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# DISTRICT SUMMARY

Sales at department stores in the Eleventh District, which rose sharply in February, increased further in March, and were about one-third higher than in March last year. Despite the heavy sales during February and March, the value of merchandise stocks at reporting stores in this district has increased moderately and at the end of March was substantially higher than a year earlier. The fairly even trend of industrial activity in this district which has prevailed since November 1943, continued during March. Delays in spring planting which have occurred in most sections of this district may result in the seeding of a smaller acreage of many crops than was indicated earlier. The indicated total planted acreage is larger, however, than the ten-year (1933-1942) average. Ranges and pastures are in generally good condition and livestock are making favorable progress.

#### BUSINESS

Department store sales in this district which rose considerably from January to February continued to expand during March. The increase in March contrasts with the sharp decline in sales which occurred in March 1943, following the heavy volume of scare buying in February of that year. In consequence, sales of reporting firms were 34 per cent larger than in the corresponding period of 1943. The two principal factors accounting for the increase in sales during March were (1) the heavy buying of luxury goods on which new or higher excise taxes became effective on April 1, and (2) the large scale buying of apparel and other items which are usually purchased prior to Easter, which came two weeks earlier this year than in 1943. This bank's adjusted index of department store sales, which makes allowance for seasonal factors and the variable date of Easter, rose to 247 per cent of the 1935-1939 average in March as compared with 241 per cent in February, and 185 per cent in March last year. Sales during the first quarter of 1944 were 16 Per cent above sales during the first quarter of 1943, reflecting a continuation of the sharply rising trend that has been in evidence in this district since the beginning of 1942. Sales at weekly reporting stores during the first two weeks of April were 18 per cent larger than sales during the corresponding period last

During March, sales of merchandise subject to the new or higher excise taxes increased tremendously. The greatest relative increase occurred in the sales of furs with March sales up 5 per cent over February and 217 per cent above those in the corresponding month last year, while sales of jewelry in March were 45 per cent greater than those in February and 155 per cent above sales in March last year. Sales of toilet articles and drugs increased 61 per cent from February to March and were 105 per cent above sales in the corresponding month last year.

Merchandise stocks at reporting stores increased less than usual at this season, but at the end of March were 17 per cent larger than on the corresponding date in 1943.

Dollar volume of sales in March at reporting furniture stores in this district were up 4 per cent over a year ago, whereas stocks at the end of the month were 19 per cent lower. Cash sales continued to rise in relative importance to total sales in

that they represented 20 per cent of total sales in March, 1944 and 17 per cent of total sales a year earlier. Throughout 1943 and the first part of 1944 the gap between an increasing trend in sales and a decreasing trend in inventories has become progressively larger, reflecting an increasing need of stocks to supply the demand. Although the dollar volume of sales has increased considerably, the increase in the physical volume of sales has been much smaller. Many consumers who have greatly increased their earnings are buying a more expensive type of furniture than was bought before the war. Some furniture dealers report that the stocks situation is critical even after some Government restrictions have been modified or lifted. The shortage of manpower and the lack of specific materials, such as furniture coverings, have restricted the volume of output by manufacturers. Some factories have concentrated on a few selected styles of furniture instead of the many styles manufactured formerly; in this way, the labor turnover has had much less effect on production.

# AGRICULTURE

Heavy early spring rains have delayed soil preparation and planting operations and cool weather has retarded seed germination throughout most of the Eleventh District. The rapid drying out of topsoil caused by high winds in late March and early April has enabled farmers to proceed with field work in many sections of this district but has tended to harden the soil and to make field work difficult in some sections, particularly in the black land belt. The soggy condition of fields was still retarding farm work in eastern and southern counties of Texas in the middle of April. The delay in spring planting and shortage of farm labor may result in the seeding of a smaller acreage than was requested in the farm goals set for this year. Texas farmers indicated on March 1 that the total acreage to be planted in the State would be only fractionally larger than last year, although considerably larger than the 1933-1942 average. Indicated acreages for all major crops except sorghums and rice are below the acreage goals set in January. The indicated net increase from last year in feed crops to be planted is quite small in relation to the larger number of livestock on farms. The acreage in oats and sorghums is expected to be larger than in 1943, whereas plantings of corn, barley and tame hay will probably be smaller. The acreages in peanuts and potatoes are also expected to be smaller than in 1943.

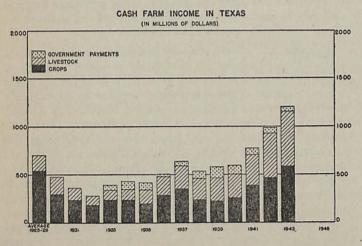
The excellent subsoil moisture condition created by above normal spring rains in this district has stimulated growth of range feeds, pastures and small grains. Prospects for the Texas wheat crop, most of which was seeded late after an exceptionally dry fall, improved substantially during March. The April 1 estimate of the Texas wheat crop was increased to 39,338,000 bushels, which is 8 per cent larger than the 1943 crop. The anticipated per acre yield of 8.5 bushels is above the 1933-1942 average but 17 per cent below the average yield of last year. Frosts and cool weather during March retarded the progress of truck crops in most sections of Texas and rains delayed planting of onions and tomatoes in north Texas. Hardy vegetables, such as beets, carrots and cabbage, continued to make good progress. Damage to deciduous fruit from late March freezes was severe

in west and north Texas, but the average condition of peaches in the State on April 1, although below normal, was much better than at the same time in 1943.

Ranges throughout this district improved during March and on April 1 were in generally good condition. The condition of ranges in Texas was more favorable than on the same date last year and 6 points higher than the 20-year average for April 1. New range and pasture growth is providing excellent feed in all parts of Texas except in some northwestern and western sections, but growth of range feeds has been retarded throughout most of Arizona and New Mexico by the depletion of surface moisture caused by high winds. The improvement in range feeds seems to be influencing farmers and ranchmen in this district to hold a larger percentage of their cattle than is customary at this season. Despite the presence of a near record number of cattle on farms on January 1, receipts of cattle at the principal Texas markets during the first quarter of 1944 were smaller than during the same period in the preceding two years, and movement of cattle to feeding areas was much smaller than during the same period in 1943. Early lambs in this district have made progress because of favorable weather and good range feed conditions. Shearing has been started, but has been delayed by the shortage of labor, and heavy marketings of shorn lambs in Texas will probably not occur until May and June. Preliminary estimates of the mohair clip in Texas, which is almost finished, indicate a slight decline in mohair production from last year.

### FARM CASH INCOME

Increased output of farm products and higher agricultural prices have resulted in a marked rise in farm cash income in Texas and in the nation as a whole since the beginning of the war. The accompanying chart illustrates the rapid rise in farm cash income in Texas to an all-time peak of \$1,213,000,000 in 1943, which is more than twice as large as the 1940 farm cash income of the State and 70 per cent above the 1925-1929 average. Although farm production costs have also increased considerably, resulting from an estimated rise in average prices of commodities purchased by farmers of slightly more than 30 per cent and from a 125 per cent increase in farm wage rates between 1940 and 1943, net farm cash income in the State has apparently increased substantially. The improved cash position of farmers has contributed to a liquidation of farm debt, a rise in land values and an increase in farm sales, particularly for cash, a rise in bank deposits in agricultural areas, and a general increase in rural retail sales.



No marked change in the relative importance of the sources of farm cash income in the State has occurred since 1940. Continuing the trend which began after the last war, the portion of Texas farm cash income derived from livestock increased from 41 per cent in 1940 to 47 per cent in 1943. Government payments declined in importance, representing only 5 per cent of the total in 1943 as compared with 14 per cent in 1940. The relative importance of the principal field crops as a source of cash income in the State has changed very little since 1940 but as is indicated in the accompanying table, the amount of cash income from truck crops, citrus fruit and peanuts increased markedly and accounted for a slightly greater percentage of total cash income in 1943 than in 1940.

The rising trend of farm cash income in Texas continued into 1944. Total farm cash income for January 1944 declined less than seasonally from December and was 14 per cent larger than in January 1943. Income from crops, which was 30 per cent higher than in January 1943, accounted for the increase. Farm cash income from livestock and livestock products was almost 10 per cent smaller than in January of last year, reflecting chiefly the lower average livestock prices received by farmers.

CASH FARM INCOME (Millions of dollars)

		Tex	as-		Five states*			
	1943	1942	1941	1940	1943	1942	1941	1940
Total farm income Crops	1,213.2 584.9	993.1 469.0	770.2 382.7	596.9 263.1	2,113.6 1,007.1	1,767.7 854.8	1,326.1 649.9	1,045.6 $462.5$
Livestock and live- stock products	574.0	463.9	323.9	247.3	1,015.1	810.8	567.7	440.4
Government pay- ments	54.3	60.2	63.6	86.5	91.4	102.1	108.5	142.7
Principal crops: Cotton	275.8	228.8	220.4	139.0	427.4	356.4	319.5	214.0
Cottonseed	47.9	45.6	42.9	21.1	73.8	71.0	62.6	31.1
Food grains† Wheat	74.1 40.4	67.5 45.4	36.1 22.5	33.1 20.0	141.6 75.7	164.1 102.9	97.6 62.6	80.9 52.1
Feed crops‡ Corn	40.5 12.5	27.0 10.1	22.2 7.5	15.8 5.5	69.8 19.0	53.3 17.2	39.6 13.4	30.2 10.0
Oil bearing crops* Peanuts	24.0 23.2	$\frac{21.9}{21.2}$	6.1	5.4 5.1	34.4 30.0	31.7 28.5	8.7 7.7	7.6 6.6
All vegetables <sup>6</sup> Irish potatoes Truck crops	69.8 6.7 65.6	44.5 5.4 35.3	32.0 3.8 25.9	29.4 1.8 25.4	143.7 15.0 120.5	88.1 9.2 67.4	58.6 5.8 45.9	51.1 4.1 41.4
Fruits Citrus fruits	31.4 28.6	24.1 21.1	13.6 10.8	8.9 6.5	47.5 34.6	41.1 27.1	22.9 13.6	17.6 9.1

\*Arizona, Louisiana, New Mexico, Oklahoma and Texas. †Includes wheat, rye, rice and buckwheat. ‡Includes corn, oats, barley, grain sorghums and hay. \*Includes flaxseed, peanuts and soybeans. •Includes truck crops, potatoes, sweet potatoes, dry edible beans and dry field peas.

SOURCE: United States Department of Agriculture.

#### FINANCE

The reserve balances of member banks in this district declined considerably during the last half of March when the Treasury made heavy withdrawals from war loan accounts at depository banks and when settlement was made for checks drawn on commercial banks for the payment of income taxes. In the first half of April, however, reserve balances rose substantially and averaged \$520,000,000, or approximately the same as that in the first half of each of the preceding two months. In the last half of March when reserve balances declined and required reserves increased, excess reserves of member banks declined to \$95,900,000, or to the lowest level reached for any reporting period during the current year, and were nearly \$30,000,000 lower than during the corresponding period last year. The

average balances carried by member banks with correspondents declined to \$558,000,000 during the last half of March, which was the lowest since September 1942.

The circulation of Federal Reserve notes of this bank, which declined considerably during the third week of March largely as a result of the return of currency used in paying income taxes, expanded sharply over the month-end and reached an all-time peak of \$434,000,000 on April 4. At the middle of April, Federal Reserve note circulation amounted to \$432,000,000, or \$5,500,000 higher than at the middle of March and \$15,000,000 above the amount at the beginning of the year. The net increase in circulation between March 15 and April 15 this year, however, was smaller than that which occurred in the corresponding period of last year.

The deposits of weekly reporting member banks in this district showed a further decline of \$22,600,000 between March 15 and April 12. The decline was due to the net withdrawal of approximately \$39,000,000 of Government and interbank deposits which was only partially counterbalanced by a rise of \$16,400,000 in adjusted demand and time deposits. The funds to meet the withdrawals were provided largely by a decline of \$4,600,000 in loans and a reduction of \$16,400,000 in investments. Commercial, industrial and agricultural loans, which ordinarily decline during the first half of the year, have shown an upward trend this year and at the middle of April were \$5,600,000 higher than four weeks earlier and approximately \$26,000,000 greater than those on the corresponding date last year. On the other hand, loans to brokers and dealers in securities and other loans for security trading, which had risen considerably during the Fourth War Loan Drive showed a further decline of \$8,900,000 during the four weeks ended April 12. "All other" loans, which includes personal and instalment loans, declined \$2,200,000 during the four weeks. The net decline in investments was due largely to the reduction in holdings of Treasury bills and certificates of indebtedness. During the fourweek period, these banks made net withdrawals of \$5,200,000 from their balances with correspondents and added \$4,800,000 to their reserves with the Federal Reserve bank.

# INDUSTRY

During the first quarter of 1944, construction activity in the Eleventh District continued approximately at the level to which it declined in the last six months of 1943. The value of awards during the first three months of this year, which totaled \$47,000,000, was 72 per cent smaller than during the same period in 1943 and only slightly larger than during comparable periods in 1939 and 1940. The acute shortage of lumber for civilian use resulting from the heavy consumption by the armed services and the shortage of labor at sawmills, apparently continues to deter construction in this area. Available data as to production of lumber in the Southwest indicate that the declining trend in Production which began early in 1943 has continued into 1944. Although shipments of lumber from pine mills have likewise declined, they have been large relative to current production

# CONDITION OF THE FEDERAL RESERVE BANK

	April 15, 1944	April 15, 1943	March 15,
Total cash reserves	\$547,389	\$608,641	\$557,390
Discounts for member banks	None	125	2,422
Industrial advances	3	29	12
United States Government securities	460,997	205,220	430,324
All other investments	None	30	None
Total earning assets	461,000	205,404	432,758
Member bank reserve deposits	526,389	506,928	527,764
Federal Reserve Notes in actual circulation	431,884	280,797	426,240

# CONDITION STATISTICS OF 33 MEMBER BANKS IN LEADING CITIES (Thousands of dollars)

(Industrial of doi:	tard)			
	April 12, 1944	April 14, 1943	March 15, 1944	
Total loans and investments	\$1,382,028	\$1,047,257	\$1,403,029	
Total loans	333,295	284,354	337,898	
Commercial, industrial, and agricultural loans	232,453	206,564	226,846	
Loans to brokers and dealers in securities	2,477	1,648	5,276	
Other loans for purchasing or carrying securities	32,404	14,744	38,488	
Real estate loans	19,825	18,674	18,971	
Loans to banks	101	154	109	
All other loans	46,035	42,570	48,208	
Total investments	1,048,733	762,903	1,065,131	
U. S. Treasury bills	92,983	107,215	98,072	
U. S. Treasury certificates of indebtedness	258,887	130,931	267,042	
U. S. Treasury notes	195,865	106,296	190,404	
U. S. Government bonds	413,918	311,328	421,183	
Obligations guaranteed by United States Gov't	39,496	49,028	40,435	
Other securities	47,584	58,105	47,995	
Reserves with Federal Reserve Bank	302,857	299,713	298,078	
Balances with domestic banks	202,035	286,654	207,225	
Demand deposits—adjusted*	1,055,979	945,709	1,043,176	
Time deposits	174,252	139,168	170,705	
United States Government deposits	180,107	40,027	208,968	
Interbank deposits	419,667	458,432	429,795	
Borrowings from Federal Reserve Bank	None	None	None	

\*Includes all demand deposits other than interbank and United States Government, less cash items reported as on hand or in process of collection.

#### DEBITS TO INDIVIDUAL ACCOUNTS

	(Th	ousands of do	llars)		
	March	March	Petg.change	February	Petg.change
	1944	1943	over year	1944	over month
Abilene		\$ 17,266	— 1	\$ 19,128	
					-11
Amarillo	42,241	49,019	-14	40,673	+ 4
Austin	103,455	128,459	-19	79,409	+30
Beaumont	53,565	51,494	+ 4	56,977	- 6
Corpus Christi	44,948	40,772	+10	43,450	+ 3
Corsicana	6,687	6,323	+ 6	6,185	+ 3 + 8
Dallas	517,331	469,465	+10	546,209	- 5
El Paso	64,607	57,438	+12	62,053	+ 4
Fort Worth	195,958	189,460	+3	190,510	+ 4 + 3
Galveston	43,789	39,107	+12	47,267	T 7
	554,375	452,161	+23		
Houston				479,857	+16
Laredo	11,448	10,844	+ 6	11,901	- 4
Lubbock	28,959	26,049	+11	30,522	- 5
Monroe, La	18,683	17,104	+ 9	18,593	+ †
Port Arthur	25,034	21,068	+19	24,060	# #
Roswell, N. M	8,584	8,345	+ 3	10,580	-19
San Angelo	14,003	14,589	- 4	12,706	+10
San Antonio	143,081	136,286	+ 5	139,499	+ 3
Shreveport, La	81,602	70,704	+ 5 +15	78,004	+ 3 + 5
Texarkana*	18,496	19,039	- 3	18,754	- 1
Tuesda Ania	29,284	27,493		27,811	1 2
Tucson, Ariz			$^{+7}_{+24}$		+ 5 + 2 + 7
Tyler	21,172	17,092	+24	20,729	+ 2
Waco	26,872	35,205	-24	25,010	+7
Wichita Falls	27,696	24,482	+13	25,385	+ 5 + 2 + 7 + 9
Total—24 cities	\$2,098,886	\$1,929,264	+ 9	\$2,015,272	+4

\*Includes the figures of two banks in Texarkana, Arkansas, located in the Eighth District. †Change less than one-half of one per cent.

# GROSS DEMAND AND TIME DEPOSITS OF MEMBER BANKS (Average of daily figures—Thousands of dollars)

		Combin	ed total	Reserve ci	ty banks	Country	banks
		Gross demand	Time	Gross demand	Time	Gross demand	Time
March	1942	\$1,804,123	\$227,091	\$1,036,318	\$126,307	\$ 767,805	\$100,784
March	1943	2,693,849	232,878	1,464,442	136,259	1,229,407	96,620
November	1943	3,289,107	255,839	1,750,074	153,980	1,539,034	101,859
December	1943	3,285,642	263,522	1,731,939	160,223	1,553,704	103,299
January	1944		270,576	1,699,310	165,973	1,543,056	104,603
February	1944		274,586	1,698,429	169,105	1,578,698	105,481
March	1944		277,705	1,725,356	171,392	1,594,870	106,313
		SA	VINGS D	EPOSITS			

	, , ,	March	31, 1944	Percentage change in savings deposits from	
	Number of reporting banks	Number of savings depositors	Amount of savings deposits	March 31, 1943	Feb. 29, 1944
Beaumont	3 8	10,850 97,423	\$ 5,135,003 37,925,082	$+17.5 \\ +30.1$	$^{+\ 2.0}_{+\ 2.6}$
El Paso	2 3 4	23,067 34,543 20,439	11,578,346 17,976,443 13,704,974	$^{+36.9}_{+29.4}$ $^{+19.4}$	$^{+\ 3.0}_{+\ 2.3}_{+\ 2.3}$
HoustonLubbock	10 2	82,396 864	41,374,687 475,197	$^{+19.5}_{+3.8}$	+ 1.9 + .1
Port Arthur	5	5,231 30,558 27,903	3,570,788 24,558,116 14,838,827	$^{+18.5}_{+22.3}_{+20.7}$	$^{+\ 1.8}_{+\ 2.2}_{+\ 2.7}$
Waco	3 3	7,922 6,593	5,166,890 3,607,378	$^{+\ 9.2}_{+\ 4.6}$	+ 3.8 + .7
Total	-	399,545	\$211,065,333		$\frac{+1.8}{+2.2}$

and stocks of lumber at the mills have been greatly reduced. In contrast, stocks of Portland cement now on hand in Texas are the largest of record. Although production at Texas cement mills has declined fairly steadily since May 1943 and during the first two months of 1944 was smaller than during the comparable months of any year since 1938, shipments have declined even more rapidly. At the end of February, stocks of cement at Texas mills equaled approximately two and one-half months' supply at current levels of shipment.

Daily average production of crude oil in the Eleventh District was 30 per cent greater during March of this year than in the same month of 1943 but 3 per cent smaller than the all-time peak reached in November 1943, and slightly below the level maintained since that month. Some of the facilities to handle the increased production of crude petroleum in this district were not completed on schedule and stocks accumulated rapidly, reaching an all-time peak in this district on February 19, 1944. Two pipe lines which were completed in March are now providing additional outlets for crude from west Texas. The daily production allowable for Texas in April is somewhat larger than that for March, with most of the increase being assigned to west Texas. Stocks of crude petroleum in the Eleventh District have declined slightly from the peak reached in February but on April 1 were still 7 per cent larger than a year earlier. Outside this district, stocks of crude oil declined fractionally during March and at the end of the month were 11 per cent smaller than a year earlier.

During the first quarter of 1944, the petroleum industry completed 1,330 wells in this district, as compared with 960 wells during the same period in 1943. Drilling in this district has been concentrated in west, north and south Texas during recent months. Acceleration of drilling activity is anticipated in these and in other areas during the remainder of the year, but shortages of labor and equipment will probably prevent the industry from returning to the level of activity maintained prior to 1942.

Consumption of cotton at textile mills in Texas and in the United States increased more than seasonally in March, but was

	Ma	rch 1944		ge change on from	Jan. 1 to	Mar. 31, 1944	
A CONTRACTOR	No.	Valuation	Mar. 1943	Feb. 1944	No.	Valuation	from 1943
Abilene	9	\$ 11,290	+ 14	+ 48	86	\$ 149,095	+624
Amarillo	98	188,395	+446	†	158	269,412	+ 78
Austin	108	57,364	+ 21	+218	260	106,930	+ 35
Beaumont	138	48,957	+ 10	- 71	365	234,800	- 88
Corpus Christi	138	104,357	<b>— 70</b>	- 25	355	344,862	- 32
Dallas	588	433,797	+219	+ 39	1,733	2,113,958	+373
El Paso	79	40,285	- 34	+ 51	186	104,761	- 22
Fort Worth	270	374,468	+319	+ 95	662	830,633	$^{+\ 32}_{+\ 5}$
Galveston	93	46,686	79	- 55	303	267,513	+ 5
Houston	232	555,832	- 84	+ 27	659	1,482,572	59
Lubbock	112	39,628	+153	+ 23	283	89,940	+103
Port Arthur	50	30,848	+139	+387	115	78,986	+188
San Antonio	848	378,482	+ 68	- 1	2,054	1,032,080	+136
Shreveport, La	167	103,044	+178	+ 95	365	204,983	+190
Waco	89	114,585	+ 84	- 22	220	279,867	+131
Wichita Falls	41	33,567	+452	+ 90	109	69,987	+225
Total	3,060	\$2,561,585	- 47	+ 25	7,913	\$7,660,379	- 9
†Indicates char	ige over	1.000 per c	ent.				

VALUE OF		CTION CON		WARDED	
	March	usands of doll March	February	January 1	to March 31
	1944	1943	1944	1944	1943
Residential	\$ 21,340 5,623 15,717	\$ 15,997 493† 16,490	\$ 8,791 1,973 6,818	\$ 46,953 11,762 35,191	\$ 168,416 41,336 127,080
United States*—total Residential All other	176,383 35,164 141,219	339,698 71,786 267,912	137,246 24,861 112,385	472,867 101,022 371,845	1,083,876 275,893 807,983
†Negative caused by rev	rision of prio	r month's ent	ry.		

\*37 states east of the Rocky Mountains. SOURCE: F. W. Dodge Corporation.

CRUDE	OIL	PRODUCTION-(	Barrels)
			-

	March 1944		Increase or decrease in dail average production from		
	Total production	Daily avg. production	March 1943	February 1944	
North Texas	7,309,950 10,600,900 14,976,700 9,032,700	235,805 341,965 483,119 291,377	+10,745 $+123,907$ $+59,919$ $+118,479$	$\begin{array}{r} -5,757 \\ -18,706 \\ -18,481 \\ +2,889 \end{array}$	
Total Texas  New Mexico North Louisiana	57,852,850 3,499,200 2,369,700	1,866,221 112,877 76,442	$ \begin{array}{r} +160,458 \\ +473,508 \\ +19,658 \\ -12,753 \end{array} $	$ \begin{array}{r} -2,479 \\ -42,534 \\ -65 \\ -687 \end{array} $	
Total District SOURCE: Estimated from A	63,721,750 American Petro	2,055,540	+480,413	-43,286	

#### COTTONSEED AND COTTONSEED PRODUCTS

Te	xas	United	States-
August 1 to	o March 31	August 1 to March 3	
This season 898,650 852,572	Last season 1,004,688 960,253	This season 3,866,542 3,505,664	Last season 4,396,119 3,987,008
90,747	77,390	449,654	481,142
255,543 404,328 200,568 255,271	276,322 429,820 237,686 285,067	1,090,724 1,625,283 818,516 1,047,230	1,235,804 1,763,723 962,345 1,199,207
10,486 14,706 4,594 69,301	8,937 6,960 9,727 83,228	33,255 63,830 21,715 260,743	29,868 39,532 26,118 302,338
	August 1 t This season 898,650 852,572 90,747 255,543 404,328 200,568 255,271 10,486 14,706 4,594 69,301	August 1 to March 31 This season	$\begin{array}{c cccc} \textbf{This season} & \textbf{Last season} & \textbf{This season} \\ 898,650 & 1,004,688 & 3,866,642 \\ 852,572 & 960,253 & 3,505,664 \\ \hline \\ 90,747 & 77,390 & 449,654 \\ \hline \\ 255,543 & 276,322 & 1,090,724 \\ 404,328 & 429,820 & 1,625,283 \\ 200,568 & 237,686 & 818,516 \\ 255,271 & 285,067 & 1,047,230 \\ \hline \\ 10,486 & 8,937 & 33,255 \\ 14,706 & 6,960 & 63,830 \\ 4,594 & 9,727 & 21,715 \\ 69,301 & 83,228 & 260,743 \\ \hline \end{array}$

### DOMESTIC CONSUMPTION AND STOCKS OF COTTON-(Bales)

Consumption at: Texas mills United States mills	March 1944 17,927 902,102	March 1943 25,375 997,422	February 1944 15,971 811,274	139.386	March 31 Last season 173,321 7,500,302
U.S. stocks—end of month: In consuming estab'ments. Public stg. & compresses	2,290,201 10,887,457	2,489,176 11,463,831			

## LIVESTOCK RECEIPTS-(Number)

		Fort Worth	1				
	March	March	February	March	March	February	
	1944	1943	1944	1944	1943	1944	
Cattle	41,284	63,745	36,824	14,037	16,442	13,837	
Calves	13,394	18,832	15,334	15,606	20,914	16,300	
Hogs	127,837	92,765	108,529	13,276	14,120	13,703	
Sheep	55,321	76,348	35,121	9,371	21,438	11,594	

#### COMPARATIVE TOP LIVESTOCK PRICES (Dollars per hundred weight)

		Fort Worth	1	San Antonio -			
	March 1944	March 1943	February 1944	March 1944	March 1943	February 1944	
Beef steers	\$16.00	\$15.50	\$15.25	\$14.50	\$13.50	\$14.50	
Stocker steers	14.00	15.50	14.00		******	*:::::	
Heifers and yearlings	15.75	15.00	15.00	15.00	14.00	14.50 12.00	
Butcher cows	12.25	13.50	12.00	12.00	12.50	14.25	
Calves	14.25 13.75	$15.00 \\ 15.25$	14.25 13.65	14.25 13.65	14.50 14.75	13.55	
Lambs	16.00	16.00	15.50	14.50	13.50	14.50	

# CASH FARM INCOME

The second secon	Janua	ry 1944	Total receipts		
	Receip	pts from————————————————————————————————————	January 1944	January 1943	
Arizona. Louisiana. New Mexico Oklahoma Texas.	10,387 11,547 2,591 8,505 61,699	2,301 7,106 2,267 18,325 29,509	12,688 18,653 4,858 26,830 91,208	$11,973 \\ 13,160 \\ 6,162 \\ 23,289 \\ 80,136$	
Total	94,729	59,508	154,237	134,720	

\*Includes receipts from the sale of livestock and livestock products. SOURCE: United States Department of Agriculture.

PLANTED ACRES—TEXAS—(Thousands of acres)

Indicated
Average Planted March Planted F Indicated Actual Harvest 1943 Average 1933-42 1944 Crops 1942 1943 1943 5,751 1,897 571 38 5,164 5,610 1,846 254 30 1,897 549 20 450 38 Flaxseed
Rice
All sorghums.
Potatoes
Sweet potatoes
Soybeans alone
Cowpeas alone
Peanuts alone
Tame heav 7,962 76 75 52 336 408 7,249 7,599 75 72 52 336 6,152 6,512 52 59 70 72 75 580 46 515 610 1.558 Tame hay. 1.034

SOURCE: United States Department of Agriculture.

\*Short-time average.

considerably smaller than in the same month last year. Output of cotton textiles has been limited by shortage of labor at the mills, and cotton consumption for the first eight months of the current season has been somewhat below the high levels attained during the same periods in the preceding two seasons. The War Manpower Commission has placed the entire cotton textile industry on a mandatory 48-hour week, effective May 14, 1944, in an attempt to increase the production of cotton goods.

Receipts and crushings of cottonseed at United States and at Texas cottonseed mills declined seasonally in March. Production of cottonseed oil, cake and meal and hulls at Texas mills was considerably smaller during the first eight months of this season than during comparable periods in most preceding Years. Shipments of all products, except linters, were also smaller, however, and stocks of cottonseed oil and cake and meal at Texas mills were higher on March 31, 1944, than on the same date last year, although much lower than on the same date in other recent years. Stocks of hulls at the end of March 1944, were at an all-time low for the date. Operations at United States cottonseed mills have followed approximately the same pattern: production of all cottonseed products has been lower this season than in earlier seasons and shipments of all products, except linters, have been below the 1933-1942 average. On March 31, 1944, stocks of crude oil and cake and meal at United States mills, although higher than for the same date in the last two years, were much below average, and stocks of hulls were the lowest of record for that date.

#### WHOLESALE AND RETAIL TRADE STATISTICS

Parantage shares in										
	Number -	Percentage change in— Net sales—Stocks ‡—								
Retail trade: Department stores:	of reporting firms	March March 1943	1944 from February 1944	Jan. 1 to Mar. 31, 1944 from 1943	March March 1943	1944 from February 1944				
Total 11th Dist Dallas Fort Worth Houston San Antonio Shreveport . La Other cities	47 7 4 7 5 3 21	+34 +48 +31 +32 +24 +34 +24	$\begin{array}{c} +23 \\ +22 \\ +20 \\ +22 \\ +26 \\ +27 \\ +24 \end{array}$	$     \begin{array}{r}     +16 \\     +23 \\     +16 \\     +15 \\     +5 \\     +23 \\     +10     \end{array} $	+17 +27 +12 +18 +19 +1	+ 4 - † +11 + 4 + 7 				
Retail furniture: Total 11th Dist Dallas Houston San Antonio	62 6 7 3	+ 4 + 3 - 1 - †	+20 +30 +14 +24		-19 -45 	- † -14				
Independent stores:* Oklahoma Texas	392 868	+17 +22	+14 +19	+10 +11						
Wholesale trade:* Machinery, eqp't & supplies. Automotive supplies Drugs. Groceries. Hardware Surgical equipment. Tobacco & products.	4 6 6 21 12 5 4	+57 +17 +11 +12 - 1 +32 +16	+40 - 4 +14 + 7 + † +12 +10	$\begin{array}{c} \cdots \\ +13 \\ +9 \\ +5 \\ +25 \\ +17 \end{array}$		+ 5 3 + 1				

<sup>\*</sup>Compiled by United States Bureau of Census.

#### INDEXES OF DEPARTMENT STORE SALES AND STOCKS

Sales (1935-1939=100): Without seasonal adjustment With seasonal adjustment	March	February	January	March
	1944	1944	1944	1943
	227	200	177	168
	247	241	206	185
Stocks (1923-1925 = 100) Without seasonal adjustment With seasonal adjustment	101	97	98	86
	98	101	112	83

# THE 1943 RETAIL CREDIT SURVEY—ELEVENTH FEDERAL RESERVE DISTRICT

The Research and Statistical Department of the Federal Reserve Bank of Dallas has completed the tabulation of data for this district in connection with the second Retail Credit Survey conducted by the Federal Reserve System. Although the principal items on which data were collected were sales, broken down among cash, open account, and instalment account, and accounts receivable outstanding, some very interesting facts were reflected in the data obtained on balance sheet items. The tabulation and analysis covered data from approximately 500 firms in 23 cities of this district.

With dollar volume of sales in 1943 up 43 per cent over sales in 1942, women's specialty stores showed the largest increase in sales among the fifteen types of businesses reporting cash and credit sales. Department store sales were up 42 per cent, followed by an increase of 38 per cent in jewelry store sales. Substantial increases in sales were recorded in some other lines of trade, but some types of businesses handling hard merchandise showed declines in sales. Household appliance stores reported a decrease of 36 per cent in sales as compared with those in 1942. Restrictions, rationing and lower inventories contributed to this decrease. The next largest decrease in sales, amounting to 18 per cent, was reported by heating and plumbing equipment dealers. Sales of lumber and building material were down 10 per cent, and hardware store sales showed a decrease of 4 per cent. Merchandise stocks held by reporting firms in most of the lines surveyed were lower at the end of 1943 than those at the end of 1942, although stocks of women's specialty stores at the end of 1943 were 8 per cent above those at the end of 1942, despite record sales during 1943.

Cash sales of all types of businesses reporting increased in relative importance to total net sales in 1943 as compared with

1942, reflecting in large part the ability of the consuming public to pay cash and in small part the effect on credit sales of Regulation W. Charge account receivables at the end of 1943 did not show consistent changes among the various lines from the amount outstanding at the end of 1942. However, a significant and consistent trend was the decrease in instalment accounts receivable during 1943. The declines ranged from 72 per cent for household appliance stores to 3 per cent for jewelry stores, and the average of the percentage decreases for all firms reporting instalment account receivables was 38 per cent.

The balance sheet items obtained for the first time this year in the Retail Credit Survey have provided some very interesting data. Although the reporting sample was inadequate for certain types of businesses, sufficient data were received to give a fairly accurate general description. Of the four items analyzed, namely, cash on hand, demand deposits at banks, marketable securities and notes payable to banks, only the first of these items showed an erratic trend by types of businesses; some reported increases, while others showed decreases in cash on hand on December 31, 1943 as compared with December 31, 1942. Percentage changes in demand deposits showed consistently large increases during 1943, ranging from 12 per cent for lumber and building material dealers to 240 per cent for milk dealers. Demand deposits of department stores, men's clothing stores, and household appliance stores showed increases of over 100 per cent. Almost fantastic percentage increases occurred in the volume of marketable securities held by reporting firms on December 31, 1943 as compared with those holdings on December 31, 1942. These percentage increases were as high as 4,952 per cent for jewelry stores, 967 per cent for men's clothing stores. and 408 per cent for department stores. The exceptionally large

<sup>\$</sup>Stocks at end of month.

<sup>†</sup>Change less than one-half of one per cent.

increases in the holdings of marketable securities during 1943 reflected the fact that businesses generally held relatively small amounts of securities at the end of 1942, but made substantial investments during 1943 when accounts receivable and inventories were reduced sharply. The firms reporting balance sheet items had total holdings of securities on December 31, 1943 of \$5,445,000 as compared with \$1,693,000 a year earlier. Their demand deposits at banks increased from \$4,556,000 to \$8,197,000 during 1943.

Notes payable to banks on December 31, 1942 by the firms in our sample had been either reduced considerably or liquidated entirely by December 31, 1943. These changes reflect the exceptionally liquid position of most business concerns that has been achieved during the war period and the backlog of purchasing power that is being built up by business concerns for the postwar adjustment period.

There is given below a brief resume of developments in the major lines of business covered in the Survey.

# Department Stores

Stores in this group reporting both cash and credit sales showed an increase of 42 per cent in total sales in 1943 over 1942; most of this increase was attributed to cash sales. Cash sales were 51 per cent of total sales in 1943, whereas in 1942 they represented only 43 per cent of total sales. The decrease in sales of restricted durable goods was more than counterbalanced by the large gain in sales of other lines of goods.

The selected balance sheet items reflected the sound financial condition of these firms. Demand deposits at banks at the end of 1943 were twice as large as these deposits reported at the end of 1942. Holdings of marketable securities increased over 400 per cent, and these firms had no notes payable to banks at the end of 1943.

# Clothing Stores

The following types of businesses were analyzed under this heading: men's clothing stores, men's and women's apparel stores, women's specialty stores, and shoe stores. Men's and women's apparel stores reported an increase of 48 per cent in total sales in 1943 over 1942; most of this increase was derived from sales of women's apparel. Year-end stocks for this group in general were lower in 1943 than in 1942, the one exception being an increase of 8 per cent in stocks of women's specialty stores.

Year-end demand deposits at banks had approximately doubled during 1943, while investments in marketable securities showed increases ranging from 178 per cent by men's and women's apparel stores to 967 per cent for men's clothing stores. In every case these firms as a group either liquidated their indebtedness to banks or reduced these debts considerably during 1943.

# Furniture Stores

Although prewar stocks were becoming depleted rapidly during 1943, sales of merchandise manufactured under wartime restrictions contributed to a gain of 21 per cent in total sales over 1942. Year-end dollar volume of stocks at reporting firms was 24 per cent less than a year earlier. Despite credit regulations and higher consumer incomes, the relative proportions of cash sales and credit sales to total sales did not change appreciably in 1943 compared with 1942. Instalment sales in 1943 were 15 per cent higher than in 1942 but represented a slightly lower proportion of total sales in 1943 than in 1942. Year-end instalment receivables were down 27 per cent from

a year ago. Charge account sales constituted approximately the same proportion of total sales in 1943 as in 1942.

Firms reporting balance sheet items showed no change in yearend cash on hand, but demand deposits at banks increased 93 per cent over a year ago. The financial position of these reporting firms was further strengthened by substantial increases in the volume of marketable securities held, and by a considerable reduction in the amount of notes payable to banks.

# Hardware, Household Appliance and Heating and Plumbing Equipment Dealers

Priorities and production restrictions have been two principal factors influencing the trend of sales in this group. The largest decrease in the dollar volume of sales was reported by household appliance stores, total sales being 37 per cent smaller than those in 1942. Heating and plumbing equipment dealers reported a 22 per cent decrease in sales, while sales of hardware stores were down only 2 per cent. Year-end inventories of household appliance stores and hardware stores were down 26 per cent and 21 per cent, respectively, whereas heating and plumbing equipment dealers reported an increase of 14 per cent in inventories for similar dates. In each of these lines cash sales accounted for a greater proportion of total sales in 1943 than in 1942.

Sufficient data were not reported to analyze balance sheet items for this group. The small number of firms reporting these items showed either a small increase or a definite decrease in marketable securities held at the end of 1943 compared with a year earlier.

### Jewelry Stores

The 1943 sales of the firms reporting sales and stocks were 34 per cent above the dollar volume of sales in 1942, while year-end stocks remained about the same. Cash sales increased 79 per cent and represented 57 per cent of total sales in 1943, whereas these sales constituted only 44 per cent of total sales in 1942.

While year-end demand deposits of these firms increased only 37 per cent, marketable securities investments increased considerably. The large percentage increase in the latter item is due to the fact that reporting firms held only a small volume of marketable securities at the end of 1942. Notes payable to banks at the end of 1942 were liquidated by the end of 1943.

## Lumber and Building Material Dealers

The sample covering total sales and year-end stocks included 53 firms. The aggregate sales of these firms in 1943 were 16 per cent below those for 1942 and year-end stocks declined 11 per cent. Cash sales increased 44 per cent and represented 27 per cent of total sales in 1943, whereas in 1942 they constituted only 17 per cent of total sales. Charge account sales, which predominated in this type of business, decreased from 79 per cent of total sales in 1942 to 69 per cent of total sales in 1943.

No significant changes were revealed in the balance sheet items reported.

# Automobile Dealers and Auto, Tire and Accessory Stores

Stores in this group reported a substantial increase in sales in 1943 over 1942 with auto, tire and accessory stores reporting an increase of 36 per cent and automobile dealers reporting a gain of 25 per cent. Gradual relaxing of priorities on automobile parts and the addition of supplementary lines of merchandise resulted in an increase of 16 per cent in year-end stocks at auto, tire

and accessory stores. Cash sales and credit sales represented approximately the same proportion of total sales in 1943 as in 1942.

Demand deposits at banks by these firms at the end of 1943 were up nominally; however, investments in marketable securities more than trebled for automobile dealers and approximately doubled for auto, tire and accessory stores. Notes payable to banks by this group at the end of 1943 were approximately one-half the amount reported at the end of 1942.

## Grocery Stores

The sample, though inadequate for major analysis, consisted mostly of independent stores. Gasoline rationing has changed the buying habits of many consumers in that they are patronizing the neighborhood grocers instead of driving to a more distant chain store. Aggregate sales of these reporting firms were up 25 per cent, whereas year-end stocks declined 6 per cent. Most of the increase in total sales was attributed to cash sales, while credit sales showed a compensating decrease in relative importance to total sales.

These reporting firms had twice as much cash on hand at the end of 1943 as at the end of 1942; they had increased the aggregate of their demand deposits 85 per cent, and owned almost three times as much in marketable securities at the end of 1943 as a year earlier. The financial position of these firms was further strengthened in that on December 31, 1943 the dollar amount of notes payable to banks was 91 per cent lower than the amount one year earlier.

#### Milk Dealers

The combined sales of the thirteen firms reporting increased 30 per cent in 1943 over 1942. Year-end demand deposits and investments in marketable securities held by these firms increased considerably.

# Coal, Fuel Oil, and Wood Dealers

The small number of reporting firms recorded an increase of 16 per cent in sales over 1942 and a 13 per cent decrease in year-end stocks. Negligible changes were reported in the balance sheet items.

SALES AND STOCKS BY KIND OF BUSINESS

	Number of		irms showing sales	Percentage change 1943 from 1942		
Kind of business	reporting firms	Increase	Decrease	Total sales*	Stocks at end	
Department stores Men's clothing stores Men's and women's apparel	37 27	37 26	None 1	+41 +30	- 8 -14	
stores	13 20 7	13 19 4	None 1 3	+48 +43	- 3 + 8 -11	
Furniture stores Household appliance stores.	31 42	26 6	5 36	$^{+4}_{-37}$	$-11 \\ -24 \\ -26$	
Lumber and building ma- terial dealers	20 53	20 33	None 20	+34 16	+ 1 -11	
Heating and plumbing equipment dealers Hardware stores	3 22	None 12	3 10	$-22 \\ -2$	$^{+14}_{-21}$	
Automobile dealers Auto, tire and accessory stores	60 65	42 59	18	- 2 +25 +36	-28 +16	
Grocery stores	24 12	24 12	None None	+25 +30	- 6 +20	
Coal, fuel oil, and wood dealers	4	3	1	+16	-13	

\*Percentage changes in some cases differ from those in accompanying table because of different number of firms.

†Dollar value figured at cost.

SALES BY TYPE OF TRANSACTION AND BY KIND OF BUSINESS

DA.	THE OTH		***************************************								
	NTF	Por	contage chang	e. 1943 over 1	942 ———			Percentage of	of total sales		
		101	centrage chang	Charge ac-	Instalment	Cash	sales	Charge acc			ent sales
	reporting	m-4-1lea	Cash sales	count sales	sales	1942	1943	1942	1943	1942	1943
Kind of business	firms	Total sales			barco					1012	1010
Don	30	+42	+67	+25	- 3	43	51	52	46	5	3
Department stores	02	+29	+58	+ 5	- 5	46	56	53	43	1	1
Men's clothing stores	10	+43	+77	+22	+ 36	36	45	57	. 49	7	6
Women's specialty stores	10	+28	+48	+10		65	76	35	24		
Shoe stores		+23	+56	$^{+10}_{+25}$	+ 15	15	18	19	20	66	62
Furniture stores	. 00		-14	-26	- 70	29	38	41	48	30	14
Household appliance stores	41	-36		+ 8	A	44	57	32	25	24	10
Jewelry stores	. 12	+38	+79		T 7	17	27	70	69	4	10
Lumber and building material dealers	46	<del>-10</del>	+44		T	54	58	48	49		*
		-18	-12	-25				46	40	10	
Heating and plumbing equipment dealers	21	- 4	+30	-27	- 11	38	51	52	40	10	9
Hardware stores	40	+23	+44	+15	- 1	40	47	36	34	24	19
Automobile dealers	60	+34	+50	+43	<b>—</b> 21	44	49	37	39	19	12
Auto, tire and accessory stores	60	+28	-1-61	+ 2		44	56	56	44		
Grocery stores	. 17	+30	+27	+32		46	45	54	55		
Milk dealers	. 10	+16	+38	+ 9	-100	24	29	76	71	+	
Coal, fuel oil, and wood dealers	. 3	410	100				ma imutal	lmont color			
and the same state of the same					Tinese nri	as reported	no msta	lment sales.			

†Indicates less than one-half of one per cent.

ACCOUNTS RECEIVABLE AT END OF YEAR BY KIND OF BUISNESS
Charge accounts receivable Instalment accounts

	Number	Charge acc	ounts rece	ivable	ceivable at end of year			
of reporting Kind of business firm		Percentage change 1943 from 1942	As per ce annual ch account 1942	arge-	Percentage change 1943 from 1942	ment 1942	sales 1943	
Department stores	30	+13	20	18	-32	58	41	
		- 7	20	17	-24	. 19	16	
		+ 9	19	17	-30	9	5	
		-31	13	10	*	***	32	
		- 6	18	13	-27	52	35	
		13	8	9	-72	42	25	
	9	+26	34	40	<b>—</b> 3	26	20	
terial dealers		-7	11	13	-47	25	31	
reading and plumbing		00	177	16		*	*	
	. 3	-29	17	10	60	24	11	
Hardware stores	18	-19	9	10	-31	24 21	16	
	. 39	+ 6	11	10	- 01			
stores	44	+39	13	12	-54	22	10	
		-10	14	12			*	
dealors	. 10	+13	10	9				
Coal, fuel oil, and wood		1.00	19	15		+		

†Less than one-half of one per cent. \*These firms reported no instalment sales. BALANCE SHEET ITEMS OF FIRMS INCLUDED IN RETAIL CREDIT SURVEY
Percentage change in amounts reported Dec. 31, 1943 over Dec. 31, 1942

Kind of business*	Number of reporting firms	Cash on hand	Bank deposits (demand)	Marketable securities	Notes payable to banks	
Department stores Men's clothing stores Men's and women's apparel	19 12	- 9 + 15	$^{+110}_{+109}$	+408 +967	— 98	
stores	3 12 3 14	+ 7 + 11 - 33	+ 68 + 84 + 91 + 93	$^{+178}_{+210}_{+233}$	—100 —100	
Furniture stores Household appliance stores.	14 6 10	$\begin{array}{c} + & 7 \\ + & 11 \\ - & 33 \\ + & 2 \\ + & 51 \\ + & 14 \end{array}$	$^{+\ 93}_{+203}_{+37}$	$+380 \\ +39 \\ +4952$	- 48 No chg. -100	
Lumber and building material dealers		+ 7 - 36 + 36	+ 12 + 47 + 50	+ 50 - 7	- 8 - 94 - 41	
Hardware stores Automobile dealers Auto, tire and accessory	36			+ 242		
Grocery stores	24 9 7	$-10 \\ +123 \\ -8$	$^{+\ 21}_{+\ 85}_{+240}$	$^{+}_{-}$ $^{98}_{-}$ $^{+}_{-}$ $^{179}_{-}$ $^{+}_{-}$ $^{367}$	- 53 - 91 - 21	
Coal, fuel oil, and wood dealers	3	+ +133	+ 22	None	- 46	

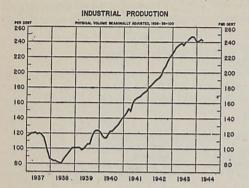
\*Heating and plumbing dealers did not furnish sufficient data for this classification.

†These firms had no notes payable to banks.

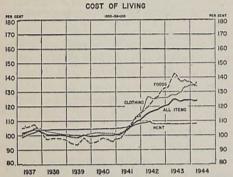
#### MAY 1, 1944

# NATIONAL SUMMARY OF BUSINESS CONDITIONS

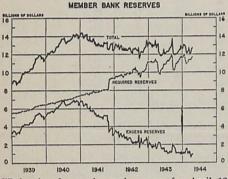
(Compiled by the Board of Governors of the Federal Reserve System)



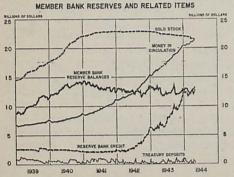
Federal Reserve index. Monthly figures, latest shown is for March.



Bureau of Labor Statistics' indexes. Last month in each calendar quarter through September 1940, monthly thereafter. Mid-month figures, latest shown are for March.



Wednesday figures, latest shown are for April 19,



Breakdown between required and excess reserves partly estimated. Wednesday figures, latest shown are for April 19, 1944.

Industrial activity declined slightly in March. Retail sales were maintained at an exceptionally high level and commodity prices were relatively stable.

#### INDUSTRIAL PRODUCTION

Output of manufactures and minerals was slightly smaller in March than in the previous two months and the Board's index of total industrial production declined 2 points to 242 per cent of the 1935-39 average.

Steel production advanced somewhat further in March and the first three weeks of April. Output of lumber was maintained at the level of the first two months of the year and production in the first quarter is indicated to be 3 per cent larger than in the first quarter of 1943.

The number of aircraft delivered increased about 4 per cent above the level of the preceding 4 months to a new high of 9,118 planes. Deliveries of merchant ships continued to rise from the low January rate and in March were at approximately the level of a year ago. Output of other products in the machinery and transportation equipment industries declined somewhat in March.

Output of nondurable manufactures, as measured by the Board's index, declined about 1 per cent in March. This decline was due largely to the continued drop in small arms ammunition production.

Manufactured food production was 11 per cent greater than in March of last year.

Coal production declined 6 per cent in March from the exceptionally high rate in February due partly to the return to a six-day work week in anthracite mines and partly to a continuation of man-power shortages in both hard and soft coal mines. Output of crude petroleum and metals was maintained in large volume.

The value of construction contracts awarded in March, according to reports of the F. W. Dodge Corporation, was slightly greater than in January and February, but was still lower than in any corresponding month since 1935.

#### DISTRIBUTION

Department store sales increased more than seasonally in March and continued at a high level in the first half of April. Sales in March were about 18 per cent larger than in the corresponding month last year, reflecting in part the earlier date of Easter this year and the heavy buying of jewelry, cosmetics, furs, and other items before the higher tax rates became effective on April 1.

Freight carloadings declined slightly in March from the high level of earlier months, owing chiefly to a drop in the movement of coal and grain products. Total loadings were maintained in the first half of April

#### COMMODITY PRICES

The general level of wholesale commodity prices advanced slightly from the middle of March to the middle of April. Federal maximum prices for cement, lumber, and various other industrial commodities were increased.

Retail food prices showed little change from February to March, while retail prices of most other commodities continued to advance slightly.

# BANK CREDIT

Continued growth in currency and the transfers from Treasury war loan deposits to deposits subject to reserve requirements resulted in a decline in excess reserves of member banks and in substantial purchases of Government securities by the Reserve Banks during March and the first three weeks of April. Owing to special factors, excess reserves declined to a low point of 600 million dollars at the end of March but increased in April and on April 19 were about 900 million dollars, somewhat less than had generally been held in recent months.

Federal Reserve Bank holdings of U. S. Government securities were at a new high level of 12.7 billion dollars on April 19, after increasing by half a billion in the preceding four weeks. Most of the growth was in holdings of Treasury bills.

Reporting member banks in 101 leading cities reduced their holdings of Treasury bills by 325 million dollars in the four weeks ending April 12, while holdings of other Government securities showed little change. The greater part of the decline in bill holdings in the four-week period occurred at banks outside New York and Chicago, but there were wide fluctuations within the period reflecting transactions at Chicago banks associated with the April 1 personal property tax assessment date in Illinois. Loans for purchasing or carrying Government securities continued to decline, as repayments were made on funds advanced during the Fourth War Loan Drive; these loans to brokers and dealers have fallen by 450 million dollars since the end of the drive and are now less than at any time in recent months; loans to others, which rose by 600 million during the drive have subsequently declined by 400 million. Commercial loans declined by 210 million over the month.

Adjusted demand deposits, which declined somewhat in the latter half of March, increased during the first half of April, bringing the total outstanding to about a billion less than the level prior to the opening of the drive. Government deposits at these same banks fell by 1.5 billion dollars during the four weeks ended April 12.