



Federal Reserve Bank of Dallas

FARM and RANCH BULLETIN

February 1971

FARM AND RANCH CREDIT SCHOOL

Registration is under way for the 19th Annual Texas Farm and Ranch Credit School for Commercial Bankers to be held at Texas A&M University February 15-17. The school is sponsored by the Texas Bankers Association and Texas A&M University, and the theme of the program this year is "Financing Agriculture."

The program was planned by the Agricultural Committee, Texas Bankers Association and will be conducted by the Department of Agricultural Economics and Rural Sociology, Texas A&M University. This year's program appears in this issue of the Bulletin, and a registration and room reservation form is provided on the back page.

PROGRAM

Monday, February 15

1:00-5:00 p.m. Registration — Serpentine Lounge, Memorial Student Center

7:00 p.m. Smorgasbord — Ballroom, Memorial Student Center

Master of Ceremony — H. O. Kunkel, Dean, College of Agriculture, Texas A&M University

Invocation — Kenneth Wolf, Economist-Agribusiness, Texas Agricultural Extension Service, Texas A&M University

Presentation of Bankers' Scholarship to Student — Tyrus R. Timm, Head, Department of Agricultural Economics and Rural Sociology, Texas A&M University

Remarks — Mark Olsen, Student, 1970 Winner

Presentation of Awards to Farmers — Richard Crawley, Chairman, Agricultural Committee, Texas Bankers Association, President, First National Bank, Lamesa, Texas

Annual Speech — Tom Frost, Jr., President, Texas Bankers Association, President, Frost National Bank, San Antonio, Texas

Tuesday, February 16

Presiding — John E. Hutchison, Associate Dean, Director, Texas Agricultural Extension Service, Texas A&M University

8:30 a.m. Coffee and Doughnuts

9:00 a.m. Welcome

Jack K. Williams, President, Texas A&M University

9:20 a.m. Response

Richard Crawley, Chairman, Agricultural Committee, Texas Bankers Association, President, First National Bank, Lamesa, Texas

9:30 a.m. Agricultural Finance Outlook

John Hopkin, Professor, Agricultural Finance, Department of Agricultural Economics,
Stiles Farm Foundation Chair, Texas A&M University

10:15 a.m. Questions and Answers

10:30 a.m. Coffee Break

10:45 a.m. New Farm Program

Jack Bradshaw, Assistant to Texas State Agricultural Stabilization and Conservation
Committee, College Station, Texas

11:30 a.m. Questions and Answers

11:45 a.m. Lunch

Presiding — Weston Futrell, Vice President, First State Bank,
Dumas, Texas

1:15 p.m. Outlook for Livestock 1971-1980

Edward Uvacek, Livestock Marketing Specialist, Texas Agricultural Extension Service,
Texas A&M University

2:15 p.m. How to Make Loans

Group A — Hog Financing

W. B. Parrack, Jr., Vice President, The Lubbock National Bank, Lubbock, Texas

Lee R. Colgan, Jr., County Agricultural Agent, Dawson County, Texas Agricultural
Extension Service, Texas A&M University

Group B — Beef Cattle Financing

Gerald York, Vice President and Agriculturist, The First National Bank, Corsicana, Texas

Jim Parker, Livestock Operator, Corsicana, Texas

Group C — Dairy Financing

Leon Thompson, Agriculturist, Citizens National Bank of Waco, Waco, Texas

Justin Rosenfeld, Dairy Producer, Waco, Texas

Group D — Poultry Financing

Gene Garrison, Vice President, First National Bank of Gonzales, Gonzales, Texas

Group E — Row Crop Financing

Jimmy L. Seay, Executive Vice President, First National Bank, Floydada, Texas

B. D. Sneed, President and Trust Officer, First Coleman National Bank, Coleman, Texas

Tom Moore, Floyd County Agricultural Stabilization and Conservation Committee Manager,
Floydada, Texas

3:30 p.m. Coffee Break

3:45-5:00 p.m. Switch groups

7:00 p.m. Banquet

Presiding — Reagan Brown, Sociologist, Texas Agricultural Extension Service, Texas
A&M University

Invocation — Vance W. Edmondson, Associate Professor, Department of Agricultural Economics
and Rural Sociology, Texas A&M University

Singing Cadets — Texas A&M University

Agricultural Viewpoint on Ecology as Related to Finance — L. S. Pope, Associate Dean,
College of Agriculture, Texas A&M University

Wednesday, February 17

Presiding — Freddie Wolters, Senior Vice President, City National Bank, Bryan, Texas

8:30 a.m. Coffee and Doughnuts

9:00 a.m. Successful Farm Loan Analysis

Walter Richburg, Vice President, First Victoria National Bank, Victoria, Texas

9:40 a.m. Questions and Answers

9:50 a.m. Pitfalls in Agricultural Banking

Thomas G. Kelly, President, First State Bank, Petersburg, Texas

10:30 a.m. Coffee Break

10:45 a.m. Uniform Commercial Code As It Relates to Agriculture

Leonard Passmore, Counsel and Secretary, Texas Bankers Association

11:30 a.m. Final Remarks

Tom E. Prater, Farm Management Specialist, Texas Agricultural Extension Service, Texas
A&M University

11:45 a.m. Lunch

REGISTRATION AND ROOM RESERVATION FORM
Texas Farm and Ranch Credit School for Commercial Bankers
February 15-17, 1971

Name _____

Position _____

Bank _____

Address _____

Please complete this form for room reservations.

1. Give the number of each type of accommodation desired:

(a) Single room _____ (c) Twin for 2 _____

(b) Double for 2 _____ (d) 3 or more _____

2. Date reservations desired: Feb. 15 Feb. 16 Feb. 17

3. Motel preference: _____

4. Wife will attend: Yes _____ No _____

Rooms will be reserved in the Memorial Student Center in the order that requests are received to the extent facilities are available. Thereafter, reservations will be made in nearby, modern motels or according to your preference listed above. You will receive notice as to where your reservation has been made. The enrollment fee of \$20 will be payable upon registration at the Credit School. Do not send money in advance.

Mail to: Mr. James I. Mallett
Farm Management Specialist
Texas Agricultural Extension Service
Texas A&M University
College Station, Texas 77840
