Williams, Vice President Walter J. Johnson, Ass't Cashier William W. Wells, Ass't Cashier <br> Out-of-town accounts are accepted on favorable terms, and every accommodation consistent with prudent banking is accorded depositors. Prompt attention accorded depositors. Prompt attention 

## BANK ADVERTISING DEPARTMENT.

EDITED BY H. B. CRADDICK.

Put this department on your mail list for statements, folders and other forms of advertising issued by your bank.

## KEEP THIS IN MIND.

Advertising is a force or a farce, according to the way it's done. Some advertisers try to kill a fly with a cannonball. Others try to drive a girder with a tack-hammer.

There's no harder uphill fight than that of the banker who trails into the advertising field after a rival has raked it bare.

The effect of Advertising lasts far beyond the week, month or even year in which it appears. Many a business is a money-maker today on Advertising done years agoon accumulated prestige.

Advertising helps to make the small bank big; the big bank, bigger; and both banks, safe.

Many an advertiser who labors to pierce, only bores. Word-painting, prose poems, rhetorical pin-wheels and jaunty jingles have no business-pulling force. Advertising is NEWS.

Advertising isn't going to supply you with ability nor personality. Its mission is purely to arouse interest and provoke inquiry. As an "ice-breaker," it has no equal.

## ONLY FACTS CONVINCE.

One of the first principles of successful advertising that every banker must keep in mind is that no statement should be made in the bank's publicity, the truth of which might be questioned. When once the public finds cause for skepticism or knows that a bank has wilfully misrepresented its standing, its security or business policy, it will take more than advertising alone to overcome the prejudiced feeling which must exist in consequence, The reading public will not dispute or condemn such misrepresentations openly but its own judgment and opinions are retained, at once.forming an antagonistic reserve and disbelief.

Advertising that creates a doubt is worse than no advertising whatever.

It is seldom that one finds a bank advertisement that juggles with facts and the following ad of a private bank in Iowa will, for this reason, be of interest to many bankers, especially those who have been spared the pleasure of meeting this form of competition:

GUARANTEED DEPOSITS.
Because Oklahoma guaranteed the deposits in her state banks, thousands of depositors all over the country took the money out of their local banks and sent it to Oklahoma banks where they felt SURE TO GET IT BACK when they want it.
Marion county people need not send money away from home seeking a guaranteed place of deposit. There is one in Knoxville-and only one-that absolutely GUARANTEES YOUR DEPOSITS. The "new" bank-the GUARANTY BANK-has refused to take advantage of the National or State banking laws to limit the liability of its stockholders. It claims that the man who puts money in a bank has a moral and should have a legal right to insist that it be returned when he wants it. In a national bank, for instance, Mr . A, worth $\$ 100,000$, holds $\$ 500$ worth of stock. If the bank "goes broke" for a million, what happens to wealthy Mr. A? Does his $\$ 100,000$ go to reimburse the depositors? Not much of it! He pays an assessment of $\$ 500$, the depositors get $10 \mathrm{c}, 20 \mathrm{c}, 30 \mathrm{c}$ on the dollar, and the deal is closed. But, it he were a stockholder in the GUARANTY BANK, he and all other stockholders would nave to contribute enough to PAY EVERY DEPOSITOR IN FULL! The Guaranty Bank does not wish to "knock" nor to institute invidious comparisons, but merely states as a plain fact that its
stockholders are good for $\$ 400,000$ to $\$ 500,000$ -a responsibility equal to the combined responsibility of all other banks in the city. Investigate this, and act accordingly.
If you desire to hold every stockholder of the bank in which you deposit your money answerable for its return to the full extent of its responsibility-which is certainly no more than your right-you will have to patronize the GUARANTY BANK.
(Here followed a list of stockholders.)
This entire ad (excepting the list of stockholders) is both misleading and vicious. Just why a bank would wish to use such methods, even in the face of severe competition, is hard to understand.

Any one familiar with banking in Iowa is well aware that private bank deposits are not guaranteed in any way. The statement regarding the Oklahoma law is rather too sweeping to be convincing and the word "Guaranty" used in connection with this bank's name stands for nothing, in fact, yet there seems to be a disposition to have the reader understand that depositors are given the same security afforded by the Oklahoma guaranty law

The argument (the same old one) used to show why its stockholders in case of a failure, "would have to contribute enough to pay every depositor in full" is merely a theory and one which neither history nor experience will bear out. It is quite evident that if a bank were to "go broke for a million," $\$ 500,000$ responsibility would not "pay every depositor in full."

The illustration used concerning the liability and probable results, in case of a failure, to stockholders and depositors in incorporated banks is mere talk and not a statement of undisputed facts. The history of past bank failures in Iowa, both private and incorporate, does not warrant such a comparison.

In Iowa the use of "National," "State" or "Savings" in connection with a bank's name is prohibited to unincorporated banks. This is for the protection of the public. In Oklahoma, under the deposit guaranty law, only incorporated banks under state supervision are allowed to make use of the term "deposits guaranteed." It will be noted that even in Oklahoma, only incorporated banks, subject to examination and supervision by state government are in a position to correctly advertise "giaranteed deposits."

The best advertising assets that any private bank can make use of is honesty, honor, past business record and ability. With most people, these qualifications stand for a stronger guarantee than a row of figures and are, after all, what first attract customers to any bank.

## COMMENT

Mr. Earl Pease, cashier of the First National bank of Grand Rapids, Wis., sends this department samples of cards furnished stockholders. He writes:
"Herewith find samples of cards we are furnishing all of our stockholders. We hand them 100 cards in a neat paste-board box with the bank's name on the cover. The stockholders enclose cards with correspondence throughout the county and wherever they would be likely to be of any value. The merchant stockholders are enclosing them with packages of merchandize where the purchaser would make a valuable customer. This scheme seems to be making quite a hit."

The cards referred to are three by five inches in size and read as follows:

## A. F. BILLMEYER <br> ARCHITECT AND BUILDER GRAND RAPIDS, WISCONSIN

Dear Friend:
Iam a stockholder in the First National Bank of Grand Rapids and any business you can give them will be appreciated by me as well as by the bank.

The First National is the oldest bank in Wood County, its oificers are always glad to accommodate, and you can depend upon

## THE OLDEST BANK IN THE UNITED STATES

# THE BANK OF NORTH AMERICA 

 PHILADELPHIA, PENNA.CAPITAL<br>SURPLUS<br>DEPOSITS PROFITS

President
Cashier
Cashier
ashier
H. G. MICHENER

Assistant Cashie
Firms, Individuals "and Corporations

This idea, as utilized by Mr. Pease, is excellent. When the stockholder receives his neat little box containing the cards ready for use he must, indeed, be indifferent, if he fails to carry out his part of the plan.

Mr. Pease has, undoubtedly, the united support of the "men who get the dividends." His plan should appeal to other bankers who wish to get the co-operation of stockholders.

INTERESTING THE STOCKHOLDER.
There are bankers all over the country who are actually handicapped by moss-back stockholders,- the kind that put a thousand or so into bank stock and then sit down, patiently expecting a ten or fifteen per cent. dividend at regular intervals. It's not an uncommon thing in some communities to find stockholders of a bank transacting all their business with a competitor. Their excuse is usually "for business reasons.

The cashier or president who is saddled with several such shareholders has a hard row to hoe. He can see so many ways in which stockholders might be of real service to the bank that he is apt to feel discouraged at times and at a loss as to how to get the co-operation he needs. But there should be some way to stir up a little enthusiasm among the ones who are in on a distribution of the profits and it will be worth the banker's best efforts to devise some method of arousing their interest and appealing to their sense of duty.

It's nearing the time of year when many banks have their annual meeting and election of officers with the usual dividend payment. There is no better time to take the indifferent stockholder to task than when you have just declared the dividend. You have demonstrated your ability and the dividend check should put him in an amiable mood.

Start the ball rolling with a heart to heart talk at the annual meeting-touching on the past year's business and outlining a plan for the coming year. Make it plain that increased business means increased profits; show the stockholder what responsibility he carries in this connection by telling him how he can further the interests of his bank. Make out a list of the points you wish to make. Be sure to get them all and fire a broadside: You need have no fear of counter arguments

For instance, here are a few points which every banker can supplement in his particular locality:

Tell the banker of new arrivals in the community
Of prospective land sales.
Of farm loans to be needed
Bring in new acquaintances.
Talk about the bank
Keep posted on the bank's statements so as to be able to answer questions.

Transact all business at the home bank.
Urge friends to do same.
Know why bank drafts are preferable to express orders and postal money orders, and many other little details that you can point out.

## SIX ADVERTISING SUGGESTIONS,

In a recent address before the Des Moines Admen's Club, Charles Eugene Powers, of Chicago, offered the following six suggestions needed to make advertising ef fective:
"Have an objective point; a well defined advertising policy which may be followed to the letter.
"Establish the identity of the firm by some trade-mark and use it consistently. Keep it before the public constantly.
'Put information of a news value into every ad, for the people read the papers for news and they will read the ad if it is news
"Always approach the subject from the customers standpoint; not the advertisers' standpoint.
'Absolutely avoid every technical term. There are people more brilliant and more ignorant than you. All must be pleased.
"Advertise consistently, every day if you use the dailies and in a publication that gets the money. Spasmodic advertising is absolutely useless-it is one road to ruin."

T Surplus funds can be most safely invested in Farm Mortgages. They yield the highest income consistent with absolute security.

> Write us for lists and descriptions of our selected Farm Mortgages
S. J. MURTON \& CO

Security Bank Building. MINNEAPOLIS, MINN.

## CAPIPAL NAHONA BANK

This bank has all the advantages afforded by ample capital, a large list of correspondents, and desirable connections at the large commercial centers for making collections and handling the business of banks and bankers. Reserve accounts solicited upon which interest is allowed.

JOHN R. MITCHELL, Presiacnt
WILLIAM B. GEERY
Vice President
JAMES L. MITCHELL EDWARD H. MILLER, Ass't Cashier

Surplus $\$ 100,000$
((x)] CAPITAL $\$ 500.000 .00$ 【(5))

## Corporation Securities Company COUNTRY BANK STOCKS

Write us about offerings in this line.

315 New York Life Building, MINNEAPOLIS

Trowbridge\& Wiverles: BONDS

School<br>Drainage

Irrigation Water Power

SEND FOR CIRCULARS
CHICAGO
BOSTON
SAN FRANCISCO
ERNEST E. JEWETT
Northwestern Representative
State Savings Bank Building
St. Paul, Minn.

# CORPORATION SECURITIES 

of Central and Western U. S. and Canada.

Wr monthly circular
"SECURITIES WANTED AND FOR SALE" sent free on request

INVESTMENTS YIELDING 5\% to 8
R. H. GOODELL \& CO., Bankers, 119 Monroe St., CHICAGO.

# BUY AND SELL <br> your <br> COPPER STOCKS 

through
MURPHY-LANDIS CO. Inc.
Capital Stock \$50,000.00
515-516 Lumber Exchange, MINNEAPOLIS

## Illinois Bankers on Central Bank.

(Continued from Page 20)
ciple of clearing house issues was illustrated. During the panic of 1907 the bankers in that country (they have no clearing house there) met, and decided to protect each other, preparing their cashiers' checks and had them in readiness for circulation if necessary

Clearing houses should be increased and brought into existence, one or more in every state and territory of our country.

In Europe the territory is smaller. Our country is a vast one and in times of panics, banks cannot do business through Washington, certainly not readily, with a circulation secured by government bonds.

The clearing houses are in advance of the general and state governments in the matter of protecting depositors by independent examination of the condition of its members, whether national or state banks, trust companies or private banks. The clearing houses of Chicago, St. Joseph, Kansas City, I believe, and perhaps Omaha, make, without notice to their members, independent examinations if for any reason they think it best to do so. Under the laws of Illinois, private banks are not subject to examination, but as stated before, if a private banker is a member of the Chicago Clearing House, and if for any reason the members of that clearing house wish to examine that bank, they will do so and without notice. Therein, gentlemen, lies, in the strict impartial examination of our banks, a security even beyond that of the examinations under national bank statutes and the state banking department. If we want to meet the untenable proposition of guaranteed bank deposits we must develop and carry out in our clearing house organizations, regulations which are stricter than those required by the Government or state administration and not have it understood that a young state, namely Oklahoma, is the only state in the union on the right track.

## EASIER MONEY, PERHAPS

Chicago, Nov. 18.-Whatever may have been the course of events in the New York money market and in the New York bank position, the money market here does not yet see return to former easy conditions ahead of it. At no time this year have banks in Chicago been so closely loaned up as at present. All the national banks have full lines of loans, and a few have lately been forced to strengthen their reserves. The calls for money have been

A. E. BUTLER \& CO.<br>Members Chicago Stock Exchange<br>> We Buy, Sell and Quote > All Chicago Securities<br>Bank Floor, 238-40 La Salle Street, CHICAGO

DUDLEY A. TYNG \& CO.<br>74 Broadway New York<br>184 La Salle St.<br>Chicago

Specialists in Unlisted Stocks<br>We will furnish you bid or asked price for any stock that has a market value.

CHICAGO STOCK EXCHANGE QUOTATIONS. A. E. Butler \& Co., 240 La, Salle street, Chicago, members of the Chicago Stock Exchange, quote listed securities as fol-
American Can, com...
American Can, pfd.
American Radiator American Radiator, com.
American Radiator, pfd.
American Shipbuilding, American Shipbuilding, com

Booth Fisheries,
Booth Fisheries, pfd.
Chic. \& C. Can. Dock
Chi. Auditorium
Chi. Brew. \& Malt., pfd.
Chi. City Ry Chi. Rwys. part. etfs., 1.
Chi. Rwys. part. ctfs., Chi. Rwys. part. ctfs., 4.
Chi. \& Oak Park Ry, Co., com
Chi. \& Oak Park Ry. Co., pfd. Chi. Pneumatic Tooi
Chi. Subway Co.
Chi. Title \& Trust
Commonwealth Edison
Corn Products, com
Corn Products, pfd.
Diamond Match
Elgin National Watch
Illinois Brick
K. C. Rwy. \& Light, com
Kansas City Stock Yards
Knickerbocker Ice, com...
Met. W. S. S. El. Ry., com
Masonic Temple
Mich. State Tel. Co., pfd
National Biscuit,
National Biscuit, pfd.
National Carbon, com.
National Carbon, pfd...
N. W. El. R. R., com.
Page W. W. Fence, com.
P'eoples Gas Light \& Coke
Quaker Oats, com
Quaker Oats, pfd.
Sears, Roebuck, com
Sears, Roebuck, pfd
United Box Board Co

| Div. | Bid. | Asked. |
| :---: | :---: | :---: |
|  | $123 / 4$ | 13 |
| $5 \%$ | $831 / 2$ | 84 |
| $4 \%$ | 220 |  |
| $7 \%$ | 130 | 132 |
|  | $671 / 2$ | 68 |
| 7\% | 110 | 1101/2 |
| 3\% | 48 | 481/4 |
| 5\% | 901/2 | 95 |
| . . | $231 / 2$ | 25 |
| ... | $641 / 2$ | $651 / 4$ |
| . . | 52 | 54 |
| ... | 13 | 16 |
|  | 1 | $11 / 8$ |
|  | 2 | 3 |
| $6 \%$ | 170 | 190 |
| 8\% | 104 | 106 |
| ... | 34 | 35 |
| ... | 22 | 24 |
|  | 9 | 10 |
| 8\% | 136 | 137 |
| $\cdots$ | 2 | 21/2 |
| . . | 5 | 7 |
| . . | $383 / 4$ | 39 |
|  | $145^{1 / 4}$ | $146^{1 / 2}$ |
| $6 \%$ $6 \%$ | 145 $1191 / 2$ | 146 120 |
| $6 \%$ | 1191/4 | $1213 / 4$ |
| $4 \%$ | $861 / 4$ | $861 / 2$ |
| 8\% | 127 | 1271/2 |
| 8\% | 185 | 190 |
| ... | 63 | 64 |
|  | 39 | 40 |
| $5 \%$ | 81 | $823 / 4$ |
| $6 \%$ | 100 | 101 |
| $6 \%$ | . $\cdot$ |  |
| $6 \%$ | $\cdots$ | 70 |
|  | 17 | 18 |
|  | 52 | 53 |
| $3 \%$ | 43 | 47 |
| $6 \%$ | 105 | 109 |
| $6 \%$ | 96 | 98 |
| $6 \%$ | 115 | 116 |
| $7 \%$ | $1251 / 2$ | $1261 / 2$ |
| $4 \%$ | 963/4 | 97 |
| 7\% | 119 | 122 |
|  | 18 | 20 |
| ... | 60 | 67 |
|  | $11 / 2$ | $2{ }^{1 / 4}$ |
|  | 23 | 26 |
| $7 \%$ | 1131/2 | 114 |
| * $6 \%$ | 1571/2 | 160 |
| $6 \%$ | 103 | 106 |
| $7 \%$ | 1081/2 | $1083 /$ |
| $4 \%$ | $1413 / 4$ | $1421 / 4$ |
| 7\% | 120 | 1201/2 |
| ... | 52 | 54 |
| ... | 181/2 | 183/4 |
| . $\cdot$ | 20 | 21 |

so general and urgent of late that the national banks are raising their rates, and are not putting out any money under $5 \frac{1}{2}$ per cent., except to a few of their best customers. Many commercial loans, indeed, are being made at 6 per cent.

Country banks are the best buyers of merchants' paper, for local bankers are out of the paper market, and have been so for some time. Shipments of currency con tinue large, and balances of interior banks here have been drawn down. At the present moment bankers see no relief in the way of a distinctly easier money market for some time to come. The approach of the new year, it is felt, will increase the demand for money, a new set of borrowers coming in as fast as another set pay off their obligations. The interesting test of the market will come after the turn of the year.

Municipal, School, Public Service Corporation and Railroad Bonds
Full information and our descriptive lists will be furnished on request, together with our latest publication entitled "For the Information of Conservative Investors."
H. T. HOLTZ \& COMPANY

171 La Salle St., CHICAGO

This Bank is at the center of Wisconsin banking activities and，having an exceptional list of correspon－ dents，is in a position to handle collections throughout Wisconsin in a most satisfactory manner．

THE FIRST NATIONAL BANK OF MILWAUKEE



## Bank Stock Quotations．

CHICAGO BANK STOCKS． Quotations furnished by Dudley

street，Chicago，for November 22 ： ＊Central Trust Co．of Illinois Chicago City Bank．．．．．．．．．． Citizens Trust \＆Savings City National（Evanston）
Colonial Trust \＆Savings Colonial Trust \＆Savin
＊Commercial National
\％Continental National Cook County State Savings ＊Corn Exchange National
＊Drexers Deposit Nationai
Drovers Trust \＆Savings
＊First National Bank
${ }^{\text {First }}$ Fort Dearborn National
Hamilton National
${ }^{\text {＊Hibrris }}$ Trust $\&$ Savings．
＊Hibernian Banking Ass＇n．
Kenwood Trust \＆Savings
＊Live Stock Exchange National
＊Merchants Loan \＆Trust Co．．
Monroe National
＊National Bank of the Republic
National City（Chicago
North Ave．State
＊Northern Trust Co．Bank．
Peoples Trust \＆Savings．
Prairie National
Railway Exchange
South Chicago Savings Bank
State Bank of Evanston
Stockmens Trust \＆Savings
Stock Yards Savings Bank．
Union Bank of Chicago．．．．．．．．．
＊Western Trust \＆Savings．
＊Western Trust \＆ \＆Savings．
＊Listed on Chica
Chicago Unlisted Securities
A．E．Butler \＆Co．， 240 La Salle street，Chicago，members Chies，on Nov．No： 15 ：
American Investment Securities Co．（par
American Lumber Co．．．．．．．．．．．．．．．．．$\$ 10$ American Type Founders．
American Type ${ }^{\text {Butler Brothers }}$
＊Congress Hotel，pfd
Dering
Diamond Rubber
Great Western Cereal，com
Interstate Telephone
North Shore Electric
Northwestern Yeast
＊Michigan State Tel．，com
Otis Elevator，com
Parke，Davis \＆Co（par \＄25）
Royal Baking Powder，pfd
Union Carbide
United States Gypsum，pfd．，


Chicago Unlisted Bonds．

|  |
| :---: |
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ふた O 20

Salle Ask
169 Ask
169
181
146 113
325
198
MINNEAPOLIS SECURITIES． Minneapolis Stock Exchange Quotations Calls Tuesdays and Fridays at 11：30． Stocks．

Hennepin County Savings
German－American ．．．
Metropolitan Nationa
East Side
Merchants \＆Mifgrs．State
Scandinavian American Nat＇l
South Side State．
Central State
Minneapolis State
Minneapolis Brew．com
Minneapolis Brew．pfd
Minneapolis Threshing
Minneapolis Steel \＆Mach．pfa
N．A．Telegraph
Bonds．

| Chamber of Comm |
| :---: |
| Minneapolis City |
| Minneapolis City |
| Minneapolis Gen．Elec |
| Minneapolis Gas Light |
| Minneapolis Gas Light，G |
| Minneapolis Brewing |
| M．，St．P．\＆St．M．R |
| M．，St．P．Ry．\＆St．P．City |
| Minneapolis Street Ry．cons． |
| St．P．City Ry．Cable cons． |
| Northwestern Con．Milling |
| Minnesota Transfer |
| Minnesota Transfer |
| St．Paul Gas Light |
| St．Paul Gas L |

120.00 60.00 65.00 96.00 98.00 100.00 100.00 ．．．．．


## ST．PAUL SECURITIES．

The following quotations on St．Paul securities are furnished by Edwin White \＆Co．，Investment Bonds and Commercia Paper，St．Paul：

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Stocks． | Div． |  |  |
|  | rate． | Bid | Ask |
| American National ban | $6 \%$ | 100 | 105 |
| Capital National bank． | $6 \%$ | 130 | 140 |
| East St．Paul State bank | 10\％ | 150 | 160 |
| First National bank． | 12\％ | 263 | $2651 / 2$ |
| Merchants National bank． | 8\％ | 1861／2 |  |
| National German American ba | $8 \%$ | 195 | 200 |
| Scandinavian American bank | 10\％ | 200 |  |
| Second National bank． | 8\％ | 186 |  |
| Northwestern Trust Co | $6 \%$ | 145 sale |  |
| Security Trust Co． | $5 \%$ | 104 |  |
| Interstate Investment Trust Co | $5 \%$ | $971 / 2$ | 991／2 |
| St．Paul Fire \＆Marine Insurance | 10\％ | 208 |  |
| Bonds． |  |  |  |
|  | Maturity． |  |  |
| Minnesota Transfer Ry．，1st 5＇s． | 1916 | 101 | 103 |
| St．Croix Power Co．，1st 5＇s．．． | 1929 | $9{ }_{921 / 2}$ | $961 / 2$ |
| St．Paul Gas Light Co．，1st | 1915 | 106 | $1073 / 4$ |
| St．Paul Gas Light Co．，1st cons． 6 | 1918 | 107 |  |
| St．Paul Gas Light Co．，gen＇l 5＇s | 1944 | 97 | 981／2 |
| St．Paul Union Depot，cons 5＇s． | 1944 |  |  |
| St．Paul Union Depot，cons．4＇s | 1944 |  |  |
| St．Paul Union Stock Yards，1st 5＇s | 1916 | 75 | $801 / 2$ |
| Superior Water，L＇t \＆Pwr．Co．，1st | S． 1931 | 71 | 75 |
| Twin City Rapid Transit Co．， | 1919 | 104 | 1041／2 |
| Twin City Rapid Transit Co．，5＇ | 1928 | 105 | 106 |
| Twin City Rapid Transit Co．，5＇ | 1937 | 107 | 109 |
| Twin City Tel．Co．，1st 5＇s． | 1926－11 | $921 / 2$ | $933 / 4$ |

## GEO．B．LANE，

 COMMERCIAL PAPER ，MINNEAPOLIS，MINN．

# THE MERCHANTS 

SAINT PAUL,
Capital \$1,000,000

Surplus $\$ 675,000$

UNITED STATES DEPOSITARY<br>OFFICERS:

KENNETH CLARK, President GEO. H. PRINCE, Vice-President
G. W. EKSTRAND, Assistant Cashier

DIRECTORS:

Crawford Livingston
J. M. Hannaford
L. P. Ordway

Thomas A. Marlow
James H. Skinner
Frank B. Kellogg

Kenneth Clark
W. B. Parsons
V. M. Watkins

Charles H. Bigelow Geo. H. Prince

Louis W. Hill
Charles P. Noyes
Ambrose Guiterman

## NEW BANKS AND CHANGES.

## MINNESOTA.

Akeley.-It is stated that a new bank is to be organized here. New York Mills.-M. R. Pohtila, assistant cashier of the First
ate State bank, has same capacity.
Floodwood. A deal has been consummated whereby S. A. of the First State bank

NORTH DAKOTA.
Rudser.-A new bank has been organized at this place by Alfred Lizotte, Grano.-M. A. Gogstitte
the dizenstare bank.
Taylor.-Frank Lauterbach has been elected to the position cashier of the Farmers \& Merchants State bank.
Flaza. The First Bank of Plaza recently purchased the Flaza.-The First Bank of Plaza recently purch
Plaza State bank. The bank will soon be nationalized.
Rolla.-John D. Stout, who has been assistant cashier at the signed.

Westhope-W. S. Cooper, of Minneapolis, has purchased an retiring.
Adams.-Oscar Lundquist, who has been the efficient assistant at the Security bank, has been advanced to the position of Walum.-The Farmers State bank and the State Bank of Valum have consolidated and hereafter the business will be conducted as the Farmers State bank. The officers are: president, J. F. Jacobson; vice president, L. Enger; casher, George Bisbee.-Cashier C. F. Nelson of the State Bank of America has purchased a majority of the stock oilding in the spring. planning to erect a modern of McMurrav, president of the Hamilton County State bank, of Webster City. Towa, has also acquired some stock in this bank and will be ident SOUTH DAKOTA

> SOUTH DAKOTA
. Lockhart, of Clear Lake, W. Davies, of PipeExchange bank.
IOWA.

Watkins.-E. M. Kettler is cashier of-the Watkins Savings bank.

Harpers Ferry.-A new bank will soon be organized at this Thompson.-The First National bank has elected T. E. Isaac-Exira.-A. W. Harvey succeeds M. B. Nelson as cashier of the First National bank. Barnum.-W. N. Drake has been elected as assistant cashier Macksburg.- R. H. Walker has been elected to the assistant cashiership of the Macksburg National bank. Avoca.-The Peoples Savings bank is the title of a new en
terprise which has elected Caleb Smith president and E. J. Kar-Kamrar- F . H Alexander for many years cashier of the Kamar-- He Alexander, for many years cashier of the Hamilton County state bank, a
Sioux Rapids-The First National bank, capital $\$ 50,000$, has been organized. C. B. Mills, president; E. M. Duree, vice presicashier. Nashua.-The First state sank has has not yet been grantration wirter by the state banking department. Capital stock,
ed a charter by and E. W. Flint; cashier, A. E. Dye.

NEBRASKA.

## Grand Island-A

being organized.
Geneva.-The Bank of Commerce recently opened for busi-
Gering.-The Gering National bank, capital $\$ 25,000$, has been corporated. W. H. Ostenberg, of Scottsbluff, Neb.; C. C

Scottsbluff.-The Scottsbluff National bank has been or ganized with a capital of $\$ 50,000$. W. H. Ostenberg, president, Ostenberg, cashier rederick Alexander, vice presistant cashier This bank is a conversion of the Scottsbluff State bank.

## MONTANA.

Sidney.-A new bank is being organized at this place, capralzed ate of Minneanolis E. Towle, of Minneapolis; R. S. Nutt, of Mondak, and John R.

COLORADO.
Denver.-The Hibernian Trust Co. is being organized. Mich-
ael Finnerty is said to be at the head of the movement. OREGON.
Portland.-The Union Bank \& Trust Co. has filed articles organization, with a capital of $\$ 50,000$. Grants Pass,-L. L. Herrick, former cashier of the Benton County bank, Sauk Rapids, Minn., has purchased a controlling
interest in the Grants Pass Banking \& Trust Co, and will be president of the company. WASHINGTON.

WASHINGTON.
Klamath Falls.-L. F. Wittells has succeeded J. W. Siemens as president of the First National bank. Hatton.-L. C. Crossland, formerly of the Warden State
bank, has succeeded F. N. Clark as cashier of the Farmers State bank.
Colfax. $-S$.
D. Oneal, cashier of the Farmers State bank, has resigned, and wiil be succeeded by W. R. Anderson, assistant casmer or the latter bank. latter bank.
Spokane.-Edmund Burke has been elected cashier of the

> CALIFORNIA.

San Francisco.-John Edward Fitzpatrick has been elected cashier of the Donohoe-Kelly Banking Co. John T. Dispaux
was elected to the assistant cashiership of the company. was elected to the assistant cashiership of the company. Vallejo-Having absorbed the Citizens Bank of Vallejo, the
First National bank has commenced business. The officers and directors are: P.' E. Bowles, president of the American National bank, of San Francisco, president; Joseph R. English, vice president; B. F. Griffin, Cashier,
Frank R. Devin and Phil B. Steffan.

## BANKING NOTES.

Hayward, Cal.-A new bank building is to be erected by the mers \& Merchants bank.
Taylor, N. D.-A new bank building is to be erected by the
Williamsburg, Iowa.-The capital of the Farmers Savings
Buhl, Minn.-The First State bank will very soon move into
new two-story brick block which is being erected. The

## B A N K <br> BURGLARY INSURANCE.

Send us a description of your equipment and let us send you rates and a sample of our new Bank Burglary Policy.

## We Issue Surety Bonds"

The Ocean Accident \& Guarantee Corp. HOOD \& PENNEY, Gen. Agts. phoenix building MINNEAPOLIS, MINN.

# The National Bank of the Republic OF CHICAGO 

continues to offer to banks and bankers the advantages of its facilities, developed and perfected by eighteen years of close personal relations with a constantly growing list of correspondents throughout the world
JOHN A. LYNCH, President W. T, FENTON, Vice-President R. M. McKINNEY, Cashier © O. H. SWAN, Ass't Cashier
THOS. JANSEN, Ass't Cashier JAMES M. HURST, Ass't Cashier WM. B. LAVINA, Ass't Cashier W. H. HURLEY, Ass't Cashier
building is practically completed, and the bank will occupy the lower floor
upper story.
Bandon, Ore.-The Bank of Bandon is erecting a new buildBandon, Ore.-The Bank of Bandon is erecting a new build-
ing. The first floor will be devoted to bank purposes, and the ing. The first floo

Harrington, Wash.-The First National bank's new $\$ 10,000$ home has recently been completed and occupied. The building


Bradstreet's bank clearings report for the week ending November 18 shows an aggregate of $\$ 3,498,156,000$, as against
$\$ 3,599,923,000$ last week and $\$ 3,400,275,000$ in the corresponding $\$ 3,599,923,000$ last week and $\$ 3,400,275,000$ in the correspondins
week last year. The following is a list of the cities:


Philadelphia
St. Louis
Pittsburg
Kansas City
Twin Cities
Baltimore
Minneapolis
New Orleans
Cleveland
Cleveland
Omaha
Louisville
Fort Worth
Los Angeles
Seattle.
Denver
Duluth
Spokane, Wash.
Portland, O
Washington. D
Salt Lak
Des Moines
Grand Rapids
Davenport
Helena
Fargo, $\mathrm{N}_{\mathrm{N}} . .$.
Montreal
Winnipeg
Vancouver
Victoria
Edmonton
Total


DULUTH BANK DEPOSITS.
Duluth, Nov. 20.-Deposits in the six banks of Duluth at the present time total approximately $\$ 23,000,000$, according to the statements published yesterday. This is some $\$ 3,000,000$ more than was ever shown by the combined statements of the local banks. There are now four national banks in the city, the First National, the American Exchange National, the City National and the Northern National. In addition there are two state banks, the St. Louis County bank and the Western State bank.

Several reasons are given for the increase of the de posits. One is that the money that was used in moving the crop is now on deposit. Another reason is the natural growth in the city's business. Duluth is steadily forging to the front as a banking center, and the weekly clearings now average about $\$ 7,000,000$. There are few cities the size of Duluth that do the banking business that is done here. This is owing to the heavy grain and shipping interests, and other large commercial enterprises that make Duluth their headquarters.

ECONOMY OR BANKRUPTCY
Mr. Hill should know by now that the only time the American people practice economy is when conditions are so bad that it is either economy or bankruptcy.-Wall Street Journal.

## MONEY TO LOAN ON FARM LANDS

Send Me Your Applications. MACKEY J. THOMPSON, ${ }^{514}$ Sioneer Press Builidng

## INVESTIGATIONS

## PLANS

SUPERVISION
CHARLES L. PILLSBURY
Consulting Engineer
mechanical and Electrical
Design of Central Stations, Industrial Power
Plants and Mechanical Equipment of Buildings

REPORTS ON PROPERTIES
805-11 Metropolitan Life Building, Minneapolis

## Bank Signs WE RECOMMEND

 ENGRAVED BRASS SIGNS GOLD PLATED METAL WINDOW LETTERS, RAISED LETTER BOARDS, RAISED LETTER WIRE SIGNS, PLATE GLASS SIGNS, CAST BRONZE SIGNS. E. E. Peterson Sign Mfg. Co.222 Nicollet Avenue, Minneapolis, Minn.

Write for Designs and Estimates.

## Stables and Garages

with wainscoting, floors, partitions, and gutters of


Manufactured Marble -"that you"ll not know the difference: have every appearance of being solid marble, yet they cost less than half the price of marble; have all the enduring qualities of marble, and this great advantage, that TESCO may be moulded in place without seam or clasp and all corners rounded, if desired.

## Investigate TESCO.

Ask for free TESCO BOOK and a specimen.

## The European Statuary Company

400 Potter Ave., Milwaukee, Wis.

## 35 Millions Annually For Old Age Pensions

"The English Old-age Pensions up to December 31, 1908, were given to 596,038 persons; costing at the rate of $7,450,315$ pounds per annum, or over $\$ 35,000,000$.'

Think of it-600,000 persons in England all advanced in years practically dependent on the Government for sup-port-and there are probably thousands of others in needy old age not in receipt of a pension.
Human nature is the same the world over, and it is the tendency of men and women to leave the future unprotected.
The Equitable will create a fund for your old age by means of easy quarterly payments during your prosperous years. Absolute security-Permanent protection.

If you will send me the date of your birth, I will take pleasure in mailing you details of this plan.

WM. J. KEATING, Manager,
The Equitable Life Assurance Society, 418 Andrus Building,

MINNEAPOLIS, MINN

## Established 1879.

## STATE BANK OF CHICAGO

S. E. Corner La Salle and Washington Streets.

$\qquad$
Condensed report November 17, 1909. oans and discounts Resources.

\$17,033,852.51 Bonds ............................ 1,474,886.37 Cash and due from banks

$\$ 24,137,051.66$

$\$ 1,500,000.00$
Capital stock .....................
Capital stock
$1,000,000.00$
undivided profits
$527,134.55$
225.00
$90,000.00$
$20,989,692.11$
$\$ 24,137,051.66$

Officers.
L. A. GODDARD, President,

HENRY A HAUGAN, Vice President,
HENRY S. HENSCHEN Cashier
C. EDW I. PACKARD, Asst. Cashier,

SAMUEL E. KNECHT, Secretary,
WILLIAM C. MILLER, Asst. Secretary.
Board of Directors.
David N. Barker.... Manager Jones \& Laughlin Steel Co.

Calvin Durand
Theo. Freeman
L. A. Goddard

John R. Lindgren
Thomas Murdoch
Wm. A. Peterson.
Moses J. Wentworth
YOUR BUSINESS INVITED

## KANSAS CITY BANK STATEMENTS.

Kansas City, Nov. 20.-Statements of national banks in Kansas City, published today in response to a call from the comptroller, show total deposits over $\$ 5,000,000$ greater than a year ago, but there has been a shrinkage of $\$ 4$, , 000,000 since the date of the statement of September 1, 1909. Total loans have increased in the past eleven weeks, notwithstanding the decrease in deposits, and loans are now $\$ 8,500,000$ greater than a year ago. Bankers say the decrease in deposits and increase in loans is due in part to

First National
$\begin{gathered}\text { Deposits. } \\ \text { Nov. } 16 \\ 1909\end{gathered}$

N. England

Interstate
Republic
Central
Gate City
Security
Peoples
Drovers
Totals
Totals …........... $\$ 98,822,000$
Hundreds omitted, totals not correcte

$\$ \overline{102,874,000}$
Nov.
190 1908
$27,535,00$ 27,535,000 $30,399,000$
$12,344,000$
$8,564,000$
$8,458,000$
$4,928,000$ 3,938,000 3,382,000 $1,809,000$
718,000 540,000
$\$ \overline{93,691,000}$ Nov, ${ }^{2}$ 1908
$\$ 12,883,000$
$\$ 12,883,000$
$18,466,000$ $8,204,000$ 5,817,000 2,460,000 $2,321,000$
$1,865,000$ 1,290,000 448,000
$\cdots \cdots . .$.
$\$ 53,758,000$
Totals $\qquad$
the fact that more farmers than usual are holding their wheat and other crops.

The ratio of total cash and exchange to total deposits is 40 per cent., compared with 43 per cent. a year ago

The total deposits of eleven state banks and trust companies are just about the same as eleven weeks ago, and nearly $\$ 3,000,000$ more than a year ago

The principal items in the national bank statements with comparisons are as follow

<br>Totals

Cash Resources.

 $\$ 14,381,000$

$9,783,000$ | $9,783,000$ | $\$ 14,747$ |
| :--- | ---: |
| $4,824,000$ | 10,026 |

$14,747,000$
$10,026,000$ $10,026,000$
$4,500,000$

4,676,000 4,097,000
$1,865,000$
1,846,000
$1,722,000$
789,000
323,000

| Fidate | and Trust Nov. 16 1909. <br> $\$ 8,318,000$ | Companies. Sept. 1 1909. <br> $\$ 8,044,000$ | $\begin{aligned} & \text { Nov. } 27 \\ & \$ 1908 . \\ & \$ 7,152,000 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Com. Trust .. | 6,354,000 | 6,134,000 | 6,238,000 |
| Pioneer Trust | 2,206,000 | 2,046,000 | 1,678,000 |
| Missouri Savings | 1,634,000 | 1,625,000 | 1,407,000 |
| West. Ex. | 1,424,000 | 1,431,000 | 1,301,000 |
| German-American | 1,304,000 | 1,270,000 | 1,026,000 |
| Produce Ex. | 586,000 | 545.000 | 479,000 |
| Westp't Av. | 405,000 | 442,000 | 322,000 |
| Corn Belt | 365,000 | 350,000 | 385,000 |
| Mercantile | 299,000 | 315,000 |  |
| Exchange |  | 758,000 |  |
| Totals | \$22,899,000 | \$22,967,000 | \$19,993,000 |

FOURTH NATIONAL TO INCREASE CAPITAL.
New York, Nov. 18.-A meeting of stockholders of the Fourth National bank has been called for December 16 to increase the capital of the institution from $\$ 3,000,000$ to $\$ 5,000,000$ by issuing 20,000 additional shares of stock,

[^3] 000 , besides a substantial amount in undivided profits,


## NORTHWESTERN MARBLE AND TILE CO.

(Successors to Northwestern Mantel Co.)
Designers and Manufacturers

## High Grade Bank Fixtures

In Marble, Wood, Ornamental Iron or Bronze.
We also furnish office and store fixtures. Drug and Jewelry Stores a Specialty.

Office and Salesrooms:
419-421 Sixth Street South, MIN NEAPOLIS

## The Copper Combination.

New York, Nov. 19.-According to well-informed interests, says the Wall Street Journal, negotiations looking toward a merger of many of the leading copper properties are progressing satisfactorily. So far there has been no hitch, and a basis of exchange in the case of a number of properties has been virtually agreed upon.

Eliminating all other copper groups with the exception of Amalgamated Copper, the Cole-Ryan properties and the Guggenheim interests, the consolidated company would control over $750,000,000$ pounds of copper annually, as follows:
Company.
Pounds per year.
Amalgamated
Cole-Ryan ..
200,000,000
Guggenheims
United Metals
Selling
Co
*100,000,000

## Total

roperties.
copper over
that of Amalgamated
-785,000,000
The combination would take in what are known as the low cost producers in operation, particularly Utah Copper and Nevada Consolidated. The latter recently absorbed the Cumberland-Ely.

According to one interest, the cost of producing copper by the combination would not exceed 9 cents a pound. many of the Cole-Ryan properties can produce copper in the neighborhood of 9 cents a pound, and Boston \& Montana's cost does not exceed that figure by a wide margin. As a matter of fact, the latter company recently produced the metal as low as 8 cents a pound.

Development work at the Ainalgamated mines is expected to still further reduce operating costs. The Nevada Consolidated, early next year, will be turning out in the neighborhood of $75,000,000$ pounds a year, at a cost estimated at $71 / 2$ cents a pound. The Utah Copper Co. is producing $60,000,000$ pounds a year at a cost of close to 8 cents a pound.
If a merger of the three groups in question is effected, the following prominent mines would be included

## Total

It should not be inferred that the above be the one above properties will is a possy companies to join in the combination. There
 cludedies and the prophyry properties will also be in chawever, no definite statement in this respect can be made at this time

The plan involves the taking over of the International Smelting \& Refining Co., as well as the United Metals Selling Co. The International Smelting \& Refining Co, is the largest refinery of its kind in the world, and refines close to $350,000,000$ pounds of copper a year.

The American Smelting \& Refining Co. last year handled approximately $190,000,000$ pounds of copper, and as a result of the increased production of the Nevada Consolidated, Utah Copper, Cumberland-Ely and other mines it will handle a much larger amount in the current year.
The combined capitalization of the subsidiary companies of the consolidation, providing only the Amalgamated (Continued on Page 43)

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FOR MEN: Kid Gloves and Handkerchiefs. Finest grades and quality. Domestic and Imported.

Leather Goods, Fans, Handkerchiefs, Hosiery, Neck Novelties, Laces, etc
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Resources.
Loans and discounts
Overdrafts
e circulation
$\$ 2,854,960.58$
U. S. bonds to secure circulation

Banking house
820.95
$250,000.00$
542500.00

Other real estate
$542,500.00$
$50,000.00$
U. S. bonds to secure Cash Resources.

With banks ......................... $\$ 08,847.31$ With treasurer U. S.

12,500.00
In vaults
${ }_{263,347.96}^{12,500.014,695.27}$
Total
Capital Liabilities.
Surplus
\$4,713,076.80

Surplus Undivided profits .................................
Circulation
Deposits
$64,547.36$
$12,500.00$
Deposits
$247,800.00$
$3,838,229.44$
$\$ 4,713,076.80$
UNITED STATES DEPOSITARY

candinavian American Bank, Spokane, Wash.

## PHOENIX FURNITURE CO.

Artistic Fixtures for Banks, Offices, Stores, Churches and Public Buildings
Send us floor plans and we will do the rest
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# The CITY NATIONAL BANK of Duluth, Minn. <br> JOSEPH SELLWOOD, President A. H. COMSTOCK, Vice-President W. I. PRINCE, Cashier <br> H. S. MACGREGOR, Asst. Cashier <br> Capital, $\$ 500,000$. <br> Your collections will be promptly and intelligently attended to. We make a specialty of grain drafts. 

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First National Bank Building, MINNEAPOLIS, $\qquad$ 109 Fifth St. South. minnesota.

Capital, $\$ 250,000$. $\qquad$ Surplus, $\$ 250,000$

> Elbridge C. Cooke, President Wm. G. Northrup. Vice Pres.

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 CHOICE FIRST MORTGAGES ON MINNEAPOLIS IMPROVED PROPERTY Insnrance placed in our Old Line Companies. Losses adjusted and paid in this office without discount.

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Rents collected; buildings improved and reconstructed to produce increased income. Satisfactory references to local and eastern parties.

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[^4]
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BUTTE, (EsTABLISHED 1882)

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Place, Ass't Cashier. R. A. Kunkell, Ass't Cashier; ${ }^{\text {R. W. W. }}$ Place, Ass't Cashier.
Transacts a general banking business; issues letters of credit and drafts
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Wio e aim to extend ot our customers every accommodation consistent
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We respectfully solicit your business



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IT is MINNESOTA and MINNESOTA is "IT.".

Every dot on the map is a tack.
Every tack marks the location of one of our Systems.

Every System means Absolute Protection against Burglary.

Let us hear from you, or come out and get your order.

The American Bank Protection Co.<br>MINNEAPOLIS, MINN.

## RECENT LEGAL DECISIONS.

Partial Payments on Note.
A payee who introduces in evidence the note, showing no indorsements of payments thereon, makes out a prima facie case, and the burden is then on defendant to show that payments were made as claimed, though the note is pleaded in the complaint by copy and not according to its legal effect, and alleging the amount due thereon, which is put in issue by general denial.-Olson vs. Day, 120 Northwestern Reporter 883.

## Note Obtained by Fraud.

Where a promissory note was transferred to plaintiff before maturity for value, and defendant" admitted making it, and pleaded that it was originally procured through fraud, but there was nothing to show that plaintiff knew the circumstances under which it was made, it was error to direct a verdict for defendant.-Barbieri vs. Casazza, 115 New York Supplement 1074.

## Action on Negotiable Paper by Transferee.

In the case of Johnson County Savings Bank vs. Walker, 72 Atlantic Reporter 579, in an action on negotiable paper by the transferee, defendant may show that plaintiff acquired these and other similar obligations to a large amount at 80 per cent. of their face value, with the understanding that, if they were all collected, the balance, after paying the cost of litigation and 7 per cent., should be paid over to the transferror, and that all paper not collected should be returned to the transferror; that plaintiff made no attempt to collect any of the obligations of the transferror, though in the ordinary course of business it should have done so; that the transferror notified the makers of the paper at the time when they became due, and also made collections on them.

In an action on negotiable paper by a bank as transferee, for the purpose of showing an understanding and co-operation between plaintiff and the transferror in the collection of the paper, evidence is admissible that in the usual course of banking business it is customary for a bank to look for payment to the payee and indorser who brought the paper to the bank for discount.

## Holder in Due Course.

Where a bank in the usual course of business took a check in good faith and without notice of any infirmity in it, paying the holder part of the proceeds and depositing the remainder to his credit, the bank was a "holder in due course," according to the case of Choteau Trust \&

Banking Co. vs. Smith, 118 Southwestern Reporter 279. under St. 1909, § 3720b, subsecs. 51, 52 (Russell's St. $\S \S 1920,1921$ ), defining such a holder.

Under St. 1909, § 3720 b , subsec. 57 (Russell's St. § 1926), providing that a holder in due course holds the instrument free from any defect of title of prior parties and from defenses available to prior parties among themselves, and may enforce payment for the full amount thereof against all persons liable thereon, a bank which was the holder in due course of a check received from an indorser could upon the dishonor elect to sue the maker and indorsers or any one of them for the full amount of the check.

Though a bank was a bona fide holder of a check for value when it acquired it, it could not recover thereon against the maker if the maker should plead and show that the bank had parted with its interest and was simply suing for the benefit of an indorser who had paid back to the bank the money it had paid him.

## Representation of Firm by Partners.

A firm engaged in discounting paper and loaning money was liable as surety on a mortgage on a farm owned by a firm deytor. One of the partners in the name of the firm contracted with the debtor that he should deed the farm to another partner or to such party as he might direct, in consideration of a certain sum in vendor's lien notes or the note of such other partner, the purchaser to assume the mortgage and the debtor to be released from firm. Certain personal property of the debtor not covered by the mortgage was included in the sale, and the contract further required other land to be conveyed to the debtor. Held, in Slayden \& Co. v. Palmo, 117 Southwestern Reporter 1054, that as the firm did not acquire any property, but incurred a liability, the contract was not within the apparent scope of its business, and did not bind the other partners in the absence of ratification.

## Signing of Accommodation Paper by Corporation.

Plaintiff sued to enforce a written subscription to an underwriting agreement for the purchase of a bond of the corporation. One defendant claimed that his subscription was conditional by reason of a parol collateral agreement made at the time of his signature and his answer was supported by the testimony of an uncontradicted witness. Held, that a finding that the subscription was conditional was sustained by the evidence.-Real Estate Trust Co. of Philadelphia v. Riter-Conley Mfg. Co., 72 Atlantic Reporter 695.

# FOR SALE 7,000 ACRES 

First class farm land in Eastern North Dakota, rich, heavy, level prairie. 5,000 acres under cultivation and rented to good farmers for 1910. Some tracts with buildings. All contiguous and none over three miles from railway station. Well settled community. Schools, churches, rural mail routes and telephones. Will retail inside of five years for $\$ 60.00$ per acre and will pay a good rate of interest in the meantime. Must sell intact before January 1, 1910. Price $\$ 32.00$ per acre. One-fourth cash, balance on easy terms. Will stand most critical examination.

F. W. FROEMKE, Sheldon, North Dakota

## YELLOWSTONE COUNTY, MONTANA.

The following brief description of the resources of Yellowstone county is taken from the publication, "Montana," of the State Bureau of Agriculture, Labor and Industry:

The visitor who steps off the train at Billings finds himself almost at once becoming imbued with the spirit of energy, progress and optimism which pervades that busy and growing town, and he will soon learn that the confidence in the continued and increasing growth of the city and county tributary to it which he hears proclaimed on all sides has firm foundations upon which to rest. For years the residents of Yellowstone county have been keenly alive to the many advantages this section of Montana possesses and have shown most commendable energy in developing their resources and in making them known to others. They have worked themselves and have put their money to work at home and have reaped golden rewards.

The county is a large one, extending almost from the Wyoming line on the south to the Musselshell river on the north, with eastern and western boundaries widely separated. The Yellowstone river flows through the county from west to east and gives it its name. The Northern Pacific railway follows the stream throughout the county and two branches, one to Red Lodge and the other to Bridger, in the Clark's Fork Valley, in Carbon county, issue from the main line at Laurel. From the south comes the Burlington railroad, terminating at Billings, with branch line to Cody and Kirby, Wyoming. The Chicago, Milwaukee \& St. Paul runs along the banks of the Musselshell river supplying transportation facilities to the northern part of the county. The Great Northern railway, by the Billings \& Northern division, penetrates the county from north to south in its eastern part. Other railroads are expected to build into this fertile and productive territory.

So far as known the mineral wealth of Yellowstone
county is confined to building stone and coal. There are large areas of coal land and large mines have recently been opened up at Roundup near the Fergus county line.

The stock raising industry was in early days the chief industry and is a very important one yet. Great numbers of horses, cattle and sheep are raised. Billings is one of the great primary wool markets of the United States. The transformation that is going on throughout Montana-the conversion of grazing lands into farming lands-has already taken place in a marked degree in this county. A number of the large stock ranches have already been divided into small tracts for farmers, and as the open range has steadily diminished the stock business has been forced back to the less valuable lands and to those more fitted for grazing than for farming.

Many irrigation ditches bring water to the river bottom and bench lands of the county, and no greater crops of all kinds are grown anywhere, while the high lands produce wonderful crops of wheat, alfalfa and other produce without irrigation.

The Big Ditch was the first large irrigation ditch to be built in the Yellowstone Valley and irrigates more than 25,000 acres immediately west of the city of Billings, while the canal carried above the city and through an 1,847-foot tunnel in the big rim-rock north of the city, and over a very long flume standing 70 feet above the creek, irrigates 40,000 acres of bench lands northeast of Billings, and thousands of acres are covered by private ditches. The first Government irrigation project for reclamation of Montana lands which was completed is situated 13 miles east of Billings, is known as the Huntley project and comprises over 35,000 acres. More than half of the land has already been taken up by actual settlers under the homestead laws, and hundreds of new homes have been built in the past year.

Within a radius of fifty miles of Billings there are said to be 500,000 acres of land under irrigation and every acre
producing a crop of some kind. Within the same radius are thousands of acres more which are to be reclaimed by projects now under way or projected. Within a circle of 125 miles in diameter, with Billings as the center, are $1,500,000$ acres of fertile lands susceptible of irrigation and there is water to reclaim them

Alfalfa yields wonderful crops and is of a superior quality. It is always in demand and is a great money maker for its growers. Five tons, which sell from $\$ 5$ to $\$ 8$ per ton as hay, can be raised per acre. Thousands of sheep are brought into the county and fattened on alfalfa, sometimes supplemented by a grain ration.

Grain of all kinds grows in profusion and of superior quality. Wheat produces 35 to 50 bus; oats, 50 to 100 bus; barley, 35 to 70 bus; potatoes, 150 to 600 bus; sugar beets, 12 to 20 tons; alfalfa, 5 to 7 tons; corn, 25 to 75 bus, while all small fruits, apples, melons, tomatoes and garden truck produce in abundance. Any crop which may be successfully grown in the same latitude elsewhere may be grown and the yield is usually greater than in other places.

Billings has the only sugar factory in Montana. It was completed in 1906 at a cost of $\$ 1,250,000$ and made its initial run, consuming the beets raised on 7,000 acres of land. The acreage has been increased this year to the extent of 3,000 acres, making 10,000 acres of beets har vested this year. Both soil and climate are peculiarly well adapted to beet culture, the amount of saccharine matter carried in the beets being very high. The factory pays $\$ 5$ a ton for the beets delivered at the receiving station. Because of the railroad facilities afforded beets are a profitable crop when grown at as far a distance as 100 miles. Sugar beets grown in the Yellowstone Valley produce from $\$ 65$ to $\$ 100$ an acre at a cost of $\$ 40$ per acre During the present. season the factory will run 120 days grinding over 115,000 tons of beets, for which the farmers of this valley will receive more than $\$ 600,000$, making more than $\$ 1,000,000$ paid out by the factory here when the labor is taken into consideration.

In addition to the irrigated land and that susceptible of being irrigated, there is a vast area capable of cultiva tion under the dry land farming system. This method of agriculture may be said to have passed the experimental stage, as several thousand acres are now being cultivated in this manner, and with uniformly good results. Much of this land is subject to entry under the homestead law and may be had free by residing upon it the required length of time, five years, and making the necessary improvements

On the dry farm of Dr. W. X. Sudduth at Broadview 250 acres of Turkey Red wheat yielded 30 bus an acre a bus. weighing $591 / 2$ pounds. Flax yielded 15 bus an acre Mr. W. B. George also had remarkable success in growing wheat, getting 30 to 40 bus an acre-the bus weighing 63 pounds.

The Yellowstone Experiment Farm is located 25 miles northwest of Billings in the Lake Basin country. The soil is a medium clay. "The results from this farm," says Bulletin 74 of the Montana Experiment Station, page 76 "will be of interest to land owners and to others throughout most of the dry farming area of the central part of the state. The yields bespeak a very profitable utilization of these lands in the very near future

That dry farming has made remarkable success in Yellowstone county was proven in an impressive manner at the Dry Farming Congress held at Cheyenne, Wyoming, in 1908, when the following awards were made to ex hibitors from this county, who met in competition exhibitors from many states, viz.: W. B. George, silver cup, for the best 25 pounds of wheat; Miss Mabel Sudduth, first prize for the best display made by a woman homesteader, first for sheaf flax, second for display of alfalfa and third for hulless barley; Dr. Sudduth took second prize for wheat, second for flax, second for field peas, third for Durum wheat and for field beans. Dr. Sudduth and Miss Sudduth, respectively, took the first and second prizes for displays of flax. In the sweepstakes class there were five first prizes and of these Billings took three, the Chamber of Commerce display taking first for potatoes and for grain, forage and root crops. C. I. Gardner won first prize for native grasses and cultivated feed crops.

In recognition of the present and future importance of Montana as a dry farming state and of those who have made scientific study and practical and successful application of this new science which opens up a new era in the agricultural development of the United States, Montana was honored by the selection of its Governor, Hon. Edwin L. Norris, as president of the Congress, and of Billings as the next place of meeting. The fourth annual session of the Dry Farming Congress and the Second International Dry Farming Exposition will be held at Billings, October 26, 27 and 28, 1909

Columbus, Park City and Laurel, all on the Yellowstone river, are flourishing towns in the western part of the county. Columbus is the trading point for the Stillwater Valley and near it are the quarries which supplied the stone of which the capitol of Montana is built. Laurel is an important railroad junction point

Billings is the metropolis and county seat, having a
population estimated at 12,000 to 16,000 . Here is located the United States local land office for this district. It is a great railroad center and many miles of public highway lead to it by a "down hill pull." One has not seen Montana until he has seen Billings and the famous valley of tne Yellowstone. Nowhere in the country can be seen greater evidence of rapidly increasing prosperity than in Billings which aspires to become to Montana what Denver is to Colorado. The magnificent beet sugar facory, packing houses, brick and tile manufacturing plants, flouring and cereal mills, mammoth grain elevators, large creamery, butter and cold storage plants; iron foundries, broom and cigar factories and other like concerns consume the products and give employment to many working men, and articles "Made in Billings" have a preference over all others. A town of such importance is, of course, equipped with all the modern conveniences that may be expected to be found in thoroughly up-to-date cities

In referring to the substantial growth of Billings and the Yellowstone Valley much credit should be given to the Chamber of Commerce which has taken the lead in all public affairs and has had much to do in creating the "Billings Spirit" which is recognized throughout the country and makes every citizen a "Billings Booster" wherever he goes.

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## AGRICULTURE IN HUNGARY.

Revival Due to Co-operative Credit Banks and Activities of the National Agricultural Society.

Continued from issue of Nov. 20 mote the revival of pro means of that co-operative credit which constituted the real backbone of the whole movement, must be placed the activity of the National Agricultural Society, the county agricultural societies, and the various co-operative agricultural combinations connected therewith. Established in 1830 on the foundations of an older body, known as the "Breeders' Association," the National Agricultural Society operated for many years on the usual lines of agricultural societies of the old-fashioned type, that is to say, it organized exhibitions, circulated literature, and aimed at extending scientific knowledge on agricultural subjects. In addition to this it secured the formation of local branches to promote the same general purposes, and it helped to bring about the holding of national conferences of farmers. Of late years, however, it has developed a new policy by making great exertions to establish agricultural combinations on co-operative lines, eventually creating, in 1896 a "National League of Agricultural Societies," for which it acts in the capacity of an executive committee.

One of the earliest of the co-operative organizations formed among Hungarian producers for the promotion of special interests was a union of wine-growers. Of more immediate concern, however, to the British farmer is the Central Co-operative Creamery Society of Budapest. This combination was created in 1883 for the supply of milk and dairy products of guaranteed quality, and under the best conditions, to the inhabitants of the capital, the business being so conducted as to yield to the farmers, in their turn, a maximum of possible profit. Operations were begun in a very small way in a house rented for the purpose. By 1885 the concern had prospered so much that it was able to build extensive premises for itself, and these had to be further enlarged in 1900. They now cover two acres of ground in Budapest. There are received daily at this central creamery close on 9,000 gallons of milk from 100 farms. Of this quantity 3,250 gallons milk are sold to householders either from branch shops or from milk-carts; 4,000 gallons are delivered to public institutions and wholesale customers, and the remainder is used for cream or butter. The total sum paid to the members for the milk supplied by them, plus profits on the business after the payment of expenses, comes to $£ 80,000$ a year.

Another development of special interest to British growers is the Hungarian Farmers' Co-operative Society for supplying produce for sale in the market-halls of Budapest. Created on the initiative of the Hungarian National Agricultural Society, this organization advises its members as to the kinds of produce most likely to find purchasers on the markets, gives practical guidance in respect to growing, packing, and despatch, receives the produce in Budapest, supervises storage and sale, and remits the proceeds of such sale to the producer, less a small charge for expenses. The business thus done by the society for its members represents a turnover of from £21,000 to £22,000 a year. A further branch has now been taken up in the collection of eggs for export. Word is sent week by week to the country sections telling them how many eggs the branch then gathers in the eggs from its members, and forbranch then gathers in the eggs from its members, and for-
wards them in boxes of 1,440 to Budapest, where they are examined and sorted before being packed for export. The profits are divided among the members as a bonus on the agreed price already paid to them. The experiment has been a complete success, and still more country branches are being vigorously organized.

The activity shown by the Hungarian National Agricultural Society in bringing about these various phases of an up-to-date organization is being well followed by the county agricultural societies. On this there is much that could be said, but the sphere of usefulness which a county agricultural society fills in Hungary could not, perhaps, be better illustrated than by the following description of the
work done by the agricultural society of the county of Arad, as given by Mr. T. S. Dymond, of the Essex County Laboratories, in a paper on "Hungarian Agriculture" read by him at a meeting of the Farmers' Club (London) in February, 1903:
 the imagination of our own county agricultural societies

The "co-operative society for the collection and sale of corn" here referred to is a form of agricultural combination peculiar to Hungary, and deserves, perhaps, a more detailed notice than Mr. Dymond was able to give to it in his paper.

Experience has taught the farmers that, so long as each relied on his own individual powers in the disposal of his corn, he labored under certain distinct disadvantages. He was especially at the mercy of any "ring" of buyers which might be formed, for they knew that even if he could afford to keep back his crop for a more favorable market it was practically impossible for a farmer located at any distance from a railway to hold his crop until the winter, because he would not then be able to get it to the railway station, owing to the state of the roads.

To meet the position thus created, the farmers in a number of districts formed co-operative organizations which secured loans from the credit banks for the construction of corn elevators on sidings near to some conveniently situated railway stations; and to these elevators the farmers would at once send their corn to be stored, the individual lots losing their identity, but representing, on the whole, analogous qualities of grain. By means of these elevators the available supplies could be held any length of time. Not only was the previous difficulty of getting them to the railway station in the winter obviated, but the ultimate collective sale meant the transport of the corn on the railway in bulk, thus effecting a considerable economy as compared with what would have been paid had each farmer sent off his own particular lot as a separate consignment. Indeed, there is at least one instance where, by this means, the society was able to save sufficient on the railway rates to pay for the cost of the corn elevator. Financial arrangements were, at the same time, made by which the farmers obtained advances from the banks on the corn they sent to the elevators, and, with these advances in hand, they were able to wait for the balance until such time as the sale could be effected to the best advantage.
So well has this further development in the way of agricultural combination answered in Hungary that a central organization is being projected for the express purpose of encouraging and facilitating the construction of co-oper-
ative corn-elevators in all the corn-growing districts of the country.

Additional evidence of the way in which the general system is operating in Hungary may be obtained from an account of the second exhibition of the Hungarian National Agricultural Society, at Pozsony, communicated by Mr . Edward Brown to the Journal of the Board of Agriculture for December, 1902: There, among other things, one may read:
Various displays made by the local and village societies,
which have done such good work in Hungary, were of speciai Which have done such good work in Hungary, were of special interest as showing what can be accomplished by combined
effort. An arrangement is here worthy of note, namely, that
these societies are allowed to compete with the produce these societies are allowed to compete with the produce or
stock of their neighbors. The result of this is that a selection is made first in a village, and whatever benefit accrues,
either in the way of prizes or reputation, is shared by alla species of co-operation which cannot fail to be of benefit.
One of the most recent features in connection with the develop ment of Hungary has been the remarkable growth of combined effort, chiefly in the direction of production, and the result
has greatly increased prosperity in the rural districts. The
displays made by the various agricultural colleges and schools were very fine, and 1 do not rech is done in this direction.

The relation of the State to agriculture in Hungary is seen alike in the remarkable extent to which the Government conducts agricultural operations on its own account, and in the almost paternal character of the aid it extends to the individual farmer. But however much one may be opposed, as a matter of principle, to an undue expansion either of State trading or of State aid, there are certain considerations in the case of Hungary which it would be unfair to that country to ignore.

In the first place we have the exceptional fact that, for political reasons, and mainly for purposes of national deence, the Hungarian Governments of bygone days ac quired, as State property, a large expanse of the mountain and forest land which encircles the central plains of Hungary; and that later governments, having this land on their hands, sought to turn it to good purpose by assuming the role of thrifty and enterprising husbandmen. In a country where the agricultural interest is paramount they thought to set some good examples of agricultural methods, and try to induce the people to follow them.

In the next place the intellectual and economic status of considerable sections of the inhabitants-especially those of the type of the Slavs and Roumanians-coupled with a lack of initiative and an inadequate development of the trading spirit, made a liberal degree of state guid ance and state help more justifiable in Hungary than would be the case to anything like the same extent in such a country as Great Britain.

The combination of these two conditions has helped to bring about results that are certainly remarkable enough in their way. In the first place the state owns $3,700,000$ acres of forests, the management of which, to gether with that of $3,000,000$ acres of communal forests and $8,650,000$ acres belonging to other corporations, is en trusted to the Minister of Agriculture. To encourage the re-planting of forests and barren territories the State dis tributed, between 1883 and 1901, no fewer than $358,000,000$ shoots free of charge. The revival of viticulture in Hungary, after the phylloxera devastations in the seventies, was mainly due to the action of the state, which encouraged the transformation of 100,000 acres of barren sandy wastes into vineyards with American grapes, and established 2,500 acres of nurseries capable of producing (even tually) 50,000000 vine branches yearly, from $1,000,000$ to 2 , 000,000 other vine stocks being sold, at a moderate price from the forest vineyards. In the department of horticulture the state possesses thirty-six nurseries, with an area of 940 acres, producing every year $7,000,000$ shoots and 500,000 grafted stocks; it has planted 5,600 miles of highways with fruit trees, short courses of lectures on fruit cultivation being given to road surveyors; and it has established drying kilns, wine-presses and distilleries to encourage the growers to turn to account the fruit they cannot sell fresh. It has had, for over a century, stud farms for the breeding of horses for army use, and to improve farm stock in general it has established depots where 3,000 stallions are kept; and it has distributed as much as $£ 12,000$ in one year in prizes to horse-breeding societies. Altogether it spends about $£ 125,000$ a year in the interest of horse-breeding. Village communities wil purchase from the state not only stallions but the bulls, rams, and boars which it also breeds, the farmers volun tarily imposing a tax on themselves to pay for the cost From the cultivated portions of the extensive stud farms large supplies of selected seeds are sold to farmers at a low price.

For the encouragment of cattle-breeding and dairy farming, the state makes annual grants amounting to £42, 000 , and it has brought about the starting of 400 co-operative dairies. Sheep-breeding it has sought to foster by importing pure-bred English rams. There is, too, a state poultry farm, covering sixteen acres of land, and the government has determined, by experiment, the kinds of poultry best fitted for particular districts. There is a State bee farm, intended as a model for bee-keepers to follow while bee-farming is taught alike on the farm and in the training schools. Finally in the matter of sericulture, the State keeps a silk-worm breeding station, provides the public with healthy eggs, propagates mulberry trees and distributes ${ }_{4}$ several million of them every year, and even buys the cocoons from the peasants who have bred the silk-worms, some two dozen state "cocooneries" being set up for this purpose.

In all this there is certainly a suggestion that, from an English standpoint at least, State aid is carried to an excess in Hungary, and it is not surprising that one of a deputation of Essex farmers who visited the country in 1902 should have written:- The impression lett on the minds of many of us was that the state ran everything while a second said:-"It is always a debatable question to what extent State aid paralyzes individual effort, and the purchase and maintenance of stallions and bulls for stud purposes out of the taxes would strike most Englishmen as a practice bordering on Communism." But, whatever doubts might well arise on these questions, there is no reason to question the extremely practical and thorough-
going system of agricultural education with which the gov ernment of the country have further sought to develop the welfare of the national industry

Though, too, the state may have done so much, one must remember that to private initiative was due the intro duction of that system of agricultural co-operative credit which, as I have shown, constituted the "backbone" of
the latterday revival.

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## RAILROAD BONDS

## Some Facts Regarding Their Issue and Their Security, by Frederick Lownhaupt, in Moody's Magazine.

We have in the United States somewhere near two hundred and fifty thousand miles of railroads, a vast network of transportation interests which constitutes the first and most important industrial factor of the country. The railroad situation in its relation to the labor question and the general economic advancement of the country has been and is yet the foremost topic under discussion. The past ten years have witnessed many changes in the railroad map of the country so far as administrative conditions are concerned. The notable fact of the past decade has been the concentration of control, so that now barely twenty per cent. of the whole remains in an independent position. Everywhere has been a knitting together of lines, so that as a result of this movement the railways are now a homogeneous body, and destined to become even more compact before another ten years shall have passed. The community of interest movement of ten years ago unfortunately developed some abuses of railway credit, so that its after-effects were the signal for widespread legislative and political attacks during the past three years. Conditions are now rapidly righting, and this movement against the railroads has about spent its force.

Their credit is more firmly established than ever; their physical condition is being developed and improved, and strong financial and traffic alliances are being consummated every short while. The general business situation is pointing toward prosperity and large earnings for all railroads. Experience shows that the stronger lines have an enlightened self-interest in protecting the weaker companies for the benefit of the general credit situation of all, and they have given practical demonstration of it within the past few months in various instances. It is therefore no wild prophecy that serious railway difficulties in this country are not likely to occur again, and that a general collapse of the financial structure, such as marked the years 1893 to 1896, is impossible.

With such conditions it is natural that railroad bonds should be ever gaining in strength and security. Many are even now a prime investment, without a shadow of doubt as to their worth and safety. The enormous amounts of money that have been required in financing the railroads have led to a great variety of forms of credit as expressed by their bonds. So many forms of obligations makes a broad field of study, for the value of some bonds depends largely on their type. The largest part of railroad debt is represented in mortgage bonds. These issues vary in numerous ways, some being of a general type, spreading over the entire property. Again these general mortgages differ in their position with respect to other debts of the lines and also in names. There are other mortgage bonds embracing only a specified section of the property, which are usually known as divisional bonds, that is, having their lien for security on a branch of the system.

The fact that the large systems are built of many small
pieces is very largely responsible for what are known as collateral trust bonds. Many of these small branches were acquired by leasing and by purchasing much or all of their bonds, and by getting control of their stock. These securities were then put into the treasury of the posited as security for collateral trust bonds. In some controlling line and, under favorable conditions, were decases, however, the securities underlying these collateral trust bonds are the stocks and bonds of the issuing corporation, that is, the company making the issue of collateral trust bonds. Sometimes a road cannot sell its general mortgage bonds as favorably as it wishes, and therefore makes a collateral trust issue.

Then there are terminal, equipment and debenture bonds, widely divergent in nature. The first may be considered as a mortgage bond, but only in the sense that it is a lien on the terminal property through which a line enters and leaves some important city. Equipment bonds also have a lien, but it is on the cars and rolling stock that is purchased with the money they procure. The last named, the debenture, generally has no formal mortgage lien and is unsecured from this point of view. Naming these five as the principal types of railroad bonds, it is evident that many fine questions arise as to their safety. The general mortgage has its lien on real property, which is the railway line itself; the terminal property alone secures its bonds, the movable property of the company secures its certain bonds, while the securities in the treasury, which are the personal property of the line, stand for yet other obligations. And there is the debenture resting entirely on credit. Ordinarily the value of a bond depends on the margin of the security over the amount of mortgage securing the bond. Applied to some forms of property, this would hold absolutely, but as applied to railroad bonds, it cannot be considered as final truth. There is more to the matter than the mere value of the property, for in their case value is very largely established by the earnings of the property. Much of the property of a railroad is worth practically nothing when not operating and producing revenue. Where terminal bonds are in question it is, of course, known that the termini of important railways are immensely valuable, and the value of the property increases faster than the value of the general property of the line. Likewise, with equipment obligations, the rolling stock is generally worth a considerable margin over the amount of the bonds, for, at the outset, the bonds are issued for about eighty-five per cent. of its value only, and the balance paid in cash; and payments on the issue arranged so that the bonds shall be retired altogether in not more than twelve years. With these two possible exceptions, it is clearly the case that earning capacity is the detriment of value. To quote an authority on investments: "The value of a bond is based upon the commercial value of the security behind it; the
commercial value depends largely upon revenue-producing capacity."

The collateral trust bond would seem to enjoy a position similar to the equipment or terminal bond, in that it has specific property in the form of securities pledged for its protection. The case is not analogous, however, for its position is as much dependent on the credit and earning capacity of the issuing company as is that of a debenture or a general mortgage obligation. The value of the stock or bonds collateral is of importance, but its fluctuation in value and possible depreciation through adverse market conditions throws the weight of security upon the issuing company. It is generally conceded that such bonds must be analyzed and judged much as a debenture, and apart from the collateral value. An exception to this rule might be made where the company putting out the bond is comparatively weak, while its collateral for the issue is of the highest quality.

While it is true that a final analysis shows that the ultimate security of a railroad bond is the ability of the line to produce revenue, it is also true that other elements of consequence enter into the question. The first has been suggested-the kind of bond. Assuming that it is a mortgage bond upon the general mileage of a company that is under discussion, it is a vital point as to how near to the road the bond is. That is to say, its relative position. While interest is being met and no difficulties are present, this is of no great consequence; but, in case of trouble, the position of the bond determines its fortunes largely. Ordinarily, those bonds which lie closest to the road are the safest. Any bonds, the security for which is a first claim on the earnings and assets of the corporation, naturally outrank those of an inferior claim. Where a bond is a first mortgage on an entire system at a moderate rate per mile there would be no question as to its security. The question of how near to the rails, as it is sometimes expressed, a bond is may be asked of nearly all types. Where it is a straight first mortgage its position is obvious. Yet all mortgages that have the word "first" as a part of the name are not absolutely first. This is largely the case where they are of a general type. Many divisional and branch-line obligations are real first mortgages, and their interest is looked after from the earnings of the particular part prior to that of any other of its bonds. From the fact that our American railroad systems are the result of welding together of many small lines, and represent the growth and combination of several systems, a bond that is a first mortgage on one part of a system may be second or third on another part. Practically in no important bond do we find it to be a first mortgage on the entire property. The explanation is just this. On one of the small portions of the system an old mortgage may rest. When this portion is joined with other small lines into a large system a broad general mortgage is issued to cover the whole system. This mortgage cannot supersede the original lien on the small line, so becomes a second lien on it. Now if any part of the large system has no mortgage on it, then this one becomes first on that part. Of course, the exact position of a bond can be determined by a study of the mortgage deed itself. The bond buyer should therefore consider the amount and The bond buyer should therefore consider the amount and
character of the prior lien bonds ranking ahead of his on the same mileage. He should also consider the amount of junior liens following his. These junior bonds give him a fair idea of the estimation in which the property is held; he has the satisfaction of knowing the market quotation of obligations ranking after his own. And if the contingency of foreclosure and reorganization be re garded, these junior securities would act as a buffer for him in protecting their own interest. In a certain sense junior securities may be considered as enhancing the value of any prior obligation. The creation of a Refunding or Consolidated mortgage, in fact, any general mortgage, and the issuance of bonds thereunder, is practically certain to strengthen the security of existing bonds, for certain to strengthen the security of existing bonds, for
the proceeds derived from a good part of these bonds are usually put into the property. Improvements are carried out, facilities are enlarged and expenditures are made all over, which tend to make the underlying bonds the better. An investor may rightly feel a larger sense of protection in the creation of new mortgages or the sale of new stock to raise funds for adequate facilities for handling of traffic. Economy of operation results from such expenditures.

It is not only proper to regard prior and junior liens separately, but attention should be given to the gross capitalization of the railroad, to this capitalization reduced to a per mile basis, and to the particular bond issue reduced to the same basis. Under varying conditions varying degrees of significance can be attached to these figures. In the end they are valuable only as they are compared with the earnings of the line reduced to the same basis. They become valuable also as they are compared with the figures of other roads under similar conditions.

It is obvious that physical peculiarities are a great
factor in the bonded debt per mile. It could not be expected that a road running through flat country could be used as a criterion for the debt per mile of a mountain line where much cutting and filling and bridging had to be done. Furthermore, the road running through densely populated country with large cities and towns is bound to show great figures per miles in comparison with one under opposite conditions. The average capitalization of the railroads of this country figures to about $\$ 70,000$ per mile for stocks and bonds. For bonds alone it is above $\$ 40,000$ per mile. For a single issue of bonds there are instances of as high as $\$ 100,000$ per mile, and for stocks and bonds as high as $\$ 300,000$. The marked variation of these figures emphasizes the fact that too much importance should not be attached to the cost of producing the property. Whatever is set down as the replacement value of the line does not alone constitute the safety of the bonds. The fact is that in many cases there is practically no such thing as a replacement value or a figure at which the property might be duplicated.

After that receivers may be applied for to operate the road and endeavor to meet the interest obligations.

There are, of course, the plain figures as to what the property cost, so many dollars, but the position of the company, its invaluable rights of way, its terminals which it is impossible to duplicate, etc., are factors that cannot be computed with mathematical accuracy. These things, together with the actual cost and the earning capacity, are jointly the foundation of security, although the last mentioned is first in importance.

Before discussing the question of earnings in its various phases it is well to consider the documentary evidence that a mortgage bondholder has showed his lien on the property. The fact that each bond under a mortgage is but a piece of that mortgage makes the usual procedure with mortgages impossible. Therefore, we have a deed of trust or indenture which is conveyed to a trustee to be held in trust for the benefit of the bondholders. This corresponds to the mortgage and is often so called. So long as interest payments are met by the company, the trustee, which is usually a trust company, has no voice in affairs. Should there be default in interest or the payment of the principal at maturity, then the trustee must act. Such action as is permitted by the indenture ntust be taken. It is customary to prevent action by the trusttee until default shall have ocntinued for a certain length of time. An indenture covering an issue of bonds is a very complete document. Any bondholder may obtain a copy at the offices of the issuing company. It is well for the investor to read it, as he may thus learn much about the company's position and the aetails relating to his own bond. Many legal points are involved in an indenture which it is difficult for the ordinary investor to judge. He may be reassured, however, in that counsel for the trustee as well as counsel for the company have passed on the provisions.

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## NEW RECORD FOR SEATTLE BANKS.

\begin{abstract}
(Special Correspondence to the Commercial West.)
Seattle, Nov. 20.-Seattle banks moved the high record up another notch in the statements published in response to the call of the Comptroller of the Currency and state bank examiner for Nov. 16. Deposits showed a gain of $\$ 2,000,000$ since September 1, and loans almost $\$ 6,000,000$ in the same period. The banks of Seattle continue to establish new high records in the figures of each succeeding call. The increase in loans since the last call is pointed to by bankers as an effective answer to any idea that money is not in demand for active business affairs. Comparisons of deposits and loans for the last call of the year for the last four years constitute an interesting light on the financial status of Seattle. The figures follow:

| * |  | Deposits. | Loans. |
| :---: | :---: | :---: | :---: |
| November | 16, 1909 | \$77,444,907 | \$50,655,561 |
| November | 27, 1908 | 63,296,604 | 39,351,944 |
| December | 3, 1907 | 59,575,705 | 40,019,376 |
| November | 12, 1906 | 60,049,117 | -38,542,898 |

The principal items from the individual bank statements of November 16 follow

| Surplus and Und. Profits. |  | Deposits. | Loans, Discounts | Cash Resources. |
| :---: | :---: | :---: | :---: | :---: |
| Am. Savings \& Trust. | \$267,000 | \$2,311,000 | \$1,606,000 | \$518,000 |
| Bank of California. |  | 1,828,000 | 1,312,000 | 698,000 |
| Bank for Sav., Seattle | 8,000 | 308,000 | 303,000 | 107,000 |
| Canadian Bank of Com. |  | 3,970,000 | 2,401,000 | 1,783,000 |
| Dexter Horton \& Co.. | 393,000 | 12,009,000 | 8,271,000 | 3,780,000 |
| First National | 249,000 | 3,642,000 | 2,497,000 | 1,290,000 |
| Fremont State | 3,000 | 164,000 | 156,000 | 38,000 |
| Green Lake Stat | 3,000 | 104,000 | 59,000 | 56,000 |
| Japanese Commercial. | 2,000 | 48,000 | 21,000 | 54,000 |
| Metropolitan | 30,000 | 904,000 | 713,000 | 313,000 |
| National Bank of Com. | 1,046,000 | 13,006,000 | 8,991,000 | 5,239,000 |
| North. Bank \& Trust. | 15,000 | 785,000 | 586,000 | 192,000 |
| N. W. Trust \& Safe | 14,000 | 1,186,000 | 565,000 | 414,000 |
| Oriental-American | 33,000 | 179,000 | 155,000 | 91,000 |
| Peoples Savings | 231,000 | 2,028,000 | 845,000 | 1,127,000 |
| Puget Sound National | 658,000 | 7,670,000 | 4,876,000 | 2,984,000 |
| Scand.-American | 579,000 | 10,018,000 | 6,733,000 | 2,532,000 |
| Seattle National | 394,000 | 8,888,000 | 4,870,000 | 2,908,000 |
| Shuey, H. O., \& | 8,000 | 323,000 | 285,000 | 71,000 |
| State Bank of Ballard | 3,000 | 121,000 | 100,000 | 42,000 |
| State Bank of Seattle. | 26,000 | 1,051,000 | 703,000 | 438,000 |
| Title Trust Company. | 22,000 | 585,000 | 468,000 | 283,000 |
| Union Sav. \& Trust... | 59,000 | 2,657,000 | 1,690,000 | 888,000 |
| University State | 4,000 | 268,000 | 170,000 | 113,000 |
| Washington Trust .... | 299,000 | 3,381,000 | 2,268,000 | 1,325,000 |

Total
$\$ 4,355,000 \$ 77,444,000$

A call for the conditions of the state banks of Washington was made by the state examiners of Washington and Oregon on the same date. The state examiner of Idaho issued a call on October 8. Under the law the Oregon examiner must call five times a year on dates corresponding with those of the Comptroller. The Washington law requires three and permits five calls a year, the latter being the practice, and the dates of calls must synchronize with those of the Comptroller. The Idaho law requires only two calls a year and only permits three, the dates to be selected by the examiner. So far as heard from the indications are that the banks of the Pacific Northwest states will maintain the lead over the figures of September set by Seattle. As has previously been stated the clearings for the year have already passed the mark set by last year and all previous years, the half billion dollar
mark having been passed about the middle of November.
Twenty-two new state banks have been established in Washington since the first of the year, having a combined capital of about $\$ 250,000$. Nine new national banks were established in the same period. Most of the state banks were established in towns in the hitherto remoter section of the country which are being opened up in the great railroad building campaign now in progress. In one or two cases the banks arrived ahead of the road builders and have done a good business from the start.

## Notes.

- With a view to acquiring information which will be of benefit to customers of his institution, Aymon Pictet of Geneva, Switzerland, representing the banking firm of G. Pictet \& Co., has been making an investigation of affairs in the Pacific Northwest. "Practically every banking house of any importance in Switzerland is a heavy investor in American property; railroad bonds are especially in great demand," Mr. Pictet is quoted as having said.
-A swindler who has been operating in British Columbia with forged certifying stamps, is said to have mulcted the Imperial bank at Nelson for $\$ 2,000$. The man used the name of John Woolton. At last reports Woolton was on his way east and had not been captured.
-A novelty in the way of collecting bad debts turned up in Seattle a few days ago when a collection company advertised for sale a dozen judgments against residents of this city at various discounts, giving the names, residence, amounts and dates of the judgments in full. The manager of the company reports that the results were very successful indeed.
-Reports come to Seattle of a plan to build a new railroad from Katalia to Alaskan coal fields. The road, docks and colliers will involve an expense of about $\$ 50$, 000,000 . The information given out came from Richard S. Ryan, Capt. W. A. Ferguson and Engineer Whitten, who confined the announcement to the statement that eastern capitalists have raised the money and are going ahead with the work.


## TO BE WORLD'S BIGGEST DAM.

El Paso, Tex., November 18.-The United States Senatorial Irrigation committee, headed by Senator Carter, is spending the day at the Elephant Butte dam site, north of El Paso, in New Mexico. This is the greatest irrigation project in the world, even larger than the Assuan dam in Egypt. It will cost $\$ 8,000,000$, and will take eight years to construct. It will be forty miles long and will hold the entire flow of three years of the Rio Grande. It is being built between two solid rock banks, and will irrigate 225,000 acres of land in New Mexico, Texas, and Mexico.

The building of the dam carries out a treaty obligation with Mexico. That country complained for twenty years against the stoppage of the flow of the Rio Grande by denuding the Colorado watershed, and the matter was finally settled by treaty, by which the United States agreed to impound the waters of the international stream and divide them with Mexico without cost to the latter.


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## SPOKANE BÁNK STATEMENTS.

(Special Correspondence to the Commercial West.)
Spokane, Nov. 20.-Bank statements, published in response to the call of the 16th show a fair increase over
the large totals of September 8, and make a new record for Spokane. The principal items of the individual banks and the totals from the September statements follow:


## NOTES FROM THE APPLE SHOW.

(Special Correspondence to the Commercial West.) gan in the Willamette River valley in Oregon about 1845, when a few trees were hauled across the plains by ox-team and planted in the fertile soil near Oregon City. This was the start of what will be one of the greatest industries of the Northwest. The shipment of apples from this district, commercially, prior to 1900 was small, but in the last few years there has been a great increase, and in the next five or ten years there will be a very rapid growth, as the newer orchards begin to bear fruit."

Howard Elliott, president of the Northern Pacific railway, said this in the course of his address formally opening the second exhibition of the National Apple Show, of which he is president, in Spokane the afternoon of November 15. Twenty-three states and two provinces in Canada were represented in the displays, amounting to $1,500,000$ apples of every commercial variety. Mr. Elliott continued:
"Washington leads the northwestern states in apple tree acreage. There were planted and growing about 9, 000,000 trees at the close of 1909. Montana is second, with $4,000,000$, Oregon has planted and growing at least 3,500,000 and Idaho has less than $3,000,000$. Authorities differ as to the production per tree. Some say six boxes, but to be conservative and make due allowance for the unexpected, an estimate of two boxes is used for the production when these trees are all in bearing in 1915. On that basis the yield would be as follows:
"Washington, $18,000,000$ boxes; Montana, $8,000,000$ boxes; Oregon, $7,000,000$ boxes; Idaho, $6,000,000$ boxes; total, $39,000,000$, or on the basis of 600 boxes to the car, nearly 65,000 car loads; using three boxes to the tree would make nearly 97,500 carloads, which will be none too much for the consumption of the people of the United States by that time.
"With this large production, it is not to be expected
that all apples can bring the premium prices that some of the best fruit brings now, and the orchardist must study carefully his expense account, so as to reduce the cost of production.
"These are large figures, and indicate the marvelous possibilities of this great Inland Empire where we are meeting today.
"Montana on the east, admitted to the Union in 1889 a vast state with $93,490,000$ acres of mountains, lakes, water courses, plains and valleys; rich in gold, silver, copper, coal and lumber, and iron to be developed; together with herds of cattle and sheep, but now realizing full well its great productivity in agriculture and raising as good grains, grasses, roots and fruits as any state.
"Idaho on the south, made a state in 1890, of $54,270,000$ acres, with the best wheat land in the world; with fruit, lumber, silver, lead, cattle and sheep; with beautiful mountains, lakes and valleys, waiting for transportation to attract its share of the expanding population of the United States
"Washington on the west, admitted in 1889, has 44,275,000 acres within its borders; is unique in the possession of the greatest inland harbor in the world, with great and growing cities upon it; with shipping, fisheries, timber, coal, wheat, fruit in many forms, and well-developed transpor'tation facilities.
"Oregon to the south-the oldest of the Pacific Northwest states, admitted in 1859, an empire of $61,462,200$ acres, and full of almost boundless possibilities; with the magnificent Columbia river on the north and waiting for railroads to develop an area within its border as large as the state of Ohio without a rail in it; a country that has fruit, timber, cattle, sheep, wheat and coal.
"Out of these four great states, which are only at the threshold of their development, is carved the Inland Em(Continued on Page 45)

## FIRST National WINONA Bank Minn.

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Nationalized 1864-The oldest continu-
ous banking association in Minnesota

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| :---: | :---: |
|  |  |
|  |  |

## Billboard War in Tacoma.

Tacoma, Nov. 18.-Tacoma billboard builders received another sudden and unexpected jolt yesterday when they were informed by Building Inspector George Trust that they will hereafter be refused permits for the erection of any boards in this city. A representative of Foster \& Kleiser called at the building inspector's office yesterday to secure a permit for the construction of another row of signboards. He was promptly refused the permit, the inspector explaining that billboards are nuisances and should therefore be prohibited. The advertising man looked aghast and finally left the office saying he guessed the courts would have to decide the issue.

The inspector acted in pursuance to advice of the city attorney's office. He was told not to issue permits to any billboard builder. Assistant City Attorney Frank R. Baker explained that the city attorney's office is endeavoring to stamp out the evil in Tacoma by declaring billboards nuisances to the eyes. He expressed the belief that the courts will sustain the opinion.
'But what if we should put up the boards without a permit?" asked the Foster \& Kleiser representative when he called on Assistant City Attorney Baker after being refused by the building inspector.
"If you should attempt to put up one of the boards without a permit, you would probably land in jail," the attorney answered.

In speaking of the incident later in the day, Attorney Baker said:
"It has been proved to us that Tacoma people do not want billboards in this city. Therefore we are making an attempt to keep them out. They are obnoxious in every sense of the word and when there is a sentiment against them like there seems to be, they should not be permitted. We think we can prohibit their construction by means of police regulation. Eminent authorities have held that police regulation knows no bounds.
"If we can stop the operation of a soap factory or a packing plant because they send out breezes which are offensive to the sense of smell, surely we can stop the erection of billboards, which are offensive to the eye."

Besides refusing to grant permits for the construction of billboards, Building Inspector Trust also ordered a number of billboards torn down yesterday. Some of them are found to be on city property. The row of boards at Division avenue and North I street will come down, the inspector says. Those fronting on I street, between Division avenue and North Second street, will also be razed, as well as a new row on Second street, the building inspector declares. He says they have been put up on city property.

## ACTIVITY IN WEST END PROPERTY.

Tacoma, Nov. 20.-West End acreage, which has shown indications of being the most active Tacoma property during the present autumn season, was given another impetus yesterday when the Tacoma Land \& Improvement Co. sold 15 acres in Diagram 11, 31-21-3 east to J. Conrad Lindahl of Thompson \& Lindahl for $\$ 30,000$.

The property lies just beyond the end of the K street car line, being bounded by North Ninth and Eleventh, Pine and Lawrence streets.

It is understood that the tract will be cleared and platted and placed on the market sometime the coming winter. Real estate dealers say that the price of $\$ 2,000$ an acre makes it one of the best buys of the season

TACOMA BANKER NAMED AS STATE DELEGATE.
Olympia, Nov. 17.-Governor Hay today appointed C. M. Fassett, Spokane; Stephen B. L. Penrose, Walla Walla; P. C. Kauffman, Tacoma; E. Shorrock, Seattle; Alfred Battle, Seattle, and Charles E. Shepard, Seattle, as members of the National Civic Federation delegation from this state to attend the convention called for the purpose of promoting uniform legislation, which meets in Washington, D. C., January 5, 6 and 7, 1910. The personnel of the committee is highly representative. Fassett is an assayer and member of the Spokane school board; Penrose, president of Whitman college; Kauffman, vice president of the

National Bankers association and president of the State Bankers association; E. Shorrock, president of a Seattle bank, and Battle and Shepard, attorneys.

## IMPROVEMENTS OF WATER SYSTEM.

Tacoma, Nov. 18.-Since Commissioner of Public Works H. J. McGregor took office, April 15, 1908, $\$ 587,363$ has been expended in improving the city water supply and operating the system. Commissioner McGregor yesterday authorized the publication of a report showing, for the first time, the cost of the many substantial improvements made. A special clerk was employed by the council to get out this report, which has been in course of preparation for several weeks. The showing, considering improvements which have been made, is most gratifying to the commissioner. The report is in detail covering several typewritten sheets and showing each item.

Construction of new mains and services amounts to a total of $\$ 80,188$. The new main on Center street represents $\$ 4,330$ of this amount. Other items under this head include labor, $\$ 34,593$; pipe and fittings, $\$ 21,934$; stave pipe, $\$ 1,233$; hardware and tools, $\$ 2,176$; feed, $\$ 1,167$; lumber, $\$ 1,017$; meters, $\$ 3,307$; advertising and printing, $\$ 836.26$; street and sewer assessment, $\$ 6,530.55$; sundries, $\$ 2,079$; new main on Center street, $\$ 4,330$; pipe and fittings, Chander street shaft, $\$ 980$.

Operation of mains and services amount to $\$ 158,548$. Of this amount $\$ 133,437$ went to pay interest on bonds. Labor called for $\$ 15,287$ and the other items are staple supplies.

BILLINGS WEATHER REPORTS VERIFIED.
Billings, Mont., Nov. 22.-Considerable satisfaction was experienced by the Billings Chamber of Commerce when Director Young of the United States Weather Service at Helena came to this city during the last week to yerify the recent favorable weather reports made here by the local observer. During the past two months the reports of weather at Billings have shown a temperature so much higher than other portions of the state that Director higher than other portions of some variation in the Young thought there might be some variation in the accuracy in use here and it was the purpose of his visit to
test and verify all of the apparatus now in use at the local weather bureau.

For a great many years reports of Montana weather have been sent out from local stations like Havre, situated in the extreme northern part of the state, or Helena and Butte, which are located in mountain districts. These reports were very detrimental to Billings and this portion of the Yellowstone Valley, which is the center of the belt of Chinook winds and at all seasons of the year and especially during the time of severe cold weather has a temperature much higher than the western or northern part of the state.

It was only recently that the Chamber of Commerce succeeded in having established here a United States Weather Bureau with a local observer who is sending out correct weather reports of this section for the first time in the history of the city. With the publication of these reports throughout the press of the central and eastern states, it is hoped that much of the erroneous opinion concerning weather conditions in this vicinity will be corrected during the coming winter season.

## NATIONAL BANKS ARE TAXABLE.

Little Rock, Ark., Nov. 16.-The decision of the Supreme Court yesterday in the case of the First National bank of Batesville is of state-wide importance, in that it bank of Batesville, is of state-wide importance, in that under the statutes of the state of Arkansas, the same as state banks. The appellant in this case sought to evade taxation, on the theory that the amount of its capital stock was invested in Government bonds. The court holds that while as a general principle Government bonds are not taxable, still the shares of national banks, as such, are taxable.

## FIDELITY TRUST CO. <br> WASHINGTON

TACOMA,
Capital, $\$ 300,000$ Surplus, $\$ 150,000$ Deposits, $\$ 3,300,000$
Transacts a general Banking Business. Accounts of banks and bankers
solicited and handled on most faverable terms. Correspondence invited. OLDEST TRUST COMPANY IN WASHINGTON C. Ainsworth, Pres' 't John S. Baker, Vice Pres't P. C. Kauffman, 2nd
ce Pres't Arthur G. Prichard, Cash.' Forbes P. Haskell, Jr., Ass't Cash.

# The Fourth Street National Bank 

OF PHILADELPHIA
Capital $\$ 3,000,000$; Surplus and Profits $\$ \mathbf{6 , 9 0 0 , 0 0 0}$; total resources over $\$ 50,000,000$.

## 15-STORY BUILDING FOR PORTLAND.


#### Abstract

(Special Correspondence to the Commercial West.) rtland, Ore., Nov. 20.-Plans have been made for the biggest office building on the coast north of San Francisco for the northeast corner of Fifth and Alder streets. John B. Yeon, owner of the property, is consulting with the firm of Reid Bros., architects, of San Francisco, and if the project goes through, Portland will have a new 15 -story structure of which any city in the country might be proud. Mr. Yeon is giving the matter serious consideration, although he is not ready yet to announce the date of commencing work. There is little doubt, however, that the, building will be started before the winter is over.

The structure as planned will cost about $\$ 500,000$. It will be of steel and a class A building, the best and most modern that can be built. One full basement is planned so that the structure will clear fifteen stories above the street line. Stores will occupy the ground floor, while offices fitted with every known convenience will fill the other floors.

Reid Bros. designed the "Oregonian" building, which at the time it was built was the largest structure in the Pa cific Northwest, and is nine stories. The firm also planned the Claus Spreckles building in San Francisco which is nineteen stories and will be the only one on the coast higher than the proposed Yeon building.


-On November 12 Portland's total bank clearings for the year passed the aggregate of clearings for the whole year of 1907, which was Portland's record breaker. Up to November 12 the total clearings since January 1 amounted to $\$ 352,796,000$. This is something like $\$ 1,800$, 000 more than the aggregate of clearings for the whole year of 1907, when bank clearings totaled $\$ 350,932,000$. Business passing through the clearing house between now and December 31 will pile up a handsome increase over any former twelve months in the history of the city. The total clearings for 1908 were $\$ 310,655,000$. The increase so far this year is about 12 per cent. over last and it is estimated that the total for 1909 will show a gain of more than 20 per cent. over the banner year of 1907.
-Rapid advances in Portland realty are quite common but an instance was recorded this week where the same piece of property changed hands twice in ten days, each time at a substantial advance. The Burkhardt half block building in East Burnside street was sold during the week by Napoleon Davis to V. D. Williamson, a New York eapitalist, for $\$ 170,000$. It was bought ten days ago by Mr. Davis from Arata Bros. for $\$ 150,000$. The same property sold not long ago for $\$ 125,000$ and was bought by Arata Bros. for $\$ 135,000$
-A campaign for funds to carry out the city-beautiful idea by having a comprehensive plan for permanent city building is now under way and will probably be completed this week. It is desired to raise $\$ 20,000$ to engage well known eastern municipal architects to draw up a plan that Portland proposes to follow in its future growth. Subscriptions to this fund have been prompt and generous during the week and there is no doubt that it will be all subscribed readily. There is general interest in the movement for every property owner realizes the utility of such an investment,
-Official recognition of Portland's Rose Festival came this week from the Federal government. James Wilson, secretary of agriculture, will have a representative from his department attend the official rose planting day, which comes on Washington's birthday, February 22. In a letter received this week by President Hoyt of the Rose Festival, Secretary Wilson says that he is interested, and regrets that he cannot personally attend the rose-planting exercises. He will delegate someone from his department to attend as the representative of the Federal government.
-Leon L. Herrick, of Sauk Rapids, Minn., has purchased an interest in the Grants Pass Banking \& Trust Co and has been elected to succeed J. P. Tuffs as president.
-Capt. J. W. Siemens has retired from the presidency of the First National bank of Klamath Falls and L, F. Wittels has been elected to succeed him. Captain Siemens
will retain the presidency of the First Trust \& Savings bank.
-J. W. Bennett, attorney for the Bennett Trust Co. and the Southern Oregon Co., has filed an injunction suit against the Port of Coos Bay commission to restrain the issuance of $\$ 500,000$ bonds proposed for the improvement of Coos Bay. He alleges the commission was not legally appointed.
-As soon as the present lease expires on the building at the southeast corner of Sixth and Burnside streets, Arata Bros. will erect a 10 -story building that will be occupied by offices and a new bank. This institution will be an Italian bank and is expected to meet the needs of the large number of Italian depositors in Portland.

## UNDERGROUND WATERS OF SOUTH DAKOTA.

A report on the geologic conditions affecting the artesian waters of South Dakota has just been issued by the United States Geological survey as Water-Supply Paper 227, by N. H. Darton.

The report describes in detail the strata underlying the area of the state and outcropping at the surface, indicates the water horizons, and contains a full discussion of deep wells and well prospects, by counties. It is illustrated by geologic maps and sections, and by maps showing the ground-water conditions, the limits of the South Dakota artesian area and the volumes of the flows from wells in that area, the contour and altitude of the "bed rock" sur face, and the hydraulic gradient in the state. A few halftone views show important geologic features.

The report concludes with a section on the construction and management of artesian wells, which should be of practical interest to well drillers and well owners.

Water-Supply Paper 227 can be obtained without charge from the director of the survey at Washington.

## HIGH COST OF LIVING IN AUSTRIA.

Washington, Nov. 19.-The cost of living recently has grown so great in Austria, according to a report made to the department of commerce and labor by the American consul at Prague, Mr. Brittain, that the government of that country has taken the matter in hand, and will, if possible, check the further advance of prices. Among other concessions, the people of Austria desire that the cattle and meat business of Vienna be taken over by a newly proposed agrarian bank. Another demand is the establishment of a central office for the utilization of cattle products, with branches in Austria and foreign countries, to be supported by the proposed bank. To carry on this project will require about $\$ 4,000,000$. Since 1907 lard has advanced 17 per cent., butter 20 , flour 50 , potatoes 25 , buttermilk 10 , bread 40 , meal 60 , sugar 20 , veal 20 , pork 10 and coffee 10 .

## THE A. C. BOHRNSTEDT CO. 629 Palace Building, Minneapolis, Minn.

Lands and Investments. Fruit and Wheat Lands a Specialty. Reliable Agents Wanted. Branch Offices:

## Ladd \& Tilton Bank PORTLAND, OREGON

Established 1859

## Capital fully paid $\$ 1,000,000$ <br> Surplus and Profits $\$ 500,000$

Accounts of Banks, Firms, Corporations and Individuals solicited. Travelers' checks for sale and drafts issued available in all countries of Europe.
W. M. LADD. President

R. S. HOWARD, JR. Ass't Cashier W. H. DUNCKLEY, Cashier W. H. DUNCKLEY, Cashier

## FARM LAND TRANSFERS.

| MINNESOTA. ${ }_{\text {M }}$ |
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s nw $5-35-15, \$ 4,100$; Sophie Froslev, a widow, to Hansen, wd, s ne $24-36-19, \$ 3,200$; Mary Chase (iormerly Mary Mullen) and
husband to Dresser, se se 13 , ne ne $24-35-17$, $\$ 1,100$. husband to Dresser, se se 13 , ne ne $24-35-17, \$ 1,100$.

## NORTH DAKOTA.

Cavalier County.-Gudson Pettis to McGruer, w of ne 3 ,
$\$ 1$, soo Joseph Meyer to Schmidt, sw $29, \$ 4,800 ;$ John \& Chas. Bottineau County.-First International Bank, Landa, to Hagen, se 17-163-79, $\$ 3,500$; John F. Schroeder to Lipp, se 29-163-80,
$\$ 5,000$; John K. Gibson, e 19, $20-163-81, \$ 15,000$. Traill county-Fenwick I. Munro to Lindsey, ne 30-147-49, $\$ 9,000 ;$ Frick Teslo to Mayes, nw $33-147-49$, $\$ 8,000$; The Cum-
Stutsman County-Amenia Live Stock Co. to Kellogg, wd, et al, special wd, all of $1-143-67$ and other lands, $\$ 50,000$; John E. Strong et ux to Heald wa, w $33-144-64, \$ 9,600$.

Walsh County.-August Anderson and wife to Drake, wd, se 19-156-56, 160 acres, $\$ 4,500 ;$ A. C. Duncan and wife to John A.
Heer, wd, se $26-157-51,160$ acres; Joseph Wysocksi and wife to Heer, wd, se 26-157-51, 160 acres; Joseph Wysocksi and wife
Wysocksi, wd, lots 1 and 2, se 18-155-51, $80-56$ acres, $\$ 1,800$.
Grand Forks County,-Dennis Dorgan to O'Connor Bros,
quarter section for consideration of $\$ 800$. Flk Valley Farm quarter section for consideration of $\$ 8,000$; Elk Valley Farm-
ing Co to Henry, half section for consideration of $\$ 12,000$; Mary SOUTH DAKOTA.
Davidson County.-Timothy Lawler to Lawler, SW 15-103-61, J. Porter to Mizener, se 18-102-61, $\$ 5,000$. Faulk County.-J. E. Kennery to Skallerud, se 28-120-70,
$\$ 4,800 ;$ Carrie T. Evans et al to Evans, se $34-118-70, \$ 1,000$; Chas. K. Thompson to Rurup, ne, 21-120-66, $\$ 4,480$. Minnehaha County.-T, H. Graham and wife to Crowell, se,
and 15 acres $2-104-49$, $\$ 12$, soo; Jurgen Plahn to Bogh, se 2 ,
$103-40 \$ 11,878$; Anna. Scott to Oyen, ne 23 and e sw $14-103-50$, \$17,782. Grant County.-Kempter Mercantile Co to Sashers, w of nw and se of nw, 8 -120-52 res, $\$ \$, 500$; John E. Bell et al to Thom-
asen, sw and w of se 13-119-50, $\$ 9,000$; Edwin Green to Cilley, ne $4-121-50, \$ 4,800$. Stanley County.-Jacob M. N. Frahm and wife to Frahm
(widow), ne, 10-1-24, $\$ 1,000 ;$ Stanley Co. Land Co. to Mc-
Donald (widow), nw $35-1-19 ; \$ 1,800 ;$ Jesse W. Lindsey and wife to Davis (widow), nw 25-1-20, $\$ 2,000$. Lake County.-R. B. Mills and J. H. Lloyd to Henkin,
$35-108-51$, and
nw Goettsch, $n$ nw and se of nw and ne of sw 17-107-51, $\$ 20,000$;
Mary Keenan to Swyter, se $30-106-52, \$ 7,360$.

## IOWA.

Decatur County,-George E. Griswald to Scott, 46 acres, $\$ 2,000$ Lilly Ann Buckingham to Colter Land, $\$ 1,200$; Nora Akes in Cherokee County-John E. Anderson to Timmins, 80 acres in $25-92-40, \$ 6,000$; Sherman Jeffery et al to Bryant, 80 acres in
$20-92-4, \$ 8,000 ;$ J. W. Richardson to M. J. Gilleas, 80 acres in
$14-92-40, \$ 400$. Henry County.-F. S. Bell, referee to Eyre, se nw, 32, 40 acres less the railroad, $\$ 1,909 ;$, 6,50 acres, $\$ 2,000 ;$ Ben R. Roth
nw sw, 5, and e 10 acres ne se 6,5
Buena Vista County.-Mary Jane Barkley to Bellows, nw sw and sw nw, $32-91-35, \$ 10,000$; Rasmus Olson to Fagen, $s$ of lots

Corporation Legislation Proposed.
or contract, entered into with actual "intent" to monopolize or suppress competition in interstate trade.

The remaining measure provides for the national incorporation of all corporations doing an interstate business, whether they are railroads or industrial companies

It is claimed for the first of these bills that the Interstate Commerce Court, which it proposes to establish, would greatly expedite business by enabling the speedy adjudication of disputes between shipper and carrier. The other provisions speak for themselves, but it is expected that special stress will be laid upon those which prohibit one road from owning stock in another and give to the Interstate Commerce Commission supervision over future issues of securities. These regulations, it is believed by the administration, would prevent a repetition of Harri man's exploits in the railroad world, and remove the danger of a "one-man-control" of the railroads of the country.

Discussion of these subjects probably will make up a large portion of the President's annual message to Con gress. Before writing these sections of the message, how ever, the President expects to confer not only with those members of his administration who will be immediately concerned in the carrying out of the proposed legislation, but with men prominent in the world of business. When

James J. Hill called yesterday, the President discussed with him the proposed amendments to the Interstate Com merce law. Other railroad men who have called at the White House since the President's return from his west ern tour, and with whom he is understood to have taken up these subjects, are: W. C. Brown, president of the New York Central Lines; Louis W. Hill, son of James J. president of the Great Northern, and John F. Carroll, general counsel of the Burlington. Senator Elkins, chairman of the Senate Committee on Interstate Commerce, has an engagement later in the week for a conference at the White House with the President, Attorney General Wick ersham, and Chairman Knapp, of the Interstate Commerce Commission.

## NEW NORTHWESTERN PATENTS.

> The following patents were issued last week to Minnesota and Dakota inventors; and reported by wiliamson \& Merchant
patent attorneys, $925-933$. Metropolitan Life Bldg. (formerly Guaranty Loan), Minneapolis:
> W. Amlie, Binford, N. D., animal poke.
> G. Brown, Winona, Minn, refrigerator car
> E. Fagan, Minneapolis, rotary blower.
> D. Felsing, Crookston, Minn., straw stacker.
M. Leadon, Jr., Shieldsville, Minn., wire supporting device W. Nilsson, Balfour, N. D., telephone attachment.
> M. Peterson, Goodhue, Minn., concrete
Singer, Winifred, $S$. D., window frame.
M Wenzel, Corsica.

Land for sale at eight dollars per acre up, in the famous Mouse River loop. Terms to suit purchaser.

EVAN GRIFFITH, Kenmare, North Dakota.

## FREE 200 Page book about MINNESOTA

Compiled by the State, describing industries, crops, livestock, property values, schools, churches and towns of each ent free by STATE BOARD OF IMMIGRATION Dept. Z, State Capitol, St. Paul, Minn

# THE SECOND NATIONAL BANK of WINONA, MINN. 

Capital $\$ 200,000.00$
Surplus $\$ 200,000.00$
WM. H. LAIRD, President
S. L. PRENTISS, Vice-Presiden
E. E. SHEPARD, Cashier
A. EAU Assistant Cashier

LIBERAL TERMS TO BANKERS

## TELEPHONE CONSTRUCTION.

## MINNESOTA

$\qquad$
International Falls.-The local telephone system is being re-
modeled.
Gary.-The Gary Telephone Co. has extended its line into
Donnelly. - The local telephone company has decided to ex-
lend its line to the northeast.
Lawrence.-The Minnesota Telephone Co. has installed a new

| Lakeville.-The Star Telephone Co. is constructing |
| :--- |

Cass Lake.-The telephone company operating at this place
Cass Lake.-The telephone company
constructing a line up the Park road.
Frazee.-The Frazee Telephone Co. is improving its local
stem by the installation of new telephones.
Glenwood.-Charles Christilaw has been elected as local
Roseau.-The town council recently passed an ordinance
granting to the Roseau Telephone Co. a franchise.
Wadena.- The farmers residing in this vicinity will soon or-
conize
Chokio.-The farmers residing along the proposed route of
the Eve
the line.

## WISCONSIN

Manawa.-The Manawa telephone exchange has been pur-
sed by John Penn of Marion, Ill.
Edgerton. - The farmers residino in the vicinity of Albion will
Edgerton.- The farmers residino in the vicinity of Albion will
La Crosse.-The La Crosse Telephone Co. will enlarge its
exchange in order to handle its increasing business. The com-
NORTH DAKOTA
Wishek.-An addition is being built to the local exchange.
Fairdale. The Norton Telephone Co, is constructing a line
this ricinity. The Dakota Central Telephone
Strasburg.-The Da
Minot.-The Minot Light \& Telepho
Fargo.-The Barnes County Telephon
Fargo.-The Barnes County Telephone Co. has been eon
Beaulew. This town has recently made connections with a
Beaulieu.-This town has recently made connections with a
Washburn.-The McLean County Farmers Telephone asso-
Washburn.-The Mclean county Farmers Telephone asso-
Litchville. The Litchville Telephone Co. recently elected the
Litchville.-The Litchville Telephone Co. recently elected the
following officers: p . Oison, secretary.
Sherwood.-The farmers residing on the border line have or-
ganized a mutual telephone company. Which will construct a
line about 57 miles in length. Connections will be made with the
Sherwood Electric Co. at this place.
Ortle
isseton
Hartford,-The Electric Light \& Telephone Co. has elected
ill Haugan as manager
Springfield. The Springfield Telephone Co. is making many
mprovements to its loca
Pierre.-The Dakota Central Telephone
ensive improvements to the local system.
Brookings.-The Brookings

## The Copper Combination.

## Continued from Page 29

Cole-Ryan and Guggenheim properties are included, would be approximately $\$ 298,897,400$, with a present market valuation of $\$ 500,705,000$.

The following table gives the possible subsidiary companies of the combination, their outstanding capitalization, par value and market valuation
Company.

Company.
Int. Smelt and
Anaconda ....
Vtah Cons.
Htah Copper
Nevada Cons.
Rutte Coalition
Giroux and Arizona
Giroux
Greene-Cananea
North Butte $\begin{aligned} & \text { Superior and pittsburg } \\ & \text { Un, Metl Sel }\end{aligned}$.
Totals
Totals

Market
value.
$\$ 17,000,000$

It will be observed from the above all the copper companies with the exception of Amalga-
incorporated with a capital stock of $\$ 25,000$. The following offi-
cers have been elected: W. Thompson, president; A. M. Bulcers have been elected: W. Thompson, president; A. M. Bul-
lis, vice president, and W. A. Caldwell, treasurer. Rapid City.-The Black Hills Independent Telephone Co. will IOWA

Irwin.-The telephone company operating at this place will Chariton.-A telephone line will be constructed by N. B. Holloway in this vicinity. Ill. Home Telephone Co. is consider-
Clinton.- The Decatur, ing a proposition of installing an automatic telephone system Iowa City.-The Iowa Telephone Co. has purchased the Jolinson County Telephone Co. C. E. Hall has been chosen
president; G. E. McFarland, vice president, and J. M. Ridder, secretary and MONTANA.
Victor.-The Rocky Mountain Bell Telephone Co. has installed Chouteau.-The Montana Telephone Co. has increased its capital stock from $\$ 25,000$ to $\$ 100,000$.
Anaconda. -The Montana Independent Telephone Co. will improve its service between this place and Wisdom. Helena. The Deer Creek Telephone Co.. with a capital stock
of $\$ 10,000$, has been incorporated and will construct a line to of $\$ 10,000$, has been incorporated and will construct a line to
Grey Cliff and Big Timber. Harlowton.-H. M. Graham, H. E. Marshall, Benjamin Urner and others have incorporated the Meager County relephone Co
with a capital stock of $\$ 12,000$. Butte.-The Montana Independent Telephone Co. has been incorporated with a capitalization of $\$ 1.500,000$. The incorpoBrown. H. A. Davis and others. Anaconda.-T. S. Lane, of the Inter-state Cone Co., has purchased from J. S. Haley, of Bozeman, all the independent long distance telephone lines which terminate at Logan and all other lines extending from Livingston to GardiOREGON..
The Dalles.-The Dalles Telephone Co. has been incorporated WASHINGTON.
Newport.-The Newport Telephone Co. will extend its Jine Underwood.-A central office will be installed at this place Spokine The Telepost Co will soon construct a line into Spokane. The Telepost Co, will soon construct a line into
spokane. The line will probably be put in operation early in Okanogan.-Articles of incorgoration have been filed for the Okanogan Telephone \& Telegraph Co, A telephone system will soon be installed in this neighborhood. Falls City.-A telephone franchise has been granted to N. R. Horsham for the surwounding territory. The old franchises rendered and cancelled.
Waterville. The stockholders of the Farmers Independent Waterville.-The stockholders of the Farmers Independent
Telephone Co. recently elected the following officers for the ensuing year: J. C. Brenneschotz, president: M. M. Kuden, vice

CANADA.

Kamloops, B. C.-The B. C. Telephone Co. is planning to
mated and Greene-Cananea have a market valuation in excess of par valuation. Should the various companies consolidate on a basis of present market valuation the merged company would have a capital stock close to half merged company would have a capital stock close to half a billion dollars. The Anaconda Copper Co. is mentioned
in the above list, for the reason that while it is regarded as a subsidiary of Amalgamated, the latter owns only 55 or 60 per cent. of the capital stock of $\$ 30,000,000$.

The consolidated company, it is believed, will make a bid for certain other mines, including Ray Consolidated and other porphyry mines.

The statement was made today that negotiations had passed the preliminary stage and that no difficulty would be experienced in making an exchange of stocks for those of the consolidated company.

## A FEW GO TO PRISON BUT NONE RESIGN.

## New York, Nov. 18.-W. B. Thomas, president of the

 American Sugar Refining Co., says: "In regard to the published statement that it is my intention to resign the presidency of the American Sugar Refining Co., I would presidency of the American Sugar Refining Co., I wouldsay that the report is absolutely without foundation. It is my intention to remain in office as long as the stockhold= ers feel that I can serye their interests,"

Business Want Department
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Bonds, Real Estate, Farm Land, Stocks
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MUNICIPAL BONDS.
PROPOSALS FOR DRAINAGE BONDS. will be is hereby given, that sealed bids commissioners of Cy the board of county for the purchase of drainage bonds, as For Roseau Lake Drain No. 1, $\$ 7,200$ reduction by the amount of the drainage assessment paid before sale of bonds. Al tor before 12 o'clock noon of January 5th Langdon, Cavalier in county, North Dakota Each bidder must file with his bid
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NOTICE OF SALE OF SPECIAL IM
PROVEMENT WARRECIAL
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MINNEAPOLIS

## MUNICIPAL BONDS

office in the city hall, Fargo. North Dacity council of the said city at its meeting city council of the said city a of pecember 13, 1909. A certified check in the sum of $\$ 500$ required with each bid. The city council reserves the right reject any or all bids, Dákota, November
Dated Fargo, North Dak

1, 1909.<br>N. C. MORGAN. City Auditor, Fargo, North Dakota.

December 4.
Worthington, Minn., $\$ 12,000$, indebtedness, not
certified check 5 per cent.
O. Comeross, City Clerk.

## BIDS WANTED.

 Sealed bids will be received by theboard of education, district No, 5 , pine board of education, district No. 5, Pine county, Minnesota, up co December 1 ,
1909 , at 8 p. m., for the purchase of $\$ 26,000$ bonds issued by said district
Bonds to be dated March 1, 1910, and to be naid in 13 yearly installments of $\$ 2,000$ each, first installment payable July 1 1916, and one installment on the first day of July each year thereafter unti fully paid. Interest at the rate of $41 / 2$ on the first day of July. Bonds to be paid in St. Paul or Mimneapolis exchange. certified check, payable to Wm . Stege of good faith.
The board reserves the right to reject For further information, address the undersigned.

HARRY MADISON, secretary.

Pass Book Day vs. Statement Day


Burroughs Adding Machine Company
Burroughs Block, Detroit, Michigan, U. S. A.

## Notes From Apple Show.

pire, and who shall say that the growth of commerce and pire, and who shall say that time, make necessary for this Inland Empire a coherent and harmonious self-government by the formation of a new state with Spokane as its capital?'

Mr. Elliott said in the earlier part of his address that 5,466,000 barrels of apples were produced in the United States in 1899 while only $23,025,000$ barrels were marketed in 1908. But the falling off in production will soon change to an increase in yield and largely through the stimulus given by the National Apple Show. He added:
"Not long ago Governor Draper of Massachusetts started to rejuvenate an orchard of his own and to encourage apple growing all through New England, and the same work is going on to some extent in other eastern states. This is wise, because when the apple habit is once developed it becomes permanent, and our great population will need more and more apples.'

Dr. C. P. Thomas, of Spokane, has given a mortgage in favor of the Spokane \& Eastern Trust Co. for $\$ 20,000$ on the three-story building he owns in First avenue, east of Post street. The mortgage is for tive years at $51 / 2$ per cent. The property is 40 by 75 feet. The building is occupied on the ground floor by a restaurant and there is a lodging house on the upper floors.

The Reserve Realty Co. has been organized in Spokane with a paid-up capital of $\$ 500,000$. G. L. Chamberlin will be the president and manager; O. C. Jensen, vice president; E. A. Chamberlin, secretary; V. L. Harvey, assistant secretary and manager real estate department; Dr. T. N. Wilson, treasurer; H. L. Chamberlin, cashier;
E. H. Hamm, assistant cashier; A. E. Gallagher, attorney; J. H. Crockwell, manager agency department. These, with J. C. Barline, D. K. McDonald and F. J. Holman, are wirectors. The plan is to build from 400 to 500 houses ranging in cost from $\$ 3,000$ upward and improve 100 acres of land with streets, parking strips, sidewalks, water mains and sewer connection.

## GAS COMPANY REINCORPORATES.

\& Fuel Co., controlled by the Henry L. Doherty syndicate of New York, has filed its articles of incorporation at Olympia and Spokane. The capitalization is given at $\$ 2,300,000$, represented by eastern capital. The incorporators are A. E. Gallagher, Maurice Smith, M. E. Mack, A. M. Baker and R. R. Rogers of Spokane. The records show 23,000 shares of stock listed at $\$ 100$ each. Three thousand are preferred and 20,000 common. This reincorporation of the Spokane Falls Gas Light Co. is for the purpose of taking over the Union Gas Co. of Spokane. The Spokane Falls Gas Light Co. held the operating franchise of the Union Gas Co. instead of one in its own name, and it is understood to abolish this inconvenience that the new company has been formed. Paul Jones, auditor of the Doherty syndicate, is in Spokane to arrange for the transfer of interests.

ANOTHER ATTRACTION FOR N. P. DINING CARS.
Following the advice sent out some months ago that the Northern Pacific railway had secured a poultry farm of its own in the state of Washington, and was operating its own bakeries in Seattle, comes the word that this same company has arranged to secure the entire supply of water used on all of its dining cars from springs located at Detroit, Minn. The water is filtered before being bottled and is distributed to various points on the system by a special refrigerator car, which makes a trip every ten days over the line, unloading full bottles on the outgoing trip and picking up empties on the return. No other water will be used for drinking purposes on any of the Northern Pacific dining cars.

Witn eggs and chickens from its own poultry farm, bread, cakes and pastry from its own bakeries, a special brand of unsalted butter from the Yakima Valley creamery, its mammoth selected potatoes which have won a reputation of their own, and lastly its Pokegama water bottled at the springs, the Northern Pacific is making some unusual bids for patronage in its dining car service.

## Northern Minnesota.

(Continued from Page 15
age price paid by the creamery was $264-10$ cents. From Sept. 1, 1908, to Sept. 1, 1909, the average cost of producing one pound of butter fat on our farm was 131-10 cents, and the price paid by the creamery was 28 cents.

Raising cattle for beef has also been profitable here. This year we have fattened and sold two carloads of steers, heifers and cows. They were fed very little grain and made their gains on hay and corn fodder, and were in fine shape when sold, and the steers and heifers brought 5 cents and the cows 4 cents, liveweight, and there was a good profit in addition to enriching the land.

One of the most profitable crops that have been raised here is clover seed, and when you turn this land to raising other crops, it is richer than it was before.

This is a fair sample of the experience of good farmers in this section, and we believe it is hard to find any locality where better results are produced.

Minnesota with her splendid institutions, her beneficent laws, her salubrious climate, her beautiful landscapes and her fertile soil, invites the industrious homeseekers from evervwhere to join with her people in the further development of her rich resources and to share in the rich rewards that are sure to follow.

To those in search of sport or recreation, northem Minnesota offers unrivalled attractions. Lake of the Woods, eighty by sixty miles in extent, with more than 14,000 islands and islets, probably the most picturesque body of water on the continent, in connection with the mighty Rainy Lake river, constitutes an ideal place for sailing, yachting and motor boating, and is destined to become the favorite summer playground of two nations.

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HISTORY OF MAY CORN
My "History of May Corn" circular "B", gives exhaustive
data covering the fall marketing period E. W. WA GNER

98-99-100 Board of Trade
CHICAGO

CHICAGO

## GRAIN \& MLLLING

## REVIEW OF THE WHEAT SITUATION.


#### Abstract

Commercial West Office, Minneapolis, Nov. 24.-The principal active feature of the wheat market at present is the congestion in the Chicago December, as a result of small stocks and a large short interest in that market. The same conditions are operative to some extent in the local market, and although the December has been quiet during the last few days, it is likely that there will be some flurries before December 1, as a result of the shorts attempting to cover. It is not probable that there is any concentrated short interest in either market, unless the Pattens and their following have not yet covered the greater part of their lines. There is probably a large scattered short interest, however, in both markets.

During the last two or three weeks the fluctuations in the market have apparently been the result of scalping operations on a large scale by a few big Chicago houses. There has not been any decided trend to the market, either up or down, as a result rf the legitimate commercial position of wheat in this country or Europe, though the congested condition of the December has cansed firmness and apparently an upward tendency in that future. It may be that after December 1 the May future will continue in a


 narrow range, but it is believed by many members of thetrade that it will then have a downward trend. Just at present this seems little better than a guess, however, because new features may arise and the further development of existing ones will have a bearing on prices after the first of the year. In the Minneapolis market the inability of the terminal elevator companies to accumulate any stocks of wheat, and the requirements of the mills for large amounts up to the turn of the year, insure a firm situation here and it is impossible to see how there can be any material decline during the next six weeks.
World's statistics do not seem to have much bearing on the local situation. Demand for cash wheat in the Minneapolis market continues good, though the premium is not quite so great as it has been: $21 / 4(\pi 21 / 2 \mathrm{c}$ is the going premium for No. 1 northern over the December today. The mills and jobbers are taking the wheat, as there is nothing in it for the terminal elevator companies. It is hardly probable that there will be any increase in local stocks this week. On the 19 th the total amount in Minneapolis public elevators was $2,680,000$ bus. Yesterday Duluth reported a sale of 300,000 bus of wheat for Chicago and eastern shipment. The European visible decreased 1,708,000 bus for the week, although Bradstreet's figures for the world's visible were 800,000 bus increase.

## ANTWERP WHEAT REVIEW.


#### Abstract

Antwerp, Nov. 9.-Admitting the absolute soundness of the American position, which will be still more emphasized by the important shipments Canada has to make up to the end of the year to fill the large contracts made to England for November-December shipment, we cannot consider the European situation to be so paralyzed by the large shipments of last month as to exclude any advance in the near future.

That there is sufficient wheat in sight, there can be no doubt. But what about future reserve? Certainly nothing like previous supplies, for it is not worth while mentioning what Russia has contracted for shipment in comparison with what has already been sold. Since several weeks first-hand Russian sellers are out of parity with their offers, and it is only through resellers that actual business is done.

In the meanwhile the time is approaching when navigation is about to be closed and at least one-half of the present supplies will be closed up. Therefore, anything which is consumed now cannot be replaced from first hand at parity with actual prices. It is impossible that, before the appearance of the Plate and Australian crops


in Europe, the quantities available can approach what we are disposing of now, and with so small reserves in existence, and such inferior quality of our native wheats, we cannot find any justification for "bear" arguments during the next three or four months.
We should not be surprised to see new Plate wheat at an important discount under nearer deliveries.
Barley is quiet. The Russian shipments remain heavy, but are likely to decrease after the close of the navigation of the Azoff. As barley is still the cheapest feeding stuff, we should not be surprised to see better prices as the colder weather sets in.
Oats are quiet and tendency downward. According to reliable sources, the prospects in the Argentine are very good and with the large stociss in Russia, we think prices will be easily influenced downwards.
Linseed has been fluctuating this week, always under the influence of American ups and downs. There is little change in the general sithation. Old crop remains scarce and dear and fluctuates moderately according to American quotations, while new crop is always governed by the values ruling for old seed, fair quantities being handled, especially December-January shipment, at a discount of about 5 francs under cash seed.

## SLAUGHTER'S ANTWERP LETTER.

On November 22, A. O. Slaughter \& Co., Chicago, received the following by mail from their Antwerp correspondent:
"The consumptive demand for wheat is not very brisk; and, owing to large arrivals our stocks are accumulating. Weekly shipments remain pretty large, hardly showing any decrease. There is therefore plenty of wheat in sight to go around until the new Argentina and Australian crops will be available. According to cable advices received this morning, we can still figure on an exportable surplus of the Argentina Republic of about 25 per cent. larger than last season. When the exports of these two countries will be in full swing, there will probably be unprecedented supplies for the European buyers without the slightest help from the United States and under such circumstances we can only repeat that it will be difficult to maintain present values on our side.

## WALLA WALLA COUNTY WHEAT YIELD LARGE.

 Walla Walla, Nov. 20.-Yield of wheat in Walla Walla county is higher than the farmers have placed it and some lower than the first estimate made from the state grain inspector's office in Tacoma, according to the figures compiled here by a grain man and published this afternoon for the first time. These figures are based on reports from warehouses, mills and farmers and are believed to be within about 200,000 of the correct amount.According to these figures $4,543,184$ bushels of wheat were raised in the county this year on 221,305 acres. Other grain yields were as follows: Barley, 758,456 bushels; oats, 10,578 sacks
Sixty per cent. of the grain has been sold and much of it has been shipped out of the country. The amount stored in the 70 warehouses in the county is large. The figures are as follows: Wheat delivered to warehouses in Walla Walla county, $4,133,000$ bus; in field not yet hauled, 56 ,000 bus; used for seed and feed, 354,000 ; making a total crop of $4,543,000$.

## FLOUR AND MILLING.

The millers are experiencing a dull period in the flour trade, not only dull by reason of small flour sales, but also due to the slowness on the part of dealers to order out flour already bought. Very little new business is reported as having been done during the last week, and in fact some millers say that they have done scarcely anything. It is probable that even the mills that were a short time ago crowded have now caught up with shipping instructions, so that, all around, an easier situation seems certain, at least temporarily. It is probable, however, that the millers have passed the greatest activity in the crop season. Flour buyers are doubtless filled up. It is difficult to see how it can be otherwise, because of the immense business the millers did during the fall and up to ten days or two weeks ago. Of course there will be new business along, as small dealers replenish their stocks, and it will also be necessary for jobbers to keep up their assortments; but it is hardly reasonable to look for any big business from now on. Yet there is so much flour on the millers' books that they will run at capacity until the holidays or until after the first of the year.

## MINNEAPOLIS OATS MARKET.

Duilness continues to be the principal feature in the local oats market, though the small receipts constitute another factor of importance. In fact, the rather light receipts are really the cause of the dullness. Owing to the movement now being heavier, the Minneapolis market has kept above a shipping basis except in the nearby territory. The premium on spot oats is now the biggest it has been on the crop. In spite of the small receipts of oats, however, many in the trade here believe that the farmers in this territory have 25 to 30 per cent. more oats on hand than a year ago. The small receipts are therefore regarded as entirely due to the policy of holding, which the farmers have adopted and are so successfully practicing. Some members of the local trade, because of the large stocks of oats believed to be held by the farmers, expect lower prices in the spring. The situation in oats is materially different from that of wheat, as the farmers cannot carry any large stocks of oats into another crop year, as they can of wheat.

There was a decrease in stocks of oats in Minneapolis public elevators last week of 72,800 bus. The amount in store on the 19th was $1,417,000$ bus. So far during the crop season Minneapolis has received $6,700,000$ bus of oats, as compared with $5,350,000$ in the same time last year.

## MINNEAPOLIS BARLEY MARKET.

There are no radically new features to report in the local barley situation. One day there will be a good demand and prices steady to strong, and on another day there will be less demand and prices weak and perhaps a cent lower. There is little change, however, from week to week in the entire range of prices. Today the range for malting barley is 54@61c, with the greater part of the business being done at $55 @ 56 c$. Prices range lower than this for grades with a large percentage of seeds and that require a great amount of cleaning; $51 @ 53 \mathrm{c}$ may be given as the lowest price for any quality of barley. In the grade selling at 53c there may be some good malting barley, but there is also such a large percentage of seeds and dirt that it is expensive cleaning out the foreign matter. Today there is a very good all-round demand for malting grades.

Stocks of barley in Minneapolis public elevators decreased a little over 100,000 bus last week, and were, on the 19th, 968,250 bus. Receipts in Minneapolis since September 1 have amounted to $10,100,000$ bus, as compared with 9,725 ,000 a year ago

Reports from North Dakota indicate that, owing to the high price of corn, farmers will feed an unusnally large amount of barley during the winter. Whether this will be great enough to materially influence the receipts toward spring is, of course, problematical.

## FLAXSEED AND LINSEED OIL.

The break in flaxseed prices during the week, since recovered, however, was due to the purchase by New York crushers of about half a million bushels of flaxseed in Argentina for December, January and February shipment. Although this was at first construed as bearish, many people thoroughly familiar with the flaxseed supply situation in the Northwest do not regard it as such, because they are satisfied that there is not enough flaxseed to go around. The crop was considerably smaller than even the smaller estimates made about harvest time.

During the last week there has been a good demand for linseed oil, both for prompt and deferred shipment. Jobbers and manufacturers have finally made up their minds that it is useless to wait for lower prices, and so are buying supplies that they have for many weeks been very much in need of. Today linseed oil is quotable at $59 @ 60 \mathrm{c}$ for raw, f. o. b. Minneapolis, in carload lots.

The linseed cake market is rather quiet, but there has been no decline in prices. In fact, prices are now at high point. Oilcake for prompt shipment is quotable at $\$ 30.50 @ 31$ per ton of $2,000 \mathrm{lbs}$., f. o. b. Minneapolis. The
latter quotation may be a trifle strong, but $\$ 30.75$ has been There was an increase of 32,000 bus of flaxseed in Minneapolis public elevators last week, and on the 19th the stocks amounted to 362,700 bus. Since September 1 the total receipts in the Minneapolis market have amounted to $4,760,000$ bus, as compared with $5,100,000$ during the same period a year ago.

## ABOUT THE "BEATTYGRAM."

The Beattygram was born and christened at the last annual meeting of the Grain Dealers National association in Indianapolis. A Beattygram is a telegram prefaced by the exact time at which the message is written for the telegraph company to transmit. The advantages of specifically stating the time at the beginning of the telegram are obvious. The party receiving the telegram has the time at which the message was sent before him, and can etermine just how long he has to answer the message.
The purpose of the Beattygram is to eliminate chances for differences where time is a consideration and likewise promote the efficiency of telegraphic service by placing before the operator the time at which the message should have been sent. The Beattygram gives the patrons of the telegraph companies an absolute check upon the despatch with which the message was handled and a basis for substantiating claims for loss.

The Beattygram was brought before the National Convention after the report of trade rules committee which was followed by a discussion of the terms "immediate," "quick," "prompt." Finally after it was generally agreed that the specified time to receive answer should be embodied in message it was moved that the question be referred to the resolutions committee.

## BREEDING OATS TO IMPROVE THE SEED.

Chicago, Nov. 20. - "Breeding of oats promises to become as important a factor in the regeneration of the seed oats of this country as it has become in corn," said Donald S. Blair, who represents in America the establishment of Garton-Cooper of Warrington, England, who have been breeding oats for the last thirty-one years.
"Land is now so valuable that oats yields of 35 to 40 bus are unprofitable. The small grains, unlike corn, are inbreeders, and the seed must be changed at least once in five years to secure maximum yields. In corn the pollen from one field is frequently carried long distances to another field, this cross-breeding and helping to revitalize the plant. This does not happen with the oats plant. The United States Government has done much in the way of selection of seed, and called it breeding, but has really done nothing in the way of really breeding oats. At the Warrington station in England the blood of the wild oat has been incorporated in some varieties to give hardiness, insure against rust, etc., and the Chinese grass has also been used for similar and other purposes. This Chinese oat grass, unlike other oat grasses and oats, has five or six grains to the spikelet, and is practically without hulls. While it promises much, it has not yet had sufficient test of time to warrant it beng distributed for seed. Its qualities have been incorporated in some of the other established varieties with good results."

The Garten-Cooper Co, has established five experiment stations in the United States. The chief one is at Naperville, Ill., and the others in Missouri, Iowa, Minnesota and North Dakota. Two failures of the oat crop, 1907 and 1908, resulted in much more careful selection of seed last spring, the season also being a more favorable one, and a larger crop has been secured this year

## CHANGE IN GRAIN RATES FROM ST. LOUIS.

St. Louis, Mo., Nov. 18.-A change in grain rates from St. Louis to the eastern seaboard, announced by the Vandalia railroad, abolishes, to all practical purposes, the "bridge arbitrary" hitherto collected for the transfer of freight across the Mississippi river. In a new tariff sheet, effective Dec. 20, the Vandalia management offers the same proportional rate from St. Louis as from East St. Louis across the river. It is predicted here that other roads, including the Baltimore \& Ohio Southwestern and the Cleveland, Cincinnati, Chicago \& St. Louis railways will follow the lead of the Vandalia.

# The ALBERT DICKINSON CO. DEALERS IN FLAX SEED 

GRASS SEEDS,
CLOVERS,

## BIRD SEED, <br> BUCK-WHEAT, ENSILAGE CORN, POP-CORN,

BEANS, PEAS, GRAIN BAGS, ETC
MINNEAPOLIS OFFICE,
109 Chamber of Commerce.
CHICAGO

## THE CHICAGO GRAIN MARKETS.

(Special Comesponitence to the Commercial West.)
Chicago, Nov. 23.-Congestion permeates the wheat and corn pits so far as the December is concerned, while the more distant futures are not immune from contamination. December wheat has advanced 6 c during the past week and May 2c. December corn has advanced 1c and May 2c, and market conditions so far this week presage a shifty march for the bears when the screws are turned down.

On the exchange floor the question is: "Will the anticorner resolutions tendered for a vote by the members be carried, and, if they are, will they be effective in preventing a squeeze

The Patten party has been badly whipped since they went out of the July wheat, and the followers of the wheat king who took his advice last summer dropped the major portion of the winnings obtained from the May deal last spring. Naturally, after a season so universally successful, James A. Patten had a tremendous following and when he began to distribute bearish opinions after the spring wheat crop was assured, the country at large trailed after and sold short with an abandon which paved the way for a December deal of ample proportions. About $6,000,000$ bus is lodged with Peavey, Barrell, Hulburd-Warren and Wrenn, the ownership of a major portion of which is attributed to Minneapolis millers, while a considerable portion is said to be for the account of a New York state miller, and the spread between May and December is now extended to 3c. Warehousemen are shoft of the December to a tremendous degree and even their best premium wheat is hedged for in that month. A large quantity of wheat has been bought in Duluth for immediate shipment to this market, while Omaha will contribute about 150,000 bus, and the shorts are using every means to extricate themselves from existing and future difficulties.

Those who started on the bear side of the market when December was 12 c lower than it is today are reaping a harvest of anguish. They expected a tremendous movement of spring wheat to eventually dislodge a big line of winter, but although the two big northwestern markets have so far received about $70,000,000$ bus, or about 2,000 ,000 bus more than a year ago and $20,000,000$ bus in excess of two years ago, stocks have not been amplified, and winter wheat marketings have been absorbed as fast as they came to market. It is alleged that the farmers are carrying the load and reversing the position they occupied in relation to the pit traders ten years ago. If they are, that is perfectly legitimate, for the bears in this market formerly wielded an unsparing lash and whipped the farmers and scattered bulls into line without mere

The bear party lost sight of the fact that warehousemen and millers are paying a premium of $4 @ 6 \mathrm{c}$ for wheat that in former, years was acquired at a discount of about 5c under May. That is the vital point in the market, particularly as there is no pressure of wheat in any of the markets in spring or winter wheat sections. This has stirred the elevator people to bring wheat here from Minnesota and Nebraska with which to fill sales, but they are not desirous of delivering their premium wheat to the holders of December futures and are trying to devise some plan to placate the owners of nearly $10,000,000$ bus December.

Deliveries from first hands continue to fall off and receipts at primaries last week were nearly $2,000,000$ bus less than the week preceding, and stocks here are approximately $4,500,000$ bus, which compare with about $9,000,000$
bus a year ago. Record world's shipments have been ignored and the influence of favorable advices from Argentina has not been felt. What is puzzling the bear party this week is: Where will we get wheat in sufficient quantity to fill December sales?
Corn has also been briskly strong and the bears carried their advantage to still further heights, this week's upward movement in values not being permitted to lag. Warm weather has been succeeded by heavy rains throughout the corn belt. Meanwhile the short interest in May has been added to, while the shorts in December have become apprehensive. Upon the weather, the size of the movement during the next month depends. There has been an immense quantity sold to arrive here next month, but the weather has been against the shippers.

Concerning the conditions now surrounding the market, one of the big La Salle Street houses said in this week's letter:
'The character of the new corn is impressively shown in special reports from the chief inspectors of Chicago, Toledo, Buffalo, Omaha, Louisville, Cleveland, Kansas City, and Cincinnati. Of 508 cars received only two graded No. 2, or contract; 155 , No. 3, contract at Chicago at 5 c discount; 184, graded No. 4; 88 were no grade; 119 graded sample, but with highest moisture test, indicating no grade. The moisture contents at Chicago averaged 19.2; at Toledo, 21.3; Omaha, 20.9; Cleveland, 25; the other sections making no reports on moisture. The normal average moisture should not exceed 17; a reduction in moisture means corresponding reduction in weight. The crop in this northern section should now be entering the active shipping stage, yet to date there has been no curing weather. The movement will be later than ordinary, and we do not look for any important shipments of merchantable corn before the , middle of December. The weight of the early shipments has usually made the lowest prices in the crop year; as to whether this will happen this year no one can forecast.
"From every angle this year's corn crop is no larger than last year, and presumably smaller. The total volume of coarse foods is less. The consumptive demand will be as heavy as a year ago. There is a constant increase in population, a steady increase of use of corn for other than coarse feeding. The price level of all commodities is still rising; the price of food animals is ascending. The corn crop has a larger value on the farm for prospective feeding than at any time in the history of the country. It is unreasonable to expect corn values to decline over the crop year. December shipments may momentarily depress prices, but the deferred movement will bring the crop to a distributive market, as the South and Southwest, and exporters are now seeking supplies. There is a heavy short interest, and the weight of the early movement is already on the market. December is worth watching, for if heavy shipments do not develop early in the month, there will be a sharp advance which will carry May with it.'

Oats have not followed corn and wheat, and the position of the market has been one of entire stagnation. There are no large interests visible on either side of the market.
Farmers are not marketing with sufficient liberality to warrant an aggressive bear movement, and speculative operations on the bull side have been held in check by the presumption that there are sufficiently heavy reserves back in the hands of farmers to take care of the demand at a higher range of prices.

## CORNER RULES ARE DEFEATED.

[^5]Section 1. In case any property contracted for future delivery
is not deliveread at maturity of contract, the president shall ap-
point a committee of three from the membership at large, to is not delivered at maturity of contract, the president shall ap-
point a committee of three from the membership at large, to
be approved by the board of directors, which committee shall be approved by the board of directors, which committee shall
determine as nearly as possible the true commercial value of the commodity in question on the day of maturity of the con-
tract, and the price so established shall be the basis unon which settlement is made. As liquidated damage the seller shall pay to the purchaser not less than five per cent, nor more than ten
per cent. of the value of the commodity as established by the committee; the percentage, within said limits, to be such as, in settlement shall be made without delay, and the damage, as determined under the provisions of this section, shall be due
and payable immediately upon the finding of the committee.

This section shall not be construed as applying to any parties having the property both bought and sold, in all of which cases the contracts in such instances. basis of prices established by the contracts in such instances
ing paragraph of said section, the following if as the closprogress of any arbitration or other investigation before the committee of the association, it sliall appear to the satisfaction of such committee, that any member of the association, or any corporation of which a member of the association is an officer whether acting as principal or agent, has been guilty of man-
ipulating market values, either directly or indirectly, as a basis for extorting unreasonable and unjust damages, or for the purpose of avoiding payment of just obligations, the said committee member thus implicated or against said that effect against said member thus implicated, or against said member of said firm, rectors. The member thus charged shall be promptly summoned to appear before the board of directors for an investiga-
tion of the charges; and if the charges are successfully prosetion of the charges; and if the charges are successfully prose-
cuted by the committee, and the member is found guilty, he cuted by the committee, and the member is found guilty, he

William S. Warren, of Hulburd, Warren \& Chandler, who was for several years president of the Board of Trade, said that the proposed "anti-corner" rule was thoroughly tried out in the early ' 80 s , and that it was abandoned as worse than useless. "It was rescinded in order to save the Chicago market," said he, "and at that time Chicago was a natural grain market. Now it is not, being maintained solely by reason of its pre-eminence as the world's greatest speculative market. Grain is forced here by the enhanced prices caused by speculative and investment buying:

In any market there should be no alternative but the fulfilling of contracts. Any effort by appeal to legislation to make prices or to permit the qualification or abrogz. tion of contracts, or to favor the short seller, is detrimental alike to the market and the producer and discouraging to the buyer. And the first essential to any market is the buyer. In the rare event of a premeditated corner the proposed rule would prove to be a delusion and a snare and in all probability intensify the condition it is expected to ameliorate. Old members who can recall the scandalous developments growing out of the July wheat corner in 1882, under the operation of this very rule, wili hardly vote for its re-enactment.
'In my humble judgment the outright repeal of rule 23 would have done more to prevent corners than the proposed amendment. Then shorts would not be encouraged to stand out until the last day, in the afternoon, before covering their contracts. The rule places a premium on defaulting, and where else in the commercial world do we find such tender solicitude for defaulters? By what code of business ethics does a defaulter demand protec tion?"

## SPOT COTTON PRICES.

New York, Nov. 18.-Judging from average monthly prices of spot cotton at New York during the preceding three years, October marks approximately the level for the balance of the calendar year. October this year aver aged 13.99 cents a pound, making the highest monthly average for spots in several years.

In 1908 the highest price in the latest four months of the year was in November. October in 1907 averaged 11.50 with 11.03 in November and 11.89 in December. October in 1906 averaged 10.93, from which there was a slight recession in the monthly averages to the end of the year Comparisons are given below of monthly prices for four years at New York for middling cotton, as taken from the records of the New York Cotton Exchange:

|  | 1909 | 1908 | 1907 | 1906 |
| :---: | :---: | :---: | :---: | :---: |
| January | 9.67 | 11.73 | 10.86 | 11.87 |
| February | 9.82 | 11.53 | 11.04 | 11.13 |
| March | 9.77 | 11.01 | 11.02 | 11.35 |
| April | 1.0 .49 | 10.07 | 11.12 | 11.72 |
| May | 11.31 | 10.93 | 12.04 | 11.87 |
| June | 11.51 | 11.63 | 13.02 | 11.06 |
| July | 12.65 | 11.01 | 13.11 | 10.89 |
| August | 12.75 | 10.29 | 13.33 | 10.31 |
| September | 13.00 | 9.39 | 12.57 | 9.74 |
| October | 13.99 | 9.24 | 11.50 | 10.93 |
| November |  | 9.40 | 11.03 | 10.77 |
| December |  | 9.23 | 11.87 | 10.71 |

The monthly range thus far this year has been one of the widest in the decade. From 9.67 in January to 13.99 in October covers an advance of 4.32 cents a pound, or $\$ 21.60$ a bale. Last year the range was in the reverse order, the highest being in Jannary and the lowest in December. Cotton then on spot sales ranged from 9.23 cents in December to 11.73 cents in January, a difference of 2.50 a pound, or $\$ 12.50$ a bale.
much higher level throughout the year was maintained in 1907 on a crop of $11,425,000$ bales. In January the minimum monthly average of 10.86 cents occurred and in August the maximum of 13.33 cents, making a still
wider range of 2.47 cents, or $\$ 12.35$ a bale. The year 1907 is the one with which the current year is most frequently compared, because of the similar size of erop. In 1906 the range of prices rose from 10.31 in August to 11.87 in ooth January and May, an advance of $\$ 7.80$ a bale. That ear was, however, much like the present one, in that after a low September of 9.74 the free-moving months of October, November and December averaged about a cent pound more than in September

For 1909 the crop conditions and industrial situation are rather different, so that no forecast can confidently be based on these figures. It is noticeable, however, that after September the monthly averages in all cases show remarkably small variation to the end of the calendar ear.

## COTTON PRICES.

New Orleans, Nov. 17.-For the time being, the situaion does not seem favorable, to people here, for any furher successful speculation in the cotton market, which, ndeed, has reached a level where there is a deadlock between the spinner and the farmer. It is possible that before, or on the occasion of, the American Bureau estimate, to be issued Friday, December 10, the contract market may be forced by the bull party to as high a point as has yet been reached this season, but it is regarded as improbable that the rise will go much above the fifteencent level, while the visible supply of American cotton remains above the famine water-mark established in the
Sully year. Sully year.

## THE COPPER BOOM.

Boston, Nov. 19.-The past few days there has been a eritable copper boom in the Boston market, the total sales each day being larger than at any time for months. About two-thirds, or 80,000 shares, of the total trading yesterday, was in those stocks which have been prominently mentioned as likely to be taken into the copper consolidation. Greene Cananea alone furnished over 25,000 shares of the day's business and was easily the most active issue for a year past. Its low price makes it a favorite with the small trader as well as with the professional operator

In the midst of the excitement there is here and there a note of conservatism sounded. There have been so many wild statements made regarding the consolidation that perhaps the realization of the fact may not bring about all that was expected. Metal authorities say that except for some exceptionally large orders in the early part of the month there has not been the great rush to buy the metal that has marked the buying of the shares

A prominent broker says: "While a consolidation of producers to mark up the price of copper is almost an accomplished fact, the price of the metal has advanced only about one-half cent a pound in the past few weeks. It is probable, however, that while the share prices may not advance in leaps and bounds for the next few weeks, or even upon the actual announcement of the completion of the consolidation, the coppers are in for a big improvement
in the next year." in the next year.

## TRUNK LINES OVERRULE GRAIN TRADE'S PROTEST.

It is announced by the Trunk Line association that the request of the grain trades for a reduction in the charge of $\$ 2$ imposed by the railroads for reconsigning carload reight has been refused. Representatives of the grain trade in New York, Philadelphia, Boston and Baltimore have opposed the charge on the ground that it is excessive and a direct tax on the property in addition to the freight rate, which must be borne by the eastern grain dealer or broker and cannot, owing to the highly competitive condition of the grain market, be assessed against the final purchaser.

## CLOSE SWISS FLOUR MILLS.

Geneva, Nov. 20.-(Special Cable)-The failure of Swiss diplomacy to come to an arrangement with the German government in establishing a uniform price for the sale of flour is having serious consequences. During the last fortnight one of the largest flour mills in Switzerland, at Hern, near Constance, has been closed, and two smaller mills at Goldach, near St. Gall, have failed. Other mills are threatened by bankruptcy. Experts here maintain that the German flour industry is practically subsidized by the german government, and is therefore able to cut prices, and even to impose prices on the Swiss market.

Chicago, Nov. 23.-E. W. Wagner's special Argentine representative, an agricultural authority of the highest class, cabled that the Argentine wheat acreage is 25 per ent. below 1908. He confirms the serious damage by locusts to the corn crop in Entre Rios. He reports weather
fine over whole Argentine Republic. fine over whole Argentine Republic. It will be remembered that in September there were Broomhall estimates
of $11,300,000$ acres. Later Argentine acreage estimates were raised to around $14,300,000$ acres, against about 14 982,000 last year.

## AS SEEN FROM LIVERPOOL.

## (From Broomhall's Corn Trade News.) ol, Nov. 9.-The finer weather in the north of

 Liverpool, Nov. 9.-The finer weather in the north ofmentand, which we mentioned last Tuesday, has since continued and it has extended over the southern districts of the country. On some days we have had perfect autumnal weather, but unfortunately these have not been very numerous; however, on the whole, there has been a decided change for the better and farmers have been able to make fair progress with the very backward field-work. Supplies of native wheat have varied greatly at different markets, but on the whole have been fair; prices generally steadily held, but the tendency has been in favor of buyers at several markets. Some of the lots offered are still in very poor condition.

The cargo market has ruled steady during the past week, with little pressure to sell, although Plate steamers suffered a sharp decline during the later part of last week, but most of the decline has since been re-gained. Pacific cargoes are sparingly offered and are quoted nominally at last week's currencies. Australian are about 3d. lower and new crop Plate cargoes and parcels show a similar reduction. Parcels of Manitoba are in fair request and are unchanged on the week. Indian wheats are the turn in sellers' favor. Russian steamers are about 3d. lower.

The general wheat market is very steady. For a few days last week sellers of Argentine and Canadian wheat were inclined to press and this weakened the market, but later the demand again got the upper hand. At the present time buyers find supplies in narrow compass, in fact on our market Manitoba wheat is almost the only kind that is offered in near positions and sellers have raised their prices and are firm. It is a strange remark to have to make that offerings are confined to Manitoba sorts when Russia is still shipping so freely and moreover has good stocks to help guarantee future shipments on a liberal scale. The fact is indeed a striking one and we think it must mean either that the continent is still buying, or that holders in Russia are so contident that Germany, Italy, Hungary, etc., will resume purchases on a liberal scale later, that they are disinclined to offer in this country and accept less money than they have hitherto obtained. It is probable that both the facts mentioned are influencing, for although Germany is said to have stopped buying, yet there are several other importers with considerable wants to be filled, and as regards some winter ports of south Russia we have definite word that holders there are refusing to sell at present, preferring to hold back the stuff in the hope of doing better when the Azoff is closed.

We said last week that we thought supplies were likely to outweigh the demand in the near future, and this possibility has still to be reckoned with. We know that recently Canada has been busy selling wheat for December and January shipment, then we have the coming crops of Argentina and Australia which will surely be sold from now onward and shipped more or less freely during the early months of next year, and in addition there are Russia, the United States and India, all with wheat to ship,
although inclined to hold back now. The market has to face the possibility that the presently firm holders in the three countries last mentioned, may decide to let go when offerings and shipments from the new crops of the southern hemisphere are at their height, and this may well induce great caution. Prospective supplies are undoubtedly still liberal and moreover what comes forward in the future will be on the top of the very big quantities shipped since the season started, and which have undoubtedly filled up some of the empty bins and stores and taken the edge off the appetite of the market in some parts.

It needs very little writing to demonstrate that there is plenty of wheat in sight and moving, and plenty more in prospect, but as already said the demand appears to have again got the upper hand, and it really is wonderfully big and broad. After a couple of years of poor buying, there is perhaps a natural tendency to under-rate the quantities that consumers can absorb, but really we ought not to be surprised at the big demand of this season, for it is explained by the small purchases of 1907-08 and 1908-09. In another part of this review we show estimates of this season's requirements of importers, compared with the actual quantities taken in former years, and the size of this season's needs is as striking as are the estimates of of this season's needs is as striking as are the estimates of this season's exporters' crops compared with those of 1908 and 1907. These figures have been carefully compiled from information obtained from our own agents and correspondents and they indicate in no uncertain fashion that we can look forward with confidence to a continuance of a big, broad demand. We had ourselves fully expected that the home demand in the United States would be very big, but we were disposed to under-rate the buying of European (continental) nations. But these latter have proved to be very stout buyers indeed; they have hustled round for wheat in a most determined fashion and they have paid relatively stiff prices with little or no demur; they had let supplies run down to a very low point and then came a generally scanty harvest, partially gathered in bad condition, and it is now a matter of history that they bought very freely.

But the tale does not end here, for our own country has likewise a native crop in poorish condition and no big reserves, and is bound to be a steady buyer; further, there are the consumers in non-European countries who limited purchases as much as possible last season, and there are not wanting indications that these, too, will need increased and liberal quantities. We have mentioned the big home demand in the States, and we can add that Canada has been in the same boat as regards this. An advice we have today from a well-posted authority reads as follows:

There has been an unusually heavy demand for flour and all our mills are operating to their maximum capacity, being largely oversold for some time to come. I think this is true of mostly all spring wheat mills both in the United States and Canada. Of course, stocks everywhere had become so completely exhausted by the time the new crop began to move that there has really not been any large accumulation of supplies, and stocks of flour are very light everywhere, showing a very heavy consumptive demand.

We have then to look forward to a continuance of a big, broad demand, and we think this will be the case even if Germany remains out of the market for a time. Such a demand has always a wonderfully animating influence and this we shall have to offset the effects of the continued liberal supplies which we fully expect to be forthcoming from the crops last harvested and from those which coming from the crops last harvested and argentina and Australia.

THE WORLD'S VISIBLE BREADSTUFFS SUPPLY ON MAY 1.
Broomhall's Corn Trade News-Being an account of the visible supply of wheat and flour in second hands in the U. S. A.
and Canada, in the chief ports of the United Kingdom, France, Germany, Belgium, Holland and Russia, and on the ocean. The and Canada, in the chief ports of the United Kingdom, France. Germany, Belgium, Holland and Russia, and on the ore $\begin{aligned} & \text { trade in Europe is indebted to the Daily Trade Bulletin of Chicago and The Daily Market Record of Minneapolis for the collec- }\end{aligned}$ tion of the American and Canadian statistics. Amounts in bu shels.


## LESLIE'S BOND

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samples-or we will mail you a sample book for the asking.

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## Western Canadian Development.

Regina, Nov. 22.-"One of the chief difficulties is in keeping the farmers on the Soo line from paying off their mortgages," was the remark of a loan company representative in Regina, made to the writer while discussing the general outlook in the province of Saskatchewan with regard to the mortgage loan situation. From every source from which reliable information could be obtained the fact of the farmers paying up their interest and principle was amply corroborated. In the face of a well-stocked money market none of the companies are at all anxious to see their mortgage loans being paid off. Most of them have been made at 8 per cent., and renewals are being effected readily at 7 per cent. Within the last year or two the rate for new loans has gone down to 7 per cent. generally. Those new borrowers that have to pay 8 per cent. are not ranked among the most desirable and the corporations with the greatest amount of money out in this province really prefer the class that can borrow at 7 per cent. to those who pay 8. But the supply of money is such now that any respectable farmer that shows the least sign of being able to make a success of farming here can get a loan at 7 per cent.

Saskatchewan Misrepresented.
In some of the financial districts in Canada, not excepting Winnipeg, an impression has existed in the minds
of many people that the farmers of Saskatchewan were not by any means in a prosperous condition. General reports as to frost during the last two harvest seasons, preceding that of the present year, are no doubt responsible for that impression. The writer also had to admit to many residents of Regina that he had not been properly informed. When speaking to a manager that had the supervision of practically three millions of mortgage loans which were placed in almost every corner of the province he essayed the suggestion that the good crop of the present year was a godsend in that it enabled the farmers to get out of the awkward financial position that two successive crop failures had placed them in. But this manager quickly disabused my mind of any doubts upon that point by exhibiting his records, which showed that the amount of interest in arrears at the end of any recent year was trifling. The information thus obtained was corroborated by the experience of other managers in Regina. It is just as well to remember that the city of Regina is fast becoming a financial center, and the point from which the borrowers of this immense loaning field will be served.

For the purpose of learning to what extent the loaning business had reached in the capital of Saskatchewan, the writer paid a visit to the government offices to find out if the records there could furnish any measure. Returns were examined which showed that at the end of last year two of the largest agencies had approximately $\$ 2,500,000$ each loaned out, and the official in charge of these records assured me that both these companies would have over $\$ 3,000,000$ at the present time. In one case a Regina office loaned $\$ 1,000,000$ during the present year. Two life
insurance companies had each $\$ 2,000,000$ loaned and several had each approximately $\$ 1,000,000$ each and they are all at present anxious to lend more. To get out more is not quite as easy as might be supposed. One office visited was quite busy not lending money but taking it in faster than they cared to see it come. They had on hand quite a large number of applications for loans, but these did not much more than cover the amount of money that s coming in

This activity in Regina is one of recent development. A few years ago the local agents had to send their applications to Winnipeg and practically had to do their business there. But this is all changing. Three of the largest loaning agencies in the Dominion have practically transferred all their Saskatchewan business to Regina. It no doubt has been found necessary to do this on account of the big volume and because of the fact that the laws re loans, their collection and regulation, are different here to what they are in Manitoba. Local men have a better grip on the business than can be got by men out of touch with practices which custom and law establishes on the ground. No doubt the establishment of the capital here, the law-making seat and the center of its administration is one of the primary causes of the sudden and marked advance of Regina as a financial center.

Regina has no doubt as many or more young business men in proportion to its population than most cities They are exceedingly loyal to their city and have in mind very great plans for its future. The men forming the government of the province are not by any means old. They are all on the younger side of life. Spending so much of their time at the capital city of their province, which their public duty necessitates, brings them into sympathy with the energy displayed by the young men of the municipality. Between them there appears to be a common ambition to make it fully worthy of being the seat of the government of a province which is now wealthy and promises to be immensely more so. How this commendable public spirit has taken shape is evidenced by the fact that the beautiful grounds of the government buildings have been planned as a desirable complement to the plans of the public spirited municipality for the beautifying of their city. The two governments are working together to make the city beautiful. Parks and park bouleards are already in evidence and are developing in accordance with well laid plans.

## M MARKET VIEW.

W. G. Press \& Co., Chicago, Nov. 23.-We cannot understand, looking at the matter close range, how a clever leader in this trade who could see the scarcity of wheat developing months in advance last year and before the season was over had the whole country at his heels following a big bull campaign, cannot at the present time see any merit in the wheat situation. At this time that same leader is bearish and wrong and without a following of any importance in the speculative trade. He and others who think with him at this time evidently do not see that the remarkable depletion of stocks following 1908 crop has not yet been made good out of the 1909 crop. Farmers have sold as freely as they did during the first four months last year, but stocks have not accumulated. Why? Because the enormous milling interests of this country both at interior and terminal points have been swallowing up the wheat, have been producing flour on a great scale and that flour has gone into consumption or into stocks at a thousand points where distributors are not willing to take chances on a repetition of last year's conditions

The official posting of the visible supply Monday of this week shows total U. S. stocks $20,000,000$ bus below last year. We are not worrying about the larger Canadian stocks, because Manitoba wheat is in big demand at stiff prices in English markets, and the latest cables say that the offerings are very firmly held. We are informed that the big milling interests at Minneapolis are sold ahead from February to April, in some cases; that shipping or ders are in hand for more flour than can be moved out, although shipments daily have run from 60,000 to 100,000 barrels.

Cash wheat at this writing is selling in St. Louis at from \$1.23@1.27 for No. 2 red and \$1.09@1.14 for No. 2 hard and all the low grades in proportion. Chicago has $1,468,000$ bus contract wheat, compared with nearly 5,000 ,000 a year ago:
Is it any wonder, or is it a bear argument that Chicago elevator people are at this time going to Duluth and Nebraska points to get wheat to deliver on December
contracts in this market? Roads are likely to be bad at contracts in this market? Roads are likely to be bad at long intervals during the early winter season. The Argentine crop is at a critical period and late cables have told of excessive rains in the north where cutting has already begun. We regard the trade in wheat futures as the tail to the commercial kite, and so long as cash wheat prices continue to soar we feel like advising investors to take the buying side of the May, which is at a killing discount for the short seller under the December and the cash property.

## THE GRAIN MARKET

Finley, Barrell \& Co., Chicago. Nov. 23.-The news today was moderately bullish, but was offset by absence of outside on hard spots. Cables were firm on prospects of further decrease in stocks, and predictions of material let-up in Russian shipments. Northwestern movement decreased as expected ong account of rough weather. The most pressing influence during markets private cable claiming more favorable weather in AT gentina and reports of further liberal purchases of No. 1 northern made at Duluth to come to Chicago. Sentiment at the close was apparently mixed. Trade in general, while bullish, is more disposed to accept profits on hard spots than to increase the holdings; therefore, until something develops to bring about a decided change in sentinetinue a scalping affair, but as long as cash wheat sells at a premium bulls will have much the best of the argument, and therefore, we continue to feel friendly the long side.
Corn--Weather was colder but official forecast indicated further precipitation. While there were thing in the advices to indicate any material increase, as corn is not in a condition to ship, and in every section is deteriorating fast. Reports from northwestern lowa were exceedingly bullish. Corn is said to be molding in cribs and field cobs said the radically wrong with the situation, and complaints are becoming more numerous evry day. In view of the above and with tee claimed to be in creasing by the millions, coupled with the fact that the market is heavily

Oats.-Business was very limited. Receipts not as large as vear ago, but sufficient to supply demand. We can see noth ing in the gen
ing to holders.

WHEAT RECEIPTS AT PRIMARY MARKETS.
The total weekly receipts of wheat at St. Louis, Toledo Detroit and Kansas City, the leading western markets in the winter wheat district, as compiled by the Cincinnati


#### Abstract

$\begin{array}{ll} & \\ \text { July } & 5 \\ \text { July } & 12 \\ \text { July } & 19 \\ \text { July } & 19 \\ \text { Aug. } & 2 \\ \text { Aug. } & 9 \\ \text { Aug. } & 16 \\ \text { Aug. } & 23 \\ \text { Aug. } & 30 \\ \text { Sept. } & 6 \\ \text { Sept. } & 13 \\ \text { Sept. } & 20 \\ \text { Sept. } & 27 \\ \text { Oct. } & 4 \\ \text { Oct. } & 11 \\ \text { Oct. } & 18 \\ \text { Oct. } & 25 \\ \text { Nov. } & 1 \\ \text { Nov. } & 8 \\ \text { Nov. } & 15\end{array}$  

1907, 488,000 | $, 208,000$ |
| :--- |
| $, 842,000$ | 842,000 $, 961,000$ $.961,000$ $3,640,000$ $3,521.000$ 2,777.000 ,376,000 2,205,000 $2,136,000$ $1.784,000$ $1,784,000$ $1,809.000$ $1,540,000$ $1,433,000$ 1,307,000 $1,666,000$ $1,329,000$ 673,000

A similar comparison of total receipts of wheat at Chicago wheat centers, shows the following, in bushels:

Sept. Sept. 20 | Sept. 27 |
| :--- |
| Oct. |
| Oct. | $\begin{array}{lr}\text { Oct. } & 11 \\ \text { Oct. } & 18 \\ \text { Oct. } & 25 \\ \text { Nov. } & 1 \\ \text { Nov } & 8\end{array}$ Nov. Nov. 8 $\qquad$ 1908. $3,944,000$ $6,251,000$ $6,251,000$ $6,385,000$ 0 ,360,000 $.899,000$ 958,000 7,958,000 5,749,000 $4,808,000$ $4,981,000$ $\begin{array}{ll}4,532,000 \\ 4,981,000 & 4,370,000 \\ -37,000 & 4,158,000\end{array}$


BANKS RESTRAIN COTTON SPECULATION
Memphis, Nov. 17.-Although banks are not applying any pressure to those who are carrying cotton for higher prices, there is a disposition to urge acceptance of pres ent prices. The policy is to afford every help possible to the grower getting $141 / 2$ to 15 cents, but the talk of 1 or 20 cents gets little encouragement from the bankers, who must bear a large part of the burden of waiting for such levels.

As an instance of the burden which some of the banks at the central points of the interior are carrying, it is safe to say the banks of Memphis alone have about $\$ 14,000,000$ tied up in the stock of about 175,000 bales at this center The stock here, however, is proportionately larger than at any interior market in the belt, and $u_{1}$ to the present time there has been no sign of distress. Besides financ ing the cotton held at this center, however, the Memphis banks have advanced large sums to interior banks, and thus have a share in carrying much more than what is in warehouses here.

That the banks at some of the other cities in this sec tion of the South are not so pressed for loanable funds is shown by the fact that a large bank in another city of this state offered this week to place through a local bank $\$ 600,000$ on cotton. It is this phase of the situation whicl enables the cotton holders to be so independent about selling their product. Many of the smaller institutions are loaded with funds, and so much of the crop has been already sold that obligations are relieved, and there is now a need of an outlet for surplus funds. It is simply case where the producer has sold enough of his crop to finance the balance with less outside assistance than ever before

## ELECTRIC SAWMILL.

Appleton, Wis., Nov. 21.-What is believed to be the first electrically operated sawmill in this country has been completed at Tomah. The plans and specifications were prepared by August H. Meyer of this city, who also supervised its construction. The mill is the property of the Goodyear Lumber company. The plant has a daily capac ity of 100,000 feet of lumber.

FARWELL TRUST STOCK ADVANCES.
Chicago, Nov. 20.-Stock of the Farwell Trust Co. has advanced within a short time from 112 to 120 . Officials of the institution say there is no reason for the rise other than good earnings

## W. S. NOTT COMPANY LEATHER BELTING MILL SUPPLIES

200-212 First Ave. So.
MINNEAPOLIS
$\begin{array}{ll}\text { Clinton Morrison, Pres't } & \text { E. B. Mitchell, Sec'y } \\ \text { L. C. Mitchele, V-Pres't } & \text { H. F. }\end{array}$

> Great Western Elevator Company

MINNEAPOLIS, MINNESOTA

## The Nicollet House

Minneapolis, is the great headquarters
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# MARFIELD-TEARSE COMPANY uncorporated] <br> <br> GRAIN COMMISSION <br> <br> GRAIN COMMISSION <br> NEW CHAMBER OF COMMERGE 

Offices: CHICAGO, MILWAUKEE, DULUTH MINNEAPOLIS,

MINNESOTA

## Wants Wheat Admitted Free.

W. C. Edgar, writing on the "Milling Center of the World and the Problem of Cheap Bread" for the Twin Cities Number of Leslie's Weekly, says in part:

The mills of Minneapolis are confronted with a problem beyond their power of solution. It is a problem which concerns not only their future, which involves the fate of invested millions, great and splendid plants and the employment of thousands of operatives and others directly or indirectly dependent upon the continued operation of these mills at their full capacity, but, what is more important, the price of bread to millions and millions of people in this country, to whom the cost of living is becoming more and more a pressing question.

This problem is-where will they get their supplies of wheat? American farmers, in the Northwest especially, have progressed beyond the stage where they are willing to raise cheap wheat for the market. They are not philanthropists. Stimulated by very high prices, as last year and this, they will, of course, temporarily increase the wheat acreage; but when, as a result, wheat prices fall below the high level, they will revert to some other crop which affords them a better return.

Meantime the population is increasing, and it must have bread. It is no longer a question of regaining the export trade; foreign countries must look to themselves more and more, and to us less. If we can secure some portion of the export trade that the carriers ruthlessly sacrificed by their suicidal policy in 1901, it will help the millers to keep their plants operating full time and thereby contribute to reduce the cost of the whole out-turn; but this is incidental. How are we to feed our own people?

You of the densely populated East want bread, and you want it cheap. If the price goes beyond the ordinary, there is a howl of indignation from your press; millers are denounced as robbers and threats are made against an imaginary "flour trust." There is not, nor has there ever been, a flour trust.

The group of mills in Minneapolis is composed of independent concerns fighting against each other and the outside milling world for the trade. Besides this group there are scores of large, well-equipped mills throughout Minnesota competing for the business of supplying flour. Finally, outside the borders of the Northwest, there are at least three thousand flour mills, large, active, well situated, adequately outfitted and managed by competent nen, eager to get business and fighting tooth and nail for it.

Throughout the whole industry there does not exist a combination, an agreement as to prices or even "a gentleman's understanding" which can affect the cost to the consumer a single penny on the barrel.

You cannot lay the blame for high prices of bread on the miller nor yet on the baker. Its cause is in the diminishing supply of raw material, due to farmers reverting to other forms of agriculture than wheat raising. If you bread eaters want the millers of Minneapolis, the millers of the whole country, indeed, to feed you good bread at a low cost, they can do it. There is enough wheat in sight to keep the country supplied for at least another generation or so, if you would but stretch out your hand and take it.

If you want cheap bread you must take the fetters off of the millers' hands. You in the East must do it, because in the West the farmers dominate politics and they are not particularly anxious that you should be well and cheaply fed so long as they get a profit on their product. You must force them "either to fish or cut bait," either to raise more wheat themselves or to let the miller have access to wheat fields across the border, without tax or duty or handicap.

The solution of the problem-far more important to the bread eater than the miller-lies in giving wheat free entry into this country. Just across the line, in the Canadian Northwest, lie the great wheat fields not only of the future, but also of the present. These fields are almost unlimited and of inexhaustible fertility. They are especially designed for the growing of the finest qualities of wheat. More wheat will be grown in this district every year, and we need it here-you need it in the East.

What stands in the way of grinding this wheat in this country and eating its splendid product in the form of the finest and cheapest bread the world has ever known? A prohibitory duty, which draws a line across the Northwest and absolutely forbids a bushel of this magnificent wheat from crossing the border and entering into consumption where it is needed.

Who stands in the way of a repeal of this absurd and unnecessary duty, the removal of which would insure cheap food for your hungry millions for generations to come? Some peanut-politicians in the House and Senate, who fear the farmer vote and checkmate any attempt to remove the duty or to enable the millers to grind this splendid and ample crop.

This, then, is your problem, you people of the East, who have nothing to do with agriculture and simply go about your daily tasks in fine, but mistaken, confidence that somehow the West will find food for you and sell it to you cheap. Give the West a free hand, emancipate it from the control of the short-sighted statesmen who block the way of progress; let us get the product of these vast Canadian fields, free, untrammeled and unhandicapped, and we will deliver the goods, the best on earth and at the lowest prices possible

Give us our raw material free and we will give you cheap bread.

YEARLY IMPORTS OF THE PRINCIPAL COUNTRIES DURING THE BRITISH CEREAL YEAR.


## COMMONS \& COMPANY MINNEAPOLIS, MINN.

Receivers and Shippers of Grain and Flaxseed

CHICAGO CORRESPONDENTS, ARMOUR GRAIN CO.

## WALLA WALLA WHEAT \$1.

Walla Walla, Nov. 18.-Dollar wheat became a reality in Walla Walla today, several sales being made at this figure. William Gross disposed of several thousand bushels of bluestem and other farmers sold similar amounts. George Alexander today sold some turkey red at 90 cents. About 60,000 bus are said to have been sold.

HIDE \& FUR MARKET.
Review of the market by the Northwestern Hide \& Fur Co..
\& prices. Tanners say prices are too high but 13c is being paid for small lots and $1 / 4 \mathrm{c}$ extra for choice butcher lots. With larger
receipts which are expected with cold weather $1 / 2 \mathrm{c}$ or more dereceipts which are expe
cline may be expected.

Wool and pelts continue active and strong. pleased with the prices they are receiving. Some think that after the January London sales, prices will ease off some. It is possible they may on the last shipping day, Certainly the present prices are very remunerative to the trapepr

## WEEKLY FLOUR OUTPUT.

The attached table gives the flour output at milling centers for the last week and a year ago, in barels:

## Minneapolis

 Duluth-SuperionMilwaukee

Totals
43 outside milis*
Aggregate spring
St. Louist
St.
Louis§
Indianapolis
${ }^{\text {Detroit }}$
Chicago
Kansas City
Toledo
Toledo ${ }^{\circ}$.
*Minnesota, Dakota and Iowa milis outside of Minneapolis and Duluth, capacity 36,100 bbls t $\dagger$ Flour made by mills outside
of St. Louis, but controlled in that city. $\$$ Flour reported by of St. Louis, but controlled in that city. §Flour reported by
interior mills. $\ddagger$ Flour made by group of Missouri river and interior mills. frlour made by group of Missouri river and
Kansas mills outside of Kansas City. central states mills.

```
                CLOSING WHEAT FUTURE PRICES.
```

December Wheat.

## Minneapolis <br> Chicago ago Duluth <br> New York St. Louis Kansas Cit Minneapolis. Year ago Chicago a.... Year ago Duluth York. New York St. Louis Kansas City Winnipeg ...

 Whecember Wheat.

Minneapolis Cash Wheat Official Close.

$$
\begin{array}{lllll}
1.071 / 4 & 1.071 / 4 & 1.061 / 4 & 1.063 / 4 & 1.071 / 8 \\
1.063 / 4 & 1.063 / 4 & 1.053 / 4 & 1.061 / 4 & 1.065 / 8 \\
1.043 / 4 & 1.043 / 4 & 1.033 / 4 & 1.041 / 4 & 1.045 / 8 \\
\hline
\end{array}
$$

$$
\begin{aligned}
& \text { Duluth Cash Wheat. } \\
& \text { Nov. Nov. Nov. }
\end{aligned}
$$

$\begin{array}{lll}\text { No. } 1 & \text { hard } . . . \\ \text { No. } & 1 & \text { northern } \\ \text { No. } 2 & \text { northern }\end{array}$

DURUM WHEAT. Minneapolis Closing Prices.

[^6]November
November 24
N

## PIPER, JOHNSON \& CASE <br> STOCKS, BONDS, GRAIN and PROVISIONS <br> 410 and 411 Chamber <br> of Commerce <br> Up town Office <br> New York Life Arcade <br> MINNEAPOLIS <br> THOS. L. WANN, Mgr. St. Paul Office, 102 Pioneer Press Bldg. <br> MEMBERS: New York Stock Exchange <br> Winnipeg Grain Exchange <br> Chicago Board of Trade Chicago Stock Exchange Duluth Board of Trade <br> Duluth Board of Trade Minneapolis Chamber of Commerce


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ARE THE STANDARD PACKAGES FOR FLOUR

## LOOMIS-BENSON CO.

 Grain Commission Merchants MINNEAPOLISDuluth
Chicago
Milwaukee

AMES-BROOKS CO. DULUTH, MINN.<br>${ }^{\text {the }}$ AMES-BARNES CO. NEW YORK CITY<br>the ZENITH GRAIN CO. WINNIPEG, MAN.

SHIPPERS AND GENERAL COMMISSION MERCHANTS

[^7]
## The McCAULL-DINSMORE CO.

GRAIN COMMISSION MERCHANTS

915-16-17 CHAMBER OF COMMERCE MINNEAPOLIS

MINNESOTA

## BROWN GRAIN COMPANY MINNEAPOLIS

BARNUM GRAIN COMPANY DULUTH

Grain and Commission Merchants




Duluth Daily Receipts of Coarse Grain. Flax, Yeal

## November 18 November 19 <br> November 20 November

 | Cars. | Ago. |
| :---: | ---: |
| 50 | 169 |
| 130 | 151 |
| 62 | 115 |
| 25 | 209 |

GRAIN IN MINNEAPOLIS ELEVATORS.
Wheat-


## WHEAT STOCKS AT DULUTH.

Wheat in Head of th
as follows, in bushels:


## WHEAT AND FLOUR EXCHANGE.

The quantity of wheat (including flour as wheat) exported from United States and Canadian ports for the week ending
with Thursday, compares as follows, in bushels:


November 11
November 18
bushels:
1908.
$2,008,565$
$2,781,828$
$1.482,136$
$2,529.922$
$2,60,998$
$3,696,348$
$3,760.272$
$3,907,779$
$4.525,503$
$5,396,026$
$3,012,498$
$3,491,911$
$6,439,526$
$6,473.825$
$5,652,652$
$4,458,027$
$6,127.952$
$5,463,714$
$4,940,274$
$5,929,484$
$5,599,314$
1907.
$2,098,904$
$3,264,714$
$2.210,770$
$2.376,543$
$2,739,836$
$3.272,993$
$2,947,433$
$3,565,347$
$3,808,866$
$2,923,710$
$5.291,866$
4,$340 ; 854$
$4,876,737$
$4.731,950$
$5,295,292$
$4,964,062$
$4,765,589$
$4,792,349$
$5,459,593$
$6,192,944$
$5,103,143$

CROP YEAR RECEIPTŚ.
Receipts of wheat at Minneapolis and Duluth from Sep-
tember 1. 1909, to November 20, 1909, were as follows, with comparisons, in hushels (hundreds omitted): Minncapolis
Duluth

U. S. VISIBLE SUPPLY.

| at | Jast week. .27,629,000 | Year ago. $47,710,000$ |
| :---: | :---: | :---: |
| Corta | 2,631,000 | 1,867,000 |
| Oats | 13,918,000 | 8,781,000 |
| Rye | 832,000 | 1,088,000 |
| Barley | . 3,353,000 | 6,655,000 | The Canadian visible supply changes last week show a de-

erease of 881,000 bus wheat and increases of 348,000 bus oats
and 107,000 bus barley:
 Barley

Chicago Contract Grades.
Contract grades of grain in Chicago public elevators on the dates named, with changes, last week wer


November $18 .-$ No. ${ }^{2}$ red, $\$ 1.19$; No. ${ }^{3}$ red, $\$ 1.08 @ 1.15 ;$ No. ${ }^{2}$
 1.17 ; No. 2 hard. $\$ 1.101 / 2$ a 1.11 ; No. 3 hard, $\$ 1.04$ (al $1.081 / 2 ;$ No. 1 horthern, $\$ 1.11 @ 1.12$; No. 2 northern, $\$ 1.081 / 2(1.101 / 2$ : spring. \$1.05@1.09.
hard, $\$ 1.10$ © $1.101 / 2$ No. No. red, $\$ 1.21$; No. 3 red, $\$ 1.10 \not 11.17$ : No, $\$ 1.10 @ 1.101 / 2$; No. 2 northern, $\$ 1.08 @ 1.09 ;$ No. 3 spring, $\$ 1.04$ November 22.-No. 2 red. $\$ 1.191 / 2$ (14.23; No. 3 red. $\$ 1.10$ (a 1.19; No. 2 hard, $\$ 1.101 / 2 \pi 1.12$; No. 3 hard, $\$ 1.06 \pi 1.09$; No. 1 northern, $\$ 1.111 / 2$ @ $1.121 / 2$

## CHICAGO COARSE GRAIN.

## 641/4c; No. 3, $631 / 2 \mathrm{c} ;$ No, 3 yellow, $633 / 4 \mathrm{c}$; No, $4 / 4,621 / 2 \mathrm{c}$. December, $601 / 8 \mathrm{c}$; May, $611 / 2 @ 615 / 8 \mathrm{c}$, July, 61 c . <br> Cash oats, No. 3 white, 39 @ $401 / 4 \mathrm{c}$; No. 4 white, $38 @ 391 / 4 \mathrm{c}$

December, $391 / 4 \mathrm{c}$; May, $417 / 8 \mathrm{c}$; July, $393 / 4 \mathrm{C}$. $3 / 4 \mathrm{c}$; No. 2 yello
November 19.-Cash corn, No. 2, $63 @ 633 / 4 \mathrm{c}$. $641 / 4 @ 641 / 2 \mathrm{c} ;$ No. $3,641 / 4 \mathrm{c} ;$ No, 3 yellow, $641 / 4 \mathrm{c} ;$ No. $4,631 / 2 \mathrm{c}$.
December, $597 / 8$ @ 60 e , Mav, $613 / 8$ (o61 $1 / 2 \mathrm{c} ;$ July, $607 / 2$ (a61c.

Cash oats, No. 3 white, $381 / 41 / 4 \mathrm{c} ;$ No. 4 white. $38 @ 39^{1 / 4 c}$ December, 20.-Cash corn, No. $2,62 \frac{3}{4} \mathrm{c}$; No. 2 yellow, $641 / 4$
 Cash oats
tandard, 410
December, $39 \mathrm{c} ;$ May, $415 / \mathrm{G} 413 / 4 \mathrm{c}$; July, $391 / 2 \mathrm{c}$.
November 22.-Cash corn, No. 63 a 64 c . No. $543 / 4 \mathrm{c}$ No. 3, 633/4@64c; No. 3 vellow, $64 @ 641 / 2 \mathrm{c}$; No. 3 white.

Cash oats, No. 2 white, $411 / 2 \mathrm{c} ;$ No. 3 white, $383_{4} a 391 / 4 \mathrm{c}$; No. 4 white, $383 / 4 @ 391 / 4 \mathrm{c}$; standard, 41 c . July, $391 / 2$
December. $287 / 8 \mathrm{c}:$ May, $413 / 4 \mathrm{c}$; Jucember,
November 23.-Close-Corn, Decen
July, 61 c .
Ciose-Oats,
December

## WINNIPEG CASH GRAIN.

November 18.-No. 1 northern, $983 / \mathrm{c}$ : No. 2 northern, $963 / 4 \mathrm{c}:$
No. 3 northern, $943 / 4 \mathrm{c}$; No. 2 white oats, $341 / 2 \mathrm{c}$; barles, $441 / 2 \pi$ No. 3 northern, 944 c
November $19 .-$ No. 1 northern, $983 / \mathrm{c}$; No. 2 northern, $963 / \mathrm{c}$ :
No. 3 northern. $941 / 2 \mathrm{c}$; No. 2 white oats, 34 c ; barley, $441 / 2 \pi$ $461 / \mathrm{c}$; flax, $\$ 1.56 @ 1.58$. 1 northern, $981 / 8 \mathrm{c}$; No. 2 northern, $961 / 4 \mathrm{c}:$
November $20 .-$ No. 10. No. 3 northern. $941 / \mathrm{c}$; No. 2 white oats, 34 c ; barley, $44 @ 461 / 4 \mathrm{C}$ November $22 .-N 0$, 1 northern, $981 / 2 \mathrm{c} ;$ No. 2 northern, $961 / 2 \mathrm{c}$, flax, \$1.54@1.56
November $23 .-\mathrm{No}$. 1 northern, $983 / 4 \mathrm{c} ; \mathrm{No}^{2}$. ${ }^{2}$ northern, $963 / 4 \mathrm{c}$
No. 3 northern, $943 / 4 \mathrm{c} ;$ No. 2 white oats, $333 / 4 \mathrm{c} ;$ barley, $42(461 / 4 \mathrm{c}$. flax, $\$ 1.551 / 2 @ 1.571 / 2$.


## PILLSBURYS

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McCLELLAN PAPER COMPANY
"The House of Quality
MINNEAPOLIS Duluth
Sioux Falls Minneapolis La Crosse

## THE WORLD'S WHEAT CROP BY COUNTRIES.

Liverpool Corn Trade News, which has taken official returns when obtainable, excepting in the case of compiled by the where recognized commercial estimates were adopted in preference. The returns represent crops harvested in July-August of the years named, excepting in the cases of Argentina, Uruguay, Australasia, and the Cape, which are harvested fifteen weeks subsequently, and in the cases of Chili and India still somewhat later. For 1908 forecasts only were given for these
six. Amounts are in quarters, 8 bus to the quarter. The table follows:

| Europe- | $\begin{gathered} 1909 . \\ \text { (Quarters.) } \end{gathered}$ | $\begin{gathered} 1908 . \\ \text { (Quarters.) } \end{gathered}$ | $1907 .$ <br> (Quarters.) | $1906 .$ | $1905 .$ | $1904 .$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| France | 45,000,000 | 38,600,000 | 47,600,000 | (40,900,000 | (Quarters.) | (Quarters.) |
| Russia, Poland and Cau | 86,000,000 | 56,500,000 | 56,000,000 | $59,000,000$ | 74,000,000 | 77,400,000 |
| Hungary | 15,000,000 | 18,100,000 | 15,000,000 | 24,700,000 | 19,600,000 | 17,100,000 |
| Austria | 6,916,000 | 7,000,000 | 6,500,000 | 7,000,000 | 6,800,000 | 6,700,000 |
| Croatia and Sclavonia | 1,560,000 | 1,600,000 | 1,00u, 000 | 1,300,000 | 1,600,000 | 1,500,000 |
| Herzogovina and Bosnia | 320,000 | 200,000 | 1,200,000 | 1,300,000 | 1,00,000 | 1,250,000 |
| Italy | 18,500,000 | 18,300,000 | 21,500,000 | 20,200,000 | 20,200,000 | 18,300,000 |
| Germany | 16,900,000 | 17,500,000 | 16,000,000 | 18,100,000 | 17,000,000 | 17,400,000 |
| Spain | 14,400,000 | 13,000,000 | 12,800,000 | 17,500,000 | 11,400,000 | 11,900,000 |
| Portugal | 800,000 | - 200,000 | -500,000 | 1,000,000 | 500,000 | 600,000 |
| Roumania | 7,000,000 | 7,500,000 | 5,200,000 | 13,900,000 | 12,500,000 | 6,5¢0,000 |
| Bulgaria and E. Rouma | $6,000,000$ | 5,900,000 | 4,600,000 | 8,000,000 | 6,200,000 | 6,500,000 |
| Servia | 2,000,000 | 1,700,000 | 1,400,000 | 1,500,000 | 1,400,000 | 1,000,000 |
| Turkey-in-Europe |  | 1,500,000 | 1,300,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| Greece | 600,000 | 500,000 | 600,000 | 700,000 | 500,000 | 500,000 |
| United Kingdom | 8,000,000 | 6,900,000 | 7,100,000 | 7,800,000 | 7,500,000 | $4,700,000$ |
| Belgium | 1,940,000 | 1,600,000 | 1,600,000 | 1,700,000 | 1,500,000 | 1,700,000 |
| Holland | 560,000 | 600,000 | 700,000 | 700,000 | 700,000 | 1700,000 |
| Switzerland | 570,000 | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| Sweden | 800,000 | 700,000 | 600,000 | 700,600 | 660,000 | 600,000 |
| Denmark | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 | 540,000 |
| Norway | 55,000 | 50,000 | 40,000 | 40,000 | 40,000 | 26,000 |
| Cyprus, Malta, etc. | 300,000 | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| Total Europe | $234,021,000$ | $199,250,000$ |  |  | 227,500,000 | 213,876,000 |
| Bushels .. | $1,872,000,000$ | $1,594,000,000$ | $1,611,520,000$ | $1,825,920,000$ | 227,500,000 | 213,876,00 |
| America- |  |  |  |  |  |  |
| U. S. A. | 90,000,000 | 82,000,000 | 76,000,000 | $83,000,000$ | 76,000,000 | 62,000,000 |
| Canada | 17,000,000 | 15,500,000 | 11,000,000 | 14,000,000 | 13,400,000 | $8,600,000$ |
| Mexico | .......... | 700,000 | 1,000,000 | 500,000 | 1,200,000 | 1,100,000 |
| Argentina | $20,000,000$ | 24,000,000 | 24,000,000 | 19,400,000 | 17,900,000 | 19,300,000 |
| Chili | 2,000,000 | 1,700,000 | 1,800,000 | 1,200,000 | 1,500,000 | 1,700,000 |
| Uruguay | 1,000,000 | 900,000 | 900,000 | 700,000 | 580,000 | 950,000 |
| Total America | $130,000,000$ | 124,800,000 | 114,700,000 | 118,800,000 | 110,580,000 | $93,650,000$ |
| Bushels | ,040,000,000 | 998,400,000 | 917,600,000 | 118,800,000 | 110,580,000 | 93,650,000 |
| Asia- |  |  |  |  |  |  |
| India | 40,000,000 |  | 26,800,000 | 39,900,000 | 40,200,000 | $35,400,000$ |
| Turkey-in-Asia | . . . . . . . . | 4,000,000 | $3,000,000$ | $4,000,000$ | $4,000,000$ | 4,000,000 |
| Persia | . . . . . . . . . | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| Japan |  | 2,000,000 | 1,500,000 | 2,000,000 | 2,000,000 | 2,500,000 |
| Total Asia |  | 48,000,000 | 33,300,000 | 47,900,000 | 48,200,000 | $43,900,000$ |
| Africa- |  |  |  |  |  |  |
| Algeria | 4,000,000 |  |  |  | 3,000,000 | 4,200,000 |
| Tunis | $500,000$ | $1,000,000$ | 1,500,000 | 1,200,000 | 1,200,000 | 1,500,000 |
| Egypt |  | 500,000 | 1,000,000 | 1,000,000 | 1,100,000 | 1,100,000 |
| The Cape |  | 500,000 | 500,000 | 500,000 | 600,000 | 600,000 |
| Total Africa |  | 5,000,000 | 6,900,000 | 7,000,000 | 5,900,000 | 7,400,000 |
| Australasia- |  |  |  |  |  |  |
| Victoria | $3,500,000$ $2,000,000$ | $\begin{aligned} & 4,000,000 \\ & 2,500,000 \end{aligned}$ | $1,600,000$ $2,400,000$ | $2,800,000$ $2,200,000$ | $2,930,000$ $2,520,000$ | $2,600,000$ $1,500,000$ |
| South Australia . | $2,000,000$ $2,500,000$ | $\begin{aligned} & 2,500,000 \\ & 3,500,000 \end{aligned}$ | 1,100,000 | $2,200,000$ $2,700,000$ | $2,520,000$ 2,62000 | 2,000,000 |
| New South Wales | 2,500,000 | -100,000 | 100,000 | - 100,000 | 2,60,00 | 2,90,000 |
| West Australia | 500,000 | 400,000 | 340,000 | 300,000 | 260,000 | 200,000 |
| Queensland. | 150,000 | 300,000 | 60,000 | 100,000 | 140,000 | 300,000 |
| New Zealand | 1,100,000 | 700,000 | 650,000 | 700,000 | 850,000 | 900,000 |
| Total Australasia | 9,850,000 | 11,500,000 | 6,250,000 | 8,900,000 | 9,410,000 | 7,590,000 |
| World's total, quarters | 418,371,000 | 388,550,000 | 362,590,000 | 410,840,000 | 401,590,000 | 366,416,000 |
| World's total, bushels | 3,346,968,000 | $3,108,400,000$ | 2,900,720,000 | 3,286,720,000 | $3,212,720,000$ | 2,931,328,000 |

## THE WORLD'S VISIBLE SUPPLY OF BREADSTUFFS ON NOVEMBER 1.

the U. K Frount of the visible supply of wheat and flour ia, and on the Ocean The trade in Eurone is indebted to the ports of Trade Bulletin of Chicago, and The Daily Market Record of Minneapolis, for the collection of the American and Canadian Statistics. Amounts in bushels


## WINNIPEG-HUDSON BAY ROUTE.

Montreal, Nov. 18.-An application will be made at the coming session of the Canadian Parliament for a charter to construct a railway extending from 100 to 200 miles from a port on the north shore of Lake Winnipeg to connect with the proposed railway from the Pas to either Fort Churchill or to Nelson, somewhat to the south, on Hudson Bay. Messrs. Smith, Markey, Skinner, Pugsley and Hyde are the Montreal solicitors of the enterprise, but it is understood they are representing western men, who want a land and water route from Winnipeg to Hudson Bay, irrespective of the projected all rail route. It is generally known in engineering circles that by the open-
ing of next season's navigation St. Andrew's locks, on the Red River, near Selkirk, will be completed, permitting steamers from all the ports of call on Lake Winnipeg, with their endless traffic of wood and timber, to land their cargoes at the wharves of the Manitoba capital, thus saving much money to the citizens of Winnipeg in their fuel bill alone.

It is stated that as soon as the company now asking for a charter to construct what will be known as the Nelson River railway, is informed as to the route the Hudson Bay enterprise is to take, work will be started on the new railway, the length of which is to be determined by the location of the all-rail line to Churchill or Nelson.

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[^1]:    NORTHWESTERN FIRE AND MARINE INSURANCE CO. minNeapolis, maini.
    FIRE, HAIL, CYCLONE AND AUTOMOBILE INSURANCE Cash Capital $\$ 200,000$
    

[^2]:    Contracts have been let for the necessary changes in the Bank of Commerce building and the Minnesota Loan \& Trust Co. will be located in its new quarters early in 1910

    The present board of directors is as follows: C. C. Bovey, S. S. Cargill, F. W. Clifford, A. C. Cobb, W. R. Cray, W. A. Durst, L. S. Gillette, Arthur M. Keith, M. B. Koon,
    W. Lyman, J. M. Martin, E. A. Merrill, H. L. Moore, W. M. Prindle, C. C. Webber, W. H. Dunwoody, E. M. Decker

[^3]:    which will be sold to the stockholders at $\$ 200$ a share.
    This price compares with a quotation of 240 bid for the old stock last week.

    The new capital will give the bank a surplus of $\$ 5,000$,

[^4]:    The American Mortgage \& Investment Co.
    251-2-3-4 Endicott Bldg.,
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    to conservative investors at attractive rates. Correspondence invited. All loans personally inspected. Send for our list of loans.
    HENRIK STROM, G. B. EDGERTON,
    President.
    W. T. SUCKOW. Sec. and Treas.

[^5]:    (Special Correspondence to the Commercial West.)
    Chicago, Nov. 23.-Chicago Board of Trade members are not in favor of rules which will place a premium upon defaults on contracts. At today's meeting of the exchange two amendments were decisively defeated. Two suggestions in the way of amendments to the rules were routed by large majorities. These are the amendments proposed to the members by the directors:
    To amend Rule 23 by striking out Section 1 of said rule and
    inserting in lieu thereof, the following:

[^6]:    November 18
    November 19
    November 20
    November

[^7]:    J. L. McCAULL, President
    S. J. McCAULL, Secretary R. A. DINSMORE, Vice Pres't M. DINSMORE, Treasurer

