MONTHLY REVIEW

of Financial and Business Conditions

FIFTH **FEDERAL**



FORVICTORY

RESERVE DISTRICT

Federal Reserve Bank, Richmond 13, Va.

August 31, 1944

TOTAL employment in non-agricultural establishments in the Fifth District was 30,000 smaller in May 1944 than in January 1944, but employment in manufacturing industries more than accounted for the loss. Between January and May of the current year employment in manufacturing establishments fell 51,000, while employment in other non-agricultural establishments rose 21,000. The decline in total employment probably represents a reduction in the labor force through continued withdrawals of manpower for selective service, and to the

return of service men's wives and others to their homes. While some of the increase in non-agricultural employment other than manufacturing may have been accounted for by increases at governmental installations, it is more probable that shifts to permanent employment were a more dominant factor. This has occurred in spite of continuing needs for a larger number of workers in the District's shipyards

as yet these have not affected employment levels to any localities. So far any workers released as a result of contract cutbacks or terminations can readily be absorbed in other areas throughout the District. A number of communities in the District are becoming conscious of the problem of contract termination and reconversion, as well as the postwar employment problems. A considerable amount of effort is being expended on these problems in a number of areas, while the city of Anderson, S. C., and Augusta County, Va., are in process of surveying their areas regarding the postwar business and employment outlook.

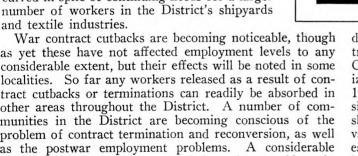
Despite the fact that the production of merchant ships in the District's yards has been in a gradual downward trend for about a year, the Maritime Commission has not relaxed its efforts to secure a larger output. No contracts have been terminated; in fact, some new ones have been made. There is no intention on the part of the Maritime Commission to terminate contracts prior to the defeat of Germany, but at the present rate of war progress the time when ship contracts will be terminated may not be too distant.

> Aside from the cotton textile and tobacco manufacturing industries and the wholesale trades, such indicators of business activity as have been compiled in this bank all show a continuing upward trend. It is true that current indexes of bituminous coal output have not shown any appreciable increase; nevertheless, the trend is still moderately upward. Department store sales indexes which appeared several times to be flattening out have shown evi-

dence in recent months to be substantially in the same trend that has prevailed for the past two or three years. Cigarette production in the District appears to have stabilized at a level about halfway between that of 1942 and 1943. Cotton consumption has been in a declining trend since early in 1942. The July indexes show an unusually sharp drop from June, but this apparently is the result of vacation schedules. Lumber production, which is hardest hit by manpower shortage, is running in the neighborhood of 30 per cent smaller than a year ago.

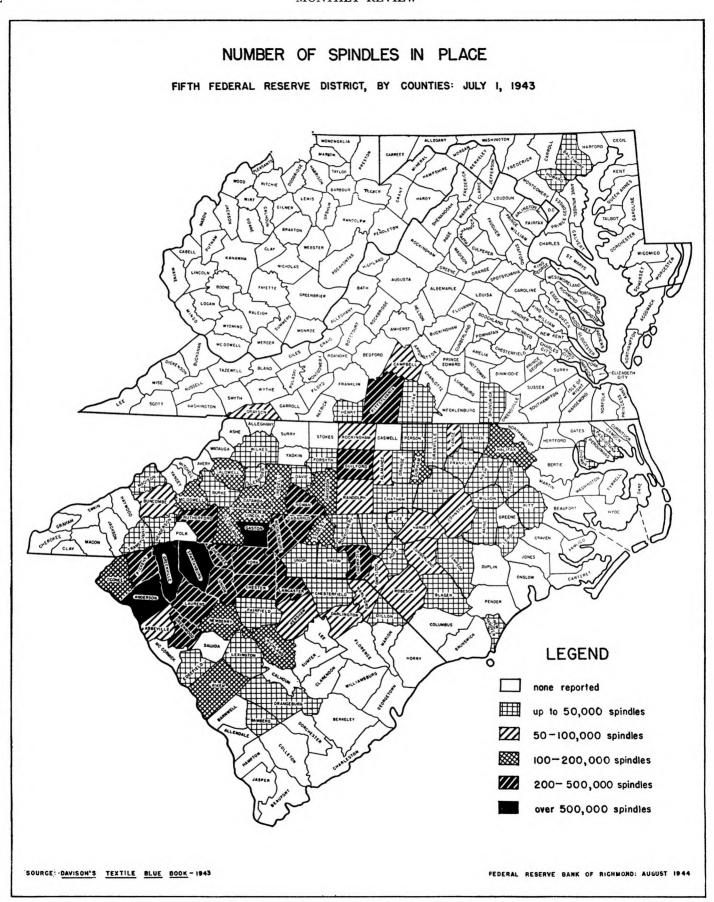
Rains which came to a great part of the District in July and August have changed the agricultural outlook considerably, but their chief beneficial effect showed mainly

(Continued on page 11)



| BUSINESS INDEXES—FIFTH Average Daily 1935-39=100 | | L RESERV easonally A | | CT | % C | hange |
|---|--------------|-------------------------|-------------|--------------|----------------------|---------------------|
| | July 1944 | June 1944 | May 1944 | July 1943 | July 194 June '44 | 44 from July '43 |
| Bank Debits | 210 | 233 | 197 | 191 | 10 | +10 |
| Bituminous Coal Production* | 144 | 148 | 152 | 148 | — 3 | _ 3 |
| Building Contracts Awarded | 102 | 96 | 81 | 139 | +6 | -27 |
| Building Permits Issued | 39 | 52 | 33 | 52 | 25 | -25 |
| Cigarette Production | 159 | 153 | 161 | 174 | + 4 | — 9 |
| Cotton Consumption* | 127 | 143 | 144 | 138 | -11 | — 8 |
| Department Store Sales | 213 | 203 | 211 | 200 | + 5 | + 7 |
| Department Store Stocks | 190 | 186 | 174 | 183 | + 2 | + 4 |
| Life Insurance Sales | 137 | 133 | 131 | 136 | +3 | +1 |
| Retail Furniture Sales | 132 | 144 | 136 | 137 | - 8 | _ 4 |
| Wholesale Trade-Five Lines | 170 | 180 | 180 | 175 | — 6 | — 3 |
| r-FRASER | | | | | | |

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The Cotton Textile Industry of the Fifth District

The status of the cotton textile industry is of vital importance to the economy of the Fifth Federal Reserve District. As an employment outlet, the cotton textile industry is the leading industry in this District. In 1939, the latest date for which census data are available, the cotton textile industry in the Fifth District employed 198,000 wage earners and paid wages approximating \$135 million; in the same year the value of products in this industry amounted to \$551 million. Since 1939, under the impetus of wartime demands, the industry has been forced to obtain maximum production, and, with new equipment not available, has done so largely by hiring thousands of additional workers and operating multiple shifts. As a result, there has been a marked expansion over the 1939 level of employment and payrolls.

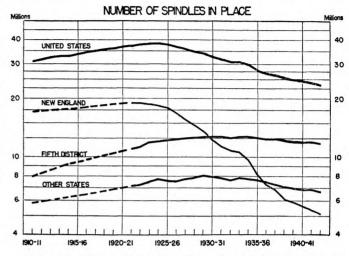
While the nature of the wartime expansion and the possible outlook for the industry are now of particular interest, it may be more useful to consider first the background of the cotton textile industry in the District. What is the background of the industry in this District? What is the history of its growth? Where is it located? What does it produce? How important is it in relation to other industries in the District, and in relation to the cotton textile industry of the United States? The following discussion attempts a brief appraisal of the answers to these questions.

GROWTH OF THE INDUSTRY

The growth of a cotton textile industry in the District traces from the very necessary industrialization of the South in the post Civil War period. Although prior to the Civil War there was some evidence of a nascent cotton textile industry, and early Census data indicate that in 1849 there were 73 mills in the states of this District with 126,500 spindles, most of this industry was destroyed in the Civil War, and the industry's real development in this area began in the decade from 1880-1890. Considerable impetus to the growth in this period was rendered by the Atlanta Exposition of 1881. Source of capital for many of the mills established, which generally speaking were very small, came from numerous local investors as well as northern commission houses. Factors promoting the growth of the industry in the Fifth District, in addition to the originating impetus of the area's industrial revolution noted above, included in approximate order of importance, (a) availability of water power, (b) availability of cheap labor, (c) lack of legal restrictions on use of labor, (d) low taxes, (e) low building costs, (f) proximity of mills to raw material.

It is not practicable to consider the growth of the cotton textile industry in this area without some reference to its relation to the remainder of the cotton textile industry in the United States. For the story of the growth of the cotton textile industry in this area, as well as in the other cotton growing states, is in part the story of the decline of the industry in New England under existent competitive conditions. That story is partially revealed in the following chart showing number of spindles in place in the United States, New England states, and Fifth District states from 1910 to date. There has been an uninterrupted

increase in the proportion of the United States' spindles located in the Fifth District; approximately half of all the spindles in the country are now located in this district.



From the above, it appears that spindles in place in the United States reached a peak of approximately 38 million spindles in the crop year 1924-25 and since then has steadily declined, except for the period from 1932-35 when the N.R.A. cotton textile code was in effect. Likewise in New England, after reaching a peak in 1923-24, spindlage in place has shown a continuous decline. Growth in spindlage in the Fifth District, however, continued long after its cessation in New England. Virtual cessation of growth in the District did not occur until 1930-31; from this date until recently there was an approximate stabilization of spindlage in the district.

Within the District, however, the cessation of growth in spindlage was not uniform among the states. In its survey of the textile industry, the U. S. Cabinet Committee points out that "substantial growth ceased in Virginia in 1924-25, in North Carolina in 1927-28 and in South Carolina in 1930-31." In support the Cabinet Committee cited the following data showing (a) the month of virtual cessation of growth and (b) the month of maximum spindlage.

TABLE I: SPINDLES IN PLACE 1

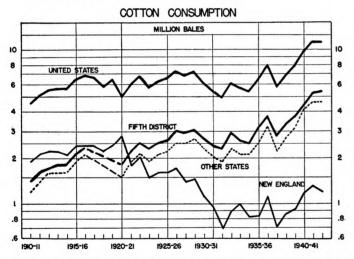
| | Virtual | Cessati | on of Growth | | Maxir | num |
|----------------|---------|---------|--------------|------|-------|-----------|
| STATE | D | ate | Spindles | I | ate | Spindles |
| Virginia | May | 1925 | 710,000 | Feb. | 1930 | 710,000 |
| North Carolina | July | 1927 | 6,210,000 | Oct. | 1930 | 6,240,000 |
| South Carolina | Mar. | 1930 | 5,670,000 | Feb. | 1935 | 5,850,000 |

Report on the Condition & Problems of the Cotton Textile Industry made by the Cabinet Committee appointed by the President, 1935.

However, spindles in place do not present a complete picture of the growth of the cotton textile industry in the District, either in absolute or comparative terms. Additional evidence of growth is found in the data on cotton consumption, which is the best available measure of production, although defective in that it does not take into account changes in types of goods produced. The following chart comparing cotton consumption by mills in the Fifth District with consumption by mills in other

areas and in the entire United States shows several significant developments.

- i. Cotton consumption by mills in the Fifth District increased from 1.4 million bales in 1911 to 3.3 million bales in 1939, prior to the outbreak of World War II, an increase over the 28-year period of 1.9 million bales, or 135.7 per cent.
- ii. Since the outbreak of World War II, cotton consumption in the District increased from 3.3 million bales in 1939 to 5.3 million bales in 1943, an increase over the 4-year period of 2.0 million bales, or 60.6 per cent.
- iii. In both the above periods, cotton consumption in the District increased at a faster rate than in the United States. However, in view of later data to be presented on employment, attention may be called to the sharp upturn in cotton consumption in the New England area as well as in the Fifth District under the impact of World War II.
- iv. A further significant fact revealed in the chart is the sharp drop in consumption following World War I, a drop which was regained in the Fifth District and in the United States within 4 years after the close of the war, but a loss which the New England area was never able to regain.



The preceding brief description of the growth of the cotton textile industry in the Fifth District may serve to provide a background for discussion of the present status of the industry. Where is it now located? What does it produce? How important is it?

IMPORTANCE

Taking these questions in inverse order, some idea of the importance of the District's cotton textile industry with regard to its position in the cotton textile industry of the entire country has already been illustrated on the basis of number of spindles as well as cotton consumption. Another measure of this District's share of the country's cotton textile industry is found in Census data on the value of cotton textile products. These data indicate that in 1939 the value of all cotton textile products in the United States totaled \$1,007 million, of which the Dis-

trict's cotton textile industry accounted for \$547 million, or 54.3 per cent.

Question still remains as to the importance of the cotton textile industry with regard to the economy of the Fifth Federal Reserve District. The following comparisons of the cotton textile industry with other leading manufacturing industries in the District show that in 1939 the cotton textile industry was the leading manufacturing industry in the District. In 1939 the cotton textile industry accounted for almost one-fourth of all the persons engaged in manufacturing establishments in the District.

TABLE II: COMPARISON OF EMPLOYMENT IN LEADING MANUFACTURING INDUSTRIES
Fifth Federal Reserve District—1939

| INDUSTRY GROUP | Total Persons Engaged in Mfg. Establishments | Fifth District |
|----------------------------------|--|-------------------|
| All Mfg. Industries | 853,389 | 100.0 |
| Cotton Textiles | 206,572 | 24.2 |
| Knit Goods | 60,574 | 7.1 |
| Sawmills | 39,954 | 4.7 |
| Rayon & Silk Textiles | 33,662 | 3.9 |
| Furniture | 32,035 | 3.8 |
| Steel Works & Rolling Mills | 31,924 | 3.7 |
| Cigarettes | 24,940 | 2.9 |
| Ship & Boat Building & Repairing | 15,132 | 1.8 |
| Bakery Products | 16,848 | 2.0 |
| Other Industries 1 | 391,748 | 45.9 |

¹ The rayon industry which would normally be included among the above listed leading industries is by necessity included in the "Other Industries" since state figures have been withheld from Census data to avoid disclosure of individual establishment figures.

Source: Census data.

Source: Census data.

In addition, the cotton textile industry held the leading position among the District's manufacturing industries with regard to salaries and wages paid, cost of materials, etc., value of products, value added by manufacture. However, it is interesting to note that while the cotton textile industry accounted for 24.2 per cent of all persons engaged in manufacturing establishments in this District, salaries and wages paid totaled 17.6 per cent of the District total and value of products only amounted to 12.7 per cent.

TABLE III: POSITION OF COTTON TEXTILE INDUSTRY RELATIVE TO ALL MANUFACTURING INDUSTRIES Fifth Federal Reserve District — 1939

(Figures in thousands of dollars)

| | All Mfg. Industries | Cotton Textiles | % of Total |
|---|------------------------|--------------------|---------------|
| Total Salaries & Wages Total Cost of Materials, Fuel, | \$ 853,381 | \$150,521 | 17.6 |
| Supplies, etc | 2,579,494 | 282,599 | 11.0 |
| Value of Products | 4,356,725 | 552,342 | 12.7 |
| Value Added by Mfg | 1,777,232 | 269,743 | 15.2 |

LOCATION

The cotton textile industry of the Fifth District is located principally in the Piedmont area of the Carolinas. While there is an important establishment at Danville. Virginia, representing over half of the cotton textile industry in the state, and a few scattered small establishments in Maryland, the bulk of the industry, both as regards the spinning and weaving divisions, is located in the Carolinas.

TABLE IV: COTTON TEXTILE INDUSTRY—FIFTH DISTRICT July 1, 1943¹

| | Sı | oindles | | Looms | | | |
|--|---|------------------------------------|--|--|------------------------------------|--|--|
| | | Per Cent of Total | | | Per Cent of Tota | | |
| | $\frac{Number}{(000)}$ | 5th Dist. | U.S. | $\frac{\text{Number}}{(000)}$ | 5th Dist. | <u>u. s</u> . | |
| United States 5th District Maryland Virginia North Carolina South Carolina | 24,038 11,652 38 646 5,600 5,368 | 100.0 .3 5.5 48.1 46.1 | 100.0 48.5 .2 2.7 23.3 22.3 | 470,423 221,679 385 16,159 70,625 134,510 | 100.0 .2 7.3 31.8 60.7 | 100.0 47.1 .1 3.4 15.0 28.6 | |

Source: Spindle and loom figures are taken from Davison's Textile Blue Book (1943) and adjusted to exclude plants not properly classified as cotton textile mills; as adjusted, U. S. and District figures on spindles vary only 1% from U. S. Census figures for June 30, 1943.

With regard to the spinning division of the industry in this District, the above table shows that it is of about the same importance in North and South Carolina and that these states account for 94 per cent of the spindles. Within these states, however, there is a high degree of concentration of the industry in the Piedmont area bordering along the foot of the mountains, and almost one-third of all the spindles in the District are located in four counties: Gastonia, North Carolina; Spartanburg, South Carolina; Greenville, South Carolina; and Anderson, South Carolina. The map on page 2 shows the location of spindles by counties in the Fifth District.

Although the spinning division of the industry in terms of spindle capacity is about equally divided between North and South Carolina, this does not present a complete picture since the North Carolina mills produce most of the sales yarn (particularly combed yarn) while most of the South Carolina mills use the yarn for further processing into cotton fabrics, i.e., print cloths. Thus, the weaving divisions of the industry may be found to a greater extent in South Carolina, which has 61 per cent of all the looms in the District. Four counties account for 31 per cent of loom capacity in the District; in order of importance these four leading counties are Spartanburg, South Carolina; Greenville, South Carolina; Anderson, South Carolina; and Pittsylvania, Virginia.

Types of Products

Having thus located the industry, a final question by way of background is: What does the cotton textile industry in this District produce? This question is particularly significant due to the changes in production necessitated by wartime needs and government regulations.

For example, one of the larger mills in the District, which formerly manufactured fine combed fabrics, is now operating about 95 per cent on army uniform fabric, 8.2 oz. and 9 oz. sateen. However, while the data presented below do not take into account this conversion of many

mills, and therefore do not present an accurate picture of current production, nevertheless since mills are classified according to directory listings the data show a more normal division.

In the fourth quarter of 1939, available data indicate that the major divisions of the cotton textile industry in this District in terms of employment may be grouped in approximate order of importance as follows: (1) Print cloths, (2) Carded yarn, (3) Towels & toweling, (4) Colored yarn cotton goods & related fabrics, (5) Combed yarn, (6) Fine carded and combed fabrics, (7) Narrow sheetings & allied fabrics, (8) Napped fabrics, (9) Wide fabrics, (10) Pile fabrics—also drapery, upholstery fabrics and bedspreads, (11) Narrow fabrics—not over 12 inches in width, (12) Tire fabrics, (13) Duck, (14) Specialties, (15) Novelty yarns.

The following table shows the average employment during the final quarter of 1939 for these divisions of the cotton textile industry within the Fifth District. The figures were compiled from Unemployment Compensation Commission data covering all cotton mills employing eight or more persons. In some cases where mills produced more than one product, an arbitrary division was made utilizing available information on the mills concerned.

TABLE V: EMPLOYMENT IN THE COTTON TEXTILE INDUSTRY OF THE FIFTH FEDERAL RESERVE DISTRICT BY INDUSTRY DIVISION—4th Q. 1939

| | | | 3741. | C1 41- | 731641 | % of |
|--|----------|--------|-------------------|-------------------|-------------------|-------------------|
| | Maryland | Va. | North Carolina | South Carolina | Fifth District | Fifth District |
| | | . — | | | | |
| All Cotton Textiles | . 1,759 | 13,441 | 126,874 | 91,291 | 233,365 | 100.0 |
| Print cloths | | 1,141 | 9,784 | 49,561 | 60,488 | 25.9 |
| Carded yarn | | 35 | 24,096 | 3,285 | 27,416 | 11.7 |
| Towel & toweling. | | 1,047 | 24,484 | 493 | 26,024 | 11.1 |
| Colored yarn cotton goods and related | | | | | | |
| fabrics | | 9,860 | 12,470 | 2,061 | 24,391 | 10.5 |
| Combed yarn | | | 21,538 | 696 | 22,234 | 9.5 |
| Fine carded and | | | | | | |
| combed fabrics | | | 6,904 | 11,900 | 18,804 | 8.1 |
| Narrow sheetings ar | | | | - | • | |
| allied fabrics | | | 2,124 | 9,246 | 11,370 | 4.9 |
| Napped fabrics | | | 8,776 | 1,843 | 10,619 | 4.6 |
| Wide fabrics | | | 4,407 | 4.897 | 9.304 | 4.0 |
| Pile fabrics-also | | | • | | • | |
| drapery, upholster | У | | | | | |
| fabrics and bed- | - | | | | | |
| spreads | . 134 | 427 | 6,281 | 1,543 | 8.385 | 3.6 |
| Narrow fabrics-not | t | | -, | -, | -, | |
| over 12 inches | - | | | | | |
| in width | . 520 | 931 | 1,428 | 1,942 | 4.821 | 2.1 |
| Tire fabrics | | | 2,842 | 1,708 | 4,550 | 1.9 |
| Duck | | | 1,190 | 1,717 | 4,012 | 1.7 |
| Specialties | | | -, | 399 | 399 | .2 |
| Novelty yarns | | | 548 | | 548 | .2 |
| | | | | | 0.20 | |

Source: All employment data are Unemployment Compensation Commission data covering all cotton mills employing 8 or more persons.

The preceding discussion represents an attempt to describe the physical structure of the cotton textile industry in the Fifth Federal Reserve District. The effect of the war on that structure, and the possible postwar outlook for the industry, remain for future consideration.

The Fifth War Loan

Investors in the Fifth Federal Reserve District purchased \$1,213,534,000 of Government securities during the Fifth War Loan Drive to establish a new War Loan record to date. Fifth War Loan purchases were 38 per cent larger than in the Fourth War Loan and 25 per cent larger than in the Third War Loan. Investors in the Fifth Federal Reserve District have purchased an increasing proportion of the United States total War Loan securities offered, having accounted for 5.88 per cent in the Fifth War Loan compared with 5.27 per cent in the Fourth, 5.13 per cent in the Third and 4.43 per cent in the Second. War Loan securities purchased by individuals, partnerships and personal trusts in this District of \$516,-251,000 accounted for 43 per cent of all purchases compared with 41 per cent in the Fourth Loan, 37 per cent in the Third, and 36 per cent in the Second, as the accompanying table shows:

TABLE 1: GOVERNMENT SECURITY PURCHASES
FIFTH DISTRICT
(Million Dollars)

| | | By Individu | ials, Etc. | By Ot | hers |
|----------|-------|-------------|------------|-------|------|
| War Loan | Total | Amt. | <u>%</u> | Amt. | % |
| Second | 597 | 212 | 36 | 385 | 64 |
| Third | 972 | 355 | 37 | 617 | 63 |
| Fourth | 881 | 364 | 41 | 517 | 59 |
| Fifth | 1,213 | 516 | 43 | 697 | 57 |

USE OF BANK CREDIT

Although the securities purchased by individuals were of record levels in the Fifth War Loan, a larger proportion of bank credit was used in these purchases than in any of the previous loans. Loans made by weekly reporting member banks to others for purchasing or carrying Government securities between June 7th and July 5th rose \$89 million, an amount equal to 16.1 per cent of Fifth War Loan securities purchased by individuals. From January 12 through February 9 during the Fourth War Loan such loans on securities rose \$11 million, or an amount equal to only 3.0 per cent of all individual security purchases. It is possible that these loans are being liquidated out of income rather than by the sale of the securities, but the speed with which they have declined would indicate that some selling had taken place, as onethird of the June 7-July 5 increase had been liquidated by August 9.

The reporting member banks of this District by their purchases of Government securities during the approximate periods of the Fourth and Fifth War Loans participated indirectly in the Fifth War Loan to a larger extent than in the Fourth. Excluding the increase in bill holdings which may be used for investment of War Loan Deposits, the remaining Government security holdings of the weekly reporting member banks rose \$131 million from June 7 to July 12 compared with \$67 million between January 12 and February 16. The extension of credit by the weekly reporting member banks both on loans to others for purchasing or carrying securities and in direct security purchases, other than bills, amounted to \$214 million during the approximate period of the Fifth War Loan, or an amount equal to 18 per cent of the total War Loan purchases of \$1,214 million. In the Fourth War Loan this

credit extension totaled \$78 million, or an amount equal to 9 per cent of War Loan purchases of \$881 million.

Contribution of Issues

Certificates of indebtedness purchased in the amount of \$338,018,000, or 27.9 per cent of the total purchases of \$1,213,534,000 in the Fifth War Loan, contributed the largest share of any of the issues, as was the case in the Second and Fourth Loans. Certificates, however, did not account for quite as large a percentage of all purchases in the Fifth War Loan as in the Fourth. This was probably due to the shifting of some purchases to 11/4% notes which might have gone into certificates if this note had not been available. The 2% bonds accounted for the second largest portion of the total Fifth War Loan purchases which were bought in the amount of \$279,190,000, or 23.0 per cent of all purchases. No 2's were on sale in the Fourth War Loan, but in the Third Loan purchases of 2's accounted for 29.8 per cent of the total. The introduction of the $1\frac{1}{4}\%$ notes in between the 7/8 C of I's and the 2% bonds seems to have diverted purchases from both issues, but the purchases of all three accounted for 62.5 per cent of the total in the Fifth Loan, or the largest percentage of short and intermediate maturing obligations for any of the War Loans. The Treasury 2½% bonds and the Series E Savings Notes were purchased in larger amounts in the Fifth War Loan than in the Fourth, while purchases of savings bonds of the E, F, and G series were lower.

A comparison of the securities purchased in the Fifth War Loan with those of the previous four War Loans is given as follows:

TABLE 2: WAR LOAN PURCHASES OF GOVERNMENT SECURITIES BY NON-BANK INVESTORS—FIFTH FEDERAL RESERVE DISTRICT

| (Thousands of Dollars) | | | | | | | | | | | |
|---|---------------------|---------------------|---------------------|---------------------|--------------------|--|--|--|--|--|--|
| ISSUE | First | Second | Third | Fourth | Fifth | | | | | | |
| %% Certificates | 59,456 | 150,136 | 197,799 | 256,491 | 338,018 141,007 | | | | | | |
| 1¼% Treas. Notes Bonds 1¾%, 2% & 2¼%. | 40,154 | 112,929 | 289,754 | 181,062 | 279,190 | | | | | | |
| 2½% Bonds | 70,153 $60,676$ | 108,908 83,253 | 133,289 $137,526$ | 45,243 $122,523$ | 69,655 124,599 | | | | | | |
| Savings Bonds Series E** Savings Bonds Ser. F & G | 46,051 20,174 | 96,026 44,812 | 160,080 53,931 | $213,313 \\ 62,364$ | 208,429 52,636 | | | | | | |
| Total | 296,664 | 596,754* | 972,379 | 880,996 | 1,213,534 | | | | | | |
| ISSUE | | Per C | ent of Ur | ited State | s Total | | | | | | |
| %% Certificates 114% Treas. Notes | 3.57 | 4.84 | 4.80 | 5.09 | $7.09 \\ 7.24$ | | | | | | |
| Bonds 134%, 2% & 21/4%. | 4.00 | 4.01 | 5.51 | 5.44 | 5.34 | | | | | | |
| 2½% Bonds | 2.47 | 2.89 | 3.53 | 2.36 | 3.08 | | | | | | |
| Tax & Savings Notes Savings Bonds Series E | $\frac{4.57}{7.18}$ | $\frac{5.04}{6.52}$ | $\frac{5.54}{6.48}$ | 5.49 6.69 | 4.84 6.87 | | | | | | |
| Savings Bonds Ser. F & G | 6.94 | 6.72 | 6.49 | 6.09 | 6.43 | | | | | | |
| Total | 4.34 | 4.43 | 5.13 | 5.27 | 5.88 | | | | | | |

Includes unallocated amount of \$690,000.
 Not included in First War Loan or Victory Fund Drive, but December 1942 sales added for comparability.

Type of Purchaser

Purchases of Government securities by individuals, partnerships, and personal trust accounts have become increasingly important in each of the War Loan Drives in the proportion of total purchases in the District, as well as in the proportion of all such purchases in the United States. In the proportion of total purchases in the Fifth

District purchases by individuals, partnerships and personal trust accounts have risen steadily from 35.6 per cent of the total in the Second War Loan to 42.5 per cent in the Fifth War Loan. These purchases by individuals, etc., in the Fifth Federal Reserve District have also shown a steadily rising proportion of the total of such purchases throughout the United States and its possessions. In the Second War Loan individual security purchases in the Fifth District accounted for 6.45 per cent of the country's total and the proportion has risen without interruption in each succeeding War Loan to 8.13 per cent in the Fifth, as the accompanying table shows:

TABLE 3: PERCENTAGE OF WAR LOAN PURCHASES BY INDIVIDUALS, PARTNERSHIPS & PERSONAL TRUSTS IN THE FIFTH FEDERAL RESERVE DISTRICT

| War Loan | % of Total Fifth District Purchases | % of Individual Purchases in United States |
|----------|---|--|
| Second | 35.6 | 6.45 |
| Third | 36.5 | 6.60 |
| Fourth | 41.3 | 6.85 |
| Fifth | 42.5 | 8 13 |

Of the War Loan security purchases by individuals, partnerships and personal trusts, there has been a tendency for the non-marketable securities to decrease in importance and for the marketable issues to increase in importance. This tendency was reversed in the Fourth War Loan when the 21/4 and 21/2 per cent bonds were not permitted for bank ownership before September 15, 1946 and February 1, 1954, respectively, but the trend was again in evidence in the Fifth War Loan when no restrictions were placed on bank ownership of the marketable bonds. Purchases of Savings bonds E, F and G series have shown progressively lower proportions of total individual purchases in each of the war loans, save the Fourth, when marketability of marketable issues was restricted. Thus, the increasing proportion of the securities purchased by individuals would appear to be due to the larger buyers rather than to the small purchaser. Series E Savings Bonds, which are specially adapted to purchase by individuals with incomes of less than \$5,000, have been running a substantially smaller percentage of total sales than the aggregate of incomes under \$5,000 to the District's total income, and yet no glaring evidence exists of widespread inflationary pressure, despite the existing potential. This is a tribute to good sense on the part of the people and to reasonably effective price control which could result only with a fair rationing of scarce commodities.

Fifth War Loan security purchases by insurance companies, Federal agencies and trust funds, and states and local Governments were notably larger than in the Fourth War Loan, while those of savings banks and dealers and brokers were smaller. Together these purchasers accounted for 22.1 per cent of all Fifth War Loan purchases, compared with 21.8 per cent in the Fourth War Loan. All other non-banking corporations and investors bought \$429,363,000 of Fifth War Loan securities to account for 35.4 per cent of the total. In the Fourth War Loan these investors took \$325,080,000, or 36.9 per cent of the total.

Total sales by type of purchaser are shown in the accompanying table for the Fourth and Fifth War Loans:

TABLE 4: WAR LOAN SECURITY PURCHASES IN THE FIFTH FEDERAL RESERVE DISTRICT BY TYPE OF PURCHASER

| | (Amount | s in Million | Dollars) | | |
|---|----------|--------------|----------|---------|---------------|
| | Fourth V | Var Loan | Fifth W | ar Loan | Per Cent |
| | Amt. | <u>%</u> | Amt. | % | Change |
| Individuals, etc | 364 | 41.3 | 516 | 42.5 | + 41.9 |
| Savings banks | 47 | 5.3 | 45 | 3.7 | - 3.5 |
| Insurance companies | 54 | 6.1 | 65 | 5.4 | + 21.0 |
| Dealers & brokers | 18 | 2.1 | 15 | 1.3 | — 17.3 |
| Federal agencies & | | | | | |
| trust funds | 6 | .7 | 20 | 1.6 | +205.3 |
| State & local gov'ts | 67 | 7.6 | 123 | 10.2 | +83.3 |
| All other non-banking corporations & | | | | | , |
| investors | 325 | 36.9 | 430 | 35.4 | + 32.1 |
| | | | | | |
| Total | 881 | 100.0 | 1,214 | 100.0 | + 37.7 |

ATTAINMENT OF QUOTAS

In the Fifth War Loan investors in the states of Maryland, Virginia, West Virginia, North Carolina, South Carolina, and the District of Columbia had a quota to purchase \$779 million of Government securities, which was a 13.9 per cent larger quota than for the Fourth War Loan. Of this Fifth War Loan quota of \$779 million, \$394 million was allotted to individuals, partnerships and personal trust accounts; \$210 million of which was to be raised through the sale of Series E Savings Bonds, and \$184 million from other securities. The \$394 million quota for individuals, etc., was 7.4 per cent larger than that in the Fourth War Loan. Corporations and all other investors were expected to raise \$385 million in the Fifth Loan, an amount 21.4 per cent larger than the Fourth War Loan quota. The changes in overall quotas from the Fourth to the Fifth War Loans came chiefly in Maryland, North Carolina, and the District of Columbia, though notably state changes were made in the quotas for different types of investors, as the accompanying table shows:

TABLE 5: COMPARISON OF FOURTH & FIFTH WAR LOAN QUOTAS
(Amounts in million dollars)

| | All In | vestors | Individ | uals, Etc | EB | E Bonds | | & Other |
|--------|----------------|---------|---------|-----------|---------|-----------------|---------|---------|
| | | % | | % | | % | | % |
| | | change | e | change | • | change | | change |
| | 5th War | from | 5th War | from | 5th War | from | 5th War | from |
| | Loan | Fourth | Loan | Fourth | Loan | Fourth | Loan | Fourth |
| Md | 228 | +19.4 | 104 | +11.8 | 49 | 0 | 124 | +26.5 |
| D. C. | | +12.6 | 61 | +15.1 | 34 | +13.3 | 46 | +26.5 |
| Va | | + 9.8 | 81 | + 3.8 | 46 | 2.1 | 76 | +16.9 |
| W. Va. | | + 8.0 | 47 | +17.5 | 24 | -0 | 34 | |
| D. C | 107 | +12.6 | 61 | +15.1 | 34 | +13.3 | 46 | + 9.5 |
| S. C | . 58 | +7.4 | 30 | 9.1 | 18 | 14.3 | 28 | +33.3 |
| | | | | | | | | |
| Total | | +13.9 | 394 | +7.4 | 210 | — 2.3 | 385 | +21.4 |
| U.S. | 16, 000 | +14.3 | 6,000 | + 9.1 | 3,000 | 0 | 10,000 | +17.6 |
| | | - | | | | | | |

* Entire State.

In percentage of total War Loan sales to quotas, the lowest rank of any Fifth District state in the Fifth War Loan was 17th, and 23rd in the Fourth Loan. The relatively high ranks of these states, however, are mainly due to the over-quota purchases of corporations and other investors, for the ranks in individual purchases relative to quotas were farther down the scale. It should be noted that in all investor classifications in both Fourth and Fifth War Loans, with but one exception, the percentage of quota sales was higher for the combined states of the Fifth District than for the United States as a whole, as the accompanying table shows:

TABLE 6: PERCENTAGE OF QUOTA ACHIEVED IN THE FOURTH AND FIFTH WAR LOANS

| | All Investors | | Individuals, Etc. | | Series E | Bonds | Corps. & Other | |
|--------|---------------|-------|-------------------|-------|----------|-------|----------------|-------|
| | Fourth | Fifth | Fourth | Fifth | Fourth | Fifth | Fourth | Fifth |
| Md | 147 | 185 | 104 | 196 | 181 | 183 | 187 | 176 |
| D. C | 116 | 142 | 97 | 93 | 115 | 110 | 140 | 207 |
| Va | 129 | 140 | 102 | 113 | 116 | 117 | 162 | 170 |
| W. Va. | * 136 | 195 | 103 | 143 | 107 | 104 | 173 | 267 |
| N. C | 137 | 159 | 107 | 116 | 103 | 100 | 173 | 199 |
| S. C | 122 | 144 | 102 | 112 | 100 | 119 | 152 | 178 |
| Total | 134 | 163 | 103 | 136 | 102 | 103 | 170 | 191 |
| U. S | 120 | 129 | 97 | 106 | 106 | 101 | 134 | 143 |
| | | | | | | | | |

^{*} Entire State.

As was previously mentioned, the states of the Fifth District in the main have ranked high among the states of the nation in the percentage of War Loan quotas attained, although the attainment of Series E Savings Bond quotas was not so impressive. The position of each of the Fifth District states and the District of Columbia among the states of the nation is shown in the accompanying table for the Fourth and Fifth War Loans:

TABLE 7: RANKS OF FIFTH DISTRICT STATES IN ACHIEVEMENT OF FOURTH AND FIFTH WAR LOAN QUOTAS

| | All Inv | estors | Individu | als, Etc. | Series E | Bonds | Corp. & | Other |
|---------|---------|--------|----------|-----------|----------|-------|---------|-------|
| | Fourth | Fifth | Fourth | Fifth | Fourth | Fifth | Fourth | Fifth |
| Md | 3 | 3 | 16 | 2 | 31 | 49 | 6 | 11 |
| D. C | 23 | 14 | 21 | 40 | 12 | 17 | 25 | 3 |
| Va | 13 | 17 | 18 | 22 | 11 | 13 | 14 | 14 |
| W. Va.* | 7 | 1 | 17 | 9 | 19 | 30 | 9 | 1 |
| N. C | 6 | 9 | 14 | 21 | 22 | 39 | 9 | 6 |
| S. C | 18 | 13 | 18 | 24 | 25 | 10 | 19 | 10 |
| | | | | | | | | |

^{*} Entire State.

In the War Loan record of the states in this District it should be noted that while all states have shown a generally upward trend in their dollar purchases of War Loan securities, the relative contributions of the states have changed only slightly. Maryland has held the lead of the District states in each War Loan, contributing somewhat more than a third of all purchases in the District. Virginia held second place in all War Loans except the Fifth when North Carolina went from third to second place. All other states have maintained the same relative District positions in all War Loans, as the accompanying table shows:

TABLE 8: WAR LOAN PURCHASES OF GOVERNMENT SECURITIES
BY NON-BANK INVESTORS
FIFTH FEDERAL RESERVE DISTRICT

(Thousands of Dollars)

| | Second | _Third_ | Fourth | Fifth |
|-------------------|---------|-------------|----------------|-----------|
| Maryland | 189,694 | 330,678 | 280,170 | 421,797 |
| Dist. of Columbia | 78,888 | 102,811 | 110,014 | 152,017 |
| Virginia | 120,530 | 193,819 | 184,857 | 220,343 |
| West Virginia | 54,747 | 94,463 | 68,239 | 100,698 |
| North Carolina | 109,854 | 182,473 | 171,971 | 235,256 |
| South Carolina | 43,041 | 78,135 | 65,745 | 83,333 |
| Fifth District | 596,754 | 972,379 | 880,996 | 1,213,534 |
| |] | Per Cent of | Fifth District | Total |
| Maryland | 31.8 | 34.0 | 31.8 | 34.7 |
| Dist. of Columbia | 13.2 | 10.6 | 12.5 | 12.5 |
| Virginia | 20.2 | 19.9 | 21.0 | 18.2 |
| West Virginia | 9.2 | 8.7 | 7.7 | 8.3 |
| North Carolina | | 18.8 | 19.5 | 19.4 |
| South Carolina | 7.2 | 8.0 | 7.5 | 6.9 |
| Fifth District | 100.0 | 100.0 | 100.0 | 100.0 |

| Average Daily 1935-39= | =100 | Seasona | lly Adjuste | ea | | |
|-----------------------------|--------------|-------------|---------------|--------------|-------------------|-------------------|
| | _ | | | _ | | hange |
| | June 1944 | May 1944 | April 1944 | June 1943 | June 19 May'44 | 44 trom June'4 |
| Bank Debits | 233 | 197 | 193 | 187 | +18 | +25 |
| Bituminous Coal Production* | 148 | 152 | 149 | 103 | 3 | 44 |
| Building Contracts Awarded | 96 | 81 | 143 | 127 | +19 | -24 |
| Building Permits Issued | 52 | 33 | 23 | 53 | +58 | 2 |
| Cigarttte Production | 153 | 161 | 168 | 149 | 5 | $+ \bar{3}$ |
| Cotton Consumption* | 143 | 144 | 143 | 161 | 1 | —11 |
| Department Store Sales | 203 | 211 | 199 | 197 | 4 | + 3 |
| Department Store Stocks | 186 | 174 | 170 | 169 | +7 | +10 |
| Electric Power Production | 219 | 212 | 199 | 209 | + 3 | + 5 |
| Employment—Mfg. Industries | 139r | 141r | 142 | 150 | — _1 | — 7 |
| Furniture Orders | 292 | 171 | 188 | 148 | +71 | +97 |
| Furniture Shipments | 193 | 174 | 149 | 195 | +11 | — <u>1</u> |
| Furniture Unfilled Orders | 562 | 599 | 734 | 566 | — 6 | - 1 |
| Life Insurance Sales | 133 | 131 | 118 | 116 | + 2 | +15 |
| Retail Furniture Sales | 144 | 136 | 128 | 133 | + 6 | + 8 |
| Wholesale Trade—Five Lines | 180 | 180 | 178 | 1 <i>77</i> | 0 | + 2 |
| Wholesale Trade—Drugs | 225 | 210 | 210 | 198 | + 7 | +14 |
| Wholesale Trade—Dry Goods | 160 | 175 | 1 7 0 | 207 | — 9 | —23 |
| Wholesale Trade—Groceries | 191 | 190 | 187 | 173 | +1 | +10 |
| Wholesale Trade—Hardware | 100 | 104 | 110 | 133 | _ 4 | -25 |

FEDERAL RESERVE BANK OF RICHMOND (All Figures in Thousands) Aug. 16 1944 Change in Amt. from 7-12-44 8-18-43 ITEMS -24,143 -2,339- 85,964 - 15,715 --101,679 Total Gold Reserves \$1,054,942 Other Reserves Total Reserves ___ 2,339 ___26,482 1,069,222 Bills Discounted 2,259 + 884 979 Industrial Advances 174 ___ 14 201 Gov't. Securities, Total Bonds Notes +457,928 -10,897 +25,924 +151,682 +291,219 $\begin{array}{r} -14 \\ +24,716 \\ -10,908 \\ -4,881 \\ -136 \\ +40,641 \end{array}$ 785,560 85,300 73,092 222,864 404,304 +458,706 +25,586 Total Bills & Securities 787,993 Uncollected Items 127,847 - 1,063 + 4,147 - 4,076 - 6,035 14,615 + 842 +362,016 Other Assets 1,999,677 Total Assets $\begin{array}{r} +30,936 \\ -34,999 \\ -22,552 \\ -10,068 \\ -2,059 \\ -320 \end{array}$ +313,337 + 43,261 + 12,865 + 20,151 + 13,053. - 2,808 Fed. Res. Notes in Cir. \$1,264,750 Deposits, Total 605,690 Members' Reserves 525,074 U. S. Treas. Gen. Acct. 20,716 20,716 56,267 Foreign Other Deposits 3,633 Deferred Availability Items 107,965 - 2,481 3,363 Other Liabilities 397 + 127 175 + 382 20.875 + 1,880 Capital Accounts - 6,035 +362,016Total Liabilities 1,999,677

| 41 REPORTING MEMI | BER BANKS- | -5th DISTR | ICT |
|--|--|---|---|
| (All Figure | s in Thousan | ds) | |
| ITEMS | Aug. 16 1944 | Change in 7-12-44 | Amt. from 8-18-43 |
| Total Loans Bus. & Agric. Loans Real Estate Loans All Other Loans | \$ 316,764 115,902 50,881 149,981 1,517,472 | -32,270 + 2,720 + 116 -35,106 + 37,744 | $ \begin{array}{r} + 83,238 \\ + 4,465 \\ + 951 \\ + 77,822 \\ +232,472 \end{array} $ |
| Total Security Loans U. S. Treas. Bills U. S. Treas. Certificates U. S. Treas. Notes U. S. Gov. Bonds Obligations, Gov. Guaranteed. Other Bonds, Stocks & Sec. | 115,159 333,373 254,994 742,703 16,293 54,950 | + 50 + 15,840 + 1,169 + 21,403 + 17 - 735 | -30,880 $+107,195$ $+89,824$ $+98,422$ $-28,558$ $-3,531$ |
| Cash Items in Process of Col Due from Banks Currency and Coin Reserve with F. R. Bank Other Assets Total Assets | 90,369 172,129* 33,965 272,731 63,934 \$2,467,634 | -7,332 $-21,038$ $-3,371$ $-18,379$ $+1,494$ $-43,152$ | $ \begin{array}{r} + & 1,625 \\ + & 16,061 \\ - & 1,384 \\ - & 10,808 \\ - & 123 \\ + 321,081 \end{array} $ |
| Total Demand Deposits | \$2,003,217 1,083,481 460,586 84,935 358,721 15,494 | $\begin{array}{r} -53,826 \\ +27,801 \\ -80,342 \\ +10,798 \\ -5,974 \\ -6,109 \end{array}$ | $ \begin{array}{r} +281,814 \\ +36,025 \\ +295,310 \\ \hline -15,393 \\ \hline -30,862 \\ \hline -3,266 \end{array} $ |
| Total Time Deposits Deposits of Individuals Other Time Deposits | 274,384 260,679 13,705 | $+6,902 \\ +6,795 \\ +107$ | $ \begin{array}{r} + 34,087 \\ + 37,136 \\ \hline $ |
| Liabilities for Borrowed Money All Other Liabilities | $\begin{smallmatrix} &&&0\\74,773\end{smallmatrix}$ | +3,519 | |
| Capital Accounts Total Liabilities | 115,260 \$2,467,634 | + 253 43,152 | $+6,867 \\ +321,081$ |
| * Net figures, reciprocal balance | s being elimi | nated. | |

| MUTUAL S | SAVINGS BAN | KS DEPOSITS | |
|----------------|----------------|---------------|---------------|
| : | 9 Baltimore Ba | nks | |
| | July 31, 1944 | June 30, 1944 | July 31, 1943 |
| Total Deposits | \$278,658,754 | \$275,742,108 | \$247,236,141 |

| COTTON | | ION—FIFTH Bales | DISTRICT | |
|---------------|--------------|--------------------|----------|-----------|
| MONTH | No. Carolina | So. Carolina | Virginia | District |
| July 1944 | 190,904 | 147,133 | 16,467 | 354,504 |
| June 1944 | 218,589 | 164,128 | 17,690 | 400,407 |
| July 1943 | 212,851 | 167,125 | 20,254 | 400,230 |
| 7 Months 1944 | 1,529,635 | 1,165,686 | 132,749 | 2,828,070 |
| 7 Months 1943 | 1,660,263 | 1,263,315 | 150,070 | 3,073,648 |

| DEBITS | TO INDIV | IDUAL ACC | COUNTS | |
|---------------------------|------------------|---|--------------------|-------------|
| | (000 o | mitted) | | |
| | July | % chg. from | 7 Mos. | % chg. from |
| 12 | 1944 | July 1943 | 1944 | 7 Mos. '43 |
| Dist. of Columbia | | | | |
| Washington | \$ 485,029 | + 4 | \$ 3,426,204 | + 8 |
| Maryland | | | | e · |
| Baltimore | 767,228 | + 6 | 5,394,111 | +13 |
| Cumberland | 14,193 | + 6 | 90,854 | |
| Frederick | 12,384 | +13 | 84,240 | |
| Hagerstown | 15,816 | 9 | 120,029 | +15 |
| North Carolina | | | | 7 |
| Asheville | 24,886 | +21 | 164,992 | +16 |
| Charlotte | 113,855 | 5 | 871,324 | |
| Durham | 73,826 | +29 | 430,727 | +20 |
| Greensboro | 30,553 | + 2 | 241,128 | |
| Kinston | 6,262 | +20 | 44,819 | |
| Raleigh | 51,578 | 12 | 391,397 | |
| Wilmington | 35,521 7,319 | — 6 —22 | 258,952 | |
| Winston-Salem | 68.139 | $\frac{-zz}{+z}$ | 58,916 438,077 | |
| | 00,100 | T .4 | 400,011 | V |
| South Carolina | | _ | | |
| Charleston | 36,984 | -7 | 277,435 | |
| Columbia | 59,154 36,192 | +24 | 350,651 | + 1 |
| Spartanburg | 20,886 | $\frac{-4}{+13}$ | 259,365 146,661 | |
| _ | 20,000 | +19 | 140,001 | + 0 |
| Virginia | | | | |
| Charlottesville | 15,947 | +19 | 102,349 | |
| Danville | 14,182 | + 9 | 97,175 | |
| Lynchburg Newport News | 20,548 23,675 | + 1 | 147,841 184,636 | |
| Norfolk | 115,672 | 10 | 850,784 | |
| Portsmouth | 16,427 | + 1 | 111.577 | |
| Richmond | 295,128 | + 5 | 2.204.590 | |
| Roanoke | 39,565 | + 6 | 285,834 | |
| West Virginia | • | | | |
| Bluefield | 23,293 | +19 | 163,040 | +21 |
| Charleston | 88,803 | $^{+19}_{+20}$ | 586,256 | |
| Clarksburg | 15,932 | $\begin{array}{c} +20 \\ +12 \end{array}$ | 105,657 | |
| Huntington | 32,601 | +22 | 209,333 | |
| Parkersburg | 16,306 | $+\overline{10}$ | 111,623 | |
| District Totals | \$2,577,884 | + 5 | \$18,210,577 | |
| | ,, , | | +-0,220,011 | 1 11 |
| | | | | |

| COMMERCIAL FAILURES | | | | | | | |
|---------------------------|-----------|---------------------|-----------|--------------|--|--|--|
| PERIODS | Number of | Failures | Total | Liabilities | | | |
| | District | U.S. | District | U. S. | | | |
| July 1944 | 1 | $^{91}_{110}_{203}$ | \$365,000 | \$ 3,559,000 | | | |
| June 1944 | 2 | | 12,000 | 1,854,000 | | | |
| July 1943 | 2 | | 130,000 | 3,595,000 | | | |
| 7 Months 1944 | 11 | 828 | 695,000 | 17,910,000 | | | |
| 7 Months 1943 | 32 | 2,401 | 853,000 | 32,704,000 | | | |
| Source: Dun & Bradstreet. | | | | | | | |

| COTTON CONSUMI | PTION AN | ND ON H | AND-BAI | LES |
|--|------------------------|------------------------|------------------|--------------------|
| | July 1944 | July 1943 | Aug, 1 1 1944 | to July 31 1943 |
| Fifth District States: Cotton consumed | 354,504 | 400,230 | 4,930,825 | 5,304,084 |
| Cotton Growing States: Cotton consumed Cotton on hand July 31 in | 644,984 | 740,170 | 8,737,813 | 9,639,957 |
| Consuming establishments Storage & compresses | | 1,770,366 7,445,537 | | |
| United States: Cotton consumed Cotton on hand July 31 in | 724,167 | 839,868 | 9,942,070 | 11,100,082 |
| Consuming establishments Storage & compresses | 1,873,187 8,245,641 | 2,115,323 7,676,629 | | |
| Spindles, active, U. S | 22,289,904 | 22,667,376 | | ••••• |

| | | | July 1944 | June 1944 | July 1943 |
|--------|------------|------------|------------|------------|------------|
| Rayon | Yarn Shipn | nents, Lbs | 41,600,000 | 43,900,000 | 40,000,000 |
| Staple | Fiber Ship | nents, Lbs | 13,400,000 | 14,300,000 | 13,200,000 |
| Rayon | Yarn Stoc | ks, Lbs | 6,500,000 | 7,300,000 | 6,400,000 |
| Staple | Fiber Stoc | ks, Lbs | 3,100,000 | 2,600,000 | 3,200,000 |

| BUILDING PERM Fifth Federal Res | | |
|---|---|---|
| Maryland | T ota July 1944 | al Valuation July 1943 |
| Baltimore Cumberland Frederick Hagerstown Salisbury | \$ 636,782 16,973 5,250 6,380 25,861 | \$ 799,842 410 965 102,590 4,425 |
| Virginia Danville Lynchburg Norfolk Petersburg Portsmouth Richmond Roanoke | \$ 20,029 26,275 73,280 3,475 16,447 180,662 26,459 | \$ 2,848 3,709 70,440 0 69,130 71,216 12,222 |
| West Virginia Charleston Clarksburg Huntington | \$ 43,892 2,255 9,885 | \$ 18,920 1,349 5,475 |
| North Carolina Asheville Charlotte Durham Greensboro High Point Raleigh Rocky Mount Salisbury Winston-Salem | \$ 5,876 143,600 24,858 8,805 35,015 14,050 950 7,580 236,501 | \$ 9,188 27,498 7,370 4,721 31,776 3,985 700 3,907 48,458 |
| South Carolina Charleston Columbia Greenville Spartanburg District of Columbia Washington | \$ 29,814 18,745 5,975 72,395 \$ 1,137,020 | \$ 11,168 6,476 16,450 10,730 \$ 2,440,849 |
| District Totals | \$ 2,835,089 \$16,346,649 | \$ 3,786,817 \$26,743,904 |

| CONST | RUCTION | CONTRACTS | AWARDED | |
|--|---|--|---|---------------------------|
| STATES | June 1944 | % chg. from June 1943 | 6 Mos. 1944 | % chg. from 6 Mos. '43 |
| Maryland Dist. of Columbia. Virginia West Virginia North Carolina South Carolina | \$ 7,039,000 2,385,000 9,070,000 3,653,000 3,459,000 2,297,000 | $\begin{array}{c} - 43 \\ + 12 \\ + 929 \\ - 77 \end{array}$ | \$ 41,267,000 13,910,000 64,741,000 12,075,000 28,685,000 14,444,000 | $-22 \\ -36 \\ +9$ |
| Fifth District Source: F. W. Doo | \$27,903,000 lge Corp. | <u> </u> | \$175,122,000 | 34 |

| TOBACCO MANUFACTURING | | | | | | |
|---|---|--------------------------|--|--------------------------|--|--|
| | July 1944 | % chg. from July 1943 | | % chg. from 7 Mos.'43 | | |
| Smoking & chewing to- bacco (Thousands of lbs.) Cigarettes (Thousands) Cigars (Thousands) Snuff (Thousands of lbs.) | 18,781 20,277,736 10,817 2,557 | -11 	 1 + 5 | 131,59 38,782,86 2,332,54 24,37 | 8 — 1 8 —13 | | |

| SOFT COAL | PRODUC | CTION | IN THO | USANDS | OF TO | NS |
|--|--------------|--------------------------|-------------------|----------------------------|----------------------------|----------------------------------|
| REGIONS | July 1944 | July 1943 | % Change | 7 Mos. 1944 | 7 Mos. 1943 | % Change |
| West Virginia Virginia Maryland | 1,513 | 14,275 1,835 171 | — 8 —18 — 7 | 96,918 11,522 1,177 | 91,123 11,442 1,100 | $^{+}_{+}$ $^{6}_{+}$ $^{+}_{7}$ |
| 5th District United States % in District | | 16,281 52,207 31.2 | — 6 — 9 | 109,617 367,150 29.9 | 103,665 336,278 30.8 | $^{+6}_{+9}$ |

| STATES | anges in July and 7 ompared with Con | |
|--|--|---|
| | July 1943 7 M | |
| Maryland (5)* Dist. of Columbia (5)* Virginia (24)* West Virginia (11)* North Carolina (22)* South Carolina (14)* Fifth District (81)* | | - 4 + 1 0 + 5 + 8 - 8 |
| INDIVIDUAL CITIES Baltimore, Md. (5)* Washington, D. C. (5)* Lynchburg, Va. (3)* Richmond, Va. (7)* Charleston, W. Va. (3)* Charlotte, N. C. (5)* Winston-Salem, N. C. (3)* Columbia, S. C. (4)* | —12 —19 — 5 — 1 —17 — 2 + 9 —13 | 4 + 1 + 3 + 2 8 + 3 + 11 4 |

| DEPARTMENT STORE TRADE | | | | |
|--|--|--|--|--|
| Richmond Baltimore Washington Other Cities District | | | | |
| Percentage change in July 1944 sales, compared with sales in July 1943: + 6 - 2 - 2 + 8 + 1 | | | | |
| Change in 7 mos.' sales in 1944, compared with 7 mos.' sales in 1943: +13 + 4 + 1 +15 + 5 | | | | |
| Change in stocks on July 31, 1944, from stocks on July 31, 1943: + 3 + 1 + 3 + 20 + 4 | | | | |
| Change in outstand'g orders July 31, 1944, from orders on July 31, 1943: —20 —8 —13 —12 | | | | |
| Change in total receivables on July 31, 1944, compared with July 31, '43: $+$ 5 $+$ 5 $+$ 4 $+$ 3 $+$ 4 | | | | |
| Percentage of current receivables as of July 1, 1944, collected in July: 53(57) 56(58) 51(59) 55(57) 54(58) | | | | |
| Percentage of instalment receivables as of July 1, 1944, collected in July: 25(25) 28(30) 22(24) 26(27) 24(26) | | | | |
| Note: 1943 collection percentages in parentheses. | | | | |
| Maryland Dist. of Col. Virginia W. Va. No. Caro. So. Caro. | | | | |
| Percentage change in July 1944 sales from July 1943 sales, by States: - 2 - 2 + 8 + 14 + 9 + 7 | | | | |
| Percent'ge chg. in 7 mos.' sales in '44, compared with 7 mos.' sales in '43: + 4 + 1 + 13 + 11 + 11 + 10 | | | | |

| WH | OLESALI | E TRADE, | 266 FII | RMS | |
|--|---|---|---------------------------------|--|--|
| LINES | July compar July | Sales 1944 red with June 1944 | July 3 compa: July 31 | ock 31, 1944 red with June 30 1944 | to accounts |
| Auto supplies (17)*. Drugs & sundries (10) Dry goods (9)* Electrical goods (13)* Groceries (83)* Hardware (14)* Industrial supplies (8 Paper & products (9)* Tobacco & products (12 Miscellaneous (91)*. District Average (266 Source: Department * Number of reporting | $ \begin{array}{cccccccccccccccccccccccccccccccccccc$ | —15 — 1 — 6 | -15 $+7$ $+11$ $+19$ $+8$ -14 | | 98 122 80 82 141 95 94 90 49 15 |

SUMMARY OF NATIONAL BUSINESS CONDITIONS

(Compiled by the Board of Governors of the Federal Reserve System)

Industrial production and employment declined slightly further in July. Wholesale commodity prices generally continued to show little change, while the cost of living increased somewhat.

INDUSTRIAL PRODUCTION

Output at factories and mines continued to decline slightly in July and the Board's seasonally adjusted index was 233 per cent of the 1935-39 average as compared with 235 in June. The decrease in industrial production largely reflected small declines in a number of industries due to continued minor readjustments in the munitions program and to manpower shortages.

Output of steel and of nonferrous metals declined further in July to levels respectively 8 per cent and 20 per cent below the high levels of last autumn. A small decrease in activity in transportation equipment industries reflected partly the indirect effects of manpower shortages in foundries and continued readjustments in the shipbuilding and aircraft industries. In August a cutback in aircraft production was announced which was expected to result in the immediate release of 20,000 aircraft workers and the gradual release of 100,000 more during the balance of this year.

Production of manufactured dairy products and meats, after allowance for seasonal change, was maintained in July while output of other food products declined slightly. Cotton consumption showed little change from the rate of the last two months. Activity in the rubber products industry continued to decline slightly in July and supplies of heavy truck and bus tires available for civilians during the third quarter were substantially below estimated needs. Output of chemicals likewise continued to decline slightly.

Crude petroleum output and metal mining were maintained in large volume during July. Coal production dropped 5 per cent from the level of the preceding month, but for the year through August 12 was approximately 8 per cent above the corresponding period of last year, reflecting uninterrupted operations, longer working hours, and a great expansion of strip mining.

So far this year the value of construction contracts awarded, as reported by the F. W. Dodge Corporation for 37 states, has fluctuated around 160 million dollars a month—the lowest level since early 1935.

DISTRIBUTION

Department store sales declined considerably less than is usual in July, and have continued in August at a higher level than a year ago.

Freight carloadings continued to rise in July and were maintained at a high level during the first two weeks in August. There were considerable increases in shipments of grain, forest products, and miscellaneous freight, offset partly by a small decrease in coal shipments.

AGRICULTURE

Dry weather during July in the east central area has reduced somewhat national prospects for corn, hay, and potatoes. Aggregate crop production, however, is likely to exceed last year by 5 per cent, reflecting chiefly a record wheat crop 35 per cent larger than last year.

Total production of all feed grains is estimated at 112 million tons compared with 115 million tons produced in 1943. While hay production, except in the drought areas, has been large, it will provide a smaller supply per animal unit than has been available in any of the last 6 years.

Crop prospects for most fruits and vegetables, except potatoes, are better than last year. Tobacco production is indicated as being above average and cotton yields may be good as dry weather has held the boll weevil in check.

BANK CREDIT

In the five weeks following the close of the Fifth War Loan Drive, loans by banks for purchasing and carrying U. S. Government securities declined sharply; calls on war loan deposits and subsequent Treasury expenditures increased adjusted demand deposits and consequently required reserves; the rapid outflow of currency into circulation was renewed; and excess reserves declined.

In the five weeks from July 12 through August 16 loans to brokers and dealers for purchasing and carrying Government securities declined 500 million dollars to about the pre-drive level. Loans to others for purchasing and carrying Government securities declined about the same amount, but are still considerably larger than before the drive. Commercial loans continued to show little change.

Treasury war-loan balances at all depositories declined in the five-week period by 2.7 billion dollars. At weekly reporting banks, Government deposits fell by 2.2 billion during the same period and adjusted demand deposits increased by 1.4 billions. Time deposits continued the steady increase that has been in progress for more than a year.

Following a slackened rate of outflow during the war loan drive, currency renewed its rapid outflow and in the next few weeks increased at a rate of about 500 million dollars a month. The resulting drain on bank reserves and the increase in required reserves were met in part by purchases of Government securities by the Reserve Banks and in part by a decline in excess reserves.

Weekly average excess reserves of all member banks declined about 300 million dollars from their peak during the war loan drive and amounted close to 1.1 billion dollars in mid-August. The rate of decine was about the same at reserve city and at country banks.

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in tobacco. Flue-cured tobacco production, which was indicated at 736 million pounds on July 1st, improved 19 per cent during the month of July, and from the condition indicated on August 1st, an outturn of 881 million pounds was anticipated. Tobacco prices on the Border Belt are holding close to ceiling levels and if this season's average prices can hold at these levels in the other belts, a crop of 881 million pounds would be valued at around \$380 million, or about \$90 million more than last year's crop. The difference in the crop estimates between July 1 and August 1 would indicate that the July rains were worth about \$40 million to the flue-cured tobacco growers of this District.

The nation's cotton crop is estimated to be smaller this year than last year. Cotton production in the Fifth District, however, is indicated to be 12 per cent above last year. Cotton prices will run somewhat higher than a year ago and a somewhat larger return from the crop will be experienced. Although late corn, hay, and pastures have improved from the beneficial rainfall, these crops are indicated to be smaller than last year, and it appears that supplementary supplies from other areas will not be forthcoming. This is expected to result in a smaller production of meat animals and perhaps of dairy products.