

IV. OF MICH.

The Commercial & Financial Chronicle

INCLUDING

Bank & Quotation Section
Railway Earnings Section

Railway & Industrial Section
Bankers' Convention Section

Electric Railway Section
State and City Section

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HEAD OFFICE, TORONTO

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Reserve Fund & Undivided Profits 7,739,000
Total Assets 143,000,000

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Reserve Fund.....15,000,000
Reserve Liability of Proprietors... 20,000,000
\$55,000,000
Aggregate Assets 30th Sept. 1919...\$335,181,247
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Paid-up Capital £2,800,000 To—
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Reserve Liability of Proprietors... 2,900,000
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Capital Paid Up..... 750,000
Reserve Liability of Shareholders... 750,000
Reserve Fund and Undivided Profits... 785,794
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Further Liability of Proprietors... 539,437 10 0
Reserve Fund..... 550,000 0 0
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Reserve Fund (In Gold)...\$15,000,000
[In Silver...\$21,000,000]
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Subscribed Capital 178,368,000
Paid-up Capital 42,086,000
Reserve Fund 42,086,000

Deposits - - - - - 1,855,000,000

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8, Dale Street, Liverpool.
15, Tyrrel Street, Bradford.

SHIPPING BRANCH OFFICE:
65 & 66, Old Broad St., London, E. C. 2.

Foreign Banking Business of
Every Description Undertaken

Et. Hon. R. McKenna, Chairman.

International Banking Corporation

65 WALL STREET NEW YORK CITY
Capital and Surplus.....\$10,000,000
Undivided Profits..... 500,000

Branches in:
India Straits Settlements
China Java
Japan Panama
Philippine Islands Santo Domingo
London San Francisco
Lyons

Banco Espanol del Rio de La Plata

HEAD OFFICE, BUENOS AIRES
London Office, 7 Fenchurch St., E. C. 3

Capital & Reserves in legal 148,215,765=£12,939,47.

All classes of Argentine, Spanish and
European banking business conducted.

**The Union Discount Co.
of London, Limited**

39 CORNHILL.
Telegraphic Address, Udisco, London.

Capital Authorized & Subscribed \$10,000,000
Capital Paid Up..... 5,000,000
Reserve Fund..... 5,000,000
\$5=£1 STERLING.

NOTICE IS HEREBY GIVEN that the
RATES OF INTEREST allowed for money
on deposit are as follows:
At Call 4 Per Cent.
At 3 to 7 Days' Notice, 4 1/4 Per Cent.
The Company discounts approved bank and
mercantile acceptances; receives money on de-
posit at rates advertised from time to time, and
grants loans on approved negotiable securities.
CHRISTOPHER R. NUGENT, Manager.

**The National Discount
Company, Limited**

35 CORNHILL LONDON, E. C.
Cable Address—Nadis London.

Subscribed Capital.....\$21,166,625
Paid-up Capital..... 4,233,325
Reserve Fund..... 2,500,000
(£5=£1 STERLING.)

NOTICE is hereby given that the RATES OF
INTEREST allowed for money on Deposit are
as follows:
4% per annum at call,
4 1/4% at 7 and 14 days notice.
Approved Bank & Mercantile Bills discounted.
Money received on deposit at rates advertised
from time to time; and for fixed periods upon
specially agreed terms. Loans granted on ap-
proved negotiable securities.
PHILIP HAROLD WADE, Manager.

**BARCLAYS BANK
LIMITED**

with which has been amalgamated the London
Provincial & South Western Bank, Ltd.

HEAD OFFICE:
54, Lombard St., London, E. C., Eng.
and over 1,400 branches in England and Wales
Agents in all banking towns throughout
the world

AUTHORIZED CAPITAL..... £20,000,000
ISSUED CAPITAL..... £14,210,350
RESERVE FUND..... £7,000,000
DEPOSITS..... £296,059,123

EVERY DESCRIPTION OF BANKING
BUSINESS TRANSACTED

Address: The Foreign Manager,
168, Fenchurch Street,
London, E. C., England

**LONDON COUNTY WESTMINSTER
AND PARR'S BANK LIMITED**

ESTABLISHED IN 1836
Chairman: Walter Leaf, Esq.
Deputy-Chairmen:
Sir Montagu Turner, R. Hugh Tennant, Esq.

Authorized Capital.....£33,000,000
Paid-up Capital..... 8,503,719
Reserve..... 8,750,000

(31st Dec., 1919.)
Current, Deposit and other Ac-
counts.....£304,547,726

HEAD OFFICE: 41, LOTHBURY, E. C. 2.
Joint General Managers:
F. J. Barthorpe, J. O. Robertson, W. H. Inskip
Foreign Branch Office: 83, Cornhill, E. C. 3.

BELGIAN BRANCHES:
ANTWERP: 41, Place de Metz.
BRUSSELS: 114 and 116, Rue Royale.

SPANISH BRANCHES:
BARCELONA: Paseo de Gracia, 3 & 16
BILBAO: 22, Gran Via 8
MADRID: Avenida del Conde de Penalver, 21 & 23

AFFILIATED IN FRANCE:
London County & Westminster Bank (Paris), Ltd.
PARIS: 22, Place Vendome
LYONS: 37, Rue de la Republique
BORDEAUX: 22 & 24, Cours de l'Intendance
MARSEILLES: 29 Rue Cannobiere
NANTES: 6, Rue Lafayette

AFFILIATED IN IRELAND:
ULSTER BANK LIMITED
All cheques on the Ulster Bank will be collected
for Customers of this Bank, free of Commission.
The Bank is represented by Branches or Agents in all
the Principal Cities and Towns of the United King-
dom and has Correspondents throughout the World.

EXECUTOR AND TRUSTEE DUTIES
UNDERTAKEN

Imperial Ottoman Bank

Capital: \$10,000,000 or
Fr. 200,000,000 half paid up.

GENERAL COMMITTEE (Paris & London)
PARIS.

Messrs. le Baron de NEUFLIZE
Charles de OERJAT
le Comte Adrien de GERMINY
Georges HEINE
Arsene HENEY
le Baron HOTTINGUER
Raoul MALLET
Albert MIRABAUD
Pyrame NAVILLE
Felix VERNES

LONDON
Messrs. the Earl of BESSBOROUGH, O.V.O., O.B.
E. W. H. BARRY
Viscount GOSCHEN
Sir John P. HEWETT, G.C.S.I.
Lord HILLINGDON
Hon. HERBERT A. LAWRENCE
Lord ORANMORE and BROWNE
Sir W. LAWRENCE YOUNG, Bart.

FRANCE.
PARIS, 7, rue Meyerbeer (IXe)
MARSEILLES, 38, rue St. Ferreol
ENGLAND.
LONDON, 26, Throgmorton Street E. C. 3.
MANCHESTER, 23 Pall Mall.
NEAR-EAST.
CONSTANTINOPLE - PERA - STAMBOUL
Agencies in EGYPT, GREECE, PALESTINE
MESOPOTAMIA, SYRIA, CYPRUS,
and in different parts of the
Ottoman Empire.
Branches in the Near East

GENERAL BANKING BUSINESS

Foreign

SPERLING & CO.

Basildon House, Moorgate St.
London, E. C.

FISCAL AGENTS FOR

Public Utility
and
Hydro-Electric Companies

NEW YORK AGENTS

SPERLING & CO., INC.,
128 BROADWAY.

BANCA COMMERCIALE ITALIANA

Head Office MILAN

Paid-up Capital.....\$31,200,000
Reserve Funds.....\$11,640,000

AGENCY IN NEW YORK,
166 BROADWAY

London Office, 1 OLD BROAD STREET, E. C.
Manager: E. Console.

West End Agency and London Office of the
Italian State Railways, 12 Waterloo Place,
Regent St., S. W.

correspondents to the Italian Treasury.

64 Branches in Italy, at all the
principal points in the Kingdom

"Representatives in New York and Agents
in Italy" of the Banque Francaise et Italienne
pour l'Amerique du Sud.

Buenos Ayres, Rio de Janeiro, San Paulo,
Santos, &c. Societa Commerciale
d'Oriente, Tripoli.

STANDARD BANK OF SOUTH AFRICA, Ltd

HEAD OFFICE, LONDON, E. C.

Authorized Capital.....\$50,000,000
Subscribed Capital.....\$31,250,000
Paid-up Capital & Reserve Fund \$18,812,500
Total Resources.....\$306,125,415

Over 350 Branches and Agencies throughout
South Africa.
W. H. MACINTYRE, Agent
68 Wall St., New York

Also representing The Bank of New South
Wales with branches throughout Australasia.

**LEU and CO.'S BANK,
LIMITED**

ZURICH, (Switzerland)
Founded 1755

Capital Paid up and Reserve Fund.....Frs. 51,600,000

EVERY DESCRIPTION OF BANKING BUSI-
NESS TRANSACTED.
Bills of Exchange Negotiated and Collected.
Drafts and Letters of Credit Issued.
Telegraphic Transfers Effectuated.
Booking and Travel Department.

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Apartado (P. O. Box) No. 468, Tampico
Tamaulipas, Mexico

Members of the American Bankers' Association
Offers every banking facility. Payments and
collections made and Drafts sold on all parts of
Mexico and the United States, London, Hong
Kong, Paris, Barcelona and Madrid.

CRÉDIT SUISSE

Established 1856

Capital paid up...frs. 100,000,000
Reserve Funds...frs. 30,000,000

HEAD OFFICE
Zurich, Switzerland

Branches at Basle, Berne, Frauenfeld,
Geneva, Glaris, Kreuzlingen, Lugano,
Lucerne, Neuchatel, St. Gall.

GENERAL BANKING BUSINESS
Foreign Exchange
Documentary Business, Letters of Credit

Foreign

Banque Nationale de Credit

Capital frs. 300,000,000
Surplus frs. 63,000,000
Deposits frs. 1,700,000,000

Head Office:
PARIS

270 Branches in France
4 Branches in the Rhenish Provinces

GENERAL BANKING BUSINESS

Union De Banques Suisses

Formerly Bank in Winterthur est. 1862
Toggenburger Bank est. 1863

Capital, fully paid - Frs. 60,000,000
Reserves - - - - - " 15,000,000

Zurich, Winterthur, St. Gall,
Basle, Geneva,
Lausanne
and 19 other Branches.

Documentary Credits. Bills Collected.
Foreign Exchange.
Travelers' Letters of Credit, &c.

**The NATIONAL BANK
of SOUTH AFRICA, Ltd.**

Over 400 Branches in Africa

Paid-Up Capital and
Reserves - - - - - \$20,000,000 00

Offers to American banks and bankers its superior
facilities for the extension of trade and com-
merce between this country and Africa.

New York Agency - - 10 Wall St.
R. E. SAUNDERS, Agent.

Royal Bank of Scotland

Incorporated by Royal Charter. 1727.

Paid-up Capital.....£2,000,000
Rest and Undivided Profits.....£1,082,276
Deposits.....£38,548,822

Head Office - St. Andrew Square, Edinburgh
Cashier and General Manager: A. K. Wright.

London Office - - - 3 Bishopsgate, E. C. 2
Manager: Wm. Wallace.

Glasgow Office - - - - Exchange Square
Agent: A. Dennistoun.

170 Branches Throughout Scotland.

Every Description of British, Colonial and
Foreign Banking Business Transacted.
Correspondence Invited.

Arnold Gilissen & Co.

80-91 Damrak
AMSTERDAM

Cable Address: Achilles-Amsterdam

ROTTERDAM THE HAGUE

Established 1871

BANKERS AND STOCKBROKERS
FOREIGN EXCHANGE

Foreign

**NATIONAL BANK
of EGYPT**

Head Office—Cairo.

Established under Egyptian Law
June, 1898, with the exclusive right to
issue Notes payable at sight to bearer

Capital, fully paid.....£3,000,000
Reserve Fund.....£1,663,278

LONDON AGENCY

6 AND 7 KING WILLIAM ST.,
LONDON, E. C., 4, ENGLAND.

THE
**NATIONAL PROVINCIAL AND
UNION BANK OF ENGLAND**
Limited.

(£5=£1.)

SUBSCRIBED CAPITAL.....\$191,070,000
PAID-UP CAPITAL - - - \$37,314,000
RESERVE FUND - - - \$31,859,500

Head Office:

15, BISHOPSGATE, LONDON, ENGLAND
with numerous Offices in England
and Wales

RIGGENBACH & CO.
BANKERS
ZURICH

Specialists for

FOREIGN EXCHANGE BUSINESS

Cable Address "Riggenbank."
London Correspondent—Barclays Bank, Ltd.

**ROTTERDAMSCH
BANKVEREENIGING**

Rotterdam Amsterdam
The Hague

CAPITAL FULLY PAID...F.75,000,000
RESERVE FUND.....F.25,000,000

COLLECTIONS
LETTERS OF CREDIT
FOREIGN EXCHANGE
PURCHASE AND SALE OF
STOCKS AND SHARES

BANK OF BRITISH WEST AFRICA, LTD.

Authorized Capital.....\$5=£1
Subscribed Capital.....\$10,000,000
Capital (Paid Up).....7,250,000
Surplus and Undivided Profits.....1,295,500

Branches throughout Egypt, Morocco,
West Africa and the Canary Islands.
Head Office, 17 & 18 Leadenhall St., London, E. C.
Manchester Office, 106-108 Portland Street
Liverpool Office, 25 Water Street
R. R. APPEBY, Agent, 6 Wall Street, New York.

Ionian Bank, Limited

Incorporated by Royal Charter.
Offers every banking facility for transaction
with Greece, where it has been established for
80 years, and has Branches throughout the
Country.
Also at Alexandria, Cairo, &c., in Egypt.
Head Office: Basildon House,
Moorgate Street,
LONDON, E. C. 2.

THE COMMERCIAL BANK OF SCOTLAND, Ltd

Established 1810
Head Office—EDINBURGH
Capital (Subscribed).....£25,500,000
Paid up.....£12,500,000
250,000 "A" shares of £20 each £5 paid...£1,250,000
500,000 "B" shares of £1 each fully paid...£ 500,000

Reserve.....£1,000,000 Deposits.....£36,071,162
ALEX. ROBB, Gen. Mgr. MAGNUS IRVINE, Sec.
London Office—62 Lombard Street, E. C. 3.
Glasgow Office—113 Buchanan Street.
Drafts, Circular Notes and Letters of Credit issued
and every description of British, Colonial and Foreign
Banking and Exchange business transacted.
New York Agents—American Exchange Nat Bank

Bankers and Brokers outside New York

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A. G. Edwards & Sons

Members
New York Stock Exchange
St. Louis Stock Exchange

418 Olive St.
ST. LOUIS

23 Wall St.
NEW YORK

MUNICIPAL
CORPORATION } BONDS
INDUSTRIAL }
PREFERRED STOCKS

\$100,000

Pima County, Arizona

5½% Road Bonds

Due Serially 1925 to 1944

Assessed Valuation, 1919.....\$64,545,232
Total Bonded Debt (incl. this issue)..... 2,525,515

Population—38,765

Legality approved by Hon. C. B. Wood,
of Wood & Oakley, Chicago, Ill.

Prices to Yield 5.25%

BOND DEPARTMENT

Mississippi Valley Trust Co.
ST. LOUIS

Herndon Smith Charles W. Moore
William H. Burg

SMITH, MOORE & CO.

Investment Bonds

509 OLIVE ST. ST. LOUIS, MO.

MARK C. STEINBERG & CO.

Members New York Stock Exchange
Members St. Louis Stock Exchange

300 N. Broadway
ST. LOUIS

ST. LOUIS SECURITIES

Members St. Louis Stock Exchange

STIX & CO.

Investment Securities

509 OLIVE ST. . LOUIS

LOUISVILLE

JOHNSTON & COMPANY

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Paul Jones Bldg. LOUISVILLE, KY.

John W. & D. S. Green

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Dealers in all high-grade securities.
Continuously in Brokerage business
since 1868.

Both telephones 55.

Henning Chambers & Co.

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CHICAGO

Dodge & Ross,

(INCORPORATED)

INVESTMENT BANKERS

Specializing in

Bonds and Preferred Stocks

of

Public Service and Industrial
Corporations

111 West Monroe Street,
CHICAGO

**GREENEBAUM SONS
BANK**

AND TRUST COMPANY

Southeast Corner La Salle and Madison Sts.

GENERAL BANKING

Capital and Surplus, \$2,000,000

6% CHICAGO FIRST MORTGAGE BONDS

suitable for Estates, Trustees and Individuals

Write for Bond Circular C 25.

Oldest Banking House in Chicago. A State Bank

A. O. Slaughter & Co.

118 WEST MONROE STREET
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Members:
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New York Cotton Exchange
New York Coffee Exchange
New York Produce Exchange
Chicago Stock Exchange
Chicago Board of Trade
Min. Chamber of Commerce
St. Louis Merchants' Exchange
Winnipeg Grain Exchange

Radon, French & Co.

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111 West Monroe Street
CHICAGO

Powell, Garard & Co.

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39 South La Salle Street
Chicago

New York Philadelphia St. Louis

CHAS. S. KIDDER & CO.

Investment Bankers

Established 1898

108 South La Salle St. CHICAGO

TAYLOR, EWART & CO.

INVESTMENT BANKERS

108 South La Salle Street
CHICAGO

Municipal, Railroad and Public
Utility Bonds

Municipal and
Corporation

BONDS**SHAPKER, WALLER & CO**

234 SOUTH LA SALLE STR
CHICAGO

John Burnham & Co.

High Grade Investment Se-
curities, Convertible Note
Issues, Bonds, Bank Shares,
Unlisted Securities.

41 South La Salle St.
CHICAGO

CHICAGO

TILDEN & TILDEN

Incorporated

INVESTMENT BONDS

308 SO. LA SALLE STREET
CHICAGO

SCOTT & STITT

INVESTMENT SECURITIES

111 W. Monroe St.
CHICAGO

**JAMES D.
LACEY TIMBER CO.**

TIMBER BONDS
based always upon
expert verification
of underlying assets

332 SO. MICHIGAN AV., CHICAGO

CINCINNATI

We offer

WILKES COUNTY, N. C.

5½% ROAD BONDS

Full obligation.

Assessed valuation (1-3 Real).....\$7,281,408
Bonded Debt..... 582,000
Population..... 35,000

Price very attractive.

**The Provident Savings
Bank & Trust Co.**

CINCINNATI, OHIO

ROBERTS & HALL

Members: New York Stock Exchange
Chicago Board of Trade
Cincinnati Stock Exchange

INVESTMENT SECURITIES

CINCINNATI OHIO

Greenwood County, S. C.

ROAD 5% BONDS

100 and Interest

Weil, Roth & Co.

NEW YORK CINCINNATI

CHANNER & SAWYER

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Union Trust Bldg.,
CINCINNATI, OHIO

Ohio Securities—Municipal Bonds
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DEALER IN

Cincinnati Securities

CINCINNATI OHIO

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Matheny, Dixon, Cole & Co.

Ridgely-Farmers Bank Bldg.,
SPRINGFIELD, ILLINOIS.

Illinois Municipal Bonds
and

First Mortgage Farm Loans.

Bankers and Brokers Outside New York

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LYON, SINGER & CO.
INVESTMENT BANKERS

Commonwealth Bldg., PITTSBURGH
Securities of Pittsburgh District
Pennsylvania Municipal Bonds
Marine Equipment Bonds

Geo. W. Eberhardt & Co.
OLIVER BUILDING. PITTSBURGH

Stocks, Bonds, Grain
and Provisions

Members New York Stock Exchange
Members Pittsburgh Stock Exchange
Members Chicago Board of Trade

A. E. MASTEN & CO.

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Boston Stock Exchange
Pittsburgh Stock Exchange
Chicago Stock Exchange
Chicago Board of Trade
New York Cotton Exchange
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Wheeling, W. Va.

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Successors to L. J. DAWES & CO., INC.

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Pittsburgh Securities a Specialty
CHILDS, KAY & WOODS

Union Arcade PITTSBURGH, PA.
Members
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PITTSBURGH STOCK EXCHANGE
CHICAGO BOARD OF TRADE

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JUSTUS F. LOWE COMPANY

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MINNEAPOLIS

Specializing in

MINNESOTA CORPORATION ISSUES

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Minneapolis St. Ry. Extended?

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B. W. Strassburger
SOUTHERN INVESTMENT SECURITIES

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BUFFALO, N. Y.

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and Corporation Bonds

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BANKER

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1010 Penobscot Bldg., DETROIT, MICH

WATLING, LERCHEN & COMPANY

Michigan Municipal Bonds

Local Corporation Bonds and Stocks

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DANSARD-HULL-BUMPUS COMPANY

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47 Congress St., West

DETROIT

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KEANE, HIGBIE & CO.

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VAN EMBURGH & ATTERBURY, New York
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INVESTMENT SECURITIES

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WHITTLESEY, McLEAN & CO.

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Preferred Stocks

Active Members of Detroit Stock Exchange

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and

All Michigan Securities

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Members Detroit Stock Exchange

256-262 Penobscot Bldg.,

DETROIT MICHIGAN

KAY & CO. Inc.,

INVESTMENT BANKERS

Penobscot Bldg. DETROIT, MICH.

Members Detroit Stock Exchange

GEORGE M. WEST & COMPANY

Established 1893

INVESTMENT BANKERS

UNION TRUST BLDG. DETROIT, MICH.
Members Detroit Stock Exchange.

A. W. Wallace & Company

INVESTMENT BANKERS

Penobscot Bldg. DETROIT, MICH.
Tel. Cherry 2800

Allen G. Thurman & Co.

Bankers and Brokers

Listed and Unlisted Stocks and Bonds

Ground Floor, Michigan Trust Bldg.

GRAND RAPIDS, MICH.

Flint Saginaw Muskegon

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Investments

1252-54 Penobscot Building,
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Detroit is the market for
DETROIT MOTOR STOCKS
Reo Paige Ford
Continental & Packard

JOEL STOCKARD & CO.

Members Detroit Stock Exchange
DETROIT, MICH.

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Member Detroit Stock Exchange

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Motor Stocks, Public Utilities & Oils

330 Penobscot Bldg. National Union Bank Bldg.
DETROIT, MICH. JACKSON, MICH.

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INVESTMENT SECURITIES

44 CONGRESS ST., W.
DETROIT

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PACIFIC COAST

Howard Throckmorton

CALIFORNIA SECURITIES

Bonds { Government
Municipal
Corporation

San Francisco
Alaska Commercial Building

Quotations and Information Furnished on
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Established 1868

SUTRO & CO.

INVESTMENT BROKERS

San Francisco Members
410 Montgomery St. San Francisco Stock
and Bond Exchange

F. M. BROWN & CO.

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Municipal and Corporation
BONDS

800 Sansome Street, Corner California
SAN FRANCISCO, CALIFORNIA

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Aronson and Company

Los Angeles, California

CLEVELAND

The Gundling-Jones Company

STOCKS-BONDS-NOTES

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OTIS & COMPANY

216 Superior Avenue, N. E.
CLEVELAND

Branch Offices: Detroit, Cincinnati,
Columbus, Akron, Youngstown, Omaha,
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Members of New York, Cleveland, Chicago,
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BOUGHT SOLD QUOTED

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Members New York Stock Exchange
Cleveland Stock Exchange

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Stocks Bonds Acceptances

SHORT TERM NOTES

RITTER COMMERCIAL TRUST

Unincorporated

CLEVELAND BUFFALO
609 Euclid Ave. Niagara Life Bldg.

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Akron Rubber Stocks

Roland T. Meacham

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Hunter Glover & Company

Investment Bonds and Stocks
Short Term Notes

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PACIFIC COAST

Pacific Coast Securities

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of MUNICIPALITIES AND
CORPORATIONS

having substantial assets
and earning power

WILLIAM R. STAATS CO.

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SAN FRANCISCO PASADENA

Blankenhorn-Hunter-Dulin
Company

MUNICIPAL
CORPORATION
AND DISTRICT BONDS

LOS ANGELES SAN FRANCISCO
PASADENA SAN DIEGO



We specialize in California
Municipal & Corporation
BONDS

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Private Wires Coast to Coast
Correspondents Logan and Bryan

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TORRANCE, MARSHALL & CO.

California Securities

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A. E. LEWIS & CO.

Municipal, Public Utility, Railroad and
Corporation

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Security Bldg. Los Angeles, Cal.

R. H. MOULTON & COMPANY

CALIFORNIA MUNICIPALS

Title Insurance Building, LOS ANGELES
American Nat'l Bank Bldg., San Francisco.

MAX I. KOSHLAND

Pacific Coast Securities

Member
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Mills Building
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CHAPMAN DE WOLFE CO.

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Coast Securities.

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Boettcher, Porter
& Company

INVESTMENT SECURITIES

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WESTERN SECURITIES

Sugar Stocks a Specialty

GREGG, WHITEHEAD & CO.

Investment Bankers

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PORTLAND, ORE.

MORRIS BROTHERS, Inc.

THE PREMIER MUNICIPAL BOND HOUSE
CAPITAL ONE MILLION DOLLARS

Government and Municipal Bonds

Established over a Quarter Century

Morris Building - PORTLAND, OREGON
No. 3, Central Building - SEATTLE, WASH.

HALL & COMPANY

INVESTMENT BONDS

Local and Pacific Coast Securities

LEWIS BUILDING PORTLAND, OREGON

DULUTH, MINN.

MINNESOTA SECURITIES

Railroad, Municipal and
Corporation Bonds

W. M. Prindle & Company

Duluth, Minnesota

INDIANAPOLIS

Fletcher American Company

INDIANAPOLIS

Capital - \$1,500,000

Write us for bids or offerings on any
Indianapolis or Indiana Security.

Statistical Information Furnished

BREED, ELLIOTT & HARRISON

INDIANAPOLIS

Cincinnati Detroit Chicago Milwaukee

Investment Securities

Municipal Bonds

Traction, Gas and Electric
Lighting Bonds and Stocks

The Union Trust Company

BOND DEPARTMENT

INDIANAPOLIS

Indianapolis Bank Stocks

Local Public Utility Bonds

Indiana Municipal Bonds

Bought and Sold

NEWTON TODD

Local Securities and

Indiana Corporation Bonds & Stocks

415 Lemcke Bldg., INDIANAPOLIS

Bankers and Brokers Outside New York

ALABAMA

MARX & COMPANY
BANKERS
BIRMINGHAM, - - - ALA.
Southern Municipal and
Corporation Bonds

CHATTANOOGA

LEWIS BURKE & CO.
LOCAL AND SOUTHERN
SECURITIES

James Building CHATTANOOGA

HOUSTON

SHERWOOD & KING

Specialists in Texas Securities
Humble Oil & Refining Co.
Higgins Oil & Fuel Co.
HOUSTON, TEXAS

Members American Bankers Assn.
Texas Bankers Assn.
Houston Cotton Exchange

MACON

CONTINENTAL TRUST COMPANY

Southern Municipal Bonds
AND
Guaranteed Stocks

MACON GEORGIA

SPARTANBURG, S. C.

A. M. LAW & CO., Inc.

DEALERS IN
Stocks and Bonds
Southern Textiles a Specialty
SPARTANBURG, S. C.

NORFOLK, VA.

MOTTU & CO.

Established 1892

NORFOLK, VA. NEW YORK, 60 Broadway

INVESTMENTS

TOLEDO

TUCKER, ROBISON & CO

Successors to

David Robison Jr. & Sons,
Bankers—Established 1876.

Municipal, Railroad and Corporation Bonds
Toledo and Ohio Securities
Gardner Building, TOLEDO, OHIO

Graves, Blanchet & Thornburgh

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GARDNER BUILDING
TOLEDO, OHIO

COLUMBUS

CLAUDE MEEKER

Investment Securities

Specialist in Cities Service Issues

8 East Broad St., COLUMBUS, O.
71 Broadway, NEW YORK CITY

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BONDS STOCKS
SHORT-TERM NOTES

PARSLY BROS. & Co.
BANKERS
1421 CHESTNUT STREET
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Members Philadelphia Stock Exchange

Established 1865.

BIOREN & Co.
BANKERS

410 Chestnut St. Philadelphia

Government,
Municipal, Railroad and
Public Utility Securities.

Members New York and Philadelphia
Stock Exchanges.

JOSEPH W. GROSS

Hydro-Electric Securities

1421 CHESTNUT STREET
PHILADELPHIA PA.

AUGUSTA

WANTED.

\$25,000 00 Georgia RR. & Banking Co. 4s, 1947
\$15,000 00 State of Georgia 4½s, 1945
100 shares Georgia RR. & Banking Co. stock

JOHN W. DICKEY

AUGUSTA, GA.

WM. E. BUSH & CO.

Augusta, Ga.

SOUTHERN SECURITIES
COTTON MILL STOCKS

MILWAUKEE

EDGAR, RICKER & CO.

East Water and Mason Streets
MILWAU E. WIS.

Specializing in

WISCONSIN CORPORATION ISSUES

Second Ward Securities Co.

Second Ward Savings Bank Bldg.
MILWAUKEE

105 S. La Salle St.
CHICAGO

Specialists in

Wisconsin Municipals
and
High Grade Investments

SAINT PAUL

F. E. MAGRAW

MUNICIPAL AND CORPORATION
BONDS

Commercial Paper
Local Securities of the Twin Cities

Globe Building, ST. PAUL, MINE.

PHILADELPHIA

GRAHAM, PARSONS & Co.

435 CHESTNUT ST.
PHILADELPHIA

115 BROADWAY
NEW YORK

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Deal in and Purchase

Issues of

MUNICIPAL BONDS,
BONDS, NOTES AND PREFERRED STOCKS

of
RAILROADS, UTILITIES AND
INDUSTRIAL CORPORATIONS

of
ESTABLISHED VALUE

Cable Address "Graco," Philadelphia

E. W. Clark & Co.

BANKERS

321 Chestnut St., Philadelphia

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Members Philadelphia Stock Exchange

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Land Title Building
PHILADELPHIA

New York Telephone Receptor 5340

Frederick Peirce

BONDS FOR INVESTMENT

1421 Chestnut Street, Philadelphia

\$800,000.00

City of Bayonne, N. J., Water 5½s;

Dated April 1, 1920. Due April 1, 1926
Price 102.05 & Int. returning 5.10%

M. M. FREEMAN & CO.

421 Chestnut Street Philadelphia
Telephone, Lombard 710

KANSAS CITY

W. C. Sylvester Inv. Co.

Investment Bonds

Kansas City Securities

926 Baltimore

Kansas City, Mo

STREET & COMPANY

Municipal & Corporate Bonds
Local Securities

Kansas City

Missouri

Specializing in

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and Currency

Foreign Govt. Securities

CHAS. F. HALL & CO.
Tel. 5810 Rector. 20 Broad St., N. Y.

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We Own and Offer: Subject to Prior Sale:
\$100,000
Board of Education of Clovis, New Mexico
5½% SCHOOL BUILDING BONDS
 Dated January 1, 1920 Opt. January 1, 1940
 Due January 1, 1950
 Assessed valuation, 1919.....\$3,700,000
 Total bonded debt.....211,000
 Population (estimated).....8,500
 Price: 103.70 and interest yielding 5.20%
Full Circular on Request.
Bosworth, Chanute & Company
 Investment Bonds
 DENVER

CHAS. H. JONES & Co.
MUNICIPAL RAILROAD AND CORPORATION BONDS
 20 BROAD STREET - NEW YORK
 PHONE RECTOR 8148—CABLE ADDRESS "ORIENTMENT"
 List C gives current offerings.

UTICA

Central New York Securities

Consolidated Water 1st 5s
 Consolidated Water 2d 5s
 Utica Gas & Electric Ref. 5s
 Utica Electric Light & Power 1st 5s
 Utica Steam & Mohawk Val. Cot. Com.
 Watertown Lt. & Power Co. 1st 5s

Mohawk Valley Investment Corp.
 INVESTMENT BANKERS
 225 Genesee Street Utica, New York

BALTIMORE

W. W. Lanahan & Co.

Investment Securities

Members [New York Stock Exchange,
 [Baltimore Stock Exchange.

Calvert Building, Baltimore
 Telephone St. Paul 5775

Entire Issues of Securities Negotiated

R. Lancaster Williams & Co., Inc.

INVESTMENT SECURITIES

Equitable Building

BALTIMORE MARYLAND

PROCTER & GAMBLE CO.
 INDIAN REFINING CO.

Westheimer & Company

Members of the
 New York Stock Exchange
 Cincinnati Stock Exchange
 Chicago Board of Trade
 Baltimore Stock Exchange
 CINCINNATI, OHIO
 BALTIMORE, MD.

H. Mountague Vickers
 BONDS

Tel. Han. 6570 49 Wall St.

GUARANTEED STOCKS

Manhattan Co. Rights
 Great American Insur. Co.
 Merchants Nat. Bank

FRANK J. M. DILLON
 71 Broadway NEW YORK, N. Y.
 Tel. 6460 Bowling Green

We Specialize in
PEERLESS TRUCK & MOTOR
 6s, 1925

WARE & LELAND

Members New York Stock Exchange
 Broadway, N. Y. Tel. Bowl. Green 10090

East Coast Fisheries
 Common & Preferred

Todd Shipyard

KIELY & HORTON

40 Wall St., N. Y. Phone John 6330

New Jersey Municipal Bonds

Descriptive List on Request

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 18 CLINTON STREET NEWARK, N. J.

We Specialize in
COAL AND COKE
 Securities located in Pennsylvania
 and West Virginia.

F. N. Boyle & Company, Inc.
 successors to L. J. Dawes & Company, Inc.
 MATTERS FINANCIAL
 Union Arcade Pittsburgh, Pa.

Mexican Eagle Oil

Joseph Walker & Sons
 Members New York Stock Exchange
 61 Broadway New York

WE WISH TO BUY HIGH-
 GRADE PENNSYLVANIA
 TAX-FREE SECURITIES.

Henry D. Boenning & Co.
 Members Philadelphia Stock Exchange
 Stock Exchange Building,
 PHILADELPHIA.

Direct Private Telephone to Bardell Bros. 1 N. Y.

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Are you profiting by present opportunities?

Standard Gas & Electric Company's

Cumulative 8% Preferred Stock
 at the present price
Yields 10%

Earnings increasing steadily,
 now exceed twice the dividend
 requirements.

Unusually Strong Features

Ask for Booklet CC-11

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Incorporated
 111 Broadway, New York
 208 S. La Salle St. Chicago
 30 State St. Boston
 10 Weybosset St. Providence

Liberty Bonds

Bonds of German Cities
 Argentine Government 5s
 French Govt. 4s & 5s
 Italian Government 5s
 Japanese Govt. 4s & 4½s
 \$100 and \$500 Bonds (all kinds)
 Registered Bonds
 Railroad Bonds

Hartshorne & Battelle

25 Broad St. Tel. Broad 7740

Canadian Explosives Preferred
 Bought—Sold—Quoted

ALFRED F. INGOLD & CO.

74 Broadway, N. Y. Rector 3991

GLOVER & MACGREGOR

345 Fourth Ave., PITTSBURGH, PA.

Amer. Wat. Wks. & Elec. 5s, 1934
 Penna. Tank Line 6s
 West Penn Power deb. 6s
 West Penn Traction 5s, 1960

We Buy and Sell
NEW ENGLAND MILL
 Stocks

POND COMPANY

Successors to
 CONRAD B. SHEVLIN CO.
 111 Devonshire Street BOSTON, MASS.
 Telephone Ft. Hill 846-847

Havana Tobacco 5s
 Twin Falls Salmon River L. & W. 6s
 Twin Falls Oakley Land & Water 6s
 North Denver Irrigation 6s
 Rutland Railroad Pfd.
 Empire Lumber 6s
 Bitter Root Valley 6s
 Hecker-Jones-Jewell Milling 6s
 Sen Sen Chiclet 6s
 United Lead Deb. 5s
 Emmett Irrigation 6s
 Cleveland & Erie Ry. 1st 5s

FRANK P. WARD

80 Pine Street New York

Current Bond Inquiries.

Amer. Water Works & El. 5s, '34
 Anglo Amer. Oil 7 1/2s, 1925
 Cin. Rich. & Ft. Wayne 7s, 1921
 Cleve. Cin. Chic. & St. L. 6s, '29
 Des Moines & Cent. Ia. El. 6s, '37
 Goodrich, B. F. & Co., 7s, 1925
 Jones & Laughlin Steel 5s, 1939
 Kennecott Copper 7s, 1930
 Kentucky Utilities 6s, 1924
 McAlester Gas & Coke 6s, 1937
 Peerless Truck & Motor 6s, 1925
 Phila. Electric 6s, 1922
 Texas Co. 7s, 1923
 Toledo & Indiana Trac. 5s, 1931
 Webb City & Carterv. Gas 6s, '43

Morton Lachenbruch & Co.

42 Broad Street New York
 CHICAGO DETROIT PHILADELPHIA PITTSBURGH

Detroit & Flint 5s, 1921
 Detroit United 7s, 1923
 Detroit Edison 5s, 1933
 Grand Trunk Pacific 3s, 1962
 Kan. C. Lt. & Pr. 5s & 2d 6s, 1944
 Michigan United Ry. 5s, 1936
 Miss. River. Pr. 5s, 1951
 Woodward Iron 1st 5s, 1952

Burroughs Adding Mach. Stock
 Bucyrus Co.
 Detroit Edison Co. Stock
 Ford Motor of Canada
 Goodyear Tire & Rub. Com. & Pfd.
 Paige-Detroit Com. & Pfd.
 Packard Motor Com. & Pfd.
 Steel & Tube Co. of Amer. Pfd.

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120 Broadway, New York
 Telephone 6070 Rector Traders Telephone 7683 Rector
 Private wires to Chicago, Detroit, Cleveland, Youngstown and Grand Rapids.

WE DEAL IN

Todd Shipyards
 Texas Pacific Coal & Oil
 Central Aguirre Sugar
 West Penn Power Pref.
 Dayton Pr. & Lt. Pref.
 Aetna Explosives 6s

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Roosevelt & Son

Founded 1797.

Seasoned
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30 Pine Street
 New York

Public Utility
 Bonds & Stocks

Local to New York
 and Brooklyn

THEODORE L. BRONSON & CO.

Members New York Stock Exchange
 10 Wall St. N. Y. Tel. Rector 7580

Mark A. Noble Theodore C. Corwin
NOBLE & CORWIN
 25 Broad St. New York

Bankers Trust
 Chase National Bank
 Citizen National Bank
 Equitable Trust
 National Surety
 Texas Pacific Coal & Oil
 Safety Car Htg. & Ltg.
 Curtiss Aero Com. & Pref.
 Telephone 1111 Broad

Armour & Co. 6s, 1920-24
 Chicago Rwy. 1st 5s, 1927
 Peoples Gas 5s, 1947

BABCOCK, RUSHTON & CO.

Members New York & Chicago Stock Exchanges
 HOME INS. BLDG., 7 WALL STREET
 CHICAGO NEW YORK

GRAND RAPIDS & INDIANA
 Offerings Wanted

TOBEY & KIRK

Members New York Stock Exchange
 25 Broad Street NEW YORK

STANDARD

Weekly Summary **O** Will be mailed
 on **I** to
 Standard Oil **L** Investors on
 Issues **L** request

CARL H. PFORZHEIMER & CO.

Dealers in Standard Oil Securities
 Phones 4860-1-2-3-4 Broad. 25 Broad St., N. Y.

Central Aguirre Sugar
 Childs Common
 Falardo Sugar
 Quantasmo Sugar
 Gulf Oil Corporation
 Lone Star Gas
 Midland Securities
 New England Fuel Oil
 Penna. Coal & Coke
 Port Lobos Petroleum
 Savannah Sugar
 Stern Bros. Preferred
 Texas Pacific Coal & Oil

DUNHAM & CO.

Investment Securities
 43 Exchange Place Phone 8300 Hanover

INDIAN REFINING
 Com. & Pfd.

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 Stock & Scrip

J. S. Bache & Co.

Members New York Stock Exchange
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 BRANCHES and CORRESPONDENTS
 Albany Cincinnati Pittsburgh
 Baltimore Cleveland Rochester
 Boston Kansas City St. Louis
 Buffalo New Orleans Syracuse
 Chicago Philadelphia Troy

STATE OF LOUISIANA
 Port Commission Serial 5% Bonds

PAUL & CO.

Members Philadelphia Stock Exchange
 1421 Chestnut Street
 PHILADELPHIA

"NATIONAL
 SURETY"

R. S. DODGE & CO.

74 Broadway Phone 6510 Rector

St. Louis Springfield & Peoria 5s 1939
 Chic. Peoria & St. L. Pr. L. 4 1/2s, 1930
 Springfield (Ill.) Coal Min. 5s, 1923
 Topeka Ry. & Light 5s, 1933
 Conn. Ry. & Lighting 4 1/2s, 1951

E. D. MURPHY

Telephone 7353 Hanover 51 WALL ST.

Elect. Dev. of Ontario 5s, 1933
 Bell Tel. of Canada 5s, 1925
 Gd. Trunk Pac. 3s & 4s, 1962
 New Orleans Ry. & Lt. 4 1/2s & 5s
 Memphis St. Ry. 5s, 1945
 Amer. Cities Co. & subsidiaries
 Havana Elect. 5s, 1952
 Cuban Govt. 4 1/2s, 5s & 6s
 Canadian Stocks and Bonds

MILLER & COMPANY

Members N. Y. and Phila. Stock Exchanges.
 120 Broadway. Phone 7500 Rector, N. Y.

New York Central 3 1/2s
 L. & N., Atl. Knox. & Cinn. 4s
 West Shore 1st 4s
 Central Vermont 4s
 Oregon Wash. RR. & Nav. 4s
 Pacific Coast 1st 5s
 New Haven 4s, 1922
 Ill. Cent. Railroad Sec. 4s
 Seaboard Air Line 6s
 Fort Street Union Depot 4 1/2s
 Wabash 1st 5s
 Toledo Terminal 4 1/2s
 L. & N., Monon Joint 4s
 M. K. & T. 1st 4s, Cfts. of Dep.

United Ry. Inv. 5s, 1926
 National Conduit & Cable 6s
 Aetna Explosives 6s
 Consolidation Coal 6s
 N. Y. & Westchester Ltg. 4s
 New York Shipbuilding 5s
 Amer. Can Deb. 5s
 West Kentucky Coal 5s
 Twin City Rapid Transit 5s
 Western Union Tel. 4 1/2s
 National Bank of Cuba Stock
 Merck & Co. Pfd.
 American Cities/Pfd.
 Mexican Government Issues

SAM'L GOLDSCHMIDT

Phone 5380-1-2-3 Broad

25 Broad Street

Current Bond Inquiries

F. J. LISMAN & CO.

Members New York Stock Exchange

61 BROADWAY, NEW YORK

Des Moines & Fort Dodge 1st 4s

Great Northern Ry. of Canada 4s

Houston Belt & Terminal Ry. 5s

Iowa Central Railway 1st 5s

WE DEAL IN Kansas City Memph. & Birmingham 4s & 5s

Mason City & Fort Dodge 1st 4s

Midland Valley Railroad 1st 5s

New Orleans Terminal Co. 1st 4s

Southern Pacific of California 5s

Southern Ry.—St. Louis Division 4s

Terminal RR. Assn. of St. Louis Issues

Wabash Ry.—Omaha Division 3½s

Wichita Falls & Northwestern Issues

AND ALL RAILROAD AND STEAMSHIP SECURITIESWestern Electric 7s, 1925
Govt. of Switzerland 5½s, 1929
Atch. Convert. 4s, 1955**Davies Thomas & Co.**

Members N. Y. Stock Exchange

5 Nassau St., New York
Telephone Rector 5520Canadian Pacific 6s, 1924
"Big Four" St. Louis Div. 4s, '90
National Conduit & Cable 6s, '27
Columbia Gas & Elec. 5s, 1927
Indiana Steel Co. 5s, 1952
N. Y. Telephone Co. 4½s, 1939
Empire Gas & Fuel 6s, 1926
Argentine Govt. 5s, Loan 1909Home Insurance Co.
Great American Insurance Co.**McKinley & Morris**

44 WALL ST., N. Y. Tel. John 272.

INVESTMENT SECURITIES

J. S. FARLEE & CO.

68 BROADWAY

Members American Bankers' Association.
Members New York State Bankers' Association.**WOOD, STRUTHERS & CO.**5 Nassau Street
NEW YORKUnderlying
Railroad
Bonds**VILAS & HICKEY**

49 Wall Street

SPECIALISTS IN RAILROAD AND OTIVE
CORPORATION BONDS. LIST OF OUR
RENT MARKET OFFERINGS ON REQUEST.

Telephone Hanover 8317

Marion Light & Htg. Co. 5s, 1932
Penn Mary Coal Co. 1st 5s, 1939
Empire Gas & Fuel Co. 6s, 1926
Cincinnati Gas Transport. 5s, 1933**SAMUEL K. PHILLIPS & CO.**

507 Chestnut St. PHILADELPHIA

Duquesne Light 6s, 1949
Great Western Power 5s, 1946
Southern California Edison 6s, 1944
Southern California Edison 5s, 1939**Gilbert J. Postley**7 Wall Street NEW YORK
Telephone Rector 9697Texas Co. 7s, 1923
Duquesne Ltg. 6s, 1949
Lehigh Power Sec. 6s, 1927
Phila. Electric 6s, 1922**BAUER, STARR & CO.**115 BROADWAY LAND TITLE BLDG.,
N. Y. CITY. PHILADELPHIA
Rector 7416 Private wire connections

WE WILL BUY

\$25,000 Rochester Railway & Light 5s, 1954
\$25,000 Union Electric Light & Power 5s, 1933
\$25,000 Montreal Tramways & Power 5s, 1941
\$10,000 Fort Worth Power & Light 5s, 1931
\$25,000 Cleveland Electric Illuminating 5s, 1939
\$10,000 Columbus Railway, Power & Light 5s, 1940
\$10,000 Youngstown & Ohio RR. 5s, 1935**EARLE A. MILLER & CO**

SPECIALISTS IN PUBLIC UTILITY SECURITIES

DIRECT PRIVATE WIRE CONNECTION WITH CHICAGO

TELEPHONE RECTOR 8060-1-2-3

11 BROADWAY NEW YORK

Lynn & Boston 5s
Bijou Irrigation District 6s
Berkshire Street Railway 5s
Clinton Water-Works 5s
Middle States Water-Works 5s
Emmett Irrigation District 5s
Jamaica Water Supply Co. 5s
Joplin Water-Works 5s, 1940
Lewiston Brunswick & Bath 5s
Racine Water Co. 5s
St. Joseph Water 5s, 1941
Wichita Water Co. 5s
E. St. Louis & Interur. Water 5s**H. C. SPILLER & CO.**

INCORPORATED

17 Water St., corner Devonshire St., BOSTON
63 Wall Street, NEW YORK

CUBA CANE SUGAR CORPOR'N

10-Yr. 7% Conv. Deb. Bonds.

Descriptive Circular on Request.

SUTRO BROS. & CO.120 BROADWAY, NEW YORK
Members of New York Stock Exchange

WE TRADE IN

Anglo-Amer. Oil new 7½s

When, as and if issued

Louisiana Oil & Rfg. 6s 1927

Kennecott Copper 7s 1930

Interboro Rapid Transit 7s 1921

Western Electric new 7s

When, as and if issued

and all other Bonds and Notes

traded in on New York Curb

CONNELL & NICHOLS111 Broadway New York
Telephone: Rector 5467 and 622Canada Copper 6s, 1924
Continental Cty. Corp.
Del. Lack. & West. Coal
Empire Steel & Iron Pfd.
International Cigar Mach'y
Joseph Dixon Crucible Co.
N. Y. & Jersey 5s, 1932
Pennsylvania Utilities 5s, 1946
Pub. Serv. Corp. of L. I. 5s, 1943
Pueblo Gas & Fuel 6s, 1922**Taylor & White**

43 Exchange Pl. N. Y. Tel. Hanover 427-8-9

Am. Water-Wks. & El. 5s, '34 & Stk
Bell Telep. of Canada 5s, 1925
Grand Trunk Western 4s, 1950
Grand Trunk Pacific 3s, 1962
Grand Rapids & Ind. 4½s, 1941
Long Island Ferry 4½s, 1922
Macon Terminal 5s, 1965
Man. & S. W. Coloniz. 5s, 1934
N. Y. Pa. & Ohio 4½s, 1935
Puget Sound Electric 5s, 1932
Shawinigan Wat. & Pr. 5s, 1934
So. & No. Alabama 5s, 1963
Toledo Terminal 4½s, 1957**ABRAHAM & CO.**

10 Wall St., N. Y. Tel. Rector 1 & 2

Berdell Brothers
Public Utility Securities
111 Broadway N.Y.Appalachian Pr. Co. 1st 5s, 1941
Cent. Georgia Pr. Co. 1st 5s, 1938
Nebraska Pr. Co. 1st 5s, 1949
Pacific Coast Pr. Co. 1st 5s, 1940
Salmon River Pr. Co. 1st 5s, 1952
Sierra-San Fran. Pr. Co. 1st 5s, '49
Tennessee Pr. Co. 1st 5s, 1962

Private Phones to Philadelphia & Boston

Current Bond Inquiries

American Finance & Securities 6s
 Guanajuato Reduction & Mines 6s
 Guanaj. Pow. & Elec. 6s & Stock
 Central Mexico Light & Power 6s
 Central Mexico Lt. & Pow. Pref.
 Michoacan Power 6s
 Empire Lumber 6s
 National Securities 6s
 Racine Water 5s (Wis.)
 Chattanooga Water 6s (Tenn.)
 New Hamp. Elec. Rys. Com. & Pref.
 Birmingham Water 5s (Ala.)
 Peoria Water 5s (Ill.)

HOTCHKIN & CO.

Telephone 53 State St.,
 Main 460 Boston, Mass.

Amer. Lt. & Trac.
 Central Petroleum
 Pacific Gas & Electric
 Western Power

MacQuoid & Coady

Members New York Stock Exchange

14 Wall St., N. Y. Tel. Rector 9970.

R. I.-Frisco Terminal 1st 5s, 1927
 Terminal Ass'n of St. Louis 4s, 1955
 Houston Belt & Term'l 1st 5s, 1937
 Chic. Union Station 1st 4 1/2s, 1963
 Cleveland Short Line 1st 4 1/2s, 1961
 Cleveland Term'l & Valley 4s, 1995
 Pacific of Missouri 1st 4s, 1938
 Galveston Term'l Ry. 1st 6s, 1938

Finlay & Davenport

Specialists in Railroad Terminal Bonds
 80 Broad St., N. Y. Tel. Broad 7064

WE OFFER

Bell Telephone Co. of Canada 7s
 April, 1925
 To Yield 7 1/2% Per Annum
 Payable New York & Montreal

Joseph Gilman

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 84 Pine St. N. Y. City
 5691-4 John

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Members New York Stock Exchange
 60 BROADWAY, N. Y.
 Telephone 4390 Bowling Green
 PRIVATE WIRE TO ST. LOUIS

Minn. & St. Louis 5s, 1962.....Scrip
 Hudson & Manh. 1st & Ref. 5s, 1957.....Scrip
 St. Louis & San Fran. Pr. L. 4s, 1950.....Scrip
 St. Louis & San Fr. Adj. 6s—Inc. 6s.....Scrip
 Third Avenue Ref. 4s—Inc. 5s.....Scrip
 Pere Marquette 1st 5s, 1956.....Scrip
 Missouri Pacific 4s and 5s.....Scrip
 Kan. City Rys. 1st 5s and 2nd 6s.....Scrip
 Kan. City Lt. & Pow. 1st 5s—2nd 6s.....Scrip

WOLFF & STANLEY

Tel. 2800 or 6557 Broad
 27 William St., New York

KINGS COUNTY ELEVATED R. R. CO.

First Mortgage 4% due August 1st, 1949.

A direct obligation of the New York Consolidated R.R. Co. and secured by a First and "closed" Mortgage on important and profitable rapid transit lines of the B.R.T. System, 8 miles of which consists of 50 foot private right of way owned in fee—mostly four track.

PHYSICAL VALUE OF PROPERTY COVERED LARGELY EXCEEDS AMOUNT OF THIS ISSUE OF BONDS.

The bonds command a very strong position in that the mileage covered is operated in connection with the new B.R.T. Subway lines and under the terms of the contract with the City of New York they have a prior claim on certain revenues of both the elevated and subway lines of the B.R.T. System.

Price at Market, to Yield About 7.50%.

Wm. Carnegie Ewen

Tel. Rector 3273-4 and 3294

2 Wall Street, New York

Argentine Govt. 5s, 1945

Listed numbers

Argentine Govt. 5s, 1945

Unlisted numbers

Japanese Govt. 4s, 1931

Japanese Govt. 4 1/2s, 1925

French Govt. 5s, 1931

French Govt. 4s, 1917

BULL & ELDREDGE

Members of the New York Stock Exchange
 20 BROAD ST., N. Y. Tel. Rector 8460
 Specialists in short term securities.

Consolidation Coal Co. Securities
 Consolidated Gas, Electric Light &
 Power of Baltimore Securities
 Elk Horn Coal Corp. Securities
 Wash. Balt. & Annapolis Securities

J. HARMANUS FISHER & SONS

(Established 1874.)
 SOUTH ST. BALTIMORE, MD.
 Members Baltimore Stock Exchange.

Federal Farm Loan

4 1/2s & 5s

Joint Stock Land Bank

5s (all issues)

Bought—Sold—Quoted
 Inquiries Solicited

BARR AND SCHMELTZER

Members New York Stock Exchange
 14 Wall St. Specialists. New York

Railroad Bond Dept.

Big 4, St. Lohis Div. 4s, 1990
 Cincinnati Wabash & Mich. 4s, 1991
 C. & O. Warm Springs 5s, 1941
 E. Tenn. Va. & Ga. Cons. 5s & Div. 5s
 Houston & Texas Central 5s, 1937
 M. & O. St. Louis & Cairo 4s, 1931
 Middletown & Unionv. Adj. 5s, 1933
 Houston East & West Texas 5s, 1933
 Long Island Montauk Ext. 5s, 1945
 N. Y. Bklyn. & Man. Beach 5s, 1935
 Term. Association of St. L. 5s, 1944
 Terre Haute & Peoria 5s, 1942
 Florida Central & Penin. 5s, 1943
 Columbus & Toledo 4s, 1955

Industrial Bond Dept.

Consolidation Coal 4 1/2s, 5s and 6s
 Webster Coal & Coke 5s, 1942
 Fairmont Coal 5s, 1931
 National Conduit & Cable 6s, 1927
 Beech Creek Coal & Coke 5s, 1944
 Holly Mfg. Co. 5s, 1922
 Sunday Creek Coal 5s, Cfts., 1944

Bank Stock Dept.

Bank of Manhattan Co. "Rights"
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 Consol. Cities Lt., Pow. & Tr. 5s, 1962
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 Penna. Water & Power 5s, 1940
 Miss. Valley Gas & Elec. 5s, 1922
 Nor. Ontario Light & Power 6s, 1931
 Appalachian Power 5s, 1941
 Yadkin River Power 5s, 1941
 Dennison & Sherman 5s, 1927
 Interurban Railway 5s, 1921
 Lake Shore Electric 5s, 1923
 General Gas & Electric 5s, 1925
 Standard Gas & Electric 6s, 1935

Industrial Stock Dept.

American Chicle
 Bordens Company
 Carib Trading
 Lehigh Valley Coal Sales
 Niles, Bement & Pond
 Safety Car Heating & Lighting
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Standard Oil Stock Dept.

Illinois Pipe Line
 Standard Oil of California
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Nebraska Power 5s, 1949
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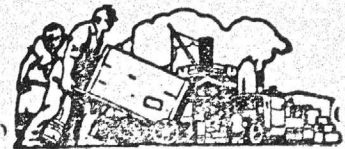
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BALANCE SHEET PER THE 1ST JULY, 1919

ASSETS		LIABILITIES.	
Cash in Hand.....fl.	15,695,469 76	Share Capital.....fl.	20,000,000 00
Cash at Bankers.....	7,945,456 65	Reserve Fund.....	3,600,000 00
Balances with Home and Foreign Bankers.....	20,579,789 51	Bills Payable.....	8,329,639 86
Bills Receivable.....	41,285,078 99	Deposits.....	38,761,406 86
Debtors in Current Account.....	51,341,023 15	Creditors in Current Account.....	27,396,665 00
Investments in Securities.....	8,748,084 21	Balances of Home and Foreign Bankers.....	83,208,406 76
Securities Deposited.....	42,875,095 56	Securities Deposited.....	42,875,095 56
Securities Bought not yet received.....	1,706,840 08	Pension Fund.....	100,165 57
Premises.....	600,000 00	Unclaimed Dividends.....	17,908 84
Furniture.....	1 00	Dividend 1918-1919.....	1,395,000 00
		Undivided Profit.....	92,656 26
	fl. 185,676,838 91		fl. 185,676,838 91

PROFIT AND LOSS ACCOUNT PER 30TH JUNE 1919

DEBIT.		CREDIT.	
Expenditure.....fl.	1,121,749 53	Balance brought forward from 1917-1918.....fl.	38,175 51
Net Profit.....	2,753,862 30	Less addition to Pension Fund.....	25,000 00
to be divided as follows:			fl. 13,175 51
Reserve.....	500,000 00	Interest.....	1,581,886 95
Special reserve.....	170,000 00	Bills and Commission.....	2,281,049 87
Writing off premises.....	100,000 00		
Shareholders 9%.....	1,395,000 00		
Holder of Founders' Shares.....	119,568 68		
Bonuses.....	239,137 86		
Taxes.....	137,500 00		
Balance to new Account.....	92,656 26		
	fl. 3,876,611 83		fl. 3,876,611 83

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August 2 November 1

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January February

ELECTRIC RAILWAY SECTION
March

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Meetings

THE NEW YORK NEW HAVEN & HARTFORD RAILROAD CO.

To the Stockholders:

Notice is hereby given that the Annual Meeting of the Stockholders of the New York New Haven & Hartford Railroad Company will be held in the Assembly Hall of the Hotel Garde, corner of Meadow Street and Columbus Avenue, New Haven, Connecticut, on Wednesday, April 21st, 1920, at 12 o'clock noon, for the following purposes:

1. To consider and take appropriate action upon the Statement of the affairs of the New York New Haven & Hartford Railroad Company for the year ending December 31, 1919, and all acts described therein or reported at said meeting.
2. To elect a Board of Directors for the ensuing year.
3. To consider and act upon any and all questions and matters relative to the possession, use, control and operation of the Company's railroad and system of transportation taken over or assumed by the President of the United States under
 - (a) Section 1 of the Act entitled "An Act making appropriations for the support of the Army for the fiscal year ending June 30th, 1919, and for other purposes." Approved August 29th, 1916;
 - (b) The Federal Control Act. Approved March 21st, 1918;
 - (c) The agreement between the Director-General of Railroads and the Company made April 26th, 1919, providing for compensation to be paid to the Company during the term of Federal control.
4. To consider and act upon any and all questions and matters arising under the Transportation Act, 1920, approved February 28th, 1920, including the settlement of matters arising out of Federal control, the refunding of this Company's indebtedness due the United States, the guaranty to this Company of compensation after the termination of Federal control, the making of a new loan or loans, and the acquisition of control of any other carrier subject to said Act by lease, purchase, consolidation, or otherwise; also to consider and act upon any proposed execution and issue of bonds, debentures, notes or other evidences of indebtedness, for the purpose of obtaining additional equipment by means of equipment trust or otherwise, for the purpose of funding this Company's indebtedness, or for any other lawful purpose and of securing the same by mortgage or pledge of this Company's rights, property and franchises.
5. To consider and act upon a proposition to ratify, confirm and approve of the execution by the officers of this Company of an equipment trust agreement with Walker D. Hines, Director-General of Railroads, covering the allocation by him to this Company of cars and locomotives at a cost not to exceed \$4,813,930 and the issue by this Company of its equipment trust certificates therefor not to exceed said amount.
6. To transact any other business which may properly come before said meeting.

For the purpose of this meeting the transfer books of the Company will be closed from the close of business March 31, 1920, and re-opened on April 22, 1920.

Dated at New Haven, Connecticut, this 31st day of March, 1920.

By order of the Board of Directors.
ARTHUR E. CLARK, Secretary.

THE CHESAPEAKE & OHIO RAILWAY CO.

NOTICE OF ANNUAL MEETING.
Richmond, Virginia, February 20, 1920.

NOTICE IS HEREBY GIVEN that the annual meeting of the stockholders of THE CHESAPEAKE & OHIO RAILWAY COMPANY will be held, as provided in the by-laws, at the general office of the Company in the City of Richmond, Virginia, on Tuesday, April 20, 1920, at 11 o'clock a. m. for the following purposes:

- (a) for the election of Directors;
- (b) to consider any and all action theretofore taken or authorized by the Board of Directors or by the Executive Committee of the Company which may be submitted to the meeting; and
- (c) to transact such other business as may lawfully come before the meeting.

The stock transfer books will close at the office of the Company, No. 61 Broadway, New York City, on Friday, March 26, 1920, at 3 o'clock p. m., and will reopen on Wednesday, April 21, 1920, at 10 o'clock a. m.

By order of the Board of Directors.
A. TREVVETT, Secretary.

UNION BAG & PAPER CORPORATION.

233 Broadway, New York City,
March 31, 1920.

Notice is hereby given that the Annual Meeting of the Stockholders of Union Bag & Paper Corporation will be held at the office of the Company, No. 15 Exchange Place, Jersey City, New Jersey, on Tuesday, the 13th day of April, 1920, at 11 o'clock in the forenoon, for the purpose of electing Directors and for the transaction of such other business as may properly come before the meeting.

CHARLES B. SANDERS, Secretary.

NEW YORK & HONDURAS ROSARIO MINING COMPANY.

17 Battery Place, N. Y.,
March 24, 1920.

The annual meeting of the stockholders of the New York & Honduras Rosario Mining Company will be held at the office of the Company on Wednesday, April 7, 1920, at 2 P. M., for the election of directors and for action upon all questions that may properly be brought before the meeting.

The stock transfer books will be closed at 12 M. on March 27, 1920, and remain closed until 10 A. M. of April 8, 1920.
J. PERLMAN, Secretary.

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Meetings

OFFICE OF
The United Gas Improvement Company

N. W. Cor. Broad and Arch Streets,
Philadelphia, March 3rd, 1920.

The Annual Meeting of the Stockholders of The United Gas Improvement Company will be held at the office of the Company, Northwest Corner of Broad and Arch streets, Philadelphia, on Monday, May 3rd, 1920, at 12.00 o'clock noon, for the purposes of electing a President and six Directors, to serve for the ensuing year; of considering and acting upon the subject of a proposed increase in the authorized capital stock of the Company from 1,221,456 shares of the par value of \$50 each, to 1,521,456 shares of the par value of \$50 each, all of which increase shall be Seven Per Cent Cumulative Preferred Stock, also entitled to preference on liquidation to the par value thereof and accrued unpaid dividends, to be redeemable in whole or in part at \$55 per share and accrued unpaid dividends, to have the same voting rights as the Common Stock, and to have such other rights, privileges, preferences and limitations as may be determined at said meeting; of authorizing the issue of 122,060 shares of said Preferred Stock to be issued and disposed of by the Board of Directors at such time or times and upon such terms and conditions as said Board shall approve, provided, however, that said shares shall first be offered to the stockholders pro rata for subscription at par; the balance of the authorized shares of said Preferred Stock to be issued from time to time, but only when and as authorized at a subsequent stockholders' meeting; and of transacting such other business as may properly come before the meeting.

The stock transfer books will be closed from 3.00 P. M., April 21st, until 9.00 A. M., May 4th, 1920.
By order of the Board of Directors,
G. W. CURRAN, Secretary.

Meetings

Inspiration Consolidated Copper Company.
NOTICE OF ANNUAL MEETING.

Notice is hereby given that the Annual Meeting of the Stockholders of the Inspiration Consolidated Copper Company will be held at the office of the company, 242 Water St., Augusta, Maine, on Monday, the 26th of April, 1920, at 2 o'clock P. M., for the transaction of any and all business that may come before the meeting, including the election of directors.

The Transfer Books will not be closed, but only those stockholders of record at the close of business, viz. (3 o'clock P. M.) on Friday, April 9th, 1920, will be entitled to vote at said meeting.

By order of the Board of Directors.
J. W. ALLEN, Secretary.
New York, March 25, 1920.

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JAMES TALCOTT, JR.,	Assistant Treasurer
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SEATTLE

Dividends

THE KANSAS CITY SOUTHERN RAILWAY COMPANY.

No. 25 Broad St., N. Y., Mar. 16, 1920.
A quarterly dividend of ONE (1) PER CENT has this day been declared upon the Preferred Stock of this Company, from net income of the current fiscal year, payable April 15, 1920, to stockholders of record at 3 o'clock P. M., March 31, 1920; provided, that on or before the first-mentioned date there shall have been received from the United States Government a sum sufficient in the opinion of the Chairman to pay the same, and that otherwise the said dividend shall be payable at a later date if, as and when such sum shall be so received.

Checks in payment of the dividends, when due, will be mailed to stockholders at the addresses last furnished to the Transfer Agent.

G. C. HAND, Secretary.

PUGET SOUND POWER & LIGHT COMPANY

Formerly
PUGET SOUND TRACTION, LIGHT &
POWER COMPANY.

(Massachusetts Corporation)
STATE OF WASHINGTON.

PREFERRED DIVIDEND NO. 25.

A quarterly dividend of seventy-five cents per share has been declared on the preferred capital stock of Puget Sound Power & Light Company, payable April 15, 1920, to stockholders of record at the close of business April 3, 1920.

STONE & WEBSTER,
Transfer Agents.

OFFICE OF

H. M. BYLLESBY & COMPANY.
CHICAGO, ILLINOIS.

The Board of Directors of the Western States Gas and Electric Company of Delaware, has declared the regular quarterly dividend of one and three-quarters per cent on the preferred stock of the Company, payable by check April 15, 1920, to stockholders of record as of the close of business March 31, 1920.

ROBERT J. GRAF, Secretary.

OFFICE OF

H. M. BYLLESBY & COMPANY.
CHICAGO, ILLINOIS.

The Board of Directors of the Ottumwa Railway and Light Company has declared the regular quarterly dividend of one and three-quarters per cent upon the preferred stock of the company, payable by check April 15, 1920, to stockholders of record as of the close of business March 31, 1920.

ROBERT J. GRAF, Secretary.

OFFICE OF

H. M. BYLLESBY & COMPANY.
CHICAGO, ILLINOIS.

The Board of Directors of the Northern States Power Company has declared the regular quarterly dividend of one and three-quarters per cent on the preferred stock of the Company, payable by check April 20, 1920, to stockholders of record as of the close of business March 31, 1920.

ROBERT J. GRAF, Secretary.

UNITED STATES EXPRESS COMPANY.

No. 2 Rector Street, New York,
March 31st, 1920.

Pursuant to a resolution of the Board of Directors of the United States Express Company, notice is hereby given that an eighth and partial distribution of the assets of this Company, amounting to \$30 00 per share, will be made May 3rd, 1920, to the shareholders of record as of the 10th day of April, 1920. Checks will be mailed.

Transfer books of the Company will close at twelve o'clock noon April 10th, 1920, and re-open May 4th, 1920.

JAS. W. SMYTH, Treasurer.

United Drug Company

First Preferred Stock Dividend No. 17.

The Directors of United Drug Co. have declared a regular quarterly dividend of 1¼% on the first preferred stock of United Drug Co., payable May 1, 1920, to stockholders of record April 15th, 1920.

JAMES C. McCORMICK, Treasurer.
Boston, March 25, 1920.

International Agricultural Corporation

New York, March 18, 1920.

The Board of Directors of the International Agricultural Corporation has this day declared a quarterly dividend of One and One-Quarter Per Cent (1¼%) on the Preferred Stock of the corporation, payable April 15th, 1920, to stockholders of record at the close of business March 31st, 1920. The transfer books will not be closed.

JOHN J. WATSON, JR., Treasurer.

UNITED STATES RUBBER COMPANY.

1790 Broadway, New York, April 1st, 1920.
The Board of Directors of the United States Rubber Company has this day declared from its net profits a quarterly dividend of two per cent (2%) on the First Preferred Stock and a quarterly dividend of two per cent (2%) on the Common Stock of the Company, to Stockholders of record at 3 P. M. on Thursday, April 15th, 1920, payable without closing of the Transfer Books, April 30th 1920.

W. H. BLACKWELL, Treasurer.

Dividends

**DIVIDEND NOTICE
RUTLAND RAILWAY, LIGHT & POWER CO.
Rutland, Vermont.**

March 25, 1920.
The Board of Directors has declared the regular quarterly dividend of One and Three-Quarters Per Cent on the Seven Per Cent Cumulative Preferred Stock of the Company, to be paid on April 1st, 1920, to stockholders of record at the close of business on March 25, 1920.
W. S. BARSTOW
President.

The
W. S. Barstow Management
Association, Inc.,
Operating Managers,
50 Pine Street, New York.

**DIVIDEND NOTICE
BINGHAMTON LIGHT, HEAT & POWER CO.
Binghamton, New York**

March 25, 1920.
The Board of Directors has declared the regular quarterly dividend of One and One-Half Per Cent on the Six Per Cent Cumulative Preferred Stock and the Six Per Cent Non-Cumulative Preferred Stock, to be paid on April 1st, 1920, to stockholders of record at the close of business on March 25, 1920.
C. N. WILSON,
Secretary.

The
W. S. Barstow Management
Association, Inc.,
Operating Managers,
50 Pine Street, New York

**DIVIDEND NOTICE
VERMONT HYDRO-ELECTRIC CORPORATION
Rutland, Vermont.**

March 25, 1920.
The Board of Directors has declared the regular dividend of One and Three-Quarters Per Cent on the Seven Per Cent Cumulative Preferred Stock of the Company, to be paid on April 1st, 1920, to stockholders of record at the close of business on March 23, 1920.
C. N. WILSON,
Secretary.

The
W. S. Barstow Management
Association, Inc.,
Operating Managers,
50 Pine Street, New York

**DIVIDEND NOTICE
METROPOLITAN EDISON COMPANY
Reading, Pennsylvania.**

March 25, 1920.
The Board of Directors has declared the regular quarterly dividend of One and Three-Quarters Per Cent on the Seven Per Cent Cumulative Preferred Stock of the Company, to be paid on April 1st, 1920, to stockholders of record at the close of business on March 23, 1920.
C. N. WILSON,
Secretary.

The
W. S. Barstow Management
Association, Inc.,
Operating Managers,
50 Pine Street, New York

**DIVIDEND NOTICE
THE NEW JERSEY POWER & LIGHT CO.
Dover, New Jersey.**

March 25, 1920.
The Board of Directors has declared the regular quarterly dividend of One and Three-Quarters Per Cent on the Seven Per Cent Cumulative Preferred Stock of the Company, to be paid on April 1st, 1920, to stockholders of record at the close of business on March 23, 1920.
C. N. WILSON,
Secretary.

The
W. S. Barstow Management
Association, Inc.,
Operating Managers,
50 Pine Street, New York

**DAY & ZIMMERMANN, Inc.
Managers—Engineers
611-613 Chestnut Street
Philadelphia, Pa.**

March 26th, 1920.
The Board of Directors of the Penn Central Light & Power Company have declared a dividend of Eighty Cents (80c.) on the PREFERRED SHARES, dividend Number One, payable April 1st, 1920, to stockholders of record at the close of business March 26th, 1920.
JOHN E. ZIMMERMANN,
Treasurer.

**Office of
LOCKWOOD, GREENE & CO., Managers,
Boston, Mass.**

COMMON STOCK.
The quarterly dividend of 2% upon the Common stock of Winstboro Mills has been declared, payable April 1, 1920, at the office of the Company, 60 Federal St., Boston, Mass., to all stockholders of record at the close of business March 26, 1920.
WINNSBORO MILLS.
HENRY C. EVERETT, JR., Treasurer.

**Office of
LOCKWOOD, GREENE & CO., Managers
Boston, Mass.**

PREFERRED STOCK
The quarterly dividend of 1 1/4% upon the Preferred stock of Winstboro Mills has been declared, payable April 1, 1920, at the office of the transfer agents, the New England Trust Company, Boston, Mass., to all stockholders of record at the close of business March 26, 1920.
WINNSBORO MILLS.
HENRY C. EVERETT, JR., Treasurer.

GENERAL CHEMICAL COMPANY.
25 Broad St., New York, N. Y., March 19, 1920.
An extra dividend of twenty per cent (20%) was this day declared upon the common stock of the Company, payable in common stock at par on and after May 1, 1920, to common stockholders of record March 31, 1920.
LANCASTER MORGAN, Treasurer.

Dividends

THE NEW YORK TRUST COMPANY

26 BROAD STREET

COUPONS DUE APRIL 1ST, 1920, PAYABLE AT THIS OFFICE

- | | |
|---|--|
| Birmingham Railway, Light & Power Co., 4 1/2s | New York & Stamford Railway Co., 1st Mtge. 5s |
| Black Mountain Railway Co., 1st Mtge. 5s | Oklahoma Gas & Electric Co., 1-Yr. 7% Notes |
| Carter Coal & Iron Company, 1st Mtge. 5s | Otis Elevator Co., Conv. Gold Deb. 5s |
| Citizens Gas & Fuel Co. of Terre Haute, 1st Mtge. 5s | Peekskill Lighting & Railroad Co., 1st Mtge. 5s |
| Columbia University Club, 5s | Pine Bluff Natural Gas Co., 20-Yr. 1st Gold 6s |
| Columbus London & Springfield Ry. Co., 1st Mtge. 5s | Santa Fe Water & Light Co., 1st Mtge. Prior Lien 5s |
| Consolidated Light & Power Co. of Whitehall, 1st Mtge. 5s | Santa Fe Water & Light Co., 1st Cons. Mtge. 4s |
| Denver & Rio Grande Railroad Co., Cumulative Adj. 7% Gold | Spring Brook Water Supply Co., 1st Mtge. 5s |
| Erie Electric Motor Co., 1st Ref. Skg. Fund Gold Bonds 5s | Tomkins Cove Stone Co., 1st Mtge. 6s |
| Fonda Johnstown & Gloversville RR. Co., Cons. 6s | The Tri-City Railway & Light Co., 1st Lien 5% Collateral Trust |
| Fulton Light, Heat & Power Co., 1st Mtge. 5s | Union Electric Co., Dillon, Mont., 1st Mtge. 5s |
| Gary Street Railway Co., 20-Year Deb. 5s | United Light & Rys. Co., 7% Secured Gold Notes Series B |
| Kansas City Southern Railway Co., 1st Mtge. 3s | Charles Whittemore Navigation Corporation, 1st S. F. 7% Gold |
| Kingsport Utilities, Inc., 3-Yr. 6% Gold Notes | DUE APRIL 15TH, 1920. |
| Kingsport Utilities Inc., 1st Mtge. 20-Yr. Gold 6s | City of Excelsior Springs, Mo., Funding Bond |
| Lincoln Heat, Light & Power Co., 1st Mtge. 5s | French American Steamship Co., Inc., 1st S. F. Gold 7s, Series A |
| Marine Operating Co., Inc., 7% General Gold Notes | French American Steamship Co., Inc., 1st S. F. Gold 7s, Series B |
| Monterey Light & Power Co., 1st Gold 6s | Marine Operating Co., Inc., 1st Mtge. S. F. Gold 7s |
| New London Gas & Electric Co., 1st Mtge. 5s | Pacific Gas & Electric Co., 1-Year 7% Notes |
| New London Gas & Electric Co., 2nd Mtge. 5s | DUE APRIL 20TH, 1920. |
| | Colorado Springs Electric Co., 1st Mtge. 5s |

**UNITED FRUIT COMPANY
DIVIDEND NO. 83.**

A quarterly dividend of three per cent (Three Dollars per share) on the capital stock of this Company has been declared, payable on April 15, 1920, to stockholders of record at the close of business March 20, 1920.

JOHN W. DAMON, Treasurer.

**LIMA LOCOMOTIVE WORKS,
INCORPORATED.
30 Church Street,
New York.**

March 25th, 1920.
The Board of Directors has declared a quarterly dividend of One and Three-Quarters (1 3/4%) Per Cent upon the Preferred Stock of this Company for the three months ended March 31st, 1920, payable May 1, 1920, to stockholders of record at the close of business on April 15, 1920. Transfer books do not close.

L. A. LARSEN,
Secretary & Treasurer.

**CRUCIBLE STEEL COMPANY OF AMERICA.
Pittsburgh, Pa.**

March 16, 1920.
DIVIDEND NO. 4—A dividend of Three Per Cent (3%) has been declared out of undivided profits, upon the Common Stock of this Company, payable April 30, 1920, to stockholders of record April 15, 1920. The Transfer Books will not be closed.

Checks will be mailed.
H. F. KRESS,
Secretary.

**INTERNATIONAL PAPER COMPANY.
New York, March 31st, 1920.**

The Board of Directors have declared a regular quarterly dividend of One and One-Half Per Cent (1 1/2%) on the Preferred capital stock of this Company, payable April 15th, 1920, to Preferred stockholders of record at the close of business April 9th, 1920.

OWEN SHEPHERD, Treasurer.

Inspiration Consolidated Copper Company.

The directors have this day declared a dividend of \$1 50 per share, payable Monday, April 26, 1920, to stockholders of record at 3 o'clock P.-M., Friday, April 9, 1920.

J. W. ALLEN, Treasurer.
New York, March 25, 1920.

**AMERICAN GAS & ELECTRIC COMPANY.
PREFERRED STOCK DIVIDEND.**

New York, March 11, 1920.
The regular quarterly dividend of One and One-Half Per Cent (1 1/2%) on the issued and outstanding PREFERRED Capital Stock of American Gas & Electric Company has been declared, for the quarter ending April 30, 1920, payable May 1, 1920, to stockholders of record on the books of the Company at the close of business April 17, 1920.

FRANK B. BALL, Treasurer.

**ELECTRICAL UTILITIES CORPORATION.
71 Broadway, New York.**

PREFERRED STOCK DIVIDEND NO. 40.
The quarterly dividend of one and one-quarter (1 1/4%) per cent on the Preferred Stock of the ELECTRICAL UTILITIES CORPORATION for the quarter ending March 31, 1920, has been declared, payable April 15, 1920, to the preferred stockholders of record at the close of business April 6, 1920.

A. E. SMITH, Treasurer.

Livingston Refiners Corporation

March 26, 1920.
The usual quarterly dividend of Two (2%) Per Cent has been declared on the Preferred stock of this corporation, payable April 10, 1920, to stockholders of record of April 1, 1920. Checks will be mailed by the transfer agent—The Guaranty Trust Company.

Herman Livingston,
Treasurer.

**Office of The United Gas Improvement Co.
N. W. Corner Broad and Arch Streets
Philadelphia, March 10, 1920.**

The Directors have this day declared a quarterly dividend of Two Per Cent (\$1 per share), payable April 15, 1920, to stockholders of record at the close of business March 31, 1920. Checks will be mailed.

I. W. MORRIS, Treasurer.

SALE OF THE CONTROL

In Banks and Corporations negotiated confidentially.

JACOB BACKER, FINANCIAL BROKER

Pioneer Bldg. ST. PAUL, MINN.

Financial

Acceptance Credits for Importers

Through an Acceptance Credit
arranged with this Corporation

Importers may purchase merchandise in foreign countries on a time credit basis, and yet meet the requirements of the foreign sellers by effecting payments to them upon surrender of shipping documents.

FOREIGN CREDIT CORPORATION

37 LIBERTY STREET, NEW YORK

Acceptors
and International Bankers

CAPITAL \$5,000,000 SURPLUS, \$1,000,000

Both Fully Paid

Under Supervision of Federal Reserve Board

We offer, subject to prior sale,

SAN ANTONIO, TEXAS, SCHOOL 5% BONDS

Dated July 1, 1919. No Option. Due July 1, 1939-54.
Total issue, \$250,000. Coupon bonds, denomination \$1,000. Interest payable, January 1 and July 1. Principal and interest payable in New York City.

FINANCIAL STATEMENT

Real valuation	\$175,000,000
Assessed valuation, 1918.....	130,358,660
Total bonded debt, including this issue.....	\$1,569,000
Less sinking fund.....	213,622
Net debt	1,355,378

Population, officially estimated, 150,000.

NET DEBT LESS THAN 1¼% OF ASSESSED VALUATION
Price—100 and accrued interest.

Complete descriptive circular B F 59 furnished upon request.

Mercantile Trust Company

Member Federal
Reserve System



U.S. Government
Supervision

ST. LOUIS MISSOURI

FRANK M. BARTLETT and ROBERT D. GORDON

take pleasure in announcing their Association
under the firm name of

BARTLETT & GORDON, Inc.,

to deal in high grade

INVESTMENT BONDS

79 West Monroe Street

CHICAGO

TO HOLDERS OF THE

Four Per Cent. First Mortgage Gold Bonds

Due May 1, 1920. of

Central Vermont Railway Company

In view of the maturity on May 1, 1920, of the above-mentioned Bonds, the Undersigned, holding and representing a large amount of the Bonds and believing it of great importance that the holders of the Bonds should be in position for prompt and concerted action in order most speedily to realize thereon, have consented to act, without charge to the depositors for their services, as a Committee, for the protection of the interests of such holders.

The holders of said Bonds are urgently requested to deposit their Bonds, without the May 1 1920 coupons, under a Deposit Agreement, dated March 5, 1920, now on file in the office of the Depository, ON OR BEFORE APRIL 5, 1920, with THE EQUITABLE TRUST COMPANY OF NEW YORK, 37 WALL STREET, NEW YORK CITY, the Depository under said agreement, which will issue its negotiable certificates of deposit therefor. Deposits may also be made with AMERICAN TRUST COMPANY, 50 STATE STREET, BOSTON, the Agent of the Depository. Copies of the Deposit Agreement may be obtained upon application to either the Depository or its Agent.

Dated, New York, March 5, 1920.

HENRY E. COOPER,
S. E. KILNER,
HUNTER S. MARSTON,
E. C. SMITH,
PHILIP STOCKTON,
ALBERT TUTTLE,

Committee.

LLOYD CHURCH, 24 Broad Street, New
York City, Secretary.
HORNBLLOWER, MILLER, GARRISON
& POTTER, 24 Broad Street, New
York City, Counsel.

Financial



CHARTERED IN 1830

New York Life Ins. and Trust Co.

52 WALL STREET, NEW YORK

Grants Annuities. Accepts Trusts created by Will or Otherwise. Manages Property as Agent for the owners. Allows interest on deposits payable after ten days' notice. Legal depository for Executors, Trustees and Money in Suit

Accepts only Private Trusts and Declines all Corporation or other Public Trusts

TRUSTEES

Frederic W. Stevens
Stuyvesant Fish
Edmund L. Baylies
Henry A. C. Taylor
Columbus O'D. Iselin
W Emlen Roosevelt

Cleveland H. Dodge
Thomas Denny
Lincoln Cromwell
Paul Tuckerman
Walter Kerr

Howard Townsend
Eugene Delano
Alfred E. Marling
Moses Taylor
Edward M. Townsend
Edward J. Hancy

Henry Parish
Nicholas Riddle
William M. Cruikshank
Stephen P. Nash
Lewis Spencer Morris
Joseph H. Choate, Jr.

WALTER KERR, President

HENRY PARISH, 1st Vice Pres.
ZEGER W. VAN ZELM, 2d Vice Pres.
S. M. B. HOPKINS, 3d Vice Pres.

IRVING L. ROE, Secretary.
J. LOUIS VAN ZELM, Asst. Secy.

JOHN C. VEDDER, Asst. Secy.
ALGERNON J. PURDY, Asst. Secy.
WILLIAM B. AUSTIN, Asst. Secy.

The public appreciates its separate corporate existence at its only office, No. 52 Wall Street, where for over 90 years it has served its clients under its special charter in the capacities specified above.

Swiss Bank Corporation

Established 1872.

Basle, Zurich, Geneva,
St. Gall, Lausanne
La Chaux-De-Fonds

LONDON OFFICE

43, Lothbury, E. C. 2.

WEST END BRANCH

11c. Regent St., Waterloo Pl., S. W. 1

Capital Paid-Up - \$20,000,000

Surplus - - - \$6,200,000

Deposits - - - \$165,000,000

The Corporation with its London Offices and extensive American and Continental connections can undertake every description of banking business between America and Switzerland as well as the whole Continent of Europe on the most favourable terms. American Banks and Bankers are cordially invited to make use of the facilities the Corporation can place at their disposal.

Please write for our *Financial and Commercial Review* 1919.

Discount House of

Salomon Bros. & Hutzler

Members of New York Stock Exchange

NEW YORK OFFICE
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We have prepared a list of

Short Term Securities

maturing from one to five years,
yielding from 6% to 8.40% per
annum, which we feel combine

**Security of Principal
Ready Marketability
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Copies sent on request.

Public Utilities in
growing communi-
ties operated and
financed.

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**Middle West
Utilities Co.**

Suite No. 1500
72 West Adams St.
CHICAGO, ILLINOIS

**NATIONAL BANK OF COMMERCE
IN NEW YORK**



Capital Surplus and Undivided Profits
Over Fifty-five Million Dollars

A New York Transfer Agent and Registrar

New York is the greatest security market of the country. A company which wishes to establish its securities in this great market must provide facilities for their registration and their immediate transfer and delivery. This can be done with efficiency, accuracy and economy, through our **TRANSFER AND REGISTRATION DEPARTMENTS.**

The special facilities and experience of these departments enable us to render a most comprehensive service, which

includes relieving the issuing corporation of much detail in connection with the payment of either cash or stock dividends.

We serve many corporations, large and small, having their headquarters in various parts of the country.

If your company desires to consider the advantage of having a transfer agent and registrar in the country's financial center, in connection with a new or existing issue of securities, it will be a pleasure to discuss your problems with you.

Guaranty Trust Company of New York

140 Broadway

FIFTH AVENUE OFFICE
Fifth Avenue & 43rd Street

MADISON AVENUE OFFICE
Madison Avenue & 60th Street

GRAND STREET OFFICE
268 Grand Street

Capital & Surplus \$50,000,000 Resources over \$800,000,000

The legal requirements before advertising.

MINING STOCK

in Massachusetts, are given in our publication "Blue Sky Laws". It also covers each of the thirty-nine other States of the United States which have adopted

BLUE SKY LAWS

Price \$4.00

Value of 7½% COUPON SECURITIES (also coupon rates from 4 to 8 inclusive, progressing by ¼%). From 6% to 15% yields covering maturities 6 months to 30 years, are given in our

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Price \$6.00

Financial Publishing Co.
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Illinois Trust & Savings Bank

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Capital and Surplus - - \$15,000,000

Pays Interest on Time

Deposits, Current and Reserve

Accounts. Deals in Foreign Ex-

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Has on hand at all times a variety of ex-

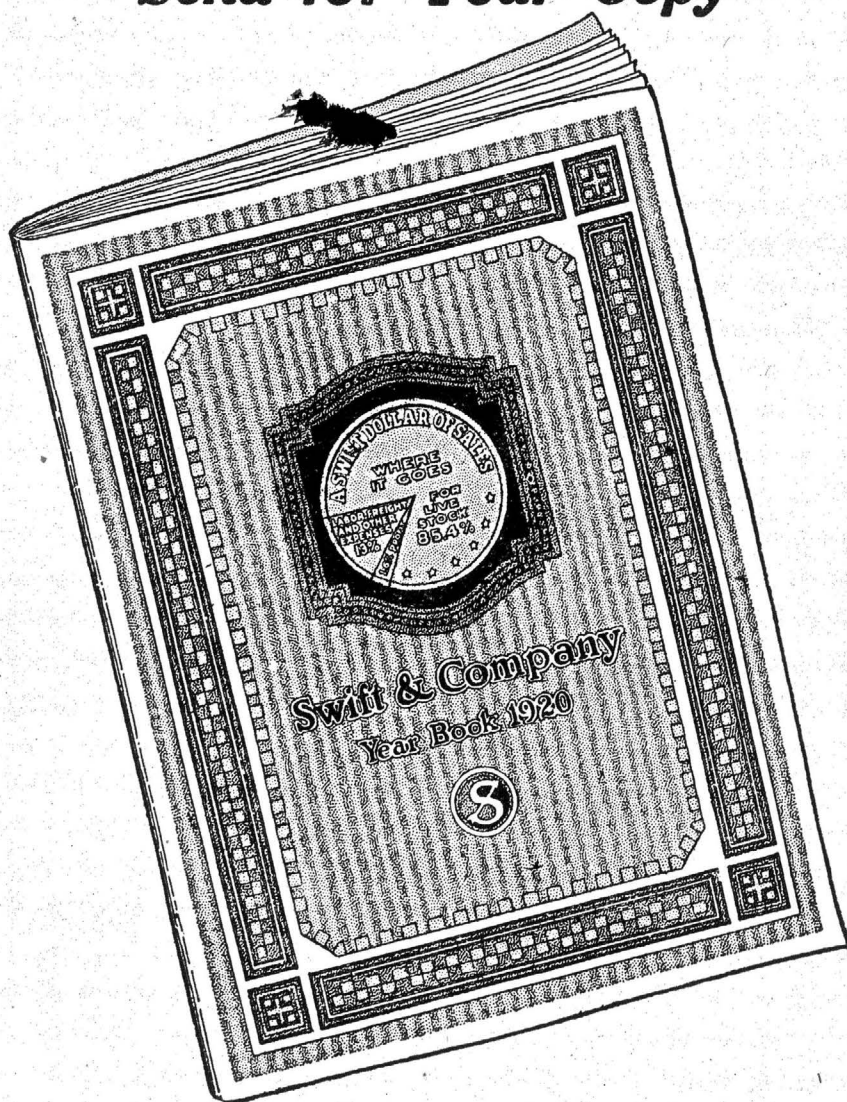
cellent securities. Buys and sells

Government, Municipal and

Corporation Bonds.

The Swift Year Book is Out

Send for Your Copy



Swift & Company was a favorite topic of conversation last year.

Committees investigated it, commissions attacked it, lawmakers threatened it, many condemned it.

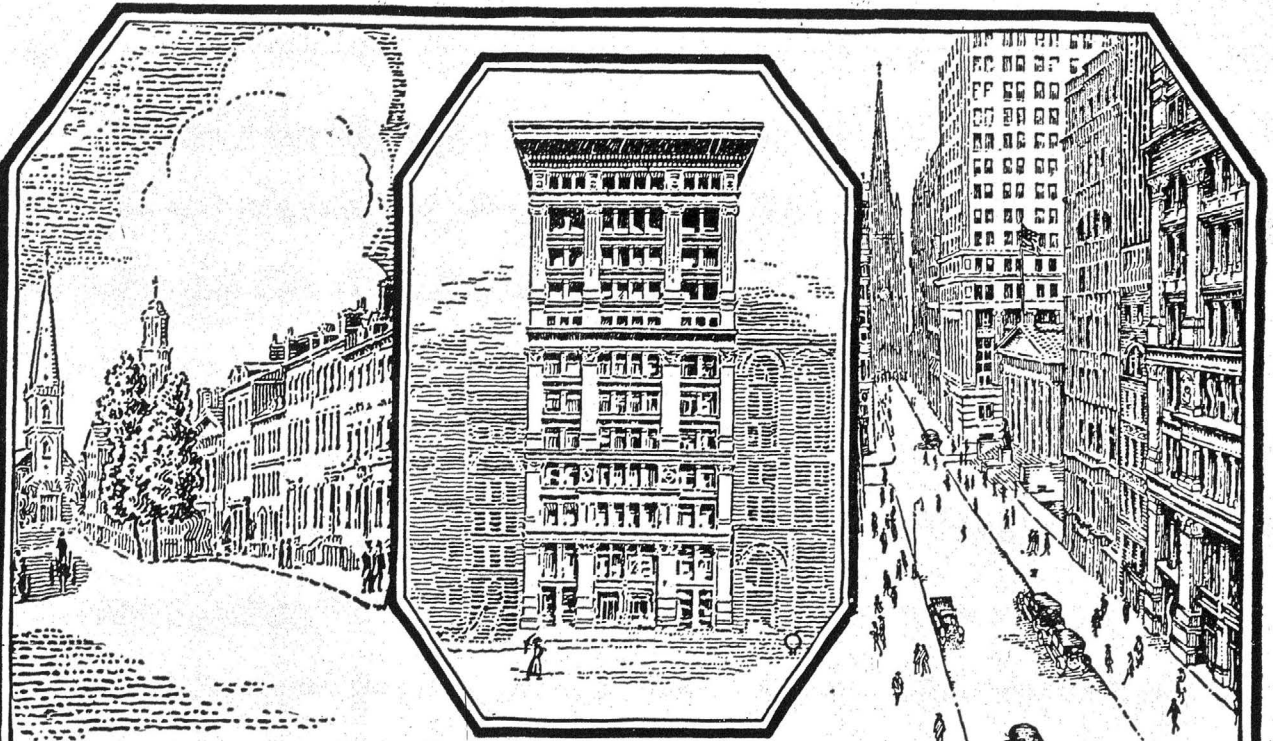
Presently people began to think about it; began to realize that Swift & Company was performing a necessary service in a big, efficient way, began to wonder whether it could be done as well in any other way.

Read what Swift & Company did last year, and what it meant to you, in the Swift & Company Year Book, just issued.

It's a fascinating narrative—simple facts in simple words. There is one ready for you. Send for it.

Address Swift and Company
4241 Packers Avenue, Union Stock Yards, Chicago, Illinois

Swift & Company, U. S. A.



Wall Street
1799

**Bank of the Manhattan
Company**

Wall Street
1920

Effective March 29th—the Consolidation of the Bank of the Manhattan Company and the Merchants' Bank

ONE hundred and twenty-one years of banking progress are symbolized in the merger of these two great Houses—famed throughout the world for their long and honorable career of sound banking in behalf of commerce and industry.

The Bank of the Manhattan Company was established in 1799, with a capital of \$2,000,000; the Merchants' Bank in 1803, with a capital of \$1,250,000.

Today, the capital, surplus and undivided profits of the consolidated Institution is about \$20,000,000, and its total resources more than \$200,000,000.

Though founded under the auspices of men so diverse in opinion as Aaron Burr and Alexander Hamilton, these two Banks from the first found

common ground in the same conservative banking principles—the same ideals of progressive service to the City and the Nation.

So long ago as 1918, the Bank of the Manhattan Company acquired the Bank of the Metropolis—thereby enlarging its facilities by an established office on Union Square. In January, 1920, it acquired also the Bank of Long Island, with its offices in Long Island City, Jamaica, and eleven other industrial centers of Queens County.

By the merger now completed, each constituent Bank finds in the other the necessary complement for a new era of progressive service—ensuring to the clients of the enlarged Bank of the Manhattan Company a still higher usefulness, under the personal direction of the same officers as before the consolidation.

Bank of the Manhattan Company

40 Wall Street

STEPHEN BAKER
President

RAYMOND E. JONES
First Vice-President

BOARD OF DIRECTORS

J. E. ALDRED
STEPHEN BAKER
B. H. BORDEN
MICHAEL FRIEDSAM
WALTER JENNINGS
RAYMOND E. JONES

G. HOWLAND LEAVITT
HENRY K. MCHARG
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CHARLES E. POTTS

SAMUEL SLOAN
WILLIAM SLOANE
JAMES SPEYER
CARL F. STURHAHN
WILLIAM S. TOD
GEORGE ZABRISKIE

Financial

\$2,000,000

Rockwood & Company**8% Cumulative Preferred Stock**

Preferred as to Assets and Dividends

Dividends Payable 2% Quarterly, January 1, April 1, July 1, October 1.

CAPITALIZATION

	Authorized	Outstanding Including this issue
8% Cumulative Preferred Stock (Par \$100)-----	\$4,000,000	\$3,300,000
Common Stock (no par value) shares-----	40,000	40,000

GUARANTY TRUST COMPANY, NEW YORK, Registrar

From a letter, on file with us, written by Mr. Wallace T. Jones, President of Rockwood & Company, we summarize the following strong investment features of this issue:

BUSINESS

Rockwood & Company, established in 1886, is one of the three largest manufacturers and refiners of Chocolate, Cocoa and Cocoa Butter in the United States. The Company's plant, located at Washington, Park and Waverly Avenues, Brooklyn, N. Y., at present contains over 350,000 square feet, or more than 8 acres of floor space, with large additions nearing completion.

The manufacture and sale of Chocolate, Cocoa and Confectionery is one of the large and rapidly growing American industries. In addition to the normal annual expansion, the enactment of Prohibition Laws is greatly increasing the consumption of these products, and there is every reason to believe that the sales and consumption of chocolate and confectionery in 1920 will break all previous records.

SALES AND EARNINGS

Gross sales of the Company have shown a remarkable increase from \$2,769,241.90 for the year 1915, to \$12,797,034.33 for the year 1919 or a gain of 650% in the past five years. This increase is graphically shown in the following comparative statement of sales and profits:

	Gross Sales	Net Earnings
1915-----	\$2,769,241.90	\$237,089.85
1916-----	3,622,248.66	217,789.93
1917-----	5,525,509.15	420,547.85
1918-----	7,906,483.05	506,429.70
1919-----	12,797,034.33	1,508,655.15

For the five years ending December 31, 1919, Net Earnings after very liberal maintenance and depreciation charges but before Federal taxes, averaged \$578,102.49 annually.

For the three years ending December 31, 1919, Net Earnings averaged \$811,877.56 annually, or more than 3.3 times the Preferred dividend requirements including this issue.

For the year 1919, after deducting \$505,764.31 for depreciation and maintenance, Net Earnings were \$1,508,655.15, or nearly 6 times Preferred Dividend requirements.

After full allowance for Preferred dividends, remaining Net for 1919 was equivalent to \$1,244,655.15 for the outstanding 40,000 shares of Common stock, or \$31.12 per share.

ASSETS

The Company after the completion of this financing will have Net Quick Assets alone of \$3,960,-755.56, equivalent to \$120 a share for the outstanding Preferred stock including this issue.

Without giving effect to recent appraisals which show actual values of Real Estate, Buildings and Equipment considerably in excess of the amounts at which these items are carried in the Company's Balance Sheet, Total Net Assets, after deducting all liabilities and Tax Reserves, are \$4,651,038.53.

The Charter of the Company, among other restrictions safeguarding the Preferred stock, provides that 25% of the earnings applicable to the Common stock shall be set aside to maintain at all times surplus assets of \$1,000,000 in excess of all outstanding liabilities and Preferred stock.

Proceedings relative to the authorization of this preferred stock have been approved by Sherman & Sterling, [Esqs., whose] opinion is on file with the Bankers and Herman Goldstein, Esq., Attorney for the Company. Books and accounts of the Company have been audited by Messrs. Ernst & Ernst, New York, and Frederick Eugene Reeve, New York, Certified Public Accountants.

We own and offer ROCKWOOD & COMPANY 8% Cumulative Preferred Stock, subject to prior sale, and reserving the right to allot a smaller amount than applied for, at

\$100 a share, to yield 8%⁷**Hollister, White & Co.**

INCORPORATED

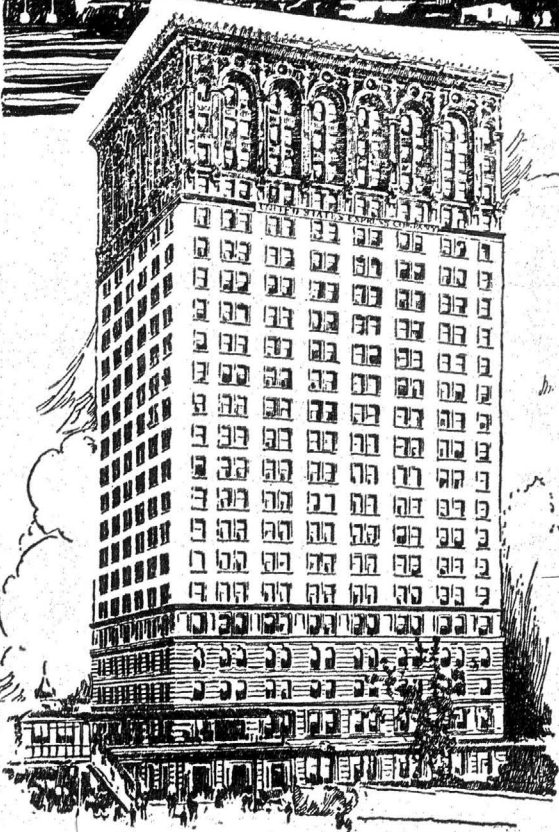
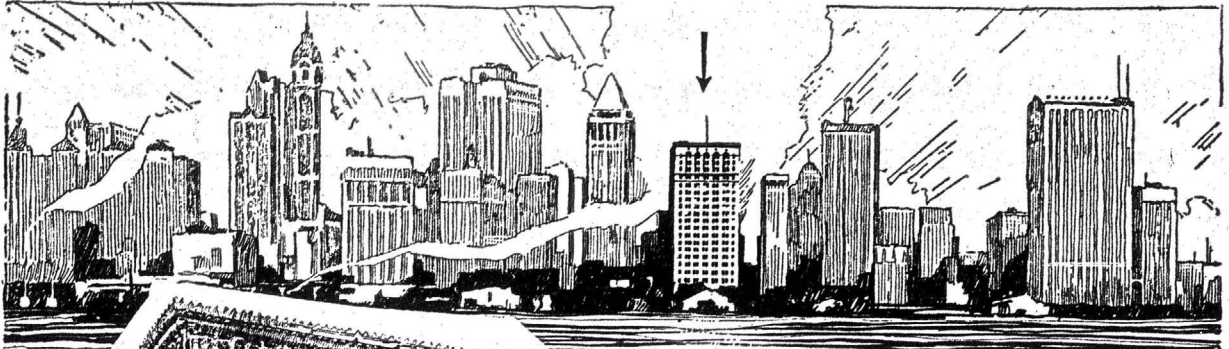
92 Cedar Street, Cor. Trinity Place
NEW YORK50 Congress Street,
BOSTON, 9, MASS.

Telephone Rector 3901

North American Bldg.,
PHILADELPHIA, PA.

All statements contained in this offering, while not guaranteed, have been secured from sources which we regard as accurate and reliable and upon which we have acted in the purchase of this issue.

Financial



The property is located in the established financial district of the City of New York and possesses unrivaled transit facilities. The building affords direct access to the Sixth Avenue and Ninth Avenue Elevated lines, and altogether seven of New York's main transportation arteries—subways, elevated and surface lines—receive or discharge passengers at or close by the building.

\$3,000,000

Two Rector Street Corporation

(United States Express Building—NEW YORK)

First Mortgage 15-year 6% Sinking Fund Gold Loan

Dated April 1, 1920

Due April 1, 1935

Interest payable semi-annually April 1 and October 1. Coupon in form in denominations of \$1,000 and \$500 with privilege of registration of principal.

Interest payable without deduction for Federal Income Tax up to 2%.

Title insured by TITLE GUARANTEE & TRUST COMPANY, New York.

Plot 18,000 Square Feet—23 Story Fireproof Office Building—Rentable Area 265,000 Square Feet—Fully Rented—Fully Insured—Loan for less than 2-3 Appraised Value—Absolute closed First Mortgage—Mortgage contains Strong Sinking Fund Provisions providing for reduction of the loan

In the opinion of counsel, legal investment for trust funds under the laws of the State of New York

The loan is offered if, as and when issued and delivered to us and subject to approval of all legal matters by counsel. Delivery on or about April 1, 1920, in temporary form exchangeable for securities in permanent form when prepared.

Price, 100 and accrued Interest, yielding 6%

Complete circular upon request

The National City Company

National City Bank Building, New York
Uptown Office, Fifth Avenue & 43rd St.

Correspondent Offices in more than fifty Cities

The above statements are based on information derived from official sources, or those which we regard as reliable. We do not guarantee, but believe them to be correct.

Financial

NEW ISSUES

**A 5% FEDERAL INCOME TAX EXEMPT BOND
AT 98 AND INTEREST YIELDING 5.25%**

\$600,000

City of Birmingham, Ala.

5% Gold Bonds

\$500,000 Auditorium Bonds	Dated Dec. 1, 1919	Due Dec. 1, 1929
100,000 Fire Dept. Bonds	Dated April 1, 1920	Due April 1, 1930

Principal and semi-annual interest June 1st and December 1st payable in gold at the Hanover National Bank, New York, N. Y. Coupon bonds with privilege of registration as to principal and interest, either or both.
Denomination \$1,000.

**Exempt from all taxation in the State of Alabama
Eligible to secure Postal Savings Deposits**

FINANCIAL STATEMENT

Assessed Valuation, 1919.....		\$106,574,556
Total Bonded Debt (Incl. this issue).....	\$9,936,500	
Less Water Bonds.....	\$155,000	
" Sinking Fund.....	792,970	947,970
Net Debt.....		8,988,530
Value of property owned by city.....		\$5,336,880

Population 1910 (U. S. Census), 132,685
" 1919 (City ") 231,577

BIRMINGHAM, the Metropolis of Alabama, is one of the most important steel centers in the world and the largest manufacturer and shipper of lumber products in the entire South. Its many other industries are diversified. Excellent transportation facilities are afforded the City by 10 railroads. The population of Birmingham has increased 75% during the last 9 years.

Legal Opinion of John C. Thomson, Esq.

Having sold a large part of the above bonds we offer the unsold balance subject to prior sale.

Definitive bonds will be ready about April 12th

Send for circular C-90

R. M. GRANT & CO.

31 Nassau Street New York

Boston

St. Louis

Portland, Me.

Chicago

The data and statements in this advertisement were obtained from official reports or are our opinion, based upon information which we regard as reliable, and while they are not guaranteed, we believe them to be correct.

April Investment Offerings

Underlying Railroad Bonds

		Due.	Yield.
Central Railroad of New Jersey General Mtge. Registered	5s N-M-C	1987	5.05
Pennsylvania RR. Co. Consolidated Mortgage	4s N-M-C	1943	5.20
Chicago & North Western Ry. Co. General Mortgage	4s N-M-C	1987	5.35
Northern Pacific Ry. Co. Prior Lien	4s N-M-C	1997	5.35
Northern Ry. of California (So. Pac. System) 1st	5s N-M-C	1938	5.40
Union Pacific RR. Co. 1st Lien & Refunding	4s N-M-C	2008	5.55
Western Penn. RR. Co. (assumed by Pa. RR. Co.) 1st	4s N-M-C	1928	5.55
Atlantic Coast Line RR. Co. 1st Consolidated	4s N-C	1952	5.65
Southern Pacific RR. Co. 1st Refunding	4s N-M-C	1955	5.70
Pacific RR. Co. of Missouri (Mo. Pac.) 1st Extended	4s	1938	5.85
Minneapolis St. Paul & Sault Ste. Marie 1st Consol	4s N-M-C	1938	5.90
Ches. & Ohio RR. Co., Richm. & Allegheny Div. 2nd	4s	1989	5.90
Western N. Y. & Pennsylvania RR. Co. (Pa. RR. Co.) 1st	5s	1937	5.90
Wabash Railway Co. First	5s	1939	5.95
Central Pacific Ry. Co. First Refunding	4s	1949	6.00
Pacific RR. Co. of Missouri (Mo. Pac.) 2nd Extended	5s	1938	6.00
South & North Alabama RR. Co. (L. & N.) Gen. Cons	5s	1963	6.00
Southern Railway Co.—Memphis Division First	5s	1996	6.05
Wisconsin Central Ry. Co. 1st General	4s	1949	6.35
Colorado & Southern Ry. Co. 1st	4s	1929	6.40

N—Legal investment for Savings Banks & Trust Funds in New York
 M— " " " " " " " " " " Massachusetts
 C— " " " " " " " " " " Connecticut

We own and offer, subject to prior sale and change in price, these high-grade underlying railroad bonds. This list illustrates the unusual values afforded by the existing low level of bond prices.

Orders may be telegraphed at our expense.

Redmond & Co.

Members New York and Pittsburgh Stock Exchanges.

33 Pine Street, New York

Union Arcade Bldg., Pittsburgh

Private Wires to Philadelphia, Pittsburgh, Providence, Hartford and Boston.

THE FINANCIAL SITUATION.

Directly moved by the Supreme Court decision in the stock dividend case, Senator Nelson of Minnesota has presented a proposition to change the 16th Constitutional amendment, now seven years old. He would insert a clause (designated by italics below) making it read thus: "The Congress shall have power to levy and collect taxes on incomes, from whatever sources derived, *including stock dividends from whatever source obtained or in whatever manner issued*, without apportionment among the several States and without regard to any census or enumeration." As it stands, the amendment seems to laymen as unmistakable in meaning and as broadly inclusive as words can state. "From whatever source derived," it says; therefore if any particular thing is shown to be "income" it comes within the scope.

The minority of four in the Court held that so-called stock dividends are as much income as dividends in cash; the majority of five held that the recipient receives nothing answering to a correct definition of income. No question is raised as to the power of Congress to levy taxes (on a man's annual expenditures for food and clothing, if it chooses to do so) but only whether the nature of a thing can be changed by even a constitutional declaration. Can that be made income thus which is not income and does not even "come in"? The matter in dispute is "a capital increase, and not income," said the Court. It may be conceivable that, in the necessities of revenue, men might be subjected to a per capita tax on their children, but would the children become income by just calling them so? If stock dividends are really income, specifying them as such is not necessary; and if this proposed inclusion were enacted is it certain the Supreme Court might not feel bound, by consistency and the admitted need for taking words to be what they mean, to reaffirm its position?

The lurking fear that possibly this might follow has perhaps given a fresh start to an old disposition to limit, or to entirely end, what is miscalled the "nullifying" powers of the courts. This power has been denounced as usurpation, and Mr. Gompers classes it with the power to issue injunctions, being stirred to the depths of his nature by both. It is also likened to the veto, and some aver that it practically makes the courts a third house in legislating. All such criticism is very loose. As the "Chronicle" has already pointed out, every law must be interpreted before it can be enforced, and unless the officers charged with enforcing are also to do the interpreting, that must be done by the courts, the lower courts being in every action subject to review by the higher and highest, inasmuch as there must be a finality somewhere. All judges are fallible men; those on the highest bench are sometimes wrong, and every citizen has his reserved right to say when they are wrong; but if he takes the Gompers position that he will neither respect nor submit to decisions he does not approve he looks towards anarchy, which is the sole alternative to submitting to laws and decisions as they are, until they can be regularly changed.

But the courts sometimes find laws unconstitutional? So they do, rarely and reluctantly, not in one single instance thus far having shown eagerness or even desire to do so. This is not to "nullify,"

to say that certain law shall not be obeyed,

nor is it to "veto," which is to halt a law because of its injustice or inexpediency; it is simply to find that a certain measure never was law, because in some material matter in conflict with the prior and fundamental law. For instance, State constitutions prescribe certain details of the "manner" of passing bills. Suppose some bill is professedly passed, and is officially approved, which is in conflict with some of those provisions—is it a usurpation in a court to discover this defect and say that because of it the supposed "law" never became law? Or let us imagine that Congress puts a special tax on bachelors (as has been suggested in some States, Massachusetts, for instance) and that red-haired bachelors or those over six feet tall shall pay a higher rate than other bachelors, we might possibly imagine such a tax to be upheld on the ground that it is uniform in a particular "class;" but suppose bachelors were hit harder in Minnesota than in North Carolina, might it not be held that even the all-inclusive income-tax amendment does not rub out the original provision that "all duties, imposts, and excises shall be uniform throughout the United States?"

But there is much lofty talk about the supremacy of the people, and not a word can be said in denial or abridgment of the inherent power of the people to be just as rash and just as foolish as they let their impulses make them, and then to take chastening by their own mistakes. The constitution is not a proper object of idolatry, nor is it immune to criticism, to alteration, or even to abrogation. It was made; it can be remade, or unmade; perhaps the whole of it could be wiped out by another amendment declaring that result in a single sentence. The people are sovereign; spend no time in trying to dispute or qualify this. It is equally true (and politically axiomatic) that the legislative power is the supreme one, inasmuch as that is the sovereign's will and all constitutions are pieces of legislation. That class of legislation should be reached in an especially deliberate manner; but it is often not so reached and it might be reached by an acclamation vote in the public squares, if the sovereign people grew sufficiently mad. The supremacy of the legislative power is a solid political fact, and one which seems to need emphasizing just now.

It is not necessary to jump out of the window in order to demonstrate free agency. Yet some are saying that if any court is to be permitted to find a statute unconstitutional the finding should be unanimous; why not say that legislation itself must be unanimous? Some would make each legislative body final judge of its own actions; or decree constitutionally that a statute adjudged unconstitutional may be re-passed without change and shall then stand unquestioned, or (in a little milder rush towards absurdity) that it may be re-passed by a two-thirds vote. This would apply to the subject the misfitting analogy of the veto. A court may reverse the courts below, that being necessarily within its powers; but when judges pronounce a statute invalid they express no opinion of their own as to its quality; always giving it the benefit of every doubt, they find, as a fact, that the sovereign people have tried, through their legislative agents, to do something not in accord with a previous and governing piece of legislation which still stands.

Dissatisfaction over the decision has also given a fresh start to attacks upon the courts. The constitution vests the judicial powers of the United

States in one Supreme Court and in such inferior courts as Congress may establish, the judges in them all to "hold their offices during good behavior." A bill has appeared in the House proposing to authorize appointment of temporary justices from the Circuit Court of Appeals to act in cases on which some members of the highest tribunal are disqualified by some previous connection with the subject. If the conservative rule of appointing to that tribunal only men from the bench and not directly from the bar were followed this temporary disqualification to act would be very rare if not entirely obviated. If the number participating were 13 or even 15 the decision might sometimes be by a close division as now; but the worst about this proposition is that it would open the way to an entire change in character in the tribunal on whose action we are compelled to allow controversies to rest for the time being.

Other propositions are still worse. Senator La Follette offers an amendment, credibly said to be approved by labor organizations, for electing all federal judges by the people, and for ten-year terms. About twelve years ago, a proposition which drew little attention was put out as a feeler, to persuade the older members of the Court into retirement by offering them a pension. As long ago as seven years, a bill appeared in the Senate for increasing the membership of the Court, the intent being clearly the same as in the other proposition. About the same time, a report by a Senate committee then headed by Mr. Cummins of Iowa discoursed disapprovingly of what it called "uncontrolled and unguided judicial discretion." The doctrine of recall of both decisions and judges was also preached then, and is not silent now. Has any court decision ever escaped displeasing somebody? Criticism within rational bounds is permissible, yet it ought to be clear that to give a judge any personal inducement to keep himself "popular" tends towards destroying all his value. Judicial discretion "uncontrolled and unguided" is dangerous, is it? If influenced otherwise than by the terms of a valid statute and the whole trend of long established law, together with the responsibility of the position and the oath, then the discretion betrays the trust and destroys the service. The value of this service stands on personal independence, and that is best furthered by tenure during good behavior. There will sometimes be unfortunate selections, but it is better to endure those than to risk radical measure.

If the stock dividend situation is displeasing and offers some embarrassments, take up the problem of meeting those in the regular manner. If the laws are thought to need "modernizing", proceed to modernize them, but do not attempt applying that process to the courts, for those neither make nor change the laws. If the laws do not bring desired results, change them until the experiment has gone to the full; make the superstructure over, but do not attack the foundations.

That such of the German cotton spinning companies as were able to continue even limited operation of their plants in 1919 made very satisfactory profits is indicated by reports lately received. The Cotton Spinning and Weaving Co., Ettlinger, state that only 11,945 spindles out of a total of 53,344 were run and that the average number of looms operated was only 373 out of 2,047, but the net profit

for 1919 was 1,437,000 marks against 492,000 marks in the previous year, and 14% was disbursed in dividends against 7%. The Erlangen Cotton Spinning Co. report that, owing to the shortage of coal and raw cotton, only a small part of the machinery was operated, but nevertheless profits reached 975,000 marks against 905,000 marks and the dividend was continued as in 1918—15%. The Power Cotton Spinning and Manufacturing Co., Kempton, with net profits of 910,000 marks in 1919 against 512,000 marks in 1918, returned to stockholders 21½% against 12½%, and the Leipzig Cotton Spinning Co. reporting profits of 1,015,000 marks against 735,000 marks, paid 16%, as in 1918. This latter company refers to the great difficulty experienced in securing its required supply of Egyptian cotton and expresses doubt as to its ability to maintain anything like present production unless there is a great improvement in the exchange value of the mark. Aside from the above the dividend record for a number of other corporations is at hand and in all cases gains over 1918 are shown, indicating that notwithstanding the great difficulties with which it had to contend, the cotton manufacturing industry in Germany was profitable in 1919.

The effort to get Dr. Hermann Mueller, Foreign Minister, to form a new German Cabinet was at first unsuccessful. A wireless dispatch from Berlin a week ago this morning stated that "he asked to be excused, fearing his appointment as Chancellor would not suit either the Centrists or the Democrats." It was reported that "President Ebert then conferred with the trades union leader, Legien, who may now form a Cabinet, with or without Centrists and Democrats, or either." The dispatch added that "he also hopes to induce Independent Socialists to become members of the Cabinet." The assertion was made that "reconstruction of the old Cabinet became impossible on account of the Socialists' fierce objection to Director-General Cuno of the Hamburg-American Line, as Minister of Finance, and the retention of Dr. Schiffer, because of his alleged willingness to negotiate with Dr. von Kapp's Government." The Chancellery was said to have let it be known "that if all efforts fail President Ebert will ask Scheidemann to form a new Cabinet." It became known also that "Franz Krueger, until recently Chief Clerk in President Ebert's office, was asked by Herr Lennert, President of the Prussian National Convention, to form a new Prussian Cabinet." He is said to be only 33 years of age, but was declared to be "a very able man." He resigned, it was stated, because President Ebert "refused to drop Gustav Noske, even after Krueger represented that the Socialist Party unanimously desired a new man as War Minister." Another difficulty in the re-shaping of the Cabinet appeared to lie in the fact that the Independent Socialists and Majority Socialists on the one side, and the Centrists and Democrats on the other, were pitted against each other. It was claimed that the Independent Socialists wanted an out-and-out labor Cabinet, but it was stated that "the Centrists and Democrats persistently refused to entertain any such proposal, because neither had labor men with whom to fill all the important positions, nor would such a Government, it was argued, be able to gain the confidence of America and the Entente." It was stated, however, that the Centrists and Democrats "declared their readiness to make room in the Cabinet for a few

Independent Socialists," but it was added that "this proposal was refused."

Although it was stated in an Associated Press dispatch from Paris Saturday evening that, according to advices received at the French Foreign Office, Dr. Hermann Mueller had declined to undertake to form a new Cabinet, definite announcement was made in a cablegram from Berlin the next morning that actually he had formed one, and that, moreover, he held the portfolio of Foreign Secretary as well as that of Premier. Gustav Bauer was set down as Minister of Finance and Dr. Bell as Minister of Transport. It was stated that Herr Gessler, who succeeds Gustav Noske as Minister of Defense, is the Chief Burgomaster of Nuremberg. The further information was imparted that "up to this time he has not participated in politics." The Democrats, Centrists and Laborites were represented in the new Cabinet, and the statement was made in the dispatch that "the Labor Federation has expressed its approval of the Cabinet."

In another cablegram from Berlin the same day it was declared, nevertheless, that "the new Cabinet met with a lukewarm reception, even from the Coalition forces." The elimination at the last moment of Capt. Fisher Cuno as Finance Minister appeared to be regretted "in quarters which looked for great benefits to the country from his experience and business ability, in the resumption of commercial relations with foreign countries." It was said that "the prevailing impression is that the Federation of Labor is the controlling factor in the present crisis, and that Herr Legien, President of that organization, is dangling his power over the heads of the new Ministry." The Berlin correspondent of the New York "Tribune" cabled on Monday that "the new Government formed by Hermann Mueller is expected to be short-lived, and even its supporters concede that there must be a reorganization following the general elections for the National Assembly, which probably will take place in May or June."

Announcement was made in Berlin Monday afternoon of the personnel of the new Prussian Cabinet to which reference has already been made. Herr Braun was named as Premier and Minister of Agriculture. The dispatch said that the new Premier had been Minister of Agriculture in the preceding Cabinet. Four of the new ministers were set down as Social Democrats, two as Democrats and two as members of the Centrist Party.

A Berlin correspondent of the New York "Times" declared in a cablegram last Saturday that "for a week the old Government has been back in its uneasy saddle, but it has not mustered up sufficient courage to take a single active step against the rebels." He further asserted that "the only thing the Government has done has been to confirm a sentence of a month's imprisonment on Lieut. Marich for the part he played in the execution of 29 sailors more than a year ago." In continuing to picture the weakness of the Ebert Government, as he saw it, the correspondent declared that "the Kappist officers still do very much what they like everywhere, even in Wilhelmstrasse," and added that "members of the Monarchist Officers' Corps are very much their own Government." He alleged further that these officers were arrogant, domineering and even cruel in their treatment of the Independent Socialists," and that workers are being arrested on

the flimsiest evidence that they are Bolsheviks." The correspondent reported finally that "Vorwaerts" and "Die Freiheit" are "highly indignant at the weak way in which the Government, during the past week, has dealt with the situation, and they expressed deep concern as to the future."

One of the much discussed questions growing out of the greatly disturbed political and industrial conditions in Germany has been whether Allied troops should be sent forward to quiet the disorder, particularly in the Ruhr district. In a Paris dispatch to the New York "Times" a week ago this morning the correspondent declared that "for the present neither German nor Allied troops will occupy the Ruhr Valley." He added that "the Allied Governments have decided that the situation does not now demand the sending of large Reichswehr forces against the armed workers there, and they will, therefore, refuse to give their consent to President Ebert's request, made eleven days ago for permission to take that step." "If the situation changes," he said, "the Allies will again take the matter under consideration." On the other hand, a special Paris correspondent of the "Sun and New York Herald" cabled that another representative of that paper had telegraphed from Munster that "the general Ruhr situation is fraught with the greatest danger, despite earlier reports of the National Socialists and the reasonableness on the part of the opposing sides." The next day, however, the report came from the French capital that Wilhelm Mayer, the German Charge in Paris, called on Premier Millerand last night [Saturday] and repeated the request of the Ebert Government that the Allies give it power to send troops into the Ruhr Valley to oust the workers' forces from control." It was added that "the French Premier gave him a curt refusal."

That such action might not be necessary appeared to be indicated in a cablegram from "Red Army Headquarters" Monday morning, in which the assertion was made that "the armed uprising in Westphalia has collapsed, with the practically unconditional request of its leaders for an armistice with the Government." The correspondent who had just returned from the front said that, nevertheless, the situation was still serious and that there were thousands of armed men in the district who were out of control of the leaders. According to a cablegram from Berlin Monday afternoon "the news from the Ruhr Industrial district, the Rhine country in general, and from Westphalia, points to the conclusion that order will be restored gradually in those regions, where rebellious forces of workingmen have been operating." In still another cablegram from the German capital the same afternoon the assertion was made that "the Government to-day was reported to have sent an ultimatum to the Ruhr Communists' forces demanding their immediate capitulation, with guarantees that hostilities would not be renewed."

The situation in the Ruhr district and the best way to deal with it continued to be live topics in Allied circles. In spite of the definite announcement from Paris that the Allies had decided not to send troops there, for the present at least, an Associated Press dispatch from Essen on Tuesday morning stated that "three workingmen's delegates are leaving Essen for Cologne to ask the Allied representatives to intervene in the Ruhr trouble and send troops into

the district." The Ebert Government, on the other hand, issued an ultimatum of which the principal terms were: Unconditional recognition of constitutional State authorities; restoration of official, civil and police services, and immediate release of prisoners." In a cablegram from Essen yesterday morning it was reported that "the Central Committee and 200 delegates of all the local committees voted Thursday afternoon unanimous acceptance of the Bielefeld agreement of March 24."

France has stood foremost all along among the Allied Powers in her determination to have the terms of the treaty of Versailles carried out, particularly as to the payment of the indemnities levied upon Germany. A special Paris correspondent of the "Sun and New York Herald" said in a cablegram last Saturday that "the carrying out of the terms of the Treaty of Versailles is the pivot upon which the politics of Europe is turning." He went on to explain that "this is why the debate begun yesterday [last week Friday] and which is still going on in the French Chamber of Deputies, and the speech by Lloyd George in the House of Commons, appear as cardinal developments." The correspondent added that "a powerful element here virtually is accusing Great Britain of being the prime instigator of the movement to release Germany from some of her engagements at the peril of the Entente." The British Premier has made a declaration in the House of Commons which was accepted here as reaffirming the principle that "France is entitled to the reparation accorded to her and as appealing for fairness to France." In a cablegram to the New York "Times" on Sunday the assertion was made that "the attack upon the Millerand Government staged in the form of a Chamber debate upon the foreign policies of France, has failed completely, ending to-night [Saturday] with the passage of a vote of confidence of 518 to 70." The correspondent quoted Pertinax, the well known French political editor, as saying that "the present policy of France will be to maintain an army ready to advance upon Germany if France finds it necessary to act alone to obtain fulfillment of the Treaty." Continuing, Pertinax said that "until now she has had patience and has temporized to allow collective action of the Allies to bring Germany to carrying out the clauses she signed, without having recourse to other pacific means." He also said that "as soon as a fairly stable Cabinet has been formed in Germany, France will resume examination of means calculated to insure her adversary's docility."

The attitude of the United States toward European problems and policies naturally is giving Allied statesmen and their respective newspaper organs no little concern. "L'Homme Libre," spoken of as "M. Clemenceau's paper," said a few days ago that "if America negotiates a separate peace with Germany the terms should be submitted to the Allies for approval or veto." The newspaper added that "President Wilson continues to exercise a veto power over Allied plans. It is quite reasonable that he should have the right to agree or disagree with the Allied plans affecting American interests or ideals, and it is also quite reasonable that the Allies should maintain a like interest in any negotiations which might take place between America and Germany." In a special Paris cablegram to the "Sun and New

York Herald" on Tuesday morning, American Ambassador Wallace was said to have "acquainted Premier Millerand in the Council of Ambassadors with the fact that the United States definitely had ranged itself with Great Britain and Italy in favor of permitting the German Government to send troops into the Ruhr district to combat the Reds." Premier Millerand, in the course of a speech in the Chamber of Deputies, was declared to have said that "the American note does not change the situation." The same view was said to have been taken "in other high French circles." The very same day a dispatch from Berlin stated that "the German Government has abandoned the idea of sending strong reinforcements to the Ruhr Valley, in view of the conditions imposed by the French Government."

The advices regarding the Ruhr situation continued extremely conflicting all week. Notwithstanding what has been outlined already, Paris reported Tuesday evening that "Dr. Wilhelm Mayer, the German Charge d'Affaires, notified Premier Millerand today [Tuesday] that his Government pledges itself not to send additional troops into the neutral zone, as provided in the Peace Treaty, without authorization by the Allies." According to a cablegram from Paris Wednesday morning "France is negotiating alone with Germany on the Ruhr Valley question." In a Berlin dispatch the same day it was reported that "the National Assembly announces that France has abandoned her demand to occupy the neutral zone and has consented to grant Germany from two to three weeks to employ a strong force in the Ruhr disturbed area." The very next day it was claimed in a Paris dispatch that the request to send troops into that section had been denied by the French Government. Premier Millerand in a letter to Dr. Mayer said that "France regards German occupation of the Ruhr district as unnecessary." Word came from London Thursday morning that advices had been received there from Cologne in which it was declared that "the Ruhr Valley is isolated from the rest of the world, there being no trains, telegraph communication or telephones." It was added "that several factories are still in operation, although all are picketed by Red guards." Berlin reported that fighting was in progress Tuesday evening between the Reds and Government troops southeast of Wesel.

Try as hard as she may, France cannot for very long get away from the question of her finances and how best to strengthen them. On Monday Frederic Francois-Marsal, Minister of Finance, outlined the status of the country's finances at present, and also what would be needed in the way of revenues during the present calendar year. Briefly, he said that "the daily expenditure of France was 41,000,000 francs in 1914; 68,000,000 francs in 1915; 82,000,000 francs in 1916; 104,000,000 francs in 1917; 127,000,000 francs in 1918, and 139,000,000 francs in 1919." Evidently the Minister believes firmly that the best way of increasing the revenues of France is through still heavier taxation. Referring to the recent Victory Loan, he was reported to have said that "this is the first loan of the year, it certainly will not be the last." There has been no definite official statement as to the amount of the subscriptions to the loan, but the Finance Minister stated informally that it "had produced more than 15,000,000,000 francs," but he said that "this represented about an equal conversion of former bonds and cash." He

asked for the appropriation at this time of one-fourth of this year's budget, or about 8,000,000,000 francs. The Paris advices Thursday morning stated that it was granted after considerable discussion. In presenting the whole matter the Finance Minister declared that the total expenses for 1920 would be 50,052,000,000 francs, of which 22,000,000,000 "are receivable from Germany." The Minister admitted that this year's deficit would be 8,000,000,000 francs. Continuing still further to outline the financial position of his country, he said that "foreign treasuries are closed to us and we cannot consider the possibility of raising an important loan abroad." He added that "our expenses must be compressed to the utmost possible. The situation certainly is serious, but France has seen worse times and has made sacrifices infinitely more cruel than those that are now necessary."

The plan which the Minister presented to the Chamber of Deputies contained the following important features: "1. No further external loans; 2. The issuance of another huge internal loan this year; 3. Drastic curtailment of non-essential imports; 4. Speeding up of national production and exports; 5. Readjustment of taxation and probably a heavy levy on fortunes."

Premier Nitti of Italy made a strong statement to the Chamber of Deputies Tuesday evening on the general policy of the Government. Following the discussion the Cabinet was given a vote of confidence, the ballots standing 250 to 195.

The Text of President Wilson's reply to the Allies on the Turkish question, particularly the expulsion of that nation from Europe, was made public in Washington Tuesday evening. As had been forecast some little time before, the President did advocate expulsion and denied that the act would work peril for the Allies. A special Paris correspondent of the New York "Times" cabled Wednesday that "the French Government regards it as impractical to agree with President Wilson's ideas so long as America takes no immediate part in the execution of those ideas." The French Government was reported on Wednesday to have sent a note to the Turkish Government to the effect that "it will be held responsible for any untoward incidents in Hadgin in Asia Minor." Advices direct from Constantinople Thursday morning indicated that conditions in the country were disturbed and that there was more or less of a disposition on the part of the people to rebel against the administration of affairs by the Allied military forces. It was reported in a dispatch from Paris last evening that the Turkish delegates to the Peace Conference would be "invited to present themselves toward the end of April to receive the peace terms." The Supreme Council is expected to hold sessions at San Remo between April 19 and 22.

And now things appear to be pretty badly mixed up politically in Denmark. It was reported Tuesday morning from Copenhagen that "the progressive parties of Denmark will reply to the King's dissolution of the Cabinet by proclaiming a Republic." It was said that "the King demanded the resignation of the Cabinet headed by C. T. Zahle, because of the differences which had arisen concerning the plebiscite in the Flensberg region, and called upon

the Liberal leader, M. Neergaard, to form a Cabinet." A local newspaper in Copenhagen characterized the event as "a unique coup de etat in Danish constitutional history." A report came from that centre on Tuesday afternoon that "King Christian announced to-day his refusal to comply with the demands of the Social Democrats for the reinstatement of the Zahle Ministry." Announcement was also made that "M. Liebe, an advocate in the High Court, has formed a new Cabinet." The statement was made that "he is a well known Conservative and not a member of Parliament." It was reported, furthermore, that "a general strike was threatened by the Socialists for to-night [Tuesday] unless the Zahle Ministry is reinstated." According to a dispatch from Copenhagen Wednesday evening the trades union congress had declared such a strike, because of the Cabinet situation, which was scheduled to go into effect next Tuesday, April 6th.

There was keen interest in advance in British political circles in the debate on the Irish Home Rule Bill, which was scheduled to begin in the British House of Commons on Monday. Announcement was made that "the discussion will end with a division on the second reading of the bill, after which an adjournment of the House will be taken until April 12 or 13." The opinion was expressed that "the measure will be passed, possibly by a margin of 200, although the opposition to the bill will be pressed to the utmost." The developments regarding the bill at Monday's session of the House were more or less formal. The second reading of the measure was moved by James Ian MacPherson, Chief Secretary for Ireland. It was noted that "two motions for the rejection of the bill have been prepared, one by the Labor Party, and the other by ex-Premier Asquith." Special interest centred in the speeches scheduled to be made the next day, one by Mr. Asquith against the bill, and the other in the shape of an answer by Premier Lloyd George. The latter announced at Monday's session the appointment of Sir Neville Macready, Chief of the Metropolitan Police of London, as military commander in Ireland. According to a cablegram from London last evening, official announcement was made during the day of the resignation of Mr. MacPherson, on Thursday, as Chief Secretary for Ireland, and of the appointment of Sir Hamar Greenwood, formerly Under Secretary for Home Affairs, as his successor. No explanation of the resignation was given in the cablegram.

In his address on the Home Rule Bill Mr. Asquith characterized the document as "a cumbrous duplication and multiplication of institutions and offices," and alleged that "from the viewpoint of practicability there is nothing to be said for it." Premier Lloyd George did not reply to Mr. Asquith on Tuesday as had been planned originally, but decided to postpone his speech until next day. Andrew Bonar Law, the Government leader, followed the former Premier. He declared that "if the Liberal leader proposed to amend the existing law, as he had indicated, his proposal would be condemned as unanimously by the representatives of South Ireland as is the present bill." In another cablegram from the British capital Mr. Andrew Bonar Law's speech was spoken of as the "most brilliant speech in many sessions of the House," and the correspondent added that Mr. Asquith's attack on the Home Rule bill

had failed. This assertion was found to be correct, for on Wednesday the bill passed the second reading by a vote of 348 to 94. Sir Edward Carson was the principal speaker in opposition to the measure. In the course of his speech he stated that he had been warned by Scotland Yard that "six Clan-Na-Gael members had landed from America with the determination of assassinating him."

David Lloyd George, the British Premier, and Herbert H. Asquith, former Premier, and who recently was elected to Parliament from the Paisley district, have continued their debates and personal thrusts at each other with respect to the Labor Party and its program in Great Britain. The present Prime Minister, in a recent address before the National Labor Club of London, asserted that "the program of the Labor Party is to put to an end the capitalistic system and to create a co-operative commonwealth." Saying that he had read recent statements by John Robert Clynes and Arthur Henderson, Laborites, Lloyd George added that "not one of them denies that the doctrine of the Labor Party is a doctrine of Communism." Other striking assertions in the speech were that "these are tropical days, when seed put in the ground spreads, sprouts and brings forth fruit with startling rapidity," and that "you must not put doctrines of that kind in the forefront of the program of a powerful party and then say they mean nothing." Defining the Labor program Mr. Lloyd George said: "The Labor program is not a movement started among the working classes. It comes from a group of men who have received a lopsided education, who have had no experience with affairs, or of work in factory, shop or office, and who call themselves intellectuals. A vast majority of the working classes have repudiated that program and the common sense of the working classes will save them right to the end." In reply to the charge of Mr. Asquith that he was a "demagogue," Lloyd George said that "the term has been applied to some of the greatest men in history. It is an epithet which has always been hurled by the dull and pompous against any man who has a greater power of appealing to the masses than they have."

The British Treasury returns for the last eleven days of the fiscal year ending March 31 contained several items of exceptional interest and showed an increase in revenue and income over expenses and outgo for this period of £5,661,000, thus bringing the Exchequer balances on hand up to £9,370,000 in comparison with £3,709,000, the total for the last weekly return. Expenditures for the eleven days equaled £166,810,000, while the total outflow including repayments of Treasury bills, advances, and other items, was £389,801,000. The total of receipts from all sources was £395,462,000, of which revenues contributed £108,174,000, savings certificates £1,260,000 and other debt £1,992,000. Advances brought in £177,437,000, while from sundries £3,166,000, was received. Sales of Treasury bills amounted to £103,433,000, while repayments were only £45,175,000. As a result there was a heavy increase in the volume of Treasury bills outstanding to £1,107,318,000, against £1,048,772,000, the previous total. Temporary advances registered a further expansion to £204,887,000, in comparison with £178,430,000 reported in the statement for March 20, while the floating debt is now £1,312,205,000.

Revenues for the fiscal year total £1,330,561,381. This is an increase of £450,550,000, and is £138,500,000 above the estimate. The year's expenses amount to £1,665,773,028, or a decline of £913,528,000, which compares with the Chancellor's estimate in October last of a deficit of £473,000,000, but is £76,000,000 in excess of the deficit estimate of April a year ago. Through the sales of war property, etc., £264,779,000 was provided, which should more properly come under the head of capital rather than income. However, the floating debt was brought down £99,000,000 during the year, as contrasted with an increase of £246,250,000 in the preceding year.

Official discount rates at leading European centres continue to be quoted at 5% in Paris, Berlin, Vienna and Switzerland; 5½% in Norway, 6% in London, Copenhagen and Petrograd, and 4½% in Holland. According to a cablegram received here, under date of March 19, the Bank of Sweden has increased its minimum rate of discount from 6% to 7%. In London the private bank rate has not been changed from 5½%@5 11-16% for sixty and ninety day bills. Call money in London is still quoted at 3½%. As far as can be learned, no reports have been received of open market rates at other centres.

The Bank of France reports a further small gain in its gold item this week, the increase being 858,098 francs. The Bank's gold holdings now total 5,584,884,175 francs, comparing with 5,544,372,195 francs last year and with 5,375,025,325 francs the year before; of these amounts, 1,978,278,416 francs were held abroad in 1920, 1,978,308,484 francs in 1919, and 2,037,108,484 francs in 1918. During the week bills discounted gained 480,646,163 francs, advances rose 188,075,610 francs and treasury deposits were augmented 3,661,174 francs. Silver, on the other hand, decreased 1,749,180 francs, while general deposits fell off 176,001,708 francs. Note circulation continued the favorable movement begun last week, a contraction of 234,610,890 francs being registered. The total outstanding now amounts to 37,334,354,691 francs, contrasting with 33,736,477,380 francs in 1919 and with 25,847,883,660 francs in 1918. Just prior to the outbreak of war in 1914, the amount outstanding was only 6,683,184,785 francs. Comparisons of the various items in this week's return with the statement of last week and corresponding dates in 1919 and 1918 are as follows:

BANK OF FRANCE'S COMPARATIVE STATEMENT.

	Changes for Week Francs.	Rates as of		
		April 1 1920. Francs.	April 3 1919. Francs.	April 4 1918. Francs.
Gold Holdings—				
In France.....Inc.	858,098	3,606,605,759	3,596,062,710	3,337,916,840
Abroad.....No change		1,978,278,416	1,978,308,484	2,037,108,484
Total.....Inc.	858,098	5,584,884,175	5,544,372,195	5,375,025,325
Silver.....Dec.	1,749,180	243,619,329	812,263,579	254,966,195
Bills discounted....Inc.	480,646,163	2,258,286,527	1,966,970,619	1,816,690,918
Advances.....Inc.	188,075,610	1,772,578,638	1,320,076,665	1,126,811,043
Note circulation....Dec.	234,610,890	27,334,354,691	23,736,477,289	25,847,883,660
Treasury deposits....Inc.	3,661,174	830,004,426	84,397,553	83,911,721
General deposits....Dec.	176,001,708	3,336,630,354	2,876,992,092	3,126,344,103

Another large loss in gold was shown by the Bank of England statement, totaling £3,610,711 and reflecting, presumably, additional engagements of the metal for shipment to this centre co-incidental to the paying off of the Anglo-French loan. Including last week's reduction, this makes a decline of approximately £6,000,000 thus far. Total reserve fell £7,745,000, while the proportion of reserve to liabilities sustained a further contraction to 18.47%.

in comparison with 21.84% a week ago and 18 $\frac{1}{8}$ % last year. An increase in both note circulation and loans (other securities) was shown, the former £4,134,000 and the latter £18,381,000. Drastic changes in the deposit items took place, including an expansion of £16,485,000 in public deposits, a decline of no less than £30,835,000 in other deposits, and a reduction in Government securities amounting to £24,982,000. Threadneedle Street's stock of gold now stands at £112,172,475, which compares with £84,928,182 last year and £61,429,192 in 1918. Circulation has reached a total of £105,271,000. Last year it stood at £75,163,000 and in 1918 £47,998,435. Reserves aggregate £25,351,000, as against £28,214,582 in 1919 and £31,880,757 the year previous. Loans amount to £109,523,000, in comparison with £78,870,215 last year and £113,486,817 the year before. Currency notes outstanding total £306,802,000, which contrasts with £298,222,000 last week, while the amount of gold held in security against these notes is £31,480,000, against £29,687,000 in the preceding week. Clearings through the London banks for the week totaled £874,809,000. Last week the total was £781,324,000 and £445,150,000 in the corresponding week of a year ago. We append a tabular statement of comparisons of the different items in the Bank of England Statement:

BANK OF ENGLAND'S COMPARATIVE STATEMENT.

	1920. March 31.	1919. April 2.	1918. April 3.	1917. April 4.	1916. April 5.
	£	£	£	£	£
Circulation.....	105,271,000	75,163,600	47,998,435	38,900,585	33,874,645
Public deposits.....	36,248,000	32,790,089	36,288,080	50,123,837	69,914,541
Other deposits.....	100,922,000	123,302,333	150,272,776	128,968,333	87,749,328
Government securities	20,412,000	67,114,144	59,308,032	39,244,854	38,188,646
Other securities.....	109,523,000	78,870,215	113,486,817	123,307,951	96,139,472
Reserve notes & coin	25,351,000	28,214,582	31,880,757	34,240,303	41,041,583
Gold and bullion.....	112,172,475	84,928,182	61,429,192	54,090,888	56,466,223
Proportion of reserve to liabilities.....	18.50%	18.87%	17.10%	19.12%	26.03%
Bank rate.....	6%	5%	5%	5%	5%

Since the outbreak of revolutionary conditions in Germany some weeks ago, the Imperial Bank of Germany has discontinued the publication of its weekly statements, but on March 31, in the course of a meeting of Reichsbank officials in Berlin, the Chairman of the Board announced that the Bank's turnover during the recent past had been fourteen times that for the corresponding period in 1913. There was, he declared, an extraordinary increase in currency in circulation, which was due mainly to the constantly growing increases in wages, illicit trade and the drainage of currency out of the country for both legitimate and illegitimate purposes, although strong efforts are being made to bring about a reduction. Gold stocks in the past year have suffered a decline of 1,172,000,000 marks, of which approximately 1,000,000,000 marks are said to have been utilized for the purchase of foodstuffs.

The feature of Saturday's statement of New York Clearing House banks and trust companies, which is given in more complete form on a later page of this issue, was the wiping out of the previous week's deficit and the restoration of the surplus above requirements to \$31,829,940, which fulfilled general expectations. Among other changes were an increase in the loan item of \$22,926,000 and an expansion of \$35,369,000 in the reserve of member banks with the Federal Reserve Bank, the latter fact being of course largely responsible for the increase in surplus. Cash in own vaults of members of the Federal Reserve Bank was reduced \$769,000 to \$93,937,000 (not counted as reserve), while reserves of State banks and

trust companies in own vaults declined \$189,000 to \$12,741,000, and reserves in other depositories of State banks and trust companies fell off \$112,000 to \$10,909,000. Aggregate reserves were augmented \$35,068,000 to \$579,514,000. Reserve requirements were cut by the diminution in deposits so that surplus expanded \$39,804,940, which compares with a deficit of \$7,975,000 the previous week. These figures for surplus are based on legal reserves of 13% for member banks of the Federal Reserve system but not including cash in vault to the amount of \$93,937,000 held by these banks last Saturday. Net demand deposits fell \$37,042,000 to \$4,121,104,000, Government deposits of \$18,634,000 not included, although net time deposits increased \$2,002,000 to \$258,687,000. Improvement was also shown in the statement of the Federal Reserve Bank which although registering an increase in member banks' borrowings showed an augmentation in its gold reserves, some reduction in the total of Federal Reserve notes outstanding and also in that of Federal Reserve Bank notes, and an augmentation in gold reserves.

So far as concerns actual changes, the local money market might be dismissed with a single sentence and almost a single word. More gold has been received from Great Britain and the bank statement last Saturday, as just indicated, was generally favorable. It is difficult to see, however, that the supply of loanable funds at this centre or at the other large centres in the United States is appreciably larger. The time money market here continues almost wholly nominal, with a few small transactions at 8 $\frac{1}{2}$ and 9%. Call money renewed at 8% several days in succession, and was quoted at that figure during the greater part of the business sessions, advancing rather sharply, as on Thursday, just before the close. Stock brokers reported, however, that the supply was not abundant at 8% and that they were unable to see much change in the call money market. In speculative circles predictions of decidedly easier money in the near future, based largely upon the expectation of large gold imports, are quite generally heard. Extravagant figures have been suggested as to the extent to which credits can be expanded because of the gold imports. The local Federal Reserve Bank has pointed out that on the actual basis these figures were altogether too high. This does not mean, however, that people will not continue and even increase their extravagance because they expect the gold imports will mean easier money. In other words, it is quite possible that because of this tendency to spend before the money is in hand, the gold imports may only tend to increase our inflation of credit instead of materially easing our general monetary position. The New York Chamber of Commerce at its meeting on Thursday adopted some very sensible resolutions introduced by its committee on banking and currency. They did not involve new and novel ideas, but such as have been advanced by every one who has studied our financial position carefully. They are the ideas that must be adopted ultimately if we are to get back to a sound basis and avert financial disaster.

Referring to money rates in detail, call loans during the week have ranged between 8 and 12%. A week ago the range was 6@14%. On Monday 12% was the highest, with 8% the low and the rate for re-

newals. Tuesday renewals were again negotiated at 8% and this was also the minimum, but the maximum rate did not get above 10%. On Wednesday there was a recurrence of 12% as the high figure, but 8% continued the low and ruling rate, while on Thursday the only change noted was a return to the 10% level. As on previous days of the week, renewals were negotiated at 8% and this was the low for the day. Friday was observed as a holiday (Good Friday) and no business was transacted in the call loan market. For fixed maturities the situation remains without essential change. The market was dull and featureless with only a light volume of business put through. Consequently, rates continue little better than nominal. Eight per cent is still quoted for regular mixed collateral and 8½% for all-industrial money, but offerings were again extremely restricted.

Commercial paper rates have not been changed from 6½@6¾% for sixty and ninety days' endorsed bills receivable and six months' names of choice character, with names less well known still at 6¾@7%. A fair degree of activity was noted, but buying is still confined largely to out-of-town institutions.

Banks' and bankers' acceptances figured for only a small volume of business, and this was principally for country banks. Local institutions are still largely out of the market. The undertone was firm with rates quotably unchanged. Loans on demand for bankers' acceptances continue as heretofore at 5%. Detailed rates follow:

	Spot Delivery			Delivery within 30 Days.
	Ninety Days.	Sixty Days.	Thirty Days.	
Eligible bills of member banks	6¼ @ 6	6 @ 5½	6 @ 5½	6½ bid
Eligible bills of non-member banks	6½ @ 5½	6½ @ 5½	6½ @ 5½	6½ bid
Ineligible bills	7 @ 6½	7 @ 6½	7 @ 6½	7 bid

The Federal Reserve Bank of Chicago on April 1 increased the rate of interest on loans to member banks secured by bankers' acceptances, making the rate 5½% as compared with 5¼% previously. This is the only charge announced among the Federal Reserve banks. The following is the schedule of prevailing rates now in effect:

DISCOUNT RATES OF THE FEDERAL RESERVE BANKS IN EFFECT APRIL 1 1920.

Federal Reserve Bank of—	Discounted bills maturing within 90 days (including member banks' 15-day collateral notes) secured by—			Bankers' Acceptances discounted for member banks.	Trade Acceptances maturing within 90 days.	Agricultural and live-stock paper maturing 91 to 180 days.
	Treasury certificates of indebtedness.	Liberty bonds and Victory notes.	Otherwise secured and unsecured.			
Boston	5	5½	6	5	6	6
New York	5	5½	6	5	6	6
Philadelphia	5	5½	6	5	6	6
Cleveland	5	5½	6	5	6	6
Richmond	5	5½	6	5	6	6
Atlanta	5	5½	6	5	6	6
Chicago	5	5½	6	5½	6	6
St. Louis	5	5½	6	5	6	6
Minneapolis	4¾	5½	6	5	5½	6
Kansas City	5	5½	6	5	6	6
Dallas	5	5½	6	5	6	6
San Francisco	5	5½	6	5	6	6

Note.—Rate on paper secured by War Finance Corporation bonds 1% higher than the rate on commercial paper shown in column 3 of figures above.

Movements in sterling exchange this week were in line with the expectations of usually well-informed market observers and, as had been predicted, prices reacted sharply downward in the earlier transactions following the completion of the heavy buying for French and Italian account incidental to the paying off of loans maturing in London, and then came back with the placing of fresh buying orders by commercial interests and covering of shorts, so that the final range was not essentially changed. On Monday prices broke to 3 88½ for demand bills, while on Tuesday there was a further slump to 3 84¾, or a loss of more than 10 cents in two days from the high

level of last Friday. Among the principal factors in the decline were selling by London, the receipt of substantially lower quotations from that centre and the appearance on the market of a large quantity of commercial bills. However, late on Wednesday buying on a large scale, both foreign and domestic, was resumed, with the result that the market was quickly cleared of offerings and prices recovered toward the end of the week until 3 94½ was reached. Speculative interests were again strongly in evidence and seemingly bent on pursuing previous tactics of adding to their short lines on the breaks and rushing to cover at each new upward swing. Trading was inclined to be spotty, although frequent outbursts of activity were noted. At the close comparative quiet prevailed, many brokers being away from the market in observance of the Good Friday holiday, and the volume of business transacted was reduced to negligible proportions.

With the arrival of substantial consignments of the much-talked-of British gold in preparation of whatever amounts may be needed in payment of the \$500,000,000 Anglo-French loan which matures October 15, interest again revived in the subject. As to the probable extent of the influx there is considerable diversity of opinion, some estimates running as high as \$150,000,000, while others place it at a much lower figure. Definite information on this point is not available, but the understanding is that \$20,000,000, or thereabouts, have been received, or is under way, while approximately \$30,000,000 more is in immediate prospect. It soon developed, however, that as a market influence this had already been amply discounted and the movement failed to exercise anything further than a sentimental effect upon price levels. As already pointed out, the belief among many bankers is that the British Government has in all probability made substantial provision for the taking up of this loan, that in fact many of the bonds have already been met, so that the scope of the gold influx to meet the issue will not have as important a bearing on exchange as at first expected. Advices from London report the British Treasury Department as predicting a continuation of the rise in the value of the pound sterling, for the reason that British export conditions, so they claim, have been restored to a practically normal pre-war basis. Rumors persist that large amounts of the precious metal are being shipped to Canada for account of the British Government, though no official confirmation on this point is forthcoming. One exchange authority, figuring on the recent rapid rise in sterling rates, points out that if sterling should continue to advance in the way it has been doing in the past few weeks, it would be only a matter of two or three months before English exchange in this market would be back at par. At present levels it is about 94 cents below the parity of \$4.8665. According to a recent dispatch British governmental authorities contemplate further purchases of dollar securities here for the purpose of providing dollars in New York.

Considerable interest was aroused by the announcement from Washington that the House Foreign Relations Committee is framing a resolution to declare the war with Germany at an end. The popular belief seems to be that the President will veto it, but that it will be eventually re-passed by the requisite two-thirds, though it is recognized that while this is still another step in the right direction and should have a favorable influence, it cannot in reality

do much to permanently clarify and improve our international trade relations. Another development which received some attention was the tentative plan for the financing of America's foreign trade under the Edge Act, put forth by the American Bankers' Association, which is to take the form of a huge organization capitalized at \$100,000,000 having numerous branches throughout the country. The scheme however is still in the embryonic stage and, it is alleged, depends largely upon the degree of interest shown by bankers generally and the public at large, as to whether it will be pushed or not. Bankers are said to be awaiting with keen interest the return of Henry P. Davison of J. P. Morgan & Co., who is now on his way to New York. It will be remembered that while the financier's trip was primarily to participate in conferences of the International Red Cross, it is known that he has taken the opportunity of discussing financial affairs with representatives of both the British and French Governments during his stay on the other side.

As to the more detailed quotations, sterling exchange on Saturday was a trifle easier and demand bills receded to $3\ 94\frac{1}{4}$ @ $3\ 94\frac{3}{4}$, cable transfers to $3\ 95$ @ $3\ 95\frac{1}{2}$, and sixty days to $3\ 91\frac{1}{4}$ @ $3\ 91\frac{3}{4}$. Monday's market sustained a setback and under the pressure of foreign selling orders and freer offerings of bills, there was a decline of $6\frac{1}{4}$ cents to $3\ 88\frac{1}{2}$ @ $3\ 93\frac{3}{4}$ for demand, $3\ 89\frac{1}{4}$ @ $3\ 94\frac{1}{2}$ for cable transfers and $3\ 85\frac{1}{2}$ @ $3\ 90\frac{3}{4}$ for sixty days. Increased weakness developed on Tuesday and demand rates ran off sharply, to $3\ 84\frac{3}{4}$ @ $3\ 85\frac{3}{4}$, cable transfers to $3\ 85\frac{1}{2}$ @ $3\ 86\frac{1}{2}$, and sixty days $3\ 81\frac{3}{4}$ @ $3\ 82\frac{3}{4}$; trading was spotty and movements erratic. On Wednesday, after opening weakness, the market turned strong and there was a recovery of more than 6 cents, demand bills touching $3\ 92\frac{1}{4}$; the range was $3\ 89\frac{1}{4}$ @ $3\ 92\frac{1}{4}$, with cable transfers at $3\ 87$ @ $3\ 93$, and sixty days $3\ 82\frac{1}{2}$ @ $3\ 89\frac{1}{4}$; prompt absorption of the momentary oversupply of commercial bills and a more active inquiry were given as the main reasons for the upturn; speculative buying was also reported. The influence of the approaching Good Friday holiday made itself felt on Thursday, and there was a perceptible reduction in the volume of transactions, although rates were strongly maintained and demand bills registered another advance, to $3\ 91\frac{1}{4}$ @ $3\ 93\frac{1}{2}$, cable transfers to $3\ 92$ @ $3\ 94\frac{1}{4}$, and sixty days $3\ 87\frac{1}{2}$ @ $3\ 89\frac{3}{4}$. Friday's market was a dull affair, very little business being transacted; the undertone was firm, however, and quotations moved up to $3\ 92\frac{3}{4}$ @ $3\ 94\frac{1}{2}$ for demand, $3\ 93\frac{1}{2}$ @ $3\ 95\frac{1}{4}$ for cable transfers and $3\ 89$ @ $3\ 91$ for sixty days. Closing quotations were $3\ 91$ for sixty days, $3\ 94\frac{1}{2}$ for demand and $3\ 95\frac{1}{4}$ for cable transfers. Commercial sight bills finished at $3\ 93\frac{1}{4}$, sixty days at $3\ 89$, ninety days at $3\ 88\frac{1}{2}$, documents for payment (sixty days) $3\ 88\frac{1}{2}$, and seven-day grain bills $3\ 92$. Cotton and grain for payment closed at $3\ 93\frac{1}{4}$. Further heavy consignments of gold from London have been received this week, actual arrivals totaling approximately \$20,000,000. Exports totaled \$450,000 for Cuba and \$5,000 for Central America.

Considerable irregularity attended dealings in the Continental exchanges and lire and francs were again sensationally weak, the former reaching a new low level of 20.72 for checks, or 10 points below the previous low record, while French francs broke at one time to 15.05, also a new low and 18 points off for the

week. Some of these losses were regained before the close, but fluctuations throughout were widespread and frequent and the undertone was for the most part distinctly weak. Belgian francs ruled relatively steadier, being maintained alternately above and below last week's figures, and the same is true of Greek exchange and exchange on the mid-European Republics. Offerings at times reached large proportions and this contributed to the general depression, albeit speculative buying featured in the occasional rallies. On the other hand, German and Austrian exchange was firmly held and registered substantial net advances for the week, at least in the first-named currency, largely under the stimulus of liberal buying support and the expectation that a resolution to end the technical state of war between Germany and the United States is to be introduced immediately.

It is learned that investors in German municipal and other bonds are being counselled not to send such coupons to Germany to be cashed at least until they receive an affidavit as to foreign ownership. In the event that this is not done, the coupons will be subject to internal taxation. Remittance of the formal German affidavits has been held up, but the understanding is that American investors will soon be able to lodge blanket affidavits in Germany to cover all coupons already sent over. A good deal of interest was shown in the statement that leading French consumers have approved the plan proposed by American producers for the financing of foreign sales of copper. The plan, it is said, will be in working order within the next two weeks and an official announcement is looked for in the course of the next ten days. French Finance Minister Marshal, speaking recently in the Chamber of Deputies, is accredited with the statement that important restrictions are shortly to be placed upon importations of luxuries in order to effect an improvement in the exchange situation. According to M. Marshal, all the money that France can afford to send abroad at present must be applied to the purchase of wheat, machinery and materials necessary for economic reconstruction. He also stated that the new French loan had produced upwards of 15,000,000,000 francs, but that this amount represented an equal conversion of former bonds and cash. The French Senate has adopted a bill granting the provisional credits asked by the Government, while the Budget Committee of the Municipal Council of Paris has voted to place a loan of \$20,000,000 in Canada, repayable in ten years, the proceeds to be used in the purchase of merchandise in Canada.

The official London check rate in Paris finished at 57.72, as compared with 56.24 last week. In New York sight bills on the French centre closed at 14.58, against 14.22; cable transfers at 14.56, against 14.20; commercial sight at 14.61, against 14.26, and commercial sixty days at 14.69, against 14.33 last week. Belgian francs finished at 13.61 for checks and 13.59 for cable transfers. A week ago the close was 13.72 and 13.70. Closing quotations for German reichsmarks were 1.44 for checks and 1.45 for cable transfers, which compares with 1.35 and 1.36 the preceding week. For Austrian kronen the close was 00.54 for checks and 00.55 for cable remittances, in comparison with 00.54 and 00.55 last week. Italian lire finished at 20.57 for bankers' sight bills and 20.55 for cable transfers, as contrasted with 19.82 and 19.80 a week earlier. Exchange on Czecho-

Slovakia finished at 1.45, against 1.39; on Bucharest at 1.75; against 1.60; on Poland at 68, against 67, and on Finland at 5.70, against 5.30. Greek exchange has not been changed from 8.76 for checks and 8.78 for cable transfers.

No new feature of moment was noted in the neutral exchanges. In the main quotations followed the course of the other exchanges, although changes in rates were far less drastic in character, and without definite trend in either direction. Guilders and Swiss francs, after early irregularity, steadied and closed firm. Spanish pesetas were well maintained, as also were the Scandinavian exchanges, which registered further fractional advances for the week. A dispatch from Madrid states that a proposal is being considered for a monetary reform by which silver coins would practically disappear in Spain, their place being taken by small change of less intrinsic value. The argument is that the high price of silver makes coinage of that metal an unjustifiable luxury, and the suggestion is made that one and two-peseta coins of nickel be substituted. Announcement comes by way of Washington that the group of banks in the United States which has been transmitting funds from American citizens to relatives and friends in Poland is now refusing to accept any more drafts because of the annoying delays on the part of the Polish banks in making payments on such drafts.

Bankers' sight on Amsterdam finished at 37 1/8, against 37; cable transfers at 37 1/4, against 37 1/8; commercial sight at 37 1-16, against 36 15-16, and commercial sixty days 36 11-16, against 36 9-16 a week ago. Swiss francs closed at 5.60 for bankers' sight bills and 5.58 for cable transfers, in comparison with 5.75 and 5.73 last week. Copenhagen checks finished at 18.25, and cable transfers at 18.40, against 18.35 and 18.50. Checks on Sweden closed at 21.65 and cable remittances 21.80, against 21.50 and 21.60, while checks on Norway finished at 19.50 and cable transfers 19.65 against 18.75 and 18.90 the previous week. The final range for Spanish pesetas was 17.70 for checks and 17.80 for cable transfers. This compares with 17.60 and 17.70 last week.

As to South American quotations, very little change is noted and the check rate on Argentina closed at 43.20, against 43.18, with cable transfers at 43.45, against 43.135 last week. For Brazil the rate for checks finished at 26.375, against 26.75 and cable transfers were quoted at 26.625, against 26.875 last week. The widening of the quotations for cable transfers and checks is said to have been due to mail delays. It is rumored that efforts now being made in Argentina for the extension of the \$50,000,000 loan in America, which is to mature in May, are likely to prove unsuccessful. According to M. Carlos A. Tornquist, Argentine Commissioner of Finance, now in this country, further developments on the proposed \$200,000,000 loan to Europe are likely in the near future. A cablegram from Rio Janeiro states that the Brazilian Government is preparing a \$75,000,000 short time paper issue to relieve the current money shortage which is seriously restricting business, particularly exports. Chilian exchange continues to be quoted at 23 1/2 while Peruvian exchange is still at 4 80@4 85.

Far Eastern rates are as follows: Hong Kong, 98@98 1/2, against 99@99 1/2; Shanghai, 145@146, against 142@142 1/2; Yokohama, 48@48 1/4, against

47@48; Manila, 49 1/2@51 (unchanged); Singapore, 45@46, against 46@47; Bombay, 49@50, against 47@48, and Calcutta, 49@50, against 47@48.

The New York Clearing House banks, in their operations with interior banking institutions, have gained \$5,129,000 net in cash as a result of the currency movements for the week ending April 2. Their receipts from the interior have aggregated \$8,825,000, while the shipments have reached \$3,696,000. Adding the Sub-Treasury and Federal Reserve operations and the gold exports and imports, which together occasioned a loss of \$108,454,000, the combined result of the flow of money into and out of the New York banks for the week appears to have been a loss of \$103,325,000, as follows:

Week ending April 2.	Into Banks.	Out of Banks.	Net Change in Bank Holdings.
Banks' interior movement.....	\$8,825,000	\$3,696,000	Gain \$5,129,000
Sub-Treasury and Fed. Res. oper. and gold exports and imports.....	35,352,000	143,806,000	Loss 108,454,000
Total.....	\$44,177,000	\$147,502,000	Loss 103,325,000

The following table indicates the amount of bullion in the principal European banks:

Banks of	April 1 1920.			April 3 1919.		
	Gold.	Silver.	Total.	Gold.	Silver.	Total.
	£	£	£	£	£	£
England.....	112,172,475	-----	112,172,475	84,928,182	-----	84,928,182
France a.....	144,264,230	9,800,000	154,064,230	142,642,549	12,480,000	155,122,549
Germany.....	54,568,700	1,335,400	55,904,100	95,799,650	1,034,260	96,833,910
Russia *.....	129,650,000	12,375,000	142,025,000	129,650,000	12,375,000	142,025,000
Aus-Hun.....	10,944,000	2,389,000	13,333,000	10,918,000	2,368,000	13,286,000
Spain.....	98,112,000	25,259,000	123,371,000	90,348,000	25,795,000	116,143,000
Italy.....	32,194,000	3,004,000	35,198,000	32,710,000	3,086,000	35,796,000
Netherl'ds.....	52,836,000	843,000	53,679,000	55,854,000	800,000	56,654,000
Nat. Bel. h.....	10,657,000	1,064,000	11,721,000	15,380,000	600,000	15,980,000
Switz'land.....	21,149,000	3,457,000	24,606,000	16,502,000	2,602,000	19,104,000
Sweden.....	14,682,000	-----	14,682,000	16,001,000	-----	16,001,000
Denmark.....	12,597,000	186,000	12,783,000	10,400,000	136,000	10,536,000
Norway.....	8,125,000	-----	8,125,000	6,707,000	-----	6,707,000
Total week 701,931,405	59,697,400	761,628,805	707,840,381	61,276,260	769,116,641	
Prev. week 705,549,792	59,723,400	765,273,192	722,058,008	61,208,660	783,266,668	

a Gold holdings of the Bank of France this year are exclusive of £79,131,137 held abroad.
 * No figures reported since October 29 1917.
 h Figures for 1918 are those of August 6 1914.

THE ALLIED GOVERNMENTS AND TURKEY.

In the dispute which has arisen between the recent participants in the Paris Treaty, over the disposition which shall be made of Turkey, there is only one more illustration; first of the immense complexity of the task of readjustment of international conditions as a result of the war, second of the tendency, despite the honest efforts to settle the world's problems in a new and better way, to revert to the old political makeshifts and expedients which governed the policy of every peace conference in the 19th Century. But it is also more than this. It is an illustration of the very great difference in the mental attitude of the Allies from what, in the earlier years of the war, it was expected would be their attitude on return of peace, and from what seemed actually to be their attitude when the armistice was signed.

Turkey's position in the war was peculiar from the first. Yet the fate which her alliance with Germany had invited seemed to be foreordained with particular clearness. We know now that the Turkish people and their older public leaders did not want to enter the war, and were not enthusiastic over joining hands with Germany. The political sharp practice and armed coercion by Enver and his cabal, the intrigues of German emissaries, and the visible menace of two German warships with their guns trained on Constantinople, settled the question. Once engaged in the war, Turkey fought with ruthlessness and ferocity, and in particular indulged to the full in Armenia her historic taste for indiscriminate massacre.

Western Europe very soon concluded that one unmistakably logical result of an Entente victory would be the expulsion of the Turk from Europe. It was in the earlier period of the war that the Entente belligerents, with the consent of England, promised control of Constantinople after the war to Russia; an arrangement whereby a century-old problem, involving Russian ambitions, English jealousies, and the recurrent possibility of war between those two countries, seemed to have some chance of settlement. What would have been the political effect and consequence of the redemption of that war-time pledge to the old Russian Government, it is impossible to say. Judged in the light of other occurrences since peace returned, it would not have been in all respects a smooth and amicable arrangement of all the terms and conditions of the future administration of its new possession by Russia.

But the question was suddenly removed from the domain of practical consideration. The Russian Revolution and the disintegration of the old Russian Empire put an end, even before the Bolsheviks seized power, to the idea of handing over Turkey to that Government. The Russians themselves ceased to ask for it, and when Central Russia came under the yoke of a Government which was substantially an outlaw in modern civilization, discussion of that solution of the Turkish question disappeared.

Now Russian domination of Constantinople might have created awkward consequences. But the Turkish Government, left helpless and prostrate yet with nobody logically indicated to assume charge of her European dominions, was a distinct and baffling puzzle. The idea of Constantinople as a free port, under joint international control, had indeed been much discussed at various periods of the war. Such an arrangement naturally associated itself with the conception of a formal League of Nations which should administer the government of a province or a State as if it were itself an intact and superior political entity. But the League of Nations, though officially in existence, is not yet by any means what its authors had dreamed of. Its member States are divided on essential questions connected with the peace. The ratifying body of Congress has refused to allow the United States to join. There is no immediate prospect of the Central European Powers being associated in the League. If, then, it was to be declared in the final terms of peace with Turkey that the Sultan must relinquish his European dominions, under whose control and authority would they fall?

European statesmen have had enough already of cities and provinces left to the mercy of upstart dictators and political desperadoes, because the previously organized government, good or bad, had collapsed. Nobody wanted to see the experiment tried again in Constantinople. Along with this came the awkward question of the influence which the Sultan's expulsion might have on the Mohammedan world at this particular juncture of affairs. Unquestionably, these are the reasons for the recent intimation by Lloyd George, with the apparent assent of the French Government, that the Entente and the existing League of Nations will have to leave the Turkish Government in the present Turkish capital.

The United States Government has been invited to take part through plenipotentiaries in the forthcoming conference on the Turkish settlement. This invitation was declined, presumably on the double ground that the United States has not been formally

at war with Turkey, and that the whole position of the United States relative to making peace is anomalous in view of the Senate's rejection of the German Treaty. The President, however, expressed for our Government a view in opposition to that of the Entente Powers. The note of our State Department frankly admits the strength of the argument for the retention of the Turks in Constantinople; but it proceeds to state that, in our Government's opinion, "the arguments against it are far stronger and contain certain imperative elements which it would not seem possible to ignore." It was, so the note proceeds, "the often-expressed intention of the Allies that the anomaly of the Turks in Europe should cease, and it cannot be believed that the feelings of the Mohammedan peoples, who not only witnessed the defeat of Turkish power without protest, but even materially assisted in the defeat, will now so resent the expulsion of the Turkish Government as to make a complete reversal of policy on the part of the great powers desirable or necessary."

It will be seen that our Government's opposition is not made with great vigor. It amounts, indeed, to little more than a statement (entirely correct) of the general American position. On the whole, it leaves the inference that the question will be settled in accordance with the views of the European Powers. It cannot be denied that if the problem of Turkish occupation is settled in line with the present seeming disposition of those governments, then we shall have to accept one more disillusionment in the sequel to the great war.

It would come at a time when not only is the United States diplomatically isolated in the general settlement, but when France is complaining that Germany is not fulfilling the Treaty and when her Prime Minister was sustained by an overwhelming vote of the French Parliament on the basis of his declaration that "since the Treaty is the only guarantee we have, France has the imperative duty to see that it is not attacked," and that "France is magnanimous, but does not intend to be a dupe," because she "would be to-morrow, as she was yesterday, the first victim of a new assault."

All these developments by no means prove that the hope of better things in European international politics than those of the past half century must be abandoned; but they certainly indicate that the achievement will not be so easy or so rapid as hopeful minds imagined a year ago. It also undoubtedly proves that, even if the great change which the world has hoped for in the relation of the various States is eventually to come, it cannot come in a moment. It will still be the product of a slow and gradual evolution, in which many immediate problems must be settled in the light of the actual conditions of the day.

CHARITY AND CREDIT FOR EUROPE.

We have intentionally selected and arranged the words in this title. Charity precedes and strengthens credit. Both are "for" Europe, as a continental region. The whole of the world outside is interested and obligated. And that "heart of humanity" of which we have heard must come to feel its responsibility. On March 24 there appeared in foreign dispatches two statements which we proceed to quote that they may be drawn together. The first is by Mr. Henry P. Davison, speaking at a luncheon of French newspaper men to American and English correspondents, and reads:

"Treaties or no treaties," said Mr. Davison, "peace will not come to the world until Central Europe is cleaned up. Millions are going to die there. It is too late to save millions, but there are millions which can be saved. What will save them is the aroused public opinion of the world, voiced through the Governments of Nations". . . . "America will aid," he continued. "All nations will aid when they know the situation, and we must show them what it is. The world does not realize that millions are dying of disease and lack of food. We of the Red Cross have tried and failed to meet the situation. We are not big enough. It is a task for all the world, and America will find a way to help." The other statement which we quote is this:

"Discussing 'America and the Peace Treaty' the Westminster 'Gazette,' after remarking that 'wire pullers and party managers have no doubt contributed to the result and in doing so have not distinguished themselves more than their kind in other countries,' recalls Lord Grey's letter, and asks who shall say that a quiet people, removed by 3,000 miles of sea, 'have not excuses for hesitating when they see the continuing chaos of the old world, the savage internecine conflicts which still rage, the delays, hesitations, lack of principle and purpose which still seem to characterize its statesmanship, the misery and bankruptcy for which its combined wisdom appears to have no remedy.'"

To some who believe in the doctrine, it may sound irreverent to say that there has never been a better time for the second coming of Christ than now exists. But the spirit of the Christ is here, and well might it be invoked to breathe the word "charity," which is love, over the wants, woes and wars of mankind. And while an inter-church movement to provide \$336,000,000 may accomplish great good in the world, there is being thrown upon the screen of our popular fancy the moving picture a photograph of starving women digging frantically in the garbage refuse dumped on the outskirts of a great foreign city for decayed and mildewed morsels of food that will sustain life.

If it is true that there is such a thing as brotherly love as applied to all peoples, we need no more than this picture, buttressed by our general knowledge, to show us the way we should go. Wrong though we may be, we do not believe the human heart can be moved by suffering far away as it is by that at our doors. And yet the war taught us that in the sudden flame of a high and holy enthusiasm, the world *can* be taken into the individual heart, and vast obligations and duty assumed. It taught us that democracies, diffuse though they may be, *can* be concentrated quickly to a sublime purpose and with efficiency. How wonderful was the work of voluntary committees during the war; and though the words are commonplace enough "until Central Europe is cleaned up" they express not only an opportunity but a moral duty, if indeed, in a proper way, man be in fact his "brother's keeper."

There appears merit in the idea of diffusion and absorption of the war credits among all peoples—if in no other way than by a financial conference that would apportion them and by appeal offer the opportunity to underwrite each people by voluntary methods to subscribe its own quota in its own way. Governments would merely offer a ministerial service by reason of a working organism already established that could educate first and arouse public

opinion second. We are not unmindful of the difficulties, and of the doubts to the investors appealed to, and of the preliminary steps in clearing the way for some semblance of definiteness. But is it true, or is it not, that when this Christ-spirit does flame up into what we perhaps too carelessly term popular enthusiasm almost the impossible is possible? Surely, if the wave of "idealism" but lately so pervasive and powerful, could now be invoked to feed the peoples, that they may work as of old, *then* these war credits and debts *might* be stabilized, absorbed, amortized, and a wonderful resumption quickly come about. Surely, also, if this be true, the same idealistic purpose, turned to definite charitable alleviation, *might* quickly be organized into popular efforts and friendly rivalries that would astonish us all.

We believe that what is called "world public opinion" is crystallized on these points: Governments are to make no more foreign loans, and they are to control and curtail to the lowest limits domestic loans. Further, that indiscriminate giving by national appropriations is to cease. How then in this imperative work of charity is the heart of the world to work? America will help, Mr. Davison exclaims, and "a way will be found." But how? Mr. Davison finds an immediate use for the existing League of Nations—as an organism, as we understand the thought, to spread knowledge and to arouse sentiment, "throughout the world." And well might it set out on its perilous and intricate course by performing this purely voluntary and ministerial service. The matter that suggests itself prominently to the people of the United States, a little reflection will emphasize, is that this colossal and needed charity should be *pooled* among all peoples able to contribute. And if only the spirit of mutual interest might be aroused and energized it would seem not impossible that *some* way could be found. But when men who know better are smirching the privilege and dignity of labor, when they are seizing upon property because of a false idea that *they* created wealth, when in hatred of "the rich," scorn of government, and lust of a fatuous "equality" they are organizing soviets, that are worse than "ropes of sand," indiscriminate giving on a large scale *may* prove a bane rather than a benefit. So that the best that a humane charity can do would seem to be to exact some promise to pay. *And yet*, the charitably inclined cannot stop to argue or exact too definite a promise from the starving!

A prominent woman who is assiduous in work for the "relief" of French people, remarks that "commercial credits" *should* be extended to France. Would it be possible to extend "popular credits" as distinct from commercial or governmental credits to starving peoples of Europe—and under some form of apportionment among the peoples able to extend them, as before mentioned? And would it be possible for those who are starving, who are in need, to assume these credits as debts, in a popular way? So that a proffer of food (to the extent of the will and the heart of the individual, charitably inclined) might be met by a promise of future work by which to pay for the food received? It would be a security of very doubtful character from a mere investment standpoint. But if it *were* possible, would it not draw peoples intimately together, would it not obviate the evils of continuous indiscriminate giving, would it not tend to allay prejudice of and between classes, soften the hurt pride of millions of innocent

and worthy persons, and discountenance and disarm that evil of evils which we term Bolshevism (meaning a hatred of law and order, and a madness for dividing up).

It is but an idea tossed into the confusion of the times for what it may be worth. But this much remains—if foreign credits *are* to become “good,” if reconstruction *is* to come, if peace *is* to follow, soothing the world into calm and content—this charity, in some manner ought to, and perhaps must, become forerunner. Mr. Henry P. Davison sees and knows. The American people *can* again enter upon a period of benign sacrifice (this time not happily to possible death but to certain life). And when they do there is no limit to the good that will flow therefrom. And so may every people. And though plans may appear fantastic, when he who eats the bread of charity knows it came direct from the hand of a “brother” in a far land, he may not only have life, but he may take new hope, and a vision may open to him that the glory of life is work, and the gospel of charity is the good will that acts in the present, thereby strengthening the governmental and commercial credits that energize industry and trade, the means and ends of peace. But those who give those who receive, must bow to this: The war is over.

THE AMERICAN LEGION AND BONUSES.

There is a bankruptcy that is worse than financial insolvency; namely bankruptcy of character and reputation.

There is a begging more humiliating than that which craves pardon and another chance. The man who is after a job in politics with no pretense of fitness or thought of earning his pay degrades himself.

The unsolicited gift as a bonus in acknowledgment of faithful work is one thing. The “bonus” claimed from the nation by citizens who in the hour of need responded to the country’s call for every man’s loyal service, is quite another. It contains all the elements of moral bankruptcy.

The nation cannot do too much to care for the sick and wounded who without thought of pay or calculation of sacrifice responded to its call for the war. Indeed, the State should be equally concerned for those who after faithful service in any of its departments are at last incapacitated by age or infirmity. This our Government undertook to do for its soldiers and sailors, to an extent never before attempted, by its scheme of War Risk Life Insurance inaugurated early in the war, since to be converted at will into insurance of various forms and supplemented for the sick and wounded with continued individual care, which it is now striving to make in the highest degree effective. Concerning this care the country has shown no other purpose than to see that it reaches every case, regardless of the cost.

When the American Legion was formed those of us who recalled the history of the Grand Army of the Republic in connection with pensions feared a repetition of that lamentable experience; but probably few expected that it would so soon begin.

Already agitation has begun all over the country for a cash bonus of \$50 a month for all soldiers and sailors who served during the war, without regard to what the service was or where, whether in battle abroad or at a desk or bench at home, whether with hardships or without, whether disabled or unscathed. Some 4,000,000 men are to have a bonus

of \$50 for every month they wore uniform, no matter what the sum will amount to or where it shall come from. It is said it would require at least two and possibly four billion dollars; a sufficiently staggering sum to a country already bewildered with taxation, and with its Liberty bonds already much below par.

To know what the proposition involves, however it may be restricted at first, one has only to recall our earlier experience. Pensioning the Grand Army began in a very modest way. The first care was for the disabled and injured, and these were made the special trust of the organization. When the pension was claimed for every soldier it was strenuously opposed by some of the most distinguished members of the order, who foresaw the inevitable lowering of the manhood of all. It was claimed that their numbers were limited and would steadily diminish. An army of pension lawyers, many little better than leeches, quickly came into being and a permanent lobby was established in Washington. Men who had never seen a battle were included in the list of beneficiaries; even bounty jumpers not a few were worked in. Widows and children followed, until steps had to be taken to shield aged and feeble veterans from being made the husbands of enterprising women who saw their prospective value. Brief marital care would be amply rewarded by the widow’s pension.

The number of pensioners has shown surprising persistency. Fifty-three years after the war, in 1918, there were on the pension list 340,313 veterans and 306,582 widows and dependents, a total of 646,895 pensioners; and the total cost to the country had come to be \$4,917,245,599. The Pension Bureau was annually a charge upon the nation greater than the cost of any standing army in Europe.

Here and there voices are heard in protest from within the Legion. Thoughtful men are looking ahead, and honest men are concerned with the inevitable effect upon character as the demand already becomes “The Government should do something for us”; “we have not been adequately paid.” Men who went across the sea with the spirit and purpose of the great body of our American soldiers should not be exposed to the sordid temptation to turn their service, when its task was accomplished, into a matter of merchandise, or still worse into suppliance for a big tip. Unfortunately human nature responds so easily or resists with such difficulty the temptation to get its hand into the bag, when the bag is full and found open, that “the bottom dollar” is sure to be scrambled for with no thought of shame.

There is indeed some sign of anxiety among the posts, and a substitute of land grants for bonuses is proposed. Meanwhile attention is turned to the apparent failure of the Reparation and Educational Bureau to execute its trust in care of the disabled. No one would in any way minimize the greatness or indeed the sudden splendor of the service rendered by our soldiers and sailors in the war. To guard that should be our one concern, and every attempt to turn it to sordid or selfish ends, or to make it an instrument of political service should be promptly put down.

Nor is it unworthy to pause and ask at this juncture, as in others less exacting, “where is the money to come from?” At a time when gold has practically disappeared from the markets of the western world, when the Russian ruble, the Austrian kroner and the German mark are worth little, if any, more than the paper they are printed on, when the Italian lire, the

French franc and the English sovereign have touched their lowest level and the current interest charge upon the debts of even the wealthier nations, including our own, is written in hundreds of millions, and the debts themselves in billions, that is in sums so large that they are practically meaningless to us, and the one chief business of every nation now is to devise some way of meeting its financial obligations and escaping universal bankruptcy, no duty is superior to that of controlling expenditure and bending every energy and making every sacrifice to get back upon a firm financial foundation, which cannot be reached until a sound monetary basis is re-established.

As Mr. Stuyvesant Fish said in his recent address to the Economic Club, "That is a struggle for monetary and financial life or death—a thing worth fighting for." We have to remember that from 1862 to 1878 our country had a long period of depreciated legal tender with its strain and suffering; and gold at one time rose to 284.

The task before us is perhaps not so heroic as the war itself, but it is not less difficult, and promises to be much longer; while already it has gone far to diminish our honor. We have still the task of saving both that and our honesty. To do that we must look after our manhood.

Least of all can we afford to tarnish the fair fame of our soldiers who have returned home, any more than we can be unmindful of the noble sacrifice of those whose blood cries from the torn fields of France against the shame of our dishonoring the peace that they helped to win for the world.

KEEPING THE "HOME FIRES" OF PEACE BURNING.

In the midst of the many campaigns to raise funds for human betterment we sometimes wonder how it would sound to call for an independent five hundred millions to promote the *spirit* of the cause of peace in the world. Not the mechanism, mark, but the spirit! Not a work of governments, but of peoples. Not "making" peace, but thinking, feeling and talking peace. After all is said and done, *living* peace is necessary. And if all men and all peoples would actually *live* peace, the machinery might be dispensed with. The peculiar sacrifice is not that of "flinging" life away, as the Quixotic Byron did "in battle with the Turk"—it is merely curbing selfish interests in continental and regional trade relations and in eschewing so-called territorial and governmental rights where they are not universal and equal rights—and to do this individually and collectively. This kind of sacrifice becomes a form of conservation. It means to keep the bon-fires lighted on the hills, and the home-fires burning in the heart.

Now that the Senate has refused to ratify the League-Treaty, and there is imminent some form of a formal declaration of peace, are to become so selfishly engrossed in our necessary life-pursuits as to forget the beauty and glory and goodness of the spirit of peace? There never was a more opportune time than this to live and love peace. If it were required that money be "raised" to carry on what is known as "propaganda" need we compare the benefits of education for peace with many of the moral and spiritual movements of the time? It would be invidious to made comparisons, but there is no more important work for the human well-wisher than that of keeping

alive the thought of general peace. To rouse a world "public-opinion" demanding that all peoples continue to think and talk peace would of itself make possible, and perhaps will alone make possible some form of agreement to the end of permanent cessation of war. And yet there are signs of a world sinking into indifference on this subject—more solemn than a "solemn referendum" thereon.

War actually continues—sinister, sporadic, and almost wholly selfish. The League of Nations, already in existence, is functioning in an erratic manner. The United States is not a member, and not likely soon to be. There is Soviet war over a vast territory, civil war in the heart of Europe. Starvation threatens innocent peoples. How often did our own idealism reiterate that we did not make war on peoples. And by the same token how loudly should we now proclaim our universal good will? Because the wisdom of an American Senate has refused to approve *one* plan for bringing perpetual peace, discovered in it "seeds of war," doubted its consonance with proclaimed "principles," is no reason why, or is all the more reason why, the American people should continue to sound the great tidings over a weary world that peace is yet the highest work of man. But it is useless without the new form of sacrifice—the sacrifice of national and personal selfishness—the earnest "work" for bringing the "golden rule" among men—even if it begin with a refusal to "profiteer."

Senator Hoke Smith of Georgia in one of his speeches just prior to the final vote, drew together three steps in the peace conference proceedings that preceded the final form in which Article X eventually appeared. First, there was to be a *vote* in the Treaty Council and Assembly on self-determination and a declaration thereon when a three-fourths so ordered. (The power and full significance as to details are not quite clear.) But there was to be a form of judgment and action—a *way* was made for subject peoples to emerge into freedom. This form of "jury trial," if it may be so characterized, seems, in the second step, to have undergone modification, but the more important fact is that it could not be *invoked* without the *consent* of the over-ruling or imperial power, which of course nullified it. And there, the Senator remarked, was where the heart, the only heart it had if it had any, was "cut out" of the treaty, and that was the point where, consenting to the change, the President should fear to look a soldier-boy in the face.

And third, when at last it appeared, every member was bound to defend against outside aggression the "territorial integrity and political independence" of the then and now existing members, clearly making efforts at liberation of so-called subject peoples forever a domestic question, and compelling defense by force of the "new map of the world" made by the preliminary Peace Council of Paris, and here centred the "fight" that concluded with the negative or nugatory reservation.

Now, though it is claimed the plebiscite was preserved by other articles of the treaty, a foreview of the whole matter must suggest that even the *spirit* of peace was deadened in, if not removed from, the Treaty-League itself, and therefore must cease to engage the *heart* of the world—that heart which it has been said would "be broken" without our ratification. And the heart of the world must beat *for peace* always and all the time if we are ever to have

universal peace. How important, then, at this critical time, in these immediate coming years, that peoples shall continue to lay voluntary sacrifices upon the altar of the *spirit* of peace—and not submerge all *thought* of peace upon some formula for attaining and preserving it. Why, if you wish to call it so, this is the greatest evangelical work ever undertaken by good and wise men. It embraces all the possibilities of physical and spiritual existence. "Lest we forget," how might this prayer forever ascend? Economics and true religion would be promoted in the most effective way—the economics of world-wide production and the share-and-share alike of unshackled and universal mutual benefits of fair trade—and the primal and ultimate religion of the "golden rule." The solemn resolve that peace shall not perish from the earth.

When the world-war broke upon humanity the United States was engaged in the laudable task of framing simple agreements with nations the essence of which was to promote peace by "waiting" before a final resort to arms. This waiting allowed passion to cool and reason to assert itself. It is of the very spirit of which we speak. Instead of a complex mechanism to provide concrete steps (this it is true is one of them) by which waiting shall eventuate in a huge combined compulsion by force, is it not important now in the sad and disordered aftermath to keep alive this element of the sacred spirit? Let us believe that beyond all submission of the present problem to a free electorate is the solemn duty of a quiet and serene contemplation of the good that is in peace. Let us believe that though all plans and leagues shall fail *peace can be preserved* by its continual and solemn supplication in the heart and mind of the world.

HOUSING LEGISLATION RUSHED THROUGH— WILL IT PROVE EFFECTIVE?

With one exception, the batch of a dozen bills for the relief of tenants was rushed through to passage and approval on Wednesday night, in order to get them in force before the present month began. Their purport has already been stated, and they are all in the direction of coercing the landlord. It is idle to discuss their constitutionality. The constitution contains the familiar provision against depriving any person of property "without due process of law," leaving the interpretation of that open to question; but there is nothing in the document forbidding attempts at price regulating by statute, and the war has familiarized us all with such attempts. Local courts invariably and not unjustly lean to the side of the tenant; a considerable part of the 2½ years covered might be spent before determination by the final court could be reached; the courts along the line will surely be slow, as courts always are, to condemn these laws on the score of constitutionality; and it is not certain that any attempt to so condemn them will be seriously made.

They all represent excited emotions, unavoidable in a situation of really acute trouble. They turn against a personage that nobody loves very much, and one that has been inviting trouble by the greed of some members of the class. These bills represent haste and the disposition to push violently against obstacles rather than try to lessen the obstacles that lie farther back; it seems the simplest and speediest way of relief to tie the landlord's hands. Yet a rent increase of 25% a year should satisfy owners, al-

though it is no great relief to tenants, inasmuch as it is laid upon rents already high.

The bill that failed proposed a tax-exemption for mortgage funds, but it could not have had much effect without some corresponding action by Congress. A whole people cannot be indicted, nor can a large part of a city's population be turned into the streets; it is not long since it was said that in Chicago the shifting by tenants had come to a stop by physical inability of the truckmen to attend to them, and a situation intolerably acute will relieve itself temporarily, somehow or other.

Meanwhile, the prospect of a considerable increase in construction cannot be called very good. The sharp rise in rents is an invitation to free capital, but interest rates are up and the market offers many other inducements; on the other hand, the onset upon owners is a deterrent. Materials do not decline. Labor joins cheerfully in the cry and the rush against profiteers, but folds its arms and continues to refuse to so much as give one of its assurances which experience has shown are readily broken. Even the insurance companies cannot be forced to put out on mortgage the trust funds they hold; individuals will compare the mortgages offered by companies with other investments in market; builders have to face the extra cost of materials and labor and to consider the hazard of swelling the amount on which interest must be earned.

Owners and builders are thinking of themselves more than of tenants; but tenants and labor and lenders have like selfishness. Statutes have not yet produced altruism; so we must continue to trust enlightened selfishness. A selfishness which persists in demanding concessions while refusing to make any must get enlightenment out of suffering experience.

HEAVY DEFICITS TO CANADIAN GOVERNMENT IN OPERATING RAILWAYS.

Ottawa, Canada, April 2 1920.

The Government of Canada, like the Government of the United States, has tapped and re-tapped the public treasury to make up deficits on its railway operations. Canada, however, has not the happy option of transferring her railway responsibilities to private management when losses and perplexities appear overwhelming. This week in Parliament the Minister of Railways announced that the 1919-20 deficits on all railway lines controlled by the Canadian Government, including the old Canadian Northern, Grand Trunk Pacific, and the Transcontinental, totaled \$47,000,000. The operating deficit on the Canadian Northern was \$6,500,000, and on the Intercolonial, running through the Maritime Provinces, and the Transcontinental, running from Moncton, New Brunswick, to Winnipeg, Manitoba, \$7,500,000. To this has to be added \$19,000,000 for fixed charges. The total loss in operating the Grand Trunk Pacific last year was \$14,000,000.

On the Canadian Northern and the other roads, exclusive of the Grand Trunk Pacific, revenues gained over 1918 by nearly \$12,000,000, but operating expenses jumped at the same time from 84 to practically 108 millions. The latter was due mostly to the increases embodied in the McAdoo award to which the Canadian roads had to agree. Out of every dollar earned by the roads in this country, 78 cents went in wages.

Most interesting of all the points brought out by the Minister of Railways was his reference to reme-

dies for the continued deficits on Government railway operations. The House of Commons gathered unmistakably that the present Government will continue to pay the annual losses out of the Federal Treasury rather than increase freight and passenger rates. An advance of even 25% would take 88 million dollars out of the pockets of Canadian shippers annually. The income would be shared, of course, by the prosperous Canadian Pacific Railway Company, and although the latter is supposed to sacrifice in taxation all earnings above 10%, there is no means of control over the company's appropriations for betterments and similar accounts enhancing the value of the property.

"The National railway lines," said the Minister, "have been removed from political interference. Experienced railway men are in charge. They have been given money to improve the road bed, to buy the best equipment to enable the greatest tonnage to be hauled in a single train. If Canada has reached her maximum of development, then we shall have planned foolishly. But I, for one, have faith to feel and the vision to prophesy that the great transportation system is not being prepared to perform its splendid service in vian."

LISTINGS ON THE NEW YORK STOCK EXCHANGE FOR THE YEAR 1919.

Owing to the cessation of hostilities and the consequent removal of the restrictions imposed by the Capital Issues Committee and greatly diminished demands of the Federal Government, there was a substantial increase in new corporate financing in 1919 compared with the previous year, as evidenced by the volume of listings on the New York Stock Exchange.

The distinctive feature of the year's new financing was the large amount of industrial stocks brought out. The aggregate of stocks of miscellaneous companies listed was \$1,015,927,517, this total having been exceeded only in 1901, when the 1,100 million shares of the newly formed Steel Corporation were listed.

No less than \$541,000,000 of the stock of miscellaneous companies listed represented new capital, i. e., entirely new capital or the capitalizing of enterprises previously of a private character. These totals are the more noteworthy when it is considered that in many cases the shares listed were of no par value and were represented by merely nominal figures. Thus, in the case of the Transcontinental Oil Co., its 2,000,000 shares of capital stock are carried on the books of the company at \$1, and are so shown in our table, although claimed to represent a surplus and equity of over \$196,000,000. Similarly, companies incorporated in the State of New York with no par value stock usually carry their shares at the nominal figure of \$5 each. This practice has, necessarily, served to reduce the total amount of stock listed as expressed in dollars and so impaired the value of comparison with previous years.

As was to be expected, railroad financing in 1919 showed very little increase over the previous year. The roads remained under Federal control throughout the year and capital expenditures were largely provided for through advances by the Government secured by the bonds of the several roads, which, of course, do not appear in the year's listings. Moreover, the poor operating results so impaired railroad

credit as to preclude, except in rare instances, advantageous financing by the railways themselves.

The table of note issues not listed on the Exchange, as compiled at the end of this article, shows a slight increase over the figures reported for 1918. The total for the year just past was \$524,763,500, of which amount \$407,632,000 represents moneys advanced to miscellaneous enterprises either as new money or replacement of previously existing note issues. Note issues, as we have stated before, are not only not listed themselves, but serve to a greater or less degree to reduce the amount of stocks and bonds that would normally be presented for listing on the New York Stock Exchange.

Following is our usual ten-year listing table:

LISTINGS ON NEW YORK STOCK EXCHANGE.

Bonds.	Issues for New Capital, &c.	Old Issues Now Listed.	Replacing Old Securities.	Total.
	\$	\$	\$	\$
1919	211,074,311	41,795,500	68,132,729	321,002,540
1918	100,148,400	33,958,500	93,527,800	227,634,700
1917	1,349,686,350*	64,445,000	212,702,200	1,626,833,550
1916	1,505,530,000*	25,925,000	300,751,000	1,829,186,000
1915	451,854,514	40,539,000	48,728,786	541,192,300
1914	361,770,867	5,000,000	122,222,333	488,993,000
1913	447,815,200	25,000,000	175,250,900	648,066,100
1912	447,676,900		207,300,850	654,977,750
1911	397,563,800	35,122,000	148,148,600	580,834,400
1910	571,526,800	52,008,300	184,627,400	808,162,500
Stocks.				
1919	555,645,700	236,060,904	474,927,828	1,266,634,492
1918	160,689,267	44,652,250	106,684,130	312,024,647
1917	610,957,245	139,877,552	724,450,548	1,481,285,345
1916	479,263,618	69,751,875	418,186,265	967,161,758
1915	319,506,950	96,127,390	523,691,900	939,326,240
1914	130,383,000		441,413,360	571,796,360
1913	264,714,115		347,279,115	611,993,230
1912	463,935,140	193,956,217	503,139,433	1,161,030,790
1911	255,897,215	38,000,000	249,717,615	643,614,830
1910	304,681,590	467,175,700	467,644,255	1,239,501,545

Note.—Applications for the listing of trust company receipts and of securities marked "assented" (if preparatory to reorganization), or of securities stamped "assumed" or "assessment paid"—the securities themselves having previously been listed—are not included in this table.
* Government loans are included in the above.

Year.	BONDS.			STOCKS.		
	Railroad.	Electric Ry.	Miscell.	Railroad.	Electric Ry.	Miscell.
	\$	\$	\$	\$	\$	\$
1919	205,251,700		115,750,840	250,240,250	466,725	101,592,7517
1918	61,294,800	68,388,100	97,954,000	55,268,500	148,415	258,771,992
1917	525,320,250	17,897,000	447,636,300	623,807,060	31,951,365	825,526,920
1916	337,899,500	43,119,000	178,687,500	161,185,600	52,903,635	753,072,523
1915	325,655,100	23,810,000	191,727,200	367,827,670	140,403,200	431,095,370
1914	344,983,800	14,515,000	129,494,200	346,016,100	50,065,100	175,715,160
1913	281,291,100	183,631,000	183,144,000	242,809,650	12,139,000	357,044,580
1912	209,752,900	177,401,500	267,823,350	136,034,100	109,405,900	915,590,790
1911	298,003,900	34,160,000	248,670,500	204,889,550	141,226,600	297,498,680
1910	444,167,700	53,679,000	310,315,800	361,865,460	9,763,500	868,072,585

Railroad bonds listed for the year total 205 millions as compared with only 61 millions in 1918. Chief among the issues of this class are the \$50,000,000 Pennsylvania General Mortgage 5% Bonds, Series "B," issued for additions and betterments and for refunding purposes; \$35,000,000 Baltimore & Ohio Ten-Year 6% Secured Bonds issued to fund floating debt, to retire \$7,500,000 Notes due July 1 1919, and for other corporate purposes; \$16,000,000 Illinois Central 15-Year Collateral Trust 5½% Bonds issued for additions and betterments; \$16,460,000 Norfolk & Western 10-Year Convertible 6% Bonds issued for acquisitions, extensions, improvements, etc.; \$10,500,000 Chicago & North Western Railway General Mortgage 5% Bonds issued for refunding purposes, improvements and additions and \$8,000,000 Central of Georgia Ten-Year 6% Secured Bonds issued for capital expenditures.

Miscellaneous bond listings for the year amounted to \$115,750,840 as compared with approximately 98 millions in the preceding year. There are among this class the \$25,000,000 New York Telephone 30-Year 6% Debenture Bonds, \$20,000,000 Wilson & Co. Ten-Year Convertible Sinking Fund 6% Bonds, \$10,000,000 United States Rubber Co. Five-Year 7% Notes and \$10,135,000 American Writing Paper First Mortgage 7-6% Bonds, the last two issues being solely for refunding purposes.

Included in the railroad stocks listed is \$112,545,200 capital stock of the New York Central RR. issued

Table with 3 columns: Company and Class of Stock, Amount, Purpose of Issue. Lists various companies like Brooklyn Edison Co., Burns Brothers, etc., with their respective amounts and purposes.

MISCELLANEOUS STOCKS SECOND SIX MONTHS OF 1919. Table listing various miscellaneous stocks and their amounts.

Table with 3 columns: Company and Class of Stock, Amount, Purpose of Issue. Lists companies like General Cigar Co., General Electric Co., etc., with their respective amounts and purposes.

Total \$592,506,526. *Indicates stock of no par value. Amount given represents "declared value."

PRINCIPAL NOTE ISSUES NOT LISTED FIRST SIX MOS. OF 1919.

Table with 4 columns: Railroads & Elec. Rys., Date, Maturity, Amount. Lists various railroad and electric railway notes.

Total railroad and electric railway notes first six months \$70,500,000

Table with 4 columns: Miscellaneous Co's, Date, Maturity, Amount. Lists various miscellaneous company notes.

Total miscellaneous company notes first six months \$239,282,000. Total railroads, electric railways and miscell. first six months 309,782,000

PRINCIPAL NOTE ISSUES NOT LISTED SECOND SIX MONTHS.

Railroads & Electric Rys.— Int.	Date.	Maturity.	Amount.
Brazilian Trac., L. & P. Co.	Nov. 1 1919	Nov. 1 1922	\$7,500,000
Canadian Northern Ry.	Aug. 1 1919	1922-1924	10,000,000
Chic. No. Shore & Milw. RR.	Aug. 15 1919	Aug. 15 1920	600,000
Chic. R. I. & Pacific RR.	Oct. 1 1919	Oct. 1 1920	5,500,000
Hagerstown & Frederick Ry.	Nov. 1 1919	Nov. 1 1920	550,000
Iowa Ry. & Light Co.	Aug. 15 1919	Aug. 15 1921	731,500
Little Rock Ry. & Elec. Co.	Jan. 1 1920	Jan. 1 1921	1,000,000
Manchester Trac. Lt. & P. Co.	Nov. 1 1919	Nov. 1 1921	1,750,000
Manila Elec. RR. Ltg. Corp.	Sept. 1 1919	Sept. 1 1922	1,500,000
New York Central RR.	Sept. 15 1919	Sept. 15 1920	15,000,000
Nova Scotia Tramways & P.	June 1 1919	June 1 1922	1,000,000
United Light & Rys. Co.	Dec. 1 1919	Dec. 1 1920	1,500,000

Total railroad and electric railway notes second six months—\$46,631,500

Miscellaneous Co's— Int.	Date.	Maturity.	Amount.
American Chiclé Co.	Oct. 1 1919	1920-1927	\$2,500,000
American Cotton Oil Co.	Sept. 2 1919	Sept. 2 1924	10,000,000
American Gas & Elec. Co.	Dec. 1 1919	1920-1921	4,000,000
American Tel. & Tel. Co.	Oct. 1 1919	Oct. 1 1922	50,000,000
Barnsdall Corp.	July 1 1919	To May 1 1922	3,300,000
Cities Fuel & Power Co.	Nov. 1 1919	Nov. 1 1922	7,500,000
Chalmers Knitting Co.	Dec. 1 1919	Dec. 1 1924	850,000
Congoleum Co., Inc.	July 1 1919	1920-1929	1,000,000
Connecticut Power Co.	Dec. 1 1919	Dec. 1 1921	700,000
Constantin Refining Co.	Sept. 1 1919	1920-1922	3,000,000
Emporium Realty Co.	Aug. 1 1919	1920-1933	1,050,000
Equitable Cork Co.	Dec. 1 1919	1920-1921	1,200,000
Federal Sugar Ref. Co.	Nov. 1 1919	Nov. 1 1924	3,000,000
Fisher Body Corp.	Aug. 1 1919	1921-1925	5,000,000
General Phonograph Corp.	Oct. 1 1919	1920-1924	1,500,000
Grant Motor Car Co.	July 1 1919	1921-1925	500,000
Hammond Steel Co., Inc.	Aug. 1 1919	Aug. 1 1929	600,000
Hayes-Ionia Co.	Sept. 1 1919	1920-1929	700,000
Haytian-American Corp.	July 1 1919	1922-1924	3,000,000
Hershey Chocolate Co.	Aug. 1 1919	1922-1924	3,000,000
International Cotton Mills	Dec. 1 1919	Dec. 1 1929	5,000,000
Kellogg Toasted C. F. Co.	Nov. 1 1919	Nov. 1 1929	500,000
Maytag & Co.	Aug. 1 1919	1920-1927	750,000
National Improvement Co.	July 1 1919	1920-1929	600,000
Neptune Meter Co.	Oct. 1 1919	1920-1924	1,200,000
Nordyke & Marmon Co., Inc.	July 1 1919	1920-1929	2,500,000
Public Service Corp. of N. H.	Sept. 1 1919	Sept. 1 1922	2,500,000
Reynolds (R. J.) Tobacco Co.	Aug. 1 1919	Aug. 1 1922	15,000,000
Robbins & Myers Co.	Sept. 1 1919	1920-1924	2,500,000
Sloss-Sheffield St. & Iron Co.	Aug. 1 1919	Aug. 1 1929	6,000,000
Smith (A. O.) Corp.	Oct. 1 1919	Oct. 1 1924	3,300,000
Southern Cos. Gas of Calif.	Dec. 1 1919	1920-1924	900,000
Spanish River Pulp & Paper Mills Ltd.	Sept. 1 1919	1920-1929	3,500,000
Spicer, Mfg. Co.	Oct. 1 1919	1920-1924	3,000,000
Standard Gas & Electric.	Nov. 15 1919	Nov. 15 1921	4,500,000
Susquehanna Silk Mills.	Aug. 15 1919	1922-1925	4,000,000
Tri-State Tel. & Tel. Co.	July 1 1919	July 1 1922	1,250,000
Waltham Watch Co.	Sept. 2 1919	Sept. 2 1924	3,000,000
Washington Water Pow. Co.	Feb. 2 1920	Feb. 2 1922	3,000,000
Wheeling Mould & Fdy. Co.	Sept. 1 1919	1920-1929	1,600,000
Worcester Gas Light Co.	July 1 1919	July 1 1924	750,000

Total miscellaneous company notes second six months—\$188,350,000
 Total railroads, electric railways and miscell. second six mos. 214,981,500
 Total miscellaneous companies for year 407,632,000
 Total railroads and electric railways for year 117,131,500
 Total as reported for year 1919 524,763,500
 Total as reported for year 1918 515,583,900

Current Events and Discussions

CONTINUED OFFERING OF BRITISH TREASURY BILLS.

The usual offering of ninety-day British Treasury bills was disposed of this week by J. P. Morgan & Co. on a discount basis of 6%, the rate which has been in effect for some weeks. The bills in this week's offering are dated March 29.

RATE ON FRENCH TREASURY BILLS CONTINUED AT 6½%.

The French ninety-day Treasury bills were disposed of this week on a discount basis of 6½%—the figure to which the rate was advanced a week ago; it had previously for some time been 6%. The bills in this week's offering are dated April 2.

FURTHER PURCHASES OF AMERICAN DOLLAR SECURITIES CONTEMPLATED BY GREAT BRITAIN.

A special cable from London, March 31, to the "Journal of Commerce" says:

In connection with the repayment of the Anglo-French-American loan next October the Government contemplates further purchases here of dollar securities to provide dollars in New York. It is understood that the securities will be bought through the Bank of England and the Stock Exchange, the bank fixing the exchange rate and the quotations being based on Wall Street's closing the previous day. The majority of American securities are already sold, but, it is believed that there is a residue sufficient to justify special arrangements for shipment of the same to New York. Meanwhile, naturally the gold shipments will continue steadily.

PARIS MUNICIPAL COUNCIL APPROVES PLAN FOR \$20,000,000 LOAN TO BE PLACED IN CANADA.

A copyright cablegram to the New York "Times" from Paris, March 31, said:

The Budget Committee of the Paris Municipal Council to-day approved a loan of \$20,000,000 to be contracted by the city in Canada. The loan, which will be repayable in ten years, is to be used for the purchase in Canada of foodstuffs and other merchandise which will be sold in the municipal shops and by small dealers, with the object of helping to prevent profiteering and to reduce the cost of living.

During the discussion on the vote it was urged that it was likely to be additionally advantageous, as in ten years, when it must be repaid, the exchange rate is likely to be more nearly normal.

In city politics the authorization of the loan is regarded as a victory for the anti-profiteering section of the community.

FINAL RENEWAL OF BELGIAN EXPORT CREDIT.

The renewal for another three months of the \$40,000,000 of the \$50,000,000 commercial export credit established last June by a syndicate of New York bankers for a consortium of Belgian banks was announced this week. This is the third renewal; the credit called for 90-day bills, with three maturities, the credit to be paid off in June of this year, when the renewal arranged for this week will mature.

BRITISH CHANCELLOR ON PAYMENT OF ANGLO-FRENCH CREDIT—OBLIGATIONS OF ALLIES.

As was stated in these columns March 13, page 1026, announcement was made in the British House of Commons early last month by J. Austen Chamberlain, Chancellor of the Exchequer, that England and France had agreed not to renew the Anglo-French credit of \$500,000,000 issued in the United States in 1915. In giving the Chancellor's remarks with regard thereto, the London "Financial News" of March 9 says:

In the House of Commons yesterday Mr. Asquith asked the Chancellor of the Exchequer whether he could give any information to the House in regard to the Anglo-French Loan.

Mr. Chamberlain: The Anglo-French Loan of \$500,000,000, which was issued in October 1915, on the joint and several security of the Governments of the United Kingdom and France, matures on Oct. 15 of this year. After full consideration the French Finance Minister and I came to the conclusion that it was not desirable to renew this loan in the United States of America, and that we ought to take the necessary steps to provide for our respective halves. The method in which this is to be done is, of course, a matter for each Government to decide as it thinks fit.

The House will be glad to know that the British Government has no intention of re-borrowing outside the United Kingdom any part of the \$250,000,000 required, so that when the loan is repaid we shall have reduced our external debt by over £50,000,000. We shall employ for the purpose resources already available, or in sight, in the United States, and to the extent to which they are not sufficient, we shall ship gold.

I may add that we have already made a beginning by buying Anglo-French Bonds in the market at a considerable discount below par.

No West Indian Deal.

Mr. Gideon Murray asked the Prime Minister whether his attention had been called to the proposal that in return for the cancellation of part of our war debt with the United States the British West Indian colonies should be transferred to that country, and whether he would make a definite statement that there was no intention whatever on the part of the Government to barter away these loyal colonies.

Mr. Lloyd George said there was not the slightest intention on the part of the Government to barter or sell any portion of the British West Indies, whose inhabitants were loyally attached to the Crown, and intensely proud of their membership of the British Empire.

Obligations of the Allies.

In reply to Mr. Hartshorn, the Chancellor of the Exchequer yesterday made the following statement:

The obligations of the Allies to this country (exclusive of post-war advances for reconstruction) are now approximately as follows:

Russia	£568,000,000
France	470,500,000
Italy	470,000,000
Belgium	86,500,000
Serbia	20,000,000
Greece, Portugal, Rumania and other Allies	51,000,000
	£1,666,000,000

In the case of Belgium war debt, no interest is charged, and it has been agreed that the Allied and Associated Governments shall accept German gold bonds in discharge of the principal of the debt. Further, no interest has been charged down to the armistice on loans to Serbia and Montenegro. In the case of the other Allies, interest is not actually paid except in the case of one special transaction, but the amount, in some cases at 5% and in others at Bank rate, is added periodically to the principal outstanding.

The total advances made by the United States Government down to Nov. 15 1919, as given in the annual report of the United States Treasury, were as follows:

United Kingdom	\$4,220,000,000
Russia	188,000,000
France	2,985,000,000
Italy	1,611,000,000
Belgium	339,000,000
Serbia	27,000,000
Other Allies	136,000,000
	\$9,506,000,000

The advances were made against demand obligations bearing interest corresponding to the American loans from which they were provided. The total advances made by France as on Nov. 6 1919 were, I understand, 12,000,000,000 francs, but I have no particulars as to the amounts lent to particular countries or the conditions on which loans were granted. Negotiations are proceeding with regard to the postponement of interest payments, but no formal postponement has yet taken place.

DEMANDS OF FRANCE FOR REPAYMENT OF RUSSIA'S DEBTS—SOVIET GOVERNMENT'S INTENTIONS.

Reports as to the demands of France for the repayment by Russia of the latter's debt as an incident to the reopening of economic relations between the two countries, and the declaration in behalf of the Soviet Government that under no conditions would the latter consider the repayment of foreign investments, were contained in the following copyright cablegram from Paris, March 27, to the New York "Times":

While the French Senate engaged in a debate to-day in which it was demanded that in reopening economic relations with Russia the French Government take means to secure priority for collecting the investment of 26,000,000,000 francs which France has in Russia, a dispatch from Copenhagen said that M. Krassine, President of the Russian commission which had arrived there to arrange resumption of commerce, had declared that under no conditions would the Soviet Government consider the repayment of foreign investments.

This declaration came as a distinct surprise, for on various occasions Bolshevik spokesmen have offered either to pay these debts or make a compromise settlement.

Senator de Monsie declared that Frenchmen held 14,000,000,000 francs in Russian State bonds, without counting the unpaid interest. Including industrial securities and the value of French investments in Russia, he said, the total was 26,000,000,000. He said he understood the Soviets had offered to pay 6% of this if the French would accept, and wanted to know what the Government was going to do about it.

The Copenhagen dispatch, which should probably be taken with some reserve in view of the other declarations of Soviet authorities, quotes Krassine as saying: "The Government of the Soviets has wiped out purely and simply the old Russian debt."

On the question of the payment of Russia's debts, we take the following from the "Wall Street Journal" of March 22:

"Russia stands ready to repay her entire debt to the world. We are not going to repudiate one penny," Lenin told George Lansbury, editor of "London Daily Herald," who has just returned from Russia, according to Lansbury in interview with Universal Service correspondent. Lenin, the editor further says, told him British banks were being allowed to send auditors to Russia to check up debts preparatory to repayment, adding that Russia was anxious for peace, especially to resume trading with Britain and America, and that she realized business would have to be done in accordance with existing commercial methods. Lansbury said communists system was not working smoothly yet in Russia, but was rapidly approaching perfection. Socialism had come true in Russia, he declared, and was unquestionably successful.

RENEWAL OF REICHSBANK CHARTER.

The following from Commercial Attache Paul L. Edwards, The Hague, Netherlands, Jan. 2 1920, appeared in "Commerce Reports" (published by the Department of Commerce, Washington) of March 24:

According to the German bank law of 1875 the charter of the Reichsbank expires Dec. 31 1920 unless notice of continuation is given by the Government at least one year in advance of that date. In the failure of such notice the Commonwealth is authorized to take over either the shares or the entire property of the Reichsbank at the end of the year 1920. It is desired, however, that the Reichsbank should continue to exist in its present form, and appropriate legislation to this effect has been enacted which also contains provisions relating to certain technical banking questions. The Government is given an extension of one full calendar year to determine whether or not it will take over the Reichsbank.

The old law provided for a division of the profits with the National Treasury, after dividends, &c., had been cared for. This provision was abrogated a few days after the outbreak of war, and in view of the fact that the financial situation is likely to change greatly from year to year, the amendatory law contemplates special legislation each year regulating the division of profits.

The two branches of the Reichsbank at Memel and Danzig are now outside Germany. The Government advocates the continuance of these branches on the ground that their withdrawal at this time will interfere with the commercial and industrial life of these cities.

Exchange Dealings in Futures Authorized—Discount Rate Regulated.

The original bank law forbids dealings in futures by the Reichsbank. The amendatory law which has been passed expressly authorizes the purchase of foreign exchange for future delivery for the purpose of covering engagements of the Reichsbank abroad, and the sale or future delivery of foreign exchange so purchased. However, such business may only be carried on as long as the majority of the central committee of the Reichsbank does not vote against it. No contracts may be concluded for delivery later than Dec. 31 1930, the date before which the charter must again be renewed.

The Reichsbank has for some time been complaining that some of the private banks of issue have been violating the clause in the bank law which forbids their charging less than the Reichsbank discount rate so long as the rate is 4% or over, and that the Reichsbank has been injured thereby. It appears that in some cases the practice has been followed of partially discounting bills and partially advancing against them (at a lower rate of interest). The new law provides that the private-note banks must agree not to make advances at less than the discount rate after Jan. 1 1925. The law contains a further provision to the effect that the privilege of note issue of the four private-circulation banks might be terminated by the Government, in case the privilege of the Reichsbank should be withdrawn for some reason. Presumably, the private banks of issue have given notice of their agreement to these requirements; however, no reports on the matter have been received here as yet.

FURTHER INCREASE IN PRICE OF CANADIAN VICTORY BONDS.

A still further increase in the prices of Canadian Victory Bonds supplementary to the advances authorized on March 20, was decided upon at a meeting of the Victory Loan Special Committee held at Montreal on March 26. Victory Loans of all maturities, except the issue due 1934, are affected by the higher schedule of prices, which were put into effect March 27. In our issue of Saturday last, page 1242, we referred to the change in prices authorized on March 20. Below we give the new scale of price as compared with the prices which were made effective March 20 and Feb. 23.

Maturity—	Price Effective Mar. 27.	Price Authorized Mar. 20.	Price Announced Feb. 23.
1922.....	100	99 1/4	98-99
1923.....	99 3/4	99 1/4	98-99
1927.....	100 1/4	100	99-100
1933.....	101 1/2	100 1/4	99-100
1937.....	103	102	100-101
1924.....	99	98 1/4	96 1/4-97 1/2
1934.....	97	97	96-97

The Toronto "Globe" of March 27 in reporting the new prices said:

The demand for the securities, it is stated, has undergone material and consistent augmentation for some time past and offerings of some of the maturities have been absorbed so readily that the supply has become of decidedly meagre proportions. The improvement in this respect has been one of the outstanding developments in investment circles of recent weeks. In the opinion of many closely in touch with the situation still further increases in the prices at which the bonds may be dealt in through the Victory Loan Special Committee may reasonably be anticipated.

CANADIAN BANKS DISCONTINUE FINANCING OF RURAL CREDITS SOCIETIES.

The failure of efforts to continue co-operation between the chartered banks of Canada and the Manitoba Rural Credits Societies was announced at the Government buildings at Winnipeg on March 19 according to a Canadian Press Despatch from that city to the Toronto "Globe," which added that the banks would withdraw their assistance at once. In explanation of the action it was stated that the banks were said to have requested that the rate of interest on rural credit loans should be raised from 6 to 6 1/2%. Further enlightenment on the subject is had from the following Winnipeg advices in the "Wall Street Journal" of Mar. 22:

Canadian banks definitely announce that they will no longer finance rural credits system inaugurated as a result of demands of the powerful Grain Growers' Association in all western provinces. The plan embraced borrowing by rural sections, groups of farmers signing joint note for individual loans and the banks advancing money at 6%. In Manitoba alone \$10,000,000 was advanced with lesser amounts in other provinces.

The banks demanded increase in rate to 6 1/2%, and, on differences arising the banks refused further co-operation. Efforts are being made to have the various western provinces handle these loans on that basis. Banks, in the past, rather favored a scheme which would have put an end to the demands of grain growers for a new banking system in Canada.

D. A. CAMERON ON EXCHANGE SITUATION AS EFFECTING CANADA.

In an address on March 19 before the Toronto Board of Exchange on the subject of exchange, D. A. Cameron, Manager of the Toronto branch of the Canadian Bank of Commerce characterized the United States as the "top dog in the world by reason of the standing of its dollar, which is at a premium in all but a few countries." "Canada, however," he continued, "May yet reap advantages from the very fact that its money is at a discount in the United States, for a European country desiring to buy wheat would find its money worth more in Canada than in the United States by reason of the discount on Canadian money in the United States." From the "Toronto Globe" of March 20 we take the following account of his remarks:

While freely admitting the drawbacks of the discount of Canadian money in the United States, Mr. Cameron showed that the Canadian dollar is at a premium in all the countries of Europe, with the exception of Holland, Switzerland and Spain.

Delving into the causes of the discount in the United States, Mr. Cameron threw new light on Canada's international position by saying that, while this country last year exported more than \$300,000,000 in excess of imports, there was an offset against this which more than wiped it out. This was comprised of interest charges on Canadian securities held in Europe amounting to \$125,000,000, and similar charges on securities held in the United States, of \$65,000,000, or \$190,000,000 in all, to which should be added payment for shipping charges and insurance premiums last year totalling \$60,000,000, with another \$60,000,000 for credits supplied to European countries buying Canadian goods, or \$310,000,000 in all. That put the balance on the wrong side of the Canadian ledger by \$10,000,000. Mr. Cameron added to this a further sum paid for securities bought back by Canada from Europe, which he estimated at from \$25,000,000 to \$50,000,000.

Luxuries Add to Burden.

"Therefore, our real position for the year in foreign trade was an adverse balance of between \$30,000,000 and \$50,000,000," said Mr. Cameron, "and this accounts for the present discount of the Canadian dollar in the United States. The excess of imports over exports brings this about; and it is as accurate as a thermometer is in indicating a temperature."

Discussing the recently-imposed restrictions on the import of securities into Canada, Mr. Cameron said it would generally be regarded as a matter of wisdom to pay off debts of this kind. In some cases corporations whose bonds had been sent back to this side had been able to buy them in and save three or four years' interest, by reason of the conditions of exchange.

From a national standpoint, however, the proceedings presented a different aspect, and resulted in a heavier burden on the country than the Government thought could be borne. At the same time the continuation of the import of luxuries was a further aggravation of the exchange situation. Restrictions on the shipment of gold at the present time prevented the course of action adopted before the war to remedy exchange. At that time a shipment from one country to another quickly brought currency back to par.

May Bring Customers.

At present the United States is topdog in the world by reason of the standing of its dollar, which is at a premium in all but a few countries. Uruguay is an exception, and that is a country which generally exports more than it imports. Canada, however, may yet reap advantages from the very fact that its money is at a discount in the United States, for a European country desiring to buy wheat would find its money worth more in Canada than in the United States by reason of the discount on Canadian money in the United States; therefore, assuming that Canada had the wheat, such a country should give preference to the country where its money was rated higher, which would be Canada.

On the future, Mr. Cameron, analyzing Britain's position, said he believed that, with the possible exception of Belgium, the old land was

coming back faster than any other country in Europe. "The value of the pound will, therefore, probably continue to advance from time to time, as it has done lately, until Great Britain can resume gold shipments. This may be in a much shorter time than it took the United States to resume specie payments after the Civil War."

BRITISH FINANCIAL AGREEMENT WITH LITHUANIA.

Advices on the above subject received at Washington (by the Department of Commerce, Bureau of Foreign and Domestic Commerce,) from Consul General Robert P. Skinner at London under date of Feb. 16, are published as follows in "Commerce Reports" of March 19:

With regard to the financial agreement concluded between British interests and the various Baltic States (notice of which was published in Commerce Reports for Feb. 4 1920) the following statement giving further details of the arrangement with Lithuania has been published here.

A financial deal in connection with British trade in the Baltic States, and perhaps later with European Russia, has been closed in London during the short visit just terminated, of Ernest Galvanauskas, Prime Minister of the de facto Government of Lithuania. Mr. Galvanauskas came to London on a mission embracing both economic and political problems, and in an interview has detailed the steps already taken, and still to be negotiated, in getting the infant State on its feet.

Briefly, the British Government has formally approved a plan whereby Lithuania places its entire financial and commercial future in the hands of a large and influential London banking group,* which will be completed by similar arrangements with Esthonia and Lettland just about to be concluded.

The scheme will be carried out on the following general lines: The British group, including several of the largest banks will first advance the sum of 3,000,000 and found the Lithuanian National Bank. This institution will have two departments, one for general banking and the promotion of business and the other for the issue of new currency. The first issue will be the equivalent of the sterling reserve. Further issue will follow, but the initial flotation is considered adequate at least until the 800,000,000 German marks now in circulation are retired. Whereas the mark in Lithuania is now depreciated, as in Germany, the new currency in auktians, the equivalent of the shilling, is expected automatically to maintain itself at par through the operation of the rest of the plan which embraces a balance of exports and imports sufficient to keep exchange stabilized.

This British group, which will underwrite and direct the Lithuanian National Bank, of course in co-operation with the local Government, will act as selling agents in the disposal of Lithuanian exports, consisting chiefly of lumber, flax, and some grain, and as purchasing agents in the buying of a long list of imperatively needed imports. It is understood that the British group will be compensated on a percentage basis on nominal proportions. Mr. Galvanauskas and members of his mission are emphatic in their assertion that the arrangement is not a monopoly in any sense of the term declaring this group is to act only as agent in the sale of exports and purchase of imports in and to any market in the world. Lithuania needs manufacturing and agricultural machinery, all manner of railway equipment and rolling stock; electrical machinery and appliances, gasoline, coal, oils, fats, furniture, clothing and every conceivable sort of manufactured product. So far as Lithuania is concerned, these supplies may be purchased in any market in any nation, and it is obvious that some, if not many, of such purchases will have to be made in countries, particularly the United States. It is understood that this financial and commercial agreement has been concluded for a period of 15 years.

There is a delegation representing the British group now in Kovno, the temporary capital, going over the ground preparatory to starting the National Bank. It is believed that the scheme will put into operation just as soon as the Lithuanian Constituent Assembly elections are held, the second week in April.

*According to information received by the Bureau from other sources the banks interested are Lloyd's, the Westminster, and the National Metal and Chemical.

AMERICAN REMITTANCES TO POLAND.

It was reported in a press dispatch from Washington March 29 that a number of American banks which have been transmitting large sums of money from citizens of the United States to relatives and friends in Poland notified the Department of Commerce on that day that they would refuse to accept any drafts for forwarding until the present delay by the Polish banks in meeting these obligations was obviated. It was added that the bankers asserted that a period of from six to eight months now elapsed between receipt of the drafts and payment by the Polish banks. In its issue of March 25, "Commerce Reports" published by the Bureau of Foreign and Domestic Commerce, Department of Commerce, Washington, printed under the head "Polish Banking Conditions as affecting American Remittances" the following cablegram from Trade Commissioner Louis E. Van Norman, at Warsaw, March 20, 1920:

I have taken up with the Polish Ministries of Finance and Commerce the matter of the delay on the part of the banks here in paying drafts on the United States, as well as the question what action can be taken to insure future safety and quick transfer of funds. The banks have insufficient equipment, personnel, and experience to handle the enormous volume of transfers from America. Most of the banks are solid financially, but they are unequal to the problem facing them. They are hopelessly behind on orders, which in some cases have been unexecuted for more than eight months. The Minister of Finance states that this disorganization is true more particularly of the private banks and adds that a bill now in the Diet and expected to become a law this month will regulate foreign financial interests in Poland and will provide for Government regulation of private banks. Meanwhile he advises Americans to transmit funds through the Polish State Bank or the Polish Post Office. The latter has opened many new branches said to be equipped to handle money orders and is now putting into operation a system by which, it is claimed, receipts may be returned to the remitter.

The Polish Government is not willing to permit the establishment here of branches of purely American banks. Five or six American banks have

representatives here receiving and analyzing lists of names and amounts to expedite transfers, but they are not permitted to do more. The Government has agreed, however, to extend special facilities to the American Express Company, permitting it to put its representatives in the State Bank and the Post Office to supply information and look after American interests. The new law is expected to grant similar privileges to other Americans concerns.

Even the Polish State Bank and the Post Office have inadequate facilities for the present emergency. The one agency here actually getting money with safety and promptitude to the personal for whom it is intended and obtaining receipts therefore is the Jewish Joint Distribution Committee.

The following banks in Poland are officially stated to be under Government supervision: Warsaw—Commerce Bank, Industry Bank, Commerce & Industry Bank, Co-operative Bank, Land Bank and Polish Consolidated Land Bank; Lubin—Polish Land Bank; Lemberg—State Bank, Galician Land Bank, Industry Bank, and Land Credit Bank; Krakow—Galician Bank; Posen—Co-operative Union Bank, Commerce Bank, and Industry Bank. Intending remitters should not send drafts or checks to the Minister, Consul or trade commissioner personally, since these officials have neither facilities nor time to handle such transfers. This statement is indorsed by the legation.

REVOLUTION IN GERMANY AFFECTS CREDITS PROPOSED BY AMERICAN INTERESTS.

A Berlin cablegram March 27, appearing in the New York "Tribune" said:

It has been learned from American sources, says the "Tageblatt" to-day that a number of American financial concerns, which had offered to provide credits to aid in the recovery of German trade, have withdrawn their offers as a result of the recent Kapp coup-d'etat.

For the same reason, adds the newspaper, the negotiations, which had been nearly completed for shipments of large quantities of potash to America have been postponed indefinitely.

SUBSCRIPTIONS TO ITALY'S SIXTH LOAN.

"Commerce Reports" of March 25 reports that the following cablegram, dated March 21, has been received from Commerciale Attache Dennis at Rome:

The subscription to the new national loan which closed in Italy March 15 will amount to fully 20,000,000,000 lire; 15,000,000,000 of this amount will be used for the retirement of paper currency, of which 18,000,000,000 lire is outstanding.

Subscriptions to the loan opened in January and were to have closed on Feb. 25. It was reported, however, on March 1 that the time for receiving subscriptions had been extended to March 15. We have previously referred to the offering in our issues of Jan. 17, page 203, and March 6, page 923.

\$25,000,000 ITALIAN LOAN CAMPAIGN INAUGURATED IN NEW YORK.

A campaign to float in the United States a \$25,000,000 loan in behalf of the Italian Government to be used in reconstruction work in Italy was inaugurated in this city at the Lexington Theatre, at 51st Street and Lexington Avenue, on March 28. Subscriptions of \$3,201,000 were realized at the start of the campaign, the United States Steel Corporation heading the list, with a subscription of \$1,000,000. The amount realized also included a joint subscription of \$500,000 from the Railway Steel Spring Co. and the American Railway Car & Foundry Co. The Italian Ambassador, Baron Romano Avezzana, addressed the gathering; his remarks are recorded as follows in the New York "Times" of March 29:

Ambassador Avezzana touched on the reasons why the support of Italy in her reconstruction work was not only a national and Italian question, but a matter of supreme necessity, in interesting the world and civilization. He said that Italy, during the last year, without any increase in her exterior debt, had transformed the war machine into a peaceful one and had increased production and exportation, while by a new and efficient taxation and with home loans the next budget, he believed, would meet the whole expenditure and the monetary circulation will be reduced.

"One of the points," he said, "that has been often brought up against the financial policy of Italy has been that she had not proceeded, on account of international and interior considerations, with sufficient speed in demobilizing her army. This is not true. Only three classes—the classes of 1897, 1898, 1899, that is, a little over 400,000 men—are still under arms, so that over 5,000,000 men have been given back to the land and to the industries, and are at present working and producing.

"The Italian international policy was inspired by the principle of a sincere conciliation, forgiveness, and collaboration among all the peoples of Europe, the victorious as well as the vanquished, and great praise should be given to Prime Minister Nitti for the clear enunciation and efficient support of this conception, as the only one that can bring Europe to an effective state of peace.

"Even the entrance of so many Socialist and popular parties in the House was as guarantees of the stability of the Italian nation, because it made it possible for Italy to proceed peacefully in that social transformation that the labor classes desire."

ITALIAN INCOME TAX DECREE—WAR LOANS HELD ABROAD EXEMPT.

According to Commercial Attache J. E. Philippi at Rio de Janeiro, Brazil, the Italian Embassy in Rio de Janeiro issued the following statement regarding the income tax, it is learned from "Commerce Reports" of March 11:

The decree of Dec. 31, last, establishes or provides that capital which is abroad, including remittances of moneys made by emigrants which, on Jan. 1 1920, were deposited in Italy in credit institutions or in the postal

savings bank, as well as such moneys which might be deposited after this date, are not subject to taxes. Foreign stock held by foreigners living within the Kingdom, as well as bonds of the Italian war loan, including the present ones, are also exempt, so long as they have been subscribed abroad by Nationals who have been resident there six months at least or by foreigners who do not live in Italy; so long as these bonds are kept abroad, except for the formality of the necessary affidavit.

PREMIER NITTI OF ITALY URGES CLEMENCY FOR GERMANY AND RUSSIA.

In asserting that Europe can only "recover its balance by recognizing Russia and Germany," Premier Nitti of Italy contends that "the nations must unite in sympathy and clemency for the vanquished." While he agrees that the vanquished countries "must bear the consequences of the war which they had imposed on the world," he adds that "the obligation was to be met by progress, not by the impoverishment of their existence." His observations before the Italian Chamber of Deputies on March 22 are given as follows in a Havas cablegram to the daily papers from Rome, March 22:

Premier Nitti, outlining to the Chamber of Deputies to-day the policy of the new Cabinet, declared that all the European countries were facing an extremely difficult situation and were threatened with famine unless peace should quickly be re-established.

The Premier said that more than 300,000,000 workers do not produce the necessaries of life. Russia, which should furnish raw materials, and Germany, with its great numbers of workmen, were producing hardly anything. Europe, according to Signor Nitti, could only recover its balance by recognizing Russia and Germany, and the nations must unite in sympathy and clemency for the vanquished.

The political and economic disorder would only disappear when Europe had become imbued with the spirit of peace, the Premier continued, and Italy would work to this end, feeling that the interests of Europe, threatened with ruin, should be put above hatreds and divisions.

"Before the League of Nations, in which we believe and which we want, there is a society of European peoples, which by its own efforts must better the condition of human life," Premier Nitti said.

The Premier declared that Italy was going to support a complete state of peace and the spirit of peace, as well as collaboration throughout the world, but particularly between the countries of Europe. It was in the solidarity of democracies that the salvation of the independent and economic life of the European Continent was to be found.

The vanquished countries, continued Signor Nitti, must bear the consequences of the war which they had imposed upon the world, but the obligation was to be met by progress, not by the impoverishment of their existence.

"In defending Italian interests," he said, "let us inspire these general principles. We desire that Italy shall be an instrument of peace; we desire to have cordial relations with all, especially with our neighbors; we do not desire to delay the establishment of peace. No treaty, no convention, limits the action of Italy, which must not only represent the balancing force but the element of moderation in defense of the principles of justice. We desire to act in complete accord with France and England.

"In order that Italy may act with more freedom, the question of the Adriatic must be settled. We will never demand of Jugo-Slavia the impossible, or anything that might appear unjust. To reach an equitable solution the parliamentary parties must assume responsibilities."

DANISH IMPORT PROHIBITIONS AND EXCHANGE SITUATION.

We reprint the following from "Commerce Reports" of March 11:

A cablegram from H. F. A. Scheinfeld, Secretary to the American Embassy at Copenhagen, under date of March 6 1920, states that the Minister of Commerce on March 5 introduced a bill in the Folkething (the lower House of the Danish Parliament) authorizing him to establish rulings to make importations and customs clearances of goods into Denmark dependent on proof that payment for the goods has been permitted by the Foreign Exchange Council, set up Dec. 15 1920. The bill further provides for the addition to the Council of the Ministry of Commerce. Penalties will be in effect as soon as the bill is passed, and will remain in force until the end of 1920. In his report submitted with the bill, he points out that the attempt to improve the rate of exchange by unofficial efforts of the Council with the co-operation of the banks has failed to prevent arrangements being made for the importation of goods not sanctioned by the Council. It is therefore thought best to reinforce these efforts with legal authority.

VIRGIN ISLANDS CURRENCY MIXED.

From the weekly bulletin published by the Merchants' Association of New York under the title of "Greater New York," we take the following from the issue of March 22:

The Merchants' Association recently wrote to the Secretary of the Treasury with regard to the currencies in use in the Virgin Islands, where it had been informed that both Danish and United States money were used in settling ordinary commercial transactions.

The Treasury Department replied that the Virgin Islands had been placed under the jurisdiction of the Navy Department and a copy of the letter was accordingly sent to Secretary Daniels. It asked specifically whether drafts and commercial papers are required to be made out in either Danish or United States currency, and which is more commonly in use in the Islands.

In reply to this inquiry, Secretary Daniels said that he had referred the letter to the Governor of the Virgin Islands for detailed information.

The treasury Department has prepared a memorandum upon the monetary system of the islands, which was established by a Danish Law in 1904. This made the unit of the monetary system the gold franc, which is coined in Denmark and bears a Danish inscription. Each franc is divided into 100 bit and five bit equal one cent. The value of five francs equals one West Indian dollar. The West Indian dollar, however, does not exist as coin nor is there any provision for its coinage. It is merely an expression used to denote the value of five francs.

Congress in 1917, in providing for a temporary Governor of the Islands, prescribed a duty of \$8 a ton on the export of sugar to any foreign country.

Although levied in dollars the duty is actually collected in francs like all other import and customs duties levied on the Islands.

The United States dollar and its fractional currency have circulated freely on the Islands. Business men generally mark goods and make sales in United States currency. At the normal rate of exchange a United States dollar equals in value five francs, twenty bit, but the rate of exchange has fluctuated as a result of the war.

BANK OF SWEDEN RAISES DISCOUNT RATE.

A cablegram received by the Department of Commerce at Washington under date of March 19 states that the Bank of Sweden has increased its discount rate from 6 to 7%.

CREDIT TO CZECHO-SLOVAK BUYERS OF AMERICAN COTTON.

The following cablegram from Trade Commissioner Geringer at Prague, appearing in "Commerce Reports" of March 23, calls attention to the necessity of granting credits to Czecho-Slovak buyers of American cotton:

Eight months credit c. i. f. Hamburg, is the shortest that can be accepted on large cotton deals. Since Czechoslovak manufacturers must depend upon exports for securing foreign exchange, credit to be extended must be sufficient for cotton delivery in time to be made into yarn and subsequently into cotton goods. While raw cotton could be paid for with yarn in much quicker time, it would take considerably more yarn in actual weight and cotton mills would be deprived of yarn export and their operation reduced to that extent. On account of various strikes, breakdowns and other, delays the cotton syndicate allows five weeks' time for shipment from American port to Hamburg, then down the Elbe River to last Czechoslovakia port another five weeks, and thence to the spinning mills another five weeks. Past experience has compelled manufacturers to compute time of shipment on such a basis. Six months' credit would leave only 11 weeks to make yarn and cotton products and to realize on them. This is an impossibility. Manufacturers would rather work along the way they have done during the past few months, gradually increasing the number of bales contracted for, so as to be fully able to pay when acceptances mature than to fall down on payment of large quantities.

SPAIN'S GROSS INCOME.

From the "Journal of Commerce" of March 10 we take the following Madrid cablegram dated March 9:

In an article on the economic situation in Spain, "El Liberal" says to-day: "The whole of the national income amounts, according to varying estimates, to between 8,000,000,000 and 12,000,000,000 pesetas. The budget calls for a revenue of 2,000,000,000 pesetas, the collection of which demands the services of 236,000 officials of the Ministry of Finance."

The newspaper declares that Spain by granting monopolies on banking, tobacco, matches, alcohol and the railroads and forests to private companies receives 500,000,000 pesetas yearly, while by the system of protective tariffs it favors new industrials and various trades to the extent of a billion pesetas annually, which those industrials extract from the pocket of the Spanish public owing to their being able to charge higher prices in consequence of lack of competition.

REPORT OF BANK OF SPAIN.

On March 3 cabled advices to the daily papers from Madrid said:

The shareholders of the Bank of Spain at the annual meeting to-day received a report showing that the Bank made a net profit of nearly 54,000,000 pesetas on a capital of 150,000,000 pesetas. The gross profit was \$2,000,000 pesetas.

The statement shows the the Bank's reserves in gold and silver amounted to 3,000,100,000 pesetas, and that the total notes in circulation were 3,000,800,000.

MONEY STRIKE IN PARAGUAY IN PROTEST AGAINST PAPER MONEY DEPRECIATION.

The New York "Times" of March 30 printed the following advices from Asuncion (Paraguay), March 29:

The labor unions and shopkeepers at a meeting to-day resolved to continue the "money strike," declared as a protest against the depreciation of Paraguayan paper money.

It was announced that work would not be resumed or the shops reopened until the public authorities and the Chamber of Commerce adopted the practice of paying wages and conducting business transactions on a gold basis.

PLANS OF ALLIES AND NEUTRAL COUNTRIES FOR SUPPLYING CREDITS TO AUSTRIA.

Regarding negotiations on the part of the Allies and neutral governments looking to the furnishing of credits for Austria and other Central European States, the Associated Press under date of Mar. 21 had the following to say in Paris advices:

Important negotiations are going on at present, and have been in progress for some time, between Allied representatives and the Governments of Switzerland, Holland and the Scandinavian countries with a view to participation by these States in a scheme of credits under discussion, the object of which is to secure the financial and economic rehabilitation of Austria and other Central European States, it was learned to day.

The serious financial, economic and social conditions in these countries have been recognized, and the neutral Governments are declared to be keenly alive to the fact that the collapse of these countries would necessarily have effects which could not possibly be confined to their own frontiers or finances. One question under discussion is the enforced sale of German property in these neutral countries to meet indemnities, but this proposal is meeting opposition.

Sir William Goode, British Director of Relief, will start next week for The Hague and Copenhagen to confer with the Dutch and Scandinavian Governments regarding details of the proposed scheme. It is understood that a representative of the United States Government will participate in these conferences.

GUARANTY TRUST COMPANY ON RECONSTRUCTION OF FRANCE.

With reconstruction in France in full swing and with business and financial conditions growing more encouraging daily, the entire country is experiencing an economic and physical recovery from the drain of war more rapid than is generally realized, according to recent statistics and information presented in the booklet "Greater France," just issued by the Guaranty Trust Company of this city. Following a detailed resume of the progress that has already been made toward the reconstruction of industry and commerce of France as a whole, the booklet treats separately the phenomenal growth in importance of the three leading cities of Southern France—Bordeaux, Lyons and Marseilles. In part, the publication says:

France, instead of idling, as some observers have reported after a cursory survey of the country, has accomplished in the last year so stupendous a task that one marvels how the work has been done. Seventy six thousand structures had been erected or repaired by the end of Aug. 1919, and 60,000 additional buildings were then under construction. About 550,000 buildings were destroyed or damaged during the war. In the same period, 89% of the destroyed railroad trackage had been rebuilt, an area of 1,500 square miles of shell riddled, tillable land cleared up, 80,000,000 cubic yards of trenches filled, 991,000 refugees returned to their homes, 5,000 schools reopened, and 3,872 civic communities reorganized.

The French people have made surprising progress in the period since the armistice in readjusting industry to a peace basis. As early as Feb. 1919, the Minister of Industrial Reconstruction reported that out of a total of 1,700,000 employees occupied on Nov. 11 1918, in a group of government and private plants, 1,300,000 were already engaged in peace time pursuits. A later investigation conducted in, 1986 industrial plants in the occupied area employing more than 20 workmen each, shows that by Nov. 1 1919, a total of 1,385 establishments had resumed operation. By Nov. 15 1919, the government had made advances in excess of 3,000,000,000 francs to the industrial interests of this region for the reconstruction of their factories, and the budget for 1920 provides for the expenditure of nearly 5,000,000,000 francs during the first quarter for the same purpose.

The French Colonies.

During 1920 France will need about \$650,000,000 worth of foodstuffs and raw materials, as follows: Foodstuffs, \$150,000,000; cotton, \$200,000,000; copper, \$70,000,000; oil, \$75,000,000; chemicals, tobacco, metallurgic products, fuel oil and coal, \$150,000,000. A great proportion of these needs will be filled by French colonies, while the manufacturing capacity of France will require new outlets, so that these colonial possessions will undoubtedly play a most important part in the development of French industry. Notwithstanding the fact that the enormous resources of the French colonies are only slightly developed, their foreign trade in 1913 totalled \$608,800,000, about one-fourth as much as that of France proper.

Southern France.

The South of France has been a great factor in the wealth of the entire country, and particularly in its successful industrial support of the war and rapid recovery since the armistice. Before the war, the richest industrial sections of France were in the northeast and east, near the rich coal deposits, but it is safe to say that pre war conditions will no longer prevail, owing to the great development during the last five years of the non-invaded regions of France. The tendency on the part of industry to shift toward the South to take advantage of the undeveloped resources was noticeable even before the war, and was given a decided impetus with the opening of hostilities.

The three cities of Bordeaux, Lyons and Marseilles have shared prominently in this southern development, the two latter cities being especially favorably situated in the valley of the Rhone, where many of the largest water power projects have been and will be carried out. The population of France has been diminished 7% by the war, while that of Marseilles has increased 36%. Bordeaux has absorbed an increase of 17% in population; Lyons, an increase of 15%.

DECREE MAKING POLISH MARKS LEGAL TENDER.

From "Commerce Reports" of Mar. 22, we take the following credited to Trade Commissioner Louis Van Norman, at Warsaw, on Jan. 31 1920:

The official organ, "Monitor Polski," publishes the following decree of the Diet of Jan. 15, establishing the Polish mark as the legal tender in all the territories of the Republic:

Article 1. The Polish mark is hereby made the legal tender in all the territory of the Republic.

Article 2. In those parts of the Republic where the Austro-Hungarian crown was used as legal tender, all payments are now to be made either in crowns or in Polish marks at the rate of 70 marks to 100 crowns.

Article 3. All payments in Austro-Hungarian crowns can be made in Polish marks according to the above rate.

Article 4. Any agreement in contradiction to these regulations with regard to payment due in crowns but paid in marks at a different rate than the current rate, or refusal to receive payment in marks, is prohibited.

Article 5. Whosoever violates the above regulations, as contained in Article 2, is liable to imprisonment for one year or a fine of not more than 1,000,000 marks. Any agreement concluded in opposition to these regulations is invalid. The district court and eventually all courts of justice, can enforce these penalties.

Article 6. The decree goes into effect on the day of its first publication.

Article 7. The enforcement of the decree is entrusted to the Minister of Finance.

BUDAPEST STOCK EXCHANGE, TEMPORARILY CLOSED TO EFFECT STAMPING OF MONEY IN HUNGARY, REOPENS.

It was announced on April 1 that the State Department at Washington had been advised of the resumption of operations on March 27 by the Budapest Stock Exchange, which had been closed for ten days on account of the stamping of currency. With regard to the closing of the Budapest banks, for the same reason, cabled advices in the "Journal of Commerce," Mar. 22, from Budapest, Mar. 21, said:

The Government has ordered all banks closed and that preparations be made to commence the stamping of all money in circulation in Hungary. Money in the hands of the people must be presented to the banks, and the bearer is to receive stamped money in half the amount presented. The other half is to be converted into State bonds, to be redeemable in a few years. The bonds will bear interest at the rate of 4% per annum.

As the notes of the Austro-Hungarian Bank circulating in Hungary amount to about 14,000,000,000 kronen, the compulsory State loan is expected to bring about 7,000,000,000 kronen. There is the greatest excitement throughout the country, because the peasantry has hoarded huge sums of "blue money." The farmers are trying to avoid losses by asking double prices for their products and are demanding payment in silver, gold or manufactured articles.

In financial circles pessimism is expressed over the situation. It is pointed out that the new measure may alleviate temporarily the Government's embarrassment but that it is hardly likely to improve the exchange rate on Monday or reduce high prices.

COMPARATIVE FIGURES OF CONDITION OF CANADIAN BANKS.

In the following we compare the condition of the Canadian banks, under the last two monthly statements, with the return for June 30 1914:

	ASSETS.		
	Feb. 28 1920.	Jan. 31 1920.	June 30 1914.
Gold and subsidiary coin—	\$	\$	\$
In Canada.....	63,302,649	63,248,178	28,948,841
Elsewhere.....	17,677,559	17,647,320	17,160,111
Total.....	80,980,208	80,895,498	46,108,952
Dominion notes.....	182,598,067	181,018,036	92,114,482
Depos. with Minister of Finance for security of note circulation.....	5,949,430	5,949,430	6,667,568
Deposit of central gold reserves.....	104,450,000	103,200,000	3,050,000
Due from banks.....	108,486,787	117,425,859	123,608,936
Loans and discounts.....	1,607,220,019	1,572,619,403	925,681,966
Bonds, securities, &c.....	410,944,057	428,049,020	102,344,120
Call and short loans in Canada.....	127,251,919	132,015,334	67,401,484
Call and short loans elsewhere than in Canada.....	184,469,882	170,206,805	137,120,167
Other assets.....	120,156,779	120,474,304	71,209,738
Total.....	2,932,497,148	2,911,853,689	1,575,307,413
	LIABILITIES.		
	\$	\$	\$
Capital authorized.....	197,075,000	197,075,000	192,866,666
Capital subscribed.....	119,522,300	119,522,300	115,434,666
Capital paid up.....	119,241,918	119,226,336	114,811,775
Reserve fund.....	124,925,000	124,724,985	113,368,898
Circulation.....	223,377,781	216,691,916	99,138,029
Government deposits.....	236,923,882	244,873,636	44,453,738
Demand deposits.....	897,548,186	906,611,963	495,067,832
Time deposits.....	1,187,027,307	1,163,297,037	663,650,230
Due to banks.....	59,123,420	54,387,761	32,426,404
Bills payable.....	7,521,364	8,287,737	20,096,365
Other liabilities.....	50,800,371	50,242,720	12,656,085
Total, not including capital or reserve fund.....	2,662,322,311	2,644,392,770	1,330,488,683

Note.—Owing to the omission of the cents in the official reports, the footings in the above do not exactly agree with the total given.

FEDERAL RESERVE BOARD REPLIES TO INQUIRY AS TO HIGH CALL LOAN RATES.

The reply of W. P. G. Harding, Governor of the Federal Reserve Board, to the resolution adopted by the Senate on March 8 (and given in our issue of March 18, page 1035), calling upon the Board to advise the Senate among other things as to "the cause and justification for the usurious rates of interest on collateral call loans in the financial centres" was forwarded to the Senate on March 27. The resolution also asked under what law such rates were authorized, and "what steps, if any, are required to abate this condition." Governor Harding in his reply states that the only financial centre where there is maintained a call money market of national importance is New York City, "and while the rates charged there on call loans are frequently in excess of the legal rates allowed for commercial paper, they are not 'usurious' under the laws of the State of New York." As to the "cause and justification" of the high rates and the steps "required to abate this condition," Governor Harding says there is "a wide difference of opinion among persons who have given thought and study to the question." The Board, he says, could not undertake to form a judgment upon the matters "without study and investigation of such a comprehensive nature as would seriously interfere with the conduct of its regular work." In a memorandum submitted with his letter to the Senate, Governor Harding states that in former times "bankers were accustomed to look upon call loans as their principal secondary reserve," but that "this attitude of the banks toward call loans has been greatly modified." "An attempt to control the rates for call loans by the establishment of an arbitrary limit on a low level . . . would," says Governor Harding, "be distinctly hazardous, for the reason that up to the point where the arbitrary rate would limit the supply of new money, speculation and expansion might proceed unchecked." High rates, Mr. Harding con-

tends, "act as a deterrent to over-speculation and undue expansion of credit." The following is Governor Harding's reply to the Senate:

Sir:—On March 8 1920 the Senate adopted the following resolution:

"Resolved, That the Federal Reserve Board be and is hereby directed to advise the Senate what is the cause and justification for the usurious rates of interest on collateral call loans in the financial centres, under what law authorized, and what steps, if any, are required to abate this condition."

In reply the Board desires first to invite attention to the following tables showing discount and interest rates prevailing in various centres in all Federal Reserve districts during the two 30-day periods ended Jan. 15 1920 and Feb. 15 1920. It will be seen from these tables that the maximum and minimum rates on demand loans secured by collateral are approximately the same as those for commercial paper in all cities except Boston and New York. While the legal rate of interest in Massachusetts is 6%, higher contract rates are authorized, and consequently the 6% limitation is occasionally exceeded.

[Tables referred to appear on pages 286 and 287 of Federal Reserve "Bulletin" for March 1920.]

The only financial centre in this country in which there is maintained a call money market of national importance is New York City, and while the rates charged there on call loans are frequently in excess of the legal rates allowed for commercial paper, they are not "usurious" under the laws of the State of New York, which specifically exempt collateral call loans from the 6% limitation which lenders must observe on other loans on pain of incurring the penalty prescribed for usury. Section 115 of the Banking Law (L. 1914, Ch. 369; Consol. L. Ch. 2) provides that upon advances of money repayable on demand to an amount not less than \$5,000 made upon warehouse receipts, bills of lading, certificates of stock, &c., or other negotiable instruments as collateral, any bank may receive and collect as compensation any sum which may be agreed upon by the parties to such transaction. The section reads:

"Sec. 115. Interest on collateral demand loans of not less than five thousand dollars.

"Upon advances of money repayable on demand to an amount not less than five thousand dollars made upon warehouse receipts, bills of lading, certificates of stock, certificates of deposit, bills of exchange, bonds or other negotiable instruments, pledged as collateral security for such repayment, any bank may receive or contract to receive and collect as compensation for making such advances any sum which may be agreed upon by the parties to such transaction."

Section 201 of the Banking Law, identical in language with Section 115 above quoted, makes the same provision in the case of collateral loans by trust companies. In the General Business Law (L. 1909, Ch. 25; Consol. L. Ch. 20) there is the following general provision of a like character:

"Sec. 379. Interest permitted on advances on collateral security.

"In any case hereafter in which advances of money, repayable on demand, to any amount not less than five thousand dollars, are made upon warehouse receipts, bills of lading, certificates of stock, certificates of deposit, bills of exchange, bonds or other negotiable instruments pledged as collateral security for such repayment, it shall be lawful to receive or to contract to receive and collect, as compensation for making such advances, any sum to be agreed upon in writing, by the parties to such transaction."

National Bank Act.

The National Bank Act provides that national banks may receive and charge on any loan or discount interest at the rate allowed by the law of the State, territory or district where the bank is located. The applicable provision reads:

"Limitation upon rate of interest which may be taken.

"422. Sec. 3197.—Any association may take, receive, reserve and charge on any loan or discount made, or upon any note, bill of exchange, or other evidences of debt, interest at the rate allowed by the laws of the State, territory or district where the bank is located, and no more, except that where by the laws of any State a different rate is limited for banks of issue organized under State laws, the rate so limited shall be allowed for associations organized or existing in any such State under this title. When no rate is fixed by the laws of the State or territory or district, the bank may take, receive, reserve, or charge a rate not exceeding seven per centum, and such interest may be taken in advance, reckoning the days for which the note, bill or other evidence of debt has to run. And the purchase discount, or sale of a bona fide bill of exchange, payable at another place than the place of such purchase, discount, or sale, at not more than the current rate of exchange for sight drafts in addition to the interest, shall not be considered as taking or receiving a greater rate of interest."

It will be observed that the effect of the foregoing provisions is to authorize in the State of New York on collateral call loans of not less than \$5,000 rates of interest which may be in excess of those permitted for loans of other character, and that such higher rates are not prohibited as usurious.

As to the "cause and justification" of the high rates of interest which it thus appears may legally be charged on collateral call loans in New York, and as to the "steps . . . required to abate this condition," there is, as is well known, a wide difference of opinion among persons who have given thought and study to the question. Indeed, broad and fundamental questions of general economic and social policy are involved—in the last analysis, the whole question of the utility of speculative dealings in securities and commodities on organized exchanges is involved; and more immediately, the question of the methods and practices of the leading speculative markets of the country, margining, stock manipulation, and kindred matters also susceptible of abuse. As to these the Board has never had occasion officially to form an opinion; the Federal Reserve Act specifically precludes the purchase or discount by Federal Reserve banks of "notes, drafts or bills covering merely investments or issued or drawn for the purpose of carrying or trading in stocks, bonds, or other investment securities, except bonds and notes of the Government of the United States." The Board could not undertake to form a judgment upon the matters above referred to without study and investigation of such a comprehensive nature as would seriously interfere with the conduct of its regular work and which, had the Board the requisite authority, would require the services of experts and assistants for the employment of which the Board does not feel authorized to expend funds accruing from statutory assessments on the Federal Reserve banks for the purpose of defraying the ordinary expenses contemplated by the Federal Reserve Act.

There is submitted as an appendix hereto a memorandum prepared for the information of the Board by the Federal Reserve Agent in New York, explaining in general the nature and operation of the New York call money market and causes of high and fluctuating rates for call money in that centre.

Respectfully,

W. P. G. HARDING, Governor.

The President of the Senate.

We give below, in full, the memorandum accompanying the above, prepared for the information of the Reserve Board by Pierre Jay, Federal Reserve Agent of the Federal Reserve Bank of New York:

Collateral call loans, in the general acceptation of the term, are made chiefly in New York City, which is practically the only important call

money market in the United States. They are loans which are payable on demand of the lender without previous notice, secured by the pledge of investment securities, i.e., stock and bonds, generally those which are dealt in on the New York Stock Exchange. The interest rates on these loans, as on other classes of loans, are on the basis of a rate per annum.

The loans are made for the most part to houses which are members of the Stock Exchange and the money so borrowed constitutes a portion of the funds employed ordinarily in purchasing and carrying securities for their customers and sometimes for themselves.

The principal supplies of money for collateral call loans are loanable funds of banks and bankers located both in and outside of New York City, including foreign banks and agencies of foreign banks; and similarly the loanable funds of firms, individuals and corporations seeking temporary investment. The proportion of the whole fund loaned by these several interests varies seasonally and in accordance with the attractiveness of other opportunities for investment, either locally or in other markets. The bulk of call money is lent on the floor of the New York Stock Exchange at "the money post" where through various brokers loanable funds are offered and bids for funds are received. Most of the business is done between the hours of 12 noon and 2.45 p. m.

Commercial Requirements have the Prior Claim.

In the matter of the supply or attraction of funds to the call money market, there is generally a definite and well understood obligation on the part of banks to accommodate first their own commercial clients, so that it is only the excess of loanable funds which they may have from time to time that is available for the collateral call money market or for the purchase of commercial paper in the open market. This excess of loanable funds available for employment in the securities market varies, therefore, according to the commercial requirements of the country. It has long been recognized that for assurance of a sufficient amount of money to finance the volume of business in securities, reliance cannot be placed on a rate of interest limited to the rates which obtain or are permitted in commercial transactions whose prior claim on banking accommodations is universally conceded.

The reference in the resolution to the present high rates for call money in the financial centres and the inquiry as to their causes require, it is felt, a survey of the operations of the money markets and the reflection therein of the underlying economic conditions which govern, in varying degrees, all money rates, including those for call money.

In former times, and specifically prior to the institution of the Federal Reserve system, bankers, especially in Reserve centres, were accustomed to look upon call loans as their principal secondary reserve on the theory that inasmuch as those loans were payable upon demand, fund so invested could always be promptly obtained on short notice to meet withdrawals of deposits or for other use. In these circumstances there was ordinarily available for collateral call loans a supply of funds sufficient for ordinary market requirements and at low rates, although at times the rates rose to high levels as the supply of funds diminished, or the demands increased.

This attitude of the banks toward call loans as their chief secondary reserve has been greatly modified by two causes. The first was the closing of the Stock Exchange at the outbreak of the European war in the summer of 1914, when it became practically impossible to realize on call loans secured by investment securities, which became, therefore, "frozen loans." This resulted in a more or less permanent prejudice against dependence upon call loans as secondary reserves. The second and more important factor was the creation of the Federal Reserve system. Under the terms of the Federal Reserve Act provision is made for the rediscount of commercial paper, but the rediscount of loans for the purpose of carrying investment securities, other than United States Government obligations, is excluded. Consequently, in order to maintain maximum liquidity, with suitable provision for secondary reserves that can be immediately availed of, banks, including foreign agency banks, now invest a greater proportion of their resources in assets that can be realized upon at the Federal Reserve Bank. Another changed factor in the present situation grows out of the fact that the war and post-war conditions have rendered unavailable supplies of money which formerly came from foreign banks. Since the summer of 1914, while total banking resources have largely increased, the volume of bank money available to the securities market at low or normal rates has not increased proportionately, but on the contrary has probably decreased. All of these circumstances explain in some measure, the increased rates which have often been required during the past year for money loaned in the securities market.

Present Changed Conditions of Demand.

Changed conditions are also present in the factors governing the demand for money. Prior to the armistice agencies of Government were employed to restrict the issue of new securities for purposes other than those which were deemed essential for carrying on the war. At the same time, as the Treasury undertook to sell large amounts of certificates of indebtedness and Liberty bonds bearing low rates of interest, the question arose as to whether the competition of the general investment markets might not prejudice the success of the Government issues. In these circumstances, with full understanding on the part of the Treasury Department, the officers and members of the New York Stock Exchange undertook to limit transactions which would involve the increased use of money for other purposes in consideration of which the principal banks of New York City endeavored to provide a stable amount of money for the requirements of the security market.

After the armistice these restrictions were removed and ordinary market forces reasserted themselves. The issuance of new securities was resumed in unprecedented volume and consumed a vast amount of capital and credit, when bank credit was already expanded by the necessity of carrying large amounts of Government securities which the investment market was not prepared to absorb. Thus arose a further cause for the increased cost at times of accommodation on collateral call loans.

Since the armistice these causes have been augmented by the increased volume and velocity of transactions in securities generally. Before examining the figures, it should be explained that the amount of call money employed by the securities market fluctuates according to the amount of other funds available for this purpose, i.e., customers' money invested and time money borrowed, and also as the volume of business varies.

The volume of money outstanding on call is more or less constant, fluctuating only over relatively long periods, and the amount which is loaned from day to day is but a small proportion of this constant volume. The constant volume of outstanding call loans bears a rate of interest which is determined daily and is known as the renewal rate. The daily borrowings, either in replacement of loans called for payment or representing new money borrowed, are made at rates which may or may not be the same as the renewal rate and which frequently vary during the same day.

Turning to the figures, it appears that over a period of years during the pre-war period the volume of all money, both time and call, employed in the securities market was estimated at about \$1,000,000,000, of which the average on call was about 60% and the average on time about 40%, or a normal volume of call money, say of \$600,000,000. The daily turn-

over in call money, i. e., old loans called for payment, loans made in replacement thereof, and new money borrowed, ranged from \$15,000,000 to \$30,000,000, and averaged about \$20,000,000. The daily turnover during the year 1919, however, ordinarily ranged from \$25,000,000 to \$40,000,000, and averaged about \$30,000,000. Moreover, it is important to notice there has been a disproportionate increase in the amount of call loans, as distinguished from time money, with the consequence that the former, it is now estimated, constitute about 75% of the total money employed in the securities market. At a time of such heavy credit requirements as the present the greater volume of borrowings, not only in the aggregate but in the day to day demands, naturally often results in high rates for the money loaned. Indeed, so reluctant have the bankers been during the past few months to supply the large demand for credit based on securities that the occasional loaning of relatively small amounts of money at very high rates often represents a desire not to secure the high rate quoted but to prevent the rate from going very much higher with the consequent demoralization which might result.

There are certain other factors, the influence of which is principally manifested in intermittent wide fluctuations in the daily rates or in the rates which apply for brief periods. The increased volume of demand loans called daily for payment noted above, coupled with the decreased amount of time money loaned on securities, produces more or less apprehension on the part of borrowers as to their ability to re-borrow money called for payment. This apprehension, quickened by the number of insistent borrowers bidding at times when momentarily loanable funds are exhausted or are offered in small quantity, frequently results in competitive bidding for funds which advances the rates for a day or part of a day beyond the actual necessities of the situation.

Another active and important influence which has recently affected the supply of funds available for collateral loans and precipitated at times a rise in the rates, has been the periodic transfers of Government deposits from depositary banks to the Federal Reserve banks in connection with the fiscal operations of the Treasury. Such withdrawals result in the depositary banks calling money from the securities market, which causes sharp advances in the rate bid for call money in replacement of the loans called for payment.

Rates are Determined by the Operation of the Law of Supply and Demand.

The underlying cause of fluctuations and, especially of increases in call money rates, is the operation of the law of supply and demand. In other words, as the supply of loanable funds diminishes in proportion to the volume of the demand, the rate for collateral demand loans advances. However, in the case of the daily borrowings of call money—to which the abnormal high and low rates apply and which represent but a comparatively small proportion of the total outstanding loans—other factors, incidental to the temporary circumstances and conditions of the market, tend in times of stress to greater fluctuations in rates than result from the more normal operation of the law which is reflected in the renewal rate for the greater volume of the outstanding call loans. The renewal rate is regarded as the real barometer of market conditions and its fluctuations throughout the longer periods more nearly reflect the relation between the amount of the loanable funds and the amount of the demand. In other words, high renewal rates are mainly due to other demands for credit, resulting in part from the increased requirements of the commercial community and in part from other temporary factors, such as depletion of bank reserves resulting either or both from credit expansion or loss of reserves through gold export, speculation in commodities and real estate, and congestion of commercial transactions incidental to slow or interrupted transportation.

Commercial Rates are Similarly and Independently Determined.

The operation of the law of supply and demand is equally effective in determining the rate for commercial loans and all other borrowings. In fact, rates for commercial loans and rates for collateral call loans have a common root in the law of supply and demand, and the conditions which affect one, in the main affect the other, although not in like degree, as is demonstrated by the far wider fluctuation of call rates and the higher points to which they go. The rates for call money do not determine and have not exerted an important influence on the rates for commercial borrowings. It is the universal custom of the banks, to satisfy first the commercial needs of their customers. They feel an obligation to customers but none to those who borrow in the open market on securities. Besides, as the resources of the banks mainly come from the commercial customers, their own self-interest compels a preference in favor of their commercial borrowers since failure to grant them reasonable accommodation would induce them to withdraw their deposits and so reduce the ability of the banks to do business. Although the money of the banks and trust companies comprises by far the greater proportion of the money loaned on the securities market, an examination of the prevailing rates on commercial paper at times when the call money market is particularly strained indicates that there is little causal relation between the rates for call money and those on commercial loans. Exhibits Nos. 1 and 2, showing respectively the rates for call money on the New York Stock Exchange during the years 1906-1919 and the rates for commercial paper in New York for the period from 1915 to 1920, are attached.

Possibilities of Change in the Conditions and Methods of the Call Money Market.

So long as collateral call loans are made under prevailing conditions it is difficult to see how the present situation can be altered, because of the impracticability of controlling the underlying cause of high rates, which in the last analysis, is the excess demand over supply.

An attempt to control the rates for call loans by the establishment of an arbitrary limit at a low level, without the ability to modify the causes above enumerated which operate to increase rates, would be distinctly hazardous, for the reason that up to the point where the arbitrary rate would limit the supply of new money, speculation and expansion might proceed unchecked and the natural elements of correction or regulation would not obtain. In other words, high rates act as a deterrent to over-speculation and undue expansion of credit. On the other hand, should the supply of money available at a fixed maximum rate become exhausted, liquidation might suddenly be forced because the demands for additional accommodation for the consummation of commitments already made could not be met. The effect of such liquidation would be to embarrass not only investors and dealers in securities, but frequently might affect dealers and merchants in commodities as well. As an example of the latter, the case might be cited of a commitment to purchase a round amount of cotton on a certain day. Many of the houses on the Cotton Exchange are also members of the Stock Exchange and frequently borrow very largely on the Stock Exchange against investment securities to provide funds for settling their transactions in cotton. If, therefore, when an important cotton settlement is imminent, borrowings on securities could not be availed of, the cotton transaction could not be consummated and a drastic liquidation through sale either of securities or of the cotton might be required to avoid default. Similar consequences might obtain in the cases of transactions by members of other commodity exchanges who are also members of the Stock Exchange and have recourse to the call money market.

The Importance of a "Call Money" Market.

Call money in some form is indispensable to every important financial centre. There must be not only an outlet for the employment of funds temporarily idle, but a large volume of call and short time money is essential to the successful and economical conduct of business. It is particularly essential to the international and domestic commercial business but the diversion of the use of the major portion of such money to the securities markets is not in accordance with sound banking principles. It is to be noted that in no great world market, other than New York, is the call money market so dependent upon investment securities and so susceptible to speculative influences. In other markets the reverse is true, as their call money is based principally on commercial paper upon which realization can be had at the central bank, at a price, in case of need. We have seen that in this country call loans on securities lack this essential quality of liquidity required for quick and certain realization, and that this fact has now been more generally taken into consideration by our lenders. But the safe and successful divorce in this country of the use of call money from its dependence upon investment securities as a basis requires careful study in order that safe and adequate methods may be substituted for the present methods of the securities market.

Term Settlements.

The achievement of this end probably depends upon the successful development of a plan for term settlements of the balances resulting from operations on the Stock Exchange, in lieu of the present method of daily settlements. The principal effect of such a change of the method of settlements would be to relieve the call money market from the necessities of the securities market and release funds now used in collateral call loans based on investment securities for employment in call loans based on the collateral of more liquid securities, of a commercial nature, generally recognized abroad as the preferred bases for demand loans. From this change a broader discount market would naturally develop. Under term settlements the borrowing required by the securities market would be on the basis of short time accommodation, i. e., for the term between settlements, whether they were weekly, fortnightly or at other intervals.

Agitation for the improvement of the present method of settlement of Stock Exchange contracts has extended over some years and as the result of extensive studies and deliberations of officers and members of the New York Stock Exchange, as well as bankers, an important step has been taken to provide enlarged clearing facilities through the organization of a new corporation known as the Stock Clearing Corporation, which is expected to begin operations in April 1920. A general description of the purposes and contemplated operations of the corporation is contained in the pamphlet attached hereto as Exhibit No. 3. The functions of this corporation include providing facilities for clearing contracts between members, for the receipt and delivery of securities between members and banks, trust companies and others, and for the clearing of collateral call loans. It is not asserted or expected that the institution of these operations will materially affect either the amount of money loaned from one day to another on the call money market or the rates of such loans, but it is expected that it will operate materially to decrease the amount of bank certifications on day loans, which the present practice requires in the interval between paying one call loan and replacing it with another on the same day. It should be noted that the mechanism afforded by the corporation is an indispensable prerequisite to the establishment of a system of term settlements.

The more recent and definite development toward the substitution of term settlements for the present system of daily settlements may be said to have had its inception in the action of the American Acceptance Council at its annual meeting on Dec. 4 1919. At that time the following resolution was adopted:

"Whereas, The present method of daily Stock Exchange settlements, with its dominating and often unsettling effect on the call money market, influences adversely the development of a wide and healthy discount market in the United States:

"Resolved, That the Chairman of the Executive Committee be authorized to appoint a committee consisting of members of the Executive Committee and other individuals to study the advisability, ways and means of modifying the present system of settlements on the New York Stock Exchange and substituting therefor some system of periodical settlement with power—to take such steps as may seem advisable in the case."

A copy of the annual report of the American Acceptance Council is appended hereto as Exhibit No. 4, in which the resolution appears on page 5, and the report of the Chairman of the Executive Committee appears on pages 16 to 27, inclusive.

The Committee thus provided for was appointed and held two extended conferences in which the problem was fully discussed, both from the point of view of the banks and of the Stock Exchange. For illustration of the subject matter of the discussion there is attached hereto as Exhibit No. 5, a detailed report compiled by one of the members of the Committee, Mr. Samuel F. Streit, Chairman of the Committee on Clearing House of the Stock Exchange, describing the term settlement operation in London and on the European Continent, which presently will be published by the American Acceptance Council. Through its courtesy an advance copy of the report has been received. There are also attached, as Exhibits Nos. 6 and 7, respectively, two other publications of the American Acceptance Council, "Acceptance Corporation," by F. Abbott Goodhue, Vice-President of the First National Bank of Boston, Mass., and "The Acceptance as the Basis of the American Discount Market," by John E. Rovensky, Vice-President of the National Bank of Commerce, New York, in which on pages 14 and 22, respectively, the necessity for term settlements as a means of relieving the call money market from the necessities of the securities market and as a precedent to a broad and stable discount market is discussed.

The members of the Committee have unanimously expressed the opinion that the adoption of a term settlement by the Stock Exchange would offer advantages in that it would eliminate duplication of the handling of securities and in payments. The Committee holds, however, that, inasmuch as the adoption of a term settlement by the Exchange would involve changes of great importance, both to banks and to members of the Exchange, it will require the most careful study of the subject by the Committee, and in any case the term settlement can not be put into operation until the new system of daily Stock Exchange settlements through the Stock Clearing Corporation, above referred to, has been perfected and has been in practical operation for a reasonable time.

HOUSE PASSES BILL AMENDING FEDERAL RESERVE ACT TO PROVIDE GRADUATED RATES OF DISCOUNT.

On March 31 the House passed the bill of Representative Phelan designed to meet the recommendation of the Federal Reserve Board for legislation authorizing the latter to establish graduated rates of discount "on the basis of the amount of the rediscount accommodations by the Federal

Reserve Bank to the borrowing bank." The Board's recommendations were contained in its annual report, as noted in our issue of Feb. 28, page 816, wherein we referred to the bill of both Representative Phelan and a similar measure offered in the Senate by Senator McLean. The proposed legislation is intended as a means of checking credit expansion. The Phelan bill (H. R. 12711) amends sub-paragraph *d* of Section 14 of the Federal Reserve Act by striking out the semi-colon after the word "business" and adding the following "and which, subject to the approval, review, and determination of the Federal Reserve Board, may be graduated or progressed on the basis of the amount of the rediscount and discount accommodations extended by the Federal Reserve Bank to the borrowing bank," so as to make the paragraph read:

(*d*) To establish from time to time, subject to review and determination of the Federal Reserve Board, rates of discount to be charged by the Federal Reserve Bank for each class of paper, which shall be fixed with a view of accommodating commerce and business and which, subject to the approval, review and determination of the Federal Reserve Board, may be graduated or progressed on the basis of the amount of the rediscount and discount accommodations extended by the Federal Reserve Bank to the borrowing bank.

Representative Platt, Chairman of the House Committee, on Banking and Currency, who led the discussion in the House in support of the bill, had the following to say, according to special Washington advices to the "Journal of Commerce."

This is a bill to provide a means of checking inflation, the inflation or expansion which has come about through the too great use of the rediscounting privileges of the Federal Reserve system. It adds only five lines to Section 14 of the Federal Reserve Act, the section which defines the powers of the Federal Reserve banks. One of those powers is "to establish from time to time, subject to review and determination of the Federal Reserve Board, rates of discount to be charged by the Federal Reserve Bank for each class of paper, which shall be fixed with a view to accommodating commerce and business."

Commercial banks are not allowed to loan an amount greater than 10% of their capital and surplus to any one borrower, unless the loan is secured by shipping documents or warehouse receipts representing commodities in process of marketing, but within that limit, and within the limits of the usury laws they have the right to charge one borrower a higher rate than another if they think the circumstances warrant it. This bill gives the Federal Reserve banks this right, but through uniform rules applying to all member banks without discrimination or favor. It provides that the rates of discount "may be graduated or progressed on the basis of the amount of rediscount and discount accommodations extended by the Federal Reserve Bank to the borrowing bank."

The suggestion for this amendment came from the annual report of the Federal Reserve Board, which discusses the subject of expansion of credit at some length and states that it must be checked but "with careful regard to the economic welfare of the country and the needs of its producing industries."

Now, having "due regard for the claims of other member banks," the Federal Reserve Bank directors may refuse further loans to a bank which has asked very much greater accommodations than other banks, and that power has been exercised, but it is rather drastic, and it would often be better if additional accommodations would be extended but at an advancing rate, which would make certain that the loan would not be continued longer than needed. Without such a means of checking expansion, where checking is most needed, the Federal Reserve banks can only rise rates on all member banks in order to get at a few, and that seems hardly fair to the great majority of member banks which have not rediscounted anywhere near the limit which would be set for normal rates.

I think not many people will attempt to deny the necessity of checking expansion, or inflation, wherever it can be done without harming productive industry. A good deal of the most excessive borrowings are doubtless used for financing speculation, or for new ventures that are of doubtful economic value to the people at such a time of stress as this. Our gold reserves are at a dangerously low ebb, and the Federal Reserve Bank of New York has several times been below or right down at its equal requirement. The demand for credit continues beyond expectation and perhaps beyond reason, at any rate beyond the limits of safety. It must be held in check if we are to get through the critical period without serious trouble.

Representative Mann, who it is pointed out in the New York "Commercial" helped to save the bill from defeat, is quoted to the following effect in that paper:

I am not sure that I fully understand the bill. If I do understand it, it is based on the assumption that there is too much credit currency in circulation and that the Federal Reserve Board wishes to have the power to curtail somewhat the new volume of currency based on credits and that now the Board has the power to refuse individual banks rediscount privileges, but it does not desire to exercise that authority because refusal to do so might seriously affect a bank. It desires the authority to increase rediscount rates under regulations where banks are borrowing too much money. Under the plan proposed banks may properly borrow a certain amount of money under the rate that is universal in the district when a bank is pyramiding its credits and seeks to get a larger credit, the Board desires to say that the bank must pay a larger rate.

I can see no possible objection to the passage of the bill. It seems to me the tendency of the bill will be to keep down rediscount rates rather than increase them.

When the Federal Reserve Bank desires to hold down credit when speculation becomes rampant, it ought to have the power to charge higher rediscount rates.

Representative Husted of New York, one of the opponents of the bill, is quoted as saying:

I know that a great many banks in New York State have borrowed heavily to assist the Government in floating its securities. If it is the proposition to force these banks to liquidate those securities which it subscribed to from patriotic motives, the bill will work an injury.

On March 30 Senator McLean, sponsor for the Senate bill, in an effort to secure consideration of the measure, interrupted the deliberations on the Legislative, Executive

and Judicial Supply bill to impress upon the Senate the necessity for action on the Reserve Act amendment. In his remarks with regard thereto he said:

As I have previously remarked in this Chamber several times, that bill is urged by the Federal Reserve Board; it is also urged by the Federal Advisory Council, which is composed, as Senators all know, of 12 of the leading bankers of the country.

The provisions of the bill are very simple. We all know that the Federal Reserve system has demonstrated its ability to expand the currency and to expand credits, but the question as to whether it will be equally effective in its efforts to deflate credits and the currency is one that must still be answered. We all want the system to succeed; we want it to demonstrate its ability to meet any crisis. The passage of the measure is urged by the Federal Reserve Board as being important at this time to enable the Board to exert a wholesome restraint upon the further expansion of credits. It merely provides that the Federal Reserve Banks, with the approval of the Federal Reserve Board, may graduate the discount rate upon accommodations extended to member banks when they exceed a certain percentage of their banking capacity or a certain multiple of their stock and surplus; in other words, it enables the Federal Reserve Banks to establish a normal maximum discount rate for accommodations up to a certain limit, and if any bank goes above that limit a higher rate may be imposed.

It must be evident to my colleagues that if this proposed legislation is to be of any benefit the sooner Congress enacts it the better. I feel it to be my duty to put the responsibility upon the Senate if there is to be any further delay in the consideration of this matter.

Senator McLean's bill was favorably reported to the Senate last week.

STATE INSTITUTIONS ADMITTED TO FEDERAL RESERVE SYSTEM.

The Federal Reserve Board at Washington makes public the following list of institutions which were admitted to the Federal Reserve system in the week ending March 26 1920:

	Capital.	Surplus.	Total Resources.
District No. 5—			
Berwind Bank, Berwind, W. Va.-----	\$50,000	\$50,000	\$1,145,416
District No. 6—			
Farmers Bank, Canon, Ga.-----	25,000	-----	112,347
District No. 8—			
Arkansas Valley Bank, Fort Smith, Ark.-----	100,000	20,000	1,594,077
Mount Olive State Bank, Mount Olive, Ill.-----	50,000	5,000	297,829
Mound City Trust Company, St. Louis, Mo.-----	200,000	25,000	245,237
Peoples Savings Bank & Trust Co., Halls, Tenn.-----	25,000	10,000	219,408
District No. 9—			
State Bank of Belt, Belt, Mont.-----	40,000	10,000	510,699
Miners Savings Bank & Trust Co., Butte, Mont.-----	200,000	50,000	1,835,127
District No. 10—			
Oklahoma State Bank, Cordell, Okla.-----	30,000	3,000	402,650
District No. 12—			
Peoples Savings & Commercial Bank, Chico, Calif.-----	100,000	4,500	849,074
Columbia Trust Company, Salt Lake City, Utah.-----	250,000	25,000	1,229,699

FEDERAL RESERVE BOARD ON BILL PROVIDING GRADUATED RATES OF DISCOUNT.

During a visit to this city last Wednesday, Governor Harding of the Federal Reserve Board gave an expression of opinion regarding the Phelan bill which passed the House on March 31, designed to empower the Federal Reserve Board to establish graduated rates of discount. The bill is referred to in another item, as is also Governor Harding's conference on Wednesday with acceptance bankers. As to what Governor Harding had to say anent the proposed legislation, we append the following from the "Journal of Commerce" of April 1:

Before going into the conference, Governor Harding in an interview with newspapermen, indicated his views regarding the bill now pending in Congress, which would amend the Federal Reserve Act so that the Federal Reserve banks might establish normal credit lines for the individual member banks over which borrowings would incur payment of fixed premiums above the published discount rates. He pointed out that such a course would not be compulsory upon the Reserve banks and that the manner of determining such lines might be different in the various districts. In each district, however, a uniform method would have to be applied. The Reserve banks, he continued, might determine the normal credit lines of member banks on the basis of their combined capital and surplus or otherwise. The Board, he asserted, would prefer to leave the method to the decision of the Reserve bank.

Governor Harding said that the Board had held for some time that the language of the Federal Reserve Act, while specifically prohibiting favoritism, permitted the Reserve banks to limit borrowings by any particular member bank at a figure where it would not prejudice the rediscount facilities available for other member banks in the district. Under the new order which the bill would establish the banks would know in advance that if they borrowed beyond a specified figure it would involve a specified penalty above the published rate, grading upward as their borrowings exceeded their normal line. Under these circumstances, Governor Harding said, the tendency would be to stabilize the published rates with the fluctuations appearing in the surcharges for borrowing over the fixed limits.

The same paper further said:

Asked for an expression of opinion regarding the relation to and effect upon the deflation policy of the Board of the movement of gold which has started from England, Governor Harding said that he did not care to comment. He explained further that the Board's actions and policy had, he believed, frequently been the subject of misunderstanding, pointing out the functions of the board were clearly defined as to the regulation and administration of the banking system and that its other activities were purely subordinate or supplemental. He said that the Board was not, as sometimes conceived, the arbiter of prices.

PROPOSAL OF FEDERAL RESERVE BOARD TO TREAT ACCEPTANCES AS REDISCOUNTS—EFFECT ON BILL MARKET.

A conference which, it appears, converged around a proposal to treat as rediscounts, acceptances endorsed by member banks and sold to Federal Reserve banks, and to consider the same as credit advanced by the Reserve Bank to the endorsing institution, was held at the Federal Reserve Bank of New York on Wednesday last between Governor Harding of the Federal Reserve Board and dealers in acceptances. It did not become known until yesterday (April 2) that the deliberations of the conference centred in this proposal, no official announcement having been issued in the matter, and the daily papers of the 1st inst. having for the most part reported that there had been merely a discussion of acceptance affairs and the market situation. As indicating the light in which the suggestion is viewed, it may be noted that it has been described in banking circles, it is learned from the "Journal of Commerce" of yesterday, as "a body blow at the open market for acceptances." In the absence of any official statement concerning the plan presented at the conference by Governor Harding, we quote from the paper just referred, the following:

Briefly, the proposition which he placed before them involved a ruling by the Federal Reserve Board under which bills sold to the Federal Reserve Bank would be classed as having been rediscounted by the member bank indorsing them. In other words, bills so sold would be counted in figuring the credit advanced by the Federal Reserve Bank to the indorsing institution, whether the bills were purchased directly from the indorsed or from a dealer to whom he had sold them.

The suggestion, which is understood to have originated with Comptroller of the Currency John Skelton Williams, ex-officio member of the board, and to have gained the support of the Federal Reserve authorities, came as something of a shock to the dealers and bankers to whom it was presented. After a long discussion, however, Governor Harding is reported to have become convinced of the fallacy of such a measure and to have promised that no action putting such a policy into effect would be taken until an opportunity had been afforded to the acceptance men to present their case to other members of the board. On this basis, it is held to be assured that the proposal will be killed, if it has not already been.

Under present conditions the New York Federal Reserve Bank maintains two rates on acceptances, one of 5% for rediscount of bills and the other fluctuating in the neighborhood of the open market place at which purchases of acceptances indorsed by member institutions are made from dealers and bankers. The latter rate is now 5¼% for bills not exceeding ninety days. Its purchases are of considerable volume and serve to provide an outlet for bills when other demand falls. This means, it is said, that the exercise of the Reserve bank's function in purchasing bills in the open market really constitutes the market's main support.

At present banking institutions are encouraged to buy acceptances, it was explained, because the open market for them affords a means of raising funds when needed without using up their credit at the Federal Reserve Bank. Under the regulation suggested by Governor Harding they could not pur out their indorsed bills in the open market without running the risk that the purchaser might resell the bills to the Federal Reserve Bank, thereby automatically increasing their liability at the Reserve Bank. Should a definite limit be fixed on the line of credit of each member bank by the Reserve Bank dealers might hesitate to buy bills indorsed by a bank unless assured that the margin of credit available to the particular institution at the Reserve Bank was sufficient to enable it to sell the bills there.

From all angles bankers said that such a ruling would hopelessly complicate the situation and utterly destroy the discount market which has been built up here with the encouragement of the Federal Reserve Board. The aim of the proposal was stated to be to lighten the load carried by the Reserve banks.

Those who participated in the conference with Governor Harding were Albert Breton, Vice-President of the Guaranty Trust Co.; John E. Rovensky, Vice-President of the National Bank of Commerce in New York; Charles Wall, of the National City Co.; Maurice L. Farrell of F. S. Smithers & Co., and Morton H. Fry, of Bernhard, Scholle & Co.

ADVANCE IN DISCOUNT RATE OF FEDERAL RESERVE BANK OF CHICAGO.

The rate of interest on loans to member banks secured by bankers' acceptances was increased on April 1 by the Federal Reserve Bank of Chicago from 5¼ to 5½%. The advance in the rate, it is stated, is brought about in an effort to check inflation of credit in the Middle West, and to discourage further borrowing by banks in the Chicago Reserve District. Special Chicago advices appearing in the New York "Times" of the 1st inst. state:

The necessity for discouraging loans to the banks, which in turn is expected to cause the banks to curtail their loan to customers, lies in the fact that the Federal Reserve bank now has loaned to member banks the largest amount in its history, which was \$396,544,867 last Friday.

Nearly two-thirds of this amount was loaned on securities other than those of the Government.

This large loan total, which showed a sharp increase from the preceding week, had the effect of decreasing the Federal Reserve bank's reserves to the lowest point in its history and only slightly above legal requirements.

FEDERAL RESERVE BOARD REPORTS PEAK OF PRICES HAS BEEN REACHED.

The Federal Reserve Board in its review of business conditions throughout the Federal Reserve Districts during the month of March, made public April 1, states that business

and financial developments during the month of March have shown some confusion and lack of uniformity which indicates that the country is now passing through a transition stage. The Board adds:

There has been a hesitation, if not an actual recession, of commodity prices, a slight but noticeable improvement in the bank reserve ratio, some relief of the barriers to transportation and distribution which existed during the winter months, and at the same time there has appeared to be some alteration in the point of view of the community with respect to extravagance and reckless purchasing. This alteration in point of view is by no means universal, but Federal Reserve agents report very considerable difference of attitude on the part of the public. The change, whatever it may be in character and scope, is, however, very conservative and moderate and there is no appreciable letting down in the volume of legitimate business. The outlook for the spring season both industrially and agriculturally, is excellent, the chief modifying factors in the situation being inadequacy of labor supply and shortage of various kinds of materials as well as of borrowing facilities of banks.

TREASURY OFFICIALS OPPOSED TO REFUNDING OF LIBERTY BONDS AT HIGHER RATE.

A statement to the effect that Treasury officials are taking a firm stand against suggestions calling for the refunding of Liberty bonds at a higher rate of interest was contained in advices received by the New York "Commercial" from its Washington Bureau March 25. These advices state further:

It is the view of Secretary of the Treasury Houston and of those associated with him that there is no occasion for worry over the present decline in the market value of bonds, and that the situation will right itself before long.

Suggestions for the refunding of bonds have reached the Treasury from a number of sources. One banker recently wrote a personal letter suggesting a consolidation of the several issues of Liberty bonds into a 5% 50-year issue free from taxation to the same extent as the Fourth Liberty bonds. Secretary Houston wrote a letter in reply, definitely opposing the proposal and stating that it offered no solution of the problem of the depreciation of the present price of the bonds.

"To add a fraction to the rate of interest borne by the bonds would have no important or lasting effect upon their market price, while it would have an injurious effect upon the Government, burdening the Government and the taxpayers with high interest charges over a long period of years," said Secretary Houston in his letter. "I think there are few competent judges who do not believe that the equilibrium has about been reached between sales and purchases of Liberty bonds, and that the Liberty market will soon turn upward.

"Government bonds, in my judgment, cannot be made more attractive than they are at the present price, and the Government could not, of course, manufacture savings and create buyers for its securities simply by increasing the interest rate on the outstanding bonds. The only effect of such a course would be the depreciation of other securities automatically and to establish a high interest level for many years, which would be burdensome to the country.

"The present market prices of Liberty bonds are causing no loss to investors who are holding their bonds for higher interest; they are not suffering because others have to sell their bonds now for less than they are worth, and neither these investors nor those who sell their bonds have any ground for expecting loans from the United States on account of additional interest on the bonds.

"The United States is under no obligation to guarantee holders of Liberty bonds against variations in money market conditions or to guarantee a market at par for the bonds. To make a gift of a higher rate of interest to the people who subscribed for their bonds on definite terms for a definite period of time would, in my opinion, be subservient and against the principles of Government. To limit such a gift to original subscribers would be impracticable; to extend it to market purchases would be utterly impossible. The Treasury would vigorously oppose any action of this character.

"As the Treasury views it, the Liberty bond problem is one of quantity. Unfortunately, many holders of Liberty bonds, who patriotically subscribed for them and held them during the war, have since regarded them as so much spending money and have thrown them on the market more rapidly than others could save of funds to invest, with the consequent depreciation in market prices. People generally have been spending money freely and saving relatively little, so that there has not been sufficient capital saved to overcome the pressure upon the market from those who buy bonds as patriots but not as investors."

The Treasury has done what it could to strengthen the market for bonds by means of purchases under the 5% bond purchase fund provided by existing law, which authorizes the Secretary of the Treasury to purchase annually up to 5% of the bonds of each series outstanding but not exceeding par and accrued interest. Up to Nov. 30 the Treasury had purchased Liberty bonds of par value of \$1,043,080,500, the amount to be paid for them totaled \$999,363,526.15.

Controller John Skelton Williams takes a similar view of the situation. He believes that within two years or less the Liberty bonds will command a premium on the market.

"It is unthinkable that the bonds should be refunded at a higher rate of interest," said Mr. Williams in discussing the situation. "The Liberty bonds form as good an investment to-day as there is in the market. The Government did not promise to pay on demand. It promised to pay at maturity of the bonds, and it will keep its word. Anyone who thinks he can use his money to better advantage must expect to take a loss under present market conditions."

HOUSE SUB-COMMITTEE DECIDES NO ADDITIONAL LEGISLATION IS NEEDED FOR DEFERRING OF INTEREST ON LOANS TO ALLIES.

On March 31 the Sub-Committee of the House Ways and Means Committee, appointed to investigate the question as to whether the Secretary of the Treasury needs additional legislative authority to carry out his plan of deferring for three years, and then funding over a period of twelve years, the interest on the \$9,647,000,000 the United States has loaned to the Allies, decided that the Secretary of the Treasury needed no additional legislation. It was stated that Representative Green, of Iowa, Chairman of the Sub-

Committee, would ask the full committee to approve this report of the Sub-Committee and to inform Secretary Houston that Congress will not interfere in carrying out his program. It is understood that a minority of the Sub-Committee seemed to be of the opinion that additional legislation was necessary, but that the majority took the view that while deferment of interest was not in the minds of the Committee when loans were authorized, such power to defer is already given in the authorization acts. The Sub-Committee named to consider the matter consisted of Representative Green, Republican, of Iowa and includes Representative Longworth of Ohio, and Tilson, Connecticut, Republicans; Kithin, North Carolina, and Hull, of Tennessee, Democrats. Regarding the plans at present under consideration by the Government, the "Journal of Commerce" in special advices from its Washington Bureau, March 26, said in part:

The policy of the Government as far as it has been formulated is calculated to meet the necessity of deferring payment of interest by the Allies until a reasonable period has been allowed for the purpose of recuperation and reconstruction.

Tentatively this period is three years, but it now appears likely that the process of paying interest will begin before the expiration of that length of time.

It is now the purpose to propose and adopt if possible a plan that will admit of interest payments beginning in April of 1922.

It is entirely clear that no forcing of terms will accomplish any good. All the Allies are so reduced in financial power that they cannot as a matter of actual, practical finance make full payments of interest, and the main question is just how long this country is to wait for the flow of interest to begin and in what amount such payments are to be made.

Estimating the annual interest load of the Allies to be \$324,000,000, it needs no complicated computation to show that their total debt will be very greatly increased unless radical plans are adopted to meet their obligations as they arrive.

The situation, however, is complicated by the fact that Great Britain turn during the war made large advances of money to her Allies and has followed with them the same plan of liberal credit that this Government has practiced in making advances to Great Britain and other Allies.

Great Britain charged, as we did, 5% on her advances and, just as we did discounted the loans as made. That is, the interest was paid in advance precisely as a note is discounted at a bank.

The plan is to require the payment of one-thirtieth of the aggregate amount of deferred interest each year beginning April 1922, and continue that payment for the period of two years. After that the partial payment is to be increased to one fifteenth, and that like its predecessor is to be continued for the period of two years, which will bring civilization down to the good year 1927.

Then it is the contemplated plan to increase the annual fractional payment to one-tenth and keep that going for a period of eight years. At the termination of this period, which would occur in 1935, it is calculated that the deferred interest would all be paid, and in the meantime the regular annual interest load would have been carried by all the powers, so that there might be a gradually developed prospect of the reduction of the principal.

All this is based on the old fashioned ideas of business solvency, without for a moment entertaining the altruistic suggestion that there be a remission of war debts on account of fancied sentimental reasons or as the result of well designed international propaganda.

The failure of proposed foreign loans in this country within the last few months has served to convince those who have cherished the notion that America would finance the world in its hour of dire distress, that there abides among business men in the United States a sane and practical grip on commercial consciousness, and that the luxury of going to war and of keeping at it beyond the last limit of ability to pay, is not to be tolerated.

REDEMPTION OF WAR FINANCE CORPORATION BONDS APRIL 1.

It was announced on March 31 that the outstanding bonds of the War Finance Corporation, amounting to between \$113,000,000 and \$120,000,000, would be redeemed April 1. These obligations, it is understood, are a part of an issue of \$200,000,000 5% gold bonds offered by the Corporation in March 1919, to obtain funds for the Railroad Administration and individual lines which sought Government aid. The former, it was stated in February of this year, had been advanced \$50,000,000 and the latter \$65,000,000 on security of certificates of indebtedness issued by the Railroad Administration. It was also reported at the same time that the Corporation held about \$100,000,000 in Treasury certificates of indebtedness, which would be retired during March. As no further investments, it was stated, would be made in these certificates, money thus left free would be used in retiring the Corporation's bonds. On March 31 "Financial America" in a Washington dispatch said:

Washington, March 31.—Further issues of War Finance Corporation bonds under the billion dollar bond authority given by Congress to the corporations for the raising of funds to finance the foreign trade of the country, corporation officials said to-day, are not contemplated within the near future. It had been believed in some quarters that coincident with the redemption of the corporation's outstanding securities April 1 the corporation would make an announcement as to the flotation of additional securities in order that additional funds might be obtained for immediate advancement to exporters and importers.

Corporation officials pointed out that the need of additional funds at present does not exist by reason of the surplus of funds now on hand, made available by the repayment of various loans made some time ago. The amount of money on hand with which to meet the \$120,000,000 of maturing bonds on April 1 was estimated to be more than \$350,000,000. After the maturing securities have been redeemed the corporation will have approximately \$250,000,000 remaining with which to meet demands for exporters for loans. Another reason for the postponement of additional War Finance

Corporation bond offerings is the present unsatisfactory condition of the money market and the more pressing need of other causes for immediate funds. The corporation, it was pointed out, by reason of the large amount of available cash, is in a strategic position and can await more favorable conditions in the investment field before putting forth another issue of export securities.

SUBSCRIPTIONS TO TREASURY CERTIFICATES SERIES T M 1921.

Subscriptions to Treasury Certificates of Indebtedness Series T M 1921 (issued in anticipation of taxes) were closed on March 27 and on March 31 Secretary of the Treasury Houston announced that the subscriptions amounted to \$201,370,500. The certificates, which were offered on March 9, are dated March 15 1920 and are due March 15 1921. They bear interest at 4 3/4%. As we stated in our issue of March 13, page 1037, a feature of this offering was the fact that bonds of the War Finance Corporation, maturing April 1, 1920, with unmatured coupons attached, were accepted, with an adjustment of interest, in payment for the certificates. The subscriptions to the certificates were divided among the several Federal Reserve districts as follows:

Federal Reserve District.	Subscriptions Allotted.
Boston	\$10,202,000
New York	59,982,000
Philadelphia	5,131,500
Cleveland	17,420,500
Richmond	5,981,500
Atlanta	2,582,500
Chicago	21,926,000
St. Louis	6,806,000
Minneapolis	3,257,500
Kansas City	7,235,500
Dallas	4,719,500
San Francisco	16,063,000
Treasury	40,063,000
Total	\$201,370,500

Regarding the results of this offering, the "Wall Street Journal" had the following to say in its issue of March 29:

That only approximately \$200,000,000 of the 12 months United States tax certificates, dated March 15, were sold throughout the country is not surprising. The rate borne by these certificates was only 4 3/4%. Bankers said that a long-term certificate of this nature, in the present market, should command at least 5%, and they were disappointed when the Secretary of the Treasury announced the rate. It was contrary to their advice. Assistant Secretary Leffingwell came on to New York and had a conference with the bankers prior to the announcement of the issue and was told of market conditions then.

In spite of the advice of the bankers, the Treasury Department thought that there would be sufficient vacuum caused by the maturity of approximately \$800,000,000 of tax certificates on March 15 to create a substantial demand for the new issue. But this has been shown to be a wrong conception of the money market conditions. With time funds at 8 1/2% and 9%, commercial paper at 7% and acceptances selling at about 6%, to say nothing of the high call money rates and the general stringency ruling in the money market, it is not surprising that the banks showed little interest in tying up their funds in a 4 3/4% investment, on which the discount rate at the Federal Reserve Bank was 5 1/2%.

On previous occasions when the Treasury issued tax certificates of long period, a large subscription resulted. The issue of Sept. 15 1919, maturing Sept. 15 1920, for instance, brought \$657,469,000. That was only a 4 1/4% certificate. But it was issued under more favorable conditions, when it seemed that money rates would ease off within a short time. Instead of the credit situation becoming easier, however, the money market has assumed a firmer tone with the prospect that it will continue so for some time.

As a result of the failure of the last tax certificate issue to bring more than \$200,000,000, the Treasury has had to have recourse to another issue of loan certificates. The new issue will be dated April 1, payable July 1, at the rate of 4 3/4%.

In his statement issued in February, when the "last" issue of loan certificates fell due, the Secretary intimated that whatever future temporary financing was done, it would be in the shape of tax certificates which would be covered by tax receipts. The Secretary has therefore somewhat detracted from the optimism contained in his February announcement by a misjudgment of money market conditions.

NEW OFFERING OF TREASURY CERTIFICATES.

A new offering of Treasury Certificates of Indebtedness was announced by Secretary of the Treasury Houston on March 28. As in the case of the certificate offering of last month (Series T M—1921) subscriptions for which were closed on March 27, pursuant to an arrangement between the Treasury and the War Finance Corporation, bonds of that corporation dated April 1 1919 and due April 1 1920 will be accepted in payment for the certificates now being offered. The certificates in the present offering are designated Series E 1920; they are dated and bear interest at 4 3/4% from April 1 1920 and are due July 1 1920. These certificates do not bear the circulation privilege and will not be accepted in payment of taxes. They are in bearer form, without coupons, and will be issued in denominations of \$500, \$1,000, \$5,000, \$10,000 and \$100,000. The circular, issued by the Federal Reserve Bank of New York, announcing the offering says in part:

Said certificates shall be exempt, both as to principal and interest, from all taxation now or hereafter imposed by the United States, any State, or any of the possessions of the United States, or by any local taxing author-

ity, except (a) estate or inheritance taxes, and (b) graduated additional income taxes, commonly known as surtaxes, and excess profits and war profits taxes, now or hereafter imposed by the United States, upon the income or profits of individuals, partnerships, associations, or corporation. The interest on an amount of bonds and certificates authorized by said Act approved Sept. 24 1917, and amendments thereto, the principal of which does not exceed in the aggregate \$5,000, owned by any individual, partnership, association or corporation, shall be exempt from the taxes provided for in clause (b) above.

The certificates of this series do not bear the circulation privilege and will not be accepted in payment of taxes.

The right is reserved to reject any subscription and to allot less than the amount of certificates applied for and to close the subscriptions at any time without notice. Payment at par and accrued interest for certificates allotted must be made on or before April 1 1920, or on later allotment. After allotment and upon payment Federal Reserve banks may issue interim receipts pending delivery of the definitive certificates. Any qualified depository will be permitted to make payment by credit for certificates allotted to it for itself and its customers up to any amount for which it shall be qualified in excess of existing deposits, when so notified by the Federal Reserve Bank of its district. Pursuant to an arrangement between the Treasury and the War Finance Corporation, bonds of that Corporation dated April 1 1919, due April 1 1920, will be accepted at par in payment for any certificates of the Series E 1920 now offered which shall be subscribed for and allotted.

DEALINGS IN STUTZ MOTOR CAR COMPANY SUSPENDED ON N. Y. STOCK EXCHANGE—ALSO BARRED ON CURB MARKET.

Dealings in the Stutz Motor Car Co. of America, Inc., were ordered suspended by the Governing Committee of the N. Y. Stock Exchange on March 31. Similar action was taken on the New York Curb Market the following day by the Curb Market Association. The resolution adopted by the Governing Committee of the Stock Exchange on March 31 was as follows:

Resolved, That dealings in Stutz Motor Car Co. of America, Inc., be and the same hereby are suspended until further action by this Committee.

With reference to the action of the Stock Exchange the New York "Times" on April 1 said:

One of the most sensational developments on the New York Stock Exchange in many years took place yesterday, when the Board of Governors, by a unanimous vote, declared that dealings in the stock of the Stutz Motor Car Company had been suspended indefinitely. No transaction of any kind will be permitted by members of the Exchange during what has been termed a moratorium. The drastic action was the first public cognizance taken by the Exchange of a situation which has furnished a big fund of gossip in the financial district during the last several days.

It has been the contention of the Stock Exchange, when asked as to the amazing advances scored by Stutz stock, that it was against the policy of the Board of Governors to countenance anything in the way of a corner. It was admitted yesterday that an actual corner in Stutz existed, even though the stock still could be borrowed. When the market closed Stutz was loaning at 2% premium. Within an hour the Stock Exchange had announced the ruling which is tantamount to striking Stutz from the list, so far as trading for the time being is concerned.

There was no intimation yesterday as to what plans were under contemplation for the fulfilling of contracts entered into between buyers and sellers. It was asserted, however, that deliveries could be made against stock purchased yesterday, but that such deliveries could not be demanded by the purchasers.

In other words, the ruling prevents calls for delivery of stock purchased, and precludes "buying in under the rule," which means a purchase of stock in the open market on failure to deliver shares.

No action of exactly the same character as the present ever has been taken by the Exchange, according to the statement of one of the Board of Governors, who, however, took pains to add that "the Exchange can do anything." It was explained that an actual corner existed in Stutz Motors, Allan A. Ryan and interests identified with him having more stock and contracts for stock than there were shares outstanding. At the offices of Allan A. Ryan & Co. it was said Mr. Ryan had no statement to make concerning the ruling of the Stock Exchange. It was admitted, however, that he was cognizant of the decree. Ryan & Co. controls, in certified form, about 80% of the Stutz shares, and has contracts for the delivery of Stutz stock making up more than the remaining 20% of the 100,000 share capital.

Wall Street has been speculating for more than a week as to who was short of Stutz. Various tales were heard, every commission house offering new grist. One version had it that a wager of \$50,000 was really the foundation for the sensational advance in the shares—another that a prominent manufacturer had been caught short, and still another was to the effect that a feud was being settled between some prominent Wall Street interests.

At the Stock Exchange, however, it was asserted that investigation showed the largest short interest in any one house amounted to 700 shares and from that the number of shares dwindled down to the odd lot calibre, some of the small speculators having ventured short of 5 and 10 shares of Stutz with disastrous results. The short interest is therefore a diversified one, precluding the possibility of a large operator having been trapped, and is said to extend over the entire country.

The rise in Stutz has been one of the most pyrotechnic recorded in recent years. From a low of only a fraction more than 100 during the middle of February the shares shot forward until yesterday they sold at 391, with the advance during their last period of trading on the Exchange amounting to 21 points. From the point of view of yield, the price of the shares had long ago far exceeded the level where there was even a fair return on capital invested. At yesterday's final quotation the dividend of five dollars a year afforded about 1¼% on the price of the stock. The earnings of the company last year were not greatly in excess of dividend requirements. A comparison of the last two years is shown in the following table:

	1919.	1918.
Net sales	\$7,274,249	\$3,536,558
Net earnings	1,492,020	574,984
Surplus	622,148	207,048

The directors of the Stutz company met on April 1 and declared a stock dividend of 80,000 shares after having the previous week declared a stock dividend of 20,000 shares.

The New York "Evening Post" yesterday (April 2) made the following comment regarding the matter:

That the second stock dividend, just declared, like the first, was intended to embarrass traders who had gone short of Stutz Motors, and had thus been trapped in the corner, was generally recognized. In this connection it was pointed out that Stutz Motors shares had sold at 100¼ only a very short time ago, that the price was then advanced to well over \$200 a share before the directors met just a week ago and declared a stock dividend of 20%, payable to shareholders of record April 5.

It was this unexpected action on the part of the Stutz Motors directors that sent the price of the stock sky-rocketing up to 391, the point reached when officials of the Stock Exchange called Ryan before them to explain just what was going on in his stock. According to reliable information, Ryan admitted that he and his associates who owned or controlled 80% of the outstanding Stutz Motors shares had loaned their stock to traders who wanted to go short, and he added that he would continue to lend his stock to whom he pleased, whenever he pleased.

In lending his stock to traders who sold it short Ryan forced those traders to pay the extra stock dividend of 20%. This, in addition to the advance in the price of the stock of 175 points within a week, threw the shorts into a panic.

It was at this point that the Stock Exchange officials stepped in and suspended Stutz Motors from the list, thus preventing Ryan from forcing the shorts to cover at heart breaking losses. Ryan then advertised in the newspapers that his firm would buy Stutz Motor shares. This was understood by Wall Street to be in direct defiance of the Stock Exchange.

Ryan was called before the board of governors of the Stock Exchange twice yesterday, but no announcement was made as to any settlement of the controversy, and the general opinion was that before the opening of business next Monday morning Ryan would recede from his position. However, Ryan's answer to-day was the announcement that a second stock dividend, this time one of 80% had been declared.

This second stock dividend like the first, must be paid by the traders who are short of Stutz Motors; that is, these traders must go out in the open market and buy the new stock to give it to those from whom the stock was originally borrowed. A trader who is short of stock is liable for any cash or extra dividend declared on borrowed shares.

REDUCTION IN THE PRICE OF MILK.

The price of milk was reduced on April 1 by the large distributing companies serving New York City and the surrounding district. The reduction on Grade B milk—the most widely used quality—was two cents a quart. During March Grade B when delivered cost 17 cents; the present month it is being sold at 15 cents. The April milk prices are as follows: Grade A, in bottles, delivered, 18 cents; Grade B, in bottles, delivered, 15 cents; dipped or loose milk at stores, in customer's container, 10 cents. Grade B will be 9 cents a pint, delivered.

The farmer will receive from the distributor 1.7 cents per quart less during April than March, according to a statement issued by the Dairymen's League in New York Mar. 25. The statement announced that the League had reached an agreement with the Milk Conference Board, representing the distributors, as to April price schedules. The statement in part was as follows:

The producers' price for April milk will be \$2 55 per 100 pounds for milk testing 3% butter fat, a decrease of 81 cents from the March or present price.

Buyers of milk will pay farmers at the rate of 5.4 cents per quart for 3% milk and 5.9 cents per quart of milk containing 3.6% butter fat.

Four cents per 100 pounds of milk, are added for each one-tenth of 1% increase of butter fat over 3%.

Producers now are getting 7.1 cents per quart for 3% milk and 7.65 cents for 3.6% milk.

The farmer will receive in April 1.7 cents per quart less than he is receiving this month. He will get half a cent per quart less than he received in April 1919.

Buyers will take all the milk of producers with whom contracts are made. We believe the public is entitled to know the essential facts entering into the negotiations for the sale of April milk.

The buyers insisted upon a radical revision of the price plan in use during the last year. In this plan prices are based in the main upon the wholesale prices of butter and cheese. Under the proposed revision the dealers offered the farmers \$2 48 for 3.6% milk, or at the rate of \$2 24 for 3% milk.

The executive committee of the league declined to agree to the revision, as proposed, as it brought the price far below the cost of production, with all the advantages in favor of the dealers.

Without any revision in the present sale plan, the producers' price would have been about \$2 97 per 100 pounds. The league's representatives agreed to certain revisions which resulted in a price of \$2 67 and offered to sell league milk at this price. This concession was made in view of conditions in the milk-manufacturing market due to the stopping of exports of milk products.

It was suggested to the league by the dealers that farmers should use less feeds and reduce the amount of milk produced, thus decreasing the natural surplus in times of an abundant flow of milk. The league officers declared their unalterable opposition to such a proposition, arguing that, first, it would work to the disadvantage of the public, and, secondly, that if a cow's flow of milk is once reduced the full flow can never be brought back.

Farmers in the country insisted that they must have a higher price than the dealers offered, and the executive committee constantly put forth its best endeavors to prevent a situation that might result in a rupture of business relations. Milk producers in the territory supplying New York City have been selling milk below the cost of production during the winter months. While milk has been going down in price to the farmer since January his labor and feed bills have been going up. At no time during the negotiations were the officers of the league in favor of a so-called milk strike.

Dr. Royal S. Copeland, Health Commissioner of New York, issued a statement on March 29 criticising the attitude of the State Legislature in failing to take action on the so-called Thompson-Pellet bill, designed to put control of the

milk business under a State Commission. Dr. Copeland's statement said:

The farmer gets only a little more than 5 cents a quart for his milk, and yet the distributor makes no concession whatever. No effort has been made by the distributors collectively to agree on improved methods of distribution, and the sacrifice required of the farmer is reflected in the 2-cent reduction to the consumer.

What a shame to think that between 9 and 10 cents must be added to the price paid the farmer in order to meet expenses of the faulty and antiquated system of milk distribution in this city. There is no remedy, except by legislation, unless the police power of the Health Department may be utilized to obtain relief.

I cannot understand the attitude of the Legislature. The members of that body are elected to serve the people. So far as the milk question is concerned, if they do not pass some legislation looking toward relief from the present high prices, they will neglect their sworn duty.

It is a shame to permit the several milk bills now in the Legislature to die. They were sent to the Agricultural Committee to die. Those who are in charge of the task of burying them have shown their hostility to the interests of the people of this city by refusing to give the friends of the undernourished children here the privilege of saying a word in the interest of humanity.

Should the Legislature adjourn without action the Law Division of the Health Department will continue the study of the milk problem and try to work out a solution. Personally I am willing to have the Thompson-Pellett bill modified, and leave out all reference to the producer, confining regulation to the distributor alone. I should think the farmers would be glad to join me in this move, as they have just had a taste of what they may expect from the distributors and the officials of the Dairymen's League.

Health Commissioner Copeland made public on March 11 a notice which was said to have been posted by the Sheffield Farms Co., Inc., a large New York distributor, in one of its up-State plants, urging dairymen "not to increase their production of milk, and if possible to decrease it." The notice, which appeared on the door of the receiving room at the Sheffield plant, Franklinville, N. Y., was sent to Dr. Copeland by James B. Stafford, of Buffalo, representative of the Department of Justice, and the Federal Fair Price Commissioner of the State. The notice reads as follows:

Feb. 24 1920.

To be posted on receiving room door.

The export market of milk products has entirely stopped.

It is therefore necessary that we restrict our purchase of milk.

Under no circumstances can any creamery take on an additional dairy without first getting permission from this office, and permission will not be granted for new dairies until conditions change. All dairymen are urged not to increase their production of milk, and if possible to decrease it.

SHEFFIELD FARMS COMPANY, INC.

In a statement given out with the above, Health Commissioner Copeland attacked the policy of the Sheffield Co. "At the moment," said Dr. Copeland, "when conditions in the dairy market are such that if the normal supply of milk were permitted to flow into the city, under the law of supply and demand, of which the milk distributors have so much to say, our citizens, for the first time in two or three years, would be able to buy milk at a low price, this great corporation takes advantage of its power over the farmer and says to him: 'We will not permit you to increase your number of cows,' and in effect says, 'If you do not find some way of reducing the amount of milk, we, ourselves, will and an excuse to reduce our receipts.'"

Commenting on Dr. Copeland's statement, Loton Horton, President of the Sheffield Farms Co., made this statement on March 11:

This is just one of Copeland's grandstand plays, and is absurd in so far as it attempts to make it look as if we held back the milk to increase the cost.

I've still got my senses. You can't give milk away. In the milk business you've got to figure close and bring down what you can sell at a profit. Between now and June 1 the supply of milk will increase 100% due to spring and fresh cows.

If we brought all of it in the people wouldn't buy it. We send notices like these out usually every spring when fresh cows begin to produce and the farmers all try to unload their milk on us. We don't want to accept their stuff until we have a chance to inspect their farms and see what facilities for production they have and what their milk standard is.

Whether we take on lots of these new dairies will depend also on what price the farmers will ask next month. We've got all the milk we can sell right now if the trains get it in to us, and if we took all that the farmers can produce the railroads would never get it in to us.

Another reason for sending out the notices was that there's been a big drop in the export end of the business. We can't begin taking everything the farmers unload on us until we know where we stand. You can't do business any other way.

On March 18 District Attorney Edward Swann announced that he would request Francis G. Caffey, United States Attorney for this district, to prosecute the officers of the Sheffield Farms Co., milk distributors, for violating the Lever Food and Fuel Control Act, in urging farmers not to increase their milk production.

REMOVAL OF BRITISH EXPORT EMBARGO ON WOOL.

According to "Commerce Reports" of March 27, a cable gram from Consul-General Skinner, London, under date of March 24 1920, states that the British Board of Trade has announced the removal of the export embargo on wool.

BITUMINOUS MINERS AND OPERATORS ACCEPT WAGE AWARD OF COAL COMMISSION—PRICE ADVANCES.

The wage award of approximately 27%, recommended in the majority report of President Wilson's Bituminous Coal Commission, was accepted by the miners and operators of the Central Competitive field at a joint conference in New York March 31. On that date the General Seale Committee adopted a new 2-year contract based upon the Coal Commission's award, effective April 1, when the old contract expired. The agreement, drawn up by a sub-committee, was signed by the International officers of the United Mine Workers, John L. Lewis, President; Philip Murray, Vice-President, and William Green, Secretary and Treasurer, and by two operators and two miners of each of the four States of the Central Competitive Field—Indiana, Ohio, Illinois and Pennsylvania. The new contract, it was said, involves about 400,000 miners. Regarding the provisions of the contract, the New York "Tribune" of April 1 had the following to say:

In addition to granting the miners a 27% wage increase for tonnage work, the new agreement gives a 20% increase to day workers. The eight-hour day remains unchanged and the working conditions will continue as before.

The agreement, which will continue in effect until March 31 1922, also calls for the appointment of a commission of miners and operators to study differentials as to working conditions, wage earnings, production costs and competitive relations, as well as the check-off system of collecting dues for the United Mine Workers' of America. The award of the President's commission becomes "part of the wage agreements in the districts affected."

The schedule of wages provided by the new contract follows:

The prices for mining mine-run coal, pick and machine, shall be advanced 24 cents a ton. All day labor and monthly men (the advance to monthly men to be based on an average of the usual number of days he is required to work a month), except trappers and other boys, is advanced \$1 a day. Trappers and boys receiving less than mens wages are advanced 53 cents a day. All yardage, dead work and room turning work is advanced 20%.

The miners' representatives on the sub-committee were said to have tried to have the pay of the day laborers raised from \$1 to \$1.35 a day, as recommended by the Commission, but after considering the wording of the Commission's award they agreed that this probably could not be done without invalidating the entire award, so this matter was passed over to be settled in the respective mines.

In reply to an inquiry from the operators, Assistant Attorney-General Ames sent a letter to their attorney, Ralph Crews, informing him that the negotiation of a wage contract such as was recommended in the Coal Commission's report would not be a violation of the law. Some doubt was said to have existed among the miners and operators as to the legality of the procedure, since several of them had recently been indicted by a Federal Grand Jury on charges which they believed were based upon their having taken part in similar conferences in the past. Mr. Ames' reply, received in this city March 30, said:

While the Department of Justice is not authorized by law to give advice to private citizens, under all the circumstances I think it proper for me to authorize you to say to the representatives of the miners and operators that the department does not think it would be a violation of law for the miners and operators to make the contract recommended by the United States Bituminous Coal Commission.

On March 30 announcement was made by the operators then in New York that the price of coal at the mines would advance 65 cents to \$1.25 a ton as a result of the 27% increase in wages granted to the miners.

HIGH PRICE OF BRITISH BUNKER COAL.

The following cablegram received from Consul-General Robert P. Skinner, London, regarding the price of bunker coal and the movement to advance the outward freight rates, is taken from "Commerce Reports" of March 11:

Bunker coal at the port of London is selling at 155 shillings per ton. Coal for British industrial works is selling at the controlled price of 40 shillings per ton, and equivalent quality bunker coal at 140 shillings per ton. Since last May the price of bunkers has risen by 100 shillings per ton, while ordinary cargo freight rates are practically unchanged. There is a movement in progress to advance the outward freight rates from the United Kingdom by 50% if bunker prices cannot be lowered.

DISSOLUTION OF BELGIAN STEEL CARTEL.

The following from Trade Commissioner C. E. Herring, at Brussels, is taken from "Commerce Reports" of March 23:

Much interest has been aroused in industrial circles by the virtual dissolution of the steel producers' cartel (Comptoir des Acleries Belges), which in pre-war days was such an important factor in the Belgian steel industry and included such large works as the Cockerill, Providence, Ougree, Athus-Grivegnée, Boel, Clabecq, Chatelineau, Esperance-Longdoz, and Thy-le-Chateau companies. The functions of the association were very important, including the fixing of prices for finished as well as semi-finished products, allocating orders among the various members and serving as intermediary between producers and purchasers at home and abroad. There is some talk of recognizing the comptoir on former lines, but at least one important concern has announced its unwillingness to enter into a new combination.

The association, it appears, will continue to exist, but its functions are now confined to the receiving of orders, without authority to accept them.

for individual firms or to fix prices. It is predicted that the organization will not last long in its present form, as its functions will tend to become purely formal. It is probable that the disorganized state of the Belgian metallurgical industry since the war has had much to do with the dissolution of this powerful syndicate. Since the Armistice it has been practically impossible to fix prices for future delivery, as all costs of production have fluctuated greatly, with the continued advance in the price of raw materials, labor, transportation, and overhead charges. Furthermore, there is no necessity for regulating production with a view to maintaining prices, as in pre-war days. Belgian metallurgical plants are overwhelmed with orders and over-production is a remote prospect. The dissolution of the cartel, therefore, has not the same significance that it would have in a period of stabilized prices and normal production and demand.

FIVE SOCIALIST ASSEMBLYMEN EXPELLED FROM NEW YORK STATE LEGISLATURE.

The five members of the Socialist Party who were suspended from the New York State Assembly at its opening session on Jan. 7 were expelled from that body on April 1. The action of the Assembly was in line with the recommendations contained in the majority report of its Judiciary Committee, which conducted the trial of the accused men. Assemblymen August Claessens and Louis Waldman, of New York, and Charles Solomon, of Kings, were expelled by a vote of 116 to 28. Assemblymen Samuel A. De Witt and Samuel Orr, of the Bronx, were expelled by a vote of 104 to 40. The Assembly was in session continuously for 22 hours debating the question of allowing the Socialists to hold their seats. The session began at about noon on March 31 and ended the following day. Party lines practically disappeared in the voting.

The reports of the Judiciary Committee were submitted to the Assembly on March 30. The trial began on Jan. 20 and ended March 9. The signatures of seven of the thirteen members of the Judiciary Committee were affixed to the majority report, five other members, filing four separate reports, recommended the seating of the Socialists on the ground that the Assembly lacked legal authority to debar them on the charges that had been presented. One of the minority reports, submitted by Assemblyman William S. Evans, a Bronx Democrat, maintained that under the State Constitution loyalty to the Government was not a necessary qualification for membership of the Legislature. Another, signed by Assemblyman James M. Lown, of Yates, a Republican, recommended that Assemblymen Orr and De Witt of the Bronx be seated and that the other three be expelled. The majority report made little mention of the individual charges but emphasized the charge of disloyalty. The majority report also recommended the enactment of laws denying to the Socialists the right of longer occupying the position of a political party in this State. It was said on April 1 that such bills would be introduced shortly in the Assembly designed to carry out the recommendations of the Judiciary Committee that "appropriate legislation be enacted to the end that hereafter no party, group or political organization in which aliens are acceptable as members, or whose principles, policies or program are responsive to or determined by an organization, national or State, composed of persons not members of the electorate of the nation or State, shall be privileged to occupy the position of a political party on the official ballot of this State." For further information regarding the case of the Socialist Assemblymen the reader is referred to the "Chronicle" of Jan. 31, page 428.

Following the action of the New York State Assembly in voting to expel S. John Block, associate counsel for the Socialists, announced on April 1 that an appeal would be taken to the State Supreme Court. Mr. Block declared the Assembly's action was a violation of both the State and Federal Constitutions. If necessary, he said, the case would be carried to the Supreme Court of the United States.

Louis Waldman and Charles Solomon, two of the unseated Socialists, issued the following statement at Albany, April 1, following their expulsion:

Treason has been committed in the New York Assembly by Republicans and Democrats, with few honorable exceptions. A bi-partisan combination has overthrown representative government. The representatives of a political party have been driven from the legislative halls solely because their platform was distasteful to their political opponents.

The Constitution has been lynched, and the perpetrators of this outrage must be brought to justice. The spirit of the mob breathed in the Assembly debate throughout the weary hours. Under the leadership of Speaker Sweet, man after man was openly incited to violence.

The doctrine of arbitrary power was shamelessly proclaimed again and again.

The forces of plutocracy and reaction have temporarily triumphed. The common people have been told they have no voice in government except on the sufferance of the hirelings of vested interests to whom the powers of State have been surrendered.

The outrage at Albany is a clarion call to the people of America to rally for the revival of their ancient liberties. The life of democratic institutions is at stake, and the people must get together to right the wrong.

The workers by whom we were elected must and will be heard. If the people are to be driven from the ballot box, where shall they go?

The right of the ballot is an American right, and those who deny it are traitors.

The Assembly has consummated the act of lawlessness it began on Jan. 7. Where the verdict was not the product of hysteria and ignorance it was the fruit of contemptible political jobbery. The Albany outrage is the culminating step in a series of assaults on our popular liberties which will jolt the people into a new political consciousness.

The Socialist Party refuses to regard the act of the Assembly as more than a mad manifestation of fear for the growing political power of labor.

It will not be swerved from its historic course and mission. With greater faith and vigor than ever it will go on agitating, educating and organizing the workers for peaceful social change.

Socialists will not be goaded into violence or driven under ground. These have never been the methods of Socialism. Always and everywhere it has waged its fight in the open, and where this opportunity has been denied it has ceaselessly fought for political democracy.

We shall go back to our districts with complete confidence. The people who sent us here knew us, and they will repeat their sovereign will in overwhelming numbers.

Charles Evan Hughes, former Justice of the U. S. Supreme Court and one of the prominent public men who opposed the expulsion of the Socialist members, issued this statement on April 1:

I do not care to speak of the action of the Assembly in a casual or flip-pant manner. I regard it as a serious blow at the standards of true Americanism and nothing short of a calamity. Those who make their patriotism a vehicle for intolerance are very dangerous friends of our institutions.

I expressed my views upon this question at the outset, and I have seen no reason to change them.

Louis Marshall, another prominent lawyer in this city, commented on the Assembly's action as follows:

This is the saddest day in the history of the State of New York. If the precedent set by this action is to continue, it will wipe out every vestige of representative government in this State. The action of the Assembly is an action of anarchy, infinitely worse than anything that has been charged up against the Socialists.

The men who are responsible for this action are deplorably short sighted and committed this outrage without regard for the future. They did it. I am satisfied, for the sole purpose of furthering their own political ends. If this action is permitted to stand it means a return to the Middle Ages, to that period in English history when there was no conception of representative government.

ANSWER OF FEDERAL TRADE COMMISSION TO SUIT OF COAL OPERATORS TO RESTRAIN COMMISSION FROM ASKING MONTHLY REPORTS.

The Federal Trade Commission on March 16 filed in the Supreme Court of the District of Columbia and answer to the injunction suit brought by a member of the National Coal Association to restrain the commission from requiring monthly reports from the coal operators.

In explaining the need for the reports the Commission's answer says:

The abnormal situation of the coal industry now, both as respects the costs of production and prices, and the frequent disputes as to the reasonableness of prices necessitates the collection of information by the Commission, which will show the true situation of the industry, as such information is not now available from any other source. This information would be of great value, especially at the present time, to mine operators, mine workers and the general public, and absolutely essential for the formation of any intelligent government policy with regard to the urgent problems of this industry.

The suit brought against the Trade Commission was instituted on March 10 by the Maynard Coal Co. of Columbus, Ohio, the first of several legal actions planned by the National Coal Association to determine how far the commission may go in requiring private corporations to furnish information about their business.

The bill of complaint filed by the Maynard Coal Co. attacks the order of the commission upon these three grounds:

(1) That it exceeds the authority vested in the commission under the Federal Trade Commission Act;

(2) That if the act be construed as vesting authority in the commission to require such reports, such act must be held unconstitutional as being beyond the power of Congress under the Constitution of the United States; and

(3) That by the President's executive order of July 3 1918, any power that was vested in the Federal Trade Commission to require such reports from the coal operators was transferred to the Fuel Administration.

In a statement on March 10 relative to the action of the Maynard Coal Co. the National Coal Association said:

These suits are started by the association in a perfectly friendly spirit and in no way constitute an attack upon the Federal Trade Commission. It is the desire of the association to have the courts pass upon certain fundamental questions of law which all parties recognize must be determined by court action in order that those engaged in the coal and other basic industries may know how far they are subject to regulation and control by the Government through the Federal Trade Commission. We have every reason to believe that the commission itself will by no means be unwilling to have these questions presented to and determined by the courts. In the view of counsel for the National Coal Association, the commission has exceeded its legal authority in requiring these reports in the form and manner prescribed.

Rush C. Butler, general counsel of the National Coal Association, has been engaged to conduct this litigation, it was said, on behalf of the industry generally. Former Judge Stephen A. Foster, of Mr. Butler's firm of Butler, Lamb, Foster & Pope, of Chicago, will have personal charge of the case. He will be assisted by other members of that organiza-

tion, including Frank E. Harkness, former Solicitor for the United States Fuel Administration and Karl D. Loos.

BRITISH COAL MINERS' DEMAND FOR NATIONALIZATION BY GENERAL STRIKE, OPPOSED BY TRADE UNION CONGRESS.

The Trade Union Congress, representing more than 4,000,000 British workers, voted on March 11 against use of a general strike to effect nationalization of the coal mines, notwithstanding the decision of the National Conference of Coal Miners on the preceding day in favor of the strike policy. The action of the Trade Union Congress was characterized as a "decisive and highly important victory" for the moderate forces in British labor.

The main issue on which the Congress voted was whether there should be a general strike in order to compel the Government to nationalize the mines, or whether the weapon of intensive propaganda should be employed to gain the country's approval of nationalization in the next general election.

The vote on the resolutions, registered by the delegates as proxies, was as follows:

Against direct action, 3,870,000; for direct action, 1,050,000.
For political action, 3,732,000; against political action, 1,015,000.

The vote against a general strike came after Secretary Hodges of the Miners' Federation moved a resolution in favor of direct action to compel nationalization. He took this step in accordance with instructions issued by the Miners' Federation on March 10. Adoption of a resolution favoring political action in the form of intensive political propaganda in preparation for the general election followed.

The National Conference of Coal Miners which met on March 10 had voted 524,000 to 346,000 for a general strike to enforce their demands, but this vote, (as noted above), was reversed by the Trade Union Congress to which it was referred on the following day. Both meetings were held in London.

The press dispatches of March 11 from London made this comment on the action of the Trade Union Congress:

The defeat of the direct action proposal will be regarded as having three important effects: First, it precludes the possibility of the general strike, which has been standing as a threat since the Glasgow congress last September pledged itself "to compel the Government to nationalize the mines;" second, it shows the British labor movement is ready to entrust its hopes for achieving its aspirations to the outcome of a general election, and third, it marks the breaking point in the influence of the extremist elements among the labor leaders who last September seemed tending toward ascendancy in the movements of the council.

Secretary Hodges of the Miners' Union, was the only speaker to-day who championed the strike policy. He declared that the Government had broken faith with labor in refusing to put into effect the majority report of the Sankey Commission, which investigated the mine situation and which called for nationalization of mines. Against his advocacy of the strike as a weapon were arrayed J. H. Thomas, the railwaymen's leader; Thomas Shaw, secretary of the International Textile Workers, and John R. Clynes, President of the National Union of General Workers and former Food Controller.

Mr. Clynes said that the man in the country "who would most welcome direct action is not at this conference, but is in Downing Street," referring to Premier Lloyd George. He added that the Premier might be lacking in some things, but not in political strategy.

"If we announce a general strike," Mr. Clynes continued, "the Premier would give us a general election, in which we would find our class rent in twain, while the other classes would be united to fight what would be called this aggressive move by labor. The issue at a general election would be our conduct and not the question whether nationalization would improve industry."

Concluding, Mr. Clynes said that the force as it had been proposed to employ it "is not a British but a Prussian characteristic."

Mr. Thomas said the future of the Labor party and the trade union movement depended on the decision of the congress. He declared that recent events pointed to the general belief of an early possibility of a Labor government and that a general strike would lead to serious consequences, which would shake the country to its foundations.

Robert Smillie, one of the first advocates of direct action, resigned the Presidency of the Miners' Federation on March 10, on account of illness. It was said that his elimination would materially weaken the influence of the extremist element among the unionists.

It was announced on March 12 that the Miners Federation had decided to ask for an increase of 3s. a day in wages from March 1.

FURTHER ADVANCES IN THE PRICE OF GASOLINE.

Following general advances in the price of crude oil in several of the oil-producing States, announcement was made in this city March 4 that the wholesale price of gasoline had also been increased from 25 to 26 cents a gallon by the Standard Oil Co. of Indiana and the Pierce Oil Corporation.

A further advance of 2 cents a gallon in the wholesale price of gasoline was made effective March 10 by the Standard Oil corporations of New York and New Jersey. It is a rather noteworthy coincidence that on March 10 predictions were made before the National Petroleum Congress at

Chicago that the price of gasoline during 1920 might possibly increase to 35 cents a gallon. Fred. W. Lehmann, Jr., General Counsel for the Western Petroleum Refiners Association, was said to have declared that protective measures must be taken if the country is to avoid an oil famine with prohibitive prices. He was quoted as follows:

The price of "gas" in England is \$1 78 a gallon, and a Government commission has recommended \$1 39 as a fair price. So, you see, Americans don't know anything about high prices yet. In 1915 there were 2,500,000 automobiles in this country and 288,000,000 barrels of crude oil were produced at a cost of 53 cents a barrel. In 1919 there were 7,400,000 automobiles and 376,000,000 barrels of crude oil were produced at a cost of \$2 25 a barrel. To-day crude oil is \$3 50 a barrel. Figure it out for yourself.

Commenting on the latest price advance on gasoline the New York "Sun" of March 12 had the following to say:

The Standard Oil officials tell you, not without pride, that gasoline is on^e of the few products the price of which, notwithstanding its enormous use, has not increased during the wartime period. But since the armistice it has been rising. On Jan. 1 last the wholesale price at which the New York corporation sold to garage men and other large consumers was 24½ cents a gallon. Then it rose to 26½ cents and now the wholesale selling price in the metropolitan district, which includes all of Connecticut, Long Island and New York State territory northward almost to Poughkeepsie, is 28½ cents. As a result most of the garages have raised their retail price to 32 cents.

Expressed in tabloid form, the reason given at 26 Broadway for the upward trend is the inadequacy of crude oil production to meet the enormously increased demand due to the extensive use of motor trucks, farm tractors, airplanes, motor boats and automobiles. One of the experts in the gasoline department of the Standard Oil Co. of New Jersey is authority for the statement that for several years consumption due to the growing use of such vehicles as those mentioned has been increasing at the rate of 9% yearly.

Limitation of supply is the other horn of the dilemma. According to the same authority, within a few months the cost to the refiner of the crude oil from which is manufactured gasoline has advanced from \$2 25 a barrel to \$3 50 throughout the midcontinental, or Kansas and Oklahoma, district, which supplies two-thirds approximately of the entire supply of crude oil for this country. To that charge, which is a quotation at the wells, must be added transportation charges to the Eastern refineries. The Pennsylvania crude, which is a much nearer source of supply to the Eastern refineries, is now quoted at \$6 10 a barrel, and even at that price is in such demand that premiums are bid for the privilege of getting it. That is by far the highest price for crude oil in the history of the Pennsylvania petroleum fields.

Speaking for the Standard Oil Co., this official said:

"It is to-day a sellers' market for crude. Ordinarily in the winter season we are enabled to add to our reserves, so that we may have more to draw upon in the summer months, when the demand is greatest. Demand is so greatly in excess of supply to-day, however, that we are already drawing upon our reserves, and the total quantity of crude oil above ground at the present moment is less than four months' normal supply."

"Another important factor in the situation is the fact that in the Mexican oil fields—that portion of them from which is drawn the light oil from which we make gasoline—the output of crude oil has shrunk within little more than a year to one-half its former volume. Many of the wells there which formerly gave the richest yields are now pumping salt water instead of pure crude oil, a phenomenon which is by no means unprecedented as wells grow older."

"As for the future, the sole relief to the consumer must lie in an increased crude oil production, and that will mean more driven wells."

The price of gasoline had been 25 cents since Feb. 15.

CO-OPERATION OF ALL COUNTRIES TO LOWER COST OF OIL URGED BY BRITISH BOARD OF TRADE.

The recommendation that the production, price and distribution of motor fuel oil be regulated by international agreement was made in a report made public at London on March 1 by the Central Committee of the British Board of Trade. Existing prices of gasoline were condemned as "grossly excessive." The report said that "the present high prices of motor fuel are mainly due to the demand, which is tending to outstrip the world's present supply and the advantages which are being taken of this tendency by powerful financial interests to raise prices." The two main groups concerned in the report were said to be the Standard Oil and the Royal Dutch Shell. It was suggested that action might be taken on the question through the League of Nations. Some of the principal features of the report were brought out in London advices of March 1, copyrighted by "The Sun and N. Y. Herald" which had the following to say:

International action by the League of Nations or by co-operation between the Governments to lower the cost of gasoline and other motor fuels and to prevent the exploitation of the petroleum shortage by huge combines is recommended in a report submitted to the Board of Trade here to-day. The report, which was submitted by the Central Committee investigating prices under the profiteering Act, says:

"We are strongly of the opinion that the whole question of production, price and distribution of motor fuel is one which should engage the attention of the League of Nations, or otherwise should be made the subject of international agreement between the Governments of the principal importing nations with a view to co-operation in aiming at a fair level of price chargeable for so vital a necessity of modern industrial life."

The report finds that the Standard Oil Co. and the Royal Dutch Shell combinations have such a grip on the main sources of supply, on pipe lines tank steamships and distributing arrangements in all consuming countries that the setting up of any private competition is practically impossible. The report states that in view of these circumstances the only way to offset the tremendous power of these financial groups is by unified action by all the Governments concerned to fix prices which allow reasonable profit and to stimulate production. Governments also are urged to encourage in every way possible the production of alcohol for generating power purposes.

The committee held ten meetings and called before it witnesses representing all branches of the petroleum industry, including W. Copen, director of the Shell Marketing Co.; Sir Charles Greenway, Chairman of the Anglo-Persian Oil Co.; Mr. Powell, Chairman, and Messrs. Hammond and Hewitt

of the Anglo-American Co.; Messrs. Reilly and Watts of the British Petroleum Co., and scores of others.

The committee also delved into the earnings of all subsidiaries of these two groups and declared that their profits had been excessive. The report says:

"We find that the present high prices of motor fuel are mainly due to the demand, which is tending to outstrip the world's present supply, and the advantages which are being taken of this tendency by powerful financial interests to raise prices. As an illustration of the extraordinary rise in the price of that commodity in the last few years we find that an important company making large use of commercial petrol was able in 1914 to obtain an ample supply at five and one-eighth pence a gallon, exclusive of duty, while the cost of a similar spirit to the company to-day is twenty-four pence a gallon, exclusive of duty. The gravity of the situation is increased by the fact that practically all sources, not only of supply, but of machinery of transport and distribution, of petrol is mainly controlled by the same interests.

"The two main groups concerned are the Standard Oil and the Royal Dutch Shell, and their great resources and wealth will be indicated by the large number of companies which they control, together with such information as their profits are available.

"The present tendency appears to be for supplies to come from the United States and Mexico, rather than from the Far East, owing mainly to the relative cost of freight.

"It is extremely difficult for us to ascertain the first cost of production in the United States and the cost of delivery to seaboard, but we have been informed by a high authority that the average cost should not exceed seven and a half pence sterling a ton of 300 imperial gallons, or sixpence a gallon, f. o. b. New York. We are satisfied that petrol at twenty-three pence sterling a ton—that is, one shilling, six and a fourteenth pence per gallon, f. o. b. New York—reveals a grossly excessive profit.

"This is all important, in view of the fact that the f. o. b. New York price is taken as the regulating export price in all producing countries. We are confirmed in the opinion expressed above by consideration of the dividends paid by the principal producing companies, and may state that one Eastern producing company which sells its output of petrol at ten and a half pence sterling a ton or eight and a fourteenth pence a gallon f. o. b. admits that a good profit is realized on the transaction.

"The greater bulk of the petrol landed in this country at the present time is produced by American Dutch or Mexican companies which are outside of control by His Majesty's Government.

"We feel strongly that when the Anglo-Persian Company in which His Majesty's Government holds the controlling interest has a free market for its own production steps should be taken by His Majesty's Government to insure that this company's product is sold at a reasonable figure in this country without reference to excessive prices ruling in other fields. We attach great importance to this point as we are of the opinion that when existing contracts by which the Anglo-Persian Company is bound expire in 1922 it will be in the power of His Majesty's Government to give substantial protection to British users of petrol thereby conferring substantial benefits on the whole community of this country. In our opinion it is far more important that the Government should secure for British users of petrol a reasonable price than that it should as a shareholder in a company participate in excessive profits made at the expense of the British public."

The report shows that during the war tankers brought petrol to England at thirty-two and a half shillings a ton under Government control. Upon the release of the Government control the freight rate rose to 150 shillings a ton for petrol from the United States. The committee now favors fixing the rate for such freight at 100 shillings a ton, stating that the recent advance to three shillings eight and a half pence per gallon for petrol was attributed by marketing companies to the increased freight rate.

The report says that fixing the freight at 100 shillings a ton would allow for the rescinding of the recent advance, which amounts to eight and one-half pence a gallon. The committee holds that it is impossible for the Government to get control of all production or distribution in the United Kingdom because it is now too late to make a move in this direction, but as alcohol production is still in its infancy the Government should get control of it, thus preventing a future monopoly.

Also the report finds the present New York f. o. b. price excessive and the best way to impose regulation in the United Kingdom would be to restrict retailers to a profit of four pence a gallon, irrespective of the wholesale price; that the retail price for No. 1 petrol should be fixed at two shillings ten and one-half pence instead of three shillings eight and one-half pence, and in no case should the retail price of any motor spirit exceed three shillings a gallon, while the reexport of motor spirit should be prohibited.

Pending any decision regarding the constitution of a special body to control production, transport and distribution of the motor spirit the committee urges that its findings regarding prices and exports should be put into force forthwith.

STANDARD OIL CO. OF NEW JERSEY REPLIES TO CRITICISM OF BRITISH BOARD OF TRADE.

The Standard Oil Co. of New Jersey, following publication of the report of the British Board of Trade, in which charges of excessive profits were made against that company, issued a statement defending its policy in regard to prices.

According to the Standard Oil Co. "the export price recommended as fair by the British Committee would mean, at prevailing rates of exchange, 7 cents per gallon f.o.b. New York." "If the published report is correct," says this company, "the British Committee seriously proposes that the most valuable product which can be obtained from the crude should be sold f.o.b. New York at much less than the cost of the raw material, and this economic miracle is to be engineered through the League of Nations." Following is the statement issued by the Standard Oil Co.:

The Standard Oil Co. (N. J.) is not a distributor of gasoline or other petroleum products in the United Kingdom, but sells these f.o.b. New York for export. For this reason it was directly concerned in the report made public yesterday in which the Central Committee of the London Board of Trade, which has been investigating oil prices, made certain drastic criticisms.

The Committee's claim of excess profits in the petroleum industry appears to be based on the assumption that a fair price for gasoline f.o.b. New York should not exceed £7.10 per ton. With British exchange at \$3 40 to the pound, a price of £23 sterling per ton means but slightly more than 21 cents per American gallon. This quotation is for the product known as No. 1 petrol in Europe, or 64-degree gravity gasoline in this country. As any refiner will testify, this is a low price for gasoline of this grade to-day.

The export price recommended as fair by the British Committee would mean, at prevailing rates of exchange, 7 cents per gallon f.o.b. New York. The soundness of this conclusion may be gauged by the fact that the cost of the various crudes when they reach the seaboard ranges from 40% to 100% above the proposed selling price for gasoline. If the published report is correct, the British Committee seriously proposes that the most valuable product which can be obtained from the crude should be sold f.o.b. New York at much less than the cost of the raw material, and this economic miracle is to be engineered through the League of Nations.

The Board of Trade investigators tell of one unnamed Eastern producing company which sells its petrol at £10¼ sterling a ton f.o.b. and makes a good profit on the transaction. This, presumably, is the Anglo-Persian Petroleum Co., Ltd., a producer of Persian crude, in which the British Government holds the controlling interest. This company, we understand, sells its gasoline in the United Kingdom through the medium of the Dutch Shell group, which is maintaining the retail price of which the Committee complains. If this is true, it would seem to be a simple and entirely internal situation for the British Government to adjust, by requiring the group selling the Government gasoline to name the retail prices more in accordance with the price realized by the Government's producing company. Under these circumstances, it is idle to criticize the American exporter for naming a price f.o.b. based on the market price at the wells for crude oil, plus transportation, refining and handling expenses.

The figures, so far as American product is concerned, deal with a situation which may not apply to gasoline purchased in the Far East, and while American and Mexican companies are outside of the control of His Majesty's Government, as stated in the cabled report, the products of the Government's own producing company are, and can be dealt with by them in any way they see fit.

A. MITCHELL PALMER DECLARES HIMSELF "A RADICAL FRIEND OF LABOR."

That "we must make certain that labor shall have a larger proportion of what labor produces" and a larger "share in the joint production of money and labor" was the contention made by A. Mitchell Palmer, U. S. Attorney-General, in an address at Richmond, Va., March 10. Mr. Palmer, who is an aspirant for the Presidential nomination, said: "All my political life I have been fighting for labor. I was a strike leader once. I have fought the battles of the coal miners in my State and of the steel workers in Bethlehem and I shall continue to fight their battles, but I shall continue to insist that the battles shall be fought according to the rules of the American game." Mr. Palmer, in part, spoke as follows:

We cannot deny that in the United States many classes of labor have been ground down in an un-American fashion by conscienceless employers who suck their own profit out of the industry and nothing else; we cannot deny the proposition that the time has come when labor, organized and unorganized, is entitled to a larger proportion of the wealth which labor, in combination with money, produced.

I am strong for reducing the high cost of living, but I have no hope of doing it by a reduction of wages. I do not want wages reduced and I do not think it would be wise or proper for us ever to get to a lower level, for we must make certain that labor shall have a larger proportion of what labor produces. We shall never reach the standard of equal justice, which the world war has made us better see and comprehend, until we make up our minds that labor shall have its just—and that is a larger—share in the joint production of money and labor.

A good many years ago—I think it was thirty years ago—when I was a boy in college, I wrote a thesis on "Capital and Labor." Boys will be bold. And I settled the problem. Like every college boy, I was a radical chap; I sympathized with the under dog in any fight. I studied everything there was to be studied about the relations between capital and labor.

I dug that old thesis out some months ago and I discovered that my whole argument was this—and that was all that labor was asking for in 1890. Labor was asking for a hearing and the right to have its troubles with capital adjusted and settled by an impartial tribunal; and capital, arrogant in its great power and strength under American conditions, was refusing to give labor a hearing. A great deal of water has gone under the bridges since that day; a great many things have happened; capital is no longer so arrogant as it was then; the arrogance of capital has been broken.

But thirty years have passed and I found myself, in the Fall of 1919, in the interesting position of compelling labor, by the use of the injunctive process in the courts, to give capital a hearing. Labor had become so strong in the meantime that she denied the right of capital to have the dispute adjusted by an impartial tribunal.

Every interest in America is entitled to a hearing and entitled to a settlement of its troubles, by an impartial tribunal, honestly selected. That is all that it has sought to do in the coal strike. Thirty years ago capital used its great power and all the force in its possession to accomplish its purpose by exploiting the people. We shall not permit now any other interest to use its power to injure the people, much less destroy their lives and happiness. Both must submit to the supremacy of the law.

And yet the coal strike presented this situation: Five hundred thousand men in a desire to get better conditions for themselves—entirely justified and proper—proposed to take that action which would have paralyzed the nation and brought hunger and famine, death and destruction to the great cities, to the people of America; they would have kept the milk from the babies in every city in the United States.

I deny the right of any interest in any part of the country to do that which will cause widespread suffering and death to Americans generally. This Republic cannot live if it does not have the power of self-defense and if it cannot, in the exercise of its great power of self-protection use every power that it may desire which is lawful to save itself and the lives of the people whom it was built to serve. And I say that as a radical friend of labor.

All of my political life I have been fighting for labor. I was a strike leader once. I have fought the battles of the coal miners in my State and of the steel workers in Bethlehem, and I shall continue to fight their battles, but I shall continue to insist that the battles shall be fought according to the rules of the American game, and that rule is, as the old Poet Shelley told all Englishmen a hundred years ago:

"Let the laws of your own land,
Good or ill, between ye stand,
Hand to hand, and foot to foot,
"Arbiters of each dispute."

MIDDLE CLASS UNION INCORPORATED IN NEW YORK.

"To make the middles articulate" and "to protect their constitutional rights from all aggression, from whatever source" are the purposes of the Middle Class Union—a new phase of unionism—which was granted incorporation papers Feb. 6 by Supreme Court Justice Kelby in Brooklyn, N. Y.

A lawyer, two silk merchants and a machinist are the originators of the scheme. Contrary to the common policy of the labor unions, this union will "seek to prevent strikes, not to promote them." Regarding the plans and scope of activity of the new organization the N. Y. "Tribune" of Feb. 9 had the following to say:

"We aim to make the middle classes articulate," Wilnot L. Morehouse, lawyer, organizer of the union, said yesterday.

At his Bay Ridge home Mr. Morehouse answered numerous telephone calls.

"Already we have more than 150 applicants," he said, "and we have not even opened offices. I feel sure that the movement will be a great success. There is need for just such an organization.

"Our main objects as outlined in the statement upon which Judge Kelby approved the incorporation are elastic. We aim to organize all the middle class people of New York State to protect their constitutional rights from all aggression, from whatever source. We intend also to organize groups and centers within our sphere of influence and eventually to make the movement a national one.

"We will work to secure fair play for all classes. This is not a movement in opposition to labor unions or to organized labor. We shall, in fact, welcome members of organized labor to our circle. But our primary interest is in fact to protect the salaried man, the professional man and the artist.

"The capitalists are organized. The man who works with his hands is organized. In between there is the great mass of unorganized workers who have no articulate voice as a whole in the affairs of the nation. These are the 'in-betweens,' the ham in the sandwich. We are going to give them a voice.

"We seek to organize and register all classes of citizens for civic service of all kinds. We intend to work for lower taxes and cooperative betterment of the community. We seek also to promote trade and business."

One of the first tasks which the new union will tackle, Mr. Morehouse said, will be the high cost of living. This is the great problem of the average middle class man, he said, and his organization will seek a practical remedy without delay.

He did not think it likely that the Middle Class Union will call strikes. At any rate, not yet.

"What we aim to do is to prevent strikes, not to promote them," he declared. "A very large proportion of our resisting difficulties is due to over-eagerness to use the strike weapon."

Membership dues are to be nominal, a dollar a year covering all fees. None of the officers, except possibly a secretary, the promoter explained, will be salaried.

"But, of course, a dollar a year will hardly meet expenses," he added. "We shall have to get more money from friends of the cause."

A similar organization in England has achieved tremendous success in only eleven months operation, Mr. Morehouse said. Until the incorporation proceedings are completed the business of the union will be done from Mr. Morehouse's law office, at 50 Court Street, Brooklyn.

BUILDING TRADES UNIONS AGREE TO ARBITRATE DIFFERENCES OVER DIVISION OF WORK—LABOR BOARD IN KANSAS CITY.

The American Federation of Labor announced on March 13 that the unions in the building trades had accepted a plan for preventing strikes due to differences among the unions arising over division of work. Regarding the plan which has been adopted by the unions, Washington press advices of March 13 said:

Agreement has been reached, it was announced at American Federation of Labor headquarters to-day, that the many unions represented in construction work will abide by the decisions of a representative board now in session here, which will settle finally all troublesome questions over jurisdiction.

The assignment of work to the different trades will continue in effect indefinitely, and in case further disputes arise there will be a resort to arbitration as in the present instance, rather than to cessation of work.

Union officials and representatives of the American Institute of Architects, meeting with the building trade delegates, said the agreement to be given formal expression by the joint board was one of the most important in the history of union labor. It was emphasized as especially important just now, when building activity in every State is greater than ever before in the effort to make up the shortage of homes and business structures resulting from the curtailment of construction during the war.

Many contracts in the past have been held up and valuable months lost by disputes over jurisdiction between the several unions engaged on the work, the bricklayers and plasterers, for instance, contending for the privilege of doing the same job because their trades are very similar. The result frequently was to stop work entirely.

With the elimination of one fruitful cause of disputes members of the conference said they looked to a new record in construction this summer.

The desire to avoid strikes is gaining in certain directions, for example, it was announced on March 9 that representatives of our building craft unions meeting at Kansas City, Mo., with the executive board of Kansas City Builders' Association had agreed upon the establishment of an arbitration board to govern all future labor troubles. This action was taken following the granting of increases which go into effect with the opening of spring building operations. Advances in the scales of the four crafts follow: Bricklayers from \$8 to \$9 a day; tile setters from \$7 to \$8 a day; marble setters from \$7 to \$8 a day; stone masons from \$7 to \$8 a day. The increases will become effective on May 1.

The arbitration agreement, it was said, is intended to prevent strikes and lockouts. Labor difficulties arising that cannot be settled by different parties between themselves will be submitted to the arbitration board, composed of five members of the builders' association and five members of the buildings trade council. If the board is unable to agree upon a settlement the case will be submitted to a disinterested party.

INDUSTRIAL WORKERS CONVICTED FOR MURDER OF FORMER SOLDIER IN ARMISTICE PARADE.

Seven Industrial Workers of the World were convicted on March 13 at Montasano, Wash., of murder in the second degree for the death of Warren O. Grimm, one of four former soldiers, members of the American Legion, who were shot during an Armistice Day parade last year at Centralia, Wash. Three other Industrial Workers were found not guilty. The day before the jury rendered its decision information was filed charging the ten men with the murder of Arthur McElfresh, another of the American Legion members killed at Centralia.

Regarding the case, which was brought to a close on March 13, press advices of that date from Montasano had the following to say:

The trial began five weeks ago. Its close was marked by bitter arguments by counsel for both the State and the defense. "Perjured testimony" was mentioned by a State attorney, while another characterized the killing of Grimm as the "most heinous murder" ever committed in any State.

Defense counsel pleaded for "those who love liberty, for those who love justice, free speech and free assembly" and urged the jurors not to be "influenced by your cowardice."

The defense emphasized the Court's instruction to the effect that a person has the right to defend himself or his property from threatened violence, while the prosecuting attorney called attention to the Court's declaration that that right did not extend to the placing of armed men in "outside places for the purpose of shooting the persons, real or apparent, from whom force or violence is expected."

The trial drew hundreds of persons, including sympathizers of the defendants and former service men to this little town, taxing to the limit its facilities for lodging and feeding them.

BALTIMORE BUSINESS MEN TO FIGHT "CLOSED SHOP" IN STRIKE IN SHIPBUILDING PLANT.

A strike was called recently at the plant of the Baltimore Dry Docks & Shipbuilding Co. for the avowed purpose of making that plant a "closed shop", that is to say, make it impossible for any worker, not a member of a labor union, to obtain employment therein. The strike was instigated by union agitators. The Baltimore Shipbuilding Co. has always maintained an "open shop" where any competent worker, regardless of his affiliation, can find employment. The union's demand for a closed shop was answered by Holden A. Evans, President of the company, with the statement "that our plant shall never become a closed shop, even if it never builds a ship or turns a wheel." These sentiments were supported by the leading business men of Baltimore at a meeting of the Merchants' and Manufacturers' Association on Feb. 25 at which it was decided to form a committee to combat the "closed shop" idea. At that meeting the following letter from Mr. Evans was read to the executive committee of the Association:

I wish to bring to your attention and through you, to the attention of the Merchants' & Manufacturers' Association, the necessity for the business men of Baltimore becoming alive to the dangers of the "closed shop."

Baltimore has, for a long time, been known for its freedom from labor difficulties. In the past two years outside agitators have made remarkable progress toward the "closed shop" because of the war and also because the business men of Baltimore have not been aroused to the seriousness of this proposition.

In our plant we have believed that we conducted an "open shop," while, as a matter of fact, we found that right under our nose agitators, through intimidation had forced all of our supervisory force into the unions and were using these men as their agents, and they had effected, regardless of the wishes of the management, a "closed shop." As you can see from the papers, they now openly state that this is the issue.

What is going on in our plant is going on in every plant in Baltimore. Many other cities are alive to the seriousness of this situation and have formed committees of business men to combat it. Even labor-ridden San Francisco has thrown off the shackles of the "closed shop" and shipyards in San Francisco are now operating on the strictly "open shop" basis.

Don't you think this situation is sufficiently serious for the business men of Baltimore to get together and combat it? Please understand that we are not asking for any assistance for the Baltimore Dry Dock & Ship Building Co. We are determined to fight this out to the last ditch and so far as we are concerned we know that we are going to win.

We believe, however, that the matter should be taken up actively by the business interests of Baltimore, as it affects not only the shipbuilding business, but all industrial activities in this community.

Subsequently, the Baltimore Federation of Labor agreed to submit the controversy to a committee of disinterested persons to be appointed by the Mayor.

LABOR RELATIONS POLICY FORMULATED BY CLEVELAND CHAMBER OF COMMERCE.

A labor relations policy framed by a group of leaders of industry and labor to promote industrial peace is set forth in a report recently issued by the Committee on Labor Relations of the Cleveland (Ohio) Chamber of Commerce. The report contains a declaration of principles among which are that the "Public interest requires increasing production as a prime factor in reducing commodity prices," and that "proper industrial relations are promoted by practical means of communication and negotiation between an employer and

his employees." The declaration, which we have quoted, was said to represent the cumulative efforts of the committee in recent months, following the failure of President Wilson's first Industrial Conference in which Paul L. Feiss, President of the Cleveland Chamber of Commerce, was Secretary of the Public Group and of similar committees of the Chamber during the last four years. Warren S. Stone, Grand Chief of the Brotherhood of Locomotive Engineers, is a member of the committee. Its report, dated Jan. 7, was made public on Feb. 29.

Representative negotiations is the term used by the committee to replace collective bargaining and as defined provides for negotiations between an employer and a committee of his employees, aided, if they desire, by a competent advocate or advisor of their own choosing. The report in full follows:

LABOR RELATIONS IN CLEVELAND.

A Declaration of Principles Establishing a Proper Basis Therefor

Preamble.

In submitting for adoption by the citizens of Cleveland this Declaration of Principles aiming to establish a basis for proper labor relations in this community, the Committee on Labor Relations of the Cleveland Chamber of Commerce recognizes the fact that the public interest is paramount. The public includes every individual in the community. The public is composed of inter-dependent interests. The public interest in labor relations demands that justice be done to all.

In industry there is a mutuality of interest between investors, employers and employees. Their interests as well as the public interest must be defined and protected.

The Committee believes that the most powerful force to bring about these desired conditions is the opinion of an informed and enlightened public.

The first step toward industrial peace must be a realization of the inter-dependence of all elements related to industry.

The prosperity of any community is dependent upon the success of its enterprises. The success of any enterprise is in the turn largely dependent upon the degree of co-operation maintained between its employers, its employees and its investors, and upon the good-will of the public. Furthermore, a lack of co-operation in any industry or establishment influences unfavorably those industries and establishments where satisfactory labor relations exist.

In order to assist in securing such co-operation as will satisfy the public interest, the Committee on Labor Relations of the Cleveland Chamber of Commerce has drafted this set of principles.

Declaration of Principles.

(1) *Production*—Public interest requires increasing production as a prime factor in reducing commodity prices. Profits, wages, hours and working conditions should be regulated by this requirement.

Employees should not, therefore, intentionally restrict individual output to create an artificial scarcity of labor as a means of increasing wages or continuity of employment, or of equalizing the productivity and wages of workers having different degrees of skill and ability. Employees should also recognize the duty of the employer to adopt new and improved machinery and methods with a view to increasing efficiency, thereby lowering the cost of production.

Employers should not intentionally restrict production to create an artificial scarcity of the product in order to increase prices, or put into practice production methods that prove hurtful to the health, future productivity or welfare of the employees. They should not reduce piece rate prices when and because through an employee's increased skill they may have become highly profitable to him. The public interest requires reduced production costs obtainable through fair revision of piece rates when improved methods and facilities are furnished by an employer.

Employers should so adjust their production program as to afford the maximum continuity of employment for their employees consistent with efficient business methods. They should recognize that their duty is to produce the largest output at the smallest cost to the public, consistent with due regard to the welfare, economic advancement and productive capacity of the worker.

The value of industrial training as a means of increasing production is recognized. Such training should be encouraged by employers and employees.

(2) *Wages*—While the law of supply and demand in relation to all classes of employment must inevitably influence wage rates, in fixing rates of wages for both men and women the following factors should be taken into consideration:

- Cost of living,
- Opportunity to advance standard of living,
- Savings,
- Loyalty,
- Productivity—quality and quantity,
- Initiative and individual skill,
- Nature and hazard of the work,
- Importance of the work performed,
- Punctuality and steadiness,
- Continuity of employment.

Where possible, incentives and opportunities should be offered to employees to increase their earning capacity.

As a general principle a woman employee performing work customarily done by a man, with equal production, should receive the same rate of pay, but this principle must be qualified by the fact that the costs of maintenance, overhead, supervision and turnover are generally higher in the case of women than of men.

(3) *Hours of Work*—Hours of work should be fixed at a point consistent with the physical well-being of the worker, providing him adequate time for leisure, rest, recreation, home life and self-development, and consistent with the public's economic requirements.

The fact is recognized that in many industries and establishments the basic eight-hour day, or a weekly equivalent, has been adopted as standard. Overtime work should be discouraged. Where the nature of the work is such as to require employees to work beyond the established hours, they should receive an extra rate of compensation for such overtime.

One day's rest in seven, preferably Sunday, should be provided. Saturday half-holiday should be encouraged.

(4) *Working Conditions*—The public interest and the comfort and health of individual employees demand that every effort should be made to perfect the conditions of employment, with special reference to sanitary conditions,

heat, light, ventilation; safeguarding the health of workers and providing protection against, and treatment in cases of, industrial accidents and occupational diseases; suitable rest periods where necessary; and due warning to the worker if he is undertaking to perform a hazardous operation.

Employees should be safeguarded against unjust treatment or arbitrary discharge by their foremen or immediate superiors, and provisions should be made permitting employees to appeal to higher officers. In justice to employees, adequate advance notice should be given, whenever possible, to those who must necessarily be laid off. Likewise, an employee should give reasonable notice to his employer of his intention to leave the service.

(5) *Representative Negotiation (Collective Bargaining)*—Proper industrial relations are promoted by practical means of communication and negotiation between an employer and his employees. Where the channel of communication existing between an employer and the individual employee does not offer employees suitable means of negotiation with their employer, the employer should seek to establish mutually satisfactory means. For this purpose representative negotiation is advocated.

Representative negotiation is defined as that form of collective bargaining which provides for negotiation between an employer and duly accredited representatives of his employees, regarding hours, wages and all other matters properly affecting their relationship. Employees' representatives should be duly accredited, should be chosen by the employees, from among their own number, unless otherwise agreed by employer and employees and be empowered by the employees to negotiate for them. Such negotiation should be under control of the parties immediately concerned.

When employees of any establishment desire to do so they should have the option of choosing, without restriction on the part of the employer, a competent adviser or advocate to meet with representatives chosen by and from among the employees in negotiations with their employer. Representatives of employees, selected by and from among their own number, should be assured that no discrimination will be made against them by their employer because of anything said or done in their representative capacity.

In those industries where an establishment cannot practically be the unit of representative negotiation, the principle of representative negotiation between a group of employers and groups of employees is advocated. Under such conditions it is essential that the principles of this document be applied wherever practicable.

Nothing herein is intended to abrogate the right of an individual employee to negotiate directly with his employer.

Employers and employees should uphold in their integrity all arbitration awards or agreements entered into between them.

(6) *Open or Closed Shop*—Freedom of contract of employment must never be impaired. However, employers should not discriminate in the employment or discharge of employees on the ground that they are, or are not, members of a trades or labor union.

Employees should not arbitrarily insist that employment in any establishment be conditioned on membership or non-membership in a trades or labor union.

Nothing herein is intended to prevent the making of an agreement between an employer and his employees to maintain a closed union, or a closed non-union, shop or department, where both parties desire such an arrangement.

(7) *Information and Frankness*—Employers should recognize the need of informing their employees on the subject of business principles as affecting their mutual interests, especially the relation of wages and expense to costs and prices, and the necessity for an equitable return on invested capital. Frankness is advised on the part of employers in placing before their employees business details necessary to prove these economic facts. Employees should be equally frank in discussing with their employer matters affecting their conditions of employment and the interests of their industry. Such an attitude on the part of both employer and employee will tend to remove the barrier of suspicion and distrust, which often is the cause of labor disputes, and establish a spirit of mutual interest and confidence.

(8) *Coercive Measures*—Violence, intimidation, ostracism, humiliation or blacklisting cannot be tolerated in labor relations on the part either of the employer or of the employees.

Public sentiment should support all public officials enforcing fearlessly the laws in respect to these practices.

(9) *Settlement of Labor Disputes*—The employees' right to strike and the employers' right to lockout his employees are both secondary to the public's right to service.

Since the public interest is paramount, it follows that public opinion is, and should be, a potent influence for the settlement of labor disputes. Therefore, machinery should be set up to develop and crystallize this opinion according to established facts, and until these facts have been established neither party should resort to strike or lockout.

In essential industries, Government services and public utilities prompt settlement of disputes should be effected by the efforts of both parties. The public's right to uninterrupted service during the period of settlement is a primary consideration.

(10) *Conclusion*—The Committee on Labor Relations of the Cleveland Chamber of Commerce earnestly believes that a general acceptance by the people of Cleveland of these principles will have a stabilizing effect on industrial conditions in this community. The committee submits that substantial recognition of the fairness of these principles may reasonably be expected of Cleveland employers and employees.

While the Committee does not seek to act as a medium for settlement of labor disputes, it is willing to act on request either as arbitrator or as a board of investigation for the information of the public. Under such circumstances, the findings of the Committee will be based upon the principles above stated.

Edgar E. Adams	W. B. McAllister
H. B. Bole	Amasa Stone Mather
Richard A. Feiss	Crispin Oglebay
Hugh Fullerton	H. C. Osborn
B. A. Gammel	Robert E. Power
F. M. Gregg	Alexander Printz
S. H. Halle	H. A. Rock
Herman A. Harris	W. B. Stewart
A. T. Hills	Warren S. Stone
C. W. Hotchkiss	Stephen W. Tener
John G. Jennings	E. G. Tillotson
William G. Lee	R. M. Van Valkenburgh

Thomas B. Wright
Committee on Labor Relations,
By SHELDON CARY, *Chairman.*

The above was submitted by the board of directors as a tentative report to the members of the Cleveland Chamber of Commerce for their comments and suggestions prior to the further action of the board.

WAGE CONFERENCE BETWEEN RAILROAD EXECUTIVES AND LABOR UNIONS BROKEN OFF—UNIONS OPPOSE PUBLIC PARTICIPATION.

The conference which opened on March 10 to consider the wage demands of the organized railroad employees came to an end on April 1. The conference, made up of committees representing the unions and the Association of Railway Executives, was called in response to the request of President Wilson, to take up and if possible to settle the demands for wage increases which were pending when Federal control of the railroads ended, a little more than a month ago.

The wage demands aggregate approximately \$1,000,000,000. The unions were said to have insisted that the representatives of the employees and the employers should reach an agreement together, whereas the railway executives took the view that they could not assume the responsibility "of adding such a burden to the costs of transportation, which are necessarily borne by the public, without the full knowledge and consent of the public, through its representatives . . ." The unions, refusing to accept this viewpoint, the railway executives declined to continue consideration of the wage demands.

E. T. Whiter, of the Pennsylvania Railroad Company, Chairman of the Railway Executives' Conference Committee, announced the decision in a statement which said the two sides were in disagreement as to the provisions of the Transportation Act. The statement by Mr. Whiter was accompanied by a copy of a letter which he wrote last Tuesday (March 30) to Bert M. Jewell, Chairman of the Employees' Conference Committee. Mr. Whiter in his statement on April 1 said:

While Section 301 of the Transportation Act does provide that representatives of the carriers and of their employes may reach agreements upon matters in controversy, it is not believed by the management conferees that Congress ever contemplated that a controversy involving so great an addition to transportation costs, and in which the public is therefore so vitally interested, should be disposed of by direct negotiation.

The statement in full was as follows:

The representatives of the railroads take the position that they could not assume the responsibility of adding such a burden to the costs of transportation, which are necessarily borne by the public, without the full knowledge and consent of the public, through its representatives, and that they must therefore decline the requests and let the entire matter be disposed of as provided in the Transportation act.

This means that the controversy must be submitted to the Railroad Labor Board to be appointed by the President in accordance with the terms of the law, on which the public will have three representatives, the employees three and the railroad managements three. We invited the committee representing the employes to join with us in the formation of a committee to prepare data on the various aspects of the subject, which we feel must ultimately be presented to the Labor Board in any event, with a view to expediting the disposition of this difficult problem. They declined to join us in the formation of such a committee. They have announced their intention of appealing to the Labor Board.

The conference committee representing the employes insists that the representatives of the railroads and of the employes by conference shall reach an agreement upon wages and working conditions, and that the law contemplated such an agreement prior to any opportunity for participation by the representatives of the public.

While Section 301 of the Transportation act does provide that representatives of the carriers and of their employes may reach agreements upon matters in controversy, it is not believed by the management conferees that Congress ever contemplated that a controversy involving so great an addition to transportation costs, and in which the public, is therefore so vitally interested, should be disposed of by direct negotiation.

This interpretation of the spirit of the law is borne out by a provision in section 307 that if the carriers and the employes should by direct negotiation agree upon increases likely to necessitate a substantial readjustment of the rates of any carrier, the Labor Board may suspend such agreement until it can inquire into its character.

Another provision brings out this thought still more clearly by providing that in important cases at least one member of the public group on the Labor Board must join in the decision in order to make it effective. In view of this specific provision of the law, it seems to us that its framers never intended that representatives of the managements and of the employes, without any public representation, should reach an agreement upon demands involving more than a billion dollars increase in wages.

The letter which Mr. Whiter wrote to Mr. Jewel follows:

In conformity with a request made by the President of the United States upon the Association of Railway Executives and the chief executives of the various organizations of employees, this Board, or joint conference, was convened for the purpose of endeavoring to dispose of the wage requests pending at the end of Federal control by the method provided in Section 301 of the Transportation Act.

The first meeting was held on March 10 1920, at which the Director-General addressed the Board and left with us the thought that, owing to the importance of the subject and the delay that had already ensured, the whole matter should be taken up at once and expedited to the greatest possible extent. As some preliminary work was necessary, subsequent conferences were held March 22 to 25, inclusive, within which time you submitted your respective propositions. A recess was then taken during which the railroad representatives considered your requests and compiled figures to estimate the increased yearly costs. A very conservative estimate shows a total of more than \$1,000,000,000. This estimate is based only on the requested changes in the rates of pay, and no attempt has been made to estimate the cost of changes in rules which would further materially increase the total. Consideration of your requests and the bases upon which they are predicated have convinced our conference that there is no intermediate ground which could be reached that in itself would not represent an aggregate sum so great as to be beyond the possibility of our reaching a settlement.

To study all angles of the subject exhaustively would require a long time, and notwithstanding any points which might develop in your favor, the

railroads could not assume the responsibility of adding such a burden to the costs of transportation, excepting with full knowledge and consent of the public through its representatives, and we must, therefore, decline to grant your requests, and let the matter be disposed of as provided for in the Transportation Act.

We feel that it would be an injustice to you and those you represent to further prolong these conferences, and if you desire to appeal to the Labor Board, we invite you to select a committee of your representatives to work with a committee which we may select to prepare data on the various aspects of the subject, so that if we can agree upon such data, even in part, some time, at least, will be saved in presenting the case to the Labor Board.

We note that the propositions submitted include several subjects which we understood were disposed of by the United States Railroad Administration prior to the termination of Federal control, and therefore ought not to be considered as pending. However, in view of our conclusions as to the disposition of the present requests, it appears unnecessary to enter into a discussion of these features of the situation at this time.

RAILROAD UNIONS SUBMIT WAGE PROBLEM TO PRESIDENT WILSON.

The whole railroad wage controversy was placed before President Wilson on April 2 for the third time since railroad labor filed its demands for a general increase in wages last summer.

In a letter to the President, B. M. Jewell, Chairman of the union's committee of the bi-partisan wage conference, said he regretted very much "to advise you of our failure to obtain any beneficial results from these conferences."

The employees, Mr. Jewell said, were keenly disappointed at the position taken by the railway executives' committee, which announced the preceding day a deadlock and the withdrawal of the railroad members from the conference.

RAILWAY BUSINESS ASSOCIATION TENDERS ACKNOWLEDGMENT TO CONGRESS FOR CORRECTING RAILWAY REGULATION.

At its annual meeting held in this city at the Waldorf-Astoria, on March 30, the Railway Business Association adopted a resolution acknowledging the services of Congress "to the Republic in correcting defects in railway regulation," and welcoming "the many manifestations of a broader public attitude affecting transportation." The Association also hails "with satisfaction the view of their new duty disclosed in utterances by members of the Inter-State Commerce Commission." "They accept," the resolution adds "the Transportation Act as a mandate to make private ownership and operation prevail, if possible, and to do so by initiating immediately and continuously the adjustment of rates to a basis of railway income which will adequately enlarge the plant. . . The function which it imposes upon the Commission has now, for the first time, the quality of statutory power and duty." The following is the resolution as adopted:

We offer the Sixty-sixth Congress grateful acknowledgment for its services to the Republic in correcting defects in railway regulation. Congress has made it the law of the land that railways built and operated by citizens shall be regulated by the Government with the aim that they shall thrive and grow. From this Act Americans may hope for more adequate transportation and hence more vigorous agriculture, industry and trade. They are also encouraged by this inspiring proof of American capacity in crises to believe that political reliance upon individual self-development in every field of human activity is not to perish from the earth.

We hail with satisfaction the view of their new duty disclosed in utterances by members of the Inter-State Commerce Commission. They accept the Transportation Act as a mandate to make private ownership and operation prevail, if possible, and to do so by initiating immediately and continuously the adjustment of rates to a basis of railway income which will adequately enlarge the plant. That purpose has overwhelming public approval. The function which it imposes upon the Commission has now for the first time, the quality of statutory power and duty. The future course of the Commission should be met by all concerned in a spirit of co-operation.

New duties of the Inter-State Commerce Commission demand a high order of quality and equipment for their adequate performance. The added duty to sustain and construct, as well as to regulate, is, under the new law placed upon the Commission. We urge the President to nominate as Commissioners men of positive force who are known to be in sympathy with the purpose of the Transportation Act.

We welcome the many manifestations of a broader public attitude affecting transportation. The user is coming to recognize this facility as a part of his own plant—a utility co-operatively established and maintained, and serviceable only so long as all concerned work in harmonious foresight. We counsel business organizations which include traffic in their scope to establish relations between appropriate agencies of their own, and of the carriers for their determination of improvements and for estimate of their cost. This will enable each community and its instrumentality to acquaint the Inter-State Commerce Commission with facts and views upon which it may judge the needs of that community in respect to railway capital, income and revenue. It will also facilitate activity for stimulating the requisite investment by railway users and citizens as such. Especially encouraging is the disposition, shown throughout the Union, to be patient and forbearing toward the railway managers in their struggle out of confusion to normal.

We observe with satisfaction the energy and courage of the railway managers in beginning the task of reconstruction. Stability is assured only if the users of transportation are reasonably content. Public contentment requires service as good as possible and as cheap as is consistent with excellence, and that the managers continuously and frankly discuss with the public their plans, their difficulties and their need of co-operation.

We urge the public to bear constantly in mind that revenue rate adjustments under the Act of 1920 are to be initiated by the Commission. For two years they are to yield an income per cent prescribed by law. After

two years they are to yield income sufficient for an explicit purpose. That purpose is adequate enlargement of the plant by investment of private capital. It is for the Commission to estimate service needs and their cost, the going rate for new railway capital and the revenue required, and if they are so minded, to call upon the carriers for tariffs to accomplish the results. The public interest is now paramount and the public agency carries the public responsibility.

Alba B. Johnson, President of the Association, expressed the opinion, according to the New York "Commercial," that railroad interests were emerging from the period of dark days which had caused the wildest enthusiasts for Government control to change their views, presumably forever.

RAILWAY LOAN ADVISORY COMMISSION— ESTIMATED ADVANCES TO RAILROADS.

On April 1 W. P. G. Harding, Governor of the Federal Reserve Board, made known the names of those who have been assigned to constitute the committee which will advise the Treasury as to the value of securities offered by the railroads as collateral for loans or advances under the new railroad law. This committee, which will be known as the Railway Loan Advisory Commission to the Federal Reserve Board, consists of Paul M. Warburg and F. A. Delano, former members of the Federal Reserve Board, and experts on railroad financial matters, and Bradley W. Palmer, formerly counsel for the Capital Issues Committee. In stating that this new body is already functioning, the "Journal of Commerce" in a Washington dispatch April 1 added:

When it became known to-day that members of the commission had been appointed, inquiries found the three members of the commission earnestly in conference with railroad officials regarding immediate loans to be made by the Treasury out of the railroad loan fund and on account of the guaranteed income provisions of the transportation act.

Because of the short time in which the Commission has been functioning, members were unable to describe accurately the course of procedure to be followed in making loans to the railroads, and details of the acceptability of railroad securities as security for the advances. However, these details will be disposed of immediately because of the pressure brought to bear by the railroad companies for immediate advances of Government funds.

According to the procedure to be followed by the railroads in obtaining railroad loans the carriers will file their applications with the Interstate Commerce Commission, giving every particular as to the need, the prospective use of the funds, the necessity of obtaining assistance from the Government rather than other sources, and other information. The commission after considering the merits of the application will certify as to the carrier's needs for Government funds, and the certificate will then be taken to the Treasury for actual advancement of the money. If the Secretary of the Treasury for actual advancement of the money. If the Secretary of the Treasury approves the application the advisory commission will be asked to approve the security offered by the road to secure the loan.

It was also announced on April 1 that Secretary of the Treasury Houston had estimated that approximately \$175,000,000 for the six months ending Sept. 1 would be advanced to the railroads under the rate return fixed in the act. Secretary Houston is also said to have stated that machinery was being created to handle advances to the railroads and loans from the \$300,000,000 revolving fund and that several corporations already had filed applications to cover deficits.

Associated Press dispatches state:

Mr. Houston's estimate as to the guaranty cost shows a continuation of railroad operating deficit comparable to that which marked Federal operation when revenues fell approximately \$700,000,000 below expenditures for the 26 months. The first six months of private operation, however, is the period in which corporation officials believe the deficit will be greatest, based on the estimated expenditures required in re-establishing their previous "individuality," replacements and repairs.

Inter-State Commerce officials expect the revolving fund to be called upon freely when available. Corporation officials have said they would be compelled to borrow heavily, lacking increased operating revenues which can come only through increased freight rates, it was explained.

PRESIDENT WILSON'S NOTE MAKING KNOWN HIS OPPOSITION TO PLAN FOR SETTLEMENT OF THE TURKISH PROBLEM.

President Wilson's disapproval of the plan of the Allied Governments for settlement of the Turkish question was expressed in a note which Hugh C. Wallace, American Ambassador to France, handed to Premier Millerand on March 29. "The Government of the United States" says the note, "understands the strength of the arguments for the retention of the Turks at Constantinople, but believes that the arguments against it are far stronger and contain certain imperative elements which it would not seem possible to ignore." The American note was handed to the French Ambassador at Washington on March 24. The following day Premier Lloyd George addressed the British House of Commons and gave a detailed explanation of the Allied Powers' proposals for settlement of the Turkish problem, for several months one of the most important subjects that has been before the Peace Conference. In his address the British Premier made known that (contrary to the President's views) the Allies intended to allow the Sultan's Government to remain in Constantinople. "It was only after America definitely refused the mandate that we (the Allied

Powers) proceeded without her," said Lloyd George. His speech, which was a reply to criticisms of the British Government's foreign policy by Herbert H. Asquith, Member of the House of Commons, was further quoted in London press advices of March 25 as follows

The Premier said it would have been a blunder to have settled the Turkish problem without giving the United States the most ample opportunity to decide whether it would accept a mandate, because it would have given rise to suspicions that Great Britain and France were taking advantage of the political dissensions in the United States to divide the whole of Turkey among themselves.

The Premier said the proposal to oust the Sultan had been rejected as inadequate, because it left the question of the government of Constantinople undecided and the Allies were anxious to avoid the expense and responsibility of the administration of Constantinople.

With regard to Armenia, the Premier continued, France would have been willing to hand Cilicia to the United States if the latter had accepted the mandate.

"Up to the present we have only received requests from America to protect Armenia, without any offer to assume responsibility," Mr. Lloyd George said. "We hope France will undertake the responsibility, but it is much to ask, considering all the burdens France already has."

The Premier contended that it was quite impossible for England to send armies to keep order in Armenia and Asia Minor. England would do her utmost to exert pressure in Constantinople to obtain good treatment for Christians, but was unable to accept a wider responsibility.

The Armenians were an exceptionally intelligent people and must begin to depend on themselves for the protection of their independence, Mr. Lloyd George said, adding that he understood they could easily raise an army of 40,000 men. Great Britain would be willing to supply equipment and officers for their training. If that were done, they could defend themselves against the Turks, the Premier declared.

President Wilson's note to Premier Millerand, to which we have referred at the outset of this article, was in reply to a note from the latter on March 12, relative to the conferences of the Allied statesmen regarding the Peace Treaty with Turkey and the status of the negotiations at that time.

Comment on some of the territorial phases and upon the whole economic program of the proposals as to the treaty was deferred by the American Government pending more complete information as to the objects sought. The note takes occasion to say, however, "that it is the understanding of the Government of the United States that whatever territorial changes or arrangements may be made in the former Ottoman Empire, such changes or arrangements will in no way place American citizens or corporations, or the citizens or corporations of any other country, in a less favorable situation than the citizens or corporations of any Power party to this treaty."

"While it is true," the note says, "that the United States of America was not at war with Turkey, yet it was at war with the principal allies of that country and contributed to the defeat of those allies and therefore to the defeat of the Turkish Government. For that reason, too, it is believed that it is the duty of this Government to make known its views and urge a solution which will be both just and lasting."

Following is the text of the American note, made public at Washington by the State Department on March 30:

I have the honor to acknowledge receipt of your Excellency's note of March 12 relative to the conferences regarding the Peace Treaty with Turkey and the present status of the negotiations between the principal allied powers, and in reply to inform you that the President does not deem it advisable in the present circumstances that the United States be represented by a plenipotentiary at the conference. The President feels, however, that, as this Government is vitally interested in the future peace of the world, it should frankly express its views on the proposed solutions of the difficult questions connected with the Turkish Treaty.

While it is true that the United States of America was not at war with Turkey, yet it was at war with the principal allies of that country and contributed to the defeat of those allies and, therefore, to the defeat of the Turkish Government. For that reason, too, it is believed that it is the duty of this Government to make known its views and urge a solution which will be both just and lasting.

The Government of the United States understands the strength of the arguments for the retention of the Turks at Constantinople, but believes that the arguments against it are far stronger and contain certain imperative elements which it would not seem possible to ignore. It was the often-expressed intention of the Allies that the anomaly of the Turks in Europe should cease, and it cannot be believed that the feelings of the Mohammedan peoples, who not only witnessed the defeat of Turkish power without protest, but even materially assisted in the defeat, will now so resent the expulsion of the Turkish Government as to make a complete reversal of policy on the part of the great powers desirable or necessary.

As to the line given as the southern frontier of Turkey, it is assumed that this boundary is meant to be the ethnological frontier of the Arab people, in which case, it is suggested, certain rectifications would seem necessary. If, however, other considerations entered into the choice of this line, this Government, without any intention to criticize, would appreciate being furnished with the arguments dictating such a choice.

The Government of the United States notes with pleasure that provision is made for Russian representation on the International Council, which it is proposed shall be established for the Government of Constantinople and the Straits. This Government is convinced that no arrangement that is now made concerning the government and control of Constantinople and the Straits can have any elements of permanency, unless the vital interests of Russia in those problems are carefully provided for and protected, and unless it is understood that Russia, when it has a government recognized by the civilized world, may assert its right to be heard in regard to the decisions now made.

It is noted with pleasure that the questions of passage of warships and the regime of the Straits in war time are still under advisement, as this

Government is convinced that no final decision should or can be made without the consent of Russia.

As for Thrace, it would seem right that that part of East Thrace which is outside of the zone reserved for Constantinople should become part of the Kingdom of Greece, with the exception of the northern part of the province. As this, the northern part, is clearly Bulgarian in population, justice and fair dealing demand that the cities of Adrianople and Kirk Kilissh and the surrounding territory should become part of Bulgaria. Not only is the claim of Bulgaria worthy of most serious consideration on ethnic and historical ground, but it would also seem that Bulgaria is entitled to have its claim to this territory favorably considered, in view of its having been compelled to surrender purely Bulgarian territory and many thousands of Bulgars on its western boundary, on no other grounds than the rather doubtful grounds of securing a strategic frontier for Serbia.

In connection with the proposed preferential right of the three great Mediterranean Powers to furnish advisers and instructors in certain zones, this Government feels that it is necessary to have more information as to the reason and purpose of such a plan before it can express an intelligent opinion.

There can be no question as to the genuine interest of this Government in the plans for Armenia, and the Government of the United States is convinced that the civilized world demands and expects the most liberal treatment for that unfortunate country. Its boundaries should be drawn in such a way as to recognize all the legitimate claims of the Armenian people, and particularly to give them easy and unencumbered access to the sea. While unaware of the considerations governing the decision reached by the Supreme Council, it is felt that special rights over Lazistan on the Black Sea would hardly assure to Armenia that access to the sea indispensable to its existence.

It is hoped that, taking into consideration the fact that Trebizond has already been the terminus of the trade route across Armenia, and that Mr. Venizelos, on behalf of the Greeks of that region, has expressed their preference for connection with Armenia rather than Turkey, the Powers will be willing to grant Trebizond to Armenia.

In regard to the relinquishment by Turkey of her rights to Mesopotamia, Arabia, Palestine, Syria and the Islands, this Government suggests that the method resorted to in the case of Austria be adopted, namely that Turkey should place these provinces in the hands of the great Powers, to be disposed of as these Powers determine.

In regard to the arrangements for Smyrna, this Government is not in a position to express an opinion, as the question is too important to be passed on with the limited information this Government has as to the exact arrangement that is contemplated and the reasons for the same.

The Government of the United States can quite understand the difficulties that have confronted the Supreme Council in dealing with the economic questions that present themselves for settlement in connection with this treaty. It is easy to see that the problems are complex and fruitful of misunderstanding because of the conflicting interests involved; but this Government has every confidence that the problems will be dealt with in spirit of fairness and with scrupulous regard for the commercial interests of victor, vanquished and neutral.

It is evident that there is yet much to be done before a comprehensive plan can be worked out, and this Government will welcome further information on the subject of the economic clauses of this treaty. Incidentally, the plan that has apparently been worked out by the Supreme Council in connection with continuation of concessions granted to aliens and giving the right to revise or cancel concessions on payment of indemnity, referred to in the eighth paragraph of your Excellency's note, has grave possibilities and would seem to require careful elucidation.

Let me say in conclusion that it is the understanding of the Government of the United States that whatever territorial changes or arrangements may be made in the former Ottoman Empire, such changes or arrangements will in no way place American citizens or corporations, or the citizens or corporations of any other country, in a less favorable situation than the citizens or corporations or any Power party to this treaty.

It was stated in press advices of March 30 from Paris that word had been given out at the French Foreign Office on that date to the effect that the French point of view regarding Turkey and Armenia was in agreement with that of President Wilson as to the desirability of the largest possible Armenian State and the expulsion of the Turks from Constantinople. The question had been raised, however, the press advices added, as to how these ends can be achieved without the force necessary to deal with the trouble certain to result among the Mussulman population.

A Havas dispatch from Paris April 1 reported that a mandate had been offered the League of Nations by the Supreme Allied Council. All Armenian territories would be included with the exception of Cilicia, which would be left under French protection. An outlet to the Black Sea would be provided by the arrangement under contemplation, it was said

CONDITIONS IN THE NEAR EAST.

Affairs are moving rapidly in the near East and the final settlement is no more clearly to be determined than it has been, America's holding back being the important factor. Some delayed numbers of "The Orient" just received from Constantinople, say that the recent parliamentary elections in the capital were an overwhelming victory for the old element. There is no basis for the idea that that element has been overthrown or a reform movement established. Only a single man of the latter class was elected, it is stated, and he felt compelled immediately to resign.

The Allies can now see clearly with whom they have to deal. "It would be about as satisfactory to repose confidence in such a legislature as to entrust the future of Germany to the former Crown Prince." To-day it would appear that the military party still has the ascendancy that the election forecast.

In a different direction, reviewing the year, "The Orient" says: "The most noteworthy event has been the arrival and work of the American Committee for the Relief of the Near East, with its orphanages teeming with thousands of rescue children, its hospitals busy night and day with caring for the sick and the afflicted, the industrial work employing and feeding tens of thousands and preparing the ground for self-support, its rescue homes, gently bringing back to honorable womanhood the wrecks of heartless maltreatment, with its distribution of clothing, food and other supplies to the needy, this grand organization is giving the people of this region a new idea of America in action. The economic effect is great, all classes are given a lift, trade is stimulated and the campaign against disease and dirt is increasing health and preserving life everywhere. Schools, colleges and churches have been reopened to the moral and spiritual betterment of thousands."

It quotes President White of Marsovan, in the devastated region, who wishes that those who are giving so generously in America "could see the actual process of reconstruction, and the gradual establishment of life for the sick, the wounded, the dying peoples and nations of the Near East."

EFFORTS TO HAVE DAYLIGHT SAVING LAW REPEALED IN NEW YORK FAIL.

Protests from farmers' associations up-State led to another effort in the New York Legislature this week to repeal the State daylight saving law. The so-called Fowler bill, designed to repeal the daylight law, while permitting cities and villages to provide for daylight saving by local ordinance, passed the State Senate on Mar. 29 by a vote of 26 to 25. The Assembly, however, refused to concur in the action of the Senate, and on the following day the Fowler bill, by a vote of 75 to 64—one less than the constitutional majority—failed of passage in that body.

Both the Montreal and Toronto Stock Exchanges have changed their trading hours to conform with those adopted by the New York Exchange.

BILL AMENDING NEW YORK STATE INCOME TAX LAW AS TO NON-RESIDENTS PASSED BY SENATE.

The bill designed to grant to non-residents the same exemptions under the New York State income tax law as are allowed to citizens of the State, was passed by the Senate at Albany on March 29. A bill amending the law as to the provisions applying to non-residents had been passed by the Senate on March 9 and the Assembly on March 11 (see "Chronicle" March 20, page 1052), but on March 16 the Senate adopted a resolution recalling the bill from the Governor; it was stated at that time that the bill as it went to the Governor allowed only partial exemption to non-residents based on the proportion of income earned within the State to total income from all sources, and it was withdrawn to change its provisions so as to grant to non-residents the full exemptions granted to residents. The passage of the bill last month followed the handing down of the decision of the United States Supreme Court declaring invalid the provision in the State income tax law denying to non-residents the exemptions accorded to residents.

JOURNAL OF SAVINGS BANKS' ASSOCIATION, STATE OF NEW YORK.

The Savings Banks' Association of the State of New York issued in March the initial number of a monthly periodical entitled the "Savings Banks Monthly Journal." The journal is published by Milton Harrison, Executive Manager of the Association, at 56 West 45th St. In presenting the first number, Mr. Harrison states that it is "the first periodical ever exclusively devoted to mutual savings bank interests," the venture marking "a distinct step toward the gathering together, in one cohesive working whole, of what heretofore have been separate and distinct forces, which through their very aloofness, have failed to wield the full power both in legislative and financial circles which their vast aggregate trust of over five billions of dollars, justly and rightly entitles them to exercise." Besides several articles by the editor, the March number contains contributions by Samuel H. Beach, President of the Association; Charles A. Miller, counsel for the Association; Kenneth G. White, of the firm of White & Kemble, New York; George W. Hodges, of Remick, Hodges & Co., and President of the Investment Bankers' Association of America; C. C. Putnam, Assistant Comptroller of the Brooklyn Savings Bank; Charles D. Jarvis, of Little Falls, N. Y., and

W. R. Whiting, President of the Bankers' Electric Protective Association of Boston.

ENTERTAINMENT PLANS FOR A. B. A. ANNUAL CONVENTION AT WASHINGTON, D. C.

At a meeting of the District of Columbia Bankers' Association held last month at Washington a fund of \$20,000 was appropriated incident to the annual convention of the American Bankers' Association to be held in Washington in October. "Local bankers and business men regard it as a distinct honor to have this city chosen as the place for this important gathering of financiers and are preparing to provide entertainment in keeping with the event," said Colonel Robert N. Harper, Chairman of the Executive Committee in charge of the affairs incident to the completion of arrangements for the convention. The remaining personnel of the Executive Committee is as follows:

George W. White, W. T. Gallihier, H. H. McKee, Joshua Evans, Maurice D. Rosenberg and Harry V. Haynes. The latter, who is President of the Mechanics National Bank of Georgetown, has been elected President of the District of Columbia Bankers' Association.

TENTATIVE PROGRAM FOR SPRING MEETING OF EXECUTIVE COUNCIL OF A. B. A.

A tentative program for the spring meeting of the American Bankers' Association Executive Council to be held the week of April 26 was announced by General Secretary Guy E. Bowerman upon his recent return from Pinehurst, where he made the final arrangements for the meeting. The program as announced, devotes the mornings to business sessions and the afternoons to pleasurable features which have been provided at this famous Southern resort. The tentative program is as follows:

Monday forenoon: Committee meetings, Administrative and Financial, Federal Legislative Committee and Council and State Legislative Committee and Council. Monday afternoon: Golf qualifying contest and exhibition of fancy shooting by Annie Oakley. Monday evening: Social features to be announced later.

Tuesday forenoon: General Committee meetings. Tuesday afternoon: Golf tournament. Tuesday evening: Meeting of such committees as not provided for or announced in program to date.

Wednesday morning: Council meeting. Wednesday afternoon: Racing matinee. Wednesday evening: Family dinner and ball.

Thursday morning: Council meeting. Thursday afternoon: Golf finals and putting tournament for ladies, with trophy. Friday morning: Final council meeting.

The "spring tonic" special, carrying the bankers of the Mid-West to the spring meeting of the Executive Council at Pinehurst will leave Chicago at noon on April 23. At least 200 passengers are expected, including the additions from St. Louis and Cincinnati. On arrival of the special at Atlanta around noon, the Clearing House banks there will have a program of entertainment for the party until leaving time about 7 o'clock. Ray F. McNally, of the National Bank of Commerce in St. Louis, is making reservations from that point for the special cars which will join the Chicago train at Indianapolis.

NATIONAL CONVENTION PROGRAM FOR A. B. A. SOON TO BE ANNOUNCED.

Assistant Secretary William G. Fitzwilson of the American Bankers' Association has returned from Washington where he has been making the preliminary plans for the national convention to be held the week of Oct. 18. The hotels Willard, Washington and Raleigh has been selected as headquarter hotels. President R. S. Hawes has announced that the program committee is arranging for the convention speakers and will be able to make announcement of the tentative program following the spring meeting at Pinehurst.

DELEGATES OF A. B. A. AT CONVENTION OF U. S. CHAMBER OF COMMERCE.

Delegates to represent the American Bankers' Association at the Atlantic City convention of the United States Chamber of Commerce to be held April 26-29, have been announced by Guy E. Bowman, General Secretary. The appointments are as follows:

National Councilor, L. E. Pierson, Irving National Bank, New York. Delegates, L. L. Rue, Philadelphia National Bank, Philadelphia, Pa.; W. O. Hoppenheimer, Trust Co. of New Jersey, Hoboken, N. J.; C. S. Calwell, Corn Exchange Bank, Philadelphia, Pa.; J. H. Fulton, National City Bank, New York; C. L. Farrell, National Newark & Essex Banking Co., Newark, N. J.; Joshua Evans, Jr., Riggs National Bank, Washington, D. C.; R. N. Harper, District National Bank, Washington, D. C.; H. B. Wilcox, Merchants-Mechanics First National Bank, Baltimore, Md.; William Ingle, Baltimore Trust Co., Baltimore, Md.

Mr. Bowman says:

The Association has selected this delegation with a great deal of care because we consider the question of production, which is to be the main issue of consideration at the convention, to be one of paramount interest and necessity. I know I speak for the entire membership of the A.B.A. when I say that if any means or method of co-operation can be devised at

this meeting by which the bankers can assist in increasing the total production of the country, everyone of them stands ready and willing to participate in this work.

CONFERENCE OF PRESIDENTS, VICE-PRESIDENTS AND SECRETARIES OF CENTRAL STATES BANKERS' ASSOCIATION.

M. A. Graettinger of Chicago, Secretary of the Illinois Bankers' Association, was elected President and Eugene P. Gum of Oklahoma City, Secretary of the Oklahoma Bankers' Association, was elected Vice-President of the Central States Conference of Presidents, Vice-Presidents and Secretaries of the Central States Bankers' Association held in Chicago March 9 and 10. C. R. McKay, Deputy Governor of the Federal Reserve Bank of Chicago spoke on the second day on "Check Collection System of the Federal Reserve Banks." R. S. Hawes, of St. Louis, President of the American Bankers' Association, was also a speaker. M. J. Dowling of Olivia, President of the Minnesota Bankers' Association, spoke on "The Par Exchange of Checks." One of the topics discussed was "Should the Banker take a more active part in the Political Affairs of his City, County and State?" The opinion of the conference, although informal, was that it was the duty of bankers as citizens to participate in the selection of the proper people to public positions and that the banker, as one of the leaders of opinion in community should interest himself openly in improved Governmental methods. Resolutions were adopted by the conference re-affirming the allegiance and approval of the 12 States represented to the program of activities of the American Bankers' Association; approval of the report recently issued by that organization on "Four Months Activities of the American Bankers' Association," and pledging the Secretaries' support to President Hawes in his progressive administration. The conference by resolution also declared itself in favor of salaries for bank clerks in keeping with the demands of the high cost of living and recommended to banks that such conditions be gone into carefully.

ITEMS ABOUT BANKS, TRUST COMPANIES, &c.

Sixty-six shares of bank stock were sold at auction this week and no sales were made at the Stock Exchange. There were no public transactions in trust company stocks.

Shares.	BANK—New York.	Low.	High.	Close.	Last previous sale.
*66	Irving Nat. Bank (ctf. of dep.)	390	390	390	-----

* With 33 shares Irving Trust Co.

As in past years, the New York Stock Exchange was closed yesterday (Good Friday). The exchange will also remain closed to-day (Holy Saturday). The New York and New Orleans Cotton Exchanges and the New York Coffee and Sugar Exchange also decided to close on both days. The New York Produce Exchange and the Chicago Board of Trade, which were closed yesterday, will be open to-day. The New York Metal Exchange, in addition to its holiday yesterday and to-day, will likewise observe Monday as a holiday. Besides the stock exchanges indicated, others which closed yesterday and to-day are the Boston, Philadelphia, Chicago Stock Exchanges, &c. The Detroit Exchange will, in addition to these two days, remain closed Monday.

Eugene Delano, senior member of the banking firm of Brown Brothers & Co. died yesterday morning (April 2) at his home in this city. Mr. Delano was in his seventy-seventh year, having been born at Utica, N. Y. in 1843. In 1880 Mr. Delano, who was then well known as a merchant in New York, joined the staff of the Philadelphia house of Brown Brothers; in January 1894 he was made a partner, resident in Philadelphia, and about a year later he became identified with the New York house, in which his brother-in-law, John Crosby Brown, was at that time senior partner. Mr. Delano was also Vice-President and trustee of the Seamen's Bank for Savings of this city, a trustee of the New York Life Insurance & Trust Company, Treasurer of the American Waldensian Aid Society and Treasurer of the Grenfell Association of America. He was a graduate of Williams College, and for twenty-five years had been a trustee of the college. One of Mr. Delano's sons, Moreau Delano, is a member of the firm of Brown Brothers & Co.

An announcement in which it was officially confirmed that Blair & Co., Inc. had been organized to engage in the general business of underwriting and dealing in investment securi-

ties as successor to the banking houses of Blair & Co. and William Salomon & Co., was issued on April 1. The business will be formally taken over on April 5th. Reports of the proposed combination became current in January, following the death of William Salomon, who had been head of the firm bearing his name. Both the houses now merging are well known internationally. From the official announcement, made public April 1, we quote the following:

The name of Blair in American banking dates back to and was associated with the construction of the Chicago and North Western Railway and the Delaware Lackawanna & Western Railroad. Blair & Co. in the present form was established in 1890 and is regarded as one of the richest and most conservative of American banking houses. It has been identified in a very large way with the financing of many important railroad systems in the United States and Canada, being noted for many years for the large volume of equipment note issues placed through it by various railroad systems, which type of security they were instrumental in developing. The house of Blair & Co. has also been prominently connected with the financing of numerous large industrial enterprises including the Otis Elevator Company, Virginia-Carolina Chemical Company, Jones & Laughlin Steel Company, Pressed Steel Car Company, Royal Baking Powder Company, Borden's Condensed Milk Company and Republic Iron & Steel Company.

William Salomon & Co. was founded in 1902 by the late William Salomon shortly after his retirement as senior partner of Speyer & Company. With branches established in the principal cities of the country and in Europe William Salomon & Co. became one of the most active investment houses of issue for both railroad and industrial financing. Among its flotations have been the California Packing Corporation, Certain-teed Products Corporation, Loose-Wiles Biscuit Company, Mexican Petroleum Company, New Orleans Texas & Mexico Railway Company, Otis Steel Company, Pan American Petroleum & Transport Company, Western Pacific Railroad Company, Worthington Pump & Machinery Corporation, Wilson & Company and many others.

The partners of both firms will be affiliated with Blair & Co., Inc. Mr. C. Ledyard Blair will become Chairman of the Board and Mr. Elisha Walker of William Salomon & Co. will be its President. The Board of Directors consists of members of the existing organizations, and, in addition, important new interests not heretofore connected with them, including James C. Brady, Harry Bronner, Frank C. Armstrong, George Armsby, William Braden, J. Cheever Cowdin and Dunlevy Milbank, who are well known in business and financial circles. The complete list of directors is as follows:

C. Ledyard Blair	John B. Dennis	Hunter S. Marston
George Armsby	Heman Gifford	Dunlevy Milbank
Frank C. Armstrong	Edward F. Hayes	Alonzo Potter
James C. Brady	Clarence Lewis	Lewis P. Sheldon
William Braden	George N. Lindsay	Elisha Walker
Harry Bronner	Edgar L. Marston	Jacques Weinberger
J. Cheever Cowdin		Graham Youngs

The active management will be in the hands of an executive committee consisting of Harry Bronner, Elisha Walker, Hunter Marston, Jacques Weinberger, George Armsby, Clarence Lewis and J. Cheever Cowdin.

The offices of the new house will be located in the Blair Building, 24 Broad Street, which is being acquired by Blair & Co., Inc. Branch offices are located in the principal cities of the country, including Chicago, Boston, Philadelphia, Wilkes-Barre, Rochester, Buffalo, Detroit, Cleveland, St. Louis, San Francisco and Los Angeles. The European representative, with offices in London, will be Lewis P. Sheldon, who has been associated with William Salomon & Co. for many years, and who, during the war, was the representative of the United States Food Administration in England.

The merger of the Bank of the Manhattan Company and the Merchants National Bank of this city, ratified, as we noted in our issue of Saturday last, on March 24, became effective March 29. As a preliminary step in the merger proceedings the Merchants National had recently been placed in voluntary liquidation and a State charter under the name of the Merchants Bank was taken out, the union thus being actually effected between the Merchants Bank and the Bank of the Manhattan Co. The following narrative regarding the consolidation and the history of the two banks has come to us from official sources:

What is said to be one of the strongest banks in New York comes into being this morning with the completed merger of the Bank of the Manhattan Company and the Merchants' Bank.

The new great Bank so formed retains the name of the Bank of the Manhattan Company, at 40 Wall Street, at which address the Bank has done business ever since its founding in 1799.

The physical consolidation of the two banks, indeed, means simply tearing down the marble partition separating them, since the Merchants' Bank has been located at 42 Wall Street ever since its organization in 1803.

Students of New York financial and commercial history will remember the bitter controversy surrounding the organization of these two banks.

Certainly nothing could have seemed more unlikely in 1803 than that "Burr's Bank" and "Hamilton's Bank" would ever consolidate, bound up as they were with the political and personal animosities of the two men with which they were identified.

In point of fact, the dramatic quarrel between Burr and Hamilton has rather obscured their essential likeness in ideals and vision.

As everyone knows, the Bank of the Manhattan Company was founded in 1799, as an "Office of Discount and Deposit" operating with the surplus funds of the Manhattan Company—which was organized by Aaron Burr and his associates primarily to install a water system throughout the city of New York.

It is worth noting, by the way, that the Manhattan Company gave the City an excellent water system for its time—with well and reservoirs and 25 miles of mains, superseded only with the introduction of Croton Water more than forty years later.

The capital of the Manhattan Company was \$2,000,000.

This capital was increased in 1805 by \$50,000, representing the 1,000 shares of stock which by its charter it was obligated to issue on demand and payment by the State of New York.

One of the original subscribers to the Bank of the Manhattan Company was also "The Mayor, Aldermen and Commonalty of the City of New York"—2,000 shares, by virtue of which the Recorder of the City was always ex-officio a director of the Bank, from 1799 to 1907, when the office of Recorder was legislated out of existence.

The Merchants' Bank, which to-day finds its higher field of usefulness in its merger with the Bank of the Manhattan Company, was organized in 1803 by a group of merchants on articles of Association drawn up by Alexander Hamilton, with a capital of \$1,250,000.

Founded by merchants, for merchants, and dominated throughout by the same ideals of sound banking in the interests of New York's commercial and industrial life, from the very first the two Banks had many stockholders in common.

During the whole 117-years since 1803 they have lived and worked as next door neighbors, at 40 and 42 Wall Street.

In 1883 they erected, still on the same site, for their joint occupancy the building which is now being remodeled for their new and higher activities as a consolidated institution.

All through their Minute Books, their Rosters of Directors and Stockholders, one finds the names of the Ludlows, Wolcotts, Bakers, Lydigs, Roosevelts, Astors, Lispenards, Beekmans, Vermilyes, Varicks, Schaabs, of A. T. Stewart, of the Costers, Remsens, Bogarts, Livingstons, Ogilvies, Rhinelanders and hundreds more.

Through their directors, stockholders, and depositors, they have touched and forwarded every progressive step in the commercial, political and cultural life of New York, and so of the Nation at large, for one hundred and twenty-one years.

In 1918 the Bank of the Manhattan Company acquired the Bank of the Metropolis—thereby enlarging its facilities by an established office on Union Square.

In January 1920 it acquired also the Bank of Long Island, with its offices in Long Island City, Jamaica and eleven other industrial centres of Queens County.

The personnel of the enlarged Bank of the Manhattan Company comprises not only its own officers as before the consolidation, headed by Stephen Baker who continues in office as President; but also the officers of the Merchants' Bank, headed by Raymond E. Jones, formerly President of the Merchants' Bank and now First Vice-President of the consolidated bank.

And in the Directorate are found such notable men of the time as J. E. Aldred, Stephen Baker, B. H. Borden, Michael Friedsam, Walter Jennings, Raymond E. Jones, C. Howland Leavitt, Henry E. McHarg, George McNair, Arthur G. Reyer, John C. Moore, Charles E. Potts, Samuel Sloan, William Sloane, James Speyer, Carl F. Sturhahn, William S. Tod, and George Zabriskie, representing quite in the tradition of the two banks some of the most prominent commercial and financial enterprises in the Nation.

The Bank of the Manhattan Co. now has capital, surplus, and undivided profits of about \$20,000,000 and total resources of more than \$200,000,000.

A. P. Giannini, President of the Bank of Italy, California, and the controlling factor in that institution, as well as the affiliated bank, the East River National Bank of this city, sailed on March 23 on the Mauretania for a business trip to Europe. His time will be spent principally in Naples looking into their new acquisition, the Banca dell' Italia Meridionale. He is accompanied by J. L. Williams, Vice-President of the Bank of Italy, California, and the East River National Bank.

The Harriman National Bank entertained at dinner at the Biltmore on March 20 in honor of its ninth birthday anniversary as a national bank, the guests being the officers and directors of the institution. Each year since its charter the bank has shown a substantial increase in the figures of its deposits at this date, which are now in excess of \$41,000,000, a reflection of the exceptional and continuous growth of business in the Fifth Avenue section and the Terminal zone. The institution enumerates 8,000 depositors.

The death of Frank I. Worrall, a director of the Importers & Traders National Bank of this city, occurred at St. Louis on March 23 after a brief illness. At a meeting of the directors of the bank on March 26 a resolution was adopted which in recording the sense of loss suffered, said:

Resolved, That the news of the death of Mr. Frank I. Worrall comes to this board as a great shock.

Mr. Worrall had only been a director of this bank about two months, having been elected to the board at the annual meeting of the stockholders on Jan. 13 1920 but during his short connection with this board he had secured to himself the high regard and esteem of his fellow directors, who desire to record their appreciation of his ability as a merchant, his integrity and excellent judgment.

The tenth anniversary of Morris Plan operation ended on March 22—the first Morris Plan company, capitalized at \$20,000, having begun business on March 23 1910 at Norfolk, Va., where its founder, Arthur J. Morris, then lived. Loans during the first year amounted to \$45,400. In the year just ended 103 Morris Plan banks, scattered all over the country, from the Atlantic to the Pacific and from the Canadian border to the Gulf of Mexico, made about 275,000 loans aggregating \$55,000,000. Morris Plan loans to date number 950,000 and amount to \$155,500,000. The parent institution—the Industrial Finance Corporation, of which Gen. Coleman du Pont is President and Mr. Morris is Vice-President and General Counsel—is capitalized at \$3,700,000 and the local banks (each of which is independent of all the others) have an aggregate capital exceeding \$12,500,000.

The United States Mortgage & Trust Co. of this city has just issued and is now distributing a booklet entitled "A Trust Company as Transfer Agent and Registrar."

Control of the Tradesmen's Bank, located at Westchester Avenue and Southern Boulevard in the Bronx, has been purchased by the Columbia Bank of this city and will be continued as a branch of the latter. The Tradesmen's Bank was until recently known as the Westchester Avenue Bank, the change in name having been reported in our issue of February 28. The capital was at the same time increased from \$100,000 to \$200,000. It has deposits of about \$3,000,000. The Columbia Bank recently increased its capital from \$1,000,000 to \$2,000,000. The latter has a surplus of \$1,000,000 and undivided profits of \$560,000. It is understood that the Tradesmen's Bank is purchased outright and is not acquired through an exchange of stock. The principal office of the Columbia Bank is at 507 Fifth Avenue it has a branch at 415 Broadway.

It is planned to add \$30,000 to the capital of the Glen Cove Bank of Glen Cove, N. Y., thereby increasing the same from \$70,000 to \$100,000. This increase is brought about through the issuance of 300 additional shares of the par value of \$100. The stock is to be sold to the stockholders at \$250 per share and the premium of \$45,000 added to the surplus. Frederick E. Willits is Chairman of the board, and David N. Gay is President of the bank.

The Comptroller's "Bulletin," issued March 20, reports that an application has been filed for a charter for the Near East National Bank of New York, capital \$200,000. A. J. Sadallah, of 60 Washington St., this city, is interested in the movement.

The Peoples Trust Co. of Malone, N. Y., which on Feb. 1 succeeded the Peoples National Bank of Malone (the latter, as we have previously announced, having been placed in voluntary liquidation) reported on Feb. 28 a capital of \$300,000, surplus of \$100,000, undivided profits of \$137,086, deposits of \$1,480,796, and total resources of \$2,197,073. The officers of the company are N. M. Marshall, President; B. R. Clark and F. R. Kirk, Vice-Presidents; M. F. McGarran, Secretary; H. H. Seaver, Treasurer; T. J. McKee, Assistant Secretary; C. W. Russell, Assistant Treasurer, and W. A. McDonald, Trust Officer.

Action on the proposal for the merger of the Manufacturers National Bank of Newark, N. J., with the Merchants National Bank of that city is to be taken at a meeting of the stockholders on April 15. The name of the consolidated institution, in the event of the ratification of the plans, is to be the Merchants and Manufacturers National Bank. Joseph M. Riker, President of the Merchants National, will be President of the united bank; William J. Gardner will be Vice-President; Arthur L. Phillips, Cashier, and William H. Warner and Theodore R. Plume will be Assistant Cashiers. The Merchants National Bank has a capital of \$1,000,000 and the Manufacturers National a capital of \$350,000.

At their meeting on March 29 the stockholders of the First National Bank of Boston voted to increase the capital from \$7,500,000 to \$15,000,000. This increase is brought about through the issuance of 75,000 additional shares (par \$100). As indicated in our issue of March 6 stockholders of record April 1 are given the privilege of subscribing for the new stock at par. The enlarged capital is to become effective April 15.

The Hampshire County National Bank of Northampton, Mass. (capital \$150,000), has been placed in voluntary liquidation, its business having been taken over on March 20 by the Hampshire County Trust Co. The latter was organized on March 11 of the present year with a capital of \$150,000 (in shares of \$100) and paid in surplus of \$50,000. The officers of the company are: President, F. A. Macomber; 1st Vice-President, John W. Mason; 2d Vice-President, Arthur L. Kingsbury, and Treasurer, Ralph E. Boynton.

At a meeting of the stockholders of the Union Market National Bank, of Watertown, Mass., held on March 15 1920, it was voted to increase the capital of the bank from \$200,000 to \$300,000 and the surplus from \$100,000 to \$200,000, by an issue of 1,000 shares of new stock at \$200 per share. The money is to be paid in April 2 and certifi-

ates of stock will be delivered as soon thereafter as the proposed increase is approved by the Comptroller of the Currency.

At a special meeting to be held on June 2 the stockholders of the Fidelity Trust Co. of Philadelphia will act upon the proposal to increase the capital of the institution from \$5,000,000 to \$5,200,000. The new stock will be issued in furtherance of the plans for the purchase of the Logan Trust Co. stock, reference to which was made in the "Chronicle" of March 27, page 1258. The Logan Trust Co. has a capital of \$1,000,000 in \$100 shares and the new issue of stock of the Fidelity Trust will be issued at a valuation of \$500 per share in the exchange of stock with the Logan Trust shareholders.

At a meeting of the stockholders of the Kensington National Bank of Philadelphia on March 24 it was voted to increase the capital from \$250,000 to \$350,000 through the issuance of \$100,000 of new stock. The stock is disposed of to stockholders of record March 31 at \$100; the par value of the stock is \$50 per share. The premium of \$100,000 will be added to the surplus making the same \$450,000. As indicated in these columns Feb. 28, the new stock is to be paid in full by April 30.

At a meeting of the directors of the Guarantee Trust & Safe Deposit Co. of Philadelphia on March 25, Arthur M. Jenkins, S. Harvey Thomas, Jr., and William W. Peck were appointed Assistant Treasurers of the company.

A departure, new so far as Philadelphia is concerned, is witnessed in the movement, announced this week, for the formation by the directors, officers and stockholders of the Ninth National Bank of a new institution to be known as the Ninth Title & Trust Co. In the Philadelphia "Ledger" of April 1 the following account was given of the plan:

It is proposed that the stockholders of the bank and of the trust company shall always be identical, and while a stockholder of the bank is not required to own any of the stock of the trust company, no one may be a stockholder of the trust company unless he is also a stockholder of the bank, and then he may not own more shares of the trust company than he owns of the bank.

The plan follows closely that used by the National City Bank of New York City when it organized the National City Co. some years ago, to handle an investment business; by the Irving National Bank of New York City, when it acquired the Irving Trust Co., and also by the First National Bank of Scranton, Pa., when it acquired the Lackawanna Trust & Safe Deposit Co. of Scranton.

The Ninth National Bank has an authorized capital of \$500,000, divided into 5,000 shares of a par value of \$100 each, and the capital of the trust company will be the same in amount and in par value. It is proposed that the plan shall become operative on or before April 15, provided owners of 2,600 shares of the bank stock shall have assented.

The Ninth Title & Trust Co. will be located at the northeast corner of Kensington and Allegheny avenues, and the permanent building, when constructed, will be on two sides of the elevated railroad station at that point. Temporary quarters will be adjoining, at 1809 and 1811 East Allegheny Ave.

We are officially advised that since the above article was prepared, enough assents have been received to make the plan operative.

Edwin Warfield, former Governor of Maryland and President for many years of the Fidelity & Deposit Co. and Fidelity Trust Co. of Baltimore (of which he was the founder), died on March 31 in his seventy-second year. Because of failing health Governor Warfield had resigned from the Presidency of both institutions since the first of the year, but had continued to be identified with the management of the Fidelity Trust as Chairman of the board.

John G. Pew has been elected President and J. Rogers Flannery a director, of the Oakland Savings & Trust Co. of Pittsburgh, Pa., to fill the vacancies caused by the death of James J. Flannery. Other changes in the staff of the bank include the election of William Loeffler as Vice-President; C. B. Aylesworth as Vice-President and Secretary; C. W. Ehni as Assistant Secretary; O. C. Young as Treasurer, and J. S. Borland and Fred W. Cotton as Assistant Treasurers. Mention of the death of Mr. J. J. Flannery was made in these columns March 20.

An announcement made by F. H. Goff, President of the Cleveland Trust Co., of Cleveland, on March 16, stated that plans for the merger of the Hough Bank & Trust Co. with the Cleveland Trust Co. had been perfected. The merger became effective April 1. The Hough Bank & Trust Co. has a capital of \$50,000, it was established in 1898 and H. H. Haserot has been its President since its inception. The institution will be operated as a branch of the Cleveland Trust Co.

The directors of the First National Bank of Chicago and the First Trust & Savings Bank have awarded a 10% bonus, to be paid April 1, to all employees of both institutions.

Sherman C. Spitzer, Assistant General Counsel of the Chicago Trust Co., has been elected Secretary of that company to succeed the late R. W. Boddinhouse.

Joseph McCurrach has tendered his resignation as Vice-President of the Continental & Commercial National Bank, Chicago, effective April 1, to become senior officer of the United States for the Banco National Ultramarino, Ltd., with headquarters in New York. Mr. McCurrach has been in charge of the foreign department of the Continental & Commercial Bank since 1902. Two years ago he was made Vice-President. "The change is a promotion which I could not refuse, much as I regret leaving Chicago," Mr. McCurrach said. "The Banco National Ultramarino is an international banking house with a capital and surplus of \$26,500. Its New York office receives no American deposits, but acts as intermediary on export and import trade."

Jordan B. Cottle, for many years with the Central Hyde Park Bank, Chicago, and later of the Hyde Park State Bank has been elected Vice-President of the Citizen's Trust and Savings Bank, Chicago.

The directors of the Northern Trust Co., Chicago, have elected S. C. Stallwood, to the newly created position of Treasurer, H. R. Van Gunten and C. A. Edmonds, as Assistant Cashiers, and F. J. Koch as Assistant Secretary.

The directors of the Chicago Trust Company announce that J. Preston Burlingham has been appointed an Assistant Manager of the Bond Department. They also announce that Loring G. Calkins, formerly with Halsey, Stuart & Co., has become associated with the Bond Department sales organization.

The Washington Park National Bank of Chicago, Ill. has increased its capital from \$200,000 to \$300,000, effective March 18. The additional stock, authorized by the stockholders on Jan. 13 was sold at par, namely \$100 per share.

The Des Moines National Bank of Des Moines, Iowa, has increased its capital to the extent of \$250,000 or from \$750,000 to \$1,000,000. The additional \$250,000, par value \$100 each, was allotted pro rata to the stockholders at \$150 per share. The increased capital became effective at the close of business March 25 1920. At the annual stockholders' meeting on Jan. 13 1920, resolutions were passed approving the increase.

The Utah State National Bank of Salt Lake City, Utah, has added \$400,000 to its capital, making the amount \$1,000,000. Plans to enlarge the capital were ratified by the stockholders on Dec. 18 1919. The new stock was sold at \$200 per share, and the \$1,000,000 capital became effective March 5.

The Inter-State National Bank of Helena, Ark., has issued \$300,000 of new stock, its capital having been increased from \$200,000 to \$500,000. Its surplus is now \$250,000. The plans to enlarge the capital were ratified by the stockholders on Feb. 4, and the new stock (par \$100) was disposed of at \$150 per share. The increased capital became effective March 15.

The Bankers' Trust Company of Norfolk, Va. announces that its "deposit" business has been merged with the Savings Bank of Norfolk, with headquarters at that bank. As soon as the new home of the Bankers' Trust in the Paul-Gale-Greenwood Building is completed, the trust company will move there, together with the Savings Bank of Norfolk.

The Palmetto National Bank of Columbia, S. C. has increased its capital from \$500,000 to \$1,000,000. The new stock (par \$100 per share) was sold at par to those who were already stockholders and at \$175 per share to the public. The \$1,000,000 capital was made available March 11. It had been authorized by the stockholders on Feb. 28. Practically every dollar of the increased capital was taken by the old stockholders. The claim is made that the Palmetto has the largest capital, surplus and un-

divided profits, also deposits and resources of any bank in South Carolina. The present market value of the stock is from 20 to 30 points higher than the book, this, it is pointed out, being evidence that the stock is very much in demand. At the date of the last bank call, Feb. 28, the institution (before its capital was enlarged) had surplus and profits of \$375,849, deposits of \$10,983,198 and total resources of \$15,043,500. Willie Jones is Chairman of the Board; J. P. Matthews is President and Wm. M. Gibbes Jr. is Cashier.

The Hibernia Bank & Trust Co. of New Orleans in commenting upon its part in converting saloons into banks, says:

One thing that was not stipulated in the Prohibition Amendment was what disposition should be made of former saloons, bars, cafes, &c. This, apparently, was left to local option.

Down in New Orleans, the Hibernia Bank & Trust Co. has made four decisions of this question—namely, four branch banking houses in buildings which formerly were retail wet goods stores. And so in the year one, A.P. (meaning the first year after prohibition), these four ex-thirst-emporiums have been converted into substantial, up-to-date banking offices.

The more recent of these is the Decatur St. branch, a handsome two-story branch bank which the Hibernia Bank has constructed in the old French quarter of New Orleans, directly opposite the famous French market. This office is well appointed and is equipped so as to extend its patrons every financial service. It will be under the management of Mr. Carlo Papini, vice-Italian Consul at New Orleans.

Another branch which will be constructed immediately is the Dryades St. branch, opposite another famous old market, the Dryades Market. This location was noted in the years B.P. (before prohibition) for the character—or lack of character—of the saloon marking its site. It will speedily be converted into a marble and mahogany service institution.

Algiers—the West Side of the Mississippi River opposite New Orleans proper—has been included in this banking house magic. The Algiers branch of the Hibernia Bank now stands where once was a building with doors cut high from the pavement. (This branch, by the way, has been open for five months and has enjoyed a profitable existence. It shows substantial deposits and bespeaks the progressive, industrial nature of the West Side.)

And now the Jefferson branch, located in the upper section of New Orleans. This branch is a flourishing institution, and has recently completed the construction of a handsome new home of Bedford limestone. It serves the populous community of upper New Orleans.

Thus the Hibernia Bank is answering in a very practical and constructive manner the age-old question which prevailed B.P.: "What will become of the real estate now occupied by saloons if prohibition succeeds? Is a well appointed banking house preferable to a saloon?"

The Hibernia Bank says "yes".

The Banking Corporation of Helena, Mont., announces that it has been admitted to membership in the Federal Reserve system, and hence is now under "both Government and State supervision. The institution reports a capital of \$500,000, surplus of \$10,000, undivided profits of \$40,000 and deferred earnings of \$172,679. The Corporation conducts a general banking business. George L. Ramsey is President.

W. W. Crocker, son of William H. Crocker, President of the Crocker National Bank of San Francisco, has been elected a Vice-President of the bank. Mr. W. W. Crocker served in the recent world war and was commissioned a Captain.

A. W. Lindsay, Vice-President of the Fidelity National Bank of Spokane, Wash. has been elected President of the Union Park Bank of Spokane filling the vacancy caused by the recent death of H. M. Strathern. Mr. Lindsay will retain his post with the Fidelity National. Albert J. Ziv, has been appointed a director of the Union Park Bank succeeding Mr. Strathern. L. D. Means is Vice-President of the Union Park Bank and E. R. Anderson is Cashier.

Announcement is made by the Sterling Bank of Canada (head office Toronto) of the creation of a profit-sharing plan in the interest of the bonded employees of the institution. The plan has no bearing on salaries beyond the fact that it is given in proportion to the salaries the employees earn. The dividend will vary according to the net earnings of the bank and as each man's salary increases. In conformity with the new plan, which is to become effective on May 1 an interim dividend has been issued to all bonded employees who were in the bank's service on Oct. 31 and Jan. 12 last. Another dividend will be given to the men on April 30, based on the salary at that time, and covering the previous six months earnings of the bank.

The Standard Bank of Canada (head office Toronto) has declared a dividend for the current quarter ending the 30th of April, 1920, at 3½%, being at the rate of 14% per annum upon the paidup capital stock of the Bank, and which will be payable on and after the 1st day of May, 1920, to Shareholders of record as of the 17th of April, 1920.

The world's shipments of wheat and corn for the week ending Mar. 27 1920 and since July 1 1919 and 1918 are shown in the following:

Table with columns for Wheat and Corn shipments, subdivided by week and period (1919-20, 1918-19). Includes data for North America, Russia, Danube, Argentina, Australia, India, and Oth. countries.

The visible supply of grain, comprising the stocks in granary at principal points of accumulation at lake and seaboard ports Mar. 27 1920 was as follows:

GRAIN STOCKS table showing Wheat, Corn, Oats, Rye, and Barley stocks in bushels for various US and Canadian cities (New York, Boston, Philadelphia, Baltimore, etc.) for March 27, 1920, compared to 1919 and 1918.

Canadian Bank Clearings.—The clearings for the week ending Mar. 25 at Canadian cities, in comparison with the same week in 1919, show an increase in the aggregate of 35.8%.

Table showing Canadian bank clearings by city (Montreal, Toronto, Winnipeg, Vancouver, etc.) for the week ending March 25, 1920, compared to 1919 and 1917, including percentage increases.

Auction Sales.—Among other securities, the following, not usually dealt in at the Stock Exchange, were recently sold at auction in New York, Boston and Philadelphia:

List of securities including shares and bonds, such as Irving Trust Co. stock, Green Bay & Western RR, and Ft. Wayne & Jackson RR.

By Messrs. Wise, Hobbs & Arnold, Boston:

Table listing shares and stocks for Wise, Hobbs & Arnold, including 31st Nat. Bank, Shawmut Bank, and others.

By Messrs. R. L. Day & Co., Boston:

Table listing shares and stocks for R. L. Day & Co., including 15 Columbia Ave. Trust, 40 West End Trust, and others.

By Messrs. Barnes & Lofland, Philadelphia:

Table listing shares and stocks for Barnes & Lofland, including 15 Columbia Ave. Trust, 40 West End Trust, and others.

National Banks.—The following information regarding national banks is from the office of the Comptroller of the Currency, Treasury Department:

Table listing national banks across various states (Wyo, Wash, Minn, Nev, Va, Ind, N.D., N.Y., Pa., Tex., Ark., La., Cal., Ga., Okla., Ill., Ala., Miss., Mo., Neb.) with their capital and officers.

Table showing INCREASES OF CAPITAL for various banks, including The Merchants' National Bank, Albany National Bank, and others.

Table showing APPLICATIONS FOR CHARTER for organizations of national banks in New York, Pennsylvania, and Virginia.

Table showing LIQUIDATIONS for banks such as The Aberdeen National Bank and The First National Bank of Chevolot, Ohio.

REDUCTION OF CAPITAL.

The First National Bank of Commerce, Commerce, Texas. Capital reduced from \$75,000 to \$50,000.

CHANGE OF TITLE.

The National Bank of Columbus, Ga., to "The First National Bank of Columbus." The Carver National Bank of St. Helena, Cal., to "The First National Bank of St. Helena."

DIVIDENDS.

The following shows all the dividends announced for the future by large or important corporations:

Dividends announced this week are printed in italics.

Table with columns: Name of Company, Per Cent., When Payable, Books Closed, Days Inclusive. Includes sections for Railroads (Steam), Street and Electric Railways, Banks, Fire Insurance, and Miscellaneous.

Table with columns: Name of Company, Per Cent., When Payable, Books Closed, Days Inclusive. Includes sections for Miscellaneous (Continued), Petroleum, and various industrial and utility companies.

Table with columns: Name of Company, Per Cent., When Payable, Books Closed. Days Inclusive. Lists various companies and their financial details.

Statement of New York City Clearing House Banks and Trust Companies.—The following detailed statement shows the condition of the New York City Clearing House members for the week ending March 27. The figures for the separate banks are the averages of the daily results. In the case of totals, actual figures at end of the week are also given:

NEW YORK WEEKLY CLEARING HOUSE RETURNS. (Stated in thousands of dollars—that is, three ciphers [0,00] omitted.)

Main financial statement table with columns: CLEARING HOUSE MEMBERS, Capital, Net Profits, Loans, Cash in Vault, Reserve with Legal Deposit, Net Demand Deposits, Time Deposits, Nat'l Bank Circulation. Includes sub-sections for State Banks, Trust Companies, and various averages.

Boston Clearing House Banks.—We give below a summary showing the totals for all the items in the Boston Clearing House weekly statement for a series of weeks:

Table titled 'BOSTON CLEARING HOUSE MEMBERS.' with columns: March 27 1920, Changes from previous week, March 20 1920, Mar. 13 1920. Lists circulation, loans, deposits, and reserves.

STATEMENTS OF RESERVE POSITION OF CLEARING HOUSE BANKS AND TRUST COMPANIES.

Table with columns: Members Federal, Reserve Banks, Trust Companies. Sub-headers: Cash in Vault, Reserve in Depositories, Total Reserve, Reserve Required, Surplus Reserve. Lists various banks and their reserve positions.

* Formerly included under the head of "Individual Deposits."
† Declared subject to the approval of Director-General of Railroads.
‡ The New York Stock Exchange has ruled that stock will not be quoted ex-dividend on this date and not until further notice.
§ Transfer books not closed for this dividend.
|| Less British income tax.
¶ Correction.
‡ Payable in stock.
§ Payable in common stock.
¶ Payable in scrip.
‡ On account of accumulated dividends.
§ Account of accumulated dividends and being for quarters ending April 30, July 31, Oct. 31 1918, Jan. 31, April 30, July 31, Oct. 31 1919, and Jan. 31 1920.
|| At rate of 8% per annum.
‡ One-fourth of a share of new no par value common stock on old common and one-fourth of a share on new common.
§ Dividend is declared on the condition that the proposed merger of the Franklin Trust Co. into the Bank of America becomes effective and is payable after the merger is effective.
¶ One-fifth of a share.

* Includes deposits in foreign branches not included in total footings, as follows: National City Bank, \$144,273,000, Guaranty Trust Co., \$86,957,000, Farmers' Loan and Trust Co., \$20,906,000. Balances carried in banks in foreign countries as reserve and cash deposits were: National City Bank, \$39,645,000, Guaranty Trust Co., \$10,908,000, Farmers' Loan and Trust Co., \$3,867,000. c Deposits in foreign branches not included. d U. S. deposits deducted, \$28,205,000. e U. S. deposits deducted, \$18,634,000. f Bills payable, rediscounts, acceptances and other liabilities, \$1,091,446,000. k As of March 4 1920.

I. Data for all reporting banks in each district. Three ciphers (000) omitted.

Table I: Data for all reporting banks in each district. Columns include Boston, New York, Philadel., Cleveland, Richm'd., Atlanta, Chicago, St. Louis, Minneap., Kan. City, Dallas, San Fran., and Total. Rows list various assets and liabilities such as U.S. bonds, deposits, and loans.

2. Data for Banks in Federal Reserve Bank and Branch Cities and All Other Reporting Banks.

Table 2: Data for Banks in Federal Reserve Bank and Branch Cities and All Other Reporting Banks. Columns include New York, Chicago, All F.R. Bank Cities, F.R. Branch Cities, All Other Reporting Banks, and Total. Rows list assets and liabilities with sub-periods for March 1919 and 1920.

The Federal Reserve Banks.—Following is the weekly statement issued by the Federal Reserve Board on March 26:

Large borrowings by member banks, following payment of checks and drafts in settlement of March 15 taxes, are indicated in the Federal Reserve bank statement issued as at close of business on March 26 1920. During the week the Government redeemed all the temporary Treasury certificates held by seven Reserve banks the week before. As a result of these operations, total earning assets of the Reserve banks increased by \$6.1 millions. Net deposits show a commensurate increase, Federal Reserve notes went up less than one million, while cash reserves declined 3.2 millions. The bank's reserve ratio, accordingly, shows a decline from 43.5 to 42.7%. War paper holdings of the Reserve banks show an increase for the week of \$7.5 millions and other discounted paper—an increase of about 154 millions. On the other hand, acceptances on hand declined 11.4 millions and Treasury certificates 144.1 millions. Of the total of about 1,441 millions of war paper held, 742.9 millions, or 51.6%, were secured by Liberty bonds; 276.9 millions, or 19.2%, by Victory notes, and 421.2 millions, or 29.2%, by Treasury certificates, as against 53, 20 and 27% of a total of 1,353.5 millions of war paper reported the week before. Discounted paper held by the Boston, Cleveland, Atlanta, Chicago, Minneapolis, Dallas and San Francisco banks is inclusive of 94.4 millions of paper discounted for the New York, Philadelphia, Richmond and St. Louis banks, while acceptance holdings of the Cleveland, Atlanta, Kansas City and San Francisco banks comprise 5.1 millions of bills purchased from the New York and Boston banks, as against about 8 millions the week before. As against a decline of 30.3 millions in Government deposits, members' reserve deposits show an increase of about 17 millions. Other deposits, including foreign Government credits, fell off 0.8 million, while the "float" carried by the Reserve banks and treated as a deduction from gross deposits declined 101.4 millions. Net deposits, as a consequence, work out at 87.3 millions more than the week before. Federal Reserve note circulation shows an increase for the week of 0.9 million, while the banks' aggregate liabilities on Federal Reserve bank notes in circulation fell off 9.7 millions.

COMBINED RESOURCES AND LIABILITIES OF THE FEDERAL RESERVE BANKS AT THE CLOSE OF BUSINESS MARCH 26 1920.

Table: COMBINED RESOURCES AND LIABILITIES OF THE FEDERAL RESERVE BANKS AT THE CLOSE OF BUSINESS MARCH 26 1920. Columns show dates from Mar. 26 1920 to Mar. 28 1919. Rows are categorized into RESOURCES (Gold coin and certificates, Total gold held by banks, Total gold reserves, Total reserves, Bills discounted, Total earning assets, Bank premises, Uncollected items, Total resources) and LIABILITIES (Capital paid in, Surplus, Government deposits, Due to members, Deferred availability items, Other deposits, Total gross deposits, F. R. notes in actual circulation, F. R. bank notes in circulation, All other liabilities).

* Amended figures.

Bankers' Gazette.

Wall Street, Thursday Night, April 1 1920.

Railroad and Miscellaneous Stocks.—On a volume of business only about one half the recent average the stock market has been decidedly irregular. On Monday, when transactions were the largest and prices the highest of the week, the market was influenced by the arrival of \$9,000,000 gold from London and a report that an equal amount would soon follow, and by an advance in Sterling exchange rates in this market to \$3.93 per pound. Later on the buoyant tendency was checked by prohibitive rates for call loans, by a drop of over 8 points in sterling, by the sudden collapse of a sensational, speculative movement in one of the motor stock issues and by the impending three days holiday.

As a result of the week's operations active railroad stocks have covered a range of 2 to 4 points and generally close near the lowest. Northern Pacific is the only exception, closing with a fractional net advance.

The miscellaneous group shows a widely different record. General Motors covered a range of 22 points, closing with a net loss of 5. Crucible Steel advanced 28 1/2 points and retains a large part of the gain. Chandler Motors advanced 13 points and lost half the gain. Atlantic G. & W. I., at 2 points below its highest, shows a net gain of 11. U. S. Steel is nearly 2 points lower than on Monday and many other issues in this list have covered a range of 4 to 7 points with varying net results.

The following sales have occurred this week of shares not represented in our detailed list on the pages which follow:

Table with columns: STOCKS, Week ending April 2, Sales for Week, Range for Week (Lowest, Highest), Range since Jan. 1 (Lowest, Highest). Lists various stocks like American Express, Ann Arbor, etc.

TRANSACTIONS AT THE NEW YORK STOCK EXCHANGE DAILY, WEEKLY AND YEARLY

Table showing transactions at the New York Stock Exchange for Saturday, Monday, Tuesday, Wednesday, Thursday, and Friday, including Shares, Par Value, Railroad & Foreign Bonds, State, Mun & Foreign Bonds, and United States Bonds.

Table showing sales at the New York Stock Exchange for the week ending April 2, 1920, and comparing 1920 and 1919 data for Stocks, Bonds, and Totals.

DAILY TRANSACTIONS AT THE BOSTON, PHILADELPHIA AND BALTIMORE EXCHANGES.

Table showing daily transactions at the Boston, Philadelphia, and Baltimore exchanges for Saturday through Friday, including Shares and Bond Sales.

State and Railroad Bonds.—No sales of State bonds have been reported at this Board this week. The market for railway and industrial bonds has been relatively active and a larger number of issues appear on the list than usual. Prices in several cases have been irregular. Penn. 5s, 1958 (under liberal offerings) declined from 89 on Tuesday to 85 on Thursday, and No. Pac. 4s lost a point during the same period. On the other hand B. R. T. 7s have advanced over a point, Gen. Elect. 6s almost as much and Hud. & Man. 5s series A are fractionally higher.

United States Bonds.—Sales of Government bonds at the Board include \$3,000 Panama 3s coup. at 89 1/4, \$25,000 3s reg. at 87 1/2, \$1,000 2s coup. at 101 and the various Liberty Loan issues.

Daily Record of Liberty Loan Prices. Table with columns: Mar. 27, Mar. 29, Mar. 30, Mar. 31, Apr. 1, Apr. 2. Lists various Liberty Loan issues like First Liberty Loan, Second Liberty Loan, etc.

Foreign Exchange.—Sterling showed early weakness, but soon rallied and finished at practically unchanged levels. Continental exchange, however, was weak and francs and lire again established new low levels.

To-day's (Friday's) actual rates for sterling exchange were 3 89 1/2 @ 3 91 for sixty days, 3 92 1/2 @ 3 94 1/2 for cheques and 3 93 1/2 @ 3 95 1/2 for cables. Commercial banks sight 3 91 1/2 @ 3 93 1/2, sixty days 3 87 1/2 @ 3 89, ninety days 3 85 1/2 @ 3 87 and documents for payment (sixty days) 3 86 1/2 @ 3 88 1/2. Cotton for payment 3 91 1/2 @ 3 93 1/2 and grain for payment 3 91 1/2 @ 3 93 1/2.

To-day's (Friday's) actual rates for Paris bankers' francs were 14.69 @ 14.73 for long and 14.61 @ 14.65 for short. German bankers' marks are not yet quoted for long and short bills. Amsterdam bankers' guilders were 36 11-16 for long and 37 1-16 for short.

Exchange at Paris on London, 57.72 fr.; week's range 57.05 fr. high and 58.05 fr. low.

Table showing the range for foreign exchange for the week, including Sterling Actual, Paris Bankers' Francs, and Germany Bankers' Marks.

Domestic Exchange.—Chicago, par. St. Louis, 15 @ 25c. per \$1,000 discount. Boston, par. San Francisco, par. Montreal, \$83 75 per \$1,000 premium. Cincinnati, par.

Outside Market.—Dealings on the "Curb" this week were light and the market displayed considerable irregularity, although a strong undertone was maintained most of the time. Simms Petroleum was heavily traded in and at first developed weakness, dropping from 34 1/2 to 26 7/8, but later sold back to 34 1/2, the final transaction being at 33. Mexican Panuco Oil was also in good demand and rose from 15 1/2 to 17 with a final reaction to 16. Internat. Petrol. declined from 44 to 41 and closed at 41 1/2. Carb. Syndicate lost 2 1/2 points to 29 1/2 but recovered to 32 1/2 and sold finally at 32. Tropical Oil receded from 21 to 19 and recovered to 20. Invincible Oil weakened from 42 to 40 1/2, then jumped to 45 and ends the week at 44 1/2. Midwest Refg. was off from 173 to 166, recovering finally to 168. Texas Pacific Coal & Oil sold down from 112 to 104. White Oil yield almost three points to 30 and sold finally at 30 1/2. General Asphalt Com., among industrials, ruled active and after early loss of six points to 96 1/2 sold back to 101 1/2 and rested finally at 100 1/2. Cuban-Amer. Sugar "w.i." was conspicuous for an advance of four points to 50 with the final figure for the week 49 1/2. Ranier Motor was prominent among motor shares and after early weakness from 45 to 43 3/4 advanced to 54 1/2, the close being at 53. Submarine Boat lost over a point to 14 3/4, the final figure being 14 3/4. A sensational advance of some 50 points was made by Todd Shipyards to 230 the close being at 220. The bond market was quite active.

A complete record of "curb" market transactions for the week will be found on page 1403.

FRIDAY. EXCHANGE CLOSED. GOOD.

For record of sales during the week of stocks usually inactive, see second page preceding.

Table with columns: HIGH AND LOW SALE PRICES—PER SHARE NOT PER CENT., Sales for the Week, NEW YORK STOCK EXCHANGE, PER SHARE Range since Jan. 1., PER SHARE Range for Previous Year 1919. Rows list various stocks like American Sugar Refining, Amer Sumatra Tobacco, etc.

STOCK EXCHANGE CLOSED—GOOD FRIDAY.

* Bid and asked prices, no sales on this day. † Less than 100 shares ‡ Ex-rights. § Ex-div and rights ¶ 80% paid • Full paid. ■ Old stock. ‡ Ex-dividend.

For record of sales during the week of stocks usually inactive, see third page preceding.

Table with columns for 'HIGH AND LOW SALE PRICES—PER SHARE, NOT PER CENT.', 'NEW YORK STOCK EXCHANGE', and 'PER SHARE Range since Jan. 1.'. Includes sub-columns for days of the week and price ranges.

STOCK EXCHANGE CLOSED—GOOD FRIDAY.

* Bid and asked prices; no sales on this day. † Less than 100 shares. ‡ Ex-rights. § Ex-div and rights. ¶ Ex-div.

New York Stock Exchange—Bond Record, Friday, Weekly and Yearly 1397

Jan. 1909 the Exchange method of quoting bonds was changed and prices are now—"and interest"—except for interest and defaulted bonds.

Main table with columns: BONDS N. Y. STOCK EXCHANGE Week ending April 1, Interest Period, Price Thursday April 1, Week's Range or Last Sale, Bonds Sold, Range Since Jan. 1., and detailed bond listings including U. S. Government, Foreign Government, State and City Securities, and Railroad.

* No price Friday; latest this week. # Due Jan. # Due April. # Due May. # Due June. # Due July. # Due Aug. # Due Oct. # Due Nov. # Due Dec. # Option sale.

Table with columns: BONDS N. Y. STOCK EXCHANGE, Interest Period, Price (Thursday April 1), Week's Range or Last Sale, Range Since Jan. 1, and similar columns for the second section. Rows list various bonds like '1 Cent & H R RR (Com)', 'N Y & Pn 1st cons gu g 4s', etc.

* No price Friday: latest bid and asked. # Due Jan. # Due Feb. # Due June. # Due July. # Due Aug. # Due Oct. # Due Nov. # Due Dec. # Option sale.

Main table containing bond listings with columns for 'BONDS N Y STOCK EXCHANGE Week ending April 1', 'Interest Period', 'Price Thursday April 1', 'Week's Range or Last Sale', 'Bonds Sold', 'Range Since Jan. 1', and similar columns for a second set of bond listings.

*No price Friday; latest bid/asked. a Due Jan. b Due April. c Due May. d Due June. e Due July. f Due Aug. g Due Oct. h Due Nov. i Due Dec. j Option sale.

SHARPS PRICES—NOT PER CENTUM PRICES.

Table with columns for Saturday March 27, Monday March 29, Tuesday March 30, Wednesday March 31, Thursday April 1, Friday April 2, and Sales for the Week. Rows list various stock prices and sales data.

Table titled 'STOCKS BOSTON STOCK EXCHANGE' with columns for Range Since Jan. 1 (Lowest, Highest) and Range for Previous Year 1919 (Lowest, Highest). Rows list various stocks like Railroads, Am Oil Engineering, and Mining.

* Bid and asked prices. † Ex-stock dividend. ‡ Ex-dividend and rights. § Assessment paid. ‖ Ex-rights. ¶ Ex-dividend and half-paid.

Outside Stock Exchanges

Boston Bond Record.—Transactions in bonds at Boston Stock Exchange March 27 to April 1, both inclusive:

Table with columns: Bonds, Thurs. Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1. (Low, High). Includes entries like U S Lib Loan 3 1/2%, 1st Lib Loan 4%, etc.

Pittsburgh Stock Exchange.—Record of transactions at Pittsburgh Stock Exchange March 27 to April 1, both inclusive, compiled from official sales lists:

Table with columns: Stocks, Par., Thurs. Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1. (Low, High). Includes entries like Amer Roll Milling com, Amer Vitrified Prod com, etc.

Baltimore Stock Exchange.—Record of transactions at Baltimore Stock Exchange, Mar. 27 to Apr. 1, both inclusive, compiled from official sales lists:

Table with columns: Stocks, Par., Thurs. Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1. (Low, High). Includes entries like Alabama Co, 2d preferred, Atlan Coast L (Conn), etc.

Chicago Stock Exchange.—Record of transactions at Chicago Stock Exchange Mar. 27 to Apr. 1, both inclusive, compiled from official sales lists:

Table with columns: Stocks, Par., Thurs. Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1. (Low, High). Includes entries like Albert Pleck & Co, American Radclor, New, Rights, etc.

Philadelphia Stock Exchange.—Record of transactions at Philadelphia Stock Exchange, Mar. 27 to Apr. 1, both inclusive, compiled from official sales lists:

Table with columns: Stocks, Par., Thurs. Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1. (Low, High). Includes entries like Alliance Insurance, American Gas, American Ry, pref, etc.

Table with columns: Bonds (Concluded), Thurs. Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1., Former Standard Oil Subsidiaries, and Other Oil Stocks. Includes entries like Amer Gas & Elec, Cons Trac of N.J., and various oil companies.

New York "Curb" Market.—Below we give a record of the transactions in the outside security market from March 27 to April 1 (April 2 Good Friday Holiday), both inclusive. It covers the week ending Thursday afternoon.

On the "Curb" there are no restrictions whatever. Any security may be dealt in and any one can meet there and make prices and have them included in the lists of those who make it a business to furnish daily records of the transactions. The possibility that fictitious transactions may creep in, or even that dealings in spurious securities may be included, should, hence, always be kept in mind, particularly as regards mining shares.

Table with columns: Week ending April 1, Stocks, Par, Thurs. Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1., Low, High. Includes entries like Aeme Coal, Aetna Explosives, Aluminum Mfrs., and various mining and industrial stocks.

Table with columns: Former Standard Oil Subsidiaries, Thurs. Last Sale Price, Week's Range of Prices, Sales for Week, Range since Jan. 1., Low, High. Includes entries like Anglo-Amer Oil, Indiana Pipe Line, and various oil subsidiaries.

Table of Mining Stocks (Continued) with columns for Last Sale Price, Week's Range of Prices, Sales for Week, and Range since Jan. 1.

* Odd lots. † No par value. ‡ Listed as a prospect. § Listed on the Stock Exchange this week. ¶ Additional transactions will be found. * New stock. † Unlisted. ‡ When issued. § Ex-dividend. ¶ Ex-rights. * Ex-stock dividend. † Dollars per 1,000 lbs. flat. ‡ Correction. § Sold last week and not reported, 200 Peerless Truck & Motor at 46@47.

CURRENT NOTICES

A. M. Hall, 2nd, formerly Vice-President of the Liberty National Bank, and M. J. O'Shaughnessy, with L. L. Benedict, formerly of L. L. Benedict & Co., members of the New York Stock Exchange since 1873, have been admitted into the investment firm of A. E. Fitkin & Co., 141 Broadway, this city, Boston, Pittsburgh and Chicago.

The Guaranty Trust Co. of N. Y. has been appointed registrar of the Preferred and Common stocks of Gilmer's Inc. and of the Wolfcof Clothing Corp. and of the capital stock of the Thurber Earthen Products Co.;

The American Exchange National Bank has been appointed registrar of the Common and Preferred stocks of the Associated Ice & Refrigerating Companies, Inc.

New York City Banks and Trust Companies.

Table listing various banks and trust companies with columns for Assets, Liabilities, and other financial metrics.

Banks marked with a () are State banks. † Sale at auction or at Stock Exchange this week. ‡ Includes one-half share Irving Trust Co. § New stock. ¶ Ex-dividend. † Ex-rights.

New York City Realty and Surety Companies.

Table listing various realty and surety companies with columns for Bid, Ask, and other financial details.

Quotations for Sundry Securities

All bond prices are "and interest" except where marked "f."

Large table of quotations for sundry securities, including Standard Oil Stocks, Public Utilities, Ordinance Stocks, and Tobacco Stocks.

* Per share. † Basis. ‡ Purchaser also pays accrued dividend. § New stock. ¶ Flat price. † Nominal. ‡ Ex-dividend. § Ex-rights. (*) Without par value.

Investment and Railroad Intelligence.

RAILROAD GROSS EARNINGS

The following table shows the gross earnings of various STEAM roads from which regular weekly or monthly returns can be obtained. The first two columns of figures give the gross earnings for the latest week or month, and the last two columns the earnings for the period from Jan. 1 to and including the latest week or month. The returns of the electric railways are brought together separately on a subsequent page.

Table with columns: ROADS, Latest Gross Earnings (Week of Month, Current Year, Previous Year), Jan. 1 to Latest Date (Current Year, Previous Year). Lists various railroads and their earnings data.

AGGREGATE OF GROSS EARNINGS—Weekly and Monthly.

Table with columns: *Weekly Summaries (Current Year, Previous Year, Increase or Decrease, %), *Monthly Summaries (Curr. Yr, Prev. Yr, Current Year, Previous Year, Increase or Decrease, %). Shows aggregate earnings for various periods.

*We no longer include Mexican roads in any of our totals

Latest Gross Earnings by Weeks.—In the table which follows we sum up separately the earnings for the third week of March. The table covers 12 roads and shows 13.04% increase in the aggregate over the same week last year.

Table with 5 columns: Third Week of March, 1920, 1919, Increase, Decrease. Lists 12 roads and their earnings for the week and net increase.

Net Earnings Monthly to Latest Dates.—The table following shows the gross and net earnings with charges and surplus of STEAM railroad and industrial companies reported this week:

Large table with 5 columns: Roads, Gross Earnings (Current/Previous Year), Net Earnings (Current/Previous Year). Lists numerous roads and their monthly earnings data.

Large table with 5 columns: Roads, Gross Earnings (Current/Previous Year), Net Earnings (Current/Previous Year). Continues the list of roads and their earnings data from the previous table.

Main table with columns: Roads, Gross Earnings (Current, Previous), Net Earnings (Current, Previous), Name of Road or Company, Latest Gross Earnings (Month, Current Year, Previous Year), Jan. 1 to Latest Date (Current Year, Previous Year). Rows include Pennsylvania Co., Grand Rap & Ind., Pitts C O & St L., Peoria & Pekin Un., Perkiomen, Phila Beth & N E., Phila & Reading, Pittsburgh & Shawm., Pitts Shaw & North., Pitts & West Va., Port Reading, Quincy Om & K O., Rutland, St Joseph & Gr Isl., St Louis-San Fran., St Louis Southwestern, St Louis Transfer, South Buffalo, Southern Pacific, Galv Harris & S A., Hous & Tex Cent., Hous E & W Tex., Louis Western, Morg La & Tex., Texas & New Or., Southern Ry., Alabama Gt Sou., Ga Sou & Fla., Mobile & Ohio, Sou Ry in Miss., Spokane Internat., Spok Port & Seattl., Staten Island R T B., Tennessee Central, Term RR Ass'n of St L., St L Mer Bdg & Term, Texas & Pacific, Tol St L & West., Ulster & Delaware, Union Pacific, Ore-Short Line, Ore-Wash RR&Nav, Union RR of Penn., Vicks Shreve & Pac., Virginian, Wabash, West Ry of Ala., Wheeling & Lake Erie, Wichita Falls & N W, Yazoo & Miss Valley.

g Includes Milwaukee Light, Heat & Traction Co. b Includes all sources. f Earnings given in millions. g Includes constituent or subsidiary companies. h Subsidiary companies only. k Includes Tennessee Ry., Light & Power Co., the Nashville Ry. & Light Co., the Tennessee Power Co. and the Chattanooga Ry. & Light Co. l Includes both elevated and subway lines. j Of Abington and Rockland (Mass.).

Electric Railway and Other Public Utility Net Earnings.—The following table gives the returns of ELECTRIC railway and other public utility gross and net earnings with charges and surplus reported this week:

Table with columns: Companies, Gross Earnings (Current Year, Previous Year), Net Earnings (Current Year, Previous Year). Rows include Alabama Pow Co. Inc., Amer Power & Lt Co, Binghamton Light, Heat & Power Co., Beaver Valley Trac Co & Pitts & Beav Ry Co., Duquesne Light Co & Subsidiary El Lt & P Co., Equitable Coke Co., Illinois Tract Co., Metropol Edison Co., New Jer Pow & Lt Co., Northern States Power, Northwestern Ohio Ry & Power Co., Pennsylv Util System, Phila Co & Subsidiary Natural Gas Co., Read Tran & Lt Syst.

a Net earnings here given are after deducting taxes. b Net earnings here given are before deducting taxes.

ELECTRIC RAILWAY AND PUBLIC UTILITY COS.

Summary table with columns: Name of Road or Company, Latest Gross Earnings (Month, Current Year, Previous Year), Jan. 1 to Latest Date (Current Year, Previous Year). Rows include Adirondack El Pow Co, Alabama Power Co, Atlantic Shore Ry, Bangor Ry & Electric, Baton Rouge Elec Co.

National Railways of Mexico.

(Report for Fiscal Year ended June 30 1919.)

The system being still in the hands of the Mexican Government the company has no earnings to report. Even the skeleton figures furnished by the Government authorities in recent years are lacking, while the balance sheet is practically a repetition of that published at intervals since 1915, after allowing for the increasing deficit, aggregating to date 139,008,478 Mex. gold pesos (about \$69,504,239 U. S. gold), on June 30 1919, due to non-payment of interest, sinking fund, &c., charges.

Condensed extracts from the report follow:

Bonds and Notes.—Owing to the special situation in which the company finds itself, it has not been possible for it to attend to the service of its maturing obligations, which up to June 30 1919 amount to \$93,261,782 U. S. currency, this sum including the amounts that should have been paid for account of the sinking fund for the prior lien bonds, according to the terms of the prior lien mortgage [as well as the other unpaid charges, including for the year 1918-19 in Mexican gold pesos: (1) interest on bonds, 17,722,106; (2) interest on note issues, 4,039,456; (3) interest on equipment obligations, 114,415, all as aforesaid in Mexican gold.—Ed.]

Subsidiary Companies.—Of the Palau mines, the property of the Coahuila Consolidated Coal Co., only Mine No. 4 has continued to be operated. The American Government released control over the Texas Mexican Ry. Co. as of Sept. 18 1918, but our board has failed to secure harmonious relations in the management of the said company, since the Central Union Trust Co., trustee, has refused to issue the proxies to vote the stock of the Texas Mexican Ry. Co. belonging to the National Railways of Mexico.

Lands at Tampico.—The company's title to lands at Tampico were perfected by public deed dated June 10 1919, but as encroachments continued without interruption, we have had recourse to the execution of lease contracts [on account of which rentals of 34,183 Mexican gold pesos were collected in cash in the year 1918-19, and 42,663 due thereon from two oil companies was placed as a partial offset against the considerable sums owed by the railway to those companies for fuel.]

Physical Condition, &c.—Previous reports contain data regarding the company's property, as furnished by the Governmental Management of the Railways (compare V. 108, p. 1816). This year these are omitted because it is presumed that the published data has suffered little variation, and for the further reason that it is the purpose to offer to the shareholders, as soon as practicable, a detailed and exact report in regard to their property which may be the result of careful work undertaken by the company itself.

However, from reports unofficially received, we may advise as follows: At the time when the change was made in the personnel of the Governmental administration of the lines of this company, namely, at June 30 1919, all the roads that made up the system were once more placed under one management. While it cannot be said that the pacification of the country has been accomplished, the security to railroad traffic has improved considerably, thus lessening the destruction of property both fixed and movable, and also insuring a more efficient attention to the maintenance of the one and the other. The track on several divisions has been ballasted, temporary bridges have been replaced with ones of a permanent nature, and some work has been done on the Monterey and Nuevo Laredo terminals and on the Buenavista warehouses and at the shops. [The Vera Cruz & Isthmus R.R., 340 1/2 miles, and Pan American Railway, 285 miles, were in June 1917 segregated to facilitate the operation of the Mexican Railway, but it appears from the foregoing statement are now operated as part of the National Railways of Mexico.]

On the Durango-Canitas line the work of grading, bridging and ballasting has been continued. Work has been started on the second floor of the terminal station at Durango, and work more or less important has been performed on the following lines: Cienega de los Caballos Branch; Tepehuanes to Guanacevi Extension; Llano Grande to El Salto Extension; Cuatro Ciénegas-Sierra Mojada Line (which is almost completed); Saltillo-Buenavista and Saltillo-Oriente Lines (compare V. 108, p. 973)

FINANCIAL STATEMENT FOR THE YEAR ENDED JUNE 30 1919

Table with 2 columns: Description and Amount. Includes expenses of the company's Mexico, N. Y. and London offices (198,230), taxes in Paris (193,435), interest on sundry obligations (104,964), total annual charges (22,372,606), credit balance of exchange account (6,611), interest and dividend on securities owned (531,064), miscellaneous earnings (76,846), total credits (1,020,291), and balance deficit (21,352,315).

Philadelphia Rapid Transit Company.

(Report for Fiscal Year ending Dec. 31 1919.)

President T. E. Mitten says in substance: Earnings.—The total gross receipts were \$36,039,519, being an increase of 13.67% over 1918; expenses and taxes were \$24,393,829, against \$20,369,571 in 1918; interest charges were \$2,445,898, as against \$2,314,649, and rentals, \$7,363,915, against \$7,365,391, while the sinking fund (city contract) received in each year was \$120,000, leaving as surplus for 1919, \$1,715,877, against \$1,534,816 in 1918.

The gross earnings, \$36,039,519, include: (a) \$34,739,589, representing 872,755,398 rides furnished passengers at an average fare of 3.98 cents (b) \$618,882 from freight service, car advertising, station privileges, &c. (c) \$681,048 income from company-owned securities, interest on deposits, and other non-operating income.

Operating Expenses.—Maintenance and renewals \$5,766,322 represent 16% of the increased gross earnings as against 15% formerly credited to this account and are at the rate of over \$10,000 per annum for each mile of track now in operation. Deferred maintenance of war-time period was largely caught up by use of reserves.

Plans now perfected for the purchase of power will insure such better joint use of power producing machinery as will leave the Philadelphia Electric Company's war-time selling price practically undisturbed, but make possible a saving to P. R. T. of over \$200,000 in power costs during 1920. Conducting transportation reflects the large general increase in wages accomplished during the year. General expense increase [\$639,452] is largely due to settlements for increased number of accidents occurring during war-time period.

Fixed Charges.—These charges amounting to 45.32% in 1919, now represent but 27.55% of gross revenue and show a net increase for 1919 of \$106,098, caused mainly by payment of interest on passenger cars secured by lease from U. S. Gov.

Net Income.—The net income for the year was \$1,715,877, equal to 5.72% on the \$30,000,000 P. R. T. capital stock, as against \$1,534,816 for 1918.

Dissolution of Voting Trust.—The voting trust established in 1911 was dissolved as of Feb. 12 1920 as no longer necessary to protect the interests of stockholders. Of a total of 600,000 authorized shares 524,016 had been deposited under the voting trust. (V. 110, p. 465.)

Accidents.—From 1902 to 1910 accident costs were 6.08% of the gross earnings and 4,953 suits were unsettled at Dec. 31 1910; these figures have since been reduced to 3.48% and 2,556 respectively as at Dec. 31 1919. The accident reserve of \$897,785 represents the full estimated liability account of suits pending and outstanding claims.

Co-operation with Labor.—The average wage per employee has been increased from \$622 per annum in 1910 to \$1,581, or 151%. Greater efficiency is evidenced by 120% more traffic units per trainman than in 1910. The total wage paid to all employees in 1919 was \$16,415,008, as against \$7,282,995 in 1910. With a maximum rate of 53 cents per hour, the wages of trainmen here average \$5.61 per day, as against \$5.00 per day in Cleveland and \$5.10 in Detroit, where the maximum rate is 60 cents per hour. This has been possible of accomplishment by close co-operation between

men and management. The average rides per capita in Philadelphia have increased from 288 in 1910 to more than 425 in 1919. See V. 109, p. 1892. The outstanding accomplishment of 1919 has been the increased speed attained due to the plan of skip-stops, which already represents a saving approximating \$1,000,000. The average speed of all cars was increased during the year from 8.77 to 9.07 miles per hour.

Fares.—The charge for a single ride within the city limits is 5 cents. Direct routes and "L" surface lines to the residential sections very generally afford delivery through the central business section for a single 5-cent fare, without change of cars. Consequently only 23% of all passengers find it necessary to use transfers; 75% of the passengers transferring are transferred free, while about 25% pay 3 cents for the privilege.

The company is not required to give free transfers between Market St. elevated and the connecting surface lines, and if it received 5 cents for each free transfer between the elevated and West Philadelphia surface lines, the amount received would approximately equal the sum (\$144,317) received upon the entire system from the 3-cent exchange tickets.

Need of Increased Facilities.—One billion passengers must be carried during 1920, if the present rate of increase be continued; 872 million passengers were carried during 1919.

The Market St. subway is now being operated to capacity during the hours of maximum travel, and the surface lines are operated to the maximum possible in the delivery district during rush hours, under present conditions of street traffic.

The street car system will be much overtaxed during the winter of 1920-1921, and needs immediate relief by (1) rearrangement of streets and traffic with use of traffic regulations to avoid unnecessary delays to street cars; (2) uncorking the bottle-neck of Market St. traffic at Penn Sq. by restricting the tracks around City Hall Plaza, or operating cars directly through Market St. passageway at City Hall; (3) completing construction and equipment of Frankford "L" so that it may be operated as part of the Market St. system during the winter of 1920. (V. 109, p. 1892.)

Frankford "L".—The Market St. subway-elevated, in operation since 1907, although built in days of much lower prices, is now only just beginning to earn 6% per annum upon its actual cost. The actual investors have received to date \$5,000,000 less than this return, although the assessed values of West Philadelphia real estate benefited by this improvement have increased \$113,000,000.

With increased cost of operation it is not thought that the Frankford "L" can earn much, if anything, in excess of its operating costs. With an estimated city's carrying charge of \$600,000 per annum, the problem is most difficult and this will be particularly so should the city be unwilling to relinquish its right to continued payments for paving, franchise taxes and sinking fund, now \$785,000 per annum.

The Frankford "L" should enjoy the same transfer privileges as those allowed on the Market St. "L," but such transfers would automatically remove the possibility of continuing to collect 3 cents for an exchange ticket, in competition, on the surface lines, amounting to \$1,550,000 for 1919.

The bulk of Frankford "L" estimated traffic is not new business, but consists of passengers now carried upon P. R. T. cars. The estimated net loss to surface lines following this diversion of traffic, after reducing all possible service, exceeds \$750,000 a year.

Transit Development.—The department of city transit in 1912-1913 prepared plans for a system of subway-elevated lines. Additions were made to the original plans to meet the demands of vast areas of uninhabited territory, all on the basis of a 5-cent fare. The department of city transit has since admitted the utter impossibility of this plan. Originally estimated to cost \$63,500,000, the city's transit program as now authorized is estimated to cost more than double that amount. (V. 108, p. 2529.)

We had no other alternative than to accept the proffered city contract of February, 1918. \$55,000,000 was recognized as the amount upon which Union Traction Traction and P. R. T. (taken as one) were entitled to 6% return, (\$3,300,000 p. a.) on which basis after paying Union Traction Co. rental of 6% on stock or \$1,800,000, there would remain \$1,500,000 or 5% on P. R. T. stock. (V. 109, p. 1892.)

This contract, duly signed by city and company was submitted to the P. S. Commission, which in January, 1919, refused approval chiefly because it disappointed of the method proposed for increasing or lowering the rate of fare so as to produce a cumulative return of 5% upon P. R. T. capital stock and city money invested in transit. The commission declined to accept any basis of fare adjustment other than that based on valuation of the company's used and useful property (V. 108, p. 379).

P. R. T. has since proceeded with the preparation of such valuation and is assured that the property has been so increased during the period of this management as to make the value well in excess of the amount necessary to support present charges. (Compare V. 109, p. 271.)

If the new lines and extensions desired by the city should be planned, so as to supplement, extend and increase the carrying capacity of the present system not much more than half of the amount now estimated as required to complete the city's authorized system will be required to provide adequate accommodations, in case the P. R. T. is permitted to operate all of the city lines.

INCOME ACCOUNT.

Table with 4 columns: Calendar Years (1919, 1918, 1917, 1917-18) and June 30 Yr. Includes Passenger earnings (\$34,739,590), other receipts (\$1,299,930), total (\$36,039,519), expenses (\$24,393,829), net earnings (\$11,645,690), interest (\$2,445,898), rentals (\$7,363,916), sink fund city contract (\$120,000), dividends (\$1,499,290), total (\$11,499,103), and balance surplus (\$216,587).

BALANCE SHEET DECEMBER 31.

Table with 4 columns: 1919, 1918, 1919, 1918. Divided into Assets and Liabilities. Assets include Property account (\$50,947,654), securities in treas. (\$750,000), cash (\$1,347,530), reserve fund (\$574,471), fire insurance fund (\$789,679), supplies and accounts receivable (\$2,132,256), deferred assets (\$1,909,514). Liabilities include Cap. stock paid in (\$29,991,600), bonds and mtgs. (\$16,777,000), acc'ts payable (\$789,351), acc'd charges (\$23,331,928), accident reserves (\$897,785), renewal reserve (\$574,600), other reserves (\$76,837), surplus (\$4,482,533).

Total \$56,921,726 57,963,432 Total \$56,921,726 57,963,432

y Leases, franchises, construction, equipment, advances to leased lines sinking fund, &c. z Includes in 1919 and 1918 Federal taxes.

\$7,073,425 FUNDED DEBT OF UNDERLYING COS. DEC. 31 1919.

(Now excluded from balance sheet because the guaranty of interest or principal does not constitute a present liability.)

Table with 3 columns: Co. & Class of Security, Amount, and Amount. Lists various securities such as West Phila. Pass. Ry. 3 1/2%, Electric & Peoples Trac. 4%, Empire Pass. Ry. 3 1/2%, Peoples Passenger Ry. 4%, Union Pass. Ry. 1st M. 4s., etc.

—V. 110, p. 1188.

General Electric Company.

(25th Annual Report—Year ending Dec. 31 1919.)

The report signed by Chairman C. A. Coffin, together with the income account and balance sheet as of Dec. 31, will be found on a subsequent page of this issue.

INCOME ACCOUNT DECEMBER 31.

Table with 4 columns (1919, 1918, 1917, 1916) showing Receipts, Sales billed, Cost of sales, Profit from sales, Interest and discount, Income from securities, Total, Deduct, Interest on debentures, Int. & disc't on notes pay., Excess profits tax, Dividends, do Red Cross, do in stock, Balance, surplus.

The comparative balance sheet was published in V. 110, p. 1294.

Western Union Telegraph Co.

(Report for Fiscal Year ending Dec. 31 1919.)

The remarks of President Newcomb Carlton will be found at length on subsequent pages, also the income account for the year 1919 and balance sheet as of Dec. 31 1919:

INCOME ACCOUNT FOR YEARS ENDING DEC. 31.

Table with 4 columns (1919, 1918, 1917, 1916) showing Gross oper. revenue, Oper. exp., Net income, Disbursements, Bond interest, Special paym't to empl., Transferred to reserves, Accum'd depreciation, Deprec'n of securities, Cash dividends, Adjustments (net), Total disbursements, Balance, surplus.

a From the Land Line System for five months ended Dec. 31 1919 and seven months ended July 31 1918 and from the Cable System and Maritime Provinces for the calendar years. See "b." b This is the compensation due the company from the U. S. Government for the use of the Land Lines from Aug. 1 1918 to Dec. 31 1918 and Jan. 1 1919 to July 31 1919. c Seven months to Aug. 1 1918 and five months to Dec. 31 1919.

BALANCE SHEET DEC. 31.

Table with 4 columns (1919, 1918, 1919, 1918) showing Assets (Tele. lines and equip't, real estate, Amount recoverable, Stock of eos. leased, Stock of eos. not leased, Mat'l & supplies, Bills & acc'ts. rec., Oblig. of U. S. Government, Cash adv. to U. S. Gov't, Cash at banks & outside depositories, Marketable securities) and Liabilities (Capital stock, Sub. stocks not owned, Perpet. leases, Stk. ownership, Fund debt, Notes and acc'ts. payable, Notes payable, Aud. vouch. &c., accts. pay., Def. account, Acct. taxes (est.), Int. & guar. divs., Unpd. divs., Deferred non-int.-bearing liabilities, Res'v'e for cables, Res'v'e for deprec. &c., Employees' benefit fund, Dep'n of secur., Other reserves, Surplus).

a Includes properties transferred by stock ownership or held under perpetual leases and merged in the Western Union system. b Funded debt includes bonds of sub. cos. assumed or guaranteed by the W. U. Tel. Co., \$6,500,000 less held in treasury, \$3,143,000. c Deferred non-interest bearing liabilities in respect of proceeds of sales of securities and other properties held under leases for terms expiring in 1981 and 2010 from cos. in which the W. U. Tel. Co. has, for the most part, a controlling interest, payable only on the termination of the leases. e Obligation of U. S. Gov't. in respect to note payable. Since July 31 1918 the company has made notes amounting to \$7,947,200 as shown above, to finance the Federal Administration and against which the company pledged securities. Section 7 (a) of the agreement with the U. S. Gov't. requires the Government to assume all such notes and return the collateral. fFor compensation, interest and accrued fixed charges. g In respect to working cash and materials and supplies, turned over at Aug. 1 1918; returnable at termination of Federal control, without interest. h Payable to U. S. Government for additions to plant, payable in twenty annual installments, with interest at 5%, after termination of Federal control.—V. 109, p. 688.

Cities Service Co., New York.

(Tenth Annual Report—Year ending Dec. 31 1919.)

On subsequent pages will be found the remarks of President Henry L. Doherty, in addition to the 9-year comparative income account of Cities Service Co., the consolidated income account, including all subsidiary companies for 1919, the balance sheet of the Cities Service Co. as of Jan. 10 1920, and the consolidated balance sheet, including subsidiary companies, as of Dec. 31 1919.

The report shows gross earnings of the company itself for the year 1919 of \$19,977,551 and net earnings of \$19,273,716. Deducting interest charges of \$1,922,861 and preferred dividends aggregating \$4,215,264, the amount available for reserves, dividends on common stock and surplus was \$13,135,590.

Rapid progress, it is stated, was made during 1919 in a return to normal plans for development and operation and by Dec. 31 conditions which had interrupted these plans during the war had been practically eliminated. The report states that the company now controls through subsidiaries: "the largest reserve acreage of potential oil-producing territory of any corporation in the country. It controls over 4,000,000 acres of reserve lands in the United States and more than 400,000 acres of its leases in the Mid-Continent region are within a maximum distance of 15 miles of actually producing wells." During the year the company produced 13,195,036 bbls. of oil.

Mexican properties look very promising, one well having been completed with a rated production of 50,000 bbls. daily, and in Colombia drilling is now under way on the Barco Concession, comprising approximately 800,000 acres.

CAPITAL STOCK AND FUNDED DEBT OF SUB. COS. DEC. 31 1919.

Table with 4 columns (Com. Stock, Pref. Stock, Bonds Out.) showing Owned directly by Cities Service Co., Securities owned by sub-holding cos., Bonds and funds in sinking fund, Outstanding in hands of public.

Total 219,605,200 33,940,275 153,497,850 The securities of operating companies which are owned by sub-holding companies are referred to as inter-company securities; among these are the Toledo Traction, Light & Power Co., Empire Gas & Fuel Co. (Del.), Dominion Gas Co., &c.

GENERAL STATISTICS DEC. 31 [Population Served, Over 2,150,000].

Table with 3 columns (1919, 1918, 1917) showing Kilowatt hours sold, K. W. installed capacity, K. W. connected load, Customers, Population served, Electric Railways (Passengers, Miles of track, Number of cars, Population served), Artificial Gas (Sales in cubic feet, 24-hour capacity, Customers, Mains, Population served), Natural Gas (Gas sold, Oil produced, Wells owned, Gas mains owned, Population served).

COMBINED INCOME ACCOUNT ALL SUB. COS. FOR CAL. YEARS.

Table with 4 columns (1919, 1918, 1917, 1916) showing Gross earnings, Oper. exp., taxes, &c., Net earnings, Interest charges, Preferred dividends, Net for com. stock.

COMBINED BALANCE SHEET OF SUBSIDIARY COS. DEC. 31.

Table with 4 columns (1919, 1918, 1919, 1918) showing Assets (Plant & invest't, Add'n to physical property, Marketable secur., Sinking fund, Crude & refined oil stock, Stores & supplies, Special deposits, Bills & accounts receivable, Adv. to Cities Service Co., Prepaid ins. &c., Bond discount, Cash, Gas well drilling investm't) and Liabilities (Com. stock, Pref. stock, Bonds, Bills payable, Accts. payable, Customers' dep't, Salaries & wages, Adv. from Cities Service Co., Accrued interest, Accrued taxes, Oth. accr. items, Acrr. divs. (not declared), Res. for bad d'ts, Other reserve, Surp. & reserve).

a Being amortized. b Inter-company securities, being owned by sub-companies, Common stock, \$60,934,665; Pref. stock, \$641,000; bonds and funded notes, \$26,420,000.—V. 110, p. 1190.

Otis Elevator Company.

(Report for Fiscal Year ending Dec. 31 1919.)

The remarks of Chairman W. D. Baldwin will be cited another week.

RESULTS FOR CALENDAR YEARS.

Table with 4 columns (1919, 1918, 1917, 1916) showing Net earnings, Interest charges, Balance for divs., Preferred dividends, Common dividends, Reserved for Fed'l taxes, Res. for pension &c., Depreciation reserve, Contingency reserve, Surplus about.

Surplus about \$1,196,628 \$303,910 \$90,697 \$28,914 * As estimated by editor; amount not shown in the report. a Depreciation account foreign countries.

GENERAL BALANCE SHEET DECEMBER 31.

Table with 4 columns (1919, 1918, 1919, 1918) showing Assets (Real est., machinery, Inv. in for'n & oth. domestic cos., Bon's stocks, Deferred charges, Cash, Notes receivable, Accts. receivable, Liberty bonds, Raw materials, finished parts) and Liabilities (Preferred stock, Common stock, Accrued interest, taxes, &c., Debentures, Notes payable, Accounts payable, Preferred divs., Common divs., Res. for conting's, taxes, Res'v'e for pension, &c., account, Surplus).

* includes investments in real estate, buildings, machinery and equipment; equities in Harrison, New York and Chicago properties, and patents, less depreciation.—V. 110, p. 1094.

Columbia Gas & Electric Co. (of W. Va.), Cincinnati, &c.
(Report for Fiscal Year ending Dec. 31 1919.)

The remarks of President A. B. Leach, together with the consolidated comparative income accounts for several years of the Columbus Gas & Electric Co. and the Union Gas & Electric Co., and the consolidated balance sheet as of Dec. 31 1919, will be found on subsequent pages of this issue.

The company, in circular of March 1 1920, says in brief: We are pleased to transmit herewith copy of the annual report for 1919. Results to date in 1920 are most encouraging and promise to surpass all our previous records, as the following will show:

Table with columns for 1920, 1919, Increase, and % for various financial metrics like Gross earnings, Operating expenses, Net operating earnings, Total income, Lease rentals, Fixed charges, Surplus, etc.

During the first two months of this year the company has signed contracts for new electric business to an extent equal to the new contracts signed during the first six months of 1919. It is planned to issue brief reports similar to the above, which will be mailed to the stockholders if so desired by them at monthly or semi-monthly intervals.

CONSOLIDATED BALANCE SHEET DEC. 31 (INCLUDING UNION GAS & ELECTRIC CO.)

Consolidated Balance Sheet table with columns for 1919 and 1918, listing Assets (Property account, Guar. funds, Cash, etc.) and Liabilities (Capital stock, First M. Co., Gas & Electric, etc.).

a Includes gas fields, plants, franchises, leases and 51,000 shares (or 51%) of stock owned of the United Fuel Gas Co. b Includes in 1919, First Mtge. 5% bonds in treasury (\$2,274,500 face amount), \$1,776,330, and 5% gold debentures in treasury, \$232,832.—V. 110, p. 468.

Advance-Rumely Company.

(4th Annual Report—Year ending Dec. 31 1919.)

The text of the report, signed by Finley P. Mount, dated at La Porte, Ind., March 24, together with the income account and balance sheet, will be found on subsequent pages of this issue.

INCOME ACCOUNT (INCLUDING SUB. COS.) FOR CAL. YEARS.

Income Account table with columns for 1919, 1918, and 1917, listing Gross profits, Add interest on receivables, Total profit & inc., Deduct—Selling, general and administrative expenses, etc.

CONSOLIDATED BALANCE SHEET DECEMBER 31.

Consolidated Balance Sheet table for Advance-Rumely Thresher Co., Inc., and Can. Rumely Co., Ltd., listing Assets (Land, buildings, machinery, etc.) and Liabilities (6% pref. stock, Common stock, etc.).

Tide Water Oil Company.

(31st Annual Report—Year ending Dec. 31 1919.)

On subsequent pages will be found the company's annual report including the remarks of President R. D. Benson, and comparative income and surplus accounts and balance sheets together with various statistical tables both for the company itself and for the company and its subsidiaries combined.

CONSOL. INCOME AND SURPLUS ACCOUNTS FOR CAL. YEARS.

Consolidated Income and Surplus Accounts table with columns for 1919, 1918, 1917, and 1916, listing Volume of business, Oper. exp., Operating income, Total income, Depreciation and depletion, Federal income & excess profits taxes, Net income, etc.

Stutz Motor Car Co. of America, Inc.

(4th Annual Report—Year ending Dec. 31 1919.)

President Allan A. Ryan, New York, Feb. 10 1920, wrote in substance: See also "Investment News Department."

Eighty per cent of the additions to the plant upon which construction was started last August have been completed and it is expected that the increased production will commence very shortly.

For comparative income account showing net sales of \$7,274,249, against \$3,536,558 on 1918, see V. 110, p. 1297.

BALANCE SHEET DECEMBER 31.

Balance Sheet table for Stutz Motor Car Co., listing Assets (Land, buildings, machinery, etc.) and Liabilities (Capital stock, Accounts payable, etc.).

a Reserves for "local taxes estimated," \$10,000, and for income and excess profits tax for 1919, \$600,000. b The profit and loss surplus of Dec. 31 1918, \$3,049,266, has been adjusted by deducting (a) \$80,678 excess profits and income taxes paid in 1919 for year 1917 (in addition to \$380,207 paid in 1918 for 1917) and (b) taxes for 1918 paid in 1919, \$192,778.

Pierce-Arrow Motor Car Company.

(Third Annual Report—Year ending Dec. 31 1919.)

The report signed by President John C. Jay Jr. and Chairman Charles Clifton, dated at Buffalo, N. Y., March 12, is substantially as follows:

Status—Dividend Suspension on Common Stock.—Necessary war expansion, both in buildings and machinery, has left your company with facilities in excess of normal requirements, and time will be required for the proper utilization of these excess facilities.

The uncertainties of business following the armistice, and the necessity for the conservation of the company's cash resources, led to the decision in July to discontinue dividends on the Common stock.

While certain changes in personnel have occurred during the year (V. 109, p. 483, 780, 893), there has been no change in the policy of manufacturing a product of the highest grade.

Income Account.—Net profits amounted to \$2,491,070. Your plant has been fully maintained, and a depreciation fund of \$501,326 created. A reserve for Federal income and excess profits taxes has been set up, amounting to \$600,000.

There have been paid four quarterly dividends of \$2 each per share on the Preferred stock. One dividend of \$1 25 a share on the Common stock was declared in December 1918 and paid on Feb. 1 1919.

Capital Account.—Net increase to the property and the equipment accounts during the year amounted to \$827,035.

Outlook.—Plans for the present year contemplate increased production, both in passenger cars and trucks, which should result in a reduction of overhead expenses and lower costs.

PROFIT AND LOSS ACCOUNT FOR YEARS ENDING DEC. 31.

Profit and Loss Account table with columns for 1919, 1918, and 1917, listing Gross sales, Net mfg. profit, Deduct—Excess war prof. & inc. taxes, Balance, etc.

Chicago Surface Lines.—New Officer.— F. L. Hupp, formerly Asst. Sec'y., has been advanced to Secretary. See West Penn Railways below.—V. 110, p. 658, 764.

Chicago & Western Indiana RR.—New President, etc.— Same as Belt Railway of Chicago above.—V. 110, p. 871, 969.

Cincinnati Lawrenceburg & Aurora Electric St. Ry.— We are advised that the \$750,000 1st Mtge. 5s, due July 1 1919, have not as yet been paid and that the road will shortly be reorganized.—V. 109, p. 1272.

Dallas (Tex.) Ry.—New Trustee.— The Equitable Trust Co., N. Y., has been appointed trustee, succeeding the Scandinavian Trust Co., under mortgage of June 15 1918, securing \$1,000,000 2-year 7% secured gold notes, Series "A", due June 15 1920, now callable at par and int., and a further \$100,000, if issued, of same or later maturity.—V. 109, p. 1609.

Delaware & Hudson Co.—Physical Condition.— President Loree expresses the belief that the car shortage can be relieved sufficiently by return of cars to owning roads and by speeding up loading and unloading to obviate immediate heavy purchases of equipment. Mr. Loree further says:

"This company has no pressing equipment needs this year. When the Government assumed control we were well provided with every kind of rolling stock. We were obliged to accept 1,500 coal and freight cars which the Railroad Administration allotted to us, although we did not need them. No locomotives or passenger cars have been purchased during Government control, but we are, nevertheless, well supplied. A number of new locomotives ordered late in 1917 were delivered the next year.

"Physical condition is considerably below the standard before Government control, especially in ties and rails. We are no worse off here, however, than other roads, and gradual improvement can be effected during the summer. At present only 18% of our own cars are operating on our tracks, and it is reasonable to suppose some of the others have suffered from lack of proper repairs." Compare V. 108, p. 2022.—V. 110, p. 969, 871.

Denver Tramways Co.—Seeks 7-Cent Fare.— The company has initiated petitions for 7-cent fares (instead of the present 6-cent with free transfers) in order to meet the new scale of wages of 53 cents granted the motormen and conductors by a board of arbitration. In a statement issued the company says that it will pay the back wages, amounting to about \$130,000, and will continue to pay the new scale until June 1 when the present contract with the men expires. If in the meantime the city fails to grant a 7-cent fare the company states it will abrogate its contract under the awarded increase and return to the old 48 cents an hour pay.—V. 110, p. 1289.

Eastern Massachusetts Street Railway Co.—Earnings. Total revenue July 1 to Dec. 31 1919.....\$7,953,779 Total operating expenses.....\$6,936,941 Taxes.....242,920

Gross income.....\$773,918 Deduct: Rent for leased roads, \$33,844; int. on funded debt, \$781,916; misc. rents, interest and charges, \$10,707; total.....826,467

Net deficit.....\$52,550 Net income required to meet cost of service.....794,240

Period failed to earn cost of service by.....\$346,789 —V. 110, p. 871.

Florida East Coast Ry.—Officers.— J. P. Beckwith, recently Fed. Mgr., has become Vice-Pres. in charge of operations; J. E. Ingraham, Vice-Pres., and C. D. Boice, Sec., Purch. Agent and Asst. Treas.—V. 110, p. 970, 464.

Ft. Dodge Des Moines & Southern Ry.—President.— C. H. Crooks, recently Gen. Mgr. under Federal control, has been elected President and Gen. Mgr., and F. M. Johnston, Sec., Treas. and Auditor.—V. 107, p. 2187.

Fort Scott Gas & Elec. Co.—Railway Prop. Abandoned. We are advised that the railway portion of this property (about 9 miles) has been abandoned and dismantled and the rails are being torn up. It is reported that the gas, electric light and heating divisions are being reorganized under the name of Fort Scott Public Utilities Co., with Frank M. Stone, Gen. Mgr.—V. 77, p. 1294.

Grand Trunk Ry.—Suit Discontinued.— See Southern New England RR. Corp. below.—V. 110, p. 1187, 970.

Great Northern Ry.—New Officers.— W. P. Kenney, recently Fed. Mgr., has been elected Vice-Pres. in charge of traffic; the following have also been appointed: C. O. Jenks, Vice-Pres. in charge of operations; F. L. Paetzold, Sec. & Treas., and G. H. Hess Jr., Comptroller.—V. 110, p. 970, 764.

Hudson & Manhattan RR.—New Officer.— James S. O'Neale has been elected Treasurer, and Fletcher H. Sillick as Comptroller.—V. 109, p. 1697.

Illinois Central RR.—Loan Paid Off.— The War Finance Corp. on April 1 announced that the company has paid off its loan of \$5,700,000, being the unpaid balance of loans originally amounting to \$12,000,000.—V. 110, p. 970, 561.

Table with 4 columns: Calendar Years (1919, 1918, 1917, 1916), Interurban lines, City lines, Gas, Electric, Heat, water and miscell., Total gross earnings, Oper. expenses & taxes, Net earnings, Interest on bonds, Pref. dividends, Common dividends, Total deductions, Balance, sur. or def.

Table with 4 columns: Results for Calendar Year 1919, I.T.&T.Co. Jan. 1 to June 30, I.St.Ry.Co. July 1 to Dec. 31, Total Year, Gross earnings, Operating expenses and taxes, Net earnings, Rentals & other deduc'ns of sub. co., Sinking funds, Balance, surplus, The Indianapolis Traction & Terminal Co., Consolidated in June 1919, under the name of Indianapolis Street Railway Co.—V. 110, p. 77.

Internat. Rys. of Central America.—New Railroad.— Guillermo Valenzuela in an article in the "Sun and New York Herald" states that a new line of railroad to be built from Zacapa in Guatemala to Santa Ana in San Salvador will have much to do with the future of those republics, besides increasing the business of Atlantic ports of the United States.—V. 109, p. 1456.

Interborough Rapid Transit Co., N. Y.—Earnings.— Results for February and Eight Months ending Feb. 28.

Table with 4 columns: February, 1919, 1919-20, 1918-19, Gross operating revenue, Operating expenses, Total taxes, Income from operation, Non-operating income, Gross income, Int., rentals, &c., incl. Manhattan guaranty, Balance, deficit.

* Exclusive of sums accruing (but not earned) under provisions of city contract No. 3 and related certificates. The company is entitled to receive this accrual from future earnings before the city can participate in profits.—V. 110, p. 1187.

Lehigh & Hudson River Ry.—Officers.— Morris Rutherford, recently Gen. Mgr. under Federal control, has been elected Vice-Pres. and Gen. Mgr., and William H. Sayer, recently Acting Fed. Treasurer, as Sec. & Treasurer.—V. 107, p. 2476.

Lehigh Valley RR.—Extension of Bonds.— Drexel & Co., Phila., who are handling the extension of \$6,000,000 Easton & Amboy RR. First Mtge. 5s, due May 1 1920, in a circular says: "Extension dated May 1 1920. Due May 1 1922. Int. payable M. & N. Fully registered bonds, \$1,000. Provident Life & Trust Co., Phila. trustee. Company agrees to pay any normal Federal income tax which it may lawfully pay at the source to an amount not exceeding 2%. Secured by a first and only mortgage on about 69 miles of road and branches, including the main line mileage between South Plainfield, N. J., and Phillipsburg, N. J., which is part of the main line of the Lehigh Valley RR. from Jersey City to Buffalo. Provision is made under the Lehigh Valley RR. Gen. Consol. Mtge. of Sept. 30 1903 to retire this issue at its maturity or not later than two years thereafter by refunding through an issue of bonds under said Gen. Consol. Mtge." See V. 110, p. 1290.

Long Island RR.—New Officers.— Frank E. Haff, recently Fed. Treas., has been elected Secretary, and J. F. Fahnestock has been made Treasurer.—V. 110, p. 970.

Los Angeles Railway Corp.—Wage Increase.— The company, effective April 1, increased the wages of the motormen and conductors as follows: first 3 months, 44 cents per hour; next 9 months, 46 cents per hour; second year, 47 cents per hour; third year and thereafter, 49 cents per hour.—V. 110, p. 167.

Louisiana & Arkansas Ry.—Equip. Notes.— The Guaranty Trust Co. of N. Y. has been appointed trustee under an agreement, dated as of Mar. 13 1920, securing an authorized issue of \$130,000 (par \$100) 6% Equipment Notes, Series "D", dated April 1 1920 and due \$13,000 semi-annually from Oct. 1 1920 to April 1 1925.—V. 110, p. 970.

Maine Central RR.—Officers.— Dana C. Douglass, recently Fed. Mgr., has become Vice-Pres. and Gen. Mgr.; L. M. Patterson, recently Fed. Treas., as Treasurer, and G. S. Hobbs, Vice-Pres. in charge of traffic.—V. 110, p. 970, 1290.

Michigan Central RR.—Officers.— H. D. Bonner, recently Fed. Mgr., has been elected Vice-President, and W. E. Hackett, recently Fed. Treas., as Treasurer.—V. 110, p. 970, 871.

Milford & Uxbridge (Mass.) St. Ry.—Fare Increase.— The Mass. Department of P. U. on March 22 granted the company permission to increase its fares from 8 to 10 cents on some lines and to sell 12 rides for one dollar.—V. 107, p. 1101.

Missouri Kansas & Texas Ry.—Treasurer.— F. Johnson, recently Fed. Treas., has been elected Gen. Treas., and R. P. Roach as Treas. and Paymaster.—V. 110, p. 970, 759.

Morris County Traction Co.—Fare Increase.— The New Jersey P. U. Commission has authorized the company to increase its fares from 6 to 7 cents beginning April 1. The Board, however, denied the company permission to increase the present rate of 3 cents for school children to 3½ cents.—V. 110, p. 261.

New Orleans Great Northern RR.—New President.— A. C. Goodyear has been elected President, succeeding Walter P. Cooke, who becomes Chairman of the board and Gen. Counsel; F. H. Goodyear has been made a Vice-President.—V. 108, p. 1937.

New Orleans Ry. & Light Co.—Jan. 1 Coupons.— J. D. O'Keefe, receiver, notifies holders of the 4½% General Mtge. bonds that the coupons due Jan. 1 1920 will be paid on and after March 30 upon presentation at the New York Trust Co., N. Y., or at the Hibernia Bank & Trust Co., New Orleans. In addition to the amount of the coupons, 28c. per coupon, representing interest thereon, will also be paid.—V. 110, p. 871, 765.

Newport & Sherman's Valley RR.—Sold.— The bondholders under the First Mortgage, represented by George H. Ross and R. M. Gring, on March 31, purchased the road, a 30-mile, narrow-gauge, single-track line in Perry County, for \$40,000. The sale was made by the Real Estate Trust Co., trustee.—V. 110, p. 78.

New York Central RR.—Treasurer.— Edward L. Rossiter, recently Treasurer under Federal control, has been re-elected as Treasurer.—V. 110, p. 970, 1188.

New York Chicago & St. Louis Ry.—President.— J. J. Bernet, recently Fed. Mgr., has been elected President, succeeding O. P. Van Sweringen, who remains Chairman of the board. C. C. Denny has been elected a Vice-President.—V. 109, p. 173.

Norfolk & Western Ry.—Officers.— A. C. Needles, recently Fed. Mgr., has been made Vice-Pres. in charge of operations. E. H. Alden, formerly Secretary, has been elected Vice-Pres. in charge of finances.—V. 110, p. 970, 1089.

Pacific Electric Ry.—Wage Increase.— The company has increased the wages of all its employees as follows: (cents per hour):

Table with 5 columns: Street car service, Interurban service, Single track (inter-lines), For freight and work tram service, motormen, conductors and yard foremen get 57 cents an hour; brakemen and switchmen, 52 cents per hour, and trolleyman 47 cents per hour.—V. 109, p. 1180.

Pittsburgh (Pa.) Rys.—April 1 Interest, &c.— J. L. Foster Treasurer for receivers announces that interest due April 1 1920 on bonds listed below will be paid when due: (1) Mt. Washington St. Ry. (2) Allegheny Bellevue & Ferrysville Ry.; (3) Morningside Electric St. Ry.; (4) Ardmore St. Ry.; (5) Southside Passenger Ry.; (6) Pittsburgh Allegheny & Manchester Traction Co.; (7) Pittsburgh Traction Co.; (8) Citizens Traction Co.; (9) Central Passenger Ry. Co.; (10) Ben Avon & Emsworth St. Ry. The receivers have applied to the U. S. Court for authority to purchase 150 new cars at a cost of about \$2,000,000, through the issuance of receiver's certificates secured by car trust, covering the new cars and certain of the cars now in use. Motormen and conductors have demanded a wage increase of from 70 to 75%, an eight-hour day and time and a half for overtime, effective May 1. The wages demanded are: 86 cents an hour for the first 3 months' service; 89 cents an hour for next 9 months' service, and 91 cents an hour thereafter. By the agreement, which expires April 30, wages are 49, 52 and 54 cents an

Winnipeg Electric Ry.—Valuation—Earnings.—

The P. U. Commission has placed a valuation of \$20,023,236 on the company's property...

Earnings of Winnipeg Electric Railway for Calendar Years. Table with columns for 1919, 1918, 1917 and rows for Gross earnings, Expenses, Net earnings, etc.

INDUSTRIAL AND MISCELLANEOUS.

Abitibi Power & Paper Co., Ltd.—Dividend Increased. A quarterly dividend of 7 1/2 % has been declared on the (\$5,000,000) Common stock...

All America Cables, Inc.—Dividend.— The company, formerly the Central & South American Telegraph Co. o. has declared a dividend of 1 1/2 % on the capital stock...

The company formerly the Central & South American Telegraph Co. o. has declared a dividend of 1 1/2 % on the capital stock, payable April 14 to holders of record April 8.

The company formerly the Central & South American Telegraph Co. o. has declared a dividend of 1 1/2 % on the capital stock, payable April 14 to holders of record April 8.

American Business Corporation.—General Manager.— Spencer Welton, formerly Pres. & Gen. Mgr., of the Sterling Tire Corp., has been elected Gen. Mgr. of the company and its subsidiaries...

American Express Co.—Rumors.— The recent spectacular advance in the price of the company's shares has taken place on relatively small transactions...

The American Railway Express Co., organized in 1918 to do the express business of the country as agent of the Director-General during Federal control of the railroads...

The American Railway Express Co., organized in 1918 to do the express business of the country as agent of the Director-General during Federal control of the railroads...

American Glue Co.—Acquires Chemical Company.— The company has purchased the assets and good-will of the Commonwealth Chemical Co. of Medford, a Delaware corporation...

The directors will be Charles H. Farnsworth, Lloyd Harris, Jesse P. Lyman, George Upton and King Upton.—V. 109, p. 2074.

American La France Fire Engine Co.—Dividend.— The regular quarterly dividend of 2 1/2 % on the Common stock has been declared, payable May 15 to holders of record May 3.

The stockholders will vote April 15 on increasing the capital stock from \$6,500,000 (\$4,000,000 Common and \$2,500,000 Preferred) to \$8,000,000...

The directors have recommended to the shareholders an increase in the capital stock of from \$1,000,000 to \$2,500,000, which will be distributed as follows:

Pres. H. C. Osborn, in a letter to the stockholders, says in substance: "Sales for the year 1919 show an increase over 1918 of 75%, while January and February this year show an increase of sales over 1919 of 83%."

J. P. Scranton & Co., Dallas are offering 7% Cum. Pref. (a. & d.) stock (par \$100) at \$87.50 a share, to yield 8%. Red. at 110 on any div. date.

A quarterly dividend of 4% has been declared on the new Common stock (par \$25), payable June 30 to holders of record June 21.

Common cash.....10 yrly. 10 yrly. 11 1/2 16 16

Extra, stock, &c.....10 stock 10 stk.

Common, cash.....13 12 3%

Extra, stock, etc.....50 stk. 4 bds. 4 bds. 4 ext.

See American Express Co. above.—V. 110, p. 80.

American Shipbuilding Co.—Extra Dividend.—

An extra dividend of 2 1/2 % in cash has been declared on the Common stock, along with the regular quarterly of 1 1/2 %, both payable May 1 to holders of record April 15.

The stockholders on March 30 increased the authorized capital stock from \$500,000,000 to \$750,000,000.

In answer to a stockholders' question, President Thayer, who was Chairman of the meeting, said that there had been no revaluation of the company's holdings of subsidiary companies' securities during the last ten years...

The annual report for the year ending Dec. 31 1919 shows gross earnings of \$2,146,605, net from operations \$561,128 a surplus of \$494,878, making total surplus \$1,412,116.

C. W. McLean has been elected a director, succeeding Shirley Ogdill, and W. B. Wiegand, formerly chief chemist of the Canadian Coal Rubber Co., was added to the board.—V. 110, p. 660.

Joseph S. Williams Secretary has been elected a director succeeding Henry Freund.

The annual report for the year ending Dec. 31 1919 shows gross earnings of \$2,146,605, net from operations \$561,128 a surplus of \$494,878, making total surplus \$1,412,116.

A special dividend of \$2 per share has been declared on the stock, along with the usual quarterly dividend of \$2 per share, both payable April 1 to holders of record March 16.

A quarterly dividend of 1 1/2 % and an additional of 1 1/2 % on account of accumulated dividends were declared on the Pref. shares, payable on April 1 to holders of record March 19.

Bell Telephone Co. of Canada.—Bonds Offered.—A syndicate composed of Lee, Higginson & Co., Harris, Forbes & Co., New York, &c., and Royal Securities Corp., Ltd., Montreal, are offering at 98 and int. yielding about 7 1/2 % \$5,500,000 Five-Year 7% bonds.

Capitalization Outstanding (Upon Completion of Present Financing). Capital stock, par \$100 (auth. \$30,000,000).....\$22,336,300

Capitalization Outstanding (Upon Completion of Present Financing). Capital stock, par \$100 (auth. \$30,000,000).....\$22,336,300

Earnings—Ended December 31. Table with columns for Gross Revenue, Applicable to Bond Interest, Bond Interest, Times Earned.

Company.—Incorp. in 1880. Owns and operates the principal telephone system in the Provinces of Quebec and Ontario.

Dividends.—Dividends at the rate of 8% have been paid continuously since Jan. 1 1886. See annual report above.—V. 108, p. 2243.

Belton Mills, Belton, S. C.—100% Dividend.— The company is reported to have authorized a dividend of 100% on its \$700,000 capital stock, subject to the approval of the stockholders.

Bigheart Producing & Refining Co.—Listed.— The Boston Stock Exchange has added to the list 260,700 additional shares, par \$10. Common stock.

The Boston Stock Exchange has added to the list 260,700 additional shares, par \$10. Common stock. Of this amount 225,000 shares were issued in exchange for 22,500 shares capital stock (par \$100) Amalgamated Petroleum Corp. of Delaware; 35,000 shares were sold for cash, and 700 shares were issued to various employees for services rendered.

Income Statement 9 Months to Jan. 1 1920. Surplus April 1 1919.....\$51,894

Net additions to surplus.....155,509

Total surplus.....\$206,903

Dividends June 30 and Sept. 30 1919.....124,430

Surplus Jan. 1 1920.....\$82,473

Compare V. 110, p. 169, 873, 1292.

Brooklyn Borough Gas Co.—Rate Increase.— The P. S. Commission on March 30 granted the company permission to increase its rate for gas from \$1 10 to \$1 15 per 1,000 cu. ft., but refused the company's application for a rate of \$1 25 per 1,000 cu. ft.—V. 110, p. 966, 1292.

California Wine Association.—Dividends.— Dividends of 6% on the Pref. and 10% on the Common stocks have been declared, and will be paid in four quarterly installments of 1 1/2 % on the Pref. and 2 1/2 % on the Common, on the 10th day of April, July, October and December.

Canadian Explosives, Ltd.—Capitalization.— Supplementary letters patent have been issued dated March 24 decreasing the capital stock from \$15,000,000 to \$12,675,000, such decrease being effected by the cancellation of \$691,400 Common and \$1,633,600 Pref. stock, par \$100 each, and increasing the capital stock from \$12,675,000 to \$30,000,000, such increase to consist of 18,336 Pref. shares, par \$100 each, and of 156,914 Common shares, par \$100 each.—V. 105, p. 1805.

or issues of bonds of the Company not exceeding \$108,431,000 convertible into Common Stock, such issue or issues to the extent of \$8,431,000, replacing a like amount of Convertible Bonds authorized in October 1906, but never issued. The authority thus given has not as yet been availed of, but in the event of any such issue or issues of Convertible Bonds an equivalent amount of Common Stock will be reserved to provide for their conversion.

ROAD AND EQUIPMENT.

The additions to cost of road and equipment during the year, as shown in detail in table below were \$9,178,749 64.

From the commencement of operations October 1 1896, to December 31 1919, the charges to your Company's property accounts for investment in road and equipment were \$166,063,332 21 of which the sum of \$38,150,835 60 was provided by appropriations from Surplus Income since June 30 1907. There were also direct charges to Income for Additions and Betterments before June 30 1907, aggregating 15,473,521 16

Total additions to cost of road and equipment.....\$181,536,853 37

Of these expenditures, your Company provided by appropriations from surplus income and by direct charges to income as shown above, the sum of \$53,624,356 76.

The mileage of double track line in operation is unchanged from the preceding year.

The new equipment received during the year was as follows:

- 21 freight locomotives (steam).
- 4 all steel baggage and mail cars.
- 312 wooden hopper cars, 115,000 pounds capacity.
- 19 steel underframe cabin cars.
- 2 maintenance of way camp cars (built with second-hand material).
- 6 maintenance of way flat cars (built with second-hand material).
- 2 locomotive cranes.
- 2 steam derricks.
- 1 dynamometer car.

Of the new equipment, 1 freight locomotive, 312 wooden hopper cars, 19 steel underframe cabin cars, 2 maintenance of way camp cars, 6 maintenance of way flat cars, were built at your Roanoke Shops.

The following equipment was received as a part of the property purchased from the Virginia-Carolina Railway Company and the New River Holston & Western Railroad Company:

- 9 freight locomotives.
- 4 wooden passenger cars.
- 3 " " and baggage cars.
- 1 " " baggage and mail car.
- 3 " " box cars, 50,000 lbs. capacity.
- 37 " " " " 60,000 " " "
- 119 steel under-frame box cars, 60,000 lbs. capacity.
- 142 wooden stock cars, 60,000 " " "
- 7 " " flat cars, 50,000 " " "
- 15 " " " " 60,000 " " "
- 8 " " " " 80,000 " " "
- 40 " " drop-bottom gondola cars, 70,000 lbs. capacity.
- 2 " " " " " " " " "
- 1 maintenance of way camp car. 3 side-dump cars,

There were allocated to this Company by the United States Railroad Administration 10 heavy mountain locomotives, 50 heavy mallet locomotives and 800 50-ton steel underframe single sheath box cars, the total minimum purchase price of said equipment being \$6,887,750. This equipment was in service on your Company's lines during the year 1919, but does not appear in the table on page 53 of this [pamphlet] Report as a part of the equipment owned and leased December 31 1919. Payment for this equipment has been arranged for by means of an equipment trust agreement dated January 15 1920, between the Director-General of Railroads, the Norfolk and Western Railway Company and the Guaranty Trust Company of New York, Trustee, under which this Company has issued its notes covering the minimum price, such notes being payable in fifteen equal annual installments. When the exact purchase price of the equipment has been determined, additional notes will be issued to cover the difference between the exact purchase price and the minimum purchase price.

ADDITIONS AND BETTERMENTS TO WAY AND STRUCTURES.

95.82 additional miles of track were laid with 100-lb. rails, the total amount of track laid with this weight of rail being 1,063.98 miles.

529,813 cubic yards of stone were used in standard ballasting on the main line.

Passenger stations and freight depots were built or enlarged at Twelfth Street, Lynchburg, Brookneal, Front Royal and Martinsville, Va., and Shenandoah Junction and Kermit, W. Va.

A re-icing station was erected at Crewe, Va. A brick signal house was erected at Devon, an electric supply storage building at Bluestone Junction, an oil house at Wilcoe, and a boiler house at Williamson, W. Va. A blacksmith shop was erected at Durham, N. C. The roundhouse was extended and an engine firing building was constructed at Portsmouth, Ohio. A brick lavatory was erected at Columbus, Ohio.

Ash hoists were erected at Norfolk and Roanoke, Va., and at Winston-Salem, N. C.

115 foot turntables were installed at Crewe, Va., and at Wilcoe, W. Va.

Water filtering plants were installed at Watts and Buffalo Creek, W. Va. A 200,000 gallon tank was installed at Wilcoe, W. Va., and eight 50,000 gallon tanks were installed along the line.

A concrete wall was constructed at Bluestone, W. Va., for the protection against high water of the power house which supplies the electrified district with electric power.

A 21-stall roundhouse, a 115-foot turntable, stock pens and yard tracks were completed at Shenandoah, Va.

The construction of increased yard facilities at Roanoke and Bristol, Va., has been partially suspended. At the end of the year the following work had been done:

At Roanoke.—A reinforced concrete coaling station, of 1,200 tons capacity, electrically operated and capable of coaling engines on six tracks. Brick roundhouse of 21 stalls, the balance of 20 stalls to be constructed later. One 115-foot turntable, one 50,000-gallon tank and temporary lavatory and boiler house. Extension of reinforced concrete, double arch undergrade crossing and the grading for future tracks has been completed.

At Bristol.—A brick roundhouse of eight stalls, the balance of eight stalls to be completed later. A 115-foot turntable, a reinforced concrete viaduct at Mary Street, which replaced a steel viaduct, and an undergrade crossing at Pendleton's Crossing. The yard tracks have been completed.

Coal handling machinery for handling of lump coal or briquettes, with a minimum breakage, has been established on Coal Pier No. 3, at Lambert Point, Virginia.

An open top pier, size 90 feet by 950 feet, located at Lambert Point, Virginia, was purchased from the War Department, United States Government.

Automatic signals were installed on 55.3 miles of single track and 2.1 miles of double track, making a total of 309 miles of single track and 552.7 miles of double track equipped with automatic signals.

57.53 miles of fencing were erected.

75 feet of wooden trestle were replaced with concrete structures.

91 feet of light iron bridges were replaced with concrete structures.

395 feet of light iron bridges were strengthened by doubling with fit iron.

28 feet of fit iron bridges were doubled for bridge extension to increase waterway.

29 feet of light iron bridges were replaced with fit iron doubled and concrete deck placed thereon.

1,245 feet of light iron bridges were replaced with new steel structures.

11 highway grade crossings were eliminated: 10 by change of county road and one by undergrade crossing.

MAINTENANCE EXPENDITURES.

The expenses for Maintenance of Equipment were as follows:

	Year Ending—		Inc. (+) or Dec. (-)	Per Cent.
	Dec. 31 1919.	Dec. 31 1918.		
Total Maintenance of Equipment exp.....	23,089,001 06	21,273,001 80	+1,815,999 26	8.5
In which are included:				
Steam Locomotives (Freight):				
Repairs, Retirements and Depreciation	7,108,970 54	7,794,597 39	-685,626 85	8.8
Average per Locomotive	7,947 07	9,219 79	-1,272 72	13.8
Average per 1,000 Tons One Mile	72	66	+ 06	9.1
Electric Locomotives (Freight):				
Repairs, Retirements and Depreciation	560,021 52	254,146 86	+305,874 66	120.3
Average per Locomotive	46,668 46	21,178 91	+25,489 55	120.3
Average per 1,000 Tons One Mile	2 95	93	+2 02	217.2
Steam Locomotives (Passenger):				
Repairs, Retirements and Depreciation	1,282,978 53	1,059,233 15	+223,745 38	21.1
Average per Locomotive	9,249 36	8,153 59	+1,095 77	13.4
Average per 1,000 Passengers One Mile	3 04	2 69	+ 35	13.0
Freight Train Cars:				
Repairs, Retirements and Depreciation	11,662,667 67	9,801,892 62	+1,860,775 05	19.0
Average per Freight Car	230 96	198 31	+32 65	16.5
Average per 1,000 Tons One Mile	1 16	82	+ 34	14.4
Passenger Train Cars:				
Repairs, Retirements and Depreciation	917,355 84	862,653 82	+54,702 02	6.3
Average per Passenger Car	1,694 63	1,678 87	+15 76	.9
Average per 1,000 Passengers One Mile	2 17	2 19	- 02	.9
Work Equipment:				
Repairs, Retirements and Depreciation	228,512 34	191,892 00	+36,620 34	19.1

There were in the shops undergoing and awaiting repairs at the close of the year, 125 locomotives, or 11.6% (69 needing only light repairs), 12 passenger cars, or 2.1%, and 959 freight and work equipment cars, or 1.9%.

The expenses for Maintenance of Way and Structures were as follows:

	1919.	1918.	Inc. (+) or Dec. (-)	Per Cent. %
Under Federal Management for 1919.				
Under Company Management for 1918.				
Total Expenses	10,660,871 73	9,524,658 52	+1,136,213 21	11.93
Average per Mile of Road Operated	5,105 14	4,562 97	+542 17	11.88
Average per Mile of Track Operated	2,606 42	2,346 93	+259 49	11.06

TRAFFIC AND OPERATING REVENUE COMPARISONS.

Comparison of traffic and operating revenue figures with those of the preceding year shows the following interesting changes:

Number of passengers	decreased	415,048	5.28%
Average haul of passengers	increased	6.65 miles	13.26%
Revenue from passenger fares	decreased	\$586,863 30	5.73%
Avg. rate per passenger per mile	decreased	0.037 cents	1.42%
Revenue freight carried	decreased	8,857,305 tons	18.93%
Average haul of freight	increased	2.40 miles	0.92%
Rev. from freight transportation	decreased	\$6,071,232 42	8.83%
Average rate per ton per mile	increased	0.064 cents	11.41%
Average tons of revenue freight per train mile	increased	65.67 tons	6.31%
Shipments of coal	decreased	3,269,813 tons	11.86%
Shipments of coke	decreased	1,133,580 tons	47.72%
Shipments of ore	decreased	791,604 tons	41.51%
Shipments of pig and bloom iron	decreased	789,025 tons	55.30%
Shipments of lumber	decreased	371,435 tons	17.78%

VIRGINIA-CAROLINA RAILWAY COMPANY.

Pursuant to authority given at the annual meeting of the stockholders held April 10 1919, the railroad, property and franchises of the Virginia-Carolina Railway Company were by indenture dated April 10 1919 leased to your Company for a term of 99 years. Later, by deed dated August 27 1919, the railroad, property and franchises were conveyed to your Company. Since June 1 1919 the railroad has been operated as the Abingdon Branch. The total cost of this property to your Company was \$1,771,920 12.

NEW RIVER, HOLSTON & WESTERN RAILROAD COMPANY.

Pursuant to authority given at the annual meeting of the stockholders held April 10 1919, the railroad, property and franchises of the New River, Holston & Western Railroad Company were by deed dated May 13 1919 conveyed to

your Company, and since June 1 1919 the railroad has been operated as the Narrows Branch. The total cost of the property to your Company was \$470,295 88.

POCAHONTAS COAL AND COKE COMPANY.

Under the sinking fund provision of the Pocahontas Coal and Coke Company Purchase Money First Mortgage dated December 2 1901, the sum of \$282,590 33 accrued from royalties on coal mined during the calendar year 1919. From the beginning of the operation of the sinking fund in 1906 to December 31 1919 the accruals from royalties have aggregated \$3,486,476 71 and those from sales of lands \$138,411 97, a total of \$3,624,888 68 applicable to the purchase and retirement of mortgage bonds. Through this fund \$3,718,000 of bonds had been purchased and retired to December 31 1919.

The surplus earnings of the year 1919, after making provision for largely increased taxes on real estate, were insufficient to permit further payments on account of indebtedness incurred in previous years to meet fixed charges.

The consolidation of the Company's properties through purchases of interior tracts and exchanges of lands with other companies, and the work of completing titles, surveying, monumenting and mapping continue.

RETURN UPON INVESTMENT.

The following table shows for the last twelve and one-half years the percentage ratio of your Company's net operating income to the cost of its investment in road and equipment and miscellaneous physical property, including in the said cost expenditures for additions and betterments charged directly to income or to reserves created from income before July 1 1907, from which date the accounting classifications of the Interstate Commerce Commission have required all similar expenditures to be charged to property investment accounts. The "net operating income" upon which the percentages are based is the net income before deducting or adding interest on funded debt, dividends paid, dividends and interest received and premiums or discounts upon sales of the Company's capital obligations, and for the years 1918 and 1919 is based on the operations of the Federal Management.

The table also shows for each of the fiscal periods the aggregate amount of interest on funded debt and dividends paid to bond and stock holders and the percentage ratio of such payments to the total par value of the Company's capital stock and bond issues outstanding, not including those held in the Company's treasury.

Fiscal Period Ending—	Return upon Property Investment Lost.			Average Return to Holders of Bonds and Stock.		
	Investment Cost.	Net Operating Income.	Per Cent.	Aggregate Bonds and Stocks.	Aggregate Dividends and Interest Paid.	Per Cent.
June 30 1908	\$203,502,130 44	\$9,850,106 62	4.82	\$193,113,400 00	\$8,048,450 00	4.17
1909	206,342,550 93	10,957,365 93	5.31	200,399,400 00	8,701,502 27	4.34
1910	219,442,903 07	13,387,993 57	6.10	207,731,200 00	8,995,750 43	4.33
1911	232,089,234 42	12,180,685 00	5.25	205,731,200 00	9,211,672 17	4.46
1912	239,044,275 72	13,560,383 31	5.67	216,760,800 00	10,064,692 50	4.64
1913	249,951,016 57	14,019,987 31	5.28	234,779,420 00	10,952,031 66	4.66
1914	265,374,537 55	14,761,733 19	5.57	240,623,600 00	11,744,726 30	4.88
1915	272,207,786 15	14,384,034 63	5.28	238,995,700 00	12,136,754 84	5.08
1916	279,607,273 38	24,072,650 35	8.61	236,759,700 00	13,587,319 44	5.74
Dec. 31 1916 (6 months)	283,413,955 27	12,413,005 08	4.38	236,061,700 00	6,674,379 09	2.83
Dec. 31 1917 (Year)	294,029,470 75	21,969,044 10	7.47	234,948,700 00	14,552,040 70	6.19
1918	307,050,478 11	17,813,576 72	5.80	233,957,200 00	13,313,601 17	5.69
1919	316,360,899 93	10,026,671 45	3.16	250,372,400 00	14,242,849 76	5.69
Average			5.62			5.00

TAXES.

The charges for taxes in the year 1919 aggregated \$4,976,000 divided approximately, State, county and municipal \$2,981,000 and Federal \$1,995,000. Of these, \$3,120,000 was payable by the Railroad Administration and \$1,856,000 by the Railway Company. Owing to decreased net earnings and a lowered Federal tax rate, this amount is somewhat less than in the preceding year.

RELIEF AND PENSION DEPARTMENT.

At the end of the year the Relief Fund, which during the entire year was under the Federal Management, had 13,786 members, equivalent to 44.62% of the total number of employees, an increase in the year in number of members of 1,317, and in percentage of members to employees 3.43. The fund paid during the year in death benefits the sum of \$127,750 00, and in sickness and accident benefits the sum of \$257,868 75. In the same period the Federal Management paid for organization and maintenance expenditures of the Relief and Pension Department the sum of \$83,026 10, and the members of the fund contributed the sum of \$421,426 73. Interest from investments amounted to \$2,700 00. A full financial statement of the Relief Fund, which has been audited by a Committee from the contributing members, will be found on page 35 of this [pamphlet] report.

On December 31 the number of employees on the pension roll was 259. The total amount paid in pensions for the year ending December 31 was \$92,639 52.

FEDERAL VALUATION.

Your Company's share of the work upon the physical valuation of its property under the Federal law has continued

to progress. The total cost to December 31 1919 was \$476,967 97.

It is estimated that the Government field work is about 90% completed, and that these forces will be removed during the first half of 1920. It is further estimated that the work of determining and tabulating quantities and other information, which is done by the Government with the aid of representatives of the Company preparatory to filing a tentative valuation, will be completed some time in the fall of 1920.

UNITED STATES LIBERTY LOAN BONDS.

The notes for the aggregate amount of \$4,500,000, given by your Company in connection with its subscription for \$4,500,000 United States Fourth Liberty Loan Bonds and secured by the bonds as collateral, were paid off in October, 1919, and the bonds have been taken into the Company's treasury.

Your Company continues to hold Liberty Loan Bonds for employees in its safe deposit boxes, coupons being collected and proceeds forwarded currently to employees without expense to them.

REVENUES.

The gross railway operating revenues of the system in 1919 under Federal Management, as shown by the table on page 47, [pamphlet report] were \$76,925,599 23, a decrease as compared with 1918 of \$5,078,435 22 or 6.19%. The increase in operating expenses was \$2,441,987 84 or 3.97% more than in 1918. This resulted in a reduction in net revenues from railway operations to \$12,904,313 91, a decrease of \$7,520,424 06 or 36.82% from those of the year 1918, and a decrease from the corresponding figures in 1917 of \$11,844,424 79 or 47.86%.

The tonnage of revenue freight showed a decrease of nearly 19%, and despite a higher average freight rate per ton per mile, the freight revenue showed a decrease of \$6,071,232 42 or 8.83%. The number of revenue passengers carried decreased 5.28%, but the average haul showed a material increase, and although the average rate per passenger per mile decreased slightly, the passenger revenue showed an increase of \$586,863 30, or 5.73%.

Your Company's income for the year 1919, being based upon its agreement with the Director-General of Railroads, was not affected by the reduced operating revenues. Out of its guaranteed annual compensation of \$20,711,875 16, together with income from all other sources, have been paid railway tax accruals, interest on funded debt and the cost of maintaining the corporate organization, and after payment of dividend on the Adjustment Preferred Stock, the sum of \$13,594,087 49 was transferred to Profit and Loss, this amount being \$1,290,747 00 less than the corresponding item in 1918.

TERMINATION OF FEDERAL CONTROL.

Under date of December 24 1919 the President of the United States issued a proclamation fixing March 1 1920 as the date for the termination of Government control of the railroads and in accordance with this proclamation and with the provisions of the Act of Congress approved February 28 1920, your Company's property was turned back to it on March 1. As indicating the altered conditions at the present time from those existing prior to Federal control, the following comparisons between the year ending December 31 1919, and the year ending December 31 1917, will be found of interest:

	Year ending Dec. 31 1919.	Year ending Dec. 31 1917.	Increase or Decrease.
Total Oper. Revenues	\$76,925,599 23	\$65,910,242 04 I.	\$11,015,357 19
Net Rev. from Ry. Oper.	12,904,313 91	24,748,738 70 D.	11,844,424 79
Maint. of Way & Struct.	10,660,871 73	6,176,369 30 I.	4,484,502 43
Maint. of Equipment	23,089,001 06	12,051,912 22 I.	11,037,088 84
Traffic	445,584 89	809,723 00 D.	364,138 11
Transportation	28,323,931 91	20,808,290 34 I.	7,515,641 57
Ratio of Expenses to Total Oper. Revenues	83.22%	62.45% I.	20.77%
Number of Employees	30,899	28,233 I.	2,666

The cost of labor in the calendar year 1919 was \$35,078,683, an increase over the year 1917 of \$13,916,023. In 1919 the cost of material and miscellaneous charges amounted to \$28,942,602, an increase over 1917 of \$3,943,759, the total increase in these items in 1919 over the year 1917 being \$22,859,782.

THE RAILROAD SITUATION.

The Transportation Act of Congress, approved February 28 1920 is considered an important piece of constructive legislation, the provisions of which promise under harmonious operation to be of great benefit to the public as well as to the railroads of the country. Preparations are now being made for an application to the Interstate Commerce Commission for an increase in freight rates, and it is expected that the Commission will grant a sufficient increase in such rates to restore the net income of your Company to the level of the fiscal year immediately preceding Federal Control. This estimate is based upon the expectation of increased tonnage and also makes allowance for some increases in expenses.

The Act requires the Commission to establish such rates that carriers will under honest, efficient and economical management and reasonable expenditures for maintenance of way, structures and equipment, earn an aggregate annual net railway operating income equal as nearly as may be to a fair return upon the aggregate value of the railway property of such carriers, and for the two years beginning March 1 1920 the Commission is required to take as such fair return a sum equal to 5½% of the aggregate value and is permitted in its discretion to add a sum not exceeding one-half of one per cent of such aggregate value to make provision for improvements, betterments or equipment chargeable to capital account. If the valuation determined by the Commission is approximately that of the cost of the Company's investment in road and equipment and miscellaneous physical property as shown on page 16 of this report, the Norfolk and Western's available income on the 6% basis would be about \$19,000,000 per year.

The Act also provides that upon the acceptance by carriers of its provisions relating thereto, the railway operating income of such carriers for the transition period of six months from March 1 1920, shall not be less than one-half of the annual compensation named in the contract between such carriers and the Director-General of Railroads. Your Company has accepted this provision of the Act, and is therefore assured for the six months' period of a net income of not less than \$10,355,937 58.

The physical condition of the property, when returned to your Company on March 1 1920 was good, but tie renewals and rail renewals were deficient because of the difficulty of obtaining materials during the Federal control period. The equipment generally was in good condition, but the proportion of locomotives out of service was greater at the end of Federal control than at the beginning, owing principally to the severe use of the equipment during the war and the limited time available for restoring conditions to the standard of 1917. It is provided in the agreement with the Director-General of Railroads that deficiencies in these respects shall be made good by the Federal Government.

The Company is preparing for its final settlement with the United States Railroad Administration under the terms of

the Federal Control Contract. It has been agreed that amounts due by it to the Administration on account of additions and betterments expenditures chargeable to capital account will be applied against amounts due to the Company for accumulated depreciation reserves and for unpaid compensation, thereby reducing to that extent the indebtedness of the Government to the Company. In the final settlement, it is estimated that the Government will be called upon to pay the Company a sum approximating \$24,000,000. The Company was not obliged to borrow any money from the Administration during Federal control, and it is believed that in your Company's case the settlement with the Administration can be made without great delay.

INDUSTRIES.

Among the new local industries are the following:

- 8 manufactories of mineral, metal and other products.
- 27 manufactories of lumber products.
- 44 manufactories of farm implements and farm products.
- 15 coal mines.

At the close of the year there were 182 companies organized for producing coal and coke on your Company's lines, with a total of 294 separate mines, of which 281 were in actual operation.

Of the 10,106 coke ovens, 2,029 were in blast.

Of the 17 iron furnaces with a total daily capacity of 3,470 tons of pig, 8, having a total daily capacity of 2,195 tons, were in blast.

OBITUARY.

It becomes necessary in this report for the Board to record the loss by death of two of its valued associates, Joseph Ingersoll Doran and Henry Clay Frick.

Mr. Doran died at his home in Philadelphia on July 21 1919, in his seventy-sixth year. He had been connected with the Norfolk and Western Railway Company and its predecessor Company since 1881, having been the Company's Solicitor from that time until 1896, General Solicitor from 1896 to 1907, General Counsel from 1907 to June 1 1919, and Assistant to the President from the latter date until his death. He was also a Director of the Company from 1885 until his death. Mr. Doran exhibited through his long career a rare quality—an openness of mind to look at all sides of every problem and to take into view the human factors and actual conditions. In industry, accuracy and conscientiousness he was exceptional. His point of view was instinctively high, and a restrained sense of humor helped him to see things in true proportions. His manner was graceful, kindly and considerate. Learned in the law, wise in counsel, courteous in discussion, he had the respect and affection of his associates and his opponents, and at all times his qualities contributed materially to the success of the Company's affairs.

Mr. Frick died at his home in New York on December 2 1919. He had served as a member of the Board of Directors continuously from July 24 1906, and was also a member of the Finance Committee. He was profoundly convinced of the great importance and value of the Company's properties and was a large investor in its securities. He brought to the deliberations of the Board a ripe judgment based upon native capacity and upon long experience in far-reaching commercial and industrial affairs, and his wise counsel in the Company's financial and operating problems was an important contribution to its success.

CHANGES IN ORGANIZATION.

In anticipation of the return of the Company's properties on March 1, N. D. Maher, who was President of the Company from January 1 to May 31 1918, and who since that time had occupied the position of Regional Director of the Pocahontas Region under the United States Railroad Administration, was elected President of the Company, effective March 1 1920, and L. E. Johnson was elected Chairman of the Board, effective the same date.

William G. Macdowell, who has been in the service of the Company for over forty years, and had been Vice-President in charge of Finance and Accounts since March 1 1905, was relieved of the duties of that office, and appointed Assistant to the President, effective March 1.

Other appointments, effective March 1, are as follows: Vice-President in charge of Operation, A. C. Needles; Vice-President in charge of Traffic, T. S. Davant; Vice-President in charge of Finances, E. H. Alden; Vice-President in charge of Purchases, Real Estate and Valuation, Charles S. Churchill; Secretary and Assistant Treasurer, I. W. Booth; Treasurer, Joseph B. Lacy; Comptroller, Joseph W. Cox; Assistant Secretary, L. W. Cox; General Solicitor, F. Markoe Rivinus.

On June 1 1919 Joseph I. Doran, the Company's General Counsel, was appointed Assistant to the President, and Theodore W. Reath, who had been associated with the Federal Management as General Solicitor, was appointed General Counsel.

The certificate of Price, Waterhouse & Co., independent auditors appointed to audit the books and accounts of the Company, is attached to the Balance Sheet.

By order of the Board of Directors,

N. D. MAHER,
President.

NORFOLK AND WESTERN RAILWAY COMPANY.
CONDENSED GENERAL BALANCE SHEET, DECEMBER 31 1919.

INVESTMENTS.—		ASSETS.		Comparison with Dec. 31st 1918.	
Investment in Road and Equipment:—					
Road	\$223,974,960 97				
Equipment	74,645,497 27				
		\$298,620,458 24			+86,469,920 49
		8,233 32			+2,708,829 15
Deposits in lieu of mortgaged property sold					+606 76
Miscellaneous Physical Property		2,809,194 99			+105,322 40
Investments in Affiliated Companies:—					
Stocks	\$1,592,165 56				—393,249 81
Bonds	9,000 00				—345,673 50
Advances	4,089,315 69				—1,519,232 33
		5,690,481 25			
Other Investments:—					
Stocks	\$4,806 40				
Bonds	8,974,878 64				—1,636,581 73
Miscellaneous	8,355 27				+6,030 28
		8,988,040 31			
Total Investments				\$316,116,408 11	
Current Assets:—					
Cash	\$1,766,644 73				+832,783 94
Loans and Bills Receivable	12,743 16				+2,693 16
Traffic and Car Service Balances Receivable	29,666 46				—26,405 34
Miscellaneous Accounts Receivable:—					
Due from U. S. Railroad Administration	\$16,977,822 52				
Other Accounts	264,628 21				
		17,242,448 73			+12,284,056 42
Material and Supplies	848,448 24				+848,448 24
Interest and Dividends Receivable	17,603 39				+4,196 65
				19,917,554 71	
Total Current Assets					
Deferred Assets:—					
Working Fund Advances	\$18,997 25				—6,190 39
Norfolk and Western Railway Company and Pocahontas Coal and Coke Company, Joint Purchase					—370,000 00
Mortgage Bonds	16,282,000 00				
Other Deferred Assets:—					
U. S. Railroad Administration account Material and Supplies	7,712,345 20				—2,525,039 18
				24,013,342 45	
Total Deferred Assets					
Unadjusted Debts:—					
Rents and Insurance Premiums paid in advance	\$6,495 88				—1,916 27
Other Unadjusted Debts	68,264 75				—67,180 19
Securities Issued or Assumed—Unpledged:—					
Par Value of Holdings at Close of Year	\$2,044,100 00				
				74,760 63	
Total Unadjusted Debts					
				\$360,122,065 90	
					Comparison with Dec. 31st 1918.
Capital Stock:—					
Adjustment Preferred	\$23,000,000 00				
Held in Treasury	7,700 00				
		\$22,992,300 00			
Common	\$121,409,200 00				
Held in Treasury	2,400 00				
		121,406,800 00			
				\$144,399,100 00	+832,400 00
Long Term Debt:—					
Mortgage Bonds	\$83,249,500 00				
Held in Treasury	30,000 00				
		\$83,219,500 00			—7,000 00
Convertible Bonds	\$19,757,800 00				
Held in Treasury	2,004,000 00				
		17,753,800 00			+16,589,800 00
Equipment Obligations	\$5,000,000 00				—1,000,000 00
		5,000,000 00			
Current Liabilities:—				105,973,300 00	
Loans and Bills Payable					—4,500,000 00
Traffic and car service balances payable	\$48,685 06				—27,500 08
Audited Accounts and Wages Payable	75,671 56				+27,582 58
Miscellaneous Accounts payable	90,420 04				—7,115 92
Interest Matured Unpaid	617,717 38				—313,784 62
Dividend Matured Unpaid	14,792 00				+3,366 40
Funded Debt Matured Unpaid	6,000 00				
Unmatured Dividends Declared	229,923 00				
Unmatured Interest Accrued	1,105,307 66				+313,974 33
Tax Liability	1,765,406 36				+14,853 00
				3,953,923 06	
Total Current Liabilities					
Deferred Liabilities:—					
Other Deferred Liabilities				18,522 50	—550 00
Joint Liabilities:—					
Norfolk and Western Ry. Co. and Pocahontas Coal and Coke Co., Joint Purchase Money Mortgage Bonds				16,282,000 00	—370,000 00
Unadjusted Credits:—					
Premium on Funded Debt	\$14,000 00				—5,275 00
Operating Reserves	279,360 11				—6,895 45
Accrued Depreciation—Road	3,414,898 32				—100,704 50
Accrued Depreciation—Equipment	14,861,854 62				+97,297 76
Accrued Depreciation—Miscellaneous Physical Property	97,297 76				—420,705 62
Other Unadjusted Credits	748,966 07				
				19,416,376 88	
Total Unadjusted Credits					
Corporate Surplus:—					
Additions to Property through Income and Surplus:—					
Road	\$19,463,057 82				
Equipment	18,687,777 78				
		\$38,150,835 60			
Profit and Loss Balance		31,928,007 86			+5,251,675 87
				70,078,843 46	
Total Corporate Surplus					
				\$360,122,065 90	

Note.—The Norfolk & Western Railway Co., as Trustee, holds securities of par value of \$65,000 as the sole property of the Relief and Pension Department of the N. & W. Ry. Co.

ADDITIONS TO COST OF ROAD AND EQUIPMENT.

Road and General Expenditures—		Equipment—	
Branches and Extensions:		Expenditures for New Equipment under Contracts completed within the year, or under construction at end of year	\$2,755,201 89
Lewis Creek Branch	\$3,087 59	Equipment acquired by purchase of:	
Alma Branch	16,441 63	Abingdon Branch	222,651 87
Abingdon Branch	1,771,920 12	Narrows Branch	18,739 47
Narrows Branch	470,295 88	Application of Federal Safety Appliances	97 63
		Application of improved parts to Locomotives	105,880 04
Total Branches and Extensions	\$2,261,745 22	Application of improved parts to Freight Equipment	5,001 21
Right-of-Way and Station Grounds	1,845 58	Application of improved parts to Passenger Equipment	18,921 26
Protection of Banks and Drainage	63,302 59	Application of improved parts to Work Equipment	4,269 85
Grade Reduction and Change of Line	431 93	Total	\$3,130,763 22
Tunnel Improvements	5,265 12		
Bridges, Trestles and Culverts	199,612 79	Deduct for Equipment Destroyed, Sold or Retired:	
Increase in Weight of Rail	111,440 60	Net Value	\$255,636 94
Improved Track Material	32,385 68	Salvage	19,383 69
Improved Ballast	736,403 26	Depreciation	159,562 28
Additional Main Tracks	11,764 31		\$434,582 91
Sidings and Spur Tracks	690,690 60	Less adjustment of Ledger Value of Equipment prior to June 30 1907	37,640 00
Terminal Yards	889,963 19		396,942 91
Fencing Right of Way	44,781 74	Total Equipment	2,733,820 31
Elimination of Grade Crossings	21,652 41	Total Road and Equipment	\$9,178,749 64
Block and Other Signal Apparatus	70,227 25		
Stations, Office Buildings and Fixtures	33,809 31		
Shops, Enginehouses and Turntables	380,321 04		
Shop Machinery and Tools	298,408 54		
Water and Fuel Stations	83,512 57		
Dock and Wharf Property	331,786 91		
Electric Power Transmission	182,743 47		
Roadway Buildings	47,350 00		
Roadway Machines	10,982 50		
Other Additions and Betterments	1,333 18		
Total Road	\$6,444,929 33		

CITIES SERVICE COMPANY

REPORT TO STOCKHOLDERS TENTH ANNUAL MEETING APRIL 6 1920.

The tenth year of the activities of Cities Service Company was marked by the rapid progress made in a return of the properties controlled to normal plans for development and operation. Your Directors are gratified to report that by the end of the year the conditions which during the war period had interrupted these plans had been practically eliminated and the operating organization was again in position to devote entire attention to the orderly development of the oil and public service properties of the Company.

OIL DIVISION.

The year under review was largely a transition period from the intensive operations arising from the Company's full co-operation in the war activities of the Government to the more normal activities of peace. The preceding year of 1918 was a period in which the demands for oil and oil products by the United States Government, as well as by those Governments associated with us in the war, severely taxed the productive abilities of the petroleum industry. It was not, therefore, a time in which methodical development of proved oil lands could be carried out.

With the signing of the Armistice, these demands for oil and oil products subsided, and for a brief time there came a lull in the petroleum industry owing to the passing of business from a war to a peace basis. The return to the regular development of the properties entailed many delays and readjustments, but the Company during 1919 extended producing properties, developed several new fields and, within the latter months of the year, brought in satisfactory new production in Kansas, Oklahoma and Texas.

In Kansas, the most important development of the year was the opening of the Elbing pool in which Empire Gas and Fuel Company was prominent, developing by the end of the year 5,000 barrels daily production. The opening of the Teeter pool in the north end of Greenwood County was of importance, as was the development around Beaumont in the south end of the same county. In the Eldorado and Augusta fields, regular work was carried on in accordance with the plan for the systematic development of these fields of fully demonstrated value.

In Oklahoma, new developments were made in the Garber pool. In the Osage Reservation, production was increased and the value of additional producing areas demonstrated. In Southern Oklahoma an extension to the Fox pool was opened and, in Cotton County, where the Company holds large acreage, additional territory was developed, giving promise of a material production from this district.

Operations of the Company in Texas promise to become increasingly significant in the current year. In the Coastal territory, particularly in the Hull field of Liberty County, development work of consequence was done and recent operations in Duval County indicate the possibility of opening up a large new area near Benavides, where the Company controls extensive acreage. In the Panhandle District of Texas, where large acreage is held, much development work done by other companies demonstrates great potential value in the lands held under lease.

In Louisiana extensive acreage of leases has been taken and the work now being done in that State indicates the value of these leases, especially the holdings in the Bull Bayou territory.

The outlook for the Mexican properties in which the Company is associated, is exceedingly bright, in view of the completion of No. 1 well on the Barragan property in the Panuco District of the Tampico field. This well has a rated production of approximately 50,000 barrels daily, and the extent and character of these properties assure enormous potential oil reserves.

In the Republic of Colombia, South America, on the Barco Concession, comprising approximately 800,000 acres, drilling is now under way on an initial test well offsetting a well of the Colon Development Company, less than 300 feet away, completed in 1914 and estimated to have a daily production in excess of 3,000 barrels high grade oil. Material is already on the ground for the drilling of additional test wells on this Concession and a plan of general exploration of these lands is now in effect.

Because of the largely increased cost of all items entering into production, transportation, refining and distribution of

oil and the excess of demand over supply, prices of all grades of crude oil have advanced materially. Security holders of Cities Service Company are to be congratulated upon the fact that the Company controls, through subsidiaries, the largest acreage of potential oil producing territory of any corporation in the country and that the development of these lands must add largely to the assets and the earning power of the Company.

The Geological and Land Departments have continued their customary methods of acquiring additional holdings so essential to the welfare of well rounded petroleum companies. Through such work, the Company is well represented with acreage in all new producing oil districts in the Mid-Continent region, and of the leases so controlled more than 400,000 acres are situated within a maximum distance of fifteen miles of actually producing wells.

The present market prices for light Mid-Continent crude oils are resulting in increased activities by all producing companies and 1920, it is believed, will see the greatest amount of new development work ever undertaken by the oil corporations of the United States. The acreage controlled by Cities Service Company in the Mid-Continent fields is so distributed that the Company is in position to derive benefit from the discovery of new producing territory wheresoever made over an extensive area.

A definite program for the more rapid development of the extensive reserve acreage now aggregating over 4,000,000 acres is under way. Practical oil men, realizing the possibilities of these reserve areas, have approached the Company with plans for the joint development of selected acreage through which the value of these leases will be demonstrated. The Company either retains an interest in the leases so developed or profits through the control of adjoining acreage, having under either plan an option on all oil produced. More than twenty-five contracts providing for the drilling of test wells have been closed and joint drilling agreements with others who are desirous of undertaking similar developments are under negotiation. These activities are independent of, and in addition to, the drilling program of the Company in its own exploration and production work.

With the development of new production in the Mid-Continent field, the pipeline systems controlled by Cities Service Company were extended to keep pace with the growth of producing districts. The most important of these pipeline extensions were those to Burkburnett in Texas, to the Beggs pool in Oklahoma, and to the Elbing pool in Kansas.

Special attention was given to the betterment of operating conditions and many economies were placed in effect, compensating in some degree for the largely increased cost of transportation, labor, material and all other items entering into the oil business. Electrical motors for pumping installed in the Eldorado and the Elbing fields in Kansas proved most efficient, and electrical drilling also was undertaken with success.

The marketing and distributing facilities were materially increased by the acquisition of various stations in the Northwest, through which refined products of the Company are now being delivered directly to consumers. The Company is also looking forward to re-opening its foreign markets, now having representatives in Europe and South America formulating plans for the development of these great commercial fields. Because of conditions in the refining business during 1919, few additions or extensions were made to the refining properties. Early in the year, Empire Gas & Fuel Co. occupied its new office building in Bartlesville, Oklahoma.

PUBLIC SERVICE DIVISION.

At the beginning of 1919, public service corporations were facing serious problems. In addition to the general industrial reorganization and the change of industries from war to normal peace products, these corporations were confronted with rising costs of fuel, labor and supplies, which necessitated higher rates for service.

The industrial readjustment was brought about much more rapidly than had been anticipated and demands for service soon exceeded all previous records. Rate advances were pushed vigorously before the regulatory bodies and by

the end of the year the situation, as a whole, was under better control with the outlook for the future brighter than for several years. Near the close of the year the coal strike became a serious factor, the effects on account of the acute transportation difficulties extending for several months after the miners had returned to work.

Forecasts prepared by plant managers indicate clearly that all these difficulties have been overcome or offset through additional rates and justify the prediction that 1920 should yield to Cities Service Company the largest return in the history of its public service operations.

The increasing demands for service, particularly in the industrial districts of Ohio, and the mining and milling centres of Missouri and Kansas, taxed the present plant capacities to the utmost. To meet these demands progress was made on the installation of additional generating capacity in many stations. The first unit of the new Lakeside station of the Lorain County Electric Company was completed, as was the addition of a 12,500 k. w. unit for the Trumbull Public Service Company, and a 12,500 k. w. unit for the Denver Gas & Electric Light Company. Other work under way to be completed early in 1920 includes a 20,000 k. w. unit for the Acme Power Company at Toledo, a 10,000 k. w. unit for the Richland Public Service Company, Mansfield, Ohio, a 12,500 k. w. unit for the Trumbull Public Service Company at Warren, Ohio, and a 10,000 k. w. unit, together with other extensive improvements, for the St. Joseph Railway, Light, Heat & Power Company. The combined installed plant capacity of the electrical properties has reached 301,415 k. w., an increase of 140% in five years, while demands exist which, if supplied, will require further large additions to existing plant capacities within the next two years.

Natural gas subsidiaries were retarded in their development in 1919 because of failure to obtain necessary advances in rates to meet the increased cost of production, transportation and distribution. Material progress was made toward the general application of the Doherty three-part rate to the sale of natural gas. The most important step was the commercial development of a demand-limiting device in the laboratories of Empire Gas & Fuel Company, through which it is possible to control demands upon the natural gas pipe line and distribution systems, at the same time assuring customers that each will receive the amount of gas contracted to be paid for. Under this system, customers nearer to production cannot draw gas from the lines more rapidly than is called for by their contracts.

Under the three-part rate each customer pays: first, a consumer charge covering in general the cost of carrying such customer on the books of the company; second, a demand charge based upon the maximum hourly demand for gas; third, a consumption charge based upon total amount of gas consumed. This system has been in use for many years in electrical properties of the Company and its application to natural gas is the only solution thus far devised for the problem of meeting abnormal demands for gas in severe weather and of preventing a shortage of gas at points distant from the producing fields, through abnormal consumption at points in proximity to the areas of production.

NEW CAPITAL ISSUES.

During the year the following additional securities of Cities Service Company became outstanding in the hands of the public for the purposes noted:

Common Stock	\$8,191,721
Issued as stock dividends \$4,105,055; in the conversion of Warrants and Debentures, \$733,021; in the conversion of Toledo Traction, Light & Power Company second lien bonds, \$172,440; deposited for Bankers' Shares, \$3,000,000.	
Preferred Stock	\$5,456,397
Issued on payments of employees on contracts for the purchase of Cities Service Company stocks, \$306,665; in the conversion of Warrants and Debentures, \$2,932,457; in the conversion of Toledo Traction, Light & Power Company second lien bonds, \$977,160, and the balance issued for the acquisition of new properties and minority holdings of subsidiaries.	
Convertible Gold Debentures, Series D, 7%	\$1,216,070
Preference B Stock	\$2,003,890
Issued to provide for extensions and improvements by subsidiaries.	

New security issues of subsidiary companies sold during the year included the following:

City Light & Water Company (Amarillo, Tex.) 5-Year 6% Notes, due July 1 1924	\$250,000
Issued to refund a like amount which matured during the year.	
Cities Fuel & Power Company 6% Secured Notes due November 1 1922	\$5,008,000
Issued to refund maturing bonds to the amount of \$7,259,000. Balance of \$7,500,000 since sold.	
Empire Gas & Fuel Company 6% Notes, due June 15 1924	\$14,941,300
Issued to provide for improvements. \$619,100 retired by sinking fund.	
Preferred Stock	\$2,739,600
Issued for the conversion of 6% Notes.	
Massillon (Ohio) Electric & Gas Company 7% Notes, due January 1 1923	\$200,000
Issued to finance extensions to plant.	
Toledo Traction, Light & Power Company 1st Lien 7% Bonds, due December 1 1921	\$10,000,000
Issued to refund partially, maturing bonds to the amount of \$10,500,000.	
Trumbull Public Service Company (Warren, Ohio) 7% Mortgage Notes, due November 1 1921	\$1,200,000
Issued to provide for construction requirements.	
United Water, Gas & Electric Company (Hutchinson, Kans.) First Mortgage 5% Bonds, due 1941	\$158,800
Issued to provide for extensions and developments to the property.	

MISCELLANEOUS.

Evidencing the growth of the Company, the number of stockholders of record on February 15th 1920 was 29,667, an increase of 18,714 in three years. The number of holders of securities of Cities Service Company and subsidiaries now totals in excess of 59,000.

The budget system followed throughout the Organization is perhaps as well developed and generally applied as any in use. Periodic advance estimates of earnings and construction and of the financial position of the Company have proved invaluable in facilitating proper care of the problems ahead. The system of following up the actual facts as compared with the estimates made has also been much improved. It is this important part of a complete budget system which affords that understanding necessary to anticipate and outline the best policies of operation and finance and to economically execute and control them.

The organization of the Doherty Men's Fraternity in 1919 was a great step forward in bringing nearer together the almost 20,000 employees of the Organization. Chapters of the Doherty Men's Fraternity have been organized in various centres of operation and the closer relationship and better fellowship which this Fraternity will develop promises much for coming years.

With the return of peace, the Technical Training Schools resumed their activities on an enlarged basis, and are going forward with renewed energy. Along the same lines, there was instituted in New York a school for the training of security salesmen from which results have been most satisfactory.

The Doherty Monthly News continues to be a welcome visitor to thousands of Cities Service Company stockholders, giving each month not only comprehensive articles covering various activities of the Company and its subsidiaries but general financial and industrial information as well.

Steps previously taken at Denver for the purpose of interesting consumers of service in the purchase of securities of the Company so demonstrated the value of this activity that during the year the Consumers' Ownership Division was established. Work started in Toledo showed satisfactory results and has given further assurance of the worth of these efforts. These activities are being extended to various other properties and eventually, it is expected, will cover all subsidiaries of the Company, to the end that consumers of service may become financially interested in the growth and success of the companies through which they are served.

Your Directors with pleasure welcomed the return of the men who went out from the service of the Company into the service of their country. Practically all of the men who were in various forms of service during the war have returned to the Organization.

In submitting herewith the Tenth Annual Report of Cities Service Company with the customary statistical information, your Directors wish to express their appreciation of the loyalty and earnest service given by employees and stockholders, without which the Company could not have reached its important position in the industrial life of the country.

Respectfully submitted,

BOARD OF DIRECTORS.

By HENRY L. DOHERTY, *President.*

CITIES SERVICE COMPANY—EARNINGS STATEMENT.

Year ending December 31—	Gross Earnings.	Expenses.	Net Earnings.	Interest.	Net to Stock.	Dividends Preferred Stock.	Net to Common Stock and Reserves.	No. of Times the Preferred Dividend Was Earned.	% of Earnings on Average Common Stock Outstanding.
1911	\$965,876 11	\$43,843 52	\$922,032 59	-----	\$922,032 59	\$521,387 09	\$400,645 50	1.77	8.23
1912	1,190,766 80	77,034 19	1,113,732 61	-----	1,113,732 61	605,875 79	507,856 82	1.84	9.29
1913	2,172,411 11	85,347 95	2,087,063 16	\$123,062 27	1,964,000 89	908,777 60	1,055,223 29	2.16	10.71
1914	3,934,453 37	116,908 29	3,817,545 08	420,000 00	3,397,545 08	1,635,993 50	1,761,551 58	2.07	11.28
1915	4,478,800 44	172,853 15	4,306,947 29	490,000 00	3,816,947 29	1,570,005 00	2,246,939 29	2.43	15.27
1916	10,110,342 00	239,389 70	9,870,952 20	258,960 44	9,611,991 76	2,409,690 92	7,202,301 84	3.99	36.74
1917	19,252,492 84	357,229 09	18,895,263 75	2,881 74	18,892,402 01	3,712,695 15	15,179,706 86	5.09	60.73
1918	22,280,067 17	521,485 59	21,758,581 58	275,579 52	21,482,902 06	4,034,274 50	17,451,727 56	5.32	61.67
1919	19,977,550 77	703,835 08	19,273,715 69	1,922,861 17	17,350,854 52	4,215,264 40	13,135,590 12	4.12	39.09

DIVISION OF GROSS EARNINGS OF CITIES SERVICE COMPANY PUBLIC UTILITY AND OIL OPERATIONS.

	1919.	1918.	1917.	1916.	1915.
From Public Utilities	\$4,655,945 26	\$4,229,563 15	\$4,742,651 79	\$5,573,116 29	\$4,266,012 60
From Oil Operations	15,321,805 51	18,050,504 02	14,509,841 05	4,537,226 61	213,787 84
	\$19,977,550 77	\$22,280,067 17	\$19,252,492 84	\$10,110,342 90	\$4,478,800 44

CITIES SERVICE COMPANY.
BALANCE SHEET JANUARY 10 1920.

ASSETS.

Capital Assets—	
Plant and Investment.....	\$106,489,469 91
Employees Subscriptions.....	1,556,344 00
Capital Stock of Company Owned.....	2,170,389 03
Current Assets—	
Accounts Receivable.....	\$3,898,889 76
Bills Receivable.....	207,725 00
Receivable for Securities (Since Received).....	1,143,105 80
Coupons Receivable.....	912,506 12
Cash.....	5,550,943 15
	11,713,169 83
Other Assets—	
Preferred Dividends Receivable.....	\$2,366,981 59
Surplus Earnings Due from Subsidiaries.....	15,429,230 92
Advances to Subsidiaries.....	55,077,653 38
Debtenture Fund Investments.....	254,280 22
Payments Made in Advance (Discount, &c.).....	1,572,891 70
	74,801,037 81
Total Assets.....	\$196,730,410 58

LIABILITIES.

Capital Liabilities—	
Common Stock {366,802,6957 shares in hands of public }.....	\$40,039,245 47
Stock {33,589,7590 shares owned by Company }.....	
Preferred Stock {733,631,2897 shares in hands of public }.....	75,465,664 36
Stock {21,025,3539 shares owned by Company }.....	
Preference B Stock.....	2,003,890 00
Convertible Debentures, Series A 5%.....	38,806 00
Convertible Debentures, Series B 7% {8,776,820 in hands of public }.....	
Series B 7% {66,300 owned by Co. }.....	8,843,120 00
Convertible Debentures, Series C 7% {17,417,500 in hands of public }.....	
Series C 7% {82,500 owned by Co. }.....	17,500,000 00
Convertible Debentures, Series D 7%.....	1,216,070 00
Current Liabilities—	
Preferred Stock Warrants.....	\$900 00
Common Stock Warrants.....	800 00
Interest and Dividends Payable.....	13,093 57
	14,793 57
Other Liabilities—	
Advances from Subsidiaries.....	\$3,266,553 95
*Contingent Liability.....	1 00
	8,266,554 95
Surplus Earnings—	
Debtenture Fund.....	\$987,335 92
Contingent Fund.....	515,823 62
Stock Surplus.....	1,607,720 74
Surplus Reserve.....	7,273,906 82
Surplus.....	32,957,479 13
	43,342,266 23
Total Liabilities.....	\$196,730,410 58

* Guarantee of notes, bonds and stock as follows: \$10,000,000 Consolidated Cities Light, Power & Traction Company 5% Gold Bonds, due 1962 (\$1,500,000 of which are deposited under the Cities Fuel & Power Company Notes); \$10,313,500 Empire Gas & Fuel Company First Mortgage & Collateral Trust Sinking 6% Gold Bonds, due May 1 1926; \$7,500,000 Cities Fuel & Power Company 7% Secured Gold Notes due Nov. 1 1922; \$750,000 Richland Company 7% Gold Notes due Feb. 1 1920 (since retired), and 5% dividends on \$1,560,000 St. Joseph Railway, Light, Heat & Power Company Preferred Stock. The full liability of these issues is shown on the combined balance sheet of the subsidiary companies.

COMBINED STATEMENTS OF EARNINGS CITIES SERVICE COMPANY AND SUBSIDIARIES YEAR ENDING DECEMBER 31 1919.

With Inter-company Earnings Eliminated.

Gross Earnings.....	\$91,398,946 47
Operating Expenses, Maintenance and Taxes.....	62,202,483 38
Net Earnings.....	\$29,196,463 09
Interest Charges.....	10,911,690 45
Net to Stock.....	\$18,284,772 64
Preferred Stock Dividends.....	4,665,466 92
Net to Common Stocks.....	\$13,619,305 72

COMBINED STATEMENT OF ASSETS AND LIABILITIES OF ALL SUBSIDIARY COMPANIES DECEMBER 31 1919.

ASSETS.

Capital Assets—	
Plant and Investment.....	\$441,635,792 56
Additions to Physical Property (1919).....	21,336,457 98
	\$462,972,250 54
Sinking Fund.....	1,876,698 15
Current Assets—	
Current Accounts Receivable.....	\$8,674,297 97
General Ledger Accounts Receivable.....	3,459,545 42
Marketable Securities.....	583,955 89
Bills Receivable.....	5,073,568 81
Receivable for Securities (Since Received).....	2,767,360 00
Crude and Refined Oil Stock.....	11,606,392 36
Stores and Supplies.....	9,697,085 94
Cash in Banks of Local Communities.....	3,691,795 87
Cash in Out-of-town Depositories.....	2,100,450 04
	47,654,452 30
Other Assets—	
Advances to Parent Company.....	\$8,523,040 74
Payments Made in Advance (Insurance, Rentals, &c.).....	3,667,307 57
Bond Discount.....	5,490,941 32
Gas Well Drilling Investment (being amortized).....	987,259 66
Special Deposits.....	471,637 43
	19,140,186 72
Total Assets.....	\$531,643,587 71

LIABILITIES.

Capital Liabilities—	
Common Stock (*Inter-Company \$60,934,665).....	\$219,605,200 00
Preferred Stock (*Inter-Company \$641,000).....	33,940,275 00
Bonds and Funded Notes (*Inter-Company \$26,420,000).....	153,497,850 00
Current Liabilities—	
Current Accounts Payable.....	\$4,091,591 86
General Ledger Accounts Payable.....	2,147,127 69
Bills Payable.....	18,183,197 16
Salaries and Wages.....	732,785 38
Interest Accrued.....	2,081,445 62
Taxes Accrued.....	2,722,227 87
Reserve for Bad Debts.....	296,631 18
Miscellaneous Accrued Accounts.....	134,486 49
	30,389,493 25
Other Liabilities—	
Advances from Parent Company.....	\$55,024,097 90
Customers Deposits.....	943,945 08
Injuries and Damages and other Reserves.....	221,611 96
	56,189,654 94
Dividends Accrued—(Not declared).....	2,544,795 65
Surplus Earnings and Reserves.....	35,476,318 87
Total Liabilities.....	\$531,643,587 71

(* See explanation of "Inter-Company" below.)

SUMMARY CAPITAL STOCKS AND FUNDED DEBTS OF SUBSIDIARY COMPANIES.

Common Stocks—	
Owned directly by Cities Service Company.....	\$153,545,868 00
*Inter-company, being securities owned by sub-holding companies.....	60,934,665 33
Outstanding in hands of the Public.....	5,124,666 67
	\$219,605,200 00
Preferred Stocks:	
Owned directly by Cities Service Company.....	\$23,305,501 00
*Inter-company, being securities owned by sub-holding companies.....	641,000 00
Outstanding in hands of the Public.....	9,983,774 00
	\$33,940,275 00
Bonds and Funded Notes:	
Owned directly by Cities Service Company.....	\$17,437,849 00
*Inter-company, being securities owned by sub-holding companies.....	26,420,000 00
Bonds and Funds in Sinking Fund.....	1,876,698 15
Outstanding in hands of the public.....	107,763,302 85
	\$153,497,850 00

* The securities of operating companies which are owned by sub-holding companies are referred to above as inter-company securities. Such sub-holding companies are Toledo Traction, Light & Power Company, Empire Gas & Fuel Company (Del.), Dominion Gas Company, etc.

COLUMBIA GAS & ELECTRIC COMPANY AND ITS SUBSIDIARY COMPANIES

ANNUAL REPORT 1919.

To the Stockholders of Columbia Gas & Electric Company:
Your Directors present herewith the Annual Report covering the operations of your Company for the year 1919.

EARNINGS.

Gross Earnings were.....	\$11,950,272 46
Total Gross Income was.....	8,013,715 12
After deducting Prior Fixed Charges of.....	4,050,976 41
There was available a Net Income of.....	3,962,738 71
For Columbia Interest Charges of.....	705,338 61
Surplus for the year was.....	3,257,400 10

Gross Income includes only the portion of earnings of the United Fuel Gas Company actually received as dividends. Attention is called to the very strong financial condition of the Company, as indicated in the Consolidated Balance Sheet.

During the year \$245,500 of your Company's First Mortgage, Five Per Cent Bonds were issued to cover construction expenditures made, and were placed in the Treasury, and \$606,000 of such bonds were received from The Union Gas & Electric Company in reduction of indebtedness of that Company for gas furnished; \$210,000 of bonds were redeemed and canceled through the Sinking Fund.

In compliance with the Cincinnati Gas Transportation Company lease, \$247,000 First Mortgage Bonds of that Company were redeemed and canceled through payments made by your Company, leaving \$2,811,000 bonds outstanding on December 31st 1919 out of the original issue of \$5,000,000.

Your Company, through its subsidiary, The Union Gas & Electric Company, subscribed for \$350,000 United States Government Liberty Loan Bonds of the Fifth loan with money available in the Guarantee Fund. The total of Liberty Loan Bonds now held is \$1,725,000.

There has been set aside for depreciation for the year, from surplus, the amount of \$810,763 95. Provision has also been made for all State and Federal taxes.

GAS.

Gas sales of the Columbia Gas & Electric Company during the year were 14,372,716,000 cubic feet, as compared with sales of 15,880,527,000 cubic feet in 1918. The reduction in gas consumption was due to higher average temperatures in the year in comparison with 1918, and to the further curtailment of the use of gas for industrial purposes, because of the abandonment by the Company of all industrial rate schedules.

It has become a fixed policy to give first consideration to the domestic consumers of natural gas, and schedules containing materially increased rates are rapidly becoming effective in all natural gas territory, based upon the theory of rational conservation of the available supply, so that it can be depended upon for all essential domestic uses.

GASOLINE.

The output of gasoline for the year was 15,851,323 gallons, as compared with 11,997,930 gallons in 1918. With im-

proved facilities the eight gasoline extraction plants have been operated at materially increased efficiency, resulting in a greatly increased output of gasoline from a reduced consumption of gas. The efficiency attained during 1919 will, it is believed, be still further increased as a result of constant study and experimentation.

UNITED FUEL GAS COMPANY.

Gas sales were 51,650,275,000 cubic feet, as compared with 57,035,146,000 cubic feet in 1918.

Gas and oil well drilling operations were curtailed during the year in every way practicable because of the high price of both materials and labor; and conservation of gas was accomplished by the curtailment of industrial schedules formerly in operation for wholesale use of gas. The adoption of this policy should prove of great advantage to the Company in future operations.

The curtailment of drilling operations is responsible for a decrease in oil production during the year; however, the advance in price of crude oil since the first of the year will more than offset the falling off in production.

THE UNION GAS & ELECTRIC COMPANY.

The new electric power plant has been in complete and successful operation during the year and has fully verified expectations as to operating economies. A graphic chart is published herewith [pamphlet report] showing the electrical output of the Company during the past ten years, which indicates a very gratifying increase, especially during the past two years. The success of the Company in obtaining additional business, especially for power purposes, has been so marked that contracts have been made for the installation of an additional 30,000 kilowatt generating unit with all accessories, which will be installed during the early summer of 1920 and will be in service for the fall and winter load.

The litigation affecting the rates for natural gas begun in 1917 has been definitely terminated in favor of the Company through acceptance on the part of the City of the decision of the Federal Court that the 30-cent rate, sought to be imposed by the City, is invalid and that the Company is entitled to continue to charge the existing rate of 35 cents until October 1921.

KENTUCKY PROPERTIES.

There has been a gratifying increase in both gross and net earnings in the operations of these properties, including the street railway system.

GENERAL.

In view of the satisfactory financial condition of your Company your Directors in January voted to increase the rate of dividend from 1% quarterly to 1 1/4%, thereby placing the stock upon a 5% basis.

The outlook for the year 1920 is promising and the results will, in the opinion of your Directors, be very satisfactory.

By order of the Board of Directors,

A. B. LEACH, *President.*

Charleston, W. Va., March 1st 1920.

OPERATING STATISTICS YEARS ENDED DECEMBER 31ST.

Utilities Operating in Cincinnati District:			
	1919.	1918.	1917.
Gas Department—			
Total number of gas customers.....	149,867	144,518	143,394
Total number of meters in use.....	152,001	151,051	149,641
Total gas sold (thousand cu. ft.)... 16,986,267	18,373,720	18,373,720	19,831,565
Electric Department—			
Total number of electric customers.....	49,245	42,844	40,205
Total number of meters in use.....	50,201	43,822	40,749
Capacity of motors (H.P.).....	90,156	79,393	63,516
Capacity of transformers (K.W.)... 54,836	45,574	36,622	
Capacity of incandescent lamps (K.W. eq.).....	58,163	52,760	51,262
Total connected load (K.W.).....	135,782	120,536	105,729
K. W. H. sold.....	157,498,561	120,807,706	98,036,308
Street Railway Department—			
Total revenue passengers carried... 33,783,945	29,918,801	30,749,860	
Total car miles.....	4,061,642	4,218,512	4,620,414
Water Department—			
Total number of water consumers..	4,022	3,937	3,863
Natural Gas and Oil Properties:			
United Fuel Gas Company—			
Gas sold (thousand cu. ft.).....	51,650,275	57,035,146	60,610,762
Oil produced (barrels).....	236,309	274,910	189,381
Gas Wells owned.....	657	656	651
Oil Wells owned.....	163	142	134
Gas Mains owned (miles).....	1,458	1,458	1,449
Gasoline produced (gallons).....	12,932,166	9,187,311	7,838,397
Columbia Gas & Electric Company—			
Gas sold (thousand cu. ft.).....	14,372,716	15,880,527	17,466,125
Gas Wells owned.....	255	239	225
Gas Mains owned (miles).....	307	298	298
Gasoline produced (gallons).....	2,919,167	2,810,619	3,230,261

CONSOLIDATED INCOME STATEMENT COLUMBIA GAS AND ELECTRIC COMPANY AND SUBSIDIARY COMPANIES YEAR ENDED DECEMBER 31ST 1919.

(With Comparative Figures for 1917 and 1918.)

	1919.	1918.	1917.
	\$	\$	\$
Income—			
Gross Earnings.....	11,950,272 46	11,538,772 11	10,861,330 69
Operating Expenses and Taxes.. 6,246,222 74	5,959,432 21	5,640,537 12	
Net Earnings.....	5,704,049 72	5,579,339 90	5,220,793 57
Other Income.....	2,309,665 40	1,965,470 42	1,944,323 50
Total Gross Income.....	8,013,715 12	7,544,810 32	7,165,117 07
Deductions—			
Accrued Rentals to Cinti. Gas & Electric Company.....	2,454,946 65	2,026,094 77	1,972,816 72
Accrued Rentals to Cinti. Gas Trans. Co. (including Sinking Fund requirement of \$250,000) 693,792 36	697,780 46	698,957 33	
Accrued Rentals to C. N. & O. L. & T. Co.....	902,237 40	908,387 36	840,479 93
Accrued Interest of The Union Gas & Electric Co.....			2,234 66
Total Deductions.....	4,050,976 41	3,632,262 59	3,514,488 64
Net Income.....	3,962,738 71	3,912,547 73	3,650,628 43
Fixed Charges, Columbia Gas & Electric Co.:			
Accrued Interest on 1st Mtg. 5% Gold Bonds of Col. G. & E. Co.....	574,513 61	582,525 00	586,440 59
Accrued Interest on 5% Gold Debentures of Col. G. & E. Company.....	130,825 00	130,825 00	130,825 00
Total Fixed Charges.....	705,338 61	713,350 00	717,265 59
Surplus.....	3,257,400 10	3,199,197 73	2,933,362 84
Dividends Paid.....	2,000,000 00	2,000,000 00	1,500,000 00

COLUMBIA GAS & ELECTRIC COMPANY, THE UNION GAS & ELECTRIC COMPANY. CONSOLIDATED BALANCE SHEET DECEMBER 31ST 1919.

ASSETS.		LIABILITIES.	
Property Account, Comprising Gas Fields, Plants, Franchises, Leases, and Stock owned of United Fuel Gas Co. (51,000 shares—51%).....	\$64,530,627 05	Capital Stock, Col. G. & E. Co.....	\$50,000,000 00
Guarantee Funds Deposited with Trustees:		First Mortgage 5% Gold Bonds, Col. G. & E. Co.....	13,777,000 00
Cash.....	\$105,852 94	5% Gold Debentures, Col. G. & E. Co.....	2,850,000 00
United Kingdom 5 1/4% Gold Notes.....	97,828 90	Outstanding Union G. & E. Co. Common Stock at par.....	5,000 00
State of Ohio non-taxable municipal securities 1,399,496 86		Current and Accrued Liabilities:	
United States Liberty Bonds (all issues).....	1,724,948 30	Accounts Payable.....	\$493,431 51
	3,328,125 00	Accrued Taxes.....	676,970 20
Other Securities Owned:		Accrued Rentals.....	1,016,946 25
Union Light, Heat & Power Co.—5% Gold Bonds.....	18,812 50	Accrued Interest on 1st Mortgage Bonds.....	287,562 50
Cincinnati, Newport & Covington Lt. & Tr. Co. 4 1/4% Preferred Stock (850 shares).....	85,000 00	Accrued Interest on Debentures.....	65,412 50
Liberty Bonds.....	12,600 00		2,540,322 96
First Mortgage 5% Bonds in Treasury (\$2,274,500 00 face amount).....	1,776,330 00	Deferred Liabilities:	
5% Gold Debentures in Treasury.....	232,831 67	Customers' Deposits.....	204,659 47
Current and Working Assets:		Reserves:	
Cash.....	\$1,474,023 77	Accrued Accounts.....	17,759 39
Accounts Receivable.....	1,593,758 58	To Amortize Kentucky Betterments.....	141,666 74
Material and Supplies.....	460,054 96	For Net Current Assets leased Sept. 1 1906..	336,731 43
Interest and Dividends accrued on Securities Owned.....	633,296 53	For Depreciation.....	2,237,769 75
	4,161,133 84		2,733,927 31
Deferred Assets:		Surplus.....	2,262,507 61
Prepaid Accounts.....	142,039 28		
Cincinnati, Newport & Covington Lt. & Tr. Co. account betterments.....	85,918 01		
	227,957 29		
	\$74,373,417 35		\$74,373,417 35

WE HEREBY CERTIFY that we have audited the books of account and record of the COLUMBIA GAS & ELECTRIC COMPANY, CHARLESTON, W. VA., and THE UNION GAS & ELECTRIC COMPANY, CINCINNATI, OHIO, covering a period of seven years ended December 31st 1919, and that, in our opinion, the foregoing consolidated Balance Sheet correctly reflects the financial condition of the combined Companies, at December 31st 1919 and the accompanying Consolidated Income Statement is correct.

(Signed) ERNST & ERNST, *Certified Public Accountants*

Cincinnati, March 1st 1920.

THE WESTERN UNION TELEGRAPH COMPANY
(INCORPORATED)

ANNUAL REPORT—FOR THE YEAR ENDED DECEMBER 31 1919.
APPROVED BY THE EXECUTIVE COMMITTEE AND ORDERED TO BE SUBMITTED.

To the Stockholders:

The annual report for the fiscal year ended December 31 1919, dealing with the accounts for that period and with the more important events occurring since the last annual report, follows:

THE WESTERN UNION TELEGRAPH COMPANY.

BALANCE SHEET DECEMBER 31 1919.

ASSETS.	
PROPERTY ACCOUNT:	
Plant, Equipment and Real Estate, including properties controlled by stock ownership or held under perpetual leases and merged in the Western Union System.....	\$170,436,108 06
Amount recoverable on the expiration of long-term lease in respect of obligations assumed thereunder.....	1,180,000 00
	<u>\$171,616,108 06</u>
OTHER SECURITIES OWNED:	
Stocks of Telegraph, Cable and Other Allied Companies operated under term leases (not including securities held as Lessee).....	\$5,974,673 93
Stocks and Bonds of Telegraph, Cable and Other Companies.....	5,961,247 71
	11,935,921 64
INVENTORIES OF MATERIAL AND SUPPLIES	4,913,479 08
CURRENT ASSETS:	
Accounts Receivable, including Managers' and Superintendents' balances, &c. (less Reserve for Doubtful Acc'ts).....	\$16,635,324 35
Marketable Securities at Cost (including Liberty Bonds, \$8,973,752 60).....	16,617,687 25
Due from United States Government, under agreement, for Compensation, Accrued fixed charges and Interest incident to Federal control.....	940,709 04
Treasurer's balances, including Cash at Banks at New York and outside depositories and in transit.....	6,501,462 25
	40,695,182 89
SINKING AND INSURANCE FUND (Cash and Securities)	443,844 15
TOTAL	<u>\$229,604,535 82</u>
LIABILITIES.	
CAPITAL STOCK ISSUED	\$99,817,100 00
Less—Held in Treasury.....	30,373 34
	<u>\$99,786,726 66</u>
CAPITAL STOCK OF SUBSIDIARY COMPANIES not owned by the Western Union Telegraph Company (par value):	
Companies controlled by perpetual leases.....	\$1,350,325 00
Companies controlled by stock ownership.....	431,550 00
	1,781,875 00
FUNDED DEBT:	
Bonds of the Western Union Telegraph Company 4½% Funding and Real Estate Mortgage 50-year Gold Bonds, 1950.....	\$20,000,000 00
Collateral 5% Trust Bonds, 1938.....	\$8,745,000 00
Less—Held in Treasury.....	108,000 00
	8,637,000 00
Bonds of Subsidiary Companies assumed or guaranteed by the Western Union Telegraph Co.....	\$6,500,000 00
Less—Held in Treasury.....	3,143,000 00
	3,357,000 00
	31,994,000 00
TOTAL CAPITAL LIABILITIES	<u>\$133,562,601 66</u>
CURRENT LIABILITIES:	
Notes Payable.....	\$7,850,000 00
Audited Vouchers and Miscellaneous Accounts Payable.....	11,889,250 33
Accrued Taxes (Estimated).....	6,623,745 37
Interest and Guaranteed Dividends accrued on Bonds and Stocks.....	225,637 79
Unpaid Dividends (including Dividends of \$1,745,626 75 payable Jan. 15 1920).....	1,765,297 27
	28,353,930 76
DEFERRED NON-INTEREST BEARING LIABILITIES , in respect of proceeds of sales of securities and other properties held under leases for terms expiring in 1981 and 2010 from companies in which the Western Union Telegraph Company has, for the most part, a controlling interest, payable only on the termination of the leases.....	
	12,998,357 31
RESERVES:	
For Maintenance of Cables.....	\$8,193,628 12
For Depreciation of Land Lines.....	8,574,517 44
For Employees' Benefit Fund.....	1,000,000 00
For Depreciation of Securities.....	1,415,442 60
Other.....	790,587 81
	19,974,175 97
SURPLUS (as per Annexed Account)	34,715,470 12
TOTAL	<u>\$229,604,535 82</u>

THE WESTERN UNION TELEGRAPH COMPANY.

INCOME AND SURPLUS ACCOUNTS—THE YEAR ENDED DECEMBER 31 1919.

INCOME ACCOUNT.

Gross Operating Revenues:	
From the Land Line System for the last five months of the year, and from the Cable System and the Maritime provinces for the calendar year.....	\$55,308,639 47
Deduct:	
Operating Expenses, including Repairs, Reserved for Depreciation, Rent for Lease of Plants, Taxes, &c.; for the Land Line System for the last five months of the year, and for the Cable System and the Maritime provinces for the calendar year.....	48,460,865 58
	<u>\$6,847,773 89</u>
Add:	
Compensation due from U. S. Government for use of Land Lines from January 1st 1919 to July 31st 1919.....	\$5,184,297 91
Income from Loans and Investments.....	1,606,523 66
	6,790,821 57
Balance	<u>\$13,638,595 46</u>
Deduct:	
Interest on Bonds of The Western Union Telegraph Company from August 1 1919 to December 31 1919.....	554,937 50
	<u>\$13,083,657 96</u>
Deduct:	
Amounts transferred to Reserves:	
Accrued Depreciation—Cables.....	\$1,825,000 00
Depreciation of Securities.....	623,271 00
	2,448,271 00
Balance transferred to Surplus Account	<u>\$10,635,386 96</u>

SURPLUS ACCOUNT.

Surplus at December 31st 1918	\$32,518,993 99
Add:	
Balance from Income Account for year ended December 31st 1919.....	10,635,386 96
	<u>\$43,154,380 95</u>
Deduct:	
Dividends paid and declared.....	\$6,982,472 00
Retroactive Compensation to Employees (1918).....	\$985,387 59
Other Surplus Adjustments (Net).....	471,051 24
	1,456,438 83
	<u>8,438,910 83</u>
Surplus at December 31st 1919, as per Balance Sheet	<u>\$34,715,470 12</u>

Federal control over the cable system was terminated on May 2 1919 and over the land line system on July 31 1919. The Government operation of the land line system resulted in somewhat less than the compensation guaranteed. In the report of last year the contract with the Government for the control of the land line system was given in full and it will be recalled that there were many items which the Government assumed. The Company has proposed to adjust its claims by accepting from the Government the sum of \$921,511 as of August 1 1919, with interest until paid. The policy of the Post Office Department during the year of Government control was constructive and eminently fair to the property.

ASSETS.

The value of plant extensions, equipment and betterments added to property account during the year, less the value of property displaced, amounted to \$8,848,965.

The work of reconstructing and strengthening the land lines and re-equipping the offices, commenced in 1910, has been continued. A considerable mileage of heavy iron wire, of such strength as to withstand serious wind and sleet storms, was erected as a further safeguard to the service. To improve the operation of circuits, especially the automatics, twenty-three new repeater stations were established equipped with the universal high speed type of repeater, which has already replaced less efficient types on all automatic circuits in the older stations. The automatic printing telegraph apparatus (multiplex), referred to in previous annual reports, was installed on 107 circuits. There are now in service 368 automatic circuits which carry 57% of the total business.

The new building in Chicago, erected as an operating centre, was completed at a cost of \$2,011,600, including the land, and the installation of the telegraph apparatus has been commenced. It is expected that the operating forces will be moved to this building and the equipment placed in service during 1920, which will result in materially improving the service.

A new cable operating station, with equipment modern in every way, was completed and placed in service at Hearts Content, Newfoundland. The new ocean cable operating building and office at 38-40 Broad Street, New York City, is about ready for service and, when completely equipped, will have cost approximately \$525,000. The operation of long ocean cables by automatic printing telegraph apparatus became an accomplished fact in 1919, marking an important and unique development. This apparatus, developed by the Engineering Department, was placed in commercial

service between Hearts Content, Newfoundland, and Valentia, Ireland.

At December 31 1919 there were in operation 215,651 miles of pole line, 789,937 miles of iron wire, 609,694 miles of copper wire, 2,973 miles of land line cables, 23,260 nautical miles of ocean cables and 25,159 public offices. The Inter-State Commerce Commission is still engaged in appraising the value of the Company's property, about 99% of which has been recorded on inventory sheets but no values have yet been announced.

The book values of stocks of Telegraph, Cable and Other Companies leased and not leased have, together, decreased \$257,555, caused by the writing down of the cost of American Telegraph & Cable Company shares owned, referred to in previous reports, and the liquidation of a small company in which the Western Union owned a controlling interest. The Materials and Supplies on hand at the close of this year, priced at cost, were valued at \$175,942 more than at December 31 1918; the cost of ocean cable materials and supplies increased \$387,752, and for the land lines decreased \$211,810. The decrease in Accounts Receivable of \$2,216,421 reflects the liquidation of employees' subscriptions to Liberty Bonds and a reduction in the account owing by the United States Government for telegraph service, less a natural increase in the accounts due from customers incident to the large increase in the volume of business.

The total book value of Marketable Securities remains practically unchanged. These securities were priced at the quotations of December 31 1919, and it was found necessary to set up \$623,271 additional in the Reserve for Depreciation of Securities, which now amounts to \$1,415,443, and of which \$713,782 represents depreciation in the value of Liberty Bonds owned. The Treasurer's balances show an increase of \$767,461 as compared with last year. The annual audit of the Treasurer's accounts and verification of bank balances was made by the Comptroller of the Company and found to be in order.

LIABILITIES.

The total of Notes Payable outstanding at December 31 1919 was \$7,850,000, a reduction of \$2,650,000 since the last report; the collateral deposited to secure these notes is entirely composed of Liberty Bonds. Accounts Payable are \$455,047 greater than last year; there was an actual decrease in accounts owing for purchases of supplies, &c., which, however, was more than offset by unpaid message tax collections due the Government and a special payment to employees as of December 31 1919 disbursed in January 1920. Accrued Taxes show an increase of \$2,059,983. The Company has been unable to reach a satisfactory settlement with the British tax authorities in respect to income and excess profits taxes since 1914, and the matter is now under review by the taxing authorities. The reserve against this liability has been maintained at a figure believed sufficient to meet all requirements.

A small telephone plant at St. John's, Newfoundland, belonging to the Anglo-American Telegraph Company, was sold in the latter part of 1919 and the proceeds, \$50,000, added to Deferred Non-Interest Bearing Liabilities. The Reserves for Maintenance of Ocean Cables and for Depreciation of Land Lines, amounting to \$8,193,628 and \$8,574,517, respectively, were carefully reviewed with regard to the expansion of the plant and the increased costs of labor and material, and as a result the Directors decided to transfer the sum of \$1,825,000 from the Income of 1919 to the Reserve for Maintenance of Cables, in addition to the sums regularly charged to operating expenses. Other Reserves of \$790,588 consist, for the most part, of an adjustment of the net value of European assets at average exchange rates; in view of the marked decrease in foreign money values it was considered advisable to set up this reserve in stating the Company's financial condition at the close of the year.

INCOME AND SURPLUS.

Gross operating land line and cable revenues for the year 1919, Corporate and Federal together, with duplications excluded, amounted to \$102,577,814, an increase over the corresponding revenues for the year 1918 of 18.3%.

In the latter part of 1918, and the early part of 1919, all operating costs had increased so materially that it was patent that telegraph rates would have to be increased if good service was to be maintained. After long and careful consideration of conditions, the Postmaster-General ordered an increase of 20%, effective April 1 1919, in the rates for domestic telegrams, money transfer messages, leased wires and Government messages, between points in the United States. The rates charged for ocean cable and press messages, money transfer premiums and charges for other services, were not increased. Notwithstanding the increase in both the rates and the volume of business handled, operating costs have so advanced as to leave only a moderate return upon invested capital.

The following table shows the number of employees in the Company's service at December 31 1919 compared with the previous year:

	Dec. 31 1919.	Dec. 31 1918.	
Messengers.....	13,993	12,721	1,272 increase
Other employees.....	46,535	48,372	1,837 decrease
Total.....	60,528	61,093	565 decrease

Increases in wages and other compensation authorized in 1919, including the wage increase effective January 1 1920, amount to \$13,540,000 on an annual basis, an increase of 24.7% over the annual payroll for 1918. For each dollar of operating revenue received in 1919 60% was expended for salaries and wages and benefits to employees. In conformity with its promise to the employees, the Company made the wage adjustment of January 1 1919 retroactive to August 1 1918, and these payments, amounting to \$985,388, were charged to surplus. Disbursements for pensions, accident, sickness and death benefits and wages during military service, aggregated \$1,015,361, an increase over 1918 of \$75,736. The cost of vacations with pay was \$1,290,000.

A plan to assist the cable staff at North Sydney, Nova Scotia, to purchase property and erect houses, under the supervision of a local committee of employees, was inaugurated in 1919. It is estimated that the Company will be required to advance about \$125,000 in 1920, and during the next few years total advances will approximate \$275,000.

In July 1918 the Association Western Union Employees (Land Lines) was organized for the purpose of promoting the welfare of its members, encouraging co-operation and efficiency, and to establish and maintain a relationship between the employees and the Company permitting amicable discussion and adjustment of all questions relating to working conditions and wages. The Company has an agreement with the Association to treat employees individually or collectively as to wages and working conditions and to arbitrate disputes. Other agreements respecting conditions of employment, wage schedules, disciplinary measures, &c., have been made, and a nominee of the Association appointed to the Employees' Benefit Fund Committee. The Association is well established and we are advised that over 80% of the employees, exclusive of messengers, are members. The cable employees have also organized a similar association.

In May 1919 the Board of Directors passed the following resolution:

"WHEREAS, in the opinion of the Board of Directors, it is desirable to adopt a plan of profit-sharing between this company and its employees,

"RESOLVED, That two members of the Board be appointed by the President to serve with him as a Committee of the Board, to meet a like Committee appointed by the Association Western Union Employees, to consider plans of profit-sharing as between this company and its employees, and report their recommendations to the Board."

The problem is full of difficulties, especially to a Public Service Company with a fixed schedule of rates and the obligation to give service at the lowest rates compatible with safe and sane management. Study and discussions have extended over several months, but thus far the Committee of the Board has not submitted a definite recommendation.

Government land line and cable messages were transmitted by the Company during the year 1919 at \$3,200,000 less than the cost of operation; had Government messages been carried at commercial rates the Company's gross receipts would have been \$4,500,000 more. After the signing of the armistice in 1918 the volume of Government business began to decline; in 1919 there were decreases of 48% in the land line business and 56% in the cable business, respectively. Notwithstanding these decreases, the total volume of Government business in 1919, at Government rates, was about five times greater than the pre-war average.

In the latter part of 1917 the Atlantic cable of the Direct United States Cable Company, leased in 1911 for a term of ninety-nine years, was interrupted and not restored to service until June 28 1919. This interruption of over eighteen months being a violation of the terms of the lease, notice of termination was given, whereupon the Direct Company brought suit in England and the case is now in the Courts. In the meantime, the Western Union Company resumed the operation of the cable after it was restored to service and has paid the Direct Company the regular rental for such use under a temporary arrangement made without prejudice to the rights of either party.

In July 1919 a contract was entered into with the Western Telegraph Company, which operates a comprehensive telegraph and cable system in South America. This contract provides for a connection at Barbados, thus establishing a direct route between the United States, Brazil, Uruguay and Argentina, and to points on the west coast, as far north as Lima, Peru. The direct service will be inaugurated in the summer of this year and should prove of great benefit to the export trade of the two Continents. Concessions have been granted by the Chilean and Peruvian Governments for the landing of ocean cables, which opens the way for a complete and direct route from the United States to all points on the west coast of South America.

At the close of 1919 there were 22,663 stockholders, an increase of 1,318 over last year; of the total number 15,656 held 25 shares or less and 20,914 held 100 shares or less.

Respectfully submitted,

NEWCOMB CARLTON,
President.

TIDE WATER OIL COMPANY AND SUBSIDIARIES.

COMPARATIVE CONSOLIDATED INCOME AND SURPLUS ACCOUNTS, 1919 AND 1918.

	1919.	1918.	Increase (+) Decrease (-).
Total volume of business done by the Tide Water Oil Company and its subsidiaries during the year as represented by their combined gross sales and earnings exclusive of inter-company sales and transactions.....	\$46,828,784 31	\$40,644,351 50	+\$6,184,432 81
Total expenses incident to operations, including repairs, maintenance, pensions, administration, insurance, costs and all other charges, exclusive of depreciation and depletion and Federal Income and Excess Profits Taxes.....	\$32,145,519 09	\$25,133,175 73	+\$7,012,343 36
Operating Income.....	\$14,683,265 22	\$15,511,175 77	-\$827,910 55
Other Income.....	668,881 00	470,557 94	+198,323 06
Total Income for the Year.....	\$15,352,146 22	\$15,981,733 71	-\$629,587 49
Depreciation and Depletion charged off.....	\$4,080,914 69	\$6,137,977 76	-\$2,057,063 07
Federal Income and Excess Profits Taxes.....	2,298,210 89	3,115,497 52	-817,286 63
Total Deducted.....	\$6,379,125 58	\$9,253,475 28	-\$2,874,349 70
Net Income for the Year.....	\$8,973,020 64	\$6,728,258 43	+\$2,244,762 21
Outside Stockholders' Proportion.....	66,349 68	292,110 21	-225,760 53
Tide Water Oil Company Stockholders' Proportion of Total Net Income for the Year.....	\$8,906,670 96	\$6,436,148 22	+\$2,470,522 74
Surplus, Beginning of Year.....	13,292,224 66	12,917,001 44	+375,223 22
Add, through acquisition of Outside Interests of Subsidiary Companies.....	707,435 82	-----	+707,435 82
	\$22,906,331 44	\$19,353,149 66	+\$3,553,181 78
Dividends Paid:			
Cash.....	\$5,246,412 00	\$6,060,925 00	-\$814,513 00
	\$5,246,412 00	\$6,060,925 00	-\$814,513 00
Surplus, End of Year.....	\$17,659,919 44	\$13,292,224 66	+\$4,367,694 78

TIDE WATER OIL COMPANY (Only).

COMPARATIVE GENERAL BALANCE SHEETS, DECEMBER 31 1919 AND 1918.

ASSETS.			LIABILITIES.				
	1919.	1918.	Increase (+) Decrease (-).		1919.	1918.	Increase (+) Decrease (-).
Fixed Assets and Investments:				Current Liabilities:			
Property and Equipment.....	\$13,345,796 29	\$10,207,331 99	+\$3,138,464 30	Accounts Payable.....	\$4,534,906 42	\$1,934,632 07	+\$2,600,274 35
Less: Reserve for Depreciation.....	2,572,723 53	2,106,618 56	+466,104 97	Accrued Taxes.....	1,509,175 22	1,910,011 29	-400,836 07
	\$10,773,072 76	\$8,100,713 43	+\$2,672,359 33	Total Liabilities.....	\$6,044,081 64	\$3,844,643 36	+\$2,199,438 28
Capital Stocks of Subsidiary Companies.....	\$21,751,058 69	\$20,434,137 47	+\$1,316,921 22	CAPITAL STOCK AND SURPLUS.			
Other Investments.....	1,972,987 57	1,583,190 60	+389,796 97	Capital Stock.....	\$33,087,000 00	\$31,900,000 00	+\$1,187,000 00
Total Fixed Assets and Investments.....	\$34,497,119 02	\$30,118,041 50	+\$4,379,077 52	Reserve for Fire Losses.....	313,356 25	313,356 25	-----
Current Assets:				Surplus.....	11,707,666 14	\$9,022,518 28	+2,685,147 86
Cash.....	\$1,112,011 16	\$1,394,548 79	-\$282,537 63	Total Capital Stock and Surplus.....	\$45,108,022 39	\$41,235,874 53	+\$3,872,147 86
Federal Tax Reserve Fund.....	798,000 00	2,286,832 46	-1,488,832 46				
Liberty Bonds, 3½%.....	1,205,840 19	1,205,840 19	-----				
Liberty Bonds, Other.....	206,750 00	175,200 00	+31,550 00				
Accounts and Notes Receivable.....	1,558,282 90	2,670,729 41	-1,112,446 51				
Products, Finished and in Process.....	5,247,150 63	3,579,091 25	+1,668,059 38				
Crude Oil Stocks.....	601,404 96	350,109 07	+251,295 89				
Supplies and Materials.....	2,575,587 45	2,526,696 10	+48,891 35				
Total Current Assets.....	\$13,305,027 29	\$14,189,047 27	-\$884,019 98				
Due from Subsidiary Companies—							
Current Accounts.....	\$3,154,066 08	\$569,532 72	+\$2,584,533 36				
Deferred Items.....	195,891 64	203,896 40	-8,004 76				
Total.....	\$51,152,104 03	\$45,080,517 89	+\$6,071,586 14				

* Adjustment made in 1919.

TIDE WATER OIL COMPANY AND SUBSIDIARIES.

COMPARATIVE CONSOLIDATED GENERAL BALANCE SHEETS DECEMBER 31 1919 AND 1918.

ASSETS.			LIABILITIES.				
	1919.	1918.	Increase (+) Decrease (-).		1919.	1918.	Increase (+) Decrease (-).
Fixed Assets and Investments:				Current Liabilities:			
Properties & Equipment:				Accounts Payable.....	\$6,196,112 55	\$2,318,093 71	+\$3,878,018 84
Refining and Gasoline				Accrued Taxes.....	2,417,977 07	3,208,641 70	-790,664 63
Plants.....	\$15,756,802 86	\$11,490,818 42	+\$4,265,984 44	Total Liabilities.....	\$8,614,089 62	\$5,526,735 41	+\$3,087,354 21
Pipe Lines.....	10,492,929 33	10,385,886 71	+107,042 62	CAPITAL STOCK AND SURPLUS.			
Oil Producing Properties.....	19,228,709 65	15,615,308 09	+2,613,401 56	Capital Stock:			
Railroad and Lighterage Properties.....	912,864 40	727,077 70	+185,786 70	Tide Water Oil Company.....	\$33,087,000 00	\$31,900,000 00	+\$1,187,000 00
Timber Properties.....	391,957 76	313,481 14	+18,476 62	Subsidiaries, Outside Interests.....	101,338 00	203,683 00	-102,345 00
Less: Reserves for Depreciation.....	\$46,723,264 00	\$39,532,572 06	+\$7,190,691 94		\$33,188,338 00	\$32,103,683 00	+\$1,084,655 00
Total Properties and Equipment.....	\$32,922,429 43	\$29,876,554 28	+\$3,045,875 15	Reserves for Fire Losses.....	\$441,224 54	\$441,224 54	-----
Other Investments.....	1,978,987 57	1,583,341 60	+395,645 97	Surplus:			
Total Fixed Assets and Investments.....	\$34,901,417 00	\$31,459,895 88	+\$3,441,521 12	Tide Water Oil Company.....	\$17,659,919 44	\$13,292,224 66	+\$4,367,694 78
Current Assets:				Subsidiaries, Outside Interests.....	92,041 30	1,825,084 42	-1,733,043 12
Cash.....	\$1,359,606 22	\$1,545,868 87	-\$186,262 65	Total Capital, Reserves and Surplus.....	\$17,751,960 74	\$15,117,309 08	+\$2,634,651 66
Federal Tax Reserve Fund.....	1,400,000 00	3,961,832 46	-2,561,832 46				
Liberty Bonds, 3½%.....	1,205,840 19	1,205,840 19	-----				
Liberty Bonds, Other.....	115,900 00	244,650 00	-128,750 00				
Accounts and Notes Receivable.....	4,467,505 07	3,881,309 34	+586,195 73				
Prepaid Expenses.....	379,520 08	94,524 25	+284,995 83				
Crude Oil and Products.....	11,223,900 02	7,195,886 25	+4,028,013 77				
Supplies and Materials.....	2,937,306 86	2,877,186 14	+60,120 72				
Total Current Assets.....	\$23,089,578 44	\$21,007,097 50	+\$2,082,480 94				
Deferred Items.....	\$2,004,617 46	\$721,958 65	+\$1,282,658 81				
Total.....	\$59,995,612 90	\$53,188,952 03	+\$6,806,660 87				

GENERAL ELECTRIC COMPANY

TWENTY-EIGHTH ANNUAL REPORT—FOR THE YEAR ENDED DECEMBER 31 1919.

Schenectady, N. Y., March 25 1920.

To the Stockholders of the General Electric Company:

The value of orders received by your Company in the year 1919 was \$237,623,932, compared with \$234,134,037 for the year 1918. For some months succeeding the armistice, the volume of business booked was much curtailed; but during the last eight months of the year orders steadily and rapidly increased, so that the present demand for your Company's products is greatly in excess of the capacity of its factories.

At the close of the year the amount of orders unfilled was \$98,880,000, compared with \$80,000,000 at the end of 1918.

The amount of sales billed was \$229,979,983 41, or \$13,164,705 88 more than in 1918 and \$33,053,665 62 more than in 1917.

Income from sales during 1919, before deduction of taxes,	
Interest and dividends.....	\$33,124,299 87
Income from other sources.....	5,230,920 68
Total income.....	\$38,355,220 55
Less—Interest on debentures.....	\$571,685 53
Interest and discount on notes payable.....	1,705,564 34
	<u>2,277,249 87</u>
Available for Federal taxes and dividends.....	\$36,077,970 68
Federal income and excess profits taxes (estimated).....	\$11,000,000 00
Dividends paid in cash.....	9,545,469 00
	<u>20,545,469 00</u>
Surplus for the year.....	\$15,532,501 68

The great increase in orders for all classes of apparatus manufactured by your Company makes it necessary to add substantially to its manufacturing capacity. This is being accomplished partly by enlarging its present plants and in part by purchasing, or leasing with option to purchase, factories already constructed which offer immediately available facilities, thus enabling your Company to secure an earlier output than would be possible by erection and equipping new factories of like capacity.

The expenditures for additional land, buildings, machinery and other equipment during 1919 amounted to \$14,462,285 77. The sum of \$7,688,893 68 has been written off the plant account or added to the general plant reserve, making the net increase in the book value of plant and equipment, \$6,773,392 09. The summary of the plant account at December 31 1919 is as follows:

	Gross Book Value.	General Plant Reserve.	Net Book Value.
Real estate and buildings.....	\$45,886,549 73	\$15,061,505 86	\$30,825,043 87
Machinery.....	36,931,128 33	16,942,627 85	19,988,500 48
Patterns.....	1,899,059 46	1,899,058 46	1 00
Furniture and fixtures.....	3,812,964 21	3,812,963 21	1 00
Total.....	\$88,529,701 73	\$37,716,155 38	\$50,813,546 35

On January 31 1893 the book value of the manufacturing plants was.....	\$3,958,528 21
During the twenty-six years ended December 31 1918, additional expenditures were made aggregating.....	132,549,801 51
Expended during 1919.....	14,462,285 77
Total.....	\$150,970,615 49
Written off or carried to "General plant reserve" during the twenty-seven years.....	100,157,069 14
Book value of all plants, December 31 1919.....	\$50,813,546 35

The total factory floor space in recent years has been as follows:

	Square feet.
1908.....	7,000,000
1909.....	7,180,000
1910.....	8,530,000
1911.....	9,770,000
1912.....	12,160,000
1913.....	13,900,000
1914.....	14,840,000
1915.....	14,830,000
1916.....	15,300,000
1917.....	17,573,000
1918.....	19,581,000
1919.....	20,681,000

The inventories in factories and district warehouses and consignment stocks have been taken with the usual care

and after providing sufficient reserves, are carried at \$83,978,463 02, a decrease of \$4,327,217 69 as compared with 1918.

Customers' accounts and notes receivable have been reviewed by a committee of the Board of Directors, and after deducting the necessary reserves, are carried at \$45,885,527 92, which is \$4,336,839 58 more than the balance shown at December 31 1918.

Careful examination has been made of the investment securities, which are now carried at \$51,142,309 80. This amount is an increase of \$10,312,096 34 over the book value at the close of 1918, representing principally investments in affiliated corporations and in subsidiary manufacturing enterprises.

The patent account of your Company is, as heretofore, carried at a net value of \$1 00, that proportion of the actual cost which represents the unexpired life of patents and franchises being offset by a reserve of like amount.

Your Company has for several years been engaged, in its research laboratories and factories, in the development and manufacture of apparatus and devices essential to the transmission and reception of wireless communications. Its inventions have had a far-reaching effect on the entire radio art. The Marconi Wireless Telegraph Company of America is also the owner of valuable patents, rights and licenses and it has seemed wise to the Boards of Directors of both companies that their research and engineering resources should hereafter be used in closest co-operation. To this end, and in order to secure the benefits of the long and varied electrical manufacturing experience of the General Company on the one hand and the operating experience of the Marconi Company on the other, a new company has been formed, known as the Radio Corporation of America, in which both your Company and the Marconi Company have accepted a considerable participation.

The \$10,000,000 6% notes due December 1 1919 were paid at maturity.

In the year 1919 dividends were declared as follows:

Cash dividends, 8% (2% quarterly).....	\$9,545,469 00
Stock dividends, 4% (2% semi-annually).....	4,772,918 00
	<u>\$14,318,387 00</u>

The outstanding capital stock of your Company has been increased from \$115,874,800 to \$120,557,200 in the following manner:

Amounts of the semi-annual stock dividends of January 15 and July 15 1919.....	\$4,679,300
Additional stock issued as of January 1918, at par, on the basis of one share for each ten shares then outstanding.....	3,100
Total increase.....	\$4,682,400

On May 13 1919 Mr. George F. Baker, Jr., of New York, was elected a director of the Company, and on November 21 1919 Mr. Francis L. Higginson, Jr., of Boston, was elected a director to fill the vacancy caused by the lamented death of the late Major Henry L. Higginson.

During the year two additional Vice-Presidents were elected—Mr. Francis C. Pratt, on May 16, and Mr. Albert G. Davis, on November 21. Both Mr. Pratt and Mr. Davis have rendered important service on the Company's staff for many years.

INTERNATIONAL GENERAL ELECTRIC COMPANY, INC.

In the report of your Company for the year ending December 31 1918, reference was made to the incorporation of the International General Electric Company, Inc., for the purpose of taking over the assets, investments, and activities of your Company in foreign countries, covering manufacturing, selling, engineering, utility enterprises, etc. In accordance with that announcement your Company subscribed for the entire capital stock of the International General Electric Company, Inc., consisting of \$10,000,000 of 7% preferred stock at par and \$10,000,000 of common stock at 110, paying therefor the sum of \$21,000,000 cash (part before December 31 1919, and the balance in January

1920), and sold to the International General Electric Company, Inc., securities and accounts of like value.

The widespread and diversified interests involved have prevented the completion, at December 31 1919, of all of the transfers and therefore this report combines, for the sake of convenience, the assets and liabilities of the International Company with those of your Company.

The officers of the International General Electric Company, Inc., are, as stated in the last report:

- Charles Neave, Chairman of the Board;
- Gerard Swope, President;
- M. A. Oudin, Vice-President.

The customary certificate of the certified public accountants, testifying to the correctness of the published financial statements, will be found below.

It is with pleasure and gratitude that the Board of Directors renews the expression of its sense of obligation to the employees in all departments for their able and devoted service to the Company during the past year.

By order of the Board of Directors:

C. A. COFFIN,
Chairman of the Board.

IN MEMORIAM

MAJOR HENRY L. HIGGINSON.

"Major Henry L. Higginson, an honored member of this Board since the organization of the General Electric Company in 1892, and who has rendered invaluable service by his wise counsel, constructive thought and tireless devotion to the interests of the Company, died on November 14th at the Massachusetts General Hospital.

"Upon motion, duly seconded, it was

"Resolved, That the members of this Board deeply lament the death of their friend and fellow director, Henry L. Higginson, and desire to record their affectionate appreciation of his striking and lovable personality, his genius for friendship, and to express their admiration for his varied public and private benefactions, and of his ever high and unswerving spirit of patriotism.

"It was further

"Resolved, That the Secretary shall transmit a copy of these resolutions to Major Higginson's family."

(Adopted by the Board of Directors, November 21, 1919.)

CONDENSED BALANCE SHEET DECEMBER 31 1919.

ASSETS.		LIABILITIES.	
Fixed investments:		Debenture Bonds:	
Manufacturing plant, including land, buildings and machinery \$88,529,701 73		3 1/2% due in 1942.....	\$2,047,000 00
Less: General plant reserve 37,716,155 38		5% " " 1952.....	10,000,000 00
Net book value.....	\$50,813,546 35		\$12,047,000 00
Real estate, buildings, warehouses, etc., other than manufacturing plants.....	713,738 06	Bonds deposited under Libbey Glass Company contract (per contra).....	2,265,000 00
Furniture and appliances (other than in factories).....	1 00	Notes Payable:	
Patents and franchises.....	\$4,296,499 18	6% notes, maturing July 2 1920.....	15,000,000 00
Less reserve.....	4,296,498 18	Current Liabilities:	
	1 00	Accounts payable.....	\$12,996,272 27
Investment securities:	\$51,527,284 41	Accrued taxes, estimated.....	18,956,408 74
Stocks, bonds and other securities.....	51,142,309 80	Accrued interest payable.....	234,268 75
Current assets:		Dividend payable Jan. 15 1920 (cash)....	2,410,098 00
Merchandise:			34,597,047 76
At factories.....	\$70,346,290 71	United States Government Loan.....	1,500,000 00
At district offices, in transit, on consignment, etc.....	13,632,172 31	Advance payments on contracts.....	13,654,418 52
	\$83,978,463 02	Dividend payable Jan. 15 1920, in stock.....	2,410,098 00
Installation work in progress.....	4,974,173 93	Capital stock issued.....	120,557,200 00
Notes and accounts receivable.....	45,885,527 92	General reserve.....	10,700,000 00
Advances to subsidiary companies.....	4,675,712 00	Surplus:	
Cash.....	30,994,397 04	At January 1 1919.....	\$53,250,661 45
	170,508,273 91	Added during year.....	15,532,501 68
Deferred charges to income.....	1,298,141 29		\$68,783,163 13
Libbey Glass Company contract (per contra).....	2,265,000 00	Less: 4% dividends paid in stock.....	4,772,918 00
	\$276,741,009 41		64,010,245 13
			\$276,741,009 41

CONDENSED PROFIT AND LOSS ACCOUNT DECEMBER 31 1919.

Net sales billed.....	\$229,979,983 41
Less: Cost of sales billed, including operating, maintenance and depreciation charges.....	196,855,683 54
	\$33,124,299 87
Sundry income:	
Interest and discount.....	\$1,938,391 06
Income from securities.....	2,887,144 93
Sundry revenue.....	405,384 69
	5,230,920 68
Net income.....	\$38,355,220 55
Less: Interest on debentures.....	\$571,685 53
Interest and discount on notes payable.....	1,705,564 34
	2,277,249 87
	\$36,077,970 68
Less: Federal income and excess profits taxes (estimated)....	11,000,000 00
Profit available for dividends.....	\$25,077,970 68
Less: 8% cash dividends.....	9,545,469 00
Surplus for the year.....	\$15,532,501 68
Surplus January 1 1919.....	53,250,661 45
	\$68,783,163 13
Less: 4% dividends payable in stock.....	4,772,918 00
Total surplus.....	\$64,010,245 13

MARWICK, MITCHELL & CO.
Accountants and Auditors

79 Wall Street, New York, March 12 1920.

To the Board of Directors of the General Electric Company, 120 Broadway, New York:

Dear Sirs.—We have examined the books and accounts of the General Electric Company for the year ended December 31 1919, and hereby certify that the Condensed Profit and Loss Account and Balance Sheet appearing on pages

11-13 [of pamphlet report] are in accordance with the books, and, in our opinion, correctly record the results of the operations of the Company for the year and the condition of its affairs as at December 31 1919.

We have verified the cash and securities by actual count and inspection or by certificates which we have obtained from the depositaries. The valuations at which the investment securities are carried have been approved by a Committee of the Board of Directors, and, in our opinion, are conservative. Our audit has not included the examination of the accounts of companies which are controlled through stock ownership, but Balance Sheets of these companies have been submitted to us.

We have scrutinized the notes and accounts receivable and are satisfied that full provision has been made for possible losses through bad and doubtful debts.

Certified inventories of work in progress, merchandise, and materials and supplies have been submitted to us and we have satisfied ourselves that these inventories have been taken in a careful manner, that they have been valued at or below cost price, and that full allowance has been made for old or inactive stocks. Provision has also been made for possible allowances or additional expenditures on recently completed contracts and on installation work in progress.

Expenditures capitalized in the Property and Plant accounts during the year were properly so chargeable as representing additions or improvements. Ample provision has been made in the operating accounts for repairs, renewals and depreciation, as also liberal reserves for contingencies.

Yours truly,
MARWICK, MITCHELL & CO.

ADVANCE-RUMELY COMPANY

FOURTH ANNUAL REPORT—FOR THE FISCAL YEAR ENDING DECEMBER 31 1919.

To the Stockholders of the Advance-Rumely Company:

Your Board of Directors submits the following report on the business of the Advance-Rumely Company and its subsidiary companies—the Advance-Rumely Thresher Company, Inc., and Canadian Rumely Company, Limited, for the fiscal year ending December 31 1919, together with a Balance Sheet as submitted by Messrs. Price, Waterhouse & Company, Certified Public Accountants.

INCOME ACCOUNT.

	1919.	1918.
Gross Profits from Operations	\$4,954,637 88	\$3,073,877 22
Add—Miscellaneous Income, comprising interest on Receivables, Investments and Bank Balances, Discounts on Purchases, &c.	427,511 96	319,826 51
Total Profits and Income from all sources	\$5,382,149 84	\$3,393,703 73
Deduct—Selling, General and Administrative Expenses at Home Office and Branches—Net	2,355,599 23	1,860,117 35
Deduct—Debenture and Other Interest	\$3,026,550 61	\$1,533,586 38
	97,893 34	144,657 45
Deduct—Provision for Federal Taxes	\$2,928,657 27	\$1,388,928 93
	526,750 00	200,000 00
Net Profits and Income for the Year	\$2,401,907 27	\$1,188,928 93

GENERAL PROPERTY ACCOUNT.

During the past year the Company has made expenditures for extensive additions to Plants and Equipment which may be summarized as follows:

<i>La Porte—</i>		
Lands and Building Extensions	\$153,500 48	
Machinery, Tools and Equipment	265,809 82	\$419,310 30
<i>Battle Creek—</i>		
Lands and Building Extensions	\$68,468 24	
Machinery, Tools and Equipment	290,062 47	\$358,530 71
<i>Branches—</i>		
Branch Building at Des Moines, Iowa	\$85,594 10	
Additions to Branch Properties at Minneapolis and Winnipeg	18,159 02	
In addition to the above the Company has acquired Real Estate for Branch Warehouse Sites at Peoria and Regina, and additional Real Estate for our Fargo Branch House Site at a total cost of	64,748 83	
Miscellaneous—		\$168,501 95
(Net)		131 25
		\$946,474 21

GENERAL OPERATIONS.

The expenditures as set forth under General Property Account above have been made necessary by the rapid increase in our production. The number of units manufactured in 1919 exceeded that of 1918 by a little over 100%, and our production scheduled for 1920 exceeds the production of 1919 by 52%. Even with the additions to Plant and Equipment made and in use in 1919, our Plants were run to capacity on the 1919 schedule and more additions are in course of completion for our 1920 schedule. This expansion in our volume has made necessary increased branch house facilities in the field, and while we are this year engaged in building branch house buildings at Dallas, Peoria and Indianapolis, where our necessities compelled action, we are, on account of the present excessive cost of building, postponing much needed buildings at other points where sites have already been acquired.

For further reasonable expansion which the success and popularity of the Company's product seem to justify, additional Plant expenditures will have to be made to provide additional product. The Company's advance sales for 1920 are greater than ever before. While production this year may be hampered by unusual conditions, plans are now being made for still greater production in 1921.

INVENTORIES.

The machines, repairs, work in progress and raw materials are carried in the inventory at the lowest justifiable price, being cost or less, and the slight increase over last year is more than offset by the requirements of our increased manufacturing program.

CUSTOMERS' NOTES.

The Company's policy of shortening terms and getting the business more nearly on a cash basis has been continued throughout the year and may now be considered firmly established. Although the business for the past year was nearly double that of 1918, customers' notes increased less than 2%. During the year the Company collected in cash 89% of the entire year's sales, leaving only 11% of the year's business in receivables to be collected in future years.

GOVERNMENT BONDS.

The Company still holds all its purchases of Government Bonds amounting to \$1,472,000 United States Liberty Bonds and \$600,389 21 Canadian Victory Bonds. We also have balances aggregating \$14,145 40 for Liberty Bonds and \$8,114 50 for Victory Bonds which were purchased for employees and are being paid for in monthly installments.

DEBENTURE DEBT.

During the year the Company purchased and retired \$583,000 of its 6% Debenture Bonds due in 1925, which together with \$1,955,000 purchased and canceled prior to January 1 1919, leaves outstanding \$962,000 of the original issue of \$3,500,000.

RESERVES.

The balances of the reserves set aside out of earnings are as follows:

Reserve for Collection Expenses and Loss on Customers' Notes	\$432,446 41
Reserve for Discounts, Allowances and Loss on Accounts Receivable	111,172 32
Reserve against Shrinkage in Value of Current Inventory	319,845 70
Compensation Insurance Fund	99,106 54
Miscellaneous Reserves	40,797 29
	\$1,003,368 26

The balance remaining in the original Reserve of January 1 1916, against Loss on Realization of Assets taken over by the Company at the time of its organization now stands at \$781,857 37, and this amount is in the opinion of the Board fully adequate to meet any probable loss as to such assets.

PROFITS.

The profits for the year have been satisfactory and contribute materially to the upbuilding of a substantial surplus as shown on the Balance Sheet.

PROSPECTS.

Whatever may be the course and outcome of the period of reconstruction, the fact remains that agriculture is and must remain the greatest basic industry of the world. The need for labor saving machinery on the farm has never been so great as it is now. The tractor particularly has shown its value, not only in the saving of labor on the farm, but also in the increased yields produced by the more intensive cultivation made possible by this unit of power farming machinery. The constant increase of power units on the farm creates a greater demand for power driven machinery, which constitutes a material portion of the Company's product. The farmer is daily becoming a bigger and better business man and with all these favorable factors it would seem safe to assume a continuance of the Company's prosperity.

By order of the Board of Directors,

FINLEY P. MOUNT,

President.

La Porte, Indiana, March 24 1920.

ADVANCE-RUMELY COMPANY
ADVANCE-RUMELY THRESHER COMPANY, Inc.

and

THE CANADIAN RUMELY COMPANY, Limited

CONSOLIDATED STATEMENT OF PROFITS AND INCOME
FOR THE
YEAR ENDING DECEMBER 31 1919.

Gross Profits from Operations	\$4,954,637 88
Add—Miscellaneous Income, comprising Interest on Receivables, Investments and Bank Balances, Discount on Purchases, &c.	427,511 96
Total Profits and Income from all Sources	\$5,382,149 84
Deduct—Selling, General and Administrative Expenses at Home Office and Branches—Net	2,355,599 23
Deduct—Debenture and Other Interest	\$3,026,550 61
	97,893 34
Deduct—Provision for Federal Taxes	\$2,928,657 27
	526,750 00
Balance Net Profit and Income Carried to Balance Sheet	\$2,401,907 27

Cable Address "Pricewater" Chicago.

New York	Milwaukee	Toronto	London
Chicago	Detroit	Winnipeg	Paris
Philadelphia	San Francisco	Vancouver	Petrograd
Boston	Los Angeles	Buenos Aires	
St. Louis	Seattle	Rio de Janeiro	Cairo
Pittsburgh	Montreal	Valparaiso	Alexandria

PRICE, WATERHOUSE & CO.

Certified Public Accountants.

134 South La Salle Street,

Chicago.

March 11 1920.

To the Directors of the Advance-Rumely Company,
La Porte, Indiana:

We have examined the books and accounts of the Advance-Rumely Company and its Subsidiary Companies for the year ending December 31 1919 and certify that the attached Consolidated Balance Sheet and relative Income Account are correctly prepared therefrom and, in our opinion, set forth the true financial position of the Combined Companies at that date and the results of the operations for the year.

PRICE, WATERHOUSE & CO.,

Certified Public Accountants.

ADVANCE RUMELY COMPANY
ADVANCE-RUMELY THRESHER COMPANY, INC., AND THE CANADIAN RUMELY COMPANY, LIMITED.
CONSOLIDATED BALANCE SHEET DECEMBER 31 1919.

ASSETS.

<i>Property Account—</i>			
Land, Buildings, Machinery and Equipment at Factories and Branches—			\$4,594,734 39
Balance at January 1 1919.....			946,474 21
Add—Additional Expenditures during the year (Net).....			\$5,541,208 60
<i>Deduct—Reserve for Depreciation—</i>			
Balance January 1 1919.....	\$473,892 11		
Provided out of the Earnings of the year.....	244,366 39		
	\$718,258 50		
<i>Less—Replacement Expenditures.....</i>	2,315 20	715,943 30	
Outside Real Estate, including Property acquired under foreclosure and held for sale.....			\$4,825,265 30
			144,156 83
Total Properties.....			\$4,969,422 13
Trade Names, Trade Marks, Patents, Designs, Goodwill and Other Intangible Values.....			13,000,000 00
Securities of the Company Purchased and Held in Treasury (at cost).....			123,174 62
Current Assets (subject to Reserves per contra)—			
Inventories of Raw Materials, Supplies, Finished and Partly Finished Product and Repair Parts on hand, &c., at or below cost—			
At Factories.....	\$5,992,934 23		
At Branches and on Consignment.....	2,328,665 23	\$8,321,599 51	
Customers' Notes, including Interest accrued thereon.....	\$3,511,204 62		
Less—Commission Certificates outstanding.....	371,070 74		
		3,140,133 88	
Dealers and other Trade Accounts.....		275,043 08	
Miscellaneous Accounts Receivable.....		310,422 94	
Investments—			
U. S. Liberty Loan Bonds less payments on Subscriptions by Employees.....	\$1,486,145 40		
U. S. Certificates of Indebtedness.....	660,000 00		
Canadian Victory Loan Bonds less payments on Subscriptions by Employees.....	608,503 71		
Other Investment Securities.....	143,605 00		
		2,898,254 11	
Cash in Banks and on Hand.....		1,615,737 49	16,561,191 01
Defered Charges to Future Operations—			
Miscellaneous Operating Supplies.....		\$42,831 86	
Prepaid Expenses, Insurance Premiums, Rents, &c.....		32,782 24	75,614 10
			\$34,729,401 86

LIABILITIES.

<i>Capital Stock—</i>			
Authorized, Issued and Fully Paid—			
6% Cumulative Preferred Stock—			
125,000 Shares of \$100 00 each.....		\$12,500,000 00	
Common Stock—			
137,500 Shares of \$100 00 each.....		13,750,800 00	\$26,250,000 00
<i>Debt—</i>			
Authorized and Issued—			
Ten Year 6% Sinking Fund Gold Debenture Bonds, due 1925.....		\$3,500,000 00	
Less—Redeemed and Canceled—			
Prior to January 1 1919.....	\$1,955,000 00		
During the year.....	583,000 00	2,538,000 00	962,000 00
<i>Current Liabilities—</i>			
Accounts Payable, including accrued Pay Rolls, Bonuses, &c.....		\$1,245,684 07	
Debt Interest accrued.....		29,013 52	
General Taxes accrued.....		67,236 34	
Provision for Federal Income and Excess Profits Taxes as estimated for 1919.....		526,750 00	
Preferred Stock Dividend Payable January 2 1920.....		187,126 50	2,055,810 43
<i>Reserves—</i>			
Operating and Contingent Reserves set aside out of Earnings since January 1 1916 (exclusive of Provision for Depreciation deducted from Property Account per contra).....		\$1,003,368 26	
Reserve against loss on realization of Assets taken over at January 1 1916—			
Balance January 1 1919.....	\$848,671 53		
Deduct—Charges since (Net).....	66,814 16	781,857 37	1,785,225 63
<i>Surplus—</i>			
Balance January 1 1919.....		\$2,022,964 53	
Add—Net Profits and Income for the Year ending December 31 1919, as per statement attached.....		2,401,907 27	
		\$4,424,871 80	
Deduct—Dividends Paid or Declared on Preferred Stock.....		748,506 00	3,676,365 80
			\$34,729,401 86

Vanadium Corporation—To Build Railroad in Peru.—

President J. Leonard Replogie is quoted as saying: "We have placed a contract with the Foundation Co. for a railroad from the mines in Peru to Lake Pun Run, covering 12 kilometers of the most difficult section of our transportation. The railroad should be completed about July 1, after which we expect to double or triple our output. We have a large stock of ore mined and ready for shipment."—V. 110, p. 1195, 474.

Vulcan Detinning Co.—Accumulated Dividends.—

In accordance with the plan of Jan. 19 1920 (V. 110, p. 474), a dividend of 4 1/4% on account of back dividends on the 7% Cumulative Preferred stock, has been declared payable, along with the regular quarterly of 1 1/4%, April 20 to holders of record April 15. This will reduce the accumulated dividends to 32%. Since April 1919, the company has been paying quarterly dividends of 1 1/4% and 1% on accumulated dividends. No dividends were paid on the Pref. stock, from April 1913 to Jan. 1919, incl.—V. 110, p. 772, 568.

Wamsutta Mills, New Bedford, Mass.—Stock.—

The directors, it is stated, have recommended an increase of \$1,000,000 stock. Stockholders will be offered new stock at par at one new for every three old.—V. 107, p. 808.

Welsbach Company, Phila.—Bonds Retired.—

The Phila. Stock Exchange on Mar. 20 struck off the list \$104,000 30-year Col. Tr. 5% bonds, due 1930, purchased for the sinking fund, leaving the amount listed \$2,033,700. A total of \$4,950,300 of the bonds is held in the sinking fund.—V. 110, p. 1195.

Williams Tool Corporation.—Initial Dividend.—

An initial quarterly dividend of 2% was declared on the \$300,000 (par \$100) Preferred stock, payable April 1 to holders of record March 25.—V. 110, p. 475.

CURRENT NOTICES

—Bartlett & Gordon, Inc., 79 W. Monroe St., Chicago, announce the opening of their offices to deal in municipal and corporation bonds. F. M. Bartlett was formerly Assistant Manager of the Chicago Trust Co. R. D. Gordon, formerly an Attorney of La Crosse, Wis., later Special Counsel of the District Claims Board, of the War Department, Edgewood Arsenal, Md., is the other member of the firm.

—Duff, Freiday & Co. is the new name for the old firm of J. Robinson-Duff & Co., 61 Broadway, this city, members of the New York Stock Exchange. The partnership personnel remains the same, which includes

J. Robinson-Duff, member of the New York Stock Exchange; A. Lawrence Pierson, and William Freiday.

—Bond & Goodwin, of Chicago, announce the removal of their offices to the National Life Building, 29 South La Salle Street. William P. Youngclaus is now associated with them as Manager of their Investment Department, which has just been opened in the Chicago office.

—Noyes & Jackson will occupy the offices in the Corn Exchange National Bank Building, Chicago, vacated by Marcuse & Co., after April 2. The offices now occupied by Noyes & Jackson in the Continental and Commercial National Bank Building, will be occupied by the Continental & Commercial Trust & Savings Bank.

—Salomon Bros. & Hutzler, members of the New York Stock Exchange, 27 Pine St., this city, and 35 Congress St., Boston, have prepared a list of short-term securities, one to five years, yielding 6 to 8.40% per annum, combining security of principal, ready marketability and profitable yield.

—R. M. Grant & Co., 31 Nassau St., this city, is offering, by advertisement on another page, a new issue, \$600,000 City of Birmingham, Ala., 5% bonds. Price 98 and interest, yielding 5.25%.

—Holmes, Bulkeley & Wardrop, of 61 Broadway, this city (members of the New York and Pittsburgh Stock Exchanges), announce that Frost Haviland was admitted as a general partner in the firm on April 1.

—Morrison & Townsend, members New York Stock Exchange, 53 Exchange Place, N. Y., announce that Walter Baker has become associated with the firm at their branch office, 553 Fifth Ave.

—Edward M. Chase has resigned as Manager of the Foreign Exchange Department of the Bank of New York to become associated with the firm of Bayley & Mills, brokers in foreign exchange.

—The New York Trust Co. has been appointed transfer agent of the Common stock of the Simon Silver Lead Mines Co. and of the Panama Syndicate.

—The Central Union Trust Co. of N. Y. has been appointed transfer agent in New York of the Pref. and Common stocks of Penick & Ford, Ltd., Inc.

—The Mechanics & Metals National Bank has been appointed transfer agent for the capital stock of the Air Reduction Co., Inc.

—The Empire Trust Co. of N. Y. has been appointed registrar for the Common and Preferred stocks of L. W. Sweet, Inc.

—The Columbia Trust Co. has been appointed transfer agent of the capital stock of Weideman Oil Co.

The Commercial Times.

COMMERCIAL EPITOME

Friday Night, April 2 1920.

Business has been favored by more spring-like weather and, taking the country over, trade has been on a liberal scale. Yet it has been hampered to some extent in parts of eight States, mostly at the West, by a tornado which inflicted great damage and loss of life last Sunday and Monday. It is a fact, too, that there is still a very evident spirit of caution in some trades and sections of the country. For prices are very high. Many are dubious as to their permanence. They think, indeed, that later on there will be a general deflation of prices as an inevitable process following the extraordinary and unhealthy inflation of values brought about by the war. Yet retail trade all over the country has been benefited by warmer weather, particularly in dry goods, notions, shoes and like commodities. There is also an insistent demand for many luxuries. Manufacturers as a rule are busy. Steel mills are far behind their orders on deliveries, although it is gratifying to notice that they are somewhat favored by a rather larger supply of cars. There is a big prospective business in steel as a natural consequence of long repression, and the imperative necessity of building on a vast scale in this country, to say nothing of the requirements of the railroads. Moreover sterling exchange has recently shown something of an upward tendency, despite occasional reactions. Gold has been arriving. This has had a certain sentimental effect, like the recent announcement that the British and French Governments would pay the \$500,000,000 joint loan which will become due next October. There is a steady European demand for wheat and rye and apparently more or less foreign business in flour. Cotton exports are well ahead of those of last season. The output of lumber is very large. It is a pity that shipments are retarded by car shortage. Building is more active as the season advances, although it is more or less hampered by the shortage of labor and the fear that labor may at any time leave the builder in the lurch. So that often he hesitates to make a flat contract. The textile mills are doing an excellent business. But there is no use blinking the fact that the existing high prices of commodities, raw and manufactured, are deprecated by conservative business interests all over the country. The trouble is, too, that prices if anything have latterly been advancing rather than receding. This is certainly regrettable. And it is pointed out that manufacturing and other industries of the country will naturally be affected by the coming advance in railroad charges, however justifiable they may be, and also by the increased costs in coal mining growing out of the recent advance in wages. Such things have their influence in vast ramifications of trade throughout the United States. And it is regrettable also that the condition of the winter wheat crop, according to the best information now obtainable, is the worst for about ten years past, on a reduced acreage. Moreover the start of the cotton crop threatens to be late. The eastern section of the cotton belt has had too much rain; and the rivers are rising. The Mississippi River at Memphis is nearly 3 feet above the flood stage, and it is within about 3 feet of the flood level at Vicksburg, Miss. The rivers in Kentucky are rising and floods are reported in Alabama. New England rivers are higher than usual and have flooded the basements of some of the mills.

Meanwhile it seems undesirable that credits should be further expanded. There has been too much speculation; partly in commodities. The best thing the country can do is to pay its debts, work hard, produce as much as possible, and save. The country needs all the investment capital that it can command. Speculation should be quietly, but persistently kept within conservative limits. It is believed that this is the aim of the banks. Almost every important stock and commodity exchange in the country is closed to-day (Good Friday) and will be to-morrow, with the exception of the Chicago Board of Trade which is closed to-day and will be open on Saturday. Consumers will have to pay \$1 to \$1.25 a ton more for bituminous coal as a result of the 27% increase in miners' wages, according to mine owners. Owing to the change of time in New York, Chicago banks will probably open at 8 a. m. this summer instead of 9 o'clock unless Chicago adopts daylight saving. The tendency it is believed for the entire Eastern section of the United States to adopt daylight saving. An attempt to repeal the daylight saving law in New York State has just failed.

It is of interest to notice that imports from Germany at New York were \$2,133,656 in February, compared with only \$30 in February 1919. Austria, which in Feb. 1919 exported nothing to the United States, shipped goods valued at \$62,732 last month. Turkish business increased from nothing to \$715,360. Secretary of Labor Wilson has called a conference of representatives of the Longshoremen's Union and steamship managers at Washington for to-day in an effort to end the coastwise longshoremen strike which has tied up the four principal steamship lines for 17 days. The British Board of Trade announces the removal of the export embargo on wool.

Europe is bent on increasing its foreign trade. The French Ministry of Commerce and Industries has created the post of commercial attache for German Argentina,

Belgium, Brazil, China, Spain, the United States, Great Britain, Italy, Russia, Poland, Roumania and Switzerland. It is said that the number of emigrants from Spain to the United States this year will break all records. We undoubtedly need larger supplies of labor. A sign of the changed times is that British freight rates are drifting downward under the competition of American ocean shipping.

Last Sunday a tornado killed 150 persons and did great damage to property in the West, and also in Georgia and Alabama. Heavy rains accompanied the cyclones in the South. At the West thousands of persons were made homeless. The damage at Elgin, Ill., was \$4,000,000. Fire added to the havoc near Chicago. Great suffering has been reported in the vicinity of Chicago. The property loss in the Chicago area alone is put at \$6,000,000; total for all States, \$10,000,000 to \$15,000,000. Floods caused the closing of several mills at Lawrence, Mass. A rise of more than a foot in Concord and Merrimac rivers prompted Lowell officials to make ready for the opening of flood-gates closed since the record freshet of 1852. At Memphis the Mississippi River is at 37.8 foot level, or 2.8 feet above flood stage. There are fears of unprecedented floods in the Mississippi after the exceptionally severe winter. Floods are reported in Alabama and Kentucky.

LARD lower; prime Western 20.30@20.40c; refined to the Continent 23.50c; South American 23.75c.; Brizilan kegs 24.75c. Futures declined on big stocks, the recent falling off in export business and selling by packers. German credits it is stated have been held up. Meanwhile supplies are steadily increasing. To many the outlook seems blue. On Thursday prices fell, they are lower for the week. To-day (Good Friday) the Chicago Board was closed.

DAILY CLOSING PRICES OF LARD FUTURES IN CHICAGO.

	Sat.	Mon.	Tues.	Wed.	Thurs.	Fri.
May delivery	21.10	20.80	20.72	20.32	20.37	Holi-
July delivery	21.90	21.52	21.52	21.10	21.15	day.

PORK steady; mess \$42@43; family \$50@53; May pork closed on Thursday at \$39 60, a rise of \$1 15 from last Friday. The Chicago Board was closed to-day, Good Friday. Beef also steady; mess \$16@18; packet \$17@19; extra India mess \$40@42; No. 1 and 2 canned roast beef \$8 25. Cut meats steady; pickled hams 10 to 20 lbs. 27½@28½c.; picnic, 4 to 10 lbs. unchanged at 16½@17½c.; pickled bellies, 6 to 12 lbs. 26@28c. Butter, creamery extras lower at 67@67½c. Cheese, flats unchanged at 14@31c. Eggs, steady at 47@48c.

COFFEE on the spot has been firm but quiet; No. 7 Rio 14¼@15c.; No. 4 Santos 24@24½c.; fair to good Cucuta 22½@23c. Futures declined with indications as some have thought that the Sao Paulo government has recently been trying to sell some more coffee. In any case Brazilian markets weakened. There has been more or less long liquidation here. It is said that Germany recently bought 100,000 bags in Rio. Holders of May here have in some cases sold it and bought distant months. The trade has sold distant months and bought near months. In the main it seems to be a waiting market pending further events. On Thursday prices ended 2 to 8 points higher than on the previous day. It left May where it was a week ago. To-day, Good Friday, the Exchange is closed.

May	cts. 14.54@14.56	December	cts. 14.47@14.48
July	14.77@14.79	January	14.45@14.47
September	14.53@14.55		

SUGAR.—Raw, higher; centrifugal 96 degrees test, 13.66½c.; Porto Rican 12.50c. The Coffee & Sugar Exchange is closed to-day, Good Friday, and will be also to-morrow. Raw has been more active and strong. Some 20,000 tons of Cuba sold early in the week on the basis of 13.04c. duty paid. Also there has been some inquiry for later shipments at 12¼c. cost and freight. Porto Rico was held at 13c. c. i. f. in some cases after sales at 12¾c. Futures advanced. Refined was in sharp demand and very firm. Granulated 14@14.50c. One factor in the rise to 12c. f. o. b. for Cuban raw was the reduction of 300,000 tons by Willett & Gray in their previous estimate of 4,300,000 tons for the crop. Later a Cuban trade authority estimated the Cuban crop at only 3,900,000 tons. Also the Pacific coast is to get 150,000 tons or more of Hawaiian Sugar formerly sent to Atlantic refiners. And politics in central Europe may possibly interfere somewhat with beet sugar planting. The receipts at Cuban ports moreover last week fell off to 163,686 tons against 181,996 in the previous week and 175,108 last year. Exports it is true reached 129,124 tons against 98,435 in the previous week and 119,689 last year; but the stock at Cuban ports is only 580,122 tons against 728,075 last year and 862,446 in 1918. The Cuban crop is said to have been largely sold. Later it was said 12½c. f. o. b. was bid for Cuba in any position, after some business had been done at 12¼c. to 12¾c. for the first half of April and 12½c. o. f. b. for the last half.

May	cts. 13.80@13.90	September	cts. 14.00@14.10
July	13.90@13.95	December	12.75@13.50

OILS.—Linseed fairly active and firm; April-June was quoted at \$1.84 for carloads and \$1.87 for less. One crusher on the 30th inst. quoted April-June delivery at \$1.74 for carloads. Paint manufacturers are said to be well stocked up, having bought considerable many months ago, and in a position to await a possible easing of prices. Coconut oil, Ceylon bbls. 18½@19c. Cochin, 19@19½c. Olive unchanged at \$2.90@3. Corn, car lots, 20.56c.; Cotton-

seed crude immediate \$17.00. Spirits of turpentine \$2.45. Common to good strained rosin, \$18.00.

PETROLEUM active and steady; refined in bbls. 23.50 @ 24.50c.; bulk 15 @ 16c.; cases 27 @ 28c. Gasoline in kees demand and steady; motor in steel bbls. 28 1/2c.; consumers 30 1/2c.; gas machine steel 47 1/2c. Receipts from wells in the eastern district were 1,369,988 bbls. against 1,427,875 in January. The Oil City "Derrick" says that recent field reports indicate that the total production of the light oil fields is at least holding its own, if not gaining. Although not all districts are ahead, Oklahoma and North Louisiana production tends to balance the returns. North Texas should brace up as new pools are tapped. Wyoming holds forth much promise of an increase. Kentucky, Louisiana, Texas and Wyoming are scarcely touched as yet. Carranza does not prohibit it seems the operation of Mexican oil wells by foreign companies unless organized under Mexican laws. The recent decree applies only to operations in Federal zones—strips of land eleven yards wide along navigable waterways in Mexico.

Table listing various oil products and their prices, including Pennsylvania, Corning, Cabell, Somerset, Ragland, Wooster, North Lima, South Lima, Indiana, Princeton, Illinois, Plymouth, Kansas & Oklahoma, Corsicana, Corsicana heavy, Electra, Strawn, Burkburnett, Thrall, Healdton, Moran, Henrietta, Caddo La., De Soto, etc.

RUBBER quiet and lower. Of late the cables from London have been easier and sterling exchange weaker. There is very little business being done in plantation rubber either by dealers or manufacturers. Smoked ribbed sheets on the spot 46c.; May-June 46 1/2c.; July-Sept., 49c., and last half of the year 49 1/2c. Para quiet but steady; up river fine 41 1/2c. @ 42c.; Central steady at 32c. for Corinto.

OCEAN FREIGHTS have been quiet partly owing to labor troubles at home and abroad, but rates, it is declared, are steady. At some of the British ports the situation is said to be improving. But here the longshoremen's strike continues. Imports figure largely in the foreign trade. Europe seems to be buying as little as possible in the United States for the time being. The Pacific Coast, it seems, wants more tonnage. Europe and South America afford quick markets for coal. Sugar tonnage is in demand.

Charters included grain from Atlantic range to picked ports in the United Kingdom at 11s., option flour at 57s. 6d.; coal from Atlantic range to Rotterdam at \$19.75; heavy grain from Buenos Ayres to Gibraltar-Rotterdam, 185s. option Mediterranean up to west Italy 195s. March 20-April 20. Seven steamers 4,140 to 6,160 tons from San Lorenzo to United Kingdom 112s. 6d. completing Buenos Aires 107s. 6d.; option Bahia Blanca 112s. 6d. Feb. 25-April 30; grain from River Plata to Marseilles-Rotterdam \$27 prompt; coal from Virginia to Port Said \$26; coal from Virginia to west Italy \$22 prompt; Japanese steamer one round trip in United States and Brazilian trade \$7.75; sublet coal from Norfolk to Rio Janeiro \$14.50 prompt.

TOBACCO.—Trading has been light in domestic cigar leaf; it is hampered by car shortage and railroad congestion. But there has recently been a sharp demand for foreign tobacco. Big sales of Porto Rico were made at 55 to 60c. or more. The rise was due to a decrease in the crop following protracted rains. To make matters worse the 1920 Cuban crop also, it is claimed, threatens to be short. In some provinces for instance Havana and Pinar del Rio. The quality will be excellent; the quantity is another matter. The crops of firsts and seconds in Santa Clara, it seems, will be the largest in size and the best as to quality for many years past. Many think it will be snapped up at high prices.

COPPER has been in good demand and rising. It is said that recent sales have been very large with 19c. the price for electrolytic. Predictions of higher prices before long are heard. It is asserted that 250,000,000 lbs. have been sold during March for home and foreign consumption. Latterly there have been reports of foreign business at 19 1/2c. but it appears that it can still be had at 19c. The favorable outlook for the foreign credit finance scheme has had its effect. Tin in good demand and higher at 63c. Lead in fair demand and higher at 9c. spot New York. Zinc higher at 8.75c. spot St. Louis. Latterly there has been a good demand for export.

PIG IRON has been quiet but firm. Domestic demand is dwindling. Europe and South America have bought to some extent said to be on the basis of \$43 base Virginia furnace, \$43 to \$45 Buffalo and \$44 to \$45 Penn. furnace, 1.75 to 2.25% silican. Coke is higher—sold at \$10 to \$12—and pig iron it is predicted will follow suit.

STEEL conditions seem a bit more cheerful. For one thing cars are rather more plentiful. Steel therefore is moving out more freely on old orders. Of course the mills are still far behind on deliveries. Meanwhile a good demand is reported for wire products, sheets and bars. Light bars are scarce even at a premium. Sheets and bars it is said are not available for many months ahead. Railroad inquiry is increasing for structural material. Meanwhile the indications point to a larger production and a freer movement. Ultimately this may bring about an easing of prices. But coke is higher. Belgium is competing more freely with the United States in the matter of ship plates, and a British order for nearly 20,000 tons in this country has therefore been canceled and it seems, given to a Belgian concern.

COTTON

Friday Night, April 2 1920.

THE MOVEMENT OF THE CROP, as indicated by our telegrams from the South to-night, is given below. For the week ending this evening the total receipts have reached 109,953 bales, against 118,968 bales last week and 114,627 bales the previous week, making the total receipts since Aug. 1 1919 5,934,180 bales, against 4,145,689 bales for the same period of 1918-19, showing an increase since Aug. 1 1919 of 1,788,491 bales.

Table showing cotton receipts by port for the week ending April 2, 1920. Columns: Port, Sat., Mon., Tues., Wed., Thurs., Fri., Total. Ports include Galveston, Texas City, Port Arthur, New Orleans, Mobile, Pensacola, Jacksonville, Savannah, Brunswick, Charleston, Wilmington, Norfolk, Newport News, Boston, Baltimore, Philadelphia.

The following shows the week's total receipts, the total since Aug. 1 1919 and the stocks to-night, compared with last year:

Table comparing cotton receipts and stocks for 1919-20, 1918-19, and 1920. Columns: Receipts to April 2, 1919-20 (This Week, Since Aug 1 1919), 1918-19 (This Week, Since Aug 1 1918), Stock (1920, 1919). Ports include Galveston, Texas City, Aransas Pass, Port Arthur, New Orleans, Mobile, Pensacola, Jacksonville, Savannah, Brunswick, Charleston, Wilmington, Norfolk, Newport News, Boston, Baltimore, Philadelphia.

In order that comparison may be made with other years, we give below the totals at leading ports for six seasons:

Table showing total cotton receipts at leading ports for six seasons (1920, 1919, 1918, 1917, 1916, 1915). Ports include Galveston, Texas City, New Orleans, Mobile, Savannah, Brunswick, Charleston, Wilmington, Norfolk, N'port N. &c., All others.

The exports for the week ending this evening reach a total of 134,580 bales, of which 42,132 were to Great Britain, 1,275 to France and 91,173 to other destinations. Exports for the week and since Aug. 1 1919 are as follows:

Table showing cotton exports from various ports to Great Britain, France, and other destinations for the week ending April 2, 1920, and since Aug. 1, 1919. Columns: Exports from, Week ending April 2 1920 (Exported to: Great Britain, France, Other, Total), From Aug. 1 1919 to April 2 1920 (Exported to: Great Britain, France, Other, Total). Ports include Galveston, Texas City, Houston, Pt. Negales, El Paso, New Orleans, Mobile, Pensacola, Jacksonville, Savannah, Brunswick, Charleston, Wilmington, Norfolk, New York, Boston, Baltimore, Philadelphia, Providence, San Fran., Los Angeles, Seattle, Tacoma, Portl'd, Ore.

In addition to above exports, our telegrams to-night also give us the following amounts of cotton on shipboard, not cleared, at the ports named. We add similar figures for New York.

The following statement we have also received by telegraph, showing the height of the rivers at the points named at 8 a. m. of the dates given:

Table with 2 columns: Location (New Orleans, Memphis, Nashville, Shreveport, Vicksburg) and Height (Feet) for April 1 1920 and April 4 1919.

COTTON CONSUMPTION AND OVERLAND MOVEMENT TO MARCH 1.—Below we present a synopsis of the crop movement for the month of February and the seven months ended Feb. 28-29 for three years:

Table with 4 columns: Item (Gross overland for February, Net overland for February, etc.), 1919-20, 1918-19, 1917-18.

CENSUS BUREAU'S REPORT ON COTTON GINNING.—The Division of Manufactures in the Census Bureau completed and issued on March 20 the final report on cotton-ginning (excluding linters) the present season as follows, counting round as half bales:

Table with 5 columns: Crop of (Alabama, Arizona, Arkansas, etc.), 1919-20, 1918-19, 1917-18, 1916-17.

* Includes Kentucky, Kansas and New Mexico. Included in the 1919 production are 174,629 bales, which ginners estimated would be turned out after the March canvass.

"Snapped" and "bolty" cotton included amounted to 579,934 bales. The average gross weight of bales was 503.2 pounds, compared with 505.6 pounds in 1918.

The total crop in equivalent 500-pound bales (linters excluded) is 11,329,755 bales, against 12,040,532 bales in 1918-19.

DOMESTIC EXPORTS OF COTTON MANUFACTURES.—We give below a statement showing the exports of domestic cotton manufactures for January and for the seven months ended Jan. 31 1920, and, for purposes of comparison, like figures for the corresponding periods of previous year are also presented:

Table with 5 columns: Manufactures of Cotton Exported, Month ending Jan. 31, 1920, 1919, 7 Months ending Jan. 31, 1919-0, 1918-19.

EXPORTS OF COTTON GOODS FROM GREAT BRITAIN.—Below we give the exports of cotton yarn, goods, &c., from Great Britain for the month of February and since Aug. 1 1919-20 and 1918-19 as compiled by us from the British Board of Trade returns.

Table with 8 columns: Yarn & Thread, Cloth, Total of All, 1919-20, 1918-19, 1919-20, 1918-19, 1919-20, 1918-19.

The foregoing shows that there was exported from the United Kingdom during seven months 624,236,000 pounds of manufactured cotton, against 407,091,000 pounds last year, an increase of 217,145,000 pounds.

EGYPTIAN COTTON.—The Alexandria Cotton Co., Ltd., of Boston, has the following by mail from Alexandria under date of Feb. 14:

Speculative buying on a large scale has been much in evidence, and has, in fact, been the main activity of the market; export houses have almost entirely ceased to deal in futures.

EGYPTIAN COTTON CROP.—The Alexandria Cotton Co., Ltd., of Boston has the following by mail from Alexandria under date of Feb. 27:

The futures market during the week under review has reacted heavily, and the close to-day—\$137 for March and \$115 for November—shows a drop of \$44 50 and \$25 respectively on the prices of a week ago.

WORLD'S SUPPLY AND TAKINGS OF COTTON.—The following brief but comprehensive statement indicates at a glance the world's supply of cotton for the week and since Aug. 1 for the last two seasons, from all sources from which statistics are obtainable; also the takings, or amounts gone out of sight, for the like period.

Table with 5 columns: Cotton Takings, Week and Season, 1919-20, 1918-19, 1917-18.

* Embraces receipts in Europe from Brazil, Smyrna, West Indies, &c. a This total embraces the total estimated consumption by Southern mills, 2,456,000 bales in 1919 20 and 2,515,000 bales in 1918 19—takings not being available—and aggregate amounts taken by Northern and foreign spinners, 9,241,471 bales in 1919 20 and 6,367,183 in 1918 19, of which 6,171,471 bales and 4,478,183 bales American.

BOMBAY COTTON MOVEMENT.—The receipts of India cotton at Bombay for the week ending Mar. 11 and for the season from Aug. 1 for three years have been as follows:

Table with 5 columns: Receipts at Bombay, 1919-20, 1918-19, 1917-18.

* No data for 1917-18, figures for 1918-19 are since Jan. 1.

ALEXANDRIA RECEIPTS AND SHIPMENTS OF COTTON.—The following are the receipts and shipments for the week ending Mar. 10 and for the corresponding week of the two previous years:

Table with 4 columns: Alexandria, Egypt, March 10, 1919-20, 1918-19, 1917-18.

Table with 6 columns: Export (bales), Week, Since Aug. 1, 1919-20, 1918-19, 1917-18.

Note.—A cantar is 99 lbs. Egyptian bales weigh about 750 lbs. This statement shows that the receipts for the week ending March 10 were 54,253 cantars and the foreign shipments 21,456 bales.

caused a certain amount of confusion, as Chicago has not adopted it. The Chicago market did not open until 11.30 New York (new) time or an hour and a half after the stock market here had opened. Naturally a good deal of business was lost. Prices weakened at one time with call money higher, exchange weaker, the stock market lower and the demand none too insistent. Also there was at one time more or less urgent selling of May and July on reports of a possible further investigation by the District Attorney at Chicago. It was stated that he had asked the Board of Trade directors for a statement of the important dealings in corn since the 200,000 bushel limit was raised. And a big oats industry is said to have cut down its output one-half on a falling off in European and other foreign buying. Also it is pointed out that the Spring movement is not far off. It is recalled that last year the deliveries of corn by the farms to the country elevators in the three months ended May 31 amounted to about 65,000,000 bushels. These were the figures of the Grain Corporation. Present stocks in the country are larger than then. The visible supply increased last week 332,000 bushels against a decrease in the same time last year of 285,000 bushels. This makes it 5,688,000 bushels against 2,514,000 a year ago.

The big storm in the Middle West made bad worse as regards transportation. Receipts were small. They may not increase at once. Rye has been firm, with a fair demand. This has tended to help corn somewhat. Exporters took 800,000 bushels of rye early. The demand for rye is for near delivery. Reports of a better demand for various corn products have also helped corn. Europe wants them. Also cash corn has been inclined to be firm. On Thursday corn advanced with small offerings and a pretty good demand. Of rye 100,000 bushels were reported sold c.i.f. Buffalo at 6¼ cents over May. Offerings of rye were small. To-day the exchanges are closed. Prices are higher for the week.

DAILY CLOSING PRICES OF CORN IN NEW YORK.

	Sat.	Mon.	Tues.	Wed.	Thurs.	Fri.
No. 2 yellow.....cts.	183¼	182¼	182¼	185½	187½	Hol.

DAILY CLOSING PRICES OF CORN FUTURES IN CHICAGO.

	Sat.	Mon.	Tues.	Wed.	Thurs.	Fri.
May delivery.....cts.	155½	155½	157	159	161½	Hol.
July delivery.....	150½	150½	150½	152½	154½	day
September delivery.....	146¼	146¼	146¼	148	150	

OATS fluctuated for a while within very narrow limits but later advanced. The visible supply decreased 249,000 bushels. In other words the demand outruns the receipts regardless of the recent falling off in export buying. The country offerings have been light. Cash prices early in the week showed no little firmness. The activity and firmness of rye certainly did oats no harm. Nor did the strength of corn and wheat. The big storm at the West may further impede the marketing of the crop. The visible supply last week decreased 249,000 bushels against a decrease in the same week last year of 2,473,000. The total is now 9,576,000 bushels against 22,882,000 a year ago. Yet things have on the whole been quiet in the oats trade. Neither home or foreign buyers have exerted themselves very much to secure further supplies. Not only has export inquiry been moderate but from present appearances the actual exports of old purchases will not comprise all that was recently bought. In other words it looks as though exporters had resold a certain quantity. And at the West the roads have given corn the preference over oats. A big oats company too is said to have reduced its output 50% owing to a sharp decrease in the foreign demand. Oats goods have been dull here. On Thursday, however, prices advanced, and they are higher for the week. Some indications of May congestion are spoken of. Old cash oats are firm. But a bigger new acreage is expected, unless this is prevented by a shortage of labor. Still oats require less labor than corn. To-day the exchanges are closed.

DAILY CLOSING PRICES OF OATS IN NEW YORK.

	Sat.	Mon.	Tues.	Wed.	Thurs.	Fri.
No. 1 white.....cts.	108¼	108¼	108¼	108¼	111	Hol.
No. 2 white.....	108½	108-108½	108-108½	108-108½	110½-111	day

DAILY CLOSING PRICES OF OATS FUTURES IN CHICAGO.

	Sat.	Mon.	Tues.	Wed.	Thurs.	Fri.
May delivery.....cts.	86½	86¼	86¼	87½	89	Hol.
July delivery.....	79½	78¾	79½	79½	81¼	day

DAILY CLOSING PRICES OF RYE FUTURES IN CHICAGO.

	Sat.	Mon.	Tues.	Wed.	Thurs.	Fri.
May delivery.....cts.	176	172¼	178¼	180	184½	Hol.
July delivery.....	170¾	178	172¼	174	179	day

The following are closing quotations:

FLOUR.

Spring patents.....	\$12 50@	\$13 50
Winter straights, soft	10 80@	11 25
Kansas straights.....	12 25@	13 00
Rye flour.....	9 50@	10 00
Corn goods, 100 lbs.—		
Yellow meal.....	4 00@	4 05
Corn flour.....	4 20@	4 35
Barley goods—Portage barley:		
No. 1.....		\$7 25
Nos. 2, 3 and 4, pearl.		6 50
Nos. 2-0 and 3-0.....		7 25@7 40
Nos. 4-0 and 5-0.....		7 50
Oats goods—Carload.		
spot delivery.....		8 50@9 80

GRAIN.

Wheat—		
No. 2 red.....	\$2 85	
No. 1 spring.....	nom.	
Corn—		
No. 2 yellow.....	1 87½	
Rye—		
No. 2.....	2 09½	
Oats—		
No. 1.....		111
No. 2 white.....		110½@111
No. 3 white.....		110@110½
Barley—		
Feeding.....		1 60
Malting.....		1 70

For other tables usually given here, see page 1336.

THE DRY GOODS TRADE

New York, Thursday Night, April 2 1920.

The market for drygoods showed during the week that there are many buyers still in need of goods but not so

desperately in need that they will pay any price. It was noticed that there were a good number of buyers in the market representing large houses and coming from many States. There is a strong note of conservatism among those coming from the New England territory, while those from the West and South are as sanguine of the future as they have been at any time since high prices became a general thing. A large number of these retail buyers are necessarily hampered by the restrictions being imposed by their financial managers and some have complained that they have not been given free rein when bargains were offered. Second hands report a pretty fair business for this time of year and considering the belated Easter season. Jobbers are quite willing to sell merchandise for delivery in the next ninety days, but they hesitate at longer commitments. The uncertainty as to the value of advance business is causing more concern than it did a month or two ago. The conservatism that has sprung up as a result of financial pressure, has spread sufficiently to show that there is an ample field for trading if high prices are checked and some of the present ones modified during the next few months. It does not seem probable that any adjustment of cotton goods values can be made at this time but with the resistance to high prices making itself felt more each week some readjustment in May or June must be considered. Manufacturers still consider the rising costs of fuel, labor and transportation as sustaining factors for present values, but prices of goods can come down and there is no doubt but that the public clamor for lower prices is asserting itself in all quarters of the trade. The market has not begun to feel the insidious influence of offerings of imported goods and probably won't be affected until June, but goods are coming in rapidly and some retailers are already using them to advantage. Buyers report that importers' representatives have been busy among them and that many new sellers are offering goods. Some might consider such talk as buyers' propaganda were it not for figures that show the substantial yardage of cottons and silks arriving weekly. In January of this year over sixteen million square yards of cottons were brought in, over ten times as much as in the January previous and over four times as much as in June 1914. The export division of the market is generally quiet and it is felt in some quarters that several of the foreign markets have over-bought to considerable extent. There continues to be quite a little reselling in the home market of goods bought for export, especially to the eastern Mediterranean territory.

DOMESTIC COTTON GOODS.—The market for staple cotton goods opened the week with a strong tone and continued generally firm up to the close. The price of cotton, the likelihood of higher taxes and excessive wage demands for the mills and the increasing difficulties of getting raw material were all factors tending toward higher values. Print cloths were largely the feature of the week's activity, showing a tendency to rise on a limited volume of business. The naming of lower prices than had been anticipated on percales was the subject of a large amount of discussion in the market and did not lead to any enthusiasm for still higher prices on print cloths. Brown and bleached cottons were firm and some talk was heard of the possibility of an advance in wide sheetings to very high levels. It is conceded that they are very scarce at present and in big demand by several manufacturers. There has been a great deal of agitation in the trade for a better form of contract than the one now in use. Selling agents are trying to work out one that will bind the buyer who buys more than he cares to pay for when he sees prices declining. Cancellations have been too easily effected for the good of the trade at a time like the present. Gray goods closed the week with a firm tone, 38½-inch standards being listed at 26 cents.

WOOLEN GOODS.—With the improvement in the weather the feeling in the market for woollens and worsteds is decidedly more optimistic. In both the men's and women's wear lines the wholesalers seem to have become reconciled to the retailers' policy of conservative operation. General conditions are considered good though the smaller retail stores are carrying somewhat heavier stocks than usual. This is offset, however, by the condition of the larger stores, which are operating on limited stocks. Cautious merchants are still somewhat skeptical regarding the ability of retailers to overcome the growing resistance of the public toward higher prices.

FOREIGN DRYGOODS.—The local linen market has been quiet during the week as many buyers are at home taking care of their Easter trade. There are many representatives of importers now on the other side making an effort to hasten deliveries and to pick up any merchandise that may be available for the fall season. Their quest does not seem destined to success as many manufacturers have withdrawn from the market and refuse to take any further business until a new supply of flax becomes available. It has been noticed that some department stores here have been offering linen merchandise at less than the present replacement cost. This would indicate that there are still some parcels of pre-war goods in the hands of retailers. Burlap markets are firm with late shipments held at substantially higher prices. Light weights are quoted at 9.40 cents and heavy weights at 14.50 cents.

500,000 permanent harbor mpt. bonds. Denom. \$1,000. Due \$25,000 yearly on Jan. 1 from 1921 to 1940, incl.

MINNEAPOLIS, Minn.—BOND OFFERING.—Sealed bids will be received until 3 p. m. April 14 by the Committee on Ways and Means of City Council, for \$35,000 workhouse, \$300,000 park, \$50,000 permanent impt. fund, \$150,000 Franklin Ave. bridge, \$1,500,000 school, \$100,000 Bassett's Creek, and \$50,000 public comfort station bonds.

BOND OFFERING.—Bids will also be received until the above time and date for \$1,258,444.83 street impt. bonds. These bonds are dated April 1 1920 and to be payable as nearly as practicable, one-twentieth thereof 1 year from date of said bonds up until April 1 1940, except the bonds in proceedings No. 624, 626, 628, 574, 667, 636, 639, 638 and 677, which are to be payable as nearly as practicable in ten equal installments, beginning April 1 1921.

BIDS REJECTED.—All bids submitted for the two issues of bonds aggregating \$388,724.43 offered on March 26—V. 110, p. 1218—were rejected. MITCHELL SCHOOL DISTRICT (P. O. Mitchell), Davison County, S. Dak.—BOND OFFERING.—A. B. McKee, Clerk Board of Education, will receive bids, it is stated, for \$200,000 5% 10-20-year (opt.) school bonds until April 12. Due 1940, optional after 1930.

MOBILE, Mobile County, Ala.—BOND OFFERING.—H. Philips, Mayor, will receive bids for \$7,500 5% 10-year paving bonds, it is stated, until April 12. Denom. \$500. Date May 1 1920.

MODESTO, Stanislaus County, Calif.—BOND ELECTION.—Reports say that the City Commissioners, have fixed April 27 as the date of a special municipal election to vote on a \$50,000 bonding proposition for a county fair grounds site.

MONROVIA, Los Angeles County, Calif.—BOND SALE.—The William H. Staats Co. of Los Angeles has purchased and is now offering to investors at a price to yield 5.20% \$90,000 5 1/2% tax-free water-works bonds. Denom. \$1,000 and \$250. Date April 1 1920. Prin. and semi-ann. int. (A. & O.) payable at the office of the City Treasurer. Due \$2,250 yearly from 1921 to 1960, incl.

MONTANA (State of), BONDS NOT SOLD.—The \$250,000 5% coupon terminal grain elevator bonds offered on Feb. 28—V. 110, p. 679—were not sold.

MONTGOMERY COUNTY (P. O. Dayton), Ohio.—BOND SALE.—On March 27 the \$220,000 5 1/2% 2-11-year serial coupon sanitary sewer bonds, dated March 1 1920 (V. 110, p. 1339), were awarded to Silverman, Huyck & Co. for \$220,266 (100.121)—a basis of about 5.48%.

MOORE HAVEN SPECIAL ROAD AND BRIDGE DISTRICT NO. 8, De Soto County, Fla.—BOND OFFERING.—B. Vance, Clerk, will receive bids until April 5, it is stated, for \$65,000 6% road bonds, being part of the \$180,000 which were offered without success on Feb. 2—V. 110, p. 891. Denom. \$500. Date Jan. 1 1920. This item was incorrectly reported under the caption of "De Soto County, Fla.," in V. 110, p. 1109.

MOORPARK MEMORIAL UNION HIGH SCHOOL DISTRICT, Ventura County, Calif.—BONDS NOT SOLD.—No sale was made of the \$85,000 5% gold bonds offered on March 23—V. 110, p. 1111. The above bonds will be re-offered for sale on April 20.

MORGAN COUNTY (P. O. Martinsville), Ind.—BOND OFFERING.—John H. Schafer, County Treasurer, will receive bids until 10 a. m. April 5 for \$8,500 4 1/2% John E. Pike et al. Gregg Twp. road bonds. Denom. \$425. Date April 5 1920. Int. M. & N. Due \$425 each six months from May 15 1921 to Nov. 15 1930, inclusive.

MT. CARMEL SCHOOL DISTRICT (P. O. Mt. Carmel), Wabash County, Ill.—BOND SALE.—It is reported that an issue of \$96,000 5 1/2% school building bonds has been awarded to the Chicago Trust Co., of Chicago, at par.

MOULTRIE, Colquitt County, Ga.—BOND SALE.—On March 25 the following 5% gold coupon bonds—V. 110, p. 1111—were awarded to R. M. Berrien Jr. & Co., of Atlanta for \$105,279, equal to 100.265. \$60,000 paving bonds. Due \$10,000 yearly on April 1 from 1924 to 1929, incl. 10,000 sewer bonds. Due April 1 1930. 35,000 school bonds. Due April 1 1940.

MUSKOGEE, Muskogee County, Okla.—BOND ELECTION.—On April 6 \$200,000 park and hospital bonds are to be voted upon.

NATCHITOCHEs, Natchitoches Parish, La.—BOND OFFERING.—Bids will be received until 10 a. m. Apr. 15 by W. F. Johnson, Mayor-Commissioner, for \$240,000 20-year serial public impt. bonds. Denom. \$500. Date Apr. 1 1920. Prin. and semi-ann. int. (A. & O.) payable at a place to suit purchaser. Cert. check for \$5,000 payable to the above Mayor-Commissioner, required. The successful bidder will be furnished a complete transcript of the proceedings issuing these bonds, and fiscal facts statement, but he must include the blank bonds ready for the signature of the city officials.

NEW BRITAIN, Hartford County, Conn.—BOND SALE.—On March 26 the following 4 issues of coupon school bonds, aggregating \$185,000, were awarded to R. M. Grant & Co., of Boston, for \$180,672 (97.661) and interest: \$50,000 4 1/2% bonds, a basis of about 4.71%. Date Feb. 1 1920. Due \$10,000 yearly on Aug. 1 from 1936 to 1940, incl. 40,000 4 3/4% bonds, a basis of about 5.05%. Date Aug. 1 1919. Due Aug. 1 1929. 30,000 4 1/2% bonds, a basis of about 4.66%. Date Aug. 1 1919. Due \$10,000 yearly on Aug. 1 in 1941, 1942 & 1943. 65,000 4 1/2% bonds, a basis of about 5.24%. Date Feb. 1 1920. Due \$20,000 on Aug. 1 in 1922, 1923 & 1924, and \$5,000 Aug. 1 1925. Denom. \$1,000. Prin. and semi-ann. int. (F. & A.) payable at the New Britain National Bank, of New Britain.

NEW ULM, Brown County, Minn.—BOND ELECTION.—An election may be held during May to vote on \$250,000 5% 30-year light and water plant bonds. Wm. P. Backer is City Clerk.

NILES SCHOOL DISTRICT (P. O. Niles), Trumbull County, Ohio.—BOND ELECTION.—The Board of Education has called for a special election on April 27 to vote on a proposition to issue \$150,000 school-building-addition erection bonds.

NEW YORK CITY, N. Y.—TEMPORARY LOANS.—During the month ending March 31 1920 the following short-term securities, consisting of revenue bills, corporate stock notes, and special revenue and general fund bonds, aggregating \$66,395,000, were issued:

Table with columns: Amount, Int. Rate, Maturity, Date Sold. Includes Revenue Bills aggregating \$44,995,000 and Special Revenue Bonds aggregating \$3,200,000.

Table with columns: Amount, Int. Rate, Maturity, Date Sold. Includes Corporate Stock Notes aggregating \$18,200,000.

Table with columns: Amount, Int. Rate, Maturity, Date Sold. Includes Various Municipal Purposes and Rapid Transit.

CORPORATE STOCK AND BOND SALE.—During the same period the following long-term issues were disposed of:

Table with columns: Amount, Int. Rate, Maturity, Date Sold. Includes Corporate Stock for Rapid Transit Purposes.

Table with columns: Amount, Int. Rate, Maturity, Date Sold. Includes Corporate Stock for Various Municipal Purposes.

NOBLE COUNTY (P. O. Albion), Ind.—BOND SALE.—On Mar. 23 the \$22,200 4 1/2% Noah Stump et al Washington Twp. road bonds, offered on that date—V. 110, p. 1219—were awarded to the Cromwell State Bank at par and interest. Due \$1,110 each six months from May 15 1921 to Nov. 15 1930, incl.

NORTH ADAMS, Berkshire County, Mass.—TEMPORARY LOAN.—The temporary loan of \$1,000,000, issued in anticipation of revenue, dated March 20 and maturing Nov. 5 1920, which was offered on March 30—V. 110, p. 1339—was awarded on that date to Harris, Forbes & Co. of Boston on a 5.65% discount basis.

NORTH CANTON, Stark County, Ohio.—BOND OFFERING.—E. McCarty, Village Clerk, will receive proposals until 12 m. April 16 for the following 6% coupon Portage St. Improvement bonds: \$10,000 village's portion bonds. Due \$1,000 yearly on March 1 from 1922 to 1929, inclusive, and \$2,000 March 1 1930. 47,000 special assessment bonds. Due yearly on March 1 as follows: \$4,000 1922 to 1926, inclusive; \$6,000 1927, and \$7,000 1928, 1929 and 1930.

Denom. \$1,000. Date March 1 1920. Principal and semi-annual interest payable at the Village Treasurer's office. Certified check on a solvent bank located in Stark County, for 5% of amount of bonds bid for, payable to the Village Treasurer, required. Bonds to be delivered and paid for within ten days from date of award. Purchaser to pay accrued interest.

OCHOCO IRRIGATION DISTRICT (P. O. Prineville), Crook County, Ore.—BOND OFFERING.—B. A. Sordal, District Secretary, will receive bids, it is stated, until 12 m. April 24, for \$100,000 16 1/2-year (aver.) bonds at not exceeding 6% interest. Int. semi-ann. Cert. check for 5%, required.

OKMULGEE, Okmulgee County, Okla.—BOND ELECTION.—It is reported that \$50,000 library bonds are soon to be voted upon.

OKMULGEE SCHOOL DISTRICT NO. 1 (P. O. Okmulgee), Okmulgee County, Okla.—BOND SALE.—The Bank of Commerce of Okmulgee, offering par and interest, was awarded the \$238,000 5% 10-20-year serial coupon school bonds offered on Mar. 22—V. 110, p. 1111. Int. F. & A.

OLD FORT RURAL SCHOOL DISTRICT (P. O. Old Fort), Seneca and Sandusky Counties, Ohio.—BOND SALE.—The \$10,000 6% school-building bonds offered on March 29 (V. 110, p. 1111), have been awarded to W. L. Slayton & Co., of Toledo, at 101.86, a basis of about 5.76%. Due Sept. 15 1930. Other bidders, all of Toledo, were: F. C. Hoehler—101.14 Graves, Blanchet & Thorn-Prudden & Co.—100.27 burgh—100.26

OMAHA, Nebr.—BOND ELECTION CONSIDERED.—We are informed that an issue of \$250,000 library bonds may be submitted to an election.

ORLAND SCHOOL DISTRICT, Glenn County, Calif.—BOND SALE.—On March 29 the \$42,000 6% coupon school bonds—V. 110, p. 1219—were awarded, it is stated, to the First National Bank of Orland.

PACIFIC COUNTY (P. O. South Bend), Wash.—BONDS VOTED.—By a vote of 1087 to 139 the issuance of \$162,000 highway-impt. bonds at not exceeding 5 1/2% interest was authorized at the election held March 9—V. 110, p. 892. The bonds will be offered for sale about May 4.

PALESTINE, Anderson County, Tex.—BONDS VOTED.—It is stated that by a vote of 537 to 189 the city of Palestine in special election Mar. 16, decided to issue \$750,000 in bonds for street paving.

PARIS, Lamar County, Tex.—BONDS REGISTERED.—On March 26 \$150,000 street impt., \$100,000 fire dept., \$50,000 sewer construction and \$100,000 water works 5% 10-40-year bonds were registered with the State Comptroller.

PARK COUNTY SCHOOL DISTRICT NO. 6 (P. O. Cody), Wyo.—BOND ELECTION.—An election called for May 3 to vote upon \$60,000 school bonds.

WEST POINT, Cuming County, Neb.—BOND ELECTION.—The voters will have submitted to the, on Apr. 6 the question of issuing \$20,000 water-works-extension bonds.—V. 110, p. 1221.

WHARTON SCHOOL DISTRICT (P. O. Wharton), Morris County, N. J.—BOND OFFERING.—J. H. Williams, District Clerk, will receive proposals until 8 p. m. April 13 for an issue of 5% school bonds, not to exceed \$150,000. Denom. \$1,000. Date May 1 1920. Prin. and semi-ann. int. (M. & S.) payable at the Dover Trust Co. of Dover. Due \$5,000 yearly on May 1 from 1921 to 1950, incl.

WHATCOM COUNTY SCHOOL DISTRICT NO. 47, Wash.—BOND SALE.—The State of Washington, offering par, was the successful bidder for an issue of \$15,500 5% school bonds, it is stated.

WHITE COUNTY (P. O. Monticello), Ind.—BONDS NOT SOLD.—The \$18,000 4½% Lucius C. Pratt et al Big Creek Twp. road bonds, offered on Feb. 28—V. 110, p. 789—were not sold, as there were no bids submitted.

WILKES-BARRE, Luzerne County, Pa.—BOND OFFERING.—Fred. H. Gates, City Clerk, will receive proposals until 12 m. April 13 for \$100,000 4½% tax-free coupon city-impt. bonds. Denom. \$1,000. Date Oct. 1 1919. Prin. and semi-ann. int. (A. & O.) payable at the City Treasurer's office. Due yearly on Oct. 1 as follows: \$15,000, 1936; \$20,000, 1937 to 1940, incl., and \$5,000 1941. Certified check for 2% of amount of bonds bid for, payable to the City Treasurer, required. Legality approved by Townsend, Elliott & Munson of Philadelphia, a copy of whose opinion will be furnished to prospective bidders. Purchaser to pay accrued interest. Total bonded debt, including this issue: \$2,166,185 51 Last preceding assessed valuation, upon which 1919 taxes are assessed: 79,000,000 00 Total estimated value of taxable property: 130,000,000 00 Value of property owned by municipality: 4,829,182 10 Tax rate for 1920, 10 mills.

WILLS POINT INDEPENDENT SCHOOL DISTRICT (P. O. Wills Point), Van Zandt County, Tex.—BONDS REGISTERED.—An issue of \$10,000 5% 20-40 year bonds was registered with the State Comptroller on March 27.

WOLF POINT, Roosevelt County, Mont.—BOND ELECTION.—On April 10 \$50,000 water-extension bonds are to be voted upon.

WORCESTER, Worcester County, Mass.—TEMPORARY LOAN.—On March 30 a temporary loan of \$875,000, issued in anticipation of revenue, dated March 31 and maturing Nov. 1 1920, was awarded, it is stated, to Salomon Bros. & Hutzler on a 5.64% discount basis, plus a \$7 premium.

WRAY, Yuma County, Colo.—BOND ELECTION.—On April 6 \$30,000 6% 15-year bonds to purchase the electric-light plant will be voted upon.

WRIGHTSVILLE, Johnson County, Ga.—BOND SALE.—The \$30,000 5½% 30-year coupon sewer bonds, dated Dec. 1 1919 offered on March 17—V. 110, p. 1114—have been sold, it is stated, to the Robinson-Humphrey Co., of Atlanta for \$30,603 06 (102.0102) and interest, a basis of about 5.36%.

WYOMISSING, Berks County, Pa.—BOND OFFERING.—Proposals will be received until 8 p. m. April 20 by Claude B. Mengel, Borough Secretary, for \$59,000 5% coupon school bonds. Denom. \$500. Int. semi-ann. Due yearly on April 1 as follows: \$50, 1921 to 1930, incl.; \$1,000, 1931 to 1933, incl.; \$2,000, 1934 to 1937, incl.; \$3,000, 1938 to 1943, incl.; and \$5,000, 1944 to 1948, incl.; all being subject to call on and after April 1 1923. Cert. check for 10% of amount of bid required.

CANADA, its Provinces and Municipalities.

ALBERTA SCHOOL DISTRICTS, Alta.—DEBENTURES AWARDED IN PART.—Of the twenty issues of 6½% school debentures offered on Mar. 15—V. 110, p. 1004—five issues were awarded to the Canada Landed and National Investment Co., Ltd., as follows: \$2,000 Hurstbourne No. 3,647 15-yr. serial debentures at 96.25. 2,500 Passchendale No. 3,840 15-yr. serial debentures at 96.50. 1,500 Strome No. 1,978 5-yr. serial debentures at 97.50. 3,200 Turner No. 3,797 10-yr. serial debentures at 97.60. 2,000 Bowden No. 302 15-yr. serial debentures at 97.

BRAMPTON, Ont.—DEBENTURE SALE.—An issue of \$45,533 12 6% ten-installment improvement debentures was awarded on March 5 to Wood, Gundy & Co., of Toronto, at 98.50.

CHARLESWOOD R. M., Man.—DEBENTURE OFFERING.—A. B. Blakely, Municipality Secretary-Treasurer, is receiving proposals to-day (April 3) for \$10,000 6% 20-installment bridge debentures, according to reports.

GREATER WINNIPEG WATER DISTRICT, Man.—DEBENTURE SALE.—During the month of March, Wood, Gundy & Co. and the Dominion Securities Corp. purchased at 98.389, \$1,000,000 6% debentures, maturing April 1 1940. At the price paid the district is borrowing the money at an average interest rate of 6.14%.

This is the second issue put out by the district within a month, the first one being the \$750,000 6% ten-year debentures, which were awarded on Feb. 28 to the same houses which have purchased the second issue.—V. 110, p. 1114.

HAMILTON, Ont.—DEBENTURE SALE.—It is reported that on March 24 the \$46,768 28 1-20-year installment and \$25,000 1-20-year installment 5% debentures offered on that date (V. 110, p. 1114), were awarded to Harris, Forbes & Co. and C. N. Bings & Co., of Toronto, at 93.13, a basis of about 6.15%.

MIMICO, Ont.—DEBENTURE SALE.—Wood, Gundy & Co., of Toronto, have purchased on a 6½% interest basis, debentures of this town to the amount of \$16,232, bearing interest at 5½% and 6%.

MT. ROYAL, Que.—DEBENTURE OFFERING.—A. L. Mackenzie, Secretary-Treasurer, will receive bids until April 6, according to reports, for \$850,000 5½% 5-year debentures. Date Nov. 1 1924.

PRINCE RUPERT, B. C.—DEBENTURE OFFERING.—W. D. Vance, City Treasurer, will receive proposals until 12 m. Apr. 14 for the following 6% debentures: \$20,000 20-year water extension; \$60,000 15-year telephone extension; \$40,000 30-year hydro-electric, \$150,000 30-year public school bldg.; \$10,000 5-year sewer impt.; \$12,000 15-year Morse Creek Bridge; \$25,000 5-year resurfacing plank roads and \$45,000 15-year electric light extension debentures.

REGINA, Sask.—DEBENTURES SOLD "OVER THE COUNTER."—The city has sold its \$117,000 debentures mentioned in V. 110, p. 895, over the counter, the purchaser being local investors, who paid par and interest. The debentures bear 6% interest and mature \$56,000 Feb. 1 1928 and \$61,000 July 1 1934.

STAMFORD TOWNSHIP, Ont.—DEBENTURE OFFERING.—It is reported that proposals will be received until April 5 for \$20,000 6% 20-installment debentures.

WINDSOR, Ont.—DEBENTURES VOTED.—On Mar. 22 the by-law to issue \$12,000 6% 10-year motor-truck street-flushes debentures carried by a vote of 28 "for" to 22 "against"—V. 110, p. 1114.

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Financial Statement

Actual value.....	\$189,884,048
Assessed valuation, 1919.....	94,942,024
Total bonded debt (this issue only).....	1,500,000

Bonded Debt Less than One and Three-Quarters Per Cent of Assessed Valuation.
Maturing 1931-1955

Price, Par and Interest

Bolger, Mosser & Willaman
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\$50,000

St. Francis Levee District of Arkansas
5½% BONDS

Due serially 1952 to 1969.

Actual value of taxable property, estimated.....	\$200,000,000
Assessed value of taxable property.....	75,000,000
Total bonded debt.....	4,954,000
Population.....	125,000

Price to yield 5.40%

Mortgage Trust Company
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\$300,000 Casey-Hudson Company
8% Cumulative Serial Preferred Stock at \$100 per share and accrued dividends

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