MONTHLY REVIEW

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FEDERAL RESERVE BANK OF ATLANTA

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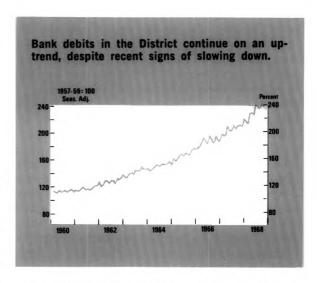
DECEMBER 1968

Monthly Review, Vol. LIII, No. 12. Free subscription and additional copies available upon request to the Research Department, Federal Reserve Bank of Atlanta, Atlanta, Georgia 30303.

Spending—Slowing Down?

The recent course of the economy has been confounding the experts. Many expected business activity to slow down on the heels of the tax increase in July. Instead, the economy has shown a substantial degree of strength.

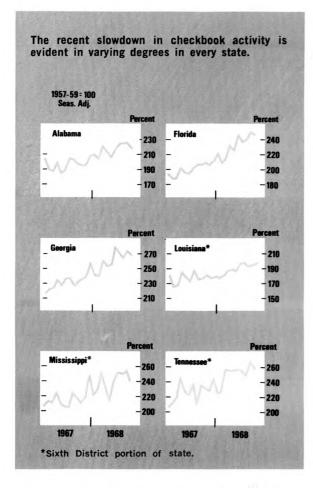
The Southeast has shared in the spurt of economic activity during the third quarter. But, more recently, signs of a reduced pace have appeared. One such piece of evidence is the recent behavior of bank debits. As the name implies, debits represent deductions or charges to checking accounts of individuals, businesses, and state and local governments at insured commercial banks. Since most payments for goods and services are made by check, this indirect measure of spending is watched closely as an indication of economic conditions in an area. Because debits also include financial transfers, they are not the best measure of spending for goods and services. This imperfection often shows up in the debits figures for a local area for single months when an especially large financial transaction, such as a bond issue,



occurs. Nevertheless, they are an important gauge of economic activity.

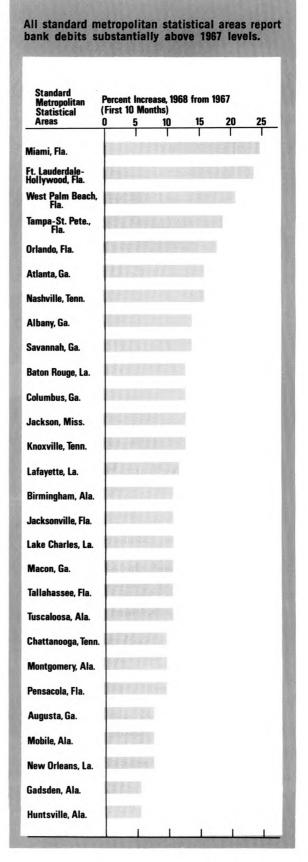
Bank debits in the District as a whole have increased little since July, after taking into ac-

Federal Reserve Bank of St. Louis



count normal seasonal changes. Debits in October, in fact, dipped sharply to the July level. The chart above shows widespread differences among each of the six states. Checkbook spending in Alabama, Georgia, and the District parts of Louisiana and Mississippi have declined irregularly in recent months. By this measure, economic conditions have softened in those areas. In Florida and the District part of Tennessee, on the other hand, check spending in October was higher than in July.

These statewide differences mirror the variations of local business throughout the region. Despite recent dips, debits so far in 1968 have been considerably greater than in 1967 in every major area. And, as the table on page 167 shows, all but two of the District's smaller trade centers have recorded an increase in debits during 1968. This suggests that economic activity in practically every area of the Southeast is still more ebullient than last year even though, more recently, the underlying tone has been less boomy. If the economy does decelerate more than it has so far, we can expect this additional change to show up in the local bank debits figures in the future.



Louisiana: Some Puzzling Economic Trends

In our last report on Louisiana's economy, major indicators were outpacing trends in the U. S. economy, which was going through a period of readjustment. Since mid-1967, however, Louisiana's economy has advanced somewhat erratically, despite the boom in the national economy. Thus, the Pelican state once again has tended to follow its own particular economic path.

Pieces of the Puzzle

Nonagricultural employment, one of the more important measures of economic activity, typifies the current state of economic affairs in Louisiana. Following a strong uptrend, this indicator (after adjustment for seasonal movements) decelerated in the last half of 1967, and since early this year, has shown no definite trend.

The lethargic behavior of employment appears to have pervaded most sectors of activity. For instance, manufacturing jobs inched up very modestly, following healthy gains in early 1967. Employment in most individual manufacturing industries stood fast or declined in the first three quarters of 1968. Only food and kindred products, chemicals, transportation equipment, and machinery industries achieved significant employment gains. The strength in the food and kindred

¹"Louisiana: An Independent Economic Path?" Monthly Review, September 1967, pp. 123-25.

products industries is rather surprising in view of the longer-run shrinkage of these industries' share of Louisiana's total employment. The growth of chemicals, of course, reflects the upsurge in petrochemicals, so closely linked to the rapid growth of petroleum extraction in the state. Shipbuilding boosted the transportation industry's employment level and apparently helped to offset the dropoff in rocket assembly activity at the Michoud space facility in New Orleans. This facility, which employed about 8,500 persons in mid-1967, currently has approximately 6,300 persons on its payroll.

The inertia of employment this year has been even more pronounced in nonmanufacturing activity than in manufacturing. A leveling off of construction activity, which experienced a large boom during 1965 and 1966, had a major impact on this category of employment. Labor problems have plagued this industry in Louisiana in the past year.

Service industries, an even larger source of jobs than construction, also revealed some softness.

On the other hand, the high level of port activity in New Orleans, particularly in imports, served to offset some difficulties the port has been experiencing, thereby achieving some small gains for the transportation and public utilities sector. The governmental sector, especially state

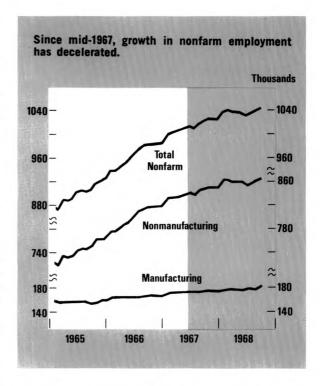
and local government, made the best showing in job growth, thereby continuing a long-term trend. Most other areas experienced only minor changes.

Wages and salaries in most sectors made moderate gains despite relatively small increases in employment in many of these sectors. Still, the rate of increase in earnings was slowed by the lackadaisical job growth. Weakness in the growth of total wages and salaries in construction reflected the sag in this industry's employment.

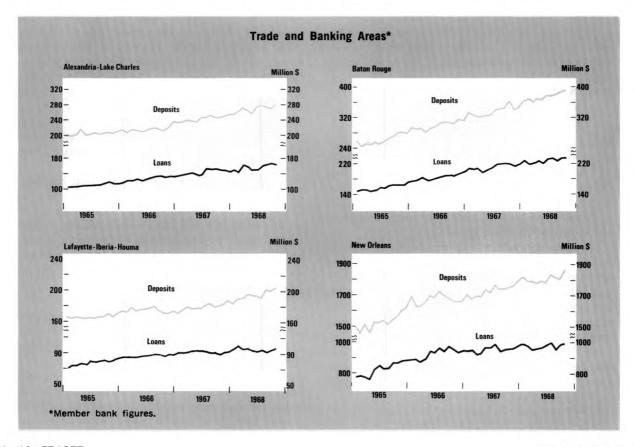
Financial Trends

Financial trends confirm a milder pace of economic activity in the state. Since mid-1967, bank loans of Sixth District member banks expanded at a reduced pace until a short spurt began this summer. In addition, bank debits in recent months failed to rise, although the growth trend of member bank deposits remained unchanged. Nevertheless, an examination of bank loans and deposits in different trade and banking areas suggests that the trend in economic activity varied appreciably.

Bank loans in the New Orleans area have fluctuated considerably since mid-1967 without indicating any definite trend. The listless performance of total bank loans in the Sixth District portion of Louisiana is owed to New Orleans's

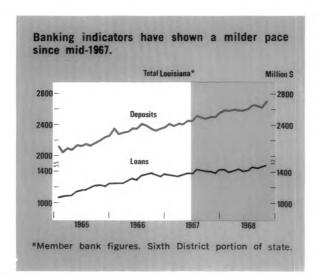


very large share of total loans. Bank loans in the Lafayette-Iberia-Houma area also moved erratically, especially in 1968. Loans continued ex-



panding in the Baton Rouge and Alexandria-Lake Charles areas, suggesting a brisker pace of economic activity in those areas.

The relative growth of bank deposits among the different areas paralleled somewhat the behavior of bank loans. Again, the deceleration of deposit growth in New Orleans, until late summer, slowed down the deposit growth for all Louisiana District member banks in 1968. Deposit expansion in the Lafayette-Iberia-Houma



area performed better than loan growth. The Baton Rouge and Alexandria-Lake Charles areas were pacesetters in deposits as well as in loans.

Future Prospects

Some of the current spottiness in Louisiana's economy could well continue, although, on balance, prospects are reasonably good for an upward thrust. Uncertainty about the space program and the winding up of some current contracts pose problems for the NASA Michoud facility. Nevertheless, the boom in shipbuilding in New Orleans may help offset possible declines at Michoud.

According to cumulated newspaper reports, announced investment in new plants and equipment for the first three quarters of 1968 has already exceeded the banner year of 1967. This should provide a boon to construction, one of the major lagging areas at present. Since a substantial portion of these investments will take place in the high-wage paper and chemical industries, wages and salaries should also receive a boost. Employment should also gain, but at a less rapid rate than wages and salaries partly because of the large capital intensity of these industries.

JOHN E. LEIMONE

This is one of a series of articles in which economic developments in each of the Sixth District states are discussed.

Bank Announcements

Bank of Millen, Millen, Georgia, a nonmember bank, began to remit at par on November 5 for checks drawn on it when received from the Federal Reserve Bank.

Citizens Bank, Gainesboro, Tennessee, a newly organized nonmember bank, opened on November 23 and began to remit at par. Ward Draper is president; Joe Law, executive vice president and cashier; Earl Spivey and Virgil Halfacre, vice presidents. Capital is \$160,-000; surplus and other capital funds, \$160,000.

On November 25, First National Bank of Ocean Springs, Ocean Springs, Mississippi, a new member bank, opened for business and began to remit at par. Officers are W. Earl Jones, Jr., president; George L. Balsly, vice president and cashier. Capital is \$200,000; surplus and other capital funds \$300,000.

REVISED PUBLICATIONS

A Review of Florida's Economy, 1959-68.

Revised November 1968.

A Review of Tennessee's Economy, 1960-68.

Revised October 1968.

Now available upon request to the Research Department, Federal Reserve Bank of Atlanta, Atlanta, Georgia 30303.

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Sixth District Statistics

Seasonally Adjusted

(All data are indexes, 1957-59 = 100, unless indicated otherwise.)

		Month 968)	One Month Ago	Two Months Ago	One Year Ago	Lat	est Month (1968)	One Month Ago	Two Months Ago	On Yea
SIXTH DISTRICT						Manufacturing Oc	t. 161	164	162	10
NCOME AND SPENDING						Nonmanufacturing Oc	t. 158	159	159	15
Personal Income (Mil. \$, Annual Rate)		65,222	67,067r	66,343r	59,398	Construction		113 79	112 87	10
Manufacturing Payrolls		234	233	231	210	Unemployment Rate	. 61	79	6/	•
Farm Cash Receipts		151 93	159 187	102 143	129 99	(Percent of Work Force) Oc		2.8	2.9	3
Livestock		169	165	159	161	Avg. Weekly Hrs. in Mfg. (Hrs.) Oc	t. 41.1	42.1	42.2	42
Instalment Credit at Banks* (Mil. \$)						FINANCE AND BANKING				
New Loans		359.1 280.4	356.6r 321.8	320.1 282.3	325.3 278.8	Member Bank Loans	t. 320	315	311	27
Retail Sales		183‡		168	170	Member Bank Deposits Oc		235	235	20
RODUCTION AND EMPLOYMENT						Bank Debits** Oc	t. 242	245	235	20
Nonfarm Employment		142	142	142	138	GEORGIA				
Manufacturing		141	141	140	138	INCOME				
Apparel		173 137	174 135	172 135	169 133	Personal Income (Mil. \$, Annual Rate) . Se	pt. 12,737	13,024r	12,925r	11,58
Fabricated Metals		161	155	159	151	Manufacturing Payrolls Oc	t. 238	238	238	21
Food	Oct.	114	114	114	113	Farm Cash Receipts Se	pt. 141	163	170	14
Lbr., Wood Prod., Furn. & Fix		106	106	106	105	PRODUCTION AND EMPLOYMENT				
Primary Metals		124 128	124	124	121	Nonfarm Employment Oc	t. 143	143	143	13
Primary Metals		110	128 110	129 110	128 108	Manufacturing		136	136	13
Transportation Equipment		191	186	185	180	Nonmanufacturing Oc		146	146	1
Nonmanufacturing	Oct.	142	142	142	138	Construction Oc	t. 145	146	144	1
Construction		130	130	128	125	Farm Employment Oc	t. 54	48	61	
Farm Employment	Oct.	55	51	63	56	Unemployment Rate (Percent of Work Force) Oc	t. 3.2	3.5	3.5	3
(Percent of Work Force)	Oct.	3.8	4.0	3.9	4.0	Avg. Weekly Hrs. in Mfg. (Hrs.) Oc		41.5	40.7	41
Insured Unemployment						ENAMES AND DANGER				
(Percent of Cov. Emp.)		2.6	2.7	2.6	1.8	FINANCE AND BANKING				
Avg. Weekly Hrs. in Mfg. (Hrs.) Construction Contracts*		41.0 228	41.4 172	40.8 244	41.1 186r	Member Bank Loans		308	298	2
Residential		271	198	217	199r	Member Bank Deposits Oc Bank Debits** Oc		237 268	237 260	2
All Other	Oct.	191	150	268	176	Durk Debits	. 204	200	200	•
Electric Power Production**		149	146	146	147	LOUISIANA				
Cotton Consumption**		106 250	104 257	104 264	108 246					
	001.	230	237	204	240	INCOME				
NANCE AND BANKING						Personal Income (Mil. \$, Annual Rate) . Se Manufacturing Payrolls Oc		10,147r 205	201	9,13
Loans*	0-4	004				Farm Cash Receipts Se		308	170	14
All Member Banks		294 258	291 254	286 250	258 230					
Deposits*	001.	200	201	250	230	PRODUCTION AND EMPLOYMENT				
All Member Banks		220	215	215	196	Nonfarm Employment Oc		132	131	1
Large Banks		190 235	187 241r	186 233	176 208	Manufacturing Oc Nonmanufacturing Oc		123 134	121 134	1
Dank Debits /	Oct.	235	2411	233	206	Construction		138	137	1
ABAMA						Farm Employment Oc	. 58	51	58	
COME						Unemployment Rate (Percent of Work Force) Oc	. 5.1	5.2	5.1	5
	04	0.004	0.676-	0.615-	7.747	Avg. Weekly Hrs. in Mfg. (Hrs.) Oc		41.8	41.2	42
Personal Income (Mil. \$, Annual Rate) . Manufacturing Payrolls		8,294 207	8,676r 204	8,615r 199	7,747 183					
Farm Cash Receipts		111	144	161	125	FINANCE AND BANKING				
				7.5		Member Bank Loans*		242	238	2
DDUCTION AND EMPLOYMENT						Member Bank Deposits* Oc Bank Debits*/** Oc		172 190	173 189	1
onfarm Employment		127	127	127	126	Julia Debits /	. 132	130	103	,
Manufacturing		128	126	126	124	MISSISSIBI				
Nonmanufacturing		127 117	127 117	127 116	126 119	MISSISSIPPI				
arm Employment		55	52	68	54	INCOME				
Jnemployment Rate						Personal Income (Mil. \$, Annual Rate) . Se		5,216r	5,056r	4,2
(Percent of Work Force)		4.6	4.9	4.8	4.7	Manufacturing Payrolls Oc Farm Cash Receipts Se		270	268	2
vg. Weekly Hrs. in Mfg. (Hrs.)	OCT.	41.3	41.3	40.6	40.0		ot. 108	191	175	
ANCE AND BANKING		1220	1	122	(193	PRODUCTION AND EMPLOYMENT				
lember Bank Loans		270	265	263	240	Nonfarm Employment Oct		143 153	143 153	1
lember Bank Deposits ank Debits**		207 214	205 221	206 220	190 191	Nonmanufacturing Oc		139	139	1
						Construction		141	139	1
RIDA						Farm Employment Octuber 1	. 45	38	54	
OME						(Percent of Work Force) Oc	. 4.6	5.2	4.6	
ersonal Income (Mil. \$, Annual Rate) .	Sept.	19,484	19,734r	19,515r	17,339	Avg. Weekly Hrs. in Mfg. (Hrs.) Oct		40.9	40.8	4
Manufacturing Payrolls		291	295	291	269					
arm Cash Receipts	Sept.	187	172	182	164	FINANCE AND BANKING				
DOUCTION AND EMPLOYMENT						Member Bank Loans* Oc		347	345	3
		159	159	160	153	Member Bank Deposits* Oc Bank Debits*/** Oc		249 251	248 247	2
Nonfarm Employment										

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MONTHLY REVIEW

	Latest Monti (1968)	One Month Ago	Two Months Ago	One Year Ago		Latest Month (1968)	One Month Ago	Two Months Ago	One Year Ago
TENNESSEE					Nonmanufacturing	Oct. 134	135	134	133
INCOME					Construction	Oct. 163	162	159	159
					Farm Employment	Oct. 52	52	61	57
Personal Income (Mil. \$, Ann. Rate)	Sept. 10,038	10,270r	10.173r	9.340	Unemployment Rate				
Manufacturing Payrolls	Oct. 223	217	216	198	(Percent of Work Force) (4.0	3.6	4.2
Farm Cash Receipts		139	134	107	Avg. Weekly Hrs. in Mfg. (Hrs.) (Oct. 40.4	40.8	40.1	40.2
					FINANCE AND BANKING				
PRODUCTION AND EMPLOYMENT					Member Bank Loans*	Oct. 284	277	275	254
Nonfarm Employment (Oct. 139	139	138	137	Member Bank Deposits*		192	191	186
Manufacturing		147	147	146	Bank Debits*/**		263r	244	228

^{*}For Sixth District area only. Other totals for entire six states.

Debits to Demand Deposit Accounts

Insured Commercial Banks in the Sixth District

(In Thousands of Dollars)

				Perc	ent C	hange					Perc	ent Cl	nange
				,	rear-to						,	rear-to	-Date
				., 1968		1968				Oct.	, 1968	10 m	
	Oct. 1968	Sept. 1968	Oct. 1967		Oct. 1967			Oct. 1968	Sept. 1968	Oct. 1967		Oct. 1967	
STANDARD METROPOLITAN							Lakeland 1	64,094	116,583	119,591	+41	+37	+11
STATISTICAL AREAST							Monroe County	39,661	36,469	31,726	+9	+25	+11
Birmingham 1.8	04 262	1.793.079	1 524 421-				Ocala	68,669	63,802	64,605	+9	+6	+10
Gadsden	67.774	60.255	1,534,421r		+23	+11	St. Augustine	25,051	24,494	20,037	+2	+25	+1
	211.570	181,898	67,319 186,172	+12	+14	+6	St. Petersburg 4	103,680	335,965	337,992	+20	+19	+10
	556.573	501,169	514,726	+11	+8	+8		40,910	118,444	111,082	+19	+27	+2
	358,002	325,725	311.005	+10	+15	+10		71,626	782,157r	738,633	+24	+32	+2
	12.916	113,411	103,942	-0	+15	+10	Winter Haven	62,130	61,847	60,385	+0	+3	+1
Ft. Lauderdale-							Athens	94,924	82,426	74,672	+15	+27	+2
							Brunswick	46.167	45,637	44,513	+1	+4	+12
	356,496	753,354	657,205	+14	+30	+24		22,569	116,375	91.823	+5	+33	+30
Jacksonville 1,8		1,815,989	1,510,856	+1	+21	+11	Elberton	17,664	16,580	15,158	+7	+17	-
	84,016	2,713,647	2,350,435	+10	+27	+25	Gainesville	79,623	72,949	78.185	+9	+2	+
	40,760	612,609	561,105	+5	+14	+18	Griffin	38,426	38,065	37,471	+1	+3	+1
	19,406	214,696	198,064	+2	+11	+10	LaGrange	23,566	24,479	22,667	-4	+4	+
	152,407	147,886	137,386	+3	+11	+11	Newnan	26,787	25,329	27,796	+6	-4	+
	60,199	1,468,059	1,418,658	+20	+24	+19	Rome	86,225	82,148	77.522	+5	+11	+1
W. Palm Beach 5	16,107	464,141	400,560	+11	+29	+21	Valdosta	56,226	59,525	60,514	-6	-7	+
Albany 1	05,504	103,257	95,389	+2	+11	+14							
Atlanta 6,4	64,307	5,799,193	5,214,781r	+11	+24	+16	Abbeville	13,332	14,580	11,642	-9	+15	+
Augusta 3	18,863	304,541	307,844	+5	+4	+8		164,566	136,625	132,870	+20	+24	+1
Columbus 2	260,234	248,279	235,784	+5	+10	+13	Bunkie	7,772	6,800	8,174	+14	-5	+:
Macon 2	92,412	263,671	259.927	+11	+12	+11	Hammond	41,656	38,891	36,432	+7	+14	+
Savannah 3	20,308	305,941	267,941	+5	+20	+14	New Iberia	39,736	35,841	37,519	+11	+6	+
							Plaquemine	13,588	13,134	11,891	+3	+14	+2
Baton Rouge 6	10,821	567,014	564,246	+8	+8	+13	Thibodaux	24,993	21,744	21,262	+15	+18	+
Lafayette 1	50,368	136,895	143,987	+10	+4	+12							
Lake Charles 1	73,594	159,858	142,864	+9	+22	+11	Biloxi-Gulfport 1	27,812	116,084	102,164	+10	+25	+15
New Orleans 2,7	92,254	2,441,728	2,403,779	+14	+16	+8	Hattiesburg	70,289	63,093	56,581	+11	+24	+1
							Laurel	43,705	38,839	33,740	+13	+30	+2
Jackson 7	85,525	686,932	654,504	+14	+20	+13	Meridian	76,362	69,400	66,951	+10	+14	+1
						1. 1.	Natchez	43,885	40,757	37,686	+8	+16	+1
Chattanooga 6	84.022	621,296	594,557	+10	+15	+10	Pascagoula-						
Knoxville 5	63.579	519,417	487,539	+9	+16	+13	Moss Point	76,102	75,140	55,600	+1	+37	+2
	92,756	1,941,591r	1,748,701	+8	+20	+16	Vicksburg	45,307	38,190	43,946	+19	+3	+:
		.,,	-11				Yazoo City	28,617	50,522	27,324	-43	+5	+
THER CENTERS							Bristol	87,469	82,433	83,624	+6	+5	+1
Anniston	77,680	75,086	65,874	+3	+18	+15	Johnson City	91,840	85,013	79,133	+8	+16	+10
	81,276	74,784	65,732	+9	+24	+14		82,214	166,558	159,003	+9	+15	+1
Seima	58,200	46,935	49.022	+24	+19	+3	Amgaport	102,214	100,550	139,003	7.5	715	+ 1
Seine	30,200	40,933	45,022	724	7.29	т.	SIXTH DISTRICT, Total 37,5	526.594	33,945,341r	31.476.330r	+11	+19	+1
Bartow	33,239	29,810	33,381	+12	-0	-1		,		,			
	87,283	74,757	73,832	+17	+18	+17	Alabama‡ 4,7	762,823	4,446,648	4,082,810r	+7	+17	+1
Brevard County 2	41,368	222,737	223,049	+8	+8	+9	Floridat 11,4	134,656	10,318,603r	9,260,031	+11	+23	+1
Daytona Beach 1	00,790	93,933	90,616	+7	+11	+8	Georgiat 9,9	19,920	8,957,521	8,317,998r	+11	+19	+1
Ft. Myers-			W15 57					577,123	4,151,924	4,094,865	+13	+14	+
N. Ft. Myers 1	03,122	81,353	78,519	+27	+31	+27	Mississippit* 1,7	701,422	1,564,140	1,423,863	+9	+19	+1
Gainesville 1	05,679	99,818	87,171	+6	+21	+18		30,650	4,506,505r	4,296,763		+17	+1

*Includes only banks in the Sixth District portion of the state. †Partially estimated. ‡Estimated. r-Revised.

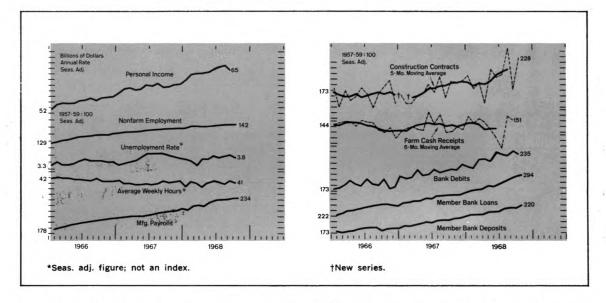
^{**}Daily average basis.

r-Revised.

[‡]Estimated.

Sources: Personal income estimated by this Bank; nonfarm, mfg. and nonmfg. emp., mfg. payrolls and hours, and unemp., U.S. Dept. of Labor and cooperating state agencies; cotton consumption, U.S. Bureau of Census; construction contracts, F. W. Dodge Corp.; petrol. prod., U.S. Bureau of Mines; industrial use of elec. power, Fed. Power Comm.; farm cash receipts and farm emp., U.S.D.A. Other indexes based on data collected by this Bank. All indexes calculated by this Bank.

District Business Conditions



Some signs of slower growth have appeared, although the region's economy remains strong. In October, total nonfarm employment remained unchanged for the second consecutive month, instalment lending at banks advanced only moderately, and loans at commercial banks grew less rapidly. At the same time, the District's construction boom continued, reflecting strong gains in metropolitan areas, and the agricultural sector remained healthy.

In October, nonfarm employment failed to rise because of a decline in nonmanufacturing jobs. Though manufacturing employment rose marginally, the factory workweek declined fractionally. Employment at steel mills continued to remain at a low level, but output of steel production finally reversed the downward trend that prevailed during the previous three months. Settlement of a labor dispute in a Tennessee firm boosted the District's fabricated metal industry employment. The region's overall unemployment rate dropped moderately.

The gain in consumer borrowing from banks decelerated in October, because nonauto loans were weaker. Automobile loans continued to climb, as new car sales remained strong through the month. Despite the smaller gain in new loans, the total volume of outstanding consumer debt increased sharply, as consumers decreased the rate of repayment on existing loans.

The expansion in bank loans during October was considerably less than in September at smaller banks, but continued at about the same pace at larger banks where business and real estate lending was stronger than in September. Through the first three weeks of November, business lending has continued strong at the larger banks with the trade and durable goods sectors the major bor-

rowers. Following a slight drop in the amount of large CD's outstanding, banks have raised their CD rates.

Total construction contracts continued to reflect underlying strength. Recent sharp gains in residential contracts, particularly in the larger metropolitan areas, have set the pace. Metropolitan areas have also experienced the largest boosts in nonresidential building and in total building during 1968. Some improvement in inflows to savings and loan associations has occurred, and new mortgage lending is well above that of a year ago.

The index of prices received by farmers is well above year-ago levels in both the crop and live-stock sectors. Through September, cash receipts from farm marketings exceeded last year's record pace. Orange production is expected to increase from last year's crop by 28 percent, but the juice yield of the early and mid-season crop is running below normal levels. If this trend continues, concentrate prices may not decline proportionately. Bankers report that farm loan repayment is slow in some areas where a wet fall delayed harvesting. Overall, however, delinquencies and unplanned renewals remain low.

NOTE: Data on which statements are based have been adjusted whenever possible to eliminate seasonal influences.