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Industry Wage Survey: Department Stores, September 1973

U.S. Department of Labor
Bureau of Labor Statistics
1975

Bulletin 1869



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U.S. Department of Labor
John T. Dunlop, Secretary
Bureau of Labor Statistics
Julius Shiskin, Commissioner
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Preface

This bulletin summarizes the results of a Bureau of Labor Statistics survey of wages and related benefits of department store employees in 20 major metropolitan areas studied in September 1973.

A summary tabulation, providing occupational earnings data for all areas studied, was issued in November 1974. Also issued earlier were separate releases for:

Atlanta, Ga.	Miami, Fla.
Baltimore, Md.	Minneapolis-St. Paul, Minn.
Boston, Mass.	Nassau-Suffolk, N.Y.
Buffalo, N.Y.	New Orleans, La.
Chicago, Ill.	New York, N.Y.
Cleveland, Ohio	Philadelphia, Pa.-N.J.
Dallas, Tex.	St. Louis, Mo.-Ill.
Denver, Colo.	San Francisco-Oakland, Calif.
Kansas City, Mo.-Kans.	Seattle-Everett, Wash.
Memphis, Tenn.-Ark.	Washington, D.C.-Md.-Va.

Copies of these releases are available from the Bureau of Labor Statistics, Washington, D.C. 20212, or any of its regional offices.

The study was conducted in the Bureau's Office of Wages and Industrial Relations. Martin E. Personick of the Division of Occupational Wage Structures prepared the analysis in this report. Field work for the survey was directed by the Bureau's Associate Assistant Regional Directors for Operations.

Other reports available from the Bureau's program of industry wage studies, as well as the addresses of the Bureau's regional offices, are listed at the end of this bulletin.

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Department Stores, September 1973

Summary

Average straight-time hourly earnings of employees in department stores varied widely among the 20 metropolitan areas surveyed in September 1973.[1] Workers in the selling occupations studied were usually highest paid in the greater New York area, while employees in nonselling jobs recorded the highest averages in the Seattle-Everett and San Francisco-Oakland areas. Although no clear pattern emerged, workers in Memphis, Miami, and New Orleans commonly averaged lower occupational earnings than their counterparts in the other areas surveyed.

Sales personnel in "big-ticket" departments were the highest paid workers studied, with furniture and bedding staffs in the New York area averaging the most at $8.93 an hour. Notions and housewares clerks were typically the lowest paid among the selling groups; for notions clerks, averages ranged from $1.92 in New Orleans to $3.08 in New York, and for housewares clerks, from $2.04 in Buffalo and Memphis to $3.25 in Seattle-Everett. Among nonselling store and office jobs, the relatively skilled furniture finisher recorded the highest average—$5.45 in Cleveland—and the wrap desk clerk the lowest—$1.92 in Miami.

Selling occupations, particularly in "big ticket" departments, tended to vary the most in earnings, both within and among areas. On the other hand, earnings of nonselling store and office jobs tended, primarily because of the absence of commission rated employees, to vary the least.

Part-time workers made up an estimated 45 percent of the nonsupervisory employees surveyed; areas in the South had the lowest percentage (37) and those in the North Central and Northeast the highest (48 each).

Paid holidays and paid vacations were provided to nearly all full-time workers surveyed and a majority of the employees were covered by various types of health, insurance, and retirement plans paid for, at least in part, by the employer. Workers typically received 6 to 8 paid holidays, annually, and from 1 to 4 weeks of vacation pay after qualifying periods of time. Discount privileges were extended to a majority of the employees in all areas surveyed.

Industry characteristics

This study is the first BLS survey of occupational wages in department stores in over 20 years.[2] It breaks some new ground in studies of retail trade by presenting rarely collected data on full- and part-time sales personnel and on commission earnings.

The survey covered retail stores in 20 large metropolitan areas primarily engaged in selling general lines of merchandise in separate sections, or departments, which are integrated under a single management. For purposes of the study, an establishment included all retail outlets of a department store firm or mail order house in each metropolitan area studied employing at least 100 workers. Of the establishments covered, about 42 percent employed fewer than 500 workers while only 20 percent had at least 2,500 employees; these larger firms, however, employed about 64 percent of nonsupervisory workers within the scope of the survey.

Employment. The 292 department store firms covered by the September 1973 survey employed approximately 472,000 workers (table A-1). Employment in areas

[1] See appendix A for scope and method of survey and definition of terms used in this report and appendix B for job descriptions. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts, as well as prize (push) money that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. For all workers studied, salary data relate to a mid-September 1973 payroll reference period; for workers partly or wholly paid on a commission basis, commission earnings were averaged, where feasible, over a 12-month period, ending as near as possible to August 1973.

[2] During this period BLS has published nonoccupational earnings data for workers in this industry from three sources: Several nationwide employee earnings and hours studies between 1956 and 1966 at the request of the Employment Standards Administration, appraising the effects of the Fair Labor Standards Act on this industry; a 1971 report on employee compensation and payroll hours; and gross hours and earnings from the Bureau's monthly employment and earnings series for the Nation.

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ranged from 66,000 in Chicago and 63,000 in New York to 7,000 in Memphis and 8,000 in New Orleans.[3] Most of the other areas studied had between 15,000 and 30,000 workers.

No clear pattern emerged when department store employment was compared with area population size. Text table 1 shows, for example, that the Cleveland and Minneapolis-St. Paul areas ranked around the upper third of the employment array for department stores but in the lower half of the population array. Conversely, the more heavily populated Boston and San Francisco areas ranked in about the middle of the department store employment array. At the top of both rankings (New York and Chicago) and at the bottom, a more consistent relationship held between population and department store employment. Also, employment spreads among areas were usually broader for part-timers than for full-time nonsupervisory department store workers.

Occupational staffing. Women and part-time[4] employees constitute a large part of the work force in department stores. For the 20 areas combined, part-time workers made up 45 percent of all nonsupervisory employees (48 percent for store workers and 29 percent for office staff); nationally, part-time workers constituted 16 percent of total nonagricultural wage and salary workers, and 33 percent of all retail trade workers.[5] Women filled nearly 70 percent of department store jobs compared to 38 percent of total nonfarm payroll jobs and 46 percent of retail trade positions.[6]

Establishments surveyed in the northeastern and north central areas averaged a slightly higher percentage of part-time staff than those in the west (48 percent each compared with 43 percent), but substantially more than those in the south (37 percent). Minneapolis-St. Paul had the highest percentage of part-time employees (57) while Atlanta and Memphis had the lowest (28 each).

Among selling occupations for which earnings data

[3] Standard Metropolitan Statistical Areas as defined through November 1972 by the U.S. Office of Management and Budget.

[4] See appendix A for definition of part-time workers used in this study.

[5] *Employment and Earnings,* October 1973, table A-26, p. 45. The retail trade percentage was derived from the published figure for wholesale and retail trade. Part-time workers in this Bureau's series include persons working fewer than 35 hours per week.

[6] *Employment and Earnings,* February 1974, table B-3. Published quarterly, this table provides data for October 1973.

Text table 1. Population and department store nonsupervisory employment in 20 metropolitan areas, September 1973

[Population and employment indexes: Memphis = 1.0]

Metropolitan area	1970 Decennial census		Nonsupervisory workers[1] in department stores				Ranking		
	Area population (in thousands)	Index	Full-time	Index	Part-time	Index	Area population	Nonsupervisory workers in department stores	
								Full-time	Part-time
New York	9,974	12.0	26,275	5.7	29,091	16.2	1	2	1
Chicago	6,978	8.4	26,759	5.8	23,337	13.0	2	1	2
Philadelphia	4,824	5.8	16,369	3.5	10,300	5.7	3	3	6
Boston	3,376	4.0	10,012	2.2	7,993	4.4	4	10	8
San Francisco-Oakland	3,109	3.7	8,030	1.7	7,918	4.4	5	12	10
Washington	2,909	3.5	12,738	2.8	7,968	4.4	6	5	9
Nassau-Suffolk	2,556	3.1	11,360	2.5	13,253	7.4	7	6	4
St. Louis	2,410	2.9	8,925	1.9	10,483	5.8	8	11	5
Dallas	2,378	2.9	7,458	1.6	5,616	3.1	9	13	12
Baltimore	2,071	2.5	10,689	2.3	7,025	3.9	10	9	11
Cleveland	2,064	2.5	15,710	3.4	8,584	4.8	11	4	7
Minneapolis-St. Paul	1,965	2.4	11,097	2.4	14,823	8.2	12	7	3
Atlanta	1,596	1.9	11,072	2.4	4,389	2.4	13	8	16
Seattle-Everett	1,425	1.7	5,497	1.2	3,140	1.7	14	17	18
Buffalo	1,349	1.6	7,058	1.5	5,535	3.1	15	14	14
Kansas City	1,274	1.5	4,095	1.1	5,570	3.1	16	19	13
Miami	1,268	1.5	6,948	1.5	4,644	2.6	17	15	15
Denver	1,239	1.5	6,364	1.4	4,116	2.3	18	16	17
New Orleans	1,046	1.3	4,998	1.1	2,306	1.3	19	18	19
Memphis	834	1.0	4,618	1.0	1,797	1.0	20	20	20

[1] Relates to September 1973.

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were developed, part-time help was least prevalent in commission-oriented "big-ticket" departments, in which they rarely made up more than 20 percent of the staff in any area studied. On the other hand, part-time workers were most common in the lower paying notions departments where they made up a majority in 15 of the 17 areas permitting such comparisons. For the nonselling occupations surveyed, display assistant positions usually had the smallest proportion of part-time workers (rarely more than 20 percent), while the wrap desk clerk job generally recorded the largest—typically from 50 to 75 percent of the incumbents in 11 of the 14 areas where such comparisons were possible.

Included in the estimate of part-time workers were employees scheduled only for evening and/or weekend shifts. These "fractional" workers constituted from 6 percent of all part-timers in display assistant jobs to approximately 30 percent in adjustment clerk positions. (None were employed in the furniture finisher job.) The largest concentration, employed as stock clerks (828) and wrap desk clerks (678), made up only 13 and 11 percent, respectively, of all part-time workers in these two job classifications. In most of the other occupations studied, "fractional" workers constituted between 10 and 20 percent of all part-time staff.

Of the 5,000 "fractional" workers in the 17 survey occupations, the New York area contributed slightly under one-fourth, Nassau-Suffolk and Philadelphia, about one-tenth each, and every other area studied, under one-tenth each. Among the 11 jobs with over 100 "fractional" workers, staffing of such workers was highest in New York for eight occupations[7]; in Washington for men's clothing clerks and cleaners; and in Philadelphia for adjustment clerks. The ratio of "fractional" to all part-time workers in the New York area ranged from about one-fourth to two-fifths for seven of the eight occupations; the corresponding ratio for wrap desk clerks was one-eighth.

Method of wage payment. Three-fifths or more of the full-time nonsupervisory store employees and virtually all of the full-time office workers in each area were paid on a time rate basis (table 34). In 17 of the 20 areas, such workers were most commonly under formal plans providing ranges of rates for specified occupational classifications. Typically, the rate-range pay plans provided for progression based on merit review or a combination of length-of-service and merit review. Informal plans, with rates based primarily on an individual's qualifications, applied to a majority of the time-rated workers in Boston, Buffalo, and Kansas City (store employees only). Incentive pay plans covered about 30-40 percent of the full-time nonsupervisory store workers in Atlanta, Chicago, Dallas, New Orleans, Philadelphia, and San Francisco-Oakland; approximately 20-25 percent in Baltimore, Boston, Denver, Kansas City, Miami, Minneapolis-St. Paul, St. Louis, and Seattle-Everett; and 7-16 percent in the other areas.

Virtually all store workers under incentive plans were paid partly or wholly on commission. Within the selling occupations, straight commission rates are used almost exclusively in the "big-ticket" departments (represented in the survey by floor coverings, furniture and bedding, and major laundry/kitchen appliances). In general, "big-ticket" items permit the greatest compensation levels and require the most skills, including a specific knowledge of product lines and quality differences. Workers employed in store-owned shoe departments in nearly all areas were also found to be predominantly compensated by straight commissions, as were men's clothing clerks in about half the areas studied.

Occupational earnings

The 17 occupations studied separately represent the various pay levels and activities of department store employees. Chosen from three major categories—store selling, store nonselling, and office clerical positions—they constituted about 15 percent of the 472,000 workers within scope of the September 1973 survey.

Occupational wage levels varied widely among department store workers reflecting, in part, differing skill requirements among jobs, the impact of commissions on earnings, and the relative importance of part-time help. Top pay levels for sales personnel were usually reported in the greater New York area (New York and Nassau-Suffolk) and for workers in nonselling store and office jobs in San Francisco and Seattle (table 1). Lowest pay levels were most common in three of the southern areas studied—Memphis, Miami, and New Orleans.

Earnings levels differed substantially by occupation between the highest and lowest paying areas. Text table 2 illustrates that such differences were at least 50 percent for full-time employees in all occupations presented except office cashiers, and for part-time[8] workers in all selling departments shown. High to low area differentials for part-time employees in nonselling jobs, however, were under 50 percent (except for

[7] These included clerks selling housewares, notions, shoes, and sporting goods; stock clerks; wrap desk clerks; office cashiers; and switchboard operators.

[8] Earnings comparisons of full-time to part-time workers in this table exclude "fractional" workers employed only on weekends or evenings or both.

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Text table 2. Percent difference between highest and lowest paying metropolitan areas, department stores, September 1973

Occupation	Full-time workers	Part-time workers
Sales clerks by department		
Floor coverings	118	–
Furniture and bedding	107	–
Housewares	58	61
Major appliances	52	–
Men's clothing	80	128
Notions	51	50
Shoes	79	95
Sporting goods	75	58
Nonselling store occupations		
Cleaners	74	63
Display assistants	78	–
Receivers	99	–
Stock clerks	59	42
Wrap desk clerks	75	48
Office clerical occupations		
Office cashiers	47	39
Adjustment clerks	53	–
Switchboard operators	53	45

NOTE: Dashes indicate that earnings ranges were not shown because fewer than half of the areas studied reported publishable averages for the occupational classification.

cleaners). Average earnings for time-rated jobs tended to cluster in the middle range[9] of areas studied. For example, the average earnings spreads among areas in the middle range were only about 10 percent for full-time and for part-time houseware clerks, whereas the spreads were about 60 percent over the whole array of areas.

Average hourly earnings were highest for "big-ticket" occupations studied in every area surveyed. Top pay levels were reported for furniture and bedding clerks in 11 areas, persons selling major kitchen and laundry appliances in seven areas, floor covering sales clerks in Buffalo, and furniture and bedding and major appliance clerks in Boston. Averages for each of these three "big-ticket" occupations were about $5 per hour or more in nine areas and at least $4 per hour in all other areas except Denver, Minneapolis-St. Paul, and New Orleans. In addition to reflecting specialized skill requirements, earnings levels of "big-ticket" salespersons embodied commission-pay systems that usually generate higher earnings than straight salaries.

Although below "big-ticket" pay levels, hourly earnings for men's clothing and shoe clerks were also commonly bolstered by commission earnings. Half the areas reported pay levels of about $4 per hour or more for men's clothing clerks, with a high of $5.19 in Seattle-Everett; three-fourths reported averages of at least $3 per hour for shoe clerks, with a high of $4.55 in Nassau-Suffolk.

Except for the five occupations mentioned earlier, averages were typically below $3 for the others studied. Text table 3 shows that none of the occupational classifications had pay levels of at least $3 per hour in a majority of the areas for which comparisons were possible. In contrast, 7 of the 11 jobs shown had average earnings below $2.50 per hour in a majority of the areas compared.

[9] Earnings averages for one-fourth of the areas were higher than and one-fourth were lower than the middle range.

Text table 3. Distribution of areas by average hourly earnings for full- and part-time nonsupervisory workers in department stores, September 1973

Occupation[1]	Number of areas with average hourly earnings of–						
	Total number of areas compared	Under $2.00	$2.00 and under $2.25	$2.25 and under $2.50	$2.50 and under $2.75	$2.75 and under $3.00	$3.00 and over
Sales clerks:							
Housewares	19	–	9	7	–	2	1
Notions	18	1	12	2	–	2	1
Sporting goods	16	–	1	2	6	1	6
Nonselling store:							
Cleaners	20	–	3	7	3	4	3
Display assistants	20	–	–	2	2	7	9
Receivers	19	–	–	–	8	3	8
Stock clerks	18	–	2	9	4	2	1
Wrap desk clerks	14	1	5	6	1	–	1
Office clerical:							
Adjustment clerks	18	–	3	7	4	–	4
Office cashiers	19	–	–	11	4	2	2
Switchboard operators	20	–	3	8	4	2	3

[1] Although studied, data for furniture finishers were publishable for only 6 areas surveyed and were not included in the interarea comparisons shown.

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As stated earlier, salespersons on commission, and, concomitantly, occupations primarily filled by such workers, usually had higher average earnings than those on straight salaries. But some overlapping of individual earnings for commission and time-rated workers was found within the same occupation and among occupations with widely disparate pay averages. Although men's clothing clerks paid straight commissions in Chicago averaged $4.44 per hour, one fifth of these workers earned less than $2.40 hourly; their straight-time counterparts, in contrast, had a much lower earnings average, $2.45, but a majority of these were earning more than $2.40.

Besides differences in the rate of commission, the wide hourly pay ranges for commission workers, sometimes ranging from $2 to $10 or more an hour, reflect variations in the volume of merchandise sold, prices of the items, and a regularly scheduled workweek, which may or may not include peak sales periods (especially important for part-time workers). Time-rated occupations typically had more uniform rates than those primarily filled by commission-paid workers. For instance, about half the individual housewares clerks in the combined 19 areas where comparisons were possible had hourly earnings concentrated between $2 and $2.60 (half of these at the $2 to $2.20 interval) in September 1973.

Based on a limited number of observations, the relative importance of commission earnings for workers paid salaries plus commissions varied widely, even within the same occupation and area. In New York, one area where this method of pay for selling occupations often prevailed over straight commissions, men's clothing clerks on salary plus commission received from 15 to over 90 percent of their total earnings from commissions. For one-half of these clerks, commissions were from 30 to 60 percent of earnings; for slightly under one-third of the workers, 15 to 30 percent; and for the rest, over 80 percent. Average hourly earnings for these clothing clerks, it should be noted, were higher than for their straight-commission counterparts. For most occupations where comparisons could be made in New York and other areas studied, the reverse relationship held—clerks on straight commission earned more than those on salary plus commission.

With few exceptions, average hourly earnings for part-time staff were less than for full-time staff in the same job. Of the 203 comparisons made between part-time (except "fractional") and full-time employees, 113 out of 194 wage spreads favoring full-time employees were in the 10 to 30 percent range; the remainder were split about equally above and below this range.

The widest differentials typically emerged for store selling occupations, especially "big-ticket" items often sold wholly or partly on a commission basis. Compared to pay levels of part-time workers (except "fractional"), average hourly earnings for full-time clerks selling men's clothing, for example, ranged from about 5 percent lower in Kansas City and Seattle-Everett to 89 percent higher in Philadelphia. In contrast, the range of wage advantages for full-time switchboard operators over their part-time counterparts was more narrow—from 8 percent in Washington to 26 percent in Philadelphia.

The pay relationship between "fractional" and other part-time workers varied by whether such comparisons were made in the greater New York area or other areas studied. Of the 40 wage level comparisons made between the two groups of part-time workers, 24 favored "fractional" workers while 15 gave the advantage to other part-time workers. Sixteen of the 18 comparisons possible in the New York and Nassau-Suffolk areas favored "fractional" workers. Elsewhere, only 8 of 22 wage comparisons showed an advantage to "fractional" workers. Differentials for four-fifths of the 40 comparisons were under 20 percent (tables 3 and 4).

Average straight-time weekly earnings and weekly hours related to those earnings were tabulated for full-time workers in the occupations studied (table 5). Due to variations in weekly hours of work (35 to slightly over 40), area and occupational pay relationships based on weekly earnings usually were somewhat different from those based on hourly earnings of full-timers. Text table 4 shows the average hourly and weekly pay relationships for full-timers in the high-paying furniture and bedding jobs and relatively low-paying cleaners positions in the areas studied. It illustrates, for example, that furniture and bedding clerks in Washington and Philadelphia had about the same hourly earnings average but because of their longer average workweek (40 hours compared with 37.5), Washington clerks averaged 6 percent a week more. Similarly, longer workweeks for cleaners in San Francisco-Oakland (40.5 hours) compared to those in Nassau-Suffolk (37 hours) increased that west coast area's wage advantage from 19 percent on an hourly basis to 31 percent weekly.

Tables 26 through 32 present distributions of individual full-time employees by weekly earnings intervals for seven selected occupations. They show the same general pattern of broad earnings ranges for weekly as for hourly earnings within an area. In New York, for example, nearly one-fourth of furniture and bedding clerks earned $400 per week or more while slightly under one-tenth earned between $140 and $200. Even for workers compensated solely by straight salaries, the highest paid in most areas commonly had weekly earnings at least

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Text table 4. Pay relatives for full-time workers in 2 department store occupations, September 1973

[Buffalo furniture and bedding clerks=100; Memphis cleaners=100]

Area	Furniture and bedding clerks		Cleaners	
	Pay relative based on—			
	Average hourly earnings	Average weekly earnings	Average hourly earnings	Average weekly earnings
Northeast:				
Boston	175	175	131	138
Buffalo	100	100	112	111
Nassau-Suffolk	198	194	146	138
New York	207	200	143	141
Philadelphia	145	139	138	136
South:				
Atlanta	130	129	123	125
Baltimore	150	154	118	119
Dallas	121	122	122	124
Memphis	116	116	100	100
Miami	144	146	115	119
New Orleans	135	133	100	102
Washington	145	148	115	114
North Central:				
Chicago	147	148	144	147
Cleveland	150	147	115	116
Kansas City	132	135	127	130
Minneapolis-St. Paul	108	109	146	150
St. Louis	112	112	115	113
West:				
Denver	105	105	111	115
San Francisco-Oakland	142	144	174	181
Seattle-Everett	165	169	163	165

double those at the lowest end of the array (tables 26, 27, 29, and 31).

Establishment practices and supplementary wage provisions

Data relating to nonsupervisory full-time workers[10] were obtained on: Minimum entrance and job rates for stationery clerks, notions clerks, and office clerical workers; work schedules; the incidence of selected supplementary benefits, including discount privileges, paid holidays, paid vacations, health, insurance, and retirement plans.[11]

[10] Supplementary benefit information was not developed for part-time workers in this study.

[11] For a 1971 study of establishment expenditures for selected compensation items, see *Employee Compensation and Payroll Hours, Department Stores,* Report 426 (Bureau of Labor Statistics, 1973).

Minimum entrance and job rates. Three occupations (stationery clerks, office clerical workers, and notions clerks) were studied separately to determine the existence and amount of minimum entrance and job rates (table 33). In a majority of establishments visited, formal minimum entrance rates were found for stationery clerks in 13 areas, for inexperienced notions clerks in 15 areas, and for office clerical workers in 16 areas. Entrance rates in September 1973 typically fell in the $1.75 to $2.10 an hour range for notions and stationery clerks while office clerical worker rates tended to cluster in the $2 to $2.10 range. Highest starting rates were reported in the greater New York and west coast areas.

Minimum job rates after specified waiting periods were less common and occurred in over half of the stores surveyed in 5 to 7 areas. Rates commonly ranged from $1.85 to $2.20 an hour for notions and stationery clerks and from $2 to $2.20 for office clerical workers.

Slightly over two-fifths of the establishments studied had both a specified minimum entrance rate and job rate (text table 5). For stationery and notions clerks, about

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Text table 5. Differences in minimum entrance and job rates in 3 department store occupations, September 1973

Item	Stationery clerks	Notions clerks	Office clerical workers
Total establishments visited	198	198	198
Establishments with minimum entrance and job rates[1]	85	85	85
Minimum and job rates are the same	23	23	31
Job rate exceeds entrance rate by—			
2 and under 4 percent	8	5	8
4 and under 6 percent	16	19	25
6 and under 8 percent	5	5	7
8 and under 10 percent	6	6	3
10 and under 12 percent	23	22	3
12 percent and over	4	5	8

[1] The lowest formal rates for the occupational classification after completion of a specified training or probationary period.

one-fourth of the firms with both types of rates set both rates at the same level; for office clericals, the proportion was slightly over one-third. Among establishments with progression from a starting to job rate, differences in levels tended to cluster around 4 to 6 percent for the three jobs and again at 10 to 12 percent for stationery and notions clerks. The largest spreads of approximately 25 percent (from about a $2.50 hourly starting rate to over $3 for first job rate) were found in San Francisco and Seattle.

Full-time work schedules. Work schedules of 40 hours a week for full-timers were most common in 11 of the areas studied and 37½ hours per week in seven areas. A majority of full-timers in New Orleans were scheduled to work between 35 and 37½ hours and in Boston, between 37½ and 40 hours (table 35).

Paid holidays. Virtually all full-time department store employees received paid holidays, typically 6 to 8 annually, in every area surveyed (table 36). The Boston area recorded the most liberal holiday policies, with 95 percent of the workers receiving 9 or more days. July 4th, Labor Day, Thanksgiving Day, Christmas, and New Year's Day were the most prevalent paid holidays, granted to approximately eight-tenths or more of the full-time workers in each area (table 37). A majority of employees in 17 areas were also given Memorial Day off and stores in four areas had provisions for Washington's Birthday (3d Monday in February) applying to a majority of workers. All areas had provisions for a "floating" holiday (taken at the discretion of the employer or employee) for at least some of the employees but only two areas (Minneapolis-St. Paul and St. Louis) granted it to a majority.

Paid vacations. Paid vacations after qualifying periods of service were provided to all full-time workers in the areas studied (table 38). Typical provisions were 1 or 2 weeks of vacation pay after 1 year of service, 2 weeks after 2 years, 3 weeks after 10 years (after 5 years for half the areas), and 4 weeks after 20 years. Boston stores provided slightly over four-fifths of their full-time work force with 4 weeks of vacation pay after 10 years of service—the most liberal coverage of this benefit in the survey. Maximum vacation pay of 5 weeks applied to nearly three-fourths of the full-timers in Baltimore after 30 years of service and after 25 years to approximately three-tenths in New York and San Francisco-Oakland, slightly under one-fifth in Nassau-Suffolk, and, one-tenth or less in seven other areas with a maximum of 5 weeks or more.

Health, insurance, and retirement plans. One or more forms of health, insurance, or retirement plans for which the employer paid at least part of the cost applied to virtually all full-time nonsupervisory workers in the survey (table 39). Life, surgical, and hospitalization insurance were provided to a large majority of full-time employees in all areas except New Orleans; similarly, basic medical and major medical insurance was available to most workers in 17 areas. Except in Cleveland (44 percent), two-thirds or more of the workers in all areas were covered by at least one plan providing cash payments for absence from work because of sickness or accident. Of the two major methods of salary continuation during disability, sickness and accident insurance was more prevalent in four areas—Boston, Cleveland, Minneapolis, and Seattle—while sick leave plans were more important in 15 areas; both had equal worker coverage in Baltimore. Long-term disability insurance was available to a majority of the full-timers only in Minneapolis; coverage for this benefit typically fell between 15 and 30 percent in other areas.

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Retirement pension plans (other than social security), providing regular payments for the remainder of the retiree's life, were available to a majority of the workers in all areas. Provisions for lump-sum payments on retirement (severance pay) were reported in only four areas—Chicago, Cleveland, Philadelphia, and Minneapolis.

Discount privileges. Discount buying privileges effective upon employment or after a waiting period were available to four-fifths or more of the full-time nonsupervisory employees in all areas studied (table 40). These privileges usually extended to immediate members of the employee's family. The most common discounts on wearable items were 25 percent in Memphis, 20 percent in eight areas, 15 percent in six areas, and 10 percent in five areas; on nonwearable items, somewhat lower discounts were typical—20 percent in five areas, 15 percent in six areas and 10 percent in nine areas. Within 15 areas, the most common discounts for wearable and nonwearable goods were the same; in similar comparisons elsewhere, discounts on wearable items were always higher.

Other selected benefits. Pay for leave to attend funerals of certain family members and for jury duty applied to a majority of the full-time workers in all areas studied except Boston; there, two-fifths were under jury duty provisions (table 41).

Severance pay for full-time employees permanently separated or laid off because of store closings or reductions in staff was available to at least half the full-time workers in 15 areas surveyed. In the other five, about 30 to 40 percent were covered.

Establishments employing half or more of the full-time workers in eight areas provided some form of meal subsidies to employees who worked overtime or beyond a specified time of day. In most other areas, the corresponding proportions of full-time workers typically ranged from one-third to nearly one-half.

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Table 1. Occupational hourly averages: Full-time and part-time workers

(Average hourly earnings[1] of nonsupervisory workers in department stores, selected occupations in 20 areas,[2] September 1973)

Occupation	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
Store occupations, selling																				
Sales clerks, floor coverings	$4.43	$5.05	$6.95	$7.47	$4.98	$4.06	$4.97	$4.28	-	$5.77	$3.35	$5.18	$5.34	$4.76	$4.38	$3.64	$4.42	$3.25	$5.18	$6.09
Sales clerks, furniture and bedding	7.07	4.14	8.35	8.93	5.87	5.45	5.99	5.08	$4.53	5.97	5.65	5.78	6.12	6.10	5.13	4.19	4.67	4.38	5.87	6.78
Sales clerks, housewares (except china, glassware, and lamps)	2.43	2.04	2.90	2.84	2.28	2.43	2.30	2.36	2.04	2.07	2.26	2.12	2.36	2.18	2.17	2.17	2.09	2.18	-	3.25
Sales clerks, major kitchen and laundry appliances	7.07	4.75	5.69	6.98	5.12	6.55	-	5.61	4.46	5.35	-	5.71	5.53	5.67	5.41	6.14	5.11	5.10	6.77	6.30
Sales clerks, men's clothing	3.61	3.51	3.97	3.59	4.36	3.41	4.34	3.62	2.71	4.10	4.32	3.32	4.12	4.17	3.55	3.13	4.64	2.90	4.01	5.19
Sales clerks, notions	2.27	2.09	2.93	3.08	2.22	2.32	2.23	2.17	-	2.10	1.92	2.11	2.16	2.05	2.07	2.07	2.18	2.19	2.96	-
Sales clerks, shoes	4.08	2.96	4.55	4.18	3.47	3.00	3.07	3.24	-	3.14	3.15	3.32	3.29	3.44	2.63	2.52	3.37	2.72	4.07	3.66
Sales clerks, sporting goods	-	2.46	3.00	2.91	2.23	3.46	3.22	2.64	-	2.63	-	-	3.44	2.50	2.58	2.56	2.38	2.51	3.26	3.36
Store occupations, nonselling																				
Cleaners (porters)	2.71	2.19	2.95	3.06	2.76	2.52	2.48	2.49	2.18	2.41	2.16	2.32	2.92	2.34	2.54	2.91	2.29	2.32	3.51	3.47
Display assistants	3.53	2.47	3.30	3.96	2.90	2.86	2.80	3.29	2.47	2.66	2.75	2.85	2.94	3.26	3.15	2.92	3.18	2.74	3.80	4.10
Finishers, furniture	-	-	-	4.85	-	-	-	-	-	-	2.91	4.10	4.14	5.45	-	4.63	-	-	-	-
Receivers	3.54	2.66	-	2.62	2.94	3.11	2.62	2.59	2.70	2.57	3.35	2.73	3.31	2.75	3.12	3.61	2.89	2.67	5.01	4.79
Stock clerks	2.54	2.06	2.72	2.87	2.52	2.50	2.48	2.42	-	2.31	2.39	2.27	2.80	2.24	2.38	2.44	2.40	2.30	3.13	-
Wrap desk clerks	2.38	-	2.35	2.33	2.06	2.22	2.32	-	-	1.92	-	2.33	2.30	2.22	-	-	2.13	2.22	2.66	3.09
Office clerical occupations																				
Cashiers, office	2.50	2.40	2.80	2.99	2.36	2.74	2.42	2.46	-	2.38	2.39	2.36	2.62	2.29	2.57	2.36	2.42	2.42	3.24	3.27
Clerks, adjustment	2.65	2.38	3.07	3.11	2.29	2.67	2.44	2.58	2.15	2.20	-	2.55	2.48	2.44	-	2.22	2.25	2.47	3.06	3.27
Switchboard operators	2.93	2.29	2.82	3.03	2.67	2.69	2.62	2.49	2.28	2.27	2.29	2.49	2.57	2.23	2.44	2.23	2.39	2.22	3.12	3.31

[1] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize or push money that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g. bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[2] For definition of areas, see tables 6-25.

NOTE: Dashes indicate no data reported or data that do not meet publication criteria.

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Table 2. Occupational hourly averages: Full-time workers

(Average hourly earnings [1] of nonsupervisory full-time workers in department stores, selected occupations in 20 areas, [2] September 1973)

Occupation	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
Store occupations, selling																				
Sales clerks, floor coverings	$5.12	$5.12	$7.05	$7.61	$5.34	$4.08	$5.69	$4.34	-	$6.25	$3.49	$5.64	$5.80	$4.91	$4.54	$3.87	$4.57	$3.83	$5.15	$6.15
Sales clerks, furniture and bedding	7.31	4.18	8.27	8.65	6.05	5.42	6.28	5.07	$4.84	6.01	5.65	6.07	6.14	6.26	5.52	4.50	4.69	4.40	5.93	6.90
Sales clerks, houseware (except china, glassware, and lamps)	2.78	2.11	2.97	3.04	2.36	2.50	2.45	2.58	2.14	2.13	2.36	2.14	2.72	2.29	2.44	2.43	2.35	2.41	-	3.33
Sales clerks, major kitchen and laundry appliances	-	4.87	5.83	6.98	5.41	6.61	-	5.66	4.58	5.60	-	6.43	5.98	5.79	5.66	6.30	5.39	5.64	6.91	6.49
Sales clerks, men's clothing	4.49	4.18	5.30	4.07	4.91	3.54	4.68	3.72	2.94	4.17	4.36	3.81	4.71	4.33	3.80	3.72	5.05	3.32	4.05	5.19
Sales clerks, notions	2.51	2.16	3.07	3.23	2.38	2.40	2.27	-	-	2.14	-	-	2.49	2.19	2.16	2.41	2.59	2.45	3.17	3.16
Sales clerks, shoes	4.97	3.18	4.72	4.46	3.97	2.84	3.25	3.29	-	3.57	3.27	3.43	3.65	3.72	2.95	2.78	3.93	3.04	4.18	3.87
Sales clerks, sporting goods	-	2.76	3.29	3.28	2.48	3.88	3.38	2.87	-	3.04	-	-	4.35	2.94	3.38	3.25	3.09	2.67	3.39	3.62
Store occupations, nonselling																				
Cleaners (porters)	2.82	2.39	3.10	3.05	2.93	2.62	2.52	2.59	2.13	2.45	2.13	2.44	3.06	2.44	2.70	3.11	2.44	2.37	3.70	3.48
Display assistants	3.56	2.51	3.45	3.98	2.98	2.86	2.82	-	2.47	2.70	2.80	2.96	3.01	3.41	3.25	3.03	3.27	2.84	3.84	4.39
Finishers, furniture	-	-	-	4.85	-	-	-	-	-	-	-	4.10	-	5.45	-	4.63	-	-	-	-
Receivers	3.65	2.68	-	2.77	3.08	3.14	2.86	2.64	2.70	2.57	3.35	3.01	3.56	2.99	3.39	3.69	3.17	2.92	5.11	4.79
Stock clerks	2.73	2.12	2.78	3.20	2.62	2.56	2.67	2.48	2.68	2.29	2.39	2.35	3.03	2.28	2.70	2.61	2.65	2.38	3.38	-
Wrap desk clerks	2.58	-	2.50	2.58	2.29	-	2.34	-	-	1.90	-	2.40	2.60	2.42	2.44	2.45	2.43	2.49	2.87	3.33
Office clerical occupations																				
Cashiers, office	2.78	2.47	3.06	3.15	2.54	2.77	2.57	2.65	2.62	2.37	2.36	2.42	2.86	2.57	2.71	2.64	2.75	2.51	3.47	3.29
Clerks, adjustment	2.85	2.48	3.23	3.23	2.50	2.70	2.41	2.61	2.15	2.16	-	2.62	2.71	2.49	2.47	2.29	2.36	2.47	3.20	3.28
Switchboard operators	3.35	2.43	2.96	3.20	2.96	2.88	2.74	2.63	2.19	2.39	2.30	2.58	2.85	2.35	2.60	2.41	2.70	2.41	3.35	3.30

[1] See table 1, footnote 1.
[2] For definition of areas, see tables 6-25.

NOTE: Dashes indicate no data reported or data that do not meet publication criteria.

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Table 3. Occupational hourly averages: Part-time workers (except fractional)

(Average hourly earnings[1] of nonsupervisory part-time workers[2] (except evening and/or weekend only) in department stores, selected occupations in 20 areas,[3] September 1973)

Occupation	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
Store occupations, selling																				
Sales clerks, floor coverings	-	-	-	-	$2.72	-	$4.02	-	-	-	-	-	$3.28	$3.12	-		$4.02	$2.14		-
Sales clerks, furniture and bedding	-	-	-	$10.41	-	-	-	$5.20	-	-	-	$3.17	5.94	-	$3.79	-	-	4.16		-
Sales clerks, housewares (except china, glassware and lamps)	$2.24	$2.03	$2.79	2.54	2.20	$2.20	-	2.13	$1.94	$2.00	$2.03	2.11	2.07	2.08	2.09	$2.03	2.00	2.01	-	$3.12
Sales clerks, major kitchen and laundry appliances	-	-	-	-	-	-	-	-	-	3.85	-	-	3.31	4.50	4.30	-	-	2.10	-	-
Sales clerks, men's clothing	2.65	2.86	-	2.36	2.60	2.37	-	3.32	2.49	3.75	-	3.05	3.49	3.75	3.99	2.76	-	3.03	$3.90	5.39
Sales clerks, notions	2.17	-	2.85	2.94	2.08	-	2.24	2.12	-	2.08	2.05	-	1.96	1.97	2.06	1.96	2.04	2.11	2.80	-
Sales clerks, shoes	3.38	2.79	4.28	3.66	2.79	3.25	2.39	3.13	-	2.93	-	2.97	3.03	2.99	2.65	2.20	2.86	2.70	4.01	3.54
Sales clerks, sporting goods	-	-	2.64	2.48	2.04	-	3.22	2.38	-	2.25	-	-	2.60	2.17	2.23	2.16	2.06	2.32	2.92	-
Store occupations, nonselling[4]																				
Cleaners (porters)	2.49	2.12	2.80	3.11	2.48	2.37	2.41	2.25	-	2.37	-	2.39	2.74	2.19	2.21	2.73	2.20	2.28	3.26	3.46
Display assistants	-	-	2.78	-	-	-	-	-	-	-	-	-	-	2.33	-	2.37	-	2.60	-	3.09
Receivers	2.61	-	-	2.27	2.39	-	2.10	-	-	-	-	2.08	2.80	2.02	-	-	-	2.05	-	-
Stock clerks	2.42	2.02	2.64	2.49	2.55	2.44	2.21	2.33	-	2.33	-	2.30	2.69	2.21	2.19	2.34	2.26	2.24	2.87	-
Wrap desk clerks	2.40	-	2.29	2.19	-	2.03	2.38	1.98	-	1.94	-	2.27	2.13	2.04	-	-	2.04	1.98	2.49	2.88
Office clerical occupations																				
Cashiers, office	2.35	2.33	2.48	2.76	2.21	-	2.30	-	-	2.38	-	2.28	2.43	2.13	2.37	2.22	2.24	2.35	2.96	-
Clerks adjustment	2.34	2.27	2.65	2.78	-	-	-	-	-	-	-	-	2.23	2.34	-	-	2.20	-	-	-
Switchboard operators	2.69	2.23	2.57	2.73	2.34	2.61	2.57	2.36	-	2.15	-	2.40	2.39	2.16	2.36	2.18	2.19	2.04	2.95	-

[1] See table 1, footnote 1.

[2] Includes only workers on a regularly scheduled workweek. Excludes "fractional" (evening and/or weekend only) workers studied separately and contingent (stand-by) or seasonal workers, not within scope of this survey.

[3] For definition of areas, see tables 6-25.

[4] Although studied, data for part-time furniture finishers did not meet publication criteria in any of the 20 areas surveyed.

NOTE: Dashes indicate no data reported or data that do not meet publication criteria.

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Table 4. Occupational hourly averages: Fractional workers

(Average hourly earnings [1] of fractional (evening and/or weekend only workers)[2] in department stores, selected occupations in 20 areas, [3] September 1973)

Occupation	Denver	Minneapolis–St. Paul	Nassau–Suffolk	New York	Phila-delphia
Store occupations, selling					
Sales clerks, floor coverings	$2.34	-	-	$5.26	-
Sales clerks, housewares (except china, glassware, and lamps)	2.09	$1.83	$2.92	-	$2.16
Sales clerks, men's clothing	2.40	-	-	4.61	3.68
Sales clerks, notions	2.05	-	2.84	3.06	-
Sales clerks, shoes	2.28	2.54	-	-	-
Sales clerks, sporting goods	2.41	-	3.01	3.19	-
Store occupations, nonselling					
Cleaners (porters)	-	2.99	2.90	3.05	-
Receivers	-	-	-	2.85	-
Stock clerks	-	1.93	2.84	2.76	-
Wrap desk clerks	-	-	2.37	2.47	1.99
Office clerical occupations					
Cashiers, office	-	2.29	3.04	2.99	2.28
Clerks, adjustment	-	-	-	3.14	-
Switchboard operators	-	-	2.96	3.24	-

[1] See table 1, footnote 1.

[2] Includes only workers on a regularly scheduled workweek. Excludes part-time workers (shown in table 3) and workers on day shifts during the week.

[3] For definition of areas, see tables 6-25. Occupational averages publishable for areas not shown separately in this table include: Baltimore—switchboard operators at $2.26; Boston—men's clothing clerks at $2.48 and wrap desk clerks at $2.04; Buffalo—cleaners at $2.05; Chicago—cleaners at $2.57; Kansas City—notions clerks at $2.02 and shoe clerks at $2.18; and Washington—men's clothing clerks at $2.21. No publishable wage data are available for fractional workers in the following areas covered by the survey: Atlanta, Cleveland, Dallas, Memphis, Miami, New Orleans, St. Louis, San Francisco—Oakland, and Seattle—Everett.

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Table 5. Occupational weekly averages: Full-time workers

(Average weekly hours and earnings[1] of full-time nonsupervisory workers in department stores, selected occupations in 20 areas,[2] September 1973)

Occupation[3] and method of pay	Northeast										South									
	Boston		Buffalo		Nassau–Suffolk		New York		Philadelphia		Atlanta		Baltimore		Dallas		Memphis		Miami	
	Weekly																			
	Hours (standard)[4]	Earnings[1]	Hours (standard)[4]	Earnings[1]	Hours (standard)[4]	Earnings[1]	Hours (standard)[4]	Earnings[1]	Hours (standard)[4]	Earnings[1]	Hours (standard)[4]	Earnings[1]	Hours (standard)[4]	Earnings[1]	Hours (standard)[4]	Earnings[1]	Hours (standard)[4]	Earnings[1]	Hours (standard)[4]	Earnings[1]
Store occupations, selling																				
Sales clerks, floor coverings	39.0	$200.00	38.0	$194.00	38.5	$271.50	38.0	$287.50	38.5	$205.50	39.0	$160.00	39.5	$226.00	40.0	$173.00	-	-	40.0	$250.00
Straight salary	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	-	-	36.5	188.00	-	-	37.5	271.50	39.0	206.50	-	-	39.5	243.50	-	-	-	-	-	-
Straight commission	-	-	-	-	39.0	271.50	38.5	311.50	38.5	209.00	39.5	172.50	-	-	-	-	-	-	-	-
Sales clerks, furniture and bedding	39.5	285.50	39.0	163.50	38.5	317.50	38.0	327.50	37.5	228.00	39.0	211.50	40.0	251.00	39.5	200.00	38.5	$189.00	40.0	239.50
Salary plus commission	-	-	38.5	134.50	37.5	289.50	37.5	307.00	35.5	190.00	-	-	-	-	-	-	-	-	-	-
Straight commission	-	-	-	-	39.0	337.50	38.5	333.00	38.0	237.00	39.0	228.50	-	-	39.5	200.50	-	-	-	-
Sales clerks, housewares (except china, glassware, and lamps)	38.0	105.50	36.5	77.50	38.5	114.00	38.5	116.50	37.5	89.00	39.0	97.50	37.5	92.00	38.5	100.50	37.0	80.00	40.0	85.00
Straight salary	-	-	-	-	-	-	38.5	115.00	37.5	87.50	-	-	37.5	90.50	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances	-	-	40.0	195.00	39.5	228.50	39.5	274.00	38.5	208.00	39.0	258.50	-	-	39.5	225.00	40.0	183.00	40.0	224.00
Salary plus commission	-	-	-	-	38.5	243.50	39.0	286.00	38.0	162.00	-	-	-	-	-	-	-	-	-	-
Straight commission	-	-	-	-	-	-	-	-	38.5	249.50	39.0	277.50	-	-	-	-	-	-	-	-
Sales clerks, men's clothing	38.0	171.00	38.0	156.50	39.0	204.00	39.0	158.00	38.0	184.50	38.5	136.50	40.0	187.00	38.5	145.00	38.0	112.50	40.0	166.00
Straight salary	-	-	-	-	39.5	124.50	-	-	39.5	121.00	38.5	100.50	-	-	-	-	-	-	-	-
Salary plus commission	-	-	-	-	39.0	296.00	38.5	254.00	37.5	162.00	-	-	-	-	-	-	37.0	106.50	-	-
Straight commission	38.0	241.00	-	-	-	-	38.0	238.00	37.5	214.00	-	-	-	-	40.0	206.50	-	-	40.0	166.50
Sales clerks, notions	38.0	95.50	37.0	79.50	35.5	110.50	38.0	122.00	38.0	91.00	38.5	92.50	36.5	82.00	-	-	-	-	39.5	84.50
Straight salary	37.5	94.00	-	-	-	-	38.0	122.00	38.0	90.50	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes	38.5	191.50	39.0	123.50	38.0	179.00	38.0	169.00	37.5	148.50	39.0	114.00	39.5	128.50	38.5	128.00	-	-	40.0	142.50
Straight salary	38.5	132.00	-	-	39.5	120.00	39.0	124.50	39.5	105.00	38.5	98.50	-	-	-	-	-	-	-	-
Salary plus commission	-	-	-	-	37.5	188.00	37.5	181.50	37.5	124.50	-	-	-	-	-	-	-	-	-	-
Straight commission	38.5	215.50	-	-	-	-	38.5	193.50	37.0	162.50	-	-	-	-	40.0	164.00	-	-	-	-
Sales clerk, sporting goods	-	-	40.0	110.50	39.5	129.50	39.0	127.00	39.0	96.50	39.0	150.50	39.0	133.00	40.0	114.50	-	-	40.0	121.50
Straight salary	-	-	-	-	39.0	123.50	38.5	121.50	38.5	89.50	40.0	81.00	38.0	86.50	39.5	96.50	-	-	40.0	99.00
Store occupations, nonselling																				
Cleaners (porters)	40.5	114.00	38.0	91.50	37.0	113.50	38.5	116.50	38.5	112.00	39.5	103.00	39.0	98.50	39.5	102.00	38.5	82.50	40.0	98.00
Display assistants	38.0	136.00	35.0	87.50	38.5	132.50	38.5	152.00	38.0	113.50	39.5	112.50	39.0	110.00	38.5	128.50	40.0	98.50	40.0	108.00
Finishers, furniture	-	-	-	-	-	-	38.0	185.00	-	-	-	-	-	-	-	-	-	-	-	-
Receivers	39.5	144.00	38.5	103.00	-	-	39.0	108.50	38.5	119.00	40.0	126.50	39.5	113.00	39.0	103.50	39.5	107.00	40.0	103.00
Stock clerks	38.5	105.50	38.0	80.50	38.0	105.50	38.0	120.50	38.5	101.00	39.5	101.00	39.5	105.00	39.0	97.50	40.0	107.00	40.0	91.00
Wrap desk clerks	38.0	98.00	-	-	39.5	98.50	39.5	102.00	37.5	85.50	-	-	37.5	87.50	-	-	-	-	40.0	76.00
Office clerical occupations																				
Cashiers, office	39.5	110.00	37.5	93.00	38.5	117.50	39.5	124.00	39.0	99.00	39.0	107.50	39.0	100.50	39.0	104.00	39.0	102.00	39.5	94.00
Clerks, adjustment	39.5	113.00	38.5	96.00	37.5	123.00	38.0	122.00	37.5	94.50	39.0	105.50	38.5	92.50	40.0	104.50	39.0	83.50	40.0	86.50
Switchboard, operators	38.5	129.00	37.5	91.00	38.5	114.00	38.5	122.50	39.0	114.50	39.0	113.00	39.5	108.00	39.0	103.00	40.0	87.50	39.5	95.00

See footnotes at end of table.

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Table 5. Occupational weekly averages: Full-time workers—Continued

(Average weekly hours and earnings [1] of full-time nonsupervisory workers in department stores, selected occupations in 20 areas, [2] September 1973)

Occupation [3] and method of pay	South—Continued				North Central										West					
	New Orleans		Washington		Chicago		Cleveland		Kansas City		Minneapolis–St. Paul		St. Louis		Denver		San Francisco–Oakland		Seattle–Everett	
	Weekly																			
	Hours (standard) [4]	Earnings [1]	Hours (standard) [4]	Earnings [1]	Hours (standard) [4]	Earnings [1]	Hours (standard) [4]	Earnings [1]	Hours (standard) [4]	Earnings [1]	Hours (standard) [4]	Earnings [1]	Hours (standard) [4]	Earnings [1]	Hours (standard) [4]	Earnings [1]	Hours (standard) [4]	Earnings [1]	Hours (standard) [4]	Earnings [1]
Store occupations, selling																				
Sales clerks, floor coverings	38.0	$135.00	40.0	$225.00	39.5	$229.50	39.0	$191.00	40.0	$181.00	39.5	$153.50	39.0	$178.50	38.5	$149.50	40.0	$205.50	40.0	$246.50
Straight salary	-	-	-	-	-	-	-	-	-	-	39.5	110.00	-	-	38.0	94.00	-	-	-	-
Salary plus commission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	38.5	134.50	39.0	191.50	39.5	285.00
Straight commission	38.5	143.00	40.0	238.50	39.5	230.50	38.5	193.50	40.0	196.50	40.0	188.00	-	-	-	-	-	-	-	-
Sales clerks, furniture and bedding	38.5	217.50	40.0	241.50	39.5	242.50	38.5	241.00	40.0	220.00	39.5	178.50	39.0	182.50	39.0	171.50	40.0	236.00	40.0	277.00
Salary plus commission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	38.5	175.50	39.0	210.00	-	-
Straight commission	38.5	212.50	40.0	252.00	39.5	243.50	38.5	258.50	40.0	225.00	39.5	187.00	39.0	209.00	-	-	-	-	-	-
Sales clerks, housewares (except china, glassware and lamps)	37.0	88.00	38.5	82.50	39.0	103.00	37.0	85.00	40.0	97.50	39.0	95.50	38.0	89.50	38.0	91.00	40.0	142.00	40.0	132.50
Straight salary	-	-	-	-	38.5	86.00	36.5	82.00	-	-	-	-	38.0	86.50	-	-	-	-	40.0	130.50
Sales clerks, major kitchen and laundry appliances	-	-	40.0	256.50	39.5	237.00	40.0	230.50	40.0	226.00	39.5	250.00	39.0	211.50	38.5	222.00	40.0	275.50	39.5	256.50
Salary plus commission	-	-	-	-	39.5	184.50	40.0	192.00	-	-	-	-	-	-	39.0	214.00	-	-	-	-
Straight commission	-	-	39.0	268.50	39.5	256.00	39.5	242.00	-	-	40.0	256.50	39.5	214.50	-	-	-	-	40.0	263.50
Sales clerks, men's clothing	37.0	162.50	39.0	149.00	39.0	184.00	37.5	163.00	39.5	151.00	39.0	145.50	38.0	192.00	38.0	127.50	39.5	160.50	40.0	206.50
Straight salary	-	-	38.0	92.50	38.5	74.00	-	-	-	-	40.0	91.00	-	-	37.5	91.50	40.0	144.00	-	-
Salary plus commission	37.5	146.50	-	-	-	-	-	-	-	-	-	-	-	-	38.5	157.50	38.5	178.00	-	-
Straight commission	-	-	40.0	195.00	39.0	202.00	38.0	170.50	39.5	150.00	39.0	178.50	38.0	196.50	-	-	-	-	-	-
Sales clerks, notions	-	-	-	-	39.0	97.00	37.5	82.00	39.5	85.50	39.0	95.00	38.0	98.50	38.0	94.00	40.0	126.50	40.0	126.50
Straight salary	-	-	-	-	38.5	90.00	-	-	-	-	-	-	38.0	89.50	38.0	86.50	40.0	123.00	40.0	126.50
Sales clerks, shoes	37.5	122.00	39.5	135.50	39.5	143.50	38.0	141.00	39.0	116.00	38.5	107.50	38.0	148.50	38.5	118.00	40.0	167.50	40.5	156.50
Straight salary	-	-	39.0	102.50	39.0	94.50	38.5	100.00	40.0	96.00	38.5	93.50	-	-	38.5	96.00	-	-	-	-
Salary plus commission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	38.5	125.00	-	-	-	-
Straight commission	-	-	40.0	165.50	39.5	160.00	38.0	144.00	39.0	119.00	38.5	116.00	-	-	-	-	-	-	-	-
Sales clerks, sporting goods	-	-	-	-	39.5	172.50	39.0	115.50	40.0	135.00	40.0	130.00	39.0	121.50	39.0	104.50	40.0	136.00	40.0	144.50
Straight salary	-	-	-	-	38.0	89.00	39.0	93.50	40.0	106.00	40.0	104.50	39.0	101.50	38.5	92.00	40.0	139.00	40.0	135.50
Store occupations, nonselling																				
Cleaners (porters)	39.5	84.50	38.5	94.00	39.5	121.50	39.0	96.00	39.5	107.00	39.5	123.50	38.0	93.00	40.0	94.50	40.5	149.00	39.0	136.00
Display assistants	40.0	111.50	39.0	115.00	39.5	119.00	38.5	132.00	39.5	129.00	40.0	120.50	38.0	123.50	40.0	113.50	40.0	153.50	40.0	175.50
Finishers, furniture	40.0	117.50	38.5	159.00	-	-	40.0	218.00	-	-	40.0	185.00	-	-	-	-	-	-	-	-
Receivers	40.0	133.50	38.9	117.00	39.5	140.50	40.0	120.00	40.0	135.00	40.0	150.00	40.0	127.00	40.0	117.00	40.0	204.00	40.0	191.50
Stock clerks	38.5	92.50	38.5	90.50	39.5	120.00	38.0	87.00	39.5	107.50	39.5	103.50	39.0	103.50	40.0	95.00	40.0	135.00	-	-
Wrap desk clerks	-	-	38.0	91.50	38.0	99.00	39.5	96.00	39.5	97.00	40.0	98.00	40.0	96.50	40.0	99.50	40.0	114.50	40.0	133.00
Office clerical occupations																				
Cashiers, office	39.0	92.50	38.5	93.00	39.0	111.00	39.5	101.50	40.0	108.00	39.5	104.00	39.0	108.00	40.0	100.50	40.0	138.50	40.0	132.00
Clerks, adjustment	-	-	38.5	100.50	39.5	106.50	39.5	98.50	40.0	99.00	39.0	89.50	39.0	91.50	40.0	99.00	40.0	127.50	40.0	131.50
Switchboard, operators	39.5	91.00	39.0	100.00	39.5	112.00	37.5	88.50	39.5	103.00	39.5	95.50	39.0	105.00	40.0	96.50	40.0	134.00	40.0	132.00

[1] See table 1, footnote 1.
[2] For definition of areas, see tables 6-25.
[3] Overall selling occupations may include data for workers under method(s) of pay not shown separately.
[4] Standard hours reflect the workweek for which employees received their regular straight-time earnings. Average weekly hours are to the nearest half hour and average weekly earnings to the nearest half dollar.

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Table 6. Occupational hourly earnings: Atlanta, Ga.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly[2] earnings	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 - $9.60	$9.60 and over
Store occupations, selling																												
Sales clerks, floor coverings[4a/]	58	$4.06	-	-	-	9	-	1	4	5	2	3	7	4	6	2	8	5	2	-	-	-	-	-	-	-	-	-
Straight commission	48	4.37	-	-	-	1	-	1	3	5	2	3	7	4	5	2	8	5	2	-	-	-	-	-	-	-	-	-
Full-time workers[4a/]	57	4.08	-	-	-	9	-	1	3	5	2	3	7	4	6	2	8	5	2	-	-	-	-	-	-	-	-	-
Straight commission	48	4.37	-	-	-	1	-	1	3	5	2	3	7	4	5	2	8	5	2	-	-	-	-	-	-	-	-	-
Sales clerks, furniture and bedding[4a/]	161	5.45	-	2	8	8	-	1	15	-	1	2	2	6	8	22	5	24	4	10	12	10	3	1	1	5	4	7
Straight commission	140	5.84	-	-	-	-	-	1	15	-	1	2	2	6	8	22	5	23	4	9	12	10	3	1	1	4	4	7
Full-time workers[4a/]	158	5.42	-	2	8	8	-	1	15	-	1	2	2	6	7	22	5	24	4	9	12	10	3	1	1	4	4	7
Straight commission	138	5.84	-	-	-	-	-	1	15	-	1	2	2	6	7	22	5	23	4	8	12	10	3	1	1	4	4	7
Sales clerks, housewares (except china, glassware, and lamps)[4b/]	193	2.43	15	3	59	34	12	22	13	27	2	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	146	2.26	15	3	59	34	7	9	3	16	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[5a/]	144	2.50	-	2	57	19	8	14	10	26	2	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers[5a/]	49	2.20	15	1	2	15	4	8	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances[4b/]	189	6.55	-	-	1	8	1	-	3	3	6	1	3	7	10	15	7	6	12	11	13	23	7	-	21	6	21	4
Straight commission	167	7.04	-	-	1	-	-	-	-	-	-	1	3	6	10	15	7	6	12	11	13	23	7	-	21	6	21	4
Full-time workers[4b/]	185	6.61	-	-	-	8	1	-	3	3	6	1	3	4	10	15	7	6	12	11	13	23	7	-	21	6	21	4
Straight commission	164	7.10	-	-	-	-	-	-	-	-	-	1	3	4	10	15	7	6	12	11	13	23	7	-	21	6	21	4
Sales clerks, men's clothing[4c/]	127	3.41	-	10	28	-	2	-	11	12	19	2	10	9	7	4	-	7	2	-	1	1	1	1	-	-	-	-
Straight salary	66	2.51	-	10	28	-	1	-	8	4	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[4b/]	102	3.54	-	-	28	-	-	-	8	12	17	2	7	5	7	3	-	7	2	-	1	1	1	1	-	-	-	-
Straight salary	55	2.63	-	-	28	-	-	-	8	4	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers[5a/]	17	2.37	-	10	-	-	2	-	3	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, notions[5a/]	66	2.32	2	6	12	26	5	13	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[5a/]	43	2.40	-	1	9	18	4	9	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes[4c/]	242	3.00	-	-	27	35	29	20	26	20	15	18	32	6	8	4	2	-	-	-	-	-	-	-	-	-	-	-
Straight salary	91	2.58	-	-	25	26	13	-	10	1	1	-	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[4c/]	178	2.94	-	-	26	29	17	16	16	15	11	11	25	5	4	1	2	-	-	-	-	-	-	-	-	-	-	-
Straight salary	81	2.57	-	-	25	26	9	-	4	1	1	-	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers[5b/]	47	3.25	-	-	-	1	10	4	8	3	3	6	5	-	4	3	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, sporting goods[4c/]	142	3.46	-	18	-	3	18	14	19	4	9	4	22	-	-	-	15	1	15	-	-	-	-	-	-	-	-	-
Straight salary	55	2.34	-	18	-	3	17	9	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[4c/]	96	3.88	-	12	-	3	-	4	10	3	8	3	22	-	-	-	15	1	15	-	-	-	-	-	-	-	-	-
Straight salary	17	2.04	-	12	-	3	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling[6]																												
Cleaners (porters)	326	2.52	15	19	26	37	76	116	21	3	-	3	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	193	2.62	-	1	19	29	33	88	7	3	-	3	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	133	2.37	15	18	7	8	43	28	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants (all full-time workers)	43	2.86	-	-	-	6	6	9	9	4	7	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Receivers	161	3.11	-	-	5	6	5	25	8	61	21	5	6	19	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	138	3.14	-	-	5	6	3	18	5	53	20	3	6	19	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	433	2.50	-	2	63	128	85	95	23	26	3	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	222	2.56	-	2	14	61	48	60	11	15	3	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	210	2.44	-	-	49	67	36	35	12	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	284	2.22	55	3	95	47	18	41	18	2	-	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	72	2.03	25	3	24	8	8	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 6. Occupational hourly earnings: Atlanta, Ga.[1] —Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 - $9.60	$9.60 and over
Office clerical occupations[6]																												
Cashiers, office	162	$2.74	-	2	-	15	31	44	32	30	3	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	87	2.77	-	2	-	5	12	22	18	23	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustments	81	2.67	-	-	-	7	12	55	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	55	2.70	-	-	-	3	5	43	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	126	2.69	-	-	4	12	39	39	17	5	4	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	38	2.88	-	-	3	2	4	5	13	2	3	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	87	2.61	-	-	1	10	35	34	3	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Atlanta Standard Metropolitan Statistical Area consists of Clayton, Cobb, De Kalb, Fulton, and Gwinnett Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) salary plus commission; (b) straight commission.

[6] All workers were paid a straight salary.

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Table 7. Occupational hourly earnings: Baltimore, Md.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 and over
Store occupations, selling																												
Sales clerks, floor coverings [4b]	168	$4.97	-	-	6	20	7	-	6	2	-	4	2	8	4	21	10	-	6	6	2	5	19	3	15	2	12	8
Salary plus commission	55	5.95	-	-	-	-	-	-	-	1	-	3	2	2	4	2	10	-	-	4	-	-	5	-	4	2	10	[5]6
Full-time workers [4b]	115	5.69	-	-	-	2	7	-	-	1	-	1	2	2	4	15	10	-	6	6	2	5	16	3	11	2	12	8
Salary plus commission	48	6.14	-	-	-	-	-	-	-	-	-	-	2	2	4	2	10	-	-	4	-	-	2	-	4	2	10	[5]6
Part-time workers [6c]	35	4.02	-	-	6	-	-	-	6	1	-	3	-	6	-	6	-	-	-	-	-	-	3	-	4	-	-	-
Sales clerks, furniture and bedding	192	5.99	-	2	1	-	6	-	8	-	4	-	5	4	6	3	4	10	9	14	29	9	5	12	12	16	11	[7]22
Straight salary	11	2.41	-	2	1	-	6	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	69	5.54	-	-	-	-	-	-	-	-	-	-	4	-	2	-	4	10	6	7	16	8	-	-	6	6	-	-
Full-time workers [6c]	168	6.28	-	2	-	-	-	-	2	-	4	-	5	-	6	3	4	10	9	13	29	9	5	6	12	16	11	[7]22
Sales clerks, housewares (except china, glassware, and lamps) [4a]	237	2.30	16	28	53	42	48	23	16	10	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	230	2.29	16	28	53	40	46	23	14	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4a]	99	2.45	-	12	10	24	23	7	12	10	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	93	2.43	-	12	10	23	21	7	10	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, men's clothing [6c]	122	4.34	-	2	8	-	6	16	5	2	8	3	-	4	8	1	4	-	8	3	14	12	10	6	-	-	2	-
Full-time workers [6b]	83	4.68	-	2	-	-	-	12	-	2	4	3	-	4	8	1	4	-	8	3	8	12	4	6	-	-	2	-
Sales clerks, notions [6a]	102	2.23	-	16	28	25	23	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [6a]	43	2.27	-	6	12	12	4	6	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	21	2.24	-	4	2	8	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes [6c]	104	3.07	-	2	13	14	5	5	9	13	13	1	9	9	-	1	4	-	6	-	-	-	-	-	-	-	-	-
Full-time workers [6b]	64	3.25	-	-	6	4	-	3	9	13	7	1	7	7	-	1	-	-	6	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary	8	2.39	-	2	2	2	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, sporting goods [4b]	199	3.22	4	28	43	14	11	6	14	-	10	1	-	6	-	6	16	10	-	6	16	2	2	-	4	-	-	-
Straight salary	103	2.17	4	28	37	13	4	6	7	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4b]	84	3.38	-	16	7	6	1	4	5	-	10	1	-	-	-	6	16	4	-	-	4	2	2	-	-	-	-	-
Straight salary	40	2.26	-	16	7	5	-	4	4	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [4b]	101	3.22	4	12	28	8	6	-	9	-	-	-	-	6	-	-	-	6	-	6	12	-	-	-	4	-	-	-
Straight salary	49	2.07	4	12	22	8	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling [8]																												
Cleaners (porters)	349	2.48	9	44	69	35	62	46	30	15	21	12	-	-	-	6	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	265	2.52	3	38	33	32	55	40	20	11	21	6	-	-	-	6	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	65	2.41	6	6	24	1	2	6	10	4	-	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	100	2.80	-	2	6	27	12	12	15	4	6	6	-	-	-	4	6	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	92	2.82	-	2	6	23	12	12	11	4	6	6	-	-	-	4	6	-	-	-	-	-	-	-	-	-	-	-
Receivers	88	2.62	-	6	22	2	18	12	9	7	5	1	2	1	1	-	2	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	61	2.86	-	-	3	2	16	12	9	7	5	1	2	1	1	-	2	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	19	2.10	-	6	11	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	362	2.48	-	32	105	85	53	15	7	7	18	-	20	16	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	222	2.67	-	18	37	47	42	6	7	7	18	-	20	16	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	113	2.21	-	2	61	38	9	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	156	2.32	-	18	58	12	44	4	11	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	96	2.34	-	10	36	10	21	4	6	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	28	2.38	-	2	8	-	13	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 7. Occupational hourly earnings: Baltimore, Md.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																										
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 and over
Office clerical occupations[8]																													
Cashiers, office	316	$2.42	3	12	91	64	51	24	39	20	8	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	152	2.57	-	6	28	20	28	12	32	14	8	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	136	2.30	3	-	56	38	15	11	7	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	32	2.44	-	2	7	-	14	6	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	24	2.41	-	2	7	-	8	4	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	131	2.62	-	-	23	28	24	13	12	11	10	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	56	2.74	-	-	5	14	11	1	8	1	6	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	67	2.57	-	-	16	10	11	12	4	10	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	8	2.26	-	-	2	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Baltimore Standard Metropolitan Statistical Area, consists of the city of Baltimore, and the counties of Anne Arundel, Baltimore, Carroll, Harford, and Howard.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) salary plus commission; (b) straight commission.

[5] Workers were at $8.20 to $8.60.

[6] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[7] Workers were distributed as follows: 4 at $8.20 to $8.60; 6 at $8.60 to $9; and 12 at $9 and over.

[8] All workers were paid a straight salary.

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Table 8. Occupational hourly earnings: Boston, Mass.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																										
			$1.80 and under $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.40	$3.40 - $3.80	$3.80 - $4.20	$4.20 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 - $9.00	$9.00 - $9.40	$9.40 - $9.80	$9.80 - $10.20	$10.20 - $10.60	$10.60 and over
Store occupations, selling																													
Sales clerks, floor coverings [4]c/	68	$4.43	8	5	5	1	6	1	5	4	2	2	3	5	4	3	1	3	-	2	-	2	1	3	-	1	1	-
Straight salary	23	2.20	8	5	4	1	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [5]b/	53	5.12	1	1	1	1	6	1	5	4	2	2	3	5	4	3	1	3	-	2	-	2	1	3	-	1	1	-
Sales clerks, furniture and bedding [5]b/	90	7.07	2	1	2	1	-	2	1	2	2	7	8	8	2	3	4	5	7	5	2	-	2	1	1	4	3	[6]15
Full-time workers [5]b/	86	7.31	-	-	1	1	-	2	1	2	2	7	8	8	2	3	4	5	7	5	2	-	2	1	1	4	3	15
Sales clerks, housewares (except china, glassware, and lamps) [4]b/	211	2.43	34	39	34	35	25	18	21	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	200	2.39	34	39	34	35	24	18	11	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [5]a/	77	2.78	4	2	13	11	10	13	19	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	126	2.24	30	32	21	22	14	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances [5]b/	77	7.07	-	-	-	1	1	-	2	7	-	-	-	3	3	2	8	15	5	8	2	6	2	4	-	-	3	5	
Sales clerks, men's clothing	442	3.61	39	30	96	51	31	28	27	13	10	16	11	15	18	5	4	8	9	6	1	3	4	2	1	3	1	10	
Straight salary	284	2.47	39	28	94	39	30	22	17	7	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Straight commission	148	5.88	-	-	-	8	1	6	9	5	6	12	11	15	18	5	4	8	9	6	1	3	4	2	1	3	1	10	
Full-time workers [4]a/	233	4.49	3	8	32	17	17	22	16	11	7	13	9	13	14	5	3	6	7	5	1	3	4	2	1	3	1	10	
Straight commission	115	6.30	-	-	-	-	-	6	7	3	3	9	9	13	14	5	3	6	7	5	1	3	4	2	1	3	1	10	
Part-time workers [4]c/	190	2.65	36	19	56	30	14	6	7	2	3	3	2	2	4	-	1	2	2	1	-	-	-	-	-	-	-	-	
Straight salary	154	2.27	36	19	54	22	13	6	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Evening and/or weekend only workers (all straight salary)	19	2.48	-	3	8	4	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sales clerks, notions [4]b/	171	2.27	[7]35	47	32	27	16	9	2	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Straight salary	161	2.26	34	45	29	27	16	8	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Full-time workers [4]b/	52	2.51	4	7	14	9	6	7	2	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Straight salary	43	2.49	4	5	11	9	6	6	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Part-time workers [4]b/	116	2.17	31	38	17	18	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Straight salary	115	2.17	30	38	17	18	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sales clerks, shoes	240	4.08	14	18	5	23	17	9	24	17	20	17	13	8	18	10	4	5	1	5	1	1	-	3	1	2	2	2	
Straight salary	71	2.76	13	17	2	11	6	2	4	3	4	4	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
Straight commission	169	4.64	1	1	3	12	11	7	20	14	16	13	11	6	17	10	4	5	1	5	1	1	-	3	1	2	2	2	
Full-time workers	111	4.97	-	4	1	6	5	3	12	9	7	11	7	4	11	8	3	2	1	5	1	1	-	3	1	2	2	2	
Straight salary	32	3.43	-	4	1	5	3	1	3	3	3	4	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
Straight commission	79	5.60	-	-	-	1	2	2	9	6	4	7	5	2	10	8	3	2	1	5	1	1	-	3	1	2	2	2	
Part-time workers	120	3.38	14	11	3	16	10	5	11	8	13	6	6	4	7	2	1	3	-	-	-	-	-	-	-	-	-	-	
Straight salary	30	2.13	13	10	-	5	1	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Straight commission	90	3.79	1	1	3	11	9	5	11	8	12	6	6	4	7	2	1	3	-	-	-	-	-	-	-	-	-	-	

See footnotes at end of table.

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Table 8. Occupational hourly earnings: Boston, Mass.[1] —Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																										
			$1.80 and under $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.40	$3.40 - $3.80	$3.80 - $4.20	$4.20 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 - $9.00	$9.00 - $9.40	$9.40 - $9.80	$9.80 - $10.20	$10.20 - $10.60	$10.60 and over
Store occupations, nonselling[8]																													
Cleaners (porters)	294	2.71	1	33	35	48	58	61	41	11	3	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	199	2.82	1	13	13	33	47	38	37	11	3	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	92	2.49	-	20	21	14	10	23	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	66	3.53	-	1	3	7	2	9	9	19	4	4	2	2	1	-	1	2	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	60	3.56	-	-	3	6	2	9	7	18	4	4	2	1	1	-	1	2	-	-	-	-	-	-	-	-	-	-	-
Receivers	89	3.54	1	1	5	13	3	6	16	11	10	6	12	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	79	3.65	-	1	5	7	3	5	14	11	10	6	12	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	10	2.61	1	-	-	6	-	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	712	2.54	10	160	174	100	55	107	43	52	7	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	280	2.73	2	36	62	32	33	43	22	40	6	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	426	2.42	8	122	111	67	20	64	21	12	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	255	2.38	[9]37	46	67	48	22	16	10	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	93	2.58	2	14	29	16	5	12	7	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	104	2.40	8	16	28	27	17	4	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend only workers	58	2.04	27	16	10	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations[8]																													
Cashiers, office	199	2.50	27	26	37	38	25	22	14	4	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	73	2.78	6	1	11	16	9	9	12	3	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	122	2.35	19	25	26	21	16	12	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	158	2.65	[7]17	14	38	20	19	13	18	8	4	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	96	2.85	3	7	17	14	11	11	15	8	3	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	62	2.34	14	7	21	6	8	2	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	109	2.93	4	7	18	10	15	12	14	11	15	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	40	3.35	-	-	3	3	3	1	10	9	8	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	60	2.69	4	6	14	6	10	7	4	2	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Boston Standard Metropolitan Statistical Area consists of Suffolk County, 15 communities in Essex County, 30 in Middlesex County, 20 in Norfolk County, and 9 in Plymouth County.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regulary recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers; and part-time (other than fractional) workers. Overall occupations may, however, include full- or part-time workers by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) straight commission.

[6] Workers were distributed as follows: 1 at $10.60 to $11; 4 at $11 to $11.40; 2 at $11.40 to $11.80; 1 at $11.80 to $12.20; 2 at $12.20 to $12.60; and 5 at $13.40 and over.

[7] Includes 1 worker at $1.60 to $1.80.

[8] All workers were paid a straight salary.

[9] Includes 4 workers at $1.60 to $1.80.

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Table 9. Occupational hourly earnings: Buffalo, N.Y.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																							
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40
Store occupations, selling																										
Sales clerks, floor coverings[4]	35	$5.05	-	-	-	-	-	3	-	1	-	1	-	6	2	-	-	-	7	3	3	4	-	2	-	2	1
Salary plus commission	22	5.04	-	-	-	-	-	3	-	1	-	-	-	4	-	-	-	-	6	-	-	4	-	2	-	2	-
Full-time workers[4]	33	5.12	-	-	-	-	-	3	-	1	-	1	-	4	2	-	-	-	7	3	3	4	-	2	-	2	1
Salary plus commission	20	5.15	-	-	-	-	-	3	-	1	-	-	-	2	-	-	-	-	6	-	-	4	-	2	-	2	-
Sales clerks, furniture and bedding[4]	75	4.14	-	-	-	8	16	7	-	2	2	1	-	2	1	4	3	3	4	5	6	1	3	4	1	-	2
Salary plus commission	55	3.61	-	-	-	8	16	7	-	2	2	-	-	2	1	4	-	2	2	3	-	-	2	2	-	-	2
Full-time workers[4]	61	4.18	-	-	-	8	12	5	-	2	2	1	-	-	1	4	3	1	2	5	6	1	1	4	1	-	2
Salary plus commission	41	3.49	-	-	-	8	12	5	-	2	2	-	-	-	1	4	-	-	-	3	-	-	-	2	-	-	2
Sales clerks, housewares (except china, glassware, and lamps)[5a/]	131	2.04	-	73	40	9	2	5	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[5a/]	74	2.11	-	34	23	8	2	5	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	29	2.03	-	11	17	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances[5c/]	82	4.75	-	-	-	4	6	10	-	8	2	2	-	-	1	-	5	-	13	7	3	5	3	3	2	5	3
Full-time workers[5c/]	69	4.87	-	-	-	4	4	8	-	8	2	2	-	-	1	-	1	-	8	7	3	5	3	3	2	5	3
Sales clerks, men's clothing[5a/]	69	3.51	-	16	6	4	-	12	-	-	3	-	1	1	-	5	-	-	4	9	2	2	4	-	-	-	-
Full-time workers[5b/]	43	4.18	-	4	-	-	-	12	-	-	1	-	1	1	-	5	-	-	4	9	2	-	4	-	-	-	-
Part-time workers[5a/]	14	2.86	-	-	6	4	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	2	-	-	-	-	-
Sales clerks, notions[5a/]	111	2.09	-	39	40	26	4	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[5a/]	45	2.16	-	8	15	18	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes[5a/]	68	2.96	-	8	7	-	15	10	3	5	3	-	1	5	2	5	1	1	-	1	-	1	-	-	-	-	-
Full-time workers[5a/]	48	3.18	-	-	7	-	11	5	1	5	3	-	1	5	2	4	1	1	-	1	-	1	-	-	-	-	-
Part-time workers[5c/]	12	2.79	-	-	-	-	4	5	2	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, sporting goods[5a/]	52	2.46	-	14	5	4	10	10	1	4	-	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[5a/]	26	2.76	-	-	4	-	6	8	-	4	-	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling[6]																										
Cleaners (porters)	237	2.19	6	42	77	62	27	7	9	3	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	73	2.39	3	3	12	22	14	7	6	2	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	135	2.12	3	22	61	36	9	-	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	29	2.05	-	17	4	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	61	2.47	-	-	25	9	9	3	4	4	5	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	54	2.51	-	-	19	9	8	3	4	4	5	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Receivers	79	2.66	-	-	16	6	11	12	6	18	9	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	73	2.68	-	-	12	6	11	12	6	18	7	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	392	2.06	24	162	97	54	34	13	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	164	2.12	14	47	36	37	20	8	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	228	2.02	10	115	61	17	14	5	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations[6]																										
Cashiers, office	186	2.40	-	3	49	44	32	35	19	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	92	2.47	-	-	14	20	25	26	3	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	94	2.33	-	3	35	24	7	9	16	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 9. Occupational hourly earnings: Buffalo, N.Y.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation [3]	Number of workers	Average hourly earnings [2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40
Office clerical occupations [6]—Continued																											
Clerks, adjustment	39	$2.38	-	5	4	9	17	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	20	2.48	-	-	1	8	7	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	19	2.27	-	5	3	1	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	86	2.29	-	11	31	15	9	12	4	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	38	2.43	-	2	8	11	3	8	2	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	36	2.23	-	5	15	4	6	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Buffalo Standard Metropolitan Statistical Area consists of Erie and Niagara Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[6] All workers were paid a straight salary.

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Table 10. Occupational hourly earnings: Chicago, Ill.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 and over
Store occupations, selling																												
Sales clerks, floor coverings [4a]	278	$5.34	7	10	10	9	7	5	7	3	6	5	9	13	19	15	13	15	20	18	13	13	16	12	6	4	6	17
Straight commission	240	5.61	-	5	6	4	5	3	7	3	6	4	9	12	19	14	12	14	20	18	11	12	15	11	6	4	5	15
Full-time workers [4b]	228	5.80	-	5	3	1	4	4	2	3	6	3	9	12	19	14	12	14	20	15	12	12	16	11	6	4	5	16
Straight commission	219	5.82	-	5	3	1	4	2	2	3	6	2	9	11	19	14	11	13	20	15	11	12	15	11	6	4	5	15
Part-time workers [5a]	48	3.28	7	5	7	8	3	1	3	-	-	2	-	1	-	1	1	1	-	3	1	1	-	1	-	-	1	1
Sales clerks, furniture and bedding [4b]	413	6.12	-	3	5	1	6	5	10	9	9	11	16	5	28	23	21	19	30	26	36	29	21	25	10	13	16	36
Straight commission	381	6.09	-	3	4	1	6	4	9	9	8	11	13	5	25	21	21	18	27	23	36	28	20	24	9	13	15	28
Full-time workers [4b]	379	6.14	-	3	5	-	6	4	7	7	9	9	14	5	25	21	20	17	29	21	36	29	20	25	9	13	15	30
Straight commission	361	6.17	-	3	4	-	6	3	7	7	8	9	13	5	23	20	20	16	26	20	36	28	19	24	8	13	15	28
Part-time workers [5b]	32	5.94	-	-	-	1	-	1	3	2	-	2	-	-	3	2	1	2	1	5	-	-	1	-	1	-	1	[6]6
Sales clerks, housewares (except china, glassware, and lamps)	486	2.36	51	93	128	64	43	23	13	20	10	11	8	7	3	6	4	-	-	-	-	-	1	-	-	-	-	1
Straight salary	399	2.14	48	91	124	56	34	17	9	12	2	5	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	37	3.47	3	2	2	2	1	1	1	2	2	2	5	3	3	6	1	-	-	-	-	-	1	-	-	-	-	-
Full-time workers	222	2.72	3	4	62	43	27	6	11	20	9	9	8	7	3	4	4	-	-	-	-	-	1	-	-	-	-	1
Straight salary	139	2.37	-	2	58	35	18	-	7	12	1	5	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	33	3.39	3	2	2	2	1	1	1	2	2	-	5	3	3	4	1	-	-	-	-	-	1	-	-	-	-	-
Part-time workers [5a]	215	2.07	35	78	47	19	12	17	2	-	1	2	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances	466	5.53	-	1	20	6	10	6	5	49	20	16	9	11	7	31	15	30	28	30	31	33	22	14	27	9	12	24
Salary plus commission	82	3.91	-	-	18	3	9	1	1	7	1	7	-	2	2	9	3	2	4	3	3	-	4	1	-	1	1	-
Straight commission	331	6.32	-	1	2	2	1	5	4	2	7	9	9	9	5	22	12	28	24	27	28	33	18	13	27	8	11	24
Full-time workers	387	5.98	-	1	1	5	2	4	3	23	20	13	5	10	6	29	14	30	27	30	29	30	21	13	27	8	12	24
Salary plus commission	40	4.72	-	-	-	3	1	-	-	1	1	6	-	2	2	8	3	2	3	3	1	-	3	-	-	-	1	-
Straight commission	314	6.44	-	1	1	1	1	4	3	2	7	7	5	8	4	21	11	28	24	27	28	30	18	13	27	8	11	24
Part-time workers [5b]	75	3.31	-	-	19	1	8	2	2	26	-	3	-	1	1	2	1	-	1	-	2	3	1	1	-	1	-	-
Straight commission	13	4.27	-	-	1	1	-	1	1	-	-	2	-	1	1	1	1	-	-	-	-	3	-	-	-	-	-	-
Sales clerks, men's clothing	491	4.12	8	32	57	26	35	21	19	16	7	24	10	15	30	26	23	30	24	20	15	10	10	4	8	6	4	11
Straight salary	91	2.45	2	9	21	9	20	8	10	10	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	361	4.44	6	23	36	17	15	13	8	4	5	23	7	10	28	19	18	28	23	17	13	10	7	4	7	6	4	10
Full-time workers	247	4.71	1	8	18	6	24	8	6	2	4	12	5	10	22	10	12	15	18	15	9	10	9	1	7	3	4	8
Straight salary	39	2.46	-	-	10	5	18	4	-	-	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	185	5.11	1	8	8	1	6	4	5	1	3	11	4	5	21	9	10	13	17	12	8	10	7	1	6	3	4	7
Part-time workers	225	3.49	6	24	39	20	11	9	13	14	1	10	5	3	8	10	11	15	6	5	4	-	1	3	1	3	-	3
Straight salary	51	2.45	1	9	11	4	2	4	10	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	158	3.70	5	15	28	16	9	5	3	3	-	10	3	3	7	4	8	15	6	5	3	-	-	3	1	3	-	3
Sales clerks, notions [4b]	360	2.16	55	78	102	52	26	14	17	5	3	4	2	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-
Straight salary	334	2.08	55	77	101	50	23	12	11	1	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4b]	125	2.49	-	3	42	26	14	10	15	4	3	4	2	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-
Straight salary	99	2.33	-	2	41	24	11	8	9	-	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (straight salary)	209	1.96	51	75	44	24	8	4	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes	926	3.29	71	92	67	71	61	57	72	73	37	30	36	32	49	47	38	29	15	7	10	9	4	10	1	1	1	6
Straight salary	273	2.21	60	61	36	36	12	6	25	32	2	1	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	637	3.63	11	31	31	35	49	51	47	41	35	29	32	32	47	47	38	29	15	7	10	9	4	2	1	1	1	2
Full-time workers	363	3.65	16	23	25	14	18	9	40	39	14	12	14	17	32	20	25	16	8	2	5	5	1	1	1	1	-	5
Straight salary	112	2.45	16	19	18	2	6	2	24	21	2	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	247	4.04	-	4	7	12	12	7	16	18	12	12	14	17	30	20	25	16	8	2	5	5	1	1	1	1	-	1
Part-time workers	540	3.03	55	69	42	57	39	44	26	34	23	16	22	15	16	23	13	13	7	5	5	2	3	9	-	-	1	1
Straight salary	161	2.05	44	42	18	34	6	4	1	11	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	367	3.36	11	27	24	23	33	40	25	23	23	15	18	15	16	23	13	13	7	5	5	2	3	1	-	-	1	1
Sales clerks, sporting goods [4c]	311	3.44	16	38	70	10	18	21	17	10	2	4	3	1	11	15	9	11	14	13	6	8	11	1	-	-	-	2
Straight salary	176	2.18	16	34	70	10	15	15	13	2	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4c]	127	4.35	-	-	20	3	6	12	3	7	-	4	2	1	3	11	4	11	14	7	6	3	9	1	-	-	-	-
Straight salary	39	2.34	-	-	20	3	5	10	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [5c]	172	2.60	16	38	50	7	12	9	12	3	2	-	1	-	8	-	3	-	-	6	-	3	2	-	-	-	-	-
Straight salary	137	2.13	16	34	50	7	10	5	12	2	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 10. Occupational hourly earnings: Chicago, Ill.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 and over
Store occupations, nonselling[7]																												
Cleaners (porters)	1,023	$2.92	9	33	52	112	89	138	122	181	83	69	54	22	54	5	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	599	3.06	-	1	16	81	51	48	74	114	56	39	42	20	53	4	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	397	2.74	9	26	33	28	33	90	48	65	23	26	12	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	27	2.57	-	6	3	3	5	-	-	2	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	120	2.94	-	5	4	13	24	17	3	19	7	4	7	3	13	1	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	105	3.01	-	2	3	8	23	14	3	17	7	4	7	3	13	1	-	-	-	-	-	-	-	-	-	-	-	-
Finishers, furniture	18	4.14	-	-	-	-	-	1	-	-	-	1	5	-	5	4	1	1	-	-	-	-	-	-	-	-	-	-
Receivers	402	3.31	4	18	25	41	22	24	11	35	38	25	24	27	55	29	18	5	1	-	-	-	-	-	-	-	-	-
Full-time workers	268	3.56	-	-	7	26	15	15	7	24	27	17	16	18	43	29	18	5	1	-	-	-	-	-	-	-	-	-
Part-time workers	134	2.80	4	18	18	15	7	9	4	11	11	8	8	9	12	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	1,539	2.80	71	161	129	98	111	67	272	120	221	79	113	35	53	7	2	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	570	3.03	-	12	49	48	78	44	41	13	115	36	61	16	48	7	2	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	941	2.69	43	149	80	50	33	23	231	107	106	43	52	19	5	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	1,156	2.30	212	175	189	131	56	109	201	51	30	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	420	2.60	31	20	37	45	32	67	124	36	26	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	736	2.13	181	155	152	86	24	42	77	15	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations[7]																												
Cashiers, office	763	2.62	12	13	66	203	119	96	61	100	48	24	4	14	2	-	1	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	332	2.86	-	3	11	59	44	40	32	53	47	24	4	12	2	-	1	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	383	2.43	12	10	44	131	61	54	23	47	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	603	2.48	39	70	73	110	89	57	50	53	39	11	3	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	294	2.71	-	12	26	49	51	37	26	44	29	9	3	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	254	2.23	39	52	36	55	20	12	24	5	8	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	365	2.57	10	3	75	79	38	46	40	25	23	16	5	-	3	2	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	357	2.58	10	3	69	77	38	46	40	25	23	16	5	-	3	2	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	155	2.85	-	-	11	20	20	27	23	13	16	15	5	-	3	2	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	183	2.39	10	3	42	56	18	18	17	11	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Chicago Standard Metropolitan Statistical Area consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) straight commission.

[6] Workers were distributed as follows: 1 at $9.20 to $9.60 to $10; 1 at $10 to $10.40; and 3 at $10.80 and over.

[7] Virtually all workers were paid a straight salary.

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Table 11. Occupational hourly earnings: Cleveland, Ohio[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.70	$1.70 - $1.80	$1.80 - $1.90	$1.90 - $2.00	$2.00 - $2.10	$2.10 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 and over
Store occupations, selling																												
Sales clerks, floor coverings [4a/]	83	$4.76	-	-	-	-	-	-	5	6	1	3	2	4	1	3	8	8	7	3	9	4	2	2	5	3	6	1
Straight commission	71	4.87	-	-	-	-	-	-	5	3	1	3	-	4	-	3	7	7	7	3	6	4	2	2	5	3	5	1
Full-time workers [4a, b/]	76	4.91	-	-	-	-	-	-	2	3	1	3	2	4	1	3	8	8	7	3	9	4	2	2	5	3	5	1
Straight commission	68	4.99	-	-	-	-	-	-	2	3	1	3	-	4	-	3	7	7	7	3	6	4	2	2	5	3	5	1
Part-time workers [5a, c/]	7	3.12	-	-	-	-	-	-	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
Sales clerks, furniture and bedding [4a/]	163	6.10	6	-	-	4	-	-	-	7	6	1	4	2	-	6	8	13	7	1	18	8	10	6	6	3	7	[6]40
Straight commission	133	6.72	-	-	-	1	-	-	-	-	5	-	4	1	-	-	7	13	7	1	18	8	9	6	6	2	7	38
Full-time workers [4a/]	154	6.26	-	-	-	4	-	-	-	6	6	1	4	2	-	6	8	13	7	1	18	8	10	6	6	2	7	39
Straight commission	133	6.72	-	-	-	1	-	-	-	-	5	-	4	1	-	-	7	13	7	1	18	8	9	6	6	2	7	38
Sales clerks, housewares (except china, glassware, and lamps) [4b/]	163	2.18	9	8	14	20	35	16	24	14	10	4	3	4	1	-	-	1	-	-	-	-	-	-	-	-	-	-
Straight salary	155	2.14	9	8	14	20	35	16	24	10	10	4	1	3	-	-	-	1	-	-	-	-	-	-	-	-	-	-
Full-time workers [4b/]	85	2.29	9	-	9	4	11	5	18	10	6	4	3	4	1	-	-	1	-	-	-	-	-	-	-	-	-	-
Straight salary	77	2.23	9	-	9	4	11	5	18	6	6	4	1	3	-	-	-	1	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	72	2.08	-	2	5	16	24	11	6	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances	160	5.67	-	-	-	-	-	-	-	12	2	-	6	7	3	-	7	6	8	15	12	14	11	15	11	10	4	[7]17
Salary plus commission	44	4.67	-	-	-	-	-	-	-	6	-	-	1	6	3	-	4	-	3	4	3	5	3	-	5	-	-	1
Straight commission	116	6.05	-	-	-	-	-	-	-	6	2	-	5	1	-	-	3	6	5	11	9	9	8	15	6	10	4	16
Full-time workers	145	5.79	-	-	-	-	-	-	-	9	2	-	5	4	3	-	7	6	8	14	9	14	8	15	10	10	4	17
Salary plus commission	34	4.67	-	-	-	-	-	-	-	5	-	-	-	3	3	-	4	-	3	3	3	5	-	-	4	-	-	1
Straight commission	111	6.14	-	-	-	-	-	-	-	4	2	-	5	1	-	-	3	6	5	11	6	9	8	15	6	10	4	16
Part-time workers [5b/]	15	4.50	-	-	-	-	-	-	-	3	-	-	1	3	-	-	-	-	-	1	3	-	3	-	1	-	-	-
Sales clerks, men's clothing [4a/]	112	4.17	15	-	-	1	5	1	2	2	3	4	2	13	2	3	4	7	7	9	9	3	3	7	3	2	1	4
Straight commission	71	4.49	-	-	-	-	2	1	2	2	2	2	1	12	1	3	3	6	7	8	5	-	3	4	2	2	1	2
Full-time workers [4a/]	82	4.33	3	-	-	1	5	1	2	1	2	3	2	13	-	3	4	5	7	7	6	1	3	5	3	2	1	2
Straight commission	66	4.50	-	-	-	-	2	1	2	1	2	2	1	12	-	3	3	5	7	7	5	-	3	3	2	2	1	2
Part-time workers [5b/]	30	3.75	12	-	-	-	-	-	-	1	1	1	-	-	2	-	-	2	-	2	3	2	-	2	-	-	-	2
Sales clerks, notions [5a/]	140	2.05	5	6	19	15	47	19	18	7	3	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	51	2.19	-	3	-	2	15	8	13	6	3	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	86	1.97	5	-	19	13	32	11	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes	216	3.44	5	1	3	1	6	7	16	15	29	19	17	13	7	13	7	15	16	6	4	8	1	1	2	-	1	3
Straight salary	27	2.54	-	-	-	-	-	2	5	7	12	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	189	3.57	5	1	3	1	6	5	11	8	17	19	16	13	7	13	7	15	16	6	4	8	1	1	2	-	1	3
Full-time workers	134	3.72	2	1	3	1	2	5	9	10	14	4	11	6	3	12	5	8	16	2	4	8	1	1	2	-	1	3
Straight salary	9	2.58	-	-	-	-	-	2	-	2	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	125	3.80	2	1	3	1	2	3	9	8	10	4	10	6	3	12	5	8	16	2	4	8	1	1	2	-	1	3
Part-time workers [4a/]	82	2.99	3	-	-	-	4	2	7	5	15	15	6	7	4	1	2	7	-	4	-	-	-	-	-	-	-	-
Straight commission	64	3.12	3	-	-	-	4	2	2	-	7	15	6	7	4	1	2	7	-	4	-	-	-	-	-	-	-	-
Sales clerks, sporting goods [4c/]	184	2.50	3	15	3	12	41	19	30	21	6	4	6	1	4	1	-	4	3	1	4	4	2	-	-	-	-	-
Straight salary	164	2.24	3	15	3	12	41	19	30	17	6	3	6	1	4	-	-	4	-	-	-	-	-	-	-	-	-	-
Full-time workers [4c/]	84	2.94	-	3	-	-	13	6	18	16	3	3	2	1	-	1	-	4	3	1	4	4	2	-	-	-	-	-
Straight salary	64	2.41	-	3	-	-	13	6	18	12	3	2	2	1	-	-	-	4	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	91	2.17	3	6	-	12	28	13	12	5	3	1	4	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling [8]																												
Cleaners (porters)	382	2.34	14	8	8	23	45	49	97	60	31	9	23	1	4	2	7	1	-	-	-	-	-	-	-	-	-	-
Full-time workers	241	2.44	9	-	-	4	29	47	45	35	27	7	23	1	4	2	7	1	-	-	-	-	-	-	-	-	-	-
Part-time workers	135	2.19	5	2	8	19	16	2	52	25	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	86	3.26	-	3	-	1	5	2	6	8	4	-	7	15	5	9	3	8	4	4	1	1	-	-	-	-	-	-
Full-time workers	74	3.41	-	-	-	-	4	2	4	6	3	-	7	13	5	9	3	8	4	4	1	1	-	-	-	-	-	-
Part-time workers	12	2.33	-	3	-	1	1	-	2	2	1	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 11. Occupational hourly earnings: Cleveland, Ohio[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$1.60 and under $1.70	$1.70 - $1.80	$1.80 - $1.90	$1.90 - $2.00	$2.00 - $2.10	$2.10 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 and over
Store occupations, nonselling[8]—Continued																											
Finishers, furniture (all full-time workers)	21	$5.45	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	5	1	14	-	-	-	-	-	-
Receivers	126	2.75	6	3	-	6	12	15	15	8	6	5	17	2	4	11	6	4	5	1	-	-	-	-	-	-	-
Full-time workers	92	2.99	-	3	-	-	8	9	11	5	1	5	17	2	4	11	6	4	5	1	-	-	-	-	-	-	-
Part-time workers	30	2.02	6	-	-	6	4	6	4	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	511	2.24	16	23	8	52	98	40	137	60	47	8	7	4	6	3	-	2	-	-	-	-	-	-	-	-	-
Full-time workers	194	2.28	2	1	4	23	38	30	51	12	17	1	5	-	5	3	-	2	-	-	-	-	-	-	-	-	-
Part-time workers	317	2.21	14	22	4	29	60	10	86	48	30	7	2	4	1	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	609	2.22	-	90	42	36	140	50	70	65	29	31	33	12	11	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	282	2.42	-	15	14	13	37	30	36	47	19	19	29	12	11	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	323	2.04	-	75	28	23	99	20	34	18	10	12	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations[8]																											
Cashiers, office	310	2.29	29	11	10	26	54	18	46	32	41	5	20	7	7	4	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	122	2.57	6	-	-	3	15	5	22	19	14	4	20	3	7	4	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	179	2.13	23	5	7	23	39	13	24	13	27	1	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	125	2.44	-	-	-	-	26	15	19	27	20	2	5	11	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	79	2.49	-	-	-	-	9	12	11	19	14	2	5	7	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	46	2.34	-	-	-	-	17	3	8	8	6	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	132	2.23	-	4	5	20	16	30	24	19	4	1	5	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	48	2.35	-	-	3	6	4	7	10	10	1	-	3	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	84	2.16	-	4	2	14	12	23	14	9	3	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Cleveland Standard Metropolitan Statistical Area consists of Cuyahoga, Geauga, Lake, and Medina Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[6] Workers were distributed as follows: 9 at $8 to $8.40; 8 at $8.40 to $8.80; 3 at $8.80 to $9.20; 2 at $9.20 to $9.60; 4 at $9.60 to $10; and 14 at $10.40 and over.

[7] Workers were distributed as follows: 7 at $8 to $8.40; 2 at $8.40 to $8.80; 2 at $8.80 to $9.20; 1 at $9.20 to $9.60; 2 at $9.60 to $10; 3 at $10 and over.

[8] All workers were paid a straight salary.

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Table 12. Occupational hourly earnings: Dallas, Tex.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 and over
Store occupations, selling																												
Sales clerks, floor coverings[4c]	46	$4.28	-	-	3	1	7	1	3	-	3	-	1	2	2	3	5	-	1	-	3	3	5	1	1	-	-	1
Full-time workers[4c]	44	4.34	-	-	2	1	7	1	3	-	3	-	-	2	2	3	5	-	1	-	3	3	5	1	1	-	-	1
Sales clerks, furniture and bedding[5b]	83	5.08	-	-	3	1	1	2	9	1	1	2	1	2	-	2	1	15	5	10	3	2	1	6	4	3	6	2
Straight commission	74	4.99	-	-	3	1	1	2	9	-	1	2	1	2	-	1	1	15	4	10	1	2	1	5	3	1	6	2
Full-time workers[5b]	76	5.07	-	-	2	1	1	2	8	1	1	2	1	2	-	2	1	15	4	9	3	2	1	5	3	2	6	2
Straight commission	71	5.05	-	-	2	1	1	2	8	-	1	2	1	2	-	1	1	15	4	9	1	2	1	5	3	1	6	2
Part-time workers[4b]	7	5.20	-	-	1	-	-	-	1	-	-	-	-	-	-	-	-	-	1	1	-	-	-	1	1	1	-	-
Sales clerks, housewares (except china, glassware, and lamps)[5b]	137	2.36	1	9	63	28	16	5	3	2	-	6	1	-	-	-	-	1	-	1	-	-	-	-	-	-	-	1
Straight salary	123	2.20	1	9	63	26	15	5	1	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[4a]	68	2.58	-	1	29	8	11	4	3	2	-	6	1	-	-	-	-	1	-	1	-	-	-	-	-	-	-	1
Part-time workers (all straight salary)	57	2.13	1	8	27	16	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances[4c]	97	5.61	-	-	-	1	3	1	-	1	-	1	2	1	11	1	9	11	1	11	7	3	8	5	3	8	1	8
Full-time workers[4c]	95	5.66	-	-	-	1	2	1	-	-	-	1	2	1	11	1	9	11	1	11	7	3	8	5	3	8	1	8
Sales clerks, men's clothing[5a]	156	3.62	2	-	33	17	8	9	5	5	6	6	3	5	2	1	9	9	1	6	8	10	5	3	1	1	-	1
Straight commission	58	5.03	-	-	-	-	1	-	3	1	5	3	-	2	1	-	6	7	1	2	7	8	5	3	1	1	-	1
Full-time workers[5a]	122	3.72	-	-	22	14	8	9	2	3	6	6	3	2	2	1	6	7	1	5	7	8	5	2	1	1	-	1
Straight commission	46	5.17	-	-	-	-	1	-	-	1	5	3	-	-	1	-	5	5	1	1	6	7	5	2	1	1	-	1
Part-time workers[5a]	33	3.32	1	-	11	3	-	-	3	2	-	-	-	3	-	-	3	2	-	1	1	2	-	1	-	-	-	-
Straight commission	12	4.52	-	-	-	-	-	-	5	-	-	-	-	-	-	-	1	2	-	1	1	1	-	1	-	-	-	-
Sales clerks, notions[4a]	95	2.17	2	4	46	31	7	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	59	2.12	2	4	30	19	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes[5b]	132	3.24	1	1	20	8	16	16	4	20	6	7	4	6	4	5	-	2	1	-	4	2	-	-	1	2	1	1
Straight commission	69	3.66	1	1	6	-	5	10	2	8	6	5	1	5	2	5	-	2	1	-	2	2	-	-	1	2	1	1
Full-time workers[5b]	91	3.29	-	-	14	8	11	13	4	11	5	3	3	4	2	1	-	1	-	-	4	2	-	-	1	2	1	1
Straight commission	36	4.10	-	-	-	-	3	7	2	3	5	2	-	3	-	1	-	1	-	-	2	2	-	-	1	2	1	1
Part-time workers[5a]	41	3.13	1	1	6	-	5	3	-	9	1	4	1	2	2	4	-	1	1	-	-	-	-	-	-	-	-	-
Straight commission	33	3.18	1	1	6	-	2	3	-	5	1	3	1	2	2	4	-	1	1	-	-	-	-	-	-	-	-	-
Sales clerks, sporting goods[5c]	101	2.64	-	5	41	8	17	5	2	6	6	2	-	-	3	-	-	-	-	3	2	-	-	-	-	1	-	-
Straight salary	77	2.29	-	5	38	8	14	5	2	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[5c]	56	2.87	-	3	12	5	10	4	2	6	6	2	-	-	2	-	-	-	-	2	1	-	-	-	-	1	-	-
Straight salary	36	2.44	-	3	10	5	7	4	2	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers[5c]	40	2.38	-	2	25	2	7	1	-	-	-	-	-	-	1	-	-	-	-	1	1	-	-	-	-	-	-	-
Straight salary	36	2.17	-	2	24	2	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling[6]																												
Cleaners (porters)	260	2.49	-	4	60	72	34	25	22	20	13	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	185	2.59	-	-	36	43	23	22	22	17	12	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	73	2.25	-	4	24	29	9	3	-	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	47	3.29	-	-	2	1	2	2	4	13	6	5	3	2	2	2	2	1	-	-	-	-	-	-	-	-	-	-
Receivers	62	2.59	-	3	12	10	8	4	13	5	3	1	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	55	2.64	-	3	8	7	8	4	13	5	3	1	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	385	2.42	6	41	101	57	51	53	31	9	22	6	5	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	222	2.48	4	11	64	41	15	33	22	5	13	6	5	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	162	2.33	2	30	37	15	36	20	9	4	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks:																												
Part-time workers	24	1.98	3	11	7	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 12. Occupational hourly earnings: Dallas, Tex.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 and over
Office clerical occupations[6]																												
Cashiers, office	161	$2.46	-	2	55	37	16	18	12	5	8	3	1	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	71	2.65	-	2	12	18	9	7	4	5	6	3	1	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	41	2.58	-	-	12	1	3	18	2	2	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	38	2.61	-	-	9	1	3	18	2	2	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	76	2.49	-	-	18	16	16	9	7	5	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	40	2.63	-	-	2	10	10	6	3	5	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	31	2.36	-	-	13	4	6	3	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Dallas Standard Metropolitan Statistical Area consists of Collin, Dallas, Denton, Ellis, Kaufman, and Rockwall Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[6] All workers were paid a straight salary.

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Table 13. Occupational hourly earnings: Denver, Colo.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 and over
Store occupations, selling																												
Sales clerks, floor coverings	86	$3.25	11	-	12	8	3	20	2	9	1	3	1	-	1	1	-	-	1	2	1	2	-	1	-	-	5	2
Straight salary	54	2.33	11	-	12	8	3	13	-	5	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	18	3.48	-	-	-	-	-	7	2	4	1	-	-	-	1	1	-	-	-	1	-	-	-	-	-	-	-	1
Full-time workers	55	3.83	4	-	4	2	-	16	2	6	1	3	1	-	1	1	-	-	1	2	1	2	-	1	-	-	5	2
Straight salary	23	2.48	4	-	4	2	-	9	-	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	18	3.48	-	-	-	-	-	7	2	4	1	-	-	-	1	1	-	-	-	1	-	-	-	-	-	-	-	1
Part-time workers (all straight salary)	18	2.14	4	-	8	3	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only (all straight salary)	13	2.34	3	-	-	3	3	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, furniture and bedding	78	4.38	-	1	-	2	-	16	-	3	2	1	3	8	4	5	2	2	3	7	5	6	3	-	2	-	-	3
Salary plus commission	40	4.64	-	-	-	-	-	-	-	3	2	1	2	7	4	3	2	2	1	5	1	2	3	-	-	-	-	2
Full-time workers [4]b/	70	4.40	-	-	-	-	-	16	-	3	2	1	3	8	4	3	1	1	3	7	5	6	3	-	2	-	-	2
Salary plus commission	35	4.53	-	-	-	-	-	-	-	3	2	1	2	7	4	1	1	1	1	5	1	2	3	-	-	-	-	1
Part-time workers [5]b/	8	4.16	-	1	-	2	-	-	-	-	-	-	-	-	-	2	1	1	-	-	-	-	-	-	-	-	-	[6]1
Sales clerks, housewares (except china, glassware, and lamps) [5]a/	176	2.18	14	32	55	39	20	10	-	1	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [5]a/	69	2.41	4	-	13	20	16	10	-	1	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	80	2.01	10	23	33	10	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only (all straight salary)	27	2.09	-	9	9	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances	101	5.10	2	6	11	6	6	9	-	-	1	1	9	-	1	-	2	-	1	4	2	5	2	3	9	1	3	[7]17
Straight salary	42	2.36	2	6	11	6	4	9	-	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	20	5.18	-	-	-	-	2	-	-	-	1	-	5	-	1	-	-	-	-	-	1	4	2	1	1	-	2	-
Full-time workers	86	5.64	-	1	6	6	4	8	-	-	1	1	9	-	1	-	2	-	1	4	2	5	2	3	9	1	3	17
Straight salary	29	2.55	-	1	6	6	4	8	-	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	18	5.48	-	-	-	-	-	-	-	-	1	-	5	-	1	-	-	-	-	-	1	4	2	1	1	-	2	-
Part-time workers [5]a/	9	2.10	-	5	1	-	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, men's clothing	218	2.90	13	20	48	38	24	9	4	2	1	3	4	2	7	10	7	3	1	9	4	5	2	-	-	2	-	-
Straight salary	140	2.21	13	20	42	32	22	3	-	2	-	2	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	61	4.07	-	-	6	6	-	6	4	-	-	-	-	1	4	8	7	3	1	7	2	3	1	-	-	2	-	-
Full-time workers	74	3.32	-	3	12	4	10	8	4	2	1	-	3	1	6	8	1	3	1	2	2	1	2	-	-	-	-	-
Straight salary	36	2.44	-	3	12	4	9	2	-	2	-	-	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	32	4.06	-	-	-	-	-	6	4	-	-	-	-	1	4	8	1	3	1	2	-	1	1	-	-	-	-	-
Part-time workers [4]a/	67	3.03	4	2	12	18	10	-	-	-	-	1	1	1	1	2	4	-	-	7	-	4	-	-	-	-	-	-
Straight salary	37	2.19	4	2	8	14	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only [4]a/	77	2.40	9	15	24	16	4	1	-	-	-	2	-	-	-	-	2	-	-	-	2	-	-	-	-	2	-	-
Straight salary	67	2.09	9	15	22	14	4	1	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, notions	133	2.19	8	17	50	36	12	-	4	2	3	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	126	2.14	8	17	50	36	11	-	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	7	3.13	-	-	-	-	1	-	2	2	1	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	34	2.45	-	-	9	15	2	-	4	2	1	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	28	2.28	-	-	9	15	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	6	3.25	-	-	-	-	-	-	2	2	1	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [5]a/	75	2.11	7	17	21	18	10	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only (all straight salary)	24	2.05	1	-	20	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes	227	2.72	3	25	50	42	16	25	2	16	8	4	6	6	2	2	3	4	2	7	1	1	2	-	-	-	-	-
Straight salary	153	2.30	2	24	45	40	13	15	1	3	5	3	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	54	3.38	1	1	5	2	1	7	1	12	3	-	4	6	-	-	-	4	-	6	1	-	-	-	-	-	-	-
Full-time workers	91	3.04	3	3	7	12	8	17	1	10	5	3	5	4	1	1	2	-	2	5	1	1	-	-	-	-	-	-
Straight salary	37	2.50	2	2	4	10	5	9	-	-	2	2	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	40	3.25	1	1	3	2	1	5	1	10	3	-	4	4	-	-	-	-	-	4	1	-	-	-	-	-	-	-
Part-time workers [4]a/	73	2.70	-	6	17	21	5	3	1	6	3	1	1	-	1	1	1	4	-	-	-	-	2	-	-	-	-	-
Straight salary	59	2.37	-	6	15	21	5	3	1	3	3	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 13. Occupational hourly earnings: Denver, Colo.[1] —Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 and over
Store occupations, selling—Continued																												
Sales clerks, shoes																												
Evening and/or weekend workers only[4a]	63	$2.28	-	16	26	9	3	5	-	-	-	-	-	2	-	-	-	-	-	2	-	-	-	-	-	-	-	-
Straight salary	57	2.11	-	16	26	9	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, sporting goods	136	2.51	1	24	45	12	8	9	6	10	7	7	-	-	2	-	-	2	1	-	1	1	-	-	-	-	-	-
Straight salary	103	2.22	1	24	45	6	8	8	6	-	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	30	3.18	-	-	-	6	-	1	-	10	3	6	-	-	2	-	-	2	-	-	-	-	-	-	-	-	-	-
Full-time workers	66	2.67	-	6	16	7	5	5	5	10	5	3	-	-	2	-	-	-	1	-	-	1	-	-	-	-	-	-
Straight salary	44	2.38	-	6	16	3	5	4	5	-	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	20	3.05	-	-	-	4	-	1	-	10	1	2	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers[4a]	50	2.32	-	10	25	2	3	4	1	-	-	4	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-
Straight salary	45	2.15	-	10	25	2	3	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only[4a]	20	2.41	1	8	4	3	-	-	-	-	2	-	-	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-
Straight salary	14	1.97	1	8	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling[8]																												
Cleaners (porters)	266	2.32	-	19	111	39	51	15	1	17	4	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	141	2.37	-	14	53	20	21	13	-	9	3	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	119	2.28	-	5	52	19	30	2	1	8	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	63	2.74	-	-	10	13	7	8	3	10	2	6	1	1	-	-	1	-	-	1	-	-	-	-	-	-	-	-
Full-time workers	45	2.84	-	-	1	13	5	8	3	4	2	5	1	1	-	-	1	-	-	1	-	-	-	-	-	-	-	-
Part-time workers	15	2.60	-	-	6	-	2	-	-	6	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Receivers	82	2.67	-	6	27	3	9	9	4	5	4	1	5	2	3	3	-	1	-	-	-	-	-	-	-	-	-	-
Full-time workers	58	2.92	-	2	10	-	9	9	4	5	4	1	5	2	3	3	-	1	-	-	-	-	-	-	-	-	-	-
Part-time workers	24	2.05	-	4	17	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	225	2.30	8	47	66	24	35	11	20	2	5	2	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	100	2.38	-	16	28	15	17	5	16	-	-	-	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	125	2.24	8	31	38	9	18	6	4	2	5	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	125	2.22	8	31	26	24	15	7	-	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	59	2.49	-	4	4	17	13	7	-	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	66	1.98	8	27	22	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations[8]																												
Cashiers, office	148	2.42	-	4	50	25	37	8	3	6	10	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	66	2.51	-	-	15	15	18	1	2	6	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	81	2.35	-	4	34	10	19	7	1	-	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment (all full-time workers)	26	2.47	-	-	11	-	7	5	2	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	59	2.22	1	18	21	2	8	1	3	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	28	2.41	-	5	7	2	7	-	3	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	31	2.04	1	13	14	-	1	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Denver Standard Metropolitan Statistical Area consists of Adams, Arapahoe, Boulder, Denver, and Jefferson Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) salary plus commission; (b) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) salary plus commission.

[6] Worker at $9 to $9.40.

[7] Workers were distributed as follows: 2 at $8.20 to $8.60; 3 at $8.60 to $9; 1 at $9 to $9.40; 4 at $9.40 to $9.80; and 7 at $9.80 and over.

[8] All workers were paid a straight salary.

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Table 14. Occupational hourly earnings: Kansas City, Mo.—Kans.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 and over
Store occupations, selling																												
Sales clerks, floor covering [4]b/	34	$4.38	-	2	2	-	-	-	2	1	4	-	-	2	4	4	3	4	4	-	-	-	-	-	2	-	-	-
Straight commission	25	4.68	-	2	-	-	-	-	2	-	2	-	-	2	2	4	1	4	4	-	-	-	-	-	2	-	-	-
Full-time workers [4]b/	32	4.54	-	-	2	-	-	-	2	1	4	-	-	2	4	4	3	4	4	-	-	-	-	-	2	-	-	-
Straight commission	23	4.92	-	-	-	-	-	-	2	-	2	-	-	2	2	4	1	4	4	-	-	-	-	-	2	-	-	-
Sales clerks, furniture and bedding [4]a/	86	5.13	-	8	2	6	-	-	-	2	3	-	4	-	4	3	12	7	4	7	2	8	7	2	-	-	2	3
Straight commission	71	5.37	-	4	2	2	-	-	-	2	3	-	4	-	3	3	10	7	4	5	2	7	7	2	-	-	2	2
Full-time workers [4]b/	67	5.52	-	-	-	4	-	-	-	2	3	-	4	-	4	3	12	5	3	7	2	5	7	2	-	-	2	2
Straight commission	60	5.64	-	-	-	2	-	-	-	2	3	-	4	-	3	3	10	5	3	5	2	5	7	2	-	-	2	2
Part-time workers [5]c/	15	3.79	-	6	2	2	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	3	-	-	-	-	-	1
Sales clerks, housewares (except china, glassware, and lamps) [4]b/	142	2.17	-	33	52	31	15	3	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	136	2.15	-	33	50	31	14	2	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [5]a/	37	2.44	-	-	10	8	8	3	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	54	2.09	-	17	21	9	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances [4]b/	90	5.41	-	4	-	-	3	4	2	2	-	1	4	1	-	-	12	19	9	8	6	3	6	-	-	2	-	4
Straight commission	79	5.55	-	4	-	-	-	4	2	2	-	-	4	-	-	-	10	17	8	8	6	2	6	-	-	2	-	4
Full-time workers [5]c/	77	5.66	-	-	-	-	1	4	2	2	-	-	4	-	-	-	10	19	9	8	6	-	6	-	-	2	-	4
Part-time workers [5]b/	11	4.30	-	2	-	-	2	-	-	-	-	1	-	1	-	-	2	-	-	-	-	3	-	-	-	-	-	-
Sales clerks, men's clothing [4]a/	110	3.55	-	12	18	12	12	3	4	5	2	2	4	4	4	3	7	4	4	-	-	2	4	-	1	1	-	2
Straight commission	55	4.36	-	2	4	4	4	-	4	2	2	2	4	4	2	2	4	2	4	-	-	2	4	-	-	1	-	2
Full-time workers [4]a, b//	49	3.80	-	-	-	4	8	-	4	5	2	2	2	4	3	3	7	1	2	-	-	-	1	-	1	-	-	-
Straight commission	33	3.79	-	-	-	2	4	-	4	2	2	2	2	4	2	2	4	-	2	-	-	-	1	-	-	-	-	-
Part-time workers [4]a/	25	3.99*	-	4	6	2	-	3	-	-	-	-	2	-	1	-	-	1	2	-	-	-	2	-	-	-	-	2
Straight commission	10	6.17	-	-	2	-	-	-	-	-	-	-	2	-	-	-	-	-	2	-	-	-	2	-	-	-	-	2
Sales clerks, notions (all straight salary)	108	2.07	-	20	64	17	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers (all straight salary)	24	2.16	-	4	10	5	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	44	2.06	-	10	22	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only (all straight salary)	40	2.02	-	6	32	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes [4]a/	160	2.63	-	28	38	13	13	17	11	4	9	11	3	4	5	2	-	-	-	-	2	-	-	-	-	-	-	-
Straight commission	120	2.80	-	22	12	8	13	15	11	4	8	11	3	4	5	2	-	-	-	-	2	-	-	-	-	-	-	-
Full-time workers	49	2.95	-	2	7	6	3	9	4	-	5	6	3	2	-	-	-	-	-	-	2	-	-	-	-	-	-	-
Straight salary	6	2.41	-	-	3	2	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	43	3.03	-	2	4	4	3	9	4	-	4	6	3	2	-	-	-	-	-	-	2	-	-	-	-	-	-	-
Part-time workers [5]c/	73	2.65	-	12	17	5	8	6	7	2	4	3	-	2	5	2	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only [5]c/	38	2.18	-	14	14	2	2	2	-	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, sporting goods [4]c/	94	2.58	-	16	9	35	12	1	5	6	-	-	-	2	-	-	6	-	-	2	-	-	-	-	-	-	-	-
Straight salary	77	2.25	-	16	9	35	10	-	1	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4]c/	29	3.38	-	-	-	5	6	1	3	6	-	-	-	-	-	-	6	-	-	2	-	-	-	-	-	-	-	-
Straight salary	16	2.65	-	-	-	5	4	-	1	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [5]a/	43	2.23	-	12	9	15	3	-	2	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling [6]																												
Cleaners (porters)	213	2.54	1	23	48	22	29	18	28	12	19	8	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	121	2.70	-	3	22	9	18	12	21	12	15	6	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	62	2.21	1	16	26	1	7	4	5	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	42	3.15	-	-	1	2	7	6	4	8	2	-	2	2	4	4	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	36	3.25	-	-	1	-	5	6	4	6	2	-	2	2	4	4	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 14. Occupational hourly earnings: Kansas City, Mo.—Kans.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 and over
Store occupations, nonselling[6]—Continued																												
Receivers	31	$3.12	-	1	-	6	-	4	-	6	3	3	5	-	1	2	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	24	3.39	-	-	-	-	-	4	-	6	3	3	5	-	1	2	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	232	2.38	6	53	58	29	38	9	7	3	5	8	2	2	8	4	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	89	2.70	-	3	25	16	13	4	4	2	2	8	-	2	6	4	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	131	2.19	6	48	27	11	23	5	3	1	3	-	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks:																												
Full-time workers	74	2.44	-	4	11	30	6	9	7	-	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations[6]																												
Cashiers, office	120	2.57	-	1	29	14	20	18	19	4	13	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	67	2.71	-	-	6	9	12	10	15	4	9	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	51	2.37	-	1	23	5	8	6	4	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment:																												
Full-time workers	30	2.47	-	-	3	6	11	4	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	96	2.44	-	2	24	25	20	7	10	1	4	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	37	2.60	-	-	4	9	10	4	4	1	2	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	45	2.36	-	2	16	10	8	1	6	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Kansas City Standard Metropolitan Statistical Area consists of Cass, Clay, Jackson, and Platte Counties, Mo.; and Johnson and Wyandotte Counties, Kans.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight-salary; (b) salary plus commission; (c) straight commission.

[6] All workers were paid a straight salary.

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Table 15. Occupational hourly earnings: Memphis, Tenn.—Ark.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.70	$1.70 - $1.80	$1.80 - $1.90	$1.90 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.20	$5.20 - $5.40	$5.40 - $5.60	$5.60 - $5.80	$5.80 - $6.00	$6.00 - $6.20	$6.20 and over
Store occupations, selling																												
Sales clerks, furniture and bedding [4b/]	58	$4.53	-	-	2	-	4	3	4	1	2	1	-	3	1	5	3	3	2	1	1	4	3	2	1	1	1	10
Salary plus commission	33	3.96	-	-	2	-	4	2	3	-	2	-	-	2	1	5	3	3	-	-	-	1	-	-	1	1	-	3
Full-time workers [5b/]	50	4.84	-	-	-	-	2	2	3	1	2	1	-	3	1	3	3	3	2	1	1	4	3	2	1	1	1	[6]10
Sales clerks, housewares (except china, glassware, and lamps) [5a/]	67	2.04	-	21	7	11	13	5	3	3	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [5a/]	33	2.14	-	6	2	7	7	4	3	1	-	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	34	1.94	-	15	5	4	6	1	-	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances [5c/]	25	4.46	-	-	-	-	-	-	3	2	1	1	-	1	1	-	1	1	2	1	1	-	1	1	2	2	4	-
Full-time workers [5c/]	22	4.58	-	-	-	-	-	-	2	2	1	1	-	1	1	-	-	-	2	1	1	-	1	1	2	2	4	-
Sales clerks, men's clothing [4a/]	83	2.71	-	14	-	3	22	5	4	3	5	2	4	3	5	4	1	3	-	1	3	-	-	-	-	-	-	-
Salary plus commission	37	2.93	-	-	-	3	9	5	1	2	2	1	2	3	2	3	1	1	-	-	1	-	-	-	-	-	-	1
Full-time workers [4a, b/]	42	2.94	-	-	-	2	12	4	3	-	2	1	4	3	3	2	1	3	-	-	2	-	-	-	-	-	-	-
Salary plus commission	26	2.86	-	-	-	2	7	4	-	-	1	1	2	3	2	2	1	1	-	-	-	-	-	-	-	-	-	-
Part-time workers [5a/]	41	2.49	-	14	-	1	10	1	1	3	3	1	-	-	2	2	-	-	-	1	1	-	-	-	-	-	-	1
Store occupations, nonselling [7]																												
Cleaners (porters)	104	2.18	4	14	1	5	33	20	13	7	4	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	59	2.13	4	10	-	5	16	12	6	2	1	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants (all full-time workers)	25	2.47	-	2	-	-	5	5	2	3	7	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Receivers (all full-time workers)	18	2.70	-	-	-	-	2	-	10	2	-	-	2	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks: Full-time workers	27	2.68	-	-	-	-	2	5	9	3	1	-	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations [7]																												
Cashiers, office: Full-time workers	34	2.62	-	-	-	-	3	7	10	5	3	1	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment (all full-time workers)	10	2.15	-	-	-	-	7	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	20	2.28	-	1	4	1	5	3	1	2	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	13	2.19	-	1	4	-	4	2	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Memphis Standard Metropolitan Statistical Area consists of Shelby County, Tenn., and Crittenden County, Ark.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[6] Workers were distributed as follows: 2 at $6.60; 2 at $6.80 to $7; 2 at $7.20 to $7.40; and 4 at $7.40 and over.

[7] All workers were paid a straight salary.

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Table 16. Occupational hourly earnings: Miami, Fla.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 and over
Store occupations, selling																											
Sales clerks, floor covering[4c/]	36	$5.77	-	-	2	-	4	-	-	2	-	-	2	2	-	-	3	2	3	-	3	3	-	-	-	-	2	[5]8
Full-time workers[4c/]	31	6.25	-	-	-	-	2	-	-	2	-	-	2	2	-	-	3	2	2	-	3	3	-	-	-	-	2	8
Sales clerks, furniture and bedding[6]	87	5.97	-	-	-	-	-	-	-	4	-	-	1	4	1	2	3	5	13	8	11	11	3	12	-	3	-	6
Straight commission	75	6.03	-	-	-	-	-	-	-	4	-	-	-	3	-	-	3	4	13	7	9	11	2	12	-	3	-	4
Full-time workers[4c/]	82	6.01	-	-	-	-	-	-	-	4	-	-	-	4	-	2	3	5	13	8	9	11	2	12	-	3	-	6
Sales clerks, housewares (except china, glassware, and lamps)[4a/]	251	2.07	20	82	74	39	26	4	1	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[4a/]	134	2.13	6	45	30	23	23	1	1	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	117	2.00	14	37	44	16	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances[4c/]	97	5.35	-	-	-	-	7	2	6	2	-	-	6	3	2	6	-	3	9	10	8	4	8	13	3	-	1	4
Full-time workers[4c/]	83	5.60	-	-	-	-	1	-	6	2	-	-	6	3	2	5	-	1	9	8	8	4	8	13	3	-	-	4
Part-time workers[4b/]	14	3.85	-	-	-	-	6	2	-	-	-	-	-	-	-	1	-	2	-	2	-	-	-	-	-	-	1	-
Sales clerks, men's clothing	127	4.10	-	6	2	1	17	3	16	11	7	2	6	1	5	5	1	11	2	8	8	1	5	1	1	4	-	3
Salary plus commission	25	3.89	-	-	2	1	3	3	-	-	3	-	-	1	-	4	-	3	-	2	2	1	-	-	-	-	-	-
Straight commission	101	4.17	-	6	-	-	14	-	16	10	4	2	6	-	5	-	2	8	2	6	6	-	5	1	1	4	-	3
Full-time workers[6]	107	4.17	-	6	-	-	14	1	16	10	7	2	6	1	2	-	2	10	2	8	6	-	5	1	1	4	-	3
Straight commission	98	4.17	-	6	-	-	14	-	16	10	4	2	6	-	2	-	2	8	2	6	6	-	5	1	1	4	-	3
Part-time workers[4b/]	20	3.75	-	-	2	1	3	2	-	1	-	-	-	-	3	4	-	1	-	-	2	1	-	-	-	-	-	-
Sales clerks, notions[4a/]	118	2.10	-	59	30	15	5	4	-	-	2	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[4a/]	47	2.14	-	29	6	5	4	-	-	-	-	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	71	2.08	-	30	24	10	1	4	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes[4c/]	76	3.14	-	6	7	5	5	4	15	7	3	3	6	2	3	3	2	2	-	-	3	-	-	-	-	-	-	-
Full-time workers[4c/]	25	3.57	-	-	-	-	-	1	7	2	1	3	2	2	3	-	2	2	-	-	-	-	-	-	-	-	-	-
Part-time workers[4c/]	51	2.93	-	6	7	5	5	3	8	5	2	-	4	-	-	3	-	-	-	-	3	-	-	-	-	-	-	-
Sales clerks, sporting goods[6]	49	2.63	-	4	16	6	6	4	3	-	-	1	3	2	-	1	-	3	-	-	-	-	-	-	-	-	-	-
Straight salary	41	2.34	-	4	16	6	6	4	3	-	-	1	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[6]	24	3.04	-	2	4	3	2	2	1	-	-	1	3	2	-	1	-	3	-	-	-	-	-	-	-	-	-	-
Straight salary	16	2.47	-	2	4	3	2	2	1	-	-	1	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	25	2.25	-	2	12	3	4	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling[7]																												
Cleaners (porters)	316	2.41	1	10	71	37	130	30	19	5	-	6	6	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	176	2.45	-	5	43	29	56	20	5	5	-	6	6	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	140	2.37	1	5	28	8	74	10	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	34	2.66	-	-	2	5	7	12	2	1	-	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	25	2.70	-	-	2	5	4	6	2	1	-	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Receivers (all salary workers)	42	2.57	-	-	20	6	-	-	2	6	-	5	1	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	312	2.31	9	56	86	29	42	55	18	12	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	155	2.29	7	17	49	27	26	14	7	3	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	157	2.33	2	39	37	2	16	41	11	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	219	1.92	25	137	41	12	2	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	79	1.90	-	73	-	2	2	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	140	1.94	25	64	41	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations[7]																												
Cashiers, office	104	2.38	-	6	15	36	22	19	2	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	46	2.37	-	-	8	26	2	6	-	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	58	2.38	-	6	7	10	20	13	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 16. Occupational hourly earnings: Miami, Fla.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 and over
Office clerical occupations[7]—Continued																											
Clerks, adjustment	53	$2.20	-	9	21	10	8	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	32	2.16	-	9	12	5	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	78	2.27	-	16	26	19	5	2	2	3	3	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	38	2.39	-	6	14	5	3	2	-	3	3	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	40	2.15	-	10	12	14	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Miami Standard Metropolitan Statistical Area consists of Dade County.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Workers were distributed as follows: 1 at $9 to $9.40; 3 at $9.40 to $9.80; and 4 at $9.80 and over.

[6] Most of the workers not shown separately were paid on the basis of salary plus commission.

[7] All workers were paid a straight salary.

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Table 17. Occupational hourly earnings: Minneapolis—St. Paul, Minn.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 and over
Store occupations, selling																											
Sales clerks, floor coverings [4a]	94	$3.64	-	5	4	4	16	6	1	6	5	5	2	5	8	8	7	5	3	-	2	-	-	2	-	-	-
Straight commission	44	4.73	-	-	-	-	1	-	-	-	4	1	1	3	8	7	7	5	3	-	2	-	-	2	-	-	-
Full-time workers	75	3.87	-	1	-	4	10	6	1	5	5	5	1	5	8	6	7	4	3	-	2	-	-	2	-	-	-
Straight salary	30	2.78	-	1	-	4	9	5	1	4	-	4	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	42	4.71	-	-	-	-	1	-	-	-	4	1	1	3	8	6	7	4	3	-	2	-	-	2	-	-	-
Sales clerks, furniture and bedding	95	4.19	-	-	2	3	11	3	6	7	3	5	5	6	9	9	4	4	3	3	5	2	3	-	1	1	-
Straight salary	23	2.68	-	-	2	3	6	2	4	4	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	69	4.71	-	-	-	-	5	-	2	3	2	3	5	6	9	9	4	3	3	3	5	2	3	-	1	1	-
Full-time workers [4a]	76	4.50	-	-	-	2	5	-	5	5	3	4	4	6	9	8	4	4	2	3	5	2	3	-	1	1	-
Straight commission	66	4.71	-	-	-	-	5	-	2	3	2	3	4	6	9	8	4	3	2	3	5	2	3	-	1	1	-
Sales clerks, housewares (except china, glassware, and lamps) [5]	285	2.17	13	113	47	36	26	24	19	6	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [5]	108	2.43	-	17	15	19	15	21	17	3	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	163	2.03	13	82	32	17	11	3	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only (all straight salary)	14	1.83	-	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances	115	6.14	2	-	-	2	1	1	-	3	-	-	1	1	7	12	6	11	11	10	9	5	4	6	5	7	5	6
Straight salary	7	2.36	2	-	-	2	1	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	102	6.45	-	-	-	-	-	-	-	-	-	-	1	1	7	12	6	11	9	10	8	5	4	6	4	7	5	6
Full-time workers [4a]	109	6.30	-	-	-	2	-	-	-	2	-	-	1	1	7	12	6	11	11	10	9	5	4	6	4	7	5	6
Straight commission	102	6.45	-	-	-	-	-	-	-	-	-	-	1	1	7	12	6	11	9	10	8	5	4	6	4	7	5	6
Sales clerks, men's clothing	187	3.13	2	63	25	10	16	6	4	-	3	2	3	2	5	2	9	14	8	6	3	-	-	1	1	1	1	-
Straight salary	95	2.16	2	36	24	8	16	4	2	-	-	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	79	3.89	-	27	1	2	-	2	2	-	3	1	1	-	4	1	8	12	5	6	3	-	-	-	-	1	-
Full-time workers	95	3.72	-	18	10	1	13	6	2	-	1	1	1	2	5	2	7	11	5	5	2	-	-	-	1	1	1	-
Straight salary	40	2.30	-	9	10	1	13	4	2	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	44	4.55	-	9	-	-	-	2	-	-	1	1	-	-	4	1	6	10	2	5	2	-	-	-	-	1	-
Part-time workers	70	2.76	-	27	13	9	3	-	2	-	2	1	2	-	-	-	2	3	3	1	1	-	-	1	-	-	-
Straight salary	49	2.08	-	25	12	7	3	-	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	19	4.10	-	2	1	2	-	-	2	-	2	-	1	-	-	-	2	2	3	1	1	-	-	-	-	-	-
Sales clerks, notions [5]	153	2.07	23	59	20	22	16	4	6	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [5]	39	2.41	-	5	4	11	9	2	6	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	100	1.96	21	46	13	10	7	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes	299	2.52	50	73	29	28	20	12	9	16	11	13	10	1	11	4	4	3	1	3	-	-	-	-	-	1	-	-
Straight salary	147	2.11	44	45	14	14	6	1	4	8	5	3	1	-	1	-	-	1	-	-	-	-	-	-	-	-	-	-
Straight commission	152	2.92	6	28	15	14	14	11	5	8	6	10	9	1	10	4	4	2	1	3	-	-	-	-	-	1	-	-
Full-time workers	138	2.78	2	40	14	6	15	10	3	8	9	6	7	-	8	2	2	2	-	3	-	-	-	-	-	1	-	-
Straight salary	51	2.41	-	20	7	4	4	1	2	6	3	2	1	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-
Straight commission	87	3.00	2	20	7	2	11	9	1	2	6	4	6	-	8	2	2	1	-	3	-	-	-	-	-	1	-	-
Part-time workers	115	2.20	37	28	13	13	3	1	5	3	1	3	2	1	2	2	-	-	1	-	-	-	-	-	-	-	-	-
Straight salary	73	1.91	35	22	7	4	1	-	1	1	1	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	42	2.71	2	6	6	9	2	1	4	2	-	3	2	1	1	2	-	-	1	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	46	2.54	11	5	2	9	2	1	1	5	1	4	1	-	1	-	2	1	-	-	-	-	-	-	-	-	-	-
Straight salary	23	2.09	9	3	-	6	1	-	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	23	3.00	2	2	2	3	1	1	-	4	-	3	1	-	1	-	2	1	-	-	-	-	-	-	-	-	-	-
Sales clerks, sporting goods [4b]	216	2.56	2	46	54	35	27	7	15	1	6	2	-	2	3	1	3	5	2	1	3	-	1	-	-	-	-	-
Straight salary	195	2.29	2	46	54	35	27	7	14	1	5	1	-	-	1	1	-	-	-	-	1	-	-	-	-	-	-	-
Full-time workers [4b]	82	3.25	-	1	10	13	11	5	13	1	6	2	-	2	3	1	3	5	2	1	2	-	1	-	-	-	-	-
Straight salary	61	2.62	-	1	10	13	11	5	12	1	5	1	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	126	2.16	2	37	44	22	16	2	2	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 17. Occupational hourly earnings: Minneapolis—St. Paul, Minn.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 and over
Store occupations, nonselling[6]																											
Cleaners (porters)	471	$2.91	-	15	40	55	36	34	71	52	45	97	12	2	7	-	4	-	1	-	-	-	-	-	-	-	-
Full-time workers	215	3.11	-	-	15	10	16	24	20	22	35	50	11	1	6	-	4	-	1	-	-	-	-	-	-	-	-
Part-time workers	242	2.73	-	15	25	43	18	10	51	24	10	44	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	14	2.99	-	-	-	2	2	-	-	6	-	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	71	2.92	-	3	8	6	13	4	5	9	9	1	2	1	7	3	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	59	3.03	-	-	5	5	11	4	4	8	9	-	2	1	7	3	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	12	2.37	-	3	3	1	2	-	1	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Finishers, furniture; (all full-time workers)	7	4.63	-	-	-	-	-	-	-	-	-	1	-	-	1	2	-	3	-	-	-	-	-	-	-	-	-
Receivers	57	3.61	-	-	3	3	5	4	4	7	2	4	-	2	10	3	7	3	-	-	-	-	-	-	-	-	-
Full-time workers	53	3.69	-	-	3	-	5	4	4	6	2	4	-	2	10	3	7	3	-	-	-	-	-	-	-	-	-
Stock clerks	501	2.44	13	94	94	63	82	51	23	28	21	7	3	5	17	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	222	2.61	-	31	27	37	45	28	5	14	9	3	3	3	17	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	259	2.34	12	53	59	25	37	23	18	14	12	4	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	20	1.93	1	10	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks:																											
Full-time workers	103	2.45	-	15	4	19	18	33	13	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Office clerical occupations[6]																											
Cashiers, office	236	2.36	21	50	27	36	23	28	19	14	12	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	78	2.64	-	5	11	12	7	16	5	6	10	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	142	2.22	15	43	16	23	15	11	11	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	16	2.29	6	2	-	1	1	1	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	95	2.22	-	18	32	30	5	4	2	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	34	2.29	-	4	9	14	3	1	2	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	59	2.23	-	9	23	11	9	3	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	23	2.41	-	-	9	2	7	1	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	28	2.18	-	3	12	9	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Minneapolis–St. Paul Standard Metropolitan Statistical Area consists of Anoka, Dakota, Hennepin, Ramsey, and Washington Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of straight salary.

[6] All workers were paid a straight salary.

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Table 18. Occupational hourly earnings: Nassau–Suffolk Counties, N.Y. [1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.80 and under $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.40	$3.40 - $3.80	$3.80 - $4.20	$4.20 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 - $9.00	$9.00 - $9.40	$9.40 - $9.80	$9.80 - $10.20	$10.20 - $10.60	$10.60 and over
Store occupations, selling																												
Sales clerks, floor coverings	83	$6.95	-	-	-	-	-	-	-	-	-	4	5	10	4	5	3	23	2	4	3	5	5	3	-	3	2	2
Salary plus commission	31	6.92	-	-	-	-	-	-	-	-	-	4	4	6	2	-	-	-	1	2	2	1	2	2	-	2	2	1
Straight commission	52	6.96	-	-	-	-	-	-	-	-	-	-	1	4	2	5	3	23	1	2	1	4	3	1	-	1	-	1
Full-time workers [4b/]	78	7.05	-	-	-	-	-	-	-	-	-	4	5	5	4	5	3	23	2	4	3	5	5	3	-	3	2	2
Straight commission	52	6.96	-	-	-	-	-	-	-	-	-	-	1	4	2	5	3	23	1	2	1	4	3	1	-	1	-	1
Sales clerks, furniture and bedding	170	8.35	-	-	-	-	-	1	1	1	4	-	3	9	8	4	6	17	13	6	18	8	6	15	5	14	2	[5]29
Salary plus commission	73	7.92	-	-	-	-	-	-	1	1	4	-	-	7	5	4	-	4	11	4	6	6	5	-	-	-	2	13
Straight commission	97	8.66	-	-	-	-	-	1	-	-	-	-	3	2	3	-	6	13	2	2	12	2	1	15	5	14	-	16
Full-time workers	166	8.27	-	-	-	-	-	1	1	1	4	-	3	9	7	4	6	17	13	6	18	8	6	15	5	14	2	26
Salary plus commission	69	7.71	-	-	-	-	-	-	1	1	4	-	-	7	4	4	-	4	11	4	6	6	5	-	-	-	2	10
Straight commission	97	8.66	-	-	-	-	-	1	-	-	-	-	3	2	3	-	6	13	2	2	12	2	1	15	5	14	-	16
Sales clerks, housewares (except china, glassware, and lamps)[6]	309	2.90	6	48	8	24	40	28	99	48	6	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[6]	119	2.97	-	28	-	4	11	9	37	23	5	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	101	2.79	6	14	3	13	14	8	26	16	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only (all straight salary)	89	2.92	-	6	5	7	15	11	36	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sales clerks, major kitchen and laundry appliances [4a/]	167	5.69	-	6	6	1	6	12	6	1	5	6	16	13	19	7	8	8	6	10	2	4	11	4	5	1	2	2
Salary plus commission	73	6.27	-	-	-	-	-	-	-	-	-	4	14	9	18	4	4	2	-	4	-	1	5	3	2	1	1	1
Full-time workers [4c/]	150	5.83	-	-	6	1	6	12	6	1	5	5	12	13	15	7	8	8	6	10	2	4	10	4	5	-	2	2
Salary plus commission	62	6.33	-	-	-	-	-	-	-	-	-	3	10	9	14	4	4	2	-	4	-	1	4	3	2	-	1	1
Sales clerks, men's clothing [4a/]	254	3.97	-	76	39	18	6	4	19	5	6	10	2	4	6	7	13	10	4	4	-	1	6	-	1	-	1	12
Salary plus commission	43	7.81	-	-	-	-	-	-	-	-	-	10	2	-	-	-	11	2	-	2	-	-	3	-	1	-	-	[7]12
Full-time workers	139	5.30	-	4	6	12	6	4	19	5	6	10	1	4	6	7	13	10	4	3	-	1	6	-	-	-	1	11
Straight salary	67	3.18	-	4	6	12	6	4	19	5	6	-	-	-	-	5	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	40	7.68	-	-	-	-	-	-	-	-	-	10	1	-	-	-	11	2	-	2	-	-	3	-	-	-	-	11
Sales clerks, notions[6]	179	2.93	4	12	6	23	31	18	51	29	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[6]	69	3.07	4	-	1	9	8	6	19	17	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	52	2.85	-	4	2	13	6	5	16	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only (all straight salary)	58	2.84	-	8	3	1	17	7	16	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes	204	4.55	4	4	1	8	1	7	10	31	32	19	18	21	6	17	9	6	3	1	3	-	2	-	-	-	-	1
Straight salary	28	2.99	4	4	1	3	1	4	3	4	2	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	147	4.95	-	-	-	-	-	-	4	23	26	19	14	20	4	13	9	6	2	1	3	-	2	-	-	-	-	1
Full-time workers	110	4.72	-	4	-	-	1	1	7	20	15	9	9	13	2	13	5	6	3	-	2	-	-	-	-	-	-	-
Straight salary	11	3.04	-	4	-	-	1	-	-	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	85	5.01	-	-	-	-	-	-	4	15	9	9	7	12	2	12	5	6	2	-	2	-	-	-	-	-	-	-
Part-time workers [4c/]	67	4.28	4	-	1	7	-	2	-	7	17	4	6	6	3	4	3	-	-	1	-	-	2	-	-	-	-	-
Salary plus commission	43	4.75	-	-	-	-	-	-	-	4	17	4	4	6	1	1	3	-	-	1	-	-	2	-	-	-	-	-
Sales clerks, sporting goods [4b/]	178	3.00	8	15	1	8	32	32	42	32	4	1	1	1	-	-	-	-	-	-	1	-	-	-	-	-	-	-
Straight salary	165	2.93	8	15	1	8	31	32	37	30	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4b/]	76	3.29	-	4	-	3	7	12	21	21	4	1	1	1	-	-	-	-	-	-	1	-	-	-	-	-	-	-
Straight salary	63	3.16	-	4	-	3	6	12	16	19	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	63	2.64	8	11	1	2	16	14	5	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only (all straight salary)	39	3.01	-	-	-	3	9	6	16	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Store occupations, nonselling [8]																												
Cleaners (porters)	510	2.95	8	-	17	92	89	76	149	61	15	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	229	3.10	-	-	-	26	44	19	87	38	12	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	205	2.80	8	-	13	46	33	48	40	15	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	76	2.90	-	-	4	20	12	9	22	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 18. *Occupational hourly earnings:* Nassau–Suffolk Counties, N.Y.[1] —Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.80 and under $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.40	$3.40 - $3.80	$3.80 - $4.20	$4.20 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 - $9.00	$9.00 - $9.40	$9.40 - $9.80	$9.80 - $10.20	$10.20 - $10.60	$10.60 and over
Store occupations, nonselling[8] — Continued																												
Display assistants	85	$3.30	-	2	10	1	12	2	21	13	18	2	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	67	3.45	-	2	3	1	12	2	11	13	18	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	18	2.78	-	-	7	-	-	-	10	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	599	2.72	[9]3	29	58	206	99	74	70	58	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	259	2.78	-	8	7	93	53	33	33	30	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	285	2.64	3	18	46	106	30	33	32	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	55	2.84	-	3	5	7	16	8	5	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	1,261	2.35	81	564	178	130	199	26	40	39	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	329	2.50	-	130	40	37	54	18	26	22	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	838	2.29	45	422	138	78	130	3	10	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	94	2.37	36	12	-	15	15	5	4	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Office clerical occupations[8]																												
Cashiers, office	263	2.80	6	40	14	28	59	27	44	31	12	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	106	3.06	-	2	4	1	38	11	27	10	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	117	2.48	6	38	10	19	21	5	8	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	40	3.04	-	-	-	8	-	11	9	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	147	3.07	1	19	8	4	18	9	30	45	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	87	3.23	1	1	8	1	9	9	19	29	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	37	2.65	-	18	-	-	5	-	6	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	144	2.82	-	12	15	32	11	15	40	16	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	65	2.96	-	7	4	6	-	12	24	9	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	53	2.57	-	5	11	17	9	3	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	26	2.96	-	-	-	9	2	-	11	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Nassau–Suffolk Standard Metropolitan Statistical Area consists of Nassau and Suffolk Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Workers were distributed as follows: 5 at $10.60 to $11; 3 at $11 to $11.40; 9 at $11.40 to $11.80; 3 at $12.60 to $13; and 9 at $13 and over.

[6] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of straight salary.

[7] Workers were distributed as follows: 1 at $10.60 to $11; 1 at $11 to $11.40; 4 at $11.40 to $11.80; and 6 at $12.20 and over.

[8] All workers were paid a straight salary.

[9] Includes 1 worker at $1.60 to $1.80.

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Table 19. Occupational hourly earnings: New Orleans, La.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 and over
Store occupations, selling																											
Sales clerks, floor coverings [4a]	31	$3.35	1	-	2	5	2	2	1	5	-	1	-	1	3	2	1	-	3	1	-	1	-	-	-	-	-
Straight commission	21	3.70	-	-	-	4	1	1	-	3	-	1	-	1	2	2	1	-	3	1	-	1	-	-	-	-	-
Full-time workers [4a]	26	3.49	-	-	1	4	2	2	1	4	-	1	-	1	2	2	1	-	3	1	-	1	-	-	-	-	-
Straight commission	20	3.68	-	-	-	4	1	1	-	3	-	1	-	1	1	2	1	-	3	1	-	1	-	-	-	-	-
Sales clerks, furniture and bedding (all full-time workers) [4a]	47	5.65	-	-	-	-	-	-	-	-	3	1	4	2	2	1	2	1	-	6	6	4	1	8	1	-	1	4
Straight commission	42	5.54	-	-	-	-	-	-	-	-	3	1	4	1	2	1	2	-	-	5	6	4	1	8	1	-	-	3
Sales clerks, housewares (except china, glassware, and lamps) [4a]	66	2.26	5	28	9	3	2	6	5	4	1	2	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	36	1.87	5	27	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [5b]	46	2.36	5	16	3	3	2	5	4	4	1	2	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [5a]	19	2.03	-	12	5	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, men's clothing [4b]	28	4.32	2	-	2	-	1	1	-	-	1	3	1	1	6	-	-	2	1	1	-	2	1	-	-	1	1	1
Salary plus commission	18	4.10	2	-	1	-	1	1	-	-	1	2	-	1	4	-	-	-	1	1	-	1	-	-	-	-	1	1
Full-time workers [4b]	22	4.36	1	-	-	-	1	-	-	-	1	3	1	1	6	-	-	2	1	1	-	2	1	-	-	1	-	-
Salary plus commission	13	3.90	1	-	-	-	1	-	-	-	1	2	-	1	4	-	-	-	1	1	-	1	-	-	-	-	-	-
Sales clerks, notions [5a]	21	1.92	9	3	2	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [5a]	7	2.05	2	-	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes [5c]	114	3.15	1	8	7	13	9	11	15	4	10	9	6	4	1	5	2	1	-	-	4	2	1	-	1	-	-	-
Full-time workers [5c]	73	3.27	1	5	5	8	6	7	6	3	7	7	1	2	1	3	2	1	-	-	4	2	1	-	1	-	-	-
Store occupations, nonselling [6]																												
Cleaners (porters)	222	2.16	24	35	48	83	11	4	4	7	4	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	152	2.13	22	33	44	28	7	2	4	6	4	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	41	2.75	-	1	-	11	10	3	4	5	2	3	-	-	1	-	-	-	1	-	-	-	-	-	-	-	-	-
Full-time workers	37	2.80	-	1	-	8	9	3	4	5	2	3	-	-	1	-	-	-	1	-	-	-	-	-	-	-	-	-
Finishers, furniture	12	2.91	-	-	3	-	2	-	-	2	2	1	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Receivers (all full-time workers)	28	3.35	-	-	1	1	2	2	1	2	7	3	2	2	3	-	-	2	-	-	-	-	-	-	-	-	-	-
Stock clerks	133	2.39	1	20	28	13	40	10	2	5	6	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	79	2.39	-	14	26	10	8	4	1	3	5	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations [6]																												
Cashiers, office	91	2.39	2	15	26	13	10	4	8	5	3	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	52	2.36	2	15	9	7	5	2	3	1	3	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	44	2.29	-	11	14	8	2	3	1	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	34	2.30	-	11	8	5	2	2	1	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The New Orleans Standard Metropolitan Statistical Area consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) salary plus commission; (b) straight commission.

[5] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[6] All workers were paid a straight salary.

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Table 20. Occupational hourly earnings: New York, N.Y.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.80 and under $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 - $9.60	$9.60 and over
Store occupations, selling																												
Sales clerks, floor coverings	164	$7.47	-	-	-	-	-	-	-	2	2	2	-	10	15	15	13	7	3	5	9	3	12	12	6	7	3	[4]38
Salary plus commission	102	7.10	-	-	-	-	-	-	-	2	2	2	-	7	8	9	10	3	1	3	8	2	10	7	2	6	-	20
Straight commission	62	8.06	-	-	-	-	-	-	-	-	-	-	-	3	7	6	3	4	2	2	1	1	2	5	4	1	3	18
Full-time workers	150	7.61	-	-	-	-	-	-	-	-	-	-	-	10	13	15	13	7	2	5	9	3	10	11	6	7	3	36
Salary plus commission	90	7.23	-	-	-	-	-	-	-	-	-	-	-	7	8	9	10	3	-	3	8	2	8	6	2	6	-	18
Straight commission	60	8.18	-	-	-	-	-	-	-	-	-	-	-	3	5	6	3	4	2	2	1	1	2	5	4	1	3	18
Evening and/or weekend workers only [5]b/	10	5.26	-	-	-	-	-	-	-	2	2	-	-	-	2	-	-	-	1	-	-	-	2	1	-	-	-	-
Sales clerks, furniture and bedding	342	8.93	-	-	-	-	-	-	-	-	-	-	5	4	9	18	20	12	19	20	14	13	17	15	9	15	27	[6]125
Salary plus commission	174	8.41	-	-	-	-	-	-	-	-	-	-	5	4	8	4	5	8	9	6	8	10	9	11	4	12	21	50
Straight commission	134	8.79	-	-	-	-	-	-	-	-	-	-	-	-	1	14	15	4	10	14	5	3	6	3	5	-	4	50
Full-time workers	303	8.65	-	-	-	-	-	-	-	-	-	-	4	4	8	17	20	12	19	17	13	13	16	11	6	13	27	103
Salary plus commission	152	8.19	-	-	-	-	-	-	-	-	-	-	4	4	7	4	5	8	9	3	8	10	9	7	1	11	21	41
Straight commission	126	8.69	-	-	-	-	-	-	-	-	-	-	-	-	1	13	15	4	10	14	4	3	5	3	5	-	4	45
Part-time workers, straight commission	8	10.41	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	1	-	-	1	-	-	-	5
Sales clerks, housewares (except china, glassware, and lamps) [7]a/	641	2.84	59	55	44	87	42	56	97	106	61	11	6	13	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	617	2.80	59	55	44	87	42	55	93	103	58	6	4	10	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [7]a/	247	3.04	-	12	9	54	23	7	40	41	33	9	5	12	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	230	2.99	-	12	9	54	23	6	38	38	30	6	3	10	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [7]a/	244	2.54	55	43	29	13	12	20	20	33	15	2	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances [7]b/	275	6.98	-	2	10	4	10	4	-	2	10	4	1	6	12	4	8	16	16	23	21	16	27	12	4	9	3	[8]51
Salary plus commission	120	7.43	-	-	-	-	-	-	-	-	4	-	-	4	12	2	-	12	5	16	7	10	18	2	-	1	1	26
Full-time workers [7]b/	270	6.98	-	2	10	2	10	4	-	2	10	4	1	6	12	4	8	16	16	22	21	16	27	12	4	9	2	50
Salary plus commission	117	7.39	-	-	-	-	-	-	-	-	4	-	-	4	12	2	-	12	5	15	7	10	18	2	-	1	-	25
Sales clerks, men's clothing	373	3.59	18	82	59	37	21	6	5	13	12	3	9	7	14	8	6	14	6	14	7	12	4	4	4	2	2	4
Straight salary	281	2.65	18	82	59	37	21	6	5	12	12	3	8	3	5	-	4	-	-	-	2	-	-	2	2	-	-	-
Salary plus commission	56	6.68	-	-	-	-	-	-	-	1	-	-	1	2	7	6	-	6	2	3	2	10	4	2	2	2	2	4
Straight commission	36	6.06	-	-	-	-	-	-	-	-	-	-	-	2	2	2	2	8	4	11	3	2	-	-	-	-	-	-
Full-time workers	238	4.07	1	51	19	15	14	6	5	10	12	3	8	4	14	6	6	14	6	11	7	11	3	4	2	2	-	4
Salary plus commission	44	6.63	-	-	-	-	-	-	-	-	-	-	-	1	7	6	-	6	2	-	2	9	3	2	-	2	-	4
Straight commission	32	6.25	-	-	-	-	-	-	-	-	-	-	-	-	2	-	2	8	4	11	3	2	-	-	-	-	-	-
Part-time workers [7]a/	113	2.36	15	29	38	20	7	-	-	-	-	-	-	2	-	-	-	-	-	-	-	1	1	-	-	-	-	-
Evening and/or weekend workers only [7]a, b/	22	4.61	2	2	2	2	-	-	-	3	-	-	1	1	-	2	-	-	-	3	-	-	-	-	2	-	2	-
Sales clerks, notions [7]a/	285	3.08	9	5	17	33	20	14	30	81	42	21	9	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	268	3.07	9	5	15	33	18	14	28	77	40	19	6	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [7]a/	108	3.23	1	-	6	11	5	1	12	30	20	12	8	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	95	3.23	1	-	4	11	3	1	11	27	19	10	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [7]a/	101	2.94	7	5	11	9	7	8	7	27	12	5	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only (all straight salary)	76	3.06	1	-	-	13	8	5	11	24	10	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes	521	4.18	6	26	19	26	16	21	17	21	24	25	35	74	45	60	35	25	21	8	4	2	8	2	-	1	-	-
Straight salary	164	2.81	6	26	19	24	14	19	9	16	8	11	3	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	320	4.82	-	-	-	2	-	2	8	3	16	11	26	62	43	57	29	19	18	7	4	2	8	2	-	1	-	-
Straight commission	37	4.72	-	-	-	-	2	-	-	2	-	3	6	3	2	3	6	6	3	1	-	-	-	-	-	-	-	-
Full-time workers	246	4.46	2	-	6	5	2	14	8	14	11	16	12	37	24	28	18	23	14	6	2	-	2	2	-	-	-	-
Straight salary	59	3.19	2	-	6	3	2	12	2	10	3	7	3	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 20. Occupational hourly earnings: New York, N.Y.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$1.80 and under $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 - $9.60	$9.60 and over
Store occupations, selling—Continued																											
Sales clerks, shoes—Continued																											
Full-time workers—Continued																											
Salary plus commission	165	$4.84	-	-	-	2	-	2	6	2	8	7	7	26	24	27	15	17	11	5	2	-	2	2	-	-	-	-
Straight commission	22	5.03	-	-	-	-	-	-	-	2	-	2	2	2	-	1	3	6	3	1	-	-	-	-	-	-	-	-
Part-time workers	183	3.66	4	26	13	21	14	6	2	3	4	6	12	18	11	20	11	-	5	-	2	-	4	-	-	1	-	-
Straight salary	86	2.43	4	26	13	21	12	6	-	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	86	4.87	-	-	-	-	-	-	2	1	3	4	8	17	9	20	10	-	5	-	2	-	4	-	-	1	-	-
Sales clerks, sporting goods [7a/]	266	2.91	17	45	13	39	28	12	26	18	11	23	12	11	7	2	1	1	-	-	-	-	-	-	-	-	-	-
Straight salary	241	2.79	17	45	13	39	28	11	22	16	10	21	9	6	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [7a/]	94	3.28	9	2	1	2	11	8	14	6	4	15	10	5	5	1	-	1	-	-	-	-	-	-	-	-	-	-
Straight salary	76	3.15	9	2	1	2	11	7	10	4	3	13	8	2	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	117	2.48	8	39	12	29	10	1	4	4	2	5	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only [5a/]	55	3.19	-	4	-	8	7	3	8	8	5	3	2	3	2	1	1	-	-	-	-	-	-	-	-	-	-	
Store occupations, nonselling [9]																											
Cleaners (porters)	941	3.06	6	4	35	119	112	91	190	185	52	125	12	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	682	3.05	4	-	24	94	84	70	132	152	36	67	11	6	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	186	3.11	2	2	11	17	20	12	40	17	13	49	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	73	3.05	-	2	-	8	8	9	18	16	3	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	204	3.96	-	-	2	-	3	2	13	25	16	24	8	56	45	9	1	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	199	3.98	-	-	-	-	3	2	13	25	16	21	8	56	45	9	1	-	-	-	-	-	-	-	-	-	-	-
Finishers, furniture, (all full-time workers)	16	4.85	-	-	-	-	-	-	-	-	-	-	-	2	3	11	-	-	-	-	-	-	-	-	-	-	-	-
Receivers	1,006	2.62	49	222	180	169	77	51	58	68	38	44	18	27	3	2	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	655	2.77	-	96	95	140	72	43	54	47	29	36	18	21	2	2	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	303	2.27	48	115	85	21	4	2	2	8	9	5	-	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	48	2.85	1	11	-	8	1	6	2	13	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	2,022	2.87	187	212	87	120	274	302	194	229	195	99	41	75	6	1	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	917	3.20	7	8	12	25	121	187	98	166	113	81	37	55	6	1	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	724	2.49	165	158	68	55	48	66	52	28	55	13	3	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	381	2.76	15	46	7	40	105	49	44	35	27	5	1	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	2,842	2.33	447	889	610	324	217	100	98	76	44	31	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	803	2.58	4	205	141	95	115	65	56	49	40	28	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	1,799	2.19	422	637	402	202	75	22	27	5	4	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	240	2.47	21	47	67	27	27	13	15	22	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Office clerical occupations [9]																											
Cashiers, office	471	2.99	7	14	56	45	46	63	69	58	58	20	17	16	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	233	3.15	-	7	17	18	17	45	13	38	31	13	17	15	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	157	2.76	3	7	35	17	25	8	38	6	15	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	81	2.99	4	-	4	10	4	10	18	14	12	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 20. Occupational hourly earnings: New York, N.Y.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.80 and under $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 - $9.60	$9.60 and over
Office clerical occupations[9] — Continued																												
Clerks, adjustment	534	$3.11	-	23	35	58	39	57	52	106	42	90	24	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	310	3.23	-	8	11	19	26	31	26	73	27	61	20	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	127	2.78	-	9	24	31	6	17	9	11	4	12	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	97	3.14	-	6	-	8	7	9	17	22	11	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	338	3.03	-	18	48	24	26	37	27	51	46	45	10	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	165	3.20	-	-	2	18	12	26	12	31	30	24	7	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	128	2.73	-	18	44	6	9	7	9	9	9	13	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	45	3.24	-	-	2	-	5	4	6	11	7	8	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The New York Standard Metropolitan Statistical Area consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties); Rockland and Westchester Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Workers were distributed as follows: 4 at $9.60 to $10; 8 at $10 to $10.40; 1 at $10.40 to $10.80; 3 at $10.80 to $11.20; 7 at $11.20 to $11.60; and 15 at $11.60 and over.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) salary plus commission; (b) straight commission.

[6] Workers were distributed as follows: 15 at $9.60 to $10; 9 at $10 to $10.40; 23 at $10.40 to $10.80; 4 at $10.80 to $11.20; 7 at $11.20 to $11.60; 8 at $11.60 to $12; 7 at $12 to $12.40; 7 at $12.40 to $12.80; 4 at $12.80 to $13.20; 8 at $13.20 to $13.60; 5 at $13.60 to $14; and 28 at $14 and over.

[7] Most of the workers not shown separately were paid on the basis of: (a) salary plus commission; (b) straight commission.

[8] Workers were distributed as follows: 10 at $9.60 to $10; 6 at $10 to $10.40; 6 at $10.40 to $10.80; 1 at $10.80 to $11.20; 13 at $11.20 to $11.60; and 15 at $11.60 and over.

[9] All workers were paid on a straight salary.

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Table 21. Occupational hourly earnings: Philadelphia, Pa.—N.J.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 - $9.00	$9.00 and over
Store occupations, selling																												
Sales clerks, floor coverings	108	$4.98	2	2	4	-	7	-	-	5	2	6	-	10	1	3	13	15	5	11	3	5	2	1	4	3	3	1
Straight salary	12	3.50	2	-	2	-	4	-	-	-	-	-	-	-	-	-	-	-	2	-	2	-	-	-	-	-	-	-
Salary plus commission	14	4.46	-	-	2	-	2	-	-	3	-	-	-	-	-	-	1	-	1	4	-	-	-	-	-	-	1	-
Straight commission	82	5.28	-	2	-	-	1	-	-	2	2	6	-	10	1	3	12	15	2	7	1	5	2	1	4	3	2	1
Full-time workers	94	5.34	-	-	-	-	5	-	-	5	2	4	-	8	1	3	13	15	5	11	3	5	2	1	4	3	3	1
Salary plus commission	10	5.31	-	-	-	-	-	-	-	3	-	-	-	-	-	-	1	-	1	4	-	-	-	-	-	-	1	-
Straight commission	76	5.46	-	-	-	-	1	-	-	2	2	4	-	8	1	3	12	15	2	7	1	5	2	1	4	3	2	1
Part-time workers [4b, c]	10	2.72	2	-	2	-	2	-	-	-	-	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, furniture and bedding	275	5.87	-	-	2	-	10	2	16	9	4	5	10	5	5	15	25	7	28	15	15	21	10	18	18	7	5	23
Straight salary	24	4.04	-	-	2	-	8	-	6	-	-	-	-	-	-	-	-	-	-	2	2	2	-	-	2	-	-	-
Salary plus commission	32	5.42	-	-	-	-	2	-	4	6	-	-	-	-	2	1	4	-	2	-	-	2	1	-	1	2	1	4
Straight commission	219	6.13	-	-	-	-	-	2	6	3	4	5	10	5	3	14	21	7	26	13	13	17	9	18	15	5	4	19
Full-time workers	251	6.05	-	-	-	-	4	-	12	9	4	3	10	5	5	15	23	7	28	13	15	21	10	16	16	7	5	23
Straight salary	16	4.86	-	-	-	-	2	-	6	-	-	-	-	-	-	-	-	-	-	2	2	2	-	-	2	-	-	-
Salary plus commission	32	5.42	-	-	-	-	2	-	4	6	-	-	-	-	2	1	4	-	2	-	-	2	1	-	1	2	1	4
Straight commission	203	6.24	-	-	-	-	-	-	2	3	4	3	10	5	3	14	19	7	26	11	13	17	9	16	13	5	4	19
Sales clerks, housewares (except china, glassware, and lamps)	373	2.28	26	35	109	93	44	36	12	6	1	3	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	333	2.23	26	33	104	85	36	29	10	4	-	2	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	40	2.63	-	2	5	8	8	7	2	2	1	1	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	191	2.36	5	12	47	59	25	27	4	4	1	3	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	159	2.33	5	10	42	51	19	22	2	2	-	2	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	32	2.50	-	2	5	8	6	5	2	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [4a]	130	2.20	21	19	30	26	15	5	8	2	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only [4a]	52	2.16	-	4	32	8	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances	223	5.12	-	-	-	12	8	10	4	24	6	1	9	2	6	17	18	9	16	15	12	7	15	12	4	5	4	7
Straight salary	32	3.06	-	-	-	8	4	8	-	6	2	-	-	-	-	2	-	-	-	-	-	-	2	-	-	-	-	-
Salary plus commission	71	3.91	-	-	-	4	4	2	2	18	4	-	5	2	4	9	4	9	4	-	-	-	-	-	-	-	-	-
Straight commission	120	6.38	-	-	-	-	-	-	2	-	-	1	4	-	2	6	14	9	7	15	8	7	13	12	4	5	4	7
Full-time workers	191	5.41	-	-	-	8	4	8	-	18	4	1	9	2	2	13	18	9	16	15	12	5	15	12	4	5	4	7
Salary plus commission	45	4.32	-	-	-	-	-	-	-	12	4	-	5	2	-	5	4	-	9	-	4	-	-	-	-	-	-	-
Straight commission	116	6.44	-	-	-	-	-	-	-	-	-	1	4	-	2	6	14	9	7	15	8	5	13	12	4	5	4	7
Sales clerks, men's clothing	257	4.36	22	16	16	4	8	18	3	6	9	4	17	10	1	9	15	11	13	14	10	20	14	8	2	4	2	1
Straight salary	66	2.56	20	14	14	2	2	6	-	-	-	-	-	-	-	-	-	-	-	4	-	2	-	-	-	-	2	-
Salary plus commission	62	4.13	-	-	-	2	6	6	3	-	5	2	13	4	-	3	7	2	1	-	-	3	1	4	-	-	-	-
Straight commission	129	5.40	2	2	2	-	-	6	-	6	4	2	4	6	1	6	8	9	12	10	10	15	13	4	2	4	-	1
Full-time workers	188	4.91	8	4	6	2	6	10	2	4	5	4	13	10	1	9	15	9	11	12	10	18	14	8	2	2	2	1
Straight salary	32	3.06	8	2	6	2	2	6	-	-	-	-	-	-	-	-	-	-	-	2	-	2	-	-	-	-	2	-
Salary plus commission	49	4.50	-	-	-	-	4	2	2	-	1	2	13	4	-	3	7	2	1	-	-	3	1	4	-	-	-	-
Straight commission	107	5.65	-	2	-	-	-	2	-	4	4	2	-	6	1	6	8	7	10	10	10	13	13	4	2	2	-	1
Part-time workers	51	2.60	12	10	2	2	2	8	1	2	4	-	4	-	-	-	-	2	2	-	-	-	-	-	-	-	-	-
Straight salary	20	1.76	10	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	13	2.76	-	-	-	2	2	4	1	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only [4a]	18	3.68	2	2	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	2	-	-	-	2	-	-
Sales clerks, notions	239	2.22	10	32	69	77	27	7	5	-	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	231	2.21	10	31	68	76	27	4	3	-	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	8	2.58	-	1	1	1	-	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	114	2.38	3	1	27	39	23	5	4	-	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	108	2.37	3	-	26	38	23	4	2	-	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	6	2.53	-	1	1	1	-	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [4a]	111	2.08	7	29	30	38	4	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 21. Occupational hourly earnings: Philadelphia, Pa.—N.J.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																										
			$1.60 and under $1.80	$1.80 - $2.00	$2.00 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 - $9.00	$9.00 and over
Store occupations, selling—Continued																													
Sales clerks, shoes	465	$3.47	13	14	72	24	27	31	21	26	32	30	22	24	12	31	22	19	11	17	8	1	4	-	-	-	-	4
Straight salary	44	2.35	9	8	11	4	-	-	4	2	-	-	2	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	123	2.99	-	-	47	5	5	14	10	6	8	8	4	-	-	4	-	4	-	4	-	-	4	-	-	-	-	-
Straight commission	298	3.83	4	6	14	15	22	17	7	18	24	22	16	24	12	23	22	15	11	13	8	1	-	-	-	-	-	4
Full-time workers	247	3.97	4	3	38	4	9	8	11	8	14	14	14	14	8	21	14	18	11	17	8	1	4	-	-	-	-	4
Straight salary	18	2.66	2	1	7	-	-	-	4	-	-	-	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	64	3.32	-	-	24	1	3	4	2	2	8	2	4	-	-	2	-	4	-	4	-	-	4	-	-	-	-	-
Straight commission	165	4.36	2	2	7	3	6	4	5	6	6	12	10	14	8	15	14	14	11	13	8	1	-	-	-	-	-	4
Part-time workers	164	2.79	9	11	32	16	12	17	10	8	14	10	4	4	4	6	6	1	-	-	-	-	-	-	-	-	-	-
Straight salary	24	2.05	7	7	4	4	-	-	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight commission	81	3.13	2	4	5	8	10	7	2	4	14	4	2	4	4	4	6	1	-	-	-	-	-	-	-	-	-	-
Sales clerks, sporting goods[5]	183	2.23	21	29	58	34	17	5	9	-	2	2	1	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	157	2.14	21	27	56	30	13	2	6	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers[5]	83	2.48	4	6	21	14	14	5	9	-	2	2	1	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	57	2.33	4	4	19	10	10	2	6	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	84	2.04	17	13	31	20	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Store occupations, nonselling[6]																													
Cleaners (porters)	643	2.76	5	-	45	76	121	64	183	61	41	30	13	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	424	2.93	-	-	8	17	54	47	164	53	36	30	11	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	149	2.48	5	-	23	36	42	16	14	6	5	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	119	2.90	2	-	14	14	13	6	11	13	26	6	6	2	2	4	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	107	2.98	-	-	10	10	11	6	11	13	26	6	6	2	2	4	-	-	-	-	-	-	-	-	-	-	-	-
Receivers	221	2.94	11	11	12	34	41	22	6	8	12	5	11	10	2	26	10	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	178	3.08	6	3	10	22	37	16	6	8	8	5	11	8	2	26	10	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	41	2.39	5	6	2	12	4	6	-	-	4	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock clerks	882	2.52	43	48	220	188	75	79	43	48	19	16	36	27	22	18	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	427	2.62	5	8	107	90	64	23	23	29	17	3	10	12	18	18	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	308	2.55	38	36	58	15	11	51	20	19	2	13	26	15	4	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	135	2.06	34	10	42	32	10	6	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	58	2.29	2	-	14	25	10	6	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	41	1.99	10	-	24	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Office clerical occupations[7]																													
Cashiers, office	413	2.36	15	44	96	79	59	41	61	14	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	190	2.54	-	3	31	39	28	24	50	11	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	198	2.21	15	37	58	35	27	13	10	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Evening and/or weekend workers only	25	2.28	-	4	7	5	4	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	217	2.29	4	1	87	75	20	12	14	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	80	2.50	2	-	4	33	15	10	12	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	215	2.67	3	9	31	42	48	13	13	9	16	4	1	2	24	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	115	2.96	3	2	2	19	26	3	8	8	13	4	1	2	24	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	90	2.34	-	7	25	21	20	10	3	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Philadelphia Standard Metropolitan Statistical area consists of Three Inner Counties of Delaware and Philadelphia Counties, Pa., and Camden County, N.J.; and Five Outer Counties of Bucks, Chester, and Montgomery Counties, Pa., and Burlington and Gloucester Counties, N.J.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Most of the workers not shown separately were paid on the basis of salary plus commission.

[6] Virtually all workers were paid a straight salary.

[7] All workers were paid a straight salary.

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Table 22. Occupational hourly earnings: St. Louis, Mo.—Ill. [1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$1.60 and under $1.70	$1.70 - $1.80	$1.80 - $1.90	$1.90 - $2.00	$2.00 - $2.10	$2.10 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 and over
Store occupations, selling																											
Sales clerks, floor coverings [4b]	69	$4.42	-	-	1	-	-	-	-	4	12	2	3	-	6	6	1	-	4	6	5	3	7	4	-	-	1	4
Straight commission	62	4.54	-	-	1	-	-	-	-	3	11	-	2	-	6	6	1	-	3	6	4	3	7	4	-	-	1	4
Full-time workers [5]	58	4.57	-	-	-	-	-	-	-	2	12	2	1	-	6	4	-	-	3	6	5	3	5	4	-	-	1	4
Part-time workers [5]	7	4.02	-	-	1	-	-	-	-	-	-	-	2	-	-	-	1	-	1	-	-	-	2	-	-	-	-	-
Sales clerks, furniture and bedding [4a]	145	4.67	-	-	-	-	-	9	16	-	-	3	10	-	2	8	8	15	13	8	11	9	6	3	6	9	2	7
Straight commission	103	5.29	-	-	-	-	-	-	-	-	-	3	2	-	2	8	8	14	13	7	9	6	6	3	5	9	2	6
Full-time workers [4a]	136	4.69	-	-	-	-	-	9	16	-	-	-	10	-	2	8	8	13	13	8	9	7	6	3	6	9	2	7
Straight commission	94	5.39	-	-	-	-	-	-	-	-	-	-	2	-	2	8	8	12	13	7	7	4	6	3	5	9	2	6
Sales clerks, housewares (except china, glassware, and lamps) [4b]	320	2.09	-	2	78	63	64	18	55	21	6	6	1	4	-	-	2	-	-	-	-	-	-	-	-	-	-	-
Straight salary	314	2.06	-	2	78	63	64	18	55	21	6	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4b]	94	2.35	-	-	2	8	22	5	23	18	4	6	-	4	-	-	2	-	-	-	-	-	-	-	-	-	-	-
Straight salary	88	2.27	-	-	2	8	22	5	23	18	4	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	190	2.00	-	2	46	53	42	13	28	3	2	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances [4b]	125	5.11	-	-	-	-	4	-	-	5	-	-	4	12	12	-	3	6	5	6	7	8	8	20	8	8	5	4
Straight commission	104	5.38	-	-	-	-	2	-	-	-	-	-	1	10	11	-	2	5	3	6	7	8	7	19	7	8	4	4
Full-time workers [4b]	111	5.39	-	-	-	-	-	-	-	1	-	-	1	12	12	-	2	6	3	6	7	8	8	20	8	8	5	4
Straight commission	102	5.45	-	-	-	-	-	-	-	-	-	-	1	10	11	-	2	5	3	6	7	8	7	19	7	8	4	4
Sales clerks, men's clothing [4b]	103	4.64	-	-	2	-	2	-	1	4	2	4	4	5	3	3	5	6	19	8	8	7	3	8	-	2	1	6
Straight commission	78	4.73	-	-	2	-	-	-	1	3	2	2	4	4	2	2	4	4	14	5	7	6	3	5	-	2	-	6
Full-time workers [4b]	71	5.05	-	-	-	-	-	-	-	1	-	1	2	5	3	3	3	3	12	8	8	6	1	6	-	2	1	6
Straight commission	57	5.19	-	-	-	-	-	-	-	-	-	1	2	4	2	2	2	2	10	5	7	6	1	5	-	2	-	6
Sales clerks, notions [4c]	359	2.18	16	11	60	49	61	36	54	33	9	4	10	4	3	4	1	2	-	-	-	1	-	-	-	-	-	1
Straight salary	303	2.07	16	10	56	44	56	31	48	27	7	-	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4c]	103	2.59	-	-	2	3	10	14	27	17	4	3	9	4	2	4	-	2	-	-	-	1	-	-	-	-	-	1
Straight salary	75	2.34	-	-	-	3	10	12	25	14	3	-	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [4c]	232	2.04	16	11	34	46	51	22	27	16	5	1	1	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-
Straight salary	204	2.00	16	10	32	41	46	19	23	13	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes [4a]	274	3.37	-	2	6	5	11	13	10	20	18	41	11	13	20	28	14	5	24	16	4	4	4	2	1	2	-	-
Straight commission	266	3.40	-	-	6	5	11	12	10	20	15	40	11	12	20	28	14	5	24	16	4	4	4	2	1	2	-	-
Full-time workers [5]	125	3.93	-	-	-	-	-	1	2	-	7	14	3	10	10	18	12	3	17	15	4	4	2	-	1	2	-	-
Part-time workers [5]	118	2.86	-	-	4	5	9	12	8	16	11	19	8	3	6	6	-	2	5	-	-	-	2	2	-	-	-	-
Sales clerks, sporting goods [4c]	223	2.38	-	1	32	38	45	11	24	16	34	2	1	4	3	-	-	-	-	5	1	1	3	-	2	-	-	-
Straight salary	211	2.20	-	1	32	38	45	11	24	16	34	2	1	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4c]	74	3.09	-	-	-	-	6	3	7	10	26	2	1	4	3	-	-	-	-	5	1	1	3	-	2	-	-	-
Straight salary	62	2.60	-	-	-	-	6	3	7	10	26	2	1	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	133	2.06	-	1	22	36	35	8	17	6	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stores occupations, nonselling [6]																												
Cleaners (porters)	501	2.29	8	8	22	17	79	46	188	59	20	18	18	7	9	2	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	180	2.44	-	-	-	6	42	22	42	14	8	12	17	6	9	2	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	291	2.20	8	8	22	11	33	22	124	43	12	6	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	101	3.18	-	-	2	-	4	-	11	8	12	12	3	10	3	10	7	10	6	1	2	-	-	-	-	-	-	-
Full-time workers	93	3.27	-	-	-	-	2	-	8	8	11	12	3	10	3	10	7	10	6	1	2	-	-	-	-	-	-	-
Receivers	97	2.89	8	8	8	10	8	-	1	4	1	4	6	3	11	1	3	1	11	7	2	-	-	-	-	-	-	-
Full-time workers	74	3.17	-	8	-	10	8	-	-	-	1	4	5	3	10	1	3	1	11	7	2	-	-	-	-	-	-	-
Stock clerks	683	2.40	-	-	61	23	149	71	121	127	33	26	12	11	14	5	13	3	3	-	11	-	-	-	-	-	-	-
Full-time workers	257	2.65	-	-	13	-	21	24	53	58	29	10	10	2	14	2	4	3	3	-	11	-	-	-	-	-	-	-
Part-time workers	384	2.26	-	-	46	21	108	39	62	68	4	13	2	9	-	3	9	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	403	2.13	48	24	104	14	20	20	72	45	32	17	-	2	2	3	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	90	2.43	-	8	16	-	1	1	18	8	17	14	-	2	2	3	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	313	2.04	48	16	88	14	19	19	54	37	15	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 22. Occupational hourly earnings: St. Louis, Mo.—Ill.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																										
			$1.60 and under $1.70	$1.70 - $1.80	$1.80 - $1.90	$1.90 - $2.00	$2.00 - $2.10	$2.10 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.60	$4.60 - $5.00	$5.00 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 and over
Office clerical occupations[6]																													
Cashiers, office	241	$2.42	-	2	2	32	29	16	35	44	36	23	13	6	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-
Full-time workers	94	2.75	-	-	-	-	3	4	9	21	12	23	13	6	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-
Part-time workers	131	2.24	-	2	-	24	24	10	24	23	24	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	95	2.25	-	-	4	3	25	14	34	4	3	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	42	2.36	-	-	-	-	10	3	17	3	3	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	41	2.20	-	-	-	3	11	9	15	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	169	2.39	-	-	-	28	35	9	12	33	27	12	6	1	2	2	-	2	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	60	2.70	-	-	-	-	11	2	1	6	16	11	6	1	2	2	-	2	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	98	2.19	-	-	-	28	24	7	11	19	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The St. Louis Standard Metropolitan Statistical Area consists of the city of St. Louis; and the counties of Franklin, Jefferson, St. Charles, and St. Louis, Mo.; and the counties of Madison and St. Clair, Ill.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as nearly as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers; and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of straight commission.

[6] All workers were paid a straight salary.

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Table 23. Occupational hourly earnings: San Francisco–Oakland, Calif.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$2.00 and under $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 - $9.60	$9.60 - $10.00	$10.00 and over
Store occupations, selling																												
Sales clerks, floor coverings [4b]	75	$5.18	-	-	5	-	3	2	3	-	1	10	1	5	9	10	2	6	3	8	2	-	-	-	5	-	-	-
Salary plus commission	18	5.06	-	-	-	-	3	2	1	-	-	-	1	2	-	1	-	1	1	6	-	-	-	-	-	-	-	-
Full-time workers [4b]	71	5.15	-	-	5	-	2	2	3	-	1	10	1	5	9	10	2	5	3	6	2	-	-	-	5	-	-	-
Salary plus commission	14	4.88	-	-	-	-	2	2	1	-	-	-	1	2	-	1	-	-	1	4	-	-	-	-	-	-	-	-
Sales clerks, furniture and bedding [4b]	164	5.87	-	-	6	1	-	6	-	2	1	1	17	17	19	11	2	11	27	9	9	4	11	-	1	2	2	5
Salary plus commission	41	5.39	-	-	1	1	-	6	-	1	1	1	2	-	4	1	2	-	18	1	-	-	-	-	-	-	-	2
Full-time workers [4b]	143	5.93	-	-	5	-	-	5	-	2	1	-	16	14	15	10	1	11	23	8	9	4	11	-	1	2	2	3
Salary plus commission	25	5.42	-	-	-	-	-	5	-	1	1	-	1	-	2	-	1	-	14	-	-	-	-	-	-	-	-	-
Sales clerks, housewares (except china, glassware, and lamps):																												
Salary plus commission	49	3.57	-	-	-	2	1	5	3	9	8	21	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers:																												
Salary plus commission	34	3.56	-	-	-	2	-	5	3	3	6	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers:																												
Salary plus commission	15	3.59	-	-	-	-	1	-	-	6	2	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliance [4b]	213	6.77	-	-	2	-	1	1	-	-	7	1	1	6	60	9	9	16	3	6	13	15	9	14	12	6	7	15
Salary plus commission	50	5.15	-	-	2	-	1	1	-	-	2	1	1	1	33	-	-	-	-	1	3	3	1	-	-	-	-	-
Full-time workers [5]	200	6.91	-	-	1	-	1	-	-	-	6	-	-	6	53	9	9	16	3	6	13	14	9	14	12	6	7	15
Sales clerks, men's clothing	127	4.01	-	-	5	2	7	15	5	16	3	29	14	11	4	2	7	3	1	2	1	-	-	-	-	-	-	-
Straight salary	60	3.59	-	-	-	2	4	10	2	14	-	26	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	39	4.69	-	-	-	-	3	2	-	2	3	2	8	4	1	2	7	1	1	2	1	-	-	-	-	-	-	-
Full-time workers	92	4.05	-	-	-	-	6	12	2	10	1	29	11	7	3	1	7	2	-	1	-	-	-	-	-	-	-	-
Straight salary	52	3.60	-	-	-	-	4	10	2	10	-	26	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	24	4.61	-	-	-	-	2	2	-	-	1	2	6	2	-	1	7	-	-	1	-	-	-	-	-	-	-	-
Part-time workers [4a]	35	3.90	-	-	5	2	1	3	3	6	2	-	3	4	1	1	-	1	1	1	1	-	-	-	-	-	-	-
Straight salary	8	3.54	-	-	-	2	-	-	-	4	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, notions	220	2.96	26	17	26	28	16	25	28	2	46	2	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	193	2.87	26	17	26	26	13	25	28	-	32	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	27	3.60	-	-	-	2	3	-	-	2	14	2	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	99	3.17	8	-	8	10	12	10	14	-	33	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	85	3.08	8	-	8	10	9	10	14	-	26	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	14	3.66	-	-	-	-	3	-	-	-	7	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	121	2.80	18	17	18	18	4	15	14	2	13	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	108	2.71	18	17	18	16	4	15	14	-	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salary plus commission	13	3.54	-	-	-	2	-	-	-	2	7	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes [5]	204	4.07	-	2	15	-	-	15	50	8	2	5	27	8	52	3	9	3	-	-	3	-	-	-	2	-	-	-
Full-time workers	75	4.18	-	-	-	-	-	5	22	2	2	-	8	1	28	3	4	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	129	4.01	-	2	15	-	-	10	28	6	-	5	19	7	24	-	5	3	-	-	3	-	-	-	2	-	-	-
Sales clerks, sporting goods [4b]	125	3.26	-	7	23	13	6	3	12	8	34	2	15	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	79	3.33	-	7	3	8	6	1	7	7	34	1	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4b]	89	3.39	-	4	10	9	1	3	9	8	28	2	13	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	55	3.47	-	4	-	4	1	1	4	7	28	1	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers [4b]	36	2.92	-	3	13	4	5	-	3	-	6	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	24	2.99	-	3	3	4	5	-	3	-	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling [6]																												
Cleaners (porters)	142	3.51	-	-	5	6	23	17	18	14	4	12	32	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	81	3.70	-	-	5	1	5	11	4	9	4	-	31	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	61	3.26	-	-	-	5	18	6	14	5	-	12	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 23. Occupational hourly earnings: San Francisco—Oakland, Calif.[1] —Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																									
			$2.00 and under $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 - $8.40	$8.40 - $8.80	$8.80 - $9.20	$9.20 - $9.60	$9.60 - $10.00	$10.00 and over
Store occupations, nonselling[6]—Continued																												
Display assistants	79	$3.80	-	-	2	-	-	-	2	13	14	25	23	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	74	3.84	-	-	-	-	-	-	1	13	14	23	23	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Receivers	224	5.01	-	-	-	-	-	5	-	13	8	-	13	37	13	118	3	14	-	-	-	-	-	-	-	-	-	-
Full-time workers	208	5.11	-	-	-	-	-	-	-	8	8	-	13	32	12	118	3	14	-	-	-	-	-	-	-	-	-	-
Stock clerks	698	3.13	12	89	190	62	9	67	27	38	45	20	100	30	6	3	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	358	3.38	-	22	77	36	4	41	10	23	27	-	84	28	3	3	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	340	2.87	12	67	113	26	5	26	17	15	18	20	16	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	159	2.66	1	24	64	26	17	10	5	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	72	2.87	-	-	19	18	14	7	2	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	87	2.49	[7] 1	24	48	5	3	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations[6]																												
Cashiers, office	112	3.24	-	10	1	11	14	6	20	19	29	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	61	3.47	-	-	-	1	2	5	12	16	23	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	51	2.96	-	10	1	10	12	1	8	3	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustments	20	3.06	-	-	1	5	5	1	1	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	15	3.20	-	-	-	1	5	1	1	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	84	3.12	-	3	9	8	14	8	21	13	3	3	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	35	3.35	-	-	1	5	2	2	8	9	3	3	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	49	2.95	-	3	8	3	12	6	13	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The San Francisco—Oakland Standard Metropolitan Statistical Area consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as nearly as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers; and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers, by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of straight commission.

[6] All workers were paid a straight salary.

[7] Worker at $1.80 to $2.

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Table 24. Occupational hourly earnings: Seattle—Everett, Wash.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			$2.20 and under $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.20	$5.20 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 - $9.00	$9.00 and over
Store occupations, selling																											
Sales clerks, floor coverings [4b]	36	$6.09	-	-	-	-	-	-	-	1	1	1	1	1	1	2	-	1	5	6	6	3	2	2	-	-	1	2
Salary plus commission	9	6.85	-	-	-	-	-	-	-	-	-	1	-	-	-	1	-	-	1	-	-	-	2	2	-	-	1	1
Full-time workers [4b]	35	6.15	-	-	-	-	-	-	-	1	1	-	1	1	1	2	-	1	5	6	6	3	2	2	-	-	1	2
Salary plus commission	8	7.19	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	1	-	-	-	2	2	-	-	1	1
Sales clerks, furniture and bedding [5c]	60	6.78	-	-	-	-	-	-	1	1	1	-	-	2	-	-	2	1	6	6	8	9	5	6	3	6	1	2
Full-time workers [5c]	56	6.90	-	-	-	-	-	-	-	-	1	-	-	2	-	-	2	1	6	6	7	9	4	6	3	6	1	2
Sales clerks, housewares (except china, glassware, and lamps) [4a]	75	3.25	-	-	3	3	52	4	8	-	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	71	3.21	-	-	3	3	52	4	8	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4a]	47	3.33	-	-	-	-	34	-	8	-	4	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	43	3.27	-	-	-	-	34	-	8	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	28	3.12	-	-	3	3	18	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances [4a]	79	6.30	-	-	-	-	-	-	-	3	1	-	7	2	7	2	2	3	8	1	5	9	10	7	5	2	2	3
Straight commission	54	6.51	-	-	-	-	-	-	-	-	-	-	4	3	5	1	2	-	6	-	4	6	8	5	5	2	1	2
Full-time workers [4a]	69	6.49	-	-	-	-	-	-	-	1	-	-	6	3	5	1	2	2	7	-	5	9	10	7	5	2	1	3
Straight commission	53	6.55	-	-	-	-	-	-	-	-	-	-	3	3	5	1	2	-	6	-	4	6	8	5	5	2	1	2
Sales clerks, men's clothing [5b]	75	5.19	-	-	1	1	1	1	7	4	6	1	4	6	3	4	5	5	4	6	5	3	1	2	1	-	-	4
Full-time workers [5a]	55	5.19	-	-	1	1	1	1	7	1	6	-	4	5	2	-	4	4	3	2	4	2	-	2	1	-	-	4
Part-time workers [5a]	18	5.39	-	-	-	-	-	-	-	1	-	1	-	1	1	4	1	1	1	4	1	1	1	-	-	-	-	-
Sales clerks, notions: Full-time workers (all straight salary)	13	3.16	-	-	-	-	12	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks shoes [5c]	178	3.66	-	-	6	21	10	11	45	25	19	14	12	3	2	6	3	-	1	-	-	-	-	-	-	-	-	-
Full-time workers [5c]	71	3.87	-	-	2	4	-	6	15	10	5	9	9	3	2	3	2	-	1	-	-	-	-	-	-	-	-	-
Part-time workers [5c]	97	3.54	-	-	4	14	10	4	28	11	14	5	3	-	-	3	1	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, sporting goods [4b]	39	3.36	3	-	6	4	-	-	18	1	1	1	3	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	34	3.20	3	-	6	4	-	-	18	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [4b]	23	3.62	2	-	-	-	-	-	13	1	1	1	3	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Straight salary	18	3.38	2	-	-	-	-	-	13	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling [6]																											
Cleaners (porters)	150	3.47	-	1	6	1	3	99	7	10	-	-	3	17	2	1	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	134	3.48	-	-	2	1	1	97	7	7	-	-	3	13	2	1	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	16	3.46	-	1	4	-	2	2	-	3	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Display assistants	46	4.10	-	-	1	1	5	7	2	2	3	-	-	2	16	7	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	36	4.39	-	-	-	-	-	6	-	2	3	-	-	2	16	7	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	10	3.09	-	-	1	1	5	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Receivers, (all full-time workers)	19	4.79	-	-	-	-	-	-	-	-	-	-	-	1	9	9	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	134	3.09	1	1	42	7	27	25	20	3	2	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	61	3.33	-	1	-	1	12	21	20	3	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	73	2.88	1	-	42	6	15	4	-	-	1	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 24. Occupational hourly earnings: Seattle–Everett, Wash.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																										
			$2.20 and under $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.60	$4.60 - $4.80	$4.80 - $5.00	$5.00 - $5.20	$5.20 - $5.40	$5.40 - $5.80	$5.80 - $6.20	$6.20 - $6.60	$6.60 - $7.00	$7.00 - $7.40	$7.40 - $7.80	$7.80 - $8.20	$8.20 - $8.60	$8.60 - $9.00	$9.00 and over
Office clerical occupations[6]																													
Cashiers, office	96	$3.27	-	-	4	4	-	74	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	64	3.29	-	-	-	-	-	59	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks, adjustment	22	3.27	-	-	-	1	1	18	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	17	3.28	-	-	-	1	-	14	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Switchboard operators	43	3.31	-	-	1	-	-	29	12	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	23	3.30	-	-	-	-	-	19	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Seattle–Everett Standard Metropolitan Statistical Area consists of King and Snohomish Counties.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as nearly as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers; and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[5] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) salary plus commission; (c) straight commission.

[6] All workers were paid a straight salary.

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Table 25. Occupational hourly earnings: Washington, D.C.—Md.—Va.[1]

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																								
			Under $1.80	$1.80 and under $1.90	$1.90 - $2.00	$2.00 - $2.10	$2.10 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 and over
Store occupations, selling																											
Sales clerks, floor coverings[4]	96	$5.18	2	-	-	4	-	2	5	1	1	3	3	-	4	-	9	7	3	9	10	5	5	1	5	4	1	[5]12
Straight commission	80	5.69	-	-	-	-	-	-	1	1	1	3	3	-	2	-	7	7	3	9	10	5	5	1	5	4	1	12
Full-time workers[4]	76	5.64	-	-	-	4	-	-	1	1	1	-	3	-	3	-	8	3	3	8	8	5	5	1	5	4	1	12
Straight commission	68	5.96	-	-	-	-	-	-	1	1	1	-	3	-	1	-	6	3	3	8	8	5	5	1	5	4	1	12
Sales clerks, furniture and bedding[4]	171	5.78	-	-	-	2	-	4	7	10	1	6	1	2	4	3	-	-	10	13	20	11	15	13	13	6	3	[6]27
Straight commission	155	6.11	-	-	-	-	-	2	7	-	1	4	1	2	4	3	-	-	10	13	20	11	15	13	13	6	3	27
Full-time workers[4]	154	6.07	-	-	-	2	-	-	5	8	-	3	1	2	4	1	-	-	8	13	20	10	15	13	13	6	3	27
Straight commission	144	6.32	-	-	-	-	-	-	5	-	-	3	1	2	4	1	-	-	8	13	20	10	15	13	13	6	3	27
Part-time workers [7]b/	17	3.17	-	-	-	-	-	4	2	2	1	3	-	-	-	2	-	-	2	-	-	1	-	-	-	-	-	-
Sales clerks, housewares (except china, glassware, and lamps)[7]a/	284	2.12	-	47	12	92	56	32	28	7	2	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers [7]a/	192	2.14	-	35	6	47	40	26	25	7	2	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers (all straight salary)	70	2.11	-	6	-	35	16	6	3	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, major kitchen and laundry appliances[4]	135	5.62	2	10	10	-	-	-	3	-	2	1	10	1	2	2	2	1	5	7	10	4	10	3	9	5	6	[8]30
Straight commission	105	6.56	2	-	-	-	-	-	3	-	2	1	-	1	2	2	2	1	5	7	10	4	10	3	9	5	6	30
Full-time workers[4]	105	6.43	2	-	-	-	-	-	2	-	2	-	10	1	2	2	2	1	2	4	10	4	10	3	7	5	6	30
Straight commission	95	6.75	2	-	-	-	-	-	2	-	2	-	-	1	2	2	2	1	2	4	10	4	10	3	7	5	6	30
Sales clerks, men's clothing	472	3.32	6	62	6	66	33	34	49	18	18	17	11	8	6	8	7	7	9	18	28	22	6	15	4	5	1	8
Straight salary	253	2.29	6	62	6	37	33	34	23	15	16	5	4	3	-	-	3	2	-	1	1	2	-	-	-	-	-	-
Straight commission	213	4.53	-	-	-	29	-	-	23	3	1	12	7	5	6	8	3	5	9	17	27	20	5	15	4	5	1	8
Full-time workers	279	3.81	-	22	6	22	9	17	35	7	17	13	5	8	4	7	7	5	5	17	18	20	6	13	4	5	1	6
Straight salary	123	2.45	-	22	6	22	9	17	12	6	16	1	-	3	-	-	3	2	-	1	1	2	-	-	-	-	-	-
Straight commission	153	4.89	-	-	-	-	-	-	22	1	1	12	5	5	4	7	3	3	5	16	17	18	5	13	4	5	1	6
Part-time workers [7]b/	92	3.05	-	20	-	33	3	1	3	3	1	-	2	-	2	1	-	2	4	1	10	2	-	2	-	-	-	2
Evening and/or weekend workers (all straight salary)	101	2.21	6	20	-	11	21	16	11	8	-	4	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, notions (all straight salary)	144	2.11	-	20	17	43	28	15	9	7	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales clerks, shoes	219	3.32	-	32	-	4	-	13	11	17	21	19	15	16	7	12	7	10	10	5	10	4	-	2	2	-	1	1
Straight salary	100	2.53	-	32	-	-	-	12	4	12	16	15	5	-	-	-	-	4	-	-	-	-	-	-	-	-	-	-
Straight commission	119	3.98	-	-	-	4	-	1	7	5	5	4	10	16	7	12	7	6	10	5	10	4	-	2	2	-	1	1
Full-time workers	175	3.43	-	22	-	-	-	9	8	12	21	18	12	12	6	10	6	10	6	4	9	4	-	2	2	-	1	1
Straight salary	82	2.63	-	22	-	-	-	8	4	8	16	15	5	-	-	-	-	4	-	-	-	-	-	-	-	-	-	-
Straight commission	93	4.14	-	-	-	-	-	1	4	4	5	3	7	12	6	10	6	6	6	4	9	4	-	2	2	-	1	1
Part-time workers [7]b/	36	2.97	-	10	-	4	-	-	3	1	-	1	3	4	1	2	1	-	4	1	1	-	-	-	-	-	-	-
Sales clerks, sporting goods: Straight salary	52	2.12	-	10	-	19	5	10	6	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers: Straight salary	40	2.13	-	10	-	9	5	9	6	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store occupations, nonselling[9]																											
Cleaners (porters)	397	2.32	10	24	5	81	26	83	90	47	13	7	4	4	1	-	-	2	-	-	-	-	-	-	-	-	-	-
Full-time workers	244	2.44	1	-	2	26	16	62	74	37	11	5	4	4	1	-	-	1	-	-	-	-	-	-	-	-	-	-
Part-time workers	65	2.39	-	-	-	14	4	18	15	9	2	2	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-
Display assistants	89	2.85	-	-	-	6	1	14	13	9	12	9	10	6	4	1	1	2	1	-	-	-	-	-	-	-	-	-
Full-time workers	74	2.96	-	-	-	4	-	7	9	8	12	9	10	6	4	1	1	2	1	-	-	-	-	-	-	-	-	-
Finishers, furniture, (all full-time workers)	24	4.10	-	-	-	-	-	-	-	-	-	2	1	1	2	5	3	3	3	2	1	1	-	-	-	-	-	-
Receivers	60	2.73	-	-	-	14	1	10	6	5	1	6	3	1	11	-	2	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	42	3.01	-	-	-	1	1	6	5	5	1	6	3	1	11	-	2	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	18	2.08	-	-	-	13	-	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

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Table 25. Occupational hourly earnings: Washington, D.C.—Md.—Va.[1]—Continued

(Number and average straight-time hourly earnings[2] of nonsupervisory workers in selected occupations in department stores, September 1973)

Occupation[3]	Number of workers	Average hourly earnings[2]	NUMBER OF WORKERS RECEIVING STRAIGHT-TIME HOURLY EARNINGS OF—																										
			Under $1.80	$1.80 and under $1.90	$1.90 - $2.00	$2.00 - $2.10	$2.10 - $2.20	$2.20 - $2.40	$2.40 - $2.60	$2.60 - $2.80	$2.80 - $3.00	$3.00 - $3.20	$3.20 - $3.40	$3.40 - $3.60	$3.60 - $3.80	$3.80 - $4.00	$4.00 - $4.20	$4.20 - $4.40	$4.40 - $4.80	$4.80 - $5.20	$5.20 - $5.60	$5.60 - $6.00	$6.00 - $6.40	$6.40 - $6.80	$6.80 - $7.20	$7.20 - $7.60	$7.60 - $8.00	$8.00 and over
Store occupations, nonselling[9]—Continued																													
Stock clerks	580	$2.27	7	18	9	129	77	195	70	37	11	12	6	2	4	1	2	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	325	2.35	6	7	3	39	59	99	49	30	10	9	6	1	4	1	2	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	147	2.30	-	-	3	14	5	93	20	7	1	3	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wrap desk clerks	151	2.33	-	6	5	27	25	34	18	20	7	4	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	93	2.40	-	-	-	16	18	20	14	13	4	3	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	50	2.27	-	2	5	9	7	13	3	7	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office clerical occupations[9]																													
Cashiers, office	319	2.36	1	10	2	21	39	114	68	44	10	6	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	189	2.42	-	10	-	2	24	52	49	36	8	5	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	128	2.28	1	-	2	19	14	62	18	8	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clerks adjustment	105	2.55	-	10	10	10	-	19	26	8	7	6	1	-	-	1	-	1	3	1	1	-	-	1	-	-	-	-	-
Full-time workers	76	2.62	-	10	-	-	-	13	26	8	7	6	1	-	-	1	-	1	1	1	-	-	-	1	-	-	-	-	-
Switchboard operators	101	2.49	-	-	-	4	13	25	34	11	1	6	3	3	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Full-time workers	50	2.58	-	-	-	-	12	7	15	5	-	5	2	3	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Part-time workers	49	2.40	-	-	-	4	1	18	17	6	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] The Washington Standard Metropolitan Statistical Area consists of the District of Columbia; the cities of Alexandria, Fairfax, and Falls Church, Va.; and the counties of Arlington, Fairfax, Loudoun, and Prince William Va.; and Montgomery and Prince Georges, Md.

[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[3] Where possible, separate information is presented for full-time workers; evening and weekend only (fractional) workers; and part-time (other than fractional) workers. Overall occupation may, however, include full- or part-time workers by method of wage payment not shown separately.

[4] Most of the workers not shown separately were paid on the basis of straight salary.

[5] Workers were distributed as follows: 3 at $8 to $8.40; 3 at $8.80 to $9.20; and 6 at $9.20 and over.

[6] Workers were distributed as follows: 6 at $8 to $8.40; 5 at $8.40 to $8.80; 4 at $8.80 to $9.20; 4 at $9.20 to $9.60; 3 at $9.60 to $10; and 5 at $10 and over.

[7] Insufficient data to warrant publication of separate earnings data by method of wage payment; workers were most commonly paid on a basis of: (a) straight salary; (b) straight commission.

[8] Workers were distributed as follows: 8 at $8 to $8.40; 3 at $8.40 to $8.80; 10 at $8.80 to $9.20; 1 at $9.20 to $9.60; and 8 at $9.60 and over.

[9] Virtually all workers were paid a straight salary.

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Table 26. Weekly earnings distribution: Adjustment clerks

(Percent distribution of full-time adjustment clerks in department stores by straight-time weekly earnings,[1] 19 selected areas, September 1973)

Weekly earnings[1]	Northeast					South						North Central					West			
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
Under $70	1.0	-	2.3	-	-	-	-	-	-	-	-	-	-	-	5.9	-	-	-	-
$70 and under $75	2.1	5.0	-	-	2.5	-	8.3	-	-	-	13.2	-	-	-	5.9	-	-	-	-
$75 and under $80	2.1	-	-	-	3.8	-	8.3	-	20.0	28.1	-	4.1	6.3		2.9	14.3	-	-	-
$80 and under $85	3.1	15.0	-	2.3	10.0	-	20.8	23.7	60.0	6.3	11.8	6.5	25.3	10.0	11.8	19.0	7.7	-	-
$85 and under $90	14.6	10.0	1.1	.3	17.5	-	-	-	10.0	40.6	3.9	9.9	8.9	13.3	26.5	19.0	34.6	-	-
$90 and under $95	9.4	20.0	-	5.2	31.3	5.5	25.0	-	-	6.3	27.6	9.5	3.8	6.7	32.4	23.8	-	-	-
$95 and under $100	11.5	-	9.2	4.5	6.3	7.3	8.3	5.3	10.0	12.5	5.3	7.5	12.7	13.3	2.9	7.1	-	-	-
$100 and under $105	4.2	30.0	1.1	5.2	11.3	32.7	8.3	5.3	-	-	10.5	11.2	10.1	33.3	-	-	42.3	-	-
$105 and under $110	5.2	-	10.3	6.5	10.0	25.5	8.3	23.7	-	-	5.3	7.8	6.3	3.3	2.9	2.4	3.8	13.3	-
$110 and under $115	9.4	-	4.6	9.7	5.0	27.3	8.3	28.9	-	6.3	9.2	10.5	7.6	20.0	-	-	-	26.7	-
$115 and under $120	3.1	20.0	16.1	5.2	-	1.8	4.2	-	-	-	2.6	12.9	3.8	-	5.9	11.9	7.7	-	5.9
$120 and under $125	5.2	-	2.3	16.1	1.3	-	-	5.3	-	-	3.9	6.1	5.1	-	2.9	2.4	-	6.7	-
$125 and under $130	5.2	-	4.6	10.3	-	-	-	2.6	-	-	-	3.4	6.3	-	-	-	-	-	41.2
$130 and under $135	4.2	-	5.7	6.1	1.3	-	-	-	-	-	-	3.7	3.8	-	-	-	-	6.7	41.2
$135 and under $140	2.1	-	13.8	8.1	-	-	-	5.3	-	-	-	2.0	-	-	-	-	-	26.7	-
$140 and under $145	4.2	-	10.3	15.5	-	-	-	-	-	-	-	1.0	-	-	-	-	-	20.0	5.9
$145 and under $150	-	-	10.3	2.3	-	-	-	-	-	-	-	.7	-	-	-	-	-	-	5.9
$150 and over	[2]13.4	-	8.0	2.9	-	-	-	-	-	-	6.5	3.0	-	-	-	-	3.8	-	-
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of workers	96	20	87	310	80	55	24	38	10	32	76	294	79	30	34	42	26	15	17
Average weekly earnings[1]	$ 113.00	$ 96.00	$ 123.00	$ 122.00	$ 94.00	$ 105.50	$ 92.50	$ 104.50	$ 83.50	$ 86.50	$ 100.50	$ 106.50	$ 98.50	$ 99.00	$ 89.50	$ 91.50	$ 99.00	$ 127.50	$ 131.50
Average weekly hours (standard)[3]	39.5	38.5	37.5	38.0	37.5	39.0	38.5	40.0	39.0	40.0	38.5	39.5	39.5	40.0	39.0	39.0	40.0	40.0	40.0

[1] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

[2] Workers were distributed as follows: 3.1 percent at $150 to $160; 2.0 percent at $160 to $170; and 8.3 percent at $170 and over.

[3] Standard hours reflect the workweek for which employees received straight-time earnings. Average weekly hours are to the nearest half hour and average weekly earnings to the nearest half dollar.

NOTE: Because of rounding, sums of individual items may not equal 100.

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Table 27. Weekly earnings distribution: Display assistants

(Percent distribution of full-time display assistants in department stores by straight-time weekly earnings,[1] 20 selected areas, September 1973)

Weekly earnings[1]	Northeast					South							North Central						West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
Under $70	-	1.9	-	-	-	-	2.2	-	8.0	-	-	-	-	-	-	-	-	-	-	-
$70 and under $75	-	25.9	-	-	-	-	2.2	-	-	-	2.7	-	-	1.4	-	-	-	-	-	-
$75 and under $80	-	18.5	-	-	-	-	2.2	-	-	-	-	-	1.9	-	-	-	2.2	-	-	-
$80 and under $85	-	9.3	1.5	-	5.6	-	1.1	2.2	20.0	8.0	-	5.4	2.9	4.1	2.8	5.1	6.5	2.2	-	-
$85 and under $90	-	3.7	6.0	-	3.7	2.3	3.3	2.2	-	20.0	5.4	1.4	1.0	5.4	-	3.4	2.2	6.7	-	-
$90 and under $95	5.0	11.1	-	-	14.0	9.3	27.2	-	20.0	-	13.5	10.8	11.4	2.7	-	8.5	4.3	22.2	-	-
$95 and under $100	6.7	3.7	1.5	-	1.9	7.0	7.6	4.3	4.0	12.0	5.4	5.4	6.7	8.1	-	3.4	2.2	-	-	-
$100 and under $105	6.7	7.4	7.5	1.0	7.5	14.0	1.1	4.3	4.0	4.0	21.6	10.8	18.1	1.4	13.9	16.9	12.9	20.0	-	-
$105 and under $110	11.7	3.7	4.5	.5	12.1	4.7	7.6	4.3	4.0	24.0	5.4	5.4	1.9	2.7	11.1	1.7	14.0	6.7	-	-
$110 and under $115	6.7	5.6	10.4	2.0	-	16.3	13.0	13.0	20.0	-	10.8	8.1	7.6	1.4	5.6	8.5	-	2.2	-	-
$115 and under $120	3.3	3.7	-	.5	12.1	16.3	4.3	4.3	16.0	8.0	2.7	17.6	3.8	5.4	16.7	5.1	2.2	6.7	-	-
$120 and under $125	5.0	3.7	-	1.0	17.8	14.0	2.2	17.4	-	4.0	10.8	4.1	5.7	10.8	-	6.8	5.4	2.2	-	-
$125 and under $130	3.3	-	11.9	4.5	7.5	4.7	6.5	8.7	-	-	5.4	8.1	5.7	12.2	11.1	5.1	9.7	6.7	-	11.1
$130 and under $135	5.0	-	-	10.6	4.7	-	4.3	6.5	-	-	2.7	5.4	4.8	2.7	5.6	10.2	-	2.2	2.7	5.6
$135 and under $140	6.7	1.9	19.4	5.5	5.6	7.0	4.3	6.5	-	12.0	-	4.1	5.7	1.4	-	3.4	7.5	2.2	16.2	-
$140 and under $145	13.3	-	3.0	13.1	-	-	-	4.3	-	-	8.1	5.4	5.7	9.5	-	3.4	3.2	11.1	8.1	-
$145 and under $150	3.3	-	7.5	7.5	1.9	-	-	4.3	-	-	-	2.7	1.0	2.7	5.6	-	1.1	2.2	-	-
$150 and under $155	5.0	-	4.5	5.0	1.9	2.3	-	4.3	4.0	8.0	-	1.4	1.9	9.5	5.6	1.7	11.8	-	41.9	5.6
$155 and under $160	-	-	-	4.5	3.7	2.3	-	-	-	-	-	2.7	1.0	4.1	5.6	-	5.4	2.2	-	8.3
$160 and under $165	1.7	-	16.4	20.6	-	-	-	-	-	-	2.7	-	9.5	-	5.6	8.5	3.2	-	9.5	-
$165 and under $170	1.7	-	-	9.0	-	-	6.5	6.5	-	-	-	1.4	-	1.4	-	3.4	3.2	-	18.9	-
$170 and under $175	-	-	3.0	4.5	-	-	4.3	4.3	-	-	-	-	-	-	-	-	-	-	2.7	-
$175 and under $180	-	-	-	2.0	-	-	-	-	-	-	-	-	2.9	-	5.6	3.4	-	-	-	2.8
$180 and under $185	5.0	-	-	2.0	-	-	-	-	-	-	-	-	1.0	4.1	5.6	1.7	1.1	2.2	-	2.8
$185 and under $190	1.7	-	3.0	5.5	-	-	-	-	-	-	-	-	-	1.4	-	-	-	-	-	36.1
$190 and over	8.3	-	-	.5	-	-	-	2.2	-	-	2.7	-	-	8.2	-	-	2.2	2.2	-	[2]27.4
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of workers	60	54	67	199	107	43	92	46	25	25	37	74	105	74	36	59	93	45	74	36
Average weekly earnings[1]	$ 136.00	$ 87.50	$ 132.50	$ 152.00	$ 113.50	$ 112.50	$ 110.00	$ 128.50	$ 98.50	$ 108.00	$ 111.50	$ 115.00	$ 119.00	$ 132.00	$ 129.00	$ 120.50	$ 123.50	$ 113.50	$ 153.50	$ 175.50
Average weekly hours (standard)[3]	38.0	35.0	38.5	38.5	38.0	39.5	39.0	38.5	40.0	40.0	40.0	39.0	39.5	38.5	39.5	40.0	38.0	40.0	40.0	40.0

[1] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.
[2] Workers were distributed as follows: 8.3 percent at $190 to $195 and 19.1 percent at $195 to $200.
[3] Standard hours reflect the workweek for which employees received regular straight-time earnings.

Average weekly hours are to the nearest half hour and average weekly earnings to the nearest half dollar.

NOTE: Because of rounding, sums of individual items may not equal 100.

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Table 28. Weekly earnings distribution: Furniture and bedding clerks

(Percent distribution of full-time furniture and bedding sales clerks in department stores by straight-time weekly earnings,[1] 20 selected areas, September 1973)

Weekly earnings[1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
Under $80	-	-	-	-	-	1.3	1.2	-	8.0	-	-	2.6	0.8	2.6	-	-	-	-	-	-
$80 and under $90	-	-	-	-	0.8	10.1	-	3.9	4.0	-	-	-	1.3	-	6.0	1.3	6.6	-	-	-
$90 and under $100	1.2	32.8	-	-	.8	.6	1.2	-	-	-	-	-	1.1	.6	-	6.6	11.8	1.4	-	-
$100 and under $110	1.2	8.2	-	-	2.4	9.5	-	3.9	6.0	-	-	7.1	2.1	5.2	-	3.9	-	21.4	3.5	-
$110 and under $120	2.3	3.3	0.6	-	4.0	-	-	11.8	2.0	-	2.1	1.3	2.1	3.9	3.0	3.9	1.5	1.4	.7	-
$120 and under $130	1.2	3.3	-	-	7.6	.6	-	-	6.0	4.9	2.1	1.3	1.8	2.6	1.5	10.5	5.9	5.7	3.5	-
$130 and under $140	1.2	1.6	.6	-	2.4	1.3	2.4	2.6	-	-	6.4	1.3	3.7	-	6.0	3.9	1.5	1.4	.7	-
$140 and under $150	1.2	3.3	.6	1.3	4.4	.6	-	2.6	12.0	1.2	4.3	2.6	2.9	2.6	3.0	5.3	5.9	10.0	.7	-
$150 and under $160	-	1.6	2.4	-	2.8	2.5	3.0	2.6	6.0	3.7	6.4	.6	2.6	9.7	-	11.8	10.3	11.4	.7	1.8
$160 and under $170	2.3	-	-	3.0	2.8	1.3	3.6	1.3	2.0	2.4	4.3	-	5.0	5.8	4.5	6.6	13.2	2.9	3.5	-
$170 and under $180	5.8	8.2	-	1.0	4.4	3.8	1.8	2.6	2.0	-	6.4	-	2.9	3.9	1.5	6.6	.7	4.3	7.0	1.8
$180 and under $190	5.8	4.9	1.2	.7	3.2	12.7	8.3	21.1	6.0	6.1	2.1	3.9	2.4	-	3.0	1.3	7.4	1.4	9.8	1.8
$190 and under $200	8.1	4.9	4.8	3.0	2.0	3.2	5.4	3.9	2.0	3.7	4.3	5.8	3.2	1.3	7.5	7.9	4.4	2.9	1.4	1.8
$200 and under $210	7.0	-	1.2	3.7	3.6	1.3	1.8	13.2	10.0	9.8	8.5	4.5	5.5	1.3	11.9	3.9	2.9	8.6	9.8	3.6
$210 and under $220	-	3.3	2.4	7.3	7.6	13.3	6.0	1.3	6.0	8.5	12.8	9.7	3.2	9.7	7.5	2.6	1.5	4.3	1.4	3.6
$220 and under $230	2.3	-	4.2	2.7	3.6	-	13.7	2.6	2.0	7.3	4.3	6.5	2.4	4.5	1.5	2.6	2.9	4.3	6.3	5.4
$230 and under $240	2.3	9.8	-	2.7	3.6	4.4	4.2	1.3	4.0	2.4	6.4	2.6	6.1	3.2	3.0	1.3	2.9	4.3	-	8.9
$240 and under $250	3.5	-	.6	2.7	3.6	2.5	4.8	1.3	2.0	9.8	4.3	5.2	2.1	5.2	9.0	2.6	2.2	8.6	2.8	7.1
$250 and under $260	2.3	1.6	4.8	3.3	3.2	.6	2.4	-	-	12.2	2.1	5.8	6.9	1.9	1.5	1.3	.7	-	10.5	7.1
$260 and under $270	4.7	1.6	7.8	5.0	4.8	5.1	.6	3.9	4.0	1.2	8.5	5.8	5.5	1.9	3.0	6.6	5.1	-	9.1	7.1
$270 and under $280	3.5	3.3	7.2	3.0	5.2	4.4	-	3.9	4.0	1.2	4.3	4.5	5.0	.6	4.5	1.3	2.9	-	5.6	8.9
$280 and under $290	2.3	3.3	4.2	3.0	4.8	2.5	10.7	2.6	-	8.5	-	5.2	4.5	4.5	3.0	1.3	1.5	-	2.1	5.4
$290 and under $300	4.7	1.6	2.4	4.0	2.4	3.2	7.1	2.6	4.0	6.1	2.1	1.3	4.5	1.3	7.5	2.6	1.5	2.9	4.9	5.4
$300 and under $310	5.8	-	1.8	2.0	4.8	3.2	2.4	-	-	-	-	3.2	1.8	3.9	6.0	1.3	2.2	-	-	8.9
$310 and under $320	1.2	-	9.0	3.0	.8	1.3	3.0	-	6.0	1.2	-	1.3	4.0	5.8	-	-	-	1.4	2.8	5.4
$320 and under $330	-	3.3	4.8	-	3.2	.6	6.0	7.9	-	3.7	2.1	2.6	2.4	.6	-	-	-	-	4.9	-
$330 and under $340	-	-	1.8	3.0	3.6	-	-	1.3	-	-	-	2.6	1.8	2.6	-	1.3	.7	-	2.8	5.4
$340 and under $350	2.3	-	3.0	7.0	-	.6	3.6	1.3	-	-	2.1	.6	1.6	2.6	-	1.3	.7	-	-	3.6
$350 and under $360	-	-	1.2	4.7	2.8	1.3	-	-	-	1.2	-	2.6	1.1	-	3.0	-	-	1.4	.7	-
$360 and under $370	2.3	-	3.6	3.0	2.4	2.5	3.6	-	-	3.7	-	1.3	2.6	1.3	3.0	-	-	-	-	1.8
$370 and under $380	2.3	-	6.6	2.7	.4	.6	-	-	-	-	-	.6	2.1	.6	-	-	-	-	1.4	-
$380 and under $390	1.2	-	1.2	2.0	.8	.6	-	-	-	-	2.1	1.9	1.3	.6	-	-	-	-	1.4	-
$390 and under $400	1.2	-	1.2	2.3	-	2.5	-	-	-	-	-	.6	.5	1.3	-	-	-	-	-	-
$400 and over	[2]21.1	-	[3]20.4	[4]24.3	1.6	1.9	3.6	-	2.0	1.2	2.1	4.5	3.2	7.7	-	-	2.9	-	2.1	5.4
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of workers	86	61	166	303	251	158	168	76	50	82	47	154	379	154	67	76	136	70	143	56
Average weekly earnings[1]	$285.50	$163.50	$317.50	$327.50	$228.00	$211.50	$251.00	$200.00	$189.00	$239.50	$217.50	$241.50	$242.50	$241.00	$220.00	$178.50	$182.50	$171.50	$236.00	$277.00
Average weekly hours (standard)[5]	39.5	39.0	38.5	38.0	37.5	39.0	40.0	39.5	38.5	40.0	38.5	40.0	39.5	38.5	40.0	39.5	39.0	39.0	40.0	40.0

[1] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g. bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as nearly as possible in August 1973.

[2] Workers were distributed as follows: 4.7 percent at $400 to $410; 1.2 percent at $410 to $420; 2.3 percent at $420 to $430; 1.2 percent at $430 to $440; 1.2 percent at $440 to $450; 4.7 percent at $450 to $500; and 5.8 percent over $500.

[3] Workers were distributed as follows: 7.8 percent at $400 to $410; 1.2 percent at $410 to $420; 0.6 percent at $420 to $430; 3.6 percent at $430 to $440; 1.2 percent at $440 to $450; and 6.0 percent over $450.

[4] Workers were distributed as follows: 4.7 percent at $400 to $410; 1.3 percent at $410 to $420; 1.3 percent at $420 to $430; 1.7 percent at $430 to $440; 1.3 percent at $440 to $450; 4.3 percent at $450 to $500; 6.6 percent at $500 to $550; 1.0 percent at $550 to $600; and 2.0 percent over $600.

[5] Standard hours reflect the workweek for which employees received regular straight-time earnings. Average weekly hours are to the nearest half hour and average weekly earnings to the nearest half dollar.

NOTE: Because of rounding, sums of individual items may not equal 100.

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Table 29. Weekly earnings distribution: Houseware clerks

(Percent distribution of full-time houseware sales clerks[1] in department stores by straight-time weekly earnings,[2] 18 selected areas, September 1973)

Weekly earnings[2]	Northeast				South							North Central					West	
	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	Seattle–Everett
Under $60	-	-	-	-	-	-	-	[3]18.2	-	-	-	-	[4]10.6	-	-	-	-	-
$60 and under $65	8.1	-	-	1.0	-	-	-	6.1	0.7	21.7	-	-	-	-	-	-	5.8	-
$65 and under $70	32.4	-	-	2.6	-	-	-	12.1	.7	21.7	2.6	0.5	14.1	-	5.6	2.1	-	-
$70 and under $75	10.8	-	-	4.2	1.4	12.1	-	21.2	32.8	2.2	18.8	2.3	1.2	-	2.8	8.5	4.3	-
$75 and under $80	10.8	-	-	20.4	15.3	6.1	32.4	6.1	4.5	4.3	25.5	14.4	16.5	-	15.7	18.1	17.4	-
$80 and under $85	21.6	18.5	4.9	18.3	25.7	24.2	16.2	3.0	21.6	4.3	24.0	19.8	11.8	21.6	9.3	16.0	18.8	-
$85 and under $90	6.8	5.0	5.3	15.6	1.4	13.1	-	6.1	-	4.3	9.4	6.8	11.8	5.4	8.3	20.2	4.3	-
$90 and under $95	1.4	3.4	4.0	11.0	11.8	19.2	11.8	9.1	17.2	2.2	4.2	7.7	4.7	21.6	6.5	10.6	21.7	-
$95 and under $100	-	-	2.4	7.3	4.9	2.0	14.7	6.1	4.5	4.3	9.9	4.1	9.4	10.8	10.2	9.6	7.2	-
$100 and under $105	-	-	17.0	5.2	.7	5.1	2.9	-	12.7	8.7	1.6	7.2	3.5	10.8	2.8	2.1	1.4	-
$105 and under $110	1.4	7.6	6.9	7.9	4.2	-	-	3.0	.7	4.3	2.1	2.3	2.4	5.4	17.6	-	7.2	-
$110 and under $115	5.4	9.2	3.6	1.0	6.3	2.0	4.4	-	-	6.5	.5	7.7	3.5	13.5	3.7	3.2	2.9	2.1
$115 and under $120	-	16.8	8.1	-	16.0	5.1	1.5	-	.7	2.2	-	2.3	1.2	5.4	13.9	3.2	1.4	-
$120 and under $125	-	4.2	9.7	1.0	6.9	10.1	1.5	3.0	-	6.5	-	2.7	3.5	5.4	2.8	-	-	-
$125 and under $130	-	10.9	17.0	-	-	-	-	-	1.5	-	1.0	3.2	2.4	-	-	1.1	2.9	70.2
$130 and under $135	1.4	13.4	8.9	1.6	1.4	-	-	3.0	2.2	-	.5	3.6	1.2	-	-	3.2	-	-
$135 and under $140	-	4.2	3.2	.5	-	-	-	3.0	-	4.3	-	2.7	1.2	-	-	-	1.4	12.8
$140 and under $145	-	2.5	.8	-	2.1	1.0	10.3	-	-	-	-	.5	-	-	-	-	1.4	4.3
$145 and under $150	-	.8	2.4	2.1	-	-	-	-	-	-	-	3.6	-	-	.9	-	-	-
$150 and over	-	3.4	5.6	-	2.1	-	4.4	-	-	2.2	-	9.1	1.2	-	-	2.1	1.4	[5]10.7
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of workers	74	119	247	191	144	99	68	33	134	46	192	222	83	37	108	94	69	47
Average weekly earnings[2]	$77.50	$114.00	$116.50	$89.00	$97.50	$92.00	$100.50	$80.00	$85.00	$88.00	$82.50	$103.00	$85.00	$97.50	$95.50	$89.50	$91.00	$132.50
Average weekly hours (standard)[6]	36.5	38.5	38.5	37.5	39.0	37.5	38.5	37.0	40.0	37.0	38.5	39.0	37.0	40.0	39.0	38.0	38.0	40.0

[1] Excludes sales clerks primarily selling china, glassware, and lamps.
[2] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.
[3] All workers were at $55 to $60.
[4] All workers were at $45 to $50 for a scheduled workweek of 30 hours.
[5] Workers were distributed as follows: 6.4 percent at $150 to $155; and 4.3 percent at $155 and over.
[6] Standard hours reflect the workweek for which employees received regular straight-time earnings. Average weekly hours are to the nearest half hour and average weekly earnings to the nearest half dollar.

NOTE: Because of rounding, sums of individual items may not equal 100.

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Table 30. Weekly earnings distribution: Men's clothing clerks

(Percent distribution of full-time men's clothing clerks in department stores by straight-time weekly earnings,[1] 20 selected areas, September 1973)

Weekly earnings[1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
Under $ 60	-	-	-	-	1.1	-	-	-	-	-	-	-	-	3.7	-	-	-	-	-	-
$ 60 and under $ 70	1.3	-	-	-	4.3	-	2.4	-	4.8	-	4.5	-	2.4	-	-	4.2	-	-	-	-
$ 70 and under $ 80	4.3	9.3	-	3.8	2.1	-	-	18.0	26.2	5.6	-	17.2	5.3	7.3	-	16.8	-	18.9	-	-
$ 80 and under $ 90	13.3	-	2.9	20.6	3.2	27.5	-	11.5	11.9	-	-	9.3	6.9	3.7	8.2	8.4	-	13.5	-	-
$ 90 and under $ 100	7.7	-	4.3	7.6	5.3	-	-	9.8	2.4	9.3	4.5	7.2	8.9	1.2	8.2	7.4	-	6.8	-	-
$ 100 and under $ 110	11.2	18.6	8.6	8.8	3.2	7.8	9.6	4.1	4.8	4.7	4.5	13.3	2.8	4.9	12.2	13.7	2.8	12.2	-	1.8
$ 110 and under $ 120	8.2	11.6	10.8	3.8	4.3	4.9	4.8	3.3	4.8	15.0	-	1.8	2.4	3.7	4.1	2.1	2.8	6.8	8.7	1.8
$ 120 and under $ 130	4.3	-	10.1	2.9	3.2	22.5	7.2	3.3	14.3	10.3	4.5	4.7	4.9	15.9	14.3	2.1	8.5	-	13.0	1.8
$ 130 and under $ 140	2.1	4.7	3.6	5.0	2.7	4.9	3.6	6.6	7.1	5.6	9.1	3.6	.4	4.9	4.1	-	5.6	2.7	2.2	7.3
$ 140 and under $ 150	2.1	-	-	5.0	9.6	2.9	-	4.9	2.4	8.4	13.6	3.2	4.9	2.4	4.1	2.1	4.2	4.1	12.0	9.1
$ 150 and under $ 160	1.7	7.0	4.3	3.8	3.7	3.9	4.8	.8	7.1	-	9.1	3.2	2.0	6.1	8.2	2.1	7.0	-	31.5	14.5
$ 160 and under $ 170	4.3	4.7	-	2.1	2.7	2.9	10.8	2.5	2.4	1.9	18.2	1.8	5.7	3.7	2.0	1.1	14.1	20.3	7.6	-
$ 170 and under $ 180	3.0	4.7	7.2	.8	2.1	2.9	4.8	1.6	7.1	.9	9.1	1.4	6.5	6.1	6.1	4.2	4.2	1.4	4.3	12.7
$ 180 and under $ 190	1.3	9.3	.7	3.8	4.8	5.9	-	9.0	-	3.7	4.5	1.8	1.6	2.4	4.1	2.1	8.5	2.7	5.4	1.8
$ 190 and under $ 200	6.0	11.6	2.9	3.8	4.3	1.0	9.6	2.5	4.8	6.5	-	3.2	4.0	3.7	8.2	7.4	7.0	1.4	3.3	1.8
$ 200 and under $ 210	2.1	4.7	.7	.8	2.7	-	3.6	.8	-	.9	-	3.9	2.4	4.9	6.1	2.1	2.8	1.4	2.2	7.1
$ 210 and under $ 220	3.0	-	2.9	2.1	6.9	1.0	7.2	5.7	-	4.7	-	3.9	4.9	4.9	2.0	7.4	7.0	1.4	1.1	7.3
$ 220 and under $ 230	3.0	-	4.3	1.7	4.8	4.9	2.4	1.6	-	3.7	9.1	3.9	3.6	4.9	-	1.1	4.2	1.4	-	3.6
$ 230 and under $ 240	1.3	9.3	2.9	4.6	2.1	2.0	7.2	5.7	-	1.9	-	3.6	5.3	1.2	4.1	5.3	4.2	1.4	5.4	1.8
$ 240 and under $ 250	.9	-	-	2.5	3.7	1.0	7.2	-	-	3.7	-	.7	4.5	-	-	1.1	2.8	2.7	2.2	3.6
$ 250 and under $ 260	2.1	-	10.8	3.8	4.8	-	4.8	4.1	-	-	4.5	2.5	2.4	6.1	-	6.3	1.4	1.4	1.1	5.5
$ 260 and under $ 270	1.7	4.7	5.0	.8	6.9	1.0	7.2	1.6	-	-	4.5	4.3	1.6	1.2	-	-	-	-	-	1.8
$ 270 and under $ 280	2.1	-	2.2	5.5	1.6	1.0	-	-	-	4.7	-	.7	2.4	3.7	-	-	2.8	-	-	1.8
$ 280 and under $ 290	1.7	-	-	1.3	4.8	-	-	.8	-	.9	-	1.4	2.0	-	-	-	-	-	-	-
$ 290 and under $ 300	.4	-	1.4	-	.5	1.0	-	-	-	-	-	.7	1.6	1.2	-	1.1	5.6	-	-	1.8
$ 300 and under $ 310	-	-	.7	1.7	1.1	-	-	.8	-	.9	-	.4	1.2	1.2	2.0	1.1	-	-	-	1.8
$ 310 and under $ 320	1.3	-	.7	.8	1.1	1.0	2.4	-	-	.9	-	.4	.4	-	-	-	-	-	-	-
$ 320 and over	9.6	-	[2]13.0	2.5	2.6	-	-	.8	-	5.6	-	2.2	8.9	1.2	2.0	1.1	4.2	-	-	9.1
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of workers	233	43	139	238	188	102	83	122	42	107	22	279	247	82	49	95	71	74	92	55
Average weekly earnings[1]	$ 171.00	$ 156.50	$ 204.00	$ 158.00	$ 184.50	$ 136.50	$ 187.00	$ 145.00	$ 112.50	$ 166.00	$ 162.50	$ 149.00	$ 184.00	$ 163.00	$ 151.00	$ 145.50	$ 192.00	$ 127.50	$ 160.50	$ 206.50
Average weekly hours (standard)[3]	38.0	38.0	39.0	39.0	38.0	38.5	40.0	38.5	38.0	40.0	37.0	39.0	39.0	37.5	39.5	39.0	38.0	38.0	39.5	40.0

[1] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g., bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[2] Workers were distributed as follows: 0.7 percent at $ 320 to $ 330; 2.9 percent at $ 330 to $ 340; and 9.4 percent at $ 350 and over.

[3] Standard hours reflect the workweek for which employees received regular straight-time earnings. Average weekly hours are to the nearest half hour and average weekly earnings to the nearest half dollar.

NOTE: Because of rounding, sums of individual items may not equal 100.

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Table 31. Weekly earnings distribution: Receivers

(Percent distribution of full-time receivers in department stores by straight-time weekly earnings[1] 19 selected areas, September 1973)

Weekly earnings[1]	Northeast					South						North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
Under $70	-	-	-	-	3.4	-	-	-	-	-	-	-	3.3	-	-	[3]10.8	-	-	-
$70 and under $75	-	2.7	-	-	1.7	-	-	-	11.1	-	-	-	-	-	-	8.1	-	-	-
$75 and under $80	-	6.8	-	2.4	2.2	1.4	-	16.4	-	-	2.4	1.9	2.2	-	-	5.4	3.4	-	-
$80 and under $85	-	12.3	16.1	11.0	7.9	2.9	4.9	10.9	-	47.6	9.5	9.0	12.0	-	5.7	10.8	10.3	-	-
$85 and under $90	6.3	-	5.7	4.3	6.7	3.6	-	3.6	-	-	2.4	1.1	-	-	-	-	6.9	-	-
$90 and under $95	5.1	5.5	17.7	14.2	11.2	2.2	16.4	10.9	-	14.3	4.8	1.5	12.0	-	-	-	-	-	-
$95 and under $100	1.3	6.8	9.0	5.5	16.3	-	13.1	7.3	-	-	16.7	3.4	2.2	-	3.8	1.4	15.5	-	-
$100 and under $105	3.8	21.9	6.7	14.8	1.1	.7	3.3	1.8	55.6	-	4.8	3.7	7.6	8.3	7.5	-	10.3	-	-
$105 and under $110	2.5	16.4	9.4	7.9	5.6	6.5	6.6	3.6	11.1	-	-	3.0	1.1	4.2	-	-	1.7	-	-
$110 and under $115	5.1	5.5	9.0	6.3	1.1	14.5	14.8	16.4	-	-	7.1	3.4	1.1	4.2	-	1.4	6.9	-	-
$115 and under $120	3.8	2.7	2.3	4.1	-	2.2	9.8	7.3	-	4.8	4.8	1.9	4.3	-	1.9	1.4	3.4	-	-
$120 and under $125	5.1	8.2	.3	7.8	1.7	29.7	9.8	9.1	-	9.5	7.1	5.2	13.0	16.7	11.3	4.1	6.9	-	-
$125 and under $130	7.6	1.4	3.3	2.4	3.4	5.1	4.9	1.8	-	4.8	4.8	2.6	5.4	8.3	5.7	6.8	8.6	-	-
$130 and under $135	5.1	8.2	8.0	5.0	5.1	-	4.9	3.6	11.1	-	2.4	10.8	1.1	12.5	3.8	2.7	-	-	-
$135 and under $140	1.3	-	1.0	3.2	-	2.2	-	-	-	11.9	2.4	1.5	5.4	-	5.7	8.1	1.7	3.8	-
$140 and under $145	7.6	-	1.0	3.8	1.7	1.4	1.6	3.6	-	2.4	2.4	3.0	2.2	12.5	7.5	5.4	-	-	-
$145 and under $150	3.8	-	3.0	1.8	1.1	.7	3.3	-	-	-	23.8	3.0	8.7	4.2	-	-	3.4	3.8	-
$150 and under $155	3.8	-	1.7	2.0	6.2	2.2	1.6	-	11.1	-	2.4	3.4	2.2	16.7	1.9	1.4	6.9	-	-
$155 and under $160	1.3	-	2.0	.8	2.8	-	-	-	-	-	-	9.3	5.4	-	1.9	4.1	1.7	.5	-
$160 and under $165	6.3	1.4	1.0	1.2	.6	24.6	1.6	3.6	-	-	2.4	4.1	2.2	4.2	9.4	-	5.2	4.8	-
$165 and under $170	1.3	-	-	.3	10.1	-	-	-	-	-	-	1.5	1.1	-	-	4.1	-	1.0	-
$170 and under $175	2.5	-	1.0	.8	1.7	-	-	-	-	4.8	-	6.3	1.1	-	9.4	6.8	5.2	-	-
$175 and under $180	5.1	-	-	-	2.8	-	-	-	-	-	-	.7	2.2	8.3	1.9	1.4	-	4.3	5.3
$180 and under $185	2.5	-	.3	.3	.6	-	3.3	-	-	-	-	4.9	1.1	-	1.9	4.1	-	7.7	-
$185 and under $190	8.9	-	.3	-	2.2	-	-	-	-	-	-	4.5	2.2	-	1.9	-	1.7	3.4	21.1
$190 and under $195	2.5	-	.3	-	.6	-	-	-	-	-	-	3.0	1.1	-	-	6.8	-	2.4	47.4
$195 and under $200	1.3	-	.3	-	2.2	-	-	-	-	-	-	3.4	-	-	-	2.7	-	.5	26.3
$200 and under $205	1.3	-	.3	-	-	-	-	-	-	-	-	1.5	-	-	1.9	2.7	-	1.0	-
$205 and under $210	1.3	-	-	-	-	-	-	-	-	-	-	.4	-	-	11.3	-	-	1.9	-
$210 and under $215	1.3	-	-	-	-	-	-	-	-	-	-	1.1	-	-	3.8	-	-	1.0	-
$215 and under $220	1.3	-	-	-	-	-	-	-	-	-	-	.7	-	-	1.9	-	-	55.8	-
$220 and over	1.3	-	-	-	-	-	-	-	-	-	-	.4	-	-	-	-	-	8.1	-
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of workers	79	73	299	655	178	138	61	55	18	42	42	268	92	24	53	74	58	208	19
Average weekly earnings[1]	$144.00	$103.00	$107.50	$108.50	$119.00	$126.50	$113.00	$103.50	$107.00	$103.00	$117.00	$140.50	$120.00	$135.00	$150.00	$127.00	$117.00	$204.50	$191.50
Average weekly hours (standard)[2]	39.5	38.5	39.0	39.0	38.5	40.0	39.5	39.0	39.5	40.0	39.0	39.5	40.5	40.0	41.0	40.0	40.0	40.0	40.0

[1] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

[2] Standard hours reflect the workweek for which employees received regular straight-time earnings. Average weekly hours are to the nearest half hour and average weekly earnings to the nearest half dollar.

[3] All workers were at $60 to $65.

NOTE: Because of rounding, sums of individual items may not equal 100.

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Table 32. Weekly earnings distribution: Shoe clerks

(Percent distribution of full-time shoe sales clerks in department stores, by straight-time weekly earnings,[1] 17 selected areas, September 1973)

Weekly earnings[1]	Northeast					South					North Central				West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Dallas	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	Denver	San Francisco–Oakland	Seattle–Everett
$60 and under $70	-	-	-	-	[2]2.8	-	-	-	5.5	-	0.3	4.5	4.1	24.6	3.3	-	-
$70 and under $80	0.9	6.3	-	0.8	13.4	9.0	8.8	-	8.2	12.6	11.0	3.7	8.2	9.4	8.8	-	-
$80 and under $90	3.6	8.3	3.6	-	4.5	11.8	16.5	-	8.2	5.1	9.4	9.0	6.1	10.1	15.4	-	-
$90 and under $100	4.5	14.6	-	3.3	3.2	20.2	7.7	-	16.4	4.6	5.0	7.5	24.5	13.8	7.7	-	-
$100 and under $110	6.3	16.7	-	1.6	3.6	8.4	17.6	4.0	12.3	8.6	8.0	13.4	16.3	5.1	9.9	-	1.4
$110 and under $120	6.3	6.3	1.8	9.3	10.9	11.8	11.0	28.0	6.8	6.9	12.7	8.2	4.1	3.6	19.8	-	8.5
$120 and under $130	5.4	10.4	6.4	4.1	8.1	7.9	7.7	8.0	11.0	5.1	5.8	3.7	4.1	8.0	4.4	22.7	2.8
$130 and under $140	6.3	4.2	13.6	10.6	3.2	9.0	7.7	12.0	8.2	6.9	6.3	8.2	14.3	6.5	6.6	16.0	11.3
$140 and under $150	3.6	2.1	10.9	6.5	6.5	13.5	3.3	12.0	4.1	18.3	2.2	4.5	10.2	4.3	4.4	-	16.9
$150 and under $160	3.6	12.5	2.7	4.9	3.2	2.2	5.5	8.0	1.4	6.3	6.3	6.7	4.1	2.2	5.5	2.7	9.9
$160 and under $170	8.1	4.2	10.0	13.0	6.5	1.7	1.1	12.0	4.1	6.9	5.0	4.5	-	2.2	1.1	6.7	19.7
$170 and under $180	4.5	8.3	4.5	7.3	4.5	.6	-	8.0	2.7	4.6	5.2	9.7	-	3.6	3.3	4.0	11.3
$180 and under $190	2.7	2.1	7.3	6.9	4.0	1.1	1.1	8.0	-	1.1	3.6	-	-	.7	-	1.3	8.5
$190 and under $200	4.5	2.1	10.0	7.7	2.4	1.7	-	-	1.4	.6	3.6	-		1.4	6.6	37.3	4.2
$200 and under $210	3.6	-	2.7	3.7	5.3	-	2.2	-	1.4	2.9	4.1	3.0	-	-	1.1	-	1.4
$210 and under $220	6.3	2.1	.9	5.7	2.8	-	-	-	1.4	3.4	2.8	3.0	-	.7	1.1	2.7	1.4
$220 and under $230	4.5	-	5.5	4.9	2.0	1.1	2.2	-	1.4	1.1	2.2	4.5	-	.7	-	1.3	-
$230 and under $240	3.6	-	10.0	4.9	5.3	-	2.2	-	2.7	1.7	.8	.7	-	-	1.1	5.3	2.8
$240 and under $250	3.6	-	-	2.4	3.2	-	-	-	1.4		.3	-	-	.7	-	-	-
$250 and under $260	1.8	-	4.5	.8	-	-	-	-	-	1.1	1.1	.7	-	1.4	-	-	-
$260 and under $270	-	-	.9	-	1.6	-	-	-	-	-	.6	1.5	-	-	-	-	-
$270 and under $280	.9	-	1.8	-	.4	-	-	-	-	.6	.6	-	4.1	-	-	-	-
$280 and under $290	1.8	-	.9	.8	-	-	-	-	1.4	.6	.8	-	-	-	-	-	-
$290 and under $300	2.7	-	1.8	-	-	-	1.1	-	-	-	.3	.7	-	-	-	-	-
$300 and under $310	.9	-	-	.8	-	-	2.2	-	-	.6	-	-	-	-	-	-	-
$310 and over	9.9	-	-	-	1.6	-	2.2	-	-	.6	2.3	2.2	-	.7	-	-	-
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of workers	111	48	110	246	247	178	91	25	73	175	363	134	49	138	91	75	71
Average weekly earnings[1]	$191.50	$123.50	$179.00	$169.00	$148.50	$114.00	$128.00	$142.50	$122.00	$139.50	$143.50	$141.00	$116.00	$107.50	$118.00	$167.50	$156.50
Average weekly hours (standard)[3]	38.5	39.0	38.0	38.0	37.5	39.0	38.5	40.0	37.5	39.5	39.5	38.0	39.0	38.5	38.5	40.0	40.5

[1] Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excludes prize, or push money, that is not a regularly recurring part of employee compensation paid by the store and all such payments by individual vendors, e.g.; bedding and appliance manufacturers. Earnings for workers paid on a straight-salary basis normally relate to September 1973; commission earnings for workers partly or wholly paid on that basis were averaged, where feasible, over a 12-month period ending as near as possible to August 1973.

[2] Includes 2 workers under $60.

[3] Standard hours reflect the workweek for which employees received regular straight-time earnings. Average weekly hours are to the nearest half-hour and average weekly earnings to the nearest half dollar.

NOTE: Because of rounding, sums of individual items may not equal 100.

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Table 33. Minimum entrance and job rates

(Distribution of department stores studied by minimum entrance rates and minimum job rates [1] for selected job categories in 20 areas, September 1973)

Minimum hourly straight-time rate [1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
	Stationery clerks																			
Department stores studied	10	11	10	14	15	9	8	8	5	8	5	11	17	14	8	11	11	8	9	6
Stores having a specified minimum entrance rate	10	5	8	7	14	4	3	6	3	6	5	2	9	5	5	9	5	5	8	4
$1.60 and under $1.65	2	1	1	-	4	1	-	1	-	1	1	1	2	3	1	1	1	1	1	1
$1.65 and under $1.70	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-
$1.70 and under $1.75	-	-	-	-	-	-	-	-	1	-	-	-	1	-	-	4	-	-	-	-
$1.75 and under $1.80	1	1	1	1	2	1	1	1	1	2	1	1	1	1	1	1	1	1	1	1
$1.80 and under $1.85	-	-	-	-	1	-	-	-	-	2	1	-	-	-	-	1	2	1	-	-
$1.85 and under $1.90	3	2	2	1	-	-	-	2	-	-	1	-	1	-	-	1	-	-	-	-
$1.90 and under $1.95	-	-	-	-	1	-	-	1	1	-	-	-	4	-	1	1	1	-	-	-
$1.95 and under $2.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-
$2.00 and under $2.10	1	1	1	1	6	-	2	1	-	1	-	-	-	1	2	-	-	1	-	-
$2.10 and under $2.20	3	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	3	-
$2.20 and under $2.30	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$2.30 and under $2.40	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	1	-
$2.40 and under $2.50	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
$2.50 and under $2.60	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	2
Over $2.60	-	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stores having no specified minimum entrance rate	-	4	1	3	-	-	-	-	1	-	-	5	-	2	1	1	-	-	.	
Stores which did not employ workers in this classification	-	2	1	4	1	5	5	2	1	2	-	4	8	7	2	1	6	3	1	2
Stores having a minimum job rate	10	4	5	5	9	3	1	4	1	4	4	1	7	3	2	7	3	3	7	3
$1.60 and under $1.65	2	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-
$1.65 and under $1.70	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-
$1.70 and under $1.75	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$1.75 and under $1.80	-	-	-	-	1	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-
$1.80 and under $1.85	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	3	-	-	-	-
$1.85 and under $1.90	2	-	1	-	-	-	-	-	-	1	1	-	-	-	-	1	1	-	-	-
$1.90 and under $1.95	1	-	-	-	-	-	-	-	-	1	-	-	1	-	-	-	1	-	-	-
$1.95 and under $2.00	1	1	1	1	2	1	1	3	1	1	1	1	2	1	1	1	1	2	1	1
$2.00 and under $2.10	1	3	-	-	2	-	-	-	-	1	-	-	2	1	1	2	-	1	-	-
$2.10 and under $2.20	1	-	-	-	2	-	-	1	-	-	-	-	1	-	-	-	-	-	3	-
$2.20 and under $2.30	2	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$2.30 and under $2.40	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$2.40 and under $2.50	-	-	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	1	-
$2.50 and under $2.60	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Over $2.60	-	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	2
Stores having no specified minimum job rate	-	5	4	5	5	1	2	2	3	2	1	6	2	4	4	3	2	2	1	1
Stores which did not employ workers in this category	-	2	1	4	1	5	5	2	1	2	-	4	8	7	2	1	6	3	1	2

See footnotes at end of table.

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Table 33. Minimum entrance and job rates—Continued

(Distribution of department stores studied by minimum entrance rates and minimum job rates [1] for selected job categories in 20 areas, September 1973)

Minimum hourly straight-time rate [1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
	Notions clerks																			
Department stores studied	10	11	10	14	15	9	8	8	5	8	5	11	17	14	8	11	11	8	9	6
Stores having a specified minimum entrance rate	9	6	6	7	15	6	4	5	2	6	5	2	11	5	6	8	6	6	8	4
$1.60 and under $1.65	2	1	1	-	4	2	-	1	-	1	1	1	2	3	1	1	1	1	1	1
$1.65 and under $1.70	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	1	-	-	-
$1.70 and under $1.75	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	4	-	-	-	-
$1.75 and under $1.80	1	1	1	1	2	1	2	1	1	2	1	1	2	1	1	1	1	1	1	1
$1.80 and under $1.85	-	-	-	-	1	-	-	-	-	2	2	-	-	-	1	1	2	1	-	-
$1.85 and under $1.90	2	3	1	2	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-
$1.90 and under $1.95	-	-	-	-	2	1	-	1	1	-	-	-	5	-	1	1	1	-	-	-
$1.95 and under $2.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-
$2.00 and under $2.10	1	1	-	-	6	-	2	2	-	1	-	-	-	1	2	-	-	2	-	-
$2.10 and under $2.20	3	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	2	-
$2.20 and under $2.30	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$2.30 and under $2.40	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	2	-
$2.40 and under $2.50	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
$2.50 and under $2.60	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	2
Over $2.60	-	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stores having no specified minimum entrance rate	-	3	1	1	-	-	-	-	-	-	-	5	1	2	1		-	-	-	
Stores which did not employ workers in this classification	1	2	3	6	-	3	4	3	3	2	-	4	5	7	1	3	5	2	1	2
Stores having a minimum job rate	9	5	4	6	10	4	2	4	1	4	4	1	7	3	2	6	3	4	7	3
$1.60 and under $1.65	2	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-
$1.65 and under $1.70	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-
$1.70 and under $1.75	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$1.75 and under $1.80	-	-	-	-	1	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-
$1.80 and under $1.85	-	-	-	-	-	-	-	-	-	-	2	-	-	-	-	3	-	-	-	-
$1.85 and under $1.90	1	1	-	1	-	-	-	-	-	1	-	-	-	-	-	1	1	-	-	-
$1.90 and under $1.95	1	-	-	-	-	-	-	-	-	1	-	-	1	-	-	-	1	-	-	-
$1.95 and under $2.00	1	1	1	1	2	1	1	2	1	1	1	1	2	1	1	1	1	2	1	1
$2.00 and under $2.10	1	3	-	-	3	1	1	-	-	1	-	-	2	1	1	1	-	1	-	-
$2.10 and under $2.20	1	1	-	-	2	-	-	2	-	-	-	-	1	-	-	-	-	1	2	-
$2.20 and under $2.30	2	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$2.30 and under $2.40	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
$2.40 and under $2.50	-	-	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	1	-
$2.50 and under $2.60	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$2.60 and over	-	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	2
Stores having no specified minimum job rate	-	4	3	2	5	2	2	1	1	2	1	6	5	4	5	2	3	2	1	
Stores which did not employ workers in this category	1	2	3	6	-	3	4	3	3	2	-	4	5	7	1	3	5	2	1	2

See footnotes at end of table.

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Table 33. Minimum entrance and job rates—Continued

(Distribution of department stores studied by minimum entrance rates and minimum job rates [1] for selected job categories in 20 areas, September 1973)

Minimum hourly straight-time rate [1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
	Office clerical workers [2]																			
Department stores studied	10	11	10	14	15	9	8	8	5	8	5	11	17	14	8	11	11	8	9	6
Stores having a specified minimum entrance rate	10	5	7	9	11	7	8	7	2	8	5	13	17	7	6	10	17	7	9	5
$1.60 and under $1.65	2	1	-	-	1	1	-	-	-	-	-	-	1	2	-	-	-	-	-	-
$1.65 and under $1.70	-	-	-	-	1	1	-	1	-	1	2	1	1	1	1	1	1	1	1	1
$1.70 and under $1.75	-	-	1	-	-	1	-	-	-	1	-	-	1	1	-	1	-	-	-	-
$1.75 and under $1.80	-	-	-	-	-	-	1	-	-	-	-	-	1	-	-	-	1	-	-	-
$1.80 and under $1.85	-	-	-	-	-	-	1	-	-	1	1	-	-	-	1	-	2	1	-	-
$1.85 and under $1.90	2	2	-	1	-	-	-	2	-	-	1	-	1	-	-	1	-	-	-	-
$1.90 and under $1.95	-	-	-	-	-	1	-	-	1	-	-	-	3	-	1	1	1	1	-	-
$1.95 and under $2.00	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	1	-	-
$2.00 and under $2.10	3	1	3	3	8	1	5	3	1	4	1	2	2	3	2	5	4	3	1	1
$2.10 and under $2.20	3	-	-	-	-	1	-	-	-	1	-	-	-	-	-	-	-	-	-	-
$2.20 and under $2.30	-	1	-	-	1	1	1	1	-	-	-	-	-	-	1	-	1	-	1	-
$2.30 and under $2.40	-	-	-	1	-	-	-	-	-	-	-	-	2	-	-	-	-	-	2	-
$2.40 and under $2.50	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
$2.50 and under $2.60	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	1
$2.60 and under $2.70	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	2
$2.70 and over	-	-	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stores having no specified minimum entrance rate	-	5	3	5	-	2	-	1	3	-	-	8	2	5	2	2	1	1		
Stores which did not employ workers in this classification	-	1	-	-	4	-	-	-	-	-	-	-	2	2	-		-	-	-	
Stores having a minimum job rate	9	3	3	5	6	4	5	4	-	5	3	1	7	3	1	6	6	4	7	3
$1.60 and under $1.65	2	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-
$1.65 and under $1.70	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-
$1.70 and under $1.75	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$1.75 and under $1.80	-	-	-	-	1	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-
$1.80 and under $1.85	-	-	-	-	-	1	1	-	-	1	1	-	-	-	-	1	-	-	-	-
$1.85 and under $1.90	1	1	-	1	-	-	-	-	-	-	1	-	-	-	-	-	1	-	-	-
$1.90 and under $1.95	1	-	-	-	-	-	-	-	-	1	-	-	1	-	-	-	2	1	-	-
$1.95 and under $2.00	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	1	-	-
$2.00 and under $2.10	2	1	-	-	1	1	3	1	-	1	-	1	1	2	-	2	1	-	-	-
$2.10 and under $2.20	1	-	-	-	2	-	1	1	-	1	-	-	2	-	-	3	1	1	-	-
$2.20 and under $2.30	2	1	-	-	1	1	-	1	-	1	-	-	-	-	-	-	-	-	1	-
$2.30 and under $2.40	-	-	-	-	1	1	-	-	-	-	-	-	1	-	1	-	1	1	2	-
$2.40 and under $2.50	-	-	1	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	1	-
$2.50 and under $2.60	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$2.60 and under $2.70	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
$2.70 and under $2.80	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
$2.80 and under $2.90	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1
$2.90 and under $3.00	-	-	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
$3.00 and over	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	2
Stores having no specified minimum job rate	1	7	7	9	5	5	3	4	5	3	2	10	8	9	7	5	5	4	2	
Stores which did not employ workers in this category	-	1	-	-	4	-	-	-	-	-	-	-	2	2	-	-	-	-	-	-

[1] These rates relate, respectively, to formally established minimum starting (hiring) salaries of inexperienced workers and to minimum job rates after completion of training periods.

[2] Excludes workers in subclerical jobs, such as messengers.

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Table 34. Method of wage payment

(Percent distribution of full-time nonsupervisory workers in department stores, 20 selected areas, September 1973)

Method of wage payment [1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
	Store employees																			
Full-time nonsupervisory workers	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Time-rated workers	78	87	86	88	66	64	81	60	84	79	62	93	57	84	77	78	80	81	63	78
Formal plans	34	4	48	69	61	34	59	40	53	68	50	66	39	60	37	67	61	57	48	58
Single rate	-	2	-	-	2	-	11	-	-	-	-	-	1	-	-	-	-	-	-	26
Range of rates	34	2	48	69	59	34	48	40	53	68	50	66	38	60	37	67	61	57	47	31
Advancement based on—																				
Length of service	-	-	8	10	2	10	29	-	-	5	36	46	7	16	3	-	2	5	23	-
Merit review	31	-	30	33	35	1	-	22	49	31	-	-	18	25	28	18	36	24	-	-
Combination length of service and merit review	3	2	9	26	22	23	19	19	4	32	14	20	13	19	6	49	23	28	24	31
Individual determination	44	83	38	19	5	30	22	20	31	11	12	28	19	24	40	11	20	24	15	20
Incentive workers	22	13	14	12	[2]34	36	19	40	16	21	38	7	43	16	23	22	20	19	37	22
Salary plus commission	9	6	8	8	12	23	7	10	7	8	25	2	11	5	7	6	9	11	19	7
Straight commission	12	6	6	5	19	12	12	30	9	13	14	5	32	11	15	16	11	7	18	15
	Office employees																			
Full-time nonsupervisory workers	100	100	100	100	100	100	100	100	100	[3]100	100	100	100	100	100	100	100	100	100	100
Time-rated workers	100	100	100	100	100	100	100	100	100	99	100	100	100	100	100	100	100	100	100	100
Formal plans	20	9	73	88	97	70	66	66	68	93	79	72	96	91	75	91	82	79	92	75
Single rate	-	-	-	-	18	-	6	-	-	-	-	-	-	-	-	-	-	-	-	12
Range of rates	20	9	73	88	79	70	60	66	68	93	79	72	96	91	75	91	82	79	92	63
Advancement based on—																				
Length of service	-	-	1	2	-	53	21	-	-	1	17	53	-	2	16	-	2	5	22	-
Merit review	10	-	46	46	61	1	-	12	38	81	-	-	83	70	39	41	32	27	-	-
Combination length of service and merit review	10	9	26	40	18	16	39	54	30	12	62	19	13	19	20	50	47	47	70	63
Individual determination	80	91	27	12	3	30	34	34	32	6	21	28	4	9	25	9	18	21	8	25

[1] For definition of method of wage payment, see appendix A.

[2] Includes 3 percent of workers paid individual bonuses not shown separately.

[3] Includes 1 percent of workers paid on incentive basis.

NOTE: Because of rounding, sums of individual items may not equal totals.

Table 35. Scheduled weekly hours

(Percent of full-time nonsupervisory workers in department stores by scheduled weekly hours, [1] 20 selected areas, September 1973)

Weekly hours [1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
All full-time nonsupervisory workers	100	[2]100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Scheduled weekly hours																				
35 hours	2	27	-	3	-	-	19	-	34	31	8	-	1	2	-	-	-	-	-	-
Over 35 and under 37½ hours	1	11	-	-	-	-	-	-	-	-	64	-	2	2	-	-	-	-	-	-
37½ hours	8	14	51	68	64	15	32	21	44	13	-	75	11	64	7	17	53	14	-	-
Over 37½ and under 40 hours	72	1	18	9	-	24	-	-	-	-	-	-	-	-	-	1	-	25	-	-
40 hours	16	41	31	21	36	61	50	79	22	56	28	25	87	32	89	83	47	62	100	100

[1] Data relates to the predominant work schedule for full-time day-shift employees in each establishment.

[2] Includes 8 percent of workers with over 40 hour workweeks, not shown separately.

NOTE: Because of rounding, sums of individual items may not equal 100.

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Table 36. Paid holidays

(Percent of full-time nonsupervisory workers in department stores with formal provisions for annual paid holidays,[1] 20 selected areas, September, 1973)

Number of paid holidays[1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
All full-time nonsupervisory workers	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Workers in establishments providing paid holidays	97	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Number of days																				
Under 5 days	-	-	-	2	-	-	-	-	-	1	-	[2]21	-	-	-	-	-	-	-	-
5 days	-	-	-	([3])	-	30	6	-	34	-	-	-	-	-	-	-	6	-	-	-
6 days	-	91	25	10	25	25	1	64	45	48	76	34	23	3	24	7	19	17	-	19
7 days	-	1	26	33	[4]57	34	28	10	-	36	-	38	34	77	44	68	4	61	13	2
8 days	2	-	35	47	4	-	52	3	-	-	-	2	22	9	16	13	59	12	61	66
9 days	66	9	8	5	13	11	13	22	21	16	24	6	22	11	16	12	12	10	26	14
10 days	29	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Over 10 days	-	-	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total holiday time																				
10 days or more	29	-	5	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
9 days or more	95	9	13	8	15	11	13	22	21	16	24	6	22	11	16	12	12	10	26	14
8 days or more	97	9	49	55	19	11	65	26	21	16	24	7	43	20	32	25	71	22	87	80
7 days or more	97	9	75	88	75	46	93	36	21	52	24	45	77	97	76	93	75	84	100	81
6 days or more	97	100	100	98	100	70	94	100	66	99	100	79	100	100	100	100	94	100	100	100
5 days or more	97	100	100	98	100	100	100	100	100	99	100	79	100	100	100	100	100	100	100	100

[1] If a majority of the store's full-time nonsupervisory employees were usually scheduled to work on a specified holiday, such as Labor Day but they were granted some other day off with pay, the establishment was reported as having provisions for the specified holiday. On the other hand, if the establishment did not provide an alternate day off with pay but required most of its full-time nonsupervisory employees to work the "holiday," this situation was not reported as a paid holiday, regardless of the compensation provided.

[2] All workers received 4 days annually.

[3] Less than 0.5 percent.

[4] Includes 7½ days for 2 percent of the workers, not shown separately.

NOTE: Because of rounding, sums of individual items may not equal totals.

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Table 37. Identification of major paid holidays

(Percent of full-time nonsupervisory workers in department stores by major paid holidays, [1] 20 selected areas, September 1973)

Selected holiday [2]	Northeast					South							North Central						West		
	Boston	Buffalo	Nassau-Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis-St. Paul	St. Louis	Denver	San Francisco-Oakland	Seattle-Everett
All full-time nonsupervisory workers	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
New Year's Day	97	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Washington's Birthday (3rd Monday in February)	72	-	66	72	-	-	-	-	-	-	-	-	-	-	-	-	-	-	36	66
Good Friday	-	-	-	-	-	-	-	-	-	-	-	-	3	38	-	-	-	-	-	-
Memorial Day, (last Monday in May)	97	100	92	89	100	11	100	70	22	70	28	79	100	62	100	100	94	100	100	100
July 4th	97	100	92	89	100	100	100	100	100	100	100	89	100	100	100	100	100	100	100	100
Labor Day	97	100	92	89	100	98	94	100	100	100	100	86	97	100	100	100	100	100	100	100
Columbus Day (2nd Monday in October)	83	-	5	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Thanksgiving Day	83	91	92	95	86	100	91	100	100	100	100	94	100	100	100	94	100	100	100	100
Day after Thanksgiving	14	9	8	5	12	-	9	-	-	-	-	6	-	-	-	6	-	-	-	-
Christmas Eve	-	-	-	-	-	-	-	-	-	4	-	-	-	6	-	-	-	-	-	-
Christmas Day	97	100	100	100	100	100	100	100	100	96	100	100	100	94	100	100	100	100	100	100
New Year's Eve	-	-	-	-	-	-	-	-	-	-	-	4	9	-	-	-	-	-	-	-

[1] See table 36 footnote 1 for classification of "holidays worked."

[2] Includes percentages of workers covered by holidays not shown separately: Good Friday, half day—2 percent in Philadelphia, and Veterans Day (4th Monday in October)—83 percent in Boston.

NOTE: In addition to specified holidays, some department stores provided for "personal" holiday(s) or "floating" holiday(s) which may vary from year-to-year at the discretion of the employer or employee. Such days are included in table 36, "Annual paid holidays," but not shown separately in this table.

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Table 38. Paid vacations

(Percent of full-time nonsupervisory workers in department stores with formal provisions for paid vacations after selected periods of service, 20 selected areas, September 1973)

Vacation policy	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau-Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis-St. Paul	St. Louis	Denver	San Francisco-Oakland	Seattle-Everett
All full-time nonsupervisory workers	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Method of payment																				
Workers in establishments with paid vacations	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Length-of-time payment	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	86	82	100
Percentage payment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	14	18	-
Amount of vacation pay [1]																				
After 6 months of service:																				
Under 1 week	6	25	48	40	-	52	44	-	-	6	-	-	2	10	23	7	-	12	13	-
1 week	78	46	36	44	45	9	-	57	79	47	68	23	19	21	34	11	58	30	-	21
Over 1 and under 2 weeks	-	-	-	-	-	-	28	4	-	-	-	9	34	-	11	9	-	9	14	-
After 1 year of service:																				
1 week	10	28	26	28	43	57	45	17	-	73	-	59	25	31	7	68	63	50	48	66
Over 1 and under 2 weeks	-	18	38	40	-	-	19	-	-	-	-	-	-	-	-	-	-	-	-	-
2 weeks	90	54	36	32	57	43	37	83	100	27	100	41	75	69	93	32	37	50	52	34
After 2 years of service:																				
1 week	-	8	-	-	-	2	-	-	-	-	-	-	-	-	-	1	6	-	-	-
2 weeks	100	74	62	60	100	83	100	100	100	100	100	100	100	100	100	99	94	100	100	100
Over 2 and under 3 weeks	-	10	8	17	-	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3 weeks	-	8	29	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
After 3 years of service:																				
1 week	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2 weeks	100	79	54	36	98	85	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Over 2 and under 3 weeks	-	10	-	9	-	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3 weeks	-	10	46	55	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
After 5 years of service:																				
1 week	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2 weeks	16	20	26	20	33	14	92	81	98	67	32	84	84	21	60	89	24	45	39	80
Over 2 and under 3 weeks	-	-	-	9	2	34	-	-	-	19	42	-	-	-	-	-	-	-	-	-
3 weeks	84	79	66	54	65	51	8	19	2	15	26	16	16	79	40	11	71	55	61	21
Over 3 and under 4 weeks	-	-	8	17	-	-	-	-	-	-	-	-	-	-	-	-	[2]6	-	-	-
After 10 years of service:																				
1 week	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2 weeks	2	8	-	5	[3]	3	7	14	12	-	8	2	1	-	-	1	-	-	-	-
3 weeks	15	92	87	73	99	97	93	86	88	100	92	98	99	99	100	99	94	100	100	100
Over 3 and under 4 weeks	-	-	8	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4 weeks	83	-	5	6	-	-	-	-	-	-	-	-	-	1	-	-	6	-	-	-
After 15 years of service:																				
1 week	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2 weeks	2	8	-	5	[3]	2	1	-	12	-	8	2	1	-	-	1	-	-	-	-
3 weeks	15	56	79	73	46	89	76	84	88	89	88	95	78	67	64	84	24	74	73	39
Over 3 and under 4 weeks	-	-	8	17	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4 weeks	83	35	13	6	52	9	23	16	-	11	4	4	21	33	36	16	77	26	27	61
After 20 years of service:																				
2 weeks	2	8	-	5	[3]	2	-	-	12	-	8	2	1	-	-	1	-	-	-	-
3 weeks	1	37	37	33	6	21	15	3	22	29	64	32	4	7	-	-	3	-	-	-
Over 3 and under 4 weeks	-	-	-	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4 weeks	97	55	63	53	91	78	85	97	66	71	28	66	95	93	100	99	98	100	86	100
5 weeks	-	-	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	14	-
After 25 years of service: [4]																				
2 weeks	2	1	-	5	[3]	2	-	-	-	-	8	2	1	-	-	1	-	-	-	-
3 weeks	1	37	37	33	6	5	15	3	34	10	64	21	4	7	-	-	-	-	-	-
4 weeks	97	63	46	21	91	93	58	93	66	90	28	68	86	93	89	90	100	91	72	100
Over 4 and under 5 weeks	-	-	-	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5 weeks	-	-	17	32	3	-	28	4	-	-	-	9	9	-	11	9	-	9	28	-

[1] Vacation payments, such as percent of annual earnings, were converted to an equivalent time basis. Periods of service were chosen arbitrarily and do not necessarily reflect individual establishment provisions for progression. For example, changes in proportions indicated at 10 years may include changes between 5 and 10 years.

[2] All workers were eligible for 4 weeks after 5 years of service.

[3] Less than 0.5 percent.

[4] Vacation provisions were virtually the same after longer periods of service in all areas except Baltimore where nearly three-fourths of the full-timers were in establishments providing 5 weeks of vacation pay after 30 years of service.

NOTE: Because of rounding, sums of individual items may not equal totals.

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Table 39. Health, insurance, and retirement plans

(Percent of full-time nonsupervisory workers in department stores with specified health insurance, and retirement plans, 20 selected areas, September 1973)

Type of plan and financing [1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
All full-time nonsupervisory workers	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Workers in establishments providing at least 1 of the benefits shown below	100	99	100	100	100	98	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Life insurance	87	99	100	97	99	73	100	100	100	100	100	90	100	100	100	99	100	100	100	100
Noncontributory plans	47	58	84	89	85	28	37	19	2	40	4	25	25	20	43	67	53	37	75	86
Accidental death and dismemberment insurance[1]	8	45	69	72	16	37	41	35	2	42	72	46	27	74	27	31	33	35	47	68
Noncontributory plans	6	34	61	69	10	3	13	10	2	11	-	21	16	12	10	11	29	21	47	68
Sickness and accident insurance or sick leave or both [2]	93	82	95	94	93	74	100	65	88	99	100	98	99	44	100	95	100	100	100	100
Sickness and accident insurance	79	3	60	56	38	-	72	14	-	49	8	47	48	32	44	76	8	35	32	68
Noncontributory plans	34	3	60	56	32	-	19	10	-	4	8	38	8	12	10	56	4	21	32	68
Sick leave (full pay, no waiting period)	41	73	45	36	19	13	38	19	24	15	4	46	26	13	34	44	30	30	32	21
Sick leave (partial pay or waiting period)	16	9	43	58	44	61	34	42	64	40	88	6	55	11	32	25	70	60	65	21
Long-term disability insurance	14	17	22	23	31	11	32	42	22	29	24	9	34	40	16	58	15	22	33	14
Noncontributory plans	-	-	8	15	13	-	23	20	2	-	-	-	3	11	-	-	-	-	7	-
Hospitalization insurance	94	81	93	99	94	73	100	100	76	100	37	62	100	97	96	99	94	100	100	100
Noncontributory plans	7	9	75	93	77	2	18	10	-	11	-	9	9	12	19	61	48	21	61	68
Surgical insurance	94	81	75	90	94	73	100	100	76	100	37	62	100	97	96	99	94	100	100	100
Noncontributory plans	7	9	57	85	77	2	18	10	-	11	-	9	9	12	19	61	48	21	61	68
Medical insurance	79	72	67	85	82	62	91	78	44	84	12	57	76	86	80	88	83	90	75	86
Noncontributory plans	7	9	57	85	77	2	18	10	-	11	-	9	9	12	19	61	48	21	61	68
Major medical insurance	88	68	75	87	31	73	94	100	64	100	37	62	82	59	96	89	94	100	100	100
Noncontributory plans	7	16	51	67	5	2	12	10	-	5	-	-	9	12	10	46	10	21	61	68
Retirement plans [3]	93	97	73	87	98	96	94	97	88	96	100	88	97	60	100	100	97	100	100	100
Pension plans	93	97	73	87	67	96	94	97	88	96	100	88	97	60	100	99	97	100	100	100
Noncontributory plans	73	73	64	80	49	62	57	37	22	76	34	73	52	47	69	78	78	80	61	86
Severance pay	-	-	-	-	32	-	-	-	-	-	-	-	9	16	-	1	-	-	-	-

[1] "Noncontributory plans" include only those financed entirely by the employer and exclude legally-required plans such as workers' disability compensation and social security. However, plans required by State temporary disability insurance laws are included if the employer contributes more than is legally required or employees receive benefits over legal requirements.

[2] Unduplicated total of workers receiving sick leave or sickness and accident insurance shown separately.

[3] Unduplicated total of workers covered by pensions or retirement severance pay shown separately.

NOTE: Because of rounding, sums of individual items may not equal totals.

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Table 40. Discount privileges

(Percent of full-time nonsupervisory workers in department stores with formal provisions for employee discount privileges on merchandise, 20 selected areas, September 1973)

Item	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
All full-time nonsupervisory workers	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Discount privileges granted to workers in department stores:																				
All merchandise	100	100	100	100	100	98	100	90	100	100	100	98	96	94	81	90	[1] 90	91	89	91
No discount	-	-	-	-	-	2	-	10	-	-	-	2	4	6	19	10	8	9	11	9
Discount privileges granted to other members of worker's family:																				
All merchandise	98	92	100	100	100	94	89	90	100	100	100	95	93	85	[2] 74	90	[3] 90	91	89	91
No discount	2	8	-	-	-	6	11	10	-	-	-	5	7	15	19	10	8	9	11	9
Amount of employee discount																				
Wearable merchandise																				
Upon employment:																				
10 percent	16	40	41	26	26	34	49	26	22	22	24	18	33	21	31	67	22	31	39	14
15 percent	6	-	-	-	36	-	-	21	22	31	-	-	-	-	-	11	-	5	-	33
20 percent	34	16	19	15	32	1	32	-	-	-	8	27	50	56	7	6	53	-	7	-
25 percent	-	-	-	16	-	-	-	20	44	19	-	-	-	-	-	-	-	-	-	-
30 percent	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-
After waiting period:																				
5 percent	-	-	-	-	-	-	-	-	-	4	-	-	-	-	-	-	-	-	-	-
10 percent	-	-	-	-	-	4	-	-	-	-	-	-	3	2	-	-	-	-	3	-
15 percent	39	32	8	-	4	9	-	23	12	24	46	4	8	6	20	6	17	17	21	44
20 percent	3	13	32	43	2	50	20	-	-	-	22	50	1	10	23	-	-	25	14	-
25 percent	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	-
30 percent	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	14	-	-
No discount on wearable merchandise	-	-	-	-	-	2	.	10	-	-	-	2	4	6	19	10	8	9	11	9
Nonwearable merchandise																				
Upon employment:																				
10 percent	22	55	49	31	26	34	49	26	22	22	32	18	34	37	31	73	22	31	39	14
15 percent	6	-	-	3	36	-	-	21	66	50	-	-	-	-	-	11	-	5	-	33
20 percent	28	1	11	15	32	1	32	-	-	-	-	27	49	39	7	-	51	-	7	-
25 percent	-	-	-	9	-	-	-	20	-	-	-	-	-	-	-	-	-	-	-	-
30 percent	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-
After waiting period:																				
5 percent	-	-	-	-	-	2	-	-	-	4	-	-	-	-	-	-	-	-	-	-
10 percent	-	10	27	40	2	17	-	14	-	-	-	-	3	2	23	-	-	14	18	-
15 percent	39	32	8	-	4	9	-	9	12	24	68	4	8	6	20	6	17	17	26	44
20 percent	[4] 5	3	5	3	-	34	20	-	-	-	-	50	1	10	-	-	-	25	-	-
No discount on nonwearable merchandise	-	-	-	-	-	2	-	10	-	-	-	2	4	6	19	10	10	9	11	9

[1] Additional 2 percent of workers granted discount privileges on wearable items only.
[2] Additional 7 percent of worker's family granted discount privileges on wearable items only.
[3] Additional 2 percent of worker's family granted discount privileges on wearable items only.
[4] Includes 2 percent of workers eligible for 25 percent discount.

NOTE: Because of rounding, sums of individual items may not equal totals.

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Table 41. Other selected benefits

(Percent of full-time nonsupervisory workers in department stores with provisions for funeral leave pay, jury duty pay, meal provisions to employees, and severance pay, 20 selected areas, September 1973)

Type of benefit[1]	Northeast					South							North Central					West		
	Boston	Buffalo	Nassau–Suffolk	New York	Philadelphia	Atlanta	Baltimore	Dallas	Memphis	Miami	New Orleans	Washington	Chicago	Cleveland	Kansas City	Minneapolis–St. Paul	St. Louis	Denver	San Francisco–Oakland	Seattle–Everett
All full-time nonsupervisory workers	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Workers in establishments with provisions for:																				
Funeral leave pay	55	100	100	100	98	98	92	80	100	100	100	62	77	88	100	100	94	100	100	100
Jury duty pay	42	90	82	86	97	100	92	100	100	100	100	62	78	98	100	100	94	100	75	86
Meal provisions to employees[2]	21	45	65	79	74	70	37	39	64	45	50	85	41	44	47	27	34	36	46	65
Free meal(s)	16	10	43	45	14	11	9	26	21	35	24	6	24	11	16	12	18	10	26	14
Meal(s) at reduced cost	2	-	-	-	12	34	-	3	44	-	22	54	3	28	-	-	3	-	-	-
Money payments in lieu of meal(s)	6	35	21	35	48	25	28	17	-	11	4	23	20	16	31	15	20	26	20	52
Severance pay	83	59	71	82	69	93	35	67	88	90	70	31	41	84	40	29	85	56	68	91

[1] For definition of benefits, see appendix A.

[2] Unduplicated total of workers eligible for specified meal provisions.

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Appendix A. Scope and Method of Survey

Scope of survey

The survey included retail stores primarily engaged in selling general lines of merchandise in separate sections or departments, which are integrated under a single management (Industry group 531 as defined by the 1967 edition of the Standard Industrial Classification Manual, prepared by the Bureau of the Budget, now the Office of Management and Budget). Retail outlets of mail order houses meeting the survey's employment size requirement were also included.

Excluded from the survey were variety stores; separate auxiliary units of department stores, such as warehouses and central offices; and stores selling general lines of merchandise but normally having fewer than 25 employees and country general stores (both classified in SIC 539–Miscellaneous General Merchandise Stores).

Establishments studied were selected from those employing 100 workers or more at the time of reference of the data used in compiling the universe list. Table A-1 shows the number of establishments and workers estimated to be within the scope of the survey, as well as the number actually studied by the Bureau.

The 20 areas for which separate data have been developed are Standard Metropolitan Statistical Areas as defined by the U.S. Office of Management and Budget through November 1972. See tables 6-25 for definitions of areas studied.

Method of study

Data were obtained by personal visits of the Bureau's field staff to a representative sample of department stores within the scope of the survey. To obtain appropriate accuracy at a minimum cost, a greater proportion of large than of small stores was studied. When data were combined, however, all of these stores were given an appropriate weight. All estimates are presented, therefore, as relating to all department stores within the definition of the study rather than to those actually visited. Excluded are only those stores below the minimum size at the time of reference of the universe data.

Establishment definition and minimum size

An establishment for purposes of this study comprises all of the retail outlets of a department store firm or mail order house in each metropolitan area studied. Only establishments, as defined, employing 100 workers or more at the time of reference of the universe data were within the scope of this study.

Employment

Estimates of the number of workers within the scope of the study are intended as a general guide to the size and composition of the industry's labor force rather than as a precise measure of employment. Estimates of total department store employment include regularly employed nonsupervisory full-time and part-time workers as well as executive, professional, supervisory, seasonal, and contingent (stand-by) employees.

Occupations selected for study

Occupational classification was based on a uniform set of job descriptions designed to take account of minor variations in duties among individual firms. (See appendix B for these descriptions.) The 17 occupations surveyed were chosen to represent the various pay and skill levels in department stores. All workers whose duties met the job definitions were included in the survey occupations, regardless of the floor of the store on which they worked (e.g., regular or upstairs vs. basement or downstairs.) Working supervisors, apprentices, learners, beginners, trainees, and handicapped, temporary, and probationary workers were not reported in the data for selected occupations but were included in the employment totals for all department store employees.

Full- and part-time workers

Wage data are reported separately, where possible, for regular full-time workers, regular part-time workers, and

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Table A-1. Estimated number of establishments and employees within scope of survey and number studied, department stores, September 1973

Area[1]	Number of establishments[2]		Employees in establishments			
	Within scope of study	Actually studied	Within scope of study			Actually studied
			Total[3]	Nonsupervisory		
				Store	Office	Total[3]
Total, 20 areas	292	198	471,628	331,031	63,739	409,614
Northeast:						
Boston	11	10	20,360	14,923	3,082	19,660
Buffalo	19	11	14,961	11,111	1,482	11,316
Nassau–Suffolk	19	10	27,139	21,861	2,752	20,683
New York	23	14	62,814	47,337	8,029	54,901
Philadelphia	27	15	40,302	21,215	5,454	27,829
South:						
Atlanta	13	9	22,059	12,504	2,957	19,504
Baltimore	14	8	19,908	15,497	2,217	13,515
Dallas	11	8	15,347	11,295	1,779	14,453
Memphis	7	5	7,156	5,745	670	6,018
Miami	11	8	13,057	10,010	1,582	11,235
New Orleans	5	5	8,037	6,492	812	8,037
Washington	15	11	23,556	18,039	2,667	21,626
North Central:						
Chicago	27	17	65,768	37,654	12,442	63,560
Cleveland	19	14	26,487	18,950	5,344	25,588
Kansas City	13	8	12,813	9,238	1,237	7,689
Minneapolis–St. Paul	11	11	29,001	22,234	3,686	29,001
St. Louis	18	11	22,583	17,243	2,165	21,680
West:						
Denver	9	8	11,876	9,414	1,066	7,865
San Francisco–Oakland	14	9	18,302	12,980	2,968	15,352
Seattle–Everett	6	6	10,102	7,289	1,348	10,102

[1] For definition of areas, see footnote 1, tables 6-25.

[2] Includes only establishments which had 100 or more employees at the time of reference of the universe data. For purposes of this survey, an establishment includes all outlets of a department store within each metropolitan area surveyed.

[3] Includes executive, professional, supervisory, seasonal, and contingent (stand-by) employees excluded from the nonsupervisory store and office categories. Total also includes salaried officers or corporations, but excludes proprietors, members of incorporated firms, pensioners, members of the Armed Forces carried on the payroll, and unpaid family workers. The number of workers in each area for which earnings data were collected and tabulated is a relatively small proportion of total employment.

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regular evening only and/or weekend only (fractional) workers. Regular part-time employees or regular "fractional" workers are hired to work normally fewer weekly hours than the establishment's full-time employees in the same general type of work. The determination was based on the employer's distinction between the three groups which took into account not only differences in work schedules, but also differences in pay.

Wage data

Information on wages relates to straight-time hourly earnings, excluding premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded from earnings was prize (push) money that is not a regularly recurring part of employee compensation paid by the store as well as all such payments by individual vendors e.g., bedding and appliance manufacturers. Straight-time hourly and weekly earnings including commissions and sales bonuses, if any, were developed for regular full-time workers; separate earnings data for regular part-time employees were shown on an hourly basis only.

For all workers studied, salary data relate to a mid-September 1973 payroll reference period; for workers partly or wholly paid on a commission basis, commissions were averaged, where feasible, over a 12-month period, ending as near as possible to August 1973.

Method of wage payment

Tabulations by method of wage payment relate to the number of full-time nonsupervisory store and office workers paid under various time and incentive wage systems. Formal rate structures for time-rated workers provide single rates or a range of rates for individual job categories. In the absence of a formal rate structure, pay rates are determined primarily by qualifications of the individual worker. For a single rate structure, the same rate is paid to all experienced workers in the same job classification. (Learners, apprentices, and probationary workers may be paid according to rate schedules which start below the single rate and permit the worker to achieve the full job rate over a period of time.) An experienced worker occasionally may be paid above or below the single rate for special reasons, but such payments are exceptions. In range-of-rate plans the minimum, maximum, or both rates paid experienced workers for the same job are specified. Specific rates of individual workers within the range may be determined by merit, length of service, or a combination of these. Incentive workers in department stores were virtually always classified under either straight-commission or salary plus commission plans.

Minimum rates

Minimum entrance rates refer to the lowest rate formally established for newly hired stationery and notions clerks and inexperienced clerical workers. Minimum job rates refer to the lowest formal rates established after workers complete a specified training or probationary period. Excluded are incentive paid workers and hourly rated learners who eventually will be on an incentive basis.

Scheduled weekly hours

Data on weekly hours refer to the predominant work schedule for regular full-time store and office employees.

Supplementary benefits

Supplementary benefits in an establishment applied to all full-time nonsupervisory workers if they covered half or more of such workers in the establishment. Similarly if fewer than half of these workers were covered, the benefit was considered nonexistent for all full-time nonsupervisory workers in the store. Because of length-of-service and other eligibility requirements, the proportion of workers receiving the benefits may be smaller than estimated.

Paid holidays. Paid holiday provisions relate to full-day and half-day holidays provided annually. If a majority of the store's full-time nonsupervisory employees were usually scheduled to work on a specified holiday, such as Labor Day, but were granted *some other day off with pay,* the establishment was considered as having provisions for the specified holiday. If the establishment did not provide an alternate day off with pay but required most of its full-time nonsupervisory employees to work the "holiday," this situation was not considered as a paid holiday, regardless of the compensation provided.

A separate tabulation identifies the most common holidays provided as: New Year's Day, Washington's Birthday (3d Monday in February), Good Friday, Memorial Day (last Monday in May), July 4th, Labor Day, Veteran's Day (4th Monday in October), Thanksgiving Day, The day after Thanksgiving, Christmas Eve, Christmas Day, New Year's Eve, and Columbus Day.

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Paid vacations. Summaries of vacation plans are limited to formal arrangements and exclude informal plans whereby time off with pay is granted at the discretion of the employer or supervisor. Payments not on a time basis were converted; for example, a payment of 2 percent of annual earnings was considered the equivalent of 1 week's pay. Periods of service for which data are presented represent the most common practices, but they do not necessarily reflect individual establishment provisions for progression. For example, changes in proportions indicated at 10 years of service may include changes which occurred between 5 and 10 years.

Health, insurance, and retirement plans. Data are presented for health, insurance, pension, and retirement severance plans for which the employers pay all or a part of the cost, excluding only programs required by law such as workers' disability compensation and social security. Among plans included are those underwritten by a commercial insurance company and those paid directly by the employer from his current operating funds or from a fund set aside for this purpose.

Death benefits are included as a form of life insurance. Sickness and accident insurance is limited to that type of insurance under which predetermined cash payments are made directly to the insured on a weekly or monthly basis during illness or accident disability. Information is presented for all such plans to which the employer contributes at least a part of the cost. However, in New York, where the temporary disability insurance law requires employer contributions,[1] plans are included only if the employer (1) contributes more than is legally required, or (2) provides the employees with benefits which exceed the requirements of the law.

Tabulations of paid sick leave plans are limited to formal plans which provide full pay or a proportion of the worker's pay during absence from work because of illness; informal arrangements have been omitted. Separate tabulations are provided for (1) plans which provide full days pay and no waiting period, and (2) plans providing either partial pay or a waiting period.

Medical insurance refers to plans providing for complete or partial payments of doctors' fees. Such plans may be underwritten by a commercial insurance company or a nonprofit organization, or they may be a form of self-insurance.

[1] The temporary disability law in California does not require employer contributions.

Major medical insurance, sometimes referred to as extended medical or catastrophe insurance, includes plans designed to cover employees for sickness or injury involving an expense which exceeds the normal coverage of hospitalization, medical, and surgical plans.

Tabulations of retirement pensions are limited to plans which provide regular payments for the remainder of the retiree's life. Data are presented separately for retirement severance pay (one payment or several over a specified period of time) made to employees on retirement. Establishments providing both retirement severance payments and retirement pensions to employees were considered as having both retirement pensions and retirement severance plans; however, establishments having optional plans providing employees a choice of either retirement severance payments or pensions were considered as having only retirement pension benefits.

Paid funeral and jury-duty leave. Data for paid funeral and jury duty leave relate to formal plans for full-time nonsupervisory workers which provide at least partial payment for time lost as a result of attending funerals of specified family members or serving as a juror.

Severance pay. Severance pay refers to payments provided full-time nonsupervisory employees permanently separated or laid off from employment because of store closing or reduction in staff.

Employee discount privileges

Discount privileges relate to the incidence of formal provisions for such policies for full-time nonsupervisory employees and their immediate families.

The incidence and amount of discounts were tabulated for wearable and nonwearable items separately; the tabulation also shows whether such discounts become effective immediately upon employment or after a specified waiting period.

Meal allowances

Data refer to formal plans by the store to provide a majority of its full-time nonsupervisory employees who work overtime and/or beyond a specified time of day with one or more free meals; meal(s) at reduced cost; or money payment in lieu of meal(s).

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Appendix B. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field staff in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field staff are instructed to exclude working supervisors, apprentices, learners, beginners, trainees, and handicapped, temporary, and probationary workers. Regularly employed part-time workers were included in the selected occupations.

Store Occupations, Selling

Sales clerk, floor coverings

Displays and sells floor coverings, such as carpets, rugs, and linoleum, explaining various qualities of merchandise, such as composition, method of fabrication, and wearing qualities. *Duties involve a combination of any of the following:* Requisitioning and maintaining adequate stock of merchandise in categories assigned; maintaining model stock lists and accurate price signs; moving, packing, and unpacking stock for reserve; arranging for delivery, installation, and service of merchandise; and writing salescheck and receiving payment for each sale or directing customer to cashier. May build prospect lists and customer files. May also assist in making on-site measurements and preparing layouts of customer's room with material and cost estimates.

Sales clerk, furniture and bedding

Sells furniture, beds, and mattresses requiring specialized knowledge of method of construction, type of material used, and a broad knowledge of such merchandise as upholstered and case goods, bedding, and home furnishings accessories. *Duties involve most of the following:* Initiating customer contact on selling floor; answering customer questions and advising customers as to quality, style, fabric, etc.; arranging for delivery, installation, and service of merchandise; and writing salescheck and receiving payment for each sale or directing customer to cashier. May also build prospect lists and customer files.

Sales clerk, housewares (except china, glassware and lamps)

Sells housewares, such as kitchen and other household utensils, requiring a limited knowledge of the merchandise. Duties involve: Providing limited services to customers, such as locating, explaining, or suggesting merchandise; writing salescheck and receiving payment for each sale or directing customer to cashier, or wrap desk clerk; replenishing supply of merchandise on display and maintaining presentation standards. May also perform light housekeeping tasks.

Sales clerk, major kitchen and laundry appliances

Sells and demonstrates major kitchen and laundry appliances, including washers, dryers, refrigerators, freezers, and garbage disposals, requiring specialized knowledge of construction, operation, installation, and service. (As a general rule, the distinction between major and small household appliances is that the former require installation while the latter do not.) Duties

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involve: Answering customer questions relating to features, quality, and prices of competitive brands; arranging for delivery; installation and service of merchandise; and writing salescheck and receiving payment or directing customer to cashier. May also build prospect lists and customer files. Excluded are sales clerks primarily selling such items as televisions, stereo sets, radios, tape recorders, sewing machines, and other appliances not directly associated with kitchen or laundry uses.

Sales clerk, men's clothing

Sells a variety of men's clothing, including suits, coats, slacks, raincoats, formal wear, etc. Duties involve: Assisting in selection and suggestion of clothing best suited to customer's tastes and needs; suggesting necessary changes or alterations of clothing and recording alterations recommended by fitter; writing sales check and receiving payment for each sale completed or directing customer to cashier. May also do own cashiering and wrapping; assist in stocking and displaying merchandise; and help train salesclerks new on the job.

Sales clerk, notions

Sells notions, such as hair pins, curlers, needles, and zippers, requiring a limited knowledge of merchandise. Duties involve: Providing limited services to customers, such as locating, explaining, or suggesting merchandise; writing salescheck and receiving payment for each sale or directing customer to cashier; and maintaining presentation standards, filling in stock, and straightening merchandise.

Sales clerk, shoes

Sells men's and/or women's shoes, boots, and other footwear requiring specialized knowledge of fit, styles, and construction. Duties involve: Ascertaining customer's shoe size or measuring customer's foot; assisting customer in selection of specified style, color, and size from stock; and writing salescheck and receiving payment for each sale or directing customer to cashier. May build prospect lists and customer files.

Sales clerk, sporting goods

Sells a wide variety of sporting goods, athletic equipment, and associated accessories and apparel requiring specialized knowledge of operation, use, and construction. Duties involve: Advising customers on directing customer to cashier; and maintaining presentation standards, filing in stock, and straightening merchandise.

type and size of equipment geared to their specific needs, e.g., weight of bowling ball or size of grip on tennis racket; explaining use and care of equipment; and writing salescheck and receiving payment for each sale or directing customer to cashier. May build prospect lists and customer files, and also make minor repairs on sporting goods.

Store Occupations, Nonselling

Cleaner (porter)

Cleans and keeps in an orderly condition selling, office, and other assigned areas. Duties involve *most of the following:* Sweeping, mopping or scrubbing, and polishing floors; removing trash and other refuse; dusting equipment, merchandise, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, restaurant, and locker rooms. *Workers who specialize in window cleaning are excluded.*

Display assistant

Assists in preparing, prefabricating and setting up window and interior display properties. Work involves *most of the following:* Moving window and interior display properties, as instructed; displaying merchandise according to prearranged plan of decorator or other supervisor; placing prices and descriptive signs on backdrops, fixtures, or floors; assisting in construction of decorative properties; and making minor repairs to promotional materials, display properties, and fixtures. May also assist in dressing mannequins for use in displays.

Finisher, furniture

Refinishes and retouches surfaces of new furniture and/or repairs damaged furniture to assure acceptable quality merchandise for customer. Work involves *most of the following:* Rubbing dry finish coat on furniture to produce lustrous or dull finish; applying varnish, stain or other coating to obtain desired shade or texture; polishing coating with pumice, crude oil, finishing lacquer, furniture polish, etc.; and making minor repairs on furniture. May rub freshly stained furniture to produce highlights.

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Receives shipments of incoming merchandise to store receiving area. Work involves *most of the following:* Counting cartons against freight bill; inspecting cartons for damages; checking carton seals for security; preparing receiving documents; moving merchandise to marking area; routing incoming merchandise to proper departments; maintaining security, neatness, and operating efficiency of receiving platform.

Stock clerk

Performs a variety of merchandise checking, marking and stock handling tasks while assigned to *one or more departments of a store.* Work involves *most of the following:* Checking and signing for quantities of merchandise received into a department; inspecting merchandise for damages; distributing merchandise to unpacking area; unpacking and storing stock or distributing merchandise to floor; rearranging stock and samples. May also maintain file of unfilled purchase orders.

Wrap desk clerk

Wraps and receives payment for merchandise from customer. Work involves *most of the following:* Receiving payment, merchandise, and salescheck from salesperson or customer; reviewing salescheck for correct computation, recording amount of sale on cash register, and handling cash or charge transactions; inspecting merchandise prior to wrapping to check on condition and to verify price tags against salescheck; wrapping packages for carry-out merchandise, and attaching address label if merchandise is to be delivered.

Cashier, office

Controls central cash disbursement and collection and maintains and verifies records of various money documents used in the store. Work involves *most of the following:* Preparing, issuing, receiving, and verifying till bags; balancing daily receipts and preparing itemized reports and bank deposits; reconciling bank statements. May assist in investigating severe register shortages or overages, and also assist in some payroll functions.

Clerk, adjustment

(Adjuster, complaint clerk, investigator, service-desk clerk)

Investigates customer complaints about unsatisfactory service, damaged or incorrect merchandise, or incorrect billing of accounts. Duties involve *a combination of any of the following:* Reading written complaints or discussing complaint with customer; checking out complaint by examining files or billing statements; conferring with other persons about service; or examining merchandise to determine condition. May accept payment for balances due or issue credit vouchers; order exchange of merchandise or repair; and trace and adjust errors made in credit allowances.

Switchboard operator

Operates a single- or multiple-position telephone switchboard. Duties involve handling incoming, outgoing, intrastore, or office calls. May record toll calls and take messages; and give information to persons who call in.

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Industry Wage Studies

The most recent reports providing occupational wage data for industries included in the Bureau's program of industry wage surveys since 1960 are listed below. Copies are for sale from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, or from any of its regional sales offices, and from the regional offices of the Bureau of Labor Statistics shown on the inside back ocver. Copies that are out of stock are available for reference purposes at leading public, college, or university libraries, or at the Bureau's Washington or regional offices.

Manufacturing

Basic Iron and Steel, 1972. BLS Bulletin 1839
Candy and Other Confectionery Products, 1970. BLS Bulletin 1732
Cigar Manufacturing, 1972. BLS Bulletin 1796
Cigarette Manufacturing, 1971. BLS Bulletin 1748
Fabricated Structural Steel, 1969. BLS Bulletin 1695
Fertilizer Manufacturing, 1971. BLS Bulletin 1763
Flour and Other Grain Mill Products, 1972. BLS Bulletin 1803
Fluid Milk Industry, Oct-Nov 1973. BLS Bulletin 1871
Footwear, 1971. BLS Bulletin 1792
Hosiery, 1973. BLS Bulletin 1863
Industrial Chemicals, 1971. BLS Bulletin 1768
Iron and Steel Foundries, 1967. BLS Bulletin 1626[1]
Leather Tanning and Finishing, March 1973 BLS Bulletin 1835
Machinery Manufacturing, 1973. BLS Bulletin 1859
Meat Products, 1969. BLS Bulletin 1677
Men's and Boys' Separate Trousers, 1971. BLS Bulletin 1752
Men's and Boys' Shirts (Except Work Shirts) and Nightwear, 1971. BLS Bulletin 1794
Men's and Boys' Suits and Coats, 1973. BLS Bulletin 1843.
Miscellaneous Plastics Products, 1969. BLS Bulletin 1690
Motor Vehicles and Parts, 1969. BLS Bulletin 1679
Nonferrous Foundries, 1970. BLS Bulletin 1726
Paints and Varnishes, 1970. BLS Bulletin 1739
Paperboard Containers and Boxes, 1970. BLS Bulletin 1719
Petroleum Refining, 1971. BLS Bulletin 1741

Manufacturing–Continued

Pressed or Blown Glass and Glassware, 1970. BLS Bulletin 1713
Pulp, Paper, and Paperboard Mills, 1972 BLS Bulletin 1844
Southern Sawmills and Planing Mills, 1969. BLS Bulletin 1694
Structural Clay Products, 1969. BLS Bulletin 1697
Synthetic Fibers, 1970. BLS Bulletin 1740
Textile Dyeing and Finishing, 1970. BLS Bulletin 1757
Textiles, 1971. BLS Bulletin 1801
West Coast Sawmilling, 1969. BLS Bulletin 1704
Women's and Misses' Coats and Suits, 1970. BLS Bulletin 1728
Women's and Misses' Dresses, 1971. BLS Bulletin 1783[1]
Wood Household Furniture, Except Upholstered, 1971. BLS Bulletin 1793
Work Clothing, 1968. BLS Bulletin 1624[1]

Nonmanufacturing

Appliance Repair Shops, 1972. BLS Bulletin 1838
Auto Dealer Repair Shops, 1969. BLS Bulletin 1689
Banking, 1969. BLS Bulletin 1703
Bituminous Coal Mining, 1967. BLS Bulletin 1583
Communications, 1973. BLS Bulletin 1854
Contract Cleaning Service, 1971. BLS Bulletin 1778
Contract Construction, 1972. BLS Bulletin 1853
Crude Petroleum and Natural Gas Production, 1972. BLS Bulletin 1797

[1] Bulletin out of stock.

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Educational Institutions: Nonteaching Employees, 1968-69. BLS Bulletin 1671
Electric and Gas Utilities, Nov. 1972. BLS Bulletin 1834
Hospitals, 1972. BLS Bulletin 1829
Laundry and Cleaning Services, 1968. BLS Bulletin 1645[1]
Life Insurance, 1971. BLS Bulletin 1791

[1] Bulletin out of stock.

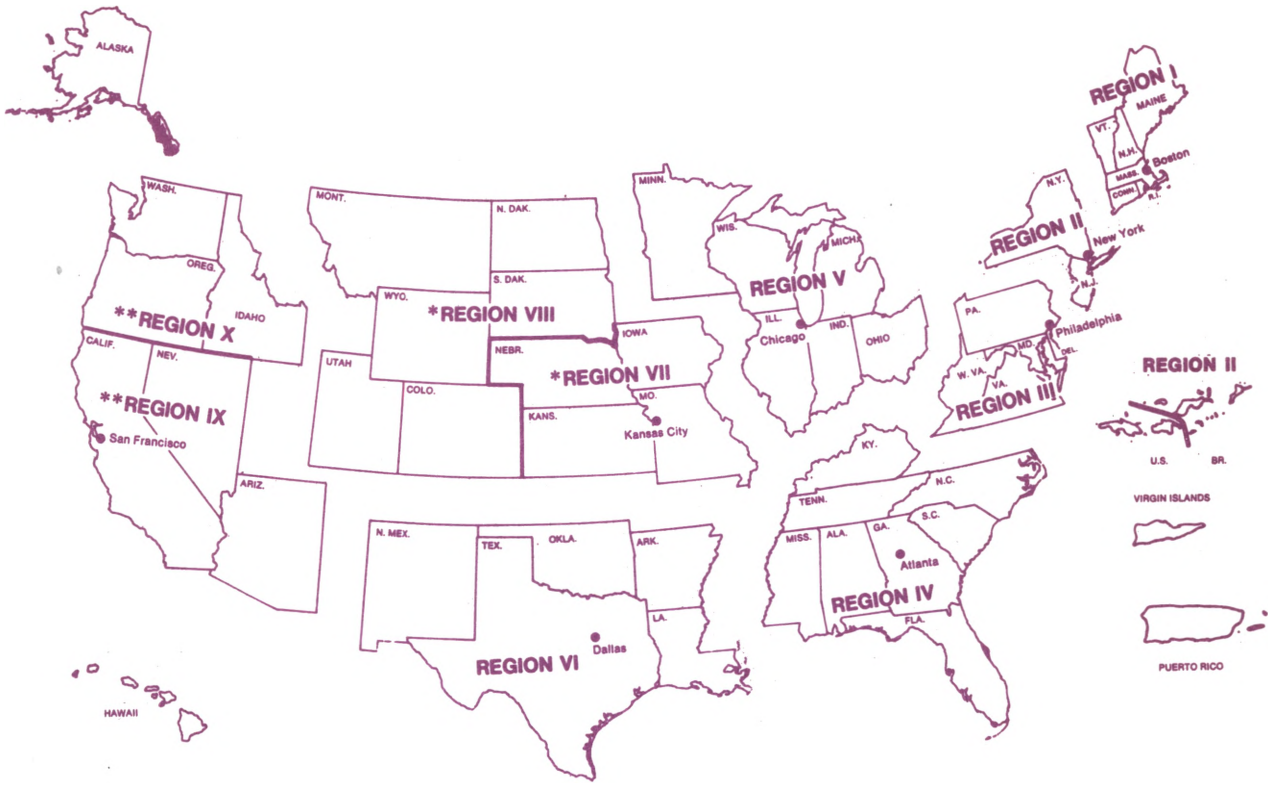
Nonmanufacturing—Continued

Metal Mining, 1972. BLS Bulletin 1820
Motion Picture Theaters, 1966. BLS Bulletin 1542[1]
Nursing Homes and Related Facilities, 1973. BLS Bulletin 1855
Scheduled Airlines, 1970. BLS Bulletin 1734
Wages and Tips in Restaurants and Hotels, 1970. BLS Bulletin 1712

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