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# AREA WAGE SURVEY

## Trenton, New Jersey, Metropolitan Area September 1975

Bulletin 1850-60



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## Preface

This bulletin provides results of a September 1975 survey of occupational earnings and supplementary wage benefits in the Trenton, New Jersey, Standard Metropolitan Statistical Area (Mercer County). The survey was made as part of the Bureau of Labor Statistics' annual area wage survey program. The program is designed to yield data for individual metropolitan areas, as well as national and regional estimates for all Standard Metropolitan Statistical Areas in the United States, excluding Alaska and Hawaii.

A major consideration in the area wage survey program is the need to describe the level and movement of wages in a variety of labor markets, through the analysis of (1) the level and distribution of wages by occupation, and (2) the movement of wages by occupational category and skill level. The program develops information that may be used for many purposes, including wage and salary administration, collective bargaining, and assistance in determining plant location. Survey results also are used by the U.S. Department of Labor to make wage determinations under the Service Contract Act of 1965.

Currently, 83 areas are included in the program. (See list of areas on inside back cover.) In each area, occupational earnings data are collected annually. Information on establishment practices and supplementary wage benefits is obtained every third year.

Each year after all individual area wage surveys have been completed, two summary bulletins are issued. The first brings together data for each metropolitan area surveyed. The second summary bulletin presents national and regional estimates, projected from individual metropolitan area data.

The Trenton survey was conducted by the Bureau's regional office in New York, N.Y., under the general direction of Alvin I. Margulis, Assistant Regional Commissioner for Operations. The survey could not have been accomplished without the cooperation of the many firms whose wage and salary data provided the basis for the statistical information in this bulletin. The Bureau wishes to express sincere appreciation for the cooperation received.

### Note:

Also available for the Trenton area are listings of union wage rates for building trades, printing trades, local-transit operating employees, local truckdrivers and helpers, and grocery store employees. Free copies of these are available from the Bureau's regional offices. (See back cover for addresses.)



## Trenton, New Jersey, Metropolitan Area, September 1975

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## Introduction

This area is 1 of 83 in which the U.S. Department of Labor's Bureau of Labor Statistics conducts surveys of occupational earnings and related benefits on an areawide basis. In this area, data were obtained by personal visits of Bureau field economists to representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Major industry groups excluded from these studies are government operations and the construction and extractive industries. Establishments having fewer than a prescribed number of workers are omitted because of insufficient employment in the occupations studied. Separate tabulations are provided for each of the broad industry divisions which meet publication criteria.

### A-series tables

Tables A-1 through A-6 provide estimates of straight-time hourly or weekly earnings for workers in occupations common to a variety of manufacturing and nonmanufacturing industries. Occupations were selected from the following categories: (a) Office clerical, (b) professional and technical, (c) maintenance and powerplant, and (d) custodial and material movement. In the 31 largest survey areas, tables A-1a through A-6a provide similar data for establishments employing 500 workers or more.

Following the occupational wage tables is table A-7 which provides percent changes in average earnings of office clerical workers, electronic data processing workers, industrial nurses, skilled

maintenance workers, and unskilled plant workers. This measure of wage trends eliminates changes in average earnings caused by employment shifts among establishments as well as turnover of establishments included in survey samples. Where possible, data are presented for all industries, manufacturing, and nonmanufacturing. Appendix A discusses this wage trend measure.

### B-series tables

The B-series tables present information on minimum entrance salaries for office workers; late-shift pay provisions and practices for plant workers in manufacturing; and data separately for plant and office workers on scheduled weekly hours and days of first-shift workers; paid holidays; paid vacations; and health, insurance, and pension plans.

### Appendixes

This bulletin has two appendixes. Appendix A describes the methods and concepts used in the area wage survey program. It provides information on the scope of the area survey and information on the area's industrial composition in manufacturing. It also provides information on labor-management agreement coverage. Appendix B provides job descriptions used by Bureau field economists to classify workers in occupations for which straight-time earnings information is presented.

# A. Earnings

## Table A-1. Weekly earnings of office workers in Trenton, N.J., September 1975

Occupation and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Weekly earnings <sup>1</sup> (standard)			Number of workers receiving straight-time weekly earnings of—																							
			Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>																								
						\$ 85	\$ 90	\$ 95	\$ 100	\$ 110	\$ 120	\$ 130	\$ 140	\$ 150	\$ 160	\$ 170	\$ 180	\$ 190	\$ 200	\$ 210	\$ 220	\$ 230	\$ 240	\$ 250	\$ 260				
<b>ALL WORKERS</b>						Under \$ 85	and under 90	95	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	and over			
CLERKS, ACCOUNTING, CLASS A -----	194	38.5	\$ 172.00	\$ 166.00	\$ 153.50-181.00	-	-	-	-	-	1	16	22	36	29	35	30	8	1	2	3	-	1	1	9				
MANUFACTURING -----	174	38.5	172.00	165.50	157.00-181.00	-	-	-	-	-	1	14	22	32	26	32	25	5	1	2	3	-	1	1	9				
CLERKS, ACCOUNTING, CLASS B -----	261	37.5	158.00	148.00	127.00-191.50	-	-	2	1	8	26	31	38	26	24	19	4	4	55	1	-	-	4	1	7	10			
MANUFACTURING -----	143	39.0	146.50	132.00	120.00-163.00	-	-	1	1	5	25	31	27	11	4	9	3	3	9	1	-	-	4	1	7	1			
CLERKS, FILE, CLASS C -----	75	37.5	111.00	106.00	94.50-124.00	-	13	8	10	13	4	13	9	-	-	5	-	-	-	-	-	-	-	-	-	-			
CLERKS, ORDER -----	46	38.5	180.00	154.00	154.00-234.00	-	-	-	-	-	2	1	6	1	17	-	5	-	-	-	-	-	4	-	9	1			
MANUFACTURING -----	46	38.5	180.00	154.00	150.00-234.00	-	-	-	-	-	2	1	6	1	17	-	5	-	-	-	-	-	4	-	9	1			
CLERKS, PAYROLL -----	36	39.5	173.00	179.00	151.00-186.00	-	-	-	-	-	1	4	4	-	1	3	6	11	2	-	1	-	2	-	-	1			
MANUFACTURING -----	34	39.5	173.50	179.00	150.50-185.00	-	-	-	-	-	1	4	4	-	1	3	6	11	2	-	1	-	2	-	-	1			
KEYPUNCH OPERATORS, CLASS A -----	103	38.0	154.00	150.00	135.50-163.50	-	-	-	-	-	16	20	14	23	13	5	3	4	-	1	-	1	-	-	-	3			
MANUFACTURING -----	62	39.0	156.00	144.00	132.00-167.50	-	-	-	-	-	13	13	11	5	6	4	1	4	-	1	-	1	-	-	-	3			
NONMANUFACTURING -----	41	37.0	150.50	152.50	141.50-158.50	-	-	-	-	-	3	7	3	18	7	1	2	-	-	-	-	-	-	-	-	-			
KEYPUNCH OPERATORS, CLASS B -----	130	37.5	137.50	131.00	118.00-150.00	-	-	-	-	13	23	24	22	12	10	2	9	2	13	-	-	-	-	-	-	-			
MANUFACTURING -----	48	39.0	135.00	135.00	115.00-150.00	-	-	-	-	5	12	3	6	9	10	-	-	1	2	-	-	-	-	-	-	-			
NONMANUFACTURING -----	82	37.0	139.00	131.00	120.00-169.00	-	-	-	-	8	11	21	16	3	-	2	9	1	11	-	-	-	-	-	-	-			
MESSENGERS -----	43	37.5	125.00	107.00	104.00-132.00	-	1	-	7	15	3	4	4	1	-	-	-	1	7	-	-	-	-	-	-	-			
SECRETARIES -----	1,043	38.0	177.00	176.00	154.00-195.00	-	-	-	-	1	10	30	66	83	156	99	128	113	163	65	57	14	26	6	5	21			
MANUFACTURING -----	704	39.0	177.00	173.00	154.50-195.00	-	-	-	-	6	17	33	66	124	82	83	75	64	56	47	12	20	6	1	12				
NONMANUFACTURING -----	339	36.5	177.50	181.00	154.00-194.50	-	-	-	-	1	4	13	33	17	32	17	45	38	99	9	10	2	6	-	4	9			
SECRETARIES, CLASS B -----	225	38.0	195.00	195.50	174.50-211.00	-	-	-	-	-	-	16	2	12	11	27	13	51	25	32	6	16	3	2	7				
MANUFACTURING -----	128	39.0	202.00	205.00	184.50-214.50	-	-	-	-	-	-	1	12	4	12	9	19	16	28	5	15	3	1	3					
NONMANUFACTURING -----	97	36.5	185.50	192.00	173.00-199.50	-	-	-	-	-	-	16	1	-	7	15	4	32	9	4	1	3	-	1	4				
SECRETARIES, CLASS C -----	318	39.0	181.50	179.00	161.00-195.00	-	-	-	-	-	5	6	27	40	40	46	47	39	31	18	2	3	-	3	11				
MANUFACTURING -----	263	39.5	181.00	179.00	161.50-195.00	-	-	-	-	-	1	6	19	36	34	39	44	31	31	12	2	-	-	-	8				
NONMANUFACTURING -----	55	37.5	183.50	176.00	150.00-212.50	-	-	-	-	-	4	-	8	4	6	7	3	8	-	6	-	3	-	3	3				
SECRETARIES, CLASS D -----	475	37.5	163.50	160.00	147.50-181.00	-	-	-	-	1	10	25	44	54	101	48	55	49	71	7	6	4	-	-	-				
MANUFACTURING -----	296	38.5	160.00	155.50	147.00-173.00	-	-	-	-	6	16	27	46	74	44	32	21	13	7	6	4	-	-	-	-				
NONMANUFACTURING -----	179	36.0	169.50	176.00	150.00-191.00	-	-	-	-	1	4	9	17	8	27	4	23	28	58	-	-	-	-	-	-				
STENOGRAPHERS, GENERAL -----	74	38.5	148.50	143.00	136.50-163.50	-	-	-	-	8	6	20	18	2	3	10	5	1	-	-	-	-	-	1	-				
MANUFACTURING -----	55	39.0	147.00	139.50	137.00-149.00	-	-	-	-	4	4	20	16	-	-	10	-	-	-	-	-	-	-	1	-				
STENOGRAPHERS, SENIOR -----	141	37.5	159.00	161.00	145.00-173.00	-	-	-	-	1	3	7	12	15	28	33	17	19	6	-	-	-	-	-	-				
MANUFACTURING -----	37	38.5	157.50	152.00	144.00-185.00	-	-	-	-	-	3	4	9	6	1	1	13	-	-	-	-	-	-	-	-				
NONMANUFACTURING -----	104	37.5	159.50	162.00	150.00-172.00	-	-	-	-	1	3	4	8	6	22	32	16	6	6	-	-	-	-	-	-				
SWITCHBOARD OPERATORS -----	42	38.5	144.00	141.50	123.50-163.00	2	-	-	-	1	6	9	3	5	3	7	1	1	1	1	1	-	-	-	1	-			
SWITCHBOARD OPERATOR-RECEPTIONISTS-----	80	38.0	136.00	139.50	123.50-143.50	-	-	-	-	16	19	5	29	4	1	5	1	-	-	-	-	-	-	-	-				
MANUFACTURING -----	52	38.0	138.50	143.00	124.00-145.00	-	-	-	-	13	2	4	26	1	1	5	-	-	-	-	-	-	-	-	-				
NONMANUFACTURING -----	28	38.0	132.00	125.00	123.50-139.00	-	-	-	-	3	17	1	3	3	-	-	1	-	-	-	-	-	-	-	-				

See footnotes at end of tables.

Table A-1. Weekly earnings of office workers in Trenton, N.J., September 1975—Continued

Occupation and industry division	Number of workers	Average weekly hour <sup>1</sup> (standard)	Weekly earnings <sup>1</sup> (standard)			Number of workers receiving straight-time weekly earnings of—																					
			Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	Under \$ 85	\$ 85 and under	\$ 90	\$ 95	\$ 100	\$ 110	\$ 120	\$ 130	\$ 140	\$ 150	\$ 160	\$ 170	\$ 180	\$ 190	\$ 200	\$ 210	\$ 220	\$ 230	\$ 240	\$ 250	\$ 260	
						90	95	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	over		
ALL WORKERS-- CONTINUED																											
TRANSCRIBING-MACHINE OPERATORS, GENERAL -----	44	37.5	\$ 137.00	\$ 135.00	\$ 135.00-136.50	-	-	-	-	1	4	2	27	2	-	8	-	-	-	-	-	-	-	-	-	-	-
TYPISTS, CLASS A -----	98	37.5	143.50	138.50	127.50-156.00	-	-	-	-	-	8	19	23	9	22	9	7	-	-	-	-	-	-	1	-	-	-
MANUFACTURING -----	35	39.5	140.50	136.00	133.00-148.00	-	-	-	-	-	1	6	16	3	4	2	3	-	-	-	-	-	-	-	-	-	-
TYPISTS, CLASS B -----	151	37.0	118.50	114.00	106.00-131.00	-	-	1	-	49	44	15	24	12	3	-	-	2	1	-	-	-	-	-	-	-	-
MANUFACTURING -----	46	38.0	124.50	124.50	110.00-135.00	-	-	1	-	6	11	7	14	8	1	-	-	-	-	-	-	-	-	-	-	-	-
NONMANUFACTURING -----	103	37.0	116.00	111.50	107.00-121.50	-	-	-	-	43	33	8	10	4	2	-	-	2	1	-	-	-	-	-	-	-	-

See footnotes at end of tables.

**Table A-2. Weekly earnings of professional and technical workers in Trenton, N.J., September 1975**

Occupation and industry division	Number of workers	Average weekly hour <sup>1</sup> (standard)	Weekly earnings <sup>1</sup> (standard)			Number of workers receiving straight-time weekly earnings of—																					
			Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>																						
						\$ 130 and under	\$ 140	\$ 150	\$ 160	\$ 170	\$ 180	\$ 190	\$ 200	\$ 210	\$ 220	\$ 230	\$ 240	\$ 250	\$ 270	\$ 290	\$ 310	\$ 330	\$ 350	\$ 370	\$ 390 and over		
ALL WORKERS																											
COMPUTER OPERATORS, CLASS A -----	65	38.0	\$ 220.00	\$ 211.50	\$ 194.00-239.50	-	-	-	-	3	4	6	13	6	5	5	7	5	6	3	-	-	-	-	-	1	1
MANUFACTURING -----	38	38.5	241.00	237.00	210.00-250.50	-	-	-	-	1	2	-	4	4	4	5	6	5	6	3	-	-	-	-	-	1	1
NONMANUFACTURING -----	27	37.5	190.50	194.00	185.50-190.50	-	-	-	-	3	3	4	13	2	1	-	1	-	-	-	-	-	-	-	-	-	-
COMPUTER OPERATORS, CLASS B -----	41	37.5	177.50	180.50	155.00-194.50	1	2	5	3	4	2	10	9	1	1	2	1	-	-	-	-	-	-	-	-	-	-
COMPUTER OPERATORS, CLASS C -----	63	36.0	174.00	177.00	157.50-197.00	4	1	8	6	4	9	1	30	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COMPUTER PROGRAMMERS, BUSINESS, CLASS A -----	45	38.0	318.50	315.00	290.50-340.00	-	-	-	-	-	-	-	-	-	-	-	-	-	3	5	11	11	9	5	1	-	
COMPUTER PROGRAMMERS, BUSINESS, CLASS B -----	40	37.5	237.50	230.50	204.50-261.50	-	-	-	-	-	3	4	3	4	4	4	4	5	5	4	-	-	-	-	-	-	
MANUFACTURING -----	25	38.0	244.50	240.50	211.00-277.50	-	-	-	-	-	3	-	3	3	1	1	2	3	5	4	-	-	-	-	-	-	
COMPUTER SYSTEMS ANALYSTS, BUSINESS, CLASS A -----	27	38.5	369.00	370.50	324.00-386.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	7	1	4	8	**6		
COMPUTER SYSTEMS ANALYSTS, BUSINESS, CLASS B -----	31	37.5	332.00	355.50	293.00-379.00	-	-	-	-	-	-	-	-	-	4	-	-	2	2	1	3	1	9	4	**5		
DRAFTERS, CLASS A -----	104	40.0	274.00	280.00	240.00-310.50	-	-	-	-	-	1	2	1	1	-	1	10	11	18	13	19	26	1	-	-	-	
MANUFACTURING -----	104	40.0	278.00	280.00	240.00-310.50	-	-	-	-	-	1	2	1	1	-	1	10	11	18	13	19	26	1	-	-	-	
DRAFTERS, CLASS B -----	59	40.0	226.50	220.00	205.50-251.00	-	-	-	1	2	-	1	4	15	6	7	2	5	7	9	-	-	-	-	-	-	
MANUFACTURING -----	59	40.0	226.50	220.00	205.50-251.00	-	-	-	1	2	-	1	4	15	6	7	2	5	7	9	-	-	-	-	-	-	
NURSES, INDUSTRIAL (REGISTERED) -----	28	40.0	208.00	196.50	184.00-214.50	-	-	-	-	1	5	4	4	6	2	-	-	1	3	-	-	2	-	-	-	-	
MANUFACTURING -----	28	40.0	208.00	196.50	184.00-214.50	-	-	-	-	1	5	4	4	6	2	-	-	1	3	-	-	2	-	-	-	-	

\* Workers were distributed as follows: 1 at \$3.90 to \$4.10; 2 at \$4.10 to \$4.30; and 3 at \$4.50 to \$4.70.  
 \*\* Workers were at \$3.90 to \$4.10.

See footnotes at end of tables.

**Table A-3. Average weekly earnings of office, professional, and technical workers, by sex, in Trenton, N.J., September 1975**

Sex, occupation, and industry division	Number of workers	Average (mean <sup>1</sup> )		Sex, occupation, and industry division	Number of workers	Average (mean <sup>1</sup> )		Sex, occupation, and industry division	Number of workers	Average (mean <sup>1</sup> )	
		Weekly hours <sup>1</sup> (standard)	Weekly earnings <sup>1</sup> (standard)			Weekly hours <sup>1</sup> (standard)	Weekly earnings <sup>1</sup> (standard)			Weekly hours <sup>1</sup> (standard)	Weekly earnings <sup>1</sup> (standard)
OFFICE OCCUPATIONS - MEN			\$	OFFICE OCCUPATIONS - WOMEN--CONTINUED				OFFICE OCCUPATIONS - WOMEN--CONTINUED			\$
CLERKS, ACCOUNTING, CLASS A -----	30	39.0	197.50	SECRETARIES - CONTINUED				TYPISTS, CLASS B -----	151	37.0	118.50
MANUFACTURING -----	27	39.0	200.50					MANUFACTURING -----	48	38.0	124.50
CLERKS, ACCOUNTING, CLASS B -----	32	38.0	180.50	SECRETARIES, CLASS B -----	224	38.0	195.00	NONMANUFACTURING -----	103	37.0	116.00
MESSENGERS -----	30	37.5	130.00	MANUFACTURING -----	127	39.0	202.50	PROFESSIONAL AND TECHNICAL OCCUPATIONS - MEN			
OFFICE OCCUPATIONS - WOMEN				NONMANUFACTURING -----	97	36.5	185.50	COMPUTER OPERATORS, CLASS A -----	62	38.0	220.00
CLERKS, ACCOUNTING, CLASS A -----	164	38.0	167.50	SECRETARIES, CLASS C -----	316	39.0	181.50	MANUFACTURING -----	35	38.5	243.00
MANUFACTURING -----	147	38.0	167.00	MANUFACTURING -----	261	39.5	181.00	NONMANUFACTURING -----	27	37.5	190.50
CLERKS, ACCOUNTING, CLASS B -----	229	37.5	155.00	NONMANUFACTURING -----	55	37.5	183.50	COMPUTER OPERATORS, CLASS B -----	35	38.0	178.50
MANUFACTURING -----	130	39.0	145.50	SECRETARIES, CLASS D -----	475	37.5	163.50	COMPUTER PROGRAMMERS, BUSINESS, CLASS B -----	30	38.0	240.50
CLERKS, FILE, CLASS C -----	75	37.5	111.00	MANUFACTURING -----	296	38.5	160.00	COMPUTER SYSTEMS ANALYSTS, BUSINESS, CLASS A -----	27	38.5	369.00
CLERKS, ORDER -----	36	38.5	159.00	NONMANUFACTURING -----	179	36.0	169.50	COMPUTER SYSTEMS ANALYSTS, BUSINESS, CLASS B -----	26	37.5	330.50
MANUFACTURING -----	36	38.5	159.00	STENOGRAPHERS, GENERAL -----	74	38.5	148.50	DRAFTERS, CLASS A -----	101	40.0	277.50
CLERKS, PAYROLL -----	33	39.0	168.50	MANUFACTURING -----	55	39.0	147.00	MANUFACTURING -----	101	40.0	277.50
MANUFACTURING -----	31	39.5	169.00	NONMANUFACTURING -----	141	37.5	159.00	DRAFTERS, CLASS B -----	59	40.0	226.50
KEYPUNCH OPERATORS, CLASS A -----	203	38.0	154.00	STENOGRAPHERS, SENIOR -----	37	38.5	157.50	MANUFACTURING -----	59	40.0	226.50
MANUFACTURING -----	62	39.0	156.00	MANUFACTURING -----	104	37.5	159.50	PROFESSIONAL AND TECHNICAL OCCUPATIONS - WOMEN			
NONMANUFACTURING -----	41	37.0	150.50	NONMANUFACTURING -----	42	38.5	144.00	NURSES, INDUSTRIAL (REGISTERED) -----	28	40.0	208.00
KEYPUNCH OPERATORS, CLASS B -----	130	37.5	137.50	SWITCHBOARD OPERATORS -----	80	38.0	136.00	MANUFACTURING -----	28	40.0	208.00
MANUFACTURING -----	48	39.0	135.00	SWITCHBOARD OPERATOR-RECEPTIONISTS- MANUFACTURING -----	52	38.0	138.50				
NONMANUFACTURING -----	62	37.0	139.00	NONMANUFACTURING -----	28	38.0	132.00				
SECRETARIES -----	1,040	38.0	177.00	TRANSCRIBING-MACHINE OPERATORS, GENERAL -----	44	37.5	137.00				
MANUFACTURING -----	701	39.0	177.00	TYPISTS, CLASS A -----	98	37.5	143.50				
NONMANUFACTURING -----	339	36.5	177.50	MANUFACTURING -----	35	39.5	140.50				

See footnotes at end of tables.

Earnings data in table A-3 relate only to workers whose sex identification was provided by the establishment. Earnings data in tables A-1 and A-2, on the other hand, relate to all workers in an occupation. (See appendix A for publication criteria.)



**Table A-5. Hourly earnings of custodial and material movement workers in Trenton, N.J., September 1975**

Occupation and industry division	Number of workers	Hourly earnings <sup>1</sup>			Number of workers receiving straight-time hourly earnings of--																							
		Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$		
					2.20 and under	2.30	2.40	2.50	2.60	2.80	3.00	3.20	3.40	3.60	3.80	4.00	4.20	4.40	4.60	4.80	5.00	5.20	5.40	5.60	5.80	6.00	6.20	6.60
ALL WORKERS					39	40	41	49	3	7	9	9	8	11	16	8	14	-	-	-	-	-	3	1	5	24	-	
GUARDS AND WATCHMEN MANUFACTURING	287 100	3.20 4.50	2.50 3.99	2.35-3.78 3.50-5.81	-	-	1	5	1	6	-	9	5	8	16	2	14	-	-	-	-	-	3	1	5	24	-	
GUARDS MANUFACTURING	90	4.68	4.31	3.75-6.52	-	-	-	-	-	6	-	9	4	8	14	2	14	-	-	-	-	-	3	1	5	24	-	
JANITORS, PORTERS, AND CLEANERS MANUFACTURING	818 264	3.08 4.07	2.50 4.04	2.20-3.94 3.72-4.34	260	46	59	68	43	8	24	25	18	24	52	70	36	23	-	-	31	3	11	-	17	-	-	
NONMANUFACTURING PUBLIC UTILITIES	554 46	2.61 4.97	2.30 5.01	2.20-2.50 4.62-5.03	260	46	59	67	36	8	16	9	1	-	1	3	11	3	-	-	23	-	11	-	-	-	-	
LABORERS, MATERIAL HANDLING MANUFACTURING	281 239	4.25 4.03	4.00 4.00	3.34-4.60 3.34-4.24	-	-	1	1	8	28	4	33	7	15	47	42	15	12	5	-	-	2	8	2	17	34	-	
ORDER FILLERS MANUFACTURING	90 78	3.96 3.96	4.27 4.27	3.34-4.20 3.34-4.20	-	-	-	-	10	-	-	16	-	1	14	1	34	-	-	14	-	-	-	-	-	-	-	
PACKERS, SHIPPING MANUFACTURING	214 139	3.17 3.63	2.95 3.52	2.30-3.80 2.95-4.28	1	72	-	-	1	46	12	3	24	1	2	5	33	5	-	9	-	-	-	-	-	-	-	
RECEIVING CLERKS MANUFACTURING	50 39	4.23 4.34	4.40 4.49	3.68-4.50 4.01-4.50	-	-	-	-	1	-	-	-	6	8	1	5	3	16	3	5	-	-	1	-	1	-	-	
TRUCKDRIVERS MANUFACTURING	224 45	5.93 5.02	6.80 4.75	4.56-6.87 4.19-6.36	-	-	-	-	-	-	-	-	-	7	23	9	4	14	8	5	3	1	8	-	-	4	138	
NONMANUFACTURING	179	6.16	6.87	5.40-6.87	-	-	-	-	-	-	-	-	-	4	-	9	1	4	3	3	1	-	-	-	-	4	8	
TRUCKERS, POWER (FORKLIFT) MANUFACTURING	313 301	4.75 4.76	4.29 4.29	4.13-5.31 4.16-5.31	-	-	-	-	-	7	-	-	9	25	6	92	25	17	35	6	-	14	-	-	11	61	5	
WAREHOUSEMEN MANUFACTURING	82 49	4.30 4.23	4.13 4.13	3.95-4.55 3.77-4.55	-	-	-	-	-	-	-	-	-	20	16	6	-	22	10	-	5	-	1	-	2	-	-	

See footnotes at end of tables.

**Table A-6. Average hourly earnings of maintenance, powerplant, custodial, and material movement workers, by sex, in Trenton, N.J., September 1975**

Sex, occupation, and industry division	Number of workers	Average (mean) <sup>1</sup> hourly earnings <sup>2</sup>	Sex, occupation, and industry division	Number of workers	Average (mean) <sup>1</sup> hourly earnings <sup>2</sup>
MAINTENANCE AND POWERPLANT OCCUPATIONS - MEN			CUSTODIAL AND MATERIAL MOVEMENT OCCUPATIONS - MEN--CONTINUED		
BOILER TENDERS -----	103	\$ 4.78	GUARDS AND WATCHMEN--CONTINUED		
MANUFACTURING -----	102	4.78	GUARDS:		\$
CARPENTERS, MAINTENANCE -----	39	5.72	MANUFACTURING -----	88	4.65
MANUFACTURING -----	36	5.76	JANITORS, PORTERS, AND CLEANERS ---	514	3.42
ELECTRICIANS, MAINTENANCE -----	177	6.31	MANUFACTURING -----	238	4.04
MANUFACTURING -----	167	6.23	NONMANUFACTURING -----	276	2.89
ENGINEERS, STATIONARY -----	57	5.56	PUBLIC UTILITIES -----	43	5.00
MANUFACTURING -----	42	5.66	LABORERS, MATERIAL HANDLING -----	278	4.25
MACHINISTS, MAINTENANCE -----	130	5.62	MANUFACTURING -----	236	4.02
MANUFACTURING -----	130	5.62	ORDER FILLERS -----	64	4.19
MECHANICS, AUTOMOTIVE (MAINTENANCE) -----	42	6.54	MANUFACTURING -----	52	4.25
NONMANUFACTURING -----	31	6.77	PACKERS, SHIPPING -----	91	3.87
PUBLIC UTILITIES -----	28	6.94	MANUFACTURING -----	90	3.87
MECHANICS, MAINTENANCE -----	248	5.36	RECEIVING CLERKS -----	48	4.19
MANUFACTURING -----	229	5.84	MANUFACTURING -----	37	4.30
MILLWRIGHTS -----	69	7.08	TRUCKDRIVERS -----	224	5.93
MANUFACTURING -----	69	7.08	MANUFACTURING -----	45	5.02
PAINTERS, MAINTENANCE -----	37	5.61	NONMANUFACTURING -----	179	6.16
MANUFACTURING -----	37	5.61	TRUCKERS, POWER (FORKLIFT) -----	311	4.75
PIPEFITTERS, MAINTENANCE -----	91	6.43	MANUFACTURING -----	299	4.76
MANUFACTURING -----	86	6.42	WAREHOUSEMEN -----	82	4.30
TOOL AND DIE MAKERS -----	251	7.13	MANUFACTURING -----	49	4.23
MANUFACTURING -----	251	7.13	CUSTODIAL AND MATERIAL MOVEMENT OCCUPATIONS - WOMEN		
CUSTODIAL AND MATERIAL MOVEMENT OCCUPATIONS - MEN			JANITORS, PORTERS, AND CLEANERS:		
GUARDS AND WATCHMEN -----	279	3.19	MANUFACTURING -----	26	4.34
MANUFACTURING -----	98	4.47	PACKERS, SHIPPING -----	123	2.65

See footnotes at end of tables.

Earnings data in table A-6 relate only to workers whose sex identification was provided by the establishment. Earnings data in tables A-4 and A-5, on the other hand, relate to all workers in an occupation. (See appendix A for publication criteria.)

**Table A-7. Percent increases in average hourly earnings for selected occupational groups, adjusted for employment shifts, in Trenton, N.J., for selected periods**

Industry and occupational group	September 1972 to September 1973	September 1973 to September 1974	September 1974 to September 1975
<b>All industries:</b>			
Office clerical (men and women) -----	7.0	*8.1	8.1
Electronic data processing (men and women) ----	**	*9.0	8.8
Industrial nurses (men and women) -----	4.7	*10.3	6.8
Skilled maintenance trades (men) -----	7.6	*8.5	7.2
Unskilled plant workers (men) -----	7.1	8.2	8.7
<b>Manufacturing:</b>			
Office clerical (men and women) -----	5.8	8.3	7.5
Electronic data processing (men and women) ----	**	***	***
Industrial nurses (men and women) -----	4.7	*10.3	6.8
Skilled maintenance trades (men) -----	7.5	8.4	7.1
Unskilled plant workers (men) -----	7.7	*8.8	8.3
<b>Nonmanufacturing:</b>			
Office clerical (men and women) -----	***	***	***
Electronic data processing (men and women) ----	**	***	***
Industrial nurses (men and women) -----	***	***	***
Skilled maintenance trades (men) -----	***	***	***
Unskilled plant workers (men) -----	5.7	*7.1	***

\* Revised estimate.  
 \*\* Data not available.  
 \*\*\* Data do not meet publication criteria.

NOTE: The percent increases presented in this table are based on changes in average hourly earnings for establishments reporting the trend jobs in both the current and previous year (matched establishments). They are not affected by changes in average earnings resulting from employment shifts among establishments or turnover of establishments included in survey samples. The percent increases, however, are still affected by factors other than wage increases. Hirings, layoffs, and turnover may affect an establishment average for an occupation when workers are paid under plans providing a range of wage rates for individual jobs. In periods of increased hiring, for example, new employees enter at the bottom of the range, depressing the average without a change in wage rates.

These wage trends are not linked to the wage indexes previously published for this area because the wage indexes measured changes in area averages, whereas these wage trends measure changes in matched establishment averages. Other characteristics of these wage trends which differ from the discontinued indexes include (1) earnings data of office clerical workers and industrial nurses are converted to an hourly basis, (2) trend estimates are provided for nonmanufacturing establishments, where possible, and (3) trend estimates are provided for electronic data processing jobs.

For a more detailed description of the method used to compute these wage trends, see "Improving Area Wage Survey Indexes," Monthly Labor Review, January 1973, pp. 52-57.

## B. Establishment practices and supplementary wage provisions

Table B-1. Minimum entrance salaries for inexperienced typists and clerks in Trenton, N.J., September 1975

Minimum weekly straight-time salary <sup>4</sup>	Inexperienced typists							Other inexperienced clerical workers <sup>5</sup>								
	All industries	Manufacturing			Nonmanufacturing				All industries	Manufacturing			Nonmanufacturing			
		Based on standard weekly hours <sup>6</sup> of—								Based on standard weekly hours <sup>6</sup> of—						
		All schedules	40	All schedules	40	37½	35	All schedules		40	37½	All schedules	40	37½	35	
ESTABLISHMENTS STUDIED -----	96	46	XXX	56	XXX	XXX	XXX	96	46	XXX	XXX	50	XXX	XXX	XXX	
ESTABLISHMENTS HAVING A SPECIFIED MINIMUM -----	28	17	13	11	3	3	3	40	24	19	3	16	5	5	4	
\$82.50 AND UNDER \$85.00 -----	-	-	-	-	-	-	-	1	-	-	-	1	-	1	-	
\$85.00 AND UNDER \$87.50 -----	-	-	-	-	-	-	-	1	1	-	1	-	-	-	-	
\$87.50 AND UNDER \$90.00 -----	-	-	-	-	-	-	-	4	-	-	-	4	2	-	1	
\$90.00 AND UNDER \$92.50 -----	-	-	-	-	-	-	-	1	-	-	-	1	1	-	-	
\$92.50 AND UNDER \$95.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$95.00 AND UNDER \$97.50 -----	2	-	-	2	-	2	-	8	4	4	-	4	-	4	-	
\$97.50 AND UNDER \$100.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$100.00 AND UNDER \$105.00 -----	4	-	-	4	1	1	-	3	2	2	-	1	-	-	-	
\$105.00 AND UNDER \$110.00 -----	3	3	2	-	-	-	-	1	1	-	1	-	-	-	-	
\$110.00 AND UNDER \$115.00 -----	3	3	3	-	-	-	-	5	4	4	-	1	-	-	1	
\$115.00 AND UNDER \$120.00 -----	3	3	1	-	-	-	-	4	4	2	1	-	-	-	-	
\$120.00 AND UNDER \$125.00 -----	4	2	2	2	-	2	-	4	2	2	-	2	1	-	1	
\$125.00 AND UNDER \$130.00 -----	2	1	1	1	1	-	-	1	2	-	-	1	1	-	-	
\$130.00 AND UNDER \$135.00 -----	4	2	1	2	1	-	1	3	-	1	-	1	-	-	1	
\$135.00 AND UNDER \$140.00 -----	-	-	-	-	-	-	-	-	2	-	-	-	-	-	-	
\$140.00 AND UNDER \$145.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$145.00 AND UNDER \$150.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$150.00 AND UNDER \$155.00 -----	1	1	1	-	-	-	-	1	1	1	-	-	-	-	-	
\$155.00 AND UNDER \$160.00 -----	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	
\$160.00 AND UNDER \$165.00 -----	-	-	-	-	-	-	-	-	1	1	1	-	-	-	-	
\$165.00 AND UNDER \$170.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$170.00 AND UNDER \$175.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$175.00 AND UNDER \$180.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$180.00 AND UNDER \$185.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$185.00 AND UNDER \$190.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$190.00 AND UNDER \$195.00 -----	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
\$195.00 AND UNDER \$200.00 -----	2	2	2	-	-	-	-	2	2	2	-	-	-	-	-	
ESTABLISHMENTS HAVING NO SPECIFIED MINIMUM -----	13	9	XXX	4	XXX	XXX	XXX	24	13	XXX	XXX	11	XXX	XXX	XXX	
ESTABLISHMENTS WHICH DID NOT EMPLOY WORKERS IN THIS CATEGORY -----	55	20	XXX	35	XXX	XXX	XXX	32	9	XXX	XXX	23	XXX	XXX	XXX	

See footnotes at end of tables.

**Table B-2. Late shift pay provisions for full-time manufacturing plant workers in Trenton, N.J., September 1975**

(All full-time manufacturing plant workers = 100 percent)

Item	All workers <sup>1</sup>		Workers on late shifts	
	Second shift	Third shift	Second shift	Third shift
PERCENT OF WORKERS				
IN ESTABLISHMENTS WITH LATE SHIFT PROVISIONS -----	90.3	87.9	15.5	4.8
WITH NO PAY DIFFERENTIAL FOR LATE SHIFT WORK -----	-	-	-	-
WITH PAY DIFFERENTIAL FOR LATE SHIFT WORK -----	90.3	87.9	15.5	4.8
UNIFORM CENTS-PER-HOUR DIFFERENTIAL -----	45.5	45.2	1.1	3.2
UNIFORM PERCENTAGE DIFFERENTIAL -----	38.7	30.6	6.6	1.0
OTHER DIFFERENTIAL -----	6.1	12.2	.4	.6
AVERAGE PAY DIFFERENTIAL				
UNIFORM CENTS-PER-HOUR DIFFERENTIAL -----	13.4	17.3	13.1	14.9
UNIFORM PERCENTAGE DIFFERENTIAL -----	7.9	10.0	7.0	9.7
PERCENT OF WORKERS BY TYPE AND AMOUNT OF PAY DIFFERENTIAL				
UNIFORM CENTS-PER-HOUR:				
5 CENTS -----	4.5	-	1.2	-
6 CENTS -----	1.9	-	.4	-
7 AND UNDER 8 CENTS -----	4.5	2.7	1.1	.3
8 CENTS -----	.5	1.9	.1	.1
10 CENTS -----	6.6	1.8	.6	.1
11 CENTS -----	-	3.1	-	.8
12 AND UNDER 13 CENTS -----	7.7	2.4	1.4	.2
13 CENTS -----	1.0	.5	.1	(8)
15 CENTS -----	5.7	13.9	.7	.8
16 CENTS -----	1.0	1.0	-	-
20 CENTS -----	7.5	6.1	1.7	.5
25 CENTS -----	4.7	8.6	.9	(8)
30 CENTS -----	-	3.2	-	.3
UNIFORM PERCENTAGE:				
4 PERCENT -----	.7	-	.1	-
5 PERCENT -----	15.2	-	4.4	-
8 PERCENT -----	4.8	.7	-	.1
10 PERCENT -----	16.7	29.9	1.5	.9
15 PERCENT -----	1.3	-	.6	-
UNIFORM DOLLARS PER-WEEK:				
6 DOLLARS -----	-	6.8	-	.6
OTHER DIFFERENTIAL:				
FULL DAY'S PAY FOR REDUCED HOURS -----	5.4	5.4	.8	-

See footnotes at end of tables.

**Table B-3. Scheduled weekly hours and days of full-time first-shift workers in Trenton, N.J., September 1975**

Item	Plant workers				Office workers			
	All industries	Manufacturing	Nonmanufacturing	Public utilities	All industries	Manufacturing	Nonmanufacturing	Public utilities
PERCENT OF WORKERS BY SCHEDULED WEEKLY HOURS AND DAYS								
ALL FULL-TIME WORKERS -----	100	100	100	100	100	100	100	100
20 HOURS-5 DAYS -----	(9)	-	1	-	-	-	-	-
35 HOURS-5 DAYS -----	4	3	6	-	16	2	33	73
36 1/4 HOURS-5 DAYS -----	-	-	-	-	5	(9)	12	-
37 HOURS-5 DAYS -----	-	-	-	-	3	1	6	-
37 1/2 HOURS-5 DAYS -----	8	9	6	-	33	38	26	-
38 HOURS-5 DAYS -----	1	2	-	-	-	-	-	-
38 3/4 HOURS-5 DAYS -----	2	3	(9)	-	6	6	6	-
40 HOURS-5 DAYS -----	82	80	86	100	37	53	17	27
42 1/2 HOURS-5 DAYS -----	(9)	-	1	-	-	-	-	-
45 HOURS-5 DAYS -----	2	3	-	-	-	-	-	-
AVERAGE SCHEDULED WEEKLY HOURS								
ALL WEEKLY WORK SCHEDULES -----	39.6	39.7	39.4	40.0	38.0	38.9	37.0	36.3

See footnotes at end of tables.

**Table B-4. Annual paid holidays for full-time workers in Trenton, N.J., September 1975**

Item	Plant workers				Office workers			
	All industries	Manufacturing	Nonmanufacturing	Public utilities	All industries	Manufacturing	Nonmanufacturing	Public utilities
PERCENT OF WORKERS								
ALL FULL-TIME WORKERS -----	100	100	100	100	100	100	100	100
IN ESTABLISHMENTS NOT PROVIDING PAID HOLIDAYS -----	1	-	3	(9)	(9)	-	(9)	(9)
IN ESTABLISHMENTS PROVIDING PAID HOLIDAYS -----	99	100	97	99	99	100	99	99
AVERAGE NUMBER OF PAID HOLIDAYS FOR WORKERS IN ESTABLISHMENTS PROVIDING HOLIDAYS -----	10.0	10.7	8.2	10.5	10.7	10.7	10.6	10.4
PERCENT OF WORKERS BY NUMBER OF PAID HOLIDAYS PROVIDED <sup>10</sup>								
1 HOLIDAY -----	2	-	8	-	-	-	-	-
5 HOLIDAYS -----	-	-	-	-	(9)	-	(9)	-
6 HOLIDAYS -----	5	-	15	-	2	-	4	2
PLUS 1 HALF DAY -----	(9)	(9)	-	-	(9)	(9)	-	-
7 HOLIDAYS -----	5	-	16	7	3	-	6	-
PLUS 1 HALF DAY -----	-	-	-	-	1	2	-	-
8 HOLIDAYS -----	4	4	5	-	5	4	5	-
9 HOLIDAYS -----	14	16	8	8	3	4	2	-
PLUS 2 HALF DAYS -----	2	3	1	-	1	1	(9)	-
10 HOLIDAYS -----	30	29	33	47	28	29	26	74
PLUS 2 HALF DAYS -----	3	4	-	-	3	5	-	-
11 HOLIDAYS -----	11	15	2	-	22	34	8	-
12 HOLIDAYS -----	14	17	7	33	30	17	45	24
13 HOLIDAYS -----	1	(9)	1	5	(9)	(9)	(9)	-
PLUS 1 HALF DAY -----	-	-	-	-	(9)	-	-	-
14 HOLIDAYS -----	7	11	-	-	-	-	-	-
15 HOLIDAYS -----	-	-	-	-	3	3	3	-
PERCENT OF WORKERS BY TOTAL PAID HOLIDAY TIME PROVIDED <sup>11</sup>								
1 DAY OR MORE -----	99	100	97	99	99	100	99	99
6 DAYS OR MORE -----	97	100	89	99	99	100	99	99
7 DAYS OR MORE -----	97	99	74	99	98	99	95	98
7 1/2 DAYS OR MORE -----	87	99	58	93	95	99	89	98
8 DAYS OR MORE -----	87	99	58	93	94	98	89	98
9 DAYS OR MORE -----	83	96	53	93	90	94	84	98
10 DAYS OR MORE -----	69	79	45	86	87	90	82	98
11 DAYS OR MORE -----	37	48	11	39	58	60	56	24
12 DAYS OR MORE -----	22	29	0	39	33	20	48	24
13 DAYS OR MORE -----	8	11	1	5	3	3	3	-
14 DAYS OR MORE -----	7	11	-	-	3	3	3	-
15 DAYS -----	-	-	-	-	3	3	3	-

See footnotes at end of tables.

**Table B-4a. Identification of major paid holidays for full-time workers in Trenton, N.J., September 1975**

Item <sup>10</sup>	Plant workers				Office workers			
	All industries	Manufacturing	Nonmanufacturing	Public utilities	All industries	Manufacturing	Nonmanufacturing	Public utilities
<b>Percent of workers</b>								
<b>All full-time workers</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
New Year's Day	94	98	85	99	99	100	99	99
Lincoln's Birthday	3	1	9	39	15	( <sup>9</sup> )	32	24
Washington's Birthday	34	36	30	86	66	51	84	98
Good Friday	67	87	21	43	76	87	63	26
Easter Sunday	3	1	7	2	( <sup>9</sup> )	1	( <sup>9</sup> )	-
Easter Monday	16	15	18	-	6	10	-	-
Mother's Day	1	-	4	-	( <sup>9</sup> )	-	( <sup>9</sup> )	-
Memorial Day	95	100	85	99	99	100	99	99
Fourth of July	97	100	89	99	99	100	99	99
Labor Day	97	100	89	99	99	100	99	99
Columbus Day	9	5	18	79	49	33	69	97
Veterans Day	12	8	21	86	30	1	66	98
Election Day	7	6	10	44	19	9	32	24
Thanksgiving Day	97	100	89	99	99	100	99	99
Day after Thanksgiving	57	78	7	12	68	92	39	1
Christmas Eve	35	46	7	-	25	37	9	-
Christmas Eve, half day	5	7	1	-	5	8	1	-
Christmas Day	97	98	96	99	99	100	99	99
Christmas-New Year's holiday period <sup>12</sup>	12	17	-	-	5	9	-	-
Extra day during Christmas week	3	4	-	-	1	1	-	-
New Year's Eve	25	33	8	8	10	16	2	-
New Year's Eve, half day	5	7	1	-	3	6	( <sup>9</sup> )	-
Floating holiday, 1 day <sup>15</sup>	18	20	12	40	30	22	41	73
Floating holiday, 2 days <sup>13</sup>	5	7	-	-	7	14	-	-
Floating holiday, 3 days <sup>13</sup>	8	3	18	-	2	1	3	-
Employee's birthday	11	12	10	9	2	2	3	-
Personal holiday, 1 day	6	7	3	10	3	5	-	-
Personal holiday, 2 days	5	6	2	-	2	3	1	-

See footnotes at end of tables.

**Table B-5. Paid vacation provisions for full-time workers in Trenton, N.J., September 1975**

Item	Plant workers				Office workers			
	All industries	Manufacturing	Nonmanufacturing	Public utilities	All industries	Manufacturing	Nonmanufacturing	Public utilities
PERCENT OF WORKERS								
ALL FULL-TIME WORKERS -----	100	100	100	100	100	100	100	100
IN ESTABLISHMENTS NOT PROVIDING PAID VACATIONS -----	1	-	2	(9)	(9)	-	(9)	(9)
IN ESTABLISHMENTS PROVIDING PAID VACATIONS -----	99	100	98	99	99	100	99	99
LENGTH-OF-TIME PAYMENT -----	80	72	98	98	96	94	99	99
PERCENTAGE PAYMENT -----	20	28	(9)	2	4	6	-	-
AMOUNT OF PAID VACATION AFTER <sup>14</sup>								
6 MONTHS OF SERVICE:								
UNDER 1 WEEK -----	10	12	5	-	3	4	3	-
1 WEEK -----	29	35	15	46	71	88	50	76
OVER 1 AND UNDER 2 WEEKS -----	6	5	7	31	8	-	17	21
2 WEEKS -----	(9)	-	1	-	1	-	2	-
4 WEEKS -----	(9)	-	(9)	-	(9)	-	(9)	-
1 YEAR OF SERVICE:								
1 WEEK -----	58	52	71	15	17	23	9	3
OVER 1 AND UNDER 2 WEEKS -----	7	9	2	8	(9)	(9)	-	-
2 WEEKS -----	27	28	23	71	77	76	78	97
OVER 2 AND UNDER 3 WEEKS -----	2	3	-	-	6	-	13	-
3 WEEKS -----	5	7	-	-	-	-	-	-
OVER 3 AND UNDER 4 WEEKS -----	(9)	-	1	5	-	-	-	-
4 WEEKS -----	(9)	-	(9)	-	(9)	-	(9)	-
2 YEARS OF SERVICE:								
1 WEEK -----	35	30	47	2	7	11	2	-
OVER 1 AND UNDER 2 WEEKS -----	15	19	5	7	1	2	(9)	-
2 WEEKS -----	41	40	43	78	71	63	81	99
OVER 2 AND UNDER 3 WEEKS -----	2	3	2	8	6	-	13	-
3 WEEKS -----	5	8	(9)	15	25	4	4	-
OVER 3 AND UNDER 4 WEEKS -----	(9)	-	1	5	-	-	-	-
4 WEEKS -----	(9)	-	(9)	-	(9)	-	(9)	-
3 YEARS OF SERVICE:								
1 WEEK -----	2	-	7	-	4	6	(9)	-
OVER 1 AND UNDER 2 WEEKS -----	3	9	5	7	1	2	(9)	-
2 WEEKS -----	73	70	80	80	71	64	80	99
OVER 2 AND UNDER 3 WEEKS -----	10	14	2	8	7	3	13	-
3 WEEKS -----	6	8	2	17	25	7	7	-
OVER 3 AND UNDER 4 WEEKS -----	(9)	-	1	5	-	-	-	-
4 WEEKS -----	(9)	-	(9)	-	(9)	-	(9)	-
4 YEARS OF SERVICE:								
1 WEEK -----	2	-	7	-	4	6	(9)	-
OVER 1 AND UNDER 2 WEEKS -----	6	7	4	-	1	2	(9)	-
2 WEEKS -----	73	70	81	87	71	64	80	99
OVER 2 AND UNDER 3 WEEKS -----	11	15	2	8	7	3	13	-
3 WEEKS -----	6	8	2	17	25	7	7	-
OVER 3 AND UNDER 4 WEEKS -----	(9)	-	1	5	-	-	-	-
4 WEEKS -----	(9)	-	(9)	-	(9)	-	(9)	-

See footnotes at end of tables.

Table B-5. Paid vacation provisions for full-time workers in Trenton, N.J., September 1975—Continued

Item	Plant workers				Office workers			
	All industries	Manufacturing	Nonmanufacturing	Public utilities	All industries	Manufacturing	Nonmanufacturing	Public utilities
AMOUNT OF PAID VACATION AFTER <sup>14</sup> — CONTINUED								
5 YEARS OF SERVICE:								
1 WEEK -----	2	-	7	-	4	6	(9)	-
OVER 1 AND UNDER 2 WEEKS -----	(9)	1	-	-	-	-	-	-
2 WEEKS -----	66	66	66	87	56	48	67	99
OVER 2 AND UNDER 3 WEEKS -----	7	8	3	-	4	2	7	-
3 WEEKS -----	23	25	18	-	32	44	19	-
OVER 3 AND UNDER 4 WEEKS -----	1	-	3	13	3	-	7	-
4 WEEKS -----	(9)	-	(9)	-	(9)	-	(9)	-
10 YEARS OF SERVICE:								
1 WEEK -----	2	-	7	-	(9)	-	(9)	-
OVER 1 AND UNDER 2 WEEKS -----	(9)	1	-	-	4	6	-	-
2 WEEKS -----	5	2	14	-	2	1	2	2
OVER 2 AND UNDER 3 WEEKS -----	5	7	-	-	(9)	(9)	-	-
3 WEEKS -----	71	72	67	87	70	60	81	98
OVER 3 AND UNDER 4 WEEKS -----	8	11	3	13	2	3	-	-
4 WEEKS -----	7	8	7	-	20	29	9	-
OVER 4 AND UNDER 5 WEEKS -----	-	-	-	-	3	-	7	-
12 YEARS OF SERVICE:								
1 WEEK -----	2	-	7	-	(9)	-	(9)	-
OVER 1 AND UNDER 2 WEEKS -----	(9)	1	-	-	4	6	-	-
2 WEEKS -----	5	2	13	-	1	1	2	2
OVER 2 AND UNDER 3 WEEKS -----	5	7	-	-	(9)	(9)	-	-
3 WEEKS -----	71	72	65	85	70	60	82	98
OVER 3 AND UNDER 4 WEEKS -----	9	11	3	13	2	3	-	-
4 WEEKS -----	7	8	7	-	20	29	9	-
OVER 4 AND UNDER 5 WEEKS -----	-	-	-	-	3	-	7	-
15 YEARS OF SERVICE:								
1 WEEK -----	2	-	7	-	(9)	-	(9)	-
OVER 1 AND UNDER 2 WEEKS -----	-	-	-	-	4	6	-	-
2 WEEKS -----	4	-	13	-	1	-	2	2
OVER 2 AND UNDER 3 WEEKS -----	2	3	-	-	-	-	-	-
3 WEEKS -----	48	50	45	85	45	26	69	98
OVER 3 AND UNDER 4 WEEKS -----	4	5	1	5	5	5	6	-
4 WEEKS -----	38	42	30	2	40	63	13	-
OVER 4 AND UNDER 5 WEEKS -----	1	-	2	8	3	-	7	-
5 WEEKS -----	(9)	-	1	-	1	-	2	-
20 YEARS OF SERVICE:								
1 WEEK -----	2	-	7	-	(9)	-	(9)	-
2 WEEKS -----	4	-	13	-	4	6	2	2
OVER 2 AND UNDER 3 WEEKS -----	2	3	-	-	-	-	-	-
3 WEEKS -----	15	10	26	7	7	4	10	3
OVER 3 AND UNDER 4 WEEKS -----	-	-	-	-	2	-	5	-
4 WEEKS -----	58	71	28	80	59	50	69	95
OVER 4 AND UNDER 5 WEEKS -----	-	-	-	-	3	-	7	-
5 WEEKS -----	18	16	22	5	24	39	7	-
OVER 5 AND UNDER 6 WEEKS -----	1	-	2	8	-	-	-	-

See footnotes at end of tables.

**Table B-5. Paid vacation provisions for full-time workers in Trenton, N.J., September 1975—Continued**

Item	Plant workers				Office workers			
	All industries	Manufacturing	Nonmanufacturing	Public utilities	All industries	Manufacturing	Nonmanufacturing	Public utilities
AMOUNT OF PAID VACATION AFTER <sup>14</sup> — CONTINUED								
25 YEARS OF SERVICE:								
1 WEEK -----	2	-	7	-	(9)	-	(9)	-
2 WEEKS -----	4	-	13	-	4	6	2	2
OVER 2 AND UNDER 3 WEEKS -----	2	3	-	-	-	-	-	-
3 WEEKS -----	13	7	26	7	6	4	7	3
OVER 3 AND UNDER 4 WEEKS -----	-	-	-	-	2	-	5	-
4 WEEKS -----	28	36	10	2	31	14	52	-
OVER 4 AND UNDER 5 WEEKS -----	3	4	-	-	6	5	8	-
5 WEEKS -----	46	48	40	84	90	70	26	95
OVER 5 AND UNDER 6 WEEKS -----	1	-	2	8	-	-	-	-
6 WEEKS -----	1	2	-	-	-	-	-	-
30 YEARS OF SERVICE:								
1 WEEK -----	2	-	7	-	(9)	-	(9)	-
2 WEEKS -----	4	-	13	-	4	6	2	2
OVER 2 AND UNDER 3 WEEKS -----	2	3	-	-	-	-	-	-
3 WEEKS -----	13	7	26	7	6	4	7	3
OVER 3 AND UNDER 4 WEEKS -----	-	-	-	-	2	-	5	-
4 WEEKS -----	22	28	10	2	30	11	52	-
OVER 4 AND UNDER 5 WEEKS -----	3	4	-	-	6	5	7	-
5 WEEKS -----	48	51	40	84	45	60	26	95
OVER 5 AND UNDER 6 WEEKS -----	1	-	2	8	-	-	-	-
6 WEEKS -----	5	7	-	-	7	12	-	-
MAXIMUM VACATION AVAILABLE:								
1 WEEK -----	2	-	7	-	(9)	-	(9)	-
2 WEEKS -----	4	-	13	-	4	6	2	2
OVER 2 AND UNDER 3 WEEKS -----	2	3	-	-	-	-	-	-
3 WEEKS -----	13	7	26	7	6	4	7	3
OVER 3 AND UNDER 4 WEEKS -----	-	-	-	-	2	-	5	-
4 WEEKS -----	28	28	10	2	30	11	52	-
OVER 4 AND UNDER 5 WEEKS -----	3	4	-	-	6	5	7	-
5 WEEKS -----	48	51	40	84	45	60	26	95
OVER 5 AND UNDER 6 WEEKS -----	1	-	2	8	-	-	-	-
6 WEEKS -----	5	7	-	-	6	11	-	-
7 WEEKS -----	-	-	-	-	(9)	-	(9)	-
8 WEEKS -----	-	-	-	-	1	2	-	-

See footnotes at end of tables.

**Table B-6. Health, insurance, and pension plans for full-time workers in Trenton, N.J., September 1975**

Item	Plant workers				Office workers			
	All industries	Manufacturing	Nonmanufacturing	Public utilities	All industries	Manufacturing	Nonmanufacturing	Public utilities
PERCENT OF WORKERS								
ALL FULL-TIME WORKERS -----	100	100	100	100	100	100	100	100
IN ESTABLISHMENTS PROVIDING AT LEAST ONE OF THE BENEFITS SHOWN BELOW <sup>15</sup> -----	99	100	98	99	99	100	99	99
LIFE INSURANCE -----	97	100	91	99	97	100	94	99
NONCONTRIBUTORY PLANS -----	91	95	81	69	89	92	85	79
ACCIDENTAL DEATH AND DISMEMBERMENT INSURANCE -----	76	79	69	69	67	62	74	79
NONCONTRIBUTORY PLANS -----	72	75	66	69	61	55	69	79
SICKNESS AND ACCIDENT INSURANCE OR SICK LEAVE OR BOTH <sup>16</sup> -----	66	63	71	93	82	92	70	99
SICKNESS AND ACCIDENT INSURANCE -----	54	62	35	46	54	77	25	21
NONCONTRIBUTORY PLANS -----	49	55	35	46	47	64	25	21
SICK LEAVE (FULL PAY AND NO WAITING PERIOD) -----	23	16	41	45	64	84	40	27
SICK LEAVE (PARTIAL PAY OR WAITING PERIOD) -----	4	2	10	40	9	2	18	72
LONG-TERM DISABILITY INSURANCE -----	27	35	10	31	48	68	24	21
NONCONTRIBUTORY PLANS -----	23	29	8	31	25	30	18	21
HOSPITALIZATION INSURANCE -----	99	100	96	99	99	100	99	99
NONCONTRIBUTORY PLANS -----	90	92	84	99	74	63	88	99
SURGICAL INSURANCE -----	99	100	96	99	99	100	99	99
NONCONTRIBUTORY PLANS -----	90	92	84	99	74	63	88	99
MEDICAL INSURANCE -----	99	100	96	99	99	100	99	99
NONCONTRIBUTORY PLANS -----	90	92	84	99	74	63	88	99
MAJOR MEDICAL INSURANCE -----	67	65	72	86	95	97	92	99
NONCONTRIBUTORY PLANS -----	61	57	69	86	65	57	74	99
DENTAL INSURANCE -----	20	18	24	15	12	14	9	-
NONCONTRIBUTORY PLANS -----	20	18	24	15	12	14	9	-
RETIREMENT PENSION -----	88	98	66	91	92	97	86	98
NONCONTRIBUTORY PLANS -----	74	79	62	91	55	51	61	98

See footnotes at end of tables.

## Footnotes

All of these standard footnotes may not apply to this bulletin.

<sup>1</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

<sup>2</sup> The mean is computed for each job by totaling the earnings of all workers and dividing by the number of workers. The median designates position—half of the employees surveyed receive more and half receive less than the rate shown. The middle range is defined by two rates of pay; a fourth of the workers earn less than the lower of these rates and a fourth earn more than the higher rate.

<sup>3</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>4</sup> These salaries relate to formally established minimum starting (hiring) regular straight-time salaries that are paid for standard workweeks.

<sup>5</sup> Excludes workers in subclerical jobs such as messenger.

<sup>6</sup> Data are presented for all standard workweeks combined, and for the most common standard workweeks reported.

<sup>7</sup> Includes all plant workers in establishments currently operating late shifts, and establishments whose formal provisions cover late shifts, even though the establishments were not currently operating late shifts.

<sup>8</sup> Less than 0.05 percent.

<sup>9</sup> Less than 0.5 percent.

<sup>10</sup> For purposes of this study, pay for a Sunday in December, negotiated in the automobile industry, is not treated as a paid holiday.

<sup>11</sup> All combinations of full and half days that add to the same amount are combined; for example, the proportion of workers receiving a total of 9 days includes those with 9 full days and no half days, 8 full days and 2 half days, 7 full days and 4 half days, and so on. Proportions then were cumulated.

<sup>12</sup> A Christmas–New Year holiday period is an unbroken series of holidays which includes Christmas Eve, Christmas Day, New Year's Eve, and New Year's Day. Such a holiday period is common in the automobile, aerospace, and farm implement industries.

<sup>13</sup> "Floating" holidays vary from year to year according to employer or employee choice.

<sup>14</sup> Includes payments other than "length of time," such as percentage of annual earnings or flat-sum payments, converted to an equivalent time basis; for example, 2 percent of annual earnings was considered as 1 week's pay. Periods of service are chosen arbitrarily and do not necessarily reflect individual provisions for progression; for example, changes in proportions at 10 years include changes between 5 and 10 years. Estimates are cumulative. Thus, the proportion eligible for at least 3 weeks' pay after 10 years includes those eligible for at least 3 weeks' pay after fewer years of service.

<sup>15</sup> Estimates listed after type of benefit are for all plans for which at least a part of the cost is borne by the employer. "Noncontributory plans" include only those financed entirely by the employer. Excluded are legally required plans, such as workmen's compensation, social security, and railroad retirement.

<sup>16</sup> Unduplicated total of workers receiving sick leave or sickness and accident insurance shown separately below. Sick leave plans are limited to those which definitely establish at least the minimum number of days' pay that each employee can expect. Informal sick leave allowances determined on an individual basis are excluded.

## Appendix A

Area wage and related benefits data are obtained by personal visits of Bureau field representatives at 3-year intervals.<sup>1</sup> In each of the intervening years, information on employment and occupational earnings is collected by a combination of personal visit, mail questionnaire, and telephone interview from establishments participating in the previous survey.

In each of the 83<sup>2</sup> areas currently surveyed, data are obtained from representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Major industry groups excluded from these studies are government operations and the construction and extractive industries. Establishments having fewer than a prescribed number of workers are omitted because of insufficient employment in the occupations studied. Separate tabulations are provided for each of the broad industry divisions which meet publication criteria.

These surveys are conducted on a sample basis. The sampling procedures involve detailed stratification of all establishments within the scope of an individual area survey by industry and number of employees. From this stratified universe a probability sample is selected, with each establishment having a predetermined chance of selection. To obtain optimum accuracy at minimum cost, a greater proportion of large than small establishments is selected. When data are combined, each establishment is weighted according to its probability of selection, so that unbiased estimates are generated. For example, if one out of four establishments is selected, it is given a weight of four to represent itself plus three others. An alternate of the same original probability is chosen in the same industry-size classification if data are not available for the original sample member. If no suitable substitute is available, additional weight is assigned to a sample member that is similar to the missing unit.

### Occupations and Earnings

Occupations selected for study are common to a variety of manufacturing and nonmanufacturing industries, and are of the following types: (1) Office clerical; (2) professional and technical; (3) maintenance and powerplant; and (4) custodial and material movement. Occupational classification is based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. Occupations selected for study are listed and described in appendix B. Unless otherwise indicated, the earnings data following the job titles are for all industries combined. Earnings data for some of the occupations listed and described, or for some industry divisions within occupations, are not presented in the A-series tables, because either (1) employment in the occupation is too small to provide enough data to merit presentation, or (2) there is possibility of disclosure of individual establishment data. Separate men's and women's earnings data are not presented when the number of workers not identified by sex is 20 percent or more of the men or women identified in an occupation. Earnings data not shown separately for industry divisions are included in all industries combined data, where shown. Likewise, data are included in the overall classification when a subclassification of electronics technicians, secretaries, or truckdrivers is not shown or information to subclassify is not available.

Occupational employment and earnings data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Nonproduction bonuses are excluded, but cost-of-living allowances and incentive bonuses are included. Weekly hours for office clerical and professional and technical occupations refer to the standard workweek (rounded to the nearest half hour) for which employees receive regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates). Average weekly earnings for these occupations are rounded to the nearest half dollar.

These surveys measure the level of occupational earnings in an area at a particular time. Comparisons of individual occupational averages over time may not reflect expected wage changes. The averages for individual jobs are affected by changes in wages and employment patterns. For example, proportions of workers employed by high- or low-wage firms may change, or high-wage

workers may advance to better jobs and be replaced by new workers at lower rates. Such shifts in employment could decrease an occupational average even though most establishments in an area increase wages during the year. Trends in earnings of occupational groups, shown in table A-7, are better indicators of wage trends than individual jobs within the groups.

Average earnings reflect composite, areawide estimates. Industries and establishments differ in pay level and job staffing, and thus contribute differently to the estimates for each job. Pay averages may fail to reflect accurately the wage differential among jobs in individual establishments.

Average pay levels for men and women in selected occupations should not be assumed to reflect differences in pay of the sexes within individual establishments. Factors which may contribute to differences include progression within established rate ranges, since only the rates paid incumbents are collected, and performance of specific duties within the general survey job descriptions. Job descriptions used to classify employees in these surveys usually are more generalized than those used in individual establishments and allow for minor differences among establishments in specific duties performed.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied. These differences in occupational structure do not affect materially the accuracy of the earnings data.

### Wage trends for selected occupational groups

The percents of change in table A-7 relate to wage changes between the indicated dates. Annual rates of increase, where shown, reflect the amount of increase for 12 months when the time span between surveys was other than 12 months. Annual rates are based on the assumption that wages increased at a constant rate between surveys.

Occupations used to compute wage trends are:

#### Office clerical (men and women):

Bookkeeping-machine operators, class B  
Clerks, accounting, classes A and B  
Clerks, file, classes A, B, and C  
Clerks, order  
Clerks, payroll  
Keypunch operators, classes A and B  
Messengers  
Secretaries  
Stenographers, general  
Stenographers, senior  
Tabulating-machine operators, class B  
Typists, classes A and B

#### Electronic data processing (men and women):

Computer operators, classes A, B, and C  
Computer programmers, classes A, B, and C

#### Electronic data processing (men and women)—Continued

Computer systems analysts, classes A, B, and C

#### Industrial nurses (men and women):

Nurses, industrial (registered)

#### Skilled maintenance (men):

Carpenters  
Electricians  
Machinists  
Mechanics  
Mechanics (automotive)  
Painters  
Pipefitters  
Tool and die makers

#### Unskilled plant (men):

Janitors, porters, and cleaners  
Laborers, material handling

Percent changes for individual areas in the program are computed as follows:

1. Each occupation is assigned a weight based on its proportionate employment in the selected group of occupations in the base year.
2. These weights are used to compute group averages. Each occupation's average (mean) earnings is multiplied by its weight. The products are totaled to obtain a group average.
3. The ratio of group averages for 2 consecutive years is computed by dividing the average for the current year by the average for the earlier year. The results—expressed as a percent—less 100 is the percent change.

<sup>1</sup> Personal visits were on a 2-year cycle before July 1972.

<sup>2</sup> Included in the 83 areas are 13 studies conducted by the Bureau under contract. These areas are Akron, Ohio; Austin, Tex.; Binghamton, N.Y.—Pa.; Birmingham, Ala.; Fort Lauderdale—Hollywood and West Palm Beach—Boca Raton, Fla.; Lexington—Fayette, Ky.; Melbourne—Titusville—Cocoa, Fla.; Norfolk—Virginia Beach—Portsmouth and Newport News—Hampton, Va.—N.C.; Poughkeepsie—Kingston—Newburgh, N.Y.; Raleigh—Durham, N.C.; Syracuse, N.Y.; Utica—Rome, N.Y.; and Westchester County, N.Y. In addition, the Bureau conducts more limited area studies in approximately 70 areas at the request of the Employment Standards Administration of the U.S. Department of Labor.

## Establishment practices and supplementary wage provisions

The B-series tables provide information on establishment practices and supplementary wage provisions for full-time plant and office workers. "Plant workers" include working foremen and all nonsupervisory workers (including leadmen and trainees) engaged in nonoffice functions. Cafeteria workers and routemen are excluded from manufacturing, but included in nonmanufacturing industries. "Office workers" include working supervisors and nonsupervisory workers performing clerical or related functions. Administrative, executive, professional, and part-time employees are excluded. Part-time employees are those hired to work a schedule calling regularly for fewer weekly hours than the establishment's schedule for full-time employees in the same general type of work. The determination is based on the employer's distinction between the two groups which may take into account not only differences in work schedules but differences in pay and benefits.

Minimum entrance salaries for office workers relate only to the establishments visited. (See table B-1.) Because of the optimum sampling techniques used and the probability that large establishments are more likely than small establishments to have formal entrance rates above the subclerical level, the table is more representative of policies in medium and large establishments.

Shift differential data are limited to full-time plant workers in manufacturing industries. (See table B-2.) This information is presented in terms of (1) establishment policy<sup>3</sup> for total plant worker employment, and (2) effective practice for workers employed on the specified shift at the time of the survey. In establishments having varied differentials, the amount applying to a majority is used. In establishments having some late-shift hours paid at normal rates, a differential is recorded only if it applies to a majority of the shift hours. A second (evening) shift ends work at or near midnight. A third (night) shift starts work at or near midnight.

The scheduled weekly hours and days of a majority of the first-shift workers in an establishment are tabulated as applying to all full-time plant or office workers of that establishment. (See table B-3.) Scheduled weekly hours and days are those which a majority of full-time employees are expected to work for straight-time or overtime rates.

Paid holidays; paid vacations; and health, insurance, and pension plans are treated statistically as applying to all full-time plant or office workers if a majority of such workers are eligible or may eventually qualify for the practices listed. (See tables B-4 through B-6.) Sums of individual items in tables B-2 through B-5 may not equal totals because of rounding.

Data on paid holidays are limited to holidays granted annually on a formal basis, which (1) are provided for in written form, or (2) are established by custom. (See table B-4.) Holidays ordinarily granted are included even though they may fall on a nonworkday and the worker is not granted another day off. The first part of the paid holidays table presents the number of whole and half holidays actually granted. The second part combines whole and half holidays to show total holiday time. Table B-4a reports the incidence of the most common paid holidays.

<sup>3</sup> An establishment was considered as having a policy if it met either of the following conditions: (1) Operated late shifts at the time of the survey, or (2) had formal provisions covering late shifts. An establishment was considered as having formal provisions if it (1) had operated late shifts during the 12 months before the survey, or (2) had provisions in written form to operate late shifts.

The summary of vacation plans is a statistical measure of vacation provisions rather than a measure of the proportion of full-time workers actually receiving specific benefits. (See table B-5.) Provisions apply to all plant or office workers in an establishment regardless of length of service. Payments on other than a time basis are converted to a time period; for example, 2 percent of annual earnings are considered equivalent to 1 week's pay. Only basic plans are included. Estimates exclude vacation bonuses, vacation-savings plans, and "extended" or "sabbatical" benefits beyond basic plans. Such provisions are typical in the steel, aluminum, and can industries.

Health, insurance, and pension plans for which the employer pays at least a part of the cost include those (1) underwritten by a commercial insurance company or nonprofit organization, (2) provided through a union fund, or (3) paid directly by the employer out of current operating funds or from a fund set aside for this purpose. (See table B-6.) An establishment is considered to have such a plan if the majority of employees are covered even though less than a majority participate under the plan because employees are required to contribute toward the cost. Excluded are legally required plans, such as workmen's compensation, social security, and railroad retirement.

Sickness and accident insurance is limited to that type of insurance under which predetermined cash payments are made directly to the insured during temporary illness or accident disability. Information is presented for all such plans to which the employer contributes. However, in New York and New Jersey, which have enacted temporary disability insurance laws requiring employer contributions,<sup>4</sup> plans are included only if the employer (1) contributes more than is legally required, or (2) provides the employee with benefits which exceed the requirements of the law. Tabulations of paid sick leave plans are limited to formal plans<sup>5</sup> which provide full pay or a proportion of the worker's pay during absence from work because of illness. Separate tabulations are presented according to (1) plans which provide full pay and no waiting period, and (2) plans which provide either partial pay or a waiting period. In addition to the presentation of proportions of workers provided sickness and accident insurance or paid sick leave, an unduplicated total is shown of workers who receive either or both types of benefits.

Long term disability insurance plans provide payments to totally disabled employees upon the expiration of their paid sick leave and/or sickness and accident insurance, or after a predetermined period of disability (typically 6 months). Payments are made until the end of the disability, a maximum age, or eligibility for retirement benefits. Full or partial payments are almost always reduced by social security, workmen's compensation, and private pensions benefits payable to the disabled employee.

Major medical insurance plans protect employees from sickness and injury expenses beyond the coverage of basic hospitalization, medical, and surgical plans. Typical features of major medical plans are (1) a "deductible" (e.g., \$50) paid by the insured before benefits begin; (2) a coinsurance feature requiring the insured to pay a portion (e.g., 20 percent) of certain expenses; and (3) stated dollar maximum benefits (e.g., \$10,000 a year). Medical insurance provides complete or partial payment of doctors' fees. Dental insurance usually covers fillings, extractions, and X-rays. Excluded are plans which cover only oral surgery or accident damage. Retirement pension plans provide payments for the remainder of the worker's life.

<sup>4</sup> The temporary disability laws in California and Rhode Island do not require employer contributions.

<sup>5</sup> An establishment is considered as having a formal plan if it established at least the minimum number of days sick leave available to each employee. Such a plan need not be written; but informal sick leave allowances, determined on an individual basis, are excluded.

# Establishments and workers within scope of survey and number studied in Trenton, N.J.,<sup>1</sup> September 1975

Industry division <sup>2</sup>	Minimum employment in establishments in scope of study	Number of establishments		Workers in establishments				
		Within scope of study <sup>3</sup>	Studied	Within scope of study				Studied
				Total <sup>4</sup>		Full-time plant workers	Full-time office workers	
				Number	Percent			
ALL DIVISIONS -----	-	248	96	51,431	100	26,979	9,337	34,062
MANUFACTURING -----	50	103	46	31,581	61	18,750	5,136	23,240
NONMANUFACTURING -----	-	145	50	19,850	39	8,229	4,201	10,922
TRANSPORTATION, COMMUNICATION, AND OTHER PUBLIC UTILITIES <sup>5</sup> -----	50	10	6	3,442	7	1,783	807	3,334
WHOLESALE TRADE -----	50	18	5	1,290	3	(6)	(6)	520
RETAIL TRADE -----	50	51	11	6,351	12	(6)	(6)	2,166
FINANCE, INSURANCE, AND REAL ESTATE -----	50	15	7	2,805	5	(7)	(6)	2,060
SERVICES <sup>6</sup> -----	50	50	19	5,962	12	(6)	(6)	2,742

<sup>1</sup> The Trenton Standard Metropolitan Statistical Area, as defined by the Office of Management and Budget through February 1974, consists of Mercer County. The "workers within scope of study" estimates shown in this table provide a reasonably accurate description of the size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison with other employment indexes to measure employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) small establishments are excluded from the scope of the survey.

<sup>2</sup> The 1967 edition of the Standard Industrial Classification Manual was used to classify establishments by industry division.

<sup>3</sup> Includes all establishments with total employment at or above the minimum limitation. All outlets (within the area) of companies in industries such as trade, finance, auto repair service, and motion picture theaters are considered as 1 establishment.

<sup>4</sup> Includes executive, professional, part-time, and other workers excluded from the separate plant and office categories.

<sup>5</sup> Abbreviated to "public utilities" in the A- and B-series tables. Taxicabs and services incidental to water transportation were excluded.

<sup>6</sup> This division is represented in estimates for "all industries" and "nonmanufacturing" in the A-series tables, and for "all industries" in the B-series tables. Separate presentation of data is not made for one or more of the following reasons: (1) Employment is too small to provide enough data to merit separate study, (2) the sample was not designed initially to permit separate presentation, (3) response was insufficient or inadequate to permit separate presentation, and (4) there is possibility of disclosure of individual establishment data.

<sup>7</sup> Workers from this entire division are represented in estimates for "all industries" and "nonmanufacturing" in the A-series tables, but from the real estate portion only in estimates for "all industries" in the B-series tables. Separate presentation of data is not made for one or more of the reasons given in footnote 6.

<sup>8</sup> Hotels and motels; laundries and other personal services; business services; automobile repair, rental, and parking; motion pictures; nonprofit membership organizations (excluding religious and charitable organizations); and engineering and architectural services.

### Industrial composition in manufacturing

Three-fifths of the workers within scope of the survey in the Trenton area were employed in manufacturing firms. The following presents the major industry groups and specific industries as a percent of all manufacturing:

Industry groups	Specific industries
Electrical equipment and supplies ----- 22	Electric lighting and wiring equipment ----- 9
Machinery, except electrical --- 12	Communication equipment ----- 8
Chemicals and allied products ----- 12	Cutlery, hand tools, and hardware ----- 8
Fabricated metal products ----- 11	Fabricated rubber products --- 7
Rubber and plastics products --- 10	Engines and turbines ----- 6
Printing and publishing ----- 9	Drugs ----- 6
Stone, clay, and glass products ----- 5	Books ----- 6
	Service industry machines --- 5

This information is based on estimates of total employment derived from universe materials compiled before actual survey. Proportions in various industry divisions may differ from proportions based on the results of the survey as shown in the appendix table.

### Labor-management agreement coverage

The following tabulation shows the percent of full-time plant and office workers employed in establishments in which a union contract or contracts covered a majority of the workers in the respective categories, Trenton, N.J., September 1975:

	Plant workers	Office workers
All industries -----	76	14
Manufacturing -----	79	6
Nonmanufacturing -----	69	25
Public utilities -----	99	95

An establishment is considered to have a contract covering all plant or office workers if a majority of such workers are covered by a labor-management agreement. Therefore, all other plant or office workers are employed in establishments that either do not have labor-management contracts in effect, or have contracts that apply to fewer than half of their plant or office workers. Estimates are not necessarily representative of the extent to which all workers in the area may be covered by the provisions of labor-management agreements, because small establishments are excluded and the industrial scope of the survey is limited.



## Appendix B. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field staff in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field economists are instructed to exclude working supervisors; apprentices; learners; beginners; trainees; and handicapped, part-time, temporary, and probationary workers.

### OFFICE

#### BILLER, MACHINE

Prepares statements, bills, and invoices on a machine other than an ordinary or electromatic typewriter. May also keep records as to billings or shipping charges or perform other clerical work incidental to billing operations. For wage study purposes, billers, machine, are classified by type of machine, as follows:

Biller, machine (billing machine). Uses a special billing machine (combination typing and adding machine) to prepare bills and invoices from customers' purchase orders, internally prepared orders, shipping memorandums, etc. Usually involves application of predetermined discounts and shipping charges and entry of necessary extensions, which may or may not be computed on the billing machine, and totals which are automatically accumulated by machine. The operation usually involves a large number of carbon copies of the bill being prepared and is often done on a fanfold machine.

Biller, machine (bookkeeping machine). Uses a bookkeeping machine (with or without a typewriter keyboard) to prepare customers' bills as part of the accounts receivable operation. Generally involves the simultaneous entry of figures on customers' ledger record. The machine automatically accumulates figures on a number of vertical columns and computes and usually prints automatically the debit or credit balances. Does not involve a knowledge of bookkeeping. Works from uniform and standard types of sales and credit slips.

#### BOOKKEEPING-MACHINE OPERATOR

Operates a bookkeeping machine (with or without a typewriter keyboard) to keep a record of business transactions.

Class A. Keeps a set of records requiring a knowledge of and experience in basic bookkeeping principles, and familiarity with the structure of the particular accounting system used. Determines proper records and distribution of debit and credit items to be used in each phase of the work. May prepare consolidated reports, balance sheets, and other records by hand.

Class B. Keeps a record of one or more phases or sections of a set of records usually requiring little knowledge of basic bookkeeping. Phases or sections include accounts payable, payroll, customers' accounts (not including a simple type of billing described under biller, machine), cost distribution, expense distribution, inventory control, etc. May check or assist in preparation of trial balances and prepare control sheets for the accounting department.

#### CLERKS, ACCOUNTING

Performs one or more accounting clerical tasks such as posting to registers and ledgers; reconciling bank accounts; verifying the internal consistency, completeness, and mathematical accuracy of accounting documents; assigning prescribed accounting distribution codes; examining and verifying for clerical accuracy various types of reports, lists, calculations, posting, etc.; or preparing simple or assisting in preparing more complicated journal vouchers. May work in either a manual or automated accounting system.

The work requires a knowledge of clerical methods and office practices and procedures which relates to the clerical processing and recording of transactions and accounting information. With experience, the worker typically becomes familiar with the bookkeeping and accounting terms and procedures used in the assigned work, but is not required to have a knowledge of the formal principles of bookkeeping and accounting.

Positions are classified into levels on the basis of the following definitions.

Class A. Under general supervision, performs accounting clerical operations which require the application of experience and judgment, for example, clerically processing complicated or nonrepetitive accounting transactions, selecting among a substantial variety of prescribed accounting codes and classifications, or tracing transactions through previous accounting actions to determine source of discrepancies. May be assisted by one or more class B accounting clerks.

Class B. Under close supervision, following detailed instructions and standardized procedures, performs one or more routine accounting clerical operations, such as posting to ledgers, cards, or worksheets where identification of items and locations of postings are clearly indicated; checking accuracy and completeness of standardized and repetitive records or accounting documents; and coding documents using a few prescribed accounting codes.

#### CLERK, FILE

Files, classifies, and retrieves material in an established filing system. May perform clerical and manual tasks required to maintain files. Positions are classified into levels on the basis of the following definitions.

Class A. Classifies and indexes file material such as correspondence, reports, technical documents, etc., in an established filing system containing a number of varied subject matter files. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

Revised occupational descriptions for switchboard operator; switchboard operator-receptionist; machine-tool operator, toolroom; and tool and die maker are being introduced this year. They are the result of the Bureau's policy of periodically reviewing area wage survey occupational descriptions in order to take into account technological developments and to clarify descriptions so that they are more readily understood and uniformly interpreted. Even though the revised descriptions reflect basically the same occupations as previously defined, some reporting changes may occur because of the revisions.

The new single level description for switchboard operator is not the equivalent of the two levels previously defined.

**Class B.** Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer subheadings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

**Class C.** Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. May perform simple clerical and manual tasks required to maintain and service files.

## CLERK, ORDER

Receives customers' orders for material or merchandise by mail, phone, or personally. Duties involve any combination of the following: Quoting prices to customers; making out an order sheet listing the items to make up the order; checking prices and quantities of items on order sheet; and distributing order sheets to respective departments to be filled. May check with credit department to determine credit rating of customer, acknowledge receipt of orders from customers, follow up orders to see that they have been filled, keep file of orders received, and check shipping invoices with original orders.

## CLERK, PAYROLL

Computes wages of company employees and enters the necessary data on the payroll sheets. Duties involve: Calculating workers' earnings based on time or production records; and posting calculated data on payroll sheet, showing information such as worker's name, working days, time, rate, deductions for insurance, and total wages due. May make out paychecks and assist paymaster in making up and distributing pay envelopes. May use a calculating machine.

## KEYPUNCH OPERATOR

Operates a keypunch machine to record or verify alphabetic and/or numeric data on tabulating cards or on tape.

Positions are classified into levels on the basis of the following definitions.

**Class A.** Work requires the application of experience and judgment in selecting procedures to be followed and in searching for, interpreting, selecting, or coding items to be keypunched from a variety of source documents. On occasion may also perform some routine keypunch work. May train inexperienced keypunch operators.

**Class B.** Work is routine and repetitive. Under close supervision or following specific procedures or instructions, works from various standardized source documents which have been coded, and follows specified procedures which have been prescribed in detail and require little or no selecting, coding, or interpreting of data to be recorded. Refers to supervisor problems arising from erroneous items or code or missing information.

## MESSENGER

Performs various routine duties such as running errands, operating minor office machines such as sealers or mailers, opening and distributing mail, and other minor clerical work. Exclude positions that require operation of a motor vehicle as a significant duty.

## SECRETARY

Assigned as personal secretary, normally to one individual. Maintains a close and highly responsive relationship to the day-to-day work of the supervisor. Works fairly independently receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties, usually including most of the following:

- a. Receives telephone calls, personal callers, and incoming mail, answers routine inquiries, and routes technical inquiries to the proper persons;
- b. Establishes, maintains, and revises the supervisor's files;
- c. Maintains the supervisor's calendar and makes appointments as instructed;
- d. Relays messages from supervisor to subordinates;
- e. Reviews correspondence, memorandums, and reports prepared by others for the supervisor's signature to assure procedural and typographic accuracy;
- f. Performs stenographic and typing work.

May also perform other clerical and secretarial tasks of comparable nature and difficulty. The work typically requires knowledge of office routine and understanding of the organization, programs, and procedures related to the work of the supervisor.

Exclusions

Not all positions that are titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows:

- a. Positions which do not meet the "personal" secretary concept described above;
- b. Stenographers not fully trained in secretarial type duties;
- c. Stenographers serving as office assistants to a group of professional, technical, or managerial persons;
- d. Secretary positions in which the duties are either substantially more routine or substantially more complex and responsible than those characterized in the definition;
- e. Assistant type positions which involve more difficult or more responsible technical, administrative, supervisory, or specialized clerical duties which are not typical of secretarial work.

**NOTE:** The term "corporate officer," used in the level definitions following, refers to those officials who have a significant corporate-wide policymaking role with regard to major company activities. The title "vice president," though normally indicative of this role, does not in all cases identify such positions. Vice presidents whose primary responsibility is to act personally on individual cases or transactions (e.g., approve or deny individual loan or credit actions; administer individual trust accounts; directly supervise a clerical staff) are not considered to be "corporate officers" for purposes of applying the following level definitions.

Class A

1. Secretary to the chairman of the board or president of a company that employs, in all, over 100 but fewer than 5,000 persons; or
2. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 5,000 but fewer than 25,000 persons; or
3. Secretary to the head, immediately below the corporate officer level, of a major segment or subsidiary of a company that employs, in all, over 25,000 persons.

Class B

1. Secretary to the chairman of the board or president of a company that employs, in all, fewer than 100 persons; or
2. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 100 but fewer than 5,000 persons; or
3. Secretary to the head, immediately below the officer level, over either a major corporate-wide functional activity (e.g., marketing, research, operations, industrial relations, etc.) or a major geographic or organizational segment (e.g., a regional headquarters; a major division) of a company that employs, in all, over 5,000 but fewer than 25,000 employees; or
4. Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, over 5,000 persons; or
5. Secretary to the head of a large and important organizational segment (e.g., a middle management supervisor of an organizational segment often involving as many as several hundred persons) or a company that employs, in all, over 25,000 persons.

Class C

1. Secretary to an executive or managerial person whose responsibility is not equivalent to one of the specific level situations in the definition for class B, but whose organizational unit normally numbers at least several dozen employees and is usually divided into organizational segments which are often, in turn, further subdivided. In some companies, this level includes a wide range of organizational echelons; in others, only one or two; or
2. Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, fewer than 5,000 persons.

Class D

1. Secretary to the supervisor or head of a small organizational unit (e.g., fewer than about 25 or 30 persons); or
2. Secretary to a nonsupervisory staff specialist, professional employee, administrative officer, or assistant, skilled technician or expert. (NOTE: Many companies assign stenographers, rather than secretaries as described above, to this level of supervisory or nonsupervisory worker.)

## STENOGRAPHER

Primary duty is to take dictation using shorthand, and to transcribe the dictation. May also type from written copy. May operate from a stenographic pool. May occasionally transcribe from voice recordings (if primary duty is transcribing from recordings, see Transcribing-Machine Operator, General).

NOTE: This job is distinguished from that of a secretary in that a secretary normally works in a confidential relationship with only one manager or executive and performs more responsible and discretionary tasks as described in the secretary job definition.

### Stenographer, General

Dictation involves a normal routine vocabulary. May maintain files, keep simple records, or perform other relatively routine clerical tasks.

### Stenographer, Senior

Dictation involves a varied technical or specialized vocabulary such as in legal briefs or reports on scientific research. May also set up and maintain files, keep records, etc.

OR

Performs stenographic duties requiring significantly greater independence and responsibility than stenographer, general, as evidenced by the following: Work requires a high degree of stenographic speed and accuracy; a thorough working knowledge of general business and office procedure; and of the specific business operations, organization, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as maintaining followup files; assembling material for reports, memorandums, and letters; composing simple letters from general instructions; reading and routing incoming mail; and answering routine questions, etc.

## SWITCHBOARD OPERATOR

Operates a telephone switchboard or console used with a private branch exchange (PBX) system to relay incoming, outgoing, and intra-system calls. May provide information to callers, record and transmit messages, keep record of calls placed and toll charges. Besides operating a telephone switchboard or console, may also type or perform routine clerical work (typing or routine clerical work may occupy the major portion of the worker's time, and is usually performed while at the switchboard or console). Chief or lead operators in establishments employing more than one operator are excluded. For an operator who also acts as a receptionist, see Switchboard Operator-Receptionist.

### SWITCHBOARD OPERATOR-RECEPTIONIST

At a single-position telephone switchboard or console, acts both as an operator—see Switchboard Operator—and as a receptionist. Receptionist's work involves such duties as greeting visitors; determining nature of visitor's business and providing appropriate information; referring visitor to appropriate person in the organization, or contacting that person by telephone and arranging an appointment; keeping a log of visitors.

## COMPUTER OPERATOR

Monitors and operates the control console of a digital computer to process data according to operating instructions, usually prepared by a programmer. Work includes most of the following: Studies instructions to determine equipment setup and operations; loads equipment with required items (tape reels, cards, etc.); switches necessary auxiliary equipment into circuit, and starts and operates computer; makes adjustments to computer to correct operating problems and meet special conditions; reviews errors made during operation and determines cause or refers problem to supervisor or programmer; and maintains operating records. May test and assist in correcting program.

For wage study purposes, computer operators are classified as follows:

**Class A.** Operates independently, or under only general direction, a computer running programs with most of the following characteristics: New programs are frequently tested and introduced; scheduling requirements are of critical importance to minimize downtime; the programs are of complex design so that identification of error source often requires a working knowledge of the total program, and alternate programs may not be available. May give direction and guidance to lower level operators.

## TABULATING-MACHINE OPERATOR (Electric Accounting Machine Operator)

Operates one or a variety of machines such as the tabulator, calculator, collator, interpreter, sorter, reproducing punch, etc. Excluded from this definition are working supervisors. Also excluded are operators of electronic digital computers, even though they may also operate EAM equipment.

Positions are classified into levels on the basis of the following definitions.

**Class A.** Performs complete reporting and tabulating assignments including devising difficult control panel wiring under general supervision. Assignments typically involve a variety of long and complex reports which often are irregular or nonrecurring, requiring some planning of the nature and sequencing of operations, and the use of a variety of machines. Is typically involved in training new operators in machine operations or training lower level operators in wiring from diagrams and in the operating sequences of long and complex reports. Does not include positions in which wiring responsibility is limited to selection and insertion of prewired boards.

**Class B.** Performs work according to established procedures and under specific instructions. Assignments typically involve complete but routine and recurring reports or parts of larger and more complex reports. Operates more difficult tabulating or electrical accounting machines such as the tabulator and calculator, in addition to the simpler machines used by class C operators. May be required to do some wiring from diagrams. May train new employees in basic machine operations.

**Class C.** Under specific instructions, operates simple tabulating or electrical accounting machines such as the sorter, interpreter, reproducing punch, collator, etc. Assignments typically involve portions of a work unit, for example, individual sorting or collating runs, or repetitive operations. May perform simple wiring from diagrams, and do some filing work.

### TRANSCRIBING-MACHINE OPERATOR, GENERAL

Primary duty is to transcribe dictation involving a normal routine vocabulary from transcribing-machine records. May also type from written copy and do simple clerical work. Workers transcribing dictation involving a varied technical or specialized vocabulary such as legal briefs or reports on scientific research are not included. A worker who takes dictation in shorthand or by Stenotype or similar machine is classified as a stenographer.

## TYPIST

Uses a typewriter to make copies of various materials or to make out bills after calculations have been made by another person. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

**Class A.** Performs one or more of the following: Typing material in final form when it involves combining material from several sources; or responsibility for correct spelling, syllabication, punctuation, etc. of technical or unusual words or foreign language material; or planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters, varying details to suit circumstances.

**Class B.** Performs one or more of the following: Copy typing from rough or clear drafts; or routine typing of forms, insurance policies, etc.; or setting up simple standard tabulations; or copying more complex tables already set up and spaced properly.

## PROFESSIONAL AND TECHNICAL

### COMPUTER OPERATOR—Continued

**Class B.** Operates independently, or under only general direction, a computer running programs with most of the following characteristics: Most of the programs are established production runs, typically run on a regularly recurring basis; there is little or no testing of new programs required; alternate programs are provided in case original program needs major change or cannot be corrected within a reasonable time. In common error situations, diagnoses cause and takes corrective action. This usually involves applying previously programmed corrective steps, or using standard correction techniques.

OR

Operates under direct supervision a computer running programs or segments of programs with the characteristics described for class A. May assist a higher level operator by independently performing less difficult tasks assigned, and performing difficult tasks following detailed instructions and with frequent review of operations performed.

**Class C.** Works on routine programs under close supervision. Is expected to develop working knowledge of the computer equipment used and ability to detect problems involved in running routine programs. Usually has received some formal training in computer operation. May assist higher level operator on complex programs.

## COMPUTER PROGRAMMER, BUSINESS

Converts statements of business problems, typically prepared by a systems analyst, into a sequence of detailed instructions which are required to solve the problems by automatic data processing equipment. Working from charts or diagrams, the programmer develops the precise instructions which, when entered into the computer system in coded language, cause the manipulation of data to achieve desired results. Work involves most of the following: Applies knowledge of computer capabilities, mathematics, logic employed by computers, and particular subject matter involved to analyze charts and diagrams of the problem to be programmed; develops sequence of program steps; writes detailed flow charts to show order in which data will be processed; converts these charts to coded instructions for machine to follow; tests and corrects programs; prepares instructions for operating personnel during production run; analyzes, reviews, and alters programs to increase operating efficiency or adapt to new requirements; maintains records of program development and revisions. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or programmers primarily concerned with scientific and/or engineering problems.

For wage study purposes, programmers are classified as follows:

**Class A.** Works independently or under only general direction on complex problems which require competence in all phases of programming concepts and practices. Working from diagrams and charts which identify the nature of desired results, major processing steps to be accomplished, and the relationships between various steps of the problem solving routine; plans the full range of programming actions needed to efficiently utilize the computer system in achieving desired end products.

At this level, programming is difficult because computer equipment must be organized to produce several interrelated but diverse products from numerous and diverse data elements. A wide variety and extensive number of internal processing actions must occur. This requires such actions as development of common operations which can be reused, establishment of linkage points between operations, adjustments to data when program requirements exceed computer storage capacity, and substantial manipulation and resequencing of data elements to form a highly integrated program.

May provide functional direction to lower level programmers who are assigned to assist.

**Class B.** Works independently or under only general direction on relatively simple programs, or on simple segments of complex programs. Programs (or segments) usually process information to produce data in two or three varied sequences or formats. Reports and listings are produced by refining, adapting, arraying, or making minor additions to or deletions from input data which are readily available. While numerous records may be processed, the data have been refined in prior actions so that the accuracy and sequencing of data can be tested by using a few routine checks. Typically, the program deals with routine record-keeping type operations.

OR

Works on complex programs (as described for class A) under close direction of a higher level programmer or supervisor. May assist higher level programmer by independently performing less difficult tasks assigned, and performing more difficult tasks under fairly close direction.

May guide or instruct lower level programmers.

**Class C.** Makes practical applications of programming practices and concepts usually learned in formal training courses. Assignments are designed to develop competence in the application of standard procedures to routine problems. Receives close supervision on new aspects of assignments; and work is reviewed to verify its accuracy and conformance with required procedures.

## COMPUTER SYSTEMS ANALYST, BUSINESS

Analyzes business problems to formulate procedures for solving them by use of electronic data processing equipment. Develops a complete description of all specifications needed to enable programmers to prepare required digital computer programs. Work involves most of the following: Analyzes subject-matter operations to be automated and identifies conditions and criteria required to achieve satisfactory results; specifies number and types of records, files, and documents to be used; outlines actions to be performed by personnel and computers in sufficient detail for presentation to management and for programming (typically this involves preparation of work and data flow charts); coordinates the development of test problems and participates in trial runs of new and revised systems; and recommends equipment changes to obtain more effective overall operations. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or systems analysts primarily concerned with scientific or engineering problems.

## COMPUTER SYSTEMS ANALYST, BUSINESS—Continued

For wage study purposes, systems analysts are classified as follows:

**Class A.** Works independently or under only general direction on complex problems involving all phases of system analysis. Problems are complex because of diverse sources of input data and multiple-use requirements of output data. (For example, develops an integrated production scheduling, inventory control, cost analysis, and sales analysis record in which every item of each type is automatically processed through the full system of records and appropriate followup actions are initiated by the computer.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of new or revised systems of data processing operations. Makes recommendations, if needed, for approval of major systems installations or changes and for obtaining equipment.

May provide functional direction to lower level systems analysts who are assigned to assist.

**Class B.** Works independently or under only general direction on problems that are relatively uncomplicated to analyze, plan, program, and operate. Problems are of limited complexity because sources of input data are homogeneous and the output data are closely related. (For example, develops systems for maintaining depositor accounts in a bank, maintaining accounts receivable in a retail establishment, or maintaining inventory accounts in a manufacturing or wholesale establishment.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of the data processing systems to be applied.

OR

Works on a segment of a complex data processing scheme or system, as described for class A. Works independently on routine assignments and receives instruction and guidance on complex assignments. Work is reviewed for accuracy of judgment, compliance with instructions, and to insure proper alignment with the overall system.

**Class C.** Works under immediate supervision, carrying out analyses as assigned, usually of a single activity. Assignments are designed to develop and expand practical experience in the application of procedures and skills required for systems analysis work. For example, may assist a higher level systems analyst by preparing the detailed specifications required by programmers from information developed by the higher level analyst.

## DRAFTER

**Class A.** Plans the graphic presentation of complex items having distinctive design features that differ significantly from established drafting precedents. Works in close support with the design originator, and may recommend minor design changes. Analyzes the effect of each change on the details of form, function, and positional relationships of components and parts. Works with a minimum of supervisory assistance. Completed work is reviewed by design originator for consistency with prior engineering determinations. May either prepare drawings, or direct their preparation by lower level drafters.

**Class B.** Performs nonroutine and complex drafting assignments that require the application of most of the standardized drawing techniques regularly used. Duties typically involve such work as: Prepares working drawings of subassemblies with irregular shapes, multiple functions, and precise positional relationships between components; prepares architectural drawings for construction of a building including detail drawings of foundations, wall sections, floor plans, and roof. Uses accepted formulas and manuals in making necessary computations to determine quantities of materials to be used, load capacities, strengths, stresses, etc. Receives initial instructions, requirements, and advice from supervisor. Completed work is checked for technical adequacy.

**Class C.** Prepares detail drawings of single units or parts for engineering, construction, manufacturing, or repair purposes. Types of drawings prepared include isometric projections (depicting three dimensions in accurate scale) and sectional views to clarify positioning of components and convey needed information. Consolidates details from a number of sources and adjusts or transposes scale as required. Suggested methods of approach, applicable precedents, and advice on source materials are given with initial assignments. Instructions are less complete when assignments recur. Work may be spot-checked during progress.

## DRAFTER-TRACER

Copies plans and drawings prepared by others by placing tracing cloth or paper over drawings and tracing with pen or pencil. (Does not include tracing limited to plans primarily consisting of straight lines and a large scale not requiring close delineation.)

AND/OR

Prepares simple or repetitive drawings of easily visualized items. Work is closely supervised during progress.

## ELECTRONICS TECHNICIAN

Works on various types of electronic equipment and related devices by performing one or a combination of the following: Installing, maintaining, repairing, overhauling, troubleshooting, modifying, constructing, and testing. Work requires practical application of technical knowledge of electronics principles, ability to determine malfunctions, and skill to put equipment in required operating condition.

The equipment—consisting of either many different kinds of circuits or multiple repetition of the same kind of circuit—includes, but is not limited to, the following: (a) Electronic transmitting and receiving equipment (e.g., radar, radio, television, telephone, sonar, navigational aids), (b) digital and analog computers, and (c) industrial and medical measuring and controlling equipment.

This classification excludes repairers of such standard electronic equipment as common office machines and household radio and television sets; production assemblers and testers; workers whose primary duty is servicing electronic test instruments; technicians who have administrative or supervisory responsibility; and drafters, designers, and professional engineers.

Positions are classified into levels on the basis of the following definitions.

**Class A.** Applies advanced technical knowledge to solve unusually complex problems (i.e., those that typically cannot be solved solely by reference to manufacturers' manuals or similar documents) in working on electronic equipment. Examples of such problems include location and density of circuitry, electro-magnetic radiation, isolating malfunctions, and frequent engineering changes. Work involves: A detailed understanding of the interrelationships of circuits; exercising independent judgment in performing such tasks as making circuit analyses, calculating wave forms, tracing relationships in signal flow; and regularly using complex test instruments (e.g., dual trace oscilloscopes, Q-meters, deviation meters, pulse generators).

Work may be reviewed by supervisor (frequently an engineer or designer) for general compliance with accepted practices. May provide technical guidance to lower level technicians.

## MAINTENANCE AND POWERPLANT

### BOILER TENDER

Fires stationary boilers to furnish the establishment in which employed with heat, power, or steam. Feeds fuels to fire by hand or operates a mechanical stoker, gas, or oil burner; and checks water and safety valves. May clean, oil, or assist in repairing boilerroom equipment.

### CARPENTER, MAINTENANCE

Performs the carpentry duties necessary to construct and maintain in good repair building woodwork and equipment such as bins, cribs, counters, benches, partitions, doors, floors, stairs, casings, and trim made of wood in an establishment. Work involves most of the following: Planning and laying out of work from blueprints, drawings, models, or verbal instructions; using a variety of carpenter's handtools, portable power tools, and standard measuring instruments; making standard shop computations relating to dimensions of work; and selecting materials necessary for the work. In general, the work of the maintenance carpenter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

### ELECTRICIAN, MAINTENANCE

Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy in an establishment. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blueprints, drawings, layouts, or other specifications; locating and diagnosing trouble in the electrical system or equipment; working standard computations relating to load requirements of wiring or electrical equipment; and using a variety of electrician's handtools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

### ENGINEER, STATIONARY

Operates and maintains and may also supervise the operation of stationary engines and equipment (mechanical or electrical) to supply the establishment in which employed with power, heat, refrigeration, or air-conditioning. Work involves: Operating and maintaining equipment such as steam engines, air compressors, generators, motors, turbines, ventilating and refrigerating equipment, steam boilers and boiler-fed water pumps; making equipment repairs; and keeping a record of operation of machinery, temperature, and fuel consumption. May also supervise these operations. Head or chief engineers in establishments employing more than one engineer are excluded.

## ELECTRONICS TECHNICIAN—Continued

**Class B.** Applies comprehensive technical knowledge to solve complex problems (i.e., those that typically can be solved solely by properly interpreting manufacturers' manuals or similar documents) in working on electronic equipment. Work involves: A familiarity with the interrelationships of circuits; and judgment in determining work sequence and in selecting tools and testing instruments, usually less complex than those used by the class A technician.

Receives technical guidance, as required, from supervisor or higher level technician, and work is reviewed for specific compliance with accepted practices and work assignments. May provide technical guidance to lower level technicians.

**Class C.** Applies working technical knowledge to perform simple or routine tasks in working on electronic equipment, following detailed instructions which cover virtually all procedures. Work typically involves such tasks as: Assisting higher level technicians by performing such activities as replacing components, wiring circuits, and taking test readings; repairing simple electronic equipment; and using tools and common test instruments (e.g., multimeters, audio signal generators, tube testers, oscilloscopes). Is not required to be familiar with the interrelationships of circuits. This knowledge, however, may be acquired through assignments designed to increase competence (including classroom training) so that worker can advance to higher level technician.

Receives technical guidance, as required, from supervisor or higher level technician. Work is typically spot checked, but is given detailed review when new or advanced assignments are involved.

### NURSE, INDUSTRIAL (Registered)

A registered nurse who gives nursing service under general medical direction to ill or injured employees or other persons who become ill or suffer an accident on the premises of a factory or other establishment. Duties involve a combination of the following: Giving first aid to the ill or injured; attending to subsequent dressing of employees' injuries; keeping records of patients treated; preparing accident reports for compensation or other purposes; assisting in physical examinations and health evaluations of applicants and employees; and planning and carrying out programs involving health education, accident prevention, evaluation of plant environment, or other activities affecting the health, welfare, and safety of all personnel. Nursing supervisors or head nurses in establishments employing more than one nurse are excluded.

### HELPER, MAINTENANCE TRADES

Assists one or more workers in the skilled maintenance trades, by performing specific or general duties of lesser skill, such as keeping a worker supplied with materials and tools; cleaning working area, machine, and equipment; assisting journeyman by holding materials or tools; and performing other unskilled tasks as directed by journeyman. The kind of work the helper is permitted to perform varies from trade to trade: In some trades the helper is confined to supplying, lifting, and holding materials and tools, and cleaning working areas; and in others he is permitted to perform specialized machine operations, or parts of a trade that are also performed by workers on a full-time basis.

### MACHINE-TOOL OPERATOR, TOOLROOM

Specializes in operating one or more than one type of machine tool (e.g., jig borer, grinding machine, engine lathe, milling machine) to machine metal for use in making or maintaining jigs, fixtures, cutting tools, gauges, or metal dies or molds used in shaping or forming metal or nonmetallic material (e.g., plastic, plaster, glass). Work typically involves: Planning and performing difficult machining operations which require complicated setups or a high degree of accuracy; setting up machine tool or tools (e.g., install cutting tools and adjust guides, stops, working tables, and other controls to handle the size of stock to be machined; determine proper feeds, speeds, tooling, and operation sequence or select those prescribed in drawings, blueprints, or layouts); using a variety of precision measuring instruments; making necessary adjustments during machining operation to achieve requisite dimensions to very close tolerances. May be required to select proper coolants and cutting and lubricating oils, to recognize when tools need dressing, and to dress tools. In general, the work of a machine-tool operator, toolroom, at the skill level called for in this classification requires extensive knowledge of machine-shop and toolroom practice usually acquired through considerable on-the-job training and experience.

For cross-industry wage study purposes, this classification does not include machine-tool operators, toolroom, employed in tool-and-die jobbing shops.

### MACHINIST, MAINTENANCE

Produces replacement parts and new parts in making repairs of metal parts of mechanical equipment operated in an establishment. Work involves most of the following: interpreting written instructions and specifications; planning and laying out of work; using a variety of machinist's handtools and precision measuring instruments; setting up and operating standard machine tools; shaping of metal

## MACHINIST, MAINTENANCE—Continued

parts to close tolerances; making standard shop computations relating to dimensions of work, tooling, feeds, and speeds of machining; knowledge of the working properties of the common metals; selecting standard materials, parts, and equipment required for this work; and fitting and assembling parts into mechanical equipment. In general, the machinist's work normally requires a rounded training in machine-shop practice usually acquired through a formal apprenticeship or equivalent training and experience.

## MECHANIC, AUTOMOTIVE (Maintenance)

Repairs automobiles, buses, motortrucks, and tractors of an establishment. Work involves most of the following: Examining automotive equipment to diagnose source of trouble; disassembling equipment and performing repairs that involve the use of such handtools as wrenches, gauges, drills, or specialized equipment in disassembling or fitting parts; replacing broken or defective parts from stock; grinding and adjusting valves; reassembling and installing the various assemblies in the vehicle and making necessary adjustments; and aligning wheels, adjusting brakes and lights, or tightening body bolts. In general, the work of the automotive mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

This classification does not include mechanics who repair customers' vehicles in automobile repair shops.

## MECHANIC, MAINTENANCE

Repairs machinery or mechanical equipment of an establishment. Work involves most of the following: Examining machines and mechanical equipment to diagnose source of trouble; dismantling or partly dismantling machines and performing repairs that mainly involve the use of handtools in scraping and fitting parts; replacing broken or defective parts with items obtained from stock; ordering the production of a replacement part by a machine shop or sending of the machine to a machine shop for major repairs; preparing written specifications for major repairs or for the production of parts ordered from machine shops; reassembling machines; and making all necessary adjustments for operation. In general, the work of a maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Excluded from this classification are workers whose primary duties involve setting up or adjusting machines.

## MILLWRIGHT

Installs new machines or heavy equipment, and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves most of the following: Planning and laying out of the work; interpreting blueprints or other specifications; using a variety of handtools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity; aligning and balancing of equipment; selecting standard tools, equipment, and parts to be used; and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience.

## GUARD AND WATCHMEN

Guard. Performs routine police duties, either at fixed post or on tour, maintaining order, using arms or force where necessary. Includes guards who are stationed at gate and check on identity of employees and other persons entering.

Watchman. Makes rounds of premises periodically in protecting property against fire, theft, and illegal entry.

## JANITOR, PORTER, OR CLEANER

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms. Workers who specialize in window washing are excluded.

## PAINTER, MAINTENANCE

Paints and redecorates walls, woodwork, and fixtures of an establishment. Work involves the following: Knowledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead, and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

## PIPEFITTER, MAINTENANCE

Installs or repairs water, steam, gas, or other types of pipe and pipefittings in an establishment. Work involves most of the following: Laying out of work and measuring to locate position of pipe from drawings or other written specifications; cutting various sizes of pipe to correct lengths with chisel and hammer or oxyacetylene torch or pipe-cutting machines; threading pipe with stocks and dies; bending pipe by hand-driven or power-driven machines; assembling pipe with couplings and fastening pipe to hangers; making standard shop computations relating to pressures, flow, and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. In general, the work of the maintenance pipefitter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Workers primarily engaged in installing and repairing building sanitation or heating systems are excluded.

## SHEET-METAL WORKER, MAINTENANCE

Fabricates, installs, and maintains in good repair the sheet-metal equipment and fixtures (such as machine guards, grease pans, shelves, lockers, tanks, ventilators, chutes, ducts, metal roofing) of an establishment. Work involves most of the following: Planning and laying out all types of sheet-metal maintenance work from blueprints, models, or other specifications; setting up and operating all available types of sheet-metal working machines; using a variety of handtools in cutting, bending, forming, shaping, fitting, and assembling; and installing sheet-metal articles as required. In general, the work of the maintenance sheet-metal worker requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

## TOOL AND DIE MAKER

Constructs and repairs jigs, fixtures, cutting tools, gauges, or metal dies or molds used in shaping or forming metal or non-metallic material (e.g., plastic, plaster, rubber, glass). Work typically involves: Planning and laying out work according to models, blueprints, drawings, or other written or oral specifications; understanding the working properties of common metals and alloys; selecting appropriate materials, tools, and processes required to complete task; making necessary shop computation; setting up and operating various machine tools and related equipment; using various tool and die maker's handtools and precision measuring instruments; working to very close tolerances; heat-treating metal parts and finished tools and dies to achieve required qualities; fitting and assembling parts to prescribed tolerances and allowances. In general, tool and die maker's work requires rounded training in machine-shop and toolroom practice usually acquired through formal apprenticeship or equivalent training and experience.

For cross-industry wage study purposes, this classification does not include tool and die makers who (1) are employed in tool and die jobbing shops or (2) produce forging dies (die sinkers).

## CUSTODIAL AND MATERIAL MOVEMENT

### LABORER, MATERIAL HANDLING

A worker employed in a warehouse, manufacturing plant, store, or other establishment whose duties involve one or more of the following: Loading and unloading various materials and merchandise on or from freight cars, trucks, or other transporting devices; unpacking, shelving, or placing materials or merchandise in proper storage location; and transporting materials or merchandise by handtruck, car, or wheelbarrow. Longshore workers, who load and unload ships are excluded.

### ORDER FILLER

Fills shipping or transfer orders for finished goods from stored merchandise in accordance with specifications on sales slips, customers' orders, or other instructions. May, in addition to filling orders and indicating items filled or omitted, keep records of outgoing orders, requisition additional stock or report short supplies to supervisor, and perform other related duties.

### PACKER, SHIPPING

Prepares finished products for shipment or storage by placing them in shipping containers, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Work requires the placing of items in shipping containers and may involve one or more of the following: Knowledge of various items of

#### PACKER, SHIPPING—Continued

stock in order to verify content; selection of appropriate type and size of container; inserting enclosures in container; using excelsior or other material to prevent breakage or damage; closing and sealing container; and applying labels or entering identifying data on container. Packers who also make wooden boxes or crates are excluded.

#### SHIPPING AND RECEIVING CLERK

Prepares merchandise for shipment, or receives and is responsible for incoming shipments of merchandise or other materials. Shipping work involves: A knowledge of shipping procedures, practices, routes, available means of transportation, and rates; and preparing records of the goods shipped, making up bills of lading, posting weight and shipping charges, and keeping a file of shipping records. May direct or assist in preparing the merchandise for shipment. Receiving work involves: Verifying or directing others in verifying the correctness of shipments against bills of lading, invoices, or other records; checking for shortages and rejecting damaged goods; routing merchandise or materials to proper departments; and maintaining necessary records and files.

For wage study purposes, workers are classified as follows:

Receiving clerk  
Shipping clerk  
Shipping and receiving clerk

#### TRUCKDRIVER

Drives a truck within a city or industrial area to transport materials, merchandise, equipment, or workers between various types of establishments such as: Manufacturing plants, freight depots, warehouses, wholesale and retail establishments, or between retail establishments and customers' houses or places of business. May also load or unload truck with or without helpers, make minor mechanical repairs, and keep truck in good working order. Sales-route and over-the-road drivers are excluded.

#### TRUCKDRIVER—Continued

For wage study purposes, truckdrivers are classified by size and type of equipment, as follows: (Tractor-trailer should be rated on the basis of trailer capacity.)

Truckdriver (combination of sizes listed separately)  
Truckdriver, light (under 1½ tons)  
Truckdriver, medium (1½ to and including 4 tons)  
Truckdriver, heavy (over 4 tons, trailer type)  
Truckdriver, heavy (over 4 tons, other than trailer type)

#### TRUCKER, POWER

Operates a manually controlled gasoline- or electric-powered truck or tractor to transport goods and materials of all kinds about a warehouse, manufacturing plant, or other establishment.

For wage study purposes, workers are classified by type of truck, as follows:

Trucker, power (forklift)  
Trucker, power (other than forklift)

#### WAREHOUSEMAN

As directed, performs a variety of warehousing duties which require an understanding of the establishment's storage plan. Work involves most of the following: Verifying materials (or merchandise) against receiving documents, noting and reporting discrepancies and obvious damages; routing materials to prescribed storage locations; storing, stacking, or palletizing materials in accordance with prescribed storage methods; rearranging and taking inventory of stored materials; examining stored materials and reporting deterioration and damage; removing material from storage and preparing it for shipment. May operate hand or power trucks in performing warehousing duties.

Exclude workers whose primary duties involve shipping and receiving work (see shipping and receiving clerk and packer, shipping), order filling (see order filler), or operating power trucks (see trucker, power).

## Available On Request—

The following areas are surveyed periodically for use in administering the Service Contract Act of 1965. Copies of public releases are or will be available at no cost while supplies last from any of the BLS regional offices shown on the back cover.

Alaska	Logansport—Peru, Ind.
Albany, Ga.	Lorain—Elyria, Ohio
Albuquerque, N. Mex.	Lower Eastern Shore, Md.—Va.—Del.
Alexandria, La.	Lynchburg, Va.
Alpena, Standish, and Tawas City, Mich.	Macon, Ga.
Ann Arbor, Mich.	Madison, Wis.
Asheville, N.C.	Mansfield, Ohio
Atlantic City, N.J.	Marquette, Escanaba, Sault Ste. Marie, Mich.
Augusta, Ga.—S.C.	McAllen—Pharr—Edinburg and Brownsville— Harlingen—San Benito, Tex.
Bakersfield, Calif.	Medford—Klamath Falls—Grants Pass, Oreg.
Baton Rouge, La.	Meridian, Miss.
Battle Creek, Mich.	Middlesex, Monmouth, and Ocean Cos., N.J.
Beaumont—Port Arthur—Orange, Tex.	Mobile and Pensacola, Ala.—Fla.
Biloxi—Gulfport and Pascagoula, Miss.	Montgomery, Ala.
Boise City, Idaho	Nashville—Davidson, Tenn.
Bremerton, Wash.	New Bern—Jacksonville, N.C.
Bridgeport, Norwalk, and Stamford, Conn.	New London—Norwich, Conn.—R.I.
Brunswick, Ga.	North Dakota, State of
Burlington, Vt.—N. Y.	Orlando, Fla.
Cape Cod, Mass.	Oxnard—Simi Valley—Ventura, Calif.
Cedar Rapids, Iowa	Panama City, Fla.
Champaign—Urbana—Rantoul, Ill.	Parkersburg—Marietta, W. Va.—Ohio
Charleston, S.C.	Peoria, Ill.
Charlotte—Gastonia, N.C.	Phoenix, Ariz.
Cheyenne, Wyo.	Pine Bluff, Ark.
Clarksville—Hopkinsville, Tenn.—Ky.	Pocatello—Idaho Falls, Idaho
Colorado Springs, Colo.	Portsmouth, N.H.—Maine—Mass.
Columbia, S.C.	Pueblo, Colo.
Columbus, Ga.—Ala.	Puerto Rico
Columbus, Miss.	Reno, Nev.
Crane, Ind.	Richland—Kennewick—Walla Walla— Pendleton, Wash.—Oreg.
Decatur, Ill.	Riverside—San Bernardino—Ontario, Calif.
Des Moines, Iowa	Salina, Kans.
Dothan, Ala.	Salinas—Seaside—Monterey, Calif.
Duluth—Superior, Minn.—Wis.	Sandusky, Ohio
El Paso, Tex., and Alamogordo—Las Cruces, N. Mex.	Santa Barbara—Santa Maria—Lompoc, Calif.
Eugene—Springfield, Oreg.	Savannah, Ga.
Fayetteville, N.C.	Selma, Ala.
Fitchburg—Leominster, Mass.	Sherman—Denison, Tex.
Fort Smith, Ark.—Okla.	Shreveport, La.
Fort Wayne, Ind.	Sioux Falls, S. Dak.
Frederick—Hagerstown, Md.—Chambersburg, Pa.— Martinsburg, W. Va.	Spokane, Wash.
Gadsden and Anniston, Ala.	Springfield, Ill.
Goldsboro, N.C.	Springfield—Chicopee—Holyoke, Mass.—Conn.
Grand Island—Hastings, Nebr.	Stockton, Calif.
Great Falls, Mont.	Tacoma, Wash.
Guam, Territory of	Tampa—St. Petersburg, Fla.
Harrisburg—Lebanon, Pa.	Topeka, Kans.
Huntington—Ashland, W. Va.—Ky.—Ohio	Tucson, Ariz.
Knoxville, Tenn.	Tulsa, Okla.
La Crosse, Wis.	Vallejo—Fairfield—Napa, Calif.
Laredo, Tex.	Waco and Killeen—Temple, Tex.
Las Vegas, Nev.	Waterloo—Cedar Falls, Iowa
Lawton, Okla.	West Texas Plains
Lima, Ohio	Wilmington, Del.—N.J.—Md.
Little Rock—North Little Rock, Ark.	

An annual report on salaries for accountants, auditors, chief accountants, attorneys, job analysts, directors of personnel, buyers, chemists, engineers, engineering technicians, drafters, and clerical employees is available. Order as BLS Bulletin 1837, National Survey of Professional, Administrative, Technical, and Clerical Pay, March 1974, \$1.40 a copy, from any of the BLS regional sales offices shown on the back cover, or from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402.

## Area Wage Surveys

A list of the latest available bulletins or bulletin supplements is presented below. A directory of area wage studies including more limited studies conducted at the request of the Employment Standards Administration of the Department of Labor is available on request. Bulletins may be purchased from any of the BLS regional offices shown on the back cover. Bulletin supplements may be obtained without cost, where indicated, from BLS regional offices.

Area	Bulletin number and price*	Area	Bulletin number and price*
Akron, Ohio, Dec. 1974	Suppl. Free	Midland and Odessa, Tex., Jan. 1974 <sup>2</sup>	Suppl. Free
Albany-Schenectady-Troy, N.Y., Sept. 1974	Suppl. Free	Milwaukee, Wis., Apr. 1975 <sup>1</sup>	1850-21, 85 cents
Albuquerque, N. Mex., Mar. 1974 <sup>2</sup>	Suppl. Free	Minneapolis-St. Paul, Minn.-Wis., Jan. 1975 <sup>1</sup>	1850-20, \$1.05
Allentown-Bethlehem-Easton, Pa.-N.J., May 1974 <sup>2</sup>	Suppl. Free	Muskegon-Muskegon Heights, Mich., June 1974 <sup>2</sup>	Suppl. Free
Anaheim-Santa Ana-Garden Grove, Calif., Oct. 1974 <sup>1</sup>	1850-9, 85 cents	Nassau-Suffolk, N.Y., June 1975 <sup>1</sup>	1850-39, \$1.00
Atlanta, Ga., May 1975 <sup>1</sup>	1850-25, \$1.00	Newark, N.J., Jan. 1975 <sup>1</sup>	1850-18, \$1.00
Austin, Tex., Dec. 1974	Suppl. Free	Newark and Jersey City, N.J., Jan. 1974 <sup>2</sup>	Suppl. Free
Baltimore, Md., Aug. 1974	Suppl. Free	New Haven, Conn., Jan. 1974 <sup>2</sup>	Suppl. Free
Beaumont-Port Arthur-Orange, Tex., May 1974 <sup>2</sup>	Suppl. Free	New Orleans, La., Jan. 1975	Suppl. Free
Billings, Mont., July 1975	1850-46, 65 cents	New York, N.Y.-N.J., May 1975 <sup>1</sup>	1850-45, \$1.10
Binghamton, N.Y.-Pa., July 1975	1850-50, 65 cents	New York and Nassau-Suffolk, N.Y., Apr. 1974 <sup>2</sup>	Suppl. Free
Birmingham, Ala., Mar. 1975	Suppl. Free	Norfolk-Virginia Beach-Portsmouth, Va.-N.C., May 1975	1850-29, 65 cents
Boston, Mass., Aug. 1975 <sup>1</sup>	1850-58, \$1.05	Norfolk-Virginia Beach-Portsmouth and Newport News-Hampton, Va.-N.C., May 1975	1850-30, 65 cents
Buffalo, N.Y., Oct. 1974	Suppl. Free	Northeast Pennsylvania, Aug. 1975	1850-52, 65 cents
Canton, Ohio, May 1975	Suppl. Free	Oklahoma City, Okla., Aug. 1975	1850-51, 65 cents
Charleston, W. Va., Mar. 1974 <sup>2</sup>	Suppl. Free	Omaha, Nebr.-Iowa, Oct. 1975	1850-56, \$1.10
Charlotte, N.C., Jan. 1974 <sup>2</sup>	Suppl. Free	Paterson-Clifton-Passaic, N.J., June 1975 <sup>1</sup>	1850-38, 80 cents
Chattanooga, Tenn.-Ga., Sept. 1974	Suppl. Free	Philadelphia, Pa.-N.J., Nov. 1974	Suppl. Free
Chicago, Ill., May 1975	1850-33, 85 cents	Phoenix, Ariz., June 1974 <sup>2</sup>	Suppl. Free
Cincinnati, Ohio-Ky.-Ind., Feb. 1975	Suppl. Free	Pittsburgh, Pa., Jan. 1975	Suppl. Free
Cleveland, Ohio, Sept. 1974 <sup>1</sup>	1850-17, \$1.00	Portland, Maine, Nov. 1974	Suppl. Free
Columbus, Ohio, Oct. 1974	Suppl. Free	Portland, Oreg.-Wash., May 1975	1850-40, 75 cents
Corpus Christi, Tex., July 1975	1850-37, 65 cents	Poughkeepsie, N.Y. <sup>1,3</sup>	
Dallas-Fort Worth, Tex., Oct. 1975 <sup>1</sup>	1850-59, \$1.50	Poughkeepsie-Kingston-Newburgh, N.Y., June 1974	Suppl. Free
Davenport-Rock Island-Moline, Iowa-Ill., Feb. 1975	Suppl. Free	Providence-Warwick-Pawtucket, R.I.-Mass., June 1975	1850-27, 75 cents
Dayton, Ohio, Dec. 1974 <sup>1</sup>	1850-14, 80 cents	Raleigh-Durham, N.C., Feb. 1975	Suppl. Free
Daytona Beach, Fla., Aug. 1975	1850-47, 65 cents	Richmond, Va., June 1975	1850-41, 65 cents
Denver-Boulder, Colo., Dec. 1974 <sup>1</sup>	1850-15, 85 cents	Rockford, Ill., June 1974 <sup>2</sup>	Suppl. Free
Des Moines, Iowa, May 1974 <sup>2</sup>	Suppl. Free	St. Louis, Mo.-Ill., Mar. 1975	Suppl. Free
Detroit, Mich., Mar. 1975	1850-22, 85 cents	Sacramento, Calif., Dec. 1974 <sup>1</sup>	1850-19, 80 cents
Fort Lauderdale-Hollywood and West Palm Beach-Boca Raton, Fla., Apr. 1975 <sup>1</sup>	1850-26, 80 cents	Saginaw, Mich., Nov. 1974 <sup>1</sup>	1850-16, 75 cents
Fresno, Calif. <sup>1,3</sup>		Salt Lake City-Ogden, Utah, Nov. 1974	Suppl. Free
Gainesville, Fla., Sept. 1975	1850-57, \$1.10	San Antonio, Tex., May 1975	1850-23, 65 cents
Green Bay, Wis., July 1975	1850-44, 80 cents	San Diego, Calif., Nov. 1974 <sup>1</sup>	1850-13, 80 cents
Greensboro-Winston-Salem-High Point, N.C., Aug. 1975	1850-49, 65 cents	San Francisco-Oakland, Calif., Mar. 1975 <sup>1</sup>	1850-35, \$1.00
Greenville, S.C., June 1975	1850-42, 65 cents	San Jose, Calif., Mar. 1975 <sup>1</sup>	1850-36, 85 cents
Hartford, Conn., Mar. 1975 <sup>1</sup>	1850-28, 80 cents	Savannah, Ga., May 1974 <sup>2</sup>	Suppl. Free
Houston, Tex., Apr. 1975	Suppl. Free	Seattle-Everett, Wash., Jan. 1975	Suppl. Free
Huntsville, Ala., Feb. 1975	Suppl. Free	South Bend, Ind., Mar. 1975	Suppl. Free
Indianapolis, Ind., Oct. 1974	Suppl. Free	Spokane, Wash., June 1974 <sup>2</sup>	Suppl. Free
Jackson, Miss., Feb. 1975	Suppl. Free	Syracuse, N.Y., July 1975	1850-43, 65 cents
Jacksonville, Fla., Dec. 1974	Suppl. Free	Toledo, Ohio-Mich., May 1975 <sup>1</sup>	1850-34, 80 cents
Kansas City, Mo.-Kans., Sept. 1975	1850-55, 80 cents	Trenton, N.J., Sept. 1975 <sup>1</sup>	1850-60, \$1.20
Lawrence-Haverhill, Mass.-N.H., June 1974 <sup>2</sup>	Suppl. Free	Utica-Rome, N.Y., July 1975 <sup>1</sup>	1850-48, 80 cents
Lexington-Fayette, Ky., Nov. 1974	Suppl. Free	Washington, D.C.-Md.-Va., Mar. 1975 <sup>1</sup>	1850-31, \$1.00
Los Angeles-Long Beach, Calif., Oct. 1974	Suppl. Free	Waterbury, Conn., Mar. 1974 <sup>2</sup>	Suppl. Free
Louisville, Ky.-Ind., Nov. 1974 <sup>1</sup>	1850-12, 80 cents	Westchester County, N.Y., May 1975 <sup>1</sup>	1850-53, 80 cents
Lubbock, Tex., Mar. 1974 <sup>2</sup>	Suppl. Free	Wichita, Kans., Apr. 1975	Suppl. Free
Melbourne-Titusville-Cocoa, Fla., Aug. 1975	1850-54, 65 cents	Worcester, Mass., May 1975 <sup>1</sup>	1850-24, 80 cents
Memphis, Tenn.-Ark.-Miss., Nov. 1974	Suppl. Free	York, Pa., Feb. 1975 <sup>1</sup>	1850-32, 80 cents
Miami, Fla., Oct. 1974	Suppl. Free	Youngstown-Warren, Ohio, Nov. 1973 <sup>2</sup>	Suppl. Free

\* Prices are determined by the Government Printing Office and are subject to change.  
<sup>1</sup> Data on establishment practices and supplementary wage provisions are also presented.  
<sup>2</sup> No longer surveyed.  
<sup>3</sup> To be surveyed.

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