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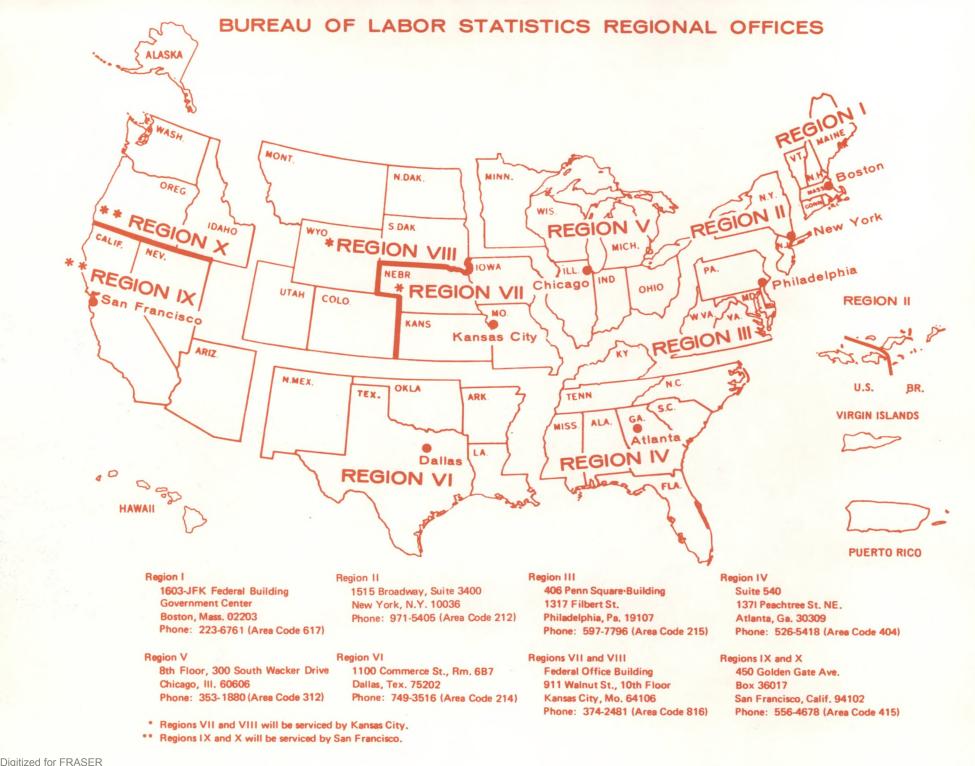
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AREA WAGE SURVEY

The Washington, D.C.—Md.—Va., Metropolitan Area, March 1972

Bulletin 1725-93





The Washington, D.C.-Md.-Va., Metropolitan Area, March 1972

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Preface

The Bureau of Labor Statistics program of annual occupational wage surveys in metropolitan areas is designed to provide data on occupational earnings, and establishment practices and supplementary wage provisions. It yields detailed data by selected industry division for each of the areas studied, for geographic regions, and for the United States. A major consideration in the program is the need for greater insight into (1) the movement of wages by occupational category and skill level, and (2) the structure and level of wages among areas and industry divisions.

At the end of each survey, an individual area bulletin presents the results. After completion of all individual area bulletins for a round of surveys, two summary bulletins are issued. The first brings data for each of the metropolitan areas studied into one bulletin. The second presents information which has been projected from individual metropolitan area data to relate to geographic regions and the United States.

Ninety-four areas currently are included in the program. In each area, information on occupational earnings is collected annually and on establishment practices and supplementary wage provisions biennially.

This bulletin presents results of the survey in Washington, D.C.—Md.—Va., in March 1972. The Standard Metropolitan Statistical Area, as defined by the Office of Management and Budget (formerly the Bureau of the Budget) through January 1968, consists of the District of Columbia; the cities of Alexandria, Fairfax, and Falls Church, Va.; and the counties of Arlington, Fairfax, Loudoun, and Prince William, Va.; and Montgomery and Prince Georges, Md. This study was conducted by the Bureau's regional office in Philadelphia, Pa., under the general direction of Irwin L. Feigenbaum, Assistant Regional Director for Operations.

Note:

Similar reports are available for other areas. (See inside back cover.)

Current reports on occupational earnings and supplementary wage provisions in the Washington area are also available for selected food service and laundry and dry cleaning occupations (March 1972). Union wage rates, indicative of prevailing pay levels, are available for building construction; printing; local-transit operating employees; local truckdrivers and helpers; and grocery store employees.

Introduction

This area is 1 of 94 in which the U.S. Department of Labor's Bureau of Labor Statistics conducts surveys of occupational earnings and related benefits on an areawide basis. In this area, data were obtained by personal visits of Bureau field economists to representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Major industry groups excluded from these studies are government operations and the construction and extractive industries. Establishments having fewer than a prescribed number of workers are omitted because they tend to furnish insufficient employment in the occupations studied to warrant inclusion. Separate tabulations are provided for each of the broad industry divisions which meet publication criteria.

These surveys are conducted on a sample basis because of the unnecessary cost involved in surveying all establishments. To obtain optimum accuracy at minimum cost, a greater proportion of large than of small establishments is studied. In combining the data, however, all establishments are given their appropriate weight. Estimates based on the establishments studied are presented, therefore, as relating to all establishments in the industry grouping and area, except for those below the minimum size studied.

Occupations and Earnings

The occupations selected for study are common to a variety of manufacturing and nonmanufacturing industries, and are of the following types: (1) Office clerical; (2) professional and technical; (3) maintenance and powerplant; and (4) custodial and material movement. Occupational classification is based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. The occupations selected for study are listed and described in the appendix. Unless otherwise indicated, the earnings data following the job titles are for all industries combined. Earnings data for some of the occupations listed and described, or for some industry divisions within occupations, are not presented in the A-series tables, because either (1) employment in the occupation is too small to provide enough data to merit presentation, or (2) there is possibility of disclosure of individual establishment data. Earnings data not shown separately for industry divisions are included in all industries combined data, where shown. Likewise, data are included in the overall classification when a subclassification of secretaries or truckdrivers is not shown or information to subclassify is not available.

Occupational employment and earnings data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Nonproduction bonuses are excluded, but cost-of-living allowances and incentive earnings are included. Where weekly hours are reported, as for office clerical occupations, reference is to the standard workweek (rounded to the nearest half hour) for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates). Average weekly earnings for these occupations have been rounded to the nearest half dollar.

These surveys measure the level of occupational earnings in an area at a particular time. Comparisons of individual occupational averages over time may not reflect expected wage changes. The averages for individual jobs are affected by changes in wages and employment patterns. For example, proportions of workers employed by high- or low-wage firms may change or high-wage workers may advance to better jobs and be replaced by new workers at lower rates. Such shifts in employment could decrease an occupational average even though most establishments in an area increase wages during the year. Trends in earnings of occupational groups, shown in table 2, are better indicators of wage trends than individual jobs within the groups.

The averages presented reflect composite, areawide estimates. Industries and establishments differ in pay level and job staffing and, thus, contribute differently to the estimates for each job. The pay relationship obtainable from the averages may fail to reflect accurately the wage spread or differential maintained among jobs in individual establishments. Similarly, differences in average pay levels for men and women in any of the selected occupations should not be assumed to reflect differences in pay treatment of the sexes within individual establishments. Other possible factors which may contribute to differences in pay for men and women include: Differences in progression within established rate ranges, since only the actual rates paid incumbents are collected; and differences in specific duties performed, although the workers are classified appropriately within the same survey job description. Job descriptions used in classifying employees in these surveys are usually more generalized than those used in individual establishments and allow for minor differences among establishments in the specific duties performed.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because of differences in occupational structure among establishments, the estimates of occupational employment obtained

Included in the 94 areas are eight studies conducted by the Bureau under contract. These areas are Binghamton, N.Y. (New York portion only); Durham, N.C.; Fort Lauderdale—Hollywood and West Palm Beach, Fla.; Huntsville, Ala.; Poughkeepsie—Kingston—Newburgh, N.Y.; Rochester, N.Y. (office occupations only); Syracuse, N.Y.; and Utica—Rome, N.Y. In addition the Bureau conducts more limited area studies in 64 areas at the request of the Employment Standards Administration of the U.S. Department of Labor.

Special payments provided for work in designated parts of the area by companies not considering such payments a part of the regular salary or hourly rate were not included because of reporting problems. Such instances are few and do not have a large impact on the published data.

from the sample of establishments studied serve only to indicate the relative importance of the jobs studied. These differences in occupational structure do not affect materially the accuracy of the earnings data.

Establishment Practices and Supplementary Wage Provisions

Information is presented (in the B-series tables) on selected establishment practices and supplementary wage provisions as they relate to plant- and officeworkers. Data for industry divisions not presented separately are included in the estimates for "all industries." Administrative, executive, and professional employees, and construction workers who are utilized as a separate work force are excluded. "Plantworkers" include working foremen and all nonsupervisory workers (including leadmen and trainees) engaged in nonoffice functions. "Officeworkers" include working supervisors and nonsupervisory workers performing clerical or related functions. Cafeteria workers and routemen are excluded in manufacturing industries, but included in nonmanufacturing industries.

Minimum entrance salaries for women officeworkers (table B-1) relate only to the establishments visited. Because of the optimum sampling techniques used, and the probability that large establishments are more likely to have formal entrance rates for workers above the subclerical level than small establishments, the table is more-representative of policies in medium and large establishments.

Shift differential data (table B-2) are limited to plantworkers in manufacturing industries. This information is presented both in terms of (1) establishment policy, ³ presented in terms of total plantworker employment, and (2) effective practice, presented in terms of workers actually employed on the specified shift at the time of the survey. In establishments having varied differentials, the amount applying to a majority was used or, if no amount applied to a majority, the classification "other" was used. In establishments in which some late-shift hours are paid at normal rates, a differential was recorded only if it applied to a majority of the shift hours.

The scheduled weekly hours and days (table B-3) of a majority of the first-shift workers in an establishment are tabulated as applying to all of the plant- or officeworkers of that establishment. Scheduled weekly hours and days are those which a majority of full-time employees were expected to work, whether they were paid for at straight-time or overtime rates.

Paid holidays; paid vacations; and health, insurance, and pension plans (tables B-4 through B-6) are treated statistically on the basis that these are applicable to all plant- or officeworkers if a

3 An establishment was considered as having a policy if it met either of the following conditions: (1) Operated late shifts at the time of the survey, or (2) had formal provisions covering late shifts. An establishment was considered as having formal provisions if it (1) had operated late shifts during the 12 months prior to the survey, or (2) had provisions in written form for operating late shifts.

majority of such workers are eligible or may eventually qualify for the practices listed. Sums of individual items in tables B-2 through B-6 may not equal totals because of rounding.

Data on paid holidays (table B-4) are limited to data on holidays granted annually on a formal basis; i.e., (1) are provided for in written form, or (2) have been established by custom. Holidays ordinarily granted are included even though they may fall on a nonworkday and the worker is not granted another day off. The first part of the paid holidays table presents the number of whole and half holidays actually granted. The second part combines whole and half holidays to show total holiday time.

The summary of vacation plans (table B-5) is limited to a statistical measure of vacation provisions. It is not intended as a measure of the proportion of workers actually receiving specific benefits. Provisions of an establishment for all lengths of service were tabulated as applying to all plant- or officeworkers of the establishment, regardless of length of service. Provisions for payment on other than a time basis were converted to a time basis; for example, a payment of 2 percent of annual earnings was considered as the equivalent of 1 week's pay. Only basic plans are included. Estimates exclude vacation bonus and vacation-savings plans and those which offer "extended" or "sabbatical" benefits beyond basic plans with qualifying lengths of service. Such exclusions are typical in the steel, aluminum, and can industries.

Data on health, insurance, and pension plans (table B-6) include those plans for which the employer pays at least a part of the cost. Such plans include those underwritten by a commercial insurance company and those provided through a union fund or paid directly by the employer out of current operating funds or from a fund set aside for this purpose. An establishment was considered to have a plan if the majority of employees was eligible to be covered under the plan, even if less than a majority elected to participate because employees were required to contribute toward the cost of the plan. Legally required plans, such as workmen's compensation, social security, and railroad retirement were excluded.

Sickness and accident insurance is limited to that type of insurance under which predetermined cash payments are made directly to the insured during temporary illness or accident disability. Information is presented for all such plans to which the employer contributes. However, in New York and New Jersey, which have enacted temporary disability insurance laws which require employer contributions, ⁴ plans are included only if the employer (1) contributes more than is legally required, or (2) provides the employee with benefits which exceed the requirements of the law. Tabulations of paid sick

⁴ The temporary disability laws in California and Rhode Island do not require employer contributions.

leave plans are limited to formal plans⁵ which provide full pay or a proportion of the worker's pay during absence from work because of illness. Separate tabulations are presented according to (1) plans which provide full pay and no waiting period, and (2) plans which provide either partial pay or a waiting period. In addition to the presentation of the proportions of workers who are provided sickness and accident insurance or paid sick leave, an unduplicated total is shown of workers who receive either or both types of benefits.

Long-term disability plans provide payments to totally disabled employees upon the expiration of their paid sick leave and/or sickness and accident insurance, or after a predetermined period of disability (typically 6 months). Payments are made until the end of

the disability, a maximum age, or eligibility for retirement benefits. Payments may be at full or partial pay but are almost always reduced by social security, workmen's compensation, and private pension benefits payable to the disabled employee.

Major medical insurance includes those plans which are designed to protect employees in case of sickness and injury involving expenses beyond the coverage of basic hospitalization, medical, and surgical plans. Medical insurance refers to plans providing for complete or partial payment of doctors' fees. Dental insurance usually covers fillings, extractions, and X-rays. Excluded are plans which cover only oral surgery or accident damage. Plans may be underwritten by commerical insurance companies or nonprofit organizations or they may be paid for by the employer out of a fund set aside for this purpose. Tabulations of retirement pension plans are limited to those plans that provide regular payments for the remainder of the worker's life.

⁵ An establishment was considered as having a formal plan if it established at least the minimum number of days of sick leave available to each employee. Such a plan need not be written, but informal sick leave allowances, determined on an individual basis, were excluded.

Table 1. Establishments and workers within scope of survey and number studied in Washington, D.C.-Md.-Va., by major industry division, March 1972

	Minimum	Number of est	ablishments		Wo	rkers in establishm	ents	
And the state of t	employment in establish-	Thistir and			Within sco	pe of study		C
Industry division	ments in scope	Within scope of study 3	Studied	Tot	al ⁴	Plant	Office	Studied
	of study	Sen Trio		Number	Percent	Plant	Office	Total ⁴
All establishments		I HI HI HE		1				
All divisions	-	1,502	281	350, 198	100	188,532	71,550	194,300
Manufacturing	50	157	50	32,705	9	20,342	3, 895	19,815
Nonmanufacturing Transportation, communication, and	-	1,345	231	317,493	91	168, 190	67,655	174,485
other public utilities 5	50	98	34	50,776	14	30,734	9,476	41,010
Wholesale trade	50	123	28	18,998	5	8,853	3,442	8,003
Retail trade	50	371	51	115, 124	33	85,076	10,988	76,713
Finance, insurance, and real estate 6	50	211	36	41,677	13	75,558	23,759	16,667
Services 8	50	542	82	90,918	26	37,969	19,990	32,092
Large establishments								
All divisions	-	95	76	171,939	100	99,670	31,095	157,326
Manufacturing	500	12	11	12,680	7	6,980	1,518	12,053
Nonmanufacturing Transportation, communication, and	-	82	65	159,259	93	92,690	29,577	145,273
other public utilities 5	500	15	13	37,907	22	22,741	7,536	36,691
Wholesale trade	500	6	3	6,593	4	2,349	1,094	4,829
Retail trade	500	30	23	79, 203	46	59,119	6,931	72,890
Finance, insurance, and real estate 6	500	7	6	11,885	7	-	8,784	10,623
Services 8	500	25	20	23,671	14	8,481	5,232	20,240

¹ The Washington Standard Metropolitan Statistical Area, as defined by the Office of Management and Budget (formerly the Bureau of the Budget) through January 1968, consists of the District of Columbia; the cities of Alexandria, Fairfax, and Falls Church, Va.; and the counties of Arlington, Fairfax, Loudoun, and Prince William, Va.; and Mongtomery and Prince Georges, Md. The 'workers within scope of study' estimates shown in this table provide a reasonably accurate description of the size and composition of the labor force included in the survey. The estimates are not intended, however, to serve as a basis of comparison with other employment indexes for the area to measure employment trends or levels since (1) planning of wage surveys. requires the use of establishment data compiled considerably in advance of the payroll period studied, and (2) small establishments are excluded from the scope of the survey.

The 1967 edition of the Standard Industrial Classification Manual was used in classifying establishments by industry division.

Includes all establishments with total employment at or above the minimum limitation. All outlets (within the area) of companies in such industries as trade, finance, auto repair service, and motion picture theaters are considered as 1 establishment.

Includes executive, professional, and other workers excluded from the separate plant and office categories.

Abbreviated to "public utilities" in the A- and B-series tables. Taxicabs and services incidental to water transportation were excluded.

Abbreviated to "finance" in the A- and B-series tables.

Estimate relates to real estate establishments only. Workers from the entire industry division are represented in the Series A tables, but from the real estate portion only in "all industry" estimates in the Series B tables.

⁸ Hotels and motels; laundries and other personal services; business services; automobile repair, rental, and parking; motion pictures; nonprofit membership organizations (excluding religious and charitable organizations); and engineering and architectural services.

> About a tenth of the workers within scope of the survey in the Washington area were employed in manufacturing firms. The following presents the major industry groups and specific industries as a percent of all manufacturing:

Industry groups	Specific industries
Printing and publishing	Newspapers 21 Commercial printing 11 Electronic components and accessories 8 Periodicals 7 Communication equipment 6 Dairy products 5 Fabricated structural metal products 5

This information is based on estimates of total employment derived from universe materials compiled prior to actual survey. Proportions in various industry divisions may differ from proportions based on the results of the survey as shown in table 1 above.

Wage Trends for Selected Occupational Groups

Presented in table 2 are indexes and percentages of change in average salaries of office clerical workers and industrial nurses, and in average earnings of selected plantworker groups. The indexes are a measure of wages at a given time, expressed as a percent of wages during the base period. Subtracting 100 from the index yields the percentage change in wages from the base period to the date of the index. The percentages of change or increase relate to wage changes between the indicated dates. Annual rates of increase, where shown, reflect the amount of increase for 12 months when the time period between surveys was other than 12 months. These computations were based on the assumption that wages increased at a constant rate between surveys. These estimates are measures of change in averages for the area; they are not intended to measure average pay changes in the establishments in the area.

Method of Computing

Each of the following key occupations within an occupational group was assigned a constant weight based on its proportionate employment in the occupational group:

Office clerical (men and women): Office clerical (men and women) - Skilled maintenance (men):

Continued

Bookkeeping-machine operators, class B Clerks, accounting, classes A and B Clerks, file, classes A, B, and C Clerks, order Clerks, payroll Comptometer operators Keypunch operators, classes

Messengers (office boys or

A and B

girls)

Secretaries Stenographers, general Stenographers, senior Switchboard operators, classes A and B Tabulating-machine operators, class B Typists, classes A and B

Industrial nurses (men and women): Nurses, industrial (registered)

Carpenters Electricians Machinists Mechanics Mechanics (automotive) Painters Pipefitters Tool and die makers

Unskilled plant (men): Janitors, porters, and cleaners Laborers, material handling

The average (mean) earnings for each occupation were multiplied by the occupational weight, and the products for all occupations in the group were totaled. The aggregates for 2 consecutive years were related by dividing the aggregate for the later year by the aggregate for the earlier year. The resultant relative, less 100 percent,

shows the percentage change. The index is the product of multiplying the base year relative (100) by the relative for the next succeeding year and continuing to multiply (compound) each year's relative by the previous year's index.

For office clerical workers and industrial nurses, the wage trends relate to regular weekly salaries for the normal workweek, exclusive of earnings for overtime. For plantworker groups, they measure changes in average straight-time hourly earnings, excluding premium pay for overtime and for work on weekends, holidays, and late shifts. The percentages are based on data for selected key occupations and include most of the numerically important jobs within each group.

Limitations of Data

The indexes and percentages of change, as measures of change in area averages, are influenced by: (1) general salary and wage changes, (2) merit or other increases in pay received by individual workers while in the same job, and (3) changes in average wages due to changes in the labor force resulting from labor turnover, force expansions, force reductions, and changes in the proportions of workers employed by establishments with different pay levels. Changes in the labor force can cause increases or decreases in the occupational averages without actual wage changes. It is conceivable that even though all establishments in an area gave wage increases, average wages may have declined because lower-paying establishments entered the area or expanded their work forces. Similarly, wages may have remained relatively constant, yet the averages for an area may have risen considerably because higher-paying establishments entered the area.

The use of constant employment weights eliminates the effect of changes in the proportion of workers represented in each job included in the data. The percentages of change reflect only changes in average pay for straight-time hours. They are not influenced by changes in standard work schedules, as such, or by premium pay for overtime. Where necessary, data were adjusted to remove from the indexes and percentages of change any significant effect caused by changes in the scope of the survey.

Table 2. Indexes of standard weekly salaries and straight-time hourly earnings for selected occupational groups in Washington, D.C.—Md.—Va., April 1971 and March 1972, and percents of increase for selected periods

Period	Office clerical (men and women)	Industrial nurses (men and women)	Skilled maintenance trades (men)	Unskilled plant- workers (men)
	- mantox	Indexes (Septe	mber 1967=100)	
April 1971	125.5 134.0	131.6 150.8	130.5 138.6	126.2 136.8
	W. L. Marin	Percents	of increase	
December 1959 to November 1960:			PERMITTED OF	
11-month increase	3.9	4.7	4.7	4.1
Annual rate of increase		5.1	5.1	4.5
November 1960 to October 1961:		-		
11-month increase		3.3	3.5	2.1
Annual rate of increase	3.6	3.6	3.8	2.3
October 1961 to October 1962		2.7	5.1	4.5
October 1962 to October 1963	3.4	(1)	2.6	4.0
October 1963 to October 1964		(1)	3.5	1.6
October 1964 to October 1965		(1)	6.8	1.9
October 1965 to October 1966	3.4	4.3	2.8	1.6
October 1966 to September 1967:				
11-month increase		6.8	3.9	6.5
Annual rate of increase	4.4	7.4	4.3	7.1
September 1967 to September 1968	5.3	9.4	8.2	6.4
September 1968 to September 1969		7.8	7.9	5.5
September 1969 to April 1971:				
19-month increase		11.6	11.8	12.4
Annual rate of increase	5.8	7.2	7.3	7.7
April 1971 to March 1972:				
11-month increase		14.6	6.2	8.4
Annual rate of increase	7.4	15.9	6.8	9.2

Data do not meet publication criteria.

A. Occupational earnings

Table A-1. Office occupations-men and women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

					earnings 1 ndard)								worke													
Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Mean 2	Median ²	Middle range ²	and under	70	75	- 08	85	90	95	100	-	120	130	140	150	160	170	180	190	\$ 200 - 210	210	220	2 ar
MEN																										
CLERKS, ACCOUNTING, CLASS A	179 159				\$ 145.00-171.00 145.50-169.50		-	-	-	-	-	-	3	1	7	18 16	58 52	11	36 35	6	11	20 19	6 3	1	1 -	
CLERKS, ACCOUNTING, CLASS B	146 136				106.00-141.50 104.50-141.00		-	-	-	1	2 2	12 12	26 26	28 27	12 10	24 22	23 21	9	4	3 2	2	-	=	:	-	
CLERKS, FILE, CLASS C	60 56				86.50-103.00 86.50- 90.00		-	-	_	44	-	-	8	5 2	-	2 2	1 -	-	-	Ξ	-	-	-	:	-	
CLERKS, ORDER	101	39.0	145.00	143.00	129.00-164.00 129.00-164.00 128.50-164.00	-	=	-	=	-	=		4 4	2 2 2	22 22 22	16 16 16	14 14 13	3 3 3		13 13 13	2 2 2	=	=	=	=	
NONMANUFACTURING	62 53	39.0 39.0	131.50 127.00	128.50 128.00	123.50-139.50 123.00-138.00	=	-	Ξ	_	-	8	1		-	28 25	11	3	1 -	7	-	1	Ξ	Ξ	1 -	-	
MESSENGERS (UFFICE BOYS) NONMANUFACTURING PUBLIC UTLLITIES	372 41 203	38.0 38.5 38.0	103.00 103.00 112.50 97.00 107.50	99.00 104.50 94.50	91.50-112.50 98.50-119.00 90.00-105.00	=			26	44 44 - 42 2		46 46 8 32 5	58 13 36	64 64 6 19 39	10		12 12 1	-			-		11111	11111		
WOMEN BILLERS, MACHINE (BOOKKEEPING MACHINE) NOMMANUFACTURING					95.00-139.00 94.50-138.50		Ξ	2 2	4 4	5 5	22 22	4 4	21 21		1 1		1	20 19	5	:	:	=	-	=	-	
BOOKKEEPING-MACHINE OPERATORS, CLASS A	140				130.00-164.50 127.50-165.00		=	-	-	=	3	3		13 13	4 4	17 13	3	17 12			1	1	=	=	=	
BOOKKEEPING-MACHINE OPERATORS, CLASS B					107.00-143.50 105.00-143.50		-	9	4	:	4 4	1.1	48 48	21 19	22	16 14	89 87	-	1 -	1 -	-	=	Ξ	-	-	
CLERKS, ACCOUNTING, CLASS A MANUFACTURING NONMANUFACTURING WHULESALE TRADE RETAIL TRADE FINANCE SERVICES	82 902 54 107 210	39.5 38.0 38.5 40.0 38.0	156.00 146.00 153.50 134.50 153.00	155.00 143.50 163.00 140.50 144.50	133.50-160.50 151.00-162.50 130.50-160.50 140.00-172.50 119.00-157.50 128.00-177.50	-	-		5 - 5	-	6	3	36 4 10	70 4 5	7	6	107 4 103 - 16 16	219 40 179 8 26 25 115	100 12 12 3	5 55 18	24 1	1	31 - 31 - 18 13	11		
MANUFACTURING CLASS B MANUFACTURING MANUFACTURING MONMANUFACTURING MULTITIES WHOLESALE TRADE RETAIL TRADE SERVICES SERVICES	125 1,587 193 104 417 373	39.5 39.5 38.0 39.5 40.0 39.0	123.50 113.00 124.50 111.50 110.50 119.00	118.00 113.00 121.50 111.00 111.00 120.50	102.00-126.50 105.50-135.00 101.50-125.60 109.00-133.50 102.50-122.50 97.00-124.00 105.00-131.50 85.00-122.00	-	-	-	92 - 28	33 -	64	4 77 10 4 24 30	385 41 33 85 102	32 252 43 22 78 48	16 295 27 24 63	19 194 38 2 52 63	6 85 15 1	1 12 2 3	7 13 8 3	7 6 1 -	1 16 7 -				_	
CLERKS, FILE, CLASS A	190	39.5	122.50	125.00	120.00-128.50 120.50-128.50 110.00-125.00	-	-		-	-	1	1 1 -	28		118 117 48		4 3 -	-	2 2	1 1 -		-	-	-	-	

Table A-1. Office occupations-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

					earnings 1 idard)						Numbe															
Sex, occupation, and industry division	Number of workers	Average weekly hours l (standard)	Mean 2	Median ²	Middle range ²	and under	70	75	-	85	90 - 95	95	100	-	120	130	140	150	160	170	180	190	200	210	220	ar
NOMEN - CONTINUED								- 00	- 05	,,,		100		220	130	240	130	100	210	100	170	200	210	220	230	00
LERKS, FILE, CLASS B NONMANUF ACTURING FINANCE SERVICES		37.5	108.50	111.50	\$ 100.50-120.50 100.60-120.50 95.00-111.50 111.60-123.50	=	1 - -	1 1 -	5 5 -	17 15 1 10	47 45 41	53 53 29 5	114 104 56 34	134 132 60 39	134 134 - 117	3 - 3	77-	4 -	=	-	=	-	=	-	-	
LERKS, FILE, CLASS C	906 886 496 96	39.5 39.5 39.0 37.0	94.50 94.00 91.00 109.50	92.50 92.50 90.00 111.50	87.50-101.50 87.50-101.00 86.50- 95.00 102.00-116.50	=	-	8 8 8	90 90 57	254 254 183	190 190 123 3	107 104 61 16	143 140 41 25	103 96 20 52	3 3 -	3 1 -	4	1 -	-	-	-	-	-	-	-	
ERKS, ORDER	347	39.0	111.50	110.00	101.50-130.50 100.50-121.00 94.50-121.00	_	_	12	11	16	34	21	91 25	82 57	24	13	10	15 11 8	5	_	_	-	_	_	_	
LERKS, PAYROLL	244 32 67 57	39.0 39.0 40.5 38.0	133.50 131.00 125.00 144.00	140.00 128.50 118.50 142.50	116.00-150.50 116.50-149.50 114.50-149.00 115.00-141.50 138.50-157.50 115.50-150.50	-			4 4 - 4	8 2 - 2 -		111111	32 29 - 8 - 19	57 53 10 29 6 8	13 12 8 2 1	28 21 5 4 10 2	65 63 1 6 23 33	33 28 5 - 3 20	18 18 3 - 12 2	15 13 - 12 1	3 1 - 1			-	-	
OMPTOMETER GRERATORS					109.50-134.00 109.50-134.00	-					Ξ			9	25	27 27	-		5	-	-	=	-	-	-	
EYPUNCH OPERATORS, CLASS A MANUFACTURING	667 63 604 30 60 91 152 271	39.0 39.0 39.0 39.5 40.0 38.0 39.5	128.50 125.00 129.00 161.00 113.50 120.50 131.00 130.50	127.00 126.00 127.00 160.00 107.50 123.00 128.50 125.00	117.50-139.00 112.50-135.00 118.00-139.50 156.00-163.50 98.50-128.00 112.00-133.00 123.50-136.00 120.50-141.50						1 - 1 - 1	25 1 24 - 21 3 -	43 9 34 - 9 11 14	135 20 115 - 8 24 19 64	182 5 177 - 14 22 60 81	123 18 105 1 - 18 35 51	57 2 55 2 3 10 2 38	70 5 65 13 2 2 11 37	13 1 12 11 1 -	15 2 13 - 2 - 11	3 3					
YPUNCH QPERATORS, CLASS B MANUFACTURING NONMANUFACTURING PUBLIC UTLITES RETAIL TRADE SERVICES SERVICES	1,019 64 955 94	38.5 39.0 38.5 38.0 39.5 37.0	112.50 123.00 111.50 121.50 108.50 118.00	114.00 121.00 113.50 117.50 110.00 120.00	102.00-123.50 110.00-131.00 102.00-123.50 110.50-126.00 99.00-119.00 107.50-129.00 91.00-120.50	12	30	7	39	36	31 1 30 - 7 14 9	66	191	234	241	91	16	6	11	2	1	5	-	-	-	
ESSENGERS (OFFICE GIRLS)	110 110				100.00-118.00	_	-	6	1	12	-	8	18	47	10	6	1			-	=	-	-	-	-	
MANUFACTURING	349	39.5	156.50	154.00	136.00-171.00 136.00-174.50 136.00-170.50 156.50-189.00 136.50-157.50 131.00-163.00 138.00-171.00	-	-	-	-	-	6 - 6	2	3	22	32	47	53	41	46	35	33	14	10	100	44 - 44 16 5 - 9	
SECRETARIES, CLASS A	388 358 38 58	39.0 39.0 38.5 40.0 38.0	185.00 183.50 188.50 160.00 179.00	181.00 181.00 187.50 165.50 172.50	159.00-206.00 159.00-206.00 164.00-203.00 147.00-176.00 159.50-184.50 159.50-210.00																					

Table A-1. Office occupations-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

			V		earnings 1 ndard)								worke													
Sex, occupation, and industry division	Number of workers	Average weekly hours 1 (standard)	Mean 2	Median 2	Middle range ²	65 and under 70	70	75 -	80	85	90	95	100	-	120	130	140	150	160	170	180	190	200	210	220	
WOMEN - CONTINUED																						200		200	220	
ECRETARIES - CONTINUED																										
SECRETARIES, CLASS B	1,274				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	-	-	-	-	-	_	31	7 - 7 - 4 -	11	44	131	150	181	203	144	111	81	84	52	20	
MANUFACTURING	1,196				140.00-179.00	-	-	-	-	-	-	-	-	-	6	14	5	7	14	14	4	7	4	3	-	
PUBLIC UILLITLES	110				179.00-217.50	_	_	_	_	_	_	31	-	11	30	111	143	114	189	14	22	10	11	15	20	
WHOLESALE TRADE	105				147.00-205.00	-	-	-	_	-	_	-	-	_	6	12	12	i	17	7	7	6	16	12	5	
FINANCE	383				146.50-164.50	-	-	-	-	-	-	-	4	10	15	35	62	108	104	9	14	13	-	-	-	
SERVICES	551	39.0	166.50	170.50	146.50-188.50																				2	
SECRETARIES, CLASS C	2,218				139.00-168.00	-	-	-	1	-	3	4	46	60	210	256	466	357	322	206	104	132	11	20	4	
MANUFACTURING	2,073	39.5			141.50-166.00	_	-	_	1	_	-	7	46	57	196	230	435	25	29	107	14	130	10	20	-	
DIEN IC LITTLE TILES	220	38.5	172.50	171.00	159.50-185.00	-	-	-	-	-	-	-	-	1	5	1	39	38	74	63	41	51	6	8	2	
WHOLESALE TRADE	165	39.5	158.50	160.50	146.00-173.50	-	-	-	-	-	-	-	4	-	6	13	31	27	29	34	8	12	1	-	-	
RETAIL TRADE	181				128.00-158.50	-	-	-	1	-	3	3	10	4	32	35	31	19	29	13	-	1	-	J -	-	
FINANCE	598 799		155.50	153.50	126.50-152.00	-	_	_	_	-	-	1	46 - 46 - 4 10 32	7	39	92	152	203	115	75	19	44	3	12	2	
ECRETARIES, CLASS D		37.5	145-00	142.00	127.50-162.50	200	,	_	_	4	2		52 3 49	190	300	347	232	271	234	150	41	21	54	1	0	
MANUFACTURING	96	39.0	142.50	138.00	121.50-169.50	1 4	-	-	4	-	-	2	3	17	12	16	17	4	2	5	15	3	-	-	-	
NUMMANUFACTURING	1,840	37.5	145.00	142.00	128.00-162.50	-	1	-	-	4	3	6	49	173	297	331	215	267	232	154	26	18	54	1	9	
PUBLIC UTILITIES					139.00-166.00	-	-	-	-	-	-	-	7	8	7	6	10	34	16	6	9	2	2	1	-	
RETAIL TRADE	164				122.00-151.50	-	1	-	-	4	3	4	7	12	43	19	27	27	11	6	-	-	-	-	-	
FINANCE	1,150				130.00-165.50	-	-	-	-	-	-	1	15	115	159	6 19 73 209	148	163	172	116	14	4	34	-	-	
ENUGRAPHERS, GENERAL	545				116.50-141.00	_	_	_	-	_	14	19	52	98	131	90	3.8	57	15	16	12	3	_	_	_	
NUNMANUFACTURING	501	38.5	129.00	125.00	116.00-141.00												33	5.5	1.3	16	12	3	-	-	-	
PUBLIC UTILITIES	83 86				119.00-162.50 115.50-139.00	_	_	-	-	_	-	-	8	14	15	15 18	9	1	5	7	9	-	-	-	-	
FINANCE	168		127.50	123.00	113.50-151.00	-	-	-	-	-	-	1	8 3 28	37	37	10	5	50	-	-	-	-	-	-	-	
ENOGRAPHERS, SENIOR	983	38.0	145.50	146.00	136.00-158.50	-	-	-	-	-	_	33	4	54	52	164	280	192	137	33	22	12	-	-	_	
MANUFACTURING	53				132.50-154.50	-	-	-	-	-	-	-	2	2	6	9	18	5	1	5	4	1	-	-	-	
NONMANUFACTURING	930				136.50-158.50	-	-	-	-	-	-	33	2	52	46	155	262	187	136	28	18	11	-	-	-	
SERVICES	666				138.50-167.00 136.00-159.50	-	-	-	-	-	_	33	2 - 2	41	26	106	103	146	120	18	12	11	_	_	_	
LTCHBUARD OPERATORS. CLASS A	244	39.0	130.50	125.50	115.00-142.50	_	_	_	_	-	_	5	37	40	60	38	11	19	17	5	12	_	_	_	_	
NONMANUFACTURING	201 74				114.50-138.00	-	-	-	-	-	-	5	30	34	54	35	8	16	4	3	12	-	-	-	-	
												- 1														
TCHBOARD OPERATORS, CLASS B	636			97.00	86.00-111.00	24	38	13	73	59	82	81	103 103 - 45 35 23	88	48	15	5	1	6	-	-	-	-	-	-	
NUNMANUFACTURING	48				116.00-128.50	-	30	13	-	29	02	91	103	21	10	12	5	1	3	_	_	_	_	_	_	
RETAIL TRADE	155				91.00-109.00	-	2	1	13	14	36	10	45	31	1	2	-	-	_	-	-	-	-	-	-	
FINANCE	202				80.00-107.50	-	36	12	60	8	6	12	35	15	8	7	-	-	3	-	-	-	-	-	-	
SERVICES	210	39.5	97.00	95.50	89.00-105.50	24	-	-	-	37	38	45	23	20	19	4	-	-	-	-	-	-	-	-	-	
TCHBUARD OPERATOR-RECEPTIONISTS-					109.00-134.50	-	-	3	-	11	22	11	107	114	118	74	24	95	9	-	-	-	-	-	-	
MANUFACTURING	79				115.00-135.00	-	-	-	-	-	7	1	103	9	8	34	5	11	-	-	-	-	-	-	-	
NUNMANUFACTURING	509				108.50-134.00	_	-	3	-	11	15	10	103 6 16 10 71	105	110	40	19	84	9	-	-	-	-	-	_	
RETAIL TRADE	57				100.50-125.50	-	-	2	-	-	13	10	16	24	14	4	-	-	-	_	-	-	-	-	_	
RETAIL TRADE	56				116.00-128.50	-	-	-	-	-	-	-	10	14	22	-	10	-	-	-	-	-	-	-	-	
SERVICES	259				109.00-153.00	-	-	-	-	-	2	-	71	22	43	30	8	83	-	-	-	-	-	-	-	

Table A-1. Office occupations-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

					earnings 1 ndard)						Numb	er of	worke	rs rec	eiving	straig	ght-tin	ne wee	ekly ea	arning	s of—				
Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Mean 2	Median ²	Middle range ²	5 and under 70	7.0	75 - 80	80 -	85	90 -	95	100	-	-	-	140	150	160	170	180	190	-	-	-
WOMEN - CONTINUED																									
ANSCRIBING-MACHINE OPERATORS, ENERAL NONMANUFACTURING FINANCE	187 180 117	38.0	126.50	127.00	\$ \$ 116.00-135.00 117.00-138.00 108.00-143.50	=	Ξ	=	=		5 5 5	11 10 10		20 19 10	72 70 29	14 14 3	37 37 35	=	=	3 3 3	3 3 3	=	=	=	-
PISTS, CLASS A —————————————————————————————————	1,124 51 1,073 294 618	40.0 38.5 37.5	114.50 121.00 123.00	115.00 121.00 122.50	109.00-128.50 105.00-124.00 109.00-129.00 115.00-131.00 107.50-127.00		=	-			14 6 8 - 5	71 2 69 14 53	42	211 12 199 74 108	345 16 329 84 173	141 4 137 57 60	74 3 71 17 52	24 - 24 - 17	1 - 1	4 - 4	6 6	=	-	-	-
PISTS, CLASS B MANUFACTURING NUNMANUFACTURING PUBLIC UTLLITIES MHOLESALE TRADE FINANCE	2,345 107 2,238 117 155 956	38.5 39.0 38.5 38.5 38.5	106.00 122.00 105.50 120.00 108.50	104.00 120.00 104.00	96.50-114.50 105.50-136.00 96.50-13.50 110.50-134.00 99.50-120.50 98.00-110.60	-	31 - 31 - - 31	6	97 97 1 8 14 62	83 - 83 - 36 32	268 13 255 2 16 60 109	329 6 323 9 16 199 62	24 709 13 57 398	434 11 423 49 19 155	215 19 196 5 18 51	80 13 67 14 18 22	31 31 19 3	23 7 16 4 -	14		1 1 1 -	-	-		

Table A-1a. Office occupations—large establishments—men and women

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Washington, D.C.-Md.-Va., March 1972)

					earnings 1 idard)								vorker													
Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Mean 2	Median ²	Middle range ²	Under	90	85	90	95	100	105	\$ 110 - 120	120	130	140	150	160	170	180	190	200	210	220	230	ar ar
MEN																										
LERKS, ACCOUNTING, CLASS A	60	39.5	\$ 163.00	\$ 169.00	\$40.00-\$89.00	-	-	-	-	-	-	2	1	6	6	8	4	4	5	11	8	3	1	1	-	
ESSENGERS (OFFICE BOYS)	186	38.5	99.00	96.00 95.50 104.50		1	2 -	20	65	43	19	11	12	6 2 1	5	2	-	4 4	-	=	=	:	-	:	-	
WOMEN	1 15																									
LERKS, ACCOUNTING, CLASS A NONMANUFACTURING RETAIL TRADE SERVICES	386 58	38.5	133.50	136.00	118.00-143.50 117.00-142.50 101.00-151.00 120.50-154.60	=	5 5 -	- =	6	2 2 2 -	12	21		54	93	73	15	24	6	4	2	2 2 - 2	2	-	-	
LERKS, ACCOUNTING, CLASS B NOMMANUF ACTURING RETAIL TRADE SERVICES	526 247	39.0	114.00	112.50	101.50-127.50 101.00-126.50 92.50-124.00 107.50-125.00	1	28	18 18 18	31		86	52 48 8 11	80 29	86 51	65	27 27 17 7		12 6 -			=	-	-	=	-	
LERKS, FILE, CLASS A	51	39.0	124.00	125.00	109.00-134.00	-	-	-	1	1	4	9	5	16	8	4	-	2	1	-	-	-	-	-	-	
NONMANUFACTURING					95.00-111.50 94.50-111.50			7 5	45 43	39 39			43 42		3	=	4	-	=	-	-	=	-	-	-	
ERKS, PAYROLL	77	39.5	127.50	127.00	113.00-152.00 112.00-147.50 114.00-153.00	-	4	2 2 -	-	-	=	8	20		9	10 8 1		7 7 3	3 1 -	3 1 -		=	=	=	=	
EYPUNCH OPERATORS, CLASS A NONMANUF ACTURING PUBLIC UTILITIES RETAIL TRADE SERVICES	233	39.5 39.5 40.0	128.50 161.00 120.50	125.00 160.00 123.00	116.00-141.50 116.00-141.50 156.00-163.50 112.00-133.00 118.00-135.00	=	=	_	1	3	14	9		42	39 1 18	22	22	12	2	3	-	_	_	_	-	
PYPUNCH OPERATORS, CLASS B NONMANUFACTURING RETAIL TRADE SERVICES	79	39.0 39.0	115.50	114.00	107.00-127.00 107.00-126.00 93.50-117.50 107.00-117.00	-	5	10 10 10	11	14	27	67		60		1	1 1 - -	-	2 - -	1 - -		-		-	-	
MANUFACTURING NUMMANUFACTURING PUBLIC UTILITIES RETAIL TRADE FINANCE SERVICES	222 2,347 417 329 436	39.5 39.0 38.5 39.5 38.0	158.50 154.00 179.50 138.00 141.00	160.00 152.00 178.00 142.00 140.50	134.00-173.00 140.50-179.00 133.50-172.00 162.50-194.00 124.00-156.00 123.00-156.50 132.50-168.00	1	1 - 1	4	6	7	21	- 49 1 9	17 150 4 17 52	18 237 3	19 297 3 35 66	27 342 18 64 79	302 58 49	31 292 60 49 54	28	32 136 59 3	9 120 65 3	67 22	51	13	12	
SECRETARIES, CLASS A	114 104				154.50-203.00 153.00-202.00		-	-	-	-	Ξ	-	-	2	4	15 15	13 13	15 14	18	7		9	5 2	1	5	
SECRETARIES, CLASS B	333 73	39.0 39.0	179.50	180.00	160.00-202.50 158.00-203.00 179.00-215.50 169.00-205.50	_	-	-	-	1111	3	2	2	8	21 19 - 4	26	32 28 2 5	61 50 4 15		9	36	46 43 10 16	15	7 7 - 2	7 7 2 2	

Table A-1a. Office occupations-large establishments-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Washington, D.C.-Md.-Va., March 1972)

				(stan	earnings ¹ dard)				N	umber	r of wo	rker	s recei	iving s	traigh	t-time	week	ly ear	nings	of—						
	Number	Average					0.0	85	90	\$ 95	\$ 100	105	110	120	130	140	150	160	\$ 170	180	\$ 1.90	\$	\$ 210	\$ 220	\$ 230	\$
Sex, occupation, and industry division	of workers	weekly hours 1 (standard)	Mean 2	Median ²	Middle range ²	Under \$ 80	and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	ar
		(standard)				-	85	90	95	100	105	110	120	130	140	150	160	170	180	190	200	210	220	230	240	ov
WOMEN - CONTINUED																										
ECRETARIES - CONTINUED																										
SECRETARIES, CLASS C	95	39.5	157.00	157.50	\$ 137.00-172.00 146.00-171.50	-	1_		3	3	9	22	1	8	109	14	138	160 17	121	70 13	59 2	11	11	4	-	
NONMANUFACTURING	220	38.5	179.00	179.00	135.50-172.00 165.50-192.50 123.00-162.00	-	1	-	3	3 - 3	9 - 4	22	-	20	101	134 8 20	116 25 15	143 37 29	112 45 1	57 36	57 51 1	10	8			
SERVICES	264	39.5	155.50	156.00	141.00-168.50	-						-	3	13	47	44	51	46	38	13	1	3	3	2	-	
MANUFACTURING	772	39.0	146.50	142.00	123.50-152.50 123.00-179.50 123.50-151.50	-	=	4	3 - 3	-	9	25	16	147 10 137		13	98 4 94	46 2 44	36 5 31	38 15 23	3	-	1	-	=	
RETAIL TRADE	152	39.5	134.00	138.00	150.50-171.00 122.50-152.50 123.50-148.00	1	-	4	3	4	4	1 3 14	12	3 31 82	2 19 95	8 27 83	26 27 38	15 11 16	6 19	9 -		2 2	-	-	-	
ENGGRAPHERS. GENERAL	255	38.5	129.00	125.50	118.00-137.00 117.50-137.00	-	-	-	Ξ	5	14	15 15	54	81 65	59 55	25 22	5	8	9	9	-	_	-	Ξ	-	
PUBLIC UTILITIES					122.00-169.00		-	-	_	-	3	2	9	15	10	9	1	5	7	9	-	-	-	-	-	
NONMANUFACTURING					134.00-150.50 134.00-150.50		-	-	-	1	1	1	6	19	59 50	83 65	47	7	2	2	-	-	-	-	-	
NONMANUFACTURING					112.50-154.00 109.50-139.50		-	_	_	2	6	25 23		21 16	30 27	8 5	17 14	15	5	1	-	-	_	-	-	
NONMANUFACTURING	211			103.50		3	13 13	14	41		35	29 29	38	17 17	6	=	1			-	-	-	-	-	_	
RETAIL TRADE	109			100.00	89.00-108.50 93.50-111.00		13	14	24	10	20 13	13		2	1	=	-	-	-	-	-	-	-	-	-	
PISTS, CLASS A	467				112.50-129.50 113.50-130.00	-	-	_	7	22	25 20	47 45		170 162	65	34 31	16 16	1	2 2		-	-	-	-	-	
FINANCE SERVICES	126				112.00-128.50		-	-	_	14	7	17		37 69	19 34	22	9	1	2	-	-	_	-	-	-	
PISTS, CLASS B	909				99.00-114.50		13	36 36		138 138	181 180			78 75	34 28	9	11	14				-				
PUBLIC UTILITIES	103	39.5	95.50	93.50	110.00-124.00 85.50-103.00 97.00-107.50	6	12	15 20	8	9 13 106	6 6 108	7 3		5 7 15	10	9	4	=	-	1 -	-	-	-	-	-	

Table A-2. Professional and technical occupations-men and women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

				Weekly (star	earnings 1 dard)						Numbe					_				_						
Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Mean 2	Median ²	Middle range ²	90 and under	100	-	120	130	140	150	160	170	180	190	200	210	220	230	240	\$ 250 -	260	270	280	a
MEN						100	110	120	130	140	150	160	120	180	140	200	210	220	230	240	250	260	210	280	290	07
			\$	\$	\$ \$																					
OMPUTER OPERATORS, CLASS A NONMANUFACTURING	211	39.0	170.50	169.50	156.50-186.00 156.50-186.00 154.00-186.00	-	=	=	1		25 22 17	42 36 11	44 41 20	37 33 27	41 37 27	19 17 4	8 8 2	3	3 3	=	=	-	-	=	-	
0 224 IS 20074 0200 GT TUDE	224	30.0	155 50	150 50	133.50-173.00	-	1	12	53	41	52	46	10	63	11	16	3	1			6					
MPUTER OPERATORS, CLASS B					133.50-173.50			12					10			16			4	4	6		_	_	_	
PUBLIC UTILITIES	30				172.00-188.00		-		-	-	1	2		15	6	-	1	-			-	-	-	-	-	
FINANCE	143				132.00-173.00		-		25	12	25		-			8	-	-	-	-	6	-	-	-	-	
SERVICES	75				127.00-152.00		1	4		18	8	7	5	1	3	3	-	1	-	-	-	-	-	-	-	
NONMANUFACTURING	140				112.50-129.00 112.50-129.00		25 25	52 49	29 29	19	7	2 2	1	-	1	2	-	-	-	-	-	-	-	-	-	
NGNNANOF ACTOR ENG	130	30.3	122.00	119.00	112.30-129.00	-	23	47	27	1,9	0	-				-										
DMPUTER PROGRAMERS, BUSINESS, CLASS A	307	20 5	234 00	230 50	211.00-253.50	-	_	_	_	_	_	_	_	3	10	3	48	58	31	24	48	35	4	28	2	
NUMMANUFACTURING	280				211.00-249.50		_	_	_	_	_	_	_	-	10	1			27			28	3	26	2	
FINANCE					214.00-272.50		_	_	_	_	_	-	-	2		-	2		1	-	1		-	16	-	
SERVICES	192				209.50-245.00		-	-	_	-	-	-	-	-	8	-	46	40	13	17	42	10	2	10	2	
DMPUTER PROGRAMERS.																										
BUSINESS, CLASS B	173	39.5	204 50	100.50	181.00-230.00	_	_	_	2	_	3	4	13	18	35	13	8	20	14	22	8	6	3	_	1	
NONMANUFACTURING	158				181.00-230.00		_	-	2	-				15					13					_	1	
SERVICES	84				175.50-229.00		-	-	2	-	2	i	5	13	12	5	1				1	-	-	-	-	
OMPUTER PROGRAMERS:																										
BUSINESS, CLASS C	80	39.0	160-00	157.00	144.50-171.50	-	_	L	-	14	9	20	13	13	4	1	1	2	2	_	-	-	-	-	-	
NUNMANUFACTURING	73				144.00-170.00		-	-	-	14	9	20	12	12	3	-	-	2	2	-	-	-	-	-	-	
OMPUTER SYSTEMS ANALYSTS,																										
BUSINESS, CLASS A	496	38.5	300.00	303.50	273.50-319.50	-	-	-	-	-	-	-	-	-	-	-	-	4	8	14	17	28	39	46	49	1
NUNMANUFACTURING		38.5	300.00	303.50	274.50-318.50	-	-	-	-	-	-	-	-	-	-	-	-	3	8	13	17	27	35	46	49	
FINANCE					265.50-283.50		-	-	-	-	-	-	-	-	-	-	-	-	-	5	4	13	16	27	11	
SERVICES	229	39.0	3 08 - 50	308.00	280.00-346.50	, -	-	-	-	-	-	-	-	-	-	-	-	3	8	3	11	6	10	17	18	
OMPUTER SYSTEMS ANALYSTS,																										
BUSINESS, CLASS B	375				221.00-266.50		-	-	-	-	-	-	-	-	11	8	19		17					16	37	
NUMMANUFACTURING	367				220.00-265.50		-	-	-	-	-	-	-	-	11	8	19	54				43				
SERVICES	95	38.5	241.50	232.00	214.00-262.50	-	-	-	-	-	-	-	-	-	2	-	4	27	9	19	3	2	-14	3	1	
OMPUTER SYSTEMS ANALYSTS,																										
BUSINESS: CLASS C	72				177.00-212.00		_	_	_	_	1	4	9	8	11	17	4	4	3	7	2	_	_	_	_	
											•		•						-		-					
RAFTSMEN, CLASS A					190.50-231.50		-	-	-	-	-	1	3	6	19	22	20	2	9	22	9	-	-	3	-	
MANUFACTURING					186.00-237.00		-	-	-	-	-	_	2	5	11	8	11	1	2		9	-	-	3	-	
NUNMANUFACTURING	55	39.5	206.50	202.00	195.50-230.00	-	-	-	-	-	-	1	1	1	8	14	9	1	-	13	-	-	-	-	_	
RAFTSMEN, CLASS B	194				160.00-189.50		-	11	-	2	17	18	47	27	25	27	9	11	-	-	-	-	-	-	-	
NONMANUFACTURING	154				161.00-193.00		-	11	-	2	8	12		27			7			-	-	-	-	-	-	
PUBLIC UTILITIES	123				179.00-199.00		_	11	-	2	8	10	38	18	8	21	7	5	-	_	_	_	_	_	_	
															-			,								
RAFTSMEN, CLASS C	177				129.50-156.00		-	14	32	45	6	46	12	22	-	-	-	-	-	-	-	-	-	-	-	
MANUFACTURING	71				122.00-133.50		-	12	25	29		-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NUMMANUFACTURING	106				149.00-166.00		-	2	7			46	12	22	-	-	-	_	-	-	-	-	-	-	-	
SERVICES	53	40.0	143.00	121.00	137.00-153.00	-	-	2	0	14	-	31	-	-	-	_	-	-	-	-	-	-	-	-	-	

^{*} Workers were distributed as follows: 26 at \$290 to \$300; 145 at \$300 to \$320; 34 at \$320 to \$340; 53 at \$340 to \$360; and 33 at \$360 and over.

Table A-2. Professional and technical occupations-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

					earnings l					N	Numbe	r of w	orkers	s recei	ving	straig	ht-tim	e weel	kly ea	rnings	of—					
Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Mean 2	Median ²	Middle range ²	90 and under	-	-	-	-	-	-	-	\$ 170 - 180	-	-	-	-	-	230	-	-	-	-	\$ 280 - 290	an
MEN - CONTINUED			\$	\$	\$ \$																					
NUMMANUFACTURING	475 416				183.00-213.50 183.00-213.50	-	-	-	-	2	18	27	15	33	39	23	105	103	69	-	-	-	-	-	-	
WOMEN OMPUTER PROGRAMERS, BUSINESS, CLASS A	77 70				225.50-241.00 224.50-239.50	-	-		=	Ξ	=	_	=		2 2	1 _	6	6	10	32 30	14	2	-	2 2	=	
OMPUTER PROGRAMERS, BUSINESS, CLASS B	95 92				183.00-221.00 183.50-219.00	Ξ	Ξ	-	-	1	3	7	1 1	5 4	13 13	30 30	8 7	3	6	6	4 4	4 4	4 3	-	:	
OMPUTER SYSTEMS ANALYSTS, BUSINESS, CLASS B NONMANUFACTURING	71 71				225.00-266.00 225.00-266.00	Ξ	=	-	-	-	-	-	=	=	2 2	=	4	6	6	18 18	-	4	17 17	2 2	5	

Table A-2a. Professional and technical occupations-large establishments-men

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Washington, D.C.-Md.-Va., March 1972)

					earnings 1					N	Vumbe	r of w	orker	s rece	iving	straigh	nt-tim	e weel	kly ea	rnings	of-					
				(\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Sex, occupation, and industry division	Number of	Average weekly				90	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	280	2
Sex, occupation, and industry division	workers	hours 1	Mean 2	Median ²	Middle range ²	and	_	_	_	_	_		_				_									an
		(standard)		-		under	_		_	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	_	an
The state of the s		1	110			100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	280	290	ove
		1																								
MEN																										
		and a	\$	\$	\$ \$																					
OMPUTER OPERATORS, CLASS A					155.00-185.50		-	-	-	2	24	22	42	18	22	15	8	2	3	-	-	-	1	-	-	
NONMANUFACTURING	147				155.50-186.50		-	-	_	2	22	20	40	15	20	15	8	2	3	_	_	_	-	-	_	
SERVICES	10	3703	100.00	101.00	151.50-181.00						11	10	1,9	10	10		-		3			_		_	_	
OMPUTER OPERATORS, CLASS B	189				133.50-171.50		1	9	24	40	32	28	5	23	11	8	3	1	4	-	-	-	-	-	-	
NONMANUFACTURING	180				133.00-171.00		1	9	24	38	31	25	5	23 15	9	8	2	7	4	_	_	_	-	_	_	
SERVICES	55				130.00-152.00		1	4	9	18	8	7	-	1	3	3	-	1	-	-	-	-	-	-	-	
OMPUTER OPERATORS, CLASS C	101	39-0	122.50	119.00	114.50-127.00	2	11	44	24	10	7	_	_	_	1	2	-	_	-	_	-	_	-	_	-	
NONMANUF ACTURING	100				114.50-126.00		11	44	24	10	6	-	-	-	1	2	-	-	-	-	-	-	-	-	-	
OMPUTER PROGRAMERS,			1000		pulled the second																					
BUSINESS, CLASS A					226.50-254.50		-	-	-	-	-	-	-	1	1	3	5	11	14	22	27	17	4	5	2	
NONMANUFACTURING	96	40.0	237.00	238.00	224.00-248.50	-	-	-	-	-	-	-	-	1	1	1	5	11	13	20	23	10	3	3	2	
OMPUTER PROGRAMERS,																										
BUSINESS, CLASS B					174.00-224.50		-	_	-	-	3	2	8	13	9	8	8	8	7	5	4	6	3	-	1	
NONMANUFACTURING	76	39.0	200.50	198.00	173.50-223.00		-	-	-	-	2	2	8	13	9	6	-	8	6	3	4	4	3	-	1	
OMPUTER SYSTEMS ANALYSTS,																										
BUSINESS, CLASS A	336 326				275.00-333.50 276.00-330.50		-	-	-	-	-	-	-	-	-	-	_	3	_	12	17	16	27	16	33	*21
SERVICES	151				276.00-351.50		_	_	_	_	_	_	_	_	_	_	_	3	_	3	11	5	10	11		9
CHOUTER SYSTEMS AND VOTS		-	-		The state of the state of																					
OMPUTER SYSTEMS ANALYSIS, BUSINESS, CLASS C	59	38.5	191.50	188-00	172.50-212.50	-	_	_	_	-	1	4	9	8	11	7	4	4	2	7	2	-	-	-	-	
NONMANUFACTURING					172.50-212.50		-	-	-	-	1	4	9	8	11	7	4	4	2	7	2	-	-	-	-	
RAFTSMEN, CLASS B	51	39.5	180.00	182.50	170.00-196.00	-	_	_	-	2	2	6	3	11	12	9	1	5	_	_	_	-	_	_	_	
NONMANUFACTURING		- 3020																								
PUBLIC UTILITIES	27	39.0	190.00	188.50	179.00-199.00	-	-	-	-	-	-	I	1	6	8	6	-	5	-	-	-	-	-	-	-	
RAFTSMEN, CLASS C	62	39.5	158.50	162.50	154.50-172.00	-	-	4	4	3	2	15	12	22	-	-	-	-	-	-	-	-	-	-	-	
LECTRONIC TECHNICIANS	361	40.0	198.50	205.00	183.00-214.50	-	-	-	-	2	2	27	15	26	35	30	51	103	69	1	-	-	-	-	-	

^{*} Workers were distributed as follows: 14 at \$290 to \$300; 96 at \$300 to \$320; 30 at \$320 to \$340; 38 at \$340 to \$360; and 33 at \$360 and over.

Table A-3. Office, professional, and technical occupations-men and women combined

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

		Ave	erage			Ave	rage			Ave	erage
Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings l (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings 1 (standard)	Occupation and industry division	Number of workers	Weekly hours I (standard)	Week earning (stands
OFFICE OCCUPATIONS				OFFICE OCCUPATIONS - CONTINUED				OFFICE OCCUPATIONS - CONTINUED			
ILLERS, MACHINE IBOOKKEEPING			\$	KEYPUNCH OPERATORS, CLASS A	669	39.0	128-50	SECRETARIES - CONTINUED			
MACHINE)	132		120.00	MANUFACTURING	64	39.0	125.50		1		\$
NONMANUFACTURING	123	39.5	117.50	NONMANUFACTURING	605		129.00	SECRETARIES, CLASS D	1,951		
OOKKEEDING MACHINE OPERATORS				PUBLIC UTLITIES	31		161.50	MANUFACTURING	1,847		
OOKKEEPING-MACHINE OPERATORS, CLASS A	145	37.5	145.00	WHOLESALE TRADE RETAIL TRADE FINANCE SERVICES	91		113.50	PUBLIC UTILITIES	108		
NONMANUE ACTURING	136		145.00	FINANCE	152		131-00	RETAIL TRADE FINANCE SERVICES	164		
FINANCE			129.50	SERVICES	271		130-50	FINANCE	349		
				02.11.2020				SERVICES	1,157		
OOKKEEPING-MACHINE OPERATORS,		1		KEYPUNCH OPERATORS, CLASS B	1,028	38.5	112.50				
CLASS B	216		124.00	MANUFACTURING	64			STENGGRAPHERS, GENERAL	547		
NUMMANUFACTURING	195	36.5	123.00	NONMANUFACTURING	964		112.00	NONMANUFACTURING	503		
LEDNS ACCOUNTING STATE	1 142	20 5	149-00	PUBLIC UTILITIES	97		124.00	PUBLIC UTILITIES	84		
MANUFACTURING	1,163	39.5	158.00	RETAIL TRADE			108.50	FINANCE SERVICES	86 169		
NONMANUE ACTURING	1,061		148.00	RETAIL TRADE FINANCE SERVICES			104.50	JERVICES	109	30.3	120
	7.0		159.50	SERVICES	466	40.0	104.30	STENUGRAPHERS, SENIOR	983	38.0	145
RETAIL TRADE	112		134-50	MESSENGERS (UFFICE BOYS AND GIRLS)-	506	38.0	104-00	MANUFACTURING	53		
FINANCE			153.50	NONMANUFACTURING			104-50	NONMANUFACTURING	930		
RETAIL TRADE	396	38.5	152.50	FINANCE	244	38.0	99.00	WHOLESALE TRADE	101		
		20.5		SERVICES	108	37.5	105.50	SERVICES	666	37.5	145
MANUFACTURING			114.50			20.5	155 00	SULTCUROARD ORGRATORS CLASS A	245	30.0	1 21
NONMANUFACTURING			113.50	SECRETARIES	6, 196		157-00	NONMANUFACTURING	245		
PUBLIC UTILITIES			125.00	NONMANUFACTURING	5,837		155.00	PUBLIC UTILITIES	52		
WHOLESALE TRADE			116.50	DUBLIC UTILITIES	617		174.00	FINANCE	74		
DETAIL TRADE	424		110.50		372		161.00				
FINANCE			120.00	RETAIL TRADE	450		140.50	SWLTCHBOARD OPERATORS, CLASS B	636		
SERVICES	529	39.5	106.00	FINANCE	1,623		149-00	NONMANUFACTURING	629		
CLERKS, FILE, CLASS A	222	30.5	122.00	SERVICES	2,775	38.0	156-00	PUBLIC UTLITIES	155		
NONMANUE ACTURING	213		122.50	SECRETARIES, CLASS A	404	20 5	185.00	FINANCE	202		
NONMANUFACTURING	105		118.00	NONMANUE ACTUDING	373		183.50	RETAIL TRADE FINANCE SERVICES	210		
		1			40	38.5	189-50				1
CLERKS, FILE, CLASS B	541		108.50	RETAIL TRADE	58	40.0	160-00	SWITCHBOARD OPERATOR-RECEPTIONISTS-	588		
NONMANUFACTURING	514		108.50	FINANCE	110		178-50	MANUFACTURING	79		
FINANCE	210		102.00	SERVICES	140	39.0	192.00	WHOLESALE TRADE		38.5	
SERVICES	211	37.0	115.50		1 274	20.0	145 50	WHOLESALE TRADE	81		
CLERKS, FILE, CLASS C	966	39.5	94.50	SECRETARIES, CLASS B	1,274		165.50	RETAIL TRADE FINANCE SERVICES	57 56		
NONMANUE ACTURING	942			NONMANUFACTURING	1,196		162-50	SERVICES	259		
HUDI ECALE TRADE	41			DUNI IC UTILITIES	110		195.50	SERV SOES		30.0	1
FINANCE	533		91.00	WHOLESALE TRADE	105		177.00	TRANSCRIBING-MACHINE OPERATORS.			
FINANCE	96	37.0	109.50	WHOLESALE TRADE FINANCE SERVICES	383		156.50	CENERAL	187	38.0	125
				SERVICES	551	39.0	166.50	NONMANUFACTURING	180		
LERKS, ORDER	491		121.50					NONMANUFACTURING	117	38.5	126
NONMANUFACTURING	448		119.00		2,229		153.50				
MUNTERATE INVAL	279	39.5	122.50	HARLOT MOTORESTO	146		153.50	HANNIF ACTUDITATE	1, 137		
LERKS, PAYROLL	339	39-0	133.00	NUMBANUFACTURING	2,083		153.50	NUMBANIE ACTURING	1,086		
NONMANUF ACTUR ING	297		132.00	WHOLESALE TRADE	173		156.50	F INANCE	299		
PUBLIC HTH LITES	34		133.50	RETAIL TRADE	181		140.00	NUMANUFACTURING FINANCE SERVICES	620		
RETAIL TRADE	69	40.0	125.00	FINANCE	598	38.0	142-50				
RETAIL TRADE	57	38.0	144.00	PUBLIC UTLLITIES MHOLESALE TRADE RETAIL TRADE FINANCE SERVICES	801	38.5	155.50	TYPISTS, CLASS B	2,418		
SERVICES	126	39.0	133.50					MANUFACTURING	109		
								NUNMANUFACTURING	2,309	38.5	
COMPTOMETER OPERATORS	92		122.50					PUBLIC UTILITIES	118		
NONMANUFACTURING	92	31.5	122-50					FINANCE	164	38.5 37.0	
											I L UD

Table A-3. Office, professional, and technical occupations-men and women combined-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

		Av	erage			Av	erage			Av	erage
Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings ¹ (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings 1 (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings (standard
PROFESSIONAL AND TECHNICAL OCCUPATIONS			\$	PROFESSIONAL AND TECHNICAL OCCUPATIONS — CONTINUED		· · · · · · · · · · · · · · · · · · ·		PROFESSIONAL AND TECHNICAL OCCUPATIONS - CONTINUED			
OMPUTER OPERATORS, CLASS A	245	39.0	171-50	COMPUTER PROGRAMERS.			\$	COMPUTER SYSTEMS ANALYSTS,			\$
NONMANUF ACTUR ING	222	39.0	171.50	BUSINESS, CLASS B	268	39.0	202-50	BUSINESS, CLASS C	90	38.5	194.5
FINANCE	53	37.5	171.00	NONMANUFACTURING	250	39.0	202.50	NONMANUFACTURING	87	38.5	193.5
SERVICES	125	39.5	169.00	PUBLIC UTILITIES	27	37.0	229.00				
				FINANCE	57	37.0	194.50	DRAFTSMEN, CLASS A	118	40.0	208-
OMPUTER OPERATORS, CLASS B	364	38.5	155.00	SERVICES	133	39.5	198-50	MANUFACTURING	63	40.0	209.
NONMANUFACTURING	343	38.5	155-00					NONMANUFACTURING	55	39.5	206.
PUBLIC UTILITIES	42	38.0	167.00	COMPUTER PROGRAMERS,							
FINANCE	149	38.5	156.00	BUSINESS, CLASS C	90	39.0	160-50	DRAFTSMEN, CLASS B	216	39.5	170.
SERVICES	91	39.0	143.00	NONMANUFACTURING	82		158.50		175	39.5	171.
					-			PUBLIC UTILITIES	28	39.0	189.
OMPUTER OPERATORS, CLASS C	164	38.5	123-00	COMPUTER SYSTEMS ANALYSTS,				SERVICES	143	39.5	168.
NONMANUFACTURING	160		123.00	BUSINESS, CLASS A	545	38-5	299.00				
		3000	22300	NUNMANUFACTURING	530			DRAFTSMEN, CLASS C	192	40.0	141.
OMPUTER PROGRAMERS.				FINANCE	98		274.00	MANUFACTURING	72		127.
BUSINESS. CLASS A	384	39-5	233.50	SERVICES	265		307.00	NONMANUFACTURING	120		
NONMANUFACTURING	350		231.50	JERVICES	203	33.00	301800	SERVICES	06		
FINANCE	76		247.00	COMPUTER SYSTEMS ANALYSTS.				00.111.00.0	-		
SERVICES	246		228.00	BUSINESS, CLASS B	446	38.0	247.50	ELECTRONIC TECHNICIANS	484	39.5	199.
	- 30			NONMANUFACTURING	438		247.00	NONMANUFACTURING	425		
				SERVICES	115		243.00	110.110.110.110			
				JEN 10L3	113	33.0	2 43 200	NURSES, INDUSTRIAL (REGISTERED)	54	39.0	177.

Table A-3a. Office, professional, and technical occupations—large establishments—men and women combined

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Washington, D.C.—Md.—Va., March 1972)

		Av	erage			Ave	erage			Ave	rage
Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings ¹ (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings 1 (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings (standar
OFFICE OCCUPATIONS			4	OFFICE OCCUPATIONS - CONTINUED				OFFICE OCCUPATIONS - CONTINUED	- lower		Tá:
CLERKS, ACCOUNTING, CLASS A	467		138.50	SECRETARIES - CONTINUED				TYPISTS, CLASS B	998	39.0	108.
NONMANUFACTURING	432		136.00			100	\$	NUMBANUF ACTURING	960	39.0	106.
RETAIL TRADE	63		125.00	SECRETARIES, CLASS B	373	39.0	179.00	PUBLIC UTILITIES	103	39.0	117.
SERVICES	67	39.5	139.00	NONMANUFACTURING	333	39.0	179.50	RETAIL TRADE	76	39.5	95.
				PUBLIC UTILITIES	73	39.0	199.00	FINANCE	416	38.0	102.
LERKS, ACCOUNTING, CLASS B	618		117.00	SERVICES	95	40.0	186.00	PROFESSIONAL AND TECHNICAL			
NUMANUFACTURING	569		115.50		1			OCCUPATIONS	-		
RETAIL TRADE	254		109.00	SECRETARIES, CLASS C	1,010	39.0	154.50	00001 #110113			
SERVICES	69	39.5	118-00	MANUFACTURING	96		157.50	COMPUTER OPERATORS, CLASS A		39.5	
				NUNMANUFACTURING			154.00	NONMANUFACTURING		39.0	
CLERKS, FILE, CLASS A	53	39.0	124-00	PUBLIC UTILITIES			179.00	SERVICES	81	39.5	168.
				RETAIL TRADE			138.50				1.2
LERKS, FILE, CLASS B	209		104.00	SERVICES	266	39.5	155.50	COMPUTER OPERATORS, CLASS B		38.5	
NONMANUFACTURING	191	38.5	103.00				1	NONMANUFACTURING		38.5	
	0.	20.0	133-50	SECRETARIES, CLASS D	859		139.50	PUBLIC UTILITIES	42		
LERKS, PAYROLL	96 83		128.00	MANUFACTURING	85		149.00	SERVICES	61	39.0	143.
NONMANUFACTUR ING			134.50				138.00				
PUBLIC UTILITIES	28	39.0	134.30	PUBLIC UTILITIES	80		158.50	COMPUTER OPERATORS, CLASS C		39.0	
A 224 IS 20074 0200 ISHINGHA	247	20 5	129.00	RETAIL TRADE			134-00	NUNMANUF ACTURING	123	39.0	123.
CEYPUNCH OPERATORS, CLASS A	234		129.00	SERVICES	435	39.0	138.00				
NONMANUFACTURING	31		161.50		289	20 0	129.50	BUSINESS, CLASS A	100	20 5	220
RETAIL TRADE	91		120.50	NONMANUFACTURING	257		129.50	BUSINESS, CLASS A	180	39.5	239.
SERVICES	78		127.50	PUBLIC UTILITIES	71		143.00	COMPUTER PROGRAMERS,			
SERFICES				1 00010 013211323	-		- 1000	BUSINESS, CLASS B	127	38.5	202-
KEYPUNCH OPERATORS, CLASS B	406	39.0	117.50	STENOGRAPHERS, SENIOR	236	39.5	142.00	NONMANUFACTURING		38.5	
NONMANUFACTURING	377	39.0	116.00		195	39.5	141-50	Homselor actuality	***	3000	2020
PUBLIC UTILITIES	69		125.50					COMPUTER SYSTEMS ANALYSTS.			
RETAIL TRADE	79	39.0	106.00	SWITCHBOARD OPERATURS, CLASS A	146	39.5	132.50	BUSINESS, CLASS A	362	38.5	304.
SERVICES	92	39.5	113.00		109	39.5	129.00	NUNMANUFACTURING		38.5	
								SERVICES	166	39.0	313.
MESSENGERS (OFFICE BOYS AND GIRLS)-	251	38.5	103.00		211		104.50				
NONMANUFACTURING	244	38.5	102.50	NONMANUFACTURING	211			COMPUTER SYSTEMS ANALYSTS.			
				RETAIL TRADE	109		99.00	BUSINESS, CLASS C		38.5	
SECRETARIES			154.50		64	40.0	103.00	NONMANUFACTURING	77	38.5	193.
MANUFACTURING	232		159.50						1		
NONMANUFACTURING	2,356		154.50		515		122.00	DRAFTSMEN, CLASS B	53	39.5	179.
PUBLIC UTILITIES	419		179.50				122.50	NUNMANUFACTURING			
RETAIL TRADE	329		138-00				121-00	PUBLIC UTILITIES	28	39.0	189.
FINANCE	436		141-00		218	39.5	124.50		-		
SERVICES	938	39.0	151.50					DRAFTSMEN, CLASS C		39.5	
CECOETADAEC CLASS A	110	30 0	183.50					NUNMANUFACTURING	65	39.5	150.
SECRETARIES, CLASS A	107		183.50					ELECTRONIC TECHNICIANS	370	40.0	100
NONMANUFACTURING	101	39.0	102.00					ELECTRONIC TECHNICIANS	310	40.0	1 300

Table A-4. Maintenance and powerplant occupations

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

			Hourly ea	mings 3						Nu	mber	of wor	kers	receiv	ing st	raight	-time	hourly	earn	ings o	f						
Sex, occupation, and industry division	Number of workers	Mean 2	Median ²	Middle range ²	\$ 2.70	and under	2.80	-	3.00	3.10	3.20	3.40	3.60	3.80	4.00	4.20	4.40	4.60	4.80	5.00	5.20	5.40	5.60	5.80	-	-	and
MEN																											
CARPENTERS, MAINTENANCE				\$ \$ 3.78- 5.53 3.77- 5.51		-	=	-	2 -	-	1	27 25	27 27	5	13	8	11	13 13	11	6	27 26	20	7	1 -	1	:	*2
ELECTRICIANS, MAINTENANCE NONMANUFACTURING PUBLIC UTILITIES	78	5.32	5.27	4.71- 6.05 5.03- 5.74 4.53- 5.36	=	-	=	=	-	-	5 5 5	=	-	3 1 -	8 1 1	5 1 1	8 4	2 2	1 1	18 18 8	23 19	3 2 -	10 9 3	=	11	:	**2
ENGINEERS, STATIUNARY NONMANUFACTURING PUBLIC UTILITIES RETAIL TRADE SERVICES	396 30 86	5.10 4.96 6.00	5.41 4.95 6.12	4.64- 5.93 4.58- 5.94 4.75- 5.24 5.94- 6.34 4.87- 5.49	-		-		11111	-	50 50 - - 2	3 3 - - 3	3 - 1	2 2 - 2	6	9 8 3 - 2	35 35 - 2 19	43 32 9 2 6	24 23 6 2 7	19 9 3 - 6	37 17 6 -	90 90 - 4 85	6 3 3 -	41 36 - 32 2	27 27 - 9 18	52 40 - 32 8	
HELPERS, MAINTENANCE TRADES		3.94			17	12 12	=	5	4	-	16	6	-	12	11	5	16	65 65	-	=	-	-	-	-	=	-	
MACHINISTS, MAINTENANCE				5.19- 6.71 5.26- 6.72	=	-	-	-	-	-	-	=	-	-	-	5	1	-	3	11 2	16	8	6	5	1	= '	***
MECHANICS, AUTOMOTIVE (MAINTENANCE)	971 219 752 537 95	4.34 4.72 4.71	4.31 4.73 4.75	3.99- 4.59 4.27- 5.09	_		11111	11111		1 - 1	7 5 2 2	46 10 36 11	51 30 21 9	46 10 36 34 2	83 15 68 38 24	104 68 36 36	89 31 58 21 19	171 22 149 135 2	75 75 57	9 158 129	55 7 48 48	8 - 8 8	12	9 - 9 9 -	40 - 40 - 40		
MECHANICS, MAINTENANCE	123 69 54	4.21	3.95		=	-	-	-	=	2 - 2	-	11 10 1	24 16 8	23 11 12	10 3 7	1	5	3	12		26 8 18	=	=	=	=	=	
PAINTERS, MAINTENANCE	237 227 57	4.02	3.80	3.16- 4.31 3.14- 4.29 3.60- 4.09	12 12 -	12	24 24 -	=	4	12 12 -	2 2 2	26 24 13	27 25 2	6 5 5	26 24 24	35 35 6	-	3 1	1	6	21	-	<u>-</u>	-	=	2 -	1

^{*} Workers were distributed as follows: 1 at \$7 to \$7.20; and 26 at \$7.40 to \$7.60.

** Workers were distributed as follows: 15 at \$6.80 to \$7; 1 at \$7 to \$7.20; 4 at \$7.20 to \$7.40; and 5 at \$7.80 and over.

*** All workers were at \$6.60 to \$6.80.

Table A-4a. Maintenance and powerplant occupations-large establishments

(Average straight-time hourly earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Washington, D.C.—Md.—Va., March 1972)

			Hourly ea	rnings 3						1	Numbe	r of wo	rkers	rece	iving s	straig	ht-tim	e hour	ly ear	nings	of—						
Sex, occupation, and industry division	Number of workers	Mean ²	Median ²	Middle range ²	and under	-	-	-	-	-	3.80	\$ 3.90 - 4.00	-	-	4.20	4.30	4-40	-	4.80	5.00	5.20	-	-	-	-	-	an
NEN																											
ARPENTERS, MAINTENANCE				\$ 4.29- 7.43 4.33- 7.44	-	1	=	1	1	2 2	-	3	3 2	6	2 2	6	4 4	8	-	5	5	-	Ξ	1	Ξ	-	* 2
LECTRICIANS, MAINTENANCE NUMMANUFACTURING PUBLIC UTILITIES				5.03- 6.86 5.02- 5.37	-	-	-	-	-	-	1	-	1	2	3	-	5	2	1	8	9	-	10	-	1	-	**
NGINEERS, STATIONARY NONMANUFACTURING RETAIL TRADE SERVICES	186	5.55	5.93 6.12	4.99- 6.33 4.93- 6.32 5.94- 6.34 4.52- 6.32		1 - 1	2 - 2	-	1 - 1	-	1 - 1	1 - 1	1 - 1	5 - 5	1 -	2 2 - 2	10 10 2 7	15 15 2 1	10 10 2 1	9 - 6	14 14 - 6	9 4 4	3 -	36 36 32 2	15 15 9	52 40 32 8	1
ECHANICS, AUTOMOTIVE (MAINTENANCE) NONMANUFACTURING PUBLIC UTLLITIES RETAIL TRADE	328	5.13	5.08 5.04	4.92- 5.26 4.91- 5.25 4.90- 5.18 6.01- 6.09	-	2 2 2	1 1 -	-	4 4	1 1 -	2 2 - 2	1 1 1 -	2 2 2	-	=	-	24 23 16 7	35 35 33 2	58 58 57	101 95 95	48 48 48		12	9 9	40 40 - 40	=	
AINTERS, MAINTENANCE				4.07- 5.29 4.07- 5.28	1	1	_	1	Ξ	4 2	1	1	21	1	5	3	-	3	1	6	21 21	-	1	-	-	2*	***

^{*} Workers were distributed as follows: 1 at \$7 to \$7.20; and 26 at \$7.40 to \$7.60.

** Workers were distributed as follows: 15 at \$6.80 to \$7; 1 at \$7 to \$7.20; 4 at \$7.20 to \$7.40; and 5 at \$7.80 and over.

*** Workers were distributed as follows: 15 at \$7 to \$7.20; and 2 at \$7.40 to \$7.60.

Table A-5. Custodial and material movement occupations

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

Sex, occupation, and industry division	Number of workers	Mean 2				\$	5	5	ts	*	*	4	£	5	5	6	4	4	4	\$	\$		\$	\$	\$	4	*
		Mean -	Median ²	Middle range ²	and under	_														4.20	4.40	-	4.80	5.00		5.40	
		-5			1.70	1.80	1.90	2.00	2.20	2.40	2.60	2.80	3.00	3.20	3.40	3.60	3.80	4.00	4.20	4.40	4.60	4.80	5.00	5.20	5.40	5.60	5.
MEN																											
JARDS AND WATCHMEN	2,708	\$ 25	\$	\$ \$ \$ 2.02- 2.29	6	36	201	156	1248	405	141	99	42	99	76	7.9	5	5	3	3		. 2	,	11			
MANUFACTURING	52	2.58	2.65	1.89- 3.03	-	-	15	-	-	-	6	17	-	8	2	1	1	1	1	-	-	-	-	-	-	-	
NONMANUFACTURING	2, 656	2.24	2.11	2.02- 2.28	6	36	276	156	1248	405	135	82	42	91	74	78	4	4	2	3		2	1	11		-	
MANUFACTURING				2.03- 2.30		157	625	646	5033	1166	815	232	146	195	298	119	71 45	56 35	40	13	8	_	-	-	13	-	
NUNMANUFACTURING	9,348	2.21	2.11	2.03- 2.27	11	157	625		5029	1146	766	207	96	168	296	85	20	21	35	13	8	-	-	-	-13	-	
WHOLESALE TRADE	378	3.32		3.12- 3.45		-	_	_	12	14	6	34	18	118	97	46	13	12	35	_	8	_	-	-		_	
RETAIL TRADE	818	2.38	2.23	2.07- 2.53	11		23	19	273	175	104	44	23	13	23	32	6	2	-	7	-	-	-	-	13	-	
FINANCE SERVICES	6,480			2.04- 2.26		72 35	60 542	627	951 3793		428	38 85	35	25	170	5 2	7	6	_	6	-	-	-	-	-	-	
BORERS, MATERIAL HANDLING				2.73- 3.85		-	12	12	92		113	112		95	256	187	30	393	123	29	6	14	-	14	35	59	
MANUFACTURING	1,469			2.73- 3.61		-	12	12	92	148	64	34 78	77 60	27 68	184	160	23	35.	54	29	6	14	-	14	35	59	
PUBLIC UTILITIES	509	3.81	3.84	3.80- 3.88	-	-	-	-	-	-	-	-	1	12	72	30	-	355	17	-	-	1	-	-			
RETAIL TRADE	407 549	3.34		2.44- 3.78		_	12	12	36 56	78 69	50	36	15	30	73 39	48 82	7	3	48	25	2		-	14	14	59	
DER FILLERS	1,421	3.91	3.57	2.95- 5.23	-	_	_	-	31	92	98	71	80	50	181	150	22	-	97	25	12	29	92	6	101	282	
MANUFACTURING	155			3.32- 4.09		-	-	-	31	71	98	5	80	43	25 156	150	22	-	97	25	12		92	- 6	101	282	
WHOLESALE TRADE	402	2.87		2.53- 3.25		-	-	-	18	56	64	54	26	12		16	10	-	-	-	12	-	72	-	101	- 282	
RETAIL TRADE	864	4.45	4.87	3.53- 5.52	-	-	-	-	13	15	34	12	54	31	16	134	6	-	-	25	12	29	92	6	101	282	
NONMANUFACTURING	249 224	2.82		2.45- 3.31 2.42- 3.22		_	_	-	8	45 45	74 74	19 15	9	21 17	16	34 24	23 23	-	Ξ	_	_	-	-	-	-	_	
CEIVING CLERKS	308			3.00- 3.56		-	-	-	12	15	14	27	8	85	27	54	25	3	7	15	1	-	6	9	-	-	
NONMANUFACTURING		3.22		2.88- 3.51		_	_	-	12	15	14	12	8	83	25	53	18	_	4	12	_	_	6	9		_	
RETAIL TRADE	186	3.14	3.16	2.88- 3.45	-	-	-	-	12	6	12	13	8	61	17	42	5	-	4	-	-	-	6	-	-	-	
LPPING CLERKS	51	3.74	3.85	3.41- 4.17	-	-	-	-	1	-	-	3	2	3	3	13	-	10	5	2	7	-	-	2	-	-	
HIPPING AND RECEIVING CLERKS				3.35- 4.07		-	-	-	-	1	11	6	6	5	19	18	25	16	21	9	-	-	-	-	-	-	á
RETAIL TRADE	118 51			3.42- 4.22 3.49- 5.65		_	_	-	_	1	_	6	1	1	18	18	19	16	8	8	-	-	-	_	_	-	
UCKDRIVERS	4,220			2.97- 4.14		-	9	-	60	74	200	159	556	105	195	493	444	325	731	92						213	
MANUFACTURING	3,411			3.59- 4.06 2.88- 4.19		_	9	-	60	67	13	17	38 518	13	77 118	42	148	303	399	9	24			7		213	
PUBLIC UTILITIES	1,239			3.58- 4.20		-	-	-	-	-	3	21	3	1	12	312	100	240		-	-		92	-			
RETAIL TRADE	604			2.83- 5.21		_	_	-	24	20	65	54	485	28	41 50	62 28	165	44	44	21		_				9	
SERVICES	156			2.52- 3.18		-	9	-	2		46	9	10	40	4	27	-	-	-	-	-	-	-	-	-	-	
TRUCKDRIVERS, LIGHT LUNDER		2 6:		2 20 2									2.5														
NONMANUFACTURING	443	2.84		2.39- 3.33		_	9	_	58 58	44	69	50	30 27	48 48	60	53	3	_	12	_	_	7	_	_	_	_	
WHOLESALE TRADE	221	2.77	2.69	2.53- 3.13	-	-	-	-	24	15	55	47	20	14	34	-	-	-	12	-	-	-	-	-	-	-	
SERVICES	63 97			2.15- 2.26		-	9	_	34	22	10	-	7	34	3	27	-	-	-	_	_	_	_	-	-	-	

Table A-5. Custodial and material movement occupations-Continued

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Washington, D.C.-Md.-Va., March 1972)

			Hourly ea	rnings 3						I	Numbe:	r of wo	orkers	recei	ving s	traigh	t-time	e hour	ly ear	nings	of—					
iex, occupation, and industry division	Number of workers	Mean ²	Median ²	Middle range ²	and under	-	-	-	\$ 2.00 - 2.20	2.20	2.40	2.60	2.80	3.00	3.20	-	-	3.80	4.00 4	- 20 4	-	- 60 4	- 80 5	-00	-	- 40 5
MEN - CONTINUED																										
UCKDRIVERS - CONTINUED																										
FRUCKDRIVERS, MEDIUM (1-1/2 TO AND INCLUDING 4 TONS) MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES MHOLLESALE TRADE SERVICES	1,297 114 1,183 346 110 57	3.31 3.19 3.77 3.74	3.26 2.89 3.83 3.83	\$ 2.83- 3.78 2.87- 3.76 2.83- 3.80 3.47- 4.13 3.59- 3.90 2.52- 2.64	=	-	-		2 - 2 - 2	20 - 20 - 2 2	110 6 104 - 6 36	47 - 47 - - 9	508 35 473 3	8 1 7 1 - 6	36 25	195 1 194 144 18	27 12 15 -	123 10 113 67 42	180 180 123 26	9 9	4 4	3 3	-		-	
RUCKDRIVERS, HEAVY (OVER 4 TONS, TRAILER TYPE) MANUFACTURING NUMMANUFACTURING	895 91 804 203 418	3.72 4.56 4.03	4.27	3.75- 5.20 3.51- 3.85 3.93- 5.27 3.95- 4.16 5.23- 5.32	=		-			-	2 - 2	2 - 2 -	-	4 - 2	18 14 4 3 1	39	140 14 126 -	90 4 86 84	135 135 116 13	21	20 20 - -	3 - 3	6 - 3	-	371 371 371	9 - 9
RUCKDRIVERS, HEAVY (UVER 4 TUNS, OTHER THAN TRAILER TYPE)	731 536 195	3.84	4.03	3.59- 4.05 3.85- 4.07 2.79- 3.66	=	-	=		-	10 7 3	13 7 6	54 14 40	12	32 12 20	34 4 30	28 - 28	141 87 54	6	400 399 1	-	:	1 - 1	Ξ	=	=	-
MANUFACTURING	491 172 319 199	3.10	3.45	2.86- 4.15 2.82- 3.48 3.11- 4.90 3.01- 5.34	-	-	-		-	8 7 1	54 16 38 20	15 8 7 7	88 67 21 21	71 71 15	21 21 3	85 43 42 14	15 15 -	7 6 1 1	10		:	-	40 40 40		73 - 73 73	1 1
WOMEN																										
NITORS, PORTERS, AND CLEANERS NONMANUFACTURING	5,348 130 121 362	2.11 2.92 1.98 2.15	2.09 2.76 2.03 2.09	2.02- 2.19 2.02- 2.19 2.70- 3.23 1.83- 2.10 2.01- 2.42 2.02- 2.18	11	12 24	214	630 - 2 60	3206	580 5 8 39	411 407 3 7 100 297	134 126 81 1 6	26 17 - - 4 13	3 3	21 21 20 - 1	4 4 4	22 10 10 -	9 4 4								

Table A-5a. Custodial and material movement occupations-large establishments

(Average straight-time hourly earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Washington, D.C.-Md.-Va., March 1972)

			Hourly ea	mings ³											iving s				*								
Sex, occupation, and industry division	Number of workers	Mean 2	Median ²	Middle range ²	Under \$ 1.90	and under	2.00	2.10	2.20	2.30	-	2.60	2.80	3.00	3.20	3.40	3.60	3.80	4.00	4.20	4.40	4.60	4.80	5.00	5.20	5.60	-
MEN																											
NONMANUFACTURING	385 364	\$ 2.99 2.99		\$ \$ 2.60- 3.22 2.61- 3.22		=	12	8	13 13	3	60 54	56 52	39 39	84 79	76 74	4 3	5	5 4	3 2	3	-	2 2	1	11 11	-	-	
ANITORS, PORTERS, AND CLEANERS MANUFACTURING NOMANUFACTURING PUBLIC UTILITIES RETAIL TRADE FINANCE SERVICES	105 2,373 268 280 84	3.26 2.34 3.30 2.77 2.53	2.13 3.18 2.43 2.43	2.85- 3.81 2.05- 2.31 3.10- 3.39 2.18- 3.26 2.24- 2.79	1 - 1	110	920 - 22 2	513 - 513 - 54 15 444	230 - 36 10	83 4 79 - 21 13 45	6 56 6 24 13	91 6 85 34 12 12 27	26 57 9 23 10	130 18 112 105 1 3 3	53 22	39 39 1 32 4 2	14		38 35 35 	7 - 7	8 8 8 -	1111111			13 - 13 - 13		
ABURERS, MATERIAL HANDLING NONMANUFACTURING PUBLIC UTILITIES RETAIL TRADE	34	3.50 3.49 3.70 3.47	3.31	2.79- 4.10 2.69- 4.27 3.15- 4.15 2.63- 4.33	-	-	34 34 - 34	22 22 - 22	11 11 - 11	14 14 - 14	34 34 - 34	32 32 - 32	41 41 1 40	48 42 12 30	41 41 2 39	109 82 - 82	30 7 - 7	9 4 1 3	25 21 17 4	25 25 - 25	4 4 - 4	14 14 1 13	:	14	14 14 - 14	59 59 59	
RDER FILLERS	904 837 837	4.46 4.49 4.49	4.89	3.56- 5.52 3.54- 5.53 3.54- 5.53	-	=	2 2 2	11 11 11	13 13 13	2 2 2	34 34 34	12 12 12	42 42 42	20 20 20		134 134 134	6		67	25 25 25	12 12 12	29 29 29	92 92 92	6 6		282 282 282	
ACKERS, SHIPPING	139 123	2.93		2.52- 3.47 2.51- 3.41		-	-	4	1	5	51 51	7	6	13 9	11	18	23 23	Ξ	-	-	-	-	-	-	-	Ξ	
ECEIVING CLERKS		3.42 3.39 3.21	3.19	2.83- 3.76 2.79- 3.68 2.74- 3.56	-	-	=	=	1	6	11 11 11	15 15 13	8 8 8	26 24 18	7 5 5	23 23 20	9 8 5	=	7 4 4	8	1 - -	=	6 6	9	=	-	
RUCKDRIVERS	963 74 889 172 709	3.95 4.45 3.81	3.78 4.44 3.83	3.76- 5.26 3.73- 4.52 3.81- 5.26 3.56- 3.88 4.05- 5.28	=	-	-	-	1 -	-	2 - 1	16 - 16 -	19 2 17 -	25 25 1 23	40 1 39 6 32	85 1 84 56 28	71 40 31 -	114 7 107 89 18	58 1 57 9 48	62 62 - 62	33 22 11 -	50 50 11 39	3 - 3 - 3	4 - 4	371 371 371	9 - 9	
TRUCKDRIVERS, MEDIUM (1-1/2 TO AND INCLUDING 4 TUNS) NONMANUFACTURING	110 96 53		3.58	3.51- 4.04 3.49- 4.04 3.48- 4.06	-	-	=	=	=	-	2 2 1	-	2 2 1	2 2 -	10 10 4	39 38 10	11 3 3	4 3 3	33 33 31	-	4 -	3 3 -	:	-	=	=	
TRUCKDRIVERS, HEAVY (OVER 4 TONS, IRAILER TYPE) NONMANUFACTURING RETAIL TRADE	446 424 418	5.17	5.27	5.22- 5.32 5.23- 5.32 5.23- 5.32	-	-	=	-	-		-	-	-	2 2 2	1 1 1	-	15 15 15	4 -	19 19 13	-	18 -	=	3 3 3		371 371 371	9 9	
RUCKERS, POWER (FORKLIFT) NUNMANUFACTURING RETAIL TRADE	219 199 199	4.24	4.85	3.07- 5.33 3.01- 5.34 3.01- 5.34	-	-	-	=	-	1 1 1	20 20 20	7 7 7		15 15 15	3 3 3	34 14 14	-	1 1 1	-	-	-	-	40 40 40		73 73 73	1 1 1	
WOMEN																											
ANITURS, PURTERS, AND CLEANERS — NUNMANUFACTURING ————————————————————————————————————	1,977 1,948 88 1,790	2.12	2.07	2.03- 2.16 2.03- 2.15 2.68- 2.79 2.03- 2.13	3 -	154	1093	419 419 - 400	134	9 7 - 2	24 23 3 7	68	23 14 -	3 3 -	1 - 1	-	22 10 10	9 4 4 -	-	-	-	-	-	-	-	=	

B. Establishment practices and supplementary wage provisions

Table B-1. Minimum entrance salaries for women officeworkers

(Distribution of establishments studied in all industries and in industry divisions by minimum entrance salary for selected categories of inexperienced women officeworkers, Washington, D.C.—Md.—Va., March 1972)

			Ine	xperienc	ed typists						Other i	nexperie	enced clerica	l worker	s 5	
		Man	ıfacturin	ıg	No	nmanuf	acturing		100	Man	ufacturin	ng	No	onmanufa	acturing	
Minimum weekly straight-time salary 4	All industries		Based	on stand	lard weekly	hours 6	of—		All industries		Base	d on star	dard weekly	hours 6	of—	
	industries	All schedules	371/2	40	All schedules	35	371/2	40	madstries	All schedules	37 ¹ / ₂	40	All schedules	35	371/2	40
Establishments studied	. 281	50	xxx	xxx	231	xxx	xxx	xxx	281	50	xxx	xxx	231	xxx	xxx	xx
stablishments having a specified minimum	. 93	18	5	12	75	11	15	42	106	19	6	11	87	12	14	
Under \$75,00	10 35 66 21 68 35 51	7 1 3 1	1	7712	- 1 9 3 4 6 14 5 5 3 5 1 5	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 2 2 2 - 1	8 1 1 3 11 3 3 1 1	1 4 3 24 3 8 5 23 5 3 2 2 1 4 2	3 1 3 6 1 1	1 1 1	3 1 1 5 1 1	1 4 3 21 2 5 5 17 4 2 2 2 2 1 4 4 2	1	1 1 2 1 1 3 1 1 1 1	1
\$110.00 and under \$115.00 \$120.00 and under \$120.00 \$120.00 and under \$125.00 \$125.00 and under \$130.00 \$130.00 and under \$135.00 \$130.00 and under \$140.00 \$140.00 and under \$145.00	3 1 3 3 -	1 1 1 1	1 1 1	1	7 3 - 2 2 -	2 1	1	3 1 - 2 2 -	8 - 1 3 3 1	2 - 1 -	2	:	7 1 1 3	1	1	
stablishments having no specified minimum stablishments which did not employ workers in this category		13	xxx	xxx	113	xxx	xxx	xxx	89 86	17	xxx	xxx	72	xxx	xxx	x

Table B-2. Shift differentials

(Late-shift pay provisions for manufacturing plantworkers by type and amount of pay differential, Washington, D.C.-Md.-Va., March 1972)

		Percent of manufactu	ring plantworkers	
Late-shift pay provision	In establishments for lat	having provisions 7 ce shifts	Actually worki	ng on late shifts
	Second shift	Third or other shift	Second shift	Third or othe
Total	84.6	78.9	19.8	6.0
No pay differential for work on late shift		-		
Pay differential for work on late shift	84.6	78.9	19.8	6.0
Type and amount of differential:				
Uniform cents (per hour)	56.6	52, 6	9.9	4.0
8 cents		-	.6	
10 cents		16.6	1.6	.7
12 cents		5.4	.1	-
14 cents			. 3	-
15 cents		6.9	1. 1	.4
17 10 cents		1	3.4	-
18 or 20 cents		1.4	.4	. 2
25 cents26 cents		2.0	. 1	-
28 cents		-	.5	
30 cents		.9	. 0	
31 ² / ₅ cents		10.3		1.5
40 cents		1.8		.5
54 cents			1.0	
56 cents	-	3, 2	-	. 6
83 cents		4. 2	-	-
Uniform percentage	16.7	16.4	5. 1	1.5
5 percent	7.0	. 9	2.4	. 1
10 percent	9. 7	11.0	2.7	1.3
12 ½ percent		4. 4	-	.1
Full day's pay for reduced hours	1.5	-	. 1	-
Other formal pay differential	- 9.8	9.8	4.7	.5

Table B-3. Scheduled weekly hours and days

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by scheduled weekly hours and days of first-shift workers, Washington, D. C.-Md.-Va., March 1972)

			Planty	vorkers						Officeworker	8		
Weekly hours and days	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Service
All workers	100	100	100	100	100	100	100	100	100	100	100	100	100
20 hours—5 days————————————————————————————————————	3 1 7 1 (9) 78 77 1 (9) 1 (9) 3 2 1 1 2 (9) 9 3 2 1 (9) 1 (9) 1 (9) 1 1 (9) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	24 	(*) 93 93 (*)		77 76 1 - - 77 76 1 - - 1 2 - 1 2 2 - 1 2	9 1 (*) 5 4 (*) 75 74 - 1 1 - - 2 - 1 1 1	12 1 21 1 10 52 52 (°) (°) 2 (°) 2 (°)	9 29 - 62 62 1 1	9 - 39 - 14 38 38	2 29 6 63 63 63	1 14 	17 2 22 3 19 37 37 37 	16 1 1 12 (9) 6 64 64 64

Table B-4. Paid holidays

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by number of paid holidays provided annually, Washington, D.C.-Md.-Va., March 1972)

			Planty	workers						Officeworkers	3		
Item	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Services
All workers	100	100	100	100	100	100	100	100	100	100	100	100	100
Workers in establishments providing												PRESENT OF	
paid holidays	96	100	100	97	98	87	99	100	100	100	98	100	100
Workers in establishments providing no paid holidays	4		-	3	2	13	(9)	_		-	2		-
Number of days													-
7 1-16 1-114	(9)						(9)					1 1 1 1 1 1	(9)
7 half holidays		-	-	-	10	1	(9)	-	-	-	(9)	-	(')
		-	-	-	2		(9)	-	-	-	(,)	-	(9)
2 holidays		-	(9)	-		-	(9)	-	191	-	-	-	(')
4 holidays		-	(9)	-	-	-	(2)	-	(9)	-	19.	-	191
5 holidays		-	-	-	2	2		-	-	-	(9)	-	(9)
5 holidays plus 1 half day			-		1		(9)	-		-	()	-	
6 holidays		5	3	16	24	21	8	10	1	9	41	-	1
7 holidays	13	22	5	23	14	8	9	22	(9)	21	20	5	6
7 holidays plus 1 half day		-	-	-	-	1	(°) (°)	-	-	-	-	-	(9)
7 holidays plus 2 half days		-	-	-	-	-	(9)	1	-	-	-	-	-
8 holidays	30	23	29	27	31	37	20	21	20	29	23	6	32
8 holidays plus 1 half day		1	-	-	-	1	2	1	-	-	-	-	7
8 holidays plus 2 half days	1	6	-	-	-	-	(9)	5	-	-		(9)	-
9 holidays	22	26	63	23	12	11	46	25	78	6	13	65	39
9 holidays plus 1 half day	(9)	-	-	-	-	1	1	-	-	-	-	1	3
9 holidays plus 2 half days	1	7	-	-	-	-	(9)	1	-	-	-	-	-
10 holidays	2	9	-	7	-	2	9	10	_	28	-	20	3
10 holidays plus 2 half days	(⁹)	-	-	- 1	-	1	1	-	-	-	-		5
11 holidays	(9)	_	-	1	-	(9)	2	-	-	2	_	3	2
ll holidays plus l half day		_	_	-	-	- '-'			-		-		(9)
11 holidays plus 2 half days		_	_	_	-	-	(°)	4	_				',
12 holidays		-	-	-	-	-	(9)	-	-	4		-	-
Total holiday time 10													
12 days		-	-	-	_	-	(9)	4	_	4		-	-
111/2 days or more		-	-	-	-	-	(9)	4	-	4	-	-	(9)
ll days or more		-	-	1	-	1	3	4	-	6	-	3	7
10 days or more		16	-	8	-	3	13	15	-	34		23	10
9½ days or more		16	-	8	-	5	14	15	-	34	-	24	13
days or more		49	63	31	12	15	61	45	78	40	13	89	52
3½ days or more		50	63	31	12	16	63	47	78	40	13	89	58
days or more		73	92	58	44	53	83	68	98	69	37	95	91
7/2 days or more		73	92	58	44	54	83	68	98	69	37	95	91
days or more		95	96	81	58	61	91	90	99	91	56	100	97
days or more		100	99	97	82	82	98	100	99	100	97	100	99
by days or more		100	99	97	83	82	98	100	99	100	97	100	99
		100	99	97	85	85	98	100	99	100	97	100	99
5 days or more		100	100	97	85	85	98	100	100	100	97	100	99
		100	100	97	85	86	98	100	100	100	97	100	99
3½ days or more													
2 days or more		100	100 100	97 97	87 98	86 87	98 99	100 100	100 100	100	97 98	100	99 100
	1 96	100	100										

Table B-5. Paid vacations

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by vacation pay provisions, Washington, D. C.-Md.-Va., March 1972)

All workers				Planty	workers			19 51 THE			Officeworker	S		
Method of payment Workers in establishments providing paid vacations 98 100 100 97 100 93 100	Vacation policy						Services						Finance	Service
Golder in stabilishments providing 98 100 100 97 100 93 100	All workers	100	100	100	100	100	100	100	100	100	100	100	100	100
pald vacations	Method of payment													
pald vacations	orkers in establishments providing													
Percentage payment	paid vacations													100
Other							91	99	100	100	100	100	100	99
Corkers in establishments providing no pal vacations 2			-	-	1		- 2.	191		-	-	-	-	(9
Amount of vacation pay After 6 months of service S		1	-	-	-	-	3	(*)	-	_	-	-	-	(,
After 6 months of service nder I week		2	-	-	3	-	7	-	-	-	-	-	-	-
Mart Week 18	Amount of vacation pay 11													
week	After 6 months of service													
week	nder 1 week	. 8	7	34	_	2	5	10	9	34	7	6	10	1
1	week	. 19			36	14			52				62	41
New Company Company			14	-	,ō.			,		-	-	4		15
After 1 year of service Service		1 (9)	-	8	(4)				-	10	2	-		2
Week			-	-	-	-	(')		- 4	-	-	-	-	8
week 58 31 66 51 59 64 17 23 42 20 48 1 over I and under 2 weeks 2 4 1 79 1 -			_	-		-	-	()	0	-		-	-	-
Distribution Dist	After 1 year of service			2										
weeks 33 36 34 46 36 25 69 53 58 80 48 86 weeks 1 3 27 - - 1 2 -					51					42	20	48	1	6
1 3 3 7 7 1 1 1 1 1 1 1 1					17						-			(9
Seeks Seek				34	40	36		- /			80			68
District District			_	_		1		1 1				-		15
Seeks			-	-	-			(9)			-		-	(9
After 2 years of service week			-	-	-	-	-	1	-	-	-	-	-	2
After 2 years of service Week			-	-	-	-	(9)		-	-	-	-	-	1
week		-	-	-	-	-	-	2	-	-	-	-	-	7
Diver 1 and under 2 weeks	After 2 years of service													
weeks 73 47 87 76 74 69 83 62 97 91 91 87 ver 2 and under 3 weeks 2 5 2 - 1 1 7 8 2 - (*) 13 vee 8 27 - - 11 1 4 23 - - 4 (*) vee 8 -					21				7	1	9	_	-	3
Over 2 and under 3 weeks 2 5 2 - 1 1 7 8 2 - (9) 13					7.	_			(2	-	-		-	-
weeks					16						91			72
Diver 3 and under 4 weeks Control Contro			1	-			1 -			-				6
weeks		(9)		-	_		(9)			_	-	-	-	4
After 3 years of service			-	-	-	-			-	-	-	-	-	2
After 3 years of service week			-	-	-	-	-		-	-	-	-	-	1
week	over 5 and under 6 weeks	. (4)	-	-	- 1	-	(4)	2	-	-		-	-	7
Over 1 and under 2 weeks (9) 1 - - 1 -	After 3 years of service													
weeks 83 47 96 84 86 80 80 59 97 91 94 82 over 2 and under 3 weeks 1 9 2 - - 1 5 10 2 - - 5 weeks 10 36 - 3 11 2 8 27 - 7 5 5 over 3 and under 4 weeks (9) - - - (9) 1 1 - - - - - weeks 1 - - - 1 - - - - - - - - -			7	2	10	1	9	(9)	3	1	2	1	-	(9
Over 2 and under 3 weeks		, ,	1	-		-	1	-		-	-	-	-	-
weeks											91			64
Over 3 and under 4 weeks			/	2						2	- 7			9
weeks 1 1 - 3 8			36	-						-				13
							()							2
	weeks			1 -	_	_	-	(9)				-	0	1
Over 5 and under 6 weeks			_	-	-	_	(9)	2	-	-	-	-		7

Table B-5. Paid vacations-Continued

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by vacation pay provisions, Washington, D. C.-Md.-Va., March 1972)

	Plantworkers							Officeworkers						
Vacation policy	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Services	
Amount of vacation pay 11 —Continued														
After 4 years of service													1	
1 week	. 4	7	2	10	1	9	(9)	3	1	2	1		(9)	
Over 1 and under 2 weeks	(9)	1	-		-	1	-	-	-	-	-	-	-	
2 weeksOver 2 and under 3 weeks	81	46 10	96	78	86	76	79	54 11	97	87	94	82	60	
3 weeks	10	35	-	9	11	5	9	29	-	11	5	5	17	
Over 3 and under 4 weeks		-	-		-	(9)	1	1	-	-	-	-	4	
4 weeks 5 weeks	1	2	-	-	2	-	3	3	-	-	(9)	8	2	
Over 5 and under 6 weeks	(9)	-	-		-	(9)	(⁹)	-	-	-	-	1	7	
After 5 years of service												1		
l week	3	1	_	4	1	9	(9)	_	_	2	1		(9)	
2 weeks	63	46	70	74	65	58	51	42	77	57	74	52	27	
Over 2 and under 3 weeks	1	7	2	(9)	-	2	7	8	3	13		5	13	
3 weeksOver 3 and under 4 weeks		41	28	18	32	23	34	38 2	20 (9)	29	25	35	46	
4 weeks	1	2	_	-	2	-	3	9	-		(9)	8	(9)	
weeks	10.	-	-	-	-	10.	(9)	-	-	-	-	-	1	
Over 5 and under 6 weeks	(9)	-	-	-	-	(9)	3	-	-	-	-	-	9	
After 10 years of service														
l week	2	1	(9)	4	-	7	(9)	-	79.	2	-	7	(9)	
2 weeks Over 2 and under 3 weeks	16	13	(9)	19	18	17	8	17	(9)	12	(9)	6	4	
weeks	73	59	95	70	79	61	72	53	95	77	74	73	60	
Over 3 and under 4 weeks	1	2	1	-	-	3	3	2	(9)	-	-	-	12	
4 weeks Over 4 and under 5 weeks	5 (9)	21	4		2	(9)	12	27	4	4	3	20	10	
5 weeks	(9)	-	-	-	-	-	(9)	-	-	-	-		1	
Over 5 and under 6 weeks	(*)	-	-	-	-	(9)	3	-	-	-	-	-	9	
After 12 years of service														
weeks	2 15	1 11	(9)	10	17	7	(9)	17	(9)	2	1.0	-	(9)	
Over 2 and under 3 weeks	1	2	(*)	10	1	17	7	17	(9)	5	18 (9)	6	4	
3 weeks	72	55	85	82	80	61	72	44	95	87	79	73	60	
Over 3 and under 4 weeks	1	2	1	(9)	-	2	2	2	(9)	2	-		7	
weeks Over 4 and under 5 weeks	8 (9)	29	14	-	2	3	13	37	4	4	3	20	10	
weeks	-	_	_	1 1	-	-	(9)	-	-		-		1	
Over 5 and under 6 weeks	(9)	-	-	-	-	(9)	3	-	-	-	-	-	9	
After 15 years of service														
week	2	1		4	1.7	7	(9)		- (9)	2	.5	-	(9)	
2 weeks Over 2 and under 3 weeks	14	8	(9)	10	16	16	6	16	(9)	4	15	3	3	
weeks	58	38	72	66	60	57	63	33	84	64	66	72	48	
Over 3 and under 4 weeks	1	5	-	(9)	-	2	2	2	(9)	2	-	1	7	
4 weeks	23	48	25	16	24	7	20	48	16	28	19	. 15	22	
Over 4 and under 5 weeks5 weeks	(9)	-	1 2	-	-	1	(9)	1	-	-	-	-	9	
Over 5 and under 6 weeks	(9)	-	-	-		(9)	()	-	-	-	-	8	1 9	

See footnotes at end of tables.

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Table B-5. Paid vacations-Continued

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by vacation pay provisions, Washington, D. C.-Md.-Va., March 1972)

	Plantworkers							Officeworkers						
Vacation policy	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Services	
Amount of vacation pay 11—Continued										-				
After 20 years of service														
week	2	1		4		7	(9)	-	-	2	-	_	(9)	
2 weeks Over 2 and under 3 weeks	(9)	6	(9)	8	16	16	5	16	(9)	3	15	3	3	
weeks	24	21	6	28	21	50	26	13	5	28	30	1 42	1 18	
Over 3 and under 4 weeks	1	4	1	-	-	2	2	2	2	- 40	30	42	18	
weeks	54	63	80	56	64	14	52	61	86	63	55	38	48	
Over 4 and under 5 weeks	(9)	1	1	- 1	-	1	3	1	-	-	-	2	9	
weeks	3	5	10	-	-	1	4	7	7	5	-	3	6	
Over 5 and under 6 weeks	(9)	-	-	-	-	(9)	6	-	-	-	-	11	9	
weeks	(*)	-	2	-	-	-	-	-	-	-	-	-	-	
After 25 years of service														
week	2	1		4		7	(9)			2			(9)	
weeks	14	6	(9)	8	16	16	5	16	(9)	3	15	3	3	
Over 2 and under 3 weeks	(9)	_	-		-	1	1	-	-	-	-	1	1	
3 weeks	21	19	2	28	15	50	24	12	3	28	18	41	18	
Over 3 and under 4 weeks	1	3	1	-	-	2	1	2	2	-	-	-	1	
weeks	30	51	25	19	38	13	41	51	25	37	59	34	46	
Over 4 and under 5 weeks 5 weeks		18	60	36	31	1	5	2	62	2	- 8	3 6	14	
Over 5 and under 6 weeks		10	- 00	36	51	(9)	16	18	02	29	8	11	8	
weeks		_	9	1 - 1	_	()	1		7			1 11	7	
Over 6 weeks	(9)	-	2	- 1	-	-	-	-	-	-	-	-	-	
After 30 years of service														
l week	2	1	_	4	-	7	(9)	_	-	2	-	-	(9)	
2 weeks	14	6	(9)	8	16	16	5	16	(9)	3	15	3	3	
Over 2 and under 3 weeks	(9)		-		-	1	1	-	-	-	-	1	1	
3 weeks		19	2	28	15	50	24	12	3	28	18	41	18	
Over 3 and under 4 weeks4 weeks		3 51	22	19	38	13	1 41	2 51	2 22	37	59	34	1 1	
Over 4 and under 5 weeks		2	1	(9)	-	1	5	2	22	2	39	3	46 14	
5 weeks		18	54	36	31	1	16	18	66	29	8	6	8	
Over 5 and under 6 weeks		-	9	-	-	(9)	6	-	-	-	-	11	9	
6 weeks		-	9	- 1	-	-	1	-	7	-	-	-	-	
Over 6 weeks	(9)	-	2	-	-	-	-	-	-	-	-	-	-	
Maximum vacation available														
l week	2	1	-	4	_	7	(9)	_	_	2	-	-	(9)	
2 weeks	14	6	(9)	8	16	16	5	16	(9)	3	15	3	3	
Over 2 and under 3 weeks		-	-	-	-	1	1	-	-	-	-	1	1	
3 weeks		19	2	28	15	50	24	12	3	28	18	41	18	
Over 3 and under 4 weeks		51	22	10	- 30	2	1	2	2	27	-	24	1	
4 weeks Over 4 and under 5 weeks		2	1	19	38	13	41	51	22	37	59	34	46	
over 4 and under 5 weeks weeks		18	54	37	31	1	17	18	66	31	- 8	6	9	
Over 5 and under 6 weeks		-	9	-	-	(9)	8	-	-	-	-	11	14	
6 weeks		-	9	_	-	-	1	-	7	-	_	-		
Over 6 weeks		-	2	-	-	-	-	-	-	-	-	-	-	
	, ,	1		1		1	1	1		1			1	

Table B-6. Health, insurance, and pension plans

(Percent of plantworkers and officeworkers in all industries and in industry divisions employed in establishments providing health, insurance, or pension benefits, Washington, D. C.-Md.-Va., March 1972)

Type of benefit and financing 12 i	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail	Services	A11	Manu-	Public	Wholesale	Retail	Pinne	
All workers	100						industries	facturing	utilities	trade	trade	Finance	Service
All workers	100					solid pate				and de			1
ARREST MAN PROPERTY AND THE RESIDENCE	100	100	100	100	100	100	100	100	100	100	100	100	100
						- marini	1 0 6 6			100000			
orkers in establishments providing at													
least 1 of the benefits shown below	95	99	100	97	99	80	99	100	100	100	100	100	99
Life insurance	88	95	98	97	94	70	91	95	99	100	94	96	75
Noncontributory plansAccidental death and dismemberment	56	45	81	73	52	54	57	43	70	77	41	61	55
insurance	65	76	73	70	66	61	64	72	71	76	59	75	47
Noncontributory plans	46	32	63	50	44	48	40	29	53	44	36	41	37
Sickness and accident insurance or sick leave or both 13	84	98	95	90	87	64	89	96	100	92	88	83	90
		, ,	,	/ /				,					/ /
Sickness and accident insurance	56	78	77	58	52	42	39	77	73	45	44	29	23
Noncontributory plansSick leave (full pay and no	44	64	68	50	36	35	24	46	60	38	28	10	16
waiting period) Sick leave (partial pay or	43	52	39	50	44	37	75	73	53	81	60	81	85
waiting period)	17	5	43	19	18	1	7	-	32	-	16	1	(9
Long-term disability insurance	14	21	42	8	4	11	33	44	45	37	7	34	36
Noncontributory plans	11	19	39	7	2	5	20	27	39	19	4	21	16
Hospitalization insurance	89	99	100	97	91	73	96	100	100	100	88	92	99
Noncontributory plans	55	49	83	60	53	42	53	44	92	71	36	47	49
Surgical insurance	88	99	100	97	88	73	98	100	100	100	85	100	99
Noncontributory plans	54	49	83	60	50	42	55	44	92	71	33	55	49
Medical insurance	81	96	100	94	75	72	95	100	100	100	71	100	99
Noncontributory plans	52	47	83	57	48	40	55	44	92	71	32	55	48
Major medical insurance	71	85	99	84	66	50	94	99	100	93	83	100	89
Noncontributory plans	37	36	81	49	28	19	57	42	92	57	30	72	42
Dental insurance	7	17	13	15	4	1	7	2	9	7	12	3	8
Noncontributory plans	6	15	13	9	4	1	5	1	9	2	12	-	7
Retirement pension	73	87	90	78	80	42	87	76	90	80	83	92	86
Noncontributory plans	50	75	57	64	49	35	52	62	59	75	42	60	38

Footnotes

All of these standard footnotes may not apply to this bulletin.

Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime

at regular and/or premium rates), and the earnings correspond to these weekly hours.

The mean is computed for each job by totaling the earnings of all workers and dividing by the number of workers. The median designates position—half of the employees surveyed receive more than the rate shown; half receive less than the rate shown. The middle range is defined by 2 rates of pay; a fourth of the workers earn less than the lower of these rates and a fourth earn more than the higher rate.

3 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

These salaries relate to formally established minimum starting (hiring) regular straight-time salaries that are paid for standard

workweeks.

5 Excludes workers in subclerical jobs such as messenger.

6 Data are presented for all standard workweeks combined, and for the most common standard workweeks reported.

⁷ Includes all plantworkers in establishments currently operating late shifts, and establishments whose formal provisions cover late shifts, even though the establishments were not currently operating late shifts.

Less than 0.05 percent.

9 Less than 0.5 percent.

All combinations of full and half days that add to the same amount are combined; for example, the proportion of workers receiving a total of 9 days includes those with 9 full days and no half days, 8 full days and 2 half days, 7 full days and 4 half days, and so on. Proportions

then were cumulated.

Includes payments other than "length of time," such as percentage of annual earnings or flat-sum payments, converted to an equivalent time basis; for example, a payment of 2 percent of annual earnings was considered as 1 week's pay. Periods of service were chosen arbitrarily and do not necessarily reflect the individual provisions for progression. For example, the changes in proportions indicated at 10 years' service include changes in provisions occurring between 5 and 10 years. Estimates are cumulative. Thus, the proportion eligible for 3 weeks' pay or more after 10 years includes those eligible for 3 weeks' pay or more after fewer years of service.

Estimates listed after type of benefit are for all plans for which at least a part of the cost is borne by the employer. "Noncontributory plans" include only those plans financed entirely by the employer. Excluded are legally required plans, such as workmen's compensation, social

security, and railroad retirement.

13' Unduplicated total of workers receiving sick leave or sickness and accident insurance shown separately below. Sick leave plans are limited to those which definitely establish at least the minimum number of days' pay that can be expected by each employee. Informal sick leave allowances determined on an individual basis are excluded.

Appendix. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field staff in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those preparêd for other purposes. In applying these job descriptions, the Bureau's field economists are instructed to exclude working supervisors; apprentices; learners; beginners; trainees; and handicapped, part-time, temporary, and probationary workers.

OFFICE

BILLER, MACHINE

Prepares statements, bills, and invoices on a machine other than an ordinary or electromatic typewriter. May also keep records as to billings or shipping charges or perform other clerical work incidental to billing operations. For wage study purposes, billers, machine, are classified by type of machine, as follows:

Biller, machine (billing machine). Uses a special billing machine (combination typing and adding machine) to prepare bills and invoices from customers' purchase orders, internally prepared orders, shipping memorandums, etc. Usually involves application of predetermined discounts and shipping charges and entry of necessary extensions, which may or may not be computed on the billing machine, and totals which are automatically accumulated by machine. The operation usually involves a large number of carbon copies of the bill being prepared and is often done on a fanfold machine.

Biller, machine (bookkeeping machine). Uses a bookkeeping machine (with or without a typewriter keyboard) to prepare customers' bills as part of the accounts receivable operation. Generally involves the simultaneous entry of figures on customers' ledger record. The machine automatically accumulates figures on a number of vertical columns and computes and usually prints automatically the debit or credit balances. Does not involve a knowledge of bookkeeping. Works from uniform and standard types of sales and credit slips.

BOOKKEEPING-MACHINE OPERATOR

Operates a bookkeeping machine (with or without a typewriter keyboard) to keep a record of business transactions.

Class A. Keeps a set of records requiring a knowledge of and experience in basic bookkeeping principles, and familiarity with the structure of the particular accounting system used. Determines proper records and distribution of debit and credit items to be used in each phase of the work. May prepare consolidated reports, balance sheets, and other records by hand.

Class B. Keeps a record of one or more phases or sections of a set of records usually requiring little knowledge of basic bookkeeping. Phases or sections include accounts payable, payroll, customers' accounts (not including a simple type of billing described under biller, machine), cost distribution, expense distribution, inventory control, etc. May check or assist in preparation of trial balances and prepare control sheets for the accounting department.

CLERK, ACCOUNTING

Performs one or more accounting clerical tasks such as posting to registers and ledgers; reconciling bank accounts; verifying the internal consistency, completeness, and mathematical accuracy of accounting documents; assigning prescribed accounting distribution codes; examining and verifying for clerical accuracy various types of reports, lists, calculations, posting, etc.; or preparing simple or assisting in preparing more complicated journal vouchers. May work in either a manual or automated accounting system.

The work requires a knowledge of clerical methods and office practices and procedures which relates to the clerical processing and recording of transactions and accounting information. With experience, the worker typically becomes familiar with the bookkeeping and accounting terms and procedures used in the assigned work, but is not required to have a knowledge of the formal principles of bookkeeping and accounting.

CLERK, ACCOUNTING-Continued

Positions are classified into levels on the basis of the following definitions.

Class A. Under general supervision, performs accounting clerical operations which require the application of experience and judgment, for example, clerically processing complicated or nonrepetitive accounting transactions, selecting among a substantial variety of prescribed accounting codes and classifications, or tracing transactions through previous accounting actions to determine source of discrepancies. May be assisted by one or more class B accounting clerks.

Class B. Under close supervision, following detailed instructions and standardized procedures, performs one or more routine accounting clerical operations, such as posting to ledgers, cards, or worksheets where identification of items and locations of postings are clearly indicated; checking accuracy and completeness of standardized and repetitive records or accounting documents; and coding documents using a few prescribed accounting codes.

CLERK, FILE

Files, classifies, and retrieves material in an established filing system. May perform clerical and manual tasks required to maintain files. Positions are classified into levels on the basis of the following definitions.

Class A. Classifies and indexes file material such as correspondence, reports, technical documents, etc., in an established filing system containing a number of varied subject matter files. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

Class B. Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer subheadings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

Class C. Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. May perform simple clerical and manual tasks required to maintain and service files.

CLERK, ORDER

Receives customers' orders for material or merchandise by mail, phone, or personally. Duties involve any combination of the following: Quoting prices to customers; making out an order sheet listing the items to make up the order; checking prices and quantities of items on order sheet; and distributing order sheets to respective departments to be filled. May check with credit department to determine credit rating of customer, acknowledge receipt of orders from customers, follow up orders to see that they have been filled, keep file of orders received, and check shipping invoices with original orders.

CLERK, PAYROLL

Computes wages of company employees and enters the necessary data on the payroll sheets. Duties involve: Calculating workers' earnings based on time or production records; and posting calculated data on payroll sheet, showing information such as worker's name, working days, time, rate, deductions for insurance, and total wages due. May make out paychecks and assist paymaster in making up and distributing pay envelopes. May use a calculating machine.

NOTE: The Bureau has discontinued collecting data for oilers and plumbers.

COMPTOMETER OPERATOR

Primary duty is to operate a Comptometer to perform mathematical computations. This job is not to be confused with that of statistical or other type of clerk, which may involve frequent use of a Comptometer but, in which, use of this machine is incidental to performance of other duties.

KEYPUNCH OPERATOR

Operates a keypunch machine to record or verify alphabetic and/or numeric data on tabulating cards or on tape.

Positions are classified into levels on the basis of the following definitions.

<u>Class A.</u> Work requires the application of experience and judgment in selecting procedures to be followed and in searching for, interpreting, selecting, or coding items to be keypunched from a variety of source documents. On occasion may also perform some routine keypunch work. May train inexperienced keypunch operators.

<u>Class B.</u> Work is routine and repetitive. Under close supervision or following specific procedures or instructions, works from various standardized source documents which have been coded, and follows specified procedures which have been prescribed in detail and require little or no selecting, coding, or interpreting of data to be recorded. Refers to supervisor problems arising from erroneous items or codes or missing information.

MESSENGER (Office Boy or Girl)

Performs various routine duties such as running errands, operating minor office machines such as sealers or mailers, opening and distributing mail, and other minor clerical work. Exclude positions that require operation of a motor vehicle as a significant duty.

SECRETARY

Assigned as personal secretary, normally to one individual. Maintains a close and highly responsive relationship to the day-to-day work of the supervisor. Works fairly independently receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties, usually including most of the following:

- a. Receives telephone calls, personal callers, and incoming mail, answers routine inquiries, and routes technical inquiries to the proper persons;
 - b. Establishes, maintains, and revises the supervisor's files;
 - c. Maintains the supervisor's calendar and makes appointments as instructed;
 - d. Relays messages from supervisor to subordinates;
- e. Reviews correspondence, memorandums, and reports prepared by others for the supervisor's signature to assure procedural and typographic accuracy;
 - f. Performs stenographic and typing work.

May also perform other clerical and secretarial tasks of comparable nature and difficulty. The work typically requires knowledge of office routine and understanding of the organization, programs, and procedures related to the work of the supervisor.

Exclusions

Not all positions that are titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows:

- a. Positions which do not meet the "personal" secretary concept described above;
- b. Stenographers not fully trained in secretarial type duties;
- c. Stenographers serving as office assistants to a group of professional, technical, or managerial persons;
- d. Secretary positions in which the duties are either substantially more routine or substantially more complex and responsible than those characterized in the definition;
- e. Assistant type positions which involve more difficult or more responsible technical, administrative, supervisory, or specialized clerical duties which are not typical of secretarial work.

SECRETARY-Continued

NOTE: The term "corporate officer," used in the level definitions following, refers to those officials who have a significant corporate-wide policymaking role with regard to major company activities. The title "vice president," though normally indicative of this role, does not in all cases identify such positions. Vice presidents whose primary responsibility is to act personally on individual cases or transactions (e.g., approve or deny individual loan or credit actions; administer individual trust accounts; directly supervise a clerical staff) are not considered to be "corporate officers" for purposes of applying the following level definitions.

Class A

- 1. Secretary to the chairman of the board or president of a company that employs, in all, over 100 but fewer than 5,000 persons; or
- 2. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 5,000 but fewer than 25,000 persons; or
- Secretary to the head, immediately below the corporate officer level, of a major segment or subsidiary of a company that employs, in all, over 25,000 persons.

Class E

- 1. Secretary to the chairman of the board or president of a company that employs, in all, fewer than 100 persons; or
- 2. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 100 but fewer than 5,000 persons; or
- 3. Secretary to the head, immediately below the officer level, over either a major corporate-wide functional activity (e.g., marketing, research, operations, industrial relations, etc.) or a major geographic or organizational segment (e.g., a regional headquarters; a major division) of a company that employs, in all, over 5,000 but fewer than 25,000 employees; or
- 4. Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, over 5,000 persons; or
- 5. Secretary to the head of a large and important organizational segment (e.g., a middle management supervisor of an organizational segment often involving as many as several hundred persons) or a company that employs, in all, over 25,000 persons.

Class C

- l. Secretary to an executive or managerial person whose responsibility is not equivalent to one of the specific level situations in the definition for class B, but whose organizational unit normally numbers at least several dozen employees and is usually divided into organizational segments which are often, in turn, further subdivided. In some companies, this level includes a wide range of organizational echelons; in others, only one or two; or
- Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, fewer than 5,000 persons.

Class D

- 1. Secretary to the supervisor or head of a small organizational unit (e.g., fewer than about 25 or 30 persons); or
- Secretary to a nonsupervisory staff specialist, professional employee, administrative officer, or assistant, skilled technician or expert. (NOTE: Many companies assign stenographers, rather than secretaries as described above, to this level of supervisory or nonsupervisory worker.)

STENOGRAPHER

Primary duty is to take dictation using shorthand, and to transcribe the dictation. May also type from written copy. May operate from a stenographic pool. May occasionally transcribe from voice recordings (if primary duty is transcribing from recordings, see Transcribing-Machine Operator, General).

NOTE: This job is distinguished from that of a secretary in that a secretary normally works in a confidential relationship with only one manager or executive and performs more responsible and discretionary tasks as described in the secretary job definition.

Stenographer, General

Dictation involves a normal routine vocabulary. May maintain files, keep simple records, or perform other relatively routine clerical tasks.

STENOGRAPHER—Continued

Stenographer, Senior

Dictation involves a varied technical or specialized vocabulary such as in legal briefs or reports on scientific research. May also set up and maintain files, keep records, etc.

OF

Performs stenographic duties requiring significantly greater independence and responsibility than stenographer, general, as evidenced by the following: Work requires a high degree of stenographic speed and accuracy; a thorough working knowledge of general business and office procedure; and of the specific business operations, organization, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as maintaining followup files; assembling material for reports, memorandums, and letters; composing simple letters from general instructions; reading and routing incoming mail; and answering routine questions, etc.

SWITCHBOARD OPERATOR

Class A. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. Performs full telephone information service or handles complex calls, such as conference, collect, overseas, or similar calls, either in addition to doing routine work as described for switchboard operator, class B, or as a full-time assignment. ("Full" telephone information service occurs when the establishment has varied functions that are not readily understandable for telephone information purposes, e.g., because of overlapping or interrelated functions, and consequently present frequent problems as to which extensions are appropriate for calls.)

Class B. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. May handle routine long distance calls and record tolls. May perform limited telephone information service. ("Limited" telephone information service occurs if the functions of the establishment serviced are readily understandable for telephone information purposes, or if the requests are routine, e.g., giving extension numbers when specific names are furnished, or if complex calls are referred to another operator.)

These classifications do not include switchboard operators in telephone companies who assist customers in placing calls.

SWITCHBOARD OPERATOR-RECEPTIONIST

In addition to performing duties of operator on a single-position or monitor-type switchboard, acts as receptionist and may also type or perform routine clerical work as part of regular duties. This typing or clerical work may take the major part of this worker's time while at switchboard.

TABULATING-MACHINE OPERATOR (Electric Accounting Machine Operator)

Operates one or a variety of machines such as the tabulator, calculator, collator, interpreter, sorter, reproducing punch, etc. Excluded from this definition are working supervisors. Also excluded are operators of electronic digital computers, even though they may also operate EAM equipment.

TABULATING-MACHINE OPERATOR (Electric Accounting Machine Operator)—Continued

Positions are classified into levels on the basis of the following definitions.

Class A. Performs complete reporting and tabulating assignments including devising difficult control panel wiring under general supervision. Assignments typically involve a variety of long and complex reports which often are irregular or nonrecurring, requiring some planning of the nature and sequencing of operations, and the use of a variety of machines. Is typically involved in training new operators in machine operations or training lower level operators in wiring from diagrams and in the operating sequences of long and complex reports. Does not include positions in which wiring responsibility is limited to selection and insertion of prewired boards.

Class B. Performs work according to established procedures and under specific instructions. Assignments typically involve complete but routine and recurring reports or parts of larger and more complex reports. Operates more difficult tabulating or electrical accounting machines such as the tabulator and calculator, in addition to the simpler machines used by class C operators. May be required to do some wiring from diagrams. May train new employees in basic machine operations.

Class C. Under specific instructions, operates simple tabulating or electrical accounting machines such as the sorter, interpreter, reproducing punch, collator, etc. Assignments typically involve portions of a work unit, for example, individual sorting or collating runs, or repetitive operations. May perform simple wiring from diagrams, and do some filing work.

TRANSCRIBING-MACHINE OPERATOR, GENERAL

Primary duty is to transcribe dictation involving a normal routine vocabulary from transcribing-machine records. May also type from written copy and do simple clerical work. Workers transcribing dictation involving a varied technical or specialized vocabulary such as legal briefs or reports on scientific research are not included. A worker who takes dictation in shorthand or by Stenotype or similar machine is classified as a stenographer.

TYPIST

Uses a typewriter to make copies of various materials or to make out bills after calculations have been made by another person. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

Class A. Performs one or more of the following: Typing material in final form when it involves combining material from several sources; or responsibility for correct spelling, syllabication, punctuation, etc., of technical or unusual words or foreign language material; or planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters, varying details to suit circumstances.

Class B. Performs one or more of the following: Copy typing from rough or clear drafts: or routine typing of forms, insurance policies, etc.; or setting up simple standard tabulations; or copying more complex tables already set up and spaced properly.

PROFESSIONAL AND TECHNICAL

COMPUTER OPERATOR

Monitors and operates the control console of a digital computer to process data according to operating instructions, usually prepared by a programer. Work includes most of the following: Studies instructions to determine equipment setup and operations; loads equipment with required items (tape reels, cards, etc.); switches necessary auxiliary equipment into circuit, and starts and operates computer; makes adjustments to computer to correct operating problems and meet special conditions; reviews errors made during operation and determines cause or refers problem to supervisor or programer; and maintains operating records. May test and assist in correcting program.

For wage study purposes, computer operators are classified as follows:

Class A. Operates independently, or under only general direction, a computer running programs with most of the following characteristics: New programs are frequently tested and introduced; scheduling requirements are of critical importance to minimize downtime; the programs are of complex design so that identification of error source often requires a working knowledge of the total program, and alternate programs may not be available. May give direction and guidance to lower level operators.

Class B. Operates independently, or under only general direction, a computer running programs with most of the following characteristics: Most of the programs are established production runs, typically run on a regularly recurring basis; there is little or no testing

COMPUTER OPERATOR-Continued

of new programs required; alternate programs are provided in case original program needs major change or cannot be corrected within a reasonable time. In common error situations, diagnoses cause and takes corrective action. This usually involves applying previously programed corrective steps, or using standard correction techniques.

OR

Operates under direct supervision a computer running programs or segments of programs with the characteristics described for class A. May assist a higher level operator by independently performing less difficult tasks assigned, and performing difficult tasks following detailed instructions and with frequent review of operations performed.

Class C. Works on routine programs under close supervision. Is expected to develop working knowledge of the computer equipment used and ability to detect problems involved in running routine programs. Usually has received some formal training in computer operation. May assist higher level operator on complex programs.

COMPUTER PROGRAMER, BUSINESS

Converts statements of business problems, typically prepared by a systems analyst, into a sequence of detailed instructions which are required to solve the problems by automatic data processing equipment. Working from charts or diagrams, the programer develops the precise instructions which, when entered into the computer system in coded language, cause the manipulation

COMPUTER PROGRAMER, BUSINESS-Continued

of data to achieve desired results. Work involves most of the following: Applies knowledge of computer capabilities, mathematics, logic employed by computers, and particular subject matter involved to analyze charts and diagrams of the problem to be programed; develops sequence of program steps; writes detailed flow charts to show order in which data will be processed; converts these charts to coded instructions for machine to follow: tests and corrects programs; prepares instructions for operating personnel during production run; analyzes, reviews, and alters programs to increase operating efficiency or adapt to new requirements; maintains records of program development and revisions. (NOTE: Workers performing both systems analysis and programing should be classified as systems analysis if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or programers primarily concerned with scientific and/or engineering problems.

For wage study purposes, programers are classified as follows:

Class A. Works independently or under only general direction on complex problems which require competence in all phases of programing concepts and practices. Working from diagrams and charts which identify the nature of desired results, major processing steps to be accomplished, and the relationships between various steps of the problem solving routine; plans the full range of programing actions needed to efficiently utilize the computer system in achieving desired end products.

At this level, programing is difficult because computer equipment must be organized to produce several interrelated but diverse products from numerous and diverse data elements. A wide variety and extensive number of internal processing actions must occur. This requires such actions as development of common operations which can be reused, establishment of linkage points between operations, adjustments to data when program requirements exceed computer storage capacity, and substantial manipulation and resequencing of data elements to form a highly integrated program.

May provide functional direction to lower level programers who are assigned to assist.

Class B. Works independently or under only general direction on relatively simple programs, or on simple segments of complex programs. Programs (or segments) usually process information to produce data in two or three varied sequences or formats. Reports and listings are produced by refining, adapting, arraying, or making minor additions to or deletions from input data which are readily available. While numerous records may be processed, the data have been refined in prior actions so that the accuracy and sequencing of data can be tested by using a few routine checks. Typically, the program deals with routine record-keeping type operations.

OF

Works on complex programs (as described for class A) under close direction of a higher level programer or supervisor. May assist higher level programer by independently performing less difficult tasks assigned, and performing more difficult tasks under fairly close direction.

May guide or instruct lower level programers.

Class C. Makes practical applications of programing practices and concepts usually learned in formal training courses. Assignments are designed to develop competence in the application of standard procedures to routine problems. Receives close supervision on new aspects of assignments; and work is reviewed to verify its accuracy and conformance with required procedures.

COMPUTER SYSTEMS ANALYST, BUSINESS

Analyzes business problems to formulate procedures for solving them by use of electronic data processing equipment. Develops a complete description of all specifications needed to enable programers to prepare required digital computer programs. Work involves most of the following: Analyzes subject-matter operations to be automated and identifies conditions and criteria required to achieve satisfactory results; specifies number and types of records, files, and documents to be used; outlines actions to be performed by personnel and computers in sufficient detail for presentation to management and for programing (typically this involves preparation of work and data flow charts); coordinates the development of test problems and participates in trial runs of new and revised systems; and recommends equipment changes to obtain more effective overall operations. (NOTE: Workers performing both systems analysis and programing should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or systems analysts primarily concerned with scientific or engineering problems.

For wage study purposes, systems analysts are classified as follows:

Class A. Works independently or under only general direction on complex problems involving all phases of systems analysis. Problems are complex because of diverse sources of input data and multiple-use requirements of output data. (For example, develops an integrated production scheduling, inventory control, cost analysis, and sales analysis record in which

COMPUTER SYSTEMS ANALYST, BUSINESS-Continued

every item of each type is automatically processed through the full system of records and appropriate followup actions are initiated by the computer.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of new or revised systems of data processing operations. Makes recommendations, if needed, for approval of major systems installations or changes and for obtaining equipment.

May provide functional direction to lower level systems analysts who are assigned to assist.

Class B. Works independently or under only general direction on problems that are relatively uncomplicated to analyze, plan, program, and operate. Problems are of limited complexity because sources of input data are homogeneous and the output data are closely related. (For example, develops systems for maintaining depositor accounts in a bank, maintaining accounts receivable in a retail establishment, or maintaining inventory accounts in a manufacturing or wholesale establishment.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of the data processing systems to be applied.

OR

Works on a segment of a complex data processing scheme or system, as described for class A. Works independently on routine assignments and receives instruction and guidance on complex assignments. Work is reviewed for accuracy of judgment, compliance with instructions, and to insure proper alinement with the overall system.

Class C. Works under immediate supervision, carrying out analyses as assigned, usually of a single activity. Assignments are designed to develop and expand practical experience in the application of procedures and skills required for systems analysis work. For example, may assist a higher level systems analyst by preparing the detailed specifications required by programers from information developed by the higher level analyst.

DRAFTSMAN

Class A. Plans the graphic presentation of complex items having distinctive design features that differ significantly from established drafting precedents. Works in close support with the design originator, and may recommend minor design changes. Analyzes the effect of each change on the details of form, function, and positional relationships of components and parts. Works with a minimum of supervisory assistance. Completed work is reviewed by design originator for consistency with prior engineering determinations. May either prepare drawings, or direct their preparation by lower level draftsmen.

Class B. Performs nonroutine and complex drafting assignments that require the application of most of the standardized drawing techniques regularly used. Duties typically involve such work as: Prepares working drawings of subassemblies with irregular shapes, multiple functions, and precise positional relationships between components; prepares architectural drawings for construction of a building including detail drawings of foundations, wall sections, floor plans, and roof. Uses accepted formulas and manuals in making necessary computations to determine quantities of materials to be used, load capacities, strengths, stresses, etc. Receives initial instructions, requirements, and advice from supervisor. Completed work is checked for technical adequacy.

Class C. Prepares detail drawings of single units or parts for engineering, construction, manufacturing, or repair purposes. Types of drawings prepared include isometric projections (depicting three dimensions in accurate scale) and sectional views to clarify positioning of components and convey needed information. Consolidates details from a number of sources and adjusts or transposes scale as required. Suggested methods of approach, applicable precedents, and advice on source materials are given with initial assignments. Instructions are less complete when assignments recur. Work may be spot-checked during progress.

DRAFTSMAN-TRACER

Copies plans and drawings prepared by others by placing tracing cloth or paper over drawings and tracing with pen or pencil. (Does not include tracing limited to plans primarily consisting of straight lines and a large scale not requiring close delineation.)

AND/OR

Prepares simple or repetitive drawings of easily visualized items. Work is closely supervised during progress.

ELECTRONIC TECHNICIAN

Works on various types of electronic equipment or systems by performing one or more of the following operations: Modifying, installing, repairing, and overhauling. These operations require the performance of most or all of the following tasks: Assembling, testing, adjusting, calibrating, tuning, and aliming.

Work is nonrepetitive and requires a knowledge of the theory and practice of electronics pertaining to the use of general and specialized electronic test equipment; trouble analysis; and the operation, relationship, and alinement of electronic systems, subsystems, and circuits having a variety of component parts.

ELECTRONIC TECHNICIAN-Continued

Electronic equipment or systems worked on typically include one or more of the following: Ground, vehicle, or airborne radio communications systems, relay systems, navigation aids; airborne or ground radar systems; radio and television transmitting or recording systems; electronic computers; missile and spacecraft guidance and control systems; industrial and medical measuring, indicating and controlling devices; etc.

(Exclude production assemblers and testers, craftsmen, draftsmen, designers, engineers, and repairmen of such standard electronic equipment as office machines, radio and television receiving sets.)

NURSE, INDUSTRIAL (Registered)

A registered nurse who gives nursing service under general medical direction to ill or injured employees or other persons who become ill or suffer an accident on the premises of a factory or other establishment. Duties involve a combination of the following: Giving first aid to the ill or injured; attending to subsequent dressing of employees' injuries; keeping records of patients treated; preparing accident reports for compensation or other purposes; assisting in physical examinations and health evaluations of applicants and employees; and planning and carrying out programs involving health education, accident prevention, evaluation of plant environment, or other activities affecting the health, welfare, and safety of all personnel. Nursing supervisors or head nurses in establishments employing more than one nurse are excluded.

MAINTENANCE AND POWERPLANT

CARPENTER, MAINTENANCE

Performs the carpentry duties necessary to construct and maintain in good repair building woodwork and equipment such as bins, cribs, counters, benches, partitions, doors, floors, stairs, casings, and trim made of wood in an establishment. Work involves most of the following: Planning and laying out of work from blueprints, drawings, models, or verbal instructions; using a variety of carpenter's handtools, portable power tools, and standard measuring instruments; making standard shop computations relating to dimensions of work; and selecting materials necessary for the work. In general, the work of the maintenance carpenter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. ELECTRICIAN, MAINTENANCE

Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy in an establishment. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blue-prints, drawings, layouts, or other specifications; locating and diagnosing trouble in the electrical system or equipment; working standard computations relating to load requirements of wiring or electrical equipment; and using a variety of electrician's handtools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. ENGINEER, STATIONARY

Operates and maintains and may also supervise the operation of stationary engines and equipment (mechanical or electrical) to supply the establishment in which employed with power, heat, refrigeration, or air-conditioning. Work involves: Operating and maintaining equipment such as steam engines, air compressors, generators, motors, turbines, ventilating and refrigerating equipment, steam boilers and boiler-fed water pumps; making equipment repairs; and keeping a record of operation of machinery, temperature, and fuel consumption. May also supervise these operations. Head or chief engineers in establishments employing more than one engineer are excluded.

FIREMAN, STATIONARY BOILER

Fires stationary boilers to furnish the establishment in which employed with heat, power, or steam. Feeds fuels to fire by hand or operates a mechanical stoker, gas, or oil burner; and checks water and safety valves. May clean, oil, or assist in repairing boilerroom equipment.

HELPER, MAINTENANCE TRADES

Assists one or more workers in the skilled maintenance trades, by performing specific or general duties of lesser skill, such as keeping a worker supplied with materials and tools; cleaning working area, machine, and equipment; assisting journeyman by holding materials or tools; and performing other unskilled tasks as directed by journeyman. The kind of work the helper is permitted to perform varies from trade to trade: In some trades the helper is confined to supplying, lifting, and holding materials and tools, and cleaning working areas; and in others he is permitted to perform specialized machine operations, or parts of a trade that are also performed by workers on a full-time basis.

MACHINE-TOOL OPERATOR, TOOLROOM

Specializes in the operation of one or more types of machine tools, such as jig borers, cylindrical or surface grinders, engine lathes, or milling machines, in the construction of machine-shop tools, gages, jigs, fixtures, or dies. Work involves most of the following: Planning and performing difficult machining operations; processing items requiring complicated setups or a high degree of accuracy; using a variety of precision measuring instruments; selecting feeds, speeds, tooling, and operation sequence; and making necessary adjustments during operation to achieve requisite tolerances or dimensions. May be required to recognize when tools need dressing, to dress tools, and to select proper coolants and cutting and lubricating oils. For cross-industry wage study purposes, machine-tool operators, toolroom, in tool and die jobbing shops are excluded from this classification.

MACHINIST, MAINTENANCE

Produces replacement parts and new parts in making repairs of metal parts of mechanical equipment operated in an establishment. Work involves most of the following: Interpreting written instructions and specifications; planning and laying out of work; using a variety of machinist's handtools and precision measuring instruments; setting up and operating standard machine tools; shaping of metal parts to close tolerances; making standard shop computations relating to dimensions of work, tooling, feeds, and speeds of machining; knowledge of the working properties of the common metals; selecting standard materials, parts, and equipment required for his work; and fitting and assembling parts into mechanical equipment. In general, the machinist's work normally requires a rounded training in machine-shop practice usually acquired through a formal apprenticeship or equivalent training and experience.

MECHANIC, AUTOMOTIVE (Maintenance)

Repairs automobiles, buses, motortrucks, and tractors of an establishment. Work involves most of the following: Examining automotive equipment to diagnose source of trouble; disassembling equipment and performing repairs that involve the use of such handtools as wrenches, gages, drills, or specialized equipment in disassembling or fitting parts; replacing broken or defective parts from stock; grinding and adjusting valves; reassembling and installing the various assemblies in the vehicle and making necessary adjustments; and alining wheels, adjusting brakes and lights, or tightening body bolts. In general, the work of the automotive mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

This classification does not include mechanics who repair customers' vehicles in automobile repair shops.

MECHANIC, MAINTENANCE

Repairs machinery or mechanical equipment of an establishment. Work involves most of the following: Examining machines and mechanical equipment to diagnose source of trouble; dismantling or partly dismantling machines and performing repairs that mainly involve the use of handtools in scraping and fitting parts; replacing broken or defective parts with items obtained from stock; ordering the production of a replacement part by a machine shop or sending of the machine to a machine shop for major repairs; preparing written specifications for major repairs or for the production of parts ordered from machine shop; reassembling machines; and making all necessary adjustments for operation. In general, the work of a maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Excluded from this classification are workers whose primary duties involve setting up or adjusting machines.

MILLWRIGHT

Installs new machines or heavy equipment, and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves most of the following: Planning and laying out of the work; interpreting blueprints or other specifications; using a variety of handtools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity; alining and balancing of equipment; selecting standard tools, equipment, and parts to be used; and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience.

PAINTER, MAINTENANCE

Paints and redecorates walls, woodwork, and fixtures of an establishment. Work involves the following: Knowledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail

PAINTER, MAINTENANCE-Continued

holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead, and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

PIPEFITTER, MAINTENANCE

Installs or repairs water, steam, gas, or other types of pipe and pipefittings in an establishment. Work involves most of the following: Laying out of work and measuring to locate position of pipe from drawings or other written specifications; cutting various sizes of pipe to correct lengths with chisel and hammer or oxyacetylene torch or pipe-cutting machines; threading pipe with stocks and dies; bending pipe by hand-driven or power-driven machines; assembling pipe with couplings and fastening pipe to hangers; making standard shop computations relating to pressures, flow, and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. In general, the work of the maintenance pipefitter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Workers primarily engaged in installing and repairing building sanitation or heating systems are excluded.

SHEET-METAL WORKER, MAINTENANCE

Fabricates, installs, and maintains in good repair the sheet-metal equipment and fixtures (such as machine guards, grease pans, shelves, lockers, tanks, ventilators, chutes, ducts, metal roofing) of an establishment. Work involves most of the following: Planning and laying out all types of sheet-metal maintenance work from blueprints, models, or other specifications; setting

SHEET-METAL WORKER, MAINTENANCE-Continued

up and operating all available types of sheet-metal working machines; using a variety of handtools in cutting, bending, forming, shaping, fitting, and assembling; and installing sheet-metal articles as required. In general, the work of the maintenance sheet-metal worker requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

TOOL AND DIE MAKER

(Die maker; jig maker; tool maker; fixture maker; gage maker)

Constructs and repairs machine-shop tools, gages, jigs, fixtures or dies for forgings, punching, and other metal-forming work. Work involves most of the following: Planning and laying out of work from models, blueprints, drawings, or other oral and written specifications; using a variety of tool and die maker's handtools and precision measuring instruments; understanding of the working properties of common metals and alloys; setting up and operating of machine tools and related equipment; making necessary shop computations relating to dimensions of work, speeds, feeds, and tooling of machines; heat-treating of metal parts during fabrication as well as of finished tools and dies to achieve required qualities; working to close tolerances; fitting and assembling of parts to prescribed tolerances and allowances; and selecting appropriate materials, tools, and processes. In general, the tool and die maker's work requires a rounded training in machine-shop and toolroom practice usually acquired through a formal apprenticeship or equivalent training and experience.

For cross-industry wage study purposes, tool and die makers in tool and die jobbing shops are excluded from this classification.

CUSTODIAL AND MATERIAL MOVEMENT

GUARD AND WATCHMAN

Guard. Performs routine police duties, either at fixed post or on tour, maintaining order, using arms or force where necessary. Includes gatemen who are stationed at gate and check on identity of employees and other persons entering.

Watchman. Makes rounds of premises periodically in protecting property against fire, theft, and illegal entry.

JANITOR, PORTER, OR CLEANER

(Sweeper; charwoman; janitress)

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms. Workers who specialize in window washing are excluded.

LABORER, MATERIAL HANDLING

(Loader and unloader; handler and stacker; shelver; trucker; stockman or stock helper; warehouseman or warehouse helper)

A worker employed in a warehouse, manufacturing plant, store, or other establishment whose duties involve one or more of the following: Loading and unloading various materials and merchandise on or from freight cars, trucks, or other transporting devices; unpacking, shelving, or placing materials or merchandise in proper storage location; and transporting materials or merchandise by handtruck, car, or wheelbarrow. Longshoremen, who load and unload ships are excluded.

ORDER FILLER

(Order picker; stock selector; warehouse stockman)

Fills shipping or transfer orders for finished goods from stored merchandise in accordance with specifications on sales slips, customers' orders, or other instructions. May, in addition to filling orders and indicating items filled or omitted, keep records of outgoing orders, requisition additional stock or report short supplies to supervisor, and perform other related duties.

PACKER, SHIPPING

Prepares finished products for shipment or storage by placing them in shipping containers, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Work requires the placing of items in shipping containers and may involve one or more of the following: Knowledge of various items of stock in order to verify content; selection of appropriate type

PACKER, SHIPPING-Continued

and size of container; inserting enclosures in container; using excelsior or other material to prevent breakage or damage; closing and sealing container; and applying labels or entering identifying data on container. Packers who also make wooden boxes or crates are excluded. SHIPPING AND RECEIVING CLERK

Prepares merchandise for shipment, or receives and is responsible for incoming shipments of merchandise or other materials. Shipping work involves: A knowledge of shipping procedures, practices, routes, available means of transportation, and rates; and preparing records of the goods shipped, making up bills of lading, posting weight and shipping charges, and keeping a file of shipping records. May direct or assist in preparing the merchandise for shipment. Receiving work involves: Verifying or directing others in verifying the correctness of shipments against bills of lading, invoices, or other records; checking for shortages and rejecting damaged goods; routing merchandise or materials to proper departments; and maintaining necessary records and files.

For wage study purposes, workers are classified as follows:

Receiving clerk
Shipping clerk
Shipping and receiving clerk

TRUCKDRIVER

Drives a truck within a city or industrial area to transport materials, merchandise, equipment, or men between various types of establishments such as: Manufacturing plants, freight depots, warehouses, wholesale and retail establishments, or between retail establishments and customers' houses or places of business. May also load or unload truck with or without helpers, make minor mechanical repairs, and keep truck in good working order. Driver-salesmen and-over-the-road drivers are excluded.

For wage study purposes, truckdrivers are classified by size and type of equipment, as follows: (Tractor-trailer should be rated on the basis of trailer capacity.)

Truckdriver (combination of sizes listed separately)

Truckdriver, light (under 11/2 tons)

Truckdriver, medium (11/2 to and including 4 tons)

Truckdriver, heavy (over 4 tons, trailer type)

Truckdriver, heavy (over 4 tons, other than trailer type)

TRUCKER, POWER

Operates a manually controlled gasoline- or electric-powered truck or tractor to transport goods and materials of all kinds about a warehouse, manufacturing plant, or other establishment.

For wage study purposes, workers are classified by type of truck, as follows:

Trucker, power (forklift)

Trucker, power (other than forklift)

Area Wage Surveys

A list of the latest available bulletins is presented below. A directory of area wage studies including more limited studies conducted at the request of the Employment Standards Administration of the Department of Labor is available on request. Bulletins may be purchased from any of the BLS regional sales offices shown on the back cover, or from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402.

Bulletin number

	Bulletin	number		Bulletin	number
Area	and p	orice	Area	and p	rice
Akron, Ohio, July 1971	1685-87	40 cents	Milwaukee, Wis., May 1972 1	1725-83	45 cents
Albany-Schenectady-Troy, N.Y., Mar. 1972			Minneapolis-St. Paul, Minn., Jan. 1972	1725-45.	50 cents
Albuquerque, N. Mex., Mar. 1972			Muskegon-Muskegon Heights, Mich., June 1972 1	1725-85	35 cents
Allentown-Bethlehem-Easton, PaN.J., May 1972	1725-87	35 cents	Newark and Jersey City, N.J., Jan. 1972 1	1725-52	50 cents
Atlanta, Ga., May 1972 1	1725-77	45 cents	New Haven, Conn., Jan. 1972	1725-41	35 cents
Austin, Tex., Dec. 1972 (to be surveyed)	1123-11,	15 Cents	New Orleans, La., Jan. 1972	1725-35	30 cents
Baltimore, Md., Aug. 1971	1725-16	35 cente	New York, N.Y., Apr. 1972	1725-90	50 cents
Beaumont-Port Arthur-Orange, Tex., May 1972	1725-69	30 cents	Norfolk-Virginia Beach-Portsmouth and	1123-70,	Jo Cents
Binghamton, N.Y., July 1971 1			Newport News-Hampton, Va., Jan. 1972	1725-42	30 cents
Birmingham, Ala., Mar. 1972			Oklahoma City, Okla., July 1971 1	1725-8	35 cents
Boise City, Idaho, Nov. 1971			Omaha, NebrIowa, Sept. 1971	1725-13	35 cents
Boston, Mass., Aug. 1971			Patersom-Clifton-Passaic, N.J., June 1972 1	1725-13,	40 cents
Buffalo, N.Y., Oct. 1971	1725 34	45 cents	Philadelphia, Pa.—N.J., Nov. 1971		
Burlington, Vt., Dec. 1971	1725 25	25 cents	Phoenix, Ariz., June 1971		
Canton, Ohio, May 1972 1	1725 75	25 cents	Pittsburgh, Pa., Jan. 1972		
Charleston, W. Va., Mar. 1972	1725 62	35 cents	Portland, Maine, Nov. 1971	1725 22	25 cents
Charlotte, N.C., Jan. 1972			Portland, OregWash., May 1972 1	1725 -22,	35 cents
Charlotte, N.C., Jan. 1972	1725 14	30 cents	Portland, Oreg.—wash., May 1972	1725-87,	35 cents
Chattanooga, TennGa., Sept. 1971	1725 02	30 cents	Poughkeepsie-Kingston-Newburgh, N.Y.,	1725 00	25
Chicago, Ill., June 1972	1725-92,	70 cents	June 1972 1 Providence—Warwick—Pawtucket, R.I.—Mass.,	1725-80,	35 cents
Cincinnati, Ohio-KyInd., Feb. 1972	1725-56,	35 cents	Providence—Warwick—Pawtucket, R.I.—Mass.,	1735 70	20
Cleveland, Ohio, Sept. 1971	1725 10	40 cents	May 1972Raleigh, N.C., Aug. 1971	1725-70,	30 cents
Columbus, Ohio, Oct. 1971	1725-19,	30 cents	Richmond, Va., Mar. 1972	1725 72	30 cents
Davenport-Rock Island-Moline, Iowa-Ill., Feb. 1972 1	1725-20,	35 cents	Richmond, Va., Mar. 1772	1125-12,	35 cents
Davenport-Rock Island-Moline, Iowa-III., Feb. 1972	1725 26	35 cents	Riverside-San Bernardino-Ontario, Calif.,	1725 42	20
Dayton, Ohio, Dec. 1971 Denver, Colo., Dec. 1971 Denver, Colo., Dec. 1971	1725 44	35 cents	Dec. 1971		
Des Moines, Iowa, May 1972 1	1725 04	35 cents	Rochester, N.Y. (office occupations only), July 1972 Rockford, Ill., June 1972 1	1775-4,	45 cents
Detroit Mich Ech 1972	1725 -00,	40 cents	St. Louis, Mo.—Ill., Mar. 1972	1725 41	35 cents
Detroit, Mich., Feb. 1972	1725 64	40 cents	Salt Lake City, Utah, Nov. 1971	1725 24	30 cents
Fort Lauderdale-Hollywood and West Palm	1725-04,	30 cents	San Antonio, Tex., May 1972	1725 47	30 cents
Beach, Fla., Apr. 1972 1	1725 74	25	San Diego, Calif., Nov. 1971	1725 -07,	30 cents
Fort Worth, Tex., Oct. 1971	1725 21	30 cents	San Francisco-Oakland, Calif., Oct. 1971	1725 22	50 cents
			San Francisco-Oakland, Calli, Oct. 1971	1725 45	30 cents
Green Bay, Wis., July 1972	1775 44	30 cents	San Jose, Calif., Mar. 1972Savannah, Ga., May 1972 1	1725-05,	30 cents
Houston, Tex., Apr. 1972	1725-00,	36 cents	Scranton, Pa., July 1971	1725 1	30 cents
Huntsville, Ala., Feb. 1972	1725 50	35 cents	Seattle-Everett, Wash., Jan. 1972	1725 47	30 cents
Indianapolis, Ind., Oct. 1971	1725 20	30 cents	Sioux Falls, S. Dak., Dec. 1971	1725 - 30,	25 cents
Jackson, Miss., Jan. 1972			South Bend, Ind., May 1972 1	1725-60,	35 cents
Jacksonville, Fla., Dec. 1971			Spokane, Wash., June 1972 1	1725-91,	35 cents
Kansas City, MoKans., Sept. 1971	1725-18,	35 cents	Syracuse, N.Y., July 1971	1725-10,	35 cents
Lawrence-Haverhill, MassN.H., June 1972	1725-81,	35 cents	Tampa-St. Petersburg, Fla., Nov. 1971	1725-31,	35 cents
Lexington, Ky., Nov. 1972 (to be surveyed)			Toledo, Ohio-Mich., Apr. 1972 1	1725-78,	35 cents
Little Rock-North Little Rock, Ark., July 1972 1	1775-2,	55 cents	Trenton, N.J., Sept. 1971	1725-12,	30 cents
Los Angeles-Long Beach and Anaheim-Santa Ana-			Utica-Rome, N.Y., July 1972	1775-3,	45 cents
Garden Grove, Calif., Mar. 1972	1725-76,	45 cents	Washington, D.CMdVa., Mar. 1972 1	1725-93,	70 cents
Louisville, KyInd., Nov. 1971	1725-29,	35 cents	Waterbury, Conn., Mar. 1972 1		
Lubbock, Tex., Mar. 1972 1	1725-57,	35 cents	Waterloo, Iowa, Nov. 1971	1725-20,	30 cents
Manchester, N.H., July 1971 Memphis, TennArk., Nov. 1971 1	1725-2,	30 cents	Wichita, Kans., Apr. 19721	1725-82,	35 cents
Memphis, TennArk., Nov. 1971	1725-40,	35 cents	Worcester, Mass., May 1972	1725-71,	35 cents
Miami, Fla., Nov. 1971 Midland and Odessa, Tex., Jan. 1972 1	1725-28,	30 cents	York, Pa., Feb. 1972'	1725-54,	35 cents
Midland and Odessa, Tex., Jan. 1972	1725-37,	30 cents	Worcester, Mass., May 1972 1 York, Pa., Feb. 1972 1 Youngstown-Warren, Ohio, Nov. 1971 1	1725-51,	35 cents

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