# BUSINESS CONDITIONS

Monthly Review of Agriculture, Industry, Trade and Finance Released for Publication in Morning Papers of September 1, 1943

FEDERAL RESERVE BANK OF ST. LOUIS



Ozark Stream

#### THIRD WAR LOAN DRIVE

N SEPTEMBER 9, the Treasury will open the largest financing operation ever to be undertaken in this or any other country. The drive has as its goal \$15 billion in sales of Government securities to individuals, corporations, insurance companies, savings banks, and other investors (excepting banks receiving demand deposits). The \$15 billion goal for the Third War Loan Drive is \$7 billion more than the goal for nonbank investors in the Second War Loan Drive last April, and \$2.5 billion more than was actually subscribed by them in April.

The first essential of sound war financing is to obtain as much as possible from individual, corporate, and institutional savings, and as little as possible from the expansion of bank credit. Emphasis during

the drive will be placed primarily on sales of securities to individuals for the purpose of absorbing funds that might otherwise be used to bid up prices of the diminishing supply of consumer goods.

State War Finance Committees will conduct the drive. The securities offered are of essentially the same types sold in the Second War Loan and will consist of Series E, F, and G savings bonds, Series C savings notes, 2½ per cent bonds of 1964-69, 2 per cent bonds of 1951-53, and % per cent certificates of indebtedness of September 1, 1944. All of the last three types of securities are dated September 15, 1943. Shortly after the drive terminates, a 2 per cent bond and a % per cent certificate of indebtedness will be offered for subscription to commercial banks for their own account.

#### RECENT DEVELOPMENTS IN DEPARTMENT STORE TRADE

Dollar volume of department store sales in the Eighth Federal Reserve District in the first seven months of 1943 was 17 per cent larger than in the corresponding perod of 1942. Sales in July, 1943, were up 22 per cent from July, 1942, but were down seasonally 17 per cent from June. As measured against 1942 performance, sales in the first seven months of this year showed much greater than average percentage gains in the major cities of Evansville, Little Rock, and Memphis. Part of the increase in dollar volume of sales is due to a rise in prices resulting from curtailment of lower priced lines which necessitates purchases of higher priced goods.

With the increase of consumer purchasing power and the decrease in stocks of consumer durable goods, department store buying has tended to be more and more concentrated in the so-called soft lines of merchandise. For some time this bank has collected monthly figures on sales and stocks by departments from 17 of the largest department stores in the district. These figures throw considerable light on the present state of consumer demand for department store goods.

The table below shows the distribution of sales by major departmental divisions in the first half of 1943, and a comparison of sales volume in that period with the first half of 1942. Also shown is the comparison of stocks at the end of June in both years.

Of the total dollar volume of sales reported by the 17 stores, 99 per cent is accounted for by sales of merchandise, and about one-sixth of all merchandise is sold in basement departments. Total sales in the first half of 1943 were 18 per cent greater than in the comparable period of 1942.

It is apparent that the most important division is the women's and misses' group of departments which produces at present 45 per cent of the dollar volume of all department store sales. As compared with the first six months of 1942, sales of women's and misses' goods in the first half of 1943 were up 33 per cent. Sales of women's wear are increasing faster than other items handled by department stores and are assuming greater relative importance. trend seems very likely to continue for the balance of the war period. Sales of virtually every department included in the women's and misses' group were from one-quarter to one-half greater in dollar volume in 1943 than in 1942. In two divisions, however, foundation garments and hosiery, sales in 1943 were only slightly greater than in 1942.

The second most important division in sales volume is the house-furnishings group which accounts for 19 per cent of total sales. In the first half of 1943, sales of house-furnishings at department stores showed no change from the corresponding period in 1942, due almost entirely to the very pronounced drop in sales volume of refrigerators and other household appliances, manufacture of which either has been stopped completely or seriously curtailed. Gains in dollar volume of sales of such items as draperies, curtains, linens, domestics, and lamps, averaged about 20 per cent. Sales of major furniture items such as living-room, dining-room, and bedroom suites, etc., were virtually identical in both periods. In sharp contrast to department store experience, furniture store sales in the district in the first half of 1943 were up about 10 per cent from the comparable period in 1942, even though most furniture stores concentrate their sales in the more durable items and have not had any great volume in soft goods lines.

Sales of basement store items were 12 per cent greater in the first six months of 1943 than in the comparable period in 1942. Sales increases varied roughly from 10 to 16 per cent in all basement departments except for shoes where sales fell off 3 per cent. Increased purchasing power evidently is bringing new buyers to the main store divisions instead of to the basement store sections. While basement store sales have gained in volume the percentage rise is smaller than that for the main store and the dollar increase is only one-eighth that of the main store.

Men's and boys' wear sales accounted for about 11 per cent of total department store sales, and in the first half of 1943 gained 10 per cent over the comparable period in 1942. Sales of men's clothing declined 9 per cent, reflecting primarily the decline in the civilian male population due to growth of the armed forces and uncertainty as to the future on the part of civilians of draft age. All other divisions in the men's and boys' sections showed sizable percentage gains as compared with a year earlier.

Sales of the other three divisions, piece goods, small wares, and miscellaneous items, account for approximately one-fifth of the total. Dollar sales of small wares in the first six months of 1943 rose 21

per cent over first half 1942 performance. Sales of piece goods increased 47 per cent and sales of miscellaneous items gained 24 per cent. Items included in these divisions which registered decreases in sales volume in the first part of 1943 were sporting goods, cameras, tires and auto accessories, groceries, art needlework, etc.

Department store stocks at retail prices at the close of June, 1943, were 18 per cent less than they were a year earlier, reflecting shortages of civilian goods caused by war activity. Of 65 separate departments for which figures are available, only 12 showed increased stocks. Most departments showed sizeable declines percentage-wise from a year earlier. Notable exceptions to the decline were women's dresses, coats, suits, furs, and jewelry. The other items which show percentage increases in stock volume have relatively small dollar volume and the increases are of no particular significance.

Distribution of Department Store Sales and Comparison of Sales and Stocks by Major Departments

ITEM	Percent of total sales*	SALES First half '43 comp. with '42	STOCKS June 30,'43 comp. with June 30,'42
Total Sales	82.6 45.2 11.3 19.2 4.6 11.0 4.5	+18% +20 +33 +10 - 0 - +47 +21 +24 +12	$\begin{array}{c} -18\% \\ -18 \\ -11 \\ -15 \\ -27 \\ -8 \\ -16 \\ -29 \\ -20 \\ \end{array}$

#### GENERAL INDUSTRIAL SITUATION

In July, industrial production in the United States continued to hold at a level some 22 per cent above pre-war production. The seasonally adjusted Federal Reserve index of industrial production in July was 205 per cent of the 1935-39 average, having failed to advance to any extent for the sixth straight month. Neither durable nor non-durable goods output expanded appreciably in July.

While the industrial plant in the United States is turning out a phenomenal volume of goods, the leveling off of output is creating increasing concern since production schedules for this year anticipate a steady rise in output of war goods. In June, the War Production Board's index of munitions output stood at 580 (November, 1941 = 100), and again did not come up to the scheduled level. Munitions production for the last half of this year will have to average 30 per cent more than average output in the first half to meet the goals set for 1943.

The major factor retarding the rise in production at present is manpower shortage. In an attempt to meet manpower demand, the War Manpower Commission at mid-August issued its most stringent order to date when it announced a program planned to hold essential workers on war jobs, to assure a transfer of workers to war industry, and to supply men to the armed forces without cutting war production. The list of non-essential activities was enlarged considerably, making draft-age men employed in such lines liable for induction in the very near future unless they shift to war industry.

In this district, industrial activity in July was off slightly from June, although it was greater than a year earlier. Consumption of industrial electric power in the major cities of the district declined fractionally from June, but was 19 per cent above July, 1942. District output of steel also was down slightly in the month. Lumber production at district mills was about the same as a month earlier and continued at a level below a year ago. Industrial alcohol output in July was greater than in June and in July, 1942. Coal production in district mines was up 44 per cent and 18 per cent, respectively, over a month and a year ago. The increase

over June was due primarily to the abnormally low production of that month resulting from the coal strike. July shoe production, according to preliminary reports, declined 7 per cent from June and was 11 per cent less than July, 1942. Output of war goods apparently failed to register any appreciable advance in the past month. Activity in miscellaneous manufacturing lines also did not increase.

July construction activity in the district was down considerably from both a month and a year ago, reflecting the tapering off of the industrial and military construction program. The War Production Board in June reported that 80 per cent of the Government financed war facilities program had been completed by June 30. Virtually all construction of such facilities in this district has been completed. Volume of construction contract awards in July was 16 per cent below June and 92 per cent below July, 1942.

#### DISTRICT SURVEY

a year ago.

#### MANUFACTURING

Steel—Output of steel ingots and castings in this district during July was in somewhat lesser volume than in June, due partially to shut-downs of furnaces for repair and partially to labor difficulties. Steel ingot production during the month was at an average rate of 97.6 per cent of capacity. In the United States, production of steel ingots in July totaled 7,376,000 tons as compared with 7,027,000 tons in June and 7,145,000 tons in July, 1942.

The scrap situation in the St. Louis district is becoming more stringent. Supplies are not flowing into the yards in adequate volume and yard labor is insufficient to process rapidly such scrap as is received. While mill and foundry inventories have not shortened to any great extent, there is some fear that unless stocks can be built up in the next two or three months, the mills will enter the winter period with stock piles at a minimum for sustained operations. Since additional furnace capacity is expected to come into production in this district by fall, relatively more scrap will be needed in coming months than was the case a year earlier.

Whiskey—At the close of July, all but three of the 60 Kentucky distilleries were in operation, an increase of four from the previous month. All distilleries are working on industrial alcohol. Most alcohol production is now from wheat due to the continued shortage of corn.

There have been persistent rumors in recent weeks that a sufficient backlog of alcohol has been accumulated by the Government and that limited production of whiskey may be authorized shortly. With the Caribbean shipping situation considerably eased, trade sources believe that sufficient molasses may be imported to permit production of industrial alcohol from molasses and sugar rather than from grain. If such a situation develops, there is a possibility that the small distilling units now producing high wines, which have to be processed by other plants into 190 proof alcohol, may be allowed to discontinue high wine production and resume whiskey production, assuming that feed requirements do not absorb the grain necessary for output of whiskey.

Primary distribution continued in heavy volume

during July. Carloadings of all railroads operating

in the district in the five weeks ended July 31 were

up 12 per cent over the previous five weeks and

were 3 per cent greater than the corresponding

period a year earlier. Actual ton miles moved by

the roads in the first six months this year have been

about one-fifth more than in the corresponding

period in 1942. Loads interchanged for twenty-five

railroads at St. Louis in July were up 10 per cent

from a month and a year earlier. In Louisville loads

interchanged in July were 5 per cent more than in

June, but 5 per cent less than in July, 1942. Move-

ment of water-borne freight continues to be rela-

tively light. For the first six months of 1943, ton-

nage moved on the Mississippi River between St.

Louis and New Orleans by the Federal Barge Lines

was down 19 per cent from the corresponding period

#### AGRICULTURE

General Conditions—The national outlook for food production in 1943 has improved considerably since spring, so that the Department of Agriculture now estimates that total food production this year will be 4 per cent greater than last year and 31 per cent above the 1935-39 average. The increase in food production is attributable to a rise in livestock production of 10 per cent over 1942. Food crop output is expected to be 10 per cent less than last year because of lowered yields.

In this district, agricultural crop production will be considerably below last year. Output of seven major field crops on August 1 was estimated at 7 per cent below 1942 production. Fruit and vegetable output is down sharply with many regions reporting truck crop production of less than 50 per cent of normal. Livestock output is up considerably, but the increase in the district is decidedly less than the national average.

In general, weather in the district throughout this year has been unfavorable. The very wet spring, followed by disastrous floods, held back the planting season for some crops and destroyed large acreages of certain other crops that had already been set out. This was followed by abnormally high temperatures which have led to drouth conditions over a good portion of the district, especially in the south. Scattered showers in early August brought temporary relief, but crops need more rainfall.

With crop production down and increased livestock output not up to the national average, farm income in Eighth District states for the balance of this year is not expected to register the sharp gains as compared with a year earlier that were evident in late 1942 and early 1943. In June, cash farm income in Eighth District states totaled \$254 million, up 25 per cent over June, 1942. Cash income for the first half of this year ran 32 per cent above the corresponding period last year.

Farm prices in the United States on July 15 were 2 points below June 15, but 34 points above July, 1942. The decline from a month ago was due primarily to drops in prices of meat animals, fruits, and vegetables. The parity index declined 2 points to 114 at mid-July, as the index of prices paid by farmers continued to advance. In this district, farm price decreases were evident in the past month in the northern sections, due primarily to declining livestock prices. In the southern regions, prices remained mostly steady.

Cotton—According to the first 1943 production estimate of the U. S. Department of Agriculture, made as of August 1, cotton production in the Eighth District this year will total 3,617,000 bales, or 8 per cent less than the 1942 harvest of 3,922,000 bales. Mississippi is the only Eighth District state where 1943 cotton output is expected to be greater than in 1942. The decline in cotton production is due primarily to decreased yield per acre, but acreage in cultivation this year is down from last year.

During the past month, very hot, dry weather throughout much of the district injured the growing crop. Acreage condition on August 1 in virtually every region was considerably below condition on the comparable date in 1942. Weevil infestation has been held to a minimum by the hot weather, but rain is definitely needed for the final growing stages of the crop. There have been some complaints of labor shortages, but such reports seem to be localized and there appears to be no over-all labor shortage in this district's cotton belt.

On August 5, the 1943 Cotton Loan Program of the Commodity Credit Corporation was announced. The loan rate is based on 90 per cent of parity price as of August 1, 1943. Parity price of 7/8 middling cotton was 20.46c per pound on that date and the loan rate is 18.41c per pound. Last year the average loan rate was 17.02c per pound. The farm price of cotton on July 15 averaged 19.60c per pound, or 96 per cent of parity as compared with 98 per cent of parity, both a month and a year ago.

Grain and Feed Crops — Although production of grain and feed crops in the United States on August 1 was indicated to be up from the July 1 estimate, Eighth District production prospects declined appreciably in the past month due to the excessively dry, hot weather which produced drouth conditions generally throughout the district. Rain is needed in virtually every section, as the showers of early August provided only temporary relief.

According to the August 1 estimates of the U. S. Department of Agriculture, production of corn in the Eighth District in 1943 will total 324,502,000 bushels. The August 1 estimate was 17 per cent below the 1942 harvest. Production of winter wheat in the district on August 1 was estimated at 28,695,000 bushels whch is 23 per cent above the exceptionally low harvest of last year. Output of oats is placed at 66,968,000 bushels, 12 per cent below 1942 production. Tame hay is indicated at 8,124,000 tons as compared with 9,327,000 tons produced in 1942.

Livestock — Receipts of livestock at National Stock Yards in July were up 13 per cent over June and 22 per cent over a year ago. Cattle receipts were 20,000 head greater in July than June and were but 10,000 less than in July of last year. Reports from livestock raising sections indicate that cattle marketings in coming months will increase more than normally due in part to fears of feed shortage. Hog marketings were down 50,000 in the month but were almost 80,000 greater than a year earlier. Sheep and lamb receipts increased 95,000 head in the past month and were 30,000 head above July of last year. Livestock shipments were 55 per cent greater than a month earlier and 40 per cent above the corresponding month last year. Although civilian meat supply at retail outlets has not increased appreciably in recent weeks, slaughter of Federally inspected livestock at St. Louis in July was up 11 per cent over June, and was 12 per cent above a year earlier.

The feed situation remains quite stringent with relatively little corn on the market, although the War Food Administration has succeeded in bringing some corn out. Demand for processed feeds continues at extremely high levels with supply unable to keep pace.

Tobacco—The Eighth District tobacco crop is estimated by the U. S. Department of Agriculture on August 1 at 260,496,000 pounds for all types. This is 8 per cent greater than the 242,243,000 pounds harvested last year, and 5 per cent above the ten-year (1932-41) average of 247,239,000 pounds.

Reports from the burley area state that the crop continues to be irregular in growth and development. Plants which were set out early have shown good growth and are maturing rapidly with good quality in prospect. Later plantings, however, are irregular and some damage by field fire has been reported. The hot, dry weather during July contributed to the spotted condition of the crop, but rains in early August caused some improvement.

In the dark-fired section, the crop is making satisfactory progress over the entire belt, although the western district appears to have a more uniform growth than the eastern section. General rainfall in early August proved helpful to the crop. Medium and early plants will be topped soon.

Approximately one-third of the Green River crop was reported as topped by mid-August with cutting expected to begin shortly. This tobacco growing section received badly needed showers during August, but hot winds and sunshine counteracted to a large extent the benefit received from the rain. The crop is badly in need of moisture.

#### COST OF LIVING

Cost of living in the United States declined 0.8 per cent in the month ending July 15, according to the Bureau of Labor Statistics index. At mid-July, the index stood at 123.8 per cent of the 1935-39 average, only 5.1 per cent above the September, 1942 level, which is the stated goal toward which the present rollback-subsidy program aims. Retail food prices dropped 2 per cent to account for all of the decline in the index as other components either held stable or increased slightly. The rollback of meat prices and seasonally lower vegetable prices were the major factors in the drop in food costs.

In St. Louis, the only Eighth District city covered by the monthly index, living costs declined 0.4 per cent between June 15 and July 15. On the latter date, the St. Louis index was 5.6 per cent above the September 1942, level.

Food cost decreases in the past month in the four Eighth District cities whose figures are reported monthly ranged from 0.4 per cent in Memphis to 3.5 per cent in Little Rock. As compared with September, 1942, food costs on July 13 were up 13.9 per cent in Memphis for the greatest gain over that month.

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ds	Ju	ine	Cumula	tive for 6	months
	1943	1942	1943	1942	1941
	\$12,673	\$ 9,993	\$10,1,598	\$ 83,997	\$ 49,594
	88,183	73,146	526,811	417,455	281,495
	48,732	41,081	297,311	227,836	147,244
	21,811	15,381	157,680	103,802	74,440

Illinois.... Indiana... Kentucky...... Mississippi..... 9,808 52,539 55,658 205,000 Missouri........ Tennessee..... 40,646 136,992 20,295 13,908 124,096 87,307 Totals...... 254,041 203,245 1.563.482 1.181.055 790.975

CASH BARM INCOME

(In thousand

of dollars)

Arkansas...

#### RECEIPTS AND SHIPMENTS AT NATIONAL STOCK YARDS

		Receipts			Shipments		
	July, 1943	June, 1943	July, 1942	July, 1943	June. 1943	July, 1942	
Cattle and Calves	107,999	87,474	117,581	60,840	50,766	52,210	
Hogs	281,271	331,699	201,706	100,843	80,989	60,436	
Horses and Mules	2,687	2,982	1,334	2,676	2,918	1,293	
Sheep	159,188	65,011	129,399	67,208	14,545	51,440	
Totals	.551,145	487,166	450,020.	231,567	149,218	165,379	

#### WHOLESALE PRICES IN THE UNITED STATES

Statistics (1926=100)	July, 19 <b>4</b> 3	June, 1943	July, 1942	July,'43 co June, '43	
All Commodities Farm Products Foods Other	107.2	103.8 126.2 109.6 96.8	98.7 105.3 99.2 95.7	- 0.6% - 1.0 - 2.2 + 0.1	+ 4.6% +18.7 + 8.1 + 1.3
Bureau of Labor		COST OF I	LIVING		

Bureau of Labor	(	COST OF	LIVING		
Statistics (1935-39=100)	July 15, 1943	June 15, 1943	Sept. 15, 1942	July 15,'43 June 15,'43	comp. with Sept. 15,'42
United States St. Louis		124.8 123.6	117.8 116.6	- 0.8% - 0.4	$^{+}_{+}$ 5.1% $^{+}_{5.6}$
Bureau of Labor Statistics (1935-39=100)	July 13, 1943	June 15, 1943	FOOD Sept. 15, 1942	July 13,'43 June 15,'43	comp. with Sept. 15,'42
			4011	2 2 2	1 0 000

| 1943 | 1943 | 1943 | 1942 | 1942 | 1945 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15,74 | 15

# INDEXES OF EMPLOYMENT IN MANUFACTURING INDUSTRIES BY METROPOLITAN AREAS tau of Labor

Statistics	June,	May,	June,	June,'43 o	omp. with
(1937=100)	1943	1943	1942	May,'43	June, 42
Evansville Louisville Memphis St. Louis	231.9 128.6 157.8 159.1	231.7 128.1 152.6 154.2	79.3 102.3 123.5 135.4	$ \begin{array}{r} + 0.1\% \\ + 0.4 \\ + 3.4 \\ + 3.2 \end{array} $	+ 192.4% + 25.7 + 27.8 + 17.5

#### BUILDING PERMITS

		New C	v Construction					Repairs, etc.			
(Cost in	Nu	mber Co		Cost		Nun	Number		Cost		
thousands)	1943	1942		1943		1942	1943	1942	1943	1942	
Evansville	. 6	2	\$	21	\$	4	280	83	\$116	\$ 57	
Little Rock	. 18	22		4	•	21	128	71	23	19	
Louisville		22		95		188	36	53	12	18	
Memphis		88		150		171	378	81	128	121	
St. Louis		122		189		133	143	162	96	74	
July Totals	272	256	_	459	_	517	965	450	375	289	
June Totals		395		342	1	.,803	1,102	618	291	527	

#### VALUE CONSTRUCTION CONTRACTS LET

(In thousands of dollars)	July,'43	June,'43	July,'42	July,'43 c June,'43	omp. with July,'42
Total 8th Dist Source: F. W. D				16%	92%

CONSUMPTION OF ELECTRICITY

(K.W.H. in thous.)	No. o: Custom ers*	1943	June, 1943 K.W.H.	July, 1942 K.W.H.	compar	, 1943 ed with July, 1942
Evansville Little Rock Louisville Memphis Pine Bluff St. Louis	35 82 31 20	11,073 2,932 16,749 6,208 5,350 94,327	10,618 2,916 15,621 6,130 6,682 95,171	4,757 2,991 15,969 5,165 946 84,762	+ 4% + 1 + 7 + 1 -20 - 1	+133% $-2$ $+5$ $+20$ $+466$ $+11$
Totals *Selected indu		136,639 stomers.	137,138	114,590	- 0 -	+ 19

### LOADS INTERCHANGED FOR 25 RAILROADS AT ST. LOUIS

			First 1	ine days		
July,'43	June, 43	July,'42	Aug.,'43	Aug.,'42	7 mes.'43	7 mos.'42
160,326	145,625	145,930	46,642	42,570	1,011,178	943,295
Source:	Terminal	Railroad A	Association of	f St. Louis		

#### WHOLESALING

July, 1943 compared with June,'43 July,'42		July 31, 1943 comp. with July 31, 1942	
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$		%	
	compare yune, '43 - 5% - 0 - - 6 + 11 - 32 + 8 - 3 + 11 - 20 + 2	compared with July, '42 July, '42 + 5% - 5% - 5% - 6 + 4 + 11 - 15 - 32 - 4 + 8 + 9 - 3 - 14 + 11 + 1 - 20 - 24 + 2 + 10 + 10 + 2 - 1	

	_	Net S	on Hand		Turnover	
		, 1943 red with July,'42	7 mos.'43 to same period '42	July 31,'43 comp. with July 31,'42		1, to y 31, 1942
Ft. Smith, Ark.		+44%	+33%	+ 5%	2.24	1.78
Little Rock, Ark Quincy, Ill		+29 +34	$^{+38}_{-18}$	+ 22	2.49	1.92
Evansville, Ind. Louisville, Kv	15 21	$^{+41}_{+18}$	$^{+46}_{-18}$	 — 29	3.14	2.00
St. Louis, Mo.	20	+15	+ 8	22 12	2.45	1.81

DEPARTMENT STORES . .

Trading days: July, 1943-26; June, 1943-26; July, 1942-26.

Outstanding orders of reporting stores at the end of July, 1943, were 245 per cent greater than on the corresponding date a year ago.

Percentage of accounts and notes receivable outstanding July 1, 1943, collected during July, by cities:

	Excl. Instal. Accounts		Excl. Instal. Accounts
Fort Smith %	62 %	Ouincy 40%	77 %
Little Rock 25	57	St. Louis 35	74
Louisville 32	63	Other cities 29	65
Memphis 40	59	8th F. R. Dist. 33	68

#### INDEXES OF DEPARTMENT STORE SALES AND STOCKS 8th Federal Reserve District (1923-1925 average = 100)

	1943	1943	1943	1942
Sales (daily average), Unadjusted Sales (daily average), Seasonally adjusted. Stocks, Unadjusted Stocks, Seasonally adjusted	156	132 143 94 98	129 129 95 94	87 126 121 128

S	SPECIALTY STORES Stocks Net Sales on Hand					
	red with	7 mos.'43 to same period '42	July 31,'43 comp. with July 31,'42			
Men's Furnishings —48% Boots and Shoes. —37		+ 4% 4	- 25 % - 5	2.00 5.09	1.65 4.32	
Percentage of accounts collected during July:	and notes	receivable	outstanding	July 1,	1943,	

# CHANGES IN PRINCIPAL ASSETS AND LIABILITIES FEDERAL RESERVE BANK OF ST. LOUIS

Boots and Shoes......52%

PEDERAL RESERVE DAME OF SI. HOUIS						
		Change from				
	Aug. 18,		Aug. 19,			
(In thousands of dollars)	1943	1943	1942			
Industrial advances under Sec. 13b			- 14			
Other advances and rediscounts	2,425	+ 875	+ 2,235			
U. S. securities	374,319	+ 14,213	+202,788			
Total earning assets	376,744	+ 15,088	+205,009			
Total reserves	697,862	19,546	+ 55,687 + 51,199			
Total deposits	467,612	22,142				
F. R. Notes in circulation	611,173	+ 18,823	+218,182			
Industrial commitments under Sec. 13b	1,768	+ 151	+ 721			

#### FEDERAL RESERVE OPERATIONS DURING JULY, 1943

(Incl. Louisville, Memphis, Little Rock branches	) Pieces	Amounts
Checks (eash items) handled		\$2,387,360,327
Collections (non-cash items) handled		55,218,951
Transfers of funds		559,077,506
Currency received and counted		56,193,989
Coin received and counted	13,666,544	1,371,410
Rediscounts, advances and commitments	36	118,100,000
New issues, redemptions, and exchanges of		
securities as fiscal agent of U. S. Govt., etc.	754,444	451,239,498
Coupons clipped from securities in custody	11,015	

## RATES OF THIS BANK FOR ACCOMMODATIONS UNDER THE FEDERAL RESERVE ACT

.. 1/2% per annum 

Advances to member banks under section 10(b)......1½% per annum Advances to individuals, partnerships, and corporations other than banks, secured by direct obligations of the United States, under paragraph 13 of section 13...2 % per annum Industrial advances to member banks, nonmember banks, and other financing institutions under section 13b:

(a) On portion for which such institution is obligated {1 % to {1 ½% per annum {1 ½ % per annum {1 ½ %

#### PRINCIPAL RESOURCE AND LIABILITY ITEMS OF REPORTING MEMBER BANKS

		Cnan	ge irom
	Aug. 18,	July 21,	Aug. 19,
(In thousands of dollars)	1943 ´	1943	1942
Total loans and investments\$	1,450,833	+ 16,120	+375,154
Commercial, industrial, agricultural loans*	209,331	+ 4,826	- 26,493
Loans to brokers and dealers in securities.	4,100	<del> 383</del>	+ 797
Other loans to purchase and carry securities	8,489	- 544	- 1.236
Real estate loans	65,917	137	+ 4,138
Loans to banks	310	28	<del>-</del> 437
Other loans	59,944	+ 2,385	<b>—</b> 7.909
Total loans	348,091	+ 6,119	<b>—</b> 31,140
Treasury bills	103,898	- 10,281	+ 34,245
Certificates of indebtedness	225,138	+ 8,793	+115,520
Treasury notes	148,764	+ 2,363	+ 86,284
U. S. bonds	477,795	+ 8,865	+179,777
Obligations guaranteed by U. S. Govt	32,495	+ 8,865 + 888	- 2,955
Other securities	114,652	<u>627</u>	- 6.577
	1,102,742	+ 10,001	+406,294
Balances with domestic banks	114.620	- 1,485	- 36,568
Demand deposits — adjusted**	941,623	+ 31,095	+197.494
Time deposits	209,957	+ 3.800	+ 25,099
U. S. Government deposits	131,504	- 19,029	+ 80,789
Interbank deposits	480,070	- 10.081	+ 44,325
Borrowings	2,275		
*Tradeda- anan mani-t	2,273	+ 775	+ 2,275

\*Includes open market paper.

\*\*Other than interbank and Government deposits, less cash items on

hand or in process of collection.

Above figures are for 24 member banks in St. Louis, Louisville, Memphis, Little Rock and Evansville. Their resources comprise approximately 75% of the resources of all member banks in this district.

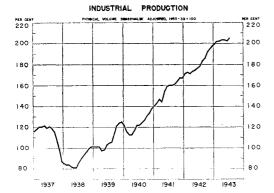
#### DEBITS TO INDIVIDUAL ACCOUNTS

(In thousands of dollars)	July, 1943		June, 1943		July, 1942		y,'43 co ne,'43		
El Dorado, Ark\$		\$	10,765	\$		+	4%	+	24%
Fort Smith, Ark	20,229		19,430		17,369	+	4 5	+	16
Helena, Ark	3,458		3,279		2,908	+	5	+	19
Little Rock, Ark	63,540		62,091		62,026	‡	2	+	2
Pine Bluff, Ark	13,721		14,013		21,491		2		36
Texarkana, ArkTex.	15,058		15,599		17,150	-	3		12
Alton, Ill	12,663		12,382		12,472	+	2	+	2
E.St.LNat.S.Y.,Ill	75,962		75,604		71,783	- 0	-	+	6
Quincy, Ill	15,523		15,844		12,450	_	2	+	25
Evansville, Ind	87,918		81,449		62,005	+	8	+	42
Louisville, Ky	320,605		328,918		274,791	-	3	+	17
Owensboro, Ky	14,660		13,451		11,016	+	9	+	33
Paducah, Ky	7,156		8,368		8,174		14		12
Greenville, Miss	6,518		6,632		5,858		2	+	11
Cape Girardeau, Mo	4,594		4,845		4,055		5	-+-	13
Hannibal, Mo	4,207		4,118		3,773	+	2		12
Jefferson City, Mo	18,771		16,277		16,223	+	15	‡	16
St. Louis, Mo	906,089		952,285		815,764		5	+	11
Sedalia, Mo	4,818		5,744		4,027	_	16	+	20
Springfield, Mo	26,995		29,068		24,036	_	7		12
Jackson, Tenn	7,978		8,032		6,585	-	1	+	21
Memphis, Tenn	207,083		228,785		184,824	_	9	+	12
Totals1	,848,778	1,	916,979	1,	647,859	_	4	+	12

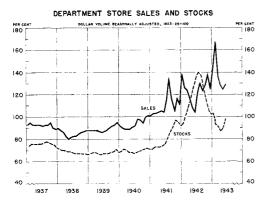
#### COMMERCIAL FAILURES IN EIGHTH F. R. DISTRICT

Jul	ly,'43 June,'4	3 July,'42	June, '43	July,'42
Number \$ 4 Source: Dun and Brace		19 00. \$176,000	$^{+\ 25\%}_{-\ 63}$	7 <b>4</b> % 72

Men's Furnishings..........61%



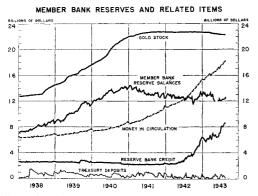
Federal Reserve index. Monthly figures, latest shown is for July, 1943.



Federal Reserve indexes. Monthly figures, latest shown are for June, 1943.



Bureau of Labor Statistics' indexes. Last month in each calendar quarter through September, 1940, monthly thereafter. Mid-month figures, latest shown are for July, 1943.



Wednesday figures, latest shown are for August 18, 1943.

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## NATIONAL SUMMARY OF CONDITIONS BY BOARD OF GOVERNORS OF FEDERAL RESERVE SYSTEM

Industrial production advanced to a new high level in July following a slight decline in June, both of the changes reflecting chiefly fluctuations in coal production. Maximum food prices were reduced recently with a consequent slight decline in cost of living in July. Retail sales continued in large volume.

Industrial production—Industrial activity increased in July, reflecting a large rise in mineral production. Output at coal mines advanced sharply from the reduced level in June, production of crude petroleum increased, and iron ore shipments reached the highest monthly rate on record.

In manufacturing industries, output of most durable products and chemicals continued to increase in July, reflecting chiefly a further rise in production of munitions. At meat packing plants and cigarette factories production was also larger in July. Output of leather and textile products had shown small decreases in June and further declines occurred in July. Activity in most other nondurable goods industries showed little change from June to July.

The decline in the value of construction contracts awarded continued during July, according to reports of the F. W. Dodge Corporation. Most of the decline is accounted for by a drop in awards for publicly-financed industrial facilities and for public works and utilities.

Distribution—Value of retail sales declined less than seasonally in July and continued substantially larger than a year ago. During the first six months of this year sales had averaged about 12 per cent larger than in the corresponding period of 1942 and in July the increase was somewhat greater. The higher level of sales this year as compared with last year reflects for the most part price increases. In the first half of August sales at department stores increased by about the usual seasonal amount.

Freight carloadings rose sharply in July and were maintained at a high level during the first half of August. Total loadings were 10 per cent higher than the previous month owing to the largest volume of coal transported in many years and shipments of grain and livestock showed a considerable increase over June.

Commodity prices—The general level of wholesale commodity prices showed little change in July and the early part of August.

The cost of living declined somewhat from June 15 to July 15, according to Bureau of Labor Statistics data. Food prices declined by 2 per cent as a result of reductions in maximum prices for meats and seasonal declines in prices of fresh vegetables from earlier high levels.

Agriculture — General crop prospects improved somewhat during July according to Department of Agriculture reports. Forecasts for the corn and wheat crops were raised 6 per cent. Production expected for corn and other feed grains, however, is 10 per cent less than last year and for wheat is 15 per cent less than the large crop of 1942. Milk production in July was as large as the same period a year ago, while output of most other livestock products was greater.

Bank credit—The average level of excessive reserves at all member banks, which had been about 1.5 billion dollars in mid-July, declined to 1.2 billion in the latter part of the month and continued at that level during the first two weeks of August. There was some further decrease of excess reserves at reserve city banks, but most of the decline occurred at country banks, where there had previously been little change. Two factors were principally responsible for the decline in excess reserves: an increase in deposits subject to reserve requirements, as funds expended by the Treasury from war loan accounts returned to the banks in other accounts; and a growth of over 500 million dollars in money circulation. During the four weeks ending August 18 additional reserve funds were supplied to member banks by an increase of 580 million dollars in Reserve Bank holdings of Government securities, principally Treasury bills bought with option to repurchase.

During the four weeks ending August 11, member banks in 101 leading cities increased their holdings of Government securities other than Treasury bills by almost 800 million dollars. Of this amount, 570 million represented allotments to banks of new certificates of indebtedness issued in early August. Bill holdings declined as member banks made sales to adjust their reserve positions. Commercial loans increased somewhat over the four week period, but other loans declined.