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**Industry Wage Survey:  
Banking, 1985**



U.S. Department of Labor  
Bureau of Labor Statistics  
October 1986

Bulletin 2269

U.S. DEPARTMENT OF LABOR  
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# Industry Wage Survey: Banking, 1985



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U.S. Department of Labor  
William E. Brock, Secretary

Bureau of Labor Statistics  
Janet L. Norwood, Commissioner  
October 1986

Bulletin 2269

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# Preface

This bulletin summarizes the results of an occupational wage survey of banks in 29 metropolitan areas in 1985. A similar survey was conducted in February 1980.

Reports were issued earlier for each of the 29 Standard Metropolitan Statistical Areas and also for New York City separately. (See table of contents for a listing of these areas and survey months.) In addition, two summary reports providing occupational pay averages were issued, one covering the areas surveyed from January through July and the second covering those surveyed from August through December.

The study was conducted in the Bureau's Office of Wages and Industrial Relations. Carl Barsky in the Division of Occupational Pay and Employee Benefit

Levels analyzed the survey data and prepared this bulletin. The Bureau's field representatives obtained the data through personal visits to a probability-based sample of establishments within the scope of the survey. Fieldwork was directed by the Bureau's Assistant Regional Commissioners for Operations.

Other reports available from the Bureau's program of industry wage studies, as well as the addresses of the Bureau's regional offices, are listed at the end of this bulletin.

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# Banking, 1985

## Introduction

As part of its regular industry wage survey program, the Bureau of Labor Statistics studied occupational wages and employee benefits of the banking industry in 29 major metropolitan areas in 1985.<sup>1</sup> To reduce government costs and ease the reporting burden on participants in BLS surveys, the collection of data for the banking survey was coordinated with data collection for the Bureau's area wage surveys conducted in the same localities.<sup>2</sup> Thus, BLS representatives could make one visit to banks participating in both surveys, but with the result that survey reference months for the banking surveys vary by area throughout 1985: 1 area relating to January; 3 to March; 4 to May; 3 each to June, July, and August; 2 to September, 4 to October; and 3 each to November and December.<sup>3</sup>

This difference in reference months should be considered when making pay comparisons among the areas. However, banks tend to provide increases to their employees during their annual pay reviews, commonly in January. This practice lessens the effect of using different reference months in this survey. For white-collar workers, excluding sales workers, wage and salary increases averaged 4.0 percent between December 1984 and December 1985, as measured by the Bureau's Employment Cost Index.<sup>4</sup>

## Earnings and benefits

Occupational pay reported in the banking survey varied widely in 1985. This largely reflected the diversity of skills in the industry and variation in pay among the areas, as well as among individual workers within the same job and bank.<sup>5</sup>

Occupations for which earnings data were developed accounted for about three-tenths of the nonsupervisory

employees within the scope of the survey.<sup>6</sup> They were selected to represent the various activities and pay levels of bank employees in three broad categories—general clerical, electronic data processing (EDP), and banking occupations (table 1).

Average weekly earnings typically rose between 5 and 8 percent a year among comparable jobs in the 28 areas that also were studied in February 1980.<sup>7</sup> Between March 1980 and March 1985, wages and salaries for white-collar workers (less sales workers) rose 6.9 percent annually, as measured by the Employment Cost Index.

Among the 29 areas in 1985, pay levels were usually highest in Dallas-Fort Worth, Houston, or San Francisco-Oakland, and lowest in St. Louis, Kansas City, or Cincinnati. Among jobs that were common to a majority of areas, the difference between the highest and lowest average typically ranged from 30 to 50 percent.

Top level (III) commercial loan officers, who service loans for the bank's largest corporate customers, were the highest paid occupation in 21 of the 23 areas for which data for this job could be published. Weekly averages for these workers ranged from \$682.50 in Minneapolis to \$1,017 in Nassau-Suffolk, but fell between \$800 and \$900 in most areas. For commercial loan officers II, the most populous of the nine loan officer categories studied separately, averages ranged from \$519 in St. Louis to \$816.50 in Dallas-Fort Worth. Mortgage loan officers, as a group, typically averaged 20 to 35 percent more than their counterparts who approve personal credit loans.

The five teller categories studied included almost half of the workers in the surveyed occupations. About nine-tenths of these were either commercial-savings or all-round tellers. The former are engaged in cashing checks, receiving deposits to accounts, and paying out withdrawals on customers' checking and savings accounts. All-round tellers perform these duties in addition to receiving payments on notes. Average weekly earnings for commercial-savings and all-round tellers ranged from approximately \$200 to \$260. Note tellers, nearly always highest paid of the teller categories,

<sup>1</sup> Areas are Standard Metropolitan Statistical Areas as defined by the U.S. Office of Management and Budget through February 1974.

<sup>2</sup> Area wage surveys are conducted annually in each of 70 metropolitan areas. They provide information on straight-time earnings for a wide variety of jobs that are common to firms in different industries.

See appendix A for information on the scope of the banking survey and more details on survey methods. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. These data relate to salaries paid for standard workweeks.

<sup>3</sup> In addition, separate data are provided for New York City (May). In a few instances, the banking survey reference month was later than the area wage survey date to accommodate workloads in the Bureau's regional offices.

<sup>4</sup> During 1985, the Employment Cost Index rose 1.0 percent in the first quarter, 1.2 percent in the second quarter, 1.3 percent in the third, and 0.5 percent in the fourth.

<sup>5</sup> For purposes of the survey, a bank is defined as all locations (branches) of a company in a metropolitan area, except in New York. In the New York area, where separate data were developed for New York City, establishments were defined separately as all locations of the bank within the 5 boroughs or in the suburbs.

<sup>6</sup> See appendix B for occupational descriptions.

<sup>7</sup> For an account of the earlier survey, see *Industry Wage Survey: Banking, February 1980*, Bulletin 2099 (Bureau of Labor Statistics, 1981). Cleveland was not surveyed in 1980.



averaged as much as \$306.50 in San Francisco—Oakland.

About three-fourths of the 549 banks visited employed all-round tellers. Among banks employing such workers, slightly more than four-fifths had minimum entrance (hiring) salaries, and about two-thirds had formal minimum salaries for workers after the completion of a probationary period (job rates). Entrance rates usually fell in the \$150 to \$200 per week range, while job rates typically fell between \$180 and \$300 (table 33).

Secretaries as a group were the highest paid and numerically the most important of the clerical occupations studied. Secretaries were classified into five levels on the basis of their responsibility as well as the level of their supervisor. Top level secretaries (V) averaged from \$393 a week in Newark to \$552.50 in Houston, among the 16 areas for which data could be published. Secretaries III, accounting for 7,200 employees surveywide, averaged from \$279 a week in Milwaukee to \$411 in Houston.

Average weekly earnings of computer operators, programmers, and systems analysts varied substantially depending on the complexity of work performed and the degree of independent judgment involved. For example, weekly averages for top level (III) systems analysts usually fell between \$650 and \$750 in the areas for which data were publishable. Averages for systems analysts II and systems analysts I tended to group between \$550 and \$650 and between \$450 and \$550, respectively.

Weekly averages for entry level file clerks, generally the lowest paid survey job, ranged from \$176.50 in Detroit to \$220.50 in Houston. Clerical occupations generally found in the \$200 to \$250 range included level I accounting clerks, key entry operators, typists, proof-machine operators, and safe deposit rental clerks.

For the first time in its banking surveys, the Bureau developed information on two levels of word processors. Approximately 2,000 word processors were employed in the 29 areas in 1985. Weekly earnings for workers at the entry level (I) ranged from \$227.50 in Kansas City to \$310 in San Francisco—Oakland. Higher level (II) processors averaged from \$253 in Baltimore to \$350 in Dallas—Fort Worth. Within an area, level II processors typically averaged 10 to 20 percent more than their lower level counterparts.

Earnings of individual workers also varied widely within the same job and area and even within the same bank. Within an area, the top paid worker in a job often received more than twice the lowest paid (tables 2-31). Table 32 illustrates that the dispersion of wages paid to workers in the same job and bank frequently exceeded 30 percent.

All of the full-time nonsupervisory employees studied were in banks providing paid holidays and paid vaca-

tions (tables 36-37). Workers typically received between 9 and 11 paid holidays annually and 2 weeks of vacation pay after 1 year of service, 3 weeks after either 5 or 8 years, and 4 weeks after 15 years.

Most workers were eligible for life, hospitalization, surgical, basic, and major medical insurance, and sick leave with full pay and no waiting period—paid for at least partially by their employer (table 38). Life insurance plans usually were wholly employer-paid, but health insurance plans usually were jointly financed by employers and employees. Dental insurance, usually jointly financed, was available to at least four-fifths of the employees in 17 areas and to more than half of the employees in most of the remaining areas.

Retirement pension plans, in addition to Social Security, covered at least nine-tenths of the workers in 16 areas; between seven-tenths and nine-tenths in 9 areas; approximately three-fifths in Kansas City, Memphis, and New Orleans, and just over one-half in Louisville. Retirement severance plans applied to widely different proportions of workers in 20 areas.

Data were also collected on the incidence of paid funeral, jury-duty, military, and personal leave, technological severance pay, supplemental unemployment benefits, and cost-of-living pay adjustments. Funeral leave and jury-duty pay applied to at least four-fifths of the workers in almost all areas (table 39). Severance pay, provided to workers permanently separated from their jobs due to technological changes, was available in all areas, but was generally more common in the Northeast and West than other regions. Paid personal leave, designed to allow absences from work for a variety of personal reasons, was granted to between one-half and three-fourths of the workers in 8 areas; between one-fifth and two-fifths in 7; and one-eighth or less in the remaining areas. These plans usually provided up to 2 days of leave annually.

### Industry characteristics

The 2,345 banks within the scope of the survey employed approximately 655,000 workers in 1985; just over three-fifths (414,000) were full-time nonsupervisory employees. Among individual areas, employment ranged from about 120,000 in the New York metropolitan area to about 10,000 or less in 10 areas. Besides New York, only Los Angeles—Long Beach (61,000) and Chicago (52,000) had more than 50,000 employees.

Employment grew by about 5 percent among the 28 areas surveyed in both 1980 and 1985. (Cleveland was not studied in 1980.) Increases were 10 percent or more in 12 areas, including a 64-percent rise in Nassau—Suffolk and a 45-percent growth in Baltimore. Employment changed by less than 10 percent in 14 areas and declined more than 10 percent in Chicago, New York City, and Washington.

Women accounted for virtually all of the workers in the clerical occupations studied and about nine-tenths of the nonprofessional banking occupations. On the other hand, among workers who could be identified by sex, women accounted for slightly less than two-fifths of the data processing workers and three-tenths of the loan officers.

About seven-tenths of the nonsupervisory workers were in banks that performed their own computer services, either at a location of the bank (two-thirds) or by a subsidiary company (about 5 percent). Banks employing one-sixth of the workers contracted data processing operations to other firms; contracting out was most common in the South and Midwest areas studied. The remaining workers (just over one-tenth) were in banks handling data processing functions differently, such as a combination of contracting out and in-house operations.

Formal wage payment plans, providing a range of

rates for specific occupations, applied to 80 percent or more of the workers in 24 of the 29 areas studied (table 34). Informal systems which base salaries primarily on an individual's qualifications applied to as many as one-fourth of the workers in Chicago and Dallas-Fort Worth.

Work schedules of less than 40 hours a week typically applied to banking employees in the Northeastern areas studied (table 35). Schedules of 35, 36.25, or 37.5 hours were the most commonly reported. In the South, Midwest, and West, most workers were scheduled for 40 hours per week.

Virtually all banks studied had provisions for late-shift work in 1985. Among the areas, however, typically less than 10 percent of the nonsupervisory workers were actually employed on late shifts at the time of the survey. Many of these late-shift workers were in data processing functions.

**Table 1. Occupational averages: All areas**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	Northeast																	
	Boston (August)			Hartford (July)			Nassau-Suffolk (August)			Newark (January)			New York (SMSA) (May)			New York City (May)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>General clerical occupations</b>																		
Accounting clerks .....	276	37.5	\$262.50	64	37.0	\$251.50	341	36.0	\$260.50	358	37.0	\$220.50	796	36.0	\$272.00	619	36.0	\$274.50
I .....	-	-	-	-	-	-	52	36.0	209.50	81	37.0	194.50	166	36.0	231.50	118	36.5	227.00
II .....	115	37.5	241.50	48	37.5	247.00	155	36.0	250.50	228	37.0	221.00	350	36.0	255.00	277	36.0	254.50
III .....	120	37.0	283.50	15	36.5	270.00	134	35.5	291.50	31	37.5	267.00	231	36.5	301.00	175	36.5	305.00
IV .....	-	-	-	-	-	-	-	-	-	-	-	-	49	35.0	392.50	49	35.0	392.50
File clerks .....	71	37.0	210.00	13	36.0	192.50	-	-	-	154	37.0	195.50	631	35.5	218.50	468	35.0	223.50
I .....	51	37.0	207.00	13	36.0	192.50	-	-	-	119	36.5	191.00	231	36.0	201.50	68	35.5	197.00
II .....	20	36.5	218.50	-	-	-	-	-	-	34	37.5	209.50	161	35.5	211.00	161	35.5	211.00
III .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Key entry operators .....	140	36.5	238.50	83	37.0	212.00	134	36.0	270.50	150	36.5	223.00	424	35.5	246.00	386	35.5	246.00
I .....	86	37.0	227.50	56	37.0	199.00	70	36.5	250.50	115	36.5	212.00	209	36.0	225.50	189	35.5	225.50
II .....	37	36.5	256.00	27	36.5	239.00	64	35.5	292.50	35	37.0	259.00	215	35.0	266.50	197	35.0	265.50
Secretaries .....	514	36.5	358.50	170	37.5	319.00	570	36.0	348.00	193	36.5	309.00	4,380	35.5	367.00	3,751	35.0	377.00
I .....	-	-	-	-	-	-	99	36.0	296.50	-	-	-	739	35.5	327.00	-	-	-
II .....	-	-	-	-	-	-	120	36.0	296.00	-	-	-	1,093	35.5	307.00	765	35.0	319.00
III .....	182	37.0	321.00	49	38.0	300.50	-	-	-	92	36.0	309.00	1,037	35.5	363.00	933	35.5	364.00
IV .....	89	37.0	406.50	-	-	-	122	36.5	404.50	53	37.0	334.00	1,204	35.5	415.50	1,101	35.0	420.00
V .....	35	36.0	456.00	-	-	-	23	35.5	526.50	11	37.0	393.00	307	35.5	500.00	287	35.0	505.00
Stenographers .....	-	-	-	-	-	-	-	-	-	-	-	-	119	35.0	255.00	107	35.0	253.50
I .....	-	-	-	-	-	-	-	-	-	-	-	-	82	35.0	247.00	-	-	-
Switchboard operators .....	97	37.5	242.50	30	37.0	213.00	44	36.5	248.00	30	37.0	213.00	138	36.0	250.00	110	36.0	249.00
Switchboard operator-receptionists .....	-	-	-	-	-	-	-	-	-	8	36.5	249.00	49	35.5	282.50	43	35.5	292.00
Typists .....	50	36.5	224.00	13	37.0	235.00	36	38.0	224.50	83	36.0	197.00	1,225	35.5	233.50	1,189	35.5	233.50
I .....	45	36.5	217.00	13	37.0	235.00	-	-	-	29	36.0	183.50	604	35.5	214.00	579	35.5	213.50
II .....	-	-	-	-	-	-	27	38.0	233.50	-	-	-	621	35.5	252.50	610	35.5	252.50
Word processors .....	97	37.5	286.50	-	-	-	-	-	-	24	36.5	244.50	438	35.0	309.00	428	35.0	309.50
I .....	34	37.5	251.00	-	-	-	-	-	-	21	36.5	237.50	184	35.0	277.00	-	-	-
II .....	47	37.0	309.50	-	-	-	-	-	-	-	-	-	254	35.0	332.50	250	35.0	332.50
<b>Electronic data processing occupations</b>																		
Computer systems analysts (business) .....	290	36.5	602.00	-	-	-	161	36.0	713.00	83	36.0	634.00	1,043	35.0	698.50	1,009	35.0	704.00
I .....	44	37.0	453.50	-	-	-	-	-	-	11	36.5	515.00	165	35.0	539.00	161	35.0	543.50
II .....	104	36.5	580.50	-	-	-	90	36.0	632.50	39	36.0	572.00	602	35.0	714.00	590	35.0	718.50
III .....	96	36.5	687.50	-	-	-	67	36.0	844.00	33	36.0	747.50	276	35.0	759.50	258	35.0	771.50
Computer programmers (business) .....	152	37.0	465.00	-	-	-	94	36.0	520.50	89	36.5	472.00	1,248	35.5	498.00	1,138	35.0	504.00
I .....	62	36.5	404.50	22	38.0	366.00	-	-	-	22	35.5	370.00	250	35.5	391.50	208	35.5	396.00
II .....	54	36.5	486.50	-	-	-	-	-	-	45	36.5	459.50	454	35.5	477.50	416	35.0	479.00
III .....	-	-	-	-	-	-	-	-	-	22	37.0	599.50	544	35.5	564.50	514	35.0	568.00
Computer operators .....	197	36.5	353.50	-	-	-	98	37.0	342.00	120	36.5	298.00	1,082	35.5	332.00	969	35.0	335.50
I .....	71	36.5	301.00	-	-	-	-	-	-	48	36.5	241.00	317	35.5	261.50	-	-	-
II .....	87	36.5	362.00	18	38.5	352.00	54	37.5	316.00	48	36.5	311.00	401	35.5	332.00	351	35.0	335.00
III .....	-	-	-	-	-	-	37	37.0	394.50	24	37.0	386.50	364	35.5	394.00	346	35.0	393.50

See footnotes at end of table.

**Table 1. Occupational averages: All areas—Continued**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	Northeast																	
	Boston (August)			Hartford (July)			Nassau-Suffolk (August)			Newark (January)			New York (SMSA) (May)			New York City (May)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>Banking occupations</b>																		
Loan officers .....	939	37.0	\$746.50	145	36.5	\$675.50	318	36.5	\$765.00	233	37.5	\$573.00	624	36.0	\$691.50	369	36.0	\$707.50
I .....	312	37.0	603.50	25	37.5	530.00	81	36.5	551.00	59	37.0	459.50	189	35.5	586.50	128	35.0	620.00
II .....	413	37.0	742.50	76	36.5	600.00	118	36.5	707.00	87	37.5	564.50	264	36.0	706.50	166	35.5	751.50
III .....	210	37.0	968.50	-	-	-	119	36.5	968.50	67	37.5	695.00	131	36.5	816.50	35	37.5	847.00
Personal credit .....	38	37.5	475.00	15	36.0	475.00	49	37.0	603.00	44	37.5	476.50	65	35.5	585.00	40	35.5	619.00
I .....	-	-	-	-	-	-	20	37.5	485.50	13	37.0	418.00	-	-	-	-	-	-
II .....	-	-	-	11	36.0	520.00	20	37.5	620.50	16	37.5	492.50	27	35.5	554.00	-	-	-
III .....	-	-	-	-	-	-	9	38.0	824.00	11	38.0	560.50	15	35.5	687.00	-	-	-
Commercial .....	834	37.0	773.50	-	-	-	198	36.0	815.50	123	37.5	616.00	309	36.5	722.00	170	36.5	764.50
I .....	286	37.0	614.00	-	-	-	49	36.0	596.00	28	37.5	463.00	57	36.5	558.00	15	36.0	674.00
II .....	361	36.5	776.50	40	36.0	680.50	69	36.0	738.00	53	37.5	609.00	163	36.0	731.00	-	-	-
III .....	187	37.0	1012.00	-	-	-	80	36.5	1017.00	34	37.5	760.00	77	37.0	838.00	-	-	-
Mortgage .....	19	37.5	623.50	18	37.0	617.50	64	36.5	739.50	30	38.0	602.00	77	36.0	654.50	42	36.5	689.50
I .....	-	-	-	-	-	-	12	36.5	476.00	10	38.0	557.50	13	36.5	490.00	-	-	-
II .....	-	-	-	15	37.0	572.00	23	36.5	692.50	9	37.5	562.00	32	35.5	615.50	15	36.0	639.50
III .....	-	-	-	-	-	-	29	36.5	886.00	7	38.0	709.50	-	-	-	-	-	-
Proof-machine operators .....	171	37.5	231.00	-	-	-	155	36.0	206.50	151	37.5	205.50	217	35.5	238.00	-	-	-
Safe-deposit-rental clerks .....	65	37.5	244.00	-	-	-	111	36.5	260.00	85	37.0	226.50	627	35.5	250.50	540	35.5	253.50
Tellers .....	2,488	37.5	241.50	819	37.0	212.00	3,010	36.0	228.00	1,861	37.0	211.00	10,220	36.0	213.50	7,233	35.5	213.50
Note .....	61	37.5	249.00	-	-	-	-	-	-	69	36.5	261.00	194	35.5	295.00	-	-	-
Commercial-savings .....	2,305	37.5	239.00	-	-	-	411	38.0	232.50	1,252	36.5	208.50	4,911	35.5	203.00	3,720	35.5	205.50
Commercial .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Savings .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All-round .....	-	-	-	-	-	-	2,287	35.5	230.50	412	37.5	210.00	3,763	36.5	228.00	2,048	35.5	233.50

See footnotes at end of table.

**Table 1. Occupational averages: All areas—Continued**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	Northeast—Continued						South											
	Philadelphia (November)			Atlanta (May)			Baltimore (August)			Dallas-Fort Worth (December)			Houston (May)			Louisville (November)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>General clerical occupations</b>																		
Accounting clerks .....	476	38.0	\$231.00	179	38.5	\$232.50	163	37.5	\$240.50	626	40.0	\$285.00	377	39.5	\$277.00	77	38.0	\$239.00
I .....	58	37.0	203.00	-	-	-	-	-	-	154	40.0	229.00	69	38.5	204.00	7	39.5	203.50
II .....	223	38.0	218.50	98	38.0	242.00	49	38.0	206.50	239	40.0	284.00	165	40.0	282.00	47	38.0	221.00
III .....	168	37.5	250.50	25	40.0	259.00	92	37.5	248.50	233	40.0	323.00	132	40.0	300.50	-	-	-
IV .....	-	-	-	-	-	-	-	-	-	-	-	-	11	39.5	374.50	-	-	-
File clerks .....	113	37.0	196.00	48	39.5	196.00	-	-	-	80	40.0	219.50	73	40.0	232.00	21	37.5	189.50
I .....	-	-	-	36	39.5	182.00	-	-	-	54	40.0	209.00	58	39.5	220.50	16	38.0	182.00
II .....	-	-	-	-	-	-	-	-	-	26	40.0	241.50	14	40.0	269.50	-	-	-
III .....	27	37.5	211.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Key entry operators .....	211	37.5	227.00	74	40.0	235.50	96	38.0	224.50	115	40.0	259.50	109	39.5	277.50	-	-	-
I .....	89	38.5	206.50	48	39.5	205.50	58	37.5	213.50	71	40.0	244.50	53	40.0	258.00	-	-	-
II .....	122	37.0	242.00	-	-	-	38	38.0	242.00	-	-	-	56	39.5	296.00	-	-	-
Secretaries .....	1,253	38.0	297.50	167	39.5	324.00	365	39.0	299.50	1,232	40.0	368.00	1,061	40.0	371.50	118	38.5	285.50
I .....	75	38.0	255.00	-	-	-	123	38.5	249.50	106	40.0	324.00	235	40.0	301.00	12	38.5	204.50
II .....	364	37.5	271.50	-	-	-	-	-	-	526	40.0	342.00	440	40.0	353.00	-	-	-
III .....	491	37.5	295.50	64	39.5	338.00	162	39.0	318.50	470	40.0	382.50	285	40.0	411.00	76	38.0	284.00
IV .....	260	38.0	330.50	40	38.5	365.50	-	-	-	126	40.0	453.00	89	40.0	496.50	15	38.0	376.50
V .....	-	-	-	-	-	-	-	-	-	-	-	-	12	40.0	552.50	-	-	-
Stenographers .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators .....	38	37.5	215.50	35	38.5	205.00	14	38.5	226.00	160	40.0	238.50	112	40.0	255.00	7	38.5	241.00
Switchboard operator-receptionists .....	-	-	-	22	38.5	197.50	13	37.5	182.50	75	40.0	245.00	87	40.0	244.50	-	-	-
Typists .....	47	37.0	247.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	37	37.0	256.50	-	-	-	11	38.5	176.50	-	-	-	-	-	-	-	-	-
II .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Word processors .....	53	38.0	250.50	54	40.0	278.00	37	38.5	250.00	69	40.0	332.00	31	39.5	339.50	-	-	-
I .....	-	-	-	34	40.0	256.00	25	38.5	248.50	26	40.0	302.50	11	40.0	329.00	-	-	-
II .....	38	38.0	255.50	-	-	-	12	39.0	253.00	43	40.0	350.00	20	39.5	345.00	-	-	-
<b>Electronic data processing occupations</b>																		
Computer systems analysts (business) .....	178	37.5	661.00	-	-	-	112	38.5	618.50	-	-	-	-	-	-	-	-	-
I .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	-	-	-	-	-	-	61	38.5	612.00	-	-	-	-	-	-	16	39.0	596.50
III .....	80	37.5	702.50	-	-	-	40	39.0	649.50	-	-	-	-	-	-	-	-	-
Computer programmers (business) .....	192	37.5	487.00	-	-	-	52	38.5	447.50	23	39.0	442.50	-	-	-	48	39.0	439.50
I .....	12	38.5	341.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	111	37.5	440.00	-	-	-	23	39.0	433.00	18	39.0	452.00	-	-	-	36	39.0	458.00
III .....	69	37.5	587.50	-	-	-	18	38.5	507.00	-	-	-	-	-	-	-	-	-
Computer operators .....	213	37.5	322.50	80	40.0	307.00	107	38.5	308.50	162	39.5	294.00	71	40.0	315.00	81	38.0	293.50
I .....	51	38.5	243.00	15	39.5	278.00	31	39.0	275.00	82	39.5	240.00	32	40.0	257.50	32	38.5	271.00
II .....	91	37.5	319.00	39	40.0	281.00	54	38.0	304.00	75	39.5	347.00	33	40.0	350.00	38	37.5	295.00

See footnotes at end of table.

**Table 1. Occupational averages: All areas—Continued**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	Northeast—Continued			South														
	Philadelphia (November)			Atlanta (May)			Baltimore (August)			Dallas-Fort Worth (December)			Houston (May)			Louisville (November)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>Electronic data processing occupations—Continued</b>																		
III .....	71	37.5	\$384.00	-	-	-	22	39.0	\$367.50	-	-	-	-	-	-	-	-	-
<b>Banking occupations</b>																		
Loan officers .....	710	37.5	657.50	370	39.5	\$497.50	158	39.0	650.00	1,517	40.0	\$719.50	1,063	40.0	\$673.50	154	39.0	\$596.00
I .....	168	37.5	469.50	142	39.5	413.00	60	39.0	511.00	635	40.0	574.00	410	40.0	557.50	48	39.0	382.50
II .....	337	37.5	637.00	137	39.5	495.50	61	39.0	677.00	761	40.0	800.50	552	39.5	732.00	56	39.0	592.00
III .....	205	37.5	845.00	66	38.5	655.50	37	39.0	830.00	121	40.0	974.50	101	40.0	822.00	50	39.5	805.50
Personal credit .....	125	38.5	476.00	-	-	-	-	-	-	392	40.0	597.00	337	39.5	620.00	40	38.0	398.00
I .....	38	38.5	369.00	-	-	-	-	-	-	253	40.0	522.00	159	40.0	532.00	-	-	-
II .....	72	38.5	469.00	-	-	-	-	-	-	133	40.0	725.50	166	39.5	692.00	-	-	-
III .....	15	38.0	781.50	-	-	-	-	-	-	-	-	-	12	39.0	792.50	-	-	-
Commercial .....	504	37.5	707.50	223	39.5	508.00	-	-	-	681	40.0	760.50	541	40.0	715.00	-	-	-
I .....	115	37.5	509.00	-	-	-	-	-	-	248	40.0	616.50	165	40.0	579.50	-	-	-
II .....	224	37.5	693.50	-	-	-	-	-	-	349	40.0	816.50	287	39.5	758.50	-	-	-
III .....	165	37.5	865.50	-	-	-	-	-	-	84	40.0	952.50	89	40.0	826.00	-	-	-
Mortgage .....	55	37.5	601.50	31	39.5	465.00	-	-	-	182	40.0	743.00	30	40.0	689.50	-	-	-
I .....	-	-	-	-	-	-	-	-	-	68	40.0	590.50	-	-	-	-	-	-
II .....	33	37.5	621.00	-	-	-	-	-	-	104	40.0	814.50	-	-	-	-	-	-
III .....	-	-	-	-	-	-	-	-	-	10	40.0	1043.50	-	-	-	-	-	-
Proof-machine operators .....	200	38.5	213.50	142	39.0	204.50	110	38.5	206.00	374	39.5	253.00	274	40.0	272.50	71	38.0	199.00
Safe-deposit-rental clerks .....	46	37.0	227.50	34	39.5	268.00	-	-	-	198	40.0	258.00	176	40.0	280.00	-	-	-
Tellers .....	4,174	37.5	219.50	1,480	39.0	210.50	1,379	38.0	219.00	2,828	40.0	254.50	3,005	40.0	264.00	622	38.0	217.50
Note .....	-	-	-	-	-	-	-	-	-	389	40.0	278.50	430	39.5	288.50	-	-	-
Commercial-savings .....	-	-	-	-	-	-	-	-	-	945	40.0	257.50	1,808	40.0	259.00	-	-	-
Commercial .....	-	-	-	-	-	-	-	-	-	245	40.0	270.00	141	39.5	267.00	-	-	-
Savings .....	-	-	-	-	-	-	-	-	-	16	40.0	212.50	-	-	-	-	-	-
All-round .....	4,168	37.5	219.50	1,403	39.0	209.00	1,379	38.0	219.00	1,233	40.0	241.50	626	40.0	261.00	590	38.0	216.00

See footnotes at end of table.

**Table 1. Occupational averages: All areas—Continued**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	South—Continued												Midwest					
	Memphis (November)			Miami (October)			New Orleans (October)			Washington (March)			Chicago (July)			Cincinnati (July)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>General clerical occupations</b>																		
Accounting clerks .....	147	40.0	\$256.00	258	39.0	\$268.00	64	40.0	\$281.00	141	39.0	\$249.50	520	38.0	\$238.00	68	39.5	\$254.50
I .....	10	40.0	209.50	-	-	-	-	-	-	-	-	-	-	-	-	22	39.5	250.00
II .....	-	-	-	101	39.0	239.50	25	40.0	249.50	87	38.5	239.00	145	38.5	244.00	-	-	-
III .....	37	40.0	287.00	111	39.0	282.50	37	40.0	300.50	35	39.5	275.50	275	38.0	234.00	19	41.0	265.00
IV .....	-	-	-	33	40.0	316.00	-	-	-	6	39.0	342.00	-	-	-	-	-	-
File clerks .....	-	-	-	26	39.0	192.50	16	40.0	207.50	98	38.5	222.00	361	38.0	193.50	-	-	-
I .....	-	-	-	-	-	-	-	-	-	83	39.0	218.50	216	38.0	183.50	58	39.5	181.00
II .....	-	-	-	-	-	-	-	-	-	13	38.0	238.00	113	38.0	206.00	-	-	-
III .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Key entry operators .....	-	-	-	-	-	-	-	-	-	59	38.5	267.00	405	38.5	259.50	87	39.5	232.00
I .....	-	-	-	-	-	-	-	-	-	33	39.0	246.50	292	38.0	233.50	30	39.0	199.00
II .....	-	-	-	-	-	-	-	-	-	26	38.5	292.50	-	-	-	57	39.5	249.00
Secretaries .....	85	39.5	296.00	479	39.5	313.00	250	40.0	312.50	262	39.0	339.50	1,209	38.5	346.00	149	39.5	294.50
I .....	-	-	-	149	39.5	261.00	50	40.0	267.00	40	38.5	281.00	48	38.5	280.50	-	-	-
II .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	17	39.5	255.50
III .....	49	39.5	281.50	225	39.5	329.50	94	40.0	319.50	136	39.0	326.50	743	38.5	336.50	91	39.0	289.50
IV .....	20	40.0	343.00	-	-	-	13	40.0	425.00	46	38.5	375.50	217	39.0	403.50	19	41.0	382.50
V .....	-	-	-	9	39.5	477.50	-	-	-	28	39.5	450.50	50	38.5	474.00	-	-	-
Stenographers .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators .....	8	40.0	242.50	42	39.5	229.50	17	40.0	227.00	32	37.5	227.50	162	37.5	238.00	14	39.5	230.00
Switchboard operator-receptionists .....	12	38.5	220.50	38	38.5	190.50	6	40.0	217.50	-	-	-	162	39.0	206.50	-	-	-
Typists .....	-	-	-	66	39.0	229.00	-	-	-	18	38.0	235.00	49	38.5	224.50	17	38.0	194.50
I .....	-	-	-	30	39.0	227.50	-	-	-	-	-	-	17	38.5	216.50	17	38.0	194.50
II .....	-	-	-	-	-	-	-	-	-	-	-	-	32	39.0	228.50	-	-	-
Word processors .....	-	-	-	44	39.5	294.00	-	-	-	-	-	-	280	39.0	293.00	16	39.0	251.00
I .....	-	-	-	25	39.0	258.00	-	-	-	-	-	-	125	39.0	263.00	-	-	-
II .....	-	-	-	19	39.5	341.50	-	-	-	-	-	-	155	39.0	316.50	9	39.5	272.50
<b>Electronic data processing occupations</b>																		
<b>Computer systems analysts (business)</b>																		
I .....	-	-	-	-	-	-	-	-	-	92	38.5	573.00	322	39.0	594.00	66	39.5	530.50
II .....	-	-	-	-	-	-	-	-	-	20	38.5	496.00	-	-	-	22	38.5	473.00
III .....	16	40.0	692.50	-	-	-	16	40.0	674.50	49	39.0	566.00	130	39.5	549.50	20	40.0	498.00
IV .....	-	-	-	-	-	-	-	-	-	23	38.5	655.50	79	39.0	689.50	24	39.5	610.50
Computer programmers (business) .....	-	-	-	24	39.5	453.00	17	40.0	413.00	-	-	-	354	39.5	483.50	39	39.5	463.50
I .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	-	-	-	9	39.0	505.50	14	40.0	424.00	-	-	-	164	39.0	453.50	19	39.5	441.00
III .....	-	-	-	-	-	-	-	-	-	-	-	-	127	39.0	568.50	11	40.0	578.50
Computer operators .....	47	40.0	309.00	-	-	-	58	40.0	316.50	114	38.5	333.50	421	39.0	343.50	54	39.5	316.50
I .....	-	-	-	71	39.5	285.50	28	40.0	263.00	19	38.5	255.00	85	39.5	301.50	33	39.0	288.00
II .....	22	40.0	312.50	-	-	-	-	-	-	59	38.5	318.50	251	39.0	329.50	12	40.0	342.00
III .....	-	-	-	-	-	-	11	40.0	405.00	36	38.0	400.00	85	39.0	426.50	9	39.0	388.00

See footnotes at end of table.

**Table 1. Occupational averages: All areas—Continued**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	South—Continued												Midwest					
	Memphis (November)			Miami (October)			New Orleans (October)			Washington (March)			Chicago (July)			Cincinnati (July)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>Banking occupations</b>																		
Loan officers .....	173	39.5	\$647.00	470	39.5	\$544.00	257	40.0	\$548.50	408	39.0	\$675.00	1,285	38.5	\$670.00	92	40.0	\$526.50
I .....	49	39.5	471.00	195	39.5	416.00	-	-	-	135	39.0	517.50	367	39.0	543.00	40	40.0	443.50
II .....	69	39.5	629.00	206	39.5	562.00	96	40.0	630.50	174	39.0	695.00	523	38.5	626.50	37	40.0	519.50
III .....	55	39.5	826.00	69	39.5	851.50	42	40.0	796.00	99	39.0	853.50	320	38.5	901.00	15	41.0	764.00
Personal credit .....	-	-	-	189	39.5	441.00	-	-	-	26	39.0	487.50	306	38.5	506.50	24	41.5	392.50
I .....	-	-	-	109	39.5	393.00	-	-	-	14	38.5	438.00	101	38.5	407.00	16	41.0	370.00
II .....	-	-	-	73	39.5	479.00	24	40.0	516.50	8	39.0	490.00	156	38.0	542.50	7	42.5	393.50
III .....	-	-	-	7	40.0	791.00	-	-	-	-	-	-	21	39.5	614.00	-	-	-
Commercial .....	76	40.0	688.00	195	39.5	630.50	100	40.0	666.00	310	39.0	696.00	635	38.5	744.00	36	39.5	527.50
I .....	20	39.5	510.00	51	39.5	469.00	20	40.0	460.00	98	39.0	530.00	209	39.0	610.50	-	-	-
II .....	28	40.0	677.50	93	39.5	615.50	50	40.0	674.00	124	38.5	707.50	228	38.5	700.00	21	39.0	550.00
III .....	28	40.0	825.50	51	40.0	820.00	30	40.0	790.00	88	39.0	864.50	189	38.0	949.00	-	-	-
Mortgage .....	-	-	-	21	38.5	543.50	-	-	-	47	39.5	648.00	151	38.5	579.00	21	40.5	699.00
I .....	-	-	-	-	-	-	-	-	-	15	39.0	496.00	-	-	-	-	-	-
II .....	-	-	-	13	38.5	620.00	-	-	-	29	39.5	702.00	83	38.5	522.00	-	-	-
III .....	-	-	-	-	-	-	-	-	-	-	-	-	49	39.5	688.00	14	41.0	766.00
Proof-machine operators .....	68	39.5	188.50	149	39.0	237.50	92	40.0	221.00	244	38.0	226.00	548	38.0	215.50	107	39.5	203.00
Safe-deposit-rental clerks .....	-	-	-	97	39.0	229.00	-	-	-	46	38.0	259.00	217	38.5	224.00	7	38.5	181.50
Tellers .....	706	39.5	210.00	1,562	39.0	230.00	920	40.0	230.50	2,312	38.0	227.50	4,660	38.0	214.50	1,055	39.5	214.50
Note .....	18	39.0	227.50	38	38.5	266.50	34	40.0	282.00	78	38.0	275.50	389	38.0	273.00	33	38.0	276.00
Commercial-savings .....	-	-	-	1,214	39.0	232.00	104	40.0	235.00	1,034	38.5	216.00	3,655	38.0	209.50	319	39.0	237.50
Commercial .....	-	-	-	44	40.0	244.00	-	-	-	-	-	-	-	-	-	-	-	-
Savings .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All-round .....	688	39.5	209.50	263	40.0	214.50	763	40.0	227.50	1,180	38.0	234.00	567	36.5	205.00	698	39.5	201.00

See footnotes at end of table.



**Table 1. Occupational averages: All areas—Continued**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	Midwest—Continued																	
	Cleveland (September)			Detroit (June)			Indianapolis (October)			Kansas City (September)			Milwaukee (June)			Minneapolis—St. Paul (March)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>General clerical occupations</b>																		
Accounting clerks .....	92	39.5	\$265.00	296	39.5	\$239.00	-	-	-	286	40.0	\$221.00	96	39.0	\$319.00	303	39.5	\$259.50
I .....	-	-	-	64	39.5	200.00	-	-	-	27	40.0	183.00	-	-	-	72	39.5	254.50
II .....	25	39.5	226.50	66	39.5	231.50	-	-	-	179	39.5	217.50	47	39.5	259.50	182	39.5	250.00
III .....	42	40.0	265.00	142	39.5	246.50	74	40.0	\$280.00	79	40.0	240.00	-	-	-	30	39.0	303.50
IV .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	19	40.0	303.50
File clerks .....	14	39.5	202.50	39	39.5	192.00	-	-	-	98	39.5	195.50	-	-	-	34	39.5	209.00
I .....	-	-	-	25	39.0	176.50	-	-	-	74	39.5	194.50	-	-	-	17	39.5	203.50
II .....	12	39.5	206.50	-	-	-	-	-	-	24	40.0	199.00	-	-	-	14	39.0	211.00
Key entry operators .....	-	-	-	57	39.5	259.50	-	-	-	39	40.0	268.50	81	39.5	271.50	107	39.5	230.00
I .....	-	-	-	15	39.0	219.00	-	-	-	21	40.0	239.00	-	-	-	103	39.5	228.50
II .....	-	-	-	-	-	-	-	-	-	18	40.0	303.50	-	-	-	-	-	-
Secretaries .....	477	39.0	319.00	574	40.0	351.50	-	-	-	216	40.0	287.00	184	39.5	306.50	303	39.5	303.00
I .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	25	39.5	267.50
II .....	-	-	-	-	-	-	-	-	-	52	40.0	263.50	-	-	-	82	39.5	279.50
III .....	186	39.5	322.50	-	-	-	-	-	-	40	39.5	299.50	132	40.0	279.00	108	39.5	295.50
IV .....	89	39.5	375.50	112	40.0	409.00	-	-	-	60	39.5	313.50	-	-	-	54	39.0	345.00
V .....	-	-	-	24	39.0	452.50	-	-	-	-	-	-	-	-	-	7	39.5	406.00
Stenographers .....	-	-	-	18	40.0	256.50	-	-	-	-	-	-	-	-	-	-	-	-
I .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators .....	15	39.5	251.50	38	39.0	227.00	19	39.5	204.00	55	39.5	218.00	-	-	-	22	39.5	227.50
Switchboard operator-receptionists .....	-	-	-	19	39.5	209.00	-	-	-	36	40.0	205.00	24	40.0	185.50	81	39.5	216.50
Typists .....	115	40.0	254.00	145	39.5	228.00	-	-	-	17	40.0	208.50	15	39.5	208.50	11	39.5	245.00
I .....	-	-	-	-	-	-	-	-	-	-	-	-	12	39.5	206.00	-	-	-
II .....	82	40.0	263.50	24	39.0	244.00	-	-	-	-	-	-	-	-	-	6	40.0	258.50
Word processors .....	15	39.0	290.50	102	40.0	282.00	-	-	-	29	40.0	244.00	38	39.5	253.50	31	39.0	305.00
I .....	6	39.5	263.50	68	39.5	254.50	-	-	-	18	40.0	227.50	26	39.5	240.50	9	39.0	277.50
II .....	9	39.0	308.50	-	-	-	-	-	-	11	40.0	271.00	12	39.5	281.50	22	39.0	316.00
<b>Electronic data processing occupations</b>																		
Computer systems analysts (business) .....	-	-	-	-	-	-	-	-	-	35	40.0	584.50	-	-	-	-	-	-
I .....	20	38.5	476.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	-	-	-	-	-	-	48	40.0	542.00	21	40.0	560.00	-	-	-	-	-	-
III .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Computer programmers (business) .....	126	39.5	518.00	-	-	-	-	-	-	44	40.0	512.00	-	-	-	12	38.5	432.00
I .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	50	39.0	510.50	-	-	-	-	-	-	-	-	-	-	-	-	6	39.0	432.00
III .....	48	39.5	589.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Computer operators .....	83	39.5	320.00	108	39.0	279.50	128	39.5	253.00	123	40.0	282.50	58	39.5	393.00	42	39.5	250.00
I .....	-	-	-	75	39.0	249.00	44	39.5	222.50	15	39.5	222.00	-	-	-	-	-	-
II .....	32	39.5	314.00	33	39.5	348.50	75	40.0	263.50	82	40.0	270.00	35	39.5	372.50	-	-	-
III .....	30	40.0	381.00	-	-	-	-	-	-	26	40.0	358.00	-	-	-	-	-	-

See footnotes at end of table.

**Table 1. Occupational averages: All areas—Continued**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	Midwest—Continued																	
	Cleveland (September)			Detroit (June)			Indianapolis (October)			Kansas City (September)			Milwaukee (June)			Minneapolis—St. Paul (March)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>Banking occupations</b>																		
Loan officers .....	333	39.0	\$608.50	584	39.5	\$663.00	254	40.0	\$576.00	346	40.0	\$534.00	260	39.5	\$575.00	810	39.5	\$507.50
I .....	83	38.5	407.00	161	39.5	507.50	67	40.0	419.00	72	40.0	385.00	62	39.0	388.00	255	39.5	398.50
II .....	151	39.0	571.00	209	39.5	651.00	104	40.0	539.00	194	40.0	490.00	115	40.0	528.50	384	39.5	503.00
III .....	99	39.5	834.00	172	39.5	853.50	83	40.0	749.50	79	40.0	777.00	83	40.0	779.50	171	39.5	681.00
Personal credit .....	90	38.0	444.00	85	39.0	516.00	45	40.0	440.00	99	40.0	444.50	70	39.0	431.00	345	39.5	439.50
I .....	40	38.0	357.50	45	39.5	437.50	18	40.0	343.50	24	40.0	377.00	-	-	-	173	39.5	386.50
II .....	41	38.0	470.00	24	39.0	526.00	27	40.0	504.50	66	40.0	445.00	10	39.0	531.50	152	39.5	484.00
III .....	9	38.5	708.50	16	38.5	720.50	-	-	-	9	39.5	620.50	-	-	-	20	39.5	562.50
Commercial .....	189	39.5	736.50	281	39.5	723.00	138	40.0	641.50	138	40.0	621.50	99	40.0	702.50	276	39.5	586.50
I .....	23	39.5	489.50	59	40.0	594.00	39	40.0	468.00	24	40.0	429.50	-	-	-	54	39.5	479.00
II .....	84	39.5	660.00	149	39.5	688.00	43	40.0	602.00	70	40.0	572.00	47	39.5	576.50	114	39.5	546.50
III .....	82	39.5	884.00	73	39.5	898.00	-	-	-	44	40.0	804.00	46	40.0	852.50	108	39.5	682.50
Mortgage .....	21	39.0	528.50	109	39.5	729.50	-	-	-	24	40.0	385.00	-	-	-	40	39.0	579.50
I .....	11	38.5	463.00	17	40.0	509.50	-	-	-	-	-	-	-	-	-	-	-	-
II .....	8	39.0	594.50	21	39.0	630.00	-	-	-	-	-	-	-	-	-	20	39.0	497.50
III .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	17	39.5	709.00
Proof-machine operators .....	51	40.0	229.00	258	39.5	233.00	92	39.5	176.50	184	39.5	223.50	58	39.5	231.00	222	39.5	221.00
Safe-deposit-rental clerks .....	14	40.0	237.00	31	39.5	253.50	9	39.5	195.50	77	39.5	221.00	52	39.0	233.50	54	39.5	248.00
Tellers .....	1,173	39.5	241.00	3,690	39.5	246.50	979	38.5	204.50	1,054	39.5	214.00	833	39.5	224.00	1,443	39.5	235.00
Note .....	-	-	-	49	39.5	264.00	22	38.5	258.50	84	39.5	258.00	18	39.5	228.50	45	39.5	267.50
Commercial-savings .....	215	40.0	236.50	-	-	-	957	38.5	203.50	389	39.5	214.00	373	39.5	207.50	145	38.5	229.00
Commercial .....	-	-	-	-	-	-	-	-	-	22	39.0	241.00	-	-	-	15	39.5	246.00
All-round .....	860	39.0	232.50	3,109	39.5	252.50	-	-	-	555	39.5	205.50	442	39.0	238.00	1,175	39.5	232.50

See footnotes at end of table.

**Table 1. Occupational averages: All areas—Continued**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	Midwest—Continued						West											
	St. Louis (May)			Denver-Boulder (December)			Los Angeles-Long Beach (October)			Portland (June)			San Francisco-Oakland (March)			Seattle-Everett (December)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>General clerical occupations</b>																		
Accounting clerks .....	310	38.0	\$204.00	47	40.0	\$275.00	496	40.0	\$329.00	70	39.0	\$282.00	177	40.0	\$291.00	-	-	-
I .....	48	37.5	164.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	220	38.0	199.00	26	40.0	265.50	134	39.5	267.50	-	-	-	46	40.0	266.00	-	-	-
III .....	40	38.0	270.50	13	40.0	287.00	77	40.0	323.50	32	39.5	272.00	88	40.0	303.50	-	-	-
IV .....	-	-	-	-	-	-	-	-	-	20	40.0	342.00	32	40.0	316.00	-	-	-
File clerks .....	55	37.5	186.50	29	40.0	210.50	96	40.0	228.50	-	-	-	80	40.0	218.00	-	-	-
I .....	43	37.5	183.50	-	-	-	-	-	-	-	-	-	28	40.0	193.50	-	-	-
II .....	-	-	-	13	40.0	212.50	-	-	-	-	-	-	49	40.0	230.00	-	-	-
Key entry operators .....	124	37.0	231.50	130	40.0	232.50	420	40.0	307.50	53	38.5	238.00	724	40.0	293.00	-	-	-
I .....	79	37.0	226.50	86	40.0	215.50	-	-	-	36	38.0	220.00	389	40.0	284.00	-	-	-
II .....	45	37.0	240.50	-	-	-	144	40.0	329.50	17	39.5	277.00	335	40.0	303.00	-	-	-
Secretaries .....	429	37.0	277.00	143	40.0	390.50	2,710	40.0	363.50	171	38.5	346.50	1,629	40.0	352.50	451	39.0	\$361.50
I .....	-	-	-	-	-	-	-	-	-	-	-	-	49	40.0	302.00	-	-	-
II .....	162	36.5	244.00	-	-	-	1,252	40.0	352.50	44	37.5	287.50	386	40.0	309.50	-	-	-
III .....	184	37.5	281.00	-	-	-	612	40.0	379.50	71	39.0	334.50	844	40.0	346.00	-	-	-
IV .....	62	37.0	324.50	44	40.0	397.50	245	40.0	401.00	41	39.0	393.00	240	40.0	406.50	-	-	-
V .....	14	37.5	405.50	24	40.0	481.00	81	40.0	478.50	15	38.5	451.00	110	40.0	460.50	-	-	-
Stenographers .....	28	37.0	209.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	20	37.0	194.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators .....	66	37.5	199.50	44	40.0	244.50	49	40.0	247.00	-	-	-	41	40.0	260.50	14	39.5	235.00
Switchboard operator-receptionists .....	69	37.5	189.50	25	40.0	232.50	106	39.5	239.50	-	-	-	-	-	-	17	39.5	218.50
Typists .....	84	37.0	197.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	59	37.0	193.50	-	-	-	47	40.0	229.00	-	-	-	51	40.0	228.50	-	-	-
II .....	25	36.0	207.00	-	-	-	-	-	-	-	-	-	75	40.0	248.50	-	-	-
Word processors .....	6	36.0	236.00	-	-	-	109	40.0	318.00	22	38.0	257.50	226	40.0	322.50	-	-	-
I .....	-	-	-	-	-	-	45	40.0	279.00	-	-	-	134	40.0	310.00	-	-	-
II .....	-	-	-	-	-	-	64	40.0	346.00	12	38.5	283.00	92	40.0	341.00	-	-	-
<b>Electronic data processing occupations</b>																		
Computer systems analysts (business) .....	38	38.5	534.50	-	-	-	-	-	-	47	39.5	631.50	1,060	40.0	586.00	270	38.5	615.50
I .....	-	-	-	-	-	-	-	-	-	10	38.5	551.50	-	-	-	-	-	-
II .....	13	38.0	508.00	-	-	-	-	-	-	23	40.0	630.00	483	40.0	568.50	-	-	-
III .....	14	38.0	597.50	-	-	-	-	-	-	14	40.0	692.00	424	40.0	654.50	-	-	-
Computer programmers (business) .....	61	39.0	396.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	21	39.0	322.50	-	-	-	-	-	-	-	-	-	80	40.0	401.50	-	-	-
II .....	-	-	-	-	-	-	-	-	-	-	-	-	56	40.0	514.50	-	-	-
III .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Computer operators .....	137	37.5	253.50	38	39.5	345.00	302	39.5	374.50	22	38.5	331.00	413	40.0	367.00	-	-	-
I .....	51	38.0	222.00	-	-	-	36	39.5	293.50	41	37.5	532.50	62	40.0	309.00	-	-	-
II .....	52	37.5	245.00	17	39.5	362.50	181	39.5	365.50	13	38.5	364.50	266	40.0	367.50	-	-	-
III .....	34	37.0	314.00	-	-	-	85	39.0	428.00	-	-	-	85	40.0	407.00	-	-	-

See footnotes at end of table.

**Table 1. Occupational averages: All areas—Continued**

(Number of workers, average standard hours, and average weekly earnings<sup>1</sup> of nonsupervisory workers in selected occupations, banking, 29 metropolitan areas<sup>2</sup> by month of survey, 1985)

Occupation and level	Midwest—Continued			West														
	St. Louis (May)			Denver-Boulder (December)			Los Angeles-Long Beach (October)			Portland (June)			San Francisco-Oakland (March)			Seattle-Everett (December)		
	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings	Number of workers	Average standard weekly hours	Average weekly earnings
<b>Banking occupations</b>																		
Loan officers .....	636	37.5	\$510.00	439	40.0	\$625.00	1,872	40.0	\$591.50	423	38.5	\$508.50	758	40.0	\$620.50	723	39.5	\$584.00
I .....	174	38.0	374.00	139	40.0	483.50	340	40.0	452.00	108	38.5	381.00	109	39.5	448.00	204	39.5	450.00
II .....	251	38.0	458.50	192	40.0	641.50	780	40.0	582.00	240	38.5	506.00	167	40.0	582.50	374	39.5	566.00
III .....	211	37.5	683.50	108	40.0	777.00	482	40.0	722.00	75	38.5	701.00	323	40.0	746.50	141	39.5	833.00
Personal credit .....	238	37.5	405.50	142	40.0	491.50	-	-	-	150	38.0	396.50	86	39.5	460.00	189	39.5	458.50
I .....	97	37.5	345.00	43	40.0	345.50	153	40.0	416.00	71	38.0	343.50	41	39.0	393.00	-	-	-
II .....	105	38.0	395.00	63	40.0	504.50	-	-	-	79	38.0	444.00	-	-	-	89	39.0	467.50
III .....	36	37.5	599.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial .....	243	37.0	611.00	244	40.0	712.00	1,023	40.0	660.00	161	38.5	645.00	352	40.0	\$750.50	428	39.5	665.00
I .....	38	37.0	462.50	73	40.0	574.50	136	40.0	494.00	32	39.0	474.00	24	39.0	516.00	96	39.5	508.50
II .....	89	37.0	519.00	109	40.0	728.50	483	40.0	608.50	78	38.5	621.50	121	39.5	635.50	216	39.0	634.00
III .....	116	37.0	730.50	62	40.0	844.50	290	40.0	796.50	51	39.0	788.00	207	40.0	845.50	116	39.5	853.00
Mortgage .....	53	38.5	496.50	6	39.5	526.00	58	40.0	705.50	-	-	-	107	40.0	630.50	64	39.0	497.00
I .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	16	39.0	495.50	-	-	-	24	40.0	640.00	-	-	-	-	-	-	-	-	-
III .....	24	38.0	591.50	-	-	-	-	-	-	-	-	-	35	40.0	669.00	-	-	-
Proof-machine operators .....	300	37.5	200.50	215	40.0	245.00	739	40.0	248.00	150	39.5	212.00	293	40.0	258.50	185	38.5	244.50
Safe-deposit-rental clerks .....	115	38.0	216.00	37	40.0	275.00	85	40.0	250.00	6	40.0	248.50	-	-	-	-	-	-
Tellers .....	1,749	38.0	203.50	877	40.0	238.00	4,960	40.0	248.00	936	38.5	230.50	1,970	40.0	253.50	1,640	39.0	259.00
Note .....	161	37.5	218.50	55	40.0	281.00	992	40.0	280.50	154	38.0	259.00	305	40.0	306.50	185	39.5	295.50
Commercial-savings .....	911	38.0	197.00	518	40.0	228.50	3,498	40.0	236.50	712	38.5	221.00	1,085	40.0	246.00	1,305	39.0	255.00
Commercial .....	23	37.0	213.50	70	40.0	234.00	320	40.0	258.00	-	-	-	34	40.0	260.00	-	-	-
All-round .....	654	38.0	208.00	234	40.0	251.00	-	-	-	70	40.0	262.00	546	40.0	238.50	150	40.0	245.50

<sup>1</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Average weekly earnings relate to salaries paid for normal (standard) workweeks, and average weekly hours correspond to these earnings. Earnings data are rounded to the nearest half dollar; hours data, to the nearest half hour.

<sup>2</sup> For definitions of areas, see footnote 1, table A-1, appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation may include data for subcategories not shown separately.



**Table 3. Occupational earnings: Baltimore, Md.,<sup>1</sup> August 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																											
				140 and under 160	160-180	180-200	200-220	220-240	240-260	260-280	280-300	300-320	320-340	340-360	360-380	380-400	400-420	420-440	440-460	460-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760 and over			
<b>General clerical occupations</b>																															
Accounting clerks .....	163	37.5	\$240.50	-	5	12	16	26	12	13	7	2	2	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
II .....	49	38.0	206.50	-	16	39	18	10	4	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
III .....	92	37.5	248.50	-	-	-	17	39	17	10	9	2	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-				
Key entry operators .....	96	38.0	224.50	-	8	15	27	20	14	10	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
I .....	58	37.5	213.50	-	14	22	22	26	7	5	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
II .....	38	38.0	242.00	-	-	3	34	11	24	18	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Secretaries .....	365	39.0	299.50	-	-	1	6	8	11	15	15	12	12	7	5	2	3	1	1	( <sup>3</sup> )	1	1	( <sup>3</sup> )	-	-	-	-				
I .....	123	38.5	249.50	-	-	2	18	19	21	23	13	1	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-				
II .....	162	39.0	318.50	-	-	1	-	3	9	9	16	15	19	9	4	5	1	-	-	-	-	-	-	-	-	-	-				
Switchboard operators .....	14	38.5	226.00	-	-	21	21	21	21	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Switchboard operator-receptionists .....	13	37.5	182.50	54	-	38	-	-	-	-	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Typists:																															
I .....	11	38.5	176.50	9	36	45	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Word processors .....	37	38.5	250.00	-	-	3	8	35	19	19	8	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
I .....	25	38.5	248.50	-	-	4	12	36	12	16	12	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
II .....	12	39.0	253.00	-	-	-	-	33	33	25	-	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
<b>Electronic data processing occupations</b>																															
Computer systems analysts (business) .....	112	38.5	618.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	10	18	19	16	11	6	9	9				
II .....	61	38.5	612.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	15	13	16	16	13	7	7	8				
III .....	40	39.0	649.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	15	20	20	10	8	15	13				
Computer programmers (business) .....	52	38.5	447.50	-	-	-	-	-	-	4	-	-	4	8	15	17	8	4	-	21	8	6	6	-	-	-	-				
II .....	23	39.0	433.00	-	-	-	-	-	-	4	-	-	4	9	17	13	13	4	-	26	9	-	-	-	-	-	-				
III .....	18	38.5	507.00	-	-	-	-	-	-	-	-	-	-	6	-	11	6	6	-	28	11	17	17	-	-	-	-				
Computer operators .....	107	38.5	308.50	-	-	2	5	8	15	16	17	13	7	11	4	1	2	-	-	-	-	-	-	-	-	-	-				
I .....	31	39.0	275.00	-	-	-	-	13	23	26	19	6	6	6	-	-	-	-	-	-	-	-	-	-	-	-	-				
II .....	54	38.0	304.00	-	-	-	4	2	4	15	20	28	15	4	7	2	-	-	-	-	-	-	-	-	-	-	-				
III .....	22	39.0	367.50	-	-	-	-	-	-	-	5	18	14	36	14	5	9	-	-	-	-	-	-	-	-	-	-				
<b>Banking occupations</b>																															
Loan officers .....	158	39.0	650.00	-	-	-	-	-	-	-	-	-	1	1	1	1	3	1	3	2	12	7	4	11	12	6	12	<sup>4</sup> 23			
I .....	60	39.0	511.00	-	-	-	-	-	-	-	-	-	3	2	2	3	5	3	7	5	30	15	8	10	2	3	2	-			
II .....	61	39.0	677.00	-	-	-	-	-	-	-	-	-	-	-	-	3	-	2	-	-	3	3	16	26	11	21	13				
III .....	37	39.0	830.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	3	5	-	-	14	76				
Proof-machine operators .....	110	38.5	206.00	2	26	22	18	15	14	-	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Tellers .....	1,379	38.0	219.00	3	18	9	20	20	13	11	3	2	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
All-round .....	1,379	38.0	219.00	3	18	9	20	20	13	11	3	2	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-				

<sup>1</sup> The Baltimore metropolitan area consists of Baltimore City and Anne Arundel, Baltimore, Carroll, Harford, and Howard Counties.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

<sup>4</sup> Workers were distributed as follows: 11 percent at \$760 and under \$840; 7 percent at \$840 and under \$920; 3

percent at \$920 and under \$1,000; and 2 percent at \$1,000 and over.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.







**Table 6. Occupational earnings: Cincinnati, Ohio-Ind.-Ky.,<sup>1</sup> July 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																											
				120 and under 140	140-160	160-180	180-200	200-220	220-240	240-260	260-280	280-300	300-320	320-340	340-360	360-380	380-400	400-420	420-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760 and over			
<b>General clerical occupations</b>																															
Accounting clerks .....	68	39.5	\$254.50	-	-	-	4	15	13	31	12	15	4	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
I .....	22	39.5	250.00	-	-	-	9	18	-	41	14	5	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
III .....	19	41.0	265.00	-	-	-	-	-	21	32	11	26	-	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
File clerks:																															
I .....	58	39.5	181.00	-	16	26	45	5	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Key entry operators																															
I .....	87	39.5	232.00	-	2	13	11	20	15	11	8	7	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
I .....	30	39.0	199.00	-	7	17	20	47	3	3	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
II .....	57	39.5	249.00	-	-	11	7	5	21	16	12	9	19	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Secretaries																															
I .....	149	39.5	294.50	-	-	-	1	4	8	21	15	14	11	7	7	3	4	2	3	1	-	-	-	-	-	-	-	-			
II .....	17	39.5	255.50	-	-	-	-	18	35	18	-	12	-	-	18	-	-	-	-	-	-	-	-	-	-	-	-	-			
III .....	91	39.0	289.50	-	-	-	-	1	1	25	22	19	12	8	8	4	-	-	-	-	-	-	-	-	-	-	-	-			
IV .....	19	41.0	382.50	-	-	-	-	-	-	-	-	5	5	16	5	-	26	16	26	-	-	-	-	-	-	-	-	-			
Switchboard operators																															
I .....	14	39.5	230.00	-	-	21	-	-	43	21	7	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Typists																															
I .....	17	38.0	194.50	-	24	6	35	18	6	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
I .....	17	38.0	194.50	-	24	6	35	18	6	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Word processors																															
I .....	16	39.0	251.00	-	-	-	-	25	13	19	19	19	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
II .....	9	39.5	272.50	-	-	-	-	-	11	11	33	33	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
<b>Electronic data processing occupations</b>																															
Computer systems analysts (business)																															
I .....	66	39.5	530.50	-	-	-	-	-	-	-	-	-	-	-	2	2	-	6	8	12	26	11	18	5	3	5	2	3			
I .....	22	38.5	473.00	-	-	-	-	-	-	-	-	-	-	-	5	5	-	9	14	14	41	14	14	-	14	-	-	-			
II .....	20	40.0	498.00	-	-	-	-	-	-	-	-	-	-	-	-	-	10	10	25	15	20	20	13	8	3	5	3	8			
III .....	24	39.5	610.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21	13	21	13	8	13	4	8	8			
Computer programmers (business)																															
I .....	39	39.5	463.50	-	-	-	-	-	-	-	-	3	3	3	-	-	26	10	5	13	13	8	3	5	3	-	-	-			
II .....	19	39.5	441.00	-	-	-	-	-	-	-	-	-	5	-	-	21	16	11	21	21	-	5	-	-	-	-	-	-			
III .....	11	40.0	578.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	9	9	27	18	9	18	9	-	-	-			
Computer operators																															
I .....	54	39.5	316.50	-	-	-	-	2	-	7	22	17	6	17	9	6	9	2	-	4	-	-	-	-	-	-	-	-			
I .....	33	39.0	288.00	-	-	-	-	3	-	12	33	21	9	15	6	-	-	-	-	-	-	-	-	-	-	-	-	-			
II .....	12	40.0	342.00	-	-	-	-	-	-	-	8	17	-	25	8	17	25	-	-	-	-	-	-	-	-	-	-	-			
III .....	9	39.0	388.00	-	-	-	-	-	-	-	-	-	-	11	22	11	22	11	-	22	-	-	-	-	-	-	-	-			
<b>Banking occupations</b>																															
Loan officers																															
I .....	92	40.0	526.50	-	-	-	-	-	-	-	-	-	7	-	10	-	4	7	2	11	15	8	11	3	1	11	3	8			
I .....	40	40.0	443.50	-	-	-	-	-	-	-	-	-	15	-	13	-	-	8	3	25	18	13	8	-	-	-	-	-			
II .....	37	40.0	519.50	-	-	-	-	-	-	-	-	-	-	-	11	-	11	8	3	-	19	5	19	8	3	11	3	-			
III .....	15	41.0	764.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	40	13	47			
Personal credit																															
I .....	24	41.5	392.50	-	-	-	-	-	-	-	-	-	25	-	38	-	4	4	-	17	8	-	-	-	-	-	-	4			
I .....	16	41.0	370.00	-	-	-	-	-	-	-	-	-	38	-	31	-	6	-	25	-	-	-	-	-	-	-	-	-			
II .....	7	42.5	393.50	-	-	-	-	-	-	-	-	-	-	-	57	-	14	-	-	29	-	-	-	-	-	-	-	-			
Commercial																															
I .....	36	39.5	527.50	-	-	-	-	-	-	-	-	-	-	-	-	-	8	14	3	6	11	17	22	8	3	6	3	-			
II .....	21	39.0	550.00	-	-	-	-	-	-	-	-	-	-	-	-	-	14	14	-	5	5	29	14	5	10	5	-	-			
Mortgage																															
I .....	21	40.5	699.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	5	-	5	10	-	-	-	-	38	5	33	
III .....	14	41.0	766.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	43	7	50		
Proof-machine operators																															
I .....	107	39.5	203.00	-	5	24	17	28	12	8	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Safe-deposit-rental clerks																															
I .....	7	38.5	181.50	-	29	43	-	14	-	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Tellers																															
Note .....	1,055	39.5	214.50	1	4	21	14	18	14	10	7	4	3	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-		
Commercial-savings .....	33	38.0	276.00	-	-	-	12	-	-	12	27	21	12	9	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Commercial-savings .....	319	39.0	237.50	-	7	4	3	26	14	13	15	7	7	1	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-		
All-round .....	698	39.5	201.00	2	3	30	19	16	15	9	3	2	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		

<sup>1</sup> The Cincinnati metropolitan area consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.



**Table 8. Occupational earnings: Dallas-Fort Worth, Tex.,<sup>1</sup> December 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																															
				120 and under 160	160 200	200 240	240 280	280 320	320 360	360 400	400 440	440 480	480 520	520 560	560 600	600 640	640 680	680 720	720 760	760 800	800 840	840 880	880 920	920 960	960 1000	1000 1040	1040 1080	1080 and over							
<b>General clerical occupations</b>																																			
Accounting clerks .....	626	40.0	\$285.00	3	7	6	26	31	23	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	154	40.0	229.00	10	28	17	30	14	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	239	40.0	284.00	-	-	6	43	33	18	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III .....	233	40.0	323.00	-	-	-	6	41	42	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
File clerks .....	80	40.0	219.50	-	21	56	20	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	54	40.0	209.00	-	31	57	7	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	26	40.0	241.50	-	-	54	46	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Key entry operators .....	115	40.0	259.50	-	-	24	56	17	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	71	40.0	244.50	-	-	37	62	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Secretaries .....	1,232	40.0	368.00	-	-	( <sup>3</sup> )	5	17	25	25	16	8	3	( <sup>3</sup> )	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	106	40.0	324.00	-	-	4	17	29	22	28	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	526	40.0	342.00	-	-	-	6	28	36	19	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III .....	470	40.0	382.50	-	-	-	2	7	21	33	23	12	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IV .....	126	40.0	453.00	-	-	-	-	-	2	14	32	24	20	4	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators .....	160	40.0	238.50	-	12	46	30	9	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operator-receptionists .....	75	40.0	245.00	-	5	40	32	17	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Word processors .....	69	40.0	332.00	-	-	-	9	22	48	19	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	26	40.0	302.50	-	-	-	23	42	35	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	43	40.0	350.00	-	-	-	-	9	56	30	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Electronic data processing occupations</b>																																			
Computer programmers (business) .....	23	39.0	442.50	-	-	-	-	-	-	13	43	30	9	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	18	39.0	452.00	-	-	-	-	-	-	-	44	39	11	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Computer operators .....	162	39.5	294.00	-	7	15	25	14	21	14	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	82	39.5	240.00	-	15	29	45	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	75	39.5	347.00	-	-	-	5	17	45	25	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Banking occupations</b>																																			
Loan officers .....	1,517	40.0	719.50	-	-	-	-	-	1	( <sup>3</sup> )	2	3	4	8	10	9	12	6	8	5	7	6	4	2	2	3	2	4	-	-	-	-	-	-	
I .....	635	40.0	574.00	-	-	-	-	-	3	1	4	8	10	16	22	14	11	7	3	1	2	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-
II .....	761	40.0	800.50	-	-	-	-	-	-	-	-	-	-	-	3	2	7	15	7	13	8	11	9	7	2	3	5	4	4	4	4	4	4	4	4
III .....	121	40.0	974.50	-	-	-	-	-	-	-	-	-	-	-	-	-	4	-	3	2	8	16	11	11	12	4	4	4	4	4	4	4	4	4	4
Personal credit .....	392	40.0	597.00	-	-	-	-	-	4	2	6	10	7	14	16	6	8	9	6	3	4	2	1	1	( <sup>3</sup> )	1	-	-	-	-	-	-	-	-	
I .....	253	40.0	522.00	-	-	-	-	-	6	3	9	16	10	21	19	4	5	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	133	40.0	725.50	-	-	-	-	-	-	-	-	-	-	9	11	16	21	12	8	11	7	3	2	1	2	1	2	-	-	-	-	-	-	-	
Commercial .....	681	40.0	760.50	-	-	-	-	-	-	-	-	( <sup>3</sup> )	4	7	9	9	14	7	8	6	8	6	3	4	4	2	2	2	6	-	-	-	-	-	
I .....	248	40.0	616.50	-	-	-	-	-	-	-	-	1	10	11	22	20	18	11	4	1	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-
II .....	349	40.0	816.50	-	-	-	-	-	-	-	-	-	-	6	1	3	13	7	12	11	12	8	4	4	6	3	3	3	8	-	-	-	-	-	
III .....	84	40.0	952.50	-	-	-	-	-	-	-	-	-	-	-	-	6	-	5	2	10	18	10	13	7	5	6	19	-	-	-	-	-	-	-	
Mortgage .....	182	40.0	743.00	-	-	-	-	-	-	-	-	3	8	4	8	13	13	3	4	1	15	7	10	10	3	1	3	5	-	-	-	-	-	-	
I .....	68	40.0	590.50	-	-	-	-	-	-	-	-	9	21	12	21	12	7	7	-	1	10	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	104	40.0	814.50	-	-	-	-	-	-	-	-	-	-	-	-	14	17	1	7	-	19	12	17	-	1	1	6	5	-	-	-	-	-		
III .....	10	40.0	1,043.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	10	-	40	-	-	50	-	-	-	-	-		
Proof-machine operators .....	374	39.5	253.00	2	5	34	35	18	1	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Safe-deposit-rental clerks .....	198	40.0	258.00	-	40	34	22	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tellers .....	2,828	40.0	254.50	-	4	37	36	16	4	2	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Note .....	389	40.0	278.50	-	1	17	37	33	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial-savings .....	945	40.0	257.50	-	2	33	42	16	6	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial .....	245	40.0	270.00	-	-	30	38	20	4	7	-	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Savings .....	16	40.0	212.50	-	44	44	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All-round .....	1,233	40.0	241.50	-	7	48	32	11	1	1	( <sup>3</sup> )	-																							













**Table 14. Occupational earnings: Kansas City, Mo.-Kans.,<sup>1</sup> September 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																															
				Under 160	160 - 180	180 - 200	200 - 220	220 - 240	240 - 260	260 - 280	280 - 300	300 - 320	320 - 340	340 - 360	360 - 400	400 - 440	440 - 480	480 - 520	520 - 560	560 - 600	600 - 640	640 - 680	680 - 720	720 - 760	760 - 800	800 - 840	840 - 880	880 and over							
<b>General clerical occupations</b>																																			
Accounting clerks .....	286	40.0	\$221.00	-	10	27	19	19	8	9	3	1	2	-	-	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	27	40.0	183.00	-	63	19	7	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	179	39.5	217.50	-	7	31	23	22	6	5	4	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	79	40.0	240.00	-	-	20	15	15	18	22	3	1	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
File clerks .....	98	39.5	195.50	3	13	42	30	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	74	39.5	194.50	-	9	54	28	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	24	40.0	199.00	13	25	4	33	17	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Key entry operators .....	39	40.0	268.50	-	-	3	18	8	10	18	21	15	3	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	21	40.0	239.00	-	-	5	33	14	19	24	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	18	40.0	303.50	-	-	-	-	-	-	11	44	28	6	6	6	6	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Secretaries .....	216	40.0	287.00	-	-	1	6	9	16	18	12	14	11	6	6	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	52	40.0	263.50	-	-	-	12	19	23	23	2	10	8	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	40	39.5	299.50	-	-	-	-	3	8	20	23	30	13	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	60	39.5	313.50	-	-	-	-	-	8	20	10	18	17	15	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IV .....	55	39.5	218.00	5	-	42	24	2	7	5	7	-	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operators .....	36	40.0	205.00	-	19	22	19	33	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operator-receptionists .....	17	40.0	208.50	-	6	53	18	6	-	6	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Typists .....	29	40.0	244.00	-	-	10	3	41	14	10	14	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Word processors .....	18	40.0	227.50	-	-	17	6	56	11	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	11	40.0	271.00	-	-	-	-	18	18	9	36	18	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....																																			
<b>Electronic data processing occupations</b>																																			
Computer systems analysts (business) .....	35	40.0	584.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	14	20	29	11	17	3	3	-	-	-	-	-	-	-		
I .....	21	40.0	560.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	24	29	29	5	5	-	5	-	-	-	-	-	-	-	-	
II .....	44	40.0	512.00	-	-	-	-	-	-	-	-	-	-	-	-	-	18	5	20	2	43	2	-	-	-	-	5	-	-	-	-	-	-	-	
Computer programmers (business) .....	123	40.0	282.50	-	2	3	9	11	12	17	10	7	10	6	10	1	1	-	1	1	2	43	2	-	-	-	-	-	-	-	-	-	-	-	
I .....	15	39.5	222.00	-	20	-	20	27	27	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	82	40.0	270.00	-	-	5	10	12	13	22	13	9	10	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	26	40.0	358.00	-	-	-	-	-	-	8	4	8	15	15	38	4	4	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Banking occupations</b>																																			
Loan officers .....	346	40.0	534.00	-	-	-	-	-	-	3	2	3	2	7	12	13	3	11	6	7	6	7	6	2	7	3	1	6	4	3	-	-	-		
I .....	72	40.0	385.00	-	-	-	-	-	-	14	-	8	-	22	15	21	1	7	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	194	40.0	490.00	-	-	-	-	-	-	-	4	2	4	4	16	15	5	14	6	12	11	2	1	2	2	4	4	4	4	4	4	4	4	4	4
III .....	79	40.0	777.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	-	-	-	5	27	11	4	18	19	11	-	-	-	-	
Personal credit .....	99	40.0	444.50	-	-	-	-	-	-	7	2	7	4	11	31	4	11	5	8	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	24	40.0	377.00	-	-	-	-	-	-	-	8	-	17	38	38	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	66	40.0	445.00	-	-	-	-	-	-	11	-	11	-	-	3	33	6	11	8	12	6	-	6	-	-	-	-	-	-	-	-	-	-	-	-
III .....	9	39.5	620.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	44	-	-	-	-	-	44	-	11	-	-	-	-	-	-	-	-	
Commercial .....	138	40.0	621.50	-	-	-	-	-	-	-	3	-	3	4	2	4	15	9	7	13	5	9	4	1	9	5	7	-	-	-	-	-	-	-	
I .....	24	40.0	429.50	-	-	-	-	-	-	-	17	-	17	8	13	4	17	25	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	70	40.0	572.00	-	-	-	-	-	-	-	-	-	-	-	6	-	6	24	10	13	26	4	3	1	1	7	-	-	-	-	-	-	-	-	
III .....	44	40.0	804.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	9	23	11	5	16	16	20	-	-	-	-	-	-	-	-	
Mortgage .....	24	40.0	385.00	-	-	-	-	-	-	13	-	-	-	33	33	4	8	4	-	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	
Proof-machine operators .....	184	39.5	223.50	2	5	21	24	19	10	16	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Safe-deposit-rental clerks .....	77	39.5	221.00	-	13	12	22	23	17	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Tellers .....	1,054	39.5	214.00	5	17	16	20	16	16	6	2	1	(?)	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Note .....	84	39.5	258.00	-	-	-	20	15	11	26	18	5	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial-savings .....	389	39.5	214.00	-	16	21	19	19	16	5	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial .....	22	39.0	241.00	-	-	-	9	32	59	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
All-round .....	555	39.5	205.50	10	21	15	20	14	15	3	2	-	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Kansas City metropolitan area consists of Cass, Clay, Jackson, Platte, and Ray Counties, Mo.; and Johnson and Wyandotte Counties, Kans.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 15. Occupational earnings: Los Angeles-Long Beach, Calif.,<sup>1</sup> October 1985**

 (Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																											
				160 and under 180	180-200	200-220	220-240	240-280	280-320	320-360	360-400	400-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760-800	800-840	840-880	880-920	920-960	960-1000	1000-1040	1040 and over			
<b>General clerical occupations</b>																															
Accounting clerks .....	496	40.0	\$329.00	-	2	( <sup>3</sup> )	10	11	17	27	20	9	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
II .....	134	39.5	267.50	-	1	1	31	30	25	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
III .....	77	40.0	323.50	-	-	-	-	22	22	38	12	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
File clerks .....	96	40.0	228.50	-	16	36	24	5	19	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Key entry operators .....	420	40.0	307.50	-	( <sup>3</sup> )	1	1	17	42	34	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
II .....	144	40.0	329.50	-	-	-	-	8	24	57	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Secretaries .....	2,710	40.0	363.50	-	-	-	( <sup>3</sup> )	5	19	25	26	14	7	3	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	1,252	40.0	352.50	-	-	-	1	7	22	22	29	15	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	612	40.0	379.50	-	-	-	-	1	11	33	23	14	13	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
IV .....	245	40.0	401.00	-	-	-	-	4	13	38	28	8	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
V .....	81	40.0	478.50	-	-	-	-	-	6	1	11	26	33	20	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operators .....	49	40.0	247.00	2	-	24	24	31	14	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operator-receptionists .....	106	39.5	239.50	5	8	24	18	26	19	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Typists:																															
I .....	47	40.0	229.00	-	2	30	38	30	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Word processors .....	109	40.0	318.00	-	5	-	-	20	26	26	15	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	45	40.0	279.00	-	11	-	-	49	11	29	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	64	40.0	346.00	-	-	-	-	39	23	25	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Electronic data processing occupations</b>																															
Computer operators .....	302	39.5	374.50	-	-	1	1	6	15	20	24	12	15	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	36	39.5	293.50	-	-	11	11	19	17	28	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	181	39.5	365.50	-	-	-	-	6	20	21	30	12	10	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III .....	85	39.0	428.00	-	-	-	-	2	15	14	18	31	13	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Banking occupations</b>																															
Loan officers .....	1,872	40.0	591.50	-	-	-	-	1	2	6	12	10	11	7	8	8	6	6	5	3	5	2	3	1	2	1	1	1	1	1	
I .....	340	40.0	452.00	-	-	-	-	1	6	16	31	19	10	5	6	4	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	780	40.0	582.00	-	-	-	-	-	-	4	7	9	14	12	14	11	10	7	3	2	2	1	1	1	1	1	1	1	1	1	1
III .....	482	40.0	722.00	-	-	-	-	-	-	-	8	7	7	-	3	5	4	7	12	7	14	6	8	2	3	2	3	1	5	5	
Personal credit:																															
I .....	153	40.0	418.00	-	-	-	-	1	13	26	35	15	3	-	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial .....	1,023	40.0	680.00	-	-	-	-	-	-	( <sup>3</sup> )	4	7	12	9	9	12	7	6	8	5	8	4	4	2	3	1	1	1	1	1	
I .....	136	40.0	494.00	-	-	-	-	-	-	1	30	20	16	10	10	7	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	483	40.0	608.50	-	-	-	-	-	-	-	-	9	19	14	14	14	9	4	3	4	4	3	1	1	1	1	1	1	1	1	
III .....	290	40.0	796.50	-	-	-	-	-	-	-	-	-	-	-	-	7	6	10	20	10	19	8	10	3	4	2	2	2	2	2	
Mortgage .....	58	40.0	705.50	-	-	-	-	-	-	-	-	-	3	12	5	14	14	16	-	12	3	9	5	2	3	2	2	2	2	2	
II .....	24	40.0	640.00	-	-	-	-	-	-	-	-	-	-	17	-	29	21	29	-	4	-	-	-	-	-	-	-	-	-	-	
Proof-machine operators .....	739	40.0	248.00	-	9	24	15	31	14	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Safe-deposit-rental clerks .....	85	40.0	250.00	-	-	18	18	48	16	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Tellers .....	4,960	40.0	248.00	( <sup>3</sup> )	5	21	20	37	12	4	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Note .....	992	40.0	280.50	-	-	2	12	42	26	14	4	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial-savings .....	3,498	40.0	236.50	( <sup>3</sup> )	7	26	24	35	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial .....	320	40.0	258.00	-	1	19	13	47	12	5	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Los Angeles-Long Beach metropolitan area consists of Los Angeles County.  
<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.  
<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 16. Occupational earnings: Louisville, Ky.-Ind.,<sup>1</sup> November 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																												
				Under 150	150 - 160	160 - 170	170 - 180	180 - 190	190 - 200	200 - 210	210 - 220	220 - 230	230 - 240	240 - 260	260 - 280	280 - 300	300 - 320	320 - 340	340 - 360	360 - 380	380 - 400	400 - 420	420 - 440	440 - 460	460 - 480	480 - 500	500 - 520	520 and over				
<b>General clerical occupations</b>																																
Accounting clerks .....	77	38.0	\$239.00	-	-	6	4	1	9	6	4	5	17	19	13	4	4	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	7	39.5	203.50	-	-	-	29	14	-	14	14	-	29	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	47	38.0	221.00	-	-	11	2	-	15	9	4	9	23	21	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
File clerks .....	21	37.5	189.50	-	29	-	19	14	5	10	10	5	5	-	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	16	38.0	182.00	-	38	-	25	13	6	-	13	-	-	-	-	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Secretaries .....	118	38.5	285.50	-	-	4	-	1	5	2	7	1	3	14	23	7	6	8	8	4	3	-	3	1	-	-	-	1	-	-	1	
I .....	12	38.5	204.50	-	-	42	-	8	25	8	-	-	-	-	-	8	-	-	8	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	76	38.0	284.00	-	-	-	-	-	-	-	7	-	4	17	33	9	9	8	11	3	-	-	-	-	-	-	-	-	-	-	-	
IV .....	15	38.0	376.50	-	-	-	-	-	-	-	-	-	-	-	7	-	-	20	7	13	27	-	20	7	-	-	-	-	-	-	-	
Switchboard operators .....	7	38.5	241.00	-	-	-	-	14	-	14	14	-	-	14	29	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Electronic data processing occupations</b>																																
Computer systems analysts (business):																																
II .....	16	39.0	596.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Computer programmers (business) .....	48	39.0	439.50	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	4	10	-	13	2	10	15	15	15	10	4	-	3	
II .....	36	39.0	458.00	-	-	-	-	-	-	-	-	-	-	-	-	3	-	-	3	-	6	3	11	19	19	19	14	3	-	-	-	
Computer operators .....	81	38.0	293.50	-	-	-	-	-	6	1	-	-	12	10	9	15	14	12	11	6	1	2	-	-	-	-	-	-	-	-	-	-
I .....	32	38.5	271.00	-	-	-	-	-	-	3	-	-	16	25	22	16	13	-	6	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	38	37.5	295.00	-	-	-	-	-	13	-	-	-	13	-	-	18	18	13	13	11	-	-	-	-	-	-	-	-	-	-	-	-
<b>Banking occupations</b>																																
Loan officers .....	154	39.0	596.00	-	-	-	-	-	-	-	-	-	3	-	6	-	-	1	-	4	1	1	6	-	8	6	4	4	60	-		
I .....	48	39.0	382.50	-	-	-	-	-	-	-	-	-	10	-	21	-	-	2	-	13	2	2	21	-	8	15	6	-	-	-		
II .....	56	39.0	592.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	14	4	5	77	-		
III .....	50	39.5	805.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	100	
Personal credit .....	40	38.0	398.00	-	-	-	-	-	-	-	-	-	13	-	25	-	-	3	-	15	3	3	-	8	3	-	-	-	-	30	-	
Proof-machine operators .....	71	38.0	199.00	-	13	4	8	6	14	14	28	6	1	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Tellers .....	622	38.0	217.50	2	4	4	6	7	9	9	13	12	9	15	6	4	1	-	-	( <sup>5</sup> )	-	-	-	-	-	-	-	-	-	-	-	
All-round .....	590	38.0	216.00	2	3	4	6	7	9	10	14	13	9	13	6	4	( <sup>5</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Louisville metropolitan area consists of Bullitt, Jefferson and Oldham Counties, Ky.; and Clark and Floyd Counties, Ind.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Workers were distributed as follows: 50 percent at \$560 and under \$600; and 50 percent at \$600 and under \$640.

<sup>4</sup> Workers were distributed as follows: 8 percent at \$520 and under \$560; 2 percent at \$560 and under \$600; 11

percent at \$600 and under \$640; and 40 percent at \$640 and under \$680.

<sup>5</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 17. Occupational earnings: Memphis, Tenn.-Ark.-Miss.,<sup>1</sup> November 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																									
				120 and under 140	140-160	160-180	180-200	200-220	220-240	240-260	260-280	280-300	300-320	320-360	360-400	400-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760-800	800-840	840-880	880 and over	
<b>General clerical occupations</b>																													
Accounting clerks .....	147	40.0	\$256.00	-	-	5	5	5	16	20	24	15	4	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	10	40.0	209.50	-	-	30	20	10	10	20	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	37	40.0	287.00	-	-	-	-	-	11	19	16	19	14	14	8	-	-	-	-	-	-	-	-	-	-	-	-	-	
Secretaries .....	85	39.5	296.00	-	-	-	1	8	12	5	14	20	12	16	7	-	1	4	-	-	-	-	-	-	-	-	-	-	
III .....	49	39.5	281.50	-	-	-	-	4	14	6	16	33	14	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
IV .....	20	40.0	343.00	-	-	-	-	-	-	-	-	10	-	15	45	25	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operators .....	8	40.0	242.50	-	-	-	-	25	38	13	13	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Switchboard operator-receptionists .....	12	38.5	220.50	-	-	-	58	-	-	42	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>Electronic data processing occupations</b>																													
Computer systems analysts (business):																													
III .....	16	40.0	692.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	6	19	6	25	31	-	-	6	-		
Computer operators .....	47	40.0	309.00	-	-	-	-	6	9	13	23	17	15	13	4	-	-	-	-	-	-	-	-	-	-	-	-		
II .....	22	40.0	312.50	-	-	-	-	-	5	9	27	23	27	9	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>Banking occupations</b>																													
Loan officers .....	173	39.5	647.00	-	-	-	-	1	-	1	-	1	5	8	4	2	6	6	8	9	8	9	3	8	5	5	13		
I .....	49	39.5	471.00	-	-	-	-	-	2	-	2	-	4	12	22	12	4	8	10	4	6	6	-	-	-	6	-		
II .....	69	39.5	629.00	-	-	-	-	-	-	-	-	-	3	3	-	1	9	6	16	16	16	16	4	4	3	1	1		
III .....	55	39.5	826.00	-	-	-	-	-	-	-	-	-	-	-	2	-	2	2	-	2	-	2	9	5	20	11	9		
Commercial .....	76	40.0	688.00	-	-	-	-	-	-	-	-	-	1	1	7	3	5	13	7	3	11	7	8	7	5	3			
I .....	20	39.5	510.00	-	-	-	-	-	-	-	-	-	5	5	20	5	15	25	10	-	15	-	-	-	-	-			
II .....	28	40.0	677.50	-	-	-	-	-	-	-	-	-	-	-	-	-	4	-	4	-	4	-	4	7	5	3			
III .....	28	40.0	825.50	-	-	-	-	-	-	-	-	-	-	-	4	-	4	-	4	-	4	-	11	7	7	7			
Proof-machine operators .....	68	39.5	188.50	-	32	21	7	19	7	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Tellers .....	706	39.5	210.00	1	1	13	32	18	17	10	4	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
Note .....	18	39.0	227.50	-	-	-	22	-	50	28	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
All-round .....	688	39.5	209.50	1	1	14	32	19	16	9	4	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-		

<sup>1</sup> The Memphis metropolitan area consists of Shelby and Tipton Counties, Tenn.; Crittenden County, Ark.; and DeSoto County, Miss.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 18. Occupational earnings: Miami, Fla.,<sup>1</sup> October 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																								
				120 and under 140	140-160	160-180	180-200	200-240	240-280	280-320	320-360	360-400	400-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760-800	800-840	840-880	880-920	920-960	960-1000	1000 and over
<b>General clerical occupations</b>																												
Accounting clerks .....	258	39.0	\$266.00	-	-	1	2	30	32	23	8	5	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	101	39.0	239.50	-	-	2	4	49	34	9	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III .....	111	39.0	282.50	-	-	-	-	21	35	24	11	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IV .....	33	40.0	316.00	-	-	-	-	-	3	67	21	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
File clerks .....	26	39.0	192.50	4	4	23	31	35	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Secretaries .....	479	39.5	313.00	-	-	( <sup>3</sup> )	1	8	22	32	17	10	4	4	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-
I .....	149	39.5	261.00	-	-	1	3	26	40	30	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III .....	225	39.5	329.50	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	14	35	27	14	3	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-
V .....	9	39.5	477.50	-	-	-	-	-	-	-	-	22	-	22	33	11	11	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators .....	42	39.5	229.50	-	-	2	19	29	40	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operator-receptionists .....	38	38.5	190.50	-	16	32	16	24	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Typists .....	66	39.0	229.00	-	-	5	8	53	26	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	30	39.0	227.50	-	-	10	13	43	17	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Word processors .....	44	39.5	294.00	-	-	-	2	14	27	27	9	18	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	25	39.0	258.00	-	-	-	4	20	44	28	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	19	39.5	341.50	-	-	-	-	5	5	26	16	42	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Electronic data processing occupations</b>																												
Computer programmers (business) .....	24	39.5	453.00	-	-	-	-	-	-	13	4	13	13	21	13	8	17	-	-	-	-	-	-	-	-	-	-	-
II .....	9	39.0	505.50	-	-	-	-	-	-	-	-	11	-	22	33	-	33	-	-	-	-	-	-	-	-	-	-	-
Computer operators:																												
I .....	71	39.5	285.50	-	-	-	1	23	31	20	14	10	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Banking occupations</b>																												
Loan officers .....	470	39.5	544.00	-	-	-	-	-	1	9	15	13	8	12	8	4	6	3	3	3	4	2	2	2	2	( <sup>3</sup> )	3	3
I .....	195	39.5	416.00	-	-	-	-	-	4	21	24	22	9	12	4	2	3	1	-	-	-	-	-	-	-	-	-	-
II .....	206	39.5	562.00	-	-	-	-	-	-	( <sup>3</sup> )	11	8	10	16	15	7	7	6	5	5	5	3	1	-	-	-	-	1
III .....	69	39.5	851.50	-	-	-	-	-	-	-	-	-	-	-	-	1	13	3	3	9	12	3	7	14	13	3	19	
Personal credit .....	189	39.5	441.00	-	-	-	-	-	3	16	24	20	10	11	7	2	2	1	-	2	1	-	1	-	1	-	-	
I .....	109	39.5	393.00	-	-	-	-	-	6	27	28	24	6	8	1	-	1	-	-	-	-	-	-	-	-	-	-	
II .....	73	39.5	479.00	-	-	-	-	-	-	1	22	16	15	15	16	5	3	3	3	3	3	3	3	3	3	3	3	
III .....	7	40.0	791.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	14	-	-	-	-	-	57	14	-	-	
Commercial .....	195	39.5	630.50	-	-	-	-	-	1	3	8	5	6	14	8	4	10	5	4	7	7	3	4	4	4	1	4	
I .....	51	39.5	469.00	-	-	-	-	-	2	10	18	10	10	24	10	6	10	2	-	-	-	-	-	-	-	-	-	
II .....	93	39.5	615.50	-	-	-	-	-	-	-	6	4	8	16	12	4	6	9	6	8	10	4	3	-	-	-	3	
III .....	51	40.0	820.00	-	-	-	-	-	-	-	-	-	-	-	2	18	2	4	12	8	2	10	16	14	4	10		
Mortgage .....	21	38.5	543.50	-	-	-	-	-	-	-	-	-	38	-	14	-	24	5	5	5	5	5	5	5	5	5	5	
II .....	13	38.5	620.00	-	-	-	-	-	-	-	-	-	-	23	-	38	-	8	8	8	8	8	8	8	8	8	8	
Proof-machine operators .....	149	39.0	237.50	-	-	3	9	46	24	17	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Safe-deposit-rental clerks .....	97	39.0	229.00	-	-	9	16	33	28	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Tellers .....	1,562	39.0	230.00	-	1	9	14	35	31	10	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Note .....	38	38.5	266.50	-	-	3	3	13	42	39	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial-savings .....	1,214	39.0	232.00	-	1	5	14	38	34	8	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial .....	44	40.0	244.00	-	-	2	9	34	32	23	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
All-round .....	263	40.0	214.50	-	1	29	16	23	18	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Miami metropolitan area consists of Dade County.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 19. Occupational earnings: Milwaukee, Wis.,<sup>1</sup> June 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																								
				120 and under 140	140-160	160-180	180-200	200-220	220-240	240-260	260-280	280-300	300-320	320-340	340-360	360-400	400-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760-800	800-840	840 and over
<b>General clerical occupations</b>																												
Accounting clerks .....	96	39.0	\$319.00	-	-	-	3	3	14	10	11	7	13	4	1	14	4	9	6	-	-	-	-	-	-	-	-	-
II .....	47	39.5	259.50	-	-	-	6	6	23	15	17	15	11	-	-	6	-	-	-	-	-	-	-	-	-	-	-	-
Key entry operators .....	81	39.5	271.50	-	-	-	-	5	23	26	10	9	6	17	1	2	-	-	-	-	-	-	-	-	-	-	-	-
Secretaries .....	184	39.5	306.50	-	-	-	-	-	10	18	18	17	11	6	7	2	3	2	3	-	-	2	-	-	-	-	-	-
III .....	132	40.0	279.00	-	-	-	-	-	11	24	24	20	9	4	5	2	1	-	-	-	-	-	-	-	-	-	-	-
Switchboard operator-receptionists .....	24	40.0	185.50	-	-	46	38	13	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Typists .....	15	39.5	208.50	-	-	-	27	67	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	12	39.5	206.00	-	-	-	33	58	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Word processors .....	38	39.5	253.50	-	-	-	-	11	29	11	34	11	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	26	39.5	240.50	-	-	-	-	15	42	8	35	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	12	39.5	281.50	-	-	-	-	-	-	17	33	33	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Electronic data processing occupations</b>																												
Computer operators .....	58	39.5	393.00	-	-	-	-	-	-	-	3	-	9	10	26	21	10	7	5	2	2	5	-	-	-	-	-	-
II .....	35	39.5	372.50	-	-	-	-	-	-	-	6	-	14	17	23	14	9	6	9	-	-	3	-	-	-	-	-	-
<b>Banking occupations</b>																												
Loan officers .....	260	39.5	575.00	-	-	-	-	-	-	-	-	3	3	3	4	5	7	9	9	10	5	12	4	2	7	4	4	9
I .....	62	39.0	388.00	-	-	-	-	-	-	-	-	5	13	15	15	16	13	11	10	-	-	3	-	-	-	-	-	-
II .....	115	40.0	528.50	-	-	-	-	-	-	-	-	3	1	-	1	2	9	14	16	21	10	14	6	3	2	-	-	-
III .....	83	40.0	779.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	2	17	5	1	18	12	12	29
Personal credit .....	70	39.0	431.00	-	-	-	-	-	-	-	-	4	9	13	14	13	14	6	-	7	3	11	6	-	-	-	-	-
II .....	10	39.0	531.50	-	-	-	-	-	-	-	-	-	-	-	10	10	20	-	-	20	-	40	-	-	-	-	-	-
Commercial .....	99	40.0	702.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	7	17	7	16	3	1	7	8	9	21
II .....	47	39.5	576.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	6	36	15	23	6	2	4	-	-	-
III .....	46	40.0	852.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7	-	-	-	11	17	20	46
Proof-machine operators .....	58	39.5	231.00	-	-	7	19	16	16	17	16	9	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Safe-deposit-rental clerks .....	52	39.0	293.50	-	-	-	33	8	23	15	4	10	2	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Tellers .....	833	39.5	224.00	2	2	8	21	19	16	14	9	6	2	( <sup>3</sup> )	( <sup>3</sup> )	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-
Note .....	18	39.5	228.50	-	-	-	44	17	-	-	11	28	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial-savings .....	373	39.5	207.50	4	3	12	29	18	12	12	8	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All-round .....	442	39.0	238.00	-	( <sup>3</sup> )	5	13	19	21	16	10	9	2	1	1	2	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-

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<sup>1</sup> The Milwaukee metropolitan area consists of Milwaukee, Ozaukee, Washington, and Waukesha Counties.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 20. Occupational earnings: Minneapolis-St. Paul, Minn.-Wis.,<sup>1</sup> March 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																									
				Under 180	180 - 200	200 - 220	220 - 240	240 - 260	260 - 280	280 - 300	300 - 320	320 - 340	340 - 360	360 - 380	380 - 400	400 - 420	420 - 440	440 - 480	480 - 520	520 - 560	560 - 600	600 - 640	640 - 680	680 - 720	720 - 760	760 - 800	800 - 840	840 and over	
<b>General clerical occupations</b>																													
Accounting clerks .....	303	39.5	\$259.50	3	10	7	16	18	10	13	16	3	1	2	2	-	(?)	-	-	-	-	-	-	-	-	-	-	-	-
I .....	72	39.5	254.50	4	-	14	11	25	15	14	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	182	39.5	250.00	3	16	6	20	18	6	9	16	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	30	39.0	303.50	-	-	-	13	3	27	10	17	3	3	10	10	-	3	-	-	-	-	-	-	-	-	-	-	-	
IV .....	19	40.0	303.50	-	-	-	-	16	-	53	5	-	5	11	11	-	-	-	-	-	-	-	-	-	-	-	-	-	
File clerks .....	34	39.5	209.00	12	26	26	24	6	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	17	39.5	203.50	-	41	35	18	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	14	39.0	211.00	29	14	14	29	7	-	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Key entry operators .....	107	39.5	230.00	-	15	31	20	15	11	6	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	103	39.5	228.50	-	16	32	20	14	11	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Secretaries .....	303	39.5	303.00	-	-	-	1	21	13	20	14	7	12	3	6	1	(?)	(?)	(?)	(?)	-	-	-	-	-	-	-	-	
I .....	25	39.5	267.50	-	-	-	-	60	8	24	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	82	39.5	279.50	-	-	-	5	17	26	24	26	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	108	39.5	295.50	-	-	-	-	31	14	24	3	8	10	3	6	-	-	-	-	-	-	-	-	-	-	-	-	-	
IV .....	54	39.0	345.00	-	-	-	-	2	9	22	7	31	9	9	6	2	2	-	-	-	-	-	-	-	-	-	-	-	
V .....	7	39.5	408.00	-	-	-	-	-	-	-	-	14	14	14	29	-	-	-	14	14	-	-	-	-	-	-	-	-	
Switchboard operators .....	22	39.5	227.50	-	45	5	14	18	9	5	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operator-receptionists .....	81	39.5	216.50	4	28	21	28	17	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Typists .....	11	39.5	245.00	-	-	18	36	9	36	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	6	40.0	258.50	-	-	17	-	17	67	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Word processors .....	31	39.0	305.00	-	-	-	3	6	13	23	19	19	13	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	9	39.0	277.50	-	-	-	-	22	33	44	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	22	39.0	316.00	-	-	-	5	-	5	14	27	27	18	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Electronic data processing occupations</b>																													
Computer programmers (business) .....	12	38.5	432.00	-	-	-	-	-	-	-	-	25	8	8	8	-	25	8	17	-	-	-	-	-	-	-	-	-	
II .....	6	39.0	432.00	-	-	-	-	-	-	-	-	33	-	-	-	-	50	17	-	-	-	-	-	-	-	-	-	-	
Computer operators .....	42	39.5	250.00	-	-	10	33	33	10	5	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Banking occupations</b>																													
Loan officers .....	810	39.5	507.50	-	-	-	-	1	2	2	2	7	4	6	7	4	9	11	12	6	9	4	4	4	1	1	2	-	
I .....	255	39.5	398.50	-	-	-	-	4	7	7	7	17	5	7	10	7	10	11	4	2	2	(?)	-	-	-	-	-	-	
II .....	384	39.5	503.00	-	-	-	-	-	-	-	-	-	4	5	9	8	12	16	19	8	11	2	1	3	-	(?)	-		
III .....	171	39.5	681.00	-	-	-	-	-	-	-	-	-	-	-	1	-	1	-	11	9	14	15	18	11	4	5	11		
Personal credit .....	345	39.5	439.50	-	-	-	-	-	3	5	5	14	2	6	15	7	14	10	5	6	8	(?)	(?)	-	-	-	-		
I .....	173	39.5	386.50	-	-	-	-	-	5	10	10	25	4	8	12	6	9	10	1	-	1	-	-	-	-	-	-		
II .....	152	39.5	484.00	-	-	-	-	-	-	-	-	-	3	-	5	19	8	22	13	11	7	13	-	1	-	-			
III .....	20	39.5	562.50	-	-	-	-	-	-	-	-	-	-	-	10	-	10	-	-	55	20	5	-	-	-	-	-		
Commercial .....	276	39.5	586.50	-	-	-	-	-	-	-	-	-	-	2	5	2	2	5	9	20	9	13	11	9	5	2	3		
I .....	54	39.5	479.00	-	-	-	-	-	-	-	-	-	-	11	2	9	11	19	19	15	9	4	2	-	-	-	-		
II .....	114	39.5	546.50	-	-	-	-	-	-	-	-	-	-	12	-	-	-	4	14	27	16	18	6	-	-	-	-		
III .....	108	39.5	682.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	16	1	12	20	23	10	6	6	6		
Mortgage .....	40	39.0	579.50	-	-	-	-	-	-	-	-	-	-	3	10	-	-	13	23	8	8	10	3	5	10	-	8		
II .....	20	39.0	497.50	-	-	-	-	-	-	-	-	-	-	10	-	-	-	25	45	15	-	-	-	5	-	-	-		
III .....	17	39.5	709.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	18	24	6	6	24	-	6	18		
Proof-machine operators .....	222	39.5	221.00	5	12	38	18	21	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Safe-deposit-rental clerks .....	54	39.5	248.00	-	-	13	17	44	20	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Tellers .....	1,443	39.5	235.00	3	13	19	23	24	8	8	3	(?)	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Note .....	45	39.5	267.50	-	9	-	13	7	18	47	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial-savings .....	145	38.5	229.00	-	12	35	24	12	11	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial .....	15	39.5	246.00	-	-	13	47	13	13	7	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
All-round .....	1,175	39.5	232.50	4	14	18	22	27	6	6	2	1	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Minneapolis-St. Paul metropolitan area consists of Anoka, Carver, Chisago, Dakota, Hennepin, Ramsey, Scott, Washington, and Wright Counties, Minn.; and St. Croix County, Wis.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 21. Occupational earnings: Nassau-Suffolk, N.Y.,<sup>1</sup> August 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																								
				120 and under 160	160-200	200-240	240-280	280-320	320-360	360-400	400-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760-800	800-840	840-880	880-920	920-960	960-1000	1000-1040	1040-1080	1080 and over
<b>General clerical occupations</b>																												
Accounting clerks .....	341	36.0	\$260.50	-	5	28	30	29	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	52	36.0	209.50	-	35	58	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	155	36.0	250.50	-	-	39	37	23	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III .....	134	35.5	291.50	-	-	4	31	46	15	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Key entry operators .....	134	36.0	270.50	-	1	19	45	23	10	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	70	36.5	250.50	-	1	31	59	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	64	35.5	292.50	-	2	6	30	41	19	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Secretaries .....	570	36.0	348.00	-	-	4	12	22	23	19	10	4	3	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-
I .....	99	36.0	296.50	-	-	17	29	16	20	15	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	120	36.0	296.00	-	-	6	31	44	18	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IV .....	122	36.5	404.50	-	-	-	-	6	21	16	33	15	8	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
V .....	23	35.5	526.50	-	-	-	-	-	9	4	4	26	13	22	22	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators .....	44	36.5	248.00	-	25	20	30	11	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Typists .....	36	38.0	224.50	-	17	53	31	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	27	38.0	233.50	-	-	63	37	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Electronic data processing occupations</b>																												
Computer systems analysts (business) .....	161	36.0	713.00	-	-	-	-	-	2	-	-	-	5	6	14	7	12	14	8	7	3	1	5	5	5	1	4	-
II .....	90	36.0	632.50	-	-	-	-	-	-	-	-	-	9	10	24	11	16	16	8	3	3	-	-	-	-	-	-	-
III .....	67	36.0	844.00	-	-	-	-	-	-	-	-	-	-	-	-	3	9	12	9	13	3	3	12	12	12	3	9	-
Computer programmers (business) .....	94	36.0	520.50	-	-	-	-	-	4	7	10	15	15	14	16	13	4	-	-	-	-	-	2	-	-	-	-	-
Computer operators .....	98	37.0	342.00	-	-	2	16	20	27	16	10	4	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	54	37.5	316.00	-	-	-	26	28	33	9	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III .....	37	37.0	394.50	-	-	-	-	5	22	30	22	11	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Banking occupations</b>																												
Loan officers .....	318	36.5	765.00	-	-	-	-	-	( <sup>3</sup> )	1	2	1	6	4	8	7	11	8	7	6	4	6	7	3	4	2	4	8
I .....	81	36.5	551.00	-	-	-	-	-	1	4	9	5	15	12	30	12	6	2	1	1	1	-	-	-	-	-	-	-
II .....	118	36.5	707.00	-	-	-	-	-	-	-	-	-	5	3	-	9	26	19	14	8	1	3	7	1	2	-	-	1
III .....	119	36.5	968.50	-	-	-	-	-	-	-	-	-	-	-	-	-	2	3	8	9	12	12	8	10	5	11	20	
Personal credit .....	49	37.0	603.00	-	-	-	-	-	2	4	6	4	24	12	-	4	10	14	-	12	-	2	-	2	2	-	-	-
I .....	20	37.5	485.50	-	-	-	-	-	5	10	15	10	30	25	-	5	-	-	-	-	-	-	-	-	-	-	-	-
II .....	20	37.5	620.50	-	-	-	-	-	-	-	-	-	30	5	-	5	25	35	-	-	-	-	-	-	-	-	-	-
III .....	9	36.0	824.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	67	-	-	11	-	11	11	-	-	-
Commercial .....	198	36.0	815.50	-	-	-	-	-	-	1	-	3	11	7	10	8	10	5	5	7	6	4	5	3	4	13	-	-
I .....	49	36.0	596.00	-	-	-	-	-	2	-	4	-	10	45	18	10	4	2	2	2	-	-	-	-	-	-	-	-
II .....	69	36.0	738.00	-	-	-	-	-	-	-	-	-	-	-	7	22	20	23	12	1	4	4	1	3	-	-	1	
III .....	80	36.5	1,017.00	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	10	13	11	8	9	8	10	30	-	
Mortgage .....	64	36.5	739.50	-	-	-	-	-	-	6	-	9	5	3	8	11	6	3	6	3	6	16	3	6	-	8	-	-
I .....	12	36.5	476.00	-	-	-	-	-	-	-	33	-	50	-	17	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	23	36.5	692.50	-	-	-	-	-	-	-	-	-	-	13	-	22	30	9	-	-	4	22	-	-	-	-	-	-
III .....	29	36.5	886.00	-	-	-	-	-	-	-	-	-	-	-	-	-	7	7	14	7	10	17	7	14	-	17	-	-
Proof-machine operators .....	155	36.0	206.50	-	47	39	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Safe-deposit-rental clerks .....	111	36.5	260.00	-	10	24	41	13	3	-	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tellers .....	3,010	36.0	228.00	1	25	42	21	7	3	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial-savings .....	411	38.0	232.50	-	16	44	36	4	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All-round .....	2,287	35.5	230.50	1	21	46	20	8	3	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> The Nassau-Suffolk metropolitan area consists of Nassau and Suffolk Counties.  
<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.  
<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.





**Table 22. Occupational earnings: Newark, N.J.,<sup>1</sup> January 1985—Continued**(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																								
				140 and under 160	160	180	200	220	240	260	280	300	320	340	360	380	400	420	440	480	520	560	600	640	680	720	760	800 and over
<b>Banking occupations—Continued</b>																												
Proof-machine operators .....	151	37.5	\$205.50	7	15	28	24	15	5	3	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Safe-deposit-rental clerks .....	85	37.0	226.50	-	4	16	24	18	27	9	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tellers .....	1,861	37.0	211.00	( <sup>3</sup> )	14	28	23	16	10	4	3	1	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Note .....	69	36.5	261.00	-	-	3	1	20	30	17	14	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial-savings .....	1,252	36.5	208.50	( <sup>3</sup> )	19	27	23	16	8	3	2	1	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All-round .....	412	37.5	210.00	-	4	40	26	16	10	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> The Newark metropolitan area consists of Essex, Morris, Somerset, and Union Counties.<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 23. Occupational earnings: New Orleans, La.,<sup>1</sup> October 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																								
				140 and under 160	160-180	180-200	200-220	220-240	240-260	260-280	280-300	300-320	320-340	340-360	360-380	380-400	400-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760-800	800-840	840 and over
<b>General clerical occupations</b>																												
Accounting clerks .....	64	40.0	\$281.00	-	-	3	2	11	22	20	11	16	6	2	8	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	25	40.0	249.50	-	-	8	-	24	40	24	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	37	40.0	300.50	-	-	-	3	3	11	19	16	24	8	3	14	-	-	-	-	-	-	-	-	-	-	-	-	
File clerks .....	16	40.0	207.50	6	19	13	25	25	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Secretaries .....	250	40.0	312.50	-	( <sup>3</sup> )	1	2	2	12	8	18	18	11	12	6	4	2	1	1	1	( <sup>3</sup> )	-	-	-	-	-	-	
I .....	50	40.0	267.00	-	2	2	4	8	30	12	26	12	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	94	40.0	319.50	-	-	-	-	-	16	12	6	15	12	19	9	7	4	-	-	-	-	-	-	-	-	-	-	
IV .....	13	40.0	425.00	-	-	-	-	-	-	-	-	-	-	31	23	-	8	15	-	15	8	-	-	-	-	-	-	
Switchboard operators .....	17	40.0	227.00	-	-	29	12	24	24	-	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operator-receptionists .....	6	40.0	217.50	-	-	33	-	50	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Electronic data processing occupations</b>																												
Computer systems analysts (business):																												
II .....	16	40.0	674.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	19	13	6	25	13	13	6	-	-	
Computer programmers (business) .....	17	40.0	413.00	-	-	-	-	-	-	-	-	-	-	18	6	6	41	18	12	-	-	-	-	-	-	-	-	
II .....	14	40.0	424.00	-	-	-	-	-	-	-	-	-	-	7	7	7	50	21	14	-	-	-	-	-	-	-	-	
Computer operators .....	58	40.0	316.50	-	-	9	-	9	2	5	14	19	7	7	5	12	10	2	-	-	-	-	-	-	-	-	-	
I .....	28	40.0	263.00	-	-	18	-	18	4	11	29	21	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	11	40.0	405.00	-	-	-	-	-	-	-	-	-	-	-	9	27	55	9	-	-	-	-	-	-	-	-	-	
<b>Banking occupations</b>																												
Loan officers .....	257	40.0	548.50	-	-	-	-	-	-	-	6	5	6	5	5	7	7	11	7	8	5	2	2	8	7	1	9	
II .....	96	40.0	630.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	16	19	19	7	2	3	18	15	-	2	
III .....	42	40.0	796.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	14	5	5	7	10	7	48	
Personal credit:																												
II .....	24	40.0	516.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	54	42	4	-	-	-	-	-	-	-	
Commercial .....	100	40.0	666.00	-	-	-	-	-	-	-	-	-	-	-	-	9	1	9	8	13	6	4	4	13	15	3	15	
I .....	20	40.0	480.00	-	-	-	-	-	-	-	-	-	-	-	-	45	5	45	-	5	-	-	-	-	-	-	-	
II .....	50	40.0	674.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	16	22	4	4	6	20	24	-	4	
III .....	30	40.0	790.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	13	7	3	10	10	10	43	
Proof-machine operators .....	92	40.0	221.00	-	3	24	21	33	13	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Tellers .....	920	40.0	230.50	-	4	14	22	22	22	9	4	2	1	1	-	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	
Note .....	34	40.0	282.00	-	-	-	3	9	9	24	26	21	3	6	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial-savings .....	104	40.0	235.00	-	2	18	13	22	25	13	3	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
All-round .....	763	40.0	227.50	-	4	14	25	22	22	8	4	1	1	( <sup>3</sup> )	-	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The New Orleans metropolitan area consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes.  
<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.  
<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.



**Table 24. Occupational earnings: New York, N.Y.-N.J.,<sup>1</sup> May 1985—Continued**(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																							
				Under 160	160-180	180-200	200-220	220-240	240-260	260-280	280-300	300-320	320-360	360-400	400-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760-800	800-840	840-880	880-920
<b>Banking occupations—Continued</b>																											
Proof-machine operators .....	217	35.5	\$238.00	-	8	19	9	21	5	17	7	7	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Safe-deposit-rental clerks .....	627	35.5	250.50	3	3	8	13	18	12	16	9	7	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Tellers .....	10,220	36.0	213.50	4	16	22	21	14	11	5	3	2	1	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-
Note .....	194	35.5	295.00	-	-	3	1	4	3	18	29	23	16	3	1	-	-	-	-	-	-	-	-	-	-	-	-
Commercial-savings .....	4,911	35.5	203.00	4	27	19	23	12	6	4	3	1	1	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-
All-round .....	3,763	36.5	228.00	-	2	22	22	17	20	9	4	2	1	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> The New York metropolitan area consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Putnam, Rockland, and Westchester Counties, N.Y.; and Bergen County, N.J.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 25. Occupational earnings: New York City,<sup>1</sup> May 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																								
				Under 180	180 - 200	200 - 220	220 - 240	240 - 260	260 - 280	280 - 300	300 - 320	320 - 340	340 - 360	360 - 380	380 - 400	400 - 440	440 - 480	480 - 520	520 - 560	560 - 600	600 - 640	640 - 680	680 - 720	720 - 760	760 - 800	800 - 840	840 - 880	880 and over
<b>General clerical occupations</b>																												
Accounting clerks .....	619	36.0	\$274.50	( <sup>3</sup> )	5	14	11	15	18	9	8	6	4	3	1	4	1	-	-	1	-	-	-	-	-	-	-	-
I .....	118	36.5	227.00	3	18	29	17	17	13	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	277	36.0	254.50	-	4	16	15	21	19	9	11	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	175	36.5	305.00	-	-	5	5	7	24	11	8	14	10	7	2	6	1	7	-	-	-	-	-	-	-	-	-	
IV .....	49	35.0	392.50	-	-	-	-	-	2	14	2	12	8	12	4	24	10	-	-	10	-	-	-	-	-	-	-	
File clerks .....	468	35.0	223.50	10	13	25	26	10	6	6	( <sup>3</sup> )	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	68	35.5	197.00	25	22	38	12	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	161	35.5	211.00	16	25	22	16	10	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Key entry operators .....	386	35.5	246.00	8	8	10	14	21	15	12	6	3	3	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	189	35.5	225.50	17	11	15	16	22	12	5	1	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	197	35.0	265.50	-	6	5	12	20	18	19	10	4	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Secretaries .....	3,751	35.0	377.00	-	1	( <sup>3</sup> )	1	3	5	6	7	9	11	11	10	17	10	5	2	2	( <sup>3</sup> )	-	-	-	-	-	-	
I .....	765	35.0	319.00	-	3	2	2	4	15	14	11	12	13	11	7	5	1	-	1	-	-	-	-	-	-	-	-	
II .....	933	35.5	364.00	-	-	-	( <sup>3</sup> )	1	4	7	10	13	13	15	12	18	7	1	-	-	-	-	-	-	-	-	-	
III .....	1,101	35.0	420.00	-	-	-	( <sup>3</sup> )	-	-	1	2	4	7	10	13	29	21	12	2	( <sup>3</sup> )	-	-	-	-	-	-	-	
IV .....	287	35.0	505.00	-	-	-	-	-	-	-	-	1	-	1	1	11	21	21	20	3	-	-	-	-	-	-	-	
Stenographers .....	107	35.0	253.50	-	5	7	17	38	17	8	4	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operators .....	110	36.0	249.00	3	18	7	15	25	10	7	3	6	4	1	1	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operator-receptionists .....	43	35.5	292.00	7	7	-	7	42	-	-	14	-	-	-	-	-	23	-	-	-	-	-	-	-	-	-	-	
Typists .....	1,189	35.5	233.50	7	12	20	22	18	9	7	4	1	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	579	35.5	213.50	9	19	33	22	13	3	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	610	35.5	252.50	5	4	8	22	22	15	13	7	2	1	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	
Word processors .....	428	35.0	309.50	1	( <sup>3</sup> )	( <sup>3</sup> )	-	10	17	14	15	15	13	6	3	4	-	-	-	-	-	-	-	-	-	-	-	
II .....	250	35.0	332.50	( <sup>3</sup> )	-	( <sup>3</sup> )	-	1	5	14	15	21	21	11	5	6	-	-	-	-	-	-	-	-	-	-	-	
<b>Electronic data processing occupations</b>																												
Computer systems analysts (business) .....	1,009	35.0	704.00	-	-	-	-	-	-	-	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	1	2	5	8	9	10	14	12	9	9	6	3	12
I .....	161	35.0	543.50	-	-	-	-	-	-	-	-	-	-	-	2	6	10	17	27	13	16	8	1	1	-	-	-	-
II .....	590	35.0	718.50	-	-	-	-	-	-	-	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	4	5	10	10	17	11	12	11	8	3	11
III .....	258	35.0	771.50	-	-	-	-	-	-	-	-	-	-	-	-	( <sup>3</sup> )	-	4	5	7	12	20	9	9	5	6	21	
Computer programmers (business) .....	1,138	35.0	504.00	-	-	-	( <sup>3</sup> )	1	1	( <sup>3</sup> )	1	2	2	4	13	14	20	13	13	8	6	2	( <sup>3</sup> )	-	-	-	-	-
I .....	208	35.5	396.00	-	-	-	-	1	3	3	1	5	12	9	13	31	13	4	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-
II .....	416	35.0	479.00	-	-	-	-	-	-	-	-	( <sup>3</sup> )	1	4	17	26	34	13	4	1	( <sup>3</sup> )	( <sup>3</sup> )	3	-	-	-	-	
III .....	514	35.0	568.00	-	-	-	-	-	( <sup>3</sup> )	-	-	-	1	3	6	16	18	24	17	12	3	( <sup>3</sup> )	-	-	-	-	-	
Computer operators .....	969	35.0	335.50	( <sup>3</sup> )	( <sup>3</sup> )	2	4	8	11	8	10	11	10	9	8	9	4	3	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-
I .....	351	35.0	335.00	-	-	-	1	3	12	13	16	17	11	7	9	7	2	2	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	
II .....	346	35.0	393.50	-	-	-	( <sup>3</sup> )	-	2	6	10	16	16	13	17	8	7	3	1	-	-	-	-	-	-	-	-	
<b>Banking occupations</b>																												
Loan officers .....	369	36.0	707.50	-	-	-	-	-	-	-	-	-	1	-	-	-	2	1	9	14	11	9	9	9	8	9	6	12
I .....	128	35.0	620.00	-	-	-	-	-	-	-	-	-	-	-	-	-	1	4	13	24	21	21	7	6	1	2	-	1
II .....	166	35.5	751.50	-	-	-	-	-	-	-	-	-	3	-	-	-	4	-	8	8	5	4	6	6	10	14	12	19
III .....	35	37.5	847.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	26	20	14	6	3	31	
Personal credit .....	40	35.5	619.00	-	-	-	-	-	-	-	-	-	-	-	-	-	3	30	25	13	3	10	3	10	3	-	3	
Commercial .....	170	36.5	764.50	-	-	-	-	-	-	-	-	-	3	-	-	-	2	-	4	9	4	6	10	13	5	14	9	21
I .....	15	36.0	674.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	20	-	7	20	13	27	-	13	-	-	
Mortgage .....	42	36.5	689.50	-	-	-	-	-	-	-	-	-	-	-	-	-	7	-	14	7	10	-	10	10	26	10	7	
II .....	15	36.0	639.50	-	-	-	-	-	-	-	-	-	-	-	-	20	-	40	-	-	-	-	-	-	20	-	20	
Safe-deposit-rental clerks .....	540	35.5	253.50	7	7	11	18	13	14	11	8	6	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tellers .....	7,233	35.5	213.50	22	19	22	14	12	5	3	2	1	1	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )
Commercial-savings .....	3,720	35.5	205.50	32	14	25	13	6	4	3	1	1	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )
All-round .....	2,048	35.5	233.50	1	17	21	17	27	9	3	2	1	1	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )

<sup>1</sup> New York City consists of Bronx, Kings, New York, Queens, and Richmond Counties.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 26. Occupational earnings: Philadelphia, Pa.-N.J.,<sup>1</sup> November 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																													
				140 and under 160	160-180	180-200	200-220	220-240	240-260	260-280	280-300	300-320	320-340	340-360	360-380	380-400	400-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760-800	800-840	840 and over					
<b>General clerical occupations</b>																																	
Accounting clerks	476	38.0	\$231.00	1	5	12	21	17	24	10	7	1	1	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
I	58	37.0	203.00	12	9	31	17	17	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
II	223	38.0	218.50	-	9	17	34	14	16	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
III	168	37.5	250.50	-	-	-	10	21	38	15	15	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
File clerks	113	37.0	196.00	7	27	38	14	3	4	3	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
III	27	37.5	211.00	-	30	30	7	11	4	4	-	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Key entry operators	211	37.5	227.00	-	9	19	11	29	11	11	3	5	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
I	89	38.5	206.50	-	21	28	16	22	8	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
II	122	37.0	242.00	-	-	13	8	34	14	17	4	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Secretaries	1,253	38.0	297.50	-	-	-	4	8	13	15	18	14	9	7	5	3	2	1	(?)	1	(?)	-	-	-	-	-	-	-	-	-	-		
I	75	38.0	255.00	-	-	-	13	19	24	20	19	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
II	364	37.5	271.50	-	-	-	8	14	22	15	21	11	4	1	2	1	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
III	491	37.5	295.50	-	-	-	3	7	12	17	21	16	9	6	3	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
IV	260	38.0	330.50	-	-	-	-	-	4	11	12	17	17	18	12	5	3	1	(?)	2	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operators	38	37.5	215.50	-	11	24	34	13	11	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Typists	47	37.0	247.50	-	2	28	6	13	6	15	11	11	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I	37	37.0	256.50	-	3	24	-	11	8	16	14	14	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Word processors	53	38.0	250.50	-	-	-	11	32	28	15	8	4	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II	38	38.0	255.50	-	-	-	8	26	32	18	8	5	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Electronic data processing occupations</b>																																	
Computer systems analysts (business)	178	37.5	661.00	-	-	-	-	-	-	-	-	-	-	1	1	1	3	2	1	5	6	13	13	24	12	12	3	1	-	-			
III	80	37.5	702.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	8	15	11	20	11	20	8	3	-	-	-		
Computer programmers (business)	192	37.5	487.00	-	-	-	-	2	3	-	2	5	4	5	4	9	10	14	8	11	16	4	1	-	-	-	-	-	-	-	-		
I	12	38.5	341.00	-	-	-	-	-	33	-	-	-	-	33	-	33	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II	111	37.5	440.00	-	-	-	-	-	-	5	-	4	9	4	9	7	11	18	13	12	6	4	-	-	-	-	-	-	-	-	-	-	
III	69	37.5	587.50	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	17	4	22	39	12	3	-	-	-	-	-	-	-	-	
Computer operators	213	37.5	322.50	-	-	2	4	2	20	3	8	5	9	13	8	14	11	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I	51	38.5	243.00	-	-	10	18	-	51	4	8	6	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II	91	37.5	319.00	-	-	-	4	18	4	13	7	18	14	11	5	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III	71	37.5	384.00	-	-	-	-	-	-	-	3	4	18	11	34	30	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Banking occupations</b>																																	
Loan officers	710	37.5	657.50	-	-	-	-	-	-	-	1	-	1	2	2	2	4	6	7	6	7	10	6	7	11	6	6	4	16	-	-		
I	168	37.5	469.50	-	-	-	-	-	-	-	5	-	2	7	7	7	8	14	20	12	11	4	2	1	-	-	-	-	-	-	-	-	
II	337	37.5	637.00	-	-	-	-	-	-	-	-	-	-	1	1	1	4	5	5	6	8	18	12	12	13	7	5	1	-	-	-		
III	205	37.5	845.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	-	2	2	-	2	17	8	13	53	-	-	-	-	
Personal credit	125	38.5	476.00	-	-	-	-	-	-	-	6	-	3	6	5	11	13	14	15	8	6	2	-	4	-	6	-	-	-	-	-	-	
I	38	38.5	369.00	-	-	-	-	-	-	21	-	11	11	8	29	11	-	5	5	-	-	-	-	-	-	-	-	-	-	-	-	-	
II	72	38.5	469.00	-	-	-	-	-	-	-	-	-	-	4	4	4	17	25	24	11	11	-	-	-	-	-	-	-	-	-	-	-	-
III	15	38.0	781.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	13	-	-	33	-	-	53	-	-	-	-	-	
Commercial	504	37.5	707.50	-	-	-	-	-	-	-	-	-	-	-	2	-	2	4	6	4	7	11	7	8	13	8	6	22	-	-	-	-	
I	115	37.5	509.00	-	-	-	-	-	-	-	-	-	-	-	8	-	7	19	24	16	16	5	3	2	-	-	-	-	-	-	-	-	-
II	224	37.5	693.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	8	22	14	15	20	10	7	2	-	-	-	-	-
III	165	37.5	865.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	3	13	10	8	64	-	-	-	-	-	-
Mortgage	55	37.5	601.50	-	-	-	-	-	-	-	-	-	-	4	-	-	7	7	4	15	7	15	13	15	15	-	-	-	-	-	-	-	
II	33	37.5	621.00	-	-	-	-	-	-	-	-	-	-	-	-	-	6	-	-	24	-	24	21	24	-	-	-	-	-	-	-	-	-
Proof-machine operators	200	38.5	213.50	3	17	13	34	12	9	3	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Safe-deposit-rental clerks	46	37.0	227.50	-	-	9	35	17	26	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tellers	4,174	37.5	219.50	(?)	8	26	23	18	12	5	4	2	1	(?)	(?)	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All-round	4,168	37.5	219.50	(?)	8	26	23	18	12	5	4	2	1	(?)	(?)	(?)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> The Philadelphia metropolitan area consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N.J.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.  
<sup>3</sup> Less than 0.5 percent.

<sup>4</sup> Workers were distributed as follows: 9 percent at \$840 and under \$920; 5 percent at \$920 and under \$1,000; 1 percent at \$1,000 and under \$1,080; and 1 percent at \$1,080 and over.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 27. Occupational earnings: Portland, Oreg.-Wash.,<sup>1</sup> June 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																									
				Under 180	180 - 200	200 - 220	220 - 240	240 - 260	260 - 280	280 - 300	300 - 320	320 - 340	340 - 360	360 - 400	400 - 440	440 - 480	480 - 520	520 - 560	560 - 600	600 - 640	640 - 680	680 - 720	720 - 760	760 - 800	800 - 840	840 - 880	880 - 920	920 and over	
<b>General clerical occupations</b>																													
Accounting clerks .....	70	39.0	\$282.00	-	3	11	10	9	20	13	7	10	4	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	32	39.5	272.00	-	-	13	13	3	31	19	6	13	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
IV .....	20	40.0	342.00	-	-	-	-	-	-	15	15	15	10	45	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Key entry operators .....	53	38.5	238.00	8	19	11	11	19	17	4	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	36	38.0	220.00	11	28	17	17	14	8	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	17	39.5	277.00	-	-	-	-	29	35	6	29	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Secretaries .....	171	38.5	346.50	-	-	-	-	4	12	9	6	19	20	11	5	2	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	44	37.5	287.50	-	-	-	-	16	30	30	7	7	9	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	71	39.0	334.50	-	-	-	-	-	10	10	15	11	28	25	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
IV .....	41	39.0	393.00	-	-	-	-	-	-	-	-	2	20	29	41	7	-	-	-	-	-	-	-	-	-	-	-	-	
V .....	15	38.5	451.00	-	-	-	-	-	-	-	-	-	20	13	40	27	-	-	-	-	-	-	-	-	-	-	-	-	
Word processors .....	22	38.0	257.50	-	-	32	27	18	-	-	5	-	-	18	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	12	38.5	283.00	-	-	33	17	8	-	-	8	-	-	33	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Electronic data processing occupations</b>																													
Computer systems analysts (business) .....	47	39.5	631.50	-	-	-	-	-	-	-	-	-	-	-	4	2	2	21	28	21	6	15	-	-	-	-	-	-	
I .....	10	38.5	551.50	-	-	-	-	-	-	-	-	-	-	-	20	10	10	30	30	-	-	-	-	-	-	-	-	-	
II .....	23	40.0	630.00	-	-	-	-	-	-	-	-	-	-	-	-	-	26	43	17	9	4	-	-	-	-	-	-	-	
III .....	14	40.0	692.00	-	-	-	-	-	-	-	-	-	-	-	-	-	7	-	43	7	43	-	-	-	-	-	-	-	
Computer programmers (business):																													
III .....	41	37.5	532.50	-	-	-	-	-	-	-	-	-	-	-	15	27	32	17	10	-	-	-	-	-	-	-	-	-	
Computer operators .....	22	38.5	331.00	-	-	-	-	9	18	-	23	5	18	14	9	-	5	-	-	-	-	-	-	-	-	-	-	-	
II .....	13	38.5	364.50	-	-	-	-	-	8	-	8	8	31	23	15	-	8	-	-	-	-	-	-	-	-	-	-	-	
<b>Banking occupations</b>																													
Loan officers .....	423	38.5	508.50	-	-	-	-	1	( <sup>3</sup> )	2	2	5	8	14	9	9	12	6	6	6	4	5	4	1	2	2	2	1	
I .....	108	38.5	381.00	-	-	-	-	3	2	6	6	14	20	19	7	7	11	-	2	2	-	-	-	-	-	-	-	-	
II .....	240	38.5	506.00	-	-	-	-	-	-	-	1	3	5	17	12	10	13	9	8	8	4	5	3	1	-	2	-	-	
III .....	75	38.5	701.00	-	-	-	-	-	-	-	-	-	-	-	3	7	11	5	3	5	8	12	11	4	9	8	9	5	
Personal credit .....	150	38.0	396.50	-	-	-	-	2	1	3	5	13	19	23	13	3	8	4	3	4	-	-	-	-	-	-	-	-	
I .....	71	38.0	343.50	-	-	-	-	4	1	7	8	21	28	24	6	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	79	38.0	444.00	-	-	-	-	-	-	1	5	10	23	19	6	15	8	5	8	-	-	-	-	-	-	-	-	-	
Commercial .....	161	38.5	645.00	-	-	-	-	-	-	-	-	-	1	2	2	6	14	6	11	10	9	11	8	3	4	6	4	2	
I .....	32	39.0	474.00	-	-	-	-	-	-	-	-	-	3	9	13	25	38	-	6	6	-	-	-	-	-	-	-	-	
II .....	78	38.5	621.50	-	-	-	-	-	-	-	-	-	-	-	1	13	13	19	18	10	12	6	3	-	5	-	-		
III .....	51	39.0	788.00	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	-	12	18	16	6	14	12	14	8		
Proof-machine operators .....	150	39.5	212.00	16	31	14	16	8	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Safe-deposit-rental clerks .....	6	40.0	248.50	-	50	-	-	17	-	-	-	33	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Tellers .....	936	38.5	230.50	6	25	16	14	13	11	7	4	2	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Note .....	154	38.0	259.00	-	6	8	18	21	19	13	8	1	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial-savings .....	712	38.5	221.00	8	31	19	14	10	8	5	3	3	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
All-round .....	70	40.0	262.00	-	1	11	7	30	21	14	11	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Portland metropolitan area consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.



**Table 28. Occupational earnings: St. Louis, Mo.-III,<sup>1</sup> May 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																																
				Under 140	140 - 160	160 - 180	180 - 200	200 - 220	220 - 240	240 - 260	260 - 280	280 - 320	320 - 360	360 - 400	400 - 440	440 - 480	480 - 520	520 - 560	560 - 600	600 - 640	640 - 680	680 - 720	720 - 760	760 - 800	800 - 840	840 - 880	880 - 920	920 and over								
<b>General clerical occupations</b>																																				
Accounting clerks	310	38.0	\$204.00	6	12	14	23	15	6	10	5	8	2	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I	48	37.5	164.00	21	23	23	13	17	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II	220	38.0	199.00	5	11	15	29	17	3	10	4	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III	40	38.0	270.50	-	-	-	-	-	23	18	18	30	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
File clerks	55	37.5	186.50	5	11	29	16	24	13	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I	43	37.5	183.50	7	12	33	9	28	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Key entry operators	124	37.0	231.50	-	-	-	11	21	33	20	9	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I	79	37.0	226.50	-	-	-	14	24	30	23	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II	45	37.0	240.50	-	-	-	7	16	38	16	11	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Secretaries	429	37.0	277.00	-	-	-	3	7	11	18	21	25	10	3	1	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II	162	36.5	244.00	-	-	-	7	17	18	25	24	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III	184	37.5	281.00	-	-	-	-	1	11	16	23	39	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IV	62	37.0	324.50	-	-	-	-	-	-	-	16	32	35	11	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
V	14	37.5	405.50	-	-	-	-	-	-	-	-	-	29	29	7	29	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Stenographers	28	37.0	209.50	-	7	18	14	18	29	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I	20	37.0	194.50	-	10	25	20	25	20	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	66	37.5	199.50	8	8	9	26	27	3	17	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operator-receptionists	69	37.5	189.50	-	7	33	38	7	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Typists	84	37.0	197.50	-	2	20	33	24	18	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I	59	37.0	193.50	-	3	24	36	27	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II	25	36.0	207.00	-	-	12	28	16	36	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Word processors	6	36.0	236.00	-	-	-	-	67	-	-	-	-	33	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Electronic data processing occupations</b>																																				
Computer systems analysts (business)	38	38.5	534.50	-	-	-	-	-	-	-	-	-	-	-	3	8	8	26	16	24	11	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-
II	13	38.0	508.00	-	-	-	-	-	-	-	-	-	-	8	8	8	38	23	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III	14	38.0	597.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	14	43	29	7	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Computer programmers (business)	61	39.0	396.00	-	-	-	-	-	-	2	5	8	21	11	23	16	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I	21	39.0	322.50	-	-	-	-	-	5	14	24	48	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Computer operators	137	37.5	253.50	-	5	8	9	24	15	12	15	9	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I	51	38.0	222.00	-	14	12	20	25	16	8	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II	52	37.5	245.00	-	-	10	4	38	21	12	12	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III	34	37.0	314.00	-	-	-	-	-	3	18	38	26	12	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Banking occupations</b>																																				
Loan officers	636	37.5	510.00	-	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	1	8	14	5	10	11	13	5	4	3	6	7	3	3	3	3	2	1	2	-	-	-	-	-	-	-	
I	174	38.0	374.00	-	-	-	-	1	1	4	26	8	13	8	5	5	1	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II	251	38.0	458.50	-	-	-	-	-	-	2	19	7	14	20	22	3	4	1	2	2	2	1	1	1	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-
III	211	37.5	683.50	-	-	-	-	-	-	-	-	-	-	1	4	9	6	7	7	13	18	7	7	9	4	2	5	-	-	-	-	-	-	-	-	
Personal credit	238	37.5	405.50	-	-	-	-	1	1	3	11	34	5	15	13	5	4	( <sup>3</sup> )	2	3	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I	97	37.5	345.00	-	-	-	-	2	2	7	21	39	6	18	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II	105	38.0	395.00	-	-	-	-	-	-	5	40	6	15	23	9	2	1	-	-	11	17	28	-	-	-	-	-	-	-	-	-	-	-	-	-	
III	36	37.5	599.50	-	-	-	-	-	-	-	-	-	8	8	6	22	-	-	11	17	28	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial	243	37.0	611.00	-	-	-	-	-	-	2	5	7	12	12	6	5	4	9	13	7	2	7	3	1	3	1	4	-	-	-	-	-	-	-	-	
I	38	37.0	462.50	-	-	-	-	-	-	13	21	13	13	5	21	5	3	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II	89	37.0	519.00	-	-	-	-	-	-	-	-	4	15	26	25	2	7	3	6	3	3	2	2	1	2	1	1	-	-	-	-	-	-	-	-	
III	116	37.0	730.50	-	-	-	-	-	-	-	-	-	-	-	3	4	4	5	13	25	12	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
Mortgage	53	38.5	496.50	-	-	-	-	-	-	21	4	4	4	4	26	8	23	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II	16	39.0	495.50	-	-	-	-	-	-	-	-	13	13	13	25	25	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III	24	38.0	591.50	-	-	-	-	-																												

**Table 29. Occupational earnings: San Francisco-Oakland, Calif.,<sup>1</sup> March 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																								
				160 and under 180	180 - 200	200 - 220	220 - 240	240 - 260	260 - 280	280 - 300	300 - 320	320 - 360	360 - 400	400 - 440	440 - 480	480 - 520	520 - 560	560 - 600	600 - 640	640 - 680	680 - 720	720 - 760	760 - 800	800 - 840	840 - 880	880 - 960	960 - 1040	1040 and over
<b>General clerical occupations</b>																												
Accounting clerks .....	177	40.0	\$291.00	-	-	3	8	8	23	15	18	19	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	46	40.0	266.00	-	-	4	7	28	35	20	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	88	40.0	303.50	-	-	-	5	2	25	16	18	24	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IV .....	32	40.0	316.00	-	-	-	-	-	9	9	41	38	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
File clerks .....	80	40.0	218.00	9	25	24	11	24	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	28	40.0	193.50	25	43	29	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	49	40.0	230.00	-	16	20	16	39	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Key entry operators .....	724	40.0	293.00	-	-	2	6	10	17	26	16	18	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	389	40.0	284.00	-	-	3	9	8	20	30	15	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	335	40.0	303.00	-	-	-	2	13	13	21	18	23	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Secretaries .....	1,629	40.0	352.50	-	-	-	( <sup>3</sup> )	2	3	8	16	35	18	11	4	2	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-
I .....	49	40.0	302.00	-	-	-	-	14	12	16	24	31	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	386	40.0	309.50	-	-	-	1	6	6	19	32	31	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III .....	844	40.0	346.00	-	-	-	-	2	6	14	47	24	7	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IV .....	240	40.0	406.50	-	-	-	-	-	-	3	14	28	35	13	4	3	-	-	-	-	-	-	-	-	-	-	-	-
V .....	110	40.0	460.50	-	-	-	-	-	-	-	3	8	23	33	18	12	4	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators .....	41	40.0	260.50	-	10	12	17	7	10	22	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Typists:																												
I .....	51	40.0	228.50	-	2	31	53	4	8	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	75	40.0	248.50	-	-	17	15	44	13	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Word processors .....	226	40.0	322.50	-	-	-	1	3	15	10	16	39	12	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	134	40.0	310.00	-	-	-	1	4	21	16	22	28	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	92	40.0	341.00	-	-	-	1	-	8	2	9	54	18	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Electronic data processing occupations</b>																												
Computer systems analysts (business) .....	1,060	40.0	586.00	-	-	-	-	-	-	-	-	-	2	5	6	11	12	20	15	14	8	3	2	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-
I .....	153	40.0	450.50	-	-	-	-	-	-	-	-	-	16	28	33	15	2	4	1	-	-	-	-	-	-	-	-	-
II .....	483	40.0	588.50	-	-	-	-	-	-	-	-	-	-	1	3	19	23	29	12	6	4	2	1	-	-	-	-	-
III .....	424	40.0	654.50	-	-	-	-	-	-	-	-	-	-	-	-	4	14	23	29	16	6	5	1	1	-	-	-	-
Computer programmers (business):																												
I .....	80	40.0	401.50	-	-	-	-	-	-	-	14	24	46	15	1	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	56	40.0	514.50	-	-	-	-	-	-	-	-	-	13	14	20	39	11	4	-	-	-	-	-	-	-	-	-	-
Computer operators .....	413	40.0	367.00	-	-	1	3	2	3	7	27	32	17	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-
I .....	62	40.0	309.00	-	-	8	18	6	8	13	34	6	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
II .....	266	40.0	367.50	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	2	3	7	31	38	12	6	1	-	-	-	-	-	-	-	-	-	-	-	-
III .....	85	40.0	407.00	-	-	-	-	-	-	-	9	34	41	14	1	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Banking occupations</b>																												
Loan officers .....	758	40.0	620.50	-	-	-	-	-	-	( <sup>3</sup> )	3	8	6	9	14	7	5	5	5	8	4	6	4	4	5	4	3	-
I .....	109	39.5	448.00	-	-	-	-	-	-	-	11	21	13	18	28	2	5	2	1	-	-	-	-	-	-	-	-	-
II .....	167	40.0	582.50	-	-	-	-	-	-	-	-	5	7	10	22	14	4	5	9	11	4	1	2	3	2	1	-	-
III .....	323	40.0	746.50	-	-	-	-	-	-	-	-	-	1	5	9	5	5	6	3	11	5	12	6	6	11	8	7	-
Personal credit .....	86	39.5	460.00	-	-	-	-	-	-	-	9	19	16	16	20	7	7	6	-	-	-	-	-	-	-	-	-	-
I .....	41	39.0	393.00	-	-	-	-	-	-	-	20	39	34	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial .....	352	40.0	750.50	-	-	-	-	-	-	-	-	-	-	1	13	7	2	4	7	14	7	7	7	7	11	8	6	-
I .....	24	39.0	516.00	-	-	-	-	-	-	-	-	-	-	13	67	8	-	8	4	-	-	-	-	-	-	-	-	-
II .....	121	39.5	635.50	-	-	-	-	-	-	-	-	-	-	-	23	18	5	7	12	16	5	2	3	4	3	2	-	
III .....	207	40.0	845.50	-	-	-	-	-	-	-	-	-	-	-	-	-	2	4	15	8	12	10	9	16	13	11	-	
Mortgage .....	107	40.0	630.50	-	-	-	-	-	-	-	2	5	6	4	9	7	10	8	8	10	3	18	3	3	3	1	-	-
III .....	35	40.0	669.00	-	-	-	-	-	-	-	-	-	-	6	6	9	9	11	3	14	-	-	-	-	-	-	-	-
Proof-machine operators .....	293	40.0	256.50	-	3	7	18	30	20	10	8	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tellers .....	1,970	40.0	253.50	-	2	19	24	19	15	10	4	5	1	1	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-
Note .....	305	40.0	306.50	-	-	1	9	26	25	6	20	9	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial-savings .....	1,085	40.0	246.00	-	1	22	29	21	11	8	4	3	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial .....	34	40.0	260.00	-	-	6	15	35	24	12	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All-round .....	546	40.0	238.50	-	5	23	29	22	14	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

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<sup>1</sup> The San Francisco-Oakland metropolitan area consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 30. Occupational earnings: Seattle–Everett, Wash.<sup>1</sup> December 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																							
				180 and under 200	200-220	220-240	240-260	260-280	280-300	300-320	320-360	360-400	400-440	440-480	480-520	520-560	560-600	600-640	640-680	680-720	720-760	760-800	800-840	840-880	880-960	960-1040	1040
<b>General clerical occupations</b>																											
Secretaries .....	451	39.0	\$361.50	-	-	( <sup>3</sup> )	( <sup>3</sup> )	4	7	12	28	27	12	8	1	( <sup>3</sup> )	-	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-
Switchboard operators .....	14	39.5	235.00	-	21	50	14	7	-	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operator-receptionists .....	17	39.5	218.50	47	18	18	6	6	-	-	-	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Electronic data processing occupations</b>																											
Computer systems analysts (business) .....	270	38.5	615.50	-	-	-	-	-	-	-	-	-	1	7	10	8	20	16	16	8	7	3	1	1	1	( <sup>3</sup> )	-
<b>Banking occupations</b>																											
Loan officers .....	723	39.5	584.00	-	-	-	( <sup>3</sup> )	-	-	5	7	13	6	17	7	4	11	3	3	9	3	2	3	6	2	( <sup>3</sup> )	-
I .....	204	39.5	450.00	-	-	-	-	1	-	13	17	20	9	29	5	2	1	2	-	-	-	-	-	-	-	-	-
II .....	374	39.5	566.00	-	-	-	-	-	-	2	3	14	6	16	10	5	19	4	4	15	2	1	-	-	-	-	-
III .....	141	39.5	833.00	-	-	-	-	-	-	-	-	-	-	1	-	3	3	2	6	9	13	8	15	31	8	1	
Personal credit .....	189	39.5	458.50	-	-	-	-	-	-	7	16	39	9	13	9	-	1	1	2	1	-	-	1	1	-	1	
II .....	89	39.0	467.50	-	-	-	-	-	-	4	-	47	9	18	19	-	2	-	-	-	-	-	-	-	-	-	-
Commercial .....	428	39.5	665.00	-	-	-	-	-	-	( <sup>3</sup> )	1	1	4	18	6	4	16	5	4	14	5	3	4	10	2	( <sup>3</sup> )	
I .....	96	39.5	508.50	-	-	-	-	-	-	2	5	6	10	54	10	4	3	4	-	-	-	-	-	-	-	-	-
II .....	216	39.0	634.00	-	-	-	-	-	-	-	-	-	3	12	8	6	28	7	6	25	3	1	-	-	-	-	
III .....	116	39.5	853.00	-	-	-	-	-	-	-	-	-	-	-	-	3	1	4	7	13	9	16	37	8	1	-	
Mortgage .....	64	39.0	497.00	-	-	-	3	-	-	30	9	9	-	9	-	13	9	-	-	9	5	-	-	-	3	-	
Proof-machine operators .....	185	38.5	244.50	27	17	11	9	4	14	10	5	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
Tellers .....	1,640	39.0	259.00	1	15	15	10	36	9	5	7	1	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	
Note .....	185	39.5	295.50	-	-	11	19	12	12	16	19	6	3	1	-	-	-	-	-	-	-	-	-	-	-	-	
Commercial-savings .....	1,305	39.0	255.00	-	16	16	9	42	6	4	5	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
All-round .....	150	40.0	245.50	12	28	12	6	12	26	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Seattle–Everett metropolitan area consists of King and Snohomish Counties.  
<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.  
<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

**Table 31. Occupational earnings: Washington, D.C.-Md.-Va.,<sup>1</sup> March 1985**

(Percent distribution of full-time workers in selected occupations by straight-time weekly earnings<sup>2</sup>)

Occupation and level	Number of workers	Average (standard) weekly hours	Average (mean) weekly earnings	Percent of workers receiving straight-time weekly earnings (in dollars) of—																									
				140 and under 160	160	180	200	220	240	260	280	300	320	340	360	400	440	480	520	560	600	640	680	720	760	800	840	880 and over	
<b>General clerical occupations</b>																													
Accounting clerks .....	141	39.0	\$249.50	-	6	10	14	30	5	7	8	13	4	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	87	38.5	239.00	-	7	15	11	33	8	3	8	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	35	39.5	275.50	-	-	-	6	34	-	20	3	17	14	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
IV .....	6	39.0	342.00	-	-	-	-	-	-	-	50	-	-	33	17	-	-	-	-	-	-	-	-	-	-	-	-	-	
File clerks .....	98	38.5	222.00	-	-	27	20	32	9	7	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	83	39.0	218.50	-	-	30	19	36	5	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	13	38.0	238.00	-	-	8	31	8	31	-	23	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Key entry operators .....	59	38.5	267.00	-	-	8	3	10	12	31	27	2	-	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	
I .....	33	39.0	246.50	-	-	15	6	15	21	30	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	26	38.5	292.50	-	-	-	-	4	-	31	46	4	-	8	8	-	-	-	-	-	-	-	-	-	-	-	-	-	
Secretaries .....	262	39.0	339.50	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	6	7	16	18	13	10	13	7	5	4	1	-	-	-	-	-	-	-	-	-	
I .....	40	38.5	281.00	-	-	-	-	-	38	15	20	23	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	136	39.0	326.50	-	-	-	-	-	-	7	18	26	19	12	12	6	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	46	38.5	375.50	-	-	-	-	-	-	-	13	-	-	13	15	33	4	17	4	-	-	-	-	-	-	-	-	-	
IV .....	28	39.5	450.50	-	-	-	-	-	-	-	-	-	-	4	7	32	21	29	7	-	-	-	-	-	-	-	-	-	
V .....	32	37.5	227.50	-	22	-	19	22	22	9	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Switchboard operators .....	32	37.5	227.50	-	22	-	19	22	22	9	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Typists .....	18	38.0	235.00	-	-	11	56	6	6	6	6	6	6	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Electronic data processing occupations</b>																													
Computer systems analysts (business) .....	92	38.5	573.00	-	-	-	-	-	-	-	-	-	-	-	4	3	4	16	25	15	10	8	5	2	5	1	-	-	
I .....	20	38.5	496.00	-	-	-	-	-	-	-	-	-	-	-	-	20	15	10	15	15	10	-	15	-	-	-	-	-	
II .....	49	39.0	566.00	-	-	-	-	-	-	-	-	-	-	-	-	-	4	24	37	-	18	8	8	-	-	-	-	-	
III .....	23	38.5	655.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	9	52	-	-	-	-	-	-	-	-	-	
Computer operators .....	114	38.5	333.50	-	-	4	2	-	3	13	9	16	19	10	8	5	6	5	-	-	-	-	-	-	-	-	-	-	
I .....	19	38.5	255.00	-	-	26	11	-	16	-	21	26	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
II .....	59	38.5	318.50	-	-	-	-	-	-	25	10	19	24	12	7	3	-	-	-	-	-	-	-	-	-	-	-	-	
III .....	36	38.0	400.00	-	-	-	-	-	-	-	-	6	22	11	14	11	19	17	-	-	-	-	-	-	-	-	-	-	
<b>Banking occupations</b>																													
Loan officers .....	408	39.0	675.00	-	-	-	-	-	-	-	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	1	( <sup>3</sup> )	6	13	8	8	7	9	7	10	6	3	9	11
I .....	135	39.0	517.50	-	-	-	-	-	-	-	-	-	1	1	4	1	16	36	18	10	5	4	3	1	-	-	-	-	-
II .....	174	39.0	695.00	-	-	-	-	-	-	-	-	-	-	-	-	2	3	4	10	13	17	10	15	11	2	9	3	3	
III .....	99	39.0	853.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	1	2	9	13	4	10	20	38	4	
Personal credit .....	26	39.0	487.50	-	-	-	-	-	-	-	-	-	-	8	19	4	8	31	4	4	-	-	-	-	-	-	-	-	4
I .....	14	38.5	438.00	-	-	-	-	-	-	-	-	-	-	14	-	36	7	-	36	-	-	-	-	-	-	-	-	-	-
II .....	8	39.0	490.00	-	-	-	-	-	-	-	-	-	-	-	-	-	50	25	13	13	-	-	-	-	-	-	-	-	-
Commercial .....	310	39.0	696.00	-	-	-	-	-	-	-	-	-	-	-	-	-	6	14	7	8	6	10	8	9	5	4	11	13	
I .....	98	39.0	530.00	-	-	-	-	-	-	-	-	-	-	-	-	-	18	40	16	11	5	4	4	1	-	-	-	-	
II .....	124	38.5	707.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	4	10	11	20	10	10	10	3	12	5	
III .....	88	39.0	864.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	8	15	3	10	22	40	4		
Mortgage .....	47	39.5	648.00	-	-	-	-	-	-	-	-	-	-	2	-	2	4	17	2	13	9	6	6	21	11	-	2	4	
I .....	15	39.0	496.00	-	-	-	-	-	-	-	-	-	-	7	-	7	13	53	-	13	-	7	-	-	-	-	-	-	
II .....	29	39.5	702.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	14	14	7	7	34	17	-	-	-	
Proof-machine operators .....	244	38.0	226.00	5	6	20	16	21	14	8	6	2	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Safe-deposit-rental clerks .....	46	38.0	259.00	-	-	13	7	17	15	20	4	22	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tellers .....	2,312	38.0	227.50	4	6	12	25	21	14	8	5	2	2	1	-	-	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-	-	-
Note .....	78	38.0	275.50	-	-	-	18	10	14	6	22	10	5	12	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-
Commercial-savings .....	1,034	38.5	216.00	8	14	11	27	17	10	5	3	1	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All-round .....	1,180	38.0	234.00	-	-	14	24	27	17	10	5	2	( <sup>3</sup> )	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> The Washington, D.C.-Md.-Va. metropolitan area consists of the District of Columbia; Charles, Montgomery, and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church Cities and Arlington, Fairfax, Loudon, and Prince William Counties, Va.  
<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Less than 0.5 percent.  
 NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate that no data were reported. Overall occupation may include subcategories not shown separately.

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**Table 32. Intraestablishment earnings ranges: Selected areas**

(Distribution of banks visited by the percent difference between the highest and lowest paid workers within an occupation, selected areas,<sup>1</sup> 1985)

Occupation and area	Number of establishments	Under 10 percent	10 and under 20	20 - 30	30 - 40	40 - 50	50 - 60	60 - 70	70 percent or more	Occupation and area	Number of establishments	Under 10 percent	10 and under 20	20 - 30	30 - 40	40 - 50	50 - 60	60 - 70	70 percent or more	
<b>Accounting clerks III:</b>																				
Atlanta .....	4	3	-	-	1	-	-	-	-	Computer operators II:										
Boston .....	13	6	5	1	-	1	-	-	-	—Continued										
Chicago .....	17	9	1	5	-	1	-	-	-	Los Angeles-Long Beach ....	7	1	2	1	-	3	-	-	-	
Dallas-Fort Worth .....	21	15	4	1	-	1	-	-	-	Miami .....	3	1	-	-	1	-	-	-	-	
Houston .....	13	4	3	4	1	-	-	-	-	Milwaukee .....	5	2	2	-	-	-	-	-	1	
Los Angeles-Long Beach ....	6	5	-	-	-	-	1	-	-	New York .....	13	2	-	2	3	-	1	3	2	
Miami .....	14	9	1	-	1	-	1	1	1	St. Louis .....	10	6	-	3	-	-	1	-	-	
Milwaukee .....	4	3	-	-	-	-	-	1	1	Washington .....	7	3	3	1	-	-	-	-	-	
New York .....	16	6	1	3	1	3	1	1	-	<b>Proof-machine operators:</b>										
St. Louis .....	9	4	3	1	1	-	-	-	-	Atlanta .....	10	5	-	3	1	-	-	-	1	
Washington .....	4	2	-	1	-	-	-	1	-	Boston .....	12	3	2	2	1	1	3	-	-	
<b>Commercial loan officers:</b>										Chicago .....	24	7	8	7	-	1	-	1	-	-
Boston .....	11	2	1	3	-	3	1	-	1	Dallas-Fort Worth .....	23	11	3	2	2	-	2	1	2	
Chicago .....	12	4	-	1	6	-	-	-	1	Houston .....	29	21	2	3	-	1	-	1	1	
Dallas-Fort Worth .....	24	8	4	3	2	4	1	1	1	Miami .....	16	5	4	1	1	3	1	1	-	
Houston .....	25	13	3	5	2	-	-	1	1	Milwaukee .....	9	4	2	-	2	-	1	-	-	
Los Angeles-Long Beach ....	8	2	-	2	-	-	2	1	1	New York .....	10	3	2	1	1	1	1	-	1	
Miami .....	16	7	1	1	2	2	2	-	1	St. Louis .....	27	17	4	1	3	-	1	-	1	
Milwaukee .....	6	4	1	-	-	-	1	-	-	Washington .....	14	4	1	1	4	2	1	1	-	
New York .....	13	7	-	1	1	1	2	1	-	<b>Tellers, commercial-savings:</b>										
St. Louis .....	12	6	4	-	-	1	1	-	-	Boston .....	20	-	3	2	6	4	2	2	1	
Washington .....	11	2	4	1	2	2	-	-	-	Chicago .....	31	1	4	4	6	8	5	-	3	
<b>Computer operators II:</b>										Dallas-Fort Worth .....	24	5	6	3	2	5	1	1	1	
Atlanta .....	4	1	-	1	1	1	-	-	-	Houston .....	35	5	5	3	8	6	5	1	2	
Boston .....	5	2	-	2	-	1	-	-	-	Los Angeles-Long Beach ....	17	2	2	1	3	4	2	-	3	
Chicago .....	13	3	5	2	1	2	-	-	-	Miami .....	18	-	1	1	3	2	3	4	4	
Dallas-Fort Worth .....	4	1	1	1	-	-	1	-	-	Milwaukee .....	10	1	-	3	2	2	1	1	-	
Houston .....	3	-	1	1	1	-	-	-	-	New York .....	14	-	-	2	-	-	3	3	6	
										St. Louis .....	21	-	-	2	4	7	5	2	1	
										Washington .....	10	-	1	2	4	-	-	1	2	

<sup>1</sup> For definitions of areas, see footnote 1, table A-1, appendix A.

NOTE: Dashes indicate that no data were reported.

**Table 33. Minimum entrance and job salaries: All-round tellers**

(Distribution of banks studied by policies for rates paid to inexperienced and experienced all-round tellers, selected areas<sup>1</sup> by month of survey, 1985)

Salary	Northeast																	
	Boston (August)		Hartford (July)		Nassau-Suffolk (August)		Newark (January)		New York (SMSA) (May)		New York City (May)		Philadelphia (November)					
	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job				
Banks studied .....	21	21	10	10	17	17	22	22	33	33	19	19	18	18				
Banks having employees in category	1	1	10	10	13	13	5	5	18	18	7	7	18	18				
With formal minimum .....	1	-	10	9	12	7	4	4	16	15	6	5	15	7				
\$100 and under \$110 .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
\$110 and under \$120 .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
\$120 and under \$130 .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
\$130 and under \$140 .....	-	-	1	1	-	-	-	-	-	-	-	-	-	-				
\$140 and under \$150 .....	-	-	-	-	-	-	-	-	1	-	-	-	-	-				
\$150 and under \$160 .....	-	-	-	-	-	-	-	-	-	1	-	-	2	1				
\$160 and under \$170 .....	-	-	1	-	3	-	-	-	3	-	-	-	1	-				
\$170 and under \$180 .....	-	-	2	2	4	1	-	-	4	4	2	1	2	-				
\$180 and under \$190 .....	-	-	3	2	2	-	3	1	2	2	-	-	2	-				
\$190 and under \$200 .....	-	-	1	2	-	2	-	1	1	3	1	1	7	3				
\$200 and under \$210 .....	-	-	2	2	1	-	-	1	4	2	3	1	-	-				
\$210 and under \$220 .....	-	-	-	-	2	1	1	1	1	1	-	1	-	1				
\$220 and under \$230 .....	-	-	-	-	-	2	-	-	-	1	-	1	-	-				
\$230 and under \$240 .....	1	-	-	-	-	1	-	-	-	1	-	-	-	-				
\$240 and under \$250 .....	-	-	-	-	-	-	-	-	-	-	-	-	1	-				
\$250 and over .....	-	-	-	-	-	-	-	-	-	-	-	-	-	2				
	South																	
	Atlanta (May)		Baltimore (August)		Dallas-Fort Worth (December)		Houston (May)		Louisville (November)		Memphis (November)		Miami (October)		New Orleans (October)		Washington (March)	
	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job
Banks studied .....	12	12	9	9	37	37	40	40	8	8	10	10	23	23	10	10	17	17
Banks having employees in category	11	11	9	9	27	27	40	40	8	8	10	10	23	23	8	8	12	12
With formal minimum .....	10	8	9	7	15	11	26	28	7	8	3	4	19	12	5	2	9	6
\$100 and under \$110 .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
\$110 and under \$120 .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
\$120 and under \$130 .....	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-
\$130 and under \$140 .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
\$140 and under \$150 .....	-	-	-	-	-	1	-	-	-	1	-	-	-	-	-	-	-	-
\$150 and under \$160 .....	1	-	2	1	-	-	-	1	1	-	-	1	-	1	-	-	-	-
\$160 and under \$170 .....	2	1	2	1	1	-	-	1	1	1	-	4	2	1	-	-	-	-
\$170 and under \$180 .....	3	1	1	-	-	1	-	2	-	-	-	5	-	-	1	-	2	-
\$180 and under \$190 .....	2	-	2	2	3	1	2	-	-	1	1	4	3	-	-	-	-	-
\$190 and under \$200 .....	1	2	2	-	1	-	5	1	2	1	-	3	4	2	-	-	1	1
\$200 and under \$210 .....	1	2	-	2	1	1	5	1	-	2	-	1	1	1	1	1	4	-
\$210 and under \$220 .....	-	1	-	1	1	4	3	1	-	2	-	1	-	2	-	-	2	2
\$220 and under \$230 .....	-	1	-	-	3	-	1	-	-	-	1	1	-	-	-	-	-	1
\$230 and under \$240 .....	-	-	-	-	3	1	5	5	-	-	-	-	-	-	-	-	-	2
\$240 and under \$250 .....	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-
\$250 and over .....	-	-	-	-	2	4	2	<sup>2</sup> 19	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

**Table 33. Minimum entrance and job salaries: All-round tellers—Continued**

(Distribution of banks studied by policies for rates paid to inexperienced and experienced all-round tellers, selected areas<sup>1</sup> by month of survey, 1985)

Salary	Midwest													
	Chicago (July)		Cincinnati (July)		Cleveland (September)		Detroit (June)		Indianapolis (October)		Kansas City (September)		Milwaukee (June)	
	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job
Banks studied .....	34	34	13	13	12	12	16	16	9	9	24	24	17	17
Banks having employees in category	6	6	9	9	10	10	16	16	5	5	24	24	11	11
With formal minimum .....	6	4	8	2	9	8	16	7	5	5	23	22	9	5
\$100 and under \$110 .....	-	-	1	-	-	-	-	-	-	-	-	-	-	-
\$110 and under \$120 .....	1	-	1	-	-	-	-	-	-	-	-	-	-	-
\$120 and under \$130 .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
\$130 and under \$140 .....	-	-	-	-	1	-	-	-	1	-	-	-	1	-
\$140 and under \$150 .....	-	-	1	-	-	-	2	-	1	-	1	-	-	-
\$150 and under \$160 .....	1	-	1	-	-	1	2	1	2	2	2	1	1	-
\$160 and under \$170 .....	1	1	2	-	2	1	3	1	-	2	8	2	1	1
\$170 and under \$180 .....	-	-	-	1	1	-	4	-	1	-	4	3	-	1
\$180 and under \$190 .....	-	-	1	1	1	1	1	-	-	-	2	5	-	1
\$190 and under \$200 .....	1	1	1	-	1	-	-	1	-	-	1	5	3	-
\$200 and under \$210 .....	1	1	-	-	1	1	2	2	-	1	2	2	-	-
\$210 and under \$220 .....	-	-	-	-	2	4	1	1	-	-	1	1	2	1
\$220 and under \$230 .....	-	-	-	-	-	-	1	1	-	-	1	1	1	1
\$230 and under \$240 .....	-	-	-	-	-	-	-	-	-	-	1	-	-	-
\$240 and under \$250 .....	-	-	-	-	-	-	-	-	-	-	-	2	-	-
\$250 and over .....	1	1	-	-	-	-	-	-	-	-	-	-	-	-
	Midwest—Continued						West							
	Minneapolis—St. Paul (March)		St. Louis (May)		Denver—Boulder (December)		Los Angeles—Long Beach (October)		Portland (June)		San Francisco—Oakland (March)		Seattle—Everett (December)	
	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job	Entrance	Job
Banks studied .....	34	34	35	35	16	16	20	20	10	10	13	13	9	9
Banks having employees in category	29	29	35	35	16	16	11	11	8	8	7	7	9	9
With formal minimum .....	28	17	35	29	16	16	10	6	8	8	2	2	7	7
\$100 and under \$110 .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
\$110 and under \$120 .....	-	-	1	-	-	-	-	-	-	-	-	-	-	-
\$120 and under \$130 .....	-	-	1	1	-	-	-	-	-	-	-	-	-	-
\$130 and under \$140 .....	1	-	7	-	-	-	-	-	-	-	-	-	-	-
\$140 and under \$150 .....	3	-	-	3	1	-	-	-	-	-	-	-	-	-
\$150 and under \$160 .....	-	1	12	2	-	-	-	-	-	-	-	-	-	-
\$160 and under \$170 .....	1	-	9	7	-	-	1	-	1	-	-	-	-	-
\$170 and under \$180 .....	3	-	1	7	2	1	-	-	4	1	-	-	1	-
\$180 and under \$190 .....	1	-	1	2	4	1	2	2	2	2	1	-	2	1
\$190 and under \$200 .....	1	2	-	1	3	4	5	2	-	2	1	-	2	-
\$200 and under \$210 .....	4	-	1	4	-	2	2	2	1	1	-	-	1	2
\$210 and under \$220 .....	6	-	1	1	4	-	-	-	-	-	-	-	1	2
\$220 and under \$230 .....	5	1	1	-	1	2	-	-	-	2	-	-	-	2
\$230 and under \$240 .....	3	-	-	1	-	5	-	-	-	-	-	2	-	-
\$240 and under \$250 .....	-	1	-	-	1	-	-	-	-	-	-	-	-	-
\$250 and over .....	-	3	-	-	-	1	-	-	-	-	-	-	-	-

<sup>1</sup> For definition of areas, see footnote 1, table A-1, appendix A.

<sup>2</sup> Banks were distributed as follows: 7 at \$250 and under \$260; 4 at \$260 and under \$280; 2 at \$280 and under \$300; 4 at \$300 and under \$320; and 2 at \$320 and under \$340.

<sup>3</sup> Banks were distributed as follows: 6 at \$250 and under \$260; and 2 at \$260 and under \$280.

NOTE: Dashes indicate that no data were reported.

**Table 34. Method of wage payment**(Percent of nonsupervisory office employees in banks by method of wage payment,<sup>1</sup> selected areas<sup>2</sup> by month of survey, 1985)

Method	Northeast							South								
	Boston (August)	Hartford (July)	Nassau- Suffolk (August)	Newark (January)	New York (SMSA) (May)	New York City (May)	Philadelphia (November)	Atlanta (May)	Baltimore (August)	Dallas-Fort Worth (December)	Houston (May)	Louisville (November)	Memphis (November)	Miami (October)	New Orleans (October)	Wash- ington (March)
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Time-rated employees .....	100	100	100	100	100	100	100	98	100	100	100	99	100	100	100	100
Formal plans .....	99	96	87	98	93	96	97	91	95	76	68	99	98	81	78	87
Range of rates .....	99	96	87	98	93	96	97	91	95	76	68	99	98	81	78	87
Single rate .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Individual determination .....	1	4	13	2	7	4	3	7	5	24	32	-	2	19	22	13
Incentive employees .....	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	-	( <sup>3</sup> )	2	-	-	( <sup>3</sup> )	1	-	-	-	( <sup>3</sup> )
	Midwest								West							
	Chicago (July)	Cincinnati (July)	Cleveland (September)	Detroit (June)	Indianapolis (October)	Kansas City (September)	Milwaukee (June)	Minne- apolis- St. Paul (March)	St. Louis (May)	Denver- Boulder (December)	Los Angeles- Long Beach (October)	Portland (June)	San Francisco- Oakland (March)	Seattle- Everett (December)		
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Time-rated employees .....	100	100	100	100	100	100	98	100	100	100	100	100	100	100		
Formal plans .....	74	84	95	100	95	78	90	83	83	89	98	100	99	99		
Range of rates .....	74	84	95	100	95	78	90	83	83	83	98	100	99	99		
Single rate .....	-	-	-	-	-	-	-	-	-	6	1	-	-	-		
Individual determination .....	26	16	5	-	5	22	8	17	17	11	2	( <sup>3</sup> )	1	( <sup>3</sup> )		
Incentive employees .....	-	-	-	-	-	-	2	-	-	-	-	-	-	( <sup>3</sup> )		

<sup>1</sup> For definition of method of wage payment, see appendix A.<sup>2</sup> For definition of areas, see footnote 1, table A-1, appendix A.<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.



**Table 35. Scheduled weekly hours**

(Percent of nonsupervisory office employees in banks by scheduled weekly hours,<sup>1</sup> selected areas<sup>2</sup> by month of survey, 1985)

Weekly hours	Northeast							South								
	Boston (August)	Hartford (July)	Nassau-Suffolk (August)	Newark (January)	New York (SMSA) (May)	New York City (May)	Philadelphia (November)	Atlanta (May)	Baltimore (August)	Dallas-Fort Worth (December)	Houston (May)	Louisville (November)	Memphis (November)	Miami (October)	New Orleans (October)	Washington (March)
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Under 35 hours .....	3	-	-	-	-	-	1	-	-	-	-	-	-	-	-	1
35 hours .....	2	7	51	39	73	79	4	-	-	-	-	-	-	-	-	6
Over 35 and under 36.25 hours .....	-	4	5	3	5	5	-	-	-	-	-	-	-	-	-	1
36.25 hours .....	40	45	10	1	9	8	-	-	7	-	-	-	-	-	-	-
Over 36.25 and under 37.5 hours .....	3	1	2	4	1	2	17	7	3	-	-	2	-	-	-	-
37.5 hours .....	41	35	26	46	6	-	39	1	25	-	6	69	5	28	-	50
Over 37.5 and under 40 hours .....	5	-	4	-	-	-	27	14	13	9	-	7	4	11	-	-
40 hours .....	6	8	3	7	6	7	12	79	52	91	94	24	90	62	100	42
Over 40 hours .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Midwest							West								
	Chicago (July)	Cincinnati (July)	Cleveland (September)	Detroit (June)	Indianapolis (October)	Kansas City (September)	Milwaukee (June)	Minneapolis-St. Paul (March)	St. Louis (May)	Denver-Boulder (December)	Los Angeles-Long Beach (October)	Portland (June)	San Francisco-Oakland (March)	Seattle-Everett (December)		
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Under 35 hours .....	2	5	-	-	-	-	-	-	2	-	-	-	-	-		
35 hours .....	3	4	-	-	-	-	-	-	17	-	( <sup>3</sup> )	-	-	-		
Over 35 and under 36.25 hours .....	-	-	-	-	2	-	-	-	-	-	-	-	-	-		
36.25 hours .....	6	-	-	-	-	-	-	-	10	-	-	-	-	-		
Over 36.25 and under 37.5 hours .....	1	-	-	-	-	-	-	2	6	-	-	-	-	-		
37.5 hours .....	29	18	24	1	3	6	-	2	39	-	-	57	( <sup>3</sup> )	35		
Over 37.5 and under 40 hours .....	36	3	-	40	16	13	37	40	13	7	-	-	2	-		
40 hours .....	22	69	76	58	79	80	63	57	12	93	100	43	98	65		
Over 40 hours .....	-	1	-	-	-	-	-	-	-	-	-	-	-	-		

<sup>1</sup> Data relate to the predominant schedule for full-time day-shift employees in each bank.

<sup>2</sup> For definition of areas, see footnote 1, table A-1, appendix A.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100. Dashes indicate no data.

**Table 36. Paid holidays**

(Percent of nonsupervisory office employees in banks with formal provisions for paid holidays, selected areas<sup>1</sup> by month of survey, 1985)

Number of paid holidays	Northeast							South								
	Boston (August)	Hartford (July)	Nassau-Suffolk (August)	Newark (January)	New York (SMSA) (May)	New York City (May)	Philadelphia (November)	Atlanta (May)	Baltimore (August)	Dallas-Fort Worth (December)	Houston (May)	Louisville (November)	Memphis (November)	Miami (October)	New Orleans (October)	Washington (March)
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Employees in establishments providing paid holidays .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
6 days .....	-	-	-	-	-	-	-	-	-	-	-	40	7	-	-	-
6 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6 days plus 2 half days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6 days plus 3 half days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7 days .....	-	-	-	-	-	-	-	-	-	-	-	53	-	-	-	-
7 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8 days .....	-	-	-	-	-	-	-	14	-	-	-	1	-	1	-	-
8 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8 days plus 2 half days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
9 days .....	-	-	-	-	2	-	2	82	-	56	70	5	83	86	70	87
9 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
9 days plus 2 half days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10 days .....	31	-	4	-	-	-	2	4	100	42	26	-	9	10	21	13
10 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10 days plus 2 half days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11 days .....	14	-	66	1	74	83	11	-	-	2	4	-	-	3	9	-
11 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12 days .....	52	100	17	-	3	2	49	-	-	-	-	-	-	-	-	-
12 days plus 2 half days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13 days .....	3	-	13	98	17	15	23	-	-	-	-	-	-	-	-	-
14 days .....	-	-	-	1	3	-	13	-	-	-	-	-	-	-	-	-
Average paid holidays <sup>2</sup> .....	11.3	12.0	11.4	13.0	11.4	11.3	12.3	8.9	10.0	9.5	9.3	6.7	8.9	9.1	9.4	9.1

See footnotes at end of table.

**Table 36. Paid holidays—Continued**

(Percent of nonsupervisory office employees in banks with formal provisions for paid holidays, selected areas<sup>1</sup> by month of survey, 1985)

Number of paid holidays	Midwest									West				
	Chicago (July)	Cincinnati (July)	Cleveland (September)	Detroit (June)	Indianapolis (October)	Kansas City (September)	Milwaukee (June)	Minneapolis-St. Paul (March)	St. Louis (May)	Denver-Boulder (December)	Los Angeles-Long Beach (October)	Portland (June)	San Francisco-Oakland (March)	Seattle-Everett (December)
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Employees in establishments providing paid holidays .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
6 days .....	12	-	-	12	-	-	-	-	-	-	-	-	-	-
6 days plus 1 half day .....	1	-	-	-	5	-	-	-	-	-	-	-	-	-
6 days plus 2 half days .....	3	-	-	-	-	-	-	-	-	-	-	-	-	-
6 days plus 3 half days .....	-	-	-	-	3	-	-	-	-	-	-	-	-	-
7 days .....	5	-	-	-	-	-	-	-	-	-	3	-	-	-
7 days plus 1 half day .....	-	-	-	-	4	-	-	-	-	-	-	-	-	-
8 days .....	3	4	-	-	3	6	-	3	-	-	77	-	7	-
8 days plus 1 half day .....	4	-	-	-	9	-	-	-	2	-	-	-	-	-
8 days plus 2 half days .....	4	-	-	-	-	-	-	-	-	( <sup>3</sup> )	-	-	-	-
9 days .....	17	55	67	11	-	90	6	23	68	100	-	16	-	( <sup>3</sup> )
9 days plus 1 half day .....	7	-	-	-	69	-	61	-	-	-	41	2	71	-
9 days plus 2 half days .....	6	-	-	-	7	-	-	-	6	-	-	-	-	-
10 days .....	6	41	33	-	-	4	8	74	23	-	33	2	( <sup>3</sup> )	69
10 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	7	-	2	-
10 days plus 2 half days .....	-	-	-	-	-	-	25	-	-	-	-	-	-	-
11 days .....	27	-	-	77	-	-	-	-	-	1	-	-	-	28
11 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	15	-	19	-
12 days .....	6	-	-	-	-	-	-	-	-	-	-	-	-	2
12 days plus 2 half days .....	-	-	-	-	-	-	-	-	-	-	1	-	-	-
13 days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14 days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Average paid holidays <sup>2</sup> .....	9.3	9.4	9.3	10.2	9.1	9.0	9.9	9.7	9.3	9.0	10.0	8.2	9.8	10.3

<sup>1</sup> For definition of areas, see footnote 1, table A-1, appendix A.

<sup>2</sup> For purposes of computing average holidays, 2 half days were considered as 1 full day.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

**Table 37. Paid vacations**

(Percent of nonsupervisory office employees in banks with formal provisions for paid vacations after selected periods of service, selected areas<sup>1</sup> by month of survey, 1985)

Vacation policy	Northeast							South								
	Boston (August)	Hartford (July)	Nassau-Suffolk (August)	Newark (January)	New York (SMSA) (May)	New York City (May)	Philadelphia (November)	Atlanta (May)	Baltimore (August)	Dallas-Fort Worth (December)	Houston (May)	Louisville (November)	Memphis (November)	Miami (October)	New Orleans (October)	Washington (March)
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>Method of payment</b>																
Employees in establishments providing paid vacations .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Length-of-time payment .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>Amount of vacation pay<sup>2</sup></b>																
<b>After 6 months of service:</b>																
Under 1 week .....	-	6	10	-	-	-	-	-	19	-	-	15	-	-	3	-
1 week .....	80	65	48	55	58	59	73	84	75	56	36	60	98	65	70	65
Over 1 and under 2 weeks .....	5	-	28	14	-	-	10	-	-	-	-	21	-	-	-	29
2 weeks .....	12	28	12	29	41	40	16	6	2	10	5	-	-	19	-	-
Over 2 and under 3 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2
<b>After 1 year of service:</b>																
1 week .....	3	-	-	-	5	6	-	10	-	-	5	-	-	4	6	-
Over 1 and under 2 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2 weeks .....	92	100	100	100	94	93	98	90	100	100	95	100	100	96	91	69
Over 2 and under 3 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	31
3 weeks .....	5	-	-	-	1	1	2	-	-	-	-	-	-	-	-	-
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 2 years of service:</b>																
1 week .....	-	-	-	-	1	1	-	-	-	-	5	-	-	-	-	-
2 weeks .....	80	100	100	100	98	97	98	100	97	100	73	100	100	100	97	69
Over 2 and under 3 weeks .....	-	-	-	-	-	-	-	-	3	-	22	-	-	-	3	31
3 weeks .....	20	-	-	-	1	1	2	-	-	-	-	-	-	-	-	-
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 3 years of service:</b>																
1 week .....	-	-	-	-	1	1	-	-	-	-	4	-	-	-	-	-
2 weeks .....	80	100	100	100	89	91	98	100	97	100	74	100	100	96	97	69
Over 2 and under 3 weeks .....	-	-	-	-	-	-	-	-	3	-	22	-	-	-	3	31
3 weeks .....	20	-	-	-	10	7	2	-	-	-	-	-	-	4	-	-
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 5 years of service:</b>																
2 weeks .....	4	51	9	30	4	1	84	70	60	29	16	99	42	13	30	18
Over 2 and under 3 weeks .....	-	-	4	-	-	-	2	28	3	-	-	-	-	2	3	27
3 weeks .....	91	49	88	70	95	99	15	1	37	71	84	1	58	85	66	51
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4
4 weeks .....	5	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	-	-	-	-	-	-
Over 4 and under 5 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 8 years of service:</b>																
2 weeks .....	1	5	-	7	4	1	36	11	51	25	13	52	13	12	30	10
Over 2 and under 3 weeks .....	-	-	7	-	-	-	20	19	-	-	-	-	5	4	-	10
3 weeks .....	94	95	91	93	96	99	44	70	46	75	86	48	82	62	70	70
Over 3 and under 4 weeks .....	-	-	2	-	-	-	-	-	3	-	-	-	-	-	-	10
4 weeks .....	5	-	-	-	( <sup>3</sup> )	( <sup>3</sup> )	-	-	-	-	1	-	-	-	23	-
Over 4 and under 5 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

**Table 37. Paid vacations—Continued**

(Percent of nonsupervisory office employees in banks with formal provisions for paid vacations after selected periods of service, selected areas<sup>1</sup> by month of survey, 1985)

Vacation policy	Northeast							South								
	Boston (August)	Hartford (July)	Nassau- Suffolk (August)	Newark (January)	New York (SMSA) (May)	New York City (May)	Philadelphia (November)	Atlanta (May)	Baltimore (August)	Dallas-Fort Worth (December)	Houston (May)	Louisville (November)	Memphis (November)	Miami (October)	New Orleans (October)	Wash- ington (March)
<b>Amount of vacation pay<sup>2</sup>—Continued</b>																
<b>After 10 years of service:</b>																
2 weeks .....	-	-	-	2	1	1	1	-	-	4	6	-	2	6	-	1
3 weeks .....	80	100	65	87	95	95	90	70	97	83	73	99	98	43	99	79
Over 3 and under 4 weeks .....	-	-	31	4	-	-	-	28	3	-	-	-	-	-	-	8
4 weeks .....	20	-	5	7	4	4	9	1	-	13	21	1	-	51	1	13
Over 4 and under 5 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 15 years of service:</b>																
2 weeks .....	-	-	-	-	1	1	-	-	-	4	6	-	-	3	-	1
3 weeks .....	26	16	10	22	( <sup>3</sup> )	-	56	12	51	27	18	34	78	33	78	9
Over 3 and under 4 weeks .....	-	-	28	-	( <sup>3</sup> )	-	4	-	3	-	-	-	2	-	-	27
4 weeks .....	74	84	62	78	98	98	38	88	46	67	76	66	21	40	22	63
Over 4 and under 5 weeks .....	-	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-
5 weeks .....	-	-	-	-	-	-	2	-	-	3	-	-	-	23	-	-
Over 5 and under 6 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 20 years of service:</b>																
2 weeks .....	-	-	-	-	1	1	-	-	-	4	6	-	-	3	-	1
3 weeks .....	6	10	-	12	( <sup>3</sup> )	-	3	2	-	22	17	12	6	25	19	5
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	27
4 weeks .....	94	90	98	73	95	98	77	69	100	71	73	88	94	48	81	67
Over 4 and under 5 weeks .....	-	-	2	-	-	-	17	-	-	-	-	-	-	-	-	-
5 weeks .....	-	-	-	15	4	1	2	28	-	3	4	-	-	23	-	-
Over 5 and under 6 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 25 years of service:</b>																
2 weeks .....	-	-	-	-	1	1	-	-	-	4	6	-	-	3	-	1
3 weeks .....	4	10	-	12	( <sup>3</sup> )	-	3	2	-	22	17	12	6	25	19	5
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8
4 weeks .....	96	84	84	35	56	57	71	69	93	61	73	44	77	48	81	45
Over 4 and under 5 weeks .....	-	-	-	-	-	-	19	-	-	-	-	-	-	-	-	19
5 weeks .....	-	6	16	52	39	42	7	28	7	13	4	44	18	23	-	23
Over 5 and under 6 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6 weeks .....	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-
<b>After 30 years of service:<sup>4</sup></b>																
2 weeks .....	-	-	-	-	1	1	-	-	-	4	6	-	-	3	-	1
3 weeks .....	4	10	-	12	( <sup>3</sup> )	-	3	2	-	22	17	12	6	25	19	5
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8
4 weeks .....	96	84	66	35	32	32	65	69	80	61	73	44	77	48	81	45
Over 4 and under 5 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	19
5 weeks .....	-	6	32	44	64	67	32	28	20	13	4	44	18	23	-	23
Over 5 and under 6 weeks .....	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
6 weeks .....	-	-	-	8	-	-	-	-	-	-	-	-	-	-	-	-
7 weeks .....	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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**Table 37. Paid vacations—Continued**

(Percent of nonsupervisory office employees in banks with formal provisions for paid vacations after selected periods of service, selected areas<sup>1</sup> by month of survey, 1985)

Vacation policy	Midwest									West				
	Chicago (July)	Cincinnati (July)	Cleveland (September)	Detroit (June)	Indianapolis (October)	Kansas City (September)	Milwaukee (June)	Minneapolis- St. Paul (March)	St. Louis (May)	Denver- Boulder (December)	Los Angeles- Long Beach (October)	Portland (June)	San Francisco- Oakland (March)	Seattle- Everett (December)
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>Method of payment</b>														
Employees in establishments providing paid vacations .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Length-of-time payment .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>Amount of vacation pay<sup>2</sup></b>														
<b>After 6 months of service:</b>														
Under 1 week .....	9	-	18	-	9	-	-	-	5	-	-	-	-	-
1 week .....	64	78	54	11	67	21	93	60	65	24	83	97	96	76
Over 1 and under 2 weeks .....	-	16	23	41	-	12	-	4	-	-	3	-	4	-
2 weeks .....	6	-	( <sup>3</sup> )	25	7	4	-	23	-	-	13	-	-	-
Over 2 and under 3 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 1 year of service:</b>														
1 week .....	9	14	-	2	-	-	1	-	-	-	( <sup>3</sup> )	-	-	-
Over 1 and under 2 weeks .....	-	1	-	-	-	-	-	-	-	-	-	-	-	-
2 weeks .....	91	85	100	98	100	88	99	100	100	75	100	98	88	100
Over 2 and under 3 weeks .....	-	-	-	-	-	-	-	-	-	-	-	2	12	-
3 weeks .....	-	-	-	-	-	12	-	-	-	-	-	-	-	-
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	25	-	-	-	-
<b>After 2 years of service:</b>														
1 week .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2 weeks .....	98	99	100	100	97	88	100	100	100	75	100	98	88	100
Over 2 and under 3 weeks .....	2	1	-	-	3	-	-	-	-	-	-	2	12	-
3 weeks .....	-	-	-	-	-	12	-	-	-	-	-	-	-	-
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	25	-	-	-	-
<b>After 3 years of service:</b>														
1 week .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2 weeks .....	98	99	100	84	93	88	100	100	100	75	92	98	84	100
Over 2 and under 3 weeks .....	2	1	-	-	7	-	-	-	-	-	-	2	16	-
3 weeks .....	-	-	-	16	-	12	-	-	-	-	8	-	( <sup>3</sup> )	-
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	-	-	25	-	-	-	-
<b>After 5 years of service:</b>														
2 weeks .....	66	97	4	73	38	78	97	70	72	24	5	-	-	1
Over 2 and under 3 weeks .....	3	-	-	-	4	-	-	-	-	-	-	-	-	-
3 weeks .....	31	2	96	27	58	9	3	30	28	50	87	98	88	99
Over 3 and under 4 weeks .....	-	1	-	-	-	12	-	-	-	-	-	2	12	-
4 weeks .....	-	-	-	-	-	-	-	-	-	-	7	-	-	-
Over 4 and under 5 weeks .....	-	-	-	-	-	-	-	-	-	25	-	-	-	-
<b>After 8 years of service:</b>														
2 weeks .....	33	74	4	14	21	33	13	15	27	20	4	-	-	-
Over 2 and under 3 weeks .....	16	4	-	-	4	4	1	2	-	5	-	-	-	-
3 weeks .....	51	21	96	86	75	51	86	83	73	50	89	98	88	100
Over 3 and under 4 weeks .....	-	1	-	-	4	12	-	-	-	-	-	2	12	-
4 weeks .....	-	-	-	-	-	-	-	-	-	-	7	-	-	-
Over 4 and under 5 weeks .....	-	-	-	-	-	-	-	-	-	25	-	-	-	-

See footnotes at end of table.

**Table 37. Paid vacations—Continued**

(Percent of nonsupervisory office employees in banks with formal provisions for paid vacations after selected periods of service, selected areas<sup>1</sup> by month of survey, 1985)

Vacation policy	Midwest									West				
	Chicago (July)	Cincinnati (July)	Cleveland (September)	Detroit (June)	Indianapolis (October)	Kansas City (September)	Milwaukee (June)	Minneapolis-St. Paul (March)	St. Louis (May)	Denver-Boulder (December)	Los Angeles-Long Beach (October)	Portland (June)	San Francisco-Oakland (March)	Seattle-Everett (December)
<b>Amount of vacation pay—Continued</b>														
After 10 years of service:														
2 weeks .....	3	-	4	-	-	13	2	4	12	-	2	-	-	-
3 weeks .....	92	99	95	100	93	74	98	92	83	67	79	98	63	92
Over 3 and under 4 weeks .....	-	1	-	-	4	12	-	-	-	-	-	2	12	-
4 weeks .....	5	-	1	-	3	-	-	4	5	7	20	-	24	8
Over 4 and under 5 weeks .....	-	-	-	-	-	-	-	-	-	25	-	-	-	-
After 15 years of service:														
2 weeks .....	1	-	4	-	-	13	2	4	1	-	2	-	-	-
3 weeks .....	39	32	1	31	21	61	10	24	49	29	7	2	3	2
Over 3 and under 4 weeks .....	4	1	-	-	-	12	2	-	-	-	-	-	-	-
4 weeks .....	56	67	95	69	79	14	87	71	50	45	92	96	85	98
Over 4 and under 5 weeks .....	-	-	-	-	-	-	-	-	-	-	-	2	12	-
5 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Over 5 and under 6 weeks .....	-	-	-	-	-	-	-	-	-	25	-	-	-	-
After 20 years of service:														
2 weeks .....	1	-	4	-	-	13	2	4	1	-	2	-	-	-
3 weeks .....	15	3	1	5	9	36	6	16	16	22	6	2	3	2
Over 3 and under 4 weeks .....	-	1	-	-	-	-	2	-	-	-	-	-	-	-
4 weeks .....	81	78	95	95	91	51	89	80	83	52	93	96	85	98
Over 4 and under 5 weeks .....	-	-	-	-	-	-	-	-	-	-	-	2	12	-
5 weeks .....	2	18	-	-	-	-	2	-	-	-	-	-	-	-
Over 5 and under 6 weeks .....	-	-	-	-	-	-	-	-	-	25	-	-	-	-
After 25 years of service:														
2 weeks .....	1	-	4	-	-	13	2	4	1	-	2	-	-	-
3 weeks .....	15	3	1	1	9	26	5	16	13	22	6	2	3	2
Over 3 and under 4 weeks .....	-	1	-	-	-	-	-	-	-	-	-	-	-	-
4 weeks .....	53	78	95	89	36	61	22	54	65	52	83	88	66	10
Over 4 and under 5 weeks .....	11	-	-	-	-	-	-	-	9	-	-	2	12	-
5 weeks .....	10	18	-	11	55	-	71	27	12	-	9	8	19	88
Over 5 and under 6 weeks .....	10	-	-	-	-	-	-	-	-	25	-	-	-	-
6 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
After 30 years of service: <sup>4</sup>														
2 weeks .....	1	-	4	-	-	13	2	4	1	-	2	-	-	-
3 weeks .....	15	3	1	1	9	26	5	16	13	22	6	2	3	2
Over 3 and under 4 weeks .....	-	1	-	-	-	-	-	-	-	-	-	-	-	-
4 weeks .....	53	78	95	87	36	61	22	54	65	52	83	45	66	10
Over 4 and under 5 weeks .....	11	-	-	-	-	-	-	-	9	-	-	2	12	-
5 weeks .....	10	18	-	12	55	-	46	27	12	-	9	52	19	88
Over 5 and under 6 weeks .....	10	-	-	-	-	-	-	-	-	25	-	-	-	-
6 weeks .....	-	-	-	-	-	-	25	-	-	-	-	-	-	-
7 weeks .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> For definition of areas, see footnote 1, table A-1, appendix A.

<sup>2</sup> Vacation payments, such as percent of annual earnings, were converted to an equivalent time basis. Periods of service were chosen arbitrarily and do not necessarily reflect individual establishment provisions for progression. For example, changes indicated at 8 years may include changes that occurred between 5 and 8 years.

<sup>3</sup> Less than 0.5 percent.

<sup>4</sup> Vacation provisions were virtually the same after longer periods of service.

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

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**Table 38. Health, insurance, and retirement plans**

(Percent of nonsupervisory office employees in banks with specified health, insurance, and retirement plans,<sup>1</sup> selected areas<sup>2</sup> by month of survey, 1985)

Type of plan	Northeast							South								
	Boston (August)	Hartford (July)	Nassau- Suffolk (August)	Newark (January)	New York (SMSA) (May)	New York City (May)	Philadelphia (November)	Atlanta (May)	Baltimore (August)	Dallas-Fort Worth (December)	Houston (May)	Louisville (November)	Memphis (November)	Miami (October)	New Orleans (October)	Wash- ington (March)
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Employees in establishments providing:																
Life insurance .....	100	100	100	100	100	100	100	100	100	100	99	100	100	100	100	100
Noncontributory plans .....	100	100	100	100	100	100	100	86	50	88	91	79	82	74	78	100
Accidental death and dismemberment insurance .....	83	100	59	96	73	68	56	31	89	83	65	93	42	94	100	100
Noncontributory plans .....	83	100	45	84	59	54	46	24	38	57	57	72	42	68	78	75
Sickness and accident insurance or sick leave or both <sup>3</sup> .....	95	100	100	100	100	100	100	98	100	100	100	100	100	100	100	94
Sickness and accident insurance .....	41	87	71	60	43	41	53	49	82	31	32	3	60	14	44	32
Noncontributory plans ...	41	87	71	55	33	30	37	46	82	31	31	3	60	11	44	32
Sick leave (full pay, no waiting period) .....	95	67	93	89	100	100	97	98	100	100	100	100	100	100	100	80
Long-term disability insurance ...	77	98	74	92	91	92	89	93	87	93	84	85	68	86	92	86
Noncontributory plans .....	62	98	29	80	79	77	61	57	50	82	82	85	68	59	70	86
Hospitalization insurance .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	14	7	53	56	53	54	27	31	3	78	71	10	40	46	59	58
Surgical insurance .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	14	7	53	56	53	54	27	31	3	78	71	10	40	46	59	58
Medical insurance .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	14	7	53	56	53	54	27	31	3	78	71	10	40	46	59	58
Major medical insurance .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	14	56	44	56	44	43	27	6	3	78	71	10	40	46	59	58
Health maintenance organizations .....	91	83	55	72	60	56	92	71	83	50	63	84	66	69	-	84
Noncontributory plans .....	6	-	16	21	27	25	5	-	-	26	16	-	24	9	-	15
Dental insurance .....	38	98	87	63	56	56	73	91	95	72	75	22	69	99	87	89
Noncontributory plans .....	18	45	31	37	28	23	22	6	11	44	27	-	40	46	54	49
Retirement plans <sup>4</sup> .....	94	99	99	100	98	98	99	93	98	81	85	97	66	83	89	98
Pensions .....	94	99	99	98	98	98	99	90	98	81	77	52	64	73	59	98
Noncontributory plans ...	91	99	99	98	98	98	99	90	98	75	77	52	64	73	59	98
Severance pay .....	-	-	-	20	( <sup>5</sup> )	-	-	50	40	-	10	60	11	10	5	10

See footnotes at end of table.



**Table 38. Health, insurance, and retirement plans—Continued**

(Percent of nonsupervisory office employees in banks with specified health, insurance, and retirement plans,<sup>1</sup> selected areas<sup>2</sup> by month of survey, 1985)

Type of plan	Midwest									West				
	Chicago (July)	Cincinnati (July)	Cleveland (September)	Detroit (June)	Indianapolis (October)	Kansas City (September)	Milwaukee (June)	Minneapolis-St. Paul (March)	St. Louis (May)	Denver-Boulder (December)	Los Angeles-Long Beach (October)	Portland (June)	San Francisco-Oakland (March)	Seattle-Everett (December)
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Employees in establishments providing:														
Life insurance .....	100	100	100	100	100	100	98	100	100	100	100	100	100	100
Noncontributory plans .....	73	90	99	100	97	82	55	69	99	93	91	99	54	98
Accidental death and dismemberment insurance .....	79	100	96	100	86	60	97	43	58	84	96	98	83	72
Noncontributory plans .....	58	90	95	100	83	56	53	38	54	77	88	53	37	49
Sickness and accident insurance or sick leave or both <sup>3</sup> .....	100	99	96	100	100	77	96	97	95	100	100	100	100	100
Sickness and accident insurance .....	70	38	74	57	18	55	55	76	54	23	18	63	74	2
Noncontributory plans .....	46	38	73	57	15	55	13	75	54	23	11	63	11	-
Sick leave (full pay, no waiting period) .....	93	99	96	100	100	69	96	83	95	95	100	100	100	100
Long-term disability insurance .....	89	99	99	100	85	94	89	92	84	95	95	99	99	51
Noncontributory plans .....	70	99	96	100	71	80	45	64	77	67	94	86	54	40
Hospitalization insurance .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	50	30	7	74	12	37	20	22	65	62	9	47	3	4
Surgical insurance .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	50	30	7	74	12	37	20	22	65	62	9	47	3	4
Medical insurance .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	50	30	7	74	12	37	20	22	65	62	9	47	3	4
Major medical insurance .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	50	30	7	90	12	37	20	22	65	62	9	47	3	4
Health maintenance organizations .....	55	43	96	83	85	55	75	82	55	83	94	50	97	96
Noncontributory plans .....	7	3	4	49	-	11	-	11	16	4	5	-	1	-
Dental insurance .....	55	41	54	99	82	72	98	80	85	85	100	98	100	100
Noncontributory plans .....	21	25	9	76	68	35	19	34	64	35	9	60	4	4
Retirement plans <sup>4</sup> .....	73	97	99	98	100	68	94	94	91	92	89	99	99	97
Pensions .....	73	83	99	98	100	64	93	87	83	73	89	99	96	97
Noncontributory plans .....	73	83	99	95	100	60	93	61	79	73	89	99	96	97
Severance pay .....	-	14	5	-	23	4	1	24	8	19	-	-	2	2

<sup>1</sup> Includes those plans for which the employer pays at least part of the cost and excludes legally required plans such as workers' compensation and social security; however, plans required by State temporary disability insurance laws are included if the employer contributes more than is legally required or employees receive benefits over legal requirements. "Noncontributory plans" include only those plans financed entirely by the employer.

<sup>2</sup> For definition of areas, see footnote 1, table A-1, appendix A.

<sup>3</sup> Unduplicated total of employees receiving sickness and accident insurance and sick leave shown separately.

<sup>4</sup> Unduplicated total of employees covered by pension plans and severance pay shown separately.

<sup>5</sup> Less than 0.5 percent.

NOTE: Dashes indicate that no data were reported.

**Table 39. Other selected benefits**

(Percent of nonsupervisory office employees in banks with formal provisions for selected benefits,<sup>1</sup> selected areas<sup>2</sup> by month of survey, 1985)

Benefit	Northeast							South								
	Boston (August)	Hartford (July)	Nassau- Suffolk (August)	Newark (January)	New York (SMSA) (May)	New York City (May)	Philadelphia (November)	Atlanta (May)	Baltimore (August)	Dallas-Fort Worth (December)	Houston (May)	Louisville (November)	Memphis (November)	Miami (October)	New Orleans (October)	Wash- ington (March)
Employees in establishments providing:																
Technological severance pay .....	48	57	71	84	63	64	72	83	24	35	52	66	38	45	60	48
Supplemental unemployment benefits .....	-	-	-	5	-	-	-	-	-	-	-	-	-	-	5	-
Cost-of-living adjustments .....	2	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-
Based on BLS CPI .....	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-
Based on other measure .....	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Paid leave:																
Jury-duty leave .....	100	100	100	100	100	100	90	100	100	100	100	100	69	100	100	100
Funeral leave .....	100	100	100	100	100	100	97	94	100	100	100	95	100	94	100	99
Military leave .....	87	96	92	94	88	87	98	92	53	77	87	82	92	88	92	95
Personal leave .....	23	12	77	50	61	60	53	5	51	12	3	-	-	58	-	26
Uniform number of days .....	23	12	77	50	61	60	53	5	51	12	3	-	-	54	-	26
1 day .....	16	-	-	7	-	-	9	-	-	-	1	-	-	-	-	-
1 day plus 1 half day .....	-	-	-	-	-	-	-	3	-	-	-	-	-	-	-	-
2 days .....	7	2	70	29	58	57	43	-	28	2	-	-	-	48	-	12
2 days plus 1 half day .....	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
3 days .....	-	-	5	14	3	3	-	2	23	-	-	-	-	6	-	-
4 days .....	-	4	-	-	-	-	-	-	-	10	-	-	-	-	-	-
5 days .....	-	6	-	-	-	-	-	-	-	-	2	-	-	-	-	14
6 days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
More than 6 days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Variable or unspecified <sup>3</sup> .....	-	-	-	-	(*)	-	-	-	-	-	-	-	-	4	-	-

See footnotes at end of table.

**Table 39. Other selected benefits—Continued**

(Percent of nonsupervisory office employees in banks with formal provisions for selected benefits,<sup>1</sup> selected areas<sup>2</sup> by month of survey, 1985)

Benefit	Midwest									West				
	Chicago (July)	Cincinnati (July)	Cleveland (September)	Detroit (June)	Indianapolis (October)	Kansas City (September)	Milwaukee (June)	Minneapolis-St. Paul (March)	St. Louis (May)	Denver-Boulder (December)	Los Angeles-Long Beach (October)	Portland (June)	San Francisco-Oakland (March)	Seattle-Everett (December)
Employees in establishments providing:														
Technological severance pay .....	47	16	49	14	14	54	45	71	34	69	52	97	51	94
Supplemental unemployment benefits .....	-	-	-	-	-	-	-	-	-	-	-	2	12	-
Cost-of-living adjustments .....	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Based on BLS CPI .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Based on other measure .....	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Paid leave:														
Jury-duty leave .....	99	100	100	96	100	93	100	94	100	100	97	100	100	99
Funeral leave .....	86	96	100	100	100	83	100	94	100	85	97	100	100	62
Military leave .....	70	46	84	86	30	79	90	71	91	71	81	48	44	39
Personal leave .....	53	20	42	23	7	32	1	2	7	9	30	75	9	-
Uniform number of days .....	51	20	37	18	7	32	1	2	7	9	3	75	9	-
1 day .....	13	-	-	-	-	-	-	-	-	4	-	2	-	-
1 day plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	2	-
2 days .....	23	20	35	10	7	14	-	-	7	-	-	74	7	-
2 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3 days .....	12	-	-	8	-	5	-	-	-	-	1	-	-	-
4 days .....	-	-	2	-	-	-	-	-	-	-	-	-	-	-
5 days .....	-	-	-	-	-	2	1	-	-	-	1	-	-	-
6 days .....	2	-	-	-	-	9	-	-	-	-	-	-	-	-
More than 6 days .....	2	-	-	-	-	2	-	2	-	5	-	-	-	-
Variable or unspecified <sup>3</sup> .....	2	-	5	5	-	-	-	-	-	-	27	-	-	-

<sup>1</sup> For definition of items, see appendix A.

<sup>2</sup> For definition of areas, see footnote 1, table A-1, appendix A.

<sup>3</sup> Includes plans that provide differing amounts based on length of service or formal plans with no specific limits.

<sup>4</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

# Appendix A. Scope and Method of Survey

## Scope of survey

The survey included commercial and stock savings banks and trust companies engaged in accepting deposits from the public and extending credit by means of loans and investments (industry groups 602 and 603 as defined in the 1972 edition of the *Standard Industrial Classification Manual* prepared by the U.S. Office of Management and Budget). Separate auxiliary units such as central offices were excluded.

Establishments studied were selected from those employing 20 workers or more at the time of reference of the data used in compiling the universe lists. Table A-1 shows the number of establishments and workers estimated to be within the scope of the survey, as well as the number actually studied by the Bureau.

## Method of study

Data were obtained by personal visits of the Bureau's field representatives to a probability-based sample of establishments within the scope of the survey. To obtain appropriate accuracy at minimum cost, a greater proportion of large than of small establishments was studied. In combining the data, each establishment was given an appropriate weight. All estimates (except minimum rates) are presented, therefore, as relating to all establishments in the industry, excluding only those below the minimum size at the time of reference of the universe data.

## Month of reference

Wage information relates to a payroll period including the 12th of the month indicated for each area. However, the data include wage and benefit changes through the end of the reference month.

## Establishment definition

An establishment was defined for this study as all locations of a banking firm within a metropolitan area, except in New York. In the New York Standard Metropolitan Statistical Area, where separate data were developed for New York City, an establishment was defined as all locations of a bank within the 5 boroughs or in the suburbs. Thus, a company in the New York area consisted of up to two establishments, one in the city and one in the suburbs.

## Employment

Estimates of the number of workers within the scope of the study are intended as a general guide to the size and composition of the industry's labor force, rather than as precise measures of employment.

The terms "all employees" (used in the establishment practices and employee benefit tables) and "nonsupervisory bank workers," used interchangeably, include full-time nonsupervisory office workers as well as tellers, general office clerks, office machine operators, loan officers, and electronic data processing employees. Excluded are other professional and technical employees and executive, administrative, and supervisory employees.

## Occupational classification

Occupational classification was based on a uniform set of job descriptions designed to take account of interestablishment and interarea variations in duties within the same job. (See appendix B for these descriptions.) The criteria for selection of the occupations were the number of workers in the occupation and appropriate representation of the entire job scale in the industry. Working supervisors, apprentices, learners, beginners, trainees, and handicapped, part-time, temporary, and probationary workers were not reported in the data for selected occupations.

For occupations with more than one level, data are included in the overall classification when a subclassification is not shown or when information needed to subclassify is not available.

## Wage data

Information on wages relates to straight-time weekly earnings, excluding premium pay for overtime and for work on weekends, holidays, and late shifts. Incentive payments, such as those resulting from piecework or production bonus systems, and cost-of-living pay increases (but not bonuses) were included as part of the workers' regular pay. Excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or yearend bonuses, and other nonproduction bonuses.

**Table A-1. Estimated number of establishments and employees within scope of survey and number studied, banking, 1985**

Area <sup>1</sup>	Reference month	Number of establishments <sup>2</sup>		Employees in establishments		
		Within scope of study	Actually studied	Within scope of study		Total actually studied <sup>3</sup>
				Total <sup>4</sup>	Nonsupervisory employees	
Total, 29 areas .....		2,345	549	654,956	414,462	435,280
<b>Northeast</b>						
Boston .....	August	109	21	34,555	18,436	23,779
Hartford .....	July	27	10	10,046	6,702	8,509
Nassau-Suffolk .....	August	55	17	23,865	14,150	14,679
Newark .....	January	49	22	13,511	7,954	10,372
New York (SMSA) .....	May	123	33	119,183	81,603	88,748
New York City .....	May	59	19	100,642	68,883	82,738
Philadelphia .....	November	64	18	32,174	19,452	16,981
<b>South</b>						
Atlanta .....	May	56	12	17,948	11,147	10,262
Baltimore .....	August	25	9	13,541	8,399	11,920
Dallas-Fort Worth .....	December	228	37	24,937	19,846	11,939
Houston .....	May	228	40	22,074	15,031	11,296
Louisville .....	November	19	8	8,221	4,546	7,692
Memphis .....	November	22	10	6,401	4,237	5,300
Miami .....	October	58	23	12,766	9,276	10,399
New Orleans .....	October	28	10	6,813	4,727	3,925
Washington .....	March	57	17	16,532	10,443	9,940
<b>Midwest</b>						
Chicago .....	July	328	34	51,698	27,929	28,254
Cincinnati .....	July	33	13	7,310	4,332	5,956
Cleveland .....	September	29	12	12,656	7,213	12,265
Detroit .....	June	62	16	24,130	14,696	16,597
Indianapolis .....	October	34	9	8,175	5,746	4,263
Kansas City .....	September	90	24	10,018	6,994	5,819
Milwaukee .....	June	69	17	10,500	6,284	5,623
Minneapolis-St. Paul .....	March	135	34	12,444	6,986	7,413
St. Louis .....	May	160	35	14,253	9,177	7,670
<b>West</b>						
Denver-Boulder .....	December	66	16	10,251	7,231	5,717
Los Angeles-Long Beach .....	October	101	20	61,332	37,676	33,017
Portland .....	June	20	10	9,028	6,188	7,927
San Francisco-Oakland .....	March	50	13	42,854	24,956	35,309
Seattle-Everett .....	December	20	9	17,740	13,105	13,709

<sup>1</sup> The areas are defined as follows: NORTHEAST: *Boston*—Suffolk County, 16 communities in Essex County, 34 in Middlesex County, 26 in Norfolk County, and 12 in Plymouth County; *Hartford*—the city of Hartford, 21 towns in Hartford County, New Hartford town in Litchfield County, 3 towns in Middlesex County, Colchester town in New London County, and 10 towns in Tolland County. *Nassau-Suffolk*—Nassau and Suffolk Counties; *New York*—New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Putnam, Rockland, and Westchester Counties, N.Y.; and Bergen County, N.J.; *New York City*—Bronx, Kings, New York, Queens, and Richmond Counties; *Philadelphia*—Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N.J. SOUTH: *Atlanta*—Butts, Cherokee, Clayton, Cobb, De Kalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Paulding, Rockdale, and Walton Counties; *Baltimore*—Baltimore City and Anne Arundel, Baltimore, Carroll, Harford, and Howard Counties; *Dallas-Ft. Worth*—Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Tarrant, and Wise Counties; *Houston*—Brazoria, Fort Bend, Harris, Liberty, Montgomery, and Waller Counties; *Louisville*—Bullitt, Jefferson and Oldham Counties, Ky.; and Clark and Floyd Counties, Ind; *Memphis*—Shelby and Tipton Counties, Tenn.; Crittenden County, Ark.; and DeSoto County, Miss; *Miami*—Dade County; *New Orleans*—Jefferson, Orleans, St. Bernard, and St. Tammany Parishes; *Washington, D.C.-Md.-Va.*—the District of Columbia; Charles, Montgomery, and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church Cities and Arlington, Fairfax, Loudon, and Prince William Counties, Va. MIDWEST: *Chi-*

*cago*—Cook, Du Page, Kane, Lake, McHenry, and Will Counties; *Cincinnati*—Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties Ky.; and Dearborn County Ind; *Cleveland*—Guyahoga, Geauga, Lake, and Medina Counties; *Detroit*—Lapeer, Livingston, Macomb, Oakland, St. Clair, and Wayne Counties; *Indianapolis*—Boone, Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties; *Kansas City*—Cass, Clay, Jackson, Platte, and Ray Counties, Mo.; and Johnson and Wyandotte Counties, Kans; *Milwaukee*—Milwaukee, Ozaukee, Washington, and Waukesha Counties; *Minneapolis-St. Paul*—Anoka, Carver, Chisago, Dakota, Hennepin, Ramsey, Scott, Washington, and Wright Counties, Minn.; and St. Croix County, Wis; *St. Louis*—St. Louis City; Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Clinton, Madison, Monroe, and St. Clair Counties, Ill. WEST; *Denver-Boulder*—Adams, Arapahoe, Boulder, Denver, Douglas, Gilpin, and Jefferson Counties; *Los Angeles-Long Beach*—Los Angeles County; *Portland*—Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.; *San Francisco-Oakland*—Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties; *Seattle-Everett*—King and Snohomish Counties.

<sup>2</sup> Includes only those establishments with 20 employees or more at the time of reference of the universe data.

<sup>3</sup> Data relate to total employment in establishments actually visited.

<sup>4</sup> Includes executive, professional, other employees in addition to the nonsupervisory employee category shown separately.

Average (mean) weekly rates or earnings for each occupation were calculated by weighting each rate (or weekly earnings) by the number of workers receiving

the rate, totaling, and dividing by the number of individuals.

The median designates position; that is, one-half of

the employees surveyed received more than this rate and one-half received less. The *middle range* is defined by two rates of pay such that one-fourth of the employees earned less than the lower of these rates and one-fourth earned more than the higher rate.

### **Method of wage payment**

Tabulations by method of wage payment relate to the number of workers paid under the various time and incentive wage systems. Formal rate structures for time-rated workers provide single rates or a range of rates for individual job categories. In the absence of a formal rate structure, pay rates are determined primarily by the qualifications of the individual worker. A single rate structure is one in which the same rate is paid to all experienced workers in the same job classification. Learners, apprentices, or probationary workers may be paid according to rate schedules which start below the single rate and permit the workers to achieve the full job rate over a period of time. An experienced worker occasionally may be paid above or below the single rate for special reasons, but such payments are exceptions. Range-of-rate plans are those in which the minimum, maximum, or both of these rates paid experienced workers for the same job are specified. Specific rates of individual workers within the range may be determined by merit, length of service, or a combination of these. Incentive workers are classified under piecework, bonus, or commission pay plans.

### **Minimum entrance and job salaries**

Tabulations relate to formally established policies for minimum weekly hiring and job salaries for inexperienced full-time all-round tellers of the banks in the Bureau's sample. For purposes of this study, inexperienced workers are defined as those who, at the time of hire, either lack any previous experience, or lack experience that may be transferable to the job for which they are employed.

### **Scheduled weekly hours**

Data on weekly hours refer to the predominant work schedule for full-time nonsupervisory workers employed on the day shift.

### **Shift provisions and practices**

Shift provisions relate to the policies of establishments either currently operating late shifts or having formal provisions covering late-shift work. Practices relate to workers employed on late shifts at the time of the survey.

### **Establishment practices and employee benefits**

Benefits in an establishment were considered applicable to all nonsupervisory workers if they applied to half or more of such workers in the establishment.

Similarly, if fewer than half of the workers were covered, the benefit was considered nonexistent in the establishment. Because of length-of-service and other eligibility requirements, the proportion of workers receiving the benefits may be smaller than estimated.

*Paid holidays.* Paid holiday provisions relate to full-day and half-day holidays provided annually.

*Paid vacations.* The summary of vacation plans is limited to formal arrangements and excludes informal plans whereby time off with pay is granted at the discretion of the employer or supervisor. Payments not on a time basis were converted; for example, a payment of 2 percent of annual earnings was considered the equivalent of 1 week's pay. The periods of service for which data are presented represent the most common practices, but they do not necessarily reflect individual establishment provisions for progression. For example, changes in proportions indicated at 8 years of service may include changes which occurred between 5 and 8 years.

*Health, insurance, and retirement plans.* Data are presented for health, insurance, pension, and retirement severance plans for which the employer pays all or a part of the cost, excluding programs required by law such as workers' compensation and Social Security. Among plans included are those underwritten by a commercial insurance company and those paid directly by the employer from current operating funds or from a fund set aside for this purpose.

Death benefits are included as a form of life insurance. Sickness and accident insurance is limited to that type of insurance under which predetermined cash payments are made directly to the insured on a weekly or monthly basis during illness or accident disability. Information is presented for all such plans to which the employer contributes at least a part of the cost. However, in New York and New Jersey, where temporary disability insurance laws require employer contributions,<sup>1</sup> plans are included only if the employer (1) contributes more than is legally required, or (2) provides the employees with benefits which exceed the requirements of the law.

Tabulations of paid sick leave plans are limited to formal plans which provide full pay or a proportion of the worker's pay during absence from work because of illness; informal arrangements have been omitted. Separate tabulations are provided for (1) plans which provide full pay and no waiting period, and (2) plans provide either partial pay or a waiting period.

Long-term disability insurance plans provide

<sup>1</sup> The temporary disability insurance laws in California and Rhode Island do not require employer contributions.

payments to totally disabled employees upon the expiration of sick leave, sickness and accident insurance, or both, or after a specified period of disability (typically 6 months). Payments are made until the end of disability, a maximum age, or eligibility for retirement benefits. Payments may be full or partial, but are almost always reduced by Social Security, workers' compensation, and private pension benefits payable to the disabled employee.

Medical insurance refers to plans providing for complete or partial payment of doctors' fees. Such plans may be underwritten by a commercial insurance company or a nonprofit organization, or they may be a form of self-insurance.

Major medical insurance includes plans designed to cover employees for services which go beyond those covered under hospitalization, medical, and surgical insurance. Major medical plans typically have deductibles and require copayments, and frequently have maximum benefits. Comprehensive plans, which cover all expenses with neither deductibles nor copayments, are not considered as including major medical insurance.

A health maintenance organization (HMO) provides comprehensive health care services to a specified group for fixed periodic payments rather than indemnification or reimbursement for medical, surgical, and hospital expenses.

Dental insurance, for purposes of this survey, covers routine dental work such as fillings, extractions, and X-rays. Excluded are plans which cover only oral surgery or accidental injury.

Tabulations of retirement pensions are limited to plans which provide regular payments for the remainder of the retiree's life. Data are presented separately for retirement severance pay (one payment or several over a specified period of time) made to employees on retirement. Establishments providing both retirement severance payments and retirement pensions to

employees were considered as having both benefits; however, establishments providing employees a choice of either retirement severance payments or pensions were considered as having only retirement pensions.

*Other benefits.* Data for paid funeral and jury-duty leave relate to formal plans which provide at least partial payment for time lost as a result of attending funerals of specified family members or serving as a juror. Where paid jury-duty leave is required by law, plans are included only if the employer provides the employee with benefits exceeding legal requirements.

Technological severance pay includes formal plans providing for payments to employees permanently separated from the company because of a technological change or closing.

Military leave relates to formal plans providing excused absence from work with full or partial pay while on annual training duty. Plans that provide paid leave only for temporary emergency duty are excluded.

Paid personal leave plans are designed to allow workers to be absent from work for a variety of personal reasons. Plans intended for use as (or extension of) paid holidays, vacations, or sick leave are not reported as paid personal leave, but are reported as holidays, vacations, or sick leave in accordance with the intent of the provision.

Cost-of-living adjustments include formal plans by which wage rates are adjusted periodically in keeping with changes in the Bureau of Labor Statistics Consumer Price Index or some other measure.

Supplemental unemployment benefit plans relate to formal plans which supplement State unemployment insurance benefits paid to laid-off workers. Benefits are paid either from pooled funds, in which the company contributes to one fund for all employees; or from non-pooled funds, in which the company contributes to individual funds for each employee.

# Appendix B. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field representatives in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those used in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field representatives were instructed to exclude apprentices, learners, beginners, trainees, and handicapped, temporary, part-time, and probationary workers.

The titles and 4-digit codes below the job titles in this appendix are taken from the 1980 edition of the *Standard Occupational Classification Manual* (SOC), issued by the U.S. Department of Commerce, Office of Federal Statistical Policy and Standards.

In general, the Bureau of Labor Statistics' occupational descriptions are much more specific than those found in the SOC manual. For example, most teller categories have the SOC designation bank teller (4791). Thus, in comparing the results of this survey with other sources, differences in occupational definitions should be taken into consideration.

## GENERAL CLERICAL OCCUPATIONS

### Secretary

(4622: Secretary)

Provides principal secretarial support in an office, usually to one individual, and, in some cases, also to the subordinate staff of that individual. Maintains a close and highly responsive relationship to the day-to-day activities of the supervisor and staff. Works fairly independently, receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties requiring a knowledge of office routine and an understanding of the organization, programs, and procedures related to the work of the office.

*Exclusions.* Not all positions titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows:

- a. Clerks or secretaries working under the direction of secretaries or administrative assistants as described in e;
- b. Stenographers not fully performing secretarial duties;
- c. Stenographers or secretaries assigned to two or more professional, technical, or managerial persons of equivalent rank;
- d. Assistants or secretaries performing any kind of technical work, e.g., personnel, accounting, or legal work;
- e. Administrative assistants or supervisors performing duties which are more difficult or more responsible than the secretarial work described in LR-1 through LR-4;
- f. Secretaries receiving additional pay primarily for maintaining confidentiality of payroll records or other sensitive information;
- g. Secretaries performing routine receptionist, typing, and filing duties following detailed instructions and guidelines; these duties are less responsible than those described in LR-1 below;
- h. Trainees.

### Classification by Level

Secretary jobs which meet the required characteristics are matched at one of five levels according to two factors: (a) Level of the secretary's supervisor within the overall organizational structure, and (b) level of the secretary's responsibility. The table following the explanations of these factors indicates the level of the secretary for each combination of factors.

#### Level of secretary's supervisor (LS)

Secretaries should be matched at one of the three LS levels below best describing the organization of the secretary's supervisor.

##### LS-1

Organizational structure is not complex and internal procedures and administrative controls are simple and informal; supervisor directs staff through face-to-face meetings.

##### LS-2

Organizational structure is complex and is divided into subordinate groups that usually differ from each



other as to subject matter, function, etc.; supervisor usually directs staff through intermediate supervisors; internal procedures and administrative controls are formal. An entire organization (e.g., division, subsidiary, or parent organization) may contain a variety of subordinate groups which meet the LS-2 definition. Therefore, it is not unusual for one LS-2 supervisor to report to another LS-2 supervisor.

The presence of subordinate supervisors does not by itself mean LS-2 applies, e.g., a clerical processing organization divided into several units, each performing very similar work, is placed in LS-1.

In smaller organizations or industries such as retail trade, with relatively few organizational levels, the supervisor may have an impact on the policies and major programs of the entire organization, and may deal with important outside contacts, as described in LS-3.

### LS-3

Organizational structure is divided into two or more subordinate supervisory levels (of which at least one is a managerial level) with several subdivisions at each level. Executive's program(s) are usually interlocked on a direct and continuing basis with other major organizational segments, requiring constant attention to extensive formal coordination, clearances, and procedural controls. Executive typically has: Financial decision-making authority for assigned program(s); considerable impact on the entire organization's financial position or image; and responsibility for, or has staff specialists in, such areas as personnel and administration for assigned organization. Executive plays an important role in determining the policies and major programs of the entire organization, and spends considerable time dealing with outside parties actively interested in assigned program(s) and current or controversial issues.

### Level of secretary's responsibility (LR)

This factor evaluates the nature of the work relationship between the secretary and the supervisor or staff, and the extent to which the secretary is expected to exercise initiative and judgment. Secretaries should be matched at the level best describing their level of responsibility. When a position's duties span more than one LR level, the introductory paragraph at the beginning of each LR level should be used to determine which of the levels best matches the position. (Typically, secretaries performing at the higher levels of responsibility also perform duties described at the lower levels.)

### LR-1

Carries out recurring office procedures independently. Selects the guideline or reference which fits the specific case. Supervisor provides specific instructions on new assignments and checks completed work for ac-

curacy. Performs varied duties including or comparable to the following:

- a. Responds to routine telephone requests which have standard answers; refers calls and visitors to appropriate staff. Controls mail and assures timely staff response; may send form letters;
- b. As instructed, maintains supervisor's calendar, makes appointments, and arranges for meeting rooms;
- c. Reviews materials prepared for supervisor's approval for typographical accuracy and proper format;
- d. Maintains recurring internal reports, such as: time and leave records, office equipment listings, correspondence controls, training plans, etc.;
- e. Requisitions supplies, printing, maintenance, or other services. Types, takes and transcribes dictation, and establishes and maintains office files.

### LR-2

Handles differing situations, problems, and deviations in the work of the office according to the supervisor's general instructions, priorities, duties, policies, and program goals. Supervisor may assist secretary with special assignments. Duties include or are comparable to the following:

- a. Screens telephone calls, visitors, and incoming correspondence; personally responds to requests for information concerning office procedures; determines which requests should be handled by the supervisor, appropriate staff member, or other offices. May prepare and sign routine, nontechnical correspondence in own or supervisor's name;
- b. Schedules tentative appointments without prior clearance. Makes arrangements for conferences and meetings and assembles established background materials, as directed. May attend meetings and record and report on the proceedings;
- c. Reviews outgoing materials and correspondence for internal consistency and conformance with supervisor's procedures; assures that proper clearances have been obtained, when needed;
- d. Collects information from the files or staff for routine inquiries on office program(s) or periodic reports. Refers nonroutine requests to supervisor or staff;
- e. Explains to subordinate staff supervisor's requirements concerning office procedures. Coordinates personnel and administrative forms for the office and forwards for processing.

### LR-3

Uses greater judgment and initiative to determine the approach or action to take in nonroutine situations. In-

interprets and adapts guidelines, including unwritten policies, precedents, and practices, which are not always completely applicable to changing situations. Duties include or are comparable to the following:

- a. Based on a knowledge of the supervisor's views, composes correspondence on own initiative about administrative matters and general office policies for supervisor's approval;
- b. Anticipates and prepares materials needed by the supervisor for conferences, correspondence, appointments, meetings, telephone calls, etc., and informs supervisor on matters to be considered;
- c. Reads publications, regulations, and directives and takes action or refers those that are important to the supervisor and staff;
- d. Prepares special or one-time reports, summaries, or replies to inquiries, selecting relevant information from a variety of sources such as reports, documents, correspondence, other offices, etc., under general direction;
- e. Advises secretaries in subordinate offices on new procedures; requests information needed from the subordinate office(s) for periodic or special conferences, reports, inquiries, etc. Shifts clerical staff to accommodate workload needs.

**LR-4**

Handles a wide variety of situations and conflicts involving the clerical or administrative functions of the office which often cannot be brought to the attention of the executive. The executive sets the overall objectives of the work. Secretary may participate in developing the work deadlines. Duties include or are comparable to the following:

- a. Composes correspondence requiring some understanding of technical matters; may sign for executive when technical or policy content has been authorized;
- b. Notes commitments made by executive during meetings and arranges for staff implementation. On own initiative, arranges for staff member to represent organization at conferences and meetings, establishes appointment priorities, or reschedules or refuses appointments or invitations;
- c. Reads outgoing correspondence for executive's approval and alerts writers to any conflict with the file or departure from policies or executive's viewpoints; gives advice to resolve the problems;
- d. Summarizes the content of incoming materials, specially gathered information, or meetings to assist executive; coordinates the new information with background office sources; draws attention to important parts or conflicts;
- e. In the executive's absence, ensures that requests for action or information are relayed to the ap-

propriate staff member; as needed, interprets request and helps implement action; makes sure that information is furnished in timely manner; decides whether executive should be notified of important or emergency matters.

Exclude secretaries performing any of the following duties:

Acts as office manager for the executive's organization, e.g., determines when new procedures are needed for changing situations and devises and implements alternatives; revises or clarifies procedures to eliminate conflict or duplication; identifies and resolves various problems that affect the orderly flow of work in transactions with parties outside the organization.

Prepares agenda for conferences; explains discussion topics to participants; drafts introductions and develops background information and prepares outlines for executive or staff member(s) to use in writing speeches.

Advises individuals outside the organization on the executive's views on major policies or current issues facing the organization; contacts or responds to contacts from high-ranking outside officials (e.g., city or State officials, members of Congress, presidents of national unions or large national or international firms, etc.) in unique situations.

These officials may be relatively inaccessible, and each contact typically must be handled differently, using judgment and discretion.

*Criteria for matching secretaries by level*

*Level of secretary's responsibility*  
LR-1 LR-2 LR-3 LR-4

Level of secretary's supervisor

LS-1.....	I	II	III	IV
LS-2.....	I	III	IV	V
LS-3.....	I	IV	V	V

**Stenographer**

(4623: Stenographer)

Primary duty is to take dictation using shorthand, and to transcribe the dictation. May also type from written copy. May operate from a stenographic pool. May occasionally transcribe from voice recordings.

Excluded from this definition are:

- a. Trainee positions not requiring a fully qualified stenographer;
- b. Secretaries providing the principal secretarial support in an office and performing more responsible and discretionary tasks, as described in LR-1 thru LR-4 in the secretary definition above;
- c. Stenographers who take dictation involving the frequent use of a wide variety of technical or specialized vocabulary. Typically this kind of vocabulary cannot be learned in a relatively short period of time, e.g., a month or two;

- d. Stenographers, such as shorthand reporters, who record material verbatim at hearings, conferences, or similar proceedings.

### **Stenographer I**

Takes and transcribes dictation, receiving specific assignments along with detailed instructions on such requirements as form and presentation. The transcribed material is typically reviewed in rough draft, and the final transcription is reviewed for conformance with the rough draft. May maintain files, keep simple records, or perform other relatively routine clerical tasks.

### **Stenographer II**

Takes and transcribes dictation determining the most appropriate format. Performs stenographic duties requiring significantly greater independence and responsibility than stenographer I. Supervisor typically provides general instructions. Work requires a thorough working knowledge of general business and office procedure and of the specific business operations, organizations, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as maintaining follow-up files; assembling material for reports, memoranda, and letters; composing simple letters from general instructions; reading and routing incoming mail; answering routine questions; etc.

### **Typist**

(4624: Typist)

Uses a manual, electric, or automatic typewriter to type various materials. Included are automatic typewriters that are used only to record text and update and reproduce previously typed items from magnetic cards or tape. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

Excluded from this definition is work that involves:

- a. Typing directly from spoken material that has been recorded on disks, cylinders, belts, tapes, or other similar media;
- b. The use of varitype machines, composing equipment, or automatic equipment in preparing material for printing; and
- c. Familiarity with specialized terminology in various keyboard commands to manipulate or edit the recorded text to accomplish revisions, or to perform tasks such as extracting and listing items from the text, or transmitting text to other terminals, or using "sort" commands to have the machine reorder material. Typically requires the use of automatic equipment which may be either computer linked or have a pro-

grammable memory so that material can be organized in regularly used formats or preformed paragraphs which can then be coded and stored for future use in letters or documents. (See Word Processor.)

### **Typist I**

Performs one or more of the following: Copy typing from rough or clear drafts; or routine typing of forms, insurance policies, etc.; or setting up simple standard tabulations; or copying more complex tables already set up and spaced properly.

### **Typist II**

Performs one or more of the following: Typing material in final form when it involves combining material from several sources; or responsibility for correct spelling, syllabication, punctuation, etc., of technical or unusual words or foreign language material; or planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters, varying details to suit circumstances.

### **Word Processor**

(4624: Typist)

Primary duty is to operate word-processing equipment to enter, store, retrieve, change, and present text or tabulations. Produces a variety of printed copy such as letters, documents, or reports. May enter regularly used formats or stored paragraphs that are organized and coded for future use. Recorded texts can be changed by rearranging paragraphs, replacing words, shifting lines, etc.

(Word-processing equipment typically has a full- or partial-page video-display screen (CRT) and a separate printer. The equipment may be integrated with a digital computer, have telecommunications capabilities, and also have capabilities for adding to or upgrading features. Automatic or electronic typewriters with limited text editing capabilities, and often with single-line electronic display "windows," are not considered word-processing equipment.)

Excluded from this definition are:

- a. Workers whose primary function is to enter a data base for purposes other than composition (see Key Entry Operator);
- b. Workers who use equipment and data base for purposes such as accounting, inventory control, sales, or original writing and editing;
- c. Workers responsible for preparation of published reports, including page layout or selection of different type sizes.

Positions are classified into levels on the basis of the following definitions:

### **Word Processor I**

Performs tasks requiring a knowledge of the word-processing equipment and familiarity with the formats and forms used in the establishment. Proficiency in grammar, spelling, and punctuation is also required to produce printed materials accurately. May refer problems to supervisor or higher level processor, or refer to operating manual.

### **Word Processor II**

Work at this level requires considerable classroom or on-the-job training and may involve working directly with task originator rather than through supervisor. In addition to work assignments described for level I, duties include one or more of the following:

- a. Uses the more sophisticated features of the equipment to carry out complex assignments, such as sorting, merging, and organizing text, or maintaining files;
- b. Applies knowledge of specialized terminology or foreign language;
- c. Tests new applications and procedures; or
- d. Trains lower level processors.

### **File Clerk**

(4696: File clerk)

Files, classifies, and retrieves material in an established filing system. May perform clerical and manual tasks required to maintain files. Positions are classified into levels on the basis of the following definitions.

#### **File Clerk I**

Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. May perform simple clerical and manual tasks required to maintain and service files.

#### **File Clerk II**

Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer subheadings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

#### **File Clerk III**

Classifies and indexes file material such as correspondence, reports, technical documents, etc., in an established filing system containing a number of varied subject matter files. May also file this material. May keep records of various types in conjunction with the

files. May lead a small group of lower level file clerks.

### **Switchboard Operator**

(4732: Telephone operator)

Operates a telephone switchboard or console used with a private branch exchange (PBX) system to relay incoming, outgoing, and intrasystem calls. May provide information to callers, record and transmit messages, and keep record of calls placed and toll charges. Besides operating a telephone switchboard or console, may also type or perform routine clerical work (typing or routine clerical work may occupy the major portion of the worker's time, and is usually performed while at the switchboard or console). Chief or lead operators in establishments employing more than one operator are excluded. For an operator who also acts as a receptionist, see Switchboard operator-receptionist.

### **Switchboard Operator-Receptionist**

(4645: Receptionist)

At a single-position telephone switchboard or console, acts both as an operator—see Switchboard operator—and as a receptionist. Receptionist's work involves such duties as greeting visitors; determining nature of visitor's business and providing appropriate information; referring visitor to appropriate person in the organization or contacting that person by telephone and arranging an appointment; keeping a log of visitors.

### **Accounting Clerk**

(4712: Bookkeeping and accounting and auditing clerk)

Performs one or more accounting tasks such as posting to registers and ledgers; balancing and reconciling accounts; verifying the internal consistency, completeness, and mathematical accuracy of accounting documents; assigning prescribed accounting distribution codes; examining and verifying the clerical accuracy of various types of reports, lists, calculations, postings, etc.; preparing journal vouchers; or making entries or adjustments to accounts.

Levels I and II require a basic knowledge of routine clerical methods and office practices and procedures as they relate to the clerical processing and recording of transactions and accounting information. Levels III and IV require a knowledge and understanding of the established and standardized bookkeeping and accounting procedures and techniques used in an accounting system, or a segment of an accounting system, where there are few variations in the types of transactions handled. In addition, some jobs at each level may require a basic knowledge and understanding of the terminology, codes, and processes used in an automated accounting system.

### **Accounting Clerk I**

Performs very simple and routine accounting clerical operations, for example, recognizing and comparing easily identified numbers and codes on similar and repetitive accounting documents, verifying mathematical accuracy, and identifying discrepancies and bringing them to the supervisor's attention. Supervisor gives clear and detailed instructions for specific assignments. Employee refers to supervisor all matters not covered by instructions. Work is closely controlled and reviewed in detail for accuracy, adequacy, and adherence to instructions.

### **Accounting Clerk II**

Performs one or more routine accounting clerical operations, such as: Examining, verifying, and correcting accounting transactions to ensure completeness and accuracy of data and proper identification of accounts, and checking that expenditures will not exceed obligations in specified accounts; totaling, balancing, and reconciling collection vouchers; posting data to transaction sheets where employee identifies proper accounts and items to be posted; and coding documents in accordance with a chart (listing) of accounts. Employee follows specific and detailed accounting procedures. Completed work is reviewed for accuracy and compliance with procedures.

### **Accounting Clerk III**

Uses a knowledge of double entry bookkeeping in performing one or more of the following: Posts actions to journals, identifying subsidiary accounts affected and debit and credit entries to be made and assigning proper codes; reviews computer printouts against manually maintained journals, detecting and correcting erroneous postings, and preparing documents to adjust accounting classifications and other data; or reviews lists of transactions rejected by an automated system, determining reasons for rejections, and preparing necessary correcting material. On routine assignments, employee selects and applies established procedures and techniques. Detailed instructions are provided for difficult or unusual assignments. Completed work and methods used are reviewed for technical accuracy.

### **Accounting Clerk IV**

Maintains journals or subsidiary ledgers of an accounting system and balances and reconciles accounts. Typical duties include one or both of the following: Reviews invoices and statements (verifying information, ensuring sufficient funds have been obligated, and if questionable, resolving with the submitting unit, determining accounts involved, coding transactions, and processing material through data processing for application in the accounting system); and/or analyzes and reconciles computer printouts with operating unit reports

(contacting units and researching causes of discrepancies, and taking action to ensure that accounts balance). Employee resolves problems in recurring assignments in accordance with previous training and experience. Supervisor provides suggestions for handling unusual or nonrecurring transactions. Conformance with requirements and technical soundness of completed work are reviewed by the supervisor or are controlled by mechanisms built into the accounting system.

NOTE: Excluded from level IV are positions responsible for maintaining either a general ledger or a general ledger in combination with subsidiary accounts.

### **Key Entry Operator**

(4743: Data entry keyer)

Operates keyboard-controlled data entry device such as keypunch machine or key-operated magnetic tape or disk encoder to transcribe data into a form suitable for computer processing. Work requires skill in operating an alphanumeric keyboard and an understanding of transcribing procedures and relevant data entry equipment.

Positions are classified into levels on the basis of the following definitions:

#### **Key Entry Operator I**

Work is routine and repetitive. Under close supervision or following specific procedures or detailed instructions, works from various standardized source documents which have been coded and require little or no selecting, coding, or interpreting of data to be entered. Refers to supervisor problems arising from erroneous items, codes, or missing information.

#### **Key Entry Operator II**

Work requires the application of experience and judgment in selecting procedures to be followed and in searching for, interpreting, selecting, or coding items to be entered from a variety of source documents. On occasion may also perform routine work as described for level I.

NOTE: Excluded are operators above level II using the key entry controls to access, read, and evaluate the substance of specific records to take substantive actions, or to make entries requiring a similar level of knowledge.

## **ELECTRONIC DATA PROCESSING OCCUPATIONS**

### **Computer Systems Analyst, Business**

(1712: Computer systems analyst)

Analyzes business problems to formulate procedures for solving them by use of electronic data processing equipment. Develops a complete description of all specifications needed to enable programmers to prepare

required digital computer programs. Work involves most of the following: Analyzes subject-matter operations to be automated and identifies conditions and criteria required to achieve satisfactory results; specifies number and types of records, files, and documents to be used; outlines actions to be performed by personnel and computers in sufficient detail for presentation to management and for programming (typically this involves preparation of work and data flow charts); coordinates the development of test problems and participates in trial runs of new and revised systems; and recommends equipment changes to obtain more effective overall operations. NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or systems analysts primarily concerned with scientific or engineering problems.

For wage study purposes, systems analysts are classified as follows:

#### **Computer Systems Analyst I**

Works under immediate supervision, carrying out analyses as assigned, usually of a single activity. Assignments are designed to develop and expand practical experience in the application of procedures and skills required for systems analysis work. For example, may assist a higher level systems analyst by preparing the detailed specifications required by programmers from information developed by the higher level analyst.

#### **Computer Systems Analyst II**

Works independently or under only general direction on problems that are relatively uncomplicated to analyze, plan, program, and operate. Problems are of limited complexity because sources of input data are homogeneous and the output data are closely related. (For example, develops systems for maintaining depositor accounts in a bank, maintaining accounts receivable in a retail establishment, or maintaining inventory accounts in a manufacturing or wholesale establishment.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of the data processing systems to be applied.

**OR**

Works on a segment of a complex data processing scheme or system, as described for level III. Works independently on routine assignments and receives instruction and guidance on complex assignments. Work is reviewed for accuracy of judgment, compliance with

instructions, and to insure proper alignment with the overall system.

#### **Computer Systems Analyst III**

Works independently or under only general direction on complex problems involving all phases of systems analysis. Problems are complex because of diverse sources of input data and multiple-use requirements of output data. (For example, develops an integrated production scheduling, inventory control, cost analysis, and sales analysis record in which every item of each type is automatically processed through the full system of records and appropriate follow-up actions are initiated by the computer.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of new or revised systems of data processing operations. Makes recommendations, if needed, for approval of major systems installations or changes and for obtaining equipment.

May provide functional direction to lower level systems analysts who are assigned to assist.

#### **Computer Programmer, Business**

(3971: Programmer, business)

Converts statements of business problems, typically prepared by a systems analyst, into a sequence of detailed instructions which are required to solve the problems by automatic data processing equipment. Working from charts or diagrams, the programmer develops the precise instructions which, when entered into the computer system in coded language, cause the manipulation of data to achieve desired results. Work involves most of the following: Applies knowledge of computer capabilities, mathematics, logic employed by computers, and particular subject matter involved to analyze charts and diagrams of the problem to be programmed; develops sequence of program steps; writes detailed flow charts to show order in which data will be processed; converts these charts to coded instructions for machine to follow; tests and corrects programs; prepares instructions for operating personnel during production run; analyzes, reviews, and alters programs to increase operating efficiency or adapt to new requirements; maintains records of program development and revisions. NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or programmers primarily concerned with scientific and/or engineering problems.

For wage study purposes, programmers are classified as follows:

### **Computer Programmer I**

Makes practical applications of programming practices and concepts usually learned in formal training courses. Assignments are designed to develop competence in the application of standard procedures to routine problems. Receives close supervision on new aspects of assignments; and work is reviewed to verify its accuracy and conformance with required procedures.

### **Computer Programmer II**

Works independently or under only general direction on relatively simple programs, or on simple segments of complex programs. Programs (or segments) usually process information to produce data in two or three varied sequences or formats. Reports and listings are produced by refining, adapting, arraying, or making minor additions to or deletions from input data which are readily available. While numerous records may be processed, the data have been refined in prior actions so that the accuracy and sequencing of data can be tested by using a few routine checks. Typically, the program deals with routine recordkeeping operations.

## **OR**

Works on complex programs (as described for level III) under close direction of a higher level programmer or supervisor. May assist higher level programmer by independently performing less difficult tasks assigned, and performing more difficult tasks under fairly close direction.

May guide or instruct lower level programmers.

### **Computer Programmer III**

Works independently or under only general direction on complex problems which require competence in all phases of programming concepts and practices. Working from diagrams and charts which identify the nature of desired results, major processing steps to be accomplished, and the relationships between various steps of the problem solving routine; plans the full range of programming actions needed to efficiently utilize the computer system in achieving desired end products.

At this level, programming is difficult because computer equipment must be organized to produce several interrelated but diverse products from numerous and diverse data elements. A wide variety and extensive number of internal processing actions must occur. This requires such actions as development of common operations which can be reused, establishment of linkage points between operations, adjustments to data when program requirements exceed computer storage capacity, and substantial manipulation and resequencing of data elements to form a highly integrated program.

May provide functional direction to lower level programmers who are assigned to assist.

### **Computer Operator**

(4612: Computer operator)

In accordance with operating instructions, monitors and operates the control console of a digital computer to process data. Executes runs by either serial processing (processes one program at a time) or multiprocessing (processes two or more programs simultaneously). The following duties characterize the work of a computer operator:

- a. Studies operating instructions to determine equipment setup needed;
- b. Loads equipment with required items (tapes, cards, disks, paper, etc.);
- c. Switches necessary auxiliary equipment into system;
- d. Starts and operates computer;
- e. Responds to operating and computer output instructions;
- f. Reviews error messages and makes corrections during operation or refers problems;
- g. Maintains operating record.

May test-run new or modified programs. May assist in modifying systems or programs. The scope of this definition includes trainees working to become fully qualified computer operators, and lead operators providing technical assistance to lower level operators. It excludes workers who monitor and operate remote terminals.

For wage study purposes, computer operators are classified as follows:

### **Computer Operator I**

Work assignments are limited to established production runs (i.e., programs which present few operating problems). Assignments may consist primarily of on-the-job training (sometimes augmented by classroom instruction). When learning to run programs, the supervisor or a higher level operator provides detailed written or oral guidance to the operator before and during the run. After the operator has gained experience with a program, however, the operator works fairly independently in applying standard operating or corrective procedures in responding to computer output instructions or error conditions, but refers problems to a higher level operator or the supervisor when standard procedures fail.

### **Computer Operator II**

In addition to established production runs, work assignments include runs involving new programs, applications, and procedures (i.e., situations which require the operator to adapt to a variety of problems). At this level, the operator has the training and experience to work fairly independently in carrying out most assignments. Assignments may require the operator to select from a variety of standard setup and operating

procedures. In responding to computer output instructions or error conditions, applies standard operating or corrective procedures, but may deviate from standard procedures when standard procedures fail if deviation does not materially alter the computer unit's production plans. Refers the problem or aborts the program when procedures applied do not provide a solution. May guide lower level operators.

### **Computer Operator III**

In addition to work assignments described for computer operator II (see above) the work of computer operator III involves at least one of the following:

- a. Deviates from standard procedures to avoid the loss of information or to conserve computer time even though the procedures applied materially alter the computer unit's production plans;
- b. Tests new programs, applications, and procedures;
- c. Advises programmers and subject-matter experts on setup techniques;
- d. Assists in (1) maintaining, modifying, and developing operating systems or programs; (2) developing operating instructions and techniques to cover problem situations; and/or (3) switching to emergency backup procedures (such assistance requires a working knowledge of program language, computer features, and software systems).

An operator at this level typically guides lower level operators.

## **BANKING OCCUPATIONS**

### **Loan Officer**

(1415: Loan officer)

Initiates and carries out activities relating to the extension of credit to individuals and corporations. Seeks loan business and assures that loan commitments are fulfilled. Serves as the primary representative of the bank to its loan customers.

Because of differing State laws and regulations, the duties of a loan officer vary widely. At a minimum, however, the loan officer must be responsible for: 1) Approving or rejecting loans within a specified credit authority; or 2) if the bank's loans in the incumbent's area of activity (i.e., commercial, mortgage, or personal credit) are only approved by a loan committee, the recommendation of such approval or disapproval to the committee.

Duties generally include several of the following: Interviewing loan applicants; gathering and analyzing financial data; approving or recommending approval of loans within specified limits; establishing and negotiating terms of credit, including cost, schedule, method of repayment and collateral requirements;

directing the preparation of loan documents; exerting collection efforts on delinquent loans; and seeking new business. Loan officers may also: Provide customers with financial advice on nonloan matters; introduce customers to other services provided by the bank; assist customers with opening new accounts, letters of credit, lines of credit, safe-deposit boxes, and foreign exchange transfers; and approve ordinary banking transactions referred to them by tellers.

Excluded are:

1. Workers whose activities are limited to preparing loan documents or gathering and analyzing financial data, and who do not approve or recommend approval of loans.
2. Positions, such as branch or division managers, primarily responsible for office management or supervision.

Workers are classified into levels based on the following definitions.

### **Loan Officer I**

Approves or recommends approval of standard loans within authorized limits, usually as a phase in developing professional competence. Loans made at this level typically do not present unusual problems, e.g., in terms of collateral or repayment schedule. Refers loans exceeding authority to supervisor or higher level loan officer.

### **Loan Officer II**

Approves or recommends approval of moderately complex loans within authorized limits. (At this level the loans are normally larger and involve more important customers than those made by level I officers.) Refers loans exceeding authority to supervisor or higher level loan officer. Provides guidance to lower level loan officers.

### **Loan Officer III**

Approves or recommends approval of the full range of bank loans, up to the legally allowed limits. Loans are typically made to the bank's most important customers and present unusual problems, such as creative financing, flexible credit lines, or large amounts of unsecured funds. In addition to lending responsibilities, typically assists customer in such matters as asset management or obtaining funds from other financial institutions. Participates with bank officials in determining loan policy. Provides guidance to lower level loan officers.

In addition, workers are classified by type of loan usually serviced as follows:

*Personal credit* (secured and unsecured personal loans, installment loans, lines of credit, travelers' letters of credit, etc.).

*Mortgage loans* (1- to 4-family housing unit).

*Commercial loans* (Commercial and industrial loans,



commercial real estate and construction loans, loans to other financial institutions, loans to security brokers and dealers, and agricultural loans).

### **Proof-Machine Operator**

(4718: Billing, posting, and calculating machine operator)

(Proof clerk; proof operator; encoder)

Under general supervision, operates a sorting machine to sort checks, debits, credits, and other items. Records totals of specific items in appropriate ledgers. Machine operator may also prepare checks and deposits for processing by computer (function formerly done by coding clerks). May also perform additional clerical duties in connection with sorting and coding.

### **Safe-Deposit-Rental Clerk**

(4799: Support including clerical, not elsewhere classified)

Rents safe-deposit boxes to bank customers. Duties involve most of the following: Interviewing customers to obtain necessary information; typing rental contract and obtaining customer's signature; collecting rental fees and writing receipts; issuing safe-deposit-box keys to customer; keeping safe-deposit records such as signature cards, rental files, and access slips; ordering replacements for lost keys and repairs for safe-deposit-box locks. May also admit customers to bank vault, help customers to establish new bank accounts, and answer general customer inquiries about bank services.

### **Teller, Note**

(Loan teller)

(4791: Bank teller)

Collects exchange charges and payments on notes, drafts, rents, and contracts for deeds. May accept and give receipts for collateral on maturity notes. May compute principal, interest, and discounts using adding or calculating machine. Is in charge of sending out notices of maturity. Receives renewal notes. Protests items when it is necessary. Causes notes to be presented at

other places, when place of payment is other than the bank. Follows up on the value of collateral. In the case of real estate notes, sees that mortgages are properly recorded and checks certificates of title. Checks fire insurance coverage. Included in this classification are tellers specializing in related functions such as: Exchange tellers, discount tellers, real estate tellers, and commercial note tellers.

### **Teller, Commercial-Savings**

(4791: Bank teller)

Cashes customers' personal or other checks and receives deposits on checking and/or savings accounts, and/or pays out withdrawals on savings accounts. Makes entries in customers' account books or provides receipts for deposits. Writes up or signs deposit slips to be used later in balancing books. May record the daily transactions and balance accounts. May supervise one or more clerks who record details of transactions, such as names, dates, serial numbers, and amounts involved so that pertinent data may be distributed among the several departments for recording, filing, and clearing. For wage study purposes, tellers, commercial and savings, are classified on the basis of major duties, as follows:

*Teller, commercial-savings (paying and receiving)*

*Teller, commercial*

*Teller, savings*

### **Teller, All-round**

(Universal teller)

(4791: Bank teller)

Includes combination note and commercial and savings tellers, i.e., those handling commercial and savings deposits withdrawals in addition to transactions dealing with notes, as described above. May record daily transactions and balance accounts. May supervise one or more clerks who record details of transactions, such as names, dates, serial numbers, and amounts involved so that pertinent data may be distributed among the several departments for recording, filing, and clearing.

# Industry Wage Survey Bulletins

The most recent reports providing occupational wage data for industries currently included in the Bureau's program of industry wage surveys are listed below. Copies are for sale from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, or from the Bureau of Labor Statistics, Publications Sales Center, P.O. Box 2145, Chicago, Ill. 60690. Order by title and GPO Stock Number. Bulletins that are out of print, marked with an asterisk (\*), are available for reference at leading public, college, or university libraries or at the Bureau's Washington or regional offices.

## *Manufacturing*

Basic Iron and Steel, 1983. BLS Bulletin 2221. \$2.25  
GPO Stock No. 029-001-02829-6  
Cigarette Manufacturing, 1981. BLS Bulletin 2132\*  
Corrugated and Solid Fiber Boxes, 1981. BLS Bulletin 2138\*  
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Hosiery Manufacturing, 1981. BLS Bulletin 2151\*  
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Meat Products, 1984. BLS Bulletin 2247. \$6  
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Men's and Boys' Shirts and Nightwear, 1984. BLS Bulletin 2232\*  
Men's and Boys' Suits and Coats, 1984. BLS Bulletin 2230\*  
Men's and Women's Footwear, 1980. BLS Bulletin 2118\*  
Millwork, 1984. BLS Bulletin 2244. \$2  
GPO Stock No. 029-001-02858-0  
Miscellaneous Plastics Products, 1979. BLS Bulletin 2103\*  
Motor Vehicles and Parts, 1983. BLS Bulletin 2223. \$4.75  
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Petroleum Refining, 1985. BLS Bulletin 2255. \$2.25  
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Pressed or Blown Glass and Glassware, 1980. BLS Bulletin 2109\*  
Pulp, Paper, and Paperboard Mills, 1982. BLS Bulletin 2180\*  
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Structural Clay Products, 1980. BLS Bulletin 2139\*  
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Textile Dyeing and Finishing, 1985. BLS Bulletin 2260.  
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Women's and Misses' Dresses, 1982. BLS Bulletin 2187\*  
Wood Household Furniture, 1979. BLS Bulletin 2087\*

## *Nonmanufacturing*

Appliance Repair Shops, 1981. BLS Bulletin 2177\*  
Auto Dealer Repair Shops, 1982. BLS Bulletin 2198. \$2.25  
GPO Stock No. 029-001-02821-1  
Banking, 1985. BLS Bulletin 2269. \$4.00  
GPO Stock No. 029-001-02913-6  
Bituminous Coal Mining, 1982. BLS Bulletin 2185\*  
Certificated Air Carriers, 1984. BLS Bulletin 2241. \$2  
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Computer and Data Processing Services, 1982. BLS Bulletin 2184\*  
Contract Cleaning Services, 1981. BLS Bulletin 2152\*  
Department Stores, 1981. BLS Bulletin 2147\*  
Electric and Gas Utilities, 1982. BLS Bulletin 2218. \$4.75  
GPO Stock No. 029-001-02828-8  
Hospitals, 1981. BLS Bulletin 2204\*  
Hotels and Motels, 1983. BLS Bulletin 2227. \$3.25  
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Life Insurance, 1980. BLS Bulletin 2119\*  
Metal Mining, 1977. BLS Bulletin 2017\*  
Nursing and Personal Care Facilities, 1981. BLS Bulletin 2142\*  
Oil and Gas Extraction, 1982. BLS Bulletin 2193. \$3  
GPO Stock No. 029-001-02810-5

# Employee Benefits in Medium and Large Firms, 1985

U.S. Department of Labor  
Bureau of Labor Statistics  
Bulletin 2262

The Bureau of Labor Statistics issues its 1985 Bulletin on employee benefits in medium and large firms. This survey is the seventh in an annual series.

## Data available

- Incidence and detailed characteristics of 14 private sector employee benefits paid for at least in part by the employer: Lunch and rest periods, holidays, vacations, and personal, funeral, jury duty, military, and sick leave; sickness and accident, long-term disability, health, and life insurance; and private retirement/capital accumulation plans. Included in the retirement data is information on defined benefit plans, such as benefit formulas and pension replacement rates, and on defined contribution plans, such as salary reduction or 401 (k) plans.
- Incidence data on 17 other employee benefits, including financial counseling, prepaid legal services, and child care.

## Coverage

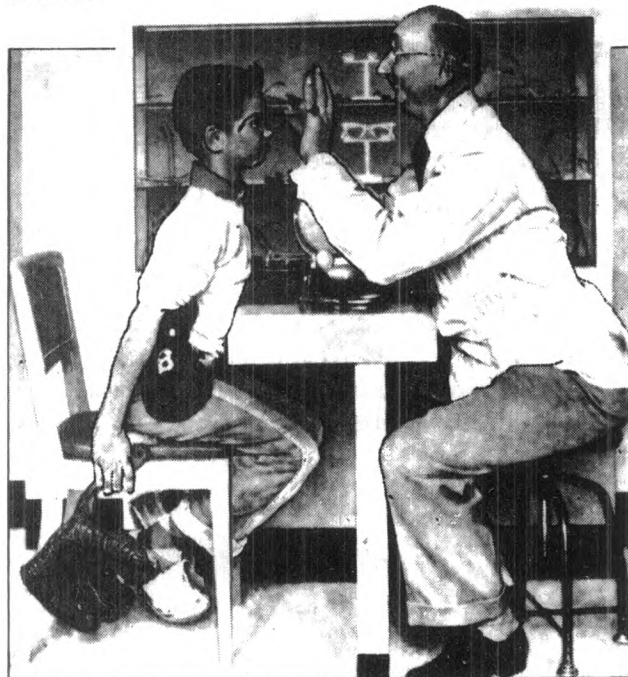
- Major benefits in medium and large firms, nationwide.
- Minimum employment in establishments covered is generally 100 or 250 employees, depending on the industry.

## Employee Benefits in Medium and Large Firms, 1985



U.S. Department of Labor  
Bureau of Labor Statistics  
July 1986

Bulletin 2262



## Source of data

- Sample of about 1,500 establishments in a cross-section of the Nation's private industries; primarily by personal interview.

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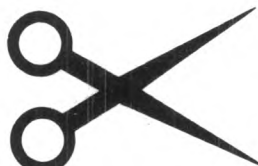
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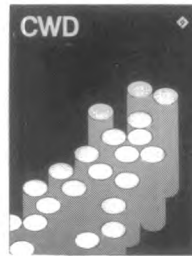
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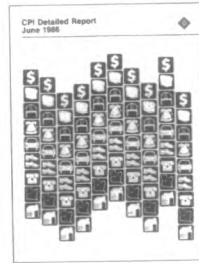
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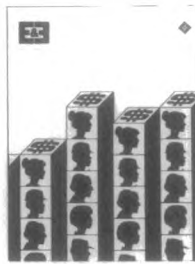
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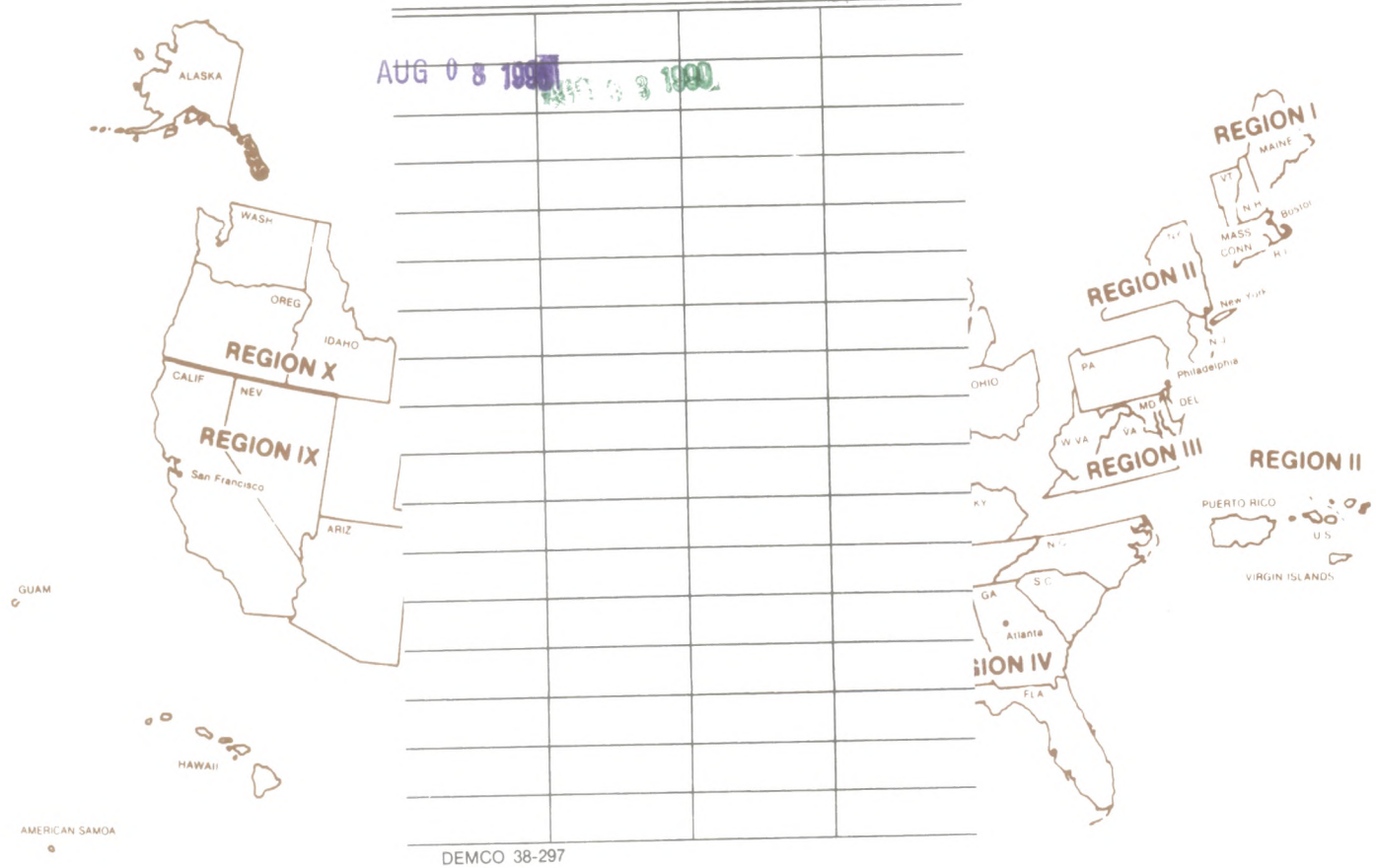
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