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THE SOUTHWEST.
THE CENTRAL-PACIFIC WEST.
THE NORTHWEST.
Vol. V.
SATURDAY, NOVEMBER 14, 1903
No. 46


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CHICAGO

$$
\begin{array}{llll}
\text { Capital, } & -\quad-\quad & \$ 4,000,000 \\
\text { Surplus, } & -\quad=\quad \$ 1,000,000 .
\end{array}
$$

OFPICERS: Charles G. Dawes, President; Irving Osborne, Vice-Presi dent; A. Uhrlaub, Vice-President; William R. Dawes, Cashier; L. D. Skinner, Assistant Cashier, Lawrence O. Murray, Secretary and Trust Officer; Malcolm McDowell, Assistant Secretary; Max Pam, General Counsel.

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CAPITAL,
Loans and discounts Overdrafts Real estate

Other bonds and st from U. S treasure Cash and due from other banks.

Total

## The Commercial National Bank


$\$ 2,000,000 \quad$ Surplus and Undivided Profits, $\$ 1,500,000$

RESOURCES,

Undivided profits
National bank notes outstanding
Deposits ....................................
$\$ 2,000,000.00$ 1,000,000.00 635,382.76 28,620,719.55

Total
$\$ 32,756,102.31$
OFFICERS: James H. Eckels, President; John C. McKeon, Vice-President; David Vernon, Second Vice-President; Joseph T. Talbert, Cashier; N. R. Losch, Assistant Cashier; H. C. Vernon, Assistant Cashier; G. B. Smith, Assistant Cashier; H. E. Smith FOREIGN DEPARTMENT: M. Krell, Manager
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Surplus and Profits, $\$ 850,000$ OFFICERS
F. G. BIGELOW, PRESIDENT, T. E. CAMP ASST. CASHIER H. G. GOLL, Asst. Cashier

BANK CLEARINGS.

dollars the amount of national bank notes that can be redollars the amount of nat
tired in a single month.

In his letter to Congressman Calderhead explaining the bill, Mr. Cooke argues for improved methods of providing bill, Mr. Cooke argues cor needs. He says the bank check currency is ideal whenever it can be used, but checks are currency is ideal whenever the issuer and the holder are known, and cannot be used to pay off gangs of harvest hands who rarely come to town, or to buy cattle at a distance from the home bank where the buyer is unknown. Mr. Cooke declares that clearing house certificates based on the best securities of the constituent banks would not furnish the relief needed in the country.

In cities checks are available for nearly every purpose and are an ideal form of currency. What is wanted is a form of currency generally acceptable, with ultimate redemption made absolutely secure, and yet contrived, like when their office is fulfilled; not to lie about after being spent, as 'national currency' does, crying to be spent again, and so prompting extravagance, speculation and sometimes panic.
"Instead of relying on taxation to make notes disappear when their office is fulfilled, I would make such disappearance certain by providing that such notes could not again be put in circulation until called for at the place where they were first issued. I assume that the office of a bank note has been fulfilled by the time it finds its way into any national bank, and I provide that the bank shall not pay the note out again unless the note is its own.
"Under this system every bank would have to be ready to redeem its notes just as it now pays its deposits. This fact itself would make the notes almost always safe. I have, however, adopted the Indianapolis provision for a guaranty fund of 5 , per cent, to be kept up by all banks issuing such notes.

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## ITEMS ABOUT THE WEST.

The total amount of taxes for Winnipeg amount this year to $\$ 1,035,430$; the assessable property is $\$ 30,873,000$.

The Hudson Bay Co. contemplates a number of improvements to its plants and properties in the northwest.
Among these is a flour mill of large capacity in the Peace

The Canadian Pacific railroad is installing a watersoftening plant at Moose Jaw, Assa., at a cost of $\$ 30,000$, rendered necessary owing to difficulty caused to locomotives by the presence of alkali in the water of the plains

The Mississippi river discharges annually $19,500,000$,000,000 cubic feet of water into the Gulf of Mexico. The sediment in that water, washed from the upper sections, would make a deposit of 240 feet deep over a square mile of area. This sediment is composed of the "cream" of the soil in the Mississippi Valley states.
A despatch from London, England, states that at a meeting of the directors of the White Pass Yukon railtion made to declare a further and final dividend of 5 per cent. The chairman's idea was that an all-Canadian or an all-American road would be impossible of realization
for a long time to come. turing association, held in Nelson, B. C., last week, there were a number of speeches on the position of Canadian lumbermen owing to the absence of a duty on American lumber. It was finally decided to memorialize the government in regard to the situation, and ask for a duty to protect the Canadian manufacturer
Extensive alterations are in progress on the bridges along the line of the Southern Pacific between Portland and San Francisco. The better bridges are being thoroughly overhauled, the wooden bridges are being replaced with modern steel structures and the smaller bridges and culverts are being filled in with earth ballast. As a result of the new work the track will be greatly improved and a much better speed schedule will be maintained. The cost is very heavy, as the company is using the best of materials.

At the last meeting of the Business Men's association of Ballard, Wash., J. C. Dibble, of Battle Creek, Mich. delivered an address in regard to establishing in Ballard a plant for the manufacture of Honey-flake breakfast food. Mr . Dibble has been employed for years in similar plants in Battle Creek, and believes that such an industry on the coast would pay. The wheat used in the cereal factories in Michigan, he stated, is the Sonora wheat, and is ship-
ped from the Palouse country in Washington and Idaho. Mr . Dibble figures that a plant can be installed for $\$ 15$, ooo which will turn out two carloads of the product every three days. Such a factory on the coast would result in a saving of the freight rates on the wheat shipped East and 45 cents a case on the food shipped West. There are fifteen carloads of the product shipped to the coast each month.

The annual banquet of the Kansas City Commercial club, which will take place on Nov. 19, promises to be an event of exceptional interest. President Parker of the club has announced as follows the list of speakers: We have the acceptance of Rear Admiral Charles E. Clark of the United States navy, who as commander of the Oregon during the Spanish-American war, won the plaudits of every American citizen. We also have the acceptance of Mr. Henry D. Estabrook, general solicitor of the Western Union Telegraph Co., and without doubt one of the greatest orators of the present day. We also have secured the acceptance of J. Adam Bede, congressmanelect from Minnesota, who has the reputation of being one of the wittiest orators ever heard at a public dinner. Another star of the evening, whose acceptance we have received, and who likewise enjoys the enviable reputation of being a great orator, is Governor A. J. Montague of Virginia. It is hoped to add the name of Elihu Root, secretary of war. When Mr. Ront was in Kansas City last May he half promised the Commercial club members that he would attend the banquet in commemoration of the signing of the John Jay treaty, provided he had returned from the Alaskan boundary conference in LonDigitizedifobefasmer date of the banquet, Nov. Ig. https://fraser.stlouisfed. org
Federal Reserve Bank of St. Louis

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J. F. Lane, Cashier.
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Increase in National Banks.
The total number of national banks organized in the United States during October was fifty-seven and the total amount of capital added to the national system by these new banks was $\$ 2,500,000$. Of the new banks fortyeight, or all but nine, were organized in the southern, middle western and western sections, while of the new capital $\$ 2,245,000$, or all but $\$ 255,000$, was contributed by these same sections. There were no new banks organized in the New England section during the month. In the eastern section there were nine organized, with $\$ 205,000$ capital, and in the Pacific section there were two organized with $\$ 50,000$ capital.

There were more new banks organized in the middle western states than in the southern states during the month, but their aggregate of capital was less, there being eighteen banks of the smaller class and four of the larger. Michigan led the states in this section in the amount of new capital with one bank of the smaller class and one of the larger, with aggregate capital of $\$ 200,000$. Minnesota was second with seven banks of the smaller class, with aggregate capital of $\$ 180,000$. Indiana was third with one bank of the smaller class and two of the larger, with capital aggregating \$175,000. Missouri was the only state in this section in which no increase was shown.

The western states organized nine new banks of the smaller size and three of the larger, with capital aggregating $\$ 430,000$. The largest increase in capital in this section was in Oklahoma, where one bank of the smaller class and one of the larger were organized, with capital aggregating \$125,000. North Dakota was second with four banks of the smaller class, with capital aggregating \$105,000. Colorado was third with two banks of the larger class, with capital aggregating \$roo,000.

Of the fifty-seven new banks organized in October, thirty-nine with capital aggregating $\$ \mathrm{I}, 000,000$ were of the smaller class, with capital of less than $\$ 50,000$, and eighteen, with capital aggregating $\$ \mathrm{r}, 500,000$, were of the larger class with individual capital of $\$ 50,000$ or over. Of the total five were state banks converted into national banks, thirteen were organized as successors to state or private banks, and thirty-nine were banks of primary organization
The following table gives the number and capitalization of the banks added to the national system since March 14, 1900
States, etc.-
Maine Hampshire

## New Hampshire

Massachusett
Rhode Island
Connecticut
Total New England States
New York.
Pennsylvania
Delaware
Maryland $\begin{aligned} & \text { District of Columbia }\end{aligned}$
Total Eastern States

## Virginia

North Carolina

## Georgia

Alabama
Mississippi
Louisiana
Texas
Arkansas
Kentucky
Total Southern States
Indiana
Michigan
Wisconsin
Minnesota
Iowa
Missouri
Total Midale States.
North Dakota
Nebraska
Kansas
Montana
Colorado
Oklahoma
Indian Territory
Total Western States
Washington
California
Idaho
Utah
Arizona
Total Pacific States.
Hawaii
Porto Rico
 Porto Rico

> Total Islands

Total United States

A colony of live beavers will be exhibited in the Ca nadian section at the World's Fair.

A great granite obelisk will grace one of the principal entrances to the Texas exhibit in the Mines and the Metallurgy Building at the World's Fair.

A photograph of the first building erected in Nevada, an old log house situated in Genoa, will be exhibited in Nevada's display at the World's Fair.

Ed. Weeks, a Miller county, Missouri, hog and poultry man, has paid \$15I for a pig which he will groom for exhibition in the Live Stock Department at the World's Fair.

One of the features of Minnesota's educational exhibit at the World's Fair will be a display of photographs of vegetable and flower gardens at grade schools where the work is done entirely by pupils.

A model poultry farm, showing all kinds of poultry in all conditions from the egg to the table will be seen at the World's Fair next year. In connection with the farm a chicken restaurant will be operated. Here poultry of all forms will be served to order. The privilege will be granted the patron of catching the chicken that serves him for a meal.

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## Our National Speculations.

John H. Davis \& Co., in their October circular, point out that it was just 100 years ago that the United States entered into a speculation involving, what was then an enormous sum, and which has been gigantic in its results. This was the purchase of about $560,000,000$ acres of land from France at something less than 3 cents an acre. There were many who criticized the transaction as an extravagant and unwarranted appropriation of public money, Fifteen million dollars-the price of a single small stee 1 plant at the present day-was a great deal of money in 1803, when the Louisiana Purchase was consummated, by which we acquired 875,000 square miles west of the Mississippi river. It may be argued that this was an investment and not a speculation, inasmuch as there was no expectation or desire to sell the acquired territory at a profit, but it was a speculation in the sense that its wis-
dom was to be proved or disproved by the uncertainties of time, and President Jefferson and his supporters were speculators under the definition that they had carefully "turned the object in mind and viewed it in its different aspects and relations.'

How has the national speculation turned out? Out of the territory thus added to the area of the United States twelve states and two territories have been formed. The population has increased from perhaps 50,000 to 15,ooo,ooo. The production of wheat in 1900 was $264,000,000$ bushels, valued at ten times the entire purchase price. The value of the wheat, corn, cotton, oats, rye, barley,
hay and potatoes produced in Igoo was over $\$ 750,000,000$. The farm animals were worth $\$ 825,000,000$. More than one-half the wheat and corn crops of the entire country come from the territory in question. The single state of Colorado produced more gold in 1902 than the whole United States had yielded in all of its history down to 1840. That same single state has produced in all more than $\$ 800,000,000$ in gold, silver, copper and lead, while another state-Montana-has exceeded $\$ \mathrm{r}, 000,000,000$ in the four metals named. The wool product of Louisiana in 1902 would more than pay the original cost of the entire purchase, while the corn of Iowa would have paid it six times over. The railway system of the territory embraces over 62,000 miles. That speculation appears to have had a leading part in the building up of the United States.
Thirty-six years ago the country made another speculative purchase, buying from Russia the 590,000 square miles embraced in Alaska for $\$ 7,200,000$, or a little less than 2 cents an acre. The price seemed to be a liberal one for what was esteemed a vast field of ice inhabited by polar bears, and the selling country was doubtless well
pleased with the trade. The purchase was ridiculed without stint, and was bitterly opposed by many members of congress as a reckless speculation which would prove barren of benefits. Gen. Butler, of Massachusetts, proposed that we give Russia the $\$ 7,200,000$ as a matter of friendship and ask her to keep Alaska. Other members, characterized the country as "absolutely without value," "an inhospitable, wretched and God-forsaken region worth nothing," "a dead loss to us anyway," and in other contemptuous terms. But Alaska sent us last year salmon and other fish valued at $\$ 8,750,000$, and the territory has,
since the purchase, furnished furs, fish and gold to the since the purchase, furnished furs, fish and gold to the
amount of more than twenty times its cost. In the last two years the output of gold has been $\$ 33,500,000$. The gold mines are increasing their product, and copper mines are being developed, and railways are being built. We have sent there $\$$ roo,000,000 worth of merchandise, on which, of course, we have made a profit, and our shipments to the territory now amount to about $\$ 10,000,000$ a year. Last year we shipped $\$ 8,000,000$ of manufactured goods. Not a bad speculation after all.

## Zinc Ore North of Lake Superior.

Superior people are interested in the development of lead and zinc properties on the north shore of Lake $\mathrm{Su}-$ perior in what is known as the Dorion district, north and east of Port Arthur, and in the neighborhood of Thunder Bay. Among the people interested are E. C. Kennedy, Dr. H. J. Connor, Solon L. Perrin of Superior, and the Merritts of Duluth.
The deposits of the ore are said to be immense and sufficient development and exploratory work has been done to show that the country is rich in lead and zinc. Some of those interested even go so far as to claim that the properties are the best of the kind in the world.

In speaking of the proposition, E. C. Kennedy said: "We have so far explored and have purchased 190
cres of property, upon which the deposits are found, and the developments show a vein or solid sheet of zinc ore for a distance of 2,000 feet, varying in thickness and width, but sufficient to state that the deposit indicates the biggest single mine in the world. Other properties are being located and explored in the district, and in my opinion next year will show one of the best mining camps on the continent located there.
"In reference to the zinc proposition some difficulty Digitized for frencountered in marketing the product on account Digitized for
of the fact that almost prohibitive tariff is imposed by this country. I believe the tariff rate is 75 cents per 100 pounds. The Dominion government, however, pays a bonus of \$15 per ton for all lead produced in Canadian territory. This bonus will enable us to engage in lead production at once, even though the tariff on zinc may shut us out of the American markets. The lead is found near the surface of the ground much the same as it was during the early days of the industry in the southwestern part of Wisconsin, so that the cost of mining is small. This bonus will be in force until 1908, and the amount that can be paid in any one year is limited to $\$ 500,000$."

## The Annihilation of Distance.

How much nearer to each other the nations of the world seem to be today and really are today than was the case a few decades ago! When weeks and months were required for communications between the United States and Europe the countries of the old world appeared to be a long way off. Now the circumference of old earth is belted with telegraph and cables lines in every possible direction. What happens today in Europe, Asia, Africa, Australia, South America and the great islands of the sea is made known to us tomorrow by great newspapers like The Chicago Record-Herald, whose foreign correspondents are located in every important city in the world outside of the United States. In addition to its own staff correspondents The Record-Herald enjoys the foreign news service of the New York Herald, famous for many years for the reliability of its foreign news; the New York World, and also of that great co-operative newsgathering association, the Associated Press. No other daily newspaper in America possesses facilities so varied and extensive for covering the news of all nations.

## New Patents.

The following patents were issued this week to Minnesota and Dakota inventors, as reported by Williamson \& Merchant, patent attorneys, 925-933 Guaranty building, Minneapolis, Minn.
C. D. Augur, Albert Lea, Minn., cooking utensil.

John Bresman, Minneapolis, cutter head.
J. A. Bjur, Kulm, N. D., reversing mechanism.

Mathias Exe, Hayfield, Minn., mail box
P. H. Gross and A. Peterson, Minneapolis, dust pan. Robert Hearnn, St. Paul, non-refillable bottle.
Allen Mentzer, Duluth, blind for locomotive headlights. Leo C. Otto, Duluth, Minn., tripod.

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| :---: | :---: |
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## SATURDAY, NOVEMBER 14, 1903.

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## A. Business Deal with Cuba.

The need of reciprocity with Cuba was expressed by President Roosevelt in a nutshell when he said in his message to Congress that such legislation is "demanded not only by our interest, but by our honor."

The president tersely explained how the United States entered into a virtual economic contract with Cuba when it required her to accept the Platt amendment, and that as "Cuba is loyally observing her obligations to us, she is entitled to like treatment by us."

With the exception of the beet sugar interest in the North, and the cane sugar interest in the South; there is no interest in the United States which favors the policy of despoiling by our tariff, the people we set free by our soldiers and ships. The general commercial, manufacturing, and industrial interests of the United States are practically a unit in favor of reciprocity with Cuba. Indeed they would like still better absolute free trade with Cuba.

Despite our unfriendly tariff policy, Cuba has been working out of the depression and poverty caused by Spanish oppression and by the long war for independence. She is now no longer in the position of a mendicant, seeking economic relief as a matter of charity. Instead she is in the businesslike position of having established a good credit, and of having become a customer whom it would pay us to treat not slightingly, but with the best manners we can assume.

The development of Cuba under the Palma administration has beèn remarkable. Nothing like it has ever occurred in any Latin-American country except Mexico, under the progressive administration of Diaz.

In May, 1902, the American military government turned over to the home government less than \$500,ooo, while the treasury balance now shows $\$ 4,000,000$, and this increase within a year and a half has been made with no additional taxation or decrease in educational facilities or sanitation. Since the civil war a trade balance of $\$ 22,000,000$ against Cuba has been converted into one of $\$ 4,000,000$ in her favor. Nearly $\$ 4,000,000$ was appropriated to support all classes of public schools, which are now attended by more than ${ }^{150,000}$ pupils. In 1900 the sugar crop was 300,073 tons; in 1902 it was 850,181 tons, while that of the present year is estimated as high as 970,000 tons. Within a few months the cultivation of long-staple cotton has been taken up. There is a prospect that the coffee industry, once so profitable, may be again re-vived. A million and a half of cattle are feeding on the hills of Cuba where five years ago there were no cattle at all.

The present satisfactory financial status of Cuba is described as follows in a recent article by E. G. Vaughan, vice-president of the National Bank of Cuba, in Dun's Review :

The balance of trade is now in favor of Cuba, which signifies, of course, that she produces more than she consumes and money is coming into the Republic. This does not take into consideration the millions which have passed through the banks for investment. purposes. I doubt if there is any territory of its area in the world with such wonderful natural resources and with such a showing, for after the long period of war Cuba was devastated and had nothing to sell.

Each year the conditions have improved, and consequently are better today than at any time since the war. Cuba has a record of having produced immense fortunes in the past, and her present progress will continue in in-
creasing proportions until she will attain her place as one of the recognized garden spots of the world.

The uncertainty of trade relations with the markets of the world is opposed to business and commercial development, and Cuba has been contending with such conditions. A final determination of this matter, whether by reciprocity with the United States or otherwise, will give Cuba a definite basis upon which she may make her calculations and enter into business and commercial dealings with confidence, and it will be the beginning of an era of great prosperity.

In 1892-3-4 the United States practically divided Cuba's imports with Spain while taking 87 per cent of her exports, but the abrogation of reciprocal trade relations in the latter year caused this country to lose its hold on the import trade, and it is this position that the pending treaty will enable the United States to regain. From furnishing 43.8 per cent of Cuban imports in 1900 the United States in 1902 furnished only 41.6 per cent and the customs statistics for the first quarter of the present year show that the share of the United States is declining still further.

If the new treaty with Cuba goes into effect the United States will probably supply this prosperous market with practically everything needed in the way of breadstuffs, packing house products, clothing, furniture, hardware, cars, carriages, leather, paper, metal and cotton goods, where now the United States supplies only a comparatively small part of what is needed, The Cuban reciprocity treaty would indeed but only be an act of honor on the part of the United States, but a fine business proposition as well.

## Power From Drainage Canal.

Mr. Dencen, the well known states attorney of Chicago, in a recent speech at Joliet, Ill., called attention to the fact that Minneapolis, with a total of only about 25,000 available water power had grown to be a city of 200,000 population. Joliet, he said, with 80,000 undeveloped but available horse power from the drainage canal, ought to become a manufacturing center with means of employment for an immense population.

The creation of water power by the Chicago Drainage Canal was merely incidental to the development of a plan of sanitation for the city of Chicago. The importance of the water power feature of the canal did not seem to be publicly recognized until certain shrewd private individuals began buying land about the canal with the object of gaining control of the power for their own enrichment. The officials of the Chicago Sanitary District then awoke from their lethargy, fought the matter in the courts and won, and now are planning the immediate development of the power.

When the Drainage Canal power becomes available for use, it is not improbable that the Sanitary District may gain sufficient revenue from it to pay without recourse to taxation the interest and principal on the Sanitary District bonds. Land on both sides of the canal is likely to become exceedingly valuable, for cheap power promotes industry and brings factories, especially when there is direct access to navigable waters, as in this case of this canal which connects Lake Michigan with the Illinois and Mississippi rivers.

Public opinion will probably take a much deeper interest in water power in the future than it has in the past. It will doubtless be generally realized that
waterpower is almost a priceless asset for any community. A community which has plenty of water power is really in a better position industrially than if located in a rich coal mining section. The great manufacturing sites of the future are likely to be located where there is the handiest access to water power.

## The New City of Bellingham.

The consolidation of the two Puget Sound towns of Whatcom and Fairhaven, under the name of Bellingham, illustrates how a municipal merger may have the same advantages as a well planned railroad or industrial merger.

The people of Bellingham ought to be able to save considerable money in taxes, because of the obvious economy in having one government instead of two for the two towns that had grown together until they were practically the same as one.

But the most potent reason, however, why this municipal merger should be beneficial for both Whatcom and Fairhaven is because of the prestige that will come to the united town from the fact of its more imposing statistics as to population. With its 26,000 people, the new city of Bellingham will have a decided importance on the map. It will be the fourth city of Washington. The new city will undoubtedly grow faster proportionately than did Fairhaven and Whatcom as separate cities.

A city's population serves the same use in attracting notice that a bank's deposits do. The larger the city, like the larger the bank, the more will population, like deposits, go to it. Chic go has grown much faster proportionately since it absorbed Hyde Park and other outlying towns, which were already really a part of it. Greater New York has made greater proportionate gains in population since the merger of several years ago.

There are many neighboring towns in the West which would benent by casting aside petty rivalries, like Whatcom and Fairhaven, and uniting. The stockholders of the municipal corporations thus consolidated, or the taxpayers, might get better dividends than before. Probably the naxt important municipal consolidation will also be on Puget Sound, and will include Ballard's absorption into "Greater Seattle,"

## Need of Judicial Reform in Montana.

The recent misfortune to the state of Montana in the shut down of the Amalgamated Copper Company's mines employing directly some 15,000 people, and indirectly giving business to the entire state, called attention, as was desired by the Amalgamated's management, to the need of an absolutely fair system of jurisprudence, and of judges of unquestioned uprightness and discernment to interpret the laws.

Political corruption in Montana has long been notorious, and worst of all, it has affected the judiciary. The district judges of Montana are elected by party vote, and have an authority that in other states, would seem extraordinary. They can try all equity cases without a jury. Cases involving the right of the owner of an "apex" of a vein to follow the dip wherever it goes, are equity cases. Questions of fact, as to "Where is the apex"? are also decided by the district
judges, whose findings can not be interfered with by the Supreme Court. It is thus possible for an owner of a claim carrying no copper to sink a shaft into the rich vein of an adjoining claim, and by means of "pull" with a corrupt or incompetent district judge ${ }_{\text {}}$ use the machinery of the law to get possession of the vein.

The people of Montana have evidently realized for some time that legal machinery of the state could be perverted to further injustice. But they seemed to have viewed the situation complacently so long as they presumed that only great corporations, like the Amalgamated, controlled by Standard Oil interests, could be hurt. In fact in the case of the unpopular Amalgamated Copper Company, they seemed to approve of legal hold ups of its property, for they deliberately voted for district judges known to be judicially biased against the Amalgamated Copper Company.

The shut down of the mines was a wholesome lesson for Montana. It swiftly brought the people of the state to appreciation of the fact that perverted justice is a curse to the general public as well as to the special interests subjected to injustice, and that even a great "trust" has rights that it is good public policy to respect and protect. There has been a great and radical change of sentiment in Montana, and the curious spectacle has been presented of popular hostility to the Amalgamated Company giving way to an overwhelming popular clamor that the legislature be convened in extra session to pass a "fair trial law" that would protect the Standard Oil's great "copper trust." With the prospect for justice now brightened by the governor's call for an extra session, the Amalgamated has reopened its mines, and Montana may once again go on its prosperous way. But it is to be hoped that the people of the state will never forget the lesson learned, and that after the enactment of a "fair trial" law, they will next get after their corrupt judges, retire them from office even if they do not send them to jail, and that they will elect men in their places whom all the money in the state could not tempt to betray justice.

## The Folly of Wanting Too Much.

The Republic of Colom bia, which must now note with painful chagrin the secession of its richest and most important state, and thereby see go glimmering the glittering opportunities for Colombian enrichment from the building of the Panama Canal, presents an interesting parallel to the man in business who wants too much, overreaches himself and gets nothing.

It is easy for us to laugh at the stupid folly of Colombia in passing up a "sure thing" in the way of a big cash bonus and annual rental as provided in the Hay-Herran treaty, in order to take an indefinite chance on a new treaty that would allow further "rake off" both from the United States government and from the new Panama Canal Company.

And yet the avaricious greed of Columbia which wanting more of the "stuff," lost all, finds constant exemplification in our business life.

Speculatively there is the man who refuses to take a fine profit when he has one, because he is ambitious for a still bigger one. Finally he is forced to liquidate at a heavy loss.

Commercially there is the man who has a very
satisfactory business, but is not satisfied. He keeps expanding, borrowing more than he can reasonably pay back, and figuratively speaking, biting off more business than he can chew, till finally he goes broke.

In the world of labor there is the man who has a good job, and one that pays him better than he deserves, but he himself believes he is underpaid. He becomes indifferent to his work, thinking that it would be an easy thing for him to get a better job-the upshot of his neglect being a drop into a lower job or into idleness of indefinite duration.

We see constant instances of wealthy elderly business men who are not satisfied with the fortunes they have accumulated but want more. Sometimes they will take one chance too many and lose everything in a period of life when it is too late to recoup. Sometimes they will feel it would be desirable to close up their business affairs after "just a little more" has been accumulated, and take a good rest, but in the meantime they receive a summons which takes them to their eternal rest.

There is no principle of business more important than the knowing when you have enough-and that $\$ 1.00$ worth of profit taken is worth $\$ 2.00$ of profit on paper or $\$ 3.00$ in the air. It is conservative business policy not to attempt to exact too much, from the other man. If after you have your reasonable profit there seems a residual profit left for some one else, do not begrudge it to him. The desire to buy at the extreme bottom and sell at the extreme top is notably characteristic of the "lambs" of Wall Street who will overstay the market until they make business for the shearers.

## American Trade in Manchuria.

The Department of Commerce and Labor at Washington last week gave out a report which would indicate that there has been considerable much ado about nothing over the "closed door" in Manchuria. The tables issued by the department showed that the total imports into the port of Newchwang, the principal doorway through which Manchuria is at present supplied, amounted in 1902 to $18,000,000$ haikwan taels in value, against $17,000,000$ in 1901 and $8,000,000$ in 1900. The official report of the Chinese government does not specify all classes of merchandise received into Newchwang from the United States, but does specify the four principal articles-American jeans, drills, sheetings and kerosenes. The total value of these four articles of American production reported as brought into Newchwang in 1902, either coming direct from the United States or from other ports of China, was $6,118,920$ haikwan taels, which at the official valuation of the haikwan tael in 1902 would make the total value in United States currency $\$ 3,854,920$. (The average value of the haikwan tael during IgO2 is shown by the Chinese government in its report as 63c.) A comparison of these four articles from the United States imported into Newchwang in 1902 with the figures for the same articles in preceding years shows that the total for 1902 was practically the same as that of IgOI and I899, and much greater than that of 1900 , or of the years preceding the year 1899 .

The report states the respective value of American
jeans, drills, sheetings, kerosene and flour imported into Newchwang during the year 1902:

| Articles- | Haikwan taels. |
| :---: | :---: |
| Kerosene | 118,585 |
| Flour | 135,389 |
| Jeans | 257,670 |
| Drills | 1,382,020 |
| Sheetings | .4,360,608 |
|  | t so f |

The above statistics would indicate that so far as American trade is cencerned, it would not make much difference whether Manchuria be a part of the Chinese or of the Russian Empire. Neither China nor Russia has shown a disposition to encourage foreign trade in Manchuria. With both China and Russia the policy is that of the closed door. But there are some articles a community has got to have, and these tariffs can not keep out. Whether Manchuria is Chinese or Russian, or has open ports or closed, it has got to go to the United States for kerosene, flour; drills, jeans and sheetings.

If the Russians attempt to develop Manchuria on a large scale they will have to buy most of what they need in the United States, whether they would like to or not. In the articles the United States now exports to Manchuria and Siberia, there is nothing except flour, that the closed door could possibly succeed in keeping out. As for flour, even though Siberia may greatly increase its wheat production it is doubtful whether in flour milling there could ever be much serious competition with the Pacific Coast of the United States where the natural advantages are so unusually great.

But notwithstanding that from a purely business standpoint, the Russiafication of Manchuria may have no ill significance for American trade, yet from a sentimental standpoint, we should insist on the open door and fair trade for every nation, and should give to plucky little Japan our moral support in its efforts to make Manchuria a free market for the world.

## OBSERVATIONS.

The general public is still unduly pessimistic over the financial situation. This is because it takes mere outward note of conditions and fails to understand the real significance of the law of reaction. The financial markets have been fearing, and still fear a panic. But the thing feared has been the thing already seen and actually experienced for over a year. The financial historians of the future will doubtless classify 1903 as a panic year-notwithstanding there has been a certain stolid calmness and slowness in its manifestations which have made it unique in the history of panics. To qualify the word "panic" by the adjective "orderly" seems paradoxical, and yet the only reason we do not generally know we have been going through a panic is because everything about it has been orderly and deliberate. It is essentially characteristic of a panic to expect trouble ahead, and by hysterical foolishness to precipitate a certain amount of trouble, some of which perhaps was coming anyway, but more of it representing borrowings from fancy. That is what the financial markets have been doing for over a year, and the interesting question now is,
"Is it not time to examine the shadow we see, and find out if it is not the shadow we are ourselves making under the sun of prosperity and i nour normal progress as a nation?"

Probably the chief reason we are feeling so depressed is because we do not like the looks of the stock exchange quotations, which for nearly a year have been registering the banishment of our paper riches, and in some instances
the reduction of our incomes to a degree that compels less expensive living. The "say so" of the ticker is a mighty potent "say so" with most people. While figures, it is popularly alleged, will often lie, yet for the ticker to be false in its suggestions, it is not natural for the public to believe. When stocks keep going down, instead of the public rationally appreciating the fact that terra firma must be just so much nearer, it becomes filled with growing apprehension as to underground cellars and bottomless pits. There has been enormous shrinkage in values since a year ago; and yet nothwithstanding the obvious facts that we must now be far nearer a basis of intrinsic values than we were a year ago, the public sentiment is now more bearish than it has been for years. When as a people we get the "blues," it is easy to discover signs of trouble on every hand. We are noting them especially now in the iron market, and every time there is a new low record in steel preferred and common, or a drop in billets, we give a shudder, apply our microscope to the situation, and finding something that really seems unpleasant, give a still more frightened shudder, and so it goes.

But taking the iron situation at present as an example, are there not encouraging features about it that offset the features that engender so much pessimism?

An official of the United States Steel Corporation discussing retrenchment plans, has given out the following summary of events to date and to come which casually considered looks bad:

Plants closed, 25 per cent.
Reduction of output, 15 per cent.
Pig iron reduction, 40 per cent.
Men laid off, to per cent.
Employes dismissed, 4 per cent.
But to rationally minded persons the fact that there are to be such economies, ought to suggest bullishness rather than bearishness. Following are economies to be accom plished:

Wage reduction, 20 per cent.
Salary reduction, 30 to 35 per cent.
Economies in plants, 20 per cent.
Saving in freight rates, io per cent.
The necessity that forces economy is often painful to contemplate, and yet a necessity which will put an end to wastefulness in the operation of the greatest industry of the country, cannot be an unmixed evil.

When the new year 1904 starts, the following are likely to be the conditions, as compared with January I, 1903:

## Material and labor cheaper.

Gross earnings of many corporations less, but net earnings not materially affected either way.

The percentage of net earnings to stock market values averaging very much greater.
4. The general money market in a sounder condition. The position of the agricultural classes, whose prosperity underlies the general prosperity, stronger.

Cheaper material and labor will reduce the gross earnings of those who produce it, yet economies like those instanced in the case of the United States Steel Corporation, will do much to prevent loss in the net. Industry generally will be benefited by moderate decline in labor and materials. The country will be put in a position to increase its export business. Persons on fixed incomes will be able to live more cheaply than before. Corporations will be able to afford larger improvements, and will not have to borrow so much in order to put them through. With a surplus of labor seeking employment, there will be less likelihood of serious labor troubles.

In the case of railroad corporations gross earnings in some instances may be smaller, and in some instances larger. The generally satisfactory status as regards crops and the prices for them, should prevent any serious falling off in gross earnings. Net earnings ought to increase be-

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#### Abstract

tions may find a slackened demand for their goods, yet if they become somewhat more thrifty, they may experience no losses in the net.

Persons who invest their money in securities will take far less risk of declining quotations than before, and will receive a much greater return on their investments. Those who will make their investments early in the year, may reap handsome profits later on as a favorable outcome to the presidential election begins to be discounted, and as the fact that the country is intrinsically richer, because of its fall harvests, begins to have its logical effect in stimulating general business and investment buying.

Money should work much cheaper after the holidays. The western banks will be in a position to give important assistance to the banks in the East, which, however, will already have had their position materially strengthened, first by large gold imports, second by the reduced demands for money from promoters and speculators whose business has fallen on hard times, and from corporations


#### Abstract

which are retrenching, and which also need less workcapital owing to the falling values. Whilst big corporations may be retrenching, there is in one factor still more importane in our economic life, who will not retrench, and that is the American farmer. The year 1903 has been a good year for him, so why should he retrench? The gross value of his crops promises to be greater than last year, which means just so much increase in his purchasing power. He is now getting paid for his crops, by his customers at home and abroad, and while this is going on those who are paying him may for the time being feel pinched. But it will not be long before the American farmer will be again showing the country what he can be doing with his money. When the oar just catches the water the boat will seem temporarily to stop, so it is industrially when harvest money first catches the farmer. But very shortly after the farmer's harvest money of this season shall get in its pull, the industries of the country are likely to be found sailing along at good pace-especially as a great deal of water has been let out of the boat and ugly leaks have been patched.

The Onlooker.


The Chicago Money Market.
Chicago, Nov. I2.-The money market shows a firmer demand, but with no important change as regards rates; which continue from 6 to $61 / 2$ per cent. New York has been seeking accommodation in Chicago, and while so far there has not been much disposition to grant accommodation as requested, yet New York's appearance in the market as a bidder for money, has naturally made the situation firmer. There is no deviation from the reso-
lute purpose of the Chicago banks to take care of their lute purpose of the Chicago banks to take care of their own customers hirst, anduake hom the ontesids The most interesting feature of the week was the import from England of $\$ 500,000$ gold by the First, National Bank.

## Sale of New York Bonds.

## Comptroller Grout of New York, on the afternoon of

 November 19, will offer for sale at the Finance Department $\$ 7,500,000$ corporate stock, bearing interest at $3^{1 / 2}$ per cent. The stock will be as follows: $\$ 2,000,000$ for the construction of the Rapid Transit Railroad, $\$ 1,500,000$ for use of Department of Docks and Ferries, $\$ 500,000$ for the same purpose, $\$ 1,500,000$ for the new bridge over East River between Manhattan and Brooklyn, \$1,ooo,ooo for new schoolhouses and sites, $\$ 1,000,000$ for replenishing the fund for street and park openings.
## Deficit in the Treasury.

Receipts fell below the current expenditures of the Government during the past week to the amount of \$1,301,678 , completely wiping out the surplus for the fiscal year, which, two weeks ago stood at $\$ 585,588$, and substituting a deficit for the year to date of $\$ 632,409$. On the same date last year the current surplus amounted to \$12,628,055 . The total receipts to date this year amount to $\$ 200,485,607$, against $\$ 208,334,024$ on the same date last year. Expenditures to date amount to $\$ 20 \mathrm{r}, \mathrm{ri} 8$,ory this year, against \$195,705,969 last year. The available cash balance increased $\$ 25 \mathrm{r}, 520$ during the past week and stood on Saturday at $\$ 227,186,230$. The gross gold held by the Treasury declined $\$ 173.572$ during the week and stood on Saturday at $\$ 66 \mathrm{r}, 518,18 \mathrm{r}$, embracing, in addition to the gold reserve of \$150,000,000, \$436,953,869 held against a like amount of gold certificates outstanding and $\$ 74,564,312$ in the general fund. Deposits of public moneys in the national bank depositaries, including $\$ 9,390,582$ to the credit of disbursing officers, amounted on Saturday to $\$ 167,497,788$, an increase of $\$ 14,980,426$ since Septembe

The new low records this week for United States Steel preferred and common stocks, suggest the enormous losses that have been sustained by large as well as small investors in these issues within the last eighteen months, and how they must have curtailed the borrowing power of some of our leading millionaires.
One way to measure averages is opened by the list of One way to measure averages is opened by the list of Steel Corporation shareholders approving the stock conversion plan, filed at Trenton in June of last year. Steel preferred was then quoted at $903 / 4$, Steel common at $403 / 8$; his week they sold respectively at 50 and 10 . Mr. Schwab assented, in June, 1902, for 50,001 shares preferred and 5,000 common.

These were worth $\$ 4,740,000$ then; their quoted value was $\$ 2,550,050$ last week, H. C. Frick acknowledged possession of 1oo,000 preferred shares, valued, at the time of filing assents, at $\$ 9,075,000$; they would have fallen in market valuation, since that time, to $\$ 5,075,000$.
A glimpse of possible vicissitudes in a millionaire's credit was obtained from Mr. Jay Gould's famous exhibit of the securities in his vault, on March II, 1882. These securities comprised, at face value, $\$ \mathbf{I 2}, 000,000$ Missouri Paific stock, $\$ 6,000,000$ Manhattan Elevated, $\$ 23,000,000$ Western Union, $\$ 2,000,000$ Wabash common, $\$ 10,000,000$ New York and Metropolitan Elevated bonds, and $\$ 30$,ooo,000 other bonds. At valuations then prevalent, and assuming par for the unclassed bonds, the fortune thus exhibited would have been worth almost exactly $\$ 73,000$,ooo. On May 16, 1884, the low level of the break in prices which began immediately after Gould's "exhibit," the market's valuation of the same holdings, supposing them not sold in the interim, would have been $\$ 60,000,000$. Even Mr. Gould, if he were borrowing money, might have been forced to sell some of his "gilt-edged" holdings to protect himself from a thirteen-million contraction in his borrow-

## New Boxboard Directors.

The full board of directors of the United Boxboard Co. as it is now constituted embraces: Ohio C. Barber, recently become president of the United Boxboard Co.; Augustus H. Ivins and James A. Roberts, chairman of the board of the United Boxboard Co., both of New York; Louis Newman of Buffalo, Stephen Fleming of Fort Wayne, Robert B. McEwan of Whippany, N. J.; Martin Williams of Nyack, and Calvin C. Woolworth of Castle-

[^0] bank, New York, was a visitor in Minneapolis this week.

# The Security Bank of Minnesota, MINNEAPOLIS. 

CAPITAL PAID IN,<br>$\$ 1,000,000$ SURPLUS, - . . . . . . . . 200,000

Solicit Accounts of Banks, Corporations, Individuals and Business Firms.
OFFICERS:

F. A. Chamberlain, President.<br>Perry Harrison, Vice-President.<br>E. F. Mearkle, Vice-President<br>Thos. F. Hurley, Cashier.<br>Fred Spafford, Assistant Cashier.<br>M. C. Hamer, Assistant Cashier

## Minneapolis Money Market.

There has been no marked change in the money market since last week; the rate for the best paper remains
firm at 6 to $61 / 2$ per cent. The country demand for Minneapolis paper has been good, and fairly large sales of both terminal and endorsed paper have been made, but the local offerings have not been quite as extensive as the demand. This is in part due to the fact that at this time of the year the jobbers are making collections and do not need much additional money to carry on their business tent. The bulk of the paper sold this week has been that of the millers and grain dealers. The movement of wheat from the country has been less active than it was last week and the need for money to handle the receipts has
been correspondingly less. There are several reasons for this reduction. The fine weather has been favorable for plowing and the farmers have not been hauling much grain to market; those who were in immediate need of money have for the most part to meet current expenses and are holding the balance of their crops for later shipment; also so much low grade stuff has been marketed that the price in the country has been unfavorable and money for their grain later in the season. The shipments of currency to the country and the drafts drawn by the country agents of the local elevators have decreased noticeably during the week.

## Commercial Paper Market.

Dean \& Co., Nov. II: "There is a fair inquiry for paper from outside banks. Rates are unchanged at 6 per cent to $61 / 2$ per cent on best endorsed paper and 5 per cent to $51 / 2$ mand for money from the grain and elevator companies."

Eugene M. Stevens: "Better carlot receipts of grain at Minneapolis are leaving some surplus for elevators over the milling demand, resulting in putting the grain futures terminal elevator companies. An increased amount of terminal elevator paper has been offered this week, much of it on call, and is being taken quite freely by the country banks in large blocks at 5 per cent. There is not so much time paper offering now as collections are reported somewhat better by jobbers and fumbermen, and much of the grain paper is being taken on demand: 6 per cent on endors time."

## The Seattle Money Market

(Special Correspondence to The Commercial West. Weatte, November 11 .-Charles S. Miller, cashier of of the condition of the Seattle money market, said: "There continues to be a strong demand for money, the prevailing rate of interest being 7 per cent. Gilt edged loans are still negotiable at 6 per cent, but interest rates show a tendency upwards. The Seattle bankers are enjoying feeling of comfortable security in the face of conditions in the east, a condition which arises from the assurance of of impending local stringency. "A new demand has recently arisen for Seattle money such as purch out by the city to contractors for street improvements. These bonds bear six and seven per cent and under normal conditions are usually picked up at a slight premium by agents for eastern investors. But the flurry in the financial centers has had the effect of with drawing from this field the money which has heretofore Digitized for FfRASERal banks. The local banks take them readily, https://fraser.stlouisfed.org
Federal Reserve Bank of St. Louis
though at prices which net a rate of interest somewhat
higher than that netted by the prices paid by the eastern buyers." meeting of the directors of the First National bank, held last Wednesday, Lester Turner was elected president to succeed James D. Hoge, Jr., who recently tendered his resignation for the purpose of organizing the new Union Trust Co. Mr. Turner has been cashier of the First National since 1889, having come to this city from Pacific Bank of that city. He is succeeded as cashier by C. P. Masterson, a stock and bond broker of New York, who until four years ago had been for twelve years president of the Pacific National Bank of Tacoma

Alaska's Gold Product.
Revised estimates of the gold product of the Nome region for the past season place the amount at $\$ 6,500,000$. Of this amount $\$ 5,500,000$ came to Seattle and $\$ 1,000,000$ issued his estimate that the gold product of Alaska for 1 issued his estimate $\$ 002$ amounted to $\$ 8,345,800$ as compared with $\$ 6,932,900$ for the preceding year. As the Nome product this year is approximately $\$ 1,200,000$ greater than that of last year, and the product of other portions of the district is known to Alaska product for this year places it at $\$$ ro,000,000. The Klondike will produce another \$10,0oo,ooo, making $\$ 20$, ooo,000 which the golden northland will add to the world's money wealth during the year.
William Pigott announced last Saturday that a company had been formed, the money secured, a site pur-
chased, and the building plans drawn for the erection of a steel rolling mill adjacent to beattle. The site for the new industry is just across Elliott bay on the shore of Younc's cove forty acres of ground has been secured and the construction of the buildings will be begun at once. The new industry will, at the beginning, give em

Milwaukee Money Market
$\qquad$
Milwaukee, Nov. II.-The Milwaukee money market was singularly free from violent changes last week and ripples of excitement were as rare as Thanksgiving cele brations in the Fiji islands. There was a strong under one to the situation, the demand from jobbers and manufacturers keeping the supply of idle funds profitably en gaged and discount rates at 6 per cent, though in some instances as high as $61 / 2$ per cent was paid for accommodation by occasional borrowers. One feature attracted more or less attention-the light currency shipments to the interior. Either the farmers have so much money his fall that they are directing the commission men to deposit their proceeds in city banks, or else foreign in terests are engaged in picking up farm produce amplet the purchases. In any event, the currency movement is below the normal, while the grain and farm produce shipments are steadily increasing and live stock is moving more freely than for some time past. Some complaint is being heard from merchants relative to the condition of

## St. Paul Money Market

Money continues firm at 6 and $61 / 2$ per cent, six per cent being the prevailing rate on best indorsed paper. While the demand is somewhat less than ten days ago, it holds strong and there is nothing to indicate any marked change before the first of the year. Leading bankers do not look for an easy money market even after Jan. I. They expect to see firmness the feature for some time.

# The First National Bank of Minneapolis UNITED STATES DEPOSITORY. 

## Capital, <br> - \$2,000,000 <br> Surplus and Undivided Profits, 1,250,000

## OFFICERS:

J. B. Gilfillan, President.<br>D. Mackerchar, Asst. Cashier.<br>F. M. Prince, Vice-Pres.<br>C. T. Jaffray, Cashier Ernest C. Brown, Asst. Cashier.

## The Honesty of Valdes.

(Special Correspondence to The Commercial West.)
Seattle, Wash., Nov. io.-The very unusual circumstance of a hustling, booming city officially throwing cold water on the falsehoods of promoters and boomers is presented by Valdes, in Alaska.

Information has come from Valdes to the effect that the business men of that place belonging to the Valdes Chamber of Commerce are angry at the false light in which they and their town are being placed by the advertisements of certain railroad promoters, who are representing that they have already begun the work of construction on a railroad out of Valdes.

The Valdes resolutions in question are in part as fol-
lows: "Believing that a community or a corporation should be as honest as an individual, and that nothing is to be gained and much is to be lost by misrepresentation, therefore, be it
"Resolved, That the Valdes Chamber of Commerce emphatically protests in the name of the citizens of Valdes against the published advertisements and newspaper statements to the effect that there is now under construction or contract twelve miles of railroad out of this city.
"The promoters of railroads in Alaska, if they would intelligently and economically build, will profit by the experience of prospectors and government mail contractors in seeking the shortest, safest and most direct route from the sea coast to the Yukon Valley. If they are guided by experience and economy and common sense, they can do little more than follow the already well blazed government trail from Prince William Sound by the way of Valdes to Eagle, Tanana, Circle, Rampart and Nome. While waiting the co-operation of capital and enterprise, Valdes can afford to make no false pretenses. No rail road is now being built from Valdes, nor are there any contracts under immediate consideration.
"Resolved, That the newspapers of Valdes, and Seattle and elsewhere, be mailed a copy of these resolutions, with a request that this protest be formulated into a news item and be prominently published.'

## Death of Col. A. L. Plummer.

Col. A. L. Plummer, mayor of Hillsboro, N. D., and president of the Hillsboro National Bank, died suddenly of heart failure on Nov. 7. Col Plummer was one of the most prominent men in the business and public life of North Dakota, and a large property.owner

St. Paul Bank Clerks Meet.
The St. Paul chapter of the American Institute Bank Clerks held its regular meeting Tuesday night at th Chamber of Commerce assembly room. A new constitution was adopted. Addresses were made by G. M. P. Pir ham, of the Second National bank, and W. H. Schulz of the First National bank. At the next meeting of the chapter A. C. Anderson, of the St. Paul National bank, will deliver an address. It was decided to accept the challenge of the Minneapolis chapter for a bowling contest.

## Western Bonds

Fayette, Idaho.-This city has voted $\$ 20,000$ bonds or the maintenance of a waterworks system.
Washburn, N. D.-The residents of this county will vote on proposition of issuing $\$ 5,000$ bonds for the erection of a court house at the county seat.

Fairmont, Minn.-Fairmont proposes voting $\$$ T6,000 bonds for improving electric light and waterworks system Akron, Ta.-Akron has voted $\$ 2,200$ bonds for the pur Digitized ofr Priddiek a reservoir.

## National Biscuit Meeting

The regular quarterly dividend of $13 / 4$ per cent was declared this week upon the preferred capital stock of the Biscuit company, to be paid Nov. 30 to stockholders of record at the close of business Nov. 14. Transfer books to be closed from Nov. I6 to Nov. 30 , both inclusive, and the regular quarterly dividend of I per cent was declared upon the common capital stock of the company, to be paid Jan. I5 to stockholders of fecord at the close of business on Dec. 28. Transfer books to be closed from Dec. 29 to Jan. 15, both inclusive
A. W. Green, chairman of the board of directors,解 closed were satisfactory and showed no signs of contraction of business and that the profits compared favorably with the profits for the same quarter last year. A memorial, commemorating the death of W. T. Baker-who was a director-was adopted by the board.

Statistical Report of Lake Commerce Through Canals at Sault Ste. Marie, Michigan and Ontario, for the Month of October, 1903.
Through Canals at Sault Ste. Marie, Michigan and Ontario, for the month of October, 1903 .

|  | U. S. Canal. | Can. Canal. |  |
| :---: | :---: | :---: | :---: |
| Corner her tons... |  | , 580 |  |
| Flour, barrels | ${ }_{2}^{62767.06}$ | ${ }^{\text {311.5.5 }}$ | 939.575 |
| Iran pig, net tons: | (136.600 | (entio. |  |
| Silver ore |  |  |  |
|  |  | (287.359 |  |
|  | Bound. |  |  |
| Articess |  | ${ }_{\text {Can Canal }}^{17.595}$ |  |
| Coal, ,ort, net Folour, arirels |  |  | ,6670 |
| cirain bushels |  |  |  |
|  |  | (ist |  |
| Passengers, Freight: number |  |  | 817 |
| East bound. net tons West bound, net tons | ${ }_{\substack{3,105,787 \\ 655,316}}$ | ciso.413 | 3,666.200 |
| freight | 3,791,103 |  | 4,475 |
| 隹 | 3,013,478 | 609,826 | 3,623,304 |

The First National bank of Heron Lake, Minn., has installed the burglar alarm system of the American Bank Protection Co. of Minneapolis.

The Farmers' and Merchants bank of River Falls, Wis., capital $\$ 25,000$, reports deposits of $\$ 350,000$. G. W. Chinnock is president; C. R. Morse, vice president; C. N

## SCHOOL BONDS

and other well selected Municipal Bonds. Send for list and free booklet, "Why Banks Buy Bonds."

## BOND DEPARTMENT

ROYAL TRUST COMPANY
ROYAL INSURANCE BUILDING
169 JACKSON BOULEVARD, CHICAGO

DIRECTORS
A. C. Anderson
E. H. Bailey, President. E. H. Bailey, Mrem.
C. Bigelo Kenneth Clark
Haydn S. Cole, V.-P. \& Counsel W. B. Dean.

Robert R. Dunn, V.-Pres.
Frederic A. Fogg.

# Northwestern Trust Company <br> ST. WAMII, MINNN. 

Trustee, Registrar, Transfer Agent. Fiscal Agent, Executor, Administrator, Receiver, Assignee, Guardian, Etc.

## DIRECTORS:

## Thos. Irvine.

 Frank B. Kellogg James W. Lusk.A. E. Macartney.

Albert L. Ordean Albert L. Orde
Geo. C. Power. Edward N. Saunders. R. E. Shepherd.
I. H. Skinner.

# THE NATIONAL BANK OF COMMERCE <br> MINNEAPOLIS, MHNNESOTA 

Capital and Sunplus,
SOKICITSYOUREMSINESS

## WESTERN FINANCIAL NOTES.

The Milwaukee National, Milwaukee, has purchased the building adjacent to its own building and will double the size of its banking house.

The new officers of the Chicago Bankers' club are E. D. Hulbert, president; E. A. Potter, vice president ; J. C. Neely, chairman of executive committee.

The Bank of Montreal will create an inspectorate for Manitoba, the Territories and British Columbia, with headquarters at Winnipeg. F. J. Hunter, formerly at St. John's, Nfld., has been appointed assistant inspector.

The Bi-Metallic bank of Cripple Creek, a state institution, has failed. It is capitalized at $\$ 100,000$ and its deposits aggregate about $\$ 220,000$. Cause of the failure is decline in mining stocks and real estate. It is believed that the bank will be able to pay dollar for dollar.

The West \& South Town Street Railway Co., the Chicago Midland Transit Co. and the Chicago General Railroad Co., of Chicago, have jointly secured a loan of $\$ 600,000$ from the Wisconsin Trust \& Security Co. of Milwaukee, Wis., and as security the railroad companies have given a trust deed on all their properties.

A branch of the Dominion bank at Fort William has opened its doors for business for the first time. The staff consists of T . Colson, manager, formerly of Toronto; E. Stewart George, teller, formerly of Winnipeg, and W. G. Corbett, ledger-keeper, formerly of Toronto. The bank's quarters are in the Woodhead block, and are neat and well lighted.

The Jackson Trust \& Savings bank of Chicago opened for business last week in handsome offices at 53 Jackson boulevard, and the first day's deposits were far in excess of the expectations of those interested in the new institution. The bank is capitalized at $\$ 250,000$ and begins with a surplus of $\$ 50,000$. The officers are: William H. Eagan, president; Raymond W. Stevens and Louis M. Stumer, vice president; Charles T. Champion, cashier.

Chicago Alley "L" officials say the drop in the price for iron and steel is what they have been waiting for in connection with their plans for their proposed extensions. It is now reported the plans will be pushed. There is to be no bond issue to cover the extensions, but it is believed $\$ 4,000,000$ or $\$ 5,000,000$ of stock will be issued, and that it will be underwritten by present stockholders at a good price.

## Chicago Foreign Exchange.

The National Bank of the Republic, Chicago, quoted foreign

| Sterling- | 60 days' sight. | Demand. 4.841/2 |
| :---: | :---: | :---: |
| osted rates . . . . . . . . . . . . . . . . . . . . . . . ${ }^{4}$ 4. 80 |  |  |
|  |  |  |
| commercial ............................... 4.83 |  |  |
|  |  |  |
|  |  |  |
| Marks- 9456 |  |  |
| Commercial . .............................. ${ }^{\text {a }}$. 95 |  |  |
|  |  |  |
| Bank rate, 4 per cent; private discount rate, $31 / 2$ per cent. |  |  |
| $\xrightarrow{\mathrm{Fr}}$ | $5.231 / 8$ |  |
|  |  | $.217 / 8$ |

[^1]Bank Taxes in Kansas.
(Special Correspondence to The Commercial West.)
Topeka, Kan., Nov. 8.-A question of law which will have a very far reaching effect on the Kansas system of assessing and collecting taxes has been raised in the supreme court by F. L. Williams of Clay Center, a law partner of the attorney general, Mr. Coleman. The question is raised by a petition, presented in behalf of W. E. Davies, cashier of the State bank of wieen in Clay county.

Mr. Davies was called before the grand jury, which is now in session in Clay county, and asked to tell the amount of the deposit of a customer of the bank March I He refused to give the information and was committed to jail for contempt of court. The proceeding in the supreme court is to secure his release. The allegation upon which the attorney hopes to effect the release of his client, s the question of the policy of requiring a banker to answer the question put to Davies. Should the court hold that Davies is required by law to answer the question? "If the court holds that Davies must answer that question," said a local lawyer who has followed this case, "it will result in destroying our banking system and make it an impossibility to collect taxes on deposits in banks. Every person who has a bank deposit would draw it out in February and keep it out until after the assessor had asked him in regard to the amount of money he had on deposit. This would mean that the banker would be compelled to require his debtors to pay their loans on or before March I of each year. In fact, a decision of the court affirming the decision of the lower court in sentencing Davies to jail for contempt, would disarrange the financial and taxation system of the state. It is one of the most peculiar and far-reaching questions ever raised in the supreme court of the state. Its progress will be watched with great interest by the taxpayers and bankers of the

## The Hamilton Natanonal Bank

OF CHICAGO.

Capital $\$ 500,000.00$


Surplus
$\$ 125,000.00$

OFFICERS
CHARLES B. PIKE, President.
GEO. H. WILSON, Asst. Cashier
DIRECTORS
T. A. Delanu, - Gen. Mgr. Chicago, Burlington \& Quincy Railroad Wallace Heckman, Charles L. Bartlett,
A. A. Sprague,

Louis E. Laflin,
Granger Farwell,
Business Manager Chicago Miversity

Charles B. Pike,
2d, of Sprague, Warner \& Co
Manager Estate of Matthew Laflin
of Granger Farwell \& Co

Liberal terms are extended to banks and bankers.
Open your Chicago account with US.

# WATSON \& COMPANY, BROKERS 

## Chamber of Commerce, Minneapolis - 24 Broad Street, New York

Stoolzs, Bonds, Grain, Provisions.

NEW YORK STOCK EXCHANGE MEMEERE:<br>CHIUAGO BOARD OF TRADE. NEW YORK PRUDUCE EXCHANGE. MINNEAPOLIS CHAMBER OF ST, LOUIS GRAIN EXCHANGE

## Private Wires to Chicago, New York, and Other Cities.

TELEPHONE CALLS:
AIN 906 AND MAIN 517.

## IN THE MINING DISTRICTS.

This week practically winds up iron ore shipments
on the lakes. A few scattering cargoes are to go down
later, and a few mines will fill up their allotments. While
in some cases there were late orders and changes of grades and destinations of ores that are yet to be taken care of it looks now like a total of under $24,000,000$ tons for the year, which will be $3,000,000$ to $3,500,000$ tons above corporation is through at all its large properties, with few exceptions. Pickands, Mather \& Co, are shipping little from one or two Mesabi mines, but are through in most, both there and on the Menominee. The Sellwood and International Harvester mines have closed with I, 450,000 tons on all ranges. Corrigan, McKinney mines are done, with about $1,600,000$ tons in all. Schlesinger is little more to ship, and will. Cleveland Cliffs have a winter. Penn Iron Mining Co. is nearly through every where. Mahoning has sent down I ,oio,ooo tons and closed. Jones \& Laughlin are over. This is just about 30 days ahead of the corresponding action last year. From now to the close of navigation there is little to be moved on the upper lakes but grain and coal. The latter is about over after by far the biggest business ever known. Up to Nov. I there had been brought to Lake Superior 6,331,000 tons of coal, as compared with $4,810,000$ the year before, which was the largest up to that time. In grains close of this year, but in any moved forward before the comparatively small matter. So many vessels aside from those of the Steel corporation, which are laying by fast, The Steel corporation is to open a new mine in 58-20, the Niles, into possession of which it recently came through the "Chemung deal." This lies just west of Shenango mine, which is one of the wet ones, and it contains some to,000,000 tons of good ore. It will he an underground property and one shaft is to be sunk this winter. Lincoln mine, of Jones \& Laughlins, is to for-
ward 300,000 tons this year, by far its best record and is to be developed the coming winter for a production of not less than 500,000 tons in 1904.

Exploration for ore in the lake region is cut dowr to the bone. One contractor on the Mesabi range has laid ff 40 churn drills within a month, and another fully half of what he was operating. The change in attitude of marked. Diamond drill work is also letting up, and on the Vermillion range nothing is under way other than three drills on section $30-63-\mathrm{TI}$. The Mahoning Ore \& Steel Co., which has been exploring at Macomber and elsewhere for years, has stopped all work in the district Even at Baraboo, Wis., where much work is planned drills are idle in the older. western, portion of the field, and are not going in very fast just yet in the eastern section, though is probable that more work will be carried

## Parties associated with the Pillsbury-Washburn Flour

 Mills Co. have, with Boston men, taken an option for development of the old Helvetia copper mine in Arizona They are under contract to do a certain amount of work This mine is in the same limestone formation as the show a sufficient mineral concentration, work did not widelv disseminated in the formation , the ore being There is one big conper mine in the United States today producing and marketing at under 5 c a pound. Last month's cost, including several thousand dollars spent in new shafts, was but 5 .ore per Dound. To a person who knows what this means is, what it is making and what its olans are, boom literature on copner mines is funny Digitize to sell except copperhttps://fraser.stlouisfed.org
Federal Reserve Bank of St. Louis
seem to indicate, the loud talk of President Scallon and is associates did not amount to much after all. If the company is to resume on an indefinite hope that it can have more courts instead of less, after all its pretentions of horror at the iniquity of courts, and its firm determina tion not to turn a wheel till the whole Heinze matter was settled, once and for all, it does really look as though some settlement that the public does not know of may have been secretly made. Other copper makers will be sorry to see Amalgamated resume as they were hoping

## From Tonopah comes a story that practically the en

 tire output of that marvelous new Nevada camp has been ied up for reduction by the American Smelting \& Re fining Co. The deal is the biggest ever projected by the producers of a camp and a smelting company in any and. It is understood that the American company has bound itself to reduce every ton of rock that its clats shall find it profitable to market, while it is claimed that the ores now accessible under the agreement show a uation exceeding \$100,000,000To treat the Tonopah ore economically and efficiently the smelting company is anticipating its needs perhaps in negotiations looking to the acquisition of enormous tonnages of ore with which to flux them.

It will surprise most people to know that the Homestake, South Dakota, ranks I in the gold mines of the world. This is in the final arbitrament of yield. In the tonnage of rock treated it is one of the very biggest mines of any kind to be found, though not the first Homestake is one of the lowest gold mines in yield per ton, only $\$ 3.60$ a ton, but its costs are but $\$ 2.40$ a ton Now, with 900 stamps, it treats $1,400,000$ tons of rock yearly, soon with $1, I O 0$, it will treat $1,700,000$ tons. In a year or two its product will materially increase. The readwell mine, Alaska, is the second gold mine in tonnage, but is far down the list as a producer. Its rock is even poorer than Homestake's yielding but $\$ 2$ a ton, and netting the marvelous figure of 80 cents of this. The 30 biggest gold producers of the world are ranked by J. H. Curle as follows:
Mine.
Locality.

I-Homestake | Month's |
| ---: |
| Product |

Hamilton M. Peyton, President. William C. Hegardt, Ass't Cash
ames C. Hunter, Cashier
Isaac S. Moore, 2nd Ass't Cash

The American Exchange Bank OF DULUTH, MINN. (Established December, 1879)
T. F. COLE G. A. TOMLINSON GIRECTORS: W. AGNEW KENNETH CLARK JAMES DAVIDSON S. G. KNOX G. A. TOMLINSON A. GOWAN
H. MEYTON C. A. CONGDON A. ENSIGN KENNETH CLARK

THE MERCHANTS' LOAN \& TRUST COMPANY, ADAMS AND CLARK STREET, CHICAGO.

ESTABLISHED 1857.<br>OLDEST BANK IN CHICAGO,<br>Capital and Surplus, $\$ 6,000,000$ : Deposits, $\$ 36,000,000$.<br>HIGH GRADE BONDS. TRUSTS.<br>FOREIGN EXCHANGE SAVINGS<br>SAFE DEPOSIT VAULTS.<br>\section*{DIRECTORS.}

Marshall Fibld Albert Keep A. H. Burley Elias T. Wateins Enos M. Barton E. D. Hulbert

Cyrus H. McCormice, Lambert Tree, Erskine M. Phelps, Moses J. Wentworth, E. H. Gary, E. H. Gary,
Orson Smith.

## OPRICERS.

Orson Smith, President. E. D. Holbert, Vice-President. J. G. Orchard Cashier. F. N. Wilder, Assistant Cashier. F. G. Nelson. Assistant Cashier. P. C. Peterson, Assistant Cashier. JoHn E. BLUNT, Jr., Manager Bond Dept.

## ©heßlimouth



THE PLYMOUTH CLOTHING HOUSE Established 1882. Capital, $\$ 300,000$ H. J. Burton, Pres. E. At W.C. Burton, Sec wholesale manufacturers of FURS AND CLOTHING.

JOBBERS AND RETAILERS OF
Men's Clothing,
Boys' Clothing,
Hats and Caps,
Furnishings,

Furs,
Shoes, Trunks and Bags,
"Plymouth Corner," Sixth and Nicollet, Minneapolis.

NEW BANKS AND CHANGES.
Gretna, N. D.-Gretna is to have another bank, the Bank of Montreal.

Red Lake Falls, Minn.-The Bank of Red Lake Falls will erect a $\$ 5,000$ building. Sisseton, S. D.-Louis Minder is the cashier of the RickertPeek bank of Corona.

Deer River, Minn.-The building for the new bank is now under course of construction.

Frazee, Minn.-The First National bank of Frazee has been authorized to begin business, with \$25,000 capital.

Minneola, Iowa.-A new bank has been organized here, with L. M. Ward, president and Chas. Nipp, cashier.
Thief River Falls, Minn.-The Citizens Bank has been authorized to commence business as a state institution.

Colton, S. D.-A company composed largely of farmers has purchased the Colton State bank. Thomas Larson has been elected president.

Foxhome, Minn.-The State bank of Foxhome is authorized to begin business, with $\$ 10,000$ capital. A. Brandenburg is president and A. H. Denniston, cashier.

Mapleton, Minn.-The State Bank of Mapleton, Minn., has reorganized and will reopen with $\$ 15,000$ capital. B. E. Mc Gregor, of New R:chland, Minn., will be cashier

Jordan, Minn.-The First State bank of Jordan, just or ganized with $\$ 15,000$ capitad, will take the place of the Scott County bank, which recently failed. E. L. Welch is president.

Walla Walla, Wash.-The Carr Investment \& Trust Co. of Chicago will open a new bank here about Jan. Ist, with a cap:tal of $\$ 500,000$. A general banking and trust business will be conducted.

Shell Lake, Wis.-The new bank about to open here will be called the Wisconsin State bank. The capital is \$10,000. P. M. Reagan is president; John Aberg, vice-president; L. I. Bullis, cashier.

Stanley, Wis.-The Farmers and Merchants' State bank has been incorporated, with a capital of \$10,000. The incorporators are Dr. J. W. Cunningham, Nels Stalheim, O. P. Larson and others.

Fall River, Wis.- The First State Bank of Fall River has been organized, with $\$ 10,000$ cap tal. John Foster, president; G. W. Stephens, vice-president; L. E. Everson, cashier; Geo. Rockefeller, assistant cashier.

Monroe, Wis.-The irust \& Savings Bank of Monroe, has elected the following officers; President, C. W. Twining, vice-president. A. C. Trachsel; second vice-president, John Gettings; cashier, Geo. E. Thord. The capital has been increased to \$100,000.

## BANK BURGLARY INSURANCE. <br> HOO1 \& PANNET Phoenix Building, Minneapolis.

General Agents for the Northwest of
THE OCEAN ACCIDENT AND GUARANTEE CORPORATION.
Digitized Aldrassea setked by us. We have never contested a bank burglary loss

Walter A. Eggleston, Sec'y
James B. Sutherland, Treas.
DAVID C. BELL INVESTMENT CO., Minneapolis Established 1880

Incorporated 1889 CHOICE FIRST MORTGAGES

Secured on new modern residence properties in Minneapolis, each security having been personally inspected and approved by us. Many years ex perience enables us to get the best securities.

Refer to any Bank in Minneapolis.


PEERLESS MOTOR CAR

## E. H. MOULTON, JR.

316 Fourth Avenue So., MINNEAPOLIS
Repairs, Storage and Accessories BASKET WORK A SPECIALTY


FRANKLIN MOTOR CAR-Four Cylinder Air Cooled

## Western Trust \& Savings Bank, Chicago. Capital - - - \$1,000,000

TRANSACTS A GENERAL DOMESTIC AND FOREIGN BANKING, SAVINGS, TRUST COMPANY AND BOND BUSINESS.
OFFICERS:

JOSEPH E. OTIS, President. WILLIAM C. COOK, Cashier.

WALTER H. WILSON, Vice-Presiden
H. WOLLENBERGER, Asst. to the President.

LAWRENCE NELSON, Vice-President H. L. CHARMAN, Bond Officer.

## MILWAUKEE WELCOMES MR. BIGELOW.


#### Abstract

(Special Correspondence to The Commercial West.) Milwaukee, Nov. Io.-The bankers of Milwaukee gave Mr. F. G. Bigelow, the new president of the American Bankers' association, an enthusiastic welcome home, when they held the annual meeting of their club, last Saturday night. Mr. Bigelow was the guest of honor. The welcome of the club to Mr. Bigelow was presented by the president of the club, James K. Ilsey.

Mr. Bigelow spoke as follows: "The currency question is not settled today. The report made by the currency committee of the American Bankers' association at last year's convention held at New Orleans was rather in the line of what could be accomplished through the aid of congress and not what ought to be done. It was a makeshift to improve the conditions somewhat, but the coming presidential election interferes


|  | Weekly R | ailroad E | ings. |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1903. | 1902. | Inc. | Changes |
| 3d week Oct ${ }^{\text {Chattanooga \& }}$ | \& Southern: |  |  |  |
| July 1-oct. 1. | 34,268 |  |  | 8, $\begin{array}{r}8,398 \\ 3,328\end{array}$ |
| Month Sept. | ${ }_{\text {81, }}$ | \$1,206,210 |  | \$105,599 |
| Jan. 1 -Sept, 30. | ${ }^{8,665,174}$ | 8,526,287 | 138,887 | \$100,59 |
| 3 d week Oct. |  |  |  |  |
|  | 516,331 | 537,051 |  | ${ }_{20,720}$ |
| ${ }^{3} \mathrm{~d}$ week Oct. 1. | \$135,913 | \$131,463 | \$4,450 |  |
| July 1-Oct. 21. | 1,185.31 | 1,032,222 | 153,088 |  |
| 3 d week Oct. | \$147, | \$158,442 |  | \$11,162 |
|  | 4,030,9 | 3,881,724 | 149,252 |  |
| 3d week Oct. .1. | ${ }_{\text {\$469,312 }}$ | \$456,960 | \$12,352 |  |
| Jan. 1 Moct. 21. | ${ }^{19,916,137}$ | 16,255,655 | 3,660,482 |  |
| week Oct. | ${ }^{1142,08}$ | $\$ 129,608$ $\sim$ 2998.857 | $\begin{array}{r}\$ 12,475 \\ 146 \\ \hline\end{array}$ |  |
| ${ }^{\text {Pere }}$ Mara |  |  |  |  |
| Jan. 1-Oct. | 8,983,036 | ${ }_{8,215,175}^{8,17,20}$ | \%19,429 767,861 |  |
| St. Louis Sout | thwestern: |  |  |  |
| July 1-Oct. | 2,257,505 | 2,201,863 | \$55,642 | 17,419 |
|  | ${ }^{\text {8923,568 }}$ |  | \$45,546 |  |
| Toledo. St. Lou | 13,900,725 |  |  |  |
| ${ }_{3}^{3 \mathrm{~d}}$ week Oct. ${ }^{\text {a }}$ | - 8 862,605 |  | \%99,668 |  |
| ronto Hami | iil | 167,246 |  |  |
| 1st week ${ }_{\text {dut }}$ Joct | \$166,208 | 89,401 116,800 | \% 83,022 |  |

Minneapolis, St. Paul \& Sault Ste. Marie Railway Co. Comparative statement of earnings and expenses for month
of Septembe Erearnin
Passenger U. S. mails Express Telegraph ....
 Total $\begin{aligned} & \text { Operating Exp } \\ & \text { Maint'ce way and }\end{aligned}$ structure Maint'ce equip-
ment ment
Conducting transportation..... Total
Net earnings exp. to earn'gs

Month of
Sept.,
1903.
$\$ 543.968$


Low One Way Rates to the Coast.
The Minneapolis \& St. Louis railroad has placed on sale daily special one way colonists excursion tickets to California, Oregon, Washington, Idaho and Montana at very reduced rates. Tourist cars through without change every Wednesday and Thursday via the popular Santa Fe System and "Scenic Route" through Colorado. Call on agents for particulars or address A. B. Cutts, G. P. \& T. A., Minneapolis, Minn.
with the settlement of the question, and I do not believe that any 'settlement of the matter can be made until the election is over."

Mr. Bigelow also made reference to the point that bankers of the country do not always understand the currency question as well as do students of economy.

Following the address by Mr. Bigelow short accounts of the San Francisco convention were given by George W. Strohmeyer and A. J. Frame.

The annual meeting of the Bankers' club preceded the reception to Mr. Bigelow. The officers, who were reelected, are as follows: President, James K. Ilsley; vice president, C. C. Schmidt; secretary and treasurer, A. H. Lindsay; executive committee, Frederick Kasten, F. J. Kipp, Grant Fitch.

## EUGENE M.STEVENS, COMMERCIAL PAPER AND INVESTMENT SECURITIES <br> Municipal, Corporation and Railroad Bonds. Bank Stocks and Local Securities. <br> 127 Guaranty Building. <br> MINNEAPOLIS, MINN.

## Spencer Trask \& Co. BANKERS <br> William \& Pine Streets, New York INVESTMENT SECURITIES

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624 Drexel Bidg., Philadelphia.
MINNEAPOLIS.

## Harm Mortgages-six Mer Cent

A Resident of 22 years, 18 years Banking and Real Estate. Personal knowledge and approval of every loan offered. Not a foreclosure of my mort gages and not a dollar of delinquent interest. The closest investigation courted. Write for references.

W. H. WYLIIAMMSON, Lisbon, No. Daiz.

## Dividends.

Boston.-The Lowell Machine shop has declared a dividend of $\$ 25$ per share, payable Nov. I6 to stockholders

Boston.-The directors of the United Verde Copper Co. have declared a regular monthly dividend of 75 cents per share, payable N

Boston.-The American Soda Fountain Co. has declared an annual dividend of 6 per cent on first preferred stock, payable Nov. 16 to stock of record Nov. 5 . New York.-The Brooklyn Union Gas Co. has declared the regular quarterly dividend of 2 per cent, pay-

New York.-The Niles-Bement-Pond Co. has declared the regular quarterly dividend of $I^{1 / 2}$ per cent on its preferred stock, payable Nov. 14. Books close Nov. 9 and reopen Nov. 16.

New York.-The Pratt \& Whitney Co. has declared the reguar quarterly dividend of $11 / 2$ per cent on its preferred stock, payable Nov. I4. Books close Nov. 9 and reopen Nov. 16.

The directors of the U. S. Trust Co., of St. Louis, have issued the following statement: "This company, incorporated July 27, 1903, has decided to go into liquidation. The demands of a profitable business require a larger capital than this company now has and the times are not propitious for securing new capital. That its depositors may be promptly paid and the interests of its stockholders subserved, it has decided upon the course above indicated. The amounts owing to its several depositors aggregate $\$ 100,296$, and this amount in cash has been especially set apart and appropriated to their payment Mr. George Carstarphen has been appointed as agent to liquidate and settle the affairs of this company

The large amount of United States silver money in circulation in Winnipeg is being made a subject of com ment, and its presence is generally pronounced a nuis ance. One wholesale house received payment last week of an account amounting to \$170 in silver dollars.

## MInneapolls Securitles

Quotations furnished by Eugene M. Stevens, Commercial Paper and Investment Securities, 123 South Third Street, Guar
anty Building, Minneapolis.
Minneapolis, Nov. 6 .

|  | $\underset{130}{ }$ | Asked. | $\begin{aligned} & \text { Last } \\ & \text { Sale } \\ & 110 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| First National Bank... | 170 | 175 |  |
| Germania Bank | 100 | 105 | 105 |
| Hennepin County Savings Bank......... | 150 |  | 150 |
| Minneapolis Trust Company | 120 | 125 | 140 |
| Minnesota Title Ins. \& Trust | 117 | 120 | 127 |
| Minnesota Loan \& Trust Con | 118 | 121 | 127 |
| National Bank of Commerce | 125 | 130 |  |
| Northwestern National Ban | 190 | 192 130 |  |
| St. Anthony Falls Bank | 127 | 130 | 130 |
| South Side State Bank | 135 | 157 |  |
| Security Bank of Minnesota | 153 | 157 |  |
| Swedish-American National Ban | 130 |  |  |
| Minn. Gas Light Co., con. 6's, 1910-30 |  | 111 | 111 |
| Minn. General Electric Co., con. 5's, 1929 | 1031/2 | 104 |  |
| Minneapolis Brewing Co., common, |  | 105 | 103 |
| Minneapolls Brewing Co., preferred | 106 | 11 |  |
| Minneapolis Brewing Co., bonds. | 110 |  |  |
| Minneapolis Syndicate | 175 | 200 |  |
| Minneapolis |  | 100 | 100 |
| North American Telegraph Co. | 70 | 72 | 70 |
| Twin City Telephone Co., first mortgage | 95 | 100 |  |
| Twin City Telephone Co., |  |  | 100 |
| Twin City Telephone Co., preferred. | 107 | 11 | 110 |

The following quotations on St. Paul securities are furnished by Peabody \& Co., brokers, 27 Merchants National bank build ing, St. Paul:

| American National Ban | $\begin{aligned} & \text { Bid. } \\ & 100 \end{aligned}$ | Asked |
| :---: | :---: | :---: |
| Capital Bank |  |  |
| First National Bank. |  |  |
| Merchants' National Bank. | 130 | 145 |
| St. Paul National Bank. |  |  |
| Scandinavian-American | 130 | 135 |
| Second National Bank. | 216 |  |
| State Bank |  |  |
| Northwestern Trust Co..... ${ }^{\text {Minn. Transfer Re, }}$ |  | 105 |
| Minnesota Transfer Ry. Co., |  | 95 |

$\qquad$ $* 125$
$* 110$
$* 100$ 130
115
106 Union Depot Co., consol. 4 s , 1944 American Light \& Traction American Light \& Traction Co. pref St. Paul Gas Light St. Paul Gas Light Co., gen'l 5s, 1918... *110 W. Paul city Ry. Co., cable 5s, 1937.... *ï05 West Publishing Company, preferred St. Paul Fire \& Marine Ins. Company 250
$\cdots$
Co. first
first 5 s, 1916
Chicago Bank Stocks.


SPECIAL ADVERTISEMENTS

[^2]If You Want Depositors
FOR THE POCKET

(GOOD ONES)
Communicate with us. We will supply them for you in a clean and conservative manner with out the objectionable feature of unreliable canvassers.
Or sell you our little savers with our improved system of obtaining depositors.
BANKERS' CONSOLIDATED HOME SAFE CO.
$828=830$ Opera House Bldg., CHIC.AGO


Minnesota delegation, ELEVENTH NATIONAL IRRIGATION CONGRESS at Ogden, Utah, Sept., 1903.

> G. A. Archer.

Hon. R. T. Lewis.
Maj. J. H. Upham.
E. B. Kirk. C. W. Hadley.

Hon. R. T. Lewis.
H. H. Harrison. Dr. M. B. Cullum. Oscar Mitchell.
Col. D. W. Halsted. J. E. Northrup. W. G.
E. F. Smith.

Maj. J. H.
John Leslie.
 Ezra G. Valentine. Col. C. H. Graves. Benj. F. Beardsley. Prof. Thos. Shaw. D. P. Jones. E. D. Childs. W A. Somers.

Telephone Construction.
Fertile, Ia.-A telephone line will be extended from here to Joyce.

Motley, Minn.-A telephone line will be constructed from here to Leader.

Meservey, Ia.-The Rural Telephone Co. of Latimer has extended its line to Meservey.

Tyler, Minn.-Money is being raised for the purpose of installing a telephone system here.

Fairview, S. D.-The Co-operative Telephone Co. proposes to extend its line from Canton to Fairview.

Fort Dodge, Ia.-The Fort Dodge Telephone Co. contemplates improving its lines. The down-town lines will be put underground.

Hokah, Minn.-A telephone line is to be built from across Root river to connect with other farmer lines running into Hokah.

Glenullin, Morton Co., N. D.-A new telephone line is to be constructed from here to Leipsig, a distance of twenty-five miles.

Northwood, N. D.-Telephone lines have recently been completed connecting New Rockford and Leeds, also Hunter and Northwood.

Cedar Falls, Ia.-Cedar Falls and Hudson have been connected by the Mutual Telephone Co. A new metallic

## line has also been completed between Parkersburg and Waterloo.

Dibley, Minn.-The Barnesville \& Wolverton Telephone Co. decided to build 35 miles of additional lines the coming year. The new line will run through Mitchell and Atherton townships and as far east as Pelican Lake.

## Pullman Surplus \$14,275,749.74.

The last distribution of the Pullman surplus- 20 per cent in cash on Aug. 15 and 50 per cent in stock on Nov. I5-was made in 1898. Since then a new surplus has grown steadily until, as shown in the table which follows, it has reached the sum of $\$ 14,275,749.74$, these being the figures at the close of the last fiscal year on July 31:

Surplus.


CHARLES A. CHAPMAN

## CONSULTING ENGINEER

1040-42 Marquette Building,
CHICAGO

## GAS WORKS-We Give Credit

To, and co-operate with local investors, who desire to install local gas works giving superior quality of light and heat for municipal and domestic purposes.
THE REDEIRAT, GAS COMMPANY

## 188 Madison Street, CHICAGO

1132 Collins Street, ST. LOUIS

On improved farms in the Red River Valley, North Dakota and Minnesota. We furnish complete evidence of perfect title-make careful and prompt collection of interest and principal. ALL SECURITY CAREFULLY INVESTIGATED.

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References: J. B. Colgate & Co., 36 Wall Street, New York City; First or Fargo National Banks, Fargo, N. D.
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## WHATCOM AND FAIRHAVEN CONSOLIDATE.

The new Puget Sound city, Bellingham, will be fourth in size in the state of Washington.
(Special Correspondence to The Commercial West.)
Whatcom, Wash., Nov. 9.-A new city, Bellingham, has been created as the result of last week's elections in Whatcome and Fairhaven, in favor of the consolidation of these two cities under the new name of Bellingham.

The new city of Bellingham will be fourth in size in the state of Washington, next to Seattle, Tacoma and Spokane.

Mayor Griffin, of Fairhaven, recognized as one of the most determined opponents of the consolidation of the Bay cities, in a felicitous speech last night at the joint session of the Fairhaven and Whatcom city councils which met to canvass the votes cast in the consolidation election, declared that he is reconciled to defeat and will from henceforth work for the upbuilding of Bellingham. In part Mayor Griffin said, when requested by Mayor Bennett of Whatcom to make a few remarks: "I have not much to say; I am not very well pleased with myself, but I take my medicine. I hope all will pull to-
gether to make a good city. For my part I will work to make one city. 1 expect the south end will be a very small end, but I have no kick coming either one way or the other. I hope we will have a big city and that we all will be happy."

The declaration of every speaker was that he purposed from now on to work zealously for the upbuilding of a great city on Bellingham Bay, which it was agreed is assured since the unity of interests.

The result of the canvass will be filed with the secretary of state and after that is done the Whatcom city council will call a special meeting of the two city councils to choose a day for the election of the city officials of Bellingham.

The vote for and against consolidation was as follows: Whatcom, for consolidation, I,584, against, 252 ; Fairhaven, for consolidation, 580 , against, 339. Total for consolidation, 2,164, against, 59 I .

## FARMERS BUY SPOKANE REAL ESTATE.

## (Special Correspondence to The Commercial West.)

Spokane, Wash., Nov. 9.-Farmers of Idaho, the Big Bend and the Palouse are buying Spokane building lots this year to an unprecedented degree. Some of these purchases are for immediate improvement, while others are solely for investment. The educational facilities offered by the Spokane school system are so fine that prosperous wheat growers of this section like to maintain city homes, where their families can live during the school terms.

Many who have sold their wheat this fall and are casting about for investment of surplus funds have come to the conclusion that Spokane realty at the present prices will make a profit for them.

Nearly every part of the city, but particularly the outlying districts, has profited by these sales. With the construction of new trolley lines and the extension of existing systems, more low priced land has been brought with-

## ACTIVITY IN OMAHA REAL ESTATE.


#### Abstract

(Special Correspondence to The Commercial West.) 'Omaha, Nov. 10.-There is activity in the Omaha real estate market-due chiefly to purchases of lots for homes. On the lots purchased, moderate priced structures will be erected. The excellent condition of the real estate market is a reflection of Omaha's general prosperity-a prosperity which is not con-


fined to any one class of people.
There were 847 transfers of real estate entered of record during the month of October. The total sales for the month amounted to $\$ 2,199,900$, an increase of $\$ 427,900$ over the same month last year. The sales for last week exceeded the same week last year by $\$_{150,100}$. Most of the sales were homes.

> FARM MORTGAGES 6\%

For Sale in Central Minnesota LANDS BOUGHT AND SOLD

## THEODORE AUNE

Glenwood, Minnesota
Detroit, Minnesota

## LUTHER S. CUSHING

Care and Management of REAL ESTATE JOHN TOWNSEND

FIRE INSURANCE
Endicott Building,
ST. PAUL
J. F. CATHOUN

500 Oneida Building, MINNEAPOLIS
Agent for the Drexel Efstate
Real Estate and Loans,
Bonds, Lands and Mortgages.
References: Drexel Estate, Philadelphia, or any Bank in Minneapolis
Elwood S. Corser, Pres.
Lestrr B. Eiwoon, Vice-Pres.

## Corser Investment Co.

D. P. Jones, Pres. W. H. Davis, V-Pres. W. C. McWhinny, Sec. \& Treas DAVID P. JONES \& CO. Mortgage Loans, Real Estate and Rentals Special attention given to management of estates of non-residents. Main Floor Bank of Commerce Building, MINNEAPOLIS
tabour realty company
Solicits the placing of your money and the care and sale of your property Z1O 1st Ave. $8 .$, MINNEAPOHIS

## CHUTE REALTY CO.

301 Central Ave., Minneapolis.
Manufacturing sites and trackage, business and residence property in Minneapolis and St. Paul for sale or rent. Five story manufacturing plant with machinery, elevator, etc., centrally located.

## The Stamp Makers

RUBBER AND METAL

Northwestern Stamp Works
ST. PAUL and MINNEAPOLIS

## FREE BOOKLETS FOR INVESTORS!

Interested in Western Mortgages. Our booklet: "WERE RIGHT ON THE GROUND" gives full particulars about our mortgages and methods of doing business. Our located. Both worth reading. We'll send them free, also compley where these securities are highest references, etc. Our loans are based on over 20 years of experience, personal investigation of land and borrower, established values rapidly enhancing. Our reliability and responsibility are thoroughly established. Investigate us and our securities.
E. J. LANDER \& CO.

BOX 11
Grand Forks, N. D.

## MORE CHEAP POWER FOR PUGET SOUND.

(Special Correspondence to The Commercial West.)
Tacoma, Wash, Nov. 7.-The long and bitter fight for the ownership and control of the water power of White River, which has been waged in the superior court of Fierce county during the past year, has been won by the White River Power Co. Judge Huston, in the superior court of Pierce county at Tacoma, handed down today a decision in favor of the White River Power Co. upon all the points involved.

The stock of the White River Co. was owned by the late William T. Baker, of Chicago, and is now the property of his estate. The chief engineer of the White River Power Co. under whose management the work of developing that power has been going forward, is Mr. Charles H. Baker, who also developed and constructed the Snoqualmie Falls power plant. The project of the White River Power Co. diverts the water of the stream at a point near Buckley, and by an open earthwork canal carries it across the country to the top of the bluff near Sumner, at which point it is discharged through steel pipes or pen-stocks into the power house below, and through water wheels there situated, each water wheel turning an electrical generator. The completed plant will develop 50,000 electrical horse power for immediate distribution and use in the Puget Sound cities and towns

Benefit to Local Industries.
The effect upon local industries, and the development and growth of manufacturing plants, by this addition of 50,000 horse power of cheap electrical energy, can easily be understood. It is a well-known fact that the development of the power of the famous Snoqualmie Falls, and the use of its power in the cities of Seattle and Tacoma, have contributed in a very large measure to the present growth and prosperity of those cities; and the addition of this large quantity of power, cheapening, as it will, the motive power of the large and small manufacturing plants of both cities, will be a large factor in the future growth of the Puget Sound country.

A large number of electrical enterprises, such, for instance, as the electrical railway between Seattle and Everett, and numerous other manufacturing plants in Seattle, which have
only been held back for want of sufficient cheap power to render them possible and profitable, will soon be able to go forward, adding their product to the industrial growth of the Puget Sound cities.

The nature of the lit:gation, decided today, is such that on the essential features of the same it is not subject to review by a higher court. The two principal questions at issue were, whether the White River company had the right of eminent domain and the right to condemn; and secondly whether it were prior to the appropriation of the waters of White River or otherwise. These two points and minor points were settled clearly and conclusively in its favor after a litigation lasting about a year.

The suit was a condemnation suit against the defendant, the Industrial Co. of Tacoma, owned by Stone \& Webster, of Boston.

The effect of the decision will be to give the Baker interests a monopoly of all the important available water power on the North Pacific coast. The Snoqualmie and White River Power Co. will when fully developed and combined, have about 300,000 horse power, enough to operate all the street railroads and industries of the Fuget Sound country and Willamette Valley for years to come. After the White River plant is completed, and the pressing necessities of Seattle and Tacoma have first been administered to, whatever surplus there is, will probably be transmitted to Portland, Ore., and intervening towns.

The Snoqualmie plant has been the means of decreasing cost of operation of street railroads and industries like flour milling, from 50 to 100 per cent, because of the cheapness of its rates for horse-power. The plant itself has proved very profitable. The net earnings for the last year after paying 5 per cent interest on $\$ 750,000$ bonds, amounted to over $\$$ roo,000 , on a stock capitalization of only $\$ 500,000$. The gross earnings were about $\$ 200,000$. The plant is the best instance in the country, next to Niagara, of advantageous utilization of water power.

## ELECTRIC RAILWAYS.

Milwaukee, Wis.-A belt line is being planned for Milwaukee.

Miller, S. D.-An electric railway is proposed from this point to Wessington Springs.

Iowa City, Ia.-An electric line is to be constructed from this city to Waterloo, passing through La Porte.

Sheridan, Mont.-L. D. McCall, of the Toledo and Grand Mines, will build an electric road from here to Virginia City.

Fond du Lac, Wis.-Dr. C. A. Beebe will ask for a franchise to construct an electric railway, power plant and lighting system.

Minneapolis, Minn.-It is proposed to extend the Cedar and Emerson street car line from Emerson and Thirty-second avenue north to Emerson and Thirty-sixth and eventually to the vicinity of the Crystal Lake cemetery.

Minneapolis, Minn.-The street railway company is contemplating the extension of the Thirty-first street line from Nicollet avenue to the river bank in order to connect with an extension of the Selby avenue car line of St. Paul which is to be extended from Prior avenue to connect with the proposed line at the Lake street bridge.

Des Moines, Ia.-A new line is being projected to
the southeast. The line would go in close proximity to the " $Q$ " road for several miles, in close proximity to south from about Palmyra, thence to Sandyville and south to Dallas. Possibly a branch would be run to Knoxville. As soon as a terminal is established at Albia a line will be extended to Centerville.

Through to California Without Change of Cars.
The Minneapolis \& St. Louis R. R. will operate two ekly tourist car lines to California this season.

## Via the "Scenic Line."

The first car will leave St. Pąul, Thursday, Sept. roth, at 8:00 p. m., continuing each Thursday thereafter, and will run via Omaha, Denver, "The Scenic Route," through Colorado, Ogden, Salt Lake City and Southern Pacific, arriving San Francisco $4: 25$ p. m. following Monday and Los Angeles, I :oo p. m. Tuesday.

## Via the "Santa Fe Route."

The second car will leave St. Paul, Wednesday, Oct. 21st, Train No. 2 at 9:00 a. m., continuing each Wednesday thereafter, and will run via M. \& St. L., Iowa Central, Wabash to Kansas City; thence the popular Santa Fe System through New Mexico and Arizona, arriving Los Angeles 8:00 a. m. following Sunday.

The rate for double lower berth through to the Coast is $\$ 6.00$ from St. Paul and Minneapolis.
For full information as to rates and berth reservations, apply to agents or address
A. B. CUTTS, G. P. \& T. A., Minneapolis, Minn.

## The Farm Land Movement.

The following are late farm land transfers, as taken from official county records. They indicate the value of farm lands in the respective localities:

## Minnesota.

Goodhue County.-Huleback to Quist, ne $1 / 4$ of $\mathrm{sw}^{1 / 4}$, $1 / 2$ of $\mathrm{se}^{1 / 4}$ of $n w^{1 / 4}$ and $\mathrm{e}^{1 / 2}$ of $\mathrm{sw}^{1 / 4}$ of $n w^{1 / 4}$, sec. 6-109-18 Kenyon, \$ro,000; Busch to Johnson, 197.81 acres in sec. I-II2-I6, Vasa, $\$ 4,500$; Brandvold to Brandvold, 15 acres Holden, \$3,7oo

Freeborn County.-Lerum to Armstrong, nw $1 / 4$ ne $1 / 4$ sec. 9, Hayward, \$2,600; Sorenson to Hanson, nww ${ }^{1 / 4} \mathrm{ne}^{1 / 4}$ sec. 5, Hayward, and sw $1 / 4 \mathrm{se}^{1 / 4} \mathrm{sec}$. 32, Riceland, $\$ 4,800$ Wilkin County.-Renish to Walsh, nw $1 / 49-\mathrm{I} 34-46$, \$4,ooo; Wares to Erickson, $n^{1 / 2}$ 5-136-48, \$6,670; Ljungren to Larson, ne $1 / 414^{-1} 36-48, \$ 4,800$; McCutcheon to Wright \& Co., $\mathrm{w}^{1 / 2} 9^{-1} 33-46$, $\$ 8,000$; Sanburn to Wolf, $\mathrm{e}^{1 / 2}$ ne $1 / 4$ I8
I30-46, $\$ 2,480$; Palmer to Plaisted, all 23 and $\mathrm{e}^{1 / 2}$ of 22 and ne ${ }^{1 / 4} 27-$ I $33-46$, \$1I,300; Stegge to Anrode, ne $1 / 430$ and $n w^{1 / 4}$ of $n w^{1 / 4} 29^{-136-46, ~} \$ 5,800$; Miller to Schick, $n^{1 / 2} 14$ 135-46, \$10,000

Yellow Medicine County.-Hannah to McLarty, sw ${ }^{1 / 4}$ sec. 19-114-44, $\$ 5,600 ;$ Austin to Peterson, $\mathrm{n}^{1} / 23$ and w
 and $\mathrm{nw}^{1 / 4}$ sec. $2-113-38$, $\$ 24,050$. Elm Creek, $\$ 7,200$; Stinchfield to Beaver, $1 / 2$ acre in ne $1 / 4$ nw $1 / 4 \mathrm{sec} .17$, Fairmont, $\$ 800$; Allison to Luckow, w $1 / 2 \mathrm{nw}^{1 / 4}$ and $n w^{1 / 4} \mathrm{sw}^{1 / 4} \mathrm{sec}$. 2, Fairmont, $\$ 6,726$; Sulem to Englebrecht, w $1 / 2$ of ne $1 / 4$, Galena, $\$ 8,300$. Empire, $\$ 6,000$; Carroll to Carroll, part of sec. 3, Empire, Empire, \$6,000; Carroll $\$ 2,000$; Carroll to Carroll, 80 acres in sec. 35, Rosemount,
$\$ 3,800$; Hackett to Pettinggill, part of sec. I3, Nininger, \$70

Dodge County.-Bringgold to Bennerotte, $\mathrm{e}^{\mathrm{I} / 2} \mathrm{se} \mathrm{I} / 4 \mathrm{sec}$ 2, Concord, and w 25 acres of $\mathrm{Sw} \mathrm{w}^{1 / 4}$ sec. I, Concord, $\$ 3$, 737.50; Bennerotte to Lehnherr, Sr., e $1 / 2$ se $1 / 4 \mathrm{sec} .2$, Concord, \$2,587.50

LeSueur County.-Huonder to Hagan, $\mathrm{s}^{1 / 2}$ of ne ${ }^{1 / 4} \mathrm{sec}$ 35-III-25, $\$ 4,500$; Ryan to Grady, west 50 acres of e 100
 Garrigan to Wenzer, lands in sec. Io, Kilkenny, \$2,300. Watonwan County.-Hunstad to Hunstad, Bolstad and Olson, $\mathrm{s}^{1 / 2}$ of $n w^{1 / 4}$ and $n w^{1 / 4}$ of $\mathrm{sw}^{1 / 4}$ of sec. 19-105-33.
$\$ 5,000$; Lewis to Noonan, nw ${ }^{1 / 4}$ of sec. 6-105-30, $\$ 7,200$. $\$ 5,000$ Otter Tail County.-Bolton to Reimann, $\mathrm{e}^{1 / 2} \mathrm{se}^{1 / 4} \mathrm{sec}$ 20, $\mathrm{w}^{1 / 2} \mathrm{nw}^{1 / 4}, \mathrm{w}^{1 / 2}$ sw1/4, sec. II-134-37, \$3,100; Sonenberg to Werner, ne $1 / 4 \mathrm{ne}^{1 / 4}$ sec. 25-1 37-41, \$1,000; Wetner to Sonenberg, se ${ }^{1 / 4}$ sec. 18-I $35-40, \$ 5,000$; Redden to Harrison, $\mathrm{se}^{1 / 4} \mathrm{se}^{1 / 4}, \mathrm{w}^{1 / 2} \mathrm{se}^{1 / 4}$, ne $^{1 / 4} \mathrm{sw}^{1 / 4} \mathrm{sec}$. $6-\mathrm{I} 33-38, \$ 4,000$.
Rosseau County.-Hugglan to Carlquist, $\mathrm{e}^{1 / 2} \mathrm{sw}^{1 / 4}, \mathrm{w}^{1 / 2}$ se $1 / 433-162-35, \$ 800$; Grieve to Peterson, wi/2 se $1 / 433-159-$ 43, \$600. County. Perkins to Randall, I acre in nw¹/4 24-IOI-29, $\$ 1,600$; Lupkes to Johnson, se $1 / 4$ 7-102-41, $\$ 8,900$ North Dakota.
Cavalier County.-Price to Penner, sw ${ }^{1 / 4}$ 24-160-61, $\$ 4, \mathrm{I} 20$; Sturm to Folts, $\mathrm{s}^{1 / 2} \mathrm{sw}^{1 / 4}, \mathrm{nw}^{1 / 4} \mathrm{sw}^{1 / 4}$ and $\mathrm{w}^{1 / 2} \mathrm{nw}^{1 / 4}$
sec. 32 and $\mathrm{ne}^{1 / 4} \mathrm{se}^{1 / 4}$ and $\mathrm{e}^{\mathrm{T} / 2} \mathrm{ne}^{1 / 4} 3 \mathrm{I}-\mathrm{I} 6 \mathrm{I}-59, \$ 7,040$; Prom to Sandvig, $\mathrm{s}^{1 / 2} \mathrm{se}^{1 / 4}$ and $\mathrm{s}^{1 / 4} \mathrm{sec}$. $17-\mathrm{I} 6 \mathrm{I}-57$, $\$ \mathrm{I}, \mathrm{I} 50$; Adams to Moffatt, $\mathrm{s}^{1 / 2} \mathrm{nw}^{1 / 4}$ and lots 3 and 4 and part of $\mathrm{sw}^{1 / 4}$ 1-163-63, and part of the $e^{1 / 2} \mathrm{nw}^{1 / 4}$ 12-163-63, \$3.500; Smith to Dah1, sw ${ }^{1 / 4}$ 20-160-58, \$5,500; McAllan to Smith, swT/4 20-160-58, \$3,600.

McHenry County.-Rosholt to Svindal, neT/4 30-I 59-77, $\$ \mathrm{r}, 000$; Sheets to Stubbins, $\mathrm{n}^{1 / 2} \mathrm{se}^{1 / 4} \mathrm{~s}^{\mathrm{T} / 2} \mathrm{ne}^{\mathrm{T} / 4}$ 9-156-79, \$2, 000; Tifft to Tifft, $\mathrm{s}^{1 / 2}$ ne $1 / 4$ lots I and 2 I-

## South Dakota

Brookings County.-W Waldburger to Olsen, se $1 / 4$ IO-III $52, \$ 4,800$; Lien to Hanson, $\mathrm{e}^{1 / 2}$ nww $1 / 4,16-212-47$, $\$ 2,800$
Hulbert to Scott Miller, se $1 / 4$ 22-11I-48, $\$ 2,880$; Richards to Austin, $w^{1 / 2} n w^{1 / 4} 4$ and $n^{1 / 2} n^{1 / 4}$ 5-112-50, \$4,000; Vander Meide to Vander Schaaf, se $1 / 4$ 24-110-52, $\$ 5,000$ Knoche to Hoel, $\mathrm{s}^{1 / 2} \mathrm{se}^{1 / 4} \mathrm{ne}^{1 / 4} 14$, and $\mathrm{nw}^{1 / 4} \mathrm{nww}^{1 / 4} 13-\mathrm{II} 2$ 52, \$2,913; Christensen to Larson, $\mathrm{sw}^{1 / 4}$ and $\mathrm{se}^{1 / 4} \mathrm{nw} 1 / 4$ I9-I 12-47, \$3,200.

Charles Mix County.-McReynolds to Moore, sith $^{1 / 2} \mathrm{sw}^{1 / 4}$ and $n w^{1 / 4} \mathrm{Sw}^{1 / 4} \mathrm{I}$ and nw $1 / 4 \mathrm{nw} \mathrm{w}^{1 / 4}$ I2-96-66, $\$ 3,200$, Pease Linkhart, SW $1 / 4$ nw $1 / 4$ and $\mathrm{w}^{1 / 4} \mathrm{sw}^{\mathrm{I}} / 423, \mathrm{w}^{\mathrm{I} / 2} \mathrm{nw}^{\mathrm{T}} / 4$ and $\mathrm{nw} \mathrm{w}^{1 / 4} \mathrm{sw} \mathrm{w}^{\mathrm{I} / 4}$ of sec . 26-96-65, $\$ 5,000$; Thompson to Johnson, $\mathrm{w}^{1 / 2} \mathrm{se}^{\mathrm{T} / 4}$ and $\mathrm{e}^{\mathrm{T} / 2} \mathrm{sw}^{\mathrm{T} / 4} 34$ 97-63, \$5,000.

Minnehaha County.-Hyde to Peters, e 60 acres of $n^{1 / 2}$ of $\mathrm{sw}^{1 / 4}$ and $\mathrm{ne}^{1 / 4}, 20$ acres of $\mathrm{s}^{1 / 2}$ of $\mathrm{sw}^{1 / 4} \mathrm{sec}$. 24-IOI-49 $\$ 5,400$; Huston to Stephenson, nw $1 / 4$-102-47, $\$ 55$ 1. 02 .

## Iowa.

Clayton County.-Smouse to Dodge, 40 acres in sec Mallory, \$r,000; Rodenberg to Rodenberg, 217.32 acres
in secs. 14 and 23, Jefferson, $\$ 5,000$; Basquin to Basquin, 40 acres sec. 25, Lodomillo, $\$ 1,800$; Oliver to Oliver, parcel of land in town of Monona, \$1,000; Mosby to Mosby, 121 acres sec. 31, Grand Meadow, $\$ 3,000$.

Boone County.-Ferguson to Nelson, s $1 / 2$ ne $1 / 434-82-$ 27. $\$ 4,920$; Bentley to Root, ne $1 / 4 \mathrm{ne}^{1 / 4} 7-82-27, \$ 3,400$.

Webster County.-Hubbard to Hubbard, $\mathrm{sw}^{1 / 4} \mathrm{se}^{1 / 4} 36$ -$88-29, \$ 2,400$; Crowell to Foley, I-3 interest in Sw1/4 24-$88-29, \$ 5,659$; Engberg to Mahar, 160 acres s $14 \times 23$ 87-29, \$10,400.

Wapello County.-Brown to Ross, $\mathrm{s}^{1 / 2} \mathrm{sw}^{1 / 4} \mathrm{nw}^{1 / 4} \mathrm{nw}^{1 / 4}$ $\mathrm{sw}^{1 / 4}$ nw $1 / 4$ sec. 12-73-1 3 , $\$ 1,350$. Crooks, pt. $\mathrm{se}^{\mathrm{T} / 4}$ 25-87-
Calhoun County.-Parsons to Coll 31, \$1,700; Halforty to Richards, $\mathrm{sw}^{1 / 4}$ and $\mathrm{sw}^{1 / 4} 11 \mathrm{e}^{1 / 4} \mathrm{w}^{1 / 2}$ $\mathrm{se}^{1 / 4}$ and $\mathrm{se}^{1 / 4} \mathrm{se}^{1 / 4} 20-89-32, \$ 19,200$; Richards to Halforty, 11/4 17-88-32, \$9,200.

Woodbury County.-Wehrmann to Wathias, $\mathrm{Sw}^{1 / 4}$ of 4-86-44, \$9,000; Fitzpatrick to Fitzpatrick, s $^{T / 2}$ of nw ${ }^{1 / 4}$ 3-86-42, \$1,600.
Hamilton County.-Lister to McCoy, w ${ }^{1 / 2} \mathrm{se}^{\mathrm{T}} / 4$ and $\mathrm{s}^{1 / 2}$ ne $1 / 4$ 18-88-23, \$9,600; France to Litchfield, s $143-50$ acres of se $1 / 4$ 5- $-89-24, \$ 9,327.50$; Powell to Jones, s 8 o acres of 23, \$6,000

Walla Walla and Wenatchee, Wash., have recently shipped a few carloads of Italian prunes to England. Washington now has a high reputation abroad as a prune grower. The Italian prune promises to be a prominent staple crop in Washington. Navigation to Alaska by the Nome and St. Michael routes is closed for the season. The summer season of 1903 has ka with an output of gold that is conservatively estimated at $\$ 6,000,000$, a gain of nearly $\$ 2,000,000$ over the season of 1902 . Greater results are looked for in 1904 by reason of the ex-
tensive hydraulic plants to be operated next year.

## 200,000 ACRES

 eastern-central Minnesota, in tracts to suit, at $\$ 4$ in $\$ 8$ oo per acre. Strong soil, excellent climate, big rops and an abundance of fine timber for fuel and building material.HENRY M. TROY
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PResident. Vice Presidenter STROM, Sec. and Treas.
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# Peoples Trust \& Savinos Bank agaer minut , reatem CHAS. F. ALDEN, Vice-President CHAS B. MILLS, <br> Cashier of CLINTON, IOWA. 

Capital<br>

LIABILITIES:
Statement of September 9th, 1903.

$\$ 30 \%, 000.00$<br>$130,000.00$ $35,000.14$<br>3,988,219.52

$\$ 4,453,219.66$
RESOURCES:
Cash and Sight Exchange
$83,818,605.56$ 634,614.10
$\$ 4,453,219,66$


#### Abstract

PRESS COMMENT. The Omaha Chamber of Commerce. President Stickney of the Chicago Great Western has not only sounded the keynote for making Omaha the grain market for Nebraska, western Iowa and South Dakota, but he has also taken the initiative for the organization of a Chamber of Commerce on a basis that will place the business men of Omaha in position to cope effectually with rivals and enforce fair treatment from all transportation lines that converge here. Taking Minneapolis as their model, the bankers, merchants and manufacturers of this city, acting on President Stickney's recommendation, have taken the first steps toward the incorporation of a new commercial body that is destined to exercise potential influence upon the future growth of Omaha and the development of Nebraska's industries.

The men who have headed the membership list of the Chamber of Commerce represent push, enterprise and capital. The enthusiasm exhibited by them at the initial meeting is a guaranty that they are in dead earnest and determined to make the project a success. It is a foregone conclusion now that every prominent business man of Omaha and capitalists who are interested in its growth and prosperity will speedily join hands with those who have already enrolled themselves in the membership of the new Chamber of Commerce. It is equally certain that the membership will be swelled by leading merchants, packers and manufacturers in South Omaha, and eventually by business men from other cities and towns in the territory tributary to Umaha.

With the example and experience of Minneapolis and Kansas City before us the Omaha Chamber of Commerce should be able to pave the way not only for the establishment of a grain market and the erection of elevators, cereal and flouring mills, but for increased activity generally in other fields of industry. At the outset, howeyer, it may be well to bear in mind that it will not do to scatter our fire or to attempt too many new enterprises at the same time. For the present all energies should be bent upon the development of industries that will enable Omaha to handle the 140,000,000 bushels of grain that are produced annually within the radius absolutely within its exclusive reach. When that task shall be accomplished it will be time to look for other kingdoms to conquer.- Omaha Bee.


## Campaign of Education.

If the St. Paul Dispatch cannot agree with Mr. James J. Hill as to the public benefit which will come from a suppression of competition among railways, it can heartily agree with him in what he sald to the farmers of North Dakota at the irrigation convention last week. In it he showed that consummate ability to gather details, marshal them and mass them upon the desired point, which he often displayed in matters more peculiarly within the scope of his vocation. He grasped not only the local phases of the movement, but the larger effects to follow. Not the least interesting portion of his address was his narrative of how he, with other railway presidents whose lines traverse the arid or sub-arid regions, spent $\$ 25,000$ a year for five years in educating public opinion to the importance of irrigation and thus created a popular sentiment that forced congress to act. It were better for the country were all "campaign funds" devoted to like laudable ends.

Mr. Hill did not restrict himself to presenting the need and advantage of irrigation in regions where rainfall is too light for crop cultivation. He went into the subject as affecting localities where the rainfall is regarded as suf-

to the fullest crop production. He quoted the experiments made Dy Dr. Ging, of the Wisconsin university, on the production of water supply to dry pound products needed to produce most from the soil; more water during the growing season than is the entire annual rainfall of Wisconsin. While those who, in a small way, in garden plots, have learned how much more productive land is when copiously supplied with water, even they will be surprised to be told that dent corn requires 309 pounds of water to each pound of dry product, and barley needs 2,398 pounds. A supply of water equivalent to the whole annual rainfall increased four times the quantity of corn grown on like soil under natural supply

Irrigation thus presented becomes an important question not only for the arid and sub-arid portions of the country, but for those where dependence upon rain has become habitual, without supplementing it by artificial means. A larger effect of this would be such an increase in soil productivity that, as in the desert regions where water is applied, a less number of acres will be required for sustenance, a larger population be made possible, and with the increase of population will come increase of railway traffic bringing greater prosperity to owners. There is a selfishness, then, in this interest of Mr. Hill and his associates in the "campaign of education" for irrigation, but it is that "enlightened selfishness" which gives as well as takes.-Bismarck Tribune.

## A Novelty in Railroad Education.

The novel project of running a palatial special train from Chicago to New Orleans and return, a distance of nearly 2,000 miles, for the sole benefit of competitors was successfully carried out by the officials of the Illinois Central railroad last week. Nearly too general passenger agents and members of their families were the guests of the Illinois central during the trip, everything, including musical entertainments in the observation car, being provided by the company. Had anyone undertaken to purchase the service and entertainment provided the cost could not have been far from $\$ 10,000$. The train was, so to speak, an edition de luxe, the Pullman company certifying that the new cars furnished were the finest ever manufactured by them, and the engineers and train crew were the most expert in the employ of the railroad company.

The novelty of the affair consists largely in the fact that a few years ago railroad companies strove to keep from competitors accurate knowledge of conditions along their lines of railroad. Excluding the complimentary feature, the main purpose of the Illinois Central expedition was to educate competing lines regarding the unexcelled transportation facilities possessed by that company, and the possibilities which lie in the development of the South. Although progressive men, the general passenger agents who were on the trip were amazed to learn that the Illinois Central now practically has a double track system all the way between Chicago and New Orleans and a rock ballasted roadbed with few grades and curves, which is capable of accommodating an enormous volume of traffic. They were also surprised at the phenomenal commercial and industrial awakening which the South is experiencing, and they will spread the news regarding both facts for months to come. effectively and promoting travel there from every quarter of the country. Naturally the Illinois Central will get the benefit of this, for, in short, it has recruited a force of too live advertising agents from among the ranks of its active competitors. Under railroad methods in vogue prior to the era of "community of interests" such an undertaking would have been hailed as suicidal.-Chicago Record-Herald.

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## Live Stock Markets.

(Special Correspondence to The Commercial West.) Hogs. . Paul, Nov. 12.-Hog receipts at the six most prominent markets for the first three days this week
totaled about I7I, 800 , compared with 137,200 for the same three days last week and 221,300 for the corresponding period last year. There were about 11,250 hogs received here during the first three days this week, against II,980 for the same three days last week and 12,684 for the like three days last year.
There were 244,200 hogs received at the six largest markets last week, against 269,300 for the preceding week, 206,900 for the like week last month, 337,100 for the same week last year and 362,600 for the corresponding week two years ago. South St. Paul received 20,616 hogs last week, compared with 18,197 for the week previous, 9,888 for the corresponding week last month, 17,631 for
the same week last year and 19,164 for the like week two the same week last year and 19,164 for the like week two
years ago.

While the marketing of hogs at the various large packing centers has been only fairly moderate for this season of the year, the run has been a little heavier than last week. Prices, during the latter half of last week strengthened on light receipts but declined sharply on Tuesday under a liberal marketing East and now stand in a 5c to loc lower notch than a week ago. Good light and butcher weight hogs are selling to the best advantage and are now quotable from $\$ 4.60$ to $\$ 4.80$. Inferior, rough heavy hogs are selling down to \$4.ro. Quality is averaging a little better than last week and weights, during the past two days have been considerably lighter. While the market is the lowest for over three years, it is thought that there can be no lasting improvement in the near future and most traders are inclined to the opinion that prices have not yet reached bottom. The bulk today sold from $\$ 4.45$ to $\$ 4.60$, against $\$ 4.45$ to $\$ 4.65$ last Wednesday, $\$ 5.15$ to $\$ 5.55$ the same day last month, $\$ 5.80$ to $\$ 5.85$ a year, $\$ 5.20$ to $\$ 5.25$ two years,

Receipts of cattle at the six principal markets for the first three days this week totaled about 148,400, compared with 156,300 for the same three days last week and I8I,200 for the corresponding three days last year. Cattle receipts here during the first three days this week were about 7,270 , against 10,265 for the first three days last week and 7,292 for the same three days last year. Six large week of 203,700 for the preceding week 224,800 for the like week last month, 171,700 for the same two years ago. South St. Paul received I2,Ior cattle last week, compared with 12,326 for the week previous, II,375 for the corresponding week last month, 6,933 for the like week last year and 6,462 for the same week two years ago.

Lighter receipts here and at other large centers gave an improved tone to the trade on beef and butcher cattle the past week and caused a strengthening of prices on all grades, although values are not quotably higher than a week ago. The local demand is strong for the good grades and receipts of such kinds are not meeting the requirements of the trade here. Range cattle are still coming but supplies from this source are diminishing and two bill very likely see the end of and two or three weeks will very likely see the end of Digitized foflipRASERS from the ranges for this season. The quality https://fraser.stlouisfed.org
Federal Reserve Bank of St. Louis

Receipts of live stock at South St. Paul for the week ending
Wednesday, November 12, 1902: Wednesday, November 12, 1902: Cattle. Hogs. Sheep. Horses. Cars. Thursday,
Friday, N Saturday
Monday. Tuesday,

Totals



## Thursday <br> Friday <br> Monday

Tuesday
Wednesday

| Comparative Hog Receipts. |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Last Week. | Previous Week. | Year Ago. |
| Chicago | 115.400 | 133,500 | 174,000 |
| Kansas | 35,300 | 32,500 | 60,600 |
| South Omana | 26,300 | 24,600 | 35,600 |
| South St. Josep | 21,500 | 23,000 | 13,800 |
| East St. Louis | 21,500 | 37,500 | 35,500 |
| South St. Paul. | . 20,600 | 18,200 | 17,600 |
| Totals | 244,200 | 269,300 | 337,100 |
| Comparative Cattle Receipts. |  |  |  |
|  | Last Week. | Previous Week. | Year Ago. |
| Chicago | 70.300 | 85,100 | 57,700 |
| Kansas City | 56,900 | 70,600 | 50,300 |
| South Omaha | 27,000 | 33,800 | 24,200 |
| South St. Josep | 12,900 | 18.200 | 13,800 |
| East St. I.ouis | 24,200 | 35,700 | 18,800 |
| South St. Paul. | .... 12,100 | 12,300 | 6,900 |
| Totals | 203,400 | 255,700 | 171,700 |


|  | Comparative Sheep | Receipts. |  |
| :---: | :---: | :---: | :---: |
| Chi | Last Week. | Previous Week. | Year Ago. |
| Kansas City | 145,60 30,600 | 136,300 | 123,600 |
| South Omaha | 70,700 | 76,600 | 70,500 |
| South St. Josep | 3,600 | 8,700 | 7,400 |
| East St. Louis | 8,200 | 8,700 | 9,200 |
| South St. Paul | ... 56,100 | 52,400 | 24,300 |
| Totals | . 314,200 | 328,800 | 267,400 |

St. Paul Union Stockyards Company.

Month of October, 1903:

| Receipts. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cattle. | Calves. | Hogs. | Sheep. | Cars. |
| C. G. W . | 525 | 110 | 3,228 |  | 74 |
| C. M. \& St. | 2,607 | 382 | 8,776 | 4,343 | 273 |
| M \& St. L... | 466 | 122 | 5,654 | 1,277 | 121 |
| C. St. P. M. \& | 1,305 | 204 | 14,045 | 3,791 | 267 |
| C. B. | 281 | 31 | 1,210 | 325 | 29 |
| Wis. Cen | 84 |  | 491 | 163 | 10 |
| Soo | 6,190 | 562 | 4,613 | 9,015 | 333 |
| Great Northern | 21,785 | 1,136 | 12,073 | 118,554 | 1,659 |
| Northern Pacific | 17,443. | 783 | . 5,629 | 119,773 | 1,287 |
| Driven in | 873 | 88 | 601 | 164 | ..... |
| Total | 51,632 | 3,422 | 56,890 | 258,072 | 4,064 |
| Last year | 52,728 | 2,919 | 50,323 | 147,965 | 3,568 |
| Shipments. |  |  |  |  |  |
|  | Cattle. | Calves. | Hogs. | Sheep. | $\begin{aligned} & \text { Total } \\ & \text { Cars. } \end{aligned}$ |
| C. ${ }_{\text {C. }}^{\text {R. }}$ I. ${ }^{\text {\& }}$. | $\begin{array}{r} 1,300 \\ 16,601 \end{array}$ |  |  | $\begin{array}{r} 2,996 \\ 26,620 \end{array}$ | 60 746 |
| C. M. \& St. | 9,911 | - |  | 95, 994 | ¢56 852 |
| M. \& St. | 651 |  |  | 7,689 | 76 |
| Omaha | 7,573 |  | 175 | 20,176 | 438 |
| C. B. \& | 5,964 | 32 |  | 31,681 | 406 |
| Wisconsin Central | 50 |  |  | 9,965 | 47 |
|  | 201 |  |  | 251 | 7 |
| Great Northern | 314 | 52 |  | 2,761 | 25 |
| 入orthern Pacific | 499 | 115 | 96 | 1,528 | 26 |
| Driven out | 1,677 | 345 | 71 | 4,696 |  |
| Total | 44,741 | 835 | 2,466 | 204,357 | 2,683 |
| Last year | 49,198 | 1,940 | 936 | 111,779 | 2,474 |



UNION STOCK YARDS COMPANY OF OMAHA.
Statement of Receipts and Disposition of Stock for Month Ending Oct. 31, 1903, and Month Ending Oct. 31, 1902 :


## eararain Q MILLING\&o

## THREE MONTHS OF THE NORTHWEST CROP.

Minneapolis and Duluth Received $11,600,000$ Bu. Less Spring Wheat In First Quarter of the Year Than a Year Ago.

Those who enjoy drawing conclusions from statistics may find interesting data in the receipts of wheat at Minneapolis for the first three months of the crop year, August to October, inclusive. The showing for wheat by roads is as follows

|  | $\begin{aligned} & \text { 1903, } \\ & \text { cars. } \end{aligned}$ | $\begin{aligned} & 1902, \\ & \text { cars. } \end{aligned}$ | $\begin{gathered} 1903, \\ \text { bu. } \end{gathered}$ | $\begin{aligned} & \text { 1902, } \\ & \text { bu. } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| G. N.- |  |  |  |  |
| Aug. | 923 | 1,566 | 830,700 | 1,409,400 |
| Sept. | 4,438 | 3,070 | 3,944,200 | 2,763,000 |
| Oct. | 4,462 | 4,8or | 4,015,800 | 4,320,900 |
| Total | 9,823 | 9,437 | 8,890,700 | 8,493,300 |

R. I.-

Aug.
Sept.
Oct.
Total
N. P.-

Aug.
Sept.
Total
G. W.
Aug.
Sept.
Oct. . .
Total
Mil.-_
Aug.
Sept.
Oct.
Total
Aug.
Sept
Oct.
Total St. L.Aug.
Sept.
Total
Wis. Cen.-
Aug.
Sept.
Oct.

| C. B. \& Q.- |
| :---: |
|  |  |
|  |
| Sept. |
|  |  |
|  |
| Soo- |
| Aug. |
| Sept. |
| Oct. |

Total
This ............... 2,643 3,039 2,368,700 2,745,700 the first three months of the crop year $25,538,400$ bushels of wheatagainst $25,175,400$ bushels for the same period last year, a gain this year of 360,000 bushels in the gross. The inspection sheets show that of the total received last year, 803,700 bushels was winter and 45,000 bushels macaroni, while this year, the amount on winter received in Minneapolis is $4,825,800$ bushels, and macaroni 496,800 bushels, leaving $4,110,900$ bushels less spring wheat received at Minneapolis in the three months than last year.

Duluth received in the three months $7,500,000$ bushels less spring wheat than last year, which makes in,6io,900 bushels less received in the two markets than in the first quarter of the preceding year, leaving $13,400,000$ bushels Digitizedfor 据ASER account for in the remaining three quarters https://fraser.stlouisfed.org
Federal Reserve Bank of St. Louis
of the year if the Jones estimate was approximately correct, or making it necessary to increase last year's spring wheat receipts at the two markets by $12,000,000$ above the receipts of a year ago for the next nine months if those who estimate $175,000,000$ as the crop are correct. This is the statistical situation on November I as shown by the official records, and the trade can estimate what the next nine months will bring forth in the way of Northwest wheat receipts.

The summary of bushels received at Minneapolis at rate of 900 bushels a car for the two years, which is approximately accurate, is as follows

| Great Northern | $\begin{aligned} & \text { 1903. } \\ & 8,890,700 \end{aligned}$ | $\begin{gathered} 1902 . \\ 8,493,300 \end{gathered}$ |
| :---: | :---: | :---: |
| Northern Pacific | 3,089,600 | 1,800,000 |
| Milwaukee | 4,852,900 | 7,124,500 |
| Omaha | 2,037,000 | 2,507,400 |
| Soo | 2,368,700 | 2,745,100 |
| Rock Island | 931,700 | 71,100 |
| Great Western | 1,071,000 | 289,800 |
| St. Lotris | 812,700 | 1,863,200 |
| Wis. Central | 701,100 |  |
| C. B. \& Q | 783,000 | 81,000 |

$25,538,400 \quad 25,175,400$
Coarse Grains at Minneapolis.
The amount of coarse grain received in Minneapolis by roads this year and last is as follows

Corn, Oats, Barley, Rye, Flax,

| G. N.-1902. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Aug. | 24 | 170 | 269 | 30 | 63 |
| Sept. | 18 | 394 | 874 | 50 | 300 |
| Oct. | 19 | 420 | 691 | 53 | 474 |
| Total | 61 | 984 | I,834 | 133 | 837 |
| $1903-$ |  |  |  |  |  |
| Aug. | 4 | 178 | 189 | 37 | 23 |
| Sept. | 13 | 676 | I,303 | 42 | 246 |
| Oct. | 6 | 680 | 850 | 55 | 433 |
| Total | 23 | 534 | 2,342 | 13 |  |




| Aug. | 4 | 137 | 28 | 8 | 13 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sept. | 4 | 228 | 69 | 26 | 70 |
| Oct. | 3 | 250 | 87 | 25 | 40 |
| Total | 7 | 615 | 184 | 59 | 123 |


| 1903.- |  | 130 | II | 5 | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sept. | 12 | 107 | 35 | 13 | 34 |
| Oct. | 13 | 154 | 61 | 9 | 32 |
| Total | 25 | 391 | 107 | 27 | 72 |
| Mil.-r902 |  |  |  |  |  |
| Aug. | 28 | 236 | 166 | 57 | 84 |
| Sept. | 9 | 416 | 359 | 81 | 394 |
| Oct. | 25 | 390 | 324 | 74 | 305 |
| Total | 62 | I,042 | 849 | 212 | 783 |
| 1903.- |  |  |  |  |  |
| Aug. |  | 269 | 173 | 57 | 4 T |
| Sept. | 2 | 243 | 505 | 80 | 201 |
| Oct. | 27 | 504 | 569 | 95 | 394 |
| Total | 29 | 1,016 | ,247 | 232 | 636 |



| $\begin{array}{r} 154 \\ 77 \\ 93 \end{array}$ | $\begin{aligned} & 204 \\ & 401 \\ & 5 \mathrm{II} \end{aligned}$ | 175 371 472 | 42 64 87 | $\begin{array}{r}43 \\ 288 \\ 217 \\ \hline\end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 324 | 1,116 | 1,018 | 193 | 528 |
| 140 | 210 | 147 | 27 | 22 |
| 163 | 602 | 416 | 48 | 95 |
| 157 | 984 | 998 | 64 | 176 |
| 460 | 1,796 | I,56I | . 39 | 293 |
| 10 | 76 | 47 | 6 | 95 |
| 14 | 155 | 133 | 22 | 368 |
| 34 | 186 | 231 | 29 | 171 |
| 58 | $4^{17}$ | $4^{11}$ | 57 | 634 |
| 18 | 63 | 43 | 18 | 29 |
| 16 | 91 | 70 | 20 | 145 |
| 4 | 192 | 128 | 33 | 217 |
| 38 | 346 | 24 I | 71 | 391 |


| 1903.- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Aug. | I | .... | .... | . . . |  |
| Sept. | . | 3 | .... | .... | I |
| Oct. | . | .... | . . . | . . . |  |
| Total | I | 3 | .... | $\ldots$ | I |
| C. B. \& Q.-1902. |  |  |  |  |  |
| Aug. | . | I | .... | . . . |  |
| Sept. | . |  |  | . . . | 2 |
| Oct. | $\ldots$ |  | . . . | .... |  |
| Total | . . | I | .... | .... | 2 |
| 1903- |  |  |  |  |  |
| Aug. | $\cdots$ | 6 | 4 | .... | I |
| Sept. | 10 | I |  | .... |  |
| Oct. | . . | I | 4 | .... |  |
| Total | 10 | 8 | 8 | $\ldots$. | I |
| Soo-1902. |  |  |  |  |  |
| Aug. | . | 20 | 43 | 4 |  |
| Sept. | . | 90 | 100 | 3 | 166 |
| Oct. | . | 62 | 72 | 8 | 574 |
| Total | . | 172 | 215 | 15 | 744 |
| 1903.- |  |  |  |  |  |
| Aug. |  | 21 | 90 | 10 | 14 |
| Sept. | 2 | II6 | 166 | II | 154 |
| Oct. | . | 15 I | 160 | 5 | 939 |
| Total | 2 | 288 | 416 | 26 | ,107 |

## NORTH PACIFIC COAST FLOUR SHIPMENTS.

## (Special Correspondence to The Commercial West.)

Portland, Ore., Nov. I0.-The largest cargo of flour ever floated was cleared from Portland last week, on the steamship Algoa for Oriental ports. The cargo broke all previous records by nearly 20,000 barrels, the nearest approach being the cargo of the steamship Tremont from Tacoma about a year ago with 67,600 barrels. The Algoa had aboard 85,276 barrels of flour. In addition to the flour she carried 17,856 bushels of wheat, or a total in wheat measure, of 391,614 bushels.

For the first time in the history of this port the exports of flour from Portland for the first four months for the season are in excess of the wheat exports. Reduced to wheat measure, the exports from July I to November I were: Wheat, I, 480 ,492 ; flour in wheat measure, I. 740,159 bushels.

## Shipments from Puget Sound.

The shipments from Puget Sound make an even more striking showing on these lines, for during the period mentioned but 592,444 bushels of actual wheat was exported from Seattle, Tacoma and Everett, while the same cities sent out in flour an equivalent of $3,460,604$ bushels of wheat, or more than five times as much wheat as flour. The extraordinary excess of flour shipments over those of wheat from Puget Sound is due to the fact that a considerable amount of flour was diverted from Portland and Portland territory on account of a shortage of flour steamers in this port and a surplus on Puget Sound. Wheat shipments were correspondingly heavier from Portland than from the Puget Sound ports, on account of plenty of ships for handling the business being available at this port.

## Flour Shipments Gain on Wheat.

The interesting feature of the shipments from both ports, however, lies in the fact that such a large portion of the surplus already moved has been shipped out in the form of flour. So many conditions enter into the increasing profits which are kept at home by thus manufacturing our raw material that it would be difficult to estimate the exact amount that has been added to the right side of the ledger by both farmers and millmen, but in the aggregate it will amount to many thousands of dollars already. The lowest rate yet made on wheat to Europe from Portland is about I6 shillings per ton,
while all of the flour that has been shipped to the Orient has been taken at $\$ 3$ per ton, a saving on the freight item alone of about \$I per ton.

Another big advantage to the Northwest is derived from the large amount of money that is paid out by millowners for labor in converting these millions of bushels of wheat into flour. For that which is ground at the interior mills there is always a good market at home for the offal, and the millers save not only the ocean freight on the bran and shorts, but the rail freight from the interior to tidewater as well. The city mills likewise have a good market at home for all of the bran, shorts and middlings, and with the increase in the dairying industry in the Williamette Valley there is a steadily increasing demand for these mill products.

Orient May Take Entire Surplus.
It has been freely oredicted that the entire exportable surplus of the Oregon, Washington and Idaho wheat crop will eventually find its way to market in the form of flour for the Oriental markets, and the business for the current season would indicate that the time was not far distant when the prediction would be verified. Unfortunately for growers and millers alike, the situation at present is an abnormal one, and due largely to the strained relations between Japan and Russia, but the increase on strictly legitimate lines has been sufficient each year to warrant the belief that the European export business will never again take care of so great a proportion of the wheat crop of the Pacific Northwest as it has handled in the past. The change is beneficial and profitable, not only to farmers and millers, but to all other lines of trade, which stand or fall with the prosperity or adversity of the farmer.

San Francisco Shipments Decline.
The San Francisco Produce Exchange reports the following exports of grain and fiour, season of 1903-4, to Oct. 29, at San Francisco:


Milwaukee Grain Market.
(Special Correspondence to The Commercial West.)
Milwaukee, Nov. II.-Milwaukee's grain markets were trimmed all around during the past week, with wheat and barley leading in the rout of the bulls as a result of an overflow of supplies which exceeded the requirements of millers, maltsters and shippers. The receipts were simply enormous and the sidetracks leading to the mills, malt houses and elevators were glutted with loaded cars. Wheat broke 2 c to 3 c a bushel, barley was Ic lower for the best, bright-colored malting and anywhere from 2 c to 4 c lower for the feed, which was almost a drug on the market, the greater portion of the supply being unsold. The shipment of two cargoes of barley, about 220,000 bushels, to Buffalo somewhat relieved the congested state of affairs here on Tuesday, but reports from country stations stated that the shipping fever was on and that receipts here during the next ten days would be almost limitless. Even the best grades of milling wheat sold slowly compared with the demand which maintained high premiums up to within a day or two, and the ordinary grades of northern, tough and smutty stuff was almost as difficult to get rid of as a bull-dog with his incisors fastened in the seat of a tramp's trousers. Rye was not in as bad a position as wheat and barley, and prices were fairly well sustained around $56^{T} / 2 \mathrm{C}$ to 57 c for No. 1 , and cash corn also sold rather more readily than the week before, with the prices of No. 3 ranging at 46 c to 47 c and No. 3 yellow at $46 \frac{1}{2} \mathrm{c}$ to $47^{1 / 2} \mathrm{c}$. Choice oats were salable at a slight advance up to Tuesday, when prices fell back $1 / 2 \mathrm{c}$, while the light-weights were difficult to get rid of at any price.
The flour trade was as good as could be expected under the circumstances, and a decline of only IOC was established. The domestic business kept five of the mills going at full time six days in the week, and the accumut
lation of orders resulted in a good sized output. The lation of orders resulted in a good sized output. The
foreign demand was at prices entirely too low for Milwaukee millers to accept, so only domestic business was recorded. Millstuffs were firm, bran being particularly strong and closing at $\$ 15.25$ to $\$ 15.75$ in sacks, fine mid dings at $\$ 16.25$ to $\$ 16.75$, flour middings at $\$ 19.25$ to $\$ 19.50$ and red dog at $\$ 21.00$.

## ROLLIN E. SMITH \& COMPANY,

## 73 CHAMBER OF COMMERCE, MINNEAPOLIS

 CHICAGO CORRESPONDENTS: RICHARDSON \& CO., 37 BOARD OF TRADE.If you want information about any market or any phase of the market, write to us.
L. R. FYFE.

L. H. MANSON.

## Insurance on Canadian Grain.

The recent differences between the Canadian Underwriters' association and the Canadian Pacific railroad and the Canadian Northern railroad companies over the doubling of the insurance rates by the association, on grain stored at terminal elevators at Fort William and Port Arthur, has resulted in the companies submitting to the increased rate so far as the ordinary elevators are concerned, but up to date the latter have refused to insure grain stored in the Canadian Pacific railroad steel elevator at Fort William or the Canadian Northern railroad tile elevator at Port Arthur. The banks are interested in the matter and are at present taking the case up. Grain men who, previous to the arrangement with the railway companies regarding insurance, wished to raise money on grain stored in these elevators, were asked by the banks to produce their insurance policies. As the railways are now doing the insuring and refuse to insure grain in the steel and tile elevators at Fort William and Port Arthur, respectively, in the regular line companies, it follows that the owner of grain stored therein is unable to produce the policy and can merely furnish the bill of lading showing the promise of the rallways to put up for any loss through fire. The question was, would the banks accept such bill of lading in lieu of the ordinary policy heretofore demanded? Banks have decided to take the bill of lading as security, pending the decision of their head offices.Winnipeg Telegram.

## Northwest Grain Dealers' Association.

Oct. 15 th Crop Report, 1903, Manitoba and Territories.
Wheat, 3.123 .663 acres at 16.1 per acre, bushels...... $50,290,974$
 Flax, 64,639 acres at 9 per acre, bushels................ 581,751 There is only 60 per cent of the crop threshed. Allow for country mills, bushels.............. $6,500,000$
Allow for seed, bushels $. . . . . . . . . . . .{ }^{6} 00,000$
$14,000,000$
Leaving for marketing
$14,290,974$

## SAMUEL W. OSGOOD

CONSULTING MINING ENGINEER.
Operation and Examination Mines and Mills Telephone Harrison 2805
15 Temple Court Building,
CHICAGO


## THE WEEK'S OBSERVATIONS.

As showing the extreme difference in quality between this year's crop and last year's the following are the car inspections at Winnipeg for the month of October this year as compared with last:

| Grade. | Oct., 1903. | Oct., 1902. |
| :---: | :---: | :---: |
| I hard | . 94 | 4,98I |
| I northern | . . 1,787 | 2,727 |
| No grade | 666 | 13 |
| 2 northern | .3,244 | 858 |
| 3 northern | . 1,812 | 390 |

The Chicago Trade Bulletin, in its monthly statement of the world's wheat supply and breadstuffs, finds that the total stocks in Europe and in Argentina with quantities afloat for the United Kingdom and the Continent on Nov. Ist, were $9,870,000$ bushels in excess of Nov. Ist, 1902. It finds the visible supply of flour and wheat in the United States and in Canada Nov. Ist to be $24,000,000$ bushels less than on Nov. Ist, 1902. It finds that the primary marketings of wheat in the United States from July ist to November ist have been $32,000,000$ less than for the corresponding period in 1902. The exports of flour and wheat during this period are $36,000,000$ less than a year ago. The visible supply for this country is $10,000,-$ ooo bushels smaller than a year ago. The decrease in exports is about offset by the decrease in receipts of primary markets. The Bulletin estimates the crop of the United States at $690,000,000$ and carrying over $78,000,000$ from July ist, 1903, finds the total available for twelve months to be $768,000,000$. Allowing $90,000,000$ bushels to be carried over July, 1904, it disposes of $625,000,000$ bushels of this total, which would leave for export during the remaining eight months $143,000,000$, or an average of 18 ,000,000 per month, as against $14,400,000$ per month exported on the year up to this time. Those who estimate the crop at $650,000,000$ have a smaller surplus than this to dispose of.

The government report on corn calls for 2,313,000,000 bushels, about what was expected, but which many in the trade believe is too high.

Omaha has organized the Omaha Trade Exchange, with a membership of 12 I . Articles of incorporation were signed by the members, and nine directors were chosen. The directors elected the following officers: President, G. W. Wattles; vice president, S. A. McWhorter; second vice president, E. E. Bruce; secretary, A. B. Jaquith; treasurer, A. L. Reed. The exchange was incorporated with a capital of $\$ 250,000$, of which $\$ 75,000$ was taken at once by charter members. 'the exchange will have a market established in about thirty days. This organization is the result of the proposition made by A. B. Stickney, president of the Chicago Great Western railroad, in that city a few days ago. He addressed the trade strongly, and said that Omaha was losing an opportunity in not providing facilities for the marketing of her surplus grain crops, which amount to about $140,000,000$ bushels. The sentiment in Minneapolis is favorable to the organization, as it is believed that Omaha can be helpful to Minneapolis.

The New Orleans Board of Trade is urging that city for the convention in 1904 of the Grain Dealers' National association. Why not put it there? New Orleans has port facilities for handling grain that are worthy of the trade.

## MINNEAPOLIS AND THE NORTHWEST.

Commercial West Office, Nov. I2.-December wheat has lost about four cents in ten days. Both Chicago and the Northwest markets have shown easier tendency on increased receipts and a drop in the cash premium has resulted. Chicago has bought considerable wheat in Duluth to go to that market for mixing purposes, and this with the larger receipts has driven the bulls away from the market for the time being, and they are either liquidating

## FLOUR AND MILLING.

Heavy Grinding and Big Shipments-New Business Lighter-Old Business Being Cleaned UpA Larger Production Next Week.
With wheat weak and on steady decline for four days in succession, millers had a hard time to land any "biglot" business this week. On the whole there was considerably less flour sold than in the week preceding and there was the old story heard of buyers watching the sagging wheat and refusing to take any quantity of flour until prices had been readjusted. For all this there has been little change, and prices are quoted only moderately lower.
Some grades of millstuffs are lower which was an offset in part. The good foreign inquiry that characterized the two preceding weeks was lacking. There was a daily trade or so with foreign buyers but the aggregate business reported was not much over half that of the week previous. This is temporary, in the opinion of millers,
and a better foreign and domestic demand seems assumed shortly.

In the coming week the mills expect to turn out more flour and a big grind is certain. Whatever the total production may be it is likely the comparison will be unfavorable, as the corresponding weeks of last year were
record breakers, the highest week's total of 448,000 barrels being reached at that time. business is being cleaned up. The railroads are now enabled to give good service, and instead of the car famine of a year ago, there is a plentiful car supply. Operating over
Sunday the mills accumulated a little flour, but this was taken out in the big Tuesday shipments when the total of 107,799 barrels went out, nor was this followed by any material decrease, for the shipments of the next day were above the average at 84,314 barrels.


Minneapolis Flour Output.



Export Shipments.


| Barrels. | Year ago. |
| :---: | :---: |
| 126,970 | 150,050 |
| 114,775 | 84,610 |
| 74,460 | 89,345 |
| 47,476 | 108,810 |
| 46,445 | 96,760 |
| 25,322 | 102,620 |
| 43,850 85,670 | 100,235 86,495 |
| 85,670 48,400 | 86,495 99,500 |
| 72,700 | 63,600 |
| ${ }^{49,000}$ | 48,100 |
| 37,600 | 65,800 |
| 46,500 | 69,800 |
| 30,300 | 61,800 |
| 23,600 | 66,900 |

FLAXSEED.
Twenty-nine Cent Oil Hurts Consuming Demand-Elevators and Shippers Steady Buyers, and Prices Hold Up Well Above goc.
Flax holds firm to this writing on conditions somewhat less conducive to firmness so far as consumptive demand is concerned, but on a movement lighter than last week and some minor strengthening features. If crushing demand is to be the determining factor from now on, as many think it will, then present conditions cannot be said to be favorable to higher prices. The giving out by
a local crusher of 29 c as the price of raw oil f. o. b. Minneapolis was the cause of much disturbance in the oil trade. The quotation broke into new ground and the fact that oil had not been so low for six or seven years and that in only two seasons in almost twenty had there been periods of thirty cent oil, were features emphasized by the
press. The result has been that buyers are holding off more than ever, and only those in imperative need will take any. Bids are made at 28 c and lower, but crushers cannot sell at such figures with present prices for seed, hence there is a deadlock.

In all 530 cars of seed were received during the week, and most of this was of good quality. For the No. I the prices were in close range, from 92 to $93^{1 / 2}$ c. Rejected sold from 89 to 92 c and no grade from 86 c down. Local crushers divide the market with shippers and elevator men and the offerings are well distributed among the three


## MILLFEED

Bran Still Firm But Other Grades Show Decline-Split Cars in Demand-Buyers More Conservative.
Heavy feed suffered serious decline this week, selling off all around. Easier corn and oats and a little larger production were primary causes. The feature of the trade, millers viewpoint, is the increasing demand for servative and while and part feed. Buyers are more con heretofore it is even more noticeable just now. Red dog. in the east was cut heavily by eastern dealers and millers followed up with a reduction of \$1.00 to \$I.50 a ton. Mixed feed, shorts, and middlings were all cut

Bran remains firm through the decline. Some lower prices are occasionally heard on bran, but this is principally on the outside, and there is no reduction in millers' quotations. All the bran immediately available in this market is said to be in strong hands, and the fact that this grade is now relatively higher and out of line with all other grades, is, in itself, no evidence that it is to de-

Quotations on Millstuffs in Car Lots, Prompt Shipments, F. O. B.


Quotations of Millstuffs, Boston Basis, Lake and Rail Shipment Bran, 200 lb. sacks . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 19.10 @ 19.35$
 feed, 200 lb . sacks......

$\qquad$

## Minneapolis Coarse Grains.

Receipts have been dropping off until only a car or two day is now coming and the market has been too narrow to afford any feature, or any heavy business. For No. 3 ter prices heard for selected lots.

Daily closing prices of No. 3 corn during the week were:


## Thursday

All coarse grains, except rye, showed marked falling off in receipts last week, and of these oats showed the largest decrease, with 776,720 bushels in, against I,0r 5,000 and 916,000 for the weeks preceding. Friday to Thursday totaled 512 cars, against 684 in the corresponding six days of the preceding week. The tendency of the market was towards firmness and some slight recovery
from the $32^{1 / 2} \mathrm{c}$ level, but while there was a gain of almost Ic by small fractions, this was lost later on in the week Local sellers tried hard to place their consignments more on intrinsic worth, but the Thursday slump in Chicago coarse grain futures was too much to withstand and Min-

The Albert Dickinson Co. DEALERS IN

## FLAX SEED

GRASS SEEDS, CLOVERS, BIRD SEED, BUCK-WHEAT, ENSILAGE CORN, POP-CORN, BEANS, PEAS, GRAIN BACS, ETC.
MINNEAPOLIS OFFICE:
912 CHAMBER OF COMMERCE.
chicaco


Barley.
Barley men are inclined to look for something of improvement in the market shortly, on the low grade stuff. In the country there is some complaint heard from farmers in regard to the disparity between barley and oats. At some stations 25 and 26 c has been the figure for much of the low grade this on barley stained and dirty but weighing in the neighborhood of 50 lbs . With oats bringing ic a pound there is dissatisfaction over barley prices, and farmers are not so anxious to sell. It is the expectation here that receipts will run lighter soon and that barley now passed over by maltsters will be taken by them.
The week shows 2 to 3 c off on the intermediate grades. the low grades easier, the difference widening slightly. From Friday to Thursday 44 I cars were in, a decrease from the week previous and less than received in any week since the movement reached its heighth.
Chicago and Minneapolis are about on parity on many grades of barley, which from the standpoint of the country seller makes this the best market by far for Northwestern barley. Receipts Friday to Thursday 441 cars.

A steady active market through the early part of the week, with a slight easing off in prices towards midweek. Good No. 2 rye sold from $51 / 2$ to $501 / 2 \mathrm{c}$, and the latter figure was bid for any No. 2 of fair quality. Receipts 92 cars, most of it high grade.

| Friday, Nov |  |  |
| :---: | :---: | :---: |
| Saturday, Nov. | $511 / 4$ | 463/4. ${ }_{4614}{ }^{3 / 4}$ |
| Muestay Nov. ${ }^{\text {a }}{ }^{\text {a }}$ | $511 / 4$ | $4614 @^{3 / 4}$ |
| Wednesday, Nov. 11 | 51 | 4614@ ${ }_{4}{ }^{3 / 4}$ |
| Thursday, Nov. 12 | $501 / 2$ | $461 / 4{ }^{1} 3 / 4$ |


| Minneapolis | Fri. Nov. | Sat. <br> Nov. | $\begin{aligned} & \text { Mon. } \\ & \text { Nov. } \end{aligned}$ | Tues. Nov. | Wed. | Thur. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 78\% | $781 / 2$ | $\begin{aligned} & 9 \\ & 77 / 8 \end{aligned}$ | $\begin{aligned} & 10 \\ & 771 / 2 \end{aligned}$ | $\begin{aligned} & 11 . \\ & 761 / 8 \end{aligned}$ | $\frac{12}{75 \%}$ |
| Year ago | 7138 | 707/8 | 7058 | $711 / 2$ | 718 | $711 / 4$ |
| Year ago | 713/4 | 783/8 | 77588 | $771 / 8$ | $763 / 8$ | 76 |
| Duluth | $757 / 8$ | 753/4 | 75 | 743 | $74^{11 / 8}$ | 721/4 |
| Kansas City | 68 | 673/4 |  | 67 | $661 / 4$ | $661 / 8$ |
| St. Louis | $873 / 4$ | 881/8 | $871 / 8$ | 87 | $865 \%$ | $85 \%$ |
| New York | $861 / 4$ | $86^{1 / 2}$ | $853 / 4$ | 85 | $837 / 8$ | $831 / 2$ |


| Minneapolis | Fri. Nov. | Sat. Nov. | Mon. Nov. | Tues. Nov. | Wed. <br> Nov. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ${ }_{781 / 2}^{6}$ | $\begin{gathered} 7 \\ 783 / \end{gathered}$ | $\begin{aligned} & 9 \\ & 773 / 4 \end{aligned}$ | $\begin{aligned} & 10 . \\ & 771, \end{aligned}$ | 11. |  |
| Year ago | 7238 | $721 / 2$ | $72^{1 / 8}$ |  |  | $72 \%$ |
| Chicago $\begin{aligned} & \text { Year } \\ & \text { aro }\end{aligned}$ | 7878 | 7858 | 777 | $771 / 4$ | 7634 | ${ }^{18}$ |
| Duluth | $781 / 8$ | 781 | $77^{3 / 8}$ | 767 | $761 / 2$ | 74.4 |
| Kansas C | 69 | 675/8 | $681 / 8$ | $671 / 2$ |  | $661{ }_{4}$ |
| St. Louis | 811/4 | 811/8 | 793/4 | 78\% | $781 / 4$ | $77 \%$ |
| New York | $823 / 4$ | $823 / 4$ | $821 / 8$ | 815\% |  | 805/8 |


$\qquad$

## JOHN H. RAFTERY

SPECIAL WRITER
Pamphlets, Business Exploitation, Railroad Publications arranged and matter prepared. WRITE FOR TERMS.

171 Washington Street, CHICAGO, ILL
 Daily Receipts of Coarse Grain in Minneapolis.
th
192
228
190
355
115
180
Minneapolis Weekly Receipts of Grain.
Receipts of grain at Minneapolis for the weeks ending on the

|  | Week ending Nov. 7. | Week ending Oct. 31. | Week ending Oct. 24. |
| :---: | :---: | :---: | :---: |
| Wheat, bushels | 3,415,960 | 3,526,560 | 2,669,840 |
| Oats, bushels | 776,720 | 1,015,200 | 62,000 |
| Barley, bushels | 520,300 | 665,600 | 604,900 |
| Rye, bushels | 89,000 | 57,400 | 56,250 |
| Flax, bushels | 505,400 | 581,400 | 485,980 | Flax, bushels

Coarse Grain in Minneapolis Elevators.
Week ending Week ending Week ending

| Corn | Nov. ${ }_{1}, 182$ | $\begin{aligned} & \text { Oct. } 31 . \\ & 10,037 \end{aligned}$ | Oct. 24. 9,695 |
| :---: | :---: | :---: | :---: |
| Oats | 1,365,269 | 1,255,680 | 1,096,391 |
| Barley | 1,133,721 | 1,127,253 | 1,067,202 |
| Rye | 71,615 | 62,902 | 100,298 |
| Flax | 1,174,850 | 1,086,598 | 1,040,332 |

Canadian Grain Stocks.
Stocks of wheat at Fort William and Port Arthur on Satur-


Bushels.
50,036

2 northern 326,008
361,874
Other grades 197,362

## Total

Barley
$1,405,780$
40,692
Capacity, Fort William ........................................................ 1,369
Wheat PORT ARTHUR. Bushels
1 hard ...
Bushels
1 northern
${ }_{3}$ northern

Other grades
190,257

## Total

Oats
Barley
Flax ....................
1,342,690 5,702
20,922
36,211
. 4,260,000 two points of $7,748,470$ bushels. A year ago the total stocks were ,387,465 bushels.
Stocks of wheat in store at Fort William, Port Arthur, Kee$5,346,000$ bushels, against $10,985,000$ bushels are approximately 985,000 bushels a year ago.

## SQUIRE \& LUKEN

243-244 RIALTO BLDG, CHICAGO
GRAIN AND PROVISIONS bought and sold on commission for Future Delivery. Accounts solicited

## COMMERCIAL WEST MARKET REVIEWS.

Rollin E. Smith \& Co., Minneapolis, Nov. 12: For the last
two years the lowest point for May wheat after the early fall movement, has been in March. High point was in January. Conditions are now so different, as compared with those years,
that low point for May will probably be in this month or the first half of December. This will depend on the Northwestern wheat receipts. On Nov. 1 the world's visible was $15,000,0$ ü less than a year ago. Ten million of this shortage is in America. As the rest of the world has practically as much wheat as a year ago, with a large acreage doing nicely in Argentina,
Europe is not at present worrying about future supplies. The market will therefore get no help from Europe at present. Any
advance must start at home, and any advance that comes, unless advance must start at home, and any advance that comes, unless probable shortage of wheat next summer. The winter wheat acreage is believed to be short of last year's, or about the same as harvested last summer; therefore, there can be no pricedepressing factor in the winter wheat prospect in the spring.
May wheat may sag a little more, but under normal business conditions throughout the country, one need not take a loss on it if bought around 7
W. R. Mumford \& Co., Chicago, Nov, 11: The receipts of
wheat today were 149 cars with 125 tomorrow, and the cash market was pretty sick. Choice articles were about 1 c and salable. Advices from the Northwest also showed considerable weakness in the off grades, anything under No. 2. Four red wheat sold around 75@78c, mostly 76@77c. three red 78@81c, most of the trades being around $80 @ 81 \mathrm{c}$, three hard local sold 72@77c, bulk of the trades being made at $75 @ 76 \mathrm{c}$, sold at $70 @ 72 \mathrm{c}$ at the inside prices. No grade exceedingly dull ranging from 60@66c, pretty good stuff selling 65@66c, skin grade of four hard. Four spring also easy in quotations as stated above, running from 61c for the very poor to $66 @ 68 \mathrm{c}$ for fairly good, which showed a
slight trace of stumpy wheat, but wheat that was dry, dirty otherwise sound, that could be used for milling or mixing, showing no trace of stumpy wheat sold from 73@75c, three spring that was considerably cleaner, sold from $75 @ 78$ c. Three spring at the river sold $73 @ 75 \mathrm{c}$. today and in face of the decline of yesterday, sold off another $1 / 2 \mathrm{c}$ today, and the way futures acted after the close of cash markets, it means a still further decline in cash article, as fumeans the same prices in futures tomorrow, at least $1 / n \mathrm{c}$ lower in
$\qquad$
$\qquad$ exports for last week were more than 36 per cent of the total of world shipments, though the Russian contribution again was a heavy one, only a quarter of a million less than our own. It is not improbable that this is an extra "spurt," in anticipation of forgotten that the stocks in Odessa are reported to be large at the present time. One point however should not be ignored, though it seems to be lost sight of in the oft repeated cry that there is a poor export demand for our wheat. That is the steady pouring in of foreign orders to our flour mills, especially those in the Northwest, and about which the millers are interested
in keeping as quiet as possible, lest they should put up the wheat market on themselves. And they are intensely interested Commercial West that the wheat crop of the Dakotas and Minnaper adhers to in its latest issue about as strongly as ever
before. And that interest is all the stronger if they believe, as at least some

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that the acreage in the Southwest is expected to be somewhat
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less than that of this
sections, particularly in Missouri. For the last crop we believe
farm surplus has gone into consumption in the first third part
of the crop year, and that a good many people are gradually
from New York we get the hint that there would be much bet
and further West the one thing that keeps the market in check
is a fear that the visible supply soon will begin oo grow fast
be disappointed in
little time to change the temper of the trade by bringing round
week show a decrease of 277,000 bushels, indicating that coun-
try holders are in no hurry to sell at the decline, but the visible
has increased under a slowness in the shipping demand either
for the Eastern states or for export. Probably the trade would
be more disposed to buy after such a severe decline. but for the

## R. H. GOODELL \& CO

COLLATERAL PAPER
NEGOTIATE LOANS ON STOCKS, BONDS AND GRAIN
. Some people are talking of not less than two and a month ter billion bushels to be deducible from the official figures. In regard to this we can only say that private advices do not warrant any such estimate. The United Grain Company of Toledo has made a pretty extensive canvass of the situation, and concludes that the important states, Indiana, Illinois, Iowa and Nebraska, will not average more than two-thirds of a crop, and this view substantially is shared by many others. It is said that complaints of poor out-turn at husking are made every year, and it seems to be generally supposed, in the trade, that the fine weather of October made amends for the freeze in September, which came early on a crop that was late. On this point we frost than a man with his head cut off could be brought to life again by being put into a warm bath. But we do not claim to know just how much corn was thus killed. That has to be decided in the future, if at all, and if it be decided the market will have primary receipts being accompanied by an increase in the visible. They are considered to be high in price as compared with corn, and this tends to reduce the volume of buying, though the market further. It is remarked that really oood oats are rela tively scarce, and that farmers do not seem disposed to scll good oats freely at present prices, though inferior qualities are in fair supply

Thompson, Sons \& Co., Winnipeg, Canada, November 7.-The tendency of prices has been downwards. In the American speculative markets there has been a gradual decline unth yestertrading in these markets shows a decline of 1 c to $11 / 2 \mathrm{c}$ on the December delivery, but the May delivery is practically unchanged. There is not much change in the general condition of were less, and American exports were larger. This week, with slightly lower prices, export trade has been more active, and since the first week in June. Primary receipts in the United States continue to run less than last year, but during this week they show some tendency to increase as compared with previous weeks. A peculiar feature this week has been a small decrease in the American visible supply, which is an unusual circumstance at this time of year, when generally the largest movement of the crop from first hands is taking place. Demand by European countries continues on a liberal scale, and consumption falling off, altnough latterly there are reports that the American milling trade finds business less active. Crop news shows no variation from a week ago, and the wheat in America is generally doing well, some parts where complaints of dry weather were beginning to be heard have had good rains. Exporters still find their business very slow and difficult to work, and so unsatisfactory is the handling of wheat at country points that the principal elevator companies have
decided to decline buying, and only keep their houses open for storing and shipping for farmers or other shippers. This decision has been arrived at on account of the uncertainty of the
grading of much of this year's crop. Much money has been wheat bought, and it would seem that the only remedy is to stop buying and allow farmers to ship their wheat themselves
and take the risk of the grading.

## The Stock Market

John H. Wrenn' \& Co.. Chicago, Nov. 11: On an active busi-
ness today market was heavy and lower. During the morning the sharp decline in sterling exchange, rumors of large gold en
gagements were in part sustaining influences, as was also the slight rally in Steel pfd. on covering of shorts. The persistent sentiment, and finally led to general decline. As a railroad stock of high character poffect in destroying enferness has a much more damagng ther industrials combined. In the mass of bear manipulation and room trading it was difficult to more or less selling of long stocks. The close was heavy a te in the day. Sterling exchange was very weak at about

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Leather Belting, Rubber Belling Mechanical Rubber Goods, Packings, Garden Hoses Fire Hosea"Apparatus, Rubber Boots etice etces. MHMTR

GENERAL STATISTICS.
Cereal Exports, with Destinations.
The exports of wheat, corn and flour from the United States and Canada (coastwise shipments included), with ports of destination, for the week ending October 29,1903 , follow

| To | Wheat. | Corn. | Flour. |
| :---: | :---: | :---: | :---: |
| Liverpool | 377,642 | 492,807 | 24,920 |
| London | 301,317 | 188,571 | 49,976 |
| Bristol | 144,766 | 40,125 | 17,668 |
| Glasgow | 22,499 | 34,371 | 27,844 |
| Leith | 299,620 | 60,000 | 19,040 |
| Hull | 67,060 | 43,200 | 2,392 |
| Neweastle | 49,500 | 85,714 | 3,071 |
| Manchester | 30,986 | 17,196 |  |
| Belfast | ...... |  | 44,900 |
| Dublin Other |  |  |  |
| Other United Kingdom. | 24,000 | ...... | 1,050 |
| United Kingdom, orders | 127,627 |  |  |
| Antwerp | 141,420 | 68,178 | 4,023 |
| France | 142.800 | 129,398 | 13,925 |
| Germany | 7.978 | $\cdots 36.821$ | 13,465 |
| Portugal, Italy and Spain | 36,000 | 21,400 | 1,290 |
| Scandinavia | 13,700 | 98,800 | 10,885 |
| Asia | 186,666 |  | 71,020 |
| Africa | 218,385 | 3,925 | 41,811 |
| West Indies |  | 5,780 | 33,037 |
| All others |  |  |  |
| All others |  | 1,595 | 18,271 |
| Totals, bushels | 2,191,966 | 1,654.881 | 389,617 |



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Federal Reserve Bank of St. Louis
ping in transit" applicable to Omaha by paying a penalty of denied to the great city of Omaha, except as to the Union Pacific grain.

## Fair Chance.

While this adjustment of rates is not ideal, it is a fair chance for a grain market in Omaha. It is a fairer chance After a long rate war Kansas City, a few years since, the grain men themselves, consented to pay a penalty of 1 cent per hundred weight for the same privilege. much higher penalty on a large portion of its receipts, and even today is charged a penalty of about 5 cents per hundred weight, as against its rival market at Chicago.
America has produced, by the adjustment of thret town which the unfair Mississippi river basis, is charged a penalty on every bushel of grain raised west of the Missouri river, for the privilege of stopping it in transit at Chicago.
Minneapolis has a strong competitor at Duluth, which is equally accessible to the greater part of the Minnesota supply. And Kansas City has a strong competitor at the gulf on rates. But Omaha occupies the unique position to railway enormous annual production of $140,000,000$ bushels, so situated that it is free from competition of other market towns. of the Omaha grain market today is a vastly easier proposi tion than was the establishment of the Minneapolis market Today Omaha has $140,000.000$ bushels of grain-then Minneapolis had about $10,000,000$, so little was its country then It is true that Minneapolis then had mills which bought enough the millers buying is not a market. And, strangely proposition to establish a grain market. The millers to the co-operative association for the purpose of buying directly from the producers, and they desired no competition.

## Progress Made in Omaha.

Now, let me recapitulate the progress which has been made First-There is the fundamental stupendous fact that the farmers of Nebraska are now raising $140,000,000$ bushels of grain, annually, which is exclusively available to the Omaha
Second-Railway rates covering this vast volume of business have-About thirty-five acres of land have been by the Omaha Grain Terminals' corporation, so situated that it will be connected with all the railways converging on Omaha from the west, and with all the railways but one which will take the grain eastward. This thirty-five acres is avail-
Before sit forn the sites of elevators, mills, etc. that the Chicago Great Want to say to the citizens of Omaha, to a fair chance basis, and secured enough terminal the rates for a starter, feels that the proposition of organizing an ex change and other machinery, is now up to them.

What Omaha should Do Next.
I would limit its membership to 500 members and fix the initial fee at $\$ 500$. When all the memberships were taken, I would not invest this fund in a
bank, and in convertable securities, to grain market by invoking the strong arm of the law, if necessary, against hostile attacks in respect to railway rates, or otherwise.
I would hire the most competent man who can be found, regardless of expense, as secretary, and let the world know The way to prevent war is to be prepared for war market. Let the world understand that Omaha has discontinued forever the practice of appointing "scolding committees," and has organized a compact army prepared to fight.
"Don't sit down men.
And mope and grumble; if you do
0 , the misery of being pitied! Sitting there
L. D. KNEELAND ALLAN M. CLEMENT JOHN F. L. CURTIS Kneeland, Clement \& Curris STOCKS, BONDS, GRAIN, PROVISIONS, COTTON \& COFFEE 219 la salle Street

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& \text { Accessible to excellent rail and water facilities } \\
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& \text { Cedar timber, can be secured by the erection } \\
& \text { and operation of }
\end{aligned}
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| :---: | :---: |
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& \text { means extra money for meals and } \\
& \text { incidentals, and a waste of valu- } \\
& \text { able time en route } \\
& \begin{array}{l}
\text { necessary ex. } \\
\text { in traveling via }
\end{array} \\
& \text { routes when } \\
& \text { in the finest } \\
& \text { fectly ballasted } \\
& \text { direct route? } \\
& \text { The fast ©s's pictorial trains of the } \\
& \text { UNION PACIFIC via Omaha reach } \\
& \text { Salt Lake City } 12 \text { hours ahead, } \\
& \text { and San Francisco and Port- } \\
& \text { land } 16 \text { hours ahead of all } \\
& \text { competitors. } \\
& \text { ELECTRIC-LIGHTED TRAINS. }
\end{aligned}
$$

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