

# Industry Wage Surveys: Banking and Life Insurance December 1976



U.S. Department of Labor  
Bureau of Labor Statistics

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# Industry Wage Surveys: Banking and Life Insurance December 1976

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Part I. Banking  
Part II. Life Insurance

U.S. Department of Labor  
Ray Marshall, Secretary  
Bureau of Labor Statistics  
Julius Shiskin, Commissioner  
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## Preface

This bulletin summarizes the results of two Bureau of Labor Statistics surveys of wages and related benefits conducted in December 1976. Part I covers the banking industry; Part II, employees in home offices and regional head offices of life insurance carriers. The Bureau conducted similar studies of banks in selected areas in August-October 1973, and of life insurance carriers nationwide in December 1971.

Separate releases were issued earlier for 28 metropolitan areas for banking and 13 metropolitan areas for life insurance. Copies are available from the U.S. Department of Labor, Bureau of Labor Statistics, Washington, D.C. 20212, or any of its regional offices.

These studies were conducted in the Bureau's Office of Wages and Industrial Relations. Carl Barsky of the Division of Occupational Wage Structures prepared the analysis. Field work for the surveys was directed by the Assistant Regional Commissioners for Operations.

Other reports available from the Bureau's program of industry wage studies, as well as the addresses of the Bureau's regional offices, are listed at the end of this bulletin.

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## Introduction

In December 1976, as part of its regular Industry Wage Survey program, the Bureau of Labor Statistics conducted occupational wage studies of banking and life insurance employees—two major components of this country's financial community. Commercial and savings banks, for example, employ about 1 in every 4 workers in the finance, insurance, and real estate sector, and life insurance companies, about 1 out of every 10.<sup>1</sup>

Earnings levels of workers in the life insurance industry are higher than in banks, according to several statistical series examined.<sup>2</sup> Average gross weekly earnings of non-supervisory workers in life insurance, for example, were \$170 in December 1976—25 percent above the corresponding average of \$136 for banks. The differential stems, in part, from the different staffing requirements. For example, sales agents and underwriters on insurance company payrolls make up about one-third of that industry's employment. Clerical workers, who typically are much lower paid than sales agents and underwriters, accounted for two-thirds of the employment in banks compared to one-half in insurance industries.<sup>3</sup>

Despite the overall earning advantage of life insurance carriers, no clear earnings pattern emerges at the occupa-

tional level. The December 1976 studies permitted comparisons among 166 occupational classifications common to both industries in 11 localities. In half of the classifications banks held the earnings advantage; in the other half, insurance companies. The differentials were frequently less than 4 percent and were rarely over 10 percent in most areas (text table 1). No pattern of industry advantage was observed either occupationally or regionally. Banks in Boston and Philadelphia, for example, usually had higher occupational pay levels than life insurance carriers, but the reverse was true in Hartford and New York.

Occupational pay levels in banking and life insurance were consistently below the levels reported in a BLS survey conducted in 10 localities in 1976.<sup>4</sup> Text table 2 shows that, for the limited number of clerical and data processing classifications permitting comparison in 10 areas, the highest pay relative was usually registered for all industries combined.<sup>5</sup> No pattern emerged, however, from an occupational wage comparison of life insurance and/or banking with the whole finance, insurance, and real estate sector.

Part I of this report discusses some further characteristics of the banking industry and presents data for tellers and selected clerical and data processing jobs studied in 28

**Text table 1. Earning differentials for banking and life insurance, 11 areas, December 1976**

Area	Number of job classifications compared		Number of classifications in which differential was—						
	Total	Earnings advantage for—		Under 2 percent	2 or 3 percent	4 or 5 percent	6 or 7 percent	8 or 9 percent	10 percent and over
		Banking	Life insurance						
Atlanta . . . . .	5	4	1	1	2	1	1	—	—
Baltimore . . . . .	12	7	5	—	1	3	3	3	2
Boston . . . . .	18	13	4	1	3	3	—	3	7
Chicago . . . . .	21	8	12	5	4	5	3	1	2
Dallas-Fort Worth . . . . .	21	13	8	3	6	—	6	1	5
Hartford . . . . .	7	—	6	—	2	2	1	—	1
Houston . . . . .	17	11	6	3	—	5	3	1	5
Los Angeles-Long Beach . . . . .	9	7	2	1	3	3	—	2	—
Minneapolis-St. Paul . . . . .	15	5	9	5	2	3	2	1	2
New York City . . . . .	19	2	17	7	3	1	3	3	2
Philadelphia . . . . .	22	13	9	2	6	5	5	3	1



**Text table 2. Pay relatives for banking, life insurance, and all industries, selected occupations and areas, winter 1976**  
(Banking industry = 100)

Occupation	Atlanta			Baltimore			Boston			Chicago			Dallas-Fort Worth		
	All industries	Finance, insurance, and real estate	Life insurance	All industries	Finance, insurance, and real estate	Life insurance	All industries	Finance, insurance, and real estate	Life insurance	All industries	Finance, insurance, and real estate	Life insurance	All industries	Finance, insurance, and real estate	Life insurance
<b>Selected general clerical occupations</b>															
Clerks, file, class B	114	105	96	120	101	96	92	87	92	105	95	91	101	92	94
Clerks, file, class C	105	100	103	109	100	106	105	95	97	111	107	101	102	96	95
Secretaries, class B	120	112	98	103	94	—	109	103	—	108	105	104	107	96	98
Secretaries, class C	115	108	—	110	95	—	108	100	94	115	109	96	113	101	93
Secretaries, class D	114	105	—	115	103	—	104	100	87	116	110	95	112	98	—
Typists, class B	—	—	—	110	100	—	107	101	91	—	—	—	103	92	94
<b>Selected EDP-related occupations</b>															
Computer operators, class A	—	—	—	125	107	97	112	109	108	111	107	108	108	96	101
Computer operators, class B	—	—	—	117	104	—	109	110	111	109	100	99	104	99	97
Computer operators, class C	—	—	—	116	97	—	98	95	84	117	112	110	111	105	111
Computer programmers, business, class A	—	—	—	110	106	93	—	—	—	108	105	—	104	107	112
Computer programmers, business, class B	—	—	—	109	97	—	—	—	—	113	108	101	97	97	97
Computer programmers, business, class C	—	—	—	100	99	88	—	—	—	107	99	—	—	—	—
Computer systems analysts, business, class A	—	—	—	111	—	—	103	95	—	111	100	100	105	99	—
Computer systems analysts, business, class B	—	—	—	101	97	91	98	91	88	—	—	—	—	—	—
Keypunch operators, class A	112	104	—	134	116	—	114	106	102	112	100	98	114	102	106
Keypunch operators, class B	—	—	—	113	97	—	102	96	96	122	110	106	109	104	106
<b>Selected general clerical occupations</b>															
Clerks, file, class B	—	—	—	116	103	—	121	111	97	100	95	103	110	100	—
Clerks, file, class C	98	95	95	102	90	—	106	108	104	106	98	104	105	102	96
Secretaries, class B	114	103	109	110	101	104	113	104	105	96	96	103	115	103	98
Secretaries, class C	119	101	96	112	100	103	100	93	92	97	95	—	117	100	—
Secretaries, class D	120	108	93	108	98	93	107	101	—	98	98	101	117	103	94
Typists, class B	109	100	94	111	102	—	111	98	—	107	105	101	110	104	98
<b>Selected EDP-related occupations</b>															
Computer operators, class A	126	—	104	100	95	96	115	119	104	105	103	—	114	105	104
Computer operators, class B	115	103	104	98	91	—	122	118	117	106	103	121	118	111	107
Computer operators, class C	119	—	—	97	—	97	113	110	—	99	103	—	112	101	—
Computer programmers, business, class A	—	—	—	—	—	—	—	—	—	102	99	100	109	102	105
Computer programmers, business, class B	118	105	101	—	—	—	—	—	—	106	97	100	110	95	99
Computer programmers, business, class C	—	—	—	—	—	—	—	—	—	100	100	—	119	103	—
Computer systems analysts, business, class A	109	101	—	—	—	—	113	104	94	106	101	107	105	101	97
Computer systems analysts, business, class B	107	102	—	—	—	—	—	—	—	—	—	—	100	94	87
Keypunch operators, class A	108	97	88	101	92	92	—	—	—	104	101	109	119	103	106
Keypunch operators, class B	106	101	86	—	—	—	114	108	—	111	103	110	115	106	107

NOTE: Data for "all industries" and "finance, insurance, and real estate" are from the Bureau's Area Wage Survey program. See footnote 4 to text for definition. Data for Atlanta, Baltimore, Boston, Chicago, Houston, and New York were adjusted to reflect a December 1976 payroll reference date. No data were

available for most EDP-related occupations in Atlanta banks, most of which set up such work in auxiliary units not covered by the BLS study or contracted it out to computer and data processing firms.

metropolitan areas and New York City. Wage and benefit information is presented for part-time workers in banks for the first time.

Part II of this report describes the nature of the life insurance industry and contains wage and benefit information for the Nation, regions, 13 metropolitan areas, and

New York City. Eleven insurance classifications were studied along with selected clerical and data processing jobs. A special appendix on salary plans for life insurance agents was developed primarily from descriptive materials provided by the Life Insurance Marketing and Research Association and union contracts.

<sup>1</sup> *County Business Patterns, 1974* (Bureau of the Census, 1974), pp. 71-73.

<sup>2</sup> *Employment and Earnings, March 1977*, Vol. 24, No. 3 (Bureau of Labor Statistics, 1977), p. 96; *County Business Patterns*, *Ibid.*, pp. 72-73; and *Annual Earnings and Employment Patterns of Private Nonagricultural Employees, 1971 and 1972*, Bulletin 1928 (Bureau of Labor Statistics, 1976), p. 434.

<sup>3</sup> *Occupation By Industry, Final Report*, Report PC (2)-7C, (Bureau of the Census, 1970), table 8, pp. 433-36.

<sup>4</sup> The Bureau's area wage survey program includes establishments in the following broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and selected services. Area wage surveys are conducted annually in approximately 70 areas throughout the country.

<sup>5</sup> In New York City, however, earnings for life insurance or bank employees, or both, equaled or exceeded the "all industries" averages for a number of job classifications.

## Part I. Banking

### Summary

Average weekly earnings of commercial and savings bank employees varied considerably within and among the 28 metropolitan areas surveyed in December 1976.<sup>6</sup> These differences reflect the diversity of skills required by the industry and variations in pay by locality and establishment. Computer systems analysts working independently on complex problems (class A) were usually the highest paid bank employees studied in an area. They averaged at least three times as much as file clerks doing routine work (class C), who were usually the lowest paid. Among the 28 areas studied, average earnings for workers in the same occupation commonly varied by 30 to 50 percent.

Commercial-savings tellers, numerically the most important of the six teller classifications studied, averaged from \$117.50 a week in New Orleans to \$153.50 a week in New York and Washington, among 22 areas permitting comparison. Note or vault tellers were usually the highest paying teller positions in the areas studied; weekly averages for the former ranged from \$130 in Dallas-Fort Worth to \$198.50 in New York and for the latter, from \$126.50 to \$224 in the same areas.

Banks employing practically all of the workers in each area granted paid holidays and paid vacations, and paid for at least part of the cost of various health and insurance benefits.

### Industry characteristics

*Employment.* The 2,057 banks within the scope of the survey (each with at least 20 workers in its central and branch banks within a survey area) employed an estimated 355,000 full-time and 53,000 part-time nonsupervisory office employees in December 1976. Employment varied widely among the 28 metropolitan areas, ranging from under 5,000 in Cincinnati, Louisville, Memphis, and New Orleans to just under 90,000 in New York. Employment totalled about 37,000 in Los Angeles-Long Beach and Chicago, 29,000 in San Francisco-Oakland, and 23,000 in Philadelphia.

Part-time workers accounted for about one-eighth of the nonsupervisory office workers in the combined 28 areas. The proportion of part-time workers ranged from at least

one-fifth in Milwaukee, Minneapolis-St. Paul, Hartford, and Detroit to 5 percent in New York. Part-time workers were commonly employed as proof-machine operators, commercial-savings and all-round tellers, and file clerks.

Women, who made up four-fifths of the workers in the occupations studied, held down more than nine-tenths of the clerical positions and more than four-fifths of the teller classifications, according to the December 1976 area study. Nationwide, women accounted for all of the elevenfold increase in the number of tellers between 1950 and 1976; as a result, the proportion of men employed as tellers declined from 55 percent to 9 percent over the past quarter century.<sup>7</sup> Men accounted for nearly two-thirds of the incumbents in computer jobs and about three-fifths of the consumer loan officers in December 1976.

Although the survey was primarily designed to provide occupational earnings information for selected areas, dramatic shifts in occupational employment can be observed by comparing the combined area data from this and earlier surveys. In 1960 (27 areas), more than 18,000 workers were classified as bookkeeping-machine operators, compared with about 1,300 in 1973 and just over 1,200 in 1976 (28 areas).<sup>8</sup> This occupation has been largely replaced by electronic bookkeeping machines and computers which require substantially fewer workers to accomplish the same tasks.

Change in industry structure has influenced the distribution of employment among the six teller classifications studied in 1976—note, commercial-savings, commercial, savings, all-round, and vault. Reflecting the continued trend toward branch banking, the number of all-round tellers, who handle a variety of banking transactions, grew substantially in several large areas permitting comparison between 1973 and 1976. In Boston and Philadelphia, employment of all-round tellers rose by about 50 percent and in Washington, by nearly 100 percent between 1973 and 1976. In contrast, the Chicago, Kansas City, Houston, and St. Louis areas where branch banking is not permitted, had no change or slight declines in the number of all-round tellers during the same period. Tellers specializing in either commercial or savings transactions continue to dwindle, as they are replaced, in part, by commercial-savings tellers and all-round tellers.

<sup>6</sup> See appendix B for scope and method of survey and for definitions of terms (nonsupervisory office workers, etc.) used in this bulletin. See footnote 1, tables 3 through 56, for definitions of areas covered. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>7</sup> See *U.S. Working Women: A Databook*, Bulletin 1977 (Bureau of Labor Statistics, 1977), p. 9.

<sup>8</sup> For an account of the 1973 survey, see *Industry Wage Survey: Banking, August-November 1973*, Bulletin 1862 (Bureau of Labor Statistics, 1975).

**Productivity.** Technological changes have permitted the banking industry to meet sharply rising demands for its services with a much smaller increase in employment.<sup>9</sup> Although limitations in the available data preclude the development of precise measures of output and productivity in banks, the volume of checks processed may be used as a partial indication of industry output. The Federal Reserve System handled 3.4 billion checks in 1960 compared with 10.0 billion in 1973 and 13.2 billion in 1976. This represents an annual growth rate of 8.3 percent between 1960 and 1973 and 7.2 percent over the 1973-76 period. During the same period, total bank employment in the United States rose at an average rate of 4.5 percent annually, from 672,500 in 1960 to 1.2 million in 1973, and has risen 3.2 percent annually since then, to 1.3 million in 1976.

**Method of wage payment.** A majority of workers in all 28 areas were paid under formal plans providing ranges of rates for specific occupations. Such plans applied to at least nine-tenths of the full-time workers in 13 areas (table 59). Progression within the rate ranges was usually determined by merit review for a majority of workers in most areas. Informal systems, which based salaries primarily on a worker's individual qualifications, applied to between one-fourth and two-fifths of the full-time workers in Dallas-Fort Worth, Houston, Miami, Chicago, Kansas City, and St. Louis.

**Unionization.** Of the banks visited, those having a majority of their nonsupervisory full-time office employees covered by labor-management agreements were found in only 5 of the 28 areas. They employed slightly less than one-half of the full-time workers in Milwaukee, three-tenths in Seattle, one-tenth in New York, and less than one-tenth in Newark and Washington. Agreements covering a majority of a bank's part-time workers were found in only 3 areas—Washington, Milwaukee, and Seattle. The survey, however, was not designed to measure precisely unionization in the industry; thus, estimates presented here may not reflect the actual degree of organization in an area.

### Occupational earnings

The occupations for which earnings data were developed accounted for about one-third of the nonsupervisory full-time office workers covered by the December 1976 survey. The occupations were selected to represent the various activities performed by bank employees and are presented in three broad categories—office clerical, computer, and teller occupations.

<sup>9</sup> See *Technological Change and Manpower Trends in Six Industries*, Bulletin 1817 (Bureau of Labor Statistics, 1974), pp. 41-53.

Weekly earnings for full-time workers most commonly averaged the highest in New York and lowest in St. Louis or Louisville (table 1). Occupational earnings varied widely among the areas studied; the range between the highest and lowest paying area for most jobs was 30 percent or more. Proof-machine operators, for example, averaged \$150 in New York, compared with \$107 in Louisville, a 40 percent differential.

Average straight-time weekly hours—which correspond to the weekly earnings data developed—were generally shortest in New York with 35 to 36 hours for most jobs and longest in Kansas City, San Francisco, and Seattle where 40 hours a week were predominant.

The six teller categories studied included almost half of the workers in the selected occupations. Commercial-savings tellers, who are engaged in cashing checks, receiving deposits to accounts, and paying out withdrawals on customers' checking and savings accounts, made up the largest occupational group studied, with employment of about 28,000 in the 22 areas for which such data could be shown. Weekly salaries for full-time workers in this category ranged from \$153.50 in New York and Washington to \$117.50 in New Orleans.

Note tellers, who collect exchange charges and payments on notes, drafts, and rents, and contract for deeds, generally averaged at least 10 percent more than commercial-savings or all-round tellers (those whose duties combine commercial-savings and note handling tasks) in areas permitting comparison. Pay relationships among the teller categories varied substantially by area, as illustrated in text table 3.

**Text table 3. Pay relationships for selected teller classifications, by area, December 1976**

(Commercial-savings tellers = 100)

Area	Note	Com- mer- cial	Sav- ings	All- round	Vault
Boston . . . . .	109	—	90	89	97
Chicago . . . . .	125	109	112	108	128
Dallas-Fort Worth . . . . .	109	110	108	101	106
Denver-Boulder . . . . .	107	—	—	—	111
Kansas City . . . . .	116	—	118	98	108
Miami . . . . .	117	107	108	—	110
Minneapolis-St. Paul . . . . .	109	106	103	—	116
New York . . . . .	129	—	89	100	146
Philadelphia . . . . .	100	—	—	94	111
Portland . . . . .	117	—	—	—	105
San Francisco-Oakland . . . . .	116	—	—	121	115
St. Louis . . . . .	112	109	97	94	124
Washington . . . . .	112	—	—	84	99

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.



Consumer loan officers—studied for the first time in 1976—averaged between \$168.50 a week in Memphis and \$327.50 in Houston. The earnings spread for 15 of 23 other areas permitting comparison for loan officers was \$225 to \$275. These workers, who examine and evaluate loan and other credit applications, ranked just below top-level systems analysts and programmers—the highest paid workers in the survey. Individual earnings were widely dispersed for loan officers, reflecting in part, different levels of responsibility and pay within and among banks in the same area. In Kansas City, for example, the middle range of earnings for the 114 consumer loan officers surveyed was \$229 to \$326.

Average weekly earnings of employees in the computer occupations studied varied substantially depending on the complexity of work performed and the degree of independent judgment involved. Within the nine areas where comparisons were possible, programmers working independently or under only general direction on complex problems (class A) averaged between 28 and 74 percent more than those applying standard procedures to routine problems (class C). Average earnings for class A programmers ranged from \$264 in Cincinnati to \$349 in Nassau-Suffolk; the range for class C programmers was from \$175.50 in Washington to \$235 in New York.

Class A systems analysts, who were usually the highest paid employees in the 15 areas for which data for that classification could be published, averaged between \$332 in St. Louis and \$402.50 in New York. Class C computer operators, the lowest paid workers in the computer occupations, averaged between \$120 in St. Louis and \$183.50 in Los Angeles.

Secretaries, as a group, were numerically the most important and highest paid clerical workers studied in nearly all of the areas. Their average earnings, however, varied widely within individual areas, largely based on the position held by their supervisor. In New York, class A secretaries (those working for the chairman of the board or president of a bank employing 100 to 5,000 employees or other officers of larger banks), averaged \$238 a week compared with \$192.50 for class D secretaries (those working for supervisors of small units or nonsupervisory staff specialists).

Class C file clerks (those doing routine work) averaged the least among the workers surveyed in each of the 21 areas for which data for that classification could be presented. They averaged from \$101.50 a week in Louisville to \$123 in New York.

Individual earnings of employees varied considerably within the same occupation and area in most instances (tables 3 through 56). The dispersion of earnings reflects differences in pay levels among individual banks as well as

the extensive use of rate-range pay plans. The influence of this method of payment may be observed by comparing salaries of employees in the same establishment. As illustrated in text table 4, weekly salaries of workers in the same job and establishment frequently differed by 30 percent or more.

Part-time workers typically averaged less than full-time workers in the same job and area, but the differential usually amounted to 10 percent or less. Text table 5 illustrates the relationship of part-time workers to full-time workers in representative jobs and areas. Again, rate-range plans may lead, in part, to average pay differences shown for full- and part-time workers.

#### **Establishment practices and supplementary wage provisions**

Information was obtained on the prevalence of minimum entrance salaries for inexperienced full-time typists and savings tellers and on entrance rates for their part-time counterparts. In addition, the following practices and benefits for full-time nonsupervisory office workers were studied and, where appropriate, were related to provisions for part-timers: Scheduled weekly hours and shift practices; overtime premium pay; and the incidence of paid holidays, paid vacations, and health, insurance, and retirement plans.

*Minimum entrance salaries and rates.* Two occupational classifications (inexperienced typists and savings tellers) were studied in the 592 banks visited to determine the existence and amount of minimum entrance salaries and rates (tables 57 and 58). For inexperienced full-time typists and savings tellers, formally established pay provisions at the entry level were reported in nine-tenths of the banks having such workers. (About 40 percent of the banks employed typists, and about 30 percent employed savings tellers.) Salaries paid inexperienced full-time typists ranged from under \$90 a week in Philadelphia, Kansas City and St. Louis to over \$130 in Detroit; most commonly, however, they clustered between \$100 and \$115 a week. Entrance rates for full-time savings tellers generally fell in the same range as for typists, but were somewhat higher than for typists in a few areas studied, such as Hartford and Seattle-Everett.

Formal entrance rates for inexperienced part-time typists were reported in about four-fifths of the 137 banks hiring such workers—only about one-fourth of all banks studied. Formal entrance rates for part-time savings tellers were found in just under seven-eighths of the 118 banks having this classification—about one-fifth of those studied. Entrance rates varied widely, from \$2.30 an hour to \$3.30



Text table 4. Earnings differentials between highest and lowest paid full-time workers in the same occupation and establishment, banking industry, December 1976

Occupation and area	Number of establishments	Number of establishments in which differential was—					
		Under 10 percent	10 percent and under 20 percent	20 percent — 30 percent	30 percent — 40 percent	40 percent — 50 percent	50 percent and over
<b>Proof-machine operators:</b>							
Atlanta	14	5	3	4	2	—	—
Boston	17	3	1	3	5	3	2
Chicago	39	10	8	10	4	4	3
Dallas-Fort Worth	30	11	10	4	2	1	2
Los Angeles-Long Beach	13	3	1	2	1	1	5
New York	24	4	3	2	4	6	5
Washington	23	2	5	7	3	3	3
<b>Secretaries, class C:</b>							
Atlanta	10	3	1	1	—	4	1
Boston	18	7	4	2	3	2	—
Chicago	26	11	2	2	4	3	4
Dallas-Fort-Worth	12	4	2	1	2	3	—
Los Angeles-Long Beach	10	1	2	1	3	2	1
New York	29	8	—	5	6	4	6
Washington	13	4	3	2	2	—	2
<b>Commercial-savings tellers:</b>							
Atlanta	12	—	—	3	4	1	4
Boston	10	—	2	1	—	4	3
Chicago	10	1	2	1	—	2	4
Dallas-Fort Worth	20	2	2	7	4	3	2
Los Angeles-Long Beach	15	—	—	2	4	4	5
New York	24	1	—	—	—	1	1 <sup>22</sup>
Washington	3	—	—	—	—	1	2
<b>All-round tellers:</b>							
Atlanta	15	—	1	2	5	3	4
Boston	17	1	2	3	1	1	2 <sup>9</sup>
Chicago	32	3	—	5	6	6	12
Dallas-Fort Worth	8	2	4	—	2	—	—
Los Angeles-Long Beach	4	1	1	—	—	1	1
New York	5	—	1	—	—	—	3 <sup>4</sup>
Washington	23	—	—	2	6	5	10

<sup>1</sup> Establishments were distributed as follows: 7 at 50-60 percent; 2 at 60-70 percent; 4 at 70-80 percent; 5 at 80-90 percent; 2 at 90-100 percent; 1 at 100-110 percent; and 1 at 110-120 percent.

<sup>2</sup> Establishments were distributed as follows: 4 at 50-60 percent; 3 at 60-70 percent; 1 at 70-80 percent; and 1 at 110-120 percent.

<sup>3</sup> Establishments were distributed as follows: 1 at 50-60 percent; 1 at 70-80 percent; 1 at 90-100 percent; and 1 at 120-130 percent.

or more, but no consistent relationship existed between these two classifications.

*Scheduled weekly hours and shift practices.* About one-half or more of the nonsupervisory full-time office workers in 19 areas were in banks with work schedules of 40 hours a week (table 60). Shorter work schedules, commonly 35, 36, and 37½ hours a week, were most frequently reported in the Northeast, where they applied to a majority of the workers in each area surveyed.

Banks with formal provisions for late-shift work accounted for a majority of the nonsupervisory full-time office workers in all areas studied except Denver-Boulder,

Houston, and Miami. At the time of the survey, however, only one-tenth or less of the workers were actually employed on late shifts. Workers on late shifts typically received a uniform percentage over their day-shift rates, commonly 10 percent.

*Overtime premium pay.* Virtually all of the banks surveyed had formal provisions for premium pay for weekly overtime work (table 61). One and one-half times the worker's regular rate was the usual pay for work in excess of 40 hours a week in all areas. The principle of "fluctuating workweek" for weekly overtime was found in only four areas and cov-

**Text table 5. Average hourly earnings of full- and part-time workers, selected occupations and areas, December 1976.**

Area	Proof-machine operators		Tellers, commercial-savings		Tellers, all-round	
	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time
Atlanta . . . . .	\$3.10	\$3.08	\$3.19	\$3.43	\$3.53	\$3.23
Boston . . . . .	3.44	3.02	3.89	3.33	3.47	3.74
Chicago . . . . .	3.41	2.98	3.56	3.44	3.64	3.40
Dallas-Fort Worth . .	2.86	2.85	3.00	2.88	3.07	2.61
New York . . . . .	4.24	3.66	4.34	4.01	4.33	—
San Francisco-Oakland	3.41	3.05	3.48	3.66	4.20	—
Washington . . . . .	3.33	3.04	4.07	—	3.45	3.28

ered less than one-tenth of the workers surveyed in each of the four.<sup>10</sup>

Provisions for premium pay for daily overtime work applied to all or nearly all of the workers in Los Angeles-Long Beach, Portland, and San Francisco-Oakland; two fifths in St. Louis; one-fourth in Louisville and Washington; and to one-sixth or less in the nine other areas studied reporting such provisions (table 62). Most commonly, workers were paid time and one-half for work in excess of 8 hours per day.

*Paid holidays.* All of the surveyed banks provided paid holidays to nonsupervisory full-time office workers—ranging from under 6 days to 14 days annually (table 63). Typically, provisions were most liberal in the Northeastern areas, where all workers received 10 paid holidays or more a year; in contrast, all workers in Atlanta and nine-tenths in New Orleans, received among the fewest, 6 days annually. Even within some areas, provisions varied widely. In Chicago, for example, one-sixth of the workers received 6 days a year while two-fifths were granted 12 days.

Unlike their full-time counterparts, large proportions of nonsupervisory part-time office workers did not receive paid holidays (table 66). A majority of part-time workers in banks received no paid holidays in 15 of the 28 areas studied and at least three-tenths were not granted paid holidays in another eight areas. Holiday provisions for part-time workers were most commonly reported in the Pacific Coast banks and were rarely found in Atlanta and New Orleans.

<sup>10</sup>Under the principle of the fluctuating workweek, pay for overtime work is determined by dividing the weekly salary by the total number of hours worked during the week (to obtain the base hourly rate for the week) and then applying the established overtime pay ratio for the overtime hours worked.

*Paid vacations.* Paid vacations to full-timers after qualifying periods were provided by all of the banks studied (table 64). Typical provisions included 2 weeks of vacation pay after 1 year of service; 3 weeks or more after 10 years (after 5 years in Miami and certain areas of the Northeast and West); and at least 4 weeks after 20 years (after 15 in Atlanta, Hartford, New York, and the Pacific Coast areas). Provisions for 5 weeks or more after 30 years' service covered a majority of Milwaukee's workers and one-fifth to two-fifths of those in eight other areas studied.

Paid vacation provisions were more commonly found for part-time bank employees than were paid holidays. Substantial proportions of part-timers were covered by paid vacation provisions—a majority in 18 areas and about three-tenths or more in another 9 areas. Coverage ranged from at least seven-eighths of the part-time workers in Nassau-Suffolk, Milwaukee, and the four Pacific Coast areas studied to less than one-tenth in Memphis.

*Health, insurance, and retirement plans.* Life, hospitalization, surgical, basic medical, and major medical insurance benefits were provided by banks employing about nine-tenths or more of the nonsupervisory full-time workers in all areas. Pay continuation plans covering absence due to illness or accident were provided to a majority of such workers in all areas (seven-eighths in 20 areas). Long-term disability insurance plans were available to one-half or more of the full-time workers in 22 areas and to at least three-tenths in the other six areas studied. Accidental death and dismemberment insurance, in addition to basic life insurance, covered a majority of full-time workers in 21 areas and at least a fourth in the other seven areas studied. The proportion of workers covered by health and insurance plans wholly financed by employers varied considerably among the areas, even for areas with similar proportions of worker coverage (table 65).

Health and insurance plans usually covered five-sixths or more of the nonsupervisory part-time workers in Pacific Coast banks but one-half or slightly more of such workers in only three other areas studied—Nassau-Suffolk (67 percent) Milwaukee (60 percent), and Minneapolis-St. Paul (58 percent). Elsewhere, the proportion of part-time employees covered by these plans was usually about one-tenth or less.

Retirement benefits (other than Federal social security), usually financed entirely by the employer, were provided by banks employing at least three-fourths of the nonsupervisory full-time workers in each area (over 95 percent in 15 areas). These benefits usually stemmed from pension plans providing regular payments for the remainder of the re-

tiree's life. In four areas studied—Boston, Nassau-Suffolk, Chicago, and Kansas City—retirement severance pay (one payment or several over a specified period of time) was available to significant proportions of workers in addition to, or in lieu of, pensions.

Retirement benefits (other than Federal social security) were available to 85 percent or more of the nonsupervisory part-time workers in Pacific Coast banks, to over 50 percent in seven other areas, but to none or a minority in the other 17 areas studied.

**Table 1. Occupational earnings: Full- and part-time employees**

(Number of employees and average straight-time hourly earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas,<sup>2</sup> December 1976)

Occupation	Northeast										South									
	Boston		Hartford		Nassau-Suffolk		Newark		New York		Philadelphia		Atlanta		Baltimore		Dallas		Houston	
	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings
SELECTED CLERICAL OCCUPATIONS																				
BOOKKEEPING-MACHINE OPERATORS <sup>3</sup> .....	75	\$3.95	-	-	-	-	43	\$3.79	78	\$4.48	70	\$3.08	16	\$3.54	-	-	-	-	-	-
CLASS A.....	52	4.09	-	-	-	-	10	5.01	26	4.72	45	3.19	7	4.10	-	-	-	-	-	-
CLASS B.....	23	3.62	-	-	-	-	33	3.42	52	4.36	25	2.89	9	3.10	-	-	-	-	-	-
CLERKS, FILE.....	397	3.08	73	\$2.90	-	-	171	2.88	1,266	3.74	473	2.81	92	3.04	101	\$2.76	298	\$2.71	69	\$2.95
FULL-TIME.....	245	3.20	22	3.22	-	-	124	3.01	1,164	3.78	398	2.88	86	3.03	101	2.76	285	2.72	61	2.98
PART-TIME.....	152	2.89	51	2.76	-	-	47	2.54	102	3.24	-	-	-	-	-	-	13	2.42	8	2.66
CLASS A.....	-	-	-	-	-	-	-	-	135	4.51	25	3.51	-	-	-	-	-	-	-	-
FULL-TIME.....	-	-	-	-	-	-	-	-	130	4.54	25	3.51	-	-	-	-	-	-	-	-
CLASS B.....	97	3.51	-	-	-	-	-	-	377	4.05	92	3.05	50	3.07	7	2.98	58	2.97	-	-
FULL-TIME.....	84	3.56	-	-	-	-	-	-	373	4.05	92	3.05	45	3.05	7	2.98	57	2.97	-	-
CLASS C.....	294	2.91	71	2.88	93	\$2.91	153	2.87	754	3.45	356	2.70	37	2.86	94	2.74	235	2.62	55	2.84
FULL-TIME.....	161	3.02	20	3.18	-	-	106	3.01	661	3.48	281	2.76	36	2.85	94	2.74	223	2.64	47	2.87
PART-TIME.....	133	2.77	51	2.76	-	-	47	2.54	93	3.18	-	-	-	-	-	-	12	2.39	8	2.66
KEYPUNCH OPERATORS.....	118	3.78	-	-	84	4.22	131	3.76	580	4.48	297	3.55	82	3.65	89	3.45	115	3.41	68	3.79
FULL-TIME.....	103	3.81	-	-	84	4.22	120	3.82	538	4.52	292	3.55	82	3.65	89	3.45	111	3.41	68	3.79
PART-TIME.....	15	3.62	-	-	-	-	-	-	42	3.95	-	-	-	-	-	-	-	-	-	-
CLASS A.....	97	3.83	-	-	43	4.50	29	4.49	312	4.78	129	3.86	26	3.98	25	3.59	58	3.63	29	4.08
FULL-TIME.....	90	3.83	-	-	43	4.50	29	4.49	298	4.80	129	3.86	26	3.98	25	3.59	58	3.63	29	4.08
PART-TIME.....	-	-	-	-	-	-	-	-	14	4.42	-	-	-	-	-	-	-	-	-	-
CLASS B.....	21	3.57	62	3.45	41	3.92	162	3.55	265	4.12	168	3.31	-	-	64	3.39	57	3.19	39	3.58
FULL-TIME.....	13	3.63	-	-	41	3.92	91	3.60	240	4.17	163	3.30	-	-	64	3.39	53	3.17	39	3.58
PROOF-MACHINE OPERATORS.....	511	3.26	83	3.06	270	3.40	371	3.12	915	4.10	699	3.00	283	3.09	296	3.01	432	2.86	369	3.27
FULL-TIME.....	299	3.44	60	3.13	185	3.57	238	3.24	697	4.24	406	3.01	142	3.10	192	3.07	412	2.86	356	3.27
PART-TIME.....	212	3.02	23	2.88	85	3.03	133	2.89	218	3.66	293	2.99	141	3.08	104	2.88	20	2.85	13	3.36
SAFE-DEPOSIT CLERKS.....	158	3.64	-	-	79	3.69	127	3.44	698	4.86	143	3.54	31	3.72	-	-	60	3.15	79	3.41
FULL-TIME.....	158	3.64	-	-	73	3.73	162	3.55	662	4.90	133	3.54	23	3.94	-	-	57	3.20	73	3.42
PART-TIME.....	-	-	7	3.24	-	-	25	3.00	36	4.11	-	-	-	-	-	-	-	-	-	-
SECRETARIES <sup>3</sup> .....	882	4.86	279	4.52	363	5.23	456	4.52	5,535	5.99	1,174	4.29	423	4.24	278	4.20	672	4.14	925	4.42
CLASS A.....	59	5.64	7	6.22	30	6.13	23	5.37	177	7.95	42	5.82	15	5.12	14	5.28	12	5.17	18	6.01
CLASS B.....	242	5.09	31	5.21	-	-	99	4.85	764	6.95	159	4.81	54	4.49	36	4.91	196	4.48	209	4.98
CLASS C.....	322	4.76	-	-	117	5.66	144	4.80	1,641	6.25	387	4.46	166	4.33	91	4.32	229	4.14	335	4.47
CLASS D.....	259	4.61	-	-	142	4.68	230	4.12	2,952	5.48	586	3.92	188	4.03	137	3.82	235	3.80	363	3.99
STENOGRAPHERS.....	85	4.20	-	-	-	-	82	3.73	683	4.23	309	3.55	-	-	44	3.52	140	3.70	-	-
GENERAL.....	50	3.94	-	-	-	-	-	-	524	4.16	211	3.43	-	-	-	-	101	3.64	-	-
SENIOR.....	35	4.57	-	-	-	-	-	-	159	4.45	98	3.80	-	-	34	3.64	39	3.88	-	-
SWITCHBOARD OPERATORS.....	138	3.63	22	3.56	37	4.24	69	3.62	275	4.68	87	3.40	52	3.27	21	3.43	67	3.05	146	3.10
FULL-TIME.....	131	3.65	17	3.50	33	4.29	69	3.62	261	4.73	74	3.53	46	3.22	21	3.43	67	3.05	143	3.12
PART-TIME.....	-	-	-	-	-	-	-	-	14	3.78	13	2.61	-	-	-	-	-	-	-	-
CLASS A.....	65	3.98	12	3.89	10	4.59	-	-	70	5.36	26	4.04	18	4.01	-	-	10	3.46	18	3.59
CLASS B.....	73	3.31	10	3.16	27	4.11	46	3.56	205	4.45	61	3.12	34	2.88	20	3.43	57	2.98	128	3.03
FULL-TIME.....	68	3.35	10	3.16	23	4.16	46	3.56	193	4.51	50	3.25	30	2.79	20	3.43	57	2.98	125	3.05
TYPISTS <sup>3</sup> .....	161	3.42	140	3.48	-	-	179	3.52	2,601	4.02	393	3.14	39	3.30	88	3.12	108	3.20	22	3.46
CLASS A.....	72	3.68	92	3.58	-	-	-	-	1,059	4.37	198	3.23	23	3.48	-	-	62	3.39	14	3.69
CLASS B.....	89	3.21	48	3.27	-	-	100	3.37	1,542	3.78	195	3.05	-	-	50	3.06	46	2.95	8	3.05
SELECTED COMPUTER OCCUPATIONS																				
COMPUTER OPERATORS <sup>3</sup> .....	150	4.93	52	4.45	81	5.21	56	4.96	802	5.83	250	4.64	-	-	97	4.30	79	4.42	62	4.28

See footnotes at end of table.

**Table 1. Occupational earnings: Full- and part-time employees—Continued**

(Number of employees and average straight-time hourly earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas, <sup>2</sup> December 1976)

Occupation	Northeast										South										
	Boston		Hartford		Nassau-Suffolk		Newark		New York		Philadelphia		Atlanta		Baltimore		Dallas		Houston		
	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	
SELECTED COMPUTER OCCUPATIONS-- CONTINUED																					
COMPUTER OPERATORS--CONTINUED																					
CLASS A.....	59	\$5.54	-	-	-	-	15	\$5.89	236	\$6.96	71	\$5.48	-	-	28	\$5.04	24	\$5.22	14	\$5.14	
CLASS B.....	76	4.58	-	-	37	\$4.79	67	4.97	333	5.77	120	4.51	-	-	27	4.23	29	4.48	24	4.37	
CLASS C.....	15	4.29	29	\$4.14	18	3.93	14	3.92	233	4.75	59	3.91	-	-	42	3.84	26	3.61	24	3.69	
COMPUTER PROGRAMMERS, BUSINESS <sup>3</sup>																					
CLASS A.....	-	-	66	6.62	77	8.47	75	6.83	585	8.45	213	6.85	-	-	89	6.24	47	6.78	21	6.13	
CLASS B.....	-	-	-	-	34	9.98	16	8.13	220	9.60	79	7.97	-	-	24	7.38	26	7.33	-	-	
CLASS C.....	-	-	20	5.42	-	-	41	6.89	284	8.06	94	6.62	-	-	40	6.29	19	6.26	15	5.96	
COMPUTER SYSTEMS ANALYSTS, BUSINESS <sup>3</sup>																					
CLASS A.....	53	9.34	23	8.60	-	-	30	9.39	895	10.78	125	8.41	-	-	62	7.87	103	8.12	35	7.75	
CLASS B.....	25	10.25	-	-	-	-	11	11.05	255	11.49	51	9.53	-	-	15	8.37	63	8.70	6	9.24	
CLASS C.....	18	9.02	21	8.60	-	-	14	8.43	-	-	42	8.30	-	-	43	7.83	-	-	22	7.67	
SELECTED TELLER AND OFFICER OCCUPATIONS																					
TELLERS.....																					
FULL-TIME.....	4,805	3.64	1,060	3.34	2,634	3.83	2,576	3.40	10,194	4.22	4,912	3.40	2,120	\$3.38	2,464	3.23	1,908	3.15	2,159	3.37	
PART-TIME.....	3,736	3.66	616	3.47	2,193	3.88	1,944	3.56	8,346	4.36	3,875	3.43	1,883	3.38	1,950	3.29	1,746	3.18	1,903	3.42	
NCTE <sup>2</sup> .....	1,069	3.60	444	3.17	441	3.56	632	2.91	1,848	5.56	1,037	3.31	237	3.38	514	3.02	162	2.81	256	3.02	
COMMERCIAL-SAVINGS.....	134	4.22	44	4.28	102	4.04	263	4.33	1,064	5.66	99	3.53	253	3.68	-	-	371	3.35	418	3.66	
FULL-TIME.....	1,271	3.81	-	-	2,112	3.77	2,223	3.32	4,858	4.29	974	3.50	1,139	3.22	579	3.38	972	3.07	1,444	3.26	
PART-TIME.....	1,073	3.89	-	-	1,692	3.82	1,629	3.48	4,084	4.34	779	3.57	967	3.19	-	-	858	3.10	1,231	3.31	
COMMERCIAL.....	198	3.33	-	-	420	3.57	594	2.90	775	4.01	-	-	172	3.43	116	3.23	114	2.88	213	2.96	
FULL-TIME.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	236	3.30	-	
SAVINGS.....	847	3.60	-	-	214	3.88	-	-	3,241	3.60	-	-	-	-	-	-	-	47	3.22	-	
FULL-TIME.....	621	3.65	-	-	193	3.93	-	-	2,254	3.75	-	-	-	-	-	-	-	47	3.22	-	
PART-TIME.....	226	3.46	-	-	-	-	-	-	987	5.25	-	-	-	-	-	-	-	-	-	-	
ALL-ROUND.....	2,498	3.54	987	3.29	206	4.30	-	-	915	4.23	3,254	3.36	635	3.50	1,873	3.18	228	2.99	120	3.84	
FULL-TIME.....	1,853	3.47	554	3.40	206	4.30	-	-	829	4.33	2,547	3.35	570	3.53	1,475	3.24	189	3.07	120	3.84	
PART-TIME.....	645	3.74	433	3.16	-	-	-	-	-	-	707	3.40	65	3.23	398	2.96	39	2.61	-	-	
VAULT <sup>3</sup> .....	52	3.85	-	-	-	-	-	-	7	6.29	112	3.81	-	-	-	-	-	54	3.13	44	3.74
CONSUMER LOAN OFFICERS <sup>2</sup> .....	176	6.95	60	7.31	-	-	53	6.34	-	-	197	6.06	64	5.32	-	-	152	7.04	266	8.31	

See footnotes at end of table.



**Table 1. Occupational earnings: Full- and part-time employees—Continued**

(Number of employees and average straight-time hourly earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas,<sup>2</sup> December 1976)

Occupation	South—Continued										North Central							
	Louisville		Memphis		Miami		New Orleans		Washington		Chicago		Cincinnati		Detroit		Indianapolis	
	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings
<b>SELECTED CLERICAL OCCUPATIONS</b>																		
BOOKKEEPING-MACHINE OPERATORS <sup>3</sup> .....	28	\$3.26	-	-	49	\$3.64	-	-	29	\$3.88	351	\$3.73	-	-	-	-	85	\$3.01
CLASS A.....	-	-	-	-	14	3.94	-	-	12	4.13	168	3.96	-	-	-	-	33	2.98
CLERKS, FILE.....	50	2.80	43	\$2.55	84	3.17	156	\$2.70	337	3.03	804	3.12	93	\$2.83	318	\$3.06	-	-
FULL-TIME.....	50	2.80	28	2.61	84	3.17	153	2.71	312	3.05	597	3.21	91	2.83	305	3.07	-	-
PART-TIME.....	-	-	-	-	-	-	-	-	25	2.79	207	2.86	-	-	-	-	-	-
CLASS A.....	-	-	-	-	-	-	-	-	27	3.50	26	3.81	-	-	-	-	-	-
FULL-TIME.....	-	-	-	-	-	-	-	-	27	3.50	26	3.81	-	-	-	-	-	-
CLASS B.....	10	2.90	-	-	47	3.19	-	-	53	3.30	162	3.47	-	-	-	-	-	-
FULL-TIME.....	10	2.90	-	-	47	3.19	-	-	49	3.33	143	3.50	-	-	-	-	-	-
CLASS C.....	37	2.76	34	2.53	27	2.81	98	2.69	257	2.92	616	3.00	84	2.82	274	3.02	-	-
FULL-TIME.....	37	2.76	-	-	27	2.81	55	2.70	236	2.94	428	3.07	82	2.83	261	3.04	-	-
PART-TIME.....	-	-	-	-	-	-	-	-	21	2.75	188	2.82	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	58	3.06	47	3.17	-	-	57	3.15	86	3.87	266	3.83	89	3.45	152	3.75	104	3.40
FULL-TIME.....	58	3.06	44	3.20	-	-	57	3.15	78	3.88	203	3.85	87	3.46	139	3.73	98	3.43
PART-TIME.....	-	-	-	-	-	-	-	-	8	3.78	-	-	-	-	-	-	-	-
CLASS A.....	28	3.18	13	3.61	-	-	-	-	34	4.10	120	4.34	-	-	11	4.13	67	3.62
FULL-TIME.....	28	3.18	13	3.61	-	-	-	-	34	4.10	100	4.21	-	-	11	4.13	64	3.64
CLASS B.....	30	2.95	34	3.00	-	-	38	2.98	52	3.72	146	3.41	-	-	141	3.72	37	3.01
FULL-TIME.....	30	2.95	31	3.03	-	-	38	2.98	44	3.71	103	3.50	-	-	128	3.69	34	3.03
PART-TIME.....	-	-	-	-	-	-	-	-	8	3.78	-	-	-	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	182	2.76	91	3.08	186	3.25	145	2.76	458	3.29	942	3.34	151	2.78	685	3.42	147	2.78
FULL-TIME.....	137	2.79	63	3.25	177	3.27	144	2.76	398	3.33	800	3.41	117	2.87	377	3.51	132	2.78
PART-TIME.....	45	2.65	28	2.72	-	-	-	-	60	3.04	142	2.98	34	2.48	308	3.31	-	-
SAFE-DEPOSIT CLERKS.....	25	3.16	-	-	100	3.38	27	3.18	86	3.94	449	3.56	21	3.23	142	3.88	20	3.15
FULL-TIME.....	25	3.16	-	-	96	3.39	27	3.18	80	3.99	289	3.75	18	3.28	141	3.88	20	3.15
PART-TIME.....	-	-	-	-	-	-	-	-	-	-	160	3.22	-	-	-	-	-	-
SECRETARIES <sup>3</sup> .....	156	3.86	190	3.56	300	4.50	233	3.97	477	4.81	1,565	4.94	153	4.33	592	4.99	259	4.17
CLASS A.....	13	4.98	-	-	16	5.48	14	4.61	17	5.57	154	6.45	8	5.31	16	7.20	18	4.89
CLASS B.....	36	4.35	23	4.36	85	4.70	69	4.34	112	5.21	384	5.29	42	4.98	76	5.76	71	4.51
CLASS C.....	74	3.70	-	-	92	4.47	-	-	108	4.81	783	4.66	61	4.32	213	5.02	64	4.21
CLASS D.....	33	3.25	141	3.33	107	4.21	90	3.75	161	4.47	244	4.32	42	3.52	287	4.65	106	3.81
STENOGRAPHERS <sup>3</sup> .....	32	3.54	-	-	27	3.86	-	-	-	-	542	4.19	18	3.36	179	4.12	-	-
GENERAL.....	21	3.25	-	-	-	-	-	-	-	-	94	2.99	12	3.04	55	3.98	-	-
SENIOR.....	-	-	-	-	18	4.12	-	-	-	-	-	-	6	3.99	-	-	-	-
SWITCHBOARD OPERATORS.....	25	3.14	8	3.28	62	3.17	24	3.16	42	3.51	366	3.55	16	3.35	95	3.55	23	2.81
FULL-TIME.....	25	3.14	8	3.28	60	3.19	24	3.16	38	3.52	291	3.60	14	3.38	60	3.61	23	2.81
PART-TIME.....	-	-	-	-	-	-	-	-	-	-	75	3.35	-	-	35	3.45	-	-
CLASS A.....	-	-	-	-	-	-	-	-	10	3.61	150	3.62	-	-	-	-	16	2.93
CLASS B.....	25	3.14	8	3.28	62	3.17	22	3.15	32	3.48	216	3.50	16	3.35	85	3.47	-	-
FULL-TIME.....	25	3.14	8	3.28	60	3.19	22	3.15	28	3.49	144	3.57	14	3.38	51	3.50	-	-
PART-TIME.....	-	-	-	-	-	-	-	-	-	-	72	3.35	-	-	34	3.43	-	-
TYPISTS <sup>3</sup> .....	31	3.10	-	-	-	-	-	-	215	3.93	529	3.33	-	-	216	3.52	65	2.88
CLASS A.....	-	-	-	-	-	-	-	-	81	4.37	221	3.48	-	-	27	3.62	38	3.06
CLASS B.....	30	3.11	-	-	-	-	-	-	134	3.66	308	3.22	-	-	189	3.51	-	-
<b>SELECTED COMPUTER OCCUPATIONS</b>																		
COMPUTER OPERATORS <sup>3</sup> .....	63	4.08	39	4.42	-	-	54	4.25	75	4.87	235	5.08	50	4.50	109	4.73	65	4.49

See footnotes at end of table.



**Table 1. Occupational earnings: Full- and part-time employees—Continued**

(Number of employees and average straight-time hourly earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas,<sup>2</sup> December 1976)

Occupation	South-Continued										North Central							
	Louisville		Memphis		Miami		New Orleans		Washington		Chicago		Cincinnati		Detroit		Indianapolis	
	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings
SELECTED COMPUTER OCCUPATIONS--CONTINUED																		
COMPUTER OPERATORS--CONTINUED																		
CLASS A.....	-	-	-	-	-	-	-	-	20	\$5.84	71	\$5.68	-	-	15	\$5.79	24	\$5.12
CLASS B.....	23	\$4.19	-	-	-	-	30	\$3.94	28	4.78	130	5.07	33	\$4.44	48	4.94	23	4.32
CLASS C.....	23	3.54	-	-	-	-	-	-	27	4.23	34	3.83	-	-	46	4.17	18	3.66
COMPUTER PROGRAMMERS, BUSINESS <sup>3</sup>	34	5.40	-	-	-	-	36	5.75	44	6.30	230	6.62	57	6.32	107	6.94	-	-
CLASS A.....	-	-	-	-	-	-	-	-	13	7.84	73	7.70	20	6.86	53	7.89	-	-
CLASS B.....	17	5.57	-	-	-	-	16	5.80	24	5.98	91	6.32	25	6.29	35	6.60	-	-
CLASS C.....	-	-	-	-	-	-	-	-	7	4.52	66	5.84	12	5.46	19	4.91	-	-
COMPUTER SYSTEMS ANALYSTS, BUSINESS <sup>3</sup>	-	-	-	-	-	-	-	-	49	7.91	-	-	9	7.69	108	9.33	56	7.29
CLASS A.....	-	-	-	-	-	-	-	-	10	9.28	72	8.88	-	-	62	9.95	-	-
CLASS B.....	-	-	-	-	-	-	-	-	32	7.94	-	-	-	-	46	8.49	21	7.02
CLASS C.....	-	-	-	-	-	-	-	-	7	5.82	-	-	-	-	-	-	-	-
SELECTED TELLER AND OFFICER OCCUPATIONS																		
TELLERS.....	998	3.09	740	\$3.01	1,295	\$3.38	1,265	3.05	3,958	3.52	5,582	3.66	1,083	3.22	5,548	3.68	1,482	3.01
FULL-TIME.....	682	3.13	606	3.01	1,211	3.38	1,174	3.09	3,100	3.58	4,584	3.71	910	3.23	3,430	3.68	1,288	3.01
PART-TIME.....	316	3.00	134	3.02	84	3.41	91	2.58	858	3.29	998	3.39	173	3.17	2,118	3.67	194	3.03
NCTE <sup>3</sup> .....	25	3.87	-	-	194	3.74	153	3.47	172	4.49	512	4.23	47	3.63	63	4.11	31	3.46
COMMERCIAL-SAVINGS.....	755	3.05	-	-	560	3.20	839	2.96	342	4.05	1,360	3.54	-	-	3,587	3.81	-	-
FULL-TIME.....	460	3.09	-	-	508	3.17	763	3.01	327	4.07	1,101	3.56	-	-	2,033	3.84	-	-
PART-TIME.....	295	3.00	-	-	52	3.42	76	2.53	-	-	259	3.44	-	-	1,554	3.78	-	-
COMMERCIAL.....	-	-	-	-	387	3.41	-	-	-	-	519	3.62	-	-	-	-	-	-
FULL-TIME.....	-	-	-	-	355	3.41	-	-	-	-	470	3.70	-	-	-	-	-	-
PART-TIME.....	-	-	-	-	32	3.38	-	-	-	-	-	-	-	-	-	-	-	-
SAVINGS.....	-	-	-	-	90	3.43	-	-	-	-	295	3.76	-	-	-	-	-	-
FULL-TIME.....	-	-	-	-	90	3.43	-	-	-	-	267	3.72	-	-	-	-	-	-
PART-TIME.....	-	-	-	-	-	-	-	-	-	-	28	4.17	-	-	-	-	-	-
ALL-FOUND.....	200	3.12	667	2.99	-	-	-	-	3,430	3.41	2,758	3.58	1,019	3.20	1,691	3.35	1,028	3.00
FULL-TIME.....	184	3.14	540	2.99	-	-	-	-	2,589	3.45	2,116	3.64	849	3.20	1,155	3.32	912	3.01
PART-TIME.....	-	-	127	3.00	-	-	-	-	841	3.28	642	3.40	170	3.17	536	3.41	-	-
VAULT <sup>3</sup> .....	-	-	-	-	19	3.47	-	-	8	3.73	138	4.22	-	-	87	4.16	-	-
CONSUMER LOAN OFFICERS <sup>3</sup> .....	25	5.74	76	4.25	154	6.07	34	6.34	113	6.72	417	7.18	60	5.56	45	6.94	84	5.28

See footnotes at end of table.

**Table 1. Occupational earnings: Full- and part-time employees—Continued**

(Number of employees and average straight-time hourly earnings<sup>1</sup> in selected occupations in banking establishments; 28 selected areas,<sup>2</sup> December 1976)

Occupation	North Central-Continued								West									
	Kansas City		Milwaukee		Minneapolis-St. Paul		St. Louis		Denver-Boulder		Los Angeles-Long Beach		Portland		San Francisco-Oakland		Seattle-Everett	
	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings
<b>SELECTED CLERICAL OCCUPATIONS</b>																		
BOOKKEEPING-MACHINE OPERATORS <sup>3</sup> .....	82	\$3.14	-	-	-	-	66	\$3.31	-	-	-	-	-	-	-	-	-	-
CLASS A.....	44	3.46	-	-	-	-	34	3.77	-	-	-	-	-	-	-	-	-	-
CLASS B.....	38	2.77	11	\$3.36	-	-	32	2.82	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE.....	172	2.67	140	2.84	171	\$2.75	382	2.82	37	\$2.59	312	\$2.92	36	\$3.02	126	\$3.11	61	\$2.87
FULL-TIME.....	160	2.69	77	2.79	111	2.76	354	2.85	25	2.60	192	3.05	34	3.06	121	3.11	51	2.81
PART-TIME.....	-	-	63	2.89	60	2.73	28	2.46	12	2.55	-	-	-	-	-	-	-	-
CLASS A.....	-	-	-	-	-	-	16	3.31	-	-	-	-	-	-	-	-	-	-
FULL-TIME.....	-	-	12	3.32	-	-	16	3.31	-	-	24	3.29	-	-	-	-	-	-
CLASS B.....	56	2.79	94	2.82	77	2.76	132	3.00	26	2.49	47	3.15	-	-	48	2.98	11	3.16
FULL-TIME.....	56	2.79	-	-	52	2.76	132	3.00	-	-	47	3.15	-	-	45	2.96	10	3.14
PART-TIME.....	-	-	46	2.89	-	-	-	-	12	2.55	-	-	-	-	-	-	-	-
CLASS C.....	105	2.53	-	-	82	2.66	234	2.68	-	-	121	2.96	-	-	-	-	48	2.80
FULL-TIME.....	93	2.56	-	-	50	2.63	206	2.71	-	-	121	2.96	-	-	-	-	39	2.71
PART-TIME.....	-	-	-	-	32	2.70	28	2.46	-	-	-	-	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	93	3.08	172	3.69	92	3.36	178	3.22	-	-	-	-	-	-	-	-	170	3.59
FULL-TIME.....	75	3.26	88	3.88	67	3.41	159	3.23	-	-	-	-	67	3.79	-	-	137	3.59
PART-TIME.....	-	-	84	3.48	25	3.22	19	3.12	-	-	-	-	-	-	-	-	33	3.61
CLASS A.....	-	-	-	-	29	3.84	47	3.66	-	-	95	4.59	-	-	49	4.71	73	3.95
FULL-TIME.....	-	-	-	-	-	-	39	3.65	-	-	95	4.59	-	-	49	4.71	64	3.90
CLASS B.....	67	2.84	-	-	63	3.13	131	3.06	-	-	-	-	-	-	-	-	97	3.33
FULL-TIME.....	49	3.03	43	3.69	43	3.14	120	3.09	-	-	-	-	-	-	-	-	73	3.32
PART-TIME.....	-	-	-	-	20	3.12	11	2.72	-	-	-	-	-	-	-	-	24	3.35
PROOF-MACHINE OPERATORS.....	220	2.99	288	3.02	435	2.97	294	2.83	197	3.06	1,179	3.32	82	3.30	922	3.30	314	3.21
FULL-TIME.....	213	3.00	119	2.99	200	3.00	270	2.84	188	3.06	1,075	3.33	58	3.39	640	3.41	161	3.20
PART-TIME.....	-	-	-	-	235	2.94	24	2.76	-	-	-	-	24	3.08	282	3.05	153	3.22
SAFE-DEPOSIT CLERKS.....	76	3.20	75	3.28	106	3.37	162	2.91	77	3.28	188	3.33	10	3.46	220	3.56	29	3.76
FULL-TIME.....	76	3.20	61	3.32	79	3.40	136	2.97	73	3.30	181	3.32	8	3.46	204	3.57	27	3.77
PART-TIME.....	-	-	-	-	-	-	26	2.57	-	-	-	-	-	-	16	3.48	-	-
SECRETARIES.....	190	4.11	303	4.46	307	4.33	371	3.92	191	4.51	1,785	4.84	232	4.43	1,001	4.86	549	4.50
CLASS A.....	9	5.39	17	5.50	17	4.98	20	4.66	9	5.45	83	6.26	-	-	80	6.08	9	5.79
CLASS B.....	50	4.39	50	5.31	97	4.48	103	4.16	68	4.38	331	5.39	-	-	198	5.33	51	5.23
CLASS C.....	58	3.85	141	4.29	67	4.56	199	3.77	64	4.62	609	4.77	-	-	508	4.75	179	4.80
CLASS D.....	-	-	95	4.07	126	4.01	-	-	-	-	745	4.53	120	4.13	215	4.24	306	4.16
STENOGRAPHERS <sup>3</sup> .....	130	3.39	108	3.43	97	3.83	197	3.21	139	3.88	689	4.10	29	3.68	-	-	-	-
GENERAL.....	61	3.28	44	3.41	57	3.63	164	3.17	73	3.60	237	4.18	-	-	175	3.96	30	3.33
SENIOR.....	69	3.48	64	3.45	40	4.13	33	3.39	-	-	452	4.06	-	-	-	-	-	-
SWITCHBOARD OPERATORS.....	77	3.07	38	3.17	36	3.30	86	3.16	67	3.15	253	3.35	7	3.61	83	3.63	19	4.02
FULL-TIME.....	77	3.07	35	3.22	35	3.31	83	3.15	62	3.20	245	3.35	7	3.61	78	3.64	15	4.09
CLASS A <sup>3</sup> .....	-	-	-	-	25	3.46	31	3.56	19	3.55	124	3.63	-	-	47	3.69	7	4.35
CLASS B.....	71	3.05	36	3.11	-	-	55	2.93	48	3.00	129	3.09	-	-	36	3.55	12	3.83
FULL-TIME.....	71	3.05	33	3.16	-	-	52	2.91	43	3.05	125	3.10	-	-	31	3.57	10	3.81
TYPISTS <sup>3</sup> .....	64	3.29	125	3.17	142	3.18	235	3.00	50	3.23	-	-	-	-	-	-	-	-
CLASS A.....	38	3.64	53	3.45	78	3.36	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	26	2.78	72	2.96	64	2.97	155	2.87	25	2.97	116	3.17	-	-	58	3.46	15	2.92
<b>SELECTED COMPUTER OCCUPATIONS</b>																		
COMPUTER OPERATORS <sup>3</sup> .....	71	4.02	96	4.58	72	4.10	85	3.86	-	-	224	5.39	-	-	199	5.57	65	5.03

See footnotes at end of table.

**Table 1. Occupational earnings: Full- and part-time employees—Continued**

(Number of employees and average straight-time hourly earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas,<sup>2</sup> December 1976)

Occupation	North Central—Continued								West									
	Kansas City		Milwaukee		Minneapolis-St. Paul		St. Louis		Denver-Boulder		Los Angeles-Long Beach		Portland		San Francisco-Oakland		Seattle-Everett	
	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings	Number of employees	Average hourly earnings
SELECTED COMPUTER OCCUPATIONS--CONTINUED																		
COMPUTER OPERATORS--CONTINUED																		
CLASS A.....	31	\$4.50	-	-	21	\$4.74	10	\$4.97	-	-	65	\$6.19	-	-	62	\$6.12	-	-
CLASS B.....	28	3.69	-	-	23	4.14	49	4.07	-	-	80	5.50	-	-	93	5.43	31	\$4.94
CLASS C.....	-	-	16	\$3.82	28	3.58	26	3.04	-	-	79	4.63	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS <sup>3</sup>																		
CLASS A.....	-	-	62	6.01	21	6.66	75	6.08	-	-	-	-	-	-	-	-	72	6.69
CLASS B.....	-	-	-	-	-	-	-	-	41	6.01	-	-	-	-	-	-	26	7.43
CLASS C.....	12	4.53	-	-	-	-	12	4.76	-	-	-	-	-	-	-	39	6.48	
COMPUTER SYSTEMS ANALYSTS, BUSINESS <sup>3</sup>																		
CLASS A.....	36	7.19	65	7.19	27	7.27	37	7.15	-	-	-	-	-	-	-	-	32	7.62
CLASS B.....	14	8.12	-	-	8	8.27	12	8.05	-	-	-	-	-	-	-	-	15	8.63
CLASS C.....	22	6.60	24	8.06	-	-	18	7.16	-	-	-	-	-	-	-	-	10	7.40
SELECTED TELLER AND OFFICER OCCUPATIONS																		
TELLERS.....	1,425	3.15	1,351	3.22	1,664	3.26	2,293	3.03	1,130	\$5.18	5,271	3.43	1,519	\$3.42	3,525	3.64	2,536	3.63
FULL-TIME.....	1,217	3.18	899	3.26	1,193	3.29	1,851	3.10	937	3.12	4,645	3.44	1,155	3.45	2,741	3.63	1,551	3.54
PART-TIME.....	208	2.98	452	3.13	471	3.16	442	2.75	193	3.48	626	3.37	364	3.31	784	3.68	985	3.77
NOTE <sup>3</sup> .....	168	3.64	78	4.12	165	3.47	200	3.47	96	3.31	876	3.77	298	3.88	385	4.05	211	3.97
COMMERCIAL-SAVINGS.....																		
FULL-TIME.....	788	3.10	-	-	1,251	3.17	1,204	3.07	781	5.20	3,970	3.32	-	-	2,729	3.53	1,817	3.57
PART-TIME.....	661	3.13	-	-	811	3.19	952	3.08	626	3.11	3,372	3.31	792	3.29	1,972	3.48	968	3.43
COMMERCIAL.....	127	2.95	-	-	440	3.14	212	3.01	155	3.59	598	3.34	338	3.28	757	3.66	-	-
FULL-TIME.....	-	-	93	3.10	64	3.37	70	3.67	-	-	-	-	-	-	45	3.70	-	-
PART-TIME.....	-	-	61	3.14	58	3.31	70	3.67	-	-	-	-	-	-	-	-	-	-
SAVINGS.....	8	3.70	32	3.01	-	-	-	-	-	-	-	-	-	-	-	-	-	-
FULL-TIME.....	8	3.70	59	2.95	78	3.31	38	3.18	-	-	-	-	-	-	-	-	-	-
PART-TIME.....	-	-	61	3.14	60	3.27	38	3.18	-	-	-	-	-	-	-	-	-	-
ALL-ROUND.....	357	3.00	1,001	3.18	-	-	731	2.71	197	2.96	-	-	-	-	138	4.20	-	-
FULL-TIME.....	283	3.02	611	3.22	-	-	485	2.80	160	2.95	-	-	-	-	138	4.20	-	-
PART-TIME.....	74	2.93	390	3.13	-	-	246	2.52	37	2.99	-	-	-	-	-	-	-	-
VAULT <sup>3</sup> .....	63	3.34	33	3.60	38	3.70	50	3.92	49	3.44	-	-	90	3.53	206	3.99	-	-
CONSUMER LOAN OFFICERS <sup>3</sup> .....	114	6.92	72	5.47	199	5.47	110	5.27	195	6.77	343	6.20	120	5.86	395	5.77	127	6.55

<sup>1</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.  
<sup>2</sup> Standard Metropolitan Statistical Areas as defined by the U.S. Office of Management and Budget through February 1974. See footnote 1, tables 3-56 for definitions of the areas.  
<sup>3</sup> All or virtually all workers are full-time.

NOTE: Dashes indicate that data were not reported or that data did not meet publication criteria. Overall occupations may include data for subclassifications not shown separately.

**Table 2. Occupational averages—Full-time employees only**

(Number of employees, average standard weekly hours and straight-time earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas,<sup>2</sup> December 1976)

Occupation	Northeast																	
	Boston			Hartford			Nassau-Suffolk			Newark			New York			Philadelphia		
	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)
<b>SELECTED CLERICAL OCCUPATIONS</b>																		
BOOKKEEPING-MACHINE OPERATORS.....	75	38.0	\$150.00	-	-	-	-	-	-	41	37.0	\$140.50	78	35.5	\$159.50	70	38.5	\$119.00
CLASS A.....	52	39.0	158.00	-	-	-	-	-	-	10	37.5	188.00	26	35.5	167.00	45	39.0	124.00
CLASS B.....	23	36.5	132.00	-	-	-	-	-	-	31	36.5	125.50	52	35.5	155.50	25	38.0	109.50
CLERKS, FILE.....	245	37.5	119.00	22	35.5	\$114.00	-	-	-	124	38.0	113.50	1,164	35.0	133.00	398	38.0	109.00
CLASS A.....	-	-	-	-	-	-	-	-	-	-	-	-	130	35.0	155.00	25	37.5	131.50
CLASS B.....	84	36.5	129.00	-	-	-	-	-	-	-	-	-	373	35.0	142.00	92	37.5	114.50
CLASS C.....	161	38.0	114.00	20	35.5	112.00	-	-	-	106	38.0	113.50	661	35.5	123.00	281	38.0	105.50
KEYPUNCH OPERATORS.....	103	37.0	141.50	-	-	-	84	36.5	\$153.50	120	37.5	142.00	538	35.0	155.00	292	37.5	133.50
CLASS A.....	90	37.0	142.00	-	-	-	43	36.5	163.00	29	36.0	162.50	298	35.0	168.50	129	37.5	145.00
CLASS B.....	13	38.0	138.00	-	-	-	41	37.0	144.00	91	38.0	135.50	240	35.5	147.50	163	37.5	124.50
CLASS C.....	13	38.0	138.00	-	-	-	-	-	-	238	36.5	118.00	697	35.5	150.00	406	38.5	115.00
PROOF-MACHINE OPERATORS.....	299	38.0	130.00	60	36.0	113.00	185	37.5	132.50	102	37.0	131.00	662	35.5	174.00	133	37.5	133.00
SAFE-DEPOSIT CLERKS.....	158	38.0	137.50	-	-	-	73	37.5	138.50	102	37.0	131.00	662	35.5	174.00	133	37.5	133.00
SECRETARIES.....	86.0	37.5	181.50	266	36.0	163.50	351	35.5	187.50	486	36.5	164.50	5,511	35.0	210.50	1,170	37.5	161.50
CLASS A.....	59	38.5	215.50	7	35.5	221.00	27	37.5	232.50	23	37.0	197.00	171	35.0	283.00	42	38.0	221.50
CLASS B.....	231	37.5	193.00	31	36.0	186.50	-	-	-	99	36.5	176.50	763	35.0	244.00	159	38.0	182.00
CLASS C.....	319	37.5	177.50	136	36.0	164.00	111	35.5	204.50	139	35.5	172.00	1,637	35.0	215.50	387	37.5	167.00
CLASS D.....	251	36.5	168.00	-	-	-	139	35.5	167.00	225	36.5	151.00	2,940	35.0	192.50	582	37.5	147.50
STENOGRAPHERS.....	85	38.0	158.50	-	-	-	-	-	-	64	37.0	138.50	679	35.0	149.00	307	37.5	133.50
GENERAL.....	50	38.5	151.00	-	-	-	-	-	-	39	38.5	134.00	522	35.0	146.50	209	37.5	129.00
SENIOR.....	35	37.0	169.00	-	-	-	-	-	-	-	-	157	35.0	156.00	98	37.5	142.50	
SWITCHBOARD OPERATORS.....	131	38.0	138.00	17	36.0	126.00	33	36.0	154.50	69	37.0	133.50	261	35.5	167.00	74	38.0	135.00
CLASS A.....	63	37.5	149.50	7	35.5	142.00	20	36.5	166.50	-	-	-	68	35.0	188.50	24	38.0	157.50
CLASS B.....	68	38.0	127.50	10	36.5	114.50	13	36.0	149.00	46	37.0	130.50	193	35.5	154.50	50	38.0	124.00
CLASS C.....	154	37.5	128.00	97	36.0	130.00	-	-	-	176	35.5	126.50	2,509	35.5	142.50	392	38.0	119.50
TYPISTS.....	66	37.5	138.50	72	36.0	132.00	-	-	-	-	-	-	1,035	35.0	153.50	198	38.5	123.50
CLASS A.....	88	37.5	120.00	25	35.5	123.50	-	-	-	97	35.5	120.00	1,474	35.5	135.00	194	37.5	115.00
CLASS B.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED COMPUTER OCCUPATIONS</b>																		
COMPUTER OPERATORS.....	146	37.0	182.00	52	38.0	169.00	81	37.0	191.00	96	37.5	185.00	795	35.5	205.50	250	37.5	173.50
CLASS A.....	59	36.0	200.00	-	-	-	-	-	-	15	37.0	216.00	235	35.0	244.50	71	37.5	205.00
CLASS B.....	74	37.0	170.50	-	-	-	37	37.5	179.00	67	37.5	185.50	333	35.0	202.50	120	37.5	169.00
CLASS C.....	13	37.5	163.50	29	37.5	155.00	18	38.5	150.00	14	38.0	148.50	227	36.0	170.00	59	37.5	146.00
COMPUTER PROGRAMMERS, BUSINESS.....	-	-	-	66	37.5	250.00	77	35.0	297.50	73	37.0	255.50	585	35.5	297.50	213	37.5	256.50
CLASS A.....	-	-	-	-	-	-	34	35.0	349.00	16	36.5	297.50	220	35.0	337.50	79	37.5	297.00
CLASS B.....	-	-	-	-	-	-	-	-	-	41	37.5	258.00	284	35.5	284.50	94	37.5	248.50
CLASS C.....	-	-	-	20	37.5	204.50	-	-	-	16	36.5	208.00	81	35.5	235.00	40	38.0	195.00
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	51	35.5	330.00	23	37.5	325.00	-	-	-	30	37.5	347.50	895	35.0	377.50	125	37.0	311.50
CLASS A.....	23	35.5	362.50	-	-	-	-	-	-	11	36.5	402.00	255	35.0	402.50	51	37.0	353.00
CLASS B.....	18	36.0	322.50	21	38.0	326.50	-	-	-	14	38.0	320.50	-	-	-	42	37.0	308.50
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																		
TELLERS.....	3,736	37.5	137.00	616	36.0	124.50	2,193	36.5	141.00	1,944	36.5	130.50	8,346	35.5	155.00	3,875	37.0	127.00
NOTE.....	134	38.0	160.00	41	36.0	155.00	102	38.0	153.00	200	36.0	157.00	1,064	35.0	198.50	99	37.5	132.50
COMMERCIAL-SAVINGS.....	1,073	38.0	147.00	-	-	-	1,692	37.0	139.50	1,629	36.5	127.00	4,084	35.5	153.50	779	37.0	132.00
SAVINGS.....	621	36.5	132.00	-	-	-	193	35.0	137.50	-	-	-	2,254	36.5	136.00	-	-	-
ALL-POUND.....	1,853	38.0	131.00	554	36.0	122.00	206	35.0	150.50	-	-	-	829	36.0	154.00	2,547	37.0	124.50
VAULT.....	52	37.5	143.00	-	-	-	-	-	-	-	-	-	7	36.0	224.00	167	38.0	146.00
CONSUMER LOAN OFFICERS.....	176	37.5	261.50	60	36.0	264.00	-	-	-	53	36.5	231.50	-	-	-	197	37.5	227.00

See footnotes at end of table.

**Table 2. Occupational averages—Full-time employees only—Continued**

(Number of employees, average standard weekly hours and straight-time earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas.<sup>2</sup> December 1976)

Occupation	Southeast																			
	Atlanta			Baltimore			Dallas-Fort Worth			Houston			Louisville			Memphis				
	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)		
<b>SELECTED CLERICAL OCCUPATIONS</b>																				
BOOKKEEPING-MACHINE OPERATORS.....	16	38.5	\$ 137.50	-	-	-	-	-	-	-	-	-	-	-	28	37.5	\$122.00	-	-	-
CLASS A.....	7	39.5	162.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	9	38.0	118.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE.....	86	39.5	120.00	101	38.0	\$105.50	285	39.5	\$107.50	61	39.5	\$118.00	50	37.5	105.00	28	40.0	\$104.50	-	-
CLASS A.....	45	40.0	121.50	7	39.5	117.00	57	40.0	119.00	-	-	-	10	39.0	112.00	-	-	-	-	-
CLASS B.....	36	39.0	111.50	94	36.0	104.50	223	39.5	104.00	47	39.5	113.50	37	37.0	101.50	-	-	-	-	-
KEYPUNCH OPERATORS.....	82	39.5	143.50	89	39.0	134.00	111	40.0	136.00	68	40.0	151.00	58	38.5	118.50	44	40.0	128.00	-	-
CLASS A.....	26	39.5	156.50	25	38.5	138.00	58	40.0	145.00	29	40.0	162.50	28	38.5	123.00	13	40.0	144.50	-	-
CLASS B.....	-	-	-	64	39.0	132.50	53	40.0	126.00	39	40.0	142.50	30	38.5	114.00	31	40.0	121.00	-	-
RECFP-MACHINE OPERATORS.....	142	39.5	123.00	192	39.0	119.50	412	39.0	111.00	356	39.0	127.50	137	38.5	107.00	63	39.5	128.50	-	-
SAFE-DEPOSIT CLERKS.....	23	39.5	156.00	-	-	-	57	39.0	125.00	73	39.5	135.50	25	38.0	120.00	-	-	-	-	-
SECRETARIES.....	423	39.5	168.00	278	39.0	164.00	672	39.5	164.00	925	39.5	174.50	156	38.5	146.50	187	40.0	142.00	-	-
CLASS A.....	15	39.5	202.50	14	37.5	199.00	12	40.0	206.00	18	40.0	240.50	13	39.0	194.00	-	-	-	-	-
CLASS B.....	54	39.0	176.00	36	39.0	190.50	196	39.5	178.00	209	39.5	195.50	36	38.5	166.50	23	39.5	172.00	-	-
CLASS C.....	166	39.5	171.50	91	38.5	167.50	229	39.5	164.50	335	39.5	177.00	74	38.5	142.00	-	-	-	-	-
CLASS D.....	188	39.5	160.00	137	39.5	151.00	235	39.5	150.50	363	39.5	157.50	33	39.0	126.00	138	40.0	133.00	-	-
STENOGRAPHERS.....	-	-	-	44	38.5	135.50	140	40.0	146.00	-	-	-	32	37.0	130.50	-	-	-	-	-
GENERAL.....	-	-	-	-	-	-	101	40.0	145.00	-	-	-	21	37.0	126.50	-	-	-	-	-
TELEPHONE.....	-	-	-	34	38.5	140.00	39	40.0	155.00	-	-	-	-	-	-	-	-	-	-	-
SWITCHBOARD OPERATORS.....	46	40.0	128.00	21	38.5	132.50	67	39.0	118.50	143	39.5	122.50	25	38.0	119.50	8	40.0	131.00	-	-
CLASS A.....	16	40.0	159.50	-	-	-	10	40.0	138.50	18	40.0	143.00	-	-	-	-	-	-	-	-
CLASS B.....	30	40.0	111.50	20	38.5	132.50	57	38.5	115.00	125	39.0	119.50	25	38.0	119.50	8	40.0	131.00	-	-
CLASS C.....	39	39.5	131.00	87	38.0	119.00	108	40.0	128.00	21	39.5	138.00	31	37.0	115.00	-	-	-	-	-
CLASS D.....	23	39.5	137.50	-	-	-	62	40.0	135.00	14	39.5	145.50	-	-	-	-	-	-	-	-
CLASS E.....	-	-	-	49	38.5	117.50	46	40.0	118.00	7	40.0	123.00	30	37.0	115.50	-	-	-	-	-
<b>SELECTED COMPUTER OCCUPATIONS</b>																				
COMPUTER OPERATORS.....	-	-	-	97	38.5	166.00	77	40.0	177.00	62	39.5	168.00	63	38.5	157.50	39	40.0	176.50	-	-
CLASS A.....	-	-	-	28	39.0	195.50	24	40.0	209.00	14	39.5	203.00	-	-	-	-	-	-	-	-
CLASS B.....	-	-	-	27	39.0	165.00	29	40.0	179.00	24	39.0	171.00	23	38.5	160.00	-	-	-	-	-
CLASS C.....	-	-	-	42	38.5	147.50	24	40.0	142.50	24	39.0	144.50	23	38.5	135.50	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS.....	-	-	-	89	39.0	242.50	47	40.0	270.00	21	39.0	240.00	34	38.5	208.50	-	-	-	-	-
CLASS A.....	-	-	-	24	39.0	288.50	26	39.5	291.50	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	-	-	-	40	39.5	246.50	19	40.0	250.00	15	39.0	233.50	17	38.5	214.00	-	-	-	-	-
CLASS C.....	-	-	-	25	38.5	193.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	-	-	-	62	39.5	312.50	103	40.0	324.00	35	40.0	310.00	-	-	-	-	-	-	-	-
CLASS A.....	-	-	-	15	40.0	334.50	63	40.0	347.00	6	40.0	369.50	-	-	-	-	-	-	-	-
CLASS B.....	-	-	-	43	39.5	310.00	-	-	-	22	40.0	307.00	-	-	-	-	-	-	-	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																				
TELLERS.....	1,883	39.5	134.00	1,950	39.0	128.50	1,746	39.0	123.50	1,903	39.5	134.50	682	38.5	120.50	606	39.5	119.50	-	-
NCT.....	253	40.0	146.50	-	-	-	367	38.5	130.00	404	39.5	143.00	22	37.0	144.00	-	-	-	-	-
COMMERCIAL-SAVINGS.....	967	39.5	126.00	-	-	-	858	38.5	119.00	1,231	39.5	130.00	460	38.5	119.00	-	-	-	-	-
COMMERCIAL.....	-	-	-	-	-	-	234	39.5	131.00	94	40.0	129.00	-	-	-	-	-	-	-	-
SAVINGS.....	-	-	-	-	-	-	47	40.0	129.00	-	-	-	-	-	-	-	-	-	-	-
ALL-ROUND.....	570	40.0	141.00	1,475	39.5	128.50	189	39.5	120.00	120	39.5	151.00	184	38.5	121.50	540	39.5	119.00	-	-
Vault.....	-	-	-	-	-	-	51	40.0	126.50	44	39.5	147.50	-	-	-	-	-	-	-	-
CONSUMER LOAN OFFICERS.....	64	39.0	207.00	-	-	-	152	39.5	277.00	266	39.5	327.50	25	38.0	220.00	76	35.5	168.50	-	-

See footnotes at end of table.



**Table 2. Occupational averages—Full-time employees only—Continued**

(Number of employees, average standard weekly hours and straight-time earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas,<sup>2</sup> December 1976)

Occupation	Southeast—Continued									North Central								
	Miami			New Orleans			Washington, D. C.			Chicago			Cincinnati			Detroit		
	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)
<b>SELECTED CLERICAL OCCUPATIONS</b>																		
BOOKKEEPING-MACHINE OPERATORS.....	49	39.5	\$ 144.50	-	-	-	29	37.5	\$145.00	331	37.0	\$139.00	-	-	-	-	-	-
CLASS A.....	14	39.5	156.50	-	-	-	12	39.0	159.00	168	37.0	147.00	-	-	-	-	-	-
CLERKS, FILE.....	84	39.5	124.50	153	39.0	\$105.00	312	38.0	115.00	597	37.5	120.50	91	38.5	\$109.50	305	39.0	\$119.50
CLASS A.....	-	-	-	-	-	-	27	38.5	134.50	26	37.0	141.50	-	-	-	-	-	-
CLASS B.....	47	39.5	125.50	-	-	-	49	38.5	127.50	143	38.0	132.50	-	-	-	38	37.5	123.00
CLASS C.....	27	39.0	169.50	95	38.5	104.00	236	37.5	110.50	428	37.5	115.00	82	39.0	109.50	261	39.0	118.50
KEYPUNCH OPERATORS.....	-	-	-	57	35.5	124.50	78	38.5	149.00	203	38.5	147.50	87	38.0	132.00	139	35.5	147.50
CLASS A.....	-	-	-	-	-	-	34	39.0	155.00	100	38.5	161.50	-	-	-	11	39.0	161.00
CLASS B.....	-	-	-	38	39.5	117.00	44	38.0	141.00	103	38.0	133.50	-	-	-	128	39.5	146.00
CLASS C.....	-	-	-	-	-	-	398	38.0	126.50	800	37.0	126.00	117	39.0	111.50	377	39.0	137.50
PROOF-MACHINE OPERATORS.....	177	39.5	129.50	144	35.0	107.50	398	38.0	126.50	800	37.0	126.00	117	39.0	111.50	377	39.0	137.50
SAFE-DEPOSIT CLERKS.....	96	39.5	134.50	27	39.0	124.50	80	37.5	148.50	289	36.5	137.00	18	38.5	126.50	141	39.5	154.50
SECRETARIES.....	300	39.5	177.50	233	39.5	156.00	475	38.5	183.50	1,553	38.0	188.00	151	38.5	167.50	592	39.5	198.00
CLASS A.....	16	39.5	214.50	14	39.0	179.00	17	37.5	210.00	154	38.0	245.50	8	39.0	205.50	16	39.5	286.00
CLASS B.....	85	39.5	185.00	69	39.5	171.50	112	38.0	196.00	381	38.0	201.00	42	39.0	192.50	76	39.5	227.50
CLASS C.....	92	39.5	176.50	-	-	-	108	38.0	181.50	776	38.0	178.50	61	38.5	166.00	213	39.5	198.50
CLASS D.....	107	39.5	166.00	90	35.0	146.00	159	38.0	168.00	242	37.0	161.00	40	39.0	136.00	287	39.5	185.00
STENOGRAPHERS.....	26	39.0	152.00	-	-	-	-	-	-	520	37.5	160.50	18	38.0	127.00	178	40.0	164.50
GENERAL.....	-	-	-	-	-	-	-	-	-	72	37.5	117.50	12	38.5	116.00	54	40.0	159.50
SENICARS.....	17	39.5	165.00	-	-	-	-	-	-	-	-	6	37.5	149.00	-	-	-	
SWITCHBOARD OPERATORS.....	60	39.5	126.50	24	39.0	123.00	38	38.5	135.00	291	37.5	135.00	14	38.5	129.50	60	39.0	140.50
CLASS A.....	-	-	-	-	-	-	10	40.0	144.00	147	38.0	137.00	-	-	-	-	-	-
CLASS B.....	60	39.5	126.50	22	39.0	122.00	28	38.0	131.50	144	37.5	133.50	14	38.5	129.50	51	38.5	136.00
CLASS C.....	-	-	-	-	-	-	201	38.0	149.00	517	38.5	128.50	-	-	-	206	39.5	140.00
TYPISTS.....	-	-	-	-	-	-	76	37.5	163.50	221	39.0	135.00	-	-	-	27	38.5	140.00
CLASS A.....	-	-	-	-	-	-	125	38.5	140.00	-	-	-	-	-	-	179	40.0	140.00
CLASS B.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED COMPUTER OCCUPATIONS</b>																		
COMPUTER OPERATORS.....	-	-	-	54	40.0	169.50	75	38.5	187.00	226	38.5	198.00	50	38.0	171.00	109	39.5	186.50
CLASS A.....	-	-	-	-	-	-	20	38.5	225.00	71	38.5	218.50	-	-	-	15	39.5	228.00
CLASS B.....	-	-	-	30	40.0	158.00	28	39.0	184.50	127	38.5	196.00	33	38.0	168.00	48	39.5	195.00
CLASS C.....	-	-	-	-	-	-	27	38.5	161.00	28	38.5	155.00	-	-	-	46	39.0	163.50
COMPUTER PROGRAMMERS, BUSINESS	-	-	-	36	39.5	227.00	44	39.0	245.00	230	39.0	257.00	57	38.0	240.50	107	39.0	273.50
CLASS A.....	-	-	-	-	-	-	13	39.0	306.00	73	39.0	302.00	20	39.0	264.00	53	39.5	312.50
CLASS B.....	-	-	-	16	39.5	227.50	24	39.0	232.00	91	38.5	244.00	25	38.0	238.50	35	39.5	260.00
CLASS C.....	-	-	-	-	-	-	7	39.0	175.50	66	38.5	225.50	12	37.5	205.50	19	38.0	188.50
COMPUTER SYSTEMS ANALYSTS, BUSINESS	-	-	-	-	-	-	49	38.5	302.00	-	-	-	9	39.0	297.00	108	40.0	371.50
CLASS A.....	-	-	-	-	-	-	10	39.5	362.00	72	39.0	348.50	-	-	-	62	40.0	396.00
CLASS B.....	-	-	-	-	-	-	32	38.0	299.50	-	-	-	-	-	-	46	40.0	339.00
CLASS C.....	-	-	-	-	-	-	7	39.5	227.50	-	-	-	-	-	-	-	-	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																		
TELLERS.....	1,211	40.0	134.50	1,174	39.0	121.00	3,100	37.5	134.50	4,584	37.0	137.00	910	39.0	125.50	3,430	39.0	144.00
NCTE.....	194	39.5	148.50	153	39.5	136.00	171	38.0	171.50	502	37.0	157.50	47	39.0	142.00	63	38.5	159.00
COMMERCIAL-SAVINGS.....	508	40.0	126.50	763	39.0	117.50	327	38.0	153.50	1,101	35.5	125.50	-	-	-	2,033	39.5	152.50
COMMERCIAL.....	355	39.5	135.00	-	-	-	-	-	-	470	37.0	137.00	-	-	-	-	-	-
SAVINGS.....	90	39.5	136.00	-	-	-	-	-	-	267	38.0	140.50	-	-	-	-	-	-
ALL-FOUND.....	-	-	-	-	-	-	2,589	37.5	129.50	2,116	37.5	136.00	849	39.0	124.50	1,155	38.0	127.00
VAULT.....	19	40.0	139.00	-	-	-	7	39.5	152.50	128	37.5	161.00	10	39.5	127.50	87	38.5	160.50
CONSUMER LOAN OFFICERS.....	154	39.5	241.50	34	35.0	246.50	113	39.5	263.00	417	37.5	269.00	60	38.5	214.50	45	38.5	267.00

See footnotes at end of table.



**Table 2. Occupational averages—Full-time employees only—Continued**

(Number of employees, average standard weekly hours and straight-time earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas,<sup>2</sup> December 1976)

Occupation	North Central—Continued															West		
	Indianapolis			Kansas City			Milwaukee			Minneapolis—St. Paul			St. Louis			Denver-Boulder		
	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)
SELECTED CLERICAL OCCUPATIONS																		
BOOKKEEPING-MACHINE OPERATORS.....	78	37.5	\$113.50	82	38.0	\$118.50	-	-	-	-	-	-	63	39.5	\$130.50	-	-	-
CLASS A.....	33	39.0	116.50	44	38.5	131.50	-	-	-	-	-	-	31	39.0	149.50	-	-	-
CLASS B.....	-	-	-	38	37.5	103.50	7	40.0	\$145.00	-	-	-	32	40.0	112.00	-	-	-
CLERKS, FILE.....	-	-	-	160	40.0	107.50	77	39.5	110.00	111	39.5	\$109.00	354	37.5	106.50	25	39.5	\$103.50
CLASS A.....	-	-	-	-	-	-	12	39.0	130.00	-	-	-	16	37.5	123.50	-	-	-
CLASS B.....	-	-	-	56	40.0	111.50	-	-	-	52	39.5	109.00	132	37.0	111.00	-	-	-
CLASS C.....	-	-	-	93	40.0	102.00	-	-	-	50	39.5	104.00	206	38.0	102.50	-	-	-
KEYPUNCH OPERATORS.....	98	39.5	135.50	75	40.0	130.50	88	39.5	153.00	67	39.5	135.00	159	38.5	124.50	-	-	-
CLASS A.....	64	39.5	144.00	-	-	-	-	-	-	-	-	-	39	38.5	141.00	-	-	-
CLASS B.....	34	39.5	119.50	49	40.0	121.00	43	39.0	144.50	43	39.5	124.50	120	38.5	119.50	-	-	-
PROOF-MACHINE OPERATORS.....	132	39.0	108.50	213	39.5	118.00	119	40.0	119.00	200	39.5	117.50	270	39.0	109.50	188	39.5	120.00
SAFF-DEPOSIT CLERKS.....	20	39.0	122.50	76	40.0	127.00	61	39.5	131.50	79	39.0	132.50	136	39.0	115.00	73	39.5	130.00
SECRETARIES.....	257	39.5	164.00	190	40.0	164.00	299	39.0	174.50	298	39.5	170.50	367	37.5	147.00	191	39.5	179.00
CLASS A.....	16	39.5	189.00	9	40.0	215.50	17	39.5	217.00	15	39.5	202.50	20	38.5	177.50	9	39.0	212.00
CLASS B.....	71	39.5	178.50	50	40.0	175.00	50	39.0	207.00	97	39.5	176.50	100	38.0	155.00	68	40.0	175.00
CLASS C.....	64	39.5	167.00	58	40.0	153.50	137	39.0	166.50	66	39.5	179.50	198	37.5	141.50	64	39.5	182.00
CLASS D.....	106	39.0	149.50	-	-	-	95	39.5	161.00	120	39.5	157.00	-	-	-	-	-	-
STENOGRAPHERS.....	-	-	-	130	39.5	134.50	102	39.5	135.00	86	39.5	147.50	195	38.5	124.00	135	39.0	152.50
GENERAL.....	-	-	-	61	40.0	130.50	40	39.0	132.00	48	39.5	135.00	162	38.5	122.00	69	39.0	140.50
SENIOR.....	-	-	-	69	39.5	138.00	62	40.0	137.00	38	39.5	163.00	33	39.5	133.00	-	-	-
SWITCHBOARD OPERATORS.....	23	39.0	109.00	77	39.5	121.50	35	39.5	127.50	35	39.0	128.00	83	38.0	120.00	62	39.5	126.50
CLASS A.....	16	40.0	117.00	-	-	-	-	-	-	24	39.0	134.50	31	37.5	133.50	19	39.5	141.00
CLASS B.....	-	-	-	71	39.5	121.00	33	39.5	125.50	-	-	-	52	38.5	112.00	43	39.5	120.50
TYPISTS.....	-	-	-	64	40.0	131.50	114	39.0	121.50	130	39.5	125.00	231	37.5	112.00	41	40.0	133.00
CLASS A.....	36	39.5	121.50	38	40.0	145.50	50	38.5	131.00	72	39.5	132.00	-	-	-	-	-	-
CLASS B.....	-	-	-	26	40.0	111.50	64	39.5	114.50	58	39.0	116.50	151	37.5	107.50	16	40.0	123.50
SELECTED COMPUTER OCCUPATIONS																		
COMPUTER OPERATORS.....	65	39.5	176.00	71	40.0	160.50	84	40.0	182.50	70	39.5	161.00	82	38.5	149.50	-	-	-
CLASS A.....	24	39.0	200.00	31	40.0	180.00	-	-	-	20	39.5	185.50	10	38.5	190.50	-	-	-
CLASS B.....	23	39.0	169.00	28	40.0	147.50	33	39.5	173.00	23	39.5	162.50	49	38.0	155.00	-	-	-
CLASS C.....	18	39.5	153.00	-	-	-	15	40.0	153.00	27	39.5	141.00	23	39.5	120.00	-	-	-
COMPUTER PROGRAMMERS, BUSINESS.....	-	-	-	-	-	-	60	39.5	239.00	-	-	-	75	38.5	235.00	-	-	-
CLASS B.....	-	-	-	-	-	-	-	-	-	-	-	-	41	38.5	230.00	-	-	-
CLASS C.....	-	-	-	12	40.0	181.00	-	-	-	-	-	-	12	38.5	183.50	-	-	-
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	56	40.0	290.50	36	40.0	287.50	63	40.0	287.00	27	39.5	287.50	37	39.0	280.00	-	-	-
CLASS A.....	-	-	-	14	40.0	324.50	-	-	-	8	39.5	324.50	12	40.0	322.00	-	-	-
CLASS B.....	21	39.5	277.50	22	40.0	264.00	23	40.0	324.00	-	-	-	18	38.5	274.50	-	-	-
SELECTED TELLER AND OFFICER OCCUPATIONS																		
TELLERS.....	1,288	39.0	118.00	1,217	39.5	125.50	899	39.5	129.50	1,193	39.0	129.00	1,831	39.0	119.50	937	39.5	123.00
NOTE.....	31	38.0	132.50	161	39.5	142.50	78	40.0	164.00	162	39.0	136.00	198	38.5	133.00	95	39.5	130.50
COMMERCIAL-SAVINGS.....	-	-	-	661	39.0	122.50	-	-	-	811	39.0	125.00	992	38.5	119.00	626	39.5	122.00
COMMERCIAL.....	-	-	-	-	-	-	61	39.5	123.50	58	40.0	132.00	70	35.5	130.00	-	-	-
SAVINGS.....	-	-	-	8	39.0	144.50	48	39.5	114.00	60	39.0	128.50	38	36.5	115.00	-	-	-
ALL-ROUND.....	912	39.0	117.50	283	40.0	120.50	611	39.5	127.50	-	-	-	485	40.0	112.00	160	40.0	118.00
VAULT.....	-	-	-	63	40.0	132.50	33	40.0	144.00	38	39.5	145.50	48	37.5	148.00	49	39.5	136.00
CONSUMER LOAN OFFICERS.....	84	39.5	208.50	114	39.5	273.50	64	39.5	221.50	187	39.0	216.50	107	39.0	205.00	195	39.5	268.50

See footnotes at end of table.

**Table 2. Occupational averages—Full-time employees only—Continued**

(Number of employees, average standard weekly hours and straight-time earnings<sup>1</sup> in selected occupations in banking establishments, 28 selected areas,<sup>2</sup> December 1976)

Occupation	West-Continued											
	Los Angeles—Long Beach			Portland			San Francisco—Oakland			Seattle—Everett		
	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)	Number of employees	Average weekly hours (stand-ard)	Average weekly earnings (stand-ard)
<b>SELECTED CLERICAL OCCUPATIONS</b>												
CLERKS, FILE.....	192	40.0	\$121.50	34	38.0	\$116.50	121	40.0	\$124.50	51	39.5	\$110.50
CLASS A.....	24	40.0	132.00	-	-	-	-	-	-	-	-	-
CLASS B.....	47	39.5	124.50	-	-	-	45	40.0	118.00	10	39.5	124.00
CLASS C.....	121	40.0	118.50	-	-	-	-	-	-	39	39.5	107.00
KEYPUNCH OPERATORS.....	-	-	-	67	37.5	142.50	-	-	-	137	40.0	143.50
CLASS A.....	95	39.5	181.00	-	-	-	49	40.0	188.50	64	40.0	156.00
CLASS B.....	-	-	-	-	-	-	-	-	-	73	40.0	133.00
PROOF-MACHINE OPERATORS.....	1,075	40.0	132.50	58	38.5	130.50	640	40.0	136.00	161	40.0	128.00
SAFE-DEPOSIT CLERKS.....	181	40.0	132.00	8	39.5	137.00	204	39.5	141.50	27	39.5	149.50
SECRETARIES.....	1,773	39.5	191.50	230	38.0	168.50	987	40.0	193.50	501	40.0	179.50
CLASS A.....	83	39.5	248.00	-	-	-	80	40.0	242.50	9	39.0	227.50
CLASS B.....	331	39.5	214.00	-	-	-	198	40.0	212.50	46	39.5	207.00
CLASS C.....	609	39.5	189.00	-	-	-	504	40.0	189.50	166	40.0	192.50
CLASS D.....	733	39.5	178.00	118	38.0	156.00	205	39.5	166.50	280	40.0	165.50
STENOGRAPHERS.....	685	39.5	162.00	29	39.0	143.00	-	-	-	-	-	-
GENERAL.....	233	39.5	165.50	-	-	-	173	40.0	158.00	24	40.0	131.50
SENIOR.....	452	39.5	160.00	-	-	-	-	-	-	-	-	-
SWITCHBOARD OPERATORS.....	245	40.0	133.50	7	39.0	140.50	78	40.0	145.00	15	40.0	163.50
CLASS A.....	120	40.0	144.00	-	-	-	47	40.0	147.50	-	-	-
CLASS B.....	125	39.5	123.00	-	-	-	31	39.5	141.50	10	40.0	152.50
TYPELISTS:												
CLASS B.....	114	40.0	126.50	-	-	-	50	40.0	136.50	15	39.5	115.50
<b>SELECTED COMPUTER OCCUPATIONS</b>												
COMPUTER OPERATORS.....	224	39.5	214.00	-	-	-	195	40.0	223.50	63	40.0	202.50
CLASS A.....	65	40.0	246.00	-	-	-	62	40.0	245.00	-	-	-
CLASS B.....	80	40.0	218.50	-	-	-	89	40.0	218.00	29	40.0	199.50
CLASS C.....	79	39.5	183.50	-	-	-	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS	-	-	-	-	-	-	-	-	-	72	40.0	267.50
CLASS A.....	-	-	-	-	-	-	-	-	-	26	40.0	297.00
CLASS B.....	-	-	-	-	-	-	-	-	-	39	40.0	259.00
CLASS C.....	-	-	-	-	-	-	-	-	-	7	40.0	206.50
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	-	-	-	-	-	-	-	-	-	31	40.0	307.00
CLASS A.....	-	-	-	-	-	-	325	40.0	333.00	15	40.0	345.00
CLASS B.....	-	-	-	-	-	-	146	40.0	284.00	10	40.0	296.00
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>												
TELLERS.....	4,645	40.0	137.50	1,155	39.0	135.50	2,741	40.0	145.00	1,551	40.0	141.00
NOTE.....	860	40.0	150.00	273	39.0	152.00	368	40.0	160.50	203	40.0	157.50
COMMERCIAL-SAVINGS.....	3,372	40.0	132.50	792	39.5	129.50	1,972	40.0	138.50	968	40.0	136.50
ALL-FOUND.....	-	-	-	-	-	-	138	40.0	168.00	-	-	-
VAULT.....	-	-	-	89	38.5	135.50	200	40.0	159.50	-	-	-
CONSUMER LOAN OFFICERS.....	343	40.0	248.00	120	38.5	225.50	395	40.0	236.50	127	40.0	260.50

<sup>1</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salary and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and weekly earnings to the nearest half dollar.

<sup>2</sup> Standard Metropolitan Statistical Areas as defined by the U. S. Office of Management and Budget through February 1974. See footnote 1, tables 3-56 for definitions of the areas.

NOTE: Dashes indicate that data were not reported or that data did not meet publication criteria. Overall occupations may include data for subclassifications not shown separately.

**Table 3. Occupational earnings: Atlanta, Ga.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																											
				90 AND UNDER 95	95	100	105	110	115	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	280					
				95	100	105	110	115	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	280						
<b>SELECTED CLERICAL OCCUPATIONS</b>																															
BOOKKEEPING-MACHINE OPERATORS.....	16	38.5	\$137.50	-	-	4	-	1	-	1	2	1	4	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS A.....	7	39.5	162.50	-	-	-	-	-	-	-	-	-	4	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS B.....	9	38.0	118.00	-	-	4	-	1	-	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLERKS, FILE.....	86	39.5	120.00	2	6	2	18	7	18	17	8	1	3	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS B.....	45	40.0	121.50	-	1	-	10	4	6	13	7	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS C.....	36	39.0	111.50	2	5	2	8	3	12	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
KEYPUNCH OPERATORS.....	82	39.5	143.50	-	-	-	1	-	10	6	13	21	20	6	4	1	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS A.....	26	39.5	156.50	-	-	-	-	-	-	-	-	12	6	3	4	1	-	-	-	-	-	-	-	-	-	-	-	-			
PRCCF-MACHINE OPERATORS.....	142	39.5	123.00	-	12	6	20	11	16	29	29	13	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
SAFE-DEPOSIT CLERKS.....	23	39.5	156.00	-	-	-	-	-	-	1	5	4	4	6	-	2	1	-	-	-	-	-	-	-	-	-	-	-			
SECRETARIES.....	423	39.5	168.00	-	-	-	-	-	5	9	24	70	65	81	58	46	19	14	15	7	5	1	-	-	-	-	-	-			
CLASS A.....	15	39.5	202.50	-	-	-	-	-	-	-	-	4	-	-	-	3	-	-	2	2	2	2	-	-	-	-	-	-			
CLASS B.....	54	39.0	176.00	-	-	-	-	-	-	8	-	13	2	-	7	8	2	3	3	4	1	1	-	-	-	-	-	-			
CLASS C.....	166	39.5	171.50	-	-	-	-	-	4	-	3	27	20	29	22	26	13	11	9	1	1	-	-	-	-	-	-	-			
CLASS D.....	188	39.5	160.00	-	-	-	-	-	1	1	21	26	43	52	29	12	1	-	1	-	-	-	-	-	-	-	-	-			
SWITCHBOARD OPERATORS.....	46	40.0	128.00	-	-	16	2	-	4	5	5	2	5	3	2	2	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS A.....	16	40.0	159.50	-	-	-	-	-	-	-	2	2	5	3	2	2	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS B.....	30	40.0	111.50	-	-	16	2	-	4	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
TYPISTS.....	39	39.5	131.00	-	1	-	-	1	13	6	9	2	3	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS A.....	23	39.5	137.50	-	-	-	-	-	5	3	8	1	2	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-			
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																															
TELLERS.....	1,883	39.5	134.00	8	56	77	112	27	351	326	262	240	153	118	72	42	26	9	3	1	-	-	-	-	-	-	-	-			
NOTE.....	253	40.0	146.50	-	-	16	10	1	11	23	40	43	38	35	17	7	4	5	2	1	-	-	-	-	-	-	-	-			
COMMERCIAL-SAVINGS.....	967	39.5	126.00	-	48	50	63	20	282	181	136	98	41	20	15	10	3	-	-	-	-	-	-	-	-	-	-	-			
ALL-ROUND.....	570	40.0	141.00	8	8	11	39	6	55	111	67	61	64	56	37	24	18	4	1	-	-	-	-	-	-	-	-	-			
CONSUMER LOAN OFFICERS.....	64	39.0	207.00	-	-	-	-	-	-	-	-	1	1	1	3	4	14	15	11	3	3	8	-	-	-	-	-	-			

<sup>1</sup> The Atlanta metropolitan area consists of Butts, Cherokee, Clayton, Cobb, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Paulding, Rockdale, and Walton Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. These surveys, based on a representative sample of establishments, are designed to measure the

level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 4. Occupational earnings: Atlanta, Ga.<sup>1</sup>—Part-time workers**(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																									
			2.30 AND UNDER 2.40	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60	4.70	4.80
SELECTED CLERICAL OCCUPATIONS																												
PROCP-MACHINE OPERATORS.....	141	\$3.08	-	8	4	1	51	-	16	15	5	1	9	1	4	3	8	-	4	6	-	1	1	-	2	1	-	
SELECTED TELLER AND OFFICER OCCUPATIONS																												
TELLERS.....	237	3.38	11	-	-	-	10	-	-	56	1	35	5	7	41	6	32	3	4	9	2	5	1	2	3	1	3	
COMMERCIAL-SAVINGS.....	172	3.43	-	-	-	-	4	-	-	45	1	33	1	3	33	3	21	1	4	9	2	5	1	2	2	-	2	
AIL-ROUND.....	65	3.23	11	-	-	-	6	-	-	11	-	2	4	4	8	3	11	2	-	-	-	-	-	-	1	1	1	

<sup>1</sup> The Atlanta metropolitan area consists of Butts, Cherokee, Clayton, Cobb, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Paulding, Rockdale, and Walton Counties.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 5. Occupational earnings: Baltimore, Md.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (standard) <sup>2</sup>	Average weekly earnings (standard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																																
				90 AND UNDER	95	100	105	110	115	120	125	130	135	140	150	160	170	180	190	200	220	240	260	280	300	320	340	360								
				95	100	105	110	115	120	125	130	135	140	150	160	170	180	190	200	220	240	260	280	300	320	340	360	380								
<b>SELECTED CLERICAL OCCUPATIONS</b>																																				
CLERKS, FILE.....	101	38.0	\$105.50	15	12	38	9	5	10	6	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	7	39.5	117.00	-	1	-	-	-	4	6	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	94	38.0	194.50	15	11	38	9	5	6	6	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	89	39.0	134.00	-	-	3	-	6	5	14	12	9	10	15	9	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	25	38.5	138.00	-	-	-	-	2	-	4	4	5	1	6	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	64	39.0	132.50	-	-	3	-	4	5	12	6	4	9	9	6	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROF-MACHINE OPERATORS.....	192	39.0	115.50	5	7	9	29	29	25	19	23	13	15	14	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	278	39.0	164.00	-	-	-	-	1	4	5	6	17	13	40	58	42	29	16	12	26	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	14	37.5	199.00	-	-	-	-	-	-	-	-	-	-	4	-	-	1	-	1	3	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	36	39.0	190.50	-	-	-	-	-	-	-	-	-	-	6	2	-	2	5	3	14	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	91	38.5	167.50	-	-	-	-	-	1	1	-	-	-	8	21	21	12	10	4	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	137	39.5	151.00	-	-	-	-	1	3	5	4	13	13	22	35	21	14	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	44	38.5	135.50	-	-	-	7	2	1	4	2	7	4	8	5	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SRKTR.....	34	38.5	140.00	-	-	-	2	2	-	3	2	6	2	9	5	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	21	38.5	132.50	-	-	-	4	2	-	1	2	2	1	5	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	20	38.5	132.50	-	-	-	4	2	-	1	2	2	-	5	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TELETYPE OPERATORS.....	87	38.0	115.00	1	1	-	24	7	18	9	10	7	6	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	49	38.5	117.50	1	1	-	13	3	11	7	6	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																																				
COMPUTER OPERATORS.....	97	38.5	166.00	-	-	-	-	-	-	2	3	5	7	7	21	15	12	9	8	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	28	39.0	195.50	-	-	-	-	-	-	-	-	-	-	-	-	1	5	7	7	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	27	39.0	165.00	-	-	-	-	-	-	-	-	-	-	-	9	9	7	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	42	39.5	147.50	-	-	-	-	-	-	2	3	5	6	7	12	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	89	39.0	242.50	-	-	-	-	-	-	-	-	-	-	-	1	1	8	6	6	12	11	11	11	8	6	6	6	2	-	-	-	-	-	-	-	
CLASS A.....	24	39.0	298.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	4	2	5	3	3	5	2	-	-	-	-	-	-	-	
CLASS B.....	40	39.5	246.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	1	9	6	4	9	3	3	3	1	-	-	-	-	-	-	-	-	
CLASS C.....	25	38.5	193.00	-	-	-	-	-	-	-	-	-	-	-	1	1	8	4	5	2	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS.....	62	39.5	312.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	5	6	7	17	15	5	6	-	-	-	-	-	-		
ESSENTIAL.....	15	40.0	334.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	2	2	6	1	4	-	-	-	-	-	-	-		
CLASS A.....	15	40.0	334.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	2	2	6	1	4	-	-	-	-	-	-	-		
CLASS B.....	43	39.5	310.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	2	3	7	15	9	4	2	-	-	-	-	-	-	-		
<b>SELECTED TELETYPE AND OFFICE OCCUPATIONS</b>																																				
TELETYPE OPERATORS.....	1,950	39.0	128.50	-	13	78	132	139	239	345	232	210	168	209	105	40	25	12	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
ALL-ROUND.....	1,475	39.5	128.50	-	13	70	105	111	200	236	140	161	110	172	87	35	23	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		

<sup>1</sup> The Baltimore metropolitan area consists of Baltimore City and Anne Arundel, Baltimore, Carroll, Harford, and Howard Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications not shown separately.





**Table 7. Occupational earnings: Boston, Mass.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CP--																																			
				90 AND UNDER 95	95	100	105	110	115	120	130	140	150	160	170	180	190	200	210	220	240	260	280	300	320	340	360	380 AND OVER											
<b>SELECTED CLERICAL OCCUPATIONS</b>																																							
BOOKKEEPING-MACHINE OPERATORS.....	75	38.0	\$150.00	-	-	5	-	-	-	-	3	10	10	15	24	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS A.....	52	39.0	158.00	-	-	-	-	-	-	-	3	10	10	15	19	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS B.....	23	36.5	132.00	-	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-					
CLERKS, FILE.....	245	37.5	119.00	14	15	18	37	22	37	37	37	27	22	11	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS B.....	84	36.5	129.00	-	-	-	11	12	20	8	6	11	11	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS C.....	161	38.0	114.00	14	15	18	26	10	17	9	21	11	-	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
KEYPUNCH OPERATORS.....	103	37.0	141.50	-	-	2	-	2	7	9	26	26	21	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS A.....	90	37.0	142.00	-	-	-	-	-	6	6	21	26	19	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS B.....	13	38.0	136.00	-	-	-	-	-	1	3	5	-	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
PROCT-MACHINE OPERATORS.....	299	38.0	130.00	-	3	31	9	27	16	62	73	41	19	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
SAFE-DEPOSIT CLERKS.....	158	38.0	137.50	-	-	-	9	-	8	45	39	28	9	5	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
SECRETARIES.....	860	37.5	181.50	-	-	-	1	1	3	11	50	69	73	95	134	117	84	62	44	75	32	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS A.....	59	38.5	215.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS B.....	231	37.5	193.00	-	-	-	-	-	-	5	15	11	7	16	24	32	20	15	23	48	11	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS C.....	319	37.5	177.50	-	-	-	1	1	3	2	4	33	25	47	74	46	35	18	4	7	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS D.....	251	36.5	168.00	-	-	-	-	-	-	4	28	25	41	31	36	34	25	21	3	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
STENOGRAPHERS.....	85	38.0	158.50	-	-	-	-	-	-	5	6	15	18	15	8	11	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
GENERAL.....	50	38.5	151.00	-	-	-	-	-	-	5	8	16	15	3	5	11	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
SENIOR.....	35	37.0	169.00	-	-	-	-	-	-	3	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
SWITCHBOARD OPERATORS.....	131	37.0	138.00	-	-	12	-	10	3	26	20	25	11	7	12	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	63	37.5	149.50	-	-	-	-	-	1	11	7	19	4	7	9	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	68	38.0	127.50	-	-	12	-	10	2	15	13	6	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS C.....	319	37.5	177.50	-	-	-	1	1	3	2	4	33	25	47	74	46	35	18	4	7	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	154	37.5	128.00	3	1	7	17	15	7	18	47	17	9	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	66	37.5	138.50	-	-	-	-	3	3	13	14	14	9	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	88	37.5	120.00	3	1	7	17	12	4	5	33	3	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>SELECTED COMPUTER OCCUPATIONS</b>																																							
COMPUTER OPERATORS.....	146	37.0	182.00	-	-	-	-	-	-	2	1	14	14	16	28	18	10	22	10	8	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	59	36.0	200.00	-	-	-	-	-	-	-	-	-	-	-	1	8	14	8	10	7	8	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	74	37.0	170.50	-	-	-	-	-	-	-	-	13	12	15	17	1	2	11	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	13	37.5	163.50	-	-	-	-	-	-	2	1	1	2	-	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	51	35.5	330.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	23	35.5	362.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	18	36.0	322.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																																							
TELLERS.....	3,736	37.5	137.00	3	-	180	168	300	345	689	521	453	388	259	178	84	70	50	31	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
NCTE.....	134	38.0	160.00	-	-	-	-	-	3	12	10	22	24	20	10	9	9	2	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS.....	1,073	38.0	147.00	-	-	36	6	78	31	156	121	169	147	108	77	51	45	28	16	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAVINGS.....	621	36.5	132.00	-	-	30	-	20	98	107	177	88	60	24	4	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
ALL-ROUND.....	1,853	38.0	131.00	3	-	114	162	198	214	394	207	164	155	103	78	10	15	19	7	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
VAULT.....	52	37.5	143.00	-	-	-	-	1	-	20	9	2	4	8	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	176	37.5	261.50	-	-	-	-	-	-	-	-	-	-	5	-	6	5	18	21	41	21	22	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> The Boston metropolitan area consists of Suffolk County, 16 communities in Essex County, 34 in Middlesex County, 26 in Norfolk County, and 12 in Plymouth County.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments

with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Workers were distributed as follows: 2 at \$380 to \$400; 3 at \$400 to \$420; 2 at \$420 to \$440; and 1 at \$460 to \$480.

<sup>4</sup> Workers were distributed as follows: 7 at \$380 to \$400; 12 at \$420 to \$440; 2 at \$460 to \$480; and 3 at \$480 to \$500.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 8. Occupational earnings: Boston, Mass.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																								
			2.33 AND UNDER	2.35	2.40	2.45	2.50	2.55	2.60	2.65	2.70	2.75	2.80	2.85	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	4.00	4.20	4.40 AND OVER
			2.35	2.40	2.45	2.50	2.55	2.60	2.65	2.70	2.75	2.80	2.85	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	4.00	4.20	4.40	
<b>SELECTED CLERICAL OCCUPATIONS</b>																											
CLERKS, FILE.....	152	\$2.89	20	-	-	1	30	-	-	5	4	22	6	10	12	7	4	2	3	4	12	-	-	2	2	-	6
CLASS G.....	133	2.77	20	-	-	1	26	-	-	5	4	22	6	10	12	7	4	2	3	4	3	-	-	2	2	-	2
KEYPUNCH OPERATORS.....	15	3.62	-	-	-	-	-	-	-	-	-	-	-	-	-	2	1	-	3	3	-	-	2	1	-	1	2
PROCP-MACHINE OPERATORS.....	212	3.02	11	-	2	-	26	-	9	-	9	7	2	2	5	53	20	13	13	17	9	3	4	6	-	-	1
SECRETARIES.....	22	4.27	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	14	-	38	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																											
TELLERS.....	1,069	3.69	6	33	2	-	52	-	18	6	16	63	8	20	34	170	17	186	18	31	50	70	25	36	23	17	4168
COMMERCIAL-SAVINGS.....	198	3.33	-	33	-	-	33	-	-	-	-	11	-	-	8	30	1	13	-	1	1	-	7	2	6	-	36
SAVINGS.....	226	3.46	-	-	-	-	-	-	-	-	-	11	-	11	-	16	2	97	3	10	3	32	2	10	-	5	24
ALL-FOUND.....	645	3.74	6	-	2	-	19	-	18	6	16	41	8	9	26	124	14	76	15	21	29	38	16	24	17	12	108

<sup>1</sup> The Boston metropolitan area consists of Suffolk County, 16 communities in Essex County, 34 in Middlesex County, 26 in Norfolk County, and 12 in Plymouth County.

<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> Workers were distributed as follows: 3 at \$4.40 to \$4.60; 4 at \$4.80 to \$5; and 1 at \$5 to \$5.20.

<sup>4</sup> Workers were distributed as follows: 23 at \$4.40 to \$4.60; 28 at \$4.60 to \$4.80; 4 at \$4.80 to \$5; 9 at \$5 to \$5.20; 6 at \$5.20 to \$5.40; 2 at \$5.40 to \$5.60; and 96 at \$5.60 and over.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 9. Occupational earnings: Chicago, Ill.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																								
				85 AND UNDEF	90	95	100	105	110	120	130	140	150	160	170	180	200	220	240	260	280	300	320	340	360	380	400	420 AND OVER
				90	95	100	105	110	120	130	140	150	160	170	180	200	220	240	260	280	300	320	340	360	380	400	420	
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
BOOKKEEPING-MACHINE OPERATORS.....	331	37.0	\$139.00	-	-	-	10	-	24	77	96	52	17	32	14	4	5	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	168	37.0	147.00	-	-	-	-	-	13	-	65	37	10	22	11	1	5	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	597	37.5	120.50	-	37	11	79	40	160	123	66	45	24	8	1	3	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	26	37.0	141.50	-	-	-	-	-	10	1	3	4	4	-	1	3	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	143	39.0	132.50	-	-	1	7	13	13	33	21	28	15	8	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	426	37.5	115.00	-	37	10	72	27	137	85	42	12	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	203	38.5	147.50	-	-	-	-	7	11	35	23	29	30	38	13	9	4	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	100	38.5	161.50	-	-	-	-	-	3	11	6	24	30	13	9	4	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	103	39.0	133.50	-	-	-	-	7	11	36	12	23	6	8	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	800	37.0	126.00	-	8	28	79	71	141	136	147	99	50	28	10	1	-	-	-	-	-	-	-	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	289	36.5	137.00	-	10	-	13	10	10	75	63	42	31	8	2	25	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	1,553	38.0	166.00	-	-	-	-	-	6	20	41	132	129	200	170	295	221	122	79	46	24	11	4	-	-	-	-	
CLASS A.....	154	38.0	245.50	-	-	-	-	-	-	-	-	-	-	-	-	19	24	24	27	25	24	9	2	-	-	-	-	
CLASS B.....	351	38.0	201.00	-	-	-	-	-	-	-	-	-	-	-	-	84	57	47	34	17	-	2	2	-	-	-	-	
CLASS C.....	776	38.0	176.50	-	-	-	-	2	-	26	88	67	142	125	175	84	43	13	4	-	-	-	-	-	-	-	-	
CLASS D.....	242	37.0	161.00	-	-	-	-	4	20	13	40	55	36	30	20	16	9	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	520	37.5	160.50	-	13	20	13	-	21	21	43	61	31	36	63	60	14	6	-	-	-	-	-	-	-	-	-	
GENERAL.....	72	37.5	117.50	-	13	10	3	-	19	7	7	3	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	291	37.5	135.00	-	-	19	10	5	42	61	49	36	17	30	9	13	1	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	147	38.0	137.00	-	-	9	-	2	33	27	11	19	11	24	6	4	1	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	144	37.5	133.50	-	-	10	10	3	9	34	37	17	6	6	3	9	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	517	38.5	128.50	-	-	9	25	40	114	126	84	56	26	18	11	5	2	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	221	39.0	135.00	-	-	2	2	4	35	62	40	37	17	14	5	3	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																												
COMPUTER OPERATORS.....	226	38.5	198.00	-	-	-	-	-	3	3	6	9	12	17	23	48	48	29	16	4	4	4	-	-	-	-	-	
CLASS A.....	71	38.5	216.50	-	-	-	-	-	-	-	-	-	-	3	2	8	25	23	6	2	2	-	-	-	-	-	-	
CLASS B.....	127	38.5	196.00	-	-	-	-	-	3	3	3	-	5	8	19	39	23	6	10	2	4	-	-	-	-	-	-	
CLASS C.....	28	38.5	155.00	-	-	-	-	-	-	-	3	9	7	6	2	1	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	230	39.0	257.00	-	-	-	-	-	-	-	3	3	-	-	3	7	4	27	67	26	22	12	6	4	4	6	2	
CLASS A.....	73	39.0	362.00	-	-	-	-	-	-	-	-	-	-	-	-	19	-	-	18	11	15	10	3	4	4	6	2	
CLASS B.....	91	38.5	244.00	-	-	-	-	-	-	-	-	-	-	-	-	4	26	10	28	11	7	2	3	-	-	-	-	
CLASS C.....	66	38.5	225.50	-	-	-	-	-	-	-	3	-	-	-	3	3	15	17	21	4	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	72	39.0	348.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	6	4	6	7	13	8	2	8	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																												
TELEPS.....	4,584	37.0	137.00	10	68	120	131	205	692	863	757	527	343	329	288	176	54	17	4	-	-	-	-	-	-	-	-	
NCTE.....	502	37.0	157.50	-	-	-	-	-	10	54	74	110	32	70	82	32	23	11	4	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS.....	1,101	35.5	125.50	-	20	40	23	85	270	305	167	106	51	16	9	9	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL.....	470	37.0	137.00	-	-	30	20	25	63	84	52	17	11	39	66	21	2	-	-	-	-	-	-	-	-	-	-	
SAVINGS.....	267	38.0	140.50	-	10	-	-	6	35	38	37	39	54	25	11	10	2	-	-	-	-	-	-	-	-	-	-	
ALL-ROUND.....	2,116	37.5	136.00	10	38	50	86	67	310	376	361	245	180	166	99	79	21	6	-	-	-	-	-	-	-	-	-	
VAULT.....	128	37.5	161.00	-	-	-	-	2	4	6	26	10	15	13	21	25	6	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	417	37.5	269.00	-	-	-	-	-	-	-	-	-	4	2	8	56	73	37	44	25	60	22	6	10	35	22	13	

<sup>1</sup> The Chicago metropolitan area consists of Cook, DuPage, Kane, Lake, McHenry, and Will Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Workers were distributed as follows: 6 at \$420 to \$440; 2 at \$440 to \$460; and 2 at \$460 to \$480.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 10. Occupational earnings: Chicago, Ill.<sup>1</sup>—Part-time workers**(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																									
			2.20 AND UNDER	2.30	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60 AND OVER	
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
CLERKS, FILE.....	207	\$2.86	-	41	-	32	-	48	-	19	23	-	6	-	-	20	9	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	188	2.82	-	41	-	32	-	38	-	19	23	-	3	-	-	20	6	-	-	-	6	-	-	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	142	2.98	-	24	8	21	-	14	2	-	21	5	6	2	9	8	-	-	-	2	20	-	-	-	-	-	-	-
SAFE-DEPOSIT CLERKS.....	160	3.22	-	10	-	10	-	3	10	-	65	-	13	3	-	20	-	-	-	4	-	-	-	2	-	-	20	-
SWITCHBOARD OPERATORS.....	75	3.35	-	-	-	-	-	-	-	-	20	-	23	-	19	-	3	-	-	-	10	-	-	-	-	-	-	-
CLASS B.....	72	3.35	-	-	-	-	-	-	-	-	20	-	20	-	19	-	3	-	-	-	10	-	-	-	-	-	-	-
<b>SELECTED TELLER AND OFFICE OCCUPATIONS</b>																												
TELLERS.....	998	3.39	9	74	-	52	23	63	17	2	98	-	129	5	24	120	29	109	24	19	112	6	7	7	-	15	54	-
COMMERCIAL-SAVINGS.....	259	3.44	-	-	-	3	-	57	-	-	10	-	27	-	24	27	20	63	16	-	32	-	3	1	-	-	-	-
SAVINGS.....	28	4.17	-	-	-	-	-	-	-	-	-	-	-	-	-	13	-	-	-	-	-	-	3	-	-	3	3	9
ALL-FOUNL.....	642	3.40	9	54	-	39	19	6	17	2	68	-	98	5	24	80	9	46	6	19	71	6	1	6	-	12	45	-

<sup>1</sup> The Chicago metropolitan area consists of Cook, DuPage, Kane, Lake, McHenry, and Will Counties.<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.<sup>3</sup> All workers were at \$5 to \$5.10.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 11. Occupational earnings: Cincinnati, Ohio—Ky.—Ind.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																																	
				90 AND UNDER 95	95	100	105	110	115	120	130	140	150	160	170	180	190	200	210	220	240	260	280	300	320	340	360	380	400								
				100	105	110	115	120	130	140	150	160	170	180	190	200	210	220	240	260	280	300	320	340	360	380	400										
<b>SELECTED CLERICAL OCCUPATIONS</b>																																					
CLERKS, FILE.....	91	38.5	\$109.50	2	16	23	18	6	2	8	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	82	39.0	109.50	2	15	20	16	5	8	6	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	87	38.0	132.00	-	-	2	2	6	11	22	15	15	3	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PECCP-MACHINE OPERATORS.....	117	39.0	111.50	12	9	21	9	23	11	15	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFF-DEPOSIT CLERKS.....	18	38.5	126.50	2	-	1	-	-	-	6	6	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	151	38.5	157.50	-	-	-	2	-	3	8	15	20	22	8	22	10	9	9	6	9	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	8	31.0	205.50	-	-	-	-	-	-	1	-	-	-	-	1	-	-	-	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	42	35.0	192.50	-	-	-	-	-	-	-	1	2	4	-	7	6	7	5	2	4	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	61	38.5	166.00	-	-	-	-	-	-	-	6	6	12	8	14	4	2	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	40	32.0	136.00	-	-	-	2	-	3	7	12	10	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	18	35.0	127.00	-	-	1	1	5	1	3	2	-	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
GENERAL.....	12	32.5	116.00	-	-	1	1	5	1	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SENICAL.....	6	37.5	149.00	-	-	-	-	-	-	1	-	-	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	14	38.5	129.50	-	-	1	1	-	3	2	2	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS E.....	14	38.5	129.50	-	-	1	1	-	3	2	2	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																																					
COMPUTER OPERATORS.....	50	33.0	171.00	-	-	-	-	-	-	2	3	6	7	7	3	6	4	3	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	33	38.0	168.00	-	-	-	-	-	-	1	-	4	4	6	5	5	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS.....	57	35.0	240.50	-	-	-	-	-	-	-	-	-	-	-	6	4	3	6	1	12	9	4	3	3	1	3	1	3	2	-	-	-	-	-	-	-	
CLASS A.....	20	39.0	264.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	6	5	-	1	-	3	2	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	25	38.0	236.50	-	-	-	-	-	-	-	-	-	-	-	2	2	3	3	1	2	2	4	3	2	1	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	12	37.5	235.50	-	-	-	-	-	-	-	-	-	-	-	4	2	-	-	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	9	39.0	297.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	1	2	1	-	-	1	-	-	1	-	-	-	-	2	-		
<b>SELECTED TELLER AND OFFICE OCCUPATIONS</b>																																					
TELLERS.....	910	39.0	125.50	39	50	105	79	71	71	157	114	92	43	41	25	13	9	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NOTE.....	47	39.0	142.00	-	-	4	3	-	9	5	1	5	2	7	3	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
ALL-ROUND.....	849	39.0	124.50	39	50	99	76	69	61	149	110	86	41	33	17	13	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Vault.....	10	39.5	127.50	-	-	2	-	2	1	3	1	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	60	38.5	214.50	-	-	-	-	-	-	-	-	-	-	1	2	6	8	13	10	12	4	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Cincinnati metropolitan area consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage

movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications not shown separately.



**Table 12. Occupational earnings: Cincinnati, Ohio—Ky.—Ind.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CF--																							
			2.30 AND UNDER	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60
			2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60	4.70
SELECTED CLERICAL OCCUPATIONS																										
RECFP-MACHINE OPERATORS.....	34	\$2.48	20	2	4	4	-	-	-	-	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SPECIAL TELLER AND OFFICER OCCUPATIONS																										
TELLERS.....	173	3.17	7	3	8	5	14	11	18	14	13	14	10	6	8	5	11	6	3	3	3	1	-	-	1	1
ALL-ROUND.....	170	3.17	7	3	8	8	13	11	18	14	13	13	10	6	7	5	11	6	8	3	3	1	-	-	1	1

<sup>1</sup> The Cincinnati metropolitan area consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 13. Occupational earnings: Dallas—Ft. Worth, Tex.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (standard) <sup>2</sup>	Average weekly earnings <sup>2</sup> (standard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CP--																										
				90 AND UNDER	95	100	105	110	115	120	130	140	150	160	170	180	190	200	220	240	260	280	300	320	340	360	380	400	420	
				95	100	105	110	115	120	130	140	150	160	170	180	190	200	220	240	260	280	300	320	340	360	380	400	420		
<b>SELECTED CLERICAL OCCUPATIONS</b>																														
CLERKS, FILE.....	285	39.5	\$107.50	54	19	64	43	21	46	25	5	3	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	57	40.0	119.00	-	-	6	4	6	15	18	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	223	39.5	104.00	54	19	58	39	15	31	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	111	40.0	136.00	-	-	3	3	-	10	21	35	22	12	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	58	40.0	145.00	-	-	-	-	-	-	5	15	17	12	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	53	40.0	126.00	-	-	3	3	-	10	16	16	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	412	39.0	111.00	35	34	99	50	36	59	66	20	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFF-DEPOSIT CLERKS.....	57	39.0	125.00	-	-	14	2	-	8	5	10	11	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	672	39.5	164.00	-	-	9	-	-	4	31	35	109	154	130	109	55	35	36	13	1	1	-	-	-	-	-	-	-	-	
CLASS A.....	12	40.0	206.00	-	-	-	-	-	-	-	2	-	-	-	-	-	3	1	5	1	-	-	-	-	-	-	-	-	-	
CLASS B.....	196	39.5	178.00	-	-	-	-	-	-	3	-	18	16	43	29	33	21	24	8	1	-	-	-	-	-	-	-	-	-	
CLASS C.....	229	39.5	164.50	-	-	-	-	-	-	6	56	41	50	34	20	11	11	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	235	39.5	150.50	-	-	9	-	-	4	28	27	35	47	37	46	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	140	40.0	146.00	-	-	-	-	-	6	23	36	23	15	14	9	8	3	3	-	-	-	-	-	-	-	-	-	-	-	
GENERAL.....	101	40.0	145.00	-	-	-	-	-	6	21	26	15	9	8	7	6	3	-	-	-	-	-	-	-	-	-	-	-	-	
SERVICE.....	39	40.0	155.00	-	-	-	-	-	-	2	10	6	6	6	2	2	-	3	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	67	39.0	116.50	8	4	4	15	-	7	7	10	11	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	10	40.0	136.50	-	-	-	-	-	-	1	5	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	57	38.5	115.00	8	4	4	15	-	7	6	5	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	108	40.0	126.00	-	-	2	2	3	30	26	25	13	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	62	40.9	135.00	-	-	-	-	-	7	12	25	13	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	46	40.0	116.00	-	-	2	2	3	23	16	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																														
COMPUTER OPERATORS.....	77	40.0	177.00	-	-	3	-	-	3	-	6	5	5	9	5	6	10	16	4	3	-	-	-	-	-	-	-	-	-	-
CLASS A.....	24	40.0	205.00	-	-	-	-	-	-	-	-	-	-	1	1	3	3	9	4	3	-	-	-	-	-	-	-	-	-	
CLASS B.....	29	40.0	179.00	-	-	-	-	-	-	2	2	2	4	3	2	7	7	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	24	40.0	142.50	-	-	3	-	-	3	6	5	3	4	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	47	40.0	270.00	-	-	-	-	-	-	-	-	-	-	-	2	-	-	3	6	7	7	10	9	3	-	-	-	-	-	
CLASS A.....	26	39.5	291.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	2	4	6	9	3	-	-	-	-	-	
CLASS B.....	19	40.0	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	4	5	3	4	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSIS, BUSINESS.....	103	40.0	324.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	3	8	16	13	20	13	13	10	2	-	
CLASS A.....	63	40.0	347.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	1	7	18	12	11	10	2	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																														
TELLERS.....	1,746	39.0	123.50	26	105	229	134	68	251	337	274	160	73	53	22	10	3	1	-	-	-	-	-	-	-	-	-	-	-	
NOTE.....	367	38.5	130.00	12	4	28	22	23	59	55	58	23	34	31	8	3	2	1	-	-	-	-	-	-	-	-	-	-	-	-
COMMERCIAL-SAVINGS.....	858	38.5	119.00	14	97	131	72	13	134	198	96	61	18	11	7	5	1	-	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL.....	234	39.5	131.00	-	-	8	16	14	31	39	54	52	3	9	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAVINGS.....	47	40.0	129.00	-	4	4	4	1	-	3	20	9	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
ALL-FOUND.....	185	39.5	120.00	-	-	49	17	10	20	31	43	14	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
VAULT.....	51	40.0	126.50	-	-	9	3	7	7	7	3	1	11	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	152	39.5	277.00	-	-	-	-	-	-	-	-	-	-	-	10	1	-	4	22	14	15	14	14	23	8	8	-	10	9	

<sup>1</sup> The Dallas—Ft. Worth metropolitan area consists of Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Tarrant, and Wise Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 14. Occupational earnings: Dallas-Ft. Worth, Tex.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CF--																										
			2.30	2.35	2.40	2.45	2.50	2.55	2.60	2.65	2.70	2.75	2.80	2.85	2.90	2.95	3.00	3.05	3.10	3.15	3.20	3.25	3.30	3.35	3.40	3.45	3.50	3.60	3.70
			AND NDP	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED CLERICAL OCCUPATIONS</b>																													
CLERKS, FILE.....	13	\$2.42	4	4	-	-	4	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	12	2.39	4	4	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
RECP-MACHINE OPERATORS.....	20	2.85	-	-	-	-	3	4	4	1	-	-	-	-	-	-	4	-	-	-	-	-	-	-	-	-	4	-	-
<b>SELECTED TELLER AND OFFICE OCCUPATIONS</b>																													
TELEPS.....	162	2.81	-	2	15	-	22	14	4	7	4	37	3	4	-	-	12	5	-	-	1	16	8	-	-	-	-	-	6
COMMERCIAL-SAVINGS.....	114	2.83	-	-	4	-	16	-	4	4	4	34	-	4	-	12	5	-	-	1	16	4	-	-	-	-	-	-	4
ALL-FOUND.....	39	2.61	-	-	11	-	3	14	-	3	-	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2

<sup>1</sup> The Dallas-Fort Worth metropolitan area consists of Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Tarrant, and Wise Counties.

<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 15. Occupational earnings: Denver-Boulder, Colo.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																											
				90	95	100	110	120	130	140	150	160	170	180	190	200	220	240	260	280	300	320	340	360	380	AND	380				
				UNDE	95	100	110	120	130	140	150	160	170	180	190	200	220	240	260	280	300	320	340	360	380	AND	380	AND	COVER		
<b>SELECTED CLERICAL OCCUPATIONS</b>																															
CLERKS, FILE.....	25	39.5	\$103.50	6	4	10	2	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
PRCOPY-MACHINE OPERATORS.....	188	39.5	120.00	3	1	35	53	66	17	9	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
SAFE-DEPOSIT CLERKS.....	73	39.5	130.00	-	2	11	6	24	10	10	6	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
SECRETARIES.....	191	39.5	175.00	-	-	-	10	-	11	10	18	18	24	40	22	25	7	4	2	-	-	-	-	-	-	-	-				
CLASS A.....	9	39.0	212.00	-	-	-	-	-	-	2	-	-	-	-	-	3	1	3	-	-	-	-	-	-	-	-	-				
CLASS B.....	68	40.0	175.00	-	-	-	10	-	11	-	3	3	2	14	9	9	4	1	2	-	-	-	-	-	-	-	-				
CLASS C.....	64	39.5	192.00	-	-	-	-	-	-	1	13	6	8	15	7	12	2	-	-	-	-	-	-	-	-	-	-				
STENOGRAPHERS.....	135	39.0	152.50	-	-	-	8	13	21	17	25	16	26	6	1	-	-	-	-	-	-	-	-	-	-	-	-				
GENERAL.....	69	39.0	140.50	-	-	-	8	11	15	13	12	2	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
SWITCHBOARD OPERATORS.....	62	39.5	126.50	-	3	9	5	26	5	9	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS A.....	19	39.5	141.00	-	-	-	1	5	1	8	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS B.....	43	39.5	120.50	-	3	8	4	21	4	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
TYPEISTS.....	41	40.0	135.00	-	-	2	6	15	6	7	3	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS B.....	16	40.0	123.50	-	-	2	1	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
<b>SELECTED TELLER AND OFFICE OCCUPATIONS</b>																															
TELLERS.....	937	39.5	123.00	-	92	209	155	160	123	82	44	25	14	6	6	1	-	-	-	-	-	-	-	-	-	-	-				
NOTE.....	95	39.5	130.50	-	11	15	12	5	14	11	14	6	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-				
COMMERCIAL-SAVINGS.....	626	39.5	122.00	-	48	139	142	121	73	57	20	10	11	3	3	-	-	-	-	-	-	-	-	-	-	-	-				
ALL-FUND.....	160	40.0	118.50	-	20	56	29	21	11	7	6	6	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-				
VAULT.....	49	39.5	136.00	-	3	-	2	5	24	4	3	2	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-				
CONSUMER LOAN OFFICERS.....	195	39.5	266.50	-	-	-	-	-	-	3	-	6	-	15	18	12	12	29	25	11	5	32	7	16	4	-	-				

<sup>1</sup> The Denver-Boulder metropolitan area consists of Adams, Arapahoe, Boulder, Denver, Douglas, Gilpin, and Jefferson Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies

may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 16. Occupational earnings: Denver-Boulder, Colo.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) BY--																									
			2.40 AND UNDER	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60	4.70		
			2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60	4.70	4.80		
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
CLERKS, FILE.....	12	\$2.55	3	6	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	12	2.55	3	6	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>SELECTED TELLER AND OFFICE OCCUPATIONS</b>																												
TELLERS.....	193	3.48	-	8	9	9	1	20	14	16	5	22	4	5	8	15	-	22	-	-	-	-	22	1	1	11		
COMMERCIAL-SAVINGS.....	155	3.59	-	4	-	7	1	20	14	5	5	15	4	1	8	15	-	22	-	-	-	-	22	1	-	11		
ALL-ROUND.....	37	2.99	-	4	9	2	-	-	-	11	-	7	-	4	-	-	-	-	-	-	-	-	-	-	-	-		

<sup>1</sup> The Denver-Boulder metropolitan area consists of Adams, Arapahoe, Boulder, Denver, Douglas, Gilpin, and Jefferson Counties.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall classifications may include data for subclassifications not shown separately.



**Table 17. Occupational earnings: Detroit, Mich.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (standard) <sup>2</sup>	Average weekly earnings (standard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CE--																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																												
				90	95	100	105	110	115	120	125	130	135	140	145	150	155	160	165	170	175	180	185	190	195	200	205	210	215	220	225	230	235	240	245	250	255	260	265	270	275	280	285	290	295	300	305	310	315	320	325	330	335	340	345	350	355	360	365	370	375	380	385	390	395	400	405	410	415	420	425	430	435	440	445	450	455	460	465	470	475	480	485	490	495	500	505	510	515	520	525	530	535	540	545	550	555	560	565	570	575	580	585	590	595	600	605	610	615	620	625	630	635	640	645	650	655	660	665	670	675	680	685	690	695	700	705	710	715	720	725	730	735	740	745	750	755	760	765	770	775	780	785	790	795	800	805	810	815	820	825	830	835	840	845	850	855	860	865	870	875	880	885	890	895	900	905	910	915	920	925	930	935	940	945	950	955	960	965	970	975	980	985	990	995	1000																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																						
				UNDE	95	100	105	110	120	130	140	150	160	170	180	190	200	210	230	250	270	290	310	330	350	370	390	410	430	450	470	490	510	530	550	570	590	610	630	650	670	690	710	730	750	770	790	810	830	850	870	890	910	930	950	970	990	1010	1030	1050	1070	1090	1110	1130	1150	1170	1190	1210	1230	1250	1270	1290	1310	1330	1350	1370	1390	1410	1430	1450	1470	1490	1510	1530	1550	1570	1590	1610	1630	1650	1670	1690	1710	1730	1750	1770	1790	1810	1830	1850	1870	1890	1910	1930	1950	1970	1990	2010	2030	2050	2070	2090	2110	2130	2150	2170	2190	2210	2230	2250	2270	2290	2310	2330	2350	2370	2390	2410	2430	2450	2470	2490	2510	2530	2550	2570	2590	2610	2630	2650	2670	2690	2710	2730	2750	2770	2790	2810	2830	2850	2870	2890	2910	2930	2950	2970	2990	3010	3030	3050	3070	3090	3110	3130	3150	3170	3190	3210	3230	3250	3270	3290	3310	3330	3350	3370	3390	3410	3430	3450	3470	3490	3510	3530	3550	3570	3590	3610	3630	3650	3670	3690	3710	3730	3750	3770	3790	3810	3830	3850	3870	3890	3910	3930	3950	3970	3990	4010	4030	4050	4070	4090	4110	4130	4150	4170	4190	4210	4230	4250	4270	4290	4310	4330	4350	4370	4390	4410	4430	4450	4470	4490	4510	4530	4550	4570	4590	4610	4630	4650	4670	4690	4710	4730	4750	4770	4790	4810	4830	4850	4870	4890	4910	4930	4950	4970	4990	5010	5030	5050	5070	5090	5110	5130	5150	5170	5190	5210	5230	5250	5270	5290	5310	5330	5350	5370	5390	5410	5430	5450	5470	5490	5510	5530	5550	5570	5590	5610	5630	5650	5670	5690	5710	5730	5750	5770	5790	5810	5830	5850	5870	5890	5910	5930	5950	5970	5990	6010	6030	6050	6070	6090	6110	6130	6150	6170	6190	6210	6230	6250	6270	6290	6310	6330	6350	6370	6390	6410	6430	6450	6470	6490	6510	6530	6550	6570	6590	6610	6630	6650	6670	6690	6710	6730	6750	6770	6790	6810	6830	6850	6870	6890	6910	6930	6950	6970	6990	7010	7030	7050	7070	7090	7110	7130	7150	7170	7190	7210	7230	7250	7270	7290	7310	7330	7350	7370	7390	7410	7430	7450	7470	7490	7510	7530	7550	7570	7590	7610	7630	7650	7670	7690	7710	7730	7750	7770	7790	7810	7830	7850	7870	7890	7910	7930	7950	7970	7990	8010	8030	8050	8070	8090	8110	8130	8150	8170	8190	8210	8230	8250	8270	8290	8310	8330	8350	8370	8390	8410	8430	8450	8470	8490	8510	8530	8550	8570	8590	8610	8630	8650	8670	8690	8710	8730	8750	8770	8790	8810	8830	8850	8870	8890	8910	8930	8950	8970	8990	9010	9030	9050	9070	9090	9110	9130	9150	9170	9190	9210	9230	9250	9270	9290	9310	9330	9350	9370	9390	9410	9430	9450	9470	9490	9510	9530	9550	9570	9590	9610	9630	9650	9670	9690	9710	9730	9750	9770	9790	9810	9830	9850	9870	9890	9910	9930	9950	9970	9990	10010	10030	10050	10070	10090	10110	10130	10150	10170	10190	10210	10230	10250	10270	10290	10310	10330	10350	10370	10390	10410	10430	10450	10470	10490	10510	10530	10550	10570	10590	10610	10630	10650	10670	10690	10710	10730	10750	10770	10790	10810	10830	10850	10870	10890	10910	10930	10950	10970	10990	11010	11030	11050	11070	11090	11110	11130	11150	11170	11190	11210	11230	11250	11270	11290	11310	11330	11350	11370	11390	11410	11430	11450	11470	11490	11510	11530	11550	11570	11590	11610	11630	11650	11670	11690	11710	11730	11750	11770	11790	11810	11830	11850	11870	11890	11910	11930	11950	11970	11990	12010	12030	12050	12070	12090	12110	12130	12150	12170	12190	12210	12230	12250	12270	12290	12310	12330	12350	12370	12390	12410	12430	12450	12470	12490	12510	12530	12550	12570	12590	12610	12630	12650	12670	12690	12710	12730	12750	12770	12790	12810	12830	12850	12870	12890	12910	12930	12950	12970	12990	13010	13030	13050	13070	13090	13110	13130	13150	13170	13190	13210	13230	13250	13270	13290	13310	13330	13350	13370	13390	13410	13430	13450	13470	13490	13510	13530	13550	13570	13590	13610	13630	13650	13670	13690	13710	13730	13750	13770	13790	13810	13830	13850	13870	13890	13910	13930	13950	13970	13990	14010	14030	14050	14070	14090	14110	14130	14150	14170	14190	14210	14230	14250	14270	14290	14310	14330	14350	14370	14390	14410	14430	14450	14470	14490	14510	14530	14550	14570	14590	14610	14630	14650	14670	14690	14710	14730	14750	14770	14790	14810	14830	14850	14870	14890	14910	14930	14950	14970	14990	15010	15030	15050	15070	15090	15110	15130	15150	15170	15190	15210	15230	15250	15270	15290	15310	15330	15350	15370	15390	15410	15430	15450	15470	15490	15510	15530	15550	15570	15590	15610	15630	15650	15670	15690	15710	15730	15750	15770	15790	15810	15830	15850	15870	15890	15910	15930	15950	15970	15990	16010	16030	16050	16070	16090	16110	16130	16150	16170	16190	16210	16230	16250	16270	16290	16310	16330	16350	16370	16390	16410	16430	16450	16470	16490	16510	16530	16550	16570	16590	16610	16630	16650	16670	16690	16710	16730	16750	16770	16790	16810	16830	16850	16870	16890	16910	16930	16950	16970	16990	17010	17030	17050	17070	17090	17110	17130	17150	17170	17190	17210	17230	17250	17270	17290	17310	17330	17350	17370	17390	17410	17430	17450	17470	17490	17510	17530	17550	17570	17590	17610	17630	17650	17670	17690	17710	17730	17750	17770	17790	17810	17830	17850	17870	17890	17910	17930	17950	17970	17990	18010	18030	18050	18070	18090	18110	18130	18150	18170	18190	18210	18230	18250	18270	18290	18310	18330	18350	18370	18390	18410	18430	18450	18470	18490	18510	18530	18550	18570	18590	18610	18630	18650	18670	18690	18710	18730	18750	18770	18790	18810	18830	18850	18870	18890	18910	18930	18950	18970	18990	19010	19030	19050	19070	19090	19110	19130	19150	19170	19190	19210	19230	19250	19270	19290	19310	19330	19350	19370	19390	19410	19430	19450	19470	19490	19510	19530	19550	19570	19590	19610	19630	19650	19670	19690	19710	19730	19750	19770	19790	19810	19830	19850	19870	19890	19910	19930	19950	19970	19990	20010	20030	20050	20070	20090	20110	20130	20150	20170	20190	20210	20230	20250	20270	20290	20310	20330	20350	20370	20390	20410	20430	20450	20470	20490	20510	20530	20550	20570	20590	20610	20630	20650	20670	20690	20710	20730	20750	20770	20790	20810	20830	20850	20870	20890	20910	20930	20950	20970	20990	21010	21030	21050	21070	21090	21110	21130	21150	21170	21190	21210	21230	21250	21270	21290	21310	21330	21350	21370	21390	21410	21430	21450	21470	21490	21510	21530	21550	21570	21590	21610	21630	21650	21670	21690	21710	21730	21750	21770	21790	21810	21830	21850	21870	21890	21910	21930	21950	21970	21990	22010	22030	22050	22070	22090	22110	22130	22150	22170	22190	22210	22230	22250

**Table 18. Occupational earnings: Detroit, Mich.<sup>1</sup>—Part-time workers**(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) OF--																								
			2.30 AND UNDER	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.60	4.80	5.00 AND OVER
			2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.60	4.80	5.00	
<b>SELECTED CLERICAL OCCUPATIONS</b>																											
PROOF-MACHINE OPERATORS.....	308	\$3.31	4	-	4	-	-	9	59	44	10	26	53	8	25	8	22	8	4	9	8	1	4	-	2	-	-
SWITCHBOARD OPERATORS.....	35	3.45	-	-	14	-	-	-	-	-	-	26	53	-	-	-	-	-	13	-	2	-	4	2	-	-	-
CLASS B.....	34	3.43	-	-	14	-	-	-	-	-	-	-	-	-	-	-	-	-	13	-	2	-	4	1	-	-	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																											
TELEES.....	2,118	3.67	-	-	17	1	29	66	127	207	89	135	66	91	194	103	203	65	139	112	68	54	39	121	107	40	45
COMMERCIAL-SAVINGS.....	1,554	3.78	-	-	-	1	-	34	75	127	61	87	53	63	169	69	145	55	109	84	52	38	31	109	107	40	45
ALL-ROUND.....	536	3.41	-	-	13	-	29	32	40	72	28	48	13	28	25	30	58	10	30	28	16	16	8	12	-	-	-

<sup>1</sup> The Detroit metropolitan area consists of Lapeer, Livingston, Macomb, Oakland, St. Clair, and Wayne Counties.<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 19. Occupational earnings: Hartford, Conn.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CP--																											
				90 AND UNDER 95	95 100	100 105	105 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 190	190 200	200 210	210 220	220 230	230 240	240 250	250 260	260 270	270 280	280 290	290 300	300 310	310 AND OVER			
<b>SELECTED CLERICAL OCCUPATIONS</b>																															
CLERKS, FILE.....	22	35.5	\$114.00	-	2	1	8	3	7	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS C.....	20	35.5	112.00	-	2	1	8	3	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
PROG-MACHINE OPERATORS.....	60	36.0	113.00	2	9	15	9	9	8	1	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
SECRETARIES.....	266	36.0	163.50	-	-	-	-	4	9	28	31	48	50	42	29	13	3	5	2	-	-	-	-	-	-	-	1	1			
CLASS A.....	7	35.5	221.00	-	-	-	-	-	-	-	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	31	36.0	186.50	-	-	-	-	-	-	1	3	1	1	9	6	5	2	2	-	-	-	-	-	-	-	-	-	-	-		
CLASS C.....	136	36.0	164.00	-	-	-	-	3	13	15	25	29	26	16	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
SWITCHBOARD OPERATORS.....	17	36.0	126.00	-	-	2	-	7	3	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	7	35.5	142.00	-	-	-	-	1	1	3	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	10	36.5	114.50	-	-	2	-	6	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
TYPISTS.....	97	36.0	130.00	-	-	1	9	21	21	20	16	6	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	72	36.0	132.00	-	-	-	5	16	13	16	14	5	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	25	35.5	123.50	-	-	1	4	5	8	4	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>SELECTED COMPUTER OCCUPATIONS</b>																															
COMPUTER OPERATORS.....	52	38.0	169.00	-	-	-	-	-	5	7	8	9	6	7	5	3	1	-	1	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	29	37.5	155.00	-	-	-	-	-	5	7	6	5	5	1	-	4	6	3	8	10	8	2	4	3	1	2	3	9	-		
COMPUTER PROGRAMMERS, BUSINESS.....	66	37.5	250.00	-	-	-	-	-	-	-	-	-	5	-	1	4	6	1	1	8	2	-	-	-	-	-	-	-	-	-	
CLASS C.....	20	37.5	204.50	-	-	-	-	-	-	-	-	-	5	-	1	4	6	1	2	1	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	23	37.5	325.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	3	2	2	1	13	-		
CLASS B.....	21	38.0	326.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	3	2	2	2	-	12	-		
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																															
TELLERS.....	616	36.0	124.50	-	5	46	99	152	112	75	68	32	17	5	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
NOTE.....	41	36.0	155.00	-	-	-	-	4	4	6	11	12	-	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
ALL-ROUND.....	554	36.0	122.00	-	5	46	99	146	103	71	57	20	3	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	60	36.0	264.00	-	-	-	-	-	-	-	-	-	1	1	1	1	4	3	10	4	5	2	4	2	5	2	2	13	-		

<sup>1</sup> The Hartford metropolitan area consists of the city of Hartford, 21 towns in Hartford County, New Hartford town in Litchfield County, 3 towns in Middlesex County, Colchester town in New London County, and 10 towns in Tolland County.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments

with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Workers were distributed as follows: 5 at \$310 to \$320; 2 at \$320 to \$330; 1 at \$330 to \$340; and 1 at \$340 to \$350.

<sup>4</sup> Workers were distributed as follows: 3 at \$310 to \$320; 1 at \$330 to \$340; 2 at \$350 to \$360; 3 at \$360 to \$370; and 4 at \$370 and over.

<sup>5</sup> Workers were distributed as follows: 1 at \$310 to \$320; 4 at \$320 to \$330; 1 at \$330 to \$340; 3 at \$340 to \$350; 2 at \$360 to \$370; and 2 at \$370 and over.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 20. Occupational earnings: Hartford, Conn.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) OF--																								
			2.30 AND UNDER	2.35	2.40	2.45	2.50	2.55	2.60	2.65	2.70	2.75	2.80	2.85	2.90	2.95	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00 AND OVER
			2.35	2.40	2.45	2.50	2.55	2.60	2.65	2.70	2.75	2.80	2.85	2.90	2.95	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	
<b>SELECTED CLERICAL OCCUPATIONS</b>																											
CLERKS, FILE.....	51	\$2.76	10	-	-	-	5	1	2	2	3	9	1	-	5	1	2	5	-	4	-	1	-	-	-	-	-
CLASS C.....	51	2.76	10	-	-	-	5	1	2	2	3	9	1	-	5	1	2	5	-	4	-	1	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	23	2.88	-	-	6	-	1	-	1	1	1	-	2	-	2	2	1	1	1	-	3	-	-	1	-	-	-
SAFE-DEPOSIT CLERKS.....	7	3.24	-	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	-	1	-	-	-	-	-	1	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																											
TELLERS.....	444	3.17	-	-	-	-	21	-	8	6	-	14	1	4	47	10	91	56	52	34	23	26	15	12	7	6	11
ALL-FOUND.....	433	3.16	-	-	-	-	21	-	8	6	-	14	1	4	47	10	85	55	52	32	23	26	14	12	7	6	10

<sup>1</sup> The Hartford metropolitan area consists of the city of Hartford, 21 towns in Hartford County, New Hartford town in Litchfield County, 3 towns in Middlesex County, Colchester town in New London County, and 10 towns in Tolland County.

<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 21. Occupational earnings: Houston, Tex.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																								
				90 AND UNDER 100	100 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 190	190 200	200 210	210 220	220 240	240 260	260 280	280 300	300 320	320 340	340 360	360 380	380 400	400 420	420 440	440 AND OVER
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
CLERKS, FILE.....	61	39.5	\$118.00	-	17	25	12	4	-	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	47	39.5	113.50	-	17	23	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	68	40.0	151.00	-	-	3	10	10	14	7	10	10	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	29	40.0	162.50	-	-	-	-	3	3	7	6	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	39	40.0	142.50	-	-	3	10	7	11	-	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROCP-MACHINE OPERATORS.....	356	39.0	127.50	20	47	43	89	72	66	14	1	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SAFE-DEPOSIT CLERKS.....	73	39.5	135.50	-	2	-	21	28	15	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	925	39.5	174.50	10	1	30	25	55	84	79	144	111	95	115	53	55	53	8	3	4	-	-	-	-	-	-	-	-
CLASS A.....	18	40.0	240.50	-	-	-	-	-	-	-	2	-	-	-	3	5	2	2	4	-	-	-	-	-	-	-	-	-
CLASS B.....	209	39.5	195.50	-	-	10	-	3	2	-	22	26	13	39	22	24	41	6	1	-	-	-	-	-	-	-	-	-
CLASS C.....	335	39.5	177.00	-	-	-	9	29	18	13	48	57	59	56	15	28	3	-	-	-	-	-	-	-	-	-	-	-
CLASS D.....	363	39.5	157.50	10	1	20	16	23	64	66	72	28	23	20	16	-	4	-	-	-	-	-	-	-	-	-	-	-
SWITCHBOARD OPERATORS.....	143	39.5	122.50	24	3	47	23	15	13	11	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	18	40.0	143.00	-	-	4	-	3	3	5	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	125	39.0	119.50	24	3	43	23	12	10	6	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TYPISTS.....	21	39.5	138.00	-	-	4	3	5	3	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	14	39.5	145.50	-	-	-	3	2	3	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	7	40.0	123.00	-	-	4	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED COMPUTER OCCUPATIONS</b>																												
COMPUTER OPERATORS.....	62	39.5	168.00	-	-	2	3	2	8	11	10	8	3	7	4	1	3	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	14	39.5	203.00	-	-	-	-	-	-	-	1	1	1	5	3	1	3	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	24	39.0	171.00	-	-	-	-	-	-	4	9	6	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	24	39.0	144.50	-	-	2	3	2	8	7	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS.....	21	39.0	240.00	-	-	-	-	-	-	-	-	-	-	-	-	4	7	8	2	-	-	-	-	-	-	-	-	-
CLASS B.....	15	39.0	233.50	-	-	-	-	-	-	-	-	-	-	-	-	4	6	4	1	-	-	-	-	-	-	-	-	-
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	35	40.0	310.00	-	-	-	-	-	-	-	-	-	-	-	-	-	1	3	3	10	5	5	4	3	-	-	1	-
CLASS A.....	6	40.0	369.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	3	-	-	-	1	-
CLASS B.....	22	40.0	307.00	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	1	8	5	4	3	-	-	-	-	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																												
TELLERS.....	1,903	39.5	134.50	74	191	183	353	358	374	177	108	47	15	15	6	2	-	-	-	-	-	-	-	-	-	-	-	-
NOTE.....	404	39.5	143.00	-	34	13	52	59	104	57	56	22	4	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-
COMMERCIAL-SAVINGS.....	1,231	39.5	130.00	44	137	157	274	258	237	85	27	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COMMERCIAL.....	94	40.0	129.00	30	20	-	1	2	11	7	11	3	-	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL-ROUND.....	120	39.5	151.00	-	-	10	14	32	10	18	8	9	4	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-
VAULT.....	44	39.5	147.50	-	-	-	9	6	9	10	6	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CONSUMER LOAN OFFICERS.....	266	39.5	327.50	-	-	-	-	-	-	-	-	-	4	6	2	1	3	20	26	42	19	30	46	5	13	14	28	7

<sup>1</sup> The Houston metropolitan area consists of Brazoria, Fort Bend, Harris, Liberty, Montgomery, and Waller Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.



**Table 22. Occupational earnings: Houston, Tex.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings <sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																										
			2.30 AND UNDER 2.35	2.35	2.40	2.45	2.50	2.55	2.60	2.65	2.70	2.75	2.80	2.85	2.90	2.95	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.20	4.40
<b>SELECTED CLERICAL OCCUPATIONS</b>																													
CLERKS, FILE.....	8	\$2.66	-	-	-	-	-	-	4	1	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	8	2.66	-	-	-	-	-	-	4	1	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	13	3.36	-	-	-	-	-	-	-	-	-	3	-	-	-	-	3	-	-	-	-	-	-	4	-	-	-	3	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																													
TELLERS.....	256	3.02	4	-	2	16	32	4	10	2	6	28	-	-	-	-	77	4	23	3	2	12	4	-	-	-	13	4	10
COMMERCIAL-SAVINGS.....	213	2.96	4	-	2	16	22	4	10	2	6	28	-	-	-	-	58	4	23	3	2	12	4	-	-	-	13	-	-

<sup>1</sup> The Houston metropolitan area consists of Brazoria, Fort Bend, Harris, Liberty, Montgomery, and Waller Counties.

<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 23. Occupational earnings: Indianapolis, Ind.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CP--																															
				80 AND UNDER	85	90	95	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	260	280	300	320	340	360 AND OVER							
				85	90	95	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	260	280	300	320	340	360								
<b>SELECTED CLERICAL OCCUPATIONS</b>																																			
BOOKKEEPING-MACHINE OPERATORS.....	78	37.5	\$113.50	4	-	7	-	11	29	14	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	33	39.0	116.50	-	-	4	-	4	13	3	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
KEYPUNCH OPERATORS.....	98	39.5	135.50	-	-	3	2	3	9	22	17	19	15	6	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	64	39.5	144.00	-	-	-	-	-	1	13	9	18	15	6	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	34	39.5	119.50	-	-	3	2	3	8	9	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROF-MACHINE OPERATORS.....	132	39.0	109.00	-	-	18	19	39	30	19	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	20	39.0	122.50	-	-	4	-	-	1	6	6	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	257	39.5	164.00	-	-	-	-	3	4	12	41	41	33	32	15	22	16	11	7	13	1	5	1	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	16	39.5	189.00	-	-	-	-	-	-	-	3	-	2	2	-	1	-	4	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	71	39.5	178.50	-	-	-	-	3	3	2	4	12	2	1	6	5	7	7	5	9	1	3	1	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	64	39.5	167.00	-	-	-	-	-	-	3	5	10	9	4	11	8	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	106	39.0	149.50	-	-	-	-	1	7	29	19	20	20	5	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	23	39.0	109.00	-	-	10	-	4	2	3	1	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	16	40.0	117.00	-	-	3	-	4	2	3	1	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS:																																			
CLASS A.....	36	39.5	121.50	-	-	-	2	5	5	17	3	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																																			
COMPUTER OPERATORS.....	65	39.5	176.00	-	-	-	-	-	1	2	2	7	11	8	6	6	9	3	6	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	24	39.0	200.00	-	-	-	-	-	-	-	-	2	2	3	1	7	2	5	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	23	39.0	169.00	-	-	-	-	-	-	1	5	2	6	1	5	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	18	39.5	153.00	-	-	-	-	1	2	1	2	7	2	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS:																																			
BUSINESS.....	56	40.0	290.50	-	-	-	-	-	-	-	-	-	-	-	-	-	1	2	-	4	1	6	9	10	7	6	7	3	-	-	-	-	-		
CLASS B.....	21	39.5	277.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	6	7	2	1	-	-	-	-	-	-	-	-		
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																																			
TELLERS <sup>3</sup> .....	1,288	39.0	118.00	-	-	94	100	303	287	218	116	75	49	29	9	5	-	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NOTE.....	31	38.0	132.50	-	-	-	-	2	11	3	6	5	1	-	-	-	-	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
ALL-ROUND.....	912	39.0	117.50	-	-	74	85	242	173	140	73	48	40	23	9	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	84	39.5	208.50	-	-	-	-	-	-	-	-	5	7	2	10	10	7	11	7	2	4	3	10	3	3	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Indianapolis metropolitan area consists of Boone, Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> An additional 194 part-time workers were reported at an average hourly rate of \$3.03.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 24. Occupational earnings: Kansas City, Mo.—Kans.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																					
				90 AND UNDER 95	95 100	100 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 200	200 220	220 240	240 260	260 280	280 300	300 320	320 340	340 360	360 380	380 400	400 420
<b>SELECTED CLERICAL OCCUPATIONS</b>																									
BOOKKEEPING-MACHINE OPERATORS.....	82	38.0	\$118.50	16	8	12	12	6	5	22	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	44	38.5	131.50	-	4	3	8	4	5	20	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	38	37.5	103.50	16	4	9	4	2	-	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE.....	160	40.0	107.50	18	47	40	30	13	8	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	56	40.0	111.50	6	7	11	22	5	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	93	40.0	102.00	12	40	29	8	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	75	40.0	130.50	-	5	4	13	17	13	16	3	3	1	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	49	40.0	121.00	-	5	4	13	17	8	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PRCCP-MACHINE OPERATORS.....	213	39.5	118.00	8	12	50	63	43	12	23	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-
SAFE-DEPOSIT CLERKS.....	76	40.0	127.00	2	2	4	20	14	22	3	1	5	3	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	190	40.0	164.00	-	-	3	3	7	15	19	40	31	30	27	9	2	4	-	-	-	-	-	-	-	-
CLASS A.....	9	40.0	215.50	-	-	-	-	-	-	-	-	-	-	3	2	-	4	-	-	-	-	-	-	-	-
CLASS B.....	50	40.0	175.00	-	-	-	-	6	-	7	8	7	13	7	2	-	-	-	-	-	-	-	-	-	-
CLASS C.....	58	40.0	153.50	-	-	3	3	6	3	11	9	8	4	11	-	-	-	-	-	-	-	-	-	-	-
STENOGRAPHERS.....	130	39.5	134.50	-	7	4	9	33	40	22	4	-	4	7	-	-	-	-	-	-	-	-	-	-	-
GENERAL.....	61	40.0	130.50	-	-	4	6	19	16	12	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SENIOR.....	69	39.5	138.00	-	7	-	3	14	24	10	-	-	4	7	-	-	-	-	-	-	-	-	-	-	-
SWITCHBOARD OPERATORS.....	77	39.5	121.50	3	7	9	13	20	21	-	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	71	39.5	121.00	3	7	9	13	19	16	-	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-
TYPISTS.....	64	40.0	131.50	3	-	9	15	9	6	1	3	15	-	3	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	38	40.0	145.50	-	-	-	7	4	6	-	3	15	-	3	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	26	40.0	111.50	3	-	9	8	5	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED COMPUTER OCCUPATIONS</b>																									
COMPUTER OPERATORS.....	71	40.0	160.50	-	-	3	-	3	9	12	5	9	18	7	4	1	-	-	-	-	-	-	-	-	-
CLASS A.....	31	40.0	180.00	-	-	-	-	-	-	-	-	6	13	7	4	1	-	-	-	-	-	-	-	-	-
CLASS B.....	28	40.0	147.50	-	-	3	-	3	5	4	5	3	5	-	-	-	-	-	-	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS:																									
CLASS C.....	12	40.0	181.00	-	-	-	-	-	-	-	-	-	8	2	2	-	-	-	-	-	-	-	-	-	-
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	36	40.0	287.50	-	-	-	-	-	-	-	-	-	-	-	6	2	9	6	3	9	-	1	-	-	-
CLASS A.....	14	40.0	324.50	-	-	-	-	-	-	-	-	-	-	-	-	-	2	2	9	1	-	-	-	-	-
CLASS B.....	22	40.0	264.00	-	-	-	-	-	-	-	-	-	-	-	6	2	9	4	1	-	-	-	-	-	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																									
TELLERS <sup>3</sup> .....	1,217	39.5	125.50	45	82	235	172	226	183	102	54	77	28	12	-	1	-	-	-	-	-	-	-	-	-
NCFE.....	161	39.5	142.50	-	-	11	25	16	28	25	8	27	15	5	-	1	-	-	-	-	-	-	-	-	-
COMMERCIAL-SAVINGS <sup>3</sup> .....	661	39.0	122.50	33	59	112	95	152	111	33	19	35	6	6	-	-	-	-	-	-	-	-	-	-	-
SAVINGS.....	8	39.0	144.50	-	-	-	-	3	1	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL-ROUND <sup>3</sup> .....	283	40.0	120.50	12	19	101	34	33	23	29	14	10	7	1	-	-	-	-	-	-	-	-	-	-	-
VAULT.....	63	40.0	132.50	-	-	7	6	16	12	11	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-
CONSUMER LOAN OFFICERS.....	114	39.5	273.50	-	-	-	-	-	-	-	-	-	3	6	14	17	13	15	9	8	13	6	7	-	3

<sup>1</sup> The Kansas City metropolitan area consists of Cass, Clay, Jackson, Platte, and Ray Counties, Mo.; and Johnson and Wyandotte Counties, Kans.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made

with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Additional part-time workers and average hourly rates were reported for the following classifications: 208 tellers at \$2.98; 127 commercial-savings at \$2.95; and 74 all-round at \$2.93.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 2F. Occupational earnings: Los Angeles-Long Beach, Calif.<sup>1</sup>-Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																									
				100 AND UNDER	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	280	300	320	340	360	380	400	420	440
				110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	280	300	320	340	360	380	400	420	440	
<b>SELECTED CLERICAL OCCUPATIONS</b>																													
CLERKS, FILE.....	192	40.0	\$121.50	18	91	47	16	9	7	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	24	40.0	132.00	1	4	7	5	4	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	47	39.5	124.50	14	8	9	5	5	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	121	40.0	118.50	3	79	31	6	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>KEYPUNCH OPERATORS:</b>																													
CLASS A.....	95	39.5	181.00	-	-	-	8	8	12	3	10	4	21	23	6	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	1,075	40.0	132.50	43	164	330	247	151	55	66	18	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	181	40.0	132.00	38	21	21	47	23	9	9	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	1,773	39.5	191.50	-	4	16	47	58	104	201	224	224	197	243	182	83	98	35	25	33	-	-	-	-	-	-	-	-	
CLASS A.....	83	39.5	248.00	-	-	-	-	-	-	-	-	5	-	2	2	-	24	6	12	30	-	-	-	-	-	-	-	-	
CLASS B.....	331	39.5	214.00	-	-	-	-	-	-	4	20	44	24	42	54	52	47	28	13	3	-	-	-	-	-	-	-	-	
CLASS C.....	609	39.5	189.00	-	-	-	4	6	38	105	96	77	60	80	86	31	25	1	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	733	39.5	178.00	-	3	14	39	47	62	91	108	95	113	119	40	-	2	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	685	39.5	162.00	2	1	15	37	171	105	109	124	62	39	8	12	-	-	-	-	-	-	-	-	-	-	-	-	-	
GENERAL.....	233	39.5	165.50	2	1	13	33	23	27	24	38	20	32	8	12	-	-	-	-	-	-	-	-	-	-	-	-	-	
SENIOR.....	452	39.5	160.00	-	-	2	4	148	78	85	86	42	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	245	40.0	133.50	33	43	36	45	32	26	18	11	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	120	40.0	144.00	-	11	23	17	21	20	16	11	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	125	39.5	123.00	33	32	13	28	11	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>TYPISTS:</b>																													
CLASS B.....	114	40.0	126.50	3	33	41	25	11	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																													
COMPUTER OPERATORS.....	224	39.5	214.00	-	-	8	9	-	6	2	9	18	15	18	34	28	24	21	11	13	8	-	-	-	-	-	-	-	
CLASS A.....	65	40.0	246.00	-	-	-	-	-	-	-	-	3	4	4	8	8	11	6	13	8	-	-	-	-	-	-	-	-	
CLASS B.....	80	40.0	218.50	-	-	-	-	-	-	-	3	6	9	5	21	8	14	9	5	-	-	-	-	-	-	-	-	-	
CLASS C.....	79	39.5	183.50	-	-	8	9	-	6	2	6	12	3	9	9	12	2	1	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																													
TELLERS <sup>3</sup> .....	4,645	40.0	137.50	104	540	1084	1180	728	476	285	169	49	24	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NOTE.....	860	40.0	150.00	-	18	84	171	181	136	158	83	21	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS.....	3,372	40.0	132.50	94	512	976	927	470	274	76	25	12	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	343	40.0	248.00	-	-	-	-	-	-	4	12	21	16	25	15	16	58	38	36	32	26	15	16	3	4	2	1	3	

<sup>1</sup> The Los Angeles-Long Beach metropolitan area consists of Los Angeles County.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments

with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Additional part-time workers and average hourly rates were reported for the following classifications: 626 tellers at \$3.37; 16 note at \$3.93; and 598 commercial-savings at \$3.34.

NOTE: Overall classifications may include data for subclassifications in addition to those shown separately.

**Table 26. Occupational earnings: Louisville, Ky.—Ind.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																											
				80 AND UNDER 90	90 100	100 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 190	190 200	200 210	210 220	220 230	230 240	240 250	250 260	260 270	270 280	280 290	290 AND OVER						
<b>SELECTED CLERICAL OCCUPATIONS</b>																															
BOOKKEEPING-MACHINE OPERATORS.....	28	37.5	\$122.00	3	-	3	9	7	2	-	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLERKS, FILE.....	50	37.5	105.00	-	21	15	10	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS B.....	10	39.0	112.00	-	2	4	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS C.....	37	37.0	101.50	-	19	11	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
KEYPUNCH OPERATORS.....	58	38.5	118.50	-	5	15	18	9	4	4	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS A.....	28	38.5	123.00	-	4	3	7	5	3	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS B.....	30	38.5	114.00	-	1	12	11	4	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
PROCP-MACHINE OPERATORS.....	137	38.5	107.00	6	32	57	21	14	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
SAFE-DEPOSIT CLERKS.....	25	38.0	120.00	-	-	8	7	3	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
SECRETARIES.....	156	38.5	148.50	-	3	4	4	28	36	20	14	16	12	10	4	-	3	-	-	-	-	-	-	1	1	-	-	-			
CLASS A.....	13	39.0	194.00	-	-	-	-	-	-	1	1	2	-	2	2	-	3	-	-	-	-	-	-	1	1	-	-	-			
CLASS B.....	36	38.5	166.50	-	-	-	-	-	4	2	7	9	6	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS C.....	74	38.5	142.00	-	3	-	-	14	22	16	6	5	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS D.....	33	39.0	126.00	-	-	4	4	14	10	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
STENOGRAPHERS.....	32	37.0	130.50	-	-	7	5	6	4	5	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
GENERAL.....	21	37.0	120.50	-	-	7	5	6	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
SWITCHBOARD OPERATORS.....	25	38.0	119.50	-	5	5	5	1	7	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS B.....	25	38.0	119.50	-	5	5	5	1	7	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
TYPISTS.....	31	37.0	115.00	-	1	12	11	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS B.....	30	37.0	115.50	-	1	11	11	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
<b>SELECTED COMPUTER OCCUPATIONS</b>																															
COMPUTER OPERATORS.....	63	38.5	157.50	-	-	-	1	11	9	7	9	5	7	4	5	3	2	-	-	-	-	-	-	-	-	-	-	-			
CLASS B.....	23	38.5	160.00	-	-	-	-	1	3	3	4	3	5	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLASS C.....	23	38.5	135.50	-	-	-	1	10	6	3	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
COMPUTER PROGRAMMERS, BUSINESS.....	34	38.5	208.50	-	-	-	-	-	2	-	2	2	6	1	3	5	1	-	3	3	2	2	-	-	-	-	-	2			
CLASS B.....	17	38.5	214.00	-	-	-	-	-	-	-	-	1	1	-	3	5	1	-	1	3	2	-	-	-	-	-	-	-			
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																															
TELLERS.....	682	38.5	120.50	-	66	98	229	125	81	54	17	8	1	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-			
NOTE.....	22	37.0	144.00	-	-	1	3	5	2	5	-	2	1	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-			
COMMERCIAL-SAVINGS.....	460	38.5	119.00	-	53	46	184	85	50	35	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
ALL-ROUND.....	184	38.5	121.50	-	12	47	38	32	25	14	12	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CONSUMER LOAN OFFICERS.....	25	38.0	220.00	-	-	-	-	-	-	-	-	3	3	6	5	1	-	-	-	-	-	-	-	-	3	-	-	4			

<sup>1</sup> The Louisville metropolitan area consists of Bullitt, Jefferson, and Oldham Counties, Ky.; and Clark and Floyd Counties, Ind.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies

may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.



**Table 27. Occupational earnings: Louisville, Ky.—Ind.<sup>1</sup>—Part-time workers**(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CF--																				
			2.30 AND UNDER 2.40	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30
SELECTED CLERICAL OCCUPATIONS																							
PROOF-MACHINE OPERATORS.....	45	\$2.65	-	6	16	9	6	4	-	2	1	-	-	1	-	-	-	-	-	-	-	-	
SELECTED TELLER AND OFFICER OCCUPATIONS																							
TELLERS.....	316	3.00	8	1	2	52	28	32	33	69	16	17	10	16	16	5	6	4	-	-	-	1	
COMMERCIAL-SAVINGS.....	295	3.00	6	1	-	52	28	32	32	57	16	16	10	16	13	5	6	4	-	-	-	1	

<sup>1</sup> The Louisville metropolitan area consists of Bullitt, Jefferson, and Oldham Counties, Ky.; and Clark and Floyd Counties, Ind.<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 28. Occupational earnings: Memphis, Tenn.—Ark.—Miss.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CP--																						
				90 AND UNDER 95	95 100	100 105	105 110	110 115	115 120	120 125	125 130	130 135	135 140	140 145	145 150	150 155	155 160	160 165	165 170	170 175	175 180	180 190	190 200	200 210	210 AND OVER	
<b>SELECTED CLERICAL OCCUPATIONS</b>																										
CLERKS, FILE.....	28	40.0	\$104.50	-	6	9	10	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
KEYPUNCH OPERATORS.....	44	40.0	128.00	-	1	-	4	2	6	9	7	5	1	4	1	-	2	-	1	1	-	-	-	-		
CLASS A.....	13	40.0	144.50	-	-	-	-	-	-	2	1	2	-	3	1	-	2	-	1	1	-	-	-	-		
CLASS B.....	31	40.0	121.00	-	1	-	4	2	6	7	6	3	1	1	-	-	-	-	-	-	-	-	-	-		
PROOF-MACHINE OPERATORS.....	63	39.5	128.50	1	1	2	5	8	7	3	4	10	4	11	-	-	-	7	-	-	-	-	-	-		
SECRETARIES.....	187	40.0	142.00	-	-	-	-	2	18	14	31	20	19	18	10	6	10	11	2	12	4	5	2	3		
CLASS B.....	23	39.5	172.00	-	-	-	-	-	2	-	-	-	-	-	-	1	2	1	10	2	2	1	2	-		
CLASS D.....	138	40.0	133.00	-	-	-	-	2	18	12	30	20	17	18	7	4	6	3	-	1	-	-	-	-		
SWITCHBOARD OPERATORS.....	8	40.0	131.00	-	-	-	-	-	1	-	3	1	2	1	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	8	40.0	131.00	-	-	-	-	-	1	-	3	1	2	1	-	-	-	-	-	-	-	-	-	-		
<b>SELECTED COMPUTER OCCUPATIONS</b>																										
COMPUTER OPERATORS.....	39	40.0	176.50	-	-	-	-	-	-	-	-	-	-	-	2	-	3	6	5	6	3	7	3	1	3	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																										
TELLERS.....	606	39.5	119.50	4	12	70	50	49	133	102	85	36	39	19	3	2	-	2	-	-	-	-	-	-	-	
ALL-ROUND.....	540	39.5	119.00	3	12	64	50	49	123	83	73	31	33	12	3	2	-	2	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	76	39.5	168.50	-	-	-	-	-	-	-	-	-	-	3	5	6	-	12	12	7	7	5	11	5	2	1

<sup>1</sup> The Memphis metropolitan area consists of Shelby and Tipton Counties, Tenn.; Crittenden County, Ark.; and DeSoto County, Miss.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies

may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 29. Occupational earnings: Memphis, Tenn.—Ark.—Miss.<sup>1</sup>—Part-time workers**(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																
			2.30	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	
			AND UNDER 2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	
SELECTED CLERICAL OCCUPATIONS																			
PROOF-MACHINE OPERATORS.....	28	\$2.72	8	-	5	1	3	-	3	2	2	-	4	-	-	-	-	-	
SELECTED TELLER AND OFFICER OCCUPATIONS																			
TELLERS.....	134	3.02	4	-	8	-	22	6	10	16	37	10	9	8	-	2	-	2	
ALL-ROUND.....	127	3.00	4	-	8	-	22	6	10	16	37	9	6	5	-	2	-	2	

<sup>1</sup> The Memphis metropolitan area consists of Shelby and Tipton Counties, Tenn.; Crittenden County, Ark.; and DeSoto County, Miss.

NOTE: Overall occupations may include data for subclassifications not shown separately.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

**Table 30. Occupational earnings: Miami, Fla.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																								
				90 AND UNDER 100	100 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 190	190 200	200 220	220 240	240 260	260 280	280 300	300 320	320 340	340 360	360 380	380 400	400 420			
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
BOOKKEEPING-MACHINE OPERATORS.....	49	39.5	\$144.50	-	1	6	6	8	11	2	9	2	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	14	39.5	156.50	-	-	1	1	3	1	2	-	2	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE.....	84	39.5	124.50	7	11	21	20	8	5	7	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	47	39.5	125.50	1	3	11	18	7	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	27	39.0	109.50	6	8	10	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	177	39.5	129.50	2	31	20	40	41	22	6	9	3	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SAFE-DEPOSIT CLERKS.....	96	39.5	134.50	3	6	10	25	15	16	6	11	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	300	39.5	177.50	-	-	1	7	12	25	30	55	45	45	32	32	8	2	6	-	-	-	-	-	-	-	-	-	-
CLASS A.....	16	39.5	214.50	-	-	-	-	-	-	-	-	4	2	2	5	-	3	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	85	39.5	185.00	-	-	-	2	2	2	9	18	3	9	9	26	3	2	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	92	39.5	176.50	-	-	-	4	4	9	3	13	21	18	12	5	-	-	3	-	-	-	-	-	-	-	-	-	-
CLASS D.....	107	39.5	166.00	-	-	1	1	6	14	18	24	17	16	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-
STENOGRAPHERS.....	26	39.0	152.00	-	-	2	6	-	2	3	7	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SENIOR.....	17	39.5	165.00	-	-	-	1	-	-	3	7	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SWITCHBOARD OPERATORS.....	60	39.5	126.50	-	5	15	22	6	7	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	60	39.5	126.50	-	5	15	22	6	7	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																												
TELLERS.....	1,211	40.0	134.50	-	44	216	336	191	162	117	86	43	9	2	5	-	-	-	-	-	-	-	-	-	-	-	-	-
NOTE.....	194	39.5	148.50	-	4	12	28	12	35	44	30	19	6	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-
COMMERCIAL-SAVINGS.....	508	40.0	126.50	-	24	132	180	93	47	18	7	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COMMERCIAL.....	355	39.5	135.00	-	13	47	106	65	42	40	28	11	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SAVINGS.....	90	39.5	136.00	-	3	23	18	12	19	3	3	6	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VAULT.....	19	40.0	139.00	-	-	-	2	4	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CONSUMER LOAN OFFICERS.....	154	39.5	241.50	-	-	-	3	3	3	10	4	6	16	8	23	10	12	17	3	6	6	14	3	5	2	-	-	

<sup>1</sup> The Miami metropolitan area consists of Dade County.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies

may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.





**Table 32. Occupational earnings: Milwaukee, Wis.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																							
				85 AND UNDER 90	90-95	95-100	100-110	110-120	120-130	130-140	140-150	150-160	160-170	170-180	180-190	190-200	200-220	220-240	240-260	260-280	280-300	300-320	320-340	340-360	360-380	380-400	400-420 AND OVER
<b>SELECTED CLERICAL OCCUPATIONS</b>																											
<b>BOOKKEEPING-MACHINE OPERATORS:</b>																											
CLASS B.....	7	40.0	\$145.00	-	-	-	1	-	2	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE.....	77	39.5	130.00	6	2	1	30	28	3	5	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	12	39.0	130.00	-	-	-	-	5	-	5	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	88	39.5	153.00	-	-	-	2	5	11	16	13	8	10	6	6	6	5	-	-	-	-	-	-	-	-	-	
CLASS B.....	43	39.0	144.50	-	-	-	2	5	7	5	7	4	6	4	3	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	119	40.0	119.00	-	4	8	26	31	25	18	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	61	39.5	131.50	-	4	-	3	5	22	7	7	9	4	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	299	39.0	174.50	-	-	-	-	11	22	49	21	51	46	27	12	34	14	4	5	1	1	1	-	-	-	-	
CLASS A.....	17	39.5	217.00	-	-	-	-	-	-	-	-	2	2	-	3	6	1	-	1	1	1	-	-	-	-	-	
CLASS B.....	50	39.0	207.00	-	-	-	-	-	-	4	1	3	7	4	-	11	11	4	5	-	-	-	-	-	-	-	
CLASS C.....	137	39.0	166.50	-	-	-	-	5	12	37	3	20	22	10	9	17	2	-	-	-	-	-	-	-	-	-	
CLASS D.....	95	39.5	161.00	-	-	-	-	6	10	8	17	26	15	13	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	102	39.5	135.00	-	-	-	15	6	17	22	17	16	9	-	-	-	-	-	-	-	-	-	-	-	-	-	
GENERAL.....	40	39.0	132.00	-	-	-	3	6	8	14	2	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
SENIOR.....	62	40.0	137.00	-	-	-	12	6	8	15	11	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	35	39.5	127.50	-	-	-	6	12	3	8	-	3	1	2	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	33	39.5	125.50	-	-	-	6	12	3	8	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	114	39.0	121.50	-	12	1	20	23	22	18	12	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	50	38.5	131.00	-	-	-	9	6	11	9	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	64	39.5	114.50	-	12	1	11	14	16	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																											
<b>COMPUTER OPERATORS:</b>																											
CLASS B.....	84	40.0	182.50	-	-	-	-	4	2	12	4	5	20	8	8	9	6	5	1	-	-	-	-	-	-	-	
CLASS C.....	33	39.5	173.00	-	-	-	-	-	-	9	4	-	8	6	1	4	1	-	-	-	-	-	-	-	-	-	
CLASS D.....	15	40.0	153.00	-	-	-	-	4	2	3	-	-	6	-	-	9	13	9	8	3	5	1	1	-	-		
COMPUTER PROGRAMMERS, BUSINESS.....	60	39.5	239.00	-	-	-	-	-	-	-	-	1	4	6	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	63	40.0	287.00	-	-	-	-	-	-	-	-	1	2	4	2	3	4	6	7	4	7	13	4	-	1	4	
CLASS B.....	23	40.0	324.00	-	-	-	-	-	-	-	-	-	-	-	-	-	2	3	-	5	9	-	-	1	3		
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																											
<b>TELLERS:</b>																											
NOTE.....	899	39.5	129.50	8	24	21	145	225	118	101	91	50	46	29	15	13	13	-	-	-	-	-	-	-	-	-	
COMMERCIAL.....	78	40.0	164.00	-	-	-	-	-	-	12	11	12	5	3	6	12	9	-	-	-	-	-	-	-	-	-	
SAVINGS.....	61	39.5	123.50	-	8	-	13	9	13	8	3	1	4	-	-	2	-	-	-	-	-	-	-	-	-	-	
ALL-ROUND.....	48	39.5	114.00	-	8	4	3	19	9	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
VAULT.....	611	39.5	127.50	8	8	17	110	154	79	69	69	29	34	22	9	1	2	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	33	40.0	144.00	-	-	-	-	6	3	7	2	8	3	4	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	64	39.5	221.50	-	-	-	-	-	-	-	6	-	3	4	4	11	6	9	7	7	-	-	-	-	-	-	

<sup>1</sup> The Milwaukee Metropolitan area consists of Milwaukee, Ozaukee, Washington, and Waukesha Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 33. Occupational earnings: Milwaukee, Wis.<sup>1</sup>—Part-time workers**(Number and average straight-time<sup>2</sup> hourly earnings of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) OF--																							
			2.30 AND UNDER 2.40	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	
<b>SELECTED CLERICAL OCCUPATIONS</b>																										
CLERKS, FILE.....	63	\$2.89	4	3	10	1	5	11	7	5	7	3	1	-	2	2	-	2	-	-	-	-	-	-	-	-
CLASS B.....	46	2.89	4	3	8	-	2	7	6	5	1	3	1	-	2	2	-	2	-	-	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	84	3.48	-	-	-	-	-	2	6	5	15	6	7	1	10	4	3	9	3	6	6	-	-	-	-	1
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																										
TELLERS.....	452	3.13	8	9	6	49	54	13	4	83	43	43	23	7	40	16	19	13	1	3	16	2	-	-	-	-
COMMERCIAL.....	32	3.01	-	-	-	1	8	-	-	17	-	1	3	-	1	1	-	-	-	-	-	-	-	-	-	-
ALL-ROUND.....	390	3.13	8	9	6	48	46	13	4	56	37	32	20	7	35	15	19	13	1	3	16	2	-	-	-	-

<sup>1</sup> The Milwaukee metropolitan area consists of Milwaukee, Ozaukee, Washington, and Waukesha Counties.<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 34. Occupational earnings: Minneapolis-St. Paul, Minn.—Wis.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CP--																																
				90 AND UNDER	95	100	105	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	290	310	330	350								
				95	100	105	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	290	310	330	350	370								
<b>SELECTED CLERICAL OCCUPATIONS</b>																																				
CLERKS, FILE.....	111	39.5	\$109.00	4	27	33	6	20	8	6	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	52	39.5	109.00	-	12	16	4	9	6	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	50	39.5	104.00	4	15	17	2	11	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	67	39.5	135.00	-	-	2	4	12	10	17	9	4	5	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	43	39.5	124.50	-	-	2	4	12	10	12	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	200	39.5	117.50	-	2	34	28	59	49	9	16	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	79	39.0	132.50	-	-	4	5	9	28	4	11	11	3	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	298	39.5	170.50	-	-	-	10	-	2	25	30	57	20	53	38	21	18	11	2	4	4	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	15	39.5	202.50	-	-	-	-	-	-	-	-	3	-	2	2	2	-	1	-	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	97	39.5	176.50	-	-	-	-	-	-	9	-	29	-	17	20	4	8	5	1	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	66	39.5	179.50	-	-	-	-	-	-	4	6	3	6	17	8	9	6	5	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	120	39.5	157.00	-	-	-	10	-	2	12	24	22	14	17	8	6	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	86	39.5	147.50	-	-	3	-	8	10	7	24	11	8	4	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
GENERAL.....	48	39.5	135.00	-	-	3	-	8	10	4	15	4	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SENIOR.....	38	39.5	163.00	-	-	-	-	-	-	3	9	7	7	2	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	35	39.0	128.00	-	-	-	2	11	5	4	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	24	39.0	134.50	-	-	-	1	2	5	4	9	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	130	39.5	125.00	-	4	8	7	30	38	26	10	4	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	72	39.5	132.00	-	-	1	15	18	22	10	3	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	58	39.0	116.50	-	4	8	6	15	20	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																																				
COMPUTER OPERATORS.....	70	39.5	161.00	-	-	-	-	2	3	9	14	9	7	12	5	6	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	20	39.5	185.50	-	-	-	-	-	-	-	-	-	3	5	4	5	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	23	39.5	162.50	-	-	-	-	-	-	7	5	3	6	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	27	39.5	141.00	-	-	-	-	2	3	9	7	4	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	27	39.5	287.50	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	1	4	2	4	2	4	2	4	5	3	1	-	-	-	-		
CLASS A.....	8	39.5	324.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	3	2	1	-	-	-	-		
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																																				
TELLERS.....	1,193	39.0	129.00	28	29	39	77	222	284	221	137	56	66	23	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NOTE.....	162	39.0	136.00	-	-	10	3	30	26	31	33	5	10	11	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS.....	811	39.0	125.00	18	9	29	73	180	224	160	68	21	19	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL.....	58	40.0	132.00	-	20	-	-	3	5	4	9	3	6	4	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
SAVINGS.....	60	39.0	128.50	10	-	-	-	8	17	6	6	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
VAULT.....	38	39.5	145.50	-	-	-	1	1	3	9	6	16	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CONSUMER LOAN OFFICERS.....	187	39.0	216.50	-	-	-	-	-	-	1	5	2	16	4	30	27	25	13	1	15	10	1	4	16	8	7	1	1	-	-	-	-	-			

<sup>1</sup> The Minneapolis-St. Paul metropolitan area consists of Anoka, Carver, Chisago, Dakota, Hennepin, Ramsey, Scott, Washington, and Wright Counties, Minn.; and St. Croix County, Wis.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications not shown separately.

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Table 35. Occupational earnings: Minneapolis-St. Paul, Minn.-Wis.<sup>1</sup>-Part-time workers(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CF--																									
			2.30 AND UNDER 2.40	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60	4.70 AND OVER	
SELECTED CLERICAL OCCUPATIONS																												
CLERKS, FILE.....	60	\$2.73	6	3	24	2	7	4	3	5	-	-	2	2	-	-	-	2	-	-	-	-	-	-	-	-	-	-
CLASS C.....	32	2.70	6	3	12	1	2	-	2	1	-	-	1	2	-	-	-	2	-	2	-	-	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	25	3.22	-	-	-	1	7	-	-	1	1	4	3	1	1	2	2	-	1	-	-	1	-	-	-	-	-	-
CLASS B.....	20	3.12	-	-	-	1	7	-	-	1	1	4	1	1	1	2	-	1	-	1	-	-	-	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	235	2.94	3	4	33	41	32	19	16	18	5	18	8	5	9	6	3	12	1	2	-	-	-	-	-	-	-	-
SECRETARIES.....	9	4.25	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	2	1	-	1	-	1	2	-	1
TYPISTS.....	12	3.27	-	-	-	1	1	2	2	2	-	1	-	-	3	-	1	-	-	-	-	-	1	-	1	-	-	-
CLASS B.....	6	2.82	-	-	-	1	1	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SELECTED TELLER AND OFFICER OCCUPATIONS																												
TELLERS.....	471	3.16	18	22	29	1	30	12	49	62	24	43	64	18	23	12	10	6	7	15	6	5	11	1	2	-	1	-
COMMERCIAL-SAVINGS.....	440	3.14	18	22	29	1	30	12	48	62	23	36	58	16	20	10	9	5	6	12	4	5	11	1	1	-	1	-

<sup>1</sup> The Minneapolis-St. Paul metropolitan area consists of Anoka, Carver, Chisago, Dakota, Hennepin, Ramsey, Scott, Washington, and Wright Counties, Minn.; and St. Croix County, Wis.

<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.



**Table 37. Occupational earnings: Nassau-Suffolk, N.Y.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CF--																							
			2.30 AND UNDER	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.20	4.40	4.60	4.80	5.00	5.20
			2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.20	4.40	4.60	4.80	5.00	5.20	5.40
SELECTED CLERICAL OCCUPATIONS																										
PROOF-MACHINE OPERATORS.....	85	\$3.03	18	3	9	9	9	6	-	3	3	-	-	-	6	2	1	5	-	4	4	1	1	1	-	
SELECTED TELLER AND OFFICER OCCUPATIONS																										
TELLERS.....	441	3.56	-	-	6	39	9	3	45	9	14	29	28	13	28	10	38	11	15	105	23	5	6	2	1	
COMMERCIAL-SAVINGS.....	420	3.57	-	-	6	39	9	3	45	9	14	29	13	10	28	10	38	11	12	105	23	5	6	2	1	

<sup>1</sup> The Nassau-Suffolk metropolitan area consists of Nassau and Suffolk Counties.

<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.



**Table 38. Occupational earnings: Newark, N.J.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																									
				90 AND UNDER 100	100 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 190	190 200	200 220	220 240	240 260	260 280	280 300	300 320	320 340	340 360	360 380	380 400	400 440	440 480	480 AND OVER		
<b>SELECTED CLERICAL OCCUPATIONS</b>																													
BOOKKEEPING-MACHINE OPERATORS.....	41	37.0	\$140.50	-	5	5	3	17	1	-	2	3	-	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	10	37.5	188.00	-	-	-	-	-	-	-	2	3	-	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	31	36.5	125.50	-	5	5	3	17	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	124	38.0	113.50	4	45	46	20	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	106	38.0	113.50	4	37	40	18	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	120	37.5	142.00	8	8	3	14	25	23	7	15	7	8	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	29	36.0	162.50	-	-	-	1	1	4	4	11	3	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	91	38.0	135.50	8	8	3	13	24	19	3	4	4	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	238	36.5	118.00	10	62	58	66	22	14	3	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	102	37.0	131.00	2	2	21	27	19	18	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	486	36.5	164.50	-	2	7	23	47	53	66	99	70	52	25	27	11	2	2	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	23	37.0	197.00	-	-	-	-	7	-	-	-	-	-	-	7	7	2	2	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	99	36.5	176.50	-	-	-	-	-	9	3	21	34	12	7	8	5	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	139	35.5	172.00	-	-	2	6	4	25	35	16	25	14	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	225	36.5	151.00	-	2	7	21	34	40	38	43	20	15	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	64	37.0	138.50	-	-	1	17	13	18	12	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
GENERAL.....	39	38.5	134.00	-	-	1	14	9	8	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	69	37.0	133.50	-	8	4	19	9	8	16	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	46	37.0	130.50	-	8	4	11	5	4	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	176	35.5	126.50	-	3	63	50	30	18	8	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	97	35.5	120.00	-	3	51	28	8	4	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																													
COMPUTER OPERATORS.....	96	37.5	185.00	-	-	-	2	6	10	13	7	8	10	8	18	8	1	2	2	1	-	-	-	-	-	-	-	-	
CLASS A.....	15	37.0	216.00	-	-	-	-	-	-	-	-	2	3	3	2	2	-	-	2	1	-	-	-	-	-	-	-	-	
CLASS B.....	67	37.5	185.50	-	-	-	-	6	2	10	7	6	7	4	16	6	1	2	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	14	38.0	148.50	-	-	-	2	-	8	3	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	73	37.0	255.50	-	-	-	-	-	-	2	-	2	2	3	3	14	17	13	3	5	6	1	2	-	-	-	-	-	
CLASS A.....	16	36.5	297.50	-	-	-	-	-	-	-	-	-	-	-	2	4	2	3	3	3	2	-	-	-	-	-	-	-	
CLASS B.....	41	37.5	258.00	-	-	-	-	-	-	-	-	-	-	-	2	10	15	8	1	1	3	1	-	-	-	-	-	-	
CLASS C.....	16	36.5	208.00	-	-	-	-	-	2	-	2	2	3	3	1	2	2	1	-	1	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	30	37.5	347.50	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	5	4	5	3	4	-	4	2	1		
CLASS A.....	11	36.5	402.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	1	2	2	-	3	2	1	-		
CLASS B.....	14	38.0	320.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	4	4	-	1	-	1	-	-	-		
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																													
TELLERS.....	1,944	36.5	130.50	6	202	404	459	348	191	131	101	64	27	9	1	1	-	-	-	-	-	-	-	-	-	-	-	-	
NOTE.....	200	36.0	157.00	-	-	9	7	29	28	31	33	40	13	8	1	1	-	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS.....	1,629	36.5	127.00	6	202	381	396	251	148	98	68	24	14	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	53	36.5	231.50	-	-	-	-	-	-	3	4	6	3	4	9	4	4	4	1	2	6	1	2	-	-	-	-		

<sup>1</sup> The Newark metropolitan area consists of Essex, Morris, Somerset, and Union Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of

occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 39. Occupational earnings: Newark, N.J.<sup>1</sup>—Part-time workers**(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																							
			2.30 AND UNDER	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.20	4.40	4.60	4.80	5.00	
<b>SELECTED CLERICAL OCCUPATIONS</b>																										
CLERKS, FILE.....	47	\$2.54	15	6	13	-	2	4	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	47	2.54	15	6	13	-	2	4	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	133	2.89	-	5	24	3	35	4	12	20	4	5	7	1	4	2	7	-	-	-	-	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	25	3.00	-	-	5	2	-	8	-	2	-	-	-	-	7	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	10	3.31	-	-	3	-	-	-	-	-	-	-	-	2	-	-	5	-	-	-	-	-	-	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																										
TELLERS.....	632	2.91	-	30	199	28	62	22	20	125	9	27	2	10	34	19	17	3	-	6	10	3	1	1	4	
COMMERCIAL-SAVINGS.....	594	2.90	-	30	199	28	62	8	13	122	9	20	2	10	34	19	10	3	-	6	10	3	1	1	4	

<sup>1</sup> The Newark metropolitan area consists of Essex, Morris, Somerset, and Union Counties.<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 40. Occupational earnings: New Orleans, La.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																														
				90 AND UNDER	95	100	105	110	115	120	125	130	135	140	150	160	170	180	190	200	210	220	240	260	280	300	320	340	360					
				95	100	105	110	115	120	125	130	135	140	150	160	170	180	190	200	210	220	240	260	280	300	320	340	360						
<b>SELECTED CLERICAL OCCUPATIONS</b>																																		
CLERKS, FILE.....	153	39.0	\$105.00	28	47	15	13	16	10	10	10	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	95	38.5	104.00	12	37	8	8	16	6	2	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	57	39.5	124.50	-	2	8	3	4	7	5	10	1	6	8	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	38	39.5	117.00	-	2	8	3	4	5	4	8	-	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	144	39.0	107.50	18	38	17	18	10	17	12	4	8	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFF-DEPOSIT CLERKS.....	27	39.0	124.50	-	-	2	4	-	-	7	4	6	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	233	39.5	156.00	-	-	-	1	-	5	8	12	17	25	41	33	35	23	15	6	4	2	4	2	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	14	39.0	179.00	-	-	-	-	-	-	-	-	-	1	-	-	1	6	2	1	-	2	2	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	69	39.5	171.50	-	-	-	-	-	-	1	3	-	-	6	11	15	13	7	3	4	2	2	2	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	90	39.0	146.00	-	-	-	1	-	5	5	7	10	8	17	16	15	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	24	39.0	123.00	-	1	4	2	-	3	1	2	4	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	22	39.0	122.00	-	1	4	2	-	3	-	2	4	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																																		
COMPUTER OPERATORS.....	54	40.0	169.50	-	-	-	-	-	-	-	2	-	2	6	9	15	5	3	3	2	7	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	30	40.0	158.00	-	-	-	-	-	-	-	2	-	1	4	8	11	2	-	2	1	-	2	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	36	39.5	227.00	-	-	-	-	-	-	-	-	-	-	-	-	-	2	3	8	1	2	7	6	2	5	-	-	-	-	-	-	-	-	
CLASS B.....	16	39.5	227.50	-	-	-	-	-	-	-	-	-	-	-	-	-	2	1	2	1	4	3	-	3	-	-	-	-	-	-	-	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																																		
TELLERS <sup>3</sup> .....	1,174	39.0	121.00	11	41	141	136	129	199	101	120	73	66	76	45	25	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NCTE.....	153	39.5	136.00	-	7	-	2	1	15	9	26	18	24	13	21	8	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS <sup>3</sup> .....	763	39.0	117.50	9	31	106	97	111	143	59	69	47	27	43	14	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	34	39.0	246.50	-	-	-	-	-	-	-	-	-	-	-	2	-	1	4	-	-	-	6	12	1	1	3	2	2	-	-	-	-		

<sup>1</sup> The New Orleans metropolitan area consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage

movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Additional part-time workers and average hourly rates were reported for the following classifications: 91 tellers at \$2.58; and 76 commercial-savings at \$2.53.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 41. Occupational earnings: New York, N.Y.—N.J.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																								
				90 AND UNDER 100	100-110	110-120	120-130	130-140	140-150	150-160	160-170	170-180	180-190	190-200	200-220	220-240	240-260	260-280	280-300	300-320	320-340	340-360	360-380	380-400	400-440	440-480	480-520	520-560
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
BOOKKEEPING-MACHINE OPERATORS.....	78	35.5	\$159.50	-	-	-	5	4	18	17	6	16	9	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	26	35.5	167.50	-	-	-	-	1	5	4	4	7	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	52	35.5	155.50	-	-	-	5	3	13	13	2	12	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	1,164	35.0	133.00	4	101	229	226	188	167	118	80	38	5	6	-	2	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	130	35.0	159.00	-	-	-	5	16	22	16	41	18	4	6	-	2	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	373	35.0	142.00	-	10	20	54	78	91	73	26	20	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	661	35.5	123.00	4	91	209	167	94	54	29	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	538	35.0	159.00	-	-	-	13	19	57	101	108	71	81	43	28	16	1	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	298	35.0	168.50	-	-	-	3	17	31	51	53	59	42	25	16	1	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	240	35.5	147.50	-	-	-	13	16	40	70	57	18	22	1	3	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	697	35.5	150.00	2	29	60	65	78	119	99	71	59	78	29	8	-	-	-	-	-	-	-	-	-	-	-	-	
SAFF-DEPOSIT CLERKS.....	662	35.5	174.00	-	12	3	38	39	39	74	99	101	60	70	63	47	17	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	5,511	35.0	210.50	-	-	9	13	33	107	154	305	456	614	603	1204	925	563	286	146	59	26	5	1	-	-	-	-	
CLASS A.....	171	35.0	283.00	-	-	-	-	-	-	-	-	-	-	-	6	7	10	27	25	35	33	22	3	1	-	-	-	
CLASS B.....	763	35.0	244.00	-	-	-	-	-	-	3	1	14	32	24	99	178	133	157	92	24	4	2	-	-	-	-	-	
CLASS C.....	1,637	35.0	219.50	-	-	-	3	14	5	10	29	71	106	168	412	405	308	85	19	2	-	-	-	-	-	-	-	
CLASS D.....	2,940	35.0	192.50	-	-	9	10	19	102	141	275	371	476	405	686	332	95	19	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	679	35.0	149.00	-	2	32	89	66	146	137	89	57	17	16	3	5	-	-	-	-	-	-	-	-	-	-	-	
GENERAL.....	522	35.0	146.50	-	2	32	87	70	113	95	52	39	15	12	-	5	-	-	-	-	-	-	-	-	-	-	-	
SENIOR.....	157	35.0	156.00	-	-	-	2	16	33	42	37	18	2	4	3	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	261	35.5	167.00	-	-	2	7	20	26	31	76	28	23	19	29	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	68	35.0	188.50	-	-	-	-	2	1	3	9	6	11	9	27	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	193	35.5	159.50	-	-	2	7	18	25	28	67	22	12	10	2	-	-	-	-	-	-	-	-	-	-	-	-	
TELETYPE OPERATORS.....	2,509	35.5	142.50	42	39	239	336	490	489	361	244	164	62	36	7	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	1,035	35.0	153.50	3	-	23	58	143	219	222	165	109	56	30	7	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	1,474	35.5	135.00	39	39	216	278	347	270	139	79	55	6	6	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																												
COMPUTER OPERATORS.....	795	35.5	205.50	-	-	5	37	25	32	12	30	65	62	73	166	127	75	45	31	6	2	2	-	-	-	-	-	
CLASS A.....	235	35.0	244.50	-	-	-	-	-	-	-	-	-	1	5	10	41	58	41	38	31	6	2	2	-	-	-	-	
CLASS B.....	333	35.0	202.50	-	-	-	2	2	9	1	24	40	28	41	97	52	32	5	-	-	-	-	-	-	-	-	-	
CLASS C.....	227	36.0	170.00	-	-	5	35	23	23	11	6	24	29	22	28	17	2	2	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	585	35.5	297.50	-	-	-	-	-	-	-	-	-	5	1	9	28	55	48	79	87	87	52	58	24	18	28	6	
CLASS A.....	220	35.0	337.50	-	-	-	-	-	-	-	-	-	-	-	1	1	6	16	35	29	28	34	21	17	27	5		
CLASS B.....	284	35.5	284.50	-	-	-	-	-	-	-	-	-	-	-	3	17	34	21	52	45	58	24	24	3	1	1		
CLASS C.....	81	35.5	235.00	-	-	-	-	-	-	-	-	5	1	6	10	20	21	11	7	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	895	35.0	377.50	-	-	-	-	-	-	2	2	-	2	-	4	4	12	13	39	50	93	102	144	99	201	99		
CLASS A.....	255	35.0	402.50	-	-	-	-	-	-	-	-	-	-	-	-	-	4	6	1	9	15	49	45	74	30	17		
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																												
TELLERS.....	8,346	35.5	155.00	27	464	859	914	911	939	882	784	593	510	398	642	269	98	35	16	5	-	-	-	-	-	-	-	
NOTE.....	1,064	35.0	198.50	-	-	4	13	2	65	26	54	81	121	138	346	136	45	24	9	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS.....	4,084	35.5	153.50	-	200	332	298	482	563	573	506	364	280	201	212	64	8	1	-	-	-	-	-	-	-	-	-	
SAVINGS.....	2,254	36.5	136.00	15	129	470	516	345	235	171	139	91	59	22	40	18	4	-	-	-	-	-	-	-	-	-	-	
ALL-ROUND.....	829	36.0	154.00	12	135	53	87	73	62	92	75	47	32	32	39	40	31	10	4	5	-	-	-	-	-	-	-	
VAULT.....	7	36.0	224.00	-	-	-	-	-	-	3	-	-	-	-	-	1	-	-	3	-	-	-	-	-	-	-	-	

<sup>1</sup> The New York metropolitan area consists of New York City (Bronx, Kings, New York, Queens, Richmond), and Putnam, Rockland, and Westchester Counties, N.Y.; and Bergen County, N.J.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 42. Occupational earnings: New York, N.Y.—N.J.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																											
			2.30 AND UNDER	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.80	4.00	4.20	4.40	4.60	4.80	5.00	5.40	5.80	6.20	6.60	7.00 AND OVER		
			2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.80	4.00	4.20	4.40	4.60	4.80	5.00	5.40	5.80	6.20	6.60	7.00			
<b>SELECTED CLERICAL OCCUPATIONS</b>																														
CLERKS, FILE.....	102	\$3.24	-	-	9	-	6	-	2	48	3	7	5	-	-	2	5	10	2	1	-	-	-	-	-	1	1	-	-	
CLASS C.....	93	3.18	-	-	9	-	6	-	2	48	1	7	5	-	-	2	2	6	2	1	-	-	-	-	-	1	1	-	-	
KEYPUNCH OPERATORS.....	42	3.95	-	-	-	-	-	-	1	6	-	-	-	-	-	9	6	2	9	5	-	1	3	-	-	-	-	-	-	
CLASS A.....	14	4.42	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8	4	-	1	1	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	218	3.66	14	-	12	13	10	7	3	12	-	16	3	5	19	18	11	10	12	14	11	9	12	6	1	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	36	4.11	-	-	-	-	-	-	-	-	3	2	1	-	2	4	3	6	8	-	4	-	1	-	-	2	-	-	-	
SECRETARIES.....	24	5.35	-	-	-	-	-	-	1	-	-	-	-	-	1	-	1	-	-	-	-	3	7	4	2	1	3	1	-	
CLASS D.....	12	5.33	-	-	-	-	-	-	1	-	-	-	-	-	1	-	1	-	-	-	-	1	1	2	2	-	2	1	-	
SWITCHBOARD OPERATORS.....	14	3.78	-	-	-	-	-	-	2	-	4	-	-	-	2	2	1	-	-	1	-	-	-	2	-	-	-	-	-	
TYPISTS.....	92	3.60	-	-	4	-	8	4	2	2	6	-	6	22	16	2	3	4	5	3	1	4	1	-	-	-	-	-	-	
CLASS A.....	24	4.10	-	-	-	-	-	-	-	-	-	-	3	-	8	-	3	1	4	3	1	1	-	-	-	-	-	-	-	
CLASS B.....	68	3.43	-	-	4	-	8	4	-	2	2	6	-	3	22	8	2	-	3	1	-	-	3	-	-	-	-	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																														
TELLERS.....	1,849	3.56	-	57	110	15	98	31	56	148	88	110	60	45	216	153	116	271	83	46	50	31	28	29	4	-	3	-	-	
COMMERCIAL-SAVINGS.....	775	4.01	-	-	27	10	15	6	1	14	8	8	46	4	20	87	79	232	75	28	29	28	22	29	4	-	3	-	-	
SAVINGS.....	987	3.25	-	57	83	5	83	25	55	86	80	76	14	41	190	64	33	39	8	18	21	3	6	-	-	-	-	-	-	

<sup>1</sup> The New York metropolitan area consists of New York City (Bronx, Kings, New York, Queens, Richmond), and Putnam, Rockland, and Westchester Counties, N.Y.; and Bergen County, N.J.

<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.



**Table 43. Occupational earnings: New York City<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																								
				90	100	110	120	130	140	150	160	170	180	190	200	220	240	260	280	300	320	340	360	380	400	440	480	520
				AND UNDER 100	110	120	130	140	150	160	170	180	190	200	220	240	260	280	300	320	340	360	380	400	440	480	520	560
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
BOOKKEEPING-MACHINE OPERATORS.....	76	35.5	\$160.00	-	-	-	5	4	16	17	6	16	9	2	1	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	26	35.5	167.50	-	-	-	-	1	5	4	4	4	7	-	1	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	50	35.5	156.00	-	-	-	5	3	11	13	2	12	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	1,078	35.0	134.00	2	91	203	201	175	159	116	80	38	5	6	-	2	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	130	35.0	159.00	-	-	-	5	16	22	16	4	18	4	6	-	2	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	373	35.0	142.00	-	10	20	54	78	91	73	26	20	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	575	35.0	123.00	2	81	183	142	81	46	27	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	519	35.0	159.50	-	-	13	17	54	98	103	67	81	41	28	16	1	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	293	35.0	168.50	-	-	-	3	17	30	50	52	59	40	25	16	1	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	226	35.0	147.50	-	-	13	14	37	68	53	15	22	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	496	35.0	159.00	-	1	7	40	45	80	93	63	56	75	28	8	-	-	-	-	-	-	-	-	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	575	35.5	178.00	-	3	3	29	29	27	55	85	92	55	70	63	47	17	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	5,355	35.0	211.50	-	-	9	7	19	92	145	293	434	581	589	1185	916	562	285	145	59	26	5	1	-	-	-	-	
CLASS A.....	160	35.0	287.00	-	-	-	-	-	-	-	-	-	-	3	3	8	27	24	34	33	22	3	1	-	-	-	-	
CLASS B.....	739	35.0	246.00	-	-	-	-	-	-	3	-	11	19	23	95	176	133	157	92	24	4	2	-	-	-	-	-	
CLASS C.....	1,592	35.0	220.50	-	-	-	5	3	10	27	66	103	162	403	406	307	85	19	2	-	-	-	-	-	-	-	-	
CLASS D.....	2,864	35.0	193.00	-	-	9	7	14	89	132	266	357	459	401	684	332	95	19	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	661	35.0	149.00	-	-	30	87	84	145	137	87	50	17	16	3	5	-	-	-	-	-	-	-	-	-	-	-	
GENERAL.....	509	35.0	147.00	-	-	30	85	68	112	95	50	37	15	12	3	5	-	-	-	-	-	-	-	-	-	-	-	
SENIOR.....	152	35.0	156.00	-	-	-	2	16	33	42	37	13	2	4	3	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	222	35.0	170.00	-	-	-	5	11	23	27	60	27	23	17	29	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	66	35.0	188.50	-	-	-	-	2	1	3	9	6	11	7	27	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	156	35.0	162.00	-	-	-	5	9	22	24	51	21	12	10	2	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	2,479	35.5	143.00	42	31	229	328	486	489	361	244	164	62	36	7	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	1,035	35.0	153.50	3	-	23	58	143	219	222	165	109	56	30	7	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	1,444	35.5	135.00	39	31	206	270	343	270	139	79	55	6	6	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																												
COMPUTER OPERATORS.....	735	35.0	210.50	-	-	-	19	16	20	10	30	65	60	67	160	127	75	45	31	6	2	2	-	-	-	-	-	
CLASS A.....	231	35.0	245.00	-	-	-	-	-	-	-	-	-	1	5	9	38	58	41	38	31	6	2	2	-	-	-	-	
CLASS B.....	324	35.0	203.00	-	-	-	2	2	9	-	24	40	26	38	94	52	32	5	-	-	-	-	-	-	-	-	-	
CLASS C.....	180	35.5	180.00	-	-	-	17	14	11	10	6	24	29	20	28	17	2	2	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	560	35.0	300.00	-	-	-	-	-	-	-	-	-	4	-	8	24	47	46	77	86	84	50	58	24	18	28	6	
CLASS A.....	215	35.0	339.00	-	-	-	-	-	-	-	-	-	-	8	24	47	46	77	86	84	50	58	24	18	28	6	-	
CLASS B.....	271	35.0	286.00	-	-	-	-	-	-	-	-	-	-	1	14	30	19	52	45	56	22	24	3	1	1	1	-	
CLASS C.....	74	35.0	237.50	-	-	-	-	-	-	-	4	-	-	5	9	17	21	11	7	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	891	35.0	378.00	-	-	-	-	-	2	2	-	2	-	-	4	3	12	12	37	50	93	102	144	99	201	99	24	5
CLASS A.....	255	35.0	402.50	-	-	-	-	-	-	-	-	-	-	-	-	-	4	-	6	1	9	15	49	45	74	30	17	5
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																												
TELLERS.....	6,562	35.5	162.00	-	81	493	669	675	754	776	672	541	465	374	639	269	98	35	16	5	-	-	-	-	-	-	-	
NOTE.....	992	35.0	201.50	-	-	4	13	-	42	23	30	73	110	138	345	136	45	24	9	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS.....	2,850	35.0	163.50	-	1	68	102	291	420	500	435	327	246	177	210	64	8	1	-	-	-	-	-	-	-	-	-	
SAVINGS.....	2,400	36.0	137.00	-	77	414	497	314	228	155	126	86	59	22	40	18	4	-	-	-	-	-	-	-	-	-	-	
VAULT.....	7	36.0	224.00	-	-	-	-	-	-	3	-	-	-	-	-	-	-	-	3	-	-	-	-	-	-	-	-	

<sup>1</sup> New York City consists of 5 Boroughs: Bronx, Brooklyn, Manhattan, Queens, and Staten Island.  
<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.



**Table 44. Occupational earnings: New York City<sup>1</sup>—Part-time workers**(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) C1--																										
			2.30 AND UNDER	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.80	4.00	4.20	4.40	4.60	4.80	5.00	5.40	5.80	6.20	6.60	7.00 AND OVER	
<b>SELECTED CLERICAL OCCUPATIONS</b>																													
CLERKS, FILE.....	68	\$3.41	-	-	-	-	-	-	2	3	3	-	2	-	-	2	5	10	2	1	-	-	-	-	-	1	1	-	-
KEYPUNCH OPERATORS.....	15	4.37	-	-	-	-	-	-	-	-	-	-	-	-	3	-	2	1	5	-	1	3	-	-	-	-	-	-	
CLASS A.....	6	4.60	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	1	1	-	-	-	-	-	-	
CLASS B.....	9	4.22	-	-	-	-	-	-	-	-	-	-	-	-	3	-	2	1	1	-	-	2	-	-	-	-	-	-	
SAFE-DEPOSIT CLERKS.....	23	4.32	-	-	-	-	-	-	-	-	3	-	-	-	-	3	2	8	-	4	-	1	-	-	2	2	-	-	
SECRETARIES.....	14	5.51	-	-	-	-	-	-	1	-	-	-	-	1	-	1	-	-	-	-	1	1	2	2	1	3	1	-	
CLASS D.....	12	5.33	-	-	-	-	-	-	1	-	-	-	-	1	-	1	-	-	-	-	1	1	2	2	-	2	1	-	
TYPISTS.....	92	3.60	-	4	-	8	4	-	2	2	6	-	6	22	16	2	3	4	5	3	1	4	-	-	-	-	-	-	
CLASS A.....	24	4.10	-	-	-	-	-	-	-	-	-	-	3	-	8	-	3	1	4	3	1	1	-	-	-	-	-	-	
CLASS B.....	68	3.43	-	4	-	8	4	-	2	2	6	-	3	22	8	2	-	3	1	-	-	3	-	-	-	-	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																													
TELLERS.....	1,637	3.61	-	57	83	6	83	25	55	90	80	81	56	42	209	137	110	258	83	43	46	30	27	29	4	-	3	-	
SAVINGS.....	987	3.25	-	57	83	5	83	25	55	86	80	76	14	41	190	64	33	39	8	18	21	3	6	-	-	-	-	-	

<sup>1</sup> New York City consists of 5 Boroughs: Bronx, Brooklyn, Manhattan, Queens, and Staten Island.<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 45. Occupational earnings: Philadelphia, Pa.—N.J.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (standard) <sup>2</sup>	Average weekly earnings (standard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CP--																										
				85 AND UNDER	90	95	100	105	110	120	130	140	150	160	180	200	220	240	260	280	300	320	340	360	380	400	420	440 AND OVER		
				90	95	100	105	110	120	130	140	150	160	180	200	220	240	260	280	300	320	340	360	380	400	420	440			
<b>SELECTED CLERICAL OCCUPATIONS</b>																														
BOOKKEEPING-MACHINE OPERATORS.....	70	38.5	\$119.00	-	10	-	6	11	16	7	8	6	2	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	45	39.0	124.00	-	-	-	5	9	10	5	6	5	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	25	38.0	109.50	-	10	-	1	2	6	2	2	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLERKS, FILE.....	398	38.0	109.00	15	43	75	39	43	94	50	22	8	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	25	37.5	131.50	-	-	1	-	2	4	3	7	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	92	37.5	114.50	-	-	1	14	16	39	9	12	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS C.....	281	38.0	105.50	15	43	73	25	25	51	37	7	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	292	37.5	133.50	-	-	1	12	26	34	64	51	33	37	27	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	129	37.5	145.00	-	-	-	-	-	8	27	23	15	24	25	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	163	37.5	124.50	-	-	1	12	26	26	37	28	18	13	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	406	38.5	115.00	10	10	29	29	90	110	62	32	25	5	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SAFETY-DEPOSIT CLERKS.....	133	37.5	133.00	-	-	3	11	2	28	16	35	8	11	16	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	1,170	37.5	161.50	-	-	-	-	5	38	92	159	175	141	289	156	66	24	19	5	1	-	-	-	-	-	-	-	-	-	-
CLASS A.....	42	38.0	221.50	-	-	-	-	-	-	-	-	4	-	-	2	14	8	12	1	1	-	-	-	-	-	-	-	-	-	-
CLASS B.....	159	38.0	182.00	-	-	-	-	5	-	2	10	2	10	43	50	23	8	5	1	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	387	37.5	167.00	-	-	-	-	-	1	11	47	58	38	119	75	27	6	2	3	-	-	-	-	-	-	-	-	-	-	-
CLASS D.....	582	37.5	147.50	-	-	-	-	-	37	79	102	111	93	127	29	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-
STENOGRAPHERS.....	307	37.5	133.50	-	-	-	11	15	36	61	61	51	31	20	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
GENERAL.....	209	37.5	129.00	-	-	-	-	11	14	32	54	48	26	16	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SENIOR.....	98	37.5	142.50	-	-	-	-	1	4	7	33	25	15	12	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SWITCHBOARD OPERATORS.....	74	38.0	135.00	-	5	-	-	10	6	1	17	18	10	6	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	24	38.0	157.50	-	-	-	-	-	1	2	4	10	6	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	50	38.0	124.00	-	5	-	-	10	6	-	15	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TYPISTS.....	392	38.0	119.50	10	12	10	23	60	96	76	56	30	13	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	198	38.5	123.50	-	-	-	2	34	59	41	27	16	13	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	194	37.5	115.00	10	12	10	21	26	37	35	29	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED COMPUTER OCCUPATIONS</b>																														
COMPUTER OPERATORS.....	250	37.5	173.50	-	-	-	-	5	14	22	16	25	13	36	42	41	34	2	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	71	37.5	205.00	-	-	-	-	-	-	-	-	-	-	1	7	18	25	18	2	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	120	37.5	169.00	-	-	-	-	-	7	6	13	18	6	23	22	11	14	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	59	37.5	146.00	-	-	-	-	5	7	16	3	7	6	6	2	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS.....	213	37.5	256.50	-	-	-	-	-	-	-	-	-	-	5	11	17	12	25	43	30	28	18	15	9	-	-	-	-	-	-
CLASS A.....	79	37.5	297.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	7	16	17	12	15	9	-	-	-	-	-	-
CLASS B.....	94	37.5	248.50	-	-	-	-	-	-	-	-	-	-	5	-	3	4	17	34	14	11	6	-	-	-	-	-	-	-	-
CLASS C.....	40	38.0	195.00	-	-	-	-	-	-	-	-	-	-	11	14	8	5	2	-	-	-	-	-	-	-	-	-	-	-	-
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	125	37.0	311.50	-	-	-	-	-	-	-	-	-	-	2	-	4	10	8	16	16	11	20	15	8	4	8	1	2	-	-
CLASS A.....	51	37.0	353.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	2	6	14	9	7	4	4	6	2	-	-	-
CLASS B.....	42	37.0	306.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	3	6	12	4	6	5	1	-	-	-	-	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																														
TELEPS.....	3,875	37.0	127.00	15	157	234	398	326	494	569	565	448	274	293	90	11	-	-	1	-	-	-	-	-	-	-	-	-	-	-
NCTE.....	99	37.5	132.50	-	6	5	11	-	10	15	22	8	2	13	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COMMERCIAL-SAVINGS.....	779	37.0	132.00	-	5	12	31	67	151	122	116	102	73	94	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL-ROUND.....	2,547	37.0	124.50	15	146	217	321	195	249	375	369	279	160	159	53	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VAULT.....	107	38.0	146.00	-	-	-	-	5	12	5	25	27	4	13	15	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-
CONSUMER LOAN OFFICERS.....	197	37.5	227.00	-	-	-	-	-	-	-	-	1	2	20	23	43	56	15	13	16	-	-	8	-	-	-	-	-	-	-

<sup>1</sup> The Philadelphia metropolitan area consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N.J.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational

earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassification not shown separately.



**Table 47. Occupational earnings: Portland, Oreg.—Wash.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																															
				100 AND UNDER	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	280	290	300	310	320	330	340	350	360					
				110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	280	290	300	310	320	330	340	350	360						
<b>SELECTED CLERICAL OCCUPATIONS</b>																																			
CLERKS, FILE.....	34	38.0	\$116.50	14	13	2	-	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	67	37.5	142.50	-	9	9	18	7	12	8	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PRCCP-MACHINE OPEATORS.....	58	38.5	130.50	1	17	18	7	8	4	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFF-DEPOSIT CLERKS.....	8	39.5	137.00	-	1	2	1	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	230	38.0	168.50	-	-	6	16	44	36	32	30	20	17	12	8	3	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	118	38.0	156.00	-	-	6	12	34	27	19	9	3	5	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	29	39.0	143.00	-	4	8	4	6	-	2	-	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	7	39.0	140.50	-	1	1	1	3	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																																			
TELLERS.....	1,155	39.0	135.50	65	235	245	197	145	120	80	34	23	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NCTE.....	273	39.0	152.00	-	6	21	52	47	61	45	17	14	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS.....	792	39.5	129.50	65	220	197	118	81	54	34	17	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
VAULT.....	89	38.5	135.50	-	9	27	27	16	5	1	-	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CCNSUMER LOAN OFFICERS.....	120	38.5	225.50	-	-	-	1	-	-	1	5	11	4	13	17	18	24	9	3	2	3	1	3	2	1	1	1	-	-	-	-	-	-		

<sup>1</sup> The Portland metropolitan area consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 48. Occupational earnings: Portland, Oreg.—Wash.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																									
			2.60 AND UNDER	2.65	2.70	2.75	2.80	2.85	2.90	2.95	3.00	3.05	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
PROOF-MACHINE OPERATORS.....	24	\$3.08	-	-	1	5	1	2	2	1	2	-	4	1	-	1	1	1	1	-	-	-	1	-	-	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																												
TELLERS.....	364	3.31	3	1	7	15	8	6	14	14	34	12	24	64	26	22	24	24	16	20	11	11	1	1	3	2	1	
COMMERCIAL-SAVINGS.....	338	3.28	3	1	7	15	8	6	14	14	34	11	23	64	21	20	22	22	13	15	5	10	-	1	3	2	-	

<sup>1</sup> The Portland metropolitan area consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.  
<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 49. Occupational earnings: St. Louis, Mo.—III.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																														
				90 AND UNDER 95	95 100	100 105	105 110	110 115	115 120	120 130	130 140	140 150	150 160	160 170	170 180	180 190	190 200	200 220	220 240	240 260	260 280	280 300	300 320	320 340	340 360									
<b>SELECTED CLERICAL OCCUPATIONS</b>																																		
BOOKKEEPING-MACHINE OPERATORS.....	63	39.5	\$130.50	-	5	3	3	18	2	9	-	2	17	-	-	-	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	31	39.0	149.50	-	-	-	3	-	2	5	-	-	17	-	-	-	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	32	40.0	112.00	-	5	3	-	18	-	4	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	354	37.5	106.50	78	56	52	61	21	26	32	18	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	16	37.5	123.50	-	-	6	-	1	-	2	2	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	132	37.0	111.00	20	18	14	28	6	4	21	16	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	206	38.0	102.50	58	38	32	33	14	22	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	159	38.5	124.50	-	-	10	10	18	26	60	15	8	7	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	39	38.5	141.00	-	-	-	-	-	-	15	7	6	6	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	120	38.5	119.50	-	-	10	10	18	26	45	8	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PROOF-MACHINE OPERATORS.....	270	39.0	109.50	43	25	17	72	28	19	59	2	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SAFF-DEPOSIT CLERKS.....	136	39.0	115.00	-	15	28	32	2	18	17	11	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	367	37.5	147.00	3	16	-	3	1	20	56	61	62	44	43	23	7	12	12	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	20	38.5	177.50	-	-	-	-	-	-	2	2	-	4	-	1	3	4	1	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	100	38.0	158.00	-	-	-	-	-	4	11	13	19	10	16	8	3	5	10	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	198	37.5	141.50	3	16	-	-	1	10	31	31	35	26	14	1	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS.....	195	38.5	124.00	16	4	6	7	8	34	58	42	10	1	6	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
GENERAL.....	162	38.5	122.00	13	4	6	7	8	34	45	28	10	1	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SPECIAL.....	33	39.5	133.00	3	-	-	-	-	-	13	14	-	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
SWITCHBOARD OPERATORS.....	83	38.0	120.00	8	3	3	9	4	20	14	8	9	3	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	31	37.5	133.50	-	-	-	3	2	4	5	3	9	3	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	52	38.5	112.00	8	3	3	6	2	16	9	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	231	37.5	112.00	6	30	36	45	32	26	30	21	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	151	37.5	107.50	6	27	36	35	14	13	11	6	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																																		
COMPUTER OPERATORS.....	82	38.5	149.50	-	3	5	5	-	2	4	12	13	6	10	9	5	2	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	10	38.5	190.50	-	-	-	-	-	-	-	-	-	-	-	2	-	3	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	49	38.0	155.00	-	-	-	-	-	2	3	7	10	6	8	8	2	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	23	39.5	120.00	-	3	5	5	-	-	1	5	3	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	75	38.5	235.00	-	-	-	-	-	-	-	-	-	-	2	5	6	1	12	15	11	16	6	1	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	41	38.5	230.50	-	-	-	-	-	-	-	-	-	-	-	4	-	10	14	6	7	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS C.....	12	38.5	183.50	-	-	-	-	-	-	-	-	-	-	2	5	2	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	37	39.0	280.00	-	-	-	-	-	-	-	-	-	-	-	-	4	-	2	3	2	8	1	8	4	5	-	-	-	-	-	-	-		
CLASS A.....	12	40.0	322.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	1	3	5	-	-	-	-	-	-	-		
CLASS B.....	18	38.5	274.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	3	2	2	1	7	1	-	-	-	-	-	-	-	-		
<b>SELECTED TELLER AND OFFICE OCCUPATIONS</b>																																		
TELLERS.....	1,831	39.0	119.50	124	153	267	177	103	160	387	177	112	85	41	24	11	-	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
NOTE.....	198	38.5	133.00	6	3	19	15	6	8	54	22	22	17	14	2	2	-	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
COMMERCIAL-SAVINGS.....	992	38.5	119.00	59	66	167	97	56	92	236	79	61	42	16	17	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
COMMERCIAL.....	70	35.5	130.00	3	-	2	3	2	10	22	16	6	-	2	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
SAVINGS.....	38	36.5	115.00	3	6	-	3	3	8	9	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
ALL-ROUND.....	485	40.0	112.00	53	78	79	59	36	37	57	51	19	13	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
VAULT.....	48	37.5	148.00	-	-	-	-	-	5	9	5	2	13	6	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CONSUMER LOAN OFFICERS.....	107	39.0	209.00	-	-	-	3	-	3	3	3	15	1	4	6	4	4	11	20	12	1	12	5	-	-	-	-	-	-	-	-	-		

<sup>1</sup> The St. Louis metropolitan area consists of St. Louis City; Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Clinton, Madison, Monroe, and St. Clair Counties, Ill.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to

measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.



**Table 50. Occupational earnings: St. Louis, Mo.—III.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CF--																							
			2.30 AND UNDER	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30 AND OVER			
			2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30				
SELECTED CLERICAL OCCUPATIONS																										
CLERKS, FILE.....	28	\$2.46	16	1	8	-	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	28	2.46	16	1	8	-	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	19	3.12	-	-	3	2	4	-	1	-	-	-	-	-	3	2	2	2	-	-	-	-	-	-	-	-
CLASS B.....	11	2.72	-	-	3	2	4	-	1	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	24	2.76	6	-	5	-	4	3	-	1	2	-	1	-	-	-	-	-	-	-	2	-	-	-	-	-
SAFE-DEPOSIT CLERKS.....	26	2.57	11	3	3	-	3	-	-	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SELECTED TELLER AND OFFICE OCCUPATIONS																										
TELLERS.....	462	2.75	103	-	78	40	93	14	19	32	5	21	15	12	11	3	2	5	4	1	-	-	2	-	2	2
COMMERCIAL-SAVINGS.....	212	3.01	19	-	9	16	33	14	16	28	5	20	10	12	11	3	2	5	4	1	-	-	2	-	2	2
ALL-FOUND.....	246	2.52	84	-	69	24	60	-	3	3	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> The St. Louis metropolitan area consists of St. Louis City; Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Clinton, Madison, Monroe, and St. Clair Counties, Ill.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 51. Occupational earnings: San Francisco—Oakland, Calif.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) CF--																																		
				100 AND UNDER	110	120	130	140	150	160	170	180	200	220	240	260	280	300	320	340	360	380	400	420	440	460	480	500										
				110	120	130	140	150	160	170	180	200	220	240	260	280	300	320	340	360	380	400	420	440	460	480	500											
<b>SELECTED CLERICAL OCCUPATIONS</b>																																						
CLERKS, FILE.....	121	40.0	\$124.50	22	33	22	21	15	4	2	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	45	40.0	118.00	10	17	8	8	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>KEYPUNCH OPERATORS:</b>																																						
CLASS A.....	49	40.0	188.50	-	-	-	10	-	-	3	11	1	18	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	640	40.0	136.00	13	80	162	154	167	69	36	18	1	-	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SAFE-DEPOSIT CLERKS.....	204	39.5	141.50	3	27	30	37	37	39	12	16	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	987	40.0	193.50	-	3	4	34	17	47	103	125	270	194	120	49	16	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	80	40.0	242.50	-	-	-	-	-	-	-	-	5	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	198	40.0	212.50	-	-	-	3	-	-	4	10	42	61	20	27	15	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	504	40.0	189.50	-	-	-	1	2	23	78	74	164	120	42	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	205	39.5	166.50	-	3	4	30	15	24	21	41	59	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>STENOGRAPHERS:</b>																																						
GFNFRAL.....	173	40.0	158.00	-	2	11	35	29	19	15	30	24	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SWITCHBOARD OPERATORS.....	78	40.0	145.00	-	4	11	19	14	11	11	-	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	47	40.0	147.50	-	4	11	17	8	3	6	-	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	31	39.5	141.50	-	-	10	2	6	8	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>TYPEISTS:</b>																																						
CLASS B.....	50	40.0	136.50	-	11	9	7	13	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED COMPUTER OCCUPATIONS</b>																																						
COMPUTER OPERATORS.....	195	40.0	223.50	-	-	-	-	2	7	5	2	19	44	59	39	13	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	62	40.0	245.00	-	-	-	-	-	-	-	-	-	11	15	21	10	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	89	40.0	218.00	-	-	-	-	2	5	1	-	11	18	32	17	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>COMPUTER PROGRAMMERS, BUSINESS:</b>																																						
CLASS A.....	29	40.0	332.00	-	-	-	-	-	-	-	-	-	-	-	-	-	4	2	2	10	2	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	55	40.0	286.00	-	-	-	-	-	-	-	-	-	-	3	4	16	15	12	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>COMPUTER SYSTEMS ANALYSTS, BUSINESS:</b>																																						
CLASS A.....	325	40.0	333.00	-	-	-	-	-	-	-	-	-	-	-	4	16	60	60	70	48	30	8	11	10	1	6	-	1	-	-	-	-	-	-	-	-		
CLASS B.....	146	40.0	284.00	-	-	-	-	-	-	-	-	-	-	15	60	24	5	7	4	13	9	5	3	1	1	-	-	-	-	-	-	-	-	-	-	-		
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																																						
TELLERS.....	2,741	40.0	145.00	66	133	378	719	469	392	286	145	125	20	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NOTE.....	368	40.0	160.50	1	1	29	47	40	52	72	64	54	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMMERCIAL-SAVINGS.....	1,972	40.0	138.50	65	132	339	616	363	261	139	33	19	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
ALL-ROUND.....	138	40.0	168.00	-	-	10	8	20	12	30	16	28	12	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
VAULT.....	200	40.0	159.50	-	-	-	24	35	47	42	28	23	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CONSUMER LOAN OFFICERS.....	395	40.0	230.50	-	-	-	-	1	-	5	15	41	93	103	74	41	10	6	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		

<sup>1</sup> The San Francisco—Oakland metropolitan area consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational

earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 52. Occupational earnings: San Francisco—Oakland, Calif.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																									
			2.50 AND UNDER 2.55	2.55-2.60	2.60-2.65	2.65-2.70	2.70-2.75	2.75-2.80	2.80-2.85	2.85-2.90	2.90-2.95	2.95-3.00	3.00-3.10	3.10-3.20	3.20-3.30	3.30-3.40	3.40-3.50	3.50-3.60	3.60-3.70	3.70-3.80	3.80-3.90	3.90-4.00	4.00-4.20	4.20-4.40	4.40-4.60	4.60-4.80	4.80-5.00	
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
PBCCP-MACHINE OPERATORS.....	282	\$3.05	14	2	-	-	26	8	9	44	3	35	37	35	10	33	11	3	-	2	4	2	2	2	-	-	-	
SAFE-DEPOSIT CLERKS.....	16	3.48	-	-	-	-	-	-	2	1	-	1	-	-	1	1	3	1	2	-	1	1	-	1	-	1	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																												
TELLERS.....	784	3.68	2	3	-	7	12	-	-	20	-	3	14	45	31	106	42	83	36	82	47	51	90	62	30	12	6	
NOT F.....	17	4.36	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	1	3	1	1	5	3	2		
COMMERCIAL-SAVINGS.....	757	3.66	2	3	-	7	12	-	-	20	-	3	14	45	31	106	42	80	35	80	45	48	89	58	24	9	4	

<sup>1</sup> The San Francisco—Oakland metropolitan area consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties.

<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 53. Occupational earnings: Seattle—Everett, Wash.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																								
				90 AND UNDER 100	100	110	120	130	140	150	160	170	180	190	200	210	220	240	260	280	300	320	340	360	380	400	420	440
				100	110	120	130	140	150	160	170	180	190	200	210	220	240	260	280	300	320	340	360	380	400	420	440	460
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
CLERKS, FILE.....	51	39.5	\$110.50	10	15	16	7	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	10	39.5	124.00	-	2	1	4	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS C.....	39	39.5	107.00	10	13	14	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	137	40.0	143.50	-	1	3	27	36	25	21	14	6	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	64	40.0	156.00	-	-	-	-	7	18	11	6	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	73	40.0	133.00	-	1	3	27	29	7	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROOF-MACHINE OPERATORS.....	161	40.0	128.00	-	2	53	45	36	12	6	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SAFF-DEPOSIT CLERKS.....	27	39.5	149.50	-	-	-	1	7	7	6	2	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	501	40.0	179.50	-	-	-	-	13	45	51	81	85	67	54	39	33	25	5	1	-	1	-	-	-	-	-	-	-
CLASS A.....	9	39.0	227.50	-	-	-	-	-	-	-	-	-	-	1	4	-	1	2	-	-	1	-	-	-	-	-	-	-
CLASS B.....	46	39.5	207.00	-	-	-	-	-	-	-	9	5	8	4	2	14	3	1	-	-	-	-	-	-	-	-	-	-
CLASS C.....	166	40.0	192.50	-	-	-	-	1	5	17	28	19	29	27	31	10	-	-	-	-	-	-	-	-	-	-	-	-
CLASS D.....	280	40.0	165.50	-	-	-	1	13	44	64	48	44	16	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>STENOGRAPHERS:</b>																												
GENERAL.....	24	40.0	131.50	-	-	3	9	7	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SWITCHBOARD OPERATORS.....	15	40.0	163.50	-	-	-	2	-	-	6	1	4	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	10	40.0	152.50	-	-	-	2	-	-	6	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TYPISTS:</b>																												
CLASS B.....	15	39.5	115.50	-	6	5	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED COMPUTER OCCUPATIONS</b>																												
COMPUTER OPERATORS.....	63	40.0	202.50	-	-	-	-	-	-	5	6	6	11	6	10	4	4	8	1	2	-	-	-	-	-	-	-	-
CLASS B.....	29	40.0	199.50	-	-	-	-	-	-	1	3	2	6	5	5	1	3	3	-	-	-	-	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS.....	72	40.0	267.50	-	-	-	-	-	-	1	-	2	-	2	3	6	10	8	12	14	7	7	2	-	-	-	-	-
CLASS A.....	26	40.0	297.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	5	8	2	6	2	-	-	-	-	-
CLASS B.....	39	40.0	259.00	-	-	-	-	-	-	-	-	1	-	2	4	8	5	7	6	5	1	-	-	-	-	-	-	-
CLASS C.....	7	40.0	206.50	-	-	-	-	-	-	1	-	-	1	-	1	2	2	-	-	-	-	-	-	-	-	-	-	-
<b>COMPUTER SYSTEMS ANALYSTS,</b>																												
BUSINESS.....	31	40.0	307.00	-	-	-	-	-	-	-	-	-	-	-	-	2	1	6	-	4	6	3	2	4	1	2	-	-
CLASS A.....	15	40.0	345.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	4	2	1	4	1	4	1	2	-	-
CLASS B.....	10	40.0	296.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	3	2	1	1	-	-	-	-	-
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																												
TELLERS.....	1,551	40.0	141.00	-	-	133	375	387	298	124	65	90	51	11	6	11	-	-	-	-	-	-	-	-	-	-	-	-
NOTE.....	203	40.0	157.50	-	-	6	12	18	43	39	39	23	7	4	1	11	-	-	-	-	-	-	-	-	-	-	-	-
COMMERCIAL-SAVINGS.....	968	40.0	136.50	-	-	89	305	281	155	49	16	47	23	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-
CONSUMER LOAN OFFICERS.....	127	40.0	260.50	-	-	-	-	-	-	1	-	7	5	4	3	5	28	16	17	13	11	10	3	-	-	2	-	2

<sup>1</sup> The Seattle—Everett metropolitan area consists of King and Snohomish Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 54. Occupational earnings: Seattle—Everett, Wash.<sup>1</sup>—Part-time workers**(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) CP--																								
			2.70 AND UNDER	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60	4.80	5.00	5.20	5.40	5.60
			2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60	4.80	5.00	5.20	5.40	5.60	5.80
<b>SELECTED CLERICAL OCCUPATIONS</b>																											
KEYPUNCH OPERATORS.....	33	\$3.61	-	-	-	2	7	3	-	-	11	1	1	1	-	1	3	-	-	-	-	2	-	1	-	-	
CLASS B.....	24	3.35	-	-	-	2	7	3	-	-	11	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
PROOF-MACHINE OPERATORS.....	153	3.22	2	4	69	22	9	7	3	3	1	3	8	5	3	4	1	2	1	4	1	1	-	-	-		
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																											
TELLERS.....	985	3.77	-	10	1	5	77	91	81	70	61	77	118	64	81	56	25	16	17	19	32	27	40	4	2	10	1

<sup>1</sup> The Seattle—Everett metropolitan area consists of King and Snohomish Counties.<sup>2</sup> Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

NOTE: Overall occupations may include data for subclassifications not shown separately.

**Table 55. Occupational earnings: Washington, D.C.—Md.—Va.<sup>1</sup>—Full-time workers**

(Number and average straight-time weekly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																								
				90	95	100	105	110	115	120	130	140	150	160	180	200	220	240	260	280	300	320	340	360	380	400	420	440
				AND UNDER 95	100	105	110	115	120	130	140	150	160	180	200	220	240	260	280	300	320	340	360	380	400	420	440	AND OVER
<b>SELECTED CLERICAL OCCUPATIONS</b>																												
BOOKKEEPING-MACHINE OPERATORS.....	29	37.5	\$145.00	-	-	-	2	-	2	5	3	7	5	4	-	-	-	-	1	-	-	-	-	-	-	-		
CLASS A.....	12	39.0	159.00	-	-	-	-	-	2	-	-	4	3	2	-	-	-	-	1	-	-	-	-	-	-	-		
CLERKS, FILE.....	312	38.0	115.00	13	39	49	40	44	28	46	30	9	8	6	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	27	38.5	134.50	-	2	2	-	-	-	6	5	4	-	4	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	49	38.5	127.50	-	-	-	6	5	6	15	7	3	5	2	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS C.....	236	37.5	110.50	13	37	47	34	39	22	25	14	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-		
KEYPUNCH OPERATORS.....	78	38.5	149.00	-	-	3	-	-	4	5	6	21	10	17	7	1	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	34	39.0	159.00	-	-	-	-	-	-	1	14	5	11	2	1	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	44	38.0	141.00	-	-	3	-	4	4	5	7	5	6	5	-	-	-	-	-	-	-	-	-	-	-	-		
PROOF-MACHINE OPERATORS.....	398	38.0	126.50	-	11	21	34	25	55	91	63	68	25	5	-	-	-	-	-	-	-	-	-	-	-	-		
SAFE-DEPOSIT CLERKS.....	80	37.5	148.50	-	-	-	-	-	12	15	4	11	13	15	9	1	-	-	-	-	-	-	-	-	-	-		
SECRETARIES.....	475	38.5	183.50	-	-	-	-	-	1	6	24	35	43	119	7	109	81	35	15	4	3	-	-	-	-	-		
CLASS A.....	17	37.5	210.00	-	-	-	-	-	-	6	24	35	43	119	7	109	81	35	15	4	3	-	-	-	-	-		
CLASS B.....	112	38.0	198.00	-	-	-	-	-	-	7	5	4	20	19	27	18	8	2	2	-	-	-	-	-	-	-		
CLASS C.....	108	38.0	181.50	-	-	-	-	-	-	2	6	6	12	26	28	20	5	2	1	-	-	-	-	-	-	-		
CLASS D.....	159	38.0	168.00	-	-	-	-	1	4	11	24	23	50	30	13	1	2	-	-	-	-	-	-	-	-	-		
SWITCHBOARD OPERATORS.....	38	38.5	145.00	-	-	3	-	3	5	5	3	8	10	1	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	10	40.0	174.00	-	-	-	-	-	1	1	-	2	6	4	1	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	28	38.0	131.50	-	-	3	-	3	4	4	3	6	4	1	-	-	-	-	-	-	-	-	-	-	-	-		
TYPISTS.....	201	38.0	149.00	-	-	-	4	2	10	28	31	33	33	45	8	7	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	76	37.5	163.50	-	-	-	-	-	1	11	6	18	28	6	6	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	125	38.5	140.00	-	-	-	4	2	10	27	20	27	15	17	2	1	-	-	-	-	-	-	-	-	-	-		
<b>SELECTED COMPUTER OCCUPATIONS</b>																												
COMPUTER OPERATORS.....	75	38.5	187.00	-	-	3	-	-	-	3	3	6	7	15	13	9	4	5	5	2	-	-	-	-	-	-		
CLASS A.....	20	38.5	225.00	-	-	-	-	-	-	-	-	-	-	1	2	8	2	4	1	2	-	-	-	-	-	-		
CLASS B.....	28	39.0	184.50	-	-	-	-	-	-	-	3	4	8	10	1	1	2	1	3	-	-	-	-	-	-	-		
CLASS C.....	27	38.5	161.00	-	-	3	-	-	-	3	3	3	6	1	1	2	1	1	1	3	-	-	-	-	-	-		
COMPUTER PROGRAMMERS, BUSINESS.....	44	39.0	245.00	-	-	-	-	-	-	-	-	-	4	3	4	2	6	10	8	1	1	3	-	-	-			
CLASS A.....	13	39.0	300.00	-	-	-	-	-	-	-	-	-	-	4	2	6	10	8	1	1	3	-	-	-	-			
CLASS B.....	24	39.0	232.00	-	-	-	-	-	-	-	-	-	-	3	2	2	5	2	5	1	2	-	-	-	-			
CLASS C.....	7	39.0	175.50	-	-	-	-	-	-	-	-	-	4	2	2	1	-	-	-	-	-	-	-	-	-			
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	49	38.5	302.00	-	-	-	-	-	-	-	-	-	-	-	2	3	-	6	4	11	8	6	4	-	-			
CLASS A.....	10	39.5	362.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	4	11	8	6	4	-	-			
CLASS B.....	32	38.0	299.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	3	9	6	3	4	-	-			
CLASS C.....	7	39.5	227.50	-	-	-	-	-	-	-	-	-	-	-	2	3	-	-	1	1	-	-	-	-	-			
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																												
TELLERS.....	3,100	37.5	134.50	43	123	202	232	148	293	477	413	352	343	326	96	38	10	4	-	-	-	-	-	-	-	-		
NOTE.....	171	38.0	171.50	-	2	-	-	3	10	3	12	10	18	40	40	25	7	1	-	-	-	-	-	-	-	-		
COMMERCIAL-SAVINGS.....	327	38.0	153.50	-	-	-	15	-	4	22	67	23	93	71	22	7	2	1	-	-	-	-	-	-	-	-		
ALL-ROUND.....	2,589	37.5	129.50	43	121	202	217	145	279	449	333	319	229	211	34	4	1	2	-	-	-	-	-	-	-	-		
VAULT.....	7	39.5	152.50	-	-	-	-	-	-	3	1	-	-	1	-	2	-	-	-	-	-	-	-	-	-	-		
CONSUMER LOAN OFFICERS.....	113	39.5	263.00	-	-	-	-	-	-	-	-	-	-	4	20	17	14	11	6	17	6	4	2	3	-	9		

<sup>1</sup> The Washington metropolitan area consists of the District of Columbia; Charles, Montgomery, and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church Cities, and Arlington, Fairfax, Loudoun, and Prince William Counties, Va.

<sup>2</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based

on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications not shown separately.



**Table 56. Occupational earnings: Washington, D.C.—Md.—Va.<sup>1</sup>—Part-time workers**

(Number and average straight-time hourly earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average hourly earnings <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS (IN DOLLARS) OF--																										
			2.30	2.35	2.40	2.45	2.50	2.55	2.60	2.65	2.70	2.75	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	4.00	4.20	4.40	4.60	4.80	5.00
			AND UNDER 2.35	2.40	2.45	2.50	2.55	2.60	2.65	2.70	2.75	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	4.00	4.20	4.40	4.60	4.80	5.00	AND OVER
<b>SELECTED CLERICAL OCCUPATIONS</b>																													
CLERKS, FILE.....	25	\$2.79	-	-	-	-	2	-	1	1	-	13	2	5	-	-	-	-	-	1	-	-	-	-	-	-	-	-	
CLASS C.....	21	2.75	-	-	-	-	2	-	1	1	-	11	2	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	8	3.78	-	-	-	-	-	-	-	-	3	-	-	-	-	-	-	1	-	-	1	-	-	-	-	-	-	3	
CLASS B.....	8	3.78	-	-	-	-	-	-	-	-	3	-	-	-	-	-	-	1	-	-	1	-	-	-	-	-	-	3	
PRCCP-MACHINE OPERATORS.....	60	3.04	-	-	-	-	5	-	-	-	-	12	4	1	14	8	2	2	2	8	1	-	1	-	-	-	-	-	
TYPISTS:																													
CLASS B.....	9	3.34	-	-	-	-	-	-	-	-	-	-	-	-	1	3	3	-	-	2	-	-	-	-	-	-	-	-	
<b>SELECTED TELLER AND OFFICER OCCUPATIONS</b>																													
TELLERS.....	858	3.29	20	-	7	8	89	-	27	11	3	82	9	6	120	22	89	41	29	40	31	39	39	33	68	24	6	-	
ALL-ROUND.....	841	3.28	20	-	7	8	89	-	27	11	3	81	9	6	120	22	89	30	29	39	31	35	39	33	66	23	5	-	

<sup>1</sup> The Washington, D.C. metropolitan area consists of the District of Columbia; Charles, Montgomery, and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church cities, and Arlington, Fairfax, Loudoun, and Prince William Counties, Va.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>3</sup> All workers were at \$5 to \$5.20.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 57. Minimum entrance salaries: Selected occupations—Full-time employees**

(Distribution of banking establishments studied by minimum entrance salary for inexperienced typists and savings tellers, 28 selected areas, December 1976)

Minimum entrance salary	Northeast						South								
	Boston	Hartford	Nassau-Suffolk	Newark	New York	Philadelphia	Atlanta	Baltimore	Dallas-Ft. Worth	Houston	Louisville	Memphis	Miami	New Orleans	Washington
Inexperienced typists															
Establishments studied .....	31	11	11	19	45	22	17	12	30	30	11	9	27	12	25
Establishments having a specified minimum .....	10	10	4	4	23	13	3	6	7	4	2	2	9	-	7
Under \$90 .....	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-
\$90 and under \$95 .....	2	2	-	-	-	1	-	1	-	-	-	-	1	-	-
\$95 and under \$100 .....	-	1	1	-	2	3	1	1	-	-	1	-	3	-	-
\$100 and under \$105 .....	2	5	-	1	1	5	-	3	1	1	1	2	1	-	2
\$105 and under \$110 .....	1	2	-	1	5	1	-	1	4	-	-	-	2	-	-
\$110 and under \$115 .....	2	-	2	2	9	1	1	-	1	2	-	-	2	-	2
\$115 and under \$120 .....	-	-	1	-	5	1	1	-	1	-	-	-	-	-	2
\$120 and under \$125 .....	2	-	-	-	1	-	-	-	-	1	-	-	-	-	1
\$125 and under \$130 .....	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Establishments having no specified minimum .....	-	1	-	1	5	1	-	-	2	-	1	-	1	-	3
Establishments which do not hire employees in this category .....	21	-	7	14	17	8	14	6	21	26	8	7	17	12	15
Tellers, savings															
Establishments studied .....	31	11	11	19	45	22	17	12	30	30	11	9	27	12	25
Establishments having a specified minimum .....	6	2	3	2	18	12	8	2	5	1	-	-	8	3	4
Under \$90 .....	-	-	-	-	-	1	-	-	-	-	-	-	-	1	-
\$90 and under \$95 .....	-	-	-	-	1	5	1	1	-	-	-	-	1	-	-
\$95 and under \$100 .....	-	-	-	-	1	1	1	-	-	1	-	-	-	1	-
\$100 and under \$105 .....	2	-	1	-	4	1	1	1	2	-	-	-	3	1	1
\$105 and under \$110 .....	-	1	1	-	5	1	-	-	-	-	-	-	1	-	1
\$110 and under \$115 .....	1	1	-	2	4	3	-	-	-	-	-	-	1	-	1
\$115 and under \$120 .....	1	-	1	-	3	-	3	-	1	-	-	-	1	-	-
\$120 and under \$125 .....	1	-	-	-	-	-	2	-	-	-	-	-	1	-	-
\$125 and under \$130 .....	1	-	-	-	-	-	-	-	1	-	-	-	-	-	-
\$130 and over .....	-	-	-	-	-	-	-	-	1	-	-	-	-	-	1
Establishments having no specified minimum .....	1	-	-	-	3	1	-	-	3	1	1	-	4	-	-
Establishments which do not hire employees in this category .....	24	9	8	17	24	9	9	10	22	28	10	9	15	9	21

**Table 57. Minimum entrance salaries: Selected occupations—Full-time employees—Continued**

(Distribution of banking establishments studied by minimum entrance salary for inexperienced typists and savings tellers, 28 selected areas, December 1976)

Minimum entrance salary	North Central								West				
	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett
Inexperienced typists													
Establishments studied .....	47	14	17	13	31	22	27	33	22	17	9	15	13
Establishments having a specified minimum .....	15	4	5	2	16	7	10	26	7	8	2	4	6
Under \$90 .....	-	-	-	-	2	-	-	1	-	-	-	-	-
\$90 and under \$95 .....	2	-	-	1	4	2	-	17	-	-	-	-	1
\$95 and under \$100 .....	1	-	-	1	4	3	1	5	-	-	-	-	-
\$100 and under \$105 .....	3	3	-	-	5	2	1	2	1	2	-	1	1
\$105 and under \$110 .....	3	1	1	-	1	-	5	1	2	1	2	-	1
\$110 and under \$115 .....	1	-	-	-	-	-	2	-	2	2	-	1	2
\$115 and under \$120 .....	4	-	1	-	-	-	-	1	1	2	-	-	1
\$120 and under \$125 .....	-	-	1	-	-	-	1	-	-	1	-	2	-
\$125 and under \$130 .....	1	-	1	-	-	-	-	-	1	-	-	-	-
\$130 and over .....	-	-	1	-	-	-	-	-	-	-	-	-	-
Establishments having no specified minimum .....	3	1	1	-	-	4	-	1	-	-	-	-	-
Establishments which do not hire employees in this category .....	29	9	11	11	15	11	17	6	15	9	7	11	7
Tellers, savings													
Establishments studied .....	47	14	17	13	31	22	27	33	22	17	9	15	13
Establishments having a specified minimum .....	8	-	1	-	17	4	5	24	1	8	2	4	9
Under \$90 .....	1	-	-	-	1	-	-	1	-	-	-	-	-
\$90 and under \$95 .....	1	-	1	-	6	1	1	12	-	-	-	-	2
\$95 and under \$100 .....	-	-	-	-	7	-	-	8	-	-	-	-	-
\$100 and under \$105 .....	1	-	-	-	3	2	-	-	-	4	1	2	1
\$105 and under \$110 .....	2	-	-	-	-	1	-	2	-	1	-	-	1
\$110 and under \$115 .....	1	-	-	-	-	-	-	-	-	-	-	-	2
\$115 and under \$120 .....	2	-	-	-	-	-	1	-	-	3	1	-	2
\$120 and under \$125 .....	-	-	-	-	-	-	1	1	-	-	-	-	-
\$125 and under \$130 .....	-	-	-	-	-	-	1	-	-	-	-	-	1
\$130 and over .....	-	-	-	-	-	-	1	-	1	-	-	2	-
Establishments having no specified minimum .....	1	-	1	-	-	1	-	3	-	-	-	-	-
Establishments which do not hire employees in this category .....	38	14	15	13	14	17	22	6	21	9	7	11	4

**Table 58. Minimum entrance rates: Selected occupations—Part-time employees**

(Distribution of banking establishments studied by minimum entrance rate for inexperienced typists and savings tellers, 28 selected areas, December 1976)

Minimum entrance rate	Northeast						South								
	Boston	Hartford	Nassau-Suffolk	Newark	New York	Philadelphia	Atlanta	Baltimore	Dallas-Ft. Worth	Houston	Louisville	Memphis	Miami	New Orleans	Washington
	<b>Inexperienced typists</b>														
Establishments studied .....	31	11	11	19	45	22	17	12	30	30	11	9	27	12	25
Establishments having a specified minimum .....	5	8	3	3	13	7	-	1	6	3	-	2	2	-	7
\$2.30 and under \$2.40 .....	-	3	-	-	1	2	-	-	4	-	-	-	-	-	-
\$2.40 and under \$2.50 .....	-	-	1	-	-	2	-	-	-	-	-	-	-	-	-
\$2.50 and under \$2.60 .....	-	1	-	2	4	1	-	-	-	-	-	2	-	-	1
\$2.60 and under \$2.70 .....	1	1	-	-	-	1	-	1	1	1	-	-	2	-	-
\$2.70 and under \$2.80 .....	1	-	1	-	2	-	-	-	-	-	-	-	-	-	2
\$2.80 and under \$2.90 .....	1	2	-	-	-	-	-	-	1	1	-	-	-	-	1
\$2.90 and under \$3.00 .....	-	-	-	-	-	1	-	-	1	-	-	-	-	-	1
\$3.00 and under \$3.10 .....	1	1	-	-	2	-	-	-	-	-	-	-	-	-	1
\$3.10 and under \$3.20 .....	-	-	-	1	1	-	-	-	-	1	-	-	-	-	1
\$3.20 and under \$3.30 .....	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-
\$3.30 and over .....	1	-	1	-	2	-	-	-	-	-	-	-	-	-	-
Establishments having no specified minimum .....	-	1	-	-	6	2	-	-	3	-	-	-	-	-	2
Establishments which do not hire employees in this category .....	26	2	8	16	26	13	17	11	21	27	11	7	25	12	16
	<b>Tellers, savings</b>														
Establishments studied .....	31	11	11	19	45	22	17	12	30	30	11	9	27	12	25
Establishments having a specified minimum .....	5	2	2	2	14	12	4	1	4	1	-	-	1	-	4
\$2.30 and under \$2.40 .....	1	-	-	-	1	3	1	1	2	-	-	-	-	-	-
\$2.40 and under \$2.50 .....	-	-	1	-	1	2	-	-	-	-	-	-	-	-	-
\$2.50 and under \$2.60 .....	2	-	-	-	4	1	1	-	1	1	-	-	-	-	-
\$2.60 and under \$2.70 .....	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-
\$2.70 and under \$2.80 .....	2	-	-	1	2	2	-	-	-	-	-	-	-	-	1
\$2.80 and under \$2.90 .....	-	-	-	-	1	1	-	-	-	-	-	-	-	-	1
\$2.90 and under \$3.00 .....	-	1	-	-	-	2	-	-	-	-	-	-	-	-	1
\$3.00 and under \$3.10 .....	-	1	-	-	3	-	2	-	-	-	-	-	1	-	-
\$3.10 and under \$3.20 .....	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-
\$3.20 and under \$3.30 .....	-	-	-	-	1	-	-	-	-	-	-	-	-	-	1
\$3.30 and over .....	-	-	1	-	1	-	-	-	1	-	-	-	-	-	-
Establishments having no specified minimum .....	1	-	-	-	3	1	-	-	2	1	1	-	-	-	-
Establishments which do not hire employees in this category .....	25	9	9	17	28	9	13	11	24	28	10	9	26	12	21

**Table 58. Minimum entrance rates: Selected occupations—Part-time employees—Continued**

(Distribution of banking establishments studied by minimum entrance rate for inexperienced typists and savings tellers, 28 selected areas, December 1976)

Minimum entrance rate	North Central								West				
	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett
<b>Inexperienced typists</b>													
Establishments studied .....	47	14	17	13	31	22	27	33	22	17	9	15	13
Establishments having a specified minimum .....	5	-	4	-	3	1	8	17	5	2	1	1	3
\$2.30 and under \$2.40 .....	2	-	-	-	2	1	-	13	1	1	1	-	-
\$2.40 and under \$2.50 .....	-	-	-	-	-	-	-	2	-	-	-	-	-
\$2.50 and under \$2.60 .....	2	-	-	-	-	-	-	1	1	-	-	-	-
\$2.60 and under \$2.70 .....	-	-	-	-	1	-	3	1	1	-	-	-	1
\$2.70 and under \$2.80 .....	-	-	-	-	-	-	2	-	2	-	-	-	1
\$2.80 and under \$2.90 .....	-	-	-	-	-	-	1	-	-	-	-	-	1
\$2.90 and under \$3.00 .....	-	-	1	-	-	-	1	-	-	-	-	-	-
\$3.00 and under \$3.10 .....	1	-	1	-	-	-	1	-	-	1	-	1	-
\$3.10 and under \$3.20 .....	-	-	1	-	-	-	-	-	-	-	-	-	-
\$3.20 and under \$3.30 .....	-	-	1	-	-	-	-	-	-	-	-	-	-
Establishments having no specified minimum .....	1	1	1	-	-	3	-	5	-	1	1	-	-
Establishments which do not hire employees in this category .....	41	13	12	13	28	18	19	11	17	14	7	14	10
<b>Tellers, savings</b>													
Establishments studied .....	47	14	17	13	31	22	27	33	22	17	9	15	13
Establishments having a specified minimum .....	5	-	1	-	4	1	5	21	1	5	2	1	4
\$2.30 and under \$2.40 .....	2	-	-	-	2	-	1	12	-	-	-	-	-
\$2.40 and under \$2.50 .....	-	-	-	-	1	-	-	2	-	-	-	-	-
\$2.50 and under \$2.60 .....	1	-	1	-	1	-	-	4	-	1	-	-	-
\$2.60 and under \$2.70 .....	-	-	-	-	-	1	-	1	-	-	1	-	1
\$2.70 and under \$2.80 .....	-	-	-	-	-	-	-	-	-	-	-	-	2
\$2.80 and under \$2.90 .....	-	-	-	-	-	-	-	-	-	-	-	-	1
\$2.90 and under \$3.00 .....	-	-	-	-	-	-	1	2	-	3	-	-	-
\$3.00 and under \$3.10 .....	-	-	-	-	-	-	1	-	-	-	-	-	-
\$3.10 and under \$3.20 .....	-	-	-	-	-	-	1	-	-	-	-	-	-
\$3.20 and under \$3.30 .....	2	-	-	-	-	-	1	-	-	-	-	-	-
\$3.30 and over .....	-	-	-	-	-	-	1	-	1	1	1	1	-
Establishments having no specified minimum .....	-	-	1	-	-	1	-	4	-	-	-	-	1
Establishments which do not hire employees in this category .....	42	14	15	13	27	20	22	8	21	12	7	14	8

**Table 59. Method of wage payment**(Percent of full-time nonsupervisory office workers in banking establishments by method of wage payment, <sup>1</sup> 28 selected areas, December 1976)

Method of wage payment	Northeast						South								
	Boston	Hartford	Nassau-Suffolk	Newark	New York	Philadelphia	Atlanta	Baltimore	Dallas-Ft. Worth	Houston	Louisville	Memphis	Miami	New Orleans	Washington
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Individual rates .....	3	9	15	16	6	12	11	3	25	40	8	10	46	17	12
Range of rates—merit review .....	95	89	82	66	85	75	20	97	51	48	72	90	54	83	74
Range of rates—automatic progression based on length of service .....	-	-	-	-	1	11	13	-	1	-	-	-	-	-	7
Range of rates—combination .....	2	2	4	19	8	1	56	-	23	13	20	-	-	-	5
Single rate .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2
	North Central						West								
	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett		
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100		
Individual rates .....	30	-	3	6	41	15	12	33	12	2	3	3	1		
Range of rates—merit review .....	68	74	86	64	50	46	88	60	75	97	62	97	92		
Range of rates—automatic progression based on length of service .....	1	22	-	-	-	-	-	2	-	-	-	-	-		
Range of rates—combination .....	1	4	11	30	7	39	-	4	14	1	35	-	8		
Single rate .....	-	-	-	-	2	-	-	1	-	-	-	-	-		

<sup>1</sup> For definition of method of wage payment, see appendix B.

NOTE: Because of rounding, sums of individual items may not equal totals.



**Table 60. Scheduled weekly hours**(Percent of full-time nonsupervisory office workers in banking establishments by scheduled weekly hours, <sup>1</sup> 28 selected areas, December 1976)

Weekly hours	Northeast						South								
	Boston	Hartford	Nassau-Suffolk	Newark	New York	Phila-delphia	Atlanta	Baltimore	Dallas-Ft. Worth	Houston	Louisville	Memphis	Miami	New Orleans	Washington
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Under 35 hours .....	-	-	-	-	1	-	-	4	-	-	-	-	-	-	3
35 hours .....	20	21	59	39	83	4	-	-	7	3	3	-	-	-	14
Over 35 and under 36 hours .....	1	-	-	-	-	3	-	-	-	-	-	-	-	-	-
36 hours .....	3	29	-	-	2	-	2	-	4	-	2	-	-	-	2
Over 36 and under 37.5 hours .....	3	47	8	32	8	11	-	-	1	-	-	-	3	4	24
37.5 hours .....	29	2	17	24	6	57	-	26	2	4	41	7	18	21	24
38 hours .....	23	-	-	-	-	-	-	-	2	15	-	-	7	10	4
Over 38 and under 38.75 hours .....	-	-	-	-	-	-	3	-	-	-	-	-	-	-	-
38.75 hours .....	-	-	-	-	-	3	13	12	5	-	-	-	10	-	-
39 hours .....	2	-	-	-	-	-	-	-	2	2	17	-	-	7	-
Over 39 and under 40 hours .....	-	-	-	-	-	9	-	-	-	-	-	3	-	-	-
40 hours .....	20	-	15	5	-	13	83	58	78	76	37	91	63	56	52
Over 40 hours .....	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
	North Central							West							
	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett		
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100		
Under 35 hours .....	2	-	-	-	1	-	-	1	-	-	-	-	-		
35 hours .....	6	-	-	5	-	-	-	21	-	-	-	-	-		
Over 35 and under 36 hours .....	1	-	-	-	-	-	-	-	-	-	-	-	-		
36 hours .....	7	-	1	3	-	-	-	3	-	-	-	-	-		
Over 36 and under 37.5 hours .....	13	3	-	3	3	6	2	10	-	-	-	-	-		
37.5 hours .....	10	49	15	1	2	8	6	7	21	1	45	4	1		
38 hours .....	6	-	8	2	2	-	-	4	-	-	-	-	-		
Over 38 and under 38.75 hours .....	-	-	3	-	-	5	13	2	-	-	-	-	6		
38.75 hours .....	52	-	24	24	-	23	21	-	-	24	-	3	2		
39 hours .....	-	-	-	-	1	-	2	3	-	-	-	-	-		
Over 39 and under 40 hours .....	-	-	-	-	-	-	20	3	-	-	-	-	-		
40 hours .....	3	48	50	62	90	58	35	46	79	76	55	93	91		
Over 40 hours .....	-	-	-	-	-	-	-	-	-	-	-	-	-		

<sup>1</sup> Data relate to the predominant schedule for full-time day-shift workers in each establishment.

NOTE: Because of rounding, sums of individual items may not equal 100.

**Table 61. Overtime premium pay—Weekly overtime**

(Percent of full-time nonsupervisory office workers in banking establishments with provisions for weekly overtime by rate of pay and hours after which effective, 28 selected areas, December 1976)

Item	Northeast								South								West												
	Boston	Hartford	Nassau-Suffolk	Newark	New York	Philadelphia	Atlanta	Baltimore	Dallas-Ft. Worth	Houston	Louisville	Memphis	Miami	New Orleans	Washington	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett	
All employees	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Employees in establishments providing weekly overtime pay	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Time and one-half	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Effective after:	2	-	6	-	15	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
35 hours	6	-	-	-	1	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Over 35 and under 40 hours	92	100	94	100	84	100	98	97	100	96	100	97	96	93	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
40 hours	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Fluctuating workweek principle	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
All employees	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Employees in establishments providing weekly overtime pay	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Time and one-half	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Effective after:	-	-	8	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
35 hours	-	-	-	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Over 35 and under 40 hours	100	100	92	100	94	100	100	97	100	100	100	99	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
40 hours	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Fluctuating workweek principle	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> Under the principle of the fluctuating workweek, pay for overtime work is determined by dividing the weekly salary by the total number of hours worked during the week (to obtain the base hourly rate for the week) and then paying at least one-half the straight-time rate for hours worked on overtime. Thus, the hourly rate for overtime decreases as the number of hours worked increases.

NOTE: Because of rounding, sums of individual items may not equal totals.

**Table 62. Overtime premium pay—Daily overtime**

(Percent of full-time nonsupervisory office workers in banking establishments with provisions for daily overtime by rate of pay and hours after which effective, 28 selected areas, December 1976)

Item	Northeast							South							North Central							West								
	Boston	Hartford	Nassau-Suffolk	Newark	New York	Phila-delphia	Atlanta	Baltimore	Dallas-Ft. Worth	Houston	Louisville	Memphis	Miami	New Orleans	Washington	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett		
All employees	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Employees in establishments providing daily overtime pay	10	-	6	17	13	6	-	-	-	-	27	-	-	-	-	25	-	-	-	-	-	-	-	-	-	98	100	100	1	
Time and one-half	10	-	6	17	13	6	-	-	-	-	27	-	-	-	-	25	-	-	-	-	-	-	-	-	-	98	100	100	1	
Effective after:	2	-	6	-	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
7 hours	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
7.5 hours	6	-	-	17	(1)	6	-	-	-	-	27	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
8 hours	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
8.5 hours	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
9 hours	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
All employees	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Employees in establishments providing daily overtime pay	9	3	-	-	-	1	-	-	-	-	-	-	-	-	-	41	-	-	-	-	-	-	-	-	-	98	100	100	1	
Time and one-half	9	3	-	-	-	1	-	-	-	-	-	-	-	-	-	41	-	-	-	-	-	-	-	-	98	100	100	1		
Effective after:	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
7 hours	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
7.5 hours	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
8 hours	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	41	-	-	-	-	-	-	-	-	-	98	100	100	1	
8.5 hours	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
9 hours	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

NOTE: Because of rounding, sums of individual items may not equal totals.

1. Less than 0.5 percent.



**Table 64. Paid vacations**

(Percent of full-time nonsupervisory office workers in banking establishments with formal provisions for paid vacations after selected periods of service, 28 selected areas, December 1976)

Vacation policy	Northeast								South							
	Boston	Hartford	Massau-Suf. folk	Newark	New York	Phila- delphia	Atlanta	Baltimore	Dallas-Ft. Worth	Houston	Louisville	Memphis	Miami	New Orleans	Washington	
All employees	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
<b>Method of payment</b>																
Workers in establishments providing paid vacations	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Length-of-time payment	100	100	100	100	100	100	99	100	100	100	100	100	100	100	100	
Percentage payment	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	
<b>Amount of vacation pay<sup>2</sup></b>																
<b>After 6 months of service:</b>																
Under 1 week	72	95	59	22	50	59	96	3	73	50	81	91	78	66	12	
1 week	2	-	17	17	(3)	8	2	94	2	2	16	5	7	-	77	
Over 1 and under 2 weeks	24	5	41	41	48	31	-	-	-	2	-	5	7	4	7	
2 weeks																
<b>After 1 year of service:</b>																
Under 2 weeks	1	99	100	100	100	100	1	2	100	100	100	98	100	100	94	
2 weeks	98	-	-	-	-	-	-	98	-	-	-	-	-	-	6	
Over 2 and under 3 weeks	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
3 weeks																
<b>After 3 years of service:</b>																
Over 2 weeks	80	99	100	100	89	97	99	100	100	100	100	100	96	100	94	
Over 2 and under 3 weeks	20	1	-	-	10	3	-	-	-	-	-	-	4	-	6	
3 weeks																
<b>After 5 years of service:</b>																
2 weeks	7	56	36	83	9	86	95	75	96	90	100	100	42	96	49	
Over 2 and under 3 weeks	93	44	64	17	84	9	-	25	4	10	-	-	58	4	15	
3 weeks															36	
Over 3 and under 4 weeks	-	-	-	-	6	-	-	-	-	-	-	-	-	-	-	
4 weeks																
<b>After 10 years of service:</b>																
2 weeks	82	95	71	91	1	13	5	100	38	27	13	12	82	32	1	
3 weeks															86	
Over 3 and under 4 weeks	18	1	29	9	11	3	-	-	62	73	87	88	18	68	13	
4 weeks																
<b>After 15 years of service:</b>																
2 weeks	68	23	25	71	17	76	5	75	27	27	3	12	71	8	1	
3 weeks															55	
Over 3 and under 4 weeks	32	73	46	29	81	24	70	25	1	15	-	-	29	17	6	
4 weeks															38	
Over 4 weeks	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	
<b>After 20 years of service:</b>																
2 weeks	12	5	-	51	6	12	6	6	23	25	3	12	71	8	1	
3 weeks															18	
Over 3 and under 4 weeks	88	91	100	49	91	80	89	94	55	28	84	85	29	52	69	
4 weeks															5	
Over 4 and under 5 weeks	-	-	-	-	2	3	-	-	-	-	-	-	-	-	-	
5 weeks																
<b>After 25 years of service:</b>																
2 weeks	6	2	-	17	2	12	6	6	23	25	3	12	71	8	1	
3 weeks															16	
Over 3 and under 4 weeks	90	93	96	78	90	70	89	94	55	51	84	85	29	52	6	
4 weeks															61	

See footnotes at end of table.

**Table 64. Paid vacations—Continued**

(Percent of full-time nonsupervisory office workers in banking establishments with formal provisions for paid vacations after selected periods of service, 28 selected areas, December 1976)

Vacation policy	North Central								West				
	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett
All employees	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>Method of payment</b>													
Workers in establishments providing paid vacations	100	100	100	100	5	100	100	100	100	100	100	100	100
Length-of-time payment	100	100	100	100	100	100	100	100	100	100	100	100	100
Percentage payment	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Amount of vacation pay<sup>2</sup></b>													
<b>After 6 months of service:</b>													
Under 1 week	77	65	59	79	25	88	87	5	10	85	87	92	59
Over 1 and under 2 weeks	3	23	36	-	37	-	-	61	-	-	-	-	-
2 weeks	6	-	-	-	3	-	-	3	-	2	8	2	-
<b>After 1 year of service:</b>													
Under 2 weeks	100	12	2	100	1	100	2	3	100	100	100	1	100
Over 2 and under 3 weeks	-	88	98	-	61	-	98	96	-	-	-	99	-
3 weeks	-	-	-	-	-	-	-	2	-	-	-	-	-
<b>After 3 years of service:</b>													
2 weeks	99	100	99	100	62	100	100	98	100	100	100	99	100
Over 2 and under 3 weeks	1	-	1	-	38	-	-	2	-	-	-	-	-
3 weeks	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 5 years of service:</b>													
2 weeks	61	100	81	100	57	72	86	96	87	23	43	5	53
Over 2 and under 3 weeks	1	-	-	-	4	28	14	4	13	77	57	95	47
3 weeks	38	-	19	-	8	-	-	-	-	-	-	-	-
Over 3 and under 4 weeks	-	-	-	-	31	-	-	-	-	-	-	-	-
4 weeks	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 10 years of service:</b>													
2 weeks	9	29	-	7	17	7	4	25	7	2	-	96	1
3 weeks	90	71	99	93	48	70	96	75	93	98	100	4	97
Over 3 and under 4 weeks	-	-	1	-	31	23	-	-	-	-	-	-	2
4 weeks	1	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 15 years of service:</b>													
2 weeks	7	4	-	1	9	-	43	8	-	2	43	6	1
3 weeks	59	48	90	99	53	61	18	82	90	21	21	6	15
Over 3 and under 4 weeks	1	-	9	-	31	26	39	10	10	77	57	94	84
4 weeks	33	49	1	-	4	13	-	-	-	-	-	-	-
Over 4 weeks	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 20 years of service:</b>													
2 weeks	7	4	-	1	9	-	18	7	-	2	-	-	1
3 weeks	21	22	5	16	27	19	82	27	31	14	3	1	8
Over 3 and under 4 weeks	70	74	93	83	35	30	66	66	69	83	97	99	91
4 weeks	-	-	1	-	-	45	-	-	-	-	-	-	-
Over 4 and under 5 weeks	2	-	-	-	-	6	-	-	-	-	-	-	-
5 weeks	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>After 25 years of service:</b>													
2 weeks	7	4	2	1	9	19	18	7	31	14	3	1	1
3 weeks	16	22	-	12	25	19	82	20	31	9	3	1	2
Over 3 and under 4 weeks	47	52	87	87	64	16	82	68	69	89	95	96	55

See footnotes at end of table.





**Table 65. Health, insurance, and retirement plans**

(Percent of full-time nonsupervisory office workers in banking establishments with specified health, insurance, and retirement plans, 128 selected areas, December 1976)

Type of plan	Northeast								South							
	Boston	Hartford	Massau-Suf-Folk	Newark	New York	Phila-delphia	Atlanta	Baltimore	Dallas-Ft-Worth	Houston	Louisville	Memphis	Miami	New Orleans	Washington	
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Workers in establishments providing:																
Life insurance .....	99	100	100	100	100	100	100	100	98	100	100	100	100	100	100	
Noncontributory plans .....	99	100	100	83	76	100	71	62	73	87	67	83	82	83	100	
Accidental death and dismemberment insurance .....	58	100	66	66	65	47	77	82	35	55	53	38	96	100	86	
Noncontributory plans .....	55	100	66	61	41	44	38	44	35	38	52	21	79	83	86	
Sickness and accident insurance or sick leave or both <sup>2</sup> .....	97	100	93	99	75	80	63	94	78	93	85	98	70	90	97	
Sickness and accident insurance Noncontributory plans .....	14	51	42	73	44	35	4	41	4	15	33	2	6	20	17	
Sickness and accident insurance Noncontributory plans .....	14	51	42	70	44	35	4	26	4	5	33	2	4	20	17	
Sick leave (full pay, no waiting period) .....	97	93	66	80	45	61	61	87	77	90	81	95	70	85	97	
Sick leave (partial pay or waiting period) .....	-	-	-	2	-	-	2	-	-	-	-	3	-	-	-	
Long-term disability insurance .....	64	85	66	29	42	63	46	59	46	80	83	50	33	79	72	
Noncontributory plans .....	60	85	60	21	28	33	16	30	46	76	83	19	33	64	72	
Hospitalization insurance .....	100	100	100	100	100	100	100	98	100	100	100	100	100	100	100	
Noncontributory plans .....	32	85	87	76	83	45	29	71	66	61	9	50	72	68	86	
Surgical insurance .....	100	100	100	100	100	96	100	90	100	100	100	100	100	100	100	
Noncontributory plans .....	32	85	68	76	73	41	29	64	66	61	9	50	72	68	86	
Medical insurance .....	100	100	100	100	99	96	100	90	100	100	100	100	100	100	100	
Noncontributory plans .....	32	85	76	76	61	41	29	64	66	61	9	50	72	68	86	
Major medical insurance .....	100	100	100	100	100	96	100	98	100	98	100	100	100	100	100	
Noncontributory plans .....	32	88	76	80	44	47	29	73	66	59	53	50	72	68	72	
Retirement plans <sup>1</sup> .....	99	100	100	100	99	88	98	100	82	73	98	84	82	87	90	
Pensions .....	98	100	100	100	99	88	98	100	82	70	98	84	82	87	90	
Noncontributory plans .....	82	100	94	95	99	88	98	100	80	68	98	81	82	87	90	
Severance pay .....	63	-	29	2	2	-	-	-	-	3	-	-	10	-	-	
No plans .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

See footnotes at end of table.

**Table 65. Health, insurance, and retirement plans—Continued**

(Percent of full-time nonsupervisory office workers in banking establishments with specified health, insurance, and retirement plans; 28 selected areas, December 1976)

Type of plan	North Central								West				
	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett
All employees	100	100	100	100	100	100	100	100	100	100	100	100	100
Workers in establishments providing:													
Life insurance	100	96	100	100	93	100	97	98	100	100	100	100	100
Noncontributory plans	54	94	100	93	80	95	61	80	83	83	65	65	100
Accidental death and dismemberment insurance	66	83	47	27	63	86	41	65	67	93	50	88	67
Noncontributory plans	46	80	37	19	47	84	26	63	50	78	50	78	36
Sickness and accident insurance or sick leave or both <sup>1</sup>	94	86	94	100	61	96	65	87	91	100	97	100	99
Sickness and accident insurance	50	20	20	24	19	16	11	37	16	30	10	24	37
Noncontributory plans	49	-	15	17	10	14	7	21	13	24	10	3	37
Sick leave (full pay, no waiting period)	91	84	85	96	45	92	45	83	91	100	97	99	99
Sick leave (partial pay or waiting period)	-	2	-	4	3	-	16	-	-	-	-	-	6
Long-term disability insurance	72	45	63	94	71	50	51	50	84	77	100	62	74
Noncontributory plans	70	42	52	73	54	46	19	48	56	70	58	60	48
Hospitalization insurance	99	98	100	100	99	100	100	98	100	100	100	100	100
Noncontributory plans	38	87	87	13	46	63	14	79	40	5	47	3	15
Surgical insurance	99	98	100	100	99	100	100	98	100	100	100	100	100
Noncontributory plans	38	62	87	13	46	63	14	79	40	5	47	3	15
Medical insurance	99	98	100	100	99	100	100	98	100	100	100	100	100
Noncontributory plans	38	62	87	13	46	63	14	79	40	5	47	3	15
Major medical insurance	99	98	99	100	99	100	100	97	98	100	100	100	100
Noncontributory plans	38	62	93	46	46	63	14	91	38	5	47	3	15
Retirement plans	85	94	98	98	93	100	99	86	86	93	100	97	99
Pensions	84	94	98	98	72	100	99	86	86	92	98	97	99
Noncontributory plans	81	92	95	95	70	98	96	82	81	86	87	96	90
Severance pay	27	-	-	4	33	-	-	-	-	8	2	12	-
No plans	-	2	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> Includes those plans for which the employer pays at least part of the cost and excludes legally required plans such as workers' compensation and social security; however, plans required by State temporary disability laws are included if the employer contributes more than is legally required or the employees receive benefits in excess of legal requirements. "Noncontributory plans" include only those plans financed entirely by the employer.

<sup>2</sup> Unduplicated total of workers receiving sickness and accident insurance and sick leave shown separately.

<sup>3</sup> Unduplicated total of workers covered by pension plans and severance pay shown separately.

NOTE: Because of rounding, sums of individual items may not equal totals.

**Table 66. Selected benefits—Part-time employees**

(Percent of part-time office employees in banking establishments providing selected benefits as compared with full-time workers; 28 selected areas, December 1976)

Benefit	Northeast						South						North Central						West										
	Boston	Hartford	Nassau-Suffolk	Newark	New York	Philadelphia	Atlanta	Baltimore	Dallas-Ft. Worth	Houston	Louisville	Memphis	Miami	New Orleans	Washington	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett	
All part-time employees	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>Holidays</b>																													
Benefits not provided	27	53	60	55	40	40	98	55	46	63	32	56	96	68															
Pro-rated benefits	71	47	30	45	49	47	2	45	54	37	68	41	4	32															
Less liberal than full-time	2	-	10	-	11	13	-	-	-	-	-	-	-	-															
<b>Vacations</b>																													
Benefits not provided	20	54	13	47	36	28	20	63	35	70	28	48	69	62															
Pro-rated benefits	76	15	77	50	61	58	80	37	55	27	72	49	31	36															
Less liberal than full-time	4	31	10	3	3	15	-	-	10	3	-	-	-	2															
<b>Life insurance</b>																													
Benefits not provided	100	100	33	80	61	64	80	77	85	90	100	93	65	96															
Same as full-time	-	-	5	-	34	24	20	23	11	10	-	3	-	-															
Less liberal than full-time <sup>2</sup>	-	-	61	20	6	12	-	-	4	-	-	1	35	4															
<b>Hospitalization insurance<sup>3</sup></b>																													
Benefits not provided	96	89	33	69	61	75	64	77	84	90	100	93	93	92															
Same as full-time	4	11	15	24	34	11	36	23	13	10	-	3	7	5															
Less liberal than full-time <sup>2</sup>	-	-	51	7	6	14	-	-	3	-	-	1	-	4															
<b>Retirement</b>																													
Benefits not provided	77	58	44	58	84	58	29	70	91	81	26	94	93	49															
Same as full-time	-	-	-	11	8	9	24	30	5	19	52	3	-	-															
Less liberal than full-time <sup>2</sup>	23	42	56	31	8	33	47	30	5	-	22	-	7	51															
All part-time employees	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>Holidays</b>																													
Benefits not provided	71	83	65	48	48	70	31	31	84	55	5	14	5	17															
Pro-rated benefits	29	17	35	35	35	28	8	69	16	45	95	86	95	82															
Less liberal than full-time	-	-	-	17	17	2	61	-	-	-	-	-	-	1															
<b>Vacations</b>																													
Benefits not provided	68	42	31	16	16	53	9	20	62	38	2	7	3	3															
Pro-rated benefits	32	41	69	84	44	44	86	68	38	62	98	93	97	94															
Less liberal than full-time	-	17	-	-	-	3	5	12	-	-	-	-	-	4															
<b>Life insurance</b>																													
Benefits not provided	89	99	70	68	68	74	40	42	74	65	16	4	8	17															
Same as full-time	6	1	30	23	23	26	10	58	18	8	35	96	6	81															
Less liberal than full-time <sup>2</sup>	5	-	-	9	9	-	50	-	8	7	76	-	85	2															
<b>Hospitalization insurance<sup>3</sup></b>																													
Benefits not provided	89	99	66	88	88	62	40	42	74	56	5	4	2	4															
Same as full-time	6	1	34	12	12	38	12	58	18	37	34	96	38	96															
Less liberal than full-time <sup>2</sup>	5	-	-	12	12	-	48	-	8	7	61	-	60	-															

See footnotes at end of table.

**Table 66. Selected benefits—Part-time employees—Continued**

(Percent of part-time office employees in banking establishments providing selected benefits as compared with full-time workers, 1 28 selected areas, December 1976)

Benefit	North Central								West				
	Chicago	Cincinnati	Detroit	Indianapolis	Kansas City	Milwaukee	Minneapolis-St. Paul	St. Louis	Denver-Boulder	Los Angeles-Long Beach	Portland	San Francisco-Oakland	Seattle-Everett
<b>Retirement</b>													
Benefits not provided	83	100	77	34	70	25	36	77	57	16	4	8	10
Same as full-time	4	-	15	17	30	4	64	15	-	2	96	6	22
Less liberal than full-time <sup>2</sup>	13	-	8	49	-	71	-	9	43	82	-	86	68

<sup>1</sup> For definition of items, see appendix B.

<sup>2</sup> Includes "pro-rated" benefits.

<sup>3</sup> Provisions for surgical, medical, and major medical insurance were the same in most areas.

NOTE: Because of rounding, sums of individual items may not equal 100.

## Part II. Life Insurance

### Summary

Salaries for 37 representative occupations in life insurance home and regional head offices averaged from \$530.50 a week for class A actuaries to \$107 for class C file clerks in December 1976.<sup>11</sup> Earnings varied considerably among and within the occupations studied, reflecting diverse occupational requirements of the industry and the extensive use of pay plans providing ranges of rates for specific job categories.

Occupational averages tended to be highest in the Middle Atlantic region and lowest in the Southeast and Southwest.<sup>12</sup> Among 13 standard metropolitan areas studied separately, earnings usually were highest in the combined New York and Newark area and lowest in Dallas, Houston, or Jacksonville.<sup>13</sup> Workers in offices employing at least 1,000 employees generally had higher average earnings than those employed in smaller offices.

Nearly all establishments studied provided paid holidays, paid vacations, and at least part of the cost of various types of health, insurance, and retirement plans. Workers typically received between 8 and 12 holidays and, depending on length of service, between 2 and 4 weeks of paid vacation annually.

### Industry characteristics

*Employment trends.* Home and regional head offices of life insurance companies within the scope of the survey employed 122,602 nonsupervisory office workers in December 1976<sup>14</sup>—down 4 percent from December 1971.<sup>15</sup> Employ-

<sup>11</sup>See appendix B for scope and method of study and appendix C for occupational descriptions. Wage data exclude premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>12</sup>For definitions of regions used in this report, see appendix B, table B-2, footnote 1.

<sup>13</sup>For definitions of areas, see footnote 1, tables 69 through 82. In addition to the New York-Newark combined area, data are presented separately for the New York City portion (5 boroughs).

<sup>14</sup>The nonsupervisory office workers included in this study accounted for about two-fifths of the 296,300 nonsupervisory workers estimated to be employed by the life insurance industry in December 1976 (*Employment and Earnings*, Vol. 24, No. 3, March 1977). The current survey excludes: (1) Workers not attached to home and regional head offices, including sales personnel—a substantial proportion of the life insurance work force; (2) establishments not owned by stockholders or policy holders; (3) establishments employing fewer than 50 workers; and (4) Workers engaged in nonoffice functions (e.g., maintenance and powerplant workers). All of these are included in the *Employment and Earnings* data.

ment declines were largest in the Middle Atlantic and Border States (14 and 13 percent, respectively). Employment also fell in New England (6 percent) and the Great Lakes States (9 percent), but rose in the Southeast (8 percent), Southwest (15 percent), Middle West (3 percent), and Pacific regions (19 percent).

*Location.* Slightly more than three-fifths of the office workers were concentrated in three regions: New England (one-fifth), the Middle Atlantic (just under one-fourth), and the Great Lakes (slightly more than one-sixth). The Southeast accounted for about one-eighth of the workers. The remaining regions each employed less than one-tenth.

Virtually all offices within the scope of the study were located in metropolitan areas.<sup>16</sup> Data were tabulated separately for 13 major metropolitan areas, which together made up nearly two-thirds of the industry employment. Nonsupervisory office employment in these areas ranged from about 700 in Baltimore to 22,500 in the New York-Newark area. The next two largest insurance centers studied separately were Boston (7,000) and Hartford (13,500).

*Type of operation.* About nine-tenths of the workers were employed by home offices. Regional offices accounted for less than one-fifth of the workers in all regions except the Pacific; in the Pacific region, just under half of the workers were in such offices.

Survey employment was evenly divided between companies owned by stockholders and mutual companies (those owned by policyholders). Regionally, however, the proportions varied substantially. For example, mutual companies employed four-fifths of the employees in the Middle Atlantic region but one-fifth or less in the Border States, Southeast, and Southwest regions.

Nine-tenths of the workers were in firms also underwriting other types of insurance (e.g., accident, hospitalization, fire). These offices accounted for at least three-fourths of the workers in each region studied.

*Size of establishment.* Individual establishments<sup>17</sup> studied ranged in size from about 50 to over 10,000 in total employment. Offices employing less than 500 workers accounted for four-fifths of the establishments but less than

<sup>15</sup>See *Industry Wage Survey: Life Insurance, December 1971*, Bulletin 1971 (Bureau of Labor Statistics, 1973).

<sup>16</sup>Standard Metropolitan Statistical Areas as defined by the U.S. Office of Management and Budget through February 1974.

<sup>17</sup>An establishment is defined as all locations of the home office, or of a regional head office within an area.



three-tenths of the nonsupervisory office workers. At the upper end of the scale, establishments with at least 1,000 workers made up just under one-tenth of the offices, but employed just under three-fifths of the nonsupervisory workers.

*Unionization.* Firms with labor-management contracts covering a majority of their nonsupervisory office employees accounted for less than 5 percent of the workers and were found in only three regions: The Middle Atlantic, Southwest, and Great Lakes.

*Occupational staffing.* Most of the personnel in home offices and regional head offices are clerical and related workers, including secretaries, stenographers, typists, filing and general clerks, and operators of bookkeeping and other types of office machines. They perform much of the same kind of work for insurance companies as their counterparts in other types of business enterprises. However, other workers in insurance offices have jobs unique to the industry, including correspondents, policy evaluation clerks, and premium acceptors. Some higher level jobs, including claim approvers and underwriters, involve considerable responsibility and require extensive knowledge of one or more phases of the life insurance business.

Professional workers account for a relatively small proportion of the work force in life insurance offices. One profession for which data are provided in this report is actuary. These workers make statistical studies on various kinds of risks to determine the premium charge on each type of policy.

Electronic data processing (EDP) employees made up about one-sixth of the nonsupervisory office workers within the scope of the study. The number and relative importance of EDP personnel have grown dramatically in the last 15 years. The rapid growth in EDP jobs, especially systems analysts and programmers, has been accompanied by substantial declines in certain clerical occupations, such as filing and premium-ledger-card clerks. (See chart 1.)

*Method of wage payment.* All workers studied were paid time rates (table 83). More than nine-tenths of the workers were under formal plans providing ranges of rates for specific occupations. Typically, advancement within a rate range was made on the basis of merit or a combination of merit and length of service. Other workers were paid according to their individual qualifications, without reference to a structured rate range. This informal method of wage payment was most commonly found in the Southeast and Southwest regions.

## Occupational earnings

Thirty-seven occupational classifications, accounting for 40,622 employees, were selected to represent office salary levels in insurance companies in December 1976. Nationwide, average (mean) weekly earnings ranged from \$530.50 for class A actuaries to \$107 for class C file clerks (table 67).

For the 33 classifications comparable to those studied in 1971, average salary increases ranged from 22 to 47 percent. The median of these increases over the 5-year period was 33 percent.

Men were predominant in most of the relatively high paying professional occupations, as actuaries, underwriters, computer programmers, and systems analysts. Averages for these jobs typically fell between \$250 and \$350 per week.

Women, on the other hand, made up almost all of the workers in the general clerical occupations studied. Except for secretaries, averages for all jobs in these categories were less than \$175 per week. Secretaries, as a group, averaged \$179, ranging from \$157.50 for class D to \$216.50 for class A. The class A secretary works for the chairman of the board of a company with between 100 and 5,000 employees; and the class D secretary works for the supervisors of an organizational unit of 30 workers or less or for a non-supervisory staff specialist.

Occupational averages were usually highest in the Middle Atlantic region and lowest in the Southeast or Southwest. As illustrated in text table 6, the extent of regional differences varied considerably by job classification. For example, weekly salaries of class B claim approvers in the Middle Atlantic region (\$257) were 22 to 63 percent above those of their counterparts in the other seven regions studied. The salary average for class B actuaries in the Middle Atlantic region (\$403.50) was 4 to 21 percent above the averages in other regions. Excluding the Middle Atlantic region, the regional spread in occupational averages typically was 15 to 30 percent.

Nationwide averages for men were usually higher than for women in the same job. However, when comparisons were limited to the same job and region, the differential usually amounted to less than 10 percent. Differences in the averages for men and women doing the same job may result from several factors, including variation in the distribution of men and women among establishments having different pay levels. Also, as noted above, a large proportion of workers were paid under range-of-rate plans. Thus, higher average pay for men may be the result of a relatively larger proportion of men at the higher end of the rate-range scales.

Occupational averages were usually higher in offices em-

# Chart 1.

## Employment in Selected Life Insurance Occupations, 1961-76

Number of employees

6,500

6,000

5,500

5,000

4,500

4,000

3,500

3,000

2,500

2,000

1,500

1,000

500

0

Key

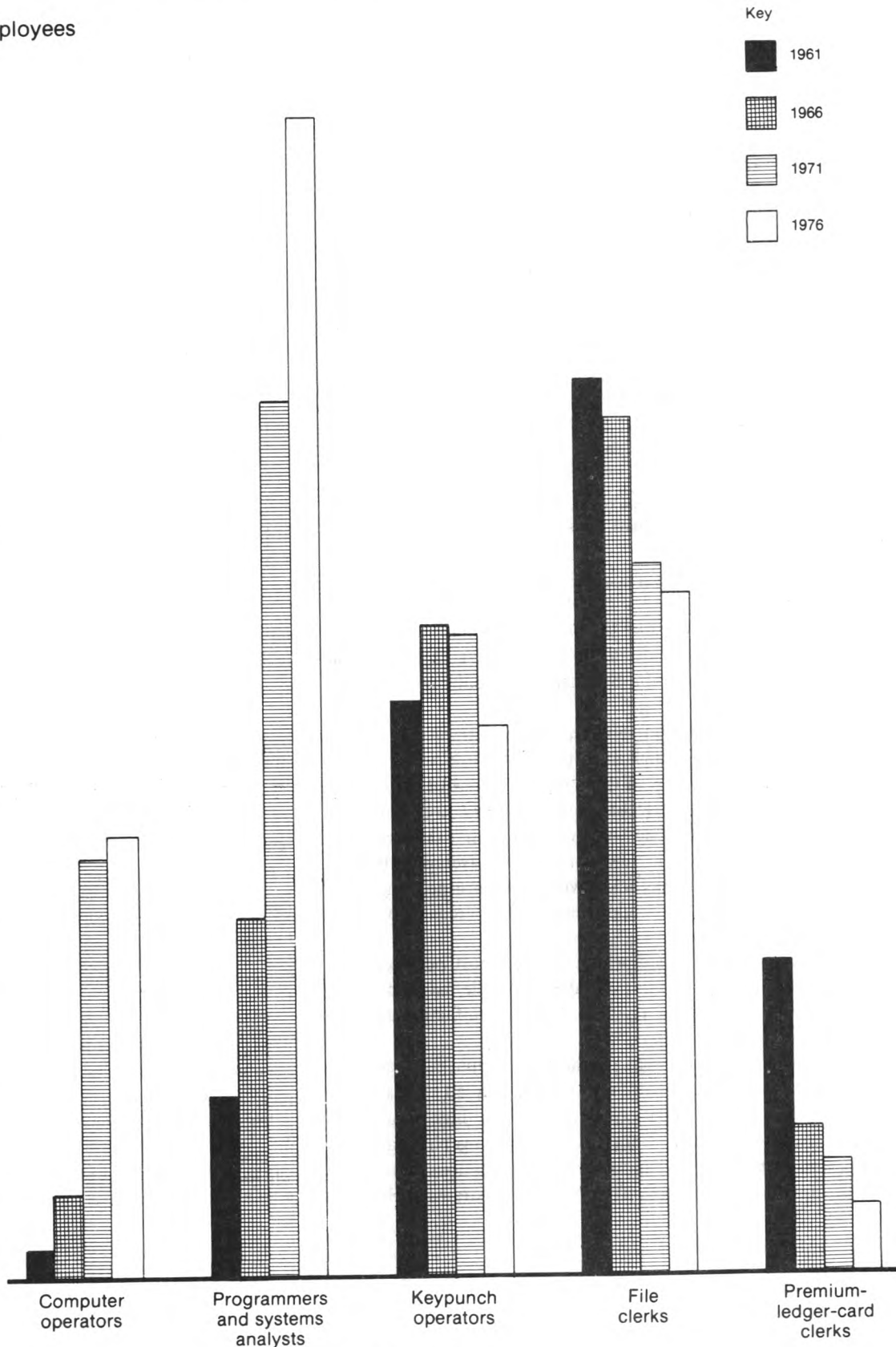
1961

1966

1971

1976

Computer operators      Programmers and systems analysts      Keypunch operators      File clerks      Premium-ledger-card clerks



**Text table 6. Pay relatives for selected regions, life insurance industry, December 1976**

(United States = 100)

Occupation	New England	Middle Atlantic	Border States	South-east	South-west	Great Lakes	Middle West	Pacific
<b>Selected insurance occupations</b>								
Actuaries, class A . . . . .	96	101	105	103	95	109	97	90
Actuaries, class B . . . . .	95	110	98	98	106	105	91	95
Claim approvers, class A . . . . .	92	130	99	95	95	105	93	—
Claim approvers, class B . . . . .	99	140	90	87	86	101	87	115
Correspondents, class B . . . . .	86	—	—	81	88	96	92	105
Premium acceptors . . . . .	—	104	93	92	94	99	98	118
Underwriters, class A . . . . .	103	110	98	96	93	96	111	102
Underwriters, class B . . . . .	102	117	107	87	87	99	103	—
<b>Selected general clerical occupations</b>								
Clerks, file, class C . . . . .	103	107	98	93	93	102	93	100
Secretaries, class B . . . . .	96	121	90	85	90	99	91	107
Secretaries, class C . . . . .	95	119	90	89	88	95	88	108
Secretaries, class D . . . . .	93	116	90	90	93	97	91	105
Typists, class A . . . . .	99	105	103	91	93	99	93	103
Typists, class B . . . . .	99	108	99	97	94	101	97	102
<b>Selected EDP-related occupations</b>								
Computer operators, class B . . . . .	101	114	88	88	94	104	89	105
Computer programmers, business, class A . . . . .	—	111	87	88	96	93	92	125
Computer programmers, business, class B . . . . .	100	110	93	91	94	91	94	—
Computer programmers, business, class C . . . . .	—	115	91	88	90	94	90	118
Computer systems analysts, business, class A . . . . .	91	111	90	96	—	91	97	105
Computer systems analysts, business, class B . . . . .	93	113	95	96	89	91	94	101
Keypunch operators, class A . . . . .	94	112	94	92	96	98	92	109
Keypunch operators, class B . . . . .	99	113	95	95	100	96	91	109

ploying 1,000 workers or more than in small establishments (table 68). This general relationship held in New England, the Middle Atlantic, and the Southeast, the only regions permitting such a comparison.

Among the areas studied separately, occupational averages were almost always highest in the New York-Newark area and were usually lowest in three southern areas: Dallas, Houston, and Jacksonville (tables 69-82). Interarea differences varied substantially by job, however. For example, class B accounting clerks in New York-Newark averaged 16 percent more than those in Jacksonville; the corresponding differential for class B claim approvers was 87 percent, favoring New York-Newark.

Individual earnings varied widely within most occupations studied. As illustrated in text table 7, middle ranges of earnings for most occupations yielded dispersion factors of 20 percent or more.

This relatively broad range of earnings within occupations was also observed within the areas studied. Thus, within an area some occupations with relatively high earnings (as measured by their average weekly earnings) included workers earning less than others in occupations with considerably lower averages. Text table 8 illustrates such

overlapping for two jobs in the New York-Newark area, despite a 21-percent differential in weekly averages.

**Text table 7. Wage dispersion in selected job classifications in life insurance offices, December 1976**

Occupational group	Total number of job classifications	Number of classifications with dispersion factors <sup>1</sup> of—				
		15 and under 20 percent	20 and under 25 percent	25 and under 30 percent	30 and under 35 percent	35 percent and over
All job classifications	37	8	12	10	4	3
Insurance occupations . . . . .	11	—	1	6	1	3
General clerical occupations . . . . .	14	5	4	3	2	—
EDP-related occupations . . . . .	12	3	7	1	1	—

<sup>1</sup> Dispersion factor equals middle 50 percent of employees in classification as a percent of median earnings. For definition of median and middle range, see appendix B. The dispersion factors permit comparisons of salary ranges that are unaffected by extremely low and high salaries. The higher the factor, the greater is the relative degree of dispersion around the median.

**Establishment practices and supplementary wage provisions**

Data also were collected on certain establishment practices such as shift practices for electronic data processing employees and work schedules for all nonsupervisory office employees, as well as selected supplementary wage benefits, including holidays, vacations, and health, insurance, and retirement plans. These data apply only to full-time employees.

*Scheduled weekly hours and shift practices.* Four-fifths of the office workers were employed by establishments scheduling a workweek of between 35 and 37.5 hours in December 1976 (table 84). Slightly more than two-fifths of these workers were scheduled for 37.5 hours. Longer schedules, typically 38.75 or 40 hours, were most commonly found in the Middle West, Southwest, and Pacific regions.

About 12 percent of the EDP employees were employed on late shifts at the time of the survey. Most of these workers received differentials above day-shift workers, typically 10 percent for second shifts and 10 or 15 percent for third or other late shifts.

*Paid holidays.* Paid holidays were provided by offices employing virtually all workers (table 85). Seven-tenths of the workers received between 8 and 12 days annually. Provisions varied widely by region. For example, nearly nine-tenths of the workers in the Middle Atlantic region received at least 12 days; in the Southeast, Southwest, and Middle West regions, at least half of the workers received 8 days or less.

**Text table 8. Weekly earnings distribution of class B underwriters and secretaries in the New York-Newark area, December 1976**

Weekly earnings	Underwriters, class B	Secretaries, class B
Under \$180 . . . . .	—	21
\$180 and under \$200 . . . . .	11	24
\$200 and under \$240 . . . . .	8	106
\$240 and under \$280 . . . . .	26	218
\$280 and under \$320 . . . . .	34	59
\$320 and over . . . . .	47	3
Number of workers . . . . .	126	431
Average weekly earnings . . . . .	\$295.50	\$245

*Paid vacations.* Paid vacations, after qualifying periods of service, were provided by all establishments studied (table 86). Most workers were eligible for 2 weeks after 1 year of service, at least 3 weeks after 10 years of service, and 4 weeks or more after 20 years. Nearly two-fifths of the workers were covered by plans providing at least 5 weeks of vacation after 30 years of service. Regionally, 3 weeks of vacation were available to more than half the workers in New England, the Middle Atlantic, and the Pacific States after only 5 years of service; 4 weeks after 15 years and 5 weeks after 25 years applied to a majority only in New England.

*Health, insurance, and retirement plans.* Virtually all office workers were in establishments providing life, hospitalization, surgical, basic medical and major medical insurance (table 87). Four-fifths of the workers were also covered by accidental death and dismemberment insurance. Paid sick leave was provided to about nine-tenths of the workers, usually at full pay with no waiting period; three-fifths of the workers were covered by sickness and accident policies. Long-term disability plans, which take effect after the expiration of sick leave or sickness and accident plans, applied to three-fourths of the workers—one of the largest proportions among industries studied by the Bureau. Dental insurance was available to two-fifths of the employees.

Retirement pension plans (in addition to Federal social security) were provided to nearly all workers. Lump sum severance payments, however, were rarely found.

Most of the life insurance and pension plans were financed entirely by the employer. However, only about two-fifths or less of the workers were covered by similarly financed health plans, and noncontributory dental insurance was virtually nonexistent.

*Other selected benefits.* Funeral leave covered nine-tenths of the workers, and jury duty leave virtually all of the workers (table 88); these plans were available to at least four-fifths of the workers within each of the regions and areas studied separately. Free lunches or monetary allowances for lunches were available to three-tenths of the workers. These benefits were most common in the Middle Atlantic and Southeast regions.



**Table 67. Average weekly earnings: Selected occupations**

(Number and average straight-time weekly earnings<sup>1</sup> of employees in selected occupations in home offices and regional head offices of life insurance carriers, United States and selected regions, December 1976)

Occupation and sex	United States <sup>2</sup>				New England				Middle Atlantic			
	Number of workers	Weekly earnings <sup>1</sup>			Number of workers	Weekly earnings <sup>1</sup>			Number of workers	Weekly earnings <sup>1</sup>		
		Mean	Median	Middle range		Mean	Median	Middle range		Mean	Median	Middle range
<b>SELECTED INSURANCE OCCUPATIONS</b>												
ACTUARIES.....	855	\$416.00	\$393.50	\$336.00-\$491.00	242	\$394.50	\$370.50	\$322.00-\$459.50	117	\$434.50	\$425.50	\$374.50-\$491.50
MEN.....	755	422.50	399.50	341.50-499.00	200	401.50	376.00	328.50-480.00	104	430.00	422.50	365.00-491.50
WOMEN.....	100	365.00	353.50	303.50-418.00	42	360.50	336.50	312.00-408.50	13	468.00	-	-
CLASS A.....	260	530.50	530.50	480.00-596.00	68	510.00	516.50	479.50-577.00	27	537.00	535.50	499.00-554.50
CLASS E.....	595	365.50	366.00	318.50-410.00	174	349.00	349.50	304.00-392.50	90	403.50	400.50	351.50-441.50
MEN.....	515	369.50	368.50	322.00-413.00	139	349.00	349.50	307.00-389.00	79	397.50	394.50	347.00-438.00
WOMEN.....	80	341.00	343.50	279.50-397.50	35	349.50	342.50	303.50-405.50	11	448.50	-	-
CLAIM APPROVERS.....	1,229	202.00	197.00	152.00-240.00	156	198.50	196.50	159.50-226.50	102	274.50	269.00	238.00-322.50
MEN.....	363	236.50	231.50	179.00-278.50	-	-	-	-	41	280.50	265.00	239.00-323.00
WOMEN.....	866	168.00	168.00	142.00-223.00	104	203.50	206.50	178.00-222.50	61	271.00	272.00	236.00-319.50
CLASS A.....	430	237.00	228.00	192.00-271.00	71	219.00	215.00	188.00-251.50	35	308.50	315.00	269.50-342.00
MEN.....	150	276.50	272.50	228.50-322.00	16	248.50	263.00	233.50-278.50	13	313.00	-	-
WOMEN.....	280	216.00	215.00	182.00-249.50	55	210.50	212.50	183.00-229.50	22	306.00	303.00	273.50-342.00
CLASS B.....	799	183.50	178.00	138.50-220.00	85	181.50	178.00	152.00-213.00	67	257.00	251.00	223.00-301.50
MEN.....	213	208.50	202.50	158.00-243.00	-	-	-	-	28	265.50	263.00	234.50-308.00
WOMEN.....	586	174.50	171.00	133.50-239.50	49	195.00	194.50	176.50-221.00	39	251.00	248.00	205.50-298.00
CORRESPONDENTS.....	1,964	172.50	162.00	137.00-202.50	75	154.00	151.50	134.00-173.00	-	-	-	-
CLASS A.....	749	192.00	182.50	157.50-218.50	36	172.50	169.00	155.00-196.00	100	253.00	267.00	214.50-293.50
CLASS B.....	1,215	160.00	150.50	129.00-182.00	39	137.00	135.00	117.00-147.00	-	-	-	-
CLERKS, POLICY EVALUATION.....	951	139.00	134.00	118.50-155.00	47	145.00	141.50	129.00-158.00	-	-	-	-
CLERKS, PREMIUM LEDGER-CARD.....	263	128.50	125.00	112.50-143.50	11	137.50	-	-	23	135.50	133.00	125.00-149.50
PREMIUM ACCEPTORS.....	570	133.50	128.50	114.00-147.50	-	-	-	-	71	139.50	135.00	120.00-160.00
UNDERWRITERS.....	1,661	264.50	259.00	221.00-304.50	195	267.00	257.00	229.00-290.00	236	297.50	294.50	258.50-345.50
MEN.....	1,004	285.50	277.50	241.00-322.00	127	280.50	268.50	238.50-315.50	144	301.50	297.50	260.00-350.50
WOMEN.....	657	233.00	231.00	193.50-269.00	68	241.50	239.50	223.50-259.50	92	291.00	285.00	257.50-321.50
CLASS A.....	608	307.50	311.50	267.00-341.00	61	316.50	318.00	270.50-361.50	68	337.00	333.00	286.00-393.00
MEN.....	470	319.50	310.00	279.50-350.50	54	324.50	325.00	282.00-365.00	51	330.00	327.00	284.50-381.50
WOMEN.....	138	265.50	267.50	230.50-301.50	7	257.50	-	-	17	357.50	388.00	298.00-393.50
CLASS B.....	1,053	240.00	238.00	202.00-271.00	134	244.50	240.00	222.00-262.00	168	281.50	285.00	238.00-324.50
MEN.....	534	255.50	250.00	221.00-281.00	73	248.50	245.00	221.00-268.50	93	286.00	294.50	230.00-342.00
WOMEN.....	519	224.50	222.00	186.50-257.50	61	239.50	239.00	222.50-258.00	75	276.00	275.00	242.00-301.00
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>												
CLERKS, ACCOUNTING.....	3,887	139.50	133.50	118.50-156.50	595	141.00	137.00	125.00-152.50	362	159.50	158.00	133.00-180.50
CLASS A.....	1,613	158.00	155.50	137.00-173.50	225	155.00	152.00	143.00-166.50	202	176.00	170.50	158.00-189.00
CLASS B.....	2,274	126.50	124.00	112.50-136.00	370	132.50	130.00	121.00-140.50	160	138.50	135.00	120.00-152.50
CLERKS, FILE.....	3,629	116.50	111.00	100.50-127.00	460	115.50	115.50	107.00-123.00	1,031	131.50	127.00	110.00-149.50
CLASS A.....	573	142.00	141.50	122.00-157.00	74	126.00	124.00	116.00-136.50	261	155.50	155.00	143.00-168.00
CLASS B.....	1,252	119.00	115.00	104.00-128.00	145	118.50	119.00	112.00-126.00	346	133.00	127.00	117.00-143.50
CLASS C.....	1,804	107.00	104.50	96.50-114.50	241	110.50	110.00	101.00-117.50	424	115.00	110.00	103.00-126.50
SECRETARIES.....	7,532	179.00	172.50	150.00-203.00	1,645	168.50	165.00	147.00-186.50	1,916	212.00	210.00	186.00-240.00
CLASS A.....	461	216.50	209.00	178.00-245.00	105	201.50	197.50	184.00-211.50	81	279.50	288.50	266.00-313.50
CLASS B.....	1,942	197.50	192.00	167.00-227.00	322	190.50	189.00	168.50-211.00	490	238.50	250.00	214.00-269.00
CLASS C.....	2,832	177.50	172.50	153.00-200.50	714	169.00	168.00	152.00-185.00	743	211.00	215.50	195.00-232.50
CLASS D.....	2,297	157.50	153.00	138.00-176.00	504	147.00	146.50	136.50-158.00	602	183.00	189.00	168.50-200.50
STENOGRAPHERS, GENERAL.....	772	133.50	131.50	121.00-145.00	67	135.50	133.50	127.00-142.50	257	142.00	140.00	125.00-153.00

See footnotes at end of table.

**Table 67. Average weekly earnings: Selected occupations—Continued**

(Number and average straight-time weekly earnings<sup>1</sup> of employees in selected occupations in home offices and regional head offices of life insurance carriers, United States and selected regions, December 1976)

Occupation and sex	United States <sup>2</sup>				New England				Middle Atlantic			
	Number of workers	Weekly earnings <sup>1</sup>			Number of workers	Weekly earnings <sup>1</sup>			Number of workers	Weekly earnings <sup>1</sup>		
		Mean	Median	Middle range		Mean	Median	Middle range		Mean	Median	Middle range
<b>SELECTED GENERAL CLERICAL OCCUPATIONS--CONTINUED</b>												
STENOGRAPHERS, SENIOR.....	514	\$164.00	\$164.50	\$145.00-\$181.50	-	-	-	-	319	\$174.50	\$173.50	\$161.00-\$189.50
TRANSCRIBING-MACHINE TYPISTS.....	993	137.00	135.00	120.00-151.50	91	\$143.00	\$142.50	\$129.00-\$157.00	161	152.50	150.00	125.00-182.00
TYPISTS.....	4,100	123.50	121.00	109.50-135.50	671	121.50	120.00	110.00-131.00	1,134	134.50	132.00	119.00-149.00
CLASS A.....	1,765	134.50	132.50	121.50-147.00	249	133.50	130.50	120.50-143.00	660	141.50	141.00	129.00-153.00
CLASS B.....	2,335	115.50	114.00	104.50-124.00	422	114.00	115.00	105.00-124.00	474	124.50	120.00	110.00-134.00
<b>SELECTED EDP-RELATED OCCUPATIONS</b>												
COMPUTER OPERATORS.....	2,361	200.50	196.50	166.50-226.00	551	196.50	200.50	173.50-221.00	545	239.50	232.00	195.50-283.00
MEN.....	2,052	203.50	199.00	168.00-230.00	466	197.50	202.50	174.00-223.50	490	244.00	235.50	199.00-291.50
WOMEN.....	309	182.00	180.50	158.00-204.50	85	192.00	193.00	173.00-209.50	55	201.00	204.50	178.50-217.50
CLASS A.....	850	233.50	222.50	200.00-253.00	267	216.50	217.50	198.00-234.00	231	279.50	292.50	226.50-326.50
CLASS B.....	1,056	190.50	188.00	166.00-210.00	201	193.00	192.00	176.50-209.50	214	217.00	219.00	185.50-254.00
MEN.....	882	191.50	189.00	165.50-212.00	152	194.00	192.50	179.00-209.50	183	219.00	219.00	185.50-257.50
WOMEN.....	174	185.00	181.50	166.00-203.50	-	-	-	-	31	206.00	214.00	181.50-222.50
CLASS C.....	455	163.00	153.50	135.50-194.00	83	142.00	143.00	125.00-154.50	100	195.00	209.50	159.50-231.50
MEN.....	372	164.50	154.00	135.00-186.50	71	140.50	136.50	125.00-153.50	-	-	-	-
WOMEN.....	83	157.50	152.00	138.00-175.00	-	-	-	-	17	190.00	199.50	175.50-212.50
COMPUTER PROGRAMMERS, BUSINESS.....	3,497	254.50	251.00	215.00-287.50	-	-	-	-	942	283.00	278.50	251.00-313.00
MEN.....	2,255	259.50	259.00	220.50-295.00	-	-	-	-	588	284.00	280.00	251.00-313.00
WOMEN.....	1,242	245.00	238.50	208.00-277.00	341	235.50	225.00	200.00-259.00	354	281.50	276.50	250.00-314.00
CLASS A.....	1,012	300.50	296.50	267.50-333.50	-	-	-	-	252	333.00	331.50	304.00-371.00
MEN.....	738	303.00	297.00	270.00-334.00	-	-	-	-	172	329.00	327.50	297.50-371.00
WOMEN.....	274	294.00	295.50	257.50-329.00	-	-	-	-	80	341.50	339.50	318.50-371.00
CLASS B.....	1,556	251.00	250.00	225.50-276.50	321	252.00	249.50	240.00-269.00	488	275.00	273.00	253.00-289.00
MEN.....	974	253.00	253.00	228.50-278.00	196	258.50	257.00	242.50-273.00	292	275.00	273.50	253.00-294.00
WOMEN.....	582	247.00	247.50	221.00-275.00	123	242.50	246.00	228.50-261.00	196	274.00	273.00	253.50-288.50
CLASS C.....	929	210.50	209.50	190.50-226.50	-	-	-	-	202	241.50	231.50	213.00-266.50
MEN.....	543	212.50	211.50	193.50-230.50	-	-	-	-	124	243.00	241.50	213.00-274.00
WOMEN.....	386	207.50	205.50	188.50-222.50	166	204.50	205.50	196.00-217.00	78	238.50	228.00	214.50-257.50
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	2,764	317.00	312.50	269.00-354.00	833	279.50	283.00	238.00-317.00	805	368.50	363.00	316.50-413.00
MEN.....	1,914	325.50	317.00	278.50-362.00	525	289.50	294.50	251.50-324.50	550	381.00	375.50	322.50-422.50
WOMEN.....	790	296.50	295.50	244.00-338.50	308	261.50	259.00	225.50-297.50	255	341.50	345.00	301.50-390.00
CLASS A.....	896	365.50	353.50	322.50-390.50	220	333.00	333.00	311.00-352.50	328	406.50	388.50	361.50-429.00
MEN.....	691	370.00	358.00	327.00-394.00	161	336.50	337.00	315.00-357.00	245	414.50	391.50	367.50-433.00
WOMEN.....	205	350.00	344.50	317.00-378.00	59	324.50	321.00	304.50-341.00	83	383.50	376.00	349.50-400.00
CLASS B.....	1,329	314.00	307.00	278.50-336.00	322	290.50	293.00	274.00-310.00	433	355.00	338.00	308.00-405.00
MEN.....	938	318.00	309.00	282.00-338.00	-	-	-	-	287	363.00	340.00	310.00-413.00
WOMEN.....	391	304.00	299.50	267.00-330.00	112	279.50	286.00	260.50-303.00	146	340.50	336.50	302.00-384.50
CLASS C.....	479	236.00	236.00	209.00-256.50	291	226.50	230.50	206.00-247.50	-	-	-	-
MEN.....	265	243.50	244.00	223.00-265.00	154	232.50	238.00	221.00-251.50	18	217.50	206.00	192.00-230.50
WOMEN.....	194	225.00	225.50	196.50-241.50	137	229.00	224.50	194.00-238.00	-	-	-	-
KEYPUNCH OPERATORS.....	2,955	142.00	139.50	124.00-159.00	437	137.50	137.00	125.50-150.00	584	161.50	163.50	139.50-185.00
CLASS A.....	1,268	156.50	154.00	146.50-171.00	206	146.50	147.50	136.50-156.00	287	175.50	178.50	160.50-192.00
CLASS B.....	1,687	131.00	128.50	115.00-143.00	231	130.00	128.00	119.50-139.00	297	147.50	146.50	126.00-167.50
TAPE LIBRARIANS.....	165	159.00	156.00	137.00-177.00	29	171.00	167.00	155.00-188.00	29	167.00	156.50	152.50-186.50
MEN.....	48	170.00	163.50	144.50-191.00	17	176.50	184.00	146.00-207.50	11	158.50	-	-
WOMEN.....	137	155.00	154.50	136.00-172.50	12	163.50	-	-	18	172.00	180.50	152.50-187.50

See footnotes at end of table.



**Table 67. Average weekly earnings: Selected occupations—Continued**

(Number and average straight-time weekly earnings<sup>1</sup> of employees in selected occupations in home offices and regional head offices of life insurance carriers, United States and selected regions, December 1976)

Occupation and sex	Border States				Number of workers	Southeast				Number of workers	Southwest			
	Number of workers	Weekly earnings <sup>1</sup>				Number of workers	Weekly earnings <sup>1</sup>				Number of workers	Weekly earnings <sup>1</sup>		
		Mean	Median	Middle range			Mean	Median	Middle range			Mean	Median	Middle range
<b>SELECTED INSURANCE OCCUPATIONS</b>														
ACTUARIES.....	40	\$467.50	\$429.50	\$366.50-\$576.50	93	\$417.50	\$403.00	\$315.00-\$529.00	46	\$420.50	\$399.00	\$365.00-\$495.50		
MEN.....	35	474.50	456.00	350.50- 591.00	82	430.00	417.50	324.50- 537.50	44	423.00	399.00	371.50- 498.50		
WOMEN.....	-	-	-	-	11	323.00	-	-	-	-	-	-		
CLASS A.....	22	557.50	571.00	459.00- 633.50	29	547.50	537.50	497.00- 630.00	13	506.50	-	-		
CLASS B.....	18	357.00	350.50	316.00- 375.50	64	358.00	355.50	279.50- 431.50	33	387.00	393.00	335.50- 432.50		
MEN.....	18	357.00	350.50	316.00- 375.50	55	369.00	360.00	286.50- 431.50	31	388.00	393.00	335.50- 424.00		
WOMEN.....	-	-	-	-	9	293.00	-	-	-	-	-	-		
CLAIM APPROVERS.....	43	189.50	158.00	142.00- 225.50	263	178.50	156.00	125.00- 218.50	89	181.50	176.00	150.50- 218.50		
MEN.....	16	249.00	275.00	199.50- 296.00	67	249.00	245.00	202.50- 298.50	27	189.00	179.00	149.00- 229.50		
WOMEN.....	27	154.50	150.00	127.00- 170.50	196	154.50	142.00	121.00- 165.50	62	178.50	172.50	150.50- 217.50		
CLASS A.....	15	233.50	225.00	157.50- 278.50	73	225.00	234.00	147.00- 275.00	32	224.50	224.50	195.50- 249.50		
MEN.....	8	290.50	-	-	29	300.00	302.50	261.50- 332.50	12	224.50	-	-		
WOMEN.....	7	169.00	-	-	44	175.50	152.50	127.00- 216.50	20	224.00	224.50	203.50- 243.00		
CLASS B.....	28	166.00	153.00	127.00- 185.50	190	160.50	147.50	121.00- 197.50	57	157.50	155.50	131.00- 176.00		
MEN.....	-	-	-	-	38	210.00	216.50	179.00- 241.00	15	160.50	150.50	144.50- 171.50		
WOMEN.....	20	149.50	138.00	124.50- 162.00	152	148.00	135.00	119.50- 162.00	42	156.50	157.00	123.50- 178.00		
CORRESPONDENTS.....	72	162.00	146.50	120.00- 194.00	180	146.50	140.50	122.00- 165.00	220	146.50	145.50	131.50- 159.00		
CLASS A.....	18	222.50	219.50	191.50- 248.50	75	171.50	168.00	142.00- 191.00	78	157.50	150.50	138.00- 174.00		
CLASS B.....	-	-	-	-	105	129.00	131.50	116.50- 141.50	142	140.50	144.00	125.50- 155.50		
CLERKS, POLICY EVALUATION.....	75	131.00	126.50	116.00- 140.50	177	127.00	122.00	111.00- 142.50	86	131.00	126.50	114.50- 144.00		
CLERKS, PREMIUM-LEDGER-CARD.....	34	121.50	118.00	104.00- 135.00	83	121.50	120.00	108.00- 131.50	17	125.50	127.00	121.00- 127.00		
PREMIUM ACCEPTORS.....	20	123.50	123.50	106.00- 131.00	126	122.50	121.00	109.50- 134.00	52	126.00	123.50	112.50- 141.00		
UNDERWRITERS.....	76	272.00	266.00	206.00- 325.00	293	240.00	233.00	179.50- 279.00	123	239.00	236.00	195.50- 290.50		
MEN.....	49	306.50	309.00	253.50- 345.00	135	290.50	264.50	244.00- 329.00	71	269.00	278.00	234.50- 306.50		
WOMEN.....	27	209.50	200.50	157.50- 255.50	158	197.00	184.00	141.50- 231.50	52	198.00	189.50	154.00- 236.00		
CLASS A.....	26	302.00	289.50	232.00- 376.50	106	296.50	288.50	247.00- 348.00	47	287.50	294.50	249.50- 317.00		
MEN.....	17	365.50	365.00	285.00- 385.00	64	337.00	322.50	272.50- 360.50	40	295.00	297.00	279.50- 317.00		
WOMEN.....	-	-	-	-	42	234.50	220.00	179.50- 283.50	7	242.50	-	-		
CLASS B.....	50	256.00	263.00	205.00- 309.00	187	208.50	205.50	165.50- 249.00	76	209.00	201.50	161.00- 236.00		
MEN.....	32	275.00	281.50	244.00- 325.00	71	248.50	247.50	223.00- 263.00	31	235.00	231.50	215.50- 239.50		
WOMEN.....	18	223.00	224.50	175.50- 258.00	116	183.50	177.50	138.00- 218.50	45	191.50	189.00	149.50- 220.00		
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>														
CLERKS, ACCOUNTING.....	138	136.00	131.50	115.00- 151.00	516	132.00	127.50	111.50- 147.50	654	128.00	124.00	115.00- 138.00		
CLASS A.....	62	153.50	151.00	135.00- 165.00	165	153.50	151.50	133.00- 167.00	212	147.00	147.00	128.50- 162.50		
CLASS B.....	76	121.50	118.50	106.00- 131.50	351	122.00	118.00	108.00- 133.50	442	119.00	117.50	109.50- 126.50		
CLERKS, FILE.....	146	107.00	104.50	98.00- 113.00	451	105.50	101.00	94.50- 112.50	391	107.00	103.50	94.50- 114.00		
CLASS A.....	11	129.00	-	-	26	132.00	126.50	108.50- 136.00	52	127.00	117.00	109.00- 144.00		
CLASS B.....	50	105.00	102.50	98.00- 110.00	113	115.50	114.00	103.00- 124.00	158	108.00	103.00	99.00- 115.00		
CLASS C.....	85	105.00	105.00	94.00- 111.50	312	99.50	98.00	92.00- 104.50	181	99.50	98.00	92.00- 105.50		
SECRETARIES.....	259	162.50	156.00	141.00- 179.50	1,091	156.50	155.00	135.00- 175.00	606	162.50	161.00	141.50- 176.50		
CLASS A.....	20	199.00	195.00	161.50- 227.50	81	175.00	167.00	149.50- 210.50	33	204.00	214.50	176.00- 230.00		
CLASS B.....	86	178.00	179.00	156.50- 198.00	318	167.50	166.50	149.00- 184.50	161	177.00	172.50	156.00- 193.50		
CLASS C.....	66	159.00	156.00	142.50- 172.50	319	157.50	156.00	138.00- 178.00	247	157.00	156.00	139.00- 172.50		
CLASS D.....	87	141.00	141.50	128.00- 149.50	373	142.50	141.00	125.50- 159.00	165	147.00	147.50	134.50- 164.50		
STENOGRAPHERS, GENERAL.....	13	147.00	-	-	69	126.50	125.00	118.50- 135.50	50	131.50	130.50	122.50- 137.50		

See footnotes at end of table.

**Table 67. Average weekly earnings: Selected occupations—Continued**

(Number and average straight-time weekly earnings<sup>1</sup> of employees in selected occupations in home offices and regional head offices of life insurance carriers, United States and selected regions, December, 1976)

Occupation and sex	Border States				Number of workers	Southeast			Number of workers	Southwest				
	Number of workers	Weekly earnings <sup>1</sup>				Number of workers	Weekly earnings <sup>1</sup>			Number of workers	Weekly earnings <sup>1</sup>			
		Mean	Median	Middle range			Mean	Median			Middle range	Mean	Median	Middle range
<b>SELECTED GENERAL CLERICAL OCCUPATIONS--CONTINUED</b>														
STENOGRAPHERS, SENIOR.....	-	-	-	-	22	\$137.00	\$132.00	\$115.00-\$153.00	-	-	-	-		
TRANSCRIBING-MACHINE TYPISTS.....	60	\$129.50	\$128.00	\$114.50-\$142.00	136	125.00	123.00	110.50-139.50	126	\$135.00	\$132.50	\$123.00-\$144.00		
TYPISTS.....	144	118.50	117.00	107.50-126.00	323	114.50	113.00	104.00-125.00	609	114.50	114.00	103.50-123.00		
CLASS A.....	26	138.50	133.50	125.00-148.50	65	123.00	120.50	109.50-133.00	231	125.00	123.00	113.00-131.50		
CLASS B.....	118	114.00	115.00	103.00-122.00	258	112.50	111.50	102.50-124.00	378	108.00	109.50	98.00-116.50		
<b>SELECTED FDP-RELATED OCCUPATIONS</b>														
COMPUTER OPERATORS.....	57	183.00	179.50	155.50-207.00	303	169.50	166.00	145.00-189.50	191	181.50	177.00	155.50-206.50		
MEN.....	54	186.00	184.00	163.00-210.00	263	171.00	167.00	146.50-190.50	180	182.50	179.50	157.00-207.00		
WOMEN.....	-	-	-	-	40	160.00	155.00	137.50-179.50	11	164.50	-	-		
CLASS A.....	25	206.50	207.00	178.50-227.50	59	207.00	205.00	182.00-229.00	52	212.00	212.50	197.00-224.50		
CLASS B.....	28	168.50	166.00	144.00-190.50	168	168.50	168.00	153.50-184.50	95	178.50	174.00	160.00-197.50		
MEN.....	25	173.00	174.50	151.00-192.00	147	169.00	168.00	153.50-186.50	91	178.50	174.00	159.00-197.50		
WOMEN.....	-	-	-	-	21	167.00	164.50	154.00-180.00	-	-	-	-		
CLASS C.....	-	-	-	-	76	143.00	143.00	126.50-160.50	44	151.00	151.50	132.50-168.00		
MEN.....	-	-	-	-	62	144.00	142.00	128.00-160.00	37	150.00	151.00	132.50-164.50		
WOMEN.....	-	-	-	-	14	140.00	-	-	7	157.00	-	-		
COMPUTER PROGRAMMERS, BUSINESS.....	98	226.00	220.00	195.00-252.00	407	234.00	233.50	194.00-268.50	228	249.00	242.00	213.00-272.50		
MEN.....	66	227.00	220.00	195.00-271.00	245	241.50	245.00	206.50-269.00	161	256.50	247.50	220.50-282.00		
WOMEN.....	32	224.00	219.00	192.50-241.00	162	223.00	221.00	189.00-253.00	67	230.50	230.00	198.50-259.00		
CLASS A.....	25	260.00	272.50	225.00-285.00	144	264.50	264.50	245.00-283.50	83	289.50	276.00	249.50-315.00		
MEN.....	24	260.50	276.00	222.00-285.00	107	271.50	267.00	251.50-286.50	63	296.50	286.00	249.00-329.00		
WOMEN.....	-	-	-	-	37	245.00	249.00	224.50-268.50	20	269.00	266.50	252.50-272.00		
CLASS B.....	39	234.00	223.00	209.50-248.00	196	228.00	225.00	199.00-257.00	111	236.00	237.50	217.50-259.00		
MEN.....	23	220.00	212.00	191.00-231.00	107	229.50	224.50	200.00-259.00	83	238.50	241.50	218.50-261.00		
WOMEN.....	16	254.50	235.00	219.50-283.00	89	227.00	226.00	198.00-255.00	28	230.00	230.50	212.00-241.00		
CLASS C.....	34	191.50	187.00	170.00-217.50	67	185.50	186.50	173.00-196.00	34	190.00	195.50	174.00-205.50		
MEN.....	19	192.50	190.00	173.50-218.00	31	178.50	185.00	168.00-195.50	15	188.50	202.50	161.00-210.00		
WOMEN.....	15	189.50	184.00	165.00-217.00	36	191.00	188.00	177.00-196.00	19	190.50	195.50	184.00-202.50		
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	26	303.50	286.50	270.50-324.50	220	300.50	298.00	266.50-331.50	97	280.00	275.00	257.00-312.50		
MEN.....	25	302.50	284.50	267.00-317.00	162	309.50	305.00	272.50-344.00	72	280.00	278.00	260.50-317.00		
WOMEN.....	-	-	-	-	58	275.00	271.50	259.50-308.00	25	279.50	273.50	257.00-293.50		
CLASS A.....	6	329.50	-	-	50	351.50	348.50	310.00-373.00	-	-	-	-		
MEN.....	-	-	-	-	45	355.00	350.00	310.00-376.00	10	323.00	-	-		
CLASS B.....	19	297.50	284.50	263.50-309.00	120	302.50	298.50	271.00-325.00	63	280.00	273.50	257.50-307.00		
MEN.....	19	297.50	284.50	263.50-309.00	81	309.50	306.00	280.50-331.50	48	283.50	280.50	265.00-317.50		
WOMEN.....	-	-	-	-	39	288.50	275.00	266.50-312.00	15	268.50	272.50	251.00-274.50		
CLASS C.....	-	-	-	-	50	245.00	245.50	227.00-272.00	18	240.50	255.50	222.00-268.50		
MEN.....	-	-	-	-	36	253.50	255.50	236.50-273.50	14	237.50	-	-		
WOMEN.....	-	-	-	-	14	223.50	-	-	-	-	-	-		
KEYPUNCH OPERATORS.....	103	135.00	127.00	119.00-147.50	570	129.00	128.00	112.50-144.00	264	136.50	136.00	121.50-149.50		
CLASS A.....	51	146.50	142.00	127.00-161.50	130	143.50	147.50	128.50-155.00	83	149.50	146.00	138.00-159.50		
CLASS B.....	52	124.00	119.50	111.50-129.00	440	124.50	123.00	109.50-138.00	181	130.50	130.00	115.00-142.50		
TAPE LIBRARIANS.....	-	-	-	-	28	164.00	165.50	138.50-182.00	27	155.00	156.00	136.00-170.00		
WOMEN.....	-	-	-	-	24	163.50	165.50	140.50-176.50	23	150.50	156.00	131.00-163.50		

See footnotes at end of table.

**Table 67. Average weekly earnings: Selected occupations—Continued**

(Number and average straight-time weekly earnings<sup>1</sup> of employees in selected occupations in home offices and regional head offices of life insurance carriers, United States and selected regions, December 1976)

Occupation and sex	Great Lakes			Middle West			Pacific					
	Number of workers	Weekly earnings <sup>1</sup>			Number of workers	Weekly earnings <sup>1</sup>			Number of workers	Weekly earnings <sup>1</sup>		
		Mean	Median	Middle range		Mean	Median	Middle range		Mean	Median	Middle range
<b>SELECTED INSURANCE OCCUPATIONS</b>												
ACTUARIES.....	141	\$445.50	\$413.50	\$344.50-\$547.00	87	\$390.50	\$374.00	\$300.50-\$462.50	56	\$380.50	\$366.50	\$321.00-\$436.50
MEN.....	130	449.00	420.00	350.00- 547.00	74	413.00	403.50	329.00- 480.00	53	381.50	366.50	321.00- 436.50
WOMEN.....	11	401.50	-	-	13	261.00	-	-	-	-	-	-
CLASS A.....	44	580.00	590.00	527.00- 609.00	28	514.00	513.00	457.50- 571.50	15	475.50	501.00	444.00- 547.00
CLASS B.....	97	384.00	384.00	324.50- 422.50	59	332.00	330.00	287.50- 392.50	41	346.00	359.50	321.00- 384.00
MEN.....	89	388.00	393.50	324.50- 437.00	47	354.50	338.00	297.50- 403.50	38	344.00	359.50	321.00- 383.00
WOMEN.....	8	340.50	-	-	12	243.00	-	-	-	-	-	-
CLAIM APPROVERS.....	334	206.50	203.00	167.00- 240.00	91	187.00	175.00	140.50- 197.50	134	215.50	215.00	192.50- 237.00
MEN.....	91	252.00	240.00	202.00- 288.50	27	257.50	263.00	175.00- 294.00	-	-	-	-
WOMEN.....	243	189.50	193.00	143.00- 222.50	64	157.00	149.50	138.50- 184.50	93	219.00	215.50	195.50- 244.00
CLASS A.....	110	250.00	240.50	211.00- 271.00	41	221.50	189.00	176.00- 279.00	-	-	-	-
MEN.....	36	293.50	281.00	231.50- 362.00	19	273.50	279.50	218.50- 311.00	-	-	-	-
WOMEN.....	74	228.50	227.00	210.50- 252.00	22	176.50	180.50	176.00- 189.00	-	-	-	-
CLASS B.....	224	185.50	189.00	138.00- 215.00	50	159.00	140.50	128.00- 177.00	82	210.50	205.00	188.00- 237.00
MEN.....	55	225.00	229.00	190.00- 275.00	8	220.50	-	-	25	197.00	190.00	173.50- 205.50
WOMEN.....	169	172.50	175.00	134.00- 199.00	42	147.00	139.50	117.50- 158.00	57	217.00	215.00	192.00- 239.50
CORRESPONDENTS.....	600	170.00	169.50	144.00- 193.50	229	161.00	157.00	130.00- 182.00	155	184.00	166.00	148.50- 211.00
CLASS A.....	251	193.00	191.00	173.50- 215.00	82	186.50	172.50	157.50- 210.50	69	202.50	203.50	157.50- 254.00
CLASS B.....	349	153.00	150.00	136.00- 172.50	147	147.00	138.00	120.50- 167.00	86	168.50	159.00	146.00- 174.50
CLERKS, POLICY EVALUATION.....	269	139.00	132.00	115.00- 153.00	72	132.00	126.50	106.50- 153.50	39	142.50	146.50	126.00- 153.00
CLERKS, PREMIUM-LEDGER-CARD.....	47	151.00	150.50	134.50- 164.50	19	114.00	110.50	106.00- 118.00	-	-	-	-
PREMIUM ACCEPTORS.....	77	132.50	134.50	110.50- 148.50	40	131.00	121.00	103.50- 142.00	47	158.00	158.50	133.00- 183.50
UNDERWRITERS.....	410	266.50	265.00	233.50- 299.00	149	270.50	269.00	211.50- 317.00	154	261.00	244.00	218.50- 286.00
MEN.....	273	280.50	271.00	246.00- 305.00	102	292.50	287.00	249.50- 345.00	83	269.00	249.50	219.00- 289.50
WOMEN.....	137	239.00	243.00	211.00- 262.00	47	223.50	202.00	189.50- 259.50	71	252.00	237.00	215.50- 271.50
CLASS A.....	207	296.00	294.00	269.00- 329.50	38	340.50	344.50	311.00- 370.50	49	314.50	308.50	267.00- 339.50
MEN.....	169	302.00	302.50	271.00- 338.00	34	345.50	348.00	317.00- 373.50	35	322.00	298.50	263.50- 340.50
WOMEN.....	38	270.00	273.50	240.50- 293.50	-	-	-	-	14	294.50	-	-
CLASS B.....	203	237.00	244.00	211.50- 262.00	111	246.50	248.50	198.00- 279.50	-	-	-	-
MEN.....	104	246.00	249.00	226.50- 271.00	68	265.50	269.00	230.50- 300.00	-	-	-	-
WOMEN.....	99	227.00	230.00	198.50- 249.50	43	216.50	202.00	187.50- 247.50	57	241.50	224.50	214.00- 255.50
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>												
CLERKS, ACCOUNTING.....	785	142.50	135.00	120.50- 160.00	433	133.00	124.50	112.50- 147.50	346	151.50	149.50	122.50- 168.00
CLASS A.....	317	163.00	160.00	139.00- 180.50	191	148.00	143.00	117.50- 162.50	223	159.50	156.50	144.00- 171.00
CLASS B.....	468	128.50	125.00	115.00- 139.00	242	121.00	117.50	107.50- 131.50	123	137.00	126.50	119.50- 156.00
CLERKS, FILE.....	610	116.50	112.50	103.00- 126.50	262	108.00	103.50	96.00- 115.00	232	111.50	104.50	101.00- 117.50
CLASS A.....	90	133.50	127.50	115.00- 144.00	44	131.50	129.00	117.00- 147.50	15	136.50	141.00	104.00- 153.00
CLASS B.....	192	120.50	115.00	103.50- 133.00	95	108.00	107.00	99.50- 116.00	-	-	-	-
CLASS C.....	328	109.50	109.50	98.00- 118.00	123	100.00	101.00	95.00- 103.50	86	107.00	99.00	99.00- 116.00
SECRETARIES.....	1,140	176.00	172.50	153.50- 195.50	389	162.50	161.00	139.00- 183.00	384	188.00	182.00	161.00- 208.00
CLASS A.....	71	229.00	223.00	206.00- 250.50	22	206.50	193.50	175.00- 212.50	27	237.50	234.50	218.50- 243.50
CLASS B.....	326	195.50	193.00	177.00- 212.50	110	179.00	176.00	154.00- 202.50	87	211.50	203.50	192.00- 223.00
CLASS C.....	449	169.00	167.00	154.00- 183.00	173	156.00	156.50	138.00- 172.50	103	191.00	183.00	172.00- 211.00
CLASS D.....	294	153.50	151.00	139.50- 165.50	84	143.50	140.00	129.00- 159.00	167	166.00	161.00	154.00- 178.00
STENOGRAPHERS, GENERAL.....	158	128.00	130.00	110.00- 142.50	105	124.00	122.00	115.00- 130.00	-	-	-	-

See footnotes at end of table.

**Table 67. Average weekly earnings: Selected occupations—Continued**

(Number and average straight-time weekly earnings<sup>1</sup> of employees in selected occupations in home offices and regional head offices of life insurance carriers, United States and selected regions, December 1976)

Occupation and sex	Great Lakes				Middle West				Pacific			
	Number of workers	Weekly earnings <sup>1</sup>			Number of workers	Weekly earnings <sup>1</sup>			Number of workers	Weekly earnings <sup>1</sup>		
		Mean	Median	Middle range		Mean	Median	Middle range		Mean	Median	Middle range
SELECTED GENERAL CLERICAL OCCUPATIONS--CONTINUED												
STENOGRAPHERS, SENIOR.....	-	-	-	-	66	\$147.50	\$147.50	\$137.00-\$161.00	-	-	-	-
TRANSCRIBING-MACHINE TYPISTS.....	205	\$135.50	\$135.00	\$122.00-\$146.00	153	133.50	136.00	117.50-152.00	41	\$140.50	\$133.00	\$123.00-\$152.00
TYPISTS.....	711	122.50	120.00	107.00-136.00	249	118.50	116.00	109.00-126.50	219	129.00	126.50	114.00-137.00
CLASS A.....	262	132.50	134.50	119.50-147.00	136	124.50	122.00	115.00-134.50	116	139.00	134.50	126.50-149.50
CLASS B.....	449	116.50	115.00	105.00-125.00	113	111.50	109.50	106.00-117.00	103	118.00	113.50	110.00-123.50
SELECTED EDP-RELATED OCCUPATIONS												
COMPUTER OPERATORS.....	383	201.50	201.00	172.50-229.50	200	177.50	175.00	150.50-206.00	100	197.00	199.50	179.00-212.50
MEN.....	320	205.00	204.00	177.00-232.00	159	181.50	177.00	155.00-203.50	99	197.50	200.00	179.00-212.50
WOMEN.....	63	184.00	182.00	163.00-204.00	41	161.50	160.00	137.00-175.00	-	-	-	-
CLASS A.....	119	226.50	225.00	204.00-253.50	62	213.00	207.50	197.50-225.50	29	207.50	187.00	179.00-232.50
CLASS B.....	174	197.50	197.00	178.00-216.00	100	169.50	168.00	154.00-179.50	51	199.50	203.00	192.50-212.50
MEN.....	140	200.00	198.50	183.00-218.00	78	171.50	168.00	155.50-182.00	51	199.50	203.00	192.50-212.50
WOMEN.....	34	188.50	186.00	166.50-203.50	22	161.50	169.50	150.00-174.50	-	-	-	-
CLASS C.....	90	177.00	166.00	147.00-218.00	38	141.50	138.50	131.50-149.50	20	175.50	173.00	165.00-186.50
MEN.....	72	182.00	172.00	150.00-219.00	24	140.50	138.50	133.50-148.00	19	176.50	179.00	166.50-186.50
WOMEN.....	18	156.50	150.00	142.50-170.50	14	144.00	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS.....	549	241.00	235.00	209.50-265.50	223	232.50	230.00	200.00-266.00	92	291.00	288.00	249.50-325.50
MEN.....	361	247.00	245.00	210.00-275.00	154	238.50	242.00	206.00-277.50	76	294.00	292.00	251.50-329.00
WOMEN.....	188	229.00	227.00	204.00-249.50	69	216.00	213.00	189.00-247.50	-	-	-	-
CLASS A.....	196	279.00	273.00	257.50-296.50	65	277.50	279.50	259.00-295.50	15	375.50	373.00	361.00-405.00
MEN.....	135	288.50	284.00	264.50-306.50	51	280.50	280.00	259.00-294.50	13	381.50	-	-
WOMEN.....	61	259.00	258.00	239.00-273.50	14	266.00	-	-	-	-	-	-
CLASS B.....	253	228.00	222.50	209.50-246.00	84	236.00	235.00	213.50-257.00	-	-	-	-
MEN.....	159	232.00	228.50	209.50-253.00	62	237.50	241.00	214.50-258.50	35	299.00	303.50	275.00-325.50
WOMEN.....	94	221.00	219.50	205.00-235.50	22	231.50	224.50	213.50-244.50	-	-	-	-
CLASS C.....	100	198.50	200.00	183.00-213.50	74	188.50	190.00	165.00-207.00	34	248.00	246.00	215.00-280.50
MEN.....	67	200.00	201.00	183.00-232.00	41	188.50	190.00	164.50-206.50	28	248.00	245.00	212.50-279.00
WOMEN.....	33	194.50	199.50	183.00-205.50	33	188.50	190.00	168.00-207.00	-	-	-	-
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	409	305.00	311.00	267.50-341.00	110	309.00	308.00	277.50-343.00	180	336.50	334.00	299.50-373.00
MEN.....	308	307.00	309.00	268.50-345.00	97	311.50	309.50	278.50-345.00	153	338.50	336.00	307.00-376.00
WOMEN.....	101	297.50	313.00	255.00-332.00	13	294.00	-	-	27	326.50	315.00	288.00-350.00
CLASS A.....	182	334.00	336.00	303.50-360.50	31	355.00	351.00	334.00-378.00	58	384.50	386.50	348.50-422.00
MEN.....	140	337.50	340.00	303.50-360.50	27	358.50	354.50	334.00-385.00	54	383.50	383.50	348.00-422.00
WOMEN.....	42	322.50	320.50	305.00-346.50	-	-	-	-	-	-	-	-
CLASS B.....	196	285.50	286.00	255.50-316.50	70	295.50	296.50	266.00-329.50	88	318.00	309.50	287.00-349.00
MEN.....	140	286.50	286.00	260.50-314.50	62	297.00	299.50	270.50-329.50	73	320.00	311.00	288.50-349.00
WOMEN.....	56	282.00	286.00	239.50-318.00	8	283.00	-	-	15	306.50	288.00	283.50-324.00
CLASS C.....	31	256.50	249.00	241.00-274.00	9	258.00	-	-	-	-	-	-
MEN.....	28	258.00	254.50	241.00-277.00	8	261.50	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	507	140.00	138.00	125.00-155.50	216	132.00	130.50	117.00-146.00	239	157.00	159.00	141.00-169.00
CLASS A.....	262	153.00	152.00	138.00-163.00	110	144.00	145.00	133.50-156.00	124	170.50	167.50	161.00-183.50
CLASS B.....	245	125.50	125.00	110.50-137.50	106	119.50	121.00	112.00-129.00	115	143.00	140.00	134.00-151.00
TAPE LIBRARIANS.....	37	155.50	158.00	133.00-172.50	19	143.00	144.00	137.00-149.00	-	-	-	-
MEN.....	8	164.50	-	-	-	-	-	-	-	-	-	-
WOMEN.....	29	153.00	158.00	133.00-172.50	18	142.50	144.00	136.50-147.00	-	-	-	-

<sup>1</sup> Earnings have been rounded to the nearest half dollar, and relate to regular straight-time salaries that are paid for standard workweeks. See Appendix B for method used in computing means, medians, and middle ranges of earnings. Medians and middle ranges are not provided for entries of fewer than 15 workers.

<sup>2</sup> Includes data for Mountain region in addition to those shown separately. See footnote 1, table B-2 for definition of regions.

<sup>3</sup> All or virtually all workers are men.

<sup>4</sup> All or virtually all workers are women.

NOTE: Dashes indicate no data reported or data that do not meet publication criteria. Overall occupation may include data for subclassifications not shown separately.



**Table 68. Occupational averages: By size of carrier**

(Number of employees and average straight-time weekly earnings<sup>1</sup> in selected occupations in home and regional head offices of life insurance carriers, United States and selected regions, December 1976)

Occupation	United States <sup>2</sup>				New England				Middle Atlantic				Border States	
	50 - 999 employees		1,000 employees or more		50 - 999 employees		1,000 employees or more		50 - 999 employees		1,000 employees or more		50 - 999 employees	
	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings
	Carriers with—													
<b>SELECTED INSURANCE OCCUPATIONS</b>														
ACTUARIES.....	443	\$417.00	412	\$414.50	27	\$477.50	215	\$384.00	37	\$430.00	80	\$436.50	40	\$467.50
CLASS A.....	146	530.50	114	531.00	13	584.50	55	492.00	9	491.50	18	559.50	22	557.50
CLASS B.....	297	361.50	298	369.50	14	378.00	160	346.50	28	410.00	62	401.00	18	357.00
CLAIM APPROVERS.....	749	184.00	480	230.50	34	188.00	122	201.50	29	255.50	73	282.50	43	189.50
CLASS A.....	228	226.00	202	249.50	11	230.00	60	217.00	7	304.00	28	310.00	15	233.50
CLASS E.....	521	166.00	278	216.00	23	168.00	62	186.50	22	240.50	45	265.00	28	166.00
CORRESPONDENTS.....	1,211	154.50	753	201.50	37	135.50	38	172.00	44	179.00	-	-	72	162.00
CLASS A.....	448	178.00	301	213.50	10	163.50	-	-	-	-	95	255.00	18	222.50
CLASS B.....	763	140.50	452	193.00	27	125.50	12	162.50	39	175.00	-	-	-	-
CLERKS, POLICY EVALUATION.....	623	133.00	328	149.50	17	144.00	30	146.00	34	138.50	-	-	75	131.00
CLERKS, PREMIUM-LEDGER-CARD.....	227	127.00	36	137.00	-	-	-	-	16	132.50	-	-	34	121.50
PREMIUM ACCEPTORS.....	474	128.50	96	156.50	-	-	-	-	35	125.00	36	153.00	20	123.50
UNDERWRITERS.....	1,006	259.00	655	273.00	56	285.50	139	259.50	88	296.00	148	298.50	76	272.00
CLASS A.....	418	304.00	190	314.00	24	341.00	37	301.00	32	324.00	36	348.50	26	302.00
CLASS B.....	588	227.00	465	256.50	32	244.00	102	244.50	56	280.00	112	282.50	50	256.00
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>														
CLERKS, ACCOUNTING.....	2,671	135.00	1,216	149.50	162	139.00	433	141.50	170	151.50	192	166.50	138	136.00
CLASS A.....	966	155.50	647	161.00	33	161.00	192	153.50	58	181.50	144	173.50	62	153.50
CLASS B.....	1,705	123.00	569	136.30	129	133.50	241	132.00	112	135.50	48	145.00	76	121.50
CLERKS, FILE.....	2,070	115.50	1,559	118.00	71	108.00	389	117.00	470	138.00	561	125.50	146	107.00
CLASS A.....	328	142.50	245	141.00	-	-	70	126.50	-	-	-	-	11	129.00
CLASS B.....	710	117.00	542	121.00	-	-	134	118.50	-	-	202	128.00	50	105.00
CLASS C.....	1,032	106.00	772	109.00	56	104.50	185	112.50	161	119.50	263	112.00	85	105.00
SECRETARIES.....	3,336	166.00	4,196	189.00	114	173.50	1,531	168.50	319	194.50	1,597	216.00	259	162.50
CLASS A.....	261	202.00	200	235.50	9	204.00	96	201.00	26	236.50	55	299.50	20	199.00
CLASS B.....	1,065	179.00	877	220.00	55	172.50	267	194.00	89	206.00	401	246.00	86	178.00
CLASS C.....	1,032	160.50	1,800	187.00	-	-	674	169.00	45	207.00	698	211.50	66	159.00
CLASS D.....	978	148.50	1,319	164.50	10	148.00	494	147.00	159	178.00	-	-	87	141.00
STENOGRAPHERS, GENERAL.....	298	130.50	474	135.50	-	-	-	-	30	144.00	227	141.50	13	147.00
STENOGRAPHERS, SENIOR.....	79	147.50	435	167.00	-	-	-	-	12	142.50	307	176.00	-	-
TRANSCRIBING-MACHINE TYPISTS.....	655	136.00	338	138.00	18	142.50	73	143.00	69	164.50	92	144.00	60	129.50
TYPISTS.....	1,826	120.00	2,274	127.00	55	133.50	616	120.50	267	136.50	867	134.00	144	118.50
CLASS A.....	587	131.00	1,178	136.50	28	146.00	221	132.00	77	155.50	-	-	26	138.50
CLASS B.....	1,239	114.50	1,096	116.50	27	120.00	-	-	190	129.00	284	121.50	118	114.00
<b>SELECTED EDF-RELATED OCCUPATIONS</b>														
COMPUTER OPERATORS.....	1,071	183.00	1,290	215.50	66	170.00	485	200.50	80	197.50	465	246.50	57	183.00
CLASS A.....	343	211.00	507	248.50	37	183.00	230	222.00	40	225.50	-	-	25	206.50
CLASS B.....	517	176.00	539	204.00	-	-	178	198.00	29	183.00	185	222.50	28	168.50
CLASS C.....	211	153.50	244	171.00	-	-	77	141.50	11	135.00	89	202.50	-	-
COMPUTER PROGRAMMERS, BUSINESS.....	1,191	239.00	2,306	262.50	47	201.50	-	-	149	254.50	793	288.50	98	226.00
CLASS A.....	362	280.00	650	312.00	-	-	-	-	48	282.50	-	-	25	260.00
CLASS B.....	579	235.50	977	260.00	27	206.50	294	256.50	86	244.50	402	281.00	39	234.00
CLASS C.....	250	189.00	679	218.50	15	168.00	-	-	15	223.50	187	243.00	34	191.50
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	756	307.50	1,948	321.00	64	278.50	769	279.50	98	344.50	707	372.00	26	303.50
CLASS A.....	279	352.00	617	371.50	14	315.00	206	334.50	48	404.50	280	407.00	6	329.50
CLASS B.....	385	291.00	944	323.00	40	275.00	-	-	42	301.00	391	361.00	19	297.50
CLASS C.....	92	240.50	387	235.00	-	-	281	226.00	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	1,632	135.50	1,323	150.00	77	131.50	360	139.00	207	151.00	377	167.00	103	135.00
CLASS A.....	588	150.50	680	161.50	16	146.50	190	146.50	75	164.00	212	180.00	51	146.50
CLASS B.....	1,044	127.00	643	137.50	61	127.50	170	130.50	132	143.50	165	150.50	52	124.00
TAPE LIBRARIANS.....	107	152.00	78	168.50	7	169.00	22	171.50	11	168.00	18	166.50	-	-

See footnotes at end of table.

**Table 68. Occupational averages: By size of carrier—Continued**(Number of employees and average straight-time weekly earnings<sup>1</sup> in selected occupations in home and regional head offices of life insurance carriers, United States and selected regions, December 1976)

Occupations	Southeast				Southwest		Great Lakes				Middle West	
	Carriers with—											
	50 - 999 employees		1,000 employees or more		50 - 999 employees		50 - 999 employees		1,000 employees or more		1,000 employees or more	
	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings	Num-ber of employ-ees	Aver-age weekly earn-ings
<b>SELECTED INSURANCE OCCUPATIONS</b>												
ACTUARIES.....	66	\$379.50	27	\$509.50	41	\$426.00	106	\$433.00	35	\$482.00	56	\$371.00
CLASS A.....	18	487.00	-	-	13	506.50	34	566.50	10	627.00	13	523.00
CLASS B.....	48	339.50	16	414.50	28	389.00	72	370.50	25	424.00	43	325.00
CLAIM APPROVERS.....	202	156.00	61	252.00	77	172.50	236	199.00	98	225.00	82	183.00
CLASS A.....	50	194.50	23	291.00	24	215.50	72	249.00	38	251.00	38	217.50
CLASS B.....	152	143.50	38	228.50	53	153.00	164	177.00	60	208.50	44	153.50
CORRESPONDENTS.....	111	138.50	69	159.50	189	145.00	394	162.50	206	184.00	193	160.00
CLASS A.....	40	166.00	-	-	65	155.00	166	186.50	85	206.00	57	192.00
CLASS B.....	71	123.50	34	140.50	124	140.00	228	145.00	121	168.00	136	146.50
CLERKS, POLICY EVALUATION.....	146	125.00	31	136.50	82	127.50	153	140.00	116	137.50	72	132.00
CLERKS, PREMIUM-LEDGER-CARD.....	66	119.50	-	-	17	125.50	42	151.00	-	-	19	114.00
ERMIUM ACCEPTORS.....	116	122.50	-	-	52	126.00	67	130.00	-	-	40	131.00
UNDERWRITERS.....	195	218.50	98	283.50	97	232.00	317	268.50	93	260.50	113	259.50
CLASS A.....	69	280.50	37	326.50	36	291.00	171	297.50	36	289.50	28	332.50
CLASS B.....	126	184.50	61	257.50	61	197.50	146	234.50	57	242.00	85	235.50
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>												
CLERKS, ACCOUNTING.....	408	130.00	108	140.00	491	127.00	709	139.50	76	169.00	402	131.00
CLASS A.....	137	152.00	28	160.00	139	149.00	287	160.50	30	187.50	174	145.00
CLASS B.....	271	119.00	80	133.00	352	118.00	422	125.50	46	157.00	228	120.00
CLERKS, FILE.....	309	106.50	142	103.50	335	106.50	445	114.00	165	124.00	181	108.50
CLASS A.....	24	129.50	-	-	26	140.00	60	127.00	30	146.50	28	137.00
CLASS B.....	92	113.50	-	-	130	110.00	152	116.50	-	-	81	108.00
CLASS C.....	193	100.50	119	98.50	179	99.50	233	108.50	95	112.50	72	98.00
SECRETARIES.....	848	152.00	243	173.00	564	160.00	726	176.00	414	176.50	290	161.50
CLASS A.....	76	171.00	-	-	30	201.00	48	233.00	-	-	19	204.50
CLASS B.....	288	162.50	30	216.00	153	175.00	231	195.50	95	194.50	82	174.00
CLASS C.....	229	151.00	90	173.50	216	154.00	275	167.00	174	172.00	119	156.50
CLASS D.....	255	134.50	118	159.50	165	147.00	172	148.00	122	161.00	70	143.00
STENOGRAPHERS, GENERAL.....	34	125.00	35	128.00	28	132.50	127	129.50	-	-	49	125.00
STENOGRAPHERS, SENIOR.....	15	142.00	-	-	-	-	9	157.50	-	-	33	148.50
TRANSCRIBING-MACHINE TYPISTS.....	56	130.50	80	121.00	122	135.00	130	130.50	75	145.00	147	133.00
TYPISTS.....	152	115.00	171	114.00	448	110.50	510	121.00	201	126.50	144	116.50
CLASS A.....	28	124.50	37	121.50	141	120.50	160	130.00	102	136.50	81	123.50
CLASS B.....	124	113.00	134	111.50	307	106.00	350	116.50	99	116.50	63	108.00
<b>SELECTED EDF-RELATED OCCUPATIONS</b>												
COMPUTER OPERATORS.....	186	165.50	117	176.50	157	178.50	272	198.50	111	209.50	170	178.00
CLASS A.....	30	200.50	29	214.50	42	212.00	90	223.00	29	236.50	54	213.00
CLASS B.....	112	166.50	56	173.00	75	175.00	118	192.00	56	209.50	82	169.50
CLASS C.....	44	138.50	32	149.50	40	149.50	64	176.00	26	179.00	34	143.00
COMPUTER PROGRAMMERS, BUSINESS.....	220	232.00	187	236.50	177	248.00	268	247.00	281	235.00	173	233.50
CLASS A.....	55	258.00	-	-	58	299.00	104	285.50	92	272.00	54	277.00
CLASS B.....	124	234.50	72	217.00	93	233.50	114	234.00	139	223.00	67	239.00
CLASS C.....	41	189.50	26	179.00	26	185.50	50	195.50	50	201.00	52	181.50
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	101	307.50	119	294.50	69	279.00	258	308.00	151	299.50	66	309.00
CLASS A.....	35	344.00	15	368.50	6	330.50	124	341.50	58	318.00	22	354.50
CLASS B.....	45	315.00	75	295.00	45	287.50	113	279.50	83	293.50	39	287.50
CLASS C.....	21	231.00	29	255.50	18	240.50	21	263.50	-	-	-	-
KEYPUNCH OPERATORS.....	378	124.00	192	138.00	229	137.00	358	139.00	149	142.00	163	129.00
CLASS A.....	82	137.50	48	153.50	70	150.00	176	153.00	86	154.00	67	143.50
CLASS B.....	296	120.50	144	132.50	159	131.00	182	125.00	63	126.00	96	119.00
TAPE LIBRARIANS.....	17	163.50	11	165.00	19	146.00	24	153.50	13	159.50	16	140.00

<sup>1</sup> Earnings have been rounded to the nearest half dollar, and relate to regular straight-time salaries that are paid for standard workweeks.<sup>2</sup> Includes data for regions in addition to those shown separately.

NOTE: Dashes indicate that data were not reported or that data do not meet publication criteria. Overall occupation may include data for subclassifications not shown separately.



**Table 69. Occupational earnings: Atlanta, Ga.<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																									
				90 AND UNDER 100	100-110	110-120	120-130	130-140	140-150	150-160	160-170	170-180	180-190	190-200	200-210	210-220	220-230	230-240	240-250	250-260	260-270	270-280	280-290	290-300	300-320	320-340	340-360	360-380	
<b>SELECTED INSURANCE OCCUPATIONS</b>																													
CLAIM APPROVERS.....	13	36.5	\$192.50	-	-	-	-	-	-	-	4	2	2	-	3	-	-	-	-	1	-	1	-	-	-	-	-	-	
CLASS B.....	9	36.5	174.00	-	-	-	-	-	-	-	4	2	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, POLICY EVALUATION.....	24	36.5	134.00	1	4	-	6	3	3	4	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
UNDERWRITERS.....	18	36.5	261.00	-	-	-	-	-	-	-	-	-	-	3	-	1	-	2	1	-	3	1	-	1	-	-	-	-	
CLASS B.....	9	37.0	216.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-	
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																													
CLERKS, ACCOUNTING.....	76	36.5	154.50	4	3	3	7	6	8	10	11	8	8	4	2	2	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	38	37.0	137.50	4	3	3	7	4	3	5	4	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	25	37.0	119.50	3	4	11	1	4	-	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	9	37.5	117.00	3	2	1	1	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	13	36.5	115.00	-	2	9	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES:																													
CLASS A.....	7	37.0	191.50	-	-	-	-	-	-	-	3	-	-	-	2	1	1	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	18	37.0	172.50	-	-	-	-	2	2	3	1	2	3	-	4	1	-	-	-	-	-	-	-	-	-	-	-	-	
TRANSCRIBING-MACHINE TYPISTS.....	11	37.0	142.50	-	-	1	2	3	1	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Atlanta metropolitan area consists of Butts, Cherokee, Clayton, Cobb, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Paulding, Rockdale, and Walton Counties.  
<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at

a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications\*not shown separately.

**Table 70. Occupational earnings: Baltimore, Md.<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																											
				100 AND UNDER 105	105	110	115	120	125	130	135	140	145	155	165	175	185	195	205	215	225	235	255	275	295	315	335				
				105	110	115	120	125	130	135	140	145	155	165	175	185	195	205	215	225	235	255	275	295	315	335					
<b>SELECTED INSURANCE OCCUPATIONS</b>																															
PREMIUM ACCEPTORS.....	8	36.5	\$126.50	2	-	2	-	-	-	-	-	3	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-				
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																															
CLERKS, ACCOUNTING.....	10	37.0	144.50	2	-	-	-	-	-	1	-	-	3	3	1	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS B.....	6	37.0	134.00	2	-	-	-	-	-	1	-	-	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-				
CLERKS, FILE.....	31	37.5	111.50	6	4	16	2	-	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS E.....	8	37.5	112.00	2	-	5	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
CLASS C.....	21	37.5	113.50	4	4	11	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
SECRETARIES:																															
CLASS A.....	6	37.0	215.00	-	-	-	-	-	-	-	-	-	-	-	2	-	1	-	1	-	-	-	-	1	1	-	-				
TRANSCRIBING-MACHINE TYPISTS.....	6	37.0	125.00	-	1	2	1	-	-	-	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-				
TYPISTS:																															
CLASS A.....	20	37.5	133.50	-	-	-	-	-	10	4	2	1	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-				
<b>SELECTED EDF-RELATED OCCUPATIONS</b>																															
COMPUTER OPERATORS.....	17	37.0	174.00	-	-	-	-	-	2	-	-	-	-	4	3	4	1	-	1	2	-	-	-	-	-	-	-				
CLASS A.....	9	37.0	190.50	-	-	-	-	-	-	-	-	-	-	-	2	3	1	-	1	2	-	-	-	-	-	-	-				
COMPUTER PROGRAMMERS, BUSINESS.....	36	37.0	219.00	-	-	-	-	-	2	-	-	-	1	-	6	-	-	2	4	4	7	3	2	2	3	-	-				
CLASS A.....	10	37.0	267.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	2	2	1	3	-	-				
CLASS C.....	9	37.0	170.50	-	-	-	-	-	2	-	-	-	1	-	4	-	-	-	-	1	-	1	-	-	-	-	-				
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	11	37.0	294.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	2	4	2	-				
CLASS B.....	7	37.0	283.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	1	3	-	-				
KEYPUNCH OPERATORS.....	20	37.5	139.00	1	-	1	1	1	3	4	1	1	2	1	4	-	-	-	-	-	-	-	-	-	-	-	-				

<sup>1</sup> The Baltimore metropolitan area consists of Baltimore City, Anne Arundel, Baltimore, Carroll, Harford, and Howard Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level

of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 71. Occupational earnings: Boston, Mass.<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																									
				100 AND UNDER	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	280	290	300	310	320	340	360 AND OVER	
<b>SELECTED INSURANCE OCCUPATIONS</b>																													
ACTUARIES.....	52	37.0	\$455.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	1	-	-	1	2	4	42	
CLASS A.....	21	37.0	552.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	31	37.0	390.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	1	-	-	1	2	4	21	
CLAIM APPROVERS.....	53	37.5	220.00	-	-	-	-	-	-	2	4	1	5	4	10	11	3	6	-	4	2	1	-	-	-	-	-	-	
CLASS A.....	29	37.5	226.00	-	-	-	-	-	-	1	2	1	2	2	4	5	2	3	-	4	2	1	-	-	-	-	-	-	
CLASS B.....	24	37.5	212.00	-	-	-	-	-	-	1	2	-	3	2	6	6	1	3	-	-	-	-	-	-	-	-	-	-	
UNDERWRITERS.....	81	37.0	261.50	-	-	-	-	-	-	-	-	-	-	-	4	6	10	9	11	11	7	4	5	1	1	1	3	1	
CLASS A.....	20	36.5	325.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	2	1	3	-	1	1	1	1	6	
CLASS B.....	61	37.0	240.00	-	-	-	-	-	-	-	-	-	-	4	6	10	9	11	9	5	3	2	1	-	-	-	-	-	
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																													
CLERKS, ACCOUNTING.....	185	37.0	139.50	7	19	40	33	33	25	9	14	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	85	37.0	148.50	-	3	12	16	16	15	8	10	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	100	36.5	132.00	-	16	28	17	17	10	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	164	37.0	120.50	29	56	43	19	16	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	68	37.0	125.50	5	20	20	10	12	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	73	37.0	118.50	8	34	20	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	23	37.0	110.50	16	2	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	586	37.0	168.00	-	9	34	62	77	79	71	68	52	36	41	22	12	14	6	-	2	1	-	-	-	-	-	-	-	
CLASS C.....	208	37.0	167.50	-	4	5	13	29	25	33	36	30	15	14	2	2	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	191	37.0	145.50	-	5	28	41	39	39	24	11	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS, GENERAL.....	23	37.0	135.00	-	2	7	7	5	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TRANSCRIBING-MACHINE TYPISTS.....	35	37.0	147.50	3	-	4	4	8	3	4	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	109	37.0	123.50	29	22	25	9	12	8	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	38	37.0	109.00	29	2	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED EDP-RELATED OCCUPATIONS</b>																													
COMPUTER OPERATORS.....	140	37.0	177.00	-	11	14	8	8	9	10	11	10	13	16	9	6	7	3	4	1	-	-	-	-	-	-	-	-	
CLASS A.....	53	37.0	215.00	-	-	-	-	-	-	1	3	3	7	9	9	6	7	3	4	1	-	-	-	-	-	-	-	-	
CLASS B.....	27	36.5	189.50	-	-	-	-	-	-	1	6	7	6	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	60	37.0	137.50	-	11	14	8	8	9	8	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	160	37.0	283.50	-	-	-	-	-	-	1	4	12	6	2	9	3	8	2	7	7	8	11	9	9	11	21	15	15	
CLASS B.....	64	37.0	283.50	-	-	-	-	-	-	-	-	-	-	1	4	2	4	1	4	6	5	10	5	7	5	6	2	2	
KEYPUNCH OPERATORS.....	82	37.0	136.00	3	11	17	21	15	6	4	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	24	37.0	145.00	1	-	4	6	3	3	4	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	58	37.0	132.00	2	11	13	15	12	3	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TAPE LIBRARIANS.....	9	37.0	178.50	-	-	-	-	1	1	4	-	1	1	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	

<sup>1</sup> The Boston metropolitan area consists of Suffolk County, 16 communities in Essex County, 34 in Middlesex County, 26 in Norfolk County, and 12 in Plymouth County.

<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Workers were distributed as follows: 2 at \$440 to \$480; 7 at \$480 to \$520; 4 at \$520 to \$560; 1 at \$560 to \$600; and 7 at \$600 to \$640.

<sup>4</sup> Workers were distributed as follows: 6 at \$360 to \$380; 3 at \$380 to \$400; 6 at \$400 to \$440; 3 at \$440 to \$480; and 3 at \$480 and over.

<sup>5</sup> Workers were distributed as follows: 3 at \$380 to \$400; and 3 at \$400 to \$440.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 72. Occupational earnings: Chicago, Ill.<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (standard) <sup>2</sup>	Average weekly earnings (standard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																											
				UNDER 110	110 AND UNDER 115	115	120	125	130	135	140	150	160	170	180	190	200	220	240	260	280	300	320	340	360	380 AND OVER					
<b>SELECTED INSURANCE OCCUPATIONS</b>																															
ACTUARIES:																															
CLASS B.....	10	38.5	\$390.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5			
CLAIM APPROVERS.....	100	37.5	263.50	-	-	-	-	12	-	4	-	-	2	8	13	9	13	19	9	8	2	-	1	-	-	-	-	-			
CLASS A.....	29	37.5	245.50	-	-	-	-	-	-	-	-	-	-	-	-	-	3	12	6	6	1	-	-	-	-	-	-	-			
CLASS B.....	71	37.5	186.50	-	-	-	-	12	-	4	-	-	2	8	13	9	10	7	3	2	1	-	-	-	-	-	-	-			
CORRESPONDENTS.....	59	37.0	170.50	-	-	4	-	2	-	3	-	6	8	12	4	-	6	6	1	-	-	-	-	-	-	-	-	-			
CLASS A.....	18	37.0	170.50	-	-	-	-	-	-	3	-	7	6	8	2	-	3	6	1	-	-	-	-	-	-	-	-	-			
CLASS B.....	41	37.0	157.00	-	-	4	-	2	-	7	-	6	6	8	2	-	3	6	1	-	-	-	-	-	-	-	-	-			
CLERKS, POLICY EVALUATION.....	25	38.0	130.50	3	-	6	-	2	-	3	-	4	2	1	-	-	3	-	-	-	-	-	-	-	-	-	-	-			
UNDERWRITERS.....	42	37.0	275.50	-	-	-	-	-	-	-	-	-	-	-	-	-	3	7	5	8	4	11	2	-	-	-	-	-			
CLASS E.....	15	37.0	244.50	-	-	-	-	-	-	-	-	-	-	-	-	-	3	5	3	-	4	-	-	-	-	-	-	-			
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																															
CLERKS, ACCOUNTING.....	177	37.5	144.50	3	4	28	13	23	17	12	14	10	15	17	6	9	5	1	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	70	37.5	146.50	-	4	14	2	6	7	6	2	7	3	9	4	2	4	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	107	37.5	143.00	3	-	14	11	17	10	6	12	3	12	8	2	7	1	1	-	-	-	-	-	-	-	-	-	-	-		
CLERKS, FILE.....	98	37.0	120.50	3 <sup>2</sup>	13	11	25	11	4	6	6	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	12	37.0	141.00	-	-	2	2	2	2	3	1	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	29	38.0	120.00	10	1	5	-	6	2	1	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS C.....	57	37.0	116.50	10	12	6	23	3	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
SECRETARIES.....	252	37.5	184.00	-	-	-	2	-	4	6	10	44	38	34	22	21	42	9	11	1	5	2	1	-	-	-	-	-	-		
CLASS A.....	13	37.5	262.50	-	-	-	-	-	-	-	-	-	-	-	-	-	2	2	2	4	2	1	-	-	-	-	-	-	-		
CLASS B.....	67	38.0	209.50	-	-	-	-	-	-	-	-	-	3	4	9	9	2	2	2	1	1	-	-	-	-	-	-	-	-		
CLASS C.....	148	37.5	170.50	-	-	-	2	-	2	4	32	28	11	11	11	15	1	1	-	-	-	-	-	-	-	-	-	-	-		
CLASS D.....	24	37.5	153.50	-	-	-	-	-	2	4	6	4	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
TRANSCRIBING-MACHINE TYPISTS.....	27	37.0	145.50	-	-	-	2	-	4	15	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
TYPISTS.....	132	37.0	134.00	2	-	24	16	11	12	30	14	16	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	72	37.5	142.00	-	-	2	6	6	6	24	13	13	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	60	36.5	124.50	2	-	24	14	5	4	6	1	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>SELECTED EDF-RELATED OCCUPATIONS</b>																															
COMPUTER OPERATORS.....	82	37.0	209.00	-	-	-	-	-	2	3	7	4	7	2	6	24	6	14	1	6	-	-	-	-	-	-	-	-	-		
CLASS A.....	36	37.5	236.00	-	-	-	-	-	-	-	-	-	-	-	2	14	2	13	-	5	-	-	-	-	-	-	-	-	-		
CLASS B.....	32	37.5	195.00	-	-	-	-	-	-	3	5	2	4	1	-	10	4	1	1	-	-	-	-	-	-	-	-	-	-		
CLASS C.....	14	36.5	170.00	-	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
COMPUTER PROGRAMMERS, BUSINESS.....	71	37.5	249.50	-	-	-	-	-	-	-	-	-	-	-	-	17	17	14	4	7	4	3	2	1	1	-	-	-	-		
CLASS B.....	32	37.5	246.00	-	-	-	-	-	-	-	-	-	-	-	-	15	10	2	4	1	-	-	-	-	-	-	-	-	-		
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	95	37.5	313.50	-	-	-	-	-	-	-	-	-	-	-	-	2	6	6	9	13	15	13	13	8	110	-	-	-	-		
CLASS A.....	42	37.5	349.00	-	-	-	-	-	-	-	-	-	-	-	-	2	6	6	9	13	15	13	8	110	-	-	-	-	-		
CLASS B.....	53	37.5	285.00	-	-	-	-	-	-	-	-	-	-	-	-	2	6	6	9	10	11	5	2	1	9	-	-	-	-		
KEYPUNCH OPERATORS.....	102	37.5	152.50	-	6	-	-	-	9	7	12	35	25	2	3	2	1	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	65	37.5	158.50	-	-	-	-	-	5	2	4	24	22	2	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	37	37.5	141.50	-	6	-	-	-	4	5	8	11	3	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
TAP LIBRARIANS.....	8	37.5	166.50	-	-	-	-	-	-	2	-	-	3	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-		

<sup>1</sup> The Chicago metropolitan area consists of Cook, DuPage, Kane, Lake, McHenry, and Will Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts

in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Workers were distributed as follows: 3 at \$95 to \$100; 5 at \$100 to \$105; and 12 at \$105 to \$110.

<sup>4</sup> Workers were distributed as follows: 9 at \$380 to \$400; and 1 at \$400 to \$420.

NOTE: Overall classifications may include data for subclassifications not shown separately.

**Table 73. Occupational earnings: Dallas—Ft. Worth, Tex.<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																									
				90 AND UNDER	100	110	120	130	140	150	160	180	200	220	240	260	280	300	320	340	360	380	400	420	440	460	480	500 AND OVER	
				100	110	120	130	140	150	160	180	200	220	240	260	280	300	320	340	360	380	400	420	440	460	480	500		
<b>SELECTED INSURANCE OCCUPATIONS</b>																													
ACTUARIES.....	19	38.5	\$458.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	14	38.5	414.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CORRESPONDENTS.....	102	38.5	141.50	1	4	9	15	22	17	19	9	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	34	39.0	155.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	68	38.0	134.50	1	4	9	15	14	10	12	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PERMITS ACCEPTORS.....	35	38.5	125.50	3	3	6	6	7	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
UNDERWRITERS.....	34	38.0	253.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	14	38.0	289.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	20	38.0	227.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																													
CLERKS, ACCOUNTING.....	226	38.5	131.50	5	18	31	61	52	23	17	14	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	73	38.5	150.50	-	1	1	3	17	17	15	14	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	153	38.5	122.50	5	17	30	58	35	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	162	38.5	105.00	78	36	23	13	8	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	58	38.5	112.00	11	13	19	10	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	97	39.0	98.50	67	23	4	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
RECEPTIONISTS.....	254	38.5	158.50	-	4	8	17	42	44	18	79	27	8	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	10	38.5	194.00	-	-	-	-	-	1	-	3	2	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	71	38.5	175.00	-	-	-	1	4	3	6	34	17	2	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	135	38.5	153.00	-	3	4	7	26	32	12	39	8	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
FRANCSRIBING-MACHINE TYPISTS.....	57	38.5	138.00	-	-	3	18	10	15	7	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	209	39.0	116.00	14	61	43	37	27	9	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	121	38.5	120.50	-	43	20	30	14	9	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	88	39.0	110.50	14	38	23	7	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED EDP-RELATED OCCUPATIONS</b>																													
COMPUTER OPERATORS.....	57	38.5	179.50	-	-	-	2	4	4	8	10	13	11	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	14	39.0	212.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	28	38.5	174.50	-	-	-	-	2	4	2	8	8	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	15	38.5	158.00	-	-	-	2	2	-	6	2	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	77	39.0	271.50	-	-	-	-	1	-	-	3	6	11	7	7	3	12	10	6	5	1	1	3	1	-	-	-	-	
CLASS A.....	33	39.5	327.00	-	-	-	-	-	-	-	-	-	-	-	1	1	3	10	6	5	1	1	3	1	-	-	-	-	
CLASS B.....	32	39.0	243.00	-	-	-	-	-	-	-	1	2	7	5	6	2	9	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	12	38.0	194.50	-	-	-	-	1	-	-	2	4	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	16	39.0	280.00	-	-	-	-	-	-	-	-	-	-	-	1	4	4	2	3	1	1	-	-	-	-	-	-	-	
CLASS B.....	11	39.0	278.00	-	-	-	-	-	-	-	-	-	-	-	1	2	3	2	1	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	106	38.5	139.00	-	5	13	11	32	19	14	9	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	29	38.0	154.00	-	-	2	2	2	5	7	8	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	77	38.5	133.50	-	5	11	9	30	14	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TAPE LIBRARIANS.....	8	38.5	153.50	-	-	-	2	-	2	-	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Dallas-Ft. Worth metropolitan area consists of Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Tarrant, and Wise Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage

movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Workers were distributed as follows: 1 at \$520 to \$540; 1 at \$540 to \$560; and 3 at \$600 and over.

NOTE: Overall classifications may include data for subclassifications not shown separately.



**Table 74. Occupational earnings: Des Moines, Iowa<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																							
				90 AND UNDER 95	95 100	100 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 200	200 220	220 240	240 260	260 280	280 300	300 320	320 340	340 360	360 380	380 400	400 420	420 440	
				95	100	110	120	130	140	150	160	170	180	200	220	240	260	280	300	320	340	360	380	400	420	440	
<b>SELECTED INSURANCE OCCUPATIONS</b>																											
CLAIM APPROVERS.....	17	39.0	\$238.50	-	-	-	-	-	-	1	-	-	1	4	1	4	1	3	-	-	-	-	1	-	-	1	
CLASS A.....	6	39.5	299.00	-	-	-	-	-	-	-	-	-	1	1	-	-	3	-	-	-	-	-	1	-	-	1	
CLASS B.....	11	39.0	205.50	-	-	-	-	-	-	1	-	-	1	3	1	4	1	-	-	-	-	-	-	-	-	-	
CORRESPONDENTS.....	72	38.5	153.00	-	-	-	9	12	9	8	6	10	8	4	4	1	-	1	-	-	-	-	-	-	-	-	
CLASS A.....	34	38.5	170.00	-	-	-	-	3	2	4	4	7	6	2	4	1	-	1	-	-	-	-	-	-	-	-	
CLASS B.....	38	38.0	137.00	-	-	-	9	9	7	4	2	3	2	2	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, POLICY EVALUATION.....	16	37.5	141.50	-	-	3	1	4	-	-	3	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	
PREMIUM ACCEPTORS.....	11	36.5	114.50	-	-	6	3	-	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
UNDERWRITERS.....	32	38.5	255.50	-	-	-	-	-	-	-	-	-	-	1	5	3	6	3	4	4	3	1	1	-	-	1	
CLASS A.....	8	39.0	325.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	3	1	1	-	-	-		
CLASS B.....	24	38.5	232.00	-	-	-	-	-	-	-	-	-	-	1	5	3	6	3	3	3	-	-	-	-	-	-	
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																											
CLERKS, ACCOUNTING.....	82	38.5	144.00	-	-	5	11	13	13	13	7	6	3	4	7	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	39	38.5	162.50	-	-	-	-	4	5	7	4	5	3	4	7	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	43	38.0	127.50	-	-	5	11	9	8	6	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE:																											
CLASS A.....	24	39.0	132.50	-	-	2	6	2	5	5	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	25	39.5	106.50	1	6	9	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	106	39.0	164.00	-	-	-	4	4	16	15	12	13	9	17	9	2	3	-	-	-	-	-	-	-	-	-	
CLASS B.....	33	39.5	192.50	-	-	-	-	-	1	-	1	3	4	13	7	2	2	-	-	-	-	-	-	-	-	-	
TRANSCRIBING-MACHINE TYPISTS.....	16	38.0	126.00	-	1	-	1	10	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	49	38.5	112.50	1	3	23	13	6	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	18	39.0	115.00	-	1	6	8	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	31	38.0	111.00	1	2	17	5	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED EDP-RELATED OCCUPATIONS</b>																											
COMPUTER OPERATORS.....	50	38.5	173.50	-	-	1	1	2	5	3	3	13	3	9	7	-	2	-	-	1	-	-	-	-	-	-	
CLASS A.....	12	39.5	211.50	-	-	-	-	-	-	-	-	-	1	5	4	-	1	-	-	1	-	-	-	-	-	-	
CLASS B.....	25	37.5	173.50	-	-	-	-	-	1	1	2	11	2	4	3	-	1	-	-	-	-	-	-	-	-	-	
CLASS C.....	13	39.5	138.50	-	-	1	1	2	4	2	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	44	39.5	238.50	-	-	-	-	-	-	-	-	1	-	6	11	5	8	6	5	-	1	1	-	-	-	-	
CLASS A.....	12	38.5	267.50	-	-	-	-	-	-	-	-	-	-	-	-	-	1	4	5	-	1	1	-	-	-	-	
CLASS B.....	21	39.5	232.00	-	-	-	-	-	-	-	-	-	-	2	5	5	7	2	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....																											
CLASS A.....	10	40.0	371.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	3	3	1	1	
KEYPUNCH OPERATORS.....	64	39.0	136.50	-	-	-	8	15	20	9	9	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	36	38.0	128.50	-	-	-	8	12	12	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Des Moines metropolitan area consists of Polk and Warren Counties, Iowa.

<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not

reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for subclassifications not shown separately.





**Table 76. Occupational earnings: Houston, Tex.<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																					
				90 AND UNDER 100	100	110	120	130	140	150	160	170	180	200	220	240	260	280	300	320	340	360	380	400 and over	
				100	110	120	130	140	150	160	170	180	200	220	240	260	280	300	320	340	360	380	400	over	
<b>SELECTED INSURANCE OCCUPATIONS</b>																									
ACTUARIES.....	13	38.0	\$367.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	2	3	-	-	1	1	35
CLASS B.....	9	38.0	352.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	2	2	-	-	-	-	-
CLERKS, POLICY EVALUATION.....	18	39.5	146.50	-	4	2	4	-	2	-	-	-	4	2	-	-	-	-	-	-	-	-	-	-	-
UNDERWRITERS.....	37	38.0	270.50	-	-	-	-	-	-	-	2	-	2	-	7	2	6	10	2	4	1	1	1	-	-
CLASS A.....	18	38.0	299.50	-	-	-	-	-	-	-	-	-	-	-	2	-	2	6	2	4	1	1	-	-	-
CLASS B.....	19	38.0	243.00	-	-	-	-	-	-	2	-	2	-	5	2	4	4	-	-	-	-	-	-	-	-
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																									
CLERKS, ACCOUNTING.....	56	38.5	143.00	-	9	3	13	4	4	5	7	6	3	1	1	-	-	-	-	-	-	-	-	-	-
CLASS A.....	22	38.0	170.00	-	-	-	-	1	3	3	5	5	3	1	1	-	-	-	-	-	-	-	-	-	-
CLASS B.....	34	39.0	125.50	-	9	3	13	3	1	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE.....	56	39.0	114.00	9	20	11	7	2	6	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	9	39.0	141.50	-	-	1	-	1	6	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	42	38.5	108.00	9	20	6	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	91	38.5	174.00	-	-	-	1	19	9	5	16	11	9	11	3	4	2	1	-	-	-	-	-	-	-
CLASS B.....	17	38.5	212.50	-	-	-	-	-	-	-	-	-	-	6	6	2	2	1	-	-	-	-	-	-	-
CLASS C.....	38	38.5	170.50	-	-	-	1	2	4	3	13	7	2	5	-	1	-	-	-	-	-	-	-	-	-
CLASS D.....	32	38.5	147.00	-	-	-	-	17	5	2	3	4	1	-	-	-	-	-	-	-	-	-	-	-	-
TRANSCRIBING-MACHINE TYPISTS.....	30	38.5	147.00	-	-	-	8	8	3	4	2	-	5	-	-	-	-	-	-	-	-	-	-	-	-
TYPISTS.....	71	38.5	118.00	1	25	22	13	4	3	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	11	37.5	128.50	-	1	2	4	1	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	60	38.5	116.00	1	24	20	9	3	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED LDP-RELATED OCCUPATIONS</b>																									
COMPUTER OPERATORS.....	44	38.0	180.00	-	-	-	-	2	3	6	2	10	10	8	3	-	-	-	-	-	-	-	-	-	-
CLASS A.....	12	37.5	210.50	-	-	-	-	-	-	-	-	-	-	4	5	3	-	-	-	-	-	-	-	-	-
CLASS B.....	24	38.0	177.50	-	-	-	-	-	-	3	2	10	6	3	-	-	-	-	-	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS.....	76	38.0	243.00	-	-	-	-	-	-	-	-	-	8	12	18	18	13	1	3	1	2	-	-	-	-
CLASS A.....	25	38.0	274.50	-	-	-	-	-	-	-	-	-	-	2	10	6	1	3	1	2	-	-	-	-	-
CLASS B.....	41	37.5	235.00	-	-	-	-	-	-	-	-	-	4	6	16	8	7	-	-	-	-	-	-	-	-
CLASS C.....	10	38.0	198.50	-	-	-	-	-	-	-	-	-	4	6	-	-	-	-	-	-	-	-	-	-	-
KEYPUNCH OPERATORS.....	49	38.5	132.00	2	2	10	11	10	4	6	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	22	38.0	142.50	-	-	-	4	9	4	1	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	27	38.5	123.00	2	2	10	7	1	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TAPE LIBRARIANS.....	8	38.5	137.50	-	-	-	4	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> The Houston metropolitan area consists of Brazoria, Fort Bend, Harris, Liberty, Montgomery, and Waller Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because

of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average even though most establishments increased wages between periods being compared.

<sup>3</sup> Workers were distributed as follows: 2 at \$400 to \$420; 1 at \$440 to \$460; and 2 at \$480 to \$500.

NOTE: Overall classifications may include data for subclassifications in addition to those shown separately.

**Table 77. Occupational earnings: Jacksonville, Fla.<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																									
				80 AND UNDER 90	90 100	100 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 190	190 200	200 210	210 220	220 230	230 240	240 260	260 280	280 300	300 320	320 340	340 360	360 380	380 400	400 AND OVER	
<b>SELECTED INSURANCE OCCUPATIONS</b>																													
ACTUARIES.....	16	38.0	\$367.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	13	38.0	357.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLAIM APPROVERS.....	83	38.0	161.50	-	-	1	13	13	11	8	13	5	-	-	1	1	2	2	3	-	8	1	-	-	1	-	-	-	
CLASS A.....	17	38.0	225.50	-	-	-	-	-	-	-	4	3	-	-	-	-	-	-	1	-	8	-	-	-	-	-	-	-	
CLASS B.....	66	38.5	145.00	-	-	1	13	13	11	8	9	2	-	-	1	1	2	2	2	-	-	-	-	-	-	-	-	-	
CORRESPONDENTS.....	13	38.0	128.50	-	-	-	3	3	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, POLICY EVALUATION.....	22	37.0	133.00	-	-	1	4	8	1	2	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
PREMIUM ACCEPTORS.....	21	38.0	118.00	-	2	7	5	5	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
UNDERWRITERS.....	65	38.0	207.50	-	-	-	8	5	4	1	2	2	-	2	3	1	2	2	5	17	5	5	-	1	-	-	-	-	
CLASS B.....	43	38.0	179.00	-	-	-	8	5	4	1	2	2	-	2	2	1	2	1	4	8	1	-	-	-	-	-	-	-	
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																													
CLERKS, ACCOUNTING.....	152	37.5	128.00	-	1	31	38	21	26	8	10	12	1	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	130	37.5	122.50	-	1	31	38	21	20	6	7	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	73	37.0	103.50	8	34	14	7	1	5	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	9	37.5	127.50	-	-	3	1	-	1	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	64	37.0	100.50	8	34	11	6	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	204	37.5	165.50	-	-	3	14	10	14	24	24	24	28	11	8	9	6	5	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	9	38.5	172.00	-	-	-	3	-	3	2	-	-	-	-	-	2	1	1	1	-	-	-	-	-	-	-	-	-	
CLASS B.....	49	38.0	170.50	-	-	-	6	2	1	3	4	5	10	7	2	1	2	2	4	-	-	-	-	-	-	-	-	-	
CLASS C.....	64	37.0	163.50	-	-	-	6	2	9	7	8	7	3	9	3	4	3	3	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	82	37.0	163.00	-	-	3	2	3	4	12	12	12	11	12	6	3	2	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	98	37.0	118.50	-	11	22	27	24	5	2	12	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED EDP-RELATED OCCUPATIONS</b>																													
COMPUTER OPERATORS.....	69	37.0	182.00	-	-	-	1	2	3	10	10	6	8	5	5	5	2	3	1	2	4	2	-	-	-	-	-	-	
CLASS B.....	53	37.0	173.50	-	-	-	-	2	3	6	8	6	8	5	5	5	3	3	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS:																													
CLASS B.....	46	37.5	214.00	-	-	-	-	-	-	-	-	-	1	8	4	7	7	8	5	3	1	2	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS:																													
CLASS A.....	67	37.0	284.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	6	39.0	339.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	32	37.0	299.00	-	-	-	-	-	-	-	-	-	-	-	2	-	-	-	-	3	9	3	5	10	3	2	-	-	
KEYPUNCH OPERATORS.....	29	37.0	256.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	161	37.5	136.00	-	-	18	19	19	31	38	18	11	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	35	37.0	150.00	-	-	-	-	5	3	13	5	2	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The Jacksonville metropolitan area consists of Baker, Clay, Duval, Nassau, and St. John's Counties.

<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage move-

ments because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

NOTE: Overall classifications may include data for classifications in addition to those shown separately.

**Table 78. Occupational earnings: Los Angeles—Long Beach, Calif.<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (stand-ard) <sup>2</sup>	Average weekly earnings (stand-ard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																					
				Under 120	120 and under 130	130 140	140 150	150 160	160 180	180 200	200 220	220 240	240 260	260 280	280 300	300 320	320 340	340 360	360 380	380 400	400 420	420 460	460 500	500 540	540 580
<b>SELECTED INSURANCE OCCUPATIONS</b>																									
ACTUARIES.....	27	38.0	\$412.50	-	-	-	-	-	-	-	-	-	1	2	1	-	-	3	5	3	2	1	3	2	4
CLASS A.....	10	38.5	520.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	3	2	4
CLASS B.....	17	38.0	349.00	-	-	-	-	-	-	-	-	-	1	2	1	-	-	3	5	3	2	-	-	-	-
CLAIM APPROVERS.....	113	38.0	212.50	-	2	2	2	-	11	15	35	25	18	3	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	69	38.0	205.50	-	2	2	-	-	11	13	16	15	9	1	-	-	-	-	-	-	-	-	-	-	-
CORRESPONDENTS:																									
CLASS A.....	25	38.0	194.00	-	-	-	4	-	5	2	12	-	-	2	-	-	-	-	-	-	-	-	-	-	-
CLERKS, POLICY EVALUATION.....	11	38.0	133.50	4	-	2	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PREMIUM ACCEPTORS.....	16	38.5	161.00	-	-	4	4	2	1	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
UNDERWRITERS:																									
CLASS A.....	27	38.0	326.00	-	-	-	-	-	-	-	-	-	3	6	5	7	-	-	1	-	-	1	-	4	-
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																									
CLERKS, ACCOUNTING:																									
CLASS B.....	52	38.0	147.50	10	9	6	5	2	13	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE:																									
CLASS A.....	10	38.0	121.50	3	-	-	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SECRETARIES.....	281	38.0	190.50	-	-	-	26	32	76	43	49	29	13	9	4	-	-	-	-	-	-	-	-	-	-
CLASS B.....	60	38.0	223.50	-	-	-	-	-	1	9	24	11	7	6	2	-	-	-	-	-	-	-	-	-	-
CLASS C.....	80	38.0	194.50	-	-	-	-	2	27	20	16	10	5	-	-	-	-	-	-	-	-	-	-	-	-
CLASS D.....	125	38.5	165.50	-	-	-	26	30	48	14	5	1	-	1	-	-	-	-	-	-	-	-	-	-	-
TRANSCRIBING-MACHINE TYPISTS.....	21	37.5	153.50	-	6	-	3	4	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TYPISTS.....	124	38.0	110.50	4	33	43	27	8	5	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	72	37.5	138.00	-	30	21	8	5	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>SELECTED FDP-RELATED OCCUPATIONS</b>																									
COMPUTER OPERATORS:																									
CLASS A.....	10	37.0	235.00	-	-	-	-	-	-	-	3	3	3	-	1	-	-	-	-	-	-	-	-	-	-
CLASS C.....	15	37.5	178.50	-	-	-	1	1	4	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS:																									
CLASS A.....	7	37.5	360.50	-	-	-	-	-	-	-	-	-	-	-	-	1	1	-	3	1	1	-	-	-	-
COMPUTER SYSTEMS ANALYSTS, BUSINESS:																									
CLASS A.....	132	38.0	347.50	-	-	-	-	-	-	2	-	-	3	5	22	14	18	15	14	11	13	10	5	-	-
CLASS B.....	39	38.0	408.00	-	-	-	-	-	-	-	-	-	-	-	-	1	1	-	6	8	8	10	5	-	-
CLASS C.....	64	38.0	323.00	-	-	-	-	-	-	-	-	-	3	4	21	8	5	8	7	3	5	-	-	-	-
KEYPUNCH OPERATORS.....	153	38.5	157.00	-	9	24	22	21	60	16	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS A.....	88	38.5	167.00	-	-	1	8	16	46	16	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLASS B.....	65	38.0	144.00	-	9	23	14	5	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> The Los Angeles—Long Beach metropolitan area consists of Los Angeles County.

<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments, are designed to measure the level of occupational earnings at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample

composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average even though most establishments increased wages between periods being compared.

<sup>3</sup> Workers were distributed as follows: 2 at \$95 to \$100; and 4 at \$100 to \$105.

<sup>4</sup> All workers were at \$110 to \$120.

NOTE: Overall classifications may include data for classifications in addition to those shown separately.





**Table 80. Occupational earnings: New York and Newark, N.Y.—N.J.<sup>1</sup>**

(Number and average straight-time weekly hours and earnings<sup>2</sup> of workers in selected occupations, December 1976)

Occupation	Number of workers	Average weekly hours (standard) <sup>2</sup>	Average weekly earnings (standard) <sup>2</sup>	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME WEEKLY EARNINGS (IN DOLLARS) OF--																											
				100 AND UNDER 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 190	190 200	200 220	220 240	240 260	260 280	280 300	300 320	320 340	340 360	360 380	380 400	400 440	440 480	480 520	520 560	560 AND OVER			
<b>SELECTED INSURANCE OCCUPATIONS</b>																															
ACTUARIES.....	84	36.0	\$450.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	37		
CLASS A.....	21	36.0	548.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	63	36.0	417.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLAIM APPROVERS.....	63	36.0	289.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	45	35.5	271.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
PREMIUM ACCEPTORS.....	32	35.5	148.00	-	5	1	6	6	2	4	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
UNDERWRITERS.....	154	36.0	369.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS A.....	28	36.0	371.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CLASS B.....	126	36.0	295.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>SELECTED GENERAL CLERICAL OCCUPATIONS</b>																															
CLERKS, ACCOUNTING.....	243	36.0	162.50	8	9	31	15	20	38	30	25	33	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	149	36.0	175.00	-	-	10	8	5	29	22	18	23	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	94	35.5	142.50	8	9	21	7	15	9	8	7	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, FILE.....	473	36.0	141.50	37	80	88	57	43	42	40	34	32	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	153	36.0	146.00	2	22	30	17	18	16	15	8	25	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	217	35.5	125.50	35	58	53	34	15	8	2	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES.....	1,697	36.0	218.00	-	-	-	21	32	55	89	133	212	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	70	35.5	287.00	-	-	-	-	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	431	36.0	245.00	-	-	-	-	4	11	6	8	16	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	675	36.0	215.50	-	-	-	1	3	11	22	25	28	65	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS D.....	521	36.0	189.00	-	-	-	20	29	17	22	54	97	127	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS, GENERAL.....	218	36.0	144.50	-	2	64	25	49	31	22	19	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
STENOGRAPHERS, SENIOR.....	295	36.0	177.50	-	-	-	1	13	40	63	47	53	40	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TRANSCRIBING-MACHINE TYPISTS.....	93	35.5	168.50	-	12	3	4	5	14	8	6	11	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TYPISTS.....	867	36.0	139.50	13	120	151	153	165	144	65	24	32	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	293	36.0	131.50	13	84	64	39	31	38	12	3	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>SELECTED EDP-RELATED OCCUPATIONS</b>																															
COMPUTER OPERATORS.....	450	36.5	249.00	-	-	4	12	2	7	13	11	22	26	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	189	36.5	221.50	-	-	6	2	4	10	9	22	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER PROGRAMMERS, BUSINESS.....	797	36.0	289.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	224	36.0	335.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	409	36.5	280.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS C.....	164	36.5	247.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS.....	655	36.5	386.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	263	36.5	421.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	376	36.5	368.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
KEYPUNCH OPERATORS.....	434	36.0	169.50	-	7	24	29	30	53	54	72	63	42	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS A.....	229	36.0	181.50	-	-	6	8	14	30	44	47	40	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLASS B.....	205	36.0	156.00	-	7	24	23	22	39	24	28	36	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TAPE LIBRARIANS.....	19	36.0	169.00	-	-	-	1	1	7	-	2	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

<sup>1</sup> The New York metropolitan area consists of the 5 Boroughs comprising New York City; Putnam, Rockland, and Westchester Counties, New York; and Bergen County, New Jersey. The Newark metropolitan area consists of Essex, Morris, Somerset, and Union Counties, New Jersey.

<sup>2</sup> Standard hours reflect the workweek for which employees received their regular straight-time salaries and the earnings correspond to these weekly hours. Average weekly hours are rounded to the nearest half hour and average weekly earnings to the nearest half dollar. Earnings information excludes premium pay for overtime and for work on weekends, holidays, and late shifts. These surveys, based on a representative sample of establishments are designed to measure the level of occupational earnings

at a particular time. Thus, comparisons made with previous studies may not reflect expected wage movements because of change in the sample composition, and shifts in employment among establishments with different pay levels. Such shifts, for example, could decrease an occupational average, even though most establishments increased wages between periods being compared.

<sup>3</sup> Workers were distributed as follows: 4 at \$560 to \$600; 2 at \$600 to \$640; and 1 at \$640 to \$680.

NOTE: Overall classifications may include data for subclassifications not shown separately.







**Table 83. Method of wage payment**(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers by method of wage payment, <sup>1</sup> United States, selected regions, and areas, December 1976)

Method of wage payment	United States <sup>2</sup>	Regions													
		New England	Middle Atlantic	Border States	Southeast	Southwest	Great Lakes	Middle West	Pacific						
All employees .....	100	100	100	100	100	100	100	100	100	100					
Time-rated workers .....	100	100	100	100	100	100	100	100	100	100					
Formal plans .....	93	99	96	91	84	82	95	90	100	100					
Single rate .....	( <sup>3</sup> )	-	-	-	-	2	-	-	-	-					
Range of rates .....	93	99	96	91	84	80	95	90	100	100					
Based on merit review .....	65	97	67	63	17	40	68	69	60	60					
Based on length of service .....	5	-	4	-	19	12	-	7	-	-					
Based on combination .....	24	2	25	28	48	27	26	14	40	40					
Individual rates .....	7	1	4	9	16	18	5	10	-	-					
		Selected areas													
		Atlanta	Baltimore	Boston	Chicago	Dallas	Des Moines	Hartford	Houston	Jacksonville	Los Angeles-Long Beach	Minneapolis-St. Paul	New York and Newark		Philadelphia
													Total	New York City	
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Time-rated workers .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Formal plans .....	76	86	98	89	93	86	100	94	92	100	100	100	97	97	94
Single rate .....	-	-	-	-	-	-	-	10	-	-	-	-	-	-	-
Range of rates .....	76	86	98	89	93	86	100	84	92	100	100	100	97	97	94
Based on merit review .....	-	74	90	49	67	74	100	27	17	54	62	85	85	89	9
Based on length of service .....	61	-	-	-	-	-	-	-	56	-	-	5	5	8	-
Based on combination .....	15	12	8	40	26	12	-	57	19	46	38	8	8	-	85
Individual rates .....	24	14	2	11	7	14	-	6	8	-	-	3	3	3	6

<sup>1</sup> For definition of method of wage payment, see appendix B.<sup>2</sup> Includes data for regions in addition to those shown separately.<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal totals.

**Table 84. Scheduled weekly hours**

(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers by scheduled weekly hours, <sup>1</sup> United States, selected regions, and areas, December 1976)

Weekly hours	United States <sup>2</sup>	Regions													
		New England	Middle Atlantic	Border States	Southeast	Southwest	Great Lakes	Middle West	Pacific						
All employees .....	100	100	100	100	100	100	100	100	100						
Over 32 and under 35 hours .....	( <sup>3</sup> )	-	-	1	( <sup>3</sup> )	1	-	-	-						
35 hours .....	5	-	14	12	7	-	1	8	-						
Over 35 and under 36 hours .....	7	2	24	-	7	-	1	4	-						
36 hours .....	1	-	( <sup>3</sup> )	2	-	-	1	4	1						
36.25 hours .....	10	15	17	20	7	5	4	5	-						
Over 36.25 and under 36.67 hours .....	( <sup>3</sup> )	-	-	-	-	-	1	2	-						
36.67 hours .....	6	10	10	-	14	-	-	-	-						
Over 36.67 and under 37.5 hours .....	8	22	1	20	-	1	15	-	-						
37.5 hours .....	44	51	31	28	51	50	50	22	52						
Over 37.5 and under 38.75 hours .....	1	-	-	6	2	2	4	2	4						
38.75 hours .....	10	-	-	-	9	12	16	29	44						
Over 38.75 and under 40 hours .....	1	-	-	-	-	10	-	-	-						
40 hours .....	6	-	2	11	4	19	7	29	3						
		Selected areas													
		Atlanta	Baltimore	Boston	Chicago	Dallas	Des Moines	Hartford	Houston	Jacksonville	Los Angeles-Long Beach	Minneapolis-St. Paul	New York and Newark		Philadelphia
												Total	New York City		
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Over 32 and under 35 hours .....	-	3	-	-	-	-	8	-	-	-	-	-	-	-	
35 hours .....	-	-	-	5	-	-	-	-	-	-	-	15	18	10	
Over 35 and under 36 hours .....	61	-	-	-	-	-	-	4	-	-	-	32	48	-	
36 hours .....	-	11	-	-	-	-	-	-	-	2	-	-	-	1	
36.25 hours .....	-	-	12	9	7	-	17	10	19	-	-	23	34	-	
Over 36.25 and under 36.67 hours .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
36.67 hours .....	-	-	18	-	-	-	7	-	-	-	-	8	-	22	
Over 36.67 and under 37.5 hours .....	-	26	-	-	2	-	40	-	-	-	-	-	-	7	
37.5 hours .....	24	60	69	75	27	13	32	54	78	60	59	23	-	49	
Over 37.5 and under 38.75 hours .....	-	-	-	8	-	5	-	-	-	-	-	-	-	-	
38.75 hours .....	15	-	-	-	18	5	-	17	-	38	41	-	-	-	
Over 38.75 and under 40 hours .....	-	-	-	-	29	-	-	-	-	-	-	-	-	-	
40 hours .....	-	-	-	3	17	69	-	19	3	-	-	-	-	11	

<sup>1</sup> Data relate to the predominant schedule for full-time day-shift employees in each establishment.

<sup>2</sup> Includes data for regions in addition to those shown separately.

<sup>3</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal 100.

**Table 85. Paid holidays**

(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers with formal provisions for paid holidays, United States, selected regions, and areas, December 1976)

Number of paid holidays	United States <sup>1</sup>	Regions							
		New England	Middle Atlantic	Border States	Southeast	Southwest	Great Lakes	Middle West	Pacific
All employees .....	100	100	100	100	100	100	100	100	100
Employees in establishments providing paid holidays .....	99	100	100	100	100	100	100	96	100
Under 4 days .....	( <sup>2</sup> )	-	-	-	-	-	-	2	-
4 days .....	( <sup>2</sup> )	-	-	-	-	1	-	-	-
4 days plus 1 half day .....	( <sup>2</sup> )	-	-	-	-	2	-	-	-
5 days .....	1	-	-	-	3	2	-	-	-
5 days plus 1 half day .....	( <sup>2</sup> )	-	-	-	1	-	-	-	-
6 days .....	1	-	-	-	4	10	( <sup>2</sup> )	-	-
6 days plus 1 or 2 half days .....	1	-	-	15	2	2	1	-	-
7 days .....	7	-	-	8	16	13	5	42	-
7 days plus 1 or 2 half days .....	2	-	-	-	6	6	2	2	-
8 days .....	11	-	3	26	28	25	9	17	11
8 days plus 1, 2, or 3 half days .....	2	-	-	7	1	6	5	4	1
9 days .....	11	( <sup>2</sup> )	1	34	10	5	34	28	6
9 days plus 1 or 2 half days .....	4	3	3	-	5	-	10	-	7
10 days .....	19	63	2	7	7	12	8	1	31
10 days plus 1 or 2 half days .....	( <sup>2</sup> )	-	-	-	-	-	1	-	-
11 days .....	7	19	1	3	-	2	15	-	-
11 days plus 1 or 2 half days .....	3	11	1	-	-	-	-	-	-
12 days .....	17	5	47	-	15	13	4	-	13
12 days plus 1 half day .....	( <sup>2</sup> )	-	2	-	-	-	-	-	-
13 days .....	6	-	16	-	-	-	-	-	31
13 days plus 1 or 2 half days .....	2	-	1	-	-	-	8	-	-
14 days .....	2	-	6	-	-	-	-	-	-
14 days plus 1 half day .....	4	-	17	-	-	-	-	-	-

See footnotes at end of table.

**Table 85. Paid holidays—Continued**

(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers with formal provisions for paid holidays, United States, selected regions, and areas, December 1976)

Number of paid holidays	Selected areas													
	Atlanta	Baltimore	Boston	Chicago	Dallas	Des Moines	Hartford	Houston	Jacksonville	Los Angeles-Long Beach	Minneapolis-St. Paul	New York and Newark		Philadelphia
												Total	New York City	
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Employees in establishments providing paid holidays .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Under 4 days .....	-	-	-	-	-	5	-	-	-	-	-	-	-	-
4 days .....	-	-	-	-	2	-	-	-	-	-	-	-	-	-
4 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5 days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6 days .....	-	-	-	-	6	-	-	3	-	-	-	-	-	-
6 days plus 1 or 2 half days .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7 days .....	-	12	-	-	18	72	-	16	6	-	8	-	-	-
7 days plus 1 or 2 half days .....	-	-	-	-	18	-	-	7	7	-	-	-	-	-
8 days .....	100	26	-	8	56	23	-	19	-	3	5	3	5	-
8 days plus 1, 2, or 3 half days .....	-	-	-	-	-	-	-	-	5	1	7	-	-	-
9 days .....	-	48	-	37	-	-	1	-	4	4	42	-	-	1
9 days plus 1 or 2 half days .....	-	-	-	8	-	-	-	-	19	11	-	-	-	11
10 days .....	-	-	-	21	-	-	99	-	-	37	-	1	-	7
10 days plus 1 or 2 half days .....	-	-	-	4	-	-	-	-	-	-	-	-	-	-
11 days .....	-	14	65	-	-	-	-	10	-	-	-	1	1	-
11 days plus 1 or 2 half days .....	-	-	18	-	-	-	-	-	-	-	-	2	3	-
12 days .....	-	-	16	21	-	-	-	54	56	-	-	61	79	7
12 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	2	3	-
13 days .....	-	-	-	-	-	-	-	-	-	44	-	2	-	74
13 days plus 1 or 2 half days .....	-	-	-	-	-	-	-	-	-	-	38	1	2	-
14 days .....	-	-	-	-	-	-	-	-	-	-	-	5	7	-
14 days plus 1 half day .....	-	-	-	-	-	-	-	-	-	-	-	22	-	-

<sup>1</sup> Includes data for regions in addition to those shown separately.  
<sup>2</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal totals.



**Table 86. Paid vacations**

(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers with formal provisions for paid vacations after selected periods of service, United States, selected regions, and areas, December 1976)

Vacation policy	United States <sup>1</sup>	Regions							
		New England	Middle Atlantic	Border States	Southeast	Southwest	Great Lakes	Middle West	Pacific
All employees .....	100	100	100	100	100	100	100	100	100
<b>Method of payment</b>									
Employees in establishments providing paid vacations .....	100	100	100	100	100	100	100	100	100
Length-of-time payment .....	100	100	100	100	100	100	100	100	100
<b>Amount of vacation pay<sup>2</sup></b>									
<b>After 6 months of service:</b>									
Under 1 week .....	19	11	49	6	2	6	7	4	31
1 week .....	48	31	32	69	66	64	56	62	55
Over 1 and under 2 weeks .....	17	33	14	13	13	6	23	6	2
2 weeks .....	6	20	2	6	2	-	2	4	-
Over 2 and under 3 weeks .....	1	-	2	-	-	-	-	-	-
<b>After 1 year of service:</b>									
Under 2 weeks .....	3	-	2	10	9	2	3	1	-
2 weeks .....	94	98	89	82	91	98	97	98	100
Over 2 and under 3 weeks .....	2	-	8	7	-	-	-	1	-
3 weeks .....	( <sup>3</sup> )	2	-	-	-	-	-	-	-
<b>After 5 years of service:</b>									
2 weeks .....	38	4	8	51	74	74	66	87	5
Over 2 and under 3 weeks .....	26	31	29	35	21	15	28	7	42
3 weeks .....	35	63	63	8	5	10	6	3	53
Over 3 weeks .....	1	2	-	6	-	-	-	3	-
<b>After 10 years of service:</b>									
2 weeks .....	2	-	( <sup>3</sup> )	1	7	5	2	-	-
Over 2 and under 3 weeks .....	2	1	-	6	3	15	1	3	-
3 weeks .....	71	46	58	80	88	72	88	94	81
Over 3 and under 4 weeks .....	13	13	32	13	-	2	8	-	13
4 weeks .....	12	40	9	-	1	6	2	3	6
<b>After 15 years of service:</b>									
Under 3 weeks .....	1	-	( <sup>3</sup> )	1	2	8	-	-	-
3 weeks .....	38	15	9	64	74	55	60	69	20
Over 3 and under 4 weeks .....	29	16	53	7	15	13	22	6	72
4 weeks .....	31	67	35	22	9	20	17	24	9
Over 4 and under 5 weeks .....	1	2	2	6	-	-	1	1	-
5 weeks .....	( <sup>3</sup> )	-	( <sup>3</sup> )	-	-	4	-	-	-
<b>After 20 years of service:</b>									
Under 3 weeks .....	1	-	( <sup>3</sup> )	-	1	5	-	-	-
3 weeks .....	9	4	( <sup>3</sup> )	8	35	12	8	24	3
Over 3 and under 4 weeks .....	( <sup>3</sup> )	-	-	6	-	1	-	-	-
4 weeks .....	81	87	87	80	64	65	84	72	97
Over 4 and under 5 weeks .....	5	7	8	6	-	-	6	3	-
5 weeks .....	3	2	4	-	-	18	2	1	-
<b>After 25 years of service:</b>									
Under 3 weeks .....	1	-	( <sup>3</sup> )	-	1	5	-	-	-
3 weeks .....	8	-	( <sup>3</sup> )	8	27	12	7	24	3
4 weeks .....	55	32	59	86	56	52	60	61	64
Over 4 and under 5 weeks .....	19	14	33	6	15	13	12	6	31
5 weeks .....	18	54	5	-	-	18	21	8	1
Over 5 weeks .....	1	-	2	-	-	-	1	1	-
<b>After 30 years of service:<sup>4</sup></b>									
Under 4 weeks .....	8	-	1	8	29	17	7	24	3
4 weeks .....	52	32	57	78	52	52	58	61	57
Over 4 and under 5 weeks .....	3	10	-	13	-	-	-	3	-
5 weeks .....	34	56	34	-	19	32	34	11	40

See footnotes at end of table.

**Table 86. Paid vacations—Continued**

(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers with formal provisions for paid vacations after selected periods of service, United States, selected regions, and areas, December 1976)

Vacation policy	Selected areas													
	Atlanta	Baltimore	Boston	Chicago	Dallas	Des Moines	Hartford	Houston	Jacksonville	Los Angeles—Long Beach	Minneapolis—St. Paul	New York and Newark		Philadelphia
												Total	New York City	
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>Method of payment</b>														
Employees in establishments providing paid vacations .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Length-of-time payment .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>Amount of vacation pay<sup>2</sup></b>														
<b>After 6 months of service:</b>														
Under 1 week .....	-	-	23	28	-	11	-	10	-	44	-	41	27	72
1 week .....	100	85	72	64	66	74	7	77	78	50	33	38	54	16
Over 1 and under 2 weeks .....	-	-	2	5	16	5	57	3	-	-	59	14	10	11
2 weeks .....	-	-	3	-	-	-	35	-	-	-	-	3	3	-
Over 2 and under 3 weeks .....	-	-	-	-	-	-	-	-	-	-	-	3	5	-
<b>After 1 year of service:</b>														
Under 2 weeks .....	-	3	-	3	-	3	-	-	3	-	8	-	-	10
2 weeks .....	100	97	100	97	100	97	96	100	97	100	92	89	95	90
Over 2 and under 3 weeks .....	-	-	-	-	-	-	-	-	-	-	-	11	5	-
3 weeks .....	-	-	-	-	-	-	4	-	-	-	-	-	-	-
<b>After 5 years of service:</b>														
2 weeks .....	89	88	2	34	73	81	-	36	44	4	53	3	4	22
Over 2 and under 3 weeks .....	-	-	15	62	6	5	24	54	56	57	47	25	-	40
3 weeks .....	11	12	82	3	22	8	72	10	-	39	-	72	96	38
Over 3 weeks .....	-	-	-	-	-	6	4	-	-	-	-	-	-	-
<b>After 10 years of service:</b>														
2 weeks .....	-	3	-	-	5	-	-	-	7	-	-	1	-	-
Over 2 and under 3 weeks .....	-	-	2	5	22	9	-	3	3	-	-	-	-	-
3 weeks .....	89	97	96	84	59	85	24	87	91	99	100	49	38	87
Over 3 and under 4 weeks .....	-	-	-	8	4	-	4	-	-	-	-	43	53	-
4 weeks .....	11	-	2	3	10	6	72	10	-	1	-	7	9	13
<b>After 15 years of service:</b>														
Under 3 weeks .....	-	3	-	-	8	-	-	3	3	-	-	1	-	-
3 weeks .....	89	59	3	67	66	77	24	33	41	16	33	4	7	22
Over 3 and under 4 weeks .....	-	-	15	21	-	5	-	54	56	83	59	56	48	42
4 weeks .....	11	38	82	12	16	18	72	10	-	1	8	36	40	36
Over 4 and under 5 weeks .....	-	-	-	-	-	-	4	-	-	-	-	3	5	-
5 weeks .....	-	-	-	-	10	-	-	-	-	-	-	-	-	-
<b>After 20 years of service:</b>														
Under 3 weeks .....	-	-	-	-	6	-	-	-	-	-	-	1	-	-
3 weeks .....	28	3	-	9	5	56	7	6	40	1	6	-	-	-
Over 3 and under 4 weeks .....	-	-	-	-	-	-	-	3	-	-	-	-	-	-
4 weeks .....	72	97	92	91	79	38	90	81	60	99	94	84	88	100
Over 4 and under 5 weeks .....	-	-	-	-	-	6	4	-	-	-	-	11	5	-
5 weeks .....	-	-	8	-	10	-	-	10	-	-	-	5	7	-
<b>After 25 years of service:</b>														
Under 3 weeks .....	-	-	-	-	6	-	-	-	-	-	-	1	-	-
3 weeks .....	28	3	-	5	5	56	-	6	40	1	6	-	-	-
4 weeks .....	72	97	5	46	79	34	49	30	4	54	46	62	88	55
Over 4 and under 5 weeks .....	-	-	15	21	-	6	7	54	56	44	38	30	-	40
5 weeks .....	-	-	80	28	10	4	44	10	-	-	9	5	7	5
Over 5 weeks .....	-	-	-	-	-	-	-	-	-	-	-	3	5	-
<b>After 30 years of service:<sup>4</sup></b>														
Under 4 weeks .....	28	3	-	5	10	56	-	6	40	1	6	1	-	-

See footnotes at end of table.

**Table 86. Paid vacations—Continued**

(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers with formal provisions for paid vacations after selected periods of service, United States, selected regions, and areas, December 1976)

Vacation policy	United States <sup>1</sup>	Regions												
		New England	Middle Atlantic	Border States	Southeast	Southwest	Great Lakes	Middle West	Pacific					
<b>Amount of vacation pay<sup>2</sup>—Continued</b>														
<b>After 30 years of service:<sup>4</sup></b>														
Over 5 weeks .....	3	2	8	-	-	-	1	1	-	-				
<b>Maximum vacation:<sup>4</sup></b>														
Under 4 weeks .....	7	-	1	8	29	17	7	6	3	-				
4 weeks .....	47	32	31	69	52	52	58	79	57	-				
Over 4 and under 5 weeks .....	3	10	-	13	-	-	-	3	-	-				
5 weeks .....	26	52	33	9	4	18	23	11	1	-				
Over 5 and under 6 weeks .....	2	-	8	-	-	-	-	-	-	-				
6 weeks .....	2	2	-	-	-	-	5	1	7	-				
Over 6 and under 7 weeks .....	2	-	-	-	-	-	-	-	31	-				
7 weeks .....	12	4	27	-	15	13	8	-	-	-				
<b>Selected areas</b>														
	Atlanta	Baltimore	Boston	Chicago	Dallas	Des Moines	Hartford	Houston	Jacksonville	Los Angeles-Long Beach	Minneapolis-St. Paul	New York and Newark		Philadelphia
												Total	New York City	
<b>Amount of vacation pay<sup>2</sup>—Continued</b>														
<b>After 30 years of service:<sup>4</sup></b>														
4 weeks .....	11	97	5	46	79	34	49	30	4	43	46	59	88	53
Over 4 and under 5 weeks .....	-	-	-	-	-	6	7	-	-	-	-	-	-	-
5 weeks .....	61	-	95	49	10	4	44	64	56	55	47	29	7	47
Over 5 weeks .....	-	-	-	-	-	-	-	-	-	-	-	11	5	-
<b>Maximum vacation:<sup>4</sup></b>														
Under 4 weeks .....	28	3	-	5	10	-	-	6	40	1	6	1	-	-
4 weeks .....	11	49	5	46	79	90	49	30	4	43	46	25	36	53
Over 4 and under 5 weeks .....	-	-	-	-	-	6	7	-	-	-	-	-	-	-
5 weeks .....	61	48	80	28	10	4	44	10	-	-	9	41	59	7
Over 5 and under 6 weeks .....	-	-	-	-	-	-	-	-	-	-	-	11	5	-
6 weeks .....	-	-	-	21	-	-	-	-	-	11	-	-	-	-
Over 6 and under 7 weeks .....	-	-	-	-	-	-	-	-	-	44	-	-	-	-
7 weeks .....	-	-	15	-	-	-	-	54	56	-	38	22	-	40

<sup>1</sup> Includes data for regions in addition to those shown separately.

<sup>2</sup> Vacation payments, such as percent of annual earnings, were converted to an equivalent time basis. Periods of service were chosen arbitrarily and do not necessarily reflect individual establishment provisions for progression. For example, changes indicated at 10 years may include changes that occurred between 5 and 10 years.

<sup>3</sup> Less than 0.5 percent.

<sup>4</sup> Percentages of employees at less than 4 weeks are the same as for 25 years.

NOTE: Because of rounding, sums of individual items may not equal totals.

**Table 87. Health, insurance, and retirement plans**

(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers with specified health, insurance, and retirement plans,<sup>1</sup> United States, selected regions, and areas, December 1976)

Type of plan	United States <sup>2</sup>	Regions							
		New England	Middle Atlantic	Border States	Southeast	Southwest	Great Lakes	Middle West	Pacific
All employees .....	100	100	100	100	100	100	100	100	100
Employees in establishments providing									
Life insurance .....	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	78	92	99	82	55	57	74	52	69
Accidental death and dismemberment insurance .....	82	88	91	71	67	76	75	74	96
Noncontributory plans .....	62	62	90	51	42	54	51	40	65
Sickness and accident insurance or sick leave or both <sup>3</sup> .....	96	96	100	100	95	87	99	80	100
Sickness and accident insurance .....	59	55	93	77	24	45	52	27	80
Noncontributory plans .....	52	55	90	69	21	23	43	17	52
Sick leave (full pay, no waiting period) .....	79	94	57	90	79	82	95	58	85
Sick leave (partial pay or waiting period) .....	12	2	40	-	8	-	2	4	1
Long-term disability insurance .....	75	69	87	85	82	57	67	46	96
Noncontributory plans .....	56	59	79	59	64	28	33	19	67
Hospitalization insurance .....	99	100	99	100	100	100	99	100	100
Noncontributory plans .....	36	27	41	73	44	36	34	27	24
Surgical insurance .....	99	100	99	100	100	100	99	100	100
Noncontributory plans .....	36	27	41	73	44	36	34	27	24
Medical insurance .....	99	100	99	100	100	100	98	100	100
Noncontributory plans .....	36	27	41	73	44	36	34	27	24
Major medical insurance .....	99	100	99	96	100	100	98	100	100
Noncontributory plans .....	36	27	41	78	44	36	34	27	24
Dental insurance .....	39	67	45	-	17	15	24	44	65
Noncontributory plans .....	2	4	4	-	-	2	2	4	1
Retirement plans <sup>4</sup> .....	97	100	98	98	94	90	100	96	96
Pensions .....	97	100	98	98	94	90	100	96	96
Noncontributory plans .....	90	98	97	97	81	73	92	69	94
Severance pay .....	3	1	-	-	-	-	14	3	-

See footnotes at end of table.

**Table 87. Health, insurance, and retirement plans—Continued**

(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers with specified health, insurance, and retirement plans,<sup>1</sup> United States, selected regions, and areas, December 1976)

Type of plan	Selected areas													
	Atlanta	Baltimore	Boston	Chicago	Dallas	Des Moines	Hartford	Houston	Jacksonville	Los Angeles-Long Beach	Minneapolis-St. Paul	New York and Newark		Philadelphia
												Total	New York City	
All employees .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Employees in establishments providing														
Life insurance .....	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	39	97	100	50	53	20	96	73	92	63	100	99	99	97
Accidental death and dismemberment insurance .....	100	63	99	91	77	64	93	73	100	95	55	98	96	70
Noncontributory plans .....	100	60	99	44	53	8	58	73	92	58	55	97	96	68
Sickness and accident insurance or sick leave or both <sup>3</sup> .....	100	100	100	100	68	44	93	100	100	100	100	100	100	100
Sickness and accident insurance .....	-	89	90	24	44	15	45	17	22	81	57	95	93	94
Noncontributory plans .....	-	74	90	13	34	3	45	-	17	44	57	91	93	94
Sick leave (full pay, no waiting period) .....	100	52	100	95	68	40	89	100	89	100	89	45	52	93
Sick leave (partial pay or waiting period) .....	-	-	-	5	-	-	4	-	4	-	5	54	48	-
Long-term disability insurance .....	73	48	41	91	90	3	83	20	92	99	71	91	88	75
Noncontributory plans .....	73	48	15	28	57	-	82	20	85	62	47	81	88	73
Hospitalization insurance .....	100	100	100	100	100	100	100	100	100	100	100	99	99	100
Noncontributory plans .....	87	74	66	4	48	23	7	19	36	4	29	42	64	40
Surgical insurance .....	100	100	100	100	100	100	100	100	100	100	100	99	99	100
Noncontributory plans .....	87	74	66	4	48	23	7	19	36	4	29	42	64	40
Medical insurance .....	100	100	100	100	100	100	100	100	100	100	100	99	99	100
Noncontributory plans .....	87	74	66	4	48	23	7	19	36	4	29	42	64	40
Major medical insurance .....	100	97	100	100	100	100	100	100	100	100	100	100	100	100
Noncontributory plans .....	87	97	66	4	48	23	7	19	36	4	29	42	64	38
Dental insurance .....	-	-	34	21	6	64	96	54	56	93	59	45	34	40
Noncontributory plans .....	-	-	-	-	6	-	7	-	-	1	-	5	7	-
Retirement plans <sup>4</sup> .....	100	89	100	100	96	100	100	91	97	95	100	99	99	100
Pensions .....	100	89	100	100	96	100	100	91	97	95	100	99	99	100
Noncontributory plans .....	72	86	100	92	96	38	100	91	97	95	91	99	99	95
Severance pay .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>1</sup> Includes those plans for which the employer pays at least part of the cost and excludes legally required plans such as workers' compensation and social security; however, plans required by State temporary disability laws are included if the employer contributes more than is legally required or the employees receive benefits in excess of legal requirements. "Noncontributory plans" include only those plans financed entirely by the employer.

<sup>2</sup> Includes data for regions in addition to those shown separately.

<sup>3</sup> Unduplicated total of workers receiving sickness and accident insurance and sick leave shown separately.

<sup>4</sup> Unduplicated total of workers covered by pension plans and severance pay shown separately.

NOTE: Because of rounding, sums of individual items may not equal totals.

**Table 88. Other selected benefits**(Percent of nonsupervisory office employees in home and regional head offices of life insurance carriers with funeral leave pay, jury-duty pay, and free lunch provisions,<sup>1</sup> United States, selected regions, and areas, December 1976)

Type of benefit	United States <sup>2</sup>	Regions													
		New England	Middle Atlantic	Border States	Southeast	Southwest	Great Lakes	Middle West	Pacific						
Employees in establishments with provisions for															
Funeral leave .....	92	94	92	94	96	86	88	95	96						
Jury duty leave .....	98	99	100	100	99	94	94	99	99						
Lunch provisions:															
Free lunches .....	23	4	48	9	15	13	27	-	31						
Monetary allowance .....	6	-	-	-	27	12	5	3	2						
		Selected areas													
		Atlanta	Baltimore	Boston	Chicago	Dallas	Des Moines	Hartford	Houston	Jacksonville	Los Angeles-Long Beach	Minneapolis-St. Paul	New York and Newark		Philadelphia
													Total	New York City	
Employees in establishments with provisions for															
Funeral leave .....	100	85	82	93	86	100	100	100	94	96	100	90	97	100	100
Jury duty leave .....	100	100	100	92	100	100	100	100	97	99	100	100	100	100	100
Lunch provisions:															
Free lunches .....	-	48	15	21	-	-	-	54	56	44	44	56	52	30	
Monetary allowance .....	89	-	-	-	-	-	-	-	19	-	5	-	-	-	

<sup>1</sup> For definition of items, see appendix B.<sup>2</sup> Includes data for regions in addition to those shown separately.

NOTE: Because of rounding, sums of individual items may not equal totals.



## Appendix A. Life Insurance Sales Agents

Occupational information presented in part II of this bulletin is limited to selected professional, technical, and clerical classifications of home and regional head offices in the life insurance industry. Sales agents, although accounting for 1 in every 3 workers in the industry, were not included mainly because the survey was not designed to measure commissions, the major source of their earnings. The descriptive material that follows summarizes some typical company pay plans and procedures for agents of major insurance carriers, based on about a dozen union contracts, discussions with officials of these carriers, and findings from surveys conducted by the Life Insurance Marketing and Research Association and National Association of Life Underwriters. No actual pay data were collected for sales agents during the December 1976 survey conducted by the BLS nor was there an attempt made here to cover comprehensively all of the variations, fine details, and mechanisms that combine to produce agents' earnings.

While earnings of experienced life insurance agents come almost entirely from sales commissions, the inexperienced agent is paid a regular salary, or draw, during the first 2 or 3 years of his/her career, during which time a specified level of production must be maintained. Under this "financing arrangement," the agent-in-training is usually credited with a portion of earned commissions, subject to particular company policy. According to a study conducted by the Life Insurance Marketing and Research Association (LIMRA), the median annual financing payment to inexperienced (first year) recruits was about \$9,500 in 1975, and their mean commission earnings, nearly \$2,000.

The basic determinants of sales agents' commissions are the types of policies sold, their face values, the age of the insured, and the term of premium payment. It is common practice, for example, for an agent to receive a commission of 50 to 55 percent of the first year's premium on a whole life insurance policy—one of the most popular today. In subsequent years, the agent will normally receive residual payments, for example, 10 to 12 percent of the premiums in each of the next 3 or 4 years. Annual residual payments can make up a signifi-

cant portion of an agent's current earnings. Even within a whole life policy, the specific rate of commission varies greatly, declining as the age of the insured increases and the term of premium payment shortens. Other types of policies, such as term insurance, carry lower commission rates than whole life, and, lacking cash value, they carry lower premiums for given face values. Table A-1 illustrates the wide range of commission rates for different types of policies written by agents from a major insurance carrier.

Industry sources indicate that most agents require at least 5 years of experience to establish clientele and a sustained earnings stream. A study by LIMRA and the National Association of Life Underwriters (NALU) showed that 1975 personal income ranged from slightly under \$20,000 to \$40,000 for the middle half of NALU agents with 5 years or more of experience. Their median income in 1975 was somewhat above that of class A actuaries—the highest-paying job surveyed by BLS in December 1976. (The actual difference may be understated by 5 to 10 percent or more because of the 1-year earlier reference date for agents' earnings.) The following tabulation<sup>1</sup> displays the much broader earnings dispersion for agents—an expected finding, given the wide range within which their pay-determining elements may vary, including the sales ability of individual agents.

	Median	Middle range
Actuaries, class A (1976) . . . . .	\$27,500	\$25,000-\$31,000
Life insurance agents (1975) . . . . .	\$28,000	\$19,500-\$40,000

<sup>1</sup> The annual data for actuaries were estimated by multiplying weekly earnings for December 1976 by 52. The measures of central tendency for agents were derived by interpolating within a given distribution whose open upper end of \$40,000 or more contained 28 percent of the agents. Thus, the third quartile of the middle range is higher than \$40,000 and the aforementioned dispersion even greater.

**Table A-1. Commissions to life insurance agents by kind of policy—An illustration**

Kind of policy	Male ages	Female ages	Percent of premiums <sup>1</sup>		
			First policy year	Second, third, and fourth policy years amount of insurance	
				Estate series	
				\$50,000 and over	Less than \$50,000
Modified Life 3 . . . . .	Under 66 66-67 68-72 73-75	Under 69 69-70 71-75	55.0% 50.0 45.0 40.0	10% 10 10 10	11% 11 11 11
Estate 20 Whole Life . . . . .	Under 58 58-67 68-72 73-75	Under 61 61-70 71-75 —	50.0 45.0 40.0 35.0	10 10 10 9	11 11 11 10
Professional 50 — Mod 2 Life Paid-up at Age 85 or 88 . . . . .	Under 58 58-67 68-72 73-75	Under 61 61-70 71-75 —	50.0 45.0 40.0 35.0	10 10 10 9	— — — —
Citation 50 — Life Paid-up . . . . .	Under 58 58-67 68-72 73-75	Under 61 61-70 71-75 —	25.0 23.0 20.0 18.0	20 19 19 17	— — — —
Youth Estate Builder . . . . .	—	—	55.0	10	11
Limited-Payment Life (including Family Life Paid-up at Age 80 or 83, Family Life Paid-up at Age 65 or 68, Parent and Children Life Paid-up at Age 80 or 83, Parent and Children Life Paid-up at Age 65 or 68) . . . . .	Premiums payable for:				
	28 years or more		55.0	10	11
	18 to 27 years, inclusive		49.5	10	11
	13 to 17 years, inclusive		44.0	10	11
	8 to 12 years, inclusive		38.5	9	10
Endowment with premiums payable throughout endowment period (including Income Endowment and Flexible Maturity Income Endowment Policies, based on age 55 less the insuring age, excluding Retirement Income Endowment) . . . . .	Premiums payable for:				
	33 years or more		55.0	10	11.0
	28 to 32 years, inclusive		49.5	10	11.0
	23 to 27 years, inclusive		44.0	10	11.0
	20 to 22 years, inclusive		38.5	10	11.0
	18 to 19 years, inclusive		38.5	7	7.5
	15 to 17 years, inclusive		27.5	7	7.5
	13 to 14 years, inclusive		27.5	5	5.5
	10 to 12 years, inclusive		22.0	5	5.5
Level Term . . . . .			50.0	10	11.0
Decreasing Term (including Decreasing Term to Age 65 or 68) . . . . .			50.0	10	11.0
Decreasing Term on Insured and Spouse . . . . .			50.0	—	—
Family Income (including Family Income to Age 65 or 68) . . . . .			50.0	10	11.0

See footnotes at end of table.

**Table A-1. Commissions to life insurance agents by kind of policy—An illustration—Continued**

Kind of policy	Male ages	Female ages	Percent of premiums <sup>1</sup>				
			First policy year	Second, third, and fourth policy years amount of insurance			
				Estate series			
				\$50,000 and over	Less than \$50,000		
1-Year Renewable and Convertible Term .....	Initial Policy Fee		25.0	2 <sup>10</sup>	—		
5-Year Renewable and Convertible Term .....			5.0	—	—		
			44.0	2 <sup>5</sup>	2 <sup>5.5</sup>		
	Percent of premiums <sup>1</sup>						
			First policy year	Amount of insurance			
				Second and third policy years		Fourth and fifth policy years	
				Estate series		Estate series	
				\$50,000 and over	Less than \$50,000	\$50,000 and over	Less than \$50,000
Modified Life 5-10 and Modified 25-10 .....	49.5%	10%		11%	5%	5.5%	

SOURCE: Agreement between The Prudential Insurance Company of America and Insurance Workers International Union (AFL-CIO), dated Sept. 29, 1975, excerpts from pp. 21-24.

<sup>1</sup> Premiums include policy and rider constants, if any.  
<sup>2</sup> Commission rates apply to the 2d through the 5th policy years.

## Appendix B. Scope and Method of Survey

### Scope of survey

Part I covers a survey of commercial and stock savings banks and trust companies engaged in the business of accepting deposits from the public and extending credit by means of loans and investments, and savings banks operating on a mutual basis, without capital stock (Industries 602 and 603, as defined in the 1967 edition of the *Standard Industrial Classification Manual*, prepared by the U.S. Office of Management and Budget). Mutual savings banks are located chiefly in the Northeast.

Part II covers a survey of home and regional head

offices of companies primarily functioning as life insurance carriers (Part of SIC 631). Included were stock (SIC 6311) and mutual (SIC 6312) carriers; establishments owned under other arrangements (SIC 6319) were excluded.

Establishments studied in Part I were selected from those employing 20 workers or more and in Part II, from those employing 50 workers or more. This size determination was made at the time of reference of the data used in compiling the universe lists. Tables B-1 and B-2 show the number of establishments and workers estimated to be within the scope of the surveys, as well as the number actually studied by the Bureau.

**Table B-1. Number of establishments and employees within scope of survey and number studied, banking industry, 28 selected areas, December 1976**

Region <sup>1</sup> and area <sup>2</sup>	Number of establishments <sup>3</sup>		Workers in establishments			
	Within scope of study	Actually studied	Total <sup>4</sup>	Within scope of study		Actually studied
				Nonsupervisory employees		
				Full time	Part time	
Total, 28 areas .....	2,057	592	537,614	354,651	53,298	392,101
<b>Northeast</b>						
Boston .....	138	31	25,614	16,786	2,878	15,291
Hartford .....	20	11	6,147	4,023	1,102	5,636
Nassau-Suffolk .....	41	11	11,406	7,758	1,013	5,595
Newark .....	66	19	13,563	9,045	1,771	7,699
New York .....	143	45	119,891	84,821	4,832	100,076
Philadelphia .....	64	22	31,063	19,440	4,008	24,196
<b>South</b>						
Atlanta .....	57	17	11,763	7,842	1,172	9,080
Baltimore .....	25	12	11,261	7,827	1,045	10,226
Dallas-Ft. Worth .....	137	30	15,166	10,035	957	8,960
Houston .....	141	30	13,134	8,657	785	6,828
Louisville .....	19	11	5,726	3,690	540	5,356
Memphis .....	17	9	4,769	3,107	446	4,135
Miami .....	79	27	7,765	5,452	262	3,993
New Orleans .....	28	12	5,864	4,208	494	3,409
Washington .....	62	25	15,180	10,005	1,627	11,506
<b>North Central</b>						
Chicago .....	307	47	48,868	31,290	5,533	20,248
Cincinnati .....	27	14	5,491	3,687	509	4,949
Detroit .....	58	17	23,497	15,169	3,806	17,286
Indianapolis .....	34	13	7,655	5,165	462	6,424
Kansas City .....	96	31	8,361	5,494	521	4,056
Milwaukee .....	67	22	8,427	4,414	1,986	5,117
Minneapolis-St. Paul .....	106	27	10,875	6,246	2,204	6,984
St. Louis .....	120	33	12,516	8,335	1,267	6,708
<b>West</b>						
Denver-Boulder .....	73	22	8,206	5,539	561	5,239
Los Angeles-Long Beach .....	55	17	48,177	31,401	5,599	42,186
Portland .....	15	9	8,095	4,644	938	7,861
San Francisco-Oakland .....	37	15	37,683	23,495	5,385	32,631
Seattle-Everett .....	25	13	11,451	7,076	1,595	10,426

<sup>1</sup> The regions used in this study are synonymous with those defined by the Census.

<sup>2</sup> See individual area tables 3-56 for definitions of selected areas.

<sup>3</sup> Includes only those establishments with 20 workers or more at the time of

reference of the universe data.

<sup>4</sup> Includes executive, professional, and other workers excluded from the nonsupervisory office worker category.

**Table B-2. Estimated number of establishments and employees within scope of survey and number studied, life insurance carriers, December 1976**

Region <sup>1</sup> and area <sup>2</sup>	Number of establishments <sup>3</sup>		Workers in establishments		
	Within scope of study	Actually studied	Within scope of study		Actually studied
			Total <sup>4</sup>	Office workers	
United States <sup>5</sup> .....	427	222	194,266	122,602	160,711
New England .....	24	19	42,228	24,606	39,776
Boston, Mass .....	8	7	10,174	7,078	10,076
Hartford, Conn .....	7	7	24,875	13,502	24,875
Middle Atlantic .....	67	29	50,357	29,889	39,441
New York, N.Y.-N.J. and Newark, N.J .....	37	15	39,830	22,535	30,546
New York City .....	26	10	29,290	14,811	20,793
Philadelphia, Pa.-N.J .....	13	9	8,525	5,893	7,749
Border States .....	26	18	5,649	3,540	4,723
Baltimore, Md .....	7	5	1,239	704	1,085
Southeast .....	73	38	21,615	15,244	17,915
Atlanta, Ga .....	5	4	1,493	1,071	1,413
Jacksonville, Fla .....	10	7	4,960	4,112	4,710
Southwest .....	56	29	14,160	10,219	11,477
Dallas, Tex .....	18	12	5,123	3,653	4,611
Houston, Tex .....	8	6	3,313	2,533	3,163
Great Lakes .....	94	43	33,295	21,257	25,267
Chicago, Ill .....	19	10	7,357	4,121	6,062
Minneapolis-St. Paul, Minn-Wis .....	13	8	6,224	4,216	4,977
Middle West .....	45	27	11,283	7,606	9,272
Des Moines, Iowa .....	13	9	3,437	2,485	3,149
Pacific .....	26	14	13,491	8,693	12,052
Los Angeles-Long Beach, Calif .....	11	7	9,315	6,104	8,953

<sup>1</sup> The regions used in this study include *New England*—Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont; *Middle Atlantic*—New Jersey, New York, and Pennsylvania; *Border States*—Delaware, District of Columbia, Kentucky, Maryland, Virginia, and West Virginia; *Southeast*—Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, and Tennessee; *Southwest*—Arkansas, Louisiana, Oklahoma, and Texas; *Great Lakes*—Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin; *Middle West*—Iowa, Kansas, Missouri, North Dakota, and South Dakota; and

*Pacific*—California, Nevada, Oregon, and Washington.

<sup>2</sup> See individual area tables 69-82 for definitions of selected areas.

<sup>3</sup> Includes only those establishments with 50 workers or more at time of reference of the universe data.

<sup>4</sup> Includes executive, professional, and other workers in addition to the nonsupervisory office workers category shown separately.

<sup>5</sup> Includes data for regions in addition to those shown separately. Alaska and Hawaii were not included in the study.

## Method of study

Data were obtained by personal visits of the Bureau's field staff to a representative sample of establishments within the scope of each survey. To obtain appropriate accuracy at minimum cost, a greater proportion of large than of small establishments was studied. All estimates (except information on minimum entrance salaries) are presented, therefore, as relating to all establishments in the respective industry, excluding only those below the minimum size at the time of reference of the universe data.

## Establishment definition

An establishment is defined for the banking study as all locations operating within the wage area (SMSA), and for the insurance survey, as a home or regional head office within a wage area (SMSA). The wage area for life insurance carriers outside of metropolitan areas was the county.

## Employment

Estimates of the number of workers within the scope of the study are intended as a general guide to the size and composition of the industry's labor force, rather than as precise measures of employment.

## Office workers

The term "office workers," as used in this bulletin, includes nonsupervisory employees such as tellers, general office clerks, office machine operators, stenographers, actuaries, claim approvers, correspondents, underwriters, computer personnel, and all other workers engaged in office functions. Administrative and executive employees and those engaged in nonoffice functions were excluded.

Separate data are presented, where possible, in Part I for full- and part-time workers. Part-time workers are defined as those hired to work a schedule calling normally for fewer weekly hours than the establish-



ment's schedule for its full-time employees in the same general type of work. A specific hours concept is not the sole criterion for distinguishing between full- and part-time employees.

### **Occupational classification**

Occupational classification was based on a uniform set of job descriptions designed to take account of interestablishment and interarea variations in duties within the same job. (See appendix C for these descriptions.) The criteria for selection of the occupations were: The number of workers in the occupation; the usefulness of the data in collective bargaining; and appropriate representation of the entire job scale in the industry. Working supervisors, apprentices, learners, beginners, trainees, and handicapped, temporary, and probationary workers were not reported in the data for selected occupations in banks. In addition to these exclusions, part-time workers were not reported in the jobs covered by the life insurance survey.

### **Wage data**

Information on wages relates to straight-time weekly or hourly earnings, excluding premium pay for overtime and for work on weekends, holidays, and late shifts. Average weekly earnings relate to salaries that are paid for standard work schedules and are rounded to the nearest half dollar. Hourly earnings for full-time workers in the banking industry (table 1) were computed by dividing straight-time weekly salary by these standard work schedules. Cost-of-living bonuses were included as part of the workers' regular pay, but nonproduction bonus payments, such as Christmas or yearend bonuses, were excluded.

*Average (mean) weekly rates or earnings* for each occupation were calculated by weighting each rate (or weekly earnings) by the number of workers receiving the rate, totaling, and dividing by the number of individuals.

The *median* designates position; that is, one-half of the employees covered by the survey received more than this rate and one-half received less. The *middle range* is defined by two rates of pay such that one-fourth of the employees earned less than the lower of these rates and one-fourth earned more than the higher rate.

### **Minimum entrance salaries**

Tabulations relate to formally established policies for

minimum weekly hiring salaries for inexperienced full-time typists and savings tellers, and minimum hourly hiring rates for part-time workers in these categories, of the banks included in the Bureau's sample. The data represent only the banks included in the Bureau's sample. For purposes of this study, inexperienced workers are defined as those who, at the time of hire, either lack any previous experience, or lack experience that may be transferable to the job for which they are employed.

### **Method of wage payment**

Tabulations by method of wage payment relate to the number of workers paid under the various time-rate systems. Formal rate structures for time-rated workers provide single rates or a range of rates for individual job categories. In the absence of a formal rate structure, pay rates are determined primarily by the qualifications of the individual worker. A single rate structure is one in which the same rate is paid to all experienced workers in the same job classification. (Learners, apprentices, or probationary workers may be paid according to rate schedules which start below the single rate and permit the workers to achieve the full job rate over a period of time.) An experienced worker occasionally may be paid above or below the single rate for special reasons, but such payments are exceptions. Range-of-rate plans are those in which the minimum, maximum, or both of these rates paid experienced workers for the same job are specified. Specific rates of individual workers within the range may be determined by merit, length of service, or a combination of these.

### **Scheduled weekly hours**

Data on weekly hours refer to the predominant work schedule for full-time office workers employed on the day shift.

### **Shift provisions and practices**

Shift provisions for full-time workers relate to the policies of establishments either currently operating late shifts or having formal provisions covering late-shift work. Practices relate to workers employed on late shifts at the time of the survey. Second shifts are defined as ending at or near midnight while third shifts begin at or near midnight.



## Establishment practices and supplementary wage provisions

Supplementary benefits in an establishment were considered applicable to all office workers if they applied to half or more of such workers in the establishment. Similarly, if fewer than half of the workers were covered, the benefit was considered nonexistent in the establishment. Because of length-of-service and other eligibility requirements, the proportion of workers receiving the benefits may be smaller than estimated.

*Paid holidays.* Paid holiday provisions relate to full-day and half-day holidays provided annually.

*Paid vacations.* The summaries of vacation plans are limited to formal arrangements and exclude informal plans whereby time off with pay is granted at the discretion of the employer or supervisor. Payments not on a time basis were converted; for example, a payment of 2 percent of annual earnings was considered the equivalent of 1 week's pay. The periods of service for which data are presented represent the most common practices, but they do not necessarily reflect individual establishment provisions for progression. For example, changes in proportions indicated at 10 years of service may include changes which occurred between 5 and 10 years.

## Health, insurance, and retirement plans

Data are presented for health, insurance, pension, and retirement severance plans for which the employer pays all or a part of the cost, excluding programs required by law such as workers' compensation and social security. Among plans included are those underwritten by a commercial insurance company and those paid directly by the employer from his/her current operating funds or from a fund set aside for this purpose.

Death benefits are included as a form of life insurance. Sickness and accident insurance is limited to that type of insurance under which predetermined cash payments are made directly to the insured on a weekly or monthly basis during illness or accident disability. Information is presented for all such plans to which the employer contributes at least a part of the cost. However, in New York and New Jersey, where temporary disability insurance laws require employer contributions,<sup>1</sup> plans are included only if the employer (1) contributes more than is legally required, or (2) provides the employees with benefits which exceed the requirements of the law.

Tabulations of paid sick leave plans are limited to formal plans which provide full pay or a proportion of

the worker's pay during absence from work because of illness; informal arrangements have been omitted. Separate tabulations are provided for (1) plans which provide full pay and no waiting period, and (2) plans providing either partial pay or a waiting period.

Long-term disability insurance plans provide payments to totally disabled employees upon the expiration of sick leave, sickness and accident insurance, or both, or after a specified period of disability (typically 6 months). Payments are made until the end of disability, a maximum age, or eligibility for retirement benefits. Payments may be full or partial, but are almost always reduced by social security, workers' compensation, and private pension benefits payable to the disabled employee.

Medical insurance refers to plans providing for complete or partial payment of doctors' fees. Such plans may be underwritten by a commercial insurance company or a nonprofit organization, or they may be a form of self-insurance.

*Dental insurance.* Data relate to formal plans covering normal dental services such as fillings, extractions, and x-rays. Many health insurance plans provide benefits for certain kinds of oral surgery or dental care required as a result of an accident; plans limited to such conditions are excluded.

Major medical insurance, sometimes referred to as extended medical or catastrophe insurance, includes plans designed to cover employees for sickness or injury involving an expense which exceeds the normal coverage of hospitalization, medical, and surgical plans.

- Tabulations of retirement pensions are limited to plans which provide regular payments for the remainder of the retiree's life. Data are presented separately for retirement severance pay (one payment or several over a specified period of time) made to employees on retirement. Establishments providing both retirement severance payments and retirement pensions to employees were considered as having both retirement pensions and retirement severance plans; however, establishments having optional plans providing employees a choice of either retirement severance payments or pensions were considered as having only retirement pension benefits.

*Paid funeral and jury-duty leave.* Data for paid funeral and jury-duty leave relate to formal plans which provide at least partial payment for time lost as a result of attending funerals of specified family members or serving as a juror.

*Free lunches.* Data relate to formal plans providing either free lunches or a monetary allowance for lunches.

<sup>1</sup> The temporary disability laws in California and Rhode Island do not require employer contributions.

## Appendix C. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field staff in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on inter-establishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field staff was instructed to exclude working supervisors, apprentices, learners, beginners, trainees, and handicapped, temporary, and probationary workers in banks. In addition to these exclusions, part-time workers in life insurance offices also were not reported.

### Selected clerical occupations

#### Bookkeeping-machine operator

Operates a bookkeeping machine (with or without a typewriter keyboard) to keep a record of business transactions.

*Class A*—Keeps a set of records requiring a knowledge of and experience in basic bookkeeping principles and familiarity with the structure of the particular accounting system used. Determines proper records and distribution of debit and credit items to be used in each phase of the work. May prepare consolidated reports, balance sheets, and other records by hand.

*Class B*—Keeps a record of one or more phases or sections of a set of records usually requiring little knowledge of basic bookkeeping. Phases or sections include accounts payable, payroll, customers' accounts (not including a simple type of billing), cost distribution, expense distribution, inventory control, etc. May check or assist in preparation of trial balances and prepare control sheets for the accounting department.

#### Clerk, accounting

Performs one or more accounting clerical tasks such as posting to registers and ledgers; reconciling bank accounts; verifying the internal consistency, completeness, and mathematical accuracy of accounting docu-

ments; assigning prescribed accounting distribution codes; examining and verifying for clerical accuracy various types of reports, lists, calculations, posting, etc.; or preparing simple or assisting in preparing more complicated journal vouchers. May work in either a manual or automated accounting system.

The work requires a knowledge of clerical methods and office practices and procedures which relates to the clerical processing and recording of transactions and accounting information. With experience, the worker typically becomes familiar with the bookkeeping and accounting terms and procedures used in the assigned work, but is not required to have a knowledge of the formal principles of bookkeeping and accounting.

For wage study purposes, accounting clerks are to be classified as follows:

*Class A*— Under general supervision, performs accounting clerical operations which require the application of experience and judgment, for example, clerically processing complicated or nonrepetitive accounting transactions, selecting among a substantial variety of prescribed accounting codes and classifications, or tracing transactions through previous accounting actions to determine source of discrepancies. May be assisted by one or more class B accounting clerks.

*Class B*— Under close supervision, following detailed instructions and standardized procedures, performs one or more routine accounting clerical operations, such as posting to ledgers, cards, or worksheets where identification of items and loca-

tions of postings are clearly indicated; checking accuracy and completeness of standardized and repetitive records or accounting documents; coding documents using a few prescribed accounting codes.

### **Clerk, file**

Files, classifies, and retrieves material in an established filing system. May perform clerical and manual tasks required to maintain files. Positions are classified into levels on the basis of the following definitions:

*Class A*— Classifies and indexes file material such as correspondence, reports, technical documents, etc., in an established filing system containing a number of varied subject matter files. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

*Class B*— Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer subheadings. Prepares simple related index and crossreference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

*Class C*— Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; may fill out withdrawal charge. May perform simple clerical and manual tasks required to maintain and service files.

### **Keypunch operator**

Operates a keypunch machine to record or verify alphabetic and/or numeric data on tabulating cards or on tape. Positions are classified into levels on the basis of the following definitions:

*Class A*— Work requires the application of experience and judgment in selecting procedures to be followed and in searching for, interpreting, selecting, or coding items to be keypunched from a variety of source documents. On occasion may also perform some routine keypunch work. May train inexperienced keypunch operators.

*Class B*— Work is routine and repetitive. Under close supervision or following specific procedures or instructions, works from various standardized source documents which have been coded, follows specified procedures which have been prescribed in detail and require little or no selecting, coding, or interpreting of data to be recorded. Refers to supervisor problems arising from erroneous items or codes or missing information.

### **Proof-machine operator**

Under general supervision, operates a sorting machine to sort checks, debits, credits and other items. Records totals of specific items in appropriate ledgers. Machine operator may also prepare checks and deposits for processing by computer (function formerly done by coding clerks). May also perform additional clerical duties in connection with sorting and coding.

### **Safe-deposit clerk**

Rents safe-deposit boxes to bank customers. Duties involve most of the following: Interviewing customers to obtain necessary information; typing rental contract and obtaining customer's signature; collecting rental fees and writing receipts; keeping safe-deposit records such as signature cards, rental files, and access slips; ordering replacements for lost keys and repairs for safe-deposit box locks. May also admit customers to bank vault.

### **Secretary**

Assigned as personal secretary, normally to one individual. Maintains a close and highly responsive relationship to the day-to-day work of the supervisor. Works fairly independently receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties, usually including *most of the following*:

- a. Receives telephone calls, personal callers, and incoming mail, answers routine inquiries, and routes technical inquiries to the proper persons;
- b. Establishes, maintains, and revises the supervisor's files;
- c. Maintains the supervisor's calendar and makes appointments as instructed;



- d. Relays messages from supervisor to subordinates;
- e. Reviews correspondence, memorandums, and reports prepared by others for the supervisor's signature to assure procedural and typographic accuracy;

f. Performs stenographic and typing work.

May also perform other clerical and secretarial tasks of comparable nature and difficulty. The work typically requires knowledge of office routine and understanding of the organization, programs, and procedures related to the work of the supervisor.

### Exclusions

Not all positions that are titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows:

- a. Positions which do not meet the "personal" secretary concept described above;
- b. Stenographers not fully trained in secretarial type duties;
- c. Stenographers serving as office assistants to a group of professional, technical, or managerial persons;
- d. Secretary positions in which the duties are either substantially more routine or substantially more complex and responsible than those characterized in the definition;
- e. Assistant type positions which involve more difficult or more responsible technical, administrative, supervisory, or specialized clerical duties which are not typical of secretarial work.

NOTE: The term "corporate officer," used in the level definitions following, refers to those officials who have a significant corporatewide policy-making role with regard to major company activities. The title "vice president," though normally indicative of this role, does not in all cases identify such positions. Vice presidents whose primary

responsibility is to act personally on individual cases or transactions (e.g., approve or deny individual loan or credit actions; administer individual trust accounts; directly supervise a clerical staff) are not considered to be "corporate officers" for purposes of applying the following level definitions:

### Class A

1. Secretary to the chairman of the board or president of a company that employs, in all, over 100 but fewer than 5,000 persons; or
2. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 5,000 but fewer than 25,000 persons; or
3. Secretary to the head, immediately below the corporate officer level, of a major segment or subsidiary of a company that employs, in all, over 25,000 persons.

### Class B

1. Secretary to the chairman of the board or president of a company that employs, in all, fewer than 100 persons; or
2. Secretary to a corporate officer (other than chairman of the board or president) of a company that employs, in all, over 5,000 but fewer than 25,000 persons; or
3. Secretary to the head (immediately below the officer level) over either a major corporatewide functional activity (e.g., marketing, research, operations, industrial relations, etc.) or a major geographic or organizational segment (e.g., a regional headquarters; a major division) of a company that employs, in all, over 5,000 but fewer than 25,000 employees; or
4. Secretary to the head of an individual establishment (or other equivalent level of official) that employs, in all, over 5,000 persons; or

- Secretary to the head of a large and important organizational segment (e.g., a middle management supervisor of an organizational segment often involving as many as several hundred persons) of a company that employs, in all, over 25,000 persons.

#### Class C

- Secretary to an executive or managerial person whose responsibility is not equivalent to one of the specific level situations in the definition for class B, but whose organizational unit normally numbers at least several dozen employees and is usually divided into organizational segments which are often, in turn, further subdivided. In some companies, this level includes a wide range of organizational echelons; in others, only one or two; or
- Secretary to the head of an individual establishment (or other equivalent level of official) that employs, in all, fewer than 5,000 persons.

#### Class D

- Secretary to the supervisor or head of a small organizational unit (e.g., fewer than about 25 or 30 persons); or
- Secretary to a nonsupervisory staff specialist, professional employee, administrative officer, or assistant, skilled technician, or expert. (Note: Many companies assign stenographers, rather than secretaries as described above, to this level of supervisory or nonsupervisory worker.)

(Special classification)

Secretaries in positions with work characteristics as described, and within the range of defined levels, should be reported under this classification when the information needed to classify secretaries according to the level definitions is not available.

### Stenographer

Primary duty is to take dictation using shorthand, and to transcribe the dictation. May also type from written copy. May operate from a stenographic pool.

May occasionally transcribe from voice recordings (if primary duty is transcribing from recordings, see Transcribing-Machine Typist).

NOTE: This job is distinguished from that of a secretary in that a secretary normally works in a confidential relationship with only one manager or executive and performs more responsible and discretionary tasks as described in the secretary job definition.

#### *Stenographer, General*

Dictation involves a normal routine vocabulary. May maintain files, keep simple records, or perform other relatively routine clerical tasks.

#### *Stenographer, Senior*

Dictation involves a varied technical or specialized vocabulary such as in legal briefs or reports on scientific research. May also set up and maintain files, keep records, etc.

OR

Performs stenographic duties requiring significantly greater independence and responsibility than stenographer, general, as evidenced by the following: Work requires a high degree of stenographic speed and accuracy; a thorough working knowledge of general business and office procedure, and of the specific business operations, organization, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as maintaining followup files; assembling material for reports, memorandums, and letters; composing simple letters from general instructions; reading and routing incoming mail; answering routine questions, etc.

### Switchboard operator, class A

Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, or intra-office calls. Performs full telephone information service or handles complex calls, such as conference, collect, overseas, or similar calls, either in addition to doing routine work as described for switchboard operator, class B, or as a full time assignment. ("Full" telephone information service

occurs when the establishment has varied functions that are not readily understandable for telephone information purposes, e.g., because of overlapping or inter-related functions and consequently present frequent problems as to which extensions are appropriate for calls.)

### Switchboard operator, class B.

Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, or intra-office calls. May handle routine long distance calls and record tolls. May perform limited telephone information service. ("Limited" telephone information service occurs if the functions of the establishment service are readily understandable for telephone information purposes, or if the requests are routine, e.g., giving extension numbers when specific names are furnished, or if complex calls are referred to another operator.

### Transcribing-machine typist

Primary duty is to type copy of voice recorded dictation which does not involve varied technical or specialized vocabulary such as that used in legal briefs or reports on scientific research. May also type from written copy. May maintain files, keep simple records, or perform other relatively routine clerical tasks. (See stenographer definition for workers involved with shorthand dictation.)

### Typist

Uses a typewriter to make copies of various materials or to make out bills after calculations have been made by another person. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

For wage study purposes, typists are classified as follows:

*Class A*— Performs one or more of the following: Typing material in final form when it involves combining material from several sources; or responsibility for correct spelling, syllabication, punctuation, etc., of technical or unusual words or foreign language material; or planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters, varying details to suit circumstances.

*Class B*— Performs one or more of the following: Copy typing from rough or clear drafts; or routine

typing of forms, insurance policies, etc.; or setting up simple standard tabulations; or copying more complex tables already set up and spaced properly.

## Selected computer occupations

### Computer operator

Monitors and operates the control console of a digital computer to process data according to operating instructions, usually prepared by a programmer. Work includes *most of the following*: Studies instructions to determine equipment setup and operations; loads equipment with required items (tape reels, cards, etc.); switches necessary auxiliary equipment into circuit, and starts and operates computer; makes adjustments to computer to correct operating problems and meet special conditions; reviews errors made during operation and determines cause or refers problem to supervisor or programmer; and maintains operating records. May test and assist in correcting program.

For wage study purposes, computer operators are classified as follows:

*Class A*— Operates independently, or under only general direction, a computer running programs with most of the following characteristics: New programs are frequently tested and introduced; scheduling requirements are of critical importance to minimize downtime; the programs are of complex design so that identification of error source often requires a working knowledge of the total program, and alternate programs may not be available. May give direction and guidance to lower level operators.

*Class B*— Operates independently, or under only general direction a computer running programs with most of the following characteristics: Most of the programs are established production runs, typically run on a regularly recurring basis; there is little or no testing of new programs required; alternate programs are provided in case original program needs major change or cannot be corrected within a reasonable time. In common error situations, diagnoses cause and takes corrective action. This usually involves applying previously programmed corrective steps, or using standard correction techniques.

OR

Operates under direct supervision a computer running programs or segments of programs with



the characteristics described for Class A. May assist a higher level operator by independently performing less difficult tasks assigned, and performing difficult tasks following detailed instructions and with frequent review of operations performed.

*Class C*— Works on routine programs under close supervision. Is expected to develop working knowledge of the computer equipment used and ability to detect problems involved in running routine programs. Usually has received some formal training in computer operation. May assist higher level operator on complex programs.

### **Computer programmer, business**

Converts statements of business problems, typically prepared by a systems analyst, into a sequence of detailed instructions which are required to solve the problems by automatic data processing equipment. Working from charts or diagrams, the programmer develops the precise instructions which, when entered into the computer system in coded language, cause the manipulation of data to achieve desired results. Work involves *most of the following*: Applies knowledge of computer capabilities, mathematics, logic employed by computers, and particular subject matter involved to analyze charts and diagrams of the problem to be programmed; develops sequence of program steps; writes detailed flow charts to show order in which data will be processed; converts these charts to coded instructions for machine to follow; tests and corrects programs; prepares instructions for operating personnel during production run; analyzes, reviews and alters programs to increase operating efficiency or adapt to new requirements; maintains records of program development and revisions. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or programmers primarily concerned with scientific and/or engineering problems.

For wage study purposes, programmers are classified as follows:

*Class A*— Works independently or under only general direction on complex problems which require competence in all phases of programming concepts and practices. Working from diagrams and charts which identify the nature of desired results, major processing steps to be accomplished, and the relationships between various steps of the problem solving routine, plans the full range of

programming actions needed to efficiently utilize the computer system in achieving desired end products.

At this level, programming is difficult because computer equipment must be organized to produce several interrelated but diverse products from numerous and diverse data elements. A wide variety and extensive number of internal processing actions must occur. This requires such actions as development of common operations which can be reused, establishment of linkage points between operations, adjustments to data when program requirements exceed computer storage capacity, and substantial manipulation and resequencing of data elements to form a highly integrated program.

May provide functional direction to lower level programmers who are assigned to assist.

*Class B*— Works independently or under only general direction on relatively simple programs, or on simple segments of complex programs. Programs (or segments) usually process information to produce data in two or three varied sequences or formats. Reports and listings are produced by refining, adapting, arraying, or making minor additions to or deletions from input data which are readily available. While numerous records may be processed, the data have been refined in prior actions so that the accuracy and sequencing of data can be tested by using a few routine checks. Typically, the program deals with routine record-keeping type operations.

OR

Works on complex programs (as described for Class A) under close direction of a higher level programmer or supervisor. May assist higher level programmer by independently performing less difficult tasks assigned, and performing more difficult tasks under fairly close direction.

May guide or instruct lower level programmers.

*Class C*— Makes practical applications of programming practices and concepts usually learned in formal training courses. Assignments are designed to develop competence in the application of standard procedures to routine problems. Receives close supervision on new aspects of assignments, and work is reviewed to verify its accuracy and conformance with required procedures.

## Computer systems analyst, business

Analyzes business problems to formulate procedures for solving them by use of electronic data processing equipment. Develops a complete description of all specifications needed to enable programmers to prepare required digital computer programs. Work involves *most of the following*: Analyzes subject-matter operations to be automated and identifies conditions and criteria required to achieve satisfactory results; specifies number and types of records, files, and documents to be used; outlines actions to be performed by personnel and computers in sufficient detail for presentation to management and for programming (typically this involves preparation of work and data flow charts); coordinates the development of test problems and participates in trial runs of new and revised systems; and recommends equipment changes to obtain more effective overall operations. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or systems analysts primarily concerned with scientific or engineering problems.

For wage study purposes, systems analysts are classified as follows:

*Class A*— Works independently or under only general direction on complex problems involving all phases of systems analysis. Problems are complex because of diverse sources of input data and multiple-use requirements of output data. (For example, develops an integrated production scheduling, inventory control, cost analysis, and sales analysis record in which every item of each type is automatically processed through the full system of records and appropriate followup actions are initiated by the computer.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of new or revised systems of data processing operations. Makes recommendations, if needed, for approval of major systems installations or changes and for obtaining equipment.

May provide functional direction to lower level systems analysts who are assigned to assist.

*Class B*— Works independently or under only general direction on problems that are relatively uncomplicated to analyze, plan, program, and operate. Problems are of limited complexity because sources of input data are homogeneous and

the output data are closely related. (For example, develops systems for maintaining depositor accounts in a bank, maintaining accounts receivable in a retail establishment, or maintaining inventory accounts in a manufacturing or wholesale establishment.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of the data processing systems to be applied.

OR

Works on a segment of a complex data processing scheme or system, as described for class A. Works independently on routine assignments and receives instruction and guidance on complex assignments. Work is reviewed for accuracy of judgment, compliance with instructions, and to insure proper alignment with the overall system.

*Class C*— Works under immediate supervision, carrying out analysis as assigned, usually of a single activity. Assignments are designed to develop and expand practical experience in the application of procedures and skills required for systems analysis work. For example, may assist a higher level systems analyst by preparing the detailed specifications required by programmers from information developed by the higher level analyst.

## Tape librarian

Maintains library of reels of magnetic or punched paper tape used for automatic data-processing purposes. Work consists of most of the following: Classifies and catalogs reels of tape in accordance with such factors as content of data and type of routine; assigns code conforming with standardized system; prepares record for file reference; stores reels according to classification and catalog designation; issues reels and maintains charge-out records; inspects returned reels to determine if tape needs replacing due to wear or damage. May perform minor repair to damaged tape.

## Loan officer and selected teller occupations

### Teller, note

Collects exchange charges and payments on notes, drafts, rents, and contracts for deeds. May accept and give receipts for collateral on maturity notes. Is in charge of sending out notices of maturity. Receives

renewal notes. Protests items when it is necessary. Causes notes to be presented at other places, when place of payment is other than the bank. Follows up on the value of collateral. In the case of real estate notes, sees that mortgages are properly recorded and checks certificates of title. Checks fire insurance coverage. Must be familiar with Negotiable Instruments Act and standard terms of extension agreements. Included in this classification are tellers specializing in related functions such as: Exchange tellers, discount tellers, and real estate tellers.

### **Teller, commercial and savings**

Cashes customers' personal or other checks and receives deposits on checking and/or savings accounts and/or pays out withdrawals on savings accounts. Makes entries in customers' account books or provides receipts for deposits. Writes up or signs deposit slips to be used later in balancing books. May record the daily transactions and balance accounts. May supervise one or more clerks who record details of transactions, such as names, dates, serial numbers, and amounts involved so that pertinent data may be distributed among the several departments for recording, filing, and clearing.

For wage study purposes, tellers, commercial and savings, are classified on the basis of major duties, as follows:

*Teller, commercial savings*

*Teller, commercial*

*Teller, savings*

### **Teller, all-round**

Includes combination note and commercial and savings tellers, i.e., those handling commercial and savings deposits withdrawals in addition to transactions dealing with notes. Receives deposits and pays out withdrawals on savings accounts; receives deposits and cashes checks for checking accounts; and receives payments on notes, etc. May record daily transactions and balance accounts. May supervise one or more clerks who record details of transactions, such as names, dates, serial numbers, and amounts involved so that pertinent data may be distributed among the several departments for recording, filing, and clearing.

### **Teller, vault**

In charge of the main cash vault. Duties include: Disbursing (selling) cash to the teller; receiving (buying) excess cash from tellers; ordering all cash require-

ments for the week; overseeing wrapping and shipping of coins. Vault tellers do not deal directly with the public.

### **Consumer loan officer**

Examines and evaluates applications for installment credit, real estate, and consumer loans; and authorizes or recommends their approval. May also assist customers with the following: Opening new accounts; obtaining additional services such as bank drafts, letters of credit, personal lines of credit, safety deposit boxes, loans or securities, and foreign exchange transfers. Duties may also include approving ordinary banking transactions (up to certain limits) as referred to them by tellers. Selected insurance occupations

### **Selected insurance occupations**

#### **Actuary**

Performs life insurance actuarial studies and assignments, applying actuarial theory and practice. Work involves *any or a combination of the following*: Determines actuarial bases for premium rates, dividends, reserves and non-forfeiture benefits; conducts mortality, statistical, underwriting, or expense allocation studies; prepares gain and loss exhibits; and drafts and files insurance and annuity contract forms. Do not include company officers who have a significant corporate-wide policy making role with regard to major company activities. (See 'NOTE' under Secretary definition, page 99.)

For wage study purposes, actuaries are to be classified as follows:

*Class A*— Performs *highly complex* and specialized actuarial studies, including the development of new life insurance products. Provides *technical instruction and advice* to lower level actuaries. May *lead* a group of actuaries in accomplishing actuarial projects. Position requires attainment of Fellow in the Society of Actuaries.

*Class B*— Performs complex actuarial studies and projects such as mortality investigations, competitive comparisons, loading and expense studies, etc. Provides *technical assistance and advice* to lower level actuaries and clerks. Position requires attainment of Associate in the Society of Actuaries.

#### **Claim approver**

Reviews life insurance claims to determine the extent of the company's liability and approves or disapproves claims in accordance with policy provisions; compares



data on application, death certificate, or physician's statement with policy file and other company records to ascertain completeness and validity of claim.

For wage study purposes, claim approvers are to be classified as follows:

*Class A*— Reviews and approves death claims (other than double indemnity) which normally do not exceed \$100,000; reviews and recommends approval of claims above these limits; position usually requires at least 2 years of life insurance experience.

*Class B*— Reviews and approves death claims (other than double indemnity) which are clear cut and normally do not exceed \$50,000; may review death claims above \$50,000 and recommend approval by an approver at a higher level.

### **Clerk, policy evaluation**

Calculates cash surrender and loan value of policies. Work involves: Determining the kind of insurance and record of payments made, from card file; looking up rate in book and making calculations; entering amount on a special form. In addition, may handle reinsurance data.

### **Clerk, premium-ledger-card**

Keeps card records or other records of all premium transactions and changes in type of policy. Work involves: Transcribing premium payments from daily listings and keeping a check on the due date so as to put through records of cancellation if premiums are not paid. May check and send out premium payments. *General clerks are excluded.*

### **Correspondent**

Composes and writes letters to policyholders, other individuals, or other business establishments in reply to correspondence received or to requests for information.

For wage study purposes, correspondents are to be classified as follows:

*Class A*— Conducts correspondence with policyholders, field representatives, lawyers, doctors, and other individuals regarding complaints, inquiries relating to various branches of the insurance business, contractual provisions, and other related matters. Work requires detailed knowledge of policy contracts and interpretation of company policy.

*Class B*— Conducts correspondence with policyholders and field representatives regarding inquiries of various kinds; quotes values and issues instructions regarding the completion of forms for surrenders, loans, policy changes, reinstatements, claims, and other related matters. Work requires knowledge of standard company practices and regulations regarding policy contracts that are embodied in manuals or other written materials.

### **Premium acceptor**

Accepts, records, and proves remittance received from policyholders and the field offices in connection with premiums, interest on policy loans or to cancel or reduce policy loans. Endorses checks, issues receipts and maintains records of remittances held pending adjustments. May conduct correspondence with field offices regarding such remittances.

### **Underwriter**

Reviews, evaluates, and takes action to approve, or decline, applications for new insurance, changes of plan, and reinstatement of benefits where no major medical impairment is involved.

For wage study purposes, underwriters are classified as follows:

*Class A*— Reviews and approves life insurance applications which normally do not exceed \$150,000 (other than double indemnity); reviews and recommends approval on applications above these limits; recommends declination on applications to \$150,000 and concurs on lower level declinations. Answers insurance inquiries from the field offices. May determine extra premium rate for out of ordinary applications. Position usually requires at least five years life insurance experience and may require successful completion of several insurance courses given by HOLU or LOMA. May also direct work of underwriters at lower classifications.

*Class B*— Reviews and approves life insurance applications which normally do not exceed \$100,000 (other than double indemnity); reviews and recommends approval on applications above these limits. Declinations must be concurred in by another underwriter. May determine extra premium rate for out of ordinary applications. Position usually requires at least 2 years life insurance experience and successful completion of at least 2 specialized courses given by HOLU or LOMA.

## Industry Wage Studies

The most recent reports providing occupational wage data for industries included in the Bureau's program of industry wage surveys since 1960 are listed below. Copies are for sale from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, or from any of its regional sales offices, and from the regional offices of the Bureau of Labor Statistics shown on the inside back cover. Copies that are out of stock are available for reference purposes at leading public, college, or university libraries, or at the Bureau's Washington or regional offices.

### *Manufacturing*

Basic Iron and Steel, 1972. BLS Bulletin 1839  
Candy and Other Confectionery Products, 1975. Bulletin 1939  
Cigar Manufacturing, 1972. BLS Bulletin 1976  
Cigarette Manufacturing, 1976. BLS Bulletin 1944  
Corrugated and Solid Fiber Boxes, 1976. BLS Bulletin 1921  
Fabricated Structural Steel, 1974. BLS Bulletin 1935  
Fertilizer Manufacturing, 1971. BLS Bulletin 1763  
Flour and Other Grain Mill Products, 1972. BLS Bulletin 1803  
Fluid Milk Industry, 1973. BLS Bulletin 1871  
Footwear, 1975. BLS Bulletin 1946  
Hosiery, 1976. BLS Bulletin 1987  
Industrial Chemicals, 1976. BLS Bulletin 1978  
Iron and Steel Foundries, 1973. BLS Bulletin 1894  
Leather Tanning and Finishing, 1973. BLS Bulletin 1835  
Machinery Manufacturing, 1974-75. BLS Bulletin 1929  
Meat Products, 1974, BLS Bulletin 1896  
Men's and Boys' Separate Trousers, 1974. BLS Bulletin 1906  
Men's and Boys' Shirts (Except Work Shirts) and Nightwear, 1974. BLS Bulletin 1901  
Men's and Boys. Suits and Coats, 1976. BLS Bulletin 1962  
Miscellaneous Plastics Products, 1974. BLS Bulletin 1914  
Motor Vehicles and Parts, 1973-74. BLS Bulletin 1912  
Nonferrous Foundries, 1975. BLS Bulletin 1952  
Paints and Varnishes, 1976. BLS Bulletin 1973  
Paperboard Containers and Boxes, 1970. BLS Bulletin 1719  
Petroleum Refining, 1976. BLS Bulletin 1948  
Pressed or Blown Glass and Glassware, 1975. BLS Bulletin 1923  
Pulp, Paper, and Paperboard Mills, 1972. BLS Bulletin 1844

### *Manufacturing—Continued*

Shipbuilding and Repairing, 1976. BLS Bulletin 1968  
Southern Sawmills and Planing Mills, 1969. BLS Bulletin 1694  
Structural Clay Products, 1975. BLS Bulletin 1942  
Synthetic Fibers, 1976. BLS Bulletin 1975  
Textile Dyeing and Finishing, 1976. BLS Bulletin 1967  
Textiles, 1975. BLS Bulletin 1945  
Wages and Demographic Characteristics in Work Clothing Manufacturing, 1972. BLS Bulletin 1858  
West Coast Sawmilling, 1969. BLS Bulletin 1704  
Women's and Misses' Coats and Suits, 1970. BLS Bulletin 1728  
Women's and Misses' Dresses, 1974. BLS Bulletin 1908  
Wood Household Furniture, Except Upholstered, 1974. BLS Bulletin 1930

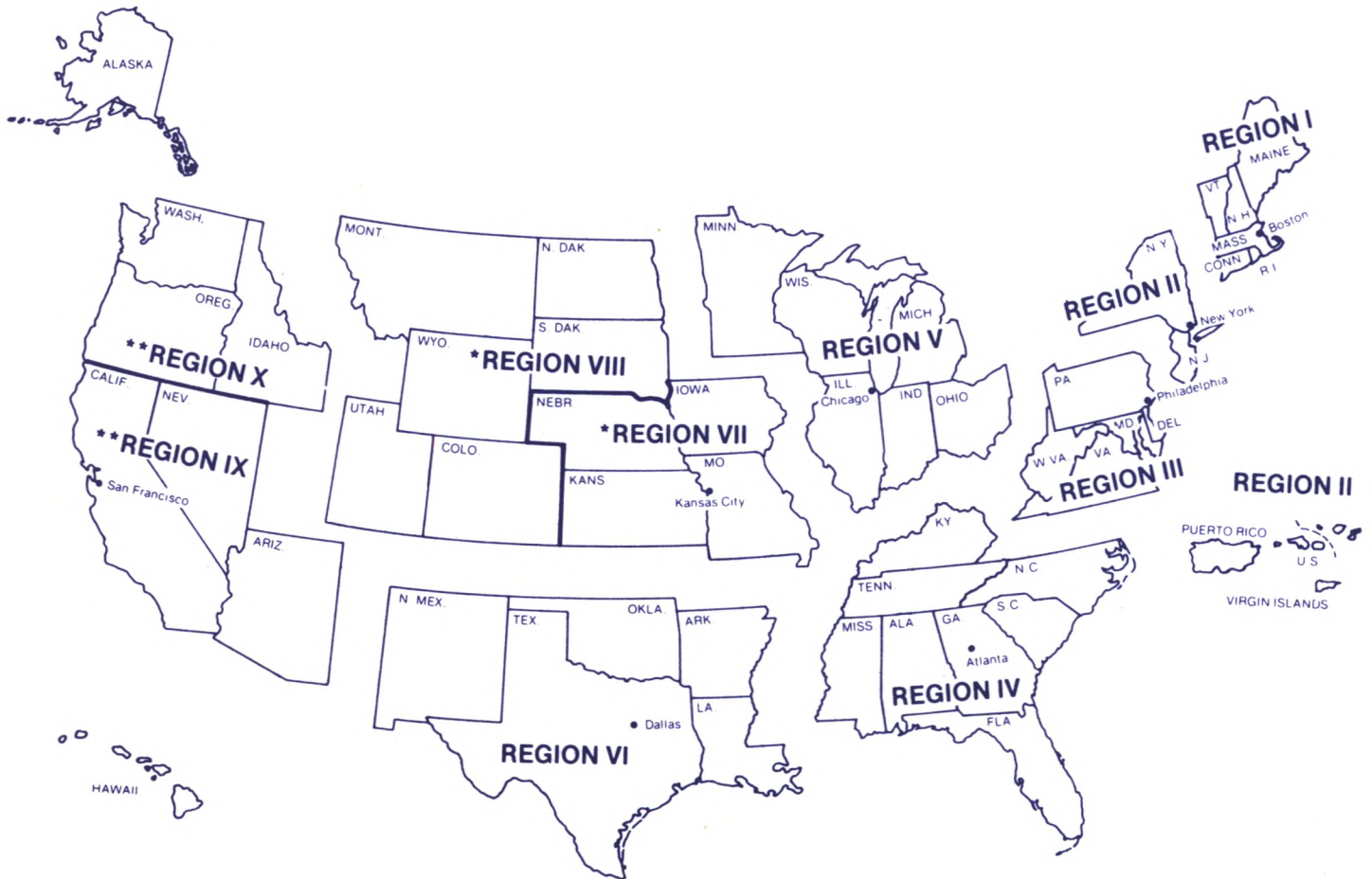
### *Nonmanufacturing*

Appliance Repair Shops, 1975. BLS Bulletin 1936  
Auto Dealer Repair Shops, 1973. BLS Bulletin 1876  
Banking and Life insurance, 1976. BLS Bulletin 1988  
Bituminous Coal Mining, 1967. BLS Bulletin 1583  
Communications, 1974. BLS Bulletin 1909  
Contract Cleaning Services, 1974. BLS Bulletin 1916  
Contract Construction, 1973. BLS Bulletin 1911  
Crude Petroleum and Natural Gas Production, 1972. BLS Bulletin 1797  
Department Stores, 1973. BLS Bulletin 1869  
Educational Institutions: Nonteaching Employees, 1968-69. BLS Bulletin 1671  
Electric and Gas Utilities, 1972. BLS Bulletin 1834  
Hospitals, 1975-76. BLS Bulletin 1949  
Hotels and Motels, 1973. BLS Bulletin 1883  
Laundry and Cleaning Services, 1968. BLS Bulletin 1645<sup>1</sup>  
Metal Mining, 1972. BLS Bulletin 1820  
Motion Picture Theaters, 1966. BLS Bulletin 1542<sup>1</sup>  
Nursing Homes and Related Facilities, 1976. BLS Bulletin 1964  
Scheduled Airlines, 1975. BLS Bulletin 1951  
Wages and Tips in Restaurants and Hotels, 1970. BLS Bulletin 1712

<sup>1</sup> Bulletin out of stock

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