# MONTHLY REVIEW <br> Agricultural and Business Conditions 

TENTH FEDERAL RESERVE DISTRICT

Federal Reserve Bank of Kansas City
June 29, 1940
Business in the Tenth Federal Reserve District


Rains have continued timely and the southern half of the District now needs dry and clear weather for harvest. The condition of wheat is much better than seemed possible earlier in the year but this improvement is more than offset by the drastic fall in wheat prices. Otherwise, the farm outlook is favorable.

Trade figures are little changed from a year ago. The damp and cool spring has held back buying in some lines. Lumber sales are expanding but are still somewhat below a year ago. Sales of life insurance are much stronger than earlier in the year.

With the exception of hogs, marketings of livestock akd grain are much under a year ago. Slaughter of cattle and sheep is less but that of hogs is higher. Crude petroleum production is $9 \%$ under last year. Construction is more active.

Bank loans are 14\% above last year while bank investments are little changed from a year ago.


## Member Bank Operations

Loans at reporting member banks in the Tenth District declined further from the middle of May to the third week of June, reflecting principally a further decrease in commercial loans and a continued decline in holdings of open market paper and in security loans as well. Loans are now back almost to the low point of the year last February. Investments recently have shown little change, a further decline in holdings of Treasury bills and a decrease in holdings of obligations guaranteed by the Government being offset by increased holdings of Treasury notes, Government bonds, and other securities. Loans are 14 per cent above a year ago, while investments are little changed from what they were at this time last year.

Deposits at reporting member banks declined from the middle of May to the third week of June and there were decreases also in reserve balances carried at this bank and in correspondent balances carried at other banks. Deposits, reserves, and correspondent balances are all considerably below the relatively high levels of last March. Adjusted demand deposits are 6 and deposits of other banks at these reporting banks are 11 per cent larger than a year ago, while reserves are 17 and correspondent balances 4 per cent larger.

Principal items of condition of 51 member banks:

|  | June 19 $\frac{1940}{\text { (In tho }}$ | Chang May 15 $\underline{1940}$ | from June 21 1939 dollars) |
| :---: | :---: | :---: | :---: |
| Loans and investments-total. | 684,444 | -7,214 | $+37,678$ |
| Loans-total | 297,961 | -5,961 | +37,398 |
| Coml., indust., agric | 175,114 | -4,237 | +19,955 |
| Open market paper | 20,798 | -1,506 | +3,243 |
| To security brokers and dealers. | 3,347 | -770 | -499 |
| Other to purchase or carry secur. | 9,658 | -401 | 61 |
| Real estate loan | 29,384 | +303 | +4,610 |
| Loans to banks | 406 | +226 | 148 |
| All other loans | 59,254 | +424 | +10,300 |
| Investments-total | 386,483 | -1,253 | +280 |
| U. S. Treasury bills | 13,721 | -2,771 | 9,381 |
| U. S. Treasury notes | 69,281 | +523 | -7,156 |
| U. S. Govt. bonds. | 91,247 | +2,255 | -17,991 |
| Oblig. guar. by U. S. Go | 67,439 | -1,801 | +10,277 |
| Other securities | 144,795 | +541 | +5,769 |
| Reserve with F. R. Bank | 191,263 | -6,773 | +27,527 |
| Balances with domestic b | 310,849 | -6,642 | $+10,586$ |
| Demand deposits-adjusted. | 530,764 | -13,154 | +30,279 |
| Time deposits | 145,628 | -56 | +1,264 |
| U. S. Govt. deposits | 23,656 | -48 | +174 |
| Interbank deposits. | 416,861 | -7,643 | +41,836 |

## Reserve Bank Operations

Note circulation of this bank, which had shown relatively little change for nearly three months, increased rather sharply toward the end of May and early in June and by the third week of the month had risen to a new high level of about $1871 / 4$, million dollars as compared with the previous record of 185 million last December. ,During the first half of June, circulation averaged nearly $1851 / 2$ million as compared with about $1823 / 4$ million throughout March, April, and May.

Principal items of condition of the Federal Reserve Bank of Kansas City and branches:

|  | Change from |  |  |
| :---: | :---: | :---: | :---: |
|  | June 19 | May 15 | June 21 |
|  | 1940 | 1940 | 1939 |
|  | (In thousands of dollars) |  |  |
| Total reserves. | 378,365 | +46 | +38,519 |
| Bills discounted. | 382 | $+85$ | -107 |
| Bills purchased. | Zero | Zero | -16 |
| Industrial advances. | 95 | -15 | -116 |
| Commit. to make indust. adv...... | 167 | -8 | -468 |
| U. S. Govt. sec., direct \& guar.... | 114,072 | -25 | $-18,068$ |
| Total assets. | 533,904 | -1,747 | +24,971 |
| F. R. notes in circulation | 187,201 | +4,746 | +18,167 |
| Member bank reserve deposits.. | 265,563 | -6,490 | +30,449 |

Dollar volume of check collections increased contraseasonally during May. Dollar volume for May was 3 and for the first five months of the year about 7 per cent larger than in the same periods last year.

Check collections through this bank and branches:


## Bank Debits

Debits to individual accounts by banks in reporting centers of the District continued to rise during May although little change usually takes place in that month. Volume of payments by check in May was 4 and in the first five months of the year 6 per cent larger than in the corresponding periods a year ago.

Payments by check in thirty District cities:

|  | May | 5 Mos. | Change from 1939 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1940 | 1940 | May | 5 Mos . |
|  | (Thou | d dollars) | (Per cent) |  |
| Albuquerque, N.M. | 17,351 | 83,474 | $+10.0$ | +13.3 |
| Atchison, Kans...... | 3,150 | 14,209 | +5.1 | +3.5 |
| Bartlesville, Okla... | 24,716 | 136,584 | -16.8 | -0.1 |
| Casper, Wyo........... | 5,790 | 29,422 | $-0.5$ | $+5.5$ |
| Cheyenne, Wyo....... | 8,448 | 40,815 | +1.9 | +2.8 |
| Colo.Springs, Colo. | 13,620 | 64,618 | +12.5 | +3.4 |
| Denver, Colo........... | 158,951 | 762,774 | +5.0 | +3.6 |
| Emporia, Kans. | 3,087 | 14,962 | -4.3 | +0.3 |
| Enid, Okla.. | 10,598 | 53,276 | -3.4 | +13.4 |
| Fremont, Nebr | 3,059 | 13,963 | +8.2 | +8.2 |
| Gr. Junction, Colo.. | 3,698 | 18,221 | -1.5 | +5.2 |
| Guthrie, Okla......... | 1,430 | 7,076 | +1.8 | $-5.8$ |
| Hutchinson, Kans... | 12,904 | 61,761 | +20.2 | $+22.8$ |
| Indep., Kans........... | 2,609 | 13,109 | -10.4 | -7.0 |
| Joplin, Mo............... | 9,502 | 46,362 | +1.2 | $+0.7$ |
| Kansas City, Kans. | 16,489 | 83,870 | +5.2 | +7.0 |
| Kansas City, Mo.... | 350,647 | 1,564,492 | +12.4 | $+12.5$ |
| Lawrence, Kans...... | 3,221 | 17,190 | -4.4 | $+2.8$ |
| Lincoln, Nebr.......... | 29,534 | 139,871 | $+4.5$ | +5.8 +5.7 |
| Muskogee, Okla | 7,580 | 36,481 | -3.3 | -5.1 |
| Okla. City, Okla. | 93,810 | 508,906 | -16.6 | +0.2 |
| Okmulgee, Okla...... | 2,757 | 13,341 | +12.4 | +6.2 |
| Omaha, Nebr.......... | 144,055 | 699,640 | +4.6 | +3.0 |
| Pittsburg, Kans | 3,703 | 18,991 | +9.0 | +6.7 |
| Pueblo, Colo. | 13,666 | 65,877 | $+5.9$ | -2.6 |
| Salina, Kans. | 6,775 | 42,890 | -12.2 | +19.2 |
| St. Joseph, Mo | 27,306 | 135,546 | $+6.6$ | +7.0 |
| Topeka, Kans......... | 16,687 | 100,252 | -16.3 | +8.1 |
| Tulsa, Okla.. | 133,811 | 663,696 | +4.9 | +5.8 +5.8 |
| Wichita, Kans......... | 44,001 | 221,743 | +8.4 | +7.4 |
| District, 30 cities. U. S., 274 cities. | 1,172,955 | $5,673,412$ $8,789,000$ | +3.9 +7.5 | +6.4 +7.6 |

## Trade

## RETAII SALES

Dollar volume of sales at reporting department stores in the District declined sharply in the last half of May, owing in part to rainy and cool weather that retarded the movement of summer merchandise, and sales for the month were slightly below a year ago. Sales for the first five months of the year showed a small increase. During the first two weeks of June, sales responded quickly to warmer weather and were 7 per cent above last year. Retail prices, according to the Fairchild Index, continued about unchanged at a level 4 per cent above a year ago.

Stocks of merchandise, although about 2 per cent larger than a year ago, generally are quite low, reflecting cautious buying policies of retailers. Collections on open accounts averaged 45.8 per cent in May against 46.9 per cent last year, while installment collections averaged 16.3 and 16.9 per cent, respectively.

Department store sales and stocks in leading cities:

| No. of Stores |  | May '40 5 Mos.' 40 comp.to comp. to May '39 5 Mos.'39 |  | StocksMay 31,' 40comp. toApr. $30,{ }^{\prime} 40$ May 31,39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Per cent increase or decrease) |  |  |  |
| Denver | 4 | $+0.9$ | +3.4 | $-2.0$ | $+5.3$ |
| Kansas City.. | 5 | $+0.1$ | +2.1 | -4.0 | +1.6 |
| Oklahoma City... | 3 | -6.5 | -2.6 | -6.4 | -1.3 |
| Omaha. | 3 | -10.3 | -0.9 | -2.5 | +1.4 |
| Tulsa. | 4 | +10.3 | $+6.9$ | -5.1 | -2.3 |
| Wichita. | 3 | +1.0 | +3.8 |  |  |
| Other cities... | 18 | $+0.7$ | $-0.7$ | -1.4 | +5.1 |
| District. | 40 | -0.9 | +1.6 | $-3.2$ | +2.4 |

Total retail sales in the District in May were slightly larger than a year ago while sales for the first five months of the year show an increase of 3 per cent.

Sales of independent retail stores reported by the Department of Commerce:

|  | Colo. | Kans | Mo. | $\mathrm{Ne}$ | ex. |  | Wyo. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apparel | -0.8 | -6.8 | -1.3 | -7.2 | +9.1 | +0.3 | +0.5 |
| Automobi | -5.4 | +3.9 | +11.8 | +11.7 | -8.0 | +4.5 | -5.4 |
| Country genl. | -18.1 | -4.5 | $+0.8$ | -0.3 | -4.5 | -4.6 | +0.7 |
| Department... | -0.1 | +3.9 | +0.1 | -6.7 |  | +0.8 |  |
| Drug. | -1.0 | -2.9 | +3.0 | -2.7 | +1.3 | -1.9 | $-12.7$ |
| Furniture | +4.5 | +5.3 | +0.7 | -7.2 | $+5.8$ | +4.3 |  |
| Grocery. | $-2.7$ | $-2.7$ | +1.2 | -3.2 | +0.3 | $-0.5$ | -2.1 |
| Hardware..... | -7.9 | +1.2 | +1.5 | +2.8 |  | $-5.9$ |  |
| Lbr. \& mtls.... | -4.9 | +5.0 | +6.3 | -8.8 | -0.5 | +2.5 | +3.1 |
| Total. | $-2.5$ | +1.2 | +1.7 | -2.4 | $-1.7$ | +0.6 | -0.3 |

wholesale sales
The value of May wholesale sales in this District was very little larger than a year ago in contrast with an increase of 5 per cent for the year to date. Sales of dry goods, groceries, and hardware in May dropped considerably under last year and, except for March, the May increase was the smallest for any month this year. Dollar inventories are 5 per cent larger than last year. Collections in May averaged 77.6 per cent as compared with 73.1 per cent a year ago.

Wholesale sales and stocks reported by the Department of Commerce for this District:

| No. of irms |  | Sales <br> May '40 5 Mos.'40 comp.to comp. to May '39 5 Mos.'39 |  | Stocks <br> May 31,'40 <br> comp.to <br> Apr. 30,40 May $31, ' 39$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Per | cent incre | ase or dec |  |
| Auto. supplies.... | 13 | +6.4 | +16.1 | $-4.3$ | -1.5 |
| Clothing.. | 4 | -11.1 |  | -12.0 | -15.4 |
| Drugs... | 9 | +5.2 | +6.0 | -1.6 | +4.2 |
| Dry goods. | 4 | -6.5 | +4.1 | -6.6 | +0.8 |
| Electrical goods.. | 10 | +16.9 | +23.7 | +2.4 | +15.3 |
| Farm products.... | 12 | +15.4 | +19.2 | +7.7 | +75.0 |
| Furniture | 4 | +16.4 |  |  |  |
| Groceries | 37 | -4.2 | +0.4 | -2.1 | +6.3 |
| Hardware-total | (20) | $-5.2$ | +1.0 | -2.4 | +0.1 |
| General.............. | 7 | -7.1 | +1.2 | -2.9 | +0.8 |
| Industrial. | 7 | +0.4 | -0.5 | Zero | -1.8 |
| Plbg.\& htg........ |  | -6.5 | +3.7 | -2.8 | -5.4 |
| Jwlry.\& opt.gds.- | 3 | +26.3 |  | -3.0 | +6.1 |
| Machinery........... | 3 | +25.5 | +25.4 |  |  |
| Paper \& prod...... | 5 | +10.2 | $+7.7$ | +4.7 | +1.7 |
| Tobacco \& prod... | 6 | +6.2 | +1.3 |  |  |
| All other lines..... | 15 | +6.4 | +3.0 | -4.6 | +8.3 |
| Total. | 145 | +1.3 | +4.8 | -2.4 | +4.9 |

## Crops

Winter wheat prospects at the first of June continued to make substantial improvement over earlier prospects as a result of further good rains in many sections of the District in May, wheat in Oklahoma and Kansas since early April showing one of the most remarkable recoveries of record. Estimated output, however, is still about a third short of last year's nearaverage crop. The stage of development of wheat is unusually varied with thin stands becoming heavily weed infested, and because of the lateness of the crop it faces the threat of rust and insect damage and of extremely hot weather before maturity. Harvest, which started in Oklahoma early in June, is from one to two weeks later than usual.

Department of Agriculture winter wheat estimates:

|  | Indicated 1940 |  | $\begin{gathered} \text { Final } \\ 1939 \\ \hline \end{gathered}$ | $\begin{array}{r} \text { Final } \\ 1938 \end{array}$ | $\begin{array}{r} \text { Aver. } \\ \times 28-37 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 1 | May 1 |  |  |  |
|  | (In thousands of bushels) |  |  |  |  |
| Colo. | 7,480 | 5,984 | 9,922 | 13,920 | 9,034 |
| Kans. | 75,926 | 65,079 | 111,619 | 152,114 | 137,853 |
| Mo. | 23,867 | 23,044 | 29,205 | 31,512 | 24,265 |
| Nebr. | 24,442 | 22,220 | 35,432 | 52,824 | 44,023 |
| N. Mex | 1,736 | 2,480 | 2,740 | 2,380 | 2,538 |
| Okla. | 38,514 | 31,178 | 60,438 | 61,677 | 47,054 |
| Wyo. | 2,015 | 1,628 | 1,720 | 2,353 | 1,259 |
| 7 States | 173,980 | 151,613 | 251,076 | 316,780 | 266,026 |
| U. S... | 488,858 | 459,691 | 563,431 | 688,133 | 560,160 |

May precipitation was normal or above in Kansas and New Mexico and in Colorado it was 91 and in Oklahoma 80 per cent of normal, but in Wyoming it was only 42 , Nebraska 31 , and Missouri 52 per cent of normal. Widespread rains occurred early in June and were especially beneficial in those sections of Wyoming and Nebraska that had been missed in May. Topsoil moisture is now quite adequate generally and the subsoil moisture situation is improving. The outlook remains unfavorable for irrigation water in

Wyoming and Colorado for the late summer. Not only are streams unusually low for this season but reserves in storage reservoirs also are low. However, this situation would quickly change if summer rainfall should be normal or above.

## Rainfall

|  | $\underset{\text { Total }}{\text { May }}$ | $1940$ <br> Normal | Total | $\text { s. } 1940$ <br> Normal |
| :---: | :---: | :---: | :---: | :---: |
| Colorado | (In inches) |  |  |  |
| Denver. | 1.55 | 2.21 | 6.81 | 6.24 |
| Leadville..................... | 1.38 | 1.30 | 7.20 | 7.38 |
| Pueblo........................ | 1.76 | 1.60 | 5.04 | 4.28 |
| Lamar........................ | 3.22 | 2.28 | 6.88 | 5.71 |
| Garnett. | . 99 | . 57 | 2.50 | 1.87 |
| Steamboat Springs..... | 1.51 | 2.20 | 14.20 | 11.07 |
| Kansas |  |  |  |  |
| Topeka........................ | 4.01 | 4.48 | 11.29 | 11.81 |
| Iola............................. | 4.05 | 4.74 | 16.75 | 14,03 |
| Concordia | 1.49 | 4.18 | 6.07 | 9.26 |
| Salina.... | 4.39 | 3.72 | 9.85 | 9.28 |
| Wichita...................... | 5.82 | 4.46 | 15.54 | 11.15 |
| Hays........................... | 2.41 | 3.46 | 5.88 | 7.83 |
| Goodland. | 2.11 | 2.60 | 6.61 | 6.34 |
| Dodge City.................. | 4.41 | 2.89 | 10.35 | 6.90 |
| Elkhart...... | 6.76 | 2.08 | 9.79 | 5.52 |
| Missouri |  |  |  |  |
| St. Joseph. | 3.52 | 4.70 | 11.28 | 13.38 |
| Kansas City................ | 4.33 | 4.65 | 12.82 | 13.33 |
| Joplin......................... | 2.05 | 5.36 | 11.89 | 17.10 |
| Nebraska |  |  |  |  |
| Omaha. | 1.26 | 3.77 | 8.16 | 9.24 |
| Lincoln. | . 98 | 4.08 | 7.66 | 9.51 |
| Norfolk | . 69 | 4.27 | 7.51 | 9.63 |
| Grand Island............... | 1.29 | 3.95 | 5.79 | 9.07 |
| McCook..................... | 1.78 | 2.86 | 8.42 | 6.60 |
| North Platte............... | . 66 | 2.78 | 3.20 | 6.64 |
| Bridgeport................... | .24 | 2.82 | 4.01 | 6.63 |
| Valentine.................... | . 21 | 2.82 | 6.15 | 6.75 |
| New Mexico |  |  |  |  |
| Santa Fe ..... | 1.54 | 1.26 | 6.15 | 4.58 |
| Farmington. | 1.07 | . 41 | 3.48 | 2.91 |
| Oklahoma |  |  |  |  |
| Tulsa. | 3.79 | 5.23 | 15.52 | 15.95 |
| McAlester. | 4.28 | 5.97 | 14.24 | 18.71 |
| Oklahoma City............ | 3.89 | 4.88 | 12.42 | 12.45 |
| Pauls Valley................ | 4.12 | 5.20 | 12.07 | 14.27 |
| Hobart........................ | 1.24 | 4.64 | 8.40 | 11.04 |
| Enid. | 1.93 | 4.34 | 9.75 | 11.44 |
| Woodward................... | 1.82 | 3.51 | 8.91 | 9.11 |
| WYoming |  |  |  |  |
| Cheyenne.................... | 1.29 | 2.43 | 5.96 | 6.53 |
| Casper........................ | 1.11 | 2.47 | 4.47 | 7.18 |
| Lander....................... | 1.23 | 2.26 | 7.15 | 6.74 |
| Sheridan................... | . 67 | 2.65 | 6.94 | 7.30 |

## Grain Marketing

Wheat marketings declined sharply in May, following the April 30 deadline for redemption of wheat under Federal loan and a severe break in grain prices about the middle of the month. Marketings of other grains also declined during May and receipts of all grains were substantially smaller than a year ago, with receipts of wheat 20 per cent below the May average of the past ten years and receipts of corn little more than half and oats a fourth of average. The movement of new crop wheat, which usually starts late in May, has been slow because of a late harvest and depressed prices that are about on a parity with Government loan rates for the 1940 crop.

May grain receipts at five District markets:

|  | Wheat | $\frac{\text { Corn }}{\text { (In bushels) }}$ | Oats |
| :---: | :---: | :---: | :---: |
| Hutchinson. | 952,000 |  |  |
| Kansas City | 3,158,000 | 831,000 | 62,000 |
| Omaha | 534,000 | 399,000 | 57,000 |
| St. Joseph. | 173,000 | 171,000 | 102,000 |
| Wichita. | 1,008,000 | .... |  |
| May 1940. | 5,825,000 | 1,401,000 | 221,000 |
| Apr. 1940 | 9,891,000 | 1,856,000 | 293,000 |
| May 1939 | 10,038,000 | 2,046,000 | 1,076,000 |
| 5 Mos. 1940 | 30,645,000 | 8,261,000 | 2,729,000 |
| 5 Mos. 1939.. | 37,158,000 | 8,258,000 | 4,761,000 |

The drastic decline in wheat prices about the middle of May, following the invasion of the Low Countries, resulted in the pegging of all grain futures prices on May 20. Cash wheat prices subsequently rose somewhat from the level reached at that time, which was about 30 cents below the two-year high of the third week of April, and cash corn prices recovered virtually all of their mid-May loss before grain prices again turned downward early in June. After the removal of the peg on grain futures trading on June 14, corn prices strengthened materially but wheat prices have since declined further.

The lower range of cash grain prices at Kansas City :

|  | ${ }_{1940}$ | $\begin{gathered} \text { May } 31 \\ 1940 \end{gathered}$ | $\begin{gathered} \text { Apr. } 30 \\ 1940 \end{gathered}$ | $\begin{gathered} \text { May } 31 \\ 1939 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| No. 1 hd., dk. wheat, bu.. | \$.761/2 | \$.81 | \$1.05 $1 / 4$ | \$.781/4 |
| No. 2 mixed corn, bu....... | . 65 | . 65 | . 68 | . 51 |
| No. 2 white oats, bu........ | . 33 | . $381 / 4$ | . $401 / 4$ | . $341 / 2$ |
| No. 2 rye, bu....... | . 42 | . 45 | . 67 | . 54 |
| No. 2 barley, bu. | . 44 | . 51 | . 56 | .431/2 |
| No. 2 white kafir, cwt.... | 1.30 | 1.37 | 1.35 | 1.07 |

## Livestock

## MARKETINGS

Cattle marketings, which usually increase during May, declined slightly while receipts of calves and hogs increased and of sheep decreased as is usual. Hog marketings continue above a year earlier but cattle receipts in May fell 20 and those of calves and sheep about 10 per cent under a year ago. Marketings of cattle were 23 , calves 5 , hogs 12 , and sheep 21 per cent below the May average of the past ten years.

May livestock receipts at six District markets:

|  | Cattle | Calves | Hogs | Sheep |
| :---: | :---: | :---: | :---: | :---: |
| Denver | 29,127 | 9,741 | 45,922 | 140,330 |
| Kansas City | 71,160 | 14,947 | 187,398 | 128,523 |
| Oklahoma City.. | 23,822 | 9,890 | 33,350 | 25,870 |
| Omaha... | 86,853 | 5,398 | 156,366 | 130,117 |
| St. Joseph. | 23,662 | 5,156 | 89,609 | 84,451 |
| Wichita | 13,638 | 3,405 | 35,710 | 23,435 |
| May 1940 | 248,262 | 48,537 | 548,355 | 532,726 |
| Apr. 1940 | 252,956 | 41,790 | 433,458 | 621,312 |
| May 1939 | 311,407 | 54,057 | 463,891 | 582,427 |
| $5 \mathrm{Mos}$. | 1,270,364 | 222,637 | 2,848,014 | 2,546,179 |
| 5 Mos. 1939... | 1,400,506 | 253,913 | 2,072,925 | 2,738,890 |

## PRICES

Livestock prices, which had advanced sharply in April, tended downward late in May and early in June, losing nearly all of their recent rise. Part of this weakness was seasonal in nature but European war
developments were the dominant factor and were largely responsible for erratic and uneven price fluctuations. The decline in beef cattle values also reflected liberal marketings of heavyweight steers and lower prices for hides. Cattle prices, however, have been supported in part by curtailed supplies and a continued rather broad stocker and feeder demand, while recently higher wool prices have aided lamb values. Hog prices are especially weak, due not only to relatively heavy marketings but to a much less favorable outlook for expansion of export trade in pork and lard and to lower lard prices. From the year's high of $\$ 6.45$ a hundredweight late in April, the top price of hogs by the third week of June had dropped back to $\$ 5.25$, or very little above the sixyear low of $\$ 4.85$ early in April.

Top livestock prices at the Kansas City market:

|  | $\begin{gathered} \text { June } 24 \\ \underline{1940} \\ \hline \end{gathered}$ | $\begin{gathered} \text { May } \\ 1940 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Apr. } \\ & 1940 \end{aligned}$ | $\begin{aligned} & \text { May } \\ & 1939 \end{aligned}$ | $\begin{aligned} & \text { May } \\ & 1938 \end{aligned}$ | $\begin{aligned} & \text { May } \\ & 1937 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In dollars per hundredweight) |  |  |  |  |  |
| Beef steers | 10.75 | 11.75 | 11.50 | 11.00 | 10.00 | 13.25 |
| Stocker cattle | 10.75 | 11.00 | 11.00 | 10.25 | 8.75 | 9.25 |
| Feeder cattle. | 9.75 | 10.40 | 10.85 | 10.60 | 9.00 | 11.00 |
| Calves | 9.50 | 10.50 | 10.50 | 10.00 | 9.50 | 9.50 |
| Hogs | 5.25 | 6.00 | 6.45 | 6.80 | 8.60 | 11.75 |
| Sheep | 7.50 | 8.00 | 8.00 | 8.00 | 6.75 | 8.7 |
| Lamb | 10.25 | 11.35 | 11.10 | 11.35 | 9.50 | 13. |

STOCKERS AND FEEDERS
The movement of stocker and feeder livestock from public markets to the country remained in rather heavy volume through May. Shipments of cattle, although 8 per cent smaller than last year, were slightly above the May average of the past ten years, while calf shipments were 22 per cent larger than a year ago and 71 per cent above average. The movement of sheep was little changed from last year and about 9 per cent under the average.
May stocker-feeder shipments from four markets:

|  | Cattle | Calves | Hogs | Sheep |
| :---: | :---: | :---: | :---: | :---: |
| Denver | 7,699 | 6,915 | 67 | 11,974 |
| Kansas City. | 30,525 | 5,808 | 3,427 | 12,126 |
| Omaha. | 14,668 | 1,337 | 1,585 | 18,888 |
| St. Joseph | 4,657 | 1,161 | 771 | 12,447 |
| May 1940 | 57,549 | 15,221 | 5,850 | 55,435 |
| Apr. 1940 | 65,521 | 13,010 | 4,766 | 58,983 |
| May 1939 | 62,250 | 12,469 | 4,101 | 55,881 |
| 5 Mos. 1940 | 291,057 | 67,163 | 26,495 | 262,281 |
| 5 Mos. 1939 | 341,016 | 70,314 | 20,670 | 272,670 |

RANGES AND PASTURES
Ranges and pastures in the District showed a substantial further improvement during May and now have much better feed than they did a year ago except in western Nebraska, where grass was held back by cool weather and lack of moisture. Cattle and sheep generally are in good flesh and made rapid gains during May. Stock water supplies also showed great improvement although stock water is still considerably short of normal in parts of Wyoming and Oklahoma. Good calf and lamb crops are reported generally, with light death losses. There has been
some contracting of calves for fall delivery to Corn Belt feeders but little activity in the case of lambs. Improved ranges and feed conditions are encouraging the tendency to restock, mostly through retention of part of the natural increase in local herds rather than through purchases of stocker animals at current relatively high prices. Contracting of wool was limited in May but broadened in the first half of June. The top price reported from Wyoming so far on this year's clip is $323 / 8$ cents a pound as compared with $221 / 2$ cents last year.

The spring movement of southwestern cattle into the Blue Stem pastures of Kansas and the Osage section of Oklahoma was about a fourth smaller than the rather large movement last year and was generally somewhat later than usual because cool, dry weather had retarded the growth of grass. The number of cattle wintered or carried over, however, was larger than last year and the pastures are now well filled. These pastures have recovered remarkably from drought last fall and winter but continued normal rainfall is necessary to maintain them.

## Farm Income

Cash farm income in the District in March fell 10 per cent under a year ago. Income from crops was 7 per cent larger, reflecting principally higher prices and larger income from wheat, but receipts from the sale of livestock and livestock products were 9 per cent smaller and Government payments, which previously had been at a level substantially above last year, in March dropped 28 per cent under a year ago. Farm income for the first quarter of the year, however, showed an increase of 16 per cent over last year because of a 4 per cent increase in receipts from livestock sales and Government payments that were double what they had been a year ago. Income from crops for the quarter was slightly below last year. In Nebraska, the large decline in total income for March and the relatively small gain for the quarter were due in part to smaller commodity credit loans on corn this year. According to the Department of Agriculture, Government payments are expected to continue small until the 1940 soil conservation and price parity payments get under way in the last half of the year.

Department of Agriculture farm income estimates:

|  | $\begin{aligned} & \text { Mar. } \\ & \underline{1940} \\ & \hline \end{aligned}$ | $\begin{aligned} & 3 \text { Mos. } \\ & \underline{1940} \\ & \hline \end{aligned}$ | Change from 1939$\frac{\text { Mar. }}{\text { (Per cent) }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Thousand dollars) |  |  |  |
| Colorado | 9,432 | 31,741 | -2.5 | +12.8 |
| Kansas. | 16,406 | 66,645 | -12.8 | +22.1 |
| Missouri. | 14,724 | 59,986 | -18.2 | +13.8 |
| Nebraska | 18,680 | 70,247 | -13.1 | +5.9 |
| New Mexico.. | 2,537 | 9,217 | +35.7 | +36.8 |
| Oklahoma......... | 12,195 | 40,320 | -0.5 | +22.8 |
| Wyoming... | 2,559 | 9,353 | -11.9 | +24.4 |
| Seven states..... | 76,533 | 287,509 | -10.0 | +15.5 |
| United States.. | 604,068 | 989,421 | -1.3 | +12.2 |

## Meat Packing

Cattle and sheep slaughter declined during May as marketings were curtailed, while the slaughter of calves and hogs increased. Hog slaughter remains considerably above last year but packers' purchases of cattle in May dropped 23, calves 22, and sheep 8 per cent under a year ago. Purchases of cattle and sheep were about 20 and of calves nearly 30 per cent below the May average of the past ten years, while hog slaughter was only 6 per cent under average.

May packers' purchases at six District markets:

|  | Cattle | Calves | Hogs | Sheep |
| :---: | :---: | :---: | :---: | :---: |
| Denver | 14,905 | 2,706 | 31,170 | 26,576 |
| Kansas City | 33,203 | 7,641 | 178,658 | 86,462 |
| Oklahoma City.. | 9,404 | 5,618 | 25,666 | 15,220 |
| Omaha. | 60,865 | 4,061 | 142,370 | 91,226 |
| St. Joseph | 17,983 | 4,067 | 87,995 | 63,938 |
| Wichita. | 5,874 | 2,750 | 33,516 | 22,006 |
| May 1940 | 142,234 | 26,843 | 499,375 | 305,428 |
| Apr. 1940 | 151,705 | 24,497 | 378,005 | 351,144 |
| May 1939 | 184,862 | 34,584 | 416,297 | 332,644 |
| 5 Mos. 1940 | 757,877 | 135,625 | 2,498,422 | 1,538,456 |
| 5 Mos. 1939. | 781,547 | 155,489 | 1,812,989 | 1,638,774 |

## Cold Storage Holdings

United States cold storage stocks of meats generally declined less than is usual during May, while holdings of lard, eggs, and cheese increased more and butter less than is usual. Poultry stocks declined seasonally. June 1 holdings of beef and eggs were about equal to the average for that date during the past five years, while stocks of pork were 15 , lamb 58 , poultry 32 , miscellaneous meats 19 , and cheese 14 per cent above average. Lard stocks set a new record which was more than double the average, but butter holdings were little more than half of average.

United States cold storage holdings:

|  | June 1 1940 | $\begin{array}{r} \text { May } 1 \\ 1940 \end{array}$ | $\begin{array}{r} \text { June } 1 \\ \mathbf{1 9 3 9} \\ \hline \end{array}$ | Aver. <br> '35-'39 |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands of units) |  |  |  |
| Beef, lb | 53,110 | 62,020 | 34,650 | 53,815 |
| Pork, lbs | 592,533 | 611,956 | 520,251 | 515,691 |
| Lamb and mutton | 3,463 | 3,580 | 1,791 | 2,193 |
| Poultry, lbs. | 76,935 | 86,226 | 66,796 | 58,278 |
| Miscellaneous meats, libs | 77,014 | 87,213 | 65,136 | 64,759 |
| Lard, lbs.............. | 283,844 | 266,052 | 139,336 | 129,407 |
| Eggs, shell, | 5,971 | 3,341 | 5,880 | 6,071 |
| Eggs, frozen (case equiv.).. | 3,535 | 2,270 | 3,369 | 3,203 |
| Butter, creamery, lbs. | 25,359 | 9,504 | 84,437 | 43,372 |
| Cheese, all varieties, lbs.. | 87,393 | 78,706 | 79,272 | 76,598 |

## Flour Milling

Southwestern flour production both in May and in the first five months of the year was little different from a year ago and about equal to the average of the past ten years, increased output at interior mills continuing to offset decreases at larger centers of the District. Flour sales increased sharply about the middle of May when the break in wheat prices occurred, following the invasion of the Low Countries, but declined abruptly as wheat prices continued to drop, and before the end of the month sales were back to the
low level of earlier this year. This forward buying, the heaviest since last September, covered buyers needs well into the new crop year beginning July 1. Export trade is extremely dull.

Flour output reported by the Northwestern Miller:

|  | $\begin{aligned} & \text { May } \\ & 1940 \\ & \hline \end{aligned}$ | $5 \text { Mos. }$ $1940$ | Change from 1939 May 5 Mos. |
| :---: | :---: | :---: | :---: |
|  | (In barrels) |  | (Per cent) |
| Kansas City | 515,000 | 2,627,000 | -8.4 -7.1 |
| Salina.. | 182,000 | 954,000 | $-11.7 \quad-10.8$ |
| Wichita.. | 146,000 | 673,000 | $-17.0 \quad-16.4$ |
| Other cities....... | 1,109,000 | 5,513,000 | +12.4 +9.4 |
| Southwest............. | 1,952,000 | 9,767,000 | $+1.1+0.3$ |
| United States*...... | 5,489,000 | 27,092,000 | $-2.5-2.1$ |
| *Represents about | per cent | total outp | in United States. |
| Petroleum |  |  |  |

Preliminary estimates indicate that daily average crude oil production in the District declined further during May and was at the lowest level for any month this year. Output, which was 5 per cent under the May average of the past ten years, was 9 per cent smaller than a year ago and production for the year to date is now slightly below last year.

Gross crude oil production reported by the American Petroleum Institute and the Bureau of Mines:

|  | $\begin{aligned} & \text { May } \\ & 1940 \end{aligned}$ | 5 Mos. 1940 | Change from 1939 May 5 Mos |
| :---: | :---: | :---: | :---: |
|  | (In barrels) |  | (Per cent) |
| Colorado | 106,000 | 494,000 | -19.7 -7.0 |
| Kansas. | 4,869,000 | 25,651,000 | $-9.1+1.6$ |
| New Mexico.......... | 3,312,000 | 16,969,000 | $-0.2+9.2$ |
| Oklahoma.............. | 12,796,000 | 65,399,000 | -13.6 -7.7 |
| Wyoming... | 2,167,000 | 9,907,000 | +13.6 +22.4 |
| Five states | 23,250,000 | 118,420,000 | -8.9 -1.6 |
| United States.. | 117,684,000 | 575,612,000 | $+6.5+11.0$ |

Stocks of crude petroleum produced in this District, which are about 8 per cent smaller than a year ago and which had been rising steadily from their low point last October, showed little change during April and declined somewhat in May. Gasoline prices remain weak, reflecting excessively heavy domestic stocks and an increasingly confused export situation with the spread of active warfare abroad.

## Coal

May output of bituminous coal was substantially larger than a year ago when mines had been closed for a part of the month by labor disputes.

Bituminous coal production estimated from reports of the Department of the Interior:

|  | $\begin{aligned} & \text { May } \\ & 1940 \end{aligned}$ | 5 Mos. 1940 | Change f May | $\begin{gathered} \text { m } 1939 \\ 5 \text { Mos. } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | ( In tons) |  | (Per cent) |  |
| Colorado | 355,000 | 2,741,000 | +44.8 | +16.7 |
| Kans. \& Mo. | 348,000 | 2,965,000 | +32.8 | +18.5 |
| New Mexico. | 83,000 | 502,000 | +10.7 | -11.3 |
| Oklahoma. | 48,000 | 724,000 | +54.2 | +56.4 |
| Wyoming... | 354,000 | 2,250,000 | +61.6 | +11.3 |
| Six states | 1,188,000 | 9,182,000 | $+59.2$ | +16.2 |
| United States..... | 35,468,000 | 187,685,000 | +97.8 | +41.2 |

## Zinc and Lead

Zinc shipments from the Tri-State district in May remained above a year ago, while lead shipments fell slightly below last year. Demand for zinc is good, with production at the highest level this year and buyers taking all supplies available. Stocks of zinc are very small and some holding by producers for higher prices was evident late in May.

May ore shipments from the Tri-State district:

|  | Zinc Ore |  | Lead Ore |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Tons | Value | Tons | Value |
| Kansas | 9,778 | \$ $\overline{370,895}$ | 1,297 | 75,540 |
| Missouri | 2,466 | 93,877 | 273 | 15,855 |
| Oklahoma | 24,639 | 934,890 | 2,396 | 139,690 |
| May 1940 | 36,883 | \$1,399,662 | 3,966 | 231,085 |
| Apr. 1940 | 34,121 | 1,279,525 | 4,057 | 236,405 |
| May 1939 | 35,169 | 1,055,064 | 4,084 | 217,455 |
| 5 Mos. 1940 | 164,034 | 6,119,184 | 18,735 | 1,123,008 |
| 5 Mos. 1939. | 162,016 | 4,771,535 | 27,753 | 1,493,932 |

Zinc concentrate prices, which have retained much of their rise at the outbreak of war last September, advanced during May and early in June, but lead prices have lost all of their advance and generally are weak.

## Employment and Pay Rolls

Employment in the District both in May and in the first five months of the year was about 3 per cent higher than a year ago, while pay rolls continue to show an increase of more than 5 per cent.

Preliminary figures of the Department of Labor:

Employment
Pay Rolls May 19405 Mos. 1940 May 19405 Mos. 1940

|  | ago) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Colorado. | -0.6 | +1.5 | +3.8 | +4.6 |
| Kansas.. | +2.5 | +5.3 | +3.3 | +4.8 |
| Missouri. | $+5.4$ | +4.5 | +6.6 | +6.7 |
| Nebraska............ | +1.6 | +2.4 | +3.9 | +5.3 |
| New Mexico........ | +2.6 | +1.1 | -2.2 | $-4.6$ |
| Oklahoma........... | +0.3 | +0.1 | +1.2 | +1.4 |
| Wyoming............ | -3.1 | -3.5 | +39.2 | +12.8 |
| Seven states........ | +3.1 | +3.2 | +5.4 | +5.4 |

## Building

Construction awards in the Kansas City area in May showed a substantial increase over a year ago and total awards for the year to date are now 8 per cent larger than last year. The May gain reflected a notable expansion in speculative residential building and in commercial and manufacturing building as well as in public works construction, which has been above 1939 during nearly all of 1940.

Construction figures of F. W. Dodge Corporation:

|  | May |  | 5 Mos. | Change from 1939 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{1940}$ | 1940 | May |  | 5 Mos. |
|  | (Thousand dollars) | (Per cent) |  |  |  |
| Residential building....... | 5,231 | 17,916 | +42.4 | -3.6 |  |
| Nonresidential bldg....... | 4,000 | 15,032 | +78.3 | -12.3 |  |
| Public works construc.... | 4,942 | 20,630 | +281.3 | +139.0 |  |
| Utility construction...... | 725 | 4,321 | -59.3 | -52.4 |  |
| Kansas City area............. | 14,898 | 57,899 | +65.6 | +8.4 |  |
| 37 Eastern states.......... | 328,914 | $1,298,361$ | +6.6 | -8.0 |  |

The value of building permits in reporting District cities increased further during May and was 25 per cent larger than in May a year ago. With this increase, the value of permits for the year to date now shows an increase of 11 per cent over last year.

Value of building permits issued in District cities:

|  | $\begin{aligned} & \text { May } \\ & \mathbf{1 9 4 0} \\ & \hline \end{aligned}$ | $5 \mathrm{Mos} .$ | $\begin{gathered} \text { Change f } \\ \text { May } \end{gathered}$ | $\begin{array}{r} \mathrm{om} 1939 \\ 5 \mathrm{Mos} . \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | llars) |  |  |
| Albuquerque, N. M.. | 214,000 | 932,000 | $+48.6$ | -7.4 |
| Cheyenne, Wyo. | 140,000 | 602,000 | $+34.6$ | $+41.3$ |
| Colo. Springs, Colo.. | 280,000 | 481,000 | +449.0 | $-35.1$ |
|  | 1,438,000 | 5,188,000 | +29.2 | +12.8 |
| Hutchinson, Kans.... | 52,000 | 210,000 | -22.4 |  |
| Joplin, Mo | 50,000 | 212,000 | -9.1 | +19.8 |
| Kansas City, Kans | 37,000 | 440,000 | -72.0 | -19.9 |
| Kansas City, Mo. | 304,000 | 1,199,000 | +38.2 | +14.3 |
| Lincoln, Nebr | 231,000 | 1,125,000 | -40.2 | -10.5 |
| Okla. City, Okl | 590,000 | 2,286,000 | +23.7 | 5.8 |
| Omaha, Nebr. | 422,000 | 2,249,000 | +27.9 | +133.1 |
| Pueblo, Colo. | 153,000 | 462,000 | -18.2 | +23.5 |
| Salina, Kans. | 86,000 | 286,000 | +79.2 | +30.0 |
| Shawnee, Okla | 49,000 | 105,000 | $+390.0$ | +123.4 |
| St. Joseph, Mo. | 41,000 | 156,000 | -76.3 | -76.4 |
| Topeka, Kans. | 159,000 | 738,000 | +80.7 | +69.7 |
| Tulsa, Okla... | 862,000 | 2,314,000 | +162.8 | +20.4 |
| Wichita, Kans.. | 183,000 | 1,064,000 | 2.1 | 4.8 |
| District, 18 cities. | 1,00 | 049, | +25 | +11 |

## Lumber

Board feet sales of lumber at reporting retail yards in the District showed a further seasonal expansion during May but continue under a year ago. Sales for May were about 4 and for the first five months of the year 10 per cent less than last year.

Lumber stocks remain at a level about 5 per cent lower than a year ago. May collections on amounts outstanding averaged 35.2 per cent against 34.0 per cent in the same month of 1939.

Lumber trade at 151 retail yards in the District:
May 1940
per cent change from $\frac{\text { Apr. } 1940}{+10.1} \quad \frac{\text { May } 1939}{-3.9}$
Sales of lumber, board feet..................................
Sales of all materials, dollars............................. $\quad+6.0 \quad-1.7$
$\begin{array}{llll}\text { Stocks of lumber, board feet.............................................................. } & -5.3 & -5.3 \\ \text { Outstandings, dollars........ } & -4.2\end{array}$

## Life Insurance

Life insurance sales in the District in May, for the second consecutive month, were above last year, the May increase measuring 11 per cent against a year-todate decrease of the same proportion.
The Life Insurance Sales Research Bureau report:


## NATIONAL SUMMARY OF BUSINESS CONDITIONS

## By the Board of Governors of the Federal Reserve System




MEMBER BANKS IN 101 LEADING CITIES


MONEY RATES IN NEW YORK CITY


Industrial activity increased considerably in May and the first half of June, while prices of commodities and securities declined sharply in the middle of May and fluctuated near the lower levels after that time. Distribution of commodities to consumers was maintained at levels prevailing earlier this year.

## Production

Volume of industrial production increased in May and the Board's seasonally adjusted index advanced from 102 to 105 . The rise in May reflected chiefly sharp increases in activity at steel mills and woolen mills. Steel production in May was at about 71 per cent of capacity, as compared with 60 in April, and by the third week of June activity had risen further to 88 per cent. Lumber production also increased. In the automobile industry, where output had been at a high rate in the first four months of the year, dealers' stocks were in large volume and production was curtailed in May and the first half of June. Retail sales of automobiles continued at a high level during most of May, although in the middle of the month a temporary sharp reduction was reported.

In the woolen textile industry activity in May rose sharply from the low level reached in April. At cotton mills activity was maintained at about the rate prevailing in March and April and was somewhat lower than in the early months of the year. Rayon production continued large, while mill takings of raw silk declined to the lowest level in nearly twenty years. In other industries producing nondurable manufactures activity generally showed little change from April to May.

Coal production in May continued at a high level for this time of the year, reflecting in part increased exports and unusually large shipments of coal to Upper Lake ports. Iron ore shipments down the Lakes were also large for this season. Petroleum production in May declined somewhat from the high rate maintained in March and April.

Value of construction contract awards increased further in May, according to figures of the F.W. Dodge Corporation, reflecting principally continued growth of private building. Private residential contracts rose to the highest level in the past 10 years. Awards for commercial buildings advanced somewhat further while those for factory construction continued at about the level reached in April. Both were considerably larger than a year ago. Contracts for public construction increased slightly in May but were about one-sixth lower than a year earlier.

## Distribution

Department store sales in May declined from the level prevailing in the past three months, while sales at variety stores and mail-order houses were largely maintained at earlier levels. In the first week of June department store sales increased considerably.

Volume of railroad freight traffic increased in May, reflecting larger shipments of miscellaneous merchandise, coal, and forest products. Loadings of grains declined.

Foreign Trade
Total exports of United States merchandise showed little change from April to May. Increases were reported in shipments to Canada and Australia and to Italy and Finland, while exports to other European nations showed declines. Exports of industrial machinery in May declined somewhat from the high level reached in April, while exports of steel, copper, chemicals, and commercial vehicles increased, following declines in the previous month. Coal shipments, largely to Canada, rose to the highest level in recent years. Cotton exports continued to decline from the high level of last winter.

The monetary gold stock of the United States increased by $\$ 439,000,000$ in May and by $\$ 250,000,000$ in the first two weeks of June.

Commodity Prices
Following a general decline in basic commodity prices around the middle of May, prices of industrial materials, particularly steel scrap, zinc, tin, and wool, advanced and by the middle of June were in some instances above the levels of early May. Raw cotton prices also increased, and in the second week of June prices of cotton gray goods likewise advanced as sales of these goods were in exceptionally large volume. Prices of a number of foodstuffs continued to decline.

## Bank Credit

Total loans and investments at reporting member banks in 101 leading cities showed little net change during the four weeks ending June 5. Holdings of United States Government obligations increased further at New York City banks, while loans to security brokers and dealers declined considerably. Deposits and reserves of member banks continued to increase sharply as a result mainly of heavy gold imports.

Government SEcurity Market
Prices of Government securities held relatively steady during the latter part of May and the first part of June, after a reaction at the time of the invasion of Belgium and Holland. Subsequently prices increased sharply, and on June 15 the yield on the $1960-1965$ bonds was 2.40 per cent, compared with 2.52 per cent on June 10 and 2.26 per cent at this year's peak in prices on April 2.

