# MONTHLY REVIEW Agricultural and Business Conditions 

TENTH FEDERAL RESERVE DISTRICT



The Department of Agriculture has just released its annual estimates of the number of livestock on farms on January 1 and these estimates are shown on page 7. The figures for the last three years are shown as well as those at the beginning of 1934 when most livestock numbers were very large just before the drought.

In the United States there was a large increase last year in cattle numbers, a large decrease in hogs, and a moderate increase in sheep. The number of horses and mules continued the decline that has been in progress.

The number of cattle in the United States increased nearly 3 million last year, reaching almost 72 million or only $21 / 2$ million under the all-time high of $741 / 4$ million in 1934. The seven states that are wholly or partly in this District have $21 \%$ of the total number. Kansas is first in the District and Nebraska second in point of numbers - both states having more than 3 million head. The most rapid gains last year
were shown in Kansas, the increase in that state being $11 \%$. In Missouri the increase was $6 \%$ and Oklahoma came next with $5 \%$. Wyoming and New Mexico lost numbers last year, the loss in Wyoming being $4 \%$. The number of cattle in the United States is only $3 \%$ under the high point in 1934, but there are $15 \%$ fewer cattle in this District.

All seven of the states in this District showed an increase over last year in milk cows. Milk cows in Oklahoma and Missouri increased $4 \%$ and Kansas and New Mexico came next with a gain of $3 \%$. In the United States the number of milk cows is only $4 \%$ under that of 1934 but in this District the number is still $13 \%$ under that year.

A year ago there were 60 mil lion hogs in this country but since then hog numbers have dropped $71 / 4$ million. The decrease in this District was $18 \%$ but for the whole country it was only $12 \%$. The decrease in Colorado was $25 \%$; in Nebraska, $24 \%$; in Oklahoma, $22 \%$; in Kansas, $18 \%$; and in Missouri, $12 \%$. The decline in hog numbers since 1934 in the United States has been $10 \%$, but in this District the decline has been $41 \%$. The seven states of this District have about $15 \%$ of the country's hogs.

There are nearly 56 million sheep in the United States of which number $121 / 2$ million, or $23 \%$, are in these states. In the
last year sheep numbers in this country increased nearly $11 / 3$ million but in this District there was a slight decrease. Wyoming has nearly 4 million sheep, Colorado $21 / 2$ million, and New Mexico nearly that many. The largest declines in the year were in Colorado, New Mexico, and Nebraska, while there was a substantial increase in Kansas. There are now 2 million, or $4 \%$, more sheep in this country than in 1934 but the number in this District has declined $2 \%$ in that time.
These figures show that livestock numbers in this country have made a substantial recovery from the disaster brought to the industry by the protracted drought. But the figures also show that the recovery in this District has been much less marked. While numbers have increased in this area, much greater gains have occurred elsewhere. Ohio, Indiana, Illinois, Michigan, Wisconsin, Minnesota, and Iowa - to mention only a few - have $9 \%$ more cattle and only $2 \%$ less hogs than in 1934.

The value figures reflect higher livestock prices than a year ago. The cattle in this country are worth 319 million dollars more than a year ago, sheep nearly 32 million dollars more, but hogs are worth 30 million less. The value of cattle in this District is more than ten times that of hogs and about seven times the value of sheep.

## Summary

For the third successive month precipitation was unusually heavy, moisture in January being fully 75 per cent above normal. As a consequence, the crop outlook is the best in many years. War activity is being felt in this area and employment and pay rolls are increasing. Sentiment is better and both wholesale and retail buying have been approximately 13 per cent above the early weeks of last year. Construction is exceptionally active. Zinc and lead ore shipments are being stimulated by the war. Hog prices rose rapidly in December and January and in February most of the gains were held. Cattle prices remain high. Payments by check are 8 per cent above last year and bank loans are 18 per cent higher. The investments of banks are lower.

## Member Bank Operations

Commercial loans of reporting member banks continue to rise. Loans of the 51 banks have increased approximately 55 million dollars in the last year and nearly $21 / 4$, million in the last month. Investments in the past year dropped more than 19 million dollars, the largest decline being in "other" securities. Demand deposits are nearly 59 million dollars higher than a year ago but time deposits are lower. Reserve balances with this bank are nearly 21 million dollars above a year ago but in the last month they have declined. But balances with domestic banks have increased sharply since the middle of January.

Principal items of condition of 51 member banks:

|  |  | Change from |  |
| :---: | :---: | :---: | :---: |
|  | Feb. 19 | Jan. 15 | Feb. 21 |
|  | 1941 | 1941 | 1940 |
|  | (In thousands of dollars) |  |  |
| Loans and investmen | 719,713 | +5,503 | +35,668 |
| Loans-total | 351,286 | +2,218 | +55,120 |
| Coml., indust., ag | 212,713 | +1,828 | +34,644 |
| Open market pape | 21,738 | +526 | +1,924 |
| To security brokers and dealers... | 3,054 | -651 | -637 |
| Other to purchase or carry secur. | 10,138 | -116 | +380 |
| Real estate loans | 31,420 | -217 | +3,546 |
| Loans to banks | 46 | -234 | -290 |
| All other loans | 72,177 | +1,082 | +15,553 |
| Investments-total. | 368,427 | +3,285 | -19,452 |
| U. S. Treasury bills | 12,650 | -2,087 | +2,272 |
| U. S. Treasury notes | 58,244 | +7,361 | -9,261 |
| U. S. Govt. bonds. | 94,965 | -365 | -7,689 |
| Oblig. guar. by U. S. Govt | 75,369 | +63 | +9,438 |
| Other securities | 127,199 | -1,687 | -14,212 |
| Reserve with F. R. Bank | 209,460 | -1,792 | +20,996 |
| Balances with domestic banks | 333,868 | +9,425 | +5,175 |
| Demand deposits-adjusted. | 593,728 | +7,201 | +58,915 |
| Time deposits. | 143,881 | +44 | -1,649 |
| U. S. Govt. deposits | 8,669 | -1,519 | -14,987 |
| Interbank deposits.. | 444,500 | +7,270 | +15,953 |

## Reserve Bank Operations

Note circulation of this bank continues to increase, on February 15 it being over 214 million or nearly 5 million dollars above a month earlier. This figure was almost 3 million above the highest in December when the demand for currency incident to Christmas
shopping is always large. In the last year note circulation has increased over 33 million dollars.

Principal items of condition of this Reserve Bank:
Change from

|  | Change from |  |  |
| :---: | :---: | :---: | :---: |
|  | 1941 | 1941 | 1940 |
|  | (In thousands of dollars) |  |  |
| Total reserves | 451,350 | +12,844 | +79,236 |
| Bills discounted. | 374 | -181 | -65 |
| Industrial advances. | 72 | -7 | -47 |
| Commit. to make indust. adv. | 35 | Zero | -457 |
| U. S. Govt. sec., direct \& guar.... | 109,695 | Zero | -6,233 |
| Total assets. | 600,312 | +10,655 | +77,158 |
| F. R. notes in circulation | 213,992 | +4,678 | +33,176 |
| Member bank reserve deposits. | 286,708 | -3,579 | +25,277 |

Dollar volume of check collections in January was 15 per cent larger than in the corresponding month a year ago and the number of items was 7 per cent more. Normally check transactions in January are under those of December but this year the dollar volume was larger.

Check collections through this bank and branches:

| Items | Amount |
| :---: | :---: |
| (In thousands) |  |
| 6,112 | \$1,109,540 |
| 6,396 | 1,105,708 |
| 5,709 | 967,348 |

January 1941.
December 1940
5,709

## Bank Debits

Bank debits in this District in January were 7.5 and in the whole country nearly 9 per cent above a year ago. Check transactions reflect a wide range of business activity and these two figures probably give a fair indication of the relative position of this area.

Payments by check in thirty District cities:

|  | Jan. 1941 | $\begin{gathered} \text { Jan. } \\ 1940 \end{gathered}$ | Changefrom $1940$ |
| :---: | :---: | :---: | :---: |
|  | (Thous | d dollars) | (Per cent) |
| Albuquerque, N.M. | 19,459 | 16,921 | +15.0 |
| Atchison, Kans...... | 3,165 | 2,573 | +23.0 |
| Bartlesville, Okla. | 26,754 | 32,974 | -18.9 |
| Casper, Wyo......... | 7,376 | 6,321 | +16.7 |
| Cheyenne, Wyo | 9,754 | 8,302 | +17.5 |
| Colo. Springs, Colo......... | 12,971 | 13,112 | -1.1 |
| Denver, Colo. | 171,799 | 151,708 | +13.2 |
| Emporia, Kans. | 3,815 | 3,036 | +25.7 |
| Enid, Okla... | 10,302 | 9,689 | +6.3 |
| Fremont, Nebr. | 3,155 | 2,681 | +17.7 |
| Gr. Junction, Colo. | 3,722 | 3,633 | +2.4 |
| Guthrie, Okla. | 1,751 | 1,462 | +19.8 |
| Hutchinson, Kans. | 10,583 | 10,460 | +1.2 |
| Indep., Kans. | 3,064 | 2,731 | +12.2 |
| Joplin, Mo. | 10,991 | 11,040 | -0.4 |
| Kansas City, Kans. | 22,839 | 20,141 | +13.4 |
| Kansas City, Mo.... | 339,697 | 318,585 | +6.6 |
| Lawrence, Kans.............. | 3,566 | 3,533 | +0.9 |
| Lincoln, Nebr... | 29,629 | 28,410 | +4.3 |
| Muskogee, Okla.............. | 9,356 | 7,598 | $+23.1$ |
| Okla. City, Okla.............. | 111,218 | 111,359 | -0.1 |
| Okmulgee, Okla.............. | 2,721 | 2,692 | +1.1 |
| Omaha, Nebr. | 161,802 | 142,816 | +13.3 |
| Pittsburg, Kans | 4,335 | 3,965 | +9.3 |
| Pueblo, Colo.................... | 14,970 | 13,336 | +12.3 |
| Salina, Kans.. | 8,599 | 8,520 | $+0.9$ |
| St. Joseph, Mo................ | 33,776 | 32,133 | +5.1 |
| Topeka, Kans... | 22,438 | 22,306 | +0.6 |
| Tulsa, Okla..... | 134,646 | 131,956 | +2.0 |
| Wichita, Kans. | 56,971 | 43,399 | +31.3 |
| District, 30 cities | 1,255,224 | 1,167,392 | $+7.5$ |
| U. S., 274 cities............. | 41,133,000 | 37,786,000 | $+8.9$ |

## Life Insurance

Life insurance sales in the District in January were virtually unchanged from a year ago. The largest gain was in Kansas, the largest loss in Nebraska.

The Life Insurance Sales Research Bureau report:

|  | $\begin{aligned} & \text { Jan. } \\ & 1941 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Jan. } \\ 1940 \\ \hline \end{array}$ | Changefrom 1940 |
| :---: | :---: | :---: | :---: |
|  | (Thou | nd dollars | (Per cent) |
| Colorado. | 4,072 | 4,255 | -4.3 |
| Kansas. | 5,654 | 5,019 | +12.7 |
| Missouri. | 14,483 | 14,870 | -2.6 |
| Nebraska. | 4,539 | 4,845 | -6.3 |
| New Mexico.. | 882 | 903 | -2.3 |
| Oklahoma.. | 6,430 | 6,412 | +0.3 |
| Wyoming...... | 876 | 780 | +12.3 |
| Seven states. | 36,936 | 37,084 | -0.4 |
| United States.......................... | 522,762 | 517,622 | +1.0 |

## Trade

RETAIL SALES
The dollar volume of January sales of 73 department stores in the District was 13 per cent over last year. The gain in sales in the first two weeks of February was equally large. Retail trade in Tulsa, Oklahoma City, Kansas City, and Wichita has been especially heavy. Stocks of merchandise are 2 per cent lower than a year ago.

Department store sales and stocks in leading cities:
$\left.\begin{array}{lcccc} & & \begin{array}{c}\text { Sales } \\ \text { San.'41 }\end{array} & \begin{array}{c}\text { Stocks } \\ \text { Jan. 31, } 41\end{array} \\ \text { comp. to }\end{array}\right\}$

The sales figures of the Department of Commerce give a wider coverage of retail trade than the above department store returns. These figures show that the largest gains in January were made in Oklahoma, followed by Kansas, New Mexico, and Missouri.

Sales of independent retail stores reported by the Bureau of the Census:

|  | Jan. 1941 per cent change from Jan. 1940 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Colo. | Kans. | Mo. | Nebr. | N.Mex. | Okla. | Wyo. |
| Appa | +3 | +10 | $+10$ | +8 | +16 | +10 | +17 |
| Automob | +13 | +35 | $+48$ | +41 | +22 | +49 | $+25$ |
| Department | +3 | +8 | +12 | +2 |  | +22 |  |
| Drug. | +10 | +14 | +8 | +11 | +15 | +13 | +11 |
| Dry goods. | -7 | -1 | +5 | +6 |  | +7 |  |
| Food. | -2 | +5 | -2 | +2 | -1 | +1 | +0 |
| Furniture........ | $+9$ | +21 | +18 | $+27$ |  | +23 |  |
| General............ | -5 | +9 | +5 | -4 | +1 | +5 | +0 |
| Hardware. | -9 | +22 | +25 | +14 |  | +19 |  |
| Jewelry.......... | +1 | $+29$ | +25 | +6 |  |  |  |
| Lbr. and mtls.. | +12 | +32 | +55 | -5 | +21 | +67 | +11 |
| Miscellaneous. | -9 | +23 | -2 | +1 | +9 | +12 | $+21$ |
| Total............... | +4 | +15 | +14 | +6 | +14 | $+21$ | $+9$ |

The two preceding tables are based on January results. The following table summarizes retail sales for the year 1940 and covers a large number of independent stores in nearly every line of business. For the whole year, Kansas, Missouri, and Oklahoma show the best results. Among individual cities Tulsa, Wichita, and Kansas City stand out.

Bureau of the Census retail sales report:

|  | No. of Firms | $\begin{aligned} & \text { Year '40 } \\ & \text { comp. to } \\ & \text { Year '39 } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: |
|  |  | (Per cent) |
| Colorado. | 708 | +2 |
| Denver...................................... | 234 | +4 |
| Colorado Springs....................... | 38 | -3 |
| Boulder..................................... | 24 | +0 |
| Cities-25,000 to 99,999............ | 55 | +2 |
| - 10,000 to $24,999 . \ldots . . . . . . .$. | 88 | -5 |
| - 5,000 to 9,999............ | 88 | -1 |
| - 2,500 to 4,999............ | 54 | +4 |
| Places of less than 2,500............ | 189 | +0 |
| Kansas......................................... | 629 | +6 |
| Kansas City................................ | 28 | +5 |
| Wichita.. | 32 | +7 |
| Topeka. | 34 | +4 |
| Coffeyville. | 21 | +11 |
| Cities-100,000 and over............ | 60 | +7 |
| - 10,000 to 49,999............ | 169 | +8 |
| - 5,000 to 9,999........... | 63 | $+5$ |
| - 2,500 to 4,999............ | 77 | $+5$ |
| Places of less than 2,500............. | 226 | $+5$ |
| Missouri....................................- | 845 | $+5$ |
| Kansas City. | 94 | +5 |
| St. Joseph................................. | 28 | -1 |
| Cities-100,000 and over............ | 317 | +6 |
| - 50,000 to 99,999............ | 60 | $-1$ |
| - 25,000 to 49,999............ | 22 | +0 |
| - 10,000 to 24,999............ | 69 | +8 |
| - 5,000 to 9,999. | 83 | $+2$ |
| - 2,500 to 4,999. | 61 | +5 |
| Places of less than $2,500 \ldots \ldots . . . . . . .$. | 233 | +3 |
| Nebraska. | 475 | +2 |
| Omaha...................................... | 67 | +1 |
| Lincoln. | 42 | +2 |
| Cities-10,000 to 24,999. | 47 | +2 |
| - 5,000 to $9,999 . . . . . . . . . .$. | 47 | +2 |
| - 2,500 to 4,999 $\ldots \ldots$. | 29 | $+5$ |
| Places of less than 2,500............ | 243 | +2 |
| New Mexico.................................. | 156 | +2 |
| Albuquerque. | 29 | +0 |
| Cities-10,000 to $24,999 . . . .$. | 29 | +1 |
| - 5,000 to 9,999...... | 39 | -1 |
| - 2,500 to 4,999........... | 24 | +16 |
| Places of less than 2,500............ | 35 | -2 |
| Oкlahoma. | 542 | +3 |
| Oklahoma City. | 75 | +2 |
| Tulsa...... | 64 | +8 |
| Cities-100,000 and over............ | 139 | $+5$ |
| - 10,000 to 49,999............ | 133 | +3 |
| - 5,000 to 9,999............. | 103 | +1 |
| - 2,500 to 4,999............ | 51 | +2 |
| Places of less than 2,500............. | 116 | $-1$ |
| WYOMING.......................................... | 163 | +2 |
| Casper.. | 38 | +1 |
| Cheyenne. | 24 | +1 |
| Sheridan. | 20 | -1 |
| Cities-10,000 to 24,999............ | 82 | +0 |
| - 2,500 to 9,999............ | 28 | +1 |
| Places of less than 2,500............. | 53 | +5 |

## wholesale sales

The volume of January wholesale sales in this District was 13 per cent over a year ago. The largest gains were in electrical goods, machinery, hardware, and furniture. Dollar inventories were 5 per cent
higher. Collections in January averaged 77 per cent as compared with 70 per cent last year.

Wholesale sales and stocks reported by the Bureau of the Census for this District:

|  | No. of Firms | SALES <br> Jan. '41 <br> comp.to <br> Jan. '40 | $\underset{\text { Jan }}{\text { St }}$ <br> Dec.31,'4 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (Per cent increase or decrease) |  |  |
| Auto. supplies. | 15 | -10.4 | -1.0 | +5.8 |
| Drugs. | 5 | +6.3 | +7.4 | -1.6 |
| Dry goods. | 3 | +5.7 |  |  |
| Electrical goods | 14 | +27.6 | +8.1 | +13.6 |
| Farm products.. | 8 | -3.0 | -2.2 | +9.8 |
| Furniture. | 4 | +18.9 |  |  |
| Groceries.. | 26 | +9.6 | +5.2 | +3.2 |
| Hardware. | (15) | $+22.3$ | $+6.0$ | +9.1 |
| General. | 4 | +7.1 | +6.0 | +3.2 |
| Industrial. | 6 | +46.6 | +4.8 | +25.7 |
| Plbg. \& htg................... | 5 | +32.7 | +10.7 | +8.6 |
| Machinery...................... | 3 | $+27.0$ | .... |  |
| Tobacco and prod........... | 5 | +7.9 |  |  |
| All other lines................. | 21 | +23.3 | +9.6 | +5.8 |
| Total. | 119 | +12.6 | +6.5 | +5.3 |

## Building

The value of building permits issued in 18 cities of this District in January was 17 per cent higher than a year ago. Only three cities showed a decline.
Value of building permits issued in District cities:

|  | $\begin{aligned} & \text { Jan. } \\ & 1941 \end{aligned}$ | $\underset{1940}{\text { Jan. }}$ | $\begin{aligned} & \text { hangefrom } \\ & 1940 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  |  |  | (Percent |
| Albuquerque, N. Mex. | 231,000 | 147,000 | +57.1 |
| Cheyenne, Wyo.......... | 95,000 | 25,000 | +280.0 |
| Colo. Springs, Colo. | 24,000 | 10,000 | +140.0 |
| Denver, Colo. | 936,000 | 1,372,000 | -31.8 |
| Hutchinson, Kans. | 25,000 | 14,000 | +78.6 |
| Joplin, Mo.. | 30,000 | 10,000 | +200.0 |
| Kansas City, Kans. | 92,000 | 49,000 | +87.8 |
| Kansas City, Mo. | 243,000 | 46,000 | +428.3 |
| Lincoln, Nebr. | 70,000 | 183,000 | -61.7 |
| Okla. City, Okla | 414,000 | 186,000 | +122.6 |
| Omaha, Nebr... | 132,000 | 46,000 | +187.0 |
| Pueblo, Colo. | 69,000 | 59,000 | +17.0 |
| Salina, Kans. | 15,000 | 11,000 | +36.4 |
| Shawnee, Okla. | 11,000 | 2,000 | +450.0 |
| St. Joseph, Mo. | 16,000 | 4,000 | +300.0 |
| Topeka, Kans. | 67,000 | 187,000 | -64.2 |
| Tulsa, Okla.. | 327,000 | 167,000 | +95.8 |
| Wichita, Kans............ | 166,000 | 25,000 | +564.0 |
| District, 18 cities.............. | 2,963,000 | 2,543,000 | +16.5 |

Construction awards in the Kansas City area in January were 133 per cent above a year ago. In the 37 Eastern states the increase was 56 per cent. The largest gains were in public works and utility construction. Some of the large defense projects awarded to this region are already under construction and contracts are now in the process of negotiation for the construction of other plants for the manufacture of armament. A large volume of defense housing is also in progress. Contracts for residential building were 69 per cent higher and retail sales of lumber were up the same amount. In the first half of February, construction awards were 27 per cent above last year, with awards for public works construction furnishing most of the increase.

Construction figures of F. W. Dodge Corporation:

|  | Jan. 1941 | Jan. <br> 1940 | Change from 1940 |
| :---: | :---: | :---: | :---: |
|  | (Thous | d dollars) | (Percent) |
| Residential building. | 3,035 | 1,792 | +69.4 |
| Nonresidential bldg......... | 3,457 | 1,650 | +109.5 |
| Public wks. construc....... | 5,377 | 1,838 | +192.5 |
| Utility construction........ | 1,953 | 659 | +196.4 |
| Kansas City area | 13,822 | 5,939 | +132.7 |
| 37 Eastern states............ | 305,205 | 196,191 | +55.6 |

## Meat Packing

The slaughter of hogs in January was a third less than a year ago. The large marketings and slaughter of hogs in 1940 permitted packers to accumulate storage stocks and slaughter in January naturally declined with the greatly reduced marketings. The slaughter of cattle declined moderately and that of calves was more than a quarter below that of January, 1940.

January packers' purchases at six District markets:

|  | Cattle | Calves | Hogs | Sheep |
| :---: | :---: | :---: | :---: | :---: |
| Denver | 14,666 | 2,845 | 44,471 | 22,235 |
| Kansas City | 49,937 | 6,678 | 169,902 | 96,130 |
| Oklahoma City. | 18,258 | 7,710 | 47,389 | 8,295 |
| Omaha. | 66,409 | 3,922 | 130,477 | 88,268 |
| St. Joseph. | 21,789 | 2,459 | 71,958 | 99,673 |
| Wichita. | 8,251 | 2,622 | 22,834 | 18,231 |
| Jan. 1941. | 179,310 | 26,236 | 487,031 | 332,832 |
| Dec. 1940 | 184,970 | 29,998 | 779,739 | 258,049 |
| Jan. 1940............... | 188,401 | 36,169 | 730,413 | 322,658 |

## Petroleum

Crude oil production in the District in January was little changed from a year ago, although production in the United States was down 4 per cent. Increases in Kansas, Colorado, and Wyoming were offset by declines in Oklahoma and New Mexico.

Oil production reported by the American Petroleum Institute and the Department of the Interior:

|  | $\begin{gathered} \text { Jan. } \\ 1941 \end{gathered}$ | $\begin{array}{r} \text { Jan. } \\ 1940 \\ \hline \end{array}$ | Change fro 1940 |
| :---: | :---: | :---: | :---: |
|  | (In | els) | (Per cent) |
| Colorado. | 113,000 | 93,000 | +21.5 |
| Kansas. | 6,027,000 | 5,295,000 | +13.8 |
| Nebraska. | 83,000 | 3,000 |  |
| New Mexico................... | 3,126,000 | 3,458,000 | -9.6 |
| Oklahoma. | 12,232,000 | 13,142,000 | -6.9 |
| Wyoming........................ | 2,342,000 | 2,038,000 | +14.9 |
| Six states. | 23,923,000 | 24,029,000 | -0.4 |
| United States... | 109,038,000 | 113,140,000 | -3.6 |

Stocks of crude petroleum in this District remain near the low level of recent weeks. Stocks of gasoline have risen since the first of the year but are still under a year ago. The season of increased consumption is approaching and there is considerable hope that stocks will not reach the burdensome level of last spring.

## Flour Milling

Southwestern flour production in January was 5 per cent above a year ago as compared with a 2 per cent increase for the whole country. The gains were at Wichita and certain other cities, output at Kansas City and Salina being lower. Bakers have been coming
into the market and the Army has bought substantial amounts of flour from southwest millers. Much interest is reported in the new enriched flour program but sales so far are said to be limited.

Flour output reported by the Northwestern Miller:

|  | $\begin{array}{r} \text { Jan. } \\ 1941 \end{array}$ | $\begin{gathered} \text { Jan. } \\ 1940 \end{gathered}$ | Change from 1940 |
| :---: | :---: | :---: | :---: |
|  | (In b | rels) | (Per cent) |
| Kansas City.. | 533,000 | 574,000 | -7.1 |
| Salina | 203,000 | 209,000 | -2.9 |
| Wichita. | 170,000 | 145,000 | +17.2 |
| Other cities....- | 1,264,000 | 1,130,000 | +11.9 |
| Southwest | 2,170,000 | 2,058,000 | +5. |
| United States*. | 5,666,000 | 5,560,000 | 1.9 |

Represents about 64 per cent of the total output in U.S.

## Zinc and Lead

January shipments of zinc in the Tri-State district were 7 and of lead 14 per cent above a year ago. The armament program is increasing the demand for zinc and already attention is being given to ways and means of substituting other materials for certain industrial uses of this metal as a precaution against shortages and sharp price advances. Lead is also in greater demand but there are large foreign supplies of lead awaiting entrance to this country. Zinc prices are unchanged but lead prices are higher.

January ore shipments from the Tri-State district:

|  | Zinc Ore |  | Lead Ore |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Tons | Value | Tons | Value |
| Kansas. | 10,369 | \$ 499,169 | 1,407 | \$ 90,689 |
| Missouri................. | 1,588 | 76,661 | 167 | 10,746 |
| Oklahoma................ | 23,865 | 1,151,414 | 2,237 | 144,053 |
| Jan. 1941 | 35,822 | \$1,727,244 | 3,811 | \$245,488 |
| Dec. 1940 | 48,862 | 2,354,603 | 5,120 | 332,423 |
| Jan. 1940........... | 33,575 | 1,271,727 | 3,333 | 215,113 |

## Coal

Output of bituminous coal in the District in January was 18 per cent under a year ago, while for the country as a whole there was a decline of only 2 per cent. Very large decreases were shown in nearly all producing states of the District.

Bituminous coal production estimated from reports of the Department of the Interior:

|  | $\begin{aligned} & \text { Jan. } \\ & 1941 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Jan. } \\ & 1940 \\ & \hline \end{aligned}$ | Changefrom $1940$ |
| :---: | :---: | :---: | :---: |
|  | (In tons) |  | (Per cent) |
| Colorado. | 731,000 | 930,000 | -21.4 |
| Kans. and Mo.. | 765,000 | 961,000 | -20.4 |
| New Mexico............... | 104,000 | 125,000 | -16.8 |
| Oklahoma.................. | 223,000 | 270,000 | -17.4 |
| Wyoming.................. | 574,000 | 625,000 | -8.2 |
| Six states.. | 2,397,000 | 2,911,000 | -17.7 |
| United States............ | 43,905,000 | 44,976,000 | -2.4 |

## Employment and Pay Rolls

Employment in the District in 1940 had averaged 3 and pay rolls 5 per cent above the preceding year. In January, 1941, employment was nearly 4 and pay rolls about 6 per cent above a year earlier.

| Preliminary figures of the De | artment Januar per cent ch Januar Employme | Labor: <br> 941 <br> from <br> 940 <br> Pay Roll |
| :---: | :---: | :---: |
| Colorado. | +3.7 | +3.3 |
| Kansas. | +7.8 | +8.0 |
| Missouri. | +3.6 | +7.4 |
| Nebraska. | -2.1 | $-1.1$ |
| New Mexico | +15.2 | +23.8 |
| Oklahoma. | +2.6 | , |
|  | +4.3 | +9.0 |
| Seven states. | +3.6 | +6.2 |

## Rainfall

For the third successive month rainfall in the District has been much above normal. Reports from 40 scattered stations show precipitation in January nearly 75 per cent above normal. The Weather Bureau states that it was the third wettest January on record in Kansas and that in only one other January was there more cloudiness. In Nebraska and New Mexico rainfall was nearly twice normal and it was appreciably above normal in Colorado and Oklahoma. Only in Wyoming is a moisture shortage reported, the eastern and central sections and the Big Horn Basin being especially dry.

## Grain Marketing

Marketing of wheat in January was 40 per cent above January, 1940. But the fact that this movement of wheat was 34 per cent below the ten-year average shows the abnormal factors in the grain market. At the end of 1940 there were approximately 278 million bushels of wheat under Government loan. This amount about represents that part of present stocks not required for domestic consumption. Naturally this wheat will not come out of storage until the price is attractive. Early in January prices were sufficiently high to bring about some liquidation of wheat in storage but by the third week of February wheat was ten cents under the January high and substantially under the loan rate. Movements of corn have been affected by the same factor, the market price for some time having been under the loan rate.

Grain receipts at five Districts markets in January :

|  | Wheat | Corn | Oats |
| :---: | :---: | :---: | :---: |
|  |  | (In bushels) |  |
| Hutchinson. | 869,000 | 1,000. |  |
| Kansas City. | 1,848,000 | 767,000 | 106,000 |
| Omaha. | 404,000 | 881,000 | 42,000 |
| St. Joseph. | 130,000 | 418,000 | 256,000 |
| Wichita............................ | 1,131,000 | 8,000 | 2,000 |
| Jan. 1941. | 4,382,000 | 2,075,000 | 406,000 |
| Dec. 1940 | 3,797,000 | 3,697,000 | 786,000 |
| Jan. 1940 | 3,122,000 | 1,768,000 | 823,000 |

In the last six weeks wheat prices have lost nearly half of the advance that had taken place between August and January. It is said that farmers are becoming discouraged with the war outlook as a favor-
able market factor and in order to create sentiment among farmers for a marketing quota there is no disposition anywhere to minimize the burdensome stocks of both wheat and corn. Corn prices have been drifting lower since last May.

The lower range of cash grain prices at Kansas City:

|  | $\begin{gathered} \text { Feb. } 25 \\ 1941 \end{gathered}$ | Jan. 31 1941 | Dec. 31 1940 | $\begin{gathered} \text { Jan. } 31 \\ 1940 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| No. 1 hd., dk. wheat, bu.. | \$. $\overline{791 / 4}$ | \$ .791/4 | \$ $.853 / 4$ | \$. $953 / 4$ |
| No. 2 mixed corn, bu... | . $583 / 4$ | .583/4 | .591/4 | . $573 / 4$ |
| No. 2 white oats, bu. | . 35 | . $353 / 4$ | . $371 / 2$ | . $421 / 2$ |
| No. 2 rye, bu.. | . 45 | . 45 | . 49 | . 66 |
| No. 2 barley, bu. | . 48 | . $481 / 2$ | . 49 | . 55 |
| No. 2 white kafir, cwt..... | . 83 | . 90 | . 91 | 1.09 |

## Farm Income

The following table shows estimates of cash farm income for the states of this District for the last four years. These estimates include Government payments. Farm income last year was 9 per cent above that of 1939 and about 20 per cent above that of 1938. The corresponding figures for the whole country are 7 and 13 per cent which indicates that this District fared better than average. Both in this District and in the United States farm income last year rose slightly above that of 1937 which until 1940 had stood as the high point of recent years. The largest relative gains over 1939 were in Wyoming, Nebraska, Kansas, and Missouri.

Department of Agriculture farm income estimates:

|  | 1940 | 1939 | 1938 | 1937 |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands of dollars) |  |  |  |
| Colorado. | 141,904 | 134,265 | 122,912 | 151,318 |
| Kansas. | 294,015 | 270,681 | 250,556 | 328,091 |
| Missouri. | 302,097 | 276,536 | 248,876 | 272,814 |
| Nebraska. | 278,468 | 247,152 | 218,939 | 266,943 |
| New Mexico. | 59,592 | 57,452 | 51,139 | 55,591 |
| Oklahoma.................. | 200,686 | 194,340 | 180,162 | 199,498 |
| Wyoming.................... | 57,947 | 48,692 | 44,488 | 50,530 |
| Seven states | 1,334,709 | 1,229,118 | 1,117,072 | 1,324,785 |
| United States.. | 9,119,903 | 8,518,046 | 8,081,663 | 9,111,024 |

## Livestock

## MARKETINGS

January marketings of cattle were moderately higher than a year ago but those of hogs were sharply lower. Marketings of calves were also lower. Muddy feed lots were an important factor in the heavy marketings of beef steers. Cattle slaughter in the United States was the largest for any January since 1936 but that of calves was the smallest for that month since 1933. Slaughter of sheep was the smallest since 1937 and, with the exception of January last year, the slaughter of hogs was the largest since 1934.

All through 1940 hogs were marketed in large quantities, the total for the year being 25 per cent larger than that of 1939. About the middle of last December hog prices started to rise rapidly and by January hog production was again profitable. Prices that made hog raising profitable no doubt tended to keep hogs on
the farm and curtailed marketings were naturally a strengthening price factor.

January livestock receipts at six District markets:

|  | Cattle | Calves | Hogs | Sheep |
| :---: | :---: | :---: | :---: | :---: |
| Denver | 32,868 | 15,494 | 59,749 | 86,706 |
| Kansas City | 100,317 | 10,841 | 181,569 | 131,230 |
| Oklahoma City.. | 35,458 | 10,621 | 58,982 | 12,943 |
| Omaha. | 99,304 | 6,527 | 152,632 | 115,107 |
| St. Joseph | 30,250 | 3,254 | 80,218 | 135,023 |
| Wichita..... | 24,123 | 4,362 | 27,213 | 18,436 |
| Jan. 1941................. | 322,320 | 51,099 | 560,363 | 499,445 |
| Dec. 1940.................. | 318,454 | 50,356 | 847,994 | 402,170 |
| Jan. 1940............... | 306,931 | 55,259 | 814,965 | 458,751 |

The price of hogs and lambs reached the high point of their recent rise late in January and then receded somewhat. Hog prices in the third week of February were nearly a cent under the recent high but lamb prices had regained practically all of their loss. The high point in the price of beef steers was in December. During most of January and February prices were fully a cent lower but late in February top prices of prime beef steers were still nominally quoted above 14 cents a pound. Wool values are supporting sheep prices and further improvement in consumer demand for meat is supporting cattle and hog prices, recent weakness being due principally to seasonal factors.

Top carlot livestock prices at Kansas City :

|  | $\begin{gathered} \text { Feb. } 24 \\ 1941 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jan. } \\ 1941 \end{gathered}$ | $\begin{gathered} \text { Dec. } \\ 1940 \\ \hline \end{gathered}$ | $\begin{array}{r} \text { Jan. } \\ 1940 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jan. } \\ 1939 \\ \hline \end{array}$ | $\begin{aligned} & \text { Jan. } \\ & 1938 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In dollars per hundredweight) |  |  |  |  |  |
| Beef steers. | 14.50 | 13.75 | 14.10 | 11.25 | 14.00 | 10.00 |
| Stocker cattle. | 12.25 | 12.00 | 10.85 | 10.25 | 9.75 | 8.25 |
| Feeder cattle. | 12.00 | 12.25 | 10.65 | 9.15 | 10.35 | 7.75 |
| Calves. | 13.00 | 13.00 | 11.00 | 11.50 | 10.50 | 9.50 |
| Hogs. | 7.55 | 8.70 | 6.90 | 5.75 | 7.70 | 8.85 |
| Sheep. | 9.40 | 9.50 | 8.00 | 7.85 | 8.10 | 7.25 |
| Lambs. | 10.50 | 10.65 | 9.50 | 9.25 | 9.10 | 8.35 |

Countryward shipments of stocker and feeder cattle in January from public markets in this District were a quarter larger than last year and 10 per cent above average. But shipments of calves were less. Shipments of sheep were especially heavy, being 39 per cent above last year. Large supplies of feed and profitable prices have been favorable factors but feed lots are reported to have been unusually muddy.

Stocker-feeder shipments from four markets:

|  | Cattle | Calves | Hogs | Sheep |
| :---: | :---: | :---: | :---: | :---: |
| Denver | $\overline{15,020}$ | 11,698 | 1 | 20,773 |
| Kansas City............... | 36,467 | 3,700 | 2,629 | 14,638 |
| Omaha..................... | 22,245 | 2,605 | 855 | 15,358 |
| St. Joseph................. | 5,738 | 841 | 979 | 30,972 |
| Jan. 1941................... | 79,470 | 18,844 | 4,464 | 81,741 |
| Dec. 1940................... | 78,901 | 15,964 | 3,607 | 75,122 |
| Jan. 1940................... | 63,824 | 19,240 | 4,271 | 58,747 |

LIVESTOCK ON FARMS
Department of Agriculture estimates of livestock on farms on January 1 will be found on the following page. A discussion of these figures appears on page 1 of this issue of the Monthly Review.

LIVESTOCK ON FARMS JANUARY 1
Estimated by the United States Department of Agriculture

## Number, in thousands of head

## Value, in thousands of dollars



## NATIONAL SUMMARY OF BUSINESS CONDITIONS

## By the Board of Governors of the Federal Reserve System



Index of physical volume of production, adjusted for seasonal variation, 1935-1939 average $=100$. By months, January, 1934, through January, 1941.


WHOLESALE PRICES OF BASIC COMMODITIES


Federal Reserve groupings of Bureau of Labor Statistics' data. Thursday figures, January 4, 1934, through February 13, 1941.


Industrial activity continued at a high level in January and distribution of commodities was maintained in large volume.

## Production

In January volume of industrial production declined less than seasonally and the Board's adjusted index rose one point further to 139 per cent of the 1935-39 average. There were further considerable increases in activity in industries making machinery, aircraft, ships, and similar products important in the defense program, and output of industrial materials, such as steel and nonferrous metals, continued at near capacity rates. Lumber production also was in unusually large volume owing to demand arising from construction under the defense program as well as from private building.

Automobile production, which ordinarily declines considerably at this time of year, was maintained at a high rate in January and the first half of February. This reflected in part an unusually large volume of retail sales and in part the industry's efforts to build up dealers' stocks of cars as much as possible with a view to having an adequate supply on hand in case priorities or work on defense orders should necessitate curtailment of automobile production. Currently dealers' stocks of new cars are probably near record levels.

In the cotton textile industry, activity in January showed some further increase from the record level reached in December but the rise was less than usually occurs at this season. At wool textile mills there was some decline from the high level of November and December, while output at rayon mills was maintained in large volume. Defense program orders for textiles, particularly wool and cotton products, have been substantial for some time, and these combined with considerable civilian demand have resulted in the accumulation of large order backlogs at most mills. Activity at meat-packing establishments was reduced in January owing chiefly to a sharp decline in hog slaughter, which had been exceptionally large in the latter part of 1940. Shoe production advanced by less than the usual seasonal amount following a high rate of output in November and December.

At mines output of most metals continued at record levels in January. Production of fuels was sustained in large volume but was not at such high levels as output of other minerals owing in part to the existence of considerable stocks, particularly of petroleum products.

Value of construction contracts, as reported by the F. W. Dodge Corporation, declined in January. The decrease reflected chiefly a sharp reduction in awards for public construction from the exceptionally large December total, which had included a number of defense projects not previously reported by the Dodge Corporation for lack of detailed information. Contracts awarded for private nonresidential building declined somewhat in January but as in December were twice as large as the amount awarded in the corresponding period a year ago. Awards for private residential building increased and on a seasonally adjusted basis were at the highest level since the middle of 1929.

## Distribution

Distribution of commodities to consumers in January was maintained at the high level reached in the latter part of 1940. Sales at department and variety stores declined seasonally following an unusually large amount of Christmas trade, while sales of automobiles continued near the rate prevailing in December. In the early part of February department store sales were sustained in large volume.

Total freight carloadings, which usually decline from December to January, showed little change this year and the Board's seasonally adjusted index rose two points further to 86 per cent of the 1923-25 average.

## Wholesale Commodity Prices

Prices of industrial materials and foodstuffs generally showed little change from the middle of January to the middle of February. Some imported commodities, principally coffee, cocoa, rubber, and tin, rose slightly and there were increases also in prices of lard and wool tops, while declines were reported for livestock and meats, hides, grains, lumber, and scrap metals. Prices of some finished commodities, particularly textile products, showed advances in this period.

## Bank Credit

Total loans and investments at reporting member banks in 101 leading cities increased substantially during January and the first half of February, reflecting largely purchases of new Defense Notes issued by the Government. Commercial loans at these banks increased further while loans to New York security brokers and dealers declined.

## United States Government Security Prices

Prices of United States Government securities continued to decline in the latter half of January and the first half of February. more than canceling the gains from the end of October to the peak on December 10. The $1960-65$ bonds on February 14 were selling on a yield basis of 2.28 per cent, compared with a low of 2.03 per cent on December 10 .

