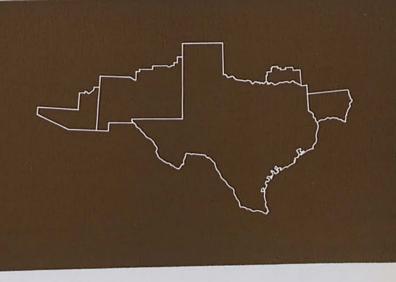
# business review



december 1968

FEDERAL RESERVE

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# record year for eleventh district agriculture

Production of agricultural commodities in the Eleventh District states of Arizona, Louisiana, New Mexico, Oklahoma, and Texas is likely to be at an all-time high in 1968. Available data on crop and livestock production indicate that total physical output in the five states this year may be approximately 13 percent greater than the 1967 total and 5 percent above the previous record reached in 1965. Record outturns of wheat, sorghum grain, rice, hay, and cattle have accounted for a large share of the increased output.

Several factors have contributed importantly to the prospective record output from south-Western farms and ranches. Weather conditions in the Southwest have been favorable throughout most of the year except in the northeastern part of the District, where early-season moisture was excessive and crop prospects were reduced, and in the Gulf Coast area of Texas, where untimely rains caused some crop damage. Production of two major crops - cotton and rice was encouraged by changes in Government programs, which increased allotment acreage. In addition, wheat acreage harvested in 1968 was 11 percent more than in the previous year. Livestock production rose as a result of ample forage supplies and the further expansion of fed cattle operations in the District states.

Total cash farm income also is expected to rise significantly this year and top the previous record set in 1966. However, the rise in farm income between 1967 and 1968 is not likely to match the gain in physical output because some crop prices have remained under pressure from

large supplies and production expenses have continued their uptrend.

Crop production in the Southwest in 1968 is expected to be approximately one-fifth greater than the 1967 output. Because of their weight in total crop production, four major crops — cotton, wheat, sorghum grain, and rice — will account for the bulk of the increased volume; but it is quite significant that the outturns of most of the crops grown in the District probably will be up from their respective 1967 levels. In fact, some of the largest percentage gains in production have been those for the relatively minor crops, such as oats and flaxseed.

A sharply larger cotton crop is one of the most important factors accounting for the rise in total crop production this year. The 1968 cotton crop in the five states is expected to total approximately 5.2 million bales, or 29 percent above the actual production in 1967 but well below the record output in 1949. District farmers planted about 18 percent more acreage in 1968 than in the previous year. Further, the average lint yield per harvested acre is likely to be around 458 pounds, up sharply from the average yield of 418 pounds last year. Favorable growing conditions in the Southern High Plains of Texas, the most important cottonproducing area in the District, have accounted for most of the improvement in yield.

In contrast to the 1967 arrangements, the Federal cotton program for 1968 contained three principal changes designed to increase output. (1) Farmers were required to divert only 5 percent of their effective allotment acre-

age, as compared with 12.5 percent previously. (2) The maximum amount of acreage permitted under voluntary diversion was reduced from 35 percent to 30 percent in 1968, and the payment rate for this diversion was reduced. (3) The rules for measuring cotton planted in a skip-row pattern were changed to those which had been used from 1962 through 1965. Under these rules, only the land actually planted to cotton is counted as acreage in determining compliance with program provisions.

Winter wheat production in the five southwestern states in 1968 is indicated to be a record 222 million bushels, which is 47 percent greater than the 1967 crop. Higher yields were mainly responsible for the upshift in production, as additional acreage accounted for only 11 percent of the increased output. A low rate of abandonment in 1968, contrasted to last year, enabled southwestern farmers to harvest more acreage this year despite a cutback in wheat acreage allotments.

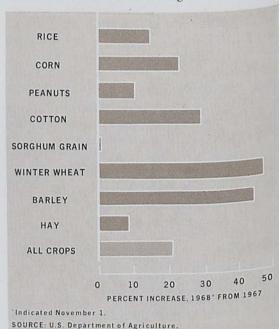
The production of grain sorghums (which are grown widely throughout the Southwest) and of rice (which is heavily localized in the coastal area of Texas and in southern Louisiana) is expected to be larger than in 1967. The 1968 sorghum grain crop in the District states is estimated at about 412 million bushels, or 1 percent above production last year. This record level of output would be achieved in spite of a 6-percent decline in acreage. Production of rice in the District states also is likely to attain an all-time high. Output in 1968 is indicated to be 15 percent above last year's crop, an increase due entirely to the fact that acreage was up onefifth. Earlier in the year, prospects for rice production were even brighter, but untimely rains in the Gulf Coast area of Texas have reduced yields from the second cutting of the crop.

Production of minor crops in the Southwest also has shown marked improvement this year. Output of oats is expected to be more than double last year's production. Corn, barley, rye, peanuts, and sweet potatoes have registered production gains in 1968. With the exception of corn, much of the increased output of these crops is the result of larger acreages, rather than significantly higher yields.

The production of citrus fruits has risen sharply from last season, when hurricane damage severely reduced the crop in the Lower Rio Grande Valley of Texas. The output of oranges in Arizona and Texas in the 1968 crop year is estimated to total about 8 million boxes, or 67 percent more than last year. A gain in southwestern grapefruit production also is expected, with a large increase in Texas more than offsetting a decrease in Arizona.

The production of livestock and livestock products in the five southwestern states in 1968 will be about 6 percent above last year. This year-to-year gain is the largest since the current cyclical upswing in cattle numbers began 11

Increased production of major crops moved total crop production in the Southwest to an all-time high —

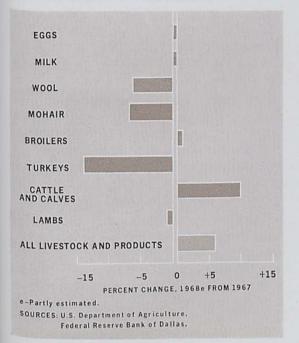


years ago. In contrast to the fact that total crop production is reflecting increases for a wide variety of crops, cattle and calves have accounted for practically all of the increase in livestock production this year.

Based on data for the first 9 months of 1968, beef and veal production in the Southwest will total about 10 percent higher than last year. A larger portion of the total slaughter has consisted of mature cattle, since cattle slaughter has risen around 13 percent from a year ago while the number of calves slaughtered has dipped by a similar amount. The average weight of marketed animals has shown little change from last year, although there has been a further sharp rise in cattle feeding.

The significant increase in marketings of fed cattle has been an important factor in boosting total livestock production in the Southwest, particularly in Texas. The number of cattle and

Output of cattle and calves accounted for most of the gain in total livestock production in the Southwest —



calves on feed in the District states on October 1, 1968, at nearly 1.6 million, was approximately 29 percent greater than a year earlier. The number of cattle and calves on feed in Texas accounted for almost three-fourths of the gain in production of fed cattle in the Southwest.

Continuing the downward trend begun in 1966, sheep numbers declined further during 1968. The number of sheep and lambs slaughtered in the five states in 1968 will probably total around 14 percent below the previous year. The number of sheep shorn is estimated to be about 8 percent smaller than last year; and wool production, at approximately 47 million pounds, likely will be down 6 percent, despite the higher average weight per fleece.

In 1968, as in other recent years, the number of milk cows in the District states declined, and milk production per cow increased. Total milk output for the current year is expected to be only slightly larger than in 1967. Favorable forage conditions in most areas of the District, plus the continuing adoption of improved dairy husbandry practices, have been responsible for the increased production of milk in spite of fewer cows.

Until this year, the supply of poultry and eggs in the Southwest had been increasing steadily since 1963, but total output in 1968 may be a little lower than it was in 1967. However, broiler chick placements in Louisiana and Texas could be slightly more than the 210 million placed last year. Egg production in the Southwest for the current year will likely remain unchanged from the 4.7 billion eggs produced in 1967. On the other hand, turkey production is expected to dip from last year's record total.

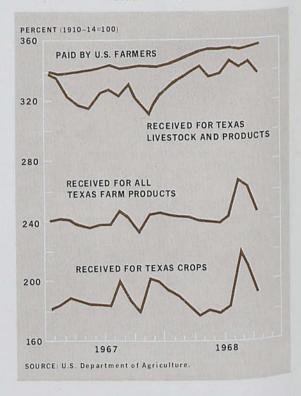
When broadly viewed from the standpoint of overall production, 1968 has obviously been a bountiful year for District farmers and ranchers. Nevertheless, any analysis of how agriculture fared must include price and income factors.

The price index for all farm products in Texas has averaged above the 1967 price index during 1968, mainly because of higher prices for livestock and livestock products - especially cattle, prices for which have been particularly strong throughout the year. Prices received for all crops through October this year averaged slightly above those during the same period last year, but most of the strength stemmed from higher prices for cotton and rice. Prices for these two commodities have moved downward as harvesting has progressed, and the index of prices for all crops in 1968 is likely to be little different from the 1967 average. Favorable growing conditions throughout the Nation and the world have resulted in larger supplies of most food and feed grains, and prices for some crops have remained at or near post-World War II record lows. As a consequence, southwestern farmers have turned increasingly to the Government price-support loan programs.

Through September of this year, cash receipts from all agricultural commodities in the five southwestern states totaled about 5 percent more than in the January-September period of 1967. Gains in livestock receipts equaled those for crop receipts. For the 1968 calendar year, it appears that total cash receipts in the District states will be considerably above last year's receipts and may match or slightly exceed the record \$4.9 billion received in 1966.

In addition to being affected by the level of cash receipts, realized net farm income naturally will depend upon the influence of Government payments and of production expenses. Probabilities are that Government payments in the Southwest will more than equal the nearly \$710 million received last year. However, production expenses in 1968 likely advanced at about the same rate as in the previous year, due mainly to the increased costs of off-farm production inputs. Consequently, realized net farm income for the southwestern states this year may be up sharply from the \$1.8 billion figure in

#### **FARM PRICES**



1967 and could possibly exceed the record of \$2.0 billion in 1966. Average income per farm is expected to be higher in 1968, because of the smaller number of farms and the larger net farm income.

The record production of agricultural commodities in the current year, coupled with less than proportional increases in both domestic and foreign demand, has resulted in some operational readjustments in the 1969 Government farm program, which will affect southwestern farmers and ranchers.

The present supply-demand situation in wheat has already led the Secretary of Agriculture to reduce the wheat allotments in 1969. The 1969 national wheat acreage allotment has been placed at 51.6 million acres, down 13 percent from the present year's allotment. The 1969 wheat acreage allotment in the five southwestern states is set at close to 8.7 million acres.

Price-support loans will remain at \$1.25 per bushel, and total price support, equal to 100 percent of parity, will be available on 43 percent of the projected production on the allotted acreage.

In an attempt to increase cotton production next year, the U.S. Department of Agriculture has announced a 1969 cotton program that eliminates all land diversion requirements and offers a higher price-support payment rate. The price-support payment in the coming year will be 14.73 cents a pound, compared with 12.24 cents a pound under the 1968 program. The USDA estimates that the new program will enable cotton growers to produce between 12.5 million and 13 million bales next year, compared with the 10.9 million bales estimated for the 1968 crop.

The National Grains Advisory Committee has made its recommendations for the 1969

Feed Grain Program. The recommendations, which center around the possibility of raising grain prices by reducing production and stocks, include (1) an acreage diversion goal of 2 to 4 million additional acres above 1968, (2) consideration of higher price-support loan and payment levels than those in effect for 1968, and (3) the continuation of other provisions similar to those in effect in prior years of the feed grain program.

In view of the ample supplies of feed grains and concentrates and the favorable range and pasture conditions, a good basis exists for a further advance in the output of livestock and livestock products in the Southwest next year. Capacity for producing fed cattle continued to expand during 1968, and the prospects for further expansion in 1969 will likely depend upon price developments.

CHARLES M. WILSON

# petroleum in '68

Estimates at the beginning of 1968 regarding the strength of the demand for petroleum products during the year were below the rise that actually occurred. To most analysts, it seemed doubtful that the increase in effective demand this year would approach the magnitude registered in either 1966 — a year of forceful economic growth — or 1967 — a year in which the war in the Middle East sharply stimulated the production of American crude oil. Data thus far this year, however, suggest that the rise in demand for petroleum products for 1968 as a whole may be close to that in 1966 and may exceed last year's achievement.

The strong demand that unfolded in 1968 brought with it a step-up in domestic production and refining; also, inventories of all oils most of the year were maintained well above the comparable year-earlier levels. Despite the unusual seasonal pattern of petroleum imports (due, in part, to a further unwinding of the transportation difficulties stemming from the Middle East conflict), imports for the year totaled well above those in 1967. Moreover, two developments in 1968 that will have an important impact upon petroleum markets in the years ahead are the discovery of a major source of American petroleum reserves in Alaska and the completion of Capline, the Nation's largest crude oil pipeline, connecting Louisiana producing areas with the Middle West.

During the first three quarters of this year, the demand for petroleum products, in terms of volume, averaged 6 percent higher than in the same period last year, with all major categories of products sharing in the advance. As was true in 1967, the demand for jet fuel showed by far the largest percentage gain among the major products. The demand for jet fuel rose substantially in virtually every month except May,

when growth lagged. The rapid increases in passenger air travel and in airfreight, as well as Viet-Nam war requirements, are reasons for the expanding demand for this product. The growth in gasoline demand was greater than a year ago.



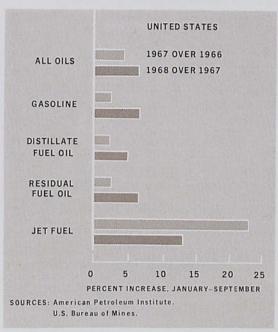
The demand for distillate fuels, used mainly for diesel engines and for space heating, grew modestly through September. However, a record demand for heating oils at the beginning of the year had pressed hard on supply, as inventories of these oils were at rather low levels at the beginning of the 1967-68 winter heating season. Like many commodities, petroleum experiences seasonal variations in demand. Winter weather noticeably increases the demand for distillate fuel oil for heating, and last winter was no exception. Furthermore, the shortage of distillate oils partially reflected a scarcity of tankers and concurrently higher shipping rates as a consequence of the Middle East crisis. Distributors of heating oils in the Northeast asserted that the higher expense of moving heating oils threatened to price them out of the market.

The shortage of heating oils was aggravated by the fact that, early in the season, refiners had emphasized the production of higher-profit items, such as jet fuel and gasoline. Also, many industrial users mixed heating and residual oils in order to reduce air pollution and conform to antipollution laws. Temperaturewise, last December was mild, but January and February were colder than usual; and the demand for distillate oils broke all records. In some areas, the natural gas ordinarily supplied to industry was diverted to residential uses, and industry used more oil.

Another characteristic of the market for distillate fuels during the winter months was a certain amount of hoarding of supplies through fear that a real shortage would develop, although the extent of such hoarding cannot be accurately determined. As a consequence of the high effective demand, the demand for distillate oils was 15 percent larger in January and February than in the same period last year. Rises in demand in subsequent months were more normal; and during the first 9 months of this year, demand for distillate oils was about 5 percent above the comparable span in 1967.

The demand for petroleum products is low during the spring (especially in May), being a period between the end of the heating season and the beginning of summer, with its increase

#### GAINS IN PETROLEUM DEMAND



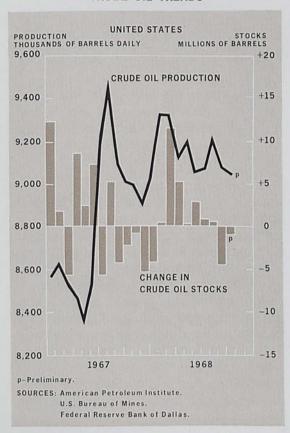
in gasoline sales. Gasoline sales in June showed a very modest increase; yet, a strong surge occurred in July, with a gain of almost 8 percent over the same month last year. In August, there was another rise, although much smaller, and a new monthly record was set. During the summer months, about 5.7 million barrels of gasoline were sold per day.

According to the Independent Petroleum Association of America, total demand for petroleum products will probably advance 2.5 percent during the fourth quarter of this year over the same period in 1967; most of the advance is likely to occur in the latter part of the quarter. Jet fuel is expected to lead the gains. Refineries will produce more distillate fuels for heating, and less gasoline, than during the spring or summer. After the Labor Day weekend, vacation travel falls off, and the petroleum industry prepares for the following winter; hence, September is a transitional month for the petroleum industry. It is anticipated that the demand for distillate oil will rise, but the

increase will depend on weather conditions. Gasoline and residual fuels will post gains, with the level of industrial production determining the advance for residual fuels.

The supply of all petroleum products was much larger during the first three quarters of 1968 than in the same period last year. Crude oil production in the Nation averaged 5 percent higher, and the gain in crude runs to refinery stills was greater than a year earlier. In the Eleventh Federal Reserve District, the year-to-year advance in crude oil output was somewhat less than the national advance because output in the Southwest, in contrast to other areas in the Nation, had undergone a much greater expansion in 1967 as a consequence of the Middle East crisis. For the United States,

#### CRUDE OIL TRENDS



output of crude oil almost attained a new record with 9,319,000 barrels per day in February, although production in the District for that month did not approach the record level established in August 1967.

Reasons for the surge in crude oil output in the Nation were (1) a continuing lag in imports as an aftermath of the Middle East crisis, (2) a colder winter than usual in the United States and Europe, and (3) anticipatory purchases of distillate oils for use in space heating. In the District, crude oil output in the first three quarters of the year was 2 percent above the level of a year ago, with crude runs to refinery stills rising at about the national rate. The Texas allowable was almost one-third higher during the first 6 months of the year than during the same period last year; but in the last half, allowables averaged much lower.

Despite the record drawdown of distillate stocks due to the demand for heating oils early in the year, inventories of all oils since February have remained at consistently higher levels than those last year. Inventories of refined products were maintained at high levels during the first quarter of the year because of substantial additions of liquid petroleum gases, which are relatively minor products. As usual, large amounts of refined products were added to inventories in July.

By midsummer, concern was being expressed about the high level of distillate stocks. In addition, inventories of most other products were higher than a year earlier except gasoline stocks, which were little different from those at mid-1967. Inventories during the first three-fourths of the year responded to seasonal needs; and in spite of the higher levels that were maintained, stocks were considered to be in line with the additional demand generated this year. In contrast, before the Middle East crisis in June 1967, the supply of petroleum products—especially crude oil — was running considerably ahead of market requirements.

The drilling of oil wells and gas wells in the United States in 1968 has continued the downward trend that has been characteristic of the drilling industry in this decade. Total oil well completions during the first half of the year were 7.5 percent below those in the comparable period last year; total oil well footage drilled showed a small increase, indicating that the tendency to drill deeper wells has continued.

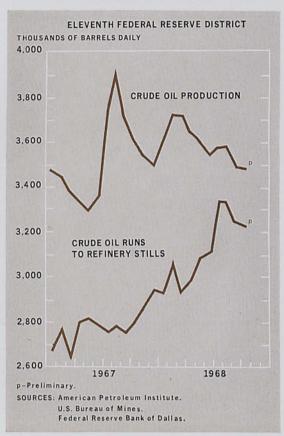
The importation of petroleum into the United States has followed a very different pattern during 1968 than in previous years. During the first 6 months of the year, crude oil imports were about 10 percent below a year earlier; however, in July and August, such imports surged into the country as compared with the rate of flow during the first half of the year or compared with that for the same 2 months in 1967. Of course, imports of crude oil were very low during the third quarter last year because of the Middle East crisis.

The restricted imports of crude petroleum during the latter part of 1967 and most of the first part of 1968 reflected a strong demand for petroleum in Europe during the winter due to unusually cold weather, and this situation was compounded by a shortage of tankers as a result of the closure of the Suez Canal. Consequently, many suppliers were unable to use up their import quotas in 1967, and some were carried over into 1968. It was expected that there would be larger imports of crude petroleum in the spring in order to use the quotas which had been carried over from last year; however, this expectation did not materialize, Perhaps because inventories of refined products were fairly adequate.

In June, imports began to accelerate, and very high levels were reached in July and August; these three months accounted for about 40 percent of total crude oil imports during the first 9 months of 1968. Imports of crude petroleum in the January-September period were 6 percent above a year earlier.

Refined product imports, excluding residual fuel oil, advanced approximately 23 percent during the first three quarters of the year as compared with the same period last year. The principal reason for the rather large year-toyear advances for many of the products was the fact that the level of imports during the second half of 1967 was extremely low. There was considerable variation in the importation of the different products. Residual fuels, of which the Nation has been a heavy importer during the last few years, rose almost 9 percent during the first 9 months of the year, with most of the rise occurring in the third quarter. The importation of distillate oils showed a twofold gain, mainly because of the cold winter. Imports of both jet fuel and gasoline increased

#### CRUDE OIL OPERATIONS



about 30 percent, but those of unfinished oils declined noticeably.

Perhaps the leading news story this year for the petroleum industry was the discovery of a major oil deposit on the North Slope of Alaska. Considerable exploration has been conducted in many areas of that State, especially in offshore areas of the Cook Inlet and the Gulf of Alaska; and the new area in northern Alaska appears to be the richest yet. The discovery has prompted many companies to increase exploratory activity on the North Slope. However, this area is north of the Arctic Circle, and severe winter weather - as well as the thawing of the tundra in the spring - will create technical problems in developing the field. Alaska, a nonoil producer 10 years ago, has been steadily increasing output.

Another notable event in 1968, and one affecting the Southwest considerably, was the completion of Capline, the Nation's largest crude oil pipeline, to deliver Louisiana crude oil to markets in the Middle West. The rate of flow reached 230,000 barrels per day in October, and throughput is expected eventually to reach 1 million barrels per day. Earlier estimates had placed throughput at a higher level; however, delays, such as needed refinery expansion in the Middle West and the completion of many connecting pipelines, have prevented full utilization of the new pipeline.

Yet to be resolved is the problem of the allocation of the middle western crude oil market between Canadian and southwestern crude oil suppliers. Also, the effect of Capline on crude oil producers in the middle western and Rocky Mountain areas is uncertain; according to industry sources, it may take 6 to 12 months before a new pattern definitely emerges.

RAYNAL HAMMELTON

new par bank The Border Bank, Hidalgo, Texas, an insured nonmember bank located in the territory served by the San Antonio Branch of the Federal Reserve Bank of Dallas, was added to the Par List on its opening date, November 1, 1968. The officers are: V. F. Neuhaus, President; Elliott B. Bottom, Executive Vice President; and Roberto de La Garza, Vice President and Cashier.

# district highlights

During October, nonagricultural wage and salary employment in the five southwestern states rose slightly more than seasonally expected. At 6,028,200, payroll employment was 0.5 percent higher than in September and 4.2 percent greater than in October 1967. The growth in the work force in both the manufacturing and the nonmanufacturing sectors was stronger than usual this October. Employment in government and construction activities was particularly strong.

Compared with October 1967, the gain in southwestern manufacturing employment exceeded that in nonmanufacturing employment, as has been true in the past several months. Government, service, and mining employment surpassed the respective year-earlier levels by 5 percent or more. In the case of mining, the large increase reflected, in part, the fact that a strike by copper workers was under way at the same time last year.

At 169.4 percent of its base, the Texas industrial production index in October was only fractionally above a month earlier but 5.6 percent higher than a year ago. Since May of this year, industrial output has been on a high plateau. Total manufacturing output increased slightly during October, as fractional gains occurred in the production of both durable and nondurable goods. Mining output was virtually unchanged, mainly due to the fact that seasonally adjusted crude petroleum production was little different from that in September.

The year-to-year strength in total industrial production in the State was heavily centered in the manufacturing sector, output from which was nearly 9 percent higher than in October 1967. Durable goods output was well over 10 percent greater than a year earlier, with espe-

cially notable gains evident in the production of electrical machinery, transportation equipment, and "other durable goods" (mainly ordnance). Crude petroleum output this October was about 3 percent below a year ago.

As in the past several years, registrations of new passenger automobiles in the major market areas of Dallas, Fort Worth, Houston, and San Antonio rose sharply in October from the preceding month. The increases this year were quite large, varying from 31 percent in San Antonio to 72 percent in Dallas. October registrations were 30 percent ahead of those last year, while cumulative registrations for the first 10 months of 1968 were up 19 percent.

Eleventh District department store sales for the 4 weeks ended November 16 were up 6 percent over the corresponding period last year. This compares with a year-to-year gain of 16 percent for the 4-week period ended November 18, 1967. In the major metropolitan reporting areas of Dallas, El Paso, Houston, and San Antonio, the fluctuations ranged from a 13-percent increase in Dallas to an 8-percent decrease in San Antonio. District sales for the year to date were 12 percent more than those in 1967.

In the Eleventh District, daily average production of crude oil in October was virtually unchanged from the previous month but was 3.5 percent below output a year earlier. The yearly decline resulted from less need for crude oil supply than during the same period last year, when worldwide crude oil production and petroleum trade patterns were disrupted by events in the Middle East. In Texas, the oil allowable for October was 41.3 percent of the Maximum Efficient Rate of production; for

each of the following 2 months, the rate was scheduled to remain the same. In Louisiana and southeastern New Mexico, the allowables for December are unchanged from November.

During the 4 weeks ended November 13, all of the major balance sheet items advanced at the weekly reporting commercial banks in the Eleventh District. In addition, most of these items exhibited strength as compared with a year ago.

Spurred by a \$40 million gain in loans for purchasing or carrying securities, loans adjusted increased \$77 million. Within the loans adjusted category, business loans showed a nominal gain of less than one-half the \$20 million rise in the 1967 period. Both consumer and real estate loans remained strong, advancing considerably more than in the comparable period last year.

Total investments rose \$136 million, showing marked strength in comparison with the \$32 million decline a year ago. The primary source of the rise in total investments was state and local government security holdings (particularly longer-term issues), which advanced \$86 million. U.S. Government securities increased \$36 million.

Among the liability items, total demand deposits advanced \$27 million in the 4 weeks ended November 13, displaying considerable weakness relative to the year-earlier advance of \$123 million. A large increase of \$130 million in the demand deposits of state and local governments was almost fully offset by declines in interbank deposits, U.S. Government deposits, and deposits of individuals, partnerships, and corporations.

Total time and savings deposits rose \$42 million, which compares with a \$31 million increase in the corresponding 4 weeks in 1967. "Other" time deposits of individuals, partnerships, and corporations expanded \$53 million,

more than accounting for the rise in total time and savings deposits. Negotiable time certificates of deposit issued in denominations of \$100,000 or more increased \$23 million in the period to a total of almost \$1.6 billion.

Estimates of total crop production in the five southwestern states continue to increase, and such output is now expected to be approximately 21 percent greater than last year. Regional farmers are having little trouble harvesting the bumper crops, as clear weather has made field work possible in most areas of the Eleventh District.

Range and livestock conditions are generally above normal for this time of year. There were slightly more than 1 million head of cattle and calves on feed in Texas for slaughter market on November 1, or 34 percent above a year ago and 11 percent greater than the number on feed a month earlier. In Arizona, there were 389,000 head of cattle and calves on feed for slaughter market on November 1. The feed supply in the District is expected to be adequate for winter needs.

Prices received by Texas farmers and ranchers during January-October averaged 3 percent over those in the corresponding 1967 period. Prices for crops were 3 percent higher, and those for livestock and livestock products advanced 4 percent. However, prices for crops during the past 2 months have reflected the bumper crops; and the all crops index in October, at 192 percent of the 1910-14 base, was 19 points below the September index. The Texas livestock and livestock products price index decreased 9 points from the previous month.

Total cash receipts from farm marketings in the District states during January-September of 1968 were almost 5 percent higher than in the comparable months in 1967. Cash receipts from both crops and livestock made similar gains.



# STATISTICAL SUPPLEMENT

to the

# **BUSINESS REVIEW**

December 1968



FEDERAL RESERVE BANK
OF DALLAS

# CONDITION STATISTICS OF WEEKLY REPORTING COMMERCIAL BANKS

#### Eleventh Federal Reserve District

(In thousands of dollars)

Item	Nov. 27, 1968	Oct. 30, 1968	Nov. 29, 1967
ASSETS			
Net loans and discounts	6,008,834	5,960,081	5,217,932
Valuation reserves	109,585	106,531	92,92
Gross loans and discounts	6,118,419	6,066,612	5,310,86
Commercial and industrial loans	2,861,353	2,793,167	2,568,243
Agricultural loans, excluding CCC certificates of interest	92,522	88,032	96,94
Loans to brokers and dealers for	, , , , , ,	00,002	, , , , ,
purchasing or carrying: U.S. Government securities	74,573	108,678	13
Other securities	99,281	109,139	64,743
Other loans for purchasing or carrying: U.S. Government securities	320	334	1,25
Other securities Loans to nonbank financial institutions:	372,541	358,683	331,79
Sales finance, personal finance, factors,	100 474	104 544	1/0.10
and other business credit companies Other	123,476	126,546 350,867r	168,12 279,97
Real estate loans	605,403 289,249	591,592	497,24
Loans to domestic commercial banks	6,126	312,054 5,837	149,42 5,89
Consumer instalment loans Loans to foreign governments, official	628,849	617,511	542,047
institutions, central banks, international			
Other loans	616,324	604,172r	605,16
otal investments	2,617,046	2,638,843	2,557,600
	1,127,828		
Total U.S. Government securities	48,122	1,158,731 53,068	1,208,450
Treasury certificates of indebtedness	0	0	(
Treasury notes and U.S. Government bonds maturing:		202002	100000
Within 1 year	179,915 636,276	241,455 584,448	176,882 685,465
After 5 years	263,515	279,760	224,548
Obligations of states and political subdivisions:	01110	10.011	
Tax warrants and short-term notes and bills	34,142	42,246 1,233,619	1,094,813
Other bonds, corporate stocks, and securities:		100000000000000000000000000000000000000	
Participation certificates in Federal	148,213	136,269	149,549
All other (including corporate stocks)	67,955	67,978	75,372
Cash items in process of collection	1,096,782	1,038,103	812,718
Reserves with Federal Reserve Bank	802,091	781,442 82,225	716,593
Currency and coin	512,954	473,611	83,691 428,790
Galances with banks in foreign countries	5,489	5,283	8,249
Other assets	359,438	363,944	327,964
TOTAL ASSETS	11,482,640	11,343,532	10,153,537
LIABILITIES			
	0 (07 0 (0	0.504.004	0.444.000
otal deposits	9,697,243	9,536,986	8,646,929
Total demand deposits	5,798,870 4,053,793	5,682,000r 3,943,240r	5,230,853 3,616,093
States and political subdivisions	351,167 64,334	290,947	315,706
U.S. Government	64,334	91,414	1,092,007
Foreign:	1,227,400	1,240,041	1,072,007
Governments, official institutions, central banks, international institutions	3,121	7,431	3,343
Commercial banks	25,051	25,203	23,423
Certified and officers' checks, etc	73,918	80,124	73,061
Total time and savings deposits	3,070,373	3,854,986r	3,416,076
Savings deposits	1,046,154 2,174,953	1,044,734	1,121,220 1,743,453
Other time deposits	635,010	2,131,667 636,050r	516,386
U.S. Government (including postal savings)	11,644	12,835	11,724
Banks in the United States	23,312	22,900	19,653
Governments, official institutions, central	7.000	4.500	0.000
Commercial banks	7,000	6,500	2,800 840
ills payable, rediscounts, and other			
liabilities for borrowed money	597,275	636,109	415,113
	248,168	229,721	192,233
Other liabilities	000.00		
TOTAL LIABILITIES AND CAPITAL ACCOUNTS	939,954	940,716	899,262

r — Revised.

#### RESERVE POSITIONS OF MEMBER BANKS

#### Eleventh Federal Reserve District

(Averages of daily figures. In thousands of dollars)

Item	5 weeks ended Nov. 6, 1968	4 weeks ended Oct. 2, 1968	4 weeks ended Nov. 1, 1967
RESERVE CITY BANKS			
Total reserves held	741,271	724,317	684,581
With Federal Reserve Bank	691,162	672,425	637,600
Currency and coin	50,109	51,892	46,981
Required reserves	738,882	736,778	679,843
Excess reserves	2,389	-12,461	4,738
Borrowings	1,543	9,357	857
Free reserves	846	-21,818	3,881
COUNTRY BANKS	7.15	21,010	
Total reserves held	724,392	720,090	662,699
With Federal Reserve Bank	550,405	542,129	501,425
Currency and coin	173,987	177,961	161,274
Required reserves	703,438	686,086	625,607
Excess reserves	20,954	34,004	37,092
Borrowings	8,493	14,374	1,238
Free reserves	12,461	19,630	35,854
ALL MEMBER BANKS	12,401	17,030	30,00
Total reserves held	1 145 442	1 /// /07	1,347,280
With Federal Reserve Bank	1,465,663 1,241,567	1,444,407	1,139,025
Currency and coin		1,214,554	208,255
Required reserves	224,096 1,442,320	229,853	1,305,450
Excess reserves		1,422,864	41,830
Borrowings	23,343	21,543	2,095
Free reserves	10,036 13,307	23,731 —2,188	39,735

#### CONDITION OF THE FEDERAL RESERVE BANK OF DALLAS

(In thousands of dollars)

ltem	Nov. 27, 1968	Oct. 30, 1968	Nov. 29, 1967
Total gold certificate reserves.  Discounts for member banks.  Other discounts and advances.  U.S. Government securities  Total earning assets.  Member bank reserve deposits.  Federal Reserve notes in actual circulation.	306,886 24,100 0 2,282,495 2,306,595 1,292,834 1,533,234	327,545 9,449 0 2,299,864 2,309,313 1,255,991 1,507,135	393,114 2,600 2,053,097 2,055,697 1,129,472 1,385,859

#### CONDITION STATISTICS OF ALL MEMBER BANKS

#### Eleventh Federal Reserve District

(In millions of dollars)

Item	Oct. 30,	Sept. 25,	Oct. 25
	1968	1968	1967
ASSETS  Loans and discounts U.S. Government obligations. Other securities. Reserves with Federal Reserve Bank Cash in vault. Balances with banks in the United States. Balances with banks in foreign countries. Cash items in process of collection. Other assetse.	10,445	10,468	9,115
	2,483	2,410	2,519
	2,960	2,862	2,622
	1,256	1,229	1,127
	253	258	234
	1,216	1,204	1,188
	7	6	8
	1,169	1,093	921
	492	494	425
TOTAL ASSETSe	20,281	20,024	18,159
LIABILITIES AND CAPITAL ACCOUNTS  Demand deposits of banks  Other demand deposits  Time deposits	1,738	1,502	1,398
	8,485	8,608	8,073
	7,426	7,280	6,437
Total deposits  Borrowings Other liabilities <sup>e</sup> Total capital accounts <sup>e</sup>	17,649	17,390	15,908
	655	670	482
	342	355	236
	1,635	1,609	1,533
TOTAL LIABILITIES AND CAPITAL ACCOUNTS®	20,281	20,024	18,159

e — Estimated.

#### BANK DEBITS, END-OF-MONTH DEPOSITS, AND DEPOSIT TURNOVER

(Dollar amounts in thousands, seasonally adjusted)

	DEBITS 1	O DEMAND DE	POSIT ACCO	UNTSI		400000000000000000000000000000000000000			
	Percent change				DEMAND DEPOSITS <sup>1</sup>				
	October 1968	October 1	968 from	- 10 months,		Annual rate of turnover			
Standard metropolitan statistical area	(Annual-rate basis)	September 1968	October 1967	1968 from 1967	October 31, 1968	October 1968	September 1968	October 1967	
ARIZONA: Tucson	\$ 4,883,736	-2	-1	4	\$ 196,124	25.1	26.3	29.8	
OUISIANA: Monroe	2,140,152 6,508,416	-2 3	11	5 8	84,198 233,291	25.2 27.3	25.6 26.4	25.8 26.0	
NEW MEXICO: Roswell <sup>2</sup>	739,236	1	9	8	34,901	21.9	22.0	19.9	
TEXAS: Abilene Amarillo Austin Beaumont-Port Arthur-Orange Brownsville-Harlingen-San Benito Corpus Christi Corsicana <sup>2</sup> Dallas	1,834,068 5,419,056 8,315,076 6,006,348 1,762,140 4,527,504 382,764 96,069,360	-3 -1 8 1 4 10 4	9 25 61 5 22 3 11 21	0 16 32 4 14 12 9	103,383 147,777 283,488 224,582 72,938 199,270 28,199 1,978,814	17.9 36.6 30.7 25.9 24.1 23.0 13.8 47.4	19.5 36.7 30.5 25.0 24.3 22.5 12.4 45.7	17.8 31.5 24.2 25.6 21.0 22.7 12.1	
El Paso. Fort Worth. Galveston-Texas City. Houston Laredo. Lubbock. McAllen-Pharr-Edinburg. Midland. Odessa. San Angelo. San Antonio. Sherman-Denison. Texarkana (Texas-Arkansas).	6,025,656 18,977,544 2,234,328 81,651,528 779,892 3,967,548 1,733,292 1,856,172 1,465,284 1,034,700 15,241,248 923,760 1,538,148	2 -5 -13 -2 1 -12 4 3 6 -3 -6 -1	7 19 8 11 22 -1 21 4 9 6 22 9	17 18 13 14 15 4 11 7 6 10 17 10 13	211,025 582,013 111,151 2,342,446 37,988 161,854 86,912 129,992 62,077 64,120 593,946 56,720 69,549	28.4 32.3 20.5 35.1 21.0 24.2 20.0 14.2 22.3 16.0 25.3 16.0 22.6	27.4 34.1 23.5 35.9 21.4 28.6 20.3 13.6 20.2 16.5 24.2 17.3 23.7	44.5 28.1 29.7 20.8 33.6 19.9 25.4 16.2 14.4 21.5 16.6 23.1 16.0 21.9	
Tyler Waco Wichita Falls	2,021,244 2,618,424 2,403,600	5 12	10 18	12 7	91,936 110,532 118,027	21.4 22.8 20.6	20.4 20.9 18.5	19.2 21.4 18.3	
ACCUSED TO	*****				40 100 000	The late of the la	00.0		

0

16

15

#### GROSS DEMAND AND TIME DEPOSITS OF MEMBER BANKS

33.4

33.3

31.5

\$8,417,253

#### **Eleventh Federal Reserve District**

(Averages of daily figures. In millions of dollars)

	GROSS	DEMAND D	EPOSITS		TIME DEPOSITS			
Date	Total	Reserve city banks	Country banks	Total	Reserve city banks	Country		
1966: October	8,847	4,064	4,783	5,726	2,595	3,131		
1967: October	9,511	4,448	5,063	6,457	2,753	3,704		
1968: May June July August September. October	9,460 9,548 9,742 9,732 10,066 10,201	4,382 4,453 4,554 4,523 4,722 4,751	5,078 5,095 5,188 5,209 5,344 5,450	6,950 6,964 7,059 7,208 7,255 7,394	2,840 2,847 2,921 3,049 3,058 3,116	4,110 4,117 4,138 4,159 4,197 4,278		

#### **BUILDING PERMITS**

Total—28 centers..... \$283,060,224

				VAL	UAT	ION (Doll	ar amo	unts in th	ousands)
			_					Percent	change
	NU	MBER					1968 om	10 months,	
Area	Oct. 1968	10 mos. 1968		Oct. 1968		10 mos. 1968	Sept. 1968	Oct. 1967	1968 from 1967
ARIZONA									
lucson	581	5,119	\$	2,080	\$	27,618	42	-7	30
OUISIANA									
Monroe-West	~/	701		1 074		17 541	67	-13	7
Monroe	76	721		1,374		17,561 21,709	5	-13	-18
Shreveport	521	4,083		2,000		21,707	3		-10
CAAS		7.22		177.0		7 100			1/
Abilene	48	455		472		7,409	-60 0	59	—16 —3
Amarillo	130	1,171		1,617		17,547	-27	48	_3 8
Austin	388	4,009		7,660		102,719	95	9	-9
Beaumont	226	1,579		1,723			-4	35	48
Brownsville	100	1,023		341		4,456	184	321	49
Corpus Christi	410	4,072		9,657		43,952	-38	-21	-1
Dallas	1,960	17,926		23,972		246,334		87	21
El Paso	495	4,584		10,203		58,968	163 55	55	_i
Fort Worth	600	5,432	-	9,612		76,254	4,999	3,299	95
Galveston	95	807	- 1	10,708		19,278	4,777	43	-4
Houston	2,226	22,261		40,316		341,883	-24	79	-36
Lubbock	30	345				29,199	117	4	-55
Midland	130	1,162		3,933		10,489	50	-46	-16
Odessa	73	655		650		6,150	-28	-6	-10
Port Arthur	91	844		737		5,161	132	80	62
San Angelo	55	650		484		7,864	27	-14	-13
San Antonio	1,189	11,667		8,395		104,347	-3	-20	12
· exarkana	41	393		257		12,767	76	-28	271
" QCO	287	2,588		842		14,604	-52	10	_5
Wichita Falls	57	697		415		9,625	-21	8	-48
otal—24 cities	9,870	92,942	\$1	38,379	51	,202,469	11	30	3

<sup>&</sup>lt;sup>1</sup> New office construction.

#### VALUE OF CONSTRUCTION CONTRACTS

(In millions of dollars)

	October	September	Accessed	January-October		
Area and type	1968	1968	August 1968	1968	1967	
FIVE SOUTHWESTERN					12	
STATES1	501	626	806	5,539	4,939	
Residential building	225	206	240	2,276	1,966r	
Nonresidential building	179	221	175	1,658	1,694	
Nonbuilding construction	98	198	392	1,606	1,279	
UNITED STATES	6,171	5,170	6,318	52,501	46,151	
Residential building	2,408	2,125	2,295	21,114	17,808	
Nonresidential building	2,370	1,815	2,128	18,738	17,085	
Nonbuilding construction	1,393	1,230	1,895	12,649	11,257	

<sup>&</sup>lt;sup>1</sup> Arizona, Louisiana, New Mexico, Oklahoma, and Texas.

 $<sup>^{1}</sup>$  Deposits of individuals, partnerships, and corporations and of states and political subdivisions.  $^{2}$  County basis.

r — Revised.

NOTE. — Details may not add to totals because of rounding.

SOURCE: F. W. Dodge, McGraw-Hill, Inc.

#### CROP PRODUCTION

(In thousands of bushels)

	TEXAS		FIVE SOUTHWESTERN STATE			
Crop	1968, estimated Nov. 1	1967	Average 1962-66	1968, estimated Nov. 1	1967	Average 1962-66
Cotton <sup>2</sup>	3,525	2,767	4,223	5,170	4,000	6,110
Corn	24,232	18,658	23,729	33,900	27,515	33,434
Winter wheat	85,806	53,216	60,621	222,015	150,903	162,145
Oats	20,876	6,615	17,217	26,754	11,533	23,946
Barley	3,584	1,350	3,497	26,158	18,007	22,249
Rye	475	350	417	1,240	909	1,267
Rice3	28,060	25,908	19,394	55,180	47,943	37,094
Sorghum grain	348,205	343,485	253,013	411,795	409,267	294,492
Flaxseed	744	150	741	744	150	741
Hay4	4,566	3,774	3,093	10,382	9,568	8,128
Peanuts5	378,300	333,450	262,338	617,500	558,470	455,310
rish potatoes6	4,382	4,329	3,082	7,816	7,892	6,069
Sweet potatoes6	960	810	842	5,547	5,008	4,807
Pecans	50,000	34,000	39,400	79,000	111,400	94,000

Arizona, Louisiana, New Mexico, Oklahoma, and Texas.
In thousands of bales.
In thousands of bags containing 100 pounds each.
In thousands of tons.
In thousands of pounds.
In thousands of pounds.
SOURCE: U.S. Department of Agriculture.

#### CASH RECEIPTS FROM FARM MARKETINGS

(Dollar amounts in thousands)

	January-	200000	
Area	1968	1967	<ul> <li>Percent change</li> </ul>
Arizona	\$ 333,200 344,865	\$ 341,389 320,611	-2 8
New Mexico Oklahoma Texas	142,424 582,723 1,840,171	136,318 565,819 1,736,966	4 3 6
Total	\$ 3,243,383	\$ 3,101,103	5
United States	\$29,724,988	\$29,173,089	2

SOURCE: U.S. Department of Agriculture.

#### INDUSTRIAL PRODUCTION

(Seasonally adjusted indexes, 1957-59 = 100)

Area and type of index	October	September	August	October
	1968p	1968	1968	1967r
TEXAS				
Total industrial production Manufacturing Durable Nondurable	169.4	168.9	168.6r	160.3
	194.8	194.0	190.5r	179.1
	208.8	208.6	206.9	189.0
	185.5	184.3	179.5r	172.5
MiningUtilities	123.6	123.7	126.2r	124.2
	214.1	214.1	224.9r	207.6
Total industrial production Manufacturing Durable Nondurable	165.0	164.4	163.9	157.2
	166.8	165.6	164.9	158.5
	169.2	167.6	167.0	160.7
	163.9	163.0	162.3	155.8
Mining	121.8	127.4	129.6	122.8
	202.2	203.0	201.1	188.7

p — Preliminary.
r — Revised.
SOURCES: Board of Governors of the Federal Reserve System.
Federal Reserve Bank of Dallas.

#### COTTON PRODUCTION

#### **Texas Crop Reporting Districts**

(In thousands of bales — 500 pounds gross weight)

Area	1968, indicated Nov. 1	1967	1966	1968 as percent of 1967
1-N - Northern High Plains	230	258	260	89
1-S - Southern High Plains	1,400	937	1,085	149
2-N - Red Bed Plains	270	218	177	124
2-S - Red Bed Plains	380	234	338	162
3 - Western Cross Timbers	20	12	18	167
4 - Black and Grand Prairies	410	264	484	155
5-N - East Texas Timbered Plains	25	19	29	132
5-S — East Texas Timbered Plains	45	39	42	115
6 - Trans-Pecos	165	158	127	104
7 - Edwards Plateau	60	23	27	261
8-N - Southern Texas Prairies	60	54	95	111
8-S - Southern Texas Prairies	100	98	134	102
9 - Coastal Prairies	80	117	82	68
10-N - South Texas Plains	25	20	33	125
10-S - Lower Rio Grande Valley	255	316	251	81
State	3,525	2,767	3,182	127

SOURCE: U.S. Department of Agriculture.

#### DAILY AVERAGE PRODUCTION OF CRUDE OIL

(In thousands of barrels)

Area	October 1968p	September 1968p	October 1967	Percent change from	
				September 1968	October 1967
ELEVENTH DISTRICT	3,487.6	3,491.1 3,036.4	3,614.6 3,147.0	-0.1	-3.5 -3.8
Gulf Coast	608.3	604.6	615.7	2	-1.2
West Texas	1,409.7	1,420.0	1,468.5	6 7	-4.0
East Texas (proper)	142.1	142.9	143.4	6	-10.2
Panhandle	85.1 784.1	88.4 780.5	94.8	-3.7	-4.9
Southeastern New Mexico Northern Louisiana	320.3 138.0	316.3 138.4	824.6 319.5 148.1	1.3	
OUTSIDE ELEVENTH DISTRICT	A Contract of	100000000000000000000000000000000000000		3	3.0
	5,549.9	5,556.0	5,387.2	1	.4
UNITED STATES	9,037.5	9,047.1	9,001.8	1	.4

p — Preliminary. SOURCES: American Petroleum Institute. U.S. Bureau of Mines. Federal Reserve Bank of Dallas.

#### NONAGRICULTURAL EMPLOYMENT

Five Southwestern States1

	Number of persons			Percent change Oct. 1968 from	
Type of employment	October 1968p	September 1968	October 1967r	Sept. 1968	Oct. 1967
Total nonagricultural					4.2
wage and salary workers	6,028,200	5,995,900	5,787,300	0.5	
Manufacturing	1,115,900	1,114,700	1,069,100	.1	4.4
Nonmanufacturing	4,912,300	4,881,200	4,718,200	.6	4.1
Mining	233,600	236,400	221,500	-1.2	5.5
Construction	389,700	392,400	381,800	7	2.1
Transportation and	111000		14.00 T (10.00)		2.8
public utilities	444,200	446,100	432,100	4	3.2
Trade	1,361,400	1,360,200	1,319,500	.1	3.6
Finance	289,700	289,600	279,700	.0	5.7
Service	925,600	924,100	875,400	.0 .2 2.9	5.0
Government	1,268,100	1,232,400	1,208,200	2.9	

Arizona, Louisiana, New Mexico, Oklahoma, and Texas.
 p — Preliminary.
 r — Revised.
 SOURCE: State employment agencies.

# 1968

# annual statement



deral reserve bank of dallas

# FEDERAL RESERVE BANK OF DALLAS

To the Member Banks in the Eleventh Federal Reserve District:

The Statement of Condition and the earnings and expenses of the Federal Reserve Bank of Dallas for the year 1968, with comparative figures for 1967, are shown herein. Lists of the directors and officers of the Bank and its branches as of January 1, 1969, are also included.

A review of economic and financial developments in the Nation and the District during 1968 is being presented in the January 1969 Annual Report Issue of the *Business Review* of this Bank.

Additional copies of these publications may be obtained upon request to the Research Department, Federal Reserve Bank of Dallas, 400 South Akard Street (mailing address: Station K, Dallas, Texas 75222).

Sincerely yours,

P. E. COLDWELL President

# statement of condition

ACCETO	Dec. 31, 1968	Dec. 31, 1967
ASSETS		
Gold certificate account	\$ 344,103,657	\$ 318,182,506
Redemption fund for Federal Reserve notes		70,247,329
Total gold certificate reserves	344,103,657	388,429,835
Federal Reserve notes of other Banks		30,530,500
Other cash	11,513,277	13,676,797
Discounts and advances	5,300,000	5,800,000
Bills	798,246,000 —	667,810,000
Notes		1,125,269,000
Bonds	232,989,000	254,434,000
Total U.S. Government securities	2,252,939,000	2,047,513,000
Total loans and securities		2,053,313,000
Cash items in process of collection		626,215,095
Bank premises		9,037,370
Other assets	137,692,922	106,066,517
TOTAL ASSETS	\$3,380,502,811	\$3,227,269,114
LIABILITIES		
Federal Reserve notes in actual circulation  Deposits:	\$1,575,001,366	\$1,432,827,205
Member bank — reserve accounts	1,229,448,111	1,149,734,038
U.S. Treasurer — general account	572,920	61,322,616
Foreign		8,120,000
Other	10,624,865	9,182,179
Total deposits	1,253,185,896	1,228,358,833
Deferred availability cash items	464,327,688	485,310,241
Other liabilities	16,456,361	11,845,535
TOTAL LIABILITIES	3,308,971,311	3,158,341,814
CARITAL ACCOUNTS		
CAPITAL ACCOUNTS		
Capital paid in	35,765,750	34,463,650
Surplus	35,765,750	34,463,650
TOTAL CAPITAL ACCOUNTS	71,531,500	68,927,300
TOTAL LIABILITIES AND CAPITAL ACCOUNTS	\$3,380,502,811	\$3,227,269,114

# earnings and expenses

	1968	1967
CURRENT EARNINGS		
Discounts and advances	\$ 1,215,553	\$ 175,641
U.S. Government securities		88,410,349
Foreign currencies	4,364,788	1,464,582
All other	34,700	35,223
TOTAL CURRENT EARNINGS	117,880,026	90,085,795
CURRENT EXPENSES		
Current operating expenses	11,661,711	11,197,900
Assessment for expenses of Board of Governors		625,596
Federal Reserve currency:	010,230	023,330
Original cost, including shipping charges	969,695	1,032,264
Cost of redemption, including shipping charges	15,960	29,501
Total	13,462,664	12,885,261
Less reimbursement for certain fiscal agency		
and other expenses	905,737	909,410
NET EXPENSES	12,556,927	11,975,851
PROFIT AND LOSS		
Current net earnings	105,323,099	78,109,944
Additions to current net earnings:		
Profit on sales of U.S. Government securities (net)	33,593	30,855
All other	461,514	83,126
Total additions	495,107	113,981
Deductions from current net earnings	13,040	5,424
Net additions	482,067	108,557
Net earnings before dividends and payments	10F 90F 166	70 212 501
to U.S. Treasury	105,805,166	78,218,501 2,027,223
Dividends paid	2,118,480	
Payments to U.S. Treasury (interest on F.R. notes)	1,302,100	74,941,628
Surplus, January 1		33,214,000
Surplus, December 31		\$ 34,463,650
=======================================	00,700,700	Ψ 54,405,050

### directors

#### FEDERAL RESERVE BANK OF DALLAS

CARL J. THOMSEN

MAX LEVINE CHAS. F. JONES J. V. KELLY MURRAY KYGER CARL D. NEWTON A. W. RITER, JR. HUGH F. STEEN C. A. TATUM, JR. (Chairman and Federal Reserve Agent), Senior Vice President, Texas Instruments Incorporated, Dallas, Texas

(Deputy Chairman), Retired Chairman of the Board, Foley's, Houston, Texas

President, Humble Oil & Refining Company, Houston, Texas

President, The Peoples National Bank of Belton, Belton, Texas

Chairman of the Board, The First National Bank of Fort Worth, Fort Worth, Texas

President, Fox-Stanley Photo Products, Inc., San Antonio, Texas

President, The Peoples National Bank of Tyler, Tyler, Texas

President, El Paso Natural Gas Company, El Paso, Texas

President and Chief Executive Officer, Texas Utilities Company, Dallas, Texas

#### EL PASO BRANCH

GORDON W. FOSTER ROBERT W. HEYER ROBERT F. LOCKHART C. ROBERT MCNALLY, JR. JOSEPH M. RAY

> ARCHIE B. SCOTT JOE B. SISLER

Vice President and Director, Farah Manufacturing Company, Inc., El Paso, Texas Director and Consultant, Southern Arizona Bank & Trust Company, Tucson, Arizona President, The State National Bank of El Paso, El Paso, Texas Rancher, Roswell, New Mexico

H. Y. Benedict Professor of Political Science, The University of Texas at El Paso, El Paso, Texas

President, The Security State Bank of Pecos, Texas

President, The Clovis National Bank, Clovis, New Mexico

#### HOUSTON BRANCH

R. M. BUCKLEY HENRY B. CLAY A. G. McNeese, Jr.

GEO. T. MORSE, JR. W. G. THORNELL JOHN E. WHITMORE M. STEELE WRIGHT, JR.

President and Director, Eastex Incorporated, Silsbee, Texas President, First Bank & Trust, Bryan, Texas

Chairman of the Board, Bank of the Southwest National Association, Houston, Houston, Texas

President and General Manager, Peden Iron & Steel Company, Houston, Texas President, The First National Bank of Port Arthur, Port Arthur, Texas

President, Texas National Bank of Commerce of Houston, Houston, Texas

President and General Manager, Texas Farm Products Company, Nacogdoches, Texas

#### SAN ANTONIO BRANCH

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J. R. THORNTON

Veterinarian and Rancher, Brackettville, Texas

President, Corpus Christi Bank and Trust, Corpus Christi, Texas

President, The Frost National Bank of San Antonio, San Antonio, Texas

President, Union National Bank of Laredo, Laredo, Texas

General Manager and Partner, Knowlton's Creamery, San Antonio, Texas

Professor of Business Statistics and Consulting Statistician to the Bureau of Business Research, The University of Texas, Austin, Texas

Chairman of the Board and President, State Bank and Trust Company, San Marcos, Texas

#### FEDERAL ADVISORY COUNCIL MEMBER

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President, First Security National Bank of Beaumont, Beaumont, Texas

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