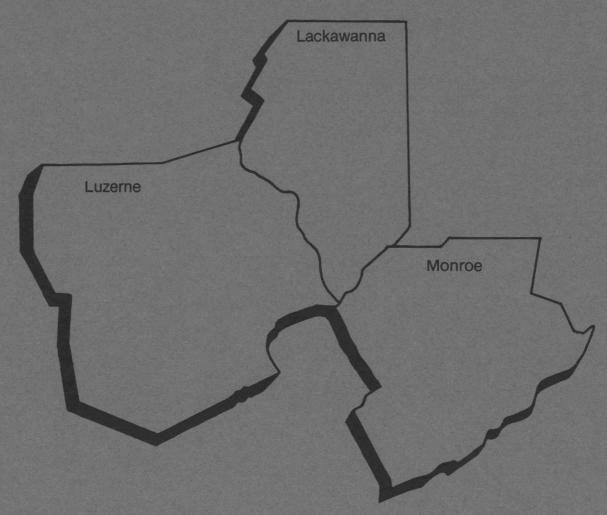
Area Wage Survey

Northeast Pennsylvania, Metropolitan Area August 1981



U.S. Department of Labor Bureau of Labor Statistics

Bulletin 3010-40



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Preface

This bulletin provides results of an August 1981 survey of occupational earnings in the Northeast Pennsylvania, Standard Metropolitan Statistical Area. The survey was made as part of the Bureau of Labor Statistics' annual area wage survey program. It was conducted by the Bureau's regional office in Philadelphia, Pa., under the general direction of Irwin L. Feigenbaum, Assistant Regional Commissioner for Operations. The survey could not have been accomplished without the cooperation of the many firms whose wage and salary data provided the basis for the statistical information in this bulletin. The Bureau wishes to express sincere appreciation for the cooperation received.

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Area Wage Survey

Northeast Pennsylvania, Metropolitan Area August 1981



U.S. Department of Labor Raymond J. Donovan, Secretary

Bureau of Labor Statistics Janet L. Norwood, Commissioner

October 1981

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Contents

age
2
3
5
. 7
8
9
10
10

A- 8.	-Continued Pay relationships in establishments with	
	paired office clerical occupations	. 11
A- 9.	Pay relationships in establishments with paired professional and technical	
	occupations	. 11
A-10.	Pay relationships in establishments with paired maintenance, toolroom, and	
	powerplant occupations	. 12
A-11.	Pay relationships in establishments with paired material movement and custodial	
	occupations	. 12
Appendi	xes:	
	pe and method of survey	11
	upational descriptions	
0.000	conversion table	. 28

Introduction

This area is 1 of 71 in which the U.S. Department of Labor's Bureau of Labor Statistics conducts surveys of occupational earnings and related benefits. (See list of areas on inside back cover.) In each area, earnings data for selected occupations (A-series tables) are collected annually. Information on establishment practices and supplementary wage benefits (B-series tables) is obtained every third year. This report has no B-series tables.

Each year after all individual area wage surveys have been completed, two summary reports are issued. The first brings together data for each metropolitan area surveyed; the second presents national and regional estimates, projected from individual metropolitan area data, for all Standard Metropolitan Statistical Areas in the United States, excluding Alaska and Hawaii.

A major consideration in the area wage survey program is the need to describe the level and movement of wages in a variety of labor markets, through the analysis of (1) the level and distribution of wages by occupation, and (2) the movement of wages by occupational category and skill level. The program develops information that may be used for many purposes, including wage and salary administration, collective bargaining, and assistance in determining plant location. Survey results also are used by the U.S. Department of Labor to make wage determinations under the Service Contract Act of 1965.

A-series tables

Tables A-1 through A-6 provide estimates of straight-time weekly or hourly earnings for workers in occupations common to a variety of manufacturing and nonmanufacturing industries. Where possible, occupations with related duties (e.g., accounting clerks and payroll clerks) are clustered to facilitate comparison. The occupations are defined in appendix B. For the 31 largest survey areas, tables A-12 through A-17 provide similar data for establishments

employing 500 workers or more.

Beginning in 1981, multilevel jobs are designated numerically instead of alphabetically. A job conversion list is provided in appendix C.

Table A-7 provides indexes and percent changes in average hourly earnings for office clerical workers, electronic data processing workers, industrial nurses, skilled maintenance trades workers, and unskilled plant workers. Where possible, data are presented for all industries and for manufacturing and nonmanufacturing separately. Data are not presented for skilled maintenance workers in nonmanufacturing because the number of workers employed in this occupational group in nonmanufacturing is too small to warrant separate presentation. This table provides a measure of wage trends after elimination of changes in average earnings caused by employment shifts among establishments as well as turnover of establishments included in survey samples. For further details, see appendix A.

Tables A-8 through A-11 provide measures of pay relationships in establishments. These measures may differ considerably from the pay relationships of overall area averages published in tables A-1 through A-6. See appendix A for details.

Appendixes

Appendix A describes the methods and concepts used in the area wage survey program and provides information on the scope of the survey.

Appendix B provides job descriptions used by Bureau field representatives to classify workers by occupation.

Appendix C is an alphabetic to numeric conversion list for all multilevel jobs in the survey.

Table A-1. Weekly earnings of office workers in Northeast Pennsylvania, August 1981

	Number	Average		Weekly ea							Nu	mber of	worker	s receivi	ng strai	ght-time	weekly	earning	s (in do	llars) of	-					
Occupation and industry division	of workers	hours¹ (stand- ard)	Mean ²	Median ²	Middle range ²	115 and under 125	125 - 135	135 - 145	145 - 155	155 - 165	165 - 175	175 - 185	185 - 195	195 - 215	215 - 235	235 - 255	255 - 275	275 - 295	295 - 315	315 - 335	335 - 355	355 - 375	375 - 395	395 - 415	415 - 435	435 and over
Secretaries	530	38.5	240.00	235.00	198.50- 263.50	_		5	7	22	21	37	39	61	72	94	58	22	44	19	. 4		7	3	2	4
Manufacturing		39.0				-	-	-	2		6	3	20		51	65	47	21	33	18	4	13000	5		1	2
Nonmanufacturing	203	38.5					-	5	5	18	15	34	19	17	21	29	11	1	11	1		. 8	-		1	2
Transportation and utilities	55	39.5	254.50	252.00	190.50- 303.50	-	- 30 -	-	4	4	4	-	4	4	4	11	2	100	10	1	100	2	2	1	1	2
Secretaries I	81	38.5				-	-	4	4	10	6	12	7	10	18	2	4	3	-				1	-	-	48
Nonmanufacturing	61	38.0	189.50	179.50	161.00- 215.00	-	-	4	4	8	6	12	6	5	13	2	-	-	-		-		1	-	-	
Secretaries II		38.5				-	-	-	2	1	8	7	23		32	57	25	4	3		100		. 1	-	-	
Manufacturing	158	38.5	230.00	235.00	213.00- 250.00	-	-	-	2	1	6	2	12	25	31	50	22	4	3	-	-		-	-		
Nonmanufacturing		38.5	214.00	195.00	188.50- 244.00	-	-	-	-	-	2	5	11	4	1	7	3	-	-	-		-	1	-	-	-
Secretaries III	123	39.0				1		1	1	6	3	13	3	14	13	18	10	10	15	10		1	1	1	1	3
Manufacturing	76	39.5	277.00	279.00	228.50- 313.00	-	-	-	-	1	-	-	2	10	9	7	7	10	15	10	-	1	1	-	1	2
Nonmanufacturing	47	38.5	210.00	192.00	180.00- 249.50	-	-	1	1	5	3	13	1	4	4	11	3	-		-	-	-	-	-	-	1
Secretaries IV	107	39.0	270.00	264.00	224.00- 308.50	-	-	_	199	5	4	5	4	8	8	8	14	5	21	9	4	8	-	3	- 1	1
Manufacturing	58	39.0	274.00	275.00	243.50- 304.00	-	-	-	-	-	-	1	3	4	6	2	11	4	15	8	4	-	-	-	1	-
Nonmanufacturing	49	39.0	265.00	240.50	184.00- 316.50	-	-	-	-	5	4	4	1	4	2	6	3	1	6	1		8	-	3	-	1
Stenographers	84	39.0	239.50	213.50	172.50- 308.50	_		1	4	9	9	7	1	12	5	11	3	_	2	7	2	4	2		4	1
Manufacturing	36	39.5	250.00	238.00	205.00- 252.00	-	-	-	4	_	1	-	_	9	2	11	1	-	1	2	-		1	_	4	-
Nonmanufacturing	48	38.0	231.50	182.00	168.50- 316.50	-	-	1	-	9	8	7	1	3	3	-	2	-	1	5	2	4	1	-	-	1
Stenographers I	52	38.0	193.50	181.50	163.50- 212.00	-	-	1	4	9	9	7	1	10	5	1	3	-	-		2		-		-	-
Stenographers II	32	40.0	314.00	316.50	242.00- 366.00	-	-	-	-	-	-	-		2	-	10	-	-	2	7		4	2	-	4	1
Transcribing-machine typists	31	38.0	185.00	175.50	160.50- 207.00		-	2	1	6	6	6	1	3	3	3		-	-	-	-	-	-	-	-	
Typists	181	39.5	193.00	166.00	150.00- 207.50	8	12	19	28	23	15	12	10	26	4	15	3	1	1		1	2	1	1	1	6
Manufacturing	138	39.5	186.50	167.00	150.00- 207.00	-	4	12	21	20	15	12	9	22	2	13	3	-	_		1	2	1	1	-	-
Nonmanufacturing	43	39.5	214.50	152.00	138.50- 231.50	-	8	7	7	3	-	-	1	4	2	2	-	1	1	-	-			-	1	* 6
Typists I	143	39.5	169.00	161.50	149.50- 188.00	-	12	16	27	22	15	12	9	24	1	4	1	_	-	-	-			-	_	
Manufacturing	119	39.5	172.00	165.00	150.00- 188.00	-	4	12	21	20	15	12	9	22	1	2	1	-	-	-	-	-	-	-	-	-
Typists II	38	40.0	284.50	246.00	224.50- 360.50	-	- 1	3	1	1	-	-	1	2	3	11	2	1	1	-	1	2	1	1	1	**6
File clerks	103	38.0	147.50	136.00	130.00- 164.50	17	28	22	8	3	13	1		7	4											
Manufacturing	33	39.0			138.00- 206.00	-	1	13	2	2	5	-	-	6	4	_	_	-	-		_	-	-	_	-	
Nonmanufacturing	70	37.0	138.00	134.00	125.50- 142.00	17	27	9	6	1	8	1	-	1	-	-	-	-	-	-	-	-	-	-	-	
File clerks I	88	37.5	146.50	135.00	127.00- 156.00	17	24	19	6	2	9	-		7	4	_		_					_	_		
Manufacturing	30	39.0	169.00	165.00	138.00- 206.00	-	1	12	1	1	5	-	-	6	4	-	-	-	-	30.00	-	-	-	-	_	-
Nonmanufacturing	58	37.0	135.50	132.00	124.00- 137.00	17	23		5	1	4	-	-	1	-	-	-	-	-		-	-	-	7 -	-	-
Switchboard operators	44	39.5	168.50	138.00	135.00- 189.00	2	7	15	5	3			1	1	7	1	1			3000		1	1			1
Nonmanufacturing	41	39.5			135.00- 156.00	2	7	15	5	3	-	-	1	1	6	-	-	-	-	-	-	1	-		1	-
Switchboard operator-		D SE								-								1								
receptionists	129	39.5			165.00- 202.00	-	9	- N-	13	9	32	10	13	19	12	12	-	-	-	-	-	-	-	-	-	-
Manufacturing		39.5			170.00- 203.50	-	-	-	9	8	22	4	4	19	5	9	-	-	-	-	-	-	-	-	-	-
Nonmanufacturing	49	38.5	178.50	180.00	150.00- 186.50	-	9	-	4	1	10	6	9	-	7	3	-	-	-	-		18	-	-	3-	-
Order clerks		38.5			146.50- 224.50	4	22		22	12	9	13	14	26	29	22	-	8	5	1	2		-	-		0 -
Manufacturing	133	39.0	208.50	209.50	175.00- 225.00	-	2	8	3	10	9	12	6	24	27	22	-	2	5	1	2	-	-	-	-	-

Table A-1. Weekly earnings of office workers in Northeast Pennsylvania, August 1981 —Continued

		Average		Weekly ea (in dolla							Nu	mber of	workers	s receivi	ing stra	ight-time	weekly	earning	s (in do	llars) of	-					
Occupation and industry	Number of workers	weekly hours ¹ (stand- ard)	Mean ²	Median ²	Middle range ^a	115 and under 125	125 - 135	135 - 145	145 - 155	155 - 165	165 - 175	175 - 185	185 - 195	195 - 215	215 - 235	235 - 255	255 - 275	275 - 295	295 - 315	315 - 335	335 - 355	355 - 375	375 - 395	395 - 415	415 - 435	435 and over
Order clerks I	177	38.5	188.00		146.50- 220.00		22	10	22	12	9	13 12	14	23 21	26				1	1	2		-	-	-	0000
Manufacturing	121	39.0	204.50	206.00	167.00- 225.00	- 5	2	0	3	10	9	12	0	61	2	-	120	1		20	100			65	en.	120
Association alaska	571	38.5	186.00	182.00	147.50- 220.00	7	45	84	41	54	30	43	42	69	43	85	25	2	1	_	-	-	marie -	Desc. 1912	F 55-	. 55
Accounting clerks	218		201.50		168.50- 234.00		4	18			12	25	16					2	_	_		100	-	_	-	
Manufacturing							41	66		41	18	18	26		13				. 1	-	177			13	5200	Section .
Nonmanufacturing	353	38.0	176.50	163.00	139.00- 200.00	1	41	00	29	41	10	10	20	34	1	0	NO.	12	and the		192		130	E. Street	metaliji.	1
Accounting clerks I	397	38.0	166.50	159.00	139.00- 189.00	7	45	84	40	51	23	33	31		16		3	-	-	-	-	-	-	-	-	
Manufacturing	138		178.50				4	18		13		24	13			2 -	1	-	-	-	-	-	-	-	-	
Nonmanufacturing	259						41	66	28	38	13	9	18	20	4	13	2	-	-	-	1	-	-	-		
	474	20.0	200 50	246.00	202.50- 252.00		1		1	3	7	10	11	18	27	72	22	2	1					_	U	
Accounting clerks II	174				230.00- 258.50						2	1	3		18				100	188	180	1	_	_	all'a	A SERVICE
Manufacturing	80		240.50				135			2	-	0	8		1	44		1980	1	100		Tag.		_		1350 L
Nonmanufacturing	94	38.5	221.50	230.00	192.50- 252.00					3	3	9	0	"		000	0.000	1530	-	han		30-	will.	- 0 -	- 10	280
Payroll clerks	127	38.5	199.00	191.50	166.00- 220.00		1	5	10		18	10	9	25		1 6	13	2	1	1	-	-	-	-	-	
Manufacturing	84			204.00	169.50- 234.50	-	-	-	5	10	15	1	5	19	9	9 3	13	1	1	1	-	100	-	- 10	-	1
Nonmanufacturing	43				152.50- 195.50	-	1	5	5	4	3	9	4	6	2	2 3	-	1								
Key entry operators	308	39.0	187.00	184.00	162.00- 220.00		20	17	21	23	42	34	33	40	43	32	3	-	-				188		-	
Manufacturing	136							2		8			24	23				-	-	100			10 -	-	100	- 300
	172						20						9		29	11		_		100				-		
Nonmanufacturing	1/2	36.5	170.50	107.00	150.00- 205.00		20	10	10	10						77	100	100	130	1		1.00		1.840	1	
Key entry operators I	225	39.0	177.00	172.50	152.00- 196.00	-	20	17		23	37	28	20	31			1	-	-				-	-	-	
Manufacturing		39.5	189.00	184.00	172.50- 203.00	-	-	2				20	12				1	-	-	-	1	100	-	-	1	
Nonmanufacturing	126		167.50	163.00	140.00- 182.00	-	20	15	15	15	22	8	8	12	1	3 8	3	-	-					100		
Key entry operators II	83	39.0	215.00	220.00	190.00- 238.00	-			-	-	5	6	13	9	21	8 20	2	-								-
Manufacturing	37				190.00- 246.00				-		100	F 15 8	12			2 17		-					-	-	-	-

^{*} All workers were at \$435.00 to \$455.00.

* * All workers were at \$435.00 to \$455.00. Also see footnotes at end of tables.

Table A-2. Weekly earnings of professional and technical workers in Northeast Pennsylvania, August 1981

	Number	Average		Weekly ea (in dolla							Nu	mber of	worker	s receivi	ng strai	ght-time	weekly	earning	s (in do	ollars) of	-					
Occupation and industry division	of workers	hours¹ (stand- ard)	Mean ²	Median ²	Middle range ²	120 and under 130	130 - 140	140 - 150	150 - 160	160 - 170	170 - 180	180 - 200	200 - 220	220 - 240	240 - 260	260 - 280	280 - 320	320 - 360	360 - 400	400 - 440	440 - 480	480 - 520	520 - 560	560 - 600	600 - 640	640 - 680
Computer systems analysts																							-			
(business) Manufacturing Nonmanufacturing	127 26 101	38.5 39.0 38.5	474.50	489.00	404.00- 494.50	-		-	-	=	=		-	-		3 - 3	8 - 8	9 - 9	7 3 4	6		10	14 3 11	9 2 7	4 - 4	1 1
Computer systems analysts (business) II	76	39.0					_				_	_					8	9	5	20	8	16	7	3		
Nonmanufacturing	55	39.0	423.50	428.00	345.50- 486.00	-	-	-		-	-		-	-	-		8	9	2			6	6	3		
Computer systems analysts (business) III	48 43	38.5 38.5					-	-	1	-	Ξ	-		-	-	-	-	-	2 2		7 7	17 17	7 5	6 4	4 4	2
Computer programmers (business) Manufacturing	187 68	38.5 39.0				-	-	-	-	-	-	-	4 2	15	14	14	39	60 19	30 17		4	-	1		-	-
Nonmanufacturing	119	38.0	306.00			-	-	-			-	-	2	15	8	9	30	41	13		-	-	-	-	-	
Computer programmers (business) I Nonmanufacturing	42 39	38.5 38.0	278.00 280.00		223.50- 319.50 229.00- 322.50	-	-	-	- 2	:	-	-	4 2	12 12	2 2	2 2	11 10	9	2 2		-		-	-	=	:
Computer programmers (business) II	121 59	38.5 39.0	324.50 338.50		290.00- 361.50 305.00- 374.00	-	-	-			-	-		3	12	12	22	41	23		3		_	-	-	_
Nonmanufacturing	62	38.0	311.00					-	7	-	-	-	-	3	6	5 7	6 16	18 23	16 7	5	3 -	_	-	-	-	-
Computer operators	235 57 178	38.5 39.5 38.5		250.00	233.50- 280.00	1 - 1		-	13 1 12	-	1 1 -	30 2 28	26 8 18	23 8 15	39 14 25	26 8 18	38 8 30	32 7 25	2 - 2	-		-	-	-	-	-
Computer operators I Nonmanufacturing	53 49	39.0 39.0	197.50 194.50	190.00 190.00	169.00- 232.50 169.00- 231.00	1	-		11 11	4 4	3	16 14	5	7 7	4 4	3 2	2	-	-	-	-	-	-	-	-	-
Computer operators II	112 38 74	38.5 39.5 38.5	245.00 241.50 247.00	246.00 247.50 245.50	208.00- 267.00 211.50- 264.50 208.00- 274.50	=	-	=	2 1 1	-	1 1 -	14 - 14	20 8 12	12 7 5	26 10 16	17 7 10	12 3 9	8 1 7	-	-	- 1-1	-	-	=	-	-
Computer operators III	70	38.0	301.00	308.50	274.50- 334.50	_		-	-	-	-	-	1	4	9	6	24	24	2	_		_		-	-	
Drafters Manufacturing Nonmanufacturing	237 155 82	40.0 40.0 40.0	286.00 303.50 253.00	288.00 311.00 260.50	232.50- 319.00 247.00- 342.00 216.00- 285.00	-	=	=	6 - 6	=	2 - 2	9 6 3	21 6 15	30 23 7	9 5 4	27 10 17	74 54 20	39 31 8	7 7 7 -	13 13	-	=	-	-	=	-
Drafters II	37 27	40.0 40.0	249.50 260.50	232.50 265.00	215.00- 296.50 228.00- 296.50	-	=	-		-	-	-	11 5	9 5	1 1	6	10 10	-	-	-	-	-	-	-	-	:
Drafters III	73 55	40.0 40.0	265.50 282.50	268.00 300.00	230.50- 311.00 233.50- 311.00	-	=	-	- :	-	2	3 -	9 -	20 18		4 2	34 34	-	1 1	-	-			-	-	5
Drafters IV	49 39	40.0 40.0	312.50 327.50	317.00 342.00	270.00- 342.00 313.00- 346.00	-	-	-	-	-	-	1	-	1 -	6 4	9 2	10 10	18 18	4 4	1 1	-	-	- 1	-	-	Ē
Drafters V	41 27	40.0 40.0	351.50 382.50	338.00 373.50	300.00- 426.50 342.00- 428.00	:	1	-	-	-	-	-	-	-	:	-	14	13 13	2 2	12 12	=	-	-	-	-	-
Electronics technicians Manufacturing	239 152	39.5 39.5	362.00 354.50		341.00- 389.50 335.50- 380.50	-	_	-	-	_	-	-	-	2	9	7 4	11 5	70 70	126 52	6	4 4	4 2	-	-	-	-

Table A-2. Weekly earnings of professional and technical workers in Northeast Pennsylvania, August 1981 —Continued

		Average		Weekly ea (in dolla							Nu	imber o	f worker	rs receiv	ring strai	ight-time	weekly	earning	s (in do	lars) of	-					
Occupation and industry division	Number of workers	weekly hours ¹ (stand- ard)	Mean ²	Median ²	Middle range ²	120 and under 130	130 - 140	140 - 150	150 - 160	160 - 170	170 - 180	180 - 200	200 - 220	220 - 240	240 - 260	260 - 280	280 - 320	320 - 360	360 - 400	400 - 440	440 - 480	480 - 520	520 - 560	560 - 600	600	640 - 680
Electronics technicians II	210 129		359.00 345.00						-		-			2	9 9	6 4	5 4	69 69	100000000000000000000000000000000000000		-	2	1000 E	=		
Registered industrial nurses Manufacturing	32 27		289.50 300.50		220.00- 323.50 254.50- 331.00		-			-	-	2 2	5	2	3	1	9	6	3		1	-				

Table A-3. Average weekly earnings of office, professional, and technical workers, by sex, in Northeast Pennsylvania, August 1981

	Number		erage nean²)		Number		verage nean²)		Number		verage nean²)
Sex, ^a occupation, and industry division	of workers	Weekly hours¹ (stand- ard)	Weekly earnings (in dollars) ¹	Sex, ² occupation, and industry division	of workers	Weekly hours¹ (stand- ard)	Weekly earnings (in dollars) ¹	Sex, ^a occupation, and industry division	Number of workers	Weekly hours¹ (stand- ard)	Weekly earnings (in dollars)
Office occupations -		The state of		Switchboard operators	43	39.5	167.00	Computer programmers			No. de
men	36134		A TOTAL	Nonmanufacturing	40	39.5	158.50	(business) II		39.0	330.00
Order clerks	36	20 E	004 50	Switchboard operator-				Manufacturing		39.5	342.00
Order Clerks	30	39.5	224.50	receptionists	129	39.5	184.00	Nonmanufacturing	43	38.0	319.00
Accounting clerks:	100			Manufacturing.	80	39.5	187.50		400		050.00
				Nonmanufacturing	49	38.5	178.50	Computer operators		38.5	256.00
Accounting clerks II	30	38.5	243.00		70	00.0	170.00	Manufacturing	122	39.5 38.0	263.50 253.50
				Order clerks	159	38.5	188.50	Nonmanuracturing	122	38.0	203.00
Office occupations -				Manufacturing	115	39.0	203.00	Computer operators I	27	39.0	191.50
women							45 7.2	Nonmanufacturing	25	39.0	191.00
Secretaries	527	00.5	040.00	Order clerks I	157	38.5	187.00	Nonmanulacturing	20	38.0	191.00
Manufacturing	327	38.5 39.0	240.00 251.00	Manufacturing	113	39.0	201.50	Computer operators II	86	38.5	246.50
Nonmanufacturing	200	38.5	222.00	Accesseding electro	504	00.5	100.55	Manufacturing		39.5	247.00
Transportation and utilities	55	39.5	254.50	Accounting clerks		38.5	182.50	Nonmanufacturing	59	38.5	246.50
Transportation and dillinos	00	00.0	204.00	Manufacturing Nonmanufacturing	183	39.0	196.00	Trommer for total regions and the second sec	00	00.0	240.00
Secretaries I	81	38.5	199.00	Nonmanuracturing	321	38.0	175.00	Computer operators III	49	38.0	307.00
Nonmanufacturing	61	38.0	189.50	Accounting clerks I	361	38.0	164.50	Compater operators in	10	00.0	007.00
			100.00	Manufacturing	126	39.0	176.00	Drafters	214	40.0	292.50
Secretaries II	192	38.5	227.00	Nonmanufacturing	235	37.5	158.50	Manufacturing	148	40.0	307.00
Manufacturing	158	38.5	230.00			01.0	100.00				001.00
Nonmanufacturing	34	38.5	214.00	Accounting clerks II	143	39.0	228.00	Drafters II	31	40.0	252.50
				Manufacturing	57	39.5	239.00			10000	
Secretaries III	123	39.0	251.50	Nonmanufacturing	86	39.0	220.50	Drafters III	64	40.0	272.50
Manufacturing	76	39.5	277.00					Manufacturing	54	40.0	283.50
Nonmanufacturing	47	38.5	210.00	Payroll clerks	119	38.5	196.50				
Secretaries IV	107	000		Manufacturing	78	39.0	204.00	Drafters IV	47	40.0	315.50
Manufacturing	107 58	39.0	270.00	Nonmanufacturing	41	37.5	182.50	Manufacturing	39	40.0	327.50
Nonmanufacturing	49	39.0	274.00	Key entry operators	303	39.0	187.00				
1401111ariulacturiilg	49	39.0	265.00	Manufacturing	133	39.5	197.00	Drafters V	37	40.0	359.00
Stenographers	83	39.0	237.50	Nonmanufacturing	170	38.5	179.00	Manufacturing	27	40.0	382.50
Manufacturing	35	39.5	245.50	Troimandadon ng	170	30.0	170.00				
Nonmanufacturing	48	38.0	231.50	Key entry operators I	224	39.0	177.00	Electronics technicians	237	39.5	362.00
		00.0	201.00	Manufacturing	99	39.5	189.00	Manufacturing	152	39.5	354.50
Stenographers I	52	38.0	193.50	Nonmanufacturing	125	38.5	167.50				
								Electronics technicians II	208	39.5	359.00
Stenographers II	31	40.0	311.00	Key entry operators II	79	39.0	214.50	Manufacturing	129	39.5	345.00
				Manufacturing	34	40.0	220.00	Professional and technical			
Transcribing-machine typists	31	38.0	185.00	Professional and technical				occupations - women			2.4
Typists	470	00.5	100.00	occupations - men				occupations - women			
Manufacturing	178	39.5	192.00	Occupations - Intern				Computer programmers (business)	65	38.0	302.00
Nonmanufacturing	136 42	39.5 39.5	185.50 214.00	Computer systems analysts	100			Nonmanufacturing	46	38.0	290.00
	42	0.80	214.00	(business)	105	38.5	468.00		40	0.0.0	200.00
Typists I	140	39.5	167.00	Nonmanufacturing	84	38.5	467.50	Computer programmers	8 A		
Manufacturing	117	39.5	170.50	Computer systems analysts				(business) II	38	38.0	312.00
	100	00.0	170.00		04	00.5	440.00				
Typists II	38	40.0	284.50	(business) II	61 45	38.5 38.5	442.00 444.00	Computer operators	73	39.0	240.50
	3 3 3 3			- some diactum g	40	30.0	444.00	Nonmanufacturing	56	38.5	241.50
File clerks	99	37.5	146.00	Computer systems analysts	STATE OF						
Manufacturing	33	39.0	167.00	(business) III	41	38.5	522.00	Computer operators I	26	39.5	204.00
Nonmanufacturing	66	37.0	135.50	Nonmanufacturing	36	38.5	513.50				
File clerke I	07	07.5	440.00					Computer operators II	26	38.5	240.00
File clerks I	87 30	37.5	146.00	Computer programmers (business)	122	38.5	326.50				
Nonmanufacturing	57	39.0 37.0	169.00 134.00	Manufacturing	49	39.5	341.50	Registered industrial nurses		40.0	289.50
- Tommandiacturing	01	37.0	134.00	Nonmanufacturing	73	38.0	316.00	Manufacturing	27	40.0	300.50

Table A-4. Hourly earnings of maintenance, toolroom, and powerplant workers in Northeast Pennsylvania, August 1981

		Н	lourly earni (in dollars								N	umber o	worker	s recei	ving stra	ight-tim	e hourly	earning	s (in dol	lars) of	-						
Occupation and industry division	Number of workers	Mean ^a	Median ²	Middle range ²	4.70 and under 4.80	4.80	4.90 - 5.00	5.00 - 5.25	5.25 - 5.50	5.50 - 5.75	5.75 - 6.00	6.00	6.25	6.50 - 6.75	6.75 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50	10.00	10.50	-	-	-	-
Maintenance carpenters	36	7.46	7.75	5.95- 8.16	-	-	-	1	-	4	6	-	1		1	3	3	12	-	-	3	2	-		-	-	
Maintenance electricians	169	8.77	8.51	7.56- 9.52	-				-	1		5	10	,	2	15		13	49	2	14		-	-	18	12	
Manufacturing		8.49	8.50	7.56- 8.68	-	-	-	-	-	1	-	4	. 6		2	14	27	13	49		14		1			12	
Maintenance machinists	177	8.32	8.42	7.67- 9.52							-	8			12				17	-	44		1		-	-	
Manufacturing				7.67- 8.85		-	-	-	-	-		8	-		12	15	34	46	17	-	42	-	1		100	-	
Maintenance mechanics											1						TA.										
(machinery)	228	7.73		7.04- 8.34		2	-	-	-	8	-	25	6		10	60	20	55	16		4	1	-	1	-	11	
Manufacturing	222	7.69	7.30	7.04- 8.34	-	2	-	6.	-	8		25	6	188	10	60	20	55	16	-	1					"	
Maintenance mechanics	1	1	1000					25,18					1							10.85		00					3 8
(motor vehicles)		9.98		7.32-12.74		-	-	200	-	2	-	2	10	H. E.	22	20			13	4	12	25		200		9	, °
Manufacturing	. 51					-	-	-	-	-			10		20	1 .5		-	13			25	5	100		1	1 8
Nonmanufacturing						-	-	-	-	2	-	2	1	1		1	12		10			22		100	2000		1 8
Transportation and utilities	152	11.16	12.74	9.93-12.77	2		-		-	-						3	12		10			-					
Machine-tool operators (toolroom)	. 70			7.81- 8.77		-	-	-	-	-	3	1			1	1	25		8	7 9 2	2	-	-		-	13	1
Manufacturing		8.73	8.18	7.81- 8.77	-	-	-	-			3	1		1.0	1		25	16	8		-			1	1.35	18	1
Tool and die makers	194	8.95	8.56	8.56- 9.10	-	-	-		-	-					2 .		30		97		22					22	
Manufacturing				8.56- 9.10	-	-	-		-			-	-		2	1	30	3	97	8	22	-	6			22	
Stationary engineers	25	9.71	9.13	8.18-12.44		-	-						2				. 2	4	1	6	3 2	2 -				. 8	3

Table A-5. Hourly earnings of material movement and custodial workers in Northeast Pennsylvania, August 1981

	Number	+	lourly earn (in dollars								N	umber o	f worker	s receiv	ring strai	ght-time	hourly	earnings	s (in dol	lars) of	-						
Occupation and industry division	Number of workers	Mean ²	Median ²	Middle range²	3.35 and under 3.55	3.55 - 3.75	3.75 - 4.00	4.00 - 4.25	4.25 - 4.50	4.50 - 4.75	4.75 - 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00	10.50	11.00	11.50 - 12.00	12.00 - 12.50	12.50
Truckdrivers	446 746	7.15	7.35 10.99	7.15–12.75 6.41– 7.66 7.15–12.75 12.75–12.85	4 - 4 -	1 1	1 1	6 1 5	6			41	30 24 6	42 33 9 1	34	322 178 144	29 13 16	74	13 - 13 7	-	58 - 58	28		-		-	371 371 371
Truckdrivers, light truck	205	9.61	10.26	6.16-12.85	1	-	1	-	6	1	7	6	20	30	-	11	1	-	-	-	-	28	-		-	-	93
Truckdrivers, medium truck Manufacturing	- 173 95	9.15 7.34		7.35-12.75 7.19- 8.41		-	1 1	1 1	-		2	4 4	4 4	8 5	10	41 37	7 3	32 32	-	2	-		6	-	-	-	54
Truckdrivers, heavy truck	69	7.34 6.61 7.64	6.40	6.61- 8.10 5.40- 8.20 6.95- 7.15	=	-		5 - 5				23 23		3		68 - 68	=	32 28 4		4 - 4	26 26	-			:	-	6
Truckdrivers, tractor-trailer Nonmanufacturing Transportation and utilities	516 340 174	9.28 10.31 12.79	12.75	7.15-12.75 7.15-12.75 12.75-12.75	:	-	-					8	1 -	1 -	54 40 -	200 72 -	21 11 -	19 5 -	6		32 32				=	-	174 174 174
Shippers	120 108	6.44 6.42			1 -	-	-	8	-		4	10		3		48 48	4 4	-	-	-	1	-			-	-	-
Receivers	92 59 33	5.96 6.04 5.82	6.13	5.00- 6.94 5.00- 7.01 4.60- 6.90	1 - 1	-	5 - 5		3 1 2	4	8 6	11	2	9		14 12 2		2 - 2	-	-	=	-			1	=	
Shippers and receivers		6.86 7.12 6.72	7.12	6.81- 7.12 6.86- 7.65 5.85- 7.10	=	-				3	1	11 1 10	-	4 3 1	14 8 6	61 12 49		-	7 7 -	:	-	-			=	-	
Warehousemen	586 327 259 57	6.81 6.41 7.31 8.22	7.50	5.62- 7.44	2 2 -	1 1	3 3 -	8 8 -	1 1		57 57		22 17 5 5	66 35 31 9	86 62	41 29 12	190 77 113 7	27 3 24 24		5 - 5 5				-	:	-	6 6
Order fillers	608 122	6.58 5.83			-	-	8	7 5	5	5		150 15		14 14		300 8	10	-	1	41	-		-		-	-	-
Shipping packers	291 284	6.03 6.07		5.26- 6.65 5.26- 6.65	5 3	3		29 29						14 14		18 18	2 2		-	:					-	-	:
Material handling laborers	342		6.83	6.83-12.75 5.50- 6.83 6.87-12.75	44 22 22		23 16 7		7	2			31	30 30		141 45 96	3	2 2	-	7 - 7	3	_			:	=	619 619
Forklift operators	438	7.12 6.82 7.57	6.87	6.41- 7.64 5.80- 7.64 6.90- 9.46	=	-	-		3		4	105 91 14	38	35 25 10	70	167 63 104	107 105 2		10 9 1	30 - 30	12	17			=	-	-
Guards		3.84 5.47 3.61	5.70		297 5 292	34	-	-	-	13	7	5	13	7 7	8 8 -	4 4	=	-		=	-				=	-	=
Guards I	465 50 415	3.77 5.46 3.56			297 5 292		-	-	18	. 8	5	5	13 13	5		4 4	-		=		-			-	-		=
Janitors, porters, and cleaners Manufacturing Nonmanufacturing Transportation and utilities	809 352 457 40	4.98 5.85 4.30 7.79	5.80 3.49	3.35- 6.24 4.90- 6.80 3.35- 4.50 6.76- 8.06		21 23	36 13 23	15	12	3	24	42	44	61 59 2	28	46 34 12	15 13 2 2	-		3 3 -	17 17 -		7 -7 7	-	1 1 1		

Table A-6. Average hourly earnings of maintenance, toolroom, powerplant, material movement, and custodial workers, by sex, in Northeast Pennsylvania, August 1981

Sex, ^s occupation, and industry division	Number of workers	Average (mean²) hourly earnings (in dollars)4	Sex, ^a occupation, and industry division	Number of workers	Average (mean²) hourly earnings (in dollars)4	Sex, ^a occupation, and industry division	Number of workers	Average (mean²) hourly earnings (in dollars)
Maintenance, toolroom, and		100	Truckdrivers, light truck	205	9.61	Material handling laborers	1,309	9.35
powerplant occupations - men			Truckarrens, light abox			Manufacturing	341	6.10
			Truckdrivers, medium truck	172	9.14	Nonmanufacturing	968	10.50
Maintenance carpenters	36	7.46	Manufacturing	95	7.34			
Maintenance electricians	169	8.77				Forklift operators	725	7.12
Manufacturing	142	8.49	Truckdrivers, heavy truck	232	7.34	Manufacturing	434	6.81
			Manufacturing	69	6.61	Nonmanufacturing	291	7.59
Maintenance machinists	177	8.32	Nonmanufacturing	163	7.64			
Manufacturing	175	8.30					487	3.84
			Truckdrivers, tractor-trailer	516	9.28	Guards		5.51
Maintenance mechanics			Nonmanufacturing	340	10.31	Manufacturing	58	3.61
(machinery)	228	7.73	Transportation and utilities	174	12.79	Nonmanufacturing	429	3.61
Manufacturing	222	7.69					,	
Maintenance mechanics			Shippers	119	6.44	Guards I	461	3.76
(motor vehicles)	226	9.98	Manufacturing	107	6.42	Manufacturing	46	5.52
Manufacturing	51	7.45				Nonmanufacturing	415	3.56
Nonmanufacturing	175	10.72	Receivers	92	5.96			
Transportation and utilities	152	11.16	Manufacturing	59	6.04			
Transportation and dunidos	102	11.10	Nonmanufacturing	33	5.82	Janitors, porters, and cleaners	624	5.28 5.91
Machine-tool operators (toolroom)	70	8.73				Manufacturing	317	
Manufacturing	70	8.73	Shippers and receivers	122	6.88	Nonmanufacturing	307	4.62
			Manufacturing	44	7.16	Transportation and utilities	35	8.04
Tool and die makers	194	8.95						
Manufacturing	194	8.95	Warehousemen	558	6.80	Material movement and custodial		
			Manufacturing	320	6.42	occupations - women	1000	The state of
Stationary engineers	25	9.71	Nonmanufacturing	238	7.32		Section 3	The state of
Material management and anotablet			Transportation and utilities	53	8.31			
Material movement and custodial			Transportation and utilities	-	0.01	Shipping packers	64	5.47
occupations - men			Order fillers:			Manufacturing	61	5.48
Truckdrivers	1,191	9.02	Manufacturing	97	5.73			
Manufacturing	446	7.15		1.5		Janitors, porters, and cleaners	182	3.94
Nonmanufacturing	745	10.14	Shipping packers	227	6.19	Manufacturing	35	5.25
Transportation and utilities	394	12.58	Manufacturing	223	6.23	Nonmanufacturing	147	3.63

Table A-7. Indexes of earnings and percent increases for selected occupational groups, Northeast Pennsylvania, selected periods

			All industries				1	Manufacturing				Nonmanu	facturing	
Period ⁶	Office clerical	Electronic data processing	Industrial nurses	Skilled mainte- nance	Unskilled plant	Office clerical	Electronic data processing	Industrial nurses	Skilled mainte- nance	Unskilled plant	Office clerical	Electronic data processing	Industrial nurses	Unskilled plant
Indexes (August 1977=100):			Day 18'4 B											
August 1980	123.4	124.4	125.8	125.9	129.1	124.6	(6)	126.6	125.3	124.3	121.5	(6)	(6)	132.0
August 1981 Percent increases:	134.6	134.6	139.1	135.8	141.1	136.1	(e)	140.4	134.8	135.7	132.6	(6)	(6)	144.4
August 1974 to August 1975	6.7	(6)	7.1	6.6	7.6	8.1	(6)	6.5	7.2	8.3	5.9	(6)	(6)	6.8
August 1975 to August 1976	10.0	(6)	7.6	6.4	7.4	7.3	(6)	8.0	6.1	6.6	11.9	(6)	(6)	8.0
August 1976 to August 1977	7.4	(6)	9.3	10.4	8.8	8.5	(e)	9.8	10.5	10.6	6.7	(6)	(6)	7.3
August 1977 to August 1978	6.8	6.2	7.8	8.0	8.5	7.0	(6)	8.5	8.1	7.3	6.7	(6)	(6)	9.3
August 1978 to August 1979	6.1	6.4	10.0	7.0	8.2	7.0	(6)	10.3	7.0	5.9	4.5	(6)	(6)	9.6
August 1979 to August 1980	8.9	10.1	6.1	8.9	10.0	8.8	(6)	5.8	8.3	9.4	9.0	9.4	(6)	10.2
August 1980 to August 1981	9.1	8.2	10.6	7.9	9.3	9.2	(6)	10.9	7.6	9.2	9.1	8.0	(e)	9.4

Table A-8. Pay relationships in establishments with paired office clerical occupations, Northeast Pennsylvania, August 1981

							Occ	upation fo	r which av	erage ear	nings equal	100						
Occupation for which earnings are compared		Secre	etaries		Steno	graphers	Tran- scrib- ing	Тур	pists	File clerks	Switch- board	Switch- board operator	Order clerks	Account	ting clerks	Payroll	Key	entry rators
	1	П	III	IV	1=	- 11	chine typists	1	II	1	operators	-recep- tionists	1	1	111	clerks	1	11
Secretaries I	100	94	86	(6)	(6)	(6)	(6)	118	118	(6)	(6)	110	111	120	106	90	115	101
Secretaries II	106	100	88	79	(6)	(6)	(6)	126	114	(6)	113	107	(6)	118	98	101	108	101
Secretaries III	116	114	100	91	126	111	125	137	122	139	118	123	117	130	109	110	125	111
Secretaries IV	(6)	126	110	100	141	(6)	(6)	146	139	141	145	131	(6)	144	112	121	131	118
Stenographers I	(6)	(6)	80	71	100	(6)	(6)	(6)	(6)	115	(0)	99	110	113	91	96	104	(6)
Stenographers II	(6)	(6)	90	(6)	(6)	100	(6)	(6)	110	(6)	(6)	(6)	(6)	(0)	(6)	(6)	(e)	(6)
ranscribing-machine typists	(6)	(6)	80	(e)	(6)	(6)	100	115	(6)	124	(6)	101	(6)	111	90	102	108	(6)
Typists I	85	80	73	69	(6)	(6)	87	100	(6)	106	86	89	75	95	74	84	93	81
ypists IIile clerks I	85	87	82	72	(6)	91	(6)	(6)	100	(6)	91	104	(8)	(8)	(6)	84	(6)	99
ile clerks I	(6)	(6)	72	71	87	(6)	81	95	(0)	100	88	84	89	91	69	79	85	66
Switchboard operators	(0)	88	85	69	(0)	(e)	(6)	116	109	113	100	105	(6)	104	88	(6)	108	(0)
receptionists	91	94	81	77	101	(6)	99	112	96	119	95	100	100	106	82	95	109	92
Order clerks I	90	(6)	86	(6)	91	(6)	(6)	133	(6)	113	(6)	100	100	106	91	93	103	91
ccounting clerks I	83	85	77	70	88	(6)	90	106	(6)	110	97	95	95	100	74	85	94	79
ccounting clarks II	95	102	92	89	110	(6)	111	135	(6)	144	114	121	110	136	100	106	113	101
ayroll cierks	111	99	91	83	104	(6)	98	120	120	126	(e)	105	108	118	94	100	111	101
ey entry operators I	87	92	80	77	97	(6)	92	108	(6)	117	93	92	97	106	88	90	100	74
Key entry operators II	99	99	90	85	(6)	(6)	(6)	123	101	152	(6)	109	110	126	99	99	136	100

NOTE: This matrix table shows the average (mean) relationship of earnings in establishments between any two occupations compared. Earnings for an occupation in the table stub are expressed as a percent of the earnings for an occupation in the column heading at the point where the data lines for the two intersect. For example, reading across the Secretaries II row, the 106 in the Secretaries I column indicates that Secretaries II average 106 percent of (or 6 percent more

than) the earnings of Secretaries I.

See appendix A for method of computation.

Also see footnotes at end of tables.

Table A-9. Pay relationships in establishments with paired professional and technical occupations, Northeast Pennsylvania, August 1981

			Occupation for which average earnings equal 100											
Occupation for which earnings are compared	Computer systems analysts (business)		Computer programmers (business)		Computer operators			Drafters				Electronics technicians	Registered in-	
	II	III	1	11	1	11	III	- II	III	IV	V	ll di	dustrial nurse	
Computer systems analysts		ATT THE			339.15						108		-	
(business) II	100	80	149	136	214	171	(e)	(6)	(e)	(6)	(0)	(6)	157	
(business) III	125	100	(6)	(0)	(6)	201	(6)	(e)	(6)	(6)	(6)	(0)	(6)	
(business) I	67	(e)	100	91	131	112	(0)	(e)	(6)	(6)	(0)	(e)	(6)	
(business) II	74	(6)	110	100	147	134	105	132	126	104	103	/6)	101	
Computer operators I	47	(0)	76	68	100	83	(4)	(6)	97	104	103	(6)	121	
Computer operators II	58	50	89	75	121	100	81	(6)	112	80	76	(°) 79	89	
Computer operators III	(0)	(0)	(0)	95	(6)	124	100	(6)	(0)	(4)	(4)		(4)	
Drafters II	(6)	(6)	(6)	76	(6)	(6)	(0)	100	92	79	70	(°)	(0)	
Drafters III	(0)	(6)	(6)	79	104	90	(6)	108	100	85	77	77	111	
Drafters IV	(6)	(0)	(0)	96	(6)	124	(6)	126	118	100	90	106	112	
Drafters V	(6)	(0)	(0)	97	(6)	131	(6)	142	130	111	100			
Electronics technicians II	(0)	(0)	(6)	(6)	(6)	126	(6)	(6)	130	94	(4)	(6)	120	
Registered industrial nurses	64	(0)	(6)	83	(0)	112	(4)	(4)	90	89	83	100	100	

See table A-8 for description of these pay relationships and appendix A for method of computation. Also see footnotes at end of tables.

Table A-10.Pay relationships in establishments with paired maintenance, toolroom, and powerplant occupations, Northeast Pennsylvania, August 1981

	Occupation for which average earnings equal 100										
Occupation for which earnings				Mechanics		Machine-		Stationary			
are compared	Carpenters	Electricians	Machinists	Machinery	Motor vehicles	operators (toolroom)	(°) 97 (°) 94 (°) 97 100	engineers			
Maintenance carpenters	100	98	99	99	98	(0)	(9)	(6)			
Maintenance electricians	102	100	100	102	108	100		99			
faintenance machinists	101	100	100	102	(0)	(6)		100			
(machinery)	101	98	98	100	102	97		98			
(motor vehicles)	102	93	(6)	98	100	(0)		100			
fachine-tool operators (toolroom)	(6)	100	(6)	103	(*)	100		(0)			
ool and die makers	(6)	104	(6)	106	(4)	103	100	(0)			
Stationary engineers	(6)	101	100	102	100	(6)	(6)	100			

See table A-8 for description of these pay relationships and appendix A for method of computation. Also see footnotes at end of tables.

Table A-11 Pay relationships in establishments with paired material movement and custodial occupations. Northeast Pennsylvania, August 1981

Occupation for which earnings are compared		Occupation for which average earnings equal 100												
	Truckdrivers					Shippers	Manahausa		Chicalas	Material	Forklift	Guards	Janitors,	
	Light truck	Medium truck	Heavy truck	Tractor- trailer	Shippers	Receivers and receivers	men	Order fillers	Shipping packers	handling laborers	operators		porters, and cleaners	
Fruckdrivers, light truck	100	(6)	(6)	(6)	(6)	103	(6)	(6)	(0)	(6)	157	(6)	155	117
Fruckdrivers, medium truck	(0)	100	(6)	99	103	116	(6)	104	(6)	141	108	107	126	134
Fruckdrivers, medium truck	(0)	(6)	100	100	99	100	(6)	109	(6)	(6)	102	101	138	131
Truckdrivers, tractor-trailer	(6)	101	100	100	(6)	109	103	108	(6)	(6)	102	105	(6)	131
Shippers	(6)	97	101	(6)	100	104	(6)	104	110	111	107	104	137	120
Receivers	97	86	100	92	96	100	(6)	102	104	107	103	99	128	119
Shippers and receivers	(0)	(0)	(6)	97	(0)	(6)	100	100	(6)	(6)	100	99	129	111
Warehousemen	(6)	96	92	93	96	98	100	100	(6)	104	102	100	129	113
Order fillers	(6)	(6)	(6)	(e)	91	96	(6)	(6)	100	101	102	99	(6)	114
Shipping packers	(6)	71	(6)	(6)	90	94	(6)	96	99	100	100	96	119	107
Material handling laborers	64	93	98	98	94	97	100	98	98	100	100	100	143	127
Forklift operators	(6)	93	99	95	96	101	101	100	101	104	100	100	135	121
Forklift operators	64	80	72	(6)	73	78	78	78	(6)	84	70	74	100	107
Janitors, porters, and cleaners	85	75	77	76	83	84	90	88	87	93	79	83	93	100

See table A-8 for description of these pay relationships and appendix A for method of computation.

Also see footnotes at end of tables.

Footnotes

- ¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
- ² The mean is computed for each job by totaling the earnings of all workers and dividing by the number of workers. The median designates position—half of the workers receive the same or more and half receive the same or less than the rate shown. The middle range is defined by two rates of pay; one-fourth of the workers earn the same or less than the lower of these rates and one-fourth earn the same or more than the higher rate.
- ³ Earnings data relate only to workers whose sex identification was provided by the establishment.
- * Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.
- ⁵ Estimates for periods ending prior to 1976 relate to men only for skilled maintenance and unskilled plant workers. All other estimates relate to men and women.
- Data do not meet publication criteria or data not available.

Appendix A. Scope and Method of Survey

In each of the 71 areas¹ currently surveyed, the Bureau obtains wages and related benefits data from representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Government operations and the construction and extractive industries are excluded. Small establishments—generally those with fewer than 50 employees—are excluded because they have few incumbents in the occupations studied. Appendix table 1 shows the number of establishments and workers estimated to be within the scope of this survey, as well as the number actually studied.

Bureau field representatives obtain data by personal visits at 3-year intervals. In each of the two intervening years, information on employment and occupational earnings only is collected by a combination of personal visit, mail questionnaire, and telephone interview from establishments participating in the previous survey.

A sample of the establishments in the scope of the survey is selected for study prior to each personal visit survey. This sample, minus establishments which go out of business or are no longer within the industrial scope of the survey, is retained for the following two annual surveys. In most cases, establishments new to the area are not considered in the scope of the survey until the selection of a sample for a personal visit survey.

The sampling procedures involve detailed stratification of all establishments within the scope of an individual area survey by industry and number of employees. From this stratified universe a probability sample is selected, with each establishment having a predetermined chance of selection. To obtain optimum accuracy at minimum cost, a greater proportion of large than small establishments is selected. When data are combined, each establishment is weighted according to its probability of selection so that unbiased estimates are generated. For example, if one out of four establishments is selected, it is given a weight of 4 to represent itself plus three others. An alternate of the same original probability is chosen in the same industry-size classification if data are not available from the original sample member. If no suitable substitute is available, additional weight is assigned to a sample member that is similar to the missing unit.

Occupations and earnings

Occupations selected for study are common to a variety of manufacturing and nonmanufacturing industries, and are of the following types: (1) Office clerical; (2) professional and technical; (3) maintenance, toolroom, and powerplant; and (4) material

movement and custodial. Occupational classification is based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. Occupations selected for study are listed and described in appendix B.

Unless otherwise indicated, the earnings data following the job titles are for all industries combined. Earnings data for some of the occupations listed and described, or for some industry divisions within the scope of the survey, are not presented in the Aseries tables because either (1) data were insufficient to provide meaningful statistical results, or (2) there is possibility of disclosure of individual establishment data. Separate men's and women's earnings data are not presented when the number of workers not identified by sex is 20 percent or more of the men or women identified in an occupation. Earnings data not shown separately for industry divisions are included in data for all industries combined. Likewise, for occupations with more than one level, data are included in the overall classification when a subclassification is not shown or information to subclassify is not available.

Occupational employment and earnings data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Nonproduction bonuses are excluded, but cost-of-living allowances and incentive bonuses are included. Weekly hours for office clerical and professional and technical occupations refer to the standard workweek (rounded to the nearest half hour) for which employees receive regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates). Average weekly earnings for these occupations are rounded to the nearest half dollar. Most A-series tables provide distributions of workers by earnings; changes in the size of earnings intervals are indicated by heavy vertical lines.

These surveys measure the level of occupational earnings in an area at a particular time. Changes in an occupational average over time reflect, in addition to earnings changes, factors such as changes in proportions of workers employed by high- or low-wage firms, or high-wage workers advancing to better jobs and being replaced by new workers at lower rates. Such shifts in employment could decrease an occupational average even though most establishments in an area increase wages during the year. Changes in earnings of occupational groups, shown in table A-7, are better indicators of wage trends than are earnings changes for individual jobs within the groups.

Average earnings reflect composite, areawide estimates. Industries and establishments differ in pay level and job staffing, and thus contribute differently to the estimates

for each job. Pay averages may fail to reflect accurately the wage differential among jobs in individual establishments.

Average pay levels for men and women in selected occupations should not be assumed to reflect differences in pay of the sexes within individual establishments. Factors which may contribute to differences include progression within established rate ranges (only the rates paid incumbents are collected) and performance of specific duties within the general survey job descriptions. Job descriptions used to classify employees in these surveys usually are more generalized than those used in individual establishments and allow for minor differences among establishments in specific duties performed.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied. These differences in occupational structure do not affect materially the accuracy of the earnings data.

Wage trends for selected occupational groups

Indexes in table A-7 measure wages at a given time, expressed as a percent of wages during the base period. Subtracting 100 from the index yields the percent change in wages from the base period to the date of the index. The percent increases in table A-7 relate to wage changes between the indicated dates. Annual rates of increase, where shown, reflect the amount of increase for 12 months when the time span between surveys was other than 12 months. These computations are based on the assumption that wages increased at a constant rate between surveys.

The indexes and percent increases are based on changes in average hourly earnings of men and women in establishments reporting the trend jobs in both the current and previous year (matched establishments). The data are adjusted to remove the effects on average earnings of employment shifts among establishments and turnover of establishments included in survey samples. The percent increases, however, are still affected by factors other than wage increases. Turnover may affect an establishment average for an occupation when workers are paid under plans providing a range of wage rates for individual jobs. In periods of increased hiring, for example, new employees may enter at the bottom of the range, depressing the average without a change in wage rates.

Occupations used to compute wage trends are:

Office clerical

Secretaries Stenographers, I and II Typists, I and II File clerks, I, II, and III Messengers Switchboard operators Order clerks, I and II Accounting clerks, I and II Payroll clerks Key entry operators, I and II

Electronic data processing

Computer systems analysts, I, II, and

Computer programmers, I, II, and III Computer operators, I, II, and III

Industrial nurses

Registered industrial nurses

Skilled maintenance

Carpenters Electricians Painters Machinists Mechanics (machinery)
Mechanics (motor vehicle)
Pipefitters
Tool and die makers

Unskilled plant

Janitors, porters, and cleaners

Material handling laborers

Percent changes for individual areas in the program are computed as follows:

- 1. Average earnings are computed for each occupation for the 2 years being compared. The averages are derived from earnings in those establishments which are in the survey both years; it is assumed that employment remains unchanged.
- 2. Each occupation is assigned a weight based on its proportionate employment in the occupational group.
- 3. These weights are used to compute group averages. Each occupation's average earnings (computed in step 1) are multiplied by its weight. The products are totaled to obtain a group average.
- 4. The ratio of group averages for 2 consecutive years is computed by dividing the average for the current year by the average for the earlier year. The result—expressed as a percent—less 100 is the percent change.

The index is computed by adding 100 to the most recent percent increase, multiplying the total by the previous year's index number, and dividing the product by 100 to obtain the current index value.

For a more detailed description of the method used to compute these wage trends, see "Improving Area Wage Survey Indexes," *Monthly Labor Review*, January 1973, pp. 52-57.

Pay relationships in establishments

Tables A-8 through A-11 compare average pay of occupations in individual establishments. These comparisons, expressed as pay relatives (pay for one of the occupations equals 100), yield different results than comparisons of overall survey averages, such as those shown in tables A-1 through A-6. The latter reflect differences in contributions to the survey averages by establishments with disparate pay levels; the pay relative comparisons are not affected by such differences.

The methods of computing and presenting pay relatives have changed since the last survey in this area. The following procedures are now used to compute relatives in tables A-8 through A-11:

- Establishments employing workers in both of the paired occupations were identified.
- Pay levels (averages) for the two occupations were weighted by the combined employment of both jobs to reflect each establishments contribution to the totals used in this comparison.
- 3. The weighted pay levels of the two jobs were summed separately; each total was divided by the other and the quotients multiplied by 100 to produce the two pay relatives shown for each job pairing.

Establishment practices and supplementary wage provisions

Tabulations on selected establishment practices and supplementary wage provisions (B-series tables) are not presented in this bulletin. Information for these tabulations is collected at 3-year intervals. These tabulations on minimum entrance salaries for inexperienced office workers; shift differentials; scheduled weekly hours and days; paid holidays; paid vacations; and health, insurance, and pension plans are presented (in the B-series tables) in previous bulletins for this area.

¹ Includes 70 areas surveyed under the Bureau's regular program plus Poughkeepsie-Kingston-Newburgh, N.Y., which is surveyed under contract. In addition, the Bureau conducts more limited area studies in approximately 100 areas at the request of the Employment Standards Administration of the U.S. Department of Labor.

Appendix table 1. Establishments and workers within scope of survey and number studied in Northeast Pennsylvania, August 1981

Industry division ²	Minimum	Number of es	tablishments	Workers in establishments			
	employment in establish- ments in scope	establish- nts in scope	Studied	Within of su	Studied		
	of survey			Number	Percent		
All divisions		529	166	90,767	100	48,183	
Manufacturing	50	313	89	53,077	58	26,120	
Nonmanufacturing	The Plant of the	216	77	37,690	42	22,063	
other public utilities* Wholesale trade* Fetail trade* Finance, insurance, and real estate* Services* 7	50	26	18	7,781	9	6,673	
Wholesale trades	50	26 25	7	3,356	4	1,411	
Retail trades	50	89	25	15,357	17	8,273	
Finance, insurance, and real estates	50	26	10	5,990	7	3,650	
Services ^{6 7}	50	50	17	5,206	6	2,056	

¹ The Northeast Pennsylvania Standard Metropolitan Statistical Area, as defined by the Office of Management and Budget through February 1974, consists of Lackawanna, Luzerne, and Monroe Counties. The "workers within scope of survey" estimates provide a reasonably accurate description of the size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison with other statistical series to measure employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) small establishments are excluded from the scope of the survey.

² The 1972 edition of the Standard Industrial Classification Manual was used to classify establishments by industry division. All government operations are excluded from the scope of the survey.

* Includes all establishments with total employment at or above the minimum limitation. All outlets (within the area) of

nonmanufacturing companies are considered as one establishment when located within the same industry division.

Includes all workers in all establishments with total employment (within the area) at or above the minimum limitation.

⁵ Abbreviated to "transportation and utilities" in the A-series tables. Formerly referred to as "public utilities". Taxicabs and services incidental to water transportation are excluded.

• Separate data for this division are not presented in the A-series tables, but the division is represented in the 'all industries' and "nonmanufacturing" estimates.

⁷ Hotels and motels; laundries and other personal services; business services; automobile repair, rental, and parking; motion pictures; nonprofit membership organizations (excluding religious and charitable organizations); and engineering and architectural services.

Appendix B. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field representatives in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits grouping occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field representatives are instructed to exclude working supervisors; apprentices; and part-time, temporary, and probationary workers. Handicapped workers whose earnings are reduced because of their handicap are also excluded. Learners, beginners, and trainees, unless specifically included in the job descriptions, are excluded.

Office

SECRETARY

Assigned as a personal secretary, normally to one individual. Maintains a close and highly responsive relationship to the day-to-day activities of the supervisor. Works fairly independently receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties requiring a knowledge of office routine and an understanding of the organization, programs, and procedures related to the work of the supervisor.

Exclusions. Not all positions that are titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows:

- Positions which do not meet the "personal" secretary concept described above;
- b. Stenographers not fully trained in secretarial-type duties;
- c. Stenographers serving as office assistants to a group of professional, technical, or managerial persons;

- d. Assistant-type positions which entail more difficult or more responsible technical, administrative, or supervisory duties which are not typical of secretarial work, e.g., Administrative Assistant, or Executive Assistant:
- Positions which do not fit any of the situations listed in the sections below titled "Level of Supervisor," e.g., secretary to the president of a company that employs, in all, over 5,000 persons;
- f. Trainees.

Classification by level. Secretary jobs which meet the required characteristics are matched at one of five levels according to (a) the level of the secretary's supervisor within the company's organizational structure and, (b) the level of the secretary's responsibility. The tabulation following the explanations of these two factors indicates the level of the secretary for each combination of the factors.

Level of Secretary's Supervisor (LS)

LS-1

- Secretary to the supervisor or head of a small organizational unit (e.g., fewer than about 25 or 30 persons); or
- b. Secretary to a nonsupervisory staff specialist, professional employee, administrative officer or assistant, skilled technician or expert. (NOTE: Many companies assign stenographers, rather than secretaries as described above, to this level of supervisory or nonsupervisory worker.)

a. Secretary to an executive or managerial person whose responsibility is not equivalent to one of the specific level situations in the definition for LS-3, but whose organizational unit normally numbers at least several dozen employees and is usually divided into organizational segments which are often, in turn, further subdivided. In some companies, this level includes a wide range of organizational echelons; in others, only one or two; or

Secretary to the head of an individual plant, factory, etc., (or other equivalent level of official) that employs, in all, fewer than 5,000 persons.

LS-3

- Secretary to the chairman of the board or president of a company that employs, in all, fewer than 100 persons; or
- Secretary to a corporate officer (other than chairman of the board or president) of a company that employs, in all, over 100 but fewer than 5,000 persons; or
- Secretary to the head (immediately below the officer level) over either a major corporatewide functional activity (e.g., marketing, research, operations, industrial relations, etc.) or a major geographic or organizational segment (e.g., a regional headquarters; a major division) of a company that employs, in all, over 5,000 but fewer than 25,000 employees; or
- d. Secretary to the head of an individual plant, factory, etc., (or other equivalent level of official) that employs, in all, over 5,000 persons; or
- e. Secretary to the head of a large and important organizational segment (e.g., a middle management supervisor of an organizational segment often involving as many as several hundred persons) of a company that employs, in all, over 25,000 persons.

LS-4

- a. Secretary to the chairman of the board or president of a company that employs, in all, over 100 but fewer than 5,000 persons; or
- b. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 5,000 but fewer than 25,000 persons; or
- c. Secretary to the head, immediately below the corporate officer level, of a major segment or subsidiary of a company that employs, in all, over 25,000 persons.

NOTE: The term "corporate officer" used in the above LS definition refers to those officials who have a significant corporatewide policymaking role with regard to major company activities. The title "vice president," though normally indicative of this role, does not in all cases identify such positions. Vice presidents whose primary responsibility is to act personally on individual cases or transactions (e.g., approve or deny individual loan or credit actions; administer individual trust accounts; directly supervise a clerical staff) are not considered to be "corporate officers" for purposes of applying the definition.

This factor evaluates the nature of the work relationship between the secretary and the supervisor, and the extent to which the secretary is expected to exercise initiative and judgment. Secretaries should be matched at LR-1 or LR-2 described below according to their level of responsibility.

LR-1

Performs varied secretarial duties including or comparable to most of the following:

- a. Answers telephones, greets personal callers, and opens incoming mail.
- b. Answers telephone requests which have standard answers. May reply to requests by sending a form letter.
- c. Reviews correspondence, memoranda, and reports prepared by others for the supervisor's signature to ensure procedural and typographical accuracy.
- d. Maintains supervisor's calendar and makes appointments as instructed.
- e. Types, takes and transcribes dictation, and files.

LR-2

Performs duties described under LR-1 and, in addition performs tasks requiring greater judgment, initiative, and knowledge of office functions including or comparable to most of the following:

- Screens telephone and personal callers, determining which can be handled by the supervisor's subordinates or other offices.
- b. Answers requests which require a detailed knowledge of office procedures or collection of information from files or other offices. *May* sign routine correspondence in own or supervisor's name.
- Compiles or assists in compiling periodic reports on the basis of general instructions.
- d. Schedules tentative appointments without prior clearance. Assembles necessary background material for scheduled meetings. Makes arrangements for meetings and conferences.
- Explains supervisor's requirements to other employees in supervisor's unit.
 (Also types, takes dictation, and files.)

The following tabulation shows the level of the secretary for each LS and LR combination:

	LR-1	LR-2
LS-1	I	II
LS-2	II	III
LS-3	III	IV
LS-4	IV	V

STENOGRAPHER

Primary duty is to take dictation using shorthand, and to transcribe the dictation. May also type from written copy. May operate from a stenographic pool. May occasionally transcribe from voice recordings (if primary duty is transcribing from recordings, see Transcribing-machine typist).

NOTE: This job is distinguished from that of a secretary in that a secretary normally works in a confidential relationship with only one manager or executive and performs more responsible and discretionary tasks as described in the secretary job definition.

Stenographer I

Dictation involves a normal routine vocabulary. May maintain files, keep simple records, or perform other relatively routine clerical tasks.

Stenographer II

Dictation involves a varied technical or specialized vocabulary such as in legal briefs or reports on scientific research. May also set up and maintain files, keep records, etc., OR

Performs stenographic duties requiring significantly greater independence and responsibility than Stenographer I, as evidenced by the following: Work requires a high degree of stenographic speed and accuracy; a thorough working knowledge of general business and office procedures and of the specific business operations, organization, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as maintaining follow-up files; assembling material for reports, memoranda, and letters; composing simple letters from general instructions; reading and routing incoming mail; and answering routine questions, etc.

TRANSCRIBING-MACHINE TYPIST

Primary duty is to type copy of voice recorded dictation which does *not* involve varied technical or specialized vocabulary such as that used in legal briefs or reports on scientific research. May also type from written copy. May maintain files, keep simple records, or perform other relatively routine clerical tasks. (See Stenographer definition for workers involved with shorthand dictation.)

TYPIST

Uses a typewriter to make copies of various materials or to make out bills after calculations have been made by another person. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

Typist I

Performs one or more of the following: Copy typing from rough or clear drafts; or routine typing of forms, insurance policies, etc.; or setting up simple standard tabulations; or copying more complex tables already set up and spaced properly.

Typist II

Performs one or more of the following: Typing material in final form when it involves combining material from several sources; or responsibility for correct spelling,

syllabication, punctuation, etc., of technical or unusual words or foreign language material; or planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters, varying details to suit circumstances.

FILE CLERK

Files, classifies, and retrieves material in an established filing system. May perform clerical and manual tasks required to maintain files. Positions are classified into levels on the basis of the following definitions:

File Clerk I

Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. May perform simple clerical and manual tasks required to maintain and service files.

File Clerk II

Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer subheadings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

File Clerk III

Classifies and indexes file material such as correspondence, reports, technical documents, etc., in an established filing system containing a number of varied subject matter files. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

MESSENGER

Performs various routine duties such as running errands, operating minor office machines such as sealers or mailers, opening and distributing mail, and other minor clerical work. Exclude positions that require operation of a motor vehicle as a significant duty.

SWITCHBOARD OPERATOR

Operates a telephone switchboard or console used with a private branch exchange (PBX) system to relay incoming, outgoing, and intrasystem calls. May provide information to callers, record and transmit messages, keep record of calls placed and toll charges. Besides operating a telephone switchboard or console, *may* also type or perform routine clerical work (typing or routine clerical work may occupy the major portion of the worker's time, and is usually performed while at the switchboard or console). Chief or lead operators in establishments employing more than one operator are excluded. For an operator who also acts as a receptionist, see Switchboard operator-receptionist.

SWITCHBOARD OPERATOR-RECEPTIONIST

At a single-position telephone switchboard or console, acts both as an operator—see Switchboard operator—and as a receptionist. Receptionist's work involves such duties as greeting visitors; determining nature of visitor's business and providing appropriate

information; referring visitor to appropriate person in the organization or contacting that person by telephone and arranging an appointment; keeping a log of visitors.

ORDER CLERK

Receives written or verbal customers' purchase orders for material or merchandise from customers or salespeople. Work typically involves some combination of the following duties: Quoting prices; determining availability of ordered items and suggesting substitutes when necessary; advising expected delivery date and method of delivery; recording order and customer information on order sheets; checking order sheets for accuracy and adequacy of information recorded; ascertaining credit rating of customer; furnishing customer with acknowledgement of receipt of order; following up to see that order is delivered by the specified date or to let customer know of a delay in delivery; maintaining order file; checking shipping invoice against original order. Exclude workers paid on a commission basis or whose duties include any of the following: Receiving orders for services rather than for material or merchandise; providing customers with consultative advice using knowledge gained from engineering or extensive technical training; emphasizing selling skills; handling material or merchandise as an integral part of the job.

Positions are classified into levels according to the following definitions:

Order Clerk I

Handles orders involving items which have readily identified uses and applications. May refer to a catalog, manufacturer's manual, or similar document to insure that proper item is supplied or to verify price of ordered item.

Order Clerk II

Handles orders that involve making judgments such as choosing which specific product or material from the establishment's product lines will satisfy the customer's needs, or determining the price to be quoted when pricing involves more than merely referring to a price list or making some simple mathematical calculations.

ACCOUNTING CLERK

Performs one or more accounting clerical tasks such as posting to registers and ledgers; reconciling bank accounts; verifying the internal consistency, completeness, and mathematical accuracy of accounting documents; assigning prescribed accounting distribution codes; examining and verifying for clerical accuracy various types of reports, lists, calculations, posting, etc.; or preparing simple or assisting in preparing more complicated journal vouchers. May work in either a manual or automated accounting system.

The work requires a knowledge of clerical methods and office practices and procedures which relates to the clerical processing and recording of transactions and accounting information. With experience, the worker typically becomes familiar with the bookkeeping and accounting terms and procedures used in the assigned work, but is not required to have a knowledge of the formal principles of bookkeeping and accounting.

Positions are classified into levels on the basis of the following definitions:

Accounting Clerk I

Under close supervision, following detailed instructions and standardized procedures, performs one or more routine accounting clerical operations, such as posting to

ledgers, cards, or worksheets where identification of items and locations of postings are clearly indicated; checking accuracy and completeness of standardized and repetitive records or accounting documents; and coding documents using a few prescribed accounting codes.

Accounting Clerk II

Under general supervision, performs accounting clerical operations which require the application of experience and judgment, for example, clerically processing complicated or nonrepetitive accounting transactions, selecting among a substantial variety of prescribed accounting codes and classifications, or tracing transactions through previous accounting actions to determine source of discrepancies. May be assisted by one or more level I accounting clerks.

PAYROLL CLERK

Performs the clerical tasks necessary to process payrolls and to maintain payroll records. Work involves most of the following: Processing workers' time or production records; adjusting workers' records for changes in wage rates, supplementary benefits, or tax deductions; editing payroll listings against source records; tracing and correcting errors in listings; and assisting in preparation of periodic summary payroll reports. In a nonautomated payroll system, computes wages. Work may require a practical knowledge of governmental regulations, company payroll policy, or the computer system for processing payrolls.

KEY ENTRY OPERATOR

Operates keyboard-controlled data entry device such as keypunch machine or keyoperated magnetic tape or disk encoder to transcribe data into a form suitable for computer processing. Work requires skill in operating an alphanumeric keyboard and an understanding of transcribing procedures and relevant data entry equipment.

Positions are classified into levels on the basis of the following definitions:

Key Entry Operator I

Work is routine and repetitive. Under close supervision or following specific procedures or detailed instructions, works from various standardized source documents which have been coded and require little or no selecting, coding, or interpreting of data to be entered. Refers to supervisor problems arising from erroneous items, codes, or missing information.

Key Entry Operator II

Work requires the application of experience and judgment in selecting procedures to be followed and in searching for, interpreting, selecting, or coding items to be entered from a variety of source documents. On occasion may also perform routine work as described for level I.

NOTE: Excluded are operators above level II using the key entry controls to access, read, and evaluate the substance of specific records to take substantive actions, or to make entries requiring a similar level of knowledge.

Professional and Technical

COMPUTER SYSTEMS ANALYST, BUSINESS

Analyzes business problems to formulate procedures for solving them by use of electronic data processing equipment. Develops a complete description of all specifications needed to enable programmers to prepare required digital computer programs. Work involves most of the following: Analyzes subject-matter operations to be automated and identifies conditions and criteria required to achieve satisfactory results; specifies number and types of records, files, and documents to be used; outlines actions to be performed by personnel and computers in sufficient detail for presentation to management and for programming (typically this involves preparation of work and data flow charts); coordinates the development of test problems and participates in trial runs of new and revised systems; and recommends equipment changes to obtain more effective overall operations. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or systems analysts primarily concerned with scientific or engineering problems.

For wage study purposes, systems analysts are classified as follows:

Computer Systems Analyst I

Works under immediate supervision, carrying out analyses as assigned, usually of a single activity. Assignments are designed to develop and expand practical experience in the application of procedures and skills required for systems analysis work. For example, may assist a higher level systems analyst by preparing the detailed specifications required by programmers from information developed by the higher level analyst.

Computer Systems Analyst II

Works independently or under only general direction on problems that are relatively uncomplicated to analyze, plan, program, and operate. Problems are of limited complexity because sources of input data are homogeneous and the output data are closely related. (For example, develops systems for maintaining depositor accounts in a bank, maintaining accounts receivable in a retail establishment, or maintaining inventory accounts in a manufacturing or wholesale establishment.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of the data processing systems to be applied. OR

Works on a segment of a complex data processing scheme or system, as described for level III. Works independently on routine assignments and receives instruction and guidance on complex assignments. Work is reviewed for accuracy of judgment, compliance with instructions, and to insure proper alignment with the overall system.

Computer Systems Analyst III

Works independently or under only general direction on complex problems involving all phases of systems analysis. Problems are complex because of diverse sources of input data and multiple-use requirements of output data. (For example, develops an integrated production scheduling, inventory control, cost analysis, and sales analysis record in which every item of each type is automatically processed through the full system of records and appropriate follow-up actions are initiated by the computer.)

Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of new or revised systems of data processing operations. Makes recommendations, if needed, for approval of major systems installations or changes and for obtaining equipment.

May provide functional direction to lower level systems analysts who are assigned to assist.

COMPUTER PROGRAMMER, BUSINESS

Converts statements of business problems, typically prepared by a systems analyst, into a sequence of detailed instructions which are required to solve the problems by automatic data processing equipment. Working from charts or diagrams, the programmer develops the precise instructions which, when entered into the computer system in coded language, cause the manipulation of data to achieve desired results. Work involves most of the following: Applies knowledge of computer capabilities, mathematics, logic employed by computers, and particular subject matter involved to analyze charts and diagrams of the problem to be programmed; develops sequence of program steps; writes detailed flow charts to show order in which data will be processed; converts these charts to coded instructions for machine to follow; tests and corrects programs; prepares instructions for operating personnel during production run; analyzes, reviews, and alters programs to increase operating efficiency or adapt to new requirements; maintains records of program development and revisions. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or programmers primarily concerned with scientific and/or engineering problems.

For wage study purposes, programmers are classified as follows:

Computer Programmer I

Makes practical applications of programming practices and concepts usually learned in formal training courses. Assignments are designed to develop competence in the application of standard procedures to routine problems. Receives close supervision on new aspects of assignments; and work is reviewed to verify its accuracy and conformance with required procedures.

Computer Programmer II

Works independently or under only general direction on relatively simple programs, or on simple segments of complex programs. Programs (or segments) usually process information to produce data in two or three varied sequences or formats. Reports and listings are produced by refining, adapting, arraying, or making minor additions to or deletions from input data which are readily available. While numerous records may be processed, the data have been refined in prior actions so that the accuracy and sequencing of data can be tested by using a few routine checks. Typically, the program deals with routine recordkeeping operations. OR

Works on complex programs (as described for level III) under close direction of a higher level programmer or supervisor. May assist higher level programmer by independently performing less difficult tasks assigned, and performing more difficult tasks under fairly close direction.

May guide or instruct lower level programmers.

Computer Programmer III

Works independently or under only general direction on complex problems which require competence in all phases of programming concepts and practices. Working from diagrams and charts which identify the nature of desired results, major processing steps to be accomplished, and the relationships between various steps of the problem solving routine; plans the full range of programming actions needed to efficiently utilize the computer system in achieving desired end products.

At this level, programming is difficult because computer equipment must be organized to produce several interrelated but diverse products from numerous and diverse data elements. A wide variety and extensive number of internal processing actions must occur. This requires such actions as development of common operations which can be reused, establishment of linkage points between operations, adjustments to data when program requirements exceed computer storage capacity, and substantial manipulation and resequencing of data elements to form a highly integrated program.

May provide functional direction to lower level programmers who are assigned to assist.

COMPUTER OPERATOR

In accordance with operating instructions, monitors and operates the control console of a digital computer to process data. Executes runs by either serial processing (processes one program at a time) or multiprocessing (processes two or more programs simultaneously). The following duties characterize the work of a computer operator:

- a. Studies operating instructions to determine equipment setup needed.
- b. Loads equipment with required items (tapes, cards, disks, paper, etc.).
- c. Switches necessary auxiliary equipment into system.
- d. Starts and operates computer.
- e. Responds to operating and computer output instructions.
- Reviews error messages and makes corrections during operation or refers problems.
- g. Maintains operating record.

May test-run new or modified programs. May assist in modifying systems or programs. The scope of this definition includes trainees working to become fully qualified computer operators, fully qualified computer operators, and lead operators providing technical assistance to lower level operators. It excludes workers who monitor and operate remote terminals.

For wage study purposes, computer operators are classified as follows:

Computer Operator I

Work assignments are limited to established production runs (i.e., programs which present few operating problems). Assignments may consist primarily of on-the-job training (sometimes augmented by classroom instruction). When learning to run programs, the supervisor or a higher level operator provides detailed written or oral guidance to the operator before and during the run. After the operator has gained experience with a program, however, the operator works fairly independently in applying standard operating or corrective procedures in responding to computer output instructions or error conditions, but refers problems to a higher level operator or the supervisor when standard procedures fail.

Computer Operator II

In addition to established production runs, work assignments include runs involving new programs, applications, and procedures (i.e., situations which require the operator to adapt to a variety of problems). At this level, the operator has the training and experience to work fairly independently in carrying out most assignments. Assignments may require the operator to select from a variety of standard setup and operating procedures. In responding to computer output instructions or error conditions, applies standard operating or corrective procedures, but may deviate from standard procedures when standard procedures fail if deviation does not materially alter the computer unit's production plans. Refers the problem or aborts the program when procedures applied do not provide a solution. May guide lower level operators.

Computer Operator III

In addition to work assignments described for Computer operator II (see above) the work of Computer operator III involves at least one of the following:

- a. Deviates from standard procedures to avoid the loss of information or to conserve computer time even though the procedures applied materially alter the computer unit's production plans.
- b. Tests new programs, applications, and procedures.
- c. Advises programmers and subject-matter experts on setup techniques.
- d. Assists in (1) maintaining, modifying, and developing operating systems or programs; (2) developing operating instructions and techniques to cover problem situations; and/or (3) switching to emergency backup procedures (such assistance requires a working knowledge of program language, computer features, and software systems).

An operator at this level typically guides lower level operators.

PERIPHERAL EQUIPMENT OPERATOR

Operates peripheral equipment which directly supports digital computer operations. Such equipment is uniquely and specifically designed for computer applications, but need not be physically or electronically connected to a computer. Printers, plotters, card read/punches, tape readers, tape units or drives, disk units or drives, and data display units are examples of such equipment.

The following duties characterize the work of a peripheral equipment operator:

- Loading printers and plotters with correct paper; adjusting controls for forms, thickness, tension, printing density, and location; and unloading hard copy.
- b. Labeling tape reels, disks, or card decks.
- c. Checking labels and mounting and dismounting designated tape reels or disks on specified units or drives.
- d. Setting controls which regulate operation of the equipment.
- e. Observing panel lights for warnings and error indications and taking appropriate action.
- Examining tapes, cards, or other material for creases, tears, or other defects which could cause processing problems.

This classification excludes workers (1) who monitor and operate a control console (see Computer operator) or a remote terminal, or (2) whose duties are limited to operating decollaters, bursters, separators, or similar equipment.

COMPUTER DATA LIBRARIAN

Maintains library of media (tapes, disks, cards, cassettes) used for automatic data processing applications. The following or similar duties characterize the work of a computer data librarian: Classifying, cataloging, and storing media in accordance with a standardized system; upon proper requests, releasing media for processing; maintaining records of releases and returns; inspecting returned media for damage or excessive wear to determine whether or not they need replacing. May perform minor repairs to damaged tapes.

DRAFTER

Performs drafting work requiring knowledge and skill in drafting methods, procedures, and techniques. Prepares drawings of structures, mechanical and electrical equipment, piping and duct systems and other similar equipment, systems, and assemblies. Uses recognized systems of symbols, legends, shadings, and lines having specific meanings in drawings. Drawings are used to communicate engineering ideas, designs, and information in support of engineering functions.

The following are excluded when they constitute the primary purpose of the job:

- Design work requiring the technical knowledge, skill, and ability to conceive or originate designs;
- b. Illustrating work requiring artistic ability;
- c. Work involving the preparation of charts, diagrams, room arrangements, floor plans, etc.;
- d. Cartographic work involving the preparation of maps or plats and related materials, and drawings of geological structures; and
- Supervisory work involving the management of a drafting program or the supervision of drafters.

Positions are classified into levels on the basis of the following definitions.

Drafter I

Working under close supervision, traces or copies finished drawings, making clearly indicated revisions. Uses appropriate templates to draw curved lines. Assignments are designed to develop increasing skill in various drafting techniques. Work is spotchecked during progress and reviewed upon completion.

NOTE: Exclude drafters performing elementary tasks while receiving training in the most basic drafting methods.

Drafter II

Prepares drawings of simple, easily visualized parts of equipment from sketches or marked-up prints. Selects appropriate templates and other equipment needed to complete assignments. Drawings fit familiar patterns and present few technical problems. Supervisor provides detailed instructions on new assignments, gives guidance when questions arise, and reviews completed work for accuracy.

Drafter III

Prepares various drawings of parts and assemblies, including sectional profiles, irregular or reverse curves, hidden lines, and small or intricate details. Work requires use of most of the conventional drafting techniques and a working knowledge of the terms and procedures of the industry. Familiar or recurring work is assigned in general terms; unfamiliar assignments include information on methods, procedures, sources of information, and precedents to be followed. Simple revisions to existing drawings may be assigned with a verbal explanation of the desired results; more complex revisions are produced from sketches which clearly depict the desired product.

Drafter IV

Prepares complete sets of complex drawings which include multiple views, detail drawings, and assembly drawings. Drawings include complex design features that require considerable drafting skill to visualize and portray. Assignments regularly require the use of mathematical formulas to compute weights, load capacities, dimensions, quantities of materials, etc. Working from sketches and verbal information supplied by an engineer or designer, determines the most appropriate views, detail drawings, and supplementary information needed to complete assignments. Selects required information from precedents, manufacturers' catalogs, and technical guides. Independently resolves most of the problems encountered. Supervisor or designer may suggest methods of approach or provide advice on unusually difficult problems.

NOTE: Exclude drafters performing work of similar difficulty to that described at this level but who provide support for a variety of organizations which have widely differing functions or requirements.

Drafter V

Works closely with design originators, preparing drawings of unusual, complex or original designs which require a high degree of precision. Performs unusually difficult assignments requiring considerable initiative, resourcefulness, and drafting expertise. Assures that anticipated problems in manufacture, assembly, installation, and operation are resolved by the drawings produced. Exercises independent judgment in selecting and interpreting data based on a knowledge of the design intent. Although working primarily as a drafter, may occasionally perform engineering design work in interpreting general designs prepared by others or in completing missing design details. May provide advice and guidance to lower level drafters or serve as coordinator and planner for large and complex drafting projects.

ELECTRONICS TECHNICIAN

Works on various types of electronic equipment and related devices by performing one or a combination of the following: Installing, maintaining, repairing, overhauling, troubleshooting, modifying, constructing, and testing. Work requires practical application of technical knowledge of electronics principles, ability to determine malfunctions, and skill to put equipment in required operating condition.

The equipment—consisting of either many different kinds of circuits or multiple repetition of the same kind of circuit—includes, but is not limited to, the following: (a) Electronic transmitting and receiving equipment (e.g., radar, radio, television, telephone, sonar, navigational aids), (b) digital and analog computers, and (c) industrial and medical measuring and controlling equipment.

This classification excludes repairers of such standard electronic equipment as common office machines and household radio and television sets; production assemblers and testers; workers whose primary duty is servicing electronic test instruments; technicians who have administrative or supervisory responsibility; and drafters, designers, and professional engineers.

Positions are classified into levels on the basis of the following definitions:

Electronics Technician I

Applies working technical knowledge to perform simple or routine tasks in working on electronic equipment, following detailed instructions which cover virtually all procedures. Work typically involves such tasks as: Assisting higher level technicians by performing such activities as replacing components, wiring circuits, and taking test readings; repairing simple electronic equipment; and using tools and common test instruments (e.g., multimeters, audio signal generators, tube testers, oscilloscopes). Is not required to be familiar with the interrelationships of circuits. This knowledge, however, may be acquired through assignments designed to increase competence (including classroom training) so that worker can advance to higher level technician.

Receives technical guidance, as required, from supervisor or higher level technician. Work is typically spot-checked, but is given detailed review when new or advanced assignments are involved.

Electronics Technician II

Applies comprehensive technical knowledge to solve complex problems (i.e., those that typically *can* be solved solely by properly interpreting manufacturers' manuals or similar documents) in working on electronic equipment. Work involves: A familiarity with the interrelationships of circuits; and judgment in determining work sequence and in selecting tools and testing instruments, usually less complex than those used by the level III technician.

Receives technical guidance, as required, from supervisor or higher level technician, and work is reviewed for specific compliance with accepted practices and work assignments. May provide technical guidance to lower level technicians.

Electronics Technician III

Applies advanced technical knowledge to solve unusually complex problems (i.e., those that typically cannot be solved solely by reference to manufacturers' manuals or similar documents) in working on electronic equipment. Examples of such problems include location and density of circuitry, electromagnetic radiation, isolating malfunctions, and frequent engineering changes. Work involves: A detailed understanding of the interrelationships of circuits; exercising independent judgment in performing such tasks as making circuit analyses, calculating wave forms, tracing relationships in signal flow; and regularly using complex test instruments (e.g., dual trace oscilloscopes, Q-meters, deviation meters, pulse generators).

Work may be reviewed by supervisor (frequently an engineer or designer) for general compliance with accepted practices. May provide technical guidance to lower level technicians.

REGISTERED INDUSTRIAL NURSE

A registered nurse who gives nursing service under general medical direction to ill or injured employees or other persons who become ill or suffer an accident on the premises of a factory or other establishment. Duties involve a combination of the following: Giving first aid to the ill or injuried; attending to subsequent dressing of employees' injuries; keeping records of patients treated; preparing accident reports for compensation or other purposes; assisting in physical examinations and health evaluations of applicants and employees; and planning and carrying out programs involving health education, accident prevention, evaluation of plant environment, or other activities affecting the health, welfare, and safety of all personnel. Nursing supervisors or head nurses in establishments employing more than one nurse are excluded.

Maintenance, Toolroom, and Powerplant

MAINTENANCE CARPENTER

Performs the carpentry duties necessary to construct and maintain in good repair building woodwork and equipment such as bins, cribs, counters, benches, partitions, doors, floors, stairs, casings, and trim made of wood in an establishment. Work involves most of the following: Planning and laying out of work from blueprints, drawings, models, or verbal instructions; using a variety of carpenter's handtools, portable power tools, and standard measuring instruments; making standard shop computations relating to dimensions of work; and selecting materials necessary for the work. In general, the work of the maintenance carpenter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

MAINTENANCE ELECTRICIAN

Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy in an establishment. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blueprints, drawings, layouts, or other specifications; locating and diagnosing trouble in the electrical system or equipment; working standard computations relating to load requirements of wiring or electrical equipment; and using a variety of electrician's handtools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

MAINTENANCE PAINTER

Paints and redecorates walls, woodwork, and fixtures of an establishment. Work involves the following: Knowledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead, and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

MAINTENANCE MACHINIST

Produces replacement parts and new parts in making repairs of metal parts of mechanical equipment operated in an establishment. Work involves most of the

following: Interpreting written instructions and specifications; planning and laying out of work; using a variety of machinist's handtools and precision measuring instruments; setting up and operating standard machine tools; shaping of metal parts to close tolerances; making standard shop computations relating to dimensions of work, tooling, feeds, and speeds of machining; knowledge of the working properties of the common metals; selecting standard materials, parts, and equipment required for this work; and fitting and assembling parts into mechanical equipment. In general, the machinist's work normally requires a rounded training in machine-shop practice usually acquired through a formal apprenticeship or equivalent training and experience.

MAINTENANCE MECHANIC (MACHINERY)

Repairs machinery or mechanical equipment of an establishment. Work involves most of the following: Examining machines and mechanical equipment to diagnose source of trouble; dismantling or partly dismantling machines and performing repairs that mainly involve the use of handtools in scraping and fitting parts; replacing broken or defective parts with items obtained from stock; ordering the production of a replacement part by a machine shop or sending the machine to a machine shop for major repairs; preparing written specifications for major repairs or for the production of parts ordered from machine shops; reassembling machines; and making all necessary adjustments for operation. In general, the work of a machinery maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Excluded from this classification are workers whose primary duties involve setting up or adjusting machines.

MAINTENANCE MECHANIC (MOTOR VEHICLE)

Repairs automobiles, buses, motortrucks, and tractors of an establishment. Work involves most of the following: Examining automotive equipment to diagnose source of trouble; disassembling equipment and performing repairs that involve the use of such handtools as wrenches, gauges, drills, or specialized equipment in disassembling or fitting parts; replacing broken or defective parts from stock; grinding and adjusting valves; reassembling and installing the various assemblies in the vehicle and making necessary adjustments; and aligning wheels, adjusting brakes and lights, or tightening body bolts. In general, the work of the motor vehicle maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

This classification does not include mechanics who repair customers' vehicles in automobile repair shops.

MAINTENANCE PIPEFITTER

Installs or repairs water, steam, gas, or other types of pipe and pipefittings in an establishment. Work involves most of the following: Laying out work and measuring to locate position of pipe from drawings or other written specifications; cutting various sizes of pipe to correct lengths with chisel and hammer or oxyacetylene torch or pipecutting machines; threading pipe with stocks and dies; bending pipe by hand-driven or power-driven machines; assembling pipe with couplings and fastening pipe to hangers; making standard shop computations relating to pressures, flow, and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. In general, the work of the maintenance pipefitter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent

training and experience. Workers primarily engaged in installing and repairing building sanitation or heating systems are excluded.

MAINTENANCE SHEET-METAL WORKER

Fabricates, installs, and maintains in good repair the sheet-metal equipment and fixtures (such as machine guards, grease pans, shelves, lockers, tanks, ventilators, chutes, ducts, metal roofing) of an establishment. Work involves most of the following: Planning and laying out all types of sheet-metal maintenance work from blueprints, models, or other specifications; setting up and operating all available types of sheet-metal working machines; using a variety of handtools in cutting, bending, forming, shaping, fitting, and assembling; and installing sheet-metal articles as required. In general, the work of the maintenance sheet-metal worker requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

MILLWRIGHT

Installs new machines or heavy equipment, and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves most of the following: Planning and laying out work; interpreting blueprints or other specifications; using a variety of handtools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity; aligning and balancing equipment; selecting standard tools, equipment, and parts to be used; and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience.

MAINTENANCE TRADES HELPER

Assists one or more workers in the skilled maintenance trades by performing specific or general duties of lesser skill, such as keeping a worker supplied with materials and tools; cleaning working area, machine, and equipment; assisting journeyman by holding materials or tools; and performing other unskilled tasks as directed by journeyman. The kind of work the helper is permitted to perform varies from trade to trade: In some trades the helper is confined to supplying, lifting, and holding materials and tools, and cleaning working areas; and in others he is permitted to perform specialized machine operations, or parts of a trade that are also performed by workers on a full-time basis.

MACHINE-TOOL OPERATOR (TOOLROOM)

Specializes in operating one or more than one type of machine tool (e.g., jig borer, grinding machine, engine lathe, milling machine) to machine metal for use in making or maintaining jigs, fixtures, cutting tools, gauges, or metal dies or molds used in shaping or forming metal or nonmetallic material (e.g., plastic, plaster, rubber, glass). Work typically involves: Planning and performing difficult machining operations which require complicated setups or a high degree of accuracy; setting up machine tool or tools (e.g., install cutting tools and adjust guides, stops, working tables, and other controls to handle the size of stock to be machined; determine proper feeds, speeds, tooling, and operation sequence or select those prescribed in drawings, blueprints, or layouts); using a variety of precision measuring instruments; making necessary adjustments during machining operation to achieve requisite dimensions to very close tolerances. May be

required to select proper coolants and cutting and lubricating oils, to recognize when tools need dressing, and to dress tools. In general, the work of a machine-tool operator (toolroom) at the skill level called for in this classification requires extensive knowledge of machine-shop and toolroom practice usually acquired through considerable on-the-job training and experience.

For cross-industry wage study purposes, this classification does *not* include machine-tool operators (toolroom) employed in tool and die jobbing shops.

TOOL AND DIE MAKER

Constructs and repairs jigs, fixtures, cutting tools, gauges, or metal dies or molds used in shaping or forming metal or nonmetallic material (e.g., plastic, plaster, rubber, glass). Work typically involves: Planning and laying out work according to models, blueprints, drawings, or other written or oral specifications; understanding the working properties of common metals and alloys; selecting appropriate materials, tools, and processes required to complete tasks; making necessary shop computations; setting up and operating various machine tools and related equipment; using various tool and die maker's handtools and precision measuring instruments; working to very close tolerances; heat-treating metal parts and finished tools and dies to achieve required qualities; fitting and assembling parts to prescribed tolerances and allowances. In general, the tool and die maker's work requires rounded training in machine-shop and toolroom practice usually acquired through formal apprenticeship or equivalent training and experience.

For cross-industry wage study purposes, this classification does *not* include tool and die makers who (1) are employed in tool and die jobbing shops or (2) produce forging dies (die sinkers).

STATIONARY ENGINEER

Operates and maintains one or more systems which provide an establishment with such services as heat, air-conditioning (cool, humidify, dehumidify, filter, and circulate air), refrigeration, steam or high-temperature water, or electricity. Duties involve: Observing and interpreting readings on gauges, meters, and charts which register various aspects of the system's operation; adjusting controls to insure safe and efficient operation of the system and to meet demands for the service provided; recording in logs various aspects of the system's operation; keeping the engines, machinery, and equipment of the system in good working order. May direct and coordinate activities of other workers (not stationary engineers) in performing tasks directly related to operating and maintaining the system or systems.

The classification excludes head or chief engineers in establishments employing more than one engineer; workers required to be skilled in the repair of electronic control equipment; and workers in establishments producing electricity, steam, or heated or cooled air primarily for sale.

BOILER TENDER

Tends one or more boilers to produce steam or high-temperature water for use in an establishment. Fires boiler. Observes and interprets readings on gauges, meters, and charts which register various aspects of boiler operation. Adjusts controls to insure safe and efficient boiler operation and to meet demands for steam or high-temperature water. May also do one or more of the following: Maintain a log in which various aspects of boiler operation are recorded; clean, oil, make minor repairs or assist in

repairs to boilerroom equipment; and, following prescribed methods, treat boiler water with chemicals and analyze boiler water for such things as acidity, causticity, and alkalinity.

The classification excludes workers in establishments producing electricity, steam, or heated or cooled air primarily for sale.

Material Movement and Custodial

TRUCKDRIVER

Drives a truck within a city or industrial area to transport materials, merchandise, equipment, or workers between various types of establishments such as: Manufacturing plants, freight depots, warehouses, wholesale and retail establishments, or between retail establishments and customers' houses or places of business. May also load or unload truck with or without helpers, make minor mechanical repairs, and keep truck in good working order. Salesroute and over-the-road drivers are excluded.

For wage study purposes, truckdrivers are classified by type and rated capacity of truck, as follows:

Truckdriver, light truck
(straight truck, under 1 1/2 tons, usually 4 wheels)
Truckdriver, medium truck
(straight truck, 1 1/2 to 4 tons inclusive, usually 6 wheels)
Truckdriver, heavy truck
(straight truck, over 4 tons, usually 10 wheels)
Truckdriver, tractor-trailer

SHIPPER AND RECEIVER

Performs clerical and physical tasks in connection with shipping goods of the establishment in which employed and receiving incoming shipments. In performing day-to-day, routine tasks, follows established guidelines. In handling unusual nonroutine problems, receives specific guidance from supervisor or other officials. May direct and coordinate the activities of other workers engaged in handling goods to be shipped or being received.

Shippers typically are responsible for most of the following: Verifying that orders are accurately filled by comparing items and quantities of goods gathered for shipment against documents; insuring that shipments are properly packaged, identified with shipping information, and loaded into transporting vehicles; preparing and keeping records of goods shipped, e.g., manifests, bills of lading.

Receivers typically are responsible for most of the following: Verifying the correctness of incoming shipments by comparing items and quantities unloaded against bills of lading, invoices, manifests, storage receipts, or other records; checking for damaged goods; insuring that goods are appropriately identified for routing to departments within the establishment; preparing and keeping records of goods received.

For wage study purposes, workers are classified as follows:

Shipper Receiver Shipper and receiver

WAREHOUSEMAN

As directed, performs a variety of warehousing duties which require an understanding of the establishment's storage plan. Work involves most of the following: Verifying materials (or merchandise) against receiving documents, noting and reporting discrepancies and obvious damages; routing materials to prescribed storage locations; storing, stacking, or palletizing materials in accordance with prescribed storage methods; rearranging and taking inventory of stored materials; examining stored materials and reporting deterioration and damage; removing material from storage and preparing it for shipment. May operate hand or power trucks in performing warehousing duties.

Exclude workers whose *primary* duties involve shipping and receiving work (see Shipper and receiver and Shipping packer), order filling (see Order filler), or operating power trucks (see Power-truck operator).

ORDER FILLER

Fills shipping or transfer orders for finished goods from stored merchandise in accordance with specifications on sales slips, customers' orders, or other instructions. May, in addition to filling orders and indicating items filled or omitted, keep records of outgoing orders, requisition additional stock or report short supplies to supervisor, and perform other related duties.

SHIPPING PACKER

Prepares finished products for shipment or storage by placing them in shipping containers, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Work requires the placing of items in shipping containers and may involve one or more of the following: Knowledge of various items of stock in order to verify content; selection of appropriate type and size of container; inserting enclosures in container; using excelsior or other material to prevent breakage or damage; closing and sealing container; and applying labels or entering identifying data on container. Packers who also make wooden boxes or crates are excluded.

MATERIAL HANDLING LABORER

A worker employed in a warehouse, manufacturing plant, store, or other establishment whose duties involve one or more of the following: Loading and unloading various materials and merchandise on or from freight cars, trucks, or other transporting devices; unpacking, shelving, or placing materials or merchandise in proper storage location; and transporting materials or merchandise by handtruck, car, or wheelbarrow. Longshore workers, who load and unload ships, are excluded.

POWER-TRUCK OPERATOR

Operates a manually controlled gasoline- or electric-powered truck or tractor to transport goods and materials of all kinds about a warehouse, manufacturing plant, or other establishment.

For wage study purposes, workers are classified by type of powertruck, as follows:

Forklift operator
Power-truck operator (other than forklift)

GUARD

Protects property from theft or damage, or persons from hazards or interference. Duties involve serving at a fixed post, making rounds on foot or by motor vehicle, or escorting persons or property. May be deputized to make arrests. May also help visitors and customers by answering questions and giving directions.

Guards employed by establishments which provide protective services on a contract basis are included in this occupation.

For wage study purposes, guards are classified as follows:

Guard I

Carries out instructions primarily oriented toward insuring that emergencies and security violations are readily discovered and reported to appropriate authority. Intervenes directly only in situations which require minimal action to safeguard property or persons. Duties require minimal training. Commonly, the guard is not required to demonstrate physical fitness. May be armed, but generally is not required to demonstrate proficiency in the use of firearms or special weapons.

Guard II

Enforces regulations designed to prevent breaches of security. Exercises judgment and uses discretion in dealing with emergencies and security violations encountered. Determines whether first response should be to intervene directly (asking for assistance when deemed necessary and time allows), to keep situation under surveillance, or to report situation so that it can be handled by appropriate authority. Duties require specialized training in methods and techniques of protecting security areas. Commonly, the guard is required to demonstrate continuing physical fitness and proficiency with firearms or other special weapons.

JANITOR, PORTER, OR CLEANER

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms. Workers who specialize in window washing are excluded.

Appendix C. Job Conversion Table

Beginning in 1981, multilevel jobs are identified by numeric instead of alphabetic designations. A conversion table for the affected occupations follows:

	Numeric	Alphabetic
Occupation	designation	designation
	(currently used)	(previously used)
Secretary	I	E
	II	D
	III	C
	IV	В
	V	Α
Stenographer	I	General
	II	Senior
Typist	I	В
	II	A
File clerk	I	С
	II	В
	III	Α
Order clerk	I	В
	II	Α
Accounting clerk	I	В
	II	A
Key entry operator	I	В
	II	A

Occupation	Numeric designation (currently used)	Alphabetic designation (previously used)
Computer systems analyst (business)	I	C
	II	В
	III	A
Computer programmer (business)	I	С
	II	В
	III	A
Computer operator	1	С
	II	В
	III	Α
Drafter	I	Е
	II	D
	III	C
	IV	В
	V	A
Electronics technician	I	С
	II	В
	III	A
Guard	I	В
	II	٨

Area Wage Surveys

A list of the latest bulletins available is presented below. Bulletins may be purchased from any of the BLS regional offices shown on the back cover, or from the Superintendent of Documents, U.S. Government Printing Office, Washington, D. C. 20402. Make checks payable to Superintendent of Documents. A directory of occupational wage surveys, covering the years 1974 through 1979, is available on request.

Area	Bulletin and p	
Albany-Schenectady-Troy, N.Y., Sept. 1980	3000-45	\$2.2
Anaheim-Santa Ana-Garden Grove, Calif., Oct. 1980	3000-62	\$2.00
Atlanta, Ga., May 1981 ¹	3010-24	\$3.2
Baltimore, Md., Aug. 1981	3010-39	\$3.00
Billings, Mont., July 1981	3010-25	\$2.2
Boston, Mass., Aug. 1980	3000-40	\$2.25
Buffalo, N.Y., Oct. 1980	3000-52	\$2.25
Chattanooga, Tenn.—Ga., Sept. 1980	3000-44	\$1.75
Chicago, III., May 1980	3010-19	\$2.75
Cincinnati, Ohio—Ky.—Ind., July 1981	3010-30	\$2.75
Cleveland, Ohio, Sept. 1980 ¹	3000-46	\$3.25
Columbus, Ohio, Oct. 1980	3000-48	\$2.00
Corpus Christi, Tex., July 1981	3010-22	\$2.25
Danas—Fort Worth, Tex., Dec. 1980 ¹	3000-67	\$3.25
Davenport—Rock Island—Moline, Iowa—Ill., Feb. 1981	3010- 7	\$2.25
Dayton, Ohio, Dec. 1980 ¹	3000-64	\$2.25
Daytona Beach, Fla., Aug. 1981	3010-38	\$2.25
Denver—Boulder, Colo., Dec. 1980	3000-68	\$3.25
Detroit, Mich., Apr. 1981	3010-12	\$2.75
Fresno, Calif., June 1981	3010-12	\$2.75
Gainesville, Fla., Sept. 1980	3000-55	\$2.23
Gary—Hammond—East Chicago, Ind., Nov. 1980	3000-56	
Green Bay, Wis., July 1981 ¹	3010-26	\$1.75
Greensboro-Winston-Salem-High Point, N.C., Aug. 1980		\$2.75
Greenville—Spartanburg, S.C., June 1981	3000-50	\$2.25
Hartford, Conn., Mar. 1981	3010-23	\$2.25
Houston Tey May 1001	3010-21	\$2.50
Huntsville Ala Feb 1091	3010-14	\$2.75
Huntsville, Ala., Feb. 1981	3010-5	\$2.25
Indianapolis, Ind., Oct. 1980	3000-47	\$2.25
Jackson, Miss., Jan. 1981	3010- 4	\$1.75
Jacksonville, Fla., Dec. 1980	3000-66	\$1.75
Kansas City, Mo.—Kans., Sept. 1980	3000-42	\$2.25
Los Angeles—Long Beach, Calif., Oct. 1980	3000-63	\$2.25
Louisville, Ky.—Ind., Nov. 1980 ¹	3000-65	\$2.25

Area	Bulletin n and pri	
Memphis, Tenn.—Ark.—Miss., Nov. 1980	3000-59	\$1.75
Miami, Fla., Oct. 1980	3000-51	\$2.25
Milwaukee, Wis., May 1981 ¹	3010-16	\$3.25
Minneapolis—St. Paul, Minn.—Wis., Jan. 1981	3010- 1	\$3.75
Nassau—Suffolk, N.Y., June 1981	3010-31	\$3.00
Newark, N.J., Jan. 1981	3010- 3	\$2.25
New Orleans, La., Oct. 1980	3000-58	\$2.00
New York, N.Y.—N.J., May 1980	3000-24	\$2.25
Norfolk—Virginia Beach—Portsmouth, Va.—N.C., May 1981	3010-17	\$2.25
Northeast Pennsylvania, Aug. 1981	3010-40	\$2.25
Oklahoma City, Okla., Aug. 1981	3010-37	\$2.25
Omaha, Nebr.—Iowa, Oct. 1980 ¹	3000-57	\$2.25
Paterson—Clifton—Passaic, N.J., June 1981	3010-35	\$2.25
Philadelphia, Pa.—N.J., Nov. 1980	3000-53	\$2.25
Pittsburgh, Pa., Jan. 1981	3010- 2	\$2.25
Portland, Maine, Dec. 1980	3000-61	\$1.75
Portland, Oreg.—Wash., June 1981	3010-29	\$2.75
Poughkeepsie, N.Y., June 1981	3010-28	\$2.25
Poughkeepsie—Kingston—Newburgh, N.Y., June 1981	3010-32	\$2.25
Providence—Warwick—Pawtucket, R.I.—Mass., June 1981	3010-36	\$2.50
Richmond, Va., June 1981	3010-18	\$2.50
St. Louis, Mo.—III., Mar. 1981	3010-8	\$2.75
Sacramento, Calif., Dec. 1980 ¹	3000-70	\$2.25
Saginaw, Mich., Nov. 1980	3000-54	\$1.75
Salt Lake City—Ogden, Utah, Nov. 1980	3000-60	\$2.00
San Antonio, Tex., May 1981	3010-15	\$2.25
San Diego, Calif., Nov. 1980 ¹	3000-71	\$2.25
San Francisco—Oakland, Calif., Mar. 1981	3010-13	\$3.00
San Jose, Calif., Mar. 1981'	3010-10	\$3.00
Seattle—Everett, Wash., Dec. 1980	3000-69	\$1.75
South Bend, Ind., Aug. 1981	3010-33	\$2.25
Toledo, Ohio-Mich., June 1981	3010-20	\$2.75
Trenton, N.J., Sept. 1980.	3000-43	\$1.75
Washington, D.C.—Md.—Va., Mar. 1981 ¹	3010- 6	\$3.00
Wichita, Kans., Apr. 1981	3010-11	\$2.25
Worcester, Mass., Apr. 1981	3010-34	\$2.25
York, Pa., Feb. 1981 ¹	3010-9	\$2.75

^{*} Prices are determined by the Government Printing Office and are subject to change.

Data on establishment practices and supplementary wage provisions are also presented.

U.S. Department of Labor Bureau of Labor Statistics Washington, D.C. 20212

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Suite 3400 1515 Broadway New York, N.Y. 10036 Phone: 944-3121 (Area Code 212)

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