Occupational
Compensation Survey:
Pay and Benefits
U.S. Department of Labor

Bureau of Labor Statistics
Bulletin 3085-11

## Preface

This bulletin provides results of a March 1996 survey of occupational pay and employee benefits in the Scranton-Wilkes-Barre-Hazleton Metropolitan Statistical Area. This survey was conducted as part of the U.S. Bureau of Labor Statistics Occupational Compensation Survey Program. Data from this program are for use in implementing the Federal Employees Pay Comparability Act of 1990. The survey was conducted by the Bureau's regional office in Philadelphia, under the direction of John Filemyr, Assistant Regional Commissioner for Operations.
The survey could not have been conducted without the cooperation of the many private firms and government jurisdictions that provided pay and benefit data included in this bulletin. The Bureau thanks these respondents for their cooperation.

For additional information regarding this survey or similar surveys conducted in this regional area, please contact the BLS Philadelphia Regional Office at (215) 596-1154. You may also write to the Bureau of Labor Statistics at: Division of Occupational Pay and Employee Benefits, 2 Massachusetts Avenue, NE, Washington, D.C. 20212-0001 or call the Occupational Compensation Survey Program information line at (202) 606-6220.
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For an account of a similar survey conducted in 1993, see
Occupational Compensation Survey: Pay and Benefits, BLS Bulletin 3070-72.

## Occupational Compensation Survey: Pay and Benefits

## Scranton-Wilkes-Barre-Hazleton, PA Metropolitan Area, March 1996

[^0]Bureau of Labor Statistics
Katharine G. Abraham,
Commissioner
August 1996
Bulletin 3085-11
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## Introduction

This survey of occupational pay and employee benefits in the Scranton-Wilkes-Barre-Hazleton Metropolitan Statistical Area (Columbia, Lackawanna, Luzerne, and Wyoming Counties) was conducted as part of the U.S. Bureau of Labor Statistics Occupational Compensation Survey Program. The survey is one of a number conducted annually in metropolitan areas throughout the United States. (See listing of reports for other surveys at the end of this bulletin.)
A major objective of the Occupational Compensation Survey Program is to describe the level and distribution of occupational pay in a variety of the Nation's local labor markets, using a consistent survey approach. Another Program objective is to provide information on the incidence of employee benefits among and within local labor markets.
The Program develops information that is used for a variety of purposes, including wage and salary administration, collective bargaining, and assistance in determining business or plant location. Survey results also are used by the U.S. Department of Labor in making wage determinations under the Service Contract Act, and by the President's Pay Agent (the Secretary of Labor and Directors of the U.S. Office of Personnel Management and the U.S. Office of Management and Budget) in determining local pay adjustments under the Federal Employee Pay Comparability Act of 1990. This latter requirement resulted in: (1) Expanding the survey's industrial coverage to include all private nonfarm establishments (except households) employing 50 workers or more and to State and local governments and (2) adding more professional, administrative, technical, and protective service occupations to the surveys.

## Pay

The A-series tables provide estimates of straight-time weekly or hourly pay by occupation. Tables A-1 through A-5 provide data for selected white- and bluecollar occupations common to a variety of industries.
Occupational pay information is presented for all industries covered by the survey and, where possible, for private industry (e.g., for goods- and service-producing industries) and for State and local governments. Within private industry, more detailed information is presented to the extent that the survey establishment sample can support such detail.

## Establishment practices and benefit tables

The B-series tables provide information on paid holidays; paid vacations; and insurance, health, and retirement plan provisions for full-time, white- and bluecollar employees.

## Appendixes

Appendix A describes the concepts, methods, and coverage used in the Occupational Compensation Survey Program. It also includes information on the area's industrial composition and the reliability of occupational pay estimates.
Appendix B includes the descriptions used by Bureau field economists to classify workers in the survey occupations.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Scranton-Wilkes-Barre-Hazleton, PA, March 1996


See footnotes at end of table.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Scranton-Wilkes-Barre-Hazleton, PA, March 1996 - Continued

${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
${ }_{2}{ }^{2}$ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under
cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to
compute means, medians, and middle ranges.
${ }^{3}$ Less than 0.5 percent.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown
separately.

Table A-2. All establishments: Weekly hours and pay of technical and protective service occupations, Scranton-Wilkes-Barre-Hazleton, PA, March 1996

${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, excluded are performance payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and
methods used to compute means, medians, and middle ranges
${ }^{3}$ Less than 0.5 percent.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Scranton-Wilkes-Barre-Hazleton, PA, March 1996


See footnotes at end of table.

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Scranton-Wilkes-Barre-Hazleton, PA, March 1996 — Continued

| Occupation and level | Number <br> of workers | Average weekly hours ${ }^{1}$ (standard) | Weekly pay (in dollars) ${ }^{2}$ |  |  |  |  | Percent of workers receiving straight-time weekly pay (in dollars) of- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Mean | Median | Middle range |  |  | $\begin{array}{\|c\|} \hline 175 \\ \text { and } \\ \text { under } \\ 200 \\ \hline \end{array}$ | $\begin{gathered} 200 \\ - \\ 225 \end{gathered}$ | $\begin{gathered} 225 \\ -5 \\ 250 \end{gathered}$ | $\begin{gathered} 250 \\ - \\ 275 \end{gathered}$ | $\begin{gathered} 275 \\ 300 \\ 30 \end{gathered}$ | $\begin{gathered} 300 \\ 325 \\ 325 \end{gathered}$ | $\begin{gathered} 325 \\ -5 \\ 350 \end{gathered}$ | $\begin{aligned} & 350 \\ & 375 \end{aligned}$ | $\begin{gathered} 375 \\ - \\ 40 \end{gathered}$ | $\begin{gathered} 400 \\ -\overline{2} \end{gathered}$ | $\begin{gathered} 425 \\ - \\ 450 \end{gathered}$ | $\begin{gathered} 450 \\ - \\ 475 \end{gathered}$ | $\begin{gathered} 475 \\ 5 \\ 500 \end{gathered}$ | $\begin{gathered} 500 \\ - \\ 505 \end{gathered}$ | $\begin{gathered} 525 \\ 5 \\ 50 \end{gathered}$ | $\begin{gathered} 550 \\ - \\ 575 \end{gathered}$ | $\begin{gathered} 575 \\ -\overline{0} \end{gathered}$ | $\begin{gathered} 600 \\ 625 \\ 625 \end{gathered}$ | $\begin{gathered} 625 \\ -5 \\ 650 \end{gathered}$ | $\begin{aligned} & 650 \\ & \text { and } \\ & \text { over } \end{aligned}$ |
| Personnel Assistants | 88 | 39.639.6 | $\begin{gathered} \$ 422 \\ 422 \end{gathered}$ | $\$ 404$ 404 | $\$ 363-4467$$363-\quad 467$ |  |  | - | - | - - |  | - - | 2 | 9 | 1616 | 19 | 11 | 13 | 10 | 2 | 9 | - | 6 | - | - | - | 2 |
| Private industry ..... |  |  |  | 404 |  |  |  | - |  | - | - | 2 | 19 |  |  | 11 | 13 | 10 | 2 | 9 | - | 6 | - | - | - | 2 |
| Level 2 ... | 5858 | $\begin{aligned} & 39.6 \\ & 39.6 \end{aligned}$ | $\begin{aligned} & 406 \\ & 406 \end{aligned}$ | $\begin{aligned} & 402 \\ & 402 \end{aligned}$ |  | 63 - 439 |  |  | - | - | - | - | - | 3 | 10 | 22 | 10 | 14 | 19 | $\begin{aligned} & 10 \\ & 10 \end{aligned}$ | 3 | 7 | - | - | - | - | - | - |
| Private industry .... |  |  |  |  |  |  |  | 10 |  |  |  |  |  |  |  |  | 14 | 19 | 3 |  | 7 | - | - | - | - | - | - |
| Secretaries | 586422164 | $\begin{aligned} & 38.4 \\ & 38.9 \end{aligned}$ | $\begin{aligned} & 403 \\ & 413 \end{aligned}$ | $\begin{aligned} & 402 \\ & 412 \end{aligned}$ | $330-464$ |  |  | - | 11 | 32 | $\begin{array}{r}6 \\ 2 \\ \hline\end{array}$ | 4 | 8 | 811 | 1011 | 6 | 1110 | 11137 | 674 | 910 | 5 |  |  | 2 | 2 | ${ }^{(3)}$ | 221 |
| Private industry ..... |  |  |  |  | 341 | - | 472 |  |  |  |  |  |  |  |  |  |  |  |  |  | 54 | 31 | 24 | 211 | $\underline{2}$ | $(3)$1 |  |
| State and local government. |  | 37.2 | 377 | 381 | 277 | - | 442 | - |  | 4 | 18 | 15 | 2 | 1 | 5 | 12 | 13 | 7 | 4 |  |  |  |  |  |  |  |  |
| Level 1 | $\begin{array}{r} 170 \\ 86 \\ 84 \end{array}$ | $\begin{aligned} & 37.6 \\ & 38.4 \end{aligned}$ | $\begin{array}{r} 334 \\ 353 \\ \hline \end{array}$ | $\begin{aligned} & 326 \\ & 352 \end{aligned}$ | $257-386$$322-412$ |  |  | - | 36 | 657 | 205 | 122 | 9 ${ }^{9}$ | 5 | $\begin{aligned} & 15 \\ & 26 \end{aligned}$ | 75 | 897 | 816 | 21 | 417 | - | - | - | - | - | - |  |
| Private industry . |  |  |  |  |  |  |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |
| State and local government |  | 36.8 | 315 | 277 |  | - | 375 |  | - |  | 7 | 36 | 21 | 5 | - | 4 | 10 | 7 |  | 4 | 7 | - | - | - | - | - | - | - |
| Level 2 | $\begin{array}{r} 196 \\ 144 \\ 52 \\ 52 \end{array}$ | $\begin{aligned} & 38.2 \\ & 38.7 \end{aligned}$ | $\begin{aligned} & 380 \\ & 360 \end{aligned}$ | $\begin{aligned} & 377 \\ & 356 \end{aligned}$ |  | - | $\begin{aligned} & 428 \\ & 42 \end{aligned}$ | - | 11 | 33 | 23 | 1211 | $\begin{aligned} & 11 \\ & 15 \end{aligned}$ | $\begin{aligned} & 12 \\ & 17 \end{aligned}$ | 9 9 | 788 | $\begin{aligned} & 13 \\ & 11 \end{aligned}$ | 1515 | 33 | 73 | 31 | - | - | - | - | - | --- |
| Private industry ... |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - | - |  |
| State and local government.. |  | 36.5 | 434 | 439 |  | - | 488 | - | - | - | - | 13 | - | - | 8 | 6 | 19 | 15 | - | 19 | 10 | - | 10 | - |  |  |  |
| Level 3 ... | $\begin{aligned} & 155 \\ & 154 \end{aligned}$ | $\begin{gathered} 39.1 \\ 39.1 \end{gathered}$ | $\begin{aligned} & 471 \\ & 471 \end{aligned}$ | $\begin{aligned} & 465 \\ & 465 \end{aligned}$ |  | - | 519 | - | - | - | - | - | 11 | 8 | 6 | 5 | 10 |  |  | 19 |  | 44 | 55 | 55 | 2 | - | 55 |
| Private industry ............ |  |  |  |  |  |  | 519 |  |  |  |  |  |  |  |  |  |  | 10 | 10 | 19 | 10 |  |  |  |  |  |  |
| Level 4 | 40 | 39.0 | 512 | ${ }_{-}^{506}$ | 459 - <br> -  |  |  | - | - | - |  |  |  |  | 56 | 56 | 79 | $\begin{aligned} & 2 \\ & 3 \end{aligned}$ | $\begin{aligned} & 17 \\ & 20 \end{aligned}$ | $\begin{aligned} & 5 \\ & 6 \end{aligned}$ | $\begin{aligned} & 17 \\ & 20 \end{aligned}$ | $\begin{aligned} & 13 \\ & 14 \end{aligned}$ | ${ }_{-}^{2}$ | 13 5 5 <br> 14 3 - |  |  |  |
| Private industry . | 35 | 39.1 | 496 |  |  |  |  | - | - |  | - | - | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Switchboard-Operator-Receptionists | 312 | 38.9 | 296 | 300 |  | - | 332 |  | 3 | 4 | 11 | 13 | 17 | 23 | 23 | 4 | - | 2 | - | - | - | - | - | - | - | - | - | - |
| Private industry ............................... | $\begin{array}{r} 281 \\ 31 \end{array}$ | $\begin{aligned} & 39.0 \\ & 38.6 \end{aligned}$ | $\begin{aligned} & 294 \\ & 311 \end{aligned}$ | 294 | $268-330$  <br> - - |  |  | 4 | 4 | 10 | 14 | 19 | 22 | 23 | 2 | - | 2 | - | - | - | - | - | - | - | - | - | - |
| State and local government ............ |  |  |  |  |  |  |  | - | 26 | - | - | 35 | 23 | 16 | - | - | - | - | - | - | - | - | - | - | - | - |  |

${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for
overtime at regular and/or premium rates), and the earnings correspond to these weekly hours. overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
bonuses and lump-sum pay for overtime and for work on weekends, holdays aerospace industries, as payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and
methods used to compute means, medians, and middle ranges
${ }^{3}$ Less than 0.5 percent.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-4. All establishments: Hourly pay of maintenance and toolroom occupations, Scranton-Wilkes-Barre-Hazleton, PA, March 1996

| Occupation and level | $\left\|\begin{array}{c} \text { Number } \\ \text { of } \\ \text { workers } \end{array}\right\|$ | Hourly pay (in dollars) ${ }^{1}$ |  |  |  | Percent of workers receiving straight-time hourly pay (in dollars) of- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Mean | Median | Middle range |  | $\begin{array}{\|c} 6.50 \\ \text { and } \\ \text { under } \\ 6.75 \end{array}$ | $\begin{aligned} & 6.75 \\ & 7.00 \end{aligned}$ | $\begin{gathered} 7.00 \\ - \\ 7.25 \end{gathered}$ | $\begin{gathered} 7.25 \\ 7.50 \end{gathered}$ | $\begin{aligned} & 7.50 \\ & -\overline{0} \\ & 8.00 \end{aligned}$ | $\begin{gathered} 8.00 \\ 8.50 \end{gathered}$ | $\begin{aligned} & 8.50 \\ & 9.00 \end{aligned}$ | $\left.\begin{gathered} 9.00 \\ 10.00 \end{gathered} \right\rvert\,$ | $\left\|\begin{array}{c} 10.00 \\ 11.00 \end{array}\right\|$ | $\begin{gathered} 11.00 \\ 12.00 \end{gathered}$ | $\begin{gathered} 12.00 \\ 13.00 \end{gathered}$ | $\begin{gathered} 13.00 \\ 14.00 \end{gathered}$ | $\begin{gathered} 14.00 \\ 15.00 \end{gathered}$ | $\left.\begin{gathered} 15.00 \\ 16.00 \end{gathered} \right\rvert\,$ | $\begin{gathered} 16.00 \\ 17.00 \end{gathered}$ | $\begin{gathered} 17.00 \\ 18.00 \end{gathered}$ | $\begin{gathered} 18.00 \\ 19.00 \end{gathered}$ | $\begin{aligned} & 19.00 \\ & 20.00 \end{aligned}$ | $\begin{gathered} 20.00 \\ -\overline{0} \\ 21.00 \end{gathered}$ | $\begin{aligned} & 21.00 \\ & 22.00 \end{aligned}$ | $\begin{aligned} & 22.00 \\ & 23.00 \end{aligned}$ | $\begin{aligned} & 23.00 \\ & 24.00 \end{aligned}$ | $\begin{aligned} & 24.00 \\ & 25.00 \end{aligned}$ |
| General Maintenance Workers | 812 | \$11.13 | \$11.31 | \$9.74 | - \$12.82 | 1 | - | 2 | 3 | 2 | 6 | 5 | 9 | 10 | 22 | 29 | 3 | 6 | - | - | - | 1 | - | - | - | - | - | - |
| Private industry ................................... | 632 | 10.99 | 11.23 | 9.04 | - 12.82 | 2 | - | 3 | 4 | 3 | 7 | 7 | 11 | 9 | 19 | 24 | 4 | 8 | - | - | - | 1 | - | - | - | - | - | - |
| State and local government ..................... | 180 | 11.63 | 11.31 | 11.06 | - 12.47 | - | - | - | - | 1 | 1 | - | 4 | 15 | 32 | 47 | - | - | - | - | - | - | - | - | - | - | - | - |
| Level 1 .... | 443 | 10.17 | 10.48 | 8.45 | - 11.68 | 2 | - | 4 | 5 | 4 | 10 | 9 | 13 | 5 | 24 | 20 | 2 | 1 | - | - | - | - | - | - | - | - | - | - |
| Private industry | 301 | 9.41 | 8.82 | 8.00 | - 11.10 | 3 | - | 6 | 8 | 5 | 14 | 14 | 17 | 4 | 23 | 2 | 3 | 1 | - | - | - | - | - | - | - | - | - | - |
| State and local government ........... | 142 | 11.78 | 12.47 | 11.26 | - 12.47 | - | - | - | - | 1 | 1 | - | 6 | 6 | 27 | 58 | - | - | - | - | - | - | - | - | - | - | - | - |
| Level 2 .. | 369 | 12.29 | 12.82 | 11.06 | - 12.82 | - | - | - | - | - | $\left({ }^{2}\right)$ | 1 | 5 | 17 | 18 | 40 | 4 | 13 | - | - | - | 2 | - | - | - | - | - | - |
| Private industry ..... | 331 | 12.43 | 12.82 | 11.32 | - 12.82 | - | - | - | - | - | $\left({ }^{2}\right)$ | 1 | 5 | 14 | 15 | 44 | 4 | 15 | - | - | - | 2 | - | - | - | - | - | - |
| Maintenance Electricians .... | 236 | 15.17 | 14.46 | 12.93 | - 15.24 | - | - | - | - | - | - | - | 2 | 2 | 14 | 8 | 15 | 33 | 12 | ${ }^{(2)}$ | - | - | - | - | - | - | - | 14 |
| Private industry ..................................... | 206 | 15.31 | 14.46 | 12.93 | - 15.24 | - | - | - | - | - | - | - | 2 | 1 | 15 | 8 | 16 | 32 | 11 | $\left({ }^{2}\right)$ | - | - | - | - | - | - | - | 16 |
| State and local government ..................... | 30 | 14.23 | 14.85 | 13.31 | - 14.90 | - | - | - | - | - | - | - | - | 3 | 7 | 13 | 13 | 40 | 23 |  | - | - | - | - | - | - | - | - |
| Maintenance Electronics Technicians ...... | 136 | 15.38 | 15.34 | 13.96 | - 15.42 | - | - | - | - | - | - | - | 1 | 7 | 4 | 1 | 13 | 5 | 49 | 1 | 4 | 1 | - | 14 | - | - | - | - |
| Private industry ..................................... | 136 | 15.38 | 15.34 | 13.96 | - 15.42 | - | - | - | - | - | - | - | 1 | 7 | 4 | 1 | 13 | 5 | 49 | 1 | 4 | 1 | - | 14 | - | - | - | - |
| Level 2 ....................................... | 127 | 15.55 | 15.34 | 14.32 | - 15.42 | - | - | - | - | - | - | - | 1 | 6 | 5 | 2 |  | 4 | 53 | 1 | 5 | 1 | - | 15 | - | - | - | - |
| Private industry .............................. | 127 | 15.55 | 15.34 | 14.32 | - 15.42 | - | - | - | - | - | - | - | 1 | 6 | 5 | 2 | 9 | 4 | 53 | 1 | 5 | 1 | - | 15 | - | - | - | - |
| Maintenance Machinists ....................... | 155 | 13.61 | 13.39 | 12.03 | - 15.24 | - | - | - | - | - | - | - | 1 | - | 6 | 25 | 37 | 3 | 23 |  | - | - | - | - | - | - | - | - |
| Private industry ..................................... | 155 | 13.61 | 13.39 | 12.03 | - 15.24 | - | - | - | - | - | - | - | 1 | - | 6 | 25 | 37 | 3 | 23 | 6 | - | - | - | - | - | - | - | - |
| Maintenance Mechanics, Machinery ......... | 541 | 13.30 | 12.97 | 11.91 | - 14.55 | - | - | - | - | - | - | - | 6 | - | 30 | 22 | 16 | 20 | - | 2 | - | - | - | - | - | - | - | 4 |
| Private industry .................................... | 521 | 13.25 | 12.97 | 11.91 | - 13.39 | - | - | - | - | - | - | - | 7 | - | 31 | 23 | 16 | 17 | - | 2 | - | - | - | - | - | - | - | 4 |
| Maintenance Mechanics, Motor Vehicle ... | 216 | 13.43 | 11.75 | 10.85 | - 14.70 | - | - | - | - | - | - | - | 5 | 27 | 23 | 10 | 4 | 8 | 2 |  | 4 | - | 7 | 1 | - | 7 | - | - |
| Private industry ................................. | 191 | 13.56 | 11.75 | 10.85 | - 14.99 | - | - | - | - | - | - | - | 5 | 27 | 23 | 9 | 3 | 9 | - | 2 | 4 | - | 8 | 1 | - | 8 | - | - |
| State and local government ....................... | 25 | 12.49 | 11.96 | 11.11 | - 13.11 | - | - | - | - | - | - | - | - | 24 | 28 | 16 | 16 | - | 16 | - | - | - | - | - | - | - | - | - |
| Skilled Multi-Craft Maintenance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Workers .................................................. | 151 151 | 13.98 13.98 | 14.79 14.79 | 12.76 12.76 | $-\quad 14.90$ $-\quad 14.90$ | - | - | - | - | - | - | - | 2 2 | 1 | 16 16 | 6 6 | 5 5 | 62 62 | 3 3 | 1 1 | 3 3 | - | - | - | - | - | - | - |
| Tool and Die Makers . | 68 | 14.34 | 14.78 | 13.52 | - 14.80 | - | - | - | - | - | - | - | - | - | - | - | 32 | 68 | - | - | - | - | - | - | - | - | - | - |
| Private industry ..................................... | 68 | 14.34 | 14.78 | 13.52 | - 14.80 | - | - | - | - | - | - | - | - | - | - | - | 32 | 68 | - | - | - | - | - | - | - | - | - | - |

Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.
${ }^{2}$ Less than 0.5 percent.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-5. All establishments: Hourly pay of material movement and custodial occupations, Scranton-Wilkes-Barre-Hazleton, PA, March 1996

| Occupation and level | Number of workers | Hourly pay (in dollars) ${ }^{1}$ |  |  |  | Percent of workers receiving straight-time hourly pay (in dollars) of- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Mean | Median | Middle range |  | $\left\|\begin{array}{c} 4.25 \\ \text { and } \\ \text { under } \\ 4.50 \end{array}\right\|$ | $\begin{aligned} & 4.50 \\ & 4.75 \end{aligned}$ | $\begin{gathered} 4.75 \\ 5.00 \end{gathered}$ | $\begin{gathered} 5.00 \\ 5.50 \end{gathered}$ | $\begin{gathered} 5.50 \\ -00 \end{gathered}$ | $\begin{aligned} & 6.00 \\ & 6.50 \end{aligned}$ | $\begin{aligned} & 6.50 \\ & 7.00 \end{aligned}$ | $\begin{gathered} 7.00 \\ - \\ 7.50 \end{gathered}$ | $\begin{gathered} 7.50 \\ -00 \\ 8.00 \end{gathered}$ | $\begin{gathered} 8.00 \\ - \\ 8.50 \end{gathered}$ | $\begin{aligned} & 8.50 \\ & 9.00 \end{aligned}$ | $\begin{gathered} 9.00 \\ 10.00 \end{gathered}$ | $\left\|\begin{array}{c} 10.00 \\ 11.00 \end{array}\right\|$ | $\begin{gathered} 11.00 \\ 12.00 \end{gathered}$ | $\begin{gathered} 12.00 \\ 13.00 \end{gathered}$ | $\left.\begin{array}{r} 13.00 \\ 14.00 \end{array} \right\rvert\,$ | $\left.\begin{gathered} 14.00 \\ 15.00 \end{gathered} \right\rvert\,$ | $\begin{gathered} 15.00 \\ - \\ 16.00 \end{gathered}$ | $\begin{gathered} 16.00 \\ 17.00 \end{gathered}$ | $\begin{gathered} 17.00 \\ 18.00 \end{gathered}$ | $\begin{gathered} 18.00 \\ 19.00 \end{gathered}$ | $\begin{aligned} & 19.00 \\ & 20.00 \end{aligned}$ | $\begin{gathered} 20.00 \\ \text { and } \\ \text { over } \end{gathered}$ |
| Guards | 516 | \$7.59 | \$5.75 | \$4.75 | - \$8.70 | 13 | 3 | 10 | 22 | 2 | 6 | 3 | 5 | 4 | 3 | 5 | 9 | 3 | 1 | 1 | 1 | - | - | - | - | 3 | 5 | 1 |
| Private industry ..... | 462 | 7.39 | 5.45 | 4.75 | - 8.53 | 15 | 4 | 11 | 24 | 2 | 7 | 3 | 4 | 1 | 3 | 6 | 5 | 3 | 1 | 1 | - | - | - | - | - | 3 | 5 | 1 |
| State and local government .................... | 54 | 9.26 | 9.62 | 7.88 | - $\quad 9.66$ | - | - | - | - | - | 4 | - | 11 | 26 | 4 | - | 41 | - | 4 | 2 | 9 | - | - | - | - | - | - | - |
| Level 1 .... | 457 | 6.38 | 5.45 | 4.75 | - 7.88 | 15 | 4 | 11 | 24 | 2 | 7 | 4 | 5 | 4 | 3 | 6 | 9 | 3 | 1 | 1 | 1 | - | - | - | - | - | - | - |
| State and local government ................. | 54 | 9.26 | 9.62 | 7.88 | - 9.66 | - | - | - | - | - | 4 | - | 11 | 26 | 4 | - | 41 | - | 4 | 2 | 9 | - | - | - | - | - | - | - |
| Janitors . | 1,935 | 8.06 | 7.82 | 6.06 | - 9.37 | ${ }^{(2)}$ | 1 | 1 | 12 | 8 | 9 | 9 | 6 | 8 | 9 | 10 | 7 | 4 | 3 | 11 | 2 | ${ }^{(2)}$ | - | - | - | ${ }^{(2)}$ | - | - |
| Private industry . | 1,337 | 7.20 | 6.68 | 5.52 | - 8.33 | $\left({ }^{2}\right)$ | 1 | 1 | 17 | 12 | 12 | 11 | 7 | 7 | 8 | 8 | 7 | 2 | 3 | $\left({ }^{2}\right)$ | 3 | $\left({ }^{2}\right)$ | - | - | - | $\left({ }^{2}\right)$ | - | - |
| State and local government ..................... | 598 | 9.98 | 9.49 | 8.38 | - 12.18 | - | - | - | - | - | 2 | 4 | 4 | 10 | 11 | 15 | 9 | 7 | 4 | 34 | 1 |  | - | - | - | - | - | - |
| Material Movement and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Storage Workers ..... | 3,549 3,540 | 9.98 9.98 | 9.53 9.53 | 8.68 8.68 | - 11.43 | - | - | - | - | 2 | 3 | 2 | 3 <br> 3 | 4 | 4 4 | 27 27 | 10 10 | 13 13 | 18 19 | 2 | 7 7 | 5 5 | - | $(2)$ <br> $(2)$ | - | - | - | - |
| Level $1 .$. | 458 | 8.45 | 8.62 | 8.04 | - 8.78 | - | - | - | - | 1 | 2 | 3 | 10 | 7 | 10 | 56 | 5 | 6 | - | 1 | - | - | - | - | - | - | - | - |
| Private industry ............................................................... | 455 | 8.43 | 8.62 | 8.00 | - 8.78 | - | - | - | - | 1 | 2 | 3 | 10 | 7 | 10 | 56 | 5 | 6 | - | - | - | - | - | - | - | - | - | - |
| Level 2 ... | 2,977 | 10.19 | 10.37 | 8.97 | - 11.43 | - | - | - | - | 3 | 3 | 2 | 2 | 4 | 3 | 23 | 11 | 14 | 20 | 2 | 8 | 6 | - | $\left(^{2}\right)$ | - | - | - | - |
| Private industry ...... | 2,971 | 10.19 | 10.37 | 8.97 | - 11.43 | - | - | - | - | 3 | 3 | 2 | 2 | 4 | 3 | 23 | 11 | 14 | 20 | 2 | 8 | 6 | - | $\left({ }^{2}\right)$ | - | - | - | - |
| Forklift Operators .... | 949 | 10.53 | 10.46 | 9.73 | - 11.50 | - | - | - | - | - | $\left(^{2}\right)$ | 1 | 1 | 2 |  | 8 | 12 | 37 | 27 | 3 | 6 | - | - | - | - | - | - | - |
| Private industry ........................... | 947 | 10.53 | 10.46 | 9.73 | - 11.50 | - | - | - | - | - | $\left({ }^{2}\right)$ | 1 | 1 | 2 | 2 | 8 | 12 | 37 | 27 | 3 | 6 | - | - | - | - | - | - | - |
| Shipping/Receiving Clerks .................. | 334 | 9.26 | 8.90 | 7.40 | - 10.51 | - | - | - | - | 2 | 13 | 5 | 8 | 7 | 7 | 11 | 21 | 4 | 1 | 1 | 14 | 5 | - | - | - | - | - | - |
| Private industry ........................... | 332 | 9.26 | 8.90 | 7.33 | - 10.51 | - | - | - | - | 2 | 13 | 5 | 8 | 7 | 7 | 10 | 21 | 5 | 1 | 1 | 14 | 5 | - | - | - | - | - | - |
| Truckdrivers | 1,380 | 14.38 | 12.77 | 10.57 | - 19.41 | - | - | - | - | - | - | - | $\left({ }^{2}\right)$ | 1 | $\left({ }^{2}\right)$ | 2 | 19 | 8 | 5 | 16 | 4 | $\left(^{2}\right)$ | 1 | ${ }^{(2)}$ | 14 | 1 | 28 | - |
| Private industry | 1,270 | 14.60 | 13.94 | 10.00 | - 19.41 | - | - | - | - | - | - | - | $\left({ }^{2}\right)$ | 1 | ( ${ }^{2}$ ) | 2 | 21 | 6 | 5 | 12 | 4 | $\left({ }^{2}\right)$ | 1 | ${ }^{(2)}$ | 15 | 1 | 31 | - |
| State and local government .................... | 110 | 11.87 | 12.09 | 11.06 | - 12.43 | - | - | - | - | - | - | - | - | - | - | - | - | 25 | 11 | 65 | - | - | - | - | - | - | - | - |
| Light Truck . | 79 | 9.96 | 10.78 | 9.75 | - 10.78 | - | - | - | - | - | - | - | 8 | 3 | 8 | - | 24 | 56 | 3 | - | - | - | - | - | - | - | - | - |
| Private industry ....... | 79 | 9.96 | 10.78 | 9.75 | - 10.78 | - | - | - | - | - | - | - | 8 | 3 | 8 | - | 24 | 56 |  | - | - | - | - | - | - | - | - | - |
| Medium Truck .... | 655 | 15.35 | 19.41 | 9.75 | - 19.41 | - | - | - | - | - | - | - | - | - | - | - | 26 | 1 | 7 | 12 | 2 | 1 | - | 1 | - | - | 52 | - |
| Heavy Truck .............................. | 161 | 10.48 | 10.65 | 9.00 | - 12.09 | - | - | - | - | - | - | - | - | 6 | - | 12 | 25 | 17 | 10 | 27 | 2 | - | - | - | - | - | - | - |
| State and local government ........ | 83 | 11.57 | 12.04 | 10.65 | - 12.43 | - | - | - | - | - | - | - | - | - | - | - | - | 33 | 14 | 53 | - | - | - | - | - | - | - | - |
| Tractor Trailer . | 485 | 15.09 | 17.72 | 12.05 | - 17.72 | - | - | - | - | - | - | - | - | - | - | 1 | 8 | 6 | 2 | 21 | 8 | - | 2 | - | 40 | 2 | 11 | - |
| Private industry ................................... | 485 | 15.09 | 17.72 | 12.05 | - 17.72 | - | - | - | - | - | - | - | - | - | - | 1 | 8 | 6 | 2 | 21 | 8 | - | 2 | - | 40 | 2 | 11 | - |

${ }^{1}$ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments,
attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.
${ }^{2}$ Less than 0.5 percent.
thown separately.

Table B-1. Annual paid holidays for full-time workers, Scranton-Wilkes-Barre-Hazleton, PA, March 1996

| Number of holidays | White-collar workers |  |  | Blue-collar workers |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government |
| All full-time workers (in percent) ......... | 100 | 100 | 100 | 100 | 100 | 100 |
| In establishments not providing paid holidays ......................... | 2 | 3 | - | 6 | 6 | - |
| In establishments providing paid holidays ........................... | 98 | 97 | 100 | 94 | 94 | 100 |
| Number of holidays: |  |  |  |  |  |  |
| 1 holiday . | (1) | ( ${ }^{1}$ | - | ( ${ }^{1}$ | ( ${ }^{1}$ | - |
| Plus 1 half day | ( ${ }^{1}$ | 1 | - |  |  | - |
| 2 holidays .................................................... | 1 | 1 | - | 1 | 1 | - |
| 3 holidays ............................................................ | $\left({ }^{1}\right)$ | $\left({ }^{1}\right)$ | - | - | - | - |
| 4 holidays ......................................................... | (1) | - | - | 1 | 1 | - |
| 5 holidays ......................................................... | $\left.{ }^{1}\right)$ | 1 | - | - | - | - |
| 6 holidays ...................................................................... | 19 | 23 | - | 8 | 9 | - |
| 7 holidays ........................................................... | 7 |  | - | 3 | 4 | - |
| Plus 1 half day ........................................................... | 2 | 2 | - | 1 | 1 |  |
| Plus 2 half days ................................................ | 2 | 2 | - | 1 | 1 | - |
| 8 holidays ............................................................ | 6 | 7 | - | 6 | 6 | - |
| Plus 1 half day ........................................................... | $\left(\begin{array}{l}1 \\ 1\end{array}\right.$ | $\left(\begin{array}{l}1 \\ 1 \\ 1\end{array}\right.$ | - | 1 | ${ }^{2}$ | - |
| Plus 2 half days ............................................... | ( ${ }^{1}$ ) | (1) | - | ${ }^{1}{ }^{1}$ | $\left({ }^{1}\right)$ |  |
| 9 holidays ............................................................... | 8 | 9 | - | 14 | 16 | - |
| Plus 1 half day <br> 10 holidays | $2{ }_{2}^{21}$ | 2 25 | - 2 | $\left(\begin{array}{l}1 \\ 20\end{array}\right.$ | $\left(\begin{array}{l}1 \\ 22\end{array}\right.$ | 5 |
| Plus 2 half days ...................................................... | 3 | 3 | $-$ | $\left({ }^{1}\right)$ | $\left({ }^{1}\right)$ |  |
| 11 holidays ..................................................... | 13 | 8 | 42 | 27 | 24 | 59 |
| Plus 1 half day ................................................ | 1 | 1 |  | $\left({ }^{1}\right)$ | (1) |  |
| 12 holidays ........................................................ | 5 | 3 | 18 | 7 | 7 | 9 |
| 13 holidays .......................................................... | ( ${ }^{1}$ | ( ${ }^{1}$ | 1 | 1 | 1 | 1 |
| 14 holidays ............................................................. | 2 |  | 13 | ( ${ }^{1}$ |  | 4 |
| 15 holidays ................................ | 1 | - | 3 | 1 | - |  |
| 16 holidays .................................... | 1 | - | 7 | 1 | - | 11 |
| 17 holidays .... | ( ${ }^{1}$ | - | 2 | $\left(\begin{array}{l}1 \\ 1\end{array}\right.$ | - | 1 |
| 18 holidays ......................................................... | , | - | 11 | ( ${ }^{1}$ | - | 2 |

See footnotes at end of table

Table B-1. Annual paid holidays for full-time workers, Scranton-Wilkes-Barre-Hazleton, PA, March 1996 - Continued

| Number of holidays | White-collar workers |  |  | Blue-collar workers |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government |
| Total paid holiday time ${ }^{2}$ |  |  |  |  |  |  |
| 2 days or more ... | 97 | 96 | 100 | 94 | 94 | 100 |
| 3 days or more ...................................................................... | 96 | 96 | 100 | 93 | 92 | 100 |
| 4 days or more ....................................................... | 96 | 96 | 100 | 93 | 92 | 100 |
| 5 days or more ....................................................... | 96 | 96 | 100 | 92 | 92 | 100 |
| 6 days or more .......................................................... | 96 | 95 | 100 | 92 | 92 | 100 |
| 7 days or more ... | 76 | 72 | 100 | 84 | 82 | 100 |
| 8 days or more ..... | 67 | 61 | 100 | 80 | 78 | 100 |
| 9 days or more .. | 59 | 51 | 100 | 73 | 70 | 100 |
| 10 days or more .. | 49 | 39 | 100 | 58 | 54 | 100 |
| 11 days or more .................................................... | 28 | 15 | 98 | 38 | 32 | 95 |
| 12 days or more ..................................................... | 12 | 3 | 57 | 11 | 8 | 36 |
| 13 days or more ..................................................... | 6 | $\left({ }^{1}\right)$ | 38 | 4 | 1 | 28 |
| 14 days or more ........................................................... | 6 | - | 37 | 2 | - | 27 |
| 15 days or more ..................................................... | 4 | - | 24 | 2 | - | 23 |
| 16 days or more ...................................................... | 3 | - | 21 | 1 | - | 14 |
| 17 days or more .................................................................. | 2 | - | 13 | (1) | - | 3 |
| 18 days or more ........................................................... | 2 |  | 11 | ( ${ }^{1}$ |  | 2 |
| Average number of paid holidays where provided (in days) ..... | 9.2 | 8.4 | 13.0 | 9.7 | 9.4 | 12.3 |

${ }^{1}$ Less than 0.5 percent.
${ }^{2}$ Full and half days are combined. For example, the proportion of workers anse receiving at least 10 full days, or 9 ful days plus 2 half days, or 8 full days and 4 half days, and so on

NOTE: Because of rounding, sums of individual items may not equal totals Dashes indicate that no data were reported.

Table B-2. Annual paid vacation provisions for full-time workers, Scranton-Wilkes-Barre-Hazleton, PA, March 1996

| Item | White-collar workers |  |  | Blue-collar workers |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government |
| All full-time workers (in percent) ................................... | 100 | 100 | 100 | 100 | 100 | 100 |
| In establishments not providing paid vacations ...................... | ( ${ }^{1}$ | ( ${ }^{1}$ | - | 2 | 3 | - |
| In establishments providing paid vacations ............................ | 99 | 99 | 100 | 98 | 97 | 100 |
| Length-of-time payment ........................................................ | 99 | 99 | 100 | 96 | 95 | 100 |
| Percentage payment ..................................................... | - |  | - | 2 | 2 | - |
| By vacation pay provisions for:2 |  |  |  |  |  |  |
| Six months of service: |  |  |  |  |  |  |
| Under 1 week ....... | 4 | 4 | $\overline{-}$ | 15 | 16 |  |
| 1 week ............ | 47 | 51 | 22 | 17 | 18 | 14 |
| Over 1 and under 2 weeks .................................... | 12 | 6 | 45 | 8 | 3 | 58 |
| 2 weeks ............................................................ | 3 | 4 | 2 | 1 |  | 8 |
| Over 2 and under 3 weeks ............................................ | 1 | 1 | - | ( ${ }^{1}$ | ( ${ }^{1}$ | - |
| 1 year of service: |  |  |  |  |  |  |
| 1 week .................................................................... | 26 | 28 | 15 | 58 | 62 | 12 |
| Over 1 and under 2 weeks ........................................ | 7 | $\left({ }^{1}\right)$ | 41 | 7 | 2 | 59 |
| 2 weeks .......................................................... | 59 | 64 | 36 | 29 | 30 | 20 |
| Over 2 and under 3 weeks .............................................. | 1 | 1 | - | $\left({ }^{1}\right)$ | (1) |  |
| 3 weeks ............................................................... | 4 | 3 | 6 | 1 | ( ${ }^{1}$ | 9 |
| 4 weeks ........................................................................................ | 2 | 1 | 2 | ( ${ }^{1}$ | ( ${ }^{\text {1 }}$ | - |
| 2 years of service: |  |  |  |  |  |  |
| 1 week .......... | 6 | 7 | - | 23 | 26 | - |
| Over 1 and under 2 weeks ............................................ | 7 | 1 | 41 | 12 | 8 | 59 |
| 2 weeks .................................................................... | 79 | 84 | 51 | 61 | 63 | 33 |
| Over 2 and under 3 weeks 3 weeks | 1 | 1 | 1 | ( ${ }_{1}{ }_{1}$ | (1) | (1) |
| 4 weeks ..................................................................................................... | 2 | 2 | 2 |  |  |  |
| Over 5 and under 6 weeks ..................................................................... | 1 | 1 |  | ( ${ }^{1}$ | ( ${ }^{1}$ | - |
| 3 years of service: |  |  |  |  |  |  |
| 1 week | 2 | 2 | - | 7 | 8 | - |
| Over 1 and under 2 weeks | $\left({ }^{1}\right)$ | $\left({ }^{1}\right)$ | - | 4 | 4 | - |
| 2 weeks ...................... | 77 | 82 | 51 | 77 | 81 | 31 |
| Over 2 and under 3 weeks .................................... | 1 | 1 | 1 | (1) | ( ${ }^{1}$ | 2 |
| 3 weeks .......................................................... | 15 | 9 | 47 | 9 | 4 | 66 |
| 4 weeks ........................................................................................ | 4 | 4 | 2 | (1) | (1) | - |
| Over 5 and under 6 weeks ..................................... | 1 | 1 | - | ( ${ }^{1}$ | (1) | - |
| 4 years of service: |  |  |  |  |  |  |
| 1 week ........ | 2 | 2 | - | 6 | 6 | - |
| Over 1 and under 2 weeks ....................................... | $\left({ }^{1}\right)$ | $\left({ }^{1}\right)$ | - | 2 | 2 | - |
| 2 weeks ............................................................ | 70 | 73 | 51 | 76 | 81 | 31 |
| Over 2 and under 3 weeks ........................................ | 2 | 2 | 1 | 4 | 4 | 2 |
| 3 weeks ............................................................. | 22 | 17 | 47 | 9 | 4 | 66 |
| 4 weeks | 4 | 4 | 2 | $\left({ }^{1}\right)$ | (1) | - |
| Over 5 and under 6 weeks ......................................... | 1 | 1 | - | (1) | ( ${ }^{1}$ | - |

See footnotes at end of table.

Table B-2. Annual paid vacation provisions for full-time workers, Scranton-Wilkes-Barre-Hazleton, PA, March 1996 Continued

| Item | White-collar workers |  |  | Blue-collar workers |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government |
| By vacation pay provisions for: ${ }^{2}$ |  |  |  |  |  |  |
| 5 years of service: |  |  |  |  |  |  |
| 1 week ........... | ( ${ }^{1}$ ) | 1 | - | 2 | 2 | ${ }^{-}$ |
| 2 weeks | 31 | 31 | 29 | 47 | 50 | 16 |
| Over 2 and under 3 weeks ...................................... | 4 | 5 |  | 16 | 17 | 2 |
| 3 weeks ............................................................ | 57 | 55 | 64 | 32 | 27 | 82 |
| Over 3 and under 4 weeks ..... | 2 | 1 | 4 | (1) | (1) |  |
| 4 weeks ................................. | 5 | 6 | 2 | (1) | (1) | - |
| 6 weeks ....................... | ( ${ }^{1}$ | ( ${ }^{1}$ |  | (1) | (1) | - |
| Over 6 and under 7 weeks .............................. | 1 | 1 | - | ( ${ }^{1}$ | ( ${ }^{1}$ |  |
| 8 years of service: |  |  |  |  |  |  |
| 1 week .... | $\left({ }^{1}\right)$ | $\left({ }^{1}\right)$ | - | 27 | 2 | ${ }^{-}$ |
| 2 weeks ... | 13 | 13 | 12 | 27 | 29 | 7 |
| Over 2 and under 3 weeks | 3 | 3 | - | 7 | 8 |  |
| 3 weeks ............................. | 66 | 64 | 78 | 57 | 54 | 89 |
| Over 3 and under 4 weeks. | 2 14 | ${ }_{15}^{2}$ | 4 6 | 3 1 | 3 1 | - |
| 6 weeks .......................... | $\left({ }^{1}\right)$ | (1) | - | (1) | (1) | 5 |
| Over 6 and under 7 weeks ................................... | ( | 1 | - | (1) | (1) | - |
| 10 years of service: |  |  |  |  |  |  |
| 1 week ........... | ( ${ }^{1}$ | (1) | - | 2 | 2 |  |
| 2 weeks ........................ | (1) | (1) | - | ${ }^{4}$ | 4 | 1 |
| 3 weeks ...................... | 64 | 64 | 66 | 75 | 75 | 73 |
| Over 3 and under 4 weeks ............................... | 5 | 6 | - | 3 | 4 | 2 |
| 4 weeks ...... | 26 | 25 | 34 | 12 | 10 | 24 |
| 5 weeks .......................................................... | 1 | 2 | - | (1) | (1) | - |
| 6 weeks | ( ${ }^{1}$ | ( ${ }^{1}$ | - | (1) | (1) | - |
| Over 7 and under 8 weeks ............................................ | 1 | 1 | - | ( ${ }^{1}$ | $\left({ }^{1}\right)$ | - |
| 12 years of service: |  |  |  |  |  |  |
| 1 week ............. | ( ${ }^{1}$ ) | ( ${ }^{1}$ ) | - | 2 | 2 |  |
| 2 weeks ............................................................. | 1 | 2 | - | 4 | 4 | 1 |
| Over 2 and under 3 weeks ..................................... | $\left(\begin{array}{l}1 \\ 5\end{array}\right.$ | $\left({ }^{1}\right)$ |  | 2 | 2 |  |
| 3 weeks .................................................................. | 53 | 51 | 64 | 71 | 70 | 73 |
| Over 3 and under 4 weeks $\qquad$ 4 weeks | $\begin{array}{r}5 \\ 3 \\ \hline\end{array}$ | $\begin{array}{r}6 \\ \hline\end{array}$ | $\overline{36}$ | 14 | +3 | 24 |
| Over 4 and under 5 weeks ......................................................................... | - | - | - | 2 | 2 | - |
| 5 weeks ......................................................... | 1 | 2 | - | (1) | (1) | - |
| 6 weeks .................... | ( ${ }^{1}$ | ( ${ }^{1}$ | - | (1) | (1) | - |
| Over 7 and under 8 weeks .................................... | 1 | 1 | - | ( ${ }^{1}$ | ( ${ }^{1}$ | - |

See footnotes at end of table

Table B-2. Annual paid vacation provisions for full-time workers, Scranton-Wilkes-Barre-Hazleton, PA, March 1996 Continued

| Item | White-collar workers |  |  | Blue-collar workers |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government |
| By vacation pay provisions for:2 |  |  |  |  |  |  |
| 15 years of service: |  |  |  |  |  |  |
|  | ( ${ }^{1}$ | ${ }^{(1)}$ | - | 2 | 2 | - 1 |
| 3 weeks | 23 | 23 | 20 | 39 | 41 | 9 |
| Over 3 and under 4 weeks ... | 1 | 1 | - | 4 | 4 | - |
| 4 weeks | 61 | 59 | 76 | 46 | 42 | 89 |
| Over 4 and under 5 weeks ........................................ | 8 | 9 | 4 | 4 | 4 |  |
| 5 weeks ..... | 1) | ${ }^{5}$ | - | $\left({ }^{1}\right)$ | $\left({ }^{1}\right)$ | - |
| 6 weeks ..... | $\left({ }^{1}\right)$ | ( ${ }^{1}$ | - | (1) | (1) | - |
| Over 7 and under 8 weeks ......................................... | 1 | 1 | - | ( ${ }^{1}$ | ( ${ }^{1}$ | - |
| 20 years of service: |  |  |  |  |  |  |
| 1 week ........... | ( ${ }^{1}$ | ( ${ }^{1}$ ) | - | 2 | 2 | - |
| 2 weeks .... | 1 | 1 | - | 3 | 3 | - |
| 3 weeks .............................................................. | 12 | 13 | 9 | 15 | 16 | 1 |
| Over 3 and under 4 weeks ....................................... | $\left({ }^{1}\right)$ | $\left({ }^{1}\right)$ | - 76 | 2 | 2 | 1 |
| 4 weeks ........................ | 58 | 55 | 76 | 61 | 58 | 91 |
| Over 4 and under 5 weeks ...................................... | 7 | 7 21 | 4 11 | 3 12 | 3 13 |  |
| 5 weeks 6 weeks | ( ${ }^{10}$ | 21 $(1)$ | 11 | ${ }_{(12}^{12}$ | ${ }^{13}$ | 4 |
| Over 8 and under 9 weeks ................................... | 1 | 1 | - | (1) | (1) | - |
| 25 years of service: |  |  |  |  |  |  |
| 1 week ............. | ( ${ }^{1}$ | ( ${ }^{1}$ ) | - | 2 | 2 | - |
| 2 weeks .............................................................. | 1 | 1 | - | 3 | 3 | - |
| 3 weeks .............................................................. | 11 | 12 | 9 | 15 | 16 | 4 |
| Over 3 and under 4 weeks ................................................. | 12 | 44 | 33 | ( ${ }^{1}$ | - | 1 |
| 4 weeks ................................................................. | 42 | 44 | 33 | 44 | 46 | 28 |
| Over 4 and under 5 weeks ............................................. | 2 | 1 | 5 | 4 | 4 |  |
| 5 weeks ........................................................... | 34 | 38 | 13 | 23 | ${ }_{(1)}^{25}$ | ${ }^{9}$ |
| Over 5 and under 6 weeks $\qquad$ 6 weeks | 7 1 | 1 1 | 41 | 5 1 | ${ }^{(1)}$ | 58 |
| Over 8 and under 9 weeks ...................................... | 1 | , | - | ( ${ }^{1}$ | ( ${ }^{1}$ |  |

[^1]Table B-2. Annual paid vacation provisions for full-time workers, Scranton-Wilkes-Barre-Hazleton, PA, March 1996 Continued

| Item | White-collar workers |  |  | Blue-collar workers |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industries | State and local government |
| By vacation pay provisions for:2 |  |  |  |  |  |  |
| 30 years of service: |  |  |  |  |  |  |
| 1 week ............. | ( ${ }^{1}$ | ( ${ }^{1}$ | - | 2 | 2 | - |
| 2 weeks ..... | 1 | 1 | - | 3 | 3 |  |
| 3 weeks ...... | 11 | 12 | 9 | 15 | 16 | 4 |
| Over 3 and under 4 weeks ..................................... | - | - | - | $\left({ }^{1}\right)$ | - | 1 |
| 4 weeks ............................................................ | 41 | 43 | 33 | 44 | 45 | 28 |
| Over 4 and under 5 weeks ..... | 1 | 1 | 4 | 2 | 3 |  |
| 5 weeks ........................... | 33 | 37 | 13 | 25 | 27 | 9 |
| Over 5 and under 6 weeks ......................................... | 7 | 1 | 41 | 5 | ( ${ }^{1}$ | 58 |
| 6 weeks ............................................................ | 3 | 3 | - | 1 | 1 | - |
| Over 8 and under 9 weeks ...................................................................... | , | 1 | - | ( ${ }^{1}$ | $\left({ }^{1}\right)$ | - |
| Maximum vacation available: |  |  |  |  |  |  |
| 1 week .......................................................... | ( ${ }^{1}$ | ( ${ }^{1}$ | - | 2 | 2 | - |
| 2 weeks ......................................................... | 1 | 1 | - | 3 | 3 | - |
| 3 weeks ............................................................... | 11 | 12 | 9 | 15 | 16 | 4 |
| Over 3 and under 4 weeks .................................... | - |  |  | ( ${ }^{1}$ |  | 1 |
| 4 weeks ............................................................... | 41 | 43 | 33 | 44 | 45 | 28 |
| Over 4 and under 5 weeks ..................................... | 1 | 1 | 4 | 2 | 3 |  |
| 5 weeks ..................................................................... | 31 | 35 | 13 | 23 | 25 | 9 |
| Over 5 and under 6 weeks ..................................... | 7 | 1 | 41 | 5 | ${ }^{(1)}$ | 58 |
| 6 weeks ............................................................ | 4 | 5 | - | 3 | 3 | - |
| Over 8 and under 9 weeks ...................................... | 1 | 1 | - | ( ${ }^{1}$ | $\left({ }^{1}\right)$ | - |

${ }^{1}$ Less than 0.5 percent.
${ }^{2}$ Payments other than "length of time" are converted to an equivalent time basis; for example, 2 percent of annual earnings was considered as 1 week's pay. Periods of service are chosen arbitrarily and do not necessarily reflect individual provisions for progression; for example, changes in proportions at 20
years include changes between 15 and 20 years. Estimates are cumulative.

Thus, the proportion eligible for at least 3 weeks' pay for 20 years include those eligible for at least 3 weeks' pay after fewer years of service.
NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

Table B-3. Insurance, health, and retirement plans offered to full-time workers, Scranton-Wilkes-Barre-Hazleton, PA, March 1996


1 Estimates listed after type of benefit are for all plans for which the employer pays at least part of the cost. Excluded are plans required by the Federal Government such as Social Security and Railroad Retirement.
${ }_{2}^{2}$ Less than 0.5 percent.
${ }^{3}$ Establishments providing more than one type of retirement plan may cause
the sum of the separate plans to be greater than the total for all retirement plans. NOTE: Because of rounding, sums of individual items may not equal totals Dashes indicate that no data were reported.

## Appendix A. Scope and Method of Survey

## Scope

This survey of the Scranton-Wilkes-Barre-Hazleton Metropolitan Statistical Area covered establishments employing 50 workers or more in goods producing industries (mining, construction, and manufacturing); service producing industries (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries, including health services); and State and local governments. ${ }^{1}$ Private households, agriculture, the Federal Government, and the self-employed were excluded from the survey. Table 1 in this appendix shows the estimated number of establishments and workers within scope of the survey and the number actually included in the survey sample.

## Sampling frame

The list of establishments from which the survey sample was selected (the sampling frame) was developed from the State unemployment insurance reports for the Scranton-Wilkes-Barre-Hazleton, PA, Metropolitan Statistical Area (December 1993). Establishments with 50 workers or more during the sampling frame's reference period were included in the survey sample even if they employed fewer than 50 workers at the time of the survey.
The sampling frame was reviewed for completeness and accuracy prior to the survey and, when necessary, corrections were made: Missing establishments were added; out-of-business and out-of-scope establishments were removed; and addresses, employment levels, industry classification, and other information were updated.

## Survey design

The survey design includes classifying individual establishments into groups (strata) based on industry and employment size, determining the size of the sample for each group (stratum), and selecting an establishment sample from each stratum. The establishment sample size in a stratum was determined by expected number of
employees to be found (based on previous occupational pay surveys) in professional, administrative, technical, protective service, and clerical occupations. In other words, the larger the number of employees expected to be found in designated occupations, the larger the establishment sample in that stratum. An upward adjustment to the establishment sample size also was made in strata expected to have relatively high sampling error for certain occupations, based on previous survey experiences. (See section on "Reliability of estimates" below for discussion of sampling error.)

## Data collection and payroll reference

Data for the survey were obtained primarily by personal visits of the Bureau's field economists to a sample of establishments within the Scranton-Wilkes-BarreHazleton Metropolitan Statistical Area. Collection for the survey was from February 1996 through May 1996 and reflects an average payroll reference month of March 1996. Data obtained for a payroll period prior to the end of March 1996 were updated to include general wage changes, if granted, scheduled to be effective through that date.

## Occupational pay

Occupational pay data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Pay data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases-but not bonuses-under cost-ofliving allowance clauses and incentive payments, however, are included in the pay data.
Unless otherwise indicated, the pay data following the job titles are for all industries combined. Pay data for some of the occupations for all industries combined (or for some industry divisions within the scope of the survey) are not presented in the A-series tables because either (1) data did not provide statistically
reliable results, or (2) there was the possibility of disclosure of individual establishment data. Pay data not shown separately for industry divisions are included in data for all industries combined.
Average pay reflect areawide estimates. Industries and establishments differ in pay levels and job staffing, and thus contribute differently to the estimates for each job. Therefore, average pay may not reflect the pay differential among jobs within individual establishments. A-series tables provide distributions of workers by pay intervals
The mean is computed for each job by totaling the pay of all workers and dividing by the number of workers. The median designates position-one-half of the workers receive the same as or more and one-half receive the same as or less than the rate shown. The middle range is defined by two rates of pay; one-fourth of the workers earn the same as or less than the lower of these rates and one-fourth earn the same as or more than the higher rate. Medians and middle ranges are not provided when they do not meet reliability criteria.
Occupations surveyed are common to a variety of public and private industries, and were selected from the following employment groups: (1) Professional and administrative; (2) technical and protective service; (3) clerical; (4) maintenance and toolroom; and (5) material movement and custodial. Occupational classification was based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. Occupations selected for study are listed and described in appendix B, along with corresponding occupational codes and titles from the 1980 edition of the Standard Occupational Classification Manual. Job descriptions used to classify employees in this survey usually are more generalized than those used in individual establishments to allow for minor differences among establishments in specific duties performed.
Average weekly hours for professional, administrative, technical, protective service, and clerical occupations refer to the standard workweek (rounded to the nearest tenth of an hour) for which employees receive regular straight-time pay. Average weekly pay for these occupations are rounded to the nearest dollar.
Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied.

## Survey nonresponse

Data were not available from 9.6 percent of the sample establishments (representing 12,817 employees covered by the survey). An additional 7.4 percent of the sample establishments (representing 9,148 employees) were either out of business or outside the scope of the survey.
If data were not provided by a sample member, the weights (based on the probability of selection in the sample) of responding sample establishments were
adjusted to account for the missing data. The weights for establishments which were out of business or outside the scope of the survey were changed to zero.
Some sampled establishments had a policy of not disclosing salary data for certain employees. No adjustments were made to pay estimates for the survey as a result of these missing data. The proportion of employees for whom pay data were not available was less than 5 percent

## Reliability of estimates

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey-sampling and nonsampling.
Sampling errors occur because observations come only from a sample, not the entire population. The particular sample used in this survey is one of a number of all possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.
time.
Nonsampling errors can stem from many sources, such as inability to obtain information from some establishments; difficulties with survey definitions; inability of respondents to provide correct information; mistakes in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation of missing data. Although not specifically measured, the survey's nonsampling errors are expected to be minimal due to the high response rate, the extensive and continuous training of field economists who gather survey data by personal visit, careful screening of data at several levels of review, annual evaluation of the suitability of job definitions, and thorough field testing of new or revised job definitions.

## Establishment practices and employee benefits

The incidence of selected establishment practices and employee benefits was studied for full-time white- and blue-collar workers. White-collar workers include professional, technical, and related occupations; executive, administrative, and managerial occupations; sales occupations; and administrative support jobs, including clerical. Blue-collar workers include precision production, craft, and repair occupations; machine operators, assemblers, and inspectors; transportation and material moving occupations; handlers, equipment cleaners, helpers, and laborers; and service jobs, except private households. Part-time, seasonal, and temporary employees are excluded from both the white- and blue-collar categories.
Employee benefit provisions which apply to a majority of the white- or blue-collar workers in an establishment are considered to apply to all white- or bluecollar workers in the establishment; a practice or provision is considered nonexistent when it applies to less than a majority. Benefits are considered applicable to employees currently eligible for the benefits. Retirement plans apply
to employees currently eligible for participation and also to those who will eventually become eligible.

Paid holidays (table B-1). Holidays are included if workers who are not required to work are paid for the time off and those required to work receive premium pay or compensatory time off. They are included only if they are granted annually on a formal basis (provided for in written form or established by custom). Holidays are included even though in a particular year they fall on a nonworkday and employees are not granted another day off.
Data are tabulated to show the percent of workers who (1) are granted specific numbers of whole and half holidays and (2) are granted specified amounts of total holiday time (whole and half holidays are aggregated) during the year.

Paid vacations (table B-2). Establishments reported their method of calculating vacation pay (time basis, percent of annual pay, flat-sum payment, etc.) and the amount of vacation pay provided. Vacation bonuses, vacation-savings plans, and "extended" or "sabbatical" benefits beyond basic vacation plans were excluded.
Paid vacation provisions are expressed on a time basis. Vacation pay calculated on other than a time basis is converted to its equivalent time period. Two percent of annual pay, for example, is tabulated as 1 week's vacation pay. Paid vacation provisions by length-of-service relate to all white-collar or blue-collar workers in the establishment. Counts of these workers by actual length-of-service were not obtained in the survey.

Insurance, health, and retirement plans (table B-3). Insurance, health, and retirement plans include plans for which the employer pays either all or part of the cost. The benefits may be underwritten by an insurance company, paid directly by an employer or union, or provided by a health maintenance organization (HMO). Workers provided the option of an insurance plan or an HMO are reported under both types of plans. Federally required plans such as Social Security and Railroad Retirement are excluded. Benefit plans legally required by State governments, however, are included.
Life insurance includes formal plans providing indemnity (usually through an insurance policy) in case of death of the covered worker.
Accidental death and dismemberment insurance is limited to plans which provide benefit payments in case of death or loss of limb or sight as a direct result of an accident.

Sickness and accident insurance includes only those plans which provide that predetermined cash payments be made directly to employees who lose time from work because of illness or injury, e.g., $\$ 200$ week for up to 26 weeks of disability.
Sick leave plans are limited to formal plans ${ }^{2}$ which provide for continuing an employee's pay during absence from work because of illness. Data collected distinguish between (1) plans which provide full pay with no waiting period, and (2) plans which either provide partial pay or require a waiting period.

Long-term disability insurance plans provide payments to totally disabled employees upon the expiration of their paid sick leave and/or sickness and accident insurance, or after a predetermined period of disability (typically 6 months). Payments are made until the end of the disability, a maximum age, or eligibility for retirement benefits. Full or partial payments are almost always reduced by Social Security, workers' disability compensation, and private pension benefits payable to the disabled employee.
Hospitalization, surgical, and medical insurance provide at least partial payment for: (1) Hospital room charges; (2) inpatient surgery; and (3) doctors' fees for hospital, office, or home visits. Such benefits may be provided through either independent health care providers or Preferred Provider Organizations (PPOs). Under PPOs, participants are free to choose any provider, but receive care at lower costs if treatment is provided by designated hospitals, physicians, or dentists. These plans typically cover other expenses such as outpatient surgery and prescription drugs.
An HMO provides comprehensive medical care in return for pre-established fees. Unlike insurance, HMOs cover routine preventive care as well as care required because of an illness and do not have deductibles or coinsurance (although there may be fixed copayments for selected services). HMOs may provide services through their own facilities; through contracts with hospitals, physicians, and other providers, such as individual practice associations (IPAs); or through a combination of methods.
Dental care plans provide at least partial payment for routine dental care, such as checkups and cleanings, fillings, and X-rays. Plans which provide benefits only for oral surgery or other dental care required as the result of an accident are not reported.
Vision care plans provide at least partial payment for routine eye examinations, eyeglasses, or both.
Hearing care plans provide at least partial payment for hearing examinations, hearing aids, or both.

Alcohol and drug abuse treatment plans provide at least partial payment for institutional treatment (in a hospital or specialized facility) for addiction to alcohol or drugs.

Retirement plans provide lifetime payments, a lump sum, or a limited number of payments. Included are defined benefit plans in which the employer, promising to pay the employee a specified amount at retirement, contributes at a rate sufficient to fund these future payments. Defined contribution plans are those in which the employer agrees to contribute a certain amount but does not guarantee how much the plan will pay at retirement.

## Labor-management coverage

This survey collected the percent of workers covered by labor-management agreements in this area. An establishment is considered to have an agreement covering all white- or blue-collar workers if a majority of such workers is covered by a labor-management agreement determining wages and salaries. Therefore, all other
white- or blue-collar workers are employed in establishments that either do not have labor-management agreements in effect, or have agreements that apply to fewer than half of their white- or blue collar workers. Because establishments with fewer than 50 workers are excluded from the survey, estimates are not necessarily representative of the extent to which all workers in the area may be covered by the provisions of labor-management agreements.

1 For this survey, an establishment is an economic unit which produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. In manufacturing industries, the establishment is usually at a single physical location. In service-producing industries, all locations of an individual company in a Metropolitan Statistical Area are usually considered an establishment. In government, an establishment is defined as all locations of a government entity.
${ }^{2}$ An establishment is considered as having a formal plan if it specifies at least the minimum number of days of sick leave available to each employee. Such a plan need not be written, but informal sick leave allowances determined on an individual basis are excluded.

Appendix table 1. Establishments and workers within scope of survey and number studied, Scranton-Wilkes-Barre-Hazleton, PA', March 1996

| Industry division ${ }^{2}$ | Number of establishments |  | Workers in establishments |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within scope of survey ${ }^{3}$ | Studied | Within scope of survey |  |  |  | Studied ${ }^{4}$ |
|  |  |  | Total ${ }^{4}$ |  | Full-time white-collar workers | Full-time blue-collar workers |  |
|  |  |  | Number | Percent |  |  |  |
| All divisions ............................................................... | 713 | 145 | 149,760 | 100 | 48,896 | 56,726 | 64,121 |
| Private industry . | 651 | 128 | 125,240 | 84 | 41,747 | 51,823 | 50,264 |
| Goods producing | 209 | 30 | 38,034 | 25 | 6,704 | 29,646 | 12,978 |
| Manufacturing ... | 202 | 28 | 37,424 | 25 | 6,679 | 29,589 | 12,808 |
| Service producing ...... | 442 | 98 | 87,206 | 58 | 35,043 | 22,177 | 37,286 |
| Transportation, communication, electric, gas, and sanitary services ${ }^{5}$ | 37 | 14 | 8,802 | 6 | 2,645 | 5,582 | 6,372 |
| Wholesale trade ${ }^{6}$.......................................... | 19 | 5 | 5,082 | 3 | 1,711 | 2,252 | 1,347 |
| Retail trade ${ }^{6}$.............................................. | 165 | 22 | 24,691 | 16 | 6,147 | 4,835 | 7,255 |
| Finance, insurance, and real estate ${ }^{6}$.................. | 37 | 9 | 7,339 | 5 | 6,385 | 52 | 3,019 |
| Services ${ }^{6}$...................................................... | 184 | 48 | 41,292 | 28 | 18,155 | 9,456 | 19,293 |
| State and local government. | 62 | 17 | 24,520 | 16 | 7,149 | 4,903 | 13,857 |

${ }^{1}$ The Scranton-Wilkes-Barre-Hazleton, PA Metropolitan Statistical Area, as defined by the Office of Management and Budget through June 1994, consists of Columbia, Lackawanna, Luzerne, and Wyoming Counties. The "workers within scope of survey" estimates provide a reasonably accurate description of the size and composition of the labor
force included in the survey. Estimates are not intended, however, for comparison with other statistical series to measure employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) establishments employing fewer than 50 workers are excluded from the scope of the survey.
${ }^{2}$ The Standard Industrial Classification Manual was used in classifying establishments by industry.
${ }^{3}$ Includes all establishments with at least 50 total employees. In manufacturing, an establishment is defined as a defined as all locations of a company in the area within the same. In service producing industries, an establishment is
generally defined as all locations of a government entity.
4 Includes part-time, seasonal, temporary, and other workers excluded from separate white- and blue-collar categories.
presented estimates.
${ }_{6} 6$ Separate data industries" and "service produvision are not show.

Note: Overall industries may include data for industry divisions not shown separately.

Appendix table 2. Percent of workers covered by labor-management agreements, Scranton-Wilkes-Barre-Hazleton, PA, March 1996

| Labor-management status | White-collar workers |  |  |  |  | Blue-collar workers |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industry |  |  | State and local government | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Private industry |  |  | State and local government |
|  |  | Total | Goodsproducing industries | Serviceproducing industries |  |  | Total | Goodsproducing industries | Serviceproducing industries |  |
| All full-time workers (in percent) ........... | 100 | 100 | - | - | 100 | 100 | 100 | - | - | 100 |
| Majority of workers covered ................... | 11 | 3 | - | - | 56 | 51 | 46 | - | - | 94 |
| None or Minority of workers covered ... | 89 | 97 | - | - | 44 | 49 | 54 | - | - | 6 |

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.


[^0]:    U.S. Department of Labor

    Robert B. Reich, Secretary

[^1]:    See footnotes at end of table.

