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OF THE FEDERAL RESERVE BANK OF DALLAS

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DISTRICT SUMMARY

THE SITUATION AT A GLANCE

Interest Foutier 1		Percentage change from		
Bank debits to individual accounts (18 cities) Department store sales Wholesale trade sales (five lines) Value of construction contracts awarded. Valuation of building permits (14 cities). Commercial failures (number). Commercial failures (liabilities) Daily average crude oil production (barrels).	\$ 10,871,000 \$ 3,741,097 16	July, 1936 +20.0 + 4.6 +10.0 - 8.7 - 6.1 +33.3 +38.1 +25.0	June, 1937 + 4.3 -20.3 + 5.0 - 9.1 -23.3 - 5.9 -17.1 + 1.4	

Agricultural conditions in the Eleventh District continued to improve in July, and the August 1 estimates of the Department of Agriculture indicate that production of major crops and most minor crops will be substantially higher than in 1936. Early feed crops are virtually matured and the increased production, on the whole, is well distributed over the district. The August 1 estimate of the cotton crop is the largest since 1933, but considerable deterioration has occurred in some sections since the first of August, as a result of the extremely high temperatures and dry weather. An adverse factor of major importance to the cotton farmer is the sharp decline in the cotton market which will partially offset the beneficial effects of the larger production. Range conditions have declined, but livestock generally have held up well and are in about average condition.

Distribution of commodities at retail and wholesale was at a more active pace during the past month. Department store sales at principal cities showed a smaller than seasonal decline from June to July and were 5 per cent larger than in July last year. After remaining at about the April level

in May and June, wholesale trade increased in July and registered a gain of 10 per cent over the same month last year when business was very active. Bank debits increased further in July and were a fifth larger than a year ago. Commercial failures were fewer and liabilities were smaller in July than in the preceding month, but both were larger than in the same month last year.

Petroleum production showed a noticeable expansion during the past six weeks, and at the middle of August the daily average output was about 8 per cent above the June average. Most of the increase has occurred at Texas fields, reflecting the higher allowable in effect during the period.

Construction activity in this district declined in July to the lowest level since early this year. The valuation of building permits issued at principal cities and the volume of construction contracts awarded decreased from June to July and were moderately lower than a year ago.

The loans and investments of weekly reporting member banks in this district increased further by \$12,066,000 between July 14 and August 11, and the total on the latter date was only about \$21,000,000 under the peak reached at the middle of December last year. The expansion in recent weeks has been chiefly in commercial, agricultural, and industrial loans and in holdings of Government securities. Gross deposits of all member banks averaged \$16,503,000 higher in July than in June. Member bank reserve balances declined \$2,398,000 between July 15 and August 15, but the average for the period was about the same as in the previous thirty days.

BUSINESS

Wholesale Trade

The demand for merchandise at wholesale in this district turned upward in July and was about 5 per cent above the level

obtaining in the preceding three months. The increase of 10.0 per cent over July last year was smaller than the average gain during the first half of the year, but it should be

recalled that business at this season last year also showed a substantial increase.

The distribution of dry goods at wholesale in July reflected a seasonal increase considerably larger than the average. Sales were 28.6 per cent greater than in June, and

3.7 per cent above those in July a year ago. The sales of groceries showed an increase of 3.0 per cent over the June volume, and were 8.1 per cent greater than in July, 1936. The demand for farm equipment reflected the customary decline from June to July, but was maintained at a high level, as is evidenced by the 83.9 per cent increase over the same month last year. Although the sales of wholesale hardware firms fell off 9.4 per cent during July, they were 7.2 per cent greater than a year ago. After declining considerably in June, sales of drugs at wholesale increased 3.3 per cent in July and were in about the same volume as in the corresponding month of 1936.

CONDITION OF WHOLESALE TRADE DURING JULY, 1937

Percentage of increase or decrease in-

	Net Sales July, 1937 compared with July June		Sto	Stocks		
			July 3: compar July 31,		Ratio July collections to accounts outstanding	
	1936	1937	1936	1937	June 30	
Groceries	+ 8.1	+ 3.0	+ 3.9	+ 1.2	83.2	
Dry goods	+3.7 $+83.9$	$+28.6 \\ -5.9$	$^{+29.3}_{+15.9}$	$^{+\ 1.5}_{+22.7}$	32.3 8.8	
Hardware	+7.2	- 9.4	+23.9	- 3.5	47.8	
Drugs*	+ .6	+ 3.3	+ 9.7	+ 7.2	81.8	

*Drug data compiled by the United States Department of Commerce. Collection ratio represents median percentage.

Retail Buying in larger cities of the Trade

Retail buying in larger cities of the Eleventh District, as measured by the dollar volume of department store sales,

declined only 20.3 per cent in July, which is less than the usual seasonal amount, and this bank's adjusted index of department store sales rose to 105.0 per cent of the 1923-25 average as compared with 100.5 per cent in the preceding two months. The increase of 4.6 per cent over July last year is larger than the similar comparison in June. July sales at Dallas were under those a year ago, but appreciable increases were registered at Fort Worth, Houston, San Antonio, and some miscellaneous cities. Cumulative sales in the district for the first seven months of the year were 10.4 per cent above those in the same period of 1936.

Although merchandise stocks were reduced by more than the average amount in July, holdings at the end of the month were 13.1 per cent greater than on the same date last year. The rate of stock turnover continued lower than in 1936.

Collections on open accounts outstanding declined from 41.4 per cent in June to 40.4 per cent in July. A slight decline was also shown in collections on installment accounts.

BUSINESS OF DEPAR	TMENT ST	ORES				
Total sales (percentage):	Dallas	Fort Worth	Houston	San Antonio	Others	Total District
July, 1937, compared with July, 1936	- 1.5	+ 6.5	+ 8.8	+ 6.6	+ 9.5	$^{+4.6}_{-20.3}$
July, 1937, compared with June, 1937. January 1 to July 31, 1937, compared with same period last year.	-20.4	-17.5	-21.6	-19.8	-21.2	
January 1 to July 31, 1937, compared with same period last year	+ 8.7	+ 8.2	+14.1	+ 9.7	+12.5	+10.4
Credit sales (percentage):						
July, 1937, compared with July, 1936	+3.0	-4.2	+15.3	+13.7	+12.5	$^{+6.9}_{-22.9}$
July, 1937, compared with June, 1937	$-20.6 \\ +11.8$	$-29.3 \\ +10.0$	$-23.0 \\ +19.6$	$-20.2 \\ +11.4$	$-25.4 \\ +12.2$	+12.8
Stocks on hand at end of month (percentage);	T11.0	710.0	710.0	744.4	712.2	
July 1937 compared with July 1936	+ 8.4	0.0	+17.4	+20.6	+22.7	+13.1
July, 1937, compared with July, 1936. July, 1937, compared with June, 1937.	- 6.0	- 0.0 - 3.5	-14.1	- 2.9	- 5.9	- 6.0
Stock turnover (rate):						
Rate of stock turnover in July, 1936.	.27	.23	.25	.28	.21	.25
Rate of stock turnover in July, 1937	.24	.23	.24	.25	.18	1.97
Rate of stock turnover in July, 1937. Rate of stock turnover January 1 to July 31, 1936. Rate of stock turnover January 1 to July 31, 1937.	2.15 2.05	1.74 1.86	2.03 1.92	2.15 1.99	1.65 1.54	1.88
						40.4
Ratio of July collections to open accounts receivable and outstanding July 1, 1937	41.1	37.8	42.6	43.0	36.6	13.8
Ratio of July collections to installment accounts receivable and outstanding July 1, 1937	15.6	11.3		12.3	12.3	10.0
Indexes of department store sales:	00 4	100 1	00.0	00.4		92.5
Unadjusted—June, 1937. Unadjusted—July, 1937.	93.1 75.1	103.1 84.3	93.8 76.2	89.4 70.4		73.5
Adjusted—June, 1937.	107.0	109.7	88.5	91.2		100.5
Adjusted—July, 1937.	112.1	112.4	108.9	103.5		105.0
Indexes of department store stocks:						
Unadjusted—June, 1937	61.5	64.5	41.8	55.6		63.0
Unadjusted—July, 1937.	56.4	62.2	36.8	53.9		59.1 67.0
Adjusted—June, 1937. Adjusted—July, 1937.	64.1 60.6	67.9 67.6	46.4	63.2 62.0		64.9
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AGRICULTURE

Crop Conditions

Sections of the Eleventh District during
July resulted in a further improvement
in crop conditions, and, on the basis of the August 1 estimates of the Department of Agriculture, the physical volume of agricultural production will be considerably higher
than in 1936.

The substantial betterment in the cotton crop during July was reflected in the high condition figures reported on August 1. The indicated per acre yields are considerably above the 1923-32 average yields, and prospective production exceeds that in 1936 by a wide margin. In Texas the indicated

production of 4,314,000 bales compares with a harvest of 2,933,000 bales in 1936, and is the largest crop since 1933. Since August 1 temperatures have been unusually high and commercial reports indicate sharp deterioration in the crop in some portions of the State. The deterioration has been particularly noticeable in north Texas where there are widespread complaints of excessive shedding and premature opening of bolls. Picking is well advanced in South Texas and is becoming general in all other sections of the State except west and northwest Texas. Estimated production of cotton in Louisiana, Oklahoma, Arizona, and New Mexico is also considerably above last year's harvest, with the largest increase reported for Oklahoma where the severe drouth re-

duced 1936 production to a very low level. The official estimate of 15,593,000 bales for the United States is about a fourth larger than the 1936 crop.

July rains improved the condition of the district's corn crop. Most of the increase occurred in Texas where the prospective production of 76,551,000 bushels is 7,626,000 bushels above the 1936 harvest. Despite a 7 per cent reduction in acreage, grain sorghums production in Texas, on the basis of the August 1 condition, is indicated at 52,768,000 bushels, as compared with 31,711,000 bushels last year. In New Mexico the estimate of 5,625,000 bushels is nearly three times greater than last year's production on a fourth larger acreage. Indicated production of tame hay on August 1 was above that a month earlier and considerably larger than last year's harvest.

Minor crops generally have made good progress. Indicated production of sweet potatoes increased in Texas during July and remained unchanged in Louisiana and Oklahoma. The condition of peanuts also improved in these states and was higher on August 1 than a year ago. Estimated production of rice in Texas, on the basis of the August 1 condition, was 12,444,000 bushels, which, on account of the larger acreage, is 22 per cent greater than the 1936 harvest and 38 per cent above the 1928-32 average production. The August 1 condition of the Texas pecan crop indicated a production of 24,000,000 pounds as compared with 10,400,000 pounds in 1936. Peaches and pears in Texas improved during July with present prospects indicating a larger production than a year ago.

Gash Farm In the first half of 1937 cash income from marketings of principal farm products in the five states attached to the Eleventh District increased 10.2 per cent, and Government payments 119.0 per cent, over the same period last year. Combined receipts from sales and Government payments for the six months aggregate \$324,649,000 as compared with \$268,253,000 in the first half of 1936, an increase of 21.0 per cent.

June receipts from farm marketings were 4.4 per cent higher than a year ago, reflecting the increase of 11.5 per cent in cash income from livestock and livestock products which more than offset the decrease of 4.6 per cent in receipts from the sale of farm crops. Government payments to farmers totaled \$2,455,000 in June, which was less than half of those in May, and only a third of those in June, 1936.

RECEIPTS FROM THE SALE OF PRINCIPAL FARM PRODUCTS
(In thousands of dollars)

		Receipts i	rom:			
	Farm		Livestock and live-		Total	
	crops		stock products		receipts	
State	June	June	June	June	June	June
	1937	1936	1937	1936	1937	1936
Arizona. Louisiana. New Mexico. Oklahoma	\$ 765	\$ 719	\$ 1,224	\$ 1,069	\$ 1,989	\$ 1,788
	2,307	2,168	2,712	2,461	5,019	4,629
	167	186	1,325	1,577	1,492	1,763
Oklahoma.	4,265	4,556	7,076	6,405	11,341	10,961
Texas	11,419	12,203	15,506	13,467	26,925	25,670
Total five states	\$18,923	\$19,832	\$27,843	\$24,979	\$46,766	\$44,811
SOURCE: United Stat	es Departm	ent of Agr	iculture.			

Livestock High temperatures and the lack of rainfall over most of the Eleventh District in the latter part of July and the first half of August caused a

decline in range conditions. According to the Department of Agriculture, the drouth situation is becoming critical in the extreme south Texas section and it is getting very dry in the northern half of the Texas Panhandle, and in portions of eastern and southwestern New Mexico. In most other sections the top-soil is drying out, but sub-soil moisture is generally adequate. Range feed is still fair to good except in the very dry areas.

Cattle, sheep, and goats have held up well in most sections, and, on the whole, are in about average condition. The Department of Agriculture reported that 1,213,000 head of cattle and calves in Texas were marketed in the first six months of the year, as compared with 888,000 head in 1936, and that marketings continued heavy during July. Sales of Texas sheep and lambs exceeded 1,500,000 head in the first half of 1937, the largest movement for any six-month period on record.

The preliminary estimate by the Department of Agriculture placed the 1937 production of wool in Texas at the record figure of 75,538,000 pounds, which exceeds by a narrow margin the 74,800,000 pounds produced in 1933. This year's production is 11,273,000 pounds larger than that in 1936, and is more than one-fifth of the total United States production of shorn wool. Further slight declines in production were reported for New Mexico and Arizona, the 1937 estimates being 15,394,000 pounds for New Mexico and 4,286,000 pounds for Arizona. Estimated production of 367,359,000 pounds of shorn wool in the United States is about 2 per cent more than in 1936.

The number of lambs docked in 1937 in Texas is estimated at 4,158,000 head, which is an increase of 310,000 head over last year's crop, and the largest crop on record. The increase was due chiefly to the larger number of breeding ewes in the State. The lamb crop of 1,315,000 head in New Mexico, while slightly smaller than in 1936, is well above the average, but in Arizona the crop is the smallest in 13 years.

Movements

and Prices

Supplies of cattle, calves, and sheep on the Fort Worth market in July continued greatly in excess of those a year ago, but receipts of cattle and sheep were sharply lower than in the previous month. Marketings of hogs were considerably smaller than in either June this year or July last year.

FORT WORTH LIVESTOCK RECEIPTS

		(Number)			
	July 1937	July 1936	Change over year	June 1937	Change over month
Cattle	86,110 38,489 15,481 63,871	42,496 21,191 18,104 37,121	$^{+43,614}_{+17,298}$ $^{-2,623}_{+26,750}$	112,164 35,090 17,655 145,262	$ \begin{array}{r} -26,054 \\ +3,399 \\ -2,174 \\ -81,391 \end{array} $

COMPARATIVE TOP LIVESTOCK PRICES

(Dollars per hundredweight)

	July	July	June
	1937	1936	1937
Beef steers. Stocker steers. Heifers and yearlings. Butcher cows. Calves. Hogs. Lambs.	12.50	7.75	11.85
	8.00	7.00	7.50
	12.00	9.00	12.00
	7.65	5.10	8.00
	8.75	7.25	9.00
	12.55	10.40	11.60
	9.50	9.00	10.25

Reflecting the light receipts and the seasonal upturn in prices, the hog market reached an eleven-year high at \$12.60 per hundredweight early in August. Most classes of cattle sold at higher prices during the past thirty days. Quality

offerings, particularly steers and yearlings, were in light supply and usually met with a broad demand. Following the decline at mid-July, the lamb market showed some price advances and then remained generally steady.

FINANCE

Condition of Member Banks in Leading Cities Weekly reporting member banks in leading cities of the Eleventh District increased their holdings of direct and fully guaranteed obligations of the United States Government \$6,425,000, and total

loans \$5,718,000, between July 14 and August 11, bringing total loans and investments on the latter date to \$502,554,000, the highest since late in January, and \$29,007,000 greater than on the corresponding date in 1936. Commercial, agricultural, and industrial loans, which have shown a steady expansion during the past three months, were \$3,949,000 greater on August 11 than four weeks earlier, and \$16,770,000 above those on May 19.

United States Government deposits at these banks increased further by \$7,448,000 in the four weeks, but other classes of deposits declined. Adjusted demand deposits, after increasing substantially in the forepart of July, declined to \$390,187,000 on August 11, which is about the average level obtaining in the first half of the year. Interbank deposits declined \$5,428,000 in the four weeks.

To meet the decline in deposits and the expansion in loans and investments between July 14 and August 11, these banks reduced their reserves with the Federal Reserve Bank \$7,652,000, and withdrew \$14,716,000 of their balances with other domestic banks.

CONDITION STATISTICS OF MEMBER BANKS IN LEADING CITIES (In thousands of dollars)

	Aug. 11, 1937	Aug. 12, 1936	July 14, 1937
Total loans and investments	\$502,554 228,723	\$473,547 203,601	\$490,488 223,005
Commercial, industrial, and agricultural loans. Open market paper	143,456 3,422		139,507 2,877
Loans to brokers and dealers in securities Other loans for purchasing or carrying	2,858	2,561	3,187
securities	15,234		15,415
Real estate loans	21,316 881	23,146 437	21,106 1,102
All other loans	41,556 193,629	189,914	39,721 189,112
Obligations fully guaranteed by U. S. Gov't	29,935	31,363	28,027 50,344
Other securities Reserves with the Federal Reserve Bank	50,267 108,256	48,669 88,748	115,908
Balances with domestic banks Demand deposits—adjusted†	142,765 390,187	179,981 361,562	157,481 402,393
Time deposits	121,578 18,075	120,155 37,174	121,796 10,627
Interbank deposits	176,727	180,816	182,155
Borrowings from the Federal Reserve Bank *Comparable figures not available.	None	None	None

†Includes demand deposits other than interbank and United States Government, less cash items reported as on hand or in the process of collection.

Operations of the Federal Reserve Bank Federal Reserve Bank discounts for member banks continued to expand during the past thirty days, reaching a total of \$1,329,000 at the middle of August. This

amount, while still relatively small, was more than double that a month earlier or a year ago. Industrial advances declined \$41,000 between July 15 and August 15, and holdings of bills bought in the open market were off \$12,000, while holdings of United States Government securities remained unchanged. Reserve deposits of member banks were \$2,398,000 lower on August 15 than a month earlier, but were \$35,550,000 higher than a year ago. The circulation of Federal Reserve notes continued to fluctuate around the \$92,000,000 level.

CONDITION OF THE FEDERAL RESERVE BANK (In thousands of dollars)

Total cash reserves. \$199,622 \$168,905 \$195,566 Discounts for member banks 1,329 597 100 1136 1560 123	
Discounts for member banks)
Bills bought in the open market	
United States Government securities 98,634 93,570 98,634	
Total earning assets	
Member bank reserve deposits	
Federal Reserve notes in actual circulation. 91,841 84,628 91,951	
Commitments to make industrial advances 302 536	

Debits to Individual Accounts Debits to individual accounts increased further by 4.3 per cent from June to July, and exceeded those in July last year by 20.0 per cent. The month's total of \$908,

085,000 was the highest for the current year, and the largest of any corresponding month since 1929. Debits at banks in all of the eighteen reporting cities showed increases over a year ago and at eleven cities they were larger than in the preceding month.

DEBITS TO INDIVIDUAL ACCOUNTS (In thousands of dollars)

	July 1937	July 1936	Percentage change over year	June 1937	change over month
Abilene	\$ 8.644	\$ 7,466	+15.8	\$ 9,377	- 7.8
Austin	27,724	25,024	+10.8	29,681	- 6.6
Beaumont	25,984	21,683	+19.8	25,591	+ 1.5
Corsicana	3,241	2,818	+15.0	3,262	6
Dallas	242,058	218,477	+10.8	231,952	+ 4.4
El Paso	26.110	23,221	+12.4	27,019	- 3.4
Fort Worth	112,250	80,016	+40.3	100,915	+11.2
	30,053	24,860	+20.9	26,048	+15.4
Galveston	235,347	180,601	+30.3	218,359	+ 7.8
Houston	9,838	8.066	+22.0	8,353	+17.8
Port Arthur					+ 2.5
Roswell	3,638	2,708	+34.3	3,548	
San Antonio	68,958	62,318	+10.7	73,357	
Shreveport	48,136	40,583	+18.6	46,317	+ 3.9
Texarkana*	8,414	6,312	+33.3	7,339	+14.6
Tucson	10.904	9,954	+ 9.5	11,649	- 6.4
Tyler	15,686	15,254	+ 2.8	15,428	+ 1.7
Waco	13,669	12,737	$^{+\ 9.5}_{+\ 2.8}_{+\ 7.3}$	13,510	‡ 1.7 ‡ 1.2
Wichita Falls	17,431	14,903	+17.0	18,582	- 6.2
Total	\$908,085	\$757,001	+20.0	\$870,287	+ 4.3

Acceptance Market Outstanding acceptances executed by accepting banks in this district continued in small volume during July. The total out-

standing at the close of the month aggregated \$475,214 as compared with \$492,489 a month earlier.

*Includes the figures of two banks in Texarkana, Arkansas, located in the Eighth District.

Deposits of Member Banks Daily average gross demand deposits of member banks in this district increased by \$16,410,000 in July to a total of \$1,-

053,745,000, which is the highest since February but still \$54,665,000 under the peak reached in December, 1936. There was little change in the volume of time deposits.

GROSS DEMAND AND TIME DEPOSITS OF MEMBER BANKS

(Average of daily figures-in thousands of dollars)

	Combin	Combined Total		Reserve City Banks		Country Danks	
Month and Year	Gross demand deposits	Time deposits	Gross demand deposits	Time deposits	Gross demand deposits	Time deposits	
1936 — July	.\$ 999,460	\$199,576	\$578,721	\$109,652	\$420,739	\$89,924	
August	. 988,321	199,824	570,488	109,534	417,833	90,290	
September	. 1.017.186	199,602	585,513	109,364	431,673	90,238	
October	. 1,061,297	200,763	608,277	109,623	453,020	91,140	
November	1.097.227	200,783	627,187	110,105	470,040	90,678	
December	1,108,410	200,898	632,243	110,280	476,167	90,618	
037				The bas			
1937 — January	. 1,094,826	199,824	621,186	109,726	473,640	20,098	
February	. 1,079,858	199,798	607,432	109,355	472,426	90,443	
March	. 1.051.972	199.134	587,596	108,501	464,376	90,634	
April	1.043.756	199,683	578,110	108,562	465,646	91,121	
May	1.035.133	200,293	569,613	109,344	465,520	90,949	
June	1 037 335	201,800	573,110	110,625	464,225	91,175	
July	1.053.745	201,893	584,117	110,629	469,628	91,264	

Savings Deposits Reflecting the usual mid-year withdrawals, savings deposits at reporting banks declined 0.7 per cent in July, but the

total at the end of the month was 3.3 per cent larger than a year ago. The number of savings depositors increased during the month.

SAVINGS DEPOSITS

		July 3	1, 1937	Percentage change in	
	Number of reporting banks	Number of savings depositors	Amount of - savings deposits	July 31, 1936	June 30, 1937
Beaumont Dallas El Paso Fort Worth Galveston Houston Port Arthur San Antonio Shreveport Waco. Wichita Falls	3 8 2 3 4 10 2 5 3 3 3	9,374 80,542 14,966 36,865 18,011 71,187 5,837 21,711 24,142 9,378 6,678	3,624,282 25,577,116 7,885,513 12,893,954 11,224,219 28,243,364 2,473,915 16,737,351 11,141,469 4,997,700 3,348,299	$\begin{array}{c} +\ 1.9 \\ +\ .4 \\ +16.3 \\ +\ 5.8 \\ +\ 5.0 \\ -\ 1.2 \\ +\ 8.1 \\ +\ 7.2 \\ +\ 2.8 \\ -\ 2.3 \end{array}$	$\begin{array}{c} -2.3 \\ -1.8 \\ -1.3 \\ -1.0 \\ +1.0 \\ -1$
All others	69	56,747	28,007,889	+ 6.9	3
Total	115	355,438	\$156,155,071	+ 3.3	7

DISCOUNT RATES CHARGED BY MEMBER BANKS DURING AUGUST, 1937

-				
Pre	VOI	ing	PO.	tog.

Rate charged customers on prime commercial paper such as is now eligible for rediscount under the	Dallas	El Paso	Fort Worth	Houston	San Antonio	Waco
Rate charged on loans to other banks secured by bills receivable. Rate on loans secured by prime stock exphange or other current collateral (not including loans placed	1½-8 3-4	5-6	11/4-6 3-6	2-7 3-6	4-7	4-6 4
in other markets through correspondent banks): Demand. Time. Rate charged on commodity paper secured by warehouse receipts, etc. Rate on cattle loans.	2-7 4-8 2-8 6-8	6 5-8 6-8 5-8	$\begin{array}{c} 4-8 \\ 4-10 \\ 1\frac{1}{2}-8 \\ 5-10 \end{array}$	3-7 3-7 2-7 6-10	5-6 5-7 6-8 7-8	6 5-8 3-8 8

INDUSTRY

 $Cottonseed \\ Products$

Reflecting the movement of seed from this year's cotton crop, the receipts of cottonseed at Texas mills showed a sharp in-

crease in July and were about double those a year ago.

The volume of cottonseed manufactured at Texas mills during the 1936-37 season was about 6 per cent smaller than the preceding season, and with the exception of the 1934-35 season was the lowest in fifteen years. The amount of cottonseed crushed at all United States mills increased 18 per cent as compared with the 1935-36 season.

Stocks of crude cottonseed oil and cake and meal at all United States mills on July 31 were considerably smaller than a year ago, but holdings of hulls and linters were substantially higher.

STATISTICS ON COTTONSEED AND COTTONSEED PRODUCTS

	Te	xas	United States		
	August 1	August 1 to July 31		to July 31	
Cottonseed received at mills	This season	Last season	This season	Last season	
Cottonseed crushed (tons)	945,089 934,671	976,664 989,200	4,516,464 4,498,372	3,750,102 3,817,751	
Production	20,294	9,876	39,783	21,926	
Cake and (pounds)	266,306,445 439,127	282,285,886 460,463	1,364,361,227 2,030,698	1,163,736,415 1,738,883	
Linters (running bales)	246,734 201,796	264,044 195,703	1,146,329 1,131,295	987,849 876,215	
Crude oil on hand July 31:			2,557,298	8,456,614	
ПШ в (+ ст.)	1,236,295 7,859	1,408,052 8,073	41,084	65,053	
Hulls (tons)	6,940 11,764	11,092 9,990	43,328 60,843	23,893 43,819	
Bureau of Censu	is.				

Textile Milling Cotton mill activity in the United States declined by more than the usual seasonal amount during the closing month of the

season. In July the domestic mill consumption of cotton was 14.4 per cent smaller than in June, and 4.0 per cent lower than in July, 1936. However, the 583,066 bales consumed during the month brought the total for the 1936-37 season to 7,944,803 bales, an increase of 25.1 per cent over the amount processed during the 1935-36 season, and the highest on record. The previous record consumption was in the 1926-27 season, when 7,189,585 bales were utilized. Domestic mills reduced their holdings of raw cotton by 260,833 bales in July, lowering the end-of-season total to 1,289,707 bales, as compared with 896,724 bales on July 31, 1936. Stocks of cotton in public storage and compresses aggregated 2,807,798 bales at the close of July, a decline of 1,129,867 bales from those a year ago.

COTTON CONSUMED AND ON HAND

	(Di	aica)		
	July	July	August 1 t	o July 31
	1937	1936	This season	Last season
Cotton consumed	484,747	507,580	6,622,305	5,335,801
Consuming establishments.			1,010,488	706,506
Public storage and com- presses		*	2,725,560	3,893,720
United States: Cotton consumed Cotton on hand July 31 in—	583,066	607,056	7,944,803	6,351,160
Consuming establishments.			1,289,707	896,724
Public storage and com- presses			2,807,798	3,937,665
SOURCE: Bureau of Census	The second second second			

Cotton

Movements

Houston and Galveston were sharply lower than a year ago, but receipts were about 50 per cent greater than those in the preceding month. For the 1936-37 season, receipts and exports at the two ports declined 10.5 per cent and 9.9 per cent from the respective

amounts in the 1935-36 season.

The usual end-of-season decline in cotton exports from the United States occurred in July when shipments aggregated only 124,312 bales as compared with 229,639 bales in June, and 156,262 bales in July last year. Exports during the 1936-37 season, which amounted to 5,440,044 bales, were 8.9 per cent under those in the previous season, and with the exception of the 1933-34 season were the lowest since the 1922-23 season. During the season just closed Japan, the leading purchaser of American cotton, increased takings slightly, but shipments to the United Kingdom, France, Germany, and Spain declined. Exports to Italy increased slightly and those to Canada were the largest on record.

Cotton prices, which had declined considerably during the latter part of July, showed a further recession during the week following the publication of the official estimate of this year's crop on August 9. The average price of spot cotton, middling, \(\frac{7}{8} \)-inch staple, at ten designated spot markets was 10.34 cents per pound on August 16, a decline of about two cents per pound since mid-July.

COTTON MOVEMENTS THROUGH THE PORT OF GALVESTON

	(Ba	iles)			
	July	July		to July 31	
	1937	1936	This season	Last season	
Receipts	7.852	23,923	1,712,773	1,629,172	
Exports	32,648	63,844	1,777,658	1,491,610	
Stocks, July 31			296,980	362,195	

COTTON-GALVESTON STOCK STATEMENT

(Bales)	July 31, 1937	July 31, 1936
For Great Britain	1,200	1,000
For France. For other foreign ports. For coastwise ports.	1,200 500	1,400 3,200 500
In compresses and depots	294,080	356,095
Total	296,980	362,195

COTTON MOVEMENTS THROUGH THE PORT OF HOUSTON

	July 1937	July 1936	August 1 This season	to July 31 Last season
	1991	1990	This season	Last season
Receipts	12,273	16,984	1,303,248	1,741,105
Exports	27,487	52,325	1,155,887	1,764,024
Stocks, July 31		******	225,395	194,952

SEASON'S RECEIPTS, EXPORTS, AND STOCKS OF COTTON AT ALL UNITED STATES PORTS—(Bales)

		t I to July 31	
	This season	Last season	
Receipts	6,917,501	7.134.814	
Exports: United Kingdom	1,144,362	1,409,547	
France	655,248	680,927	
Italy	397,636	379,896	
Germany	649,697	765,485	
Other Europe	662,631	923,587	
Japan	1,550,499	1,479,167	
All other countries	379,971	333,957	
Total exports	5,440,044	5,972,566	
Stocks held at all United States ports, July 31	1,108,619	1,221,114	

SPOT COTTON PRICES—(Middling basis) (Cents per pound)

	July,	July, 1937	
New York New Orleans. Dallas Houston	High 13.05 12.88 12.56 12.76	Low 11.18 11.12 10.68 10.85	August 15, 1937 10.69 10.56 10.10 10.35 10.39
Galveston	12.75	10.80	10.00

Petroleum Following a slight decline in June, the output of crude oil in the Eleventh District showed a steady upward trend in July and the first half of August. Production during July was at a rate of 1,622,740 barrels daily, which represents an increase of 22,623 barrels over the daily average in June and about 325,000 barrels over that in July, 1936. Except in north Texas and New Mexico, where declines occurred, the June to July increase in daily average production was general over the district. The demand for crude oil also increased and was well in line with production, with the result that stocks at the district's fields showed little change during the month.

Field work declined during the four weeks ended July 24, completions during the period being at the rate of 47.3 wells per day as compared with 51 wells per day in the preceding period. However, initial production from producing wells completed in the four weeks ended July 26 was higher than that in the previous four weeks.

	OIL PROD (Bar July,	rels)	Increase or d	lecrease from 1937
North Texas. West Texas. East Texas. South Texas Texas Coastal.	Total 4,687,650 7,318,450 18,356,700 7,304,750 6,343,300	Daily Avg. 151,214 236,079 592,152 235,637 204,623	Total + 21,150 + 383,950 + 740,200 + 373,000 + 381,850	Daily Avg. - 4,336 + 4,929 + 4,935 + 4,579 + 5,908
Total Texas New Mexico North Louisiana	44,010,850 3,547,350 2,746,750	1,419,705 114,430 88,605	$^{+1,900,150}_{+\ 109,350}_{+\ 291,950}$	$\begin{array}{c} +16,015 \\ -170 \\ +6,778 \\ \hline +22,623 \end{array}$
Total District	50,304,950	1,622,740	+2,301,450	+22,020

JULY DRILLING RESULTS

		Number of wells			Initial production
	Com- pletions	Pro- ducers	Gas wells	Fail- ures	(barrels daily)
North Texas	267	152	19	96	57,754 227,936
West Texas	283	233	2	48	1,005,108
East Texas	284	262	5	17	73,998
South Texas	250	175	10	65	50,622
Texas Coastal	147	115	5	27	
Total Texas	1,231	937	41	253	1,415,418
New Mexico	52	46	2	4	21.492
North Louisiana	40	27	5	8	14,408
*July totals, district	1,323	1,010	48	265	1,461,320
†June totals, district	1,427	1,099	65	263	1,421,338
*Tuly figures represent four meet	The state of the s	1- 04 1097			

June figures represent four weeks ended July 24, 1937. †June figures represent four weeks ended June 26, 1937.

(Price per barrel)		
	July 31, 1937	July 31, 1936
orth and west central Texas	\$1.20 1.27	\$1.08 1.15
exas Gulf coast. est Texas—New Mexico	1.41	
orth Louisiana	1.22	1.10

CRUDE OIL PRICES

NOTE: Prices quoted apply to oil 40 gravity and above.

*Prices for a comparable grade of oil not available.

SOURCE: "The Oil Weekly", Houston, Texas.

Building Construction activity in the Eleventh District, as measured by the value of contracts awarded, dropped in July to the lowest level since February. The month's total of \$10,871,000 reflected a decline of 9.1 per cent from June and 8.7 per cent from July, 1936. The volume of residential awards, although 17.9 per cent lower in July than in June, was fractionally larger than a year ago.

The valuation of building permits issued at fourteen Eleventh District cities declined 23.3 per cent from June to July, and was 6.1 per cent below the July, 1936, total. The

number of permits issued was also smaller than in either comparative month.

VALUE OF CONSTRUCTION CONTRACTS AWARDED (In thousands of dollars)

	July	July	June	January 1	to July 31
	1937	1936	1937	1937	1936
Eleventh District—total Residential	\$ 10,871	\$ 11,902	\$ 11,959	\$ 75,128	\$ 83,758
	3,586	3,570	4,368	30,211	22,337
	7,285	8,332	7,591	44,917	61,421
United States—total* Residential All other	321,603	294,835	317,842	1,816,289	1,524,638
	81,046	72,094	93,078	597,844	407,063
	240,557	222,741	224,764	1,218,445	1,117,575

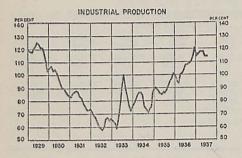
*37 states east of the Rocky Mountains. SOURCE: F. W. Dodge Corporation.

RII	ILD	INC	7 F	FR	MI	TS

									January 1 through July 31			Percentage change valuation	
July, 19		uly, 1937	y, 1937 July, 1936		Percentage change valuation	June, 1937		Percentage change valuation	1937				1936
	No.	Valuation	No.	Valuation	over year	No.	Valuation	over month	No.	Valuation	No.	Valuation	over period
Amarillo	37	\$ 79,730	28	\$ 33,092	+140.9	34	\$ 102,620	-22.3	232	\$ 525,265	209	\$ 382,777	+ 37.2
Austin. Beaumont. Corpus Chairt	161 145	435,698	179 132	249,546	$^{+\ 74.6}_{+\ 44.2}$	161 145	379,189 116,584	$^{+14.9}_{-5.7}$	1,062 1,002	2,567,240 729,334	1,125	2,845,937 766,466	- 9.8 - 4.8
Corpus Christi	105	109,890 471,640	157	76,189 162,572	+190.1	171	407,990	+15.6	984	2,346,327	735	1,093,497	- 4.8 +114.6
		619,246	516	422,980	+ 46.4	456	574,849	+ 7.7	3,147	4,794,336	3,578	7,283,681	- 34.2
Fort Worth	02	64,594 340,147	77 227	101,385 761,596	- 36.3 - 55.3	122 160	177,087 788,601	63.5 56.9	638 1,294	785,873 5,126,338	1,140	603,174 5,723,555	$+30.3 \\ -10.4$
Galveston	118	71,448	124	576,871	- 87.6	103	62,956	+13.5	706	739,635	760	1,109,625	- 33.3
Houston Port Arthur	327	922,045	408	857,170	+ 7.6	428	1,502,900	-38.6	2,719	12,068,145	2,596	11,432,703	+ 5.6
San Antonio	135 299	61,484 282,370	187 248	111,825 310,242	- 45.0 - 9.0	155 290	69,039 397,002	-10.9 -28.9	1,102 1,883	620,810 2,965,230	886 1,697	577,738 2,566,092	$^{+}_{+15.6}$
Shreveport	136	165,910	132	206,575	- 20.0	113	129,868	+27.8	966	1,842,719	854	1,172,451	+ 57.2
Waco Wichita Falls	51 20	91,625	35 18	90,428	+ 1.3	50 12	138,800	-34.0	342	688,401	254	421,527	+ 63.3
		25,270		25,185	+ .3		31,005	-18.5	118	195,316	119	265,338	<u>- 26.4</u>
Total	2,223	\$3,741,097	2,468	\$3,985,656	- 6.1	2,400	\$4,878,490	-23.3	16,195	\$35,994,969	15,208	\$36,244,561	7

SUMMARY OF NATIONAL BUSINESS CONDITIONS

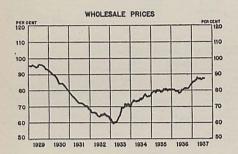
(Compiled by the Board of Governors of the Federal Reserve System)



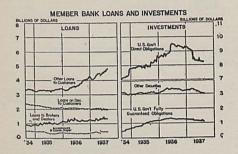
Index of physical volume of production, adjusted for seasonal variation, 1923-1925 average = 100. By months, January, 1929 to July, 1937.



Index of number employed, adjusted for seasonal variation, 1923-1925 average = 100. By months, January, 1929 to July, 1937.



Index compiled by the United States Bureau of Labor Statistics, 1926 = 100. By months, 1929 to 1931. By weeks, 1932 to date. Latest figure is for week ending August 14, 1937.



Wednesday figures for reporting member banks in 101 leading cities, September 5, 1934 to August 18, 1937. Loans on real estate and loans to banks excluded.

Total volume of industrial production and distribution of commodities to consumers showed little change from June to July, when allowance is made for the usual summer declines.

PRODUCTION AND EMPLOYMENT

The Board's seasonally adjusted index of industrial production was 114 per cent of the 1923-1925 average in July, the same as in June and 4 points lower than in March, April, and May. At steel mills, where output in June had been curtailed by strikes, activity increased considerably in the early part of July and was maintained at the higher level between the middle of July and the third week of August. Lumber production also increased in July, while output of plate glass showed a substantial decrease. Automobile assemblies declined seasonally. Output of nondurable manufactures decreased considerably, owing largely to a marked decline in activity at cotton and woolen textile mills. Meat packing also declined, while flour milling and sugar refining increased. At mines, output of anthracite was reduced in July, while output of most other minerals showed little change.

Construction contracts awarded, as reported by the F. W. Dodge Corporation, were maintained in July at the level reached in June. Non-residential construction expanded further, reflecting principally a large volume of awards for iron and steel plants and for railroad projects. Residential building showed a seasonal decline.

Factory employment increased somewhat from the middle of June to the middle of July, when a decline is usual, and factory payrolls decreased less than seasonally. The largest increases in employment were in the steel industry and in the food industries, particularly at canning factories. Other manufacturing industries as a group showed somewhat less than the usual seasonal decline.

AGRICULTURE

A cotton crop of 15,593,000 bales, representing an increase of 3,200,000 bales over last season, was forecast by the Department of Agriculture on the basis of August 1 conditions. Official estimates indicate that other major crops will be considerably larger than last season and about equal to the average for 1928-1932. Preliminary estimates by the Department of Agriculture indicate that cash farm income, including Government payments, will total \$9,000,000,000 for the calendar year 1937, an increase of 14 per cent over 1936.

DISTRIBUTION

Distribution of commodities to consumers in July continued at the level of other recent months, when allowance is made for the usual summer decline. Sales at department stores and variety stores showed slightly less than the seasonal decrease in July, while mail-order sales declined somewhat more than seasonally. Freight-car loadings increased, reflecting in part larger shipments of grains and forest products.

COMMODITY PRICES

From the middle of July to the third week of August prices of grains and cotton declined substantially, while livestock and meats showed a further increase. Automobile prices were raised by most producers, carpet prices advanced, and there were increases in several industrial raw materials, including hides, zinc, lead, and steel scrap. Cotton goods and rubber declined somewhat.

BANK CREDIT

From the middle of July to August 4, excess reserves of member banks were sharply reduced from \$960,000,000 to \$700,000,000, but subsequently they increased to \$780,000,000 on August 18. These changes in member bank reserves reflected principally fluctuations in the volume of Treasury deposits at Federal Reserve banks, together with a seasonal increase in money in circulation. Excess reserves at New York City banks declined from \$230,000,000 to about \$40,000,000 and subsequently increased to \$130,000,000.

Total loans and investments of reporting member banks increased somewhat during the four weeks ending August 18, reflecting principally an increase of \$150,000,000 in commercial loans offset in part by a further decline in holdings of United States Government obligations, principally at New York City banks. The growth in commercial loans occurred both in New York City and in other cities and included the purchase by banks of a large portion of the \$60,000,000 of nine-month notes sold by the Commodity Credit Corporation on August 2.

United States Government deposits at reporting banks increased during the period, reflecting purchases by banks of Treasury bills on a book-credit basis. Bankers' balances and other demand deposits showed further declines at New York City banks.

MONEY RATES

Rates on Treasury bills declined slightly after the middle of July, and open-market yields on Treasury notes and bonds also declined until early in August, but later there was a rise in yields. In the latter part of August discount rates were reduced from 2 per cent to 1½ per cent at the Federal Reserve Banks of Atlanta, Chicago, and Minneapolis. The 2 per cent rate had been in effect since early in 1935.