Monthly Review

TWELFTH FEDERAL RESERVE DISTRICT

FEDERAL RESERVE BANK OF SAN FRANCISCO

March 1956

Review of Business Conditions . . .

Net Profits of District Banks

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REVIEW OF BUSINESS CONDITIONS

THE economy of the Twelfth District continued to expand in the opening months of the year, at a rate somewhat greater than expected earlier. While part of this rise in general levels of business was due to the ending of protracted labor disputes, significant additional strength has become visible in several lines of industrial activity. As a result of these factors, usual seasonal declines in some sectors have been more than offset by nonseasonal expansions in other segments of the District economy.

Continuation of active markets for many goods and services nationally reflects a variety of forces. Possibly the most pervasive influence on current levels of activity is the favorable expectations apparently held by both businessmen and consumers. Favorable business expectations are evidenced by the sharp rise since the second quarter of 1955 in national business outlays for long-term fixed investment in plant and equipment. The volume of these expenditures, moreover, is expected to rise throughout the remaining quarters of the year. For the year as a whole, according to the latest survey conducted by the Securities and Exchange Commission and the Department of Commerce, plant and equipment expenditures will exceed 1955 by some 22 percent. On the consumer side, a survey conducted for the Board of Governors of the Federal Reserve System indicates that expectations held by spending units in the nation are highly favorable with respect to personal income receipts, employment prospects, and the general economic situation. In the survey, consumers also indicated a continued high level of intentions to purchase houses and most types of durable goods.

District employment expands to another new high level

The total number of persons at work in the District expanded contraseasonally in January. Aggregate civilian employment, seasonally adjusted, rose by 1.5 percent in the Pacific Coast states from December to January and reached a level almost 5 percent above January 1955. Total Pacific Coast unemployment in January was nearly 18 percent below the same month last year. District insured unemployment, adjusted

for seasonality, declined from January to February which suggests that employment expansion has continued.

In the District nonagricultural sector gains have been comparably vigorous and quite general. The most outstanding recent advances in seasonally adjusted employment have been in the construction and mining industries. In large part these particular gains are the direct result of the settlement of labor-management disputes. In mining, the ending of the strike in the gravel and rock industry in southern California and the settlement of a five-month strike at lead mines in northern Idaho provided the upward impetus to employment as operations were resumed. The southern California strike had halted work on a major portion of construction in progress so that the resumption of output in gravel and stone also had an immediate upward impact on employment in the building industry in that area.

With the exception of a very slight decline in the service and miscellaneous category, all other principal industrial groups showed an advance in jobs from December to January after seasonal adjustment. Unusual employment strength during this period was visible in the aircraft and nonelectrical machinery industries. In aircraft, expansion in output of civilian airplanes, combined with accelerated military requirements for models produced in this District, pushed employment to another new post-World War II high. District automobile assembly plants were affected by general cutbacks in new car output and contracted their employment rolls moderately. However, the full impact on the industry is obscured by employment data alone as a large part of the output reduction was accomplished by a shortening of the workweek and the elimination of overtime schedules in some cases.

In other nonagricultural lines of activity the over-all rise in employment was moderate. In the case of Government employment, however, the month-to-month gain was fairly large, 1.4 percent after seasonal adjustment. Continued gains in state and local government payrolls, particularly at educational institutions, offset declining trends in jobs at Federal establishments.

Construction shows signs of renewed vigor

Activity in the construction industry of the District, after a period of substantial weakness in the last quarter of 1955, has generally moved ahead of year-ago levels in the first two months of this year. Preliminary estimates of building permit valuation for January and February indicate that the gain for the two-month period over a year ago was more than 7 percent. The increase from last year is due entirely to a sharp rise in nonresidential building as residential construction was moderately below the first two months of 1955. Recent data on particular types of nonresidential building are not available, but from press reports it is possible to say that commercial structures — especially in suburban shopping centers—and industrial projects are conspicuous in the realized gains. It should be mentioned that the effect of the strike in the Los Angeles area may also have played a part in this gain as backlogs created by the shutdown are now causing a temporary bulge in total permit valuations.

In the residential field the sharp declines of a major portion of the last half of 1955 appear to have halted, at least in the opening two months of the year. While permit valuation was still below year-ago levels in both January and February, the percentage declines were much smaller than in late 1955 and in the latest month (February) the loss was very slight. Again, this marked lessening in the weakness in housebuilding is to some extent the result of the strike effects in Los Angeles, but other factors are also of importance. Lengthening to 30 years of maximum maturities allowable under FHA and VA programs has had some effect on housing markets. Supplies of mortgage funds—a shortage of which was a large element in the decline in activity last year—were somewhat easier in January and February than in previous months.

Industrial expansion high in District

Expansion in major District industries is apparently proceeding at a fast pace, in line with record expenditures nationally. Although it is not possible to detail the expansion in dollar terms owing to the absence of comprehensive data, public announcements of expansion plans

and awards of construction contracts provide a general impression of over-all developments. A sizable number of such announcements or awards have occurred in the past several months.

Two developments in the field of fuel and power are of special significance to the Pacific Northwest area of the District economy. Foremost of the two is the scheduled completion of the natural gas pipeline from the Southwest for which contracts were awarded in mid-February. (The first large contract for utilization of the natural gas supply from this pipeline was just recently signed by a major aluminum producer. The aluminum industry has been plagued with power shortages in the recent past.) The second major development is the construction of large hydroelectric power facilities on the Snake River in Idaho, a project costing upwards of \$87 million, that will further augment power supplies in the Northwest area.

In the manufacturing industries, numerous expansions are underway. These include (with approximate total cost): aircraft facilities in Washington state (\$30 million); an automobile assembly plant in California (\$40 million); basic steel capacity in Utah (\$17 million); paper production in California (\$12 million); and electronics manufacture in Arizona (\$3 million).

Expansion in mining, which has undergone a sizable growth in the past two years in the non-ferrous field, is highlighted by new uranium processing facilities in southern Utah to cost about \$8 million.

District sales continue near earlier highs

Sales at District department stores have continued strong in the opening months of the year. The cumulative value of sales through the end of February, based on preliminary data, was some 2 percent ahead of the comparable period a year ago. On a seasonally adjusted basis sales moved up in January, receded moderately in February, but in both months were ahead of the December level.

The situation in new automobile sales, however, is somewhat different. Based upon new car registrations in California, total passenger car sales in the first two months of the year were

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slightly lower than in the same period a year earlier, with all of the decline occurring in late February. (It should be recalled that early 1955 was an extremely active period in new car markets.) In terms of dollar volume of car sales the decline from last year may be more pronounced. This follows from the widespread and substantial discounts offered to buyers — a condition which did not appear last year until the "cleanup" preceding the introduction of the new 1956 models. However, industry sources appear confident of an active sales level in March.

Total demand for bank credit continues strong

The demand for bank credit continued unusually strong in the first ten weeks of the year. In fact, the expansion in outstanding loans at weekly reporting member banks was greater than during this period a year ago. The rise in the first ten weeks of this year in total loans was \$119 million. There was, however, a substantial difference in the strength of particular demands. Commercial, industrial, and agricultural borrow-

ers actually reduced their outstanding indebtedness by \$11 million as compared with an increase in loans of \$63 million during this period last year. Much of the decline in these loans was accounted for by the substantial repayment of bank debt by sales finance companies. Smaller credit demands were also evident in the case of wholesale and retail merchants. Heavier demands for credit were visible for other types of business borrowers.

Real estate credit demands at weekly reporting member banks were nearly twice as strong as in early 1955. The large rise in bank lending on real estate continues to reflect the near-record volume of new construction placed in process last year.

Bank holdings of consumer credit in the District expanded in January, in contrast to a national decline. Judging from the change in "other loans" (about 75 to 80 percent of which is consumer loans) at weekly reporting banks, this expansion continued in February and early March.

Net Profits of District Banks Drop in 1955

In 1955, Twelfth District member banks reported net profits after taxes of \$148.5 million, a decrease of 5 percent from the record high level of 1954. This reduction was attributable to a return to the characteristic postwar experience, which was interrupted in 1954, of losses, charge-offs, and transfers to valuation reserves on loans and securities exceeding recoveries, profits, and transfers from reserves. Each of the other two major factors affecting profits, net current earnings¹ and provision for taxes on income, were more favorable for member banks in 1955 than in 1954. Net current earnings rose \$33 million above 1954 to reach a new record level. Provision for taxes on net income fell below the levels of the previous two years.

Earnings reach record levels as earning assets rise

Twelfth District member banks continued to increase their holdings of earning assets throughout 1955. However, because of the restrictive monetary policy followed by the Federal Reserve System during the year, the increase in these holdings was not so sharp as might otherwise have been expected in a boom year such as 1955. Because of this situation, banks found it profitable to redistribute their holdings of earning assets. They steadily reduced their United States Government portfolios in order to divert the funds to loans, which carry higher rates of interest than securities.

Member banks increased their holdings of loans and discounts by \$1,707 million during the year. Of this increase, \$1,161 million occurred between June and the end of December, as the seasonal increase in business demands for funds

¹ Net current earnings are the excess of total earnings over total expenditures, excluding such items as losses and recoveries on loans, profits or losses on the sales of securities, and changes in valuation reserves.

characteristic of the second half of the year was reinforced by a continued high level of demand for consumer and real estate loans.

Commercial and industrial loans increased \$777 million during the entire year, rising steadily after a slight decline in the first three months. According to the reports of a selected group of larger member banks, substantial increases in borrowing for commercial and industrial purposes were made by metal and metal products manufacturers, public utilities and transportation lines, petroleum, coal, and chemicals manufacturers, food processors, retailers and wholesalers, and sales finance companies.

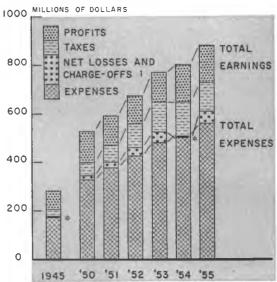
Real estate loans rose substantially also. More than half of the total increase of \$528 million occurred in the first six months of the year. Loans to individuals, primarily consumer loans, made up most of the remainder of the increase in total loans. Led by a growth of \$301 million in retail automobile paper, consumer loans rose \$381 million in 1955.

TABLE 1 EARNINGS AND EXPENSES OF TWELFTH DISTRICT MEMBER BANKS, 1953-55

TAT E: TAT I	SER DANK	.5, 1900-	JJ			
	(millions of dollars)					
-	1953	1954r	1955p	1954-55		
Earnings on loans Interest and dividends of		494.7	546.8	+11		
Government securities	s 130.7	144.1	160.0	+11		
Other securities Service charges on depos		38.5	42.5	+10		
accounts	49.2	61.3	66.2	+ 8		
Trust department earnir		22.2	25.8	+16		
Other earnings	35.2	39.7	41.8	+ 5		
Total earnings	772.5	800.5	883.2	+10		
Salaries and wages	227.1	239.2	257.9	+ 8		
Interest on time deposi	ts. 121.8	133.5	148.1	+11		
Other expenses	128.6	139.1	155.5	+12		
Total expenses	477.5	511.8	561.5	+10		
Net current earnings. Net recoveries and profi (—losses) ¹		288.7	321.7	+11		
On securities	22.4	+28.2	-25.9			
On loans	—17.9	-14.7	25.5			
Other	— 4.1	— 7.0	— 3.4			
maral and a second				_		
Total net recoveries and profits		+ 6.5	-54.8			
Net profits before incom						
_ taxes		295.2	266.9	10		
Taxes on net income.	122.1	139.5	118.4	15		
Net profits after taxes	128.4	155.7	148.5	_ 5		
Cash dividends declared		74.3	85.0	+14		
Undistributed profits		81.4	63.5	22		

revised.

CHART 1 EARNINGS, EXPENSES, AND PROFITS TWELFTH DISTRICT MEMBER BANKS



*This area represents net recoveries on loans and securities. ¹ Including transfers to valuation reserves.

The net result of the substantial growth in loans and a slight increase in the average rate of return on loans was to bring earnings on loans to a record high level of \$546.8 million. This amount was 11 percent, or \$52.1 million, above 1954. Earnings from this source constituted about 60 percent of total earnings.

The next largest source of earnings was United States Government securities. In 1955 earnings from these investments increased 11 percent above 1954. While member banks reduced their holdings of these securities by \$70.5 million during the year, they still had larger average holdings than in 1954. This increase in average holdings accounted for almost all of the rise in earnings from United States Government securities. Since banks were selling off securities, the effect on their earnings of rising interest rates was minimized. However, there was a minor shift in the composition of their holdings toward higher interest-bearing issues. Also, although banks were reducing their acquisitions of 90-day Treasury bills, the bills which they did purchase during the year yielded higher

p preliminary.

1 including transfers to (—) and from (+) valuation reserves.

rates. These two factors were responsible for the slight rise in the rate of return on United States Government securities.

Income from other securities rose 10 percent above 1954 as a result of a growth in holdings. These securities are primarily obligations of states and political subdivisions and constitute the third major type of earning assets held by member banks.

Member banks also received record high earnings from services performed for patrons. The largest percentage increase for any type of earnings was reported for trust department earnings which rose 16 percent over the prior year. Service charges on demand deposits rose only 8 percent. This growth reflects an increase in demand deposits of \$885 million, or 6 percent. Since the rate of growth in deposits was less than that reported for earnings, other factors such as a fairly rapid rise in the number of smaller accounts and an increase in handling charges as the number of checks written by depositors rose probably accounted for part of the increase in earnings from this source.

Expenses also reach record levels

Current operating expenses of Twelfth District member banks were \$561.5 million in 1955, an increase of 10 percent over 1954. Among the

EXPENSE ITEMS OF TWELFTH DISTRICT MEMBER BANKS
BY SIZE GROUP, 1954-55

	Ail banks	15 largest banks	Other banks
Earnings on loans	+11	+11	+ 8
Other securities Other securities Service charges on deposit accounts Trust department earnings Total earnings	$^{+11}_{+10}$ $^{+8}_{+16}$ $^{+10}$	$^{+12}_{+11}$ $^{+8}_{+22}$ $^{+11}$	+ 7 + 8 + 8 - 7 + 7
Salaries and wages	$^{+\ 8}_{+11}_{+10}$	$^{+\ 9}_{+13}_{+11}$	+ 3 + 4 + 5
Net current earnings Profits before taxes Taxes on net income Net profits after taxes Cash dividends declared	$^{+11}_{-10}$ $^{-15}_{-5}$ $^{+14}$	$ \begin{array}{c} +11 \\ -7 \\ -16 \\ +2 \\ +15 \end{array} $	+11 -21 -11 -28 $+10$

Note: Figures presented in this table for the 15 largest and the other banks are not entirely comparable, particularly for components of total earnings and expenses, because during 1955 a number of smaller banks went out of existence, some of which were consolidated with banks in the 15-largest group. Adjustments for this factor would probably have little effect on the 15-largest figures but might mean significant changes in the figures for the other banks.

various expense items, the highest rate of increase was in the miscellaneous expenses. This group includes such costs as rent, lights, heat, postage, taxes other than on income, publicity, and fees and commissions for nonemployees. Reflecting growth in time deposits, interest expenses on these accounts rose by 11 percent. Salaries and wages, which constitute about 46 percent of total expenses of member banks, increased by only 8 percent in 1955, a smaller rate of increase than occurred in total expenses. The 55,266 employees received wages and salaries of \$182.8 million during 1955 and the 8,976 officers of member banks received salaries of \$75.1 million.

Record high net losses, charge-offs, and transfers to valuation reserves reduced profits

Net earnings were reduced by \$54.8 million, the amount by which losses, charge-offs, and transfers to valuation reserves on loans and securities exceeded profits, recoveries, and transfers from reserves. In the previous year these accounts had resulted in a net addition to earnings of \$6.5 million, owing mainly to net profits on the sale of securities.

In 1954, as the prices of United States Government securities rose in the early part of the year, member banks sold large amounts, realizing net gains on these sales of \$41.3 million for the year as a whole. After deducting net transfers to valuation reserves of \$13.1 million, the banks realized a net addition to profits of \$28.2 million. In contrast, prices of Government securities were falling throughout 1955, and thus the sales of securities by member banks to obtain funds for expanding their loan portfolios resulted in net losses of \$28.5 million. However, this reduction was, in part, offset by transfers from valuation reserves of \$2.6 million.

The movement in losses, charge-offs, and changes in valuation reserves on loans followed much the same pattern as on securities. In 1954 there were net recoveries on loans of \$2.9 million compared with a loss of \$3.4 million in 1955. In the earlier year net transfers to valuation reserves of \$17.6 million more than offset the recoveries. In 1955 net transfers to valuation reserves were larger, amounting to \$22.1

million, and resulted in a net deduction from profits of \$25.5 million, an increase of \$10.8 million over the prior year's deduction. The substantial increase in valuation reserves during the year indicates that member banks were still in a position to take advantage of the tax allowance provisions for valuation reserves on loans which were further liberalized in 1954.

As a result of these transfers to valuation reserves and actual losses and charge-offs on securities and loans, taxes on income decreased relatively more than net income before taxes, declining 15 percent from the previous year. While this sharp drop in taxes offset, in part, the decline in net profits before taxes, profits after taxes were still down 5 percent.

Dividends and capital accounts

Member banks declared dividends greater than in any previous period. They retained only 43 percent of total profits compared with 52 percent in 1954. During 1955 capital accounts rose \$107 million, of which \$64 million was accounted for by their retained earnings. The increase in capital accounts and the decline in profits combined to bring the ratio of net profits after taxes to capital accounts to 10.2 percent this year compared with 11.6 percent in 1954.

United States experience similar to that for the Twelfth District

Preliminary figures for the United States indicate that the trend in bank earnings and expenses was much the same as for the Twelfth District. However, there were differences in the magnitudes of change. The decline in net profits

TABLE 3

RATIOS TO CAPITAL ACCOUNTS AND RATES OF RETURN ON EARNING ASSETS—TWELFTH DISTRICT MEMBER BANKS, 1953-55

Ratios to capital accounts	1050	4054	1055
Net current earnings	1953	1954	1955
All banks	23.8	21.7	22.1
15 largest	24,8	22.3	22.5
Other	20.0	19.1	20.7
Net profits after taxes			
All banks	10.3	11.6	10.2
15 largest	10.6	11.5	10.6
Other	9.4	12.1	8.7
Rates of return on			
Loans			
All banks	5.5	5.4	5.5
15 largest	5.4	5.4	5.4
Other	5.8	5.8	5.9
Government securities			
All banks	2.1	2.0	2.1
15 largest	2.1	2.0	2.1
Other	2.0	1.9	2.1

after taxes was 10 percent in the nation as a whole compared with a 5 percent reduction in the District. The more rapid decline in profits, nationally, was wholly a reflection of a relatively larger change in losses and charge-offs on securities and loans, since net current earnings increased at a faster rate than in the District and taxes declined at about the same rate.

The more rapid rise in net current earnings for the nation was due to a smaller percentage increase in expenses, inasmuch as total earnings both in the District and the nation rose at the same rate. The movements in the various types of earnings, however, did vary. Earnings on loans rose 13 percent compared with 11 percent in the District, while earnings on United States Government securities rose only 5 percent in the nation as against 11 percent here. As in the past, the rate of return on loans was slightly less nationally than in the Twelfth District.

A preliminary tabulation showing the condition of Twelfth District member banks as of December 31, 1955, is now available for distribution. It includes a detailed presentation of asset, liability, and capital accounts for member banks in each state as well as in the entire District, and a table showing the classification of loans and United States Government direct obligations for the District as a whole. Requests for copies should be directed to the Federal Reserve Bank of San Francisco, 400 Sansome Street, San Francisco 20, California.

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BUSINESS INDEXES—TWELFTH DISTRICT1 (1947-49 average=100)

Year and month		Industrial production (physical volume) ²							Total mf'q	Car-	Dep't store	Retail food	Waterborne foreign trade ^{3, 5}	
	Lumber	Crude	Refined	Cement	Lead ³	Copper ³	Electric power		mploy-employ-	(num- ber)²	sales (value) ²	prices		lmports
1929 1933 1939 1947 1948 1949 1950 1951 1952 1953 1954 1955	95 40 71 97 104 100 113 113 116 118 112 122	87 52 67 100 101 99 98 106 107 109 106	78 50 63 98 100 103 103 112 116 122 119	54 27 56 96 104 100 112 128 124 130 133 145	165 72 93 94 105 101 109 89 86 74 70	105 17 80 106 101 93 113 115 112 111 101	29 26 40 90 101 108 119 136 144 161 172 192	99 102 99 103 112 118 121 120 125	55 100 102 97 105 120 130 137 134	102 52 77 106 100 94 97 100 101 100 96 104	30 18 31 99 104 98 105 109 114 115 113 122	64 42 47 96 103 100 100 113 115 113 113	190 110 163 129 86 85 91 186 171 140 131	124 72 95 81 98 121 137 157 200 308 260
1955 January February March April May June July August September October November December	137 136 123 121 120 122 119 123 118 116 110 123	105 106 106 106 106 106 106 106 105 106	116 122 120 118 115 120 128 127 132 129 123 120	119 131 137 149 155 153 157 160 159 155 128 130	74 79 83 77 78 75 71 67 70 72 67 63	119 130 131 127 131 130 40 91 128 131 128 119	173 179 188 191 189 200 191 196 196 197 206 198	123 123 124 124 125 125 125 126 126 128 128	137 138 139 140 140 142 141 142 141 142 145 146r	106 99 103 105 110 111 99 106 107 104 98 98	125 118 118 120 118 118 123 122 126 126 125 123	112 112 113 113 113 113 111 112 112 112	163 184 163 149 162 152 171 189 174 152 143r	287 263 240 290 280 299 368 349 363 343 348 325
1956 January	129	106	130	135	72	134	199	133	146	107	129p	112		

BANKING AND CREDIT STATISTICS—TWELFTH DISTRICT (amounts in millions of dollars)

	1	_				М	Bank				
Year and month	Condition	on items of	all membe	r banks	Bank	F	actors affec		debits		
	Loans and discounts	U.S. Gov't securities	Demand deposits adjusted ⁷	Total time deposits	rates on short-term business loans ⁸	Reserve bank credit?	Commer- cial ¹⁰	Treas- ury ¹⁰	Money in circu- lation ⁹	Reserves	Index 31 cities ^{3, 13} (1947-49 = 100) ²
1929 1933 1939 1947 1948 1949 1950 1951 1952 1953 1954 1955	2,239 1,486 1,967 5,358 6,032 5,925 7,093 7,866 8,839 9,220 9,418 11,124	495 720 1,450 7,247 6,366 7,016 6,415 6,463 6,619 6,639 7,942 7,239	1,234 951 1,983 8,922 8,655 8,536 9,254 9,937 10,520 10,515 11,196 11,864	1,790 1,609 2,267 6,006 6,087 6,255 6,302 6,777 7,502 7,997 8,699 9,120	3.20 3.35 3.66 3.95 4.14 4.09 4.10	- 34 - 2 + 2 - 302 + 17 + 13 + 39 - 21 + 7 - 14 + 2 + 38	0 - 110 - 192 - 510 + 472 - 930 -1,141 -1,582 -1,912 -3,073 -2,448 -2,685	+ 23 + 150 + 245 + 698 - 482 + 378 +1,198 +1,1983 +2,265 +3,158 +2,328 +2,757	- 6 - 18 + 31 - 206 - 209 - 65 - 14 + 189 + 132 + 39 - 30 + 100	175 185 584 2,202 2,420 1,924 2,026 2,269 2,514 2,551 2,505 2,530	42 18 30 95 103 102 115 132 140 150 168 172
1955 February March April May June July August September October November December	9,612 9,696 9,657 9,810 10,102 10,191 10,392 10,559 10,665 10,931 11,115	7,693 7,390 7,756 7,690 7,446 7,557 7,407 7,375 7,487 7,238 7,298	10,945 10,733 11,060 10,951 11,023 11,212 11,163 11,312 11,465 11,665 11,876	8,765 8,837 8,833 8,885 9,026 8,995 9,021 9,054 9,067 9,005 9,084	3.98 3.99 4.17 4.25	+ 15 + 10 + 60 - 55 + 27 + 10 - 23 + 17 - 43 + 46 + 8	+ 26 - 401 - 306 - 51 - 449 - 193 - 253 - 148 - 245 - 81 - 434	- 57 + 362 + 261 + 195 + 429 + 217 + 200 + 276 + 174 + 205 + 417	+ 13 - 1 + 15 + 50 + 35 - 9 + 8 + 18 + 18 + 17	2,447 2,418 2,432 2,476 2,439 2,495 2,415 2,541 2,541 2,575 2,530	168r 177 165 170 178 166 177 173 171 181 183
1956 January February	11,193 11,323	7,143 6,819	11,794 11,233	9,070 9,095		+ 84 - 87	- 322 - 76	+ 136 + 95	- 99 - 7	2,554 2,488	188 179

Adjusted for seasonal variation, except where indicated. Except for department store statistics, all indexes are based upon data from outside sources, as follows: lumber, National Lumber Manufacturers Association and U.S. Bureau of the Census; petroleum, cement, copper, and lead, U.S. Bureau of Mines; electric power, Federal Power Commission; nonagricultural and manufacturing employment, U.S. Bureau of Labor Statistics and cooperating state agencies; retail food prices, U.S. Bureau of Labor Statistics; carloadings, various railroad associations; and foreign trade, U.S. Bureau of the Census.

2 Daily average.

3 Not adjusted for seasonal variation.

4 Los Angeles, San Francisco, and Seattle indexes combined.

5 Commercial cargo only, in physical volume, for Los Angeles, San Francisco, San Diego, Oregon, and Washington customs districts; starting with July 1950, "special category" exports are excluded because of security reasons.

6 Annual figures are as of end of year, monthly figures as of last Wednesday in month.

7 Demand deposits, excluding interbank and U.S. Gov't deposits, less cash items in process of collection. Monthly data partly estimated.

8 Average rates on loans made in five major cities.

9 Changes from end of previous month or year.

10 Minus sign indicates flow of funds out of the District in the case of commercial operations, and excess of receipts over disbursements in the case of Treasury operations.

11 End of year and end of month figures.

12 Debits to total deposits except interbank prior to 1942. Debits to demand deposits except interbank prior to 1942. Debits to demand deposits except interbank prior to 1942. Debits to demand deposits except U.S. Government and interbank deposits from 1942.