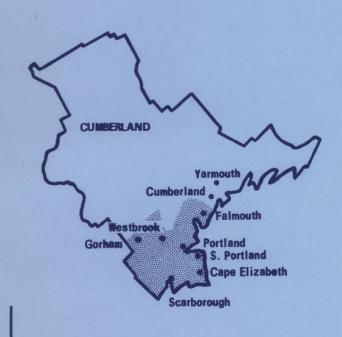
1795-6

# **AREA WAGE SURVEY**

Portland, Maine, Metropolitan Area, November 1973

Bulletin 1795-6



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Bureau of Labor Statistics

# **ANNOUNCEMENT**

Beginning with the 1795 series, Area Wage Surveys will be issued as bulletins (for sale) only every third year. These bulletins will contain information on establishment practices and supplementary benefits as well as earnings. In the interim years, supplements containing data on earnings only will be issued free. Supplements can be obtained from BLS Regional Offices listed on the back cover of this publication.

# **Preface**

This bulletin provides results of a November 1973 survey of occupational earnings and supplementary wage benefits in the Portland, Maine, Standard Metropolitan Statistical Area (cities of Portland, South Portland, and Westbrook; and the towns of Cape Elizabeth, Cumberland, Falmouth, Gorham, Scarborough, and Yarmouth in Cumberland County). The survey was made as part of the Bureau of Labor Statistics annual area wage survey program. The program is designed to yield data for individual metropolitan areas, as well as national and regional estimates for all Standard Metropolitan Statistical Areas in the United States, excluding Alaska and Hawaii.

A major consideration in the area wage survey program is the need to describe the level and movement of wages in a variety of labor markets, through the analysis of (1) the level and distribution of wages by occupation, and (2) the movement of wages by occupational category and skill level. The program develops information that may be used for many purposes, including wage and salary administration, collective bargaining, and assistance in determining plant location. Survey results also are used by the U.S. Department of Labor to make wage determinations under the Service Contract Act of 1965.

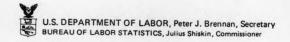
Currently, 94 areas are included in the program. (See list of areas on inside back cover.) In each area, occupational earnings data are collected annually. Information on establishment practices and supplementary wage benefits, collected every second year in the past, is now obtained every third year. Results of the next two annual surveys, providing earnings data only, will be issued as free supplements to this bulletin. The supplements may be obtained from the Bureau's regional offices. (See back cover for addresses.)

Each year after all individual area wage surveys have been completed, two summary bulletins are issued. The first brings together data for each metropolitan area surveyed. The second summary bulletin presents national and regional estimates, projected from individual metropolitan area data.

The Portland survey was conducted by the Bureau's regional office in Boston, Mass., under the general direction of Paul V. Mulkern, Associate Assistant Regional Director for Operations. The survey could not have been accomplished without the cooperation of the many firms whose wage and salary data provided the basis for the statistical information in this bulletin. The Bureau wishes to express sincere appreciation for the cooperation received.

# Note:

Also available for the Portland area are listings of union wage rates for seven selected building trades. Free copies of these are available from the Bureau's regional offices. (See back cover for addresses.)



# Portland, Maine, Metropolitan Area, November 1973

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# Introduction

This area is 1 of 94 in which the U.S. Department of Labor's Bureau of Labor Statistics conducts surveys of occupational earnings and related benefits on an areawide basis. In this area, data were obtained by personal visits of Bureau field economists to representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Major industry groups excluded from these studies are government operations and the construction and extractive industries. Establishments having fewer than a prescribed number of workers are omitted because of insufficient employment in the occupations studied. Separate tabulations are provided for each of the broad industry divisions which meet publication criteria.

# A-series tables

Tables A-1 through A-6 provide estimates of straight-time hourly or weekly earnings for workers in occupations common to a variety of manufacturing and nonmanufacturing industries. Occupations were selected from the following categories: (a) Office clerical, (b) professional and technical, (c) maintenance and powerplant, and (d) custodial and material movement. In the 22 largest survey areas, tables A-1a through A-6a provide similar data for establishments employing 500 workers or more.

Following the occupational wage tables are two tables providing indexes and percents of change in average earnings of office clerical workers, industrial nurses, skilled maintenance workers, and unskilled

plant workers. The first of these, table A-7, measures changes in average earnings of the four occupational groups over time. Where possible, data are presented for all industries and manufacturing. Table A-8 presents another measure of wage movements. The percents of change reported for the occupational groups are computed to eliminate changes in average earnings caused by employment shifts among establishments as well as turnover of establishments included in survey samples. Where possible, data also are presented for nonmanufacturing. Appendix A discusses more fully differences between these tables.

# B-series tables

The B-series tables present information on minimum entrance salaries for office workers; late-shift pay provisions and practices for plant workers in manufacturing; and data separately for plant and office workers on scheduled weekly hours and days of first-shift workers; paid holidays; paid vacations; and health, insurance, and pension plans.

# Appendixes

This bulletin has two appendixes. Appendix A describes the methods and concepts used in the area wage survey program and provides information on the scope of the area survey. It also provides information on labor-management agreement coverage. Appendix B provides job descriptions used by Bureau field economists to classify workers in occupations for which straight-time earnings information is presented.

# A. Earnings

Table A-1. Weekly earnings of office workers in Portland, Maine, November 1973

					earnings 1	1				N	umber	of wo	orkers	receiv	ing s	traigh	t-time	e week	ly ear	rnings	of—					
	Number	Average	-	Į, į					\$					5 5												
Occupation and industry division	of workers	weekly hours <sup>1</sup> (standard)	Mean 2	Median 2	Middle range 2	and under	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	ar
						75	80	85	90	95	100	105	110	115	120	125	130	135	140	150	160	170	180	190	200	ov
MEN AND WOMEN COMBINED																										
ILLERS, MACHINE (BILLING	29	38.5	\$ 95.00	\$ 91.00	\$ \$ \$ 79.00-107.00	-	9	1	4	6	-		6		-	-	-	2	-	-		_		1	-	
NONMANUFACTURING						-	9	1	3	3	-	-	6	-	-		-	-	-	-	-	-	-	1	-	
DOKKEEPING-MACHINE OPERATORS,	36	39.0	100.00	103.00	94.00-110.50	-	-	1	6	3	2	10	5	9	-	-	-	-		-	-	-	_	-	11/1	
NONMANUFACTURING	31				97.50-110.50	-	-	1	6	•	2	9	5	8	-	-	-	-	-	-	-	-	-	-	1	
NONMANUFACTURING	142 123	39.0	145.50	147.00	131.00-157.00 131.00-157.00	1	-	1	-	-	-	5	3	-	1	12	10	11	6	39 32	40 38	-	2	3	3	
PUBLIC UTILITIES	63				148.00-158.50	-		-		•	-	-			-	-	1	-	-	24	34	-	-	1	1	
MANUFACTURING	68	39.5	119.00	124.00	93.50-134.50 108.50-129.00	-	27	24	1	17	20	43	6	9	16	19	19	11	15	16	29	-	-	2	16	
NONMANUFACTURING	294				89.00-139.50	1	27	24	26	16	16	36	24	5	10	. 12	10	9	6	14	29		-	5	16	
NONMANUFACTURING	84	37.0			72.50- 81.50 72.00- 80.50	47	12	18	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NONMANUFACTURING	89 82				112.00-132.50 109.00-129.50	:	5	=	1	5	3	6	:	7	-	3	37 37	-	6	6	10	-	-	-	-	
MANUFACTURING	58 23			104.50	97.00-136.00		-	-	-	11	9	11	1	6 2	2 2	2 2	1	1	1	3	2	4	:	-	:	
NONMANUFACTURING	35				99.00-150.00		177	7	TIE!	6	4	9	13.71	4	•	-	1	10-1	1	2	i	3	-	5. 4	1	
MANUFACTURING	95 15				80.00-123.50 115.00-134.00	6	18	7	2	1	8	10	8 2	3 2	4	7	5	4	1	1	-	-	:	10	-	
NONMANUFACTURING	80				79.00-118.00	6	18	7	2	1	8	10	6	1	3	7	1	-	-	-	-	-	-	10	-	
NONMANUFACTURING	70 53			100.50	95.00-109.50 95.00-111.00	:	-	-	3	14	17 10	13	6	14	-	2	-	:	-	-	-	-	-	-	-	
ESSENGERS (OFFICE BOYS AND GIRLS)-	31 29		103.50 103.00		86.00-104.00 85.50-104.50	4	1	2	4	4	4	6	1	-	:	- 1	:	:	:	:	-	:	2 2	2	-	
ECRETARIES	238				119.00-144.50	-	-	-	-	5	1	22	14	11	8	19	27	47	15	29	14	9	5	2	- 8	
MANUFACTURING	180	38.5	131.00	130.00	126.00-147.50	-	-	-	-	5	1	20	13	8 2	6	13	23	35	9	17	9	5	4	2	8	
PUBLIC UTILITIES	26 15				122.50-192.50									-	-		-	-		5	4	2	,	-	8	
SECRETARIES, CLASS B	70				131.00-150.00		-							1	1	1	11	20	8	11	7	,	1		7	
NONMANUFACTURING	64				130.50-148.00	-	-	-	-	-	-	-	-	î	i	i	11	19	8	11	4	2	-	-	7	
SECRETARIES, CLASS C	80 19				116.00-139.00	-	-	-	-	-	-	12	5	2	6	11	10	14	1	12	3 2	4	-	-		
NONMANUFACTURING	61				111.00-131.50	-	-	-	-	-	-	10	5	2	5	11	10	13	1	2	1	1	-	-	-	
SECRETARIES, CLASS D	73 32				106.50-133.50 122.50-135.00		-	-	-	5	1	10	9	8	1	7 6	6	13 10	6	1	-	1	3	2	-	
NONMANUFACTURING	41				102.00-129.00		-	-	-	5	1	10	8	5	-	1	2	3	-	-	-	1	3	2	-	
TENOGRAPHERS, GENERAL	88 82				97.50-123.00 97.00-123.00	-	12	-	3	-	16 16	5 2	9	6	13	5	9	3	1	2 2	-	-	3	1	-	

Table A-1. Weekly earnings of office workers in Portland, Maine, November 1973—Continued

				Weekly (stan	earnings 1	days				N	umbe	r of w	orkers	recei	ving s	straigh	nt-time	e weel	kly ea	rnings	of—					
Occupation and industry division	Number of workers	Average weekly hours 1	Mean 2	Median 2	Middle range 2	70 and	75	80	85	90	95	100	105	110	115	120	125	130	135	140	150	160	170	180		
	1	(standard)	···cun			under	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	and
						75	80	85	90	95	100	105	110	115	120	125	130	135	140	150	160	170	180	190	200	over
MEN AND WOMEN COMBINED CONTINUED																										
STENOGRAPHERS. SENIOR	25	39.5	131.50	125.00	114.00-152.50	-	_	_	1	1	-	2	1	2	3	3	2	3	_	1	1	2	-	3	-	
NONMANUFACTURING	21				111.00-140.00		-	-	1	1	-	2	1	2	3	3	2	1	-	1	1	-	-	3	-	,
SWITCHBOARD OPERATORS, CLASS B	30	40.0	107.50	101.00	89.50-131.00	-	6	-	2	3	3	7	1	-	-	-	1	-	3	1	-	-	2	1	-	
NONMANUFACTURING	26			99.00			6	-	2	3	3	7	1	-	-	-	-	-	-	1	-	-	2	1	-	
SWITCHBOARD OPERATOR-RECEPTIONISTS-	75	39.0	102.00	103.00	93.00-113.00	-	3	9	-	11	7	14	9	7	8	1	1	2	2	1	-	-	-	-	-	
MANUFACTURING	16	40.0	111.50	106.00	101.00-127.50	-	-	-	-	1	2	14	2	-	2	-	-	1	2	1	-	-	-	-	-	
NONMANUFACTURING	59	38.5			91.50-111.50		3	9	-	10	5	9	7	7	6	1	1	1	-	-	-	-	-	-	-	- '
TRANSCRIBING-MACHINE OPERATORS,																										
GENERAL	23	37.5	104.50	105.00	96.00-108.50	-	-	1	1	3	6	1	9	-	-	1	-	-	-	-	-	-		1	-	
NONMANUFACTURING	23	37.5	104.50	105.00	96.00-108.50	-	-	1	1	3	6	1	9	-	-	1	-	-	-	-	-	-	-	1	-	
TYPISTS, CLASS B	215	37.0	87.50	83.50	78.00- 96.00		50	49	11	24	22	15	2			-	1	-	-	-	6	-	-	-	-	
NONMANUFACTURING	212	37.0	87.50	83.50	78.00- 96.00	24	50	49	11	22	22	15	2	10		-	1	-	-	-	6	-	-	-	-	1

Table A-2. Weekly earnings of professional and technical workers in Portland, Maine, November 1973

				Weekly (stan						1	Numbe	r of w	orker	s recei	iving	straigh	ht-tim	e weel	cly ea	rnings	of—		-			
Occupation and industry division	Number of workers	Average weekly hours I				90	95	100	105	110	115	120	125	130	140	150	160	170	180	190	200	210	220	230	240	25
	WOINES	(standard)	Mean 2	Median 2	Middle range 2	and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	an
	-		-			95	100	105	110	115	120	125	130	140	150	160	170	180	190	200	210	220	230	240	250	ove
MEN AND WOMEN COMBINED	18		4	4	4 4																					
OMPUTER OPERATORS, CLASS B	28				130.50-147.00		-	-	-	-	6	-	1	6	11	1	2	-	-	-	-	-	-	1	-	
NONMANUFACTURING	21	38.5	137.00	140.00	119.50-144.50	-	-	-	-	-	6	-	-	5	9	-	-	-	-	-	-	-	-	1	-	
OMPUTER OPERATORS, CLASS C	30				103.00-131.00		2	6	-	3	1	1	8	4	-	-	-	-	3	-	-	-	-	-	-	
NONMANUFACTURING	26	39.0	122.50	122.50	103.00-135.50	2	2	5	-	3	1	-	6	4	-	-	-	-	3	-	-	-	-	-	-	
OMPUTER PROGRAMMERS.	13	1											30													
BUSINESS, CLASS 8	29	38.5	203.00	202.00	185.00-217.50	-	-	-	-	-	-	-	-	-	-	2	1	4	-	6	9	-	2	-	3	
OMPUTER PROGRAMMERS.			1																							
BUSINESS, CLASS C	20	38.5	167.50	171.00	152.00-179.50	-	-	-	-	-	-	-	1	2	1	3	3	6	2	1	-	-	-	1	-	
RAFTSMEN. CLASS 8	25	40.0	157.00	159.00	143.50-174.00	-	-	-	-	-	-	-	-	3	5	6	4	2	5	-	-	-	-	-	-	
MANUFACTURING	18	39.5	164.50	163.00	158.00-181.00	-	-	-	-	-	-	-	-	1	-	6	4	2	5	-	-	-	-	-	-	

Table A-3. Average weekly earnings of office, professional, and technical workers, by sex, in Portland, Maine, November 1973

		Av	rerage		mall V	Ave	rage			Av	rerage
Sex, occupation, and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings l (standard)	Sex, occupation, and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings <sup>1</sup> (standard)	Sex, occupation, and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings (standar
OFFICE OCCUPATIONS - MEN			\$	OFFICE OCCUPATIONS - WOMENCONTINUED				OFFICE OCCUPATIONS - WOMENCONTINUED			
LERKS, ACCOUNTING, CLASS A	26	40.5	163.50				\$	Contract the second of the sec	VIII CON	Antonia.	\$
NONMANUFACTURING	21	41.0	164.00	CLERKS, PAYROLL	53			STENOGRAPHERS, SENIOR	25		
		118.5		MANUFACTURING	23		110.50	NONMANUFACTURING	21	39.0	128.
LERKS, ORDER	29	39.5	140.00	NONMANUFACTURING	30	39.0	111.00	A PRODUCTION OF STREET, STATE OF STATE	1	and a st	
		1 miles						SWITCHBOARD OPERATORS, CLASS B	30		
ESSENGERS (OFFICE BOYS)	25			KEYPUNCH OPERATORS, CLASS A	95		108.00	NONMANUFACTURING	26	40.0	103.
NONMANUFACTURING	23	39.5	110.50		15		125.00		About Last	and the	1000
			1	NONMANUFACTURING	80	38.0	104.50	SWITCHBOARD OPERATOR-RECEPTIONISTS-	75		
and the second s		1					The second	MANUFACTURING	16		
OFFICE OCCUPATIONS - WOMEN		1 13		KEYPUNCH OPERATORS, CLASS B	69		101.00	NONMANUFACTURING	59	38.5	99
				NONMANUFACTURING	53	38.5	102.00				1
ILLERS, MACHINE (BILLING		-			455			TRANSCRIBING-MACHINE OPERATORS,		Car ci	10000
MACHINE)	29			SECRETARIES	238		132.00	GENERAL	23		
NONMANUFACTURING	23	38.0	92.50		58		135.50	NONMANUFACTURING	23	37.5	104
AND THE RESERVE OF THE PARTY OF				NONMANUFACTURING	180		131.00	and the Charles of the Control of th	6.5	The same of	1
OOKKEEPING-MACHINE OPERATORS,			1	PUBLIC UTILITIES	26	39.5	155.50	TYPISTS, CLASS B	215	37.0	
CLASS B	36		100.00					NONMANUFACTURING	212	37.0	87
NONMANUFACTURING	31	38.5	100.50	SECRETARIES, CLASS A	15	37.5	159.50			10 10	
	2 200							PROFESSIONAL AND TECHNICAL		1	
LERKS, ACCOUNTING, CLASS A	116		141.00	SECRETARIES, CLASS B	70		143.50	OCCUPATIONS - MEN			
NONMANUFACTURING	102		141.50	NONMANUFACTURING	64	38.5	142.50	COMPUTED ODERATORS CLASS D			
PUBLIC UTILITIES	59	38.5	154.00					COMPUTER OPERATORS, CLASS B	21		
		24		SECRETARIES, CLASS C	80		127.00	NONMANUFACTURING	16	38.0	140
LERKS, ACCOUNTING, CLASS B	330		110.50		19	39.5	143.00	COMPUTER OPERATORS, CLASS C	-		
MANUFACTURING	66		119.50	NONMANUFACTURING	61	38.5	121.50	NONMANUFACTURING	25		
NONMANUFACTURING	264	38.5	108.50	CECOETABLES CLASS 0					22	39.0	123
				SECRETARIES, CLASS D	73	39.0	121.50	COMPUTER PROGRAMMERS,			
LERKS, FILE, CLASS C	84			MANUFACTURING	32	39.0	127.50	BUSINESS, CLASS B	19	39.0	211
NONMANUFACTURING	80	37.0	76.00	NUMPANUFACTURING	41	38.5	117.00		19	39.0	211
LERKS. ORDER	60	27 5	112 50	STENOGRAPHERS, GENERAL	88	30 0	110 00	DRAFTSMEN, CLASS B	25	40.0	157
NONMANUFACTURING	59		112.00		82		110.00		18		
NUMMANUFACTURING	39	31.0	112.00	HUMINANUFACTURING	82	31.03	110.00		10	37.3	104

Table A-4. Hourly earnings of maintenance and powerplant workers in Portland, Maine, November 1973

			Hourly ea	mings 3		,					Nu	mber	of wo	rkers	receiv	ing sti	raight	-time	hourly	y earn	ings	of—					1	
Occupation and industry division	Number of workers	Mean <sup>2</sup>	Median <sup>2</sup>	Middle 1	ange 2	3.20 3 and under 3.30 3		-	-	-	-	-	-	-		-		-	-	-	-	-	-	-	-	-	-	and
													A					T				77	E IX					
MEN AND WOMEN COMBINED			11																				41.7					
10 (857) (617) (617)		\$	\$	\$	\$																							
MANUFACTURING	25 21	4.36		3.95-		-	:	-	:	:	2 2	4	1	8	3	:	-	:	:	1	:	:	-	1	1	3	-	
HELPERS, MAINTENANCE TRADES	18	3.51	3.54	3.28-	3.59	6	-	-	9	-	-	2	-	-	-	-	-	1	-	-		-	-	-	-	-	-	
MACHINISTS, MAINTENANCE	15	4.34		3.50-		-	-	4	-	-	-	-	-	-	4	-	-	-	-	5	-	-	-	1	-	-	-	
MANUFACTURING	15	4.34	4.19	3.50-	4.68	-	-	4	-	-	-	-	-	-	4	-	-	-	-	5	-	-	-	1	-	-	-	
MECHANICS. AUTOMOTIVE	100	ran Du		37000																			1779	100				
(MAINTENANCE)	122	4.51	4.45	3.69-	5.16	5	2	-	8	17	4	-	2	5	9	2	5	5	1	6	3	10	6	- 3	-	10	19	
MANUFACTURING	32	4.25	4.33	4.01-	4.50	-	2	-	4	-	4 4	-	2	5	-	2	5	5	1	1	-	2	-	3	-	-	-	
NONMANUFACTURING	90	4.61	4.75	3.68-	5.57	5	-	-	4	17	4	-	-	-	9	-	-	-	-	5	3	8	6	-	-	10	19	
PUBLIC UTILITIES	76	4.82	4.87	4.14-	5.62	-	-	-	-	12	4	-	-	-	9	-	-	-		5	3	8	6	-	-	10	. 19	
MECHANICS, MAINTENANCE	77	4.14	4.19	3.78-	4.41	-	-	-	1	7	15	-	12	-	4	13	6	7	3		1	5	1	-	2	-	-	
MANUFACTURING	59			3.75-		-	-	-	1	7	15	-	-	-	4	13	-	7	3	-	1	5	1	-	2	-	-	

Table A-5. Hourly earnings of custodial and material movement workers in Portland, Maine, November 1973

			Hourly ear	mings 3				- 197										hourly								
Occupation and industry division	Number of workers	Mean 2	Median <sup>2</sup>	Middle range 2	1 1000000	2.00												-40 4								-
					A CONTRACTOR		2.40	2.60	2.80	3.00	3.20	3.40	3.60	3.80	4.00	4.20	4.40	4.60 4	.80	5.00	5.20	5.40	5.60 5	.80 6	.00 6	5.20 6
MEN AND WOMEN COMBINED																										
JANITORS, PORTERS, AND CLEANERS MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES	159 95	3.06	3.13	\$ 2.31- 3.5 2.72- 3.3 2.25- 3.5 3.17- 4.2	9 7	26	33 9 24	13 3 10 1	7 6 1	24 21 3 3	50 43 7 7	14 12 2 2	9 2 7 7	3 1 1	37 27 10 1	4	14 3 11 11		:::		1 1		:		:	:
ABORERS, MATERIAL HANDLING MANUFACTURING NONMANUFACTURING	161	2.74	2.91		5 -	80 23 57	75 38 37	18 6 12	8	28 20 8	67 51 16	30 8 22	8 - 8	1 1	129	25 7 18	:	:	:	:	:	:	Ξ	=	:	:
NONMANUFACTURING				3.34- 4.0		7 5	6 5	-	18 15	15 10	19 18	66 66	:	:	124 117	102	8	:	:	-	:	:	-	:	2	-
PACKERS, SHIPPING	81	2.72	2.82	2.61- 2.8	8 -	1	14 13 1	9 5 4	31 16 15	45 38 7	5	12 3 9	:	:	:	1	:	:	:	:	:	:	:	:	=	:
RECEIVING CLERKS				2.75- 4.0		:	3	1 -	10	5	5	14 13	4	:	:	20	-	:	:	:	:	:	:	:	:	-
SHIPPING CLERKS	37 29			3.37- 4.0 3.35- 3.8			:	:	- :	1	:	13 13	7 5	2	4	6	4	:	-	-	=	-	-	:	-	-
SHIPPING AND RECEIVING CLERKS		3.05 3.14	2.98 3.15	2.57- 3.6 2.58- 3.7		=	3	9	4	3 2	3	1	4	. 5	2 2	1	1	:	:	:	:	:	:	:	-	:
TRUCKDRIVERS  MANUFACTURING  NONMANUFACTURING  PUBLIC UTILITIES	126	4.47	3.56 3.39 4.25 6.22	3.32- 3.4	7 -	-	42	60 11 49	10	8 8 -	6 2 4 -	159 45 114 95	52 52 -	1	2 2 -	1 -	105 4 101	2 2 2	:::	2 2 2	:		24	:	:	:
TRUCKDRIVERS, LIGHT (UNDER 1-1/2 TONS)	42	2.88	2.58	2.29- 3.4	3 -	-	12	12	5	2	-	1	1	-		-	. 9	-	-				-	_		-
TRUCKORIVERS, HEAVY (OVER 4 TONS, TRAILER TYPE)	487 90 397	3.39 4.90	3.39 4.29		6 -		:	:	:	6 6 -		155 42 113 95	34 34 -	1 1 -	2 2 -	1 1 -	96 4 92			:::	:	:::	24			:
TRUCKORIVERS, HEAVY (OVER 4 TONS, OTHER THAN TRAILER TYPE) NONMANUFACTURING		6.10	6.25	6.22- 6.2	8 -	:	:	2 -	:	:	:	:	:	:	:	:	=	1 1	:	2 2 2	:	:	:	:	:	:
TRUCKERS, POWER (FORKLIFT)	114 58		3.34 3.20			-	5	15	:	2 2	19 19	33 18	10 10	:	:	9	17	-	:	:	:	:	-	:	:	-
WAREHOUSEMEN	87	3.19	3.32	3.24- 3.3	7 -	-	8	1	-	1	4	69	-	4	-	-	-	-	-	-	-	-	-	-	-	-

Table A-6. Average hourly earnings of maintenance, powerplant, custodial, and material movement workers, by sex, in Portland, Maine, November 1973

Sex, occupation, and industry division	Number of workers	Average (mean <sup>2</sup> ) hourly earnings <sup>3</sup>	Sex, occupation, and industry division	Number of workers	Average (mean <sup>2</sup> ) hourly earnings <sup>3</sup>
MAINTENANCE AND POWERPLANT OCCUPATIONS - MEN		\$	CUSTODIAL AND MATERIAL MOVEMENT OCCUPATIONS-MENCONTINUED		
ELECTRICIANS, MAINTENANCE	25		RECEIVING CLERKS	68	3.22
MANUFACTURING	21			61	3.23
HELPERS, MAINTENANCE TRADES	18	3.51	SHIPPING CLERKS	37 29	3.66
MACHINISTS, MAINTENANCE	15				
MANUFACTURING T	15	4.34	SHIPPING AND RECEIVING CLERKS	36 28	3.05
MECHANICS, AUTOMOTIVE			TRUCKDRIVERS		
MAINTENANCE)	122			667	3.31
	32 90			126	4.47
PUBLIC UTILITIES	76			292	5.26
MECHANICS, MAINTENANCE	77				
MANUFACTURING	59	4.16	1-1/2 TONS)	42	2.88
			TRUCKDRIVERS, HEAVY (OVER 4 TONS,	1	1
CUSTODIAL AND MATERIAL MOVEMENT			TRAILER TYPE)	487	4.62
OCCUPATIONS-MEN			MANUFACTURING	90	3.39
			NONMANUFACTURING	397	4.90
			PUBLIC UTILITIES	263	5.18
JANITORS, PORTERS, AND CLEANERS	221				100
MANUFACTURING	149				
NONMANUFACTURING	72			30	5.86
PUBLIC UTILITIES	22	3.84		28	6.10
			PUBLIC UTILITIES	28	6.10
MANUFACTURING	490				
NONMANUFACTURING	161		TRUCKERS, POWER (FORKLIFT)	114	3.31
	329	3.38	MANUFACTURING	58	3.13
ORDER FILLERS	365	3.63	WAREHOUSEMEN	87	3.19
NONMANUFACTURING	304	3.60		1	10000
			CUSTODIAL AND MATERIAL MOVEMENT		
PACKERS, SHIPPING	49	2.81	OCCUPATIONS-WOMEN		
MANUFACTURING	19	2.79			
NONMANUFACTURING	30		JANITORS, PORTERS, AND CLEANERS	1 22	2.88

Table A-7. Indexes of earnings for selected occupational groups in Portland, Maine, November 1972 and November 1973, and percents of increase for selected periods

	Weekly	earnings	Hourly ea	rnings
Period	Office clerical (men and women)	Industrial nurses (men and women)	Skilled maintenance trades (men)	Unskilled plant workers (men)
		Indexes (Nover	nber 1967=100)	
November 1972	135.5 142.1	*	*	141.1 153.1
		Percents	of increase	
November 1959 to November 1960  November 1960 to November 1961  November 1961 to November 1962  November 1962 to November 1963  November 1963 to November 1964  November 1964 to November 1964  November 1965 to November 1966  November 1965 to November 1967  November 1966 to November 1967  November 1967 to November 1968  November 1969 to November 1969  November 1969 to November 1970  November 1970 to November 1971  November 1971 to November 1972  November 1972 to November 1973	3.9 2.2 2.3 2.9 1.9 3.4 7.2 7.1 5.6 6.3 6.7 5.6 4.9	1.9 1.9 1.3 4.9 2.9 1.7 3.9 8.6 8.5 217.9 *	5.3 4.6 4.1 1.1 3.2 5.2 2.9 4.4 5.2 6.9 7.8 9.3 *	6.2 .2 .4 1.3 4.3 2.1 2.2 2.8 7.6 8.6 7.4 6.4 5.6

NOTE: This measure of wage changes will be discontinued beginning July 1974. It will be replaced by the measure presented in table A-8.

<sup>\*</sup> Data do not meet publication criteria. \*\* This increase reflects changes in employment among establishments with different pay levels in addition to general wage changes.

Table A-8. Percents of increase in average hourly earnings for selected occupational groups, adjusted for employment shifts, in Portland, Maine, November 1972 to November 1973

Occupational group	All industries	Manufacturing	Nonmanufacturing
Office clerical (men and women)	5.8	*	5.6
Skilled maintenance trades (men)	8.5 7.9	7.9 7.7	* 7.7

<sup>\*</sup> Data do not meet publication criteria.

NOTE: Table A-8 provides percents of change in average hourly earnings for selected occupational groups, adjusted to exclude the effect of employment shifts. The new method for computing wage trends is based on changes in average hourly earnings for establishments reporting the index jobs in both the current and previous year (matched establishments), holding establishment employment in the jobs constant.

The new wage trends are not linked to the current indexes because the new wage trends measure changes in matched establishment averages whereas the current indexes measure changes in area averages. Other characteristics of the new wage trends which differ from the current ones include (1) earnings data of office clerical workers and industrial nurses are converted to an hourly basis, and (2) trend estimates are provided for nonmanufacturing establishments.

For a more detailed description of the new method used to compute area wage survey indexes, see "Improving Area Wage Survey Indexes," Monthly Labor Review, January 1973, pp. 52-57.

# B. Establishment practices and supplementary wage provisions

Table B-1. Minimum entrance salaries for inexperienced typists and clerks in Portland, Maine, November 1973

			Inexperie	nced typists				Other in	experienc	ed clerical wo	rkers 5	
		Manufac	turing	Non	manufactu	ring		Manufac	cturing	Non	manufactu	ing
Minimum weekly straight-time salary 4	All industries	Ba	sed on sta	andard weekly	hours 6 of-	_	All	В	ased on st	andard weekly	hours 6 of	-
	industries	All schedules	40	All schedules	371/2	40	Industries	All schedules	40	All schedules	371/2	40
Establishments studied	71	24	xxx	47	xxx	xxx	71	24	xxx	47	xxx	xxx
										-		
stablishments having a specified minimum	. 18	3	3	15	5	9	42	17	13	25	7	16
\$65.00 and under \$67.50	1	- 1		1			1	1	11 7	1 1		
\$67.50 and under \$70.00			-	1 1					2		2	
\$ 70.00 and under \$ 72.50				1	1		2			2	2	
\$ 72.50 and under \$ 75.00			-	1 1	2		-			- 1	-	
\$ 75.00 and under \$ 77.50				2	1	1	6			6	2	1
\$ 77.50 and under \$ 80.00				3	î	2	3			3	i	1
\$ 80.00 and under \$ 82.50				1		1	10	6	. 6	1 1		1 5
\$ 82.50 and under \$ 85.00		1	1	i	1 2	i	10	1	1	1 1		1
\$ 85.00 and under \$ 87.50		1	1	1		1	2	2	2	1		1
\$ 87.50 and under \$ 90.00			-		-		-	-	-		-	
\$ 90.00 and under \$ 92.50	3	:		- 1	-	2	1 :		-	1 7		1
		1	1	2	-	2	1	3	2	4	-	4
\$ 92.50 and under \$ 95.00		- 1	-	-	-	-	1	1	-	- 1	-	
\$ 95.00 and under \$ 97.50		- 1	-	-	-	-	1	1	1	-	-	-
\$ 97.50 and under \$ 100.00	-	-	-	-	-	-	-	-	-		-	
\$100.00 and under \$105.00			1 9				2	2				
\$ 105,00 and under \$ 110.00	1			1	1		1	-		1	1	
\$110.00 and under \$115.00		1	1	1 1			i	1	1	1		
\$ 115,00 and under \$ 120,00		1		1	1		i			1 1	1	
\$ 120.00 and over		-	-	2		2	2	- 1	-	2	-	2
ata not available	1	-	-	1			1			1		
stablishments having no specified minimum	6	2	xxx	4	xxx	xxx	8	3	xxx	5	xxx	
	0	2	AAX	4	***	AAX		3	AAX	,	XXX	XXX
stablishments which did not employ workers												
n this category	46	19	xxx	27	xxx	xxx	20	4	xxx	16	xxx	xxx

Table B-2. Late-shift pay provisions for manufacturing plant workers in Portland, Maine, November 1973

(All plant workers in manufacturing = 100 percent)

		Percent of manufactur	ring plant workers-	
Late-shift pay provision	In establishments for lat	having provisions 7 e shifts	Actually worki	ng on late shifts
	Second shift	Third or other shift	Second shift	Third or other shift
Total	79.9	66.5	20.7	12.0
No pay differential for work on late shift	3.2	3.8	0.1	0.1
Pay differential for work on late shift	76.8	62.7	20.6	11.8
Type and amount of differential:				
Uniform cents (per hour)	47.7	35.7	12.0	7.1
5 cents	2.2	-	.6	-
7½ cents		2.2	-	.1
8 cents	19.9		5.3	
10 cents	10.7	3.7	3.1	.6
12 cents	2.9	2.9	1.0	.2
15 cents	9.6	7.0 19.9	.7	5.3
18 cents	2.4	19.9	1.3	5.3
18% <sub>10</sub> cents	2.4		1.3	
Uniform percentage	29.1	27.0	8.6	4.7
10 percent	29.1	20.5	8.6	3.7
15 percent	-	6.6	-	1.0

Table B-3. Scheduled weekly hours and days of first-shift workers in Portland, Maine, November 1973

W-11-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-		Percent of plant workers	421	Percent of office workers			
Weekly hours and days	All industries	Manufacturing	Public utilities	All industries	Manufacturing	Public utilities	
All workers	100	100	100	100	100	100	
0 hours—5 days 5 hours—5 days 6 1/4 hours—5 days 6 1/4 hours—5 days 7 hours—5 days 8 hours—5 days 8 hours—5 days 4 1/2 days 5 days 2 hours—5 days 1 hours—5 days 5 days 5 hours—5 days 5 hours—5 days 7 hours—5 days 8 hours—5 days 9 hours—5 days	2 2 1 9 -66 -66 -11 3 2 1 2 2		87 87 	(°) 1 15 39 9 9 33 1 32 - 1 1 1	80 80 80	51 	

Table B-4. Annual paid holidays in Portland, Maine, November 1973

		Percent of plant workers			Percent of office workers	
Item	All industries	Manufacturing	Public utilities	All industries	Manufacturing	Public utilities
All workers	100	, 100	100	100	100	100
Vorkers in establishments providing paid holidays Vorkers in establishments providing	94	98	100	99	100	100
Number of days 10	6	2		1	-	
holidays	1 5 12 14 44 2 15	- 10 5 21 52 4 7	6 13 14 - 55	(°) 1 5 5 37 13 36	5 2 16 64 2	1 2 93
Total holiday time 11  1 days	1 1 16 18 62	- 7 11 63	12 67 67 81	. 1 . 37 51 88	- 11 13 77	3 96 96 99
days or more days or more days or more days or more	76 88 93 94	84 89 98 98	81 94 94 100	93 97 98 99	93 95 100 100	99 100 100 100

Table B-4a. Identification of major paid holidays in Portland, Maine, November 1973

10		Percent of plant workers		Percent of office workers			
Holiday 10	All industries	Manufacturing	Public utilities	All industries	Manufacturing	Public utilities	
All workers	100	100	100	100	100	100	
New Year's Day Washington's Birthday Good Friday Patriot's Day Memorial Day Fourth of July Labor Day Columbus Day Veterans Day Thanksgiving Day Day after Thanksgiving Christmas Eve Christmas Eve Christmas Eve Christmas Eve Floating holiday, 2 days 13 Floating holiday, 1 day 13 Floating holiday, 2 days 13 Floating holiday, 3 days 13 Employee's birthday	93 55 16 25 93 85 94 15 61 94 9 15 2 94 4 19	98 47 27 9 98 83 98 (*) 38 98 15 27 4 98 7 30 24 2	93 81 14 53 94 100 94 67 94 100 - - 100 - 17	98 81 9 69 99 97 99 31 85 99 7 6 13 92 9 7 2	96 53 35 21 100 91 100 1 44 100 19 37 2 100 10 34 13 2 3	99 99 24 91 100 100 100 74 100 100 - - - 100 - - 7	

Table B-5. Paid vacation provisions in Portland, Maine, November 1973

		Percent of plant workers			Percent of office workers	
Vacation policy	All industries	Manufacturing	Public utilities	All industries	Manufacturing	Public utilities
All workers	100	100	100	100	100	100
Method of payment						
Workers in establishments providing paid vacations  Length-of-time payment Percentage payment Workers in establishments providing no paid vacations	90	100 81 19	100 100 -	99 99 1 (*)	100 94 6	100
Amount of vacation pay 14						
After 6 months of service						
Under 1 week	13 23	21	23	2 41	6 53	17
week Over 1 and under 2 weeks		21	23	20	11	-
weeks		= 1	31	7	2	49
After 1 year of service						
week	60	67	43	16	19	36
Over 1 and under 2 weeks		2 31	57	80	55	64
weeks		-	31	4	27	-
After 2 years of service						
week		57	5	3	16	2
Over 1 and under 2 weeks		40	95	90	57	95
ver 2 and under 3 weeks		(9)	-	2	1	-
weeks		-	-	5	27	5
After 3 years of service						
week		17 78	94	1 89	5 68	95
weeks Over 2 and under 3 weeks		2	74	2	1	-
weeks		3	6	9	27	5
After 4 years of service						
week		12		(9)	3	-
weeks		82	94	89	70 1	95
ver 2 and under 3 weeks weeks	2 2	2 3	6	9	27	5
After 5 years of service						
week	4	7		(9)	3	2
weeks	73	75	77	72	46	92
ver 2 and under 3 weeks		7	23	3 24	43	8
weeks		11	23			
After 10 years of service	2	4		(9)	3	
weeks		19	-	13	11	1
over 2 and under 3 weeks	1	-		2	0.7	-
weeks	64	75	97	79	85	97
over 3 and under 4 weeks		(9)	3	6	1	2
weeks		1 /				

Table B-5. Paid vacation provisions in Portland, Maine, November 1973—Continued

		Percent of plant workers			Percent of office workers	
Vacation policy	All industries	Manufacturing	Public utilities	All industries	Manufacturing	Public utilities
Amount of vacation pay 14—Continued						
After 12 years of service						
	2	4		(9)	3 .	
weeks	25	15		12	6	1
ver 2 and under 3 weeks	1		-	2		-
weeks	67	79	97	80	87	97
ver 3 and under 4 weeksweeks	1 4	(9)	- 3	- 6	3	- 2
After 15 years of service						
Atter 15 years of service						
week	2	4	-	(9)	3	
weeks	18	11	-	9 2	4	1
ver 2 and under 3 weeks	1 50	50	63	65	43	82
weeksver 3 and under 4 weeks	1	2	-	-	43	-
weeks	28	33	37	24	50	17
After 20 years of service						
week	2	4		(9)	3	-
weeks	16	11	-	6	4	1
ver 2 and under 3 weeks	1	.:	-	2		
weeks	29	38 2	1.50	13	32	5
weeks	46	40	80	75	50	89
weeks	5	5	20	2	11	5
After 25 years of service			**			
week	2	4		( <sup>9</sup> )	3	2
weeks	12	11	-	4	4	1
ver 2 and under 3 weeks	1	-	-	2	-	-
weeks	33	38		16	30	5
weeks	28	17 31	27 73	57 21	22 40	8 87
weeks	24	31	73	21	40	87
After 30 years of service						
week	2	4 11	-	(9)	3	;
weeksver 2 and under 3 weeks	12 1	11		2	4	1
weeks	33	38		16	30	5
weeks	28	17	24	56	22	7
weeks	14	11	76	17	14	88
weeks	11	20	•	4	27	-
Maximum vacation available						
week	2	4	-	(9)	3	
weeks	12	11	•	4	4	1
ver 2 and under 3 weeks	1	20	-	2	20	-
weeks	33 26	38 14	24	16 55	30 13	5
weeks	15	13	76	19	23	88
weeks	11	20	-	4	27	-
weeks	**				-	

Table B-6. Health, insurance, and pension plan provisions in Portland, Maine, November 1973

All industries   Manufacturing   Public utilities   All industries   Manufacturing   Public    All workers   100	Type of benefit and		Percent of plant workers			Percent of office workers	
Corkers in establishments providing at least 1 of the benefits shown below	Type of benefit and financing 15	All industries	Manufacturing	Public utilities	All industries	Manufacturing	Public utilities
Life insurance	All workers	100	100	100	100	100	100
Life insurance							
Life insurance	rkers in establishments providing at	147		5.6%			
Noncontributory plans	east 1 of the benefits shown below	98	98	100	99	99	100
Noncontributory plans	Life insurance	92	98	100	87	.99	100
Accidental death and dismemberment insurance	Noncontributory plans						95
Noncontributory plans	Accidental death and dismemberment						,,,
Noncontributory plans	insurance	64	65	90	56	77	95
Sick leave or both   16	Noncontributory plans	38	50	81	40	62	93
Sickness and accident insurance							
Noncontributory plans	sick leave or both 16	81	86	94	84	50	95
Noncontributory plans	Sickness and accident insurance	63	82	51	40	48	34
Sick leave (full pay and no waiting period)							31
Sick leave (partial pay or waiting period).	Sick leave (full pay and no						the same and the same
Sick leave (partial pay or waiting period).	waiting period)	35	25	58	68	19	69
Long-term disability insurance	Sick leave (partial pay or						
Noncontributory plans	waiting period)	4	3		2	-	-
Noncontributory plans	Long-term disability insurance	25	37	14	54	61	2
Hospitalization insurance	Noncontributory plans						-
Noncontributory plans	Hospitalization insurance	90	98	100	96	99	100
Surgical insurance.     90     98     100     96     99     1       Noncontributory plans     59     76     84     59     81       Medical insurance.     88     98     100     93     99     1       Noncontributory plans     57     76     84     53     54       Major medical insurance     82     86     87     94     91       Noncontributory plans     54     68     78     63     50       Dental insurance.     10     15     22     6     12       Noncontributory plans     10     15     22     2     12	Noncontributory plans	59	76	84	59	81	96
Noncontributory plans         59         76         84         59         81           Medical insurance          88         98         100         93         99         1           Noncontributory plans         57         76         84         53         54           Major medical insurance         82         86         87         94         91           Noncontributory plans         54         68         78         63         50           Dental insurance         10         15         22         6         12           Noncontributory plans         10         15         22         2         12	Surgical insurance	90	98	100	96	99	100
Noncontributory plans	Noncontributory plans	59	76	84	59	81	96
Noncontributory plans	Medical insurance	88	98	100	93	99	100
Major medical insurance     82     86     87     94     91       Noncontributory plans     54     68     78     63     50       Dental insurance     10     15     22     6     12       Noncontributory plans     10     15     22     2     12	Noncontributory plans						96
Noncontributory plans         54         68         78         63         50           Dental insurance         10         15         22         6         12           Noncontributory plans         10         15         22         2         12	Major medical insurance		86			91	94
Dental insurance 10 15 22 6 12  Noncontributory plans 10 15 22 2 12	Noncontributory plans						91
Noncontributory plans 10 15 22 2 12	Dental insurance				6		4
Retirement pension 72 78 73 76 84	Noncontributory plans				2		4
	Retirement pension						74
Noncontributory plans 58 66 56 60 62	Noncontributory plans						66

# **Footnotes**

All of these standard footnotes may not apply to this bulletin.

1 Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime

at regular and/or premium rates), and the earnings correspond to these weekly hours.

The mean is computed for each job by totaling the earnings of all workers and dividing by the number of workers. The median designates position—half of the employees surveyed receive more and half receive less than the rate shown. The middle range is defined by 2 rates of pay; a fourth of the workers earn less than the lower of these rates and a fourth earn more than the higher rate.

Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

<sup>4</sup> These salaries relate to formally established minimum starting (hiring) regular straight-time salaries that are paid for standard workweeks.

5 Excludes workers in subclerical jobs such as messenger.

Data are presented for all standard workweeks combined, and for the most common standard workweeks reported.

7 Includes all plant workers in establishments currently operating late shifts, and establishments whose formal provisions cover late shifts, even though the establishments were not currently operating late shifts.

Less than 0.05 percent.
Less than 0.5 percent.

For purposes of this study, pay for a Sunday in December, negotiated in the automobile industry, is not treated as a paid holiday.

All combinations of full and half days that add to the same amount are combined; for example, the proportion of workers receiving a total of 9 days includes those with 9 full days and no half days, 8 full days and 2 half days, 7 full days and 4 half days, and so on. Proportions then were cumulated.

12 These days are provided as part of a Christmas-New Year holiday period which typically begins with Christmas Eve and ends with

New Year's Day. Such a holiday period is common in the automobile, aerospace, and farm implement industries.

"Floating" holidays vary from year to year according to employer or employee choice.

14 Includes payments other than "length of time," such as percentage of annual earnings or flat-sum payments, converted to an equivalent time basis; for example, 2 percent of annual earnings was considered as 1 week's pay. Periods of service are chosen arbitrarily and do not necessarily reflect individual provisions for progression; for example, changes in proportions at 10 years include changes between

5 and 10 years. Estimates are cumulative. Thus, the proportion eligible for at least 3 weeks' pay after 10 years includes those eligible for

at least 3 weeks' pay after fewer years of service.

Estimates listed after type of benefit are for all plans for which at least a part of the cost is borne by the employer. "Noncontributory plans" include only those financed entirely by the employer. Excluded are legally required plans, such as workmen's compensation, social

security, and railroad retirement.

16 Unduplicated total of workers receiving sick leave or sickness and accident insurance shown separately below. Sick leave plans are limited to those which definitely establish at least the minimum number of days' pay that each employee can expect. Informal sick leave allowances determined on an individual basis are excluded.

# Appendix A

Area wage and related benefits data are obtained by personal visits of Bureau field representatives at 3-year intervals, <sup>1</sup> In each of the intervening years, information on employment and occupational earnings is collected by a combination of personal visit and mail questionnaire from establishments participating in the previous survey.

In each of the 94 2 areas currently surveyed, data are obtained from representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Major industry groups excluded from these studies are government operations and the construction and extractive industries. Establishments having fewer than a prescribed number of workers are omitted because of insufficient employment in the occupations studied. Separate tabulations are provided for each of the broad industry divisions which meet publication criteria.

These surveys are conducted on a sample basis. The sampling procedures involve detailed stratification of all establishments within the scope of an individual area survey by industry and number of employees. From this stratified universe a probability sample is selected, with each establishment having a predetermined chance of selection. To obtain optimum accuracy at minimum cost, a greater proportion of large than small establishments is selected. When data are combined, each establishment is weighted according to its probability of selection, so that unbiased estimates are generated. For example, if one out of four establishments is selected, it is given a weight of four to represent itself plus three others. An alternate of the same original probability is chosen in the same industry-size classification if data are not available for the original sample member. If no suitable substitute is available, additional weight is assigned to a sample member that is similar to the missing unit.

# Occupations and Earnings

Occupations selected for study are common to a variety of manufacturing and non-manufacturing industries, and are of the following types: (1) Office clerical; (2) professional and technical; (3) maintenance and powerplant; and (4) custodial and material movement. Occupational classification is based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. Occupations selected for study are listed and described in appendix B. Unless otherwise indicated, the earnings data following the job titles are for all industries combined. Earnings data for some of the occupations listed and described, or for some industry divisions within occupations, are not presented in the A-series tables, because either (1) employment in the occupation is too small to provide enough data to merit presentation, or (2) there is possibility of disclosure of individual establishment data. Earnings data not shown separately for industry divisions are included in all industries combined data, where shown. Likewise, data are included in the overall classification when a subclassification of electronics technicians, secretaries, or truckdrivers is not shown or information to subclassify is not available.

Occupational employment and earnings data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Nonproduction bonuses are excluded, but cost-of-living allowances and incentive bonuses are included. Weekly hours for office clerical and professional and technical occupations refer to the standard workweek (rounded to the nearest half hour) for which employees receive regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates). Average weekly earnings for these occupations are rounded to the nearest half dollar.

These surveys measure the level of occupational earnings in an area at a particular time. Comparisons of individual occupational averages over time may not reflect expected wage changes. The averages for individual jobs are affected by changes in wages and employment patterns. For example, proportions of workers employed by high- or low-wage firms may change, or high-wage workers may advance to better jobs and be replaced by new workers at lower rates. Such shifts in employment could decrease an occupational average even though most establishments in an area increase wages during the year. Trends in earnings of occupational groups, shown in tables A-7 and A-8, are better indicators of wage trends than individual jobs within the groups.

Average earnings reflect composite, areawide estimates. Industries and establishments differ in pay level and job staffing, and thus contribute differently to the estimates for each job. Pay averages may fail to reflect accurately the wage differential among jobs in individual establishments.

Personal visits were on a 2-year cycle before July 1972.

Included in the 94 areas are 8 studies conducted by the Bureau under contract. These areas are Austin, Tex.; Binghamton, N.Y.—Pa.; Durham, N.C.; Fort Lauderdale—Hollywood and West Palm Beach, Fla.; Huntsville, Ala.; Lexington, Ky.; Melbourne—Titusville—Cocoa, Fla.; and Poughkeepste—Kingston—Newburgh, N.Y. In addition, the Bureau conducts more limited area studies in approximately 70 areas

at the request of the Employment Standards Administration of the U.S. Department of Labor.

Average pay levels for men and women in selected occupations should not be assumed to reflect differences in pay of the sexes within individual establishments. Factors which may contribute to differences include progression within established rate ranges, since only the rates paid incumbents are collected, and performance of specific duties within the general survey job descriptions. Job descriptions used to classify employees in these surveys usually are more generalized than those used in individual establishments and allow for minor differences among establishments in specific duties performed.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied. These differences in occupational structure do not affect materially the accuracy of the earnings data.

# Wage trends for selected occupational groups

Indexes in table A-7 measure wages at a given time, expressed as a percent of wages during the base period. Subtracting 100 from the index yields the percent change in wages from the base period to the date of the index. The percents of change or increase in tables A-7 and A-8 relate to wage changes between the indicated dates. Annual rates of increase, where shown, reflect the amount of increase for 12 months when the time span between surveys was other than 12 months. These computations are based on the assumption that wages increased at a constant rate between surveys.

Percents of change reported in tables A-7 and A-8 reflect two different measures of wage movement. Table A-7 provides percents of change in average weekly earnings of office clerical workers and industrial nurses and average hourly earnings of skilled maintenance and unskilled plant workers in the area. Table A-8 provides percents of change in average hourly earnings for the same occupational groups, adjusted to exclude the effect of employment shifts. The method used to compute wage trends in table A-8 is based on changes in average hourly earnings for establishments reporting index jobs in both the current and previous year (matched establishments); establishment employment in the jobs was held constant. Data for the matched establishments are weighted to represent all establishments reporting the job in the previous year.

Method of computing wage trends. Occupations used to compute wage trends are:

#### Office clerical (men and women):

Bookkeeping-machine operators, class B Clerks, accounting, classes A and B Clerks, file, classes A, B, and C Clerks, order Clerks, payroll Keypunch operators, classes A and B Messengers (office boys and girls) Secretaries Stenographers, general Stenographers, senior Switchboard operators, classes A and B Tabulating-machine operators, class B Typists, classes A and B

#### Industrial nurses (men and women):

Nurses, industrial (registered)

### Skilled maintenance (men):

Carpenters
Electricians
Machinists
Mechanics
Mechanics
Mechanics (automotive)
Painters
Pipefitters
Tool and die makers

#### Unskilled plant (men):

Janitors, porters, and cleaners Laborers, material handling

Indexes for individual areas in the program are computed as follows:

- Each occupation is assigned a weight based on its proportionate employment in the selected group of occupations in the base year.
- These weights are used to compute group averages. Each occupation's average (mean) earnings is multiplied by its weight. The products are totaled to obtain a group average.
- 3. The ratio of group averages for 2 consecutive years is computed by dividing the average for the current year by the average for the earlier year. The results—expressed as a percent—less 100 is the percent change.
- 4. The current year's index is obtained by multiplying the previous year's index by the ratio of the current year's group average to the previous year's group average.

Limitations of data. Indexes and percents of change in area averages, as presented in table A-7, are influenced by (1) general salary and wage changes, (2) merit or other pay increases received in the same job, (3) changes in average wages due to labor turnover, force expansions or reductions, and (4) changes resulting when establishments enter and leave the area. Occupational averages can increase or decrease without any actual change in wages. For example, even though all establishments give wage increases, average wages may decline because lower-paying establishments enter the area or expand their work forces. Similarly, wages may remain relatively constant, yet averages rise because higher-paying establishments enter the area or expand their work force. As mentioned, data in table A-8 are adjusted to remove some of the limitations to the information in table A-7, particularly changes resulting from force expansions or reductions and from the addition or deletion of establishments in the survey sample.

#### Establishment practices and supplementary wage provisions

The B-series tables provide information on establishment practices and supplementary wage provisions for plant and office workers. "Plant workers" include working foremen and all nonsupervisory workers (including leadmen and trainees) engaged in nonoffice functions. Cafeteria workers and routemen are excluded from manufacturing, but included in nonmanufacturing industries. "Office workers" include working supervisors and nonsupervisory workers performing clerical or related functions. Administrative, executive, and professional employees are excluded.

Minimum entrance salaries for office workers relate only to the establishments visited. (See table B-1.) Because of the optimum sampling techniques used and the probability that large establishments are more likely than small establishments to have formal entrance rates above the subclerical level, the table is more representative of policies in medium and large establishments.

Shift differential data are limited to plant workers in manufacturing industries. (See table B-2.) This information is presented in terms of (1) establishment policy of total plant worker employment, and (2) effective practice for workers employed on the specified shift at the time of the survey. In establishments having varied differentials, the amount applying to a majority is used; if no amount applies to a majority, the classification "other" is used. In establishments having some late-shift hours paid at normal rates, a difference is recorded only if it applies to a majority of the shift hours. A second (evening) shift ends work at or near midnight. A third (night) shift starts work at or near midnight.

The scheduled weekly hours and days of a majority of the first-shift workers in an establishment are tabulated as applying to all plant or office workers of that establishment. (See table B-3.) Scheduled weekly hours and days are those which a majority of full-time employees are expected to work for straight-time or overtime rates.

Paid holidays; paid vacations; and health, insurance, and pension plans are treated statistically as applying to all plant or office workers if a majority of such workers are eligible or may eventually qualify for the practices listed. (See tables B-4 through B-6.) Sums of individual items in tables B-2 through B-5 may not equal totals because of rounding.

Data on paid holidays are limited to holidays granted annually on a formal basis, which (1) are provided for in written form, or (2) are established by custom. (See table B-4.) Holidays ordinarily granted are included even though they may fall on a nonworkday and the worker is not granted another day off. The first part of the paid holidays table presents the number of whole and half holidays actually granted. The second part combines whole and half holidays to show total holiday time. Table B-4a reports the incidence of the most common paid holidays.

The summary of vacation plans is a statistical measure of vacation provisions rather than a measure of the proportion of workers actually receiving specific benefits. (See table B-5.) Provisions apply to all plant or office workers in an establishment regardless of length of service. Payments on other than a time basis are converted to a time period; for example, 2 percent of annual earnings are considered equivalent to 1 week's pay. Only basic plans are included. Estimates exclude vacation bonuses, vacation-savings plans, and "extended" or "sabbatical" benefits beyond basic plans. Such provisions are typical in the steel, aluminum, and can industries.

Health, insurance, and pension plans for which the employer pays at least a part of the cost include those (1) underwritten by a commercial insurance company or nonprofit organization, (2) provided through a union fund, or (3) paid directly by the employer out of current operating funds or from a fund set aside for this purpose. (See table B-6.) An establishment is considered to have such a plan if the majority of employees are covered even though less than a majority participate under the plan because employees are required to contribute toward the cost. Excluded are legally required plans, such as workmen's compensation, social security, and railroad retirement.

Sickness and accident insurance is limited to that type of insurance under which predetermined cash payments are made directly to the insured during temporary illness or accident disability. Information is presented for all such plans to which the employer contributes. However, in New York and New Jersey, which have enacted temporary disability insurance laws requiring employer contributions, plans are included only if the employer (1) contributes more than is legally required, or (2) provides the employee with benefits which exceed the requirements of the law. Tabulations of paid sick leave plans are limited to formal plans which provide full pay or a proportion of the worker's pay during absence from work because of illness. Separate tabulations are presented according to (1) plans which provide full pay and no waiting period, and (2) plans which provide either partial pay or a waiting period. In addition to the presentation of proportions of workers provided sickness and accident insurance or paid sick leave, an unduplicated total is shown of workers who receive either or both types of benefits.

Long term disability insurance plans provide payments to totally disabled employees upon the expiration of their paid sick leave and/or sickness and accident insurance, or after a predetermined period of disability (typically 6 months). Payments are made until the end of the disability, a maximum age, or eligibility for retirement benefits. Full or partial payments are almost always reduced by social security, workmen's compensation, and private pensions benefits payable to the disabled employee.

Major medical insurance plans protect employees from sickness and injury expenses beyond the coverage of basic hospitalization, medical, and surgical plans. Typical features of major medical plans are (1) a "deductible" (e.g., \$50) paid by the insured before benefits begin; (2) a coinsurance feature requiring the insured to pay a portion (e.g. 20 percent) of certain expenses; and (3) stated dollar maximum benefits (e.g., \$10,000 a year). Medical insurance provides complete or partial payment of doctors' fees. Dental insurance usually covers fillings, extractions, and X-rays. Excluded are plans which cover only oral surgery or accident damage. Retirement pension plans provide payments for the remainder of the worker's life.

4 The temporary disability laws in California and Rhode Island do not require employer contributions.

<sup>&</sup>lt;sup>3</sup> An establishment was considered as having a policy if it met either of the following conditions: (1) Operated late shifts at the time of the survey, or (2) had formal provisions covering late shifts. An establishment was considered as having formal provisions if it (1) had operated late shifts during the 12 months before the survey, or (2) had provisions in written form to operate late shifts.

<sup>5</sup> An establishment is considered as having a formal plan if it established at least the minimum number of days sick leave available to each employee. Such a plan need not be written; but informal sick leave allowances, determined on an individual basis, are excluded.

# **Appendix**

# Establishments and workers within scope of survey and number studied in Portland, Maine, by major industry division, November 1973

	Minimum	Number of establishments								
	employment				Within scop	e of study		2		
Industry division	in establish- ments in scope of study	Within scope of study 3	Studied	Tota	al <sup>4</sup>	Plant	Office	Studied		
	or study			Number	Percent	Plant	Office	Total4		
All divisions		154	71	28, 114	100	18, 387	5,042	19,792		
Manufacturing	50	43	24	12,349	44	9, 880	798	10,175		
Nonmanufacturing Transportation, communication, and	-	111	47	15,765	56	8,507	4,244	9, 617		
other public utilities 5	50	17	13	3,393	12	1,839	661	3,052		
Wholesale trade	50	22	7	2,250	8	(6)	(6)	979		
Retail trade	50	40	13	5,371	19	(6)	(6)	2,704		
Finance, insurance, and real estate	50	15	6	3,175	11	(7)	(6)	2,057		
Services 8	50	17	8	1,576	6	(6)	(6)	.825		

The Portland Standard Metropolitan Statistical Area, as defined by the Office of Management and Budget through November 1972, consists of the cities of Portland, South Portland, and Westbrook; and the towns of Cape Elizabeth, Cumberland, Falmouth, Gorham, Scarborough, and Yarmouth in Cumberland County. The "workers within scope of study" estimates shown in this table provide a reasonably accurate description of the size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison with other employment indexes to measure employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) small establishments are excluded from the scope of the survey.

<sup>2</sup> The 1967 edition of the Standard Industrial Classification Manual was used to classify establishments by industry division.

Includes executive, professional, and other workers excluded from the separate plant and office categories.

Workers from this entire division are represented in estimates for "all industries" and "nonmanufacturing" in the A-series tables, but from the real estate portion only in estimates for "all industries" in the B-series tables. Separate presentation of data is not made for one or more of the reasons given in footnote 6.

8 Hotels and motels; laundries and other personal services; business services; automobile repair, rental, and parking; motion pictures; nonprofit membership organizations (excluding religious and charitable organizations); and engineering and architectural services.

### Industrial composition in manufacturing

Over two-fifths of the workers within scope of the survey in the Portland area were employed in manufacturing firms. The following presents the major industry groups and specific industries as a percent of all manufacturing:

Industry groups
and allied products
and kindred products
ical equipment and

Leather and leather products \_\_\_\_ 13
Fabricated metal products \_\_\_\_ 12

Papermills, except	
building paper	21
Footwear, except rubber	. 13
Electronic components	
and accessories	10
Fabricated structural	
metal products	- 9
Bakery products	. 5
Canned, cured, and	
frozen foods	. 5

Specific industries

This information is based on estimates of total employment derived from universe materials compiled before actual survey. Proportions in various industry divisions may differ from proportions based on the results of the survey as shown in the appendix table.

#### Labor-management agreement coverage

The following tabulation shows the percent of plant and office workers employed in establishments in which a contract or contracts covered a majority of the workers in the respective categories, Portland, Maine, November 1973:

	Plant workers	Office workers
All industries	39	13
Manufacturing	52	9
Public utilities	93	82

An establishment is considered to have a contract covering all plant or office workers if a majority of such workers are covered by a labor-management agreement. Therefore, all other plant or office workers are employed in establishments that either do not have labor-management contracts in effect, or have contracts that apply to fewer than half of their plant or office workers. Estimates are not necessarily representative of the extent to which all workers in the area may be covered by the provisions of labor-management agreements, because small establishments are excluded and the industrial scope of the survey is limited.

Paper and alli Food and kinds Electrical equ supplies\_\_\_\_\_

<sup>3</sup> Includes all establishments with total employment at or above the minimum limitation. All outlets (within the area) of companies in industries such as trade, finance, auto repair service, and motion picture theaters are considered as 1 establishment.

<sup>5</sup> Abbreviated to "public utilities" in the A- and B-series tables. Taxicabs and services incidental to water transportation were excluded.
6 This division is represented in estimates for "all industries" and "nonmanufacturing" in the A-series tables, and for "all industries" in the B-series tables. Separate presentation of data is not made for one or more of the following reasons: (1) Employment is too small to provide enough data to merit separate study, (2) the sample was not designed initially to permit separate presentation, (3) response was insufficient or inadequate to permit separate presentation, and (4) there is possibility of disclosure of individual establishment data.

# **Аррен**оіх

Establishments and workers within scope of survey and number recition in Juriand, Maine

# Appendix B. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field staff in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field economists are instructed to exclude working supervisors: apprentices: learners: beginners; trainees; and handicapped, part-time, temporary, and probationary workers.

# OFFICE

#### BILLER, MACHINE

Prepares statements, bills, and invoices on a machine other than an ordinary or electromatic typewriter. May also keep records as to billings or shipping charges or perform other clerical work incidental to billing operations. For wage study purposes, billers, machine, are classified by type of machine, as follows:

Biller, machine (billing machine). Uses a special billing machine (combination typing and adding machine) to prepare bills and invoices from customers' purchase orders, internally prepared orders, shipping memorandums, etc. Usually involves application of predetermined discounts and shipping charges and entry of necessary extensions, which may or may not be computed on the billing machine, and totals which are automatically accumulated by machine. The operation usually involves a large number of carbon copies of the bill being prepared and is often done on a fanfold machine.

Biller, machine (bookkeeping machine). Uses a bookkeeping machine (with or without a typewriter keyboard) to prepare customers' bills as part of the accounts receivable operation. Generally involves the simultaneous entry of figures on customers' ledger record. The machine automatically accumulates figures on a number of vertical columns and computes and usually prints automatically the debit or credit balances. Does not involve a knowledge of bookkeeping. Works from uniform and standard types of sales and credit slips.

### BOOKKEEPING-MACHINE OPERATOR

Operates a bookkeeping machine (with or without a typewriter keyboard) to keep a record of business transactions.

Class A. Keeps a set of records requiring a knowledge of and experience in basic bookkeeping principles, and familiarity with the structure of the particular accounting system used. Determines proper records and distribution of debit and credit items to be used in each phase of the work. May prepare consolidated reports, balance sheets, and other records by hand.

Class B. Keeps a record of one or more phases or sections of a set of records usually requiring little knowledge of basic bookkeeping. Phases or sections include accounts payable, payroll, customers' accounts (not including a simple type of billing described under biller, machine), cost distribution, expense distribution, inventory control, etc. May check or assist in preparation of trial balances and prepare control sheets for the accounting department.

# CLERK, ACCOUNTING

Performs one or more accounting clerical tasks such as posting to registers and ledgers; reconciling bank accounts; verifying the internal consistency, completeness, and mathematical accuracy of accounting documents; assigning prescribed accounting distribution codes; examining and verifying for clerical accuracy various types of reports, lists, calculations, posting, etc.; or preparing simple or assisting in preparing more complicated journal vouchers. May work in either a manual or automated accounting system.

The work requires a knowledge of clerical methods and office practices and procedures which relates to the clerical processing and recording of transactions and accounting information. With experience, the worker typically becomes familiar with the bookkeeping and accounting terms and procedures used in the assigned work, but is not required to have a knowledge of the formal principles of bookkeeping and accounting.

#### CLERK, ACCOUNTING-Continued

Positions are classified into levels on the basis of the following definitions,

Class A. Under general supervision, performs accounting clerical operations which require the application of experience and judgment, for example, clerically processing complicated or nonrepetitive accounting transactions, selecting among a substantial variety of prescribed accounting codes and classifications, or tracing transactions through previous accounting actions to determine source of discrepancies. May be assisted by one or more class B accounting clerks.

Class B. Under close supervision, following detailed instructions and standardized procedures, performs one or more routine accounting clerical operations, such as posting to ledgers, cards, or worksheets where identification of items and locations of postings are clearly indicated; checking accuracy and completeness of standardized and repetitive records or accounting documents; and coding documents using a few prescribed accounting codes.

#### CLERK, FILE

Files, classifies, and retrieves material in an established filing system. May perform clerical and manual tasks required to maintain files. Positions are classified into levels on the basis of the following definitions.

Class A. Classifies and indexes file material such as correspondence, reports, technical documents, etc., in an established filing system containing a number of varied subject matter files. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

Class B. Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer subheadings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

Class C. Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. May perform simple clerical and manual tasks required to maintain and service files.

#### CLERK, ORDER

Receives customers' orders for material or merchandise by mail, phone, or personally. Duties involve any combination of the following: Quoting prices to customers; making out an order sheet listing the items to make up the order; checking prices and quantities of items on order sheet; and distributing order sheets to respective departments to be filled. May check with credit department to determine credit rating of customer, acknowledge receipt of orders from customers, follow up orders to see that they have been filled, keep file of orders received, and check shipping invoices with original orders.

#### CLERK, PAYROLL

Computes wages of company employees and enters the necessary data on the payroll sheets. Duties involve: Calculating workers' earnings based on time or production records; and posting calculated data on payroll sheet, showing information such as worker's name, working days, time, rate, deductions for insurance, and total wages due. May make out paychecks and assist paymaster in making up and distributing pay envelopes. May use a calculating machine.

#### KEYPUNCH OPERATOR

Operates a keypunch machine to record or verify alphabetic and/or numeric data on tabulating cards or on tape.

Positions are classified into levels on the basis of the following definitions.

- Class A. Work requires the application of experience and judgment in selecting procedures to be followed and in searching for, interpreting, selecting, or coding items to be keypunched from a variety of source documents. On occasion may also perform some routine keypunch work. May train inexperienced keypunch operators.
- Class B. Work is routine and repetitive. Under close supervision or following specific procedures or instructions, works from various standardized source documents which have been coded, and follows specified procedures which have been prescribed in detail and require little or no selecting, coding, or interpreting of data to be recorded. Refers to supervisor problems arising from erroneous items or codes or missing information.

## MESSENGER (Office Boy or Girl)

Performs various routine duties such as running errands, operating minor office machines such as sealers or mailers, opening and distributing mail, and other minor clerical work. Exclude positions that require operation of a motor vehicle as a significant duty.

#### SECRETARY

Assigned as personal secretary, normally to one individual. Maintains a close and highly responsive relationship to the day-to-day work of the supervisor. Works fairly independently receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties, usually including most of the following:

- a. Receives telephone calls, personal callers, and incoming mail, answers routine inquires, and routes technical inquiries to the proper persons;
  - b. Establishes, maintains, and revises the supervisor's files;
  - c. Maintains the supervisor's calendar and makes appointments as instructed;
  - d. Relays messages from supervisor to subordinates;
- e. Reviews correspondence, memorandums, and reports prepared by others for the supervisor's signature to assure procedural and typographic accuracy;
  - f. Performs stenographic and typing work.

May also perform other clerical and secretarial tasks of comparable nature and difficulty. The work typically requires knowledge of office routine and understanding of the organization, programs, and procedures related to the work of the supervisor.

#### Exclusions

Not all positions that are titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows:

- a. Positions which do not meet the "personal" secretary concept described above;
- b. Stenographers not fully trained in secretarial type duties;
- Stenographers serving as office assistants to a group of professional, technical, or managerial persons;
- d. Secretary positions in which the duties are either substantially more routine or substantially more complex and responsible than those characterized in the definition;
- e. Assistant type positions which involve more difficult or more responsible technical, administrative, supervisory, or specialized clerical duties which are not typical of secretarial work.

#### SECRETARY-Continued

NOTE: The term "corporate officer," used in the level definitions following, refers to those officials who have a significant corporate-wide policymaking role with regard to major company activities. The title "vice president," though normally indicative of this role, does not in all cases identify such positions. Vice presidents whose primary responsibility is to act personally on individual cases or transactions (e.g., approve or deny individual loan or credit actions; administer individual trust accounts; directly supervise a clerical staff) are not considered to be "corporate officers" for purposes of applying the following level definitions.

#### Class A

- 1. Secretary to the chairman of the board or president of a company that employs, in all, over 100 but fewer than 5,000 persons; or
- 2. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 5,000 but fewer than 25,000 persons; or
- Secretary to the head, immediately below the corporate officer level, of a major segment or subsidiary of a company that employs, in all, over 25,000 persons.

#### Class B

- Secretary to the chairman of the board or president of a company that employs, in all, fewer than 100 persons; or
- 2. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 100 but fewer than 5,000 persons; or
- 3. Secretary to the head, immediately below the officer level, over either a major corporate-wide functional activity (e.g., marketing, research, operations, industrial relations, etc.) or a major geographic or organizational segment (e.g., a regional headquarters; a major division) of a company that employes, in all, over 5,000 but fewer than 25,000 employees; or
- Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, over 5,000 persons; or
- 5. Secretary to the head of a large and important organizational segment (e.g., a middle management supervisor of an organizational segment often involving as many as several hundred persons) or a company that employs, in all, over 25,000 persons.

#### Class C

- 1. Secretary to an executive or managerial person whose responsibility is not equivalent to one of the specific level situations in the definition for class B, but whose organizational unit normally numbers at least several dozen employees and is usually divided into organizational segments which are often, in turn, further subdivided. In some companies, this level includes a wide range of organizational echelons; in others, only one or two; or
- 2. Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, fewer than 5,000 persons.

### Class D

- Secretary to the supervisor or head of a <u>small</u> organizational unit (e.g., fewer than about 25 or 30 persons); or
- Secretary to a nonsupervisory staff specialist, professional employee, administrative officer, or assistant, skilled technician or expert. (NOTE: Many companies assign stenographers, rather than secretaries as described above, to this level of supervisory or nonsupervisory worker.)

# STENOGRAPHER

Primary duty is to take dictation using shorthand, and to transcribe the dictation. May also type from written copy. May operate from a stenographic pool. May occasionally transcribe from voice recordings (if primary duty is transcribing from recordings, see Transcribing-Machine Operator, General).

NOTE: This job is distinguished from that of a secretary in that a secretary normally works in a confidential relationship with only one manager or executive and performs more responsible and discretionary tasks as described in the secretary job definition.

### Stenographer, General

Dictation involves a normal routine vocabulary. May maintain files, keep simple records, or perform other relatively routine clerical tasks.

# Stenographer, Senior

Dictation involves a varied technical or specialized vocabulary such as in legal briefs or reports on scientific research. May also set up and maintain files, keep records, etc.

OR

Performs stenographic duties requiring significantly greater independence and responsibility than stenographer, general, as evidenced by the following: Work requires a high degree of stenographic speed and accuracy; a thorough working knowledge of general business and office procedure; and of the specific business operations, organization, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as maintaining followup files; assembling material for reports, memorandums, and letters; composing simple letters from general instructions; reading and routing incoming mail: and answering routine questions, etc.

#### SWITCHBOARD OPERATOR

Class A. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. Performs full telephone information service or handles complex calls, such as conference, collect, overseas, or similar calls, either in addition to doing routine work as described for switchboard operator, class B, or as a full-time assignment. ("Full" telephone information service occurs when the establishment has varied functions that are not readily understandable for telephone information purposes, e.g., because of overlapping or interrelated functions, and consequently present frequent problems as to which extensions are appropriate for calls.)

Class B. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. May handle routine long distance calls and record tolls. May perform limited telephone information service occurs if the functions of the establishment serviced are readily understandable for telephone information purposes, or if the requests are routine, e.g., giving extension numbers when specific names are furnished, or if complex calls are referred to another operator.)

These classifications do not include switchboard operators in telephone companies who assist customers in placing calls.

# SWITCHBOARD OPERATOR-RECEPTIONIST

In addition to performing duties of operator on a single-position or monitor-type switchboard, acts as receptionist and may also type or perform routine clerical work as part of regular duties. This typing or clerical work may take the major part of this worker's time while at switchboard.

### TABULATING-MACHINE OPERATOR (Electric Accounting Machine Operator)

Operates one or a variety of machines such as the tabulator, calculator, collator, interpreter, sorter, reproducing punch, etc. Excluded from this definition are working supervisors. Also excluded are operators of electronic digital computers, even though they may also operate EAM equipment.

### TABULATING-MACHINE OPERATOR (Electric Accounting Machine Operator)—Continued

Positions are classified into levels on the basis of the following definitions.

Class A. Performs complete reporting and tabulating assignments including devising difficult control panel wiring under general supervision. Assignments typically involve a variety of long and complex reports which often are irregular or nonrecurring, requiring some planning of the nature and sequencing of operations, and the use of a variety of machines. Is typically involved in training new operators in machine operations or training lower level operators in wiring from diagrams and in the operating sequences of long and complex reports. Does not include positions in which wiring responsibility is limited to selection and insertion of prewired boards.

Class B. Performs work according to established procedures and under specific instructions. Assignments typically involve complete but routine and recurring reports or parts of larger and more complex reports. Operates more difficult tabulating or electrical accounting machines such as the tabulator and calculator, in addition to the simpler machines used by class C operators. May be required to do some wiring from diagrams. May train new employees in basic machine operations.

Class C. Under specific instructions, operates simple tabulating or electrical accounting machines such as the sorter, interpreter, reproducing punch, collator, etc. Assignments typically involve portions of a work unit, for example, individual sorting or collating runs, or repetitive operations. May perform simple wiring from diagrams, and do some filing work.

#### TRANSCRIBING-MACHINE OPERATOR, GENERAL

Primary duty is to transcribe dictation involving a normal routine vocabulary from transcribing-machine records. May also type from written copy and do simple clerical work. Workers transcribing dictation involving a varied technical or specialized vocabulary such as legal briefs or reports on scientific research are not included. A worker who takes dictation in shorthand or by Stenotype or similar machine is classified as a stenographer.

#### TYPIST

Uses a typewriter to make copies of various materials or to make out bills after calculations have been made by another person. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

Class A. Performs one or more of the following: Typing material in final form when it involves combining material from several sources; or responsibility for correct spelling, syllabication, punctuation, etc., of technical or unusual words or foreign language material; or planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters, varying details to suit circumstances,

Class B. Performs one or more of the following: Copy typing from rough or clear drafts; or routine typing of forms, insurance policies, etc.; or setting up simple standard tabulations; or copying more complex tables already set up and spaced properly.

# PROFESSIONAL AND TECHNICAL

#### COMPUTER OPERATOR

Monitors and operates the control console of a digital computer to process data according to operating instructions, usually prepared by a programmer. Work includes most of the following: Studies instructions to determine equipment setup and operations; loads equipment with required items (tape reels, cards, etc.); switches necessary auxiliary equipment into circuit, and starts and operates computer; makes adjustments to computer to correct operating problems and meet special conditions; reviews errors made during operation and determines cause or refers problem to supervisor or programmer; and maintains operating records. May test and assist in correcting program.

For wage study purposes, computer operators are classified as follows:

Class A. Operates independently, or under only general direction, a computer running programs with most of the following characteristics: New programs are frequently tested and introduced: scheduling requirements are of critical importance to minimize downtime; the programs are of complex design so that identification of error source often requires a working knowledge of the total program, and alternate programs may not be available. May give direction and guidance to lower level operators.

Class B. Operates independently, or under only general direction, a computer running programs with most of the following characteristics: Most of the programs are established production runs, typically run on a regularly recurring basis; there is little or no testing

#### COMPUTER OPERATOR-Continued

of new programs required; alternate programs are provided in case original program needs major change or cannot be corrected within a reasonable time. In common error situations, diagnoses cause and takes corrective action. This usually involves applying previously programmed corrective steps, or using standard correction techniques.

OF

Operates under direct supervision a computer running programs or segments of programs with the characteristics described for class A. May assist a higher level operator by independently performing less difficult tasks assigned, and performing difficult tasks following detailed instructions and with frequent review of operations performed.

Class C. Works on routine programs under close supervision. Is expected to develop working knowledge of the computer equipment used and ability to detect problems involved in running routine programs. Usually has received some formal training in computer operation. May assist higher level operator on complex programs.

## COMPUTER PROGRAMMER, BUSINESS

Converts statements of business problems, typically prepared by a systems analyst, into a sequence of detailed instructions which are required to solve the problems by automatic data processing equipment. Working from charts or diagrams, the programmer develops the precise instructions which, when entered into the computer system in coded language, cause the manipulation

#### COMPUTER PROGRAMMER, BUSINESS-Continued

of data to achieve desired results. Work involves most of the following: Applies knowledge of computer capabilities, mathematics, logic employed by computers, and particular subject matter involved to analyze charts and diagrams of the problem to be programmed; develops sequence of program steps; writes detailed flow charts to show order in which data will be processed; converts these charts to coded instructions for machine to follow; tests and corrects programs; prepares instructions for operating personnel during production run; analyzes, reviews, and alters programs to increase operating efficiency or adapt to new requirements; maintains records of program development and revisions. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or programmers primarily concerned with scientific and/or engineering problems.

For wage study purposes, programmers are classified as follows:

Class A. Works independently or under only general direction on complex problems which require competence in all phases of programming concepts and practices. Working from diagrams and charts which identify the nature of desired results, major processing steps to be accomplished, and the relationships between various steps of the problem solving routine; plans the full range of programming actions needed to efficiently utilize the computer system in achieving desired end products.

At this level, programming is difficult because computer equipment must be organized to produce several interrelated but diverse products from numerous and diverse data elements. A wide variety and extensive number of internal processing actions must occur. This requires such actions as development of common operations which can be reused, establishment of linkage points between operations, adjustments to data when program requirements exceed computer storage capacity, and substantial manipulation and resequencing of data elements to form a highly integrated program.

May provide functional direction to lower level programmers who are assigned to assist.

Class B. Works independently or under only general direction on relatively simple programs, or on simple segments of complex programs. Programs (or segments) usually process information to produce data in two or three varied sequences or formats. Reports and listings are produced by refining, adapting, arraying, or making minor additions to or deletions from input data which are readily available. While numerous records may be processed, the data have been refined in prior actions so that the accuracy and sequencing of data can be tested by using a few routine checks. Typically, the program deals with routine record-keeping type operations.

OR

Works on complex programs (as described for class A) under close direction of a higher level programmer or supervisor. May assist higher level programmer by independently performing less difficult tasks assigned, and performing more difficult tasks under fairly close direction.

May guide or instruct lower level programmers.

Class C. Makes practical applications of programming practices and concepts usually learned in formal training courses. Assignments are designed to develop competence in the application of standard procedures to routine problems. Receives close supervision on new aspects of assignments; and work is reviewed to verify its accuracy and conformance with required procedures.

#### COMPUTER SYSTEMS ANALYST, BUSINESS

Analyzes business problems to formulate procedures for solving them by use of electronic data processing equipment. Develops a complete description of all specifications needed to enable programmers to prepare required digital computer programs. Work involves most of the following: Analyzes subject-matter operations to be automated and identifies conditions and criteria required to achieve satisfactory results; specifies number and types of records, files, and documents to be used; outlines actions to be performed by personnel and computers in sufficient detail for presentation to management and for programming (typically this involves preparation of work and data flow charts); coordinates the development of test problems and participates in trial runs of new and revised systems; and recommends equipment changes to obtain more effective overall operations. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or systems analysts primarily concerned with scientific or engineering problems.

For wage study purposes, systems analysts are classified as follows:

Class A. Works independently or under only general direction on complex problems involving all phases of system analysis. Problems are complex because of diverse sources of input data and multiple-use requirements of output data. (For example, develops an integrated production scheduling, inventory control, cost analysis, and sales analysis record in which

#### COMPUTER SYSTEMS ANALYST, BUSINESS-Continued

every item of each type is automatically processed through the full system of records and appropriate followup actions are initiated by the computer.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of new or revised systems of data processing operations. Makes recommendations, if needed, for approval of major systems installations or changes and for obtaining equipment.

May provide functional direction to lower level systems analysts who are assigned to assist.

Class B. Works independently or under only general direction on problems that are relatively uncomplicated to analyze, plan, program, and operate. Problems are of limited complexity because sources of input data are homogeneous and the output data are closely related. (For example, develops systems for maintaining depositor accounts in a bank, maintaining accounts receivable in a retail establishment, or maintaining inventory accounts in a manufacturing or wholesale establishment.) Confers with persons concerned to determine the data processing systems and advises subject-matter personnel on the implications of the data processing systems to be applied.

OR

Works on a segment of a complex data processing scheme or system, as described for class A. Works independently on routine assignments and receives instruction and guidance on complex assignments. Work is reviewed for accuracy of judgment, compliance with instructions, and to insure proper alignment with the overall system.

Class C. Works under immediate supervision, carrying out analyses as assigned, usually of a single activity. Assignments are designed to develop and expand practical experience in the application of procedures and skills required for systems analysis work. For example, may assist a higher level systems analyst by preparing the detailed specifications required by programmers from information developed by the higher level analyst.

#### DRAFTSMAN

Class A. Plans the graphic presentation of complex items having distinctive design features that differ significantly from established drafting precedents. Works in close support with the design originator, and may recommend minor design changes. Analyzes the effect of each change on the details of form, function, and positional relationships of components and parts. Works with a minimum of supervisory assistance. Completed work is reviewed by design originator for consistency with prior engineering determinations. May either prepare drawings, or direct their preparation by lower level draftsmen.

Class B. Performs nonroutine and complex drafting assignments that require the application of most of the standardized drawing techniques regularly used. Duties typically involve such work as: Prepares working drawings of subassemblies with irregular shapes, multiple functions, and precise positional relationships between components; prepares architectural drawings for construction of a building including detail drawings of foundations, wall sections, floor plans, and roof. Uses accepted formulas and manuals in making necessary computations to determine quantities of materials to be used, load capacities, strengths, stresses, etc. Receives initial instructions, requirements, and advice from supervisor. Completed work is checked for technical adequacy.

Class C. Prepares detail drawings of single units or parts for engineering, construction, manufacturing, or repair purposes. Types of drawings prepared include isometric projections (depicting three dimensions in accurate scale) and sectional views to clarify positioning of components and convey needed information. Consolidates details from a number of sources and adjusts or transposes scale as required. Suggested methods of approach, applicable precedents, and advice on source materials are given with initial assignments. Instructions are less complete when assignments recur. Work may be spot-checked during progress.

#### DRAFTSMAN-TRACER

Copies plans and drawings prepared by others by placing tracing cloth or paper over drawings and tracing with pen or pencil. (Does not include tracing limited to plans primarily consisting of straight lines and a large scale not requiring close delineation.)

#### AND/OR

Prepares simple or repetitive drawings of easily visualized items. Work is closely supervised during progress.

#### ELECTRONICS TECHNICIAN

Works on various types of electronic equipment and related devices by performing one or a combination of the following: Installing, maintaining, repairing, overhauling, troubleshooting, modifying, constructing, and testing. Work requires practical application of technical knowledge of electronics principles, ability to determine malfunctions, and skill to put equipment in required operating condition.

#### ELECTRONICS TECHNICIAN-Continued

The equipment—consisting of either many different kinds of circuits or multiple repetition of the same kind of circuit-includes, but is not limited to, the following: (a) Electronic transmitting and receiving equipment (e.g., radar, radio, television, telephone, sonar, navigational aids), (b) digital and analog computers, and (c) industrial and medical measuring and controlling

This classification excludes repairmen of such standard electronic equipment as common office machines and household radio and television sets; production assemblers and testers; workers whose primary duty is servicing electronic test instruments; technicians who have administrative or supervisory responsibility; and draftsmen, designers, and professional engineers.

Positions are classified into levels on the basis of the following definitions.

Class A. Applies advanced technical knowledge to solve unusually complex problems (i.e., those that typically cannot be solved solely by reference to manufacturers' manuals or similar documents) in working on electronic equipment. Examples of such problems include location and density of circuitry, electro-magnetic radiation, isolating malfunctions, and frequent engineering changes. Work involves: A detailed understanding of the interrelationships of circuits; exercising independent judgment in performing such tasks as making circuit analyses, calculating wave forms, tracing relationships in signal flow; and regularly using complex test instruments (e.g., dual trace oscilloscopes, Q-meters, deviation meters, pulse NURSE, INDUSTRIAL (Registered) generators).

Work may be reviewed by supervisor (frequently an engineer or designer) for general compliance with accepted practices. May provide technical guidance to lower level technicians.

Class B. Applies comprehensive technical knowledge to solve complex problems (i.e., those that typically can be solved solely by properly interpreting manufacturers' manuals or similar documents) in working on electronic equipment. Work involves: A familiarity with the interrelationships of circuits; and judgment in determining work sequence and in selecting tools and testing instruments, usually less complex than those used by the class A technician.

#### ELECTRONICS TECHNICIAN-Continued

Receives technical guidance, as required, from supervisor or higher level technician, and work is reviewed for specific compliance with accepted practices and work assignments. May provide technical guidance to lower level technicians.

Class C. Applies working technical knowledge to perform simple or routine tasks in working on electronic equipment, following detailed instructions which cover virtually all procedures. Work typically involves such tasks as: Assisting higher level technicians by performing such activities as replacing components, wiring circuits, and taking test readings; repairing simple electronic equipment; and using tools and common test instruments (e.g., multimeters, audio signal generators, tube testers, oscilloscopes). Is not required to be familiar with the interrelationships of circuits. This knowledge, however, may be acquired through assignments designed to increase competence (including classroom training) so that worker can advance to higher level technician.

Receives technical guidance, as required, from supervisor or higher level technician. Work is typically spot checked, but is given detailed review when new or advanced assignments

A registered nurse who gives nursing service under general medical direction to ill or injured employees or other persons who become ill or suffer an accident on the premises of a factory or other establishment. Duties involve a combination of the following: Giving first aid to the ill or injured; attending to subsequent dressing of employees' injuries; keeping records of patients treated; preparing accident reports for compensation or other purposes; assisting in physical examinations and health evaluations of applicants and employees; and planning and carrying out programs involving health education, accident prevention, evaluation of plant environment, or other activities affecting the health, welfare, and safety of all personnel. Nursing supervisors or head nurses in establishments employing more than one nurse are excluded.

# MAINTENANCE AND POWERPLANT

### CARPENTER, MAINTENANCE

Performs the carpentry duties necessary to construct and maintain in good repair building woodwork and equipment such as bins, cribs, counters, benches, partitions, doors, floors, stairs, casings, and trim made of wood in an establishment. Work involves most of the following: Planning and laying out of work from blueprints, drawings, models, or verbal instructions; using a variety of carpenter's handtools, portable power tools, and standard measuring instruments; making standard shop computations relating to dimensions of work; and selecting materials necessary for the work. In general, the work of the maintenance carpenter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

# ELECTRICIAN, MAINTENANCE

Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy in an establishment. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blueprints, drawings, layouts, or other specifications; locating and diagnosing trouble in the electrical system or equipment; working standard computations relating to load requirements of wiring or electrical equipment; and using a variety of electrician's handtools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### ENGINEER, STATIONARY

Operates and maintains and may also supervise the operation of stationary engines and equipment (mechanical or electrical) to supply the establishment in which employed with power, heat, refrigeration, or air-conditioning. Work involves: Operating and maintaining equipment such as steam engines, air compressors, generators, motors, turbines, ventilating and refrigerating equipment, steam boilers and boiler-fed water pumps; making equipment repairs; and keeping a record of operation of machinery, temperature, and fuel consumption. May also supervise these operations. Head or chief engineers in establishments employing more than one engineer are excluded.

### FIREMAN, STATIONARY BOILER

Fires stationary boilers to furnish the establishment in which employed with heat, power, or steam. Feeds fuels to fire by hand or operates a mechanical stoker, gas, or oil burner; and checks water and safety valves. May clean, oil, or assist in repairing boilerroom equipment.

#### HELPER, MAINTENANCE TRADES

Assists one or more workers in the skilled maintenance trades, by performing specific or general duties of lesser skill, such as keeping a worker supplied with materials and tools; cleaning working area, machine, and equipment; assisting journeyman by holding materials or tools; and performing other unskilled tasks as directed by journeyman. The kind of work the helper is permitted to perform varies from trade to trade: In some trades the helper is confined to supplying, lifting, and holding materials and tools, and cleaning working areas; and in others he is permitted to perform specialized machine operations, or parts of a trade that are also performed by workers on a full-time basis.

# MACHINE-TOOL OPERATOR, TOOLROOM

Specializes in the operation of one or more types of machine tools, such as jig borers, cylindrical or surface grinders, engine lathes, or milling machines, in the construction of machine-shop tools, gauges, jigs, fixtures, or dies. Work involves most of the following: Planning and performing difficult machining operations; processing items requiring complicated setups or a high degree of accuracy; using a variety of precision measuring instruments; selecting feeds, speeds, tooling, and operation sequence; and making necessary adjustments during operation to achieve requisite tolerances or dimensions. May be required to recognize when tools need dressing, to dress tools, and to select proper coolants and cutting and lubricating oils. For cross-industry wage study purposes, machine-tool operators, toolroom, in tool and die jobbing shops are excluded from this classification.

#### MACHINIST, MAINTENANCE

Produces replacement parts and new parts in making repairs of metal parts of mechanical equipment operated in an establishment. Work involves most of the following: Interpreting written instructions and specifications; planning and laying out of work; using a variety of machinist's

#### MACHINIST, MAINTENANCE-Continued

handtools and precision measuring instruments; setting up and operating standard machine tools; shaping of metal parts to close tolerances; making standard shop computations relating to dimensions of work, tooling, feeds, and speeds of machining; knowledge of the working properties of the common metals; selecting standard materials, parts, and equipment required for his work; and fitting and assembling parts into mechanical equipment. In general, the machinist's work normally requires a rounded training in machine-shop practice usually acquired through a formal apprenticeship or equivalent training and experience.

### MECHANIC, AUTOMOTIVE (Maintenance)

Repairs automobiles, buses, motortrucks, and tractors of an establishment. Work involves most of the following: Examining automotive equipment to diagnose source of trouble; discassembling equipment and performing repairs that involve the use of such handtools as wrenches, gauges, drills, or specialized equipment in disassembling or fitting parts; replacing broken or defective parts from stock; grinding and adjusting valves; reassembling and installing the various assemblies in the vehicle and making necessary adjustments; and aligning wheels, adjusting brakes and lights, or tightening body bolts. In general, the work of the automotive mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

This classification does not include mechanics who repair customers' vehicles in automobile repair shops.

#### MECHANIC, MAINTENANCE

Repairs machinery or mechanical equipment of an establishment. Work involves most of the following: Examining machines and mechanical equipment to diagnose source of trouble; dismantling or partly dismantling machines and performing repairs that mainly involve the use of handtools in scraping and fitting parts; replacing broken or defective parts with items obtained from stock; ordering the production of a replacement part by a machine shop or sending of the machine to a machine shop for major repairs; preparing written specifications for major repairs or for the production of parts ordered from machine shop; reassembling machines; and making all necessary adjustments for operation. In general, the work of a maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Excluded from this classification are workers whose primary duties involve setting up or adjusting machines.

#### MILLWRIGHT

Installs new machines or heavy equipment, and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves most of the following: Planning and laying out of the work; interpreting blueprints or other specifications; using a variety of handtools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity; aligning and balancing of equipment; selecting standard tools, equipment, and parts to be used; and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience.

#### PAINTER, MAINTENANCE

Paints and redecorates walls, woodwork, and fixtures of an establishment. Work involves the following: Knowledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead, and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### PIPEFITTER, MAINTENANCE

Installs or repairs water, steam, gas, or other types of pipe and pipefittings in an establishment. Work involves most of the following: Laying out of work and measuring to locate position of pipe from drawings or other written specifications; cutting various sizes of pipe to correct lengths with chisel and hammer or oxyacetylene torch or pipe-cutting machines; threading pipe with stocks and dies; bending pipe by hand-driven or power-driven machines; assembling pipe with couplings and fastening pipe to hangers; making standard shop computations relating to pressures, flow, and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. In general, the work of the maintenance pipefitter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Workers primarily engaged in installing and repairing building sanitation or heating systems are excluded.

#### SHEET-METAL WORKER, MAINTENANCE

Fabricates, installs, and maintains in good repair the sheet-metal equipment and fixtures (such as machine guards, grease pans, shelves, lockers, tanks, ventilators, chutes, ducts, metal roofing) of an establishment. Work involves most of the following: Planning and laying out all types of sheet-metal maintenance work from blueprints, models, or other specifications; setting up and operating all available types of sheet-metal working machines; using a variety of handtools in cutting, bending, forming, shaping, fitting, and assembling; and installing sheet-metal articles as required. In general, the work of the maintenance sheet-metal worker requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### TOOL AND DIE MAKER

Constructs and repairs machine-shop tools, gauges, jigs, fixtures or dies for forgings, punching, and other metal-forming work. Work involves most of the following: Planning and laying out of work from models, blueprints, drawings, or other oral and written specifications; using a variety of tool and die maker's handtools and precision measuring instruments; understanding of the working properties of common metals and alloys; setting up and operating of machine tools and related equipment; making necessary shop computations relating to dimensions of work, speeds, feeds, and tooling of machines; heat-treating of metal parts during fabrication as well as of finished tools and dies to achieve required qualities; working to close tolerances; fitting and assembling of parts to prescribed tolerances and allowances; and selecting appropriate materials, tools, and processes. In general, the tool and die maker's work requires a rounded training in machine-shop and toolroom practice usually acquired through a formal apprenticeship or equivalent training and experience.

For cross-industry wage study purposes, tool and die makers in tool and die jobbing shops are excluded from this classification.

# **CUSTODIAL AND MATERIAL MOVEMENT**

# GUARD AND WATCHMEN

Guard. Performs routine police duties, either at fixed post or on tour, maintaining order, using arms or force where necessary. Includes gatemen who are stationed at gate and check on identity of employees and other persons entering.

Watchman. Makes rounds of premises periodically in protecting property against fire, theft, and illegal entry.

### JANITOR, PORTER, OR CLEANER

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms. Workers who specialize in window washing are excluded.

#### LABORER, MATERIAL HANDLING

A worker employed in a warehouse, manufacturing plant, store, or other establishment whose duties involve one or more of the following: Loading and unloading various materials and merchandise on or from freight cars, trucks, or other transporting devices; unpacking, shelving, or placing materials or merchandise in proper storage location; and transporting materials or merchandise by handtruck, car, or wheelbarrow. Longshoremen, who load and unload ships are excluded.

#### ORDER FILLER

Fills shipping or transfer orders for finished goods from stored merchandise in accordance with specifications on sales slips, customers' orders, or other instructions. May, in addition filling orders and indicating items filled or omitted, keep records of outgoing orders, requisition additional stock or report short supplies to supervisor, and perform other related duties.

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#### PACKER, SHIPPING

Prepares finished products for shipment or storage by placing them in shipping containers, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Work requires the placing of items in shipping containers and may involve one or more of the following: Knowledge of various items of stock in order to verify content: selection of appropriate type and size of container; inserting enclosures in container; using excelsior or other material to prevent breakage or damage: closing and sealing container: and applying labels or entering identifying data on container. Packers who also make wooden boxes or crates are excluded.

#### SHIPPING AND RECEIVING CLERK

Prepares merchandise for shipment, or receives and is responsible for incoming shipments of merchandise or other materials. Shipping work involves: A knowledge of shipping procedures, practices, routes, available means of transportation, and rates; and preparing records of the goods shipped, making up bills of lading, posting weight and shipping charges, and keeping a file of shipping records. May direct or assist in preparing the merchandise for shipment. Receiving work involves: Verifying or directing others in verifying the correctness of shipments against bills of lading, invoices, or other records: checking for shortages and rejecting damaged goods; routing merchandise or materials to proper departments: and maintaining necessary records and files.

For wage study purposes, workers are classified as follows:

Receiving clerk
Shipping clerk
Shipping and receiving clerk

#### TRUCKDRIVER

Drives a truck within a city or industrial area to transport materials, merchandise, equipment, or men between various types of establishments such as: Manufacturing plants, freight depots, warehouses, wholesale and retail establishments, or between retail establishments and customers' houses or places of business. May also load or unload truck with or without helpers, make minor mechanical repairs, and keep truck in good working order. <a href="Driver-salesmen and over-the-road drivers are excluded.">Driver-salesmen and over-the-road drivers are excluded.</a>

### TRUCKDRIVER-Continued

For wage study purposes, truckdrivers are classified by size and type of equipment, as follows: (Tractor-trailer should be rated on the basis of trailer capacity.)

Truckdriver (combination of sizes listed separately)
Truckdriver, light (under 1½ tons)
Truckdriver, medium (1½ to and including 4 tons)
Truckdriver, heavy (over 4 tons, trailer type)
Truckdriver, heavy (over 4 tons, other than trailer type)

#### TRUCKER, POWER

Operates a manually controlled gasoline- or electric-powered truck or tractor to transport goods and materials of all kinds about a warehouse, manufacturing plant, or other establishment.

For wage study purposes, workers are classified by type of truck, as follows:

Trucker, power (forklift)
Trucker, power (other than forklift)

#### WAREHOUSEMAN

As directed, performs a variety of warehousing duties which require an understanding of the establishment's storage plan. Work involves most of the following: Verifying materials (or merchandise) against receiving documents, noting and reporting discrepancies and obvious damages; routing materials to prescribed storage locations; storing, stacking, or palletizing materials in accordance with prescribed storage methods; rearranging and taking inventory of stored materials; examining stored materials and reporting deterioration and damage; removing material from storage and preparing it for shipment. May operate hand or power trucks in performing warehousing duties.

Exclude workers whose <u>primary</u> 'duties involve shipping and receiving work (see shipping and receiving clerk and packer, shipping), order filling (see order filler), or operating power trucks (see trucker, power).

# Available On Request-

The following areas are surveyed periodically for use in administering the Service Contract Act of 1965. Copies of public releases are or will be available at no cost while supplies last from any of the BLS regional offices shown on the back cover.

Great Falls, Mont.

Abilene, Tex. Alamogordo-Las Cruces, N. Mex. Albany, Ga. Alexandria, La. Atlantic City, N.J. Augusta, Ga.-S.C. Baton Rouge, La. Billings, Mont. Biloxi-Gulfport-Pascagoula, Miss. Bridgeport, Norwalk, and Stamford, Conn. Brunswick, Ga. Cape Cod, Mass. Cedar Rapids, Iowa Champaign-Urbana, Ill. Charleston, S.C. Cheyenne, Wyo. Clarksville, Tenn., and Hopkinsville, Ky. Colorado Springs, Colo. Columbia, S.C. Columbus, Ga .- Ala. Corpus Christi, Tex. Dothan, Ala. Duluth-Superior, Minn.-Wis. Favetteville, N.C. Fitchburg-Leominster, Mass. Fort Smith, Ark .- Okla. Frederick-Hagerstown-Chambersburg-Martinsburg, Md.-Pa.-W. Va. Fresno, Calif. Gadsden-Anniston, Ala. Goldsboro, N.C. Grand Forks, N. Dak. Grand Island-Hastings, Nebr.

Laredo, Tex. Las Vegas, Nev. Lower Eastern Shore, Md.-Va.-Del. McAllen-Pharr-Edinburg and Brownsville-Harlingen-San Benito, Tex. Macon, Ga. Marquette, Escanaba, and Sault Ste. Marie, Mich. Meridian, Miss. Middlesex, Monmouth, Ocean, and Somerset Cos., N.J. Mobile, Ala., and Pensacola, Fla. New Bern-Jacksonville, N.C. Norwich-Groton-New London, Conn. Orlando, Fla. Oxnard-Simi Valley-Ventura, Calif. Panama City, Fla. Peru, Ind. Pine Bluff, Ark. Reno, Nev. Salina, Kans. Sacramento, Calif. San Angelo, Tex. Santa Barbara-Santa Maria-Lompoc, Calif. Selma, Ala. Sherman-Denison, Tex. Shreveport, La. Springfield-Chicopee-Holyoke, Mass.-Conn. Tacoma, Wash. Tucson, Ariz. Vallejo-Fairfield-Napa, Calif. Waco, Tex. Wilmington, Del.-N.J.-Md.

Reports for the following surveys conducted in the prior year but since discontinued are also available:

Amarillo, Tex.
Bakersfield, Calif.
Crane, Ind.
El Paso, Tex.
Eugene-Springfield, Oreg.
Fargo-Moorhead, N. Dak.-Minn.
Greensboro-Winston Salem-High Point, N.C.
Harrisburg, Pa.
Knoxville, Tenn.

Melbourne-Titusville-Cocoa, Fla. (Brevard Co.)\*
Montgomery, Ala.
Nashville, Tenn.
Northeastern Maine
Ogden, Utah
Portsmouth, N.H.-Maine-Mass.
Pueblo, Colo.
Topeka, Kans.
Yuma, Ariz.

The twelfth annual report on salaries for accountants, auditors, chief accountants, attorneys, job analysts, directors of personnel, buyers, chemists, engineers, engineering technicians, draftsmen, and clerical employees. Order as BLS Bulletin 1764, National Survey of Professional, Administrative, Technical, and Clerical Pay, June 1972, \$1.25 a copy, from any of the BLS regional sales offices shown on the back cover, or from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402.

<sup>\*</sup> Expanded to an area wage survey in fiscal year 1974. See inside back cover.

# **Area Wage Surveys**

A list of the latest available bulletins or bulletin supplements is presented below. A directory of area wage studies including more limited studies conducted at the request of the Employment Standards Administration of the Department of Labor is available on request. Bulletins may be purchased from any of the BLS regional offices shown on the back cover, or from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402. Bulletin supplements may be obtained, without cost, only from BLS regional offices.

Area		number	Area	Bulletin and p	
Akron, Ohio, Dec. 1972	1775-36,	40 cents	Memphis, TennArk., Nov. 1972	1775-30,	40 cents
Albany-Schenectady-Troy, N.Y., Mar. 1973 1	1775-62,	55 cents	Miami, Fla., Nov. 1973		
Albuquerque, N. Mex., Mar. 1973			Midland and Odessa, Tex., Jan. 1973		
Allentown-Bethlehem-Easton, PaN.J., May 1973			Milwaukee, Wis., May 1973		
Atlanta, Ga., May 1973			Minneapolis-St. Paul, Minn., Jan. 1973		
Austin, Tex., Dec. 1972 1	1775-42.	40 cents	Muskegon-Muskegon Heights, Mich., June 1973		
Baltimore, Md., Aug. 1973			Newark and Jersey City, N.J., Jan. 1973	1775-50.	55 cents
Beaumont-Port Arthur-Orange, Tex., May 1973 1	1775-82,	40 cents	New Haven, Conn., Jan. 1973	1775-46,	40 cents
Binghamton, N.Y.—Pa., July 1973 1	1795-1.	55 cents	New Orleans, La., Jan. 1973	1775-47,	40 cents
Birmingham, Ala., Mar. 1973	1775-65,	55 cents	New York, N.Y., Apr. 1973	1775-94,	50 cents
Boise City, Idaho, Nov. 1972	1775-32.	50 cents	Norfolk-Virginia Beach-Portsmouth and		
Boston, Mass., Aug. 1973	Suppl.	Free	Newport News-Hampton, Va., Jan. 1973 1	1775-51,	50 cents
Buffalo, N.Y., Oct. 1973	Suppl.	Free	Oklahoma City, Okla., July 1973	Suppl.	Free
Burlington, Vt., Dec. 1972	1775-28,	50 cents	Omaha, NebrIowa, Sept. 1973	Suppl.	Free
Canton, Ohio, May 1973	1775-73,	40 cents	Paterson-Clifton-Passaic, N.J., June 1973	1775-92,	55 cents
Charleston, W. Va., Mar. 1973	1775-74,	40 cents	Philadelphia, PaN.J., Nov. 1972		
Charlotte, N.C., Jan. 1973	1775-39.	40 cents	Phoenix, Ariz, June 1973	1775-96.	50 cents
Chattanooga, TennGa., Sept. 1973			Pittsburgh, Pa., Jan. 1973	1775-67.	75 cents
Chicago, Ill., May 1973			Pittsburgh, Pa., Jan. 1973 1 Portland, Maine, Nov. 1973 1	1795-6,	65 cents
Cincinnati, Ohio-KyInd., Feb. 1973			Portland, OregWash., May 1973	1775-87,	35 cents
Cleveland, Ohio, Sept. 1973		Free	Poughkeepsie-Kingston-Newburgh, N.Y., June 1973		
Columbus, Ohio, Oct. 1973	Suppl.	Free	Providence-Warwick-Pawtucket, R.IMass.,		
Dallas, Tex., Oct. 1973	Suppl.	Free	May 1973	1775-84,	35 cents
Davenport-Rock Island-Moline, Iowa-Ill., Feb. 1973			Raleigh, N.C., Aug. 1972		
Dayton, Ohio, Dec. 1972	1775-34,	40 cents	Richmond, Va., Mar. 1973	1775-68,	40 cents
Denver, Colo., Dec. 1972	1775-35,	40 cents	Riverside-San Bernardino-Ontario, Calif.,		
Des Moines, Iowa, May 1973			Dec. 1972 1	1775-60,	65 cents
Detroit, Mich., Mar. 1973 1			Rockford, Ill., June 1973	1775-80,	35 cents
Durham, N.C., Apr. 1973	1775-61,	35 cents	St. Louis, MoIll., Mar. 1973 1	1775-69,	75 cents
Fort Lauderdale-Hollywood and West Palm			Salt Lake City, Utah, Nov. 1973		
Beach, Fla., Apr. 1973	1775-64,	40 cents	San Antonio, Tex., May 1973	1775-78,	35 cents
Fort Worth, Tex., Oct. 1973	Suppl.	Free	San Diego, Calif., Nov. 1972		
Green Bay, Wis., July 1973	Suppl.	Free	San Francisco-Oakland, Calif., Mar. 1973		
Greenville, S.C., May 1973 1	1775-86,	40 cents	San Jose, Calif., Mar. 1973		
Houston, Tex., Apr. 1973	1775-71,	50 cents	Savannah, Ga., May 1973	1775-77,	40 cents
Huntsville, Ala., Feb. 1973			Scranton, Pa., July 1973 1	1795-3,	55 cents
Indianapolis, Ind., Oct. 1973	Suppl.	Free	Seattle-Everett, Wash., Jan. 1973	1775-56,	40 cents
Jackson, Miss., Jan. 1973			Sioux Falls, S. Dak., Dec. 1973	Suppl.	Free
Jacksonville, Fla., Dec. 1972	1775-31,	40 cents	South Bend, Ind., Mar. 1973	1775-54.	40 cents
Kansas City, MoKans., Sept. 1973 1	1795-4.	80 cents	Spokane, Wash., June 1973		
Lawrence-Haverhill, MassN.H., June 1973	1775-93,	50 cents	Tampa-St. Petersburg, Fla., Aug. 1973		
Lexington, Ky., Nov. 1973	Suppl.	Free	Toledo, Ohio-Mich., Apr. 1973		
Little Rock-North Little Rock, Ark., July 1973		Free	Trenton, N.J., Sept. 1973		
Los Angeles-Long Beach and Anaheim-Santa Ana-			Washington, D.CMdVa., Mar. 1973	1775-75.	50 cents
Garden Grove, Calif., Oct. 1973	Suppl.	Free	Waterbury, Conn., Mar. 1973	1775-58.	40 cents
Louisville, KyInd., Nov. 1973	Suppl.	Free	Waterloo, Iowa, Nov. 1973	1795-5.	60 cents
Lubbock, Tex., Mar. 1973	1775-55.		Wichita, Kans., Apr. 1973		
Manchester, N.H., July 1973	Suppl.	Free	Worcester, Mass., May 1973	1775-76	40 cents
Melbourne-Titusville-Cocoa, Fla.,	-PI		York, Pa., Feb. 1973	1775-59	40 cents
Aug. 1973 1	1795-2	55 cents	Youngstown-Warren, Ohio, Nov. 1972	1775-19	40 cents
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1 Data on establishment practices and supplementary wage provisions are also presented. Digitized for FRASER

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