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TWO SECTIONS—SECTION ONE

# The Commercial & Financial Chronicle

Bank & Quotation Section  
Railway Earnings Section

Railway & Industrial Section  
Bankers' Convention Section

Electric Railway Section  
State and City Section

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William B. Dana Co., Publishers,  
138 Front St., N. Y. City.

NO. 2891.

Financial

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Financial

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5th Avenue and 57th Street

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Profits,  
\$14,000,000

Established 1810

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Deposits, Sept. 8, 1920 \$196,000,000

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Bond Department

## AMERICAN EXPRESS COMPANY

SECURITIES DEPARTMENT

GOVERNMENT  
SECURITIES

65 BROADWAY NEW YORK

Financial

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SURPLUS.....\$5,000,000.00  
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SURPLUS AND PROFITS.....24,189,000  
DEPOSITS (Sept. 8, 1920).....328,680,000

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REST - 22,000,000  
UNDIVIDED PROFITS 1,090,440  
TOTAL ASSETS - 571,150,138

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SIR CHARLES GORDON, G.B.E., Vice-Pres.

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General Manager.

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Reserve Fund & Undivided Profits 7,789,000  
Total assets.....143,000,000

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RESERVE.....\$15,000,000

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General Manager, Sir John Aird.  
Assistant General Manager, H. V. F. Jones.

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RESERVE FUND..... 18,000,000  
TOTAL ASSETS OVER.....230,000,000

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General Manager's Office, Toronto, Ont.

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Established 1869

Capital Paid Up.....\$19,000,000  
Reserve Funds..... 19,000,000  
Total Assets.....590,000,000

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E. L. PEASE, Vice-Pres. & Man. Director  
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(ESTABLISHED 1817.)

Paid-up Capital.....\$23,828,500  
Reserve Fund.....16,875,000  
Reserve Liability of Proprietors... 23,828,500

\$64,082,000  
Aggregate Assets 31st March, 1920 \$377,721,211  
Sir JOHN RUSSELL FRENCH, K.B.E.,  
General Manager.

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Established 1837 Incorporated 1880

Capital—  
Authorized and Issued.....£7,500,000  
Paid-up Capital £2,500,000 To  
Reserve Fund.....£2,630,000/gether £5,130,000  
Reserve Liability of Proprietors.....£5,000,000  
Total Issued Capital & Reserves...£10,130,000

The Bank has 42 Branches in VICTORIA, 39 in  
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16 in SOUTH AUSTRALIA, 21 in WESTERN  
AUSTRALIA, 3 in TASMANIA and 44 in NEW  
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Manager—W. J. Essame.  
Assistant Manager—W. A. Laing

THE  
Commercial Banking Company  
of Sydney

LIMITED

Established 1834.

Incorporated in New South Wales.

Paid-up Capital.....£2,000,000  
Reserve Fund.....2,040,000  
Reserve Liability of Proprietors.....2,000,000  
£6,040,000

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C &amp; Reserves in legal 148,215,765—£12,939,472

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European banking business conducted.

A general international  
commercial banking busi-  
ness transacted.



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BUENOS AIRES

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Capital and Surplus, \$6,500,000

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BANK LIMITED

Chairman:

The Right Hon. R. McKENNA

Joint Managing Directors:

S. B. Murray, Esq., E. W. Woolley, Esq.,  
F. Hyde, Esq.

Subscribed Capital.....£38,096,363  
Paid-up Capital.....10,840,112  
Reserve Fund.....10,840,112  
Deposits (June 30 1920)...367,667,322

HEAD OFFICE:

5, Threadneedle St., London, E. C. 2.

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IN ENGLAND AND WALES

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Over 150 Offices in Scotland

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60 WALL STREET, NEW YORK CITY.

Capital and Surplus.....\$10,000,000  
Undivided Profits.....\$3,200,000

Branches in:

India	Straits Settlements
China	Java
Japan	Panama
Philippine Islands	Santo Domingo
London	San Francisco
Lyons	

Established 1879

## ROBERT BRUNNER

Banker and Broker

78 rue de la Loi  
BRUSSELS, Belgium  
Cable Address: Rennurb.

The Union Discount Co.  
of London, Limited

39 CORNHILL,

Telegraphic Address, Udisco: London.

Capital Authorized & Subscribed \$10,000,000  
Capital Paid Up.....5,000,000  
Reserve Fund.....5,000,000  
\$5=£1 STERLING.

NOTICE IS HEREBY GIVEN that the  
RATES OF INTEREST allowed for money  
on deposit are as follows:

At Call, 5 Per Cent.

At 3 to 7 Days' Notice, 5½ Per Cent.

The Company discounts approved bank and  
mercantile acceptances, receives money on de-  
posit at rates advertised from time to time, and  
grants loans on approved negotiable securities.  
CHRISTOPHER R. NUGENT, Manager.

The National Discount  
Company, Limited

35 CORNHILL LONDON, E. C.

Cable Address—Natdis London.

Subscribed Capital.....\$21,166,625  
Paid-up Capital.....4,233,325  
Reserve Fund.....2,500,000  
(\$5=£1 STERLING.)

NOTICE is hereby given that the RATES OF  
INTEREST allowed for money on Deposit are  
as follows:

5% per annum at call.

5½% at 7 and 14 days notice.

Approved Bank & Mercantile Bills discounted.  
Money received on deposit at rates advertised  
from time to time; and to fixed periods upon  
specially agreed terms. Loan granted on ap-  
proved negotiable securities

PHILIP HAROLD WADE Manager

BARCLAYS BANK  
LIMITEDwith which has been amalgamated the London  
Provincial & South Western Bank, Ltd.

HEAD OFFICE:

54, Lombard St., London, E. C., Eng.

and over 1,400 branches in England and Wales  
Agents in all banking towns throughout  
the world.

AUTHORIZED CAPITAL.....£20,000,000  
ISSUED CAPITAL.....£14,210,388  
RESERVE FUND.....£7,000,000  
DEPOSITS.....£296,059,182

EVERY DESCRIPTION OF BANKING  
BUSINESS TRANSACTED

Address: The Foreign Manager,  
168, Fenchurch Street,  
London, E. C., England

## Banca Italiana Di Sconto

with which are incorporated the  
Societa Bancaria Italiana  
and the

Societa Italiana di Credito Provinciale  
Capital Fully Paid Up.....Lire \$15,000,000  
Reserve Fund.....41,000,000  
Deposit and Current Accounts " 2,696,000,000  
(May 31, 1919)

Central Management and Head Office:

ROME

Special Letters of Credit Branch in Rome  
(formerly Sebasti & Reali), 20 Piazza di Spagna.  
Foreign Branches: FRANCE: Paris, 2 Rue de  
Peletier angle Bould. des. Italiens; BRAZIL: Sao  
Paulo and Santos; NEW YORK: Italian Discount  
& Trust Co., 399 Broadway.

Offices at Genoa, Milan, Naples, Palermo,  
Turin, Trieste, Venice, Florence, Bologna,  
Catania, Leghorn, and over 100 Branches in the  
Kingdom.

London Clearing Agents: Barclay's Bank, Ltd.,  
168 Fenchurch Street, E. C.

EVERY KIND OF BANKING BUSINESS  
TRANSACTED.

## The Mercantile Bank of India Ltd.

Head Office

15 Gracechurch Street, London

Capital Authorized and Subscribed.....£1,500,000  
Capital Paid Up.....£750,000  
Reserve Liability of Shareholders.....£750,000  
Reserve Fund and Undivided Profits.....£785,794

Branches in India, Burma, Ceylon, Straits Settle-  
ments, Federated Malay States, China, and Mauritius.  
New York Agency, R. A. Edlundh, 64 Wall Street

## NATIONAL BANK OF INDIA Limited

Bankers to the Government in British East  
Africa and Uganda.

Head Office: 26, Bishopsgate, London, E. C.  
Branches in India, Burma, Ceylon, Kenya  
Colony and at Aden and Zanzibar.

Subscribed Capital.....£3,000,000  
Paid-up Capital.....£1,500,000  
Reserve Fund.....£2,000,000  
The Bank conducts every description of banking  
and exchange business.

## CLERMONT &amp; Co.

BANKERS

GUATEMALA,

Central America

Cable Address: "Clermont"

## English Scottish and Australian Bank, Ltd.

Address: 5 Gracechurch St., E. C.

Head Office: London, E. C. 3.

Authorized Capital.....£3,000,000  
Reserve Fund.....585,000 0 0  
Subscribed Capital.....1,078,875 0 0  
Paid-up Capital.....539,437 10 0  
Further Liability of Proprietors... 539,437 10 0

Remittances made by Telegraphic Transfer.  
Bills Negotiated or forwarded for Collection.  
Banking and Exchange business of every de-  
scription transacted with Australia.  
E. M. JANION, Manager.

Hong Kong & Shanghai  
BANKING CORPORATION

Paid up Capital (Hongkong Currency)....H\$15,000,000  
Reserve Fund in Silver (Hongkong Curr.)...H\$23,000,000  
Reserve Fund in Gold Sterling.....£1,500,000  
Reserve Liabilities of Proprietors.....\$15,000,000

GRANT DRAFTS, ISSUE LETTERS OF CREDIT,  
NEGOTIATE OR COLLECT BILLS PAYABLE IN  
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TLEMENTS, INDIA.

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and

Hydro-Electric Companies

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120 BROADWAY.

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Head Office MILAN

Paid-up Capital.....\$31,200,000  
Reserve Funds.....\$11,640,000

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165 BROADWAY

London Office, 1 OLD BROAD STREET, E.C.  
Manager: E. Console.

West End Agency and London Office of the  
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Santos, &c. Societa Commerciale  
d'Oriente, Tripoli.

**STANDARD BANK OF SOUTH AFRICA, Ltd**

HEAD OFFICE, LONDON, E. C.

Authorized Capital.....\$50,000,000  
Subscribed Capital.....\$31,280,000  
Paid-up Capital & Reserve Fund..\$18,812,500  
Total Resources.....\$306,125,415

Over 350 Branches and Agencies throughout  
South Africa.

W. H. MACINTYRE, Agent  
68 Wall St., New York

Also representing The Bank of New South  
Wales with branches throughout Australasia.

**The NATIONAL BANK  
of SOUTH AFRICA, Ltd.**

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Established 1856

Capital paid up...frs. 100,000,000  
Reserve Funds...frs. 30,000,000

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Geneva, Glaris, Kreuzlingen, Lugano,  
Lucerne, Neuchatel, St. Gall.

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Foreign Exchange  
Documentary Business, Letters of Credit

Foreign

**Banque Nationale de Credit**

Capital.....frs. 500,000,000  
Surplus.....frs. 100,000,000  
Deposits.....frs.2,600,000,000

Head Office:  
PARIS

290 Branches in France

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De Banques Suisses**

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Lausanne, &c,

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CAPITAL PAID UP...Fr.70,000,000  
RESERVES....." 15,000,000

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Established 1871

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LONDON, E. C. 2.

**BANK OF BRITISH WEST AFRICA, LTD**

Authorized Capital.....\$5,000,000  
Subscribed Capital.....\$10,000,000  
Capital (Paid Up).....7,250,000  
Surplus and Undivided Profits...2,900,000  
Branches throughout Egypt, Morocco,  
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Liverpool Office, 25 Water Street  
R. R. APPLEBY, Agent, 100 Beaver St., New York

**Royal Bank of Scotland**

Incorporated by Royal Charter, 1727.

Paid-up Capital.....£2,000,000  
Rest and Undivided Profits.....£1,082,276  
Deposits.....£35,548,823

Head Office - St. Andrew Square, Edinburgh  
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Capital, fully paid.....£3,000,000  
Reserve Fund.....£1,663,270

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6 AND 7 KING WILLIAM ST.,  
LONDON, E. C., 4, ENGLAND.

THE  
**NATIONAL PROVINCIAL AND  
UNION BANK OF ENGLAND**

Limited

(\$5=£1.)

BScribed CAPITAL.....\$199,671.6  
ID-UP CAPITAL . . . \$39,034.3  
ERVE FUND . . . \$36,195.208

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with numerous Offices in England  
and Wales

**ROTTERDAMSCH  
BANKVEREENIGING**

Rotterdam Amsterdam  
The Hague

CAPITAL AND  
RESERVE FUND....F.105,000,000

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PURCHASE AND SALE OF  
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Established 1810

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Paid up—  
250,000 "A" shares of £20 each £5 paid...£1,250,000  
500,000 "B" shares of £1 each fully paid...£ 500,000

Reserve.....£1,000,000 Deposits.....£36,071,152

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Drafts, Circular Notes and Letters of Credit issued  
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 Ill. Cent.-Cairo Bridge Co. 4s, 1950  
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 St. Louis & Cairo 1st 4s  
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 Kansas City Terminal 6s, 1923  
 Morris & Co. 7 1/2s, 1930  
 Pan-Amer. Pet. & Trans. 7s, 1930  
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 Diamond Match 7 1/2s, 1935  
 Galena Signal Oil Conv. 7s, 1930  
 N. Y. N. H. & Hart. Deb. 4s, 1922  
 Sears, Roebuck & Co. 7s, 1921-23  
 Swift & Co. 7s, 1925  
 Union Tank Car 7s, 1930  
 Western Electric 7s, 1925

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 Central Massachusetts Power Pfd.  
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 Toledo Term'l RR. 1st 4 1/2s, 1957  
 Kan. City Southern 3s, 1950  
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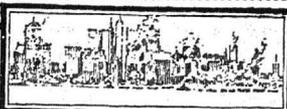
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 Detroit Edison 5s, 1940  
 Duquesne Lt. 6s, 1949  
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 Georgia Lt. Pr. & Ry. 5s  
 Grand Trunk Pacific 3s, 1962  
 Haytian American Corp. 7s, 1922-23  
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 Kentucky Traction & Terminal 5s

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 Mississippi River Pr. 5s, 1951  
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 Ogara Coal 5s  
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 Standard Gas & Electric 6s & 7s  
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 Utah Power & Light 5s, 1944  
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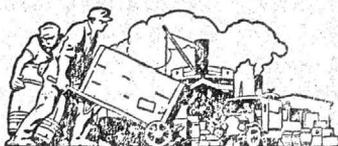
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and  
**Chalmers Motor Corporation**

There have been deposited under the Plan and Agreement dated September 1, 1920, more than 83% of the outstanding shares of said Companies, and more than 95% of the estimated amount of unsecured notes and accounts of merchandise creditors (excluding accounts under \$5,000). The Stock Committee, the Banking Committee and the Merchandise Creditors' Committee, respectively, have assented to said Plan and Agreement being declared operative. The Reorganization Committee, however, having been requested to grant a further extension of time, gives notice that until the close of business on **NOVEMBER 27, 1920**, deposits of stock and unsecured notes and claims may be made with **CENTRAL UNION TRUST COMPANY OF NEW YORK**, Depositary, at its office, 80 Broadway, New York City, and the initial payments required upon the exercise of minimum rights of purchase conferred by the Plan may be made to said Depositary, but only upon payment of a penalty of 50 cents for each \$100 of such initial payments, and at said rate for fractions of \$100.  
Dated November 17, 1920.

**WALTER P. CHRYSLER**  
Chairman  
**J. R. HARBECK**  
Vice-Chairman  
**ELDON BISBEE**  
**JAMES C. BRADY**  
**HARRY BRONNER**  
Committee

**LEO M. BUTZEL,**  
**HUGH CHALMERS**  
**GEORGE W. DAVISON**  
**B. F. EVERITT**  
**HENRY V. POOR**  
**E. R. TINKER**  
**RALPH VAN VECHTEN**

**A. A. ROST**, Secretary,  
11 Pine Street, New York City.

WE OWN AND OFFER  
**SILVER BOW COUNTY, MONTANA**  
6% HIGHWAY BONDS

Dated January 1, 1920      Denomination \$1,000      Due January 1, 1929  
Principal and semi-annual interest payable in New York City  
Financial Statement  
Actual value, estimated.....\$150,000,000  
Assessed valuation, 1919.....130,000,000  
Total bonded debt, including this issue.....653,000  
Sinking fund on hand.....36,744  
Present population, estimated.....100,000

PRICE 102.15 AND INTEREST  
**Bosworth, Chanute & Company**  
Investment Securities  
17th and California Streets, - Denver, Colorado

**A. G. Becker & Co.**

COMMERCIAL PAPER  
INVESTMENT SECURITIES

187 South La Salle Street  
CHICAGO

NEW YORK    ST. LOUIS    SEATTLE  
SAN FRANCISCO    LOS ANGELES

*L. Kaufmann & Co.*

INCORPORATED  
114 N. La Salle St. Chicago, Ill.  
Branch Office, 9156 Exchange Ave.,  
So. Chicago, Ill.  
German, Austrian, Hungarian, Czecho-  
slovakian, Rumanian, and Jugoslav Gov't  
Bonds and Currency.

Public Utilities in  
growing communi-  
ties operated and  
financed.

☐ Their securities  
offered to investors.

**Middle West  
Utilities Co.**

Suite No. 1500  
72 West Adams St.  
CHICAGO, ILLINOIS

**JACOB BACKER**

Est. 1916

**FINANCIAL BROKER**

Exchange Bank Bldg.

St. Paul Minn

Dividends

**READING COMPANY**

General Office, Reading Terminal  
Philadelphia, November 10, 1920.

The Board of Directors has declared from the net earnings a quarterly dividend of one per cent (1%) on the First Preferred Stock of the Company to be paid on December 9, 1920, to stockholders of record at the close of business, November 23, 1920. Checks will be mailed to stockholders who have filed dividend orders with the Treasurer.

**JAY V. HARE**, Secretary.

**CANADIAN PACIFIC RAILWAY COMPANY.**  
DIVIDEND NO. 98.

At a meeting of the Directors held to-day the usual quarterly dividend of two and one-half per cent on the Common Stock for the quarter ended 30th September last, being at the rate of seven per cent per annum from revenue and three per cent per annum from special income account, was declared payable 31st December next to shareholders of record at 3 P. M. on 1st December next.

**ERNEST ALEXANDER**, Secretary.  
Montreal, November 8, 1920.

**J. I. Case Threshing Machine Co.**

(Incorporated.)

Racine, Wis., U. S. A., November 12, 1920.

The regular quarter-yearly dividend of one dollar and seventy-five cents (\$1.75) per share upon the outstanding PREFERRED STOCK of this Company, has been declared, payable January 1, 1921, to the holders of Preferred Stock of record at the close of business Monday, December 13, 1920.

**WM. F. SAWYER**, Secretary.

**J. I. Case Threshing Machine Co.**

(Incorporated)

Racine, Wis., U. S. A., November 12, 1920.

Notice is hereby given that a Common Stock dividend of 39,000 shares of new Common Stock of the Company has been declared, to be distributed on the 15th day of December, 1920, ratable to the holders of record on the 29th day of November, 1920, of the 91,000 shares of the Common Stock of the Company now outstanding in proportion to the amount of Common Stock owned by each of them respectively. No certificate will be issued for fractional shares, and for the fractional part of a share to which any stockholder may be entitled there will be issued a certificate of dividend scrip convertible into a Common Stock certificate when presented with other like certificates though for different fractional shares, in amounts equal to a full share of Common Stock, or any multiple thereof. The holder of any certificate of dividend scrip shall not be entitled to a share of any dividends declared upon the Common Stock of the Company until so converted and then only to dividends payable subsequent to such conversion.

**WM. F. SAWYER**, Secretary.

**BATON ROUGE ELECTRIC COMPANY**

Baton Rouge, Louisiana.

PREFERRED DIVIDEND NO. 19  
COMMON DIVIDEND NO. 11

A semi-annual dividend of \$3.00 per share on the preferred capital stock and a semi-annual dividend of \$4.00 per share on the common capital stock of Baton Rouge Electric Company have been declared, both payable December 1, 1920, to stockholders of record at the close of business November 17, 1920.

**STONE & WEBSTER, INC.**

Transfer Agent.

**FAIRBANKS, MORSE & CO.**

PREFERRED STOCK DIVIDEND.

Notice is hereby given that the regular Quarterly Dividend of one and one-half per cent (1½%) has been declared on the Preferred Capital Stock of the above Company, and will be payable on December 1st, 1920, to stockholders of record at the close of business on November 17th, 1920.

The transfer books of the Company will be closed for the registration of transfers from the close of business on November 17th, 1920, until ten o'clock in the forenoon of December 1st, 1920.

**F. M. BOUGHEY**, Secretary.

Chicago, Illinois, November 17th, 1920.

**THE NEW YORK AIR BRAKE COMPANY.**

Seventy-second Quarterly Dividend

The Board of Directors has this day declared a dividend of TWO AND ONE-HALF PER CENT for the quarter, payable December 24th, 1920, to stockholders of record at the close of business December 2nd, 1920.

The transfer books will not close. Checks for dividend will be mailed to stockholders at the addresses last furnished to the Transfer Office.

**C. A. STARBUCK**, President.

New York, November 17th, 1920.

**THE CUBAN-AMERICAN SUGAR COMPANY.**

PREFERRED AND COMMON DIVIDEND

The Board of Directors has this day declared the following dividends for the quarter ending December 31st, 1920: On the Preferred Stock, a dividend of \$1.75 per share; on the Common Stock, a dividend of \$1.00 per share, payable January 3d, 1921, to stockholders of record at the close of business on December 10th, 1920.

The transfer books will not be closed. Checks will be mailed.

**WALTER J. VREELAND**, Secretary.

New York, November 17th, 1920.

**Remington Typewriter Company**

Preferred Dividends

New York, November 17, 1920.

The Board of Directors has this day declared a quarterly dividend of 1½% (\$1.75 per share) on the First Preferred Stock, and a 2% (\$2.00 per share) on the Second Preferred Stock, payable January 2, 1921, to stockholders of record at the close of business December 10, 1920.

**GEORGE K. GILLULY**, Secretary.

**Dividends****REPUBLIC IRON & STEEL COMPANY****Preferred Dividend No. 69.**

At a meeting of the Board of Directors of the Republic Iron & Steel Company, the regular quarterly dividend of  $1\frac{3}{4}\%$  on the Preferred Stock was declared payable January 2nd, 1921, to Stockholders of Record December 15th, 1920. Books remain open.

**Common Dividend No. 17.**

At a meeting of the Board of Directors of the Republic Iron & Steel Company, a dividend of  $1\frac{3}{4}\%$  on the Common Stock was declared payable February 1st, 1921, to Stockholders of Record January 15th, 1921. Books remain open.

RICHARD JONES, JR.,  
Secretary.

**The American Sugar Refining Company****PREFERRED DIVIDEND  
COMMON DIVIDEND**

On the Preferred Stock a dividend of one and three-quarters per cent, being the 116<sup>th</sup> consecutive dividend thereon; payable on the third day of January 1921 to stockholders of record on the first day of December 1920.

On the Common Stock a dividend of one and three-quarters per cent, being the 117<sup>th</sup> consecutive dividend thereon; payable on the third day of January 1921 to stockholders of record on the first day of December 1920.

The Transfer Books will not close.  
EDWIN T. GIBSON, Secretary

**AMERICAN SUMATRA TOBACCO COMPANY**

Five-Year  $7\frac{1}{2}\%$  Sinking Fund Convertible Gold Notes.

To the Holders of Temporary Notes of Above Issue: NOTICE IS HEREBY GIVEN that the engraved notes with coupons attached, will be ready on and after November 17th, 1920 for delivery and exchange for Temporary Notes of the above issue, upon surrender thereof at the office of The Chase National Bank of the City of New York, Trust Department, No. 57 Broadway, New York City. All holders of Temporary Notes are requested to exchange the same for Definitive Notes with coupons AS PROMPTLY AS POSSIBLE AFTER NOVEMBER 17th, 1920.

It is especially important that this exchange be effected so that the Definitive Notes with coupons will be received by the holders in advance of December 1st, 1920, when the first interest coupon is payable.

AMERICAN SUMATRA TOBACCO CO.  
By FRANK M. ARGUIMBAU, Secretary.

Office of  
LOCKWOOD, GREENE & CO., Managers,  
Boston, Mass.

The quarterly dividend of  $3\%$  (\$1.50 per share) upon the common stock of the International Cotton Mills has been declared payable December 1, 1920, at the office of the Transfer Agents, the Old Colony Trust Company, Boston, Mass., to all holders of record at close of business November 20, 1920.

INTERNATIONAL COTTON MILLS,  
Allan B. Greenough, Treasurer.

Office of  
LOCKWOOD, GREENE & CO., Managers,  
Boston, Mass.

The quarterly dividend of  $1\frac{3}{4}\%$  upon the preferred stock of International Cotton Mills has been declared payable December 1, 1920, at the office of the Transfer Agents, the Old Colony Trust Company, Boston, Mass., to all holders of record at the close of business November 20, 1920.

INTERNATIONAL COTTON MILLS,  
Allan B. Greenough, Treasurer.

**OFFICE OF**

The United Gas Improvement Co.  
N. W. CORNER BROAD & ARCH STREETS  
Philadelphia, Sept. 8, 1920.

The Directors have this day declared a quarterly dividend of one and three-quarters per cent ( $87\frac{1}{2}\%$  per share) on the Preferred Stock of this Company, payable December 15, 1920, to holders of Preferred Stock of record at the close of business November 30, 1920. Checks will be mailed.

I. W. MORRIS, Treasurer.

**American Telephone & Telegraph Co.**

A dividend of Two Dollars per share will be paid on Saturday, January 15, 1921, to stockholders of record at the close of business on Monday, December 20, 1920.

G. D. MILNE, Treasurer.

**NATIONAL LEAD COMPANY,  
111 Broadway**

A quarterly dividend of one and one-half per cent has been declared on the Common Stock of this Company, payable December 31, 1920, to stockholders of record at close of business December 10, 1920.

FRED R. FORTM YER, Treasurer.

**Financial**

We desire to announce that the corporate name of SHAPKER, WALLER & CO., dealers in Investment Securities, has been changed to

**SHAPKER & COMPANY**

MR. EDWARD B. SHAPKER, President  
MR. JOHN F. KENT, Vice-President

Succeeding Mr. A. Rawson Waller

134 South La Salle Street

Telephone State 6900

Chicago, Ill.

November 8, 1920.

63 Wall Street, N. Y.

Tel. Hanover 6673

**JOHN BAUER**

formerly lecturer on finance and accounting at Cornell and Princeton Universities; Chief of Division of Accounts, Public Service Commission; Financial Adviser to the Corporation Counsel, New York City, announces the opening of offices as consultant in

**Financial Investigations  
Valuations—Tax Problems**

**McKinley & Morris**

Members New York Stock Exchange

**BONDS**

One Wall Street

New York City

**Dividends****Nebraska Power Company  
Preferred Stock Dividend**

The regular quarterly dividend of  $1\frac{3}{4}\%$  on the Preferred Stock of Nebraska Power Company has been declared, payable December 1, 1920, to preferred stockholders of record at the close of business November 19, 1920.

S. E. SCHWEITZER, Treasurer.

**MERGENTHALER LINOTYPE CO.  
Brooklyn, N. Y., Nov. 16, 1920.  
DIVIDEND 100.**

A regular quarterly dividend of  $2\frac{1}{2}\%$  per cent on the capital stock of Mergenthaler Linotype Company will be paid on December 31, 1920, to the stockholders of record as they appear at the close of business on December 4, 1920. The Transfer Books will not be closed.

JOS. T. MACKAY, Treasurer.

**Dividends****UNION BAG & PAPER CORPORATION.  
QUARTERLY DIVIDEND.**

New York, Nov. 17, 1920.  
A quarterly dividend of 2 per cent has this day been declared upon the stock of this Corporation, payable December 14th, 1920, to holders of record of the stock of this Corporation at the close of business on December 4th, 1920.

CHARLES B. SANDERS, Secretary.

**AMERICAN POWER & LIGHT COMPANY.**

71 Broadway, New York.  
COMMON STOCK DIVIDEND NO. 32.  
The regular quarterly dividend of one per cent ( $1\%$ ) on the Common Stock of the American Power & Light Company has been declared, payable December 1, 1920, to common stockholders of record at the close of business November 18, 1920.

WILLIAM REISER, Treasurer.

**Dividends**

**REPUBLIC IRON & STEEL COMPANY**

**Preferred Dividend No. 69.**

At a meeting of the Board of Directors of the Republic Iron & Steel Company, the regular quarterly dividend of 1 3/4% on the Preferred Stock was declared payable January 2nd, 1921, to Stockholders of Record December 15th, 1920. Books remain open.

**Common Dividend No. 17.**

At a meeting of the Board of Directors of the Republic Iron & Steel Company, a dividend of 1 3/4% on the Common Stock was declared payable February 1st, 1921, to Stockholders of Record January 15th, 1921. Books remain open.

RICHARD JONES, JR.,  
Secretary.

**The American Sugar Refining Company**

PREFERRED DIVIDEND  
COMMON DIVIDEND

On the Preferred Stock a dividend of one and three-quarters per cent, being the 116th consecutive dividend thereon; payable on the third day of January 1921 to stockholders of record on the first day of December 1920.

On the Common Stock a dividend of one and three-quarters per cent, being the 117th consecutive dividend thereon; payable on the third day of January 1921 to stockholders of record on the first day of December 1920.

The Transfer Books will not close.  
EDWIN T. GIBSON, Secretary.

**AMERICAN SUMATRA TOBACCO COMPANY**

Five-Year 7 1/2% Sinking Fund Convertible Gold Notes.

To the Holders of Temporary Notes of Above Issue: NOTICE IS HEREBY GIVEN that the engraved notes with coupons attached, will be ready on and after November 17th, 1920, for delivery and exchange for Temporary Notes of the above issue, upon surrender thereof at the office of The Chase National Bank of the City of New York, Trust Department, No. 57 Broadway, New York City. All holders of Temporary Notes are requested to exchange the same for Definitive Notes with coupons AS PROMPTLY AS POSSIBLE AFTER NOVEMBER 17th, 1920.

It is especially important that this exchange be effected so that the Definitive Notes with coupons will be received by the holders in advance of December 1st, 1920, when the first interest coupon is payable.

AMERICAN SUMATRA TOBACCO CO.  
By FRANK M. ARGUIMBAU, Secretary.

Office of  
**LOCKWOOD, GREENE & CO., Managers,**  
Boston, Mass.

The quarterly dividend of 3% (\$1.50 per share) upon the common stock of the International Cotton Mills has been declared payable December 1, 1920, at the office of the Transfer Agents, the Old Colony Trust Company, Boston, Mass., to all holders of record at close of business November 20, 1920.

INTERNATIONAL COTTON MILLS,  
Allan B. Greenough, Treasurer.

Office of  
**LOCKWOOD, GREENE & CO., Managers,**  
Boston, Mass.

The quarterly dividend of 1 3/4% upon the preferred stock of International Cotton Mills has been declared payable December 1, 1920, at the office of the Transfer Agents, the Old Colony Trust Company, Boston, Mass., to all holders of record at the close of business November 20, 1920.

INTERNATIONAL COTTON MILLS,  
Allan B. Greenough, Treasurer.

**OFFICE OF**

**The United Gas Improvement Co.**  
N. W. CORNER BROAD & ARCH STREETS  
Philadelphia, Sept. 8, 1920.

The Directors have this day declared a quarterly dividend of one and three-quarters per cent (87 1/2 c. per share) on the Preferred Stock of this Company, payable December 15, 1920, to holders of Preferred Stock of record at the close of business November 30, 1920. Checks will be mailed.

I. W. MORRIS, Treasurer.

**American Telephone & Telegraph Co.**

A dividend of Two Dollars per share will be paid on Saturday, January 15, 1921, to stockholders of record at the close of business on Monday, December 20, 1920.

G. D. MILNE, Treasurer.

**NATIONAL LEAD COMPANY,**  
111 Broadway

A quarterly dividend of one and one-half per cent has been declared on the Common Stock of this Company, payable December 31, 1920, to stockholders of record at close of business December 10, 1920.

FRED R. FORTM YER, Treasurer.

**Financial**

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Members New York Stock Exchange

**BONDS**

One Wall Street

New York City

**Dividends**

**Nebraska Power Company**  
**Preferred Stock Dividend**

The regular quarterly dividend of 1 3/4% on the Preferred Stock of Nebraska Power Company has been declared, payable December 1, 1920, to preferred stockholders of record at the close of business November 19, 1920.

S. E. SCHWEITZER, Treasurer.

**MERGENTHALER LINOTYPE CO.**  
Brooklyn, N. Y. Nov. 16, 1920.  
**DIVIDEND 100.**

A regular quarterly dividend of 2 1/2 per cent on the capital stock of Mergenthaler Linotype Company will be paid on December 31, 1920, to the stockholders of record as they appear at the close of business on December 4, 1920. The Transfer Books will not be closed.

JOS. T. MACKEY, Treasurer.

**Dividends**

**UNION BAG & PAPER CORPORATION.**  
**QUARTERLY DIVIDEND.**

New York, Nov. 17, 1920.  
A quarterly dividend of 2 per cent has this day been declared upon the stock of this Corporation, payable December 14th, 1920, to holders of record of the stock of this Corporation at the close of business on December 4th, 1920.

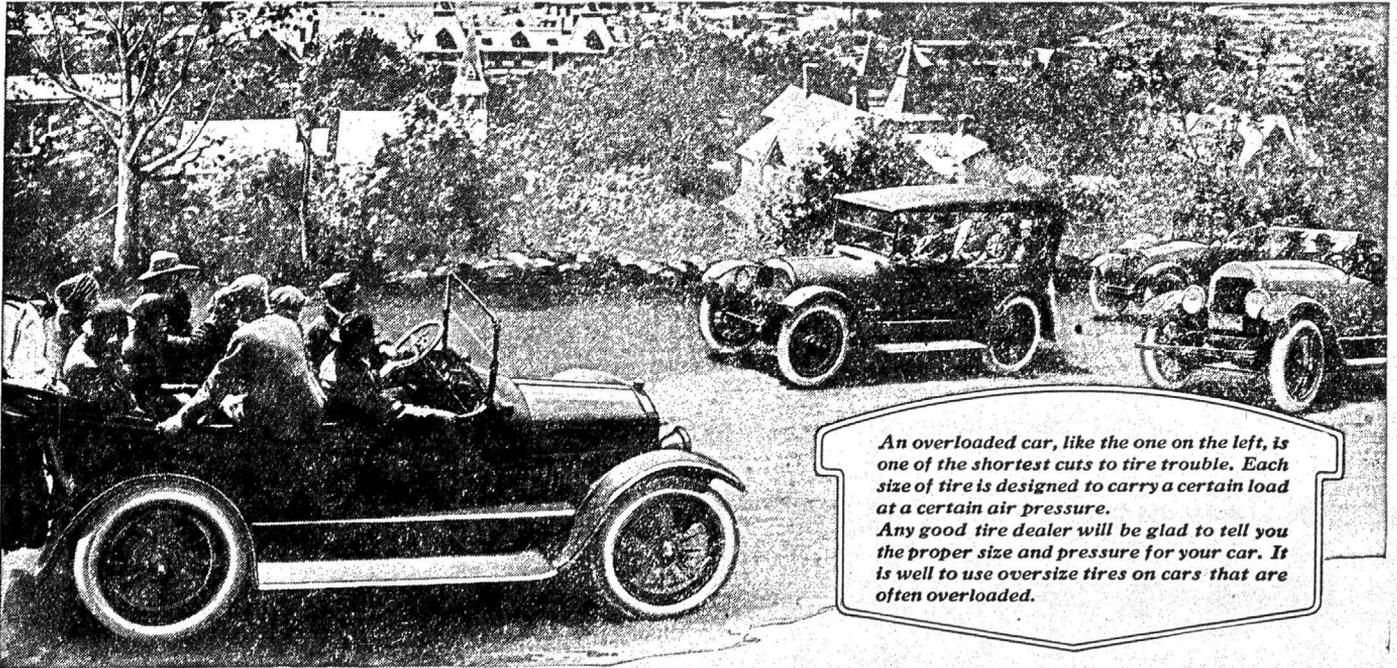
CHARLES B. SANDERS, Secretary.

**AMERICAN POWER & LIGHT COMPANY.**  
71 Broadway, New York.  
**COMMON STOCK DIVIDEND NO. 32.**

The regular quarterly dividend of one per cent (1%) on the Common Stock of the American Power & Light Company has been declared, payable December 1, 1920, to common stockholders of record at the close of business November 18, 1920.

WILLIAM REISER, Treasurer.

## Financial



An overloaded car, like the one on the left, is one of the shortest cuts to tire trouble. Each size of tire is designed to carry a certain load at a certain air pressure. Any good tire dealer will be glad to tell you the proper size and pressure for your car. It is well to use oversize tires on cars that are often overloaded.

## Tire Knowledge is Spreading Faster than Some People seem to Think

**N**OTHING is surer than this — that the man who bets against the informed opinion of the tire users of this country is going to *lose*.

The average American motorist is essentially practical. He may get off the track now and then.

But always you will find him going right in the end.

\* \* \*

The trouble with the irresponsible type of tire dealer is that he allows his ideas of his customers to be bred in an atmosphere of distrust

and fostered by a small coterie, not at all representative of the motoring public.

Not every motorist of whom he takes advantage always finds it out immediately.

But the time it takes for motorists generally to complete their tire education is growing less and less every season.

\* \* \*

The United States Rubber Company has always stood for a *wider spread of tire knowledge* among motorists.

Doing everything it

could to encourage them to greater *care* in *tire selection*. Firm in the belief that the more they know about tires, the *quicker* they will come to *quality*.

\* \* \*

Back of the *legitimate dealer* who sells *legitimate tires* stand all the weight and influence and responsibility of the United States Rubber Company—the *largest* and *most experienced* organization of its kind in the world.

Go to him when you want a tire. For that way—and that way only—lies *economy*.

# United States Tires

## United States Rubber Company



Fifty-three  
Factories

The oldest and largest  
Rubber Organization in the World

Two hundred and  
thirty-five Branches

## Financial

**\$8,000,000****H. J. Heinz Company**

(Makers of "57 Varieties" of Food Products)

**Ten-Year 7% Gold Notes**

Dated December 1, 1920

Due December 1, 1930

Interest payable June 1st and December 1st  
Coupon Notes in Interchangeable Denominations of \$1,000, \$500 and \$100, Registerable as to Principal only

Redeemable at the office of the Trustee in New York, in whole or in part, on any interest date on thirty days' previous notice; at 105 and interest, on or before December 1, 1921; at 104½ and interest after December 1, 1921, and on or before December 1, 1922; at 104 and interest after December 1, 1922, and on or before December 1, 1923; at 103½ and interest after December 1, 1923, and on or before December 1, 1924; at 103 and interest after December 1, 1924, and on or before December 1, 1925; at 102½ and interest after December 1, 1925, and on or before December 1, 1926; at 102 and interest after December 1, 1926, and on or before December 1, 1927; at 101½ and interest after December 1, 1927, and on or before December 1, 1928; at 101 and interest after December 1, 1928, and on or before December 1, 1929; at 100½ on June 1, 1930.

Interest payable without deduction of normal Federal Income Tax not in excess of 2%  
FREE OF THE PENNSYLVANIA FOUR MILL TAX

PRINCIPAL AND INTEREST PAYABLE IN NEW YORK AT THE OFFICE OF THE  
GUARANTY TRUST COMPANY OF NEW YORK, TRUSTEE

Further information in regard to this issue of Notes is given in a letter of Mr. Howard Heinz, President of the Company, from which we summarize as follows:

These Notes are the direct obligations of H. J. Heinz Company and constitute the only funded debt of the Company, except a real estate mortgage of \$83,333.34.

The proceeds of the sale of these Notes will be applied to the payment of Notes payable and to provide additional working capital.

Sales of the Company since May 1, 1920, show an increase of twenty-two per cent over last year.

The books show net earnings available for interest charges, before providing for Federal taxes, for the four years ended April 30, 1920, averaged \$2,865,323, or more than five times the annual interest charge on these Notes, which amounts to \$560,000, and average net earnings, after providing for Federal taxes for the four years ended April 30, 1920, amounting to \$2,344,643.

The Trust indenture under which these Notes will be issued will provide in substance, among other covenants, that so long

as any of these Notes are outstanding, neither the Company nor any subsidiary will mortgage any of its real or personal property, but nothing herein contained shall prevent the Company from purchasing property subject to a mortgage, or from creating a purchase-money mortgage to the extent of 75% of the fair value of the property purchased, or pledging by the Company or any subsidiary company as security for loans made to it or them, or any of them, in the regular and current conduct of their respective business, of any accounts receivable or other liquid assets, or any stocks, bonds, or other securities owned by them, other than shares of stocks of any subsidiary company.

It also provides that the Company will at all times maintain its cash and quick assets in a sum equal to at least one and one-half times the aggregate amount of its liabilities and indebtedness, secured or unsecured, including the face amount of all of these Notes at any time outstanding.

We offer these Notes when, as, and if issued and received by us, subject to prior sale and to the approval of counsel, at:

**94¾ and Interest to Yield About 7¾%**

It is expected that temporary notes or interim receipts will be ready for delivery on or about December 7, 1920.

All legal matters in connection with this issue will be approved by Sullivan & Cromwell and Hawkins, Delafield & Longfellow of New York.

**GOLDMAN, SACHS & CO.**

New York

**E. NAUMBURG & CO.**

New York

**LEHMAN BROTHERS**

New York

**THE UNION TRUST COMPANY OF PITTSBURGH**

Pittsburgh, Pa.

We do not guarantee the statements and figures presented herein, but they are taken from sources which we believe to be accurate.

All the above Notes having been sold this advertisement appears as a matter of record only

## Financial

## New Issue

**\$1,500,000****The Nevada-California Electric Corporation****Ten-Year 8% Secured Gold Notes**

Dated November 1, 1920

Due November 1, 1930

Principal and semi-annual interest (May 1 and November 1) payable in New York, San Francisco and Denver. Corporation is obligated to pay normal Federal Income Tax lawfully deductible at the source, up to 2%. In coupon form, \$500 and \$1,000 denominations. Principal may be registered. Redeemable at Corporation's option on any interest date at 103 and accrued interest, upon ninety days' notice.

The International Trust Company, Denver, Trustee.

*For information regarding these notes and the property and business of the Corporation and its subsidiary companies, we refer to a letter from Mr. E. S. Kassler, President of the Corporation, from which the following summary is made:*

**SECURITY:** The Ten-Year 8% Secured Gold Notes are direct obligations of The Nevada-California Electric Corporation and are to be secured by deposit with the Trustee of the Corporation's 6% First Lien Gold Bonds of a par value equal to 150% of the face amount of notes outstanding, viz.: \$150 par value of bonds for each \$100 par value of notes. Of the \$2,250,000 6% First Lien Gold Bonds to be pledged as security for the notes, \$1,125,000 are to be of Series A, and \$1,125,000 are to be of Series B, both series being equally secured under the First Lien Indenture, dated January 1, 1916.

Corporation agrees to maintain a ratio between the market value of the pledged 6% First Lien Gold Bonds and the par value of the notes outstanding of 115 to 100.

**FIRST LIEN BONDS:** The 6% First Lien Bonds, \$2,250,000 of which are to be deposited as collateral for this note issue, will be secured by pledge of \$10,920,000 par value of 6% Bonds of subsidiary companies (of which \$5,192,000 are first mortgage bonds and \$5,728,000 are first and refunding mortgage bonds) and \$16,304,500 (over 99%) of their capital stocks. Application is now being made to the Railroad Commission of State of California for additional certification of first and refunding mortgage bonds of subsidiary companies, which, when authorized, will be available as additional security for the 6% First Lien Gold Bonds.

Upon retirement of outstanding first mortgage bonds of subsidiary companies in the hands of the public, The Nevada-California Electric Corporation 6% First Lien Bonds will be secured by a direct collateral first lien upon all properties of the subsidiary companies.

**EARNINGS:** The earnings for the twelve months ended September 30, 1920, available for the payment of interest on the 6% First Lien Gold Bonds outstanding in the hands of the public and the present issue of Ten-Year 8% Secured Gold Notes, are equal to NEARLY TWO AND ONE-QUARTER TIMES the annual interest requirements (\$635,580) of these two issues. **Over 80% of the total power generated is hydro-electric power.**

**RATE INCREASE:** The Railroad Commission of State of California on September 17, 1920, authorized an increase in rates to the Corporation's subsidiary companies operating in California, which the Commission estimates will increase the annual revenue by \$312,000 based upon present electric sales.

**REPLACEMENT VALUE:** The replacement value of properties as of August 31, 1920, was \$22,927,778.43. This compares with total secured debt outstanding in the hands of the public of \$13,735,500, including this issue of \$1,500,000 Ten-Year 8% Secured Gold Notes.

**Price 99 and interest, yielding over 8.15%**

(If, as and when issued)

*Descriptive Circular Furnished on Application.***Spencer Trask & Co.**

25 Broad Street, New York

**Blyth, Witter & Co.**

61 Broadway, New York

**Boettcher, Porter & Co.**

Denver

**Bankers Trust Co.**

Denver

**The International Trust Co.**

Denver

*All information given herein is from official sources, or from those which we regard as reliable; but in no event are the statements herein contained to be regarded as our representations.*

## Financial

**TO THE HOLDERS**  
**OF**  
**\$25,000,000**  
**4½% Sinking Fund Gold Bonds, due 1943**  
**OF THE**

"Institution for Encouragement of Irrigation Works and Development of  
Agriculture, S. A."

(Caja de Prestamos para obras de Irrigacion y Fomento de la  
Agricultura, S. A.)

**Principal, Interest and Sinking Fund Unconditionally  
Guaranteed by the Mexican Government**

Default was made in the payment of the interest on the above Bonds, due May 1st, 1914, and, since May 1st, 1919, default has also been made in the sinking fund payments provided for the redemption of these Bonds.

The payment of Principal, Interest and Sinking Fund is unconditionally guaranteed by endorsement by the Mexican Government.

Since the above defaults occurred, we have made repeated efforts, on behalf of the owners of the Bonds, to have the interest and sinking fund installments paid, and to have the Mexican Government make good its guarantee thereof, but without avail.

General Alvaro Obregon, who has been elected President of the United States of Mexico, and who will assume office on December 1st, is reported, however, to have publicly declared that the new Mexican Government "will recognize all legal foreign debts," and that all its debts will be paid "as far as possible."

There are a number of foreign loans of the Mexican Government, secured and unsecured, and other guarantees given by it, on which default has been made, as well as a large amount of other claims against it, which will have to be recognized and provided for by the Mexican Government.

We therefore consider it important that the holders of the above Bonds should unite, without delay, for the proper and effectual protection of their interests. To that end we invite holders of the above mentioned Bonds to deposit the same, with all unpaid coupons attached, with the **New York Trust Company**, as Depositary, at its office, 26 Broad Street, New York, or with its agents, **on or before December 31st, 1920**, subject to the terms of a Bondholders Agreement, dated November 18th, 1920. Copies of this Agreement may be obtained from the Depositary or at our office, 24-26 Pine Street.

Temporary certificates of deposit will be issued by the Depositary, exchangeable for engraved bearer certificates. Application will be made for the listing of the engraved certificates on the New York Stock Exchange.

We will make no charge to depositing bondholders for our services under the Agreement.

New York, November 18th, 1920.

**SPEYER & CO.**

CADWALADER, WICKERSHAM & TAFT, Counsel.

## Financial

This advertisement appears as a matter of record, as the entire issue has been sold.

\$1,700,000

# The Calco Chemical Company

## First Mortgage Eight Per Cent Sinking Fund Convertible Gold Bonds

Dated October 1, 1920

Authorized \$2,500,000

Due October 1, 1940

Outstanding \$2,250,000

Pennsylvania State tax of four mills refunded

CONVERTIBLE after October 1, 1922, or sooner if lawful, and until October 1, 1925, at the rate of 10 shares of 8% Cumulative Preferred Stock of the Company, par value \$100 each, and 8 shares of Common Stock of the Company without par value, for each \$1,000 principal amount of bonds.

STOCK PURCHASE PRIVILEGE: If and when conversion is made, any bondholder shall have the right to purchase 12 shares of Common Stock of the Company without par value, at a price of \$12 per share, if such conversion is made on or before October 1, 1923, or at \$15 per share if made thereafter and before October 1, 1925.

*The following is a summary of a letter signed by Mr. R. C. Jeffcott, President of the Company:*

**Business**—The Company is one of the largest manufacturers in the country of intermediates (the bases of dyestuffs), dyes, pharmaceutical products and other chemical products of a kindred nature. The indicated sales for the current year are in excess of \$10,000,000.

**Property**—The main plant of the Company is located at Bound Brook, New Jersey, on 250 acres of land and consists of 57 modern buildings largely of steel, brick and concrete construction, valued at approximately \$4,500,000. Smaller plants are located in Jersey City, Woodbridge and Burlington, New Jersey.

**Security**—The bonds are secured by a First Mortgage on all the property of the Company.

Net assets as of July 1, 1920, after giving effect to the new financing, amounted to \$7,112,873.67, or approximately \$3,161 for each \$1,000 bond outstanding, without giving any value whatever to good-will and the large intangible assets of

a chemical business. Net quick assets amounted to \$2,792,355.75, or approximately 125% of the outstanding bonds.

**Earnings**—Net earnings available for bond interest for the six months ended June 30, 1920, amounted to \$635,262.84, or at the annual rate of \$1,270,525.68, more than seven times the annual interest charges on the outstanding bonds. Earnings since the incorporation of the Company in 1916 have averaged approximately three and one-half times the interest charges on the bonds.

**Sinking Fund**—An annual sinking fund is provided in the Trust Indenture for the retirement of the bonds at not exceeding 110 and accrued interest, which it is estimated will retire the entire issue before maturity. For the purpose of this fund, 10% of the net earnings of the Company after payment of taxes and fixed charges will be deposited annually with the Trustee, but in no event less than \$70,000 per annum.

All legal details concerning the validity of these bonds are being passed upon by Messrs. Hornblower, Miller & Garrison for the bankers, and by Messrs. Alling, Webb & Morehouse for the Company. The accounts of the Company have been audited by Messrs. Marwick, Mitchell & Company. Appraisals have been made by the American Appraisal Company and engineering and chemical reports by Messrs. Coverdale and Colpitts and by Professor Herbert R. Moody of the College of the City of New York.

Price 98 and interest, to yield about 8.20%

Hemphill, Noyes & Co.

37 Wall Street  
New York

Taylor, Ewart & Co.

105 So. La Salle Street  
Chicago

The above information, while not guaranteed, has been obtained from sources we believe to be accurate.

## Financial

# CHINESE GOVERNMENT

## Four Per Cent Gold Loan of 1895

(PARIS ISSUE)

Dated July 1, 1895

Due July 1, 1931

Originally Issued, 400,000,000 Fcs. (£15,820,000)

Outstanding July 1, 1920, 185,167,500 Fcs. (£ 7,341,000)

Interest payable January 1st and July 1st, Coupon Bonds in denomination of 2,500 francs and 500 francs, with par value in other currencies expressed on each bond. Redeemable at par and accrued interest by annual drawings by lot. Principal and interest payable at option of holder in fixed amounts in England, France, Holland, Belgium, Switzerland, Germany or Russia.

**The bonds of this issue are forever exempt from any present or future Chinese tax whatever, or from any other deductions on the part of China.**

**Security**—These bonds are a direct obligation of the Chinese Government, and are guaranteed, by priority over all future loans, by custom-duties collected at the Chinese Treaty-Ports, and by the deposit of custom-bonds. All previous loans which were charges upon the custom-duties collected at the Chinese Treaty-Ports, having been redeemed, this issue is *the first charge on the entire revenue from Chinese Maritime Customs*, which are administered under British direction. The income from this source in 1918 was 36,345,045 taels (\$45,795,756) or over ten times the annual sinking fund and interest requirements of this loan. Revenues from this source for the year 1919 are unofficially reported as showing an increase of 20% over 1918.

**Sinking Fund**—Redemption is accomplished by means of an annual drawing by lot now effected in Paris each April, the bonds drawn being redeemed at par July 1st following. For that purpose 1.288688% of the par amount of the original issue is applied annually *together with the interest of the drawn bonds*. As of July 1st, 1920, 214,832,500 francs had been so redeemed, or over 53% of the original issue. All outstanding bonds are to be retired as indicated by July 1, 1931, making an average life less than six years.

**Payment Options**—Holders of this issue have the choice of collecting both principal and interest in currencies of any of the following countries: Great Britain, France, Netherlands, Belgium, Switzerland, Germany and Russia. This choice of exchanges gives the value of the bonds exceptional stability with unusual opportunity for profit through improvement in the foreign exchange values of the several currencies mentioned.

Concerning the provisions of the bond relative to payments in francs, we are advised by counsel, Messrs. Evarts, Choate, Sherman & Léon, New York, that in their opinion "the holder has the absolute choice between French Francs in France, Belgian Francs in Belgium and Swiss Francs in Switzerland for both principal and interest" this opinion being in accord with the actual practice of the Chinese Government as reported to us by our European correspondents.

**Price to yield approximately 8.30% up to 38% according to redemption, based on present low rates for exchange.**

**Rutter & Co.**

14 Wall Street  
New York

**Chas. D. Barney & Co.**

New York Philadelphia  
15 Broad Street 122 S. Fourth Street

*The above information, while not guaranteed, has been obtained from sources we believe to be accurate and reliable*

## Financial

# LIBERAL INCOMES FROM SAFE INVESTMENTS

We own and offer with our recommendation a large number of conservatively issued Municipal and Corporation Bonds, a few of which are listed below:

## MUNICIPALS

Issue	Maturity	Per Cent Yield
City of Lorain, Ohio, 5½s.....	1934-1938	5.10
Cerro Gordo County, Iowa, 5s.....	1924-1934	5.25-5.50
Miami Conservancy District, Ohio, 5½s.....	1933-1949	5.40
Franklin County, Texas, 5s.....	Aug. 1, 1956	5.75
White's Creek Twp., Bladen County, N. C., 6s.....	July 1, 1939	6.00
Abbott's Township, Bladen County, N. C., 6s.....	July 1, 1939	6.00
City of Little Rock, Ark., Temporary Loan.....	July 25, 1921	7.00

## CORPORATION BONDS AND NOTES

Chicago Junction Railroad Co. 1st 4s.....	Mar. 1, 1945	6.55
Bell Tel. Co. of Pennsylvania 1st & Ref. 7s.....	Oct. 1, 1945	6.87
Knickerbocker Ice Co. First 5s.....	July 1, 1941	7.35
Iowa Electric Company 1st 6s.....	July 1, 1934	7.50
Diamond Match Company 7½s.....	Nov. 1, 1935	7.50
Swift & Company 7s.....	Oct. 15, 1925	7.60
Sears, Roebuck & Co. 7s.....	1921 to 1923	7.85
Pennsylvania-Ohio Power & Lt. 1st & Ref. 7½s.....	Nov. 1, 1940	7.85
Westinghouse Electric & Mfg. Co. 7s.....	May 1, 1931	7.65
Rainey-Wood Coke Company Equipment 7½s.....	Aug. 1, 1921	8.00
Davis-Watkins Dairymen's Mfg. Co. 1st 7s.....	1922 to 1923	8.00
General Amer. Tank Car Corp. Equip. 7s, Ser. 2.....	1921-1923	8.00
Brunswick-Balke-Collender Co. 6s.....	Jan. 1, 1922	8.00
Salina Light, Power & Gas Co. 1st 7s.....	May 1, 1923	8.12
Richland Public Service Co. 7s.....	Mar. 15, 1922	8.50

## PREFERRED STOCKS

H. W. Gossard Co. 7 Per Cent Preferred Stock.....	7.95
Penick & Ford, Ltd., Inc. 7 Per Cent Preferred Stock.....	7.95
Alfred Decker & Cohn, Inc., 7 Per Cent Preferred Stock.....	8.00
Godchaux Sugars, Inc. 7 Per Cent 1st Preferred Stock.....	8.15

*Securities are Offered Subject to Prior Sale*

*Circulars Furnished on Request*

## AMES, EMERICH & Co.

INVESTMENT SECURITIES

NEW YORK

111 Broadway

Telephone Rector 2631

CHICAGO

MILWAUKEE

*Safety of Principal Is Our First Consideration*



We send to our subscribers to-day along with the "Chronicle" itself our "Bankers' Convention" Section or Supplement.

This is an exceedingly valuable publication, especially on the present occasion, as it gives the papers and addresses read before the Annual Convention of the American Bankers' Association and its Sections or divisions, at which were discussed banking, financial, industrial and economic questions touching intimately the interests and welfare of the entire community.

Among the speakers the present year were (to mention only a few) the following:

Oscar Wells	Joseph H. Defrees
David F. Houston	Fred. W. Ellsworth
Edwin T. Meredith	Richard S. Hawes
Henry M. Robinson	Pierre Jay
John J. Pulleyn	H. Parker Willis
Sol Wexler	O. Howard Wolfe
Fred I. Kent	W. H. Doyle
Chas. de B. Claiborne	

To read the addresses of these as well as of the other speakers, whose themes covered every variety of topic, is not only to become acquainted with the great and grave problems of the day, but to acquire a liberal education.

#### THE FINANCIAL SITUATION.

Further demoralization—extreme demoralization, marked by additional violent declines in prices—has characterized both the security and the commodity markets the present week. The causes are the same as in previous weeks and months. The country is passing from an extremely inflated condition of things to a situation where with great rapidity we are sliding back to the normal. The process is necessary and wholesome, being in correction of a state of affairs which if continued would have involved much menace to the country's mercantile and financial activities, but obviously the process is not pleasant, nor is it altogether free from distress. The declines this week, it must be said, have been far from "orderly." On the contrary, they have been precipitate and overwhelming, and as far as the security market is concerned there is reason to think that the declines have in many cases gone far beyond proper and reasonable limits. Sentiment has changed, and men are acting as if bereft of their senses. They now seem willing to believe nothing possesses any intrinsic merit, just as previously, during the upward flight of prices, they threw caution to the winds, and with unbounded recklessness proceeded on the theory that nothing could be devoid of merit.

In the stock market bear operators, with great unscrupulousness, are seeking further to undermine confidence by circulating wholly unfounded rumors of an unfavorable character, with the view to intensifying the demoralization and inducing anxious holders to part with their shares. Such nefarious practices should not be countenanced for a moment. The present week, owing to these insidious attempts, favorable developments and factors have been wholly ignored and have had not the least influence. The fact that exchange rates have improved and that the credit situation last week also made a

change for the better, as evidenced by the returns of the twelve Federal Reserve banks combined in showing a reduction at once in the volume of Federal Reserve notes in circulation and in the aggregate of bills held under discount for member banks—all this has been passed over as of no consequence. Yet at such a time it is important that the strong features of the situation should be emphasized in order to avoid unfounded conclusions and unwarranted inferences. The country is not going to the demerit bow-wows, and there is not the slightest occasion for feelings of hopeless pessimism. The strong points in the country's situation were well summarized by President Sabin, of the Guaranty Trust Co., the present week as follows:

"This country will harvest this year one of the largest crops in its history; its transportation congestion has been relieved and its railroad system is for the first time in a decade on a sound financial and operating basis; we have passed through a national election and are assured four years of sane administration of public affairs; our banking system has withstood the greatest credit strain in its history and is on a sound and workable basis; the accumulated surplus of five years of splendid prosperity is stored in many ways for our continued use; the markets of the world demand our products and a great mercantile marine is prepared to transport them; this country has not been over-built or over-extended in any of its underlying activities, and faces no program of readjustment along those lines such as usually precipitates panic conditions. We are in the soundest financial, industrial and political condition of any important nation in the world."

Every word of the foregoing is true, and it should inspire the utmost confidence in the future, especially as liquidation in a large way it would seem has now been virtually completed.

Transvaal gold mining operations continue to exhibit contraction, the result disclosed by the latest cabled statement—that for October 1920—showing not only a decline in yield from September, with its one less working day, but furnishing a total smaller than in all earlier months of the year except February and below the corresponding period of all years since 1910. In fact, in only five monthly periods in over six years has a smaller total production than that of October 1920 been reported and in only one instance was this due to a lower per diem output. Decrease in the labor force accounts, of course, in part for the recent disappointing returns, but the lower grade of ore mined is also clearly an important factor in the situation. During October mining operations returned 662,472 fine ounces of gold, against 725,722 fine ounces a year ago, and 679,764 fine ounces in 1918, and from the high mark for the period, set in 1915, the decline is 135,159 fine ounces. For the year to date (10 months) there is a falling off of 116,257 fine ounces from 1919—6,887,673 fine ounces contrasting with 7,003,930 fine ounces—and a loss of 850,397 fine ounces from 1916, the banner year. With the results for the remainder of Africa also running behind, it is now quite evident that the production for the twelve months of the current year for the whole country will be well below that of 1919.

The main feature in building construction operations in the United States in October 1920 was a further curtailment in activity, which, while it did

not extend to every individual city, was apparent in every section of the country and especially so in the Middle West and Far West (not including Pacific localities) divisions. Ordinarily this slacking up of activity might be accepted as indicative of an easier situation in the demand for housing accommodations for business or dwelling purposes, or both, but unfortunately that is not now the case. On the contrary, reports generally denote an important shortage of dwelling structures and a high basis of rental for such accommodations as are available. Rising cost of labor and materials, and to some extent scarcity of the latter, have, of course, been restraining influences, but another, and quite important, factor recently has been the inability to place dependence upon labor's living up to wage contracts. Locally, the situation has been complicated latterly by the investigations of the Lockwood Committee into the housing problem, during the course of which evidence of graft, intimidation and collusive bidding has been adduced, resulting thus far in the cancellation of one very large public contract and causing steps to be taken to closely scrutinize others running up into the millions. Furthermore, the counsel to the Committee intimates that more startling disclosures are to come. Under such circumstances it is but natural that builders should proceed cautiously, and investors hesitate in launching new construction projects.

As indicating how general has been the contraction in building operations from the high level of a year ago, notwithstanding the very urgent demand for structures, we note that at only 48 cities of the 165 reporting for October was there evidence of more activity than in 1919, and as a rule it was nominal in extent and in the smaller municipalities of the country. In fact, of the larger cities, notable increase in activity was confined to Los Angeles and New Orleans. On the other hand, marked contraction was the feature of the month at such leading centres as New York, Chicago, Philadelphia, Detroit, Cleveland, St. Louis, Washington, Kansas City, Omaha, Minneapolis, Milwaukee and St. Paul. For Greater New York, the operations for which permits were issued show a considerable decrease from the total for a year earlier, every borough sharing therein, with the aggregate for all covering an intended outlay of only \$12,504,924 against \$24,495,348 in 1919, but running much above the restricted totals of 1918 and 1917—the period when war work took precedence over all other industries. For the country exclusive of this city (164 municipalities) the contemplated expenditure under the contracts arranged for aggregate but \$78,820,360 against \$133,172,587 in 1919. Consequently, for the country as a whole—165 cities—our returns furnish a total of projected cost for building construction work of \$91,325,284, or 66 1/3 million dollars less than for the month in 1919, and about the same as the aggregate for 1916, when labor and material were much lower.

For the calendar year 1920 to date our compilation covering the same 165 cities makes a favorable showing so far as the amount intended to be expended in construction operations is concerned, due to very heavy outlays arranged in the first five months. But taking into account the extreme inflation in cost of materials and labor this year, it is quite evident that quantitative construction for the ten months was not only less than in 1919 but smaller

than in 1916. The aggregates for the whole country for the ten months of the last five years are 1,269 millions, 1,060 millions, 405 millions, 660 millions and 870 millions, respectively. Greater New York's total, at 252 million dollars, exceeds that of 1919 by 58½ millions and is 50 millions above 1916, while for the outside cities the contrast is between 1,016 million dollars, 865 millions, and 668 millions.

Canadian building returns at hand for the month also indicate a lessening of activity in operations as compared with 1919, but as yet not so pronounced as in the United States. For the year, to date, the contemplated outlay runs well ahead of a year ago. Compared with the boom times of 1914 and 1913, however, the current total exhibits a decrease.

Since the signing of the Armistice there have been only brief and infrequent intervals when there was not unusual activity in political and labor circles in Europe. Preceding the first meeting of the Assembly of the League of Nations in Geneva last Monday, there was such an interval, measured roughly by two weeks. During the week just closing the happenings have been striking and of special significance and importance. The three that stand out most prominently are the Geneva gathering, the overthrow of the Venizelos Ministry in Greece at the general elections last Sunday, and the crushing defeat of General Baron Wrangel, the anti-Bolshevist military leader in South Russia. The latter also occurred last Sunday.

The advices from Geneva of last Saturday and Sunday, telling of the final preparation for the Assembly of the League of Nations, indicated that the total attendance of delegates, secretaries, experts, etc., would be much larger than at first anticipated, and that the accommodations would be correspondingly inadequate. The special correspondent at Geneva of the New York "Times" said in a cablegram, under date of a week ago yesterday, that "Geneva is already packed and jammed with delegates from the forty-one nations who have sent representatives. Instead of sending three delegates, each country seems to have sent about 30, including secretaries, stenographers and undetermined attaches. The Japanese delegation alone has engaged 104 rooms and Japanese flags are being flown from five separate hotels." He stated also that "so far, the most modest contingents are those from France and Great Britain, and these countries' flags are rare among the immense number of others." The correspondent complained about the accommodations for newspaper men and said that already 200 were present from 41 countries and that more were expected. He added that "they will find that they must rely on two telegraph lines for London and Paris and two telephone wires to each capital, which are retained all day by bankers."

At the very outset, even before the Assembly sessions began, it became known that "the Austrian Government has formally filed with the Secretary of the League of Nations at Geneva a demand for admission to the League." The advices from Geneva stated that "it is understood that the Allied Governments were first approached to find out whether the application would be favorably regarded, and that an affirmative answer was given, as Austria, like Bulgaria, has loyally tried to carry out the terms of the treaties of peace." The New York "Times" correspondent said in his dispatch of

Nov. 12 that "so far no application has been received from Germany." The Associated Press correspondent at Geneva, in a cablegram of the same date, stated that "the Secretariat of the League has received no intimation that Germany will apply for admission." Naturally there was considerable speculation as to whether she would take such action or not. Later advices made it plain that Germany would not ask for admission at this time. It had been expected that Lord Robert Cecil of Great Britain would bring the matter up.

It has been rather interesting to watch the manner in which the leading New York daily newspapers have treated the Assembly sessions at Geneva. Naturally, the New York "Times," always an ardent supporter of President Wilson and what he has done, gave special prominence to the Assembly gatherings, and its correspondent conveyed the impression that real things were being accomplished. The same position was taken by the "Evening Post," which also is an equally ardent supporter of the League of Nations proposals. The New York "Herald," which probably is not so much opposed to President Wilson as it is to the League of Nations, gave less prominence in its columns to the Assembly than did the "Times" and "Post," and, moreover, its Geneva correspondent endeavored to minimize the happenings from day to day and to convey the impression that the whole affair would not amount to much. A similar attitude was maintained by the correspondent of the New York "American." Of course, the "World" supported this undertaking in which President Wilson is specially interested, as it has done everything else with which he has been connected during the last eight years.

Through an Associated Press dispatch from Geneva, made public here Sunday morning, it became known that Premier Lloyd George of Great Britain was likely to be present at the Assembly before the close of its sessions, although it was known that he would not be on hand for the opening. The correspondent said that if he came it was altogether probable that President Millerand and Premier Leygues of France would come also. The New York "Times" representative at Geneva, in his dispatch of last Sunday, quoted Lord Robert Cecil, known to be "the foremost British advocate of the League of Nations," as expressing the belief that "the first meeting of the Assembly will be the turning-point of the League's history." The correspondent added that Lord Robert "is convinced that such progress will be made in Geneva that the League will be recognized everywhere, even in America, as a powerful working organization." The "Times" correspondent further reported that "the general opinion here is that the first move regarding America must come from Washington." With respect to the probability of Germany applying for membership in the League of Nations, he said that "Germany is a great interrogation mark to the present Assembly. She has not applied for admission, and her Foreign Minister said she will not apply." The Associated Press correspondent, referring to the attitude of the European delegates toward the United States, said that "the attitude toward the United States is that the League of Nations must go on, whether the United States comes in or not, but that it must be developed in a way that will not close the door for entry when means are found to make that possible." The Geneva correspondent of the New York "Tribune"

went further, and said that all the delegates with whom he had talked, "insist that unless the United States joins the League there will be no League." The positive assertion was made in a Washington dispatch Tuesday morning that the United States would not send even an "unofficial observer" to Geneva.

Without going into detail the correspondent at Geneva of the New York "Evening Post" said in his dispatch Monday afternoon that the League of Nations began its sessions "very much alive." M. Paul Hymans, former Premier of Belgium, was elected President. The dispatches stated that he received thirty-five out of the forty-two votes cast. In his introductory address the President was reported to have "declared that there was a possibility that the covenant would be amended." The address of welcome was delivered by Premier Motta, of Switzerland, who said that he "wished most ardently that the United States will not longer delay occupation of her legitimate seat in the Assembly." The correspondent of the New York "Times" gave a glowing and pictorial account of the first session. For instance, he said that "for the first time in the history of mankind 41 nations of the world sat together in common council, when the initial session of the League of Nations Assembly opened here to-day. White, black and brown men sat beneath the same roof and under the same presiding officer." He added "that all important countries of the world were represented in that Hall of Nations, except unhappy Russia, unrepentant Germany, uncertain America and unmasked Mexico." The Associated Press correspondent, going more into detail of what actually happened before and at the opening session, said that "the first session of the League Assembly was greeted with the ringing of all the bells in Geneva after several minutes' silence on the part of all the people of the canton." Just before that time a procession, made up of Swiss officials, marched from the City Hall to the Hall of the Reformation, where the delegates were assembled. The paraders marched through streets bedecked with flags of virtually all the nations of the world, with the exception of Germany, Austria and Turkey. Never before in the history of the world, it is believed, have the flags of so many nations been flown together." He observed, furthermore, that the debate at the initial session, "clearly indicated that Lord Robert Cecil, Leon Bourgeois, Rene Viviani and Signor Tittoni are likely to become leading figures on the floor, and that the small States are showing a spirit of independence, and will not accept pre-arranged programs without having their way." Dispatches received from Geneva Thursday morning stated that the Latin countries appeared to be largely in control of the Assembly and that their representatives held the chairmanship of several of the most important committees.

At Tuesday's sessions the Assembly "organized for work with the formation of committees to study agenda brought before it by the members." The Geneva advices stated that "the British plan for 12 vice-presidents was adopted, the Japanese delegation insisting that at least three should be non-Europeans." It was added that the "decision to appoint six committees was accompanied by a plan to rank the Chairman as Vice-President of the Assembly." The New York "Times" correspondent, in his account of Tuesday's proceedings, asserted that "there

was a spirited fight over the question of publicity for the proceedings of the commissions." He added that "there were adopted in a block rules of procedure prepared by the Secretariat, which were rushed through without having been read by most of the delegates." He pointed out that Rule 15 reads that "unless the commissions decide otherwise, the meetings will be private and no minutes will be kept." Lord Robert Cecil of Great Britain, but actually delegate from South Africa, was said to have led the fight to change this rule, so that "the meetings of the commissions, where, it was at once apparent, all real deliberations would take place, should be made public." He was opposed immediately by M. Viviani of Italy, who sprang to his feet to declare that all Parliamentary experience showed that "committee meetings ought to be private." Signor Tittoni, on the other hand, said that "he could agree to full publicity." Lord Robert then moved that "all the meetings should be public except when the commissions could show reasons why they should be private." This motion was lost. The Associated Press correspondent said that "a compromise finally was reached between the two factions whereby the committees will be permitted to hold open sessions when they see fit, the minutes of the deliberations to be published as soon as possible after the sessions." The correspondent of the New York "Herald" said that "those who expected that Lord Robert would stand for the principle of publicity were disappointed when he accepted a compromise, which, as it stands, seems to be that the committees shall decide what shall be published and what shall not be published regarding their proceedings." In the same dispatch that correspondent added that "Germany's admission to membership to the League of Nations is the issue overshadowing all other discussions in this first attempt of the League Assembly to function. Lord Robert Cecil, commenting upon the report of the Executive Council of the League of Nations, which was presented to the Assembly on Wednesday, is reported to have remarked that "while it has been said in some countries that the League is dead, the Council's report shows it to be very much alive."

Reverting to the numerical strength at the Assembly of the smaller Powers and their prominence in the deliberations, it may be noted that the New York "Times" correspondent at Geneva said in his cablegram Thursday morning that "the Great Powers are having a fight on their hands to prevent the small nations from getting control of the League of Nations." He added that "the small nations do not approve of the large ones having too great control of the Council of the League." At Wednesday afternoon's session of the Assembly, the chairmen of the six commissions were elected. The first, the Commission on General Organization, is headed by A. J. Balfour, of Great Britain. Tomasso Tittoni, of Italy, is chairman of the second, the Commission on Technical Organization, while Leon Bourgeois, of France, heads the third, World Court. The other three chairmanships are held by representatives of smaller Powers. The New York "Times" correspondent noted that "the Vice-Presidencies all went to the small nations." The New York "Herald" correspondent, commenting upon the preponderance of the Latin element in the Assembly sessions, and particularly in its formal organization, called special attention to the fact that Antonio Huneus of Chile

is Chairman of the Committee on the Admission of New States, and Dr. Juan Callos Blanco of Uruguay is Vice-Chairman. He emphasized the additional fact that Arthur J. Balfour "is the only representative of the British Empire on any of the committees."

At Wednesday's session of the Assembly, "Honorio Pueyrredon, Minister of Foreign Affairs of the Argentine Republic, one of the foremost Latin American diplomatists, addressing the Assembly, expressed the hope that a way would be found whereby the United States might enter the League." Lord Robert Cecil, in defense of the League, declared that, "if, as I understand, the League spent under £500,000 in a year, while the combatants spent £20,000,000 daily, it is a small insurance premium against war."

Early in Thursday's session of the Assembly, Tomasso Tittoni of Italy moved that Guisepppe Motta, President of the Swiss Confederation, be elected Honorary President of the First Assembly of the League. The motion was carried promptly. In yesterday morning's Geneva advices special attention was directed to the fact that "for the first time the League of Nations is to have a military force to insure carrying out its decisions." Announcement was made that "a composite force is to be sent to Lithuania to maintain order and supervise the plebiscite which the League Council has decided shall be held in Vilna and the surrounding territory, to decide whether it shall be assigned to the Poles or the Lithuanians."

At yesterday's session George Nicoll Barnes of the British delegation urged "immediate admission of Germany and the other former enemy States to the League of Nations." Mr. Barnes was said to have warned the Assembly that "the Russo-Polish war is certain to be resumed in 1921."

It will be recalled that in last week's outline of conditions in Russia it was made reasonably clear that the position of General Baron Wrangel, who had been making a valiant fight against the Bolshevik forces in South Russia was none too strong. At the beginning of this week it was equally clear that his position in Northern Crimea was becoming desperate. In fact, a cablegram from Sebastopol, dated Nov. 13, stated that "the forces of General Wrangel in the Crimea are in a most desperate situation. The Bolsheviks broke through all the lines of defense, and are now attacking the Wrangel army in the rear." It was added that "the evacuation of Sebastopol probably will be effected by Sunday. Thousands of refugees, panic-stricken, fill the streets and wharves of Sebastopol. Ships of many nations are hurriedly taking refugees aboard and the American Red Cross is loading its supplies." A cablegram from London stated that "Sebastopol is being evacuated and British authorities are requisitioning ships in Constantinople to take refugees from that city." In that dispatch the number seeking transportation from Sebastopol was placed at 80,000. Washington was said to be gloomy over the advices it had received regarding General Wrangel's dilemma.

All the cablegrams from Constantinople, London and other important European centres made public here Monday morning told of the complete defeat of the General. The Associated Press correspondent in Constantinople asserted that "the army of

General Wrangel has been wiped out and a number of his generals have committed suicide." It was reported that 30,000 had been killed and that 40,000 were captured in battle. By conservative observers of the situation these figures were regarded as probably exaggerated. The Associated Press correspondent, commenting upon the defeat of General Wrangel, said that "the success of the Bolsheviki is attributed largely to the excellence of its high command, which is said to be directed by a foreigner." He added that a report was in circulation in Constantinople that, "at the request of the French representative attached to Wrangel's headquarters, eight lays have been granted for the evacuation of the Crimea." He added that "this is going on under great difficulties." A cablegram from Paris stated that information had been received at the French Foreign Office that "General Wrangel's army, thoroughly beaten, is continuing to retreat southward, pursued by a well-commanded Bolshevik army of 27 divisions." In another cablegram from Paris it was claimed that in the evacuation of Sebastopol, 100,000 refugees were left behind.

In an Associated Press cablegram from Constantinople, made public here Tuesday morning, it was said that "Sebastopol fell to the Russian Soviet forces at five o'clock Sunday evening, after the evacuation plans had been fully carried out." The correspondent added that "General Wrangel, according to information received from Constantinople, was the last to leave, going aboard the cruiser Korniloff, cheered by his troops." He said also that "Baroness Wrangel and the various missions in Sebastopol were taken aboard the French warship, Waldeck-Rousseau." General Wrangel was said to have informed the newspaper correspondents at Sebastopol that "the five Red armies concentrating against him numbered more than 100,000." It was also said that "20,000 of these were cavalry, divided into three groups." General Wrangel, according to captured papers, said also that "during the five months' struggle in the Northern Tauride, the five Red armies were occupied with our troops, so that we played our part in the Polish victory. The western world, which is menaced no less than we are by the Bolsheviki, ought to take into consideration the role our army played in the Bolshevik defeat before Warsaw." According to a cablegram from London Wednesday morning, advices have been received there from Constantinople stating that General Wrangel had arrived in the Turkish capital on board the Russian cruiser Korniloff, on which he had set sail. London received a copy also of a military communique issued in Moscow, in which it was claimed that General Wrangel issued an order "dissolving his army, owing to the Allied refusal to render further assistance, and the right was granted every soldier to surrender to the Reds or be evacuated." In a dispatch from Paris the same morning the assertion was made that "the defeat of General Wrangel, whose South Russian Government had been recognized by France, does not mean that France is ready to consider recognition of the Russian Soviet Government." It was declared that this idea was expressed at the Foreign Office. It was added that "the French Government is pessimistic regarding any further military movements in Russia." According to another Associated Press cablegram from Constantinople, the "French admiral of the Black Sea forces sent a wireless to the Bolshe-

viki after the evacuation of Sebastopol by General Wrangel's troops threatening reprisals if the town were looted or the population molested." It was added that "the French have officially assumed the protection of the Crimean refugees in Constantinople and have provided accommodation for 2,000 of them in the military camps on the Bosphorus." London received a copy of a Moscow communique on Wednesday, which claimed that "reorganization of Government in the Crimea has already been begun by the Bolsheviki." It was also asserted that "we are registering tens of thousands of General Wrangel's former soldiers, who abandoned their generals." In a Soviet wireless dispatch from Moscow it was declared that "Wrangel's destruction will make a great impression on all Western countries. There is no doubt that they will be forced to recognize the Soviet Government." Premier Lloyd George stated in the House of Commons Thursday afternoon "that the Cabinet had decided that a draft of an agreement to carry out the July arrangements for trade with Russia should be prepared and he hoped it would be ready for submission to the Russian Government in a few days." The Premier added that "the agreement would not be entered into until Great Britain was satisfied that the undertaking given by the Soviet Government regarding the release of British prisoners was being carried out."

General elections were held in Greece last Sunday. The Greek Cabinet met Monday morning and issued a statement in which it admitted that "it is evident that the Government was mistaken in its expectations regarding the elections, although definite results are not yet known." Even at that time the result of the army vote had not been received, but it was expected to favor the Government. The Constantine faction claimed "a sweeping victory, even the personal defeat of Premier Venizelos in the city of Piraeus." A cablegram from Athens Tuesday afternoon said that "the complete victory of the Opposition seems almost certain, although final results are still lacking." It was also said that "M. Venizelos will leave the country, and he has advised Liberals to abide by the verdict of the people." It became known definitely on Tuesday that "Premier Venizelos and his group had met with a decisive defeat." It was said that 250 Constantine Deputies and only 118 Venizelists had been elected. Announcement was made that the Premier and his Cabinet had resigned and that the Regent had summoned M. Rhallis to form a new Cabinet, but it was stated that he had refused to undertake the task. The Bourse was reported to have been closed. Wednesday morning's dispatches made it known that M. Rhallis was a former Premier and that he was eighty years old. His last public office was that of Minister of Finance in the Zaimis Cabinet in 1916. The returns received up to that time did not indicate any change in the vote for Deputies. The London correspondent of the New York "Herald" said that "it is probable that the Entente Powers will forbid the return of King Constantine to Greece, should he attempt to resume the throne." This was said to have been the information imparted in well-informed circles.

Subsequent dispatches emphasized the idea that both Great Britain and France would maintain this position. The London correspondent of the New

York "Tribune," commenting upon the Greek elections, said that "the coup de etat of the pro-Constantines was sensational and complete. No such possibility had been foreshadowed in any reports reaching London. The vote is interpreted in London as more anti-Venizelist than pro-Monarchic. It is suggested that Venizelos was an idealist who drew upon himself the hatred of his countrymen by dictatorial methods and by his insistence on the maintenance of martial law." A Paris correspondent declared that "people here are asking themselves what the overwhelming defeat of Venizelos means. The first impulse seems to be to construe this ominous manifestation in relation to general tendencies observed in other democracies." The Associated Press correspondent at Lucerne, Switzerland, in a cablegram published here Thursday morning, quoted former King Constantine as saying that "I cannot go to Athens at the head of any one political party, and therefore insist upon a plebiscite for my return or the return of one of my sons. It is for the Greek people to decide. If the people want me I shall return to Athens, unless, of course, prevented by unjust force." The correspondent suggested that "France and Great Britain are reported to be against your return." In reply Constantine said, "I count greatly upon the moral support of America, which is precious to me." In striking contrast to this assertion the United States Minister at Athens was said to have made the following statement: "Constantine's hostile acts against the Allies in their struggle for liberty are well known in America. The ex-King is blamed unanimously for his co-operation with the enemies of the Allies, and consequently the United States could not consider herself as the friend of a Greece which had Constantine for a King." In a cablegram direct from Athens Thursday announcement was made that "Georgios Rhallis, former Premier, has succeeded in forming a Cabinet to succeed the Venizelos Government, defeated in Sunday's elections." It was said also that he would "assume the portfolio of Foreign Affairs," and that he "has always been opposed to the policies of M. Venizelos." Formal announcement was made on Thursday of the completion of the Cabinet. Following the administering of the oath of office to the new Ministers, the resignation of the Regent was demanded. A dispatch from Athens last evening stated that "members of the new Greek Ministry motored to Qakoi Palace and were received by Queen Mother Olga. They informed her that she was by right Regent of Greece, pending the arrival of former King Constantine." In another cablegram from Athens announcement was made that she had assumed the regency, the oath having been administered before a meeting of Parliament. With respect to Constantine, the new Foreign Minister was quoted as having said that "it is possible that Constantine may return to power. The Allies should remember that he is more pro-Greek than pro-German. He is also something of a militarist."

According to the reports received in the French capital, former Premier Venizelos is "leaving his homeland for shelter in some Allied country." The belief was said to exist that he would actually go to Egypt, "where there are strong Greek colonies, all the members of which are anti-Constantinists and who, it was asserted, are ready to accept M. Venizelos's dictation should he decide to carry on the contest for supremacy in Greece." London heard on

Thursday that the ex-Premier "left for Nice yesterday [Wednesday] on board the yacht Narcissus." It was added that "the yacht was escorted by a British cruiser and two destroyers." In a Paris cablegram to "The Sun" Thursday evening the positive assertion was made that "Great Britain and France will not recognize a Greek Government headed by former King Constantine." It was claimed that such an announcement was made at the French Foreign Office in the course of the day, and that "the decision followed a rapid exchange of messages between the British and French Foreign Offices."

The treaty between Italy and Jugo-Slavia, which was outlined in last week's issue of the "Chronicle," was signed at Rapallo, Italy, a week ago last evening, according to a dispatch from Santa Margherita. The preamble of the treaty reads as follows: "The Kingdoms of Italy and of the Serbs, Croats and Slovenes are sincerely desirous to establish cordial relations between the two countries for their common weal. Italy recognizes the Constitution of the neighboring State as the realization of one of her highest aims." It was added that "the diplomats of both countries expressed great satisfaction over the treaty." In a dispatch from Fiume Tuesday morning extended reference was made to the defiance of Gabriele d'Annunzio to the terms of the settlement. It was said that "the reasons why the settlement was objectionable were set forth at length in a communique." It contained six specific allegations. According to a delayed cablegram from Rome, "Italian newspapers, with the exception of Nationalist organs, declare that almost all the people of Italy have greeted the agreement between this country and Jugo-Slavia relative to the Adriatic with relief. Although it is painful to Italians to renounce Italian Dalmatia, the peace concluded is viewed as not being humiliating, but dignified and victorious." The claim was made in a cablegram from Milan to the New York "Times" Wednesday morning that "D'Annunzio has established a strict censorship at Fiume." A report which was said to have received official confirmation stated that "Admiral Millo and D'Annunzio met in the archipelago yesterday [Tuesday], where a lengthy interview took place."

According to a cablegram from Rome, "in the Chamber of Deputies to-day [Wednesday], Premier Giolitti demanded a vote of confidence in the Government in connection with a Socialist motion censuring the Government's internal policy. The Socialist motion thereupon was defeated by a vote of 202 to 83."

The British Treasury statement for the week ending Nov. 13 showed that expenses and other outgoes continue to exceed revenues, and an additional reduction of £317,000 was reported in the Exchequer balance. Expenditures for the week totaled £11,782,000, which compares with £23,913,000 a week ago, while the total outflow was £110,433,000, against £123,643,000 for the week ended Nov. 6. This includes repayments of Treasury bills, advances and other items. Receipts from all sources were £110,116,000. The week before the amount was £122,971,000. Of this total, revenues contributed £16,434,000, against £18,434,000, savings certificates £700,000, against £550,000 and Sundries £105,000, against £164,000. Advances yielded £12,750,000,

against £16,750,000 last week. New issues of Treasury bills were lower, £79,577,000, in comparison with £85,903,000 the preceding week, although sales of Treasury bonds showed a substantial increase, being £550,000, as compared with £170,000 last week. Treasury bills outstanding aggregate £1,089,054,000, as against £1,088,884,000 a week earlier. Temporary advances were reduced to £242,714,000, against £244,614,000 the preceding week. The total floating debt is now £1,331,768,000. This compares with £1,333,498,000 last week and £1,305,543,000 a year ago. The Exchequer balance, after deducting the week's deficit, stands at £2,727,000, the smallest total in a very long period.

Official discount rates at leading European centres continue to be quoted at 5% in Berlin, Vienna and Switzerland; 5½% in Belgium; 6% in Paris, Rome and Madrid; 7% in London, Sweden and Norway and 4½% in Holland. According to a dispatch received last Saturday the Bank of Bombay has again raised its discount rate from 6 to 7%. Advices from Calcutta yesterday stated that the Bank of Bengal had also advanced its rate from 6 to 7%. The rate was raised from 5 to 6% on Nov. 6. It will be recalled that on Nov. 6 the Bank raised its rate 1% from 5 to 6%. The change previous to that was on July 31, when the rate was reduced from 6 to 5%. In London the private bank rate has not been changed from 6¾@6 11-16 for sixty and ninety days. Money on call in London remains as heretofore at 5¼%. No reports, as far as we have been able to ascertain, have been received by cable of open market discounts at other centres.

The Bank of England announced an additional gain in gold of £242,436, while the total reserve was again expanded, this time £521,000, to £14,601,000, which compares with £20,738,476 last year and £28,397,554 in 1918. Note circulation was cut £279,000, while the proportion of reserve to liabilities advanced to 10.75%, in comparison with 10.64% last week and 17½% a year ago. Public deposits this week declined £307,000, but other deposits were expanded £3,809,000 and Government securities £1,085,000. Loans (other securities) registered an increase of £1,944,000. Threadneedle Street's stock of gold on hand now stands at £123,719,324. Last year it stood at £87,964,791 and in 1918 £75,170,519. Circulation aggregates £127,566,000, which compares with £85,676,315 in 1919 and £65,222,965 a year earlier. For loans the total is £75,168,000, as against £80,816,165 last year and £99,879,779 in 1918. Clearings through the London banks for the week amounted to £683,045,000, as against £705,253,000 a week ago. Despite the fact that rumors were again in circulation to the effect that the Bank would raise its official discount rate, no change was made and the rate remains 7% as heretofore. We append a tabular statement of comparisons of the different items of the Bank of England's returns:

BANK OF ENGLAND'S COMPARATIVE STATEMENT.

	1920. Nov. 17. £	1919. Nov. 19. £	1918. Nov. 20. £	1917. Nov. 21. £	1916. Nov. 22. £
Circulation.....	127,566,000	85,676,315	65,222,965	42,472,485	36,919,590
Public deposits.....	19,509,000	23,268,045	29,668,376	42,175,307	55,580,473
Other deposits.....	116,278,000	95,323,682	142,672,634	122,596,062	105,417,900
Govt. securities.....	63,786,000	34,789,117	61,788,035	58,735,870	42,187,582
Other securities.....	75,168,000	80,816,165	99,879,779	91,928,023	98,634,422
Reserve notes & coin	14,601,000	20,738,476	28,397,554	31,833,837	37,938,443
Gold and bullion.....	123,719,324	87,964,791	75,170,519	55,856,322	56,408,033
Proportion of reserve to liabilities.....	10¾%	17½%	16½%	19.32%	23.56%
Bank rate.....	7%	6%	5%	5%	6%

The Bank of France reports a further gain of 1,369,975 francs in its gold item this week. The Bank's gold holdings now total 5,489,876,825 francs, as against 5,576,574,250 francs at this time last year and 5,452,260,034 francs the year previous; of the foregoing amounts 1,948,367,056 francs were held abroad in 1920, 1,978,278,416 francs in 1919 and 2,037,108,484 francs in 1918. During the week, bills discounted increased 24,739,000 francs and general deposits were augmented by 19,833,000 francs. On the other hand, silver fell off 18,460,000 francs, advances were reduced 3,966,000 francs and Treasury deposits were diminished 17,850,000 francs. Note circulation registered the large contraction of 362,897,000 francs, bringing the total outstanding down to 39,256,257,370 francs. This contrasts with 37,426,745,505 francs at this time in 1919 and 30,191,584,565 francs the year before. On July 30 1914, just prior to the outbreak of war, the amount was only 6,683,184,785 francs. Comparisons of the various items in this week's return with the figures of last week and corresponding dates in 1919 and 1918 are as follows:

BANK OF FRANCE'S COMPARATIVE STATEMENT.

	Changes for Week Francs.	Status as of—		
		Nov. 18 1920. Francs.	Nov. 20 1919. Francs.	Nov. 21 1918. Francs.
<b>Gold Holdings—</b>				
In France.....Inc.	1,369,975	3,541,509,769	3,598,295,834	3,415,151,549
Abroad.....	No change	1,948,367,056	1,978,278,416	2,037,108,484
<b>Total.....Inc.</b>	1,369,975	5,489,876,825	5,576,574,250	5,452,260,034
Silver.....Dec.	18,460,000	252,301,495	284,782,130	318,949,895
Bills discounted.....Inc.	24,739,000	3,226,915,298	1,157,634,146	758,731,820
Advances.....Dec.	3,966,000	2,103,279,000	1,343,754,278	859,187,801
Note circulation.....Dec.	362,897,000	39,256,257,370	37,426,745,505	30,191,584,565
Treasury deposits.....Dec.	17,850,000	37,351,000	79,039,078	274,495,722
General deposits.....Inc.	19,833,000	3,625,650,894	3,028,209,233	2,964,650,320

In its statement issued as of Nov. 6, the Imperial Bank of Germany shows the following changes: A gain of 156,000 marks in total coin and bullion, an increase in note circulation of 479,000 marks and an expansion in securities of 655,024,000 marks. Liabilities were augmented 77,250,000 marks. Heavy reductions were indicated, notably in bills discounted which were cut 4,028,420,000 marks, while deposits decreased 4,652,970,000 marks. Gold in hand declined 9,000 marks. Treasury certificates were decreased 1,179,948,000 marks while investments fell off 17,758,000 marks. The Bank's gold stocks are reported as 1,091,577,000 marks, against 1,092,830,000 marks in the corresponding week of 1919.

Saturday's bank statement of New York Associated members fulfilled expectations, in that the banks were able once more by increasing their borrowings at the Reserve Bank to wipe out the deficit of the week preceding and establish a surplus of more than \$33,000,000. The loan item was again cut, viz., \$47,937,000, while net demand deposits fell off \$17,253,000, to \$4,042,108,000. This total does not include \$8,599,000 in Government deposits, which further decreased during the week \$6,987,000. Cash in own vaults of members of the Federal Reserve Bank declined \$139,000, to \$95,832,000, (not counted as reserve), but the reserve of member banks with the Federal Reserve Bank was expanded \$30,770,000, to \$549,723,000. Reserves in vault of State banks and trust companies gained \$81,000, to \$9,154,000 while reserves in other depositories to the credit of State banks & trust companies increased \$333,000, to \$9,413,000. An increase of \$31,184,000 was shown in aggregate reserves. Surplus, however, expanded as already stated \$33,512,970, which after eliminating

the deficit of \$1,306,790 reported a week ago, left an excess reserve of \$32,206,180. The above figures for surplus are on the basis of 13% reserves above legal requirements, but do not include cash in vault amounting to \$95,832,000 held by these banks on Saturday last. The Federal Reserve statement was regarded as on the whole colorless. A small loss in the reserve ratio was shown, viz., 0.3%, to 38.3%, the result of a gain in deposits of \$19,443,000, which served to counteract a cut in Federal Reserve notes of \$14,099,000. The Bank paid off \$6,700,000 of its loans with other Reserve banks, but ran up the aggregate of bills held under discount from \$1,036,245,000 to \$1,043,438,450.

The outstanding feature of the local money market was the freer offering of funds up to 90 days. Borrowers said yesterday that they would have taken considerably more of this money if the rate had been made 8%. It is understood that some loans were arranged at that quotation, but those most often heard were 8¼@8½%. It became known late Wednesday afternoon that important bankers had decided that the time had come when they would be justified in offering more money for the longer periods. For a year or more there has been only a nominal time-money market. It was thought that this step would tend to restore confidence in the general credit position and in the market for securities. Apparently it did affect the latter temporarily. It might be suggested that the break in stocks Thursday and yesterday would have been still worse except for this action on the part of the bankers. From various important banking sources has come the statement this week that the position of the banks and the credit situation throughout the country are strong. In some lines loans have been reduced greatly. In others they must have been increased to help credit situations that have become over-strained. The liquidation in stocks, particularly yesterday, was very heavy. Stock Exchange houses are by no means the largest borrowers of money from the financial institutions. So far no reports have come to hand indicating a revival of industry and trade that would call for extensive new monetary accommodations. Undoubtedly the loans in those lines have been principally to strengthen situations growing out of the war. In spite of the unfavorable stock market there have been various offerings of new securities, which are said to have been taken promptly. The tendency of call money reflected a larger supply of available funds. A 6% rate was quoted several days, although renewals were not made below 7%.

With regard to specific rates for money, loans on call during the week ranged between 6 and 9%, which compares with 7@10% last week. On Monday the high was 9%, the low 7%, while renewals were negotiated at 9%. Tuesday there was no range, a flat rate of 8% being quoted all day, which was the high, low and ruling figure. The call loan market relaxed somewhat on Wednesday and although renewals were still made at 8%, the maximum, before the close there was a decline to 6%, the lowest rate in some little time. Thursday's range was 6@7%, and 7% the renewal basis. On Friday there was no change from 7% high, 6% low and 7% for renewals. The above figures apply to both mixed collateral and all-industrials alike. Large offerings of money on call made their appearance on the mar-

ket during the latter part of the week, while the demand has fallen off appreciably owing to the heavy liquidation in Stock Exchange securities. In time money also there has been a perceptible easing and for the first time in many months liberal supplies were made available. On Thursday alone transactions involved between \$3,500,000 and \$4,000,000. Most of this was put out by a prominent New York financial institution and was placed practically in its entirety at sixty days. Quoted rates have declined to 7¾@8% for sixty and ninety days, and 7¾% for four, five and six months, against 8% for sixty and ninety days and four months and 7¾@8% for five and six months last week. All-industrial money continues to be put out at approximately ¼ of 1% above these figures.

Mercantile paper shared in the generally easier conditions and rates were lowered to 7¾@8% for sixty and ninety days' endorsed bills receivable and six months' names of choice character, against 8% a week ago. Names less well known are now passing at 8%, against 8@8¼% the previous week. The market was rather quiet with only a light demand reported. Out of town institutions continue the principal buyers.

Banks' and bankers' acceptances were also fractionally lower; that is for non-member bank bills and ineligible bills. During the earlier part of the week trading was exceptionally quiet, but with the decline in call rates more activity was displayed, although transactions in the aggregate were at no time large. Savings banks are still in the market for prime New York bills. Loans on demand for bankers' acceptances have not been changed from 5½%. Detailed quotations are as follows:

	Spot Delivery			Deliver within 30 Days.
	Ninety Days.	Sixty Days.	Thirty Days.	
Eligible bills of member banks.....	6¾@6¾	6¼@6¾	6½ 6	6¾ bid
Eligible bills of non-member banks.....	6¾@6¾	6¾@6¾	6¾@6¾	6¾ bid
Ineligible bills.....	8 @7¼	8 @7¼	8 @7¼	8 bid

There have been no changes this week in Federal Reserve bank rates. The following is the schedule of rates now in effect for the various classes of paper at the different Reserve banks:

DISCOUNT RATES OF THE FEDERAL RESERVE BANKS IN EFFECT NOVEMBER 19 1920.

Federal Reserve Bank of—	Discounted bills maturing within 90 days (including member banks' 15-day collateral notes) secured by—			Bankers' acceptances discounted for member banks	Trade acceptances maturing within 90 days	Agricultural and live-stock paper maturing 91 to 180 days
	Treasury certificates of indebtedness	Liberty bonds and Victory notes	Otherwise secured and unsecured			
Boston.....	5½	6	7	---	7	7
New York.....	5½	6	7	6	7	7
Philadelphia.....	7	5½	6	5½	6	6
Cleveland.....	7	5½	6	5½	5½	6
Richmond.....	7	6	6	6	6	6
Atlanta.....	7	5½	7	6	7	7
Chicago.....	7	6	7	6	7	7
St. Louis.....	*5½	5½	6	5½	6	6
Minneapolis.....	5½	6	7	6	6½	7
Kansas City.....	7	6	6	5½	6	6
Dallas.....	7	5½	6	5½	6	6
San Francisco.....	7	6	6	6	6	6

\* 5½% on paper secured by 5½% certificates, and 5% on paper secured by 4¾% and 5% certificates.  
 † Discount rate corresponds with interest rate borne by certificates pledged as collateral, with minimum of 5% in the case of Philadelphia, Atlanta, Kansas City and Dallas and 5½% in the case of Cleveland, Richmond, Chicago and San Francisco.  
 Note.—Rates shown for St. Louis, Kansas City and Dallas are normal rates, applying to discounts not in excess of basic lines fixed for each member bank by the Federal Reserve Bank. Rates on discounts in excess of the basic line are subject to a ½% progressive increase for each 25% by which the amount of accommodation extended exceeds the basic line.

Movements in sterling exchange again proved sensational, although in an entirely opposite direction from before, and rates this time shot up as violently as they had recently declined. Gains of as much as 6 cents were recorded in a single day, with the net increase 16½c. from last week's low level of

3 31 $\frac{1}{4}$ . The highest point was reached on Thursday morning, when, after a succession of rapid advances, demand bills sold up to 3 49 $\frac{1}{4}$ . Subsequently profit-taking sales brought about a slight reaction and the final range was under the best for the week. Trading was active and excited and at times greatly confused by the sudden and sharp fluctuations in rates.

Numerous theories have been advanced by usually competent market observers for the spectacular change of front in sterling exchange sentiment, but the most generally accepted opinion is that it was partly the natural recovery which usually follows a prolonged downward drive, to which must be added a material lessening in the volume of cotton, grain and other commercial bills offering (probably the result of the market having been oversold), heavy selling of American securities for London account and extensive short covering operations here. London sent materially higher quotations following Premier Lloyd George's speech in the House of Commons urging greater effort on the part of British agriculturists to increase production, and this in turn, coupled with slightly easier local monetary conditions, produced a feeling of optimism in this market. It is understood that the British Government is fathering a bill which proposes to force land into cultivation in compensation for the guarantee of prices of products to farmers. Last year it is estimated that Great Britain was compelled to import upwards of \$2,500,000,000 in foodstuffs which she could have produced herself. As is well known, it is the unusually heavy buying of grain by Britain in addition to the seasonal cotton movement, which has so heavily depressed sterling prices of late. With the cessation of these shipments, however, and the fact that imports into Great Britain of luxuries and other commodities have been greatly reduced, while exports of manufactured articles to this side are steadily increasing, bankers are confidently predicting continued improvement in sterling quotations.

Notwithstanding the failure of the recent Brussels Conference to ameliorate exchange conditions, bankers are concentrating attention on the League of Nations Conference, now in session at Geneva, and rumors that some action looking to the stabilization of foreign exchange generally would be taken undoubtedly were a factor in the week's recovery in price levels. At least developments in this quarter exercised a sufficiently powerful influence to completely offset the week's unfavorable events from a military standpoint, and neither the defeat of General Wrangel by the Russian Soviet forces nor the overthrow of the Venizelos Cabinet in Greece had more than a passing effect on market levels, although there are some who look upon these happenings as indicative of the prevailing unsettlement in world affairs and urge the need of continued caution in the making of new commitments of any kind at this time.

Advices from American Trade Commissioner Ferrin at Melbourne throw some light upon recent reports of credit difficulties in Australia. He states that the reason why Australian banks are unable to make telegraphic transfers in exchange or to sell letters of credit is that Australian credit reserves in London have lately been heavily reduced, owing to the disappointing wool sales, together with Government remittances to England. It is asserted that Australian bankers are much concerned over the inability to draw upon London, since no relief can be

expected until the beginning of March, when wheat can be sold abroad.

As to quotations in greater detail, sterling exchange on Saturday last was steady and a shade firmer, at 3 36 $\frac{1}{2}$ @3 37 for demand, 3 37 $\frac{1}{4}$ @3 37 $\frac{3}{4}$  for cable transfers and 3 31 $\frac{3}{4}$ @3 32 $\frac{1}{4}$  for sixty days. Monday's market was quiet and somewhat irregular, though changes were not important; demand bills, after declining fractionally, closed firm, with the range 3 36 $\frac{3}{8}$ @3 37 $\frac{1}{4}$ , cable transfers 3 37 $\frac{1}{8}$ @3 38 and sixty days 3 31 $\frac{5}{8}$ @3 32 $\frac{1}{2}$ . Rates shot up sensationally on Tuesday, a gain of more than 6 cents taking place, carrying demand up to 3 38 $\frac{3}{8}$ @3 43, cable transfers to 3 39 $\frac{1}{8}$ @3 43 $\frac{3}{4}$ , and sixty days to 3 33 $\frac{5}{8}$ @3 38 $\frac{1}{4}$ ; among the influences held chiefly responsible for the rise were lighter offerings, short covering and higher quotations from London. On Wednesday there was another sharp rise, to 3 45 $\frac{1}{2}$ @3 47 $\frac{3}{4}$  for demand, 3 46 $\frac{1}{4}$ @3 48 $\frac{1}{2}$  for cable transfers and 3 40 $\frac{3}{4}$ @3 43 for sixty days; good buying was noted, based to some extent on the belief that action will be taken at the Geneva conference to stabilize exchange. There was a reactionary trend on Thursday, and though opening rates were strong and higher, losses took place before the close; the day's range was 3 42 $\frac{1}{2}$ @3 49 $\frac{1}{4}$  for demand, 3 43 $\frac{1}{4}$ @3 50 for cable transfers and 3 37 $\frac{3}{4}$ @3 44 $\frac{1}{2}$  for sixty days; the decline was attributed mainly to profit-taking sales. On Friday the market was quiet but steady, with demand quoted at 3 43 $\frac{3}{4}$ @3 45 $\frac{7}{8}$ , cable transfers at 3 44 $\frac{1}{2}$ @3 46 $\frac{3}{8}$  and sixty days at 3 39@3 40 $\frac{7}{8}$ . Closing quotations were 3 39 $\frac{1}{8}$  for sixty days, 3 43 $\frac{7}{8}$  for demand and 3 44 $\frac{5}{8}$  for cable transfers. Commercial sight bills finished at 3 43 $\frac{7}{8}$ , sixty days at 3 36 $\frac{7}{8}$ , ninety days 3 35 $\frac{3}{8}$ , documents for payment (sixty days) 3 37 $\frac{3}{8}$ , and seven-day grain bills 3 42 $\frac{1}{2}$ . Cotton and grain for payment closed at 3 43 $\frac{7}{8}$ . Gold arrivals this week included \$12,650,000 on the Cunarder Aquitania, \$500,000 on the Imperator, \$1,000,000 on the New York and \$1,455,000 on the Kaiserin Auguste Victoria, a total in all of \$15,605,000. It is announced that of the Aquitania gold \$4,000,000 is consigned to Kuhn, Loeb & Co., as are also all the lesser amounts. The destination of the balance of the metal on the Cunarder, however, is not known. It is thought that possibly it may be "earmarked" gold for the Federal Reserve Bank, though that institution announced some time ago that it had received the last of its expected gold.

The Continental exchanges closely paralleled the course of sterling, except that price changes were even more sweeping. Under the impetus of the active buying movement which followed the British Premier's utterances and later on reports that a comprehensive plan for the facilitating of foreign trade financing was at last about to become a reality, quotations bounded upward and advances of from 20 to well over 300 points took place. Lire, which have for so long been conspicuous for weakness, after a further slight decline in the early dealings, turned strong, and as a result of liberal buying by several large institutions the rate rose rapidly from 28.97 for sight bills on Monday to 25.87 on Thursday, a gain of 310 points for the week and 385 points above last week's low figure of 29.72. French exchange scored an advance of 115 centimes, to 16.22 for checks against 17.37, the low record point of Monday, while Belgian francs moved up to 15.22 which is an increase of 120 points. German marks were rushed up, on

what subsequently proved to be buying of currency to remit abroad for Christmas and a stampede among shorts who had been speculating heavily in German exchange, to 1.57 for checks. This is a gain of 41 points for the week and 49 points above last week's low level of 1.08, and is regarded as all the more remarkable since speculation in this class of exchange has been at a very low ebb for several months. In all of these currencies, however, there was a partial reaction later in the week and some of the gains were lost. Exchange on all of the Central European Republics shared in the general firmness, though to a lesser extent, but Greek exchange remained heavy, touching another new low of 8.82, presumably on the unsatisfactory political situation existing at that centre. Russian rubles which are being quoted nominally by one or two banks here, have ruled between 80 to 85c. per 100 rubles. Some attention was attracted by the formal announcement late Thursday that Great Britain will open commercial relations with Soviet Russia. It is claimed that the British Cabinet has decided to carry out the arrangements negotiated last July by the Government and the Bolshevik trade mission headed by M. Krassin, although advices to Washington state the Association of British Chambers of Commerce has informed the British Government that no arrangement between Great Britain and the Russian authorities can be supported by representatives of British commerce and industry unless provision is made for recognition by Russia of all pre-war debts. A dispatch from Berlin states that the adoption of the dollar or pound sterling as a trade basis is being urged by Dr. Trendelenburg, National Controller of Exports & Imports on the ground that a system of invoicing on the basis of American or English exchange would aid in stabilizing German foreign trade. Still another member of the Reichstag proposes the adoption of a gold basis to be used uniformly in calculating export prices. Toward the close of the week profit-taking sales brought about a lower trend and fractional losses were sustained in nearly all important currencies, although the undertone was still steady.

The official London check rate on Paris closed at 57.90, which compares with 58.15 last week. In New York sight bills on the French centre finished at 16.74, against 17.34; cable transfers at 16.72, against 17.32; commercial sight at 16.79, against 17.39, and commercial sixty days at 16.85, against 17.45 last week. Final quotations for Belgian francs were 15.75 for checks and 15.73 for cables, in comparison with 16.39 and 16.37 a week ago. Berlin marks closed at 1.35½ cents for checks and 1.37½ cents for cable transfers. Last week the close was 1.14½ and 1.16½. Austrian kronen after advancing to 00.34, sagged off and finished at 00.30 for checks and 00.31 for cable transfers, against 00.27 and 00.28 the week previous. Exchange on Czecho-Slovakia, following an advance to 1.48, against 1.01, closed at 1.16; Bucharest at 1.38, against 1.44; Poland at 25, against 24, and Finland at 2.25, against 2.10, a week earlier. For lire the final quotation was 26.97 for bankers' sight bills and 26.95 for cable remittances. A week ago the close was 29.02 and 29.00. Greek exchange finished the week at 8.90 for checks and 9.00 for cable transfers, against 8.85 and 8.95 last week.

Neutral exchange to some extent followed the course of the other exchanges, although changes were

relatively small. Guilders rallied about 5 points to 30¼ for checks, Swiss francs moved up to 6.38, or about 18 points higher, while Spanish pesetas recovered from the recent low point of 11.83, to 13.08; an advance of 123 points. Scandinavian rates were all firmer, showing advances of 10 to 40 points for the week, though in some instances the close was somewhat below the figures here given. Trading was not especially active, movements being more or less a reflection of the fluctuations at other more important Continental centres. Referring to the improvement in pesetas, it is stated that the Spanish Government has decided to raise import duties on a large number of commodities in the hope of correcting the exchange situation. A movement is on foot, it is stated, for an increase in productivity and the cheapening of costs of production, while the Industrial Society of Barcelona, which represents a large number of Spanish enterprises, has petitioned the Government to intervene on the exchange question.

Bankers' sight bills on Amsterdam closed at 30¼ against 29½; cable transfers 30¾ against 29⅝; commercial sight at 30 3-16 against 29.42, and commercial sixty days at 29 3-16 against 29.07 a week ago. Swiss francs finished at 6.42 for bankers' sight bills and 6.40 for cable transfers, against 6.56 and 6.54 a week ago. Copenhagen checks closed at 13.35 for checks and 13.45 for cable transfers, against 13.00 and 13.15. Checks on Sweden finished at 19.05 and cable transfers 19.15, against 18.70 and 18.80, while checks on Norway closed at 13.35 and cable transfers at 13.45, against 13.00 and 13.10 the previous week. Closing quotations for Spanish pesetas were 13.08 for checks and 13.10 for cable remittances. This compares with 11.90 and 11.92 a week earlier.

As to South American quotations the situation remains about the same and quotations have again tended sharply downward. The check rate on Argentina broke to 32.87½ for checks, but recovered and closed at 33.00, with cable transfers 33.12½, the same as a week ago. For Brazil the quotation is 16.12½ for checks and 16.25 for cable transfers, against 16.37½ and 16.50 a week earlier. Chilean exchange ruled heavy and broke to 13.45, but rallied and closed at 14.02, against 13.86. For Peru the close was 4.84, against 4.80 last week.

Far Eastern exchange continues heavy, especially Hong Kong and Shanghai rates. For the former the close was 68@68¼, against 68@68½; Shanghai, inished at 91@91¼, against 91½@92½; Yokohama 50⅝@50⅞, against 50⅝@50⅞; Manila 46½@46¾, against 46½@47; Singapore 41@41½, against 41@43; Bombay, 30@30¼ (unchanged), and Calcutta 30@30¼, against 30¼@30½.

The New York Clearing House banks, in their operations with interior banking institutions, have gained \$7,494,000 net in cash as a result of the currency movements for the week ending Nov. 20. Their receipts from the interior have aggregated \$11,387,000, while the shipments have reached \$3,893,000. Adding the Sub-Treasury and Federal Reserve operations and the gold imports, which together occasioned a loss of \$69,438,000, the combined result of the flow of money into and out of the New York banks for the week appears to have been a loss of \$61,944,000, as follows:

Week ending Nov. 19.	Into Banks.	Out of Banks.	Net Change in Bank Holdings.
Banks' interior movement.....	\$11,387,000	\$3,893,000	Gain \$7,494,000
Sub-Treas. and Fed. Res. operations.	17,989,000	87,427,000	Loss 69,438,000
Total .....	\$29,376,000	\$91,320,000	Loss \$61,944,000

The following table indicates the amount of bullion in the principal European banks:

Banks of—	Nov. 18 1920.			Nov. 20 1919.		
	Gold.	Silver.	Total.	Gold.	Silver.	Total.
England	£ 123,719,324	£ -----	£ 123,719,324	£ 87,964,791	£ -----	£ 87,964,791
France a	141,660,391	10,720,000	152,380,391	143,931,833	11,360,000	155,291,833
Germany	54,578,850	337,350	54,916,200	54,586,600	1,026,950	55,613,550
Aus-Hun.	10,944,000	2,369,000	13,313,000	10,865,000	2,363,000	13,228,000
Spain	98,167,000	23,033,000	121,200,000	96,778,000	25,080,000	121,858,000
Italy	32,191,000	2,999,000	35,190,000	32,202,000	2,997,000	35,199,000
Netherl'ds	53,012,000	1,613,000	54,625,000	52,680,000	446,000	53,126,000
Nat. Bel.	10,660,000	1,111,000	11,771,000	10,653,000	1,085,000	11,738,000
Switz'land	21,635,000	4,146,000	25,781,000	19,011,000	3,412,000	22,423,000
Sweden	15,694,000	-----	15,694,000	16,647,000	-----	16,647,000
Denmark	12,644,000	139,000	12,783,000	10,634,000	182,000	10,816,000
Norway	8,117,000	-----	8,117,000	8,152,000	-----	8,152,000
Total week	583,022,565	46,467,350	629,489,915	544,105,224	47,951,950	592,057,174
Prev. week	582,614,430	46,565,000	629,179,430	544,576,104	48,177,800	592,753,904

a Gold holdings of the Bank of France this year are exclusive of £77,934,682 held abroad.

### THE DECLINE IN PRICES.

The process of decline in the prices of commodities, of which there were a few preliminary instances some months ago, continues with even accelerated movement. The largest cause in the return of the rising tide is doubtless a change in the public attitude. The silk-shirt spasm of prodigality has passed. Retail purchasers now take an interest in the prices, and their interest faces downward; instead of not caring how much they turned out of their stuffed wallets and even seeking high charges, they now seek low ones, and in default of those are prone to query whether their need is really imperative just at present. There were retailers who scoffed at the overalls outbreak of some months ago, and likewise at the carry-your-own lunch movement when that appeared; but while it was true that not very many persons were seen abroad clothed in denims or carrying lunch-boxes, the scoffers missed the significance of the incidents; the overalls and the lunches were "spiritual" in that they showed a state of mind. It is the state of mind which counts. The people have become satiated and tired of high prices and feeble dollars, and (inter alia) declared so on the second of this month. There is no appeal, and there is no escape.

As the consumer slows, the retailer must follow, the jobber and other large wholesaler must act accordingly, and production must be warily conducted; when one end of the line slows up, the entire line must soon do the same. So we are told that clothing makers in Rochester, who are also in the National Association, announce cuts reaching to 40% on wholesale prices of men's autumn and winter suits; no explanation is offered except the ample one that factories "are known to have on hand large stocks of unsold and returned winter suits." So we are told that clothing makers here are considering a plan to move their overstocks by opening a series of sales at retail, also that the total present rate of output in the New England textile mills is estimated, broadly speaking, at not over one-half that of a year ago.

The trend of prices is unmistakably downward in all directions. The present week a further drop in quotations has carried cereals in Chicago lower down than at any past time within four years. Retail prices under the observation, and to the pleasure, of all who have to pay directly for their food show small downward slips, sugar, for instance, being back at what might be called a "war" figure. From Philadelphia comes the news that one of the largest chain-store corporations, having some 1,400 retail places, has decided to put its entire stocks, in warehouse and store, on sale at marked reductions,

of which a notable one is that the 16-oz. loaf of bread must now go at 8 cents. How bountiful Nature has been in crop-growing there is overwhelming testimony. New Jersey, for instance, reports her largest potato crop ever known, 5,000,000 bushels ahead of the past record, and the corn crop is one of the largest ever harvested. How tomatoes have blushed only to perish early has already been noted. Apples may be said to have "covered" this great State, some parts of New Jersey, and other sections doubtless (if one may use a pardonably strong figure of speech), but in overwhelmingly sad and wicked quantities going to waste on the ground or left to the nipping of cold on the trees. All this generous yield of this and the other combined luxury and necessity is added to the mountain of American waste because of shortage in American initiative and sense; yet it does encourage us to believe that we shall do better, somewhere in the sweet days ahead.

It is a cynical proverb that everybody hastens to boost a rising man or to kick another impulse on one who is going down. At least, most markets are thus treated. When things boom and prices rise everybody hurries to buy freely, in keen expectation of profits; when prices are falling, or are looking downward, dealers and producers fear losses if they are in the least ahead of immediate need, or perhaps they are already carrying stocks on which profits have disappeared and values have fallen. Men will grow and behave thus, "until the harvest," or possibly until an earlier consummation when fraternity will be as much in daily life as in our prayers.

It would be an ill-spending of time and strength to utter jeremiads over our present faults, or even to mourn them greatly; their penalty goes with them, and as rapidly as men generally connect the penalty with the sin they will try to reform the one, in order to have the other let up. Still less should we, or need we, take fright because trading is dull comparatively and the outlook has its dark streaks. A false and spasmodic prosperity is followed, in the unalterable plan of creation, by uncomfortable reactions—followed because the relation is that of cause and effect. The opinion of our oldest and most careful bankers is that there are no such "bad spots" visible as would justify unusual alarm, for anxiety and alarm are far from the same. The representative of the chain-store corporation above mentioned puts the case well. Every merchant, he says, should recognize that we are due for lower price-levels, and it is wiser to fall in than to hang back and be obliged to overtake the movement later. So we are taking the bull by the horns, he says, and he commends the example to others, "as the only possible way of quickly bringing about that readjustment of price-levels which is not only inevitable but will prove a blessing in disguise."

Not just "quickly," we feel disposed to add, lest the disguise on its blessing seem too complete. The downward movement is inevitable, but may it be judicious, gradual, and non-alarming!

### A TEST FOR LABOR LEADERS.

Conditions in the business world have opened the way for the leaders of organized labor to show their good faith, to demonstrate their willingness to be helpful to employers and thereby further the real interest of all employees, and be of vast aid to the general public at a time when every loyal man ought

to put his shoulder to the wheel and, regardless of selfish interests, do that which will be of vast benefit to the community at large.

For many weeks readjustment has been going on in the financial and business world. Every intelligent citizen who reads the daily newspapers has witnessed the decline of market values of active stocks from week to week and at times from day to day. This downward movement first preceded and then was accompanied by a similar movement in the commodity markets. Wheat, corn, cotton, wool, silk, copper and leather have all sought lower prices, and as these materials declined the articles into the manufacture of which they enter have also declined. Flour, bread, sugar, milk and other necessaries of life may all be procured at much lower cost than prevailed during the war and for nearly two years following the signing of the armistice.

Liquidation has affected nearly everything except labor, and if precedents count, the readjustment to pre-war levels will not be complete nor effective until wages also come down from the high pyramid attained during the war and since.

There are two methods by which labor may be "liquidated." One is the old way of closing plants, and so often has this country witnessed the evil effects of this antiquated method that surely everyone will admit it should be avoided if the result can be attained in any other way. Closing of industrial plants leads to idleness on the part of employees and eventually the workers go back to the factories at a lower wage. During the period of idleness which intervenes the wage-earner exhausts his savings and probably incurs debts. The employer loses his trade and his plant deteriorates. Merchants suffer because of the lack of buying power among the people. In short, a period of depression generally follows such closing of the industrial plants to the detriment of everybody and for the benefit of no one.

Common sense teaches that this old method ought now to be avoided. Manufacturers are in a receptive mood. Some of them have expressed themselves as being entirely willing to operate their plants through the winter months without profit, provided their employees will meet them half-way and accept a reduction of wages which would prevent the employer from sustaining an actual loss. Some manufacturers have named prices on their products to retail distributors which they assert not only will afford no profit to the makers but will actually cause a loss which must be charged against profits made during the war, if any such profits were left after payment of Federal taxes.

It is the desire of these employers to prevent a period of depression by keeping workers employed so that they may provide for their wants in the customary manner, thus helping the merchant, who in turn will aid the manufacturers by purchasing supplies.

Employers of non-union labor can call their employees together and frankly talk over conditions with them, and many workers, when they thoroughly understand conditions, will be ready to meet them by making the necessary concessions. But where labor is organized no such opportunity is afforded, as the interests of the employees are vested entirely in the hands of the labor leaders.

If the labor leaders will now step forward and show the same earnestness in readjusting wages towards a pre-war level that they manifested when

there was opportunity to exact a higher wage; if they will co-operate with the employers for the purpose of keeping business moving along customary channels, so as to prevent demoralization and so as to bring about as soon as possible another period of prosperity, they will do much to remove the ignominy which now surrounds them on account of previous conduct.

#### READING THE WILL OF THE PEOPLE.

Triumphant parties are always confronted with the task of interpreting the meaning of an election as an expression of popular opinion. And if they err, they invite failure. We have a phrase we often use: "The pendulum has swung to the other extreme." But it often misleads us. Already many are saying if the party so overwhelmingly entrusted with political power does not fulfill its promises there will be another complete turn-over four years hence. There is in this belief a vision of two political parties occupying directly opposite positions, and there is embodied in this, probably, the two old extremes, given now the names of "reaction" and "liberalism." The grave fault here is that this is a deception, for this reason: The election just held "scrapped" the old Republican position as much as it did the new Democratic!

A great mistake will be made if this truth is not realized. How often, how very often, was it said that the two old parties had in truth changed places. We can best indicate this by recalling the two words so often made to represent "federalism" and "republicanism," namely the centripetal and centrifugal forces of Government. And it is to be remembered that the centrifugal force, by virtue of personal autocracy and the creation of bureaucracy, had changed in recent years into a centripetal force, not quite of the same character as embodied in the former usage of the words, but nevertheless a strong "centralizing" force. On the other hand, the new position of the present triumphing party had advanced from the old "federalism" into the more liberal position of the former "republicanism," that is to say, the principles and policies of the modern Democratic party, before it had been corrupted by the veiled tyranny, centralization, and concentrated power of bureaucracy, a quasi form of socialism. If this interpretation be accounted correct we have reached a "golden mean"—and should no more fear a return of federalism than we do an escape from a liberalism, or republicanism, gone mad.

In our own interpretation of public opinion in its relation to the administration of national Government this is just what we have done. The election was not only a protest, it was a compromise. And we make bold to say, by way of illustration of this principle, that the Republican party was *not* entrusted with full power for the purpose of reviving the high protective tariff policy. It was not returned to power to continue on into extreme militarism. It was not clothed with power for the purpose of emphasizing the super-sovereignty of the National over the State Governments in matters of peculiar domestic and territorial concern. Therefore, the Federal Government is not to *invite* the hostility of the other world States by an undue pronouncement of its inherent strength and force as a measure of national will and prowess.

This is not the attitude of peaceful living. We have asserted our right to define our own relations

with the world, and at the time they arise. We have refused definitely to encourage "entangling alliances." We have declared, however, malice toward none, good-will to all. Long before they were made to stand for "Wilsonism" our people favored "disarmament," "freedom of the seas," "economic barriers removed," and "open covenants openly arrived at." We say they were favored because always we have been anti-militaristic in the specific sense because we have protected and pronounced our rights on the seas, because "reciprocity" and scientific adjustment of tariff duties existed alongside more pronounced free-trade views—and because, lastly, our very treaty relations have constituted a freedom from the "balance of power" and its secret cabals.

Looked at from this standpoint, if the coming "representative" Government correctly interprets this election, its duties will be simple and plain. And they will be wholly *domestic*, holding that proper foreign relations are peculiarly our own private problem. When it comes to finance, taxation, local self-government, money, business, the indefeasible rights of the individual, the guaranty of property rights and equal opportunity for every man, the perfect separation and co-ordination of the divisions of Government, the stern enforcement of the dignity of the Nation, the self-assertion of the Executive in its own domain, the avoidance of even covert recognition of classes, we venture the opinion that the President-elect will find the "golden mean" to which he has been elected more nearly in Cleveland than in Roosevelt, and by so doing will more nearly "represent" the whole people!

As we look upon it—the way is open and it is easy. No more directing or comprehending and comprehensive phrase has been coined than "More business in government less government in business." What the people do want, and what they have struck for, is to be "let alone" to pursue their own vocations, to enlarge their business and extend it over the earth, to recuperate their losses and to regain the vast wealth they gave away for good—that they may treasure the memory of their dead, and forward the spiritual culture of the living.

#### UNION LABOR AT ELECTION AUCTION, AND HOW IT FARED.

In the evening of election day, a certain householder in Brooklyn called up the central telephone of the large corporation with which he is connected and asked the operator at the switchboard if any returns had been heard of, to which she replied that the figures so far reported were fragmentary, but as far as they went Debs appeared to have more votes than Cox. Of course, this was merely local, and the size of the Debs vote as well as the smallness of the Cox vote was unexpected; yet when the eleven immovable States which always follow the now meaningless term "Democratic" are put aside, the minority is somehow distributed among the Cox voters and the various stripes of irrational discontent. When the full figures are available somebody may feel a mild curiosity to frame an inference whether the Cox campaign gathered up much beyond the labor vote.

At least, the fiasco of the labor program, formally announced with what was intended to be a warning solemnity, is one of the striking lessons and also one of the humors of the late campaign. From la-

bor's official headquarters rang out the cry of "Auction, auction—who bids?" The balance of power was held, and would certainly be used. All candidates for Congress in either branch were to have their records examined, for labor intended to elect only its proved friends as legislators, and it did not forget the Presidency, for it announced that on the whole Governor Cox showed a net balance of good "points" over Senator Harding, and therefore, said Mr. Gompers, it became his duty to urge all lovers of labor and of human progress to vote for the former, and particularly to vote against "that police-baiter, Coolidge."

Organized labor, persistently claiming distinct existence as an element in the population, made the blunder of daring and challenging a show of hands, and the hands are so few that it has exposed itself. Yet it refuses to learn, for only a week after it issued preliminary announcements of a lurid scheme to raise 20 millions wherewith to fight the open shop. The funds expended in the campaign, conjectured to be some \$50,000, went wasted on primaries, and the only known victory (if it can be called one and is to be so ascribed) is the defeat of Congressman Esch of Wisconsin.

It is true that there are industrial plants either on short-time or temporary closing; that lowered wages are talked of, expected, and in some instances already accepted; that unemployment is growing; that producers in the clothing and other trades are slowing up; that the railroads are laying off men; that the municipal lodging-house here is fuller than at any time in the last four years, and that the local prospect in this particular is gloomy for the winter. Announcements of temporary reduction of payroll lists come from all directions, yet the notion of a "conspiracy" is foolish as ever; if compacts and conspiracies are ever formed they are for raising or for maintaining prices, not for lowering them, and occur on a rising rather than a declining market. There is no justification for any slowing of production at this "usual" time of year, says Secretary Boehm, of the Central Federated Union, and Mr. Gompers said the like months ago, declaring that any closing or slowing of shops (having the textiles of New England particularly in mind) had no just excuse and was actually "a crime" against society and the world. Capital, says Mr. Boehm, wants to put on the workers the losses by declining prices; it is all conspiracy; the open-shop is an attack on labor and a scheme whereby to "crush" it. And so on.

But the reasons for slowing trade and production are plain to all who can see and are willing to see. It is the unthinking notion of labor that the counting-room and the employer (that is, "capital") pays the wages, whereas capital and the employer merely collect them, for wages come out of the proceeds of the labor, and if capital continued to pay them at its own loss it would itself be presently dissipated and become an empty sack. The railroads are laying off men at various places because they are not needed. The Pennsylvania explains that "this action is taken in accordance with the company's policy to cut its operation down to the bedrock of efficiency." All the roads are in the grip of a situation, and must do as they can rather than as they would; for any other course Mr. Plumb must show the way, and the financial drawback of his only-scotched "plan" is, that while inefficiency and profligacy do seem to be

more successful in public than in private affairs, the real difference is only that in the latter the case is brought pretty speedily to account, while the former may drag on for years, pulling meanwhile upon everybody per the tax collector and constantly increasing the burdens of living that make us all squirm and cast about for the reasons.

No, there is no conspiracy on behalf of the open shop; the conspiracy is *against* that. It is a misconception to charge that a form of shop which is merely liberty and equality for union and non-union alike is "against" labor; the statement is the exact contrary of truth, for it is labor that is against that shop equality. Here and there an employer has been so justly disgusted with the interruptions and losses forced upon him by unions that he has determined to be done with them on his premises; his right to say that he will hire or have no union man should seem equal to the right of unions to say that he shall have no others, but there has not been, and is not likely to be, any organization along this line effected or even considered by employers generally.

Notwithstanding, the boast of a grand movement against the open shop is promptly followed by declarations that the open shop is swiftly and spontaneously progressing—making a country-wide "crusade," if a spreading without concerted effort can be called by such a term. Business and commercial organizations formed and continued for no such purpose testify that the open shop is growing and they are giving it votes of indorsement. They are doing more. The National Association of Manufacturers is printing a series of bulletins of counsel and information, the first of them dated Nov. 1. The "Herald" has also been collecting reports from cities throughout the country, which show how rapidly the movement has spread. For example, Hartford is 95% open industrially, Philadelphia about 75%, Indianapolis 80%, Los Angeles 95%, Atlanta 75%, Stockton 100%. Everywhere there is reported steady progress towards industrial liberty and a like progress in industrial production and general content.

One gleam of practical sense came lately upon the A. F. L., for it invited Mr. Hoover to attend the meeting of its Executive Council in Washington on the 15th, and yet the gleam seems to have not been very clear, for he was apparently sought as a "mediator" through whom an obstinate course might possibly be furthered. Mr. Hoover attended, and spoke, but he did not suit his hearers well, for he did not agree that closing industries is a social crime or that the blame is wholly on employers; he is very hopeful that depression will not last long, being only during a term of necessary transition, and he is understood to have intimated that labor has a work to do in the transition. Still clinging to their past, these men are preparing a legislative "program." They want to repeal any existing statutes towards compulsory arbitration of industrial disputes and head off any new ones; they want to repeal or prevent any "restricting the right of workers to quit work"; to restrict immigration; and so on. It is now announced as part of current news that an action has been begun in Bridgeport against an alleged unlawful conspiracy by some Danbury and Norwalk hatters which may recall or possibly rival the famous leading case of the Danbury Hatters.

It is to be clearly understood that the open-shop movement is not organized but spontaneous, being

only the normal reaction of public opinion against the long term of excesses by organized labor. It should also be clearly understood that the open shop is not one which excludes or discriminates against union men; it is one which makes no inquiries about union affiliations and resists attempts for the "closed" shop of union men only.

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#### THE HEART OF AMERICA AND THANKSGIVING DAY.

As a people we certainly have much to be thankful for. Despite the perplexities and anxieties which are widely felt and the personal sorrows that rest upon many, reasons exist, innumerable and varied, that call for national thanksgiving.

Among them all none is more worthy of recognition than the place of Peace in the heart and mind of America. With varied emphasis, but with one desire, we can say, "Long live America!" but with one voice we add: "Long live a reconciled Humanity!" From Maine to California no American lips falter at that. As a people we have a common and eager desire for whatever shall bring peace to the world.

Several months ago the little State of Luxemburg, so small and so squeezed in between the great nations that in her conscious helplessness she had no army and no fortifications, and in the onrush of the war she had to accept in silence the instant precipitation of the German forces upon her soil, now that the war is over, planned a "Luxemburg Day" of thanksgiving and rejoicing for her people. But she held first a "Belgian Day," and then a "French Day," when with songs and speeches and festive banners her citizens thronged the square of her little capital to proclaim the welcome she so freely offered to her neighbors and people of every name. What Peace means to her she would have them all know and share. The heart of America, despite her debates and her controversies, responds to that.

The business of the hour is to discern the ways in which this desire may be carried into effect. Obviously this must begin with ourselves. The late Major Henry Higginson, who in his long and beneficent life did so much for his fellow-citizens of Boston, in giving the Soldiers' Field to Harvard University for athletics, told how Fanny Kemble once said to him: "Life in the United States is hard and dry. Your country is a great cornfield. See that you plant flowers in it." He had accepted this, and in urging the beauty and the holiness of work and of unselfish thoughtful devotion to the right cause, to one's country and to mankind, he said: "This beautiful land is our workshop, our playground, our garden, our home; and we can have no more urgent or pleasanter task than to keep our playground bright and gay, our garden well tilled and full of flowers and fruit, our home happy and pure."

But we cannot do this in any large and worthy way unless we recognize that this is a trust. We did not create it. It has been passed on to us by others who, with something of Major Higginson's spirit, received it at the hands of their predecessors, did their part, made their contribution, of which none was worthier than that of those who fought in the last great war, and so gave it with all its great opportunity and its inexhaustible resources of wealth and happiness and beauty, to us to enjoy and use, not simply for ourselves, to our own undoing, but for our children and generations yet unborn.

In the passing days the attention of all has been turned to the Government, the men who make our laws and direct our affairs. Nothing is more natural than that we should look to them to solve our difficulties and to supply our needs. In such an hour it is well to be reminded of the nature of the temptation and the danger that lies before us.

Sir Flinders Petrie, the historical scholar, says of the final failure of Rome: "The demand for public maintenance steadily grew, and it was met by eating up the capital values of the provinces and then of Rome itself. Doles [bonuses and the like] incessantly increased and ruined the moralities of work. Every worker had to belong to a trade union, and the Government used the unions to do cheap work for the poor and to be paid for it by overcharging the well-to-do. The end was social slavery and economic ruin."

The lesson is so obvious that it is unnecessary to labor it. Floating great bond issues, ingeniously expanding the currency, devising intricate schemes of taxation and revenue, are novel only in their details; the methods are all old; their results have been incessantly recorded; but a democracy, new in every generation, must needs learn for itself, and the lesson is both costly and oppressive. The country turns eagerly to its legislators, and every new term invariably begins with new projects of law by the thousand. They are debated to weariness; many are dropped, but many are passed, with little understanding of their effect; the people groan or are glad according to their individual interest; the courts revise them; law falls into disrespect; and the costly and dreary work has to be done over.

Above all, the Government to-day needs to leave the people to help themselves unpampered and unaided, as the only sure way to prosperity, and when it comes to law-making, to remember the fundamental principle, as laid down by Lord Acton, that "Laws should be adapted to those who have the heaviest stake in the country, those to whom misgovernment means, not mortified pride or stinted luxury, but want and pain and degradation and risk to their own lives and their children's souls." When legislation has successfully done that it has fairly done all that may be asked of it.

When we turn to the past another lesson comes to us that has peculiar pertinence. Professor Dill, the latest historian of the Empire of the Antonines, says: "Faith in Rome killed faith in humanity." The luxury and the culture and the splendor of the empire of that day were unparalleled. They were emulated and the rule that produced them made the model for the shapers and expounders of the Prussianism that in our time has destroyed Germany.

"America first," never "over all," is of course, to be commended, for obviously no country can be of service to humanity until it is first and foremost of service to itself. But the inspiration that moved our millions of young soldiers and the souls of the Nation behind them, had a much broader sweep. It law rescued nations and a better world, it fought to end war and to win a world-wide peace.

Mr. Choate said, in a public address in 1917, and leaves this word to us: "We waited, and it turned out that we waited wisely, because we were able at last to enter into this great contest for noble and lofty purposes such as never attracted nations before."

As the new era unfolds and the Nation settles into the stable condition which all are eagerly expecting, the very requirements of commercial and industrial affairs will open men's eyes to the importance of close international connections and will unite us in the world's interests with which it will then be seen that ours are of necessity joined. Transportation has been termed the greatest of contributions to the improvement of man's condition; it is daily extending and enlisting the aid of new forces. It is said that some three and one-half billion dollars are now invested in electrical force; of this transportation is using more and more. With the substitution of fuel oil for coal it may be expected to raise the flow of world intercourse to a new volume. All this emphasizes the fact that a nation cannot live unto itself alone.

In our reasons for thanksgiving we have to recognize the foundations which are laid for us in the fundamental laws of moral and social, as well as of financial and economic, relations. In a material age and under the pressure, both of business and of luxury, we give little thought to them; but they enter into the warp and woof of the world of which we are a part. We may disregard or ignore them, but they do not change. "Our little systems have their day; they have their day, and cease to be." When "the stars in their courses," that is, the laws of the spiritual, as well as of the natural, world fight for a man the issue may not be read in the sky, but it is well with him; and when they are arrayed against him, whatever his boasting, the end can only be disaster.

The summons of the President to the Nation to observe a day of Thanksgiving is a call not only to give thanks to God, but also to consider what are the foundations on which we are building the Nation's peace, but no less our individual lives.

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#### THE COAL SCARCITY NO WARRANT FOR SEIZURE OF THE MINES.

Coal continues to be one of our troubles, with deadlocks threatened and altercations almost perpetual, and intimations of renewed scarcity in both bituminous and anthracite during the coming winter have not been wanting—we could almost say, "as usual." Winter must be reckoned with; transportation and production must continue. Nature is as bountiful as ever and has no regard for excuses born of human greed and folly; if we are not bright enough and active enough and enough in concert to take what the earth contains and the seasons bring for us, we are left to chastening by doing without.

As for indispensable fuel, Kansas has at least shown us one way, but the election campaign is no sooner over than we have to take up our old problems. Prices of both soft and hard coal, however, are declining and sure to decline farther, like all other necessities. We are told in agreeable headlines that "graft is ended" in soft coal, and the trade believes prices will decline further; profiteering is said to be broken, and officials who have been pursuing it or professing to do so are quoted as expecting soon to see a figure of \$5 or even \$4 at the mines. We are told that the hard coal operators join the Government in the war on high prices; that they will fight speculators, are now pledged to fair prices and practices, and are at one with the Government in its efforts to protect consumers, who are everybody.

If we are to have improvement—and we are to have it because we must and will have it—we need not stop at present to apportion the blame in a matter so contested. We need not, however, try to determine how much all the official pursuit of profiteering has accomplished for good in this or any other lines of industry; that cannot be determined, since it will never be possible to know what would have followed had important conditions been otherwise than as they were. Suffice it that officialism is always disposed to plume itself over its claimed accomplishments, but that it will remain doubtful in this case whether we made any net gain through Governmental regulation of production and prices.

Yet the virtual threat by two members of a Senate Committee that unless retail coal prices are materially reduced before the 6th they will recommend to the Senate that Congress order a seizure of the mines meets' indignant protest, and should meet that. The protest naturally comes first from the coal men, who cite as a partial explanation of the trouble such known facts as the "vacation" taken by the miners and the shortage of cars; the situation has not been normal in any respect, and while the carriers are gaining on their troubles there has been considerable parleying as to which industrial product was the more immediately necessary and should therefore have precedence. But the protest against any taking over, though it be called by any specious term such as "nationalization," or any extension of Governmental control, ought to be general and unmistakable. It would be like jumping from the frying pan into the fire.

There was a nation-wide referendum last week, and they who do not see that it means emphatic condemnation of all unnecessary Governmental undertakings fail to read it correctly. Government must turn back to strict constitutional lines and the greatest possible recovery of simplicity. The toad must not set up as specialist on dermatology, nor the turtle as instructor in aviation. We want no more seizures, no more "control," no more regulation. Leave production and trade to regulate themselves under natural laws.

There is a fresh admonition in the sickening disclosures now in progress concerning Governmental attempts to build and manage ships, and it is to be feared that like disclosures may follow in other departments. All reasonable allowance must be made for the disadvantages of haste in war preparations, but that excuse ceased two years ago. There are charges of favoritism and "graft," and there was undoubtedly considerable of both; yet the root of it was incompetence at the head and extending to the extremities. In fairness, however, we must recognize and admit that business inefficiency is ingrained in the nature of Government, and is ineradicable while human nature remains unregenerated; there is no safeguard except in the responsibility which comes through self-interest under private management of affairs, for then those who make blunders must bear the penalty, and know that they must.

Let us profit by the warning. We want no Bolshevism here, and so it is prudent not to allow even the Plumbism which is the entering wedge of Bolshevism to make a beginning lest it gain growth and strength. Let us have no "nationalizing," nor talk of any. On the contrary, let us de-nationalize wherever there is opportunity to do so.

#### MR. H. G. WELLS AND RUSSIA.

The New York "Times," with characteristic enterprise, is receiving by cable and publishing in installments Mr. H. G. Wells's story of his recent visit to Russia. It is natural that, without waiting for the completion of the series, there has been much editorial comment thereon. For, as he forecasts in the initial article, the papers are to constitute a study of Bolshevism. Mr. Wells is one of the foremost writers of the world. He is an original and a somewhat radical thinker. His novels are purposeful. His chief interest is in social and economic problems. He is a forceful critic of his own country. That he has become a convert to spiritualism may mean much or little in an examination of his mental processes. But his mind is at least enamored with the idea that "the world," to put it broadly, "is all wrong," and must be speedily and vigorously righted.

Here is the statement in his first article which has occasioned much of the current comment: "And this spectacle of misery and ebbing energy is, you will say, the result of Bolshevik rule. I do not believe it is. I will deal with the Bolshevik Government when I have painted the general scenery of our problem. But let me say here that this desolate Russia is not a system that has been attacked and destroyed by something vigorous and malignant. It is an unsound system that has worked itself out and fallen down."

"It was not the Communism which built up these great impossible cities, but capitalism. It was not Communism that plunged this huge creaking bankrupt empire into six years of exhausting war, it was European imperialism. Nor is it Communism that has pestered this suffering and perhaps dying Russia with a series of subsidized raids, invasions and insurrections, and inflicted upon it the atrocious blockade. The vindictive French creditor and the journalistic British oaf are far more responsible for these deathbed miseries than any Communist." In his second article, published last Sunday, he makes the same statement in an attempt to absolve Bolshevism from its ignominious failure, saying: "Ruin—that is the primary Russian fact at the present time. The revolution, the Communist rule which I will proceed to describe in my next paper, is quite secondary to that. It is something that has happened in ruin and because of ruin."

Mr. Wells visited Maxim Gorky and had a long interview with Lenine. He was in St. Petersburg and Moscow, but appears to have made few excursions into the country. Of all this we are to have more hereafter. His first article (as he says) was to paint the scenery; and we have no doubt he did this truthfully and appreciatively. Still, he confirms, rather than adds to, the pictures we have had of the "desolated city." He believes, he says, the peasants, who constitute 80 or 90% of the population, are as well, if not better, off than they were under the Czarist regime. Certainly, as we read we feel no pen can exaggerate the misery to which the remnant of 700,000 inhabitants of the once proud city of the Far North have been reduced. Dante's visions of Hell furnish no greater horrors.

And yet, as we read, we fear that he has shown only the best side (he refers to the naturalness of showing a friend only *this* side), but others *have* written. And the tale is not yet told out in the

matter of time and experiences. What the world is interested in, aside from its sympathetic interest in human suffering is in the relation of this Soviet Government, this Communistic experiment, to this heart-rending condition. It is apparent that excuses are to be made. And it is true that Bolshevism not only succeeded the rule of the Constituent Assembly which it suppressed, but it was builded on the enervations and corruption, the loss and cost of a war waged by the Czar, wherein millions of confiding peasants were sacrificed to a combination of inefficiency, greed, graft and superstition, led on by a militaristic dynasty claiming divine power.

Our thought is that we must take the point of time at which Russia withdrew from the war, in order to correctly appraise the influence of Bolshevism. And first it must appear that whatever the antecedent causes that enfeebled the Empire, whatever the revolution failed to do in its short life, has not been corrected by Bolshevism. The descent, on the contrary, has been accelerated. And therefore the Commune itself is a colossal failure. It may well enough be indicated that it has not had a fair chance. It was not ushered into the world with peace and plenty everywhere, and the plaudits of the multitude at home, and the commendation of liberal peoples outside. It was born in blood and fire, and it has lived by murder and pillage. And it seeks through the Internationale to subjugate other peoples and Governments to its own theoretical empire. More interfering than interfered with, it can point to no single influence for good that has irradiated the world. Mr. Wells may hereafter make excuses, and seek to explain away, but the bare, stark fact is that history does not record in its long and bloody annals another example of tyranny comparable to this theft of property, subversion of order, and systematic suppression of the individual—ending in hopeless famine and helpless suffering.

Mr. Wells is no lover of Imperialism. In his "Joan and Peter" he says: "His [Oswald's, the Guardian, at about 1903] Imperialism was essentially a romantic and generous imagination, a dream of service, of himself serving the Empire and of the Empire serving mankind. The tacit assumption underlying this most sordid of political campaigns that the Empire was really nothing of the kind, that it was an adventure of exploitation, a national enterprise in the higher piracy, borrowing a faded picturesqueness from the scoundrelism of the Elizabethan and Jacobean buccaneers, the men who started the British slave trade and the Ulster trouble and founded no Empire at all except the plantations of Virginia and Barbadoes, distressed and perplexed his mind almost unendurably. It was so maddeningly plausible. It was so manifestly the pathway of destruction." But is the world only to choose between the theft of unimproved territory and the theft of well-earned and rightly owned industries, and favor the latter? And is Imperialism, as a dream of trade dominance, to be sacrificed to an Imperialism of industrial suppression?

And again, he writes in this novel, a remarkable study of education, its meaning and processes, as follows:

"The monarchy in Great Britain is a compromise that was accepted by a generation regardless of education and devoid of any sense of the future. It is now a mask upon the British face; it is a gaudy and antiquated and embarrassing wrapping about the

energies of the nation. Because of it Britain speaks to her youth, as to the world, with two voices. She speaks as a democratic republic, just ever so little crowned, and also she speaks as a succulently loyal Teutonic monarchy. Either she is an adolescent democracy, whose voice is breaking, or an old monarchy at the squeaking stage. Now her voice is the full strong voice of a great people, now it pipes ridiculously. She perplexes the world and stultifies herself." It is this mind and this voice that is to herald Russian Bolshevism forth to the world—the mind of a reformer and the voice of an iconoclast. And the world will do well to reserve its judgment until the final chapters are printed.

#### *HUMAN ENERGY THE POWER-HOUSE OF CIVILIZATION.*

When, for any reason, the trains become bunched, the evenness of the schedule is broken. Signals must not be passed, and there is consequent slowing down, sometimes a dead stop, until there is a clear track ahead. But the current is never turned off, at such a time, and the motorman is ready to seize and utilize it to the full extent permitted by circumstances. True, the passengers suffer many a jolt and jar, but when they are wise they cling to the strap, or brace themselves in their seats, and await the outcome with equanimity, knowing the interference is temporary and the power-house is at work.

The war and the Government bunched our industries (and for a time diverted them), but now that we are back on the old track we cannot resume our accustomed schedules because all our industries cannot be suddenly adjusted to full speed ahead. But the total energy of the people in production and trade, we may be assured, remains full charged to its maximum capacity. We have only to wait, with the motorman, until the tangles straighten themselves out, and as fast as possible turn on the current which we respectively use, and resume the former schedule. There is nothing wrong at the power-house. Despite discontent and even despair the American people, as a whole, are as eager to "do business" as they ever were, and to all intents and purposes practically as able. Of course voluntary "shut-downs" and "strikes" are a refusal to utilize the abiding current of popular energy—a denial of the spirit of trade, and a refusal to make the best of things.

The actual war is over. That interference is dead, though its industrial debris is not cleared away. The Government in much has refused to remove its clutch, and still causes slowing down and even stopping. But this interference we hope will now be speedily removed. The lesson lies in watch-care, in readiness to resume, and faith in the exhaustless energy of the people. Sometimes in this six-millioned city one wonders at the infinity of the daily thoughts and acts that constitute the city's world of work. Not all is harmony, not all preventive of waste, but all is of a mutually sustaining nature. And just as individual mind and heart are concentrated on the individual way and task, so the consequent supply and demand are indissoluble because indestructible.

Our illustration is not fully adequate, but it serves to point out that our industries have a common origin and a common purpose. They constitute in a physical way the actuality of life. And while

to some extent they run behind each other on a single track, there are many crossroads and junctions where stops must be made and new trains made up, because the systems serve the entire people and territory. Manifestly, there is no artificial power, such as Government, National or State, which can pump industrial energy into the people. Nor is there need for this. There is in man an embodying aspiration to be and to do, and there is in his dual nature of mind and muscle a self-assertive power to satisfy his desire.

Through the exercise of toil and thought there has grown up a vast complex which we call civilization. War is its eternal enemy. But in the "workings" of this civilization there is its own purification, perfection and perpetuity. The trouble is now that there is revolt against the natural order. This stream of human energy, gathering its rivers of industry to itself, as it flows onward to the rest that is peace, must have time and space in which to cleanse itself as it goes. It must have, therefore, its natural freedom. It will not in a generation wash down mountains on its way or flood the lowlands enduringly—for it is ever at work digging its own channel—and seeking the easiest way.

This process-physical encounters always the impetuosity of mind. It yields forever to compromise, against which the will of man beats in vain. Impatience is the creator of theory. And how vain it is to suppose that these natural laws of progress through *the release of human energy* can be factitiously accelerated by Government! Suppose for a moment we could wipe out the machines we have invented for supplying our needs, could mere Government, by any power or process it possesses, restore them? Suppose half the population should turn upon the labor-laws of life, could civilization support itself through the normal functioning of Government? We reach here a central truth.

So-called capital and labor cannot serve their inherent nature by refusing to exercise their full energies. This is to say that prosperity results from the full utilization of this inexhaustible current of energy forever proceeding out of man. Stoppage, voluntary, by either, is suicide. Compromise by both is inevitable, because through full exercise and utilization of human energy no other course is possible. And though it sounds like and perhaps is a platitude to say that "to make the best of things" is the highest duty in life, it is nevertheless the only way out. And when each toiler, and trader, and conceiver and constructor of enterprise does this, the current of energy will be utilized to the full, the freedom of the man will be assured, and the natural forward movement will not only sustain civilization and perpetuate good Government, but will tend to equalize the rewards of labor to all who live and love.

#### THE CANADIAN GOVERNMENT AND BIG INTERESTS—HIGH INCOME TAXES.

Ottawa, Canada, Nov. 19 1920.

For the lack of more persuasive material, the two opposition parties, straight-line Liberal and Agrarian, are now endeavoring to saddle upon the Conservative party, at present in power in the Dominion, responsibility for an alliance with "Big Interests." This appears to be the main rejoinder of both opposition groups to the Government's frank adherence to a protective tariff as a national policy.

It is a curious fact in the present political situation that neither the Farmers nor the Liberals have dared publicly to advocate an immediate free-trade policy and it appears beyond question that the outspoken championship of present tariff conditions by the Conservative group in power has won the respect of the main business community.

As a means of informing the country that the Government in power holds no brief for the "Big Interests," Premier Meighen has busied himself on the public platform with detailed descriptions of the Government's taxation policy, particularly as affects large incomes and corporation profits. From the comparative statistics presented by the Premier in his public addresses it is evident that taxation is somewhat higher in Canada than in the United States, although the Government has made every effort to reduce this discrepancy so as to avoid antagonizing American capital.

At present the business profits tax takes 20% of all profits in excess of 10% and not exceeding 15%; 30% of all profits above 15% and below 20%; 50% of all profits between 20% and 30%, and 60% of all profits thereafter. By special order-in-council a tax rests upon the profits of packers amounting to 50% of everything between 7% and 15% and all profits over 15%. In addition to this the packers have to pay the ordinary business profits tax, the net result being that the maximum profit they can keep is less than 10%.

In addition to the foregoing the Government imposes a corporation tax which, when introduced, was 4%, but later increased to 6% and last year to 10%.

For the man of large income the tax rate in Canada is particularly severe. Personal incomes of \$100,000 are subject to a tax of \$32,749. Incomes of \$200,000 must pay \$97,849.

To those who charge the present Government with high tariff tendencies the rejoinder is given that the protective tariff under the last Government averaged 28.3. To-day it stands at 22.5. In the time of Sir Wilfrid Laurier, the last Premier before Sir Robert Borden, the national revenue amounted to \$100,000,000. To-day \$100,000,000 falls \$40,000,000 short of paying the interest on the national debt alone. There is now a total revenue necessity of \$375,000,000. As a matter of fact, the present Canadian tariff is the lowest since 1878, and is the lowest of any country where a protective tariff is in force. From public speeches of Premier Meighen, and the fact that his tariff commission is now conducting an investigation, it would seem that the only tariff legislation to be brought in at the next session of Parliament will deal with a downward revision.

### Current Events and Discussions

#### CONTINUED OFFERING OF BRITISH TREASURY BILLS.

The usual offering of ninety-day British Treasury bills was disposed of this week by J. P. Morgan & Co. on a discount basis of 6%, the rate which has been in effect for some time past. The bills in this week's offering are dated November 15.

#### RATE ON FRENCH TREASURY BILLS CONTINUED AT 6½%.

The French ninety-day Treasury bills were disposed of this week on a discount basis of 6½%—the figure to which the rate was advanced March 26; it had previously for some time been 6%. The bills in this week's offering are dated November 19.

### FRANCE'S PROBLEM IN FINANCING THE IMPORTATION OF COTTON.

The Bank of France called a meeting in Havre on Oct. 22 of representatives of all the leading French banking institutions and representative cotton merchants of Havre for the purpose of considering means of financing the importation of cotton for the 1920-21 campaign. The discussion covered the two ways of financing the importation of cotton: (a) The payment in francs at three days sight, 60 or 90 days by draft on the Havre importer or his banker; (b) the opening of credits in dollars, at sight or at 60 or 90 days by American banks.

After an exchange of views the following conclusions were arrived at:

1. That it is advisable to reduce to the greatest possible extent the drafts at 3 days' sight, whether in francs or in dollars, the abnormal increase of which would in the present circumstances impose on the money market an unjustified burden.

2. That it is necessary to return, as fully as possible to the practice of drafts in francs at 60 or 90 days, as before the war.

3. That for special transactions requiring that the price of the merchandise should be carried in dollars for a certain time, a special study should be undertaken in order to ascertain the best means of providing for the importers and their bankers, an increase in the necessary facilities in America, especially by the opening of acceptance credits in dollars at three four and six months.

Consequently the meeting expressed the wish:

1. That the cotton merchants should confine their purchases to such American sellers as would be disposed to return to the systems of payment in use before the war.

2. That the group of American banks willing to take cotton drafts on France should be increased, it being understood that the French banks are still buyers of good trade acceptances on France as extensively as before the war.

3. That the French banks should examine with the American bankers the best way of organizing dollar credits.

In conclusion the meeting accepted with thanks the offer of J. de Neufville to transmit these wishes to American bankers. Mr. J. de Neufville, who is at present in New York, on Thursday, Nov. 11, addressed the Chamber of Commerce of the State of New York on this subject. In discussing the problem, he pointed out that the question of financing in dollars is of secondary importance, as most of the transactions are in francs. The important phase of the question, he avers, is the resumption of the drawings on France at 60 and 90 days instead of 3 days sight. Cotton needs about three months from the time the bill of lading is obtained to the time when the French dealer has received, unloaded and delivered it to the manufacturer, who pays then only. Furthermore, when drawn at sight, the whole burden falls on Havre banks, which have to rediscount at the Bank of France, while market facilities in other cities are not used. The Bank of France naturally prefers to have the financing go through its normal channels, and therefore is inclined to discriminate against those French importers who are unable to obtain from their American sellers the privilege of reimbursement in pre-war form. Hence the above resolutions.

### ARBITRAGE IN LONDON NEXT WEEK.

A special cable to the "Journal of Commerce" Nov. 10 from London said:

It is a sign of returning normality that the Stock Exchange Committee, subject to confirmation on Monday next, has resolved to cancel the emergency regulation prohibiting arbitrage. This cancellation, however, is practically unimportant because the rules prohibiting speculation and enforcing cash transactions still operate, although the cash regulation is somewhat elastic. Moreover, the embargo on the importation of securities ceased many months ago, but exchange rates are prohibitive.

### SETTLING OF CONTRACTS ON NEW YORK STOCK EXCHANGE FOR CITY OF BERNE BONDS.

E. V. D. Cox, Secretary of the New York Stock Exchange, announced the following ruling on Nov. 11 by its Committee on Securities on contracts for City of Berne, Switzerland, bonds:

The Committee on Securities rules that contracts for the City of Berne, Switzerland, Twenty-Five-Year Eight Per Cent Sinking Fund Gold Bonds, due 1945, "when issued," must be settled on Tuesday, Nov. 16 1920, by delivery of temporary certificates;

That said contracts may be settled prior to Nov. 16 1920 upon the seller giving to the buyer one day's written notice of his intention to make delivery; that such notice must be given before 2:15 p. m.; that interest will cease upon the giving of notice.

The accrued interest from Nov. 1 1920 to Nov. 16 1920 (viz., 15 days) will amount to \$3.3333 per \$1,000 bond.

Settlement of contracts may be enforced "under the rule" beginning Nov. 16 1920.

The bonds, which were sold by Speyer & Co. on Nov. 1, as noted in these columns Nov. 6, page 1799, were listed on the Exchange early in the month.

### SPEYER & CO. CALL FOR DEPOSIT OF MEXICAN IRRIGATION 4½% BONDS.

Speyer & Co., on Nov. 18, invited holders of Mexican Irrigation Works 4½% Sinking Fund Gold Bonds, due 1943, to deposit their bonds with the New York Trust Co., as depository, on or before Dec. 31 1920, subject to the terms of the bondholders' agreement dated Nov. 18. The total amount of the issue is \$25,000,000 U. S. gold, and the bonds, known as the bonds of the "Institution for Encouragement of Irrigation Works and Development of Agriculture, S. A." (Caja de Prestamos para obras de Irrigacion y Fomento de la Agricultura, S. A.), were placed by Speyer & Co., here and abroad, in October 1908. Speyer & Co., in their circular state that default was made in the payment of the interest on these bonds on May 1 1914 and that since May 1 1919 default has also been made in the Sinking Fund payments provided for the redemption of these bonds. Payments of principal, interest and Sinking Fund is unconditionally guaranteed by endorsement by the Mexican Government. Since these defaults occurred, Speyer & Co. have made repeated efforts on behalf of the bondholders to have the interest and Sinking Fund installments paid, and to have the Mexican Government make good its guarantee, but without avail. The bankers' circular continues:

Gen. Alvaro Obregon, who has been elected President of the United States of Mexico, and who will assume office on Dec. 1, is reported, however, to have publicly declared that the new Mexican Government "will recognize all legal foreign debts," and that all its debts will be paid "as far as possible."

There are a number of foreign loans of the Mexican Government, secured and unsecured, and other guarantees given by it, on which default has been made, as well as a large amount of other claims against it, which will have to be recognized and provided for by the Mexican Government.

We therefore consider it important that the holders of the above bonds should unite, without delay, for the proper and effectual protection of their interests.

Temporary Certificates of Deposit will be issued by the Depository, exchangeable for engraved bearer certificates and application will be made for the listing of the engraved certificates on the New York Stock Exchange. Speyer & Co. state that they will make no charge to depositing bondholders for their services under this agreement. Cadwalader, Wickersham & Taft will act as counsel. The total amount of defaulted interest up to Nov. 1 1920, amounts to over \$9,600,000, and the overdue Sinking Fund payments, to over \$1,125,000. It is understood that arrangements will also be made for receiving deposit of these Bonds in London, Frankfurt o-M., Berlin and Amsterdam, where considerable amounts of this issue are held.

### THE AUSTRALIAN FINANCIAL SITUATION.

Under the above head, "Commerce Reports" of Nov. 12, issued by the Department of Commerce at Washington, says

In explanation of the inability of Australian banks to make telegraphic transfers in exchange or to sell letters of credit, American Trade Commissioner Ferrin, of Melbourne, has cabled with the suggestion that the situation may be due to the credit reserve of Australia in London being reduced, owing to disappointing wool sales together with Government remittances to England. It is further stated that the Australian banks are much concerned with the present situation of their inability to draw upon London. It is suggested that no relief may be expected before the beginning of March, when wheat can be sold abroad. In connection with the above, attention might be called to the fact that the treasurer of Australia in his speech of Sept. 16, presenting the proposed budget of the Commonwealth for the coming fiscal year, stated that he had arranged for the sending of 7,300,000 pounds sterling to London before November in payment of interest and amortization due English holders of Australian loans. On Oct. 1 the control over the Australian wool, which had previously been held by the English Government, passed into the hands of private owners in Australia. On that date the sales of wool under the colonial sales plan were again put into effect. London sources state that there is a period of dullness at the present time in the woolen goods industry, owing to large stocks of woolen goods and of raw materials in London and abroad. Recent labor disturbances in that country have also contributed to the situation.

### AMERICAN SECTION OF INTERNATIONAL CHAMBER OF COMMERCE.

An American section of the newly organized International Chamber of Commerce now functioning at Paris has been established by the Chamber of Commerce of the United States with offices at Washington. Lacey C. Zapf, formerly assistant manager of the Research Department of the National Chamber, has been appointed secretary of the American Section, and will devote his exclusive attention to that work. The National Chamber in announcing this Nov. 3 said:

The American Section will be the direct representative of the International Chamber of Commerce in this country. In addition to receiving applications of American business men and organizations for membership in the International Chamber, it will be the duty of the American Section to keep the International Headquarters, through the American Administrative Commissioner, located at Paris, informed as to economic, industrial and social conditions in the United States. It will also be charged with putting into effect in the United States resolutions and any other action taken by

the International Chamber. National Bureaus will also be established in the other associated countries.

The new secretary of the American Section was in Paris last July at the organization meeting of the International Chamber and assisted in the work of forming this new body. He was assistant to John H. Fahey of Boston, who as chairman of the Organization Committee of the International Chamber. He was also assistant to the Secretary of the International Trade Conference held at Atlantic City in 1919 when the preliminary plans were laid for organizing the International Chamber.

Mr. Zapf has had much experience in foreign commerce work. For some time he was special assistant to the Director of the Bureau of Foreign and Domestic Commerce of the Department of Commerce and aided in organizing the War Trade during the war. He also assisted in organizing the Tanners' Council, an industrial organization created at the request of the War Trade Board to control the importation and distribution of hides and skins and leather raw stock, during the war, and served as general agent in charge of the New York District of the Tanners' Council.

Besides the National Bureau in the United States, there will also be a committee of twenty-five American business men appointed by the Chamber of Commerce of the United States to act in an advisory capacity to the National Bureau.

#### CITY OF BERGEN (NORWAY) BONDS SOLD IN NEW YORK.

An offering of \$4,000,000 City of Bergen (Norway) 25-year 8% sinking fund gold bonds made by Lee, Higginson & Co. and the Liberty National Bank at 98 and accrued interest, yielding about 8.20%, was disposed of a week ago. The bonds are dated Nov. 1 1920 and are due Nov. 1 1945. The bonds are in coupon form in \$1,000 and \$500 denominations, and are registerable as to principal only. Interest is payable May 1 and Nov. 1. Principal, premium and interest payable in United States gold coin of the present standard of weight and fineness is payable at the Liberty National Bank of New York in New York and at the offices of Lee, Higginson & Co. in Boston and Chicago, and is exempt from any Norwegian Government or municipal taxes or other Norwegian taxes, present or future. The official announcement said:

These bonds cannot be called prior to Nov. 1 1930. On and after Nov. 1 1930 they are callable on any interest date at 110 and interest to and including Nov. 1 1940 and at 107½ and interest on any interest date thereafter.

Sinking fund, payable in quarterly installments, first payment Feb. 1 1921, at a rate to and including Nov. 1 1940, sufficient to retire annually \$160,000 principal of bonds at 110 and interest, and thereafter at a rate sufficient to retire annually \$160,000 principal of bonds at 107½ and interest. Prior to Aug. 15 1930 sinking fund to be applied to the purchase of bonds in the open market at or below 110 and interest; any balance remaining unapplied on Aug. 15 1930 to be applied to calling bonds by lot for redemption on Nov. 1 1930 at 110 and interest; thereafter sinking fund payments to be applied to calling bonds by lot for redemption on semi-annual interest dates at their then calling prices.

The city of Bergen, established in the year 1070, is the second city and the second port of Norway, both in size and importance. It is the country's principal Atlantic coast port, it owns the largest tonnage of any city of the country, and from it sails the greater part of Norway's merchant fleet. It is the Atlantic coast terminus of the railway line which crosses the country from Bergen on the west to Christiania on the east. The population of Bergen is in excess of 95,000.

The proceeds of this loan are to be used for electric power development, housing, harbor improvements and public works. Of the total proceeds a substantial part is to be expended for the purchase of materials in the United States.

The total debt of the city of Bergen, including the present issue, amounts to 66,926,000 kroner (\$17,934,820). Total value of property owned by the city amounts to 86,000,000 kroner (\$23,046,280), or more than the city's entire debt. Total taxable property values in the city, including both real and personal property, amount to 1,203,000,000 kroner (\$322,379,940). Revenues of the city of Bergen for the year ended June 30 1920 amounted to 47,470,000 kroner (\$12,721,000), and expenditures 45,000,000 kroner (\$12,059,000). Total income of the city's population is estimated at 362,538,000 kroner (\$97,152,000), and taxable income for the year ended June 30 1920 amounted to 298,000,000 kroner (\$79,858,000).

Prior to the war the city's total funded debt consisted of external loans issued between 1886 and 1913, bearing 4% interest, and a single internal loan of 1887, bearing 3½% interest. There is no record of any default ever having occurred on the city's debt. The city and its inhabitants have an excellent reputation for conservatism, industry, thrift and faithfulness to their obligations.

#### OFFERING OF ROYAL BANK OF BOHEMIA BONDS.

It was announced early this week that J. G. White & Co. had negotiated in Prague the offering in this market of a new issue of 10,000,000 Czecho-Slovak crowns Royal Bank of Bohemia (Zemska Banka) 4½% Perpetual Fund Bonds. The bonds, issued in denominations of 1,000 and 10,000 crowns, are dated Jan. 1 1921. They are guaranteed as to principal and interest by the country of Bohemia. Interest is payable semi-annually on the first days of January and July in Prague or in New York at current rate of exchange. The following information regarding the bank and the new bond issue is supplied by the firm:

The Royal Bank of Bohemia was created by the Diet of Bohemia in 1889 and inaugurated the following year with a working capital of 20,000,000 crowns, provided by the sale of 4% Fund Bonds guaranteed by the Kingdom of Bohemia. The institution soon attained the position of leading issue bank within the limits of the Austro-Hungarian Empire and has completed its first thirty years of existence without ever suffering a loss.

The principal function of the bank is the granting of loans to communities on the security of taxes imposed by them—all of the municipal and regional financing of Bohemia being handled in this way except for two or three of the principal cities. Against these loans the bank sells its own

bonds to the public. The institution also makes similar loans to public service companies and for real estate improvements, accepts savings deposits, and transacts a general banking business. Being a Government institution, it makes no attempt to earn any profit beyond the amount necessary for expenses, interest on its capital and the maintenance of a reasonable reserve.

The management of the bank is in the hands of a board of directors elected by the Bohemian Diet and under the supervision of a permanent committee of that body.

The latest balance sheet of the bank shows cash on hand in excess of the entire outstanding capitalization. This new issue of 4½% Fund Bonds will increase the total outstanding to 30,000,000 crowns out of 40,000,000 crowns authorized.

Other facts furnished by J. G. White & Co. are as follows:

The Republic of Czecho-Slovakia, with a population of 13,000,000, comprises Bohemia, Moravia, Slovakia and part of Silesia. It is situated in the geographical center of Europe, and has been occupied by Slavs since the beginning of the Christian era. From the time of the Napoleonic Wars the Czechs have made more or less continuous efforts to throw off the Austrian rule, and these efforts were finally successful as a result of the recent war, and the important assistance given the Allies by the Czecho-Slovaks.

#### Industries.

Under present conditions when, as a result of the War, the manufacturing industries of the entire world have been overdeveloped relative to its production of foodstuffs and raw materials, the agricultural resources of a country assume an abnormal importance. In Bohemia, 51% of the land is under cultivation, compared with 47% in Germany, 44% in France and 22% in the United Kingdom.

In addition to agricultural wealth, manufactures are highly important, and include beet sugar, beer, spirits, paper, porcelain, glass, cotton, woollens, toys, locomotives, machinery and a great variety of other products. Many of Bohemia's manufactured products, ranging from crystal glass to Pilsener beer, are famous for their high quality and the Skoda Works constitute one of the greatest steel plants in the world.

#### Foreign Trade.

It will be seen that Czecho-Slovakia produces almost all its own requirements and is in a position to do a considerable amount of export business. For the month of August, Czecho-Slovakia exported to this country nearly six times the amount of her imports from us, and for the eight months ended Aug. 31 1920, was one of the three important European countries with a favorable trade balance in this country.

In view of this favorable condition as regards foreign trade, it seems entirely reasonable to expect the value of the Czecho-Slovak crown to advance from its present low value. The nation not being burdened with indemnities and its war debt being comparatively low, the basic situation looks much sounder than in either Germany or Austria.

#### OFFERING OF CHINESE GOVERNMENT BONDS IN NEW YORK.

Rutter & Co. and Charles D. Barney & Co. announce an offering of Chinese Government 4% gold loan of 1895 (Paris issue). The bonds are dated July 1 1895, and are due July 1 1931. Of the original issue of 400,000,000 francs (£15,820,000) there was outstanding July 1 1920 185,167,500 francs (£7,341,000). The bonds are offered at prevailing rates of exchange to yield approximately 8.30% up to 38% according to redemption. The bonds are in coupon form in denomination of 2,500 francs and 500 francs, with par value in other currencies expressed on each bond. They are redeemable at par and accrued interest by annual drawings by lot. Interest is payable Jan. 1 and July 1 and principal and interest are payable at the option of the holder in fixed amounts in England, France, Holland, Belgium, Switzerland, Germany or Russia. It is announced that the bonds of this issue are forever exempt from any present or future Chinese tax whatever, or from any other deductions on the part of China. From the official announcement we also take the following:

These bonds are a direct obligation of the Chinese Government, and are guaranteed, by priority over all future loans, by custom-duties collected at the Chinese Treaty-Ports, and by the deposit of custom-bonds. All previous loans which were charges upon the custom-duties collected at the Chinese Treaty-Ports, having been redeemed, this issue is the first charge on the entire revenue from Chinese Maritime Customs, which are administered under British direction. The income from this source in 1918 was 36,345,045 taels (\$45,795,756) or over ten times the annual sinking fund and interest requirements of this loan. Revenues from this source for the year 1919 are unofficially reported as showing an increase of 20% over 1918.

Redemption is accomplished by means of an annual drawing by lot now effected in Paris each April, the bonds drawn being redeemed at par July 1 following. For that purpose 1.288688% of the par amount of the original issue is applied annually together with the interest of the drawn bonds. As of July 1 1920, 214,832,500 francs had been so redeemed, or over 53% of the original issue. All outstanding bonds are to be retired as indicated by July 1 1931, making an average life less than six years.

Holders of this issue have the choice of collecting both principal and interest in currencies of any of the following countries: Great Britain, France, Netherlands, Belgium, Switzerland, Germany and Russia. This choice of exchanges gives the value of the bonds exceptional stability with unusual opportunity for profit through improvement in the foreign exchange values of the several currencies mentioned.

Concerning the provisions of the bond relative to payments in francs, we are advised by counsel, Messrs. Evarts, Choate, Sherman and Leon,

New York, that in their opinion "the holder has the absolute choice between French francs in France, Belgian francs in Belgium and Swiss francs in Switzerland for both principal and interest" this opinion being in accord with the actual practice of the Chinese Government as reported to us by our European correspondents.

#### CHINESE CONSORTIUM PROGRAM—REPORTS OF UN-ACCEPTABILITY OF TERMS NOT CREDITED.

A press dispatch from Hong Kong Nov. 12 regarding the Chinese consortium said:

It is reported that the Ministry of Finance, in view of the reported unacceptability of the terms of the consortium, has decided to rely upon the proposals of Chinese bankers for furnishing the Government with finances.

Last week, page 1901, we published a Peking dispatch in which the Chinese Premier was reported as saying that if consortium loans endangered the Government's sovereign rights they would not be countenanced. It was made known at the offices of J. P. Morgan & Co. on Nov. 15 that an outline of a comprehensive and constructive program governing the consortium had been forwarded to the Chinese Premier and Minister of Finance. The "Journal of Commerce" of this city on the 16th inst., in noting this, added:

A full report of the principles and suggestions developed at the recent meeting here of the inter-National banking groups is contained in the statement, including the resolution adopted advocating the encouragement of the organization of a Chinese group to co-operate with the consortium.

The program which has been submitted by the consortium does not embrace any specific loan proposal, but is understood to set forth some of the conditions under which advances for various projects might be favorably considered at some future date. The ideas of the consortium participants, as formulated during the discussions in this city, relative to railway development, currency reform, &c., are covered in the outline which is counted upon to clear up much of the misapprehension that has existed in China regarding the consortium's aims and plans. The document will, it is believed, be presented to the Chinese Premier and the Ministry of Finance for their consideration.

No advice has been received by the American banking group, it was learned, substantiating the hostility to the consortium upon the part of the Chinese Government which has been indicated in recent press dispatches from Peking. The tendency here is to regard the statements that have been attributed to the Chinese Premier and other officials as catering to political exigency and as directed to rest the sentiment of the student radicals who are understood to see in the consortium's operations a danger similar to that inherent in the efforts at one or another of the powers in the past to exploit China for their own advantage. Bankers point out that the consortium's program and the old "grabbing" game are as far apart as the two poles; that, in fact, the consortium has been organized primarily to halt exploitation of China's wealth and resources.

In so far as the Chinese Government's statements may rally the support of the Chinese banks and investors to constructive enterprise and projects, a purpose for which they are also believed to be designed, consortium bankers will welcome their result, as they are anxious to do for China only what China is unable to do for itself.

The following statement was given out last evening by Thomas W. Lamont of J. P. Morgan & Co., indicating that the Consortium Agreement had been signed:

The formal agreement, completing the organization of the banking groups of the United States, Great Britain, France and Japan in a new Consortium designed to assist the Chinese people in the development of their railways and of their other great public utilities, and approved by the Governments in question, was signed by all the delegates of the four banking groups in conference in New York City, on Oct. 15 1920.

The agreement begins by recording that the four groups are to have the complete support of their respective Governments, and the preamble indicating the attitude of the Consortium towards China records that, "the National groups are of the opinion that the interests of the Chinese people can, in existing circumstances, best be served by the co-operative action of the various banking groups, representing the investment interests in their respective countries, in procuring for the Chinese Government the capital necessary for a programme of economic reconstruction and improved communications; and that with these objects in view the respective National groups are prepared to participate on equal terms in such undertakings as may be calculated to assist China in the establishment of her great public utilities, and to these ends to welcome the co-operation of Chinese capital."

The agreement, the language of which is largely technical, contains the following provisions:

Under Article 1, each group is to determine the composition of its own unit, the admission of any new national group being determined by the member groups, subject to the approval of their respective governments.

Article 2 provides that the loans to be undertaken by the consortium shall be only of a public character; that is to say, the consortium does not plan to invade the field of private initiative, but to confine itself to loans involving public issues made to or on behalf of the Republic of China, or any Provinces of the Republic or to loans guaranteed by the Government or by any one of the Provincial Governments. Concessions upon which substantial progress has been already made need not necessarily come within the scope of the consortium.

Articles 3 and 4 provide for complete equality among the groups in all business undertaken by the consortium and reserves freedom to each group to decline to participate in any business which it does not desire to undertake.

Article 5 provides that, so far as possible, the parties to any operation shall not be jointly liable, each of the groups undertaking its own engagements.

Under Articles 6 and 7 any group not desiring to make an issue in its own market may request the other groups to include its share in their own issue.

By Article 8 the duration of the consortium is fixed for five years unless a majority of the parties decide to terminate it earlier.

#### W. S. KIES ON CONDITIONS ABROAD.

A statement as to his views on conditions abroad was given out on Nov. 15 by W. S. Kies, Chairman of the Board of Directors of the First Federal Foreign Banking Association, who returned from Europe Oct. 30 after a three months'

trip through England, France, Belgium, Holland, Scandinavia, Germany, Italy, Austria and Czecho-Slovakia, where he studied the situation in regard to general economic conditions and the mechanical basis of merchandising credits, and got into touch with the leading European banks on behalf of the "Edge Law" bank here. According to Mr. Kies, "a pessimist will come away from Europe convinced that Europe is headed straight for economic ruin and financial bankruptcy, and the logic of things will apparently be with him. The optimist, on the other hand," he says, "will see a new Europe being slowly but surely reconstructed from the ashes of the great war. He will see, perhaps, in the spread of democracy and the practical development of new social ideals, a permanent gain to Europe, worth the cost of present industrial inefficiency, high national deficits and appalling economic waste." Mr. Kies continues in part:

The man who tries to be neither an optimist or a pessimist, endeavoring to observe impartially and judicially, will leave Europe sobered by the gravity of the problems ahead, but with the feeling nevertheless that definite progress has been made during the past year.

It is possible to set forth certain indisputable facts in the present situation which will be apparent to any fair-minded observer. One of the favorable factors in the situation is that the greatness of the task of reconstruction seems to be appreciated not only by the leaders among commercial classes, but by the leaders of the masses. The necessity of building up credit in order to purchase raw materials, the dangers of inflation, the necessity of increasing exports and reducing imports, the need of heavy taxation and the cutting down of expenditures in order to balance budgets—all these self-evident truths seem to be quite clear in the minds of even the Socialist leaders of France, Belgium, Germany; also of Italy.

Europe apparently is no longer in danger of Bolshevism. The real facts concerning the Soviet misgovernment of Russia have been brought home to the workers of Europe through reports made by delegates who have visited Russia. Even in Italy, where radical action seems to have gone the farthest, the leaders do not want a soviet government. They realize the need for maintaining Italy's credit, because all industry in that country is dependent upon the importation of raw materials and coal. Everywhere throughout Europe the Socialist Party, which is the great workers' party, has been riding itself of its ultra-radicals, bolsheviks and communists. As long as these classes have remained within their party, the Socialist leaders say that the situation appeared more dangerous than it really was, because this ultra-radical element has always been the one making the most noise, and their strength in number has been difficult to estimate. The split in the Socialist ranks in France, Italy and Germany and in other countries has resulted in segregating the extreme left, and as this process has been accomplished, it has been found that the extreme radicals are in a hopeless minority.

The unfavorable factors in the present situation in Europe may be briefly set forth. With the exception of England and one or two of the Continental countries, budgets have nowhere been balanced. Governmental expenditures are still increasing in most countries. Vast armies of civil employees clog the governmental machinery, and waste, extravagance and inefficiency are still characteristic of all the governments of Europe.

Disarmament has only partially been completed. France is still burdened by a large army. So is Italy, Czecho-Slovakia, Hungary, Rumania and Jugo-Slavia. Poland has been engaged in a war for existence. The cost of maintaining armies is a crushing burden upon countries impoverished by the war.

Railroad fares have been increased, but the deficits of railroad operation in every country are enormous. In Germany this deficit is expected to reach 16 billion marks this year. The same deficit appears in the operation of postal and telegraph services. Practically every country is showing a surplus of imports over exports, due to the high price of coal and the need for foodstuffs and raw materials. The past year has shown a general percentage increase in exports, and in many cases a decrease in the unfavorable balance. Since April Germany has actually shown on the face of the statistics larger exports than imports, measured by values. But the gap between imports and exports is still a large one.

The deficits caused by the enormous cost of Governments and the running of railroads and other public utilities have been met by further issue of paper money. This increased inflation is reflected in still higher prices and a further depreciation of European currencies in international exchange. In a few countries the process of inflating currencies has been halted. This is true in France and in one or two of the neutrals.

The year has seen the general promulgation of comprehensive tax schemes. In practically every country the burdens of taxation, as provided in these laws, are heavy, but in so far as they have become effective, they may be said to be an important constructive factor looking to the betterment of financial conditions.

The difficulty is that in the newly formed Governments the machinery of taxation must be constructed anew, and it will be some time before the real benefit of this legislation can be felt.

Extravagant spending is still apparent in every capital in Europe. The cafes, theatres and places of amusement are crowded, and while the poor are in want those who have money are denied nothing and apparently are not trying to check the indulgence of their desires.

Industry in all Europe is suffering from a lack of coal and raw materials. In Central Europe the agrarian classes are prosperous, and a problem has been created due to their resentment of the fixing of prices of foodstuffs. Agricultural production in many countries has fallen off, while in others the collapse of transportation makes the distribution of surplus grain impossible. The result is the necessity of importing food at high prices and the continuation of Government subsidies on foodstuffs, in order to bring the price of bread within reach of the masses. In Italy the subsidizing of grain will result in a deficit this year of 6 billion lire.

Among the favorable factors may be mentioned the increase in the willingness to work. In every country, with the possible exception of England, there has been a decided improvement in the spirit of labor during the past year. In Germany there is a splendid will to work. In France the spirit is remarkable and there has been decided progress this year. Belgium, in many lines of industry, is back to pre-war efficiency. In Sweden, Holland and Denmark there has been a noted improvement. This is also true in Czecho-Slovakia and Hungary.

In every country there is greater appreciation and understanding of the seriousness of the problems ahead. One feels, rather than sees, a better spirit of co-operation developing among all classes. Bankers, employers, laborers and politicians—all talk of the necessity of increased production, the checking of the importation of luxuries, and the need of decreasing Government expenditures.

A visitor, therefore, to Europe, who attempts to study conditions, leaves with a decided impression that improvement has taken place during the last year, and that definite progress may be hoped for, without being able to point out many particular factors to justify his judgement, but influenced rather more by the intangible and perhaps vague improvement in the psychology and spirit of Europe, than by the logic of present conditions.

He will note, however, a distinct improvement in the French situation. France, this year, has reclaimed over half of her devastated agricultural fields, and it is estimated that she will produce between 75 and 80% of the needed wheat. This is a distinct economic gain, for although the peasants are living in dug-outs, caves and ruins, nevertheless the soil has been made to produce a substantial harvest.

In the industrial section of devastated France, the reconstruction has progressed to the point where the destroyed industries are this year employing nearly 40% of the number of employees of 1913. Employers speak of the improvement in the working spirit.

The Government of France is strong and capable at the moment, and seems to enjoy quite universal confidence. France has balanced its ordinary budget. It has not very materially increased its paper circulation for months. It has at last set itself to the imposition of heavy taxes, and the actual collection of them. For the first 8 months of the year, it actually collected 1,800,000,000 francs in excess of the estimates. While officially France proclaims with loud emphasis its great and immediate need of huge payments on account of indemnities, its statesmen nevertheless are preparing against the almost certain contingency of having no substantial indemnity payments this next year.

Belgium has almost completely come back, industrially and economically. The efficiency of labor has greatly increased during the past year, and Belgian industries are rapidly approaching pre-war efficiency. The cost of Government is high and the process of deflation has hardly begun, but the proverbial thrift of the Belgian is everywhere apparent, and of all the belligerent countries, Belgium may be said to have made the greatest strides toward the approach to normal conditions.

In Germany, Government finance is in a state of chaos, but from an industrial and economic standpoint the year has shown decided gains. There is a splendid will to work among the laboring masses. The efficiency of labor has shown a marked improvement. Industrial re-organization has proceeded far, and output to-day is limited only by coal and the amount of raw materials available.

American exporters are naturally interested in the safety of credits to Europe. European bankers discourage the acceptance of short term credits, because of the great fluctuation in exchange. On the other hand, the feeling of confidence in the future is shown by the willingness of bankers in many countries to recommend 3 to 5-year credits and in some instances to guarantee such credits. The coming winter and spring are dreaded and clients are advised against making commitments which would require dollar exchange within the next 6 months.

While the credit of many of the countries of continental Europe is low, nevertheless there are large industries, and many of them are prosperous and constitute fairly good risks, especially where responsible bankers are willing to guarantee such credit, as is the case in many of the countries. There is no reason why consignments of raw materials should not be sent to Europe in limited amounts, the goods to be sold from such consignments for cash. The development of the consignment system would be a great help to Europe at the present time and could be carried on in most of the continental countries with a minimum of risk.

There are safe investment opportunities in the neutral countries, also in France, and especially in Belgium. These opportunities are in seasoned securities based on land and fundamental values, which can be purchased on a 7 to 8% income basis with great possibilities of profit over a period of years arising out of the present low rates of exchange. As the investors of the United States become dedicated to the possibilities of sound and profitable investment in Europe the exchange situation will be benefited in proportion to the volume of the investment.

There is a decided feeling in Europe that barring unforeseen and untoward happenings, the general situation will begin to show improvement next summer. There is a general agreement among all bankers and leaders in the various countries, that the treaty of Versailles must be modified, that Germany must be helped toward economic rehabilitation, and that the best way of doing this, is by immediately fixing the indemnity at a figure, which under all circumstances, is within possibilities of payments. The present indefinite provisions as to indemnities are regarded everywhere as the greatest obstacle to the reconstruction, not only of Germany, but of all Europe.

The splitting up of the Austria Hungarian Empire resulting as it has, in the absolute destruction of free commercial intercourse, between the former component parts of the Empire is one of the most important contributing causes to the present chaotic conditions in Europe. Railroad transportation has been seriously interrupted and the proper distribution of the surplus foodstuffs of Jugo-Slavia, Hungary and Roumania so vitally needed by the rest of Europe, is rendered impossible by present conditions. With the revision of the Versailles Treaty must come some arrangement for the resumption of free commercial intercourse between the countries of Central Europe, before much real progress can be made.

Reference to the Mr. Kies' departure for Europe in July was made in these columns July 31, page 437.

#### NEW METHOD OF QUOTING FOREIGN EXCHANGE FINDS GENERAL ACCEPTANCE.

The efforts looking towards the adoption of the new method of quoting foreign exchange have finally reached a stage where the employment of the changed method on Dec. 1 is assured by nearly one hundred foreign exchange dealers. We have on several occasions in the past referred to the fact that efforts had been directed toward changing the method of quoting exchange on countries in the Latin Monetary Union in terms of United States money instead of in units of foreign money, and to the agreement in July on the part of certain local banking houses to make use of the new system. As stated in our issue of Sept. 4, page 936, the changed method had not at that time found general vogue, owing in part to the unfamiliarity of out-of-town customers and correspondents of local banks with the new system, but renewed efforts to secure its more universal adoption resulted in an agreement on the part of twenty banks to put the changed plan into operation on Dec. 1. A committee composed of Ralph Dawson of the Guaranty Trust Co.; Charles Spitzer,

of Heidelberg, Ickelheimer & Co., and William Suydam, of the Hanover National Bank, have since been engaged in a study of the matter, and on Nov. 15 Heidelberg, Ickelheimer & Co. made the following announcement relative to what has been accomplished in inducing the adoption of the new quotation methods:

Dear Sirs:—The undermentioned foreign exchange dealers have agreed that, on and after Dec. 1 1920, all quotations emanating from them with reference to rates on French, Belgian and Swiss francs and Italian lire would express the number of United States cents for each franc or lire instead of, as heretofore, indicating the number of francs or lire to the dollar.

In accordance with the above, please take notice that, on and after Dec. 1 1920, all rates received by you from us for French, Belgian and Swiss francs and Italian lire are to be interpreted to mean the number of United States cents per unit of franc or lire.

Please acknowledge receipt of this letter.

Very truly yours,

HEIDELBACH, ICKELHEIMER & CO.

African Banking Corp., Ltd., New York	National City Bank, Cleveland, O.
American Express Co., New York	Superior Savings & Trust Co., Cleveland, O.
Anglo South American Bank, New York	American State Bank, Detroit, Mich.
Banca Commerciale Italiana, New York	Bank of Detroit, Detroit, Mich.
Banco di Napoli, New York	First & Old Detroit National Bank, Detroit, Mich.
Bank of British West Africa, New York	National Bank of Commerce, Detroit, Mich.
Bank of Montreal, New York	Peoples State Bank, Detroit, Mich.
Bank of New York, New York	Fletcher American National Bank, Indianapolis, Ind.
Bankers Trust Co., New York	Fidelity National Bank & Trust Co., Kansas City, Mo.
Boiseseval & Co., New York	National Bank of Commerce, Kansas City, Mo.
Brown Brothers & Co., New York	Union & Planters Bank & Trust Co., Memphis, Tenn.
Chase National Bank, New York	First National Bank, Minneapolis, Minn.
Columbia Trust Co., New York	First National Bank, New Haven, Conn.
Equitable Trust Co., New York	First National Bank, Philadelphia, Pa.
Farmers Loan & Trust Co., New York	Fourth Street National Bank, Philadelphia, Pa.
Fidelity-International Trust Co., N. Y.	Philadelphia National Bank, Phila., Pa.
Guaranty Trust Co. of N. Y., New York	Merchants Nat'l Bank, Richmond, Va.
Goldman, Sachs & Co., New York	National State & City Bank, Richmond, Va.
Hallgarten & Co., New York	Planters National Bank, Richmond, Va.
Hanover National Bank, New York	First National Bank, St. Louis, Mo.
Heidelberg, Ickelheimer & Co., N. Y.	Boatmen's Bank, St. Louis, Mo.
Irving National Bank, New York	Liberty Bank of St. Louis, St. Louis, Mo.
Iscelin & Co., A., New York	Mercantile Trust Co., St. Louis, Mo.
Knauth, Nachod & Kuhne, New York	National Bank of Commerce, St. L., Mo.
Ladenburg, Thalman & Co., New York	Capital National Bank, St. Paul, Minn.
Lazard Freres, New York	First National Bank, St. Paul, Minn.
Liberty National Bank, New York	Anglo & London Paris National Bank, San Francisco, Cal.
London & River Plate Bank, Ltd., N. Y.	Bank of Italy, San Francisco, Cal.
Mechanics & Metals Nat. Bank, N. Y.	Canadian Bank of Commerce, San Francisco, Cal.
Mercantile Bank of the Americas, Inc., New York	Canton Bank, San Francisco, Cal.
Morgan & Co., J. P., New York	Crocker National Bank, San Fran., Cal.
Naumberg & Co., E., New York	Savannah Bank & Trust Co., Savannah, Ga.
National City Bank, New York	Bank of California, N. A., Seattle, Wash.
National Park Bank, New York	Canadian Bank of Commerce, Seattle, Wash.
Park Union Foreign Banking Corporation, New York	First National Bank of Seattle, Seattle, Wash.
Philippine National Bank, New York	Metropolitan Nat'l Bank, Seattle, Wash.
Public National Bank, New York	Sumitomo Bank of Seattle, Seattle, Wash.
Schall & Co., Wm., New York	Union Foreign Banking Corporation, Seattle, Wash.
State Bank, The, New York	Union National Bank, Seattle, Wash.
Shawmut Corporation of Boston, N. Y.	Bank of Montreal, Spokane, Wash.
Seligman & Co., J. & W., New York	
Smithers & Co., F. S., New York	
Suto Brothers & Co., New York	
United States Mfg. & Trust Co., N. Y.	
Central Bank & Trust Co., Atlanta, Ga.	
First National Bank, Boston, Mass.	
National Shawmut Bank of Boston, Boston, Mass.	
Marine Trust Co. of Buffalo, Buffalo, N. Y.	
Peoples Bank of Buffalo, Buffalo, N. Y.	
Fifth-Third National Bank of Cincinnati, Cincinnati, O.	
Central National Bank, Cleveland, O.	
Guardian Savings Bank & Trust Co., Cleveland, O.	

#### C. A. BOGERT OF CANADIAN BANKERS ASSOCIATION OPPOSED TO UNDUE PRESSURE ON BANK BORROWERS.

According to the Toronto "Globe" of Nov. 13 pressure by the Canadian banks on the business community to hasten liquidation will not be of an embarrassing nature, generally speaking, if the advice of President C. A. Bogert to the members of the Canadian Bankers' Association is followed. In its account of Mr. Bogert's advice to the bankers the paper quoted, says:

Mr. Bogert, in addressing his fellow-bankers, discussed the decline in commodity prices, and urged that the banks do not bring undue pressure upon borrowers against commodities for liquidation, but asked them to give reasonable time for gradual absorption of the commodities by the public, thereby avoiding further depreciation and the accompanying disturbance.

On the other hand, the banks are very much interested in speedy marketing of crops, and Mr. Bogert said it was reassuring to know that the value of Canada's exportable food products alone this year would reach very large figures, and growers of products and grain dealers should be offered all possible facilities for the marketing of these products. The fact that Great Britain is now in the market for Canadian wheat was a matter for gratification, while Belgium, France, Switzerland and Spain had already been buying. The effect of these sales was just becoming apparent, and, although no material reductions have yet been made in the ordinary commercial loans, gradual improvement should take place during the balance of the winter.

#### Britain's Future Attitude.

Mr. Bogert did not share the view of those who were of opinion that restrictions recently imposed by the Minister of Finance, and co-operated in by the bankers, would permanently affect Canada's future borrowing in Great Britain, but thought that, when Great Britain is again seeking investments abroad, Canada would obtain her full share. Comparative figures of the gold holdings of Canada by the banks and the Government before the war, at the conclusion of the war and at the present time showed Canada's position to be a favorable one, when compared with that of Great Britain or the United States. A comparison of the note circulation of the three countries showed that, while between Dec. 31 1918, and the end of August, 1920, Canada's note issue had decreased by nearly \$2,000,000, in the same period notes outstanding in Great Britain had increased by \$150,000,000, and in the United States by \$250,000,000.

#### New Money Important.

Another favorable feature for Canada at the present time is the arrangement recently completed and already announced whereby Great Britain

will repay its debt of \$150,000,000 to the Canadian banks in monthly installments, until the money is all repaid by April, 1922. This would bring a large amount of new money into the country. Canada, in Mr. Bogert's opinion, was probably in a better position to recuperate from the war than any other country, with its great resources and steadily increasing volume of products. Many commercial readjustments would have to be made, and those engaged in lines of business holding merchandise which is depreciating in value with falling prices, would have to draw on their profit and reserve. Merchants in some lines of business would have to take losses, but he believed the majority of them had accumulated sufficient surpluses during the profitable war period to provide for these contingencies.

As to the prospects for easier money Mr. Bogert did not look for much improvement in this direction until well into next year, perhaps the summer.

#### CANADA MAY PAY HER WAR OBLIGATIONS BY 1937.

It was stated at Ottawa on Nov. 11 that it will be possible for Canada to pay off all her war obligations by Dec. 1 1937 if further borrowing can be avoided and sufficient money set aside for the sinking fund. The Canadian Bureau of Information in its comment concerning the matter says:

Canada's obligations total \$2,127,481,800, of which \$1,976,608,800 is the principal of War and Victory loans issued in Canada and largely held by Canadians. The balance, amounting to \$150,873,000, represents the principal of public service loans issued in New York. To liquidate this large liability without making further issues, Canada would have to provide, in addition to sums required to carry on the public service and to pay interest on all these loans an average of more than \$125,000,000 a year by way of sinking fund. Of course as maturities were met, the annual interest burden would be diminished and the task of providing money for sinking fund to that extent would become less onerous.

Outstanding bonds of domestic and New York issues with their amounts, rates of interest and dates of maturity are as follows:

Aug. 1 1921	---\$15,000,000	5½%	Aug. 1 1929	---\$60,000,000	5½%
Oct. 1 1921	---25,000,000	5%	Oct. 1 1931	---25,000,000	5%
Dec. 1 1922	---194,842,000	5½%	Oct. 1 1931	---54,398,700	5%
Nov. 1 1923	---194,881,800	5½%	Nov. 1 1933	---483,081,250	5½%
Nov. 1 1924	---106,385,100	5½%	Nov. 1 1934	---488,360,100	5½%
Dec. 1 1925	---43,245,300	5%	Aug. 1 1935	---873,000	5%
Oct. 1 1926	---25,000,000	5%	Mar. 1 1937	---92,652,800	5%
Dec. 1 1927	---65,961,450	5½%	Dec. 1 1937	---252,880,300	5½%

#### RESOLUTIONS ADOPTED AT THE INTERNATIONAL FINANCIAL CONFERENCE AT BRUSSELS.

In view of the importance of the conclusions arrived at by the recent International Financial Conference at Brussels, Lloyds Bank Limited has reproduced, in the form of a special number of its "Monthly Financial Report," the resolutions proposed by the various Commissions and adopted unanimously by the Conference. We reprint herewith the resolutions as given in the report:

*Resolutions Proposed by the Commission on Public Finance and Adopted Unanimously by the Conference.*

##### I.

Thirty-nine nations have in turn placed before the International Financial Conference a statement of their financial position. The examination of these statements brings out the extreme gravity of the general situation of public finance throughout the world, and particularly in Europe. Their import may be summed up in the statement that three out of every four of the countries represented at this Conference, and eleven out of twelve of the European countries, anticipate a budget deficit in the present year. Public opinion is largely responsible for this situation. The close connection between these budget deficits and the cost of living, which is causing such suffering and unrest throughout the world, is far from being grasped. Nearly every Government is being pressed to incur fresh expenditure; largely on palliatives which aggravate the very evils against which they are directed. The first step is to bring public opinion in every country to realize the essential facts of the situation and particularly the need for re-establishing public finances on a sound basis as a preliminary to the execution of those social reforms which the world demands.

##### II.

Public attention should be especially drawn to the fact that the reduction of prices and the restoration of prosperity is dependent on the increase of production, and that the continual excess of Government expenditure over revenue represented by budget deficits is one of the most serious obstacles to such increase of production, as it must sooner or later involve the following consequences:

- Further inflation of credit and currency.
- A further depreciation in the purchasing power of the domestic currency, and a still greater instability of the foreign exchanges.
- A further rise in prices and in the cost of living.

The country which accepts the policy of budget deficits is treading the slippery path which leads to general ruin; to escape from that path no sacrifice is too great.

##### III.

It is therefore imperative that every Government should, as the first social and financial reform, on which all others depend:

- Restrict its ordinary recurrent expenditure, including the service of the debt, to such an amount as can be covered by its ordinary revenue.
- Rigidly reduce all expenditure on armaments in so far as such reduction is compatible with the preservation of national security.
- Abandon all unproductive extraordinary expenditure.
- Restrict even productive extraordinary expenditure to the lowest possible amount.

##### IV.

The Supreme Council of the Allied Powers in its pronouncement on the 8th of March declared that "Armies should everywhere be reduced to a peace footing, that armaments should be limited to the lowest possible figure compatible with national security, and that the League of Nations should be invited to consider, as soon as possible, proposals to this end." The statements presented to the Conference show that, on an average, some 20% of the national expenditure is still being devoted to the maintenance of armaments and the preparations for war. The Conference desires to affirm with the utmost emphasis that the world cannot afford this expenditure. Only by a frank policy of mutual co-operation can the Nations

hope to regain their old prosperity; and in order to secure that result the whole resources of each country must be devoted to strictly productive purposes.

The Conference accordingly recommends most earnestly to the Council of the League of Nations the desirability of conferring at once with the several Governments concerned, with a view to securing a general and agreed reduction of the crushing burden which, on their existing scale, armaments still impose on the impoverished peoples of the world, sapping their resources and impeding their recovery from the ravages of the war. The Conference hopes that the Assembly of the League which is about to meet will take energetic action to this end.

##### V.

While recognizing the practical difficulties in the way of immediate action in all cases, the Conference considers that every Government should abandon at the earliest practical date all uneconomical and artificial measures which conceal from the people the true economic situation; such measures include:

- The artificial cheapening of bread and other foodstuffs, and of coal and other materials by selling them below cost price to the public, and the provision of unemployment doles of such a character as to demoralize instead of encouraging industry.
- The maintenance of railway fares, postal rates and charges for other Government service on a basis which is insufficient to cover the cost of the services given, including annual charges on capital account.

##### VI.

In so far, after every effort has been made, it is impossible to cut down expenditure within the limits of existing revenues, fresh taxation must be imposed to meet the deficit, and this process must be ruthlessly continued until the revenue is at least sufficient to meet the full amount of the recurrent ordinary expenditure. The Conference considers that the relative advantages of the various possible means of increasing the national revenue, whether by direct or indirect taxation or by a capital levy (to be devoted to the repayment of debt), depend upon the special economic conditions obtaining in each country, and that in consequence each country must decide for itself on the methods which are best suited to its own internal economy.

##### VII.

If the above principles are accepted and applied, loans will not be required for recurrent ordinary expenditure; borrowing for that purpose must cease. In a number of countries, however, although the ordinary charges can be met from revenue, heavy extraordinary expenditure must at the present time be undertaken on capital account. This applies more especially in the case of those countries devastated during the war, whose reconstruction charges cannot possibly be met from ordinary receipts. The restoration of the devastated areas is of capital importance for the re-establishment of normal economic conditions; and loans for this purpose are not only unavoidable but justifiable. But in view of the shortage of capital it will be difficult to secure the sums required even for this purpose, and only the most urgent schemes should be pressed forward immediately.

##### VIII.

The means by which loans are raised are no less important than the purposes for which they are destined. In future the loans which are required for urgent capital purposes must be met out of the real savings of the people. But those savings have, as it were, been pledged for many years ahead by the credits created during the war, and the first step to raising fresh money must be to fund the undigested floating obligations with which the markets are burdened. These principles apply both to internal and external borrowing, and in regard to the latter we suggest that it would be in the general interest for the creditor countries to give such facilities as may be possible to the debtor countries to fund their floating obligations at the earliest possible date.

##### IX.

In order to enlist public interest it is essential to give the greatest publicity possible to the situation of the public finances of each State.

The Conference is, therefore, of the opinion that the work already accomplished by the Secretariat in its comparative study of public finances should be continued, and it suggests that the Council of the League of Nations should request all its members and all the Nations represented at this Conference to furnish it regularly not only with budget estimates and final budget figures, but also with a half-yearly account of actual receipts and expenditure. At the same time, countries should be urged to supply as complete information as is possible on the existing system of taxation, and any suggestions as is possible on the existing system of taxation, and any suggestions which may appear to each State to be useful for the financial education of the public opinion of the world.

With the aid of the information thus obtained the League of Nations would be enabled to prepare pamphlets for periodical publication setting out the comparative financial position of the countries of the world, and making clear the various systems of taxation in force.

##### X.

The Conference is of opinion that the strict application of the principles outlined above is the necessary condition for the re-establishment of public finances on a sound basis. A country which does not contrive as soon as possible to attain the execution of these principles is doomed beyond hope of recovery. To enable Governments, however, to give effect to these principles, all classes of the community must contribute their share. Industry must be so organized as to encourage the maximum production on the part of capital and labor, as by such production alone will labor be able to obtain those improved conditions of life which it is the aim of every country to secure for its people. All classes of the population, and particularly the wealthy, must be prepared willingly to accept the changes necessary to remedy the present situation. Above all, to fill up the gap between the supply of and the demand for commodities, it is the duty of every patriotic citizen to practice the strictest possible economy and so to contribute his maximum effort to the common weal. Such private action is the indispensable basis for the fiscal measures required to restore public finances.

*Resolutions Proposed by the Commission on Currency and Exchange.*

The currency of a country, in the sense of the immediate purchasing power of the community, includes (a) the actual legal tender money in existence, and (b) any promises to pay legal tender, e.g., as bank balances—which are available for ordinary daily transactions.

The currencies of all belligerent, and of many other countries, though in greatly varying degrees, have since the beginning of the war been expanded artificially, regardless of the usual restraints upon such expansion (to which we refer later) and without any corresponding increase in the real wealth upon which their purchasing power was based; indeed in most cases in spite of a serious reduction in such wealth.

It should be clearly understood that this artificial and unrestrained expansion, or "inflation," as it is called, of the currency or of the titles to

immediate purchasing power, does not and cannot add to the total real purchasing power in existence, so that its effect must be to reduce the purchasing power of each unit of the currency. It is, in fact, a form of debasing the currency.

The effect of it has been to intensify, in terms of the *inflated* currencies, the general rise in prices, so that a greater amount of such currency is needed to procure the accustomed supply of goods and services. Where this additional currency was procured by further "inflation" (i.e., by printing more paper money or creating fresh credit) these arose what has been called a "vicious spiral" of constantly rising prices and wages and constantly increasing inflation, with the resulting disorganization of all business, dislocation of the exchanges, a progressive increase in the cost of living, and consequent labor unrest.

## I.

Therefore:

*It is of the utmost importance that the growth of inflation should be stopped, and this, although no doubt very difficult to do immediately in some countries, could quickly be accomplished by (1) abstaining from increasing the currency (in its broadest sense as defined above), and (2) by increasing the real wealth upon which such currency is based.*

The cessation of increase in the currency should not be achieved merely by restricting the issue of legal tender. Such a step, if unaccompanied by other measures, would be apt to aggravate the situation by causing a monetary crisis. It is necessary to attack the causes which lead to the necessity for the additional currency.

The chief cause in most countries is that the Governments, finding themselves unable to meet their expenditures out of revenue, have been tempted to resort to the artificial creation of fresh purchasing power, either by the direct issue of additional legal tender money, or more frequently by obtaining—especially from the banks of issue, which in some cases are unable and in others unwilling to refuse them—credits which must themselves be satisfied in legal tender money. We say, therefore, that—

## II.

*Governments must limit their expenditure to their revenue. (We are not considering here the finance of reconstructing devastated areas.)*

## III.

*Banks, and especially banks of issue, should be freed from political pressure and should be conducted solely on the lines of prudent finance.*

But the Governments are not the only offenders in this respect; other parties, and especially in some countries the municipalities and other local authorities, have raised excessive credits which in the same way multiply the titles to purchasing power.

Nor will it be sufficient, for the purpose of checking further inflation, that additional issues of legal tender or the granting of additional credits should cease; since the floating debts of the Government and other authorities constitute in themselves a form of potential currency, in that, except in so far as they are constantly renewed, their amount will come to swell the total currency in existence; consequently—

## IV.

*The creation of additional credit should cease and Governments and municipalities should not only not increase their floating debts, but should begin to repay or fund them by degrees.*

In normal times the natural and most effective regulator of the volume and distribution of credit is the rate of interest which the central banks of issue are compelled, in self-preservation and in duty to the community, to raise when credit is unduly expanding. It is true that high money rates would be expensive to Governments which have large floating debts, but we see no reason why the community in its collective capacity (i.e., the Government) should be less subject to the normal measure for restricting credit than the individual members of the community. In some countries, however, the financial machinery has become so abnormal that it may be difficult for such corrective measure to be immediately applied. We recommend, therefore, that—

## V.

*Until credit can be controlled merely by the normal influence of the rate of interest, it should only be granted for real economic needs.*

It is impossible to lay down any rule as to the "proper rates" of discount or interest for different countries. These rates will depend not only on the supply and demand at different times, but also on other factors often of a psychological nature. It may, indeed, confidently be said that when once the arbitrary increase of inflation ceases and when the banks of issue are able successfully to perform their normal functions, rates will find their own proper level.

The complementary steps for arresting the increase of inflation by increasing the wealth on which the currency is based, may be summed up in the words: increased production and decreased consumption.

The most intensive production possible is required in order to make good the waste of the war and arrest inflation, and thus to reduce the cost of living; yet we are witnessing in many countries production below the normal, together with those frequent strikes which aggravate instead of help to cure the present shortage and dearth of commodities. When diminution in the Governments' demands frees more credits for trade and for the recuperation of the world, when inflation has ceased and prices cease to rise, and when the general unsettlement caused by the war subsides, it is probable that great improvement will be seen in productive activity. Yet, in our opinion, the production of wealth is in many countries suffering from a cause which it is more directly in the power of Governments to remove, viz., the control in various forms which was often imposed by them as a war measure and has not yet been completely relaxed. In some cases, business has even been taken by Governments out of the hands of the private trader, whose enterprise and experience are a far more potent instrument for the recuperation of the country.

Another urgent need is the freest possible international exchange of commodities. With this another Commission will deal, but we feel that our recommendations here on inflation would not be complete without adding that—

## VI.

*Commerce should as soon as possible be freed from control, and impediments to international trade removed.*

Equally urgent is the necessity for decreased consumption in an impoverished world where so much has been destroyed and where productive power has been impaired. It is, therefore, specially important at present that, both on public and private account, and not only in impoverished countries, but in every part of the world—

## VII.

*All superfluous expenditure should be avoided.*

To attain this end, the enlightenment of public opinion is the most powerful lever. If the wise control of credit brings dear money, this result will in itself help to promote economy.

We pass now from inflation and its remedies to the other points submitted to us.

Without entering into the question whether gold is or is not the ideal common standard of value, we consider it most important that the world should have some common standard, and that, as gold is to-day the nominal standard of the civilized world—

## VIII.

*It is highly desirable that the countries which have lapsed from an effective gold standard should return thereto.*

It is impossible to say how or when all the older countries would be able to return to their former measure of effective gold standard, or how long it would take the newly formed countries to establish such a standard. But in our opinion—

## IX.

*It is useless to attempt to fix the ratio of existing fiduciary currencies to their nominal gold value; as, unless the condition of the country concerned were sufficiently favorable to make the fixing of such ratio unnecessary, it could not be maintained.*

The reversion to, or establishment of, an effective gold standard would in many cases demand enormous deflation and it is certain that such—

## X.

*Deflation, if and when undertaken, must be carried out gradually and with great caution; otherwise the disturbance to trade and credit might prove disastrous.*

## XI.

*We cannot recommend any attempt to stabilize the value of gold and we gravely doubt whether such attempt could succeed; but this question might well be submitted to the Committee to which we refer later, if it should be appointed.*

## XII.

*We believe that neither an International Currency nor an International Unit of Account would serve any useful purpose or remove any of the difficulties from which International Exchange suffers to-day.*

## XIII.

*We can find no justification for supporting the idea that foreign holders of bank notes or bank balances should be treated differently from native holders.*

## XIV.

*In countries where there is no central bank of issue, one should be established, and if the assistance of foreign capital were required for the promotion of such a bank, some form of international control might be required.*

## XV.

*Attempts to limit fluctuations in exchange by imposing artificial control on exchange operations are futile and mischievous.* In so far as they are effective they falsify the market, tend to remove natural correctives to such fluctuations and interfere with free dealings in forward exchange which are so necessary to enable traders to eliminate from their calculations a margin to cover risk of exchange, which would otherwise contribute to the rise in prices. Moreover, all Government interference with trade, including exchange, tends to impede that improvement of the economic conditions of a country by which alone a healthy and stable exchange can be secured.

We support the suggestion that—

## XVI.

*A Committee should be set up both for continuing the collection of the valuable financial statistics that have been furnished for this Conference and also the further investigation of currency policy.*

*Resolutions Proposed by the Commission on International Trade.*

## I.

The International Financial Conference affirms that the first condition for the resumption of international trade is the restoration of real peace, the conclusion of the wars which are still being waged, and the assured maintenance of peace for the future. The continuance of the atmosphere of war and of preparations for war is fatal to the development of that mutual trust which is essential to the resumption of normal trading relations. The security of internal conditions is scarcely less important, as foreign trade cannot prosper in a country whose internal conditions do not inspire confidence. The Conference trusts that the League of Nations will lose no opportunity to secure the full restoration and continued maintenance of peace.

## II.

The International Financial Conference affirms that the improvement of the financial position largely depends on the general restoration as soon as possible of good-will between the various nations; and in particular it endorses the declaration of the Supreme Council of the 8th March last "that the States which have been created or enlarged as a result of the war should at once re-establish full and friendly co-operation, and arrange for the unrestricted interchange of commodities in order that the essential unity of European economic life may not be impaired by the erection of artificial economic barriers."

## III.

The Conference recommends that, within such limits and at such time as may appear possible, each country should aim at the progressive restoration of that freedom of commerce which prevailed before the war, including the withdrawal of artificial restrictions on, and discriminations of price against, external trade.

## IV.

The International Financial Conference expresses its conviction that the instability of the exchanges constitutes a great hindrance to the resumption of normal international trade.

## V.

The International Financial Conference would welcome any action which can be taken by the League of Nations to enable the countries, which under present conditions cannot purchase the necessary supplies for their reconstruction, temporarily to obtain commercial credits on an approved basis for this purpose.

## VI.

The International Financial Conference expresses the conviction that the repair, improvement and economical use of the transport systems of the world, and particularly of countries affected by the war, are of vital importance to the restoration of international trade.

*Resolutions Proposed by the Commission on International Credits.*

## I.

The Conference recognizes in the first place that the difficulties which at present lie in the way of international credit operations arise almost exclusively out of the disturbance caused by the war, and that the normal working of financial markets cannot be completely re-established unless peaceful relations are restored between all peoples and the outstanding financial questions resulting from the war are made the subject of a definite settlement which is put into execution.

## II.

The Conference is, moreover, of opinion that the revival of credit requires as primary conditions the restoration of order in public finance, the

cessation of inflation, the purging of currencies, and the freedom of commercial transactions. The resolutions of the Commission on International Credits are therefore based on the resolutions of the other Commissions.

## III.

The Conference recognizes, however, that this general improvement in the situation requires a considerable period of time, and that in present circumstances it is not possible for certain countries to restore their economic activity without assistance from abroad. This assistance is required for periods which exceed the normal term of commercial operations.

## IV.

The Conference is of opinion that in principle the resources out of which this assistance is to be provided should be found from the savings of the lending countries and must not result in undue increase of the fiduciary circulation—that is to say, in the creation or extension of a disproportion between means of payment and the genuine requirements of business.

## V.

The Conference believes, on the other hand, that this assistance can only be effectively accorded to countries which are prepared to assist one another in the restoration of economic life, and to make every effort to bring about within their own frontiers the sincere collaboration of all groups of citizens and to secure conditions which give to work and thrift liberty to produce their full results.

## VI.

The Conference does not believe that, apart from particular decisions dictated by national interests or by considerations of humanity, credits should be accorded directly by Governments.

## VII.

It appears to the Conference that one of the chief obstacles to the granting of credits is the absence in borrowing countries of sufficient security for ultimate repayment. The Conference therefore studied with attention in the light of the general considerations enumerated above, all the proposals presented with a view to creating guarantees which would provide satisfactory security for exporters.

The Conference has been forced to recognize that no single system could by itself suffice to provide for the many different needs of the various countries, and that it is necessary to indicate a series of measures sufficiently elastic to be adapted afterwards to every variety of circumstances.

For these reasons the Conference decided to make the following recommendations:

## VIII.

An international organization should be formed and placed at the disposal of States desiring to have resort to credit for the purpose of paying for their essential imports. These States would then notify the assets which they are prepared to pledge as security for the sake of obtaining credit, and would come to an understanding with the international organization as to the conditions under which these assets would be administered.

The bonds issued against this guarantee would be used as collateral for credits intended to cover the cost of commodities.

A plan based upon these principles is developed in the Annex. It has been devised to enable States to facilitate the obtaining of commercial credits by their nationals. It is easy to see that the scheme is susceptible of development in various directions, and that some of its provisions might be adapted so as to facilitate the extension of credit direct to public corporations.

A committee of financiers and business men should be nominated forthwith by the Council of the League of Nations for the purpose of defining the measures necessary to give practical effect to this proposal.

## IX.

It has been represented to the Conference that more complete results might be achieved if the bonds used as collateral were to carry some international guarantee.

The Conference sees no objection to the further consideration of this proposal. The committee referred to in paragraph VIII above might usefully consider the conditions under which it could be applied.

## X.

It has also been represented to the Conference that an extension on international lines of the existing system of export credit insurance would in many instances be of great value in developing trade with countries where political and social conditions give rise to an anxiety which is often exaggerated by exporters. The Conference believes that an extension of this kind is worthy of consideration, and that it should be examined in detail by experts.

## XI.

The attention of the Conference has been called to the present system of "finishing credits," that is to say, of credits under which a lien in favor of the exporter or a banker is maintained on the raw material in all its different stages and upon the proceeds of the manufactured article. This system has suffered greatly owing to the lack, in many countries, of sufficient legal protection for the exporter throughout the various stages of importation, manufacture, re-exportation and sale. The Conference would suggest that the Council be recommended to draw the attention of the different Governments to this question, and to summon an advisory body of legal experts and business men to specify the legislative action which it would be desirable to take in order to attain the desired object in each of the countries concerned.

## XII.

Apart from the above-mentioned proposals which the Conference recommends the League of Nations to adopt, and if possible to apply in practice, the Conference believes that the activities of the League might usefully be directed towards promoting certain reforms, and collecting the relevant information required to facilitate credit operations. In this connection the Conference considers it will draw attention to the advantages of making progress under each of the following heads:

- (1) Unification of the laws relating to bills of exchange and bills of lading;
- (2) The reciprocal treatment of the branches of foreign banks in different countries;
- (3) The publication of financial information in a clear, comparative form;
- (4) The examination of claims by the holders of bonds the interest on which is in arrear;
- (5) An international understanding on the subject of lost, stolen or destroyed securities;
- (6) The establishment of an international clearing house;
- (7) An international understanding which, while ensuring the due payment by everyone of his full share of taxation, would avoid the imposition of double taxation which is at present an obstacle to the placing of investments abroad.

## XIII.

During the course of its deliberations the Conference could not fail to be impressed by the fact that all, or almost all, of the many proposals submitted for its consideration require at some stage the active intervention of the League of Nations. The Conference is unanimously in sympathy with this tendency, and believes that it is desirable to extend to the problems of finance that international co-operation which the League of Nations has inaugurated, and which it is attempting to promote in order to improve the general situation and maintain the peace of the world.

## Annex.

1. In order that impoverished Nations, which under present circumstances are unable to obtain accommodation on reasonable terms in the open market, may be able to command the confidence necessary to attract funds for the financing of their essential imports, an international commission shall be constituted under the auspices of the League of Nations.
2. The commission shall consist of bankers and business men of international repute, appointed by the Council of the League of Nations.
3. The commission shall have the power to appoint sub-commissions and to devolve upon them the exercise of its authority in participating countries or in groups of participating countries.
4. The Governments of countries desiring to participate shall notify the commission what specific assets they are prepared to assign as security for commercial credits to be granted by the nationals of exporting countries.
5. The commission, after examination of these assets, shall of its own authority determine the gold value of the credits which it would approve against the security of these assets.
6. The participating Government shall then be authorized to prepare bonds to the gold value approved by the commission, each in one specific currency to be determined on the issue of the bond.
7. The date of maturity and the rate of interest to be borne by these bonds shall be determined by the participating Government in agreement with the commission.
8. The service of these bonds shall be secured out of the revenue of the assigned assets.
9. The assigned assets shall in the first instance be administered by the participating Government or by the international commission as that commission may in each case determine.
10. The commission shall at any time have the right of making direct representations to the Council of the League of Nations as to the desirability of transferring the administration of the assigned assets either from the commission to the participating Government or from the participating Government to the commission.
11. The decision of the Council of the League of Nations on this question shall be binding.
12. After the preparation of these bonds the participating Government shall have the right to loan the bonds to its own nationals, for use by them as collateral security for importations.
13. The bonds shall be made out in such currencies and in such denominations as are applicable to the particular transaction in respect of which they are issued.
14. The participating Government shall be free to take or not to take security for the loan of these bonds from the nationals to whom they are lent.
15. The maturity and the rate of interest on the loan of the bonds shall be fixed by agreement between the participating Government and the borrower of the bonds; they need not be the same as the maturity and the rate of interest of the bonds themselves.
16. When making application to his Government for a loan of these bonds, the importer must furnish proof that he has previously obtained from the international commission express permission to enter into the transaction for which the bonds are to be given as collateral.
17. Each bond, before it is handed over by the participating Government to the importer, shall be countersigned by the commission in proof of registration.
18. Having obtained the consent of the commission and received from them the countersigned bonds, the importer will pledge these bonds to the exporter in a foreign country for the period of the transaction.
19. The exporter will return to him on their due dates the coupons of the pledged bonds, and the bonds themselves on the completion of the transaction.
20. On receipt of the coupons and the bonds respectively, the importer will return them to his Government.
21. Bonds returned to the participating Government shall be cancelled and may subsequently be replaced by other bonds, either in the same or in a different currency, up to an equivalent amount.
22. The exporter, or if he has pledged the bonds, the institution with which he has repledged them acting on his behalf, would be free, in the event of the importer not fulfilling the terms of his contract, to hold until maturity the bonds given as collateral by the importer, or to sell them in accordance with the custom in his country in case of default.
23. In the second alternative an option of repurchasing the bonds direct must first be given for a short period to the Government which issued them.
24. If a sale is resorted to and results in a surplus beyond what is necessary to cover the claims of the exporter upon the importer, the exporter shall be held accountable for that surplus to the Government which issues the bonds.
25. The revenues from the assigned assets shall be applied as follows to the service of the bonds.
26. Out of these revenues, the commission or the participating Government, as the case may be, shall purchase foreign currencies sufficient to meet at their due date the coupons on all bonds any time outstanding in the different foreign currencies.
27. In addition they shall establish abroad in the appropriate currencies a sinking fund calculated to redeem at maturity 10% of the bonds outstanding in each of the different countries.
28. Further, in addition to the amounts provided for payment of coupons and for the endowment of the sinking fund, they shall establish out of the assigned revenues a special reserve in one or more foreign currencies for the redemption of bonds sold in accordance with par. 22.
29. The amount to be set aside for the special reserve shall in each case be determined by the commission.
30. Any surplus remaining at the end of each year after the provision of these services shall be at the free disposal of the participating Government.
31. A participating Government shall have the right to offer its own bonds as collateral for credits obtained for the purpose of importations on Government account. The previous assent of the commission will in these cases also be required for the particular importations desired by the participating Government.
32. If a participating Government which has been in control of its assigned revenues should fail to fulfil its obligations, the exporter concerned will notify the commission and the commission will apply to the Council of the League of Nations for the transfer of the management of the assigned revenues to the commission.

33. The consent of the commission is necessary whenever bonds secured on the assigned assets are given as collateral and shall as a rule be accorded only for the import of raw materials and primary necessities.

34. The commission may, however, at its discretion, sanction in advance the importation of specified quantities of such goods.

35. Even in the case of imports under such a general sanction a notification of the particular transaction must be registered with the commission.

36. The assent of the commission must also be obtained in every case to the term of the credit which it is proposed to open.

### BANKERS AT INFORMAL MEETING FIND SITUATION "FUNDAMENTALLY SOUND."

A statement to the effect that it was agreed by local bankers that "the banking situation is fundamentally sound" was made by one of the bankers in attendance at an informal meeting held on Tuesday at the offices of J. P. Morgan & Co. The discussion of the financial situation came up informally as an aftermath of the regular monthly meeting of the directors of the Foreign Finance Corporation which had brought the bankers together. No formal statement was issued respecting the views exchanged, the only information imparted being by one of the bankers present, who, in a statement to reporters, said:

After the conclusion of the routine meeting of the directors of the Foreign Finance Corporation the bankers remained for an informal conference, during which views as to the banking and financial situation were exchanged. Each one was asked whether he knew of any "sore" spot in the situation, big or little. The replies were unanimously "no." Their replies did not mean any cessation of the continuation of the processes of commodity liquidation or any check in the orderly processes of deflation. The bankers agreed that the banking situation is fundamentally sound. The consensus of opinion was that money rates were going to work easier.

The bankers who took part in the exchange of views were: Thomas W. Lamont, Thomas Cochran and Dwight W. Morrow of J. P. Morgan & Co.; Albert H. Wiggin, Chairman of the board of the Chase National Bank; James A. Stillman, President of the National City Bank; Seward Prosser, President of the Bankers Trust Co.; Charles H. Sabin, President of the Guaranty Trust Co.; George F. Baker Jr., Vice-President of the First National Bank, and Gates W. McGarrah, President of the Mechanics & Metals National Bank.

### FAILURE OF PLANS FOR CUBAN LOAN—PROPOSED EXTENSION OF MORATORIUM.

Announcement that the plans for the proposed loan to Cuba had failed was made by the State Department at Washington on Nov. 17. The Washington advices said:

Action by the Cuban Congress was necessary to complete negotiations for extension of \$15,000,000 and President Menocal is said to have felt he could not call the Legislature into session for this loan. The State Department did not indicate whether negotiations would be resumed.

Several conferences in the matter were held in this city this week; on Tuesday following a meeting at the Mechanics & Metals National Bank it was stated that an extension of the Cuban moratorium for thirty to sixty days would be recommended by local banking institutions having interests in Cuba. The "Journal of Commerce" in reporting this said:

The conference which dealt primarily with the development of cooperation between these banks in handling business under the moratorium between themselves or their Cuban correspondents, agreed that raising of the moratorium upon Dec. 1 as scheduled would have disastrous consequences and advised that the privilege of withdrawing a further 5 or 10% be accorded depositors following the extension. The 10% withdrawal privilege under the existing moratorium has been quite generally exercised.

Action by the local banks followed closely upon news that the Cuban banks had agreed upon a program for extension of the moratorium, and it is felt to be almost certain that the Cuban Government will accede to the demand.

The conference yesterday constituted the initial step looking toward joint action by the banks here in meeting the needs of the Cuban situation. Some consideration was given in the arrangement of bank credits by a group, but this matter will not come up for decision until today (Nov. 17) when another conference, regarded as the most important yet held, is scheduled. There is every evidence that bankers generally recognize that an alternative to the flotation of a Cuban Government loan must be found, but nothing has developed to date definitely forecasting the character of aid to be rendered.

The banking institutions represented at yesterday's meeting were the American Foreign Banking Corporation, the Irving National Bank, the Equitable Trust Company, the Royal Bank of Canada, the National Bank Commerce, the Mercantile Bank of the Americas, the National City Bank and the Mechanics & Metals National Bank.

As to Wednesday's (the 17th) conference the same paper said:

Failure to establish a community of interest, with a suggestion that incompatibility of temperament may also have played a part, yesterday led to the abandonment of the plans that had been initiated for group action by New York banks designed to aid Cuba successfully to weather the current financial crisis. The situation as it stood last night showed the following results of the discussions that have been held and the efforts that have been put forth in Cuba's behalf:

The proposal for the flotation here of a Cuban Government loan is dead and the reopening of negotiations at a later date is uncertain. Washington dispatches, confirming what has been recognized in this city for some time, reported receipt of advices from President Menocal that legislative approval would be requisite to such a loan and that he did not feel he could summon Congress at this time.

The interests of local banks in the Cuban situation are so varied and diversified that the effort to arrive at a basis for common action has been given up. The breaking down of negotiations and conferences that have been in progress for almost a week means that the banks will follow a

"go-as-you-please" policy, with each institution concerned only to the extent of its own interest.

#### "Dissolving" Conferences.

In certain banking quarters a rather indefinite hope still persists that in spite of the failure of what have been regarded as the two most practicable solutions of the difficulty, something more adequate to the needs of the situation than the independent action of independent banks will eventualize.

Once more the "important" meeting of bankers, which was to solve the problem, did not occur. Before any general conference of those interests could be held, preliminary conversations between the various banking interests involved demonstrated that the organization of a group for extending bank credits to Cuba could not be effected. Interest of some of the banks toward the scheme was at best lukewarm, while some of those institutions, which would gladly have participated in handling a securities flotation; because of the profit to them, showed that from their standpoint participation in such a plan as that to come before the conference was "another thing again." As one banker interested explained it, what occurred yesterday was a series of dissolving conferences.

#### Transfer of Loans.

Previous to the word that the plans had definitely fallen through the report was current that arrangements were being made for shifting the loans on the surplus from the old crop, estimated at from 250,000 to 300,000 tons, from the Cuban banks to the banks here, after a scaling down had been accomplished. This transfer, together with an advance of from \$10,000,000 to \$20,000,000 on the new crop, would have given the Cuban banks something between \$40,000,000 and \$50,000,000 funds. The impracticability of such a scheme was demonstrated in subsequent conferences, where it was pointed out that the loans were so scattered as to be impossible of grouping and that the condition of the sugar collateral for such advances was so varied as to make even a close approximate estimate of its value for banking purposes out of the question.

The promise is held out, however, that there may be some new developments in the Cuban situation before long, and the abandonment of the plans brought forward to date is not believed to imply that no further discussion of ways and means of aiding Cuba will occur.

On Nov. 16, it was stated that President Marimon of the Banco Espanol of Cuba has requested President Menocal of Cuba to extend the moratorium there, which is due to expire on Dec. 1 next.

From the New York "Evening Post" of Nov. 16 we take the following relative to the proposals for the extension of the moratorium:

American exporters and bankers with Latin-American connections are greatly interested in a message which was received from Havana this afternoon concerning the recommendation which all the Cuban banks have joined in making to the Cuban Government with regard to an extension of the moratorium. It is generally believed in Havana that the Cuban Government will adopt the recommendation. The banks recommend that drafts and promissory notes shall be extended in accordance with the following arrangement:

Those due before Oct. 11, no further moratorium.

Those due between Oct. 11 and Dec. 1 an extension of ninety days from the due date.

Those due in December, sixty days' extension.

Those due in January, thirty days' extension.

The banks further recommend that the repayment of bank deposits be left to the control of the Government with the suggestion that regular monthly payments be made up to and including April.

### CUBAN SITUATION AS VIEWED BY E. W. STETSON OF THE GUARANTY TRUST COMPANY.

A statement on the Cuban situation by Vice-President E. W. Stetson of the Guaranty Trust Company of New York who with Vice-President E. A. Potter Jr. has just returned from a brief inspection of the banking and business situation in Cuba on behalf of their institution, was made as follows by Mr. Stetson on Nov. 15:

The Cuban situation is a very mixed one, for which there is no ready made solution. There are three obvious courses which might be followed in order to bring relief.

First. The flotation of a Cuban Government loan, the proceeds of which should be used primarily in supporting the sugar industry.

Second. The extension of a banking credit in some form to the Cuban banks; and

Third. A continuation of the present moratorium in a modified form until perhaps Feb. 1, when the present crop will have been prepared for the market.

It must be borne in mind that the foreign banking interest in Cuba, which is the predominant one, is on a perfectly sound basis and able to meet its own problems. Furthermore, the large American interests in Cuba are also meeting their obligations, so the necessity for relief is confined to local enterprises which lack foreign support.

This year's sugar crop will be one of the largest in the history of the island, and if the difficult period of credit strain can be passed without serious reaction, prosperous conditions in Cuba may again be expected.

The rich productivity of the island has, of course, not been affected. The problem presented is purely a banking problem, which can only be worked out in some manner along banking lines. Negotiations to that end are still in progress, but so far no general agreement or decision has been reached.

### CHARLES H. SABIN SAYS RETAILERS MUST ADJUST PRICES.

Commenting upon the present condition of the commodity and security markets, Charles H. Sabin, President of the Guaranty Trust Company of New York, states that "there is nothing mysterious or unexpected" in the developments in either case, in having been certain "that there must be a liquidation of commodities, securities and labor before this country could fully recover from the effects of the war and be restored to anything like a normal business basis." Mr. Sabin's statement, which was prepared for the Guaranty

Trust Company's publication, the Guaranty News, and was made public Nov. 17 further says:

It was inevitable that the processes of readjustment should be painful in many respects and in many instances, but that they were and are inevitable was a matter of common knowledge among all who seek to study these problems apart from immediate self-interest. The regrettable thing is that, as commodity and security prices reached points far above their real value in the boom period, so they are today falling to points far below their real value. Necessary liquidation is proceeding after the manner anticipated, on the whole, but there are yet several steps to be taken.

Perhaps the most important of these is for retail merchants to realize that they too must meet the inevitable economic trend and adjust their prices to meet the new conditions. Only in that manner can the situation be stabilized and frozen credits thawed out. I know this is not a pleasant message, but I am firmly convinced that the sooner such a policy is pursued, the less costly and painful it will be to all concerned. The process of deflation must include all the elements in the body economic sooner or later and there can be no escape from the inexorable law which directs it. Dodging the facts or attempting to postpone the inevitable will not bring immunity to anyone whether his interest lie in production or distribution, capital or labor.

The unfortunate effect in such a situation is always that many innocent parties are made to suffer through ignorance and misunderstandings and also through the spread of false and malicious rumors which such conditions always inspire, with a resulting loss of confidence and panic sales.

There is so much in the present situation to inspire confidence and hope for the future that it is little short of criminal for any one to paint the picture so blackly, through either ignorance or intent, that these vital facts are obscured. To cite a few pertinent facts: This country will harvest this year one of the largest crops in its history; its transportation congestion has been relieved and its railroad system is for the first time in a decade on a sound financial and operating basis; we have passed through a national election and assured four years of sane administration of public affairs; our banking system has withstood the greatest credit strain in its history and is on a sound and workable basis; the accumulated surplus of five years of splendid prosperity is stored in many ways for our continued use; the markets of the world demand our products and a great mercantile marine is prepared to transport them; this country has not been over-built or over-extended in any of its underlying activities, and faces no program of readjustment along these lines such as usually precipitates panic conditions. We are in the soundest financial, industrial and political condition of any important nation in the world.

These are the simple fundamental facts of our business situation, and to consider the present reaction as anything but a temporary setback from the destruction, inflation, extravagance and unsound economic conditions precipitated by the war is simply not to reckon with the truth. It remains true today as it has since this country was first settled, that "any man who sells the United States of America 'short' is in the long run certain to lose," and, furthermore, any man who seeks to profit by the misfortunes of others in the circulation of misstatements or false rumors, hoping to precipitate further reactions, should be branded as a public enemy.

This is a time for clear thinking and courageous acting and in the proportion that such factors are brought to bear will rewards follow when this spell of reaction has run its course.

#### J. H. TREGOE, OF CREDIT MEN'S ASSOCIATION, DECLARES RETAILERS ARE RESPONSIBLE FOR INDUSTRIAL ILLS.

Accusing the retailers of being stumbling blocks in the wheels of business progress, J. H. Tregoe, Secretary-Treasurer, National Association of Credit Men, addressing 1,300 diners at the dinner given by the local association to delegates from up-State organizations, at the Hotel Astor on Nov. 18, declared that the present period of depression could have been avoided if those now suffering from "industrial illness" had kept their affairs in a healthy condition. Mr. Tregoe said:

Manufacturers and jobbers have taken their losses like real men recently but many retailers to-day are blocking business progress because they are unwilling to take a temporary loss.

The days of large profits are over. We must work to keep the wheels of our enterprises turning. Do not say that business is rotten. It is sick. Business must go to bed to recuperate.

The "strike" of the buying public should now be brought to a conclusion. Buy what you need, not extravagantly, but reasonably. That will keep business going.

To-day we face a hard winter. According to present indications, there will be much unemployment. Don't fear it, but play safe. Try to keep your employees, for unemployment is the worst menace the nation can face. Pay good wages, but have a low labor cost which you can get by efficient production.

Last spring deflation of prices began. If that had been allowed to continue gradually, without interference, we wouldn't be in the bad situation we are in to-day, when prices have dropped lower than they should. Had it not been for frenzied cut-rate sales, that deflation would have been about over now, and we would be better off.

By the first of the year deflation in currency will begin. It will be six months before we are on solid ground and can go ahead with housing and railway construction, paramount requisites to normal conditions.

The trouble with the world after the war comes from the failure to replace the huge destruction of wealth during the war. Two hundred billions of dollars represents the cost of the World War. Instead of restoring this destroyed wealth, the countries of the world began to use credit for capital. Our country was no exception. Right here a pyramid of credit resting upon an insecure foundation was built. When the buying power of the United States reached \$300 a person the whole structure began to teeter and panic frowned in the future as the penalty for the orgy of spending, the Dance of Industrial Death.

The Federal Reserve Board saved the country at a critical moment by beginning the process of deflation. But the gross stupidity of the cut price sales and the activities of the Department of Justice interfered with this orderly and slow-moving process and caused the buying public to go on strike. Prices are now going lower than they should and industry and labor will suffer.

The remedy is now in operation. Higher discount rates, the widespread cutting of credit and then currency deflation will put the business of the country on a sound basis. But first the strike on the part of the buying public must be settled, for the cancellation of orders during the summer has paralyzed certain branches of industry and ruin faces others.

#### CONDITION OF PENNSYLVANIA STATE BANKING INSTITUTIONS.

The following comparative statement showing the condition of Pennsylvania State banks, trust companies, &c., as of Sept. 23 1919 and Sept. 30 1920, prepared by Jno. S. Fisher, State Commissioner of Banking, under date of Nov. 8, has been furnished us:

	Sept. 23 1919.	Sept. 30 1920
<b>Assets—</b>		
State banks.....	\$326,881,759 68	\$370,512,826 11
Trust companies.....	1,342,772,128 37	1,488,686,057 86
Savings banks.....	311,195,909 50	319,025,865 56
<b>Totals.....</b>	<b>\$1,980,849,797 55</b>	<b>\$2,178,224,749 53</b>
<b>Trust Funds—</b>		
State banks.....	\$9,801,276 03	\$11,676,485 45
Trust companies.....	1,553,143,501 26	1,687,999,195 76
National banks.....	692,614 67	6,889,095 10
<b>Totals.....</b>	<b>\$1,563,637,391 96</b>	<b>\$1,706,564,776 31</b>
<b>Number of Depositors—</b>		
State banks.....	792,808	892,338
Trust companies.....	1,701,382	1,941,173
Savings banks.....	543,691	546,551
<b>Totals.....</b>	<b>3,037,881</b>	<b>3,380,062</b>
<b>Number of Institutions—</b>		
State banks.....	236	248
Trust companies.....	318	338
Savings banks.....	10	10
National banks.....	10	3
<b>Totals.....</b>	<b>574</b>	<b>634</b>

#### REDUCTION IN NATIONAL BANK RESOURCES ON SEPT. 8 AS COMPARED WITH JUNE 30.

In announcing on Nov. 17 that the resources of all the national banks on Sept. 8 1920 reached \$21,885,480,000, Comptroller of the Currency John Skelton Williams reports that this represents a reduction since June 30 1920 of \$311,257,000. The deposits in the period indicated suffered a loss of \$403,465,000, the total on Sept. 8 1920 having been \$16,751,956,000; while outside of New York City the deposits in the national banks increased from June 30 to Sept. 8 to the extent of \$82,697,000, there was a reduction in New York City of \$486,162,000. The Comptroller also points out that there has been an increase in bills payable and rediscounts since June 30 1920 of \$93,572,000, and that cash on hand and balances with Federal Reserve banks, at \$2,195,043,000 on Sept. 8, increased since Sept. 12 1919 \$150,630,000. The Comptroller states that the compilation of reports from all national banks of the country as of Sept. 8 1920 shows:

In loans and discounts (exclusive of rediscounts) there was an expansion between Sept. 12 1919 and Sept. 8 1920 of.....	\$1,330,300,000
and the increase in loans and discounts as compared with June 30 1920 was.....	18,662,000
The total deposits of the national banks on Sept. 8 1920 were.....	16,751,956,000
which was an increase over Sept. 12 1919 of.....	70,349,000
but an actual reduction as compared with June 30 1920 of.....	403,465,000
Between Sept. 12 1919 and Sept. 8 1920 the increase in loans and discounts (exclusive of rediscounts) exceeded the increase in deposits by.....	1,259,951,000
Between June 30 1920 and Sept. 8 1920 there was an actual net increase in deposits in all national banks of the country outside of New York City of.....	82,697,000
but a reduction in the deposits of national banks in New York City for the same period of.....	486,162,000
which made the net reduction for the whole country.....	403,465,000

The national banks in 33 of the Reserve and Central Reserve cities between June 30 1920 and Sept. 8 1920 show a reduction in deposits, and 33 cities show an increase. Among the national banks of the country outside of the Reserve and Central Reserve cities, 22 States showed a reduction and 26 States showed an increase. The States showing the largest increase in deposits in country banks were Pennsylvania, 40 million; New York, 23 million; New Jersey, 14 million; West Virginia, 13 million; Ohio, 11 million; California, 10 million.

The States whose country banks showed the largest reductions were Minnesota and Connecticut, 8 million each; Iowa, 6 million; Oklahoma and Texas, 5 million each.

The Reserve cities whose national banks showed the largest increases in deposits between June 30 1920 and Sept. 8 1920 were Pittsburgh, 24 million; Kansas City, Mo., 8 million; Cincinnati, 6 million; Louisville and Minneapolis, 5 million each.

The Reserve cities showing the largest reductions were New York, 486 million; Boston, 27 million; San Francisco, 18 million; Philadelphia, 14 million; Detroit, New Orleans and Dallas, 4 million each.

Bills payable and rediscounts on Sept. 8 1920 amounted to.....\$2,299,640,000 being an increase since Sept. 12 1919 of.....794,124,000 but an increase since June 30 1920 of only.....93,572,000

United States Government securities on Sept. 8 1920 amounted to.....2,175,019,000

This represents a reduction as compared with Sept. 12 1919 of.....1,121,574,000 and a reduction as compared with June 30 1920 of.....94,556,000

The reduction in the holdings of Government securities was therefore about \$209,000,000 more than the increase in loans and discounts since the call of Sept. 12 1919.

Of the United States Government bonds held.....\$711,075,000 were to secure circulation. Of the balance, about.....1,000,000,000 were Liberty bonds and Victory notes and the remainder principally certificates of indebtedness.

"Other bonds, securities, &c.," held amounted on Sept. 8 1920 to.....\$1,805,579,000

a reduction of \$1,016,000 as compared with Sept. 12 1919, and an increase since June 30 1920 of \$3,383,000.	
The amount due from banks and bankers Sept. 8 1920 was	3,147,720,000
a reduction of.....	165,158,000
since Sept. 12 1919, but an increase over June 30 1920 of.....	26,519,000
The amount due by national banks to other banks and bankers (including certified checks and cashiers' checks outstanding) on Sept. 8 1920 amounted to.....	3,102,569,000
This was a reduction since Sept. 12 1919 of.....	387,568,000
and a reduction as compared with June 30 1920 of.....	171,739,000
Capital, surplus and profits Sept. 8 1920 were.....	2,704,338,000
an increase over Sept. 12 1919 of.....	265,582,000
and an increase compared with June 30 1920 of.....	32,263,000
Circulation Sept. 8 1920 was.....	693,270,000
an increase of.....	11,681,000
over Sept. 12 1919 and an increase over June 30 1920 of.....	5,092,000
The proportion of loans to deposits on Sept. 8 1920 was 74.11%, as compared with 66.45% on Sept. 12 1919 and with 72.26% on June 30 1920.	
The resources of all national banks on Sept. 8 1920 amounted to.....	\$21,885,480,000
which represents an increase over Sept. 12 1919 of.....	270,064,000
and a reduction as compared with June 30 1920 of.....	311,257,000
The cash on hand, plus reserve with Federal Reserve banks, including also items for collection, amounted to.....	2,195,043,000
an increase over June 30 1920 of.....	17,350,000

**BANKS IN NORTH CAROLINA ON PAR LIST.**

The Federal Reserve Bank of New York announced this week that all the banks in the State of North Carolina are now on the par list, effective Nov. 15. The Reserve Bank's announcement says:

This means that checks drawn on all banking institutions in forty-one State of the Union can now be collected at par through the Federal Reserve Banks. In other words, 28,126 of the nation's 30,286 banking institutions, or nearly 93% of the whole, are on the list. The remaining 7% are situated in Alabama, Florida, Georgia, Louisiana, Mississippi, South Carolina and Tennessee in the Atlanta Richmond and St. Louis districts.

**STATE INSTITUTIONS ADMITTED TO FEDERAL RESERVE SYSTEM.**

The Federal Reserve Board at Washington announces the following list of institutions which were admitted to the Federal Reserve System in the week ending Nov. 12 1920:

District No.	Capital.	Surplus.	Resources.
District No. 4—			Total
The Adena Commercial & Savings Bank,			
Adena, Ohio.....	\$80,000		\$108,553
District No. 7—			
Magnolia Savings Bank, Magnolia, Iowa....	25,000	10,000	320,837
District No. 12—			
Commercial Bank of Turlock, Turlock, Calif..	75,000	35,000	1,111,725

**CHANGES IN FEDERAL RESERVE ACT TO BE CONSIDERED AT COMING SESSION.**

A statement in which he indicated contemplated changes in the Federal Reserve Act which would be considered at the coming session of Congress was made on Nov. 15 by Representative McFadden, of Pennsylvania, Chairman of the House Committee on Banking and Currency, the question as to par clearance and the disposition of the earnings of the Federal Reserve banks being among the matters which he said would be taken up. Representative McFadden's statement appeared as follows in the New York "Commercial" of Nov. 16:

There is plenty of work ahead of the House Committee on Banking and Currency to keep the members of the committee busy during the short session. Since the last session of Congress closed the Federal Reserve System has come in for its share of criticism and the system itself is undergoing its first real test since its enactment. During the last campaign many statements were made to the effect that when the Republicans came into power they would entirely repeal the Federal Reserve Act. This is an unfounded statement, entirely untrue.

The causes of criticism which have been so prominent have been largely due to the administration of the law. The people are just beginning to realize the great power that is contained in the various sections of this law, the enforcement of which affects not only banking credits, but the power to control all industries and the power to regulate prices of all commodities, with its ultimate effect upon wages.

To be specific as to possible changes, there are certain amendments to the Act which will probably have some consideration early in the coming session. The question of par collections, the differences between the State banks and trust companies and the Federal Reserve System, and giving the Federal Reserve banks more of the duties and responsibilities that are now a part of the office of the Comptroller of the Currency, including the right to pass upon the granting of charters for State banks who desire to come into the Federal Reserve System. The question of the disposition of the enormous earnings of the Federal Reserve System; the question of a building to house the home office of the Federal Reserve Bank in Washington; the question of the repeal of some of the rediscount privileges that were given to the System, based on Government securities as a war emergency, and the retirement of the vast amount of inflation, as evidenced by the Federal Reserve notes, will have consideration.

There is also a growing feeling that the size of the Federal Reserve Board should be increased and that the member banks should have representation on the Board.

There is also pressing upon the committee the subject of rural credits. Several bills are pending in the committee covering this subject, and the great need of the farmers of the country, in the West and South, which have been so prominent and dominant during the past season, due somewhat to the fact that the constitutionality of the present Farm Loan Act is being questioned, and is now awaiting the decision of the United States Supreme Court. This system, therefore, has not been in active operation during the past season. So there is plenty of work ahead on these important problems for the members of this important committee during the present short session.

**COMPTROLLER OF CURRENCY WILLIAMS EXTENDS TIME FOR LOANS BY NATIONAL BANKS SECURED BY WAR PAPER.**

The Comptroller of the Currency announced on Nov. 15 the extension of the time within which National banks may purchase or discount commercial paper secured by Liberty bonds, Victory notes or Certificates of Indebtedness in excess of 10% of capital and surplus. The date is extended from Dec. 31 1920 to June 30 1921. The Comptroller's statement said:

Until June 30 1921 any National bank may purchase or discount the note or notes of a person, firm, company or corporation maturing in not more than six months from the date of such purchase or discount in an amount in excess of 10% of the aggregate amount of the capital stock actually paid in and unimpaired and the unimpaired surplus fund of such bank, provided any such note or notes shall be directly secured by at least 105% of the United States bonds or certificates of indebtedness of the United States or Victory Liberty loan notes issued since April 24 1917.

That is to say, there must be pledged as security for each \$100 so loaned at least \$105 face value of Liberty bonds, certificates of indebtedness or notes.

**SUBSCRIPTIONS TO TREASURY CERTIFICATES OF INDEBTEDNESS SERIES D 1921**

Treasury Certificates of Indebtedness, Series D 1921, offered Nov. 7, were oversubscribed, the subscriptions having amounted to \$292,696,500; the amount allotted was \$232,124,000. The offering was for \$200,000,000 or thereabouts. The certificates bear 5 3/4% interest. They are dated Nov. 15 1920 and will mature May 16 1921. The offering was referred to in our issue of Saturday last, page 1905. The subscriptions were closed at the close of business on Monday Nov. 15. The subscriptions allotted were divided among the several Federal Reserve districts (which are ranked in the order of the percentage of their subscriptions to their quota), as follows:

F. R. District—	Received.	Allotted.
New York.....	\$106,896,500	\$83,515,500
Cleveland.....	51,157,000	31,350,000
Philadelphia.....	26,336,500	19,006,500
San Francisco.....	22,750,000	17,605,000
St. Louis.....	11,935,500	9,576,500
Boston.....	21,143,000	18,851,000
Richmond.....	7,365,000	7,106,500
Chicago.....	27,264,500	27,264,500
Kansas City.....	7,118,000	7,118,000
Dallas.....	3,492,000	3,492,000
Minneapolis.....	4,875,000	4,875,000
Atlanta.....	2,363,500	2,363,500
Total.....	\$292,696,500	\$232,124,000

**PAYMENTS TO SECOND LIBERTY LOAN SUBSCRIBERS IN NEW YORK FEDERAL RESERVE DISTRICT.**

Second Liberty Loan subscribers in the Federal Reserve District of New York received about thirty million dollars as interest due on the bonds, in the distribution of the interest which began on Nov. 15. The Government Loan organization in an announcement on that day said:

Originally there were 2,259,151 subscribers to the Second Liberty Loan in the Second Federal Reserve District, who purchased \$1,550,453,500 worth of bonds. Based on the original subscriptions, Uncle Sam would have distributed \$31,009,070, which is 4% on the amount of bonds purchased. But a good many of the original 4% bonds have since been converted into securities paying 4 1/4%, while others have sold their bonds outside of this Reserve District.

The number of coupons presented for payment on the last interest date shows that a good many of them were left uncashed. While failure of bond owners to cash their coupons is, in a way, beneficial to the Government, inasmuch as it leaves the money in its hands at no cost, yet the Treasury Department desires to have each bondholder profit from his money to the fullest possible extent.

Large investors in Liberty Bonds have little need of this advice to clip their coupons, cash them and reinvest their interest money. They are cautious investors and take advantage of the opportunity to make their money earn every cent possible, and, no doubt, will put their interest money on Liberty Bonds at work to earn an attractive interest for them. It is to the small investor, not accustomed to cashing bond coupons, that the Government is sending out this reminder in their own behalf.

The Government Loan Organization, therefore, advises all holders of Second Liberty Bonds who will take part in the collection of interest money, that they present the coupons falling due Nov. 15 on that day or at any other time after that date, cash them and invest the money thus collected to the mutual advantage of both themselves and the Government in United States Savings securities, such as Government Savings Stamps or Treasury Savings Certificates. Holders of these securities receive an attractive interest. They can always receive their principal plus the accumulated interest on the securities as they increase in value each month they are held.

Liberty Bond coupons will be accepted at post offices and banks as direct payments for Government Savings securities in lieu of currency.

**SURVEY OF INVESTMENT MARKET BY RUDOLPH GUENTHER-RUSSELL LAW, INC.**

A survey of the investment potentialities of the States of New York, Massachusetts, Connecticut and Pennsylvania has been made by Rudolph Guenther-Russell Law, Inc., specialists in financial advertising. The facts, presented in book form, are designed to aid the dealer in securities by

indicating the security-buying power of the people in the States of New York, Massachusetts, Connecticut and Pennsylvania. The firm states:

Although representing only 23% of the population of the United States, the people of these four States bought 55% of all the Liberty bonds sold during the war, the survey shows. Their purchases totaled \$11,453,770.050, equal to \$466 per capita, as compared with subscriptions totaling \$200 per capita for the entire country.

Individual income tax statistics as of 1917, the latest figures available, show that 1,037,843 persons, or 30% of all those reporting returns, lived in the four States surveyed. These people reported individual incomes aggregating \$5,091,535,167 and paid income taxes totaling \$381,366,861, approximately 57% of the total individual income taxes paid that year.

Of the 11,379,553 savings bank depositors in the United States, 7,294,034, or 64%, live in the States of New York, Massachusetts, Connecticut and Pennsylvania. The average for each depositor is \$497.36, as compared with \$480.83 for each depositor in the United States as a whole.

Of the 331,783 persons in the United States who reported investments as their principal source of income, 106,742, or 32%, live in the four States surveyed. Their income from investments totaled \$1,310,841,030, or 46% of the total for the country for this class.

The prosperity of corporations located in these States is indicated by income statistics which reveal the fact that, although the number of corporations totals 85,753, or only 24% of all the corporations in the country, yet they paid in corporation taxes in 1917 \$964,333,728, or 45% of all the corporate income taxes paid.

Partnership returns for 1917 show that partnerships in New York, Connecticut, Massachusetts and Pennsylvania paid \$64,084,731 in excess profits taxes, or 62% of the total partnership taxes paid that year.

### PRESIDENT WILSON'S THANKSGIVING PROCLAMATION.

In his proclamation, fixing next Thursday, Nov. 25, as the day for Thanksgiving and prayer, President Wilson reminds the people of the Nation that they have abundant cause for thanksgiving. The lesions of the war, he says "are rapidly healing" and "the great army of free men . . . has resumed the useful pursuits of peace as simply and as promptly as it rushed to arms." "In plenty, security and peace," the President observes "our virtuous and self-reliant people face the future, its duties and its opportunities." The following is the proclamation, which was issued Nov. 12:

The season approaches when it behooves us to turn from the distractions and preoccupations of our daily life, that we may contemplate the mercies which have been vouchsafed to us and render heartfelt and unfeigned thanks unto God for His manifold goodness.

This is an old observance of the American people, deeply imbedded in our thought and habit. The burdens and the stresses of life have their own insistence.

We have abundant cause for thanksgiving. The lesions of the war are rapidly healing. The great army of free men, which America sent to the defense of liberty, returning to the grateful embrace of the Nation, has resumed the useful pursuits of peace as simply and as promptly as it rushed to arms in obedience to the country's call. The equal justice of our laws has received steady vindication in the support of a law-abiding people against various and sinister attacks, which have reflected only the baser agitations of war, now happily passing.

In plenty, security and peace, our virtuous and self-reliant people face the truth, its duties and its opportunities. May we have vision to discern our duties, the strength, both of hand and resolve, to discharge them, and the soundness of heart to realize that the truest opportunities are those of service.

In a spirit, then, of devotion and stewardship, we should give thanks in our hearts and dedicate ourselves to the service of God's merciful and loving purposes to His children.

Therefore, I, Woodrow Wilson, President of the United States of America, do hereby designate Thursday, the 25th day of November, next as a day of thanksgiving and prayer, and I call upon my countrymen to cease from their ordinary tasks and avocations upon that day, giving it up to the remembrance of God and His blessings and their dutiful and grateful acknowledgment.

### WILLIAM H. BARR ON IMPORTANCE OF OPEN SHOP DEVELOPMENT.

According to William H. Barr, President of the National Founders' Association, "no more important question confronts us today than the increasing development of the open shop movement." This statement was made by Mr. Barr at the annual meeting of the Association at the Hotel Astor, in this city on Nov. 17. The aggressions of union labor during the past four years especially he said, "have been such that the great majority of the people are beginning to resent the coercive efforts of this small, destructive minority." No clearer indication of the possibilities of the union domination which creates this public conviction" he continued "could be had than the recent disclosures concerning the opinion of certain unions in the building trades of New York City, which have made it impossible to provide adequate and economical housing for the people of that city, when it is understood that this menacing condition could exist only under the closed shop; is it any wonder," he added, "that the people are now demanding the open shop form of employment." Recently said Mr. Barr, "we have seen reference in the press to a statement apparently issued with the approval of the American Federation of Labor, in which it was stated that ways and means were being considered to provide a fund totalling millions of dollars to be used for the purpose of definitely opposing an open shop movement." As to this he said:

Such an announcement indicates beyond question that the officials of the Federation of Labor believe the present public support accorded the open shop movement is a distinct menace to radical closed-shop unionism. The further charge that a gigantic national open shop movement controlled by big business is contemplated is absurd and untrue.

In expressing doubt as to whether the public realizes the complete value of the development of the open shop movement, Mr. Barr observed that "frequently our own members, engaged in manufacturing, do not assess the situation accurately." In part Mr. Barr continued:

During the past few years, at least, definite efforts have been made to place the control of all industry in the hands of the labor unions, and the leaders were supported in their plan by a type of politicians who sought first their own preferment, regardless of constitutional rights or the prosperity of the country. This combination was successful in forcing upon business many uneconomic restrictions. The ultimate purpose was unquestionably the domination of industry through its nationalization. Those of you who came in contact with official commissions during the war, and for some time thereafter, will long remember that your requirements were always subordinated to the union demands of the moment. You will recall that you possessed no rights which any person in authority appeared to respect. As a result, many of you gave way to the belief that industry might as well accept the situation and accommodate itself to the prevailing condition.

But a change has been brought about by the determination of men to free themselves from the unsound and unnatural control so imposed upon them. Today that determination is manifest in the popular demand for the open shop. Its progress is a matter of economy to those who began it; of consolidation to those engaged in industry; and a stimulant to the patriotism of everyone. A partial, but careful, survey of irresistible activities in behalf of the open shop shows that 540 organizations in 247 cities, of 44 States, are engaged in promoting this American principle in the employment relations. A total of 23 national industrial associations are included in these agencies. In addition, 1,665 local Chambers of Commerce, following the splendid example of the U. S. Chamber of Commerce, are also pledged to the principle of the open shop.

I urge you to realize that our own Association, a pioneer and standard bearer in the open shop movement, has always vigorously promoted this policy, which will surely become our national method of industrial operation if supported by our continuous efforts.

For the open shop assures fairness to employee and employer alike. It means the improvement of plant relations, the elimination of class prejudice, and a united influence in opposition to injustice. It is the same spirit which brought about the freedom of the thirteen Colonies. It is the spirit which you find in the Declaration of Independence; the spirit of fair play, loyalty, cooperation and helpfulness.

Our country was founded on a recognition of the principle that every one has personal rights which no one could take away. Rights which existed before Government, but which were only fully recognized and voiced in the Declaration of Independence and later guaranteed by our Constitution. What are these rights? They are the right of life; the rights of liberty; the right to the pursuit of happiness; the right to come and go unmolested; the right to bargain individually or collectively; the right to secure greater returns from initiative and honest labor. These are the natural privileges of existence which the campaign for the open shop will serve to make more effective and definite.

The Presidential campaign which has just closed was especially in to members of our Association in one regard. For the first time the labor unions came out openly in an attempt to coerce our people into electing to public office only the approved representatives of the labor union. They sent more than 150,000 professional field men and leaders, paid for out of their approximately annual income of fifty million dollars, into all parts of the country, in one tremendous effort to deliver the union labor vote to the Democratic Party in conformance with the resolution passed at the last annual convention of the American Federation of Labor. They compiled a blacklist which was in effect an honor list. They promised to defeat every candidate who had consistently followed his oath of office, and who had shown that he valued his patriotism more than the preferment which was promised him by the unions if he followed their demands. The failure to elect was complete and ignominious. One of the recent strange things in American politics has been that many men who enter public life become afflicted with political cowardice because of the threats of this group. This is not true of all our public men, because a large number of them have stood solidly on their oath of office and have refused to obey the orders of the labor unions. We, in this Association, have known for many years that there could be delivered no such thing as a union labor vote, but men in public life have until now regarded it as a tangible possibility. Will the result of the last election educate our people to the fact that no labor leader can control even a small part of the unionist vote; and that the endorsement of a candidate by a labor union is almost certain to result in the defeat of any man obtaining it?

During the campaign you heard much about the League of Nations and various articles contained in the Covenant. But I refer to it only for the purpose of discussing Article 13, which creates an inter-National labor office and which, if the Treaty were ratified, would put labor in the United States under its control. The first meeting of this annual inter-National labor conference was held in Washington in October, 1919, at which the United States could not officially participate. But should the League of Nations, or some similar agreement, ever become effective there must be not merely a reservation as to the inter-National labor clauses, but their complete elimination. This existing labor office is largely dominated by its radical members, and the American Federation of Labor is cordially co-operating with these Socialists in trying to entangle our country in the labor meshes of the League of Nations. For I emphasize the fact that there is in the proposed Covenant certain labor clauses which were apparently included at the request of our labor unions, and with the consent of our representatives, for the purpose of hindering our industries.

Labor unionism is, as you well know, synonymous with strikes, and while it is unnecessary to go into details, I feel that I should briefly direct your attention to the strike record of the last year. Every strike means destruction and a definite loss to industry, to the strikers, and to the public, which can never be regained. During the year 1919 there were 3,232 strikes of record. An analysis of 2,395 of these, or only about 60%, show that 3,950,411 strikers lost an average of 34 days per strike, which meant a loss of 134,300,000 working days. That is only a part of the time wasted. Counting 134,000,000 working days lost at an average of \$6 a day, the money value is estimated in wages at more than \$800,000,000. What was the loss to industry? What was the loss and inconvenience to the people of the United States? What did many politicians do, either to foment these strikes, or to adopt an attitude indicating sympathy therefor? These strikes made possible the very thing which the workers were crying out against, the so-called profiteering. For profiteering in wages meant increased cost of production, and, in addition, strikes for the purpose of forcing uneconomic



The greatest decrease or 6%, was shown in Omaha and in St. Paul. In Milwaukee, Minneapolis, Portland, Oregon and Seattle, the decrease was 5%; in Chicago, Cincinnati, Denver, Detroit, Indianapolis, Memphis, Pittsburgh, Portland, Me., St. Louis, San Francisco, and Springfield, Ill., the decrease was 4%; in Atlanta, Cleveland, Columbus, Kansas City, Little Rock, Los Angeles, Louisville, Manchester, Mobile, Newark, New Haven, Peoria, Rochester, and Washington, the decrease was 3%; in Baltimore, Birmingham, Boston, Bridgeport, Buffalo, Butte, Dallas, Fall River, Jacksonville, New Orleans, Norfolk, Philadelphia, Providence, Salt Lake City, Savannah, and Scranton, the decrease was 2%; and in Charleston New York and Richmond, the decrease was 1%.

During the period Oct 1919 to Oct. 1920, the greatest increase or 10%, was shown in Boston and Los Angeles. During the year the increase in Butte, Fall River, Manchester, Portland, Me., and Scranton was 9%; in New Haven, 8%; in Bridgeport, Houston, Mobile, New York and Providence, 7%; in Buffalo, Cincinnati, Cleveland, Rochester, and San Francisco, 6%; in Atlanta, Birmingham, Charleston, Dallas, Richmond, Salt Lake City, and Springfield, 5%; in Chicago, Detroit, Indianapolis, Kansas City, Newark, Norfolk, St. Louis, and St. Paul, 4%; in Baltimore, Jacksonville, New Orleans, Philadelphia and Pittsburgh, 3%; in Columbus, Denver, Little Rock, Peoria and Washington, 2%; and in Memphis, Minneapolis, Omaha and Portland, Oregon, 1%. The cost of these food articles in Louisville and Milwaukee was the same in Oct. 1920 as in Oct. 1919, and in Seattle the cost was 2% less than in October 1919.

As compared with the average expenditure in the year 1913, 16 of the 39 cities from which monthly prices have been secured since 1913, increased 100% and over as follows: New Haven and New York, 100%; St. Louis, 101%; Fall River and Cleveland, 102%; Washington, 103%; Charleston, Boston, and Baltimore, 104%; Scranton, Manchester, Detroit, and Buffalo, 105%; Birmingham, 106%; Providence, 108%; and Richmond, 112%.

The 23 cities showing less than 100% increase since 1913 were: Portland, Oregon, 78%; Seattle, 79%; Los Angeles and Salt Lake City, 80%; San Francisco, 83%; Denver, 86%; Jacksonville, 87%; Little Rock, 88%; Louisville, 89%; Dallas, 90%; Indianapolis and Newark, 92%; Minneapolis, 93%; Pittsburgh, Philadelphia, New Orleans and Milwaukee, 96%; Atlanta, Cincinnati, Memphis and Omaha, 97%; Chicago and Kansas City, 98%.

#### CONTINUED DECLINE IN SUGAR PRICES.

Declines in the price of both raw and refined sugar continue. It was announced yesterday (Nov. 19) that the Federal Sugar Refining Company had reduced the price of refined sugar to 9 cents. The previous day the price announced by the Federal had been 9½ cents a pound, the other companies on that day (Nov. 18) quoting the following prices: American Sugar Refining Co., 9½ cents; National Sugar Refining Co., 9½ cents; Pennsylvania and McCahan Sugar Refining Cos. of Philadelphia, 9½ cents. On the 16th the price quoted by the Federal was 9¾ cents less 2% for cash. As to the decline in raw sugar, prices, the "Wall Street Journal" yesterday (Nov. 19) said:

Raw sugar market continues demoralized, with one sale of Porto Rico sugars as low as 5.76 cents, c. i. f., equal to 4¾ cents, cost and freight for Cubas, off ½ cent. This was followed by a sale of Cuban raw sugar at 5½ cents, cost and freight, the difference between the two sales amounting to ¼ cents.

Liquidation of raw sugar controlled by a bank was responsible in part for the lower prices. The Royal Bank of Canada sold 17,000 bags of Cubas for prompt shipment to Warner Sugar Refining Co. at 5½ cents, cost and freight. Federal Sugar Refining Co. bought 6,000 bags of Porto Ricos for early December clearance at 5.76 cents, c. i. f.

Arbuckle Bros. announced yesterday their temporary withdrawal from the sugar market. On the 16th inst. It was stated that their price remained at 10½ cents, less 2%, although virtually all out of town refiners were said to be on the 10 cent basis.

#### JUDGE E. H. GARY ANNOUNCES THAT PRESENT STEEL PRICES WILL BE CONTINUED.

A statement announcing that it had been decided to recommend to the Presidents of the subsidiary companies of the United States Steel Corporation that "the present base selling prices of all commodities continue in force unless and until it becomes necessary and proper to make changes to meet altered conditions" was issued yesterday (Nov. 19) by Elbert H. Gary, Chairman of the Board of the company. The following is his statement in full:

Our subsidiary companies have consistently and uninterruptedly maintained the base selling prices of all iron and steel commodities which were mutually fixed by representatives of the iron and steel interests of the United States and representatives of the Government on March 21, 1919.

Since that time producing costs of all manufacturers of iron and steel, (including an advancement of wage rates aggregating \$51,000,000 per year to the Steel Corporation; and larger freight rates) have materially increased. Under usual circumstances we would be justified in making additions to the average base prices.

However, after deliberate and careful consideration we have decided to recommend to the presidents of our subsidiary companies that the present base selling prices of all commodities continue in force unless and until it becomes necessary and proper to make changes to meet altered conditions.

We think stability in business is of the highest importance and that every man, to the extent of his opportunity and ability, and even at some sacrifice, is obligated to assist in stabilizing and maintaining prices on a fair and sane level. The producer, consumer and workman will be benefited by this attitude.

#### BITUMINOUS OPERATORS APPOINT FAIR PRICE COMMITTEE.

A meeting of operators of the Central Pennsylvania bituminous coal field was held at Altoona on Nov. 4, and following the adoption of a resolution in which they pledged

themselves to decline to ask or receive unreasonably high prices, a fair-practice committee was appointed to act in conjunction with the Department of Justice in stabilizing the coal industry. The committee is composed of James H. Allport, Barnesboro, Chairman; H. J. Meehan, Johnstown; J. W. Shillingford, Clearfield; Rembrandt Peale, St. Benedict; T. H. Watkins, New York; W. R. Craig, St. Marys; G. Dawson Coleman, Philadelphia; E. B. Chase, Philadelphia; B. M. Clark, Punxsutawney; J. William Wetter, Phillipsburg; Harry Boulton, Clearfield; C. B. Maxwell, Morrisdale, and E. Eichelberger, Saxton. The resolution stated:

That the bituminous coal operators of central Pennsylvania refuse to ask or receive unreasonably high prices for bituminous coal, and further that all unwise practices in the industry, where any such exist, be condemned and eliminated.

The Altoona press dispatches stated that as a result of the meeting the operators propose to sell as much of their product direct to the consumer as possible. Previous action by bituminous coal operators looking to the elimination of "unreasonably high prices and unwise practices" was referred to in our issue of Oct. 30, page 1711.

#### WHOLESALE ANTHRACITE COAL DEALERS LIMIT GROSS MARGIN OF PROFIT TO 10%.

Wholesale anthracite coal dealers met on Nov. 17 at the Whitehall Club, in answer to a call by W. H. Lewis, head of the Fair Practice Committee of the wholesalers, and ratified two propositions as a means to drive an undesirable element from the trade by means of limiting profits and re-sales. The recommendation of the committee, accepted by the wholesalers present, for voluntary observance, is:

That anthracite coal shall not be sold more than once by wholesalers in the same market, and that, for the purpose of this agreement, a mine agency or representative shall be considered as a wholesaler.

A resolution which was unanimously adopted reads:

Resolved, That this meeting recommends to the wholesale anthracite trade that the maximum gross margin of profit on any sale shall not exceed 10% upon the price at the place of sale.

Charles S. Allen, Secretary of the Wholesale Coal Trade Association, which fostered the original meeting, at which Mr. Lewis was appointed Chairman of the committee, said in discussing the action:

The endorsement at the meeting at the Whitehall Club this afternoon by wholesalers in anthracite coal of the resolution adopted by the Anthracite Coal Operators' Association, rounds out the program for driving out of the coal business the elements which have tended to restrict distribution and increase prices to consumers.

The fashion has been for many years to charge the coal man with all the crimes in the category, but I believe that public opinion on this subject is changing rapidly and that it would be difficult, if not impossible, to find any other industry in the country which has, of its own volition, done so much so effectively to protect the public with which it has to deal.

It is true that the price of coal remains higher than it was before the war, but of what other necessary of life is this not equally true?

The recommendation that the maximum gross profit to wholesalers should not exceed 10% should not be taken as an invitation to wholesalers to take that profit. It is more in the nature of a warning that any wholesaler who does exceed 10% will find himself in danger of being charged by the Department of Justice with profiteering. In fixing such a percentage, obviously it was necessary to fix it at a figure which would be sufficiently high to completely take out of question the intent of the wholesaler going beyond. As a matter of fact, my investigation of the subject discloses that the average gross margin of profit taken by wholesale dealers in anthracite coal is much less than 5%, and when it is taken into consideration that from this gross margin of profit must be deducted all of the expenses of conducting the business, which are many, and in addition the payment of State and national income and profits taxes, it will be readily seen that the net profit to the wholesale dealer in coal is reduced to a margin which the ordinary business man would regard as altogether inadequate.

It should always be remembered that the stock in trade of the reputable wholesale dealer in coal is the good will of the people to whom he sells and no responsible, intelligent business man who expects to remain in business is so short-sighted as to take advantage of a situation such as exists at this time to mulct the people upon whose good will his business in the future is entirely dependent.

The plan endorsed by the anthracite wholesalers is similar to that proposed by the Wholesale Coal Trade Association for the bituminous dealers, which has been generally accepted throughout the producing and distributing districts as the proper plan by which the coal industry can undertake to rid the market of manipulation. The Lever Law permits a reasonable profit and the coal people believe that under no circumstances could anybody justify more than 10%, and the adoption of that maximum percentage is notice to all people in the coal business that their own associates will discontinue the charging of any greater profit. Besides that, the plan is, in its nature, a sincere effort on the part of the coal industry to aid itself and the consumers by scanning coal transactions and ridding them of any artificial conditions which might enhance the price. It has been proven that the adoption of this plan and following up of it by the coal men themselves concentrates the mind of the industry on its problems and so clarifies them that better conditions are almost immediately the result. The anthracite operators have adopted the plan and have gone to the extent of agreeing to aid the Government to discover evidence against any concern in the business who will not co-operate. With the co-operation by the wholesale dealers in the plan adopted by the producers, experience has shown in the bituminous branch of the industry that artificial conditions quickly disappear and prices drop to a normal basis.

The real reason for fixing 10% was to meet the desire of the Department of Justice that a maximum profit be established, so that in case any individual exceeds that profit that fact might be taken as proof on prosecution for profiteering, as demonstrating that the one taking that profit was attempting to profiteer.

The wholesalers also endorsed the resolutions adopted last week by the special committee appointed by the anthracite mine owners, as a result of the conference with Special Assistant Attorney-General Humes. These resolutions are given in another item in to-day's issue of our paper. They will be adjusted to local uses.

**ANTHRACITE FAIR PRICE COMMITTEE ANNOUNCES BASIS OF WORKING ARRANGEMENT WITH DEPARTMENT OF JUSTICE.**

Appointments to the Fair Price Committee of anthracite operators, authorized at a recent meeting of producers, were announced by S. D. Warriner, Chairman of the General Committee, on Nov. 16, and the new fair price body began its work at once by conferring on Nov. 17 with E. Lowry Humes, special assistant to the Attorney-General of the United States, in Philadelphia. The members of the price committee are: E. E. Loomis, President Lehigh Valley Coal Co., New York; J. B. Kerr, President Scranton Coal Co., New York; P. C. Madeira, President Madeira, Hill & Co., Philadelphia; John Markle, President G. B. Markle Co., Jeddo; James S. McNulty, Eastport Coal Co., Scranton; A. C. Dodson, President Weston, Dodson & Co., Inc., Bethlehem; and A. S. Learoyd, Assistant to the President, Lehigh Coal & Navigation Co., Philadelphia. The following resolutions have been adopted as a basis of the working arrangement with the Department of Justice:

No. 1. That producers refuse to sell to brokers or wholesalers who have no established business and clientele to the end that outlaw buying and consequent fictitious and artificial prices cannot be created by persons not interested in the business.

No. 2. That no sales of domestic sizes be made to wholesalers or brokers in the absence of an agreement that the coal will not be sold to other wholesalers or jobbers in the same market to the end that unnecessary middlemen and their accompanying profit may not increase the price of coal to the consumer.

No. 3. That the local requirements for domestic use on the producing districts be provided and protected.

No. 4. That the Fair Price Committee shall advise the Department of Justice what are considered by it to be fair, stable prices for the various domestic sizes of anthracite coal, and what is considered by it to be a fair and reasonable profit per ton to govern prices exceeding the fair and stable prices. Where prices are charged by operators which are higher than those indicated by the Committee, such operators should upon request of the Fair Price Committee, file with the Committee the production costs, books and other data pertaining to investment, etc., necessary to substantiate them with the Committee and with the Department of Justice. These costs plus the fair and reasonable profit as above indicated can be the only justification for the prices charged in excess of the fair, stabilized prices indicated by the Committee.

No. 5. It is realized that fair distribution is closely identified with fair prices in accomplishing the general results which the Department of Justice seeks. Each operator pledges himself to an equitable distribution of his product based on the average of the past three years to the communities dependent upon his coal, so that the domestic needs of such communities may be taken care of. Where coal is sold through a wholesaler the producer should see that it is distributed to such communities as have been, in the past, dependent upon that producer's coal, so that such communities may continue to get such tonnage as a part of their necessary domestic supply.

No. 6. That the Independent Operators here present, individually and collectively, pledge their full support to the Department of Justice in making effective the previous resolutions.

On Oct. 29 at a meeting in Philadelphia, the anthracite coal operators pledged themselves to co-operate with the Department of Justice in attempting to reduce "excessive" prices of coal to consumer. The meeting of the operators, most of whom it is said represented independent interests, was held in the offices of S. D. Warriner. A conference was held during the day with Mr. Humes, and at the conclusion of the meeting the operators issued a statement saying:

At a meeting of a committee appointed by the policies committee of the anthracite coal operators to confer with F. Lowry Humes, special assistant to the Attorney-General, relative to anthracite commercial conditions, it was resolved that we pledge to the Department of Justice the co-operation and aid of the anthracite operators in attempting to reduce excessive prices of coal to the consumer by stabilizing the anthracite coal market and eliminating such bad practices as may have grown up in the industry through improper and unsatisfactory methods of distribution.

The Fair Practice Committee held its first meeting in Philadelphia on the 17th inst., with Percy C. Madeira, president of Madeira, Hill & Company, as chairman. W. J. Thompson, secretary of the Anthracite Operators' Association, was named secretary, and the committee immediately began work on a program for the elimination of undue profits of the producer and wholesaler where such exist. It was the decision of the committee that the resolutions adopted last week by the anthracite operators mean that where coal is not sold direct by the producer to the retailer there shall be but one reasonable charge added to the cost. This, it is stated, means the elimination of any re-sales which might tend to increase the price asked of the retailer or consumer. The names of a number of operators alleged to be selling anthracite at high prices were laid before the committee, and these operators were notified to appear before the committee which, under the resolutions adopted for the

guidance of the trade, will take immediate steps to determine the facts. So far as actual distribution is concerned, means were discussed for increasing the current supplies of anthracite in those parts of the east where shortages are reported, the actual distribution in any city to be handled locally by co-operative committees similar to that now working in New York. Mr. Humes, special assistant to the Attorney General of the United States, was present at the meeting with Special Agent Campbell, of the Department of Justice. The Federal department is working in co-operation with the operators, and its assistance in correcting conditions needing attention is assured the committee.

**ADEQUATE ANTHRACITE SUPPLY IS EXPECTED.**

Production of anthracite is now going forward at a normal rate, and has been doing so since operations were resumed following the "vacation" strike of the miners last September, according to a statement issued on Nov. 18 by the Anthracite Bureau of Information. The Bureau says:

Every effort is being made to correct any inequalities in distribution which may have arisen as a result of the railroad strikes of last spring, and the embargoes which followed, and unless other complications which are not foreseen should occur, the operators feel confident that deficiencies will be made up and that no serious inconvenience will be experienced this winter by domestic consumers of anthracite in the territory dependent upon that fuel.

Even with the untoward conditions which the industry has faced this year, beginning with the switchmen's strike and including the loss of output due to the "vacation" in September, the shipments for the first six months of this coal year—that is, from April 1 to Sept. 30—have been approximately 33,000,000 tons, as compared with 34,440,000 tons in the corresponding period last year. The net decrease this year is therefore not more than 1,500,000 tons, and of course part of this decrease is in steam sizes not suitable for household use. Prompt attention is being given to all applications for relief where it is apparent that an emergency exists and immediate action is required.

The responsible operators and distributors who supply 95% of the total tonnage of anthracite, have deprecated and do deprecate the action of unscrupulous parties who have taken advantage of the present situation to exact excessive and unwarranted prices. Their action has paved the way for placing on the consumer excessive prices for coal that left the mine at reasonable and stabilized prices.

The responsible operators and distributors have felt that a duty to the public as well as to their employes and their stockholders rests upon them they have maintained their standards of preparation and have advanced their prices only as justified by the increased cost of production. Their books are, and have been, open at all times to the examination of all authorized Government agencies, State or Federal, and they are now, by united action, cooperating with the Department of Justice in the effort to correct abuses that have crept into the trade and that reflect discredit upon the industry as a whole.

**MODIFICATION OF COAL PRIORITY ORDERS.**

A new order, effective Nov. 16, was issued by the Inter-State Commerce Commission on Nov. 15, releasing territory west of the Mississippi River from the use of open top cars preferentially for the loading of coal. Receivers east of the Mississippi River under the new order may use all flat bottom gondola cars for the loading of commodities generally as well as coal. The Commission in amending service order 20, declared that "in the opinion of the Commission, that because of a shortage of open top equipment, which continues to exist upon the lines of each and all the common carriers by railroads subject to the Inter-State Commerce Act within the territory east of the Mississippi River, and because of the inability of said common carriers' property and capacity to serve the public in the transportation of coal, an emergency exists which requires immediate action." It is ordered that the provision in said order number 20, as amended by order entered Nov. 6 1920, which reads:

And provided further, that the phrase "coal cars" as used in this order shall not include or embrace gondola cars with solid (fixed) sides and solid flat bottoms having sides 42 inches or less in height, inside measurement or cars equipped with racks or cars which on June 19 1920 had been definitely retired from service for the transportation of coal and stenciled or tagged for other service.

Be, and it is hereby amended to read:

And provided further, that the phrase coal cars as used in this order shall not include or embrace flat bottom gondola cars, or cars equipped with racks, or cars which on June 19 1920 had been definitely retired from service for the transportation of coal and stenciled or tagged for other service.

**CURRENT WAGE LEVELS IN ANTHRACITE MINES**

An official review of the wage conditions which have resulted from the recent award of the United States Anthracite Commission, now in force throughout the anthracite region, has been issued by the Bureau of Labor Statistics U. S. Department of Labor, and is printed in the October issue of the official publication, the Monthly Labor Review, just out. According to the tabulated figures, made public Nov. 15, anthracite employes taken as a whole, including boys, are now getting 138.6% more than they did in the period 1912-1914, using hourly earnings as the basis. Hourly earnings are now 114.5% above the basis established in 1916, and are 17.4% above last year's rates. The miners are now asking that additional increases of 13% on contract

rates and 14% on consideration rates be given together with \$6 as the minimum for adult day labor. The following information is also made public by the Bureau:

The Government tables are based upon actual earnings per hour as found by the Bureau of Labor Statistics in its survey of 22 representative collieries last year. From this base earnings are worked backward to 1912, and forward to the present rates under the award of the Anthracite Commission.

According to these figures, day men inside and outside who were getting from \$1.50 to \$3.00 per day of 9 hours in 1912-1916, are now getting from \$4.20 to \$5.96 for 8 hours.

Boys who got from 90 cents to \$1.40 per day of 9 hours, are now getting from \$2.45 to \$2.96 for 8 hours.

Inside workers as a whole are now receiving, on an hourly basis, 132.8% more than in pre-war times, 111% more than in 1916, and 17.1% more than last year.

Outside workers as a whole, exclusive of breaker employes, are getting 167.5% more than in the pre-war period, 132.9% more than in 1916, and 18.4% more than last year.

Breaker employes, mostly boys, are getting 170.5% more than in pre-war years, 132.9% more than in 1916 and 15.8% more than last year. The average percentages for all employes are given above.

The contract miner, whose hourly earnings averaged 42.5 cents under the agreement in force when the European war began, averages 99.2 cents per hour under the new schedule.

This average of 99.2 cents, as given by the Government, is interesting as compared with wage scales for skilled trades, also reported by the Government in the same issue of the Monthly Labor Review, pages 699-716.

According to the Government, the contract miner is averaging more per hour than do the blacksmiths in manufacturing shops situated in fifteen out of the seventeen cities for which figures are given. In these fifteen cities blacksmiths' wages run from 75 cents to 90 cents.

The contract miner averages a higher hourly rate than do boiler makers in twenty-six out of thirty cities covered. Boiler makers in Philadelphia manufacturing and jobbing shops get from 80 cents to 90 cents.

Book and job compositors—not linotype operators—in forty cities, according to the Government, do not get as much per hour as the contract miner. The Government finds the rate in Philadelphia for this work to be 93.8 cents for book and job work, and 81.3 cents for newspaper compositors on day work.

In twenty-five out of thirty-two cities electrotype finishers and molders get less than does the contract miner.

Wages of machinists in thirty-five cities have been compiled by the Government. In only four cities do skilled machinists get more than does the contract miner, and in three cases they get but eight-tenths of a cent per hour more. In Philadelphia this class of machinists will average 80 cents, the Bureau of Labor Statistics finds.

Out of thirty-four cities there are but three in which molders get as much as, or more than, the contract miner. In Pittsburgh, home of the iron industry, iron molders get 93.8 cents per hour.

### U. S. SHIPPING BOARD ALLEGED TO HAVE LOST TWO BILLION DOLLARS.

In testimony presented on the 17th inst. to the Congressional Committee, which, under the Chairmanship of Joseph Walsh, is conducting an inquiry in this city into the affairs of the United States Shipping Board, it was alleged that losses estimated at two billion dollars have been suffered by the Board through various causes, including the collapse of its accounting system, in efficiency, overcharges, and other causes. These allegations as to the Board's losses were made at Wednesday's hearing by Martin J. Gillen, former special executive Assistant to John Barton Payne, who had previously been Chairman of the Board. A very extensive account of Mr. Gillen's testimony was given in detail in the New York "Times" of Nov. 18, and we reprint it in full herewith:

Mr. Gillen told an amazing story of colossal finance, of official incompetency, of loose accounting—a story of hundreds of millions of dollars floating around the country," no one seeming to know just where; of the unrecorded deposit in banks of other hundreds of millions; of millions upon millions being lost in overpayments, citing in this connection an overpayment of \$23,000,000 on one claim of \$34,500,000; of placing in the hands of operators the enormous sum of \$170,000,000, of which not a single record was kept—not even the names of the operators; of allowing profits averaging 57½% to owners of ships; of missing vouchers, and of wholesale waste. And he said:

There is no fraud or evidence of fraud in the office of the Treasurer of the Emergency Fleet Corporation or the Shipping Board. There has been a failure to pick a great, outstanding man.

#### Six Men Like Gary Needed.

If you had had six men like Judge Gary—not one, but six—some strides might have been made in six months after the armistice in cleaning up the muddle."

These facts, the witness said, he had presented to Warren G. Harding shortly after the Senator's nomination in Chicago, and he had urged the President-elect to appoint only men of great business capacity to all the important administrative posts in the Government.

The chief fault Mr. Gillen found with the administration of the Shipping Board—a new organization twice the size of the United States Steel Corporation—was the failure to establish proper systems of accounting. It was wise, he said, to appoint Charles M. Schwab to direct ship construction; but Mr. Schwab was not an accountant, so he left the accounting to inefficient persons. This also was true, he said, of P. A. S. Franklin, as director of ship operation. So the Shipping Board had muddled along, its Treasurers mere check signers without authority," until August, 1919, when Mr. Payne became Chairman and Alonzo Tweedale, former Controller of the District of Columbia, was made Treasurer.

At that time more than \$2,500,000,000 had been disbursed through the Emergency Fleet Corporation and the Shipping Board and not a record was available to show how this enormous fund had been distributed. There was not a balance sheet in the Treasurer's office showing the amount of funds on hand. Neither was there a record of deficits.

#### \$400,000,000 Goes Astray.

The office of the Treasurer likewise possessed no record to show where \$243,000,000 worth of securities held by the Shipping Board had been de-

posited, but these subsequently were found in the vaults of a trust company in Philadelphia. This company, the witness admitted, and Representative Steele agreed, was as strong as any in the country. Furthermore, he said, there was no record of \$170,000,000 in the hands of operators or of a large sum of impress funds subject to the call of contractors.

On his assumption of office Mr. Tweedale immediately set about complying with the act of Congress that required an accounting of the finances of the Shipping Board, and on Oct. 1 1919, he filed statements for July and August, 1918, and every month thereafter he filed statements covering two additional months until he had now almost caught up with the work. Up to March 1, last, he had submitted for audit \$2,700,000,000, of which Controller Warick refused to pay \$1,500,000,000 because these vouchers were not supported by the necessary data.

The witness said no monthly or annual balance sheet had ever been stricken off until recently. The first was furnished to Judge Payne when he appeared before the Senate Committee on Commerce last March.

Mr. Gillen testified that he had found vouchers missing in large number, and that vouchers were not always produced at the times bills were paid. Concerning the payrolls, he said these could never be checked up.

There will still have to be passed by Controller Warick," said Mr. Gillen, approximately \$900,000,000 of vouchers under the appropriations, and \$400,000,000 more representing profits that came from the operation of ships under wartime contracts. He said that some of the vouchers still missing might be included in the item of \$90,000,000.

A recapitulation by the witness showed that the total appropriations for the Shipping Board amounted to \$3,400,000,000; that there came in as profits from the operation of ships \$400,000,000; that \$2,700,000,000 had been submitted in vouchers to Controller Warick, of which \$900,000,000 had been held up, while there remained \$1,100,000,000 still to be passed by the Controller. Of the \$3,800,000,000 total, there remained in the hands of the board approximately \$50,000,000.

Under examination by Representative Kelly, Mr. Gillen said that during the two years prior to the time he became connected with the Shipping Board there had been only eight voyage accountings made out of all the thousands of operating accounts that had been settled. There was absolutely no supervision of these accounts.

Do you mean to say that we had some 1,200 ships collecting large sums of money in freight charges, and that there was no accounting with the operators of these vessels?" asked Representative Kelly.

That's the fact," replied Mr. Gillen. There was no supervision in any shape, form or manner, of Shipping Board operations, as to funds in the hands of operators."

#### \$120,000,000 Floating Around."

The Director of Operations, John H. Rossiter, according to the witness, admitted that he knew nothing about these accounts, holding that this was a matter which concerned the Treasurer or Controller. When the witness asserted that there was approximately \$120,000,000 floating around the country," and no one seemed to know just where it was, Representative Kelly said it was inconceivable that such enormous funds could be deposited in banks without definite knowledge of the Shipping Board.

On one occasion Mr. Gillen came to New York City, started an investigation of the bank deposits made by operators of Shipping Board vessels and found \$20,000,000 in eight institutions of which the Government possessed no record. He mentioned one shipping concern, operating under a Government license, with obligations to pay large sums to the Government, which he was informed had \$25,000,000 in New York City banks, but he was unable to get any record of this. Altogether there were twenty-seven banks in New York used as depositories by the operators of the board's vessels.

Following this incident, Mr. Gillen told the committee he recommended to Judge Payne changes which would enable the Shipping Board to keep an accurate record of voyage account funds.

As a result of his recommendations, a force of 900 accountants was set to auditing these accounts. The total number of these accumulated accounts was 3,000, of which 4,000, approximately, had been audited up to last Feb. 1, when it was shown that the excess funds in the hands of the operators amounted to \$120,000,000.

#### Huge Profits for Owners.

An analysis of the profits showed that owners whose vessels were commandeered when this Government entered the war had cleared approximately 57 1/2% on their base investment, which, he said, was larger than the profit allowed to any other class of industry. He pointed out that the profits of other industries doing business with the Government were restricted to from 9 to 12%.

Of the old American tonnage which was commandeered, Mr. Gillen had found that 80% was built at a cost of approximately \$75 a ton. Due to the losses incurred in submarine warfare, the value was increased to approximately \$175 a dead weight ton. Accepting this inflated value as a basis, the Shipping Board had allowed 10% for depreciation, Mr. Gillen testified, as against 5% charged off by the ship owners before these vessels went under Government control. He said he had found that a profit of 20% was allowed on the basis of the war valuation. On the basis of \$75 a ton the owners had netted 57½%.

The requisition program, according to the witness, called for the expenditure of \$800,000,000, but the construction divisions had no records of inventories in the yards, no records of payments made by owners for labor, &c., on the contracts, and for several months it was not known how much material was on hand. Before these facts had been ascertained, the witness said, several large claims had been settled at a big loss to the Government.

#### \$22,000,000 Lost on One Claim.

One claim adjusted in this way involved the payment of \$34,000,000 to Norwegian ship owners for vessels seized in the course of construction. This settlement, according to the witness, involved a loss to the Government of about \$22,000,000, and was possible because there had been only "horse trading in which the representatives of this Government had not seen the other fellow's horse." He told the committee that the Norwegian owners had put it over" Commissioner Stevens and R. A. Dean of the legal department of the Shipping Board. As a result, Judge Payne's ordered that no further settlements be made until complete records could be procured.

Included in such claims, the witness said, were 451 vessels operated by the Shipping Board. On Oct. 1 1919 350 claims were pending, many of them of foreign ship owners, and \$1,500,000,000 was the amount involved in the settlements effected during the administration of Judge Payne.

To complete one \$400,000 tank ship under construction in the yards of the Union Iron Works, the witness said, the Government had expended \$630,000. The owner had contracted to pay \$1,035,000, and actually paid on account \$672,000. In the settlement the owner was paid \$2,570,340, more than double the contract price.

#### Millions Saved by Ruling.

It was due to the precaution of Joseph Cotton, formerly general counsel for the Shipping Board, according to Mr. Gillen, that the Government was

not forced to pay millions of dollars in consequential damage claims as the result of having taken over contracts of ships built in American yards. The rule laid down by Mr. Cotton, now a member of the law firm of McAadoo, Cotton & Franklin, in collaboration with Rear Admiral Capps, General Manager of the Fleet Corporation, was outlined by Mr. Gillen. It was put into effect after an examination had been made of British practices, and it had been found that the Government assumed that it could commandeer anything it needed and pay only consequential damages. Under such authority, the British Government took over all ship ways and ordered the private owners to clear out with their uncompleted vessels. The owners straightway sought to effect a settlement and turned over their ships at a fair price. The principle laid down by Mr. Cotton, he said, was that the Government had the power to take over the yards, ships on the ways and materials in the yards without assuming the liability to carry out the contracts already entered into. The witness estimated that \$150,000,000 had been saved by the application of this rule.

Mr. Gillen explained that the Shipping Board had allowed compensation to the owners on the basis of \$4.15 a month for each deadweight ton of cargo ships and \$5.75 a month for passenger vessels, with slight variations from these amounts for increased tonnage and faster ships.

#### Comparison with British Rates.

The British Government paid \$2.01 for the freighters commandeered and \$4.15 for passenger ships. However, the English owners were required to meet the expense of crew payrolls and of deck and engine room supplies, which was not required of American owners.

These figures were furnished to Judge Payne in a report made by the witness after some of the American ship owners who had not signed the Shipping Board contracts undertook to procure increased compensation.

An analysis of the rates fixed by the British and American Governments, he said, showed that this country paid ship owners from 230 to 275% more for each deadweight ton than the British Government paid for the same service at the same time. However, he said these boats might have earned from 100 to 150% prior to the time America entered the war, because they were favored by having the sea lanes kept open.

Relative to the enormous profits earned by these ships under wartime conditions, Mr. Gillen told of a vessel of the Barbour Line which was valued at approximately \$200,000 about the time she was ready to be scrapped. To put her in shape \$574,000 was spent, and the Government took her over when she left the ways. In six months of operation the ship made a net profit of \$660,000. The same ship subsequently was sunk by submarine.

#### Government Must Accept Loss.

Under cross-examination by Representative Steel the witness discussed the disposition of ships now owned or controlled by the Shipping Board. At the present time, he explained, there was a market for tankers of which the Government had an excess of about 300 ships. These, he thought, could be disposed of at a fair price if prompt action were taken, because the shortage of these vessels was world-wide.

It was the belief of Mr. Gillen that the opposition of the Shipping Board as well as the Senate committees to any reduction in price would have to be lifted. Prices of bottoms could not be held up under the reflection of falling ton values, he testified. He thought the Government would have to do as any private concern that is overstocked—make up its mind to take its losses with courage.

In view of the conditions which he had described in the handling of the affairs of the Shipping Board, Mr. Gillen was asked by Chairman Walsh how the Shipping Board or the Emergency Fleet Corporation could pass upon or inaugurate further policies affecting shipping so that the Government could function in a manner beneficial to the merchant marine. He replied that they could not do so.

Chairman Walsh then asked:

"Even though you have stated that you found no fraud on the part of Government officials or shipbuilders, would not the conditions which you found have been such as to make it extremely difficult to ascertain, if there had been any frauds?"

"It would be almost impossible to find out whether frauds had been committed on the outside," replied Mr. Gillen.

#### Questioned About Judge Payne.

In view of the fact that some reference had been made in previous testimony to the "quick judgments" by Judge Payne, in the settlement of claims presented to the Shipping Board by contractors, Representative Steele explained that his questions leading up to those statements were not intended in criticism. In fact he said he had seen Judge Payne make decisions in which he had found that his judgment was unusually accurate.

Chairman Walsh asked Mr. Gillen if Judge Payne, in making such decisions, had done so on the basis of information provided him in connection with contracts, and in pursuance of a well-defined policy, and the witness said he had.

When Representative Kelly asked if the appointments prior to that of Judge Payne might not have been improved on, Mr. Gillen suggested the question was unfair.

"I received my appointment from President Wilson," he remonstrated. "I am an honorable gentleman and a Republican."

Later, the witness decided to answer the question. He arose from the witness chair and with emphatic gestures made this statement:

"I have stated to the President-elect of the United States, that the administrative offices of our Government, not only the Shipping Board, but the other large administrative jobs, should have men of known administrative ability, and I suggested to him that he should tell the Senate committee which must approve of the appointments of the President, that it has just as much responsibility as the President in making these selections. He should make the Senate take the full responsibility as much as it does in treaty making, and the President should not feel hurt when it acts in this way."

#### Both Parties Responsible.

Not until the administrative offices of the Government were filled in this way would we have efficient government, asserted Mr. Gillen, who added that the Republicans were just as much responsible as the Democrats. The trouble was, he said, that too many politicians were placed in the large administrative posts.

When the session adjourned Mr. Gillen was asked if he cared to supplement his testimony to the extent of indicating what consideration President-elect Harding had given to his suggestions. He declined to make any comment further than to say that he had had a long conference, probably an hour and a half, with Mr. Harding following the Senator's nomination at Chicago.

Mr. Gillen, who is a lawyer of Racine, Wis., became associated on Oct. 1 1919 with Judge Payne, at the latter's request, in the liquidation of the war program of the United States Shipping Board, the reorganization of the Emergency Fleet Corporation and the Shipping Board and in general administrative problems. He has had wide experience in general business administration, particularly with reference to the reorganization of corporations that needed to be put on an efficient and paying basis.

## COUNTRY WIDE THRIFT WILL PUT US ON SOLID BASIS.

[Edward G. Riggs, Executive Assistant, New York, New Haven & Hartford R.R. in "Transportation World" for November.]

There has never before been an honest, serious demand among people for retrenchment and economy. Nowadays one hears it on every side. One hears it in all conditions of life and in every State in the Union. The demand has taken a very broad scope. In a word, the demand is that our Government—national, State, city and town—shall adopt the old clothes idea so far as expenditures for public works are concerned. Heretofore you could fill the largest hall or auditorium in the country any day or night with men and women invited to indorse a project of public spending, for recreation piers, public baths, new schools, new subways, new post-offices, and other public works; you could not get a baker's dozen of persons together to protest against the rankest extravagance, political corruption or popular ignorance could suggest. There was everything to encourage the free-spending office-holder and everything to discourage the office-holder who tried to save the taxpayer's money. As long as this condition existed among the people, no change could be made that would stop, or even curb, the extravagant and wasteful spending of public money. The sentiment in that respect is changing, and changing very rapidly. The change began under a burden of taxes too great to be borne. A nation, State, city or town cannot spend more than its income any more than a householder can, and not escape bankruptcy.

The men and women of our country who foot the bills are now taking the keenest interest in proposals for public expenditures—Federal, State, city and town buildings. These men and women do not object to public expenditures for safety—the wages of the police and fire departments—but they are determined that unnecessary expenditures for public buildings shall cease; that the Congressional "pork" bills of former days shall not again be heard of in the land. One cannot reform from the outside; one must reform from the inside. You cannot build from the top; you must build from the bottom.

The people of this country demand a budget system. They demand it at Washington and they demand it in every capital of every State in the Union, and furthermore, they demand a budget system for every city and town in our beloved country. The United States is the only great country which does not have a budget system. This has been easily explained in the past. Certain politicians of the two great parties are not partial to a budget system; their breed hunger to continue to control the appropriations of public moneys, and this statement holds good in our States, cities and towns. I am informed that the great newspaper editors of our country, as well as the great magazine editors of our country, are taking a very pronounced interest in this movement for economy in the National Government, and in the States, cities and towns. Furthermore, I am informed that a great deal of attention is to be paid by these gentlemen to the appropriations for expenditures of public funds, as well as to the motive and merit of them.

Extravagant appropriations must cease. Waste in public expenditures must cease. The people pay the bills in taxes, some direct and some indirect. The greatest single factor in the direction of Government economy, in State, city and town economy, would be the establishment of a budget system. Divested of the arguments pro and con by representatives of either of the two great political parties, the fundamental prosperity of the budget methods of controlling and directing expenditures is a non-debatable subject. If the head of a household, who knows what his income is, or is likely to be, would permit every member of his family to spend what suited their fancy, or what in their individual judgment was desirable, he would soon meet with disaster.

Take our railroads and you will find on investigation that the severest economy is now practiced in their management. In the minutest detail economies have been introduced and are being carried on. Take, for example, the stationery of a railroad company. For years it was of the finest and costliest. As a concrete example, a ream of letter-head, say, cost one dollar; its present cost is ten cents. And economies of this kind are going all through the railroad system of our country. In a larger sense, Howard Elliott, Chairman of the Northern Pacific Railway Company, speaking of the recent decisions of the Labor Board as to increased wages and of the Inter-State Commerce Commission as to increased freight rates to meet those wages and to establish the earning power of the roads on the basis of present costs, said a few days ago:

"It is to be hoped, therefore, that prosperous, progressive and ambitious communities will not assume that this decision of the Commission (which increased freight rates) furnishes unlimited money for things like elaborate passenger stations, grade separations and other non-essentials, and that they will not make insistent demands that such projects be undertaken at once. Every dollar that the railroads can save under the new rates and under the new wages will be needed to make payments for interest, taxes and reasonable dividends, so as to sustain their credit and to do the essential work so that the commerce of the country can be moved satisfactorily. Desirable, but non-essential work should, in the interest of the country as a whole, be postponed until we know more about the results to be obtained under the new conditions.

"Suppose that the 2,000,000 men in the railroad service, from the water boy on the extra gang to the highest executive, could save five cents a day, by greater and more intelligent effort, by greater care of plant, materials and fuel, by the elimination of waste, and the adoption of improved methods, the total saving would be \$30,000,000 for a 300-workday year. This is enough to buy 400 heavy locomotives, or 10,000 freight cars. Suppose only an average of one hour a day could be saved by shippers in loading and unloading the 2,400,000 freight cars; this time for a 300-workday year would be 720,000,000 car hours, or 30,000,000 car days, or 100,000 cars per year added to the available supply of the country without the investment of new capital.

"Now it is necessary for all good citizens, whether in or out of railroad service, to obey the new transportation law in spirit and letter and to work and save day in and day out, until the wastage of the war is made good and the transportation system brought back more nearly in keeping with the needs of the country."

Many economies are being practiced in our manufacturing, industrial and business concerns; in our magazine and newspaper offices, and in every walk of life, and there is no reason under the sun why the Government of the United States, why our States and our cities and towns should not be compelled to adopt economies, even those of the minutest nature. Why, a short time ago, at a luncheon where only six people were present, the tip to the waiter was a fifty-dollar bill. That was the top-notch of snobbery, as well as of extravagance, which the beloved Thackeray inveighed against so savagely. If you have lived in palaces, figuratively speaking, most of your days, you know that simplicity and unostentation in all things is the true art of life. Many will recall that Thackeray, the greatest satirist of English literature and the whimsical philosopher over life's foibles, declared: "Stinginess is snobbish. Ostentation is snobbish. Too great profusion is

snobbish." Another instance: A railroad car inspector who, under the back-pay system, the retroactive system, was flush with funds, handed, a short time ago, a twenty-dollar bill to a Pullman conductor a pay or a seat which cost \$1.63. The Pullman conductor ruffled through his pockets and began to dig out the change. Finally, impatiently, the chap who had benefited by the retroactive pay system, said: "Keep the change, Bub—you need it more than I do." Did you ever hear of two such instances of waste, extravagance, and the personification of complete and downright snobbery?

Rest assured that the movement for economy and the effort to destroy the extravagance and waste on the part of the individual of our country, is to extend to the Federal Government, as well as to State, city and town governments. Why? Because the movement starts from the bottom. To a certain extent it is individual and it is gathering force day by day, and our legislators at Washington and elsewhere are to feel the impact.

The Hon. Joseph G. Cannon, with forty-five years' service in the House of Representatives, thirty years as a member on the Committee on Appropriations, ten years as chairman of that committee, and eight years as Speaker of the House, has had a greater and more varied experience in Government budget-making than any other American. He has been called a progressive and a reactionary. His political experiences range from the Lincoln-Douglas debates to helping prepare the biggest war budget ever made by any Government in history; from having his name on the same ballot with Abraham Lincoln in 1860 to the present period of post-war deflation. This famous former Speaker of the House of Representatives, speaking of the budget system, recently said: "The Prodigal Son was a liberal spender and the fatted calf was killed to make a feast when he returned to his father's house, but he was not put in charge of the family purse. That was left in control of the elder son, who continued to work in the field and create income. Modern civilization has followed that rule in family and in Government budgets, because income is the first item in every budget and the one item which we cannot do without. We cannot be spenders until we have become producers. My wife and I tried budget-making when we began housekeeping, regulating family expenditures by my small income. She spent the money, but I had to first get the money to be spent. We got along fairly well, but made one mistake. We raised a pig to increase our assets, but I took so much interest in that pig, feeding it, scratching its back to hear it grunt its satisfaction, and conversing with it, until by the time it was grown big and fat, I could not turn it into our winter's meat. That pig became a liability instead of an asset. There are a lot of people who make the same mistake in Government budgets and forget the real purpose in raising a pig. They become so much absorbed in their ambitions and efforts that they forget the purpose behind their efforts; and the liabilities they create are the liabilities of the people who pay the taxes. It is not surprising that the people sometimes get an idea that a Government pig is not very different from the golden calf which the children of Israel worshipped, instead of a source of food supply.

"The Federal Government was not established as a money-making enterprise, but the expenditures must be regulated by the income, and the income comes out of the pockets of the people in the form of taxes.

"Colonel Sellers was not more optimistic about his 'eye water' than are some of our would-be budget makers over their plans to make the world good and happy by the expenditure of public money and develop new Government functions to swell the Government payroll. Government spending is like private spending, and it is advisable to keep the purse-strings in the hands of others than the spenders.

"We were all willing and glad to pay any kind of taxes to win the war, but as we get away from the war the people will, I fear, feel the burden of taxation more than the benefits derived from the war. This has been the history after other wars, and even now petitions are pouring in on Congress to repeal many taxes levied only a few months ago.

"The taxpayers don't pay much attention to the spending until they think that too much money is taken out of their pockets to pay the bills. Then they begin to keep tab on their Representatives who vote the taxes; and they know that they elect Representatives every two years."

Budget system is merely another name for organized efficiency and economy. It is now more than ten years since Senator Aldrich said that by good business administration the annual expenses of the Government, which were then about a billion dollars, could be reduced three hundred millions. Since then conditions have grown grievously worse and huge, necessarily much of it due to the war. This expansion occurred in a time of war and haste. The Government as a business is about equal in size to the financial operations of four or five of our greatest private corporations combined, perhaps more; and if the business methods of these corporations were applied to the Government's operations, it is not too much to say that from half a billion to a billion dollars could be saved. There has been talk of a budget in Washington for a number of years. There is talk of it now, and the talk now is earnest enough to support the hope that it will come. It will have to come. Business ability, the capacity for efficient administration, will have to be brought to the Government's service. Business men of the type that has administrative talent will have to make it a personal matter. When a man must give the Government half his income, the spending of the Government's half is as important to him as the spending of his own half. The adoption of a budget system and the economy and efficiency that go with it is the only hope there is of any material reduction in the size of our annual tax bill.

In America a new and potent force is now being exerted: the women vote. They are very greatly interested in economical Government—Federal, State, city and town. Women are considered to be more economical than men, in the long run. The women are to watch the expenditures for unnecessary public buildings in our country, whether for a National, State, city or town purpose. They, as well as our men, are greatly interested in the movement that these Governments shall—until the burdens of taxes on the people are greatly lessened—wear their old clothes.

#### U. S. CHAMBER OF COMMERCE URGES PAYMENT OF FUNDS TO RAILROADS UNDER GUARANTY PROVISION

Hope that the Government may find a way for making immediate payment to the railroads of funds due them under the guaranty provisions of the Transportation Act is expressed by the Board of Directors of the Chamber of Commerce of the United States. The money is urgently needed by the roads, the Board declared in a resolution made public on Nov. 11, that there may be no delay in adding equipment necessary for adequate transportation service. In a bulletin issued, the Chamber sets forth in some detail the situation brought about by the decision of the Comptroller of the Treasury that the Secretary of the Treasury is not authorized

to make payments to the roads under the guaranty for March-August, 1920, until the Interstate Commerce Commission has ascertained and certified to the Treasury the entire amounts necessary to make good the guarantee to each railroad. The position of the Comptroller is that the Treasury cannot make partial payments on account, but must wait for a final accounting from each railroad and make a single payment in final settlement. The Chamber's railroad committee says:

The total amount of the operating deficit for all roads during the guaranty period was about \$634,000,000. Of this amount approximately \$234,000,000 has already been paid to the roads in the form of advances requested before Sept. 1 1920. The railroads are, however, very much in need of the \$400,000,000 still due. Some of them are facing strikes because of their inability to pay the wages due their employees under the retroactive provisions of the recent wage decision of the United States Railroad Labor Board. Others are unable to secure the necessary funds to provide any new facilities and equipment. None of them can expect that their credit will be fully restored at once by the new rate schedule which went into effect Sep. 1 1920.

It is therefore of great importance to the financial stability of the roads, and is obviously in the public interest, for United States Government officials to find some way to pay promptly the amounts due to the railroads from the Government.

The Transportation Act provides that for a period of six months after the termination of Federal control the United States shall guaranty to every railroad desiring to accept this provision a net railway operating income proportional to the standard return paid to the railroads by the Government during the period of Federal operation. The Act also provides that:

"The Interstate Commerce Commission shall as soon as practicable after the expiration of the guaranty period ascertain and certify to the Secretary of the Treasury the several amounts necessary to make good the foregoing guaranty to each carrier. The Secretary of the Treasury is hereby authorized and directed thereupon to draw warrants in favor of each such carrier upon the Treasury of the United States for the amounts shown in such certificate as necessary to make good such guaranty. An amount sufficient to pay such warrants is hereby appropriated out of any money in the Treasury not otherwise appropriated."

On Sept. 27 1920, the Secretary of the Treasury asked the Comptroller for an opinion in regard to whether the Secretary is authorized under the provisions of Section 209 of the Act to make payments on certain certificates submitted to the Secretary by the Interstate Commerce Commission certifying that certain amounts were due to certain carriers, subject to the proviso that the Commission may hereafter certify to the Secretary of the Treasury such additional amounts as may be necessary to make good to the carrier the guaranty of a standard return for the period of six months after the termination of Federal control.

The Comptroller advised the Secretary of the Treasury that the payments in question can be made "only after a carrier has submitted its entire claim under the guaranty and the Commission has ascertained the amount due thereon." He also says, "I can find nothing in the law to justify a conclusion to the effect that paragraph (g) authorized any payment to a carrier before the amount due under the guaranty has been ascertained by the Commission"; and he likewise expressed the view that "it is quite clear that the law does not give to the carrier the right to file its claim piecemeal and to have certificates for payment made by the Commission without limit as to number or time."

The Interstate Commerce Commission interprets the law to mean that it is the duty of the Commission to ascertain at the earliest possible date definite amounts that are due to the railroads under the guaranty provisions of the Act and to certify these amounts to the Secretary of the Treasury for immediate payments to the railroads. This the Commission has done but, on the advice of the Comptroller of the Treasury, the Secretary of the Treasury has refused to make partial payments on account of amounts due as recommended by the Commission and has asked that each road be required to make a final accounting before any further payments are made, and that the Commission present a single certificate for each road that will serve as a basis for a single warrant making final settlement of the amount due to that road under the guaranty provisions of the Act.

It is thus evident that the Comptroller of the Treasury, who is the law officer of the Treasury Department, interprets the guaranty provisions of the Transportation Act in one way, and the Interstate Commerce Commission interprets them in another; and that if the amounts due to the railroads are to be paid promptly these two opinions must be reconciled on some basis that will permit partial payments. In an order dated Oct. 18 1920 the Commission outlined the form to be used by carriers in presenting their claims under the guaranty provisions of the Act, and ordered each carrier to file its claim on this form on or before Jan. 1 1921.

After the claims are filed it will be necessary for the Commission to review and adjust the amounts in accordance with the provisions of the Act before the Commission can ascertain the total amounts due and certify them to the Secretary of the Treasury for final payment. In some cases this process may require many months or perhaps years, and meantime large sums of money which the Government agreed to pay to the railroads to enable them to take care of their current expenditures during the guaranty period will be kept from them.

#### INTER-STATE COMMERCE COMMISSION OVERRULES NEW YORK PUBLIC SERVICE COMMISSION IN RATE DECISION.

Under an order issued by the Inter-State Commerce Commission on Nov. 13 and made public Nov. 18, the railroads in New York State, are directed to establish intra-State passenger fares, excess baggage rates (except commutation fares and commutation baggage charges, these being reserved for future consideration) and milk and cream rates to the level of inter-State rates authorized by the Commission on July 29, and referred to in these columns Aug. 28, page 847. On Aug. 19 the Public Service Commission of the State of New York, Second District, announced a decision denying authority to the railroads operating in the State to advance passenger fares in accordance with the increased rates granted by the Inter-State Commerce Commission, but permitting the roads to charge increased freight rates to correspond with those authorized by the Commission,

except on milk and cream. On Sept. 8 an order was issued by the Inter-State Commerce Commission directing an investigation to determine whether the action of the New York Public Service Commission in denying the application of the railroads to increase intra-State rates to conform to the rate increases in inter-State rates would cause any "undue or unreasonable advantage, preference or prejudice as between persons or localities in intra-State commerce on the one hand and inter-State commerce or foreign commerce on the other hand." The hearings by the Inter-State Commerce Commission were opened in New York on Sept. 13, and the Commission, as indicated above, made known its findings on Thursday of this week, Nov. 18. The Commission summarizes its conclusions as follows:

Certain fares, charges and rates required by State authority to be maintained by the respondents within the State of New York found to be lower than the corresponding inter-State fares, charges and rates authorized by the order in Ex Parte 74, *Increased Rates*, 1920, 58 I. C. C. 220, and to be unduly prejudicial to inter-State passengers and shippers, unduly preferential of intra-State passengers and shippers and unjustly discriminatory against inter-State commerce.

The Commission's findings are set out as follows:

#### Findings.

Subject to the above reservation in the matter of commutation fares and commutation baggage charges, we are of the opinion and find that the increases made by the carriers under Ex Parte 74, relating to passenger fares and baggage charges, and now in effect, result in reasonable passenger fares and baggage charges for interstate transportation within the territory involved in this proceeding, and that the failure of the carriers within the State of New York to increase the standard intrastate fares and charges correspondingly has resulted in the past and will result in the future: In intrastate fares and charges lower than the corresponding interstate fares and charges; in undue prejudice to persons traveling in interstate commerce within the State of New York and between points in the State of New York and points in other States; in undue preference and advantage to persons traveling intrastate in New York, and in unjust discrimination against interstate commerce.

We further find that said undue prejudice and unjust discrimination should be removed by making increases in said intrastate passenger fares and baggage charges which shall correspond with the increases heretofore made as aforesaid in interstate passenger fares and baggage charges.

We further find that the increases made by the carriers under Ex Parte 74, relating to space occupied by passengers in sleeping and parlor cars, result in reasonable charges for the occupancy of such space by passengers traveling in interstate commerce in the territory involved in this proceeding, and that the failure of the carriers within the State of New York to increase correspondingly the charges for like space for passengers traveling in intrastate commerce has resulted in the past and will result in the future: In intrastate charges lower than the corresponding inter-State charges; in undue prejudice to persons traveling in inter-State commerce within the State of New York and between points in the State of New York and points in other States; in undue preference and advantage to persons traveling intrastate in New York, and in unjust discrimination against interstate commerce.

We further find that said undue prejudice and unjust discrimination should be removed by making increases in said intra-State charges which shall correspond with the increases heretofore made as aforesaid in inter-State charges.

We further find that the increases made by the carriers under Ex Parte 74, relating to rates on milk and cream, and now in effect, result in reasonable rates on milk and cream for inter-State transportation within the territory involved in this proceeding, and that the failure of the carriers within the State of New York to increase the intra-State rates on milk and cream correspondingly has resulted in the past and will result in the future: In intra-State rates lower than the corresponding inter-State rates; in undue prejudice to shippers of milk and cream in inter-State commerce within the State of New York and between points in the State of New York and points in other States; in undue preference and advantage to shippers of milk and cream in intra-State commerce in New York, and in unjust discrimination against inter-State commerce.

We further find that said undue prejudice and unjust discrimination should be removed by making increases in said intra-State rates on milk and cream which shall correspond with the increases heretofore made as aforesaid in the rates on milk and cream shipped in inter-State commerce.

We further find that, whether the aforesaid passenger fares, baggage charges, surcharges, or rates on milk and cream pertain to transportation in inter-State commerce or to transportation in intra-State commerce, the transportation services, in each instance, are performed by the carriers under substantially similar circumstances and conditions.

An appropriate order will be entered.

As to commutation rates, the Commission said:

#### Commutation Fares.

The record contains comparatively little evidence on the subject of commutation fares, but so far as it goes it discloses facts in the presence of which we cannot presume that the existing rate structure is just and reasonable in its established relationships and that it should be adopted as the basis upon which a general advance should be authorized, as in the foregoing particulars. We shall therefore reserve for future consideration this branch of the case, and as to it we do not now make any finding or enter any order, but we shall keep the case open for further investigation, limited to the subject of commutation fares and commutation baggage charges in the State of New York as to the question whether they cause any undue or unreasonable advantage, preference, or prejudice as between persons or localities in intra-State commerce on the one hand, and inter-State or foreign commerce on the other hand, or any undue, unreasonable, or unjust discrimination against inter-State or foreign commerce.

The Commission also in its decision said in part:

#### REPORT OF THE COMMISSION.

FORD, Commissioner:

In pursuance of our findings in Ex Parte 74, *Increased Rates*, 1920, 58 I. C. C., 220, we authorized within a region that includes the State of New York an increase of 40% in the inter-State freight rates; 20% in the inter-State passenger fares, baggage charges, and rates on milk and cream; and also a surcharge amounting to 50% of the charge for space in sleeping and parlor cars, to accrue to the rail carriers.

Thereupon the steam railroad companies serving the State of New York made formal application to the Public Service Commission of the State of

New York, Second District, for permission to file, effective on five days' notice, tariff supplements providing increases in the rates, fares, and charges applicable to intra-State traffic in the State of New York corresponding with those authorized in our report. So far as the application related to rates and charges for the transportation of freight except milk, it was granted by the Public Service Commission, by an order entered Aug. 19 1920, and the increases became effective Aug. 26 1920, contemporaneously with the increases in inter-State rates. But so far as it related to passenger fares, sleeping car and parlor car fares, baggage charges, and rates on milk and cream, the application was denied by the Public Service Commission. Thereafter the principal steam railroads serving the State of New York filed with us a petition for relief in accordance with the provisions of Section 13 of the Inter-State Commerce Act. A hearing upon the petition has been held, and the views of parties in interest have been presented to us on brief and by oral argument.

This case raises again the question whether in regulating inter-State commerce, under authority reposed in us by Congress, we have incidentally the power of regulating intra-State commerce so far as it affects inter-State commerce. In the *Shreveport* case, 23 I. C. C., 31, we held that we did possess that power by Act of Congress, and we pointed out:

Congress passed this Act with full knowledge and profound appreciation of those decisions of the Supreme Court in which it had been held that State commerce was that wholly within a State "and not affecting inter-State commerce," as is fully shown by the *Cullom* report of 1886, out of which grew the Act to regular commerce.

The position we took was sustained by the United States Supreme Court, and the principle on which we acted then continues to be our guide. But since then the general obligation resting upon us to exercise control over intra-State commerce so far as it affects inter-State commerce has been put in the form of a mandate by Section 13 of the Inter-State Commerce Act, as amended by the Transportation Act, 1920.\*

It has been urged in opposition to the application of this principle to the pending case that such incidental jurisdiction as we may possess over intra-State rates is contingent upon proof that discrimination exists affecting particular persons or localities. But inasmuch as the basis of our jurisdiction is our power to regulate inter-State commerce, it follows that the decisive factor is whether the rates under consideration injuriously affect inter-State commerce. It is no answer to this to say that if this conclusion be admitted it may have the effect of completely displacing State jurisdiction over State commerce. There may be cases in which intra-State rates affect inter-State commerce injuriously in ways so manifest as to make them subject to our control. There may be cases in which the connection of intra-State rates with the movement of inter-State commerce is so remote and unimportant that we may properly disregard it. But in every case which puts in question intra-State rates, the decisive factor is whether or not they affect inter-State commerce injuriously to a considerable extent. If they do they are brought under our jurisdiction and made subject to our control, even although the whole rate structure of a State should be involved.

It has not happened heretofore that we have had occasion to make such an extensive exercise of our authority as is now contemplated, and we could not be moved to do so save by the most cogent reasons. Such reasons have been supplied by the situation in which the transportation interests of the country were placed and the action taken by Congress to relieve that situation.

The record shows that the refusal of the State of New York to permit the carriers to increase the rates and fares here in controversy to the extent approved by us is costing the railroads between \$11,000,000 and \$12,000,000 annually. In other words, the annual earnings of the inter-State carriers operating in New York are now between \$11,000,000 and \$12,000,000 less than they would be if the general level of rates and fares approved by us had become effective on intra-State traffic; and to that extent the declared purpose of Congress is defeated by a preferential basis of rates and fares maintained by authority of the State of New York.

This proceeding presents a practical question which we have endeavored to deal with in a practical way. The needs of these inter-State carriers for revenue to enable them to provide adequate transportation service and facilities are immediate and, in the interest of the public, can not be permitted to await the consideration in detail of individual fares, charges, and rates. The record shows that the respondent carriers perform the services here in question under substantially similar circumstances and conditions, whether in respect of inter-State or intra-State transportation; and that the lower basis of intra-State fares, charges, and rates results in undue prejudice against inter-State passengers and shippers and unjust discrimination against inter-State commerce. The present record warrants the findings hereinafter made. Those findings are without prejudice to the right of the authorities of the State of New York or of any other interested party, to apply in the proper manner for a modification of our findings and order as to any fares, charges, or rates on the ground that the latter are not related to the inter-State fares, charges, or rates in such a way as to contravene the provisions of the inter-State commerce Act.

#### Passenger Fares.

The record leaves no doubt as to the unduly preferential character of the intra-State fares and charges now in effect in the State of New York. Inter-State passenger fares are in general on a basis of 3.6 cents per mile as maximum. Passengers traveling between points in the State of New York and points in other States may be required to pay 3.6 cents per mile, whereas passengers traveling within the State of New York pay only 3 cents per mile,

\* Sec. 13 (3). Whenever in any investigation under the provisions of this Act, or in any investigation instituted upon petition of the carrier concerned, which petition is hereby authorized to be filed, there shall be brought in issue any rate, fare, charge, classification, regulation, or practice, made or imposed by authority of any State, or initiated by the President during the period of Federal control, the Commission, before proceeding to hear and dispose of such issue, shall cause the State or States interested to be notified of the proceeding. The Commission may confer with the authorities of any State having regulatory jurisdiction over the class of persons and corporations subject to this Act with respect to the relationship between rate bodies and of the Commission; and to that end is authorized and empowered, under rules to be prescribed by it, and which may be modified from time to time, to hold joint hearings with any such State regulating bodies on any matters wherein the Commission is empowered to act and where the rate-making authority of a State is or may be affected by the action taken by the Commission. The Commission is also authorized to avail itself of the co-operation, services, records, and facilities of such State authorities in the enforcement of any provision of this Act.

(4) Whenever in any such investigation the Commission, after full hearing, finds that any such rate, fare, charge, classification, regulation, or practice causes any undue or unreasonable advantage, preference, or prejudice as between persons or localities in intra-State commerce on the one hand and inter-State or foreign commerce on the other hand, or any undue, unreasonable, or unjust discrimination against inter-State or foreign commerce, which is hereby forbidden and declared to be unlawful, it shall prescribe the rate, fare, or charge, or the maximum or minimum, or maximum and minimum, thereafter to be charged, and the classification, regulation, or practice thereafter to be observed, in such manner as, in its judgment, will remove such advantage, preference, prejudice, or discrimination. Such rates, fares, charges, classifications, regulations, and practices shall be observed while in effect by the carriers parties to such proceeding affected thereby, the law of any State or the decision or order of any State authority to the contrary notwithstanding.

The basis of 3.6 cents applies on intra-State traffic in every State bordering on the State of New York. In other words, intra-State passengers in New York enjoy a basis of fares distinctly lower than those exacted of inter-State travelers in the same territory, often riding in the same trains, and also lower than the fares paid by intra-State passengers in neighboring States. The record shows beyond question that there are no transportation conditions in the State of New York that justify lower rates or fares, on the whole, than those applicable in neighboring States, or lower than the inter-State rates and fares between points in New York and points in other States.

The situation is well illustrated by the fares between New York City and Buffalo. Of the several available routes connecting these points that over the New York Central is intra-State while the others are inter-State. Exclusive of war taxes it appears that since August 26 1920, the fare has been \$14 27 over the inter-State routes and \$13 16 over the New York Central, a difference of \$1 11 in favor of the passenger using the latter route. In the case of a passenger occupying a lower Pullman berth the difference is increased to \$2 36. Moreover, a passenger traveling from New York City to a point west of Buffalo can, by buying a ticket to Buffalo over the New York Central and buying another ticket at Buffalo to his destination, defeat the through inter-State fare. Representatives of the carriers stated that the inevitable result of this situation would be the reduction of the inter-State fare from New York to Buffalo to the level of the intra-State fare, and that this would tend to disrupt the entire fabric of the inter-State passenger fares in the territory involved.

Inasmuch as the excess-baggage charges are arranged upon a scale bearing a fixed relationship to passenger fares and correspondingly graded in amount, such charges are governed by the passenger fares, and any discrimination in passenger fares would necessarily involve a discrimination in excess-baggage charges. This statement concerning the manner in which the baggage charges are determined is based upon the schedule of rates and charges of the carriers now on file in the Commission's office.

The rates on milk and cream to the New York City district have been considered by us at various times. In *Milk and Cream Rates to New York City*, 45 I. C. C., 412, we found that the interstate rates on this traffic were unreasonably and unduly prejudicial to shippers from near-by points and unduly preferential of shipper from distant points; and we prescribed a scale of mileage rates, in blocks of 10 miles each for distances up to 630 miles. The prescribed basis was also adopted by the New York Central on intrastate traffic, resulting in a uniform scale of rates over interstate and intrastate routes. By the application of the 20% increase to interstate rates without corresponding increase in intrastate rates, this uniformity has been destroyed.

In a dissenting opinion Commissioner Eastman said in part:

*Eastman, Commissioner, dissenting:*

I am unable to join in the decision of the majority, because I believe it goes beyond our lawful power. The objection is more than technical, for it concerns the basis relations between the State and Federal Governments, a matter of great moment.

In essence, the carriers' position is that when we authorize an increase in inter-State rates under Section 15 (a) of the inter-State commerce Act a corresponding increase must be made in intra-State rates; otherwise unjust discrimination against inter-State commerce results which it is our duty under Section 13 to correct. State commissions may be asked to authorize the intra-State increases, but they need be offered no evidence except the fact of our decision and have no real discretion. The carriers accept the logical consequence of this view, if I understand them correctly, by holding that applications to the State commissions are in substance a matter of courtesy and that we could, under Section 13, either upon complaint or upon our own motion, prescribe the intra-State rates desired even if no such applications had been made. If this be so, it follows that we could practically at will deprive any or all of the States of authority over intra-State rates, for when such rates are once prescribed by our order under Section 13 they can not thereafter be changed without our consent.

The record in the instant case is based upon and conforms to this general theory of our power, and it is the only theory, it seems to me, upon which the decision of the majority can in full measure be supported. I am unable to believe that it is sound.

The Supreme Court of the United States has said:

"In construing Federal statutes enacted under the power conferred by the commerce clause of the Constitution the rule is that it should never be held that Congress intends to supersede or suspend the exercise of the reserved powers of a State, even where that may be done, unless, and except so far as, its purpose to do so is clearly manifested. *Illinois Central R. R. v. Public Utilities Commission*, 245 U. S., 493, 510.

It is the light of this wise and salutary rule that we should approach the issue before us, construing the provisions of the Act with scrupulous respect for State authority. It is, I think, our duty to conclude that when the Congress expects us to exercise new powers at the expense of the States, we shall be told to do so in plain and unmistakable terms.

There is no basis for a belief that the New York Commission is disposed to deal other than justly with the carriers, or that it would have been unduly exacting if they had undertaken to show insufficiency of compensation. Upon the facts before us and in a spirit of comity the carriers might well be remitted to the state tribunal to exhaust their remedies before coming to us for action which will deprive the state of all authority over intrastate fares so long as our order remains in effect. In this view of the matter whatever losses in revenue the carriers may have suffered are chargeable to their own default.

But approaching the matter solely from the viewpoint of our own jurisdiction, it is clear, I think, that for such authority as we possess over intra-State rates we must now look to the provisions of Section 13. The question at once arises whether by reason of this section we have an essentially different issue before us than has frequently been considered under Section 3 of the act to regulate commerce in so-called "Shreveport cases." The carriers assert that the issue is different because Section 13 not only prohibits "any undue or unreasonable advantage preference, or prejudice as between persons or localities in intra-State commerce on the one hand and inter-State or foreign commerce on the other hand," but also prohibits "any undue, unreasonable, or unjust discrimination against interstate or foreign commerce." Their view, as I understand it, is that the word "discrimination" in the latter phrase is equivalent to the word "burden," and that the effect is to prohibit what was not prohibited by Section 3, namely an unduly low level of rates within the state which is yet not alleged or shown to be unduly preferential of or unduly prejudicial against any particular person or community.

This conclusion I find it difficult to accept. Upon protest the conference committee of the Senate and House of Representatives struck from Section 13 the words "undue burden" and wrote in their place the words "undue, unreasonable or unjust discrimination," which now are there. I hesitate to believe, as the carriers urge that no change in meaning was intended or accomplished by this change in words. Moreover, in speaking of Section 3 of the act to regulate commerce in the consideration of the original *Shreveport Case* the Supreme Court of the United States said:

It is apparent from the legislative history of the act that the evil of discrimination was the principal thing aimed at, and there is no basis for the contention that Congress intended to exempt any discriminatory action or practice of inter-State carriers affecting inter-State commerce which it had authority to reach. *Houston East & West Texas Railway v. United States*, 234 U. S., 342, 356.

Surely this language is quite as broad as the words in Section 13 to which our attention is now directed.

No doubt it may be unnecessary that the individual fares and charges within the state should all be considered separately or that the value of the property used in the intra-State transportation should be established and the return now earned upon that value estimated by elaborate computations. But I am unable to escape the conclusion that even if the theory of the carriers as to our power under Section 13 be accepted, at least it should be shown, by evidence sufficient to justify a valid opinion, that the intra-State fares and charges in question are not now furnishing adequate compensation for the service rendered judged by the standard which the Congress has set forth, and that an increase of 20% is necessary to this end.

Summing the matter up, without going into further detail, I am of the opinion that upon the record before us the decision of the majority involves the exercise of a power which goes beyond any "clearly manifested purpose" of the Congress, and which we ought not to attempt to exercise until it is conferred upon us in plain and unmistakable terms. Nor would such a conclusion leave the carriers without a remedy, if they are prepared to bring the necessary evidence to the attention of the New York Commission.

The increased rates are ordered to be put into effect Dec. 18 upon five days' notice.

#### RAILWAY COMPANIES HANDLE SEVEN MONTHS' BUSINESS FOR SIX MONTHS' PAY

In the first six months of private operation the railway companies rendered to the nation the equivalent of seven months' service for six months' pay according to the paradoxical version placed upon the matter by the "Railway Age" in an editorial in its current issue.

"There have been some attempts," the "Railway Age" says, "to make the public believe that the railways were accorded unusually generous treatment by the provision in the Transportation Act guaranteeing to them during the first six months of private operation the same net return that they earned on the average in the same six months of the three years preceding government control. During the six months from March 1 to Aug. 31 of the years 1915, 1916 and 1917, the railways earned an average net operating income of \$459,000,000, and for the corresponding six months of 1920 they were guaranteed by the Government approximately the same net return. Because of the very high operating expenses during these months of 1920, which were due to increases in expenses which occurred under Government control and to the large advance in wages granted to the employees by the Railroad Labor Board last summer, the railroads earned approximately \$650,000,000 less than their operating expenses, taxes and guarantees, with the result that this amount of deficit will have to be paid by the public in taxes.

It should be noted, however, that the only part of this amount which the railway companies themselves will receive is the \$459,000,000 which was guaranteed to them because they had actually earned this much in the corresponding months of 1915, 1916 and 1917. The rest of the taxes which must be paid by the public to liquidate the deficit will go, not to the companies as net return, but chiefly to pay advances made in the wages of employees and increased taxes levied by the state and other governments." The "Railway Age" then adds:

It is an interesting fact that while the railway corporations will receive as net return from this six months' operations only the same amount of money as they earned as net return in the three test years, the amount of freight and passenger service which they rendered to the public during this period was vastly greater than the average amount which they rendered in the three test years. The statistics show that during this six months the freight service performed by the railroads amounted to 225,688,000,000 net ton-miles as compared with an average of 183,500,000,000 in the corresponding six months of the test period, an increase of 23%. The passenger service rendered amounted to 24,500,000,000 passengers carried one mile as compared with 17,845,000,000 in the same months of the three test years, an increase of 37%. The increase in the number of ton-miles of freight was 42,173,000,000 and the increase in passenger miles was 6,655,000,000, which were equivalent to an entire month's business. In other words, the railroads handled the equivalent of seven months' business for six months' guarantees of net return.

These statistics illustrate strikingly the increase in the business which the railways have had to handle this year with almost no increase in facilities. It also illustrates the fact that whatever may have been true in other industries the railway companies have not since before this country entered the war benefited financially by the large increases in the amount of business done which have occurred. Whatever else may be said of the results of the experiment of having the railways operated by the government and the net returns of the companies guaranteed, it was a 100% success in preventing any profiteering by the railroad companies for the period of two years and eight months during which most of the alleged profiteering by other business concerns was done.

#### PROPOSED CONGRESSIONAL PROGRAM OF RAILROAD LEGISLATION.

The legislative program in so far as it affects the railroads which Senator Cummins, Chairman of the Senate Committee on Interstate Commerce, intends to offer at the forthcoming

session of Congress was outlined by him on Nov. 18 at Washington. In reporting him as stating that he would offer an important program of legislation in consequence of business conditions arising since the adjournment and mainly flowing from consequences of war readjustments the "Journal of Commerce" in a Washington dispatch Nov. 18 said:

All of it might be classed, he said, as emergency legislation and some action on most of the problems might be expected to be forthcoming.

In the programme now shaping itself are included:

An anti-strike bill such as was incorporated in the Transportation Act, passed by the Senate last session. The House rejected this part of the bill.

A bill to repeal that provision of the Act of 1913 which makes it obligatory upon the Interstate Commerce Commission to ascertain what the cost would be of replacing today the rights of way of the railroads in making the valuation of the roads.

The compulsory consolidation provisions of the Transportation Act passed by the Senate, but which also failed in the House.

He will press for passage this session, he said, the Capper pure fabrics bill and will also try to get up the bill to repeal the tax on railroad transportation.

Senator Cummins was quoted by the "New York Commercial" as saying with regard to the anti-strike legislation:

I believe that the railroad men themselves are becoming convinced that the anti-strike provision will be a more effective weapon and will redound to their advantage more than the strike. Many of them have become convinced that under the anti-strike provision the Government, through an impartial and responsible tribunal, will see to it they are given a wage that will enable them to live decently and also that their working conditions are proper.

**CANADA'S WHEAT CROP INCREASES 100,000,000 BUSHEL IN 1920.**

The second provisional Canadian crop estimate issued by the Dominion Bureau of Statistics based on returns up to the end of September; puts the total yield of wheat for 1920 at 293,361,000 bushels, compared with 193,260,000 for 1919, an increase of 100,000,000 bushels. This is the second largest crop on record. Of this year's crop 274,096,000 is spring wheat, or approximately 97,000,000 bushels more than last year. The yield of oats is estimated at 543,058,000 bushels, an increase of about 150,000,000 bushels; barley, 65,559,000 bushels, an increase of 9,000,000 bushels; rye, 12,190,000 bushels, an increase of 2,000,000 bushels; flax, 10,756,000 bushels, an increase of 4,284,000 bushels. This information comes to us from the Dominion of Canada Bureau of Information, which also says:

The yield of wheat for the prairie provinces is given as follows:

	1920.	1919.
Manitoba.....	37,879,000 bushels	40,975,300 bushels
Saskatchewan.....	138,340,000 "	89,994,000 "
Alberta.....	87,969,000 "	34,575,000 "

The yield of other grains for the prairie provinces are:

	1920.	1919.
<b>Manitoba—</b>		
Oats.....	56,219,000 bushels	57,698,000 bushels
Barley.....	18,040,000 "	17,149,000 "
Rye.....	2,415,000 "	4,089,000 "
Flax.....	1,465,000 "	520,300 "
<b>Saskatchewan—</b>		
Oats.....	148,098,000 "	112,157,000 "
Barley.....	11,289,000 "	8,971,000 "
Rye.....	2,802,000 "	2,000,000 "
Flax.....	7,986,000 "	4,490,000 "
<b>Alberta—</b>		
Oats.....	118,953,000 "	65,725,000 "
Barley.....	13,460,000 "	10,562,000 "
Rye.....	3,823,000 "	1,173,000 "
Flax.....	856,000 "	222,000 "

The total areas estimated to be sown to the principal field crops for 1920 are in acres, as follows, the comparative figures for 1919 within the brackets: Wheat, 18,232,374 (19,125,968); oats, 15,849,928 (14,952,114); barley, 2,551,919 (2,645,509); rye, 649,654 (753,081); peas, 186,348 (230,351); beans, 72,163 (83,577); buckwheat, 378,476 (444,732); flax, 1,428,164 (1,093,115); mixed grains, 811,634 (901,612); corn for husking, 290,316 (264,607); potatoes, 784,544 (818,767); turnips, &c., 290,286 (317,296); hay and clover, 10,379,292 (10,595,383); alfalfa, 238,556 (226,869); fodder corn, 588,977 (511,769). For oats the area returned for 1920 is the highest on record.

According to the reports of crop correspondents at the end of September, the average yields in bushels per acre of the principal cereals as compared with the averages for 1919 in brackets: are as follows: Wheat, 16 (10); oats, 34½ (26½); barley, 25½ (21½); rye, 18½ (13½); peas, 19½ (14½); beans, 20 (16½); buckwheat, 26½ (23½); flax, 7½ (5); mixed grains, 39½ (31); corn for husking, 47½ (64). The provisional estimate of the total yields of these crops in bushels is as follows: Wheat, 293,361,000 (193,260,000); oats, 543,058,000 (394,387,000); barley, 65,559,000 (56,389,400); rye, 12,190,000 (10,207,000); peas, 3,702,800 (3,406,300); beans, 1,435,800 (1,388,600); buckwheat, 9,966,500 (10,550,800); flax, 10,756,000 (5,472,800); mixed grains, 31,427,000 (27,851,700); corn for husking, 13,696,000 (16,940,500). The yield of oats for 1920 is the highest on record.

This year's estimated yield of principal crops compares as follows with the actual yield of those crops in previous years:

	Wheat.	Oats.	Barley.
1920.....	293,361,000	543,000,000	65,000,000
1919.....	193,260,400	394,387,000	56,389,000
1918.....	189,075,000	426,312,000	77,287,500
1917.....	233,743,000	403,009,800	55,057,750
1916.....	262,781,000	410,211,000	42,770,000
1915.....	393,542,000	464,954,400	54,017,000
1914.....	111,280,000	313,078,000	36,261,000

**DANIEL C. ROPER URGES POSTPONEMENT OF DECEMBER PAYMENT OF TAXES.**

Immediate legislation to permit business firms which have suffered heavy financial losses in the current commercial and industrial depression to postpone payment of the Dec. 15 installment of income and profits taxes under certain conditions, was advocated by Daniel C. Roper, former Commissioner of Internal Revenue, in an address at Binghamton, N. Y., on Nov. 14 before a Chamber of Commerce meeting. Mr. Roper also recommended that Congress soon after its convening next month consider to remedial legislation to extend the "net loss" provision of the Revenue Act to the year 1920, so that business institutions which have recorded loss this year through shrinkage of values of their stocks of commodities, may deduct these losses from last year's income in calculating taxes due. Referring to the necessity of enabling some business firms to postpone the Dec. 15 installments, Mr. Roper said:

Because of financial and industrial conditions with which all are acquainted, many concerns are going to experience great difficulty in meeting this installment. The tremendous decline since the first of this year in the market value of many staple commodities has resulted in an almost unprecedented shrinkage of inventory values. In many instances, these losses exceed the entire net income for 1919, and the unfortunate companies possessing such goods find themselves unable to convert their wares into cash or to obtain credit at their banks by which to meet their tax, based upon their paper profits—profits that have never been realized. In some of these cases under the present law, unless it is amended before Dec. 15, it will be mandatory upon the Treasury to collect the tax by court action through distraint proceedings. This would mean financial disaster in many cases and should be obviated.

A plan should be devised for legislative relief for such cases, whether arising from inventory losses or from other industrial and financial conditions, by deferring the tax payment for a period of, say, six months, under such safeguards as will extend the benefit only to those concerns which can not pay the tax. Where such payment is deferred, I would suggest that the normal rate of interest be as high as 8%, to discourage those who might improperly take advantage of the Government under a lower rate of interest.

In urging amendment of the net loss section, to make it apply to business of the current year and thus to taxes due next year, the former Revenue Commissioner said:

Section 204 of the Revenue Act provides that in case a taxpayer sustains a net loss in a taxable year beginning after Oct. 1 1918, and ending prior to Jan. 1 1920, such net loss may be deducted from the income of the preceding year, or if necessary, from the income of the succeeding year, and the taxes for that year recomputed accordingly. This provision was enacted in contemplation of the period of industrial and financial contraction which is now upon us, but the contraction did not take place within the period specified in the law. The result is that there is now no provision to care for the tremendous shrinkage in the inventories which have taken place since Jan. 1 1920.

A striking of a balance sheet of gain or loss every twelve months and the treatment of credit balances thus obtained, so net income for the purposes of taxation, is a necessary but arbitrary accounting practice that frequently results in serious inequity. For example, if a business concern made \$20,000 in 1918, lost \$10,000 in 1919, and made \$5,000 in 1920, it has not earned profits of \$25,000 in the three-year period, but only \$15,000.

Certainly both the Treasury Department and the Congress will see the justice of permitting net losses in one year to be offset against profits of prior or subsequent years, and will unite in the effort to give the taxpayers this just and needed relief.

**R. G. ELLIOTT URGES REPEAL OF CORPORATION INCOME TAX.**

The corporation income tax should be repealed; we should stop using corporations as collection agencies, and each individual should be permitted to pay his own income tax, said R. G. Elliott of Chicago, Chairman of the Committee on Federal Taxation of the National Association of Credit Men when he addressed the Ohio Bankers' Association at Dayton, Ohio, on No. 16. Mr. Elliott said in part:

The present method of collecting taxes on dividends at the source should be discarded just as it was discarded several years ago with respect to salary, wages, rents and interest. Then, collect the proper income tax from each individual according to this ability to pay.

The only lasting foundation on which a system of tax on income can be erected is ability to pay. It must be borne in mind that every tax collected is paid ultimately from the income of individuals. Therefore, ability to pay rests with the individual and the individual should be used to the greatest possible extent as the unit to which income taxation is applied.

Equality of distribution of the burden of the tax among individuals is essential. Unless this principle is followed, no system of taxation can endure. Under our present system of trying to tax large groups of individuals (corporate shareholders) en masse, we have the spectacle of individuals enjoying the same measure of prosperity bearing tax burdens vastly different in amount, often one bearing five or ten times the tax of his neighbor who is equally prosperous.

The Excess Profits Tax must go. Corporate shareholders must pay taxes just the same as partners and individuals now pay them.

Income taxes should reach all the income of the country once and once only; therefore, the National Association of Credit Men has recommended that the corporation earnings which are not paid out in dividends (thus becoming subject to individual income taxes) should be taxed at rates corresponding to the rates of tax paid by an individual or partner on the earnings of his business which are saved and remain in the business.

These corporate earnings once having paid their tax should not be taxed a second time if later distributed.

These provisions should be coupled with a provision that corporate shareholders could elect to pay taxes individually on all the earnings just as partners do, for in this manner, full and complete equity would be accomplished.

The graduation of the rate of tax on the saved income of the corporation could with much equity be based on the per cent. of the total current net income for the year which is left free from tax in the hands of the individual shareholders, thus avoiding the complications of determining invested capital which has caused so much trouble, expense and inequity under the present law.

These provisions would guarantee substantial equity for all and absolute equity for the larger portion of the earnings of industry."

#### ITEMS ABOUT BANKS, TRUST COMPANIES, &C.

Only five shares of bank stock were sold at auction this week and no sales were made at the Stock Exchange. The transactions in trust companies stocks, all auction sales, reach a total of one hundred and sixty shares.

Shares.	BANK—New York.	Low.	High.	Close.	Last previous sale.
5	New Netherland Bank	175	175	175	Nov. 1917—200
	TRUST COMPANY—New York.				
100	Central Union Trust	350	350	350	Oct. 1920—358½
	TRUST COMPANY—Brooklyn.				
60	Brooklyn Trust	485	485	485	Oct. 1920—490

A New York Stock Exchange membership was reported passed for transfer this week the consideration being stated as \$95,000 a decline of \$10,000 for the last previous sale.

The Superintendent of Banks of the State of New York George V. McLaughlin, announces the appointment of Norman J. Macdonald as First Deputy Superintendent of Banks. The new First Deputy Superintendent is a life long resident of Brooklyn. He entered upon his banking career with one of the large financial institutions of Manhattan, the Bank of America. He is one of the senior Examiners in the New York State Banking Department, having been appointed from the Civil Service competitive list in November, 1911.

Dr. Henry A. E. Chandler, associate professor of economics at Columbia University since 1916, has been appointed economist of the National Bank of Commerce in New York. Dr. Chandler was assistant to the Legislature of Arizona in economics and finance from 1911 to 1914, and economist on the committee on taxation of the American Mining Congress in 1913 and 1914. In 1915 and 1916 he was tax expert and advisor to the joint legislative committee on taxation of the State of New York and was financial advisor to the Mexican Government in 1917. He was engaged in 1918 and 1919 to carry on investigations of the special tax committee of the Advisory Council of Real Estate Interests and co-operated with the Mayor's committee on taxation in investigating New York State and city finances. Dr. Chandler was graduated in 1905 from Northwestern University and took graduate courses in economics and finance at the University of Wisconsin, University of California, Columbia University and the University of Berlin. He received the degree of Doctor of Philosophy from Columbia University. For six years he was head of the department of economics at the University of Arizona, leaving that post to come to Columbia University.

On Nov. 12 the Bowery Savings Bank of this city announced that it had acquired by merger the Universal Savings Bank at 149 Broadway and will operate it as a branch office at that location for the present. The official announcement is as follows:

The Bowery Savings Bank announces that it has acquired by merger the Universal Savings Bank of this city and will operate it as a branch office at its present location, 149 Broadway.

It is the intention, when suitable accommodations can be provided, to move this branch to the new site recently acquired by the Bowery Savings Bank on East 42d St. opposite the Grand Central Terminal.

The headquarters of the Bowery Savings Bank will continue to be at 128-130 Bowery near Grand St., where it has been located ever since it was founded, eighty-six years ago.

The Bowery Savings Bank is the first saving bank in New York State to acquire by merger another savings bank under the provisions of the Banking Law, which permits also the operation of a branch office by a savings bank which absorbs by merger another savings bank. The merger and the application for the change of location of the branch office have been approved by the Superintendent of Banks.

The trustees of the Bowery Savings Bank some time ago became convinced that they owed it as a duty to many of their own depositors, as well as to the public, to establish a branch in some central location uptown, and they have been endeavoring for some years to develop this plan.

The Bowery Savings Bank was incorporated in May 1834 and opened for business the following June. Its deposits on the first day amounted to \$2,020 from fifty depositors. To-day its deposits are in excess of \$140,000,000. The Universal Savings Bank is one of the smaller savings institutions of the city with deposits of about \$1,500,000. Henry A. Schenk is President of the Bowery Savings Bank.

Announcement was made recently that the Bowery Savings Bank had purchased the easterly portion of the site formerly occupied by the old Grand Union Hotel, on Park Avenue between 41st and 42d streets. The parcel acquired by the bank has a frontage of 108 ft. on 41st and 42d streets and a depth of nearly 200 ft. The price paid for the property was \$1,750,000. The bank plans to erect a handsome new home on the site. The headquarters of the Bowery Bank, however, will remain, it is said, at the Bowery and Grand Street, where the bank has been located for eighty-six years.

At a meeting of the executive committee of the Board of Directors on Nov. 11, Valentine H. Seaman was appointed Assistant Secretary of the Guaranty Trust Company of New York. In November, 1898, Mr. Seaman entered the employ of the Guaranty Trust Company of New York and was assigned to the Foreign Department. Mr. Seaman continued with the Guaranty until 1916, when he went to the Mexican Border with the First New York Cavalry. He returned to the Guaranty in December, 1917. He is now with the Branches Division of the Overseas Service Department.

J. N. Van Derbeek, President of the Somerville Trust Company, Somerville, New Jersey, died on Nov. 16 1920. Mr. Van Derbeek was elected a Director of the First National Bank of Somerville, Aug. 13 1886; and elected President, Dec. 19 1904. Previous to his connection with the bank, Mr. Van Derbeek was a successful farmer in Hunterdon County, New Jersey.

Recent advices from Springfield, Mass., state that Judge F. D. Fessenden of the Superior Court has granted permission to C. D. Hamner, receiver for the defunct Pynchon National Bank of Springfield, which closed its doors many years ago, to dispose of the notes and other assets and old books and records of the institution for cash at public auction or private sale, first publishing a notice of the time and place of sale once each week for three consecutive weeks in the "Springfield Daily News." The report of the receiver had previously shown that the remaining assets of the defunct bank were notes aggregating \$166,756 02, and other assets \$1,957 56, making a total of \$168,713 58.

The following changes have been made in the official staff of the First National Bank of Philadelphia, Pa., effective Nov. 18: Thos. W. Andrew, Cashier, has been elected Vice-President; Chas. H. James, Assistant Cashier, has been elected Vice-President, and Carl H. Chaffee, Assistant Cashier, has been elected Cashier. The following have been appointed Assistant Cashiers: Laurence H. Sanford, Robert E. Aldrich and T. Scott Root. An outline of the careers of these men is furnished as follows:

Mr. Andrew, Vice-President, gained his early banking experience in the First National Bank, Austin, Minn., from which place he went to the National Exchange Bank of Boston, was elected Cashier of the Traders National Bank of Boston 1890, and had twenty years' active banking experience in that city before coming to the Merchants National Bank of Philadelphia Oct. 30 1899. He was made Assistant Cashier July 1902, and Cashier January 1907. He has been Cashier of the First National Bank since the merger of the Merchants National Bank with the First National Bank on July 2 1920. Mr. James, Vice-President, is a native Philadelphian, and entered the First National Bank July 20 1885. He was elected Assistant Cashier April 2 1892. Mr. Chaffee, Cashier, is native of Norwich, N. Y., and entered the First National Bank Aug. 14 1911 as Secretary to Wm. A. Law. He was made Assistant Cashier December 1916. He has been prominently identified with the Philadelphia Chapter, American Institute of Banking, and is an ex-President of the Chapter. He has also been prominently identified with the Institute nationally, having served on a number of the most important committees. Assistant Cashier Sanford entered the First National Bank Jan. 2 1919. Assistant Cashier Aldrich is a native Philadelphian and entered the First National Bank March 18 1902. Assistant Cashier Root is a native Philadelphian; he gained his early banking experience through his connection with the Merchants National Bank of Philadelphia, dating from Oct. 10 1893, and has continued with the First National Bank since the merger of the Merchants National Bank with the First National Bank July 2 1910.

Wm. P. Sharer, President of the new Midland Bank of Cleveland, now organizing, announces that Samuel L. McCune of The Maynard H. Murch Co., Cleveland, has been selected as active 1st Vice-President of the bank. Mr. McCune is well known in banking and financial circles, not only in Cleveland but throughout Ohio and the adjoining States. Although comparatively a young man he has had a long and broad experience in the banking business. His career as a banker began nearly twenty-five years ago with The Bank of Athens, Athens, Ohio. When only twenty-five years of age he was tendered a commission as National Bank

Examiner, which position he filled for over nine years. In 1911 Mr. McCune was selected by the banks of Cincinnati to organize and head the examination department of the Cincinnati Clearing House Association. Mr. McCune became a resident of Cleveland about six years ago when he became associated with The Maynard H. Murch Company. The Midland Bank has recently acquired the unexpired lease now held by the National City Bank in the Leader-News Building, the National City Bank moving into its new quarters in the near future. The vault and fixtures were also purchased by the Midland Bank. Mr. Sharer estimates that this will save the Midland Bank about \$150,000. It would cost at least this amount more to equip new quarters. Further, it obviates delay in opening the bank for business. The Midland Bank hopes to get possession in time to open late in January. The quarters are thoroughly equipped for banking and the location is central. The new bank will open with a capital of \$5,000,000 and surplus, \$1,000,000.

Nels M. Hokanson, formerly of the Union Bank of Chicago has been elected Assistant Cashier of the Great Lakes Trust Company of Chicago. Mr. Hokanson is a Vice-President of the Swedish Chamber of Commerce and takes an active interest in foreign trade matters. He was in charge of a Foreign Language Division of the Liberty Loan organization during the war, which brought him into intimate relations with the foreign speaking population of the city and his election is in line with the Company's policy of increasing its foreign business.

At the regular meeting of the directors of The Chicago Morris Plan Bank on Nov. 11, Robert B. Umberger was elected Vice-President and Manager. Mr. Umberger succeeds to the office formerly held by Robert I. Hunt, Assistant Treasurer of the United States.

The Wood County National Bank of Grand Rapids, Wis., has changed its name to the Wood County National Bank of Wisconsin Rapids to conform to the change in the name of the City of Grand Rapids, Wis. to Wisconsin Rapids.

Announcement was made on Sept. 16 that a consolidation of the Savings Bank of Norfolk and the People's Bank & Trust Co. of that place under the title of the Continental Trust Co. had been arranged. The merger became effective Oct. 23. The consolidated institution has a capital of \$350,000 and surplus of \$180,000. The officers are Abner S. Pope, President; W. H. Sterling and W. B. Dougherty, Vice-Presidents; E. W. Berard, Secretary; C. M. Graves, Treasurer; R. W. Porter, Assistant Treasurer, and S. W. McGann, Trust Officers. The new institution, we understand, will occupy the present banking rooms of the Savings Bank of Norfolk at the corner of City Hall Ave. and Granby Street.

C. H. Redington has been elected a Vice-President of the Farmers and Merchants Savings Bank of San Francisco, succeeding the late Sam Bell McKee. Mr. Redington will not be active in the affairs of the bank. George S. Meredith, heretofore cashier has also been elected a Vice-President. Mr. Meredith will continue actively as Manager of the Bank. Frank C. Martens has been advanced from the post of Assistant Cashier to that of Cashier and B. C. Read and John Campe have become Assistant Cashiers. W. C. Jurgens has been elected a director of the bank.

The First Trust & Savings Bank of Pasadena, an affiliated institution of the First National Bank of that city, recently doubled its capital, thereby raising it from \$500,000 to \$1,000,000. The institution reports surplus and undivided profits of \$168,931. Its officers are Wm. H. Vedder, Chairman of the Board; J. S. MacDonnell, President; Francis E. Stevens, John McDonald, H. C. Hotaling, Vice-Presidents; W. D. Lacey, Vice-President & Trust Officer; R. C. Wente, Assistant Trust Officer; H. A. Doty, Treasurer; G. R. McComb, Assistant Secretary and T. W. Smith, Cashier.

The report of the directors of the Anglo-South American Bank, Ltd., to the shareholders at their annual meeting the year ended June 30 1920, has just been received in this country. The net profit, after making provision for all charges, rebate, etc., amounts to 1,024,156 pounds, which

together with 241,619 pounds, 6s. 10d. brought forward makes a total of 1,265,775 pounds, 7s. 3d. of which 262,500 pounds absorbed by the interim dividends paid on April 30 last. There was on June 30 an available balance of 1,003,275 pounds, 7s. 3d. Robert J. Hose, Chairman of the Board, under date of October 9 1920, reports that an increase in capital has been effected during the last year by the issue of 150,000 shares. The arrangement for the purchase of the shares of the British Bank of South American, Ltd., has been completed since Feb. 21 1920, and out of the total of 100,000 shares of 20 pounds each with 10 pounds paid up thereon, holders of 99,238 shares have accepted the offer. The issued capital is thereby raised to 8,729,040 pounds, of which 4,364,520 is paid up, and this sum will be increased by any further assents received. Since June 30 1920 arrangements have been made whereby the Anglo-South American Bank, Ltd., has acquired 60% of the capital of the Banco de A. Edwards y Cia., of Valparaiso and Santiago, Chile, at the price of \$190 for each share on which \$100 is paid up. The Commercial Bank of Spanish America, Ltd., in which the Anglo-South American Bank, Ltd., had a holding of 240,781 shares of one pound each out of a total of 261,417 shares, has developed its business so considerably as to necessitate an increase in its paid up capital to 500,000 pounds, and accordingly the balance of 238,583 shares has been subscribed for by the Anglo-South American Bank, Ltd.

Banque Federale S.-A. of Zurich, Switzerland, one of the oldest, most prominent banks in Switzerland of purely Swiss character, in its report for the year ended Dec. 31 1919 showed most satisfactory results. The net profit of 5,353,311.01 frs., after granting a subsidy of 350,000 frs. to the pension fund, again allowed the payment of a dividend of 8%, on the paid-up share capital of 50,000,000 frs. besides a deposit in the special reserve funds of 800,000 frs. which increases the total amount of the reserves to 14,200,000 frs. It is stated that the Banque Federale S.-A. is in no way directly engaged for its own account in values depreciated through fall in exchange. It operates its own branches in the principal towns in Switzerland, and gives all assistance possible to commerce and industry at home, and also does its best to promote relations of this kind with other countries.

#### THE ENGLISH GOLD AND SILVER MARKETS.

We reprint the following from the weekly circular of Samuel Montagu & Co. of London, written under date of Nov. 4 1920:

##### GOLD.

The Bank of England gold reserve against its note issue is £121,678,420, a slight decrease of £345 as compared with last week.

The bulk of the moderate amount of gold which came into the market this week was taken for the United States and the small balance for India.

It is reported that the Gold Producers Association of Australia have sold the balance of their gold output for this year to America. The price for the 164,700 fine ounces was £5.16.8 f. o. b. Sydney.

During the first eight months of the year there was an import into Japan of bullion to the value of about £109,000,000. This import is interesting in view of the continued adverse trade balance which amounted to nearly £500,000,000 on the 31st July. A partial explanation is that, owing to severe depression, delivery is withheld to a very great extent, and goods are kept in storage at the customs godowns and private warehouses under hypothecation to exchange banks. When such goods go into consumption banks have to look elsewhere for funds to finance export trade. Other reasons are the re-export of commodities such as Java sugar and the withdrawal of investments in foreign securities. Large amounts of gold have since been shipped to Japan. We hear that gold valued at 91 lacs of rupees was shipped from India to Japan this week.

##### CURRENCY.

The mintage of base metal, other than copper or nickel, still prevails in Germany. Up to the end of August Mks. 53,300,000 of aluminum coins had been minted. Other coins minted up to the same date were iron coins, Mks. 71,800,000, and zinc Mks. 56,800,000; so that in all about Mks. 181,200,000 of these coins of small denomination have been struck.

The "Times" Paris correspondent stated that the dies and metal for the new tokens, which are to replace the much-soiled 50c., 1 fr. and 2 fr. notes, are now ready, and the mint is only waiting the authority of the Chamber of Commerce of France, which is responsible for their issue.

##### SILVER.

Prices have shown an upward trend, owing to the scantiness of supplies and some purchases on account of the Indian Bazaars. China acquired a fair amount of silver in the United States during the early part of the week, the price ruling there being more favorable than that in London, but, as rates rose, the demand subsided.

Whilst Chinese trade remains in its present lifeless condition, the undertone cannot be said to have improved, for demand for India, owing to the poor monsoon, can hardly be energetic. Indian exchange is steadier for the moment, but any connection between this fact and the interest taken this week by the Indian Bazaars in the precious metals is not evident.

It is reported from the U. S. A. under date Oct. 16 1920 that 18,946,371 ounces of silver had been purchased under the Pittman Act.

The Mexican coinage report for July 1920 states that during that month there were coined 1,800,000 pesos in gold, 3,730,000 pesos in silver and 50,000 pesos in bronze. Calculating the silver contents of the silver coins as 12 grammes the peso (as per decree of 31st October last), this indicates mintage at the rate of 17,000,000 ounces a year. The quality of the coin was authorized to be 720 parts in the 1,000 fine.

INDIAN CURRENTY RETURNS.

Table showing Indian currency returns for Oct. 15, Oct. 22, and Oct. 31. Includes rows for Notes in circulation, Silver coin and bullion in/out of India, Gold coin and bullion in/out of India, Securities (Indian Government), and Securities (British Government).

No rupees were coined during the week ending 31st ult. The stock in Shanghai on the 30th ult. consisted of about 37,600,000 ounces in sycee, 27,000,000 dollars and 840 bars of silver, as compared with about 37,050,000 ounces in sycee, 27,000,000 dollars and 1,660 bars of silver on the 23d ultimo.

Table of Shanghai exchange rates and silver quotations. Includes 'The Shanghai exchange is quoted at 5s. 4d. the tael.' and 'Quotations—' with columns for Bar Silver per oz. Standard and Bar Gold per oz Fine. Lists dates from Oct. 29 to Nov. 4 and an average.

The silver quotations to-day for cash and forward delivery are, respectively, 2 1/2d. and 2 1/4d. above those fixed a week ago.

ENGLISH FINANCIAL MARKETS—PER CABLE.

The daily closing quotations for securities, &c., at London, as reported by cable, have been as follows the past week:

Table of London financial markets data for the week ending Nov. 19. Columns include dates (Sat., Mon., Tues., Wed., Thurs., Fri.) and values for Silver, Gold, Consols, British 5 per cents, British 4 1/2 per cents, French Rentes, and French War Loan.

The price of silver in New York on the same day has been:

Table showing the price of silver in New York for Domestic and Foreign categories, with values in cents and fractions.

Commercial and Miscellaneous News

Breadstuffs figures brought from page 2062.—The statements below are prepared by us from figures collected by the New York Produce Exchange. The receipts at Western lake and river ports for the week ending last Saturday and since Aug. 1 for each of the last three years have been:

Table of breadstuffs receipts at various ports (Chicago, Minneapolis, Duluth, Milwaukee, Toledo, Detroit, St. Louis, Peoria, Kansas City, Omaha, Indianapolis) for Flour, Wheat, Corn, Oats, Barley, and Rye. Includes data for 'Total week '20', 'Same wk. '19', 'Same wk. '18', and 'Since Aug. 1' for 1920, 1919, and 1918.

Total receipts of flour and grain at the seaboard ports for the week ended Nov. 13 1920 follow:

Table of total receipts of flour and grain at seaboard ports for the week ended Nov. 13, 1920. Columns include Receipts at, Flour, Wheat, Corn, Oats, Barley, and Rye. Includes data for 'Total wk. '20', 'Since Jan. 1 '20', 'Week 1919', and 'Since Jan. 1 '19'.

a Receipts do not include grain passing through New Orleans for foreign ports on through bills of lading.

The exports from the several seaboard ports for the week ending Nov. 13 are shown in the annexed statement:

Table of exports from various ports (New York, Boston, Philadelphia, Baltimore, Newport News, New Orleans, Galveston, Montreal) for Wheat, Corn, Flour, Oats, Rye, Barley, and Peas. Includes data for 'Total week' and 'Week 1919'.

The destination of these exports for the week and since July 1 1920 is as below:

Table of exports for week and since July 1 for Flour, Wheat, and Corn. Columns include Week Nov. 13 1920 and Since July 1 1920. Lists destinations like United Kingdom, Continent, So. and Cent. Am., West Indies, Brit. No. Am. Colonies, and Other Countries.

The world's shipment of wheat and corn for the week ending Nov. 13 1920 and since July 1 1920 and 1919 are shown in the following:

Table of world's shipment of wheat and corn for the week ending Nov. 13, 1920, and since July 1, 1920 and 1919. Columns include Exports, Wheat, and Corn, with sub-columns for Week Nov. 13 and Since July 1 for 1920 and 1919.

Canadian Bank Clearings.—The clearings for the week ending Nov. 13 at Canadian cities, in comparison with the same week in 1919, show an increase in the aggregate of 24.0%.

Table of Canadian bank clearings for the week ending November 13. Columns include Clearings at (1920, 1919), Inc. or Dec., 1918, and 1917. Lists cities like Montreal, Toronto, Winnipeg, Vancouver, etc.

National Banks.—The following information regarding national banks is from the office of the Comptroller of the Currency, Treasury Department:

Table of National Banks information, including Charters Issued and Capital. Lists banks like The First National Bank of Flagler, Colo., and The California National Bank of Long Beach, Cal.

Table of Applications for Charter, including conversions of state banks and trust companies. Lists banks like The Central National Bank of Pasadena, Calif., and The American National Bank of Anadarko, Okla.

Table of Capital Stock Increased. Lists banks like The First National Bank of Hazleton, Pa., and The First National Bank of Pitcairn, Pa.

CONSOLIDATIONS. The Colonial National Bank of Roanoke, Va., capital \$400,000, and the Liberty National Bank of Roanoke, Va., capital \$200,000, consolidated under provisions of Act of Nov. 7 1918, under charter and corporate title of "The Colonial National Bank of Roanoke," with capital stock of \$600,000.

CHANGES OF TITLE.

The Wood County National Bank of Grand Rapids, Wis., to "The Wood County National Bank of Wisconsin Rapids" (to conform to change in name of city of Grand Rapids to Wisconsin Rapids).

The Fidelity National Bank of Aurora, Neb., capital \$50,000. To take effect Nov. 10 1920. Liquidating committee, A. E. Siekmann, Vic Swanson, E. S. Johnson, B. W. Woodford and C. S. Brown (all of Aurora, Neb.), and Henry Siekmann of Hastings, Neb. Succeeded by the Fidelity State Bank of Aurora, Neb.

VOLUNTARY LIQUIDATIONS.

Auction Sales.—Among other securities, the following, not usually dealt in at the Stock Exchange, were recently sold at auction in New York, Boston and Philadelphia:

Table listing various stocks and shares with columns for 'Shares', 'Stocks', 'Per cent.', and 'Shares, Stock, Per cent.'. Includes entries like '200 Nev. West. Cop. Mines', '1 United Orange Groves, Inc.', '50 Sultan Motor', etc.

Table listing various stocks and shares with columns for 'Shares', 'Stocks', '\$ per sh.', and 'Shares, Stocks, \$ per sh.'. Includes entries like '5 Tremont Trust', '1/2 Bates Manufacturing', '18 Naumack Steam Cotton', etc.

Table listing various stocks and shares with columns for 'Shares', 'Stocks', '\$ per sh.', and 'Shares, Stocks, \$ per sh.'. Includes entries like '1,000 U S Rubber com \$10 each', '20 Puget St Trac & P com', '35 Mass Lighting com', etc.

Table listing various stocks and shares with columns for 'Shares', 'Stocks', '\$ per sh.', and 'Shares, Stocks, \$ per sh.'. Includes entries like '128 Fidelity Stor & W house', '110 Middle City Bank, \$50 each', '1 First Nat Bank of Phila', etc.

DIVIDENDS—Change in Method of Reporting Same. We have changed the method of presenting our dividend record. We now group the dividends in two separate tables. First we bring together all the dividends announced the

current week. Then we follow with a second table, in which we show the dividends previously announced, but which have not yet been paid.

The dividends announced this week are:

Large table with columns: 'Name of Company', 'Per Cent.', 'When Payable', 'Books Closed, Days Inclusive'. Lists various companies like 'Railroads (Steam)', 'Street and Electric Railways', 'Miscellaneous' with their respective dividend details.

Below we give the dividends announced in previous weeks and not yet paid. This list does not include dividends announced this week.

Table with columns: Name of Company, Per Cent., When Payable, Books Closed, Days Inclusive. Includes sections for Railroads (Steam), Street & Electric Railways, and Miscellaneous (Concluded).

\* From unofficial sources. † The New York Stock Exchange has ruled that stock will not be quoted ex-dividend on this date and not until further notice. a Transfer books not closed for this dividend. b Less British income tax. c Correction. e Payable in stock. f Payable in common stock. g Payable in scrip. h On account of accumulated dividends. i Payable in Liberty or Victory Loan bonds. j New York Stock Exchange has ruled that Va. Iron, Coal & Coke be quoted ex-the 10% stock dividend on Nov. 1. k Payable in Class B shares. l Payable in Common B stock. m Payable in Class A stock. n A rate of five shares of common on every 100 shares of common outstanding. o Declare a common stock dividend of 39,000 shares of new common stock, to be distributed ratably to the holders of the 91,000 shares of common stock now outstanding in proportion to the amount of common stock held by each. p Payable in Preferred stock. q 1921.

Transactions at the New York Stock Exchange daily, weekly and yearly.—Brought forward from page 2023.

Table with columns for Week ending Nov. 19 1920, Stocks (Shares, Par value), Railroad, State, Mun. & Foreign Bonds, and United States Bonds. Includes a summary table for Sales at New York Stock Exchange.

DAILY TRANSACTIONS AT THE BOSTON, PHILADELPHIA AND BALTIMORE EXCHANGES.

Table showing daily transactions for Boston, Philadelphia, and Baltimore with columns for Shares and Bond Sales.

New York City Non-Member Banks and Trust Companies.—Following is the report made to the Clearing House by clearing non-member institutions which are not included in the "Clearing House Returns" in the next column:

RETURN OF NON-MEMBER INSTITUTIONS OF NEW YORK CLEARING HOUSE.

Large table with columns for Capital, Profits, Loans, Discs., Reserve with Legal Depositories, Net Demand Deposits, Net Time Deposits, and Nat'l Bank Circulation. Includes sub-sections for Members of Fed'l Res. Bank, State Banks, and Trust Companies.

Philadelphia Banks.—The Philadelphia Clearing House statement for the week ending Nov. 13 with comparative figures for the two weeks preceding is as follows. Reserve requirements for members of the Federal Reserve system are 10% on demand deposits and 3% on time deposits, all to be kept with the Federal Reserve Bank.

Table for Philadelphia Banks with columns for Week ending Nov. 13 1920, Nov. 6 1920, and Oct. 30 1920. Includes categories like Capital, Surplus and profits, Loans, etc.

Boston Clearing House Banks.—We give below a summary showing the totals for all the items in the Boston Clearing House weekly statement for a series of weeks:

Table for Boston Clearing House Members with columns for Nov. 13 1920, Changes from previous week, Nov. 6 1920, and Oct. 30 1920. Includes categories like Circulation, Loans, Individual deposits, etc.

Statement of New York City Clearing House Banks and Trust Companies.—The following detailed statement shows the condition of the New York City Clearing House members for the week ending Nov. 13. The figures for the separate banks are the averages of the daily returns. In the case of totals, actual figures at end of the week are also given: The return of the Equitable Trust Co. has been included in this statement since Sept. 25.

NEW YORK WEEKLY CLEARING HOUSE RETURNS. (Stated in thousands of dollars—that is, three ciphers [000] omitted.)

Extensive table for New York City Clearing House Returns with columns for CLEARING HOUSE MEMBERS, Net Capital, Profits, Loans, Discs., Cash in Vault, Reserve with Legal Depositories, Net Demand Deposits, Net Time Deposits, and Nat'l Bank Circulation. Includes a list of member banks and their respective figures.

STATEMENTS OF RESERVE POSITION OF CLEARING HOUSE BANKS AND TRUST COMPANIES.

	Averages.				
	Cash Reserve in Vault.	Reserve in Depositories	Total Reserve.	Reserve Required.	Surplus Reserve.
Members Federal	\$	\$	\$	\$	\$
Reserve banks	7,036,000	528,067,000	535,103,000	517,542,200	10,524,800
State banks*	2,045,000	4,234,000	6,279,000	10,259,100	1,010,900
Trust companies*	2,045,000	4,980,000	7,025,000	6,903,150	121,850
Total Nov. 13	9,081,000	537,281,000	546,362,000	534,704,450	11,657,550
Total Nov. 6	8,965,000	550,448,000	559,413,000	541,871,730	17,541,270
Total Oct. 30	8,964,000	554,752,000	563,716,000	546,947,650	8,768,350
Total Oct. 23	8,851,000	556,756,000	565,607,000	555,478,700	10,128,300

	Actual Figures.				
	Cash Reserve in Vault.	Reserve in Depositories	Total Reserve.	Reserve Required.	Surplus Reserve.
Members Federal	\$	\$	\$	\$	\$
Reserve banks	7,204,000	549,723,000	556,927,000	518,854,040	30,863,960
State banks*	1,950,000	4,419,000	6,369,000	10,318,680	1,304,320
Trust companies*	1,950,000	4,994,000	6,944,000	6,911,100	32,900
Total Nov. 13	9,154,000	559,136,000	568,290,000	536,083,820	32,206,180
Total Nov. 6	9,073,000	528,033,000	537,106,000	538,412,790	1,306,790
Total Oct. 30	8,966,000	553,869,000	562,835,000	548,659,910	13,995,090
Total Oct. 23	8,979,000	516,693,000	525,672,000	549,649,180	-23,977,180

\* Not members of Federal Reserve Bank.  
 a This is the reserve required on net demand deposits in the case of State bank and trust companies, but in the case of members of the Federal Reserve banks includes also amount of reserve required on net time deposits, which was as follows: Nov. 13, \$6,855,660; Nov. 6, \$6,955,920; Oct. 30, \$7,365,750; Oct. 23, \$7,404,300.  
 b This is the reserve required on net demand deposits in the case of State bank and trust companies, but in the case of members of the Federal Reserve Bank includes also amount of reserve required on net time deposits, which was as follows: Nov. 13, \$6,822,000; Nov. 6, \$6,932,100; Oct. 30, \$6,946,860; Oct. 23, \$7,477,500.

**New York City State Banks and Trust Companies.**—For explanation of discontinuance of these returns see item in Chronicle of Aug. 14, page 643.

**State Banks and Trust Companies Not in Clearing House.**—The State Banking Department reports weekly figures showing the condition of State banks and trust companies in New York City not in the Clearing House, as follows:

SUMMARY OF STATE BANKS AND TRUST COMPANIES IN GREATER NEW YORK, NOT INCLUDED IN CLEARING HOUSE STATEMENT.

	Nov. 13.	Differences from previous week.
Loans and Investments	\$623,451,000	Inc. \$1,948,500
Gold	8,155,500	Inc. 156,800
Currency and bank notes	17,246,200	Dec. 320,700
Deposits with Federal Reserve Bank of New York	54,480,000	Inc. 2,117,300
Total deposits	642,384,600	Inc. 2,211,100
Deposits, eliminating amounts due from reserve depositories, and from other banks and trust companies in N. Y. City, exchanges and U. S. deposits	600,159,300	Inc. 4,886,700
Reserve on deposits	114,012,300	Inc. 1,550,700
Percentage of reserve, 21.2%.		

	RESERVE.	
	State Banks	Trust Companies
Cash in vaults	\$25,875,200	15.61%
Deposits in banks & trust companies	10,371,300	6.25%
Total	\$36,246,500	21.86%

**Banks and Trust Companies in New York City.**—The averages of the New York City Clearing House banks and trust companies combined with those for the State banks and trust companies in Greater New York City outside of the Clearing House, are as follows:

**The Federal Reserve Banks.**—Following is the weekly statement issued by the Federal Reserve Board on Nov. 13. The figures for the system as a whole are given in the following table, and in addition we present the results for seven preceding weeks, together with those of corresponding week of last year. The second table shows the resources and liabilities separately for each of the twelve banks. The Federal Reserve Agents' Accounts (third table following) gives details regarding transactions in Federal Reserve notes between the Comptroller and Reserve Agents and between the latter and Federal Reserve banks. In commenting upon the return for the latest week the Federal Reserve Board say:

Net liquidation of 54 millions of discounted and purchased bills, accompanied by reductions of 20.1 millions in net deposits and of 25.2 millions in Federal Reserve note circulation, are indicated in the Federal Reserve Board's weekly bank statement issued as at close of business on Nov. 12 1920. Gold reserves show a gain of about 7 millions, total cash reserves increase by 10.3 millions, while the Banks' reserve ratio shows a rise from 43 to 43.6 per cent.  
 Liquidation for the week is shown for all classes of bills in the Banks' portfolios, the reductions being as follows: Paper secured by Government war obligations, including Treasury certificates, 34.1 millions, all other discounts—about 3 millions, and acceptances—11.9 millions. Holdings of Treasury certificates increased by 1.3 millions, the total decrease in earning assets thus being 52.7 millions.  
 Of the total of about 1,151 millions of paper secured by Government war obligations, 611.1 millions, or 51.7%, were secured by Liberty bonds, 332.5 millions, or 28.2% by Victor notes, and 237.4 millions, or 20.1%, by Treasury certificates, as against 52.9, 27.5 and 19.6% of a corresponding total of 1,215.1 millions shown the week before. Discounted bills held by the Boston, Philadelphia and Cleveland Banks include 200.2 millions of paper discounted for the Federal Reserve Bank of New York and for six

COMBINED RESULTS OF BANKS AND TRUST COMPANIES IN GREATER NEW YORK.

Week ended—	Loans and Investments.	Demand Deposits.	*Total Cash in Vault.	Reserve in Depositories.
Sept. 4	\$ 5,930,958,600	\$ 4,752,350,000	\$ 121,689,700	\$ 642,537,500
Sept. 11	5,909,242,000	4,724,943,200	119,424,400	639,681,000
Sept. 18	5,974,889,400	4,859,379,600	119,291,700	635,358,400
Sept. 25	6,180,987,100	4,919,536,700	119,786,400	664,983,300
Oct. 2	6,033,985,500	4,734,688,600	122,518,100	640,648,100
Oct. 9	6,049,015,800	4,722,031,500	125,787,400	640,474,300
Oct. 16	6,104,585,900	4,786,338,000	121,362,100	653,642,900
Oct. 23	6,066,267,200	4,777,329,700	120,382,300	646,136,300
Nov. 6	5,938,526,500	4,681,334,600	127,970,600	637,344,000
Nov. 13	5,882,990,000	4,631,533,300	124,345,700	625,891,600

\* This item includes gold, silver, legal tenders, national bank notes and Federal Reserve notes.

**Condition of the Federal Reserve Bank of New York.**—The following shows the condition of the Federal Reserve Bank of New York at the close of business Nov. 5 1920, in comparison with the previous week and the corresponding date last year:

	Nov. 12 1920.	Nov. 5 1920.	Nov. 14 1919.
<b>Resources—</b>			
Gold and gold certificates	\$ 86,908,590	\$ 92,152,952	\$ 151,835,000
Gold settlement fund—F. R. Board	60,440,401	57,410,000	101,143,000
Gold with foreign agencies	28,347,380	28,314,588	53,647,000
Total gold held by bank	175,696,372	177,877,541	306,625,000
Gold with Federal Reserve Agent	250,750,430	251,919,730	284,417,000
Gold redemption fund	38,374,300	37,955,400	24,773,000
Total gold reserves	464,821,102	467,752,672	615,815,000
Legal tender notes, silver, &c.	132,380,117	131,069,913	50,957,000
Total reserves	597,201,220	598,822,585	666,772,000
<b>Bills discounted:</b>			
Secured by Government war obligations:			
For members	482,183,416	513,943,106	721,344,000
All other:			
For members	507,355,657	474,319,616	98,759,000
Less rediscounts with other F. R. Banks	38,000,000	44,700,000	
Total bills on hand	1,043,438,450	1,036,244,402	897,999,000
U. S. Government bonds	1,462,347	1,462,347	1,257,000
U. S. Victory notes	50,000	50,000	50,000
U. S. certificates of indebtedness	68,163,500	67,054,000	75,212,000
Total earning assets	1,113,114,298	1,104,810,749	974,518,000
Bank premises	4,114,315	4,114,315	3,994,000
5% redemption fund against F. R. Bank notes	2,597,130	2,616,050	2,874,000
Gold in transit or custody in foreign countries	157,754,002	160,037,100	244,609,000
Uncollectible items and other deductions	1,069,462	851,168	1,460,000
All other resources	1,875,851,029	1,871,251,970	1,894,227,000
<b>Liabilities—</b>			
Capital paid in	26,240,350	25,248,800	22,440,000
Surplus	51,307,534	51,307,534	32,922,000
Government deposits	3,833,654	14,729,884	30,609,000
Due to members—reserve account	712,744,451	683,342,808	751,665,000
Deferred availability items	110,025,351	110,024,804	185,709,000
Other deposits, incl. foreign govt. credits	16,869,555	18,154,780	43,796,000
Total gross deposits	843,473,013	826,312,257	1,011,779,000
F. R. notes in actual circulation	872,608,965	886,708,230	755,745,000
F. R. Bank notes in circulation—net liab	38,225,600	38,678,000	55,365,000
All other liabilities	43,995,566	42,997,147	15,976,000
Total liabilities	1,875,851,029	1,871,251,970	1,894,227,000
Ratio of total reserves to deposit and F. R. note liabilities combined	38.3%	38.6%	43.7%
Ratio of gold reserves to F. R. notes in circulation after deducting 35% against deposit liabilities			52.7%
Ratio of reserves to net deposits after deducting 40% gold reserves against F. R. notes in circulation	36.2%	36.6%	
Contingent liability on bills purchased for rediscount	6,075,651	6,077,979	

COMBINED RESOURCES AND LIABILITIES OF THE FEDERAL RESERVE BANKS AT THE CLOSE OF BUSINESS NOV. 12 1920.

	Nov. 12 1920.	Nov. 5 1920.	Oct. 29 1920.	Oct. 22 1920.	Oct. 15 1920.	Oct. 8 1920.	Oct. 1 1920.	Sept. 24 1920.	Nov. 14 1919.
<b>RESOURCES.</b>									
Gold and gold certificates	\$ 169,814,000	\$ 174,702,000	\$ 164,849,000	\$ 161,438,000	\$ 192,499,000	\$ 216,763,000	\$ 201,046,000	\$ 183,826,000	\$ 248,601,000
Gold settlement fund, F. R. Board	409,075,000	417,984,000	416,163,000	389,069,000	381,753,000	391,974,000	362,468,000	341,303,000	440,078,000
Gold with foreign agencies	77,244,000	77,514,000	74,686,000	80,441,000	87,021,000	90,409,000	111,455,000	111,455,000	146,176,000
Total gold held by banks	656,133,000	670,200,000	655,698,000	630,948,000	661,273,000	699,146,000	674,969,000	636,584,000	834,855,000
Gold with Federal Reserve agents	1,177,689,000	1,152,346,000	1,175,118,000	1,203,240,000	1,169,038,000	1,142,412,000	1,180,393,000	1,211,619,000	1,194,319,000
Gold redemption fund	174,856,000	179,127,000	172,504,000	160,423,000	161,790,000	154,766,000	147,710,000	141,632,000	104,086,000
Total gold reserve	2,008,678,000	2,001,673,000	2,003,320,000	1,994,611,000	1,992,101,000	1,996,324,000	2,003,072,000	1,989,835,000	2,133,266,000





Bankers' Gazette.

Wall Street, Friday Night Nov. 19 1920.

Railroad and Miscellaneous Stocks.—Saturday's bank statement was more favorable than its predecessors and the tone of the security markets was better and the trading broader on Monday and Tuesday than for some time past.

Turning to the influences effecting these movements we find that the decidedly easier money market has been more than offset by the reduction or complete suspension of dividends by several important concerns, including American International Corporation, Ajax Rubber, Cuban Am. Sugar and others, and by the more or less demoralized condition of the Copper, Rubber, Sugar, Motor Car and Shipping industries.

The following sales have occurred this week of shares not represented in our detailed list on the pages which follow:

Table with columns: STOCKS, Sales for Week, Range for Week (Lowest, Highest), Range since Jan. 1. (Lowest, Highest). Lists various stocks like American Bank Note, Am Brake S & F, etc.

VOLUME OF BUSINESS AT THE NEW YORK STOCK EXCHANGE. DAILY, WEEKLY AND YEARLY.

[For transactions on New York, Boston, Philadelphia and Baltimore exchanges, see page 2019.]

State and Railroad Bonds.—Sales of State bonds at the Board are limited to \$2,000 Virginia 6s at 75 3/4.

The usual activity has been observable in the market for railway and industrial bonds, but prices, in sympathy with stocks, have shown a tendency to weakness. Of a list of 25 relatively active issues, only 3 have not dropped to a lower level, and these are unchanged.

United States Bonds.—Sales of Government bonds at the Board include only the various Liberty Loan issues and \$4,600 2s reg. at 100 1/2. To-day's prices are given below. For weekly and yearlong range see fourth page following.

Table titled 'Daily Record of Liberty Loan Prices' with columns for dates (Nov. 13-19) and various bond types (First Liberty Loan, Second Liberty Loan, etc.) with High/Low/Close prices.

Foreign Exchange.—The market for sterling advanced almost as sensationally as it had receded last week. In Continental exchange, advances of as much as 300 points were scored, although before the close weakness again set in and some of the gains were lost.

To-day's (Friday's) actual rates for sterling exchange were 3 39/32 @ 3 40/32 for sixty days, 3 43/32 @ 3 45/32 for cheques and 3 44 1/2 @ 3 46 1/2 for cables.

Today's (Friday's) actual rates for Paris bankers' francs were 16.78 @ 16.91 for long and 16.72 @ 16.85 for short. German bankers' marks are not yet quoted for long and short bills.

The range for foreign exchange for the week follows: Sterling Actual—Sixty Days. Checks. Cables.

Table showing exchange rates for Sterling, Paris Bankers' Francs, and Germany Bankers' Marks with High/Low for the week.

Domestic Exchange.—Chicago, par. St. Louis, 15 @ 25c. per \$1,000 discount. Boston, par. San Francisco, par. Montreal, \$123.75 per \$1,000 premium. Cincinnati, par.

Outside Market.—There was a heavy tone to the "curb" market this week and prices generally moved to lower levels though the downward course was accompanied by considerable irregularity. General Asphalt com. was conspicuous for a loss of over four points to 43 1/2 the close today being at 44 1/2.

2024 New York Stock Exchange—Stock Record, Daily, Weekly and Yearly

OCCUPYING THREE PAGES

For record of sales during the week of stocks usually inactive, see preceding page.

Table with columns for High and Low Sale Price (Nov. 13-19), Stocks (Railroads, Industrial & Miscellaneous), and Per Share data (Lowest, Highest, Range since Jan. 1., Year for Previews).

\* Bid and asked price; no sales on this day. † Ex-rights. ‡ Less than 100 shares. § Ex-div. and rights. ¶ Ex-dividend. ⌘ Full pay

New York Stock Record—Continued—Page 2

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For record of sales during the week of stocks usually inactive, see second page preceding.

Table with columns: HIGH AND LOW SALE PRICES—PER SHARE, NOT PER CENT (Saturday Nov. 13 to Friday Nov. 19); Stocks (Indus. & Miscell., (Con.) Pa.); PER SHARE (Lowest, Highest); PER SHARE (Lowest, Highest) Year 1919. Lists various stock prices and company names like Amer Ship & Comm Corp, Amer Smelt Refining, etc.

\* Bid and asked prices; no sales on this day. † Less than 100 shares. ‡ Ex-rights. § Ex-div. and rights. ¶ Par value \$100. Ⓢ Ex-dividend.

For record of sales during the week of stocks usually inactive, see third page following.

HIGH AND LOW SALE PRICES—PER SHARE, NOT PER CENT.

Table with columns for days of the week (Saturday Nov. 13 to Friday Nov. 19) and 'Sales for the Week'. Rows list various stock prices and sales volumes.

STOCKS NEW YORK STOCK EXCHANGE

Main table of stock listings including company names (e.g., Indus. & Miscell., Nat. Anil. & Chem. vtc.), share prices, and volume. Includes sub-sections for 'PER SHARE Range since Jan. 1' and 'PER SHARE Range for 2 years Year 1919'.

\* Bid and asked prices; no sales on this day. † Less than 100 shares. ‡ Ex-rights, a Ex-div. and rights. c Reduced to basis of \$25 par. n Par \$100. Name changed from Ohio Cities Gas to present title July 1 1920, range incl. prices from July 1 only; range for Ohio Cities Gas Jan. 1 to July 31, 37; Mar 20, 50 1/2 Jan. 3



Main table containing bond listings with columns for Bond Description, Price, Week's Range, and Range Since Jan. 1. Includes sub-sections for 'BONDS N. Y. STOCK EXCHANGE' and 'BONDS N. Y. STOCK EXCHANGE'.

No price Friday; latest bid and asked this week. a Due Jan. b Due Feb. g Due June. h Due July. i Due Sept. o Due Oct. s Option sale

Main table containing bond listings with columns for Bond Name, Interest Period, Price Friday Nov. 19, Week's Range or Last Sale, Bonds Sold, Range Since Jan. 1, and various other details. Includes sections for 'BONDS N. Y. STOCK EXCHANGE' and 'PENNsylvania Co (Concl.)'.

\* No price Friday; latest bid and asked a Due Jan b Due Feb. c Due June. d Due July. e Due Aug. f Due Oct. g Due Nov. h Due Dec. i Option sale.



BOSTON STOCK EXCHANGE—Stock Record

BONDS See next page

2031

SHARE PRICES—NOT PER CENTUM PRICES

Table with columns for days of the week (Saturday Nov. 13 to Friday Nov. 19) and stock prices. Includes sub-headers for 'Last Sale' and 'Nov.' for each day.

Table titled 'STOCKS BOSTON STOCK EXCHANGE' listing various stocks (Railroads, Miscellaneous, Mining, etc.) with columns for 'Range since Jan. 1.' (Lowest, Highest) and 'Range for Previous Year 1919.' (Lowest, Highest). Includes a 'Shares' column.

\* Bid and asked prices. b Ex-stock dividend. d Ex-dividend and rights. e Assessment paid. h Ex-rights. z Ex-dividend. w Half-paid.

Outside Stock Exchanges

Boston Bond Record.—Transactions in bonds at Boston Stock Exchange Nov. 13 to Nov. 19, both inclusive:

Table of Boston Bond Record with columns for Bonds, Friday Last Sale Price, Week's Range of Prices, Sales for Week, and Range since Jan. 1.

Chicago Stock Exchange.—Record of transactions at Chicago Stock Exchange Nov. 13 to Nov. 19, both inclusive, compiled from official sales lists:

Table of Chicago Stock Exchange with columns for Stocks, Par., Friday Last Sale Price, Week's Range of Prices, Sales for Week, and Range since Jan. 1.

Pittsburgh Stock Exchange.—Record of transactions at Pittsburgh Stock Exchange Nov. 13 to Nov. 19, both inclusive, compiled from official sales lists:

Table of Pittsburgh Stock Exchange with columns for Stocks, Par., Friday Last Sale Price, Week's Range of Prices, Sales for Week, and Range since Jan. 1.

Table of Baltimore Stock Exchange with columns for Stocks (Concluded), Par., Friday Last Sale Price, Week's Range of Prices, Sales for Week, and Range since Jan. 1.

Baltimore Stock Exchange.—Record of transactions at Baltimore Stock Exchange, Nov. 13 to Nov. 19, both inclusive, compiled from official sales lists:

Table of Baltimore Stock Exchange with columns for Stocks, Par., Friday Last Sale Price, Week's Range of Prices, Sales for Week, and Range since Jan. 1.

Philadelphia Stock Exchange.—Record of transactions at Philadelphia Stock Exchange, Nov. 13 to Nov. 19, both inclusive, compiled from official sales lists:

Table of Philadelphia Stock Exchange with columns for Stocks, Par., Friday Last Sale Price, Week's Range of Prices, Sales for Week, and Range since Jan. 1.

Table with columns: Bonds (Concluded), Friday Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1. (Low, High), and various bond listings.

Table with columns: Rights, Friday Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1. (Low, High), and various rights listings.

New York "Curb" Market.—Below we give a record of the transactions in the outside security market from Nov. 13 to Nov. 19, both inclusive. It covers the week ending Friday afternoon.

It should be understood that no such reliability attaches to transactions on the "Curb" as to those on the regularly organized stock exchanges.

On the New York Stock Exchange, for instance, only members of the Exchange can engage in business, and they are permitted to deal only in securities regularly listed—that is, securities where the companies responsible for them have complied with certain stringent requirements before being admitted to dealings. Every precaution, too, is taken to insure that quotations coming over the "tape," or reported in the official list at the end of the day, are authentic.

On the "Curb," on the other hand, there are no restrictions whatever. Any security may be dealt in and any one can meet there and make prices and have them included in the lists of those who make it a business to furnish daily records of the transaction. The possibility that fictitious transactions may creep in, or even that dealings in spurious securities may be included, should, hence, always be kept in mind, particularly as regards mining shares. In the circumstances, it is out of the question for any one to vouch for the absolute trustworthiness of this record of "Curb" transactions, and we give it for what it may be worth.

Table with columns: Former Standard Oil Subsidiaries, Other Oil Stocks, Mining Stocks, and various stock listings.

Table with columns: Week ending Nov. 19, Friday Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1. (Low, High), and various stock listings.

Table with columns: Mining Stocks, and various stock listings.

Table of Mining (Concluded)-Par, Bonds, German Government and Municipal Bonds. Columns include Bid, Ask, Price, Range since Jan. 1., and various bond details.

\* Odd lots. † No par value. ‡ Listed as a prospect. † Listed on the Stock Exchange this week, where additional transactions will be found.

New York City Banks and Trust Companies

Table of New York City Banks and Trust Companies. Columns include Bank Name, Assets, Liabilities, and other financial metrics.

\* Banks marked with (\*) are State banks. † Sale at auction or at Stock Exchange this week. ‡ New stock. † Ex-dividend. ‡ Ex-rights.

New York City Realty and Surety Companies.

Table of New York City Realty and Surety Companies. Columns include Bid, Ask, and company names like Alliance Realty, Amer Surety, etc.

Quotations for Sundry Securities

All bond prices are "and interest" except where marked "I."

Large table of Quotations for Sundry Securities, including Standard Oil Stocks, RR. Equipments, Tobacco Stocks, and Rubber Stocks.

Table of Rubber Stocks, including Firestone Tire & Rubber, Gen'l Tire & Rubber, and Miller Rubber.

\* Per share. † Basis. ‡ Purchaser also pays accrued dividend. † New stock. ‡ Flat price. † Nominal. ‡ Ex-dividend. † Ex-rights.



Latest Gross Earnings by Weeks.—In the table which follows we sum up separately the earnings for the first week of November. The table covers 20 roads and shows 34.49% increase in the aggregate over the same week last year.

Table with 5 columns: First week of November, 1920, 1919, Increase, Decrease. Lists various railroads and their earnings for the week of Nov 1, 1920, compared to 1919.

Net Earnings Monthly to Latest Dates.—The table following shows the gross and net earnings with charges and surplus of STEAM railroad and industrial companies reported this week.

Table with 5 columns: Company, Month, Gross from Railway, Net from Railway, Net after Taxes, Equip. Rents. Lists monthly earnings for companies like Green Bay & Western, Hocking Valley, etc.

ELECTRIC RAILWAY AND PUBLIC UTILITY COS.

Table with 5 columns: Name of Road or Company, Latest Gross Earnings (Month, Current Year, Previous Year), Jan. 1 to Latest Date (Current Year, Previous Year). Lists earnings for companies like Adirondack El Pow Co., Alabama Power Co., etc.

Table with 5 columns: Name of Road or Company, Latest Gross Earnings (Month, Current Year, Previous Year), Jan. 1 to Latest Date (Current Year, Previous Year). Lists earnings for companies like Lake Shore Elec Ry., Long Island Electric, Louisville Railway, etc.

The Brooklyn City RR. is no longer part of the Brooklyn Rapid Transit System, the receiver of the Brooklyn Heights RR. Co. having, with the approval of the Court, declined to continue payment of the rental; therefore, since Oct. 18 1919, the Brooklyn City RR. has been operated by its owners. b The Eighth Avenue and Ninth Avenue RR companies were formerly leased to the New York Railway Co., but these leases were terminated on July 11 1919, respectively, since which dates these roads have been operated separately. c Includes Milwaukee Light, Heat & Traction Co. d Includes all sources. e Includes constituent or subsidiary companies. f Earnings given in milreis. g Subsidiary companies only. h Includes Tennessee Railway, Light & Power Co., the Nashville Railway & Light Co., the Tennessee Power Co. and the Chattanooga Railway & Light Co. i Includes both subway and elevated lines. j Of Abington & Rockland (Mass.). k Given in pesetas.

Electric Railway and Other Public Utility Net Earnings.—The following table gives the returns of ELECTRIC railway and other public utility gross and net earnings with charges and surplus reported this week:

Table with 5 columns: Companies, Gross Earnings (Current Year, Previous Year), Net Earnings (Current Year, Previous Year). Lists net earnings for companies like Dayton Power & Light, Havana El & Pow, Western Pow of Canada, etc.



The new Patapsco Neck branch, 4.82 miles, to the works of the Maryland Steel Co. (Bethlehem Steel Co.), was opened for traffic, assuring a large additional tonnage.

Relocation of the tracks between Dayton and Tippecanoe City, O., incident to the work of the Miami Conservancy District for the purpose of preventing a recurrence of the disastrous floods of 1913, has been continued at the expense of the Conservancy District.

Additions to Equipment.—The additions and betterments aggregated \$980,984 (including 58 new cars, 3 car floats, &c.); deduction for equipment retired (including 4 locomotives, 10 passenger cars, 1,020 freight cars, 360 work cars and 3 car floats), &c., \$895,821; net increase, excluding equipment allocated by the Railroad Administration, \$85,163.

The following equipment allocated by the Director-General has been accepted by the company, viz.: 100 Mikado type locomotives 500 50-ton steel underframe box cars 30 Pacific type locomotives 500 70-ton steel gondola cars 26 Mallet type locomotives 1,900 55-ton steel hopper cars 40 switching locomotives

The minimum cost of this equipment is fixed at \$17,579,650 and the maximum cost \$19,135,498. We shall be charged with the actual cost based on certificate of the Director-General. The cost will be financed by the issue of 6% Equipment Trust obligations, secured by lien on the equipment, and payable in 15 equal annual installments, maturing Jan. 15 1935, which the Director-General has agreed to accept at par.

Of the equipment so allocated, 188 locomotives and 2,000 freight cars had been delivered and were in service at Dec. 31 1919. Tentative values, however, had been furnished for but 177 locomotives and 931 freight cars, amounting to \$12,204,869, which amount was taken into the Federal accounts of the company and included in the accounts of the company as a memorandum only in order that the Federal and corporate accounts might be in balance.

Federal Operations.—The operation of the transportation properties was continued under Federal control with the same general practices referred to in our report for 1918. For this reason, and because there was a failure during the year to increase rates and charges to meet the increasing basis of costs, the results of such operation should not be considered as a criterion of the future earnings of the company.

Transportation Act of 1920.—On March 1 1920 all railroads held under Federal control were restored to their respective owners. It may be that the Transportation Act of 1920 in some respects is incomplete and inadequate, and time may develop that changes are necessary, but in the opinion of your management it is a most constructive piece of legislation, and one which should command the hearty co-operation of all those interested in the transportation industry.

TRAFFIC STATISTICS YEARS ENDED DEC. 31 (000 omitted),

Table with 5 columns: Year (1919, 1918, 1917, 1916), and various traffic statistics including Miles operated, Tons freight, Passengers, etc.

CORPORATE INCOME ACCOUNT, YEARS ENDED DEC. 31,

Table with 4 columns: Year (1919, 1918, 1917, 1916), and Corporate Income Account details including Compensation, Other corporate income, Gross corporate income, etc.

Balance to profit and loss. sur. \$4,428,088 of \$3,421,656 sr \$1772,028 x Represents 2% paid Mar. 1 1919 and 2% paid Feb. 1 1919. The company charged the former to profit and loss in 1919 and the latter to profit and loss in 1918, leaving a surplus balance for the year 1918 of \$2,656,061.

FEDERAL INCOME STATEMENT AS COMPARED WITH CORPORATE STATEMENT IN PREVIOUS YEARS (Years 1916 to 1918 Restated.)

Table comparing Federal Results and Co.'s Results for years 1919, 1918, 1917, 1916, covering Operating Income, Expenses, and Net Income.

GENERAL BALANCE SHEET DECEMBER 31.

Assets section of the balance sheet showing Investment in road, Equipment, Investments in sub. and affil. co's, Stocks, Bonds, etc., with 1919 and 1918 values.

Liabilities section of the balance sheet showing Common stock, Preferred stock, Separate stock, Equipment obligations, Mortgage bonds, etc., with 1919 and 1918 values.

The following securities bear the endorsement of the B. & O. R.R. Co., jointly with other companies, viz.: Akron Union Passenger Depot Co. 1st M. bonds, \$35,000; Kentucky & Indiana Terminal R.R. Co. 1st M. sterling bonds, \$6,282,780; Richmond-Washington Co. 1st M. bonds, \$10,000,000; Washington Terminal Co. 1st M. bonds, \$12,000,000.

Investments Not Pledged for Mortgage Debt.

The very considerable reduction in these holdings results chiefly from the omission from this year's list of the following securities which were pledged during the year as collateral for the \$35,000,000 secured 6% gold bonds, viz.: (a) the Reading Co. stock (\$6,000,000 First Pref., \$14,000,000 2d Pref. and \$9,200,000 Common); (b) B. & O. Ref. & Gen. Mtge. 6% bonds, Series B, \$15,000,000.

Detroit & Mackinac Railway.

(Report for Fiscal Year Ending Dec. 31 1919.)

Pres. Henry K. McHarg, N. Y., Mar. 23, wrote in subst.: Federal Control, &c.—Up to March 1 1920, your property remained in the hands of the U. S. Administration at an annual rental of \$310,664. From time to time the Government has advanced sums to pay the interest on both the "First Lien" bonds, and the "Mortgage bonds", the 5% dividend on the Pref. stock and 2 1/2% for the year on the Common stock.

FEDERAL OPERATING STATISTICS IN 1918—COMPANY DATA IN 1917, &c. (SEE TEXT). Table with 5 columns: Year (1919, 1918, 1917, 1916), and statistics for Miles operated, Passengers, etc.

Results— 1919, 1918, 1917, 1916. Gross earnings \$1,687,342, \$1,557,034, \$1,350,450, \$1,254,102. Operating expenses 1,679,626, 1,488,458, 1,071,039, 855,048. Net earnings \$7,716, \$68,574, \$279,411, \$399,054.

CORPORATE INCOME ACCOUNT. 1919, 1918, 1917, 1916. Operating income \$310,664, \$310,644, \$279,411, \$399,054. Standard return 15,309, def. 2,842, --, 60,782. Other income --, --, --, --. Total income \$325,973, \$307,402, \$297,328, \$459,836.

Profit and Disbursements for Years Ending Aug. 31. 1919-20, 1918-19, 1917-18, 1916-17. Net profits def. \$1,542,531, \$2,694,214, \$2,327,995, \$2,034,042. Int. on deb. bonds & notes 850,000, 850,000, 666,667, 500,000. Preferred divs. (6%) 611,916, 611,916, 611,916, 611,916. Common divs. (4%) 607,113, 809,484, 809,484, 809,484.

Cuba Cane Sugar Corporation, New York. (Fifth Annual Report—Year Ending Sept. 30 1920). On subsequent pages will be found the remarks of Pres. Manuel Rionda, in the company's fifth annual report, also the profit and loss account for the entire fiscal year 1919-20, and the balance sheet as of Sept. 30 1920.

INCOME ACCOUNT FOR YEARS ENDING SEPT. 30. 1919-20, 1918-19, 1917-18, 1916-17. Operating profit \$22,249,020, \$11,069,881, \$7,390,604, \$7,390,604. Deduct—Depreciation reserve 3,500,000, 1,750,000, 1,750,000, 1,750,000. Interest, exchange & discount 2,156,584, 555,810, 679,654, 679,654.

BALANCE SHEET AS OF SEPT. 30. 1920, 1919. Assets— Properties, plants, etc. \$79,587,676, \$77,388,207. Investment 2,738,231, 2,656,024. Cane cultivations 2,116,027, 2,634,600. Materials and supplies 6,861,153, 6,850,873.

American Type Founders Co. (28th Annual Report—Year Ending Aug. 31 1920.) President Robert W. Nelson, Jersey City, N. J., Nov. 4 1920, wrote in substance: Results.—While the sales for 1918-19 were nearly 20% in excess of those of any prior year, the sales of the last fiscal year were more than 40% in excess of 1919, although we were handicapped by the difficulty in securing labor and material.

In a temporary increase in our indebtedness, but our quick assets, consisting of cash, bills and accounts receivable and merchandise at cost, increased a little over \$1,190,000, as compared with the previous year.

RESULTS FOR YEARS ENDING AUGUST 31. 1919-20, 1918-19, 1917-18, 1916-17. Net earnings \$761,593, \$518,484, \$446,271, \$404,641. Common dividend (4%) 160,000, 160,000, 160,000, 160,000. Preferred dividend (7%) 179,242, 175,785, 165,242, 165,242.

BALANCE SHEET AUGUST 31. 1920, 1919. Assets— Plant \$5,861,633, 5,653,145. Mdse. & raw mater. 2,817,426, 2,506,910. Accts. receivable 1,988,932, 1,314,309.

Tide Water Oil Co. (of N. J.), New York City. (Report for Nine Months ending Sept. 30 1920.) CONSOLIDATED INCOME AND SURPLUS ACCOUNTS OF TIDE WATER OIL CO. AND SUBSIDS., FOR 9 MOS. END. SEPT. 30.

9 Months ending Sept. 30— 1920, 1919. Combined gross sales and earnings, exclusive of inter-company items \$45,620,415, \$34,322,670. Operating expenses, maintenance, &c. 30,571,207, 21,721,602. Net from operations \$15,049,208, \$12,601,009.

CONSOLIDATED BALANCE SHEET (INCLUDING SUBSIDIARIES). Sept. 30 '20, Dec. 31 '19. Assets— Prop. & equip. \$42,818,763, 32,922,429. Other investments 5,697,161, 1,978,988.

Includes on Sept. 30 1920 refining and gasoline plants, \$24,681,104; pipe lines, \$10,800,679; oil-producing properties, \$18,129,910; railroad and lighterage properties, \$1,376,887; timber properties, \$1,002,474; less reserve for depreciation, \$13,172,286.—V. 111, p. 1957, 1190.

GENERAL INVESTMENT NEWS. RAILROADS, INCLUDING ELECTRIC ROADS.

General Railroad and Electric Railway News.—The following table summarizes recent railroad and electric railway news of a more or less general character, full details concerning which are commonly published on preceding pages under the heading "Current Events and Discussions" (if not in the "Editorial Department"), either in the week the matter becomes public or shortly thereafter.

I.-S. C. Commission Holds that Intra-State Rates Must Be Raised to Level of Inter-State Rates.—State Commissions Expected to Appeal to U. S. Supreme Court.—See a preceding page; also "Journal of Commerce," Nov. 19, p. 1. Passenger Traffic on N. Y. City Subways, &c.—Ticket Sales at Stations July 1 1919 and 1920.—(a) P. S. Commission blue prints. (b) Henry M. Brinckerhoff's transit plan. "Journal of Commerce," Nov. 18, p. 3.

Railway and Utility Commissions.—(a) Proceedings at Convention of Nat. Association in Washington, D. C. "El. Ry. Journ." Nov. 13, p. 1013 to 1018; "Railway Age" Nov. 12, p. 833 to 836. Officers elected, "Ry. Review" Nov. 13, p. 742. (b) N. Y. P. U. Commission, 1st Dist., work done in 1919. Idem, p. 1000 to 1008. (c) Increase in street ry. fares compiled by Am. El. Ry. Assn. "Bost. Fin. News" Nov. 15. New Jersey RRs. Assessed Valuation.—Increase of \$18,917,468 to \$391,166,449, raising State tax by \$1,873,000. "N. Y. Sun" Nov. 13, p. 1. "Hudson Observer," Hoboken, N. J., Nov. 13.

Cent. & So. Am. "Bost. N.Y.B." Nov. 13. (m) 31.3% of cars on own lines an increase of 30,000 over Oct. 1.

Atlantic Shore RR.—Fare Increase.—The Portsmouth Dover & York Street Railway, Dover, N. H., has been authorized to raise its cash fare from 7 to 10 cents.—V. 106, p. 2648.

Baltimore & Ohio RR.—Annual Report.—Director.—See Annual Report under "Financial Reports" above.

Bangor & Aroostook RR.—Equip. Trusts Application.—The company has asked the I.-S. C. Commission for authority to issue two series of equipment trust certificates one for \$140,000 maturing in 1926 at 7% and the other for \$180,000 maturing 1936 at 6% interest.—V. 111, p. 1948.

Boston & Maine RR.—"Divisions" Case Pending.—Adverse Effect of Old Basis for Dividing Through Rates.—See under caption "New York New Haven & Hartford RR." in V. 111 p. 1942.—V. 111, p. 1751.

Central Illinois Public Service Co.—Power Contract.—See Mississippi River Power Co. under "Indus." below.—V. 108, p. 1513.

Chicago & Alton RR.—Federal Compensation.—A board of referees appointed last May, in a report to the I.-S. C. Commission, fixed \$3,178,314 as a just compensation for the use of the road for each year of Federal control.

Chicago Burlington & Quincy RR.—Details of New Financing Plan Filed with I.-S. C. Commission.—The company's financing plan, filled with the I.-S. C. Commission on Nov. 5 provides for the capitalizing of a part of its surplus, representing earnings invested in its property, by issuing \$60,000,000 additional capital stock to be distributed pro rata among the stockholders.

Of the bonds, \$80,000,000 are to be held in the treasury to be used for any lawful purpose, including dividend purposes, and the balance, \$29,000,000, is to be disposed of only for future additions and betterments after further application to the Commission.

Outline of Application Filed by President Hale Holden.

Property Investment—Surplus.—The application states that property investment as of Dec. 31 1919 amounted to \$535,210,890, and corporate surplus \$241,781,197.

Capitalization.—The total capitalization amounts to \$278,889,100, being at rate of \$31.164 per mile of road.

Reasons for New Mortgage.—The company states that it finds "an absolute necessity to its future expansion and growth as a railroad system to issue a new mortgage which will provide for financing its additions and betterments for a considerable period."

Capital Increase Necessary.—The applicant states that the State laws relative to corporate securities provide that, in order to be legal investments for savings banks, etc., bonds shall not exceed three times the capital stock of the issuing corporation, and that it is therefore imperative, in order to make a refunding mortgage and provide for adequate future financing, that applicant increase its capital stock.

Earnings Invested in Property, &c.—Since July 1 1901, applicant has invested in additions and betterments to its railway operating property the sum of \$189,070,776 out of earnings from operation which justly belonged to its stockholders, at least to the extent of two-thirds thereof, or more.

This policy has resulted in the abnormal capitalization heretofore shown, and is a policy not just to the stockholders and of which they oppose the continuance.

From July 1901 to Dec. 31 1919, the company has invested from earnings in additions and betterments, road extensions, retiring bonded debt, purchase of securities of other companies and other items properly chargeable to capital account, \$191,348,478, which has not been capitalized, and its net income applicable to dividends for the past 10 1/2 years has aggregated \$202,490,286, or an average per year of \$19,284,789.

Dividends Paid Average 8.51% p. a.—Notwithstanding said large amounts of net income which might have been distributed to the stockholders at the discretion of the directors, the average of all dividends paid to stockholders on the very low capitalization mentioned, for the period of July 1 1901, to June 30 1920, was only 8.51% on the par of stock and on property investment during the same period in excess of bonded debt 3.916%.

Valuation.—The physical valuation now being carried on by the Bureau of Valuation of the I.-S. C. Commission will support a value clearly in excess of the property investment above stated.

Policy Recognized in Transportation Act.—A policy clearly recognized in the transportation act, 1920, is to bring all the railways eventually to substantially the same principle of capitalization, which is to be as nearly as practicable the value of their respective railways operating properties, so that the cost of transportation, as between competitive systems, and as related to the values of the properties, through which the service is rendered, shall be the same so far as practicable, so that the railways can employ uniform rates in the movement of competitive traffic and under efficient management earn substantially the same rate of return upon the value of their respective railway properties.

Additional New Securities will Not Impair Credit.—Applicant's present interest and sinking fund charges amount approximately to \$7,250,000 per annum, and the issue of \$80,000,000 bonds as proposed would increase this amount by \$4,800,000 per annum. During the 5 1/2 years from July 1 1914, to Dec. 31 1919, the average annual net income yielded by applicant's railways, plus applicant's other income, was \$17,324,704 in excess of the proposed new interest requirements, which is a large and safe margin above all dividend requirements, in respect of the proposed total of \$170,000,000.

The annual net income available for dividends as shown, and present rate and traffic conditions in applicant's territory, prove that by the most conservative estimate the additional securities proposed will not impair applicant's credit or its ability to serve the public as a common carrier.

Low Capitalization Misleading.—The unduly low capitalization of applicant as compared with other railroads in the same territory, and as compared with its property investment, has led to misunderstanding on the part of the public as to the rate of return on fair value of property shown by applicant's earnings.

Chesapeake & Ohio Ry.—Application to Issue Stock.—The company has applied to the I.-S. C. Commission for authority to issue \$50,225,000 additional Common stock to provide for the conversion of 5% Convertible 30-year Secured gold bonds, due April 1 1946.

The Convertible 30-year 5% gold bonds of 1916 for \$40,180,000 (V. 102, p. 1162) are convertible at option of holder at face value into common stock (a) at \$75 per share up to and incl. April 1 1920, (b) thereafter at \$80 per share up to and incl. April 1 1923, (c) then at \$90 per share up to and incl. April 1 1926, and (d) at \$100 per share up to and incl. April 1936, with adjustment of dividends and interest.—V. 111, p. 1851.

Chicago & Eastern Illinois RR.—Reorganization.—Recently published statements that the plans for the reorganization of the road had been completed and agreed upon providing for an assessment of \$30 a share on both Common and Preferred are declared in well informed quarters to be at least premature.

In fact, it is impossible to arrive at a definite figure for the amount of the assessment until the controversy over the Government compensation has been settled. The Board of Referees appointed by the I. S. C. Commission reported that the compensation should be approximately \$4,450,000 per annum—\$1,170,000 in excess of the Government's offer.

Chicago Surface Lines.—Valuation Placed at \$159,113,114.—The Illinois P. U. Commission on Nov. 8 on issuing its order making permanent the straight 8-cent fare fixed the valuation of the lines as of April 30 1920 at \$159,113,114 in order to allow a return of 7.5%.

The companies in their original application filed Aug. 2 1919 submitted the following figures:

Table with columns: Agreed '07 Valuation, Additions to June '19, Total June '19. Rows include Chicago Railways, Chicago City Railway, Calumet & South Chicago Ry, The Southern Street Railway, and Total.

Companies' Present Figures.—In support of the contention that the value of the properties used in the public service is in excess of the agreed purchase price, the companies submitted data to substantiate the following values: Based on unit prices as of April 1 1919, the cost to reproduce new \$200,371,689; Cost to reproduce new less depreciation as of April 1 1919, \$164,453,284; based on unit prices as of April 1 1920, \$247,246,637; based on average prices for the 6-year period from 1914 to 1917, \$164,812,046; and based on the average prices for the 7-year period from 1914 to 1920, \$176,588,415.

City's Figures.—In contrast with these figures, the city submitted valuations: Cost to reproduce new based on unit prices as of April 1 1919, \$186,335,695; basis of average prices for the period from 1915 to 1919, \$157,704,406; cost to reproduce new less depreciation as of April 1 1919, \$139,644,835.

Commission's Findings.—The Commission found that the cost to reproduce new, including certain defined eliminations and corrections, is \$170,000,000 as of Jan. 31 1919; cost to reproduce the property new less depreciation \$143,900,000; going value \$20,000,000; present value for rate-making purposes as of Jan. 31 1919, excluding franchise values, going value and all other intangible values, \$143,500,000; including the element of going value, \$163,500,000.

The Commission further finds that eliminating from consideration the property which the city claims should be excluded from the inventory of the useful properties, the present value for rate-making purposes on Jan. 31 1919 is at least \$157,164,908. Between Jan. 31 1919 and April 30 1920, there were additions to the property of which the Commission finds the present value to be \$1,948,206, making the present value of the property as of April 30 1920, with eliminations claimed by the city, at least \$159,113,114.—V. 111, p. 1949.

Cincinnati Ind. & Western RR.—To Extend Voting Trust The voting trustees for the Preferred and Common stock have announced that by its own terms the trust agreement expires on Dec. 1 next, and it is proposed to extend it for a period of 5 years to Dec. 1 1925.

Columbus Newark & Zanesville Electric Ry.—Interest due Nov. 1 on Columbus Buckeye Lake & Newark Traction Co. bonds Defaulted—Protective Committee.—The interest due Nov. 1 1920, on the \$1,243,000 Columbus Buckeye Lake & Newark Traction Co. 1st Mortgage 5% bonds, of 1921, was not paid.

Community Traction Co.—To Take over Street Railway Department of Toledo Rys. & Light Co. under Service-at-Cost Franchise—Capitalization, &c.—See Toledo Rys. & Light Co. below.—V. 105, p. 1801.

Connecticut Co.—Jitney Regulation.—The Board of Aldermen of New Haven, Conn., on Nov. 8 passed an ordinance ruling jitneys off the principal streets served by the company. The Superior Court on Nov. 6 denied the application of the Jitney Owners' Association of Hartford, for an injunction restraining the city from enforcing the terms of an ordinance relegating the buses to side streets.

Delaware & Hudson Co.—Bonds Ready.—Holders of the temporary 7% 10-Year Secured gold bonds can now exchange same for definitive bonds at the U. S. Mtge. & Trust Co., 55 Cedar Street, N. Y. City.—V. 111, p. 1851, 1182.

Denver & Rio Grande RR.—Postponement of Sale Denied.—Federal Judges W. H. Sanborn of St. Paul and R. E. Lewis of Denver have denied the application of the stockholders' committee for a 60-day postponement of the sale of the road scheduled for Nov. 20.

The opinion was followed by notice by Arthur M. Wickwire of New York, one of counsel for the committee, that an appeal to the Court of Appeals would be taken. By agreement of counsel and the court, however, the hearing by the Federal District Court of Colorado on confirmation of the









**Baldwin Locomotive Works.—Status.—Pres. Samuel M. Vauclein says:**

Business is good with Baldwin, we have no complaints. We are putting on all the business we care to at present and we have six months' business ahead, but are accommodating our friends wherever we can.

We expect to take care of our employees through the winter. We had about 9,000 employees last February and we have 20,000 now, but we are as full as we want to run, and this number will not be increased.

We are shipping \$5,000,000 of business a month at present. At the beginning of the year we should have been satisfied to take orders for \$30,000,000 during 1920, but we have already taken orders to this amount. There has not been much buying of locomotives the last four or five months, but it will follow, probably early next year. With domestic business on hand and in sight, and at present rate that foreign business is coming in, we will have a satisfactory business in the coming year.

Collections are slow, due to the general credit situation, congestion in some lines and unwise liquidation, but these conditions will be passed over soon. Company is able to finance itself through its regular banking connections, however, and without outside financial aid.—V. 111, p. 1185.

**(C. L.) Best Gas Traction Co.—Changes Name.—Earnings.**

The company has changed its name to C. L. Best Tractor Co. Net profits before Federal taxes for the 9 months ending Sept. 30 amount to \$533,451.

*Balance Sheet Sept. 30 1920.*

<b>Assets—</b>		<b>Liabilities—</b>	
Land, bldgs. & equip.....	\$643,271	7% Cum. Pref. stock.....	\$800,000
Inventory.....	1,765,487	Common stock.....	500,000
Notes & accts. rec.....	221,431	Debtenture serial notes.....	50,000
Liberty bonds & cash.....	82,260	Notes payable.....	270,000
Deferred charges.....	5,371	Dealers' deposits.....	22,850
		Accounts payable.....	225,711
		Reserve.....	20,000
		Surp. (sub. to pro. for Fed. taxes.....)	827,258
<b>Total (each side).....</b>	<b>\$2,715,820</b>		

**(C. L.) Best Tractor Co., Calif.—New Name.—**  
See C. L. Best Traction Co. above.

**Black & Decker Mfg. Co., Baltimore, Md.—Sales.—**  
The company, manufacturers of portable electric drills, electric valve grinders, and electric air compressors, advises that net sales as of Oct. 31 1920 are 163% of the total net sales of 1919. In other words in eight months of 1920 net sales have been almost 2-3 greater than net sales during twelve months last year, and the prospects are that the net sales of the entire year of 1920 will have been increased almost 100% over 1919.—V. 111, p. 1281, 1086.

**Booth Fisheries Co.—Credit Position Good.—Small Salmon and Sardine Packs.—Possibility of Deferring Preferred Dividend.—Pres. K. L. Ames in letter to stockholders says:**

Our credit position with our banks is just as good as it has been at any time during the past ten years.

The general fresh and frozen fish, public cold storage and oyster and seafood department is running along smoothly and we have smaller inventories than usual; our present inventories in this department are new and in prime condition and based upon present cost and market prices for our product.

The sales in our fresh and frozen fish and seafood department have increased about 12% for the first 9 months of this year over the same period last year and the profits in this department, before providing for depreciation, are about \$300,000 greater than they were for first 9 months of 1919.

Along in the early part of this summer we notified our salmon customers that we expected to pack only about 50% of our normal capacity and we received orders, subject to our opening prices being satisfactory to our buyers, for between 25% and 40% more than our estimated pack and our actual pack was about equal to our estimated pack, but between July 1 and Oct. 1, when opening prices were named, quite a number of things have happened, especially the big dip in the price of sugar which affected the wholesale grocery houses who are some of our largest and best customers so that when our customers confirmed their orders in the early part of October, they only confirmed to the extent of about 10% of our total pack, giving as a reason their inability to secure credit to pay for the amount which they would like to buy and therefore stating it would be necessary for them to buy only to meet their actual requirements.

In our pack this year we have only about 12 1/4% of Chums, the large percentage of our pack is the very high-grade Red Alaska salmon.

The outstanding and reassuring feature, however, in the salmon situation is the fact that there was only an approximate 50% pack of salmon by all packers, so that allowing for a material reduction in consumption, it is believed that within a very short time the wholesale grocers and all other large and small customers for canned salmon, must wake up to the situation and get in their orders to protect their business until a new pack is produced in the latter part of 1921.

In the event of our not selling our salmon pack except on a hand-to-mouth basis between now and next spring, we will even further curtail our 1921 pack as compared with our 1920 pack.

In the sardine department of our business, we packed only enough sardines to use up our inventory of cans and other supplies and put us in position to turn this inventory into a saleable product. We packed only about 20% of the amount of sardines we would pack under normal conditions.

With these facts in mind, I cannot see any possible reason justifying the low market prices on the securities of the company. The Preferred stock is cumulative as to dividends and the passing of the dividend Preferred would not mean that the Preferred stockholders had lost their dividends, but that the payment was simply deferred.—V. 111, p. 1952.

**Boston Woven Hose & Rubber Co.—Sales, &c.—**

Sales for the 2 1/2 months ending Nov. 15, it is said, are running only 12% behind the figures for 1919. The plant at present is operating at about two-thirds full capacity. The company has no foreign orders, whereas ordinarily its export business totals about \$2,000,000 a year. The labor force has been reduced about one-third, but the company does not contemplate cutting wages, which were increased about 100% during the war. Income has been greatly reduced as a result of the dullness in the automobile industry. An official states "that as soon as the present business depression is over the company will find itself in a strong position, as not more than 50% of the normal supply of the company's products is in stock today."—V. 110, p. 1190.

**Boyden Steel Corp.—Organized.—**

Incorporated in Maryland on or about Aug. 1 with 1,000,000 shares of no par value. While the corporation is authorized to manufacture and deal in car trucks, vehicles, tractors, conveyances and railway appliances of every description, its principal business will be the manufacture of railroad trucks and other cars by which friction is reduced to a minimum. George A. Boyden is the inventor of the truck. Plans of the new concern, which takes over the Boyden Co-ordinating Car Corp. controlling the five patents on a new design railroad car truck, include the establishment of factories in Baltimore and other places.

The incorporators, besides Mr. Boyden, are Robert Ramsay, Theodore G. Lurman, R. E. Lee Marshall, Janon Fisher, Baltimore, Ernest T. Trig, Franklin S. Edmonds, Phila., and John C. Frazee, Lansdowne, Pa.

**'Bridgeport (Conn.) Brass Co.—"Seven Centuries of Brass Making"—Company's Electric Furnace Process.—**

In a handsomely printed and profusely illustrated pamphlet of 75 pages, the company gives a brief history of the ancient art of brass making and contrasts the method heretofore pursued with its own electric furnace process—saying in brief:

Up to 1820 the American brass makers struggled along; competition with England was impossible until an English brass maker came to Waterbury and introduced English machinery and processes in the Scovill Mfg. Co. From 1830 the industry grew rapidly. Brazen tubing was used for gas in New York City in 1836; in 1848 the seamless tubing process came from England, where it was invented in 1838. The first basic American improvement was the invention of the spinning process in 1851. Soon thereafter American brass makers took the lead over English competitors. Connecticut has remained the greatest producer of brass in the U. S.

Electric Casting Shop Replaces Old Plant.—Over three years ago the Bridgeport Brass Co. began to use electric furnaces on a commercial scale

finally it discarded the pit furnace entirely in all the sheet, rod, wire and tube mills and manufacturing departments. Accordingly the pit furnace casting shops have been completely dismantled and the chimneys torn down. Construction work is under way to more than double the productive capacity of the present electric casting shop. The casting shop is operated on a 24-hour basis.

For the high-zinc brasses we use electric furnaces, in which heat is produced within the metal to be melted by the induction unit invented by J. R. Wyatt and controlled by the Ajax Metal Co. For other copper alloys such as bronze and phono-electric, we use the indirect arc furnace of the Gillett type, a cylinder mounted in a cradle, rotating automatically first in one direction and then in the other, the electrodes entering in the centre of the two ends and coinciding with the axis of rotation.

The process possesses the following advantages: (1) The human element, requiring much experience and subjected to noxious fumes and extreme heat is, as far as melting and pouring is concerned, practically eliminated. (2) The heat input is uniform. (3) The stirring and mixing is perfectly accomplished. (4) The temperature at all stages is indicated electrically, and is always under perfect control. (5) The purity of the metal is guarded by exclusion of the atmosphere, etc. (6) The heat insulation is perfect. (7) Any slight errors are equalized by blending several charges. (8) Mechanical control of the pouring is perfect.

The result is a brass, uniform and homogeneous in quality and of an exceptionally high grade, with a loss in spelter of less than 1/2 of 1%.

The Bridgeport Brass Co. has been making seamless brass and copper tubing for over 30 years, being one of the pioneers in the making of this product.—V. 104, p. 1389.

**Brooklyn Edison Co.—Indictments Dismissed.—**

Sustaining demurrers by the defendants to the indictments returned last month on behalf of the Federal Government, U. S. District Judge Mayer on Nov. 10 dismissed the charges of alleged conspiracy by the company. See "Coal Trade Journal" Nov. 17, p. 1278.—V. 111, p. 1372.

**Brown Shoe Co., Inc.—No Common Dividend.—**

The directors passed the following resolution, in connection with the omission of the quarterly dividend on the Common stock, usually due at this time: "It was the sense of the board that the cash resources of the company should be conserved and that no action should be taken on the common stock dividend." Compare V. 111, p. 1952.

**Buffalo-Thacker Coal Co.—Bonds Offered.—**

Robt. Glendinning & Co. and Frazier & Co., Phila., in Mch. offered at 92 1/4 and int. \$550,000 1st (closed) Mtge. Sink. Fd. 6% gold bonds, dated Feb. 1 1920, due Feb. 1 1930. Int. F. & A. Company agrees to pay normal Federal income tax not to exceed 4%. Penna. State tax refunded. Providence Life & Trust Co., trustee. Red. at 105 and int. Denom. \$1,000 (c\*).

Company is incorp. in West Virginia. Coal land owned and leased by company is in the highly developed Kanawha field of Southwestern W. Va. and consist of 1,005 acres owned in fee simple or mineral right, 2,580 acres under lease and 68 acres in surface right, with 6 modern, well-equipped mines, electrically operated.

Earnings.—Earnings resulting from operation during the calendar years of 1917, 1918 and 1919, as shown by audit of Messrs. Lybrand, Ross Bros. & Montgomery, before deducting taxes, depreciation, &c., when reduced to a 12-month period, are as follows: Net profit from operation, \$253,392; interest on \$550,000 1st Mtge. 6% bonds, \$33,000; annual minimum sinking fund, \$55,000; balance, \$165,392.

**Butte & Superior Mining Co.—Quar. Report—Produc.—**

<i>Results for Three and Nine Months ending Sept. 30.</i>				
	1920—3 Mos.—1919.	1920—9 Mos.—1919.	1920—3 Mos.—1919.	1920—9 Mos.—1919.
Net (Zinc concentrates.....)	\$629,954	\$795,865	\$2,442,459	\$1,786,762
Value Lead concentrates.....	228,365	406,387	912,521	1,025,388
Inventories & quotations.....	85,000	168,826	85,000	318,826
Miscellaneous income.....	16,814	5,595	64,354	50,516
<b>Total income.....</b>	<b>\$960,133</b>	<b>\$1,376,673</b>	<b>\$3,504,334</b>	<b>\$3,181,492</b>
Oper. costs, taxes, &c.....	1,062,352	1,076,390	3,126,298	2,787,362

Balance, surplus....def. \$102,218 \$300,283 \$378,038 \$394,130  
The above statement includes charges for depreciation and shutdown expenses, but no allowance has been made for depletion or taxes.

	1920—Oct.—1919.	1920—10 Mos.—1919.
Zinc (in lbs.).....	7,000,000	11,000,000
Silver (in ozs.).....	193,000	210,000
	1,641,778	1,626,000

**Caddo Central Oil & Refining Co.—Earnings.—**

Net earnings, after interest and taxes, including Government taxes, for October, were \$170,208, and for the ten months ended Oct. 31 last, \$1,238,503.—V. 111, p. 1569, 796.

**Calumet & Hecla Mining Co.—Wages.—Curtailed Oper.—**

The company on Nov. 12 announced a 15% cut in all wages and salaries, effective Nov. 16. Suspension of operations at its White Pine, Osceola Consolidated and Osceola Mines, the low price of copper, limited market, unsold surplus, excess production and costs are given as reasons. It is estimated that 1,500 men will be thrown out of work.

The output (including subsidiaries) for October aggregated 7,945,502 lbs. fine copper, compared with 7,279,214 lbs. in Sept.—V. 111, p. 1569, 1946.

**Calco Chemical Co., Bound Brook, N. J.—Bonds Offered.—**Hemphill, Noyes & Co. and Taylor, Ewart & Co., Chicago, are offering at 98 and int., to yield about 8.20%, \$1,700,000 1st Mtge. 8% Sinking Fund Conv. Gold bonds (see advertising pages):

Dated Oct. 1 1920, due Oct. 1 1940. Red. all or part at any time upon 30 days' notice at 110 and int. Int. payable A. & O. at office of Guaranty Trust Co. of New York, trustee, without deduction for any normal Federal income tax not in excess of 2%. Pa. State tax of 4 mills refunded. An annual sinking fund of 10% of the net earnings after taxes and fixed charges will be deposited annually with the trustee, but in no event less than \$70,000 per annum for the retirement of the bonds at not exceeding 110 and int. Denom. \$1,000, \$500 and \$100 (c\*).

Data from Letter of Pres. R. C. Jeffcott, Bound Brook, N. J. Oct. 20.

Company.—Organized May 19 1916. At inception company intended to make only two intermediates, i. e. aniline oil and beta naphthol, but company's manufactures have been expanded to include 18 intermediates and about the same number each of pharmaceutical and dyes. Sales have grown to the present volume of more than \$1,000,000 a month. Is one of the largest manufacturers in the country of intermediates (the bases of dyestuffs), dyes, pharma-ceutical products and other chemical products of a kindred nature.

During the war the U. S. Government selected company to develop the process for and manufacture a new explosive. This interfered considerably with the development of the business from the end of 1917 to the middle of 1919.

Main plant, valued at \$4,500,000, is located at Bound Brook, N. J., and consists of 250 acres of land, with 57 buildings thereon; total floor space, 300,000 sq. ft. Has three smaller plants at Jersey City, Woodbridge and Burlington, N. J.

Capitalization after this Financing—  
First Mtge. 8% Conv. gold bonds (this issue)--- \$2,500,000 \$2,250,000  
Preferred stock, 8% cumulative (par \$100)----- x6,000,000 1,500,000  
Common stock, without par value----- x750,000 sh. 500,000 sh.

x Of the unissued Pref. stock \$2,500,000 is reserved for the conversion of these bonds and the remainder is available for future requirements. Of the unissued Common stock 50,000 shares are reserved for the conversion and stock purchase privilege of these bonds. (See below.)  
Purpose.—Proceeds will be used to pay off outstanding notes and floating debt, and provide additional working capital.

Conversion and Stock Purchase Privilege.—Bonds will be convertible after Oct. 1 1922, or sooner if lawful, and until Oct. 1 1925, at the rate of 10 shares of 8% Cum. Pref. stock, and 8 shares of Common stock for each \$1,000 principal amount of bonds.

If and when conversion is made, any bondholder shall have the right to purchase 12 shares of Common stock at a price of \$12 per share, if such conversion is made on or before Oct. 1 1923, or at \$15 per share if made thereafter and before Oct. 1 1925.











Reports and Documents.

CUBA CANE SUGAR CORPORATION

FIFTH ANNUAL REPORT FOR THE FISCAL YEAR ENDED SEPTEMBER 30 1920.

CUBA CANE SUGAR CORPORATION

123 FRONT STREET  
NEW YORK

November 5, 1920.

TO THE STOCKHOLDERS:

Your Board of Directors is gratified to be able to submit its Fifth Annual Report within six weeks following the termination of the fiscal year ending September 30 1920, which is a testimonial to the efficiency of the Accounting Department.

Owing to the general drought throughout the Island of Cuba, the early cane estimates of the 1919-1920 crop were not realized and, consequently, the total Cuban sugar crops aggregated only 26,237,242 bags (3,748,177 tons) against 31,050,000 bags (4,435,714 tons) as estimated on December 24 1919 by Messrs. Guma-Mejer, and against 27,802,435 bags (3,971,776 tons) made the year before.

As is well known, labor unrest has been universal. Cuban plantations and railroads have not been free from labor troubles and attendant strikes, although perhaps affected in a lesser degree than industries in other countries.

In view of the general labor situation it is a great achievement on the part of Cuba to have harvested her crop, transported it over her railroads to the shipping ports and placed it at the disposal of consumers, within a shorter period than in previous years, even making allowance for the smaller crop.

All your Corporation's plantations finished grinding before May 30—with the exception of Moron which completed its crop of 611,031 bags (88,654 tons) on June 8. The output at Moron is the largest production of any single estate made in Cuba this crop. The increase in production at this estate from the 170,263 bags (24,323 tons) made during the first crop after its purchase by your Corporation to the 611,031 bags (88,654 tons) produced this year, is very gratifying and justifies the action of your management in increasing that plantation's machinery and cane fields.

The sucrose content of the cane throughout the Island was again unsatisfactory, probably due to the irregularity and scarcity of the rain precipitations, for, as stated in the previous report, the sucrose content in the cane is dependent upon weather conditions.

As was anticipated, sugar prices once "de-controlled" after two years of Governmental regulation, began to show wide variations; in fact the range increased far more than could have been foreseen, running from 6½c.—at which some new crop sugars were sold in the fall of 1919, when it was realized that the United States Government would no longer control sugar—to 23½c. in May, the highest price reached, soon to be followed by a precipitous decline to 6¼c., the price ruling at present.

The proportion of the Cuban crop sold at the highest prices was relatively small. The peak having been reached during the months of May and June when there was very little cane being ground, neither the colonos nor the plantation owners participated to any great extent in the high prices.

There still remains in the Island, unsold, about one-tenth of the crop. The probabilities are that the average price obtained for the entire crop, when the remnant is finally sold, will be between 10 and 11c. per pound.

The great variation in prices experienced during this first year of "de-controlled" sugar proves the wise policy of having had sugar under Governmental regulation and control during the last two years of the World War. The chief cause for the variation in prices was the uncertainty resulting from the "de-control" of sugar by the United States Government last fall. Under such extreme variations it is readily seen what difficulties have attended the selling of sugars.

Your corporation followed a conservative policy in the selling of its own sugars. That portion of the crop belonging to the colonos (tenant farmers) was treated as entirely apart, your Corporation selling it as fast as acquired under its colono contracts, seeking to avoid either loss or gain therefrom.

The Corporation's own sugars, as well as those acquired from the colonos, were sold prior to the recent rapid market decline and have been delivered and paid for. It follows, therefore, that this Corporation was not adversely affected by the decline nor is it adversely affected by the generally unsatisfactory financial situation arising therefrom which prevails at present in the Island of Cuba.

CANE GROUND.

As already stated above, cane estimates for the 1919-1920 crop were not realized, because of the drought.

The following table gives comparison of cane ground at your mills during the last crop:

Western estates	256,341,250	arrobos (2,860,951 tons)
Eastern	186,678,568	" (2,083,466 " )
<b>Total</b>	<b>443,019,818</b>	<b>arrobos (4,944,417 tons)</b>

The above figures are about 20% under the early estimate.

The cane sold to outsiders this year was 2,590,357 arrobos (28,910 tons) in the Western Estates and 8,818,853 arrobos (98,425 tons) in the Eastern Estates, both much smaller quantities than during the 1918-1919 crop.

RATES PAID TO COLONOS FOR THEIR CANE.

The following table shows the average percentage of sugar per 100 of cane paid to the colonos during the past five years:

Western Estates	1915-16	1916-17	1917-18	1918-19	1919-20
Eastern	6.713%	6.849%	6.891%	6.901%	6.902%
	5.079	5.029	5.115	5.130	5.153

Average 6.383% 6.337% 6.254% 6.168% 6.124%

The average percentage paid to the colonos will diminish still more from now on as your Corporation has acquired one additional plantation in the East and has increased the capacity of its other Eastern mills.

SUCROSE IN THE CANE.

The following table shows the average percentage of sucrose at the plantations of your Corporation during the five crops:

1915-16	1916-17	1916-18	1918-19	1919-20
13.37%	13.00%	13.31%	13.02%	12.95%

By the above table it is seen that the sucrose content has not been high for the last four years; such a continuously low percentage of sucrose in the cane is most unusual.

LOSSES IN MANUFACTURING.

The losses in manufacturing at your plantations during the last five years have been as follows:

1915-16	1916-17	1917-18	1918-19	1919-20
3.07%	2.67%	2.36%	2.32%	2.37%

Under present labor conditions it is difficult to maintain the highest efficiency methods at sugar plantations, where such efficiency depends greatly upon the regularity with which the cane is delivered to the mill, for such regularity requires uniformity of railroad operations, and this, of course, has not been possible under present labor conditions.

YIELD OF 96 DEG. CENTRIFUGALS.

The yield of the five crops in 96 deg. centrifugals has been as follows:

1915-16	1916-17	1917-18	1918-19	1919-20
11.25%	10.76%	11.41%	11.15%	11.02%

COMPARATIVE RECEIPTS PER POUND OF SUGAR.

For the purpose of comparing the f.o.b. price, per pound of sugar manufactured, obtained during the last five crops, the proceeds from "Molasses" and "Other Earnings" are included in the following:

1915-16	1916-17	1917-18	1918-19	1919-20
4.112c.	4.479c.	4.630c.	5.398c.	10.346c.

In order to afford a comparison with previous years, it has been necessary to include the Colono sugars in the above figures.

COST OF PRODUCTION.

In order to show the cost of production on an f.o.b. basis, per pound of sugar manufactured at your factories, including the cost of colonos' cane, as we have done in the past five years, we give the following figures:

1915-16	1916-17	1917-18	1918-19	1919-20
2.748c.	3.431c.	3.998c.	4.606c.	8.523c.

From the above it is seen that there has been an increase of 3.917c. over last year, but this increase is mainly due to the higher price paid for the colonos' sugars. The cost of production depending so much upon the price at which we liquidate the colonos' sugars, it is preferable to follow the same method indicated in the previous Annual Report, showing the cost of production, excluding cane, thus giving a comprehensive idea of the increases in other items, cane excluded. On this basis, the cost of manufacturing and delivering the sugars on board steamers, compared with previous years, is as follows:

1915-16	1916-17	1917-18	1918-19	1919-20
0.715c.	1.072c.	1.456c.	1.555c.	1.940c.

The increases were, consequently,

0.357c.	per pound increase	1916-17	over	1915-16
0.384c.	"	1917-18	"	1916-17
0.099c.	"	1918-19	"	1917-18
0.385c.	"	1919-20	"	1918-19

The above increase of 0.385c. per pound in 1919-20 over the previous year is chiefly due to a shorter crop being made and to the fact that there was a decrease in sugar content of the cane. These figures are of great value when we come to consider the cost of production for the future, when prices are likely to be lower. It must be borne in mind that the cheaper the labor, the lower the cost, and labor will certainly not be higher next year.

OPERATING PROFITS PER POUND OF SUGAR.

Following the same basis as in our previous report and deducting from the preceding f.o.b. prices at which the



Your Corporation has sold about 20% of its own portion of the coming crop, not including Colono sugars, at much higher prices than those ruling at present. It has also sold half of the molasses for the coming crop at double the prices obtained for last crop.

REVIEW OF THE SUGAR SITUATION.

In the uncertainty existing during the fall of 1919 as to what action would be taken by the United States Government regarding the renewal of the contracts to procure an adequate supply of sugar for the country, American buyers refrained at that time from providing for their needs during the approaching campaign. In September 1919, when it became increasingly apparent that no legislation would be promptly forthcoming for the purchase of the new Cuban crop and the effective continuance of the U. S. Sugar Equalization Board, European buyers, especially France, which had become "de-controlled," demonstrated great interest in Cuban sugar for future delivery. Large transactions were made at the relatively low basis of 6½c. f.o.b., gradually increasing to about 7½c. f.o.b., and it is probable that fully 20% of the estimated crop had already been sold to European, Canadian and Australian buyers before the Cuban estates began grinding, in the latter part of December 1919.

Not having previously provided for their requirements, pending legislation by Congress, American refiners later in the fall of 1919 found it necessary to meet the demands of the Cuban sellers in order to obtain prompt deliveries for the month of December. Upon the subsequent announcement that no direct control would be exercised by the Government upon the sugar market of this country, prices advanced still further during January. Stimulated by foreign demand and by the lack of shipments caused by strikes in Cuba, quotations quickly reached 12c. c. & f. for sugars afloat in January.

Upon the settlement of the Cuban strikes and under pressure by the sellers, prices steadily declined during February to the low level of 9c. c. & f., but American refiners were not able to buy much on the decline due to the large quantities previously purchased by other countries. During March it was gradually realized that the Cuban production would be greatly curtailed by the excessive drought and consequently the market, aided by foreign competition with American refiners, quickly recovered to its former level of about 12c. c. & f.

At this juncture, Messrs. Guma-Mejer, the official Cuban statisticians, reduced their estimate of the Cuban crop from 4,400,000 tons, their December forecast, to 3,900,000 tons. This enormous decrease in the expected supply of sugar, enhanced by an acute scarcity of refined sugar in certain localities of the United States caused by railroad congestion, developed a "runaway" market during April, with prices soaring rapidly to over 18c. c. & f.

During all this period the principal American refiners had been unable to accumulate any large quantities of raws, as holders of Cuban sugars offered only limited quantities. Therefore, upon the announcement of a further reduction to 3,650,000 tons in the estimate of the Cuban crop, prices steadily advanced during the latter part of May to 23½c. c. & f.

Encouraged by the expected shortage in the Cuban crop and by the apparent scarcity of sugar in the United States during May, Cuban and Porto Rican planters retired from the market with the conviction that prices would go much higher. Being unable to induce the Cubans and Porto Ricans to tender a sufficient quantity of sugar for this country at the prevailing prices, the principal American refiners turned to the Far Eastern markets for sugar with which to avert a serious scarcity of the article in the United States. Though no sugar had been imported from Java or any other Far Eastern market for a number of years, large quantities of Java centrifugals and Java White sugars were then obtainable from those quarters where consumption had been greatly reduced due to the high prices existing there in sympathy with those in the United States. Under these circumstances it did not take long for American Refiners and other interests to secure 350,000 to 400,000 tons from these Far Eastern countries for arrival here during the late summer and early autumn at prices below those prevailing for Cuban and Porto Rican sugars.

Simultaneously with the above purchases made by American refiners from the Far East, they sold American granulated to the trade for delivery to suit the arrival of those raws, at correspondingly high prices.

With sugar pouring into the United States from other countries, under the effect of high prices here, the future needs of the country were more than provided for. The Cuban and Porto Rican planters, disappointed in their expectations of higher prices, in June and July tried to force their holdings upon a market already satisfied by the purchase of Java sugars. Each successive offering during those months marked a violent and rapid decline.

The situation became more complicated in August due to the difficulties encountered by the American refiners in having the buyers of their refined live up to the contracts made at higher levels, when refiners were buying the Far Eastern sugars as stated above. These complications necessitated the granting by the refiners to the buyers of more time in which to receive and pay for the sugars purchased.

The developments regarding deliveries in the refined trade could not but be reflected in the raw sugar market as they caused the absence of the principal refiners from the market. This resulted in the small offerings from Cuba and Porto Rico not finding ready buyers during September and October and the decline continued until Cubas sold as low as 7c. c. & f. only ½c. higher than the lowest price at which sugars started selling last fall.

These rapid declines and the inability of Cuban holders to find an outlet for their sugars created great uneasiness in financial circles of the island. Although the total stock left in the Island was merely 10% of the production and very few planters and farmers were affected thereby, a run by depositors on a local Cuban bank early in October caused a general panic amongst the depositors of other banks. In the absence of any adequate Cuban law to meet the emergency, there was no alternative, to check the run on the banks, but to establish a moratorium, which President Menocal imposed to be effective up to December 1st.

The greater portion of the remnant of the Cuban crop being held as collateral against advances made by Cuban banks, the moratorium decree stopped large offerings from the Island.

After the rapid decline in prices this market has become the lowest in the world, whereas last May, when American refiners made the large purchases in the Far East, it was the highest in the world. It is therefore not unreasonable to expect a European demand sufficiently large to absorb between now and next January in the form of Cuban Raw and American Refined a good portion of the 350,000 to 400,000 tons that were unnecessarily imported from the Far East.

The following table shows the world's Cane and Beet Production two years previous to the World War and the estimate for the present crop:

	1912-1913	1913-14	Estimated 1919-1920
Cane	9,232,543 tons	9,821,413 tons	11,808,673 tons
Beet	8,976,271 "	8,875,918 "	3,345,506 "
	18,208,814 tons	18,697,331 tons	15,154,179 tons

The European beet crop in the 1920-21 is likely to be about 1,000,000 tons more than the present one.

During Pre-War times, the world's consumption of sugar was between 18,000,000 and 19,000,000 tons a year. It was undoubtedly diminished this year by the high prices prevailing at intervals, but sugar is an article of universal need and its consumption will greatly increase at the present prices.

Cuba may be obliged to spread the distribution of the remainder of her present crop through December, January and February, particularly the first two months during which very few sugars of the new crop are available. As in the past, Cuba will continue to be the cheapest sugar producing country in the world, and, as wages seem to be readjusting themselves to meet changing conditions in Cuba, and as we are so near the new crop, the probabilities are that the Island will be able to extricate itself from the present financial situation within the next few months.

The Balance Sheet as at September 30 1920, together with the Profit and Loss and Surplus Accounts for the year ended that date, certified by the Corporation's Auditors, Messrs. Deloitte, Plender, Griffiths & Company, and the Comparative Financial Statement, will be found appended hereto. Included in Accounts and Bills Receivable, is \$1,000,000 secured by mortgage on the sale of San Ignacio and \$400,000 advanced to the Northern Railways of Cuba against collateral for the purpose of increasing terminal facilities at the port of Neuvitas.

Acknowledgment is made of the loyal co-operation of all officers and employees during the year.

Respectfully submitted,

By Order of the Board of Directors,

MANUEL RIONDA,  
*President.*

**PROFIT AND LOSS ACCOUNT AS OF SEPTEMBER 30TH 1920.**  
 Operating Profit for Year ended September 30th 1920---- \$22,249,020 30  
 Less:  
 Interest, Discount and Exchange.....\$2,156,584 29  
 Reserve for Taxes, etc., Including Income  
 Tax, United States and Cuba..... 4,248,301 48  
 Reserve for Depreciation..... 3,500,000 00  
 9,904,885 77

Balance, being Net Profit for the Year Carried to Surplus  
 Account.....\$12,344,134 53

**SURPLUS ACCOUNT AS OF SEPTEMBER 30TH 1920.**  
 Balance at October 1st 1919.....\$16,712,302 51  
 Deduct:  
 Amount transferred from Surplus to Declared Capital in  
 connection with the Authorization of 416,667 additional  
 Common Shares without nominal or par value, such  
 shares being reserved for the conversion of \$25,000,000 00  
 of the Corporation's Convertible Debenture Bonds.... 2,083,335 00  
 \$14,628,967 51

Add:  
 Net Profit for year as per Profit and Loss Account..... 12,344,134 53  
 \$26,973,102 04

Deduct:  
 Dividends on Preferred Stock:  
 No. 16, January 1 1920.....\$875,000 00  
 No. 17, April 1 1920..... 875,000 00  
 No. 18, July 1 1920..... 875,000 00  
 No. 19, October 1 1920..... 875,000 00  
 3,500,000 00

Balance, September 30 1920.....\$23,473,102 04

## BALANCE SHEET, SEPTEMBER 30 1920.

ASSETS.		LIABILITIES.	
PROPERTIES AND PLANTS	\$78,892,258 47	DECLARED CAPITAL:	
MACHINERY AND CONSTRUCTION		As per last Balance Sheet	\$52,500,000 00
MATERIAL ON HAND	695,417 46	Represented by 500,000 Shares of 7% Cumulative Convertible Preferred Stock, par value \$100 00 each, and 500,000 Shares Common Stock without nominal or par value.	
INVESTMENT IN SHARES OF SUBSIDIARY COMPANY AT COST	\$79,587,675 93	Add:	
CURRENT ASSETS, ADVANCES TO COLONOS AND GROWING CANE:	2,738,230 65	Amount transferred from Surplus in connection with the authorization of 416,667 additional common shares without nominal or par value, such shares being reserved for the conversion of \$25,000,000 00 of the Corporation's Convertible Debenture Bonds	2,083,335 00
Cultivations—Company Cane	\$2,116,026 73	TEN YEAR 7% CONVERTIBLE DEBENTURE BONDS, DUE 1930:	\$54,583,335 00
Materials and Supplies	6,861,153 14	Convertible into Common Stock at a price not exceeding \$60 00 per share, in accordance with the terms of an Indenture dated January 1st 1920	25,000,000 00
Advances to Colonos less Reserve for Doubtful Accounts	7,397,947 11	SHORT TERM DRAFTS OUTSTANDING	\$2,457,482 89
Advances to Stores and Sundry Advances	121,872 36	ACCOUNTS PAYABLE AND ACCRUED CHARGES	3,890,329 00
Molasses on Hand at Net Contract Prices	105,649 46	ACCRUED INTEREST 7% CONVERTIBLE DEBENTURE BONDS	437,500 00
Accounts and Bills Receivable	2,687,589 08	PREFERRED DIVIDEND NO. 19 (Payable October 1 1920)	875,000 00
Cash in Banks and on Hand:		LIENS ON PROPERTIES—Cash Deposited per Contra	\$172,736 19
In New York	\$20,078,579 31	CENSOS ON PROPERTIES—Cash and Bonds Deposited per Contra	393,906 86
In Cuba	250,170 06	RESERVES:	566,643 05
	20,328,749 37	Taxes and Contingencies	\$2,022,194 74
CASH AND BONDS DEPOSITED FOR REDEMPTION OF LIENS AND CENSOS ON PROPERTIES—Per Contra	566,643 05	Depreciation	10,000,000 00
DEFERRED CHARGES:		DEFERRED LIABILITIES:	12,022,194 74
Insurance, Rents, Taxes, etc., Paid in advance	\$421,225 45	Balances in Respect of Purchases of Lands	776,083 61
Discount and Expenses in connection with Issue of Ten-Year 7% Convertible Debenture Bonds Due 1930, less Proportion written off	1,148,908 00	SURPLUS ACCOUNT:	
	1,570,133 45	Balance	23,473,102 04
	\$124,081,670 33		\$124,081,670 33

We have verified the above Balance Sheet as at September 30th 1920, and the accompanying Profit and Loss and Surplus Accounts for the year ended that date, with the books in New York and Havana, and certify that, in our opinion, they correctly set forth respectively, the financial position of the Company as at September 30th 1920, and the results of the operations for the year ended that date.

49 Wall Street, New York City,  
November 5th 1920.

DELOITTE, PLENDER, GRIFFITHS & COMPANY,  
Auditors.

## THE AMERICAN COTTON OIL COMPANY

## ANNUAL REPORT FOR THE FISCAL YEAR ENDED AUGUST 31 1920.

EXECUTIVE OFFICES,  
65 BROADWAY,  
NEW YORK, November 4 1920.

To the Stockholders of

## THE AMERICAN COTTON OIL COMPANY:

The Directors submit their Report and Statements of Account of The American Cotton Oil Company and the subsidiary companies for the fiscal year ended August 31 1920, being the Thirty-first Annual Report of the Company.

All the properties are free from mortgage or other lien. The excess of Current Assets over Current Liabilities on August 31 1920 was \$15,686,624.51.

The total amount of Gold Bonds now outstanding is \$5,000,000, part of an authorized issue of \$15,000,000 Twenty-year Five Per Cent Gold Bonds, bearing date of May 1 1911, interest payable semi-annually, on the first days of May and November.

Of the issue of \$10,000,000 Five-year Six Per Cent Gold Notes, dated September 2 1919, there is now outstanding \$9,500,000 par value, notes to the amount of \$500,000 par value having been canceled by the Company in accordance with the terms of the notes.

The Board of Directors, at the regular monthly meetings in May and November, declared the usual semi-annual dividends of 3% on the Preferred Stock, payable respectively on June 1 and December 1 1920, being the fifty-seventh and fifty-eighth consecutive dividends upon this stock.

The Board of Directors, at the regular monthly meetings in February and May, also authorized payments of two quarterly dividends of 1% each on the Common Stock, payable respectively on March 1 and June 1 1920, these being the second and third quarterly dividends of 1% declared upon the Common Stock during the fiscal year ended August 31 1920. The Board, at its meeting in August, considered it advisable to omit the further payment of dividends upon the Common Stock of the Company until such time as conditions became more normal, having in mind the drop in commodity prices and the decline in volume of business, prevalent throughout the vegetable oil industry.

For the first five months of the fiscal year the net earnings of the Company were the largest in its history. This was much more than offset, however, by a decline during the balance of the year of over \$40 a barrel in the price of Cotton Seed Oil alone, and the price of other oils and fats vital to the Company's business declined proportionately. Inventory values were accordingly reduced to a basis consistent with the low prevailing market, since which substantially all of such values have been realized.

The sales of our Edible Products, in common with the sales of others in the industry, suffered a severe decline in volume, resulting in large operating losses, but the sale of Soap Products, considering the general business situation, has been satisfactory and did not share the conditions prevailing in the Edible Oil industry.

The Company's operations for the year showed a loss of \$1,542,531.12, which added to interest and dividends paid amounts to \$3,611,560.12, by which amount the surplus has been decreased.

The properties of the Company have been fully maintained, and ample provision made for depreciation.

Following the Company's policy of simplifying its corporate organization, on September 1 1920 the Union Seed & Fertilizer Company, which, as a subsidiary of this Company, operated the crushing mills and gins, was formally consolidated with The American Cotton Oil Company.

By Order of the Board of Directors,

WILLIAM O. THOMPSON,  
President.

GENERAL PROFIT AND LOSS ACCOUNT AUGUST 31 1920.	
Balance of General Profit and Loss Account August 31 1919, as per Thirtieth Annual Report	\$13,235,651 46
Losses of the Manufacturing and Commercial business for the year ended August 31 1920	1,542,531 12
	\$11,693,120 34
Deduct:	
Interest on Debenture Bonds and Gold Notes	\$850,000 00
Two Semi-Annual Dividends of 3% each on the Preferred Stock	611,916 00
Three Quarterly Dividends of 1% each on the Common Stock	607,113 00
	2,069,029 00
Balance of General Profit and Loss Account August 31 1920	\$9,624,091 34

## CONSOLIDATED BALANCE SHEET AS AT AUG. 31 1920.

## ASSETS.

Real Estate, Buildings, Machinery, Investments, &c.:		
Balance at August 31 1919.....	\$16,330,199 99	
Additions during the year.....	909,182 80	
Balance at August 31 1920.....	\$17,239,382 79	
Good Will, Trade Marks, Brands, Patents, Processes, &c., at formation of Company.....	23,594,869 81	23,594,869 81
Cash.....	\$2,968,894 21	
Bills and Accounts Receivable and Advances for Merchandise.....	6,657,609 31	
Marketable Products, Raw Materials and Supplies on hand.....	13,326,640 33	
	22,953,143 85	
Deferred Charges against future profits.....	585,179 32	
	<u>\$64,372,575 77</u>	

## LIABILITIES.

Capital Stock:		
Preferred.....	\$10,198,600 00	
Common.....	20,237,100 00	
	\$30,435,700 00	
5% Debenture Bonds due May 31 1931.....	5,000,000 00	
Five-year 6% Gold Notes due September 2 1924.....	10,000,000 00	
	\$45,435,700 00	
Reserve for Depreciation.....	2,046,265 09	
Notes Payable.....	\$5,800,000 00	
Accounts Payable and sundries.....	777,228 00	
Interest Accrued upon Debenture Bonds and Gold Notes.....	383,333 34	
Preferred Stock Semi-Annual Dividend No. 58, payable December 1 1920.....	305,958 00	
	7,266,519 34	
Profit and Loss:		
Balance to credit of account, as shown below.....	9,624,091 34	
	<u>\$64,372,575 77</u>	

We have made an examination of the Head Office books and accounts of THE AMERICAN COTTON OIL COMPANY and of its Subsidiary Companies, and CERTIFY that the above Balance Sheet, in our opinion, correctly sets forth the combined position of the Companies as at August 31 1920, and that the attached Profit and Loss Account for the year is correct. For the purpose of our examination we have accepted the signed statements received from the several Branches.

DELOITTE, PLENDER, GRIFFITHS & COMPANY.  
Auditors.

49 Wall Street, New York City, November 4 1920.

## COMPARISON OF BALANCE SHEET FOR YEARS 1919 AND 1920.

ASSETS:	1919.	1920.
Real Estate, Buildings, Machinery, Investments, &c.....	\$16,330,199 99	\$17,239,382 79
Good Will, Brands, &c.....	23,594,869 81	23,594,869 81
Cash.....	7,370,441 31	2,968,894 21
Bills and Accounts Receivable.....	6,713,141 25	6,657,609 31
Marketable Products, &c., on hand.....	8,640,314 72	13,326,640 33
Deferred Charges against future profits.....	214,206 27	585,179 32
	<u>\$62,863,173 35</u>	<u>\$64,372,575 77</u>

LIABILITIES:	1919.	1920.
Capital Stock, Preferred.....	\$10,198,600 00	\$10,198,600 00
Capital Stock, Common.....	20,237,100 00	20,237,100 00
	\$30,435,700 00	\$30,435,700 00
Debenture Bonds.....	5,000,000 00	5,000,000 00
Two-year Gold Notes.....	5,000,000 00	5,000,000 00
One-year Gold Notes.....	5,000,000 00	5,000,000 00
Five-year Gold Notes.....	10,000,000 00	10,000,000 00
Notes Payable.....	5,800,000 00	5,800,000 00
Accounts Payable.....	737,462 70	777,228 00
Reserves.....	2,562,696 85	2,046,265 09
Interest Accrued upon Debenture Bonds and Gold Notes.....	383,333 34	383,333 34
Preferred Stock Dividend payable De- cember.....	305,958 00	305,958 00
Common Stock Dividend payable Sep- tember.....	202,371 00	-----
Balance of General Profit and Loss Ac- count.....	13,235,651 46	9,624,091 34
	<u>\$62,863,173 35</u>	<u>\$64,372,575 77</u>

## COMPARISON OF GENERAL PROFIT AND LOSS ACCOUNT FOR YEARS 1919 AND 1920.

	1919.	1920.
Balance General Profit and Loss Account August 31 previous year.....	\$12,812,837 24	\$13,235,651 46
Profit from Operating during year.....	2,694,214 22	1,542,531 12
Loss from Operating during year.....	-----	-----
	\$15,507,051 46	\$11,693,120 34
Deduct:		
Interest on Debenture Bonds and Gold Notes.....	\$850,000 00	\$850,000 00
Dividends on Preferred Stock.....	611,916 00	611,916 00
Dividends on Common Stock.....	809,434 00	607,113 00
	\$2,271,400 00	\$2,069,029 00
Balance General Profit and Loss Account, August 31.....	<u>\$13,235,651 46</u>	<u>\$9,624,091 34</u>

## CURRENT NOTICES

—A syndicate composed of R. M. Grant & Co. of New York, Elston & Co. of Chicago, Kean, Higbie & Co. of Detroit, Well, Roth & Co. of Cincinnati and Seasingood & Mayer of New York and Cincinnati, are offering a new issue of \$1,890,000 City of Fort Worth, Texas, 5% gold bonds at prices to yield from 5.10% to 5.25%. These bonds mature annually from 1929 to 1959. The city's net debt, including this issue, is less than 3% of the assessed valuation.

—Stacy & Braun, Eldredge & Co. and Kissel, Kinnicutt & Co. are offering at prices to yield from 5.10% to 5.50% a new issue of \$1,000,000 Los Angeles 5½% School District bonds, due annually from 1921 to 1960, inclusive. Los Angeles is the largest city in the United States west of St. Louis and since 1910 has shown the greatest rate of growth of any of the country's twenty-five leading cities.

—Millett & Gray have prepared their usual preliminary estimate of the world's crop of sugar, cane and beet, for the year 1920-21. It was published on Nov. 11 in the firm's "Weekly Statistical Sugar Trade Journal," 82 Wall Street.

—The Guaranty Trust Co. of New York has been appointed transfer agent of stock of the Mexican American Corp.; also as registrar of the stock of the New England Spun Silk Corp.

—William R. Compton Company are offering at prices to yield from 5.60 to 6% a new issue of \$975,000 City of Green Bay, Wis., water-works 6% bonds, due serially Nov. 1 1921 to 1960.

## The Commercial Times.

## COMMERCIAL EPITOME

New York, Friday Night, Nov. 19 1920.

Retail trade is somewhat better in some sections, owing to cold weather, but prices have had to be cut in various parts of the country to increase the sales. Jobbing business does not show as much increase as the retail, although prices have also been lowered in this branch. The weather has been much colder throughout the country and has been at or below the freezing point clear through to the Gulf of Mexico. Big wholesale business and manufacturing are less active. That is the outstanding feature. And almost everywhere prices are falling. Grain in some cases is down to the lowest prices seen for four years past. And not for several years has cotton been as low as it is now, after a decline during the week of roughly \$10 to \$12 50 per bale. According to some accounts the South is becoming uneasy and is selling cotton more freely. There have been bad breaks in cotton, not only here and at the South, but also in Liverpool and at Alexandria, Egypt. The auction sales of wool at home and abroad have been at lower prices. Ocean freight rates have declined in some cases, with traffic very dull. Clothing, hides, coffee, sugar, iron and steel have all declined. And it does not appear that sales of clothing have greatly increased, even at lower prices. Other metals beside iron and steel have declined. In fact, commodities generally have been depressed, with the great products of the soil particularly so. With manufacturers going ahead at half steam there has been an increase of unemployment throughout the country. Many of the textile mills have closed down and others are working only three to four days a week. Wages have been cut in not a few cases anywhere from 15% to 25%. Chicago reports say that business has been better than it was recently as a result of sharp cuts in prices, but it is doubtful if the general business situation even there is entirely satisfactory. A sharp rise in foreign exchange has seemingly had little effect here or elsewhere.

An outstanding feature of the week and one that had a distinctly depressing effect on commodities generally was the gloomy stock market, where declines have been very sharp. A fall in the rate for call money has had little if any effect. Unfortunately failures are more numerous. For a long period it will be remembered the 1920 failures were much smaller than for years past, but the effect is now discernible of dulness of trade and a steady fall of prices. Even at declining prices the people are not disposed to buy freely. Prices went too high and there is at least a possibility that for a time at least they may go too low, the pendulum, as is not unusual, swinging to opposite extremes. What the world needs, as was pointed out by President-elect Harding in his speech at New Orleans on Nov. 18, is thrift and economy. It needs increasing production and a return to something like pre-war prices. All branches of society depend upon one another. Each branch must produce; none must shirk, none must demand more than its share, while each receives a fair recompense. It is gratifying to notice that organized labor in this country is beginning to combat radicalism. Bankers take a hopeful view of the situation, but not unreasonably contend that retailers should lower prices to the end that trade may get another start. Retailers have been blocking this very thing by holding out for higher prices, as a rule, instead of cleaning up their stocks by sharp reductions, thus passing on the declines at wholesale to the ultimate consumer. Sooner or later this will simply have to be done. Here and there some progress is being made, but the retailers of this country as a class are not meeting the situation in an intelligent, thorough-going fashion. It is only a question of time when they will be compelled to.

Charles H. Sabin, president of the Guaranty Trust Co., says that necessary liquidation is proceeding after the manner anticipated, but that retail merchants have yet to realize that they too must meet the inevitable economic trend and adjust their prices to the new condition. Twenty-four more restaurants and two more hotels have notified the Department of Justice that they will reduce their prices of food. In one case the cut will be 25% to 30%. Some Biddeford, Me., cotton mills are going on half time. Railroads are laying off men in Philadelphia and Albany, N. Y. Can plants in West Virginia and zinc mines in Montana are closing down. Rochester, N. Y., firms have reduced clothing 33% to 40% and wages in clothing factories will be cut 10%. Ready-made suits of clothing in Chicago have been cut 25% to 33 1/3%. Collar mills at Troy, N. Y., will curtail hours. A shirt factory at Bordentown, N. J., will close for six months. Curtailment of output of South Carolina cotton goods mills is increasing. In North Carolina it is very general. In Rochester, N. Y., within a week or ten days it is stated 75% of the clothing factories will close for an indefinite period. There is an agitation for a moratorium in Brazil. One has been declared in Paraguay and there is talk of having it extend in Cuba. Retail price cutting is beginning in certain directions. And some Chicago retailers will reduce dry goods, holiday goods and home staples 50%. The Cohoes Bat and Shoddy Manufacturers' Associa-

tion have notified garment workers that after Jan. 1 the plants of the six concerns comprising the association would be opened on an open shop basis. In many parts of the country the open shop is being established. The American Federation of Labor has turned to Herbert Hoover to assist it in devising a program which may tend to avert a labor crisis.

A number of Rhode Island cotton mills will close down Saturday night for the entire Thanksgiving week. The B. B. & R. Knight plants, it is said, will take this action. The Berkshire Cotton Co., Pittsfield, Mass., will remain closed next week, owing to slack orders. The six plants of the Chadwick-Hoskins chain of mills, five of which are located at Charlotte, N. C., have closed down for an indefinite period. More Southern cotton mills have just reduced wages from 10% to 15%. The Huntsville Knitting Co., of West Huntsville, Ala., has closed down indefinitely because of market conditions. The Lincoln Manufacturing Co. has gone on a four-day schedule and may also cut wages 10%. Retail prices on thirty articles of food dropped an average of 3% during October, according to the Department of Labor. Prices in New York fell only 1%. At Gastonia, N. C., large numbers of discharged cotton mill hands are picking cotton at a drop in wages from \$150 to \$1 per 100 pounds.

The Pennsylvania Railroad has reduced its force 10,000 men since the end of October. The New York Central has reduced at West Albany and the Boston & Albany has also reduced the number of its employees 10%, owing to the falling off in business. A large hosiery mill at Lowell, Mass., has resumed work, but with wages cut 20% to 33%. Of the 35,000 operatives in Lawrence, Mass., not more than 25% are working full time. Some of the cotton mills at Utica have either closed for four weeks or more or have reduced their working time to three days a week. The George P. Ide & Co. shirt factory at Troy will shortly, it is said, close down indefinitely. The Japanese Cotton Spinners' Association will cut the output of yarns about 30%. The raw silk mills at Japan will be closed from Dec. 20 to March 20. At Aberdeen, S. D., the price of the bread loaf has been reduced 3 cents. Nobody hears of anything of that kind in this locality. At St. Paul and Minneapolis, Minn., the bread loaf has been reduced 1 to 2 cents. Why not here?

The Board of Governors of the Building Trades Employers' Association refused the demand of the Building Trades Council for an increase in wages of \$1 a day for union workers. Robert W. Brindell has been indicted and has been released on bail of \$100,000. He was charged with irregular practices in connection with building.

LARD higher; prime western 20.25@20.35c.; refined to the Continent 22 3/4c.; South American 23c.; Brazil in kegs 24c. Futures advanced on a bullish stock statement, a rise in grain and hogs and an oversold condition of the market but later declined although Chicago's stock of lard has fallen off within two weeks more than 8,000,000 lbs. The total is down to 9,973,316 lbs. Still it is said that a considerable percentage of hog products exported from New York recently was really on consignments. To-day prices declined with stocks, grain, cotton, &c., ending 57 to 80 points lower than a week ago.

DAILY CLOSING PRICES OF LARD FUTURES IN CHICAGO.

	Sat.	Mon.	Tues.	Wed.	Thurs.	Fri.
January delivery	cts-15.72	16.27	15.90	15.45	15.22	15.00
May delivery	15.30	15.60	15.42	14.72	14.60	14.42

PORK higher; mess \$31 50@\$32 50; family \$44@\$49; short clear \$38@\$43. January closed at \$23 30, a decline of 65c. for the week. Beef quiet; mess \$19@\$20; packet \$21@\$22; family \$26@\$28; extra India mess \$44@\$46. No. 1 canned roast beef \$3 25; No. 2 \$8 25. Cut meats firmer; pickled hams, 10 to 20 lbs., 22 3/4@22 5/4c.; pickled bellies 28@29c. Butter, creamery extras 65 1/2@66c. Cheese, flats 20@23 1/2c. Eggs, fresh-gathered extras 86@88c.

COFFEE on the spot continues quiet and lower; No. 7 Rio 7 1/4@7 1/2c.; No. 4 Santos 10 1/4@11c.; fair to good Cueta 11 1/2@12. Futures declined after some advance but the fluctuations were for the most part within narrow limits. A small rally occurred on higher rates for sterling and Rio exchange but later came a reaction as Santos was reported offering at a decline. The Moratorium declared in Paraguay drew renewed attention to the stringency of money in South America. Besides spot prices here have been reduced in a dull market. Much of the trading was in switching from Dec. to March and May. To-day prices declined and the close, 50 points lower for the week on December.

December	March	May	July	September
6.40	7.15	7.53	7.83	8.02

SUGAR declined; centrifugal, 96-degrees test, Cuban and Porto Rican, 6.26c. Futures declined, though for a time less readily after the recent big drop in prices. Cuban interests have apparently bought new-crop months to some extent. Outsiders have bought distant months on the idea that they are cheap and involve little risk. Wall Street covered shorts. The Cuban moratorium, it is intimated, may be extended, or bankers may grant a big loan to Cuba. Trading, however, has not been active. Foreign buyers have held aloof, fearing further declines in raw and refined. Refined fell further and Michigan and Ohio beet root followed. Beet-root sugar is said to be plentiful in its usual territory. Cuban raw sold here at 5 1/2c. cost and freight;

later 5c. was considered nearer the market. Sugar was pressed for sale. Europe is said to be in need of sugar. If it should enter the market it might give the situation a very different look. In shipping circles they say that Japanese steamers are bringing considerable sugar from Batavia for New York. Both raw and refined sold at new low records for the season. Surinam afloat sold at 5c., c.i.f., and Porto Rico prompt shipment at equal to 6.26 c.i.f. for centrifugal. One refinery reduced its list prices half a cent a pound to the basis of 9c. for fine granulated. England has been buying Peru in London at \$34 per ton, f.o.b., equal to about 5.25c. c.i.f. here. Refined dropped to 9c. to 9.50c., the lower price named to-day by one refinery. Futures to-day again declined and end 55 to 70 points lower for the week.

November	December	January	February	July	August
4.90@5.00	5.00@5.05	5.10@5.12	5.12@5.14	5.24@5.26	5.36@5.38
				5.12@5.14	5.14@5.16

OILS.—Linseed dull and lower; carloads 90@95c.; less than carloads, 96c.@\$1; five bbls. or less, 96c.@\$1 03. Ceylon bbls., 15 1/4@15 1/2c.; Cochin, 15@15 1/2c. Olive remains at \$2 95. Cod, domestic, unchanged at 82@85c., and Newfoundland at 85@88c. Lard, special prime, \$1 50@\$1 55. Spirits of turpentine, \$1@\$1 02. Common to good strained rosin, \$11.50.

PETROLEUM steady; refined in bbls., 24.50@25.50c.; bulk, 13.50@14.50c.; cases, 26.50@27.50c. Gasoline in good demand and steady; steel bbls., 33c.; wood bbls., 41c.; gas machine, 50c. Kerosene also in good demand. According to the "Oil City Derrick," Oklahoma made the best showing of any field as among its completions there were half a dozen wells starting at over 1,000 bbls. Besides these, there were numerous new ones, making above 500 bbls. Kansas also added a number of fair wells, although none of great size. North central Texas missed its great gushers in the week's news, but showings in tests indicated an enlarged area for development. Interest in north Louisiana was increased by the discovery of oil in two wildcats, one north of Homer field and near the Arkansas line and the other in Bossier Parish. While it is not certain that either of these will be commercially profitable, they are both showing enough oil to warrant further development.

Pennsylvania	Indiana	Strawn
\$6 10	\$3 83	\$3 00
Corning 4 25	Princeton 3 77	Thral 3 00
Cabell 4 48	Illinois 3 77	Headton 2 75
Somerset, 32 deg. and above 4 50	Plymouth 3 48	Moran 3 00
Ragland 2 60	Kansas & Okla. homa 3 50	Hennietta 3 00
Wooster 4 05	Corsicana, light 3 00	Caddo, La., light 3 25
North Lima 3 73	Corsicana, heavy 1 75	Caddo, crude 2 50
South Lima 3 63	Electra 3 50	De Soto 3 40

RUBBER dull and lower; smoked ribbed sheets 17 1/2c.; plantation first latex crepe 19 1/4c.; brown crepe thin clean 17c.; rolled brown crepe 15c. Para up river fine was quoted at 23c.; Central, Corinto 19c. The report that the banks are declining to make further loans and will not extend the time of loans was an unfavorable feature. This it is believed caused a good deal of forced liquidation by some concerns. The largest part of the trade is holding aloof awaiting further developments. They regard prospects for the immediate future as not very hopeful.

OCEAN FREIGHTS have been very quiet, with the tonnage abundant and rates weak. Lower exchange, tight money and European poverty all bar the way to business. Curiously enough, a cargo of American flour has been shipped from Puget Sound to Argentina. It is a case in a way of tit for tat. Argentina has been sending corn to this country or underselling it in Europe, and now America replies with shipments of flour to that country. Coal charters have been rather more active at cheaper rates. Bunker coal here is down to \$10. Ship charter rates are reported at the lowest since 1914. Big shipping companies have passed dividends and their shares have dropped sharply.

Charters included coal from Atlantic range to Rotterdam \$8 75 prompt; to French Atlantic port \$10 25; to Rio Janeiro \$12 Nov.; to West coast South America \$8 50 Nov.; to West Italy \$12 50 Nov.; coal from Virginia to Bizerta \$12 25; coal from Atlantic range to Beyrout \$16 Dec.; 3,184 ton steamer one round trip, trans-Atlantic trade 15s. prompt; lumber from Gaspe to New York \$6; from Bangor to New York \$7 loaded and discharged; heavy grain from New York to Barcelona 60 cents per 100 lbs. November-December; 36,000 quarters grain from Atlantic Range to Antwerp 13s. 6d. Dec. 20; 23,000 quarters grain from Atlantic Range to Spain 14s. November-December; one trans-Atlantic round trip, steamer 3,184 tons 15s. Nov.; steamer 1,326 tons, six months' time charter \$4 prompt; Salt from Turks Island to Norfolk \$5 50.

TOBACCO has been as a rule in only moderate demand. Buyers are loath to stock up freely on what may yet turn out, for aught anybody now knows to the contrary, to be a falling market. Prices are called steady with trade hesitating. Manufacturers, however, are certainly for the most part inclined to feel their way, buying cautiously until the general situation clears up. The crop was large. A pretty good supply of the better descriptions is available here. Richmond, Va., reports business quiet, but prices rather better than in October.

COPPER declined on the slump in London and the absence of demand. Consumers are holding aloof awaiting further developments. On the other hand, large producers are not disposed to sell at the present level.

TIN declined in sympathy with London. The Far Eastern market was also lower on the break in silver. Spot tin was quoted here at 37c. Lead declined with other metals. Spot 6.50c. Zinc quiet and lower at 6.35c. for spot St. Louis. Some mines are being closed.

PIG IRON has been dull and weak. Consumers are still holding off or taking re-sale iron. In the Pittsburgh dis-





FUTURES.—The highest, lowest and closing prices at New York for the past week have been as follows:

Table with columns for date (Saturday to Friday), range, and closing prices for various months from November to October. Includes a 'Week' column for comparison.

AT THE INTERIOR TOWNS the movement—that is, the receipts for the week since Aug. 1, the shipments for the week and the stocks to-night, and the same items for the corresponding period of the previous year—is set out in detail below:

Table comparing movement to Nov. 19 1920 and Nov. 21 1919 for various towns. Columns include Receipts (Week, Season), Shipments (Week, Season), and Stocks (Nov. 19, Nov. 21).

Total, 41 towns 272,267 2,673,920 202,310 1,423,547 339,593 2,765,122 307,881 123,878

The above totals show that the interior market has increased during the week 69,957 bales and are to-night 184,759 bales more than at the same time last year.

OVERLAND MOVEMENT FOR THE WEEK AND SINCE AUG. 1.—Table showing overland movement for the week and since Aug. 1, comparing 1920 and 1919.

Table showing Total gross overland, Deduct shipments, and Leaving total net overland with 1920 and 1919 figures.

The foregoing shows the week's net overland movement has been 29,705 bales, against 53,341 bales for the week last

year, and that for the season to date the aggregate net overland exhibits a decrease from a year ago of 180,352 bales.

In Sight and Spinners' Takings. Table showing receipts at ports, net overland, and southern consumption for 1920 and 1919.

Movement into sight in previous years: Table showing weekly and seasonal movement into sight for 1918, 1917, and 1916.

WEATHER REPORTS BY TELEGRAPH.—Our reports from the South this evening by telegraph indicate that the temperature has been lower at most points during the week, with the rainfall light or moderate as a rule.

Table listing weather reports by telegraph for various locations including Abilene, Dallas, Corpus Christi, etc., with columns for Rain, Rainfall, and Thermometer.

DOMESTIC EXPORTS OF COTTON MANUFACTURES.—We give below a statement showing the exports of domestic cotton manufactures for August and for the eight months ended Aug. 31 1920, and for purposes of comparison like figures for the corresponding periods of the previous year are also presented:

Table showing Domestic Exports of Cotton Manufactures for 1920 and 1919, categorized by type of goods.

EXPORTS OF COTTON GOODS FROM GREAT BRITAIN.—Below we give the exports of cotton yarn, goods, &c., from Great Britain for the months of September and since Aug. 1 1920 and 1919, as compiled by us from the British Board of Trade returns.

Table showing Exports of Cotton Goods from Great Britain for 1920 and 1919, including Yarn & Thread, Cloth, and Total of All.

The foregoing shows that there was exported from the United Kingdom during the two months 185,159,000 pounds of manufactured cotton, against 156,147,000 pounds last year, an increase of 29,012,000 pounds.

COTTON CONSUMPTION AND OVERLAND MOVEMENT TO NOV. 1.—Below we present a synopsis of the crop movement for the month of October and the three months ended Oct. 31 for three years:

Table comparing Cotton Consumption and Overland Movement for October and the first three months of 1920, 1919, and 1918.

FALL RIVER WAGE SCHEDULE.—Announcement was made on Thursday that the Fall River Textile Council, at a full general meeting, indorsed the action of its executive committee in entering into an agreement with the executive committee of the Cotton Manufacturers' Association that there shall be no change in the rate of wages in the mills there Dec. 6, when the next wage period of six months begins.

QUOTATIONS FOR MIDDLING COTTON AT OTHER MARKETS.—Below are the closing quotations of middling cotton at Southern and other principal cotton markets for each day of the week:

Table with columns: Week ending Nov. 19, Closing Quotations for Middling Cotton on— Saturday, Monday, Tuesday, Wednesday, Thursday, Friday. Lists prices for various locations like Galveston, New Orleans, Mobile, Savannah, etc.

NEW ORLEANS CONTRACT MARKET.—The highest, lowest and closing quotations for leading contracts in the New Orleans cotton markets for the past week have been as follows:

Table showing cotton contract prices for various months from November to October, with columns for Saturday, Monday, Tuesday, Wednesday, Thursday, Friday.

RECEIPTS FROM THE PLANTATIONS.—The following table indicates the actual movement each week from the plantations. The figures do not include overland receipts nor Southern consumption; they are simply a statement of the weekly movement from the plantations of that part of the crop which finally reaches the market through the outports:

Table with columns: Week ending, Receipts at Ports, Stocks at Interior Towns, Receipts from Plantations. Data for 1920 and 1919.

The above statement shows: 1. That the total receipts from the plantations since Aug. 1 1920 are 2,823,052 bales; in 1919 were 2,847,632 bales, and in 1918 were 2,553,368 bales. 2. That although the receipts at the outports the past week were 214,119 bales, the actual movement from plantations was 284,076 bales, the balance going to increase stocks at interior towns. Last year receipts from the plantations for the week were 326,859 bales and for 1918 they were 194,239 bales.

WORLD'S SUPPLY AND TAKINGS OF COTTON.—The following brief but comprehensive statement indicates at a glance the world's supply of cotton for the week and since Aug. 1 for the last two seasons, from all sources from which statistics are obtainable; also the takings, or amounts gone out of sight, for the like period.

Table with columns: Cotton Takings, Week and Season, 1920, 1919. Sub-headers: Week, Season. Rows include Visible supply, American in sight, Bombay receipts, etc.

\* Embraces receipts in Europe from Brazil, Smyrna, West Indies, &c. a This embraces the total estimated consumption by Southern mills, 1,078,000 bales in 1920 and 1,083,000 bales in 1919—takings not being available—and the aggregate amounts taken by Northern and foreign spinners. 2,795,206 bales in 1920 and 3,555,372 bales in 1919, of which 1,885,206 bales and 2,258,372 bales American. b Estimated.

ALEXANDRIA RECEIPTS AND SHIPMENT.

Table with columns: Alexandria, Egypt, October 27, 1920, 1919, 1918. Rows: Receipts (cantars)— This week, Since Aug. 1.

Table with columns: Exports (bales)— Week, Since Aug. 1, 1920, 1919, 1918. Rows: To Liverpool, To Manchester, To Continent and India, To America, Total exports.

Note.—A cantar is 99 lbs. Egyptian bales weigh about 750 lbs. This statement shows that the receipts for the week ending Oct. 27 were 142,011 cantars and the foreign shipments 11,728 bales.

BOMBAY COTTON MOVEMENT.—The receipts of India cotton at Bombay for the week ending Oct. 28 and for the season from Aug. 1 for three years have been as follows:

Table with columns: Oct. 28 Receipts at— 1920, 1919, 1918. Sub-headers: Week, Since Aug. 1. Rows: Bombay, Exports from— For the Week, Since August 1.

\* No figures for 1918.

MANCHESTER MARKET.—Our report received by cable to-night from Manchester states that the market is quiet for both yarn and cloths. Stocks of both goods and yarns are accumulating. We give prices for to-day below and leave those for previous weeks of this and last year for comparison:

Table with columns: 1920, 1919. Sub-headers: 32s Cop Twist, 8 1/2 lbs. Shirts, Common to finest, Col'n Mtd. Up's. Rows: Sept., Oct., Nov.

SHIPPING NEWS.—As shown on a previous page, the exports of cotton from the United States the past week have reached 149,905 bales. The shipments in detail as made up from mail and telegraphic returns, are as follows:

Table with columns: Total bales, 1920, 1919. Rows: NEW YORK, GALVESTON, TEXAS CITY, NEW ORLEANS, WILMINGTON, NORFOLK, BOSTON, BALTIMORE, SAN FRANCISCO.

The particulars of the foregoing shipments for the week, arranged in our usual form, are as follows:

Table with columns: Great Britain, France, Ger-North, Europe-South, Mex & Japan, C.A.M. & China, Total. Rows: New York, Galveston, Texas City, New Orleans, Mobile, Savannah, Wilmington, Norfolk, Boston, Baltimore, San Francisco.

COTTON FREIGHTS.—Current rates for cotton from New York, as furnished by Lambert & Burrows, Inc., are as follows, quotations being in cents per pound:

Table with columns: Liverpool, Manchester, Antwerp, Ghent, Havre, Rotterdam, Genoa, Christiania, Stockholm, Trieste, Flume, Lisbon, Antwerp, Oporto, Barcelona, Japan, Shanghai, Bombay, Vladivostok, Gothenburg, Bremen, Hamburg, Danzig, Libau, Riga, Reval.

LIVERPOOL.—By cable from Liverpool we have the following statement of the week's sales, stocks, &c., at that port:

Table showing sales, stocks, and exports for Liverpool from Oct. 29 to Nov. 19, 1920. Includes categories like Sales of the week, Actual export, Forwarded, Total stock, etc.

The tone of the Liverpool market for spots and futures each day of the past week and the daily closing prices of spot cotton have been as follows:

Table showing daily closing prices for Liverpool market from Saturday to Friday. Categories include Market, Mid. Up's, Sales, Futures, and Market opened.

The prices of futures at Liverpool for each day are given below:

Table showing futures prices at Liverpool from Nov. 13 to Nov. 19, 1920. Columns represent days of the week and price ranges.

BREADSTUFFS

Friday Night, November 19 1920.

Flour has been quiet and though held more firmly at one time, owing to the rise in wheat, the situation has been far from satisfactory. Prices closed weak. Buyers hold aloof. They were not convinced by even the recent sharp advance in wheat. They thought it was only temporary and more of a natural rally than any change in the general drift of prices.

Wheat advanced on export buying early but closed lower. Yet Great Britain will want 24,000,000 bushels and France and her colonies 50,000,000 bushels, it seems, before supplies from Argentina and Australia will be available.

small to only fair acreage this fall, due to the extreme dry weather, which has caused the water in the great river to become very shallow. Shipments of old crop have been curtailed owing to the advance of the Red army. In the United Kingdom holdings of wheat by traders are liberal. The Wheat Commission is not offering. Flour is in slow demand.

DAILY CLOSING PRICES OF WHEAT IN NEW YORK. No. 2 red... cts. 206 208 212 210 206 200

DAILY CLOSING PRICES OF WHEAT FUTURES IN CHICAGO. December delivery in elevator... cts. 179 183 187 184 180 172

Indian corn advanced somewhat at times in answer to the rise in wheat, but the response was cool, to say the least. Latterly it has declined. Something held corn back. In fact, a new low level was reached. The money question told. Large prospective supplies have had their effect.

DAILY CLOSING PRICES OF CORN IN NEW YORK. No. 2 yellow... cts. 108 107 106 104 103 98

DAILY CLOSING PRICES OF CORN FUTURES IN CHICAGO. December delivery in elevator... cts. 74 74 74 72 69 66

Oats became a bit steadier for a time with other grain and later fell. They did not rouse much in response even to big jumps in wheat, but they kept pretty firm with no great country offerings. The visible supply decreased 237,000 bushels, but this left the total still nearly double that of a year ago.

DAILY CLOSING PRICES OF OATS IN NEW YORK. No. 1 white... cts. 64 64 64 63 63 62

DAILY CLOSING PRICES OF OATS FUTURES IN CHICAGO. December delivery in elevator... cts. 47 48 48 47 46 44

Rye advanced with wheat early and also because the short interest had become rather large. Besides, the visible supply fell off 64,000 bushels, making it 3,860,000 bushels against 17,306,000 bushels a year ago.

DAILY CLOSING PRICES OF RYE FUTURES IN CHICAGO. December delivery in elevator... cts. 156 161 162 159 156 152

The following are closing quotations: FLOUR. Spring patents... \$9 25 @ \$10 00. Winter straights, soft... 9 25 @ 10 00.

GRAIN.		
Wheat—		
No. 2 red	\$2 00	
No. 1 spring	Nominal	
Corn—		
No. 2 yellow	\$0 98½	
Rye—		
No. 2	1 68½	
Oats—		
No. 1	62	
No. 2 white	61½	
No. 3 white	60½	
Barley—		
Feeding	99@102	
Maiting	111@114	

**EXPORTS OF BREADSTUFFS, PROVISIONS, COTTON AND PETROLEUM.**—The exports of these articles during the month of September and nine months for the past three years have been as follows:

Exports from U. S.	1920.		1919.		1918.	
	September.	9 Months.	September.	9 Months.	September.	9 Months.
<b>Quantities.</b>						
Wheat. bu.	30,770,796	130,545,837	17,089,923	109,763,922	26,848,308	48,687,258
Flour. bbls.	938,350	16,194,698	1,764,283	21,676,527	333,148	17,802,433
Wheat*bu.	34,993,371	203,421,978	25,028,796	207,308,293	28,347,474	128,798,227
Corn. bush.	1,034,626	11,565,703	1,209,561	7,836,593	2,469,466	34,863,665
Total bush values.	\$36,027,997	\$214,987,681	\$26,238,357	\$215,144,886	\$30,816,940	\$163,661,892
Breadstuffs	114,604,731	749,453,275	87,010,415	725,109,947	77,656,279	570,026,343
Provisions	32,174,599	414,579,369	61,316,940	966,346,925	56,224,333	719,313,227
Cotton	41,441,664	361,643,353	39,701,402	714,630,835	62,081,966	147,377,318
Petrol. &c.	40,268,885	387,747,335	28,556,477	243,169,440	30,304,963	257,775,115
Cot's d oil	832,917	25,444,567	1,385,298	33,572,864	495,098	18,555,370
Total val.	229,322,796	2438867899	217,970,532	2682880011	276,762,639	2013047373

\* Including flour reduced to bushels.

**WEATHER BULLETIN FOR THE WEEK ENDING NOV. 16.**—The influences of weather on the crops as summarized in the weather bulletin issued by the Department of Agriculture for the week ending Nov. 16 were as follows:

**COTTON.**—Some late cotton was killed by frost in the more eastern localities and injury was done in Texas by precipitation and freezing weather. Picking progressed satisfactorily in northeast districts during most of the week, but the weather was rather unfavorable for this work in the western portion of the belt. Much cotton remained unpicked in North Carolina and considerable is still ungathered in Arkansas and northern Alabama. Picking made good progress under favorable conditions in Arizona.

**CORN.**—There was very little rainfall in the principal corn growing States, while temperatures were much below normal. Considerable progress was made in harvesting the crop, although the work was slightly delayed in places by cold weather.

**Fall Grain.**—The growth of fall grain was somewhat checked in most sections of the country by unreasonably cold weather, but these crops are generally well rooted and in good condition for entering the winter. Rains in the latter part of the week greatly improved soil conditions in the eastern winter oat belt.

For other tables usually given here, see page 2016.

The visible supply of grain, comprising the stocks in granary at principal points of accumulation at lake and seaboard ports Nov. 13 1920 was as follows:

United States—	GRAIN STOCKS.				
	Wheat, bush.	Corn, bush.	Oats, bush.	Rye, bush.	Barley, bush.
New York	4,889,000	614,000	1,394,000	926,000	372,000
Boston	272,000	4,000	25,000	6,000	—
Philadelphia	1,595,000	52,000	221,000	112,000	44,000
Baltimore	3,123,000	713,000	435,000	701,000	98,000
Newport News	54,000	—	6,000	—	—
New Orleans	4,459,000	172,000	273,000	—	479,000
Galveston	3,860,000	65,000	—	229,000	—
Buffalo	2,620,000	673,000	2,940,000	187,000	254,000
Toledo	693,000	10,000	931,000	8,000	5,000
" afloat	250,000	—	—	—	—
Detroit	32,000	14,000	186,000	44,000	—
Chicago	635,000	5,308,000	12,866,000	99,000	284,000
Milwaukee	97,000	99,000	1,721,000	93,000	134,000
Duluth	4,315,000	—	2,124,000	835,000	375,000
Minneapolis	6,594,000	60,000	6,862,000	38,000	1,069,000
St. Louis	297,000	143,000	1,339,000	19,000	16,000
Kansas City	2,745,000	210,000	1,545,000	143,000	—
Peoria	14,000	33,000	458,000	1,000	—
Indianapolis	253,000	360,000	295,000	1,000	—
Omaha	1,295,000	193,000	1,315,000	232,000	24,000
On Lakes	2,952,000	90,000	—	90,000	150,000
On Canal and River	261,000	—	—	126,000	24,000
Total Nov. 13 1920	41,305,000	8,813,000	34,966,000	3,860,000	3,328,000
Total Nov. 6 1920	39,563,000	9,851,000	35,203,000	3,954,000	3,372,000
Total Nov. 15 1919	96,135,000	1,112,000	18,610,000	17,306,000	4,180,000
Total Nov. 16 1918	136,809,000	4,162,000	22,660,000	10,749,000	4,744,000
Note.—Bonded grain not included above: Oats, 15,000 bushels New York; total: 15,000, against 19,000 bushels in 1919; barley, New York, 2,000; Duluth, 2,000, total, 4,000 bushels, against 80,000 bushels in 1919.					
<b>Canadian—</b>					
Montreal	1,785,000	121,000	737,000	5,000	375,000
Ft. William & Pt. Arthur	14,330,000	—	3,379,000	—	813,000
Other Canadian	1,634,000	—	384,000	—	81,000
Total Nov. 13 1920	17,749,000	121,000	4,500,000	5,000	1,269,000
Total Nov. 6 1920	17,384,000	120,000	3,696,000	19,000	1,100,000
Total Nov. 15 1919	15,706,000	1,000	4,623,000	96,000	1,477,000
Total Nov. 16 1918	25,579,000	176,000	4,311,000	10,000	310,000
<b>Summary—</b>					
American	41,305,000	8,813,000	34,966,000	3,860,000	3,328,000
Canadian	17,749,000	121,000	4,500,000	5,000	1,269,000
Total Nov. 13 1920	59,054,000	8,934,000	39,466,000	3,865,000	4,597,000
Total Nov. 6 1920	56,947,000	9,971,000	38,899,000	3,973,000	4,472,000
Total Nov. 15 1919	111,841,000	1,113,000	23,233,000	17,402,000	5,657,000
Total Nov. 16 1918	162,388,000	4,328,000	26,971,000	10,759,000	5,054,000

**THE DRY GOODS TRADE.**

New York, Friday Night, Nov. 19 1920.

Unsettlement and uncertainty continue as the principal features of all textile markets, and hence it is not surprising that the volume of business in virtually all departments remains extremely small. In the face of repeated predictions made during the recent past; in fact, ever since prices began to move downward, that absolute rock-bottom levels had been reached, further important reductions have occurred in some quarters during the past week. Hence it is not difficult to understand the unwillingness of buyers to make extensive purchases even at the new low levels, which in many cases, it is freely admitted, look extremely attractive, taking into account present costs of production. Nevertheless, the general question is: "Will these prices look

so attractive a few weeks hence?" In other words, similar arguments encouraged certain buyers to take hold some weeks ago, and now the prices they paid look absurdly high and serious losses have ensued in some cases. It is by no means strange, therefore, that the bulk of the small business passing is confined to goods wanted for immediate distribution. Hardly anything is being done for future delivery. Until prices in all quarters, raw material and labor costs, show more evidence of stability no disposition to take chances on what prices may be prevailing several months from now seems likely.

Nevertheless, there still is some buying power, as evidenced by the fact that various odd lots of the "distress" variety have been picked up by shrewd buyers at noteworthy concessions under values generally quoted in the open market. Buyers with ready cash have discovered many remarkable bargains among holders in need of immediate financial relief. There is further evidence also of numerous opportunities to do even larger business at levels below the market. The freedom with which these firm bids are made makes it plain to some keen observers that stocks of certain goods are undeniably low and in urgent need of replenishment.

The absence of buyers in some cases is ascribed to the fact that some of the jobbers and other interests have already started on their inventories, and hence are not now open for any new business. In some instances buyers hesitate because of some talk to the effect that a further general repricing is to take place after Dec. 1 in hopes of stimulating orders for the spring. It is stated that many of the large first-hands are contemplating a move to set a level of values which will stimulate buying before the turn of the year.

**DOMESTIC COTTON GOODS.**—The drop in raw cotton to the lowest levels of the season and further reductions in prices of all kinds of cotton goods have caused great unsettlement and uncertainty. Many of those who had formed the opinion that the bottom had been reached are greatly bewildered by the signs of still greater weakness. Both buyers and sellers are at sea as to the best policy under the circumstances. The result has been that the volume of business generally has been small. There have been small dealings in unfinished goods and a moderate new trade in finer wash goods, some of the staple printed goods, and some lines of branded brown and bleached goods. Some houses report somewhat larger dealings as a result of their policy of placing goods on memorandum. This practice is evidently becoming more widespread, although in some quarters it is regarded as a method that tends to weaken confidence in the stability of prices recently fixed. Some close buyers with ready cash have cleaned up numerous "distress" lots at extremely low prices, some of them said to be fully 50% below present replacement costs. The new prices for prints and percales have resulted in some business, but demand was by no means strong enough to absorb all the offerings. In fact, aside from the various "bargain" offerings, buyers in the main have been holding off, having little faith in the stability of prices and therefore preferring to hold on to their cash rather than make new commitments of importance. Print cloths have averaged losses of about a half-cent during the week. Sales have been made of 33½-inch, 64x60s from 8½c. down to 8c., and it was asserted that scarcely one-tenth of the offerings were accepted. At the start of the week mills were asking 10c. for 68x72s, while second-hands were accepting 9½c. and later sold as low as 9c. Bag manufacturers bought a few carloads of sheetings for prompt shipment, but otherwise demand was slow and prices shared in the general decline, losing ¼ to ½ cent during the week.

**WOOLEN GOODS.**—Conditions in the woolen trade have continued decidedly unsatisfactory in the main. The price guarantee period has terminated and numerous reductions have been announced. Nevertheless, business has been disappointing, and cancellations are still piling up. Jobbers and garment manufacturers continue to talk of still lower prices and are buying only to cover immediate requirements. They complain that clothing jobbers and retailers are not replenishing their stocks. Rochester advices stated that the drastic cut in clothing prices for the spring season resulted in only a small business. It is of interest to observe that retailers bought suits, made to wholesale at \$20 and \$30, at auction this week for \$5 and \$10. Dress goods mills, which have used good judgment in turning out goods, have sold considerable of their output. Some coating materials and plaid skirtings have been especially salable on spot.

**FOREIGN DRY GOODS.**—There have been no developments of moment in the burlap market, especially on the side of improvement. In fact, demand has continued lifeless, and further pressure to sell has led to further downward revision of prices, declines averaging from ¼ to ½ cent. Spot 8-oz. 40s are quoted from 5.85c. to 6c., and 10½-oz. 40s from 6.85c. to 7c. The linen market has continued dull and featureless, although the unsettlement and lack of confidence noticeable in all other markets has militated against business and kept the tone generally easy, despite the fact that the supply of raw material is short, causing importers to predict greater firmness in the near future.

State and City Department

NEWS ITEMS.

**Akron, O.—Courts to Decide Legality of Bond Election.**—The Akron Bureau of the Cleveland "Plain Dealer" has the following to say in reference to the \$2,000,000 park bond issue voted on Nov. 2 by the people of Akron:

Akron, Nov. 5.—It probably will be several months before Akron citizens will know definitely whether the \$2,000,000 bond issue for park purposes, voted on Nov. 2, was carried so that the bonds may be sold and the park improvement work started. With the city charter of Akron providing only a majority vote necessary to carry all bond issues, and with State statutes stipulating a two-thirds vote as necessary, the matter will be left to the courts to decide, according to the City Manager.

This will mean, according to the Manager a suit in Common Pleas Court, carried up through the Appellate Court to the highest State tribunal. The ultimate decision, it is announced, will have important bearing on charter provisions in many Ohio cities, as it will determine whether a city charter may supersede State laws on home-rule matters.

The Board of Elections vote tabulation shows 22,308 ballots for the bond issue and 19,210 against the project. This is several thousand short of a two-thirds vote. The Board of Elections to-day was asked for a decision on the matter, but ruled it had no jurisdiction to decide.

**Ashtabula, O.—Plan to Change City Government Defeated.**

—The proposed amendment to the charter of Ashtabula City which would have done away with the present form of government, known as the "city manager-proportional representation system" and restore the old Mayor and Council plan, was turned down by a vote of 2,775 to 2,336.

**Chinese Government.—Offering by Bankers of 4% Gold Loan of 1895.**—Among the advertisements on a previous page, Rutter & Co. and Chas. D. Barney & Co. of this city are offering an issue of Chinese Government 4% gold bonds, issue of 1895, at prices to yield from 8.30% up to 38%, according to redemption, based on present low rates for exchange. This loan is a first charge on Chinese Maritime Customs, which have been administered under British direction since 1854. Revenues reported for year 1919 from this source were \$15,000,000. The bonds are redeemable by annual drawings at par by lot. The sinking fund will draw next year over \$550,000, the final drawing being in 1931. Both principal and interest are payable at option of holder in fixed amounts in England, France, Netherlands, Belgium, Switzerland, Germany and Russia.

**Winfield, Kans.—City Manager Form of Government Adopted.**—The voters of Winfield on Nov. 2 adopted the City Manager form of Government by a majority of 471. This was the third time this question had been submitted to the voters, the other two elections going overwhelmingly against it.

**BOND PROPOSALS AND NEGOTIATIONS** this week have been as follows:

**ACADIA PARISH (P. O. Crowley), La.—BONDS NOT YET SOLD.**—No disposition has yet been made of the \$55,000 5% road bonds offered on April 23.—V. 110, p. 1897.

**ANDREWS, Georgetown County, So. Caro.—BONDS VOTED.**—The town on Oct. 19 voted school bonds to the amount of \$57,000 for the purpose of building a high school and auditorium, it is reported.

**APACHE COUNTY (P. O. St. Johns), Ariz.—BOND OFFERING.**—Additional information is at hand relative to the offering on Dec. 6 of the \$175,000 5% road bonds.—V. 111, p. 1677—Bids for these bonds will be received until 10 a. m. on that day by B. Y. Peterson, Clerk, Board of County Supervisors, Denom. \$1,000. Date June 1 1920. Prin. and semi-ann. int. (J. & D.) payable at the office of the County Treasurer or at the banking house of Kountze Bros., N. Y., at option of holder. Due June 1 1955, optional June 1 1935 or, at any interest payment period thereafter. Cert. check on a trust company or bank organized under state or national laws, and acceptable to the Board of Supervisors for not less than 5% required.

As said bonds will be ready for delivery at the time of their sale, viz: on the date and hour aforesaid, the purchasers must satisfy themselves as to the legality thereof prior to said time and no conditional bids or said bonds will be considered. None of said bonds will be sold for a less amount than par with accrued interest and the Board reserves the right to reject any and all bids offered.

**BABYLON SUFFOLK CO., N. Y.—BOND SALE.**—On Nov. 17 the \$38,900 road bonds (V. 111, p. 1871) were awarded to Geo. B. Gibbons & Co. of New York at 100.40 for 5 1/2%, a basis of about 5.40%. Date May 10 1920. Due \$3,890 yearly on May 10 from 1921 to 1930 incl. The bidders were as follows:

Name	Price Bid.	Interest Rate.
Geo. B. Gibbons & Co., New York	100.40	5 1/2%
Sherwood & Merrifield, New York	100.23	5 1/2%
Suffolk County Trust Co., Riverhead	100	5 1/2%
Farson, Son & Co., New York	\$38,966	6%
First National Bank, Amityville	100	6%
Bank of Babylon, Babylon	100	6%
Babylon National Bank, Babylon	100	6%

**BARNARD INDEPENDENT CONSOLIDATED SCHOOL DISTRICT NO. 2 (P. O. Barnard), Brown County, So. Dak.—BOND OFFERING.**—Bids will be received by R. M. Wade, Clerk Board of Education, for the purchase of \$77,000 5 1/2% 5-25 year school bonds.

**BEAVER CREEK, Rock County, Minn.—BOND OFFERING.**—An issue of \$13,000 6% electric light bonds, which was recently voted, will be offered for sale on Nov. 29. Due 1935.

**BEAUMONT, Jefferson County, Tex.—BOND ELECTION.**—From the "New Orleans Times-Picayune" of the 16th inst. we take the following: "At a mass meeting of citizens held on Nov. 16 it was decided to vote the bond issue for \$3,350,000 as a unit rather than segregate the propositions among wharves, sewers, water-works, schools, pavement, parks, auditorium, fire and police departments. It is expected that the issue will be placed before the people about Dec. 28."

**BEAVERHEAD COUNTY SCHOOL DISTRICT NO. 10 (P. O. Dillon), Mont.—BONDS OFFERING.**—Proposals will be received for an issue of \$75,000 6% 10-20 year (opt.) school bonds authorized by a vote of 165 to 1 at a recent election, until Dec. 15.

**BERGEN COUNTY (P. O. Hackensack), N. J.—BOND OFFERING.**—Proposals will be received until 1:30 p. m. Dec. 1 by James M. Harkness, Clerk of Board of Chosen Freeholders, for three issues of 5 1/2% coupon (with privilege of registration) bonds, not to exceed the amounts mentioned below:

\$636,000 road bonds. Due yearly on Dec. 1 as follows: \$30,000 1922 to 1929 incl.; \$36,000 1930, and \$45,000 1931 to 1938 incl.

277,000 hospital bonds. Due yearly on Dec. 1 as follows: \$8,000 1922 to 1932 incl.; \$9,000 1933 to 1941 incl., and \$12,000 1942 to 1950 incl.

50,000 bldg. bonds. Due yearly on Dec. 1 as follows: \$2,000 1922 to 1942 incl. and \$1,000 1943 to 1950 incl.

Denom. \$1,000. Date Dec. 1 1920. Prin. and semi-ann. int. (J. & D.) payable at the U. S. Mtge. & Trust Co. of N. Y. Cert. check on an incorporated bank or trust company, for 2% of amount bid for, payable to the County Treasurer, required.

**BELLEVILLE SCHOOL DISTRICT (P. O. Belleville), Essex County, N. J.—BOND OFFERING.**—James J. Turner, District Clerk, will receive bids until 8:30 p. m. Dec. 6 for \$90,000 5% coupon (with privilege of registration) school bonds. Denom. \$1,000. Date Dec. 1 1920. Prin. and semi-ann. int. (J. & D.) payable at the First National Bank of Belleville. Due yearly on Dec. 1 as follows: \$2,000 1921 to 1950 incl., and \$3,000 1951 to 1960 incl. Cert. check for 2% of amount of bonds bid for, required. Bonds will be prepared under the supervision of and genuineness of signatures and seal will be certified by the U. S. Mtge. & Trust Co. of N. Y.; legality will be approved by Hawkins, Delafield & Longfellow, of N. Y.

**BLOOMINGTON, McLean County, Ill.—BONDS VOTED.**—The question of issuing \$125,000 6% 20-year water, subway and viaduct bonds submitted on Nov. 2.—V. 111, p. 1677—was decided in the affirmative. The final vote was 3,702 "for" to 2,767 "against." Bids for these bonds will be received about Jan. 15.

**BONITA UNION HIGH SCHOOL DISTRICT, Los Angeles County, Calif.—BOND SALE.**—The Bank of Italy of San Francisco purchased the \$250,000 6% 16-year (aver.) school bonds dated Nov. 1 1920.—V. 111, p. 1872—at 104.51, a basis of about 5.58%, on Nov. 15.

**BOSSIER CITY, Bossier Parish, La.—BONDS NOT YET SOLD.**—The \$28,500 5% water-works bonds offered without success on July 6 (V. 111, p. 409) have not been sold as yet.

**BOX ELDER COUNTY SCHOOL DISTRICT (P. O. Brigham), Utah.—BOND SALE.**—Bosworth, Chanute & Co., International Trust Co. and E. H. Rollins & Sons, jointly purchased the \$180,000 5% 19 1/2-yr. school bonds.—V. 110, p. 2215—at 92.63, a basis of about 5.72%. Date May 1 1920. Int. M&N N. Y. City. Denom. \$1,000. Wm. R. Compton Co. bid 92.27.

**BRADENTOWN, Manatee County, Fla.—BONDS NOT YET SOLD.**—No sale has yet been made of the \$31,500 6% 20-30-year (opt.) bonds offered on July 29 (V. 111, p. 214). These bonds can be purchased at a private sale for par and interest.

**BREVARD COUNTY ROAD AND BRIDGE DISTRICT NO. 6, Fla.—BONDS TO BE RE-OFFERED.**—The \$175,000 6% road and bridge bonds which were offered without success on June 7.—V. 111, p. 107—will be re-offered for sale at a future date.

**BROCKTON, Plymouth County, Mass.—TEMPORARY LOAN.**—On Nov. 17, Bond & Goodwin were awarded on a 5.69% discount basis a temporary loan of \$400,000 dated Nov. 19 1920 and maturing \$100,000 on Feb. 17, Mar. 18, May 20 and June 21 1921.

**BUHL INDEPENDENT SCHOOL DISTRICT NO. 3 (P. O. Buhl), Twin Falls County, Ida.—BOND SALE.**—This district awarded \$70,000 6% tax-free school building bonds to Keeler Bros. of Denver on Nov. 1 at par. Denom. \$1,000. Date Nov. 1 1920. Prin. and semi-ann. int. (M. & N.) payable at the National Bank of Commerce, N. Y. Due \$7,000 yearly on Nov. 1 from 1931 to 1940, incl.

*Financial Statement.*

Real valuation, estimated	\$9,000,000 00
Assessed valuation, 1919	2,847,079 99
Assessed valuation, 1920 (approximately)	3,100,000 00
Total bonded debt, including this issue	294,000 00
Population, officially estimated, 5,500.	

**BURLINGTON, Alamance County, No. Car.—BOND SALE.**—The First National Trust Co. of Durham was awarded the following two issues 6% gold bonds (V. 111, p. 1967) at par on Nov. 15:

\$25,000 water bonds. Denom. \$500. Due yearly on Sept. 1 as follows: \$500 1921 to 1930 incl. and \$1,000 1931 to 1950 incl.

22,000 street and sidewalk impt. bonds. Denom. \$1,000. Due yearly on Sept. 1 as follows: \$1,000 1921 to 1930 incl., and \$2,000 1931 to 1936 incl. Date Sept. 1 1920.

**BYRON-BETHANY IRRIGATION DISTRICT (P. O. Byron), Contra Costa County, Calif.—BOND OFFERING.**—A. F. Donaldson, Secretary, will receive bids until 2 p. m. Nov. 27 for all or any part of \$360,000 bonds. The bonds are in denomination of \$1,000 and a specified portion thereof mature Nov. 1 1924 and each year thereafter. Int. J & J.

**CACHE COUNTY HIGH SCHOOL DISTRICT (P. O. Logan), Utah.—BOND SALE NEVER COMPLETED.**—The sale of the \$200,000 school bonds.—V. 110, p. 1897—during April to the Palmer Bond & Mtge. Co. of Salt Lake City was never completed because they were unable to secure an approving opinion. Subsequently an action was instituted in the Supreme Court of the State of Utah to determine the legality of the issue and court held the bonds to be legal and valid. The bonds have not been offered for sale since the decision of the court.

**CADDO PARISH SCHOOL DISTRICT NO. 1 (P. O. Shreveport), La.—BONDS NOT YET SOLD.**—The \$500,000 5% school bonds which were offered on March 16.—V. 110, p. 1336—but then failed to attract a bid, have not as yet been sold.

**CALDWELL COUNTY (P. O. Lockhart), Tex.—WARRANT SALE.**—A \$16,000 6% 1-30 year serial funding warrant issue has been purchased by J. L. Arlett of Austin. Date Oct. 13 1920. Prin. and semi-ann. int. payable in New York. Assessed value \$13,560,000. Population, 30,000.

**CAMERON PARISH ROAD DISTRICT NO. 1, La.—BONDS AWARDED IN PART.**—Of the \$27,000 5% bonds, which were offered without success on Jan. 5.—V. 110, p. 580—\$14,000 have been awarded as follows:

\$10,000 bonds to W. T. Burton  
 4,000 bonds to J. J. Koonce  
 Denom. \$1,000. Date Aug. 1 1919. Int. F. & A.

**CAPE GIRARDEAU SCHOOL DISTRICT (P. O. Cape Girardeau), Cape Girardeau County, Mo.—BONDS PROPOSED.**—The School Board is considering the feasibility of submitting a proposition for a bond issue of \$54,000 to be submitted late in this month, it is stated.

**CAPE MAY, Cape May County, N. J.—BOND OFFERING.**—William R. Sheppard, Commissioner of Finance, will receive proposals until 11 a. m. Dec. 14 for two issues of 5% bonds, not to exceed the amounts mentioned below:

\$75,000 beach bulkhead protection bonds. Due \$3,000 yearly on Dec. 20 from 1921 to 1945 incl.

23,000 general paving bonds. Due yearly on Dec. 20 as follows: \$1,500 1921 to 1926 incl. and \$1,000 1927 to 1940 incl. Cert. check on a national bank or trust company for 2% of amount of bonds bid for required. Denom. \$500. Date Dec. 20 1920. Int. semi-ann. Cert. check on a national bank or trust company for 2% of amount of bonds bid for required.

**CECIL COUNTY (P. O. Ellston), Md.—BOND OFFERING.**—Proposals will be received until 12 m. Nov. 23 for \$50,000 5% road impt. bonds by Phillip M. Grove, Clerk of Board of County Commrs. Denom. \$500. Date July 1 1920. Prin. and semi-ann. int. (J. & J.) payable at the County Commissioners' office. Due July 1 1945. Cert. check for 10% of amount of bid, required.

**CEDARHURST, Nassau County, N. Y.—BOND OFFERING.**—The \$40,000 registered gold park and playground bonds offered unsuccessfully on Oct. 25 (V. 111, p. 1773) are being re-offered at a rate not to exceed 5%, on Nov. 22 at 8 p. m. when proposals will be received by Lewis M. Raisig, Village Clerk. Denom. \$1,000. Date Sept. 1 1920. Prin. and semi-ann. int. (M. & S.) payable in U. S. gold coin of the present standard of weight and fineness at the Bank of The Manhattan Co., at Cert. check on an incorporated bank or trust company, for \$1,000, payable to Geo. W. Craft, Village Treasurer, required. Delivery and payment to be made on Dec. 15. Purchaser to pay accrued interest.

**CEDAR ROCK TOWNSHIP, Franklin County, No. Caro.—BOND ELECTION.**—At an election to be held on Dec. 7 the voters will pass upon a proposition providing for the issuance of school bonds not to exceed \$20,000. Interest rate not to exceed 6%. Int. semi-ann. payable in New York City, N. Y. Due in 30 years. J. P. Timberlake is Chairman of the Board of County Commissioners (P. O. Louisburg).

**CHADRON SCHOOL DISTRICT (P. O. Chadron), Dawes County, Neb.—DESCRIPTION OF BONDS.**—The \$250,000 6% tax-free school bonds recently awarded to C. W. McNear & Co. of Chicago (V. 111, p. 1872) are described as follows: Denom. \$1,000. Date Aug. 1 1920. Prin.

and semi-ann. int. (J. & J.) payable at the Hanover Nat. Bank, N. Y. Due yearly on Aug. 1 as follows: \$5,000 1923 to 1931 incl., \$10,000 1932 to 1939 incl., and \$125,000 1940.

Financial Statement.

Table with 2 columns: Description and Amount. Includes Real value, Valuation of taxable property as fixed by Assessor, 1920, Total bonded debt (this issue only), and Population, present officially estimated.

CHANDLER, Maricopa County, Ariz.—BONDS VOTED.—On Nov. 6 the \$170,000 high-school and \$50,000 grade-school 6% 20-year bonds (V. 111, p. 1773) carried.

CHARLOTTE, Mecklenburg County, No. Caro.—BOND SALE.—The \$100,000 5 1/4% gold school bonds offered on Nov. 11—V. 111, p. 1872—have been purchased by the William R. Compton Co. Date Nov. 1 1920. Due yearly on Nov. 1 as follows: \$2,000, 1923 to 1930, incl.; \$4,000, 1931 to 1936, incl., and \$5,000, 1937 to 1948, incl.

CHESTNUT VALLEY IRRIGATION DISTRICT (P. O. Great Falls), Cascade, Mont.—BOND SALE.—It is reported that the Spokane and Eastern Trust Co. of Spokane purchased \$25,000 irrigation bonds, being part of a \$140,000 issue, at 90.00.

CHIPPEWA COUNTY (P. O. Montevideo), Minn.—BOND SALE.—On Nov. 17 the \$150,000 6% 10-year road bonds—V. 111, p. 1968—were sold to the Northwestern Trust Co. of St. Paul.

CLAY COUNTY SPECIAL ROAD AND BRIDGE DISTRICT NO. 2 Fla.—BONDS NOT SOLD.—No sale was made on Sept. 6 of the \$50,000 6% road and bridge bonds—V. 111, p. 813. These bonds are now in process of validation.

CLEVELAND HEIGHTS (P. O. Warrensville), Cuyahoga County, Ohio.—BOND OFFERING.—H. H. Canfield, Village Clerk, will receive bids until 12 m. Dec. 6 for the following 6% coupon bonds: \$75,000 road bonds. Due \$15,000 yearly on Oct. 1 from 1927 to 1931 incl.

COATS SCHOOL DISTRICT, Harnett County, No. Caro.—BOND SALE.—The \$30,000 6% 20-year bond issue, dated Nov. 1 1920—V. 111, p. 1968—was awarded on Nov. 16 to Weil, Roth & Co. of Cincinnati for \$28,700, equal to 95.66, a basis of about 6.39%.

COCOA BEACH SPECIAL ROAD AND BRIDGE DISTRICT Brevard County, Fla.—PRICE PAID.—The price paid for the \$300,000 6% 2 1/4% year (aver.) bonds, dated Feb. 1 1920 by the Bank of Cocoa and the Brevard County State Bank, both of Cocoa, on Nov. 9—V. 111, p. 1968—was 95 and interest a basis of about 6.435%.

COFFEYVILLE SCHOOL DISTRICT NO. 3 (P. O. Coffeyville), Montgomery County, Kansas.—BOND OFFERING.—Bids will be received by Florence Fegely, Secretary Board of Education, for \$150,000 6% coupon school bonds until 8 p. m. Nov. 26. Denom. \$1,000. Date Aug. 3 1920. Int. J. & J. Due \$5,000 Jan. 1 1922 and \$6,000 July 1 1922; \$6,000 Jan. 1 1923 and \$6,000 July 1 1923; \$7,000 each six months from Jan. 1 1924 to July 1 1926 incl.; \$7,000 Jan. 1 1927 and \$8,000 July 1 1927; \$8,000 Jan. 1 1928 and \$8,000 July 1 1928; \$8,000 Jan. 1 1929; \$9,000 July 1 1929; \$9,000 Jan. 1 1930 and \$9,000 July 1 1930; \$9,000 Jan. 1 1931; and \$10,000 July 1 1931. Cert. check for 5% required. Any bid accepted will be subject to the State School Fund Commission accepting any or all of the bonds.

COLUMBUS, Franklin County, Ohio.—BOND OFFERING.—Opha Moore, City Clerk, will receive bids until 12 m. Dec. 8 for \$137,000 5 1/4% deficiency funding bonds. Denom. \$1,000. Date Dec. 1 1920. Prin. and semi-ann. int. (J. & D.) payable at the city's fiscal agency in New York. Due Dec. 1 1928. Cert. check for 2% of amount of bonds bid for, payable to the City Treasurer, required. Bonds to be delivered and paid for at the City Clerk's office, within 10 days from date of award. Purchaser to pay accrued interest. Bids must be made upon blanks furnished by the clerk.

COLUMBUS, Franklin County, Ohio.—BONDS AWARDED IN PART.—We are informed that of the three issues of bonds, aggregating \$118,000, offered on Nov. 17 (V. 111, p. 1678), two issues were awarded as follows: \$85,000 5 3/4% fire-apparatus purchase bonds to Otis & Co. of Columbus for \$89,010 (104.717) and int., a basis of about 5.24%. Due yearly on Dec. 1 as follows: \$5,000 1926 to 1930 incl., \$6,000 1931 to 1940 incl.

COOKE COUNTY ROAD DISTRICT NO. 2, Tex.—BONDS NOT YET SOLD.—Jno. J. Cobble, Clerk of County Court, advises us that no sale has yet been made of the \$225,000 5% 20-year serial road bonds offered on April 12. V. 110, p. 1447.

CORYELL COUNTY (P. O. Gatesville), Tex.—BONDS DEFEATED.—At the election held Feb. 21 (V. 110, p. 580) the voters defeated an issue of road bonds amounting to \$1,250,000. The vote stood 1,249 "for" to 1,269 "against."

CULLMAN, Cullman County, Ala.—BOND OFFERING.—M. L. Robertson, Mayor, will receive bids until Nov. 22. It is stated, for \$40,000 7% 10-year school bonds. Denom. \$1,000.

CUSTER COUNTY (P. O. Miles City), Mont.—BIDS.—The following is a list of the bids received on Nov. 1 for the \$250,000 school building and \$100,000 highway 6% bonds, awarded as reported in V. 111, p. 1968: Minneapolis Loan & Trust Co., Minneapolis.....High School \$2,630 00

CUYAHOGA COUNTY (P. O. Cleveland), Ohio.—BONDS DEFEATED.—The question of issuing \$2,000,000 county jail and court house bonds, submitted to the voters on Nov. 2 (V. 111, p. 1297) lost by a vote of 150,131 "against" to 55,440 "for."

DADE COUNTY (P. O. Miami), Fla.—BOND SALE.—R. M. Grant & Co. of N. Y. were awarded on Nov. 15 the \$350,000 6 1/4% 19 1-3-year (aver.) highway bonds dated Oct. 1 1920. V. 111, p. 1773—at 105.39, a basis of about 6.04%.

DAVISS COUNTY (P. O. Washington), Ind.—BOND OFFERING.—Daniel D. Myers, County Auditor, will receive bids until 2 p. m. Dec. 28, or at any time thereafter until a sale is arranged, for \$50,000 road repair fund and \$25,000 county 6% bonds. Denom. \$500. Date Oct. 28 1921. Int. M. & N. The \$50,000 issue matures \$5,000 each six months from May 15 1922 to Nov. 15 1926 incl., and the \$25,000 issue matures Nov. 15 1921

Table listing bids for Custer County, Mont. Columns include Bidder Name and Amount. Includes C. W. McNear & Co., W. L. Slayton & Co., W. H. Silvermann & Co., Keeler Bros., John Nuveen & Co., Sidney Spltzer & Co., Drake-Ballard Co., and E. Ewers, lawyers.

DELAWARE (State of)—BOND SALE.—The \$5,000 4 1/4% tax-free coupon state highway bonds offered on Nov. 17—V. 111, p. 1773—were awarded to Eldredge & Co. at 93.17 and interest. Date Jan. 1 1920. Due Jan. 1 1960, but the state shall have power to redeem at 105 upon 30 days' notice on any interest paying date after one year from issuance. The bidders were:

Table listing bidders for Delaware bond sale. Includes Eldredge & Co., Stacy & Braun, White Weld & Co., Hornblower & Weeks, Guaranty Trust Co. of N. Y., Bankers Trust Co. of N. Y., Estabrook & Co., and Graham, Parsons & Co.

DENISON, Grayson County, Tex.—BOND SALE.—The Kauffman-Smith-Emert Co. and the William R. Compton Co. are offering to investors the \$200,000 5% tax-free bonds which were mentioned in V. 111, p. 1010. Denom. \$500. Date May 1 1920. Prin. and semi-ann. int. (M. & N.) payable at the Seaboard National Bank, N. Y. Due \$10,000 yearly on May 1 from 1921 to 1940 inclusive.

DE WITT COUNTY ROAD DISTRICT NO. 4 (P. O. Cuero), Tex.—BONDS NOT YET SOLD.—No disposition has yet been made of the \$40,000 5% road bonds which were offered unsuccessfully on May 11. V. 110, p. 2216.

DURHAM, Durham County, No. Caro.—BOND SALE.—On Nov. 16 Estabrook & Co. were awarded the \$575,000 14-year (aver.) gold coupon (with privilege of registration) public impmt. bonds dated July 1 1920—V. 111, p. 1968—at 100.70 and int. for 5 1/2%s, a basis of about 5.43%.

EASTLAND, Eastland County, Tex.—BOND OFFERING.—Bids will be received by W. Lander, City Manager, until Dec. 4 for the \$150,000 water, \$150,000 storm sewer and \$100,000 sanitary sewer 6% 20-40 year (opt.) bonds, which were registered on Aug. 3 by the State Comptroller—V. 111, p. 813—Int. J-J at Chase Nat. Bk., N. Y. Den. \$1,000. Date July 1 1920. Cert. check for 1% payable to above city manager required.

EAST YOUNGSTOWN, Mahoning County, Ohio.—BOND OFFERING.—Anthony J. Julius, Village Clerk, will receive bids until 12 m. Dec. 6 for the following 6% bonds, aggregating \$195,021 80: \$12,000 00 police-signal-system bonds. Date May 15 1920. Due \$1,000 yearly on May 15 from 1922 to 1933 incl.

Table listing bond amounts and terms for East Youngstown, Ohio. Includes 181 50 13th Street sanitary-sewer bonds, 1,200 00 12th Street sanitary-sewer bonds, 2,282 86 Monroe Street gutting bonds, 45,557 75 Reed Avenue paving bonds, 18,183 39 Village's portion impmt. bonds, and 115,616 30 deficiency funding bonds.

EL PASO COUNTY (P. O. El Paso), Tex.—BONDS NOT SOLD.—No sale was made at the offering on March 8 of the \$700,000 5% road bonds (V. 110, p. 785). These bonds can be obtained at par and interest.

ENTERPRISE, Wallawa County, Ore.—BOND SALE.—On Nov. 1 the Warren Construction Co., was the successful bidder at par for an issue of \$36,937 26 6% impmt. bonds. Denom. \$500 each, except one odd bond for \$487 26. Date Oct. 1 1920. Prin. and semi-ann. int. payable at the Fiscal Agency of the State of Oregon in New York City, N. Y. Due Oct. 1 1930 redeemable at the option of city at any semi-ann. coupon date on and after 1 year from date of issue.

ESCAMBIA COUNTY SPECIAL TAX SCHOOL DISTRICT NO. 16, Fla.—BOND OFFERING.—A. S. Edwards, County Superintendent of the Board of Public Instruction (P. O. Pensacola), is offering for sale \$500,000 school bonds.

FAIRFIELD, Jefferson County, Ala.—BOND SALE.—Steiner Bros. of Birmingham and the Fairfield Land Co. and Realty Investment Co., bidding jointly, were awarded the \$42,500 school and \$12,000 school-equipment 6% 10-year bonds, dated Nov. 1 1920—V. 111, p. 1872—on Nov. 15.

FALL RIVER, Bristol County, Mass.—CORRECTION.—The price at which Harris, Forbes & Co. were awarded the \$75,000 4 1/4% water bonds was 100.13, a basis of about 4.73%; not par, as stated in V. 111, p. 1968.

FERGUSON COUNTY (P. O. Lewistown), Mont.—BOND SALE.—The International Trust Co. of Denver has purchased \$250,000 6% serial highway bonds. Due yearly from 1926 to 1939, inclusive.

FLANDREAU SCHOOL DISTRICT (P. O. Flandreau), Moody County, So. Dak.—PURCHASER.—We are advised that on Oct. 20 the \$100,000 6% 15 1/2 year (aver.) school bond issue, dated Sept. 1 1920 was sold to the Minneapolis National Bank of Minneapolis (not the Harris Trust & Savings Bank of Chicago as reported in V. 111, p. 1873) at 99.50 a basis of about 6.00 5%.

FLINT, Genesee County, Mich.—BOND OFFERING.—Frank D. King, City Clerk, will receive bids until 8 p. m. Nov. 26 for \$90,000 5% water-works impmt. bonds authorized by a vote of 9,943 to 40,797 on Nov. 2. Denom. \$1,000. Date Dec. 1 1920. Int. J. & D. Due \$3,000 on Dec. 1 in 1943, 1944 and 1954. Cert. check for \$1,000 required. Legality approved by Wood & Oakley of Chicago. Bonded debt (incl. this issue), \$4,151,000; water debt (incl.), \$1,744,000; assessed value, \$140,574,630. Population (Census), 91,599; present (est.), 110,000; increase due to recent annexation. The official circular states that there has never been any controversy or litigation pending or threatened affecting the corporate existence of the boundaries of the city or the title of its present officials to their respective offices or the validity of these bonds, and that there has never been any default in payment of any of the city's obligations.

FLORENCE, Lauderdale County, Ala.—BOND OFFERING.—Until Nov. 30 Delos H. Bacon, Mayor, will receive bids for \$40,000 7% 10-year sanitary sewer refunding bonds. Date Jan. 1 1921. Principal and semi-annual interest payable at New York City, N. Y. Due Jan. 1 1931. Certified check for \$1,000 required. The city is prepared to furnish a transcript showing the validity of said bonds.

FORSYTH, Rosebud County, Mont.—FINANCIAL STATEMENT.—We are now in receipt of the following financial statement issued in con-

Financial Statement for Forsyth County, Mont. Includes Estimated actual value all taxable property, Assessed valuation all taxable property, 1919, Total bonded debt, and Population, U. S. Census, 1920.

DES MOINES, Union County, N. Mex.—BOND SALE.—The \$75,000 6% coupon water works bonds offered unsuccessfully on June 30—V. 111, p. 215—were sold on Oct. 1 to Keeler Bros. of Denver at par and interest. Denom. \$500. Date Jan. 1 1920. Int. J. & J. Due Jan. 1 1950, optional Jan. 1 1940.

DETROIT, Wayne County, Mich.—BOND SALE.—Geo. B. Gibbons & Co., of New York, were awarded the \$1,000,000 5 1/2% public-utility bonds offered on Nov. 15 (V. 111, p. 1968) at 103.17, a basis of about 5.27%. Denom. \$1,000. Date Nov. 1 1920. Int. M. & N. Due Nov. 1 1945.

DE WITT COUNTY ROAD DISTRICT NO. 4 (P. O. Cuero), Tex.—BONDS NOT YET SOLD.—No disposition has yet been made of the \$40,000 5% road bonds which were offered unsuccessfully on May 11. V. 110, p. 2216.

DURHAM, Durham County, No. Caro.—BOND SALE.—On Nov. 16 Estabrook & Co. were awarded the \$575,000 14-year (aver.) gold coupon (with privilege of registration) public impmt. bonds dated July 1 1920—V. 111, p. 1968—at 100.70 and int. for 5 1/2%s, a basis of about 5.43%.

EASTLAND, Eastland County, Tex.—BOND OFFERING.—Bids will be received by W. Lander, City Manager, until Dec. 4 for the \$150,000 water, \$150,000 storm sewer and \$100,000 sanitary sewer 6% 20-40 year (opt.) bonds, which were registered on Aug. 3 by the State Comptroller—V. 111, p. 813—Int. J-J at Chase Nat. Bk., N. Y. Den. \$1,000. Date July 1 1920. Cert. check for 1% payable to above city manager required.

EAST YOUNGSTOWN, Mahoning County, Ohio.—BOND OFFERING.—Anthony J. Julius, Village Clerk, will receive bids until 12 m. Dec. 6 for the following 6% bonds, aggregating \$195,021 80: \$12,000 00 police-signal-system bonds. Date May 15 1920. Due \$1,000 yearly on May 15 from 1922 to 1933 incl.

181 50 13th Street sanitary-sewer bonds. Date Sept. 15 1920. Due \$30 yearly on Sept. 15 from 1921 to 1924 incl., and \$61 50 Sept. 15 1925.

1,200 00 12th Street sanitary-sewer bonds. Date Sept. 15 1920. Due \$240 yearly on Sept. 15 from 1921 to 1925 incl.

2,282 86 Monroe Street gutting bonds. Date Sept. 15 1920. Due yearly on Sept. 15 as follows: \$400 1921 to 1924 incl. and \$682 86 1925.

45,557 75 Reed Avenue paving bonds. Date Sept. 15 1920. Due yearly on Sept. 15 as follows: \$9,000 1921 to 1924 incl., and \$9,557 75 1925.

18,183 39 Village's portion impmt. bonds. Date Sept. 15 1920. Due yearly on Sept. 15 as follows: \$1,000 1921 to 1937 incl. and \$1,183 39 1938.

115,616 30 deficiency funding bonds. Date Sept. 15 1920. Due yearly on Sept. 15 as follows: \$16,000 1922 to 1927 incl. and \$19,616 30 1928.

Prin. and semi-ann. int. payable at the National City Bank of N. Y. Cert. check on a solvent bank for 2% of amount of bonds bid for, payable to the Village Clerk, required. Bonds to be delivered and paid for at the office of the Sinking Fund Trustees on or before Dec. 15. Purchaser to pay accrued interest.

EL PASO COUNTY (P. O. El Paso), Tex.—BONDS NOT SOLD.—No sale was made at the offering on March 8 of the \$700,000 5% road bonds (V. 110, p. 785). These bonds can be obtained at par and interest.

ENTERPRISE, Wallawa County, Ore.—BOND SALE.—On Nov. 1 the Warren Construction Co., was the successful bidder at par for an issue of \$36,937 26 6% impmt. bonds. Denom. \$500 each, except one odd bond for \$487 26. Date Oct. 1 1920. Prin. and semi-ann. int. payable at the Fiscal Agency of the State of Oregon in New York City, N. Y. Due Oct. 1 1930 redeemable at the option of city at any semi-ann. coupon date on and after 1 year from date of issue.

ESCAMBIA COUNTY SPECIAL TAX SCHOOL DISTRICT NO. 16, Fla.—BOND OFFERING.—A. S. Edwards, County Superintendent of the Board of Public Instruction (P. O. Pensacola), is offering for sale \$500,000 school bonds.

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FALL RIVER, Bristol County, Mass.—CORRECTION.—The price at which Harris, Forbes & Co. were awarded the \$75,000 4 1/4% water bonds was 100.13, a basis of about 4.73%; not par, as stated in V. 111, p. 1968.

FERGUSON COUNTY (P. O. Lewistown), Mont.—BOND SALE.—The International Trust Co. of Denver has purchased \$250,000 6% serial highway bonds. Due yearly from 1926 to 1939, inclusive.

FLANDREAU SCHOOL DISTRICT (P. O. Flandreau), Moody County, So. Dak.—PURCHASER.—We are advised that on Oct. 20 the \$100,000 6% 15 1/2 year (aver.) school bond issue, dated Sept. 1 1920 was sold to the Minneapolis National Bank of Minneapolis (not the Harris Trust & Savings Bank of Chicago as reported in V. 111, p. 1873) at 99.50 a basis of about 6.00 5%.

FLINT, Genesee County, Mich.—BOND OFFERING.—Frank D. King, City Clerk, will receive bids until 8 p. m. Nov. 26 for \$90,000 5% water-works impmt. bonds authorized by a vote of 9,943 to 40,797 on Nov. 2. Denom. \$1,000. Date Dec. 1 1920. Int. J. & D. Due \$3,000 on Dec. 1 in 1943, 1944 and 1954. Cert. check for \$1,000 required. Legality approved by Wood & Oakley of Chicago. Bonded debt (incl. this issue), \$4,151,000; water debt (incl.), \$1,744,000; assessed value, \$140,574,630. Population (Census), 91,599; present (est.), 110,000; increase due to recent annexation. The official circular states that there has never been any controversy or litigation pending or threatened affecting the corporate existence of the boundaries of the city or the title of its present officials to their respective offices or the validity of these bonds, and that there has never been any default in payment of any of the city's obligations.

FLORENCE, Lauderdale County, Ala.—BOND OFFERING.—Until Nov. 30 Delos H. Bacon, Mayor, will receive bids for \$40,000 7% 10-year sanitary sewer refunding bonds. Date Jan. 1 1921. Principal and semi-annual interest payable at New York City, N. Y. Due Jan. 1 1931. Certified check for \$1,000 required. The city is prepared to furnish a transcript showing the validity of said bonds.

FORSYTH, Rosebud County, Mont.—FINANCIAL STATEMENT.—We are now in receipt of the following financial statement issued in con-

Financial Statement for Forsyth County, Mont. Includes Estimated actual value all taxable property, Assessed valuation all taxable property, 1919, Total bonded debt, and Population, U. S. Census, 1920.

nection with the offering on Nov. 20 of the \$15,000 6% sewer bonds—V. 111, p. 1878.

*Financial Statement.*

Assessed valuation, equalized for 1920	\$2,416,510
Total Bonded Debt, including this issue	135,000
Sinking fund	5,145
Net bonded debt	129,855
Warrant debt	31,031

**FORT WAYNE SCHOOL CITY (P. O. Fort Wayne), Allen County, Ind.—BOND SALE.**—On Nov. 18 the \$872,000 6% 5-year coupon school bldg. bonds—V. 111, p. 1969—were awarded to the Fletcher American Co. of Indianapolis for \$882,001, equal to 101.147, a basis of about 5.73%. Date Nov. 1 1920. Due Nov. 1 1925.

**FORT WORTH, Tarrant County, Tex.—BOND SALE.**—During the present month a syndicate composed of R. M. Grant & Co., Elston & Co., Keane, Higbie & Co., Weil, Roth & Co., and Seasongood & Mayer purchased \$725,000 sewage-disposal-plant, \$325,000 sewer, \$400,000 waterworks, \$90,000 street, \$200,000 floating debt payment, \$50,000 lighting system and \$100,000 storm-system 5% tax-free gold coupon bonds (V. 111, p. 106). Denom. \$1,000. Date June 1 1919. Principal and semi-annual interest (J. & D.) payable in New York. Due yearly on June 1 as follows: \$480,000 1929 and \$47,000 1930 to 1959, inclusive.

*Financial Statement.*

Assessed valuation, 1920	\$128,203,419
Total bonded debt (including these issues)	7,888,000
Less water debt	\$3,394,000
Less sinking fund	1,173,501
Net debt	3,320,499
Rate of net debt less than 3% of assessed value.	
Population 1920, U. S. Census, 106,482.	

**FRANKLINTON, Franklin County, No. Caro.—FINANCIAL STATEMENT.**—The following financial statement has been issued in connection with the offering on Nov. 30 of the \$160,000 6% gold water and sewer bonds, complete information of which appeared in V. 111, p. 1969.

*Financial Statement.*

Assessed valuation	\$2,238,266
Actual value	2,338,266
Total existing debt	12,000
This issue (water)	115,000
This issue (sewer)	45,000
Sinking fund	4,117
Population census 1920, 1,058.	

**FREMONT, Sandusky County, Ohio.—BOND OFFERING.**—Proposals will be received by C. E. Poppenfoos, City Auditor, until 12 m. Dec. 1 for \$4,000 6% coupon sewer-improvement bonds. Denom. \$400. Date Oct. 1 1920. Due \$400 on April 1 and Oct. 1 in the years 1922 to 1926, inclusive. Principal and semi-annual interest (A. & O.) payable at the office of the Sinking Fund Trustees. Certified check for \$300, payable to the City Treasurer, required.

**GLENDALE UNION HIGH SCHOOL DISTRICT, Los Angeles County, Calif.—BIDS.**—The following bids were also received on Oct. 11 for the \$60,000 6% 1-20 year serial bonds awarded as stated in V. 111, p. 1585:

Stephens & Co.	\$61,034 00	Frank & Lewis	\$60,547 00
California Co.	60,937 00	Blankenhorn-Hunter-	
R. H. Moulton & Co.	60,890 00	Dulin Co.	60,515 00
Drake-Riley & Thomas	60,855 00	Harris Trust & Sav. Bk.	60,510 00
Wm. R. Staats Co.	60,763 00	Schwabacher & Co.	60,498 00
Torrance Marshall & Co.	60,753 00	E. H. Rollins & Sons	60,491 00
Citizens' Nat'l Bank	60,707 00	Paul B. Hammond & Co.	60,440 00
Blyth. Witter & Co.	60,613 00	Aronson & Co.	60,192 00
National City Co.	60,612 00	Bank of Italy	60,130 50

**GONZALES COUNTY ROAD DISTRICT NO. 6, Tex.—BOND SALE.**—J. E. Jarratt & Co., of San Antonio have purchased \$54,000 5 1/2% 1 1/2 year (aver.) bonds. Date July 1 1919. Prin. and semi-ann. int. payable in New York City, N. Y.

A like amount of bonds was reported as sold in V. 110, p. 1448.

**GRANT, Perkins County, Neb.—BOND SALE.**—The following 6% bonds have been purchased by Benwell, Phillips, Este & Co. of Denver: \$13,000 water-works bonds. Denoms. 27 for \$500 and 1 for \$100. 4,800 water-extensions bonds. Denoms. 9 for \$500 and 3 for \$100. 6,300 electric-light bonds. Denoms. 12 for \$500 and 3 for \$100. Date Aug. 1 1920. Prin. and semi-ann. int. (F. & A.) payable at the office of County Treasurer. Due Aug. 1 1940, optional Aug. 1 1925.

**GREEN BAY, Brown County, Wis.—BOND SALE.**—Recently \$975,000 6% tax-free water works bonds were purchased by Wm. R. Compston Co. Coupon bonds in denomination of \$1,000 each, registrable as to principal only. Date Nov. 1 1920. Prin. and semi-ann. int. (M. & N.) payable at the Chase National Bank, N. Y. Due yearly on Nov. 1 as follows: \$5,000, 1921; \$6,000, 1922 and 1923; \$7,000, 1924 and 1925; \$8,000, 1926 and 1927; \$9,000, 1928 and 1929; \$10,000, 1930; \$11,000, 1931 and 1932; \$12,000, 1933; \$13,000, 1934; \$14,000, 1935; \$15,000, 1936 and 1937; \$16,000, 1938; \$17,000, 1939; \$19,000, 1940; \$20,000, 1941; \$21,000, 1942; \$22,000, 1943; \$24,000, 1944; \$25,000, 1945; \$28,000, 1946; \$29,000, 1947; \$31,000, 1948; \$33,000, 1949; \$35,000, 1950; \$37,000, 1951; \$39,000, 1952; \$42,000, 1953; \$44,000, 1954; \$47,000, 1955; \$50,000, 1956; \$53,000, 1957; \$56,000, 1958; \$59,000, 1959; \$62,000, 1960.

*Financial Statement.*

Assessed valuation, equalized 1920	\$43,914,311
Total Bonded Debt, including this issue	1,835,250
Water Works bonds payable from Gross water revenues	975,000
Net Bonded Debt	\$860,250
U. S. Census population, 1910, 25,236; 1920, 31,017.	

**GREENE COUNTY (P. O. Xenia), Ohio.—BOND SALE.**—The DeWeese-Talbot Co., of Dayton, bidding \$30,077 70 (100,259) and interest, a basis of about 5.96%, was awarded the \$30,000 6% coupon bridge bonds offered on Nov. 10—V. 111, p. 1878. Date Nov. 10 1920. Due \$1,000 each six months from May 10 1921 to Nov. 15 1935, incl.

**GUILFORD COUNTY (P. O. Greensboro), No. Caro.—BOND ELECTION.**—The Guilford County citizens will vote on the question of issuing \$2,000,000 road bonds on Dec. 14, the County Commissioners having decided on that date. At the special session of the General Assembly this summer a bill was passed granting authority to the Commissioners to order the election.

**HAMILTON, Butler County, Ohio.—BOND SALE.**—W. L. Slayton & Co., of Toledo, were awarded at par and interest the following three issues of 6% special assessment bonds offered on Nov. 10—V. 111, p. 1587: \$6,800 St. Eighth St. sanitary sewer bonds. Date Sept. 1 1920. Due \$680 yearly on Sept. 1 from 1921 to 1930, incl.

3,530 Garden Ave. sanitary sewer bonds. Date Sept. 1 1920. Due \$353 yearly on Sept. 1 from 1921 to 1930, incl.

7,200 sidewalk impt. bonds. Date Aug. 1 1920. Due \$1,440 yearly on Aug. 1 from 1921 to 1925, incl.

**BOND OFFERING.**—Ernst E. Erb, City Auditor, will receive proposals until 12 m. Dec. 14 for the following coupon bonds: \$650,000 5% electric-light-plant-improvement bonds. Date Apr. 1 1920. Due \$32,500 yearly on April 1 from 1925 to 1944 incl.

75,000 6% water-works bonds. Date Oct. 1 1920. Due \$15,000 yearly on Oct. 1 from 1940 to 1944 incl.

16,866 6% sanitary sewer bonds. Date Oct. 1 1920. Due \$1,686 60 yearly on Oct. 1 from 1921 to 1930 incl.

16,648 6% sanitary sewer bonds. Date Oct. 1 1920. Due \$1,664 80 yearly on Oct. 1 from 1921 to 1930 incl.

Prin. and semi-ann. int. payable at the City Treasurer's office. Cert. check for 5% of amount of bonds bid for, payable to the City Treasurer, required. Bonds to be delivered and paid for within 10 days from date of award. Purchaser to pay accrued interest.

**HARDIN COUNTY (P. O. Kenton), Ohio.—BOND OFFERING.**—Dean C. Jones, County Auditor, will receive bids until 12 m. Dec. 1 for \$30,000 6% road repair bonds, in addition to the \$31,129.526 funding issue mentioned in V. 111, p. 1969. Denom. \$1,000. Date Dec. 1 1920. Prin. and semi-ann. int. (J. & D.) payable at the County Treasurer's office. Due \$20,000 on Dec. 1 in 1922, 1923, 1924 & 1925. Cert. check (or cash) on a solvent national bank, for 1% of amount of bonds bid for, payable to the County Comm'rs, required. Bonds to be delivered and paid for at Kenton. Purchaser to pay accrued interest.

**HARRISON COUNTY (P. O. Marshall), Tex.—BOND OFFERING.**—The County Commissioners Court will receive sealed bids until 10 a. m. Dec. 13 for the purchase of \$828,000 road bonds of the denom. of \$1,000 each, dated June 10 1919, bearing 5% interest, payable April 10 and Oct. 10 of each year, principal and interest payable at the Hanover National Bank, N. Y., or at the office of the County Treasurer, at option of holder. Said bonds mature in Series 1 to 39 years from date. Certified check for at least 1% of the bid, payable to W. H. Strength, County Judge, required.

*Financial Statement.*

Real value of property (real and personal)	\$50,000,000 00
Assessed value for year 1920	15,821,467 00
Total bonded debt (including this issue)	1,745,000 00
Water debt	None
Net debt, less sinking fund	1,684,929 04
All other indebtedness	None
Population in 1910, 37,253; 1920, 43,565.	

**HARRISON COUNTY SEPARATE ROAD DISTRICT NO. 2, Miss.—BONDS NOT YET SOLD.**—The \$100,000 6% road bonds offered on Aug. 4—V. 111, p. 411—have not been sold as yet.

**HELENA, Lewis and Clark County, Mont.—BOND OFFERING.**—V. N. Kessler, City Clerk, will sell at public auction at 10 a. m. Dec. 20 the \$200,000 water bonds "Series K" at not exceeding 6% interest mentioned in V. 111, p. 1873. Denom. \$1,000. Date July 1 1920. Interest J. & J., payable at the office of the City Treasurer or at option of holder, at some bank in New York City, N. Y., to be designated by the City Treasurer. Due \$20,000 yearly on July 1 from 1926 to 1935, inclusive, and are optional and redeemable in like order, as required by the statutes, whenever there is \$1,000 in the sinking fund at any time during the year immediately prior to date of the maturity thereof, upon 30 days' notice to the holder. Certified check for \$10,000, payable to the City Treasurer, required. Bonds will be delivered as soon after the award as the interest rate bid can be inserted therein and the bonds executed. The opinion of John C. Thomson of N. Y., and the City Attorney as to validity will be furnished bidders.

**HEMPHILL COUNTY (P. O. Canadian), Tex.—BONDS NOT YET SOLD.**—The \$70,000 5 1/2% road bonds which were mentioned in V. 111, p. 109, have not as yet been sold.

**HIGHLANDS SPECIAL ROAD AND BRIDGE DISTRICT, Pasco County, Fla.—BONDS NOT YET SOLD.**—No sale has yet been made of the \$750,000 5% road and bridge bonds offered on April 5—V. 110, p. 1338.

**HOWEY SPECIAL ROAD AND BRIDGE DISTRICT, Lake County, Fla.—BIDS REJECTED.**—The bids received on May 3 for the \$65,000 6% road and bridge bonds—V. 110, p. 1773—were rejected. They will be re-offered for sale later.

**HUNTINGTON COUNTY (P. O. Huntington), Ind.—BOND OFFERING.**—J. Frank Barnes, County Treasurer, will receive bids until 10 a. m. Nov. 22 for the following 4 1/4% road impt. bonds: \$20,360 Lewis E. Summers et al, Rock Creek Twp. bonds. Denom. \$1,018. 22,200 Lawrence A. Garretson et al, Dallas Twp. bonds. Denom. \$1,110. 16,200 Joseph Hoover et al, Lancaster Twp. bonds. Denom. \$810. 23,700 Ralph T. King et al, Wayne Twp. bonds. Denom. \$1,185. Date Sept. 15 1920. Int. M. & N. Due one bond of each issue on May 15 and Nov. 15 in each of the years, 1921 to 1930, incl.

**IBERIA PARISH SCHOOL DISTRICT NO. 6, La.—BONDS NOT YET SOLD.**—The \$200,000 5% school bonds which were offered without success on Jan. 12 (V. 110, p. 1448) have not been disposed of as yet.

**INDEPENDENCE HEIGHTS, Tex.—BOND SALE.**—This place has sold \$25,500 6% 20-40-year (opt.) water-works and street bonds to J. L. Arlitt of Austin. Date April 10 1920.

**JACKSON TOWNSHIP (P. O. Findlay), Hancock County, Ohio.—BOND SALE.**—On Oct. 21 the Ohio Bank & Savings Co., of Findlay, purchased at par and interest an issue of \$14,000 6% Doty road-improvement bonds. Denom. \$500. Date Oct. 1 1920. Int. Oct. 1. Due \$500 on March 1 and \$1,000 on Oct. 1 in the years 1921 to 1929, inclusive, and \$500 March 1 1930.

**JAMESTOWN SCHOOL DISTRICT (P. O. Jamestown), Chautauqua County, N. Y.—BOND OFFERING.**—Mildred R. Falconer, Clerk of Board of Education, will receive bids until 12 m. Nov. 29 for \$550,000 coupon (with privilege of registration) school-building bonds to bear interest in multiples of 1/4%, but not to exceed 5 1/2%. Denom. \$1,000. Date Dec. 1 1920. Principal and semi-annual interest (J. & D.) payable in New York City. Due yearly on Dec. 1 as follows: \$30,000 1925 to 1929, inclusive; and \$40,000 1930 to 1939, inclusive. Certified check on a national or New York State bank or trust company, for \$11,000, payable to the City Treasurer, required. Bonds to be delivered and paid for in New York or at about Dec. 15. Legality approved by Chester B. Masslich, of New York; bonds will be prepared under supervision of the U. S. Mtg. & Trust Co., New York.

**JEFFERSON COUNTY (P. O. Watertown), N. Y.—BOND OFFERING.**—Sealed bids for the purchase of \$100,000 5% road-improvement bonds will be received until 11:30 a. m. Dec. 1 by B. S. Hayes, County Treasurer. Denom. \$1,000. Date Jan. 1 1921. Int. A. & O. Due \$5,000 yearly on April 1 from 1923 to 1942, inclusive. Certified check for \$3,000 required. Legality approved by Geo. S. Clay, of New York.

**JENNINGS COUNTY (P. O. Vernon), Ind.—BONDS NOT SOLD.**—No sale was made of the \$7,700 4 1/4% E. W. Sawyer et al Bigger Twp. road bonds offered on Nov. 15—V. 111, p. 1969.

**JERSEY CITY, Hudson County, N. J.—SHORT-TERM BONDS OFFERED.**—At 12 m. Dec. 1 an issue of \$2,000,000 registered tax revenue bonds will be offered at a rate not exceeding 6%. James F. Gammon, Commissioner of Revenue and Finance, will receive bids. Denom. \$25,000. Date Dec. 1 1920. Principal and interest payable on or before March 1 1921, at city's option, at the Treasurer's office. Certified check on an incorporated bank or trust company, for 2% of amount of bonds bid for, payable to the "City of Jersey City," required. The successful bidder will be furnished with the opinion of Hawkins, Delafield & Longfellow, of N. Y., that the bonds are binding and legal obligations of the city. The bonds will be prepared under the supervision of the U. S. Mortgage & Trust Co., which will certify as to the genuineness of the signatures of the officials and the seal impressed thereon. Purchaser to pay accrued interest.

**KENT VILLAGE SCHOOL DISTRICT (P. O. Kent), Portage County, Ohio.—BOND SALE.**—The \$200,000 6% 19 1/2-year (average) school bonds, offered on Nov. 12 (V. 111, p. 1679), were awarded to Sidney Spitzer & Co., of Toledo, who offered to pay \$210,847 68 and interest, plus \$100 towards printing the bonds, which is equal to 105,473, a basis of about 5.53%. Date Nov. 12 1920. Due yearly on Nov. 12 as follows: \$3,000 1924, 1925 and 1926; \$4,000 1927, 1928 and 1929; \$5,000 1930, 1931 and 1932; \$6,000 1933, 1934 and 1935; \$7,000 1936, 1937 and 1938; \$8,000 1939; \$9,000, 1940 and 1941; \$10,000 1942, 1943 and 1944; \$11,000 1945, 1946 and 1947; and \$12,000 1948, 1949 and 1950.

**KNOX COUNTY (P. O. Vincennes), Ind.—BOND SALE.**—The \$150,000 6% Good Samaritan Hospital bonds offered on Nov. 15 (V. 111, p. 1774) were awarded to the Fletcher-Savings & Trust Co., the Fletcher American Co. and Breed, Elliott & Harrison of Indianapolis for \$154,732 50, equal to 103.155, a basis of about 5.27%. Due \$7,500 each six months from May 15 1921 to Nov. 15 1930 incl.

**LAC QUI PARLE COUNTY (P. O. Madison), Minn.—BOND SALE.**—Stanley Gates & Co. of St. Paul purchased \$100,000 5 1/2% road bonds on Oct. 18 at par. Denom. \$1,000. Date Nov. 1 1920. Prin. and semi-ann. int. (M. & N.) payable at the First National Bank, St. Paul. Due Nov. 1 1930.

*Financial Statement.*

Actual value of taxables (estimated)	\$55,000,000
Assessed value of taxables (1919)	18,467,555
Total bonded debt, incl. this issue (about 2 1/2% of assessed val.)	\$4,775,569
Population (1920 census)	15,554

**LA PUENTE SCHOOL DISTRICT, Los Angeles County, Calif.—BIDS.**—The following proposals were also submitted on Oct. 1 for the purchase of the \$40,000 6% 1-8-year serial school bonds awarded as reported in V. 111, p. 1587:

Stephens & Co.	\$40,120 00	R. H. Moulton & Co.	\$40,026
Citizens National Bank	40,048	Aronson & Co.	40,005
California Co.	40,038		

**LIMA CITY SCHOOL DISTRICT (P. O. Lima), Allen County Ohio.—NO BIDS.**—There were no bids for the two issues of 6% deficiency bonds, amounting to \$194,000 offered on Nov. 3—V. 111, p. 1494.

**LIVE OAK COUNTY ROAD DISTRICTS, Tex.—BONDS REGISTERED.**—The State Comptroller on Nov. 12 registered \$60,000 Road District No. 4 and \$60,000 Road District No. 5 5 1/4 % serial bonds.

**LOS ANGELES CITY SCHOOL DISTRICT, Los Angeles County, Calif.—BOND SALE.**—The \$1,000,000 5 1/4 % 17-year (average) school bonds, dated Nov. 1 1920, offered on Nov. 15 (V. 111, p. 1873), were awarded on that day to Kissel, Kinnicut & Co., Stacy & Braun and Eldredge & Co., jointly, at 101.428—a basis of about 5.37%.

**LOS ANGELES HIGH SCHOOL DISTRICT, Los Angeles County, Calif.—BOND SALE.**—On Nov. 15 the \$1,000,000 5 1/4 % 13 1/2-year (aver.) school bonds, dated Nov. 1 1920—V. 111, p. 1873—were awarded to the Citizens National Bank of Los Angeles at 101.737, a basis of about 5.35%.

**MCCABE UNION SCHOOL DISTRICT, Imperial County, Calif.—BOND OFFERING.**—Until 2 p. m. Dec. 6 M. S. Cook, Clerk Board of County Supervisors (P. O. El Centro), will receive proposals for the purchase of \$40,000 8% school bonds. Denom. \$500. Date Nov. 3 1920. Principal and semi-annual interest payable at the office of the County Treasurer Due \$4,000 yearly on Nov. 3 from 1925 to 1934, inclusive. Certified or cashier's check for 5%, payable to the Chairman Board of County Supervisors, required. Bonded debt, \$1,600. Assessed value, \$1,273,167.

**MC DOWELL COUNTY (P. O. Marion), No. Caro.—BOND OFFERING.**—Proposals will be received until 11 a. m. Dec. 6 by H. F. Little, Chairman of the Highway Commission, for \$150,000 6% highway bonds. Int. semi-ann. Cert. check for \$7,500, required.

**MADISON COUNTY (P. O. Anderson), Ind.—BOND OFFERING.**—Bids will be received until 11 a. m. Dec. 22 by Henry P. Hardie, County Auditor, for \$45,000 5% coupon voting machine bonds. Denom. \$1,000. Date day of sale. Principal and semi-annual interest payable at the County Treasurer's office. Due \$5,000 yearly on Dec. 1 from 1921 to 1929, inclusive. Certified check on a Madison County bank, for 3%, payable to the County Commissioners, required. Bids must be made on blanks furnished by the Auditor.

**MAINE (State of)—BOND SALE.**—The Equitable Trust Co. of New York, offering 102.10, a basis of about 5.04%, was awarded the \$3,000,000 5 1/4 % gold coupon tax-free Soldiers' Bonus Fund bonds offered on Nov. 16—V. 111, p. 1873. Date Dec. 1 1920. Due \$300,000 yearly on Dec. 1 from 1921 to 1930, incl.

The following is a complete list of the bidders:  
The Equitable Trust Co. of N. Y., Speyer & Co. 102.10  
Harris, Forbes & Co., E. H. Rollins & Sons, Coffin & Burr, Inc., Merrill Trust Co. and C. H. Gilman & Co. 101.05  
The Guaranty Co. of N. Y., The Nations City Co. of Boston 100.1799  
Estabrook & Co., R. L. Day & Co., Merrill, Oldham & Co., Blodgett & Co., H. M. Payson & Co., Beyer & Small 100.41  
Hornblower & Weeks, Redmond & Co., A. B. Leach & Co., Curtis & Sanger, J. G. White & Co., Halgarten & Co., Fidelity Trust Co. 100.571  
Old Colony Trust Co., Maynard S. Bird & Co., Edmunds Bros., Eldredge & Co., Kissel, Kinnicut & Co., Stacy & Braun, 101.682  
F. S. Moseley & Co. 101.534

**MARICOPA COUNTY SCHOOL DISTRICT NO. 6 (P. O. Phoenix), Ariz.—BOND SALE.**—Newspapers report the sale of \$50,000 Washington School bonds to McArthur Bros. of Chicago at par and interest.

**MARION COUNTY (P. O. Marion), Ohio.—BOND SALE.**—On Nov. 13 the \$24,500 6% coupon bridge-improvement bonds (V. 111, p. 1775) were awarded to W. L. Slayton & Co., of Toledo, for \$24,509.80 (100.04) and interest, a basis of about 5.99%. Date Sept. 1 1920. Due each six months as follows: \$1,000 Sept. 1 1921 to Sept. 1 1923, inclusive; and \$1,500 March 1 1924 to March 1 1930, inclusive.

**MEMPHIS SCHOOL DISTRICT (P. O. Memphis), Tenn.—DESCRIPTION OF BONDS.**—The \$250,000 5 1/4 % school bond issue, which was sold on Oct. 29 to the Bank of Commerce & Trust Co. of Memphis at par—V. 111, p. 1970—are described as follows: Denom. \$1,000. Date Nov. 1 1920. Int. M & N. Due serially.

**MESA COUNTY (P. O. Grand Junction), Colo.—BONDS VOTED.**—The voters favored the issuance of the \$150,000 6% court house bonds—V. 111, p. 412—at a recent election by a vote of 1576 to 1074.

**MIAMI COUNTY (P. O. Peru), Ind.—BOND SALE.**—The five issues of road bonds, aggregating \$38,773.90, offered on Oct. 7 (V. 111, p. 1299), have been sold at par as follows:

\$3,745 00 Jacob Moore et al, Pipe Creek Twp., bonds to Thorne & Young, of Amboy. Date June 15 1920. Payable serially for five years.  
8,600 00 Mawhinney Shaw et al Jackson Twp. county line bonds to B. F. Hatfield, of Converse. Date April 15 1920. Due serially for ten years.  
2,825 00 Chas. N. Wales et al Jackson Twp. county line bonds to Thorne & Young, of Amboy. Date April 15 1920. Due serially for five years.  
3,750 00 Oliver M. Powell et al Allen Twp. county line bonds to Hatch, Musselman & Ewer, of Macy. Date Aug. 15 1920. Due serially for ten years.  
14,853 90 Frank Dillman et al Henry Twp. county line bonds to Hatch, Musselman & Ewer, of Macy. Date Aug. 15 1920. Due serially for ten years.

**BOND SALE.**—The \$37,160 5% coupon Noah Wilson et al Erie & Richland Twp. road bonds, offered on Nov. 3 (V. 111, p. 1775), were awarded to J. F. Wild & Co., of Indianapolis, at par and interest. Date Sept. 15 1920. Due \$1,858 each six months from May 15 1921 to Nov. 15 1930, incl.

**MIAMI COUNTY (P. O. Troy), Ohio.—BONDS SOLD.**—Although there were no bidders at the official offering, the following two issues of 6% coupon road-improvement bonds offered on Nov. 8 (V. 111, p. 1873, 1775) were sold, as the contractors for the road construction later offered to take them at par and interest:  
\$2,250 Snyder No. 195 road-improvement bonds. Due \$225 yearly on Oct. 1 from 1921 to 1930, inclusive.  
7,000 Shiloh Road No. 50, Sec. "B," Union Twp. bonds. Due \$700 yearly on Oct. 1 from 1921 to 1930, inclusive.

**MICHIGAN CITY, Laporte County, Ind.—BOND OFFERING.**—E. W. Hanley, City Controller, will receive proposals until 10 a. m. Dec. 14 for \$180,000 6% 15-year water works bonds. Date Jan. 1 1921. The official notice of this bond offering will be found among the advertisements of this Department.

**MIDDLESEX COUNTY (P. O. East Cambridge), Mass.—NOTE OFFERING.**—The Board of County Commrs will receive bids until 10 a. m. Nov. 23 for discount of \$112,000 tax-free registered tuberculosis hospital notes. Date Dec. 1 1920. Due Dec. 1 1921 at the Beacon Trust Co. of Boston. The Old Colony Trust Co. will guarantee the signatures and will certify that the notes are issued by virtue and in pursuance of the General Act of 1916, Chapter 286, and of an order of the County Commissioners, the validity of which order has been approved by Storey, Thorndike, Palmer & Dodge of Boston. The legal papers incident to this issue will be filed with the Old Colony Trust Co., where they may be inspected.

**MIDDLETOWN, Butler County, Ohio.—BOND SALE.**—The \$50,000 6% 1-25-year serial sewer bonds, dated Oct. 1 1920—V. 111, p. 1775—were sold on Nov. 19 to E. H. Rollins & Sons of Chicago for \$50,875 (101.75) and interest, a basis of about 5.79%.

**MILES CITY, Custer County, Mont.—BOND SALE.**—The \$100,000 water bonds which were offered at public auction on May 24 (V. 110, p. 1899) have been sold to C. W. McNear & Co. of Chicago. Denom. \$1,000. Date April 1 1920. Prin. and semi-ann. int. (J. & J.) payable at the Fiscal Agency in New York City, N. Y. Due \$10,000 yearly on April 1 from 1931 to 1940 incl.

**Financial Statement.**  
Actual valuation \$13,485,000  
Assessed valuation 1919 3,815,432  
Total indebtedness \$375,000  
Less bonds issued for water purposes 225,000  
Total net bond indebtedness 150,000  
Population, official (1920) 7,937

**MILWAUKEE, Wis.—BOND SALE.**—A syndicate composed of the First Wisconsin Trust Co., Second Ward Securities Co., Marshall & Halsey Bank and the Wells-Dickey Co. was awarded the \$200,000 6% 1-20-year serial tax-free sewer bonds, dated July 1 1920 (V. 111, p. 1970), on Nov. 19 for \$211,555, equal to 105.77, a basis of about 5.23%.

**MINERAL WELLS, Palo Pinto County, Tex.—BOND SALE.**—An issue of \$20,000 6% 10-30-year (opt.) refunding bonds was recently sold to J. L. Arlitt of Austin. Date Nov. 1 1920. Prin. and semi-ann. int. payable in New York. Assessed valuation \$5,081,000. Population 8,500.

**MINNEAPOLIS, Minn.—BOND OFFERING.**—Geo. M. Link, Secretary of the Board of Estimate and Taxation, will receive bids until 2:30 p. m. Nov. 30 for \$2,000,000 school and \$980,000 various impt. 5% tax-free coupon (with privilege of registration) bonds. Denom. \$1,000. Date Dec. 1 1920. Int. J. & J. (last coupon on Dec. 1 on year of maturity), payable at the fiscal agency of the city of Minneapolis in New York City, N. Y., or at the City Treasurer's office. Due yearly on Dec. 1 as follows: \$120,000, 1922; \$150,000, 1923 to 1949 incl., and \$160,000, Dec. 1 1950. Cert. check for 2%, payable to C. A. Bloomquist, City Treasurer, required. Bonded debt (excluding these issues) Nov. 15 1920, \$22,795,818.94. Sinking fund, \$2,102,973.68. Assessed value 1920, \$367,720,634. Total tax rate (per \$1,000), \$59.70. The official notice of this bond offering will be found among the advertisements elsewhere in this Department.

**MINNEAPOLIS, Minn.—BOND OFFERING.**—Bids will be received until 2:30 p. m. Nov. 30 by Dan C. Brown, City Comptroller, for \$717,725.03 special street impt. bonds, dated Dec. 1 1920, to become due and payable one-twentieth each year thereafter, the last one being payable Dec. 1 1940, and no bid will be entertained for said bonds for a sum less than the par value of the bonds bid for and accrued interest to date of delivery, and the rate of interest must be bid for by the purchaser and must not be in excess of 5% per annum, payable annually or semi-annually. Cert. check for 2% of the amount of bonds bid for, payable to C. A. Bloomquist, City Treasurer, required. The official notice of this bond offering, will be found among the advertisements elsewhere in this Department.

**MISSOULA COUNTY (P. O. Missoula), Mont.—BOND OFFERING.**—Bids will be opened at 10 a. m. Dec. 8 for the purchase of \$100,000 6% highway bonds. Denom. \$1,000. W. J. Babington is County Clerk.

**MODESTO, Stanislaus County, Calif.—BOND OFFERING.**—Sealed bids will be received until 8 p. m. Nov. 24 by L. A. Love, City Clerk, for \$4,536 Lee Street and \$3,016 75 Thirteenth Street 7% coupon bonds. Int. semi-ann.

**MONTEBELLO SCHOOL DISTRICT, Los Angeles County, Calif.—AMOUNT OF BONDS SOLD.**—The amount of bonds sold on Oct. 18 by this district to the National City Co. at 103.01—a basis of about 5.68%—was \$150,000 (not \$160,000 as stated in V. 111, p. 1775). Interest rate 6%. Date Oct. 1 1920. Due \$5,000 yearly on Oct. 1 from 1921 to 1950 incl. Other bidders:

Citizens' Nat'l Bank \$153,757 00	E. H. Rollins & Sons \$152,865 00
R. H. Moulton & Co. 153,715 00	Wm. R. Staats Co. 152,658 00
Torrance, Marshall & Co 153,606 00	Baer-Brown-Parsons Co. 152,617 00
Blyth, Witter & Co. 153,525 00	California Company 152,013 00
Drake, Riley & Thomas. 153,408 00	Stephens & Co. 152,013 00
Security Tr. & Savs. Bk. 153,125 00	Home & Hibernian Bank 152,007 00
Blankenhorn-Hunter-Du-	Bank of Italy 151,625 00
lin Company 153,110 00	Carstens & Earles 151,255 25

**MONTGOMERY, Montgomery County, Ala.—BOND OFFERING.**—Sealed proposals will be received by C. B. Smith, City Clerk, for \$95,000 6% coupon refunding bonds until 11 a. m. Nov. 23. Denom. \$1,000. Date Jan. 1 1921. Prin. and semi-ann. int. (J. & J.) payable at the Old Colony Trust Co. of Boston in gold. Due Jan. 1 1951. Cert. check for \$950, payable to J. L. Cobb, City Treasurer, required. The successful bidder will be furnished with the opinion of Messrs. Storey, Thorndike, Palmer & Dodge, attorneys, of Boston, that the bonds are binding and legal obligations of the city of Montgomery. The bonds will be prepared under the supervision of the Old Colony Trust Co. of Boston, who will certify as to the genuineness of the signatures of the city officials and of the seal impressed thereon.

**MOORESVILLE GRADED SCHOOL DISTRICT (P. O. Mooresville), Iredell County, No. Caro.—BOND OFFERING.**—Bids will be received until 8 p. m. Nov. 29 by J. P. Mills, Chairman Board of Trustees, for \$50,000 6% school bonds. Denom. \$1,000. Date Dec. 1 1920. Prin. and semi-ann. int. payable in New York City, N. Y. Due yearly on Dec. 1 as follows: \$1,000 1925 to 1929 incl., \$2,000 1930 to 1944, incl., and \$3,000 1945 to 1949, incl. Certified check for 2% of the amount of bonds bid for payable to the Treasurer Board of Education, required.

**MOREHEAD CITY GRADED SCHOOL DISTRICT (P. O. Morehead City), Carteret County, No. Caro.—BOND OFFERING.**—Sealed proposals will be received by the Board of School Trustees, for \$65,000 6% coupon school bonds until 12 m. Dec. 15. Denom. \$1,000. Date Dec. 15 1920. Prin. and semi-ann. int. payable in New York. Due Dec. 15 1950. Cert. check or cash on an incorporated bank or trust company for \$2,000 payable to C. S. Wallace, Chairman, required. The bonds are expected to be ready for delivery on the date of the sale, but may be delivered in New York on or before Jan. 1 1921, and must then be paid for by that time.

**MORGAN COUNTY (P. O. Decatur), Ala.—BONDS VOTED.**—The \$440,000 road bond issue was carried in Morgan County by about 600 majority, it is reported.

**NEW SEWICKLEY TOWNSHIP, Beaver County, Pa.—BONDS VOTED.**—By a vote of 156 "for" to 13 "against," a proposition to issue \$60,000 road bonds carried on Nov. 2, it is stated.

**NOBLES COUNTY (P. O. Worthington), Minn.—BOND SALE.**—The Wells-Dickey Co. of Minneapolis was awarded \$378,000 5 1/4 % 5-20 year serial Judicial Ditch No. 11 B bonds on Sept. 28 for \$379,100 equal to 100.29. Denom. \$1,000. Int. A. & O. Date Oct. 1 1920.

**NORFOLK COUNTY (P. O. Dedham), Mass.—NOTE OFFERING.**—Proposals will be received until 10 a. m. Nov. 23 by Fred S. Cobb, County Treasurer, for \$209,000 6% bridge notes, dated Dec. 1 1920 and maturing Dec. 1 1921.

**NORTH PLATTE, Lincoln County, Nebr.—BOND SALE.**—On Nov. 12 Bosworth, Chanute & Co. of Denver purchased \$10,000 6% fire-station bonds, due serially from 1926 to 1930, inclusive, and \$50,000 6% water bonds, due serially 1930 to 1939, inclusive.

**NOXUBEE COUNTY SUPERVISORS' DISTRICT NO. 1, Miss.—BOND OFFERING.**—John A. Tyson, Clerk Board of County Supervisors (P. O. Macon) will receive proposals for the \$90,000 6% bonds—V. 111, p. 1300—until 2 p. m. Dec. 6. Denom. \$500. Date Sept. 6 1920. Int. semi-ann. Cert. check for \$500, required. Purchaser to pay accrued int.

**OCONOMOWOC, Waukesha County, Wisc.—BOND OFFERING.**—Theodore S. Johnson, City Clerk, will receive proposals for the following 6% bonds until 12 m. Nov. 30:  
\$5,000 sewer bonds. Due \$500 yearly on Feb. 1 from 1923 to 1932 incl. 5,000 water-works-construction bonds. Due \$500 yearly on Feb. 1 from 1923 to 1932 incl.  
15,000 army bonds. Due \$1,500 yearly on Feb. 1 from 1922 to 1931 incl. Date Nov. 1 1920. Int. semi-ann. Denom. \$500. Cert. check for 5% required. Bonds to be furnished by bidders.

**OPELOUSAS, St. Landry Parish, La.—BONDS NOT SOLD.**—No sale was made at the offering on Aug. 21 of the \$250,000 6% public-impt. bonds. V. 111, p. 517.

**ORD, VALLEY COUNTY, Neb.—PURCHASER.**—The purchaser of the \$55,000 6% tax-free coupon city hall bonds was Benwell, Phillips, Este & Co. of Denver (not the Harris Trust & Savings Bank of Chicago as reported in V. 111, p. 1874).

**BOND SALE.**—On Nov. 1 the Bankers' Trust Co. of Denver was awarded the following bonds:  
Paying District No. 1 bonds amounting to between \$75,000 and \$85,000. Interest rate 7%. Due yearly from 1925 to 1939.  
Interest-bearing bonds amounting to between \$30,000 and \$40,000. Interest rate 6%. Due in 20 years.  
Denom. \$500. Int. J. & D. Date Dec. 1 1920.

OREGON (State of).—BIDS.—On Nov. 6 bids were also sent in by the following bankers for the purchase of the \$1,500,000 4 3/4% 15 1/2-year (aver.) highway bonds dated Nov. 1 1920, awarded as reported in V. 111, p. 1971:

Table listing bidders for Oregon highway bonds, including Kissel, Kinnicutt & Co., Eldredge & Co., Stacy & Braun, etc., with amounts ranging from \$1,413,900 to \$1,388,400.

OSAGE COUNTY DRAINAGE DISTRICT NO. 1, Kans.—BOND OFFERING.—Proposals will be received by George Allan, Chairman Board of Supervisors (P. O. Lyndon), for \$70,000 6% bonds until 10 a. m. Nov. 30. Denom. \$500. Date Nov. 1 1920. Int. J. & J. Due yearly on July 1 as follows: \$20,000, 1926; \$3,000, 1927 to 1931, incl.; \$4,000, 1932 to 1936, incl.; \$6,000, 1937 to 1939, incl., and \$7,000, 1940. Purchaser to pay accrued interest.

OUCHITA PARISH ROAD DISTRICT NO. 1, La.—BOND OFFERING.—The \$1,112,000 5% road bonds, which were mentioned in V. 110, p. 111—will be offered for sale on Jan. 12 1921.

PAINESVILLE SCHOOL DISTRICT (P. O. Painesville), Lake County, Ohio.—BOND SALE.—On Nov. 15 the \$40,000 6% coupon school funding bonds offered on that date (V. 111, p. 1874) were awarded to the Detroit Trust Co. of Detroit, for \$41,132 (102.83) and interest, a basis of about 5 3/4%. Date Oct. 1 1920. Due \$1,000 each six months from Mar. 1 1922 to Sept. 1 1941, incl. The bidders were:

Table listing bidders for Painesville School District bonds, including Detroit Trust Co., Prudden & Co., Sidney Spitzer & Co., etc., with amounts ranging from \$40,204 to \$40,168.

PALM BEACH COUNTY SPECIAL TAX SCHOOL DISTRICTS, Fla.—BOND SALE.—On Nov. 13 the two issues of 6% bonds—V. 111 p. 1775—were awarded as follows: \$125,000 15 1/4 year (aver.) Special Tax School District No. 1 bonds, dated Feb. 1 1920 to John Nuveen & Co., at 99.30 and interest a basis of about 6.775%.

Table listing bidders for Palm Beach County bonds, including John Nuveen & Co., Elston & Co., G. B. Sawyer & Co., etc., with amounts ranging from \$38,432.00 to \$37,611.00.

The following is a complete list of bids. All the above bidders offered accrued interest. The Farmers Bank & Trust Co. of West Palm Beach, Florida offered for the two issues a lump sum of \$159,325.00 and accrued interest.

PALMYRA TOWNSHIP SCHOOL DISTRICT, Wake County, No. Caro.—BOND OFFERING.—Sealed bids will be received for a 6% school bonds issue, amounting to \$25,000 by J. H. Norman, Clerk Board of County Commissioners (P. O. Raleigh) until Dec. 4.

PATERSON, Passaic County, N. J.—BOND SALE.—On Nov. 15 the three issues of coupon (with privilege of registration) bonds (V. 111, p. 1874) were awarded to E. H. Rollins & Sons and Eldredge & Co. of New York, as follows:

Table listing bond issues for Paterson, including \$1,013,000 5 1/4% school bonds, \$361,000 6% street impt. bonds, and \$81,000 6% apparatus bonds.

Financial Statement for Paterson bonds, showing assessed valuation of \$127,984,925.00 and total bonded debt of \$1,775,693.59.

Table listing bidders for Paterson bonds, including E. H. Rollins & Sons, Eldredge & Co., U. S. Trust Co., Geo. B. Gibbons & Co., etc., with amounts ranging from \$82,000.10 to \$82,000.00.

PAYSON, Utah County, Utah.—BONDS VOTED.—By 82 "for" to 19 "against" \$18,000 funding bonds carried.

PEABODY, Essex County, Mass.—BOND SALE.—On Nov. 18 the Old Colony Trust Co. and Edmunds Bros. of Boston were awarded the following tax-free coupon 4 3/4% and 5% bonds, aggregating \$905,000, at 100.259, a basis of about 4.76%:

PERTH AMBOY, Middlesex County, N. J.—BOND DESCRIPTION.—The issue of \$100,000 6% paving bonds awarded on Nov. 10 to A. B. Leach & Co.—V. 111, p. 1971—is dated Nov. 15 1920, is in the denomination of \$1,000, and matures Nov. 15 1926, interest being payable semi-annually on May 15 and Nov. 15 in the meantime.

PETERSBURG, Dinwiddie County, Va.—NOTE SALE.—Harris, Forbes & Co., have purchased and are now offering to investors at 99 5/2 and interest to yield 6.50% \$500,000 6% coupon notes. Denom. \$1,000. Date Dec. 1 1920. Prin. and semi-ann. int. payable in New York. Due Dec. 1 1921.

Financial Statement for Petersburg note sale, showing assessed valuation of \$33,005,414 and total bonded indebtedness of \$2,404,000.

PITTSFIELD, Berkshire County, Mass.—LOAN OFFERING.—It is reported that proposals for the purchase at discount of a temporary loan of \$200,000, dated Nov. 23 1920 and maturing May 24 1921, will be received until 11 A. M. Nov. 23, by the City Treasurer.

POLK COUNTY SPECIAL ROAD AND BRIDGE DISTRICT NO. 4, Fla.—BOND OFFERING.—J. A. Johnson, Clerk Board of County Commissioners (P. O. Bartow), will receive bids for \$100,000 6% bonds until Dec. 7. Denom. \$1,000. Date Jan. 1 1921. Prin. and semi-ann. int. (J. & J.) payable in Bartow or New York City, N. Y., at the option of holder. Due yearly on Jan. 1 as follows: \$10,000, 1931, and \$5,000, 1932 to 1939 incl. Cert. check for \$2,500 required. Each bidder in his bid shall state the amount of bonds he bids for and the time when he will comply with his bid. Opinion as to the validity of said bonds will be furnished and be filed in the Clerk's office for the inspection of the purchaser.

PONDERA COUNTY SCHOOL DISTRICT NO. 3 (P. O. Conrad), Mont.—BOND SALE.—The \$1,000 6% 5-10-year (opt.) school bonds, which were offered on Aug. 26—V. 111, p. 616—have been purchased by the State of Montana at par.

POWELL COUNTY (P. O. Deer Lodge), Mont.—BOND OFFERING.—Bids will be received until 10 a. m. Dec. 6 for the purchase of \$50,000 highway and \$100,000 court house 6% bonds. Denom. \$1,000. D. B. Hertz, Clerk.

PROVIDENCE (P. O. Lake Providence), East Carroll Parish, La.—BONDS NOT SOLD.—We are advised that the \$75,000 5% street impt. bonds offered on Oct. 5—V. 111, p. 1013—were not sold that date because a satisfactory bid was lacking.

We are also advised that in case the town of Providence desires to arrange a future sale of the above bonds, which are secured by a five mill tax for thirty years and voted by the tax payers of Providence, they will have to be readvertised.

PROWERS COUNTY (P. O. Lamar), Colo.—BONDS DEFEATED.—On Nov. 2 the voters decided not to issue \$125,000 court house bonds.

QUAY COUNTY SCHOOL DISTRICT NO. 34 (P. O. San Jon), N. Mex.—BOND SALE.—Keeler Bros. of Denver have obtained \$35,000 6% tax-free school building bonds. Denom. \$500. Date Sept. 1 1920. Prin. and semi-ann. int. (M. & S.) payable at the National Bank of Commerce, N. Y. Due Sept. 1 1940 redeemable \$3,500 annually on Sept. 1 from 1931 to 1939, incl.

Financial Statement for Quay County bonds, showing real value estimated at \$1,500,000 and assessed valuation of 1920 at \$250,000.

READING, Berks County, Pa.—BONDS DEFEATED.—At the Nov. 2 election, it is reported, the voters refused to give sanction to the issuance of \$100,000 bonds for parks and playgrounds.

RENSELAER, Jasper County, Ind.—BOND SALE.—An issue of \$12,000 6% city hall and fire dept. bldg. bonds has been awarded to the Meyer-Kiser Bank of Indianapolis, for \$12,060 (100.50) and interest, a basis of about 5.88%. Denom. \$1,200. Date Oct. 20 1920. Int. J. & J. Due \$1,200 yearly on Oct. 20 from 1921 to 1930, incl.

RENVILLE, Renville County, Minn.—BOND OFFERING.—Proposals will be received for \$7,000 6% 10-year refunding bonds by C. N. Matson, City Clerk, until Nov. 22. Denom. \$1,000. Cert. check for \$1,000, required.

RIO ARRIBA COUNTY (P. O. Tierra Amarilla), N. M.—BONDS VOTED.—On Nov. 2 \$50,000 road and bridge bonds were voted.

RIO BLANCO COUNTY (P. O. Meeker), Colo.—BONDS DEFEATED.—At the election held on Nov. 2—V. 111, p. 1496—\$40,000 Court house bonds were defeated.

ROBERTS ROAD IMPROVEMENT DISTRICT, Jefferson and Arkansas Counties, Ark.—BOND SALE.—An issue of \$70,000 6% tax-free bonds has been purchased by Stix & Co. of St. Louis. Denoms. \$1,000 and \$500. Date Nov. 1 1920. Prin. and semi-ann. int. (M. & S.), payable at the Mercantile Trust Co. St. Louis. Due yearly on Sept. 1 as follows: \$2,000, 1921 to 1925, incl.; \$3,000, 1926 to 1930, incl.; \$4,000, 1931 to 1935, incl., and \$5,000, 1933 to 1940, incl.

ROCHESTER, N. Y.—NOTE SALE.—The \$80,000 school general fund, \$75,000 water impt. and \$250,000 school construction 4-month notes, offered on Nov. 16 (V. 111, p. 1972) were awarded to the Alliance Bank of Rochester at 6%.

NOTE SALE.—On Nov. 12 an issue of \$400,000 local impt. notes, payable at the Central Union Trust Co. of N. Y. four months from Nov. 16 1920, was awarded locally on a 6% interest basis, plus \$25 premium.

ROCKINGHAM COUNTY (P. O. Wentworth), No. Caro.—BOND OFFERING.—Hunter K. Penn, Clerk Board of County Commissioners, will receive bids until 12 m. Nov. 24 for \$200,000 6% road and bridge bonds. Denom. \$1,000. Date Nov. 1 1920. Prin. and semi-ann. int. payable at the National City Bank, N. Y., and interest on registered bonds will be paid in New York exchange. Due \$10,000 yearly on May 1 from 1922 to 1941 incl. Cert. check of cash for 2% of the amount of bonds bid for, payable to the County of Rockingham, required. The bonds will be coupon bonds, registrable as to the principal or both principal and interest. The purchaser must pay accrued interest from the date of the bond to the date of delivery. Delivery will be made at the office of the U. S. Mortgage & Trust Co., N. Y. City. The successful bidder will be furnished with the opinion of Reed, McCook & Hoyt of N. Y. City that the bonds are valid obligations of Rockingham County. The bonds will be printed under the supervision of the U. S. Mortgage & Trust Co. of N. Y. City, which will certify as to the genuineness of the signatures and seal of the bonds. The bonds are to be issued under a special Act which authorized an unlimited tax to pay them.

ROCKY RIVER, Cuyahoga County, Ohio.—NO BIDS RECEIVED.—There were no bids submitted for the two issues of 6% Mitchell Ave. sewer and water main bonds aggregating \$9,540 offered on Nov. 15—V. 111, p. 1776.

ROUTT COUNTY (P. O. Steamboat Springs), Colo.—BONDS DEFEATED.—According to complete returns the \$98,000 court house bond issue (V. 111, p. 1972) was defeated Nov. 2.

RUSH COUNTY (P. O. Rushville), Ind.—BOND OFFERING.—Chas. A. Frazee, County Treasurer, is receiving bids until 2 p. m. Nov. 26 for \$38,920 5% Joseph Redenbaugh et al. Orange Twp. road bonds. Denom. \$486 50. Date Nov. 15 1920. Int. M. & N. Due \$1,946 each six months from May 15 1922 to Nov. 15 1931 inclusive.

SALEM, Washington County, Ind.—BOND OFFERING.—W. W. Shanks, City Clerk, will receive bids until 7:30 p. m. Dec. 13 for \$8,000 6% fire equipment bonds. Int. semi-ann. Purchaser to pay accrued interest.

SALT LAKE CITY, Salt Lake County, Utah.—BOND OFFERING.—On Dec. 8 bids will be asked for the purchase of \$500,000 20-year serial refunding bonds to take up a like amount due Jan. 1 1921. Interest 5% or 5 1/2%, according to best bid. A. H. Crabbe, Acting Mayor.

SANDUSKY, Erie County, Ohio.—BONDS VOTED.—The \$224,000 street repair bond proposition mentioned in V. 111, p. 1300 carried by more than 300 votes at the Nov. 2 elections, it is reported.

SAN JOAQUIN COUNTY (P. O. Stockton), Calif.—BONDS DEFEATED.—Final tabulation of election returns shows that the proposed \$350,000 bond issue for permanent buildings at Agricultural Park for future County fairs failed to carry. The final vote was 9,737 for and 6,887 against. A two-third majority, however, was required to pass the bonds.

SCARSDALE UNION FREE SCHOOL DISTRICT NO. 1, Westchester County, N. Y.—BOND OFFERING.—Proposals addressed to Alexander M. Crane, Clerk of Board of Education, will be received at the

office of Phillip W. Russell, 14 Wall St., N. Y., until 12 m. Nov. 26 for \$111,000 5% coupon (with privilege of registration) school bonds. Denom. \$1,000. Date Dec. 1 1919. Prin. and semi-ann. int. (J. & D.) payable at the U. S. Mtge. & Trust Co. of New York. Due \$1,000 Dec. 1 1921, and \$10,000 yearly on Dec. 1 from 1942 to 1952. Cert. check for 2% of amount bid for, payable to the Board of Education, required.

**SCHENECTADY, Schenectady County, N. Y.—NOTE OFFERING.**—Leon G. Dibble, City Comptroller, will receive proposals until 11 a. m. Nov. 26 for the purchase on an interest basis of \$61,400 temporary loan bridge notes, dated Nov. 29 1920 and to mature May 29 1921 at the City Treasurer's office or at the Chase Nat. Bank of New York at purchaser's option; delivery to purchaser will be made within 10 days from award at said bank unless desired elsewhere. Cert. check for 1% of amount of notes bid for, payable to the City Comptroller, required. Purchaser to pay accrued interest.

**SCRANTON, Lackawanna County, Pa.—BOND OFFERING.**—Proposals addressed to Alex T. Connell, Mayor, will be received at the City Controller's office until 12 m. Nov. 30 for the following 5% tax-free bonds, to be coupon or registered as the successful bidder may stipulate. \$362,000 impmt. bonds, maturing yearly on Aug. 1 as follows: \$12,000 1921 to 1948, incl., and \$13,000 1949 and 1950.

93,000 judgment funding bonds, maturing yearly on Aug. 1 as follows: \$4,000 1921 to 1923, incl.; \$3,000 1924 to 1950, incl. Denom. \$1,000. Date Aug. 1 1920. Prin. and semi-ann. int. (F. & A.) payable at the City Treasurer's office. Certified check on an incorporated bank or trust company for 3% of amount of bid, payable to the City Treasurer, required. Bonds will be guaranteed as to genuineness and certified to by the U. S. Mtge. & Trust Co. of N. Y. Purchaser to pay accrued interest.

Bonded debt Aug. 1 1920. \$1,580,000 00  
 Judgments (interest and costs estimated). \$92,861 22  
 Accrued interest on outst. bonds to Aug. 1 1920. 18,545 21

Total 111,406 43

Total Resources \$1,691,406 4

Cash in interest and sinking fund \$109,296 52

Bonds in interest and sinking fund 84,000 00

Total \$193,296 52

Net bonded indebtedness Aug. 1 1920 \$1,498,209 91

Total assessed valuation for year 1920 \$107,996,635 00

**SEATTLE, Wash.—COUNTER SALE OF BONDS ONLY PARTLY SUCCESSFUL.**—The "Seattle Post-Intelligencer" of Nov. 9 says:

"Because the City of Seattle has failed to purchase 'over the counter' bonds for financing the Skagit project, placed on sale through the city comptroller's office on suggestion of the mayor last summer, Mayor Hugh M. Caldwell on Nov. 8 in a communication to the city council advised the discontinuance of this method of selling the securities. Although the city had authorized the sale of \$600,000 worth of bonds actual sales had amounted to but \$360,000.

In his communication to the council, Mayor Caldwell recommended that the remaining \$240,000 bonds be advertised for sale in a lump sum on competitive bids. Indicating his belief that the recent experiment had proven counter sales of bonds a failure, the mayor suggested that hereafter all issues of bonds be sold in the lump after competitive bids have been advertised and received. This was the practice of the council until Mayor Caldwell early last summer persuaded the council to try the counter sales plan.

In urging the council to take steps for financing the Skagit work during the year 1921, the mayor declared that several questions are involved in the procedure, "such as the amount of money which will be required, the state of the bond market, and the manner of sale of such bonds."

The mayor's communication was referred by the council to this city utilities and finance committees."

**SIoux FALLS INDEPENDENT SCHOOL DISTRICT (P. O. Sioux City), Minnehaha County, So. Dak.—BOND SALE.**—R. M. Grant & Co. of N. Y., submitting a bid of 100.46, a basis of about 5.46%, were awarded the \$432,000 5½% 20-year school bonds.—V. 111, p. 1972—on Nov. 15. Date Dec. 1 1920. Due Dec. 1 1940.

**SMITH COUNTY (P. O. Tyler), Tex.—BOND OFFERING.**—Sealed bids for the purchase of \$270,000 5½% road bonds, will be received until 2 p. m. Nov. 26 by W. B. Castle, County Judge. Denom. \$1,000. Date April 10 1920. Prin. and semi-ann. int. payable in New York. Due \$15,000 yearly on April 10 from 1921 to 1938, incl. Cert. check on some bank in Smith County, for 2%, required.

**SPRINGFIELD, Clark County, Ohio.—BOND OFFERING.**—W. J. Barrett, City Auditor, will receive bids until 12 m. Nov. 29 for the following two issues of 6% paving bonds: \$10,895 special assessment bonds. Denom. \$569 50 and \$500. Due \$1,069 50 yearly on Sept. 1 from 1921 to 1930, incl.

12,316 Springfield Railways Co's. share bonds. Denom. \$231 60 and \$500. Due \$1,231 60 yearly on Sept. 1 from 1921 to 1930, incl. Date Sept. 1 1920. Prin. and semi-ann. int., payable at the City Treasurer's office. Cert. check for 5% of amount of bonds offered, required.

**SPRINGWELLS, Wayne County, Mich.—BOND SALE.**—The village has sold \$260,000 worth of the \$600,000 authorized by the voters on Oct. 25.—V. 111, p. 1776. Watling, Lerchen & Co. of Detroit, on Nov. 16, purchased \$200,000 for water-main extension and \$60,000 to purchase sites for municipal bldgs. paying \$260,989 equal to 100.38. The bonds bear 5¼% and run for 20 years.

**STARKVILLE, Oktibbeha County, Miss.—BONDS AWARDED IN PART.**—Of the \$55,000 water works impmt. and sewerage bonds, which were offered on Jan. 9 as 5½%—V. 109, p. 2378—\$40,000 have been sold to local investors as 6s. Denom. \$500. Date Nov. 1 1920. Int. M. & N. Due yearly as follows: \$2,500, 1921 to 1930, incl., and \$3,000, 1931 to 1935, incl. The unsold portion (\$15,000), which are lithographed and ready for delivery and mature \$3,000 yearly from 1936 to 1940, incl., can be purchased at par.

**STEELE COUNTY (P. O. Watonwan), Minn.—BOND SALE.**—The following bonds—V. 111, p. 1776—were sold on Nov. 10 to the Drake-Ballard Co., at 100.11 and interest for 5½%.

\$27,000 Public Tile, Drainage System No. 7 bonds. Due serially in 1 to 10 years.  
 18,500 Public Tile Drainage System No. 8 bonds. Due serially in 5 to 20 years.  
 8,500 Judicial Ditch No. 5 bonds. Due serially in 1 to 9 years.  
 6,000 Public Tile Drainage System No. 10 bonds. Due serially in 1 to 10 years.  
 Date Dec. 1 1920.

Other bidders	Amount.	Interest Rate
Minneapolis Trust Co.	\$61,620	6%
Security State Bank	61,350	6%
Kalman, Matteson & Wood	61,026	5½%

**STERLING, Logan County, Colo.—BOND SALE.**—An issue of \$50,000 15-yr. water extension bonds was recently sold to the Bankers Trust Co. of Denver at 103.78 for 6s. Bids are:

Bankers Trust Co.	103.78	5½%
Sidlo, Simons Fels & Co.	98.74	
Bonwell, Phillips, Este & Co.	102.58	98.63
E. H. Rollins & Sons	102.38	98.27
Bosworth, Chanute & Co.	102.32	97.32
Keeler Bros.	101.25	98.50
International Trust Co.	101.85	96.54
A like amount of bonds was reported as sold in V. 111, p. 518.		

**SWAMPSCOTT, Essex County, Mass.—TEMPORARY LOAN.**—On Nov. 12 Grafton & Co. of Boston, were awarded a temporary loan of \$75,000 on a 4.98% discount basis, plus a premium of \$.25. Date Nov. 15 1920. Due Mar. 14 1921.

**SWIFT COUNTY INDEPENDENT SCHOOL DISTRICT NO. 4, Minn.—BOND SALE.**—An issue of \$25,000 6½% school bonds was recently purchased by the Wells-Dickey Co. of Minneapolis.

**SYRACUSE, Onondaga County, N. Y.—BOND SALE.**—On Nov. 16 the following tax-free coupon (with privilege of registration) bonds offered on that date (V. 111, p. 1972) were awarded to Sherwood & Merrifield and the First Trust & Deposit Co. of New York, at 100.318 as 5s, a basis of about 4.93%:

\$260,000 impmt. bonds. Due \$13,000 yearly on Nov. 1 from 1921 to 1940 incl.  
 125,000 local-impmt. bonds. Due \$12,500 yearly on Nov. 1 from 1921 to 1930 incl.  
 450,000 street impmt. bonds. Due \$45,000 yearly on Nov. 1 from 1921 to 1930 incl.  
 18,500 sidewalk impmt. bonds. Due \$3,700 yearly on Nov. 1 from 1921 to 1925 incl.  
 48,000 public works bonds. Due \$16,000 yearly on Nov. 1 from 1921 to 1923 incl.

The bids received were as follows:

Name—	Price Offered,		Interest Rates.			
	for \$901,500	\$260,000 Issue.	\$450,000 Issue.	\$125,000 Issue.	\$18,500 Issue.	\$48,000 Issue.
Harris, Forbes & Co., National City Co., Curtis & Sanger	902,410 50	5¼	5¼	5	5¼	5¼
Estabrook & Co.	901,500 00	5	5¼	5	5¼	5¼
Remick, Hodges & Co., Guaranty Trust Co.	901,833 55	5	5¼	5¼	5¼	5¼
Thayer, Drew & Co.						6
Rutter & Co., Gliddon, Davidge & Co.	901,836 35	5	5	5	5	
Geo. B. Gibbons & Co., Sherwood & Merrifield,	911,506 65	5¼	5¼	5¼	5¼	5¼
First Tr. & Deposit Co.	904,366 77	5	5	5	5	5

**TACOMA, Wash.—BOND SALE.**—The following 6% bonds were issued during October by the City of Tacoma:

Dist. No.	Amount.	Purpose.	Date.	Due.
1221	\$187 95	Sidewalk	Oct. 16 1920	Oct. 16 1925
4081	4,021 70	Paving	Oct. 16 1920	Oct. 16 1930
1203	1,081 05	Grading	Oct. 19 1920	Oct. 19 1925
4044	19,616 85	Paving	Oct. 27 1920	Oct. 27 1930
4019	1,608 80	Paving	Oct. 26 1920	Oct. 26 1930
1225	2,960 00	Sidewalk	Oct. 27 1920	Oct. 27 1925

All the above bonds are subject to call yearly in October.

**TALLAHADGA DRAINAGE DISTRICT (P. O. Louisville), Winston County, Miss.—BONDS CAN BE OBTAINED.**—The \$125,000 6% 25-year bonds offered without success on May 1—V. 110, p. 2107—can be purchased at any time. Denom. \$1,000. Date Oct. 1 1920. Int. A. & O.

**TEXAS (State of)—BONDS REGISTERED.**—The following 5% bonds have been registered with the State Comptroller:

Amount.	Place and Purpose of Issue.	Due.	Date Reg.
\$1,800	Dickens County Com. Sch. Dist. No. 16	20 year	Nov. 8
1,000	Madison County Com. Sch. Dist. No. 21	5-20 years	Nov. 9
1,500	Parker County Com. Sch. Dist. No. 77	10-20 years	Nov. 8

**TILLAMOOK COUNTY SCHOOL DISTRICT NO. 48 (P. O. Wheeler), Ore.—BOND OFFERING.**—Until 1 p. m. Nov. 29 bids will be received for \$12,000 6% school bonds by Frank A. Rowe, District Clerk. Denom. \$1,000. Date Sept. 1 1920. Prin. and semi-ann. int. (M. & S.) payable at the office of the County Treasurer or at the fiscal agency of the State of Oregon in New York City, N. Y. Due in not to exceed 20 years, maturity or maturities desired, to be specified by the bidder or bidders. Legality approved by Teal, Minor & Winfree of Portland.

**TOLEDO, Lucas County Ohio.—BOND OFFERING.**—John J. Higgins Director of Finance, will receive proposals until 12 m. Dec. 9 for \$845,387.88 6% deficiency funding bonds. Denom. 1 for \$387.88 and 845 for \$1,000. Date Nov. 1 1920. Prin. and semi-ann. int. payable at the U. S. Mtge. & Trust Co. of N. Y. Due Nov. 1 1928. Cert. check for 2% of amount of bonds bid for, payable to the City Treasurer, required. Bonds to be delivered and paid for within 10 days from date of award. Purchaser to pay accrued interest.

**BONDS DEFEATED.**—For the second time this year the voters defeated the twin bond ordinances, when placed before them on Nov. 2—V. 111, p. 1496. The \$4,000,000 issue lost by 43,603 "against" to 13,914 "for," the \$3,000,000 issue by 44,294 "against" to 16,496 "for."

**TOOLE, Tooele County, Utah.—BOND ELECTION.**—On Nov. 23 (not Nov. 16 as reported in V. 111, p. 1681) \$15,000 fire department bonds will be voted upon.

**TORRANCE COUNTY SCHOOL DISTRICT NO. 7, N. Mex.—BOND SALE.**—The \$22,900 6% 20-30-year (opt.) school bonds, which were offered on May 29—V. 110, p. 2318—but then failed to receive a bid, have been sold to Percival Brooks Coffin of Chicago, at 95.

**TRUMBULL COUNTY (P. O. Warren), Ohio.—BOND OFFERING.**—Until 1 p. m. Nov. 20, W. R. Harrington, Clerk Board of County Commrs will receive bids for \$5,000 6% County Garage Heating Plant bonds. Denom. \$500. Date Nov. 20 1920. Prin. and semi-ann. (A. & O.) payable at the County Treasurer's office. Due \$500 on April 1 and Oct. 1 in the years 1922 to 1926, incl. Cert. check for \$100, payable to the County Treasurer, required. Bonds to be delivered and paid for at Warren. Purchaser to pay accrued interest.

**TUSCARAWAS COUNTY (P. O. New Philadelphia), Ohio.—BONDS DEFEATED.**—At the general elections the electors defeated, by 12,500 "nays" to 8,600 "ayes" a proposition to issue \$155,000 bridge bonds.

**TWIN FALLS, Twin Falls County, Idaho.—BOND SALE.**—Keeler Bros. of Denver were awarded the \$75,000 paving and \$20,000 fire-dept. 6% 10-20-year (opt.) municipal coupon bonds dated July 1 1920—V. 111, p. 1682—on Nov. 15. The above bonds were voted on Nov. 9.

**TYNDALL, Bon Homme County, So. Dak.—BOND OFFERING.**—Until 8 p. m. Nov. 26 proposals will be received for the following city bonds by C. L. Bahr, City Auditor:  
 \$65,000 bonds. Certified check for \$5,000 required.  
 30,000 bonds. Certified check for \$3,000 required.

**UPPER TOWNSHIP SCHOOL DISTRICT, Lawrence County, Ohio.—BOND ELECTION.**—An election is to be held on Nov. 27 to ask the voters to approve a proposition to issue \$50,000 site purchase and school bldg. bonds.

**UTAH COUNTY (P. O. Provo), Utah.—BOND SALE.**—On Nov. 16 \$300,000 road and \$100,000 court house 5% 12½-year average bonds were sold to International Trust Co., Bosworth, Chanute & Co., both of Denver, and Harris Trust & Savings Bank of Chicago, jointly at 93.76. Other bidders were: Palmer Bond & Mortgage Co. of Salt Lake and Wm. R. Compton Co. of St. Louis, jointly, 93.61; E. H. Rollins & Sons, 93.02, and Keeler Bros., 91.56. A like amount of bonds was reported as sold in V. 110, p. 2108.

**VALLEJO SCHOOL DISTRICTS, Solano County, Calif.—BOND SALE.**—The following bonds—V. 111, p. 1972—were purchased on Nov. 15 by the Anglo & London Paris National Bank of San Francisco:  
 \$250,000 Grammar School bonds.  
 250,000 High School bonds.

**VERMILION, Erie County, Ohio.—BONDS DEFEATED.**—Newspapers report that a proposition to issue \$25,000 memorial building bonds lost by a narrow margin on Nov. 2.

**VERO, St. Lucie County, Fla.—BONDS AWARDED IN PART.**—Of the two issues of 6% bonds aggregating \$100,000 offered on March 10—V. 110, p. 893—the \$30,000 6% electric light bond issue was awarded on July 28 to the Farmers' Bank of Vero at 95 and interest. Denom. \$1,000. Date March 1 1920. Int. M. & S. Due serially.

**VIGO COUNTY (P. O. Terre Haute), Ind.—NO BIDDERS.**—There were no bidders for the \$11,000 5% Pearl Ripley et al. Riley Twp. road bonds offered on Nov. 15—V. 111, p. 1972.

**VINTON COUNTY (P. O. McArthur), Ohio.—BOND OFFERING.**—The Board of County Commissioners will receive bids until 1 p. m. Dec. 2 for \$8,250 6% Inter-County Highway bonds. Auth. Sec. 1223, Gen. Code. Denom. \$825. Prin. and semi-ann. int. payable at the County Treasurer's office. Due \$825 yearly on Dec. 2 from 1921 to 1930 incl. Cert. check for \$100 required.

**VISALIA, Tulare County, Calif.—BOND ELECTION.**—An election will be held on Dec. 7 for the voters decide whether they are in favor of issuing \$110,000 sewer extension and bridge bonds.

**VIVIAN, Caddo Parish, La.—DATE NOT YET DECIDED.**—The date for the offering of the \$34,000 5% street impmt. bonds, which were offered unsuccessfully on Sept. 7—V. 111, p. 1201—has not as yet been decided upon.

**VOLGA, Brookings County, So. Dak.—BONDS NOT SOLD.**—There was no sale on Nov. 1 of the \$25,000 6% electric light bonds—V. 111, p. 1589.

**WALKILL DRAINAGE DISTRICT, Clay County, Fla.—BONDS NOT SOLD.**—The \$100,000 6% 10-29 year serial drainage bonds offered on Sept. 6—V. 111, p. 817—were not sold. The bonds will be re-advertised some time in January.

**WALNUT SPRINGS INDEPENDENT SCHOOL DISTRICT (P. O. Walnut Springs), Tex.—BONDS REGISTERED.**—On Nov. 9 the State Comptroller registered \$10,000 5% 5-40-year bonds.

**WARREN CITY SCHOOL DISTRICT (P. O. Warren), Trumbull County, Ohio.—BOND OFFERING.**—Proposals for \$36,000 6% school bldg. bonds will be received until 12 m. Dec. 8 by Ruth Dillon Hepler, Clerk of Board of Education. Date Dec. 1 1920. Int. J. & D. Due yearly on Dec. 1 as follows: \$5,000, 1940 to 1945 incl., and \$6,000, 1946. Cert. check for \$200, payable to the Treasurer of the Board of Education, required. Bonds to be delivered and paid for within 10 days from date of award. Purchaser to pay accrued interest.

**WASHINGTON Davies County, Ind.—BOND OFFERING.**—Fred Fromme, City Clerk, will receive bids until 7.30 p. m. Nov. 22 for the following 6% bonds:  
\$10,000 schoolhouse refunding bonds. Date Nov. 15 1920. Due \$500 each six months from May 15 1927 to Nov. 15 1936, incl.  
11,500 municipal bonds. Date Sept. 15 1920. Due \$500 Nov. 15 1921, and \$1,000 each six months from May 15 1922 to May 15 1927, incl. Denom. \$500. Int. M. & N.

**WATERTOWN, Jefferson County, N. Y.—BOND SALE.**—On Nov. 17 the \$120,000 5% Court Street grade crossing elimination bonds, offered on that date (V. 111, p. 1973) were awarded to Sherwood & Merrifield of New York, at 100.45 and interest, a basis of about 4.95%. Date July 1 1920. Due \$5,000 yearly on July 1 from 1922 to 1945, inclusive. Bidget & Co. of New York bid 100.4325.

**WAVERLY INDEPENDENT CONSOLIDATED SCHOOL DISTRICT NO. 1 (P. O. Waverly), Codrington County, So. Dak.—BOND OFFERING.**—The \$100,000 school building bonds at not exceeding 6 1/4% interest—V. 111, p. 717—will be offered for sale on Nov. 26. Proposals for these bonds will be received until 2 p. m. on that day by M. L. Antony, Secretary Board of Education. (P. O. State Bank of Waverly). Date Aug. 1 1920. Prin. and semi-ann. int. payable at the State Bank of Waverly, Waverly, or at some Central banking point at the option of purchaser. Due yearly on Aug. 1 as follows: \$5,000 1923 to 1939, incl., and \$15,000 1940. Certified check for 10% of the amount of bonds bid for, payable to the School District, required. The bonds will be accompanied by the approving opinion of R. G. Andrews, Minneapolis.

**WEAKLEY COUNTY (P. O. Dresden), Tenn.—BOND SALE.**—Taylor, Ewart & Co., were awarded the \$125,000 6% highway bonds—V. 111, p. 1682—on Nov. 10 at 103.33 a basis of about 5.72%. Denom. \$1,000. Date Oct. 1 1920. Int. A. & O. Due Oct. 1 1940.

**WELLESLEY, Norfolk County, Mass.—BOND SALE.**—On Nov. 19 Arthur Perry & Co. of Boston were awarded the following two issues of 5% coupon tax-free bonds at 100.82, a basis of about 4.83%:  
\$30,000 sewer bonds. Date Mar. 1 1920. Due \$2,000 yearly on March 1 from 1921 to 1935, inclusive.  
12,000 sewer bonds. Date March 1 1919. Due \$3,000 yearly on March 1 from 1921 to 1924, inclusive.  
Denom. \$1,000. Prin. and semi-ann. int. (M. & S.) payable at the Boston Safe Deposit & Trust Co.

**WELLS COUNTY (P. O. Bluffton), Ind.—BOND OFFERING.**—O. E. Lesh, County Treasurer, will receive bids until 2 p. m. Nov. 23 for \$4,400

4 1/4% Martin Wagner Jefferson Twp. road impt. bonds. Denom. \$220. Date Nov. 15 1920. Int. M. & N. Due \$220 each six months from May 15 1922 to Nov. 15 1931, incl.

**WELSH DRAINAGE DISTRICT NO. 1 (P. O. Welsh, Jefferson County, La.—BOND SALE.**—The \$130,000 5% bonds offered on May 31—V. 110, p. 2000—were awarded on June 21 to G. B. Zigler & Co., of Jennings at par. Denom. \$500. Date June 1 1920. Int. J. & D. Due yearly from 1921 to 1940, incl.

**WESTFIELD, Hampden County, Mass.—TEMPORARY LOAN.**—A temporary loan of \$100,000, maturing May 18 1921, has been awarded, it is stated, to the Old Colony Trust Co., of Boston, on a 5.60% basis.

**WHEATLAND, Platte County, Wyo.—BOND SALE.**—Benwell, Phillips Este & Co. of Denver have purchased \$20,000 6% 10-30 yr. (opt.) sewer and \$20,000 6% 15-30 yr. (opt.) water bonds.—V. 110, p. 2319.

**WHITLEY COUNTY (P. O. Columbia City), Ind.—BOND OFFERING.**—Proposals for \$20,329 5% Frank E. Cox et al, road bonds will be received until 10 a. m. Dec. 1 by Forrest S. Deeter, County Treasurer Denom. \$1,016 45. Date May 15 1920. Int. M. & N. Due \$1,016 45 each six months from May 15 1921 to Nov. 15 1930, incl.

**WILMINGTON, Clinton County, Ohio.—BOND SALE.**—On Nov. 11 the following four issues of 6% street impt. bonds, amounting to \$40,500, offered on that date—V. 111, p. 1682—were awarded to W. L. Slayton & Co. of Toledo, for \$40,501 (100.002) and interest, a basis of about 5.99%: \$18,500 Mulberry St. improvement (special assessment) bonds. Due yearly on Jan. 1 as follows: \$2,000, 1922 to 1930, inclusive, and \$500 1931.

4,500 Mulberry St. improvement (village's portion) bonds. Due July 1 1930.

14,500 Main St. (special assessment) bonds. Due yearly on Jan. 1 as follows: \$2,000, 1922 to 1927, inclusive; \$1,000, 1928, and \$500, 1929, 1930 and 1931.

3,000 Main St. (village's portion) bonds. Due July 1 1930. Date July 1 1920. Int. J. & J.

**WILSON, Wilson County, No. Caro.—BOND SALE.**—J. C. Mayer & Co. of Cincinnati were the successful bidders on Nov. 15 for the following 6% bonds—V. 111, p. 1875—for \$540,670 equal to 102.013.

\$466,000 street impt. bonds. Due yearly on Nov. 1 as follows: \$35,000 1922 to 1931, incl.; \$18,000, 1932 and 1933, and \$20,000, 1934 to 1937, incl.

64,000 water and sewer bonds. Due \$2,000 yearly on Nov. 1 from 1921 to 1952, incl. Date Nov. 1 1920.

*Financial Statement.*

Assessed valuation 1920	\$24,688,883
Real valuation	24,688,883
Total indebtedness including these bonds	1,423,500
Uncollected special assessments applicable to payment of a portion of above debt	100,000
Special assessments about to be levied and applicable to a portion of said bonds	284,260
Water bonds included in above	246,000
Electric light and gas works bonds included in above	325,000
Debt included above, for other revenue producing enterprises	91,000
Sinking Fund for non revenue producing bonds	12,250
Population 1920 census	10,623
Tax rate for general purposes, 43 cents.	
Tax rate for bonds, interest and Sinking Fund, 15 cents.	
Total tax rate for all purposes, 58 cents.	

**WORCESTER, Worcester County, Mass.—TEMPORARY LOAN.**—A temporary loan of \$300,000 dated Nov. 16 1920 and maturing Feb. 4 1912 was awarded on Nov. 13 to the Park Trust Co. of Worcester, on a 5.41% discount basis.

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Notice is hereby given that on the THIRTIETH DAY OF NOVEMBER, A. D. 1920, at 2:30 o'clock p. m., the Board of Estimate and Taxation of the City of Minneapolis, Minnesota, will sell bonds of said city as follows: \$2,000,000 00 School Bonds and \$980,000 00 for miscellaneous public purposes.

Said bonds will bear interest at the rate of 5% per annum, payable semi-annually, be dated December 1, 1920, and be payable as follows: \$120,000 on the first day of December, 1922; \$150,000 on the first day of December in each of the years 1923, 1924, 1925, 1926, 1928, 1929, 1930, 1931, 1932, 1935, 1936, 1940, 1943, 1945, 1946, 1947, 1948 and 1949, and \$160,000 on the first day of December, 1950.

The bonds are to be sold at the best price offered by a responsible bidder either above or below par. The right to reject any and all bids is reserved. All bids must be unconditional and without qualification.

The sale is to be held pursuant to and in all respects in compliance with Chapter 252, Session Laws of Minnesota, 1919.

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SPECIAL STREET IMPROVEMENT  
BONDS

Sealed bids will be received by the Committee on Ways and Means of the City Council of the City of Minneapolis, Minnesota, at the City Council Chamber, Municipal Building, Minneapolis, Minn., **TUESDAY, NOVEMBER 30TH, 1920**, at 2:30 o'clock p. m., for \$717,725.03 Special Street Improvement Bonds, dated December 1st, 1920, to become due and payable one-twentieth each year thereafter, the last one being payable December 1st, 1940, and no bid will be entertained for said bonds for a sum less than the par value of the bonds bid for and accrued interest to date of delivery, and the rate of interest must be bid for by the purchaser and must not be in excess of five per cent per annum, payable annually or semi-annually.

The right to reject any or all bids is hereby reserved. A certified check for Two Per Cent of the par value of the bonds bid for, made to C. A. Bloomquist, City Treasurer, must accompany each bid. Circular containing full particulars will be mailed upon application.

DAN C. BROWN,  
City Comptroller,  
Minneapolis, Minn.

**\$180,000**

**Michigan City, Indiana**  
WATER-WORKS BONDS

Sealed Bids will be received by City Controller of Michigan City, Indiana, until Ten o'clock a. m. **Tuesday, December 14, 1920**, \$180,000.00 Water Works Bonds, 15 years, 6% par, Dated January 1, 1921.

E. W. HANLEY, City Controller.

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**ZANESVILLE, Muskingum County, Ohio.—BOND OFFERING.**—Proposals for the purchase of \$1,900 6% special assessment Thurman Street imp't bonds will be received until 12 m. Dec 4 by S. M. Smith, City Auditor. Denom. \$190. Date Nov. 15 1920. Int. semi-ann. Due \$190 yearly on Nov. 15 from 1921 to 1930, incl. Cert. check for 3% of amount of bonds bid for, payable to the City Treasurer, required. Bonds to be delivered and paid for within 10 days from date of award. Purchaser to pay accrued interest.

**BOND OFFERING.**—S. M. Smith, City Auditor, will receive bids until 12 m. Dec. 2 for \$35,095 18 6% deficiency bonds. Denom. 1 for \$1,095 18 and 34 for \$1,000. Date Nov. 15 1920. Int. semi-ann. Due Nov. 15 1928. Cert. check for 3% of amount of bonds bid for, payable to the City Treasurer, required. Bonds to be delivered and paid for within ten days from date of award. Purchaser to pay accrued interest.

**CANADA, its Provinces and Municipalities.**

**HANOVER, Ont.—DEBENTURE SALE.**—During the year \$45,000 6% 1-20 year installment debentures were sold locally, according to reports.

**LACHINE CATHOLIC SCHOOL COMMISSION (P. O. Lachine), Que.—DEBENTURE SALE.**—Newspapers report that an issue of \$175,000 6% 10-year school debentures was recently sold to a syndicate of Montreal bankers.

**LANGENBURG, Sask.—DEBENTURE OFFERING.**—The municipality is calling for tenders for the purchase of \$9,500 8% 15-year debentures, according to reports.

**MANITOBA (Province of).—DEBENTURE SALE.**—Newspapers report that \$750,000 6% 10-year debentures have been sold to Wells, Dickey & Co. and the Minnesota Loan & Trust Co. of Minneapolis at 102.72, which costs the Province about 5.64%. Prin. and interest payable in the U. S.

**MONTREAL CATHOLIC SCHOOL COMMISSION (P. O. Montreal), Que.—DEBENTURE SALE.**—A syndicate composed of Versailles, Vidricaire & Baulais, Rene T. Leclerc, L. G. Beaubien & Co., and the Credit Canadian, Inc., all of Montreal, has purchased at 98.50 an issue of \$500,000 6% 10-year school debentures, dated Nov. 1 1920.

**MOOSE JAW, Sask.—DEBENTURE SALE.**—Wood, Gundy & Co. have purchased and are now offering to investors at a price to yield 8% an issue of \$100,000 6% debentures. Denom. \$1,000. Date Nov. 1 1920. Prin. and semi-ann. int. (M. & N.) payable at Toronto, Montreal, Moose Jaw or New York, at holder's option. Due Nov. 1 1930.

**NIAGARA FALLS, Ont.—DEBENTURE SALE.**—On Nov. 10, it is reported, W. A. Mackenzie & Co. of Toronto, bidding 90, were awarded an issue of \$153,955 5% 10-20 installment paying debentures.

**NOTTAWASAGA TOWNSHIP (P. O. Smithdale R. R., No. 1) Simcoe County, Ont.—DEBENTURE OFFERING.**—Proposals addressed to Angus Campbell will be received until Nov. 25 for \$14,500 6% school debentures, payable yearly on Jan. 1 from 1921 to 1940, incl., at the Bank of Toronto, Stayner.

**ONTARIO (Province of).—DEBENTURE SALE.**—The \$5,000,000 6% gold coupon (with privilege of registration) debentures offered on Nov. 15—V. 111, p. 1974—were awarded to Wood, Gundy & Co., A. E. Ames & Co., R. C. Matthews & Co. of Toronto, and the Illinois Trust & Savings Bank of Chicago, jointly, at 104.533, a basis of about 5.21%. Date Nov. 15 1920. Due Nov. 15 1927. The following is a complete list of tenders: Wood, Gundy & Co., Toronto; A. E. Ames & Co., Toronto; Illinois Trust & Savings Bank, Chicago; R. C. Matthews & Co., New York; Canada Bond Co., Toronto; A. B. Leach & Co., New York; Hornblower & Weeks, New York; Redmond & Co., New York; Paine, Webber & Co., New York; Carsten & Earles, New York; Wells, Dickey & Co., New York. 104.22

Jarvis & Co., Toronto. 103.17  
 W. A. Mackenzie & Co., Toronto; Continental & Commercial Trust & Savings Bank, Chicago; First Trust & Savings Bank, Chicago; Blyth, Witter & Co., San Francisco; Wm. R. Compton & Co., Chicago. 103.14  
 Harris, Forbes & Co., Toronto; National City Co., Toronto. 102.367  
 Dominion Securities Corp., Toronto; Wm. A. Read & Co., N. Y. 101.417

**PARRY SOUND, Ont.—DEBENTURE SALE.**—On Nov. 12 two issues of 6% debentures were awarded to N. A. MacDonald & Co. of Toronto, as follows:  
 \$75,000 00 30-yr. installment electric light and power plant debentures at 84 67.  
 18,744 65 15-yr. installment local imp't. consolidated sewer debentures at 90 68.

Denoms. \$1,000 and odd. Date Aug. 1 1920. Prin. and int. payable at Parry Sound. Due beginning Aug. 1 1921.  
 A. E. Ames & Co. submitted a bid of \$5.15 for both issues.  
 Wood Gundy & Co. offered to take an option on both issues at 89, and C. H. Burgess & Co. offered \$6 for the \$75,000 issue on an option.

**PEMBROKE, Ont.—DEBENTURE OFFERING.**—S. L. Biggs, Town Clerk-Treasurer, will receive bids until 3 p. m. Nov. 24 for the following 6% debentures: \$33,000 10-yr. installment general debentures, principal and interest payable yearly on Dec. 1, and \$14,000 30-year installment public school debentures, principal and interest payable yearly on Oct. 30.

**PROSWITA SCHOOL DISTRICT, Sask.—DEBENTURES AUTHORIZED.**—It is reported that the Local Government Board has authorized the district to issue \$1,500 debentures.

**RENFREW COUNTY (P. O. Pembroke), Ont.—DEBENTURE SALE.**—The block of \$150,000 6% 1-20 year serial road debentures offered on Nov. 12—V. 111, p. 1778—was awarded to Wood, Gundy & Co., of Toronto at 94.87. Date Sept. 27 1920. Int. annually on Sept. 26. Due yearly on Sept. 26 to 1940.

**ST. JOHN, N. B.—DEBENTURES AUTHORIZED.**—The City Council, according to reports, has passed by-laws calling for the issuance of \$623,419 6% debentures.

**SASKATCHEWAN SCHOOL DISTRICTS, Sask.—DEBENTURE SALE.**—The following is a list of debentures aggregating 14,800 reported sold from Oct. 23 to 30: St. Jerome, \$3,800, 10 yrs., 8%; Waterman-Waterbury Co., Regina; Elrose, \$5,500, 10 yrs., 8%; Monarch Life Insur. Co., Winnipeg, Man.; Prairie Lawns, \$1,000, 10 yrs., 8%; Walter Martin, Weyburn; Punnichy, \$2,000, 10 yrs., 8%; Atkinson Hall, Wynot; South-dean, \$2,500, 10 yrs., 8%; Waterman-Waterbury Co., Regina.

**SAULT STE. MARIE ROMAN CATHOLIC SEPARATE SCHOOL BOARD (P. O. Sault Ste. Marie), Ont.—DEBENTURE OFFERING.**—An issue of \$85,000 6% school debentures is being offered on Nov. 30, on which date proposals will be received by V. McNamara, District Secretary Treasurer. Int. semi-ann.

**SCARBORO TOWNSHIP, Ont.—DEBENTURES AUTHORIZED.**—A by-law to issue \$25,000 debentures for hydro system extension debentures was passed on Nov. 8 by the Council.

**SMITHS FALLS, Ont.—DEBENTURE OFFERING.**—J. A. Lewis, Town Clerk, will receive bids until Nov. 22 for \$9,200 6½% 20-year installment hydro-electric debentures.

**TORONTO, Ont.—DEBENTURES AUTHORIZED.**—The City Council on Nov. 8 passed a by-law providing for a debenture issue of \$212,000 for a branch technical school.

**YORK TOWNSHIP, Ont.—DEBENTURE SALE.**—An issue of \$8,765 6% 5-year installment debentures was awarded to Aemilius Jarvis & Co. on Nov. 15 at 97.80, a basis of about 6.80%.

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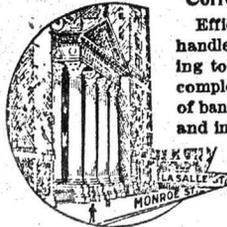
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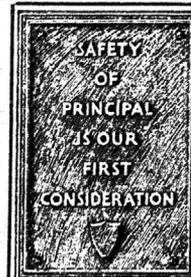
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