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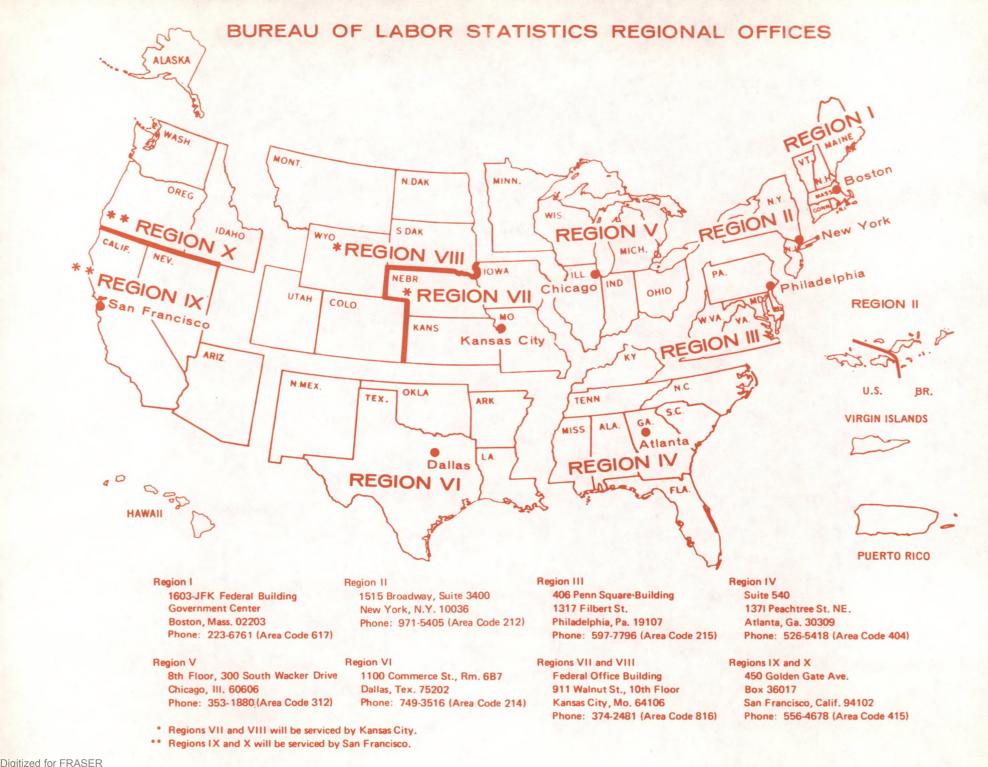
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# AREA WAGE SURVEY

The Philadelphia, Pennsylvania—New Jersey, Metropolitan Area, November 1971

Bulletin 1725-62



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# The Philadelphia, Pennsylvania-New Jersey, Metropolitan Area, November 1971

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Tables presenting occupational wage and salary data for manufacturing by the area break-outs of 3 inner counties and 5 outer counties, appearing in prior bulletins, are not included this year. However, these data will be made available in a subsequent report through the Bureau of Labor Statistics Regional Office in Philadelphia. (See inside front cover for address.)

#### Preface

The Bureau of Labor Statistics program of annual occupational wage surveys in metropolitan areas is designed to provide data on occupational earnings, and establishment practices and supplementary wage provisions. It yields detailed data by selected industry division for each of the areas studied, for geographic regions, and for the United States. A major consideration in the program is the need for greater insight into (1) the movement of wages by occupational category and skill level, and (2) the structure and level of wages among areas and industry divisions.

At the end of each survey, an individual area bulletin presents the results. After completion of all individual area bulletins for a round of surveys, two summary bulletins are issued. The first brings data for each of the metropolitan areas studied into one bulletin. The second presents information which has been projected from individual metropolitan area data to relate to geographic regions and the United States.

Ninety-four areas currently are included in the program. In each area, information on occupational earnings is collected annually and on establishment practices and supplementary wage provisions biennially.

This bulletin presents results of the survey in Philadelphia, Pa.—N.J., in November 1971. The Standard Metropolitan Statistical Area, as defined by the Office of Management and Budget (formerly the Bureau of the Budget) through January 1968, consists of three inner counties of Delaware and Philadelphia Counties, Pa., and Camden County, N.J.; and five outer counties of Bucks, Chester, and Montgomery Counties, Pa., and Burlington and Gloucester Counties, N.J. This study was conducted by the Bureau's regional office in Philadelphia, Pa., under the general direction of Irwin L. Feigenbaum, Assistant Regional Director for Operations.

#### Note:

Similar reports are available for other areas. (See inside back cover.)

Gurrent reports on occupational earnings and supplementary wage provisions in the Philadelphia area are also available for candy and other confectionery products (August 1970); machinery (April 1971); paints and varnishes (November 1970); women's and misses' coats and suits (August 1970); wool textiles (August 1971); and laundry and dry cleaning occupations (November 1971). Union wage rates, indicative of prevailing pay levels, are available for building construction; printing; local-transit operating employees; local truckdrivers and helpers; and grocery store employees.

## Introduction

This area is 1 of 94 in which the U.S. Department of Labor's Bureau of Labor Statistics conducts surveys of occupational earnings and related benefits on an areawide basis. In this area, data were obtained by personal visits of Bureau field economists to representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Major industry groups excluded from these studies are government operations and the construction and extractive industries. Establishments having fewer than a prescribed number of workers are omitted because they tend to furnish insufficient employment in the occupations studied to warrant inclusion. Separate tabulations are provided for each of the broad industry divisions which meet publication criteria.

These surveys are conducted on a sample basis because of the unnecessary cost involved in surveying all establishments. To obtain optimum accuracy at minimum cost, a greater proportion of large than of small establishments is studied. In combining the data, however, all establishments are given their appropriate weight. Estimates based on the establishments studied are presented, therefore, as relating to all establishments in the industry grouping and area, except for those below the minimum size studied.

#### Occupations and Earnings

The occupations selected for study are common to a variety of manufacturing and nonmanufacturing industries, and are of the following types: (1) Office clerical; (2) professional and technical; (3) maintenance and powerplant; and (4) custodial and material movement. Occupational classification is based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. The occupations selected for study are listed and described in the appendix. Unless otherwise indicated. the earnings data following the job titles are for all industries combined. Earnings data for some of the occupations listed and described, or for some industry divisions within occupations, are not presented in the A-series tables, because either (1) employment in the occupation is too small to provide enough data to merit presentation, or (2) there is possibility of disclosure of individual establishment data. Earnings data not shown separately for industry divisions are included in all industries combined data, where shown. Likewise, data are included in the overall classification when a subclassification of secretaries or truckdrivers is not shown or information to subclassify is not available.

Included in the 94 areas are eight studies conducted by the Bureau under contract. These areas are Binghamton, N.Y. (New York portion only); Durham, N.C.; Fort Lauderdale—Hollywood and West Palm Beach, Fla.; Huntsville, Ala.; Poughkeepsie—Kingston—Newburgh, N.Y.; Rochester, N.Y. (office occupations only); Syracuse, N.Y.; and Utica—Rome, N.Y. In addition the Bureau conducts more limited area studies in 64 areas at the request of the Employment Standards Administration of the U.S. Department of Labor.

Occupational employment and earnings data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Nonproduction bonuses are excluded, but cost-of-living allowances and incentive earnings are included. Where weekly hours are reported, as for office clerical occupations, reference is to the standard workweek (rounded to the nearest half hour) for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates). Average weekly earnings for these occupations have been rounded to the nearest half dollar.

These surveys measure the level of occupational earnings in an area at a particular time. Comparisons of individual occupational averages over time may not reflect expected wage changes. The averages for individual jobs are affected by changes in wages and employment patterns. For example, proportions of workers employed by high- or low-wage firms may change or high-wage workers may advance to better jobs and be replaced by new workers at lower rates. Such shifts in employment could decrease an occupational average even though most establishments in an area increase wages during the year. Trends in earnings of occupational groups, shown in table 2, are better indicators of wage trends than individual jobs within the groups.

The averages presented reflect composite, areawide estimates. Industries and establishments differ in pay level and job staffing and, thus, contribute differently to the estimates for each job. The pay relationship obtainable from the averages may fail to reflect accurately the wage spread or differential maintained among jobs in individual establishments. Similarly, differences in average pay levels for men and women in any of the selected occupations should not be assumed to reflect differences in pay treatment of the sexes within individual establishments. Other possible factors which may contribute to differences in pay for men and women include: Differences in progression within established rate ranges, since only the actual rates paid incumbents are collected; and differences in specific duties performed, although the workers are classified appropriately within the same survey job description. Job descriptions used in classifying employees in these surveys are usually more generalized than those used in individual establishments and allow for minor differences among establishments in the specific duties performed.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because of differences in occupational structure among establishments, the estimates of occupational employment obtained

from the sample of establishments studied serve only to indicate the relative importance of the jobs studied. These differences in occupational structure do not affect materially the accuracy of the earnings data.

#### Establishment Practices and Supplementary Wage Provisions

Information is presented (in the B-series tables) on selected establishment practices and supplementary wage provisions as they relate to plant- and officeworkers. Data for industry divisions not presented separately are included in the estimates for "all industries." Administrative, executive, and professional employees, and construction workers who are utilized as a separate work force are excluded. "Plantworkers" include working foremen and all nonsupervisory workers (including leadmen and trainees) engaged in nonoffice functions. "Officeworkers" include working supervisors and nonsupervisory workers performing clerical or related functions. Cafeteria workers and routemen are excluded in manufacturing industries, but included in nonmanufacturing industries.

Minimum entrance salaries for women officeworkers (table B-1) relate only to the establishments visited. Because of the optimum sampling techniques used, and the probability that large establishments are more likely to have formal entrance rates for workers above the subclerical level than small establishments, the table is more representative of policies in medium and large establishments.

Shift differential data (table B-2) are limited to plantworkers in manufacturing industries. This information is presented both in terms of (1) establishment policy, 2 presented in terms of total plantworker employment, and (2) effective practice, presented in terms of workers actually employed on the specified shift at the time of the survey. In establishments having varied differentials, the amount applying to a majority was used or, if no amount applied to a majority, the classification "other" was used. In establishments in which some late-shift hours are paid at normal rates, a differential was recorded only if it applied to a majority of the shift hours.

The scheduled weekly hours and days (table B-3) of a majority of the first-shift workers in an establishment are tabulated as applying to all of the plant- or officeworkers of that establishment. Scheduled weekly hours and days are those which a majority of full-time employees were expected to work, whether they were paid for at straight-time or overtime rates.

Paid holidays; paid vacations; and health, insurance, and pension plans (tables B-4 through B-6) are treated statistically on the basis that these are applicable to all plant- or officeworkers if a

<sup>2</sup> An establishment was considered as having a policy if it met either of the following conditions: (1) Operated late shifts at the time of the survey, or (2) had formal provisions covering late shifts. An establishment was considered as having formal provisions if it (1) had operated late shifts during the 12 months prior to the survey, or (2) had provisions in written form for operating late shifts

majority of such workers are eligible or may eventually qualify for the practices listed. Sums of individual items in tables B-2 through B-6 may not equal totals because of rounding.

Data on paid holidays (table B-4) are limited to data on holidays granted annually on a formal basis; i.e., (1) are provided for in written form, or (2) have been established by custom. Holidays ordinarily granted are included even though they may fall on a nonworkday and the worker is not granted another day off. The first part of the paid holidays table presents the number of whole and half holidays actually granted. The second part combines whole and half holidays to show total holiday time.

The summary of vacation plans (table B-5) is limited to a statistical measure of vacation provisions. It is not intended as a measure of the proportion of workers actually receiving specific benefits. Provisions of an establishment for all lengths of service were tabulated as applying to all plant- or officeworkers of the establishment, regardless of length of service. Provisions for payment on other than a time basis were converted to a time basis; for example, a payment of 2 percent of annual earnings was considered as the equivalent of 1 week's pay. Only basic plans are included. Estimates exclude vacation bonus and vacation-savings plans and those which offer "extended" or "sabbatical" benefits beyond basic plans with qualifying lengths of service. Such exclusions are typical in the steel, aluminum, and can industries.

Data on health, insurance, and pension plans (table B-6) include those plans for which the employer pays at least a part of the cost. Such plans include those underwritten by a commercial insurance company and those provided through a union fund or paid directly by the employer out of current operating funds or from a fund set aside for this purpose. An establishment was considered to have a plan if the majority of employees was eligible to be covered under the plan, even if less than a majority elected to participate because employees were required to contribute toward the cost of the plan. Legally required plans, such as workmen's compensation, social security, and railroad retirement were excluded.

Sickness and accident insurance is limited to that type of insurance under which predetermined cash payments are made directly to the insured during temporary illness or accident disability. Information is presented for all such plans to which the employer contributes. However, in New York and New Jersey, which have enacted temporary disability insurance laws which require employer contributions, 3 plans are included only if the employer (1) contributes more than is legally required, or (2) provides the employee with benefits which exceed the requirements of the law. Tabulations of paid sick

<sup>&</sup>lt;sup>3</sup> The temporary disability laws in California and Rhode Island do not require employer contributions.

leave plans are limited to formal plans 4 which provide full pay or a proportion of the worker's pay during absence from work because of illness. Separate tabulations are presented according to (1) plans which provide full pay and no waiting period, and (2) plans which provide either partial pay or a waiting period. In addition to the presentation of the proportions of workers who are provided sickness and accident insurance or paid sick leave, an unduplicated total is shown of workers who receive either or both types of benefits.

Long-term disability plans provide payments to totally disabled employees upon the expiration of their paid sick leave and/or sickness and accident insurance, or after a predetermined period of disability (typically 6 months). Payments are made until the end of

the disability, a maximum age, or eligibility for retirement benefits. Payments may be at full or partial pay but are almost always reduced by social security, workmen's compensation, and private pension benefits payable to the disabled employee.

Major medical insurance includes those plans which are designed to protect employees in case of sickness and injury involving expenses beyond the coverage of basic hospitalization, medical, and surgical plans. Medical insurance refers to plans providing for complete or partial payment of doctors' fees. Dental insurance usually covers fillings, extractions, and X-rays. Excluded are plans which cover only oral surgery or accident damage. Plans may be underwritten by commerical insurance companies or nonprofit organizations or they may be paid for by the employer out of a fund set aside for this purpose. Tabulations of retirement pension plans are limited to those plans that provide regular payments for the remainder of the worker's life.

<sup>&</sup>lt;sup>4</sup> An establishment was considered as having a formal plan if it established at least the minimum number of days of sick leave available to each employee. Such a plan need not be written, but informal sick leave allowances, determined on an individual basis, were excluded.

Table 1. Establishments and workers within scope of survey and number studied in Philadelphia, Pa.—N.J., by major industry division, November 1971

	Minimum	Number of est	ablishments		Wo	rkers in establishm	ents	
	employment in establish-				Within sco	pe of study	Water to the same of the same	Studied
Industry division	ments in scope	Within scope of study 3	Studied	Tot	al4	Plant	Office	Studied
	of study			Number	Percent	Plant	Office	Total <sup>4</sup>
All establishments								
All divisions	-	2,411	420	767, 844	100	460,093	148,730	410,847
Manufacturing	100	1,000	188	399,517	52	268,672	50,937	203,096
fanufacturing	100	592	119	249,757	32	173,594	31,139	133,736
5 Outer Counties 1	100	408	69	149,760	20	95,078	19,798	69,360
onmanufacturing	-	1,411	232	368, 327	48	191,421	97, 793	207, 751
Transportation, communication, and								
other public utilities 5	100	123	37	72,291	9	42,200	13,893	55,728
other public utilities 5 Wholesale trade	50	378	47	50,043	7	23, 334	14,526	12,533
Retail trade	100	209	39	114,020	15	89,991	12,656	82,027
Finance, insurance, and real estate 6	50	291	50	75,049	10	74,296	47, 191	41,656
Services 8	50	410	59	56,924	7	31,600	9,527	15,807
Large establishments								1
All divisions	-	242	166	425,160	100	248,236	86,771	359,595
Manufacturing	500	141	90	229, 340	54	145, 161	32,661	180,748
Ionmanufacturing	-	101	76	195,820	46	103,075	54,110	178,847
Transportation, communication, and								
Transportation, communication, and other public utilities 5	500	22	17	54,728	13	29,077	12,127	51,486
Wholesale trade	500	10	6	7,788	2	2,814	3,272	5, 127
Retail trade	500	33	25	85,153	20	66,979	10,537	79,479
Finance, insurance, and real estate 6	500	29	23	40,729	9	-	27,740	36,531
Services 8	500	7	5	7,422	2	4,205	434	6,224

1 The Philadelphia Standard Metropolitan Statistical Area, as defined by the Office of Management and Budget (formerly the Bureau of the Budget) through January 1968, consists of Three Inner Counties of Delaware and Philadelphia Counties, Pa., and Camden County, N.J.; and Five Outer Counties of Bucks, Chester, and Montgomery Counties, Pa., and Burlington and Gloucester Counties, N.J. Wage and salary data for the occupations shown in tables A-1 through A-5 for 3 inner counties and 5 outer counties in manufacturing may be obtained from the Bureau's regional office in Philadelphia. The "workers within scope of study" estimates shown in this table provide a reasonably accurate description of the size and composition of the labor force included in the survey. The estimates are not intended, however, to serve as a basis of comparison with other employment indexes for the area to measure employment trends or levels since (1) planning of wage surveys requires the use of establishment data compiled considerably in advance of the payroll period studied, and (2) small establishments are excluded from the scope of the survey. The 1967 edition of the Standard Industrial Classification Manual was used in classifying establishments by industry division.

Includes all establishments with total employment at or above the minimum limitation. All outlets (within the area) of companies in such industries as trade, finance, auto repair service, and motion picture theaters are considered as l'establishment.

Includes executive, professional, and other workers excluded from the separate plant and office categories.

5 Abbreviated to "public utilities" in the A- and B-series tables. Taxicabs and services incidental to water transportation were excluded. Local transit in the city of Philadelphia is governmentally operated and excluded by definition from the scope of the study.

Abbreviated to "finance" in the A- and B-series tables.

<sup>7</sup> Estimate relates to real estate establishments only. Workers from the entire industry division are represented in the Series A tables, but from the real estate portion only in "all industry" estimates in the Series B tables.

Hotels and motels; laundries and other personal services; business services; automobile repair, rental, and parking; motion pictures; nonprofit membership organizations (excluding religious and charitable organizations); and engineering and architectural services.

> Over one-half of the workers within scope of survey in the Philadelphia area were employed in manufacturing firms. The following presents the major industry groups and specific industries as a percent of all manufacturing:

Industry groups	Specific industries
Electrical equipment and supplies15	Communication equipment
Food and kindred products10	Blast furnace and basic steel products
Machinery, except electrical10	Men's and boys' suits and coats
Chemicals and allied products9	
Primary metal industries 8	
Apparel and other textile products 7	
Fabricated metal products 7	
Printing and publishing 6	
Paper and allied products 5	
Transportation equipment5	
This information is based on estimates of total employment	derived from universe materials compiled arion to act

Proportions in various industry divisions may differ from proportions based on the results of the survey as shown in table I above.

# Wage Trends for Selected Occupational Groups

Presented in table 2 are indexes and percentages of change in average salaries of office clerical workers and industrial nurses, and in average earnings of selected plantworker groups. The indexes are a measure of wages at a given time, expressed as a percent of wages during the base period. Subtracting 100 from the index yields the percentage change in wages from the base period to the date of the index. The percentages of change or increase relate to wage changes between the indicated dates. Annual rates of increase, where shown, reflect the amount of increase for 12 months when the time period between surveys was other than 12 months. These computations were based on the assumption that wages increased at a constant rate between surveys. These estimates are measures of change in averages for the area; they are not intended to measure average pay changes in the establishments in the area.

#### Method of Computing

Each of the following key occupations within an occupational group was assigned a constant weight based on its proportionate employment in the occupational group:

Office clerical (men and women):	Office clerical (men and women)-	Skilled maintenance (men):
Bookkeeping-machine	Continued	Carpenters
operators, class B	Secretaries	Electricians
Clerks, accounting, classes	Stenographers, general	Machinists
A and B	Stenographers, senior	Mechanics
Clerks, file, classes	Switchboard operators, classes	Mechanics (automotive)
A, B, and C	A and B	Painters
Clerks, order	Tabulating-machine operators,	Pipefitters
Clerks, payroll	class B	Tool and die makers
Comptometer operators	Typists, classes A and B	
Keypunch operators, classes		Unskilled plant (men):
A and B	Industrial nurses (men and	Janitors, porters, and
Messengers (office boys or	women):	cleaners
girls)	Nurses, industrial (registered)	Laborers, material handling

The average (mean) earnings for each occupation were multiplied by the occupational weight, and the products for all occupations in the group were totaled. The aggregates for 2 consecutive years were related by dividing the aggregate for the later year by the aggregate for the earlier year. The resultant relative, less 100 percent,

shows the percentage change. The index is the product of multiplying the base year relative (100) by the relative for the next succeeding year and continuing to multiply (compound) each year's relative by the previous year's index.

For office clerical workers and industrial nurses, the wage trends relate to regular weekly salaries for the normal workweek, exclusive of earnings for overtime. For plantworker groups, they measure changes in average straight-time hourly earnings, excluding premium pay for overtime and for work on weekends, holidays, and late shifts. The percentages are based on data for selected key occupations and include most of the numerically important jobs within each group.

#### Limitations of Data

The indexes and percentages of change, as measures of change in area averages, are influenced by: (1) general salary and wage changes, (2) merit or other increases in pay received by individual workers while in the same job, and (3) changes in average wages due to changes in the labor force resulting from labor turnover, force expansions, force reductions, and changes in the proportions of workers employed by establishments with different pay levels. Changes in the labor force can cause increases or decreases in the occupational averages without actual wage changes. It is conceivable that even though all establishments in an area gave wage increases, average wages may have declined because lower-paying establishments entered the area or expanded their work forces. Similarly, wages may have remained relatively constant, yet the averages for an area may have risen considerably because higher-paying establishments entered the area.

The use of constant employment weights eliminates the effect of changes in the proportion of workers represented in each job included in the data. The percentages of change reflect only changes in average pay for straight-time hours. They are not influenced by changes in standard work schedules, as such, or by premium pay for overtime. Where necessary, data were adjusted to remove from the indexes and percentages of change any significant effect caused by changes in the scope of the survey.

Table 2. Indexes of standard weekly salaries and straight-time hourly earnings for selected occupational groups in Philadelphia, Pa.—N.J., November 1970 and November 1971, and percents of increase for selected periods

		All inc	dustries			Manufa	acturing	
Period	Office clerical (men and women)	Industrial nurses (men and women)	Skilled maintenance trades (men)	Unskilled plant- workers (men)	Office clerical (men and women)	Industrial nurses (men and women)	Skilled maintenance trades (men)	Unskilled plant- workers (men)
			In	dexes (Nover	mber 1967=10	0)		
November 1970	118.4 126.2	123.9 133.1	119. 1 129. 1	119.1 130.4	118. 2 127. 2	122.5 131.2	118.3 127.6	119.6 129.9
				Percents	of increase			
November 1959 to November 1960	3.5 3.1 2.8 3.0 2.3 2.9 4.1 5.1 5.0 6.9 5.5 6.6	2.8 3.2 3.1 3.0 2.9 2.4 4.6 5.7 6.7 9.0 6.5 7.4	2. 2 3. 5 2. 8 3. 2 2. 9 3. 4 4. 1 3. 0 5. 7 5. 8 6. 5	2.3 3.0 2.8 3.5 3.5 3.8 4.0 4.2 6.5 7.3 9.5	3.6 3.2 2.1 3.1 2.9 2.7 2.8 4.5 4.5 7.6	2.8 3.2 3.1 2.5 2.9 2.8 4.1 5.7 6.2 9.4 5.4 7.1	1. 9 3. 4 3. 1 3. 2 2. 9 3. 4 3. 9 5. 9 5. 9 6. 1 7. 9	1.8 3.5 2.2 4.0 3.4 3.3 2.8 3.9 7.9 6.7 8.6

# A. Occupational earnings

#### Table A-1. Office occupations-men and women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

	1		1123		earnings 1 ndard)					N	Numbe	r of w	orker	s rece	iving	straig	ht-tim	e wee	kly ea	rnings	of—					
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean 2	Median <sup>2</sup>	Middle range <sup>2</sup>	and under	70 -	80	90	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	an
MEN						70	80	90	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	ov
CLERKS, ACCOUNTING, CLASS A MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES WHOLESALE TRADE	568 331 237 39 97	39.0 38.5 40.0	168.50 146.00 166.00	171.00 143.50 170.50	\$ 139.00-182.00 144.50-185.00 122.50-164.50 148.50-175.00 141.50-186.00	-		:	2 -	10	41 8 33 4 5	54 20 34 - 5	39 23 16 4 5	104 49 55 3 41	55 39 16 - 6	39 21 18 8 1	66 48 18 12 6	57 49 8 -	31 17 14 -	32 25 7 7	33 31 2 1	5 1 4 - 4				
LERKS, ACCOUNTING, CLASS B NONMANUFACTURING PUBLIC UTILITIES WHOLESALE TRADE	546 237 93 68	38.5	146.00	148.00	127.50-158.50 120.50-172.00 167.50-184.50 133.00-153.00	-	:	4	26 7 -	28 11 2 5	47 35 3 5	39 24 6 6	51 22 4 4	29 19 3 8	236 39 - 39	20 11 11	19 18 18	30 30 29 1	16 16 16	-	1 1 1	:	:	:	:	
CLERKS, ORDER	297 93 204 190	39.5 38.0	150.00	148.50	114.00-161.00 133.50-164.50 111.00-160.50 112.00-161.00	-	:	3 - 3 -	44 1 43 40	2 - 2 -	33 12 21 20	2 2 -	54 13 41 41	49 21 28 26	29 18 11 11	44 10 34 32	12 2 10 9	19 8 11 11	3 -	1 -	2	:	:	:	:	
MANUFACTURING	141 129				119.00-174.50 131.50-186.00	:	-	2	2	=	34 27	2	18 18	14	19 19	7	10 10	10 10	4	-	1	3	8	2 2	5	
MESSENGERS (OFFICE BOYS) MANUFACTURING NONMANUFACTURING HHOLESALE TRADE FINANCE SERVICES	640 195 445 70 175 133	38.5 39.0 38.0 38.5 37.5 38.0	96.00 99.50 94.50 93.50 88.50 89.50	97.00 89.50 90.00 87.50	90.50-111.50 82.50- 99.50 85.00- 96.00 81.00- 97.00	9 - 8	15	188 27 161 26 68 50	176 69 107 28 53	84 25 59 3 13	37 28 9 - 4	18 16 2 - 2	9 8 1 -	7 1 6 -	11 2 9	6	13 13 4									
ABULATING-MACHINE OPERATORS, CLASS A	141				142.50-197.00 144.50-202.50	-	-	-	6	-	-	5 3	11	30 26	18 15	9	10	6	18 16	12 12	9	7 7	:	-	:	
ABULATING-MACHINE OPERATORS, CLASS B	141 84 57	40.0	144.50	144.50	116.50-157.50 123.50-164.50 98.00-139.50		:	8 - 8	10 1 9	6 2 4	18 8 10	19 16 3	18 8 10	15 12 3	17 15 2	5 5 -	18 14 4	5 3 2	2 - 2	:	:	:	:	:	=	
TABULATING-MACHINE OPERATORS, CLASS C	91	38.5	122.00	124.50	113.00-132.00	-	-	5	5	7	14	33	19	3	5	-	-	-	-	-	-	-		-		
WOMEN																										
BILLERS, MACHINE (BILLING MACHINE) MANUFACTURING MONDANUFACTURING	270 132 138	38.0	110.50	107.50 108.00 106.00	98.00-118.50	-	4 - 4	47 24 23	47 16 31	56 38 18	28 23 5	8 - 8	45 13 32	4 2 2	4 4 -	11 11 -	15 - 15	1 1 -	:	:	:	:	:	:	:	
ILLERS, MACHINE (BOOKKEEPING MACHINE) NONMANUFACTURING RETAIL TRADE	213 159 51		98.00	105.50 101.00 91.00	91.00-111.50		24 23 23	15 9 2	45 43 9	30 29 5	75 49 12	6	17	1 -	:	:	=	3	=	:	=	3	:	1	-	
CLASS A	259 155 104	38.0	126.50	127.50	104.00-128.50 121.50-139.00 91.00-116.00	-	:	22 - 22	26 - 26	44 29 15	46 5 41	73 73	13 13	21 21 -	13 13	1 1 -	:	-	:	:	:	:	:	:	=	

## Table A-1. Office occupations-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

					earnings 1 dard)										-				kly ea							
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	60 and under 70	70 - 80	-	90	100	110	120	130	140	150	160	170	180	190	200	210	\$ 220 - 230	230	240	-	aı
WOMEN - CONTINUED																										
OOKKEEPING-MACHINE OPERATORS, CLASS B	334 131 203 51 53	37.0 38.0 37.0	109.00 106.50 102.50	107.50 114.50 112.00	\$ \$ 96.50-123.00 100.00-116.50 88.00-125.50 90.50-116.50 77.00- 94.00		37 1 36 5 31	23 2 21 7 8	44 31 13 8 3	75 61 14 - 9	46 6 40 28 1	82 15 67 3	15 3 12	12 12 -			:		:		:		:			
LERKS, ACCOUNTING, CLASS A MANUFACTURING NOMMANUFACTURING PUBLIC UTILITIES WHOLESALE TRADE RETAIL TRADE FINANCE SERVICES	1,718 673 1,045 87 209 266 373 110	38.5 37.5 40.0 38.0 38.5 36.5	133.50 122.00 158.50 117.50 115.00 117.50	131.00 117.50 159.50 115.00 113.50 110.00	106.00-144.00 113.00-152.50 103.50-140.50 142.50-181.00 99.50-188.00 104.50-120.00 98.00-140.50 118.50-151.50	=	17 4 13 - 12 1	10	160 25 135 - 37 30 64 4	112		117	182 78 104 9 30 11 31 23	182 81 101 2 31 13 49 6	118 48 70 23 - 4 24 19	75 50 25 4 - 11 10	78 47 31 11 6 -	44 15 29 25 4 -	15 15 	22 7 15 1 1 -	1 1	1 1				
LERKS, ACCOUNTING, CLASS B MANUFACTURING	856	38.5 38.0 39.0 38.5 38.5 36.5	108.50 103.00 128.50 103.00 99.00 94.50	107.50 99.50 119.00 99.50	106.50-166.00 93.00-112.50 89.50-112.00 83.50-102.50	-	10 155 3 8		157 491 23 127 159	230 281 35 61	492 197 295 41 33 110 44 67	230 83 147 12 29 26 26 54	129 40 89 15 19 13 8 34	69 41 28 7 7 1	27 17 10 5 4 1	54 3 51 39 1 -	13 13 13	1 1	5 5							
LERKS, FILE, CLASS A MANUFACTURING NONMANUFACTURING WHOLESALE TRADE FINANCE	403 145 258 63 152	38.0 37.5 39.0	111.00 109.00 113.50		98.50-121.50	:	12 3 9 4 5	35 6 29 8 20	86 40 46 1 36	71 17 54 4 49	90 40 50 10 33	53 17 36 32 2	43 21 22 4 7	1	11	1 -		-	:	-	:	-	:	:	-	
LERKS, FILE, CLASS B MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES MHOLESALE TRADE RETAIL TRADE FINANCE	848 202 646 25 137 52 407	38.5 37.5 38.5 38.5 38.0	97.00 89.50 116.00 90.50 78.50	95.00 88.50 116.50 95.50 74.50	88.50-102.50 82.00- 97.00 105.50-134.00 84.00- 99.00 72.00- 86.50	4	101 10 91 3 21 28 36	314 54 260 - 24 12 224	70 191 - 67 8	103 40 63 7 25 -	31 16 15 5 -	12 9 3 3 -	16 - 16 5 -	2 1 1 - - 1	2 2 2											
LERKS, FILE, CLASS C MANUFACTURING NOMMANUFACTURING PUBLIC UTILITIES HOLESALE TRADE FINANCE	1,244 93 1,151 55 54 767	38.0 37.5 38.5 39.0	80.00 82.00 102.00 80.50	76.00 81.00 93.50 82.00	71.50- 86.50 76.50- 87.00 81.00-120.00 77.00- 89.50	15 54 - 7	490 41 449 13 15 325	501 23 478 11 20 338	139 11 128 6 12 53	16 - 16 - 15	13 13 12		9 3 6 6	7 7 7 -								:				
LERKS, ORDER	710 360 350 233	38.5	97.00	112.00	87.50-123.00 101.00-131.00 80.50-109.00 83.00-103.50	3	-	117 45 72 61	96 36 60 55	124 75 49 41	101 71 30 6	57 38 19 1	59 50 9 7	35 12 23 20	30 26 4 4	3 -	2 -	1 -	1 -	:	:	-	-	=	:	
LERKS, PAYROLL	786 457 329 75 66 54	38.0 38.0 38.0 39.0 36.0	118.00 114.00 119.50 110.00 108.00	114.00 116.00 122.00 114.00 99.50	101.50-131.00 101.50-136.00 101.50-125.50 108.50-130.50 98.00-123.50 95.50-126.00 110.50-124.00		3 - 3	27 3 24 - 6 6	139 90 49 5 10 24 10	144 90 54 19 9 5	134 77 57 7 17 1 26	135 55 80 25 13 12 28	105 63 42 12 1 1	50 31 19 7 7 4		-	1	9	1							

#### Table A-1. Office occupations-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

					earnings <sup>1</sup> idard)						Numbe				-	-				-						
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	60 and under 70	70	80	90	100	110	120	130	140	150	160	\$ 170 - 180	180	190	200	210	220	230	240	250	aı
WOMEN - CONTINUED																										
OMPTOMETER OPERATORS MANUFACTURING NONMANUFACTURING HHOLESALE TRADE RETAIL TRADE	69	38.5 38.0 39.0	112.50 105.50 105.00	109.50		3	7 - 7	80 3 77 20 49	116 13 103 2 30	109 20 89 34 27	48 6 42 8 34	34 5 29 5 20	56 22 34 5 29	4 4 4		18 - 18 -								:		
REYPUNCH OPERATORS, CLASS A MANUFACTURING	943 1,087 185 255	39.0 38.0 40.0 38.0 37.0	120.50 117.00 147.00 113.50 108.50	120.50 112.50 156.50 113.50 108.00	105.50-128.00 110.50-130.00 103.00-125.50 125.50-158.50 105.00-125.00 100.50-115.50 101.50-120.00	1	39 19 20 - 20	19	191 65 126 10 16 92 8	417 121 296 8 68 160 56	452 229 223 7 42 125 37		178 114 64 2 30 17		153 45 108 100 1 - 7	28 24 4 2 2	5 4 1 - 1	********	2 2 2	15 15 15						
MANUFACTURING MANUFACTURING MONMANUFACTURING PUBLIC UTILITIES MHOLESALE TRADE	936 1,537 210 283 300	38.5 38.0 39.0 38.5 39.0 37.0	102.50 103.50 115.50 111.50 106.50 93.00	112.00 104.50 92.50	94.00-111.50		23 102 - 12 21	101 241 3 22 50		247 438 94 45 45 125	163	132 59 73 9 18 30 2 14	141 33 108 16 27 65	27 8 19 9 8 2	26 1 25 23 2 -	17 8 9 1 6 2	4 2 2	4 - 4								
MESSENGERS (OFFICE GIRLS)  MANUFACTURING  NONMANUFACTURING  FINANCE		39.5 37.5	92.00 92.50 91.50 84.50	88.50 83.50	85.00-100.50 78.50- 93.50	16	68 4 64 26	179 73 106 54	47 14 33 16	35 17 18 10	11	2 1 1	5 2 3	9 - 9 -	:	7 - 7 -	10	:	:	:	:	:	:	:	:	
MANUFACTURING MANUFACTURING PUBLIC UTILITIES MHOLESALE TRADE RETAIL TRADE FINANCE SERVICES	6,545 4,879 387 980 376	39.0 37.5 38.5 39.0 38.5 36.5	143.50 134.50 181.00 136.00 132.50 127.50	139.50 130.00 168.00 132.00 134.50 124.00	120.00-157.00 124.50-163.00 116.50-147.50 150.50-221.00 125.00-148.00 117.00-150.50 113.00-140.50 115.00-147.00	-	6 4 2 2 - 2	12	408 152 256 - 26 40 175 15		657 813 13 62 35	934 871 31	1134 783 17	1337 788 549 29 99 56 285 80	598 364 57 54 43	1002 716 286 54 93 31 71	600 467 133 25 23 6 58 21	320 256 64 15 9 7 28 5	283 203 80 24 42 1 13	105 72 33 11 7 4 8	79 60 19 11 3 2 3	71 21 50 27 - 23	33 20 13 12 -	34 11 23 22 1	13 11 2 2	
SECRETARIES, CLASS A MANUFACTURING NONMANUFACTURING MHOLESALE TRADE FINANCE	897 586 311 53 63 125	39.0 38.0 39.0 38.0	167.50 163.00 161.00 152.00	166.00 153.50 152.00 152.00	145.00-184.00 147.50-184.50 142.50-184.00 146.00-174.50 143.00-160.00 139.50-182.50	=		1 - 1 -	6 - 6	26 24 2 - 1 1	14 7 7 - - 7	28 18 10 5 4	89 51 38 5 5	124 59 65 15 14 35	99 57 42 5 23 11	143 115 28 5 4 6	108 86 22 6 1 7	67 42 25 7 6	57 43 14 6 - 3	39 23 16 2 2 8	34 23 11 3 -	27 11 16 -	10 9 1 -	11 8 3 1	5	
SECRETARIES, CLASS B	1,317	39.0 37.5 39.5 38.0 38.5 36.5	153.50 148.00 204.00 142.50 133.00 141.00	153.50 144.50 221.00 139.50 136.00 141.00	131.50-167.50 137.00-171.00 126.00-163.00 159.00-249.00 126.00-163.50 117.00-144.50 120.00-157.00 141.50-161.00			24 - 24 - 10 - 14	35 1 34 - 15 19	107 30 77 - 15 5 56 1	90	226 100 126 9 24 14 69 10	357 170 187 8 47 23 90 19	207 173 2 20 24		311 174 137 10 44 9 53 21	50	26 2 3		25 15 10 8 - 2	12 9 3 1 - 2		7 1 6 6	13 13 13	8 6 2 2	

\* All workers were at \$260 to \$270.

#### Table A-1. Office occupations-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa,-N.J., November 1971)

				Weekly (star	earnings 1 idard)						Numbe															
Sex, occupation, and industry division	Number of workers	Average weekly hours 1 (standard)	Mean 2	Median 2	Middle range <sup>2</sup>	60 and under	70 -	80	90	100	\$ 110	120	130	140	\$ 150 -	\$ 160 -	\$ 170 -	180	190	200	\$ 210 -	220	230	\$ 240 -	\$ 250 -	\$ 2
WOMEN - CONTINUED						70	80	90	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	ov
ECRETARIES - CONTINUED																										
SECRETARIES, CLASS C MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES WHOLESALE TRADE RETAIL TRADE FINANCE SERVICES	2,497 1,482 122 275 143	39.5 37.5 38.0 39.0 38.5 37.0	146.50 132.50 165.50 140.50 129.00 125.00	141.00 130.00 162.00 136.00 131.00 124.50	\$ 125.00-158.50 130.00-165.00 119.00-143.50 149.50-182.00 127.00-158.00 117.50-136.00 119.00-141.50	:		3 - 3 - 3 - 3 -	33	51 129 2 10 14	444 207 237 5 9 13 162 48	319 329 5 87 30	604 288 8 40 35	496 297 199 11 26 12 99 51	305 211 94 23 37 8 22 4	443 350 93 28 29 17 9	213 192 21 9 9	106 94 12 5 6	88 65 23 14 9	36 29 7 2 5	28 26 2 2 -	7 5 2 2	10	9 3 6 6		
SECRETARIES, CLASS D MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES HNOLESALE TRADE FINANCE SERVICES	2,089	38.5 37.5 37.5 39.0 37.0	127.00 122.00 158.50 127.00 117.00	125.50 121.00 150.00 128.00 117.50	112.00-136.00 112.50-139.00 111.50-132.00 128.00-169.50 122.00-134.50 108.00-127.50	-	4	11 - 2	243 118 125 - 3 103 10	283 185 - 23	8	486 353 16 191	538 302 236 1 102 97 33	324 221 103 16 38 40 4	134 105 29 14 6 2	102 74 28 8 15 3	42 41 1 1 -	23 22 1 1 -	31 30 1 1	5 5	5 2 3 3 -	7 1 6 6 -	6 6	1 1		
TENOGRAPHERS, GENERAL	838 1,794 295 242 134	39.0 37.5 38.5 39.0 38.5	117.50 108.50 135.50 114.00 99.00	113.00 106.00 134.50 114.00 97.00	97.00-122.00 100.50-132.50 95.50-118.00 108.50-163.00 110.00-123.00 87.00-107.00 92.00-111.50	-	48 - 48 - - 5 43	63 207 - 14 41	524 134 390 6 23 37 319	175 408 88 21 22	136 362 21 102 10	243 108 135 23 49 4	181 65 116 44 30 3 27	38 17 21 10 -	152 131 21 20 -	54 9 45 42 3	28 - 28 28 - -	12 12 12	1 1							
TENOGRAPHERS, SENIOR	934	39.5 38.0 40.0 38.5 38.5	122.50 134.50 162.00 143.00 120.50	121.50 132.00 169.00 142.50 122.00	113.50-139.00 110.50-136.50 119.50-144.50 114.00-204.00 129.00-152.00 111.50-132.50 120.50-137.00	=			56 39 17 3 6 8	229 185 44 10 - 16 17	344 213 131 9 20 34 48	303 173 130 - 47 17 52	373 188 185 4 37 42 100	185 63 122 3 70 -	87 53 34 - 26 5	30 9 21 7 8 -	22 9 13 - 13	25 2 23 5 18	10 10 10	2 2 2	15 15 15					
WITCHBOARD OPERATORS, CLASS A MANUFACTURING NONMANUFACTURING FINANCE	196 182	39.0 37.0	128.50	126.00	106.50-136.00 117.00-146.00 101.00-124.50 100.50-122.00	-	=	7 2 5 4	39 7 32 24	68 17 51 40	71 35 36 26	77 47 30 24	35 27 8 7	50 46 4	21 12 9 1	6 3 3	:	4	:	:	:	:	:	:	:	
WITCHBOARD OPERATORS, CLASS B MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES RETAIL TRADE	201 638 82 212 90	39.5 38.0 40.0 38.0 37.5	115.50 102.50 143.50 94.00 101.50	114.00 98.00 151.50 95.00 101.50	89.50-119.00 106.00-124.50 86.50-116.00 131.00-163.00 80.00-107.00 96.00-116.00 86.00-112.50	:	53	2	143 16 127 63 25 17	119 47 72 12 16 21 6	56	96 51 45 2 17 6 15	28 10 18 13 5	18 13 5 5	23 6 17 17	14 14 14 -	14  14 14 									
MITCHBOARD OPERATOR-RECEPTIONISTS- MANUFACTURING NOMMANUFACTURING PUBLIC UTILITIES	602 440 30 183 91	38.5 38.5 38.5 39.0 37.0	105.00 107.00 125.00 106.50 106.50	127.50 109.00 105.00			41 13 28 - 26		158 128 30 4 17 2		240 151 89 3 6 28 45	166 61 105 3 81 16 4	28 19 9 8 1	13 9 4 - - 4	12 5 7 7 -											
ABULATING-MACHINE OPERATORS,			120 00	133.00	116.00-137.50			_	1	16	19		55	1	6	1		,								

# Table A-1. Office occupations—men and women—Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

					earnings 1					1	Numbe	r of w	vorker	s rece	iving	straig	ht-tim	e wee	kly ea	rnings	s of—					
Sex, occupation, and industry division	Number of workers	Average weekly hours I (standard)	Mean 2	Median <sup>2</sup>	Middle range <sup>2</sup>	60 and under 70	\$ 70 - 80	-	-	•	-	-	130	140	150	160	-	180	190	200	\$ 210 - 220	-	-	-	-	
WOMEN - CONTINUED																								0-	, ill	
ABULATING-MACHINE OPERATORS,	88				\$ \$ 100.50-122.00		_	-	18	33	14	7	13	-	3	_			-	-	-		1			
NONMANUFACTURING	85	38.0	109.00	104.50	100.50-119.00	-	-		18	33	14	7	13	-	-	173	-	-	-		- 70		1	17.	-	
ANSCRIBING-MACHINE OPERATORS,	818	37.5	107.00	107.00	97.50-115.00	-	14	85	157	218	196	91	27	4	21	4	1	-	_	_	_	_	_	_	_	
MANUFACTURING					97.50-122.50		3	9	21	28	21	33	3	1	1	-	-	-	-	-	-	-	-	-	-	
NONMANUFACTURING					97.50-114.00		11	76	136		175	58	24	3	20	4	1	-	-	-	-	-	-	-	-	
WHOLESALE TRADE					109.00-125.50		-	-	2	28	48	4	1	3	20	-	-	-	-	-	-	-	-	-	-	
FINANCE	377				91.00-108.00		11	76	100	111	55	12	12	-	-	-	-	-	-	-	-	-	-	-	-	
PISTS, CLASS A	1,311				98.50-121.50	-	1	157	210	315	274	145	98	54	17	35	4	1	-	-	-	-	-	-	-	
MANUFACTURING	561				103.00-124.50		-	41		141	123	93	63	23	15	5	-	-	-	-	-	-	-	7	-	,
NONMANUFACTURING	750				95.50-115.50	-	1		153		151	52	35	31	2	30	4	1	-	-	-	-	-	-	117	٠
PUBLIC UTILITIES	135				112.50-160.50	-	-	-	10	17	30	6	20	15	2	30	4	1	-	-	-	-	-	-	-	•
WHOLESALE TRADE	137				99.50-114.50	-	-		40	23	53	21	-	-	-	-	-	-	-	-		1117	19 125	100		•
SERVICES	328 136			99.00	88.00-105.00 94.50-129.50		-	106	67 32	118	32	18	15	16	-		-	-	-	-	-	-	-	-	-	
	1 . 30		93.00			36	504	1319	839	577	269	111	50	34	4	5	0.4				_			_		
MANUFACTURING	3,752		99.00			11			190	156	94	61	31	19	-					-	-		-	-		
NONMANUFACTURING									649	421	175	50	19	15	6	5		-	-	-	-	-	-	-	-	
PUBLIC UTILITIES	115				102.50-137.00	-	733	14	13	13	22	19	11	12	6	5	1	-	-	-	-	-	-		-	
WHOLESALE TRADE					80.50-106.00	_	85	70	74	67	46	. 5	2	-	-	-	-	-	-	-	-	-	-	-	-	
RETAIL TRADE	278		90.00			9	46	72	87	40	22	2	_	-	-	-	-	-	-	-	-	-	-	-	-	,
FINANCE	1.671					16	245	744	433	175	40	18	-	-	-	-	-	-	-	-	-	-	-	-	-	
11111102	-10.7	1 2000	0.000				-																			

Table A-1a. Office occupations-large establishments-men and women

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division. Philadelphia, Pa.—N.J., November 1971)

				Weekly (stan	earnings 1 dard)											straigh										
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean 2	Median <sup>2</sup>	Middle range <sup>2</sup>	60 and under	70 -	-	90	\$ 100 - 110	-	120	130	140	150	160	170	180	190	200	210	220	230	240	250	an
MEN												230		.,,,	100	110					220	230	240	250	200	ove
LERKS, ACCOUNTING, CLASS A MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES		39.5	173.50	173.50	\$ 146.50-186.50 156.00-195.50 130.00-173.00 139.50-206.00	-	:	:	2 -	6	18 6 12 4	9 4 5 -	20 15 5 4	35 11 24	45 37 8	17 11 6 1	62 48 14 12	33 25 8	17 17	32 25 7 7	18 16 2 1	1	:	:	-	
LERKS, ACCOUNTING, CLASS B	375 112				153.00-160.00 136.00-183.50		-	4	6	11 6	12 6	19	23	14	200	20 11	19 18	30 30	16 16	-	1	:	-	-	-	
LERKS, ORDER	76	39.5	156.50	162.00	146.00-173.00	-	-	3	4	2	1	2	1	11	10	20	7	9	3	1	2	-	-	-	-	
MANUFACTURING					153.00-192.50 156.00-194.50	-	:	2	2	=	2 -	2	4	6	19 19	7 7	10 10	10 10	4	-	1	3	8	2 2	5	
MESSENGERS (DFFICE BOYS)	145	39.0 38.5	101.50 100.00 103.00 86.00	98.00	87.50-113.50	1	43 15 28 23	56 22 34 19	86 44 42 21	26 17 9 5	19 16 3	16 16 -	9 8 1	7 1 6	11 2 9	6	9 -	:	:	=	:	:	:	=	=	
TABULATING-MACHINE OPERATORS, CLASS A					150.00-201.00 158.50-206.50	-	-	-	6	:	1	5	7	10	18 15	7 6	10	4	16 16	12	9	7	-	-	-	
FABULATING-MACHINE OPERATORS, CLASS B	121				120.00-159.00 123.50-164.50	-	-	2	4	6 2	18	17 16	14	15 12	17 15	5 5	18 14	5 3	=	-	:	-	-	-	-	
TABULATING-MACHINE OPERATORS, CLASS C	91	38.5	122.00	124.50	113.00-132.00	-	-	5	5	7	14	33	19	3	5	-	-	-	-	-	-	-	-	-	-	
WOMEN																										
BOOKKEEPING-MACHINE OPERATORS, CLASS B	67	38.0	97.50	93.50	87.00-108.00	-	7	17	16	14	2	8	3	-		-	-	-	-	-	_	_	-	-	_	
CLERKS, ACCOUNTING, CLASS A MANUFACTURING NONMANUFACTURING RETAIL TRADE	368 435 238	39.0 38.5 38.0	139.00 121.50 114.50	137.00 114.00 111.50	107.00-150.00 116.00-163.00 102.50-136.50 103.50-122.50 101.00-132.50	=	17 4 13 1	24 10 14 6	74 15 59 30 24	130 38 92 69 20	122 40 82 66 14	101 52 49 27 15	62 36 26 11 9	74 53 21 13 5	33 19 14 4 8	45 30 15 11 4	51 32 19 -	44 15 29	15 15 -	7 2 -	1 -	1	-	:		
CLERKS, ACCOUNTING, CLASS B MANUFACTURING	345 772 106 471	39.0 38.5 39.5 38.5	114.50 106.00 146.00 97.50	112.50 100.00 165.50 96.50		2 - 2	8	3	66	170 49 121 13 64 35	163 48 115 14 82 9	89 41 48 2 26 1	55 33 22 4 6	56 41 15 7 1	23 17 6 1	40	13 13 13	1 1 -	5 5 5					:		
LERKS, FILE, CLASS A MANUFACTURING NONMANUFACTURING FINANCE	78 119	39.5	117.50	117.00	94.50-121.00 107.00-132.00 91.50-111.50 92.00-109.00	-	7 7 3	23 6 17 13	37 5 32 27	42 13 29 24	38 20 18 13	19 12 7 2	29 21 8 4	1 -	:	1 -	:	:	:	:	:	:	:	:	-	
LERKS, FILE, CLASS B MANUFACTURING NONMANUFACTURING FINANCE	113	38.5	99.00	99.00	88.00-104.50	4	25	129 34 95 82	90 22 68 60	51 35 16 12	20 11 9 4	7 4 3 -	5	1 1 1	2 - 2 -	2 2 -	=	:	=	:	:	:	:	:	-	

# Table A-1a. Office occupations-large establishments-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Philadelphia, Pa.—N.J., November 1971)

				(stan	earnings 1 dard)												t-time									
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean 2	Median <sup>2</sup>	Middle range <sup>2</sup>	60 and under											\$ 170 -									26 an
WOMEN - CONTINUED			\$	\$	\$ \$	70	80	90	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	ove
CLERKS, FILE, CLASS C NONMANUFACTURING PUBLIC UTILITIES FINANCE	616	37.5 37.5		81.50	77.50- 87.00 87.00-119.00	13	293 252 1 157	273	57 51 3 46	8 8 - 7	13 13 12	:	6 6	:	-	:	=	-	:	=	:	:	:	:	=	
LERKS, ORDER	94	38.5	103.50 116.00 94.50	111.00	90.50-138.00		51	48 23 25	21 8 13	24 15 9	17 10 7	31 12 19	6 4 2	10 7 3	12 8 4	3 -	2 -	1	1	:	:	Ξ	:	:	:	
CLERKS, PAYROLL	131	39.0 38.0	132.50	130.00	103.50-138.50 115.50-153.50 98.00-124.00 96.00-120.00	-	3 3 3	13 3 10 6	33 13 20 10	40 6 34 9	37 17 20 17	38 28 10 6	30 22 8 1	20 8 12 7	21 20 1	3 -	1 -	9 -	1 -	=	:	:		:	:	
COMPTOMETER OPERATORS NONMANUFACTURING RETAIL TRADE	222	38.0	109.50 111.00 105.00	109.50	90.00-129.00	:	7 7 7	52 49 49	43 30 30	47 27 27	40 34 34	22 21 20	32 32 29	4	:	18 18	:	:	:	:	:	:	:	=	:	
REYPUNCH OPERATORS, CLASS A MANUFACTURING NONHANUFACTURING FINANCE	1,294 692 602 318	39.5 38.0	121.50	120.50	106.50-134.50 110.00-135.00 103.50-134.00 99.00-113.50	1 1 -	19 19 -	28 19 9	26 86	287 109 178 118	258 166 92 65	199 127 72 27	136 107 29 11	58 45 13 6	146 45 101	28 24 4	5 4 1	:	2 - 2 -	15	:	:	:	:	:	
KEYPUNCH OPERATORS, CLASS B MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES RETAIL TRADE FINANCE	418 887 152 280	39.0 38.5 38.5 39.0	109.00	106.00 99.50 109.50	96.00-118.50 89.50-113.00 102.00-136.00 92.50-130.00	=	31 - 1	242 41 201 - 50 135	93 219 20 53	110	138 70 68 15 32 9	113 59 54 9 30	107 20 87 16 65	21 8 13 9 2	24 1 23 23 -	11 8 3 1 2	2 2 2 -			:						
MANUFACTURING MONMANUFACTURING FINANCE	78	39.5 38.0	96.50	96.00	85.50-107.00 81.50-104.00	:	27 4 23 20	88 29 59 29	28 14 14 3	19 17 2 1	11 11 -	2 1 1	5 2 3 -	9 - 9 -	=	7 - 7 -	10	-	:	=	=	:	:		:	
SECRETARIES ————————————————————————————————————	4,917 1,984 296 316	39.0 38.0 39.0 38.0	148.00 139.00 193.50 132.00	143.50 131.00 185.50 133.50	124.00-164.50 128.50-167.00 115.50-154.50 161.00-229.50 117.50-148.00 112.50-137.00	:	6 4 2 - 2	31	93 104 - 24	361 164 197 2 26 165	396 329 5 35	662 320 6 47	863 273 10 66	808 621 187 17 42 113		666 545 121 43 31 31	477 422 55 25 6 18	271 237 34 15 -	274 203 71 24 1	92 72 20 11 4 2	79 60 19 11 2 3	49 21 28 27	33 20 13 12 1	34 11 23 22	13 11 2 2	
SECRETARIES, CLASS A MANUFACTURING NONMANUFACTURING		39.5	189.00	189.00	162.50-203.00 169.00-205.00 147.00-196.50	:	Ξ	1 - 1	=	2 - 2	Ξ	9 4 5	13 3 10	40 16 24	24 16 8	49 30 19	57 41 16	37 26 11	57 43 14	30 23 7	34 23 11	16 11 5	10 9 1	11 8 3	5	
SECRETARIES, CLASS B MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES RETAIL TRADE FINANCE	1,349 887 462 118 83 219	39.5 38.0 39.0 38.0	162.50 166.50 215.00 139.00	161.00 155.00 227.50 137.50	143.00-180.00 144.50-178.50 138.00-194.00 175.50-260.50 125.00-154.00 135.00-157.50	:			4 1 3 - 3	11 1 10 - 5 4	32 17 15 - 10 5	76 36 40 - 7 33	144 83 61 5 23 33	213 150 63 2 10 46	216 143 73 11 8 54	151 110 41 10 9 18	168 146 22 7 3 10	112 98 14 2 -	104 65 39 4 1	25 15 10 8 2	12 9 3 1 2	19 4 15 15	7 1 6 6	13 13 13	8 6 2 2 -	*3
SECRETARIES, CLASS C	2,111 741	39.5 37.5 38.0 38.5	150.50 133.00 169.00 129.00	146.50 128.50 164.50 131.00	128.00-164.50 133.00-167.50 116.50-144.00 155.50-194.00 117.50-143.50 114.50-133.50	-		3 - 3 - 3	12	25 73 2 14	274 130 144 5 13 122	234 154 5 30		250 59 3 12	244 201 43 15 8 13	407 348 59 24 17	208 192 16 9 2	99 91 8 5	82 65 17 14	32 29 3 2	28 26 2 2	7 5 2 2	10 10	9 3 6 6		

\* All workers were at \$260 to \$270.

#### Table A-1a. Office occupations-large establishments-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Philadelphia, Pa.-N.J., November 1971)

					earnings 1 ndard)												ht-tim									
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean 2	Median 2	Middle range <sup>2</sup>	60 and under 70	70	-	90	100	-	120	130	140	150	160	\$ 170 - 180	180	190	200	210	220	230	240	250	ar ar
WOMEN - CONTINUED																										
SECRETARIES - CONTINUED					\$ \$																					
SECRETARIES, CLASS D		39.0 38.0 39.0	130.00 124.00 186.50	128.00 118.50 182.50	115.00-140.50 116.50-141.50 110.50-132.00 148.50-228.50 111.00-126.50	-	4	36 31 5	86	184 137 47 - 39	247	445 377 68 		233 201 32 12 15	95 87 8 3 2	56 54 2 1	42 41 1	23 22 1 1	31 30 1	5	5 2 3 3	7 1 6 6	6 6	1 1 -	:	
STENOGRAPHERS, GENERAL	598	39.0 38.0 38.5 39.0	121.00 111.00 135.50 106.00	115.50 106.00 135.00 102.50	98.50-124.00 102.50-146.50 97.50-118.00 108.50-163.00 93.00-118.00 94.50-109.50	:	18 - 18 - 5 13	32 66 - 9	21	439 106 333 88 22 223	96 188 21 10	154 89 65 19 4 31	76 24 52 40 3		150 131 19 18 1	51 9 42 39	28 28 28	12 12 12	1 1		:		:	:	:	
STENOGRAPHERS, SENIOR	972 697 275 90	40.0 38.0	125.50	124.50	113.00-140.50 112.00-138.50 115.50-156.50 109.50-125.00	-	:	=	47 39 8 8	126 102 24 16		176 138 38 17		89 63 26	82 53 29 5	16 9 7	15 9 6	19 2 17	10	2 2	15	:	:	:	:	
SHITCHBOARD OPERATORS, CLASS A MANUFACTURINGNONMANUFACTURINGFINANCE	265 173 92 65	39.0 37.5	128.00	125.00	110.50-139.00 117.00-145.00 99.00-122.00 98.00-118.00	-	:	7 2 5 4	26 5 21 18	32 15 17 16	57 31 26 16	53 47 6 6	28 25 3 2	35 33 2 2	19 12 7 1	4 3 1	:	4 -	:	:	:	:	:	=	:	
SWITCHBOARD OPERATORS, CLASS B MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES RETAIL TRADE	407 139 268 82 150	39.5 39.0 40.0	118.50 112.00 143.50	120.00 108.00 151.50	97.00-129.00 109.50-126.00 90.50-131.00 131.00-163.00 82.00-114.50	:	26 26 26	40 2 38 1 32	48 12 36 - 28	67 23 44 12 16	67 32 35 4 26	62 41 21 2 17	28 10 18 13 5	18 13 5 5	23 6 17 17	14 14 14	14 14 14	::::	:	:	=	:	:	:	:	
SWITCHBOARD OPERATOR-RECEPTIONISTS- MANUFACTURING	98 79				104.00-132.00 106.50-133.50		2	8	10	18 14	15 14	16 12	15 13	9	5	-	-	=	Ξ	=	=	=	=	:	=	
TABULATING-MACHINE OPERATORS, CLASS C	65 62				102.50-130.50 102.00-125.50		:	:	4	31 31	7	7 7	13 13	Ξ	3	:	:	:	-	:	:	=	-	:	=	
TRANSCRIBING-MACHINE OPERATORS, GENERAL	246 59 187 160	39.0 37.5	106.00	107.50	97.50-111.00 100.50-116.00 97.50-109.00 96.50-106.50	-	8 3 5 5	17 9 8 8	54 2 52 51	102 21 81 74	40 14 26 16	11 5 6 6	4 3 1	4 1 3 -	1 -	4 -	1 -	:	:	:	:	:	:	:	:	
TYPISTS, CLASS A	812 477 335 133 146	39.5 38.0 39.0	117.00 116.50 133.00	115.00 111.50 134.00	103.00-127.00 105.00-128.00 101.00-125.00 112.50-160.50 97.50-109.00	=	1 -	29 16 13 - 9			185 111 74 28 26	123 89 34 6 5	83 63 20 20	38 23 15 15	17 15 2 2	35 5 30 30	•	1 1 -	:	:	:	:	:	:	=	
YPISTS, CLASS B	1,588 414 1,174 80 271 778	39.0 37.5 39.0 38.5	93.00 126.50 90.50	95.50 91.50 123.00 92.00	83.50-106.00 85.50- 99.00 114.00-142.00 82.00- 99.50	11 9 - 9	59 124 - 46	94 388 4	87		96 33 63 16 22 12	33 13 20 13 2	29 12 17 11		6 6 6 -	5 5 5	:::::::::::::::::::::::::::::::::::::::			:::::::::::::::::::::::::::::::::::::::				-		

#### Table A-2. Professional and technical occupations-men and women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.—N.J., November 1971)

					earnings l					Numb	er of	worke	ers rec	eiving	strai	ght-tir	ne wee	ekly e	arning	s of-	-					
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean <sup>2</sup>	Median 2	Middle range <sup>2</sup>	80 and under	90	100	110	120	130	140	150	\$ 160 - 170	170	180	190	200	210	-	230	240	250	260	270	0
MEN																										
OMPUTER OPERATORS, CLASS A	445	39.0	\$ 170.50	\$ 165.00	\$ \$ 151.00-186.00	_	_	1	4	8	24	68	68	89	53	39	39	13	3	4	16	5	2	9		_
MANUFACTURING	183	39.5	176.50	170.50	159.00-191.00	-	-	-	-	-	8	13	29	41	25	17	23	5	-	2	16	2		-	-	-
NONMANUFACTURING					148.00-179.50		-	1	4	8	16	55	39	48	28	22	16	8	3	2	-	3		9	-	-
FINANCE					147.50-199.00 143.50-168.50		-	1	4	7	16	31 24	24	30	13	8	7	5	1	-	-	3	-	7	-	-
PUTER OPERATORS, CLASS B					130.00-157.50		36	15	50		161		157	69	34	37	14	22	13	1	-	-	2	-	-	-
MANUFACTURINGNONMANUFACTURING					136.00-157.00		36	15	18	32 91	86	102	94 63	29 40	15	32	12	13	10	1	-	-	2	-		_
WHOLESALE TRADE	154				129.00-170.50		-	5	7	32	5	31	21	15	11	3	11	9	2	-	-	-	2	-	-	_
FINANCE					121.00-149.50		36	9	18	44	51	46	33	18	8	3	-	-	-	-	-	-	-	-	-	-
PUTER OPERATORS, CLASS C			121.00	123.00	108.50-134.00	13	34	52	59	90	73	42	5	7	2	1	-	-	-	-	-	-	-	-	-	-
MANUFACTURING		39.5	122.50	123.00	115.50-134.00 102.50-134.50	6	28	20 32	45	45	51 22	34	2	6	2	1	-	-	-	-	_	-	-	-	-	_
FINANCE					100.00-129.50		28	24	10	31	13	13	1	-	-	-	-	-	-	-	-	-	-	-	-	-
PUTER PROGRAMERS,																										
SINESS, CLASS A					215.50-263.00		-	-	-	-	-	-	2	-	14	20	33	32	65	54	56	50	30	63	38	
MANUFACTURING					212.00-263.50		-			-	-	-	2		14	13	15	23	18	15	25	24	12	27 36		
PUBLIC UTILITIES	56				229.50-287.50		-	-	-	-	-	-	-	-	-	3	-	-	3	9	6	3	7	8	-	
FINANCE	199	37.0	234.00	230.00	211.00-262.00	-	-	-	-	-	-	-	-	-	-	9	16	23	26	26	19	20	6	19	24	٠
PUTER PROGRAMERS, USINESS, CLASS B	540	30.5	104 00		172.00-217.00										-											
MANUFACTURING	568 194				160.00-217.00		-	-	_	6	5	14	75 42	33	59 12	17	68 23	60 20	59 25	14	22	18	10	10	1	
NONMANUFACTURING	374	38.0	196.00	192.00	174.00-215.00	-	-	-	-	5	5	8	33	27	47	50	45	40	34	27		13	3	7	3	
FINANCE	90 225				198.50-244.50		-	-	-	-	-	- 8	31	7	37	33	7 34	7 30	10	10	8 2	11	3	7	-	-
PUTER PROGRAMERS.															-											
ISINESS, CLASS C					150.00-196.00		-	1	8	16	20	8	31	17	25	18	31	19	11	-	1	3	1	1	-	-
MANUFACTURING	92				152.50-187.00		-		-	10	4	3	14	13	19	8	11	2	1	-	1	3	1	1	-	•
FINANCE	120				139.50-199.00 131.00-161.00	-	-	1	8	6	16	5	17	3	6	10	20	17	10	-	-	-	-	-	-	-
PUTER SYSTEMS ANALYSTS,																										
SINESS, CLASS A					252.00-307.50	-	-	-	-	-	-	-	-	-	-	2	-	3	20	15	18	34	32	37	46	
MANUFACTURING	202				261.50-312.50		-		-	-	-	-				2	-	1	17	7		15	13	22 15		
PUBLIC UTILITIES	31				255.00-343.50		-	-	-	-	-	-	_	-	-	-	-	-	i	-	-	6	1	3	3	
FINANCE	100				241.00-285.00	-	-	-	-	-	-	-	-	-	-	-	-	1	7	5	11	9	9	7	22	2
PUTER SYSTEMS ANALYSTS,																										
JSINESS, CLASS B	300				212.00-255.50		-	-	-	-	-	-	3	2	2	16	17	31	23	39 18	37 18	38	26	18	17	
MANUFACTURING	135				226.50-272.50		-	-	-	-		-	3	1	2	14	8	27	18	21	19	15	14	11	15	
PUBLIC UTILITIES	25				227.50-254.00		-	-	-	-	-	-	-	-	-	-	-	2	-	6	1	8	3	4	-	-
FINANCE					201.00-233.50		-	-	-	-	-	-	1	1	2	9	6	5	15	15	12	7	1	2	2	2

<sup>\*</sup> Workers were distributed as follows: 7 at \$280 to \$300; 3 at \$300 to \$320; 3 at \$320 to \$340; and 4 at \$340 to \$360.

\*\* Workers were distributed as follows: 82 at \$280 to \$300; 35 at \$300 to \$320; 27 at \$320 to \$340; 35 at \$340 to \$360; 9 at \$360 to \$380; and 8 at \$380 and over.

\*\*\* Workers were distributed as follows: 14 at \$280 to \$300; and 7 at \$300 to \$320.

Table A-2. Professional and technical occupations-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.—N.J., November 1971)

					earnings 1												ime we			7						
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean 2	Median <sup>2</sup>	Middle range <sup>2</sup>	80 and under	90	100 - 110	-	120	130	140	150	160	170	180	-	200	210	220	230	240	250	260	270	aı
MEN - CONTINUED																										
AFTSMEN, CLASS A	1,020 837 183	39.5	216.50	210.50	\$ 184.00-241.50 185.50-235.50 180.50-267.00	=	:	:	:	:	1	4	20 20 -	72 51 21	111 88 23	113 88 25	98 77 21		129 124 5	77 61 16	47 43 4	40 28 12	27 25 2	31 17 14		*
AFTSMEN, CLASS B	1,310 929 381	39.5	182.50	179.00	163.50-209.00 163.00-206.50 164.00-211.50	=	=	=	2 2 -	7 6 1	64 59 5	68 48 20	134 91 43	172 139 33	162 130 32	154 76 78	104 83 21	128 88 40	130 68 62	149 126 23	24 13 11	12	=	=	=	
FTSMEN, CLASS C	616 379 237	39.5	149.00	142.00	125.50-166.50 125.50-167.50 125.50-165.50	=	-	16 6 10	58 48 10	140 63 77	94 59 35	43 42 1	61 30 31	86 51 35	33 18 15	36 13 23	:	49 49	:	:	=	Ξ	Ξ	=	Ξ	
FTSMEN-TRACERS	89 57				104.00-131.00 104.50-129.00	=	-	27 17	14 14	24 13	23 12	1	-	-	=	=		-	=	-	=	-	-	-	=	
CTRONIC TECHNICIANS	771 292				184.50-212.00 174.00-203.50	-	:	:	24 24	:	5 2	10 4	25 7	34 16	65 39	110 77	73 32	139 47	237	11 10	17 16	15 10	4	:	1 -	
WOMEN																										
MPUTER OPERATORS, CLASS B NONMANUFACTURING					117.50-140.00 114.50-137.50	-	10 10	12 12	20 20	20 12	40 40	18	3 2	9 2	-	3 -	:	-	1 -	-	:	:	:	:	:	
PUTER PROGRAMERS, ISINESS, CLASS A	58	38.5	230.00	227.00	212.50-252.00	-	-	-	-	-	-	-	-	-	-	3	3	6	11	11	5	3	9	3	1	
MPUTER PROGRAMERS, USINESS, CLASS B MANUFACTURING NONMANUFACTURING FINANCE	122 52 70 52	38.5 37.5	203.50	204.00	176.50-210.00 194.00-216.00 173.50-200.50 168.00-194.50	=	-		-	:	1 3 3	2 1 1	6 5	8 3 5 5	22 2 20 18	9 1 8 6	23 13 10 8	18 9 9	18 12 6 2	5 -	4 3 1	2 1 1 1	:	. :	1	
PUTER PROGRAMERS, USINESS, CLASS C NONMANUFACTURING FINANCE	73 61 50	36.5	146.00	141.50	132.50-181.00 131.00-155.00 125.00-144.00	=	-	1 1 1	7 7 7	6 6	11 11 7	22 21 21	:	4 4 4	4 2 2	3 3 1	5 3 -	7 2 -	2 -	:	=	=	=	:	:	
FTSMEN, CLASS B	71				167.50-204.00	-	-	-	-	-	-	-	1	35	1	6	2	14	12	-	-	-	-	-	-	
FTSMEN, CLASS CSES, INDUSTRIAL (REGISTERED) MANUFACTURING	363 294 69	39.5 39.5	159.50 158.00	158.50 157.00	134.50-171.50 144.50-174.00 144.50-171.50 145.50-195.50		-	1	10 4	8 14 11 3	19 38 32 6	66 60 6	59 51 8	13 58 53 5	7 60 53 7	26 18 8	10 2	11 5	5 2	4 3	-	:	:	1 -	-	

\* All workers were at \$280 to \$300.

#### Table A-2a. Professional and technical occupations-large establishments-men and women

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division. Philadelphia, Pa.-N.J., November 1971)

					earnings 1 ndard)												ght-tin			10 10 T						
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean 2	Median <sup>2</sup>	Middle range <sup>2</sup>	80 and under	90	100 - 110	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	-	and
MEN																										
OMPUTER OPERATORS, CLASS A	368 145				\$ \$ 149.00-182.50 156.50-190.50	-	:	1	4	8	24	68	51 25	69	45	28 12	34 23	13	1	4 2	4	5 2	2 2	7	-	
NONMANUFACTURING	223 65 134	39.5	180.00	161.00	147.00-178.00 147.50-201.00 143.00-168.50	-	=	1 1	4	8 1 7	16	55 31 24	26	44 4 28	21 1 13	16 5 8	11 7 4	8 3 5	1	2	Ξ	3	:	7	=	
OMPUTER OPERATORS, CLASS B MANUFACTURING	542 243 299	39.5	153.00	150.50	133.50-165.00 137.00-165.00 130.00-165.00		4	10	27 8 19	65 22 43	100 53 47	88 36	89 54 35	51 25	31 15 16	34 5 29	12 2 10	19 13 6	11	1 - 1	:	:	:	:		
FINANCE	191				125.00-151.50		4	9	18	38	42	52 28	26	26 18	8	-	-	-	1 -	-	-	-	-	-	-	
DMPUTER OPERATORS, CLASS C MANUFACTURING NONMANUFACTURING	246 119	39.5	124.00	125.00	110.50-134.50 113.50-135.50	4 2	20	37 18	35 21	61 28	47 27	27	5 2	7	2	1	=	:	=	=	:	-	:	:	:	
FINANCE	127 80				108.00-134.50 102.00-129.00	2 2	14	19	10	33 25	20 13	19	1	1	2	-	-	-	-	-	-	-	-	-	-	
DMPUTER PROGRAMERS, BUSINESS, CLASS A	386				215.00-258.00		_	-	-	-	_	-	_	_	6	13	25	32	50	45	54	44	28	36	14	
MANUFACTURING	166 220	38.0	235.00	230.00	217.50-261.50 213.00-254.00	-	-	-	-	-	-	-	-	-	6	6	18	23					12			
FINANCE	142				232.00-288.00 204.00-242.50		-	-	-	-	-	-	-	-	-	5	16	23	22	18	19	14	6	12	2	*
MPUTER PROGRAMERS,	393	38.5	202.50	197.50	178.50-221.00	-	_	_	_	1	_	10	18	28	50	49	55	44	38	26	20	16	7	10	4	
NONMANUFACTURING	143 250				188.00-222.00		-	-	-	1	-	6	13	22	41	13 36	23	20	21 17	14	12	11	4 3	3	1 3	
PUBLIC UTILITIES	87 136	39.0	226.00	226.50	205.00-245.00 171.00-196.50	-		:	-	-	-	4	11	17	31	5 25	7 23	7 16	10	10	8		3	7	:	
DMPUTER PROGRAMERS, BUSINESS, CLASS C	145	39.0	175.50	178.00	152.50-199.00	-	_	1	8	6	12	8	14	10	20	12	23	15	9	_	1	3	1	1	_	
MANUFACTURING	57 88				171.00-198.00 139.50-200.00	-	=	1	8	6	8	3 5	113	6	14	8	11 12	13	8	-	1 -	3 -	1	1	-	
DMPUTER SYSTEMS ANALYSTS,	317	39.0	277.50	274.50	249.50-299.00	_	_	_	_	_	_	_	_	_	_	_	_	3	13	15	16	34	25	37	28	**13
MANUFACTURING	175	39.5	283.00	282.00	257.50-309.50	-	-	-	-	-	-	-	-	-	-	-	-	2	3	8	5	15	13	22	17	
PUBLIC UTILITIES	142				243.50-287.50 255.00-343.50	-	-	-	-	-	-	-	-	-	-	-	-	1	10	7	11	19	12	15	21	
FINANCE	80				238.50-279.00	-	-	-	-	-	-	-	-	-	-	-:	-	1	7	5	11	9	9	7	14	
MPUTER SYSTEMS ANALYSTS, USINESS, CLASS B	228	38.5	235.50	234.00	215.50-256.50	_	_	_	-	-	_	-	1	2	2	12	17	12	23	29	29	35	14	13	17	2
MANUFACTURING	127	39.0	247.00	245.00	225.00-274.00	-	-	-	-	-	-	-	-	1	-	2	9	4	5	18	10	23	12	7	15	***2
FINANCE	101 72				203.00-238.00	-	-	-	-	-	-	-	1	1	2	10	6	8	18	11	19	12	1	2	2	
MANUFACTURING	619 594				195.50-258.00 195.00-258.50	-	-	-	-	:	1	4	18 18	25 24	47 45	32 32	50 49	53 50	103	52 48	34	28	27 25	19		11

Workers were distributed as follows: 7 at \$280 to \$300; 3 at \$300 to \$320; 3 at \$320 to \$340; and 4 at \$340 to \$360.
 Workers were distributed as follows: 59 at \$280 to \$300; 29 at \$300 to \$320; 21 at \$320 to \$340; 22 at \$340 to \$360; and 5 at \$360 and over.
 Workers were distributed as follows: 14 at \$280 to \$300; and 7 at \$300 to \$320.

† All workers were at \$280 to \$300.

#### Table A-2a. Professional and technical occupations-large establishments-men and women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Philadelphia, Pa.-N.J., November 1971)

					earnings l						Num	ber o	f work	ers re	ceivir	ng stra	ight-ti	ime w	eekly	earnir	gs of-	_				
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	\$ 80 and under 90	-	-	110 - 120	-	130	140	-	160	170	-	190	200	210	220	230	-	-	-	-	and
MEN - CONTINUED																										
DRAFTSMEN, CLASS B	798 754				\$ \$ 168.50-211.50 168.00-211.50		-	-	2 2	7 6	25 25	29 29	67 67	86 82	94 91	84 75	87 82	101	75 68	127 126	13 13	1 -	-	-	-	
DRAFTSMEN, CLASS C	305 289				134.50-174.00 134.50-174.50		:	6	10 10	37 36	43 40	37 36	34 30	53 51	22 18	14 13	:	49	:	:	:	:	:	:	-	
DRAFTSMEN-TRACERS	51 51				104.00-130.50 104.00-130.50		-	17 17	14	7	12 12	1	2	:	:	:	:	-	-	-		:	-	-	-	
WOMEN																										
COMPUTER OPERATORS, CLASS B	106				117.50-140.00 115.50-138.00		10 10	7	15 15	9	39 39	10 4	3 2	9 2	:	3	:	:	1	-	:	:	:	-	:	
OMPUTER PROGRAMERS, BUSINESS, CLASS A	50	38.5	230.50	227.00	214.00-246.00	-	-	_	-	-	-	-	-	-		3	3	2	11	11	5	3	5	3	1	
COMPUTER PROGRAMERS, BUSINESS, CLASS B MANUFACTURING NONMANUFACTURING	106 52 54	38.5	203.50	204.00	177.50-211.00 194.00-216.00 175.00-198.50	-	:	:	:	:	2 1 1	2 1 1	2 - 2	8 3 5	22 2 20	5 1 4	23 13 10	14 9 5	16 12 4	5	3 1	2 1 1	:	Ξ	1 1	
MANUFACTURINGNOMMANUFACTURING	317 252 65	39.5	160.00	161.00	146.50-174.50 147.00-173.00 142.50-196.00	-	=	1	10 4 6	14 11 3	29 23 6	42 36 6	52 44 8	58 53 5	58 51 7	22 18 4	10 2 8	11 5 6	5 2 3	3	=	:	=	1 -	Ξ	

#### Table A-3. Office, professional, and technical occupations-men and women combined

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

		Av	erage			Av	rerage			Av	erage
Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings 1 (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings 1 (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings (standar
OFFICE OCCUPATIONS				OFFICE OCCUPATIONS - CONTINUED				OFFICE OCCUPATIONS - CONTINUED			
BILLERS, MACHINE (BILLING			\$	CLERKS, FILE, CLASS C	1,272	37.5	82.00	SECRETARIES - CONTINUED			
MACHINE)	286		116.00	MANUFACTURING	106	38.0	82.50		1		\$
MANUFACTURING	132		110.50	NONMANUFACTURING	1,166			SECRETARIES, CLASS A	919		167.
NONMANUFACTURING	154	37.5	120.50	PUBLIC UTILITIES	55 54	39.0	80.50	MANUFACTURING	590		168.
BILLERS, MACHINE (BOOKKEEPING				WHOLESALE TRADE	782	37.0		DUBLIC UTILITIES	329		164.
MACHINE)	217	38.0	102.00		110000	100		MHOLESALE TRADE RETAIL TRADE FINANCE	53		
MANUFACTURING	58		113.50	CLERKS, ORDER	1,007		115.50	RETAIL TRADE	63		
NONMANUFACTURING	159			MANUFACTURING	453		122.00	FINANCE	125	36.0	158.5
KETAIL TRADE	21	38.5	88.50	NONMANUFACTURING	554 423		110.50	SECRETARIES, CLASS B	2,656	38.0	151.
BOOKKEEPING-MACHINE OPERATORS.				RETAIL TRADE	95		95.00	MANUFACTURING	1,318		153.
MANUFACTURING	259		116.50					NONMANUFACTURING	1,338	37.5	148.
MANUFACTURING	155		126.50	CLERKS, PAYROLL	927		122.00	PUBLIC UTILITIES	140		203.
NONMANUFACTURING	104	38.0	101.00	MANUFACTURING	586		127.00	WHOLESALE TRADE	224		142.
BOOKKEEPING-MACHINE OPERATORS,				NONMANUFACTURING	341 80		113.50	FINANCE	120 695		
CLASS B	349	37.5	107.50	RETAIL TRADE	66		110.00	SERVICES	159		149.0
MANUFACTURING	131		109.00	RETAIL TRADE	54		108.00			3000	
NONMANUFACTURING	218		106.50	SERVICES	95		114.00	SECRETARIES, CLASS C	3,982		
WHOLESALE TRADE	55		117.50		10.25			MANUFACTURING	2,500		146.
RETAIL TRADE	51		102.50	COMPTOMETER OPERATORS	479		107.50	DUDLIC UTILITIES	1 122		132.
FINANCE	54	39.0	86.00	MANUFACTURING	69 410		112.50	WHOLESALE TRADE	122 275		165.
CLERKS, ACCOUNTING, CLASS A	2,286	38.0	134.50	WHOLESALE TRADE	78		105.00	RETAIL TRADE	143		
MANUFACTURING	1,004		145.00	RETAIL TRADE	196		105.00	FINANCE	701		125.0
MANUFACTURING	1,282		126.50			1		WHOLESALE TRADE	241		
PURITO LITTLES	126		161.00		2,038		118.50		Com. A		
WHOLESALE TRADE	306		129.50	MANUFACTURING	946		120.50	SECRETARIES, CLASS D			
RETAIL TRADE	295 414	36.5	115.50	NONMANUFACTURING	1,092		117.00	MANUFACTURING	2,090		127.0
SERVICES	141	37.0	134.50	WHOLESALE TRADE	255		113.50	DUDATE HTTL TTTE	000		158.
SENTISCO .	-			FINANCE	454		108.50	WHOLESALE TRADE	428	39.0	
CLERKS, ACCOUNTING, CLASS B	3,288		111.50	MHOLESALE TRADEFINANCE	156		109.50	MHOLESALE TRADE FINANCE SERVICES	686		
MANUFACTURING	1,165		118.50					SERVICES	220	38.0	115.
NONMANUFACTURING	2,123		108.00	MANUE ACTURTUC	2,487		103.00	STENOGRAPHERS, GENERAL	2,647	20 0	111.
PUBLIC UTILITIES  MHOLESALE TRADE  RETAIL TRADE  FINANCE  SERVICES	389		109.50	MANUFACTURING	941		102.50	MANUFACTURING	840		117.5
RETAIL TRADE	518		99.00		211		115.50	MANUFACTURING	1,807		109.0
FINANCE	613	36.5	97.00		283		111.50	DUBLIC UTILITIES	200		
SERVICES	305	38.0	110.50	RETAIL TRADE	300		106.50	WHOLESALE TRADE	242		
					569		93.00	MHOLESALE TRADE	134		
CLERKS, FILE, CLASS A	434 157		110.50	SERVICES	183	38.0	102.50	FINANCE	1,037	37.0	100.5
NONMANUFACTURING	277			MESSENGERS (OFFICE BOYS AND GIRLS)-	1,029	38.0	94.50	STENOGRAPHERS, SENIOR	1,682	39.0	128.0
WHOLESALE TRADE	63	39.0	113.50	MANUFACTURING	317			MANUFACTURING	935		
FINANCE	158		102.00	NONMANUFACTURING	712			NONMANUFACTURING		38.0	134.5
					96			PUBLIC UTILITIES	68		162.0
CLERKS, FILE, CLASS B	876				70			WHOLESALE TRADE	245		
MANUFACTURING	218 658			FINANCE	281 191			FINANCE	122 275		
PUBLIC UTILITIES	25		116.00	SEKAICE2	191	38.0	87.00	SERVICES	213	31.03	120.0
WHOLESALE TRADE	142			SECRETARIES	11.456	38.5	140.00	SWITCHBOARD OPERATORS, CLASS A	380	38.0	122-0
	52			MANUFACTURING	6.554	39.0	143.50	MANUFACTURING	198		128.5
FINANCE	414			NONMANUFACTURING	4,902	37.5	134.50	MANUFACTURING	182	37.0	
				PUBLIC UTILITIES	407		181.50	FINANCE	130	36.5	110.5
				WHOLESALE TRADE	980		136.00				
				RETAIL TRADE	376		132.50				
				FINANCE	2,493		127.50				
				PEKAICE?	646	38.0	131.00				

## Table A-3. Office, professional, and technical occupations-men and women combined-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

		Av	erage			Ave	rage			Av	erage
Occupation and industry division	Number of workers	Weekly hours 1 (standard	Weekly earnings 1 (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings 1 (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings (standar
OFFICE OCCUPATIONS - CONTINUED				OFFICE OCCUPATIONS - CONTINUED				PROFESSIONAL AND TECHNICAL			
WITCHDOOD OFFILEDS CLASS B	850	20 5	106.00	TYPISTS, CLASS B	3.792	38.0	93.00	OCCUPATIONS - CONTINUED			
WITCHBOARD OPERATORS, CLASS B	201		115.50	MANUFACTURING	810	38.5	99.00	COMPUTER PROGRAMERS,			
MANUFACTURING	649		103.00	NONMANUFACTURING			91.50	BUSINESS, CLASS C	285	20.0	166.
NONMANUFACTURING	91		138.50	PUBLIC UTILITIES	120	39.0	120.00	MANUFACTURING			
PUBLIC UTILITIES			94.00	WHOLESALE TRADE	349	39.0	92.00	NONMANUFACTURING	104		174.
RETAIL TRADE	212		101.50	RETAIL TRADE	278	38.5	90.00	FINANCE	181		162.
FINANCE	90			FINANCE				FINANCE	119	31.0	145.
SERVICES	208	31.5	96.50	FINANCE	1,687	36.5	89.00	COMPUTED SUCTEMS ANALYSES			
		20 -	105 50					COMPUTER SYSTEMS ANALYSTS,			
WITCHBOARD OPERATOR-RECEPTIONISTS-			105.50					BUSINESS, CLASS A	448		282.
MANUFACTURING	605		105.00	PROFESSIONAL AND TECHNICAL				MANUFACTURING	210		287.
NONMANUFACTURING	481		106.50	OCCUPATIONS				NONMANUFACTURING	238		277.
PUBLIC UTILITIES	44		122.00	Annual Control of the				PUBLIC UTILITIES	56		287.
WHOLESALE TRADE	183		106.50		468		170.50	FINANCE	111	37.0	274.
FINANCE	115		104.00	MANUFACTURING	183		176.50			1971/19	
SERVICES	110	39.0	104.00	NONMAGIFACTURING	285		167.00	COMPUTER SYSTEMS ANALYSTS,	1.43		1000
The state was the secretary	1			PUBLIC UTILITIES	78		182.00	BUSINESS, CLASS B	336		233.
ABULATING-MACHINE OPERATORS,	1	I see a		FINANCE	147	38.0	156.50	MANUFACTURING	152		245.
CLASS A	171		165.50			1000		NONMANUFACTURING	184		223.
MANUFACTURING	125	39.0	173.00	COMPUTER OPERATORS, CLASS B	1,039		143.00	PUBLIC UTILITIES	25		240.
				MANUFACTURING	405		149.00	FINANCE	97	37.0	216.
ABULATING-MACHINE OPERATORS,				NONMANUFACTURING	634		139.00	and the second s			1
CLASS B	242	38.5	132.50		109		146.00	COMPUTER SYSTEMS ANALYSTS,		Sec. 5	
MANUFACTURING	123		138.50		167		150.00	BUSINESS, CLASS C	63	38.0	213.
NONMANUFACTURING	119	37.5	126.00	FINANCE	298	37.5	131.00		10000		Town a second
					2.24	30.00	0-0	DRAFTSMEN, CLASS A			216.
ABULATING-MACHINE OPERATORS,	9.0	11576		COMPUTER OPERATORS, CLASS C	427		122.00	MANUFACTURING	847		216.
CLASS C	179		116.50		212		123.50	NONMANUFACTURING	183	39.5	219.
NONMANUFACTURING	145	38.0	115.50	NONMANUFACTURING	215		120.50				
				FINANCE	140	38.0	117.00				184.
RANSCRIBING-MACHINE OPERATORS,	915	1						MANUFACTURING	978		182.
GENERAL	819		107.00			13300		NONMANUFACTURING	403		188.
MANUFACTURING			108.00	BUSINESS, CLASS A	560		237.00	SERVICES	321	40.0	188.
NONMANUFACTURING	699		107.00	MANUFACTURING	219		235.50		1 64 8	18312 2	A STATE
WHOLESALE TRADE	106		119.00	NONMANUFACTURING	341		238.00	DRAFTSMEN, CLASS C	683		147.
FINANCE	377	37.0	99.50	PUBLIC UTILITIES	63		260.50	MANUFACTURING	418		148.
				FINANCE	223	37.5	232.00	NONMANUFACTURING	265	39.5	145.
YPISTS, CLASS A	1,330	38.5	111.50					Indicated and analysis of the second second		100	
MANUFACTURING	563	39.5	114.50		1327	La mail		DRAFTSMEN-TRACERS	175	39.0	118.
NONMANUFACTURING	767	37.5	109.00	BUSINESS, CLASS B	690	38.0	195.00	MANUFACTURING	70	39.0	116.
PUBLIC UTILITIES	147	39.0	135.00	MANUFACTURING	246	39.0	197.00	NONMANUFACTURING	105	38.5	120.
WHOLESALE TRADE	137	38.5	107.50	NONMANUFACTURING	444	38.0	194.00				
FINANCE	328		97.50	PUBLIC UTILITIES	102	39.0	220.50	ELECTRONIC TECHNICIANS	771	40.0	195.
SERVICES	141		113.00	FINANCE	277		184.00	MANUFACTURING	292		187.
								NURSES, INDUSTRIAL (REGISTERED)	368	39.5	159.
								MANUFACTURING	299		158.
								NONMANUFACTURING	69		166.
								HOMINAUTACTURING	09	30.0	100.

# Table A-3a. Office, professional, and technical occupations—large establishments—men and women combined

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Philadelphia, Pa.—N.J., November 1971)

		Av	erage			Av	erage			Av	rerage
Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings <sup>1</sup> (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings 1 (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekl earning (standar
OFFICE OCCUPATIONS				OFFICE OCCUPATIONS - CONTINUED				OFFICE OCCUPATIONS - CONTINUED			
MACHINE (BILLING	58	40.0	\$ 153.00	MESSENGERS (OFFICE BOYS AND GIRLS)- MANUFACTURING NONMANUFACTURING	499 223 276	39.0	100.50 99.00 102.00	SWITCHBOARD OPERATOR-RECEPTIONISTS- MANUFACTURING	101 79		
OOKKEEPING-MACHINE OPERATORS, CLASS B	69	37.5	97.50	RETAIL TRADE	54 121	38.5	86.00	TABULATING-MACHINE OPERATORS, CLASS A	138		
LERKS, ACCOUNTING, CLASS A	1,118	38.5	140.00	SECRETARIES	6,923		145.50	TABULATING-MACHINE OPERATORS,	102	40.0	181.
NONMANUFACTURING	534		127.00	NONMANUFACTURING	1,997	38.0	139.50	CLASS B	147	39.5	138-
PUBLIC UTILITIES	82		167.00	PUBLIC UTILITIES	309	39.0	193.50	MANUFACTURING	96		
HUOLECALE TRADE	69		131.50	RETAIL TRADE	316		132.00	NONMANUFACTURING	51	38.5	127.
RETAIL TRADE	251 132		115.50	FINANCE	1,266	37.5	126.00	TABULATING-MACHINE OPERATORS,			
				SECRETARIES, CLASS A	416	39.0	185.50	CLASS C	156	38.5	118.
LERKS, ACCOUNTING, CLASS B			120.50	MANUFACTURING	267 149		190.50	NONMANUFACTURING	122	38.0	118.
MANUFACTURING	608 884		130.50	NONHANDFACTORING	149	30.5	170.00	TRANSCRIBING-MACHINE OPERATORS,			
PUBLIC UTILITIES	187		159.50	SECRETARIES, CLASS B	1,354	39.0	164.00	CENEDAL	247	38.0	105.
RETAIL TRADE	483		98.00	MANUFACTURING	888		162.50	MANUFACTURING	59	39.0	
FINANCE	137	37.0	97.00	NONMANUFACTURING	466		166.50	NONMANUFACTURING	188		
				PUBLIC UTILITIES	122		214.00	FINANCE	160	37.5	101.
LERKS, FILE, CLASS A	217		110.50	FINANCE	83 219		139.00	TURTETE CLASE A			
MANUFACTURING	90 127		120.50	FINANCE	219	31.5	147.50	MANUFACTURING	826 479	39.0	
FINANCE	92		100.00	SECRETARIES, CLASS C	2,855	39.0	146.00	NONMANUFACTURING	347	38.0	
· Innie	-	3.00		MANUFACTURING	2,114		150.50	PUBLIC UTILITIES	145	39.0	
LERKS, FILE, CLASS B	362	38.0	94.50	NONMANUFACTURING	741		133.00	FINANCE	146	37.0	
MANUFACTURING	129		100.00	PUBLIC UTILITIES	98		169.00				
NONMANUFACTURING	233		91.00	RETAIL TRADE	143			TYPISTS, CLASS B	1,593	38.0	
FINANCE	176	37.5	89.50	FINANCE	459	37.0	124.00	MANUFACTURING	414	39.0	
LERKS, FILE, CLASS C	716	37.5	82.50	SECRETARIES, CLASS D	1,954	38.5	129.00	PUBLIC UTILITIES	1,179	37.5	
NONMANUFACTURING	631			MANUFACTURING	1,601		130.00	RETAIL TRADE	271	38.5	
PUBLIC UTILITIES	33		105.00	NONMANUFACTURING	353		124.50	RETAIL TRADE	778	37.5	
FINANCE	473	37.5	82.00	PUBLIC UTILITIES	37 261		186.00				
LERKS, ORDER	306	39.0	116.50	THANGE	201	30.0	110.00	PROFESSIONAL AND TECHNICAL OCCUPATIONS			
MANUFACTURING	131		130.50	STENOGRAPHERS, GENERAL	1,730	38.5	115.00	0000171170110			
NONMANUFACTURING	175		106.00	MANUFACTURING	600	39.0	121.00	COMPUTER OPERATORS, CLASS A	382	39.0	168.
RETAIL TRADE	95	38.5	95.00	NONMANUFACTURING	1,130		112.00	MANUFACTURING	145	39.5	
	***			PUBLIC UTILITIES	295		137.00	NONMANUFACTURING	237	38.5	
MANUFACTURING	336 211		135.50	RETAIL TRADE	700		106.00	PUBLIC UTILITIES	72 141	39.5	
NONMANUFACTURING	125		109.50	THANCE	100	31.03	101.00	TIMANCE STATES	141	30.0	155.
RETAIL TRADE	59		108.50	STENOGRAPHERS, SENIOR	973	39.5	129.50	COMPUTER OPERATORS, CLASS B	648	38.5	147.
				MANUFACTURING	698	40.0	125.50	MANUFACTURING	262	39.5	
OMPTOMETER OPERATORS	272		111.00	NONMANUFACTURING	275		139.50	NONMANUFACTURING	386	38.0	
NONMANUFACTURING	229		112.50	FINANCE	90	38.0	116.50	PUBLIC UTILITIES	100	38.5	
RETAIL TRADE	196	37.5	105.00	SWITCHBOARD OPERATORS, CLASS A	267	38.5	124.00	FINANCE	221	37.5	134.
EYPUNCH OPERATORS, CLASS A	1.302	39.0	121.50	MANUFACTURING	175			COMPUTER OPERATORS, CLASS C	267	39.0	122.
MANUFACTURING	695		122.00	NONMANUFACTURING	92	37.5	115.50	MANUFACTURING	127	39.5	
NONMANUFACTURING	607		121.50	FINANCE	65		108.50	NONMANUFACTURING	140	38.5	
FINANCE	318	37.5	107.00		3,33			FINANCE	87	37.5	
				SWITCHBOARD OPERATORS, CLASS B	407		114.50				
EYPUNCH OPERATORS, CLASS B			104.50	MANUFACTURING	139			COMPUTER PROGRAMERS,		32.15	
MANUFACTURING	418		107.00	PUBLIC UTILITIES	268		112.00	MANUFACTURING	436	38.5	
NONMANUFACTURING	891		103.00		150		97.50	NONMANUFACTURING	188	39.0	
PUBLIC UTILITIES	153 280		109.00		150	30.3	,,,,,,	PUBLIC UTILITIES	248	38.0	
FINANCE	356		90.50					FINANCE	162	38.0	
	330	3.00	,,,,,						102	30.0	-24.

# Table A-3a. Office, professional, and technical occupations—large establishments—men and women combined—Continued

(Average straight-time weekly hours and earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Philadelphia, Pa.-N.J., November 1971)

		Av	erage			Av	erage			Av	rerage
Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings <sup>1</sup> (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings 1 (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings (standard
PROFESSIONAL AND TECHNICAL OCCUPATIONS - CONTINUED				PROFESSIONAL AND TECHNICAL OCCUPATIONS - CONTINUED				PROFESSIONAL AND TECHNICAL OCCUPATIONS — CONTINUED			
COMPUTER PROGRAMERS.		1		COMPUTER SYSTEMS ANALYSTS,				DRAFTSMEN, CLASS A	626	40-0	225.50
BUSINESS. CLASS B	499	38.5	200.50		358	38.5	277.00		601		226.0
MANUFACTURING	195		204.50		183		283.50		1333		10000
NONMANUFACTURING	304		198.00		175			DRAFTSMEN, CLASS B	821	40.0	189.0
PUBLIC UTILITIES	99		222.00		56		287.00		777	40.0	188.5
FINANCE	178	37.5	183.00	FINANCE	87	37.5	256.50		111111	CONT.	
		-				1		DRAFTSMEN, CLASS C	344		155.5
COMPUTER PROGRAMERS,				COMPUTER SYSTEMS ANALYSTS,	1			MANUFACTURING	322	40.0	155.0
BUSINESS, CLASS C	188	38.5	173.50		259	38.0	234.50			.600	
MANUFACTURING	69	39.5	187.50		139			DRAFTSMEN-TRACERS	120		117.0
NONMANUFACTURING	119		165.50		120		219.50		58	40.0	116.0
FINANCE	71	37.5	145.00	FINANCE	91	37.0	216.50				
	1		1	Account of the first and the f			1111111	NURSES, INDUSTRIAL (REGISTERED)	322		161.5
				COMPUTER SYSTEMS ANALYSTS,			100	MANUFACTURING	257		160.0
				BUSINESS, CLASS C	53	38.0	213.50	NONMANUFACTURING	65	38.0	166.0

See footnote at end of tables.

#### Table A-4. Maintenance and powerplant occupations

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

			Hourly ea	mings 3						N	lumbe	r of w	orkers	s rece	iving	straigl	nt-tim	e hour	ly ear	nings	of—						
Sex, occupation, and industry division	Number of workers	Mean 2	Median <sup>2</sup>	Middle range <sup>2</sup>	Under \$ 3.00	3.00 and under	\$ 3.10	3.20	3.30	\$ 3.40 -	\$ 3.50	3.60	\$ 3.70 -	\$ 3.80	3.90	\$ 4.00 -	\$ 4.20	\$ 4.40 -	\$ 4.60 -	\$ 4.80	5.00	5.20	5.40	5.60	5.80	6.00	6.20 and
						3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.20	4.40	4.60	4.80	5.00	5.20	5.40	5.60	5.80	6.00	6.20	over
MEN		\$	\$	5 5																							
CARPENTERS, MAINTENANCE	811	4.73	4.48	4.21- 4.96	10	-	-	-	1	18	3	19	43	20	12	70	138	176	30	111	70	8	-	1	-	7	71
MANUFACTURING	577			4.24- 4.93	-	-	-	-	-	18	3	17	15	20 19	12	70 46	131	176	28	111	63	2	-	-	-	-	. 1
NONMANUFACTURING	234			4.07- 7.28		-	-	-	1	-	-	2	28	1	2	24	7	64	2	1	7	6	-	1	-	7	*71
PUBLIC UTILITIES	34	4.64	4.15	4.05- 5.25	-	-	-	-	-	-	-	-	-	-	-	17	6	-	-	-	3	-	-	1	-	7	
RETAIL TRADE	84			7.25- 7.67	-	-	-	-	1	-	-	-	-	-	-	-	-	2	-	1	3	6	-	-	-	-	71
FINANCE	100					-	-	-	-	-	-	2	25	1	2	4	1	62	2	-	1	-	-		-	-	

\* Workers were distributed as follows: 16 at \$7.20 to \$7.40; 53 at \$7.60 to \$7.80; and 2 at \$7.80 and over.

#### Table A-4. Maintenance and powerplant occupations-Continued

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

			Hourly ea	rnings 3												straigh											
Sex, occupation, and industry division	Number of workers	Mean 2	Median <sup>2</sup>	Middle range <sup>2</sup>	Under \$ 3.00	and under	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	-	4.20	4.40	4.60	4.80	5.00	5.20	5.40	-	-	-	ar
MEN - CONTINUED						3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.20	4.40	4.60	4.80	5.00	5.20	5.40	5.60	5.80	6.00	6.20	ov
ELECTRICIANS, MAINTENANCE MANUFACTURING NONMANUFACTURING FINANCE		\$ 4.61 4.55 5.00 4.28	4.49 5.04	\$ 4.27- 4.96 4.27- 4.91 4.27- 5.76 3.60- 4.68	=	3 - 3 -	:	:	13 13 -	:	91 53 38 36	5 5 -	53 53 -	101 100 1	44 43 1 1		407 378 29 6	429 396 33 33	276 269 7 2	285 273 12	172 135 37 30	144 127 17	37 34 3 2	73 2 71	6	37 37	
NGINEERS, STATIONARY	962 523 439 74	4.42 4.47 4.35 3.47	4.52 4.39 4.71 3.15	4.02- 4.83 4.12- 4.83 3.89- 4.84 2.84- 3.94	28	8 - 8 6	20 6 14	8 - 8 7	16 13 3	7 1 6	1	18 16 2	18 15 3	68 31 37	39 20 19 17		128 120 8	49 38 11	202 72 130	85 50 35	64 34 30	70 34 36	9 7 2 2	18 17 1	6 6	1 -	
IREMEN, STATIONARY BOILER MANUFACTURING	411 325	3.81 3.92	3.77 3.91	3.35- 4.22 3.63- 4.26		6	3 -	80 8	22 22	16 16	24 24	8	60 60	8	63 58	10 10	43 43	34 34	20 14	11 11	:	:	=	:	:	=	
ELPERS, MAINTENANCE TRADES MANUFACTURING NONMANUFACTURING	974 834 140	3.72 3.70 3.84	3.78 3.78 3.85	3.47- 4.12 3.50- 4.09 3.25- 4.49	54	52 52	21 4 17	24 18 6	33 33	64 50 14	20 7 13	28 24 4	210 209 1	126 125 1	21 11 10		43 34 9	84 78 6	7 1 6	24	:	=	Ξ	:	=	-	
ACHINE-TOOL OPERATORS, TOOLROOM	485 485	4.27	4.24	3.99- 4.48 3.99- 4.48		3	:	-	-	3	18 18	35 35	6	5	53 53		47 47	136 136	4	24 24	44	:	:	:	:	2 2	
ACHINISTS, MAINTENANCE		4.67 4.63 5.22 5.26	4.78 4.74 5.26 5.27	4.19- 4.99 4.17- 4.98 4.28- 6.14 4.28- 6.14	-	2 2 -	:	-	=	31 31 -	8 5 3	58 58 -		131 131	72 72 -		189 144 45 45	219 218 1 1	116 103 13 13	547 546 1		188 171 17 17	113 107 6 6	2 2 2	1 1 1	60 2 58 58	
ECHANICS, AUTOMOTIVE (MAINTENANCE)	2,257 540 1,717 917 101	4.68 4.61 4.70 5.20 4.33	4.77 4.57 4.91 5.14 4.16	4.12- 5.23 4.18- 4.99 4.11- 5.25 4.93- 5.39 4.11- 4.59	=			7 -		7 - 7	8 1 7 -	7 - 7	205 18 187	160 13 147	34 16 18 -		90 49 41 34	162 98 64 46 8	114 70 44 38 6	278 52 226 216 10	214 39 175 145 8	343 30 313 218	41 29 12 12	77 30 47 47	161 161 161		
ECHANICS, MAINTENANCE MANUFACTURING NONMANUFACTURING	2,696 2,606 90	4.39 4.38 4.58	4.47 4.46 4.75	4.06- 4.67 4.05- 4.67 4.51- 4.98		=	=	=		135 135	101	124 115 9	22	64	147		365 365	568 548 20		210 185 25	125 115 10	121 112 9	5 4 1	2 -	=	:	
ILLWRIGHTS	674 674	4.92 4.92	5.12 5.12	4.43- 5.43 4.43- 5.43	=	=	-	7	-	12 12	-	-	=	-	-	46 46	92 92	77 77	21 21	47 47	95 95	47 47	230 230	:	:	- 1	
NINTERS, MAINTENANCEMANUFACTURINGNOMANUFACTURING	538 314 224 31	4.31 4.45 4.12 5.07	4.35 4.39 4.32 5.09	3.97- 4.79 4.12- 4.92 3.63- 4.39 4.29- 5.65	**38	4	6	=	=	9 4 5 -	4	12	22 16 6	20 19 1	27 24 3 -	38 27 11 5	166 70 96 3	30 28 2	30 29 1	77 75 2	23 14 9	3 1 2 1	777	13 13 13	:	3 -	
PEFITTERS, MAINTENANCE	1,209	4.67	4.71	4.33- 4.98 4.32- 4.97	-	-	:	-	27 27	22 22	20 20	22 22	32 32	32 32	13 13		159 156	159 158	105 105	324 324	103 102	100 89	•	:	1	35	
HEET-METAL WORKERS, MAINTENANCE	205 195	4.43 4.43	4.35 4.36	4.25- 4.62 4.27- 4.63	-	:	1	1	-	2 2	6	-	1	2 2	2 2	19 10	103 103	17 17	19 19	11 11	13 13	8	1	:	1	-	
DOL AND DIE MAKERS	1,778	4.75	4.82	4.37- 5.16 4.37- 5.16	-	-	-	-	-	-	3	-	24	9	30 30			296 296				374 374	23	2 2	-	:	

\* Workers were distributed as follows: 15 at \$2.60 to \$2.70; 9 at \$2.80 to \$2.90; and 3 at \$2.90 to \$3.

\*\* Workers were distributed as follows: 8 at \$2.50 to \$2.60; 3 at \$2.60 to \$2.70; 26 at \$2.70 to \$2.80; and 1 at \$2.90 to \$3.

## Table A-4a. Maintenance and powerplant occupations-large establishments

(Average straight-time hourly earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Philadelphia, Pa.-N.J., November, 1971)

			Hourly ear	mings 3								of wo															
Sex, occupation, and industry division	Number of workers	Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	\$ 3.10 u	and nder	3.20 3	-	-	-	-	-	-	-	-	-	-	-	-	4.80	-	5.20	5.40	-	-	-	and
MEN																											
CARPENTERS, MAINTENANCE MANUFACTURING NOMMANUFACTURING RETAIL TRADE	593 471 122 77	4.61 6.15	4.56 7.22	\$ 4.34- 5.03 4.34- 4.95 4.38- 7.64 7.24- 7.66	:	-	:	1 1	18 18 -	3 -	2 - 2 -	3 2 1	8 7 1	12 10 2	20 2 18	9 5 4 -	122 121 1	101 97 4 2	30 28 2	111 110 1	70 63 7 3	8 2 6 6	:	1	:	7 - 7 -	*6
ELECTRICIANS, MAINTENANCE MANUFACTURINGNONMANUFACTURING		4.66	4.61	4.36- 5.02 4.34- 4.96 5.18- 5.99	:	:	=	=	=	28 28 -	3	9 9 -	15 15	31 30 1	53 52 1	48 47 1	347 328 19	277 274 3	237 234 3	280 268 12	140 133 7	142 125 17	30 27 3	71 71	6	37 37	1
ENGINEERS, STATIONARY	507 372 135	4.51	4.57	4.12- 5.05 4.11- 4.85 4.29- 5.26	-	5	1 - 1	16 13 3	7 1 6	1 - 1	16 14 2	18 15 3	15 14 1	14 12 2	25 21 4	26 24 2	50 42 8	49 38 11	78 68 10	55 50 5	42 12 30	70 34 36	7 7 -	7 6 1	:	1	
FIREMEN, STATIONARY BOILER	185 174			3.59- 4.47 3.56- 4.45	3	-	8	12 12	16 16	8	-	11 11	2 2	9	4	4	43	34 34	20 14	11	-	:	:	=	:	-	
HELPERS, MAINTENANCE TRADES MANUFACTURINGNONMANUFACTURING	639 514 125	3.87	3.79	3.70- 4.18	20	19 2 17	22 16 6	9	60 46 14	20 7 13	28 24 4	142 141 1	16 15 1	21 11 10	25 22 3	99 88 11	43 34 9	84 78 6	7 1 6	24	=	=	=	=	=	Ξ	
MACHINE-TOOL OPERATORS, TOOLROOM MANUFACTURING	285 285			4.13- 4.91 4.13- 4.91	-	-	Ξ	=	-	5	23 23	-	5	15 15	3	61	23 23	74 74	:	24 24	44	:	:	-	-	2 2	
MACHINISTS, MAINTENANCE		4.86 5.27	4.90 5.35	4.58- 5.20 4.60- 5.10 4.27- 6.14 4.27- 6.14	2 -	:	=	:	:	1 3 -	:	:	38 38 -	34 34 -	20 20 -	26 26 -	141 96 45 45	134 133 1	100 100 -	547 546 1	111	188 171 17 17	113 107 6 6	2 2 2	1 1 1	60 2 58 58	2
MECHANICS, AUTOMOTIVE (MAINTENANCE)	826 355 471 354	4.83 5.10	4.76	4.65- 5.28 4.54- 5.20 4.83- 5.30 4.78- 5.36	-	=	:	=	:	1 1 -	=	:	1 -	4 4 -	10 10 -	30 30 -	36 22 14 14	93 47 46 46	102 67 35 35	135 52 83 83	106 32 74 52	182 30 152 57	38 29 9	74 30 44 44	14 14 14	:	
MECHANICS, MAINTENANCE MANUFACTURING	1,618			4.28- 4.90 4.28- 4.88		-	-	:	30 30	33 33	6	-	40 40	84 84	64	52 52	244 244	217 217	410 406	200 177	116 115	112 112	5	2 2	:	=	
MANUFACTURING	667			4.44- 5.43		-	2	-	12 12	-	-	-	=	Ξ	4	42 42	92 92	77 77	21 21	47	95 95	47 47		:	:	-	
PAINTERS, MAINTENANCE MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES	326 274 52 28	4.50	4.45	4.18- 4.96 4.19- 4.93 4.13- 5.65 5.03- 5.65	2		:	:	6 4 2 -	4	:	7 5 2	20 19 1	18 17 1	8 3 5	20 19 1	63 60 3	30 28 2	23 22 1	77 75 2	23 14 9	3 1 2 1	:	13 - 13 13	:	3 -	
PIPEFITTERS, MAINTENANCE MANUFACTURING				4.39- 4.99 4.38- 4.98		-	-	1	22	18 18	-	8	26 26	1	14	29 25	159 156	129 128	105 105	324 324	103 102	100	4	:	1	35	
SHEET-METAL WORKERS, MAINTENANCE MANUFACTURING	203 193			4.26- 4.62 4.27- 4.64		-	1	-	2 2	6	-	1	:	2 2	-	19	103 103	17 17	19 19	11	13 13	8	1	:	:	:	
TOOL AND DIE MAKERS MANUFACTURING	1,121			4.79- 5.28 4.79- 5.28		:	=	:	=	Ξ	:	:	4	=	2 2	11	83 83	120 120			338 338		23 23	2 2	:	1	1

\* Workers were distributed as follows: 16 at \$7.20 to \$7.40; 46 at \$7.60 to \$7.80; and 2 at \$7.80 and over.

Table A-5. Custodial and material movement occupations

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

			Hourly ea	rnings 3							lumbe																_
Sex, occupation, and industry division	Number of workers	Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	and under	-	-	1.90	2.00	2.10	2.20	2.40	2.60	2.80	3.00	3.20	3.40	3.60	3.80	4.00	4.20	4.40	4.60	4.80	-	-	aı
MEN GUARDS AND WATCHMEN MANUFACTURING NONMANUFACTURING	1,307	3.36	\$ 1.99 3.31 1.89	\$ \$ 1.83- 2.99 3.00- 3.86 1.81- 2.09	30	989	1453	510 12		67 21 46		154 56 98	272	194	381 142		219	99 22 77	76	183 171	96 61 35	19	1 1		9 9		OV
GUARDS MANUFACTURING	1,053	3.47	3.43	3.20- 4.01	-	-	4	12	12	21	18	14	47	30	100	239	197	17	71	164	61	18	-	27	1	-	
WATCHMEN MANUFACTURING	254	2.92	2.86	2.57- 3.13	-	-	30	-	-	-	3	42	-	93	42	16	1	5	3	7	-	1	1	1	8	-	
JANITORS, PORTERS, AND CLEANERS MANUFACTURING NONMANUFACTURING	4,032 5,216 511 194 815 1,552	3.19 2.66 3.47 2.93 2.54 2.85	3.23 2.60 3.42 2.96 2.43 2.83	2.39- 3.30 2.91- 3.55 2.33- 2.88 3.08- 3.65 2.59- 3.25 2.17- 2.76 2.77- 2.88 2.31- 2.38	22 -	8 2 6 - 6 -	40 12 28 - 4 5	109 27 82 - 54 - 28	248 62 186 - 68 2 116	12 262 - 85 2	1779 68 1711 3 2 148 19 1539		982 284 698 3 10 119 489 77	1610 685 925 7 53 22 825 18	771 472 299 132 18 53 54 42	1019 865 154 71 30 26 1 26	671 468 203 136 7 20 31	643 458 185 56 22 24 77 6	348 327 21 10 - 1 1	34 17 17 3 - 11 3	99 17 82 82 -	16 	10				
LABORERS, MATERIAL HANDLING MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES MHOLESALE TRADE RETAIL TRADE	3,560 3,498 1,165	3.35 3.75 4.67 3.39	3.46 3.75 4.91 3.22	2.93- 4.01 3.06- 3.74 2.88- 4.86 4.82- 4.96 2.86- 3.87 2.18- 3.73	=	24 20 4 - - 4	60 32 28 - - 28	120 46 74 - - 74	122 52 70 - - 69	109 61 48 - - 48	171 83 88 - - 84	195 142 53 - 30 22		884 259 625 - 602 23	410 309 101 2 60 39	909 503 406 84 267 55	857 730 127 - 5 122	602 509 93 28 40 25	664 400 264 104 131 29	484 316 168  124 44	10 7 3 1 -	18	-	80	21 21 21		
ORDER FILLERS	1,472 2,531 1,461	3.20 4.03 3.69	3.44 4.48 3.49	3.27- 4.63 2.54- 3.66 3.45- 4.66 3.09- 4.42 4.62- 4.68	16	2 2 2	34 34 18 16	23 9 14 14	256 243 13 13	16 9 7 7	169 85 84 84	99 45 54 54	103 66 37 37		35 106		299 325	312 278 34 25 9	238 72 166 166	41 23 18 18		197 27 170 170	21 1167	9	27 27 - -	=	
PACKERS, SHIPPING	1,260 536 435	3.21 3.00 3.16	3.29 3.33 3.35	2.56- 3.60 2.74- 3.65 2.27- 3.41 2.62- 3.45 1.88- 2.43	=	12 10 2 2	44 10 34 2 32	18 - 18 2 16	40 32 8 5	19 19 4 15	230 144 86 76 10	96 78 18 16 2	83 69 14 14	28 19 9 8 1	186 176 10 3 7	384 203 181 181	213 168 45 31 14	96 94 2 1	201 111 90 90	113	17 17 -	3	1	9 9 -	:	1 -	
RECEIVING CLERKS	463 546 283	3.61 3.65 3.81	4.08	3.27- 3.89 2.86- 4.52 3.34- 4.55	2	:	20 20 - 20	=	3 - 3	5 - 2	69 6 63 40 12	14 4 10 -	39 13 26 20 6	36 21 15 -	68 57 11 6 5	60 38 22 12	121 59 62 34 27	75 46 29 6 23	162 128 34 15 19	51 27 24 14 10	124 59 65 24 41	84 5 79 78 1	47 47 12 35	10	12 12 12	=	
SHIPPING CLERKS MANUFACTURING NONMANUFACTURING WHOLESALE TRADE	408 407	3.48	3.42	3.31- 4.52	=	:	:		=======================================	1 -	6 6	20 20 20	46 12 34 32	59 51 8 4	108 88 20 20	93 41 52 48	77 56 21 20	74 38 36 25	114 69 45 35	20 4 16 14	50 33 17 17	137 15 122 122	3		1	=	
SHIPPING AND RECEIVING CLERKS MANUFACTURING NONMANUFACTURING RETAIL TRADE	245 252	3.53	3.55	3.18- 3.81 3.24- 3.70 3.04- 4.05 3.54- 4.71	=	:	:	:	17 17 17	11	36 11 25	=	8 4 4 1	25 17 8	28 3 25	44 36 8	125 73 52 26	78 46 32 12	36 24 12 12	35 19 16	1 -	7 1 6	26 26 26	19	:	:::	
TRUCKDRIVERS  MANUFACTURING  MONMANUFACTURING  PUBLIC UTILITIES  WHOLESALE TRADE  RETAIL TRADE  SERVICES	2,587 10,215 7,089 2,409 587	4.64 5.15 5.20 5.15 5.03	4.82 5.24 5.25 5.23 5.25		-						22 3 19 - 16 3	51 13 38 - - - 38		38 31 7 - - 7	95 61 34 1 -	75 33 12	120 62 58 21 - 30 7	46 18 4	222 108 114 60 40 7	185 70 115 102 6 7	458	337 185 152 143 9		553 60	227 3 222	783 8315 6345	5 1 4 3 1

# Table A-5. Custodial and material movement occupations—Continued

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Philadelphia, Pa.-N.J., November 1971)

			Hourly eas	nings <sup>3</sup>	, , , , ,						umber																
Sex, occupation, and industry division	Number of workers	Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	1.60 and under 1.70	-	- 80 1	-	-	2.10	2.20	-	2.60	2.80	3.00	3.20	3.40	3.60 -	3.80	4.00 -	4.20	4.40	4.60	4.80	5.00	5.20	5.40 and
MEN - CONTINUED																											
TRUCKDRIVERS - CONTINUED																											
TRUCKDRIVERS, LIGHT (UNDER 1-1/2 TONS)	94 203	3.45	3.35	\$ 3.01- 3.96 3.03- 3.68 3.00- 4.05 2.58- 3.40	=	:	::::	:	:		19 - 19 3	31 31 31	:	19 19 -	51 17 34 33	43 21 22 21	16 9 7 7	22 7 15 14	27 5 22 7	6	13 13	2 2 -	:	:	:	48 1 47	
TRUCKDRIVERS, MEDIUM (1-1/2 TO AND INCLUDING 4 TONS) MANUFACTURING NOMMANUFACTURING PUBLIC UTILITIES WHOLESALE TRADE	997 3,109 1,816	4.55 5.14 5.21	4.81 5.24 5.25	4.86- 5.27 4.35- 4.87 5.21- 5.27 5.22- 5.28 5.18- 5.27	=			:			3	9 2 7 -		9 9 -	31 31 -	42 31 11 11	61 10 51 21	25 22 3 3	50 9 41 1 40	34 24 10 3	262 238 24 -		68	676 442 234 34 200	60	2632 102 2530 1605 917	13
TRUCKDRIVERS, HEAVY (OVER 4 TONS, TRAILER TYPE) MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES HHOLESALE TRADE	678 4,878 3,562	5.05 5.21 5.24	5.24 5.25 5.25	5.22- 5.28 4.62- 5.29 5.22- 5.28 5.23- 5.28 4.89- 5.26	:				:		:	-				5 5	4 4	1	17 17 -	47 34 13 13	26 26 -	87 78 9 -	20	283 26	160	384 4199 3383	*10
TRUCKDRIVERS, HEAVY (OVER 4 TONS, OTHER THAN TRAILER TYPE)	1,039 437 602 319	5.33 5.18	5.21 5.25 5.25	5.20- 5.28 4.31- 5.26 5.22- 5.29 5.22- 5.27 5.21- 5.84	=				:			11				15 15 -	24 24 -	9 9 -	45 34 11 11	6 6 -	93 93 -		10 10 	39 3 36 -	4	308	8 **6
TRUCKERS, POMER (FORKLIFT) MANUFACTURING NONMANUFACTURING HNDLESALE TRADE RETAIL TRADE	3,635 861 417	3.69 4.37 4.07	3.62 4.71 4.17	3.37- 4.22 3.34- 4.05 4.14- 4.77 3.27- 4.77 4.56- 4.77	=		:		-	2 2 -	9 9 - -	127 127 - -		143 123 20 20	308 20	574 465 109 103 3	679 670 9 - 8	475 474 1 -	367 340 27 21 6	624 561 63 63	184 184 -	250 137	361 2 359 110 249	106 13 93 74 19	19 19 -	47 28 19	3
TRUCKERS, POWER (OTHER THAN FORKLIFT) MANUFACTURING				3.41- 3.99 3.41- 3.98		=	Ξ	-	:	-	Ė	-	=	-	28 28	81 81	75 75	65 65	95 95	31 31	70 62	1	:	-	-	:	
WOMEN																											
JANITORS, PORTERS, AND CLEANERS MANUFACTURING	328 3,677 182 264	2.95 2.21 3.28 2.15	2.92 2.18 3.18 2.19	2.06- 2.29 2.60- 3.36 2.05- 2.28 3.09- 3.58 2.00- 2.36 2.05- 2.26	34	79 1 78 - 44 34	70 11 59 - 12 41	8 77 - 9		393 - 35	35 1241 1	237 28 209 - 23 57	97 14 83 - 15 62	136 95 41 10 1	125 23 102 91 3	52 49 3 3	72 31 41 41	53 17 36 36	16 16 - -								
PACKERS, SHIPPING	427 326	2.85	2.69	2.46- 2.99 2.64- 3.15 2.23- 2.94 2.20- 2.85	16	16 16 16	28 - 28 28	-	2 2 2	1 - 1 1	26 89	28 - 28 28	270 246 24 12	95 7 88 52	125 92 33 15	40 39 1 1	2 2 -	7 -	1	3	1 -	1	1 1 -	1 -	:	:	

\* All workers were at \$5.60 to \$5.80.
\*\* Workers were distributed as follows: 14 at \$5.60 to \$6; 20 at \$6 to \$6.40; 12 at \$6.40 to \$6.80; 14 at \$6.80 to \$7.20; and 8 at \$7.20 to \$7.60.

## Table A-5a. Custodial and material movement occupations-large establishments

(Average straight-time hourly earnings for selected occupations studied in establishments employing 500 workers or more by industry division. Philadelphia, Pa.-N.J., November, 1971)

			Hourly ea	rnings 3								r of wo															_
Sex, occupation, and industry division	Number of workers	Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	and under	1.70	1.80	1.90	\$ 2.00 - 2.10	2.10	2.20	2.40	2.60	2.80	3.00	3.20	3.40	3.60	3.80	4.00	4.20	4.40	4.60	4.80	5.00	5.20	5.4 an
MEN					1.70	1.80	1.90	2.00	2.10	2.20	2.40	2.00	2.00	3.00	3.20	3.40	3.00	3.00	4.00	4.20	4.40	4.00	4.60	3.00	2.20	3.40	ove
GUARDS AND WATCHMEN	1,024	3.57	3.47	\$ 1.80- 3.18 3.22- 4.04 1.77- 2.05	-	-	-	498 - 498	163	22	138 10 128	90 24 66	87 20 67	105 78 27	261 98 163	242 218 24		79 22 57	76 74 2	183 171 12	96 61 35	19 19	1	28 28	9 9	=	
GUARDS MANUFACTURING	902	3.62	3.51	3.26- 4.05	-	-	-	-	-	-	10	-	20	30	76	218	189	17	71	164	61	18	-	27	1	-	
WATCHMEN MANUFACTURING	122	3.20	2.90	2.82- 3.18	-	-	-	-	-	-	-	24	-	48	22	-	1	5	3	7	-	1	1	1	8	-	
JANITORS, PORTERS, AND CLEANERS MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES RETAIL TRADE FINANCE	2,565	3.33 2.86 3.48 2.66	2.83	2.83- 3.56 2.99- 3.72 2.35- 3.32 3.09- 3.65 2.19- 3.04 2.55- 3.01	6	2	21 12 9 - 4 5	40 40 38	53 6 47 - 45 2	79 2 77 - 55 2	410 26 384 3 83 15	221 86 135 8 95 31	156 57 99 3 77 18	492	472 254 218 112 53 52	589 498 91 64 26	567 410 157 136 20	504 426 78 54 24	269 257 12 10 1	20 17 3 3	91 16 75 75	16 16	14 4 10 -				
ABORERS, MATERIAL HANDLING MANUFACTURING NONMANUFACTURING RETAIL TRADE	1,582	3.52		3.03- 3.83 3.23- 3.84 2.24- 3.82 2.17- 3.81	:	4 4	28 - 28 28	74 74 74	70 70 69	48 - 48 48	89 3 86 84	34 11 23 22	87 36 51 51	128	210		464 342 122 122	290 237 53 25	349 320 29 29	152 108 44 44	9 6 3 2	34 16 18 16	55 55 55	99 - 99 62	:	:	
ORDER FILLERS MANUFACTURING NONMANUFACTURING RETAIL TRADE	1,047	3.88 4.57	4.64 3.67 4.65 4.65	4.61- 4.68 3.33- 4.47 4.62- 4.68 4.62- 4.68	:	2 -	2 -	2 -	1 -	2 -	:	3 -	3 -	11 11 -	5 -	77 76 1 1	46 21 25 25	41 32 9	7 -	22	9 -	24 24 -	1018 21 997 997	14 8 6 6	27 27 -	:	
MANUFACTURING	561 433 128	3.72	3.61 3.79 2.44	3.14- 3.88 3.47- 4.01 2.20- 2.88	:	2 - 2	2 - 2	2 - 2	8 - 8	19	26 - 26	18 - 18	20 6 14	13 4 9	51 41 10	35 34 1	80 65 15	71 69 2	98 98	87 87	15 15	2	1	8	=	1	
RECEIVING CLERKS	449 228 221 220	3.80	3.82	3.42- 4.31 3.48- 4.19 3.15- 4.37 3.13- 4.37	2 2 2	=	:	:	3 3 3	2 2 2	12 12 12	11 10 10	7 1 6 6	16 1 15 15	21 16 5 5	34 24 10 9	44 24 20 20	43 20 23 23	90 71 19 19	24 14 10 10	92 51 41 41	6 5 1 1	35 35 35	7 7 7	:	:	
HIPPING CLERKS	130 103		3.74 3.81	3.18- 3.93 3.16- 3.94	=	-	-	-	-	1 -	=	-	2	8	28 28	9 5	6	16 5	41 38	4 2	3	8	3	=	1	:	
HIPPING AND RECEIVING CLERKS	212 119			3.29- 4.28 3.10- 4.77		:	-	-	1	-	Ξ	-	8	6	25 25	15 7	74 12	11	13 12	6 2	1	6	26 26	19	:	=	
TRUCKDRIVERS  MANUFACTURING  NONMANUFACTURING  PUBLIC UTILITIES  RETAIL TRADE	1,160	4.60 5.19 5.19	4.81 5.25 5.24	5-22- 5-28	-	-		:	:	-		:		2	13 12 1 1	25 13 12 12	59 24 35 21 14	29 25 4 4	152 103 49 49	77 70 7 7	97 97 -	124 107 17 17	77 72 5 5		40 5 3	1698 148 1550 1043 507	7: 6: 1:
TRUCKDRIVERS, HEAVY (OVER 4 TONS, TRAILER TYPE)	115	4.59	4.20	5.22- 5.27 4.04- 5.25 5.22- 5.27		=	=	:	=	-	:	Ξ	=	:	=	2 2 -	4 4 -	1 1 -	17 17	34 34	2 2 -	-	:	26 - 26	-	1198 55 1143	
TRUCKDRIVERS, HEAVY (OVER 4 TONS, OTHER THAN TRAILER TYPE)	102	4.65	5.05	3.96- 5.28	-	-	-	-	-	-	-	-	-	-	-	-	-	4	35	6	3	-	-	3	2	31	*1

\* All workers were at \$5.40 to \$5.60.

## Table A-5a. Custodial and material movement occupations-large establishments-Continued

(Average straight-time hourly earnings for selected occupations studied in establishments employing 500 workers or more by industry division, Philadelphia, Pa.-N.J., November, 1971)

			Hourly ea	mings 3							1	Number	of wo	rkers	rece	iving s	straigh	nt-tim	e hour	ly ear	nings	of—						
Sex, occupation, and industry division	Number of workers	Mean <sup>2</sup>	Median <sup>2</sup>	Middle 1	ange <sup>2</sup>	and under	-	-	-	-	-	2.20	-	-	-	-	3.20	-	-	-	-	-	-	-	-	-	-	an
MEN - CONTINUED																												
TRUCKERS, POWER (FORKLIFT) MANUFACTURING NODMANUFACTURING RETAIL TRADE	2,194 432	3.91	3.96 4.72	\$ 3.64- 3.60- 4.56- 4.56-	4.19	1	:	:	:			:	:	8 8 -	1 -	235	205 196 9 3		359 358 1	274 268 6 6		-	241 135	-	32 13 19 19	19 19 -	32 28 4	30
TRUCKERS, POWER (OTHER THAN FORKLIFT) MANUFACTURING	363 363	3.74 3.74		3.39- 3.39-			=	:	:	:	=	Ξ	:	Ξ	-	16 16	75 75	51 51	45 45	95 95	11	62 62	1	Ξ	-	-	:	
HOMEN  JANITORS, PORTERS, AND CLEANERS MANUFACTURING NOMMANUFACTURING PUBLIC UTILITIES RETAIL TRADE FINANCE	1,012 268 744 181 190 190	3.10 2.44 3.28 2.26	3.01 2.29 3.18	2.10- 2.85- 2.07- 3.09- 2.12- 1.98-	3.40 2.91 3.58 2.39	1 -1	1 1	52 6 46 - 5 41	-	195  195  34 3	72 72 35 18	10 146 1	74 8 66 - 23 43	31 14 17 - 15 2	110 93 17 10 1	117 23 94 91 3	52 49 3 3	72 31 41 41	52 17 35 35	16 16 -								
PACKERS, SHIPPING	323 188 188	2.57	2.44	2.37- 2.28- 2.28-	2.93	-	=	=	:	2 2 2	1 1 1	89 89 89	16 16 16	18 12 12	58 52 52	107 15 15	17 1	1 -	-	-	-	-	-	1 -	-	:	=	

# B. Establishment practices and supplementary wage provisions

## Table B-1. Minimum entrance salaries for women officeworkers

(Distribution of establishments studied in all industries and in industry divisions by minimum entrance salary for selected categories of inexperienced women officeworkers, Philadelphia, Pa.-N.J., November 1971)

			lr_	nexper	lenced	l typists						Othe	r inex	perie	nced c	lerical work	ers			
		Man	ufactu	ring		No	nmanu	factur	ing			Man	ufactu	ring		No	nmanu	factur	ing	
Minimum weekly straight-time salary 4	All industries		Base	ed on s	standa	rd weekly ho	ours 6	of—			All industries		Base	ed on s	standa	rd weekly ho	ours 6	of—		
•	industries	All schedules	371/2	383/4	40	All schedules	35	371/2	383/4	40	mustries	All schedules	371/2	383/4	40	All schedules	35	371/2	383/4	40
Establishments studied	420	188	xxx	xxx	xxx	232	xxx	xxx	xxx	xxx	420	188	xxx	xxx	xxx	232	xxx	xxx	xxx	ххх
Establishments having a specified minimum	189	97	17	8	64	92	9	37	8	28	218	103	16	8	68	115	12	43	9	42
\$ 55.00 and under \$ 57.50				-					-		1					1	1			
\$ 57.50 and under \$ 60.00			1 -				-			1	1							1	-	1 7
	ī	-		-	-		-	1 -	-	-	2		-	-	-	2	-	ī	-	1
\$60.00 and under \$62.50	1	-	-	-	-	1	-	1 :	-	-		-	-	-	-	_	-		-	1 :
\$62.50 and under \$65.00		-	-	-	-	3	-	1	-	2	3	7	-	-	-	3	-	1	-	2
\$65.00 and under \$67.50		-	-	-	-	2	-	2	-	-	7	1	1	-	-	6	2	2	-	2
\$67.50 and under \$70.00		-	-	-	-	2	-	1	-	1	6	2	1	-	1	4	-	3	-	1
\$70.00 and under \$72.50	12	6	2	2	2	6	2	3	-	1	12	5	1	1	2	7	1	3	1	2
\$72.50 and under \$75.00		3	1	-	2	1	-	1	-	-	8	3	1	-	2	5	-	3	-	1
\$ 75.00 and under \$ 77.50	22	15	5	2	7	7	-	1	2	2	32	13	2	2	7	19	1	10	2	4
\$ 77.50 and under \$ 80.00		3	1		2	7	-	4	-	2	5	2	-	-	2	3	-	2		1
\$ 80.00 and under \$ 82.50		10	2	1	4	20	3	10	1	3	38	14	2	1	7	24	4	9	3	5
\$ 82.50 and under \$ 85.00	8	5	1	-	3	3	3	2	1	-	7	6	2	1	3	1	-	í	1 -	1
					10		2		4	1		15	4	1	10	10	-		2	3
\$ 85,00 and under \$ 87.50		14	3	-		16	2	8			25						-	4		
\$87.50 and under \$90.00		3	-	1	2	4	-	1	1	2	10	5	-	1	4	5	-	1	1	3
\$ 90.00 and under \$ 92.50 \$ 92.50 and under \$ 95.00		2 3	1	-	2 3	3	-	-	-	3	9 5	4	ī	1	3	5	-	1	-	1
•							1						1						-	
\$95.00 and under \$100.00	11	6	1	1	4	5	1	1	-	'2	12	4	1	-	3	8	2	-	-	5
\$ 100.00 and under \$ 105.00		8	-	-	6	5	1	1	-	3	12	8	-	-	5	4	1	1	-	2
\$105.00 and under \$110.00	10	7	1	-	6	3	-	1	-	2	8	5	-	-	5	3	-	1	-	1 2
\$110.00 and under \$115.00		-	-	-	-	1	-	-	-	1	1	-	-	-	-	1	-	-	-	1
\$ 115.00 and under \$ 120.00		3	-	-	3		-	-	-		3	3	-	-	3		-		-	
\$ 120.00 and under \$ 125.00		2		-	2	1		-	-	1	3	2	-	-	2	1				1
\$ 125.00 and under \$ 130.00		3		-	3		-		-	1	4	4	-	-	4		-			
\$ 130.00 and under \$ 135.00		3	-		3		1				2	2		1	2		1 3		1	
	-	1		1	-	1	1 7			-	2	1	1 -	1	-				-	1 ;
\$ 135.00 and under \$ 140.00 \$ 140.00 and over	2	-	-	-	-	2	-	-	-	2	1	-	-	-	-	1	-	-	1	li
Establishments having no specified																				
minimum	82	41	xxx	xxx	xxx	41	xxx	xxx	xxx	xxx	100	51	xxx	xxx	xxx	49	xxx	xxx	xxx	xxx
Stablishments which did not employ		-22				1.0														
workers in this category	148	50	xxx	xxx	xxx	98	xxx	xxx	xxx	xxx	101	34	xxx	xxx	xxx	67	xxx	xxx	xxx	XXX
Data not available	1	-	xxx	xxx	xxx	1	xxx	xxx	xxx	xxx	1	-	xxx	xxx	xxx	1	xxx	xxx	xxx	XXX

#### Table B-2. Shift differentials

(Late-shift pay provisions for manufacturing plantworkers by type and amount of pay differential, Philadelphia, Pa.-N.J., November 1971)

(All plantworkers in manufacturing = 100 percent)

		Percent of manufactu	ring plantworkers	
Late-shift pay provision		having provisions 7 te shifts	Actually worki	ng on late shifts
	Second shift	Third or other shift	Second shift	Third or othe shift
Total	89.2	80.7	17.4	7.4
To pay differential for work on late shift	0.4	0.7	0. 1	
Pay differential for work on late shift	88.9	80.1	17.3	7.4
Type and amount of differential:				
Uniform cents (per hour)	57.3	50.4	11.4	6.0
4 cents	. 2	-	(8)	-
5 cents	2.3	.5	. 2	(8)
7 cents	2. 1	. 2	.7	
8 cents	3.0	-	. 8	- - - (*) .9
9 cents	1.2	-	. 3	-
10 cents	21.0	6.6	4. 1	. 9
11 cents	1. 2	.4	. 1	(°)
12 cents	7.8 1.8	5.0	1.7	.9
12½ cents 13 cents	1.8	2.3	.5	. 4
14 cents	1.4	1. 1	. 2	(8)
15 cents	6.9	15.6	1.0	1.8
16 cents	0.7	1.5	1.0	.3
17 cents		1.4	2	(8)
18 cents	1.9	1.9	.5	.1
18 <sup>3</sup> / <sub>4</sub> cents	. 5		(8)	
19 cents	-	1.2	-	.1
20 cents	3.5	4.0	1.0	. 3
22 or 24 cents	-	. 8	_	. 2
25 cents	. 3	2. 1	1	.3
26 <sup>3</sup> / <sub>4</sub> cents	1.9	1.9	. 1	.1
27 cents	-	. 8	-	. 1
30 cents	-	2.9	-	. 4
35 or 40 cents	. 3	. 3	(8)	(8)
Uniform percentage	29.7	26.7	5.4	1.1
41/2 percent	1,4	1.4	. 4	. 1
5 percent	1.6	1.3	.3	(8)
7 percent	2.5	1.7	.6	.1
7½ or 8 percent	1.2	. 9	.1	(8)
10 percent		16.7	3.9	.7
12 percent 15 percent	.8	2.7	. 2	(8)
Other formal pay differential	1.8	2.9	.5	.3
Come to the pay desire contract		/		

# Table B-3. Scheduled weekly hours and days

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by scheduled weekly hours and days of first-shift workers, Philadelphia, Pa.-N.J., November 1971)

			Planty	workers						Officeworkers	3		
Weekly hours and days	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Service
All workers	100	100	100	100	100	100	100	100	100	100	100	100	100
All workers	100	100	100	100	100	100	100	100	100	100	100	100	100
O house—E doug	(9)					2							
0 hours—5 days	(0)	-	-		-		-		-	-		-	-
3 hours—5 days		-	-	- 1	-	4		-	-	-			-
) hours—5 days	(')	(9)		-		2	(9)	-	-	-	(3)	-	-
2 hours			-	-	3		-	-	-	-	-		-
4 days		(9)	-	-	-	-	-	-	-	-			-
6 days	1	-	_	- 1	3	-	1-	-	-	-	-	-	-
12/5 hours-5 days	-	-	-		-		(9)	-	-	-	_	2	
hours-5 days		5	-	- 1	4	(9)	ìo	5	9	6	5	16	11
53/4 hours—5 days						\ ',						1	1
hours—5 days					-		( <sup>9</sup> )		-	1		2	1
			-	-	-			2		-	-	_	-
1/4 hours—5 days		-		-	-	-	2	2	-	-	-	3	1
1/3 hours—5 days		7	-	-	-	-	2	-	-		-	6	-
2/5 hours—5 days		1	-	-	-	-	(9)	-	-	2	-	-	-
5 1/2 hours—5 days		-	-	- 1	-	-	1	-	-	-	-	4	-
62/3 hours—5 days	-	-	-	-	-	-	1	-	-	-	-	3	-
7 hours—5 days	-	-	-	-	-	-	(9)	-	-	-	-	1	1
7 1/2 hours 5 days	. 10	7	-	3	27	(9)	32	18	25	39	45	42	47
72/3 hours—5 days						'-'	1			1 1		2	-
13/4 hours—5 days				4			(9)			2		-	1
79/10 hours—5 days		7	-	7	-		1			- 1		3	
ver 37% and under 38% hours—5 days		-	-	-	2	7	1	2		1 7		,	-
ver 37/10 and under 38/4 nours—5 days	)9 (	(9)	-	(9)	_	2	7	15	-	9	-	2	-
3 4 hours—5 days	(9)	(9)	-	(-)	-				2	9	-	4	2
1/2 hours—5 days	(')		-		-		(9)	1	, :	1		1	
) hours	82	86	97	90	62	77	.40	58	65	42	50	14	30
4 days		-	-	-		5	-		-	-		-	-
5 days		86	97	90	62	72	40	58	65	42	50	14	30
3 /3 hours-5 days		1	-	-	-	-	-	-	-	-	-	-	-
hours -5 1/2 days	(9)	-	-	-	2	-	-	-	-	-	-	-	-
hours		-	2	3	-	-	-	-	_	-	-	-	15-
5 days	(9)	-	2	-	-	-	-	-	-	- 1	-	-	-
51/2 days	(9)	-	_	3	-		-	-	-		-	-	-
ver 45 and under 48 hours—5 days		-	1			2					1		
hours—6 days		(9)				10	(9)				- 5		(9)
		( )		i	-	10	( )		3		-		( )
5 hours—6 days	(')			1		-	-	-	-	-	175	-	-

Table B-4. Paid holidays

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by number of paid holidays provided annually, Philadelphia, Pa.—N.J., November 1971)

			1 lant	workers						Officeworker			
Item	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Services
	100			100		100							
All workers	100	100	100	100	100	100	100	100	100	100	100	100	100
Workers in establishments providing paid holidays	99	99	100	100	99	86	99	100	100	100	100	100	99
Workers in establishments providing	1 "		100	100	**	00	//	100	100	100	100	100	//
no paid holidays	1	(9)	-	-	1	14	(9)	-	-	-	-	-	1
Number of days													
Less than 6 holidays	2		_		9		(9)	(9)	_		(9)		
6 holidays		-	-	6	13	17	3	2	-	2	10	2	16
6 holidays plus 1 or 2 half days		4	-	3	1	2	1	2	-	3	1	1	2
7 holidays		14	2	4	33	32	7	8	2	3	33	3	11
7 holidays plus 1 half day		1	-	6	-	3	2	1	-	6	7	-	1
7 holidays plus 2, 3, or 5 half days		4	-	-	-	-	1	3	-	-	5	-	2
8 holidays	17	15	34	11	10	25	14	12	52	11	8	3	36
8 holidays plus 1 half day		1	-	11	-	1	3	3	-	9	-	1	11
8 holidays plus 2 or 6 half days 9 holidays		2 25	22	(9)	26	(9)	18	28	15	1 22	34	1 3	12
9 holidays plus 1 or 2 half days		3	22	3	20	( )	3	7	15	2 2	34	2	12
10 holidays		18	15	24	6	3	12	20	3	20	-	7	1 7
10 holidays plus 1 or 2 half days		2	-	5	_	_	2	3	1	5	1	2	7
11 holidays	5	6	18	6			6	4	19	14	-	5	3
11 holidays plus 1 or 2 half days	1	1	4	- 1	-	_	2	î	5	1 2	_	4	_
12 holidays	2	3	4	6	-	-	20	2	3	1	-	60	-
12 holidays plus 1 or 2 half days	(9)	-	-	-	-	2	2	-	-	-	-	5	-
13 holidays	(9)	1	-	3	-	-	(9)		-	-	-	(9)	-
15 holidays	1	2	-	-	-	-	1	1	-	-	-	1	(9)
Total holiday time 10													
15 days	1	2	-	-	-	-	1	1	_	-		1	(9)
13 days or more		2	-	3	-	2	1	1	-	-	-	2	(9)
12½ days or more		2	-	3	-	2	2	1	-	- 1	-	7	(9)
12 days or more		5	4	9	-	2	23	3	3	1	-	69	(9)
11½ days or more		6	8	9	-	2	25	4	7	1	-	71	(9)
ll days or more		12	26	17	-	2	32	8	28	20	-	77	3
10 <sup>1</sup> / <sub>2</sub> days or more		14	26	20	-	2	33	11	28	20	1	78	3
10 days or more		34	42	44	6	5	47	35	31	40	1	87	7
9½ days or more		35 61	42 64	47 60	6 32	5	48	37	31	42	1	88	7
9 days or more		63	64	70	32	6	68	69 72	46	65	36	91	21
8½ days or more 8 days or more		81	98	81	42	31	86	87	46 98	75 85	36 48	92	32
$7^{1}/_{2}$ days or more		82	98	87	42	34	88	88	98	91	55	95 95	69
7 days or more		97	100	91	76	66	96	97	100	95	89	97	81
$6^{1}/_{2}$ days or more		99	100	94	76	68	9.7	98	100	98	90	98	81
6 days or more		99	100	100	89	86	98	99	100	100	99	100	99
4 days or more	97	99	100	100	92	86	98	100	100	100	99	100	99
3 days or more	98	99	100	100	95	86	98	100	100	100	99	100	99
2 days or more	98	99	100	100	97	86	99	100	100	100	100	100	99
l day or more	99	99	100	100	99	86	99	100	100	100	100	100	99

Table B-5. Paid vacations

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by vacation pay provisions, Philadelphia, Pa,-N.J., November 1971)

			Planty	workers			Officeworkers							
Vacation policy	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Services	
All workers	100	100	100	100	100	100	100	100	100	100	100	100	100	
Method of payment														
Workers in establishments providing paid vacations	81	99 72 21 7	100 100	100 97 3	97 94 2	100 75 20 5	100 98 (°)	100 95 (°)	100 100 -	100 100 -	100 100	100	100 97 2 (°)	
Workers in establishments providing no paid vacations	1	(9)		-	3	-	-			-			-	
Amount of vacation pay 11														
After 6 months of service														
Under 1 week	18	32 12 5 1	7 46 2	12 37 ( <sup>9</sup> )	8 19 (9)	36 7 -	11 44 11 8	13 42 11 7	8 53 2	14 31 8 2	10 19 12	7 53 14 17	16 52 2 11	
2 weeks3 weeks		-	-	-	-	-	( <sup>9</sup> )	( <sup>9</sup> )	-	-	-	-	-	
After 1 year of service  Under 1 week	66 3 23 2	(°) 62 5 20 4 7	64 - 36 - -	49 3 49 - -	78 19 -	91 - 9 - -	20 1 76 1 2	15 2 77 2 3 2	59 41 -	18 82 -	69	- 1 96 2 2	28 72 -	
After 2 years of service  Juder 1 week	31 11 48 3 5	(°)) 37 17 32 5 8 2	18 1 81	33 6 61 -	17 1 79 -	42 13 46	4 1 89 3 3	6 2 81 2 8	5 (°)) 95 - -	- 6 94 - -	2 1 98 -	97 2 2	11 2 65 22	
After 3 years of service														
Under 1 week	8 8 72 3 8	(°) 8 12 60 5 12 2	- - 99 1 - -	10 6 82 2 -	93	33 5 58 - 4	1 1 91 3 4	1 2 84 3 8	98 (9)	97 - 1 -	( <sup>9</sup> ) 99 ( <sup>9</sup> )	95 2 3	8 (°) 69 22 1	
After 4 years of service  Under 1 week	6 6 75 4 8	(°) 7 9 63 6 12 2	- - 99 1 -	10 6 82 2	93	14 5 76 - 6	1 1 91 3 4	1 2 84 3 8	98 (°)	- 2 97 - 1	(9) 99 (9)	95 2 3	- 2 (°) 75 22 1	

Table B-5. Paid vacations—Continued

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by vacation pay provisions, Philadelphia, Pa,-N.J., November 1971)

			Planty	workers			Officeworkers							
Vacation policy	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Service	
Amount of vacation pay 11—Continued														
After 5 years of service														
week	2	2	_		2	7	(9)	1			(9)		91	
ver 1 and under 2 weeks	1	1	-		-	5	(9)	-	-	-		-	(%)	
weeksver 2 and under 3 weeks	74 5	65 8	95 3	88	84	79	77 5	67 8	96	71	93	83	56	
weeks	15	20	2	12	11	9	17	22	4	29	6	11	40	
ver 3 and under 4 weeksweeks	1	4	-			-	(%)	(9)	1			1	1	
ver 4 and under 5 weeks		-	-	-	-	-	1	2		-		-	-	
After 10 years of service														
week	1	1	-	-	_	7	(9)		_		_	2.5	(9)	
ver 1 and under 2 weeksweeks		1 12	- 4	24	- 6	5 32	(°) (°) 17	7	3	14	13	34	(*)	
ver 2 and under 3 weeks	2	3	(9)	3	-	-	1	1	(9)	1	-	-	1	
weeksver 3 and under 4 weeks	72	65 10	95	69	91	54	73	76 2	96	65	87	62	74	
weeks	5	8	1	2	-	2	7	12	1	20	-	4	2	
ver 6 weeks		-	-	-	-	-	1	2	-	-	-	-	-	
After 12 years of service														
weekver 1 and under 2 weeks	1 1	1			-	7 5	(%)	-	-	-	-	-	(%)	
weeks	9	10	4	20	6	18	14	6	1	11	9	30	16	
ver 2 and under 3 weeksweeks		66	(°)	67	90	69	72	1 74	(°)	64	91	58	80	
ver 3 and under 4 weeks	7	11	1	2	-	(9)	3	5	(9)	-	-	4	2	
weeksver 6 weeks	6 	9	1 -	4 -	1 -	2	8	13	1 -	21	(9)	4	2	
After 15 years of service														
week	1	1	-	-	-	7	(9)	-	1-	4	-	-	(9)	
ver 1 and under 2 weeksweeks		1 4	1	10	6	14	3	3	(9)	4	9	2	9	
ver 2 and under 3 weeks	1	1	-	-:	-	-	.=	-	-		-	-	1 :	
weeksver 3 and under 4 weeks		51 7	65	54	61	72	67	48	86	50	79	82 4	69	
weeksver 4 and under 5 weeks		34	31	36	30	7	26	43	13	46	12	12	22	
weeksver 6 weeksver 6 weeks	(9)	1	1	-		:	(9)	(9)	(9)	-		1	1 :	
ver 6 weeks		-		-	-	-	1	2	-	-	-	-	-	
After 20 years of service														
weekver 1 and under 2 weeks	l (°)	1	-	-	-	7	(9)	-	-	-		-	(%)	
weeks	4	4	1	10	4	9	3	3	(9)	4	4	2	9	
ver 2 and under 3 weeksweeks	1	1 22	-	15	20	5 72	(9)	14	ž	16	19	36	(%)	
ver 3 and under 4 weeks	2	4	-	-	-	-	1	2	-	-	-	-	-	
weeksver 4 and under 5 weeks		51 5	92	66	74	7	65 1	63	94	60	78	61	49	
weeks	7	10	6	9	-	1	8	15	4	20	-	1	1	
weeks		1	-	-	-	-	(9)	(9)	-		-		-	
VET O MEEKS	-		-	1		-	1	-	-		-	-	-	

Table B-5. Paid vacations-Continued

(Percent distribution of plantworkers and officeworkers in all industries and in industry divisions by vacation pay provisions, Philadelphia, Pa.-N.J., November 1971)

	Plantworkers							Officeworkers								
Vacation policy	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Service			
Amount of vacation pay 11—Continued																
After 25 years of service																
						-	/9 \					1	91			
l week Over 1 and under 2 weeks	1 (9)	1			-	7	(9)	1				-	(,)			
weeks		4	1	10	4	9	3	3	(9)	4	4	2	9			
Over 2 and under 3 weeks	1	1	2	1 -	-	5	(9)	-	-	1 -	-		(9)			
weeks	14	11	-	15	16	53	12	9	2	16	15	12	35			
Over 3 and under 4 weeks		2	-	-	-	-	(9)	1	-	-	-	-	-			
weeks		55	40	56	55	26	60	56	38	43	62	77	54			
Over 4 and under 5 weeks		4	1			-	2	1	1	1 .7		5	-			
5 weeks Over 5 and under 6 weeks		19	54	17	23	-	20	27	57	33	19	3	-			
weeks		2	4	-		1	(9)	(9)	3	-		-	1			
Over 6 weeks		-	-	2		-	1	2		4	-	-	-			
After 30 years of service																
week	1	1				7	(9)						(9)			
Over 1 and under 2 weeks		i	2			1 1	( )	2		1 1	-	-	( )			
weeks	4	4	1	10	4	9	3	3	(9)	4	4	2	9			
Over 2 and under 3 weeks	î	i	-		-	1 1	-	-	-	:	-	1 -	1 1			
weeks		11	-	15	16	58	12	9	2	16	15	12	36			
Over 3 and under 4 weeks		2	-	-	-	-	(9)	1	-	-	-	-	-			
weeks	47	47	40	56	55	26	56	46	38	37	62	76	54			
Over 4 and under 5 weeks	3	4	1	-	47.7	-	2	1	1	-	-	4	-			
weeks		24	54	17	23	-	24	35	57	38	19	6	-			
Over 5 and under 6 weeks		1 4	4	(9)		-	1	2 2	3	ī	-	-	-			
Over 6 weeks		-	-	2	-	1	1	2	-	4	-	-	1			
Maximum vacation available																
week	1	1			1 2	7	(9)	_	_				(9)			
over 1 and under 2 weeks		i	_			1	'-'	-	-	- 1		-	( )			
weeks		4	1	10	4	9	3	3	(9)	4	4	2	9			
Over 2 and under 3 weeks	1	1	-	-	-	-	-	-	-	-	-	-	-			
weeks	14	11	-	11	16	58	12	9	2	13	15	12	36			
ver 3 and under 4 weeks		2	-	-	-	-	(9)	1	-	-	-	-	-			
weeks		47	40	59	55	23	56	46	38	40	62	75	54			
over 4 and under 5 weeks		4	1		-	-	2	1	1		-	4	-			
weeks		23	54	17	23	3	24	33	57	38	19	5	1			
Over 5 and under 6 weeks		1	-	2	-	-	1	2	-	1 ;		-	-			
weeks	3	5	4	(9)	-	-	2	4 2	3	1 4	-	1 ;	1 ;			
Over 6 weeks	(*)	-	-	2	-	-	1	2	-	4	-	1	1			

See footnotes at end of tables.

# Table B-6. Health, insurance, and pension plans

(Percent of plantworkers and officeworkers in all industries and in industry divisions employed in establishments providing health, insurance, or pension benefits, Philadelphia, Pa.-N.J., November 1971)

	Plantworkers							Officeworkers						
Type of benefit and financing <sup>l2</sup>	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Services	All industries	Manu- facturing	Public utilities	Wholesale trade	Retail trade	Finance	Service	
All workers	100	100	100	100	100	100	100	100	100	100	100	100	100	
orkers in establishments providing at										1 - 1				
east 1 of the benefits shown below	99	99	99	99	95	99	99	99	100	100	100	100	99	
											200			
Noncontributory plans	97	98 83	99 56	99	92 78	93 85	99 69	99 67	99 45	100	96 55	99	88 46	
Accidental death and dismemberment	19	83	56	80	10	65	69	67	45	07	33	00	40	
insurance	66	64	82	81	57	83	59	66	92	62	33	46	58	
Noncontributory plans	57	59	43	67	49	74	40	52	40	47	20	31	37	
Sickness and accident insurance or		44							2.2					
sick leave or both 13	91	95	85	96	87	63	87	91	98	75	99	87	57	
Sickness and accident insurance	78	92	54	82	58	54	56	75	38	54	47	48	37	
Noncontributory plansSick leave (full pay and no	69	82	39	71	52	48	41	65	18	38	43	28	19	
waiting period)Sick leave (partial pay or	19	11	26	36	29	23	65	66	85	54	32	75	46	
waiting period)	11	3	33	7	26	3	5	(9)	8	1	40	2	5	
Long-term disability insurance	13	14	24	20	5	10	25	25	10	19	9	37	18	
Noncontributory plans	11	11	24	19	3	10	13	18	10	10	4	12	8	
Hospitalization insurance	96	99	99	99	89	89	97	99	100	97	94	97	90	
Noncontributory plans	86	91	91	80	73	82	64	80	92	61	56	45	44	
Surgical Insurance	95	98	99	99	89	85	96	99	100	97	94	96	78	
Noncontributory plans	85	89	91	77	73	78	.63	80	92	59	56	45	32	
Medical insurance	90	92	99	93	80	85	92	96	100	94	65	96	78	
Noncontributory plans	81	84	91	71	73	75	62	78	92	56	56	45	32	
Major medical insurance	57	57	98	74	44	30	84	81	99	87	60	89	73	
Noncontributory plans	49	51	89 23	57	30	23	49	60	91	55	16	39	19	
Dental insurance	4	1	21	(9)	7		4 2	2	5 4		6	3	2	
Noncontributory plansRetirement pension	88	92	86	89	81	73	86	93	74	84	89	87	66	
Noncontributory plans	79	81	84	87	69	70	73	72	71	81	52	78	61	
Tronconti ibutor y piano	17	01	04	01	0 7	10	13	1.6	(1	0.1	32	10	01	

See footnotes at end of tables.

# **Footnotes**

All of these standard footnotes may not apply to this bulletin.

1 Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

The mean is computed for each job by totaling the earnings of all workers and dividing by the number of workers. The median designates position—half of the employees surveyed receive more than the rate shown; half receive less than the rate shown. The middle range is defined by 2 rates of pay; a fourth of the workers earn less than the lower of these rates and a fourth earn more than the higher rate.

Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

4 These salaries relate to formally established minimum starting (hiring) regular straight-time salaries that are paid for standard workweeks.

5 Excludes workers in subclerical jobs such as messenger.

6 Data are presented for all standard workweeks combined, and for the most common standard workweeks reported.

7 Includes all plantworkers in establishments currently operating late shifts, and establishments whose formal provisions cover late shifts, even though the establishments were not currently operating late shifts.

8 Less than 0.05 percent.

9 Less than 0.5 percent.

All combinations of full and half days that add to the same amount are combined; for example, the proportion of workers receiving a total of 9 days includes those with 9 full days and no half days, 8 full days and 2 half days, 7 full days and 4 half days, and so on. Proportions then were cumulated.

Includes payments other than "length of time," such as percentage of annual earnings or flat-sum payments, converted to an equivalent time basis; for example, a payment of 2 percent of annual earnings was considered as 1 week's pay. Periods of service were chosen arbitrarily and do not necessarily reflect the individual provisions for progression. For example, the changes in proportions indicated at 10 years' service include changes in provisions occurring between 5 and 10 years. Estimates are cumulative. Thus, the proportion eligible for 3 weeks' pay or more after 10 years includes those eligible for 3 weeks' pay or more after fewer years of service.

Estimates listed after type of benefit are for all plans for which at least a part of the cost is borne by the employer. "Noncontributory plans" include only those plans financed entirely by the employer. Excluded are legally required plans, such as workmen's compensation, social

security, and railroad retirement.

13' Unduplicated total of workers receiving sick leave or sickness and accident insurance shown separately below. Sick leave plans are limited to those which definitely establish at least the minimum number of days' pay that can be expected by each employee. Informal sick leave allowances determined on an individual basis are excluded.

# Appendix. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field staff in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field economists are instructed to exclude working supervisors; apprentices; learners; beginners; trainees; and handicapped, part-time, temporary, and probationary workers.

## OFFICE

## BILLER, MACHINE

Prepares statements, bills, and invoices on a machine other than an ordinary or electromatic typewriter. May also keep records as to billings or shipping charges or perform other clerical work incidental to billing operations. For wage study purposes, billers, machine, are classified by type of machine, as follows:

Biller, machine (billing machine). Uses a special billing machine (combination typing and adding machine) to prepare bills and invoices from customers' purchase orders, internally prepared orders, shipping memorandums, etc. Usually involves application of predetermined discounts and shipping charges and entry of necessary extensions, which may or may not be computed on the billing machine, and totals which are automatically accumulated by machine. The operation usually involves a large number of carbon copies of the bill being prepared and is often done on a fanfold machine.

Biller, machine (bookkeeping machine). Uses a bookkeeping machine (with or without a typewriter keyboard) to prepare customers' bills as part of the accounts receivable operation. Generally involves the simultaneous entry of figures on customers' ledger record. The machine automatically accumulates figures on a number of vertical columns and computes and usually prints automatically the debit or credit balances. Does not involve a knowledge of bookkeeping. Works from uniform and standard types of sales and credit slips.

## BOOKKEEPING-MACHINE OPERATOR

Operates a bookkeeping machine (with or without a typewriter keyboard) to keep a record of business transactions.

Class A. Keeps a set of records requiring a knowledge of and experience in basic bookkeeping principles, and familiarity with the structure of the particular accounting system used. Determines proper records and distribution of debit and credit items to be used in each phase of the work. May prepare consolidated reports, balance sheets, and other records by hand.

Class B. Keeps a record of one or more phases or sections of a set of records usually requiring little knowledge of basic bookkeeping. Phases or sections include accounts payable, payroll, customers' accounts (not including a simple type of billing described under biller, machine), cost distribution, expense distribution, inventory control, etc. May check or assist in preparation of trial balances and prepare control sheets for the accounting department.

## CLERK, ACCOUNTING

Performs one or more accounting clerical tasks such as posting to registers and ledgers; reconciling bank accounts; verifying the internal consistency, completeness, and mathematical accuracy of accounting documents; assigning prescribed accounting distribution codes; examining and verifying for clerical accuracy various types of reports, lists, calculations, posting, etc.; or preparing simple or assisting in preparing more complicated journal vouchers. May work in either a manual or automated accounting system.

The work requires a knowledge of clerical methods and office practices and procedures which relates to the clerical processing and recording of transactions and accounting information. With experience, the worker typically becomes familiar with the bookkeeping and accounting terms and procedures used in the assigned work, but is not required to have a knowledge of the formal principles of bookkeeping and accounting.

#### CLERK, ACCOUNTING-Continued

Positions are classified into levels on the basis of the following definitions.

Class A. Under general supervision, performs accounting clerical operations which require the application of experience and judgment, for example, clerically processing complicated or nonrepetitive accounting transactions, selecting among a substantial variety of prescribed accounting codes and classifications, or tracing transactions through previous accounting actions to determine source of discrepancies. May be assisted by one or more class B accounting clerks.

Class B. Under close supervision, following detailed instructions and standardized procedures, performs one or more routine accounting clerical operations, such as posting to ledgers, cards, or worksheets where identification of items and locations of postings are clearly indicated; checking accuracy and completeness of standardized and repetitive records or accounting documents; and coding documents using a few prescribed accounting codes.

#### CLERK, FILE

Files, classifies, and retrieves material in an established filing system. May perform clerical and manual tasks required to maintain files. Positions are classified into levels on the basis of the following definitions.

Class A. Classifies and indexes file material such as correspondence, reports, technical documents, etc., in an established filing system containing a number of varied subject matter files. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

Class B. Sorts, codes, and files unclassified material by simple (subject matter) heading or partly classified material by finer subheadings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

Class C. Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. May perform simple clerical and manual tasks required to maintain and service files.

## CLERK, ORDER

Receives customers' orders for material or merchandise by mail, phone, or personally. Duties involve any combination of the following: Quoting prices to customers; making out an order sheet listing the items to make up the order; checking prices and quantities of items on order sheet; and distributing order sheets to respective departments to be filled. May check with credit department to determine credit rating of customer, acknowledge receipt of orders from customers, follow up orders to see that they have been filled, keep file of orders received, and check shipping invoices with original orders.

## CLERK, PAYROLL

Computes wages of company employees and enters the necessary data on the payroll sheets. Duties involve: Calculating workers' earnings based on time or production records; and posting calculated data on payroll sheet, showing information such as worker's name, working days, time, rate, deductions for insurance, and total wages due. May make out paychecks and assist paymaster in making up and distributing pay envelopes. May use a calculating machine.

NOTE: The Bureau has discontinued collecting data for oilers and plumbers.

#### COMPTOMETER OPERATOR

Primary duty is to operate a Comptometer to perform mathematical computations. This job is not to be confused with that of statistical or other type of clerk, which may involve frequent use of a Comptometer but, in which, use of this machine is incidental to performance of other duties.

#### KEYPUNCH OPERATOR

Operates a keypunch machine to record or verify alphabetic and/or numeric data on tabulating cards or on tape.

Positions are classified into levels on the basis of the following definitions.

<u>Class A.</u> Work requires the application of experience and judgment in selecting procedures to be followed and in searching for, interpreting, selecting, or coding items to be keypunched from a variety of source documents. On occasion may also perform some routine keypunch work. May train inexperienced keypunch operators.

Class B. Work is routine and repetitive. Under close supervision or following specific procedures or instructions, works from various standardized source documents which have been coded, and follows specified procedures which have been prescribed in detail and require little or no selecting, coding, or interpreting of data to be recorded. Refers to supervisor problems arising from erroneous items or codes or missing information.

## MESSENGER (Office Boy or Girl)

Performs various routine duties such as running errands, operating minor office machines such as sealers or mailers, opening and distributing mail, and other minor clerical work. Exclude positions that require operation of a motor vehicle as a significant duty.

## SECRETARY

Assigned as personal secretary, normally to one individual. Maintains a close and highly responsive relationship to the day-to-day work of the supervisor. Works fairly independently receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties, usually including most of the following:

a. Receives telephone calls, personal callers, and incoming mail, answers routine inquiries, and routes technical inquiries to the proper persons;

b. Establishes, maintains, and revises the supervisor's files;

c. Maintains the supervisor's calendar and makes appointments as instructed;

d. Relays messages from supervisor to subordinates;

e. Reviews correspondence, memorandums, and reports prepared by others for the supervisor's signature to assure procedural and typographic accuracy;

f. Performs stenographic and typing work.

May also perform other clerical and secretarial tasks of comparable nature and difficulty. The work typically requires knowledge of office routine and understanding of the organization, programs, and procedures related to the work of the supervisor.

#### Exclusions

Not all positions that are titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows:

a. Positions which do not meet the "personal" secretary concept described above;

b. Stenographers not fully trained in secretarial type duties;

c. Stenographers serving as office assistants to a group of professional, technical, or managerial persons;

d. Secretary positions in which the duties are either substantially more routine or substantially more complex and responsible than those characterized in the definition;

e. Assistant type positions which involve more difficult or more responsible technical, administrative, supervisory, or specialized clerical duties which are not typical of secretarial work.

## SECRETARY-Continued

NOTE: The term "corporate officer," used in the level definitions following, refers to those officials who have a significant corporate-wide policymaking role with regard to major company activities. The title "vice president," though normally indicative of this role, does not in all cases identify such positions. Vice presidents whose primary responsibility is to act personally on individual cases or transactions (e.g., approve or deny individual loan or credit actions; administer individual trust accounts; directly supervise a clerical staff) are not considered to be "corporate officers" for purposes of applying the following level definitions.

#### Class A

1. Secretary to the chairman of the board or president of a company that employs, in all, over 100 but fewer than 5,000 persons; or

2. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 5,000 but fewer than 25,000 persons; or

3. Secretary to the head, immediately below the corporate officer level, of a major segment or subsidiary of a company that employs, in all, over 25,000 persons.

## Class B

l. Secretary to the chairman of the board or president of a company that employs, in all, fewer than 100 persons; or

2. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 100 but fewer than 5,000 persons; or

3. Secretary to the head, immediately below the officer level, over either a major corporate-wide functional activity (e.g., marketing, research, operations, industrial relations, etc.) or a major geographic or organizational segment (e.g., a regional headquarters; a major division) of a company that employs, in all, over 5,000 but fewer than 25,000 employees; or

4. Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, over 5,000 persons; or

5. Secretary to the head of a large and important organizational segment (e.g., a middle management supervisor of an organizational segment often involving as many as several hundred persons) or a company that employs, in all, over 25,000 persons.

## Class C

1. Secretary to an executive or managerial person whose responsibility is not equivalent to one of the specific level situations in the definition for class B, but whose organizational unit normally numbers at least several dozen employees and is usually divided into organizational segments which are often, in turn, further subdivided. In some companies, this level includes a wide range of organizational echelons; in others, only one or two; or

 Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, fewer than 5,000 persons.

#### Class D

1. Secretary to the supervisor or head of a small organizational unit (e.g., fewer than about 25 or 30 persons);  $\underline{or}$ 

Secretary to a nonsupervisory staff specialist, professional employee, administrative officer, or assistant, skilled technician or expert. (NOTE: Many companies assign stenographers, rather than secretaries as described above, to this level of supervisory or nonsupervisory worker.)

## STENOGRAPHER

Primary duty is to take dictation using shorthand, and to transcribe the dictation. May also type from written copy. May operate from a stenographic pool. May occasionally transcribe from voice recordings (if primary duty is transcribing from recordings, see Transcribing-Machine Operator, General).

 $\underline{\text{NOTE}}$ : This job is distinguished from that of a secretary in that a secretary normally works in a confidential relationship with only one manager or executive and performs more responsible and discretionary tasks as described in the secretary job definition.

## Stenographer, General

Dictation involves a normal routine vocabulary. May maintain files, keep simple records, or perform other relatively routine clerical tasks.

## STENOGRAPHER-Continued

## Stenographer, Senior

Dictation involves a varied technical or specialized vocabulary such as in legal briefs or reports on scientific research. May also set up and maintain files, keep records, etc.

#### OR

Performs stenographic duties requiring significantly greater independence and responsibility than stenographer, general, as evidenced by the following: Work requires a high degree of stenographic speed and accuracy; a thorough working knowledge of general business and office procedure; and of the specific business operations, organization, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as maintaining followup files; assembling material for reports, memorandums, and letters; composing simple letters from general instructions; reading and routing incoming mail; and answering routine questions, etc.

#### SWITCHBOARD OPERATOR

Class A. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. Performs full telephone information service or handles complex calls, such as conference, collect, overseas, or similar calls, either in addition to doing routine work as described for switchboard operator, class B, or as a full-time assignment. ("Full" telephone information service occurs when the establishment has varied functions that are not readily understandable for telephone information purposes, e.g., because of overlapping or interrelated functions, and consequently present frequent problems as to which extensions are appropriate for calls.)

Class B. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. May handle routine long distance calls and record tolls. May perform limited telephone information service. ("Limited" telephone information service occurs if the functions of the establishment serviced are readily understandable for telephone information purposes, or if the requests are routine, e.g., giving extension numbers when specific names are furnished, or if complex calls are referred to another operator.)

These classifications do not include switchboard operators in telephone companies who assist customers in placing calls.

## SWITCHBOARD OPERATOR-RECEPTIONIST

In addition to performing duties of operator on a single-position or monitor-type switchboard, acts as receptionist and may also type or perform routine clerical work as part of regular duties. This typing or clerical work may take the major part of this worker's time while at switchboard.

## TABULATING-MACHINE OPERATOR (Electric Accounting Machine Operator)

Operates one or a variety of machines such as the tabulator, calculator, collator, interpreter, sorter, reproducing punch, etc. Excluded from this definition are working supervisors. Also excluded are operators of electronic digital computers, even though they may also operate EAM equipment.

## TABULATING-MACHINE OPERATOR (Electric Accounting Machine Operator) -- Continued

Positions are classified into levels on the basis of the following definitions.

Class A. Performs complete reporting and tabulating assignments including devising difficult control panel wiring under general supervision. Assignments typically involve a variety of long and complex reports which often are irregular or nonrecurring, requiring some planning of the nature and sequencing of operations, and the use of a variety of machines. Is typically involved in training new operators in machine operations or training lower level operators in wiring from diagrams and in the operating sequences of long and complex reports. Does not include positions in which wiring responsibility is limited to selection and insertion of prewired boards.

Class B. Performs work according to established procedures and under specific instructions. Assignments typically involve complete but routine and recurring reports or parts of larger and more complex reports. Operates more difficult tabulating or electrical accounting machines such as the tabulator and calculator, in addition to the simpler machines used by class C operators. May be required to do some wiring from diagrams. May train new employees in basic machine operations.

Class C. Under specific instructions, operates simple tabulating or electrical accounting machines such as the sorter, interpreter, reproducing punch, collator, etc. Assignments typically involve portions of a work unit, for example, individual sorting or collating runs, or repetitive operations. May perform simple wiring from diagrams, and do some filing work.

## TRANSCRIBING-MACHINE OPERATOR, GENERAL

Primary duty is to transcribe dictation involving a normal routine vocabulary from transcribing-machine records. May also type from written copy and do simple clerical work. Workers transcribing dictation involving a varied technical or specialized vocabulary such as legal briefs or reports on scientific research are not included. A worker who takes dictation in shorthand or by Stenotype or similar machine is classified as a stenographer.

#### TYPIST

Uses a typewriter to make copies of various materials or to make out bills after calculations have been made by another person. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

Class A. Performs one or more of the following: Typing material in final form when it involves combining material from several sources; or responsibility for correct spelling, syllabication, punctuation, etc., of technical or unusual words or foreign language material; or planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters, varying details to suit circumstances.

Class B. Performs one or more of the following: Copy typing from rough or clear drafts; or routine typing of forms, insurance policies, etc.; or setting up simple standard tabulations; or copying more complex tables already set up and spaced properly.

# PROFESSIONAL AND TECHNICAL

## COMPUTER OPERATOR

Monitors and operates the control console of a digital computer to process data according to operating instructions, usually prepared by a programer. Work includes most of the following: Studies instructions to determine equipment setup and operations; loads equipment with required items (tape reels, cards, etc.); switches necessary auxiliary equipment into circuit, and starts and operates computer; makes adjustments to computer to correct operating problems and meet special conditions; reviews errors made during operation and determines cause or refers problem to supervisor or programer; and maintains operating records. May test and assist in correcting program.

For wage study purposes, computer operators are classified as follows:

Class A. Operates independently, or under only general direction, a computer running programs with most of the following characteristics: New programs are frequently tested and introduced; scheduling requirements are of critical importance to minimize downtime; the programs are of complex design so that identification of error source often requires a working knowledge of the total program, and alternate programs may not be available. May give direction and guidance to lower level operators.

Class B. Operates independently, or under only general direction, a computer running programs with most of the following characteristics: Most of the programs are established production runs, typically run on a regularly recurring basis; there is little or no testing

## COMPUTER OPERATOR-Continued

of new programs required; alternate programs are provided in case original program needs major change or cannot be corrected within a reasonable time. In common error situations, diagnoses cause and takes corrective action. This usually involves applying previously programed corrective steps, or using standard correction techniques.

#### OR

Operates under direct supervision a computer running programs or segments of programs with the characteristics described for class A. May assist a higher level operator by independently performing less difficult tasks assigned, and performing difficult tasks following detailed instructions and with frequent review of operations performed.

Class C. Works on routine programs under close supervision. Is expected to develop working knowledge of the computer equipment used and ability to detect problems involved in running routine programs. Usually has received some formal training in computer operation. May assist higher level operator on complex programs.

## COMPUTER PROGRAMER, BUSINESS

Converts statements of business problems, typically prepared by a systems analyst, into a sequence of detailed instructions which are required to solve the problems by automatic data processing equipment. Working from charts or diagrams, the programer develops the precise instructions which, when entered into the computer system in coded language, cause the manipulation

# COMPUTER PROGRAMER, BUSINESS-Continued

of data to achieve desired results. Work involves most of the following: Applies knowledge of computer capabilities, mathematics, logic employed by computers, and particular subject matter involved to analyze charts and diagrams of the problem to be programed; develops sequence of program steps; writes detailed flow charts to show order in which data will be processed; converts these charts to coded instructions for machine to follow; tests and corrects programs; prepares instructions for operating personnel during production run; analyzes, reviews, and alters programs to increase operating efficiency or adapt to new requirements; maintains records of program development and revisions. (NOTE: Workers performing both systems analysis and programing should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or programers primarily concerned with scientific and/or engineering problems.

For wage study purposes, programers are classified as follows:

Class A. Works independently or under only general direction on complex problems which require competence in all phases of programing concepts and practices. Working from diagrams and charts which identify the nature of desired results, major processing steps to be accomplished, and the relationships between various steps of the problem solving routine; plans the full range of programing actions needed to efficiently utilize the computer system in achieving desired end products.

At this level, programing is difficult because computer equipment must be organized to produce several interrelated but diverse products from numerous and diverse data elements. A wide variety and extensive number of internal processing actions must occur. This requires such actions as development of common operations which can be reused, establishment of linkage points between operations, adjustments to data when program requirements exceed computer storage capacity, and substantial manipulation and resequencing of data elements to form a highly integrated program.

May provide functional direction to lower level programers who are assigned to assist.

Class B. Works independently or under only general direction on relatively simple programs, or on simple segments of complex programs. Programs (or segments) usually process information to produce data in two or three varied sequences or formats. Reports and listings are produced by refining, adapting, arraying, or making minor additions to or deletions from input data which are readily available. While numerous records may be processed, the data have been refined in prior actions so that the accuracy and sequencing of data can be tested by using a few routine checks. Typically, the program deals with routine record-keeping type operations.

OR

Works on complex programs (as described for class A) under close direction of a higher level programer or supervisor. May assist higher level programer by independently performing less difficult tasks assigned, and performing more difficult tasks under fairly close direction.

May guide or instruct lower level programers.

<u>Class C.</u> Makes practical applications of programing practices and concepts usually learned in formal training courses. Assignments are designed to develop competence in the application of standard procedures to routine problems. Receives close supervision on new aspects of assignments; and work is reviewed to verify its accuracy and conformance with required procedures.

## COMPUTER SYSTEMS ANALYST, BUSINESS

Analyzes business problems to formulate procedures for solving them by use of electronic data processing equipment. Develops a complete description of all specifications needed to enable programers to prepare required digital computer programs. Work involves most of the following: Analyzes subject-matter operations to be automated and identifies conditions and criteria required to achieve satisfactory results; specifies number and types of records, files, and documents to be used; outlines actions to be performed by personnel and computers in sufficient detail for presentation to management and for programing (typically this involves preparation of work and data flow charts); coordinates the development of test problems and participates in trial runs of new and revised systems; and recommends equipment changes to obtain more effective overall operations. (NOTE: Workers performing both systems analysis and programing should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or systems analysts primarily concerned with scientific or engineering problems.

For wage study purposes, systems analysts are classified as follows:

Class A. Works independently or under only general direction on complex problems involving all phases of systems analysis. Problems are complex because of diverse sources of input data and multiple-use requirements of output data. (For example, develops an integrated production scheduling, inventory control, cost analysis, and sales analysis record in which

## COMPUTER SYSTEMS ANALYST, BUSINESS-Continued

every item of each type is automatically processed through the full system of records and appropriate followup actions are initiated by the computer,) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of new or revised systems of data processing operations. Makes recommendations, if needed, for approval of major systems installations or changes and for obtaining equipment.

May provide functional direction to lower level systems analysts who are assigned to assist.

Class B. Works independently or under only general direction on problems that are relatively uncomplicated to analyze, plan, program, and operate. Problems are of limited complexity because sources of input data are homogeneous and the output data are closely related. (For example, develops systems for maintaining depositor accounts in a bank, maintaining accounts receivable in a retail establishment, or maintaining inventory accounts in a manufacturing or wholesale establishment.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of the data processing systems to be applied.

OF

Works on a segment of a complex data processing scheme or system, as described for class A. Works independently on routine assignments and receives instruction and guidance on complex assignments. Work is reviewed for accuracy of judgment, compliance with instructions, and to insure proper alinement with the overall system.

Class C. Works under immediate supervision, carrying out analyses as assigned, usually of a single activity. Assignments are designed to develop and expand practical experience in the application of procedures and skills required for systems analysis work. For example, may assist a higher level systems analyst by preparing the detailed specifications required by programers from information developed by the higher level analyst.

#### DRAFTSMAN

Class A. Plans the graphic presentation of complex items having distinctive design features that differ significantly from established drafting precedents. Works in close support with the design originator, and may recommend minor design changes. Analyzes the effect of each change on the details of form, function, and positional relationships of components and parts. Works with a minimum of supervisory assistance. Completed work is reviewed by design originator for consistency with prior engineering determinations. May either prepare drawings, or direct their preparation by lower level draftsmen.

Class B. Performs nonroutine and complex drafting assignments that require the application of most of the standardized drawing techniques regularly used. Duties typically involve such work as: Prepares working drawings of subassemblies with irregular shapes, multiple functions, and precise positional relationships between components; prepares architectural drawings for construction of a building including detail drawings of foundations, wall sections, floor plans, and roof. Uses accepted formulas and manuals in making necessary computations to determine quantities of materials to be used, load capacities, strengths, stresses, etc. Receives initial instructions, requirements, and advice from supervisor. Completed work is checked for technical adequacy.

Class C. Prepares detail drawings of single units or parts for engineering, construction, manufacturing, or repair purposes. Types of drawings prepared include isometric projections (depicting three dimensions in accurate scale) and sectional views to clarify positioning of components and convey needed information. Consolidates details from a number of sources and adjusts or transposes scale as required. Suggested methods of approach, applicable precedents, and advice on source materials are given with initial assignments. Instructions are less complete when assignments recur. Work may be spot-checked during progress.

## DRAFTSMAN-TRACER

Copies plans and drawings prepared by others by placing tracing cloth or paper over drawings and tracing with pen or pencil. (Does not include tracing limited to plans primarily consisting of straight lines and a large scale not requiring close delineation.)

#### AND/OR

Prepares simple or repetitive drawings of easily visualized items. Work is closely supervised during progress.

## ELECTRONIC TECHNICIAN

Works on various types of electronic equipment or systems by performing one or more of the following operations: Modifying, installing, repairing, and overhauling. These operations require the performance of most or all of the following tasks: Assembling, testing, adjusting, calibrating, tuning, and alining.

Work is nonrepetitive and requires a knowledge of the theory and practice of electronics pertaining to the use of general and specialized electronic test equipment; trouble analysis; and the operation, relationship, and alinement of electronic systems, subsystems, and circuits having a variety of component parts.

## ELECTRONIC TECHNICIAN-Continued

Electronic equipment or systems worked on typically include one or more of the following: Ground, vehicle, or airborne radio communications systems, relay systems, navigation aids; airborne or ground radar systems; radio and television transmitting or recording systems; electronic computers; missile and spacecraft guidance and control systems; industrial and medical measuring, indicating and controlling devices; etc.

(Exclude production assemblers and testers, craftsmen, draftsmen, designers, engineers, and repairmen of such standard electronic equipment as office machines, radio and television receiving sets.)

## NURSE, INDUSTRIAL (Registered)

A registered nurse who gives nursing service under general medical direction to ill or injured employees or other persons who become ill or suffer an accident on the premises of a factory or other establishment. Duties involve a combination of the following: Giving first aid to the ill or injured; attending to subsequent dressing of employees' injuries; keeping records of patients treated; preparing accident reports for compensation or other purposes; assisting in physical examinations and health evaluations of applicants and employees; and planning and carrying out programs involving health education, accident prevention, evaluation of plant environment, or other activities affecting the health, welfare, and safety of all personnel. Nursing supervisors or head nurses in establishments employing more than one nurse are excluded.

# MAINTENANCE AND POWERPLANT

## CARPENTER, MAINTENANCE

Performs the carpentry duties necessary to construct and maintain in good repair building woodwork and equipment such as bins, cribs, counters, benches, partitions, doors, floors, stairs, casings, and trim made of wood in an establishment. Work involves most of the following: Planning and laying out of work from blueprints, drawings, models, or verbal instructions; using a variety of carpenter's handtools, portable power tools, and standard measuring instruments; making standard shop computations relating to dimensions of work; and selecting materials necessary for the work. In general, the work of the maintenance carpenter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

## ELECTRICIAN, MAINTENANCE

Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy in an establishment. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blueprints, drawings, layouts, or other specifications; locating and diagnosing trouble in the electrical system or equipment; working standard computations relating to load requirements of wiring or electrical equipment; and using a variety of electrician's handtools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. ENGINEER, STATIONARY

Operates and maintains and may also supervise the operation of stationary engines and equipment (mechanical or electrical) to supply the establishment in which employed with power, heat, refrigeration, or air-conditioning. Work involves: Operating and maintaining equipment such as steam engines, air compressors, generators, motors, turbines, ventilating and refrigerating equipment, steam boilers and boiler-fed water pumps; making equipment repairs; and keeping a record of operation of machinery, temperature, and fuel consumption. May also supervise these operations. Head or chief engineers in establishments employing more than one engineer are excluded.

## FIREMAN, STATIONARY BOILER

Fires stationary boilers to furnish the establishment in which employed with heat, power, or steam. Feeds fuels to fire by hand or operates a mechanical stoker, gas, or oil burner; and checks water and safety valves. May clean, oil, or assist in repairing boilerroom equipment.

## HELPER, MAINTENANCE TRADES

Assists one or more workers in the skilled maintenance trades, by performing specific or general duties of lesser skill, such as keeping a worker supplied with materials and tools; cleaning working area, machine, and equipment; assisting journeyman by holding materials or tools; and performing other unskilled tasks as directed by journeyman. The kind of work the helper is permitted to perform varies from trade to trade: In some trades the helper is confined to supplying, lifting, and holding materials and tools, and cleaning working areas; and in others he is permitted to perform specialized machine operations, or parts of a trade that are also performed by workers on a full-time basis.

## MACHINE-TOOL OPERATOR, TOOLROOM

Specializes in the operation of one or more types of machine tools, such as jig borers, cylindrical or surface grinders, engine lathes, or milling machines, in the construction of machine-shop tools, gages, jigs, fixtures, or dies. Work involves most of the following: Planning and performing difficult machining operations; processing items requiring complicated setups or a high degree of accuracy; using a variety of precision measuring instruments; selecting feeds, speeds, tooling, and operation sequence; and making necessary adjustments during operation to achieve requisite tolerances or dimensions. May be required to recognize when tools need dressing, to dress tools, and to select proper coolants and cutting and lubricating oils. For cross-industry wage study purposes, machine-tool operators, toolroom, in tool and die jobbing shops are excluded from this classification.

## MACHINIST, MAINTENANCE

Produces replacement parts and new parts in making repairs of metal parts of mechanical equipment operated in an establishment. Work involves most of the following: Interpreting written instructions and specifications; planning and laying out of work; using a variety of machinist's handtools and precision measuring instruments; setting up and operating standard machine tools; shaping of metal parts to close tolerances; making standard shop computations relating to dimensions of work, tooling, feeds, and speeds of machining; knowledge of the working properties of the common metals; selecting standard materials, parts, and equipment required for his work; and fitting and assembling parts into mechanical equipment. In general, the machinist's work normally requires a rounded training in machine-shop practice usually acquired through a formal apprenticeship or equivalent training and experience.

#### MECHANIC, AUTOMOTIVE (Maintenance)

Repairs automobiles, buses, motortrucks, and tractors of an establishment. Work involves most of the following: Examining automotive equipment to diagnose source of trouble; disassembling equipment and performing repairs that involve the use of such handtools as wrenches, gages, drills, or specialized equipment in disassembling or fitting parts; replacing broken or defective parts from stock; grinding and adjusting valves; reassembling and installing the various assemblies in the vehicle and making necessary adjustments; and alining wheels, adjusting brakes and lights, or tightening body bolts. In general, the work of the automotive mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

This classification does not include mechanics who repair customers' vehicles in automobile repair shops.

## MECHANIC, MAINTENANCE

Repairs machinery or mechanical equipment of an establishment. Work involves most of the following: Examining machines and mechanical equipment to diagnose source of trouble; dismantling or partly dismantling machines and performing repairs that mainly involve the use of handtools in scraping and fitting parts; replacing broken or defective parts with items obtained from stock; ordering the production of a replacement part by a machine shop or sending of the machine to a machine shop for major repairs; preparing written specifications for major repairs or for the production of parts ordered from machine shop; reassembling machines; and making all necessary adjustments for operation. In general, the work of a maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Excluded from this classification are workers whose primary duties involve setting up or adjusting machines.

## MILLWRIGHT

Installs new machines or heavy equipment, and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves most of the following: Planning and laying out of the work; interpreting blueprints or other specifications; using a variety of handtools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity; alining and balancing of equipment; selecting standard tools, equipment, and parts to be used; and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience.

## PAINTER, MAINTENANCE

Paints and redecorates walls, woodwork, and fixtures of an establishment. Work involves the following: Knowledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail

## PAINTER, MAINTENANCE-Continued

holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead, and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### PIPEFITTER. MAINTENANCE

Installs or repairs water, steam, gas, or other types of pipe and pipefittings in an establishment. Work involves most of the following: Laying out of work and measuring to locate position of pipe from drawings or other written specifications; cutting various sizes of pipe to correct lengths with chisel and hammer or oxyacetylene torch or pipe-cutting machines; threading pipe with stocks and dies; bending pipe by hand-driven or power-driven machines; assembling pipe with couplings and fastening pipe to hangers; making standard shop computations relating to pressures, flow, and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. In general, the work of the maintenance pipefitter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Workers primarily engaged in installing and repairing building sanitation or heating systems are excluded.

## SHEET-METAL WORKER, MAINTENANCE

Fabricates, installs, and maintains in good repair the sheet-metal equipment and fixtures (such as machine guards, grease pans, shelves, lockers, tanks, ventilators, chutes, ducts, metal roofing) of an establishment. Work involves most of the following: Planning and laying out all types of sheet-metal maintenance work from blueprints, models, or other specifications: setting

## SHEET-METAL WORKER, MAINTENANCE-Continued

up and operating all available types of sheet-metal working machines; using a variety of handtools in cutting, bending, forming, shaping, fitting, and assembling; and installing sheet-metal articles as required. In general, the work of the maintenance sheet-metal worker requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

# TOOL AND DIE MAKER

(Die maker; jig maker; tool maker; fixture maker; gage maker)

Constructs and repairs machine-shop tools, gages, jigs, fixtures or dies for forgings, punching, and other metal-forming work. Work involves most of the following: Planning and laying out of work from models, blueprints, drawings, or other oral and written specifications; using a variety of tool and die maker's handtools and precision measuring instruments; understanding of the working properties of common metals and alloys; setting up and operating of machine tools and related equipment; making necessary shop computations relating to dimensions of work, speeds, feeds, and tooling of machines; heat-treating of metal parts during fabrication as well as of finished tools and dies to achieve required qualities; working to close tolerances; fitting and assembling of parts to prescribed tolerances and allowances; and selecting appropriate materials, tools, and processes. In general, the tool and die maker's work requires a rounded training in machine-shop and toolroom practice usually acquired through a formal apprenticeship or equivalent training and experience.

For cross-industry wage study purposes, tool and die makers in tool and die jobbing shops are excluded from this classification.

# CUSTODIAL AND MATERIAL MOVEMENT

## GUARD AND WATCHMAN

Guard. Performs routine police duties, either at fixed post or on tour, maintaining order, using arms or force where necessary. Includes gatemen who are stationed at gate and check on identity of employees and other persons entering.

Watchman. Makes rounds of premises periodically in protecting property against fire, theft, and illegal entry.

## JANITOR, PORTER, OR CLEANER

(Sweeper; charwoman; janitress)

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms. Workers who specialize in window washing are excluded.

## LABORER, MATERIAL HANDLING

(Loader and unloader; handler and stacker; shelver; trucker; stockman or stock helper; warehouseman or warehouse helper)

A worker employed in a warehouse, manufacturing plant, store, or other establishment whose duties involve one or more of the following: Loading and unloading various materials and merchandise on or from freight cars, trucks, or other transporting devices; unpacking, shelving, or placing materials or merchandise in proper storage location; and transporting materials or merchandise by handtruck, car, or wheelbarrow. Longshoremen, who load and unload ships are excluded.

#### ORDER FILLER

(Order picker: stock selector; warehouse stockman)

Fills shipping or transfer orders for finished goods from stored merchandise in accordance with specifications on sales slips, customers' orders, or other instructions. May, in addition of filling orders and indicating items filled or omitted, keep records of outgoing orders, requisition additional stock or report short supplies to supervisor, and perform other related duties.

## PACKER, SHIPPING

Prepares finished products for shipment or storage by placing them in shipping containers, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Work requires the placing of items in shipping containers and may involve one or more of the following: Knowledge of various items of stock in order to verify content; selection of appropriate type

PACKER, SHIPPING-Continued

and size of container; inserting enclosures in container; using excelsior or other material to prevent breakage or damage; closing and sealing container; and applying labels or entering identifying data on container. Packers who also make wooden boxes or crates are excluded.

## SHIPPING AND RECEIVING CLERK

Prepares merchandise for shipment, or receives and is responsible for incoming shipments of merchandise or other materials. Shipping work involves: A knowledge of shipping procedures, practices, routes, available means of transportation, and rates; and preparing records of the goods shipped, making up bills of lading, posting weight and shipping charges, and keeping a file of shipping records. May direct or assist in preparing the merchandise for shipment. Receiving work involves: Verifying or directing others in verifying the correctness of shipments against bills of lading, invoices, or other records; checking for shortages and rejecting damaged goods; routing merchandise or materials to proper departments; and maintaining necessary records and files.

For wage study purposes, workers are classified as follows:

Receiving clerk Shipping clerk Shipping and receiving clerk

#### TRUCKDRIVER

Drives a truck within a city or industrial area to transport materials, merchandise, equipment, or men between various types of establishments such as: Manufacturing plants, freight depots, warehouses, wholesale and retail establishments, or between retail establishments and customers' houses or places of business. May also load or unload truck with or without helpers, make minor mechanical repairs, and keep truck in good working order. <a href="Driver-salesmen and over-the-road drivers are excluded">Driver-salesmen and over-the-road drivers are excluded</a>.

For wage study purposes, truckdrivers are classified by size and type of equipment, as follows: (Tractor-trailer should be rated on the basis of trailer capacity.)

Truckdriver (combination of sizes listed separately) Truckdriver, light (under  $1^1/_2$  tons) Truckdriver, medium ( $1^1/_2$  to and including 4 tons) Truckdriver, heavy (over 4 tons, trailer type) Truckdriver, heavy (over 4 tons, other than trailer type)

#### TRUCKER, POWER

Operates a manually controlled gasoline- or electric-powered truck or tractor to transport goods and materials of all kinds about a warehouse, manufacturing plant, or other establishment.

For wage study purposes, workers are classified by type of truck, as follows:

Trucker, power (forklift)
Trucker, power (other than forklift)

# Available On Request-

The following areas are surveyed periodically for use in administering the Service Contract Act of 1965. Copies of public releases are available at no cost while supplies last from any of the BLS regional offices shown on the inside front cover.

Alaska Albany, Ga. Alpena, Standish, and Tawas City, Mich. Amarillo, Tex. Asheville, N.C. Atlantic City, N.J. Augusta, Ga.-S.C. Austin, Tex. Bakersfield, Calif. Baton Rouge, La. Biloxi, Gulfport, and Pascagoula, Miss. Bridgeport, Norwalk, and Stamford, Conn. Charleston, S.C. Clarksville, Tenn., and Hopkinsville, Ky. Colorado Springs, Colo. Columbia, S.C. Columbus, Ga.-Ala. Crane, Ind. Dothan, Ala. Duluth-Superior, Minn.-Wis. Durham, N.C. El Paso, Tex. Eugene, Oreg. Fargo-Moorhead, N. Dak.-Minn. Fayetteville, N.C. Fitchburg-Leominster, Mass. Fort Smith, Ark.-Okla. Frederick-Hagerstown, Md.-Pa.-W. Va. Great Falls, Mont. Greensboro-Winston Salem-High Point, N.C. Harrisburg, Pa. Huntsville, Ala. Knoxville, Tenn.

Laredo, Tex. Las Vegas, Nev. Lexington, Ky. Lower Eastern Shore, Md.-Va. Macon, Ga. Marquette, Escanaba, Sault Ste. Marie, Mich. Meridian, Miss. Middlesex, Monmouth, Ocean and Somerset Cos., N.J. Mobile, Ala., and Pensacola, Fla. Montgomery, Ala. Nashville, Tenn. New London-Groton-Norwich, Conn. Northeastern Maine Ogden, Utah Orlando, Fla. Oxnard-Ventura, Calif. Panama City, Fla. Pine Bluff, Ark. Portsmouth, N.H.-Maine-Mass. Pueblo, Colo. Reno, Nev. Sacramento, Calif. Santa Barbara, Calif. Shreveport, La. Springfield-Chicopee-Holyoke, Mass.-Conn. Stockton, Calif. Tacoma, Wash. Topeka, Kans. Tucson, Ariz. Vallejo-Napa, Calif. Wichita Falls, Tex. Wilmington, Del.-N.J.-Md.

The twelfth annual report on salaries for accountants, auditors, chief accountants, attorneys, job analysts, directors of personnel, buyers, chemists, engineers, engineering technicians, draftsmen, and clerical employees. Order as BLS Bulletin 1742, National Survey of Professional, Administrative, Technical, and Clerical Pay, June 1971, seventy-five cents a copy, from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402, or any of its regional sales offices.

# Area Wage Surveys

A list of the latest available bulletins is presented below. A directory of area wage studies including more limited studies conducted at the request of the Employment Standards Administration of the Department of Labor is available on request. Bulletins may be purchased from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402, or from any of the BLS regional sales offices shown on the inside front cover.

	Area		number price	Area	Bulletin number and price		
	A1 Oli - T-1- 1071	1/05 07	10	10 Ct D-1 10 T- 1072	1775 45		
	Akron, Ohio, July 1971			Minneapolis-St. Paul, Minn., Jan. 1972			
	Albany-Schenectady-Troy, N.Y., Mar. 1972			Muskegon-Muskegon Heights, Mich., June 1971			
	Allertown Pathleham Fasten Da N. J. May 1971			Newark and Jersey City, N.J., Jan. 1972			
	Atlanta Ca May 1971			New Haven, Conn., Jan. 1972			
	Atlanta, Ga., May 1971	1005-09,	40 cents	New Orleans, La., Jan. 1972			
	Baltimore, Md., Aug. 1971  Beaumont-Port Arthur-Orange, Tex., May 1971	1605 60	35 cents	New York, N.Y., Apr. 1971	1085-89,	65 cents	
				Norfolk-Portsmouth and Newport News-	1725 42	20	
	Birmingham, Ala., Mar. 1972	1725 50	30 cents	Hampton, Va., Jan. 1972			
	Boise City, Idaho, Nov. 1971	1725-50,	30 cents	Oklahoma City, Okla., July 1971		35 cents	
				Omaha, Nebr.—Iowa, Sept. 1971			
	Boston, Mass., Aug. 1971	1725-11,	40 cents	Paterson-Clifton-Passaic, N.J., June 1971			
				Philadelphia, PaN.J., Nov. 1971			
	Burlington, Vt., Dec. 1971			Phoenix, Ariz., June 1971			
	Canton, Ohio, May 1971			Pittsburgh, Pa., Jan. 1972			
	Charleston, W. Va., Mar. 1971			Portland, Maine, Nov. 1971	1/25-22,	35 cents	
	Charlotte, N.C., Jan. 1972			Portland, OregWash., May 1971	1685-85,	35 cents	
	Chattanooga, TennGa., Sept. 1971			Poughkeepsie-Kingston-Newburgh,			
	Chicago, Ill., June 1971			N.Y. (to be surveyed in 1972)			
	Cincinnati, Ohio-KyInd., Feb. 1972	1725-50,	35 cents	Providence-Pawtucket-Warwick, R.IMass.,	1/05 00		
	Cleveland, Ohio, Sept. 1971	1725-17,	40 cents	May 1971 1			
	Columbus, Ohio, Oct. 1971	1725-19,	30 cents	Raleigh, N.C., Aug. 1971		30 cents	
	Dallas, Tex., Oct. 1971	1725-20,	35 cents	Richmond, Va., Mar. 1971			
	Davenport-Rock Island-Moline, Iowa-Ill., Feb. 1972 1	1725 24	35 cents	Rochester, N.Y. (office occupations only), July 1971		35 cents	
	Dayton, Ohio, Dec. 1971 Denver, Colo., Dec. 1971 Denver, Colo., Dec. 1971 Denver, Colo., Dec. 1971 Denver, Colo., Dec. 1971 Denver	1725-30,	35 cents	Rockford, Ill., May 1971			
	Denver, Colo., Dec. 1971	1605 70	30 cents	St. Louis, MoIll., Mar. 1972			
	Des Moines, Iowa, May 1971 Detroit, Mich., Feb. 1971 1	1685-77	50 cents	Salt Lake City, Utah, Nov. 1971			
		1005-11,	30 cents	San Bernardino-Riverside-Ontario, Calif.,	1005-01,	35 cents	
	Durham, N.C. (to be surveyed in 1972)			Dec. 1971	1725 43	30 cents	
	Fort Lauderdale—Hollywood and West Palm			San Diego, Calif., Nov. 1971			
	Beach, Fla. (to be surveyed in 1972) Fort, Worth, Tex., Oct. 1971	1725 21	30 conta	San Francisco-Oakland, Calif., Oct. 1971			
			30 cents	San Jose, Calif., Aug. 1971			
	Green Bay, Wis., July 1971 Greenville, S.C., May 1971 1	1625-3,					
	Houston, Tex., Apr. 1971	1605-10,	50 cents	Savannah, Ga., May 1971 Scranton, Pa., July 1971			
	Huntsville, Ala., February 1972	1725 50	25 cents	Seattle-Everett, Wash., Jan. 1972		30 cents	
	Indianapolis, Ind., Oct. 1971			Sioux Falls, S. Dak., Dec. 1971			
	Jackson, Miss., Jan. 1972						
	Jackson, Miss., Jan. 1972	1725 20	30 cents	South Bend, Ind., Mar. 1972			
	Jacksonville, Fla., Dec. 1971	1725 10	35 cents	Spokane, Wash., June 1971 Syracuse, N.Y., July 1971	1725 10	30 cents	
	Kansas City, MoKans., Sept. 1971	1605 02	30 cents	Tampa-St. Petersburg, Fla., Nov. 1971	1725-10,	35 cents	
	Lawrence-Haverhill, MassN.H., June 1971						
	Little Rock-North Little Rock, Ark., July 1971	1725-4,	30 cents	Toledo, Ohio-Mich., Apr. 1971			
	Los Angeles-Long Beach and Anaheim-Santa Ana-	1/05 //	50	Trenton, N.J., Sept. 1971	1725-12,	30 cents	
	Garden Grove, Calif., Mar. 1971			Utica-Rome, N.Y., July 1971			
	Louisville, KyInd., Nov. 1971			Washington, D.CMdVa., Apr. 1971			
	Lubbock, Tex., Mar. 1972	1725-57,		Waterbury, Conn., Mar. 1972			
	Manchester, N.H., July 1971	1725-2,	30 cents	Waterloo, Iowa, Nov. 1971			
	Memphis, TennArk., Nov. 1971	1725-40,	35 cents	Wichita, Kans., Apr. 1971			
	Miami, Fla., Nov. 1971	1725-28,	30 cents	Worcester, Mass., May 1971			
	Midland and Odessa, Tex., Jan. 1972	1725-37,	30 cents	York, Pa., Feb. 1972	1725-54,	35 cents	
	Milwaukee, Wis., May 1971	1685-76,	35 cents	Youngstown-Warren, Ohio, Nov. 1971 1	1725-51,	35 cents	
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Digitized for FRASER<sub>1</sub> Data on establishment practices and supplementary wage provisions are also presented. http://fraser.stlouisfed.org/
Federal Reserve Bank of St. Louis

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