# MONTHLY BUSINESS REVIEW

# FEDERAL RESERVE BANK OF DALLAS

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## DISTRICT SUMMARY

THE SITUATION AT A GL	ANCE	
Eleventh Federal Reserve Dis	strict	
	January 1936	Change from Dec. 1935
Bank debits to individual accounts (at 18 cities).  Department store sales.  Reserve bank loans to member banks at end of month.  Reserve bank ratio at end of month.  Building permit valuation at larger centers.  Commercial failures (number).  Commercial failures (liabilities).  Dil production (barrels).	\$ 146,900	- 4.5% - 53.1% +\$144,179 - 1.8 points + 33.9% + 24 + 75.5% - 1.3%

Sales of department stores in principal cities of the Eleventh Federal Reserve District during January, while evidencing a seasonal decline of 53 per cent as compared with the large December volume, were 14 per cent above those in January, 1935. Distribution of merchandise at wholesale reflected a seasonal increase as compared with the previous month and exceeded that of the corresponding month last year by a substantial margin. Collections at both wholesale and retail have been well sustained. Charges to depositors' accounts at banks in larger cities registered a seasonal decline of 5 per cent as compared with December, but were 23 per cent above those in January, 1935.

Construction activity reflected a further expansion during the past month. The valuation of building permits issued at principal cities which, with one exception, was the highest monthly total reported since 1931, was 34 per cent larger than the December total and exceeded that of a year ago by 22 per cent. Reports covering the first half of February indicate that the upward trend continues.

Farmers in most sections made good progress with field work during the past month, despite the long period of severely cold weather. Rainfall has been light since the first of the year, and, while a good subsoil season obtains generally, a heavy general rain will be needed prior to spring planting to replenish topsoil moisture. The freezes were beneficial in pulverizing the soil and destroying insect life. Small grains have withstood the freezes and are in good condition generally. Ranges deteriorated considerably as a result of the low temperatures due to the killing of winter weeds, but the Department of Agriculture reported that the February 1 condition remained above the average. While livestock showed considerable shrinkage during the cold weather, reports indicate that they have held up unusually well. There is a broad demand for wool and mohair at firm to higher prices and buyers have been active in contracting for the spring crop.

The demand for Federal Reserve Bank credit by member banks continued light during the past month. Commercial loans of member banks in selected cities declined seasonally between January 8 and February 12, but on the latter date were substantially higher than a year earlier. The daily average of combined net demand and time deposits of member banks increased slightly between December and January. Federal Reserve notes in actual circulation showed little change between January 15 and February 15, but the total of \$72,505,000 on the latter date was \$24,539,000 larger than on the corresponding date in 1935.

### BUSINESS

Wholesale Trade

Business at wholesale in this district was well sustained during January, and seasonal increases over the previous month Were shown in the lines of dry goods, farm implements, and groceries. An improvement as compared with the corresponding month a year ago continued to be reflected in the case of every reporting line, the gains ranging from 0.6 per cent in the case of groceries to 69.3 per cent in the case of farm implements. For the lines of dry goods, drugs and farm implements, this comparison was more favorable than the average reported during the last six months of 1935. Stocks on hand followed their usual upward tendency during January. While the collections of hardware, grocery, and dry goods firms were seasonally less than in the previous month, those in the lines of drugs and farm implements registered a general expansion.

As is usually the case in the opening month of the year, an appreciable gain was reflected in the demand for dry goods at wholesale last month. The combined sales of reporting firms were 52.3 per cent above those in December, and 7.0 per cent larger than the total for January, 1935. While inventories were increased considerably during January, at the close of the month they were 18.5 per cent smaller than a year ago. Collections during the month registered a decline of somewhat less than the usual seasonal amount.

There was a seasonal upturn in the demand for groceries at wholesale in this district during January. Sales totaled 4.6 per cent more than in the previous month, and were 0.6 per cent above those reported for the same month a year ago. A substantial decline from December occurred in the month's total collections.

The distribution of drugs at wholesale continued in good volume during January, although there was a slight decrease from the previous month due to the large counter-to-seasonal expansion shown in December. Business was 22.1 per cent greater than in January, 1935. Stocks on hand increased during the month, and on January 31 were 23.4 per cent larger than a year ago. A further gain of 18.0 per cent over the preceding month was recorded in the volume of collections.

Sales of hardware by reporting wholesale firms in this district reflected a seasonal decrease of 5.2 per cent in January as compared with December, but were on a scale 19.9 per cent above the same month a year ago. A sizeable reduction from the previous month was also recorded in the amount of collections during January.

A large expansion, due chiefly to seasonal influences,

was witnessed in the business of wholesale farm implement firms during January. The volume of distribution was 83.0 per cent greater than in the previous month, and exceeded that of the corresponding month last year by 69.3 per cent. There was a material increase in the month's collections as compared with December.

CONDITION OF WHOLESALE TRADE DURING JANUARY, 1936

	Percent	age of increase	or decrease	in	Datie of collec-		
	Januar	Sales ry, 1936 red with	Januar		Ratio of collections during Jan. to accounts and notes outstanding		
	January 1935	December 1935	January 1935	December 1935	on December of		
Groceries	$^{+}_{-7.0}$ $^{+69.3}$	$^{+\ 4.6}_{+52.3}_{+83.0}_{-\ 5.2}$	$ \begin{array}{r} -2.7 \\ -18.5 \\ +60.6 \\ +8.8 \end{array} $	$   \begin{array}{r}     +1.2 \\     +24.1 \\     -1.1 \\     +6.5   \end{array} $	87.1 42.0 11.4 44.6		
Hardware Drugs	$^{+19.9}_{+22.1}$	- 5.2 5	+23.4	¥ 7.0	65.1		

Retail Trade The demand for merchandise at department stores in principal cities of the Eleventh District continued very active

during the past month. The total dollar volume of sales averaged 13.9 per cent greater than in the initial month of 1935, which is a considerably larger increase for that comparison than was evidenced for any month since last July. While a decrease of 53.1 per cent was recorded as compared with the heavy December volume, this reduction is seasonal in character, and close to the average for that month. The combined daily average sales of reporting firms were greater in January than in any corresponding month since 1931.

The dollar volume of inventories on hand January 31 at reporting firms evidenced a further seasonal decline of 1.8 per cent reflecting the clearance of winter merchandise. Stocks, however, remained 3.3 per cent above those a year ago. The rate of stock turnover during January, 1936 was .26, as compared with .24 in January, 1935.

Collections evidenced a seasonal recession during the month. The ratio of collections during January to open accounts outstanding on January 1 was 39.9 per cent, as against 41.1 per cent in December, and 40.7 per cent in January a year ago. Collections on installment accounts were slightly below those in December, but evidenced an increase over those in January, 1935.

BUSINESS OF DEPART	MENT STO	ORES				
Total sales (percentage): January, 1936, compared with January, 1935. January, 1936, compared with December, 1935.	Dallas +17.9 -49.9	Fort Worth +11.9 -62.1	Houston + 9.2 -53.5	San Antonio +17.5 -47.6	Others + 9.6 -55.5	Total District +13.9 -53.1
Credit sales (percentage): January, 1936, compared with January, 1935. January, 1936, compared with December, 1935.	$^{+21.6}_{-46.8}$	$^{+13.7}_{-59.2}$	$^{+14.7}_{-48.5}$	$^{+17.5}_{-49.7}$	$^{+13.5}_{-53.6}$	$^{+17.6}_{-50.3}$
Stocks on hand at end of month (percentage): January, 1936, compared with January, 1935. January, 1936, compared with December, 1935.	$^{+10.8}_{-1.7}$	- 1.4 - 1.4	$-9.1 \\ -10.7$	+ 7.5 + 4.2	‡ 1:1	$^{+\ 3.3}_{-\ 1.8}$
Stock turnover (rate): Rate of stock turnover in January, 1935. Rate of stock turnover in January, 1936.	.28	.19 .21	.22	.30 .31	.20 .22	:24 :26
Ratio of January collections to open accounts receivable outstanding January 1, 1936	37,2 15.8	36.0	42.4	45.4	42.0 22.5	39.9 14.9
Indexes of department store sales: Unadjusted—December, 1935. Unadjusted—January, 1938.	158.0	10.7	161.2	16.0		155.2 68.8
Adjusted—December, 1935. Adjusted—January, 1936. Indexes of department store stocks:	74.5 98.8 86.6	65.9 104.2 89.1	69.7 98.3 78.3	64.1 84.0 70.4		95.2 81.9
Unadjusted—December, 1935. Unadjusted—December, 1935. Adjusted—December, 1935. Adjusted—January, 1936.	49.6 49.4 56.4 56.8	59.7 58.0 72.8 67.4	38.4 37.2 41.3 43.3	45.0 47.7 50.6 51.8		52.1 52.2 59.9 60.0

Commercial The record of ing January tur

The record of commercial failures during January turned upward from the low level of December, and while total indebt-

edness of defaulting firms was less than in the opening month of 1935 the number of insolvencies was materially larger. The report compiled by Dun & Bradstreet, Incorporated, covering the Eleventh Federal Reserve District showed a total of 39 defaults during the month, as compared with 15 in the previous month, and 24 in the same month last year. Combined liabilities of firms becoming insolvent during January amounted to \$339,000, as against \$193,160 in the preceding month, and \$405,333 in January, 1935.

### AGRICULTURE

Crop Conditions

The agricultural situation in this district was generally favorable during the past month. Rainfall since the first of

the year has been light over most sections, but precipitation has been above normal in much of the west and northwest portions of Texas where it was most needed. A deep subsoil season obtains over the major portion of the district, yet a good general rain will be needed prior to spring planting to place the topsoil in prime condition. The hard freezes were very beneficial in that they pulverized the soil and tended to destroy insect life. While the cold weather retarded outdoor work, farmers in most sections made good progress with field work and reports indicate that the preparation of the soil for spring planting is well advanced.

Small grain crops continue in a generally good condition. During much of the cold weather the snow cover provided protection for the plants and added to the moisture supply. Commercial reports indicate that plants have a good root system and that roots are deeper in the ground than for several years. Furthermore, there has been less grazing of wheat fields in northwest Texas due to the lateness of the crop. Some damage to the oat crop occurred as a result of the freezes.

The Department of Agriculture reported that no damage to citrus fruits in Texas is apparent from the low January temperatures. Forecasts of production of oranges and grape-fruit on February 1 remained unchanged from those of a month earlier. Commercial vegetable crops in south Texas were in good condition generally on February 1. While cold weather, which prevailed in this area during much of the last half of January, did some damage to growing crops and slowed down shipments, the damage was not as extensive as was first reported. There is given below the condition of principal truck crops:

SOURCE: Department of Agriculture.

Livestock Ranges and 1

Livestock

Ranges and livestock in this district showed slightly more than the average deterioration in January due to the extreme cold weather during the month, but according to the Department of Agriculture the condition remains above the average for this season of the year. While rainfall in January was above normal in northwestern and western districts of Texas, portions of this area still have insufficient moisture

to insure summer range feeds. Most of the other sections of the district are adequately supplied with moisture, and prospects are generally favorable for early spring and summer range. The cold weather during the month caused some shrinkage in livestock, but on the whole they held up unusually well. Feed supplies in most areas continue abundant and very little supplementary feeding has been necessary so far this winter. The Department of Agriculture reported that prospects are favorable for good lamb and calf crops. Contracting for wool and mohair has been active at firm prices.

The Department of Agriculture reported that the condition of cattle ranges in Texas declined from 82 per cent of normal on January 1, to 77 per cent on February 1, but the latter figure was 30 points higher than a year ago, and 1 point higher than the ten-year average. The February 1 condition of sheep and goat ranges was rated at 80 per cent as compared with 88 per cent on January 1, and 46 per cent a year earlier. The condition of cattle was reported as 81 per cent on February 1, which was 2 points lower than that a month earlier, but 23 points above the condition a year ago, and 3 points higher than the ten-year average. While sheep and goats deteriorated 4 points during the month, the February 1 condition figure of 84 per cent was materially higher than on the same date last year. The condition of ranges and livestock in New Mexico and Arizona is above the average and good range feed was available during the month.

Movements

The receipts of cattle and calves at the
and Prices

Fort Worth market in January reflected
a decline as compared with December,
but were considerably larger than a year ago. The arrivals
of hogs showed a large seasonal increase over the previous
month and were in about the same volume as in January,
1935. The receipts of sheep were greater than in either
comparative month.

FORT WORTH LIVESTOCK RECEIPTS

		(Number)			
	January 1936	January 1935	Change over year	December 1935	Change over month
Cattle	72,905 30,968 43,870 29,668	48,229 27,909 44,521 19,412	$^{+24,676}_{+3,059}$ $^{-651}_{+10,256}$	74,034 42,119 29,245 28,567	-1,129 $-11,151$ $+14,625$ $+1,101$

COMPARATIVE TOP LIVESTOCK PRICES (Dollars per hundredweight)

	January 1936	January 1935	December 1935
Beef steers	\$ 9.35	\$ 8.25	\$ 9.90
Stocker steers	7.60	5.00	6.75
Heifers and yearlings	9.50	9.75	11.00
Butcher cows	6.00	4.75	6.00
Calves	7.00	6.75	7.00
Hogs	10.25	8.25	9.70
Sheep	6.50	5.00	5.75
Lambs	10.00	8,25	10.00

The cattle market was somewhat irregular during the past month. During the greater part of the period plain and common classes predominated in receipts. There was an active demand at steady to higher prices for cows, calves and low cost steers, but the outlet was narrow for the better grades of fed yearlings and steers with a tendency to lower

prices. The hog market, after reaching a top of \$10.25 during the first week in January, declined considerably but during the first half of February the best offerings sold at or near the \$10.00 level. Sheep and lambs usually found a ready market at generally firm prices.

### **FINANCE**

Operations of the Federal Reserve Bank Member bank borrowings at the Federal Reserve Bank increased somewhat late in January and early in February, but the total on February 15 had declined to

\$89,000 which was only slightly higher than a month earlier. Borrowings on the same date in 1935 totaled \$37,000. Outstanding advances to established industrial and commercial businesses for working capital purposes and commitments to make such advances reflected a further slight decline during the month. Investments of this bank in United States securities were increased \$1,025,000 between January 15 and February 15, and on the latter date were \$13,525,000 larger than a year ago. The reserve deposits of member banks with the Federal Reserve Bank on February 15 were \$2,666,000 less than a month earlier, and \$8,543,000 lower than on the same date in 1935. Federal Reserve notes in actual circulation at the middle of February amounted to \$72,505,000, which was approximately the same as on January 15, but \$24,539,000 greater than a year ago.

#### CONDITION OF THE FEDERAL RESERVE BANK (In thousands of dollars)

	Feb. 15, 1936	Feb. 15, 1935	Jan. 15, 1936
Total cash reserves	\$142,111	\$127,890	\$140,406
Discounts for member banks	89	37	85
Other bills discounted	None	None	None
Industrial advances	1,735	1,321	1,771
Commitments to make industrial advances	590	None	593
Bills bought in the open market	133	143	126
United States Government securities owned	85,000	71,475	83,975
All other investments	10	None	9
Total earning assets	86,967	72,976	85,966
Member bank reserve deposits	132,040	140,583	134,706
Federal reserve notes in actual circulation	72,505	47,966	72,643

Condition of During the five-week period ended February 12, 1936, the reports of member banks in selected cities reflected a substantial decline in loans, investments, and

deposits. The investments of these banks in the direct obligations of the United States totaled \$147,502,000 on February 12, which was \$2,112,000 lower than five weeks earlier, and \$19,142,000 below that a year ago. While their holdings of fully guaranteed securities declined \$2,293,000 between January 8 and February 12, the total on the latter date was \$25,502,000 larger than on February 13, 1935. Investments in other securities rose \$785,000 during the five-week period and were \$7,326,000 greater than a year ago. Loans on securities declined \$711,000 from January 8 to February 12, and continued substantially lower than in the previous year. "All other" loans (largely commercial) reflected a seasonal recession. These loans totaled \$144,460,000 on February 12 which represented a decline of \$9,106,000 from that on January 8, but an increase of \$6,574,000 over the total on February 13 last year. Their

net demand deposits declined \$22,384,000 during the fiveweek period, but on February 12 were \$33,619,000 greater than a year ago. Time deposits reflected a decline from both comparative dates. Their reserve deposits with the Federal Reserve Bank on February 12 were somewhat lower than on January 8 this year or February 13 last year.

CONDITION STATISTICS OF MEMBER BANKS IN SELECTED CITIES (In thousands of dollars)

	Feb. 12,	Feb. 13,	Jan. 8,
	1936	1935	1936
United States securities owned	\$147,502	\$166,644	\$1494614
Securities fully guaranteed by the United States Gov-	50,093	24,591	52,386
ernment (owned)		41,049	47,590
All other stocks, bonds, and securities owned	48,375 42,020 144,460	49,469 137,886	42,731 153,566
All other loans. Total loans. Net demand deposits.	186,480	187,355	196,297
	349,227	315,608	371,611
Time deposits. Reserve with Federal Reserve Bank.	119,769	124,675	120,666
	76,357	85,136	85,360
Bills payable and rediscounts with Federal Reserve Bank	None	None	None

Deposits of Member Banks The daily average of both net demand and time deposits of member banks in this district during January registered an

increase over the previous month, although a decline in the former classification occurred at country banks and a reduction in the latter classification was shown at reserve city banks. The combined daily average of these deposits during the month amounted to \$782,745,000 as compared with \$780,124,000 in December.

DAILY AVERAGE DEPOSITS OF MEMBER BANKS
(In thousands of dollars)

		Combine	d Total	Reserve Ci	ty Banks	Country Banks		
		Net demand deposits	Time deposits	Net demand deposits	Time deposits	Net demand deposits	Time deposits	
	1935 1935		\$196,436 197,155	\$279,110 289,957	\$113,255 112,586	\$311,349 319,168	\$83,181 84,569	
Mar., April,	1935 1935	605,672 606,348	193,394 193,849	294,281 299,163	112,019 112,252	311,391 307,185	81,375 81,597 81,396	
June,	1935	609,260	194,524 193,253	296,770 300,625	113,128 112,838	307,017 308,635	80,415 81,643	
Aug.,	1935	630,736	194,395 194,580	308,892 326,406	112,752 111,826	309,583 304,330 254,422	82,754 82,434	
Oct.,	1935 1935	581,625	194,050 193,927 194,841	313,465 325,245 332,345	111,616 110,993 111,867	256,380 256,900	82,934 82,974	
Dec., Jan.,		585,599	194,525 195,765	340,708 345,049	111,682 110,051	244,891 241,931	82,843 85,714	
		· · · · · · · · · · · · · · · · · · ·						

Acceptance Market As is usually the case at this season of the year, a material decline in outstanding hardon? accordances was registered

ing bankers' acceptances was registered during January. Accepting banks in the Eleventh District reported the total volume executed by them and outstanding on the last day of the month as \$1,767,116, which compares with \$2,574,194 on December 31, and \$1,452,967 on January 31, 1935. The decrease during the month was reflected in the volume of acceptances based on the domestic shipment and storage of goods.

Debits to Individual Accounts

The usual seasonal decrease was reflected in debits to individual accounts at leading centers in this district during January. The total amounted to \$754,731,000,

as against \$790,541,000 in the preceding month, and \$612,-211,000 in January, 1935. Despite the 4.5 per cent decline from December, increases were reported at four of the eighteen cities.

Savings Deposits

A substantial reduction in savings deposits during January was evidenced by reports received from 125 banks in the

Eleventh Federal Reserve District. The total savings deposits held by these banks on January 31 amounted to \$152,741,532, which is 2.3 per cent less than the total of \$156,341,446 shown for December 31. As compared with a year ago there was an increase of 3.9 per cent, this being the smallest percentage gain shown for this comparison since May 31, 1934.

### DEBITS TO INDIVIDUAL ACCOUNTS

(In thousands of dollars)

	January 1936	January 1935	Percentage change over year	December 1935	Percentage change over month
Abilene	\$ 7,394	\$ 5,782	+27.9	\$ 8,752	-15.5
Austin	20,435	24,261	-15.8	24,197	-15.5
Beaumont	22,492	19,253	+16.8	22,520	1
Corsicana	3,389	2,940	+15.3	3,227	+ 5.0
Dallas	218,913	170,457	+28.4	230,883	- 5.2
El Paso	23,247	18,807	+23.6	24,630	- 5.6
Fort Worth	79,086	62,426	+26.7	91,137	-13.2
Galveston	25,930	22,706	+14.2	28,003	- 7.4
Houston	180,492	139,151	+29.7	183,361	- 1.6
Port Arthur	7,615	5,962	+27.7	7,536	+ 1.0
Roswell	2,721	2,417	+12.6	3,040	-10.5
San Antonio	69,463	61,533	+12.9	69,880	6
Shreveport	37,184	29,359	+26.7	34,713	+ 7.1
Texarkana*	6,679	5,637	+18.5	6,925	- 3.6
Tucson	9,606	6,929	+38.6	9,822	- 2.2
Tyler	12,161	9.614	+26.5	11,596	+ 4.9
Waco	13,601	13,169	+ 3.3	15,790	-13.9
Wichita Falls	14,323	11,808	+21.3	14,529	-1.4
Total	\$754,731	\$612,211	+23.3	\$790,541	- 4.5

<sup>\*</sup>Includes the figures of 2 banks in Texarkana, Arkansas, located in the Eighth District.

CA	WIN	DDL	DE	DUG	rmg
DA	VILL	CID	1717		HI HO

		January	31, 1936	January	31, 1935		Decemb	er 31, 1935	
	Number of reporting banks	Number of savings depositors	Amount of savings deposits	Number of savings depositors	Amount of savings deposits	Percentage change over year in savings deposits	Number of savings depositors	Amount of savings deposits	Percentage change over month in savings deposits
Beaumont. Dallas El Paso. Fort Worth. Galveston Houston	3 9* 2 3 4	9,017 77,016 12,236 34,599 16,789	\$ 3,537,769 24,814 480 6,101,896 11,518 177 10,354,361	8,763 76,367 11,732 34,285 16,497	\$ 3,505,036 25,142,058 5,172,892 10,679,437 9,803,222	$\begin{array}{c} + \ .9 \\ -1.3 \\ +18.0 \\ +7.9 \\ +5.6 \end{array}$	9,224 76,916 12,094 34,633 16,771	\$ 3,795,521 25,404,214 6,295,288 11,285,508 10,506,013	$\begin{array}{c} -6.8 \\ -2.3 \\ -3.1 \\ +2.1 \\ -1.4 \end{array}$
Houston. Port Arthur San Antonio Shreveport Waco Wichita Falls All others.	11* 2 6* 3 3 3 76*	$\begin{array}{c} 66,940 \\ 5,620 \\ 18,099 \\ 22,429 \\ 10,631 \\ 6,289 \\ 50,862 \end{array}$	30,770,251 2,213,887 17,346,771 10,320,555 5,901,530 3,307,431 26,554,424	65,068 5,229 17,149 22,377 11,005 5,949 49,723	29,953,506 2,046,684 16,322,121 10,808,336 6,562,729 2,912,009 24,087,889	$\begin{array}{c} + 2.7 \\ + 8.2 \\ + 6.3 \\ - 4.5 \\ -10.1 \\ +13.6 \\ +10.2 \end{array}$	67,439 5,599 17,923 22,268 10,770 6,264 50,573	33,152,354 2,252,945 17,262,923 10,784,938 5,696,553 3,320,826 26,584,363	$ \begin{array}{c} -7.2 \\ -1.7 \\ +1.5 \\ -4.3 \\ +3.6 \\ -1.4 \end{array} $
Total	125	330,527	\$152,741,532	324.144	\$146,995,919	+ 3.9	330,474	\$156,341,446	- 2.3

#### FEBRUARY DISCOUNT RATES

(Prevailing rates)

Rate 1	Dallas	El Paso	Fort Worth	Houston	San Antonio	Waco
Rate charged customers on prime commercial paper such as that now eligible for rediscount under the Federal Reserve Act.  Rate charged on loans to other banks secured by bills receivable.  Rate on loans secured by prime stock exchange or other current collateral (not including loans placed in other markets through correspondent banks):	2-6	5-8 5	1½-7 4-6	$\frac{3-7}{4\frac{1}{2}-6}$	5-7 6	6
Demand. Time. Rate charged on commodity paper secured by warehouse receipts, etc. Rate on cattle loans.	5 5-8 134-8 512-8	6-8 6-8 8 6-8	4-10 4-10 6-8 6-10	4-7 4-7 3-7 7-10	6 6-7 5-8 7-8	6-8 6-8 3-7 8

### **INDUSTRY**

 $\frac{Cottonseed}{Products}$ 

Operations of cottonseed oil mills in both Texas and the United States followed the customary seasonal trends during Janu-

\*Only 8 banks in Dallas, 10 in Houston, 5 in San Antonio, and 68 in "All others" reported the number of savings depositors.

ary, the receipts and crushings of seed and the production of all products being less than in December. On the other hand, the January comparison with activities in the corresponding month a year ago again showed a considerable improvement. With the exception of crude oil at Texas mills, which reflected a slight decrease, shipments of cottonseed products during the past month reflected a further increase over those a year ago, and movements of cake and meal and hulls exceeded those in December. During the first half of the current season the production and shipments of cotton-seed products were greater than those in the corresponding

six months of the previous season. Receipts and crushings of seed during the present season have likewise evidenced

STATISTICS ON COTTONSEED AND COTTONSEED PRODUCTS

	Texas		United States			
	August 1 to	The state of the s		January 31		
Cottonseed received at mills (tons)	This season 917,165	Last season 685,614	This season 3,479,335	3,220,153		
Cottonseed crushed (tons)	745,668	621,569	2,932,092	2,586,081		
	193,909	166,806	636,818	856,833		
Crude oil produced (pounds)	210,451,042	178,077,532	881,577,071	796,046,265		
	343,968	295,613	1,321,846	1,171,694		
	201,287	164,767	753,663	668,532		
	146,245	130,595	660,378	566,912		
Stocks on hand January 31: Crude oil (pounds). Cake and meal (tons). Hulls (tons). Linters (running bales).	33,302,419	14,708,679	88,338,751	52,275,630		
	92,769	87,241	358,752	340,763		
	94,312	64,031	189,133	192,268		
	69,906	51,035	199,826	178,993		

an increase over those a year ago. Stocks of cottonseed on hand at crushing establishments in both Texas and the United States on January 31 were seasonally smaller than a month earlier, but at Texas mills they remained above those a year ago. Supplies of crude oil, cake and meal, and linters on hand at the close of January were in excess of those held a year ago, and inventories of oil and linters were greater than the holdings a month earlier.

Textile Milling The consumption of cotton in the United States during January reflected an increase over that in December consider-

ably larger than usually occurs in that month, and the volume continued well above that a year ago. There were 591,309 bales of cotton consumed during the month, as compared with 498,329 bales in December, and 550,553 bales in January, 1935. Consumption during the month was also 8.9 per cent above the 1926-35 average for January, and greater than in any like month since 1929. During the first six months of the 1935-36 cotton season the domestic consumption of cotton totaled 3,007,197 bales, as against 2,684,647 bales in the same period of the previous season. Stocks of cotton held by consuming establishments on January 31 were again in greater volume than a month earlier or a year ago, whereas the supply in public storage and compresses was considerably less than on either comparative date.

Operations at reporting textile mills located in Texas evidenced a decrease in January from the previous month. The consumption of cotton and the production of cloth as well as orders for finished products on hand January 31 were less than a month earlier, but each of these activities continued above those a year ago. Stocks of finished goods on hand at the close of January were slightly greater than a month earlier, but they remained far below those held on the same date last year.

### COTTON CONSUMED AND ON HAND

Cotton-growing states:	January 1936	January 1935	August 1 to This season	January 31 Last season
On hand January 31 in—	497,360	439,507	2,520,581	2,142,130
Consuming establishments Public storage and compresses			1,211,212 7,719,103	957,763 8,735,778
United States: Cotton consumed On hand January 31 in—	591,309	550,553	3,007,197	2,684,647
Consuming establishments Public storage and compresses			1,434,992 7,844,295	1,192,065 8,945,866

Cotton Movements The receipts and exports of cotton through the ports of Houston and Galveston evidenced the usual seasonal re-

cession during January, but they remained in appreciably greater volume than in the corresponding month of the previous year. January was the third consecutive month that an increase over the same month a year ago was registered in exports of cotton from both distributing points. During the first half of the current season a total of 2,032,209 bales of cotton was shipped from Houston and Galveston, which compares with 1,541,116 bales in the same period of the previous season. Stocks of raw cotton on hand on January 31 at these ports were seasonally smaller than a month earlier, and at Houston they remained below those a year ago.

A marked decrease from the previous month was evidenced in the exports of cotton from all United States ports during the past month. The reduction amounted to 40.1 per cent which is materially larger than the average seasonal recession for that month. On the other hand, shipments continued well above those a year ago. A total of 525,636 bales of cotton was exported during January which compares with 877,480 bales in December, and 465,711 bales in January, 1935. Exports during the first six months of the current season amounted to 3,977,902 bales, as compared with 2,864,538 bales in the corresponding period of the previous season. The large decrease in exports as compared with the previous month is accounted for largely by a substantial reduction in shipments to Great Britain, Japan, and most of the continental European countries.

# COTTON MOVEMENTS THROUGH THE PORT OF GALVESTON

	January 1936	January 1935	August 1 to This season	January 31 Last season
Receipts	132.616	79,660 104.851	1,402,552 877,563	824,401 735,202
Stocks, January 31	100,000		749,622	600,692

# COTTON—GALVESTON STOCK STATEMENT (Bales)

For Great Britain. For France. For other foreign ports. For coastwise ports. In compresses and depots.	Jan. 31, 1936 2,300 5,600 40,700 2,000 699,022	Jan. 31, 1935 1,500 2,000 20,000 800 576,392
Total	749,622	600,692

### COTTON MOVEMENTS THROUGH THE PORT OF HOUSTON

	(Dates)			
	January 1936	January 1935	August 1 to This season	Last season
Receipts	153,899	53,874	1,507,059	955,419
Exports	202 577	137,315	1,154,646 643,659	805,914 974,228
			010,000	200 100

# SEASON'S RECEIPTS, EXPORTS, AND STOCKS OF COTTON AT ALL UNITED STATES PORTS—(Bales)

	August 1 to	January 31
	This season	Last season
Receipts.	5.974,222	3,737,624
Exports: United Kingdom	918,511	467.089
Tranco	498,023	245,796 249,831
Italy	196,096	195,926
Germany. Other Europe.	484,165 622,944	442 581
Japan	1,059,547	1.059,482
	207 171	203.833
Total foreign ports	3,986,457	2,864,538 2,850,844
Total foreign ports. Stocks held at all United States ports, January 31.	2,608,756	2,850,844

#### SPOT COTTON PRICES—(Middling Basis) (Cents per pound)

	January, 1936		1936
	High	Low	1000
New York	12.20	11.60	11.70
	11.95	11.31	
	11.44	10.81	10.88
	11.80	11.25	11.22
Galveston	11.80	11.21	11.22

Petroleum The output of crude oil in the Eleventh District was on a somewhat smaller scale in January than in the preceding month, but still was appreciably larger than a year ago. The total amount reported was 35,498,100 barrels, which compares with an aggregate of 35,972,850 barrels in December, and a total

of 33,331,200 barrels in January of last year. A reduction from the previous month was shown in field operations. Of the 817 wells completed in January, 604 were producers and had a combined initial flow of 1,168,187 barrels. In December there were 1,088 wells completed, of which 773 were successful, having a flush yield of 1,721,272 barrels.

Texas fields produced an average of 1,036,400 barrels daily during January, as against 1,064,585 barrels in the previous month, and 1,004,200 barrels in the corresponding month last year. All sections of the State with the exception of south Texas participated in the reduction from December. The daily output from New Mexico showed a moderate increase and that reported for north Louisiana rose from 38,485 barrels in December to 50,500 barrels in January. The uptrend in the latter area is attributable to the recent active development of the Rodessa field.

OIL PRO	DUCTION-	-(Barrels)			
	Januar	y, 1936	Increase or decrease over December, 1935		
	Total	Daily Avg.	Total	Daily Avg.	
North Texas.	3,577,400	115,400	-102,400	- 3,303	
	5,345,950	172,450	-398,100	-12,842	
East Texas. South Texas. Texas Countail	14,769,950 2,104,900	476,450 67,900	-264,800 + 79,450	$-8,542 \\ +2,563$	
Texas Coastal	6,330,200	204,200	-187,900	-6,061	
No. 1 Total Texas	32,128,400	1,036,400	-873,750	-28,185	
New Mexico.	1,804,200	58,200	+26,550	+ 855	
North Louisiana	1,565,500	50,500	+372,450	+12,015	
Total District	35,498,100	1,145,100	-474,750	-15,315	

	JANUARY	DRILLING	RESULTS		
	Completions	Producers	Gas Wells	Failures	Initial Production
North Texas	196	111	16	69	28,038
West Texas	111	79	2	30	106,070
East Texas	222	212	2	8	832,367
South Texas	178	124	3	51	71,519
Texas Coastal	72	54	4	14	21,906
Total Texas	779	580	27	172	1,059,900
New Mexico	22	18	2	2	28,212
North Louisiana	16	6	4	6	80,075
January totals, district	817	604	33	180	1,168,187
December totals, district	1,088	773	49	266	1,721,272

# CRUDE OIL PRICES (Price per barrel)

***************************************	Feb. 7, 1936	Feb. 8, 1935
Texas Coastal (34 gravity and above)	\$1.22	\$1.12
North Texas (40 gravity and above)	1.08	1.03
North Louisiana (40 gravity and above)	1.10	1.08
(Oil statistics compiled by The Oil Weel	kly, Houston, Tex	as)

Building Construction permits issued at fourteen principal cities in this district during January totaled \$4,271,546, as against \$3,189,874 in December, and \$3,501,663 in January a year ago. More than half the reporting centers participated in the increases over both comparative months. The total number of permits issued during January amounted to 1,644, as compared with 1,296 in the previous month, and 1,451 in the corresponding month last year.

	BUII	LDING PERI	MITS					
	Janu	iary, 1936	Janu	iary, 1935	Percentage change	Dece	mber, 1935	Percentage change
	No.	Valuation	No.	Valuation	in valuation - over year	No.	Valuation	in valuation over month
Amarillo	22 154	\$ 43,334 799,345	29 131	\$ 21,304 1,735,803	+103.4 $-53.9$	35 115	\$ 63,477 285,250	$-31.7 \\ +180.2$
Austin Beaumont Corrus Chairtí		219,838	92	48,865	+349.9	84	13,810	
Dallas	419	125,530 999,275	46 351	36,081 379,590	$^{+247.9}_{+163.3}$	41 309	23,151 502,013	$^{+442.2}_{+99.1}$
El Paso Fort Worth Galveston	47 102	42,093 582,400	27 86	15,557 379,489	$^{+170.6}_{+53.5}$	29 75	13,085 386,800	$^{+221.7}_{+50.6}$
		25,561	82 219	25,248	$\begin{array}{c} + & 1.2 \\ + & 52.3 \end{array}$	61 203	588,691	- 95.7
Port Arthur	69	793,921 25,409	40	521,435 24,628	+ 3.2	49	657,485 24,812	+ 2.4
Shreveport		489,889 84,203	178 127	214,186 60,672	$^{+128.7}_{+38.8}$	170 82	239,368 93,682	$^{+104.7}_{-10.1}$
Waco Wichita Falls	27	27,753 12,995	23 20	29,254 9,551	$-5.1 \\ +36.1$	24 19	275,213 23,037	- 89.9 - 43.6
Total	1,644	\$4 971 546	1,451	\$3,501,663	+ 22.0	1.296	\$3,189,874	+ 33.9
*Increase over one thousand per cent.	1,044	\$4,271,040	1,401	\$0,001,003	₹ 22.0	1,290	40,109,014	7 55.9

# SUMMARY OF NATIONAL BUSINESS CONDITIONS

(As Compiled by the Board of Governors of the Federal Reserve System, February 25, 1936)

Total volume of industrial production increased in January, but owing to a decline in activity in the automobile and allied industries from an exceptionally high level in December, the increase was less than is usual at this season.

### PRODUCTION AND EMPLOYMENT

Total output at factories increased by a smaller amount than is usual in January, while output at mines showed a seasonal increase. The Board's combined index of industrial production, which makes allowance for seasonal changes, declined from 104 per cent of the 1923-1925 average in December to 99 per cent in January. This decrease reflected chiefly sharp reductions in output of steel and of automobiles from the high levels reached in December. In the first three weeks of February the average rate of operations at steel mills showed a smaller increase over the January average than is usual; at automobile factories output was estimated to be at a lower level than in January. Smaller than seasonal increases in activity were reported at textile mills and at shoe factories, while output of food products was in considerably larger volume in January than a month earlier. Factory employment showed a small seasonal decrease between the middle of December and the middle of January. At automobile factories the number of workers, which usually increases at this season, was unchanged, and at textile mills employment declined. Factory payrolls decreased by more than the usual amount. Value of construction contracts awarded, as reported by the F. W. Dodge Corporation, was smaller in January than in December. Awards for publicly-financed projects decreased from the relatively high December figure and there was a seasonal decline in contracts for residential construction.

#### DISTRIBUTION

Retail trade was reduced more than seasonally in January, reflecting in part the influence of unusually severe weather. Sales by department stores, variety stores and mail-order houses all declined by more than the usual seasonal amount. Freight-car loadings showed little change; loadings of coal increased considerably, while rail shipments of miscellaneous freight declined.

#### COMMODITY PRICES

The general level of wholesale commodity prices continued to show little change during January and the first three weeks of February. Prices of cotton textiles, flour, wheat, and silk declined, while prices of hogs, petroleum, coffee, and rubber increased considerably. Retail prices of foods decreased somewhat during January.

#### BANK CREDIT

Excess reserves of member banks fluctuated between January 22 and February 19 near a \$3,000,000,000 level, changes reflecting principally fluctuations in Treasury holdings of cash and deposits with Federal Reserve banks. Investments of weekly reporting member banks in leading cities increased by \$300,000,000 in the four weeks ending February 12, and reached the largest amount ever held by these banks, while loans decreased by \$130,000,000. Holdings of United States Government obligations increased by \$140,000,000, holdings of obligations guaranteed by the Government by \$50,000,000, and other securities by \$110,000,000. Adjusted demand deposits of reporting member banks, which declined somewhat from the middle of December to the middle of January, increased by \$290,000,000 in the four weeks ending February 12, while United States Government deposits declined by \$150,000,000.