# MONTHLY REVIEW

# of Financial and Business Conditions

FIFTH FEDERAL



RESERVE DISTRICT

Federal Reserve Bank, Richmond, Va.

March 31, 1941

% Change

### Summary of February Business Conditions

USINESS and industry in the Fifth Federal Reserve District were sustained on high levels during February and the first half of March. There were a few recessions from January levels, mostly seasonal in character and due to the shorter month, but all important indicators were well above 1940 figures. Nearly all phases of trade and industry in the district are benefiting either directly or indirectly from the Defense program. Construction is under way in very large volume, accounted for in large part by Government and private work in connection with the efforts of the country to prepare for possible involvement in war and to produce goods needed under the Lease-Lend program. Fifth district textile mills are operating at or near capacity, having large backlogs of orders for materials needed by the Army and Navy and by commercial customers. A considerable number of mills are sold up into late summer and fall months, and advancing prices on many constructions have widened mill margins, although the increased demand for and the scarcity of "free" cotton have raised cotton prices in recent weeks. Coal production is at a higher rate than a year ago, to meet increased needs of industry and the railroads. The demand for lumber from Southern mills is greater than at any other time since the early twenties. Shipyards and

airplane factories continue to expand, and a very large new smokeless powder plant in the district is beginning operations this month. A large number of smaller industrial plants hold Government contracts for miscellaneous articles ranging from vinegar to ammunition components. Skilled labor is practically fully employed. The sharp increase in employment in the past few months has substantially increased consumer purchasing power, and distribution of consumer goods has risen accordingly. Department store sales in February in 79 Fifth district stores averaged 14 per cent above sales in February last year, and retail furniture sales in 39 stores rose 26 per cent during the same period. Wholesale trade in nearly all lines also rose, 181 reporting firms gaining 19 per cent in sales in February this year over sales a year ago. Sales of new automobiles last month were far above sales in February 1940, and used cars moved from dealers' lots in large numbers. Debits to individual accounts in 25 Fifth district cities, reflecting transactions through the banks, rose 21 per cent in February in comparison with February 1940 debits, and loans made for industrial, commercial or agricultural purposes by reporting member banks in the Fifth district advanced 25 per cent between the middle of March last year and this.

#### BUSINESS STATISTICS—FIFTH FEDERAL RESERVE DISTRICT

	February 1941	January 1941	February 1940	Month	Year
Debits to individual accounts (25 cities)	\$1,440.567,000 \$ 10,550,615 \$ 1,179,190 \$ 11,999,000 21,621	\$1,649,671,000 \$ 10,587,510 \$ 1,059,421 \$ 11,822,000 23,362	\$1,189,136,000 \$ 9,223,196 \$ 932,315 \$ 10,059,000 15,581	$ \begin{array}{rrr}  & -13 \\  & -0 \\  & +11 \\  & +1 \\  & -7 \end{array} $	+ 21 + 14 + 26 + 19 + 39
Number of business failures, 5th district	\$ 901,000 \$ 8,250,505 \$ 35,023,000 356,419	\$ 371,000 \$ 12,223,913 \$ 42,567,000 391,059	\$ 584,000 \$ 7,059,770 \$ 29,605,000 319,601	+ 4 +143 - 33 - 18 - 9	+ 2 + 54 + 17 + 18 + 12
Cotton price, cents per lb., end of month	10.25 7.875 31,600,000 10,000,000 41,450,000	10.14 7.750 34,300,000 8,900,000 44,070,000	10.74 6.625 29,800,000 8,300,000 39,277,000	$\begin{array}{c} + & 1 \\ + & 2 \\ - & 8 \\ + & 12 \\ - & 6 \end{array}$	$ \begin{array}{r} -5 \\ +19 \\ +6 \\ +20 \\ +6 \end{array} $

#### BANKING STATISTICS

# RESERVE BANK STATEMENT ITEMS Fifth District

	000 omited					
ITEMS		:. 15 941		). 15 941		ır. 15 940
Discounts held Foreign loans on gold Industrial advances Government securities Total earning assets Circulation of Fed. Res. notes. Members' reserve deposits Cash reserves Reserve ratio	120 291 394 628	43 0 766 ,976 ,785 ,234 ,914 ,578	120 284 383 618	18 0 769 9,976 0,763 1,437 3,504 5,044 3,84	12 22 29 44	113 86 909 5,583 6,691 1,028 6,184 3,536 8,28

# SELECTED ITEMS—41 REPORTING MEMBER BANKS Fifth District

	000 omited				
ITEMS	Mar. 12 1941	Feb. 12 1941	Mar. 13 1940		
Loans to business & agriculture	\$144,000	\$137,300	\$115,600		
All other loans	159,188	157,470	148,596		
Investments in securities	471,875	470,995	446,193		
Reserve bal. with F. R. bank	273,152	256,171	195,333		
Cash in vaults	26,649	27,253	22,483		
Demand deposits	662,843	652,642	538,986		
Time deposits	206,030	205,553	200,459		
Money borrowed	0	. 0	0		

### MUTUAL SAVINGS BANK DEPOSITS

10 Baltimore Banks

		Feb. 28	Jan. 31	Feb. 29
		1941	1941	1940
Total o	deposits	 \$224,323,164	\$224,189.917	\$222,888,548

### DEBITS TO INDIVIDUAL ACCOUNTS

_	Fift	h District	-		
		000 or	nitted		
	Feb.	Jan.	Feb.	% of (	Change
CITIES	1941	1941	1940	Month	Year
Dist. of Col.					
Washington	\$ 287,863	\$ 330,742	\$ 239,885	<b>—</b> 13	+20
Maryland					
Baltimore	416,425	489,747	343,749	<b>— 15</b>	+21
Cumberland	7,704	8,694	7,454	-11	+3
Hagerstown	10,085	10,494	7,456	4	+35
North Carolina					
Asheville	14,314	16,510	11,547	<b>— 13</b>	+24
Charlotte	89,650	92,704	61,375	<b>—</b> 3	+46
Durham	25,293	30,627	27,885	<b>—17</b>	<b>—</b> 9
Greensboro	23,353	24,361	18,745	<b>— 4</b>	+25
Raleigh	46,538	61,364	34,973	<b>-24</b>	+33
Wilmington	12,863	14,087	10,316	<b>—</b> 9	+25
Winston-Salem	38,535	44,666	35,247	-14	+ 9
South Carolina					
Charleston	22,601	25,356	17,695	11	+28
Columbia	34,112	37,378	25,934	- 9	+32
Greenville	22,247	26,518	19,664	<b>—16</b>	+13
Spartanburg	18,316	17,288	9,742	+ 6	+88
Virginia					
Danville	8,153	8,634	7,609	- 6	+ 7
Lynchburg	14,277	17,751	13,522	-20	+ 6
Newport News	13,245	14,291	11,067	- 7	+20
Norfolk	64,390	71,462	45,217	<b>—10</b>	+42
Portsmouth	5,402	6.223	3,976	13	. +36
Richmond	157,765	180,891	140,191	<b>—13</b>	+13
Roanoke	29,511	33,083	25,801	—11	<del>-</del> 14
West Virginia			the second		
Charleston	51,584	55,268	46,355	— 7	+11
Huntington	16,843	19,492	15,441	14	.∔ 9
Parkersburg	9,498	12,040	8,290	21	+15
District Totals	\$1,440,567	\$1,649,671	\$1,189,136	-13	+21

#### COMMERCIAL FAILURES

		Total Lia	abilities
District	<b>U</b> . S.	District	U. S.
47	1,129	\$ 901,000	\$13,483,000
45	1,124	371,000	11,888,000
46	1,042	584,000	13,472,000
92	2,253	1,272,000	25,371,000
104	2,279	1,163,000	28,751,000
	District 47 45 46	45 1,124 46 1,042 92 2,253	District U. S. District  47 1,129 \$ 901,000 45 1,124 371,000 46 1,042 584,000  92 2,253 1,272,000

#### **EMPLOYMENT**

Work on buildings at army camps in the Fifth district has begun to taper off, and building tradesmen are now being dropped each week. Many of these workers will probably shift to housing projects or to private building jobs, and some of them will return to non-construction work, especially agriculture. Industrial employment continues to rise steadily, both by increased activity of old plants and the opening of new ones. Skilled workmen of all kinds are well employed. The following figures, compiled for the most part by the Bureau of Labor Statistics, show the trends of employment and payrolls in the Fifth district from January to February:

STATES	Percentage of Jan. 1941 to In number on payroll	
Maryland	+ 1.2	+ 2.4
Dist. of Columbia	+ 0.6	¥ 0.4
Virginia	+ 1.4	+ 3.3
West Virginia	+ 1.6	+ 6.1
North Carolina	+ $0.3$	+1.6
South Carolina	+ 3.0	+ 6.6
District Average	+ 1.1	+ 3.6

#### **AUTOMOBILE REGISTRATIONS**

Sales of new passenger automobiles in the Fifth Reserve district in February continued to run far ahead of last year's figures, rising 39 per cent, and cumulative sales in the first two months were 35 per cent above sales in January and February 1940. Sales of used cars have also been in large volume in recent months, but have not kept pace with new car sales, and stocks of used cars on dealers' lots have consequently increased. Dealers also have relatively large stocks of new cars on hand, but in view of the approach of the spring season and a possibility that manufacture of automobiles may have to be restricted as a part of the defense program later in the year, stocks of neither new nor used cars are thought to be excessive.

Registration figures in Fifth district states for February, as reported by R. L. Polk & Co., of Detroit, are as follows:

#### REGISTRATION OF NEW PASSENGER CARS-NUMBER

STATES	Feb. 1941	Feb. 1940	$c_{c}^{\prime \prime }$ Change	2 Months 1941	2 Months 1940	% Change
Maryland	4,200	2,986	+ 41	8,369	6,332	+32
Dist. of Col	2,302	1,617	+42	4,415	3,347	+32
Virginia	4,280*	3,079	+ 39	10,419	6,976	+49
West Virginia	2,198	1.824	+ 21	4,534	3.869	+17
No. Carolina	5,098	3,644	<b>+</b> 40	10,859	7.940	+37
So. Carolina	3,543	2,431	+ 46	6,387	4,777	+ 34
Fifth District .	21,621	15,581	+ 39	44,983	33,241	+35

<sup>\* \*</sup>Feb. 1941 Virginia figure estimated.

#### CONSTRUCTION

Building permit and contract award figures in the Fifth district in February declined from the January totals, but were substantially above February 1940 figures. Permits issued last month in 30 cities totaling \$8,250,505 declined 33 per cent from \$12,223,913 reported for January, but were 17 per cent above the February 1940 valuation of \$7,059,770. Washington with \$2,061,545 led in February 1941 valuation, Baltimore was second with \$2,030,544, High Point third with \$1,382,275, Charlotte fourth with \$464,962, and Norfolk fifth with \$314,099.

Contracts awarded for all types of construction in the Fifth district totaled \$35,023,000 in February, a decrease of 18 per cent below awards totaling \$42,567,000 in January but 18 per cent above \$29,605,000 in February last year. Figures on contract awards by states for January

Source: Dun & Bradstreet

1940, which were not available when last month's *Review* was compiled, are included in the accompanying table:

#### CONSTRUCTION CONTRACTS AWARDED

STATES	Jan. 1941	Jan. 1940	% Change
Maryland	\$13,715,000	\$ 6.319,000	+117
Dist. of Col	9,550,000	2,529,000	$\pm 278$
Virginia	8,475,000	5,163,000	+ 64
West Virginia	1,684,000	908,000	<b>∔</b> 85
North Carolina	5,149,000	4.009.000	<b>→</b> 28
South Carolina	3,994,000	3,088,000	+ 29
Fifth District	\$42,567,000	\$22,016,000	+ 93

Source: F. W. Dodge Corporation.

#### BITUMINOUS COAL PRODUCTION

Daily production of bituminous coal rose less than seasonally in February, but exceeded February 1940 daily production by 10 per cent. Trade reports indicate a sharp rise in output in March, caused by stocking for inventory against a possible shut-down after April 1 when the present contract between the operators and miners' union expires. Shipments of coal throughh Hampton Roads from January 1 through March 8, 1941, totaling 4,710,575 tons were lower than 4,903,611 tons shipped in the corresponding period last year, chiefly due to reduced loadings for foreign cargo and bunker. In the Fifth district, production of bituminous coal in February 1941, January 1941 and February 1940 was as follows:

#### SOFT COAL PRODUCTION IN TONS

REGIONS	Feb. 1941	Jan. 1941	Feb. 1940
West Virginia	10,542,000	11,194,000	10,090,000
Virginia	1,355,000	1,417,000	1.289,000
Maryland	152,000	157,000	158,000
5th District	12,049,000	12,768,000	11.537.000
United States	41,450,000	44,070,000	39,277,000
% in District	29	29	29

#### COTTON TEXTILES

In a survey of the cotton textile industry for last month the Journal of Commerce states that delivery difficulties reduced activity in some sections of the gray goods markets in February, but mills enlarged their backlogs of orders to the point where continuance of the present rate of activity is assured into the late summer months. Heavy Government buying for defense purposes continued to buoy the market and was responsible in part for the recurrent shortages of many types of goods. Demand for heavy fabrics of the industrial type was more pronounced than the call for apparel goods. Sheetings were in heavy demand and prices advanced sharply. Mills manufacturing drills and osnaburgs are sold up for many months and in some instances have withdrawn from the market. Ducks continue scarce, the bulk of production being taken by the Government. The month ended with most mills operating on a two shift basis, but a considerable number of mills were running three shifts. In the Carolinas, textile mills are reported as operating at the highest level in their history, and daily consumption of cotton in February set a record. Consumption figures in Fifth district states in February were as follows:

# COTTON CONSUMPTION—FIFTH DISTRICT In bales

MONTHS	No. Carolina	So. Carolina	Virginia	District
February 1941	194,637	146,331	15,451	356,419
	212,132	161,911	17,016	391,059
	174,359	131,419	13,823	319,601
2 Months, 1941 2 Months, 1940	406,769	308,242	32,467	747,478
	364,658	273,973	27,575	666,206

#### RAYON SHIPMENTS AND STOCKS

The demand for rayon filament varn continued strong during February, although shipments declined seasonally from those of the longer month of January. Deliveries of 31,600,000 pounds of yarn to domestic consumers in February declined 7.9 per cent from 34,300,000 pounds shipped in January but were 6 per cent above shipments of 29,800,000 pounds in February 1940. Production again exceeded shipments of yarn, and consequently reserve stocks rose from 8,900,000 pounds on January 31 to 10,000,000 pounds on February 28. A year ago, on February 29, 1940, reserve stocks totaled 8,300,000 pounds. To the present time rayon has played a very small part in the preparedness program, but there are indications that a special fabric consisting of 50 per cent high-tenacity filament rayon yarn and 50 per cent 3-thread long-staple cotton is particularly well suited for "jump suits" used by Parachute Battalions, and may come into extensive use in army circles.

#### **COTTON STATISTICS**

Spot cotton prices rose slowly but steadily from the middle of February to the middle of March, middling grade 15/16-inch staple advancing on 10 Southern markets from 10.06 cents per pound on February 14 to 10.68 cents on March 14, a rise of \$3.10 per bale. The increase was due largely to strong domestic mill demand, increasing scarcity of free cotton, trade comments on possible changes in the farm program, and the rising tendency of commodity prices. Mills are reported having difficulty in fulfilling their needs at prevailing prices, although stocks of cotton are being repossessed from Government loans at a fairly rapid rate.

# COTTON CONSUMPTION AND ON HAND—BALES Feb. Feb. Aug. 1 to Feb. 28

	1941	1940	This Year	Last Year
Fifth district states: Cotton consumed	356,419	319,601	2,398,192	2,232,681
Cotton growing states: Cotton consumed Cotton on hand Feb. 28 in	674,204	565,145	4,461,271	3,994,977
Consuming establishments Storage & compresses		1,432,362 12,112,957		
United States: Cotton consumed Cotton on hand Feb. 28 in	793,626	661,771	5,220,917	4,703,707
Consuming establishments Storage & compresses		1,700,394 12,176,733		
Exports of cotton	60,597	746,680	724,729	4,916,511
Spindles active, U. S	22,769,368	22,800,726		

#### SEASON'S TOBACCO SALES

All auction tobacco markets in the Fifth district have closed for the 1940-1941 season, and total season sales are shown in the accompanying table. Gross receipts from tobacco sales were \$113,681,000 for the 1940 crop, a decrease of \$48,136,000, or 30 per cent, from \$161,817,000 brought by the 1939 crop, the decline being due almost entirely to voluntary restriction in the acreage planted to flue-cured tobacco in 1940 in comparison with 1939.

	Sales for G	rowers, Pounds	Price 1	er Cwt.
	1940-1941	1939-1940	1940-41	1939-40
South Carolina	74,803,580	117,217,526	\$14.55	\$14.56
North Carolina	487,746,996	774,347,884	17.27	15.66
Virginia (Flue-cured)	85,261,620	129,957,301	17.55	14.59
(Fire-cured)	18,606,627	20,877,497	9.37	11.22
(Burley)	8,436,152	10,757,496	18.24	16.67
(Sun-cured)	3,133,952	3,284,406	9.32	12.18
Virginia, Total	115,438,351	164,876,700	16.06	14.25
District Total	667,988,927	1.057.442.110	\$16.77	\$15.30

#### TOBACCO MANUFACTURING

Production of tobacco products declined seasonally in February from January output, but was above February 1940 production because of a 10 per cent rise in cigarettes. Production figures as released by the Bureau of Internal Revenue are as follows:

	Feb. 1941	Jan. 1941	Feb. 1940
Smoking & chewing			
tobacco, pounds	22,150,840	25,536,138	23,712,060
Cigarettes, number	14,464,626,900	16,286,811,310	13,162,661,218
Cigars, number	385,348,833	403,166,320	375,824,394
Snuff, pounds	3,051,492	3,422,102	3,144,556

#### RETAIL AND WHOLESALE TRADE

#### DEPARTMENT STORE TRADE

	Percentage increase or decrease in sales, stocks, outstanding orders and outstanding receivables in February 1941 in comparison with February 1940:						
	Sales	Stocks	Orders	Receivables			
Richmond (5)	$\begin{array}{c} +9 & (+13) \\ +16 & (+14) \\ +15 & (+18) \\ +8 & (+12) \\ +14 & (+16) \end{array}$	+ 7 + 3 + 6 + 9 + 6	$\begin{array}{r} + 7 \\ +34 \\ +41 \\ +31 \\ +33 \end{array}$	$   \begin{array}{c}     + 9 \\     + 9 \\     + 10 \\     + 10 \\     + 10   \end{array} $			
Same stores by states, including stores reporting sales only: Maryland (13)	+15 (+14) +16 (+19) + 9 (+10) +10 (+15) +14 (+16)	  		  			

<sup>\*</sup> Include stores reporting sales only.

#### RETAIL FURNITURE SALES

STATES	% Change in Sales, February and 2 Months 194 Compared with Compared with					
	Feb. 1940	2 Months 1940				
Maryland, 8 stores	+25	+24				
Dist. of Col., 6 stores	+24	+29				
Virginia, 13 stores	+31	+24				
North Carolina, 5 stores	<b>+35</b>	+26				
South Carolina, 7 stores	+22	+28				
District, 39 stores	+26	+26				
Individual Cities:						
Baltimore, 8 stores	+25	+24				
Richmond, 5 stores	+ 4	+ 4				
Washington, 6 stores		+29				

#### WHOLESALE TRADE, 181 FIRMS

LINES	Februa	Sales ary 1941 red with Jan. 1941	Feb. 2	cks 8, 1941 ed with Jan. 31 1941	Ratio Feb. collections to accounts outstanding Feb. 1
Auto supplies (6)	+39	+23			61
Shoes (5)	+ 5	54	-13	<b>–</b> 5	35
Drugs & sundries (11) .	+ 8	19			102
Dry goods (8)	+ 3	+ 0	5	+ 3	41
Electrical goods (8)	+81	+28	+38	+ 6	75
Groceries (60)	+ 1	<b>—</b> 8	+4	+ 1	89
Hardware (15)	+23	-13	+ 5	+ 4	45
Indus. supplies (11)	+56	+ 9	+18	+ 2	76
Paper & products (8)	+22	10	- 6	+ 5	72
Tobacco & products (6).	+13	- 3			
Miscellaneous (43)	+28	5	+24	+ 6	58
District Average (181)	+19	+ 1	+ 8	+ 2	63

Source: Bureau of the Census.

#### LIVE STOCK ON FARMS ON JANUARY 1, FOR THE PAST TEN YEARS, WITH TOTAL VALUATION FIGURES

(All figures in thousands; i. e., 000 omitted)													
			aryland		rginia	West	Virginia		Carolina	South	h Carolina	Fift	h District
Horses and colts	Year 1932 1933 1934 1935 1936 1937 1938 1939 1940 1941	No. 87 85 82 80 81 81 82 82 82 82	Value \$ 5,916 5,780 6,806 8,115 9,695 10,062 9,950 9,200 8,481 7,595	No. 187 178 170 163 165 167 167 169 169	Value \$12,373 11,768 13,770 16,049 19,575 21,307 20,771 19,727 17,728 16,732	No. 106 103 101 99 98 96 96 96 95	Value \$ 7,420 7,622 8,686 10,078 11,438 11,604 11,497 11,079 10,119 9,095	No. 77 72 69 67 68 69 70 71	Value \$ 5,005 4,824 5,862 6,884 7,960 8,675 8,603 8,112 7,892 7,397	No. 25 23 22 21 20 20 20 20 20 20	Value \$ 1,350 1,449 1,760 2,050 2,250 2,465 2,265 2,189 2,092 2,033	No. 482 461 444 430 432 433 434 437 437	Value \$ 32,064 31,443 36,884 43,176 50,918 54,113 53,086 50,307 46,312 42,852
Mules and colts	1932 1933 1934 1935 1936 1937 1938 1939 1940	29 29 29 29 29 28 28 28 27 26	2,755 2,581 2,987 3,491 4,013 4,004 4,060 3,696 3,537 3,198	93 90 92 93 98 96 94 95 96 95	7,834 7,442 9,108 11,028 13,076 14,546 14,274 14,063 13,745 12,889	12 12 12 12 12 12 12 12 12	888 876 972 1,116 1,380 1,428 1,428 1,392 1,272	279 285 290 295 298 301 305 305 305	24,831 25,365 33,596 41,242 51,150 54,110 55,136 53,198 52,287 47,387	181 179 179 183 185 189 187 185 185	18,394 13,783 20,943 25,071 30,525 34,398 31,790 30,525 31,350 30,059	594 595 602 612 617 626 626 625 625	49,702 50,047 67,606 81,948 100,144 108,486 106,688 102,874 102,191 94,805
Cattle and calves	1932 1933 1934 1935 1936 1937 1938 1939 1940 1941	295 300 304 307 307 313 322 338 352	12,514 8,700 8,725 9,687 13,913 14,735 16,397 16,324 16,531 19,534	782 800 856 870 861 852 869 886 930 967	21,706 16,955 17,291 19,740 28,443 28,906 32,250 34,161 36,061 40,179	546 596 627 612 618 576 588 600 600	15,561 13,350 12,540 12,546 19,530 17,491 20,447 21,415 22,116 23,040	594 659 679 685 671 651 638 664 664	16,157 13,575 13,399 14,624 18,225 18,813 18,896 20,716 21,438 23,184	324 351 372 386 374 374 352 359 366	7,679 6,844 7,031 7,327 8,131 8,834 9,322 9,731 10,259 10,636	2,541 2,706 2,838 2,860 2,831 2,760 2,760 2,831 2,891 2,969	73,257 59,424 58,986 64,234 88,242 88,779 97,312 102,347 106,405 116,573
Sheep and lambs	1932 1933 1934 1935 1936 1937 1938 1939 1940	104 99 95 94 86 84 81 77 74	530 376 432 435 534 552 585 534 524 514	485 480 470 438 416 395 399 387 379	2,212 1,671 2,021 1,947 2,569 2,596 2,823 2,602 2,610 2,760	631 631 610 606 588 547 547 536 504 489	2,776 2,082 2,257 2,401 3,019 2,931 3,062 2,911 2,750 2,690	86 85 81 77 73 62 62 60 50	335 264 278 287 351 321 362 353 295 298	14 14 13 13 12 11 11 10 10 8	50 43 40 40 45 36 37 37 37 29	1,320 1,309 1,269 1,228 1,175 1,099 1,100 1,070 1,017	5,903 4,436 5,028 5,110 6,518 6,436 6,869 6,437 6,216 6,291
Hogs and pigs	1932 1933 1934 1935 1936 1937 1938 1939 1940 1941	160 180 186 159 167 184 191 210 235 214	1,200 882 874 1,036 1,676 1,839 1,725, 1,845 1,584 1,385	551 579 585 543 597 663 663 683 717 688	3,343 2,577 2,545 3,314 5,691 6,114 5,904 5,722 4,543 4,610	176 196 188 188 197 213 209 217 221 203	1,320 1,019 884 1,106 1,807 1,859 1,823 1,834 1,481 1,238	954 1,096 1,005 947 966 1,111 1,111 1,155 1,167 1,097	7,346 5,590 5,822 7,241 10,255 11,523 10,994 10,833 8,358 7,967	576 600 552 509 519 550 540 583 688 605	3,283 2,820 2,705 2,917 4,425 4,828 4,635 4,633 4,512 4,008	2,417 2,651 2,516 2,346 2,446 2,721 2,714 2,848 3,028 2,807	16,492 12,888 12,830 15,614 23,854 26,163 25,081 24,867 20,478 19,208

(Compiled March 21, 1941)

Note: Second figure in parentheses under Sales compares combined sales in 2 months of 1941 with sales in first 2 months last year.

## SUMMARY OF NATIONAL BUSINESS CONDITIONS

(Compiled by the Board of Governors of the Federal Reserve System)



Federal Reserve index of physical volume of production, adjusted for seasonal variation, 1935-39 average=100. Subgroups shown are expressed in terms of points in the total index. By months, January 1935 to February 1941.



Bureau of Labor Statistics' indexes based on 12 foodstuffs and 16 industrial materials, August 1939 = 100. Thursday figures, Jan. 3, 1935 to March 13, 1941.



Weekly averages of daily yields of 3- to 5-year tax-exempt Treasury notes, Treasury bonds callable after 12 years, and average discount on new issues of Treasury bills offered within week. For weeks ending Jan. 5, 1935 to March 15, 1941.



Wednesday figures, Jan. 2, 1935, to March 12, 1941. Commercial loans, which include industrial and agricultural loans, represent prior to May 19, 1937, so-called "Other Loans" as then reported.

Industrial activity and employment increased further in February and the first half of March. Buying by producers and consumers continued in large volume and wholesale commodity prices, particularly of imports, advanced.

#### **PRODUCTION**

In February volume of industrial output, on a daily average basis, rose more than seasonally, and the Board's adjusted index advanced from 139 to 141 per cent of the 1935-39 average.

Increases in February, as in other recent months, were largest in the durable goods industries where a large proportion of defense program orders have been placed. Activity continued to rise sharply at machinery plants, aircraft factories, shipyards, and in the railroad equipment industries. Steel production fluctuated around 96 per cent of capacity in January and February and rose to 99 per cent in the first half of March. New orders for steel continued large and, despite the high rate of output, unfilled orders increased further. Many orders have been placed for delivery in the second half of this year, reflecting the prospect of heavy consumption and some uncertainty on the part of steel users regarding future availability of supplies. Output of pig iron, coke, and nonferrous metals was likewise at near capacity rates in February and unfilled orders for these products, too, were at exceptionally high levels. Demand for lumber continued large owing to a high rate of construction activity and output was sustained in large volume for this time of year. Automobile production increased in February and the first half of March to about the peak rate attained last November. Retail sales of new and used cars advanced to unusually high levels.

In industries manufacturing nondurable goods, activity continued at the record levels reached in the latter part of 1940. There were further increases in the cotton textile, rubber, and chemical industries and activity at woolen mills also increased, following a temporary reduction in January. In most other lines activity was maintained at the high levels of other recent months.

Coal production rose less than seasonally in February but increased considerably in the first half of March when, according to trade reports, there was some inventory accumulation in anticipation of a possible shutdown on April 1 at the expiration of the present contract between the mine operators and the miners' union. Copper and zinc production increased in February and recently domestic supplies of copper have begun to be supplemented by imports from South America. Output of crude petroleum continued at about the rate that had prevailed during the three preceding months.

Value of construction contract awards in February declined somewhat more than seasonally, reflecting decreases in both public and private work, according to reports of the F. W. Dodge Corporation. Awards for public construction, although sharply reduced from the high levels reached in the latter half of 1940, were somewhat above those of a year ago, and awards for private construction were nearly half again as large as in February of last year.

#### DISTRIBUTION

Distribution of commodities to consumers increased more than seasonally from January to February. Sales at variety stores and by mail-order houses were the largest on record, making allowance for usual seasonal changes, and department store sales were also at a high level.

Freight-car loadings increased by about the usual seasonal amount. Shipments of miscellaneous freight, consisting mostly of manufactured products, showed an increase while loadings of forest products rose less than seasonally and grain shipments declined.

#### WHOLESALE COMMODITY PRICES

Prices of a number of basic imports rose sharply from the early part of February to the middle of March. Cotton yarns and gray goods and nonferrous metal scrap showed further increases in this period and there were also advances in prices of some other domestic commodities, including lead, wheat, cotton, and oils and fats.

#### BANK CREDIT

Commercial loans continued to increase at member banks in 101 leading cities in February and the first half of March and these banks also purchased additional Treasury notes and bills issued in connection with the defense program. As a result of the increase in loans and investments, bank deposits showed a further marked advance.

#### UNITED STATES GOVERNMENT SECURITY PRICES

Prices of Government securities increased after February 15, following a sharp decline in the preceding ten weeks. The 1960-65 bonds on March 15 were about 3½ points above their price on February 15 and about 1½ points below the all-time peak of December 10. The yield on this issue, which increased from 2.03 per cent at the peak in prices on December 10 to 2.30 per cent on February 15, had declined to 2.14 per cent on March 15.