TENTH FEDERAL RESERVE DISTRICT

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With the approach of spring the chief interest in the Tenth District is in another growing season. This District has been in the heart of the droughtstricken area and this protracted drought has made profound changes in certain crop and live stock conditions.

The accompanying charts show the changes in wheat and corn and hogs and cattle in the seven states. The solid line shows production or numbers and the broken line shows value. The value, of course, is the product of the solid line and the average price.

Short corn crops and increased wheat acreage account for the changes in production of corn and wheat. Farmers are experiencing better results with wheat as it matures before the extreme heat and dry weather of late summer. The value of wheat has risen with production which indicates steady prices resulting from low world supplies.

On page 7 will be found a table showing the number of live stock
on farms in these states. The largest reductions in hogs have occurred in Nebraska and Kansas. These two states also account for the bulk of the decline in cattle, although New Mexicoand Wyoming also show large declines.

The charts also emphasize the great importance of prices. Corn production in recent years is only a third of the large crop of 1932, but the value is greater. Hog numbers are only $40 \%$ of what they were and cattle numbers are down greatly since 1934, yet higher prices have more than compensated for reduced numbers. Recent changes in the charts also show how the present sharp business recession with its serious decline in raw-material prices has affected the value of farm products.

The broken lines showing value also make it clear why farm income in these states has risen in recent years. Farm income in 1932 was only half that of the years preceding 1930. It has risen about $75 \%$ since 1932, a further rise depending on future production and prices.

The approaching growing season will naturally bring important changes in this picture. The number of hogs is closely related to corn production and this question at the moment is of greatest interest to Nebraska. The shift from corn to wheat has been most marked in Kansas and while this state has one of its largest wheat acreages the condition of the crop is only fair.

## Grain and Live Stock Seven States in the Tenth District




HOGS


CAT TLE


## Summary

Generous moisture in the third week of February has greatly improved the outlook for winter wheat and ranges and pastures in the District. Retail sales are somewhat lower than a year ago and wholesale sales are sharply lower. Construction activity is also much below a year ago. Output of flour is smaller but live stock slaughter and petroleum production are little changed from last year. Grain and live stock marketings are in moderate volume at recently higher prices. Demand deposits are down slightly and both loans and investments continue to decline. Employment is about 6 and pay rolls 3 per cent below a year ago.

## Member Bank Operations

Loans and investments of reporting member banks in the Tenth District continued to decline from the middle of January to the middle of February. Commercial loans dropped nearly 5 and holdings of Government direct obligations 3 per cent during the four weeks. Volume of loans is still about 7 per cent larger than a year ago but investments have declined more than 16 per cent.

Adjusted demand deposits at the middle of February were slightly higher than a month earlier. Correspondent balances of these banks carried with other banks continue to increase but deposits of other banks with these reporting banks are lower. Adjusted demand deposits are about 3 and interbank deposits 13 per cent lower than a year ago.
Principal items of condition of 51 member banks:

|  | Change from |  |  |
| :---: | :---: | :---: | :---: |
|  | Feb. 16 | Jan. 19 | Feb. 17 |
|  | 1938 | 1938 | 1937 |
|  | (In thousands of dollars) |  |  |
| Loans and investments-total | 647,742 | -13,339 | -59,529 |
| Loans-total | 260,002 | -9,081 | +16,188 |
| Coml., indust., | 163,167 | -8,259 |  |
| Open market paper | 18,700 | +268 |  |
| To security brokers and dealers.... | 3,772 | -104 | -1,702 |
| Other to purchase or carry secur... | 12,355 | -73 |  |
| Real estate loans | 21,001 | +152 | +2,575 |
| Loans to banks. | 514 | -184 | -954 |
| All other loans. | 40,493 | -881 |  |
| Investments-total | 387,740 | -4,258 | -75,717 |
| U. S. Govt. direct obligations | 227,183 | -6,308 | -48,117 |
| Oblig. guar. by U. S. Govt. | 45,396 | +1,055 | $-3,347$ |
| Other securities | 115,161 | +995 | -24,253 |
| Reserve with F. R. Bank | 169,314 | +1,200 | +21,301 |
| Balances with domestic banks. | 235,361 | +11,452 | -18,845 |
| Demand deposits-adjusted | 485,990 | +5,206 | -13,761 |
| Time deposits.......... | 144,680 | -276 | -1,493 |
| U. S. Govt. deposits | 13,586 | -20 | +4,651 |
| Interbank deposits.... | 346,761 | -6,584 | -51,534 |

## Reserve Bank Operations

Holdings of bills discounted for member banks declined slightly further from the middle of January to the middle of February but, while small. continue much above a year ago. Industrial loans, which had been
declining almost steadily since early in 1936, rose slightly during the four weeks. Federal Reserve note circulation of this bank is higher than a month ago although about $43 / 4$ million dollars below the peak of last December.

Principal items of condition of the Federal Reserve Bank of Kansas City and branches:

|  |  | Ch | from |
| :---: | :---: | :---: | :---: |
|  | Feb. 16 | Jan. 19 | Feb. 17 |
|  | 1938 | 1938 | 1937 |
|  | (In | sands of | ollars) |
| Total reserves | 295,762 | +4,248 | +33,436 |
| Bills discounted. | 870 | -122 | +811 |
| Bills purchased. | 16 | Zero | -71 |
| Industrial advances. | 488 | +27 | -269 |
| Commit. to make indust. adv. | 99 | -2 | -114 |
| U. S. Government securities.......... | 132,104 | Zero | +5,503 |
| Total resources. | 469,902 | +6,789 | +38,203 |
| F. R. notes in circulation. | 165,392 | +84 | +5,431 |
| Member bank reserve deposits... | 242,324 | -654 | +22,092 |

Dollar volume of check collections in January was about 4 per cent smaller than a year earlier and continues below a year ago in February.

Check collections through this bank and branches:

|  | Items | Amount |
| :---: | :---: | :---: |
|  |  | nds) |
| January 1938 | 5,628 | \$ 902,975 |
| December 1937. | 6,316 | 1,002,096 |
| January 1937.... | 5,422 | 944,733 |

## Bank Debits

Debits to individual accounts by banks in reporting centers of the District were about 7 per cent smaller in January than a year ago as compared with a decrease of nearly 19 per cent for the country as a whole.

Payments by checkin thirty District cities:
Change from

|  | 14.027 | usands of | llars) |
| :---: | :---: | :---: | :---: |
| Albuquerque, N. Mex. | 14,027 | -2,476 | 87 |
| Atchison, Kans.-- | 2,989 | -88 | 16 |
| Bartlesville, Okla | 27,332 | -7,088 | +1,482 |
| Casper, Wyo. | 6,138 |  |  |
| Cheyenne, Wyo. | 7,520 | -1,717 | 716 |
| Colorado Springs, Colo. | 14,591 | $-1,428$ | -1,935 |
| Denver, Colo. | 148,227 | -22,696 | -26,806 |
| Emporia, Kans. | 3,184 |  |  |
| Enid, Okla. | 11,331 | +141 | +1,489 |
| Fremont, Nebr. |  |  |  |
| Grand Junction, Colo. | 3,509 | -450 | 50 |
| Guthrie, Okla. | 1,870 | -175 | 51 |
| Hutchinson, Kans. | 10,885 | -1,238 | 1,523 |
| Independence, Kans. | 3,120 | +338 | +194 |
| Joplin, Mo. | 9,722 | 967 | 205 |
| Kansas City, Kans. | 18,049 | +944 | 18 |
| Kansas City, Mo | 311,993 | -41,439 | 7,811 |
| Lawrence, Kans. | 3,720 | -554 | +102 |
| Lincoln, Nebr. | 26,887 | -4,063 | -1,067 |
| Muskogee, Okla. | 8,278 |  |  |
| Oklahoma City, Okla........ | 110,079 | -11,955 | ,560 |
| Okmulgee, Ok | ${ }_{141,624}$ | $\overline{5}^{-584}$ | -8,614 |
| Pittsburg, Kans. | 4,273 | ${ }^{1} 657$ |  |
| Pueblo, Colo. | 15,060 | -3,374 | 5,898 |
| Salina, Kans. | 8,332 | -2,738 |  |
| St. Joseph, Mo. | 28,984 | +1,605 | 1,582 |
| Topeka, Kans. | 17,207 |  | $-3,077$ |
| Tulsa, Okla. | 154,639 | $-37,587$ | +8,739 |
| Wichita, Kans. | 46,762 | $-1,849$ | 647 |
| istrict, 30 cities. | , 43 | 13 |  |
| U. S., 141 cities. | 32,073,499 | -7,029,090 | -7,405,278 |

## Trade

DEPARTMENT STORE SALES
Dollar volume of sales at reporting department stores in the District declined by about the usual seasonal amount from December to January and was little changed from that in January of last year. Preliminary reports for the first three weeks of February indicate a decrease of 8 per cent from sales in the corresponding period of 1937. Sales are fair in Oklahoma but are generally sharply lower elsewhere in the District. Retail prices continued to decline through January, falling below a year earlier for the first time since October, 1935.

Stocks of merchandise declined by somewhat more than the usual seasonal amount during January and are about 4 per cent lower than a year ago. Collections on open accounts averaged 46.0 per cent of receivables in January as compared with a ratio of 46.7 per cent a year earlier, while installment collections averaged 14.2 and 14.5 per cent, respectively.

Department store sales and stocks in leading cities:

|  | No. of Stores |  | Dec.31,'3 | $\begin{aligned} & \text { cKS } \\ & \text { L'38 } \\ & \text { oto } \\ & \text { Jan. } 31,3 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (Per ce, | t increas | decrease) |
| Denver | 4 | -3.1 | -1.8 | -1.3 |
| Kansas City | 4 | $-3.7$ | -4.5 | -14.8 |
| Oklahoma City............- | 3 | +5.5 | -11.5 | +1.3 |
| Omahá........................ | 3 | -1.9 | -12.0 | +1.6 |
| Tulsa - | 4 | +11.0 | -7.7 | -1.3 |
| Wichita | 3 | -1.7 | -12.6 | +0.7 |
| Other cities... | 18 | +0.2 | -7.2 | -5.8 |
| District. | 39 | -0.6 | -6.5 | -4.3 |

RETAIL SALES
January sales of independent retail stores in the District were about 5 per cent lower than a year ago. However, Oklahoma sales were somewhat better than last year and sales at apparel, department, furniture, and hardware stores in Kansas and Missouri showed increases.

Sales of independent retail stores reported by the Department of Commerce:

|  | Jan. 1938 |  |  | from J | 1937 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Colo. | Kans. | Mo. | Nebr. | Okla. |
| Appar | +0.4 | +4.6 | -1.9 | -4.8 | +4.0 |
| Country gen | -9.3 | $-9.1$ | -6.1 | -14.0 | 4.5 |
| Department | -0.5 | +7.2 | +0.8 | -4.4 | +6.1 |
| Drug. | -7.2 | -3.4 | -1.1 | -6.6 | +6.6 |
| Furn. and appliances .- | -4.4 | +16.7 | +1.8 | -17.9 | +9.9 |
| Grocery. | -5.5 | -11.3 | -10.4 | -8.6 | -9.4 |
| Hardware | -2.4 | +2.9 | +5.0 | -3.5 | +18.1 |
| Lbr. and bldg. | -2.2 | -4.7 | -3.5 | -22.0 | $+54.8$ |
| Motor vehicle | -28.7 | -6.7 | -30.6 | -10.3 | +15.2 |
| Total | -9.1 | -3.6 | -4.9 | -8.1 | $+6.8$ |

Department of Commerce figures of retail sales in 1937 in larger centers of the District are now available. These figures, shown in the table below, cover the larger independent stores in approximately twenty kinds of business.

Retail sales reported by the Department of Commerce:

|  | No.of Firms | $\begin{aligned} & \text { Sales } \\ & 1937 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Sales } \\ & 1936 \end{aligned}$ | Change |
| :---: | :---: | :---: | :---: | :---: |
| Colorado- | (In thousands of dollars) (\%) |  |  |  |
| Denver.. | 53 | 8,384.9 | 8,793.6 | $-4.6$ |
| Pueblo. | 29 | 4,081.6 | 3,849.3 | +6.0 |
| Colorado Springs. | 34 | 3,241.7 | 2,933.5 | +10.5 |
| Boulder | 21 | 1,405.6 | 1,394.1 | +0.8 |
| Fort Collins. | 12 | 1,149.4 | 1,137.5 | +1.0 |
| Greeley. | 14 | 2,116.8 | 2,155.2 | -1.8 |
| Kansas |  |  |  |  |
| Kansas City | 25 | 1,240.4 | 1,335.8 | -7.1 |
| Wichita | 28 | 4,151.5 | 4,131.6 | +0.5 |
| Topeka | 23 | 4,307.4 | 4,158.3 | +3.6 |
| Hutchinson. | 13 | 1,872.4 | 1,889.2 | -0.9 |
| Lawrence.. | 13 | 940.5 | 929.0 | +1.2 |
| Pittsburg | 12 | 963.0 | 953.0 | +1.0 |
| Missouri |  |  |  |  |
| Kansas City | 90 | 23,799.3 | 22,885.0 | +4.0 |
| St. Joseph. | 31 | 3,294.2 | 3,464.1 | -4.9 |
| Joplin.. | 18 | 3,980.7 | 3,834.6 | +3.8 |
| Nebraska |  |  |  |  |
| Omaha.. | 49 | 11,767.7 | 12,373.7 | -4.9 |
| Lincoln. | 32 | 6,372.4 | 6,256.2 | +1.9 |
| New Mexico |  |  |  |  |
| Albuquerque | 12 | 2,980.4 | 2,746.4 | +8.5 |
| OKLahoma | 28 | 12,221.2 | 11,803.7 | +3.5 |
| Tulsa .............. | 13 did | ${ }^{1} 515$ | 5,319.0 | +2.9 |
| Muskogee. | 13 | 1,320.9 | 1,253.4 | +5.4 |
| WYoming - |  |  |  |  |
| Casper. | 17 | 2,857.7 | 2,843.3 | +0.5 |
| Sheridan. | 16 | 1,207.4 | 1,199.4 | +0.7 |

The value of January wholesale sales in this District was about 19 per cent lower than in the preceding month and 11 per cent lower than in January of last year. Sales of nearly all groups declined during the month and only groceries and paper showed an increase over a year ago. Wholesale prices continued to decline in January and the first week of February.

Wholesale sales and stocks reported by the Department of Commerce for this District:


## Lumber

Board feet sales of lumber at reporting retail yards in the District increased 12 per cent from December to January but fell slightly below sales in January of last year.
Collections on amounts outstanding averaged 33.0 per cent in January, 34.5 per cent in December, and 40.1 per cent a year ago.

Lumber trade at 155 retail yards in the District:
January 1938
per cent change from

| December 1937 |  | January 1937 |
| :---: | :---: | :---: |
| +12.3 | -2.4 |  |
| +12.5 | -2.5 |  |
| +0.7 |  | -5.1 |
| -3.3 |  | +18.0 |

## Building

In January construction awards dropped 21 per cent under a year ago, largely as a result of sharply lower residential awards. Awards for other types of building showed little change.
Construction figures of the F. W. Dodge Corporation:

|  | TENTH DISTRICT Total Residential |  | 37 EASTERN STATI Total Residenti |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands of dollars) |  |  |  |
| January 1938 | 7,631 | 1,474 | 195,472 | 36,207 |
| December 1937. | 8,554 | 1,226 | 209,451 | 43,480 |
| January 1937.-... | 9,694 | 3,486 | 242,827 | 78,407 |

The value of building permits issued in reporting District cities during January was 14 per cent greater than in the preceding month and 8 per cent greater than in January of last year.

Building permits issued by eighteen District cities:

|  | PERMITS |  | $\begin{aligned} & \text { ESTIMATED } \\ & 1938 \end{aligned}$ | $\begin{array}{r} \text { D CosT } \\ 1937 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | 1938 | 1937 |  |  |
| Albuquerque, N. Mex....... | 42 | 40 | \$ $\overline{52,000}$ | \$ 85,000 |
| Cheyenne, Wyo........... | 31 | 15 | 50,000 | 16,000 |
| Colorado Springs, Colo....- | 38 | 29 | 41,000 | 32,000 |
| Denver, Colo... | 262 | 197 | 265,000 | 228,000 |
| Hutchinson, Kans.. | 45 | 27 | 239,000 | 8,000 |
| Joplin, Mo. | 7 | 12 | 7,000 | 33,000 |
| Kansas City, Kans.......... | 17 | 8 | 7,000 | 4,000 |
| Kansas City, Mo. | 104 | 140 | 278,000 | 241,000 |
| Lincoln, Nebr. | 63 | 28 | 43,000 | 27,000 |
| Oklahoma City, Okla. | 170 | 146 | 462,000 | 303,000 |
| Omaha, Nebr. | 38 | 19 | 26,000 | 71,000 |
| Pueblo, Colo.. | 36 | 26 | 25,000 | 58,000 |
| Salina, Kans. | 11 | 3 | 26,000 | 9,000 |
| Shawnee, Okla. | 15 | 5 | 8,000 | 2,000 |
| St. Joseph, Mo. | 10 | 13 | 6,000 | 13,000 |
| Topeka, Kans..-............... | 30 | 18 | 33,000 | 19,000 |
| Tulsa, Okla. | 68 | 60 | 94,000 | 419,000 |
| Wichita, Kans. | 127 | 57 | 155,000 | 112,000 |
| January. | 1,114 | 843 | \$1,817,000 | \$1,680,000 |

## Employment and Pay Rolls

Employment and pay rolls in the District declined about 7 per cent from December to January. Employment was about 6 per cent lower than a year ago but pay rolls show a decrease of only 3 per cent.

Preliminary; figures of the Department of Labor:

|  | January 1938 per cent change from December 1937 |  |
| :---: | :---: | :---: |
|  | Employment | Pay Rolls |
| Colorado. | -14.7 | -15.8 |
| Kansas........................................ | -4.1 | -3.4 |
| Missouri. | -5.2 | -4.3 |
| Nebraska ..................................... | -9.7 | -7.4 |
|  | -6.0 | -8.9 |
| Oklahoma. | -2.5 | -3.2 |
|  | -8.8 | -21.7 |

## Meat Packing

Cattle slaughter in January was about 5 and hog slaughter about 19 per cent heavier than a year ago, while calf and sheep slaughter showed decreases of 24 and 16 per cent, respectively. Hog slaughter, notwithstanding the increase, still was 37 per cent below the January ten-year average and sheep slaughter was 20 per cent below average. Cattle slaughter exceeded the average by about 2 and calf slaughter by 7 per cent.

Packers' purchases at six markets in the District:

|  | Cattle | Calves | Hogs | Sheep |
| :---: | :---: | :---: | :---: | :---: |
| Denver | 15,744 | 3,265 | 32,486 | 28,916 |
| Kansas City | 60,216 | 15,295 | 163,920 | 74,353 |
| Oklahoma City. | 27,516 | 10,147 | 29,178 | 8,341 |
| Omaha | 68,329 | 7,428 | 175,192 | 90,066 |
| St. Joseph. | 23,536 | 3,998 | 73,494 | 83,377 |
| Wichita | 12,808 | 4,510 | 21,704 | 13,183 |
| Jan. 1938 | 208,149 | 44,643 | 495,974 | 298,236 |
| Dec. 1937 | 188,977 | 44,791 | 383,200 | 219,629 |
| Jan. 1937................ | 198,679 | 58,769 | 415,703 | 353,182 |

## Petroleum

Daily average production of crude petroleum continues to decline, reflecting the adjustment of crude output to refinery operations that have been greatly curtailed because of mounting gasoline stocks and weakness in prices of refined products. With a further reduction in output, stocks of crude petroleum are tending downward. January production, while about 4 per cent lower than a year ago, was still high, being 18 per cent above the January ten-year average.

Oil production reported by the American Petroleum Institute and the Bureau of Mines:

|  | January 1938 |  | December 1937 |  | January 1937 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross | D. Av. | Gross | D. Av. | Gross | D. Av. |
|  | (In thousands of barrels) |  |  |  |  |  |
| Colo. | 136 | 4.4 | 133 | 4.3 | 112 | 3.6 |
| Kans. | 5,567 | 179.5 | 5,529 | 178.4 | 5,300 | 171.0 |
| N. Mex........ | 3,320 | 107.1 | 3,370 | 108.7 | 2,774 | 89.5 |
| Okla. | 16,860 | 543.9 | 17,653 | 569.5 | 18,767 | 605.4 |
| Wyo.......... | 1,524 | 49.2 | 1,509 | 48.7 | 1,439 | 46.4 |
| 5 States | 27,407 | 884.1 | 28,194 | 909.6 | 28,392 | 915.9 |
| U. S... | 106,514 | 3,436.0 | 106,579 | 3,438.0 | 98,567 | 3,179.6 |

Leasing activity is widespread in western Kansas at the present time. A large number of leases in Kansas already in effect bear 1938 expiration dates and indicate that many wells will be drilled this year.

## Flour Milling

January output at southwestern flour mills was 7 per cent smaller than in the preceding month and nearly 13 per cent less than a year ago, production falling 8 per cent under the January ten-year average. With a small volume of new business and only fair shipping directions on flour already contracted for, much of it at higher prices than those now prevailing, milling operations are averaging little better than 63 per cent of fulltime capacity. Recent advances in flour prices, however,
have improved shipping directions somewhat. Prices for by-product millfeeds also are higher.

Flour production reported by the Northwestern Miller:

|  | Jan. 1938 | Dec. 1937 | from $\text { Jan. } 1937$ |
| :---: | :---: | :---: | :---: |
|  |  | (In barrels) |  |
| Kansas City. | 566,000 | -41,000 | +11,000 |
| Salina | 152,000 | -36,000 | -24,000 |
| Wichita | 162,000 | -24,000 | -36,000 |
| Other cities* | 996,000 | -44,000 | -220,000 |
| Southwest | 1,876,000 | -145,000 | -269,000 |
| United States** | 5,055,000 | -241,000 | -370,000 |
| *Includes Atchison heretofo | carried sep | tely. |  |
| **Represents about 60 per | t of tota | tput in | d States. |

## Zinc and Lead

January shipments of zinc from the Tri-State district were little changed from a year ago but lead shipments increased about 27 per cent. Lead ore production is at a good rate and output of zinc, while considerably below normal, is increasing.

Shipments estimated from Joplin News-Herald reports:


Lead prices had risen about $\$ 2$ a ton in the first two weeks of January but declined almost $\$ 6$ in the second week of February when zinc prices also dropped $\$ 2$ a ton. Prices of both ores are substantially lower than a year ago.

## Farm Income

Final figures for 1937, shown in the accompanying table, indicate that receipts from the sale of crops furnished about 32 , live stock and its products about 62 , and Government rental and benefit payments about 6 per cent of total cash farm income in the District. Comparable percentages for the United States are 46, 50 , and 4, respectively. However, in Missouri, Nebraska Wyoming, and New Mexico, the proportion of total income received from live stock was about 70 per cent or better, and in Kansas and Oklahoma the proportion received from crops exceeded 40 per cent.

Income estimates of the Department of Agriculture:

|  | Crops | Live Stock and Products | Govt. <br> Payments | $\begin{gathered} \text { Total } \\ 1937 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (In thousands | of dollars) |  |
| Colorado | 49,669 | (90,907 | 4,974 | 145,550 |
| Kansas.. | 142,728 | 176,352 | 18,512 | 337,592 |
| Missouri | 64,331 | 193,594 | 13,298 | 271,223 |
| Nebraska............... | 60,801 | 173,641 | 17,468 | 251,910 |
| New Mexico........... | 12,504 | 35,811 | 3,067 | 51,382 |
| Oklahoma | 76,570 | 85,348 | 14,665 | 176,583 |
| Wyoming...... | 11,725 | 40,064 | 1,307 | 53,096 |
| Seven states. | 418,328 | 795,717 | 73,291 | 1,287,336 |
| United States....- | 3,882,000 | 4,272,000 | 367,000 | 8,521,000 |

## Crops

The moisture situation has improved materially with the rains, sleet, and snow which fell over many sections of the District in the third week of February. Unusually high temperatures were starting winter wheat and precipitation was urgently needed to prevent a rapid decline in condition, subsoil moisture being short generally and surface moisture being acutely deficient in western Kansas and adjoining parts of other states where the crop has been damaged by high winds and soil blowing. Since last fall, precipitation in Nebraska and Kansas has been more than 30 per cent below normal. While a large part of the wheat acreage in southwestern Kansas has already been completely destroyed or is in very poor condition, the crop is fair to good in the eastern parts of Nebraska and Kansas and in central Oklahoma where wheat got a better start last fall and has had the benefit of fairly satisfactory moisture.

## Grain Marketing

Marketings of wheat and corn during January, while about 19 and 12 per cent, respectively, below the January average of the past ten years, were substantially heavier than a year ago. Receipts of oats were sharply lower than a year ago but, even so, were 11 per cent above average. In view of the relatively small farm reserves of grains in this District on January 1 when compared with average holdings from 1928 to 1932, marketings were generally in good volume.

Receipts of grains at five markets in the District:

|  | Wheat | Corn | Oats | Rye | arley | Kafir |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (In thousands of bushels) |  |  |  |  |
| Hutchinson. | 763 | 1 | , | , |  | 9 |
| Kansas City...- | 3,515 | 2,136 | 190 | 60 | 8 | 207 |
| Omaha.............. | 655 | 2,349 | 318 | 106 | 8 |  |
| St. Joseph.----.... | 370 | 730 | 472 | 1 |  | 9 |
| Wichita.-............ | 1,176 | 30 |  | 5 | - | 12 |
| Jan. 1938 | 6,479 | 5,246 | 980 | 176 | 16 | 237 |
| Dec. 1937...-.-....- | 6,411 | 7,372 | 774 | 216 | 100 | 92 |
| Jan. 1937........... | 3,907 | 2,307 | 1,302 | 15 | 57 | 97 |

Cash grain prices had strengthened in December and wheat prices continued to increase in January, influenced principally by unfavorable domestic crop prospects and firmer markets abroad, but corn prices lost much of their December advance with a slackening in export demand. Federal corn loans up to the first week of January averaged slightly less than 49 cents per bushel. In the first three weeks of February, wheat and corn prices showed little net change.

Cash grain prices at Kansas City:

|  | $\begin{gathered} \text { Feb. } 23 \\ 1938 \end{gathered}$ | $\begin{gathered} \text { Jan. } 31 \\ 1938 \end{gathered}$ | $\begin{gathered} \text { Dec. } 31 \\ 1937 \end{gathered}$ | $\begin{gathered} \text { Jan. } 30 \\ 1937 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| No. 1 hard, dark wheat, bu.. | \$.991/2 | \$.993/4 | \$.943/4 | \$1.311/2 |
| No. 2 mixed corn, bu............ | . $551 / 4$ | . 55 | . 58 | 1.181/2 |
| No. 2 white oats, bu. | . $321 / 2$ | . 32 | . $311 / 2$ | . 55 |
| No. 2 rye, bu. | . $711 / 2$ | . 70 | . 68 | 1.10 |
| No. 2 barley, bu. | . 56 | . 55 | . 49 | . 92 |
| No. 2 white kafir, cwt..--..... | . 88 | . 92 | . 97 | 2.04 |

## Live Stock

## MARKETINGS

Marketings of cattle in January were about 2 and hogs 17 per cent heavier than in January of last year, but receipts of calves and sheep fell 9 and 17 per cent, respectively, below a year ago. Cattle marketings were 6 , hogs 44 , and sheep 19 per cent below the January ten-year average, while calf receipts exceeded the average by 19 per cent. Plentiful feed supplies have prevented any forced liquidation of live stock such as in recent drought periods but a rather large volume of fed cattle and lambs is moving to market from Colorado and western Nebraska.

Live stock receipts at six markets in the District:

|  | Cattle | Calves | Hogs | Sheep |
| :---: | :---: | :---: | :---: | :---: |
| Denver. | 45,492 | 7,221 | 46,457 | 126,129 |
| Kansas City | 118,239 | 25,159 | 173,405 | 108,616 |
| Oklahoma City. | 40,921 | 16,493 | 33,435 | 10,968 |
| Omaha | 97,806 | 9,158 | 197,902 | 119,922 |
| St. Joseph. | 30,553 | 4,815 | 81,175 | 91,030 |
| Wichita... | 23,911 | 5,164 | 23,702 | 13,916 |
| Jan. 1938. | 356,922 | 68,010 | 556,076 | 470,581 |
| Dec. 1937 | 330,770 | 64,048 | 441,442 | 328,803 |
| Jan. 1937. | 349,418 | 74,555 | 474,422 | 565,583 |
|  | ICES |  |  |  |

Prices of beef steers, feeder cattle, and lambs continued to decline throughout the greater part of January, while prices of hogs and stocker cattle advanced. The top price for cattle was the lowest for any January since 1934, for hogs since 1935, and for lambs since 1933. The present margin between stocker and feeder cattle and fat cattle is unusually narrow and beef steers and heavy hogs are selling at a discount. Reflecting the improved feed situation, prices of stocker cattle are only slightly lower and stock pigs are even higher than a year ago in contrast with the sharp decline in prices of slaughter live stock. Contributing to the lower prices of slaughter live stock are declines of 30 per cent from a year ago in prices of hides and lard and a decrease of 40 per cent in wool prices. In the first three weeks of February, cattle and lamb prices recovered most of their January loss and hog prices were little changed.
Top prices of live stock at the Kansas City market:

|  | $\begin{gathered} \text { Feb. } 23 \\ 1938 \end{gathered}$ | $\begin{gathered} \text { Jan. } \\ 1938 \end{gathered}$ | Dec. 1937 | $\begin{gathered} \text { Jan. } \end{gathered}$ | $\begin{aligned} & \text { Jan. } \end{aligned}$ | $\begin{aligned} & \text { Jan. } \\ & 1935 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (In dollars per hundredweight) |  |  |  |  |
| Beef steers | 9.25 | 10.00 | 11.25 | 14.00 | 12.50 | 13.00 |
| Stocker cattle. | 8.35 | 8.25 | 7.65 | 8.35 | 9.00 | 7.60 |
| Feeder cattle.. | 8.00 | 7.75 | 8.20 | 9.50 | 9.00 | 8.50 |
| Calves... | 10.00 | 9.50 | 9.50 | 12.00 | 11.00 | 10.00 |
| Hogs.. | 8.75 | 8.85 | 8.40 | 10.50 | 10.40 | 8.30 |
| Sheep. | 5.25 | 5.75 | 6.60 | 8.00 | 8.00 | 7.35 |
| Lambs. | 8.10 | 8.35 | 9.25 | 10.65 | 10.85 | 9.35 |

STOCKERS AND FEEDERS
Shipments of stocker and feeder live stock to the country during January were unusually light, shipments of cattle falling 20 , calves 4 , hogs 58 , and sheep 38 per cent below the January ten-year average. Only
hogs moved to the country in larger numbers than in January of last year. The hog-corn ratio remains favorable but cattle and lambs are being marketed from some of the principal western feeding areas at losses of as much as $\$ 35$ to $\$ 40$ a head for cattle and $\$ 2$ to $\$ 3$ for lambs, feeders having purchased thin stock last year at a higher price than that which the finished animal now brings on the market.

Stocker and feeder shipments from four markets:

|  | Cattle | Calves | Hogs | Sheep |
| :---: | :---: | :---: | :---: | :---: |
| Denver | 17,313 | 3,805 | 113 | 6,663 |
| Kansas City.. | 33,361 | 4,492 | 1,515 | 16,845 |
| Omaha. | 11,408 | 1,568 | 991 | 13,212 |
| St. Joseph. | 3,483 | 755 | 745 | 6,421 |
| Jan. 1938 | 65,565 | 10,620 | 3,364 | 43,141 |
| Dec. 1937. | 69,545 | 9,479 | 3,109 | 38,324 |
| Jan. 1937..............- | 70,139 | 10,764 | 3,159 | 57,813 |

Approximately $1,265,000$ lambs were reported left in feed lots of the Northern Colorado, Arkansas Valley, and Scottsbluff feeding areas on February 5 as compared with $1,100,000$ a year ago and $1,295,000$ two years ago. Of this total, Northern Colorado had 735,000 head, the Arkansas Valley 165,000 head, and the Scottsbluff section 365,000 head.

The generally mild, open winter has permitted good use of ranges and pastures, and supplemental feeding of live stock has not been heavy except in limited areas of extremely short feed. Range feed continues rather poor over much of the western parts of Nebraska, Kansas, and Oklahoma and in eastern Colorado because of the prolonged shortage of soil moisture. Wheat pastures have provided but little pasturage in Oklahoma, western Kansas, and eastern New Mexico.

The mild weather has been unusually favorable for live stock and cattle and sheep on the range are wintering well. Except in the driest portions of the Great Plains, live stock is in good condition, with less than the usual shrinkage reported in marked contrast to the heavy shrinkage during the severe weather of January, 1937. Death losses have been light.

## LIVE STOCK ON FARMS

The number of all cattle and calves on District farms showed a further decline of about 4 per cent from January 1,1937 , to January 1, 1938, milk cows and heifers 3 , hogs 0.5 , horses and colts 4 , and mules and mule colts 5 per cent. The decline in hog numbers was in contrast with an increase of better than 3 per cent for the United States and decreases in numbers of other live stock were relatively larger in this District than in the country as a whole. The number of sheep, including sheep and lambs in feed lots, increased 4 per cent as compared with an increase of 0.6 per cent for the United States. The value of all cattle was 4 , milk cows 8 , and sheep 7 per cent larger than a year ago. The value of hogs was 4 , horses 17 , and mules 13 per cent lower.

LIVE STOCK ON FARMS JANUARY 1
Estimated by the United States Department of Agriculture
Number, in thousands of head
Value, in thousands of dollars


## NATIONAL SUMMARY OF BUSINESS CONDITIONS

## By the Board of Governors of the Federal Reserve System



Indexes of number employed and pay rolls, without adjustment for seasonal variation, 19231925 average $=100$. By months, January 1934 through January 1938. Indexes compiled by the United States Bureau of Labor Statistics. WHOLESALE PRICES



Wednesday figures for reporting member banks in 101 leading cities, September 5, 1934, through February 16, 1938. Commercial loans,
which include industrial and agricultural loans, which include industrial and agricultural loans,
represent prior to May 19, 1937, so-called "Other loans" as then reported.

The decline in business activity, which had been rapid during the last quarter of 1937, continued in January but at a slower rate.

## Production

粡 Volume of industrial production, as measured by the Board's seasonally adjusted index, was at 81 per cent of the 1923-1925 average in January as compared with 84 per cent in December. Output of durable goods continued to decline, reflecting chiefly considerable decreases in production of automobiles and plate glass and a further decline in output of lumber. Steel ingot production increased somewhat, the output for January averaging 30 per cent of capacity. In the first three weeks of February, activity at steel mills showed little change at about 31 per cent of capacity, while production of automobiles was at a lower rate than in January.

In the textile industries, activity at silk and rayon mills in January showed a a sharp rise from the low levels reached in December. At cotton mills, however, there was less than the usual seasonal increase and output of woolen products continued in small volume. Shoe production, which also had been at a low rate in December, increased considerably in January, and activity at meat-packing establishments rose somewhat further. Output of tobacco products remained at a high level, while sugar meltings declined. At mines, bituminous coal production was considerably smaller than in December, and there was also a reduction in output of nonferrous metals. Petroleum production continued at the high level of other recent months.

Value of construction contracts awarded in January was smaller than in December and somewhat below the level maintained during the last four months of 1937, according to figures of the F. W. Dodge Corporation. Contracts awarded for public projects increased somewhat further, while awards for private work continued to decline, reflecting a further decrease in residential building and a sharp reduction in awards for factory construction. In the first half of February awards for private projects were at about the same rate as in January, while those for public work showed a sharp decline.

## Employment

Factory employment and pay rolls declined substantially further between the middle of December and the middle of January. In the durable goods industries, decreases in employment were general and were particularly large at factories producing automobiles, steel, and machinery. Employment in nondurable goods industries showed a somewhat smaller decline than in previous months. There was some increase in the number employed at shoe factories and little change in the food industries as a group, but in other nondurable goods industries employment continued to decrease. Employment on the railroads, in mining, and in the construction industry also declined.

## Distribution

Department store sales showed a seasonal decrease from December to January, while sales at variety stores and mail-order sales declined by more than the usual seasonal amount.

Freight carloadings continued to decline in January, reflecting principally a reduction in shipments of coal.

## Commodity Prices

Prices of steel scrap and nonferrous metals declined from the middle of January to the third week of February, following some advance in December and the early part of January. There were further decreases in some other basic commodities, while prices of cotton and silk advanced. Live stock products continued downward and a number of finished industrial products declined further. Prices of pig iron and most finished steel products have been reafirmed for second quarter delivery.

## Bank Credit

During the first three weeks of February excess reserves of member banks were little changed from the level of $\$ 1,400,000,000$ reached at the end of January following the post-holiday return of currency from circulation.

During January there were substantial reductions in commercial loans and brokers' loans and moderate increases in investments at reporting member banks in 101 leading cities. In the first three weeks of February loans and investments of these banks showed little change.

