

The COMMERCIAL and FINANCIAL CHRONICLE

2
THE UNIVERSITY OF MICHIGAN
FEB 13 1959
BUSINESS ADMINISTRATION LIBRARY

Volume 189 Number 5820

New York 7, N. Y., Thursday, February 12, 1959

Price 50 Cents a Copy

EDITORIAL

As We See It

There are substantial and influential groups in this country who apparently cannot feel comfortable or confident about the future so long as the expenditures of the Federal Government do not exceed income. This reverence for an unbalanced budget is a tribute to the teachings of John Maynard Keynes (later Lord Keynes) and the preachings of Franklin Roosevelt and his brain trusts. There is much reason to suspect that Lord Keynes would now regard much of the current programs as "modernism turned sour and silly." What Franklin Roosevelt would think of them would not be easy to guess. His actions and his policies were never easy to forecast. There is, however, no room for doubt that many if not most of those who are today proud to call him master see more virtue in unbalanced budgets than in any sort of pay-as-you-go program.

With each boast from Moscow, there comes a new and more doleful wail that we shall never "catch up" with the Soviets and can never hope to be as secure as we might be so long as we insist upon balancing the Federal budget. To hear a good many of these critics talk, one would suppose that there was some sort of magic in a fiscal deficit. The cry that we are not spending enough on defense is heard far more often than that we are not doing enough. When the representatives of each of the service arms say, as is quite usual, that whatever the others are getting, they are not getting as much money as they should have—well more grist is supplied to the critic's mill. Unemployment apparently lingering somewhat longer than had been expected strangely adds to the need to spend more for this,

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Recession, Recovery and Maximum Economic Growth

By WILLIAM McCHESNEY MARTIN, JR.*
Chairman, Federal Reserve System

Country's monetary head makes clear we must: (1) have budgetary surpluses and not deficits in prosperous times; (2) cease using the banking "high road to monetary inflation"; and (3) end the cost-push price spiral, if we are to show the world that a free economy can outperform totalitarian economies in achieving real progress without inflation. Mr. Martin reviews Federal Reserve's efforts over the past 16-month period of recession and recovery; denies that facing up to inflation means being blind to economic growth; outlines bank's role in aiding Treasury financing and dollar stability; and warns that inflationary expectations deter savings and that currency debasement imperils our free institutions.

When I testified before the Joint Economic Committee last year, on behalf of the Federal Reserve Board, economic activity in this country was receding. Contraction in output and employment was general. Unemployment was rising at a disturbing pace. No one could be sure how far downward adjustment would go, or how long it would last.



W. McC. Martin, Jr.

We pointed out then that, with the exception of the catastrophic recession of the 'Thirties, every moderate cyclical decline since World War I had been checked in the course of a year. It was further emphasized that many forces were present in the economy that were favorable to eventual recovery. But at that time we did not know, nor did we then expect, the vigorous recovery would so soon be in full swing, and that contraction from 1957 levels of activity would be shorter in duration than most

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*Statement by Mr. Martin before the Joint Economic Committee, Washington, D. C., Feb. 6, 1959.

Our Fiscal Situation and Its Impact on the Economy

By HON. ROBERT B. ANDERSON*
Secretary of the Treasury

Country's fiscal chief explains why he is most concerned about the size of the recession-induced deficit and the attitude that we need not balance the budget. Denying that paying our way now is being negative, Mr. Anderson narrows the country's fiscal problem down to the fact that the association of deficits to inflation will keep people from saving and, also, that orderly finances is the key to the free world's strength. Turning to assumptions underlying the budget, the Treasury head expects: (1) slightly less vigorous recovery than that of post-1954 recession; and (2) \$374 billion personal income and \$47 corporate profits in 1959. Says rejection of major tax cuts last Spring has been vindicated by events.

I welcome the opportunity to discuss the government's fiscal outlook and some of its implications for the nation's economy. First, I should like to discuss the budget for the fiscal year 1960. We estimate total receipts of \$77.1 billion. Of this total, \$40.7 billion is expected to come from individual income taxes, and \$21.4 billion from corporation income taxes. The assumptions for the calendar year 1959 underlying these figures are \$374 billion for personal income, and \$47 billion for corporate profits.



Robert B. Anderson

These income assumptions were arrived at after careful studies and consultations utilizing all data and judgment available both inside and outside the government. The increases they represent imply a continued vigorous recovery, but at a slightly lesser rate than we experienced after the 1954 recession. Somewhat larger revenue gains, too, were

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*Statement by Mr. Anderson before the Joint Economic Committee, Washington, D. C., Feb. 5, 1959.

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HUBERT F. ATWATER

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Hercules Galion Products Inc.

This business which had its inception in 1905, adopted the present name of Hercules Galion Products, Inc. in 1955 upon the merger of Hercules Steel Products Corporation and Central Ohio Steel Products Co. Both companies had plants at Galion, O., near Cleveland. On Oct. 1, 1956, the Kingham Trailer Co. of Louisville, Kentucky was acquired and is operated as a wholly-owned subsidiary.

Hercules Galion makes many products for the road building industry, including telescopic dump trucks, batch trucks, mobile concrete mixers, a line of hoists and other heavy duty equipment as well as special vehicles for refuse removal, vans, steel and light-weight bodies and trailers.

Other products are heat proof burial vaults finished in either porcelain or copper, and kitchen equipment for commercial installations.

In the field of contract work, Hercules machines and partially assembles the mechanism of one of the popular pin-spotter machines.

Hercules has 835,845 shares of common stock and two small preferred stock issues, one of which is convertible and has a sinking fund. Debt consists of \$2,000,000 5½% notes due 1972 held by an insurance company, and \$640,000 subordinated 5% notes issued in connection with the acquisition of the Kingham Trailer Co.

Now, no one boasts that the heavy duty truck and trailer business was satisfactory in the period which the 1958 annual reports of major companies refer to as the "late business recession." Hercules Galion suffered with the rest of the industry, but closed its fiscal year on Sept. 30, 1958 with a net profit after taxes of \$108,000. This is not a good showing when compared with the previous year's net of \$741,000, but the financial position of the company is strong and the market for its products has improved.

The period of unsettlement in the heavy industry field embraces almost all of the 12 months of Hercules Galion's fiscal year 1958. Since the first of October the demand for its products has increased and the first fiscal quarter should show a considerable improvement over the previous year.

I find attraction in Hercules Galion stock because of the evident opportunity for improvement in earnings. Furthermore, the stock strikes a popular note. The price \$5, the dividend 5 cents quarterly since 1953. The stock is listed on the American Stock Exchange.



Hubert F. Atwater

ALAN C. POOLE

Research Analyst
Hemphill, Noyes & Co., N. Y. City
Ranco Incorporated



Alan C. Poole

Growth with a 5% yield is a rare commodity these days and yet one may find this combination in the common stock of "Ranco" Incorporated listed on the New York Stock Exchange, selling around 24, and paying a \$1.20 dividend to yield 5%. Possible reason why this stock sells so low is that it may not be fully seasoned as it has only been in public hands since 1955. Yet all the ingredients of an interesting growth situation exist. Taking statistics dating back to 1948 we find an unbroken earnings and dividend record. More interesting is the fact that in the ten year period 1948-57 sales increased 210% and net income after taxes increased 251%. Peak sales in 1957 were slightly under the \$30 million mark so there is still plenty of room for growth.

"Ranco" felt the effects of the recent recession. For the fiscal year ended Sept. 30, 1958, sales dropped 12½% and net income after taxes 36%. Nevertheless the \$1.74 per share earned amply covered the \$1.20 annual dividend and this now appears to be in no jeopardy as there is every evidence of improved operations. In fact, judging from the company's record of approximately a 50% payout of earnings, a dividend increase could be only a couple of years away.

Finances are sound, with cash and equivalent in excess of current liabilities and current assets twice current liabilities and long-term outstanding.

What is likely to make "Ranco" grow in the future is what made it grow in the past—a participation in the expanding field of temperature controls. Much of "Ranco's" business depends on the automotive and air conditioning industries and these should fare well in 1959. Furthermore the company is conducting an active research program for new products. Temperature controls are certainly likely to have wider uses in the future. Diversification through the acquisition of Wilcolator Co., a manufacturer of gas and electric oven controls, will broaden "Ranco's" operations and could add \$5,000,000 to their annual sales. If this new acquisition returns as great a percentage net income on sales as present operations, per share earnings for "Ranco" would be increased even after allowing for deletion of the common stock outstanding needed to make the acquisition.

Finally "Ranco's" international operations could play an impor-

This Week's
Forum Participants and
Their Selections

Hercules Galion Products, Inc. —
Hubert F. Atwater, of Wood,
Walker & Co., New York City.
(Page 2)

Ranco Incorporated — Alan C.
Poole, Research Analyst, Hemphill,
Noyes & Co., New York
City. (Page 2)

tant part in the company's earnings and growth. The refrigeration industry is growing rapidly in Europe. "Ranco" has subsidiaries in Scotland and Italy. Its associate, Australian Controls Ltd. (40% owned) is also showing remarkable progress.

In 1959 "Ranco's" earnings should exceed the \$2 per share level. A stock selling at less than 12 times potential earnings with a 5% yield offers an unusually good value for an equity of a company with truly great growth potential. The common stock of "Ranco" looks like one of the best opportunities for capital appreciation in 1959.

COMING
EVENTS

In Investment Field

Feb. 17, 1959 (New York City)
Association of Customers' Brokers
20th anniversary dinner
meeting at the Hotel Delmonico.

Feb. 19, 1959 (Chicago, Ill.)
Bond Club of Chicago 48th annual
meeting and dinner at the
University Club.

Feb. 24, 1959 (Detroit, Mich.)
Bond Club of Detroit 43rd annual
dinner at the Detroit Boat
Club.

Feb. 26, 1959 (Philadelphia, Pa.)
Investment Traders Association
of Philadelphia—Security Traders
Association of New York
annual Bowling Match.

Feb. 27, 1959 (Philadelphia, Pa.)
Investment Traders Association
of Philadelphia 35th annual
midwinter dinner in the Grand
Ballroom of the Bellevue-
Stratford Hotel, preceded by a
member-guest luncheon at 12
o'clock.

Mar. 22-27, 1959 (Philadelphia,
Pa.)
Seventh annual session Institute
of Investment Banking.

April 1-3, 1959 (San Antonio, Tex.)
Texas Group of Investment
Bankers Association of America
annual meeting at the Hilton
Hotel.

April 3, 1959 (New York City)
New York Security Dealers Association
33rd annual dinner
at the Waldorf-Astoria.

Apr. 10, 1959 (Toronto, Canada)
Toronto Bond Traders Association
annual dinner at the King
Edward Hotel.

April 29-30-May 1, 1959 (St.
Louis, Mo.)

St. Louis Municipal Dealers
Group annual spring party at
the Sunset Country Club.

June 18, 1959 (Minneapolis-St.
Paul, Minn.)

Twin Cities Bond Club 38th
annual picnic and outing at
White Bear Yacht Club, White
Bear Lake, Minn. (preceded by
a cocktail party June 17 at the
Nicollet Hotel, Minneapolis).

Nov. 2-5, 1959 (Boca Raton, Fla.)
National Security Traders Association
Annual Convention at
the Boca Raton Club.

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Common Stocks and Inflation

By MARTIN E. ROONEY

Assistant Professor of Finance, North Texas State College;
Registered Investment Adviser

Professor Rooney maintains inflation fears, rather than profits or amount of investible funds, constitute most important factor motivating present common stock buying at "heretofore outlandish" prices. Points out some factors undermining functioning of common stocks as permanent good anti-inflation hedge. Rejects widespread assumption of an indefinitely continuing moderate inflation. Foresees following long-term course of events, if government fails to take definitive corrective measures: (1) in 1959-1965 excess productive capacity and competition checking inflation, but with excess demand building up; (2) from 1965-1975, inflation becoming rampant, with "explosive" government deficits, skyrocketing of prices, and public's fear of property confiscation; and (3) finally 1975-1985, repudiation of government debt and obligations, with oncoming of totalitarian regime, and crushing of labor unions.

Between June and the end of December, 1958, all stocks listed on the New York Stock Exchange rose in market value from \$225 billion to an estimated \$269 billion, an increase of \$44 billion, an amount equal to two and three-quarters times the estimated total corporate profits for 1958.



Martin E. Rooney

What caused this truly enormous increase?

Several reasons have been given. Corporate profits were excellent for 1955 and 1956, averaging \$23 billion. In 1957 they declined to \$21.8 billion. During the last quarter of 1957 and the first quarter of 1958 profits were falling sharply (about one-third) under the levels of a year earlier. In the late spring of 1958 a business recovery set in, and profits are believed to have improved sufficiently to bring the 1958 figure to \$16 billion—and maybe more. For 1959 and especially the early 1960s a great boom should set in and profits ought to reach record levels. This reason we call the "profits argument." This writer does not consider this reason to have been the primary fuel behind the rise in prices.

Another cause is frequently given. Both the public and institutions have a greater amount to invest; and what is possibly of more significance, each is showing a marked disposition to invest a higher percentage in common stocks and less in bonds and mortgages. Little weight will be given to this explanation, for the writer believes it has only minor significance except as it demonstrates a tangible result of the last reason, now to be given.

The Most Important Factor

Fears of inflation are so great that investors feel driven to seek protection by buying common stocks at prices that heretofore would have seemed outlandish. This reason, regarded as most important, is referred to as the "flight from the dollar." What else

could explain present public willingness to value stocks on the New York Stock Exchange at roughly \$269 billion as against \$69 billion 10 years ago? Profits for both years will probably be about the same, and profit recovery for 1959 is not likely to exceed (or even equal) the 40% increase in profits of 1950 over 1949.

Let us now examine the position taken by those who believe inflation will not be checked and that common stocks are going to sell for even much higher prices.

The Case for Buying Stocks As a Hedge Against More Inflation

The case for more inflation is so powerful as to be almost completely irrefutable. Since 1824 the dollar has lost 80% of its purchasing power and, since the beginning of the New Deal, 55%. Nearly all the Western World is suffering from inflation; and in Brazil, Argentina and Chile inflation is apparently out of control.

At home, voters seem to be crying for more and more hand-outs and to be taking an indifferent attitude concerning the consequences. Per capita national debt which stood at \$156 in 1932 is 10 times that amount today. In addition, the total of consumer, housing, corporate, municipal and state debt probably exceeds \$500 billion.

Necessary defense expenditures constitute a growing financial burden and many say there is no way to cut back on vast sums spent on farm and veteran assistance. Old age benefits have become a political football; and what may be worse, our foreign aid program apparently requires a never-ending stream of billions. People have begun to feel that even if we did sacrifice at home and save a billion or two, the government would simply turn around and pour the savings into some foreign aid program. So why attempt to economize?

A government policy of cheating savers through inflation in order to maintain easy money has all but destroyed a public market for bonds, at a time when the national debt proves difficult to manage and billions upon billions are financed in short-term maturities because the government just won't or can't pay the price

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Published Twice Weekly
The COMMERCIAL and FINANCIAL CHRONICLE
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HERBERT D. SEIBERT, Editor & Publisher
WILLIAM DANA SEIBERT, President
Thursday, February 12, 1959

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Observations . . .

By A. WILFRED MAY

BULL MARKET GADGETS

"Hidden Earnings"—Again

The currently increasing practice of misusing the concept of corporate "cash flow"—that is, a company's net profits plus the amounts charged for depreciation, depletion, or amortization of capital assets—should be realistically appraised. Not as a mere technical accounting concept, but as a matter of common sense, does provision for the replacement of wearing-out capital assets constitute an inescapable cost of production. The proclivity instead to transfer such charges to earnings, and include them as a basis in price-earnings ratio calculations, is just another means of rationalizing the presently existing low earnings yields (under 5%) and dividend yields (averaging 3½%), highlighting the current inflated market levels. Ferreting out these items as a tappable source of additional earnings is our present bull market's counterpart of the gay 1920's foible of defending the fantastically high price earnings multipliers of that speculative era by allegations about mysterious "hidden earnings" (when, actually, they were overstated more often than understated).

The "cash flow-ists" contend that the provisions for depreciation reserves have become large and since the line of demarcation between such growing reserves and real earnings is inexact, the charges for depreciation of capital assets and the earnings may as well be lumped together in a single profit figure. But this argument (1) contradicts the widespread conviction that depreciation charges permitted by the Revenue Department are generally inadequate, particularly if we are in a secular trend of higher replacement costs, and (2) in assuming that depreciation reserves are over-adequate, is directly inconsistent with the inflation-expectation which is so strongly stressed by the same bullish individuals in justifying the elevated level of stock prices. Under progressive inflation, current provisions for replacement costs would be insufficient, not excessive—thus emphatically leaving nothing in the form of unstated income.

Perhaps the most curious feature of the cash-flow doctrine is the frequency with which it is found in close association with the emphasis on growth, which customarily involves a greater outflow of capital than the inflow from depreciation. Cash flow is of course worthy of scrutiny and recognition—particularly in cases of extraordinarily large depreciation charges, as in the oil industry and depreciation acceleration under now-ending certificates of necessity; in affording flexibility for corporate borrowing over the short term; and as an indicator of the trend of the company's financial strength. It is likewise true that the cash flow can be regarded as a short-term backing for dividends. Corporations in 1958 paid out only 31% of cash earnings. (As estimated by Standard & Poor's.)

But it should be realized that, barring company liquidation, the depreciation reserve must be used for replacements sooner or later, and hence should not be previously side tracked in any manner. To enlarge the true earnings figure by such a device constitutes another speculation-serving bull market gadget.

As a matter of fact, even in terms of cash flow are stocks now high related to the equivalently calculated price-earnings ratios during previous bull markets. As thus estimated for the current 1959 period, today's market valuation of the Dow Jones Industrial Average is higher than any other peak market period, excepting only 1929, since the '20's.

More Splitomania Items

Pre-Split Fever:—

In the case of two recently "split" open-end mutual funds, sales of the funds' shares increased materially between the time of announcement and the effective date. The shares of funds, as in the case of the general run of companies, understandably offer attraction to the public when divided into units of reduced size. But since the value of the fund's shares are mechanically and exactly tied to the clearly stated value of the underlying assets at all times, investor attempt to anticipate extra gain by reason of a coming split, seems quite illogical. However, reflecting the prevalent indiscriminating speculative interest in the split, the usual rate of one fund's share sales and stockholder increase actually

quadrupled in the interval preceding its splitting time.

"Candidate" Behavior:—

"Once burned, no longer shy, the Lukens Steel Company was ready with a quick comment yesterday, one day after its stock had soared more than \$9 a share in one trading session on the New York Stock Exchange. Stewart Huston, Vice-President and Secretary, said, "Lukens Steel Company is contemplating no stock split nor is Lukens contemplating any consolidation or merger with any other company! Both a stock split and a merger had been rumored in Wall Street recently. . . . Yesterday, Lukens shares dropped sharply after Mr. Huston's statement, to close at 80¾, down 4¾ for the day but still well above Monday's close of 76½."—From the *New York Times*, Feb. 5, 1959.

Perhaps the most plausible argument in defense of splitting lies in the assumption that a pre-split high price causes inability or unwillingness to pay the market price on the part of would-be purchasers. But this is belied in practice by the high price earnings ratios, absolutely and relatively, pertaining to the "split candidates." In fact, these higher priced issues have often actually been selling at 30 to 50 times earnings—as a result of pyramiding attending split expectations as well as quality.

CCNY Evening Courses In Inv. Principles

Two 12-week evening courses in the principles of investment for families with moderate incomes will be offered this Spring by the Extension Division of the City College School of General Studies.

The courses, including elementary and advanced classes, are entitled "Investment Guide for Moderate Incomes." Lectures and discussions will deal with the benefits and dangers of investing in stock, commodity, real estate and insurance markets. Investment portfolios will be outlined, analyzed and organized.

The elementary course begins Wednesday, March 4. The advanced class starts Tuesday, March 3. Registration is now open in branches of the New York Public Library in the Bronx, Manhattan and Staten Island. Course descriptions and instructions for enrolling by mail can be obtained by writing or calling the Extension Division, City College School of General Studies, New York 31, WAdsworth 6-5409.

G. A. Saxton Wire to Crowell, Weedon Co.

G. A. Saxton & Co., Inc., 52 Wall Street, New York City, announce the installation of a direct wire to Crowell, Weedon & Co., Los Angeles, Calif., members of the Pacific Coast Stock Exchange.

Annett & Company In New Quarters

TORONTO, Canada—Annett & Company Limited and Annett & Co., announce the removal of their offices to 220 Bay Street. Their new telephone number is Empire 3-7361.

Three Join Nikko-Kasai

(Special to THE FINANCIAL CHRONICLE)
SAN FRANCISCO, Calif.—Goro Endo, Sam Sato and Kiyoshi Tanaka have joined the staff of Nikko-Kasai Securities Company, 2165 California Street.

With Albert Maguire

(Special to THE FINANCIAL CHRONICLE)
SANTA MARIA, Calif.—Emil Such has become affiliated with Albert L. Maguire, 301 South Lincoln Street.

The State of Trade and Industry

Steel Production
Electric Output
Carloadings
Retail Trade
Commodity Price Index
Food Price Index
Auto Production
Business Failures

A striking feature of the current phase of the recovery is the virtually unanimous feeling among businessmen and economists that 1959 will be a prosperous year, says the Federal Reserve Bank of Chicago in its monthly review, "Business Conditions."

The current "bullish" outlook for 1959 is so widespread, says the Bank, that dissidents are pointing to this very exuberance as a danger which could lead to a "flash flood" of boom and bust.

Whether or not the current optimism will endanger the recovery can only be answered in retrospect, but it is obvious that an exhilarating business atmosphere can produce overconfidence, with unfortunate consequences.

However, the extremes of optimism are usually most dangerous after a recovery has been under way for some time, and this upturn has been in progress only 10 months. At this stage of a recovery, expectations of improvement may help to produce the desired result.

In the present heady atmosphere of rising sales and general confidence, spending commitments of many kinds are more likely to be made. Plans for modernization or expansion are more likely to receive consideration. Apprehension over the risk of carrying a larger inventory is likely to give way to a greater concern over possible lost profits if stocks prove inadequate. Prospects of higher incomes spur consumer spending, and state and local governments are freer to tackle new projects as funds seem more readily available and needs become more apparent.

Of course, notes the Bank, there are exceptions to the optimistic views of the majority. They are found in industries, firms and communities which have not responded proportionately to the general business improvement. But recent reports from most business sectors back up the popular outlook of confidence.

In November, the book value of total business inventories rose for the first time in more than a year, and this build-up is expected to continue for some time to come.

Retail sales in December rose 4% above record levels of a year ago, and the Midwest participated fully in this late revival. The strong showing, says the Bank, virtually washed away the "first quarter blues" noted in some recent years when lagging business activity tempered enthusiasm for the spring and summer months.

New car sales rose sharply at the end of 1958, and deliveries through the first 20 days of January indicate that the month will show a substantial improvement over a year ago. This recent pickup in sales together with prospects for higher personal income have caused the industry to raise its sights on prospective output for 1959. Projections for the first quarter call for about a third more assemblies than in the same 1957 period.

Unemployment remains a nagging problem. The rise in employment was slowed in late 1958, but this was due in part to strikes and severe weather. And, the Bank adds, a further substantial rise in general activity can hardly fail to boost employment and reduce unemployment.

Unemployment Figures Rise 600,000 to 4,724,000

Yesterday the Commerce & Labor Departments reported an increase in unemployment figures to 4,724,000 persons in January, a seasonal rise of 600,000 or only half as great as the January 1958 figures when the recession was spreading. This January's jobless record was the highest for that month since the end of World War II. President Eisenhower at his news conference on Feb. 10 asserted that "I don't for one minute accept that as a satisfactory level of unemployment," and added "I believe thoroughly that we are going to have a pick-up as the year goes on."

Bank Clearings 8.5% Above Year Ago

Bank clearings in the week ended Feb. 7 will show an increase compared with a year ago. Preliminary figures compiled by the "Chronicle," based upon telegraphic advices from the chief cities of the country, indicate that for the week, clearings for all cities of the United States for which it is possible to obtain weekly clearings will be 8.5% above those of the corresponding week

Continued on page 30

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Petroleum in General and Sinclair in Particular

By DR. IRA U. COBLEIGH
Enterprise Economist

Containing some notes on the improving conditions in the oil industry, and some reasons why Sinclair may merit special attention at this time.

While 1958 is being entered in the record books as a recession year, it wasn't too tough on the oil companies. Total demand for petroleum products declined only 1% below 1957. But there was a substantial squeeze in profitability due mainly to heavy over-capacity in all departments built up as a consequence of the Suez crisis. This over-capacity was reflected in more competitive selling, resulting in lowered prices for most refined products; and lead to sharp reduction in domestic allowable production in Texas and Oklahoma, and programs for quantity limitations on imported crudes. And net earnings of the oil industry were 24% below 1957. Throughout this adjustment, domestic crude prices, which had been increased 30c a barrel early in 1957, were pretty well maintained, however.

All of which is now history; but what about this year? First the weather. This has been an exceedingly cold winter and unusually heavy demands for heating oils in January and February have sharply reduced inventories, and firmed price structures. Refinery runs now enlarging the supply of heating oils automatically add to the supply of gasoline. What then about the consumption of gasoline in 1959? Passenger cars use roughly two-thirds of our gas; and commercial vehicles most of the rest, with pleasure power boats a rapidly rising market. Passenger car requirements are expected to improve this year. First, 1,500,000 more cars are expected to be delivered than in 1958; and all cars, the new as well as the old, should be driven more as our per capita income reaches an all-time high, leisure time increases, and a net work of recently constructed super-highways lures millions of trip-takers. (A minor debit in this projection is the lowered gas consumption of the smaller domestic and imported models.)

Finally, the somewhat cyclical



Ira U. Cobleigh

demand for heavy oils used in electric power generating plants, steel, cement and other heavy industry mills, should be strong this year animated by the high level of general business activity in prospect.

So we may conclude that 1959 will be a substantially better oil year, with total demand rising in the order of 4% over 1958; a less burdensome inventory situation; firmer and, in many instances, rising product prices; better profit margins with total net earnings for the industry rising by perhaps 15% to 20% over the 1957 totals. Such a conjecture, while not reeking with optimism, does suggest some consideration of leading integrated oil company equities, and causes us to select one such, to wit, Sinclair Oil Corporation common, as possessing considerable investment merit at current market levels.

Sinclair is an exceedingly well integrated company. It has seven refineries in the United States, with a combined capacity of 453,000 barrels daily; 1,600 bulk distributing stations and a retail distribution chain of 32,000 service stations of which 14,000 are either owned outright or leased, and the balance operated by independent dealers. Sinclair benefits from low transportation costs starting with pipelines delivering crude to the refineries, and a substantial net work of pipelines carrying the refined products to centers of distribution. All this, plus an extensive tanker fleet. Since 1949 some \$640 million have been spent on these transport elements, financed for the most part, out of retained earnings.

Sinclair has built up its business from the refining end, and ranks presently eighth among domestic oil companies in total refinery capacity. Because it has been a refiner on balance, Sinclair has been striving for some years to bolster its own crude oil production both at home and abroad. Its production during 1957 equalled but 34% of domestic refinery runs. A much higher production ratio has been sought; and the most important gain along that line has been achieved by Venezuelan Petroleum Co. (96% owned) which has averaged over 53,000 barrels a day in production in 1958, against 25,000 daily barrels in 1957. Between import restrictions on Ven-

ezuelan oil, and reductions of domestic allowances, however, not too much progress was possible in bolstering crude sufficiency position in 1958. This year should be better, both because of continued use in Venezuela (Barinas Tract) production, and a long-term contract recently concluded with British Petroleum for delivery of low-price Middle Eastern crude. The agreement with British Pete also includes formation of two new companies, jointly owned with British Pete. The first is a marketing company for foreign-produced crude; and the second primarily a South American exploration enterprise.

In addition to about 650,000 net producing acres in Canada and the United States, Sinclair held about 9.6 million non-producing acres. Further, Sinclair owns 30.5% of Richfield Oil Co., with rising production and interesting discoveries in Kern County, Calif., and on the Kenai Peninsula in Alaska. (Sinclair stockholdings of Richfield have a present market value of around \$120 million.) Sinclair also owns 29% of the outstanding shares of Texas Pacific Coal & Oil Co. and sought merger of this company by offering 1,776,498 shares of Sinclair for the 2,753,573 remaining shares of Texas Pacific Coal & Oil (a 1 for 1.55 ratio). This offer of share exchange was not voted on by Texas stockholders, and expired Jan. 28, 1959.

For the first nine months of 1958 per share net of Sinclair was \$2.31 against \$4.11 for the same period in 1957. For the full year 1958 earnings of about \$3.70 a share seem probable—quite a bit below the \$5.18 earned in 1957, but still coverage for the present \$3 dividend. Since 1949, the cash dividend has risen, with four separate increases, from \$2 to \$3; and dividends have been continuously paid since 1933.

Capitalization consists of \$370 million in long-term debt, the most attractive issue being \$167,194,500 of 4% due 1986, convertible into common at \$65 per share through Dec. 1, 1961 and at a higher price thereafter. This issue at 115 yields 3.8% currently, and with the common at 67 will follow the stock with considerable fidelity. As a matter of fact many stock buyers today seem to prefer entry into an attractive equity via the convertible bond, providing they do not have to pay too dearly for their dual or straddle position. For such persons, Sinclair 4% represent an interesting vehicle. The lowest price in 1958 was 106¼, and the bond could sell at 155 if the common sold at 100.

And, of course, the convertible has a collateral value highly respected by lending agencies.

The 15,315,730 common shares of Sinclair are listed on the New York Stock Exchange and trade under the symbol "L." 1958 price range was between 46% and 65%. Basis for considering "L" at today's prices is that the company is emerging from its poorest earning year in a decade (1958). It is in strong cash position, and with a revolving bank credit of \$150 million, requires apparently no further financing for some time to come. Cash flow for 1958 should be around \$10 a share, and considerable higher this year.

Except as noted in respect to crude supply, the company is well balanced with retail outlets in 42 states. The new arrangement with British Petroleum places Sinclair in touch with a fabulous store of low cost Middle Eastern crude on which fat refining profits may be gleaned if and when import restrictions on foreign crude may become less onerous. Natural gas reserves were estimated 2½ years ago at over 2½ million MCF; and they are no doubt much larger today.

Sinclair entered the elite group of companies which gross over \$1 billion dollars a year, in 1954. It is an impressive and well managed organization and the common stock has grown in stature and attained a quality rating within the past decade. Assuming substantially more favorable operating results this year, Sinclair could comfortably earn between \$4.25 and \$4.60. This might not result in a dividend increase in the next 12 months, but would pave the way for one in 1960; and Sinclair is getting into a price range where stock splits are high fashion. Projecting a 1959 net of \$4.50 per share, "L" sells today at 15 times earnings. This is not an extravagant ratio for a stock of this quality and with such a favorable long-term potential. Whether by the tankful, or in 100 share lots, Sinclair is a desirable possession.

Three With Suburban Secs.

(Special to THE FINANCIAL CHRONICLE)

CLEVELAND, Ohio—Frank Gurkles, Eugene J. Kozell and Lawrence E. Batchlar are now with Suburban Securities Co., 732 East 200th Street.

Two With Commonwealth

(Special to THE FINANCIAL CHRONICLE)

COLUMBUS, Ohio—Thomas O. Conger and Karl M. Grau are now with Commonwealth Securities Corporation, 30 East Town St.

Lorenz Chairman of NASD District No. 9

COLUMBUS, Ohio — August Lorenz, President, Lorenz & Company, Inc., Columbus, Ohio, has been elected Chairman of District Committee No. 9 of the National Association of Securities Dealers. He succeeds Walter J. Carey, Treasurer, Cunningham, Gunn & Carey, Inc., Cleveland.



August Lorenz

District No. 9 comprises the States of Ohio and Kentucky. The Association recently reclassified its districts. Until the change, Ohio and a part of Kentucky were District No. 10.

Mr. Lorenz has been associated with the securities business for 47 years. He started with the bond department of The Ohio National Bank of Columbus and was elected a Vice-President in 1922 at the age of 28. In 1926 he became a general partner of Stevenson, Vercoe, Fuller & Lorenz, and in 1942 formed his own firm.

Joseph J. Van Heyde, with the NASD office in Columbus, is Secretary of District Committee No. 10.

I. L. Brooks & Co. Expands Organization

SAN FRANCISCO, Calif. — The Pacific Coast Stock Exchange firm of I. L. Brooks Securities Co., formerly a partnership, has incorporated as I. L. Brooks & Co., Incorporated and has moved to larger quarters at 333 Pine Street, San Francisco. The firm is seeking representation throughout Northern California for its Municipal Bond and Mutual Fund divisions.

President I. L. Brooks also announced that Joseph C. Eldridge has joined the firm as Vice-President and Treasurer. Mr. Eldridge has been active in the securities business for several years and is an instructor in investments at Golden Gate College.

Joins L. A. Caunter

(Special to THE FINANCIAL CHRONICLE)

CLEVELAND, Ohio — William R. Cohen has joined the staff of L. A. Caunter & Co., Park Bldg.

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The Outlook for Business And the "Fabulous Sixties"

By WAYNE L. McMILLEN*

Associate Economist, Guaranty Trust Company of New York

Bank economist envisions a peak year for 1959, with GNP possibly exceeding \$70 billion, and a half trillion economy in 1960. In outlining what will be necessary to improve our efforts toward stable growth, Mr. McMillen recommends better capital plant, equipment and inventory business planning; notes that Government, too, has been guilty of erratic purchases; praises stabilizing influence of consumer spending but observes, however, that sizable shift from durable goods to services and non-durable goods has aggravated economic maladjustments; and deplores our lack of will power in coming to grips with inflation. He discusses how we can build a solid bridge to the "Fabulous Sixties," and issues the reminder that it will not be utopia but hopes we will achieve "frequent oscillations" rather than "periodic recessions."

This year the economic forecasts are almost unanimous as to the direction of the overall economy. There are the usual shades of opinion as to the magnitude of the movement. For the first time in several years we hear no voices predicting imminent calamity although a few are concerned about the stock market.

I shall endeavor not to dispense with a tedious repetition of many figures and other "boiler plate" about the outlook. Perhaps we can do three things: (a) review some of the economic phenomena of the postwar period; (b) in view of relative agreement of forecasts devote somewhat less time to 1959, and (c) venture into 1960 and beyond, outlining what will be necessary to improve our efforts toward stable growth.

The Three Postwar Recessions

All three of the postwar recessions have been mild ones, even though some individual industries were hard hit. Because they were all mild, and because government aid and consumer action seemed so right on each occasion, many have come to believe we have mastered the art of managing the business cycles. The same thing could happen to us that usually happens to those who think they have really mastered any art.

Since the war, the country has been in a dynamic period of growth due to recovery from the great depression and the war. This was accompanied by large population increases. In such a situation a recession may resemble an interruption of growth more than a major setback in the economy. They were less serious than they might have been and we seemed to handle them properly.

The "automatic stabilizers" were powerful aids and in recent years the monetary policy of the Federal Reserve Board has been particularly astute. In the two earlier recessions timely tax reductions were major factors in recovery, yet in 1958 in a different situation, the Administration properly resisted tax reduction and was sustained by statesman-like support of the opposition party leaders.

Yet we must not forget that in both the 1949 and 1954 recessions the tax reductions came more as political accidents than as deliberate economic measures. In 1948 a Republican Congress approaching election day, but unaware of approaching recession, enacted a tax reduction over the strenuous objections of a democratic presi-

*An address by Mr. McMillen before the Investment Outlook Meeting, Minneapolis, Minn., Jan. 16, 1959.



Wayne L. McMillen

dent. In fact, he had asked for a tax increase. Both sides were surprised to find the tax measure so beautifully timed.

Much of the tax reduction in 1954 was due to the ending of the Korean War, the expiration of the excess profits tax, and reduction in some other wartime taxes. However, some of the other reductions were meant as a first step toward a still needed tax reform.

This is not to belittle our great progress in managing our economic affairs, but is only to point out that a significant part of our success has been due to good luck.

The 1949 recession was brought about principally by a decline in business purchases through liquidation of inventories, and the 1954 recession by a drastic reduction in Federal Government expenditures. The 1958 decline was brought about by a decline in business purchases of both inventory and capital products. In large part it was a durable goods and mining recession. Nondurable inventories in the aggregate were not far out of line. Retail inventories, except for a very few products were in relatively good shape when the recession began.

However, in each case consumer purchases held firm. In none of the postwar recessions did consumer spending, even at the lowest point, decline more than 1%. Of course there were shifts from durable goods to nondurables and services and this caused hardships for several industries.

In the recent recession unemployment was considerable but social security payments maintained personal income which accounted for the high level of consumer spending.

The inference by this discussion is that the next big step in the promotion of stability could come about by businessmen doing a more careful job of inventory control and more careful planning of capital expenditures. Many can make a contribution toward this objective, not only for their own companies but in a small way for the general welfare.

Different Industrial Cyclical Peaks

The most recent cycle had an interesting aspect. In the boom that preceded the decline one should not be surprised that different major industries would reach their peaks at different times. But this time one major industry after another was reaching its peak over a longer period of three years. The first industry reached its peak in December, 1954 just after recovery from the previous recession had started. The last peak came in December, 1957 long after the general decline had started. In previous recessions the peaks were spread over 12 to 16 month periods compared to the 36 months this time.

Almost all major industries reached their lows in two months — March and April 1958. It is more usual for such lows to

stretch out over a period of from 8 to 12 months. This probably accounted for the relatively greater depth of this recession as well as the quick turn toward recovery rather than the more usual tendency to drag on bottom for awhile.

There has been a growing tendency for inflation to carry right through a recession which is usually considered as a deflationary period. At the trough in 1949 consumer prices had declined 2%. At the trough in 1954 they had actually increased 0.7% from the start of the recession. In the 1958 trough there had been an increase of 2.3%.

Recent increases in productivity have caused an interruption to the persistent price increases.

Inflation

Our failure to come to grips with the inflation threat is due not so much to a lack of knowledge as to a lack of willpower. Like sin, we are all against inflation—as far as the other fellow is concerned. It is not an immediate threat for the months ahead. The longer term threat, however, will diminish when and only when we destroy the pleasant delusion that in the long run we as a nation can take more from the economy than we put into it. It's almost that simple. We often hear that "mild" inflation is not so bad and may be helpful in aiding growth. Even "mild" inflation is immoral, it leads to inefficiency, and it is dangerous. It is immoral because it robs from big segments of our population for the selfish benefit of others. It leads to inefficiency when we easily cover cost increases with increases in prices. This also leads to weak resistance to unjustified wage increases. It is dangerous because when it is persistent and most people believe it will continue, then at some point in the process they begin to act on that belief. All begin to buy at once thus bidding up prices till "mild" inflation becomes galloping inflation with disastrous results.

We should not let the current relative stability of prices obscure the fact that this remains the biggest single domestic threat to long-term economic growth. We have three choices:

- (1) (a) Continue with wage increases which outstrip increases in productivity.
- (b) Validate these wages with corresponding increases in the money supply. This is conducive to full employment until grave maladjustments occur such as pricing ourselves out of the international market, the markets of fixed salary groups, pensioners, etc. If this policy continues indefinitely, then comes the crash and mass unemployment.
- (2) (a) Continue such unjustified wage increases but
- (b) limit the supply of money so that businessmen can no longer raise prices and pass the wage increase on to the consumer. Losses imposed in this manner would also cause substantial unemployment.
- (3) (a) Confine wage increases within the limits of average increases in productivity and
- (b) Expand the money supply just sufficiently to permit reasonable growth under relatively stable prices.

Obviously the last alternative is the only acceptable one, but it does not appear likely that it will be our choice within the very near future — at least until we've wavered a few more years between the first two alternatives.

In order for such a policy to be successful both businessmen and labor must concede that this policy is the most hopeful approach to reasonably full employment

over the long-term. The first two alternatives can lead only to periods of super-full employment followed by periods of unemployment. Not only labor but all segments of the economy will benefit by a wiser choice of policy.

The Outlook for 1959

The recovery in 1958 started promptly enough and was of such magnitude that the average Gross National Product for the year is estimated at about the same level as that for the year 1957.

What can we expect for 1959? Even with moderately bad luck, the general economic level should be the highest in our history. Each quarter should exceed the preceding one except possibly for the third one in which I am afraid that we'd better allow for a steel strike. But this strike should make for a vigorous fourth quarter. With a good automobile year, our Gross National Product should average \$470 billion or more as compared with an estimated \$439 billion in 1958.

The consumer, Federal, state and local governments, and business will all spend more. Plant and equipment expenditures should total \$32 or \$33 billion as against the \$30 billion of 1958. The estimated \$6 billion inventory liquidation of 1958 should turn to a \$2 billion or more accumulation, thus providing an \$8 billion stimulus to the economy.

Consumer credit may well expand \$2 billion or more. Unemployment figures will be worrisome until late in the year. Near the end of the year Housing and Agriculture which were major factors in the recovery will cease to be the dynamic factors in the expansion which they have been recently.

Corporate profits may well be the highest in history. I think we'll get some surprises next Spring when we see the profits for the last quarter of 1958. Everyone expects improvement, but I believe that the leap in profits for those months will be dramatic, and such improvement will carry over into 1959.

1960 and Beyond

The economy should be in a healthy state as it enters 1960. Reasonably full employment, only slight increases in prices, and growing investment by business are the prospect. If businessmen make major mistakes it is more likely they will do so in 1960 than in 1959.

Will businessmen early in 1960 be alert to watch inventories to prevent the possible excesses for 1961? Will they attempt to expand their facilities too rapidly? Will they become complacent about costs and nullify the efficiencies they so laboriously instituted in 1958?

If they handle these 1960 problems wisely the period beyond 1960 can be stable and excellent. If not, 1961 or 1962 may see business again slashing its purchases and we'll have another typical postwar recession.

I know from personal experience that it is much more difficult to do careful planning than it is to talk about it. However, most of us can take advantage of experience and improve our performance if the proper objective is constantly before us.

It seems to me that early 1960 is the time when the critical business decisions will be made. These decisions will determine the economic climate in 1961 and/or 1962. Our postwar experience indicates that modern recessions are caused more through erratic purchases by business (capital equipment and inventory) and Government than by the consumer. True the consumer aggravates the situation by switching his purchases from durables to nondurables and services during a recession.

Thus businessmen have a heavy responsibility not only to their own businesses but also to the

general welfare. Perhaps some study now can be helpful in making those 1960 decisions. For instance a consideration of events of 1956 can aid in improving forthcoming decisions.

Inventories

Permit me to illustrate the point with an example. In one of the durable goods industries new orders of the manufacturers during the last half of 1955 were exceedingly high due to the business recovery. During early 1956 it was widely expected that there might be a steel strike in July, and that steel prices would likely increase. It was common knowledge gained through exchange of information among businessmen early in 1956 that there was considerable hedging against that possibility. Even though the actual extent of hedging was unknown, it was known to be substantial. The reasonable conclusion would have been that if the boomlike rise in final sales were going to continue for an extended period, seasonally adjusted new orders for the first six months would have been increasing substantially—first because of impending sales increases and also because of the hedging in anticipation of the steel strike.

Actually new orders were not increasing and in view of the known facts this should have been the first signal for caution and careful inventory planning. Perhaps some people in the industry noted this caution signal, but in view of the prevailing psychology and not being completely convinced, they merely shrugged their shoulders. But, throughout the first half of 1956 seasonally adjusted inventories in the industry continued to climb, indicating a production rate considerably higher than sales. This might well have been a second signal for caution.

The steel strike did occur in July, 1956. Because extra orders had been placed in anticipation of the strike it would be reasonable to expect that new orders would decline in July. That did happen. But one should also have expected in the vigorous general pickup in the final quarter of 1956, that new orders would have increased. There was no such increase in the fourth quarter. Total new orders for the last half of 1956 were 5% less than during the first half. This should have been a third signal for caution.

Sales (seasonally adjusted) levelled off but production continued throughout the year at a level higher than sales. Naturally inventories continued to rise until at the end of 1956 they were 12% above those at the beginning of the year. This was the fourth signal for caution.

Sales held up through 1957, but they were still below output for the year. Production was cut in late Spring but was increased again in the fall through November so inventories climbed 3% more in 1957.

In November of 1957 it was finally concluded that there was an inventory problem, and in December production was slashed. From November, 1957, through April, 1958, production was cut by nearly 30%. While final retail sales of the industry decreased some in 1958 they held up remarkably well, so the drastic slash in output was almost entirely due to the inventory problem. This story multiplied by repetition in hundreds of companies is in large part the story of the 1958 recession.

Slightly different decisions in 1956 would have changed the complexion of the 1958 economic picture. Better inventory management might have prevented the recession. In this example, if production had been cut 3% in 1956 and held at that level (rather than the higher level) the drastic cut in 1958 would not have been

necessary. Of course, hindsight is 20-20, but it does seem that there were at least four warning signals in 1956. A similar situation could develop in 1960.

Capital Expenditures

We shall not take the time to explore in detail the steps leading to a slash in capital spending. However, it seems to me that we have a similar situation. Here again most of the difficulty arose in durable manufacturing and mining. Capital planning, of course, is longer-term planning. Frequently we build a plant and equip it this year. We start production the second year. Startup time, including hiring, training, working the "bugs" out of the equipment, and bringing it into full production may consume most of the second year. Much of the capital investment in 1956 was in preparation for consumer or final sales in 1958 and beyond.

Recovery from the 1954 recession started in September of that year. The historical pattern of recovery is one of rapid increase in activity for the first few months—perhaps for a year or so. This is followed by a very gradual rise for a while. There is then a levelling off which might continue for some time until maladjustments occur in inventories or in other segments of the economy. Of course, things cannot always be this neat but if one has to project the future at anytime in making decisions, the most logical guess is that such a pattern may occur.

At the beginning of 1956 there had been an uninterrupted and rapid rise for 16 months. The best assumption at that time should have been that while a rise might continue it would be much more gradual. The gradual rise would be followed by a levelling off in the economy.

Yet in 1956 increase in capital spending was one of the greatest on record. Most plants to be built that year would not be producing until 1957, and many would not come into full production until 1958. One can hardly escape the conclusion that a great portion of the plant and equipment expenditures in 1956 were made on the assumption that a rapidly rising production would be required throughout 1957 and possibly 1958. Had that happened it would have been most unusual. Hence, the mammoth increase in 1956 seemed too big.

Of course, one must make proper allowance for the fact that much of the expenditure was for improvement in efficiency rather than increase in capacity.

While one cannot be too dogmatic it seems that with more modest capital spending in 1956, the situation would not have called for the drastic decline experienced in 1958.

Such postmortems are of little use except for knowledge gained which helps us in future decisions. In late 1959 and early 1960 we may be at about a similar stage of recovery as we were in 1956. With some caution in 1960 we may be able to make 1961 and 1962 look a lot better.

We can scarcely hope to eliminate business fluctuations. But with careful business planning we can work toward a goal of "frequent oscillations" rather than rugged cycles.

Plenty of Customers

The dominant and well advertised fact about the "60s" is that we will have another explosion in population. The babies of the "40s" will have babies of their own. They also will establish new homes. This does not guarantee prosperity but it will be a basic ingredient that with proper domestic and international conditions can lead to unprecedented growth in business volume.

With good management the years 1960-63 can stand as a solid

bridge to what some have called the fabulous "60s."

By 1980 the population may increase by 75 to 85 million people, the equivalent of five Canadas, or five New York States.

The number of those under 17 and those over 65 will increase almost twice as fast as those 22 to 64 from whom comes the labor force. This underlines the importance of the fight against inflation. For a shortage of labor is a powerful force toward inflation. But there will be periods in this span of years when the number of people between 24 and 35 years of age will increase more rapidly than the general population. Young people may find things difficult for a few years during the late "60s." There will be alternating ease and tightening of inflationary pressures.

With 80 million people to eat

up our surplus farm crops there should not be a "farm problem," and things should get much better for the farmer long before then. He should be doing well by the middle "60s" by which time 20 million people will be added.

In Conclusion

- (1) Erratic purchases of business and government have been the causes of modern recessions.
- (2) The consumer has aggravated the maladjustments by shifting a significant amount of his purchases from durable goods to services and nondurable goods. But on the whole he has been the most stabilizing element.
- (3) Even mild inflation is immoral, inefficient, and dangerous. We must concede that we can't take more from the economy than we put into it.
- (4) The year 1959 will in most

respects be the best in history—with employment worrisome during the early months and with inflation a threat to follow (in 1960). With Gross National Product possibly exceeding \$470,000 billion in 1959 it may well hit a half trillion in 1960.

(5) Businessmen bear a heavy responsibility to the general welfare by better management of inventories and better planning of capital spending.

(6) One may conclude that the mistakes of businessmen in 1956 were important factors in bringing on the recession of 1958. The mistakes of 1960 may develop into the next recession.

(7) With better business planning in 1960 we may be able to build a solid bridge to the period 1963-1970, which some have called the "Fabulous Sixties." There will

be an "explosion" of new customers for business.

(8) The so-called "Fabulous Sixties" should see improvement in the "farm problem," and we should see the end of it before 1980.

(9) By 1980 we shall have added the equivalent of Japan, or five Canadas, or five New York States to our population.

(10) It will not be utopia. There will be many discomforts and a few recessions. Let us work toward a situation where we can call them "Frequent Oscillations" rather than "Periodic Recessions."

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(Special to THE FINANCIAL CHRONICLE)

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895,000	4	1961	2.05	1,155,000	3	1968	2.90	1,440,000	3	1974	3.15
930,000	4	1962	2.25	1,200,000	3	1969	2.95	1,495,000	3	1975	3.15
965,000	4	1963	2.40	1,245,000	3	1970	@100	1,555,000	3.20	1976	@100
1,000,000	4	1964	2.50	1,290,000	3	1971	3.05%	1,610,000	3.20	1977	@100
1,035,000	4	1965	2.60	1,340,000	3	1972	3.10	1,670,000	3.20	1978	3.25%
1,075,000	4	1966	2.70					1,735,000	3.20	1979	3.25

*The right is reserved to redeem any or all of the bonds then outstanding, in inverse order of number, at par and accrued interest on February 1, 1969, or any subsequent semi-annual interest paying date.

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Dealer - Broker Investment Recommendations & Literature

It is understood that the firms mentioned will be pleased to send interested parties the following literature:

Atomic Letter No. 45—Commenting on effects of AEC grants to colleges and universities, on radiation instrument industry, and discusses **Salem Brosius, Inc.**—Atomic Development Securities Co., Inc., 1033 Thirtieth Street, N. W., Washington 7, D. C.

Breakdown of Government Bond Portfolios of 13 New York City Banks—Bulletin—Laird, Bissell & Meeds, 120 Broadway, New York 5, N. Y.

Burnham View—Monthly investment letter—Burnham and Company, 15 Broad Street, New York 5, N. Y. Also available is current **Foreign Letter**.

Canadian Mining Stocks—Booklet—Draper Dobie and Company Ltd., 25 Adelaide Street, West, Toronto, Canada.

Canadian Pre Budget Monetary and Fiscal Outlook—Review—E. M. Saunders Limited, Victory Building, Toronto 1, Ont., Canada.

Japan—Economic survey—Chemical Corn Exchange Bank, International Division, 165 Broadway, New York 15, N. Y.

Japanese Oil Industry—Discussion with particular reference to **Mitsubishi Oil Co., Showa Oil Co. and Maruzen Oil Co.**, Nomura Securities Co., Ltd., 61 Broadway, New York 6, N. Y.

Japanese Stocks—Current information—Yamaichi Securities Company of New York, Inc., 111 Broadway, New York 7, New York.

New York City Bank Stocks—Year-end comparison and analysis of 13 New York City bank stocks—Laird, Bissell & Meeds, 120 Broadway, New York 5, N. Y.

Over-the-Counter Index—Folder showing an up-to-date comparison between the listed industrial stocks used in the Dow-Jones Averages and the 35 over-the-counter industrial stocks used in the National Quotation Bureau Averages, both as to yield and market performance over a 20-year period—National Quotation Bureau, Inc., 46 Front Street, New York 4, N. Y.

Real Estate Bond and Stock Averages—Comparative figures—Amott, Baker & Co., Incorporated, 150 Broadway, New York 38, N. Y.

Refractories—Review with particular reference to **General Refractories Company** and **A. P. Green Fire Brick Company**—The Milwaukee Company, 207 East Michigan Street, Milwaukee 2, Wis.

Rubber—Report—J. R. Williston & Beane, 115 Broadway, New York 6, N. Y.

Shoe Industry—Review with particular reference to **Brown Shoe Company** and **International Shoe Company**—H. Hentz & Co., 72 Wall Street, New York 5, N. Y. Also available are memoranda on **Beaunit Mills** and **Illinois Central Railroad**, and a report on **Singer Manufacturing Company**.

Technical Trends in the Market—Analysis—Sutro Bros. & Co., 625 Madison Avenue, New York 22, N. Y.

U. S. Banks and Trust Companies—Comparative figures—A. M. Kidder & Co., Inc., 1 Wall Street, New York 5, N. Y.

ACF Industries, Inc.—Memorandum—T. L. Watson & Co., 25 Broad Street, New York 4, N. Y.

Air Express International Corp.—Brochure—Troster, Singer & Co., 74 Trinity Place, New York 6, N. Y.

American Broadcasting Paramount—Analysis—Cohen, Simonson & Co., 25 Broad Street, New York 4, N. Y.

American Title & Insurance Co.—Memorandum—Weil & Co., 734 Fifteenth Street, N. W., Washington 5, D. C.

Arden Farms Co.—Memorandum—Bateman, Eichler & Co., 453 South Spring Street, Los Angeles 13, Calif.

Armstrong Cork Co.—Data—Herbert E. Stern & Co., 52 Wall Street, New York 5, N. Y. Also in the same circular are data on **Union Oil of California**.

Bell & Gossett Company—Analysis—Blair & Co. Incorporated, 105 South La Salle Street, Chicago 3, Ill.

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Beneficial Finance Co.—Analysis—Reynolds & Co., 120 Broadway, New York 5, N. Y. Also available is a survey of **Oil Stocks**, and a report on **Union Tank Car**.

Botany Mills, Inc.—Analysis—Woolrych, Currier & Carlsen, 210 West Seventh Street, Los Angeles 14, Calif.

Burroughs Corporation—Analysis—Edwards & Hanly, 100 North Franklin Street, Hempstead, N. Y.

Chicago Rock Island & Pacific—Memorandum—Hirsch & Co., 25 Broad Street, New York 5, N. Y.

Columbian Carbon Company—Analysis—Schweickart & Co., 29 Broadway, New York 6, N. Y.

Cook Electric Co.—Memorandum—Blunt Ellis & Simmons, 208 South La Salle Street, Chicago 4, Ill.

E. I. du Pont de Nemours & Company—Review—Shearson, Hammill & Co., 14 Wall Street, New York 5, N. Y. In the same bulletin are analyses of **Blaw-Knox** and **U. S. Rubber Company**. Also available is a report on **General Development Corporation**.

Gould National Batteries, Inc.—Survey—Abraham & Co., 120 Broadway, New York 5, N. Y. Also in the same circular is a survey of **Hussmann Refrigerator Company** and **U. S. Rubber**.

Houston Corp.—Memorandum—Woodcock, Hess, Moyer & Co., 123 South Broad Street, Philadelphia 9, Pa.

Ingersoll Rand—Data—Dreyfus and Co., 50 Broadway, New York 4, N. Y. Also in the same issue are data on **Gardner Denver** and **Chicago Pneumatic Tool**.

Interstate Securities Co.—Memorandum—A. C. Allyn & Co., 122 S. La Salle Street, Chicago 3, Ill.

Loew's Inc.—Analysis—Herzfeld & Stern, 30 Broad Street, New York 4, N. Y.

Midwestern Instruments—Review—Ira Haupt & Co., 111 Broadway, New York 6, N. Y. Also available is a report on **Cessna Aircraft Co.**

National Acme—Analysis—du Pont, Homsey & Company, 31 Milk Street, Boston 9, Mass. Also in the same circular are brief analyses of **Union Bag-Camp Paper** and **Seattle First National Bank**.

National Sugar Refining Company—Annual report—National Sugar Refining Company, 100 Wall Street, New York 5, New York.

A. G. Nielsen Co.—Analysis—Alfred L. Vanden Broeck & Co., 55 Liberty Street, New York 5, N. Y. Also in the same circular are analyses of **Miles Laboratories**, **Stone & Webster Co.**, and **Celotex Corporation**.

Pennsalt Chemical Corporation—Analysis—Mitchell, Hutchins & Co., 1 Wall Street, New York 5, N. Y.

Plough, Incorporated—Report—Hayden, Stone & Co., 25 Broad Street, New York 4, N. Y.

Radio Corporation of America—Analysis—Laird, Bissell & Meeds, 120 Broadway, New York 5, N. Y.

Rayonier, Inc.—Data—Oppenheimer, Neu & Co., 120 Broadway, New York 5, N. Y. Also in the same bulletin are data on **American Machine & Foundry Co.**

Sealed Power Corporation—Analysis—A. G. Becker & Co., Incorporated, 60 Broadway, New York 4, N. Y.

Signal Oil & Gas Co.—Analysis—Dean Witter & Co., 45 Montgomery Street, San Francisco 6, Calif.

Skelly Oil—Bulletin—Bache & Co., 36 Wall Street, New York 5, N. Y.

West Canadian Oil & Gas Limited—Bulletin—De Witt Conklin Organization, 120 Broadway, New York 5, N. Y.

Coast Exch. Member

The election of **Francis D. Frost, Jr.**, general partner of **Hemphill, Noyes & Co.**, to membership in the **Pacific Coast Stock Exchange** through the purchase of a membership in the **Los Angeles Division**, has been announced by **William H. Jones**, Division Chairman.

Mr. Frost has been active in the securities business since 1919. He has been associated as general partner with various firms in Los Angeles and became a general partner of **Hemphill, Noyes & Co.**, in charge of the **Los Angeles office** in 1952. The principal office of his firm is in **New York City**, with branch offices in numerous other states and holds memberships in the **New York, American, Boston and Midwest Stock Exchanges** and the **Chicago Board of Trade**.

Two With Irving Lundborg

(Special to THE FINANCIAL CHRONICLE)
REDWOOD CITY, Calif.—Donald W. Kirk and Charles A. Leonard are now with **Irving Lundborg & Co.**, 710 Winslow St.

Now With Reynolds & Co.

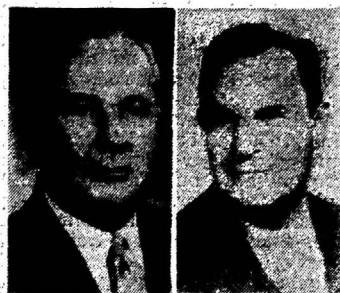
(Special to THE FINANCIAL CHRONICLE)
SAN FRANCISCO, Calif.—Grover G. Jones has become affiliated with **Reynolds & Co.**, 425 Montgomery Street. He was previously with **First California Company**.

Sutro Co. Adds

(Special to THE FINANCIAL CHRONICLE)
SAN FRANCISCO, Calif.—Everett L. Price has been added to the staff of **Sutro & Co.**, 460 Montgomery Street, members of the **New York and Pacific Coast Stock Exchanges**.

NASD District No. 8 Elects Officers

CHICAGO, Ill.—James M. Howe, partner, **Farwell, Chapman & Co.**, Chicago, was elected Chairman



James M. Howe T. Gordon Kelly

of District Committee No. 8 of the National Association of Securities Dealers, the largest organization of securities brokers and dealers in the country. The district comprises of States of Illinois, Indiana, Iowa, Michigan, Minnesota and Wisconsin.

T. Gordon Kelly, Vice-President of **Collett & Co. Inc.** was named Vice-Chairman.

John F. Brady, with the **NASD** office in Chicago, is Secretary of District Committee No. 8.

Swaney, Vachon, V.-Ps. Of Keystone Company

BOSTON, Mass.—Two senior Regional Representatives, **John Swaney** of Boston and **Louis A. Vachon** of Los Angeles, have been elected Vice-Presidents by The **Keystone Company** of Boston. It was announced by **S. L. Sholley**, President of the 27-year-old investment company organization.

Mr. Swaney has been Keystone's representative in New England and New York State for the past eight years, following 14 years as an underwriter and distributor in the mutual fund field. Mr. Vachon has been with Keystone for 14 years, first in Boston and Philadelphia and then for the last seven as the company's representative on the Pacific Coast.

Edw. Amazeen V.-P. of William Street Sales

Edward S. Amazeen has been elected Vice-President of **William Street Sales, Inc.**, it was announced by **Dorsey Richardson**, President of the company, national underwriter for **The One William Street Fund, Inc.**, and **Scudder Fund of Canada Ltd.**

Mr. Amazeen will be active in sales and sales service administration in the company's main office in **New York**, 1 William Street. He will also be regional representative in its **New England territory** covering the six New England states and **Upper New York State** with offices at **79 Milk Street** in Boston.

Mr. Amazeen has long been active in investment banking circles and was most recently Vice-President and manager of the investment trust department of **Coffin and Burr, Incorporated**, investment bankers. He is a member and former chairman of the **Investment Companies Committee** of the **Investment Bankers Association of America** and has held several important committee posts in both the **National Association of Securities Dealers, Inc.**, and the **National Association of Investment Companies**.

Dean Witter Adds to Staff

(Special to THE FINANCIAL CHRONICLE)
LOS ANGELES, Calif.—Robert A. Brown, Alton R. Cary, Jack G. Goss, William T. Howard, Donald E. McKee and Elmer F. Wirth have been added to the staff of **Dean Witter & Co.**, 632 South Spring Street.

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What Should Be Considered In Reading GNP Projections

By DR. ORVILLE J. HALL
College of Business Administration
University of Arkansas

Arkansas economist exposes some of the pitfalls and other hazards that should be considered in reading GNP projections. Dr. Hall also outlines three questions that should be answered in ascertaining extent of price inflation in the secular trend. The writer hopes that the insight provided in interpreting changes in GNP furnishes a basis for rational interpretation of the rise of output in the United States.

As recovery continues and business resumes a more "normal" rate of production, record highs are being projected for this country's Gross National Product. The importance of the level attained by the nation's total output of goods and services lies, particularly, in its interpretation in terms of its per capita relationship. For example, an increase in GNP with a still greater increase in population would result in less GNP per capita. Also, record highs of GNP may be explained in part by inflation — with more dollars being required to purchase the same goods and services.



Prof. Orville J. Hall

indicates a GNP of \$548.75 billion of a basis of \$2,500 per capita. Any decrease in the per capita estimate would, of course, reduce the projected GNP values. However, for use in this analysis, attainment of a GNP of \$500 billion by 1968 will be assumed. It should be pointed out that this projection is based on dollars of 1958 purchasing power, and it does not reflect any deflationary or inflationary influences or changes in our standards of living.

Any projection with respect to changes in prices of goods and services is subject to many hazards, and one estimate may be even less accurate than another. However, we are attempting only to illustrate a method of reasoning, in interpreting the significance of GNP projections. If we were making statistical forecasts, we would have to seek additional data and undertake more comprehensive studies.

This article points out a method of evaluating changes in GNP, and does not seek to predict such changes.

The post-World War II trend in value of GNP per capita has been upward both in dollars in purchasing power of each successive year and in dollars of constant purchasing power. The GNP per capita in United States in 1955 was \$2,370, the next year it was \$2,466, and in 1957 it was \$2,537. Since this discussion centers on a method of analysis (rather than in explanation of the value of data used) the dollar amount of GNP per capita used to illustrate this method is of less importance than if an attempt was being made to project the GNP for a particular year. For this reason, an arbitrary GNP per capita value of \$2,500 is used.

An increase in GNP to a record high could result solely from an increase in population, even assuming an unchanged, or even a lower, GNP per capita, and thus population changes must be considered in any worthwhile analysis.

We may be either generous or conservative in forecasting population changes. The U. S. Bureau of the Census' most conservative forecast for 1960 predicts a population of 179.4 million, and its most liberal forecast is one of 181.2 million. Similar low and high estimates for 1970 are 202.5 and 219.5 million, respectively. The mid-points between these projections are 180.3 million for 1960 and 211.0 million for 1970, indicating an increase for the decade of 30.7 million or an average of 3.07 million increase per year. On the basis of these projections, a population of approximately 205 million is forecast for 1968. Our per capita GNP of \$2,500 discussed above, applied to our projected population figure of 205 million forecasts a GNP in 1968 of \$512.5 billion.

The most conservative population estimates of the Census for 1970—some 202.5 million of persons—by like analysis predicts a GNP of \$506.25 billion for that year. The Bureau's most liberal estimate of 219.5 million for 1970

Secular Trend Questions

These analyses assume secular inflation as a basis for their projection. Parenthetically, the reader may profitably answer three questions as a general guide to whether we may expect secular inflation.

(1) Do you expect repeated deficits in the Federal Budget to be financed, in part at least, by sale of bonds to banks, thus creating new bank credit?

(2) Do you expect organized labor to continue to be successful in obtaining higher wage rates and/or fringe benefits and thus increase labor costs with increasing output?

(3) Have you expressed your disapproval of secular inflation by any communication to your Senator or Representatives, or others in policy-making positions?

Your answers to these questions and the answers of other thinking persons, may provide a basis for projecting the trend of inflation.

The past is not necessarily a dependable basis for projecting the future. However, for our purposes it may provide a background against which changes may be evaluated. The data on the rise in consumer goods prices (based on 1947-49=100), suggest an average rise of 2.3 to 2.4 points per year for the past decade. If the same rate of increase continues for the decade ending in 1968, the rounded projection of \$500 billion GNP for 1968 must then be revised upward by 20 to 25%. A 20% increase in prices by 1968

would indicate a GNP of \$600 billion by that time.

Our most difficult task is to project changes in living standards that will have been effected by 1968. The estimate of \$600 billion GNP ten years hence assumes that these dollars will continue to be spent for the same goods and services that consumers have been buying in recent years. To the extent that improved quality of consumption goods would provide greater "wearability" for such items as clothing, or longer life of durable goods, the same number of dollars (of constant purchasing power) would enable consumers to buy more goods, thus contributing to a rise in the rate of consumption. Every consumer, of course, hopes that his purchasing power will increase and thus let him buy more goods and services. We do not know whether this will occur, but to the extent that such an increase in rate of consumption does take place, the \$600 billion GNP projection must again be revised upward.

The GNP per capita in the United States in 1947 dollars was \$1,880 in 1945, \$1,953 in 1955, \$1,974 in 1956, and \$1,958 in 1957. These data suggest that a rise in GNP per capita may be expected during the decade ending in 1968. Even a 3% increase for the decade would raise the \$600 billion GNP to \$618 by 1968.

The impact of changes in GNP is important, particularly insofar as it affects each individual. Projections of the total GNP become more significant in light of the

question: "How will this affect my rate of consumption?"

This article presents a method of analysis of the impact of change in the Gross National Product on the individual and, except in a most general way, is not offered as a forecast of GNP at some future date. It is believed, however, that this method of interpreting changes in GNP provides a basis for a rational interpretation of the rise of output in United States at a time when we entertain the misleading view that each new record-breaking total value of goods and services is a new high in terms of real well being of each member of the increasing United States population.

A. G. Yeager Opens

SACRAMENTO, Calif.—Albert G. Yeager is engaging in a securities business from offices at 1820 Eye Street.

Willard E. Ferrell Opens

PHILADELPHIA, Pa.—Willard E. Ferrell is conducting a securities business from offices at 1033 Rhawn Street.

Dean Witter Adds Four

(Special to THE FINANCIAL CHRONICLE)
SAN FRANCISCO, Cal.—Cecil A. Culp, James A. Gentry, Rawson E. Knight and Trevor C. Roberts have become associated with Dean Witter & Co., 45 Montgomery Street, members of the New York and San Francisco Stock Exchanges. Mr. Knight was formerly with Irving Lundborg & Co.

This announcement is not an offer of securities for sale or a solicitation of an offer to buy securities.

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Treasury's Financing Views and Debt Management Problem

By CHARLES J. GABLE, JR.*

Assistant to the Secretary of the Treasury on Management of the Public Debt, Washington, D. C.

Treasury official hits speculative excesses in governments: anticipates heavy Treasury financing in 1959—though smaller in dollar volume than 1958—and a new high in short-term debt in the offing; and believes size of budget deficit is a secondary problem compared to psychological reaction of investors who see in this presageful evidence of continued inflation and, as a result, shy away from mortgage, corporate, municipal as well as Federal debt. Mr. Gable announces remedy is being sought to restrain undue speculation which will not hamper legitimate dealer operations and he deplors lack of savings institutions' and individual holdings of governments. He states Treasury's 1959 financing program will be dependent upon economic growth and fiscal soundness, and he fully supports a free bond market.

I would like to review some of the current problems which the Treasury faces in its debt management program. These are not problems which can be solved by applying a rigid set of rules. There are certain basic principles which we always try to follow, but the very fact that the economic environment and the market atmosphere in which the Treasury operates is constantly changing means that our approach to debt management must always be flexible.



Charles J. Gable, Jr.

The impact of changing circumstances on debt management policies was clearly illustrated by our experience in the calendar year 1958.

The past year was a year in which the debt was growing again. The debt at the end of December 1958 amounted to \$283 billion.

This is a large debt any way you look at it and one which is woven into the asset structure of every major class of investor in the country. In the savings bond program alone an estimated 40 million individuals own bonds and about eight million are buying bonds currently through payroll savings plans.

The \$283 billion public debt at the end of December represents an amount equal to 63% of the total gross national product. It is an amount equal to more than \$1,600 for each man, woman and

child in America. Not only is the United States Government the largest single debtor in the country, it accounts for one-third of the total debt owed by all individuals, all corporations and all levels of Government in the Nation.

After some reduction in debt early in the postwar period the public debt grew steadily again under the burden of heavy defense requirements and the Korean War, reaching a peak of \$281 billion on Dec. 31, 1955. During the calendar years 1956 and 1957, under the impact of two years of budget surpluses, the debt was reduced to \$275 billion. That \$6 billion reduction has been completely erased, however, by deficit financing in the calendar year 1958, which increased the debt by \$8 billion to a new high of \$283 billion. This was the largest increase in the public debt for any year in the postwar period.

1958 Marks Postwar High

The job of adding a net amount of \$8 billion to the debt in a sound manner as possible last year required the Treasury to go to the market six times during the year to raise new cash of \$17 billion, plus \$2 billion more cash raised through additions to weekly bill offerings. This large amount of new cash borrowing was needed not only to cover the deficit but also to cover the retirement of other securities growing mainly out of marketable maturities paid off in cash and the redemption of wartime F and G savings bonds which are now maturing. At the same time the Treasury issued \$50 billion of new securities in exchange for maturing issues (\$28½ billion publicly held and \$21½ billion held by Federal Reserve banks and Government investment accounts) so that the total of \$69 billion new market-

able securities issued during the year reached a new postwar high.

As part of this \$69 billion job the Treasury issued \$2.9 billion of long-term bonds and \$16.7 billion of intermediate-term notes and bonds running from 4 years to 8½ years to maturity. As a result, the average length of the marketable debt was increased by two months during the year—from 4 years and 7 months to 4 years and 9 months. This was done despite the inability of the Treasury to extend any debt beyond 2½ years to maturity in the unsettled market environment which characterized the last half of 1958. The slight lengthening of the debt last year was in contrast to declines of approximately six months each in the average length of the debt during the two preceding years and brought the average back almost to the level of five years ago when the long postwar decline in the average length of the debt came to an end.

Despite the fact that there was an \$8 billion increase in the total debt in 1958, there was a reduction of \$3 billion in the amount of marketable debt becoming due within one year. Five years ago the under-one-year debt stood at \$80 billion. One year ago it was \$75½ billion. It is now \$72½ billion, of which \$51 billion is held by the public and \$21½ billion held by Federal Reserve banks and Government investment accounts.

The job of Treasury financing in 1958 was made somewhat more difficult by the fact that Government investment accounts, which had provided a market for approximately \$2 billion a year for Government securities on average during the postwar period as a whole, showed a decline of \$0.8 billion in their investments. This was true because of the excess of expenditures over receipts in the Unemployment Trust Fund, the Federal Old-Age and Survivors Insurance Trust Fund and the Highway Trust Fund.

Bond Sales Broadened Credit Base

Treasury financing in the first half of 1958 was conducted in the atmosphere of recession, with rising bond prices, falling interest rates, and monetary ease. In this atmosphere it was appropriate that Treasury offerings were designed primarily to appeal to commercial banks, as debt management sought to complement monetary policy in its endeavor to increase the money supply and to better assure the availability of adequate credit for economic recovery. As a result commercial bank holdings of the debt rose by \$5.8 billion in the first half of the year, even though the total debt was rising by only \$1.4 billion. (See Chart).

With the exception of Series E and H savings bonds held mostly by small savers, all types of non-bank investors liquidated Government securities in the first half of the year, with most of the liquidation being accounted for by nonfinancial corporations at a time when their profits were shrinking and their tax liabilities were at a low point. Even the sale by the Treasury of \$2.9 billion of new long-term bonds during the first half of the year did not result in a net increase in the holdings of Government securities by individuals and savings institutions since the bonds were paid for, in effect, by selling shorter maturities to banks.

In the second half of the year, with the economy entering into a period of vigorous economic recovery, two-thirds of the \$6.6 billion increase in the public debt was absorbed by investors outside of commercial banks thereby lessening somewhat the inflationary impact of Federal deficit financing at a time when other demands for funds were rising and monetary policy sought properly to temper the rise in money supply. Furthermore, all of the in-

crease in bank holdings was outside of the larger financial centers.

The Treasury would have preferred, however, that a larger part of its financing outside of the banks during the second half of the calendar year had been through longer term savers—such as individuals and savings institutions—rather than through non-financial corporations. In the latter case investment in Government securities is typically in the shortest term obligations available and is only one step away from an increase in money supply. On the other hand, longer term securities are purchased by savers with more permanent investment goals in mind.

The fact that savings institutions did add somewhat to their holdings of Government securities in the second half of 1958, reversing earlier trends, is an encouraging sign, however. Individuals added further to their E and H savings bond holdings in July-December 1958, but again reduced their holdings of the larger investor type F and G savings bonds and their holdings of marketable securities during the second half of 1958.

Singles Out Savings Institution

The persistence of the postwar trend of savings institutions away from Government securities is highlighted by the fact that the four major groups of savings institutions—insurance companies, mutual savings banks, savings and loan associations and pension funds—have reduced their holdings of Government securities from \$27½ billion in December, 1952 to \$26 billion in December, 1958. This was done at a time when the assets of these institutions were growing by approximately \$100 billion.

As is shown in the accompanying Chart, therefore, the proportion of assets of each of these types of institutions invested in Government securities has shown in most cases a substantial decline during the last six years. Even in the case of rapidly expanding savings and loan associations, which have been building up reserves in the form of Government securities, their percentage of assets invested in Governments has declined slightly.

An analysis of individuals' savings during the last six years shows rather clearly that no individual savings found their way into Government securities on net balance during these years, despite substantial increases in E and H bonds. During the past six years individuals had new savings of \$137 billion available for investment either through savings institutions or directly in securities and mortgages. Of this total \$106 billion was placed directly in savings institutions, and as has been already indicated in the chart, no part of this flow of savings on net balance reached the Government securities market.

Refers to Individuals' Savings

Moreover, none of the remaining individuals' savings was invested directly in United States Government obligations either. An increase of \$7 billion in E and H bond holdings was completely offset by a decline in holdings of other government securities. In effect, then, all of the funds available for direct investment during these six years went into corporate securities, into mortgages or into state and local government issues. In the latter case, of course, the Treasury is up against a particularly difficult debt management problem in trying to make its securities attractive to individuals who have the opportunity of buying tax-exempt state and municipal offerings.

A satisfactory solution to the problem of making government securities attractive to savings-type investors is not easy to find. The Treasury is, however, exploring all possible ways of encouraging greater participation in government security ownership by these purchasers.

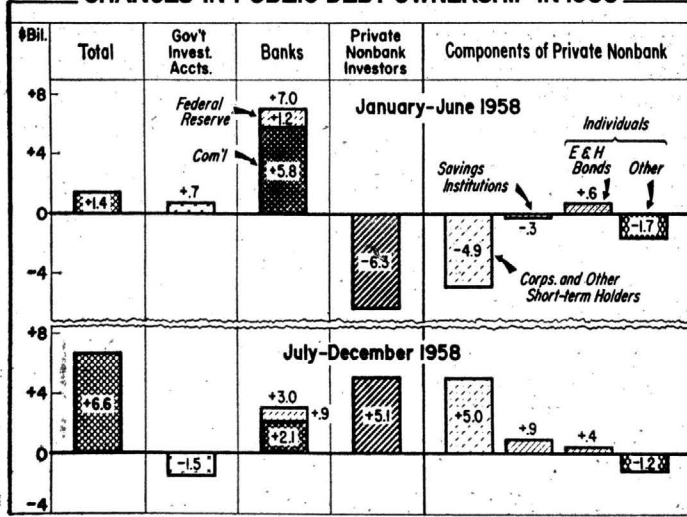
Hits Speculative Wave

A discussion of the environment in which Treasury financing took place in 1958 would not be complete without reference to the rather dramatic changes in the market environment in which the Treasury had to do its financing. With interest rates declining and bond prices rising early in the year the Treasury had little difficulty selling securities which were priced very close to the market at the time they were issued. Subsequent market rises resulting from investor anticipation of continuing recession and monetary ease made each new security look quite attractive soon after issuance. As a result, particularly with regard to the 2½% seven year bond which was offered in June, there was an increased amount of speculative activity in new government issues on the assumption of a continuation of these trends.

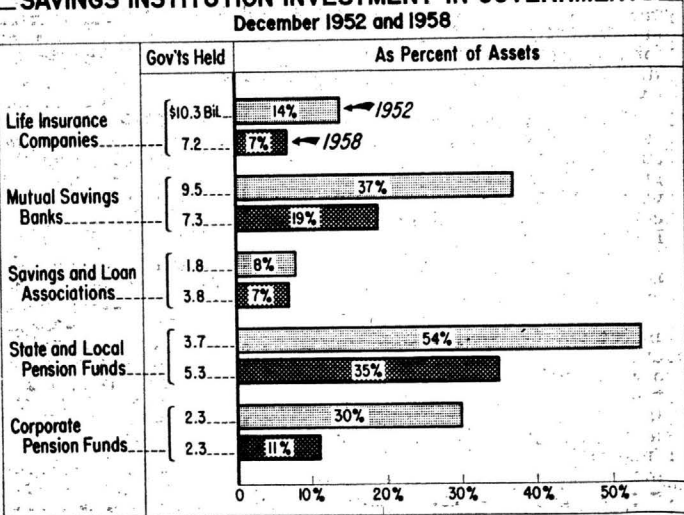
The June intermediate-term bond was put out as one part of an optional offering in exchange for maturing securities and was subscribed for in an amount of more than \$7 billion—considerably in excess of what had been expected by either the financial community or by the Treasury. This large amount presumably could have been properly digested by the market, however, if the trends of recent months had continued. But improvement in business news, plus rumors in the financial community as to a possible reversal in monetary policy, resulted in a sharp turnaround in the bond market. As a result many speculative buyers who had financed their purchases on little or no margin were forced to liquidate them. The resulting dis-

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CHANGES IN PUBLIC DEBT OWNERSHIP IN 1958



SAVINGS INSTITUTION INVESTMENT IN GOVERNMENTS



The New Federal Budget And Monetary Policy

By RALPH A. YOUNG*

Director, Division of Research and Statistics,
Board of Governors of the Federal Reserve System

Reserve economist ascribes to monetary policy the duty of avoiding inflation in fostering economic growth. Traces course of fiscal and monetary measures midst recent recession and recovery. Stresses crucial importance of a balanced Federal budget, citing dangers of increased spending—including its obstacle to effectiveness of monetary policy. Maintains inflationary hazards from larger Federal outlays can only be offset by additional tax levies. Concludes stable money requires long-term independence of money supply from the financing of chronic government deficits, although short-term counter-cyclical deficits and surpluses are permissible.

Monetary policy, through regulation of the supply of credit and money, has the duty of fostering

sustainable prosperity and economic growth, without inflation. Other public policies are obviously also essential for realization of this goal. Indeed, if other public policies—particularly fiscal policy—fail to carry a adequately their part of the load, monetary policy can be seriously handicapped in carrying out its special responsibilities.



Ralph A. Young

Monetary and Fiscal Policy in Recent Economic Decline

During recent economic contraction, fiscal and monetary measures were mutually reinforcing. Fiscal action during the recent period had a recession cushioning phase and a recovery stimulant phase. With regard to recession cushioning, the important features included transfer payment supplements to disposable income, automatic declines in tax payments, and positive administrative measures to swell defense procurement. With regard to recovery stimulation, major steps comprised an increase in national defense appropriations, provision of supplemental unemployment benefits, an increase in Federal pay levels, and enactment of emergency housing and highway construction laws. These fiscal actions, of course, had motivations other than pure stimulus to recovery; also, actual spending increases resulting from them lagged their enactment by several months.

In retrospect, these two phases of fiscal action had much counter-cyclical effectiveness. First, they contributed to maintenance of total spending in the economy. Second, through their optimistic impact on business expectations and later actual impact in expanding total spending, they helped to stimulate revival in aggregate activity.

Monetary action to combat recession also had two phases. The cushioning phase came early, beginning in the late Fall of 1957 when recession trends were first confirmed. It consisted of sharp Reserve Bank discount rate reduction and open market operations in enough volume to relax financial market tensions, to reduce to nominal volume the member bank indebtedness to the Reserve Banks, and to produce in credit markets a recognized state of ease. In the phase of recovery stimulus, monetary policy followed through with a generous provision of reserve funds to commercial banks by means of open market operations

*Round table remarks of Mr. Young, Director, Division of Research and Statistics, Board of Governors of the Federal Reserve System, before the 391st meeting of the Conference Board, New York, Jan. 23, 1959.

and lowering of reserve requirements, and by further discount rate reductions.

The aggressiveness of these actions was quickly reflected in reversal of contraction in the active money supply and then a very brisk expansion. Beginning in February, before the economic revival had actually set in, and extending through July when recovery was in full swing, the active money supply increased at a very rapid rate by historical standards.

Rapid Economic Recovery and Shift in Monetary Policy Towards Less Ease

Economic recovery after April a year ago took most observers by surprise, both in terms of timing and in terms of vigor. By late summer—with most broad measures of economic activity rapidly retracing ground lost during the decline—psychology in the financial community had shifted from concern about deflation to concern about inflation. Changed attitudes and expectations were dramatically reflected in the rapid rise of stock prices, in a sharp advance in market levels of interest rates, and in a resulting decline in stock yields below high-grade bond yields.

A contributory influence in the renewal of inflation psychology in financial markets was a growing belief that the Federal budget was out of control. This psychology found support in the elastic quality of current deficit estimates as the year wore on, in part reflecting unexpectedly large outlays for farm price support. It was also bolstered by focusing telescopic lenses on possible Federal spending programs—a magnifying process which converted possibilities into early realizations.

With evidence of rapid and vigorous recovery in output and employment cumulating, and in the face of the inflationary psychology in financial markets, it was both appropriate and necessary that the Federal Reserve System should take action to temper the expansion of bank credit and of cash balances. This action took the form of a curtailment of reserve funds supplied at the initiative of the System through open market operations and of two successive increases in Reserve Bank discount rates.

This was the classical method of retarding bank credit and monetary expansion. Just as it had been effective in the past, so it was again effective this time. In the last five months of the year, bank credit and monetary expansion was reduced to a rate much more consistent with the pace of economic advance and in the same period the Treasury was able to finance the bulk of its huge current deficit outside the banking system. Indeed, the active money supply, though it had shown rather wide recession-recovery movement, was just about 2½% higher at the end of 1958 than it had been at mid-summer 1957.

Importance of a Balanced Federal Budget

The maturing of economic recovery and the shift of monetary policy away from active stimulation has not convinced all that inflationary dangers have lessened. Some observers continue to view the large recession-recovery deficit with alarm and see unavoidable continuation of deficit financing. They further emphasize the inconsistency between a deficit posture of fiscal policy and a restraining posture of monetary policy. And they cannot see how monetary policy can do other than eventually give way, becoming in fact an engine for monetizing Federal debt.

This is a myopic perspective on the problem. It neither gives adequate weight to normal economic processes nor adequate weight to the public interest in, and public support for, a sensible Federal fiscal policy.

With respect to economic processes, if recovery now flowers into an extended phase of economic expansion—which is not an unreasonable expectation—this very fact will generate a substantial rise in Federal receipts, comparable to the rise experienced in the recovery-expansion period from fiscal 1955 to fiscal 1956. Both corporations and individuals can be expected to contribute to larger tax receipts.

With respect to the public interest side, the national goal of high-level employment with stable prices furnishes compelling imperative for action to hold down Federal expenditures so that receipts may have some chance to catch up with them. To make the two sides of the income-outgo

ledger come into balance in the 1960 budget, the budget makers say that a catching up of tax receipts will not be enough. Beyond this, some modest cut-back in expenditures and some additions to tax receipts are needed.

Federal budget projection, despite all advances in the arts of economic forecasting, is basically a judgment process. The very best expert judgments in the Government and in the country are brought to bear upon it. Should the economy fail to expand and increase tax receipts as rapidly as these experts have judged to be possible, the budget would obviously not reach a balance. In this case, however, the economy would have unemployed resources, and the public concern would properly center more on the unemployed resources than on the deficit itself. If this were to be the situation, no untoward problems would be presented to either debt management or monetary policy in financing the deficit through financial markets. This prospect, in other words, would not be inflationary.

The biggest budget risk ahead is that pressures for special spending actions beyond the Administration's budget goals will prove irresistible. Larger Federal spending might conceivably accelerate some of the pace of real economic expansion. But at the high levels of activity already projected for the budget, more Federal spending might merely substitute for more private spending.

At high levels of economic activity, the monetary supplement to savings each year must have some limit if inflationary dangers

are to be avoided. Accordingly, under conditions of deficit from larger Federal spending, competition between the Treasury and private spenders of borrowed funds would be much intensified. Admittedly, in these circumstances monetary policy would be under acute pressure in resisting the resulting heavy demands for bank credit and monetary expansion.

To avoid the inflationary hazards of larger Federal spending, if such spending finds support with public opinion, any resulting deficit will need to be met by additional tax levies, preferably in sufficient size to create a Federal cash surplus. Indeed, only positive tax action could make monetary and fiscal policy mutually reinforcing under prospective prosperity conditions. In addition, positive tax action would be essential to lay once and for all those current inflationary fears that rest fundamentally in disbelief of our national fiscal responsibility.

A monetary policy designed to maintain a stable value for the dollar is one in which longer term growth of the money supply is kept consistent with the longer term growth of the economy. A fiscal policy consistent with sound monetary policy is one that provides a longer run balance of receipts and expenditures, though it permits of countercyclical deficits in times of recession offset by countercyclical surpluses in times of prosperity. History has more than once proved that stable money is not possible if expansion in the money supply is geared first of all to the financing of chronic deficits of government.

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February 10, 1959.

Penetrating Effect of Federally-Controlled Interest Rates

By WALTER C. NELSON*

President, Mortgage Bankers Association of America and President, Eberhardt Company, Minneapolis, Minn.

Mortgage banking spokesman describes the effect of Federally-controlled interest rates in the mortgage banking industry. Mr. Nelson rebuts proponents' belief that fixed interest rates benefit those whom the Government is trying to protect; points out the home-builder increases his price to offset discounts he must pay; and reviews other undesirable problems created. The banker pleads for the lifting of FHA rate to its maximum of 6% which would provide for all practical purposes a free rate, and suggests a study be made of flexible FHA interest rate dependent on the yield of long-term government bonds.

If we are to discuss this subject objectively, it seems to me that we must try to understand the reasoning of the proponents of fixed interest rates. I know that for those of us who deal in money and mortgages, a feeling of frustration occurs in any search for factual data in an attempt to make a case for the other side.

Historically, the FHA rate was not fixed at a price which would not produce a par market for the mortgages. The idea that the government should fix the interest rate on privately financed mortgages is of fairly recent origin. It had its beginning shortly after World War II. If you will recall, FHA started in 1934, and the plan of the authors of the Act was to promote home financing for a much larger group of our citizens. The principal factor, as far as the borrower was concerned, was to permit purchase of a home with a much lower down payment and a smaller monthly payment. Through the medium of mortgage insurance, investors were expected to take the risk of a high percentage loan and a longer maturity. The authors also expected the Act to provide a better flow of money from the areas of capital surplus to those of capital shortage. In addition, it was a vehicle by which investors could legally make a higher percentage loan to value without requiring a change in the various state laws. It certainly was not expected or desired that FHA should dictate the interest rate at which private investors should be expected to make the loans in order to accomplish these objectives.

On the contrary, the original administrators of FHA were careful to see to it that the interest rate they were required by law to set on insured mortgages was safely above the market. In fact, in order to make sure of market acceptance, at the beginning, they fudged a little by permitting an annual service charge of 1/2% in addition to the maximum statutory interest rate.

Following this example throughout the prewar period, the interest rate on FHA mortgages remained consistently above what was generally the going rate in the market. It is true, of course, that the FHA rate was reduced from time to time, and ultimately the service charge was dropped. But in taking these steps, FHA always followed the market. It never preceded the market, and it never dictated to the market.

*An address by Mr. Nelson before the 4th Annual Southwestern Senior Executives Conference, co-sponsored by Mortgage Bankers Association of America and the School of Business Administration of Southern Methodist University, Dallas, Texas, Jan. 27, 1959.



Walter C. Nelson

Why Is Fixity Continued?

Just when and how did we get sidetracked from these original philosophies, and what have been the reasons for the continuance of this fixed interest rate below market levels?

I believe we can generally agree that the Veterans Loan Guarantee Program must take a major portion of the responsibility for this change in administrative thinking. The Veterans Administration, of course, intended to give the veteran preferential treatment in the home loan market both from the standpoint of interest rates and from the standpoint of protection from excessive prices. In effect, the insurance premium on the high percentage VA loan was to be paid by the Veterans Administration, and the veteran had a simple rate of 4% without additions such as the mutual mortgage insurance premium.

When the Veterans Administration came into being, a 4% rate was generally the going rate for home mortgages, and certainly it was proper to establish 4% as a fair rate on the VA loan at the time it was started. Interest rates had been going down for over a decade because of a lack of demand for long-term funds.

In 1952 and 1953, however, interest rates began to move upward, and it was felt by some that a plan had to be evolved to protect the veteran from the avarice of the money lenders. The "powers that be" developed the thought that the VA feature was so valuable to an investor that he would not only be willing to lend a higher percentage for a longer term than had been customary, but also that it could be at an interest rate lower than the market rate.

It was determined that Congress could properly fix that rate, and, as you know, the FHA program was soon brought into the sphere of congressionally controlled interest rates. More recently, of course, another degree of control has been added by placing a rate ceiling on VA loans at 1/2% less than the FHA loans.

The problem that has developed and seemingly is an endless struggle is the contest between market forces and political judgment. The market is just not convinced that the arguments of the fixed rate are sound. For five years we have seen government sponsored mortgages selling at something below par ranging from a discount of 1% to as much as 12%.

We are prone to blame Congress for much of the delayed action in providing a workable interest rate, but we are certainly subject to their criticism for this thinking. The FHA Administration has had ample authority to provide a satisfactory interest rate in line with market requirements. It is only the effort to continue to hold the FHA and VA rates at a comparatively constant difference of 1/2% that has created our most serious problem.

Who Would Benefit?

There may be a feeling on the part of some that a more flexible rate in a rising market is only for the benefit of the lender. I should like to point out some of the other penetrating effects of Federally-controlled interest rates.

As interest rates rose from 1951 to 1953, the combined volume of FHA and VA activity (in terms of mortgages insured or guaranteed) fell 40%, and the number of new housing starts under those programs fell from a high of 700,000 in 1950 to a low of 400,000 in 1953. During the same period, the number of starts under conventional or all cash arrangements remained almost constant, at just under 700,000. The fluctuation was actually less than 1% on conventional starts.

During 1954 and 1955, demand for longer term funds from other borrowers abated, and FHA and VA rates were again attractive to the market with the result that we had a large increase in private housing starts—namely 1,300,000 starts in 1955. In 1956 and 1957, interest rates stiffened and FHA and VA rates were held constant in spite of their obvious failure to meet market requirements. It wasn't enough that we had fixed interest rates, but insured and guaranteed mortgages were also held under a control of discounts for a period of time. Fortunately, this was eliminated before the home-building industry had gone into complete collapse, and some semblance of marketability returned by use of discounts and an increase in the FHA and VA rates.

The Mortgage Bankers Association, along with others, have tried unsuccessfully to have a free or flexible rate on FHA loans. Last fall at our annual convention we heard two of the government representatives extol the virtues of a flexible or free rate. This raises the question of what can be done to provide flexibility and still allow Congress or the Administration to retain some degree of control without limiting the marketability of insured and guaranteed loans to a dangerous point.

Formula Based on Long-Term Yields

As far back in the past as 1950 our own Bill Clarke suggested a flexible self-executing formula based on the yield of long-term government bonds. This is a very interesting proposal and certainly provides some basis for compromise between those groups in government that opposed the complete elimination of a ceiling rate on government-backed mortgages and the investors who must necessarily exercise their prudent judgment in the investment of trustee funds. Any plan such as this would certainly require careful study to establish to some degree of accuracy the differential necessary to provide a marketable FHA interest rate. This differential, according to studies which have been made, indicates a spread of 2 to 2 1/2 points would have been required in most recent years.

One of the fallacies of this approach, however, lies in the supposition that all FHA and VA mortgages should command the same price. Those of us who originate and sell government-backed mortgages know that many factors are introduced into individual mortgages that make a yield differential important to the investor. For example, many investors vary the price on a loan, depending on the down payment and term of the mortgage. Again, some investors will look with less favor on a mortgage on an older property. More than almost any other factor we have the supply of mortgages acting as a factor in establishing the price. At present, there are a few areas in the East where FHA 5 1/4% sell at par simply because the supply of mortgage funds exceeds the demand. On the other hand, we have areas such as California,

Texas, and Florida where population growth creates an excessive demand for mortgage money as compared to the supply. In other words, although we may have flexible or free interest rates, we probably will always have variations that will need adjusting by use of small discounts or premiums.

I believe I should summarize, however, by pointing out some of the obviously undesirable problems that we seem to develop under our present systems and suggest some of the cures.

Does Not Benefit the People

First of all, I do not believe that controlled interest rates below the market level benefit the people that our government is trying to protect.

The home-purchaser does pay the discount. It is a fallacy to believe that the home-builder doesn't increase his price in an effort to offset discounts he must pay to secure the financing. Also, the original purchaser of the property pays all of the rate differential based on the anticipated life of the loan. By an adjusted interest rate, moving with market requirements, he pays the higher rate only during the period of actual ownership.

It is not possible to estimate the buyers who are required to pay excessively high rates by resorting to secondary financing. This is

especially true in the used house market because sellers do not understand and are frequently unwilling to pay the required discount. This had led to the undesirable practice of increasing the price of the older home to provide a market for the sale of secondary financing paper.

Last, but not least, is the great fluctuation that is created in new housing starts as the builder approaches each year with uncertainty and mental trepidation. Unless his financing has been arranged well in advance of his starting construction, he may well "lose his shirt" because of discount requirements placed on him in order to provide an unrealistic rate for the actual borrower of the money.

In conclusion, let me say, although a flexible rate tied to long-term governments may be better than our present plan, I am inclined to believe that the FHA rate should be lifted to its maximum of 6%, which for all practical purposes would provide a free rate. It wouldn't take long for the market forces to be brought into play and the rate would adjust itself to the satisfaction of both borrowers and lenders. All plans of control by forces other than the borrower and the lender tend to develop practices which prove harmful to our entire economy.

From Washington Ahead of the News

By CARLISLE BARGERON

It is easily understandable why our State Department would appear to be intransigent in the matter of the Russians' proposal to turn East Germany over to the Germans and to pull out. The State Department's attitude is that it is utterly impossible to deal with the Russians and it is just a waste of time to make the effort.

However, the East German proposal deserves some serious consideration. It is difficult to see just what we would lose. Of course, that is assuming we stay in West Germany. The Russians say that if we refuse to agree on their returning East Germany to the Germans they will do it anyhow and leave it to us to deal with the East German Government. That could not be any worse; to all indications it would be better. For one thing the East Germans are not as strong as the Russians.

We seem to have a phobia about dealing with the East Germans. We don't want to recognize them as a separate government. On two occasions now our aviators have landed in East Germany and were captured. We let them remain in jail for days and days while demanding that the Russians turn them loose.

There is something else that I have not seen mentioned in any of the discussion about removing Russian troops from East Germany. The only justification of the Russians being in Poland and Hungary they aver, is to protect their lines of communication. They occupy East Germany; therefore they must occupy Poland and Hungary and Czechoslovakia to guard their lines of communications.

If they give up East Germany what will their excuse be to

remain in these other countries. Is it possible that they intend to give up their occupation of these countries? This writer does not know anything about Hungary, but if there is ever any relaxation of the Communist hold over Poland that country will come out from under the yoke. Russia took over Poland after the first World War. They did not hold her for long. Poland relatively quickly asserted herself and told the Russians to get out. The Russians did.

We have a lot of critics in this country against our giving aid to Poland. For reasons which I can't express very well, and apparently the Administration can't either, I think our aid is a good investment. The hatred which the Poles have for the Russians is deep-rooted and long-lived.

I remember a trip I made to Russia and Poland several years ago. Leaving Moscow at near midnight on the famous Trans-Siberian express we came to the Polish border about noon the following day. After about an hour at the Russian customs, we boarded the same Russian train which then moved three miles over a No Man's Land. Half-way across there were two guard towers about 100 yards apart. Atop one was a Russian soldier looking at Poland. He wore a bedraggled uniform and carried a rifle which I am satisfied, would have fallen to pieces if fired. Atop the Polish tower was a nattily uniformed Polish soldier looking at Russia. His rifle seemed to be in perfect condition. About a mile further we came to the Polish customs. Drawn up was a fully Pullman train of about 12 cars. It was an express all the way to Paris. The dining car was perfect, the accommodations were perfect. It was amazing that in such distance conditions should be so different. Nevertheless, as we swept through the Polish countryside there were perfectly kept farms, well painted barns and homes. It was like coming out the darkness into the daylight.

I will lay my money on the Poles if they ever get a chance.



Carlisle Bargeron

Setting the Record Straight About Soviet Trade Desires

By HON. C. DOUGLAS DILLON*

Under Secretary of State for Economic Affairs
Washington, D. C.

Mr. Dillon says he was the only U. S. official who discussed trade in detail with Mr. Mikoyan in explaining why Soviet overtures for increasing trade are insincere. Mr. Dillon declares "the only thing the Soviet needs to do if it really wishes to expand its trade with us is, quite simply, to begin trading." The former investment banker: (1) compares U.S.S.R. and U.S.A. avowals and deeds; (2) suggests what U.S.S.R. can do to create greater business confidence; (3) queries low level of Soviet's exports to Free World and determined drive to capture Asian, African and Latin American economies by trade and aid techniques; and (4) outlines what we should do to assist newly-emerging areas.

Recently, the foreign economic policies of the Soviet Union have become a matter of increasing importance to all of us who have an interest in world affairs. I would like to examine the hard realities of Soviet foreign economic policies—both with the industrialized West and with the newly-developing areas of Asia, Africa and Latin America—and then outline our government's position regarding trade with the Soviet Union. I shall also briefly touch upon our own trade and financial programs aimed at helping the newly-emerging countries achieve material progress under freedom.



C. Douglas Dillon

We are all, of course, aware of the well-publicized visit of Soviet Deputy Premier Mikoyan to some of our major industrial and financial centers. His private tour and meetings with American business groups had, among other purposes, the airing of the theme of greater trade with the United States. This campaign began with Soviet Premier Khrushchev's letter to President Eisenhower last June. In that letter, you will recall, Premier Khrushchev proposed a significant expansion of United States-Soviet trade, claiming it could amount to "several billion dollars over the next several years."

President Eisenhower replied that the United States favored an increase in peaceful trade, that the way was open for the Soviets to expand their trade with the United States if they so desired, and that the Department of State was prepared to discuss the matter further with them.

What happened next? The Soviets promptly initiated a series of aggressive actions against the free world which inevitably resulted in a marked heightening of tensions. I refer to the Soviet Government's actions in the Lebanon and Jordan crisis, in the Taiwan Straits crisis, and most recently, in Berlin.

This, then, is the inauspicious setting against which we must measure the Soviet leaders' seriousness of purpose in their talk of expanded trade with the United States.

What lies behind the talk? Do the Soviet leaders—who are well aware that the chief limitations to an increase in trade with the United States are limitations of their own creation—really desire to expand commerce with the United States? Or do they calculate in advance that their efforts to secure one-sided concessions will fail—and thus provide

them with an excuse for refusing to include the Soviet consumer in the benefits of their expanding industrial growth?

In attempting to find the answers to these questions we should keep in mind the basic nature of the Soviet system:

Describes Basic Nature of Soviet System

A nation's foreign policy, including its economic component reflects its domestic policies and institutions. The Soviet Union, as you know, is a totalitarian dictatorship, firmly ruled by a small elite in the Communist Party, which is dedicated to eventual Communist world domination. Economically, the Soviet Union is characterized by state ownership of land and the means of production, state control of the labor force, and domination of the right of individuals to make economic decisions by centralizing all economic power in the hands of the state.

As an integral part of Communist strategy, the Soviet leaders manipulate their economy to attain maximum growth of heavy industry under forced draft. Their objective is starkly simple: the achievement of both economic and military world supremacy. Their method is the concentration of investment in heavy industry at the expense of the Soviet consumer. Thus, they subordinate the economic well-being of the individual to the rigid demands of overall state planning.

Now, what role does foreign trade play in the Soviet scheme of things?

In keeping with Soviet theory, one of the Communist leaders' first moves after the Bolshevik revolution was to establish a state monopoly over foreign trade. Inherent in the type of economy they were creating was the need to deliberately isolate the Soviet economy from world market forces and allow Soviet planners to exercise full control over the domestic economy. This absolute state monopoly also permits them to turn trade off and on and to shift its direction to suit the Communist strategy of the moment.

From the very beginning of the Soviet industrialization drive, foreign trade was bent to the task of importing heavy machinery and equipment incorporating the latest technological advances developed in other countries. Imports of consumer goods were virtually eliminated in favor of basic industrial equipment. During the early '30s, these imports of the means of production enabled the Soviet Union to launch new industries at levels of development which had taken the West years to achieve through costly research and development.

Thus, by tapping the advanced technology of the West, the Soviet Union was able to gain years in terms of economic development. Soviet leaders, including Mr. Mikoyan on his recent visit to De-

troit, have publicly recognized this historic fact.

Soviet's Goal of Autarchy

We must recognize another, equally historic fact: to Soviet planners, trade with the free world is always subordinated to the overriding goal of self-sufficiency. Let me remind you that once the Soviet planners completed their procurement program from the West in the early '30s, trade with the outside world fell off drastically.

Since then, their trade with the United States has never regained a comparable level—except during World War II and the immediate postwar years, when, as you will recall, this country shipped some \$11 billion worth of lend-lease and UNRRA goods to the Soviet Union.

From the public statements of Messrs. Khrushchev and Mikoyan, it would appear that they now desire to repeat the pattern of the '30s. There is good reason to believe that their renewed interest in purchasing from the West stems from the new Seven Year Plan which is now being unveiled. We can anticipate that this plan will be a major topic during the 21st Congress of the Communist Party. This plan has been heralded by the Soviet leaders as a major step toward the accomplishment of their announced goal of overtaking and surpassing the United States—a goal, we could consider a welcome challenge if the Soviet people, rather than Communist world ambitions, were its primary intended beneficiaries.

From what we know of the plan so far, it appears that the Soviet consumer will continue to be short-changed in favor of another major industrial "leap forward."

To assist in carrying out their ambitious plans, the Soviet leaders are one again counting on appeals to the profit motive inherent in our free enterprise system to enable them to obtain a large stock of advanced technology and equipment—and primarily on credit.

Soviet Pre-condition to Chemical Trade

Premier Khrushchev himself has made this abundantly clear: Last May, he stated that it would be "expedient" to purchase plant and equipment for the chemical industry from the "capitalist" countries to avoid wasting time on "the creation of plans and mastering the production of new types of equipment." Then, in his letter to President Eisenhower, he pointed out that since the materials desired by the Soviets could

not be paid for by their exports, the Soviet Union would be willing to accept long-term credits from the United States. This suggestion was presented to me as an absolute pre-condition to increased trade during my talks with Mr. Mikoyan.

The Soviet leaders apparently do not wish to divert sufficient resources into exports to acquire the large volume of capital equipment which they desire, on a pay as you go basis. Hence, Premier Khrushchev in his letter, and Mr. Mikoyan during his visit here, in effect, invited us to help finance the continuing rapid expansion of Soviet industry.

Now, goods purchased by a country must be paid for either by its own exports or by obtaining foreign credits. In the Thirties, the Communists procured foreign capital equipment by exporting grain at prices below an already depressed world market—despite the fact that millions of Russian and Ukrainian peasants were dying of starvation.

Today, as then, Soviet exports consist mainly of raw and semi-finished materials, sold in bulk. Thus, because of its economic system, the world's second largest industrial nation has, in its dealings with the Western World, a commodity export pattern not unlike that of many underdeveloped countries.

To such traditional exports as wool products and manganese, they have recently added tin, aluminum, oil and oil products. Because of price cutting tactics, so typical of a state trading monopoly, these sales in the Western World have already proven injurious to such traditional Free World exporters as Bolivia, Malaya, Indonesia and Canada.

Manufactured goods have thus far been offered sparingly outside the bloc, and mainly in politically motivated trade with selected target countries in the less developed areas of the free world. However, with the growth of Soviet industrial capacity, this component of their exports to the free world may be expected to increase.

Nevertheless, there is every indication that the main thrust of the Soviet export drive will continue in the field of basic materials, where it will pose a continuing threat of market disruption which would adversely affect the economies of our normal trading partners in the less developed areas of the free world. This concentration of Soviet exports in the field of basic materials also worked to limit

Soviet exports to the U. S. for we have solidly established trade patterns for the purchase of these items in large part from the less developed countries.

Now Mr. Mikoyan has repeatedly stated that the United States Government does not wish to see increased trade with the USSR. He puts the entire blame for the present low level of trade on the United States.

Sets the Record Straight

Let us look at the facts — at what actually occurred during Mr. Mikoyan's talks on trade with United States officials. On this matter I can speak with some authority, as I was the only U. S. official with whom Mr. Mikoyan discussed trade problems in detail.

First of all, to set the record straight, Mr. Mikoyan was assured by ever official with whom he spoke, from the President on down, that the United States now, as always, favors an expansion of peaceful trade between our two countries.

But we pointed out that trade is the result of mutually advantageous agreements between willing buyers and willing sellers.

In this country, the conduct of our commerce is in the hands of private firms and private individuals.

The Soviet state trading monopoly is at liberty under our laws to enter our free market and to buy and to sell. Its American outpost, AMTORG, is established in New York and has wide commercial contacts.

There is only one restraint on AMTORG's activities. We cannot be expected, as a country or as a people, to provide the Soviet Union with the sinews of war while its policies menace our own and other free world countries with whom our security is linked. Therefore, such items are embargoed for export to the Soviet bloc.

We have only recently completed our second major revision of the list of strategic goods subject to export licensing control. As a result, the list of goods which the United States will not license for export to the Soviet bloc has been significantly pared down. Actually, only about 10% of all our products moving in international commerce are subject to embargo.

In this connection, I understand that while he was in Detroit, Mr. Mikoyan complained of our system of export controls. He said in effect that only such items as chewing gum, firewood, and laxa-

Continued on page 29

All these Shares having been sold, this announcement appears as a matter of record only.

NEW ISSUE

FEBRUARY 6, 1959

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*An address by Mr. Dillon before the Mississippi Valley World Trade Council, New Orleans, La., Jan. 27, 1959.

Electricity in Our Future

By S. L. DRUMM*

President, West Penn Power Company, Greensburg, Pa.

Electricity's revolutionism on our life has only been the beginning. Mr. Drumm insists in providing an insight as to what lies ahead in 1979—marking a century of utility service. The industrialist envisions 29,000 kwh. of electricity per employed person, compared to 3,000 kwh. in 1930 and 10,800 kwh. in 1957; and such industrial-commercial usages as: electronically controlled flying vehicles and guided cars, revival of electric-driven cars, fully automatic industrial processes, and countless additions to tomorrow's electric home. Mr. Drumm predicts this will entail four-fold increase in generating capacity requiring \$150 billion of new capital with a much larger sum to industries, homes, etc.

Let us look ahead to 1979, when the electric utility industry will be 100 years old, and speculate on what may be before us in the way of improvements and new features available to the people to be served by the industry 20 years hence.

Electricity is so commonplace and abundant that we take it for granted and tend to overlook the fact that the utilization of electricity is still a rapidly developing art. So let's take a quick look at what has taken place in the last 80 years, to show how fast and in which direction the industry has been developing.

The electric age in which we now live was very slow in dawning. Scientists had known about this now form of energy and had experimented with it for a long time before it had an appreciable

*An address by Mr. Drumm before the 2nd Annual Power Progress Dinner in New York City, Feb. 5, 1959.



S. L. Drumm

impact on our daily existence. Its first major practical use was in the communications field.

Once under way, development of the electric industry was rapid. In 1879, Edison applied for his first incandescent lamp patent, and the first electric public utilities began to light a few of our cities by the use of arc lamps. Thus in this year of 1959 the electric utility industry is 80 years old.

Originally, we were an agricultural nation. Muscle power, of men and beasts, supplied the energy needs of a rural economy.

The water wheel and the steam engine were the first mechanical devices that reduced muscle power and permitted the start of industrialization, and the improvement of urban living. The introduction of electricity accelerated industrialization and, step by step, has reduced muscle power to an insignificant proportion of our total energy requirements.

Electricity has revolutionized industrial processes, and has created new fields of endeavor hitherto unknown. It has released millions of men from backbreaking toil, and has freed the housewife from many of her most burdensome tasks. It is the household and business servant of today—cheap in cost—requiring no

sleep or rest periods, and always available on instant call, day and night.

Only the Beginning

Through the contributions the electric industry has made to better living during the first 80 years of its existence the industry has revolutionized our very way of life in these United States. But these advances are only the beginning. The electrical era has just begun. One indication of this is the fact that expenditures for research and development by all manufacturers average 1% of their gross sales dollar while the electric industry manufacturers spend 3% for the "answers" to better living and higher productivity. (The two [2] largest actually spend 6%).

In 1979, we may be having a press conference to mark the completion of a century of utility service, and we have an idea that those participating in it may have difficulty in visualizing what it was like way back in the primitive year of 1959 without the wonderful things that will come into being during the next 20 years.

May we preface our look into the future by stating three assumptions upon which our forecasts are based. They are:

- (1) No catastrophic war.
- (2) A continuation of the private property and free enterprise system as we now know it.
- (3) No runaway inflation.

It is the earnest hope of our industry, that these assumptions are correct and that our country will continue along the road that has brought us prosperity and a standard of living that is the envy of the whole world.

Population—Housing Projections

A prime consideration in the utility industry's planning for the future is the number of people it will have to serve. In 1879 the nation had 49 million people. Today there are 177 million. The Census Bureau expects that by 1979 there will be 267 million, if the maximum fertility rates now envisioned are realized.

Now let us take a look at the number of households in this country of ours. In 1879 there were less than 10 million households and none had electricity. Today there are 51 million, and nearly all have electricity available to them. By 1979, there should be about 75 million households in these United States.

All these additional people, with their higher standard of living, will require vastly more goods and services than we currently use. So the probable size of the work force, and the productivity of its members, is of prime importance.

Here is what lies ahead as to the size of our labor force. There were 17 million in the labor force in 1879. Today the labor force has increased to about 75 million, and by 1979 it should total about 110 million, which would be about 41% of the population at that time.

The output of the labor force has, of course, also increased over the years. Part of this increased output is the result of the steady expansion in the size of the labor force; but the biggest part of the greater output has resulted from the increasingly better tools used by the workers.

One of the most important of these tools is electricity. It does physical work faster, better and more cheaply than ever before, and, through electromotion, it is entering the supervisory field.

Back in 1930 the use of electricity per employed person, exclusive of agricultural workers, was a little over 3000 kilowatt-hours per year. In 1957 it was about 10,800 kilowatt-hours per year. By 1979, it is expected to reach 29,000 kwh per year. In other words, each worker will be using almost three times the electricity used

today to multiply the results of his efforts.

Details Possible Changes

As electrical developments continue what changes will there be in the industrial and commercial uses of electricity? This list illustrates what these changes will be like.

Fully air-conditioned buildings will be practically universal for factories and commercial enterprises. It will be difficult, if not impossible, to get workers, or customers, otherwise. In addition, first-class climate control will improve worker efficiency and health.

Fully automatic operations will be standard and they will be directed by punched cards and tapes.

Flying vehicles will be almost 100% electronically controlled to eliminate risk of collision and pilot error.

New revolutionary industrial processes will be commonplace in many industries. For example, ultrasonic waves will debark logs, homogenize the pulp, disperse it and purify the refuse.

Widespread pipeline transportation systems will be operated and controlled by electronic computers.

Preformed structural shapes, both wood and metal, made by electric processes, will be characteristic of all types of structures.

New electric furnace applications will extend to many additional fields.

New inventions and processes will come into being. Invention and change have always been characteristic of our country, and we are sure they will continue to be in the years to come.

Here are some other examples which indicate we have hardly begun to live electrically.

On the highway of tomorrow, cars will roll along guided and controlled electronically—safe from collision and over-speeding, while the drivers play games and chat. These cars will be air-conditioned, and will contain most automatic features now available only on the most expensive cars, plus some others that do not exist today.

Electric-Driven Cars

Moreover, the motive power of many of these cars will be electricity. As you may recall, electric-driven cars were quite popular in the early days of the automobile.

Because of improvements in materials, storage batteries and manufacturing "know-how" and because of the special transportation needs they can fulfill, electric cars are now coming back. Here is an electric-driven passenger car which one manufacturer has about ready for market. Other makes are on the way. Electric utilities are ordering them. They find that their range of more than 70 miles is well above the mileage requirements for many of their needs. Batteries will be recharged, usually at night, by plugging the charger provided into a conventional house outlet. In this way utilities will supply the electricity to operate these cars.

These new electric-driven cars will be ideal for city and suburban use. They will cost less to operate than existing cars, will be simple and easy to drive, and maintenance will be negligible.

City noise will be greatly reduced, and so will the air pollution that now takes an unknown, but heavy, toll of health.

While the battery is still a limitation, further advances in the storage battery field seem certain. When they come, the range of electric autos will be increased, and may permit their use even for cross-country travel.

Another new electric development in the automotive field is called the "silent milkman." This is an electric delivery truck that reduces to a whisper the noise

from a daily event that is sometimes disastrous to sleep at a critical time of day. It's an improvement which all of us can heartily endorse.

Another example of expanding use of electricity in the commercial field is in shopping centers.

Because of the choking effects of ever-increasing automobile traffic on urban and suburban areas, shopping centers are springing up everywhere, and we can expect this trend to continue. For an idea of what these centers will look like in the future, here is the Southdale Shopping Center at Edina, Minn.

Turning now to another field, hospital care and medicine will be improved by new electronic developments. Here are some of the possibilities.

New hearing devices will be developed. Electronic engineering may enable even stone-deaf people to hear by means of tiny induction coils implanted in the bone structure and attached to nerve endings that go directly to the brain.

Automation of hospital procedures will be extensive. An overhead monorail type of transportation will permit moving patients throughout the building without removing them from their beds. The nurse of the future will be stationed at a central point and will be able to observe her charges on a TV screen; study and record the condition of her patients by remote electronic control.

Climate control and color therapy will become essential elements of hospitalization.

The rooms will be equipped so that desired changes in temperature, humidity and electric ionization can be accomplished by adjusting a dial. As a result, bed covering will be minimal. Walls will be wired for color changes to effect color therapy and music will be keyed to the color changes.

Electric incinerators will find increasing application in hospitals, to dispose of the great array of "disposables"—linen, gloves, hypodermic needles and dishes.

Centralized processing of hospital food on a mass production basis together with electronic ovens near the patient will solve one of the major discomforts of a hospital stay—lukewarm or cold meals.

Improved air filtration processes and equipment providing 100% protection against radioactive particles will be in use.

As the electrical era goes on, perhaps the biggest changes will be in the home.

New Things in the Home

But we have hardly begun to live electrically. Here are some of the new things that we can expect to find in the homes of 1979.

Climate control will be universal in all new houses, and widespread in the older ones. It will be hard to sell a house that does not have it.

Push button operation of windows and doors will be found in many new homes.

Luminescent lighting from walls and ceilings will be common.

New cleaning machines will wash, rinse and dry a kitchen floor in minutes.

New automatic laundry equipment will pick up, sort, clean, iron and fold the wash.

Dusting by electrostatic wand will be a welcome improvement for the housewife.

Electronic cooking will be widespread with complete meals taking only five minutes or less from freezer to table by the push of a button.

Greatly improved television equipment will give better reception and greater conveniences, including shopping by TV.

With respect to climate control, here is a new type of structure

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which has just been built to house the swimming pool at the Shelburne Hotel in Atlantic City. It is a huge bubble-like enclosure made of plastic-shaped and supported entirely by air pressure created by fans. It is located right next to the ice skating rink and is heated so that the bathers will have summer conditions while winter storms blow without.

In 1979 you will see many such bubbles; they are entirely practical for home use.

This is real climate control, and the people of tomorrow's America will enjoy it.

What does this all add up to with respect to the use of electricity in the home?

In 1879 the average residential use of electricity was zero. No household had central-station electric service. In 1939, 20 years ago, the average use was 897 kwh. Today it is about 3,600 kwh. In 1979, 20 years from now, it is expected that the average use will be 10,000 kwh. It could be considerably more than that, as the average for some companies is crowding that figure today. Many customers will use from 30,000 to 40,000 kilowatt-hours a year.

Seventy-five million households each using 10,000 kwh a year amounts to 750 billion kilowatt-hours. This is considerably more than today's entire output by the electric utility industry for all purposes.

What will this increased use of electricity in homes, farms, stores, and industries mean to the utility industry?

Four Times More Generating Capacity

Because of the increased population and the increased per capita use of electricity, the utility industry by 1979 will have to produce something over 2 3/4 trillion kilowatt-hours and have about 600 million kilowatts of generating capacity. This capacity is about four times the generating capacity in service today and will require tremendous amounts of new capital.

New capital will also be required to continue improvement in the facilities to deliver the electricity from the generating stations to the customer, improvements which will include the raising of transmission and utilization voltages, and the providing of new and improved facilities of all types.

The amount of new capital that will be required by the industry by 1979 will be well over 150 billion of today's dollars. It could well be more.

Large as this figure sounds, a much larger sum will be required to equip factories, industries, commercial establishments and homes to use these great amounts of electric energy. This will greatly stimulate business throughout the entire electric industry as well as associated businesses and industries and the nation itself. Better living and greater comfort for all the people of the United States will be the end result.

As the electrical era progresses, the future of all of us becomes brighter. The electric utility industry is proud of the services it has rendered to its customers and to the nation in the past, and is proud of the trust and confidence placed in it. We hope and believe that the American people will place similar trust and confidence in the privately-owned business-managed electric utility industry for their electrical future.

Miss Edna Moser

Miss Edna Moser passed away Jan. 30. Miss Moser, before her retirement last April, had been for 25 years a partner in the investment firm of Candee, Moser & Co.

Public Utility Securities

By OWEN ELY

Arizona Public Service Co.

Arizona Public Service serves ten of Arizona's 14 counties and covers about 40,000 square miles, reaching about 60% of the state's population. Natural gas is supplied in central and southern parts of the state, steam heat in Flagstaff and bus service in the Bisbee-Warren-Lowell area.

Arizona is one of the fastest growing states and the population gained 56% during 1950-58. A further gain of 70% by 1972 is indicated by projections of the Bureau of Census. The company itself has enjoyed phenomenal growth, with revenues quadrupling from \$14 million in 1948 (pro forma to reflect a merger) to \$56 million currently. Share earnings of \$1.88 for 1958 compare with \$1.01 in 1951; and the present dividend rate of \$1.20 with 65c in 1948. In the postwar period load growth has averaged over 14% per annum.

More important activities in the service area include mining, cattle, farming, tourist trade and diversified industry. Total income of manufacturing concerns was \$475 million in 1957, over four times that of 1947. Crops and livestock were \$385 million in 1957, a gain of 105%. Mining income (despite unfavorable copper conditions in 1957) almost doubled in the ten-year period, and the tourist business was three times as great.

In 1957 the state was first in rate of bank deposit growth, growth of manufacturing employment, farm income and personal income, and was a close second in population growth. The mild climate, natural resources and varied transportation facilities together with an ample water supply should encourage continuing industrial development.

The company's revenues are about three-quarters electric and one-quarter gas with a negligible amount from other services. Electric revenues are 29% residential, 34% commercial and 33% industrial. Gas sales are about two-thirds residential.

Electric generating capacity approximates 389,000 kw. from owned or leased plants with an additional 176,000 available as purchased power under contract.

Two major generating units are the Phoenix plant with a capacity of 145,000 kw. and the Saguaro plant with 200,000 kw. The remaining small plants are used for peaking and standby service. Important new plants under construction should reduce the use of purchased power as well as provide for additional growth. The Ocotillo plant will have a capacity of 220,000 kw. when completed in 1960; completely outdoor installation will cut construction costs and increase efficiency. The Yucca Plant is being built jointly by the company and California Electric Power, the latter company installing the first 80,000 kw. unit this year.

Arizona Public Service also expects to build a large-scale power plant located at or near a coal mine. Natural gas is currently being used by the four major plants, but they are largely convertible to other fuels. The company's electric and gas rate schedules contain automatic fuel escalation clauses designed to recover any increased cost of gas which is obtained from El Paso Natural Gas under a contract expiring 1968.

In the 12 months ended March 31, 1958 about 42% of electric power requirements were obtained from public power agencies (hydro power) as follows: 22% from the Sault River Project Agriculture Improvement & Power District, 13% from the Arizona Power Authority, 6% from the U. S. Bureau of Reclamation (Parker Dam) and 1% from other sources.

Construction expenditures were estimated at \$32 million for last year, part of a \$200 million five-year spending program required to keep abreast of anticipated growth. By 1962, the company anticipates plant should approximate \$375 million and revenues about \$100 million.

The company has not had to do much equity financing recently. Three offerings of common stock were made in 1952-53 but since then there has been only one offering, late in 1955 (some additional shares have been issued for conversion of preferred stock, etc.). The company has enjoyed an increasing amount of internal

cash generation as the result of larger-than-average depreciation charges, tax savings from accelerated amortization and fast depreciation, etc. Last June the company sold about \$12 million preferred stock, making the capital structure approximately as follows:

	Millions	%
Long-term debt.....	\$77	47.3
Preferred stock.....	31	18.8
Conv. \$2.40 pfd. stock	9	5.6
Common stock equity (2,939,000 shares).....	46	28.3
Totals.....	\$163	100.0

The company appears to be in sound position from a regulatory point of view, rate of return on year-end net plant having averaged below 6% for some years.

Share earnings include the following approximate amounts of tax savings resulting from the use of accelerated depreciation, which savings were allowed to "flow through" to net:

1954.....	\$0.04
1955.....	0.11
1956.....	0.21
1957.....	0.29
1958 (estim.)..	0.36

At the recent over-counter price around 37 the stock yields 3.3% and sells at a price-earnings ratio around 21.

Three With Wm. R. Staats
(Special to THE FINANCIAL CHRONICLE)

LOS ANGELES, Calif.—Thomas E. Moore, Walter E. Peter and Thomas Sidenberg have joined the staff of William R. Staats & Co., 640 South Spring Street, members of the New York and Pacific Coast Stock Exchanges. Mr. Moore was formerly in the trading department of Cantor, Fitzgerald & Co. Mr. Peter was with Morgan & Co.

Joins Walston Staff
(Special to THE FINANCIAL CHRONICLE)

LOS ANGELES, Calif.—David Aranoff has joined the staff of Walston & Co. Inc., 550 South Spring Street. He was formerly staff with Daniel D. Weston & Co., Inc.

**Paul A. Just Joins
Hugh W. Long & Co.**

PALM BEACH, Fla.—Paul A. Just has joined Hugh W. Long and Company Incorporated as follows:



Paul A. Just

regional Vice-President for the southeastern states, with headquarters at 226 Chilean Avenue.

Mr. Just was formerly Executive Vice-President of Television Management Corporation.

**Earl F. Berry Joins
Eastman Dillon Co.**

(Special to THE FINANCIAL CHRONICLE)

LOS ANGELES, Calif.—Earl F. Berry has become associated with Eastman Dillon, Union Securities & Co., 3115 Wilshire Boulevard. He was formerly with the trading department of the First California Company.

**Peter P. McDermott
To Admit J. McDonald**

Peter P. McDermott & Co. on Feb. 19 will admit John Joseph McDonald, Jr. to partnership in the firm.

Sutro Adds to Staff
(Special to THE FINANCIAL CHRONICLE)

LOS ANGELES, Calif.—Harvey Yatman has been added to the staff of Sutro & Co., Van Nuys Building.

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Volume Projections for Various Industries

An industry by industry outlook appraisal for 1959 results in an optimistic overall expectation. Department of Commerce ascribes key elements of strength to automobile production recovery, construction, and increased steel output.

The Department of Commerce announces that the annual overall survey by its Business and Defense Services Administration indicates that industry looks optimistically to 1959 operations.

The outlook for some 75 industrial segments of the economy have been appraised by 24 industry divisions of the BDSA, Administrator H. B. McCoy said. The survey is a consensus of industry and government experts in each field. It summarizes specific industry reports on both outlook for 1959 and activities in 1958.

The expectation for improvement in 1959 is based primarily on the general strength of the economy, following its recovery from the 1957-58 decline.

Key elements in the anticipated improvement are automobile production, now estimated at 5.5 million after the 1958 low, a record construction estimate of \$52.3 billion, and steel output figured at between 105 and 110 million tons.

The Industry-By-Industry Outlook Follows:

Automobiles: The skies are clearing in this industry whose operating level affects so vitally many segments of the U. S. economy. Industry estimates look to production of 5,500,000 passenger cars in 1959, or 30% above the 1958 output of 4,240,000, lowest in a decade. The expected increase in automobile production would be reflected in increased markets for metals, glass, rubber, and upholstery leather. The automobile industry is the largest single customer for the output of these industries.

Better public attitude toward new-car buying, engineering and styling changes, a general upswing in the economy, and more stability in the industry itself because of the new labor contracts are the principal factors responsible for the optimistic outlook.

Trucks and Truck-Trailers: Low inventories of new and used vehicles and increasing tonnage movement by the trucking industry are major factors to which the commercial motor vehicle producers look for a strong market in 1959 after a disappointing 1958. Truck production should reach 1,000,000 units, a 20% increase over 1958 and truck-trailers, 56,349 units, a 21% increase over 1958. Truck manufacturers are facing stiffer competition in the export market.

Construction: The biggest single industry in the American economy is expecting to pass the \$50 billion mark for the first time in 1959, with advance estimates putting construction spending at \$52.3 billion, a 7% increase over 1958. This would reflect a new high in physical volume as well as dollar volume.

Private construction—largely housing—is expected to account for \$35.2 billion of the total; public construction, including the highway program, is due to reach \$17.1 billion. The prospective increase in private construction is figured at 4%; in public construction, 14%. Approximately 1.2 million new non-farm dwellings, public and private, are in sight for 1959.

Construction expansion will be reflected in increased expenditures for many building materials and in other allied lines.

Manufacturers of warm air furnaces and automatic heaters are optimistic for the 1959 market because of the building outlook.

Prefabricated Homes (Wood): The manufacturers of prefabricated homes expect to continue their gains in the housing market in 1959 and reach a new peak in

output and sales. Production in 1958 is estimated at 61,000 units and for 1959, 64,000, largely for single-family occupancy.

Lumber: Based on the generally favorable economic outlook, the lumber industry expects production in 1959 to increase about 3.5% over the estimated 32 billion board-feet produced in 1958. Gross sales are expected to rise 6.6% and total lumber consumption about 3.8%. The anticipated level of residential construction is the biggest single factor in the optimistic outlook.

Softwood Plywood: This industry is expected to establish its 13th consecutive production record in 1959, with output in excess of 6.5 billion square feet (% basis), an increase approximating 10% over 1958. Increased promotional activity aimed at diversification in market outlets is expected to help the industry.

Hardwood Plywood: Foreign competition continues to cut into the demand for domestic hardwood plywood, and the industry expects the downward trend to continue in the new year. Shipments in 1958 were estimated at 760 million square feet, surface measure, compared to 793 million in 1957 and 891 million in 1956. Consumption—domestic shipments plus imports—which had been growing, dropped 25 million square feet in 1958 to an estimated total of 1,602 million.

Electrical Equipment: A general strengthening of the electrical equipment market after a disappointing start in 1958 promises a 10% increase in sales in 1959 for a total of \$6.5 billion. The industry covers transmission and distribution equipment, motors and control apparatus, lighting equipment, and electrical construction materials.

Increased generation of electrical energy and new construction are two of the leading factors in the anticipated build-up.

Iron and Steel: Generally-improved business conditions plus inventory build-ups are expected to push 1959 ingot production to 105 or 110 million tons. This compares with 85 million tons in 1958 and the peak production figure of 117 million tons in 1955.

The projected 1959 level assumes no major strikes in steel-producing raw material or steel-consuming industries. The three-year labor contract expires July 1, however, and this could inject a new element into the picture.

As the new year begins, ingot capacity will approximate 147 million tons, an increase of 6.3 million tons over Jan. 1, 1958.

Paralleling the ingot production expansion, increased activity also is in prospect for the forging, castings, and ferroalloys industries. Steel would be helped by the anticipated pick-up in construction and in automobile manufacture.

Steel prices are expected to remain more or less stable during the first half of 1959.

Machine Tools: This industry enters 1959 with prospects for moderate improvement over the disappointing year of 1958. Recession factors disturbed the industry during the past year, with the replacement market failing to come up to expectations, export activity declining, and imports continuing to offer serious competition to the domestic market.

Cutting Type Machine Tools: This segment of the industry operated at the lowest level of the past 10 years, with 1958 shipments approximating \$410 million, or about 40.3% below the \$793.3 million level of 1957. Gross new orders are estimated at \$310 million,

or about 42.4% below the 1957 level. It is estimated that 1959 shipments will approximate \$420 million.

Forming and Shaping Type Machine Tools: Shipments for 1958 are estimated at \$148 million, as compared with \$258 million for 1957. Gross new orders are expected to approximate \$115 million, or about 18% under the 1957 level. Shipments for 1959 are estimated at \$155 million.

Electronics: Spurred by military and industrial needs, total electronics output in 1959 is estimated by \$7.9 billion, a new record that exceeds 1958 levels by 14%. More than half goes to the military.

Consumer demand for radio and television receivers, phonographs, and other consumer products is expected to recover from the dip registered in 1958, while the output of industrial and commercial electronics equipment will follow the trends of the expanding economy.

Electronics sales in 1958 were only slightly below 1957.

Copper: With many important copper-consuming industries predicting an improved volume of business, the increased demand for copper and its products which appeared in late 1958 is expected to carry through the coming year. Supply and demand are due to come into better balance, and greater price stability consequently is in prospect. The copper and copper-base products supply situation is rated the best in years, due to expansion of mining capacity and mill facilities. In the past year, every segment of the industry showed a decline from 1957.

Lead and Zinc: Strengthened demand for lead and zinc is the 1959 forecast. For lead, the outlook is for consumption about 5% over the 1958 estimate of a million short tons—a figure 12% below 1957. Zinc usage is expected to be 8 to 10% above estimated 1958 consumption of 865,000 short tons—a falling-off of 7.6% from 1957.

Aluminum and Magnesium: Producers anticipate aluminum shipments in 1959 will be 20% or more above 1958, because of increased usage in normal channels of consumption, plus the growing demand for the metal in new products. Primary production approximating 1.6 million tons in 1958 runs about 6% below 1957, and shipments of mill products and ingots to consuming industries lag in about the same proportion. Recently announced stabilized prices will aid the industry.

The magnesium outlook also is good, with the upward trend in shipments of magnesium ingot, castings, and wrought products continuing. The growth may approximate 20%. Aircraft and missile programs stimulate demand.

Consumer Durable Goods: This diverse group of industries generally is optimistic for 1959, after a mixed record in 1958. Competition from imports is being felt in some quarters.

Manufacturers of household appliances—such items as washing machines, freezers, and vacuum cleaners—look for a 5% pick-up from 1958, which showed an 18% decline from the 1956 peak. Despite the slowdown in 1958—8% from 1957—sales remained high in comparison with other years generally.

The furniture outlook warrants "considerable optimism," according to the industry, with the downtrend apparently stopped after bringing 1958 manufacturers' shipments to less than 10% under 1957.

Widely diversified industrial, scientific, and household use along with the high level of income is expected to raise sales of pressed and blown glass products—excluding handmade glassware—to a new record. A 5% gain over

Continued on page 37

THE MARKET . . . AND YOU

By WALLACE STREETE

Stocks staged a selling climax at the end of a four day string of declines to start off this week and then promptly snapped back to make up around half of the lost ground but the feat was mostly a technical correction and was accomplished on a steadily dwindling turnover that robbed it of much possible significance.

About the only clearcut aspect in the performance was that buying support moved in around the 575 area where it had generally been expected to be found. The whole maneuver retraced less than 4% of the bull swing which is short of what would be a normal full-scale correction and did little to dispel the great amount of caution with which the market is being viewed in Wall Street. Time will be required to establish the fact that a solid floor has been reached, or that a new base further down the ladder is needed.

Volatile Issues

The high-priced, quality items were the ones that bore the brunt of the final selling, issues of the calibre of du Pont, Minnesota Mining and American Telephone; and were the ones that were first to rally on the rebound. Lukens Steel was a standout performer, able to make good progress when the rest of the list was retreating and then soaring when the general list was rebounding. The issue has been building up a following since it broke out of its range on the upside amid glowing reports of its going on to fantastic levels.

Unlike the various market barometers, the list was still studded with issues with above-average yields that have a long way to go before they are in position to joust with their previous peaks, even including du Pont which had nudged 250 in 1955 and even 237 in 1956 and hasn't been within a score of points of even the latter figure since. Joy Mfg., a leader in the mining machinery field, similarly has been hovering some two dozen points below its 1957 high although at recent levels its yield was in the 4% bracket.

Railway Equipments Favored

The railway equipment shares were in favor in many quarters, mostly because an upturn in the fortunes of the nation's railroads should logically benefit them handsomely. Maintenance expenditures and buying of new equipment were among the first to feel

the recession pinch in the railroad business. Moreover, the rail equipments generally are selling even below book value which is the case in both Pullman and Alco Products, both of which offer an adequate 5% return.

ACF Industries, despite an occasional surge, has been available at a score of points under its 1957 high and a 5% yield. This company, more than the other rail equipment firms, has been pushing diversification aggressively and is now in material handling work, electronics and nuclear reactors. Earnings were sharply lower last year but a rebound this year seems to be assured. The issue was available last year at half of its book value of more than \$80.

Motors Uncertain

Auto shares, except for American Motors which was given to moving widely but without too much overall progress, were still the unknown quantity and showed it by lolling around without much conviction. Some layoffs by General Motors hinted that the new models might not be getting a rousing greeting; Chrysler was still troubled for supplies of glass. Only Ford of the Big Three seemed to be perking along smoothly. Steel orders and operations were picking up nicely but, apparently, without important new demands from the auto front.

A candidate for a better dividend is Blaw-Knox, important supplier to heavy industry and the construction business. Earnings held up well last year, according to company estimates, covering the \$1.40 cash payment more than twice over. The cash payment normally is larded with small stock payments. Moreover, a forthcoming acquisition of Aetna Standard Engineering will lift the company's earnings potential to some three times the cash requirement. The stock is one of those selling at a conservative price-earnings ratio. On projected earnings for this year the recent market price was only nine-times earnings.

The below-average price-earnings ratio in the rubber group is U. S. Rubber which has normally had a lower ratio than its competitors in part because of its larger outstanding issues of senior obligations. Here, too, the recent price is a dozen points under the high for 1956 with a comfortable dividend well into the 4% bracket.

Although the rail business is recovering generally, even

the quality issues in the carrier section weren't in much favor although, as in the case of Southern Pacific, there is the added note of a \$20 million windfall dividend from its holdings of St. Louis Southwestern. With the help of this, which will add about \$2.20 to reported earnings, some projections are for a \$9 profit for Southern Pacific. Yet the stock lately has been hovering between seven and eight-times earnings and offering a return of well past 4½% despite the fact that the windfall makes Sopac a candidate for something in the way of a stock dividend as well as a better cash payout than the indicated \$3, or one-third of this year's estimated results.

Union Pacific is also among the candidates for dividend improvement since it covered its payment twice over in the recession year of 1958, turning in a profit only a few pennies under that earned the year before. Operations point to a new high in earnings for this year, even without its oil revenues picking up importantly. The return on UP is one of the smaller for quality rails, around 4¼%, but obviously that picture would alter swiftly with any change in the present rate.

Food stocks have been rather neglected recently although some of the spotlight was turned in their direction when Standard Brands bobbed up as a stock-of-the-month selection by one service. Standard has had a quiet but steady upturn in per share profits since 1955, first time in the decade that it failed to improve on the previous year's results. Further growth seems assured and the company has been quick to reward shareholders when business is good, increasing its dividend twice last year. Despite this largesse, its recent yield of nearly 4% is still an above-average one for a quality item.

Fansteel Metallurgical, which could benefit importantly from the recent success in casting molybdenum, a hitherto balky metal, has shown the least response to the development. Throughout all of last year and this the issue has held in a range of around 14 points and hasn't made any serious attempt to reach its 1957 high. The company is a low-yielding item but its growth has been impressive, with profit ahead more than 400% in a decade. It has been busy expanding its facilities and is a large supplier to the electronics industry where the romance of the field has spurred wide, even illogical market movements.

[The views expressed in this article do not necessarily at any time coincide with those of the "Chronicle." They are presented as those of the author only.]

Chase Manhattan Group Offers Bonds of State of Washington

The Chase Manhattan Bank heads an underwriting syndicate which on Feb. 10 was awarded an issue of \$25,000,000 State of Washington, General Obligation Institution Building Bonds, due Feb. 1, 1960 to 1979, inclusive. The group submitted a bid of 100.049999 for a combination of 4s, 3s, and 3.20s, representing a net interest cost of 3.17472% to the state.

Public reoffering of the bonds is being made at prices to yield from 1.80% to 3.25%, according to maturity.

Participating in the offering are: J. P. Morgan & Co., Inc.; Blyth & Co., Inc.; The First Boston Corp.; Harriman Ripley & Co. Inc.; Smith, Barney & Co.; The Northern Trust Co.; Harris Trust and Savings Bank; Seattle-First National Bank; Carl M. Loeb, Rhoades & Co.; Wertheim & Co.; Ladenburg, Thalmann & Co.

A. C. Allyn and Company Inc.; Alex. Brown & Sons; F. S. Moseley & Co.; Schoellkopf, Hutton & Pomeroy, Inc.; B. J. Van Ingen & Co., Inc.; Bache & Co.; City National Bank & Trust Co., Kansas City, Mo.; Clark, Dodge & Co.; Francis I. duPont & Co.; Fidelity Union Trust Company, Newark; Fitzpatrick, Sullivan & Co.

Ira Haupt & Co.; Hirsch & Co.; J. A. Hogle & Co.; W. E. Hutton

& Co.; Laurence M. Marks & Co.; W. H. Morton & Co., Inc.; R. H. Moulton & Co.; Wm. E. Pollock & Co., Inc.; Shearson, Hammill & Co.; Swiss American Corporation. Spencer Trask & Co.; Trust Company of Georgia; Bramhall & Stein; Harkness & Hill Inc.; The Illinois Co. Inc.; Northwestern National Bank of Minneapolis; Ryan, Sutherland & Co.; Stern Brothers & Co.; Tripp & Co., Inc.; Wood, Gundy & Co., Inc.

Two With Merrill Lynch

(Special to THE FINANCIAL CHRONICLE)

CLEVELAND, Ohio—Thomas L. Curran and Robert K. Schuster are now with Merrill Lynch, Pierce, Fenner & Smith, Incorporated, 216 Superior Avenue, Northeast.

St. Louis Municipal Dealers Annual Party

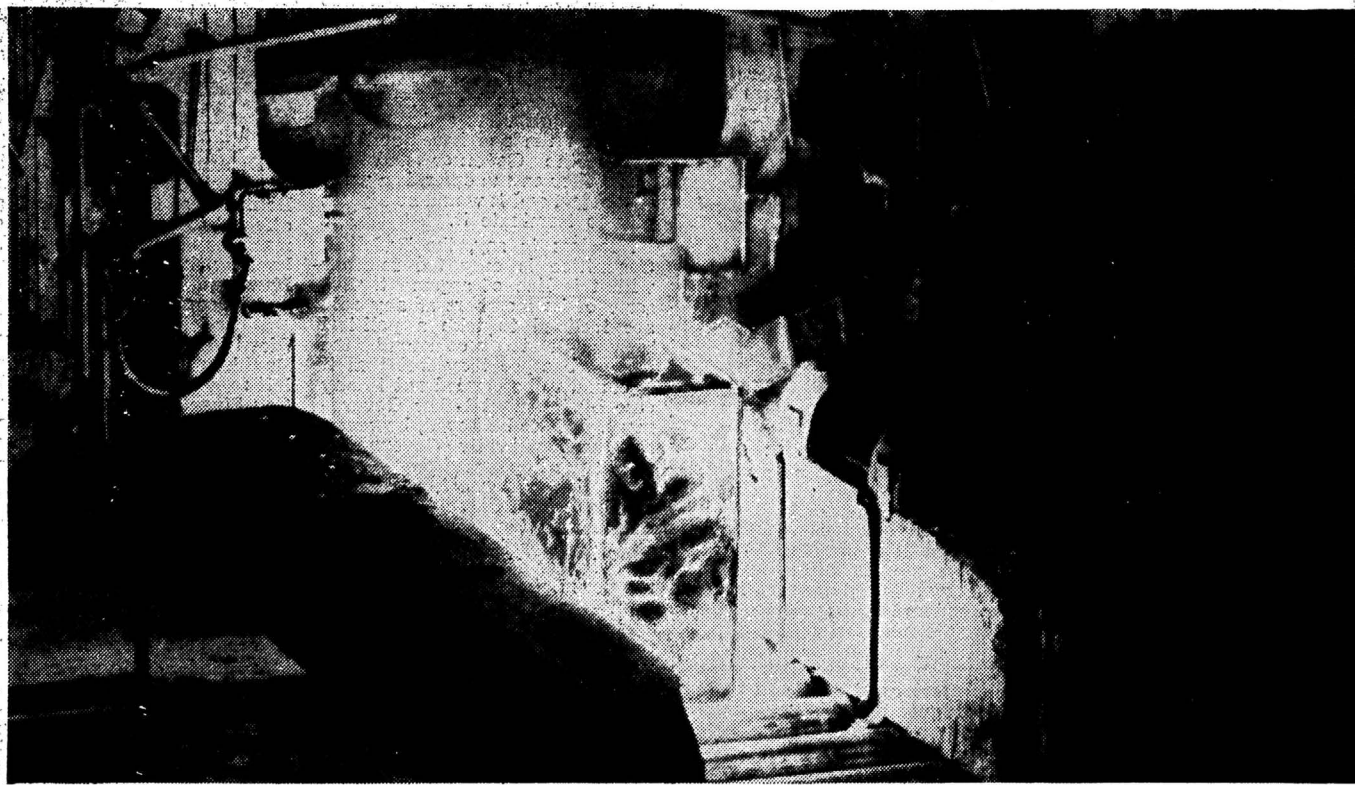
ST. LOUIS, Mo.—The St. Louis Municipal Dealers Group will hold their annual spring party April 29-May 1. The field day itself will be at the Sunset Country Club, May 1. A preceding opening will be held in the St. Louis Room April 29.

Floyd Beatty, A. G. Edwards & Sons, is General Chairman of the party.

Joins Bache Staff

(Special to THE FINANCIAL CHRONICLE)

COLUMBUS, Ohio—Ronald V. Howard has joined the staff of Bache & Co., 30 East Broad St.



How many new cars in this 25 ton ingot?

Completed last year as a part of Republic's expansion and modernization program at the Cleveland Plant, this giant 45-inch universal slabbing mill can roll steel ingots (like the one shown above) up to 25 tons... enough steel to make thirteen automobiles or 270 file cabinets. The new mill permits Republic to roll ingots faster, more efficiently than ever before.

The biggest single steel expansion in Ohio history included the addition of two new 375-ton open hearth furnaces and the enlargement of four other open hearths, sixteen new soaking pits, expansion at the 98-inch hot strip mill and the addition of new coke ovens.

The additional 918,000 tons of annual steelmaking capacity added in the last three years at the Cleveland

Plant is sufficient to make more than seven million new refrigerators.

The increased capacity of the Cleveland Plant, together with the expansion of other strategically located facilities in Chicago, Illinois; Warren, Ohio; and Gadsden, Alabama, will provide better customer service and still greater production efficiency for the years ahead.

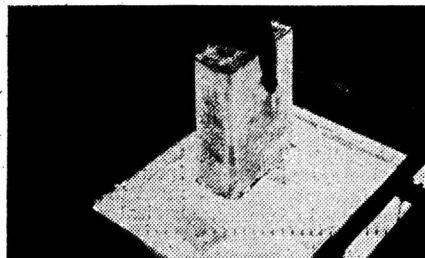
REPUBLIC STEEL

General Offices: Cleveland 1, Ohio

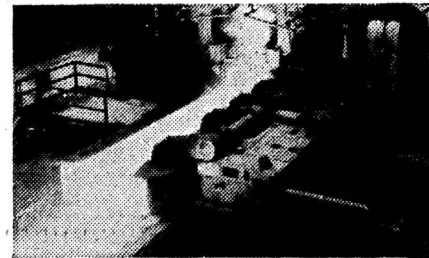
Alloy, Carbon, Stainless Steels • Titanium • Bars • Plates • Sheets • Strip • Tin Plate • Terne Plate • Cold Finished Steels • Steel and Plastic Pipe • Tubing • Bolts • Nuts • Rivets • Wire • Farm Fence • Nails • Pig Iron • Iron Powder • Coal Chemicals • Fabricated Steel Products • Steel Building Products • Steel and Aluminum Windows • Steel Kitchens • Shipping Containers • Materials Handling Equipment • Drainage Products.



The largest single project in Republic's Expansion program at the Cleveland Plant is the 45-inch universal slabbing mill which can produce slabs up to 75 inches wide.



One of the 16 new soaking pits which heat steel ingots to 2400° for rolling in the slabbing mills. Lifted from the pits by overhead cranes, they are carried to the slabbing mill on an ingot buggy.



Heated steel ingots are shown entering the mill from the background. After reduction to slabs they are carried on the conveyor table through two separate operations, cooled and shipped to the strip mill.

Future of the Bank of England

By PAUL EINZIG

Commentator from Great Britain anticipates a Radcliffe Committee's recommendation that Bank of England's part-time directors be dropped, even though they were cleared of all charges of dereliction of duty. Dr. Einzig maintains that use of full time directors without any outside interests will isolate the Bank from the realities of economic life and make it impossible to forestall trouble in firms that are important to the economy. He hopes the present government will not mistakenly try to be more Socialistic than the Labor Government in urging the former not to try to steal Labor thunder by eliminating part-time directors.

LONDON, Eng.—When the Governor of the Bank of England, Mr. Cobbold, was recently reappointed, he made it plain that he may not wish to serve the entire term of five years. This was interpreted as foreshadowing the possibility of his resignation in the case of the advent of a Socialist Government. In view of the attitude of the Labor Party towards the Bank of England on the occasion of the inquiry over an alleged Bank Rate leak in 1957, it would indeed be difficult to visualize friendly collaboration between Mr. Cobbold and Mr. Harold Wilson, who will be Chancellor of the Exchequer in the next Labor Government.



Dr. Paul Einzig

For this reason alone, Mr. Cobbold may have considered it advisable to reserve the right to resign before his new term of office expires. There is, however, another reason. It is the anticipation of certain recommendations by the Radcliffe Committee, whose report on the currency system is now expected to be issued towards the middle of this year. Even though the Committee has not completed its deliberations, and its proceedings are a closely-guarded secret, several witnesses who gave evidence before it came away with the distinct impression that some key members of the Committee are strongly critical of the Bank of England and are in favor of recommending some drastic changes. This at any rate was indicated by the way these members of the Committee questioned the witnesses concerned.

Even though the members who disapprove of the Bank of England may constitute a minority, they include some highly dynamic personalities. As it usually happens on such Committees that their conclusions are influenced by a small number of dynamic members, it seems reasonable to expect that the report will contain recommendations that will displease the Bank of England. In particular, it is expected that the Radcliffe Committee will suggest the termination of the existing system under which the majority of the directors of the Bank of England are part-time directors whose main interest lies outside the Bank.

Until the late 'twenties all directors were merchant-bankers, but during the last 30 years or so a number of senior officials of the Bank were made full-time directors, and part-time directors now include representatives of other economic interest in addition to merchant banks. Even so, the merchant banking element continues to be represented to an extent that, as critics argue, is entirely out of proportion to the relative importance of merchant banks in the national economy. The Committee is not likely to confine itself, however, to recom-

mending an increase in the proportion of industrialists and other non-bankers on the board of the Bank. It is credited with the intention of strongly advocating the abolition of the system of part-time directors altogether.

Part-Time Directors Were Fully Cleared

Such a recommendation would be fully in accordance with the wishes of the Labor Party. The Bank Rate leak affair was worked up mainly with the object of discrediting the system of part-time directors by conveying a suspicion that such directors are in the habit of making use of inside information for their personal gain. A thorough investigation of all transactions that preceded the Bank Rate change of September 1957 was carried out by a court of inquiry presided over by a senior judge (the present Lord Chief Justice) and its findings completely cleared the part-time directors of all such charges.

Even so, Socialists remained convinced that it is wrong to retain part-time directors. Whether or not the Radcliffe Committee will recommend the abolition of the system, it is safe to assume that the next Labor Government will take an early opportunity to lay down the rule that henceforth all directors of the Bank of England must be full-time directors with no outside interests. For there is a strong feeling among leading Socialists that so long as the present system continues the Bank of England is not really nationalized but is still under control of private interests.

In reality, all major decisions of policy are taken by the Government. Even though the Governor and other high officials are able at times to influence those decisions by their advice to the Chancellor of the Exchequer, their position in this respect does not differ from that of senior Government officials who have direct access to their Minister. Evidence given during the Bank Rate inquiry showed that the Governor is in the habit of consulting the part-time directors as well as the full-time directors about Bank Rate changes under consideration. But the decision whether to recommend a change to the Chancellor of the Exchequer rests with him, and in any case the Chancellor is at liberty to disregard his advice. The same is true about other important policy decisions. It seems, therefore, that the Socialists grossly exaggerate the alleged influence of part-time directors on the monetary policy of the country.

These directors are of course in a position to influence the Governor and, through him, the Chancellor, by providing information about developments that are liable to influence policy decisions. Under the existing system a constant stream of information concerning the position in banking, industry, commerce, etc., reaches the Bank enabling the Governor to judge the situation and prospects correctly.

Should the part-time directors be removed, the Bank of England would find itself largely isolated from the realities of economic

life. No matter how able the full-time directors are, their lack of direct contact with practical business outside the windowless walls of the Bank of England is bound to place them at a disadvantage. Even if some of the full-time directors were chosen among former bankers and businessmen, the practical experience they had gained before their appointment would be a wasting asset—they would gradually lose touch with the ever-changing situation.

Another Advantage

Nor is this all. Under the present system of Bank of England acts as a high-class clearing house for top-level business appointments. Whenever some important firm is in difficulties the Bank of England advises it and suggests the reinforcement of its board of directors. By such means it was possible during the postwar period to rescue many important firms, before the public even realized that there was trouble. The informal contact between the part-time directors and the Governor on the one hand, and between the Governor and the Chancellor on the other, is a great advantage, and it would be a great pity to terminate it.

Needless to say, the Radcliffe Committee is only too familiar with this line of argument. But some of its members at any rate are inclined to take a political view and to recommend the change because they feel that it is bound to be carried out in any case by the next Labor Government. It is to be hoped, however, that the Conservative Government would not implement any recommendation to that effect. For it is a mistake for a Conservative Government to try to be more Socialistic than a Labor Government. In doing so it would only force the next Labor Government to go even further in its measures against the present organization of the Bank of England than it would really wish to go. By doing away with part-time directors a Labor Government would satisfy many of its Left-wing supporters. But if this change is made by a Conservative Government then the Labor Government will have to do something more drastic to show its Left-wing supporters that it is more radical than its predecessor.

It is inconceivable that a Labor Chancellor of the Exchequer if forestalled in respect to the removal of part-time directors might place the hidden reserves of the Bank of England under Treasury control. When the Bank was nationalized in 1945 Socialists with inside knowledge were very pleased with the compulsory acquisition of the privately-owned stock at a price which did not even pay for the hidden reserves. But those reserves have been left in the possession of the Bank, so that if a private bank gets into difficulties the Governor is in a position to assist it without any publicity. He may consult the Chancellor of the Exchequer informally, but the transaction can be effected without any public discussion. On the other hand, if a Labor Government should assume control of the Bank's hidden reserves, any assistance would have to go through Parliament, and the inevitable publicity attached to it might do incalculable harm.

It would be, therefore, a grave mistake for a Conservative Government to steal the thunder of the next Labor Government by doing away with part-time directors. In doing so it would only induce the next Labor Government to do something much more radical and even more harmful.

With Ross, Borton

(Special to THE FINANCIAL CHRONICLE)

CLEVELAND, Ohio—Byron E. Kennel is now affiliated with Ross, Borton & Co., Inc., The 1010 Euclid Building.

Signing Documents on \$40,000,000 Borrowing by Kingdom of Denmark



Count K. G. Knuth-Winterfeldt, Ambassador of the Kingdom of Denmark to the United States, is shown (seated, center) signing documents in New York City relating to the borrowing by Denmark of the equivalent of \$40,000,000. The borrowings were effected through a public offering of \$20,000,000 Kingdom of Denmark bonds by a New York underwriting group of investment banking firms headed by Kuhn, Loeb & Co.; Smith, Barney & Co.; Harriman Ripley & Co., Incorporated and Lazard Freres & Co., and through a \$20,000,000 loan from the World Bank.

Participating in the signing ceremonies are, (seated, left), Bjorn Olsen, of the Danish Ministry of Finance, and (seated, right), Davidson Sommers, Vice-President of the World Bank. Standing, left to right, are John M. Schiff, Senior Partner of Kuhn, Loeb & Co.; Stuart F. Silloway, President of Harriman Ripley & Co., Incorporated; Charles J. Stewart, Partner of Lazard Freres & Co.; and Nelson Schaenen, Partner of Smith, Barney & Co.

National City Bank Reflects On Gold Price Rise Argument

New York bank concludes that raising the price of gold whenever gold reserves feel cramped reduces the gold price to "an index of the willingness of governments to inflate." Further, the bank notes the favorable coincidence between the long gold price stability from 1700 to 1931 and dynamic population and economic growth changes wherein there was no shortage in total money supply

This month's issue of the First National City Bank of New York's "Bank Letter" examines British economist Roy Harrod's prescription of \$100 for an ounce of gold.

The "Letter" notes that "more talk of the need for an increase in the price of gold has been heard in London perhaps than anywhere else in the world, though the subject is also of major interest in South Africa, the leading-gold producer. Ideas vary on how high the gold price should be raised; the most extravagant figure mentioned is the \$100 an ounce proposal put forth by Professor Roy Harrod of Oxford.

"Curiously, all the discussion has ignored the longest range extant record of the price of gold, a chart of the London gold price reaching back 700 years to about the year 1250. The chart is found in the 1951 Annual Report of the Bank for International Settlements.

"The chart is worth some study. Most striking perhaps is the remarkably consistent upward trend in the price of gold from the Middle Ages up to the time of the founding of the Bank of England in 1694. The rate of rise works out to 0.38% a year compounded annually. Projecting this age-old trend produces for 1958 a price for gold in London of 250 shillings per ounce. It is an amazing fact that this is today—and has been since 1949—the ruling price in London. It is equivalent to the U. S. price of \$35 an ounce after converting shillings at the official rate of 14 cents apiece.

"Thus, the current gold price, according to the trend of long history, would seem to be just 'right.' Raising it to 714 shillings

an ounce, the sterling equivalent of Mr. Harrod's proposal of \$100 an ounce, would be premature. Calculated from the trend, this would not be the right price for another 278 years."

Notes Favorable Coincidence

"Of special interest is the long period of stability in the London gold price, from around 1700 to 1931. Apart from upsurges during and after the Napoleonic Wars and the First World War when the British Government let the pound depreciate in terms of gold, gold remained steady at about 78 shillings an ounce. Coincidentally, this is also the period in which the Bank of England attained world-wide renown as banker to the world while Britannia ruled the seas.

"These 200 years of stability are especially impressive since they span a period in which population growth, world-wide economic development and industrialization, and expanding international commerce were producing a rapid increase in demands for money, far in excess of the expansion in the supply of gold. One might have thought that this would have increased the price of gold. What helped hold the gold price stable was the widening use of supplements to gold as money, in the form of paper currency and bank deposits. The supplements themselves were kept valuable by limiting their issue and making them convertible on demand into gold.

"Thus, essentially, it was old fashioned—Victorian—morality and caution which defied the trend for over 200 years and kept the gold price stable. People be-

lieved that in all but the most extraordinary circumstances payment on demand in gold was necessary as a point of national honor. They were willing to limit liabilities undertaken accordingly, and accept occasional painful periods of retrenchment and business failures whenever overambitious commitments reached an unsustainable level.

"Today, deflations are considered to be intolerable. All over the world governments have accepted responsibility for maintaining high levels of employment and production. This makes it all the more necessary to take timely action to check inflation before it gets rolling too fast."

Index of Inflation

"Determination to resist inflation can make deflations unnecessary. But if currencies are devalued whenever gold reserves feel cramped, the price of gold will simply become an index of the willingness of governments to inflate. And inflation, equally with deflation, brings social inequities and stresses and strains, upsets political stability, and undermines the functioning of markets for money and credit which are essential to orderly production and trade.

"No responsible government should want to raise the price of gold to heights which would create a monetary base for accelerating inflation and a flight from its currency."

W. M. Lendman Joins Granbery, Marache Co.

William M. Lendman has become associated with Granbery, Marache & Co., 67 Wall Street, New York City, members of the New York Stock Exchange, as Manager of the Sales Department.

Bankers Underwrite Conn. Lt. & Pow. Offer

The Connecticut Light & Power Co. is offering to holders of its common stock the right to subscribe for 762,565 additional shares of common stock at a subscription price of \$22.50 per share on the basis of one new share for each unit of 10 shares or less held on Feb. 5, 1959. The company is also offering to employees of the company and its subsidiaries the privilege of subscribing for the new shares of common stock not subscribed for through the exercise of stockholders rights, at the subscription price of \$22.50 per share. The subscription offer to stockholders will expire on Feb. 24, 1959, and the subscription offer to employees on Feb. 19, 1959.

The offering is being underwritten by a group of investment banking firms of which Morgan Stanley & Co., New York; Putnam & Co., Hartford, Conn.; Chas. W. Scranton & Co., New Haven, Conn.; and Estabrook & Co., New York and Boston, are managers.

Net proceeds from the financing, together with funds from internal sources, will be used by the Company to repay outstanding bank loans, to finance in part the Company's 1959 construction program and for other corporate purposes. It is estimated that the construction program will require expenditures of about \$39,000,000 in 1959.

The Connecticut Light & Power Co., the largest electric and gas utility in Connecticut, is engaged principally in the production, purchase, transmission, distribution and sale of electricity for residential, commercial, industrial and municipal purposes within the State of Connecticut. Territory served by the Company with electricity, gas, or both, covers about 3,286 square miles, or 67% of the area of the state. The area

served has a population of about 957,300, according to the 1957 estimate of the Connecticut State Department of Health, which is 41% of the state's population.

About 86% of the Company's operating revenue for 1958 came from electric service, and the balance from gas service.

For the year 1958 the Company

had total operating revenues of \$77,954,000 and net income of \$12,709,000, equal to \$1.41 a common share after dividends on preferred stock. For the year 1957

the Company reported total operating revenues of \$74,900,000 and net income of \$11,258,000, or \$1.21 a common share after dividends on preferred stock.

We, too, pioneer in the Modern Age

Our era moves toward new worlds...and in the spirit of our times John Hancock takes its modern place. With the help of today's almost unbelievable electronic machines we deliver ever-faster service to millions of our policy owners.

Nearly 2,000,000 policy records are maintained on magnetic tape. Our giant computers create and print some 400,000 premium notices every month. Our payroll for 6,000 Home Office employees is automatically prepared—in two hours weekly! Modern electronic equipment contributes to our major actuarial operations, to dividend and annuity computation, and to group insurance accounting.

We believe that John Hancock's alertness in adopting ever-newer ways of serving our policy owners has been a vital part in the great growth demonstrated in the 1958 Annual Statement excerpts below:

How we paid benefits

In 1958, John Hancock paid total benefits of \$418,000,000, an average of \$1,674,000 *every working day*, and \$34,000,000 more than in 1957.

Payments flowed into every state and territory of the United States and into various Canadian provinces.

\$673,437,000 paid to or set aside for policy owners or beneficiaries in 1958—an increase of 3.0%.

How we safeguard the future

Assets: \$5,518,219,000. (Obligations, \$5,006,953,000; general contingency reserve and special contingency reserves, \$511,266,000.)

American industry and communities strengthened by John Hancock investments—an average of \$1,950,000 invested *every working day*.

Over \$22 billion of John Hancock insurance in force at the end of 1958—an increase of 7.9%.

John Hancock
MUTUAL LIFE INSURANCE COMPANY
BOSTON, MASSACHUSETTS

The Agricultural Outlook

By O. V. WELLS*

Administrator, Agricultural Marketing Service
U. S. Department of Agriculture, Washington, D. C.

Agricultural marketing official lists 1959 outlook commodity by commodity and surmises cash receipts from farm marketings as a whole should hold well in 1959 compared to 1958. And, despite certain income decreases, farmers' total realized net income should fare as well this year as in the year past. Mr. Wells reports estimated increase in Jan. 1, 1959, agricultural assets of \$13.3 billion as against \$2.4 billion increase in liabilities. He reviews some basic underlying problems; notes continuing rise in per-acre farmland values; believes farm surpluses will remain for some time; and calls attention to the fact that rising population will require balanced rate of farm production growth.

The opening paragraphs of our "Demand and Price Situation" released by the Agricultural Marketing Service, U. S. Department of Agriculture, last Nov. 12, 1958, summarize the agricultural outlook for 1959 as follows:

Prices received by farmers, which this year are averaging at their best level in five years, may show some decline in 1959, mainly because of lower prices for hogs. Although an increasing flow of products from farms will probably maintain total cash receipts from farm marketings, the elimination of acreage reserve program payments after 1958 and prospects for a further slight rise in production expenses could well bring a reduction of some 5 to 10% in realized net farm income, depending largely on the level of crop production next year. This year net income is running some 20% above 1957, and the highest in 5 years. As the economy continues to recover from the recent recession, the income which farm people get from nonfarm sources should increase. Off-farm income now provides about one-third of farm people's total net income.

Underlying the agricultural outlook for 1959 are the prospects for: increased consumer income and a stronger domestic demand for food and most other farm products; slightly reduced foreign takings of U. S. farm products in the current fiscal year compared with 1957-58, with exports again aided by extensive government programs; and continued heavy supplies of farm products generally, with wheat and feed grain supplies especially burdensome.

I shall organize my remarks around these summary statements and the "Commodity Highlights" which are included in the same report. These are as follows:

Prices of cattle will hold up well in 1959. Prices of hogs will decline considerably during the year and be much lower next fall than now. Prices of sheep and lambs will probably remain fairly stable.

Consumption of milk products in commercial outlets in 1959 probably will be more nearly in balance with milk production than in any of the past six years. A slight increase in milk output and in consumption are both probable next year.

Supplies of poultry meat will be larger and broiler prices lower in the first few months of 1959 than in the same months of 1958. Also, egg supplies will be larger

until late summer, and prices are likely to be lower.



Oris V. Wells

Supplies of all oilseeds and peanuts are abundant, and farm prices will likely average near support in the 1958-59 marketing year but less than a year earlier.

The total feed supply is 10% larger than in 1957-58. Feed grain prices are expected to average a little lower in 1958-59 than in 1957-58, reflecting both the larger production and slightly lower government price supports.

The carryover of wheat at the end of this marketing year next July may be over 400-million bushels higher than in July, 1958 and the largest in history. A further increase may occur in 1959-60. The supply of rye totals 47.2-million bushels compared with 36.4-million a year ago. Rice stocks are likely to be reduced during the current year. In 1957-58 the price received for rice averaged 34 cents above the support rate of \$4.72 per cwt. This year it is again expected to be well above the support rate announced at \$4.48.

Production of citrus fruits in 1959-60 will probably be up from this year; deciduous fruit production will be about the same, assuming average weather.

Supplies of canned vegetables available up to mid-1959 will be a little larger than last season and materially larger than the 1949-56 average. Heavy supplies of potatoes will be available at least into spring, and prices to farmers are expected to continue well below those of a year earlier.

The supply of cotton in 1958-59 is expected to total close to 20½ million bales. With exports of around 4 million bales and domestic mill consumption of around 8 million bales, the carryover into 1959-60 is likely to be a little below the 8.7 million bales carried over into the current marketing year.

Mill use of apparel wool, after declining since mid-1956 turned upward in early 1958, and with a further expansion of economic activity in prospect, consumption in 1959 will likely be up from 1958.

Cigarette output is likely to continue its upward trend as a result of an increase in population of smoking age and additional smokers among women. The utilization of tobacco, which turned upwards in 1957-58, is likely to increase further in 1958-59.

With economic activity rising, a stronger demand for pulpwood, veneer logs, and sawlogs is in prospect for 1959.

The downtrend in naval stores supplies is expected to continue in 1958-59. With production down a little more than domestic disappearance and exports, prices are likely to average higher in 1958-59 than last year.

Cash Receipts Outlook

In summary, cash receipts from farm marketings should be well maintained in 1959 as compared with 1958. Somewhat lower receipts for hogs and wheat are likely to be offset by larger receipts from other commodities.

However, Soil Bank payments to farmers will be substantially reduced with elimination of the Acreage Reserve Program, which this year accounted for \$700-million cash payments. Some part of this reduction will be offset by expansion of the Conservation Reserve Program. Further, increasing interest, tax, wage, and other costs will likely bring some increase in farm production expenses next year. Thus, some reduction in aggregate or total realized net income to farm operators from farming appears to be in prospect, although indications now are that many farmers will fare about as well in 1959 as has been the case in 1958.

Agricultural Balance Sheet

Perhaps I should also add a word about the estimated Balance Sheet of Agriculture for Jan. 1, 1959, as compared with Jan. 1, 1958.

The estimated value of all agricultural assets, including the farmers' financial assets, will run about \$200-billion Jan. 1, 1959, as compared to \$186.7 billion a year earlier. Liabilities against these assets are estimated at \$22.6 billion for Jan. 1, 1959, as against \$20.2 billion a year earlier. The estimated increase in assets is about equally divided between the value of farm land and estimated increase due to larger livestock and crop inventories, while the increase in liabilities is about equally divided between increase in nonrecourse Commodity Credit loans and increase in conventional commercial credit or farm mortgage debt.

Basic Problems

The main burden of this discussion has been the current agricultural situation and outlook for 1959. Meanwhile, there are some basic underlying problems which we also need to keep in mind, problems which have much to do with the current agricultural situation and which are likely to also continue with us for some time ahead. These are:

- (1) The problems of the "inflationary creep."
- (2) The problems associated with the new "economies of scale."
- (3) The problem of "surplus" farm supplies.

The continuing increases in the nation's general cost structure have had more effect on farmers' costs over the last few years than on prices of products sold by farmers. Farmers must not only pay higher per-unit cost rates, but current technical advances are also such that farmers must increasingly use purchased rather than farm-produced resources. Further, the cost of handling, processing, and selling food and textile items is also climbing, which of course means increased consumer costs and sales resistance. All of this adds to the farm "cost-price squeeze."

Meanwhile, we are all acquainted with the speed-up in agricultural technology that has occurred in recent years. Significant economies in per-unit costs of production are possible not only in commercial farming but also in the assembling, processing, and selling industries handling farm products. In many cases, however, the new technology offers opportunity to cut costs only as size or scale of operations expands. Increasing the size or scale of operations not only has to do with the size of the farm, of the processing unit, or the retail market, but also leads into such fields as contract farming, agribusiness integration, and business mergers. In short, American agriculture and our whole food handling and marketing system is in the process of adjusting to a wholly new technology which places an increased premium on quality of product; size of opera-

tion; and, perhaps most important of all management skill.

One interesting factor in the farm situation is that per-acre farmland values continue to rise. I believe that one of the chief reasons for this over the last two or three years has to do with technical change and the individual farmer's desire to reduce costs by increasing the scale of operations—that is, an able farmer often finds himself with the machinery and management skills to handle an increased acreage or size of business as illustrated by the fact that about 40% of the farmland transfers last year were for purposes of farm enlargement.

Farm surpluses are likely to continue with us for some time. However, we recognize that this is a difficult continuing problem for which there is apparently no immediate single painless, costless, final solution. This is a sound frame of mind for considering what should be done. Perhaps I should also call attention to the fact that there is a tendency now to look not only at possible ways of controlling acreages or production, an approach that is not only difficult but sometimes has disastrous side effects, but also to look at possible ways and means of constructively using the surpluses themselves. Such uses certainly contribute far more to maintaining farm markets and increasing nonfarm income than would be the case were the commodities not produced.

Balanced Rates of Growth

Finally, I want to once again call attention to the fact that we do live in an expanding economy and that our farm problem is essentially one of balancing rates of growth—that is, of trying to see that the rates of increase in farm output are about in line with the rates of increase in demand. In addition to taking into account short-run problems, we must also have policies which will assure adequate food for the American people as our population grows, recognizing that the rate of population growth may vary materially from time to time. I recognize that the introduction of these longer-run considerations further complicates the farm adjustment problem. But I assure you that our shorter-run problems are much more amenable to sensible management in an expanding economy, where the population and per capita standard of living are both increasing, than they would be were this not the case. Economic growth greatly facilitates the adjustment process: it means not only better markets for most products but also new employment opportunities for both capital and labor.

T. F. Bullen Jr. Now With Gruntal & Co.

Gruntal & Co., 25 Broad Street, New York City, members of the New York Stock Exchange, announced that Theodore F. Bullen is now associated with the firm as manager of the Investment Research Department. Mr. Bullen was formerly manager of the research department for Amott, Baker & Co. Incorporated and prior thereto he was with Goldman, Sachs & Co.

Named Director

Duncan Miller, of New York City, has been elected a Director of Electronic Communications, Inc., it was officially announced today. Mr. Miller is a Vice-President of the investment banking firm of Laird & Company, Corporation, of Wilmington, Del., and New York.

Wm. Chappell Aids Drive for Library

William B. Chappell will help The New York Public Library in its 1959 appeal for funds, it has been announced by Morris Hadley, Chairman of the drive.

Mr. Chappell, who is Vice-President of First Boston Corporation, will enlist the aid of investment bankers and brokers in raising \$500,000 for the Central Reference Library at Fifth Ave. and 42nd Street. He is one of a group of leaders of business and industry working to help the privately supported library balance its budget.

The goal of the current appeal represents the amount that must be added to the institution's income from endowment during the coming year if it is to meet operating expenses and maintain the high standard of service that has won it an international reputation.

Mr. Chappell pointed out that, while most New Yorkers are aware of the incalculable advantage of having access to this great research center, many do not know that it is a "public" institution only in the sense that it is freely open to the public; the sole support it receives from the city is for maintenance of the building.

The Library was created by public-spirited individuals more than a hundred years ago, and it has been continued and enabled to grow through the years by income from endowments and gifts. "It is hoped now, when rising costs are ever more rapidly gobbling up the Reference Library's available funds, that many more organizations and individuals who use and depend on its resources will come forward to help," said Mr. Chappell.

Wainwright & Ramsey Consultants on Huge Municipal Bond Issue

Wainwright & Ramsey Inc., 70 Pine Street, New York, consultants on municipal finance, have been retained as consultants to the Public Utility District #2 of Grant County, Washington, relative to the \$200,000,000 financing for the construction and operation of the Wanapum Dam (Wanapum Development of the Priest Rapids Hydro-Electric Project on the Columbia River in Washington), it was announced by Wm. Schempp, President of the District's Board of Commissioners.

Construction bids for the Wanapum Dam, sister to and 18 miles upstream from the Priest Rapids Dam, will be let early in the summer and financing through a revenue bond issue will follow late in the summer or early in the fall this year.

The Board of Commissioners of PUD #2 Grant County, Washington, is comprised of Mr. Schempp, President; Paul Neihart, Secretary, and Geo. Schuster, Commissioner.

With Lee Higginson

Lee Higginson Corporation, 20 Broad Street, New York City, members of the New York Stock Exchange, have announced that Barry E. Thors has become associated with the firm as a registered representative in the New York office.



W. B. Chappell

*An address by Mr. Wells before the 7th National Agricultural Credit Conference sponsored by American Bankers Association's Agricultural Commission, Omaha, Neb.

Substantiating Upturn Evidence Reported by The Canadian Economic Outlook Purchasing Experts

By RT. HON. JOHN G. DIEFENBAKER
Prime Minister of Canada

Canada's Prime Minister summarizes "unmistakable signs" of renewal of economic growth in his country and expresses confidence that even industrial exports will pick up.

Purchasing executives latest report states there is a reasonable basis for expecting a moderate recovery from the recession. Most agents polled continue to contain or to reduce their stocks and believe that automation will definitely hold down labor costs.

The January reports of the executives of the National Association of Purchasing Agents substantiate the opinions expressed last month that there is a reasonable basis for expecting a moderate recovery from the uncomfortable recession of a year ago. Again this month, however, the consensus does not reflect any emphatic optimism in most industries. More new orders are being received by 46% of the purchasing agents who comprise the N. A. P. A. Business Survey Committee, whose Chairman is Chester F. Ogden, Vice-President, The Detroit Edison Company, Detroit, Mich., compared with 32% in December, while 39% are in an unchanged position. There is a reduction to 15% from the 21% who listed fewer new orders a month ago.

The better new-order status ties in with the production figures for the month, with 42% of the committee reporting on the up side against 35% in December. The number of those indicating less production is reduced to 13%, from 19% last month.

Commodity prices are under no great pressures, either way, with most items available in completely adequate supply. In view of plentiful goods, 76% of the committee members continue either to contain or to reduce their stocks.

The double-barrelled special question for the month was directed toward a measurement of average employment for 1959; together with what roles automation and other labor-saving devices might play toward holding labor costs down. Of those members responding, 47% think that employment will rise, 44% say no change, with 9% assuming less employment. There are 63% who believe automation will assist materially in holding down labor costs. In this area, many committee members warn, "Investigate carefully to be sure the end results will justify the costs."

Commodity Prices

In the pricing category, there seem to be no extreme pressures, either upward or downward. The survey reports this month reflect continued uncertainty and concern over the inflationary potential rather than over the imposition of any strong or general advances in the current levels. Just 28% point to increases, against 27% a month ago. There are 64% who show prices unchanged, and 8% are purchasing some items at lower prices than last month.

Inventories

"Purchased goods inventories," one of the more important of the "lagging" business change indicators, is outdoing itself in running true to form. Our survey reporters, again this month, indicate a considerable reluctance to add to their inventories. While the majority of businessmen acknowledge a reversal from the recessionary trend, only 24% of our committee members show a willingness to increase their inventories. There are 27% who report that they are still reducing stocks on hand.

Employment

Although our members report improvement in general business conditions, particularly in the steel and automotive areas, their statistics indicate no overall betterment in the employment picture. While 22% indicate a gain in their working force, identical with December, there are 14% of our reporters who show a decrease, compared with 11% showing a decrease last month. While most steel products and passenger car outputs are reported optimistically, these are counterbalanced by the seasonally poor performance in the road building and heavy construction industries.

Buying Policy

The percentages of change are so small from month to month that only by plotting the figures for the last 8 months is the very gradual lengthening of lead time in production materials and capital expenditures apparent. There has been no change in MRO supplies during this 8-month period.

January	Hand to Mouth	Per Cent Reporting				6 Mos. to 1 Yr.
		30 Days	60 Days	90 Days		
Production Materials	8	32	35	20	5	
MRO Supplies	22	49	25	2	2	
Capital Expenditures	10	8	16	25	41	
December						
Production Materials	11	31	33	19	6	
MRO Supplies	26	46	21	5	2	
Capital Expenditure	11	6	13	23	47	

Specific Commodity Changes

While prices generally are quite stable, there are a number of spotty price changes, both up and down. Some early inventorying of special steel alloys and sheets in anticipation of a steel strike this Summer is causing minor shortages of these items.

On the up side are: Copper, stainless steel bars, scrap, tin, zinc, rope, lumber, plywood, coal, oil, bearings and grinding wheels.

On the down side are: Lead, aluminum, vegetable oils, phthalic anhydride, naphthalene and phthalate esters.

In short supply are: Some steel alloys and sheets, helium and glass (temporarily, due to strike).

Public Inv. Co. Formed

KEW GARDENS, N. Y.—Public Investors Company has been formed with offices at 123-35 82nd Road to engage in a securities business. Partners are Bernard J. Breslaw and Bertha G. Breslaw. Both were formerly with Investors Planning Corporation and Sire Plan Portfolios.

Form S. Schramm Co.

S. Schramm & Co., Inc. has been formed with offices at 143 West 29th Street, New York City, to engage in a securities business. Officers are Sidney M. Schramm, President; Leonard R. Schramm, Secretary and Treasurer; and Sarah Schramm, Vice-President.

Like other countries of the free world, Canada has been definitely affected by the international recession which has depressed most world trading since late 1957. We have therefore been pleased in recent months to note the unmistakable signs of renewal of economic growth.



John G. Diefenbaker

Most spectacular has been the sharp increase in housebuilding, with starts substantially above the level in any preceding year. Consumer spending remained strong and in December, a broadening general improvement in industry was discernible. Inventory liquidation appeared to have ended, and more and more the full effect of continued market demand was calling forth new production.

Complete recovery has not yet been achieved but Canadians have good reason to look for better conditions in 1959 in keeping with improving conditions internally and general international recovery.

One important sector of our economy that remains to be revitalized is that producing industrial materials for export. However, as the economy of the free world quickens, sparked by the revival of the United States, this sector too is starting to respond to increased external demand.

New Tax Form for NASD Members

A new tax form has been prepared by the National Association of Securities Dealers, Inc. to be used by members in connection with the stock and bond transfer tax provisions of the Internal Revenue Code. Reference to the New York State tax law should be deleted by members outside the State; they may use instead the appropriate state transfer tax laws.

Toronto Bond Traders Annual Dinner

TORONTO, Canada — The Toronto Bond Traders will hold their annual dinner April 10 at the King Edward Hotel. John Lascelles, Dominion Securities Corp. Ltd., is in charge of dinner arrangements.

Los Angeles Bond Club Elects Wm. S. Hughes

LOS ANGELES, Cal.—William S. Hughes, of Wagenseller & Durst, Inc., was elected Vice-President of the Bond Club of Los Angeles, Club President, Mark Davids, of Lester, Ryons and Company, announced following the organization meeting of Club directors. The Bond Club is an organization whose members are engaged in the investment securities business. Mr. Hughes has been active in the investment business in Southern California for the past 30 years. He served as Governor and National Vice-President of the Investment Bankers Association of America, and is also a former Chairman of District No. 2 of the National Association of Securities Dealers, embracing California, Nevada and Hawaii.



William S. Hughes

Form Harbor Securities

BAY HARBOR ISLANDS, Fla.—Harbor Securities Corporation has been formed with offices at 10043 East Broadview Drive to engage in a securities business. Officers are Lawrence Solveman, President, and Shari Silverman, Secretary-Treasurer.

National Sugar Refining Reports Higher Sales and Earnings for 1958



THE National Sugar Refining Company increased its sales, earnings and net worth in 1958, as indicated in the highlights from the Annual Report presented below. However, the special dividend was held to \$.25 per share, so that a greater portion of earnings could be retained in the business to assure continuance of the modernization and debt-retirement programs.

The Company invested \$1,884,780 during 1958 in plant improvement and expansion to provide better service to both industrial customers and homemakers. Capital expenditures for the plant improvement program for the past ten years now total \$18,233,820, with plant property carried on the books at \$27,037,298.

A copy of the Annual Report giving details of operations is available upon request.

STATISTICAL HIGHLIGHTS

	Sales	Net Earnings	Net Earnings (per share)	Dividends (per share)	Net Worth
1954	\$140,714,410	\$2,254,631	\$3.96	\$2.50	\$33,114,037
1955	\$144,856,086	\$1,850,929	\$3.25	\$2.50	\$33,542,928
1956	\$172,071,752	\$2,558,258	\$3.86	\$2.50	\$37,306,076
1957	\$187,673,950	\$2,191,066	\$3.30	\$2.50	\$37,838,097
1958	\$194,381,199	\$2,321,909	\$3.50	\$2.25	\$38,666,866

THE NATIONAL SUGAR REFINING COMPANY

100 Wall Street, New York 5, N. Y.

MANUFACTURERS OF JACK FROST • QUAKER • GODCHAUX • ARBUCKLE'S SUGAR

Social Responsibility Acceptance Is a Corporate Must Today

By O. KELLEY ANDERSON*

Chairman, Institute of Life Insurance
President, New England Mutual Life Insurance Company,
Boston, Mass.

Corporate acceptance of "social responsibility" is said to be an important corollary to profit making and the meeting of competition. In stating that this is one of the greatest business changes in the past twenty years, the insurance head opines that the firm "which ignores this will not prosper for long and may not survive." Proud of another change, Mr. Anderson recounts the growth of the life insurance industry and its paralleled stewardship growth. Explains how such social-economic changes as women's new economic status, increased labor force and labor income, spread of fringe benefits and home ownership, has aided and been aided by insurance industry

In the life insurance business we're accustomed to dealing with long-range statistics, for, as we all know, some of the decisions our actuaries and underwriters make today may not be reflected in our company's operating results until our grandchildren come of age.

Conversely, some of the factors which affect our business at present had their genesis back in the days of our grandparents. . . . Although we are now beginning to take for granted the Institute's objectives and operations, I'm sure that many of these objectives would have been considered too radical for enactment prior to 1939. The same can be said about American business as a whole, for since that time, public relations has become a new supplement to traditional operating concepts.



O. Kelley Anderson

Firm's Social Responsibility Objective

It is now generally acknowledged in almost all areas of our economy that a company's social responsibility is an important corollary to profit making and meeting competition. The business firm or institution which ignores this will not prosper for long and may not survive.

The transition to corporate acceptance of social responsibility represents one of the greatest of the many changes that have occurred in business over the past 20 years. It has special significance for our business, for it is closely related to the Institute's program.

One of the reasons life insurance has achieved wide recognition and high standing in American industry today can be attributed to its activities in the field of public interest, activities which have been helped materially over the past 20 years by the Institute of Life Insurance. This organization has conducted an outstanding public relations program since its inception and I'm confident we can look forward to its achieving greater success, public service and goodwill in the years ahead.

A look into the future is appropriate at any twentieth anniversary occasion. But in order to forecast with any degree of accuracy, a glance back is also in order. Let's look then at the social and political aspects of the economy as well as at our business itself. In retrospect, several facts stand out clearly:

(1) This has been a period of unprecedented change affecting

*An address by Mr. Anderson made before the 20th Annual Meeting of the Institute of Life Insurance, New York City.

virtually every area of our lives—personal, business, social, economic and political.

(2) Economically, the family unit has become less self-sufficient and has tended to depend more and more on its job. At the same time, a closer relationship has developed among individuals and groups in their social and economic affairs.

(3) Provided we exercise good judgment, public relations can increase our goodwill, service, effectiveness and our ability to meet the dislocations which change usually brings.

These facts have had an important effect on every individual in every business and every institution in our country. To evaluate them correctly we should start by studying more closely the specific events that brought them into being.

In 1939 America was walking into the shadow of history's greatest war; the preparedness effort was about to turn a manpower surplus into a shortage; the birth rate was low; the income level was also relatively low; deflation was one of our major economic problems; the great depression was barely behind us; business was operating under a cloud of public misunderstanding, ill-will and government scrutiny; women were home bodies except when necessity dictated they should become a second breadwinner; atomic power was still a formula on paper; except in New York restaurants, automation had not begun; as a nation we were inclined to be isolationists.

And now where do we stand on the threshold of 1959?

Fear of another war more terrible than any ever known keeps a divided world on nervous guard; in spite of heavy defense spending at home for the first time in many years we may face a manpower surplus; the birth rate is high as is the income level; we have enjoyed the biggest business boom in history; inflation is one of our major economic concerns; although under close government scrutiny, business is generally in good repute; career women form an important segment of our economy; and with the advent of television, automation, atomic power and moon rockets, our thinking and planning is gradually becoming more global in nature than isolationist.

Lists Significant Changes

In most respects, however, these conditions are material changes from those of two decades earlier and reflect the vastly different social and economic atmosphere of the business world. Hidden in each of these observations are further, more significant facts which account in part for this upheaval.

For example, we see that:

Women have achieved full stature in business as well as at home. Twenty million new jobs have been created, half of them for women.

Disposable personal income per family has tripled.

American families have become migratory with more than 30,000,000 persons moving each year.

Farm population has declined one-third.

The population of America's suburbs and "interurbia" has nearly doubled.

Unlike 20 years ago, the bulk of all urban worker families have fringe benefit programs, while the number of these persons covered by pension plans has grown from less than a fourth to nearly half the total.

More than six years have been added to life expectancy at birth.

The share of the total population which has reached age 65 has risen 30% while the number of senior citizens has increased 75%.

The percentage of adult high school graduates has jumped 60%.

Families owning their own homes have increased by 50%.

Although this is a brief list, it does illustrate that in 20 years we have telescoped history, for our grandfathers or fathers would have expected to live a full lifetime to see most of these things accomplished.

This list, incomplete as it is, also illustrates how life insurance ties into social and economic changes. From each of these items, we can see a direct relationship to some of the basic trends in our own business.

Life Insurance's Growth

In these 20 years, life insurance assets have increase nearly four-fold; aggregate ownership of life insurance in the U. S. nearly five-fold; and annual purchases of new life insurance six-fold. During this period the rise in assets was three times the total built up in the entire previous history of our business. These are facts of which you are all aware, but they deserve to be restated at this time.

Much of this tremendous growth stems from the social-economic changes we mentioned or contributions to them.

Take the greatly enhanced economic status of women, for example. This has resulted in a startling increase in ownership of life insurance by women from a relatively small figure to the present total of more than \$65 billion, also the creation of the family income plan and the family plan policies and more recently the widening interest in premium rates which give recognition to the relatively longer life span of women.

Then consider the effect of the increased work force and enlarged income which has more than tripled the average amount of life insurance owned per family and more than tripled the average size of the ordinary policy bought.

Fringe benefit growth, developed almost entirely since World War II, now accounts for a large portion of insurance in force through group life insurance, pension plans, salary savings plans and, of course, group health insurance plans.

Group life insurance has increased 12-fold in the past 20 years, while individuals covered by insured pension plans have increased seven-fold.

The large number of persons who now own their own homes has affected life insurance agency and investment departments. Mortgage insurance to assure the family clear title to their home in event of death of the owner accounts for a sizable volume of protection. Life company investments in home mortgages have grown from less than \$6 billion in 1939 to more than \$37 billion.

Here we can see the two-way street on which these social and economic trends meet. Life insurance has benefited in new business and investment opportunities from these developments, while home buyers and the whole

construction industry have benefited from the important contribution made by life insurance.

As a matter of fact, if we turned to the investment side of the business, we would see a long list of similar situations. As the life industry has grown to be one of the important sources of institutional capital funds, it has become an important source of financing for many of our new developments creating turnpikes, shopping centers, industrial parks, gas pipelines, giant dams, and new jet aircraft to mention only a few. Equally important, today's life insurance assets reflect the capital funds back of several million jobs which result from this industrial and civic expansion.

Singles Out Settlement Contract

The insurance contract itself reflects in part our awareness of our new social responsibilities. Settlement options, for example, now apply to a large percentage of insurance in force. Admittedly they have a certain competitive sales value, but beyond that they represent one of our important public services, since they play a vital role in financial plans for millions of families. And yet, considered purely as a sales medium, we might have chosen to abandon them long ago.

Nevertheless, these illustrations show perhaps how far we have moved up this road of social responsibility and how widespread has been our acceptance of it.

Thanks to the efforts of the Institute over the past 20 years, from top management down through the rank and file of the business and out into the field I think all of us are seeking at all times to know what the public wants from life insurance and what it thinks about life insurance.

With this growing awareness has come a sobering recognition of the responsibility and challenge brought by the new and greatly enhanced stature of our industry. The stewardship of the pooled funds of millions of families is in our hands. For large numbers of these families the life insurance protection we provide is the only link to future financial security. This responsibility does not diminish with time but increases every year and will continue to be a challenge to our public relations consciousness. Just as we have tried to give growing and improved service to our client families year after year in the past, so also I'm sure we will recognize our responsibilities in this field in the future.

Good Business Citizenship

This growth of effort in the public interest, this development of a high level of good business citizenship has come about, I believe, because our public relations efforts have been channeled on a sound, broad philosophic approach and not a haphazard, opportunistic program. The best evidence of this belief is to review the printed proceedings of our past 19 annual meetings.

I would like to give a few facts that will describe the evolution of our public relations philosophy:

- (1) The usefulness of the agent.
- (2) The need for disseminating facts . . . presenting news, not publicity . . . absolute intellectual integrity . . . courage and truth.
- (3) The fact that bigness is a fact of life in life insurance . . . that the business can best serve the public through competition . . . that there is no vestige of monopoly in the business.
- (4) The fact that the life insurance public is many publics.
- (5) The need for greater cooperation with an understanding by government as one of these publics.
- (6) The introduction of advertising as an instrument of public relations.
- (7) The need for the Institute

providing leadership to the companies.

(8) The need for making public relations a function of top management.

(9) The need for good corporate citizenship.

(10) The fact that performance is the great fundamental base of all public relations.

This should be of vital importance in shaping our efforts for the 20 years ahead, both institutionally and individually.

Thomas Phelan Named By Coast Exch. Division

Resignation of W. G. Paul as President of the Los Angeles Division of the Pacific Coast Stock Exchange, effective March 1, and



W. G. Paul Thomas P. Phelan

the election of Thomas P. Phelan, as President, has been announced by William H. Jones, Division Board Chairman, following an organization meeting of the Governing Board. Other officers elected were McClarty Harbison, Harbison & Henderson, as Vice-Chairman; A. R. Gilbert and Harry Z. Johnston, Dean Witter & Co., Assistant Vice-Presidents; P. J. Shropshire, Mitchum, Jones & Templeton, Secretary; and D. Roger Hopkins, Hopkins, Harbach & Co., Treasurer.

Mr. Paul, who will continue to serve as Administrative Consultant of the Exchange, has been President since 1946, after having served as Executive Secretary since 1934. He became a member of the Los Angeles Exchange in April, 1925, and was a specialist from 1928 until 1946 when he assumed full time administrative duties of the Exchange.

Mr. Phelan, the newly elected President, has served as Vice-President since 1947, and was made Executive Vice-President in 1951. He started his career with the Exchange in March, 1929, following graduation from UCLA when he became a clerk in the statistical department of the Los Angeles Curb Exchange. Following the merger of the Curb and Stock Exchange, he was made Manager of the Clearing House and later was in charge of listing and statistics and was Assistant Secretary from 1936 to 1940 when he became Assistant to the Vice-President of Production of Vultee Aircraft, Inc.

Form Shipper & Finney

FLORENCE, Ala.—Shipper and Finney, Inc., has been formed with offices at 212 East Alabama Street to engage in a securities business. Stanley E. Shipper is a principal of the firm.

Form Systematic Inv. Co.

Systematic Investors Company has been formed with offices at 106 Fort Washington Avenue, New York City, to engage in a securities business. Siegbert Oppenheimer is a principal of the firm.

Union Secs. Inv. Co.

MEMPHIS, Tenn.—Union Securities Investment Company is conducting a securities business from offices at 1503 Union Avenue. A. D. McClellan is a principal of the firm.

Puerto Rican Bonds Awarded



The Commonwealth of Puerto Rico on Jan. 28 awarded \$20,000,000 public improvement bonds, due 1960 through 1979, to a banking group headed by the Chase Manhattan Bank, J. P. Morgan & Co., and Ira Haupt & Co., and including Banco Credito y Ahorro Ponceño and Banco de Ponce.

Shown here, left to right: Roberto de Jesus Toro, Executive Vice-President of Banco de Ponce; Jose R. Noguera (seated), Secretary of the Treasury of Puerto Rico; Dr. Rafael Pico, President of the Government Development Bank for Puerto Rico; and E. A. Bird, Executive Vice-President of Banco Credito.

"Ike, the No. 1 Bond Salesman"—Rukeyser

President's efforts to calm down the "rock 'n rolls" enthusiasm for inflation commended by publicist. Warns against thoughtless appeasement of dictators.

The current tug of war between President Eisenhower, cast in the role of budget balancer, and the Congressional spenders will call for a re-definition of what constitutes "liberalism."

This view was expressed by Merryle Stanley Rukeyser, economist and publicist, in a speech Jan. 30 before the Hi Hatters at the San Diego Club in San Diego, California.



Merryle S. Rukeyser

"In trying to stop the erosion of the dollar through legalized larceny, sometimes called inflation, President Eisenhower may be repeating an historic service as significant as his invasion of Normandy. Ike is seeking a format for sustainable prosperity through a balanced budget and fiscal prudence. To the extent he succeeds, he will be savior of all fixed income groups, including pensioners, and those living on the proceeds of life insurance and on interest on bonds and mortgages.

A Sheer Illusion

"It is sheer illusion to regard the threat of oncoming inflation as a mere inconvenience against which you hedge by putting a larger ratio of your saved dollars into equities (stocks) instead of fixed dollar obligations (bonds, annuities and thrift accounts). I am second to none in my admiration of the shares of outstanding and well managed enterprises, but I know that the national economy will be disrupted unless there is a revival of demand for bonds. For the first time in nearly a decade, corporate bonds of the highest grade were recently yielding more than the average of 500 representative stocks.

"Without the ability to market bonds, the Federal Government, the states, the political subdivisions, including the local school districts, would indeed be in hot

water. In trying to calm down the rock 'e rolls enthusiasm for inflation, Mr. Eisenhower has become the nation's number one bond salesman.

The Soviet Dilemma

Referring to the international stresses, Mr. Rukeyser, nationally syndicated financial columnist, author and business consultant, stated: "The Soviet Union's eager-beaver pressure for international conferences is motivated by a desire to escape from a basic dilemma. The inside story springs from the contradiction between the existing low civilian living standards in Russia and the new upsurge in science and technology. Up to now for 41 years the Bolshevik dictators have been deferring the promised millennium in Russia on the ground that it was necessary to concentrate first on tooling up and then on making munitions of war. The dictators are near the end of their rope on this type of argument, partly as a result of the new emphasis on education.

"The dictators find that they can't have it both ways. Dictatorship depends on having a docile population of stooges and boobs. The new emergence of educated and creative Russians is inconsistent with indefinite patience with substandard living conditions. The fancy schemes for military disengagement and disarmament are intended to correct a Russian budgetary situation unbalanced by undue use of the productivity of the Russian people in the channels of weapons of destruction.

"At best, the Bolsheviks can hope to gain time. Ultimately the new enthusiasm for education presages a domestic demand for democratic self government.

"The United States and the rest of the free world, in negotiations with the Soviet Union, should be aware of the hidden forces at work. Any thoughtless appeasement of dictators will tend to retard the constructive reform influences at work underground behind the Iron Curtain."

Bank and Insurance Stocks

By ARTHUR B. WALLACE

This Week — Insurance Stocks

RELIANCE INSURANCE COMPANY

At the time of its organization in 1812, this company was a mutual, and it became a stock corporation in 1820, making it one of our oldest insurance writers, as Fire Association, of Philadelphia. The Reliance Insurance Company had been one of the units in the Association fleet of companies. In 1950 Reliance and two other affiliates were merged with Fire Association, the parent company; and in early 1958 Association adopted the present title. It began business with a capital of \$50,000, and it was not until 1917 that the \$1,000,000 mark was attained.

However, growth since then has been more rapid, and at the most recent report, for 1957, it stood at \$7,616,000. There have been not only mergers, but stock dividends and issues of rights. It is licensed to do business in all states and in Canada, and its agency plant numbers some 8,250 representatives. In 1850 it became a multiple-line writer when casualty lines were added to its other categories.

Considerable expansion in the casualty end of the business occurred when it acquired control of Eureka Casualty Company and, a little later, General Casualty Company, a Wisconsin company. Eureka was merged with the parent when the name was changed. Another unit, Hoosier Casualty, was acquired in 1958. The company's risks are well distributed geographically.

A break-down of its net premium volume for 1957 follows:

	%		%
Fire	27.7	Auto Bodily Injury	13.3
Extended Coverage	8.9	Auto Property Damage	6.2
Ocean Marine	4.6	Auto Physical	14.4
Inland Marine	5.6	Other	12.2
Workmen's Compensation	7.1		

Growth in premiums in the decade ended with 1957 was 131.5%. The average combined loss and expense ratio for the same period was 99.6%.

It is expected that there have been enough important rate increases to make themselves felt from now on.

A percentage break-down of assets as of the end of 1957 follows:

	%		%
Cash	3.7	Common Stocks	36.1
U. S. Gov't Obligations	24.1	Other Investments	2.8
Other Bonds	17.7	All Other Assets	9.5
Preferred Stocks	7.3	Market Adjustment	-1.2

Reliance's underwriting results in recent years have largely followed industry trends, while investment income has been steady. In the 10 years ended Dec. 31, 1957, profits or losses on security sales, together with the appreciation or depreciation of asset values held have netted Reliance \$16,083,000, or at the rate of approximately \$21.12 per share now outstanding.

Reliance's capital consists of 761,600 shares of \$10 par value per share. The present dividend rate is \$2.20 annually; and at its present approximate selling price of 55 on the American Stock Exchange, the yield is about 4.31%, a better than average return on an insurance stock. Pricewise, it has kept pace with the main body of fire-casualty stocks, on the theory that the industry has turned for the better after the serious losses in underwriting in the past three years.

Ten-Year Statistical Record — Per Share*

	Liq. Val.†	Adj. Und.	Invest. Income	Net After Taxes	Dividend	Price Range
						High Low
1948	\$62.34	\$4.56	\$3.08	\$6.52	\$1.85	45 3/8 34
1949	79.97	9.00	3.34	8.87	1.85	58 3/8 42 1/2
1950	83.10	2.90	4.20	6.66	2.32	62 48 3/8
1951	93.60	-0.39	4.28	3.56	2.32	56 1/4 47 3/8
1952	102.14	2.19	4.35	5.86	2.41	67 3/8 49 1/2
1953	103.56	2.46	4.77	5.72	2.68	67 55 3/4
1954	71.22	-1.46	2.74	1.08	1.96	65 33 3/8
1955	77.50	-0.12	2.97	2.79	2.19	59 1/2 45 5/8
1956	71.69	-2.37	2.82	0.36	2.14	56 3/8 40 3/4
1957	64.55	-3.96	2.85	-0.90	2.20	45 30 1/2

*Adjusted for 12% dividend paid in 1956, in stock, and for 20.77% in stock in 1954.

†On 210,000 shares in 1948; 310,000 shares 1949 thru 1953; on 680,000 shares in 1954 and 1955; on 761,600 in 1956 and 1957.

‡Old capitalization.
§New capitalization.

Balance Sheet — December 31, 1957

ASSETS		LIABILITIES	
Real Estate	\$2,454,642	Capital	\$7,616,000
Mortgage Loans	17,909	Surplus	27,119,397
Bonds Owned	20,300,161	Conting. Res.	1,318,825
Stocks Owned	51,799,496		
Cash	2,839,260	Losses	\$36,054,222
Agents' Balances	4,320,917	Loss Adj. Expense	13,278,817
Int. Accrued	169,761	Unearned Prem.	1,429,037
Other Assets	2,162,310	Accts. Payable	29,885,140
		Taxes Accrued	100,706
		Conting. Com.	792,706
		Other Liabilities	225,000
			2,298,828
	\$84,064,456		\$84,064,456

Reliance has one of the longest records among American insurance companies. Payments have been made uninterruptedly for 100 years. Since organization the total cash has been \$39,218,000; stock \$3,714,000.

Halsey, Stuart Group Offers Denver & Rio Grande Equip. Tr. Cfts.

Halsey, Stuart & Co. Inc. and associates on Feb. 5 offered \$2,190,000 of Denver & Rio Grande Western RR. 4% equipment trust certificates, maturing semi-annually Sept. 1, 1959 to March 1, 1974, inclusive.

The certificates are priced to yield from 3.50% to 4.25%, according to maturity.

Issuance and sale of the certificates are subject to authorization of the Interstate Commerce Commission.

The issue is to be secured by 109 flat cars; 115 box cars and 28 covered hopper cars, estimated to cost not less than \$2,920,000.

Associates in the offering are: R. W. Pressprich & Co.; Freeman & Co.; McMaster Hutchinson & Co.; and Peters, Writer & Christensen, Inc.

O'Toole Press Officer Of Chase Manhattan

Edward T. O'Toole has been named Press Officer of The Chase Manhattan Bank, George Champion, President, has announced. He is in charge of the press section of the bank's public relations and advertising department.

Before joining the bank in 1951 he had been a staff writer for "Cosmopolitan" Magazine, reporter and feature writer for the "New Hampshire News," Manchester, N. H., correspondent for "Newsweek" Magazine, and news commentator on a New England radio network.

Robert W. Hotchkiss With Bardon Higgins

(Special to THE FINANCIAL CHRONICLE)
DULUTH, Minn.—Robert W. Hotchkiss has become associated with Bardon Higgins Company, Torrey Building. Mr. Hotchkiss was formerly Vice-President of the First and American National Bank with which he had been associated for many years.

Three With Daniel Reeves

(Special to THE FINANCIAL CHRONICLE)
BEVERLY HILLS, Calif.—Betty J. Barber, Theodore R. Litwiler and Leon Rochlin have been added to the staff of Daniel Reeves & Co., 398 South Beverly Drive, members of the New York and Pacific Coast Stock Exchanges.

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Branches in:
INDIA, PAKISTAN, CEYLON, BURMA, KENYA, TANGANYIKA, ZANZIBAR, UGANDA, ADEN, SOMALILAND PROTECTORATE, NORTHERN AND SOUTHERN RHODESIA.

Annual Comparison 13 N. Y. CITY BANK STOCKS

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Monetary and Fiscal Controls To Meet Our Economic Goals

By YA-LUN CHOU

Associate Professor of Economics, Pace College, New York City

An industrial as well as academic economist, Dr. Chou suggests a program to overcome inadequacies said to exist in our monetary and fiscal practices which stresses an innovation in our personal income tax system. To our existing general monetary policy, the economist would add a battery of policies comprising permanent easy credit and selective credit controls. Regarding fiscal policy, he lays great stress on his proposal of flexible personal income system utilizing a "range-rate" instead of a "single-rate" system of taxes and a "Personal Income Tax Board for Stabilization." Depicts investment as the basic cure for inflation, gives monetary policy the job of facilitating capital formation, and calls for cooperation of labor and management.

The American private enterprise system is capable of doing many wonders; but it also has a serious inherent weakness. That is, its progress is characterized by an erratic course of economic activity. Furthermore, it is generally agreed that periodic inflations and depressions cannot be avoided without government intervention in the economy. It is perhaps in recognition of this that political leaders of both parties have accepted the thesis that a condition of continuous high level of employment at stable prices is a Federal responsibility.



Dr. Ya-lun Chou

President, Truman, in the introduction to his first *Economic Report*, submitted under the terms of the Employment Act of 1946, announced that the "job at hand is to see to it that America is not ravaged by recurring depressions and long periods of unemployment, but that instead we build an economy so fruitful, so dynamic, so progressive that each citizen can count upon opportunity and security for himself and his family." From his various pronouncements since 1952, President Eisenhower seems to be in agreement with the purpose of using all "practical means" to promote economic stability. For instance, in 1954 he said: "I give you this assurance: every legitimate means available to the Federal Government that can be used to sustain prosperity will be used."

However, despite these repeated assurances of promoting economic stability through government action, the American economy has been far from being stable. Since WWII, the general price level has increased by more than 50% and there have been already three recessions, the last of which was just over and which lasted more than 10 months and had more than five million unemployed. This unsatisfactory record indicates that the instruments available for the implementation of stabilization policy have failed to be effective.

What are the stabilization measures? How do they work? Why have they not been effective? How can a more effective stabilization policy be devised. These are the questions which this paper attempts to answer.

Current Stabilization Measures

Stabilization measures available can be classified into two kinds; namely, automatic stabilizers and discretionary policy. Automatic stabilizers are those economic institutions which have already been built into the economic structure since the Great Depression, such as the progressive and pay-as-

you-go personal income taxes, unemployment insurance, farm price supports and so forth. These built-in stabilizers automatically tend to check economic activity when inflation threatens and to stimulate it when depression starts.

Discretionary policy centers around monetary-fiscal measures. Monetary policy is the central responsibility of the Federal Reserve System and its implementation is mainly through the devices of reserve requirement provisions, rediscount rates, and open market operations. The Federal Reserve System can also regulate purchases of securities and consumers' durables with its power of selective credit controls. Fiscal policy is the deliberate manipulation of government spending, tax collections and public debt to compensate or influence the private sector of the economy. As such, its application is a joint effort of a great number of government agencies which include the Treasury, the Bureau of Budget, the Federal Housing Administration, the Federal Security Agency, the Federal Deposit Insurance Corporation, the Federal Loan Agency, and others.

The purpose of built-in stabilizers is that they go to work automatically without factfinding and fresh policy decisions. Their effect, however, are limited to slowing down the processes of inflation and depression. They cannot themselves set a recovery or bring inflation to a complete halt. While the net contribution of automatic stabilizers to the reduction of fluctuation-swings should not be minimized and many advocate they should be strengthened and improved to do a bigger job, nevertheless, the promise of a positive stabilization policy still lies in discretionary devices. For this reason, the central attention of this paper will be directed to the discussion of discretionary policy.

Ineffectiveness of the Present Monetary Policy

The upshot of the general monetary policy is to tighten credit under inflationary pressure and to ease it in face of a downturn of prices and/or employment. Credit restraint is achieved by raising the rediscount rate so that borrowing becomes more expensive and by increasing reserve requirements and sales of government securities in the open market so that the availability of credit is reduced. Opposite actions are taken if easy credit is the objective. There is no denying that the Federal Reserve can readily increase or decrease the costs of borrowing and make credit plentiful or scarce; whereas whether a tightening or an easing of credit can produce desired response is entirely a different question.

There is little disagreement that an easy-money policy can neither prevent a slide into a depression nor bring about an upturn if there exists no profitable investment

opportunity and if people cannot or do not want to increase consumption from borrowing because of mass unemployment. The Federal Reserve can make credit more plentiful and less expensive; but it cannot make the banks grant loans or the public borrow money. An often used analogy in this connection is that "You can lead the horse to the river, but you cannot make it drink the water." The most recent illustration of this is that the Federal Reserve decreased rediscount rates twice and released more than a billion and a half dollars of excess reserve by reducing reserve requirements during the last downturn, but a great portion of this excess reserve was used to purchase government securities instead of making new loans by the commercial banks. Clearly, monetary policy is wholly a negative and completely ineffective force in preventing or revising a depression. The only contribution that can be expected from easy credit in rescuing a downswing is the provision of financial potentiality for expansion if some favorable factor comes along to induce investment or stimulate consumption.

Tight Money and Price Rise

Even the common claim that monetary policy can be more effective in checking inflation is very doubtful. Worse still, a tight-money policy, if not prudently administered, may actually set a downturn of employment and output while failing to stop further price increases. The direct effect expected from general credit restraint is the reduction in consumption and investment spending from borrowed funds. This effect, even could it be realized, would not necessarily be consistent with the twin goal of stability, high level of employment and stable prices. Since inflation is essentially a process of the flow of goods and service running behind the flow of monetary expenditures, the basic solution for it is to spend up the flow of outputs. In the long run, increase in outputs depends upon improvements in technology which raise productivity. In the short run, the only feasible way to increase outputs is to increase production of investment-goods at the expense of that of consumer-goods. If high level of employment is to be maintained and simultaneously prices are to be held in line, such a change in the composition of production can only be achieved by a reduction in consumption expenditures first. Only then can productive resources be transferred from the consumer-goods to the investment-goods industries without pushing up costs. A general tight-money policy, which attempts to restrain both investment and consumption outlays, is thus not an appropriate prescription to cure inflation.

In the last analysis, furthermore, general credit restraint is almost helpless in discouraging consumption and its power to cut investment expenditures is very much limited and this limited success may become an active factor itself in causing a downturn. The hope that a tight-money policy can reduce consumption lies in that it discourages installment purchase of durable goods and encourages individual savings. But can it do these? With high level of employment and rising money income, people are usually confident of their future and they may not be restrained from purchasing durable goods on credit just because interest charges have increased 1 to 2 or even 3%. As will be mentioned later, a more effective device to restrain consumption spending on the installment basis is not high interest rate but the requirement of larger downpayments and shorter duration of repayment. The latter is a measure of selec-

tive credit controls that can be administered by the Federal Reserve, and it does not come under its general credit policy.

Would Savings Increase?

As to the proposition that tight credit may induce individual savings because people may fear that credit may become less available for emergencies or because savings become more attractive with rising interest rates, this is in reality wishful thinking in view of present-day conditions. Poor people do not save at all in times good or bad. Savings of the well-to-do have gradually been institutionalized — in forms of life and non-life insurance, mortgages on houses, and regular purchases of mutual funds or government bonds—a temporary rise in interest rate can hardly have any decisive effects upon their long run plans for savings. As for the rich, savings often are more or less automatic with them; their saving-decisions may be quite independent of interest. It may be interesting to observe: while tight credit may not necessarily encourage people to save more during prosperity, people may actually attempt to save more because of fear for insecurity when unemployment threatens even if interest rates are low. Could the report of all-time high individual savings during 1958 be a proof of this point?

Investment Experience

To a limited extent a general credit restraint may succeed in reducing investment expenditures by dampening optimistic expectations of profits, by decreasing capital values of existing capital assets and by increasing costs of producing new equipments. However, as it has been pointed out earlier, this is exactly the wrong thing to have for relieving inflationary pressures. If investment outlays are reduced while consumption remains high (for employment remains high), inflation would certainly be worse instead of better, since now the flow of goods will decrease. If the decline of investment is great enough to cause prices to fall, there will certainly be mass unemployment on hand as well.

Moreover, the impacts of a general tight-money policy on investment spending are far from being general across the economy. As Professor John Kenneth Galbraith reasoned in his statement submitted to the Anti-Trust and Monopoly Sub-Committee, both the effects of higher interest and lesser availability of credit are felt by that sector of the economy where prices are market-controlled, but not by the industries in which only a few firms exist and prices are administered. Big firms can continue to borrow for investment at higher interest because this increase in costs can be passed on into higher prices. Whereas, in the more competitive industries, the small firms have to accept market prices as they are, and, therefore, have to forego their investment plans when costs of borrowing become prohibitive. Also, small firms will be the first to be rationed out of the credit market when credit becomes less available because they are less "credit-worthy" compared with the big ones.

There is little wonder that monetary policy alone has never been able to arrest inflation during the whole postwar era. In addition, it may have been one of the factors occasioning business failures of small firms at times of general prosperity and high profits. There is also reason to believe that this is why quite a few recent economic studies have attributed tight-money before Oct. 1957 as one of the most important factors for the most recent recession.

Proper Role of Monetary Policy

The conclusions that general monetary policy, as it has been used up to now, may do more harm than good in combating economic fluctuations does not mean that there should be no place for it in an over-all stabilization policy. As a matter of fact, monetary measures can contribute much to promote price stability and facilitate economic growth, if properly designed and wisely used. First of all, it should be recognized that it should not be used as a weapon for stabilizing price level; instead it should be employed solely for the purpose of facilitating capital formation. To do so, the Federal Reserve must always maintain an easy-money policy—always make credit available and costs of borrowing low—so far as investment demand for loanable funds is concerned. Capital formation is not only the substance from which economic growth is created, it is also the basic solution for avoiding inflation if high level of employment is to be maintained. Such a policy will also enable small and financially weak, but potentially important firms, to develop. Tight credit as a source of business failures will be lessened. Efficient management and consumers' preference will be, as they should, the main factors for success of business firms, whether large or small.

In addition, the power for selective credit controls in the hands of the Federal Reserve can also make some positive contribution in promoting economic stability. In contrast to general monetary policy which has been previously discussed, selective credit controls regulate specific uses of borrowed funds. These controlling powers are defined by Regulations T, U, W and X. Under the first two regulations, the Board of Governors of the Federal Reserve System can set the marginal requirements. Regulation W was used in the past to control the extension of credit for the purchase of automobiles and appliances by changing minimum downpayments and maximum periods of repayment. Regulation W operated in the same fashion during the Korean War to limit the purchase of new residences on credit.

When inflation threatens, a rise in the marginal requirements—an increase in the percentage of the market value of securities which has to be financed by the buyer's own funds—would discourage the use of liquid assets for speculation and thereby make available more funds for investment in plants and equipments. A decrease in the marginal requirements in a slump encourages the extension of credit for stock speculation which, in turn, may have a favorable effect upon business expectations and investment plans. Changes in the size of downpayment and maximum period of repayment would tend to influence consumers' spending on durables appreciably even if credit is plentiful and cheap, inasmuch as a few hundred or thousand dollars more or less for downpayment and a rise or fall in tens of dollars for monthly payments weigh heavily on the minds of most buyers.

Undoubtedly, selective credit controls can be quite effective in achieving the desired results in the few specified areas. Or, at least, they would not have the adverse impacts upon investment and aggregate economic activity that general credit restraint might have. Hence, these controls should be considered as the standing powers of the Federal Reserve and be used resolutely and promptly as dictated by economic conditions even in peacetime.

Need for Other Measures

A permanent easy-money policy can facilitate economic expansion in a slump if other factors favor-

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AMERICAN STOCK EXCHANGE

RANGE FOR WEEK ENDED FEBRUARY 6

STOCKS				STOCKS											
American Stock Exchange				American Stock Exchange											
Par	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1		Par	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1			
		Low	High		Low	High			Low	High					
National Union Electric Corp.	30c	27 1/2	27 3/4	3	2 3/4	3	11,500	2 3/4	Jan	3 1/4	Jan	17	an	19 3/4	Feb
Neptune Meter common	5	34 3/4	33 3/4	34 3/4	1,500	33 3/4	Jan	36 3/4	Jan	17 3/4	an	19 3/4	Jan	19 3/4	Jan
Nestle-Le Mur Co common	1	16 1/2	13 3/4	16 1/4	7,000	13 1/4	Jan	16 1/4	Feb	7 1/2	an	7 1/2	an	8 1/4	Jan
New Chamberlain Petroleum	50c	1 1/2	1 1/2	1 1/2	12,500	1 1/2	Jan	1 1/2	Jan	1 1/2	an	1 1/2	an	1 1/2	Jan
New England Tel & Tel	100	166	163 1/2	166 7/8	2,890	160	Jan	167 1/2	Jan	20 1/4	Jan	21	Jan	21	Jan
New Haven Clock & Watch Co.	1	2	2	2 1/2	10,700	1 7/8	Jan	2 1/2	Jan	17 1/2	an	17 1/2	an	17 1/2	an
New Idria Min & Chem Co.	50c	1 1/2	1 1/2	1 1/2	155,000	7/8	Jan	1 1/2	Feb	18	Jan	18	Jan	18 3/4	Jan
New Jersey Zinc	25c	27	27	27 3/4	7,500	26 3/4	Jan	28 3/4	Jan	22	Jan	22	Jan	23	Jan
New Mexico & Arizona Land	1	16 7/8	16 7/8	17 7/8	1,500	15 3/4	Jan	18 3/4	Jan	1 1/2	Jan	1 1/2	Jan	1 1/2	Jan
New Pacific Coal & Oils Ltd.	20c	2 3/8	2 3/8	2 3/8	10,100	2 3/8	Jan	2 3/8	Jan	2 1/2	an	2 1/2	an	2 1/2	an
New Park Mining Co.	1	2 3/8	2 3/8	2 3/8	66,700	1 3/8	Jan	2 3/8	Feb	5 1/2	an	5 1/2	an	5 1/2	an
New Process Co common	1	110	110	115	50	110	Feb	131	Jan	10 1/2	an	10 1/2	an	10 1/2	an
New Superior Oils	1	1 1/2	1 1/2	1 1/2	600	1 1/2	Jan	2 1/2	Feb	1 1/2	an	1 1/2	an	1 1/2	an
New York Auction Co common	1	20	18 1/4	20 3/4	6,800	17 1/2	Jan	23	Jan	1 1/2	an	1 1/2	an	1 1/2	an
New York & Honduras Rosario	10	69	66	69	200	63	Jan	73 1/4	Jan	10 1/2	an	10 1/2	an	10 1/2	an
New York Merchandise	10	17 1/4	17 1/4	17 1/4	50	17 1/4	Feb	18	Jan	1 1/2	an	1 1/2	an	1 1/2	an
Nickel Rim Mines Ltd.	1	1 1/2	1 1/2	1 1/2	27,900	1	Jan	1 1/2	Jan	1 1/2	an	1 1/2	an	1 1/2	an
Nipissing Mines	1	2 1/2	2 1/2	2 1/2	800	2 1/2	Jan	2 1/2	Jan	2 1/2	an	2 1/2	an	2 1/2	an
Noma Lites Inc.	1	12 3/8	12 3/8	14	6,900	11 3/8	Jan	14 1/4	Jan	13 1/4	an	13 1/4	an	13 1/4	an
Norfolk Southern Railway	1	7 3/4	7 3/4	7 3/4	1,400	7 3/4	Jan	7 3/4	Jan	7 3/4	an	7 3/4	an	7 3/4	an
North American Cement class A	10	39	36 3/4	40 1/2	7,300	33	Jan	40 1/2	Feb	12 1/2	an	12 1/2	an	12 1/2	an
Class B	10	39	36 3/4	40 3/4	2,035	34 1/2	Jan	40 1/2	Feb	12 1/2	an	12 1/2	an	12 1/2	an
North American Royalties Inc.	1	4 3/8	4 3/8	4 3/4	3,100	4 1/4	Jan	4 3/4	Jan	4 1/4	an	4 1/4	an	4 1/4	an
North Canadian Oils Ltd.	25	4 3/8	4 3/8	4 3/8	43,700	4 3/8	Jan	4 3/8	Feb	4 3/8	an	4 3/8	an	4 3/8	an
Northeast Airlines	1	6 1/2	6 1/2	6 1/2	6,000	6 1/4	Jan	6 1/2	Jan	6 1/2	an	6 1/2	an	6 1/2	an
North Penn RR Co.	50	87 5/8	87 5/8	88 7/8	250	86	Jan	88 7/8	Jan	86 1/2	an	86 1/2	an	86 1/2	an
Northern Ind Pub Serv 4 1/4% pfd.	100	2 1/4	2 1/4	2 1/4	47,400	2 1/4	Jan	2 1/4	Jan	2 1/4	an	2 1/4	an	2 1/4	an
Northspan Uranium Mines Ltd.	1	1 3/4	1 3/4	1 3/4	24,500	1 3/4	Jan	1 3/4	Jan	1 3/4	an	1 3/4	an	1 3/4	an
Warrants	10c	3	2 3/4	3 1/4	78,800	1 3/4	Jan	4 1/4	Jan	4 1/4	an	4 1/4	an	4 1/4	an
Nuclear Corp of Amer A (Del.)	10c	3	2 3/4	3 1/4	78,800	1 3/4	Jan	4 1/4	Jan	4 1/4	an	4 1/4	an	4 1/4	an
Ogden Corp common	50c	19 3/4	19 1/4	20	17,800	18 3/4	Jan	22 3/4	Jan	18 3/4	an	18 3/4	an	18 3/4	an
Ohio Brass Co common	100	37 1/4	37 1/4	38 1/4	1,100	37	Jan	39 3/4	Jan	37 1/4	an	37 1/4	an	37 1/4	an
Ohio Power 4 1/2% preferred	100	95	95	96 3/4	180	92 3/4	Jan	96 3/4	Feb	92 3/4	an	92 3/4	an	92 3/4	an
Okefen Oils Ltd.	90c	1 3/8	1 1/8	1 3/8	1,200	1 1/8	Jan	1 3/8	Jan	1 1/8	an	1 1/8	an	1 1/8	an
Old Town Corp common	25	2 1/2	2 1/2	2 3/4	1,500	2 1/4	Jan	2 3/4	Jan	2 1/4	an	2 1/4	an	2 1/4	an
40c convertible preferred	7	4 3/8	4 3/8	4 3/4	200	4 1/4	Jan	4 3/4	Jan	4 1/4	an	4 1/4	an	4 1/4	an
O'Keefe Copper Co Ltd Amer shares	10s	75	74	76	650	68	Jan	76 1/4	Jan	68 1/4	an	68 1/4	an	68 1/4	an
Overseas Securities	1	18 3/8	18	18 3/8	200	16 3/4	Jan	18	Jan	16 3/4	an	16 3/4	an	16 3/4	an
Oxford Electric Corp.	1	8 1/2	7	9 1/2	75,300	5 1/4	Jan	9 1/2	Feb	5 1/4	an	5 1/4	an	5 1/4	an
Pacific Clay Products	10	35	35 3/8	35 3/4	200	34 3/8	Jan	37 1/4	Jan	34 3/8	an	34 3/8	an	34 3/8	an
Pacific Gas & Electric 6% 1st pfd.	25	31 3/8	31	31 3/8	3,500	30 1/2	Jan	31 3/8	Jan	30 1/2	an	30 1/2	an	30 1/2	an
5 1/2% 1st preferred	25	28 1/2	28 1/2	29 1/4	1,500	28	Jan	29 1/4	Jan	28 1/2	an	28 1/2	an	28 1/2	an
5% redeemable 1st preferred	25	26 1/2	26 1/2	26 3/4	300	25 3/4	Jan	27 3/4	Jan	25 3/4	an	25 3/4	an	25 3/4	an
5% redeemable 1st pfd series A	25	25 3/8	25 3/8	25 3/4	1,100	24 3/4	Jan	26	Jan	24 3/4	an	24 3/4	an	24 3/4	an
4.8% redeemable 1st preferred	25	24 3/8	24 3/8	24 3/4	1,100	24 1/4	Jan	26 1/4	Jan	24 1/4	an	24 1/4	an	24 1/4	an
4.5% redeemable 1st preferred	25	24 3/8	24 3/8	24 3/4	800	24 1/4	Jan	26	Jan	24 1/4	an	24 1/4	an	24 1/4	an
4.3% redeemable 1st preferred	25	22	22	22 3/8	300	21 3/4	Jan	23 3/4	Jan	21 3/4	an	21 3/4	an	21 3/4	an
Pacific Lighting \$1.50 preferred	91	90 1/8	90 1/8	91 1/2	690	88	Jan	91 1/2	Feb	88 1/2	an	88 1/2	an	88 1/2	an
\$4.40 dividend cum preferred	140	139	139	141 1/2	320	134 3/4	Jan	143 1/2	Jan	134 3/4	an	134 3/4	an	134 3/4	an
\$4.75 dividend preferred	140	139	139	141 1/2	320	134 3/4	Jan	143 1/2	Jan	134 3/4	an	134 3/4	an	134 3/4	an
\$4.75 conv dividend preferred	140	139	139	141 1/2	320	134 3/4	Jan	143 1/2	Jan	134 3/4	an	134 3/4	an	134 3/4	an
\$4.36 dividend preferred	140	139	139	141 1/2	320	134 3/4	Jan	143 1/2	Jan	134 3/4	an	134 3/4	an	134 3/4	an
Pacific Northern Airlines	1	4 3/8	4 3/8	4 3/8	3,600	3 3/4	Jan	5 1/4	Jan	3 3/4	an	3 3/4	an	3 3/4	an
Pacific Petroleum Ltd.	1	17 1/4	17	17 3/4	19,100	17	Feb	19 1/4	Jan	17	an	17	an	17	an
Warrants	1	11 1/2	11 1/2	12 1/2	2,800	11 1/2	Feb	13 3/8	Jan	11 1/2	an	11 1/2	an	11 1/2	an
Pacific Power & Light 5% pfd	100	100	100	101	150	99	Jan	101	Jan	99	an	99	an	99	an
Pace-Hershey Tubes common	2	35 3/8	35	36	1,300	32 3/4	Jan	36	Feb	32 3/4	an	32 3/4	an	32 3/4	an
Panacast Petroleum (C A) vlc	2 Bol	4 3/8	4 3/8	5 1/8	19,300	4 3/8	Jan	5 1/8	Jan	4 3/8	an	4 3/8	an	4 3/8	an
Panacast Petroleum (C A) vlc	2 Bol	4 3/8	4 3/8	5 1/8	19,300	4 3/8	Jan	5 1/8	Jan	4 3/8	an	4 3/8	an	4 3/8	an
Pantepec Oil (C A) Amer shares	1 Bol	2	2	2 1/2	14,900	1 3/4	Jan	2 1/4	Jan	1 3/4	an	1 3/4	an	1 3/4	an
Park Chemical Company	1	11 1/4	9 3/8	18	105,300	4 3/4	Jan	18	Feb	4 3/4	an	4 3/4	an	4 3/4	an
Parker Pen Co class A	2	15	14 3/4	15 3/8	1,300	14 3/4	Jan	15 3/8	Jan	14 3/4	an	14 3/4	an	14 3/4	an
Class B	2	14 3/4	14	14 3/4	6,300	14	Feb	14 3/4	Jan	14	an	14	an	14	an
Parkersburg-Aetna Corp	2	10 3/4	10 3/4	11 1/8	4,800	8 3/4	Jan	12 3/4	Jan	8 3/4	an	8 3/4	an	8 3/4	an
Patino of Canada Ltd.	2	5 1/4	5 1/4	5 1/2	2,200	5 1/4	Jan	5 1/2	Jan	5 1/4	an	5 1/4	an	5 1/4	an
Peninsular Metal Products	1	9 3/8	8 3/8	9 1/2	9,100	7 3/4	Jan	9 1/2	Feb	7 3/4	an	7 3/4	an	7 3/4	an
Penn Traffic Co.	2.50	6 1/2	6 1/2	7 1/4	1,500	6 1/2	Jan	7 1/4	Feb	6 1/2	an	6 1/2	an	6 1/2	an
Pep Boys (The)	1	6 1/2	6 1/2	7 1/4	1,500	6 1/2	Jan	7 1/4	Feb	6 1/2	an	6 1/2	an	6 1/2	an
Pepperell Manufacturing Co (Mass)	20	63	62 1/2	63 3/4	400	60 1/4	Jan	63 3/4	Feb	60 1/4	an	60 1/4	an	60 1/4	an
Perfect Circle Corp	2.50	24	23 1/2	24	500	22 1/2	Jan	24 1/2	Jan	22 1/2	an	22 1/2	an	22 1/2	an
Peruvian Oils & Minerals	1	1 1/2	1 1/2	1 3/4	26,400	1 1/4	Jan	1 3/4	Feb	1 1/4	an	1 1/4	an	1 1/4	an
Phillips Electronics Inc.	5	24 3/8	24 1/2	25 3/4	3,500	23 1/2	Jan	28	Jan	23 1/2	an	23 1/2	an	23 1/2	an
Phillipine Long Dist Tel Co.	10 pesos	7	7	7 1/4	4,300	6 3/4	Jan	7 1/4	Feb	6 3/4	an	6 3/4	an	6 3/4	an
Phillips Screw Co.	10c	6 5/8	6 1/2	7 3/8	3,300	4 1/2	Jan	8 3/4	Jan	4 1/2	an	4 1/2	an	4 1/2	an
Pierce Aircraft Corp.	1	10 3/4	9 3/4	11 1/											

AMERICAN STOCK EXCHANGE

RANGE FOR WEEK ENDED FEBRUARY 6

STOCKS	Friday Last	Week's Range	Sales for Week	Range Since Jan. 1	
American Stock Exchange	Par	Low High	Shares	Low	High
Unexcelled Chemical Corp.....	5	8 3/4 8 5/8	2,500	7 3/4 Jan	10 1/4 Jan
Union Gas Co of Canada.....	4	17 1/2 17 3/4	600	17 1/2 Feb	17 3/4 Feb
Union Investment Co.....	10 3/8	10 10 3/8	2,600	10 1/4 Jan	11 1/4 Jan
Union Stock Yards of Omaha.....	20	24 1/4 24 1/4	100	23 1/2 Jan	24 1/4 Jan
United Aircraft Products common.....	50	8 7/8 8 1/2	8,800	7 1/2 Jan	8 1/2 Jan
United Asbestos Corp.....	1	6 1/2 6 1/2	21,600	6 1/2 Feb	7 1/2 Jan
United Canso Oil & Gas Ltd vtc.....	1	1 1/2 1 1/2	6,500	1 1/2 Jan	2 1/2 Jan
United Cuban Oil Inc.....	10	35 1/2 35 1/2	30,300	35 1/2 Jan	49 3/4 Jan
United Elastic Corp.....	35 1/2	35 37 1/2	500	35 1/2 Feb	49 3/4 Jan
United Milk Products common.....	5	4 3/8 5 1/8	400	4 3/8 Jan	5 1/8 Feb
United Molasses Co Ltd.....	10	182 3/4 182 3/4	10	180 Jan	182 3/4 Jan
Amer dep rets ord registered.....	50c	6 1/4 6 1/4	2,500	4 3/4 Jan	5 1/4 Jan
U-S Air Conditioning Corp.....	1	10 3/4 10 3/4	2,100	9 3/4 Jan	10 3/4 Feb
U-S Ceramic Tile Co.....	1	42 1/2 42 1/2	10,900	42 Feb	48 1/2 Jan
U-S Toll class B.....	1	5 3/4 5 3/4	18,100	3 3/4 Jan	7 Feb
U-S Rubber Reclaiming Co.....	1	30 1/2 30 1/2	16,200	30 Jan	34 1/2 Feb
U-S Vitamin & Pharmaceutical.....	50c	10 7/8 10 7/8	62,600	2 1/2 Jan	14 Feb
Universal American Corp.....	25c	2 1/2 2 1/2	3,600	1 3/4 Jan	2 1/2 Jan
Universal Consolidated Oil.....	10	48 1/2 48 1/2	1,600	48 Feb	53 Jan
Universal Stores Corp common.....	1	47 1/2 47 1/2	25,600	37 1/2 Jan	49 1/4 Feb
Universal Controls Inc.....	15	33 33 33	220	32 Jan	33 Jan
Universal Insurance.....	14	14 1/2 14 1/2	8,900	13 3/4 Jan	15 1/2 Jan
Universal Marlon Corp.....	5	7 1/4 7 1/4	3,200	6 1/2 Jan	7 1/4 Jan
Utah-Idaho Sugar.....	5	7 1/4 7 1/4	3,200	6 1/2 Jan	7 1/4 Jan

STOCKS	Friday Last	Week's Range	Sales for Week	Range Since Jan. 1	
American Stock Exchange	Par	Low High	Shares	Low	High
Valspar Corp common.....	1	8 3/4 8 3/4	32,700	6 Jan	10 1/2 Feb
New (when delivered).....	1	8 1/2 8 1/2	1,100	8 Jan	7 1/2 Feb
\$4 convertible preferred.....	5	87 1/2 101	370	83 Jan	101 Feb
Vanadium-Alloys Steel Co.....	5	41 41 43 1/4	1,500	38 1/2 Jan	44 1/2 Jan
Van-Norman Industries warrants.....	1	5 1/2 5 1/2	1,900	4 1/2 Jan	6 Jan
Vietoreen (The Instrument Co).....	1	7 7 7 1/2	7,100	7 1/4 Jan	8 1/2 Jan
Vinco Corporation.....	1	3 3/4 3 3/4	1,900	3 1/4 Jan	4 1/4 Jan
Virginia Iron Coal & Coke Co.....	2	4 1/2 4 1/2	5,800	3 3/4 Jan	4 1/2 Jan
Vita Food Products.....	25c	15 1/4 15 1/4	2,300	15 Jan	19 1/2 Jan
Vogt Manufacturing.....	10	10 10 10 1/4	700	9 1/4 Jan	10 1/4 Jan

STOCKS	Friday Last	Week's Range	Sales for Week	Range Since Jan. 1	
American Stock Exchange	Par	Low High	Shares	Low	High
Waco Aircraft Co.....	3 1/2	3 1/2 3 1/2	300	3 Jan	3 1/2 Jan
Wagner Baking voting etfs ext.....	100	72 71 72	30	71 Feb	72 Jan
7 1/2 preferred.....	100	3 1/2 3 1/2	1,100	2 1/2 Jan	3 1/2 Jan
Wait & Bond Inc.....	1	3 1/2 3 1/2	3,300	3 Jan	3 1/2 Feb
\$2 cumulative preferred.....	30	27 1/2 29 1/2	1,150	24 1/2 Jan	29 1/2 Feb
Wallace & Tiernan Inc.....	1	37 1/2 38 1/2	1,200	37 1/2 Jan	40 1/2 Jan
Walworth Precision Instrument Co.....	1	2 3/4 2 3/4	27,700	1 3/4 Jan	2 1/2 Jan
Webb & Knapp Inc.....	10c	1 1/2 1 1/2	27,000	1 1/4 Jan	1 1/2 Jan
\$6 series preference.....	100	112 113 113 1/2	100	109 1/2 Jan	117 Jan
Webster Investors Inc (Del).....	5	24 1/2 24 1/2	100	22 Jan	24 1/2 Jan
Weiman & Company Inc.....	1	3 3/4 3 3/4	2,500	3 1/4 Jan	4 1/4 Feb
Westworth Manufacturing.....	1.25	2 1/2 2 1/2	1,000	2 Jan	2 1/2 Jan
West-Canadian Oil & Gas Ltd.....	1 1/4	2 1/2 2 1/2	10,800	1 1/2 Jan	2 1/2 Jan
Rights.....	100	89 1/2 90 3/4	40	89 Jan	91 1/4 Jan
West Texas Utilities 4.40% pfd.....	100	3 1/4 3 1/4	1,700	3 1/4 Jan	3 1/2 Jan
Western Development Co.....	1	3 1/2 3 1/2	200	3 1/2 Jan	4 Jan
Western Leasehold Ltd.....	100	140 140	10	140 Jan	140 Jan
Western Maryland Ry 7% 1st pfd.....	100	10 10 10 1/4	10,800	9 3/4 Jan	10 1/4 Jan
Western Stockholders Invest Ltd.....	1s	3 1/4 3 1/4	100	2 3/4 Jan	3 1/4 Jan
Western Tablet & Stationery common.....	20	32 1/2 32 1/2	550	32 Jan	34 1/2 Feb
Westmoreland Coal.....	10	3 1/2 3 1/2	550	27 1/2 Jan	28 1/2 Jan
Westmoreland Inc.....	10	1 1 1 1/4	6,900	1 1/4 Jan	1 1/2 Jan
Weyenberg Shoe Mfg.....	10c	1 1/2 1 1/2	8,400	1 1/4 Jan	1 1/2 Jan
White Eagle Internat Oil Co.....	1	18 1/2 20 1/2	5,700	17 1/2 Jan	20 1/2 Feb
White Stores Inc common.....	1	3 1/4 3 1/4	900	1 3/4 Jan	2 1/4 Jan
Wichita River Oil Corp.....	1	14 1/2 15 1/2	9,700	13 1/2 Jan	15 1/2 Feb
Wickes (The) Corp.....	5	15 14 15 1/2	9,700	13 1/2 Jan	15 1/2 Feb
Williams-McWilliams Industries.....	10	7 1/4 6 8 1/4	11,800	5 1/2 Jan	8 1/4 Feb
Williams (R C) & Co.....	1	21 1/2 20 21 1/2	5,000	19 1/2 Jan	23 Jan
Wilson Brothers common.....	25	98 1/2 96 3/4	30	93 1/2 Jan	98 1/2 Feb
5% preferred.....	100	26 3/4 26 3/4	50	26 1/2 Jan	27 1/4 Jan
Wisconsin Pwr & Lt 4 1/2% pfd.....	100	14 14 14 1/2	2,950	12 1/2 Jan	14 1/2 Feb
Wood (John) Industries Ltd.....	1	23 1/2 23 1/2	500	23 1/2 Jan	23 1/2 Jan
Wood Newspaper Machine.....	2	62 1/2 64	900	62 1/2 Feb	68 1/4 Jan
Woodall Industries Inc.....	8	1 1/2 1 1/2	17,200	1 1/2 Jan	1 1/2 Jan
Woodley Petroleum common.....	50c	1 1/2 1 1/2	17,200	1 1/2 Jan	1 1/2 Jan
Woolworth (F W) Ltd.....	40c	1 1/2 1 1/2	17,200	1 1/2 Jan	1 1/2 Jan
Amer dep rets ord reg.....	1	17 1/4 17 1/4	1,500	17 1/4 Feb	18 Jan
Wright Hargreaves Ltd.....	10c	8 3/4 8 3/4	2,300	8 1/2 Jan	9 1/2 Jan

BONDS	Interest	Friday Last	Week's Range	Bonds Sold	Range Since Jan. 1
American Stock Exchange	Period	Sale Price	Bid & Asked	No.	Low High
Amer Steel & Pump 4s Inc debts 1994.....	June-Dec	---	37 1/4 44 1/2	---	41 1/2 45
Appalachian Elec Power 3 1/4s 1970.....	June-Dec	90	89 1/2 94 1/2	36	89 1/2 94 1/2
Bethlehem Steel 6s Aug 1 1998.....	Quar-Feb	---	123	---	120 1/2 122 1/2
Rockwell Edison 2 3/4s series A 1970.....	June-Dec	---	84 1/2 85 1/2	15	83 1/2 87 1/2
Chicago Transit Authority 3 1/4s 1978.....	Jan-July	---	80 3/4 80 3/4	8	80 82
Delaware Lark & Western RR.....	---	---	---	---	---
Lackawanna of N J Division.....	---	---	---	---	---
1st mortgage 4s series A 1993.....	May-Nov	---	56 1/2 56 1/2	1	53 56 1/2
2nd mortgage 4s series B 1993.....	May	---	39 1/2 39 1/2	1	36 1/2 39 1/2
Finland Residential Mtge Bank 5s 1961.....	Mar-Sept	---	197 3/4	---	98 98
Flying Tiger Line 5 1/2s conv debts 1967.....	Jan-July	---	163 164	6	139 1/2 167 1/2
Guantanamo & Western RR 4s 1970.....	Jan-July	---	37 44	---	40 47
Italian Power Realization Trust 6 1/2% liq tr etfs.....	Jan-July	81 1/2	81 1/2 81 1/2	8	81 82 1/2
Midland Valley RR 4% 1963.....	April-Oct	---	86 1/4	---	86 1/4
National Research Corp.....	Jan-July	110 1/4	107 118	141	88 124 1/2
5s convertible subord debentures 1976.....	Jan-July	---	398	---	97 1/2 97 1/2
New England Power 3 1/4s 1961.....	May-Nov	---	---	---	---
Nippon Electric Power Co Ltd.....	Jan-July	---	110 1	---	103 103
4 1/2s due 1953 extended to 1963.....	Jan-July	---	---	---	92 1/2 97 1/4
Ohio Power 1st mortgage 3 1/4s 1968.....	April-Oct	---	93 3/4 94	21	85 87
1st mortgage 3s 1971.....	April-Oct	---	85 1/4 93	---	85 87
Pennsylvania Water & Power 3 1/4s 1964.....	June-Dec	---	94 1/4 94 1/4	2	94 1/4 96 1/4
3 1/4s 1970.....	Jan-July	---	86 91 1/2	---	86 86
Public Service Electric & Gas Co 6s 1998.....	Jan-July	---	123 123	3	120 123
Rapid Electrotyp 7s deb 1967.....	May-Nov	98	98 99	32	96 100
Safe Harbor Water Power Corp 3s, 1981.....	May-Nov	---	87	---	65 78
Sapphire Petroleum Ltd 5s conv deb '62.....	Jan-July	70	69 70	5	65 78
Southern California Edison 3s 1965.....	Mar-Sept	94	93 1/2 94 1/2	73	92 95 1/2
3 1/4s series A 1973.....	Jan-July	---	88	---	88 88
3s series B 1973.....	Feb-Aug	---	83 1/2 83 1/2	10	83 1/2 84 1/4
2 1/2s series C 1976.....	Feb-Aug	---	81 1/4 83 1/2	---	---
3 1/4s series D 1976.....	Feb-Aug	---	84 84	5	81 84
3 1/4s series E 1976.....	Feb-Aug	---	92 1/4 97	---	91 1/2 92 1/2
3s series F 1979.....	Feb-Aug	---	81 1/2 83 1/2	---	82 82 1/2
3 1/4s series G 1981.....	April-Oct	---	89 89	2	89 91
4 1/4s series H 1982.....	Feb-Aug	100 1/4	99 1/2 100 1/4	41	99 100 1/4
4 1/4s series I 1982.....	Jan-July	---	105 1/4	---	105 105
4 1/4s series J 1983.....	Mar-Sept	---	106 3/4 106 3/4	5	106 1/4 107 1/2
4 1/4s series K 1983.....	Mar-Sept	---	103 105	20	102 1/4 105 1/2
Southern California Gas 3 1/4s 1970.....	April-Oct	---	89 1/2 89 1/2	8	89 90 1/2
Southern Counties Gas (Call) 3s 1971.....	Jan-July	---	86 86	8	86 86
Southern Gas & Electric 3 1/4s 1970.....	Feb-Aug	---	91 91	---	91 91
United Dye & Chemical 6s 1973.....	Feb-Aug	---	160 67	---	62 65
Wasatch Corp deb 6s ser A 1983.....	Jan-July	---	101 1/4 101 1/4	1	101 1/4 103
Washington Water Power 3 1/4s 1964.....	June-Dec	---	96 96	1	95 1/2 96 1/4
Webb & Knapp Inc 5s debts 1974.....	June-Dec	70 1/2	70 1/2 71 1/4	37	69 72
West Penn Traction 5s 1960.....	June-Aug	---	100 1/2 100 1/2	1	99 100 1/2
Western Newspaper Union 6s 1959.....	Feb-Aug	---	99 99	5	99 99

Foreign Governments and Municipalities

BONDS	Interest	Friday Last	Week's Range	Bonds Sold	Range Since Jan. 1
American Stock Exchange	Period	Sale Price	Bid & Asked	No.	Low High
Baden (Germany) 7s 1951.....	Jan-July	---	135	---	---
Central Bk of German State & Prov Banks.....	---	---	---	---	---
6s series A 1952.....	Feb-Aug	---	135	---	---
6s series B 1951.....	April-Oct	---	162	---	---
Danzig Port & Waterways 6 1/2s 1952.....	Jan-July	---	16 1/2 16 1/2	2	16 1/2 16 1/2
German Cons Munic 7s 1947.....	Feb-Aug	---	215	---	215 215
US F secured 6s 1947.....	June-Dec	---	186 1/2	---	186 1/2 186 1/2
Hanover (City of) Germany.....	---	---	---	---	---
7s 1939 (80% redeemed).....	Feb-Aug	---	115 1/2	---	---
Hanover (Prov) 6 1/2s 1949.....	Feb-Aug	---	140	---	---
Maranhao stamped (Plan A) 2 1/2s 2008.....	May-Nov	---	360	---	---
Mortgage Bank of Bogota.....	---	---	---	---	---
7s (Issue of May 1927) 1947.....	May-Nov	---	380	---	---
7s (Issue of Oct 1927) 1947.....	April-Oct	---	380	---	---
Mortgage Bank of Denmark 6s 1972.....	June-Dec	---	102 1/4 102 1/4	---	---
Parana stamped (Plan A) 2 1/2s 2008.....	Mar-Sept	---	352	---	101 1/2 102 1/4
Peru (Republic of).....	---	---	---	---	---
Sinking fund 3s Jan 1 1997.....	Jan-July	50 1/4	50 50 1/4	15	48 1/2 50 1/4
Rio de Janeiro stamped (Plan A) 2s 2012.....	Jan-July	---	339 1/2	---	39 1/2 40

*No par value. a Deferred delivery transaction (not included in year's range). d Ex-interest. f Ex-liquidating distribution. g Ex-stock dividend. h Ex-principal. i Under-the-rule transaction (not included in year's range). j Transaction for cash (not included in year's range). k Ex-distribution. l Ex-dividend. m Ex-rights. n Ex-liquidating dividend.

†Friday's bid and ask prices; no sales being transacted during the current week. ‡Reported in receivership. §Abbreviations used above—"cod," certificates of deposit; "cons," consolidated; "cum," cumulative; "conv," convertible; "M," mortgage; "n-v," non-voting stock; "v t c," voting-trust certificates; "w," when issued; "w w," with warrants; "x w," without warrants.

Stock and Bond Averages

Below are the daily closing averages of representative stocks and bonds listed on the New York Stock Exchange as compiled by Dow, Jones & Co.:

Date	Stocks					Bonds				
	Indus-trials	Rail-roads	Util-ities	Total	10-Grade	10-Grade	10-Grade	10-Grade	Total	
Jan. 30	5									

OUT-OF-TOWN MARKETS

RANGE FOR WEEK ENDED FEBRUARY 6

Boston Stock Exchange

STOCKS	Par	Friday Last Sale Price		Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1		
		Low	High	Low	High		Low	High	
American Motors Corp.	5	33 1/2	32 3/4	37 1/2	3,145	32 1/2	Feb	43 1/2	Jan
American Sugar Refining	25	33 1/2	33 1/2	33 1/2	75	33 1/2	Feb	34 1/2	Jan
American Tel & Tel	100	232 1/2	230 1/2	234 1/2	2,216	224 3/4	Jan	240 3/4	Jan
Anaconda Co	50	67 3/4	70	70	278	60 3/4	Jan	70	Feb
Boston & Albany RR	100	126 1/2	126 1/2	126 1/2	1	124 1/4	Jan	127 1/2	Jan
Boston Edison Co	25	60 1/2	59	61 1/2	736	59	Feb	61 3/4	Jan
Boston Personal Prop Trust	5	53 1/2	54 1/2	54 1/2	199	53	Jan	56	Jan
Calumet & Hecla Inc	5	18 3/4	18 3/4	18 3/4	10	18	Jan	19	Jan
Cities Service Co	10	61 3/4	63 1/2	63 1/2	150	59 3/4	Jan	64 1/2	Jan
Copper Range Co	5	29 3/4	30	30	387	27 1/2	Jan	30 1/4	Jan
Eastern Gas & Fuel Assoc com	10	31 1/4	31 3/4	31 3/4	387	28 3/4	Jan	33 3/4	Jan
4 1/2% cum pfd	100	82 1/2	83 1/2	83 1/2	63	78 1/4	Jan	84 3/4	Jan
Eastern Mass St Ry Co	100	1 1/4	1 1/4	1 1/4	200	75	Jan	1 1/4	Jan
6% cumulative 1st pfd class A	100	48	50	155	48	48	Jan	50 1/4	Jan
6% cumulative preferred class B	100	38 3/4	39	166	48	38 3/4	Feb	42	Jan
First Nat'l Stores Inc	5	74 3/4	77 3/4	77 3/4	299	74 3/4	Feb	81 1/4	Jan
Ford Motor Co	5	53 1/2	54 1/2	54 1/2	334	52 3/4	Jan	56 3/4	Jan
General Electric Co	5	76 3/4	76 3/4	78 1/4	1,821	76 3/4	Feb	80 1/4	Jan
Gillette Company	1	45 3/4	46 1/4	46 1/4	388	45 3/4	Feb	48 1/4	Jan
Island Creek Coal Co common	50	39 1/4	39 3/4	39 3/4	192	39 1/4	Feb	44	Jan
Kennecott Copper Corp	5	106 3/4	108	108	310	96 3/4	Jan	108	Feb
Loew's Boston Theatres	25	10 1/4	10 1/2	10 1/2	40	10 1/4	Feb	12	Jan
Lone Star Cement Corp	4	33 3/4	34	34	95	33 3/4	Feb	37	Jan
Narragansett Racing Association	1	13 1/4	13 1/4	13 1/4	50	12 3/4	Jan	14	Jan
National Service Companies	1	11c	13c	7,300	60	60	Jan	14c	Jan
New England Electric System	20	21	20 1/2	21 1/4	1,933	19 1/2	Jan	21 1/4	Jan
New England Tel & Tel Co	100	166 1/2	164	167	473	160	Jan	166 3/4	Jan
Olin Mathieson Chemical	5	44 1/2	45 3/4	45 3/4	205	43 1/2	Jan	47 1/4	Jan
Pennsylvania RR Co	50	16 3/4	17 1/4	17 1/4	282	16 3/4	Feb	19 3/4	Jan
Quincy Mining Co	25	27	27	27	16	25	Jan	27	Feb
Reece Folding Machine Co	2	1 1/4	1 3/4	1 3/4	150	1 1/4	Feb	1 3/4	Feb
Rexall Drug Co	2.50	35 1/4	36 1/4	36 1/4	128	32 1/4	Jan	36 1/4	Feb
Shawmut Association	5	29 3/4	29 3/4	29 3/4	150	29 3/4	Jan	30 1/4	Jan
Stone & Webster Inc	5	58 1/4	59	59	120	56 1/4	Jan	59 3/4	Jan
Stop & Shop Inc	1	37 1/4	37 1/4	37 1/4	30	33 1/4	Jan	37 1/4	Jan
Torrington Co	5	29 3/4	29 3/4	30 3/4	1,116	28 3/4	Jan	32 3/4	Jan
United Fruit Co	5	42 3/4	42 3/4	43 3/4	2,268	41	Jan	44 3/4	Jan
United Shoe Mach Corp common	25	48 3/4	48 3/4	49 3/4	661	45 3/4	Jan	49 3/4	Feb
U S Rubber Co	5	48 1/4	49 1/4	49 1/4	90	46 1/4	Jan	51 3/4	Jan
U S Smelting, Ref & Min Co	50	35 3/4	36 1/4	36 1/4	216	35 1/4	Jan	37 3/4	Jan
Vermont & Mass RR Co	100	82	82 1/2	82 1/2	56	82	Jan	84	Jan
Waldorf System Inc	5	15 1/4	16 1/4	16 1/4	143	14 3/4	Jan	16 1/4	Jan
Westinghouse Electric Corp	12.50	72	72	76 1/4	246	71 1/4	Jan	76 1/4	Jan

STOCKS	Par	Friday Last Sale Price		Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1		
		Low	High	Low	High		Low	High	
Toledo Edison	5	16 3/4	16 3/4	16 3/4	54	15 3/4	Jan	16 3/4	Jan
Union Carbide	5	124 1/4	126	126	52	123 3/4	Jan	127	Jan
U S Rubber	5	49 3/4	49 3/4	49 3/4	25	49 1/4	Feb	52 1/4	Jan
U S Steel	1	35 3/4	35 3/4	36 3/4	208	33 3/4	Jan	36 3/4	Feb
U S Shoe	16.66 2/3	92 3/4	92 3/4	92 3/4	70	92 3/4	Feb	100	Jan
Westinghouse	12 1/2	72	72	75 3/4	35	71 1/4	Jan	76 1/4	Jan
Woolworth	10	54 3/4	55	55	53	54 1/4	Jan	56 1/4	Jan

BONDS		Friday Last Sale Price		Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1		
		Low	High	Low	High		Low	High	
Cincinnati Transit 4 1/2%	5	61	61 1/4	61 1/4	\$11,500	60	Jan	62 1/4	Jan

Detroit Stock Exchange

STOCKS	Par	Friday Last Sale Price		Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1		
		Low	High	Low	High		Low	High	
A C F Wrigley Stores	1	21 3/4	21 3/4	21 3/4	306	21 3/4	Feb	23 1/4	Jan
Allen Electric	1	2 3/4	2 3/4	2 3/4	2,738	2 1/4	Jan	2 3/4	Jan
Briggs Manufacturing	5	11 1/4	11 1/4	11 1/4	500	8 3/4	Jan	12	Jan
Brown-McLaren Mig	1	1 1/2	1 1/2	1 1/2	340	1 1/4	Jan	1 3/4	Jan
Budd Company	5	20 1/4	20 3/4	20 3/4	677	20	Jan	21 1/4	Jan
Buell Die & Machine	1	2 3/4	3	3	1,597	2 3/4	Jan	3	Feb
Burroughs Corporation	5	39	39	39	564	38 3/4	Jan	41 1/4	Jan
Chrysler Corp	25	51 1/2	52 1/4	52 1/4	993	51 1/2	Jan	54 1/4	Jan
Consolidated Paper	10	14 1/2	15	15	1,728	13 3/4	Jan	15 1/4	Jan
Consumers Pr \$4.50 pfd	5	9 1/2	9 1/2	9 1/2	17	9 1/2	Feb	9 1/2	Feb
Continental Motors	1	11 1/4	11 1/4	11 1/4	623	11 1/4	Feb	11 1/4	Jan
Davidson Bros	1	5 1/4	5 1/4	5 1/4	270	5 1/4	Jan	5 1/4	Jan
Detroit Edison	20	43 3/4	44 1/4	44 1/4	7,309	42 3/4	Jan	45	Jan
Detroit Steel Corp	1	19 1/4	19 1/4	19 1/4	412	15 1/2	Jan	19 1/4	Jan
Ford Motor Company	5	54 1/4	54 1/2	54 1/2	1,652	52 1/4	Jan	56	Jan
Fruehauf Trailer	1	26 3/4	26 3/4	26 3/4	5,555	26 3/4	Jan	27 1/4	Jan
General Motors Corp	1.66 2/3	47 1/4	47 1/4	48 3/4	7,470	47 1/4	Feb	50 1/4	Jan
Goehel Brewing	1	3 3/4	3 3/4	4 3/4	1,008	3 3/4	Jan	4 1/4	Jan
Graham Paige	5	3 1/4	3 1/4	4	5,510	2 3/4	Jan	4	Feb
Great Lakes Oil & Chemical	1	1 3/4	1 3/4	2 1/4	6,280	1 1/2	Jan	1 3/4	Jan
Hastings Manufacturing	2	4 3/4	4 3/4	4 3/4	100	4 3/4	Feb	4 3/4	Feb
Hoskins Manufacturing	2 1/2	28	28	28	200	25	Jan	28	Jan
Houdaille Industries common	3	22 3/4	23 3/4	23 3/4	861	20 3/4	Jan	23 3/4	Feb
Howell Electric Mtrs	1	9	8 3/4	9 1/2	3,308	8 1/4	Jan	9 1/2	Feb
Ironite Inc	1	6 1/2	6 1/2	6 1/2	100	5 3/4	Jan	6 1/2	Jan
King Seely	1	28 1/4	28 1/4	28 1/4	282	28 3/4	Jan	28 1/2	Jan
Kingston Products	1	2 1/4	2 1/4	2 1/4	100	2	Jan	2 1/4	Feb
Kresge Co (S S)	10	53 3/4	53 3/4	53 3/4	2,174	32	Jan	33 3/4	Feb
Kysor Heater	1	10 3/4	10 3/4	10 3/4	175	10 1/2	Jan	11 1/2	Jan
LaSalle Wines	2	2 1/4	2 1/4	2 1/4	1,000	2 1/4	Jan	2 1/4	Jan
Leonard Refineries	3	15	14 1/2	15 1/4	635	13 3/4	Jan	15 1/4	Jan
Masco Screw Products	1	2 1/2	2 1/2	2 1/2	1,000	2 1/2	Jan	2 1/2	Jan
Michigan Chemical	1	2 1/2	2 3/4	2 3/4	443	1 3/4	Jan	2 1/4	Jan
Mt Clemens Metal common	1	2 3/4	2 3/4	2 3/4	200	2 3/4	Feb	3	Jan
Murray Corporation	10	29	29	29	312	28 3/4	Jan	29 1/4	Jan
Park Chemical	1	13 1/4	13 1/4	13 1/4	264	13 1/4	Feb	13 1/4	Jan
Parke Davis & Co (new)	5	37 1/4	37 3/8	38 1/8	3,237	37	Feb	41	Jan
Peninsular Metal Products	1	9 3/4	9 3/4	9 3/4	760	8	Jan	9 1/2	Feb
Pfeiffer Brewing	5	5 1/4	5 1/4	5 1/4	830	4 1/4	Jan	6	Jan
Prophet Co (The)	1	11 1/4	11 1/4	11 1/4	220	11 1/4	Jan	11 1/4	Jan
Rickel (H W) & Co	2	2 3/4	2 3/4	2 3/4	840	2 3/4	Jan	2 3/4	Jan
River Raisin Paper	5	14 3/4	15 1/4	15 1/4	1,745	14 1/2	Jan	15 1/4	Jan
Rockwell Standard Corp	5	32 3/4	33	33	721	30 3/4	Jan	33 1/4	Feb
Rudy Manufacturing	1	12 1/2	12 1/2	13	3,690	9 3/4	Jan	13	Jan
Scotten Dillon	10	24 1/4	23 3/4	24 1/2	1,074	22 1/2	Jan	24 1/4	Jan
Standard Tube class B	1	7 3/4	7 3/4	7 3/4	200	7 1/4	Jan	7 3/4	Jan
Studebaker-Packard	10	13 3/4	14 1/2	14 1/2	2,686	13 3/4	Feb	15 1/4	Jan
Superior Tool	1	4 1/4	4 1/4	4 1/4	522	3 3/4	Jan	4 1/4	Jan
Udylite Corp common	1	11 1/2	11 1/2	11 1/2	140	11	Jan	12	Jan
United Shirt Dist	1	4	4 1/4	4 1/4	725	3 3/4	Jan	4 1/4	Jan
Walker & Co common	1	15 1/2	15 1/2	15 1/2	120	15 1/2	Feb	15 1/2	Feb

Cincinnati Stock Exchange

STOCKS	Par	Friday Last Sale Price		Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1		
		Low	High	Low	High		Low	High	
American Laundry	20	33 3/4	34 1/4	34 1/4	415	32 1/2	Jan	34 1/4	Feb
Balcrank	1	15 1/4	15 1/4	15 1/4	85	15 1/4	Jan	15 1/4	Jan
Baldwin Piano	8	32 3/4	32 3/4	32 3/4	101	27 1/2	Jan	33	Jan
Burger	5	15 1/2	15 1/2	15 1/2	5	16	Jan	15 1/2	Jan
Carey	10	47 1/2	47 1/2	47 1/2	158	41 1/4	Jan	50	Jan
Champion Paper	5	46	45 3/4	46 1/4	163	41 1/4	Jan	49 1/2	Jan
Cincinnati Gas & Electric com	8.50	34 1/4	34 1/4	35 3/4	315	34 1/4	Feb	37 1/4	Jan
Cincinnati Milling	10	42 3/4	42 3/4	42 3/4	20	38 1/4	Jan	42 3/4	Jan
Cincinnati Telephone	50	5 1/2	5 1/2	5 1/2	178	5 1/4	Jan	5 1/2	Feb
Cincinnati Transit	12.50	5 1/2	5 1/2	5 1/2	186	4 1/4	Jan	4 7/8	Feb
Eagle Picher	10	62 1/4	61 3/4	62 1/2	110	60	Jan	62 3/4	Jan
Gibson Art	5	31 1/4	31	32 1/2	1,675	31 1/4	Jan	34 1/2	Jan
Kroger new	1	74 3/4	74 3/4	76 1/4	1,336	73 1/2	Feb	77 1/2	Jan
Procter & Gamble	2	34 1/4	34 1/4	34 1/4	10	34 1/4	Feb	34 1/4	Feb
Randall class B	5	36 3/4	35 3/4	37 3/4	152	29 1/4	Jan	37 3/4	Feb
Rapid	1	52 1/2	52 1/2	52 1/2	4	52 1/2	Jan	52 1/2	Jan
U S Printing pref	50	5 1/2	5 1/2	5 1/2	4	5 1/2	Jan	5 1/2	Jan

Unlisted Stocks		Friday Last Sale Price		Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1		
		Low	High	Low	High		Low	High	
Allied Stores	5	54 3/4	54 3/4	54 3/4	20	52 1/4	Jan	54 3/4	Feb
American Can									

OUT-OF-TOWN MARKETS

RANGE FOR WEEK ENDED FEBRUARY 6

STOCKS				STOCKS			
Par	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Par	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares
		Low High				Low High	
Calumet & Hecla Inc.	5	19 1/4 19 3/4	50	18 1/4 Jan	19 1/4 Feb		
Canadian Export Gas Ltd.	30c	2 3/4 3	5,100	2 3/4 Jan	3 1/4 Jan		
Canadian Pacific (Un)	25	30 3/8 30 3/8	300	29 3/4 Jan	31 3/8 Jan		
Carrier Corp common	10	44 1/2 45 3/8	300	44 1/2 Jan	48 1/2 Jan		
Celanese Corp of America (Un)	50c	27 3/4 27 3/4	300	27 Jan	29 3/4 Jan		
CentHive Brewing Corp	50c	4 1/4 4 1/4	9,300	3 3/4 Jan	4 1/4 Feb		
Central & South West Corp	5	55 3/4 56 3/4	1,400	55 3/4 Feb	58 1/2 Jan		
Champion Oil & Ref common	1	23 1/4 23 1/4	100	22 3/4 Jan	24 1/4 Jan		
Champion Oil & Ref \$3 conv pfd.	25	55 1/4 56	32	54 Jan	56 Jan		
Chemtron Corp	1	33 33 3/4	300	33 Feb	36 Jan		
Chesapeake & Ohio Ry (Un)	25	69 3/4 69 3/4	70	300	66 3/4 Jan	73 Jan	
Chicago Miw St Paul & Pac	26 3/8	26 3/8 28	300	25 1/2 Jan	30 Jan		
Chicago South Shore & So Bend	12.50	9 9	2,300	8 1/2 Jan	9 1/2 Jan		
Chicago Towel Co common	25	150 150	25	147 Jan	150 1/4 Jan		
Chrysler Corp	25	51 1/2 52	1,300	50 1/2 Feb	55 Jan		
Cincinnati Gas & Electric	8.50	35 3/4 35 3/4	800	35 1/4 Feb	37 Jan		
Cleveland Cliffs Iron common	1	53 53 3/4	500	53 Jan	54 3/4 Jan		
4 1/2% preferred	100	88 88	250	87 1/2 Jan	89 3/4 Jan		
Cleveland Electric Illum	15	48 48	200	48 Feb	55 1/2 Jan		
Coleman Co Inc	5	19 1/2 19 1/2	350	17 Jan	20 1/2 Jan		
Colorado Fuel & Iron Corp	26 3/8	26 3/8 27 3/8	800	26 3/8 Jan	28 Jan		
Columbia Gas System (Un)	10	22 3/4 23 1/4	1,800	22 3/4 Jan	24 1/4 Jan		
Commonwealth Edison common	25	57 56 1/4 57 1/4	2,900	56 Jan	57 3/4 Jan		
Consolidated Cement Corp	1	41 1/4 42	3,700	38 Jan	42 3/8 Jan		
Consolidated Foods	1.33 1/2	26 1/2 26 1/2	1,100	23 1/4 Jan	26 1/4 Feb		
Consumers Power Co	5	59 59	100	56 Jan	59 Feb		
Continental Can Co	10	54 3/4 55	900	54 Jan	57 3/8 Jan		
Continental Motors Corp	1	11 11 1/2	1,600	11 Feb	11 3/4 Jan		
Controls Co of America	5	30 3/2 36	5,100	26 Jan	36 Feb		
Crane Co	25	37 1/4 38 1/2	200	35 3/4 Jan	39 Jan		
Crucible Steel Co of America	25	30 3/4 31 1/2	300	27 1/2 Jan	31 3/8 Jan		
Cudahy Packing Co	5	14 1/4 14 3/8	500	13 3/4 Jan	15 1/2 Jan		
Curtiss-Wright Corp (Un)	1	27 3/4 28 3/4	2,300	27 3/4 Jan	29 Jan		
D T M Corp	2	31 31	100	30 Jan	31 Jan		
Deere & Company common	10	54 3/4 53 3/4 54 1/4	1,000	47 3/4 Jan	54 3/4 Jan		
Detroit Edison Co (Un)	20	43 3/8 43 3/8 44 3/8	1,600	42 3/8 Jan	45 Jan		
Dodge Manufacturing Co	5	25 1/2 26	800	24 1/2 Jan	26 3/4 Jan		
Dow Chemical Co	5	77 1/2 78	500	74 3/4 Jan	80 Jan		
Drewrys Ltd USA Inc	1	26 26	100	23 Jan	26 1/2 Jan		
Du Pont (E I) de Nemours (Un)	5	209 1/2 210	200	209 1/4 Jan	216 1/2 Jan		
Eastern Air Lines Inc	1	38 39 1/2	300	34 1/2 Jan	40 3/4 Jan		
Eastman Kodak Co (Un)	10	138 1/2 138 1/2 142 1/2	400	138 1/2 Feb	160 1/2 Jan		
El Paso Natural Gas	3	37 37 37 3/4	1,300	36 Jan	39 Jan		
Elgin National Watch	4	10 1/2 10 1/2	50	10 1/2 Feb	10 1/2 Feb		
Emerson Radio & Phonograph (Un)	5	15 1/2 15 1/2	400	13 3/8 Jan	16 3/8 Jan		
Firstamerica Corp	2	21 3/2 21 3/2	100	20 1/2 Jan	21 3/4 Jan		
Ford Motor Co	5	52 1/2 54 3/4	2,900	51 3/4 Jan	56 1/4 Jan		
Foremost Dairies Inc	2	21 1/2 21 3/8	800	20 1/4 Jan	21 3/4 Jan		
Four-Wheel Drive Auto	14	14 14 1/2	2,600	12 1/2 Jan	14 1/2 Feb		
Name changed to FWD Corp							
Fruchtauf Trailer Co	1	21 1/2 20 1/2 21 1/2	2,700	18 1/2 Jan	21 1/2 Jan		
General Amer Transportation new	53	53 54 1/4	700	53 Feb	56 3/4 Jan		
General Bankshares ex-distrib	1	x7 3/8 8	600	7 3/8 Jan	8 3/4 Jan		
General Box Corp	1	2 2 1/2	1,000	2 1/2 Jan	3 1/4 Jan		
General Candy Corp	5	11 1/4 11 1/4	152	10 1/2 Jan	11 3/4 Feb		
General Contract Finance	2	7 7 3/8	400	7 3/8 Jan	9 1/4 Jan		
General Dynamics (Un)	5	59 3/4 59 3/4	1,400	59 3/4 Feb	63 3/4 Jan		
General Electric Co	5	77 1/2 78	2,000	76 1/2 Jan	80 1/4 Jan		
General Foods Corp	5	76 77 1/4	300	75 1/2 Jan	80 3/4 Jan		
General Motors Corp	1.66 3/4	x46 1/2 x46 1/2 48 3/4	10,900	46 1/2 Feb	50 3/4 Jan		
General Public Utilities	5	48 48 1/2	200	38 Jan	49 Dec		
General Telephone Corp	10	60 1/2 62 3/8	1,900	60 1/2 Feb	64 1/2 Jan		
General Tire & Rubber	83 1/2 c	47 3/8 49 1/4	900	44 3/4 Jan	49 1/4 Feb		
Gerber Products Co	10	64 3/4 64 3/4	100	64 Jan	64 3/4 Feb		
Gillette (The) Co	1	47 45 1/2 47	500	45 1/4 Jan	48 1/2 Jan		
Goldblatt Brothers	8	13 13 1/2	700	11 3/4 Jan	13 1/2 Feb		
Goodyear Tire & Rubber Co	5	123 123 1/2	500	119 3/4 Jan	125 3/4 Jan		
Gossard (W H) Co	23	23 23 3/4	400	20 1/4 Jan	25 Jan		
Graham Paige	3	3 3/8 3 3/8	300	3 Jan	3 3/8 Feb		
Granite City Steel Co	12.50	61 3/8 61 3/8 64	200	60 3/4 Jan	65 1/2 Jan		
Gray Drug Stores	1	41 40 1/2 41 1/2	250	40 1/2 Feb	45 Jan		
Great Lakes Dredge & Dock	x61 1/2	x61 1/2 66	4,200	46 3/4 Jan	66 Feb		
Great Lakes Oil & Chemical	1	1 1/2 1 1/2	4,500	1 1/2 Jan	1 1/2 Feb		
Greyhound Corp (Un)	3	19 18 1/2 19	700	17 3/4 Jan	19 Feb		
Griesedeck Co	1	11 1/2 12	2,700	11 3/4 Jan	12 Jan		
Gulf Oil Corp	25	118 1/4 118 1/4 125 1/4	1,100	118 1/4 Feb	126 1/4 Jan		
Helleman (G) Brewing Co	1	14 1/4 14 1/4	1,500	12 1/4 Jan	15 1/4 Jan		
Hein Werner Corp	2	17 17 1/2	1,050	16 1/2 Jan	17 1/2 Feb		
Hertz Corp new common	1	37 3/8 38 1/4	600	35 3/4 Jan	38 1/4 Feb		
Hibbard Spencer Bartlett	25	96 96	33	93 1/2 Jan	96 Feb		
Howard Industries Inc	1	3 3/8 3 3/8	2,000	3 1/4 Jan	3 3/4 Jan		
Hupp Corporation	1	5 1/2 5 1/2	2,600	5 1/2 Jan	6 1/4 Jan		
Huttig Sash & Door common	10	29 28 3/4 29	300	24 1/4 Jan	29 Feb		
Illinois Brick Co	10	26 3/8 26 3/8 27	1,850	23 1/4 Jan	27 Feb		
Illinois Central RR	5	52 52 53 3/4	400	51 3/4 Jan	55 Jan		
Indiana Steel Products Co	1	42 1/4 42 1/4 46	3,700	31 3/4 Jan	47 1/4 Jan		
Inland Steel Co	5	141 142 1/4	300	141 Feb	150 Jan		
Interlake Steamship Co	41 1/2	41 42 3/4	1,550	39 Jan	42 3/4 Jan		
International Harvester	39 3/4	39 3/4 40 3/4	1,600	39 3/4 Feb	42 3/4 Jan		
International Mineral & Chemical	5	29 30 3/4	400	28 1/4 Jan	30 1/4 Jan		
International Nickel Co (Un)	7.50	92 1/4 92 1/4	200	87 3/4 Jan	91 1/4 Jan		
International Paper (Un)	5	118 118 1/2	200	118 Jan	121 Jan		
International Shoe Co	5	35 3/4 35 3/4	300	34 1/4 Jan	36 3/4 Jan		
International Tel & Tel (Un)	5	58 3/4 57 1/2 58 3/4	800	57 1/2 Feb	64 3/4 Jan		
New common w	3.50	29 1/2 28 3/4 29 1/2	800	28 3/4 Feb	31 3/4 Jan		
Interstate Power Co	5	18 1/4 18 1/4	600	18 3/4 Jan	19 3/4 Jan		
Johnson Stephens & Shinkle Shoe	10	7 7 1/4	300	6 Jun	7 1/4 Feb		
Jones & Laughlin Steel (Un)	10	62 3/8 62 3/8 65 3/8	700	60 3/8 Jan	67 3/8 Jan		
Kaiser Alum & Chemical	33 1/2	38 3/8 39 3/4	2,200	38 3/8 Feb	43 Jan		
Kansas Power & Light (Un)	8.75	30 1/2 30 1/2 30 3/4	500	28 3/4 Jan	31 1/4 Jan		
Kennecott Copper Corp (Un)	5	106 3/4 108	600	97 1/4 Jan	108 Feb		
Kimberly-Clark Corp	5	60 3/4 60 3/4	400	60 Jan	65 1/4 Jan		
Knapp Monarch Co	1	4 1/4 4 1/4	500	3 3/4 Jan	4 1/4 Feb		
La Salle Extension University	5	12 1/2 12 1/2	100	11 Jan	12 1/2 Feb		
Laclede Gas Co common	4	22 22 22 1/4	600	22 Jan	23 1/2 Jan		
Leath & Co common	29	28 3/8 29	300	25 1/4 Jan	29 Feb		
Libby McNeill & Libby	1	13 1/2 13 1/2	3,300	12 Jan	13 1/4 Jan		
Liggett & Myers Tobacco (Un)	25	93 1/4 93 1/4	100	80 1/2 Jan	93 1/4 Feb		
Lincoln Printing Co common	1	21 21 21	50	21 Feb	23 1/4 Jan		
Louisville Gas & Electric (Ky)	5	43 1/2 43 1/2	100	42 Jan	43 1/2 Feb		
Lytton's (Henry C) & Co	1	6 3/4 6 3/4	5,200	6 3/4 Jan	7 Jan		
Marshall Field common	5	45 45	100	42 1/2 Jan	45 3/4 Jan		
Marthin (The) Co	1	33 3/4 36	1,200	32 1/2 Jan	36 Feb		
Medusa Portland Cement	5	34 1/2 34 1/2 35 1/4	1,250	33 1/4 Jan	36 1/2 Jan		
New common w	12.50	70 1/2 70 1/2 74	800	70 1/2 Feb	76 1/2 Jan		
Merck & Co (Un)	16 3/8	21 1/2 21 1/2	1,900	18 Jan	22 Feb		
Merritt Chapman & Scott (Un)	12.50	20 1/2 20 1/2	400	19 1/2 Jan	21 1/2 Feb		
Metropolitan Brick Inc	4	15 1/2 16	300	15 1/2 Jan	16 Feb		
Meyer Blauk Co	1	20 1/2 20 1/2	400	20 1/2 Jan	22 1/4 Jan		
Mickeberry's Food Products	10	48 1/4 47 3/4 48 1/4	300	46 3/4 Jan	48 1/4 Feb		
Middle South Utilities	1	8 3/4 8 3/4	1,300	7 3/4 Jan	8 3/4 Jan		
Minneapolis Brewing Co	1	116 1/4 116 1/4	800	113 1/4 Jan	121 1/4 Jan		
Minnesota Min & Mfg (Un)	10	39 1/4 39 1/4	200	36 3/8 Jan	39 1/4 Feb		
Mississippi River Fuel	12.50	81 81 1/2	850	78 1/2 Jan	92 Jan		
Missouri Portland Cement	5	18 18 1/2	350	16 3/8 Jan	19 1/2 Jan		
Moine Manufacturing Co	5	3 1/2 4 1/2	575	3 1/2 Feb	5 1/2 Jan		
Monroe Chemical Co	5	70 70	\$2,000	70 Feb	70 Feb		

For footnotes see page 42.

OUT-OF-TOWN MARKETS

RANGE FOR WEEK ENDED FEBRUARY 6

Pacific Coast Stock Exchange

Table listing various stocks on the Pacific Coast Stock Exchange, including columns for Stock Name, Par, Friday Last Sale Price, Week's Range of Prices, Sales for Week Shares, and Range Since Jan. 1.

Table listing various stocks, including columns for Stock Name, Par, Friday Last Sale Price, Week's Range of Prices, Sales for Week Shares, and Range Since Jan. 1.

For footnotes see page 42.

OUT-OF-TOWN MARKETS

RANGE FOR WEEK ENDED FEBRUARY 6

Par	Low	High	Low	High	Par	Low	High	Low	High			
Oahu Sugar Co Ltd (Un).....	20	18 1/2	343	15 1/2 Jan	19 Jan	Tidewater Oil common.....	10	24 1/2	24 1/2	1,414	23 1/2 Jan	25 1/2 Jan
Occidental Petroleum.....	20c	3 3/4	19,705	3 1/2 Jan	4 Jan	Transamerica Corp "Ex disc".....	2	27 1/2	27 1/2	3,413	27 1/2 Jan	32 Jan
Ohio Oil Co (Un).....	3 3/4	4 3/4	645	40 Jan	44 1/2 Feb	Trans World Airlines Inc.....	5	17 1/2	17 1/2	350	17 Jan	19 1/2 Jan
Olaa Sugar Co Ltd (Un).....	20	7	1,003	7 Jan	8 Jan	Tri-Continental Corp (Un).....	1	39 1/2	39 1/2	1,123	39 1/2 Feb	41 1/2 Jan
Quin-Maculosem-Chemical Corp.....	5	43	140	43 Feb	47 1/2 Jan	Twentieth Century-Fox Film (Un).....	1	38 1/4	38 1/4	573	38 1/4 Feb	41 1/2 Jan
Owens-Illinois Glass Co.....	6.25	a81 3/4	1,791	a.....	a.....	Union Carbide Corp.....	10	a124	a126 1/2	317	124 1/2 Jan	124 1/2 Jan
Pacific Cement & Aggregates.....	8	22 1/2	645	19 1/2 Jan	23 1/2 Jan	Union Electric Co (Un).....	10	33 3/8	33 3/8	4,499	33 3/8 Jan	35 Jan
Pacific Clay Products.....	8	35	1,425	34 1/2 Jan	37 1/2 Jan	Union Oil Co of Calif.....	20	46	45 3/4	4,499	44 3/4 Jan	48 1/2 Feb
Pacific Gas & Electric common.....	25	61 1/2	2,569	61 1/2 Jan	65 1/2 Jan	Union Pacific Ry Co (Un).....	10	37 1/2	36 1/2	3,712	35 3/4 Jan	38 1/2 Jan
6 1/2 1st preferred.....	28	31 3/4	287	31 Jan	31 1/2 Jan	United Air common.....	12.50	36	36	955	35 1/2 Jan	38 1/2 Jan
5 1/2 1st preferred.....	25	26 1/2	350	25 1/2 Jan	27 1/2 Jan	United Aircraft Corp (Un).....	10	34 1/2	34 1/2	728	31 Jan	36 1/2 Jan
5% red 1st pfd.....	25	25 1/2	683	25 Jan	26 Jan	United Cuban Oil Inc.....	10c	60 1/2	61 1/2	663	59 1/2 Jan	62 Jan
4.50% red 1st preferred.....	25	25 1/2	485	25 1/2 Jan	26 1/2 Jan	United Fruit Co.....	10	43 1/2	43 1/2	1,414	41 1/2 Jan	42 1/2 Jan
4.36% red 1st pfd.....	25	21 3/4	130	22 1/2 Jan	23 1/2 Jan	United Gas City (Un).....	10	a39 1/2	a40	115	40 Jan	42 1/2 Jan
Pacific Indemnity Co.....	10	67 1/2	225	21 3/4 Feb	22 1/2 Jan	United Park City Mines Co (Un).....	10	1 1/4	1 1/4	200	1 1/4 Jan	1 1/4 Jan
Pacific Industries Inc.....	2	53 1/2	500	67 1/2 Feb	70 1/2 Jan	U S Industries Inc common.....	1	11	11	287	10 1/2 Jan	11 1/2 Jan
Pacific Lighting Corp common.....	2	53 1/2	1,655	5 Jan	5 1/2 Jan	U S Plywood Corp.....	1	47 1/2	48 1/2	318	42 1/2 Jan	48 1/2 Jan
\$4.75 convertible preferred.....	5	141	1,905	52 Jan	55 3/4 Jan	U S Rubber (Un).....	5	90 1/2	90 1/2	293	46 1/2 Jan	50 1/2 Jan
\$4.50 preferred.....	5	90 1/2	130	90 Jan	91 Feb	U S Steel Corp common.....	16 1/2	90 1/2	96	2,982	90 1/2 Feb	98 1/2 Jan
\$4.40 preferred.....	5	88 1/2	60	88 1/2 Feb	88 1/2 Feb	Universal Consol Oil.....	10	48 1/2	48	1,105	48 Feb	52 1/2 Jan
\$4.36 preferred.....	5	88 1/2	60	88 1/2 Feb	89 1/2 Feb	Utah-Idaho Sugar Co (Un).....	5	7 1/2	7 1/2	100	7 1/2 Jan	7 1/2 Jan
Pacific Northern Airlines.....	1	4 1/2	180	4 1/2 Jan	5 1/2 Jan	Vanadium Corp of America (Un).....	1	39	39	200	36 1/2 Jan	42 Jan
Pacific Oil & Gas Development.....	33 1/2c	3	3,300	2 1/2 Jan	3 1/2 Jan	Victor Equipment Co.....	1	30	30 1/4	900	30 Feb	32 1/2 Jan
Pacific Petroleum Ltd.....	1	17	2,163	17 Feb	18 1/2 Jan	Victor Pictures Inc (Un).....	5	29 1/2	29 1/2	128	29 1/2 Feb	29 1/2 Feb
Pacific Tel & Tel common.....	100	157	867	149 Jan	168 Jan	Washington Water Power.....	5	46	46	192	46 Jan	47 1/2 Jan
Preferred.....	100	135	107	135 Feb	138 Jan	Westates Petroleum new com (Un).....	2	9 1/4	9 1/4	246	8 Jan	9 1/4 Jan
Paramount World Airways (Un).....	1	27	4,487	23 1/2 Jan	30 1/2 Jan	West Coast Life Insurance (Un).....	5	11 1/4	11 1/4	180	11 Jan	13 1/4 Jan
Paramount Pictures Corp (Un).....	1	47	473	46 1/2 Jan	47 Jan	Western Dept Stores.....	25c	42 1/2	42 1/2	312	42 1/2 Jan	44 Jan
Parke, Davis & Co (Un).....	4	a37	381	37 1/2 Jan	41 Jan	Western Union Telegraph (Un).....	2.50	14 1/2	15 1/2	1,635	13 1/2 Jan	15 1/2 Feb
Peeney (J C) Co (Un).....	1	a108 1/4	326	101 Jan	104 1/2 Jan	Westinghouse Air Brake (Un).....	10	35	35	390	30 1/2 Jan	35 Feb
Pennsylvania RR Co (Un).....	50	16 1/2	914	16 1/2 Feb	20 1/2 Jan	Westinghouse Elec Corp (Un).....	12.50	32 1/2	32 1/2	203	32 1/2 Jan	34 1/2 Jan
Pepsi-Cola (Un).....	33 3/4c	7 1/2	730	26 1/2 Jan	30 1/2 Jan	Wheeling Steel Corp (Un).....	10	73 1/2	73 1/2	858	71 1/2 Jan	74 1/2 Jan
Pepsi-Cola United Bottlers.....	1	6 3/4	25,590	5 1/2 Jan	7 1/4 Feb	Williston Basin Oil Exploration.....	10c	16c	14c	190	56 1/2 Jan	59 1/2 Feb
Pfizer (Chas) & Co Inc (Un).....	1	103 1/2	200	99 3/4 Jan	103 1/2 Feb	Wilson & Co Inc (Un).....	10	33 3/4	33 3/4	8,100	13c Jan	17c Jan
Phelps Dodge Corp (Un).....	12.50	63 1/2	182	60 1/2 Jan	65 Jan	Woolworth (F W) (Un).....	10	54 1/2	54 1/2	845	54 1/2 Jan	58 1/2 Jan
Philo Corp (Un).....	3	23 1/2	1,930	21 1/4 Jan	26 1/2 Jan	Yellow Cab Co common.....	25	7 1/2	7 1/2	100	7 1/2 Jan	8 Jan
Philippine Long Dist Tel (Un).....	p. 10	7	934	47 1/2 Jan	51 1/2 Feb	Youngstown Sheet & Tube (Un).....	1	23	23	150	22 1/2 Jan	23 1/2 Feb
Phillips Petroleum Co.....	5	49 1/2	2,412	47 1/2 Jan	51 1/2 Feb	Zenith Radio Corp (Un).....	1	183	183	268	183 Feb	183 Feb
Procter & Gamble Co (Un).....	2	75 1/2	440	74 3/4 Jan	77 1/2 Jan							
Puget Sound Pulp & Timber.....	3	22 1/2	156	18 1/4 Jan	24 1/2 Jan							
Pullman Inc (Un).....	1	a61 1/4	267	59 Jan	61 1/2 Jan							
Pure Oil Co (Un).....	5	44	130	43 1/2 Jan	46 Jan							
Radio Corp of America (Un).....	1	44 1/4	1,196	44 1/4 Feb	50 Jan							
Raytheon Incorporated.....	1	20 1/2	895	20 1/4 Jan	22 1/4 Jan							
Raytheon Mfg Co (Un).....	5	57 1/2	1,188	56 1/2 Jan	66 Jan							
Reiter-Foster Corp (Un).....	50c	7 1/2	600	7 1/2 Jan	1 Jan							
Republic Aviation Corp (Un).....	1	26 1/2	620	26 1/2 Feb	28 1/2 Jan							
Republic Pictures (Un).....	50c	9 1/2	356	8 1/2 Jan	9 1/2 Jan							
Republic Steel Corp (Un).....	1	71 1/4	490	71 1/4 Feb	74 3/4 Jan							
Reserve Oil & Gas Co.....	10	36 1/2	7,227	31 1/4 Jan	38 Jan							
Reylon Inc.....	1	48 1/2	235	47 1/2 Jan	54 1/2 Jan							
Reynolds Metal Co (Un).....	2.50	67 1/4	2,915	67 1/4 Feb	74 Jan							
Reynolds Tobacco class B (Un).....	10	a102 1/2	910	101 1/2 Jan	103 Jan							
Rheem Manufacturing Co.....	1	18 1/2	951	18 1/2 Jan	20 1/2 Jan							
Rice Ranch Oil Co.....	1	1.00	12,950	1.05 Jan	1.05 Jan							
Richfield Oil Corp.....	1	102 1/2	185	99 1/2 Jan	106 1/2 Jan							
Rockwell-Standard Corp (Un).....	5	33 1/4	468	29 1/2 Jan	33 1/4 Feb							
Rohr Aircraft common new.....	1	22 1/2	1,211	21 1/2 Jan	26 1/2 Jan							
Royal Dutch Petroleum Co (Un).....	20 g	46 1/2	2,699	45 1/2 Jan	50 Jan							
Ryan Aeronautical Co.....	1	37	347	34 1/4 Jan	39 1/2 Jan							

Philadelphia-Baltimore Stock Exchange

Par	Low	High	Low	High					
Alan Wood Steel common.....	10	35	31 1/2	35 1/2	4,721	24	Jan	35 1/2	Feb
American Stores Co.....	10	99 3/4	9 1/4	10 1/2	332	96 3/4	Jan	104 1/4	Jan
American Tel & Tel.....	100	233 1/4	230 1/2	234 1/2	3,302	224 3/4	Jan	240 1/2	Jan
Arundel Corporation.....	10	35 1/2	34 1/2	35 1/2	717	30 1/2	Jan	35 1/2	Jan
Atlantic City Electric Co.....	6.50	40 1/2	40 1/2	42 1/2	2,623	39 1/4	Jan	44 1/2	Jan
Baldwin-Lima-Hamilton.....	13	87 1/2	87 1/2	87 1/2	785	14 1/2	Jan	16 1/2	Jan
Baltimore Transit Co common.....	10	8 1/2	8 1/2	8 1/2	1,842	8 1/2	Jan	9 1/2	Jan
Bankers Secur Corp 6% partic pfd.....	50	98	98	98	75	98	Feb	98	Feb
Budd Company.....	5	20 1/2	19 1/2	21	572	19 1/2	Jan	21 1/4	Jan
Campbell Soup Co.....	1.80	52 1/2	51 1/2	53 1/2	408	48 1/2	Jan	54 1/2	Jan
Chrysler Corp.....	25	51 1/2	50 1/2	52 1/2	2,246	50 1/2	Jan	55 1/2	Jan
Curtis Publishing Co.....	1	14 1/2	15	15	2,745	14 1/2	Jan	15 1/2	Jan
Delaware Power & Light common.....	13 1/2	58	57 1/2	59	353	57 1/2	Feb	61 1/2	Jan
Duquesne Light new.....	5	25 1/2	25 1/2	25 1/2	2,567	25 1/2	Jan	26 1/2	Jan
Electric Storage Battery.....	10	40 1/2	39 1/2	40 1/2	606	38 1/2	Jan	40 1/2	Feb
Ford Motor Co.....	5	51 1/2	51 1/2	54 1/2	796	50 1/4	Jan	56 1/2	Jan
Foremost Dairies.....	2	21 1/2	21 1/2	21 1/2	2,125	20	Jan	21 1/2	Jan
General Acceptance Corp.....	1	17 1/4	18	18	130	17 1/4	Jan	18	Jan
General Motors Corp.....	1.66 1/2	46 1/2	46 1/2	49	9,489	46 1/2	Feb	51	Jan
Gimbel Brothers.....	5	39	38 1/2	39	57	37	Jan	39	Feb
Hamilton Watch Co vtc.....	1	10 1/2	10 1/2	10 1/2	150	10 1/2	Jan	11 1/2	Jan
Lehigh Coal & Navigation.....	10	18 1/2	18 1/2	20	511	18 1/2	Jan	20 1/2	Jan
Madison Fund Inc.....	1	18 1/2	18 1/2	20	347	32 3/4	Jan	36	Feb
Martin (The) Co.....	10	69 1/2	69 1/2	73 1/2	340	69 1/2	Jan	77 1/2	Jan
Merck & Co Inc.....	16 1/2	76 3/4	74 1/2	76 3/4	157	74 1/2	Feb	79 1/2	Jan
Pennsalt Chemicals Corp.....	10	76 3/4	74 1/2	76 3/4	157	74 1/2	Feb	79 1/2	Jan
Pennsylvania Power & Light.....	50	56	55	56 1/2	1,924	55	Feb	58	Jan
Pennsylvania RR.....	50	17	16 1/2	17 1/2	3,090	16 1/2	Feb	20 1/2	Jan
Philadelphia Electric common.....	10	51 1/2	49 1/2	51 1/2	5,675	48 1/2	Jan	51 1/2	Feb
Philadelphia Transportation Co.....	10	8 1/4	8 1/4	9 1/4	10,967	7 1/2	Jan	9 1/4	Jan
Philio Corp.....	3	23 1/2	23 1/2	25 1/2	1,504	22	Jan	26 1/2	Jan
Potomac Electric Power common.....	10	28 1/2	28 1/2	29 1/2	2,191	27 1/2	Jan	29 1/2	Jan
Progress Mfg Co.....	1	15 1/2	15 1/2	15 1/2	575	14 1/2	Jan	15 1/2	Feb
Public Service Electric & Gas com.....	50	39 1/2	39 1/2	40 1/2	2,120	38 1/2	Jan	41	Jan
Reading Co common.....	50	22 1/2	22 1/2	23 1/2	273	22 1/2	Feb	24 1/2	Jan
Scott Paper Co.....	50	73 3/4	73 3/4	75	540	72 1/2	Jan	76 1/2	Jan
Smith Kline & French Lab.....	33 1/2	99 1/4	99 1/4						

CANADIAN MARKETS

RANGE FOR WEEK ENDED FEBRUARY 6

Par	Low	High	Low	High	Low	High	No.	Low	High
Texas Canada Ltd	90 1/2	90 1/2	78	90 1/2	Feb	90 1/2	Feb		
Traders Finance Corp class A	39 1/4	40 1/4	1,930	38 1/4	Feb	44	Jan		
5% cum red pd	38 1/2	38 1/2	200	38 1/2	Feb	42	Jan		
Trans-Canada Corp Fund	10	25	350	25	Feb	25	Feb		
Trans Mountain Oil Pipe Line Co	12 1/2	13 1/2	4,865	12 1/2	Jan	13 1/2	Jan		
Union Gas of Canada Ltd	16 1/2	17 1/2	2,600	15 1/2	Jan	17 1/2	Jan		
Waterman Pen Co Ltd (L E)	6.00	6.00	317	5 1/2	Jan	7	Jan		
Westco Products Ltd	14 1/4	14 1/4	100	14 1/4	Jan	15 1/4	Jan		
Woods Mfg Co Ltd	39	39	100	39	Feb	39	Feb		
Mining and Oil Stocks									
Advocate Mines Ltd	3.50	3.60	500	3.30	Jan	3.60	Feb		
Algonquin Uranium Mines Ltd	15	15	150	15	Feb	16 1/4	Jan		
Alscope Exploration Ltd	25c	27 1/2c	16,403	19c	Jan	27 1/2c	Feb		
Alta Mines Ltd	15c	16 1/2c	16,500	10 1/2c	Jan	18c	Jan		
American Uranium Mines Ltd	5c	6c	9,600	4c	Jan	5c	Jan		
Anacon Lead Mines Ltd	1.02	1.14	24,700	72c	Jan	1.15	Jan		
Antonitan Mining Corp Ltd	10c	10c	11,000	8 1/2c	Jan	12c	Jan		
Arno Mines Ltd	6c	a2c	180						
Atlas Sulphur & Iron Co Ltd	6c	6c	1,500	5c	Jan	6c	Feb		
Augustus Exploration Ltd	72c	67c	115,776	56c	Jan	80c	Feb		
Aul-Metal Mines Ltd	10c	10 1/2c	32,000	10c	Jan	13c	Jan		
Balley Selburn Oil & Gas Ltd of A	25c	25c	550	9.90	Jan	10 1/2	Jan		
Baker Talc Ltd	71c	67c	415,250	25c	Feb	33c	Jan		
Bateman Bay Mining Co	4 1/2c	9c	10,500	4 1/2c	Feb	7c	Jan		
Beatrice Red Lake Gold Mines Ltd	60c	83c	444,000	42c	Jan	83c	Feb		
Bellechase Mining Corp Ltd	7 1/2c	11c	15,000	6c	Jan	11c	Feb		
Belle-Chibougamau Mines Ltd	64c	64c	600	64c	Feb	70c	Jan		
Bluewater Oil & Gas Ltd	49c	44c	78,284	33c	Jan	60c	Jan		
Bonnyville Oil & Refining Corp	12c	13c	3,500	7 1/2c	Jan	15c	Jan		
Bouzan Mines Ltd	63c	65c	1,500	63c	Jan	65c	Jan		
Burnt Hill Tungsten Mines Ltd	14c	18c	11,000	10 1/2c	Jan	18c	Feb		
Calaca Petroleum Ltd	25c	2.00	2,000	1.07	Jan	1.15	Jan		
Calgary & Edmonton Corp Ltd	32 1/2	33 1/2	2,125	28 1/2	Jan	34	Jan		
Calumet Uranium Mines Ltd	45c	45c	100	5 1/2c	Jan	6c	Jan		
Campbell Chibougamau Mines Ltd	8.90	8.90	1,750	7.35	Jan	8.90	Jan		
Canadian Collieries Resources Ltd com	23 1/2	23 1/2	200	5 1/2c	Jan	5 1/2c	Jan		
Canadian Devonian Petroleum Ltd	5.65	5.90	300	5.65	Feb	5.80	Jan		
Canadian Homestead Oils Ltd	1.65	1.65	1,865	1.65	Feb	1.86	Jan		
Canadian Nickel Mines Ltd	9c	9c	17,500	6c	Jan	9c	Jan		
Canorama Explorations Ltd	15c	15c	10,765	15c	Feb	23c	Jan		
Canuba Mines Ltd	10c	10c	10,400	8c	Jan	11c	Jan		
Capital Lithium Mines Ltd	11c	10c	26,100	8c	Jan	28c	Feb		
Cartier Quebec Explorations Limited	25c	25c	21,570	21c	Jan	28c	Feb		
Cassiar Asbestos Corp Ltd	11	11	1,650	9.75	Jan	11 1/4	Jan		
Central-Del Rio Oils Ltd	8.35	8.65	800	8.30	Jan	9.15	Jan		
Central Manitoba Mines Ltd	7c	7c	675	7c	Feb	9 1/2c	Jan		
Chibougamau Jaculet Ltd	75c	72c	5,200	65c	Jan	74c	Jan		
Chipman Lake Mines Ltd	9 1/2c	11 1/2c	10,500	7c	Jan	11 1/2c	Feb		
Cleveland Copper Corp Ltd	13c	17c	169,500	12c	Jan	17c	Feb		
Compagnie Miniere L'Ungava	12c	14c	6,500	12c	Feb	16c	Jan		
Consol Bi-Ore Mines Ltd	10c	10c	6,000	6c	Jan	10c	Jan		
Consol Central Cadillac Mines Ltd	7 1/2c	7 1/2c	2,000	6c	Jan	7 1/2c	Feb		
Consolidated Denison Mines Ltd	12 1/2	13	1,543	12 1/2	Jan	14 1/2	Jan		
Class B warrants	3.15	3.15	200	3.15	Feb	3.15	Feb		
Consolidated Halliwell Ltd	90c	95c	7,000	62c	Jan	95c	Feb		
Consolidated Quebec Yellowknife Mines Ltd	7c	7 1/2c	4,550	6c	Jan	7 1/2c	Feb		
Copper Rand Chib Mines Ltd	2.23	2.27	400	2.25	Jan	2.27	Feb		
Courner Mining Co Ltd	10c	10c	2,000	8 1/2c	Jan	10c	Jan		
Dolsan Mines Ltd	8 1/2c	9c	3,000	6c	Jan	9 1/2c	Jan		
Dome Mines Ltd	18 1/2	18 1/2	625	17 1/4	Jan	19	Jan		
Duval Copper Co Ltd	23c	24c	1,200	21c	Jan	25c	Jan		
East Sullivan Mines Ltd	2.30	2.40	1,600	2.05	Jan	2.40	Feb		
Elder Mines Ltd	1.14	1.14	2,000	1.07	Jan	1.20	Jan		
El Sol Gold Mines Ltd	all 1/2c	all 1/2c	300	11 1/2c	Jan	12c	Jan		
Empire Oil & Minerals Inc	8 1/2c	10c	5,500	8 1/2c	Jan	10 1/2c	Jan		
Fab Metal Mines Ltd	14c	15c	7,000	13c	Jan	15c	Jan		
Falconbridge Nickel Mines Ltd	28 1/2	28 1/2	370	28 1/2	Feb	29	Jan		
Fano Mining & Exploration Inc	8c	8 1/2c	13,500	7c	Jan	9 1/2c	Jan		
Fatima Mining Co Ltd	90c	96c	1,000	90c	Jan	1.10	Jan		
Fontana Mines (1945) Ltd	5 1/2c	5 1/2c	2,250	4c	Jan	6c	Jan		
Frisher Ltd	1.95	1.95	700	1.95	Feb	1.95	Feb		
Fundy Bay Copper Mines Ltd	75c	78c	31,000	5c	Jan	9c	Feb		
Futurity Oils Ltd	4c	4 1/2c	6,000	4 1/2c	Jan	4 1/2c	Jan		
Gateway Oils Ltd	20c	20c	200	19 1/2c	Jan	20c	Jan		
Geo Mines Ltd	35c	37c	1,500	35c	Jan	37c	Jan		
Glacier Mining Ltd	68c	65c	14,900	60c	Jan	80c	Jan		
Golden Age Mines Ltd	8c	8c	1,000	5 1/2c	Jan	10c	Jan		
Gui-Por Uran Mines & Metals Ltd	18	18 1/4	965	17 1/4	Jan	18 1/4	Jan		
Gunnar Mines Ltd	a6.35	a6.35	60	6.60	Jan	7.25	Jan		
Warrants	6 1/2c	7c	78,100	4c	Jan	7 1/2c	Jan		
Haitian Copper Corp Ltd	8c	8c	2,000	7c	Jan	8c	Feb		
Heva Gold Mines Ltd	2.50	2.50	100	2.50	Feb	2.50	Feb		
Hillicrest Collieries Ltd	31 1/4	32	2,850	30 1/2	Jan	33 1/2	Jan		
Hollinger Consol Gold Mines Ltd	19c	20c	16,000	15c	Jan	25c	Jan		
International Ceramic Mining Ltd	53c	51c	99,700	42c	Jan	58c	Jan		
Iso Uranium Mines Ltd	19 1/2	20 1/4	800	19 1/2	Jan	20 1/2	Jan		
Kerr-Addison Gold Mines Ltd	80c	84c	3,200	80c	Jan	84c	Feb		
Kirkland Minerals Corp Ltd	8 1/2c	10c	15,500	6 1/2c	Jan	10c	Jan		
Kontifor Lead & Zinc Mines Ltd	a29 1/2	a29 1/2	25	26	Jan	30	Jan		
Labrador Min & Explor Co Ltd	5c	5 1/2c	7,000	5c	Jan	7c	Jan		
Lingside Copper Mining Co Ltd	15c	17c	27,400	13c	Jan	17 1/2c	Jan		
Long Island Petroleum Ltd	9 1/2c	12c	12,500	9 1/2c	Feb	12c	Feb		
Louvicourt Goldfield Corp	16c	18c	49,500	15c	Jan	18c	Jan		
Marple Exploration Ltd	93 1/2	93 1/2	300	90 1/2	Jan	94	Jan		
McIntyre-Porcupine Mines Ltd	41c	41c	1,000	32c	Jan	41c	Feb		
McKenzie Red Lake Gold Mines Ltd	1.12	1.22	14,300	99c	Jan	1.15	Jan		
Merrill Island Mining Ltd	50c	55c	14,100	46c	Jan	55c	Jan		
Mid-Chibougamau Mines Ltd	14c	14c	500	13c	Jan	14c	Jan		
Mogador Mines Ltd	1.20	1.30	4,600	85c	Jan	1.72	Jan		
Molybdenite Corp of Canada Ltd	16c	17c	1,000	13c	Jan	20c	Jan		
Montpre Mining Co Ltd	70c	69c	46,600	65c	Jan	75c	Jan		
Montguy Explorations Ltd	30c	31c	3,500	30c	Jan	31c	Feb		
Nama Creek Mines Ltd	3.95	3.95	200	3.95	Feb	3.95	Feb		
National Petroleum Corp Ltd	16c	20c	337,700	7c	Jan	20c	Feb		
New Pormaque Mines Ltd	9 1/2c	10c	7,000	7 1/2c	Jan	10c	Feb		
New Goldvue Mines Ltd	1.35	1.42	400	1.05	Jan	1.49	Jan		
New Hosco Mines Limited	6c	6c	1,500	5c	Jan	8c	Jan		
New Jack Lake Uranium Mines Ltd	7 1/2c	8c	14,000	7 1/2c	Jan	9c	Jan		
New Pacific Coal & Oils Ltd	86c	93c	6,800	86c	Feb	1.02	Jan		
New Santiago Mines Ltd	7c	8c	10,000	5c	Jan	8c	Jan		
New Spring Mines Oil & Minerals Ltd	5c	6c	6,000	5c	Jan	6c	Jan		
New Vinay Mines Ltd	60c	64c	28,900	46c	Jan	65c	Jan		
Nocana Mines Ltd	9c	10 1/2c	7,500	6c	Jan	10 1/2c	Feb		
Normetal Mining Corp Ltd	3.60	3.60	300	3.40	Jan	3.60	Feb		
North American Asbestos Corp	15c	16c	5,150	11c	Jan	16c	Feb		
North American Rare Metals Ltd	50c	50c	1,500	45c	Jan	54c	Jan		
North Canadian Oils Ltd	4.40	4.50	300	4.40	Feb	4.45	Feb		
Northspan Uranium Mines Ltd	1.90	2.01	1,300	1.90	Feb	2.30	Jan		
Obalaki (1945) Ltd	14c	15 1/2c	23,150	14c	Jan	20c	Jan		
Okalaka Oils Ltd	1.23	1.23	900	1.23	Feb	1.32	Jan		
Opemiska Explorers Ltd	19 1/2c	19c	3,500	17c	Jan	22c	Jan		
Opemiska Copper Mines (Quebec) Ltd	1.22	1.39	119,100	1.01	Jan	1.41	Jan		
Orchan Uranium Mines Ltd	72c	72c	1,000	72c	Feb	72c	Feb		
Pamour Porcupine Mines Ltd	21c	21c	1,000	21c	Jan	23c	Jan		
Partridge Canadian Exploration Ltd	42c	45c	12,800	41c	Jan	49c	Jan		
Paudash Lake Uranium Mines Ltd	49c	58c	32,700	30c	Jan	64c	Jan		
Pennbec Mining Corp	6c	6c	500	5c	Jan	6c	Jan		
Pitt Gold Mining Co Ltd	10c	12c	25,000	9c	Jan	12c	Feb		
Porcupine Prime Mines Ltd	86c	96c	121,650	87c	Jan	1.24	Jan		
Portage Island (Chib) Mines Ltd	33c	44c	4,100	33c	Feb	50c	Jan		
Warrants	2.99	3.00	2,100	2.99	Jan	3.30	Jan		
Provo Gas Producers Ltd	58c	59c	2,700	50c	Jan	63c			

CANADIAN MARKETS

RANGE FOR WEEK ENDED FEBRUARY 6

Table with multiple columns: Par, Low, High, and various market entries including British Columbia Electric, Canadian Pacific Railway, and various mining and industrial companies.

For footnotes see page 42.

CANADIAN MARKETS

RANGE FOR WEEK ENDED FEBRUARY 6

	Par	Low	High	Low	High	Par	Low	High	Low	High			
Glacier Mining	37c	33c	38c	104,625	30c Jan	38c Feb	2.85	2.85	3.05	2,269	2.66 Jan	3.05 Feb	
Glenn Uranium Mines	10 1/2	10c	10 1/2	7,600	10c Jan	12c Jan	1	35c	31c	38c	42,500	25c Jan	55c Jan
Gold Eagle Mines	1	18c	20c	4,500	18c Jan	20 1/2c Jan	1	11c	11c	14c	40,900	11c Jan	16c Jan
Gold Eagle Gold	31 1/2c	30c	34c	127,295	27c Jan	40c Jan	20	23	22	24	950	21 1/2c Jan	23c Feb
Golden Mantion Mines	27c	26c	30c	22,300	22c Jan	32c Jan	1.19	1.19	1.25	9,400	1.19 Jan	1.47 Jan	
Goldfields Uranium	33c	33c	36c	235,200	32c Jan	42c Jan	1	43	41 1/2	43 1/2	5,194	35 1/2c Jan	43 1/2c Feb
Goodyear Tire Canada common	50	190	191	285	185 Jan	191 Feb	1	2.84	2.80	2.95	44,440	2.55 Jan	2.95 Feb
4% preferred	50	46 1/2	46 1/2	145	46 1/2 Jan	48 Jan	1	1.05	1.05	1.05	200	92c Jan	1.10 Jan
Gordon Mackay class A	6 1/2	6 1/2	6 1/2	450	6 1/2 Jan	8 Jan	1	9 1/2c	9c	11c	16,050	9c Feb	12c Jan
Grafton class A	15 1/4	15 1/4	15 1/4	15	15 1/4 Feb	17 Jan	10	14 1/2	14 1/2	14 1/2	100	14 1/2c Jan	14 1/2c Feb
Grandroy Mines	29 1/2c	29c	32c	133,057	20c Jan	33c Feb	1	3 1/2c	3 1/2c	4c	22,000	3 1/2c Jan	4c Jan
Granduc Mines	1	1.80	1.92	6,450	1.54 Jan	1.92 Feb	1	1.04	1.04	1.07	8,775	1.04c Jan	1.12c Jan
Great Lakes Paper	39	38 1/2	39 1/2	1,700	3 1/2 Jan	39 1/2c Feb	1	8 1/2c	8 1/2c	9c	7,525	7 1/2c Jan	10c Jan
Great Lakes Power common	29 1/2	26 1/2	30 1/2	4,665	23 1/2 Jan	30 1/2 Feb	1	21	21	22	233	21c Feb	22 1/2c Jan
Preferred	25	24 1/2	24 1/2	40	23 1/2 Jan	26 Jan	1	13 1/4	13	13 1/4	1,625	12 1/2c Jan	13 1/2c Jan
Great Northern Gas common	1	6	6 1/4	1,875	5 1/2 Jan	6 1/4 Jan	1	95	93	95	251	93c Feb	96c Jan
Warrants	50	2.95	2.90	3,000	2.90 Jan	3.35 Jan	1	36c	35c	37c	61,525	27c Jan	42c Jan
\$2.80 preferred	50	40 1/2	40 1/2	185	40 1/2 Feb	41 1/2 Feb	1	14c	12 1/2c	14c	12,350	10c Jan	15c Jan
Class B warrants	50	3.00	3.00	1,200	3.00 Jan	3.30 Jan	1	12c	12c	15c	12,600	11c Jan	15c Feb
Great Plains Devcon	1	18	18 1/2	1,360	18 Jan	21 1/2 Jan	1	1.17	1.17	1.29	83,490	1.07 Jan	1.29 Feb
Great West Coal class A	1	6 1/2	6 1/2	475	5 1/2 Jan	6 1/4 Jan	1	35c	27 1/2c	40c	857,400	25 1/2c Jan	40c Feb
Greater Winnipeg Gas	9 1/2	9 1/2	9 1/2	395	45 Jan	54 Jan	1	12 1/2	12 1/2	13 1/4	91,523	10 1/2c Jan	13 1/4c Jan
Voting trust	9 1/2	9 1/2	9 1/2	1,264	9 1/2 Feb	10 1/2 Jan	1	128 1/2	124 1/2	130	7,070	106 1/2c Jan	133c Jan
Greyhawk Uranium	17c	15c	17c	77,200	15c Jan	20c Jan	1	18c	17c	18 1/2c	24,500	17c Jan	22c Jan
Greyhound Lines	1	12 1/2	13	1,760	12 1/2 Jan	13 Jan	1	4.50	4.50	4.50	130	4 1/2c Feb	5c Jan
Gridoll Freehold	9c	4.70	4.80	14,800	2.00 Jan	4.80 Feb	1	22c	21c	27c	92,900	15c Jan	28c Jan
Guaranty Trust	10	27	27	1,119	26 Jan	27 Feb	1	92 1/4	91 1/4	95	999	90 Jan	95 Feb
Rights	10	1.10	1.00	1,200	1.00 Feb	1.20 Feb	1	35c	35c	41c	136,600	27 1/2c Jan	45c Jan
Gulch Mines	9 1/2c	9 1/2c	10 1/2c	13,500	9c Jan	13c Jan	1	10c	10c	12c	28,853	8 1/2c Jan	12 1/2c Jan
Gulf Lead Mines	1	10c	9c	4,000	8c Jan	11c Jan	1	34c	31c	37c	72,225	27c Jan	37c Feb
Gunnar Mines	1	18	17 1/2	18 1/4	30,037	17 1/2 Jan	1	3.35	2.20	3.35	34,611	2.20 Feb	3.35 Jan
Warrants	50	6.10	6.00	10,210	6.00 Feb	7.65 Feb	1	50c	18c	19c	12,100	17 1/2c Jan	25c Jan
Gwillim Lake Gold	1	8c	9 1/2c	30,500	8c Feb	8 1/2c Jan	1	15c	15c	20c	1,750	8 1/2c Jan	32c Jan
Typsum Line & Alab	43 1/4	42	43 1/4	23,683	38 1/4 Jan	45 Jan	1	1.15	1.10	1.23	29,950	1.00 Jan	1.23 Feb
Hallnor Mines	1	2.00	2.00	500	2.00 Feb	2.00 Feb	1	48	48	48	115	47 1/2c Jan	49c Jan
Hamilton Cotton common	1	16	16	100	15 Jan	16 Feb	1	10c	10c	11 1/2c	22,500	10c Jan	12c Jan
Harding Carpets	1	9 1/4	9 1/4	225	8 1/4 Jan	9 1/2 Jan	1	10c	10c	11 1/2c	791	13 1/2c Jan	14 1/2c Jan
Hard Rock Gold Mines	11 1/2c	10 1/2c	12c	10,700	10 1/2c Feb	14c Jan	1	77c	75c	82c	42,300	69c Jan	83c Jan
Harrison Minerals	1	20c	20c	56,900	15c Jan	25c Jan	1	80c	80c	82c	7,300	80c Feb	90c Jan
Hasaga Gold Mines	19 1/2c	19 1/2c	20c	2,005	18 1/2c Jan	20c Jan	1	1.60	1.50	1.60	7,409	1.35 Jan	1.65 Jan
Head of Lakes Iron	1	9 1/2c	10c	2,000	8 1/2c Jan	11c Jan	1	32c	31c	33c	2,200	35c Jan	49c Feb
Headway Red Lakes	51c	50c	52c	21,800	48c Jan	58c Jan	1	2.45	2.42	2.70	56,350	2.35 Jan	3.25 Jan
Heath Gold Mines	1	8c	8c	14,600	7 1/2c Jan	9c Jan	1	7 1/2c	7 1/2c	8c	13,000	7 1/2c Feb	8c Jan
Hees (Geo H) & Co	6 1/2c	6 1/2c	6 1/2c	1,770	6c Jan	7 1/2c Jan	1	14	14	14 1/2	2,850	13 1/2c Jan	14 1/2c Jan
Hendershot Paper common	100	4.25	4.25	450	4.00 Jan	5 1/2c Jan	1	16 1/2c	16 1/2c	18c	53,800	14 1/2c Jan	21c Jan
Preferred	100	7c	7c	25	7c Feb	7c Feb	1	26 1/4	26	26 1/4	547	22 1/2c Jan	26c Jan
Heva Gold Mines	1	6 1/2c	6c	15,000	5 1/2c Jan	6c Jan	1	25 1/2	25 1/2	26	319	22 1/2c Jan	26c Jan
Highland Bell	1	1.77	1.80	1,200	1.81 Jan	1.80 Jan	1	40 1/2	40 1/2	40 1/2	311	40c Jan	40 1/2c Jan
Highwood Sarsac Oils	20 1/2	35c	33 1/2c	30,482	27c Jan	37c Jan	1	36	36	36	100	36c Feb	47c Jan
Hinde & Dauch Canada	49	49	49	250	47c Jan	50 Jan	1	92c	84c	93c	45,918	80c Jan	93c Feb
Hi Tower Drilling	6 1/4	6 1/4	7 1/4	62	6 1/4 Jan	7 1/4 Jan	1	18 1/4	18 1/4	18 1/4	1,225	17 1/2c Jan	18 1/2c Jan
Hollinger Consol Gold	33	31	32	6,550	31 Jan	33 1/2 Jan	1	103	92	103	3,904	89 1/2c Jan	103c Feb
Home Oil Co Ltd	1	19 1/2	19 1/2	5,622	19 1/2 Jan	21 Jan	1	75c	65c	85c	287,912	65c Feb	1.04 Jan
Class A	1	19	19 1/2	3,119	19 Jan	20 1/2 Jan	1	50c	45c	52c	9,061	45c Jan	52c Jan
Class B	1	43 1/4	43 1/4	470	40 Jan	44 1/2 Jan	1	36	36	36	100	36c Feb	47c Jan
Howard Smith Paper common	43 1/4	43 1/4	44 1/2	470	40 Jan	44 1/2 Jan	1	36	36	36	100	36c Feb	47c Jan
Hoyle Mining	4.75	4.75	5.10	11,625	4.25 Jan	5.10 Feb	1	92c	84c	93c	45,918	80c Jan	93c Feb
Hudson Bay Mining & Smelting	62 1/4	61 1/4	62 1/2	3,336	57 1/4 Jan	62 1/2 Feb	1	18 1/4	18 1/4	18 1/4	1,225	17 1/2c Jan	18 1/2c Jan
Hudson Bay Oil	19 1/4	19 1/4	20 1/4	5,544	19 Jan	21 1/4 Jan	1	5	4	4	100	4c Feb	48 1/2c Jan
Hugh Pan Porcupine	1	1.6c	1.9c	1,666	17c Jan	20c Jan	1	103	92	103	3,904	89 1/2c Jan	103c Feb
Humber Oils	1	1.8c	1.88	500	1.8c Feb	2.00 Jan	1	75c	65c	85c	287,912	65c Feb	1.04 Jan
Huron & Erie Mgt	20	52	52	230	49 Jan	53 Jan	1	50c	45c	52c	9,061	45c Jan	52c Jan
Imperial Bank	10	68	65 1/4	68	62 Jan	68 Feb	1	30c	30c	32c	135,000	16c Jan	32c Jan
Imperial Investment class A	10	11 1/2	10 1/2	3,510	10 1/2c Jan	12 1/2c Jan	1	15	14 1/2	15 1/4	1,765	14 1/2c Feb	15 1/4c Jan
Imperial Life Assurance	10	87 1/4	87	300	77 1/2c Jan	92 Jan	1	11 1/2c	11 1/2c	13 1/2c	25,500	9c Jan	14c Jan
Imperial Oil	1	44 1/2	44 1/2	12,570	44 1/2c Jan	46 1/2c Jan	1	20	27 1/2	27 1/2	80	27 1/2c Jan	27 1/2c Feb
Imperial Tobacco of Canada ordinary	14 1/2	14	14 1/2	4,810	13 1/2c Jan	14 1/2c Feb	1	5.00	4.95	5.00	175	4.95 Feb	5 1/2c Jan
Indian Lake Gold	1	8 1/2c	7 1/2c	9c	6c Jan	9 1/2c Jan	1	3.65	3.65	4.00	9,300	3.00 Jan	4.15 Jan
Industrial Accent Corp Ltd common	39	36 1/2	39	3,495	36 1/2c Jan	39 1/2c Jan	1	18	18	19	1,465	16c Jan	19c Feb
Warrants	100	14	12 1/4	2,975	12 1/4c Feb	15 1/4c Jan	1	12c	12c	15c	840	10c Jan	20c Jan
Ingersoll Machine class A	1	5 1/2	5 1/2	7	4 1/2c Jan	7 1/2c Jan	1	15c	15c	15c	1,000	13 1/2c Jan	15c Jan
Inglis (John) & Co	1	11 1/4	11 1/4	787	11 1/4c Feb	11 1/4c Feb	1	15	15	15	100	15c Jan	15 1/2c Jan
Ingram & Bell preferred	10	19	18 1/2	19	17 1/2c Jan	20 1/2c Jan	1	28c	27c	30c	22,850	27c Jan	33c Jan
Inland Cement Co pfd.	10	6 1/2	6 1/2	7	6 1/2c Jan	7 1/2c Jan	1	9c	9c	9 1/2c	16,100	8c Jan	9 1/2c Feb
Inland Natural Gas common	1	2.65	2.60	2.95	1,400	2.60 Feb	1	45c	42c	51c	39,515	34c Jan	58c Jan
Warrants	1	65c	62c	70c	18,800	58c Jan	1	51 1/2c	51 1/2c	7c	13,650	5c Jan	7c Jan
Inspiration Mtn & Dev	1	23 1/4	23 1/4	100	23 Jan	24 1/2c Jan	1	30c	30c	32c	26,775	8c Jan	12c Jan
International Bronze Powders pfd.	1	89	82 1/4	90 1/4	11,271	63 Jan	1	50	40	42	38,600	31c Jan	42c Jan
International Nickel Co common	1	35	35	38 1/4	179	35 Feb	1	62c	62c	71c	78,850	38c Jan	73c Jan
International Petroleum	1	34c	33c	36c	37,300	27c Jan	1	26c	25c	26 1/2c	21,850	20c Jan	26 1/2c Feb
International Randwick Ltd	1	11	11 1/2	560	9 1/4c Jan	12 Jan	1	30c	30c	32c	1,180	26c Jan	34c Jan
Interprovincial Bldg Credits com.	1	21c	21c	21c	500	21c Feb							

CANADIAN MARKETS

RANGE FOR WEEK ENDED FEBRUARY 6

	Par	Low	High		Low	High	Par	Low	High
Ontario Loan & Debenture	10	27 1/4	28	400	26	Jan	28 1/2	Jan	31 1/4
Opemiska Copper	1	10	9.85	10 1/2	27.135	8.90	Jan	10 1/2	Feb
Orange Crush	3.50	3.50	3.50	100	3.25	Jan	3.50	Jan	3.50
Orenada Gold	1	10c	12c	4,500	9 1/2	Jan	12c	Jan	12c
Ormsby Mines	1	36c	32c	36c	13,100	32c	Jan	40c	Jan
Osisko Lake Mines	1	36c	36c	40c	16,500	36c	Jan	45c	Jan
Pacific Petroleum	1	16 1/4	16 1/4	17 1/2	9,152	16 1/2	Feb	18	Jan
Warrants	1	11 1/4	11 1/4	11 1/2	910	11 1/4	Jan	13	Jan
Page Hersey Tubes	20c	34	33 1/2	34 1/2	2,465	31	Jan	34 1/2	Feb
Pamour Petroleum	1	50c	59c	1,500	7,730	50c	Feb	60c	Jan
Pamour Petroleum	1	70c	74c	4,000	59c	Jan	75c	Jan	75c
Parmaque Mines	1	10c	11c	4,000	6 1/2	Jan	12c	Jan	12c
Parbes Mines	1	6c	6 1/2	9,500	5 1/2	Jan	7 1/2	Jan	7 1/2
Parbes Amalgamated Mines	1	49 1/2	45c	51c	27,400	45c	Feb	56c	Jan
Parker Drilling	1	3.50	3.50	3.60	300	3.50	Jan	4.00	Jan
Pater Uranium	1	60c	55c	65c	16,800	32c	Jan	65c	Feb
Patino of Canada	2	5.00	5.20	3,480	4.45	Jan	5.30	Jan	5.30
Warrants	1	2.00	2.15	14,714	1.15	Jan	2.15	Feb	2.15
Pato Consol Gold	1	3.40	3.25	3.40	2,362	3.25	Jan	3.45	Jan
Paymaster Consol	1	19c	18 1/2	20c	16,017	18 1/2	Jan	23c	Jan
PCB Exploration Ltd.	1	18c	20c	3,000	17c	Jan	20c	Feb	20c
Peerless Exploration	1	26 1/2	23 1/2	26 1/2	6,100	21c	Jan	26 1/2	Feb
Pemina Pipeline common	1.28	11 1/2	10 1/4	11 1/2	14,770	9 1/4	Jan	11 1/4	Jan
Preferred	50	48 1/4	47	48 1/4	275	45	Jan	48 1/4	Feb
Peoples Credit common	1	1.60	1.55	1.64	12,155	1.52	Jan	1.80	Jan
Perno Gas & Oil preferred	1	24c	22 1/2	25c	9,600	22 1/2	Jan	26c	Jan
Perron Gold Mines	1	1.65	1.55	1.71	9,600	1.30	Jan	1.71	Feb
Perron Oil & Mines	1	2.03	1.99	2.12	223,960	1.57	Jan	2.12	Feb
Petrol Oil & Gas	1	1.57	1.40	1.60	61,120	1.24	Jan	1.64	Jan
Phillips Oil Co Ltd.	1	1.57	1.40	1.60	61,120	1.24	Jan	1.64	Jan
Photo Engravers new	1	1.08	1.05	1.14	21,775	1.01	Jan	1.23	Jan
Pickle Crow Gold Mines	1	1.51	1.40	1.54	5,315	1.40	Feb	1.56	Jan
Pioneer Gold of British Columbia	1	7 1/2	7 1/2	8c	18,100	6c	Jan	8c	Feb
Pitch Ore Uranium	1	10 1/2	10 1/2	10 3/4	1,685	10 1/4	Jan	12	Jan
Placer Develop	1	39 1/4	37 1/2	39 1/4	3,650	36 1/2	Jan	39 1/2	Jan
Powell River	1	66 1/4	65 1/4	67	905	61 1/4	Feb	67	Feb
Powell Rouyn Gold	1	2.90	2.85	2.95	1,700	2.85	Jan	3.55	Jan
Power Corp	1	4.90	4.85	5.00	8,675	4.50	Jan	5 1/2	Jan
Prairie Oil Roy	1	9 1/2	9c	9 1/2	3,500	9c	Jan	12c	Jan
Prairie Pipe Mig	1	5 1/4	5 1/4	5 3/4	3,175	4 1/4	Jan	6 1/4	Jan
Premier Border Gold	1	135	135	136	70	135	Feb	136	Feb
Premier Iron Ore	20c	1.10	1.10	1.10	70	1.10	Jan	1.10	Jan
Premier Tube	100	1.10	1.10	1.10	70	1.10	Jan	1.10	Jan
President Electric	1	6.35	6.30	6.65	4,900	6.25	Jan	6.80	Jan
Preston East Dome	1	4.40	4.20	4.65	4,200	4.20	Feb	5.00	Jan
Pronto Uranium Mines	1	99c	90c	1.03	12,800	90c	Feb	1.10	Jan
Prospectors Airways	1	3.05	2.95	3.10	23,195	2.95	Feb	3.30	Feb
Provo Gas Producers Ltd.	1	9 1/2	9c	10 1/2	37,700	9c	Jan	12c	Jan
Purdex Minerals Ltd.	1	55c	51c	57c	60,263	49c	Jan	64c	Jan
Quebec Ascot Copper	1	56c	55c	59c	13,920	49c	Jan	63c	Jan
Quebec Chibougamau Gold	1	2c	30c	34c	162,032	25 1/2	Jan	34c	Feb
Quebec Copper Corp.	1	7c	6 1/2	7c	13,900	6c	Jan	7 1/2	Jan
Quebec Labrador Develop	1	4.50	4.50	4.75	1,100	4.35	Jan	4.80	Jan
Quebec Manitou Mines	1	17c	17c	17c	2,000	14 1/2	Jan	17c	Jan
Quebec Metallurgical	1	88c	80c	95c	26,063	80c	Jan	95c	Jan
Quebec Natural Gas	1	20 1/4	20 1/4	21 1/4	2,969	20 1/4	Feb	22 1/4	Jan
Queenston Gold Mines	1	19 1/2	18 1/2	23c	55,669	15c	Jan	23c	Feb
Quemont Mining	1	12 1/4	12 1/4	13 1/2	12,210	11 1/2	Jan	13 1/2	Feb
Quonto Petroleum	1	10 1/2	10c	12c	14,291	8 1/2	Jan	12c	Feb
Radiore Uranium Mines	1	70c	49c	74c	226,400	44c	Jan	74c	Feb
Rainville Mines Ltd.	1	50c	49c	50c	11,200	43c	Jan	50c	Jan
Ranger Uranium	1	2.24	2.10	2.27	17,425	2.01	Jan	2.27	Jan
Rayrock Mines	1	66c	65c	68c	42,950	65c	Jan	75c	Jan
Reef Explorations	1	6 1/2	6 1/2	8c	20,700	6c	Jan	8c	Jan
Reeves Macdonald	1	1.26	1.25	1.25	100	1.25	Feb	1.55	Jan
Renable Mines	1	1.26	1.23	1.26	600	1.25	Jan	1.26	Feb
Rexspar Uranium	1	37c	37c	39 1/2	10,450	36c	Jan	56c	Jan
Richwell	1	1.55	1.44	1.55	52,883	1.16	Jan	1.55	Feb
Rio Rupinunt Mines	1	9 1/2	9 1/2	16c	4,166	18c	Feb	18c	Feb
Rix Athabasca Uranium	1	60c	60c	63c	9,800	60c	Feb	77c	Jan
Robertson Mig \$1 pfd.	1	16 1/2	16 1/2	17	125	16 1/2	Jan	17 1/2	Jan
Roche Mines	1	23c	20c	23c	97,900	19c	Jan	24c	Jan
Rockwin Mines	1	38c	37c	39c	14,100	35c	Jan	46c	Jan
Rocky Petroleum Ltd.	50c	13c	13c	13 1/2	46,896	10c	Jan	14c	Jan
Roe (A V) Can Ltd.	1	100	12 1/2	12 1/2	10,940	12	Jan	13 1/2	Jan
Preferred	100	100	100	100	99 1/4	100	Jan	100	Jan
Rowan Consol Mines	1	9 1/2	9 1/2	11c	42,733	9 1/2	Jan	14 1/2	Jan
Royal Bank of Canada	10	78	76 1/4	78 1/4	4,754	75 1/2	Jan	78 1/4	Feb
Royalite Oil common	1	10 1/2	10 1/2	11	1,195	10 1/2	Jan	11 1/2	Feb
Preferred	25	23	23	23	255	23	Jan	23 1/2	Jan
Russell Industries	1	10 1/4	10 1/4	11 1/4	2,010	10 1/4	Jan	11 1/4	Jan
St Lawrence Cement class A	1	17 1/2	16 1/2	17 1/2	812	16 1/2	Feb	17 1/2	Jan
St Lawrence Corp com	1	18 1/4	17 1/2	18 1/4	12,280	18 1/4	Feb	18 1/4	Feb
5% preferred	100	98	98	99	370	97 1/2	Jan	99	Feb
St Maurice Gas	1	1.20	1.10	1.20	26,700	90c	Jan	1.25	Jan
Salada-Shirriff-Horsey common	1	38	35	38 1/4	9,054	29 1/2	Jan	38 1/4	Feb
5 1/2% series B pref.	25	70	65	70	313	68c	Jan	70c	Feb
Warrants	24 1/4	20 1/4	24 1/2	5,735	14 1/2	Jan	24 1/2	Feb	
San Antonio Gold	1	62c	61c	63c	9,184	60c	Jan	68c	Feb
Sand River Gold	1	15c	14c	16c	99,200	14c	Jan	18c	Jan
Sapphire Petroleum	1	1.10	1.10	1.19	7,150	94c	Jan	1.35	Jan
Debentures	1	48	48 1/4	40	42	42	Jan	55	Jan
Satellite Nickel	1	72c	59c	80c	56,325	55c	Jan	80c	Feb
Scurry Railway Oils Ltd.	50c	1.92	1.90	2.01	23,120	1.80	Jan	2.58	Jan
Scythos common	1	13 1/2	13 1/2	14	425	12	Jan	13 1/2	Feb
Security Freshhold	1	7.00	6.90	7.00	4,400	6.60	Jan	7.30	Jan
Shawinigan Water & Power com.	1	31 1/2	31 1/2	33	3,368	31 1/2	Jan	35	Feb
Class B preferred	50	35	35 1/2	35	350	35	Feb	35 1/2	Feb
Class A preferred	50	40	40 1/2	40	400	40 1/2	Jan	48	Jan
Sheep Creek Gold	50c	1.09	1.09	1.10	4,300	95c	Jan	1.15	Jan
Sherritt Gordon	1	4.20	4.10	4.25	31,721	4.00	Jan	4.60	Jan
Sicks Breweries common	1	35	35	35 1/2	98	32 1/2	Jan	36 1/2	Jan
6% preferred	5	4.95	4.95	5.00	2,630	4.90	Jan	5.00	Jan
Sigma Mines Quebec	1	4.15	4.15	4.25	600	4.15	Feb	4.35	Jan
Silknet preferred	40	38	38	38	25	38	Feb	38	Feb
Silver Miller Mines	1	62c	58c	63c	13,256	56c	Jan	65c	Jan
Silver Standard Mines	50c	23c	19c	23c	7,500	18c	Jan	23c	Feb
Silverwood Dairies class A	1	12	11 1/2	12	1,215	11 1/2	Jan	12	Feb
Simpsons Ltd.	1	34 1/2	33 1/4	34 1/2	4,919	32	Jan	35	Jan
Sisco Mines Ltd.	1	71c	68c	72c	14,700	65c	Jan	73c	Jan
S K D Manufacturing	1	1.25	1.25	1.700	1,700	1.15	Jan	1.65	Jan
Slater common	1	26 1/4	26 1/4	150	26 1/4	26 1/4	Feb	28 1/2	Jan
Slocan Van Oil	17 1/2	16c	18c	38,000	16c	Jan	19c	Jan	
Souris Valley Oil	1	10c	8c	11 1/2	36,200	8c	Feb	11 1/2	Feb
Southern	1	69	68	69 1/2	675	63 1/2	Jan	70	Jan
Southern Union Oils	1	2.20	2.20	2.30c	164,400	24c	Jan	38c	Jan
Spartan Air Services	1	2.20	2.20	2.25	7	6 1/4	Jan	7 1/4	Jan
Warrants	1	2.20	2.20	2.25	155	2.00	Jan	2.50	Jan
Spooner Mines & Oils	30c	20c	19 1/2	21c	49,830	16c	Jan	22c	Jan
Stadacona Mines	1	12 1/2	11 1/2	14c	64,218	10c	Jan	20c	Jan
Stand Paving & Materials	1	50	50	52	2,695	47 1/2	Jan	52	Feb
Rights	1	2.00	2.00	2.30	8,403	1.35	Feb	2.00	Jan
Stanleigh Uranium Corp.	1	1.05	1.03						

NATIONAL LIST OF OVER-THE-COUNTER SECURITIES

Quotations for Friday, February 6

The following bid and asked quotations are obtained from the National Association of Securities Dealers, Inc., and other selected sources. They do not represent actual transactions. They are intended as a guide to the range within which these securities could have been sold (indicated by the "bid") or bought (indicated by the "asked") at the time of compilation. Origin of any quotation furnished on request. The "National" list is composed of securities which have a wide national distribution.

Industrials and Utilities

Table listing various industrial and utility companies with columns for Par, Bid, and Ask prices. Includes companies like Aerovox Corp, Air Products Inc, American Box Board Co, etc.

Table listing various industrial and utility companies with columns for Par, Bid, and Ask prices. Includes companies like Grinnell Corp, Grollier Society, Gulf Sulphur Corp, etc.

Table listing various industrial and utility companies with columns for Par, Bid, and Ask prices. Includes companies like Ralston Purina Co, Rare Metals Corp of America, etc.

Table listing various industrial and utility companies with columns for Par, Bid, and Ask prices. Includes companies like Tampax Inc, Tappan Stove Co, Tekoil Corp, etc.

Bank and Trust Companies

Table listing various bank and trust companies with columns for Par, Bid, and Ask prices. Includes companies like American Trust Co (SF), Bank of America N T & S A, etc.

Table listing various bank and trust companies with columns for Par, Bid, and Ask prices. Includes companies like Industrial Bk of Com (N Y), Industrial Natl Bk of Providence, etc.

For footnotes see preceding page.

NATIONAL LIST OF OVER-THE-COUNTER SECURITIES

Quotations for Friday, February 6

Mutual Funds

Table of Mutual Funds with columns for Fund Name, Par, Bid, Ask, and other financial details. Includes funds like Aberdeen Fund, American Business Shares, and various international and specialty funds.

Insurance Companies

Table of Insurance Companies with columns for Company Name, Par, Bid, Ask, and other financial details. Includes companies like Aetna Casualty & Surety, American Home Assurance Co, and various life insurance companies.

Obligations of Government Agencies

Figures after decimal point represent one or more 32nds of a point

Table of Government Agency Obligations with columns for Agency Name, Bid, Ask, and other financial details. Includes Federal Home Loan Banks and Federal Land Bank Bonds.

U. S. Certificates of Indebtedness & Notes

Figures after decimal point represent one or more 32nds of a point

Table of U.S. Certificates of Indebtedness & Notes with columns for Maturity, Bid, Ask, and other financial details. Includes certificates from 1959 to 1967.

Federal Intermediate Credit Bank Debentures

Table of Federal Intermediate Credit Bank Debentures with columns for Rate, Dated, Due, Bid, Ask, and other financial details.

Recent Security Issues

Table of Recent Security Issues with columns for Security Name, Bid, Ask, and other financial details. Includes issues like Barium Steel 5 1/2%, Burlington Industries 4 1/4%, and various corporate bonds.

United States Treasury Bills

Table of United States Treasury Bills with columns for Bill Name, Yield Price, Bid, Ask, and other financial details. Includes bills from February 13, 1959 to August 6, 1959.

FOOTNOTES FOR OVER-THE-COUNTER ISSUES

*No par value
a Net asset value
k Admitted to listing on the New York Stock Exchange
b Bid yield price

d Ex-rights
t New stock
x Ex-dividend
y When issued
w Ex-stock dividend

THE COURSE OF BANK CLEARINGS

Bank clearings this week will show an increase compared with a year ago. Preliminary figures compiled by us based upon telegraphic advices from the chief cities of the country, indicate that for the week ended Saturday, Feb. 7, clearings for all cities of the United States for which it is possible to obtain weekly clearings will be 8.5% above those of the corresponding week last year. Our preliminary totals stand at \$25,386,559,311 against \$23,389,033,185 for the same week in 1958. At this center there is a gain for the week ending Friday, of 6.3%. Our comparative summary for the week follows:

CLEARINGS—RETURNS BY TELEGRAPH

Week Ended Feb. 7—	1959	1958	%
New York	\$13,645,032,447	\$12,831,635,428	+ 6.3
Chicago	1,197,344,524	1,076,430,631	+11.2
Philadelphia	1,088,000,000	942,000,000	+15.5
Boston	737,202,258	645,613,044	+14.2
Kansas City	452,490,451	412,487,726	+12.1
St. Louis	382,100,000	332,400,000	+15.0
San Francisco	719,047,000	647,300,152	+11.5
Pittsburgh	430,150,430	441,707,759	+ 4.2
Cleveland	545,511,279	515,314,726	+ 5.9
Baltimore	398,299,028	362,128,944	+10.0
Ten cities, five days	\$19,635,177,417	\$18,207,018,410	+ 7.8
Other cities, five days	4,842,818,245	4,318,345,645	+12.1
Total all cities, five days	\$24,477,995,662	\$22,525,364,055	+ 8.6
All cities, one day	908,563,649	863,669,130	+ 5.2
Total all cities for week	\$25,386,559,311	\$23,389,033,185	+ 8.5

Complete and exact details for the week covered by the foregoing will appear in our issue of next week. We cannot furnish them today, inasmuch as the week ends Saturday and the Saturday figures are not available at time of going to press. Accordingly, in the above the last day of the week in all cases has to be estimated.

In the elaborate detailed statement, however, which we present further below, we are able to give final and complete results of the previous week—the week ended Jan. 31. For that week there was an increase of 16.4%, the aggregate clearings for the whole country having amounted to \$25,246,472,129 against \$21,691,267,790 in the same week in 1958. Outside of this city there was a gain of 13.8%, the bank clearings at this center showing an increase of 18.8%. We group the cities according to the Federal Reserve Districts in which they are located and from this we note that in the New York Reserve District the totals show an expansion of 17.8%, in the Boston Reserve District of 4.6% and in the Philadelphia Reserve District of 12.8%. In the Cleveland Reserve District the totals are larger by 4.6%, in the Richmond Reserve District by 7.5% and in the Atlanta Reserve District by 7.3%. In the Chicago Reserve District the totals record an improvement of 7.0%, in the St. Louis Reserve District of 10.3% and in the Minneapolis Reserve District of 11.1%. In the Kansas City Reserve District the totals register a gain of 17.4%, in both the Dallas and San Francisco Reserve Districts of 12.5%.

In the following we furnish a summary by Federal Reserve Districts:

SUMMARY OF BANK CLEARINGS

Week Ended Jan. 31—	1959	1958	Inc. or Dec. %	1957	1956
1st Boston—12 cities	847,964,105	799,760,239	+ 6.0	820,757,358	784,001,455
2nd New York	13,707,622,242	11,634,557,285	+17.8	12,119,280,266	10,937,548,710
3rd Philadelphia	1,136,387,279	1,007,161,439	+12.8	1,275,419,213	1,275,264,860
4th Cleveland	1,392,525,585	1,331,190,695	+ 4.6	1,473,033,119	1,345,059,424
5th Richmond	733,716,038	682,658,251	+ 7.5	697,904,592	646,588,235
6th Atlanta	1,294,844,634	1,201,018,417	+ 7.8	1,153,886,323	1,103,423,648
7th Chicago	1,594,865,595	1,491,097,819	+ 7.0	1,515,514,805	1,439,164,837
8th St. Louis	720,657,428	653,250,898	+10.3	688,213,960	691,285,105
9th Minneapolis	624,193,629	562,009,750	+11.1	527,830,124	510,980,852
10th Kansas City	721,457,536	614,493,101	+17.4	572,590,741	575,497,269
11th Dallas	591,465,593	525,802,335	+12.5	498,793,478	463,165,995
12th San Francisco	1,336,210,985	1,188,267,561	+12.5	1,147,451,197	1,160,926,513
Total—108 cities	25,246,472,129	21,691,267,790	+16.4	22,490,675,176	20,932,906,903
Outside New York City	11,968,670,483	10,517,979,416	+13.8	10,860,348,408	10,423,335,777

We now add our detailed statement showing the figures for each city for the week ended January 31 for four years:

Clearings at—	1959	1958	Inc. or Dec. %	1957	1956
First Federal Reserve District—Boston—					
Maine—Bangor	4,133,414	3,175,373	+30.2	2,610,110	3,093,037
Portland	5,897,560	6,990,772	-15.6	6,937,215	6,789,104
Massachusetts—Boston	699,705,512	664,629,334	+ 5.3	672,099,716	637,066,603
Fall River	3,403,388	2,962,913	+14.9	3,246,080	3,361,375
Lowell	1,410,024	1,382,499	+ 2.0	1,664,761	1,361,476
New Bedford	3,112,448	3,153,355	- 1.3	3,433,433	3,202,263
Springfield	14,291,642	13,324,270	+ 7.3	13,820,073	14,069,406
Worcester	12,093,772	10,316,654	+17.2	12,887,008	10,562,415
Connecticut—Hartford	42,681,483	40,396,196	+ 5.7	47,557,415	45,150,534
New Haven	25,317,121	21,147,964	+19.7	24,559,365	26,835,108
Rhode Island—Providence	32,977,800	29,827,000	+10.6	29,523,100	29,840,000
New Hampshire—Manchester	2,939,941	2,453,909	+19.8	2,419,082	2,670,134
Total (12 cities)	847,964,105	799,760,239	+ 6.0	820,757,358	784,001,455
Second Federal Reserve District—New York—					
New York—Albany	47,097,887	71,407,571	-34.0	68,505,014	24,300,162
Buffalo	141,062,175	129,714,781	+ 8.8	142,837,799	138,054,384
Elmira	2,750,578	2,868,434	- 4.1	2,683,841	3,040,661
Jamestown	3,102,712	2,912,334	+ 6.5	3,428,900	2,835,717
New York	13,277,801,646	11,173,288,374	+18.8	11,630,326,768	10,509,571,126
Rochester	43,211,250	39,445,277	+ 9.5	46,522,547	45,905,833
Syracuse	29,954,064	26,949,784	+11.2	26,449,822	25,332,312
Connecticut—Stamford (a)		32,536,648		39,280,469	*37,500,000
New Jersey—Newark	72,460,061	69,192,751	+ 4.7	76,773,085	75,273,379
Northern New Jersey	90,181,869	86,241,331	+ 4.6	82,492,021	85,735,136
Total (9 cities)	13,707,622,242	11,634,557,285	+17.8	12,119,280,266	10,937,548,710

Third Federal Reserve District—Philadelphia—

	1959	1958	Inc. or Dec. %	1957	1956
Pennsylvania—Allentown	1,545,665	1,501,449	+ 2.9	1,755,425	1,458,249
Bethlehem	1,878,964	2,055,230	- 8.6	2,062,225	2,211,820
Chester	2,058,851	1,730,085	+19.0	1,932,374	1,925,250
Lancaster	4,778,356	4,157,492	+14.9	4,172,643	4,683,743
Philadelphia	1,070,000,000	945,000,000	+13.2	1,214,000,000	1,206,000,000
Reading	3,850,780	3,722,418	+ 3.4	3,544,632	4,471,057
Scranton	6,315,753	5,970,828	+ 5.8	6,370,365	6,155,293
Wilkes-Barre	3,533,131	3,503,045	+ 0.9	3,548,311	3,839,000
York	6,096,072	6,238,982	- 2.3	6,695,940	6,061,779
Delaware—Wilmington	22,264,094	14,846,521	+49.9	15,684,109	18,103,289
New Jersey—Trenton	14,065,613	18,433,389	-23.7	16,653,169	19,594,360
Total (11 cities)	1,136,387,279	1,007,161,439	+12.8	1,275,419,213	1,275,264,860

Fourth Federal Reserve District—Cleveland—

	1959	1958	Inc. or Dec. %	1957	1956
Ohio—Canton	11,893,028	9,857,825	+20.7	11,019,578	10,616,809
Cincinnati	270,094,283	270,537,965	+ 2.1	277,457,184	260,246,612
Cleveland	568,851,840	518,495,298	+ 9.7	592,155,681	529,934,443
Columbus	53,344,500	52,917,900	+ 4.6	53,910,000	54,071,800
Mansfield	11,798,988	10,089,339	+16.9	11,069,896	8,249,950
Youngstown	12,755,687	14,002,417	- 8.9	14,500,658	14,887,067
Pennsylvania—Pittsburgh	455,787,049	455,289,931	+ 0.1	515,079,922	466,852,649
Total (7 cities)	1,392,525,585	1,331,190,695	+ 4.6	1,473,033,119	1,345,059,424

Fifth Federal Reserve District—Richmond—

	1959	1958	Inc. or Dec. %	1957	1956
West Virginia—Huntington	4,637,078	4,707,464	- 1.5	3,887,991	4,062,970
Virginia—Norfolk	17,484,000	21,315,318	-18.0	23,541,421	20,819,000
Richmond	216,522,024	186,917,405	+15.8	194,923,551	174,051,444
South Carolina—Charleston	8,770,043	8,392,441	+ 4.5	7,169,538	7,600,820
Maryland—Baltimore	355,330,504	330,756,528	+ 4.6	350,568,909	325,273,590
District of Columbia—Washington	130,972,389	121,569,095	+ 7.7	117,813,182	114,770,690
Total (6 cities)	733,716,038	682,658,251	+ 7.5	697,904,592	646,588,235

Sixth Federal Reserve District—Atlanta—

	1959	1958	Inc. or Dec. %	1957	1956
Tennessee—Knoxville	33,270,293	27,836,011	+19.5	28,273,790	27,953,021
Nashville	146,268,338	120,029,705	+21.9	114,774,870	143,132,849
Georgia—Atlanta	382,000,000	382,600,000	+ 0.2	356,800,000	337,880,000
Augusta	7,326,801	5,907,480	+24.0	7,022,710	6,338,947
Macon	5,059,173	4,696,982	+ 7.7	5,591,700	6,054,030
Florida—Jacksonville	266,607,669	254,087,904	+ 4.9	250,527,542	221,686,737
Alabama—Birmingham	217,789,691	186,217,544	+17.0	173,145,211	165,426,599
Mobile	13,781,278	12,885,833	+ 7.0	12,534,963	11,714,642
Mississippi—Vicksburg	1,020,792	601,045	+69.8	658,620	687,000
Louisiana—New Orleans	221,720,594	206,155,913	+ 7.6	204,556,916	183,105,807
Total (10 cities)	1,294,844,634	1,201,018,417	+ 7.8	1,153,886,323	1,103,423,648

Seventh Federal Reserve District—Chicago—

	1959	1958	Inc. or Dec. %	1957	1956
Michigan—Ann Arbor	2,317,804	2,566,271	- 9.7	3,069,108	2,424,831
Grand Rapids	16,230,748	18,819,155	-17.8	20,334,395	19,591,463
Lansing	9,135,608	10,010,061	- 9.7	10,596,785	10,932,660
Indiana—Fort Wayne	10,884,726	10,539,608	+ 3.3	15,040,846	11,734,000
Indianapolis	79,889,000	78,953,000	+ 1.2	82,516,000	82,141,000
South Bend	8,746,840	8,043,726	+ 8.7	9,002,363	9,823,562
Terre Haute	3,401,390	3,172,587	+ 7.2	3,794,282	3,778,681
Wisconsin—Milwaukee	148,235,188	129,574,571	+14.4	133,422,735	130,121,563
Iowa—Cedar Rapids	7,837,934	6,498,390	+20.6	6,318,175	6,101,566
Des Moines	54,641,176	44,085,136	+23.9	49,341,968	43,157,860
Sioux City	19,072,211	15,001,640	+27.1	13,347,156	13,799,400
Illinois—Bloomington	3,136,768	2,183,365	+43.7	1,394,891	1,561,976
Chicago	1,193,369,089	1,125,133,427	+ 6.1	1,127,974,589	1,064,236,999
Decatur	7,772,654	8,342,488	- 8.3	7,971,043	7,559,899
Peoria	13,576,341	12,809,833	+ 6.0	14,702,404	14,136,400
Rockford	10,211,984	10,193,598	+ 0.2	11,020,978	9,910,220
Springfield	6,386,144	5,170,943	+23.5	5,867,279	5,923,600
Total (17 cities)	1,594,865,595	1,491,097,819	+ 7.0	1,515,514,805	1,439,164,837

Eighth Federal Reserve District—St. Louis—

	1959	1958	Inc. or Dec. %	1957	1956
Missouri—St. Louis	390,500,000	357,000,000	+ 9.4	351,400,000	360,200,000
Kentucky—Louisville	187,859,216	172,955,452	+ 8.6	205,292,945	208,195,700
Tennessee—Memphis	139,866,023	120,844,927	+15.7	129,019,405	120,452,740
Illinois—Quincy	2,432,189	2,450,519	- 0.8	2,501,610	2,436,600
Total (4 cities)	720,657,428	653,250,898			

FOREIGN EXCHANGE RATES

Pursuant to the requirements of Section 522 of the Tariff Act of 1930, the Federal Reserve Bank certifies daily to the Secretary of the Treasury the buying rate for cable transfers on the different countries of the world. We give below a record for the week just passed.

FOREIGN EXCHANGE RATES CERTIFIED BY FEDERAL RESERVE BANK TO TREASURY UNDER TARIFF ACT OF 1930
JANUARY 30, 1959 TO FEBRUARY 5, 1959, INCLUSIVE

Country and Monetary Unit	Noon Buying Rate for Cable Transfers in New York (Value in United States Money)					
	Friday Jan. 30	Monday Feb. 2	Tuesday Feb. 3	Wednesday Feb. 4	Thursday Feb. 5	
Argentina, peso—						
Free	.0151282	.0153093	.0152936	.0153445	.0153192	
Australia, pound	2.238047	2.239043	2.239043	2.238545	2.239292	
Austria, schilling	.0385154*	.0385154*	.0385154*	.0384883*	.0384765*	
Belgium, franc	.0200037	.0200062	.0200062	.0200062	.0200100	
Canada, dollar	1.031466	1.029687	1.028625	1.028359	1.027968	
Ceylon, rupee	.210560	.210660	.210660	.210623	.210660	
Finland, markka	.00311405*	.00311405*	.00311405*	.00311405*	.00311405*	
France (Metropolitan), franc	.00203784	.00203782	.00203778	.00203714	.00203784	
Germany, Deutsche mark	.239425	.239425	.239437	.239350	.239355	
India, rupee	2.10740	2.10740	2.10740	2.10685	2.10753	
Ireland, pound	2.809750	2.810000	2.810000	2.809375	2.810312	
Japan, yen	.00277912*	.00277912*	.00277912*	.00277912*	.00277912*	
Malaysia, Malayan dollar	.328904	.329004	.329004	.328970	.329004	
Mexico, peso	.0800560	.0800560	.0800560	.0800560	.0800560	
Netherlands, guilder	.265170	.265170	.265170	.265150	.265150	
New Zealand, pound	2.780940	2.782178	2.782178	2.781559	2.782487	
Norway, krone	.140156	.140218	.140200	.140200	.140187	
Philippine Islands, peso	.496950*	.496950*	.496950*	.496950*	.496950*	
Portugal, escudo	.0349580*	.0349420*	.0349680*	.0349740*	.0349780*	
Spain, peseta	.0238095*	.0238095*	.0238095*	.0238095*	.0238095*	
Sweden, krona	.193252	.193286	.193290	.193280	.193280	
Switzerland, franc	.231943	.231968	.231950	.231950	.231962	
Union of South Africa, pound	2.798256	2.799501	2.799501	2.798879	2.799813	
United Kingdom, pound sterling	2.808750	2.810000	2.810000	2.809375	2.810312	

* Nominal.

Statement of Condition of the Twelve Federal Reserve Banks Combined

(In thousands of dollars)

ASSETS—	Increase (+) or Decrease (—) Since		
	Feb. 4, 1959	Jan. 28, 1959	Feb. 5, 1959
Gold certificate account	18,957,891	— 40,002	— 2,287,502
Redemption fund for F. R. notes	934,106	— 308	+ 76,913
Total gold certificate reserves	19,891,997	— 40,310	— 2,210,589
F. R. notes of other banks	626,773	— 489	— 489
Other cash	485,030	+ 5,108	+ 50,317
Discounts and advances	408,321	— 87,082	+ 255,321
Industrial loans	335	—	— 177
Acceptances—bought outright	36,633	+ 1	— 3,205
U. S. Government securities:			
Bought outright—			
Bills	1,597,550	+ 160,400	+ 1,026,277
Certificates	18,649,726	—	— 1,283,886
Notes	2,867,565	—	+ 2,867,565
Bonds	2,483,771	—	— 317,979
Total bought outright	25,598,612	+ 160,400	+ 2,291,977
Held under repurchase agree't	63,850	+ 63,850	— 40,450
Total U. S. Gov't securities	25,662,462	+ 224,250	+ 2,251,527
Total loans and securities	26,107,812	+ 137,169	+ 2,503,466
Due from foreign banks	15	—	—
Uncollected cash items	4,945,559	— 141,751	+ 521,492
Bank premises	94,076	— 143	+ 9,781
Other assets	141,928	— 55,702	— 30,726
Total assets	52,293,250	— 156,113	+ 742,621
LIABILITIES—			
Federal Reserve notes	27,120,108	— 1,781	+ 434,615
Deposits:			
Member bank reserves	18,662,297	+ 173,049	— 396,051
U. S. Treas.—general account	421,564	— 65,590	+ 214,903
Foreign	287,159	— 33,160	+ 3,406
Other	351,687	+ 11,487	+ 30,563
Total deposits	19,722,707	+ 85,786	— 147,174
Deferred availability cash items	4,029,823	— 251,856	+ 410,809
Other liab. & accrued dividends	23,512	— 469	+ 8,944
Total liabilities	50,896,150	— 168,320	+ 707,194
CAPITAL ACCOUNTS—			
Capital paid in	370,898	+ 2,481	+ 23,118
Surplus	868,410	—	+ 31,669
Other capital accounts	157,792	+ 9,726	— 19,360
Total liab. & capital accounts	52,293,250	— 156,113	+ 742,621
Ratio of gold certificate reserves to deposit & F. R. note liabilities combined	42.5%	— 1%	— 5.0%
Contingent liabilities on acceptances purchased for foreign correspondents	57,048	— 2,956	— 71,351
Industrial loan commitments	960	—	— 119

* Net change after elimination of Section 13b surplus of \$27,543,000 on Sept. 2, 1958.

Condition Statement of Member Banks

The condition statement of weekly reporting member banks of the Federal Reserve System in leading cities shows the following principal changes for the week ended Jan. 28: Decreases of \$198 million in loans adjusted, \$164 million in holdings of U. S. Government securities, \$254 million in reserve balances with Federal Reserve Banks, \$572 million in demand deposits adjusted, and \$518 million in demand deposits credited to domestic banks, and an increase of \$358 million in U. S. Government deposits.

Commercial and industrial loans decreased in all but one district and a total of \$141 million at all reporting member banks; the principal decreases were \$23 million in New York City, \$20 million each in the Cleveland and San Francisco Districts, \$16 million each in Chicago and in the Boston District, and \$15 million in the Kansas City District. Changes according to industry appear in another press release. Loans to brokers and dealers for

purchasing or carrying U. S. Government and other securities decreased \$79 million.

Holdings of Treasury bills decreased \$48 million, Treasury certificates of indebtedness \$107 million, and Treasury notes \$34 million. Holdings of "other" securities decreased \$56 million.

Demand deposits adjusted decreased \$143 million in the New York District, \$139 million in the San Francisco District, \$82 million in the Boston District, \$62 million in the Cleveland District, and \$53 million in the Richmond District.

Borrowings from Federal Reserve Banks increased \$14 million and borrowings from others increased \$228 million. Loans to banks increased \$221 million.

A summary of assets and liabilities of reporting member banks follows:

ASSETS—	Increase (+) or Decrease (—) Since		
	Jan. 28, 1959	Jan. 21, 1959	Jan. 29, 1958
Loans and investments adjusted†	95,179	— 418	+ 8,992
Loans adjusted	53,866	— 193	+ 1,651
Commercial and industrial loans	29,678	— 141	— 523
Agricultural loans	597	+ 2	+ 160
Loans to brokers and dealers for purchasing or carrying securities	2,119	— 79	+ 474
Other loans for purchasing or carrying securities	1,319	+ 19	+ 194
Real estate loans	9,665	+ 9	+ 921
Other loans	11,744	— 7	+ 518
U. S. Government securities—total	32,126	— 164	+ 6,203
Treasury bills	2,069	— 48	+ 638
Treasury certificates of indebtedness	3,640	— 107	+ 1,841
Treasury notes	8,123	— 24	+ 3,458
U. S. bonds	18,294	+ 25	+ 266
Other securities	9,157	— 56	+ 1,138
Loans to banks	1,748	+ 221	+ 291
Reserves with Federal Reserve banks	13,013	— 254	— 445
Cash in vault	1,039	+ 26	+ 8
Balances with domestic banks	2,376	— 97	— 104
LIABILITIES—			
Demand deposits adjusted	58,620	— 572	+ 2,486
Time deposits except U. S. Government	28,320	— 1	+ 3,530
U. S. Government deposits	2,947	+ 358	+ 1,766
Interbank demand deposits:			
Domestic banks	10,268	— 518	+ 16
Foreign banks	1,395	— 41	— 133
Borrowings:			
From Federal Reserve banks	316	+ 14	+ 198
From others	1,172	+ 228	+ 390

† Exclusive of loans to banks and after deduction of valuation reserves; individual loan items are shown gross.

Redemption Calls and Sinking Fund Notices

Below will be found a list of corporate bonds, notes, preferred and common stock called for redemption, including those called under sinking fund provisions. The date indicates the redemption or last date for making tenders, and the page number gives the location in the current volume (except where otherwise indicated) in which the details were given in the "Chronicle."

NOTICE OF TENDER		
Company and Issue—	Date	Page
Sylvania Electric Products, Inc.— 4 1/2% s. f. debentures due March 1, 1960	Feb 24	
Textron, Inc.— 15-year subordinated s. f. debts. due Feb. 1, 1970	Feb 16	
PARTIAL REDEMPTIONS		
Company and Issue—	Date	Page
Adams Engineering Co., Inc.— 6 1/2% convertible debentures due April 1, 1968	Feb 15	
Atlas Plywood Corp., 5 1/4% debentures	Mar 1	
Compania Salitrera de Tarapaca y Antofagasta— Various 5% debentures, due Jan. 2, 1968, 1969, 1971, 1972 and 1975	Jan 2	
Georgia Power Co., 1st mtge. bds., 5 1/4% ser. due 1987	Feb 20	481
May Stores Realty Co.— General mortgage 5% bonds, due Feb. 15, 1977	Feb 15	47

Company and Issue—	Date	Page
Merchants Acceptance Corp.— 5 1/2% subordinated debentures due March 1, 1966	Mar 1	
Pacific Finance Corp. cap. debts., 4 1/2% ser. due 1967	Mar 1	
Pet Milk Co., 4 1/2% cumulative preferred stock	Feb 15	349
Pinellas Industries, Inc.— 8% convertible s. f. debentures due 1964	Feb 20	50
Public Service Electric & Gas Co.— 4 3/8% debts. bonds dated March 1, 1957, due 1977	Mar 1	
Sixteen East Broad Co.— 6% notes dated Nov. 1, 1955, due Nov. 15, 1960	Feb 1	
Time Finance Corp. 50 cents conv. preferred stock	Feb 27	
Toledo Edison Co.— 1st mortgage bonds, 3 1/2% series due 1978	Mar 1	
Vendolator Manufacturing Co.— 6% s. f. debentures due Oct. 1, 1966	Feb 1	

ENTIRE ISSUES CALLED

Company and Issue—	Date	Page
Agnew-Surpass Shoe Stores, Ltd. 5 1/2% pfd. stock	Feb 27	
Algoma Central & Hudson Bay Ry.— 5% first income debentures stock and/or bonds	Mar 10	12637
American Art Metals Co. 6% cum. pfd. stock	Jan 22	
American Machine & Foundry Co.— 4 1/4% subordinated debentures due 1981	Feb 9	145
American Metal Products Co.— 5 1/2% cumulative convertible preferred stock	Mar 31	597
Black Hills Power & Light Co., 4.56% cum. pfd. stk.	Feb 24	478
Botany Mills, Inc., 5% and 4% cum. conv. pfd. stk.	Feb 14	479
Catalin Corp. of America, \$1.20 cum. conv. pfd. stk.	Feb 16	479
Consolidated Telephone Co. 5 1/2% conv. pfd. stock	Jan 31	
Continental Can Co., Inc.— \$4.50 cum. convertible second preferred stock	Feb 20	
Equitable Gas Co., 4 1/2% convertible preferred stock	Feb 9	148
Fibreboard Paper Products Corp.— 4% cumulative convertible preferred stock	Mar 3	344
(R. E.) Funsten Co. 4 1/2% cum. conv. pfd. stock	Jan 2	
Groller Society, Inc.— 5% convertible subordinate debentures dated May 1, 1957, due May 1, 1967	Feb 16	12246
Interstate Engineering Corp., 5 1/2% subord. conv. debts.	Feb 28	347
Los Angeles Biltmore Hotel Co.— 5% second lien notes due Dec. 15, 1961	Jan 21	
McLouth Steel Corp., 5% cum. conv. preferred stk.	Feb 19	483
National Cash Register Co.— 4 1/2% convertible subordinated debentures due 1981	Feb 9	152
Salada-Shirriff-Horsely Ltd.— 5 3/4% cum. conv. preferred stock, series B	Feb 17	
Standard Goll Products Co., Inc.— 5% convertible subordinated debentures due 1967	Feb 16	89
Sylvania Electric Products, Inc.— 4 1/2% conv. subord. debentures due 1983	Mar 3	
Tennessee Gas Transmission Co.— 5.16% convertible second preferred stock	Mar 6	

* Announcement in this issue. † In Volume 188.

DIVIDENDS

(Continued from page 12)

Name of Company	Per Share	When Payable of Req.	Holders
Hauserman (E. F.) Co. (quar.)	15c	4-2	2-26
Hays Corp., 5% pfd. (quar.)	\$1.25	2-1	1-20
Hecla Mining Co. (quar.)	12 1/2c	3-20	2-20
Hercules Gallon Products, common (quar.)	5c	3-16	3-5
6% preferred B (quar.)	30c	3-2	2-16
Hercules Powder Co., 5% preferred (quar.)	\$1.25	2-13	2-1
Heyden Newport Chemical, common	10c	3-1	2-13
3 1/2% preferred (quar.)	87 1/2c	3-1	2-13
\$4.375 preferred (quar.)	\$1.09 3/4	3-1	2-13
Hilton Hotels, common (quar.)	30c	3-2	2-16
5 1/2% preferred (quar.)	34 3/4c	3-2	2-16
5% 1st preferred (quar.)	\$1.25	3-2	2-16
4 3/4% preferred (quar.)	\$1.18 3/4	3-2	2-16
Hinde & Dauch Paper Co. of Canada, Ltd.— Quarterly	\$45c	3-25	2-27
Hires (Charles E.) Co. (quar.)	15c	3-2	2-13
Honegger & Co. (stock dividend)	1 1/2%	2-16	1-31
Hooker Chemical, common (quar.)	25c	3-26	2-3
\$4.25 preferred (quar.)	\$1.06 3/4	3-26	3-3
Hormel (George A.), common (quar.)	62 1/2c	2-16	1-24
6% preferred (quar.)	\$1.50	2-16	1-24
Horn & Hardart Co. (N. Y.)— 5% preferred (quar.)	\$1.25	3-1	2-10
Household Finance, common (quar.)	30c	4-15	3-31
3 3/4% preferred (quar.)	93 3/4c	4-15	3-31
4% preferred (quar.)	\$1	4-15	3-31
4.40% preferred (quar.)	\$1.10	4-15	3-31
Housatonic Public Service (quar.)	35c	2-20	2-6
Howard Stores— 4 1/4% preferred (quar.)	\$1.06 1/4	3-2	2-10
Hubinger Company (increased quar.)	30c	3-10	2-27
Hudson Bay Mining & Smelting, Ltd. (quar.)	75c	3-16	2-13
Hugoton Gas Trust— Units of beneficial interest	27c	2-20	1-31
Hugoton Production (quar.)	60c	3-16	2-27
Hunt Foods & Industries, common (quar.)	12 1/2c	2-27	2-10
Stock dividend	5%	3-16	2-27
Extra stock dividend	5%	3-16	2-27
5% preferred (quar.)	\$1.25	2-27	2-10
Huron & Erie Mortgage (increased)	45c	4-1	3-16
Idaho Power Co., common (quar.)	40c	2-20	1-26
Incorporated Investors (capital gains distribution)	57c	2-13	1-21
Indiana Gas & Water (quar.)	25c	3-1	2-16
Indiana Steel Products (quar.)	30c		

Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Iowa-Illinois Gas & Electric, com. (quar.)	45c	3-2	1-30	Massachusetts Indemnity & Life Insurance—Quarterly	20c	2-25	2-16	North American Investment, common (\$2 fr. capital gains and 50c fr. net inc.)	\$2.50	3-20	2-27
Iowa Power & Light, common (quar.)	40c	3-26	2-26	Massachusetts Investors Trust—Special distribution of net realized long-term capital gains	12c	2-16	12-31	North Star Oil, Ltd., class A (quar.)	15c	3-20	2-27
4.80% preferred (quar.)	\$1.20	4-1	3-13	McCull-Fontenac Oil, Ltd., com. (quar.)	140c	2-28	1-31	North Star Oil, Ltd., class B (quar.)	15c	3-20	2-27
4.35% preferred (quar.)	\$1.08 1/4	4-1	3-13	McCord Corp., common (quar.)	50c	2-27	2-13	\$2.50 preferred (1956 series)	\$2.50	4-15	3-12
3.30% preferred (quar.)	82 1/2 c	4-1	3-13	\$2.50 preferred (quar.)	62 1/2 c	3-30	3-16	\$2.50 preferred (1956 series)	\$2.50	7-2	6-1
Iowa Southern Utilities, common (increased)	34c	3-1	2-13	McIntyre Porcupine Mines Ltd. (quar.)	150c	3-2	2-2	Northeastern Insurance (Conn.)	25c	2-16	2-9
\$1.76 preferred (quar.)	44c	3-1	2-13	McKesson & Robbins (quar.)	70c	3-14	2-27	Northeastern Water Co., \$2 pfd. (s-a)	\$1	3-2	2-16
4 1/4% preferred (quar.)	33 3/4 c	3-1	2-13	McLouth Steel Corp.—5% conv. preferred (entire issue called for redemption on Feb. 19 at \$105 per share plus this div.). Convertible into com. to Feb. 19	69c	2-19	—	\$4 prior preferred (quar.)	\$1	3-2	2-16
Irving Trust Co. (N. Y.) (stock dividend)	2%	3-2	2-4	Mead Corp., common (quar.)	42 1/2 c	3-1	2-6	Northern Indiana Public Service—Common (quar.)	50c	3-20	2-20
Istel Fund, Inc.	40c	1-30	12-24	4 1/4% preferred (quar.)	\$1.06 1/4	3-1	2-6	4.40% preferred (quar.)	44c	3-20	2-20
Jamestown Telephone (N. Y.), com. (quar.)	\$1.40	3-15	2-27	Mead Johnson & Co. (quar.)	30c	4-1	3-13	Northern Ohio Telephone (quar.)	40c	4-1	3-13
5% 1st preferred (quar.)	\$1.25	4-1	3-13	Meadville Telephone (quar.)	50c	2-15	1-30	Northern Oklahoma Gas (quar.)	25c	2-16	2-3
Jantzen, Inc., 5% preferred A (quar.)	\$1.25	3-1	2-25	Melville Shoe Corp.—4 1/4% preferred A (quar.)	\$1.18 1/4	3-1	2-13	Northern Quebec Power Co., Ltd.—Common (quar.)	140c	4-24	3-31
Johnsen Standard Life Insurance (quar.)	25c	2-10	2-2	4% preferred (quar.)	\$1	3-1	2-13	3.90% preferred (quar.)	\$1.50	3-16	2-25
Extra	25c	2-10	2-2	Menasco Mfg.	15c	2-20	2-6	5 1/2% preferred (quar.)	\$1.20	3-1	2-9
Jewel Tea Co., common (increased quar.)	60c	2-27	2-13	Merchants Fire Assurance Corp. (N. Y.)—Quarterly	50c	3-5	2-16	Northwest Bancorporation, com. (increased)	\$1.20	3-1	2-9
Stock dividend (two-for-one split)	—	2-27	2-13	Mergenthaler Linotype Co. (resumed)	50c	3-26	3-11	4 1/2% preferred (quar.)	\$1.12 1/2	2-15	2-5
3 1/4% preferred (quar.)	93 3/4 c	5-1	4-17	Messenger Corp. (quar.)	12 1/2 c	2-16	2-6	Northwest Natural Gas, com. (quar.)	18c	2-15	2-5
Johnson & Johnson, new common (initial)	20c	3-11	2-20	Metal Hose & Tubing Co.	70c	3-10	2-28	5.75% preferred (quar.)	\$1.43 1/4	2-15	2-5
Jones & Laughlin Steel, com. (quar.)	62 1/2 c	3-10	2-9	Metropolitan Brick (quar.)	25c	3-31	3-5	Northwestern Public Service, common	25c	3-2	2-14
5% preferred A (quar.)	\$1.25	7-1	7-3	Metropolitan Edison Co., 3.80% pfd. (quar.)	95c	4-1	3-3	4 1/2% preferred (quar.)	\$1.12 1/2	3-2	2-14
Kaiser Aluminum & Chemical, com. (quar.)	22 1/2 c	2-28	2-13	3.90% preferred (quar.)	96 1/2 c	4-1	3-3	5 1/4% preferred (quar.)	\$1.31 1/4	3-2	2-14
4 1/4% preferred (quar.)	59 3/4 c	3-1	2-16	4.35% preferred (quar.)	\$1.08 1/4	4-1	3-3	Quarterly	25c	4-1	3-20
4 1/4% preferred (quar.)	\$1.03 1/2	3-1	2-16	4.45% preferred (quar.)	\$1.11 1/4	4-1	3-3	Stock dividend	5%	2-18	2-18
4 1/4% preferred (quar.)	\$1.18 1/4	3-1	2-16	Michigan Central R. R. (s-a)	\$25	2-16	2-9	Norwich Pharmacal Co. (quar.)	35c	3-10	2-16
Kansas City Power & Light Co.—4.35% preferred (quar.)	\$1.08 1/4	3-1	2-13	Mickelberry's Food Products (quar.)	20c	3-13	2-20	Oak Mfg. Co. (quar.)	25c	3-13	2-27
4 1/2% preferred (quar.)	\$1.12 1/2	3-1	2-13	Midland Enterprises (resumed)	\$2.65	2-11	2-9	Oakville Flour Mills Ltd., 7% pfd. (quar.)	\$1.75	3-2	2-2
4 1/2% preferred (quar.)	\$1	3-1	2-13	Mid-West Abrasive Co. (quar.)	15c	4-1	3-18	Ohio Edison, 4.56% pfd. (quar.)	\$1.14	3-2	2-16
4.20% preferred (quar.)	\$1.05	3-1	2-13	Midwest Piping Co. (quar.)	37 1/2 c	2-16	1-30	Ohio Power Co., 4.08% pfd. (quar.)	\$1.02	3-2	2-9
3.80% preferred (quar.)	95c	3-1	2-13	Miles Laboratories, Inc. (monthly)	12c	2-25	1-30	4.20% preferred (quar.)	\$1.05	3-2	2-9
Kansas City Public Service—5% preferred (accum.)	\$1.75	3-2	2-13	Mineral Mining (annual)	5c	3-2	2-2	4 1/2% preferred (quar.)	\$1.10	3-2	2-9
Kelly Douglas & Co., Ltd., class A	16 1/4 c	2-28	2-5	Extra	5c	3-2	2-2	4 1/2% preferred (quar.)	\$1.12 1/2	3-2	2-9
Kennametal, Inc.	25c	2-20	2-13	Minneapolis Gas (increased)	37 1/2 c	2-10	1-26	Okama Telephone Co., common (s-a)	30c	3-2	2-9
Kentucky Utilities, common (increased)	38c	3-16	2-25	Minneapolis-Honeywell Regulator (quar.)	40c	3-10	2-13	40c preferred (s-a)	20c	3-2	2-6
4 1/4% preferred (quar.)	\$1.18 1/4	3-2	2-16	Minneapolis-Moline Co., \$5.50 pfd. (quar.)	\$1.37 1/2	2-15	2-6	Oklahoma Mississippi River Products Line, Inc. (quar.)	6 1/4 c	3-16	2-13
Kerr-Addison Gold Mines, Ltd. (quar.)	120c	3-25	2-27	\$1.50 preferred (quar.)	37 1/2 c	2-15	2-6	Oklahoma Natural Gas—New common (initial quar.)	31c	2-16	1-30
Kerr Income Fund (monthly)	5c	2-15	2-4	Mississippi Power, 4.40% pfd. (quar.)	\$1.10	2-27	2-13	4 1/4% preferred A	59 3/4 c	2-16	1-30
Ketchum Company	15c	2-26	2-11	\$4.60 preferred (quar.)	\$1.15	4-1	3-14	4.92% preferred B (quar.)	61 1/2 c	2-16	1-30
Keyes Fibre Co., common (quar.)	30c	3-1	2-9	Missouri-Kansas Pipe Line, common—Class B	96c	3-17	2-27	Olin Mathieson Chemical Corp. (quar.)	25c	3-10	2-13
4.80% 1st preferred (quar.)	30c	4-1	3-9	Class B	4 1/2 c	3-17	2-27	One William Street Fund—(From ordinary income)	8c	2-9	1-12
Keystone Custodian Funds—Keystone Income Fund series K-1 (quarterly from net investment income)	12c	2-15	10-31	Missouri Portland Cement (increased-quar.)	75c	2-13	1-30	Ontario Steel Products Co., Ltd., com. (quar.)	126c	2-13	1-18
Keystone Steel & Wire (quar.)	50c	3-10	2-10	Missouri Public Service, com. (quar.)	18c	3-12	2-18	7% preferred (quar.)	\$1.75	2-13	1-18
King Bros. Productions, Inc.—Stock dividend	5%	7-15	6-15	Stock dividend	1/2 c	3-12	2-18	O'Keefe Paper, Ltd. (Amer. shs.) (interim) (Approximately \$1.39, less Union of South Africa tax deduction of 6.45%)	10s	3-13	3-6
Knickerbocker Fund (2 1/10 from income and 8 9/10 from capital gains)	11c	2-20	1-31	4.30% preferred (quar.)	\$1.07 1/2	3-1	2-16	Opelika Mfg. (quar.)	20c	4-1	3-16
Koehring Co., common (quar.)	10c	2-28	1-27	5.52% preferred (quar.)	\$1.38	3-1	2-16	Orange Rockland Utilities, Inc.—5.75% convertible preferred C (quar.)	\$1.44	4-23	4-17
5% convertible preferred A (quar.)	62 1/2 c	3-2	3-16	Monsanto Chemical (quar.)	25c	3-16	2-10	4% preferred D (quar.)	\$1	4-1	3-23
5% convertible preferred B (quar.)	62 1/2 c	3-30	3-16	Monumental Life Insurance (Balt.) (quar.)	30c	2-30	1-23	Outboard Marine Corp. (quar.)	20c	2-25	2-2
Krueger (W. A.) Co. (quar.)	10c	2-16	2-6	Moody's Investors Service—\$2 partic. pref. (quar.)	75c	2-16	2-2	Oxford Paper, \$5 preferred (quar.)	\$1.25	3-1	2-13
Knudsen Creamery Co.—Common (stock dividend)	10%	2-10	1-5	Moore-Handley Hardware—5% preferred (quar.)	\$1.25	3-2	2-14	Pacific Atlantic Canadian Investment, Ltd.	13c	3-2	2-13
Voting trust cts. (stock dividend)	10%	2-10	1-5	Moore-McCormack Lines (quar.)	37 1/2 c	3-14	2-27	Pacific Far East Line, common (quar.)	15c	3-1	2-13
Common (year-end)	20c	2-10	1-5	Morgan Engineering, common (quar.)	30c	3-10	2-20	5 1/4% conv. preferred (quar.)	\$0.328 1/4	3-1	2-13
Kresge (S. S.) Company (quar.)	40c	3-10	2-17	Morrison-Knudsen Co. (quar.)	40c	3-2	2-4	Pacific Finance Corp (quar.)	60c	3-2	2-16
Kroger Company, new com. (initial)	22 1/2 c	3-2	1-30	Morton Manufacturing (initial)	8c	3-15	2-27	Pacific Gas & Electric, 6% pfd. (quar.)	37 1/2 c	2-14	1-30
6% 1st preferred (quar.)	\$1.50	4-1	3-16	Motor Wheel Corp. (quar.)	15c	3-10	2-13	5 1/2% preferred (quar.)	37 1/2 c	2-14	1-30
7% 2nd preferred (quar.)	\$1.75	5-1	4-15	Mutual Income Foundation—Beneficial shares	14 1/2 c	2-25	1-30	5% preferred (quar.)	31 1/4 c	2-14	1-30
Kysor Heater Co. (quar.)	15c	3-20	3-2	Mutual Investment Fund, Inc.—\$0.047 from net investment income plus \$0.043 from realized security profits (\$0.008 from short-term capital plus \$0.035 from long-term)	9c	2-15	2-1	4.80% preferred (quar.)	30c	2-14	1-30
L'Aiglon Apparel (quar.)	10c	2-16	2-4	Narda Microwave Corp. (N. Y.)—Stock div. (1 sh. of Narda Ultrasonics Corp. for each 100 shares held)	—	2-16	1-30	4.50% preferred (quar.)	\$1.12 1/2	3-1	2-10
Lake Superior & Ishpeming RR. Co. (quar.)	40c	3-16	3-2	Stock div. (1 sh. of Narda Ultrasonics Corp. for each 100 shares held)	—	5-15	4-30	4.36% preferred (quar.)	27 1/4 c	2-14	1-30
Lake of the Woods Milling, Ltd.—7% preferred (quar.)	\$1.75	3-2	2-2	Stock div. (1 sh. of Narda Ultrasonics Corp. for each 100 shares held)	—	11-16	10-30	Pacific Lighting (quar.)	60c	2-16	1-20
Lane Bryant, Inc. (quar.)	30c	3-2	2-13	Nashua Corp., class A (quar.)	50c	3-5	2-26	Pacific Mills (quar.)	15c	3-1	2-6
Lang Company	10c	2-15	1-31	Class B (quar.)	50c	3-5	2-26	Pacolet Mfg. (quar.)	\$1.50	2-14	2-7
Langston Industries (quar.)	15c	2-9	1-26	National Acme Co. (quar.)	50c	2-20	2-10	Quarterly	\$1.50	5-15	5-8
Laura Secord Candy Shops, Ltd.—Extra	225c	3-1	2-12	National Biscuit, common (quar.)	50c	4-15	3-6	Palestine Economic	15c	2-27	1-2
Laurentide Acceptance Corp. Ltd.—Class B (quar.)	115c	4-30	4-15	7% preferred (quar.)	\$1.75	2-27	2-10	Pat Corporation (quar.)	\$1	2-13	1-30
Lawson & Jones, Ltd., class A	18 1/2 c	4-1	3-16	National Company, \$3.60 preferred	90c	4-1	3-20	Pan American World Airways (quar.)	20c	2-13	1-23
Class B	18 1/2 c	4-1	3-16	National Distillers & Chemical Corp.—Common (quar.)	25c	3-2	2-10	Panhandle Eastern Pipe Line, com. (quar.)	45c	3-16	2-27
1% non-cumulative preferred	11c	4-1	3-16	4 1/4% preferred (quar.)	\$1.06 1/4	3-16	2-16	4 1/2% preferred (quar.)	\$1	4-1	3-16
Lee & Cady Co. (quar.)	15c	3-12	3-2	Common (quar.)	20c	3-2	2-6	Paperkraft Corp. (initial)	20c	2-27	1-30
Lee (James) & Sons (quar.)	50c	3-2	2-16	60c conv. preferred (quar.)	15c	3-2	2-6	Paramount Pictures (quar.)	50c	3-13	2-26
Lehigh Portland Cement (quar.)	25c	3-2	2-2	National Electric Welding Machine Co.	15c	5-1	4-17	Park Chemical (quar.)	5c	2-13	1-30
Leslie Salt (quar.)	40c	3-16	2-16	National Casket Co. (quar.)	25c	2-16	1-29	Park Sheraton Corp. (quar.)	50c	3-2	2-20
Lester Engineering (quar.)	7 1/2 c	3-2	2-16	National Grocers, Ltd., common (quar.)	115c	4-1	3-13	Special	\$2	3-2	2-20
Lexington Trust Fund	11c	2-16	1-30	\$1.50 pref. (quar.)	\$37 1/2 c	4-1	3-13	Parkview Drugs, Inc. (Kansas City)—35c preference (quar.)	8 3/4 c	2-16	2-2
Libbey-Owens-Ford Glass (quar.)	90c	3-10	2-20	National Gypsum Co., common (quar.)	50c	3-2	2-13	Paterson Parchment Paper (increased quar.)	10c	2-18	3-4
Libby, McNeill & Libby (quar.)	10c	3-1	2-6	National Lead, 7% pfd. A (quar.)	\$1.75	3-16	2-18	Pearl Brewing (quar.)	30c	3-2	2-14
Life Insurance Co. of Virginia (Richmond)—Quarterly	30c	3-4	2-18	National Malleable & Steel Castings—Increased quarter	50c	3-10	2-13	Extra	5c	3-2	2-14
Stock dividend (subject to approval of stockholders Feb. 25)	4%	3-30	3-2	National Screw & Mfg. (quar.)	62 1/2 c	4-1	3-16	Pembina Pipeline, Ltd.—5% 1st preferred (quar.)	\$2.15	3-2	2-13
Liggett & Myers Tobacco (quar.)	\$1	3-2	2-20	National Securities & Research Corp.—Preferred stock series (from net inv. inc.)	10c	2-14	1-30	Pendleton Tool Industries (quar.)	22 1/2 c	2-14	2-4
Extra	\$1	3-2	2-20	Stock series (from net inv. income)	9c	2-14	1-30	Penman's, Ltd., common (quar.)	145c	2-16	1-16
Lilly (Eli) & Co., class A (increased)	50c	3-10	2-13	National Shirt Shops (quar.)	20c	2-27	2-13	Penn Fruit Co., common (quar.)	8 3/4 c	3-16	2-26
Class B (increased)	50c	3-10	2-13	National Starch Products (increased)	30c	2-25	2-10	4.60% preferred (quar.)	57 1/2 c	3-2	2-20
Link-Belt Co. (quar.)	60c	3-2	2-2	National Tea Co. (quar.)	50c	3-1	2-4	4.68% preferred (quar.)	58 1/2 c	3-2	2-20
Little Miami RR. Special gtd. (quar.)	\$1.10	3-10	2-19	National Vulcanized Fibre (quar.)	20c	2-16	2-4	Penn-Texas \$1.60 preferred (accum.)	40c	3-31	3-16
Original capital (quar.)	\$1.10	3-10	2-19	Nazareth Cement Co. (quar.)	40c	3-16	2-27	Pennsylvania Electric Co.—4.40% preferred (quar.)	\$1.10	3-1	2-10

Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Poor & Company (quar.)	37½c	3-2	2-13	Signal Oil & Gas Co.—				Thrifty Stores, Inc., class A (quar.)	30c	3-1	2-10
Potash Co. of America (quar.)	45c	3-2	2-10	Class A (quar.)	20c	3-10	2-9	Class B (quar.)	30c	3-1	2-10
Potomac Electric Power, \$2.46 pfd. (quar.)	61½c	3-1	2-5	Class B (quar.)	20c	3-10	2-9	Class A & B (stock dividend) Payable in Class A shares)	5%	4-10	2-10
\$2.44 preferred (quar.)	61c	3-1	2-5	These above dividends also payable to the Hancock Oil Co. stock A and class B shares which have been re-issued as class A and B stock of Signal Oil & Gas A Merger was effective on Dec. 31 on a share-for-share exchange basis.				Thrifty Stores, new com. (initial-quar.)	15c	2-28	2-10
Powell River Co., Ltd. (quar.)	130c	3-16	2-13	Sigonde Steel Strapping, common (quar.)	25c	3-1	2-10	Title Guaranty & Trust (quar.)	32½c	2-13	1-30
Prentice-Hall, new (initial)	10c	3-2	2-18	5% preferred (quar.)	62½c	3-1	2-10	Tobacco Securities Trust Co., Ltd.—			
President Electric, Ltd.	22½c	2-27	2-18	Silverwood Dairies, Ltd., class A (quar.)	115c	4-1	2-27	Ordinary Registers (final)	17½%	2-9	1-7
Prince Gardner Co. (quar.)	25c	3-1	2-16	Class B (quar.)	115c	4-1	2-27	Deferred Registers (final)	45.7%	2-9	1-7
Procter & Gamble (increased quar.)	55c	2-14	1-23	Silvray Lighting (quar.)	7½c	2-15	2-6	Tobin Packing (quar.)	20c	4-1	3-12
Providence Washington Insurance—				Simmons Co. (quar.)	60c	3-12	2-20	Tokheim Corp. (reduced)	25c	2-27	2-13
\$2 preferred (quar.)	50c	3-10	2-16	Simon (H.) & Sons, Ltd., 5% pfd. (quar.)	\$1.125	3-4	2-20	Toledo Edison Co.—			
Public Service Co. of Colorado—				Simpson's, Ltd. (quar.)	115c	3-16	2-16	4.25% preferred (quar.)	\$1.06¼	3-2	2-13
Stock dividend on common	5%	2-20	1-14	Sinclair Oil Corp. (quar.)	75c	3-14	2-14	4.56% preferred (quar.)	\$1.14	3-2	2-13
4½% preferred (quar.)	\$1.06¼	3-2	2-13	Singer Mfg. Co. (quar.)	25c	2-20	2-9	Toledo Scale (quar.)	25c	2-27	2-13
4.20% preferred (quar.)	\$1.05	3-2	2-13	Silver Steel Castings Co.	45c	3-5	1-26	Toronto Elevators, Ltd. (quar.)	125c	3-2	2-13
4½% preferred (quar.)	\$1.12½	3-2	2-13	Skelly Oil (quar.)	30c	3-18	3-3	Tower Acceptance Corp., class A	8c	2-15	2-15
4.64% preferred (quar.)	\$1.16	3-2	2-13	Smith-Org. (quar.)	30c	2-20	2-3	Tractor Supply, class A (initial)	21c	3-2	2-6
Public Service Co. of New Mex., com. (quar.)	20c	2-16	2-2	Smith-Douglas Co. (quar.)	30c	2-20	2-3	Trade Bank & Trust (N. Y. C.) (quar.)	10%	2-17	2-2
5% preferred (quar.)	\$1.25	3-16	3-2	Smith & Wesson (S-W)	25c	2-11	2-7	Triangle Insurance (increased)	30c	3-10	1-30
Public Service Co. of New Hampshire—				Snap-On Tools (quar.)	30c	3-10	2-20	(Increased)	35c	3-10	2-16
Common (quar.)	25c	2-14	1-30	Socony Mobil Oil (quar.)	50c	3-10	1-30	Trico Oil & Gas (quar.)	10c	2-16	2-2
4.35% preferred (quar.)	84c	2-14	1-30	South Bend Lathe Works (quar.)	40c	2-27	2-13	Truax-Traer Coal (quar.)	40c	3-10	2-27
4.50% preferred (quar.)	\$1.12½	2-15	1-26	Southern California Edison Co.—				Trunkline Gas, \$5 preferred A (quar.)	\$1.25	3-15	2-27
Puget Sound Power & Light Co. (quar.)	36c	3-1	2-5	4.08% preferred (quar.)	25½c	2-28	2-5	Tung Sol Electric Inc., common (quar.)	35c	3-2	2-11
Pure Oil Co. (quar.)	40c	3-1	2-5	4.24% preferred (quar.)	26½c	2-28	2-5	5% conv. preferred series 1937	62½c	3-2	2-11
Quaker State Oil Refining Corp. (quar.)	30c	3-16	2-16	4.78% preferred (quar.)	29½c	2-28	2-5	Twentieth-Century Fox Film (quar.)	40c	3-28	3-13
Quebec Power Co. (increased)	140c	2-25	1-15	4.88% preferred (quar.)	30½c	2-28	2-5	208 South La Salle St. (quar.)	62½c	5-1	4-17
Racine Hydraulic & Machinery, Inc.—				Southern California Water, com. (quar.)	22½c	3-2	2-16	Twinn Disc Clutch (quar.)	\$1	3-10	2-20
\$1.20 preferred A (quar.)	30c	3-31	3-20	4.54% preferred (quar.)	34c	3-2	2-16	Tyer Rubber (quar.)	10c	2-16	2-2
Radio Corp. of America,				4¾% preferred (quar.)	\$0.2656¼	3-2	2-16	Union Electric Co.—			
\$3.50 1st preferred (quar.)	87½c	4-1	3-9	4% preferred (quar.)	25c	3-2	2-16	\$3.50 preferred (quar.)	87½c	2-16	1-20
Ralston Purina Co.	30c	3-12	2-19	Southern Canada Power Co., Ltd.—				\$3.70 preferred (quar.)	92½c	2-16	1-20
Raymond Corp. (quar.)	12½c	2-27	2-13	Common (quar.)	\$62½c	2-16	1-20	\$4.00 preferred (quar.)	\$1	2-16	1-20
Stock dividend	4%	3-16	3-2	Southern Co. (increased)	32½c	3-6	2-2	\$4.50 preferred (quar.)	\$1.12½	2-16	1-20
Raymond International (quar.)	55c	2-16	1-28	Southern Natural Gas (quar.)	50c	3-13	3-2	Union Carbide Corp. (quar.)	90c	3-2	2-6
Rayonier, Inc. (quar.)	10c	2-14	1-30	Southern Railway, common (quar.)	70c	3-13	2-13	Union Gas System, common (quar.)	38c	3-1	2-14
Reading Co., common (resumed)	25c	2-13	1-8	5% non-cum preferred (quar.)	25c	3-13	2-13	5% preferred (quar.)	\$1.25	3-1	2-14
4% non-cum. 1st pfd. (quar.)	50c	3-12	2-16	5% non-cum preferred (quar.)	25c	6-15	5-15	Union Oil Co. of Calif. (quar.)	25c	2-10	1-9
Reading Tube, \$1.25 conv. pfd. (quar.)	31½c	3-2	2-16	5% non-cum preferred (quar.)	25c	9-15	8-14	Stock dividend	4%	3-11	2-6
Red Owl Stores (quar.)	40c	2-16	1-30	Southwest Gas Corp., common	15c	3-2	2-16	Union Tank Car (quar.)	40c	3-2	2-9
Redondo Title (quar.)	2½c	2-16	1-30	\$1.20 conv. prior preferred (quar.)	30c	3-2	2-16	United Air Lines Inc. (quar.)	12½c	3-16	2-13
Refractory & Insulation (quar.)	15c	3-17	3-3	Southwestern Drug Corp., common (quar.)	50c	2-16	1-30	United Biscuit Co. of America, com. (quar.)	30c	3-2	2-11
Reichold Chemicals (quar.)	25c	2-16	1-23	Southwestern Electric Service, com. (quar.)	16c	3-14	3-3	\$4.50 preferred (quar.)	\$1.12½	4-15	4-2
Republic Industrial Corp. (quar.)	10c	2-16	1-30	Southwestern Investors	10c	2-13	1-31	United Corporations, Ltd., class A (quar.)	138c	2-14	1-30
Republic Pictures Corp., common	15c	2-16	1-15	Southwestern Life Insurance (Dallas)—				Class B (quar.)	115c	2-28	1-30
Research Investing Corp.	8c	3-2	2-13	Quarterly	45c	4-10	4-1	United Elastic Corp. (stock dividend)	25%	2-10	1-30
Reserve Oil & Gas (stock dividend)	2%	2-23	2-2	Southwestern Public Service, com. (quar.)	37c	3-1	2-13	United Electric Coal (stock dividend)	40c	3-10	2-24
Revere Copper & Brass (quar.)	25c	2-28	2-6	4.60% preferred (quar.)	\$1.15	5-1	4-20	United Engineering & Foundry, com. (quar.)	25c	2-24	2-10
Hexall Drug Co. (quar.)	12½c	3-2	2-6	4.40% preferred (\$100 par) (quar.)	\$1.10	5-1	4-20	7% preferred (quar.)	\$1.75	2-24	2-10
Stock dividend	3%	3-6	2-6	4.36% preferred (quar.)	27½c	5-1	4-20	United Gas Improvement, common (quar.)	55c	3-1	2-27
Reynolds (R. J.) Tobacco Co., com. (quar.)	\$1	3-5	2-14	4.15% preferred (quar.)	\$1.03½	5-1	4-20	4¼% preferred (quar.)	\$1.06¼	4-1	3-13
Class B (quar.)	\$1	3-5	2-14	3.00% preferred (quar.)	97½c	5-1	4-20	United Illuminating Co.	32½c	4-1	3-13
Rheem Manufacturing—				3.70% preferred (quar.)	92½c	5-1	4-20	United Insurance Co. of America			
4½% convertible preferred (quar.)	\$1.12½	3-2	2-10	Spencer Kellogg & Sons (quar.)	20c	3-10	2-6	New common (initial quar.)	17c	3-2	2-23
Elegel Textile Corp., common (quar.)	15c	3-10	2-9	Sprague Engineering Corp. (quar.)	10c	2-13	2-5	Stock div. (subject to approval of stockholders Feb. 17)	50%	3-2	2-23
\$4 preferred A (quar.)	\$1	3-16	3-5	Spencer Chemical, common (quar.)	60c	3-1	2-10	United Keno Mines, Ltd.	16c	4-20	3-20
Richfield Oil Corp. (quar.)	75c	3-14	1-13	Sperry Rand Corp., common (quar.)	20c	3-26	2-11	United New Jersey RR. & Canal (quar.)	\$2.50	4-10	3-20
Richley Stoker Corp. (quar.)	40c	3-31	3-20	4½% preferred (quar.)	\$1.12½	4-1	2-11	U. S. Borax & Chemical, 4½% pfd. (quar.)	\$1.42½	3-1	2-13
Roberts-Gordon Appliance Corp.	5c	12-31	12-22	Stamford Water Co. (quar.)	45c	2-16	1-31	U. S. Lines Co., common (quar.)	50c	3-6	2-13
Robinson Little & Co. Ltd. (quar.)	125c	2-28	2-14	Standard Brands, common (quar.)	65c	3-16	2-16	4½% preferred (S-a)	22½c	7-1	6-12
Rochester Gas & Electric				\$3.50 preferred (quar.)	87½c	3-16	3-2	U. S. Pipe & Foundry (quar.)	30c	3-16	3-2
4% preferred series F (quar.)	\$1	3-2	2-13	Standard Dredging Corp.				U. S. Playing Card (increased)	\$2	4-1	3-11
4.10% preferred series H (quar.)	\$1.02½	3-2	2-13	\$1.60 convertible preferred (quar.)	40c	3-2	2-20	U. S. Steel common (quar.)	75c	3-10	2-6
4¾% preferred series I (quar.)	\$1.18½	3-2	2-13	Standard Forgings (quar.)	10c	2-27	2-13	7% preferred (quar.)	\$1.75	2-20	2-3
4.10% preferred series J (quar.)	\$1.02½	3-2	2-13	Standard Oil Co. of New Jersey	50c	4-1	3-12	Vitamin & Pharmaceutical Corp., new common (initial quar.)	15c	2-14	1-30
4.95% preferred series K (quar.)	\$1.23¾	3-2	2-13	Standard Packaging, \$1.20 pfd. (quar.)	30c	3-2	2-16	Common (quar., com. (increased-quar.)	7½c	2-28	2-14
Rochester Transit Corp. (quar.)	10c	3-2	2-13	\$1.60 preferred (quar.)	40c	3-2	2-16	Common (quar.)	7½c	5-29	5-15
Rockwell Mfg. Co., new com. (initial quar.)	37½c	3-5	2-20	Stanley Warner Corp. (quar.)	25c	2-25	2-9	Common (quar.)	7½c	6-31	6-15
Rockwell-Standard Corp. (quar.)	50c	3-10	2-16	Stator Hotels, Delmar Corp.	30c	3-2	2-16	Common (quar.)	7½c	11-30	11-13
Rohm & Haas Co., common (quar.)	50c	3-1	2-6	Stauffer Chemical (quar.)	45c	3-2	2-13	\$3.50 preferred (quar.)	87½c	5-1	4-15
4% preferred (quar.)	\$1	3-1	2-6	Steln (A.) & Co. (quar.)	25c	2-14	1-30	\$3.50 preferred (quar.)	87½c	8-1	7-15
Rolland Paper, Ltd., cl. A (increased quar.)	125c	3-2	2-16	Steinberg's, Ltd., 5¼% preferred (quar.)	\$1.31	2-15	1-23	\$3.50 preferred (quar.)	87½c	11-1	10-15
Class B (increased-quar.)	115c	3-2	2-16	Sterchl Bros. (quar.)	25c	3-10	2-24	\$3.50 preferred (quar.)	87½c	2-16-60	1-15
4½% preferred (quar.)	\$1.06¼	3-16	3-2	Sterling Brewers (quar.)	25c	3-10	2-17	Universal Consolidated Oil (quar.)	65c	2-27	2-13
Rosbury Carpet Co. (quar.)	25c	2-13	2-2	Sterling Precision Corp.				Valley Mould & Iron Corp., com. (quar.)	75c	3-1	2-20
Royal Oak Dairy, Ltd., class A (quar.)	\$150	2-15	1-31	5% preferred A (quar.)	12½c	3-1	2-13	\$5.50 prior pref. (quar.)	\$1.37½	3-1	2-20
Class B (annual)	\$500	2-15	1-31	5% preferred C (quar.)	121½c	3-1	2-13	Value Line Fund, Inc. (from capital gains)	27c	2-17	1-30
Ruppert (Jacob), 4½% pfd. (quar.)	\$1.12½	4-1	3-10	Stern & Stern Textiles				Value Line Income Fund, Inc.—			
Rutland & Whitehall RR.	75c	2-15	1-31	4½% preferred (quar.)	56c	4-1	3-11	(8c from inc. and 2c from capital gains)	10c	2-17	1-30
Ryan Aeronautical (quar.)	10c	3-6	2-17	Stetson (John B.)	15c	4-1	3-16	Value Line Special Situations Fund, Inc.—			
Ryder System, Inc. (quar.)	30c	2-16	1-19	Stewart-Warner (quar.)	50c	3-7	2-13	(From income)	3c	2-17	1-30
S. & W. Fine Foods Inc., common	15c	2-13	1-30	Silk, Baer & Fuller Co., com. (quar.)	30c	3-10	2-27	Van Raalte Co. (quar.)	50c	3-2	2-16
Safeway Stores, Inc., com. (monthly)	10c	2-28	1-30	7% 1st preferred (quar.)	43¾c	3-31	3-16	Van Waters & Rogers (quar.)	20c	3-29	2-26
Common (monthly)	10c	3-31	2-27	Stoneco Coke & Coal Co. (quar.)	25c	3-2	2-13	Vanadium-Alloys Steel (quar.)	4c	3-27	4-6
4% preferred (quar.)	\$1	4-1	2-27	Stouffer Corp. (stock dividend)	4%	2-27	2-6	Vanadium Corp. of America (quar.)	40c	3-2	2-6
4.30% preferred (quar.)	\$1.07½	4-1	2-27	Strubbers Wells, com. (reduced)	25c	2-13	1-30	Vanderbilt Mutual Fund	25c	2-10	1-30
St. Croix Paper (quar.)	25c	2-16	2-6	Suburban Propane Gas, common (quar.)	31¾c	2-16	2-2	Victrola Shreveport & Pacific Ry. Co.—			
St. Joseph Light & Power, com. (quar.)	37½c	3-27	3-6	5.20% preferred (quar.)	25c	3-1	2-10	Common (S-a)	\$2.50	4-1	3-2
5% preferred (quar.)	\$1.25	4-1	3-13	Sun Life Assurance (Canada) (quar.)	\$1.25	4-1	3-18	5% preferred (S-a)	\$2.50	4-1	3-2
St. Regis Paper Co., common (quar.)	35c	3-1	2-6	Sun Oil Co. (quar.)	25c	3-10	2-10	Victoria & Grey Trust Co. (quar.)	130		

Name of Company	Per-Share	When Payable	Holders of Rec.
White Stores (increased)	20c	2-15	1-23
White (S. S.) Dental Mfg. (quar.)	40c	2-17	2-2
Wickes Corp. (quar.)	15c	3-10	2-13
Wilcox Oil Co. (quar.)	25c	2-20	1-30
Williams Bros. (quar.)	18 1/4c	3-20	3-10
Wilson & Co., common (quar.)	35c	5-1	4-10
Common (quar.)	35c	8-1	7-10
Common (quar.)	35c	11-1	10-9
\$4.25 preferred (quar.)	\$1.06 1/4	4-1	3-10
Winn-Dixie Stores (monthly)	9c	2-28	2-13
Monthly	9c	3-31	3-13
Wisconsin Bankshares	32 1/2c	2-13	1-30
Wisconsin Electric Power Co., com. (quar.)	42 1/2c	3-1	2-2
6% preferred (1987) (quar.)	\$1.50	4-30	4-15
3.60% preferred (quar.)	90c	3-1	2-13
Wisconsin Power & Light (quar.)	34c	2-14	1-31
Wood Newspaper Machinery Corp. (quar.)	22 1/2c	3-10	2-27
Woolworth (F. W.) Co. (quar.)	62 1/2c	3-3	2-3
Woolworth (F. W.), Ltd.			
American deposit receipts	10c	3-17	1-26
Worthington Corp., common	62 1/2c	3-20	3-2
4 1/2% preferred (quar.)	\$1.12 1/2	3-16	3-2
Wrigley (Wm. Jr.) (Monthly)	25c	3-2	2-20
Monthly	25c	4-1	3-20
Wuritzer Co. (quar.)	10c	3-1	2-13
Stock dividend	3 1/2c	3-16	2-13
Wyandotte Chemicals (quar.)	35c	3-10	2-25
Wyandotte Worsted (reduced)	10c	2-27	2-13
Wysong & Miles Co. (quar.)	15c	2-16	1-31
Yale & Towne Mfg. (quar.)	37 1/2c	4-2	3-12
Yellow Cab Co.			
6% convertible preferred (quar.)	37 1/2c	4-30	4-9
6% convertible preferred (quar.)	37 1/2c	7-31	4-9
York County Gas (quar.)	65c	2-2	1-15
Youngstown Sheet & Tube (quar.)	\$1.25	3-16	2-16
Zenith Radio (increased)	75c	3-31	3-13

* Transfer books not closed for this dividend.
 † Payable in Canadian funds, tax deductible at the source. Non-resident tax 15%; resident tax 7%.
 ‡ Less British income tax.
 § Previously published date was incorrect. The corrected payment date and/or record date is indicated here.
 ¶ Less Jamaica income tax.
 †† Payable in U. S. funds, less 15% Canadian nonresidents tax

General Corporation and Investment News

(Continued from page 9)

Sun Oil Co.—1958 Earnings Declined—

Consolidated net income of this company and its subsidiaries last year totaled \$32,061,000, Joseph N. Pew, Jr., Board Chairman, announced on Feb. 2.

This figure compares with the consolidated net income of \$47,492,000 in 1957.

The 1958 figure includes \$4,200,000 of Federal income tax refundable to the company under the carry-back provisions of the Internal Revenue Code.

Earnings of the consolidated group for 1958 resulted from gross income of \$724,032,000 as contrasted with \$778,719,000 in the preceding year.

The net earnings in 1958 are equivalent to \$2.73 per share on the 11,739,334 full shares of common stock outstanding on Dec. 31, 1958. These figures compare with \$4.17 per share earned in 1957 on the 11,397,357 full shares outstanding at the end of that year.—V. 189, p. 154.

Sun Ray Drug Co.—Merger Approved—

The stockholders of this company and Consolidated Retail Stores, Inc. on Jan. 28 approved the merger of Sun Ray into Consolidated under Consolidated Sun Ray, Inc.

Sun Ray has 506,880 shares outstanding, while Consolidated has 1,036,618 common shares outstanding.

Sun Ray holders will receive eight shares of new Consolidated common for each share of Sun Ray. This will give them 78.9% ownership of the 5,585,583 shares outstanding in the merged corporation, according to the proxy statement. The merger became effective Feb. 2, the start of the company's new fiscal year.

Harry S. Sytk, President of Sun Ray, will be Chairman of the new Consolidated Retail Stores, and William H. Sytk, Sun Ray Executive Vice-President, will be President. Russell N. Levin, President of Consolidated will become Executive Vice-President.—V. 189, p. 154.

Super Food Services, Inc.—Acquisition, etc.—

William H. Tegtmeyer, President, in a letter to stockholders on Jan. 26 reported the results of the company's recent public financing in connection with the purchase of common and preferred stocks of The F. N. Johnson Co.

Capitalization of the company now consists of:

Bank loan from the City National Bank and Trust Co. of Chicago	\$875,830
Class A capital stock (old) callable after Dec. 31, 1959 at \$7.50 and convertible into common. Annual dividend 30 cents per share	402 shs.
Preferred stock 1st series, selling price \$20, \$22 call price, annual dividend \$1.20 per share	110,000 shs.
Common stock	175,632 shs.
Warrants 1st series, entitling holder to purchase common stock at various prices and specifically at \$2.50 per share until Dec. 31, 1960	116,287

The company offered for sale 110,000 shares of preferred stock, first series with warrants first series at \$20 per unit on Dec. 10, 1958. All of the stock was sold on the offering day.

In accordance with the exchange offer, over 99% of the 42,356 class A capital shares, or 41,954 shares, were exchanged for new common stock plus 6,287 warrants as set forth in said prospectus.

To date the following shares of stock in The F. N. Johnson Co. have been purchased by Super Food Services, Inc.:

Issued Shares	Purchased Shares	% Purchase To Issued
Preferred (\$100)	4,000	90.0%
Common (\$15)	175,000	96.5%

Mr. Tegtmeyer also on Jan. 28 announced that The F. N. Johnson Co., its newly acquired subsidiary corporation, completed its fiscal 53 week year Jan. 3, 1959 with total sales for the year \$35,537,246 as compared with total sales for the preceding fiscal year of \$25,415,151, an increase of 40%.

He further stated that The F. N. Johnson Co. had substantially completed and recently moved into its new warehouse addition doubling its warehouse capacity and had installed a new, modern IBM inventory control system and an internal radio communication system to control and handle receipts and deliveries of merchandise through the expanded warehouse operation.—V. 188, p. 2511.

Sylvania Electric Products, Inc.—Tenders for Debs.—

The Guaranty Trust Co. of New York, 140 Broadway, New York, N. Y., will until 3:30 p.m. (EST) on Feb. 24, 1959, receive tenders for the sale to it of 4 1/2% sinking fund debentures, due March 1, 1980, to an amount sufficient to exhaust the sum of \$500,000, at prices not to exceed 100% plus accrued interest.

The corporation also announced a call for redemption on March 8 of its 4 1/2% convertible subordinated debentures, due in 1983, at 104 1/2% plus accrued interest. Holders will have the right to convert debentures into common stock at \$41.40 a share, up to the close of business on the redemption date. Payment will be made at the

Irving Trust Co., trustee, One Wall Street, New York at \$61.50 per share.—V. 189, p. 154.

(James) Talcott, Inc.—Registers With SEC—

This corporation filed a registration statement on Feb. 4 with the Securities and Exchange Commission covering 150,000 shares of \$9 par value common stock.

The company proposes to offer the stock publicly, and a group headed by F. Eberstadt & Co. and White, Weld & Co. will underwrite the offering.

Net proceeds from the sale of the new stock will be used for general corporate purposes.—V. 189, p. 645.

Tennessee Gas Transmission Co.—Secondary Placed

Privately—Arrangements for the private placement of 42,210 shares of 5% cumulative convertible second preferred stock (par \$100) with institutional investors have been made by E. F. Hutton & Co., it was announced on Feb. 3.

The net proceeds will not accrue to the company, but will go to selling stockholders.

To Redeem Preferred Stock—

Directors of the company authorized Gardiner Symonds, Chairman and chief executive officer, to redeem all 188,317 shares (\$18,831,700), of the company's 5.16% convertible second preferred stock on March 6 at \$105 a share plus accrued dividends. The shares will be redeemed at The Chase Manhattan Bank, 43 Exchange Place, New York, N. Y.

Each share of the 5.16% preferred is convertible into 3.4 shares of the common at any time before the close of business on the tenth day preceding redemption, which would be Feb. 24 under the present redemption proposal.

The company has entered into a Standby Agreement with Stone & Webster Securities Corp., and White, Weld & Co., and certain other securities dealers under which the purchasers have agreed to purchase all shares of the 5.16% stock tendered to them at the office of The Chase Manhattan Bank, 37 Wall St., New York 15, N. Y., at any time prior to the close of business on Feb. 24, 1959 at a price equal to \$108.43 per share flat, less the requisite Federal and New York State transfer taxes. This price is higher than that payable by the company upon redemption as described above. The purchasers have agreed to convert into common stock all shares of 5.16% stock so purchased by them, and the company has agreed to pay the purchasers compensation for their undertaking.—V. 189, p. 154.

Texas Industries, Inc.—Acquisition—

See Dallas Lightweight Aggregates Co. above.—V. 189, p. 645.

Textron American, Inc.—Tenders for Debentures—

See Textron, Inc. below.—V. 188, p. 1970.

Textron, Inc.—Tenders for Debentures—

The Old Colony Trust Co., 45 Milk Street, Boston 6, Mass., up to the close of business on Feb. 16, 1958, will receive tenders for the sale of 15-year 5% subordinated sinking fund debentures due Feb. 1, 1970 of Textron American, Inc. to an amount sufficient to exhaust the sum of \$427,879 at prices not to exceed 100% and accrued interest.

On or before Feb. 18, 1958, the trust company will mail notices of acceptance of any tenders accepted. Payments of accepted debentures will be made on and after Feb. 24 upon receipt of the debentures. Interest on accepted debentures will cease Feb. 23, 1959.

A total of \$453,225 principal amount of debentures were purchased for cancellation in connection with the previous sinking fund payment due Nov. 15, 1958.—V. 188, p. 2186.

Thomas & Betts Co., Elizabeth, N. J.—Registers With Securities and Exchange Commission—

The company whose plant facilities and executive offices are located in Elizabeth, N. J., on Feb. 5 filed with the Securities and Exchange Commission a registration statement relating to a proposed secondary offering of 300,000 shares of common stock. The shares, representing approximately 20% of the shares outstanding, are to be sold by certain large stockholders, primarily to create a public market. The company will receive no part of the proceeds from the sale of these shares. Smith, Barney & Co. will manage the underwriting group which expects to offer these shares about Feb. 25.

The company is a leading manufacturer of a broad line of electrical raceway accessories and conductor connectors of basic use in virtually all phases of the electrical industry.—V. 181, p. 689.

(H. I.) Thompson Fiber Glass Co.—Earnings Increased

This company on Jan. 14 reported sales for the fiscal year ended Oct. 31, 1958 of \$6,857,679, a 12% increase over sales in the previous year of \$6,106,331.

Net earnings, after provision for Federal income taxes, were \$649,467, compared with \$614,720 in the previous 12 months. Per share earnings were \$1.02, compared with 97 cents a year ago based on 638,152 shares outstanding and after giving effect to a 50% stock dividend Oct. 15, 1958.

Harry I. Thompson, President, said that improved sales and earnings were accomplished despite cancellations, cutbacks and stretch-outs during 1958 which adversely affected many companies.

"Any such decline was more than offset by increased sales of HITCO high temperature products," he said. He emphasized that the improved markets for these products is particularly significant in that they are important elements in the company's outlook for future expansion.

At the close of the fiscal year, the company reported current assets of \$2,912,889 with current liabilities of \$1,050,106, reflecting a current assets to liabilities ratio of 2.8 to 1. Working capital was \$1,862,783 and shareholders equity rose to \$2,525,254.

The company also reported the acquisition during 1958 of Blackwood's, Inc. of Los Angeles, Calif., engaged in the sale of laminates, resins, fibrous glass and related products. Mr. Thompson said the acquisition of Blackwood's tends to complement the bulk sales activity of the company.

The company also reported the licensing of Owens-Corning Fiberglass Corp. to use certain of the developments made by the company in the field of high temperature fibrous glass materials. The agreement was made on a royalty basis of Refrasil products made and sold by Owens-Corning, according to Mr. Thompson.—V. 189, p. 90.

(August) Thyssen-Huette A. G.—Output Rises—

The August Thyssen-Huette Group of Duisburg-Hamborn has not escaped untouched from the recent international recession which has especially adversely affected the iron and steel industry, although the prominent German steelmaker reports substantial progress for the 1957-58 business year, which ended Sept. 30.

Combined crude steel production of the Thyssen Group, consisting of August Thyssen-Huette and its associate companies, Niederrheinische Huette and Deutsche Edelstahlwerke, reached 2.7 million metric tons, marking an 8% increase over the preceding year. Gross sales, exclusive of inter-company sales, totaled \$423 million.

Of these totals, August Thyssen-Huette, major component of the Group, produced 2,041,000 tons of crude steel, a 13.4% rise over the previous year, and reported gross sales of \$232 million, a 16% increase over the preceding year. As a result, the Thyssen-Huette board of directors will recommend to the next annual meeting, payment of a 9% cash dividend, the same as in the preceding year.

Despite the late fiscal year slackening in business activity, Thyssen-Huette's extensive capital investment program, emphasizing higher operational efficiency of the production set-up and the purchase of more modern equipment, which has already totaled over \$200 million in the past six years, was continued according to schedule. Early in the period, operations of the newly constructed fourth 250-ton open hearth furnace was initiated in Open Hearth Plant No. 1, completed in 1957. In addition, the expansion and modernization of the soaking pit plant was completed and major headway was made in the construction of an eighth blast furnace. This project is expected to be completed early this year.

The preliminary report further revealed that Thyssen-Huette's basic capital was increased by \$5 million to \$74 million because of an

exchange of stock with Deutsche Edelstahlwerke (DEW). (The Thyssen concern now owns 94% of DEW capital stock.)—V. 188, p. 590.

Time Finance Corp.—Partial Redemption—

The corporation has called for redemption on Feb. 27, next, through operation of the sinking fund, 3,446 shares of its 50 cent convertible preferred stock at \$7 per share, plus accrued interest.

The preferred stock may be converted into class A common stock to Feb. 26, 1959, inclusive.—V. 188, p. 291.

Titeflex, Inc.—Issues New Catalog—

An illustrated 20-page catalog, in color, describing the extensive line of Quick-Seal couplings for hydraulic and pneumatic applications has been issued by Titeflex, Inc., Springfield, Mass., and Santa Monica, California.

The new bulletin, No. Q.S.R. 58, discusses all three types of Titeflex Quick-Seal couplings—straight-through, single check-valve, and double check-valve, which are available in a variety of sizes and alloys to meet any operating requirement. Quick-Seal couplings are designed to handle chemicals, oils, greases, gases, liquids or any material that will flow through a line.—V. 188, p. 2690.

Toledo Edison Co.—Partial Redemption—

The company has called for redemption on March 1, next, through operation of the sinking fund, \$50,000 of its first mortgage bonds, 3 1/2% series due 1978 at 101.85% plus accrued interest. Payment will be made at The Chase Manhattan Bank, 43 Exchange Place, New York 15, N. Y.—V. 188, p. 995.

Tucson Gas, Electric Light & Power Co.—Secondary Offering—

A secondary offering of 3,000 shares of common stock (par \$5) was made on Jan. 20 by Blyth & Co., Inc., at \$33.25 per share, with a dealer's concession of 70 cents per share. The unsold balance was withdrawn the following day.

Another secondary offering of 9,000 shares of common stock (par \$5) was made on Feb. 4 by The First Boston Corp. and associates at \$30.75 per share, with a dealer's concession of 65 cents per share. The unsold balance was later withdrawn.—V. 188, p. 2787.

Twentieth Century Investors, Inc., Kansas City, Mo.—Sales—Assets—

This corporation which initially offered two classes of investment shares to the public Oct. 31, free of sales charge, on Jan. 30 reported that sales exceeded \$400,000 and that the face amount of its plan accounts exceeded \$6,500,000.

Stowers & Co., principal underwriters, offered Twentieth Century Income Investors, which is designed primarily for current cash dividends, and Twentieth Century Growth Investors, which has as its major objective—capital growth.

Total assets Dec. 31 were \$405,204. The Income Investors had assets of \$123,392; Growth Investors, \$281,812. There were 24,883 shares of Income Investors outstanding; 56,471 shares of Growth Investors. Net asset value per share of the Income Investors was \$4.96; Growth Investors, \$4.99 a share.—V. 189, p. 1970.

Tyrex Drug & Chemical Corp.—SEC Orders Cite Security Firms—

The Securities and Exchange Commission has ordered proceedings under the Securities Exchange Act of 1934 to determine whether provisions of the Federal Securities Laws and rules thereunder have been violated by the following and, if so, whether it is necessary or appropriate in the public interest to revoke their broker-dealer registrations: Dennis Securities Corp., 94 River St., Hoboken, N. J.; and N. Pinsker & Co., Inc., 156 North Franklin St., Hempstead, N. Y.

According to the orders of the Commission, information developed in an investigation conducted by its staff tends, if true, to show that the two respondent companies offered and sold class B stock of Tyrex Drug & Chemical Corp. in violation of the registration and prospectus requirements of the Securities Act of 1933. Similar violations are charged to Anne Egenes, C. Edward Scott, and Ivor Jenkins, President, Vice-President and Secretary-Treasurer, respectively, of Dennis Securities, as well as to Norman Pinsker, President, Natallya Pinsker, Secretary-Treasurer, and Bradford O. Smith and Samuel Shatz, directors, of Pinsker & Co. The sale of the Tyrex Drug class B stock by Dennis Securities is said to have occurred during the period July 5, 1957, to April 28, 1958, and by Pinsker & Co. during the period Dec. 2, 1957, to Feb. 28, 1958.

Moreover, according to the order with respect to Dennis Securities, it further appears that that company was in a control relationship with Tyrex Drug at the time the latter's class B stock was being offered and sold by Dennis Securities; and that such fact was not disclosed to purchasers of Tyrex Drug stock by Dennis Securities or its three named officers, as is required by the Commission's rules; that Dennis Securities failed to make and keep current and to preserve certain books and records, as required by the Commission's rules; and that it failed to cancel or otherwise liquidate stock purchases by customers notwithstanding the failure of such customers to make full cash payment therefor within seven days after the date of purchase, as required by Regulation T of the Board of Governors of the Federal Reserve System.

The time and place of the hearings for the purpose of taking evidence with respect to the foregoing matters will be announced later.—V. 185, p. 386.

Union Pacific RR.—Earnings—

Period End, Dec. 31—	1958—Month—	1957	1958—12 Mos.—	1957
Railway oper. revenue	44,618,931	42,197,295	505,215,191	517,000,102
Railway oper. expenses	32,935,960	33,469,345	371,257,945	382,364,717
Net revenue from railway operations	11,682,971	8,727,950	133,957,246	134,705,385
Net ry. oper. income	2,820,804	1,129,361	43,461,084	38,818,024

—V. 189, p. 193.

United-Carr Fastener Corp.—New President of Unit—

This corporation on Feb. 3 announced the appointment of E. J. Pool as President of its Chicago division, the Cinch Manufacturing Co., manufacturers of electronic components. For the past five years, Mr. Pool has been Vice-President and General Manager and prior to that Vice-President in charge of sales.—V. 188, p. 2077.

United Funds, Inc.—Registers Additional Shares With Securities and Exchange Commission—

This Kansas City, Mo., investment company, on Jan. 22 filed with the SEC an amendment to its registration statement covering \$10,000,000 additional face amount of Periodic Investment Plans without insurance and the underlying shares of United Accumulative Fund, and \$2,500,000 face amount of Periodic Investment Plans with insurance and the underlying shares of United Accumulative Fund.—V. 188, p. 1562.

United Stockyards Corp.—Proposed Exchange Offer—

See Canal-Randolph Corp. above.—V. 186, p. 53.

Universal Fuel & Chemical Corp., Farrell, Pa.—Withdraws Request for Hearing—

The SEC has cancelled its hearing, scheduled for Feb. 2, 1959, upon the question whether to vacate, or make permanent, an earlier order of the Commission suspending a Regulation A exemption from registration under the Securities Act of 1933 with respect to a stock offering by this corporation. Cancellation followed withdrawal by the company of its request for a hearing.

In a notification filed May 17, 1956, Universal Fuel proposed the public offering of 300,000 common shares at \$1 per share pursuant to the conditional exemption from registration provided by Regulation A. The exemption was temporarily suspended by Commission order 94

Nov. 15, 1958, by reason of the fact that the company's offering circular appeared to contain false and misleading statements of material fact and its use operated as a fraud and deceit upon purchasers of the stock.—V. 185, p. 2788.

Universal Oil Processes, Inc.—Stock Offered—Lehman Brothers, Smith, Barney & Co. and Merrill Lynch, Pierce, Fenner & Smith, Inc. on Feb. 5 headed a nationwide group of 256 underwriters who offered publicly 2,900,000 shares of common stock (par \$1) at \$25 a share. This offering was oversubscribed and the books closed.

PROCEEDS—The net proceeds from the sale of the stock will be used to purchase from Guaranty Trust Co. of New York, as Trustee of the Petroleum Research Fund, all of the outstanding shares of capital stock of Universal Oil Products Co. The American Chemical Society is presently entitled to receive the net income from such trust fund to be used for advanced scientific education and fundamental research in the petroleum field.

BUSINESS—The corporate title of Universal Oil Processes, Inc. shortly will be changed to Universal Oil Products Co.

The latter company is engaged in research development, the ownership and licensing of patents and processes, engineering, and the furnishing of operation, maintenance and construction services to the petroleum, petrochemical and chemical industries. It also manufactures and sells catalysts, oxidation inhibitors, additives and emulsifiers to the petroleum, chemical, rubber and food industries.

The petroleum and petrochemical industries require constant research to adapt existing techniques to the changing requirements of these industries and to develop new techniques designed to meet new demands. The company's research has led to the development of many improved methods of processing crude petroleum to produce high grade fuels, including gasoline, and other products; many of these products are used as raw materials in the chemical industry.

Results of Universal Oil Products' continuing research assist refiners in satisfying current market demands economically. Many refiners find it more profitable to rely upon Universal's research and development of new processes and refining methods to meet these demands rather than to conduct their own.

The original corporation, which commenced business in 1914, was formed to acquire patents to a thermal cracking process which represented a considerable advance in the methods of refining oil. The process is no longer a source of royalty income but the company maintained and improved its position through the development of new processes. Currently the principal royalty-producing processes licensed by the company are the UOP Platforming, Fluid Catalytic Cracking, UOP Catalytic Condensation, UOP "HF" Alkylation and Udex.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

	Authorized	Outstanding
Notes payable	\$1,577,500	\$1,377,500
Secured by mortgages on real estate, bearing interest at 4 1/2% payable in installments to 1967 and 1970.		
4 1/2% notes, due Feb. 15, 1964.		2,800,000
Capital stock (par \$1)	\$3,053,000 shs.	2,900,000 shs.

At Oct. 31, 1958, UOP had outstanding \$2,800,000 of 5% sinking fund debentures, due March 15, 1967, held by the trustee and \$400,000 of 3 1/2% bank loan notes, due March 1, 1959, a part of which were held by Guaranty Trust Co. of New York. Under the agreement with the trustee providing for the purchase of the stock of UOP, the company has agreed that the debentures and the notes will be assumed by the company and prepaid within seven days after the consummation of the merger of UOP into the company. The company proposes to apply to such prepayment the proceeds of new bank loans in the amount of \$2,800,000, bearing interest at the rate of 4 1/2% per year and maturing in annual installments of \$300,000 commencing Feb. 15, 1960, the balance maturing Feb. 15, 1964.

Reduced from 7,500,000 shares at Oct. 31, 1958 to comply with the requirements of the order of the Court. 153,000 shares are reserved for the order of the New York State Supreme Court. 153,000 shares are reserved for issuance pursuant to the employee Stock Option Plan of the company.

UNDERWRITERS—The several underwriters represented by Lehman Brothers, Smith, Barney & Co. and Merrill Lynch, Pierce, Fenner & Smith, Inc. have severally agreed to purchase from the company the number of shares of the stock set forth below, and all such shares are to be purchased if any thereof are purchased:

	Shares	Shares
Lehman Brothers	224,000	
Smith, Barney & Co.	224,000	
Merrill Lynch, Pierce, Fenner & Smith, Inc.	224,000	
Albert, Proctor & Payne	4,000	
Robert Abercrombie & Co.	2,500	
Allen & Co.	14,000	
A. C. Allyn & Co., Inc.	30,000	
A. E. Ames & Co., Inc.	11,000	
Arnold, Baker & Co., Inc.	2,500	
Arnold & S. Bleichroeder, Inc.	5,000	
Arthur, Lestrangle & Co.	2,500	
Atwill & Co., Inc.	2,500	
Auerbach, Pollak & Richardson	7,000	
Auchincloss, Parker & Redpath	7,000	
Bacch & Co.	18,000	
Bacon, Whipple & Co.	9,000	
Robert W. Baird & Co., Inc.	11,000	
Baker, Simonds & Co., Inc.	5,000	
Baker, Weeks & Co.	7,000	
Balk, Furge & Kraus	7,000	
Barrett, Fitch, North & Co., Inc.	4,000	
J. Barta & Co.	11,000	
Bateman, Eichler & Co.	9,000	
Bear, Stearns & Co.	18,000	
A. G. Becker & Co., Inc.	18,000	
Beecroft, Cole & Co.	2,500	
Bell & Co., Inc.	5,000	
William Blair & Co.	9,000	
Blunt Ellis & Simmons	9,000	
Blythe & Co., Inc.	30,000	
Boettner & Co.	7,000	
George D. B. Bonbright & Co.	4,000	
Costello, Sullivan & Co., Inc.	7,000	
J. C. Bradford & Co.	11,000	
Crane, Cabell & Co.	2,500	
Crooke & Co.	2,500	
Alex. Brown & Sons	14,000	
Crown Lisle & Marshall	5,000	
C. S. Brown & Co.	2,500	
Crush, Slocumb & Co., Inc.	5,000	
Richard J. Buck & Co.	4,000	
Burnham & Co.	11,000	
Burris Bros. & Denton, Inc.	4,000	
Butcher & Sherrerd	5,000	
Campbell, McCarty & Co., Inc.	2,500	
Carolina Securities Corp.	2,500	
Charles-Schutz Co.	2,500	
City Securities Corp.	5,000	
Clare, Dodge & Co.	18,000	
E. W. Clark & Co.	4,000	
Richard W. Clarke Corp.	4,000	
Clayton Securities Corp.	2,500	
Collin, Norton & Co.	4,000	
C. C. Collins & Co., Inc.	2,500	
Julien Collins & Co.	4,000	
Coley & Co.	5,000	
Curtis & Co.	7,000	
Crowell, Weedon & Co.	7,000	
Crittenden, Podesta & Co.	4,000	
Cunningham, Schertz &		

	Shares	Shares
Hemphill, Noyes & Co.	18,000	
H. Hentz & Co.	11,000	
Hickey & Co.	2,500	
Hill Richards & Co.	7,000	
Hinks Bros. & Co., Inc.	2,500	
Hirsch & Co.	7,000	
J. A. Hogle & Co.	7,000	
Hooker & Fay	18,000	
Hornblower & Weeks	18,000	
Howard, Weil, Labouisse, Friedrichs & Co.	7,000	
Hulme, Applegate & Humphrey, Inc.	5,000	
E. F. Hutton & Co.	14,000	
The Illinois Co., Inc.	5,000	
Indianapolis Bond & Share Corp.	5,000	
Ingalls & Snyder	4,000	
Janney, Dulles & Battles, Inc.	5,000	
Johnston, Lemon & Co.	14,000	
Edward D. Jones & Co.	4,000	
Joseph, Mellen & Miller	4,000	
Kalman & Co., Inc.	5,000	
John H. Kaplan & Co.	4,000	
A. M. Kipper & Co., Inc.	4,000	
Kidder, Peabody & Co.	30,000	
Kirkpatrick-Pettis Co.	4,000	
Kuhn, Loeb & Co.	40,000	
Ladenburg, Thalmann & Co.	14,000	
Laird, Bissell & Meeds	7,000	
W. C. Langley & Co.	11,000	
Lazard Freres & Co.	30,000	
Lee Higginson Corp.	18,000	
Lentz, Newton & Co.	2,500	
Lester, Lyons & Co.	9,000	
Carl M. Loeb, Rhoades & Co.	30,000	
Loewi & Co., Inc.	7,000	
Irving Lumborg & Co.	9,000	
S. D. Lunt & Co.	4,000	
Manly, Bennett & Co.	9,000	
Laurence M. Marks & Co.	11,000	
The Marshall Co.	2,500	
Mason-Hagan, Inc.	4,000	
A. E. Meston & Co.	4,000	
McCormick & Co.	5,000	
McDonald & Co.	11,000	
McDonnell & Co., Inc.	7,000	
Carl McGlone & Co., Inc.	2,500	
McKelvey & Co.	5,000	
McLeod, Young, Weir, Inc.	5,000	
Mead, Miller & Co.	4,000	
Merrill, Turben & Co., Inc.	7,000	
Mid-Continent Securities Co., Inc.	4,000	
The Milwaukee Co.	7,000	
Mitchell, Hutchins & Co.	2,500	
Mitchell, Jones & Templeton	9,000	
Model, Roland & Stone	30,000	
Moore, Leonard & Lynch-Moreland, Brandenberger, Johnston & Currie	2,500	
Morgan Stanley & Co.	40,000	
F. S. Moseley & Co.	18,000	
Mullaney, Wells & Co.	5,000	
Nesbitt, Thomson & Co., Inc.	14,000	
W. H. Newbold's Son & Co.	5,000	
Newburger & Co.	5,000	
Newhard, Cook & Co.	2,500	
Norris & Hirschberg, Inc.	9,000	
The Ohio Co.	11,000	
Pacific Northwest Co.	7,000	
Faine, Webber, Jackson & Curtis	18,000	
Peters, Writer & Christensen, Inc.	2,500	
Pierce, Carrison, Wubern, Inc.	4,000	

Universal Oil Products Co.—Financing, etc.—See Universal Oil Processes, Inc. above.—V. 189, p. 390.

Upper Peninsula Power Co.—Reports Higher Profits—Preferred Stock Placed Privately—For the 12 months ended Nov. 30, 1958, earnings per share of common stock, based on the average number of shares outstanding during the respective periods, were \$1.82 compared to \$1.79 for the corresponding period ended Nov. 30, 1957.

The private sale of 8,000 shares of 5 1/4% cumulative preferred stock to one institution was completed on Dec. 2, 1958. The proceeds are being used on the current construction program. Cleveland Cliffs Iron Co. and Ford Motor Co., joint owners of the Humboldt Mining Co., recently announced a program to double the iron mining production capacity of that project. Power for this development comes from the Upper Peninsula Generating Co. In line with improvement in the local mining picture, three major iron mining companies in the utility company's territory have begun to return to full operations.—V. 188, p. 995.

Uranium Enterprises, Inc.—Securities and Exchange Commission Suspends Stock Offering—See Arizona Uranium Corp. above.—V. 181, p. 589.

Vendorator Manufacturing Co.—Partial Redemption—The company has recently called for redemption on Feb. 1, last, \$36,000 of its 6% sinking fund debentures, due Oct. 1, 1966 at 101%. Payment will be made at the Security-First National Bank, Los Angeles, Calif.—V. 184, p. 1064.

Virginia Electric & Power Co.—To Sell Stock—The company recently announced that it plans to sell on June 2 sufficient common stock to raise from \$20,000,000 to \$25,000,000. Underwriters will be determined through competitive bidding. The company has not determined whether the offering will be via subscription by stockholders or a public offering.—V. 188, p. 293.

Virginia Mining Corp.—Off Canadian Restricted List—The Securities and Exchange Commission on Feb. 2 announced two additions to and the deletion of Virginia Mining Corp. from its Canadian Restricted List, as follows:

Gregory & Sons	7,000
Gruss & Co.	2,500
G. C. Haas & Co.	2,500
Halle & Stieglitz	7,000
Halgarten & Co.	30,000
Hallowell, Sulzberger, Jenks, Kirkland & Co.	4,000
Harriman & Co., Inc.	2,500
Harriman Ripley & Co., Inc.	30,000
Ira Haupt & Co.	5,000
Hayden, Miller & Co.	7,000
Hayden, Stone & Co.	14,000

Vitro Corp. of America—Secondary Offering—A secondary offering of 20,000 shares of common stock (par 50 cents) was made on Jan. 22 by Blyth & Co., Inc., at \$18.75 per share, with a dealer's concession of 70 cents per share. The offering was completed.—V. 189, p. 91.

Vocaline Co. of America, Inc.—Acquisition—This company has acquired 50% of the outstanding stock of Alcar Instruments, Inc., of Little Ferry, N. J., in exchange for 50,000 shares of Vocaline stock, it was announced on Feb. 2 by Carroll T. Cooney, Jr., President.

Alcar Instruments, Inc. is a designer and manufacturer of ultrasonic cleaning equipment for laboratory and production use.

Vocaline Co. of America, Inc. is a manufacturer of intercommunication equipment, timing devices and other products in the rapidly expanding field of electronic communications.—V. 189, p. 526.

Walworth Co.—Two New Directors Elected—Fred W. Belz, President, on Jan. 21 said that differences among directors had been settled, thus avoiding a threatened proxy fight. The announcement followed a special board meeting.

Marvin H. Grove, a director and President of Grove Valve and Regulator Company, a Walworth subsidiary, declared in mid-December that he would try to oust the present board of directors at the annual meeting in March.

As part of the Jan. 21 settlement the board was increased from 13 to 15 members with two of the new seats going to Mr. Grove's associates. These directors are John W. Collins, an officer of Grove Valve, and Paul D. Flehr, a West Coast patent attorney.—V. 187, p. 1587.

Ward La France Truck Corp.—New Control—A group of private investors headed by Harris J. Klein, New York attorney and director of Penn-Texas Corp., has signed a contract to buy the assets and business of Ward La France Truck Corp., Elmira, N. Y., from the Glen Alden Corp.

Mr. Klein did not disclose the purchase terms but said the group would make "a substantial payment in cash and assume various obligations of Ward La France."

Mr. Klein said the purchase contract was "effective Feb. 1" and that the new owners would then take over all La France's manufacturing, sales and service facilities and will operate the company under its present name.

The La France company makes fire fighting apparatus, motor trucks, utility equipment and military vehicles.—V. 186, p. 1892.

Webeor, Inc.—Haffa Also President—It was announced on Jan. 25 by Titus Haffa, Chairman, that, effective immediately he will assume duties as President and Chief Executive Officer, replacing Nicholas Malz, former Webeor President.

Mr. Haffa also announced the appointment of John H. Thrig, former Vice-President, to the post of Executive Vice-President, replacing Joseph L. Raffel, Jr., who has resigned.

L. O. Kressman, former Assistant Secretary, has been named Secretary and L. A. Garfinkle, Comptroller, becomes Treasurer. The posts of Secretary and Treasurer were formerly held by Harry R. Ferris, Financial Vice-President.—V. 184, p. 1627.

Welbilt Corp., Maspeth, L. L. N. Y.—Merger—Alexander P. Hirsch, Chairman of the Board, on Jan. 30 announced that negotiations for a merger with a large furniture manufacturing business, with sales in excess of \$20,000,000 a year, had proceeded to an agreement on principal terms.

A formal contract has not been executed. The attorneys for both corporations are now working on the legal details of the contract. Welbilt will be the surviving corporation and the deal will be on a cash basis. No further announcement will be made until the contract has been formally executed.—V. 188, p. 2691.

Wenwood Organizations, Inc.—Offering Completed—The 100,000 shares of 25¢ capital stock of this corporation offered last week by Michael G. Kletz & Co., Inc., at \$3 per share, has been completely distributed, according to announcement by Sidney N. Weniger, President of the latter corporation. Further details will be given next week.—V. 188, p. 2788.

West Virginia Pulp & Paper Co.—Secondary Offering—A secondary offering of 115,000 shares of common stock (par \$5) was made on Feb. 5 by Morgan Stanley & Co. and Davenport & Co., at \$43.50 per share, with a dealer's concession of \$1 per share. The offering was oversubscribed and the books closed.—V. 183, p. 2691.

Western Gas Service Co.—Registers Common Stock With SEC—To Sell Bonds and Preferred Stock Privately

This company, which is located at 9065 Alameda Ave., El Paso, Texas, on Jan. 29 filed a registration statement with the SEC covering 104,500 shares of its common stock. The company proposes to offer 4,500 shares for subscription by certain employees, and the remaining 100,000 are to be offered for public sale through an underwriting group headed by Underwood, Neuhaus & Co. The offering price and underwriting terms are to be supplied by amendment.

The company (formerly Lea County Gas Co.) will use the net proceeds, together with the proceeds of the sale to institutional investors of \$3,200,000 of 5 1/4% bonds due 1983 and 15,000 shares of 6% preferred stock, \$100 par, and other cash funds of the company, to pay a short-term bank loan of \$5,700,000. The proceeds of such loan, obtained in November 1958, were used (1) to pay substantially all of the purchase price of the gas and water properties acquired from Southwestern Public Service Co. (2) to pay short-term bank loans of the company in the amount of \$404,736 principal and interest, incurred in connection with plant expansion and working capital requirements of the company, and (3) to increase working funds of the company by approximately \$395,000.

Weyerhaeuser Timber Co.—Secondary Offering—A secondary offering of 10,000 shares of common stock (par \$7.50) was made on Jan. 27 by Blyth & Co., Inc., at \$46.50 per share, with a dealer's concession of 75 cents per share. It was oversubscribed.—V. 187, p. 2596.

Wolverine Power Corp., Bay City, Mich.—Registers Voting Trust Certificates With SEC

Charles W. Greenough (of Boston) and three other individuals, trustees under a voting trust agreement for stock of Wolverine Power Corp., on Feb. 2 filed a registration statement with the SEC covering voting trust certificates for 40,000 shares of Wolverine Power common stock.—V. 169, p. 2216.

Youngstown Sheet & Tube Co.—Merger Abandoned—See Bethlehem Steel Corp. above.—V. 184, p. 2675.

Yuba Consolidated Industries, Inc.—New Division

The addition of a new division of this corporation was announced on Feb. 2 by John L. McGara, President and Board Chairman. The new division, Yuba Consolidated Erectors, Inc., will perform on a national basis all field erection work for Yuba Consolidated's heavy steel fabricating divisions.—V. 188, p. 2788.

STATE AND CITY DEPARTMENT

BOND PROPOSALS AND NEGOTIATIONS

ARIZONA

Maricopa County School District No. 202 (P. O. Phoenix), Ariz.

Bond Offering—Rhea Averill, Clerk of the Board of Supervisors, will receive sealed bids until 10 a.m. (MST) on Feb. 19 for the purchase of \$285,000 school building bonds. Dated March 1, 1959. Due semi-annually from Dec. 1, 1964 to June 1, 1968 inclusive. Principal and interest (J-D) payable at the County Treasurer's office.

Maricopa County School District No. 80 (P. O. Phoenix), Ariz.

Bond Offering—Rhea Averill, Clerk of the Board of Supervisors, will receive sealed bids until 10 a.m. (MST) on Feb. 19 for the purchase of \$235,000 school building bonds. Dated March 1, 1959. Due semi-annually from June 1, 1960 to June 1, 1964 inclusive. Principal and interest (J-D) payable at the County Treasurer's office.

Final County School District No. 20 (P. O. Florence), Ariz.

Bond Sale—The \$65,000 general obligation bonds offered Feb. 2—v. 189, p. 647—were awarded to Refsnes, Ely, Beck & Co.

CALIFORNIA

Antioch Unified School District, Contra Costa County, Calif.

Bond Sale—The \$1,000,000 school building bonds offered Feb. 3—v. 189, p. 527—were awarded to a group composed of the Crocker-Anglo National Bank, San Francisco, Salomon Bros. & Hutzler, and First Western Bank & Trust Co., San Francisco, at a price of 100.01, a net interest cost of about 3.79%, as follows:

\$300,000 3½s. Due on March 1 from 1960 to 1965 inclusive.
150,000 3½s. Due on March 1 from 1966 to 1968 inclusive.
250,000 3½s. Due on March 1 from 1969 to 1973 inclusive.
300,000 4s. Due on March 1 from 1974 to 1979 inclusive.

Brea School District, Orange County, Calif.

Bond Sale—The \$610,000 general obligation bonds offered Jan. 27—v. 189, p. 391—were awarded to the California Bank of Los Angeles, at a price of 100.01, a net interest cost of about 3.78%, as follows:

\$100,000 5s. Due on Jan. 15 from 1960 to 1963 inclusive.
510,000 3½s. Due on Jan. 15 from 1964 to 1984 inclusive.

Cambrian School District, Santa Clara County, Calif.

Bond Sale—An issue of \$282,000 school bonds was sold to the American Trust Company, of San Francisco, as follows:

\$47,000 5s. Due on Jan. 1 from 1960 to 1965 inclusive.
30,000 4s. Due on Jan. 1 from 1966 to 1968 inclusive.
30,000 3½s. Due on Jan. 1 from 1969 to 1971 inclusive.
175,000 4s. Due on Jan. 1 from 1972 to 1984 inclusive.

Dated Jan. 1, 1959. Principal and interest (J-J) payable at the County Treasurer's office. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

Corona Unified School District, Riverside County, Calif.

Bond Sale—The \$1,100,000 school building bonds offered Feb. 2—v. 189, p. 527—were awarded to a syndicate headed by the Security-First National Bank, of Los Angeles, as follows:

\$245,000 4¾s. Due on March 1 from 1960 to 1965 inclusive.
360,000 3¾s. Due on March 1 from 1966 to 1973 inclusive.
495,000 4s. Due on March 1 from 1974 to 1984 inclusive.

Daggett School District, San Bernardino County, Calif.

Bond Sale—The \$100,000 school bonds offered Feb. 2—v. 189, p. 647—were awarded to the Security-First National Bank of Los Angeles, and R. H. Moulton & Co., jointly, as 4¾s, at a price of 100.61, a basis of about 4.18%.

East Blythe County Water District (P. O. Blythe), Calif.

Bond Offering—Robt. A. Brockmeier, Secretary of Board of Directors, will receive sealed bids until 7:30 p.m. (PST) on Feb. 11 for the purchase of \$110,000 general obligation improvement bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1984 inclusive. Principal and interest (M-S) payable at the County Treasurer's office. Legality approved by O'Melveny & Myers, of Los Angeles.

Encinitas Union School District, San Diego County, Calif.

Bond Offering—R. B. James, County Clerk, will receive sealed bids at his office in San Diego, until 10:30 a.m. (PST) on Feb. 17 for the purchase of \$136,000 school bonds. Dated March 15, 1959. Due on March 15 from 1960 to 1984 inclusive. Principal and interest (M-S) payable at the County Treasurer's office. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

Florin School District, Sacramento County, Calif.

Bond Sale—The \$21,000 school bonds offered Feb. 4—v. 189, p. 527—were awarded to the Bank of America National Trust & Savings Association, San Francisco.

Greater Bakersfield Separation of Grade District, Kern County, Calif.

Bond Offering—Secretary Hazel Nichols announces that the Commission will receive sealed bids at 402 Haberfelde Building, Bakersfield, until 5 p.m. (PST) on Feb. 17 for the purchase of \$1,250,000 general obligation grade crossing bonds. Dated Feb. 20, 1959. Due on Feb. 20 from 1960 to 1979 inclusive. Principal and interest (F-A) payable at the County Treasurer's office.

Hanford Joint Union High School District, Kings County, Calif.

Bond Offering—Bids will be received until 10 a.m. (PST) on Feb. 18 for the purchase of \$1,200,000 school building bonds. Due serially from 1960 to 1978 inclusive.

Kernville Union School District, Kern County, Calif.

Bond Sale—The \$65,000 school building bonds offered Feb. 3—v. 189, p. 391—were awarded to the Security-First National Bank of Los Angeles, as 3¾s, at a price of 100.01, a basis of about 3.87%.

Livermore Joint Union High School District, Alameda County, Calif.

Bond Sale—The \$147,000 school bonds offered Jan. 27—v. 189, p. 391—were awarded to a group headed by the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.04, a net interest cost of about 3.84%, as follows:

\$36,000 5s. Due on March 1 from 1960 to 1965 inclusive.
6,000 4s. Due on March 1, 1966.
30,000 3½s. Due on March 1 from 1967 to 1971 inclusive.

60,000 3¾s. Due on March 1 from 1972 to 1981 inclusive.
15,000 4s. Due on March 1 from 1982 to 1984 inclusive.

Los Angeles, Calif.

Bond Sale—The \$14,000,000 recreation and parks bonds offered Feb. 3—v. 189, p. 527—were awarded to a syndicate headed by the Bankers Trust Co., and the Chase Manhattan Bank, both of New York City, at a price of 100.106, a net interest cost of about 3.47%, as follows:

\$2,800,000 4½s. Due on March 1 from 1960 to 1963 inclusive.
4,900,000 3¾s. Due on March 1 from 1964 to 1970 inclusive.
6,300,000 3½s. Due on March 1 from 1971 to 1979 inclusive.

Among those associated with Bankers Trust Company and The Chase Manhattan Bank in the offering are:

Guaranty Trust Company of New York; Harris Trust and Savings Bank; Chemical Corn Exchange Bank; J. P. Morgan & Co., Inc.; Harriman Ripley & Co., Inc.; Lazard Freres & Co.; Weedon & Co., Incorporated; Drexel & Co.; Mercantile Trust Company; The First National Bank of Oregon; R. W. Pressprich & Co.; The Philadelphia National Bank; Equitable Securities Corporation; Hornblower & Weeks; Paine, Webber, Jackson & Curtis; Stone & Webster Securities Corporation.

Los Angeles County (P. O. Los Angeles), Calif.

Bond Offering—Harold J. Ostly, County Clerk, will receive sealed bids until 9 a.m. (PST) on Feb. 10 for the purchase of \$3,546,000 juvenile detention facilities bonds. Dated June 1, 1957. Due on June 1 from 1966 to 1970 inclusive. Principal and interest (J-D) payable at the County Treasurer's office, or at any of the fiscal agencies of the County in New York City or Chicago.

Los Angeles County Flood Control District (P. O. Los Angeles), Calif.

Bond Offering—Harold J. Ostly, County Clerk, will receive sealed bids at his office in Los Angeles, until 9 a.m. (PST) on Feb. 17 for the purchase of \$10,000,000 flood control improvement bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1989 inclusive. Principal and interest (M-S) payable at the County Treasurer's office, or at any of the County's fiscal agencies in New York City and Chicago.

Monrovia City School District, Los Angeles County, Calif.

Bond Sale—The \$125,000 school bonds offered Feb. 3—v. 189, p. 195—were awarded to the First Western Bank & Trust Co., San Francisco, and Hill Richards & Co., jointly, as 3¾s, at a price of 101.44, a basis of about 3.58%.

Oak Grove School District, Santa Clara County, Calif.

Bond Sale—An issue of \$494,000 school bonds was sold to the American Trust Company, of San Francisco, as follows:

\$65,000 5s. Due on Jan. 1 from 1960 to 1965 inclusive.
235,000 3¾s. Due on Jan. 1 from 1966 to 1977 inclusive.
194,000 4s. Due on Jan. 1 from 1978 to 1984 inclusive.

Dated Jan. 1, 1959. Principal and interest (J-J) payable at the County Treasurer's office. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

Scandinavian School District, Fresno County, Calif.

Bond Offering—J. L. Brown,

County Clerk, will receive sealed bids at his office in Fresno until 10:30 a.m. (PST) on Feb. 17 for the purchase of \$79,000 school building bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1984 inclusive. Principal and interest (M-S) payable at the County Treasurer's office.

Union School District, Santa Clara County, Calif.

Bond Sale—An issue of \$175,000 school bonds was sold to the American Trust Company, of San Francisco, as follows:

\$30,000 5s. Due on Jan. 1 from 1960 to 1965 inclusive.
145,000 4s. Due on Jan. 1 from 1966 to 1984 inclusive.

Dated Jan. 1, 1959. Principal and interest (J-J) payable at the County Treasurer's office. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

Washington Unified Sch. District, Yolo County, Calif.

Bond Sale—The \$430,000 school bonds offered Feb. 2—v. 189, p. 648—were awarded to the Bank of America National Trust & Savings Association, San Francisco.

COLORADO

Jefferson County School District No. R-1 (P. O. Lakewood), Colo.

Bond Sale—An issue of \$5,000,000 general obligation bonds was purchased recently via negotiated sale by a syndicate headed by John Nuveen & Co., as follows:

\$25,000 3½s. Due on Sept. 1 from 1960 to 1964 inclusive.
975,000 3¾s. Due on Sept. 1 from 1965 to 1968 inclusive.
3,500,000 4s. Due on Sept. 1 from 1969 to 1981 inclusive.

Dated March 1, 1959. Bonds due in 1970 and thereafter are callable as of Sept. 1, 1969. Interest M-S. Legality approved by Dawson, Nagel, Sherman & Howard, of Denver.

Other members of the syndicate: Boettcher & Co., Coughlin & Co., Inc., Kirchner, Ormsbee & Wiesner, Inc., Bosworth, Sullivan & Co., Inc., Peters, Writer & Christensen, Inc., Commerce Trust Co., of Kansas City, Garrett-Bromfield & Co., J. K. Mullen Investment Co., and Cruttenden, Podesta & Co.

CONNECTICUT

East Granby, Conn.

Bond Sale—The \$280,000 school bonds offered Feb. 3—v. 189, p. 648—were awarded to Tucker, Anthony & R. L. Day, as 3.60s, at a price of 100.48, a basis of about 3.54%.

Waterbury, Conn.

Note Sale—An issue of \$500,000 tax anticipation notes was sold to the Connecticut National Bank, of Waterbury, at 1.70% discount.

FLORIDA

Florida State Turnpike Authority (P. O. Fort Lauderdale), Fla. Accelerated Debt Payment —

The Turnpike Authority has retired \$4,923,000 of its original issue of \$74,000,000 revenue bonds, leaving \$69,077,000 outstanding. This is three years ahead of the amortization schedule estimated by consulting engineers. In addition the Turnpike Authority has approximately \$9,000,000 in its various reserve funds.

Income from operations of the Sunshine State Parkway for the first nine months of the fiscal year which began April 1 showed an increase of 11.55% according to a report released by Thomas B.

Manuel, Chairman of the Authority.

Total income from operations only for the nine months which ended Dec. 31, was \$3,258,827.16 compared to the 1957 total of \$2,921,374.45, Mr. Manuel said.

Net revenues for the nine months in 1958 were up 10.62% of \$245,264.92 over the 1957 figure of \$2,310,278.24. The 1958 net was \$2,555,543.16.

December income from operations only showed an increase of 8.34% over the same month a year ago. Toll revenues also gained 6.42%. Net revenue of \$326,077.04 last month was up 6.12% over December 1957 which amounted to \$307,260.26.

Income from operations only in December was the second highest monthly total since the Turnpike began operations Jan. 26, 1957. The December figure of \$408,414.08 was exceeded only by the total of March 1958 which was \$414,853.00, Mr. Manuel said.

In December 314,780 vehicles traveled a total of 16,006,160 miles compared to 297,730 vehicles with mileage of 14,759,056 for the same month a year ago.

Since the opening of the Turnpike 337,445,976 miles of travel on the Parkway have been registered by vehicles of all types with 10 fatalities. This gives the Sunshine State Parkway a fatality rate of 2.9 per 100,000,000 vehicle miles compared to 5.9 on free roads throughout the nation.

Lakeland, Fla.

Bond Offering—L. R. Shuman, Clerk - Comptroller, will receive sealed bids until 2 p.m. (EST) on Feb. 9 for the purchase of \$450,000 utilities tax revenue bonds. Dated April 1, 1958. Due on Oct. 1, 1979 and 1980. Principal and interest (A-O) payable at the Chase Manhattan Bank, New York City. Legality approved by Caldwell, Marshall, Trimble & Mitchell, of New York City.

Tampa, Fla.

Bond Sale—The \$3,000,000 water revenue bonds offered Feb. 5—v. 189, p. 528—were awarded to a group composed of Kidder, Peabody & Co., F. S. Moseley & Co., J. C. Bradford & Co., W. H. Morton & Co., Inc., New York Hanseatic Corp., Shelby Cullom Davis & Co., McDonnell & Co., Rand & Co., Interstate Securities Corp., Crummer Co., Inc., and Oscar E. Dooly & Co., at a price of par, a net interest cost of about 3.83%, as follows:

\$155,000 4½s. Due on Sept. 1 from 1960 to 1964 inclusive.
110,000 4¼s. Due on Sept. 1 from 1965 to 1967 inclusive.
445,000 4s. Due on Sept. 1 from 1968 to 1976 inclusive.
205,000 3.90s. Due on Sept. 1 from 1977 to 1979 inclusive.
2,085,000 3.80s. Due on Sept. 1 from 1980 to 1986 inclusive.

ILLINOIS

Chicago, Ill.

\$120 Million Airport Financing Imminent—A nation-wide syndicate headed by Glore, Forgan & Co., A. C. Allyn & Co., Inc., Halsey, Stuart & Co., Inc., Harriman Ripley & Co., Inc., and Stifel, Nicolaus & Co., is scheduled to make public offering on or about Feb. 17 of an issue of \$120,000,000 revenue bonds, proceeds of which will be used in the construction of the Chicago-O'Hare International Airport. The bonds will mature in 1999. The airport will be the largest in the country and will be fully equipped to handle

the jet and other types of passenger aircraft.

DuPage County School District No. 15 (P. O. Lombard), Ill.
Bond Sale—The \$94,000 school building bonds offered Jan. 29—v. 189, p. 392—were awarded to Harry J. Wilson & Co., at a price of par, a net interest cost of about 3.96%, as follows:

\$34,000 4s. Due on Jan. 1 from 1962 to 1968 inclusive.
 15,000 3½s. Due on Jan. 1 from 1969 to 1971 inclusive.
 45,000 4s. Due on Jan. 1 from 1972 to 1977 inclusive.

Madison County Community Unit School District No. 1 (P. O. Roxana), Ill.

Bond Sale—The \$670,000 school building bonds offered Feb. 3—v. 189, p. 648—were awarded to a group composed of John Nuveen & Co.; Reinholdt & Gardner, and McDougal & Condon, at a price of 100.004, a net interest cost of about 3.87%, as follows:

\$340,000 4s. Due on Dec. 15 from 1959 to 1969 inclusive.
 130,000 3¾s. Due on Dec. 15 from 1970 to 1972 inclusive.
 200,000 3¾s. Due on Dec. 15 from 1973 to 1976 inclusive.

Stockton, Ill.

Bond Sale—Bonds totaling \$470,000 were sold to Barcus, Kindred & Co., as follows:

\$150,000 sewer bonds, for \$30,000 3¾s, due on Jan. 1 from 1960 to 1965 inclusive; \$50,000 3½s, due on Jan. 1 from 1966 to 1971 inclusive; and \$70,000 3¾s, due on Jan. 1 from 1972 to 1978 inclusive.

\$20,000 waterworks and sewerage revenue bonds, for \$41,000 4½s, due on May 1 from 1959 to 1968 inclusive; \$171,000 4½s, due on May 1 from 1969 to 1990 inclusive; and \$108,000 4½s, due on May 1 from 1991 to 1998 inclusive.

Waukegan, Ill.

Bond Offering—Howard A. Guthrie, City Clerk, will receive sealed bids until 8 p.m. (CST) on March 2 for the purchase of \$1,180,000 waterworks and sewerage revenue bonds. Dated Feb. 1, 1959. Due on May 1 from 1960 to 1989 inclusive. Bonds due in 1969 and thereafter are callable as of May 1, 1968. Principal and interest (M-N) payable at a bank in Chicago, mutually agreed upon by the purchaser and the City. Legality approved by Chapman & Cutler, of Chicago.

INDIANA

Highland, Ind.

Bond Offering—Irene F. Ketchum, Town Clerk-Treasurer, will receive sealed bids until 10 a.m. (CST) on Feb. 10 for the purchase of \$40,000 fire equipment and building bonds. Dated Feb. 1, 1959. Due semi-annually from July 1, 1960 to July 1, 1964 inclusive. Legality approved by Chapman & Cutler, of Chicago.

IOWA

Ames, Iowa

Bond Sale—The \$410,000 sewer and street bonds offered Feb. 3—v. 189, p. 528—were awarded to a group composed of Halsey, Stuart & Co. Inc.; John Nuveen & Co.; Hornblower & Weeks, and Becker & Cowrie, Inc., as follows:

\$260,000 sewer bonds at a price of par, a net interest cost of about 2.77%, as follows: \$40,000 3s, due on Nov. 1, 1959 and 1960; \$155,000 2¾s, due on Nov. 1 from 1961 to 1967 inclusive; and \$65,000 2.80s, due on Nov. 1 from 1968 to 1970 inclusive.

150,000 street bonds at a price of 100.05, a net interest cost of about 2.68%, as follows: \$60,000 2¾s, due on Nov. 1 from 1959 to 1962 inclusive; \$30,000 2½s, due on Nov. 1, 1963 and 1964; and \$60,000 2¾s, due on Nov. 1 from 1965 to 1968 inclusive.

Additional Sale—The \$650,000

hospital and airport bonds offered the same day were awarded to a group composed of the Continental Illinois National Bank & Trust Co., Chicago; Merrill Lynch, Pierce, Fenner & Smith, and Farwell, Chapman & Co., Inc., as follows:

\$600,000 hospital bonds at a price of 100.03, a net interest cost of about 2.88%, as follows: \$230,000 2½s, due on Nov. 1 from 1959 to 1964 inclusive; \$80,000 2¾s, due on Nov. 1, 1965 and 1966; and \$290,000 3s, due on Nov. 1 from 1967 to 1972 inclusive.

50,000 airport bonds at 2½s, at a price of 100.45, a basis of about 2.32%. Due on Nov. 1 from 1959 to 1963 inclusive.

Cerro Gordo County (P. O. Mason City), Iowa

Bond Offering—Ethel Ridgway, County Treasurer, will receive sealed bids until 2 p.m. (CST) on Feb. 9 for the purchase of \$750,000 court house bonds. Dated March 1, 1959. Due on Nov. 1 from 1960 to 1969 inclusive.

Fort Dodge, Iowa

Bond Sale—The \$116,000 street improvement bonds offered Feb. 3—v. 189, p. 648—were awarded to a group composed of Fort Dodge National Bank; State Bank; and Union Trust & Savings Bank, all of Fort Dodge, at a price of 100.36, a basis of about 1.58%.

Marion Rural Community School District, Iowa

Bond Sale—An issue of \$234,000 building bonds was sold to Becker & Cowrie, Inc., and Carleton D. Beh Co., jointly. Dated Feb. 1, 1959. Due on Dec. 1 from 1961 to 1978 inclusive. Legality approved by Chapman & Cutler, of Chicago.

Missouri Valley, Iowa

Bond Sale—The \$58,000 street improvement and construction bonds offered Feb. 3—v. 189, p. 648—were awarded as follows:

\$33,000 street construction bonds to Carleton D. Beh Co., as 2.70s, at a price of 100.02.

25,000 street improvement bonds to Dean Witter & Co., as 4s.

Red Oak Independent School District, Ia.

Bond Sale—The \$238,000 building bonds offered Jan. 29—v. 189, p. 392—were awarded to a group composed of the Houghton State Bank, of Red Oak, Iowa - Des Moines National Bank, of Des Moines, and White-Phillips Co., Inc., as 3s, 3.10s and 3¾s, at a price of 100.10.

KENTUCKY

Henderson County (P. O. Henderson), Ky.

Bond Offering—Glenn A. Wilson, County Court Clerk, will receive sealed bids until 11 a.m. (CST) on Feb. 9 for the purchase of \$720,000 school building bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1960 to 1979 inclusive. Callable as of Feb. 1, 1964. Interest F-A. Legality approved by Wyatt, Grafton & Grafton, of Louisville.

LOUISIANA

Greater New Orleans Expressway Commission (P. O. Box 9203), Metairie, La.

Financial Report Issued—A report of the Greater New Orleans Expressway Commission for the fiscal year ended Oct. 31, 1958, prepared by Barton, Pillie, Hughes & Jones, certified public accountants of New Orleans, La., is being distributed by Authority Chairman John J. Holtgreve.

Certain facts contained in the report which point to the satisfactory financial position of the Expressway and the excellent public acceptance of the Lake Pontchartrain Causeway, major revenue source for the Expressway, are set forth as follows:

(1) The Sinking Fund as of Oct. 31, 1958 amounted to \$3,724,723.59 consisting of \$918,043.89 in the Bond Principal and Interest

Account, \$2,403,568.86 in the Reserve Account, and \$403,105.84 in the Bond Redemption Account. Funds on hand in the Reserve Account, at Oct. 31, 1958, have been invested by the Trustee in U. S. Government securities.

(2) In addition to the Sinking Fund, a total of \$618,301.56 is held in three other reserve accounts. Of this amount, \$320,256.04 is in the Reserve for Maintenance account, \$210,000 in the Reserve for Operating Expenses account, and \$88,045.52 in the Revenue Fund. Total reserves amount to \$4,343,025.15.

(3) Revenues from tolls on the Lake Pontchartrain Causeway plus the annual allocation from State Highway Fund No. 2 exceeded expenditures, including operating expenses, interest expense, and bond redemption, by \$180,250.37.

(4) During the fiscal year, the Trustee, The National Bank of Commerce in New Orleans, purchased through tenders and in the open market a total of \$440,000 in Greater New Orleans Expressway revenue bonds at a cost of \$412,598.15. Two bonds have been retired at par value as set out in the Official Statement's retirement schedule. As of this date, the Trustee has purchased an additional \$150,000 in bonds at a cost of \$140,510.00, making a total of \$592,000 in bonds retired. An average of 93.43 was paid for bonds purchased through tenders and in the open market.

The number of vehicles using the Expressway increased steadily during the year. Revenue from tolls for fiscal 1958 was 6.4% greater than for 1957. Commercial traffic continues to rise, while automobile traffic continues to exceed original estimates that were made by nationally-known traffic engineers.

Gretna, La.

Bond Sale—The \$300,000 Natatorium bonds offered Feb. 2—v. 189, p. 196—were awarded to a group composed of White, Hatler & Sanford, Merrill Lynch, Pierce, Fenner & Smith, and Nussloch, Baudean & Co.

LaFourche Parish (P. O. Thibodaux), La.

Bond Offering—G. G. Zimmerman, Secretary of the Parish Police Jury, will receive sealed bids until 10 a.m. (CST) on March 11 for the purchase of \$1,000,000 public improvement bonds. Dated April 1, 1959. Due on Feb. 1 from 1960 to 1979 inclusive. Callable as of Feb. 1, 1974. Interest F-A. Legality approved by Foley, Cox & Judell, of New Orleans.

Louisiana (State of)

Bond Sale—The \$20,000,000 highway bonds offered Feb. 4—v. 189, p. 528—were awarded to a syndicate headed by the First National City Bank of New York, and Halsey, Stuart & Co. Inc., at a price of 100.05, a net interest cost of about 3.50%, as follows:

\$4,814,000 4s. Due on Feb. 1 from 1960 to 1966 inclusive.
 7,124,000 3.40s. Due on Feb. 1 from 1967 to 1974 inclusive.
 8,062,000 3½s. Due on Feb. 1 from 1975 to 1981 inclusive.

Participating in the offering are: Chemical Corn Exchange Bank; The Northern Trust Company; Harris Trust and Savings Bank; Kidder, Peabody & Co.; White, Weld & Co.; Eastman Dillon, Union Securities & Co.; Blair & Co. Incorporated; B. J. Van Ingen & Co. Inc.; Carl M. Loeb, Rhoades & Co.; The First National Bank of Memphis;

Barrow, Leary & Co.; The Marine Trust Company of Western New York; Hemphill, Noyes & Co.; F. S. Moseley & Co.; F. S. Smithers & Co.; Braun, Bosworth & Co. Incorporated; First of Michigan Corporation; Estabrook & Co.; Shearson, Hammill & Co.; A. G. Becker & Co. Incorporated;

Roosevelt & Cross Incorporated; Wood, Struthers & Co.; W. H.

Morton & Co. Incorporated; Geo. B. Gibbons & Company Incorporated; City National Bank & Trust Co., Kansas City, Mo.; King, Quirk & Co. Incorporated; Robert Winthrop & Co.; Spencer Trask & Co.;

Ladd Dinkin & Company; New York Hanseatic Corporation; Kohlmeyer & Co.; R. D. White & Company; Bramhall, Falion & Co., Inc.; Mercantile-Safe Deposit and Trust Company, Baltimore; Interstate Securities Corporation; Weil Investment Company; Commerce Trust Company, Kansas City, Mo.

Vermilion Parish, Prairie Gregg Drainage District (P. O. Erath), Louisiana

Bond Offering—A. S. Dubois, Secretary of the Board of Commissioners, will receive sealed bids until 3:30 p.m. (CST) on March 2 for the purchase of \$95,000 public improvement bonds. Dated April 1, 1959. Due on April 1 from 1961 to 1979 inclusive. Interest A-O. Legality approved by Foley, Cox & Judell, of New Orleans.

MARYLAND

Keedysville, Md.

Bond Sale—The \$135,000 water system bonds offered Jan. 29—v. 189, p. 392—were awarded to a group composed of the Mercantile-Safe Deposit & Trust Co., Baltimore, Baker, Watts & Co., and Stein Bros. & Boyce, at a price of par, a net interest cost of about 4.64%, as follows:

\$82,000 4½s. Due on Jan. 1 from 1963 to 1980 inclusive.
 53,000 4¾s. Due on Jan. 1 from 1981 to 1989 inclusive.

Montgomery County (P. O. Rockville), Md.

Bond Offering—Alex K. Hancock, Director of Finance, will receive sealed bids until 11 a.m. (EST) on Feb. 17 for the purchase of \$9,540,000 general obligation bonds, as follows:

\$2,000,000 school bonds. Due on March 1 from 1960 to 1984 inclusive.

6,960,000 general improvement bonds. Due on March 1 from 1960 to 1984 inclusive.

300,000 Silver Spring Parking Lot District bonds. Due on March 1 from 1960 to 1989 inclusive.

250,000 Bethesda Parking Lot District bonds. Due on March 1 from 1960 to 1989 inclusive.

30,000 Montgomery Hills Parking Lot District bonds. Due on March 1 from 1960 to 1989 inclusive.

All of the bonds are dated Mar. 1, 1959. Principal and interest (M-S) payable at the Chase Manhattan Bank, New York City; Union Trust Co. of Maryland, Baltimore; or at the Farmers' Banking & Trust Co. of Montgomery County, Rockville. Legality approved by Clark, Smith & Prendergast, of Baltimore.

Prince George's County (P. O. 4017 Hamilton Street, Hyattsville), Maryland
Bond Offering—Treasurer of Washington Suburban Sanitary Commission James J. Lynch announces that sealed bids will be received until 11 a.m. (EST) on Feb. 12 for the purchase of \$768,000 bonds, as follows:

\$146,000 Prince George's County, Anacostia River Flood Control bonds. Due on Feb. 1 from 1961 to 1984 inclusive.

422,000 Washington Suburban Sanitary Commission, Anacostia River Flood Control bonds. Due on Feb. 1 from 1961 to 1984 inclusive.

200,000 The Maryland-National Capital Park and Planning Commission, Anacostia River Flood Control bonds. Due on Feb. 1 from 1961 to 1984 inclusive.

Dated Feb. 1, 1959. Principal and interest (F-A) payable at the Equitable Trust Co., of Baltimore, or at the Suburban Trust Co., in

Hyattsville. Legality approved by Niles, Barton, Yost & Dankmeyer, of Baltimore.

MASSACHUSETTS

Massachusetts Port Authority, Massachusetts

Bonds Marketed—Public offering of \$71,750,000 4¾% revenue bonds (series A), dated Feb. 1, 1959 and due Oct. 1, 1998, at a price of 100% and accrued interest, was made Feb. 3 by an underwriting syndicate of 220 members, jointly managed by Harriman Ripley & Co., Incorporated; Smith, Barney & Co. and Halsey, Stuart & Co. Inc. The managers reported that all the bonds were quickly sold out of the account and the subscription books closed.

Net proceeds from the sale of the bonds will be applied by the Massachusetts Port Authority toward the redemption of all of the \$21,620,000 outstanding Mystic River Bridge Authority 2¾% bonds, making payments to the Commonwealth of Massachusetts for the acquisition of Logan International Airport and Hanscom Field; paying for estimated costs of improvements planned for the airport properties and hangars, and for improvements of the Port of Boston facilities.

The bonds may be redeemed in whole at optional redemption prices ranging from 104% to par, and in part through the sinking fund, at redemption prices receding from 103% to par, plus accrued interest in each case.

In the opinion of counsel, interest on the bonds is exempt from all present Federal income taxes from taxation within the Commonwealth of Massachusetts.

The Massachusetts Port Authority is a public instrumentality of the Commonwealth of Massachusetts created by Chapter 465 of the Massachusetts Acts of 1936 as amended by Chapter 599 of the Acts of 1958. The primary purposes of the Authority are to assume and coordinate the control and management of the facilities now separately controlled and managed by the Mystic River Bridge Authority; the State Airport Management Board and Port of Boston Commission and to improve and develop these facilities in the Boston Metropolitan area which it may in the future be authorized to acquire or construct.

Other members of the underwriting syndicate include:

The First Boston Corp.; Blyth & Co., Inc.; Lehman Brothers; Kuhn, Loeb & Co.; Kidder, Peabody & Co.; F. S. Moseley & Co.; Eastman Dillon, Union Securities & Co.; Glore, Forgan & Co.; Goldman, Sachs & Co.; Phelps, Penn & Co.;

White, Weld & Co.; C. J. Devine & Co.; Hornblower & Weeks; Paine, Webber, Jackson & Curtis; R. W. Pressprich & Co.; Salomon Bros. & Hutzler; John Nuveen & Co.; B. J. Van Ingen & Co., Inc.; A. C. Allyn and Company, Inc.; Bear, Stearns & Co.;

Blair & Co. Incorporated; Alex. Brown & Sons; Coffin & Burr, Incorporated; Estabrook & Co.; Equitable Securities Corporation; Hayden, Stone & Co.; Hemphill, Noyes & Co.; Lee Higginson Corporation; Reynolds & Co.; Shields & Company; Stone & Webster Securities Corporation;

Tripp & Co., Inc.; Bache & Co.; Bacon, Stevenson & Co.; A. G. Becker & Co., Incorporated; J. C. Bradford & Co.; Clark, Dodge & Co.; R. S. Dickson & Co., Inc.; Dominick & Dominick; First of Michigan Corporation; Gregory & Sons; Ira Haupt & Co.; W. E. Hutton & Co.;

Carl M. Loeb, Rhoades & Co.; W. H. Morton & Co., Incorporated; L. F. Rothschild & Co.; Schoellkopf, Hutton & Pomeroy, Inc.; Townsend, Dabney & Tyson; Tucker, Anthony & R. L. Day; Weedon & Co.; Wertheim &

Co.; Dean Witter & Co.; Wood, Struthers & Co.; Adams, McEntee & Co., Inc.; American Securities Corporation; Barr Brothers & Co.; William Blair & Company; Dick & Merle-Smith; Eldrege & Co., Inc.; Fitzpatrick, Sullivan & Co.; Geo. B. Gibbons & Company, Incorporated; Hallgarten & Co.; Harkness & Hill, Incorporated; Hirsch & Co.; E. F. Hutton & Company; The Illinois Company, Incorporated; Kean Taylor & Co.; New York Hanseatic Corporation; Wm. E. Pollock & Co., Inc.; Roosevelt & Cross, Incorporated; Stern Brothers & Co.; Stifel, Nicolaus & Co., Inc.; Stroud & Company, Incorporated; Spencer Trask & Co.; G. H. Walker & Co.; Wood, Gundy & Co., Inc.

Massachusetts Turnpike Authority, Massachusetts

Earnings Report—The report of the Authority for 1958 shows net earnings, after operating and maintenance expense, of \$7,120,255, equal to 90% of the bond interest charges for that period. Reserves for bond interest for substantially the full year of 1959 have already been set aside with the trustee from earnings, and, in addition, there is available a contingency reserve in excess of \$4,000,000.

The Authority reports that, for the year just ended, the use of the turnpike by both passenger and commercial vehicles has continued to increase, the increase in the commercial traffic being particularly noticeable. The turnpike was opened in May, 1957.

A comparison of toll revenues for the final seven months of 1957 with the corresponding months in 1958 shows an increase in 1958 of 4.9% in passenger vehicles and 27.6% in commercial vehicles. It is anticipated that there will be a marked acceleration of this upward trend when the Berkshire connection between the New York Thruway and the Massachusetts Turnpike is open over its entire length. This will occur when the bridge over the Hudson River is completed early next spring.

New Bedford, Mass.
Note Offering—Gustave LaMarche, City Treasurer, will receive sealed bids until 11 a.m. (EST) on Feb. 11 for the purchase of \$1,000,000 tax anticipation notes. Dated Feb. 18, 1959; Due Oct. 20, 1959.

Somerville, Mass.
Note Offering—William J. Reynolds, City Treasurer, will receive sealed bids until 11 a.m. (EST) on Feb. 10 for the purchase of \$500,000 notes. Dated Feb. 10, 1959. Due Oct. 14, 1959.

Somerville, Mass.
Bond Sale—The \$1,150,000 incinerator bonds offered Feb. 3—v. 189, p. 649—were awarded to a group composed of L. F. Rothschild & Co., B. J. Van Ingen & Co., Inc., Shearson, Hammill & Co., and Loker, Sparrow & Co., as 3.10s, at a price of 100.001, a basis of about 3.09%.

Taunton, Mass.
Note Offering—Thomas F. Corr, Jr., City Treasurer, will receive sealed bids until 11 a.m. (EST) on Feb. 10 for the purchase of \$500,000 notes. Dated Feb. 11, 1959. Due Nov. 10, 1959.

Wellesley, Mass.
Bond Sale—The \$900,000 incinerator and school bonds offered Feb. 4—v. 189, p. 649—were awarded to a group composed of W. E. Hutton & Co., Tucker, Anthony & R. L. Day, Lee Higginson Corp., Estabrook & Co., and Chace, Whiteside & Winslow, Inc., as 2.90s, at a price of 100.39, a basis of about 2.35%.

MICHIGAN

Bay City School District, Mich.
Note Offering—Lyle E. Ewing, Secretary of Board of Education, will receive sealed bids until 7:30 p.m. (EST) on Feb. 10 for the

purchase of \$250,000 tax anticipation notes. Dated Feb. 15, 1959. Due on Oct. 15, 1959.

Edmore Community School District, Michigan

Bond Offering—Lloyd Mattson, Secretary of Board of Education, will receive sealed bids until 8 p.m. (EST) on Feb. 19 for the purchase of \$480,000 school building bonds. Dated March 1, 1959. Due on July 1 from 1961 to 1986 inclusive. Principal and interest (J-J) payable at a bank or trust company designated by the purchaser. Legality approved by Miller, Canfield, Paddock & Stone, of Detroit.

Madison Heights and Troy, Lamphere Public Schools District (P. O. 621 East Katherine St., Madison Heights), Mich.

Bond Offering—Frederick W. Hiller, Secretary of the Board of Education, will receive sealed bids until 8 p.m. (EST) on Feb. 10 for the purchase of \$375,000 building and site bonds. Dated Dec. 1, 1958. Due on June 1 from 1960 to 1984 inclusive. Callable as of June 1, 1969. Interest J-D. Legality approved by Dickinson, Wright, Davis, McKean & Cudlip, of Detroit.

Mason Public School Dist., Mich.

Bond Offering—Stanley G. Holmes, Secretary of Board of Education, will receive sealed bids until 8 p.m. (EST) on Feb. 25 for the purchase of \$1,400,000 school building bonds. Dated April 1, 1959. Due on July 1 from 1960 to 1985 inclusive. Bonds due in 1970 and thereafter are callable as of July 1, 1969. Principal and interest (J-J) payable at a bank or trust company designated by the purchaser. Legality approved by Miller, Canfield, Paddock & Stone, of Detroit.

Port Huron Building Authority (P. O. Port Huron), Mich.

Bond Offering—Arthur W. Hitchings, Secretary, will receive sealed bids until 11 a.m. (EST) on Feb. 17 for the purchase of \$150,000 revenue bonds. Dated Oct. 1, 1958. Due on Oct. 1 from 1959 to 1977 inclusive. Bonds due in 1969 and thereafter are callable as of Oct. 1, 1968. Principal and interest (A-O) payable at a bank or trust company designated by the purchaser. Legality approved by Miller, Canfield, Paddock & Stone, of Detroit.

Rockwood, Mich.

Bond Offering—Myron Fountain, Village Clerk, will receive sealed bids until 8 p.m. (EST) on Feb. 18 for the purchase of \$36,000 special assessment water bonds. Dated Sept. 1, 1958. Due on Sept. 1 from 1959 to 1962 inclusive. Principal and interest (M-S) payable at a bank or trust company designated by the purchaser. Legality approved by Dickinson, Wright, Davis, McKean & Cudlip, of Detroit.

MINNESOTA

Gaylord Independent School Dist. No. 732, Minn.

Bond Offering—The \$400,000 school building bonds offered Jan. 29—v. 189, p. 529—were awarded to a group composed of the Northwestern National Bank, of Minneapolis, Allison-Williams Co., Piper, Jaffray & Hopwood, and J. M. Dain & Co., at a price of par, a net interest cost of about 3.55%, as follows:

- \$160,000 3s. Due on Feb. 1 from 1962 to 1969 inclusive.
- 60,000 3.30s. Due on Feb. 1 from 1970 to 1972 inclusive.
- 60,000 3.60s. Due on Feb. 1 from 1973 to 1975 inclusive.
- 120,000 3.70s. Due on Feb. 1 from 1976 to 1981 inclusive.

In addition the entire issue will carry an extra 1.20% interest from April 1, 1959 to Feb. 1, 1960.

Granite Falls Indep. School District No. 894, Minn.

Bond Offering—Leah W. Skinner, District Clerk, will receive sealed bids until 7:30 p.m. (CST) on Feb. 18 for the purchase of

\$175,000 general obligation school building bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1961 to 1969 inclusive. Legality approved by Dorsey, Owen, Barker, Scott & Barber, of Minneapolis.

Lanesboro Independent School District No. 229, Minn.

Bond Offering—Catherine Sears, District Clerk, will receive sealed bids until 8 p.m. (CST) on Feb. 13 for the purchase of \$650,000 general obligation school building bonds. Dated March 1, 1959. Due on March 1 from 1962 to 1989 inclusive. Callable as of March 1, 1972. Legality approved by Dorsey, Owen, Scott, Barber & Marquart, of Minneapolis.

Minneapolis, Minn.

Certificate Sale—The \$3,000,000 tax anticipation certificates of indebtedness offered Feb. 4—v. 189, p. 649—were awarded to Kuhn, Loeb & Co., at 1.90% interest, plus a premium of \$600.

Mounds View Indep. School Dist. No. 621, Minn.

Bond Offering—D. D. Wendt, District Clerk, will receive sealed bids until 8 p.m. (CST) on Feb. 12 for the purchase of \$400,000 general obligation school building bonds. Dated March 1, 1959. Due on March 1 from 1962 to 1982 inclusive. Principal and interest payable at any suitable bank or trust company designated by the purchaser. Legality approved by Dorsey, Owen, Scott, Barber & Marquart, of Minneapolis.

New Hope, Minn.

Bond Offering—Don Trucker, Village Clerk, will receive sealed bids until 8 p.m. (CST) on Feb. 10 for the purchase of \$417,000 temporary improvement bonds. Dated Feb. 1, 1959. Due Feb. 1, 1961. Principal and interest (F-A) payable at the American National Bank, St. Paul. Legality approved by Dorsey, Owen, Barker, Scott & Marquart, of Minneapolis.

New Prague Indep. School District No. 721, Minn.

Bond Sale—The \$1,370,000 building bonds offered Feb. 2—v. 189, p. 93—were awarded to a group headed by J. M. Dain & Co., Inc., at a price of par, a net interest cost of about 3.66%, as follows:

- \$365,000 3.20s. Due on Jan. 1 from 1962 to 1971 inclusive.
- 155,000 3 1/2s. Due on Jan. 1 from 1972 to 1974 inclusive.
- 450,000 3.60s. Due on Jan. 1 from 1975 to 1980 inclusive.
- 400,000 3.70s. Due on Jan. 1 from 1981 to 1984 inclusive.

The bonds bear additional interest of 2.10% from May 1, 1959 to Jan. 1, 1960.

Other members of the syndicate: Allison-Williams Co., Piper, Jaffray & Hopwood, Northwestern National Bank, First National Bank, of St. Paul, John Nuveen & Co., Mannheim-Egan, Inc., Caldwell, Phillips & Co., Harold E. Wood & Co., and Woodard-Elwood & Co.

Red Lake County (P. O. Red Lake Falls), Minn.

Bond Offering—Arthur Prenevost, County Auditor, will receive sealed bids until 3 p.m. (CST) on Feb. 24 for the purchase of \$210,000 general obligation nursing home bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1962 to 1980 inclusive. Paying agent to be named by the successful bidder. Legality approved by Briggs, Gilbert, Morton, Kyle & Macartney, of St. Paul.

MISSISSIPPI

Adams County (P. O. Natchez), Mississippi

Bond Sale—The \$55,000 improvement bonds offered Feb. 3 were awarded to the First National Bank of Memphis. Due serially from 1960 to 1969 inclusive.

Bay St. Louis Separate Sch. Dist. Mississippi

Bond Offering—J. Cyril Glover, City Clerk, will receive sealed bids until 11 a.m. (CST) on Feb. 11 for the purchase of \$185,000 school bonds.

Biloxi Municipal Separate School District, Miss.

Bond Offering—Roy L. Elder, City Clerk, will receive sealed bids until 1:30 p.m. (CST) on Feb. 16 for the purchase of \$2,000,000 school bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1984 inclusive. Principal and interest payable at a banking institution designated by the successful bidder. Legality approved by Charles & Trauernicht, of St. Louis.

Lowndes County (P. O. Columbus), Mississippi

Bonds Not Sold—Bids for the \$53,000 County Lake Purchase bonds offered Feb. 2 were rejected. Due serially from 1960 to 1963 inclusive.

Natchez Separate Municipal School District, Miss.

Bond Sale—The \$1,500,000 school building bonds offered Feb. 3 were awarded to a group headed by the First National Bank of Memphis. Due serially from 1960 to 1984 inclusive.

Picayune Separate School District, Mississippi

Bond Sale—The \$40,000 school improvement bonds offered Feb. 4—v. 189, p. 393—were awarded to Alvis & Co., as 3 1/8s.

Washington County (P. O. Greenville), Miss.

Bond Offering—A. D. Brooks, Clerk of Board of Supervisors, will receive sealed bids until 11 a.m. (CST) on Feb. 10 for the purchase of \$350,000 road and bridge bonds. Due serially from 1961 to 1966 inclusive.

MONTANA

Carbon County, Fromberg High School District No. 6 (P. O. Billings), Mont.

Bond Offering—Bids will be received until 8 p.m. (MST) on Feb. 24 for the purchase of \$100,000 school bonds, it is reported.

NEW HAMPSHIRE

Berlin, N. H.
Note Sale—The \$300,000 notes offered Feb. 2—v. 189, p. 650—were awarded to the Boston Safe Deposit & Trust Co., at 1.938% discount.

Dover, N. H.

Bond Offering—Norman T. Brownlee, Director of Finance, will receive sealed bids at the First National Bank of Boston, 45 Milk St., Boston, until 11 a.m. (EST) on Feb. 25 for the purchase of \$1,000,000 sewer bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1979 inclusive. Principal and interest payable at the First National Bank of Boston. Legality approved by Storey, Thorndike, Palmer & Dodge, of Boston.

NEW JERSEY

Harrington Park School District, New Jersey

Bond Offering—Sherwood D. Spevey, Secretary of the Board of Education, will receive sealed bids until 8 p.m. (EST) on Feb. 17 for the purchase of \$320,000 school bonds. Dated Oct. 1, 1958. Due on Oct. 1 from 1959 to 1978 inclusive. Principal and interest (A-O) payable at the Closter National Bank & Trust Co., Closter. Legality approved by Caldwell, Marshall, Trimble & Mitchell, of New York City.

Monroe Township (P. O. Williamstown), N. J.

Bond Offering—Alfred G. Scott, Secretary of the Board of Education, will receive sealed bids until 7:30 p.m. on Feb. 19 for the purchase of \$1,235,000 school building

bonds. Dated June 1, 1957. Due on Dec. 1 from 1959 to 1977 inclusive. Principal and interest (J-J) payable at the Camden Trust Co., Camden. Legality approved by Hawkins, Delafield & Wood, of New York City.

New Jersey Turnpike Authority (P. O. New Brunswick), N. J.

Issues Annual Report—An increase in traffic and revenues, the start of retirement of General bonds as well as additional retirements of Second Series bonds, highlighted the 1958 report of the New Jersey Turnpike Authority to Governor Robert B. Meyner and the State Legislature.

Traffic in 1958, totaled 41,615,115 revenue vehicles, a new record, and an increase of 6% compared with the previous year when the total was 39,269,643 vehicles. The toll revenues in 1958 were \$30,159,491, an increase of 3.9% against the previous year, reported Commissioners Joseph Morecraft, Jr., Chairman; Cornelius E. Gallagher, Vice-Chairman and Angus M. Harris, Treasurer.

The daily average revenue traffic in 1958 was 114,014 vehicles which corresponded to 107,588 in 1957. The average vehicle trip on the Turnpike was 29.6 miles against 30.6 miles in 1957, and the average toll revenue per vehicle 72.5 cents against 73.9 cents in the previous year.

All revenues in 1958, including those from tolls (\$30,159,491); from concessions (\$2,400,793) and income from investments as well as other income, totaled \$34,114,718; It compared with \$32,840,440 in 1957.

During 1958, additional second series bonds of \$12,949,000 par value were retired. The total compares with \$13,480,000 par value of bonds retired at the end of 1957. These bring total retirements to \$29,910,000 at the end of 1958.

"Market conditions being favorable, the Authority purchased these bonds in the open market at an average cost of \$96.58 per \$100," reported Commissioners Morecraft, Gallagher and Harris. This cost compared with the call prices of these bonds of 103 prior to July 1, 1958 and of 102 1/2 subsequent thereto.

"In accordance with the provision of the Bond Resolution, the Authority is called upon to provide necessary moneys to retire \$5,513,000 in the 12-month period ended Nov. 15, 1959. A start of this retirement was made in December of last year when \$2,125,000 par value of these bonds (of which \$12,000 were for delivery after Dec. 31) was purchased in the open market at an average cost of \$95.132 per \$100. The call price is \$100. It is confidently anticipated that full provision will have been made for this \$5,513,000 prior to May 1, 1959," the Commissioners report.

Net revenue after expenses in 1958 provides a coverage of 1.92 times the bond interest cost for the year, with all reserves filled. The daily average gross revenue in 1958 was \$93.465. The daily average required to pay all interest on bonds outstanding at Dec. 31, 1958; the retirement of General Bonds 3 1/4-1950 issue in the amount of \$5,513,000; and the operating expenses of the Authority for the year is \$71,885.

Emphasis in 1958 continued to be focused on further improving safety factors for patrons using the Turnpike. The safety record was good, in spite of increased traffic in that year. There were 1,004 accidents of all kinds equal to a rate of 81.0 per 100 million miles of travel, compared with 1,045 in 1957, equal to a rate of 86.6. For both years, the rates were far below those of the State's and the nation's highways as a whole.

Of fatal accidents there were 24 in 1958 in which 30 persons lost their lives, a fatality rate of 2.42 for each 100 million miles. In 1957 there were 20 fatal accidents, causing death to 24 per-

sons, equal to a rate of 1.99 per 100 million.

The State Police rendered 53,311 aids to patrons whose cars ran out of gasoline, for mechanical troubles, tire repairs, overheating and other causes. An average of 146 aids per day were rendered compared with 142 in 1957.

There were 19,406 speeding arrests in 1958 against 18,096 in 1957 whereas other traffic arrests numbered 7,014 compared to 5,355. The total arrests in 1958 were 28,685, including 2,265 criminal arrests, against 25,144 in 1957.

Of major importance from the standpoint of safety in 1958, was the installation of extensive barriers in the median to prevent cars which get out of control from crossing to the opposing lanes. In 1957 and early in 1958, such barriers were erected on the Hackensack and Passaic Rivers. The Authority also has decided to extend the barrier north from Elizabeth, where a three mile barrier was installed in 1958, to the Passaic River, a distance of 6 miles. Contract bids will be sought shortly.

It is contemplated, moreover, that in the northern end of the Turnpike, where traffic is heavy, the barrier ultimately will extend to Ridgefield Park. Also under study is a plan of remote control of the 63 weather warning signs. These signs are now operated manually along the Turnpike.

Perth Amboy, N. J.

Bond Offering—Donald F. Olsen, Director of Revenue and Finance, will receive sealed bids until 11 a.m. (EST) on Feb. 25 for the purchase of \$200,000 school bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1969 inclusive. Principal and interest (M-S) payable at the City Treasurer's office. Legality approved by Caldwell, Marshall, Trimble & Mitchell, of New York City.

Pompton Lakes School District, New Jersey

Bond Offering—James S. Harden, Secretary of the Board of Education, will receive sealed bids until 8 p.m. (EST) on Feb. 18 for the purchase of \$975,000 school bonds. Dated Aug. 1, 1958. Due on Aug. 1 from 1959 to 1983 inclusive. Principal and interest (F-A) payable at the First National Bank & Trust Co. of Paterson, in Pompton Lakes. Legality approved by Hawkins, Delafield & Wood, of New York City.

Runnemede School District, N. J.
Bond Sale—The \$255,000 school bonds offered Jan. 29—v. 189, p. 393—were awarded to Boland, Saffin & Co., and the Camden Trust Company, of Camden, jointly, as 4s, at a price of 100.39, a basis of about 3.94%.

Washington Twp. School District (P. O. Washington), N. J.

Bond Sale—The \$23,000 school building bonds offered Feb. 3—v. 189, p. 529—were awarded to the First National Bank of Washington, as 2.40s.

Wood-Ridge School District, N. J.

Bond Offering—Guy G. Visconti, Secretary of the Board of Education, will receive sealed bids until 8 p.m. (EST) on Feb. 18 for the purchase of \$915,000 school building bonds. Dated Nov. 1, 1958. Due on Nov. 1 from 1959 to 1978 inclusive. Principal and interest (M-N) payable at the Wood-Ridge National Bank of Wood-Ridge. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

NEW YORK

Brookhaven, Ridge Fire District (P. O. Ridge), N. Y.

Bond Offering—Marion Ferrante, District Treasurer, will receive sealed bids until 3 p.m. (EST) on Feb. 27 for the purchase of \$24,000 fire truck bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1960 to 1964 inclusive. Principal and interest (F-A) payable at the Peoples National Bank, of Patchogue. Legality approved by Van-

dewater, Sykes, Heckler & Galloway, of New York City.

Colton (P. O. Colton), N. Y.

Bond Sale—The \$86,000 highway garage bonds offered Feb. 3—v. 189, p. 650—were awarded to Roosevelt & Cross, as 3 3/4s, at a price of 100.01, a basis of about 3.24%.

Hilton, N. Y.

Bond Sale—The \$92,000 public parking area and street improvement bonds offered Feb. 4—v. 189, p. 650—were awarded to Roosevelt & Cross, Inc., and John J. DeGolyer & Co., jointly, as 3 3/4s, at a price of 100.19, a basis of about 3.46%.

Houghton College (P. O. Houghton), N. Y.

Bond Sale—The \$390,000 non-tax exempt dormitory revenue bonds offered Jan. 30—v. 189, p. 529—were sold to the Federal Housing and Home Finance Agency, as 2 3/4s, at a price of par.

Islip Union Free School District No. 7 (P. O. Oakdale), N. Y.

Bond Offering—Arthur E. Premm, Jr., President of the Board of Education, will receive sealed bids until 11 a.m. (EST) on Feb. 11 for the purchase of \$1,570,000 school construction bonds. Dated Feb. 15, 1959. Due on Feb. 15 from 1960 to 1989 inclusive. Principal and interest (F-A) payable at the Oystermen's Bank & Trust Co., Sayville. Legality approved by Sullivan, Donovan, Hanrahan, McGovern & Lane, of New York City.

Monroe County Water Authority (P. O. Rochester), N. Y.

Bond Offering—Franklin W. Judson, Chairman, will receive sealed bids until 11 a.m. (EST) on Feb. 17 for the purchase of \$13,200,000 water revenue bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1961 to 1999 inclusive. Callable as of Feb. 1, 1969. Principal and interest (F-A) payable at the Marine Midland Trust Co., New York City, or at the Lincoln Rochester Trust Co., Rochester. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City, and Nixon, Hargrave, Devans & Day, Counsel to the Authority.

Monroe, Woodbury, Bloomington Grove, Chester and Tuxedo Central School District No. 1 (P. O. Central Valley), N. Y.

Bond Sale—The \$700,000 school building bonds offered Feb. 4—v. 189, p. 650—were awarded to Halsey, Stuart & Co., Inc., as 3.40s, at a price of 100.28, a basis of about 3.37%.

New York City, N. Y.

Note Sale—Comptroller Lawrence E. Gerosa has awarded \$25,000,000 tax anticipation notes to 20 banks and trust companies participating as members of The City of New York short term financing group. The awards consisted of an authorized issue of \$15,000,000 dated Jan. 29, 1959, payable May 11, 1959, subject to redemption on or after May 1, 1959; and an authorized issue of \$10,000,000 to be dated Feb. 4, 1959, payable May 11, 1959, subject to redemption on or after May 1, 1959. The notes bear interest at the rate of 2% and are subject to redemption at the option of the Comptroller upon notice given five days prior to such redemption date.

The participating banks and the Notes allotted are: The Chase Manhattan Bank \$5,483,000; The First National City Bank of New York \$5,257,000; Chemical Corn Exchange \$2,280,000; Manufacturers Trust Company \$2,270,000; Guaranty Trust Company of New York \$2,108,000; Bankers Trust Company \$2,075,000; Irving Trust Company \$1,350,000; The Hanover Bank \$1,277,000; J. P. Morgan & Co., Inc. \$702,000;

The New York Trust Company \$620,000; Marine Midland Trust Company of New York \$427,000; The Bank of New York \$405,000;

Grace National Bank of New York \$145,000; Empire Trust Company \$132,000; United States Trust Company of New York \$120,000; Sterling National Bank & Trust Co. of New York \$98,000; Federation Bank & Trust Co. \$98,000; The Amalgamated Bank of New York \$65,000; Kings County Trust Company, Brooklyn, N. Y. \$58,000; Underwriters Trust Company \$30,000.

New York City Housing Authority, New York

Note Offering—Chairman William Reid announces that the Authority will receive sealed bids until 1 p.m. (EST) on Feb. 10 for the purchase of \$24,095,000 temporary loan notes (Issue CLXI). Dated March 16, 1959. Due on Sept. 21, 1959. Payable at the Chemical Corn Exchange Bank, of New York City. Legality approved by Sullivan, Donovan, Hanrahan, McGovern & Lane, of New York City.

New York City Housing Authority, New York

Note Offering—Chairman Wm. Reid announces that the Authority will receive sealed bids until 1 p.m. (EST) on Feb. 17 for the purchase of \$43,108,000 temporary notes, as follows:

\$35,855,000 One Hundred Forty-third Issue. Due on June 12, 1959.

7,253,000 One Hundred Forty-fourth Issue. Due on Sept. 11, 1959.

Each issue of notes will be dated March 10, 1959. Payable at the Chemical Corn Exchange Bank, of New York City. Legality approved by Caldwell, Marshall, Trimble & Mitchell, of New York City.

New York (State of)

Bond Offering—Arthur Levitt, State Comptroller, will receive sealed bids until Feb. 18 for the purchase of \$60,000,000 bonds, as follows:

\$24,000,000 highway bonds.

18,000,000 higher educational facilities bonds.

18,000,000 mental health construction bonds.

Oyster Bay, Locust Valley Fire Dist. (P. O. Locust Valley), New York

Bond Sale—The \$75,000 building bonds offered Jan. 29—v. 189, p. 530—were awarded to the Matinecock Bank of Locust Valley, as 3 3/4s, at a price of 100.01, a basis of about 3.24%.

Rochester, N. Y.

Bond Offering—Emmett V. Norton, City Comptroller, will receive sealed bids until 2 p.m. (EST) on Feb. 11 for the purchase of \$4,925,000 bonds, as follows:

\$450,000 public parking garage bonds. Due on March 1 from 1960 to 1973 inclusive.

2,500,000 inner loop land acquisition bonds. Due on March 1 from 1960 to 1973 inclusive.

125,000 sanitary sewer system bonds. Due on March 1 from 1960 to 1972 inclusive.

850,000 sewage treatment plant bonds. Due on March 1 from 1960 to 1973 inclusive.

1,000,000 public parking garage bonds. Due on March 1 from 1960 to 1973 inclusive.

Dated March 1, 1959. Principal and interest (M-S) payable at The Hanover Bank, of New York City. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

Seneca Falls, N. Y.

Bond Offering—Patrick F. Camuso, Village Treasurer, will receive sealed bids until 11 a.m. (EST) on Feb. 10 for the purchase of \$440,000 public improvement bonds. Dated March 1, 1959. Due on Sept. 1 from 1959 to 1977 inclusive. Principal and interest (M-S) payable at the Lincoln National Bank & Trust Company of Syracuse, in Seneca Falls. Legality approved by Vandewater, Sykes, Heckler & Galloway, of New York City.

Troy, N. Y.

Bond Sale—The \$1,403,000 bonds offered Feb. 5—v. 189, p. 651—were awarded to a group composed of the Marine Trust Co. of Western New York, Buffalo, Northern Trust Co., Chicago, W. H. Morton & Co., Shearson, Hammill & Co., and John Small & Co., as 3 1/2s, at a price of 100.34, a basis of about 3.43%.

NORTH CAROLINA

Alamance County (P. O. Graham), North Carolina

Bond Offering—W. E. Easterling, Secretary of Local Government Commission, will receive sealed bids at his office in Raleigh until 11 a.m. (EST) on Feb. 17 for the purchase of \$3,500,000 school building bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1979 inclusive. Principal and interest (M-S) payable at the Chase Manhattan Bank, of New York City. Legality approved by Mitchell, Pershing, Shetterly & Mitchell, of New York City.

Note—The foregoing supplements the report in our issue of Feb. 2—v. 189, p. 651.

Gulford County (P. O. Greensboro), N. C.

Note Sale—The \$3,000,000 school building bond anticipation notes offered Feb. 3—v. 189, p. 651—were awarded to the Wachovia Bank & Trust Co., Winston-Salem, at 2.20% interest, plus a premium of \$157.

High Point, N. C.

Bond Sale—The \$2,200,000 bonds offered Feb. 3—v. 189, p. 530—were awarded to a syndicate headed by the Chemical Corn Exchange Bank, New York City, at a price of 100.039, a net interest cost of about 3.16%, as follows:

\$1,700,000 water bonds: \$900,000 3s, due on March 1 from 1960 to 1970 inclusive; and \$800,000 3 3/4s, due on March 1 from 1971 to 1978 inclusive.

500,000 street improvement bonds: \$290,000 3s, due on March 1 from 1960 to 1970 inclusive; and \$210,000 3 3/4s, due on March 1 from 1971 to 1977 inclusive.

Others in the syndicate: Goldman, Sachs & Co.; Eastman Dillon, Union Securities & Co.; Alex. Brown & Sons; Model, Roland & Stone; F. W. Craigie & Co.; Security National Bank, of Greensboro; Thomas & Co.; Burns, Corbett & Pickard, Inc.; McCormick & Co., and Rambo, Close & Kerner, Inc.

Spencer, N. C.

Bond Sale—The \$263,000 sanitary sewer bonds offered Jan. 27—v. 189, p. 530—were awarded to Merrill Lynch, Pierce, Fenner & Smith, at a price of par, a net interest cost of about 4.30%, as follows:

\$48,000 6s. Due on June 1 from 1960 to 1967 inclusive.

45,000 4s. Due on June 1 from 1968 to 1970 inclusive.

165,000 4 1/4s. Due on June 1 from 1971 to 1981 inclusive.

5,000 3 1/2s. Due on June 1, 1982.

Wilson, N. C.

Bond Sale—The \$82,000 bonds offered Feb. 3—v. 189, p. 651—were awarded to F. W. Craigie & Co., Inc., at a price of 100.06, a net interest cost of about 2.70%, as follows:

\$62,000 sanitary sewer bonds: \$5,000 4s, due Feb. 1, 1960; \$17,000 2 1/2s, due on Feb. 1 from 1961 to 1963 inclusive; and \$40,000 2 3/4s, due on Feb. 1 from 1964 to 1967 inclusive.

20,000 general bonds: \$5,000 4s, due Feb. 1, 1960; and \$15,000 2 1/2s, due on Feb. 1 from 1961 to 1963 inclusive.

NORTH DAKOTA

Dwight, N. Dak.

Bond Offering—George M. Swanstrom, Village Clerk, will receive bids until Feb. 9 for the purchase of \$2,500 street improve-

ment bonds. Dated Jan. 1, 1959. Due on Jan. 1, 1972. Interest J-J.

Fargo, N. Dak.

Bond Offering—The City will receive sealed bids until 11 a.m. (CST) on Feb. 24 for the purchase of \$637,000 refunding improvement bonds. Dated Jan. 1, 1959. Due on April 1 from 1960 to 1980 inclusive. Bonds due in 1975 and thereafter are callable as of April 1, 1974. Principal and interest payable at the City Treasurer's office. Legality approved by Dorsey, Owen, Scott, Barber & Marquart, of Minneapolis.

Note—The foregoing supplements the report in our issue of Feb. 2—v. 189, p. 651.

OHIO

Amherst, Ohio

Bond Offering—Robert L. Renouard, Village Clerk, will receive sealed bids until noon (EST) on Feb. 17 for the purchase of \$40,300 special assessment sewer improvement bonds. Dated Feb. 1, 1959. Due on Dec. 1 from 1960 to 1969 inclusive. Principal and interest (J-D) payable at the Lorain County Savings & Trust Co., Amherst. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

Bath-Richfield Local School Dist. (P. O. West Richfield), Ohio

Bond Offering—Lester Swartz, Clerk of the Board of Education, will receive sealed bids until noon (EST) on Feb. 19 for the purchase of \$750,000 school building bonds. Dated March 1, 1959. Due on Dec. 1 from 1960 to 1982 inclusive. Principal and interest (J-D) payable at the First National Bank of Akron.

Berea, Ohio

Bond Sale—The street improvement bonds totaling \$65,000 offered Jan. 27—v. 189, p. 198—were awarded to McDonald & Co., as 3 1/2s, at a price of 100.90, a basis of about 3.32%.

Columbus, Ohio

Bond Offering—Russell D. Drake, City Clerk, will receive sealed bids until 11:30 a.m. (EST) on Feb. 11 for the purchase of \$83,106.60 special assessment street improvement bonds. Dated March 1, 1959. Due on March 1 from 1961 to 1970 inclusive. Principal and interest (M-S) payable at the City Treasurer's office. Legality approved by Bricker, Evatt, Barton, Eckler & Nichoff, of Columbus.

Additional Offering—The above official also will receive sealed bids at the same time for the purchase of \$67,600 special assessment street improvement bonds. Dated March 1, 1959. Due on Sept. 1 from 1959 to 1960 inclusive. Principal and interest (M-S) payable at the City Treasurer's office. Legality approved by Bricker, Evatt, Barton, Eckler & Nichoff, of Columbus.

Doctors Hospital (P. O. Columbus), Ohio

Bond Offering—H. E. Clybourne, Treasurer of Board of Trustees, will receive sealed bids until 10 a.m. (EST) on Feb. 19 for the purchase of \$115,000 non-tax exempt intern apartment revenue bonds. Dated April 1, 1958. Due on April 1 from 1961 to 1998 inclusive. Interest A-O. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

Leipsic Local School District, Ohio

Bond Offering—Donald Place, Clerk of the Board of Education, will receive sealed bids until noon (EST) on Feb. 25 for the purchase of \$300,000 school improvement bonds. Dated March 1, 1959. Due on Dec. 1 from 1960 to 1979 inclusive. Principal and interest (J-D) payable at the Bank of Leipsic, County, Leipsic. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

Logan Elm Local School District (P. O. Logan), Ohio
Bond Sale—An issue of \$940,000 school improvement bonds was sold to a group composed of Sweeney Cartwright & Co., Hayden, Miller & Co., Fahey, Clark & Co., Stranahan, Harris & Co., and Wm. J. Mericka & Co., as 3 3/4s, at a price of 100.93.

Lorain, Ohio
Bond Offering—Joseph J. Mittock, City Auditor, will receive sealed bids until noon (EST) on Feb. 16 for the purchase of \$481,800 bonds, as follows:

- \$260,000 water works improvement bonds. Due on Nov. 1 from 1960 to 1979 inclusive.
- 36,000 water main construction bonds. Due on Nov. 1 from 1960 to 1964 inclusive.
- 134,000 special assessment street paving bonds. Due on Nov. 1 from 1960 to 1969 inclusive.
- 51,800 storm and sanitary sewer construction bonds. Due on Nov. 1 from 1960 to 1964 inclusive.

Dated March 1, 1959. Principal and interest (M-N) payable at the City Treasurer's office. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

Maple Heights, Ohio
Bond Sale—The \$829,000 bonds offered Feb. 3—v. 189, p. 530—were awarded to McDonald & Co., as 4 1/4s, at a price of 101.76, a basis of about 4.09%.

Massillon, Ohio
Bond Sale—The \$49,800 street improvement bonds offered Jan. 30—v. 189, p. 530—were awarded to Braun, Bosworth & Co., Inc., as 3s, at a price of 100.34, a basis of about 2.88%.

Miamisburg City School District, Ohio

Bond Offering—Clerk James F. Bartlett announces that the Board of Education will receive sealed bids until 7 p.m. (EST) on Feb. 24 for the purchase of \$650,000 school improvement bonds. Dated March 1, 1959. Due semi-annually on June and Dec. 1 from 1960 to 1982 inclusive. Principal and interest payable at the First National Bank, of Miamisburg. Legality approved by Peck, Shaffer & Williams, of Cincinnati.

Mifflin Township (P. O. 124 Church Street, Ashland), Ohio

Bond Offering—Orlo H. Wolf, Township Clerk, will receive sealed bids until noon (EST) on Feb. 10 for the purchase of \$20,000 fire equipment bonds. Dated Jan. 1, 1959. Due on Dec. 1 from 1960 to 1969 inclusive. Principal and interest (J-D) payable at the Farmers Bank of Ashland. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

North Royalton Local Sch. District Ohio

Bond Sale—The \$320,000 school improvement bonds offered Feb. 4—v. 189, p. 394—were awarded to Fox, Reusch & Co., Inc., as 4 1/4s, at a price of 100.68, a basis of about 4.19%.

Oak Harbor, Ohio

Bond Sale—The \$230,000 sewer bonds offered Feb. 3—v. 189, p. 651—were awarded to J. A. White & Co., as 4s, at a price of 101.59, a basis of about 3.88%.

Vanue Local School District, Ohio

Bond Sale—The \$345,000 building bonds offered Jan. 29—v. 189, p. 395—were awarded to the Ohio Company, as 3 3/4s, at a price of 100.20, a basis of about 3.66%.

Warrensville Heights, Ohio

Bond Offering—Laura A. Shurmer, Village Clerk-Treasurer, will receive sealed bids until noon (EST) on Feb. 23 for the purchase of \$19,844 improvement bonds. Dated March 1, 1959. Due on Dec. 1 from 1960 to 1969 inclusive. Principal and interest (J-D) payable at the Central National Bank of Cleveland.

Waverly Local Sch. District, Ohio
Bond Sale—The \$750,000 building bonds offered Feb. 4—v. 189, p. 530—were awarded to a group composed of Magnus & Co., W. E. Hutton & Co., Westheimer & Co., Berman, Selonick & Co., Elnhorn & Co., and John W. Reinhardt & Co., as 4 1/4s, at a price of 100.69, a basis of about 4.17%.

Westerville, Ohio

Bond Offering—Leland R. Orendorff, City Manager, will receive sealed bids until noon (EST) on Feb. 17 for the purchase of \$86,500 special assessment street improvement bonds. Dated March 1, 1959. Due on Dec. 1 from 1960 to 1969 inclusive. Principal and interest (J-D) payable at the Central National Bank of Cleveland. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

Woodlawn, Ohio

Bond Sale—The \$35,000 Riddle Road bridge bonds offered Jan. 13—v. 188, p. 2791—were awarded to Magnus & Company, as 4s.

OKLAHOMA

South Coffeyville, Okla.

Bond Sale—The \$100,000 sewer system bonds offered Feb. 3—v. 189, p. 651—were awarded to Honnold Co.

Woodward, Okla.

Bond Sale—The \$230,000 sewage disposal plant and sanitary sewer, also hospital addition bond offered Feb. 3—v. 189, p. 530—were awarded to the Bank of Woodward.

OREGON

Eugene, Oregon

Bond Offering—Daniel O. Potter, City Recorder, will receive sealed bids until 10 a.m. (PST) on Feb. 9 for the purchase of \$100,000 fire station alarm system bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1974 inclusive. Principal and interest (M-S) payable at the City Treasurer's office.

Multnomah County, Lynch School Dist. No. 28 (P. O. Portland), Ore.

Bond Offering—Dora L. Stevis, District Clerk, will receive sealed bids until 8 p.m. (PST) on Feb. 19 for the purchase of \$495,000 school building bonds. Dated Jan. 15, 1959. Due on Jan. 1 from 1960 to 1974 inclusive. Principal and interest (J-J) payable at the County Treasurer's office. Legality approved by Shuler, Sayre, Winfree & Rankin, of Portland.

Portland, Oregon

Bond Sale—The \$1,000,000 harbor facilities rehabilitation and modernization bonds offered Feb. 3—v. 189, p. 530—were awarded to a group composed of the Harris Trust & Savings Bank, Chicago, Chase Manhattan Bank, Bankers Trust Co., both of New York City, and Hess & McFaul, at a price of 100.05, a net interest cost of about 2.99%, as follows:

- \$178,000 4 1/4s. Due on March 15 from 1961 to 1963 inclusive.
- 338,000 2.80s. Due on March 15 from 1964 to 1968 inclusive.
- 151,000 3.90s. Due on March 15, 1969 and 1970.
- 333,000 3s. Due on March 15 from 1971 to 1974 inclusive.

Umatilla County School Dist. No. 61 (P. O. Stanfield), Ore.

Bond Offering—Neva E. Clark, District Clerk, will receive sealed bids until 8 p.m. (PST) on Feb. 19 for the purchase of \$110,000 school building bonds. Dated April 1, 1959. Due on April 1 from 1960 to 1974 inclusive. Principal and interest (A-O) payable at the County Treasurer's office. Legality approved by Shuler, Sayre, Winfree & Rankin, of Portland.

Washington County School District No. 7 (P. O. Hillsboro), Ore.

Bond Offering—Vida Goodman, District Clerk, will receive sealed bids until 7:30 p.m. (PST) on Feb. 16 for the purchase of \$635,000 school building bonds. Dated April

1, 1959. Due on April 1 from 1960 to 1979 inclusive. Principal and interest (A-O) payable at the County Treasurer's office. Legality approved by Shuler, Sayre, Winfree & Rankin, of Portland.

PENNSYLVANIA

Chartiers Valley Joint Sch. District Authority (P. O. Bridgeville), Pa.

Bond Sale—School building revenue bonds totaling \$3,285,000 were purchased via negotiated sale on Jan. 27 by a syndicate headed by Moore, Leonard & Lynch, as follows:

- \$1,485,000 serial bonds, for \$30,000 2 1/2s, due on Sept. 1, 1961; \$30,000 2 3/4s, due on Sept. 1, 1962; \$30,000 3s, due on Sept. 1, 1963; \$35,000 3.10s, due on Sept. 1, 1964; \$50,000 3.20s, due on Sept. 1, 1965; \$50,000 3.30s, due on Sept. 1, 1966; \$50,000 3.40s, due on Sept. 1, 1967; \$55,000 3 1/2s, due on Sept. 1, 1968; \$55,000 3.60s, due on Sept. 1, 1969; \$55,000 3.70s, due on Sept. 1, 1970; \$60,000 3.80s, due on Sept. 1, 1971; \$60,000 3.90s, due on Sept. 1, 1972; \$65,000 3.95s, due on Sept. 1, 1973; \$65,000 4s, due on Sept. 1, 1974; \$135,000 4.05s, due on Sept. 1, 1975 and 1976; \$150,000 4.10s, due on Sept. 1, 1977 and 1978; \$160,000 4.15s, due on Sept. 1, 1979 and 1980; \$170,000 4.20s, due on Sept. 1, 1981 and 1982; and \$180,000 4 1/4s, due on Sept. 1, 1983 and 1984.
- 1,800,000 term bonds, as 4 1/2s, due on Sept. 1, 1998.

Dated March 1, 1959. Principal and interest (M-S) payable at the Bridgeville Trust Company, of Bridgeville. Legality approved by Burgin, Perry & Pohl, of Pittsburgh.

Other members of the syndicate: John Nuveen & Co., Blair & Co., Inc., Ira Haupt & Co., Hornblower & Weeks, Arthur, Lestrangle & Co., Butcher & Shearer, Singer, Deane & Scribner, Stroud & Co., Inc., Thomas & Co., A. E. Masten & Co., Allison-Williams Co., Bache & Co., C. C. Collings & Co., Cunningham, Schmertz & Co., Inc., Dolphin & Co., Hulme, Applegate & Humphrey, Inc., Kay, Richards & Co., Steele, Haines & Co., Reed, Lear & Co., McKelvin, Patton & Co., McKelvy & Co., and Simpson, Emery & Co., Inc.

Chambersburg, Pa.

Bond Offering—G. B. Jacobs, Secretary of the Town Council, will receive sealed bids until 7:30 p.m. (EST) on Feb. 26 for the purchase of \$350,000 general obligation improvement bonds. Dated March 15, 1959. Due on March 15 from 1961 to 1974 inclusive. Principal and interest payable at the Borough Treasurer's office. Legality approved by Townsend, Elliott & Munson, of Philadelphia.

Erie, Pa.

Bond Offering—Eugene Graney, City Clerk, will receive sealed bids until 11 a.m. (EST) on Feb. 18 for the purchase of \$2,785,000 general obligation improvement and refunding bonds. Dated March 15, 1959. Due on March 15 from 1960 to 1989 inclusive. Callable as of March 15, 1975. Principal and interest payable at the Security-Peoples Trust Co., Erie. Legality approved by Townsend, Elliott & Munson, of Philadelphia.

Erie School District, Pa.

Bond Sale—The \$625,000 general obligation refunding bonds offered Feb. 4—v. 189, p. 531—were awarded to Eastman Dillon, Union Securities & Co., and Hornblower & Weeks, jointly, as 3 3/4s, at a price of 100.30, a basis of about 3.21%.

Lower Moreland Twp. (P. O. 640 Red Lion Road, Huntingdon Valley), Pa.

Bond Offering—Myrtle J. Ivins, Township Secretary, will receive sealed bids until 8 p.m. (EST) on Feb. 9 for the purchase of \$100,000

general obligation improvement bonds. Dated March 1, 1959. Due on Sept. 1 from 1960 to 1969 inclusive. Legality approved by Morgan, Lewis & Bockius, of Philadelphia.

Newport Township School District (P. O. Wanamie), Pa.

Bond Sale—The \$28,000 general obligation bonds offered Feb. 3—v. 189, p. 651—were awarded to Walter, Woody & Heimerdinger, as 5 1/4s, at a price of 100.25, a basis of about 5.20%.

Pine Twp. School Authority (P. O. R. D. No. 1, Gibsonia), Pa.

Bond Offering—David Buttermore, Secretary, will receive sealed bids until 7:30 p.m. (EST) on Feb. 17 for the purchase of \$1,600,000 school building revenue bonds, as follows:

- \$750,000 bonds. Due on March 1 from 1961 to 1984 inclusive. Callable as of March 1, 1964.
- 850,000 bonds. Due March 1, 1999. Callable.

The bonds are dated March 1, 1959. Principal and interest (M-S) payable at the Mellon National Bank & Trust Co., Pittsburgh. Legality approved by Burgin, Ruffin, Perry & Pohl, of Pittsburgh.

Warwick Township School District (P. O. Jamison), Pa.

Bond Offering—Hazel Charles, Secretary of Board of School Directors, will receive sealed bids until 8 p.m. (EST) on Feb. 18 for the purchase of \$100,000 general obligation bonds. Dated March 1, 1959. Due on March 1 from 1961 to 1980 inclusive. Principal and interest payable at the Doylestown National Bank & Trust Company, in Doylestown. Legality approved by Townsend, Elliott & Munson, of Philadelphia.

RHODE ISLAND

Board of Trustees of State College (P. O. Providence), R. I.

Bond Sale—An issue of \$704,000 dormitory revenue bonds was sold to the Federal Housing and Home Finance Agency, as 2 3/4s, at a price of par.

Pawtucket, R. I.

Note Offering—Sealed bids will be received by the Director of Finance until 5 p.m. (EST) on Feb. 11 for the purchase of \$500,000 notes. Dated Feb. 16, 1959. Due June 24, 1959.

SOUTH CAROLINA

Aynor, S. C.

Bond Offering—Mayor Mrs. P. B. Huggins announces that the Town Council will receive sealed bids until noon (EST) on Feb. 17 for the purchase of \$114,000 general obligation waterworks bonds. Dated Oct. 1, 1958. Due on Oct. 1 from 1961 to 1988 inclusive. Interest A-O. Legality approved by Sinkler, Gibbs & Simons, of Charleston.

Union, S. C.

Bond Sale—The \$800,000 combined public utility system revenue bonds offered Feb. 3—v. 189, p. 395—were awarded to a group headed by Courts & Co., as follows:

- \$185,000 4s. Due on March 1 from 1964 to 1969 inclusive.
- 275,000 3 1/2s. Due on March 1 from 1970 to 1976 inclusive.
- 340,000 3 3/4s. Due on March 1 from 1977 to 1983 inclusive.

Others in the account: Johnson, Lane, Space & Co., J. M. Dain & Co., Inc., Newman, Brown & Co., Inc., Clement A. Evans & Co., Inc., J. W. Tindall & Co., and Howard C. Traywick & Co.

TENNESSEE

Loudon, Tenn.

Bond Offering—Doug Watkins, City Recorder, will receive sealed bids until 11 a.m. (CST) on Mar. 10 for the purchase of \$75,000 electric system revenue bonds. Dated Dec. 1, 1958. Due on Dec. 1 from 1960 to 1974 inclusive. Callable as of June 1, 1964. Principal and interest payable at the Ham-

ilton National Bank, Knoxville. Legality approved by Chapman & Cutler, of Chicago.

Wilson County, West Wilson Utility Dist. (P. O. Mt. Juliet), Tennessee

Bond Offering—J. A. Gifford, Secretary, will receive sealed bids until 2 p.m. (CST) on Feb. 14 for the purchase of \$450,000 waterworks revenue bonds. Dated June 1, 1958. Due on June 1 from 1961 to 1993 inclusive. Bonds due in 1966 and thereafter are callable as of June 1, 1965. Payable at the First American National Bank, of Nashville, or at the option of the holder, at the First National City Bank, of New York City. Legality approved by Chapman & Cutler, of Chicago.

TEXAS

Bridgeport Indep. School District, Texas

Bond Sale—The \$160,000 unlimited tax school bonds offered Jan. 29 were awarded to the Municipal Securities Co., and Eddleman-Pollock Co., jointly, at a price of 100.01, a net interest cost of about 3.77%, as follows:

- \$67,000 3 1/2s. Due on Feb. 10 from 1960 to 1967 inclusive.
- 20,000 3 1/4s. Due on Feb. 10, 1968 and 1969.
- 73,000 3 3/4s. Due on Feb. 10 from 1970 to 1975 inclusive.

Fort Worth, Texas

Bond Offering—Roy A. Bateman, City Secretary-Treasurer, will receive sealed bids at the office of J. F. Davis, City Manager, until 2 p.m. (CST) on Feb. 25 for the purchase of \$2,600,000 water and sewer revenue bonds, as follows:

- \$750,000 Series 86 bonds. Due on March 1 from 1960 to 1984 inclusive.
- 1,850,000 Series 90 bonds. Due on March 1 from 1960 to 1984 inclusive.

The bonds are dated March 1, 1959 and are callable as of March 1, 1970. Principal and interest (M-S) payable at the Hanover Bank, New York City. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

Harris County (P. O. Houston), Texas

Bond Sale—The \$8,000,000 bonds offered Feb. 5—v. 189, p. 652—were awarded as follows:

- \$6,000,000 road bonds to a syndicate headed by the Harris Trust & Savings Bank, Chicago, at a price of 100.04, a net interest cost of about 3.24%, as follows: \$1,500,000 3 1/2s, due on March 1 from 1960 to 1964 inclusive; \$1,200,000 3s, due on March 1 from 1965 to 1968 inclusive; \$2,100,000 3 3/4s, due on March 1 from 1969 to 1975 inclusive; and \$1,200,000 3.30s, due on March 1 from 1976 to 1979 inclusive.
- 2,000,000 Flood Control District bonds to a syndicate headed by Halsey, Stuart & Co., Inc., at a price of 100.02, a net interest cost of about 3.37%, as follows: \$300,000 5s, due on March 1 from 1960 to 1962 inclusive; \$400,000 3 1/4s, due on March 1 from 1963 to 1968 inclusive; \$200,000 3s, due on March 1, 1967 and 1968; \$300,000 3 3/4s, due on March 1 from 1969 to 1971 inclusive; and \$800,000 3.40s, due on March 1 from 1972 to 1979 inclusive.

Syndicate Members

Associates of the Harris Trust & Savings Bank are as follows: Chase Manhattan Bank, Bankers Trust Co., both of New York; C. J. Devine & Co., Philadelphia National Bank, of Philadelphia; Merrill Lynch, Pierce, Fenner & Smith, Bear, Stearns & Co.; Schoellkopf, Hutton & Pomeroy, Inc.; Dominick & Dominick, W. E. Hutton & Co., W. H. Morton & Co., Inc., Fidelity Union Trust Co., of Newark; Kean, Taylor & Co., Laurence M. Marks & Co., Spencer

Trask & Co., Mercantile National Bank at Dallas, E. F. Hutton & Co., Eddleman-Poolok Co., Hanahs, Ballin & Lee, Dewar, Robertson & Pancoast, A. Webster Dougherty & Co., and Dempsey-Tegeles & Co.

Associates of Halsey, Stuart & Co., Inc. are as follows: Blair & Co., Inc., Kidder, Peabody & Co., Eastman Dillon, Union Securities & Co., Equitable Securities Corporation, John Nuveen & Co., Hornblower & Weeks, R. S. Dickson & Co., Inc., Baxter & Co., Dittmar & Co., George K. Baum & Co., Fort Worth National Bank, of Fort Worth; Moroney, Beissner & Co., Fahnestock & Co., Lovett Abercrombie & Co., R. H. Goodwin & Co. and Tilney & Co.

Henderson County Junior College District (P. O. Athens), Tex.

Bond Sale—An issue of \$13,000 refunding bonds was sold to the East Texas Investment Company, as 5s. Dated Jan. 15, 1959. Due on Jan. 15, 1976. Interest J-J. Legality approved by McCall, Parkhurst & Crowe, of Dallas.

Irving Independent School District, Texas

Bond Offering—Jas. T. Young, President of the Board of Trustees, will sell at public auction at 7:30 p.m. (CST) on Feb. 10, an issue of \$1,500,000 unlimited tax school house bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1960 to 1993 inclusive. Callable as of Feb. 1, 1979. Principal and interest (F-A) payable at the Mercantile National Bank, Dallas, or at the Irving State Bank, Irving. Legality approved by McCall, Parkhurst & Crowe, of Dallas.

Lufkin, Texas

Bond Sale—The \$110,000 general obligation fire station bonds offered Feb. 3 were awarded to Eddleman-Poolok Co.

Dated Feb. 1, 1959. Due on Feb. 1 from 1973 to 1975 inclusive. Principal and interest (F-A) payable at the Mercantile National Bank, of Dallas. Legality approved by McCall, Parkhurst & Crowe, of Dallas.

Marshall, Texas

Bond Offering—Mack V. Runnels, City Manager, will receive sealed bids until 2 p.m. (CST) on Feb. 12 for the purchase of \$500,000 water and sewer system revenue bonds. Dated Feb. 15, 1959. Due on June 15 from 1960 to 1988 inclusive. Callable as of June 15, 1979. Legality approved by Dumas, Huguenin & Boothman, of Dallas.

San Saba County (P. O. San Saba), Texas

Bond Sale—The \$70,000 hospital bonds offered Feb. 4 were awarded to Dittmar & Co.

San Antonio, Texas

Bond Offering—J. Frank Gallagher, City Clerk, will receive sealed bids until 11 a.m. (CST) on Feb. 16 for the purchase of \$3,000,000 water revenue bonds. Dated Jan. 1, 1959. Due on May 1 from 1969 to 1983 inclusive. Callable as of May 1, 1969. Principal and interest (M-N) payable at the First National Bank of San Antonio; Harris Trust & Savings Bank, Chicago; or at the Guaranty Trust Co., New York City. Legality approved by McCall, Parkhurst & Crowe, of Dallas.

gality approved by McCall, Parkhurst & Crowe, of Dallas.

VERMONT

Essex Junction Graded School District, Vt.

Bond Offering—Mildred Barnes, District Treasurer, will receive sealed bids until 2 p.m. (EST) on Feb. 11 for the purchase of \$140,000 school improvement bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1979 inclusive. Payable at the Montpelier National Bank, Montpelier, or at the Merchants National Bank, of Boston. Legality approved by Philip R. MacCausland, of Essex Junction, and Peter Giuliani, of Montpelier.

Middlebury College (P. O. Middlebury), Vt.

Bond Sale—The \$390,000 non-tax exempt dormitory revenue bonds offered Jan. 30—v. 189, p. 532—were sold to the Federal Housing and Home Finance Agency, as 3s, at a price of par.

VIRGINIA

Arlington County (P. O. Arlington), Va.

Bond Sale—The \$3,516,000 bonds offered Feb. 4—v. 189, p. 532—were awarded to a group composed of Phelps, Fenn & Co., Inc., Hornblower & Weeks, Mason-Hagan, Inc., F. S. Smithers & Co., J. C. Wheat & Co., Dominick & Dominick, Mercantile Safe Deposit & Trust Co., Baltimore, Julien Collins & Co., Stein Bros. & Boyce, Ferris & Co., and Mason & Lee, Inc., at a price of 100.07, a net interest cost of about 3.33%, as follows:

\$1,170,000 street and highway bonds: \$295,000 5s, due on Aug. 1 from 1959 to 1962 inclusive; \$330,000 3s, due on Aug. 1 from 1963 to 1968 inclusive; \$270,000 3½s, due on Aug. 1 from 1969 to 1973 inclusive; and \$275,000 3.40s, due on Aug. 1 from 1974 to 1978 inclusive.

770,000 sewer bonds: \$90,000 5s, due on Aug. 1 from 1960 to 1962 inclusive; \$240,000 3s, due on Aug. 1 from 1963 to 1968 inclusive; \$200,000 3½s, due on Aug. 1 from 1969 to 1973 inclusive; and \$240,000 3.40s, due on Aug. 1 from 1974 to 1979 inclusive.

423,000 storm water drainage bonds: \$103,000 5s, due on Aug. 1 from 1959 to 1962 inclusive; \$120,000 3s, due on Aug. 1 from 1963 to 1968 inclusive; \$100,000 3½s, due on Aug. 1 from 1969 to 1973 inclusive; and \$100,000 3.40s, due on Aug. 1 from 1974 to 1978 inclusive.

250,000 sidewalk bonds: \$60,000 5s, due on Aug. 1 from 1959 to 1962 inclusive; \$75,000 3s, due on Aug. 1 from 1963 to 1968 inclusive; \$65,000 3½s, due on Aug. 1 from 1969 to 1973 inclusive; and \$50,000 3.40s, due on Aug. 1 from 1974 to 1978 inclusive.

560,000 library bonds: \$100,000 5s, due on Aug. 1 from 1959 to 1962 inclusive; \$120,000 3s, due on Aug. 1 from 1963 to 1968 inclusive; \$145,000 3½s, due on Aug. 1 from 1969 to 1973 inclusive; and \$150,000

3.40s, due on Aug. 1 from 1974 to 1978 inclusive. 293,000 park bonds: \$98,000 5s, due on Aug. 1 from 1959 to 1962 inclusive; \$120,000 3s, due on Aug. 1 from 1963 to 1968 inclusive; and \$75,000 3½s, due on Aug. 1 from 1969 to 1973 inclusive. 50,000 county building land acquisition bonds: \$40,000 5s, due on Aug. 1 from 1959 to 1962 inclusive; and \$10,000 3s, due on Aug. 1, 1963.

Hanover County (P. O. Hanover), Virginia

Bond Offering—J. Gordon Bennett, Secretary of the State Commission on Local Debt, will receive sealed bids at the Commission's office, Room 222, Finance Bldg., Capital Square, Richmond, until noon (EST) on Feb. 18 for the purchase of \$605,000 school bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1979 inclusive. Principal and interest (M-S) payable at the First and Merchants National Bank of Richmond. Legality approved by Wood, King & Dawson, of New York City.

WASHINGTON

Klickitat County Port District No. 1 (P. O. Goldendale), Wash.

Bond Offering—O. R. Kreps, Secretary, will receive sealed bids until 2 p.m. (PST) on Feb. 6 for the purchase of \$37,000 general obligation improvement bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1961 to 1979 inclusive. Callable after 10 years from date of issue. Legality approved by Preston Thorgrimson & Horowitz of Seattle.

Pierce County, Clover Park School District No. 400 (P. O. Tacoma), Washington

Bond Offering—L. R. Johnson, County Treasurer, will receive sealed bids until 2 p.m. (PST) on Feb. 17 for the purchase of \$700,000 general obligation school building bonds. Dated March 1, 1959. Due on March 1 from 1961 to 1979 inclusive. Callable after 10 years from date of issue. Principal and interest (M-S) payable at the County Treasurer's office. Legality approved by Preston, Thorgrimson & Horowitz, of Seattle.

Snohomish County, Edmonds Sch. District No. 15 (P. O. Everett), Washington

Bond Sale—The \$300,000 general obligation bonds offered Jan. 29—v. 189, p. 532—were awarded to a group headed by the Seattle-First National Bank, of Seattle.

WISCONSIN

Greendale Union High School Dist., Wisconsin

Bond Offering—Kenneth R. Meyer, District Clerk, will receive sealed bids at the office of von Briesen & Redmond, 135 W. Wells St., Milwaukee, until 4 p.m. (CST) on Feb. 19 for the purchase of \$450,000 corporate purpose bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1979 inclusive. Principal and interest (M-S) payable at the Marine National Exchange Bank, Milwaukee. Legality approved by Quarles, Herriott & Clemens of Milwaukee.

Greendale Common School District, Wisconsin

Bond Offering—Florence H. Ringland, District Clerk, will receive sealed bids at the office of von Briesen & Redmond, 135 W. Wells St., Milwaukee 3, until 4 p.m. (CST) on Feb. 19 for the purchase of \$450,000 corporate purpose bonds. Dated March 1, 1959. Due on March 1 from 1960 to 1979 inclusive. Principal and interest (M-S) payable at the Marine National Exchange Bank of Milwaukee. Legality approved by Quarles, Herriott & Clemens, of Milwaukee.

Harrison, Ellenboro, Lima and Platteville (Towns) Joint School District No. 1 (P. O. Platteville), Wis.

Bond Sale—The \$80,000 school site and building bonds offered

Feb. 3—v. 189, p. 532—were awarded to Braun, Monroe & Co., at a price of 100.12.

Milwaukee County (P. O. Milwaukee), Wis.

Bond Sale—The \$14,029,000 bonds offered Feb. 2—v. 189, p. 532—were awarded, as follows:

Group I

\$5,931,000 metropolitan sewerage bonds to a syndicate headed by the Northern Trust Company, of Chicago, and the First National City Bank, of New York City, as 2.90s, at a price of 100.17, a basis of about 2.87%.

Group II

2,000,000 Milwaukee County expressway bonds to a syndicate headed by J. P. Morgan & Co., Inc., and Phelps, Fenn & Co., as 2.40s, at a price of 100.18, a basis of about 2.32%.

Group III

6,098,000 various purpose bonds to a syndicate headed by the First National Bank, of Chicago, as 2.70s, at a price of 100.19, a basis of about 2.65%.

Syndicate Members

Other members of the Northern Trust Company, of Chicago, and the First National City Bank, of New York City, syndicate: Chase Manhattan Bank, of New York, Harris Trust & Savings Bank, of Chicago, Bankers Trust Co., of New York, First Boston Corp., Chemical Corn Exchange Bank, of New York, Salomon Bros. & Hutzler, Kuhn, Loeb & Co., R. W. Pressprich & Co., White, Weld & Co., Wertheim & Co., Seattle-First National Bank, of Seattle, Marine Trust Co. of Western New York, Buffalo, Brown Bros. Harriman & Co., Alex. Brown & Sons.

Mercantile - Safe Deposit & Trust Co., of Baltimore, National State Bank of Newark, Andrews & Wells, Inc., City National Bank & Trust Co., of Chicago, Bacon, Whipple & Co., Marshall & Isley Bank, and Marine National Exchange Bank, both of Milwaukee, Wm. E. Pollock & Co., Inc., Fahnestock & Co., Auchincloss, Parker & Redpath, and Wood, Gundy & Co., Inc.

Other members of the J. P. Morgan & Co., Inc., and Phelps, Fenn & Co., syndicate: Goldman, Sachs & Co., Shields & Co., Stone & Webster Securities Corp., Paine, Webber, Jackson & Curtis, Ladenburg, Thalmann & Co., Dean Witter & Co., Schoellkopf, Hutton & Pomeroy, Inc., B. J. Van Ingen & Co., Clark, Dodge & Co., Braun, Bosworth & Co., Inc., Laidlaw & Co., Reynolds & Co., Dominick & Dominick, Bache & Co., Stroud & Co., Inc.

Allen & Co., McCormick & Co., Butcher & Sherrerd, Folger, Nolan, Fleming-W. B. Hibbs & Co., Van Alstyne, Noel & Co., Stern, Lauer & Co., Rockland-Atlas National Bank, of Boston, Boland, Saffin & Co., Byrd Brothers, Cunningham, Schmertz & Co., Inc., and J. M. Dain & Co., Inc.

Other members of the First National Bank, of Chicago, syndicate: Harriman Ripley & Co., Inc., Drexel & Co., Blyth & Co., Inc., Glore, Forgan & Co., Smith, Barney & Co., Mercantile Trust Co. of St. Louis, A. G. Becker & Co., Inc., Lee Higginson Corp., L. F. Rothschild & Co., Robert W. Baird & Co., Inc., The Illinois Company, Roosevelt & Cross, Trust Co., of Georgia, Atlanta, The Milwaukee Co., R. H. Moulton & Co., Julien Collins & Co., Bacon, Stevenson & Co.

Fitzpatrick, Sullivan & Co., Ernst & Co., J. A. Hogle & Co., Industrial National Bank, of Providence, First National Bank, of Minneapolis, First National Bank, of St. Paul, Raffensperger, Hughes & Co., Inc., Malon S. Andrus, Inc., Burns, Corbett & Pickard, Inc., Farwell, Chapman & Co., Third National Bank in Nashville, Allan Blair & Co. and Loewi & Co.

CANADA

ONTARIO

Otonabee Township, Ontario
Bond Sale—An issue of \$100,000 improvement bonds was sold to the Bankers Bond Corp., Ltd., and the Toronto Dominion Bank, jointly, as 5½s, at a price of 99.31. Due on Jan. 15 from 1960 to 1979 inclusive. Interest J-J.

QUEBEC

Beaconsfield, Quebec

Bond Sale—An issue of \$252,500 building bonds was sold to Dawson, Hannaford, Ltd., at a price of 97.62, a net interest cost of about 5.70%, as follows:

\$109,000 5s. Due on Feb. 1 from 1960 to 1968 inclusive.

143,500 5½s. Due on Feb. 1, 1969. Dated Feb. 1, 1959. Interest F-A.

TOO BUSY TO LIVE?



Are you really too busy to have a health checkup once a year? Or do you put it off because you're afraid your doctor might find something wrong?

If it's cancer you're worried about, remember that doctors are curing many more cancers than they could ten years ago. 800,000 Americans are alive today, cured of cancer... many of them because they had made a habit of having annual checkups no matter how well they felt... all of them because they went to their doctors in time! Make annual checkups a habit... for life!

AMERICAN CANCER SOCIETY

DIVIDEND NOTICE



Cities Service COMPANY

Dividend Notice

The Board of Directors of Cities Service Company has declared a quarterly dividend of sixty cents (\$.60) per share on its Common stock, payable March 9, 1959, to stockholders of record at the close of business February 13, 1959.

ERLE G. CHRISTIAN, Secretary