EMPLOYEE EARNINGS AND HOURS in

miscellaneous retail stores

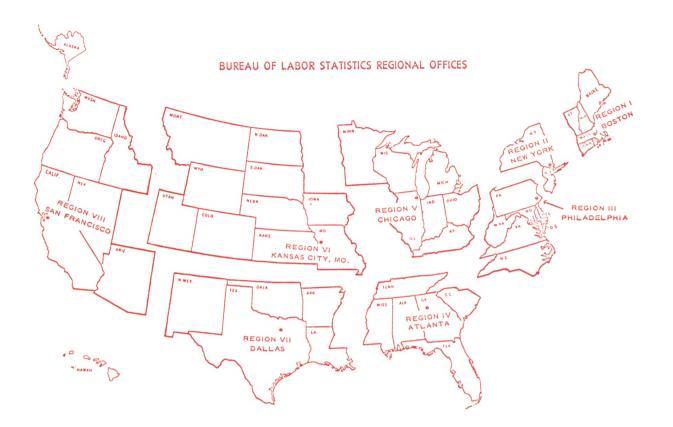
JUNE 1966

• drug stores and proprietary stores



UNITED STATES DEPARTMENT OF LABOR

BUREAU OF LABOR STATISTICS



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EMPLOYEE EARNINGS AND HOURS in miscellaneous retail stores

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UNITED STATES DEPARTMENT OF LABOR

Willard Wirtz, Secretary

BUREAU OF LABOR STATISTICS

Ben Burdetsky, Acting Commissioner

Preface

The Bureau of Labor Statistics conducted a nationwide survey of miscellaneous retail stores for a June 1966 payroll period. Data on employment, average hourly and weekly earnings, and weekly hours of work of nonsupervisory employees were obtained and are presented in this This information bridges the period since June 1965 when a similar survey was conducted. In addition to data for 1966, the bulletin provides an analysis of changes in employee earnings and hours between the two survey periods, during which time a Federal minimum wage of \$1.25 an hour and a 40-hour standard workweek were applied to certain large retail enterprises which were subject to the Fair Labor Standards Act. The change in the earnings and hours structure recorded by similar surveys conducted in 1956, 1961, and 1962 also is examined. Data are provided for the United States; the Northeast, South, North Central, and West regions; metropolitan and nonmetropolitan areas; men and women; and retail enterprises and establishments by their annual volume of sales. Appendix A provides technical information on the scope and method of the survey, as well as definitions of terms. A copy of the questionnaire used in the survey is shown in appendix B.

Comprehensive statistical data for all retail trade and for each of the major retail groups which constitute retail trade, and for selected lines of retail business will be available in the individual bulletins listed on the inside back cover.

The survey was part of a broad program of studies initiated by the U.S. Department of Labor's Wage and Hour and Public Contracts Divisions for continuing appraisal of Federal legislation relating to minimum wages and maximum hours standards. In this connection, data from the survey were published in the Report Submitted to the Congress in Accordance With the Requirements of Section 4(d) of the Fair Labor Standards Act—January 1967.

This study was conducted in the Bureau's Office of Wages and Industrial Relations by the Division of National Wage and Salary Income. The analysis was prepared by Melba L. Lee, under the general direction of Alvin Bauman.

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Employee Earnings and Hours in Miscellaneous Retail Stores, June 1966

Summary

Nonsupervisory employees in the Nation's miscellaneous retail stores averaged \$1.89 an hour, or \$68.03 a week, at straight-time rates, in June 1966. According to the Bureau's survey, earnings were widespread among the 988,400 employees working in such stores—nearly all the employees earned at least \$1 an hour, and 3 out of every 4 employees earned between \$1.25 and \$3 an hour. Over three-tenths of the employees earned \$2 an hour or more, and one-fifth earned at least \$2.50 an hour. The average workweek was 36 hours. One-third of the employees worked fewer than 35 hours; three-tenths, exactly 40 hours; and one-sixth, 48 hours or more during the survey week. Average weekly earnings varied from \$15.51 for those who worked fewer than 15 hours to \$98.08 for those who worked 48 hours or more a week.

Average hourly earnings among the four geographic regions ranged from \$1.61 in the South to \$2.29 in the West. Men, at \$2.15 an hour, earned 61 cents an hour more than women. Metropolitan area workers earned \$2.01 an hour, 38 cents more than nonmetropolitan area workers. Among the four enterprise sales groups, average hourly earnings were \$2.01 in enterprises that had between \$500,000 and \$1 million in annual sales, \$1.99 in enterprises that had sales of \$250,000 to \$500,000, \$1.92 in enterprises that had sales of \$1 million or more, and \$1.80 in enterprises that had less than \$250,000 in sales. Among the three establishment sales groups, average hourly earnings were \$2 in establishments having at least \$250,000 in annual sales, \$1.89 in establishments having between \$150,000 and \$250,000 in sales, and \$1.73 in establishments having less than \$150,000 in sales. Employees in establishments generally subject to the provisions of the Fair Labor Standards Act (FLSA), earned \$2.02 an hour, 16 cents more than those in establishments which were not subject to the act.

Nonsupervisory employees in drug and proprietary stores, for which data are presented separately, averaged \$1.73 an hour, or \$57.43 for a 33.2-hour average workweek.

The average pay level in miscellaneous retail stores in June 1966 was 14 cents higher than in June 1965, and 39 cents higher than in October 1956. The average pay level in drug stores increased 17 cents between 1965 and 1966. The 0.1 of an hour increase in the workweek over the year reflects a barely perceptible movement away from workweeks of fewer than 40 hours and towards a 40-hour week. The movement towards a 40-hour week also was noticeable among employees who worked over 40 hours a week and continued the trend noted in miscellaneous stores since 1956.

Characteristics

The miscellaneous retail stores group includes establishments which differ greatly in the type of merchandise sold. Included in the major group are stores; selling drugs, liquors, antique and secondhand merchandise, books and stationery,

sporting goods and bicycles, farm and garden supplies, jewelry, and fuel and ice, and other establishments primarily engaged in the retail sale of specialized lines of merchandise.

About 988, 400 nonsupervisory employees in the Nation's miscellaneous retail stores were included in the survey. Approximately two-fifths worked in drug and proprietary stores. Nearly three-tenths each were employed in the Northeast and South, one-fourth in the North Central region and one-fifth in the West. The regional distribution of drug store employees was similar to that in the overall group. About three-fifths of the workers in miscellaneous stores were men, however, women accounted for nearly three-fifths of the work force in drug stores. In all miscellaneous stores and in drug stores, approximately seven-tenths of the employees worked in metropolitan areas, and about one-fifth of the employees worked in establishments which were generally subject to the provisions of the Fair Labor Standards Act.

Average Hourly Earnings

Nonsupervisory employees in the Nation's miscellaneous retail stores earned \$1.89 an hour, at straight-time rates, in June 1966. Nearly all of the 988, 400 employees included in the survey earned at least \$1 an hour, and earnings for the middle half of the employees ranged between \$1.29 and \$2.14 an hour (table 2). Median earnings were 34 cents below the mean, reflecting the disproportionate concentration of employees at the lower end of the pay scale. Nearly three-tenths of the employees earned less than \$1.30 an hour and two-fifths earned less than \$1.50 an hour. One-fifth of the employees, however, earned at least \$2.50 an hour.

Regions. Geographic location plays an important role in the determination of the level of earnings in miscellaneous retail stores. Average earnings varied by as much as 68 cents an hour among the regions, ranging from \$1.61 in the South to \$2.29 in the West. Nearly one-half of the employees in the South earned less than \$1.30 an hour, compared with less than three-tenths in the other regions. The South employed three-tenths of the work force, but nearly one-half of those were paid less than \$1.30 an hour. On the other hand, only one-fifth of the Southern employees, but more than one-fourth of those in the other regions earned as much as \$2 an hour. In comparison, three-tenths of the employees in the West earned at least \$2.50 an hour, and nearly one-fifth at least \$2 an hour. The West accounted for one-fifth of the work force and three-tenths of this industry's employees who were paid at least \$2.50 an hour. Only about one-tenth of the workers in the West were paid less than \$1.30 an hour.

Metropolitan and Nonmetropolitan Areas. Another factor influencing earnings is the size of the population of the locality in which an employee works. Employees in metropolitan areas, at \$2.01 an hour, averaged 38 cents an hour more than employees in nonmetropolitan areas. One-fourth of the employees in metropolitan areas, but two-fifths of those in nonmetropolitan areas earned less than \$1.30 an hour (table 3). One-third of the employees in metropolitan areas earned at least \$2 an hour, over one-fifth at least \$2.50 an hour, and one-eighth at least \$3 an hour. In nonmetropolitan areas these proportions were one-fifth, one-tenth, and one-twentieth, respectively.

In each region employees in metropolitan areas held a wage advantage over those in nonmetropolitan areas, ranging from 23 cents in the South to 48 cents in the West. The magnitude of the pay differential between metropolitan and nonmetropolitan areas appeared to be related to the regional level of earnings; that is, the higher the regional pay level the greater the differential in earnings.

Earnings were distributed more broadly among metropolitan than nonmetropolitan employees in each region. Even in the South, the region with the smallest wage differential, earnings for the middle half of the metropolitan work force were spread over a 61-cent range; the range of earnings for this same group in nonmetropolitan areas was 58 cents. Although metropolitan workers held a substantial pay advantage over nonmetropolitan workers within each region, nonmetropolitan workers in the West earned 24 cents an hour more than metropolitan workers in the South.

Men and Women. Averaging \$2.15 an hour, men earned 61 cents more than women. Differences in the earnings distributions were somewhat sharper at the upper than at the lower end of the pay scale. One-fifth of the men and almost two-fifths of the women earned less than \$1.30 an hour. However, nearly three-tenths of the men earned \$2.50 an hour compared with about one-twentieth of the women (table 4).

Men earned more than women in each region; the differential in cents-perhour ranged from 49 cents in the South to 77 cents in the West. Pay levels for both men and women generally were geared to the regional levels of earnings. For example, women in the highest paying region (the West) earned 2 cents an hour more than men in the South, the lowest paying region. Thus geographical location reappears as an influencing factor.

Sales Volume. Little relationship appeared between average hourly earnings and the annual sales volume in the enterprise in which an employee worked. Employees in enterprises that had annual sales of \$500,000 to \$1 million were the highest paid, at \$2.01 an hour, and those in enterprises that had sales of less than \$250,000 were the lowest paid, at \$1.80 an hour (table 5). The pay level in enterprises that had sales of \$250,000 to \$500,000 and those that had sales of \$1 million or more were \$1.99 and \$1.92, respectively.

Over one-third of the employees in the smallest volume enterprises earned less than \$1.30 an hour, compared with less than one-fourth of those who worked in the larger volume enterprises. On the other hand, nearly one-fourth of the employees in the enterprises that had sales of \$500,000 to \$1 million and one-fifth of those in enterprises that had sales of \$250,000 to \$500,000 earned at least \$2.50 an hour, compared with one-eighth each in the largest and smallest groups.

In each region employees in enterprises that had sales of \$500,000 to \$1 million registered the highest earnings level. Lowest earnings in each region were recorded for those employees in the smallest volume enterprises.

However, interregional comparisons of earnings data by enterprise sales volume again highlight the influence of geographical location on the pay level. For example, employees in the lowest paying enterprises in the West earned 38 cents an hour more than those in the highest paying enterprises in the South.

More of a relationship existed between establishment sales volume and the pay level. Employees in establishments having \$250,000 in annual sales or more, at \$2 an hour, earned 11 cents more than those in establishments having sales of between \$150,000 and \$250,000, and 27 cents more than those in establishments having less than \$150,000 in sales (table 6).

Over one-third of the employees in the smallest establishments earned less than \$1.30 an hour, and the proportions earning at this level in the largest and medium volume establishments were one-fifth and three-tenths, respectively. One-fifth of the employees in the largest volume establishments, compared with about one-sixth of those in establishments having lower sales volume, earned \$2.50 an hour or more.

In the North Central region earnings, at \$1.87 an hour, were highest in the medium volume establishments. Earnings in the other regions as well as in metropolitan and nonmetropolitan areas closely paralleled the pattern noted previously; that is, the greater the sales volume, the higher the average pay level.

The Fair Labor Standards Act. Partially reflecting the influence of the legislated minimum wage on the level of employee earnings, employees in establishments which were generally subject to the provisions of the Fair Labor Standards Act, earned \$2.02 an hour, 16 cents more than those in establishments that were not subject to the act. In Nearly all (98 percent) of the group subject to the FLSA were paid at least the \$1.25 an hour minimum wage. Eighteen percent of the group not subject to the law earned less than that amount. In both groups about one-eighth of the employees were paid between \$1.25 and \$1.30 an hour. Differences between the two distributions narrowed further up the pay scale. For example, three-tenths of the employees in the sector affected by FLSA and slightly more than one-third in the sector not affected by FLSA were paid at least \$2 an hour.

| | Proportion of employees earning- | | | | | | | | | |
|---|----------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|--|--|
| Characteristic | Average hourly earnings | Under \$1,15 | Under \$1.20 | Under \$1.25 | Under \$1.30 | Under \$1.50 | Under \$2.00 | \$2.50 or more | | |
| Establishments: Subject to FLSA Not subject to FLSA | \$2. 02 1. 86 | 1.1 15.5 | 1.3 17.0 | 2. 1 18. 2 | 16.9 30.8 | 33.4 43.1 | 63.2 69.8 | 20.5 17.8 | | |

Selected Line of Business: Drug Stores. The 379,300 employees working in drug stores, at \$1.73 an hour earned 16 cents less than all employees in miscellaneous stores as a group. Two-fifths of the drug store employees were paid less than \$1.30 an hour, nearly three-fifths were paid less than \$1.50 an hour, and only one-seventh earned \$2.50 an hour or more.

Regional pay levels ranged from \$1.47 in the South to \$2.26 in the West. Forty-three percent of the Southern employees, compared with no more than 27 percent in any other region, earned less than \$1.25 an hour. On the other hand, over one-fourth of the Western employees, but less than one-sixth of those in the other regions, earned at least \$2.50 an hour.

At the time of the survey, employees of retail establishments with at least \$250,000 in annual sales which were part of enterprises with at least \$1 million in annual sales were generally included under the \$1.25 an hour minimum wage provisions of the 1961 amendments to the Fair Labor Standards Act. Data for food service employees, who were generally exempt, regardless of the enterprises' sales, are included in the data for employees in nonsubject establishments.

Employees in metropolitan areas earned \$1.82 an hour, 29 cents more than those in nonmetropolitan areas. Three-fifths of the nonmetropolitan employees, compared with two-fifths of those in metropolitan areas, earned less than \$1.30 an hour, and 69 and 52 percent, respectively, earned less than \$1.50 an hour. One-sixth of the metropolitan employees, compared with one-tenth of the nonmetropolitan employees, earned at least \$2.50 an hour.

Men earned \$2.20 an hour, 75 cents more than women. One-third of the men, but nearly one-half of the women earned less than \$1.30 an hour. Two-fifths and three-fifths, respectively, earned less than \$1.50 an hour. Three-tenths of the men—six times the proportion of women—earned at least \$2.50 an hour. In each region, men earned at least 65 cents an hour more than women.

Little relationship appeared between enterprise sales and the level of pay. Employees in enterprises that had annual sales of between \$250,000 and \$500,000 recorded the highest pay level, at \$1.85 an hour. Those in enterprises that had sales of less than \$250,000 had the lowest pay level, at \$1.65 an hour.

Average hourly earnings were \$1.83 in establishments having at least \$250,000 in annual sales, \$1.66 in establishments having between \$150,000 and \$250,000 in sales, and \$1.63 in establishments having less than \$150,000 in sales. The distribution of earnings for drug store employees by establishment sales volume generally followed the overall pattern.

Drug store workers in establishments, generally subject to the provisions of the Fair Labor Standards Act, earned \$1.94 an hour—16 cents more than those in establishments that were not subject to FLSA. Only 3 percent of the group subject to the law, but 26 percent of the group not subject averaged less than \$1.25 an hour. About one-sixth of both groups, however, earned just the minimum or within 5 cents above it. Forty-two percent of the group affected by FLSA and 54 percent of the group not affected earned less than \$1.50 an hour. Differences narrowed further up the pay scale. For example, only one-sixth of each group earned as much as \$2.50 an hour.

Weekly Hours of Work

Employees of miscellaneous retail stores worked an average of 36 hours a week in June 1966. Nearly one-third worked fewer than 35 hours, and three-tenths each worked a 40-hour week and more than 40 hours. More than one-half of the last group worked 48 hours or more (table 7).

The length of the average workweek ranged from 33.3 hours in the Northeast to 38.7 hours in the South. Part-time employment occupied between one-third and two-fifths of the employees in every region but the South, where about one-fourth worked such hours. On the other hand, a workweek of more than 40 hours was common in the South, the only region in which the proportion who worked such hours (two-fifths) was greater than the proportion who worked fewer than 35 hours. A 40-hour week was most common in the West; over one-third of the employees worked such hours, compared with one-fourth to three-tenths in the other regions.

At 38.9 hours, the workweek in nonmetropolitan areas was 4.1 hours longer than the workweek in metropolitan areas. Nearly one-half of the nonmetropolitan area employees worked more than 40 hours a week, but in metropolitan areas the proportion was only one-fourth.

Men worked 37.4 hours during the survey week, 3.3 hours longer than women. Two-fifths of the men—almost twice the proportion of women—worked over 40 hours a week, and one-fourth, three times the proportion of women, worked at least 48 hours a week. Men accounted for three-fifths of the work force but four-fifths of those working 48 hours a week or more. On the other hand, part-time work occupied more than one-third of the women and fewer than three-tenths of the men. Women accounted for two-fifths of the work force, but three-fifths of those who worked part time.

No relationship appeared between enterprise sales and the length of the average workweek. Employees in enterprises that had annual sales of between \$500,000 and \$1 million averaged the longest workweeks, 38.6 hours, and those in enterprises that had sales of less than \$250,000 averaged the shortest, 34.2 hours. The workweek was 37.8 hours in enterprises that had at least \$1 million in sales, and 36.2 hours in enterprises that had \$250,000 to \$500,000 in sales.

Generally the pattern noted above held for the regions and metropolitan areas. In nonmetropolitan areas, however, employees in enterprises having the greatest sales volume averaged the longest workweeks, as a result of the larger proportion in this group who worked over 40 hours a week.

Employees in establishments having annual sales of \$250,000 or more worked 37.4 hours a week, those in establishments having between \$150,000 and \$250,000 in sales worked 35.4 hours, and those in establishments having less than \$150,000 in sales worked 34.2 hours. Part-time employment was most common in the smallest volume establishments, where two-fifths of the employees worked fewer than 35 hours a week, and least common in the largest volume establishments, where one-fourth worked such hours. About one-sixth of each group worked 48 hours a week or more. A 40-hour week, however, prevailed for about three-tenths of the employees in the largest and medium volume establishments and one-fourth of those in the smallest group. Generally, the pattern was maintained in the regions as well as in both metropolitan and nonmetropolitan areas.

Employees in establishments, generally subject to the provisions of the Fair Labor Standards Act, ² worked an average of 38.5 hours a week—3.2 hours longer than those in establishments that were not subject to FLSA. Despite the maximum hours standard, a greater proportion of employees in the sector affected by the act than in the sector not affected by the act worked more than 40 hours a week—one-third compared with three-tenths. Contributing to the shorter average workweek in establishments not subject to FLSA was the proportion of employees who worked part time—one-third, compared with only one-fifth in the sector subject to the law.

A 40-hour workweek standard (after which time and one-half pay was required) was implemented for most large retail operations in September 1965.

| | | Percent | of employe | ees working hou | us of- |
|---------------------|----------------------------|-------------|------------|-------------------------|----------------|
| Characteristic | Average weekly hours | Under 35 | 40 | Over 40 and under 48 | 48 and over |
| Establishments: | | | | | |
| Subject to FLSA | 38.5 | 22.2 | 36.4 | 14.6 | 17.6 |
| Not subject to FLSA | 35.3 | 34.5 | 27.2 | 13.7 | 17.3 |

Selected Line of Business: Drug Stores. Drug store employees averaged 33.2 hours of work during the survey week. Part-time work was common; two-fifths of the employees worked fewer than 35 hours a week. One-half of the employees were divided evenly between those who worked 40 hours and those who worked a longer week.

The workweek varied by as much as 6 hours among the regions, ranging from 29.9 hours in the Northeast to 36.2 hours in the South. Metropolitan area workers averaged a shorter workweek by 2.8 hours than that in nonmetropolitan areas. The distribution of hours in the regions and in both metropolitan and nonmetropolitan areas followed the pattern noted in miscellaneous stores. Men worked a shorter week than women, 32.4 hours compared with 33.7 hours. A greater proportion of men than women worked 48 hours or more (18 and 9 percent, respectively). However, workweeks of 40 but less than 48 hours occupied two-fifths of the women but only one-fourth of the men, whereas part-time work applied to almost one-half of the men but only two-fifths of the women.

Employees in drug stores generally subject to the maximum hours provision of the Fair Labor Standards Act, averaged a 34.2 hour workweek—2 hours more than those in stores not subject to FLSA. The longer average workweek in establishments not subject to the provision reflected the smaller incidence of part-time work rather than a greater incidence of workweeks in excess of 40 hours. One-fourth of the group not subject to the maximum hours provision but only one-sixth of the group subject to this provision worked over 40 hours a week. On the other hand, 45 percent of the group not affected and 35 percent of the group affected by the provision worked part time. A 40-hour week, however, accounted for a greater proportion of the employees subject to the law, nearly two-fifths compared with a fifth of the employees not subject to the law.

Average Weekly Earnings

Employees in miscellaneous retail stores averaged \$68.03 a week at straight-time rates in June 1966 (table 14). Weekly earnings ranged from a low of \$15.51 for those who worked fewer than 15 hours to \$98.08 for those who worked 48 hours a week or more. Average weekly earnings are dependent upon two variables: Average hourly earnings and the number of hours worked during the week. Not surprisingly, average weekly earnings did not vary directly with the number of hours worked during the week. For example, employees who worked over 40 but fewer than 48 hours a week averaged less than those who worked exactly 40 hours a week. Thus, although they worked a greater number of hours, some employees, because of their lower hourly pay were unable to earn as much (on a straight-time basis) in a week as others who worked fewer hours but at a higher rate of pay.

Among the regions, average weekly earnings ranged from \$62.27 in the South to \$81.50 in the West. The earnings differential between the South and each of the other three regions was narrower on a weekly rather than on an hourly basis. This variation reflects the effect of the longer average workweek in the South on the weekly wage level there. In each of the regions the group of employees working fewer than 15 hours a week registered the lowest earnings. Those working at least 48 hours registered the highest.

Average weekly earnings in drug and proprietary stores were \$57.43, more than \$10 lower than those in miscellaneous retail stores. Although employees in drug and proprietary stores worked 1.2 hours a week longer, their average hourly pay level was 15 cents lower than for employees in all miscellaneous retail stores.

Hourly Earnings and Weekly Hours

Miscellaneous retail store employees were grouped by their average hourly earnings and within each earnings group distributed by the number of hours they worked each week (table 12). An examination of the data tabulated in this manner revealed that as earnings increased part-time work became less common, and a standard workweek (40 to 42 hours) became more common. There was little difference among the earnings groups in the incidence of long workweeks (48 hours or more) as shown below.

| | Percent of employees earning— | | | | | | | | | |
|-----------------|-------------------------------|-------------------|-----------|--------|------|------|------|--|--|--|
| | Under | \$2. 50 or | \$3.00 or | | | | | | | |
| Weekly hours | \$1.00 | \$1.25 | \$1.35 | \$1.50 | more | more | more | | | |
| Under 35 | 43 | 44 | 45 | 43 | 19 | 15 | 16 | | | |
| 40 and under 42 | 32 | 19 | 22 | 25 | 44 | 49 | 49 | | | |
| Over 42 | 30 | 29 | 25 | 26 | 33 | 33 | 32 | | | |
| 48 and over | 17 | 18 | 15 | 15 | 18 | 18 | 18 | | | |

When employees within the four regions were distributed in the same manner the earnings and hours relationship generally followed the pattern noted overall. There were a few notable deviations, however. For example, in the Northeast, North Central, and West regions larger proportions of higher paid than lower paid employees worked long hours, as shown below.

| | Les | s than \$1. | 35 | \$3. | e | | | | |
|---------------|-------------------|-------------------|---------------------|-------------------|----------------|---------------------|--|--|--|
| | Percent working- | | | | | | | | |
| Area | Under 35 hours | 40 to 42 hours | 48 hours or more | Under 35 hours | 40 to 42 hours | 48 hours or more | | | |
| Northeast | 61 | 20 | 6 | 14 | 49 | 17 | | | |
| South | 32 | 25 | 22 | 12 | 50 | 21 | | | |
| North Central | 53 | 20 | 10 | 14 | 41 | 2 5 | | | |
| West | 54 | 22 | 9 | 21 | 54 | 11 | | | |

When employees were grouped by their average weekly hours and then distributed by their average hourly earnings, the resulting distribution showed that employees who worked a 40-hour week, at \$2.13 an hour, held a decided wage advantage over the rest of the employees, as shown in the following tabulation.

| | | Percent of employees earning- | | | | |
|----------------------|-------------------------------|-------------------------------|--------------------------|-----------------|--|--|
| Weekly hours | Average hourly earnings | Under \$1.35 | Under \$2 . 00 | \$3.00 and over | | |
| Under 15 | \$1.67 | 43 | 75 | 8 | | |
| 15 and under 35 | 1.53 | 46 | 85 | 4 | | |
| 35 and under 40 | 1.71 | 37 | 75 | 8 | | |
| 40 | 2.13 | 20 | 55 | 17 | | |
| Over 40 and under 44 | 1.79 | 39 | 70 | 10 | | |
| 44 and under 48 | 1.99 | 25 | 62 | 12 | | |
| 48 and over | 1.86 | 27 | 67 | 11 | | |

Earnings and hours data also were tabulated for drug store employees. As earnings increased part-time work generally declined or remained constant, and both a 40- to 42-hour week and a workweek of 48 hours or more increased in frequency as shown below.

| | Percent of employees earning- | | | | | | | | | |
|-----------------|-------------------------------|-----------------|-----------------|-----------------|-------------------|-------------------|-------------------|--|--|--|
| Weekly hours | Under \$1.00 | Under \$1.25 | Under \$1.35 | Under \$1.50 | \$2.00 or more | \$2.50 or more | \$3.00 or more | | | |
| Under 35 | 46 | 43 | 51 | 49 | 28 | 27 | 29 | | | |
| 40 and under 42 | 14 | 10 | 20 | 22 | 40 | 38 | 31 | | | |
| Over 42 | 32 | 26 | 21 | 21 | 28 | 32 | 39 | | | |
| 48 and over | 20 | 15 | 11 | 11 | 17 | 20 | 22 | | | |

Grouping drug store employees by their weekly hours of work and distributing them by their average hourly earnings revealed that employees who worked a 40-hour week, at \$1.93 an hour, held a decided wage advantage over the rest of the employees as shown below.

| | | Percent of employees earning- | | | | |
|----------------------|-------------------------------|-------------------------------|-----------------|-----------------|--|--|
| Weekly hours | Average hourly earnings | Under \$1.35 | Under \$2.00 | \$3.00 and over | | |
| Under 15 | \$1.67 | 52 | 78 | 13 | | |
| 15 and under 35 | 1.44 | 58 | 89 | 4 | | |
| 35 and under 40 | 1.45 | 53 | 89 | 3 | | |
| 40 | 1.93 | 30 | 68 | 11 | | |
| Over 40 and under 44 | 1.59 | 51 | 84 | 8 | | |
| 44 and under 48 | 1.88 | 40 | 72 | 17 | | |
| 48 and over | 1.88 | 42 | 69 | 17 | | |

Changes in Average Hourly Earnings, June 1965-June 1966

The average pay level for nonsupervisory employees in miscellaneous retail stores advanced 14 cents an hour (from \$1.75) or 8 percent, since June 1965.

An examination of the earnings for the middle half of the work force shows that the changes along the pay scale were greater at the upper than at the lower end. Despite an increase in earnings for the lowest paid one-fourth of the employees, the differential between them and the highest paid one-fourth widened

³ See Employee Earnings and Hours in Miscellaneous Retail Stores, June 1965 (BLS Bulletin 1501-7).

by 7 cents. The single most noteworthy change in the distribution of earnings, however, was a decrease from one-fourth to one-sixth in the proportion of employees who earned less than \$1.25 an hour.

Average hourly earnings rose in each region, the increase was 9 cents in the North Central region, 11 cents in the Northeast, and 18 cents in the South and West. As shown in the following tabulation, changes in the distribution occurred in each region. The greatest increases in earnings among the lower paid employees occurred in the South, where the proportion earning less than \$1.25 an hour decreased from 45 to 28 percent. On the other hand, the West recorded the greatest gains among the higher paid employees; the proportion paid at least \$2.50 an hour increased from 26 to 30 percent.

| | | Proportion of employees earning- | | | | | | | | |
|------------------------------------|----------------------------------|----------------------------------|--------------------------------|--------------------------------|------------------------------|------------------------------|---------------------------------|--------------------------------|----------------------------------|---------------------------------|
| | ho | erage urly nings | Under \$1. 15 | | · | | Under \$1.25 | | \$1.2 \$1. | |
| Area | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 |
| United States | \$1.75 | \$1.89 | 18.3 | 12.6 | 3.5 | 1.3 | 23.6 | 15.0 | 13.5 | 13.0 |
| Northeast | 1. 93 1. 43 1. 71 2. 11 | 2. 04 1. 61 1. 80 2. 29 | 5. 7 36. 3 21. 8 3. 9 | 5. 1 24. 4 13. 9 4. 1 | 3.3 5.3 3.3 1.6 | .6 1.8 1.4 1.2 | 10. 2 44. 6 27. 2 5. 8 | 6. 4 28. 2 16. 4 5. 6 | 17.3 12.8 14.5 7.4 | 12. 8 18. 0 13. 6 5. 3 |
| | | | | | \$1.50 | | \$2.00 | | more | |
| | | | | | 1 9 6 5 | 1966 | 1965 | 1966 | 1965 | 1966 |
| United States | | | | | 47.7 | 41.2 | 73.2 | 68.5 | 15.5 | 18.3 |
| Northeast South North Central West | | | | 37.2 67.4 53.5 24.3 | 31.9 58.9 45.8 21.6 | 67.0 86.1 77.7 56.1 | 63.5 80.1 73.8 51.0 | 18.3 7.7 13.9 25.6 | 21. 4 10. 6 14. 9 30. 2 | |

Earnings in metropolitan areas advanced by 17 cents an hour. Earnings in nonmetropolitan areas advanced by 11 cents an hour. Thus, the absolute and relative wage differentials between the two areas widened between surveys.

Among the lower paid employees, slightly greater gains were recorded in nonmetropolitan than in metropolitan areas; the proportion paid less than \$1.25 an hour in these areas declined from 36 to 24 percent compared with a 7 percentage point decrease (from 19 percent) in metropolitan areas. At higher pay levels, greater gains were recorded in metropolitan areas; the proportion earning \$2.50 an hour or more increased from 18 to 22 percent. In nonmetropolitan areas the proportion at this level increased from 9 to 10 percent.

The average pay level increased by 18 cents an hour for men between surveys, but by only 10 cents an hour for women. The proportion of women who earned less than \$1.25 an hour decreased 11 points, from 33 percent, and the proportion of men at this level decreased 6 points, from 16 percent. The proportion of men who earned at least \$2.50 an hour, however, increased from 23 to 28 percent, but the proportion of women having these earnings was unchanged.

| | | | | | Proporti | on of en | ployees e | arning- | | |
|--|-------------------------------|----------------|--------------|-------------|---------------------|--------------|------------------|--------------|-------------------|--------------|
| | Average hourly earnings | | hourly Under | | \$1.15 to \$1.20 | | Under \$1, 25 | | \$1.2 \$1. | |
| Characteristics | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 |
| Metropolitan areas Nonmetropolitan areas | \$1.84 1.52 | \$2.01 1.63 | 13.7 31.0 | 9.4 20.8 | 3.8 3.0 | 1.1 1.8 | 19.3 35.7 | 11.5 23.9 | 13.2 14.1 | 12.3 14.9 |
| Men | 1.97 1.44 | 2.15 1.54 | 12.9 25.0 | 8.4 17.8 | 2.3 5.3 | .7 2.1 | 16.2 33.0 | 9.6 21.7 | 12.3 15.0 | 10.3 16.4 |
| | | | | | Under \$1.50 | | Under \$2.00 | | \$2.50 or more | |
| | | | | | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 |
| Metropolitan areas Nonmetropolitan areas | | | | | 43.2 60.3 | 36.2 53.7 | 69.6 83.3 | 64.3 79.2 | 18.0 8.5 | 21.6 9.9 |
| Men | | | | | 36.2 62.2 | 29.3 55.9 | 62.8 86.4 | 56.0 84.0 | 23.3 5.6 | 28.1 6.2 |

Earnings rose 9 cents an hour in enterprises that had annual sales of at least \$1 million, and 15 cents an hour in enterprises that had less than \$1 million in sales. The identical increases in earnings in the two enterprise groups that had less than \$1 million in sales reflects the similar changes throughout the pay scale, as shown in the following tabulation. In enterprises that had \$1 million or more in sales, changes at the lower end of the pay scale were similar to those in the smaller enterprises. At the middle and upper end, however, changes were smaller.

| | Enterprises with annual sales of— | | | | | | | | | |
|-------------------------|-----------------------------------|--------------|-----------------------------|--------|------------------|--------|--|--|--|--|
| | \$1 million or more | | \$250,000 to \$1 million | | Less t \$250, | | | | | |
| Percent earning- | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | | | | |
| Under \$1.15 | 6. 7 | 5.6 | 14.1 | 9.7 | 25.0 | 18.5 | | | | |
| Under \$1.25 | 17.5 | 7.4 | 18.5 | 11.7 | 28.8 | 21.4 | | | | |
| Under \$1.30 | 28.8 | 21.7 | 30.5 | 22.4 | 43.9 | 35.2 | | | | |
| Under \$1.50 | 42.8 | 38.7 | 41.9 | 35.4 | 52.9 | 46.4 | | | | |
| Under \$1. 75 | 60.4 | 58.9 | 58.8 | 54.4 | 68.9 | 63.0 | | | | |
| Under \$2.00 | 70. 1 | 68.6 | 69.3 | 63.8 | 76.6 | 71.5 | | | | |
| Under \$2.50 | 83.7 | 82. 9 | 81.8 | 78.9 | 86.4 | 82.8 | | | | |
| Under \$3.00 | 92.4 | 90.2 | 90.7 | 87.8 | 92.4 | 90.0 | | | | |
| Average hourly earnings | \$1.83 | \$1.92 | \$1.85 | \$2.00 | \$1.65 | \$1.80 | | | | |

The pay level in drug stores advanced by 17 cents or 11 percent (from \$1.56 an hour) since June 1965. Changes in the earnings distribution for the various characteristics generally followed the pattern noted in all miscellaneous stores.

Employees in drug stores generally subject to the provisions of the Fair Labor Standards Act earned 14 cents an hour more in June 1966 than in June 1965. Employees in establishments not subject to FLSA earned 18 cents an hour more on the average.

Of particular interest in this context is the change in the proportion of employees who earned less than \$1.25 an hour. Three months prior to the date the new minimum went into operation (September 1965) 20 percent of the employees in the sector subject to the law and 36 percent of those in the sector not subject to the law earned less than \$1.25 an hour. A year later only 3 percent of the employees in the sector subject to FLSA, but 26 percent of those in the sector not subject to FLSA still earned less than that amount. The proportion of employees in establishments affected by the act paid between \$1.25 and \$1.30 an hour, however, increased 7 percentage points (from 10 percent), but the proportion earning at this level in the sector not affected by the act did not change. There was virtually no change in the proportion of employees subject to FLSA with higher earnings; e.g., the proportion paid at least \$1.50 an hour increased only 3 percentage points, from 55 percent. In the sector not subject to FLSA, however, changes in the middle and upper ranges of the pay scale were greater. For example, the proportion of employees paid at least \$1.50 an hour increased 8 points (from 38 to 46 percent) and there was a 4-point increase (from 13 to 17 percent) in the proportion paid at least \$2.50 an hour.

| _ | | | | D | rug Stor | es | | | | |
|---|------------------------------|------------------------------|----------------------------|--------------------------------|------------------------------|----------------------------------|------------------------------|------------------------------|--------------------------------|-----------------------------|
| | A | | | | Propor | tion of er | nployees | earning- | | |
| _ | | rage irly nings | | der 15 | • | 5 to . 20 | Unc \$1. | | \$1. 2 \$1. | |
| Item | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 |
| United States | \$1.56 | \$1.73 | 28. 9 | 22.4 | 6.1 | 2.0 | 37.6 | 26.2 | 15.0 | 15.8 |
| Northeast South North Central West | 1.79 1.28 1.52 1.96 | 1.82 1.47 1.67 2.26 | 9.9 50.6 31.7 6.3 | 9. 4 38. 2 22. 3 9. 1 | 8.3 7.4 5.3 1.9 | 1.0 2.0 2.6 2.0 | 19.2 61.7 41.0 8.3 | 11.5 43.0 27.1 11.5 | 28. 0 8. 8 15. 7 9. 5 | 20.8 16.9 15.8 7.5 |
| Metropolitan areas Nonmetropolitan areas | 1.64 1.34 | 1.82 1.53 | 22.3 47.6 | 17.6 35.0 | 6.4 5.1 | 1.8 2.0 | 31.3 55.3 | 21.2 39.5 | 16.0 12.3 | 15.6 16.2 |
| Men Women | 1.88 1.36 | 2.20 1.45 | 23.4 32.7 | 18.3 25.0 | 4.8 6.8 | .8 2.7 | 29.6 43.0 | 20. 1 30. 1 | 15.3 14.8 | 13.6 17.1 |
| Establishments: Subject to FLSA Not subject to FLSA | 1.80 1.60 | 1.94 1.78 | .7 29.6 | 1.6 22.6 | 15.0 3.8 Une | | 19.6 35.7 Und | | 10. 1 16. 3 \$2. 5 | 17.3 15.6 50 or |
| | | | | | \$1. | 50 | \$2. | 00 | mo | ore |
| United States | | | | | 63.1 | 56.6 | 81.6 | 78.3 | 11.8 | 13.8 |
| Northeast South North Central West | | | | | 57.9 79.6 67.6 30.1 | 51. 5 72. 6 58. 9 29. 1 | 77.3 90.6 85.8 62.2 | 77.6 87.1 83.0 55.0 | 15.5 6.6 9.5 21.3 | 14.8 8.6 11.1 26.8 |
| Metropolitan areas Nonmetropolitan areas | | | | - | 58. 4 76. 2 | 51.9 68.8 | 78. 8 89. 3 | 76. 1 83. 9 | 13.2 8.0 | 15.0 10.8 |
| Men | | | | | 52.4 70.3 | 45.3 63.7 | 70.6 89.0 | 64.0 87.4 | 21.9 5.0 | 27. 4 5. 2 |
| Establishments: Subject to FLSA Not subject to FLSA | | | | | 44.7 61.9 | 42. 4 54. 1 | 71.9 80.5 | 71. 3 75. 1 | 16.0 13.1 | 16.9 17.4 |

Changes in Weekly Hours of Work, June 1965-June 1966

Miscellaneous retail store employees worked a slightly longer week in 1966 than in 1965, 36 compared with 35.9 hours. This increase reflects a barely perceptible movement away from workweeks of fewer than 40 hours in favor of a 40-hour week. The movement towards a 40-hour week was also noticeable among employees who worked longer hours.

The average workweek was shortened in the South by 0.2 of an hour and lengthened in the Northeast and North Central regions by 0.2 and 0.3 of an hour, respectively. The average workweek was unchanged in the West. Only in the South and West did part-time work increase, but in each region the proportion who worked over 40 hours a week declined.

Metropolitan area workers averaged a shorter workweek by 0.2 of an hour, and those in nonmetropolitan areas averaged a longer workweek by 0.5 of an hour. Changes in the distribution in metropolitan areas followed the national pattern. In nonmetropolitan areas, however, there was a decrease in part-time work and an increase in workweeks of more than 40 hours duration.

Men worked a slightly longer week (by 0.1 of an hour). The workweek for women was unchanged. For each, changes in the distribution paralleled those noted for all workers.

Drug store employees worked a shorter week by 0.2 of an hour in June 1966 than in June 1965. Changes in the distribution of hours by various characteristics closely resembled those noted in all miscellaneous stores.

| | | | | | Propor | tion of e | mployees | working- | | |
|---|-------|---------------------|-------|-------|--------|-----------|----------|---------------|-------|---------------|
| | | rage ekly urs | | er 35 | _ 40 1 | nours | | er 40 ours | | hours more |
| Item | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 |
| Miscellaneous Retail Stores | | | | | | | | | | |
| United States | 35.9 | 36.0 | 32.7 | 32.0 | 25.8 | 29.0 | 33.1 | 31.2 | 18.1 | 17.3 |
| Northeast South North Central West | 33. 1 | 33.3 | 40.5 | 38.5 | 26. 2 | 28. 1 | 24.6 | 24. 1 | 12. 8 | 12.8 |
| | 38. 9 | 38.7 | 21.8 | 22.6 | 26. 3 | 30. 3 | 44.5 | 40. 0 | 24. 1 | 21.2 |
| | 35. 7 | 36.0 | 37.0 | 34.3 | 18. 7 | 24. 1 | 35.1 | 33. 2 | 19. 3 | 18.8 |
| | 35. 6 | 35.6 | 32.0 | 33.6 | 34. 2 | 35. 2 | 25.9 | 24. 9 | 14. 7 | 15.9 |
| Metropolitan areas Nonmetropolitan areas | 35.0 | 34. 8 | 34. 7 | 34.5 | 26.9 | 31.3 | 29.4 | 25. 7 | 15.5 | 13.8 |
| | 38.4 | 38. 9 | 27. 2 | 25.8 | 22.5 | 23.3 | 43.4 | 45. 1 | 25.2 | 26.4 |
| Men | 37.3 | 37. 4 | 30.0 | 28. 7 | 23.6 | 27.5 | 41.5 | 39.4 | 25.5 | 24.7 |
| | 34.1 | 34. 1 | 36.2 | 36. 1 | 28.4 | 31.0 | 22.6 | 21.1 | 8.7 | 8.3 |
| Drug stores | | | | | | | | | | |
| United States | 33.4 | 33.2 | 41.8 | 41.9 | 21.7 | 25.0 | 27.5 | 24.3 | 13.8 | 12.1 |
| Northeast South North Central West | 29. 7 | 29. 9 | 54. 2 | 52.6 | 20.6 | 22.6 | 16.9 | 17. 2 | 8.4 | 8.3 |
| | 37. 3 | 36. 2 | 28. 4 | 32.3 | 21.2 | 24.2 | 41.2 | 35. 1 | 22.3 | 18.6 |
| | 31. 9 | 32. 3 | 49. 1 | 45.8 | 16.1 | 21.7 | 25.4 | 21. 8 | 11.2 | 9.1 |
| | 33. 0 | 33. 0 | 39. 7 | 40.6 | 33.5 | 35.1 | 17.4 | 16. 6 | 8.5 | 9.6 |
| Metropolitan areas Nonmetropolitan areas | 33.0 | 32. 4 | 43. 1 | 44.5 | 24. 4 | 25. 2 | 25. 1 | 21.4 | 12. 1 | 10.3 |
| | 34.6 | 35. 2 | 38. 1 | 35.2 | 19. 8 | 24. 7 | 34. 3 | 32.0 | 18. 5 | 16.9 |
| Men | 32.3 | 32. 4 | 47.5 | 46.0 | 15.6 | 19.1 | 31.1 | 23. 1 | 19.0 | 17.5 |
| | 34.1 | 33. 7 | 37.8 | 39.3 | 28.5 | 28.8 | 25.1 | 21. 1 | 10.3 | 8.6 |
| Establishments: Subject to FLSA Not subject to FLSA | 34. 9 | 34. 2 | 31.7 | 34.6 | 36.8 | 38.3 | 22. 2 | 17. 2 | 8.5 | 7.3 |
| | 33. 0 | 32. 2 | 44.3 | 45.0 | 19.1 | 21.8 | 28. 4 | 30. 4 | 15.1 | 12.9 |

Changes in Weekly Earnings, June 1965-June 1966

Average weekly earnings of miscellaneous retail store employees increased from \$62.79 to \$68.03, an advance of \$5.24, between June 1965 and June 1966. An 8-percent increase in average hourly earnings combined with a slightly longer workweek produced an 8.3-percent increase in weekly earnings.

Regionally, weekly earnings increased by amounts ranging from \$3.71 in the North Central region to \$6.70 in the South. In the South, average weekly earnings rose 12.1 percent, more than in any other region despite the fact that this was the only region in which the average workweek was shortened. For employees in the three other regions the relative increases in weekly earnings were greater than the relative increases in average hourly earnings. The difference reflected the effect of the slightly longer workweeks in the Northeast and North Central regions and the unchanged workweek in the West.

| | Average earni | • | Incr | Percent increase in average | |
|------------------------------------|--------------------------------------|----------------------------------|------------------------------|-----------------------------------|---------------------------|
| Area | 1965 | 1966 | Dollars | Percent | hourly earnings |
| United States | \$62.79 | \$68.03 | \$5.24 | 8.3 | 8.0 |
| Northeast South North Central West | 63. 97 55. 57 60. 96 74. 89 | 67.86 62.27 64.67 81.50 | 3.89 6.70 3.71 6.61 | 6. 1 12. 1 6. 1 8. 8 | 5.7 12.6 5.3 8.5 |

In drug and proprietary stores average weekly earnings increased from \$52.04 to \$57.43. The regional changes resembled those noted previously.

| | Average earni | • | Incr | ease | Percent increase in average |
|---------------|--------------------------------------|--------------------------------------|-------------------------------|-----------------------------|-----------------------------------|
| Area | 1965 | 1966 | Dollars | Percent | hourly earnings |
| United States | \$52.04 | \$57.4 3 | \$5.39 | 10.4 | 10.9 |
| Northeast | 53. 16 47. 76 48. 67 64. 64 | 54. 47 53. 38 53. 74 74. 71 | 1.31 5.62 5.07 10.07 | 2.5 11.8 10.4 15.6 | 1.7 14.8 9.9 15.3 |

Changes in Weekly Hours by Hourly Earnings, June 1965-June 1966

Declines in the average workweek occurred for each earnings group except for those between \$1 and \$1.25, those between \$1.75 and \$2, and those earning \$3 or more. As the tabulations show, there was no consistent pattern of change in the hours distributions among the various earnings groupings.

| | | | | Percent of employees working_ | | | | | | | | |
|---------------------------|------|----------|-----------|-------------------------------|------|------------|------------|----------------------|------|--|--|--|
| | Aver | age week | ly hours- | Unde | | 40- hor | | 48 hours and over | | | | |
| Average hourly earnings | 1965 | 1966 | Change | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | | | |
| Under \$1.00 | 35.3 | 34.3 | -1.0 | 38 | 43 | 17 | 16 | 25 | 23 | | | |
| \$1.00 and under \$1.15 | 31.6 | 32.5 | +.9 | 49 | 48 | 18 | 18 | 12 | 15 | | | |
| \$1.15 and under \$1.25 | 33.3 | 36.4 | +3.1 | 42 | 32 | 26 | 2 8 | 11 | 16 | | | |
| \$1, 25 and under \$1, 35 | 32.4 | 32.2 | 2 | 49 | 46 | 21 | 25 | 15 | 12 | | | |
| \$1,35 and under \$1.50 | 38.4 | 36.3 | -2.1 | 28 | 34 | 26 | 27 | 23 | 32 | | | |
| \$1.50 and under \$1.75 | 36.1 | 35.6 | 5 | 32 | 35 | 30 | 31 | 18 | 17 | | | |
| \$1.75 and under \$2.00 | 38.3 | 38.3 | 0 | 23 | 24 | 36 | 35 | 20 | 23 | | | |
| \$2.00 and under \$2.50 | 38.4 | 37.8 | 6 | 22 | 23 | 35 | 38 | 21 | 19 | | | |
| \$2,50 and under \$3.00 | 39.5 | 39.4 | 1 | 15 | 15 | 46 | 48 | 19 | 19 | | | |
| \$3.00 or more | 37.9 | 38.6 | +.7 | 19 | 16 | 43 | 49 | 17 | 18 | | | |

Changes in Hourly Earnings by Weekly Hours, June 1965-June 1966

Average hourly earnings increased for each hours grouping. Earnings for part-time employees rose 8 cents an hour, but earnings of those working from 40 to 44 hours and 48 hours or more increased by 16 and 15 cents, respectively. As shown below, in each group, the proportion of employees paid less than \$1.35 an hour decreased, and the proportion paid at least \$2 an hour increased. However, only among part-time employees was there no increase in the proportion paid \$3 an hour or more.

| | Percent of employees working- | | | | | | | | | | | |
|--------------------------------|-------------------------------|----------|------------|----------|--------------------|----------|--|--|--|--|--|--|
| | Unde ho | | 40- hou | | 48 hours _and over | | | | | | | |
| Average hourly earnings | 1965 | 1966 | 1965 | 1966 | 1965 | 1966 | | | | | | |
| Under \$1.35 \$2.00 or more | 55 16 | 45 20 | 28 37 | 22 42 | 35 | 27 | | | | | | |
| \$3. 00 or more | 5 | 5 | 12 | 42 16 | 29 8 | 33 11 | | | | | | |

Changes in Earnings and Hours, October 1956-June 1966 4

Miscellaneous retail store employees earned 53 cents an hour more in June 1966 than in October 1956. The pay level advanced 19 cents over the first half of the 10-year period. Between June 1961 and June 1966, the increase was 34 cents, 14 cents of which occurred between June 1965 and 1966.

The 39 percent gain in hourly earnings reflects significant shifts in the distribution of employees along the pay scale. In 1956, for example, seven-tenths of the employees earned at least \$1 an hour, but by 1966, 95 percent had such earnings. Only three-tenths of the employees earned as much as \$1.50 an hour in 1956, however, three-fifths earned at least that amount in 1966. Nearly one-fifth of the employees in 1966—three times the proportion in 1956—were paid \$2.50 an hour or more.

⁴ See Employee Earnings in Retail Trade in October 1956 (BLS Bulletin 1220). Employee Earnings in Miscellaneous Retail Stores, June 1961 and June 1962 (BLS Bulletins 1338-7 and 1380-7). Employee Earnings and Hours in Miscellaneous Retail Stores, June 1965 (BLS Bulletin 1501-7).

| | | Un | ited Stat | es | | | | Northeast | : | |
|--------------------------|--------|--------------|-----------|--------|------------------|------------------|--------|------------------|------------------|------------------|
| | Oct. | | Ju | ne | | Oct. | | Ju | ne | |
| Average hourly earnings | 1956 | 1961 | 1962 | 1965 | 1966 | 1956 | 1961 | 1962 | 1965 | 1966 |
| Under \$0, 50 | 2 | 1 | 1 | (1) | (¹) | (¹) | (1) | (¹) | (¹) | (¹) |
| Under \$0. 75 | 12 | 6 | 5 | 3 | 2 | 6 | 1 | 1 | (1) | (1) |
| Under \$1.00 | 29 | 16 | 13 | 8 | 5 | 19 | 5 | 3 | 1 | 1 |
| Under \$1.05 | 43 | 29 | 26 | 15 | 10 | 33 | 19 | 13 | 5 | 4 |
| Under \$1.15 | 49 | 35 | 31 | 18 | 13 | 39 | 26 | 17 | 6 | 5 |
| Under \$1.20 | 51 | 39 | 36 | 22 | 14 | 40 | 29 | 23 | 9 | 6 |
| Under \$1. 25 | 53 | 41 | 38 | 24 | 15 | 42 | 31 | 25 | 10 | 6 |
| Under \$1.30 | 59 | 50 | 46 | 37 | 28 | 50 | 40 | 34 | 28 | 19 |
| Under \$1.50 | 68 | 60 | 56 | 48 | 41 | 60 | 52 | 44 | 37 | 32 |
| Under \$2.00 | | 80 | 77 | 73 | 69 | 83 | 76 | 71 | 67 | 64 |
| Under \$2.50 | | 90 | 88 | 85 | 82 | 93 | 88 | 85 | 82 | 79 |
| Under \$3,00 | | 95 | 94 | 92 | 89 | 97 | 94 | 93 | 90 | 88 |
| Employees (in thousands) | 876.6 | 868.9 | 873.1 | 986.2 | 988.4 | 240.9 | 232.8 | 232.8 | 262.3 | 267.1 |
| Average hourly earnings | \$1.36 | \$1.55 | \$1.62 | \$1.75 | \$1.89 | \$1.51 | \$1.71 | \$1.80 | \$1.93 | \$2.04 |
| | | | South | | | | No | orth Centi | ral | |
| Under \$0.50 | - | 2 | 2 | | /15 | 1 | .15 | 4 | (1) | 41. |
| • • | | 2 | 2 | 1 | (¹) | 1 | (¹) | | (¹) | |
| Under \$0, 75 | | 14 | 11 | 8 | 4 | 10 | 4 | 4 | 3 | 1 |
| Under \$1.00 | | 34 | 27 | 20 | 12 | 28 | 14 | 13 | . 8 | 4 |
| Under \$1.05 | | 48 | 43 | 30 | 20 | 42 | 27 | 27 | 16 | 11 |
| Under \$1.15 | | 56 | 50 | 36 | 24 | 49 | 33 | 32 | 22 | 14 |
| Under \$1. 20 | | 59 | 55 | 42 | 26 | 51 | 37 | 36 | 25 | 15 |
| Under \$1.25 | | 61 | 57 | 45 | 28 | 54 | 39 | 38 | 27 | 16 |
| Under \$1.30 | 76 | 68 | 64 | 57 | 46 | 59 | 50 | 48 | 42 | 30 |
| Under \$1.50 | | <i>7</i> 5 | 75 | 67 | 59 | 68 | 62 | 58 | 54 | 46 |
| Under \$2.00 | 91 | 89 | 89 | 86 | 80 | 86 | 81 | 79 | 78 | 74 |
| Under \$2.50 | 96 | 94 | 94 | 92 | 89 | 94 | 89 | 89 | 86 | 85 |
| Under \$3.00 | 98 | 97 | 97 | 96 | 94 | 98 | 94 | 94 | 92 | 95 |
| Employees (in thousands) | 247.3 | 255.3 | 258.8 | 276.1 | 278.7 | 269.2 | 249.8 | 251,5 | 251.9 | 256.5 |
| Average howly earnings | \$1.12 | \$1.27 | \$1.31 | \$1.43 | \$1.61 | \$1.37 | \$1.55 | \$1.61 | \$1.71 | \$1.80 |
| | | | | | | | | West | | |
| Under \$0.50 | | - | | | ~ - | (¹) | (¹) | (¹) | (¹) | (¹) |
| Under \$0. 75 | | | | | | 2 | 1 | 1 | (1) | |
| Under \$1.00 | | | | | | 13 | 5 | 4 | 1 | 1 |
| Under \$1.05 | | | | | - | 26 | 14 | 11 | 3 | 3 |
| Under \$1.15 | | | | | | 32 | 17 | 15 | 4 | 4 |
| Under \$1. 20 | | | | | | 34 | 21 | 18 | 5 | 5 |
| Under \$1.25 | | | | | - | 36 | 23 | 19 | 6 | 6 |
| Under \$1. 30 | | | | | | 44 | 33 | 28 | 13 | 11 |
| Under \$1.50 | | - | | | | 54 | 43 | 34 | 24 | 22 |
| Under \$1.50 | | | | | | 78 | 66 | 5 4 | 56 | 51 |
| Under \$2.00 | | | | | | | | | | |
| Under \$2.50 | | | | | | 90 | 85 | 78 | 74 | 70 |
| Under \$3.00 | | | | | | 95 | 93 | 91 | 88 | 82 |
| Employees (in thousands) | | | | | - | 119.2 | 130.9 | 130.0 | 177.9 | 186.1 |
| Average hourly earnings | | | | | | \$1.60 | \$1.85 | \$1.99 | \$2.11 | \$2.29 |

¹ Less than 0.5 percent.

Among the regions, earnings advanced by from 43 cents (in the North Central region) to 69 cents an hour (in the West). The South recorded the most striking gains among the lower paid employees. The West showed the greatest gains among the higher paid employees. Seven-tenths of the Southern employees in 1956 earned less than \$1.25 an hour. Ten years later this proportion had declined to three-tenths. Nevertheless, the South accounted for a larger proportion of all employees paid less than \$1.25 an hour in 1966 (53 percent) than in 1956 (38 percent). In the West, on the other hand, one-half of the employees earned at least \$2 an hour in 1966, compared with only one-fifth of the employees in 1956. The West accounted for one-fifth of the employees paid \$2 an hour or more in 1956 and three-tenths of those earning this amount in 1966.

The pattern of weekly hours worked by employees in miscellaneous retail stores changed noticeably over the 10-year period. The greatest change was in the proportion who worked more than 40 hours a week; this proportion fell from 46 percent to 31 percent. Part-time work and workweeks of 35 to 40 hours inclusive became more common. However, between 1965 and 1966 there was a small decline in the incidence of part-time work.

As shown on the following tabulation, this pattern was generally adhered to in each of the regions. The small decrease in part-time work noted nationally between 1965 and 1966 occurred only in the Northeast and North Central regions.

| | | Uni | ted State | es _ | | | | Northeast | | |
|----------|------|------|-----------|------|------|------|-------------|-----------|------|------|
| | Oct. | | Ju | ne | | Oct. | | Ju | 1e | |
| Hours | 1956 | 1961 | 1962 | 1965 | 1966 | 1956 | 1961 | 1962 | 1965 | 1966 |
| Under 35 | 25 | 28 | 29 | 33 | 32 | 27 | 32 | 32 | 41 | 39 |
| 35 to 40 | 29 | 31 | 32 | 34 | 37 | 36 | 35 | 35 | 35 | 37 |
| Over 40 | 46 | 41 | 39 | 33 | 31 | 37 | 33 | 32 | 25 | 24 |
| | | | South | | | | No | rth Centr | al | |
| Under 35 | 18 | 21 | 21 | 22 | 23 | 29 | 31 | 33 | 37 | 34 |
| 35 to 40 | 21 | 27 | 29 | 34 | 37 | 26 | 29 | 28 | 28 | 33 |
| Over 40 | 61 | 52 | 49 | 45 | 40 | 45 | 40 | 38 | 34 | 33 |
| | | | | | | | | West | | |
| Under 35 | | | | | | 28 | 30 | 31 | 32 | 34 |
| 35 to 40 | | | | | | 36 | 37 | 41 | 42 | 42 |
| Over 40 | | | | | | 35 | 33 | 29 | 26 | 25 |

Table Note

Because of rounding, sums of individual items may not equal totals.

Dash (-) indicates no employees.

Asterisk (*) indicates fewer than 50 employees or less than 0.05 percent.

Table 1. Average straight-time hourly earnings of nonsupervisory employees by selected characteristics, United States, June 1966

| | | | | | | | Enter | prises with | annual s | sales of | | - | | | | |
|---|----------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|----------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| | | \$1,000,00 | 00 or mo | re | \$ | 500, 000 to | \$1,000, | 000 | | \$250, 000 t | \$500,0 | 00 | | Less than | \$250,00 | 00 |
| Region | | opolitan reas | | ropolitan reas | | politan | | ropolitan eas | | politan reas | 1 | ropolitan | ı | opolitan reas | | ropolitan |
| | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women |
| United States | \$2.35 | \$1.66 | \$1.84 | \$1.43 | \$2.35 | \$1.68 | \$1.81 | \$1.44 | \$ 2. 36 | \$1.60 | \$2.10 | \$1.42 | \$ 2. 24 | \$1.58 | \$1.71 | \$1.27 |
| Northeast South North Central West | 2. 32 2. 03 2. 26 3. 01 | 1.80 1.48 1.56 2.12 | 2.00 1.88 1.78 1.78 | 1.50 1.36 1.42 1.69 | 2.43 2.11 2.14 2.84 | 1.72 1.51 1.52 2.13 | 1.57 1.58 1.75 2.56 | 1.47 1.34 1.40 1.92 | 2.38 2.09 2.29 2.75 | 1.69 1.43 1.47 | 2.17 1.63 1.75 3.53 | 1.58 1.29 1.35 1.49 | 2.23 1.75 2.38 2.59 | 1.60 1.33 1.52 1.89 | 1.82 1.59 1.73 1.91 | 1.43 1.12 1.25 1.56 |

Table 2. Cumulative numerical and percent distributions of nonsupervisory employees by average straight-time hourly earnings,
United States and regions, June 1966

(Employees in thousands) United States Northeast South North Central West Average hourly earnings Number Percent Number Percent Number Percent Number Percent Number Percent 1.0 Under \$0.50 ---• 3 16.2 1.6 • 3 12.0 4.3 2.4 . 9 Under \$0.75 ----• 8 11.7 49.4 5.0 3.5 1.3 32.5 11.0 2.4 Under \$1.00 --4.3 1.3 Under \$1.05 -----100.4 10.2 10.9 55.9 20.1 27.2 10.6 107.1 10.8 11.7 59.4 21.3 29.2 11.4 Under \$1.10 ----4.4 6.7 3.6 Under \$1.15 --124.9 12.6 13.5 5.1 68.0 24.4 35.7 13.9 7.7 4.1 137.5 13.9 5.7 73.0 39.3 Under \$1.20 --15.2 26.2 15.3 9.9 5.3 17.1 Under \$1.25 ---148.3 15.0 6.4 78.6 28.2 42.2 16.4 10.4 5.6 277.1 28.0 51.2 19.2 128.6 46.2 77.0 30.0 20.3 10.9 Under \$1,30 ----315.8 137.1 49.2 Under \$1,35 ----31.9 62.8 23.5 86.0 33.5 29.9 16.1 Under \$1,40 ----359.4 73.5 149.6 53.7 101.6 39.6 36.4 27.6 34.6 18.6 Under \$1.45 -----387.5 30.5 158.8 57.0 109.9 42.9 38.4 39.2 30.1 29.6 406.9 Under \$1,50 -----41.2 85.2 31.9 164.1 58.9 117.4 45.8 40.3 21.6 498.1 50.4 112.9 42.3 183.1 139.8 54.5 62.3 33.5 Under \$1,60 -----523.8 53.0 125.6 47.0 188.3 67.5 146.2 57.0 63.8 34.3 Under \$1.65 -----555.7 56.2 135.2 50.6 196.3 70.4 156.1 60.9 68.1 36.6 572.6 57.9 Under \$1.70 ---140.2 52.5 201.3 72.2 160.1 62.4 71.0 38.2 59.4 Under \$1.75 ---587.C 143.9 53.9 204.5 73.4 165.3 64.4 73.4 39.4 620.9 62.8 153.6 57.5 211.7 173.0 67.4 82.7 44.4 Under \$1.85 -----637.3 157.6 59.0 77.0 179.0 69.8 64.5 214.7 86.1 46.3 655.7 163.4 61.2 78.3 184.2 71.8 89.7 48.2 Under \$1.90 -----66.3 218.4 Under \$1.95 -----668.8 67.7 167.1 221.7 79.6 187-1 92.8 49.9 62.6 72.9 Under \$2.00 -----677.0 68.5 169.5 63.5 223.2 80.1 189.3 73.8 95.0 51.0 731.5 74.0 185.7 69.5 234.1 84.0 201.3 78.5 110.4 59.3 Under \$2, 20 -----754.9 76.4 193.1 72.3 240.1 86.2 206.7 90.6 114.9 61.8 Under \$2,30 -----782.1 79.1 201.2 75.3 244.6 87.8 213.5 83.2 122.7 65.9 Under \$2,40 -----77.0 247.7 796.6 80.6 205.7 88.9 216.2 34.3 127.0 58.2 Under \$2,50 -----249.2 807.5 81.7 210.0 78.6 89.4 218.4 85.1 129.9 69.8 €33.7 84.3 218.2 81.7 253.3 90.9 225.4 87.9 136.7 73.5 Under \$2,60 ----853.9 225.8 84.5 254.9 91.5 228.3 89.0 77.8 Under \$2.70 -----86.4 144.9 90.1 Under \$2,80 --867.1 87.7 230.5 86.3 257.8 92.5 231.0 147.8 79.4 Under \$2,90 -----878.3 234.1 87.5 260.0 93.3 233.4 91.0 150.7 81.0 88.9 Under \$3.00 --883.8 89.4 235.0 0.88 260.7 93.5 235.8 91.9 152.3 81.9 988.4 100.0 100.0 278.7 100.0 256.5 100.0 186.1 100.0 \$1.89 \$2.04 \$1.61 \$1.80 \$2.29 Average hourly earnings -----

Table 3. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by metropolitan and nonmetropolitan areas, United States and regions, June 1966

| | United | d States | Nor | theast | So | outh | North | Central | w | est |
|------------------------------------|---------|-----------|---------|-----------|-----------|-----------|---------|-----------|---------|----------|
| Average hourly earnings | Metro- | Nonmetro- | Metro- | Nonmetro- | Metro- | Nonmetro- | Metro- | Nonmetro- | Metro- | Nonmetro |
| | politan | politan | politan | politan | politan | politan | politan | politan | politan | politan |
| | areas | areas | areas | areas | areas | areas | areas | areas | areas | areas |
| Under \$0.50 | • 1 | .1 | * | - | • 3 | • 2 | .1 | - | •1 | |
| Under \$0.75 | 1.1 | 3.1 | •2 | • 9 | 3.3 | 6.1 | . 5 | 1.9 | . 3 | •7 |
| Under \$1.00 | 3.4 | 9.0 | 1.4 | 1.1 | 8.9 | 16.5 | 2.7 | 7.5 | . 7 | 3.0 |
| | | | | | | | | | | |
| Under \$1,05 | 7.5 | 16.8 | 3.9 | 4.8 | 15.9 | 27.4 | 8.0 | 15.8 | 2.1 | 7.2 |
| Under \$1,10 | 8.0 | 18.0 | 4.2 | 5.1 | 16.9 | 29.1 | 8.5 | 17.1 | 2.2 | 7.8 |
| Under \$1,15 | 9.4 | 20.8 | 4.6 | 7.6 | 19.2 | 33.4 | 11.0 | 19.6 | 2.7 | 8.3 |
| Under \$1,20 | 10.5 | 22.6 | 4.9 | 9.8 | 21.0 | 35.4 | 12.1 | 21.6 | 4.1 | 8.8 |
| Under \$1.25 | 11.5 | 23.9 | 5.4 | 11.3 | 23.0 | 37.3 | 13.2 | 22.7 | 4.3 | 9.4 |
| Under \$1.30 | 23.8 | 38.8 | 17.6 | 27.1 | 41.3 | 54.7 | 26.3 | 37.3 | 8.2 | 18.8 |
| Under \$1.35 | 27.2 | 44.1 | 21.3 | 34.5 | 44.5 | 57.5 | 29.7 | 40.9 | 11.2 | 30.2 |
| Under \$1,40 | 31.6 | 48.4 | 25.2 | 39.6 | 49.7 | 60.7 | 35.8 | 46.9 | 13.8 | 32.8 |
| Under \$1.45 | 34.4 | 51.5 | 27.8 | 41.6 | 53.1 | 63.7 | 38.7 | 51.0 | 15.7 | 35.2 |
| Under \$1.50 | 36+2 | 53.7 | 29.6 | 43.7 | 55.2 | 65.3 | 41.1 | 54.9 | 16.8 | 35.8 |
| Under \$1,55 | 45.5 | 62.9 | 39.7 | 55.5 | 61.7 | 72.8 | 50.4 | 62.3 | 28.0 | 49.6 |
| Under \$1.60 | 48.4 | 64.5 | 45.1 | 56.8 | 63.9 | 74.0 | 52.8 | 65.1 | 28.8 | 50.5 |
| Under \$1.65 | 51.7 | 67.7 | 48.6 | 60.9 | 66.9 | 76.5 | 56.5 | 69.2 | 31.3 | 52.2 |
| Under \$1,70 | 53.3 | 69.6 | 50.4 | 62.9 | 68.8 | 78.1 | 58.1 | 70.8 | 32.3 | 55.3 |
| Under \$1.75 | 54.7 | 71.2 | 51.8 | 64.2 | 70.1 | 79.0 | 59.8 | 73.4 | 33.4 | 56.9 |
| _ | | | | | . | | | 75 / | 20.5 | |
| Under \$1.80 | 58.6 | 73.6 | 55.7 | 66.8 | 73.4 | 80.3 | 63.4 | 75.4 | 38.3 | 62.3 |
| Under \$1.85 | 60.1 | 75.6 | 57.1 | 68.7 | 74.5 | 81.4 | 65.4 | 78.2 | 40.0 | 64.8 |
| Under \$1.90 | 62.0 | 77.3 | 59.3 | 70.4 | 76.0 | 82.5 | 67.4 | 80.4 | 41.8 | 66.9 |
| Under \$1.95 | 63.5 | 78.1 | 61.0 | 70.7 | 77.3 | 83.5 | 68.6 | 81.4 | 43.9 | 67.4 |
| Under \$2.00 | 64.3 | 79.2 | 61.7 | 72.4 | 77.9 | 83.9 | 69.4 | 92.4 | 44.7 | 69.7 |
| Under \$2.10 | 70.1 | 83.8 | 68.0 | 77.5 | 81.4 | 33.5 | 75.2 | 84.9 | 53.0 | 77.8 |
| Under \$2, 20 | 72.4 | 86.5 | 70.4 | 82.1 | 83.5 | 90.8 | 76.9 | 87.7 | 55.8 | 79.2 |
| Under \$2.30 | 75.4 | 88.6 | 73.2 | 86.3 | 85.6 | 91.6 | 79.8 | 89.8 | 60.5 | 81.8 |
| Under \$2.40 | 77.0 | 89•á | 74.8 | 88.3 | 86.9 | 92.4 | 81.1 | 90.6 | 63.1 | 83.3 |
| Under \$2.50 | 78.4 | 90.1 | 76.6 | 88.8 | 87.6 | 92.6 | 82.0 | 91.2 | 64.9 | 84.1 |
| Under \$2,60 | 81.4 | 91.8 | 79.9 | 90.9 | 89.2 | 93.8 | 85.2 | 93.2 | 69.2 | 86.0 |
| Under \$2.70 | 84.0 | 92.5 | 83.2 | 91.5 | 90.1 | 93.9 | 86.4 | 94.0 | 74.5 | 87.6 |
| Under \$2.80 | 85.5 | 93.3 | 85.1 | 92.4 | 91.2 | 94.8 | 87.8 | 94.5 | 76.2 | 88.8 |
| Under \$2,90 | 86.8 | 94.0 | 86.5 | 93.6 | 92.0 | 95.5 | 88.9 | 95.1 | 78.2 | 89.2 |
| Under \$3.00 | 87.4 | 94.6 | 86.9 | 93.7 | 92.3 | 95.7 | 89.5 | 96.6 | 79.2 | 89.5 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 708.5 | 279.9 | 223.0 | 44.1 | 177.4 | 101.3 | 169.5 | 87.0 | 138.7 | 47.4 |
| Average hourly earnings | \$2.01 | \$1.63 | \$2,10 | \$1.75 | \$1.70 | \$1.47 | \$1.92 | \$1.60 | \$2.42 | \$1.94 |

Table 4. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by sex, United States and regions, June 1966

| Average hourly earnings | United | i States | Nor | theast | So | outh | North | Central | w | est |
|------------------------------------|--------|----------|--------|--------|--------|--------|--------|---------|--------|--------|
| Average nourly earnings | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women |
| Under \$0.50 | • 1 | •1 | * | * | .3 | •2 | _ | • 1 | •1 | - |
| Under \$0.75 | 1.0 | 2.4 | • 1 | .7 | 2.9 | 5.9 | .7 | 1.2 | • 2 | .7 |
| Under \$1.00 | 3.1 | 7.4 | • 8 | 2.2 | 7.7 | 15.9 | 2.7 | 6.0 | • 9 | 1.8 |
| Under \$1.05 | 6.8 | 14.3 | 2.3 | 6.9 | 14.6 | 25.8 | 7.3 | 14.2 | 2.5 | 4.4 |
| Under \$1.10 | 7.2 | 15.3 | 2.6 | 7.4 | 15.6 | 27.5 | 7.6 | 15.6 | 2.7 | 4.7 |
| Under \$1.15 | 8.4 | 17.8 | 2.9 | 8.7 | 18.0 | 31.2 | 9.3 | 18.9 | 3.1 | 5.4 |
| Jnder \$1.20 | 9.1 | 19.9 | 3.1 | 10.0 | 19.5 | 33.4 | 9.9 | 21.3 | 3.1 | 8.0 |
| Under \$1.25 | 9.6 | 21.7 | 3.5 | 11.3 | 20.7 | 36.2 | 10.2 | 23.2 | 3.3 | 8.4 |
| Under \$1.30 | 19.9 | 38.1 | 12.9 | 29.6 | 37.1 | 55.7 | 19.5 | 41.5 | 7.8 | 14.7 |
| Under \$1.35 | 22.2 | 44.0 | 15.9 | 36.2 | 39.2 | 59.8 | 22.0 | 46.0 | 9.1 | 24.6 |
| Under \$1.40 | 25.5 | 49.8 | 19.0 | 41.8 | 41.9 | 66.2 | 27.0 | 53.3 | 11.0 | 27.9 |
| Under \$1.45 | 27.5 | 53.7. | 20.5 | 46.1 | 44.6 | 70.1 | 29.6 | 57.2 | 12.3 | 30.9 |
| Under \$1.50 | 29.3 | 55.9 | 22.2 | 48.0 | 46.3 | 72.3 | 32.2 | 60.5 | 13.0 | 32.3 |
| Under \$1.55 | 37.9 | 65.9 | 31.2 | 60.7 | 53.3 | 78.9 | 39.5 | 70.8 | 25.1 | 43.8 |
| Under \$1.60 | 41.0 | 67.9 | 37.3 | 63.2 | 55.6 | 80.3 | 41.6 | 73.7 | 25.7 | 44.8 |
| Under \$1.65 | 43.8 | 71.7 | 39.7 | 68.9 | 58.6 | 83.0 | 45.3 | 77.7 | 27.5 | 47.8 |
| Under \$1.70 | 45.2 | 73.6 | 41.4 | 70.9 | 60.5 | 84.7 | 46.5 | 79.7 | 28.5 | 50.0 |
| Under \$1.75 | 46.7 | 75.1 | 43.2 | 71.7 | 61.4 | 86.1 | 48.6 | 81.6 | 29.5 | 51.7 |
| Under \$1.80 | 50.2 | 78.5 | 47.0 | 74.9 | 64.5 | 89.1 | 51.1 | 85.2 | 33.9 | 57.4 |
| Under \$1.85 | 51.9 | 80.1 | 48.6 | 76.3 | 65.8 | 89.0 | 53.9 | 87.0 | 35.2 | 59.9 |
| Under \$1.90 | 53.6 | 82.1 | 50.5 | 79.0 | 67.2 | 90.3 | 55.7 | 89.4 | 36.9 | 62.0 |
| Under \$1.95 | 55.1 | 83.2 | 52.1 | 80.0 | 68.6 | 91.2 | 57.2 | 90.1 | 38.4 | 64.0 |
| Under \$2.00 | 56.0 | 84.0 | 53.3 | 80.4 | 69.5 | 91.4 | 58.1 | 90.8 | 38.7 | 66.2 |
| Under \$2.10 | 62.6 | 88.2 | 60.0 | 85.3 | 74.3 | 94.3 | 64.6 | 93.6 | 47.7 | 73.5 |
| Under \$2. 20 | 65.5 | 89.8 | 62.9 | 87.9 | 77.5 | 95.4 | 67.8 | 94.5 | 50.1 | 76.1 |
| Under \$2,30 | 68.6 | 92.1 | 66.3 | 90.4 | 79.8 | 96.3 | 71.4 | 96.1 | 53.3 | 81.4 |
| Under \$2.40 | 70.4 | 93.2 | 68.3 | 91.4 | 81.3 | 96.9 | 72.9 | 96.7 | 55.4 | 84.0 |
| Under \$2,50 | 71.9 | 93.8 | 70.5 | 92 • 2 | 82.1 | 97.2 | 74.2 | 97.1 | 57.3 | 85.2 |
| Under \$2.60 | 75.5 | 95.3 | 73.9 | 94.7 | 84.5 | 97.7 | 78.1 | 98.5 | 62.1 | 87.4 |
| Under \$2,70 | 78.3 | 96.4 | 78.2 | 95.I | 85.5 | 97.9 | 80.1 | 98.6 | 66.2 | 92.1 |
| Under \$2.80 | 80.3 | 96.9 | 80.4 | 96.1 | 87.2 | 98.2 | 82.1 | 98.7 | 68.3 | 93.1 |
| Under \$2.90 | 82.0 | 97.3 | 82+3 | 96.6 | 88.5 | 98.4 | 83.9 | 98.8 | 70.2 | 94.3 |
| Under \$3.00 | 82.9 | 97.4 | 82.8 | 96.7 | 88.8 | 98.5 | 85.5 | 98. 9 | 71.6 | 94.4 |
| Total | 100.C | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 546.7 | 441.7 | 166.8 | 100.3 | 143.7 | 135.1 | 133.6 | 122.9 | 102.6 | 83.5 |
| Average hourly earnings | \$2.15 | \$1.54 | \$2.25 | \$1.64 | \$1.84 | \$1.35 | \$2.06 | \$1.46 | \$2.63 | \$1.86 |

Table 5. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by enterprise sales-size classes,
United States, metropolitan and nonmetropolitan areas, and regions, June 1966

| | | United | States | | | Metropolit | an areas | | | Nonmetropol | litan areas | |
|-------------------------|------------------------|--------------------------------|------------------------------|------------------------|------------------------|--------------------------------|------------------------------|------------------------|------------------------|-------------|------------------------------|------------------------|
| Average hourly earnings | | | | - | Ente | rprises with | annual sale | s of— | | | | |
| | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$250,000 to \$500,000 | Less than \$250,000 | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$250,000 to \$500,000 | Less than \$250,000 | \$1,000,000 or more | l to | \$250,000 to \$500,000 | Less than \$250,000 |
| Under \$0.50 | * | _ | •1 | • 2 | * | _ | .1 | • 2 | - | - | - | -1 |
| Under \$0.75 | . 7 | •6 | .7 | 2.8 | • 9 | •6 | . 7 | 1.5 | . 3 | •6 | • 6 | 5.4 |
| Under \$1.00 | 2.1 | 3.0 | 2.9 | 8.0 | 2.3 | 2.9 | 2.7 | 4.6 | 1.4 | 3.3 | 3.6 | 14.8 |
| Under \$1.05 | 4. 3 | 5.9 | 8.1 | 15.3 | 4.4 | 5.0 | 7.8 | 10.0 | 4.2 | 9.0 | 8.9 | 26.0 |
| Under \$1.10 | 4.7 | 6.4 | 8.8 | 16.2 | 4.8 | 5 • 2 | 8.3 | 10.7 | 4.6 | 10.7 | 10.1 | 27.4 |
| Under \$1.15 | 5.6 | 7.5 | 10.8 | 18.5 | 5.5 | 5 • 8 | 10 · 1 | 12.5 | 6.2 | 13.3 | 12.6 | 30.9 |
| Under \$1.20 | 6.5 | 8.4 | 11.9 | 20 • 2 | 6.4 | 6.5 | 11.2 | 13.8 | 6. 9 | 15.1 | 14.0 | 33.3 |
| Under \$1.25 | 7.4 | 9.0 | 13.1 | 21.4 | 7.5 | 6.9 | 12.1 | 14.9 | 7.3 | 16.3 | 15.8 | 34.9 |
| Under \$1.30 | 21.7 | 19.4 | 24.0 | 35 • 2 | 21.3 | 16.1 | 21.7 | 28.2 | 22.8 | 31.0 | 30.8 | 49.6 |
| Under \$1.35 | 26.C | 23.4 | 28 • 4 | 38.7 | 25.8 | 20.0 | 23.9 | 31.4 | 26.6 | 35.3 | 41.4 | 53.7 |
| Under \$1.40 | 31.4 | 28.2 | 33.1 | 42.4 | 31.7 | 24.6 | 28.4 | 34.9 | 30.4 | 40.6 | 46.6 | 57.8 |
| Under \$1.45 | 35.7 | 30.5 | 35.4 | 44.8 | 35.6 | 26.6 | 31.0 | 37.1 | 35.8 | 43.8 | 48.3 | 60.4 |
| Under \$1.50 | 38.7 | 32.3 | 36.9 | 46.4 | 38.3 | 28.2 | 32.6 | 38.7 | 39.8 | 46.7 | 49.3 | 62.1 |
| Under \$1.55 | 45.3 | 41.7 | 46.7 | 56.7 | 43.6 | 37.6 | 42.6 | 50.0 | 50.6 | 56.1 | 58.6 | 70.6 |
| Under \$1.60 | 50.9 | 43.4 | 48.8 | 58.1 | 50 • 2 | 39.4 | 44.9 | 51.3 | 53.1 | 57.4 | 60.2 | 71.9 |
| Under \$1.65 | 55.1 | 45.8 | 52.9 | 60.6 | 53.7 | 41.9 | 49.6 | 54.0 | 59.4 | 59.6 | 62.6 | 74.1 |
| Under \$ 1. 70 | 56.8 | 47.8 | 54.7 | 62.1 | 55.5 | 43.7 | 51.5 | 55.2 | 60.7 | 62.0 | 63.8 | 76.4 |
| Under \$ 1, 75 | 58.9 | 50.1 | 56.5 | 63.0 | 57.4 | 45.8 | 53.3 | 56.0 | 63.3 | 64.8 | 65.6 | 77.3 |
| Under \$1.80 | 61.6 | 53.2 | 60.1 | 66.8 | 60.4 | 49.1 | 57.0 | 60.5 | 65.3 | 67.3 | 69.0 | 79.6 |
| Under \$1.85 | 64.0 | 55.8 | 61.0 | 68.1 | 62.3 | 51.8 | 57.9 | 61.8 | 68.9 | 69.8 | 70.1 | 81.2 |
| Under \$1.90 | 66.5 | 57.4 | 62.9 | 69.7 | 64.9 | 53.3 | 59.8 | 63.4 | 71.4 | 71.7 | 71.8 | 82 • 5 |
| Under \$1.95 | 67.8 | 59.5 | 64.4 | 70.7 | 66 • 3 | 55.8 | 61.3 | 64.8 | 72.7 | 72.2 | 73.4 | 82.9 |
| Under \$ 2.00 | 68.6 | 60.3 | 65.6 | 71.5 | 66.9 | 56.3 | 62.3 | 65.5 | 73.8 | 73.9 | 75.2 | 83.7 |
| Under \$ 2. 10 | 73.1 | 66.6 | 71.5 | 77.2 | 70.9 | 62.9 | 68.2 | 72.4 | 79.7 | 79.6 | 81.3 | 87.0 |
| Under \$ 2. 20 | 76.5 | 69.5 | 73.6 | 79.0 | 73.3 | 65.7 | 70.4 | 74.4 | 86.0 | 82.8 | 82.6 | 88.5 |
| Under \$2,30 | 79.3 | 73.4 | 76.8 | 81.3 | 76.4 | 69.6 | 73.7 | 77.0 | 88.0 | 86.4 | 85.8 | 90.0 |
| Under \$ 2.40 | 81.5 | 75.5 | 78.3 | 82.2 | 78.7 | 72.0 | 75.3 | 78.1 | 90.1 | 87.6 | 87.0 | 90.7 |
| Under \$ 2.50 | 82.9 | 77.0 | 79.9 | 32.8 | 80.3 | 73.7 | 77.3 | 78.8 | 91.0 | 88.5 | 87.5 | 90.9 |
| Under \$ 2.60 | 85.0 | 80.0 | 82.3 | 85.8 | 82.4 | 77.3 | 79.8 | 82.6 | 93.3 | 89.3 | 89.5 | 92.4 |
| Under \$ 2.70 | 87.4 | 82.7 | 84.1 | 87.6 | 85.3 | 79.9 | 82.0 | 85.0 | 93.7 | 92.3 | 90.0 | 92.9 |
| Under \$2.80 | 88.8 | 85.3 | 85.9 | 88.5 | 86.6 | 82.9 | 84.3 | 86.1 | 95.3 | 93.8 | 90.5 | 93.3 |
| Under \$ 2.90 | 89.7 | 87.0 | 87.6 | 89.3 | 87.6 | 84.8 | 86.4 | 87.0 | 96.1 | 94.6 | 91.2 | 94.0 |
| Under \$3.00 | 90.2 | 87.7 | 87.9 | 90.0 | 88.2 | 85.5 | 86.8 | 87.5 | 96.3 | 95.5 | 91.3 | 94.9 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees | | | | | | | | | | | | |
| (in thousands) | 253.2 | 97.7 | 191.0 | 446.0 | 190.8 | 75.8 | 142.4 | 299.6 | 62.4 | 21.9 | 49.2 | 146.4 |
| Average hourly earnings | \$1.92 | \$2.01 | \$1.99 | \$1.80 | \$2.00 | \$2.11 | \$2.05 | \$1.97 | \$1.73 | \$1.71 | \$1.82 | \$1.49 |

Table 5. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by enterprise sales-size classes. United States, metropolitan and nonmetropolitan areas, and regions, June 1966—Continued

| | Northeast South | | | | | | | | |
|------------------------------------|-----------------------------------|--------------------------------|------------------------------|------------------------|------------------------|--------------------------------|------------------------------|----------------------|--|
| Average hourly earnings | Enterprises with annual sales of— | | | | | | | | |
| | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$250,000 to \$500,000 | Less than \$250,000 | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$250,000 to \$500,000 | Less tha \$250,00 | |
| Under \$0.50 | | - | - | - | * | - | . 3 | .5 | |
| Under \$0.75 | .4 | - | • 2 | .4 | 1.9 | 1.9 | 1.7 | 7.7 | |
| Under \$1.00 | 1.1 | 1.5 | . 4 | 1.8 | 4.5 | 7.5 | 5.8 | 20.2 | |
| Under \$1.05 | 2.2 | 4.0 | 3.5 | 5.2 | 7.6 | 12.9 | 14.1 | 33.0 | |
| Under \$1.10 | 2.7 | 4.1 | 3.6 | 5.5 | 7.9 | 13.6 | 16.1 | 34.7 | |
| Under \$1.15 | 4.1 | 4.4 | 4.0 | 6.0 | 9.1 | 15.9 | 19.5 | 39.2 | |
| Under \$1.20 | 4.1 | 4.6 | 4.5 | 7.0 | 9.7 | 18.0 | 22.2 | 41.4 | |
| Under \$1.25 | 4.4 | 4.9 | 5.2 | 8.0 | 11.9 | 18.9 | 23.9 | 43.6 | |
| Under \$1.30 | 14.2 | 11.6 | 15.0 | 24.4 | 36.9 | 32.6 | 39.1 | 58.8 | |
| Under \$1.35 | 17.7 | 14.4 | 17.6 | 30.0 | 41.3 | 37.3 | 41.6 | 50.8 | |
| Under \$1.40 | 21.0 | 18.2 | 21.5 | 34.5 | 46.6 | 43.6 | 47.3 | 63.7 | |
| Under \$1.45 | 23.6 | 20.0 | 23.4 | 37.4 | 52 • 8 | 45.3 | 50.5 | 65.5 | |
| Under \$1.50 | 25.2 | 22.0 | 24.7 | 39.5 | 56.0 | 46.4 | 52.0 | 66.8 | |
| Under \$1.55 | 31.2 | 30.6 | 35.1 | 52.1 | 61.8 | 56.2 | 61.0 | 72.7 | |
| Jnder \$1.60 | 47.1 | 32.8 | 36.6 | 53.6 | 63.8 | 57.9 | 63.6 | 74.2 | |
| Jnder \$1.65 | 52.6 | 34.5 | 40.0 | 56.8 | 66.6 | 60.7 | 69.1 | 75.9 | |
| Under \$1.70 | 54.3 55.9 | 36.4 38.2 | 42.6 45.3 | 58.4 59.1 | 68.4 69.8 | 63.0 63.8 | 70.7 72.0 | 77.7 73.7 | |
| | | | | <i>,,,,,</i> | | 03.0 | | | |
| Under \$1.80 | 58.5 | 42.9 | 50.1 | 62.5 | 72.4 | 65.6 | 74.0 | 81.7 | |
| Under \$1.85 | 60.2 | 46.9 | 50.8 | 63.9 | 73.6 | 67.0 | 75.3 | 82.5 | |
| Jnder \$1.90 | 62.2 | 48.0 | 53.7 | 65.8 | 75.5 | 67.9 | 77.1 | 83.3 | |
| Under \$1.95 | 63.2 | 52.1 | 54.9 | 67.2 | 76.9 | 70.6 | 79.2 | 83.7 | |
| Under \$2.00 | 64.1 | 52.2 | 56.8 | 67.8 | 77.4 | 70.9 | 79.5 | 84.4 | |
| Jnder \$2.10 | 68.1 | 58.0 | 62.7 | 74.9 | 82.4 | 75.0 | 83.8 | 87.3 | |
| Jnder \$2. 20 | 72.0 | 62.5 | 65.3 | 76.9 | 84.8 | 77.4 | 85.6 | 89.5 | |
| Under \$2.30 | 74.8 | 67.3 | 69.4 | 79.4 | 87.2 | 79.5 | 86.6 | 90.7 | |
| Under \$2.40 | 77.2 | 68.6 | 71.8 | 80.5 | 89.0 | 81.9 | 87.7 | 91.0 | |
| | 79.2 | 70.6 | 74.4 | 81.4 | 89.7 | 82.5 | 88.6 | 91.2 | |
| Under \$2.60 | 81.5 | 72.6 | 78.1 | 84.7 | 91.4 | 85.8 | 89.9 | 92.2 | |
| Under \$2.70 | 82.7 | 75.8 | 80.8 | 88.3 | 91.8 | 87.3 | 90.5 | 92.7 | |
| Under \$2.80 | 83.9 | 80.7 | 83.5 | 89.4 | 93.7 | 89.8 | 90.9 | 93.0 | |
| Under \$2.90 | 85.8 | 81.8 | 86.6 | 89.9 | 94.0 | 91.6 | 91.9 | 93.9 | |
| | 86.6 | 82.7 | 86.8 | 90.0 | 94.0 | 92.1 | 91.9 | 94.2 | |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | |
| Number of employees (in thousands) | 58.5 | 20.9 | 55.8 | 132.0 | 81.4 | 27.9 | 51.8 | 117.6 | |
| Average hourly earnings | \$2.08 | \$2.23 | \$2.14 | \$1.93 | \$1.71 | \$1.77 | \$1.70 | \$1.46 | |

Table 5. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by enterprise sales-size classes, United States, metropolitan and nonmetropolitan areas, and regions, June 1966—Continued

| | ĺ | North C | entral | | West | | | | |
|------------------------------------|-----------------------------------|--------------------------------|------------------------------|------------------------|------------------------|--------------------------------|--------------------------------|------------------------|--|
| Average hourly earnings | Enterprises with annual sales of— | | | | | | | | |
| | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$250,000 to \$500,000 | Less than \$250,000 | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$ 250,000 to \$ 500,000 | Less than \$250,000 | |
| Under \$0.50 | _ | - | - | •1 | - | - | _ | • 1 | |
| Under \$0.75 | .1 | • 2 | . 3 | 2.0 | . 1 | .1 | • 3 | • 7 | |
| Under \$1.00 | 1.2 | 1.7 | 4.6 | 7.1 | • 3 | .1 | • 8 | 2.1 | |
| Under \$1.05 | 3.8 | 4.3 | 12.7 | 16.3 | 1.9 | • 2 | 1.5 | 5.5 | |
| Under \$1.10 | 4-1 | 4. 9 | 13.0 | 17.7 | 2.3 | • 3 | 1.5 | 5.7 | |
| Under \$1.15 | 4.9 | 5.9 | 16.5 | 21.4 | 2.4 | • 5 | 2.3 | 6.4 | |
| Under \$1,20 | 5.7 | 6.7 | 17.8 | 23.5 | 4.9 | • 6 | 2.3 | 7.8 | |
| Under \$1.25 | 6.1 | 7.5 | 19.4 | 24.9 | 5.2 | •8 | 2.6 | 8.0 | |
| Under \$1.30 | 18.5 | 20.8 | 33.5 | 39.0 | 6.8 | 5.3 | 6.2 | 15.8 | |
| Under \$1.35 | 24.5 | 26.0 | 35.3 | 41.2 | 9.8 | 7.5 | 18.3 | 19.5 | |
| Under \$1.40 | 32.7 | 31.9 | 40.2 | 46.4 | 12.9 | 9.2 | 22.4 | 21.3 | |
| Under \$1.45 | 37.7 | 35.1 | 42.3 | 48.9 | 14.6 | 11.1 | 24.7 | 23.4 | |
| Under \$1,50 | 42.4 | 38.2 | 44.3 | 50.9 | 15.9 | 11.8 | 25.6 | 24.4 | |
| Under \$1.55 | 47.4 | 49.9 | 53.4 | 61.2 | 28.6 | 17.4 | 36.8 | 37.4 | |
| Under \$ 1.60 | 51.1 | 51.9 | 57.0 | 62.5 | 29.7 | 17.8 | 37.4 | 38.2 | |
| Under \$1.65 | 56.4 | 54.6 | 62.3 | 65.2 | 32.6 | 19.9 | 39.1 | 40.6 | |
| Under \$1.70 | 58.5 | 57.2 | 63.9 | 66.0 | 33.6 | 20.8 | 40.1 | 42.7 | |
| Under \$1.75 | 62.3 | 60.8 | 65.2 | 66.7 | 34.4 | 23.4 | 41.7 | 43.8 | |
| Under \$1.80 | 65.5 | 64.0 | 59.1 | 69.1 | 37.0 | 26.4 | 45.6 | 50.7 | |
| Under \$1.85 | 70.0 | 66.2 | 70.2 | 70.5 | 38.5 | 30.4 | 46.3 | 52.8 | |
| Under \$1.90 | 74.1 | 68.4 | 71.1 | 71.6 | 40.2 | 31.8 | 47.7 | 55•l | |
| Under \$1.95 | 75.3 | 69.2 | 73.0 | 72.4 | 42.2 | 33.3 | 48.8 | 57.0 | |
| Under \$2.00 | 76.4 | 70.3 | 73.9 | 73.0 | 43.0 | 35.2 | 50.1 | 58.1 | |
| Under \$ 2. 10 | 80.3 | 77.4 | 79.0 | 77.4 | 47.8 | 44.5 | 59.4 | 67.2 | |
| Under \$ 2. 20 | 84.1 | 79.7 | 79.7 | 78 . 8 | 51.7 | 47.3 | 62.4 | 68.7 | |
| Under \$ 2.30 | 86.8 | 83.4 | 81.9 | 81.3 | 55.6 | 53.1 | 68.4 | 71.9 | |
| Under \$ 2.40 | 87.8 | 84.1 | 83.4 | 82.3 | 60.8 | 58 • 2 | 69.3 | 73.1 | |
| Under \$2.50 | 88.8 | 85.7 | 84.5 | 82.7 | 63.5 | 60.5 | 71.0 | 73.9 | |
| Under \$ 2, 60 | 90.5 | 88.7 | 86.1 | 86.6 | 67.2 | 64.3 | 73.8 | 77.9 | |
| Under \$2.70 | 90.8 | 90.8 | 88.3 | 87.5 | 79.1 | 69.0 | 75.4 | 80.1 | |
| Under \$2,80 | 91.6 | 91.5 | 90.7 | 88.3 | 80.4 | 72.9 | 77.1 | 81.3 | |
| Under \$ 2. 90 | 92.4 | 92.7 | 92.2 | 89.0 | 81.8 | 75.8 | 76.3 | 82.9 | |
| Under \$ 3.00 | 92.9 | 93.6 | 92.6 | 90•5 | 82.8 | 76.5 | 79.0 | 83.8 | |
| Total | 100.C | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | |
| Number of employées (in thousands) | 73.7 | 31.3 | 44.9 | 106.6 | 39.6 | 17.6 | 39.1 | 89.8 | |
| Average hourly earnings | \$1.79 | \$1.82 | \$1.82 | \$1.79 | \$2.37 | \$2.54 | \$2.39 | \$2.15 | |

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Table 6. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by establishment sales-size classes, United States, metropolitan and nonmetropolitan areas, and regions, June 1966

| | 1 | United States | 5 | Met | ropolitan ar | eas | Nonmetropolitan areas | | | |
|---|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|--------------------------------------|--------------------------------------|--|
| Average hourly earnings | Establishments with annual sales of— | | | | | | | | | |
| | \$ 250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$150,000 to \$250,000 | Less than \$ 150, 000 | \$250,000 or more | \$ 150,000 to \$ 250,000 | Less than \$150,000 | |
| Under \$0.50 | * •6 2•3 | .1 1.7 5.8 | 3.0 8.3 | * •7 2•3 | .1 1.1 3.9 | .2 1.7 4.9 | . 4 2. 2 | * 3•3 10•9 | •1 5•6 14•7 | |
| Under \$1.05 Under \$1.10 Under \$1.15 Under \$1.20 Under \$1.25 | 5.1 5.6 6.8 7.8 8.8 | 12.6 13.2 15.6 17.0 18.2 | 15.6 16.7 19.0 20.5 21.7 | 4.9 5.3 6.3 7.4 8.2 | 9.6 10.2 12.3 13.9 15.0 | 10.3 10.9 12.4 13.2 14.3 | 5.7 6.6 8.3 9.3 10.4 | 20.5 21.2 24.2 25.1 26.9 | 25.8 27.6 31.4 34.3 35.7 | |
| Under \$ 1. 30 Under \$ 1. 35 Under \$ 1. 45 Under \$ 1. 45 Under \$ 1. 45 Under \$ 1. 45 | 21.1 25.3 30.0 33.2 35.4 | 30.2 33.7 37.5 39.9 41.4 | 36.4 40.1 44.5 47.2 49.0 | 19.7 23.1 27.9 30.9 32.9 | 25.7 28.9 32.7 35.3 36.8 | 29.1 32.5 36.9 39.4 41.3 | 25.5 32.1 36.8 40.5 43.5 | 42.4 46.5 50.0 52.1 53.7 | 50.2 54.7 58.9 61.9 63.6 | |
| Under \$ 1. 55 Under \$ 1. 60 Under \$ 1. 65 Under \$ 1. 70 Under \$ 1. 75 | 43.8 46.7 50.4 52.2 54.2 | 51.0 53.2 55.9 57.1 58.5 | 59.2 61.6 64.6 66.4 67.2 | 40.6 43.8 47.3 49.3 51.2 | 46.8 49.3 51.9 53.1 53.9 | 52.4 55.5 58.7 60.0 61.0 | 53.8 56.0 60.0 61.6 63.4 | 52.2 63.8 66.4 67.7 70.7 | 72.1 73.2 75.8 78.3 79.0 | |
| Under \$ 1. 80 Under \$ 1. 85 Under \$ 1. 95 Under \$ 1. 95 Under \$ 2. 00 | 57.2 58.9 61.2 62.5 63.5 | 63.0 65.1 67.0 68.9 69.6 | 70.5 71.9 73.2 74.1 74.8 | 54.4 56.1 58.4 59.8 60.6 | 59.3 60.5 62.3 64.5 65.1 | 64.7 66.2 67.7 68.8 69.5 | 66. C 67. 5 69. 8 70. 9 72. 5 | 72.8 77.5 79.4 80.5 81.4 | 81.4 82.6 83.6 84.1 84.7 | |
| Under \$ 2. 10 Under \$ 2. 20 Under \$ 2. 30 Under \$ 2. 40 Under \$ 2. 50 | 69.2 72.2 75.6 77.6 79.1 | 75.1 77.1 79.9 81.0 82.0 | 80.1 81.8 83.6 84.5 85.1 | 66.0 68.5 72.0 74.1 75.9 | 71.4 73.6 76.4 77.7 78.9 | 75.9 77.9 80.2 81.2 82.0 | 79.2 83.8 86.9 88.5 89.2 | 84.7 86.5 89.0 89.7 90.2 | 87.9 89.1 90.0 90.7 91.1 | |
| Under \$ 2. 60 Under \$ 2. 70 Under \$ 2. 80 Under \$ 2. 90 Under \$ 3. 00 | 81.7 84.1 86.0 87.4 87.9 | 84.7 86.1 87.4 88.2 88.9 | 87.7 89.7 90.4 91.3 91.9 | 78.7 81.6 83.7 85.3 85.9 | 82.1 83.7 85.1 86.1 86.8 | 85.3 88.0 88.7 89.8 90.1 | 91.3 92.0 93.1 93.8 94.0 | 91.8 92.6 93.3 94.0 94.4 | 92.4 93.0 93.5 94.2 95.3 | |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | |
| Number of employees (in thousands) | 458.2 | 202.6 | 327.7 | 347.1 | 147.0 | 214.4 | 111.1 | 55.5 | 113.3 | |
| Average hourly earnings | \$2.00 | \$1.89 | \$1.73 | \$2.09 | \$2.00 | \$1.88 | \$1.78 | \$1.60 | \$1.47 | |

Table 6. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by establishment sales-size classes, United States, metropolitan and nonmetropolitan areas, and regions, June 1966—Continued

| | Northeast South | | | | | | 1 | North Centra | 1 | West | | |
|-------------------------|----------------------|--------------------------------------|------------------------|----------------------|------------------------------|------------------------|----------------------|------------------------------|------------------------|----------------------|--------------------------------|-------------------------|
| Average hourly earnings | | Establishments with annual sales of— | | | | | | | | | | |
| | \$250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$ 150,000 to \$ 250,000 | Less than \$ 150,000 |
| Under \$0.50 | * | - | _ | •1 | . 4 | .5 | - | ~ | . 1 | - | - | •2 |
| Under \$0.75 | • 3 | • 6 | • 2 | 1.5 | 5.6 | 7.9 | . 2 | . 8 | 2.3 | • 2 | .3 | •9 |
| Under \$1.00 | • 9 | 1.4 | 1.8 | 4.5 | 18.3 | 18.9 | 2.2 | 4.1 | 7.9 | • 4 | • 8 | 2.9 |
| Under \$ 1.05 | 2.0 | 6.1 | 5.1 | 9.2 | 31.9 | 30.5 | 5,9 | 10.7 | 18.1 | 1.4 | 3.5 | 6.1 |
| Jnder \$1.10 | 2.2 | 6.3 | 5.6 | 10.0 | 33. I | 32.5 | 6.3 | 11.9 | 19.3 | 1.6 | 3.6 | 6.5 |
| Inder \$ 1, 15 | 2.5 | 7.6 | 6.3 | 12.1 | 36.9 | 36.7 | 7.8 | 15.0 | 23.0 | 2.0 | 4.7 | 6.8 |
| Jnder \$1.20 | 2.8 | 7.8 | 7.6 | 13.7 | 39.3 | 38.5 | 8.7 | 16.6 | 25.1 | 3.2 | 6.6 | 7.4 |
| Jnder \$ 1, 25 | 3.1 | 9.4 | 8.1 | 15.6 | 41.2 | 40.7 | 9.6 | 17.8 | 26.6 | 3.5 | 6.7 | 7.8 |
| Jnder \$ 1.30 | 11.2 | 20.7 | 27.1 | 35.9 | 57.6 | 55.9 | 23.0 | 30.5 | 40.9 | 6.4 | 14.0 | 15.1 |
| Jnder \$1.35 | 14.0 | 27.2 | 31.8 | 39.5 | 59.1 | 58.9 | 27.3 | 32.0 | 44.5 | 13.4 | 17.8 | 18.6 |
| Inder \$1.40 | 17.4 | 31.5 | 36.3 | 44.6 | 63.4 | 62.5 | 33.8 | 36.4 | 51.0 | 16.7 | 19.1 | 21.1 |
| Jnder \$1.45 | 19.3 | 33.9 | 39.7 | 49.2 | 65.4 | 64.5 | 37.4 | 39.8 | 53.8 | 18.6 | 20.8 | 23.4 |
| Jnder \$ 1.50 | 20.6 | 35.7 | 42 . l | 51.5 | 66.5 | 66.2 | 41.2 | 41.6 | 55.9 | 19.6 | 22.0 | 24.3 |
| Jnder \$1.55 | 28.8 | 45.7 | 55.2 | 59.2 | 71.1 | 72.7 | 48.9 | 52.4 | 64.9 | 30.2 | 34.9 | 37.3 |
| Jnder \$1.60 | 33.5 | 50.2 | 60.0 | 61.5 | 72.4 | 74.2 | 52.4 | 54.3 | 66.2 | 30.9 | 35.3 | 38.4 |
| Inder \$ 1.65 | 37.1 | 54.8 | 63.0 | 65 • 3 | 75.2 | 75.8 | 56.9 | 55.9 | 70.6 | 33.3 | 36.3 | 41.6 |
| Inder \$ 1.70 | 39.3 | 56.4 | 64.6 | 66.9 | 76•7 | 78.0 | 59.3 | 57.1 | 71.1 | 34.3 | 36.8 | 44.7 |
| Jnder \$ 1.75 | 41.6 | 57.6 | 65.2 | 68.1 | 77.8 | 79.0 | 62.1 | 59.1 | 71.7 | 35.6 | 38.1 | 45.9 |
| Jnder \$ 1.80 | 45.3 | 62.0 | 68.2 | 70.3 | 80.0 | 32.4 | 65.6 | 63.6 | 72.9 | 38.7 | 45.2 | 52.2 |
| Jnder \$1.85 | 47.0 | 63.8 | 69.3 | 71.7 | 80.3 | 83.3 | 67.5 | 67.7 | 74.8 | 40.2 | 47.2 | 54.4 |
| Jnder \$1.90 | 49.5 | 66.7 | 70.6 | 73.5 | 81.4 | 84.0 | 70.6 | 68.9 | 75.8 | 41.B | 49.1 | 56.7 |
| Jnder \$1.95 | 50.8 | 68.5 | 71.9 | 75.2 | 82.9 | 84.5 | 71.9 | 70.6 | 76.2 | 42.9 | 51.9 | 58.5 |
| Jnder \$ 2.00 | 52.2 | 6 9. C | 72.5 | 75.6 | 83.7 | 85. C | 73.1 | 70.9 | 76.9 | 44.0 | 53.3 | 59.6 |
| Jnder \$ 2.10 | 57.9 | 76.7 | 77.9 | 80.6 | 86.3 | 38.0 | 78.2 | 75.0 | 81.3 | 51.7 | 60.3 | 69.6 |
| Jnder \$ 2, 20 | 62.0 | 79.6 | 79.2 | 82.8 | 88.3 | 90.2 | 80.9 | 76.2 | 83.I | 55.1 | 62.5 | 70.9 |
| Jnder \$ 2.30 | 66.2 | 82.8 | 80.9 | 84.9 | 89.5 | 91.3 | 84.0 | 79.1 | 84.9 | 60.0 | 66.2 | 74.4 |
| Jnder \$ 2.40 | 68.6 | 83.8 | 82.0 | 86.6 | 90 • 4 | 91.6 | 85.1 | 80.3 | 85 .7 | 63.4 | 67.4 | 75.8 |
| Jnder \$ 2.50 | 71.1 | 85.1 | 82.9 | 87.4 | 90.6 | 91.8 | 86.2 | 81.3 | 86.0 | 65.3 | 68.6 | 77.2 |
| Jnder \$2.60 | 74.5 | 87.6 | 85.9 | 89.5 | 91.1 | 92.9 | 88.1 | 85.5 | 89.2 | 68.9 | 72.6 | 80.7 |
| Jnder \$ 2.70 | 76.9 | 89.3 | 90.1 | 90.1 | 91.9 | 93.2 | 89.5 | 86.8 | 89.7 | 75.6 | 74.1 | 83.7 |
| Jnder \$ 2.80 | 75.7 | 90.9 | 90.7 | 91.9 | 92.0 | 93.6 | 90.9 | 87.3 | 90.7 | 77.1 | 77.1 | 84.4 |
| Jnder \$ 2.90 | 82.3 | 91.3 | 91.3 | 92.8 | 92.3 | 94.6 | 91.8 | 88.9 | 91.1 | 78.5 | 78.5 | 86.4 |
| Under \$3.00 | 83.0 | 91.4 | 91.4 | 92.9 | 92.4 | 94.9 | 92.5 | 89.0 | 93.0 | 79.1 | 81.0 | 86.4 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees | | | | | | | | | | | | |
| (in thousands) | 108.3 | 61.4 | 97.4 | 139.7 | 45.7 | 93.3 | 124.9 | 53.8 | 77.8 | 85.3 | 41.7 | 59.2 |
| Average hourly earnings | \$2.25 | \$1.90 | \$1.84 | \$1.74 | \$1.51 | \$1.46 | \$1.83 | \$1.87 | \$1.69 | \$2.42 | \$2.31 | \$2.07 |

Table 7. Numerical and percent distributions of nonsupervisory employees by weekly hours of work,
United States and regions, June 1966

(Frantouses in thouseands)

| Washington of south | United | States | North | neast | So | ith | North | Central | We | st |
|----------------------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|
| Weekly hours of work | Number | Percent |
| Under 15 | 94.3 | 9.5 | 33.4 | 12.5 | 16.8 | 6.0 | 24.3 | 9.5 | 19.8 | 10.7 |
| 15 and under 35 | 222.1 | 22.5 | 69.5 | 26.0 | 46.4 | 16.6 | 63.6 | 24.8 | 42.6 | 22.9 |
| 35 and under 40 | 77.1 | 7.8 | 24.4 | 9.1 | 19.5 | 7.0 | 21.5 | 8.4 | 11.8 | 6.3 |
| 40 | 286.8 | 29.0 | 75.1 | 28.1 | 84.3 | 30.3 | 61.9 | 24.1 | 65.5 | 35.2 |
| Over 40 and under 44 | 50.0 | 5.1 | 11.3 | 4.2 | 18.7 | 6.7 | 13.4 | 5.2 | 6.6 | 3.5 |
| 44 | 38.7 | 3.9 | 9.6 | 3.6 | 15.9 | 5.7 | 6.7 | 2.6 | 6.4 | 3.4 |
| Over 44 and under 48 | 48.1 | 4.9 | 9.4 | 3.5 | 18.0 | 6.4 | 16.8 | 6.6 | 3.9 | 2.1 |
| 48 and over | 171.3 | 17.3 | 34.3 | 12.8 | 59.1 | 21.2 | 48.3 | 18.8 | 29.6 | 15.9 |
| Total | 988.4 | 100.0 | 267.1 | 100.0 | 278.7 | 100.0 | 256.5 | 100.0 | 186.1 | 100.0 |
| Average weekly hours | 3 | 6.0 | 3 | 3.3 | 3 | 8. 7 | 3 | 6.0 | 3 | 5.6 |

Table 8. Percent distribution of nonsupervisory employees by weekly hours of work, by metropolitan and nonmetropolitan areas,
United States and regions, June 1966

| | Unite | d States | Nor | theast | s | outh | Nortl | n Central | w | est |
|------------------------------------|----------------------------|-------------------------------|----------------------------|-------------------------------|----------------------------|-------------------------------|----------------------------|-------------------------------|----------------------------|-------------------------------|
| Weekly hours of work | Metro- politan areas | Nonmetro- politan areas |
| Under 15 | 10.4 | 7.4 | 13.6 | 7.0 | 6.1 | 5.9 | 10.8 | 6.9 | 10.3 | 11.8 |
| 15 and under 35 | 24.1 8.6 | 18.4 5.9 | 26.7 9.6 | 22 • 4 5 • 7 | 17.5 8.0 | 15.1 5.3 | 27.6 9.4 | 19.2 6.3 | 23.8 | 20•3 5•8 |
| 40 | 31.3 | 23.3 | 28.8 | 24.8 | 34.1 | 23.5 | 26.0 | 20.5 | 38.2 | 26.4 |
| Over 40 and under 44 | 4.5 3.4 | 6.4 5.3 | 3.6 2.7 | 7 • 4 8 • 4 | 5.7 5.4 | 8 • 4 6 • 2 | 5.4 2.7 | 4.9 2.4 | 3.4 2.6 | 3.9 5.8 |
| Over 44 and under 48 | 4.0 | 7.0 | 3.1 | 5.5 | 5.0 | 9.0 | 5.8 | 8.1 | 2.2 | 1.8 |
| 48 and over | 13.8 | 26.4 | 11.9 | 17.7 | 18.1 | 26.6 | 12.2 | 31.8 | 13.1 | 24.1 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 708.5 | 279.9 | 223.0 | 44.1 | 177.4 | 101.3 | 169.5 | 87.0 | 138.7 | 47.4 |
| Average weekly hours | 34.8 | 38.9 | 32.7 | 36.7 | 37.9 | 40.0 | 34.0 | 39.8 | 35.0 | 37.2 |

Table 9. Percent distribution of nonsupervisory employees by weekly hours of work, by sex, United States and regions, June 1966

| We shall be some of month | United | d States | Nort | heast | So | uth | North | Central | w | est |
|------------------------------------|--------|----------|-------|-------|-------|-------|-------|---------|-------|-------|
| Weekly hours of work | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women |
| Under 15 | 10.0 | 9.0 | 12.9 | 12.0 | 6.3 | 5.8 | 9.0 | 9.9 | 11.9 | 9.1 |
| 15 and under 35 | 18.7 | 27.1 | 21.8 | 33.1 | 14.3 | 19.1 | 18.2 | 32.0 | 20.8 | 25.5 |
| 35 and under 40 | 4.4 | 12.0 | 5.3 | 15.5 | 4.2 | 10.0 | 4.4 | 12.7 | 3.4 | 10.0 |
| 40 | 27.5 | 31.0 | 28.0 | 28.2 | 26.9 | 33.8 | 24.1 | 24.2 | 31.6 | 39.5 |
| Over 40 and under 44 | 4.3 | 6.0 | 4.4 | 4.0 | 5.7 | 7.8 | 3.7 | 6.9 | 3.2 | 4.0 |
| 44 | 4.8 | 2.8 | 4.1 | 2 . 8 | 7.3 | 4.0 | 2.6 | 2.6 | 5.3 | 1.2 |
| Over 44 and under 48 | 5.6 | 4.0 | 4.8 | 1.5 | 6.9 | 6.0 | 7.9 | 5.1 | 2.0 | 2.2 |
| 48 and over | 24.7 | 8.3 | 18.8 | 3.0 | 28.5 | 13.5 | 30.1 | 6.6 | 21.8 | 8.6 |
| `Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 546.7 | 441.7 | 166.8 | 100.3 | 143.7 | 135.1 | 133.6 | 122.9 | 102.6 | 83.5 |
| Average weekly hours | 37.4 | 34.1 | 34.8 | 31.0 | 40.2 | 37.1 | 38.7 | 33.0 | 36.3 | 34.6 |

Table 10. Percent distribution of nonsupervisory employees by weekly hours of work, by enterprise sales-size classes,
United States, metropolitan and nonmetropolitan areas, and regions, June 1966

| | | United | l States | | | Metropoli | tan areas | | | Nonmetropo | litan areas | |
|-------------------------------------|-----------------------|---|------------------------------|------------------------|------------------------|--------------------------------|--------------------------------|------------------------|------------------------|--------------------------------|------------------------------|------------------------|
| Weekly hours of work | | | | | Ente | rprises with | annual sale | s of— | | | | |
| , | \$1,000,00 or more | | \$250,000 to \$500,000 | Less than \$250,000 | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$ 250,000 to \$ 500,000 | Less than \$250,000 | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$250,000 to \$500,000 | Less tha: \$250,000 |
| Under 15 | 6.3 | 5.8 | 9.0 | 12.5 | 7.3 | 6.4 | 9.6 | 13.8 | 3.1 | 3.8 | 7.0 | 9.8 |
| 15 and under 35 | 18.9 | 16.2 | 22.7 | 25.8 | 20.9 | 17.6 | 24.4 | 27.6 | 12.8 | 11.3 | 17.8 | 22.1 |
| 35 and under 40 | 9.1 | 9.5 | 7.4 | 6.8 | 11.0 | 9. 7 | 8.1 | 6.9 | 3.5 | 8.8 | 5.3 | 6.7 |
| 40 | 33.7 | 32.7 | 24.8 | 27.3 | 38.3 | 35.5 | 26.8 | 27.9 | 19.6 | 23.2 | 19.0 | 26.2 |
| Over 40 and under 44 | 6.4 2.5 | 5.4 4.3 | 5.4 4.8 | 4.1 4.0 | 4.9 2.5 | 5.8 3.1 | 4.8 4.0 | 3.8 3.7 | 11.0 4.3 | 4.2 | 7.1 | 4.6 4.7 |
| 14 Over 44 and under 48 | 5.8 | 6.4 | 6.2 | 3.5 | 4.2 | 6.6 | 4.9 | 2.9 | 10.6 | 8•7 5•6 | 6.8 10.2 | 4.6 |
| 48 and over | 16.9 | 19.7 | 19.7 | 16.0 | 10.9 | 15.5 | 17.3 | 13.4 | 35.1 | 34.5 | 26.7 | 21.3 |
| | 1 | | | | | | | | | | | |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 253.2 | 97.7 | 191.6 | 446.0 | 190.8 | 75.8 | 142.4 | 299.6 | 62.4 | 21.9 | 49.2 | 146.4 |
| Average weekly hours | 37.8 | 38.6 | 36.2 | 34.2 | 36.0 | 37.7 | 35.2 | 33.1 | 43.6 | 41.8 | 39.2 | 36.4 |
| | L | | | | | Nort | heast | | | So | uth | |
| Under 15 | | | | | 7.1 | 7.2 | 8.9 | 17.3 | 4.8 | 3.7 | 6.5 | 7.2 |
| 15 and under 35 | | | | | 22.6 | 19.4 | 24.2 | 29.4 | 14.0 | 11.1 | 16.5 | 19.8 |
| 35 and under 40 | | | | | 13.2 | 10.9 | 6.2 | 8.2 | 6.7 | 9.4 | 8.4 | 6.0 |
| 10 | | | | | 31.5 | 31.7 | 27.1 | 26.5 | 38.7 | 40.8 | 24.3 | 24.6 |
| Over 40 and under 44 | | | | | 6.5 | 8.6 | 3.8 | 2.7 | 10.4 | 6.2 | 5.6 | 4.7 |
| 4 | | | | | 4.8 | 3.0 | 4.3 | 2.9 | 2.3 | 3.3 | 6.8 | 8.2 |
| Over 44 and under 48 18 and over | | | | | 4.7 | 6.6 | 5.2 | 1.8 | 6.7 | 5.7 | 8.6 | 5.5 |
| and over | | *************************************** | | | 9.6 | 12.5 | 20.2 | 11.2 | 16.3 | 20.0 | 23.3 | 24.0 |
| Total | | | | | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thou | , | | | | 58.5 | 20.9 | 55.8 | 132.0 | 81.4 | 27.9 | 51.8 | 117.6 |
| Average weekly hours | | | | | 35.1 | 36.7 | 35.5 | 31.1 | 39.1 | 39.7 | 38.7 | 38.1 |
| | | | | | | North | Central | | | W | est | |
| Under 15 | | | | | 7.2 | 5.8 | 11.3 | 11.3 | 6.5 | 7.5 | 9.7 | 13.5 |
| 15 and under 35 | | | | | 22.4 | 16.9 | 26.2 | 28.2 | 16.9 | 19.0 | 24.5 | 25.6 |
| 35 and under 40 | | | | | 9.9 | 8.5 | 9.3 | 6.9 | 6.7 | 9. 7 | 5.6 | 5.9 |
| 10 | | | | | 24.4 | 22.3 | 19.3 | 26.5 | 44.1 | 39.6 | 28.5 | 33.3 |
| Over 40 and under 44 | | | | | 3.9 | 4.9 3.4 | 7.0 2.2 | 5.5 3.4 | 2.4 4.1 | 1.4 9.2 | 5.6 5.6 | 3.5 1.0 |
| 14 Over 44 and under 48 | | | | | 7.2 | 3• 4 9• 2 | 7.2 | 5.0 | 2.6 | 2.2 | 3.4 | 1.0 |
| 98 and over | | | | | 23.5 | 28.9 | 17.4 | 13.2 | 16.6 | 11.5 | 17.0 | 15.9 |
| Total | | | | | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thou | ısands) | | · | | 73.7 | 31.3 | 44.9 | 106.6 | 39.6 | 17.6 | 39.1 | 89.8 |
| Average weekly hours | | | | | 38.0 | 39.8 | 34.7 | 34.0 | 39.0 | 36.9 | 35.7 | 33.8 |

Table 11. Percent distribution of nonsupervisory employees by weekly hours of work, by establishment sales-size classes,
United States, metropolitan and nonmetropolitan areas, and regions, June 1966

| | τ | Inited States | | Met | ropolitan ar | eas | Nonm | etropolitan a | areas | | Northeast | |
|-----------------------------------|-----------|-------------------|-----------|-----------|-------------------|-------------|--------------|-------------------|-----------|-----------|-----------------|-----------|
| Weekly hours of work | | | | | Estab | lishments w | ith annual s | ales of— | | | | |
| " coary nours or work | \$250,000 | \$150,000 | Less than | \$250,000 | \$150,000 | Less than | \$250,000 | \$150,000 | Less than | \$250,000 | \$150,000 | Less than |
| | or more | to \$ 250, 000 | \$150,000 | or more | to \$ 250, 000 | \$150,000 | or more | to \$ 250, 000 | \$150,000 | or more | to \$250,000 | \$150,000 |
| Under 15 | 7.3 | 9.4 | 12.8 | 8.0 | 10.2 | 14.4 | 5.1 | 7.3 | 9.6 | 8.0 | 13.6 | 16.9 |
| 5 and under 35 | 19.2 | 25.1 | 25.4 | 20.8 | 27.0 | 27.4 | 14.1 | 20.3 | 21.7 | 21.3 | 28.6 | 29.7 |
| 5 and under 40 | 9.1 | 6.8 | 6.6 | 10.2 | 7.1 | 6.8 | 5.4 | 6.2 | 6.3 | 10.8 | 6.4 | 9.0 |
| 0 | 31.3 | 29.2 | 25.8 | 34.6 | 32.1 | 25.3 | 20.7 | 21.5 | 26.6 | 30.6 | 29.1 | 24.8 |
| ver 40 and under 44 | 6.1 | 5.0 | 3.6 | 5.4 | 4.5 | 3.2 | 8.4 | 6.4 | 4.5 | 5.7 | 3.1 | 3.3 |
| 4 | 3.3 | 3.7 | 5.0 | 2.9 | 2.2 | 4.9 | 4.5 | 7.4 | 5.0 | 3.3 | 4.6 | 3.3 |
| ver 44 and under 48 | 5.9 | 4.0 | 3.9 | 4.5 | 3.9 | 3.4 | 10.3 | 4.5 | 4.9 | 5.8 | 2.5 | 1.7 |
| 8 and over | 17.9 | 16.7 | 16.9 | 13.6 | 13.1 | 14.6 | 31.5 | 26.3 | 21.4 | 14.6 | 12.0 | 11.4 |
| Total | 100.0 | 100.0 | 100.0 | 100.9 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| lumber of employees | | | | | | | | | | | | |
| (in thousands) | 458.2 | 202.6 | 327.7 | 347.1 | 147.0 | 214.4 | 111.1 | 55.5 | 113.3 | 108.3 | 61.4 | 97.4 |
| verage weekly hours | 37.4 | 35.4 | 34.2 | 36.0 | 34.5 | 33.0 | 41.7 | 38.0 | 36.7 | 35.8 | 32.4 | 31.2 |
| • | | | | | South | | N | orth Centra | 1 | | West | |
| Inder 15 | | | | 5.0 | 7.1 | 7.0 | 8.7 | 8.1 | 11.6 | 8.0 | 7.5 | 16.7 |
| 5 and under 35 | | | | 13.9 | 20.3 | 19.0 | 22.2 | 25.2 | 28.7 | 20.7 | 25.3 | 24.3 |
| 5 and under 40 | | | | 7.9 | 7.4 | 5.4 | 10.1 | 8.5 | 5.4 | 7.2 | 4.7 | 6.3 |
| 0 | | | | 34.9 | 25.6 | 25.6 | 23.4 | 25.8 | 24 • 1 | 37.6 | 37.6 | 30.0 |
| ver 40 and under 44 | | | | 8.9 | 6.6 | 3.5 | 5.1 | 6.5 | 4.6 | 3.6 | 4.0 | 3.1 |
| 4 | | | | 3.7 | 5.3 | 8.9 | 2.0 | 2.3 | 3.9 | 4.4 | 2.1 | 3.0 |
| ver 44 and under 48 | | | | 7.0 | 6.1 | 5.8 | 7.4 | 5.1 | 6.1 | 2.2 | 2.6 | 1.5 |
| 8 and over | | | | 18.6 | 21.6 | 24.9 | 21.0 | 18.3 | 15.6 | 16.3 | 16.2 | 15.1 |
| Total | | | | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| umber of employees (in thousands) | | | 139.7 | 45.7 | 93.3 | 124.9 | 53.8 | 77.8 | 85.3 | 41.7 | 59.2 | |
| verage weekly hours | | | | 39.1 | 37.8 | 38.5 | 37.0 | 36.1 | 34.3 | 37.3 | 36.3 | 32.6 |

Table 12. Percent distribution of nonsupervisory employees having specified average straight-time hourly earnings by weekly hours of work. United States and regions, June 1966

| | | | | Er | nployees wi | th average h | ourly earnir | ngs of— | | | |
|------------------------------------|-----------|--------|--------|--------|-------------|--------------|--------------|---------|--------|--------|--------|
| Weekly hours of work | A11 | | \$1.00 | \$1.15 | \$1.25 | \$1.35 | \$1.50 | \$1.75 | \$2.00 | \$2.50 | \$3.00 |
| , | employees | Under | and | and | and | and | and | and | and | /\amd | and |
| | | \$1.00 | under | under | under | under | under | under | under | under | over |
| | ļl | | \$1.15 | \$1.25 | \$1.35 | \$1.50 | \$1.75 | \$2.00 | \$2.50 | \$3.00 | |
| United States | | | | | | | | | | | |
| Under 15 | 9.5 | 11.4 | 11.9 | 8.4 | 14.1 | 7.4 | 9.4 | 7.4 | 8.9 | 5.8 | 7.5 |
| 15 and under 35 | 22.5 | 31.7 | 36.2 | 23.7 | 32.3 | 26.6 | 25.9 | 16.1 | 14.4 | 8.7 | 8.3 |
| 35 and under 40 | 7.8 | 7.9 | 10.C | 10.8 | 8.7 | 9.4 | 8.1 | 6.4 | 7.2 | 5.3 | 5.8 |
| 0 to and including 42 | 32.4 | 16.1 | 18.3 | 27.7 | 25.3 | 26.9 | 31.1 | 35.0 | 37.9 | 48.0 | 49.0 |
| Over 42 and under 44 | 1.7 | • 9 | 1.6 | 2.9 | 2.C | 1.8 | 1.1 | 1.9 | 1.6 | 1.7 | 2.2 |
| 44 and under 48 | 10.5 | 9.6 | 8.8 | 13.2 | 7.8 | 11.5 | 8.4 | 12.4 | 12.7 | 13.2 | 11.9 |
| 48 and over | 17.3 | 23.3 | 14.7 | 16.2 | 11.8 | 18.2 | 17.1 | 22.7 | 18.8 | 19.0 | 17.5 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.3 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 988.4 | 49.4 | 75.4 | 23.4 | 167.5 | 91.1 | 180.1 | 90.0 | 130.5 | 76.3 | 104.6 |
| Average weekly hours | 36.0 | 34.3 | 32.5 | 36.4 | 32.2 | 36.3 | 35.6 | 38.3 | 37.8 | 39.4 | 38.6 |
| Northeast | | | | | | | | | | | |
| Under 15 | 12.5 | 12.9 | 13.4 | 12.7 | 20.8 | 14.3 | 14.1 | 16.1 | 11.0 | 4.5 | 6.4 |
| 15 and under 35 | 26.0 | 43.6 | 48.C | 23.5 | 42.4 | 38.3 | 32.9 | 19.0 | 14.9 | 6.9 | 7.7 |
| 35 and under 40 | 9.1 | 7.1 | 6.5 | 5.5 | 8.6 | 10.3 | 10.0 | 8.8 | 9.9 | 7.7 | 9.3 |
| 40 to and including 42 | 30.8 | 28.1 | 15.7 | 31.9 | 19.7 | 17.9 | 27.6 | 31.5 | 32.7 | 49.8 | 48.8 |
| Over 42 and under 44 | 1.5 | - | • 1 | • 3 | 1.5 | •6 | • 9 | 2.7 | 2.0 | 1.3 | 2.5 |
| 44 and under 48 | 8.6 | 1.3 | 10.6 | 9.6 | 3.8 | 8.2 | 8.0 | 14.2 | 10.9 | 7.8 | 10.4 |
| 48 and over | 12.8 | 7.0 | 5.9 | 16.8 | 4.8 | 10.9 | 7.4 | 16.4 | 20.5 | 23.3 | 17.3 |
| Total | 100.0 | 100.0 | 100.C | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 267.1 | 3.5 | 10.0 | 3.6 | 45.7 | 22.4 | 58.7 | 25.6 | 40.5 | 25.0 | 32.1 |
| Average weekly hours | 33.3 | 29.5 | 29.0 | 35.2 | 26.8 | 3C.5 | 30.7 | 36.3 | 37.0 | 40.1 | 38.8 |
| South | | | | | | | | | | | |
| Under 15 | 6.0 | 8.1 | 7.6 | 6.3 | 7.9 | 2.7 | 3.6 | 4.7 | 7.1 | 2.8 | 5.4 |
| 15 and under 35 | 16.6 | 26.2 | 27.8 | 14.5 | 21.7 | 13.9 | 11.1 | 7.7 | 7.8 | 7.1 | 6.8 |
| 35 and under 40 | 7.0 | 8.4 | 10.4 | 8.5 | 8.2 | 8.9 | 4.4 | 5.2 | 4.4 | 4.1 | 3.1 |
| 40 to and including 42 | 34.7 | 16.2 | 20.7 | 30.8 | 31.9 | 39.5 | 41.7 | 42.3 | 47.6 | 48.2 | 49. |
| Over 42 and under 44 | 2.3 | 1.3 | 1.8 | 2 • C | 2.6 | 3.4 | 1.5 | 2.8 | 2.9 | 2.7 | 2.4 |
| 44 and under 48 | 14.4 | 12.4 | 11.2 | 15.6 | 11.6 | 16.9 | 12.7 | 21.5 | 19.0 | 22.2 | 14.0 |
| 48 and over | 21.2 | 28.7 | 22.3 | 24.3 | 18.8 | 18.1 | 26.4 | 18.6 | 14-1 | 15.6 | 21. |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 278.7 | 32.5 | 35.5 | 10.6 | 58.5 | 26.9 | 40.4 | 18.7 | 26.0 | 11.5 | 18.1 |
| Average weekly hours | 38.7 | 37.1 | 36.3 | 39.9 | 36.9 | 39.9 | 41.4 | 40.4 | 38.9 | 40.7 | 40.2 |

Table 12. Percent distribution of nonsupervisory employees having specified average straight-time hourly earnings by weekly hours of work, United States and regions, June 1966—Continued

| - | | | | E | mployees wi | th average l | nourly earni | ngs of | | | |
|------------------------------------|---|--|--|--|---|---|--|---|---|---|--|
| Weekly hours of work | All employees | Under \$1.00 | \$1.00 and under \$1.15 | \$1.15 and under \$1.25 | \$1.25 and under \$1.35 | \$1.35 and under \$1.50 | \$1,50 and under \$1,75 | \$1.75 and under \$2.00 | \$2.00 and under \$2.50 | \$2.50 and under \$3.00 | \$3.00 and over |
| North Central | | | | | | | | | | | |
| Under 15 | 9.5 24.8 8.4 27.4 1.9 11.1 18.8 | 18.2 45.0 8.1 11.5 .3 5.3 12.0 | 16.6 43.1 9.7 17.3 1.3 5.5 7.8 | 10.9 38.9 11.2 19.9 5.5 12.8 6.4 | 12.0 34.3 9.7 23.1 2.2 9.0 11.8 | 6.1 28.5 9.2 21.7 1.8 10.1 24.5 | 7.2 26.0 9.7 28.0 1.3 8.8 20.3 | 6.7 13.7 7.5 30.0 2.0 11.7 30.4 | 7.3 12.4 8.2 33.1 1.6 16.8 22.1 | 7.9 5.7 3.5 45.8 3.3 19.5 | 8.3 5.7 4.0 40.8 2.6 15.9 25.3 |
| Total | 100.0 | 100.0 | 100.0 | 100.C | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 256.5 | 11.0 | 24.6 | 6.5 | 43.8 | 31.4 | 47.9 | 24.0 | 29.2 | 17.3 | 20.8 |
| Average weekly hours | 36.0 | 28.7 | 28.9 | 31.6 | 33.0 | 37.8 | 37.1 | 39.6 | 38.7 | 39.1 | 39.9 |
| West | | | | | | | | | | | |
| Under 15 | 10.7 22.9 6.3 37.9 .8 6.3 15.9 | 23.6 27.8 1.1 17.9 - 4.7 25.0 | 10.5 38.5 15.6 12.1 4.6 5.4 12.8 | 4.7 24.2 25.8 28.6 3.4 9.7 7.0 | 21.6 35.7 8.5 24.2 .7 3.0 6.9 | 8.2 28.9 9.6 29.0 .6 9.1 15.2 | 11.3 31.2 6.9 29.0 .7 3.2 18.5 | 7.3 22.5 3.4 38.3 .2 3.2 25.4 | 9.2 20.5 5.4 40.8 .3 6.6 | 7.1 13.8 4.6 47.7 .4 9.7 17.0 | 9.2 11.3 5.0 53.9 1.5 9.8 10.9 |
| Total | 100.0 | 100.0 | 100.0 | 100.C | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 186.1 | 2.4 | 5.3 | 2.7 | 19.5 | 10.4 | 33.1 | 21.6 | 34.9 | 22.4 | 33.8 |
| Average weekly hours | 35.6 | 30.3 | 30.0 | 36.1 | 28.5 | 34.9 | 35.2 | 37.6 | 37.0 | 38.3 | 36.8 |

Table 13. Percent distribution of nonsupervisory employees working specified weekly hours by average straight-time hourly earnings, United States and regions, June 1966

| | 1 1 | | En | aployees wit | h weekly ho | ours of work o | f | |
|------------------------------------|------------------|-------------|--------------------------|--------------------------|-------------|-------------------------------|--------------------------|-------------------|
| Average hourly earnings | All employees | Under 15 | I5 and under 35 | 35 and under 40 | 40 | Over 40 and under 44 | 44 and under 48 | 48 and over |
| United States | | | | | | | | |
| Under \$1.00 | 5.0 | 6.0 | 7.1 | 5.1 | 2.1 | 4.5 | 5.0 | 6. |
| \$1,00 and under \$1,15 | 7.6 | 9.5 | 12.3 | 9.8 | 3.9 | 7.9 | 6.3 | 6. |
| \$ 1, 15 and under \$ 1, 25 | 2.4 | 2.1 | 2.5 | 3.3 | 1.5 | 5.5 | 2.8 | 2. |
| \$1.25 and under \$1.35 | 16.9 | 25.0 | 24.3 | 19.0 | 12.3 | 20.9 | 11.2 | 11. |
| \$1.35 and under \$1.50 | 9.2 | 7.1 | 10.9 | 11.1 | 7.6 | 8.8 | 10.2 | 9. |
| \$1.50 and under \$1.75 | 18.2 | 17.9 | 21.0 | 18.9 | 17.7 | 14.3 | 15.1 | 18. |
| \$1.75 and under \$2.00 | 9.1 | 7.1 | 6.5 | 7.5 | 10.3 | 7.6 | 10.9 | 11. |
| \$2.00 and under \$2.50 | 13.2 | 12.4 | 8.5 | 12.3 | 15.3 | 15.3 | 16.7 | 14. |
| \$2.50 and under \$3.00 | 7.7 | 4.7 | 3.0 | 5.2 | 12.4 | 4.9 | 10.1 | 8. |
| \$3.00 and over | 10.6 | 8.3 | 3.9 | 7.9 | 16.9 | 10.2 | 11.7 | 10. |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100. |
| Number of employees (in thousands) | 988.4 | 94.3 | 222.1 | 77.1 | 286.8 | 50.0 | 86.8 | 171. |
| Average hourly earnings | \$1.89 | \$1.67 | \$1.53 | \$1.71 | \$2.13 | \$1.79 | \$1.99 | \$1.8 |
| Northeast | | | | | | | | |
| Under \$1.00 | 1.3 | 1.4 | 2.2 | 1.0 | 1.3 | _ | • 2 | |
| \$ 1.00 and under \$1.15 | | 4.0 | 6.9 | 2.7 | 1.7 | 2.4 | 5.5 | 1. |
| \$1.15 and under \$1.25 | 1.3 | 1.4 | 1.2 | . 8 | 1.0 | 3.6 | 1.8 | ī. |
| \$1.25 and under \$1.35 | 17.1 | 28.4 | 27.9 | 16.1 | 10.0 | 19.3 | 5.4 | 6. |
| \$1.35 and under \$1.50 | 8.4 | 9.6 | 12.3 | 9.4 | 4.8 | 4.8 | 9.0 | 7. |
| \$1.50 and under \$1.75 | . 22.0 | 24.7 | 27.8 | 24.1 | 20.3 | 13.5 | 21.7 | 12. |
| \$1,75 and under \$2,00 | 9.6 | 7.7 | 7.0 | 9.3 | 10.2 | 10.2 | 15.5 | 12. |
| \$ 2.00 and under \$ 2.50 | 15.2 | 13.3 | 8.7 | 16.5 | 15.6 | 20.2 | 19.1 | 24. |
| \$2.50 and under \$3.00 | . 9.4 | 3.4 | 2.5 | 7.9 | 15.7 | 8.6 | 8.5 | 17. |
| 3.00 and over | 12.0 | 6.2 | 3.5 | 12.3 | 19.3 | 17.4 | 13.3 | 16. |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100. |
| Number of employees (in thousands) | 267.1 | 33.4 | 69.5 | 24.4 | 75.1 | 11.3 | 19.1 | 34. |
| Average hourly earnings | \$2.04 | \$1.65 | \$1.57 | \$1.95 | \$2.22 | \$2.11 | \$2.08 | \$2.2 |
| South | | | | | | | | |
| Jnder \$1,00 | 11.7 | 15.6 | 18.4 | 14.1 | 4.7 | 9.2 | 10.6 | 15. |
| \$1.00 and under \$1.15 | 12.7 | 16.2 | 21.3 | 19.0 | 7.3 | 9.6 | 9.8 | 13. |
| \$1.15 and under \$1.25 | 3.8 | 4.0 | 3.3 | 4.6 | 2.6 | 6.8 | 4.3 | 4. |
| \$1.25 and under \$1.35 | 21.0 | 27.4 | 27.4 | 24.5 | 18.4 | 24.8 | 15.6 | 18. |
| \$1.35 and under \$1.50 | 9.7 | 4.4 | 8.1 | 12.3 | 11.1 | 11.6 | 10.8 | 8. |
| 1.50 and under \$1.75 | 14.5 | 8.6 | 9.7 | 9.2 | 18.6 | 9.6 | 13.4 | 18. |
| 81.75 and under \$2.00 | 6.7 | 5 • 2 | 3.1 | 5.0 | 8.5 | 7.0 | 10.4 | 5. |
| \$2,00 and under \$2,50 | 9.3 | 10.9 | 4.4 | 5.9 | 12.1 | 15.3 | 12.4 | 6. |
| \$2,50 and under \$3,00 | 4.1 | 1.9 | 1.8 | 2.4 | 6.3 | 2.7 | 6.6 | 3. |
| \$3.00 and over | 6.5 | 5.8 | 2.7 | 2.9 | 10.4 | 3.3 | 6.2 | 6. |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100. |
| Number of employees (in thousands) | 278.7 | 16.8 | 46.4 | 19.5 | 84.3 | 18.7 | 33.9 | 59. |
| Average hourly earnings | \$1.61 | \$1.42 | \$1.30 | \$1.39 | \$1.82 | \$1.54 | \$1.70 | \$1.5 |

Table 13. Percent distribution of nonsupervisory employees working specified weekly hours by average straight-time hourly earnings, United States and regions, June 1966—Continued

| | | | En | ployees wit | h weekly ho | urs of work | of— | |
|------------------------------------|------------------|-------------|--------------------------|--------------------------|-------------|-------------------------------|--------------------------|-------------------|
| Average hourly earnings | All employees | Under 15 | 15 and under 35 | 35 and under 40 | 40 | Over 40 and under 44 | 44 and under 48 | 48 and over |
| North Central | | | | | | | | |
| Under \$1.00 | 4.3 | 8.3 | 7.8 | 4.2 | 1.3 | 3.9 | 2.3 | 2. |
| \$1.00 and under \$1.15 | 9.6 | 16.9 | 16.7 | 11.1 | 5.0 | 11.1 | 4.3 | 4.0 |
| \$1.15 and under \$1.25 | 2.5 | 2.9 | 4.0 | 3.4 | 1.4 | 5.7 | 2.0 | |
| \$1.25 and under \$1.35 | | 21.6 | 23.6 | 19.9 | 13.9 | 18.5 | 12.6 | 10. |
| \$1.35 and under \$1.50 | 12.3 | 7.9 | 14.l | 13.4 | 9.6 | 10.6 | 11.1 | 15. |
| \$1.50 and under \$1.75 | | 14.2 | 19.5 | 21.7 | 18.4 | 19.4 | 15.3 | 20. |
| \$1.75 and under \$2.00 | | 6.6 | 5.2 | 8.4 | 10.8 | 7.3 | 9.8 | 15. |
| \$2.00 and under \$2.50 | | 8.8 | 5.7 | 11.2 | 14.0 | 10.6 | 18.9 | 13. |
| 2.50 and under \$3.00 | 6.8 | 5.7 | 1.6 | 2.8 | 12.5 | 5.8 | 11.9 | 6. |
| 3.00 and over | 8.1 | 7. 1 | 1.9 | 3.9 | 13.1 | 7.1 | 11.7 | 10. |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100. |
| number of employees (in thousands) | 256.5 | 24.3 | 63.6 | 21.5 | 61.9 | 13.4 | 23.6 | 48. |
| Average hourly earnings | \$1.80 | \$1.57 | \$1.39 | \$1.59 | \$2.02 | \$1.70 | \$1.97 | \$1.8 |
| West | | | | | | | | |
| Jnder \$1.00 | | 2.8 | 1.6 | •2 | .6 | .4 | 1.1 | 2. |
| 1.00 and under \$1.15 | 2.8 | 4.2 | 4.8 | 7.0 | . 7 | 6.0 | . 4 | 2. |
| 31, 15 and under \$1, 25 | 1.5 | • 6 | 1.5 | 5.9 | .9 | 4.5 | 1.7 | |
| 31.25 and under \$1.35 | 10.5 | 21.2 | 16.3 | 14.1 | 5.7 | 17.5 | 4.3 | 4. |
| 31.35 and under \$1.50 | 5•6 | 4.3 | 7. ì | 8.4 | 4.3 | 4.2 | 8.6 | 5. |
| 1.50 and under \$1.75 | 17.8 | 18.9 | 24.3 | 19.3 | 13.1 | 18.2 | 8.2 | 20. |
| 1.75 and under \$2.00 | 11.6 | 8.0 | 11.4 | 6.2 | 12.1 | 5.9 | 6.3 | 18. |
| 2.00 and under \$2.50 | 18.8 | 16.2 | 16.8 | 16.0 | 20.3 | 16.4 | 21.6 | 20. |
| 2.50 and under \$3.00 | | 8. 1 | 7.3 | 8.8 | 16.1 | 3, 2 | 20.4 | 12. |
| 33.00 and over | 18.1 | 15.7 | 9.0 | 14.2 | 26 • 2 | 23.7 | 27.3 | 12. |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100. |
| Number of employees (in thousands) | 186.1 | 19.8 | 42.6 | 11.8 | 65.5 | 6.6 | 10.3 | 29• |
| Average hourly earnings | \$2.29 | \$2.06 | \$1.93 | \$2.00 | \$2.53 | \$2.17 | \$2.80 | \$2.1 |

Table 14. Average straight-time hourly and weekly earnings of nonsupervisory employees by weekly hours of work, United States and regions, June 1966

| | | | | | (Emplo | yees in th | ousands) | | | | | | | | |
|----------------------|--|--|--|--|--|---|--|--|--|--|--|--|--|--|---|
| | U | nited State | s | | Northeast | | | South | | N | orth Centr | al | | West | |
| Weekly hours of work | Number of employees | Average hourly earnings | weekly | Number of employees | Average hourly earnings | Average weekly earnings | Number of employees | Average hourly earnings | weekly | Number of employees | Average hourly earnings | Average weekly earnings | Number of employees | hourly | Average weekly earnings |
| Under 15 | 94. 3 222. 1 77. 1 286. 8 136. 8 171. 3 | \$1.67 1.53 1.71 2.13 1.92 1.86 | \$15.51 36.75 63.07 85.23 84.11 98.08 | 33. 4 69. 5 24. 4 75. 1 30. 3 34. 3 | \$1.65 1.57 1.95 2.22 2.09 2.22 | \$15.99 35.87 71.49 88.66 91.67 114.10 | 16.8 46.4 19.5 84.3 52.6 59.1 | \$1.42 1.30 1.39 1.82 1.64 1.53 | \$13.22 31.92 51.55 72.92 71.87 79.78 | 24. 3 63. 6 21. 5 61. 9 37. 0 48. 3 | \$1.57 1.39 1.59 2.02 1.88 1.86 | \$14.34 33.98 58.49 80.85 82.76 98.56 | 19.8 42.6 11.8 65.5 16.8 29.6 | \$2.06 1.93 2.00 2.53 2.57 2.11 | \$18.10 47.56 73.00 101.29 111.73 115.28 |
| Total | 988. 4 | 1.89 | 68.03 | 267. 1 | 2.04 | 67.86 | 278.7 | 1.61 | 62. 27 | 256. 5 | 1.80 | 64.67 | 186. 1 | 2. 29 | 81.50 |

Table 15. Average straight-time hourly earnings of nonsupervisory employees by selected characteristics, United States, June 1966

| | | | | | | | Enterp | rises with | annual sa | les of— | | | | | | |
|---|----------------------------------|----------------------------------|------------------------------|------------------------------|----------------------------------|----------------------------------|-----------------------------|-----------------------------|----------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| | | \$1,000,0 | 00 or mor | e | \$ | 500, 000 to | \$1,000, | 000 | 1 | 250, 000 t | 0 \$500,0 | 00 | | Less than | \$250,00 | 0 |
| Region | ı | politan eas | 1 | ropolitan eas | t | Metropolitan areas | | ropolitan eas | | politan eas | | ropolitan eas | 1 | politan | | ropolitan eas |
| | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women |
| United States | \$2.24 | \$1.56 | \$2.31 | \$1.44 | \$2.23 | \$1.49 | \$ 2. 23 | \$1.37 | \$2.40 | \$1.50 | \$2.47 | \$1.40 | \$2.18 | \$1.50 | \$1.84 | \$1.22 |
| Northeast South North Central West | 2. 15 1. 93 2. 09 2. 98 | 1, 42 1, 32 1, 56 2, 14 | 1.44 2.13 2.28 2.75 | 1.38 1.25 1.42 1.86 | 2. 15 2. 04 2. 19 3. 14 | 1, 41 1, 33 1, 46 2, 12 | (1) 1.79 2.74 3.09 | (1) 1.36 1.17 1.76 | 2. 25 2. 23 2. 29 3. 21 | 1.75 1.24 1.39 1.93 | 2.49 1.97 1.99 3.61 | 1.44 1.23 1.33 1.58 | 2.07 1.75 2.30 3.11 | 1.56 1.20 1.43 1.93 | 2.27 1.74 1.73 2.04 | 1.36 1.08 1.22 1.50 |

¹ Insufficient data to warrant presentation.

Table 16. Cumulative numerical and percent distributions of nonsupervisory employees by average straight-time hourly earnings, United States and regions, June 1966

| | | (Emp | loyees in the | ousands) | | | | | | |
|------------------------------|--------|---------|---------------|----------|--------|---------|--------|---------|--------|---------|
| Assessed beautiful commissed | United | States | North | heast | So | uth | North | Central | w. | est |
| Average hourly earnings | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent |
| Under \$0,50 | .7 | •2 | * | * | .7 | •5 | - | - | * | * |
| Under \$0,75 | 12.3 | 3.3 | • 3 | . 4 | 9.7 | 7.9 | 1.8 | 1.7 | • 5 | .8 |
| Under \$1,00 | 36.1 | 9.5 | 2.0 | 2.5 | 24.3 | 19.7 | 8.0 | 7.3 | 1.8 | 2.8 |
| Under \$1.05 | 7 C. Z | 18.5 | 6.8 | 8.3 | 40.1 | 32.6 | 18.4 | 10.9 | 5.0 | 7.5 |
| Under \$1.10 | 74.1 | 19.5 | 7.1 | 8.8 | 42.0 | 34.2 | 19.7 | 18.0 | 5 • 2 | 7.9 |
| Under \$1,15 | £5.0 | 22.4 | 7.6 | 9.4 | 47.0 | 38.2 | 24.4 | 22.3 | 6.0 | 9.1 |
| Under \$1, 20 | 92.5 | 24.4 | 8.5 | 10.4 | 49.5 | 40.2 | 27.2 | 24.9 | 7.3 | 11.1 |
| Under \$1, 25 | 99.4 | 26.2 | 9.3 | 11.5 | 52.9 | 43.0 | 29.6 | 27.1 | 7.6 | 11.5 |
| Under \$1, 30 | 159.3 | 42.0 | 26.2 | 32.3 | 73.6 | 59.9 | 46.9 | 42.9 | 12.5 | 19.0 |
| Under \$1.35 | 175.C | 46.1 | 31.8 | 39.2 | 78.2 | 53.6 | 50.8 | 46.5 | 14.2 | 21.5 |
| Under \$1.40 | 194.1 | 51.2 | 36.5 | 44.9 | 83.4 | 67.8 | 57.6 | 52.7 | 16.7 | 25.3 |
| Under \$1.45 | 207.1 | 54.6 | 39.8 | 49.1 | 87.3 | 71.0 | 61.5 | 56.3 | 18.5 | 28.1 |
| Under \$1.50 | 214.5 | 56.6 | 41.3 | 51.5 | 89.2 | 72.6 | 64.3 | 58.9 | 19.2 | 29.1 |
| Under \$1.55 | 245.7 | 64.8 | 51.8 | 63.7 | 96.5 | 78.5 | 73.1 | 66.9 | 24.3 | 36.9 |
| Under \$1.60 | 250.8 | 66.1 | 52.8 | 65.0 | 97.7 | 79.5 | 75.3 | 69.0 | 24.9 | 37.7 |
| Under \$1.65 | 259.6 | 68.4 | 55.6 | 68.4 | 99.4 | 80.8 | 76.2 | 71.5 | 26.5 | 40.2 |
| Under \$1.70 | 266.5 | 70.4 | 56.8 | 70.0 | 101.9 | 82.9 | 80.2 | 73.5 | 28.0 | 42.4 |
| Under \$1.75 | 270.7 | 71.3 | 57.5 | 70.9 | 102.8 | 83.6 | 81.7 | 74.8 | 28.6 | 43.3 |
| Under \$1.80 | 282.4 | 74.4 | 60.0 | 73.9 | 104.6 | 85.1 | 85.5 | 78.2 | 32.3 | 48.9 |
| Under \$1.85 | 286.2 | 75.5 | 60.5 | 74.5 | 105.4 | 85.7 | 87.0 | 79.7 | 33.3 | 50.5 |
| Under \$1.90 | 291.6 | 76.9 | 61.5 | 75.9 | 106.2 | 86.4 | 89.4 | 91.8 | 34.4 | 52.1 |
| Under \$1.95 | 294.1 | 77.5 | 62.4 | 76.8 | 106.7 | 36.8 | 90.1 | 82.5 | 34.9 | 52.8 |
| Under \$2,00 | 296.9 | 78.3 | 63.0 | 77.6 | 107.0 | 87.1 | 90.6 | 83.0 | 36.3 | 55.0 |
| Under \$2, 10 | 310.4 | 81.8 | 65.9 | 81.1 | 109.2 | 88.9 | 93.6 | 95.7 | 41.7 | 63.2 |
| Under \$2.20 | 215.3 | 83.1 | 66.9 | 82.4 | 110.7 | 90.0 | 94.7 | 86.7 | 43.0 | 65•2 |
| Under \$2, 30 | 321.3 | 84.7 | 68.1 | 83.8 | 111.6 | 90.8 | 96.1 | 88.0 | 45.6 | 69.C |
| Under \$2, 40 | 324.9 | 85.7 | 68.7 | 84.6 | 112.0 | 91.1 | 96.7 | 88.5 | 47.5 | 72.0 |
| Under \$2,50 | 326.9 | 86.2 | 69.2 | 85.2 | 112.3 | 91.4 | 97.1 | 88.9 | 48.3 | 73.2 |
| Under \$2,60 | 332.9 | 87.8 | 70.7 | 87.0 | 113.0 | 91.9 | 99.2 | 90.8 | 50.0 | 75.8 |
| Under \$2.70 | 339.5 | 89.5 | 71.5 | 88.0 | 113.3 | 92.2 | 99.4 | 91.0 | 55.3 | 83.8 |
| Under \$2,80 | 340.9 | 89.9 | 71.9 | 88.6 | 113.5 | 92.4 | 99.7 | 91.3 | 55.7 | 84.4 |
| Under \$2,90 | 342.5 | 90.3 | 72.5 | 89.3 | 113.9 | 92.7 | 100.1 | 91.7 | 55.9 | 84.8 |
| Under \$3.00 | 343.8 | 90.6 | 72.8 | 89.6 | 114.3 | 93.0 | 100.7 | 92.2 | 56.1 | 85.0 |
| Total | 379.3 | 100.0 | 81.2 | 100.0 | 122.9 | 100.0 | 109.2 | 100.0 | 66.0 | 109.0 |
| Average hourly earnings | \$1. | 73 | \$1. | B2 | \$1. | 47 | \$1. | 67 | \$2. | 26 |

Table 17. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by metropolitan and nonmetropolitan areas, United States and regions, June 1966

| | Unite | d States | Nor | theast | S | outh | North | Central | W | est |
|------------------------------------|----------------------------|-------------------------------|----------------------------|-------------------------------|----------------------------|-------------------------------|----------------------------|-------------------------------|----------------------------|------------------------------|
| Average hourly earnings | Metro- politan areas | Nonmetro- politan areas | Metro- politan areas | Nonmetro- politan areas | Metro- politan areas | Nonmetro- politan areas | Metro- politan areas | Nonmetro- politan areas | Metro- politan areas | Nonmetro politan areas |
| Under \$0.50 | •2 | •2 | * | | •6 | .4 | | - | _ | .1 |
| Under \$0.75 | 2.3 | 5.8 | .4 | - | 6.4 | 10.6 | . 8 | 4.1 | . 4 | 1.7 |
| Under \$1.00 | 6.8 | 16.7 | 2.9 | .7 | 15.9 | 26.8 | 4.4 | 15.7 | 1.1 | 6.8 |
| Under \$1,05 | 14.5 | 29.2 | 7.8 | 10.8 | 27.4 | 42.4 | 13.0 | 27.8 | 4.6 | 14.7 |
| Under \$1.10 | 15.1 | 31.3 | 8.3 | 11.0 | 28.3 | 45.0 | 13.4 | 31.0 | 4.9 | 15.3 |
| Under \$1,15 | 17.6 | 35.0 | 8.9 | 11.7 | 32.0 | 49.8 | 17.4 | 36.3 | 6.1 | 16.4 |
| Under \$1, 20 | 19.4 | 37.5 | 9.7 | 13.8 | 33.9 | 51.9 | 19.4 | 40.5 | 8.4 | 17.7 |
| Under \$1, 25 | 21.2 | 39.5 | 10.3 | 17.0 | 37.2 | 53.8 | 21.6 | 42.7 | 8.7 | 18.6 |
| Under \$1.30 | 36.8 | 55.7 | 30.6 | 40.9 | 55.8 | 67.4 | 36.8 | 60.2 | 13.3 | 33.2 |
| Under \$1, 35 | 41.1 | 59.4 | 37.1 | 49.5 | 60.0 | 70.3 | 40.4 | 63.7 | 15.9 | 35.4 |
| Under \$1,40 | 46.2 | 64.2 | 42.5 | 56.7 | 64.5 | 73.9 | 46.8 | 69.5 | 19.3 | 39.9 |
| Under \$1.45 | 49.9 | 66.9 | 47.2 | 58.2 | 68.4 | 76.0 | 50.5 | 72.6 | 21.4 | 44.3 |
| Under \$1.50 | 51.9 | 68.8 | 49.6 | 60.7 | 69.9 | 77.6 | 53.2 | 74.9 | 22.3 | 45.8 |
| Under \$1.55 | 61.2 | 74-1 | 61.3 | 73.2 | 76.8 | 81.7 | 62.7 | 78.6 | 31.1 | 51.0 |
| Under \$1.60 | 62.6 | 75.2 | 63.2 | 73.9 | 78.1 | 82.1 | 64.9 | 80.6 | 31.6 | 52.7 |
| Under \$1.65 | 65.4 | 76.5 | 67.0 | 75.6 | 79.7 | 83.0 | 68.C | 81.7 | 34.3 | 54.7 |
| Under \$1.70 | 67.1 | 79.0 | 68.7 | 76.5 | 81.5 | 85.5 | 70.0 | 83.3 | 35.4 | 59.6 |
| Under \$1.75 | 68.2 | 79.6 | 69.5 | 77.4 | 82.4 | 86.0 | 71.8 | 83.5 | 36.2 | 60.9 |
| Under \$1.80 | 71.7 | 81.6 | 72.8 | 79.5 | 84.3 | 86.6 | 75.9 | 84.8 | 41.6 | 67.0 |
| Under \$1.85 | 72.9 | 82.2 | 73.4 | 80.1 | 85.0 | 87.1 | 77.7 | 85.3 | 43.3 | 68.2 |
| Under \$1.90 | 74.6 | 82.9 | 74.8 | 81.3 | 85.9 | 87.3 | 80.2 | 86.4 | 45.1 | 69.1 |
| Under \$1.95 | 75.4 | 83.2 | 75.9 | 81.3 | 86.5 | 87.5 | 81.1 | 86.6 | 46.0 | 69.6 |
| Under \$2.00 | 76.1 | 83.9 | 76.8 | 81.5 | 86.8 | 87.5 | 31.6 | 86.8 | 47.5 | 73.3 |
| Under \$2.10 | 8C.1 | 86.4 | 80.6 | 83.9 | 88.8 | 89.0 | 84.9 | 98.0 | 56.2 | 80.3 |
| Under \$2, 20 | 81.4 | 87.7 | 81.9 | 85.0 | 89.6 | 90.8 | 86.0 | 88.6 | 58.7 | 81.1 |
| Under \$2, 30 | 83.2 | 88.7 | 83.4 | 85.8 | 90.7 | 91.0 | 87.4 | 89.8 | 62.9 | 84.0 |
| | 84.4 | 89.0 | 84.2 | 86.7 | 91.2 | 91.1 | 88.0 | 90.0 | 67.3 | 94.3 |
| Under \$2.50 | 85.0 | 89.2 | 84.9 | 86.8 | 91.5 | 91.1 | 88.3 | 90.6 | 68.6 | 84.5 |
| Under \$2.60 | 86.7 | 90.6 | 86.3 | 88.2 | 92.3 | 91.9 | 90.3 | 92.3 | 71.3 | 85.7 |
| Under \$2.70 | 89.0 | 90.9 | 87.9 | 88.6 | 92 • 3 | 92.0 | 90.4 | 92.1 | 82.3 | 87.6 |
| Under \$2, 90 | 85.4 | 91.2 | 89.4 | 89.4 | 92.5 | 92.1 | 90.7 | 93.0 | 83.0 | 87.8 |
| Under \$3.00 | 89.8 | 91.6 | 89.3 | 89.6 | 92.8 | 92.5 | 91.0 | 93.5 | 83.5 | 97.9 |
| Under #3. 00 | 90.2 | 91.8 | 89.6 | 89.7 | 93.0 | 92.8 | 91.6 | 93.7 | 83.7 | 88.7 |
| Total | 10C.C | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 160.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 274.9 | 104.4 | 67.5 | 13.7 | 79.8 | 43.1 | 80.7 | 28.5 | 46.9 | 19.1 |
| Average hourly earnings | \$1.82 | \$1.53 | \$1.85 | \$1.70 | \$1.53 | \$1.37 | \$1.74 | \$1.47 | \$2.42 | \$1.88 |

Table 18. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by sex, United States and regions, June 1966

| | United | States | Nort | heast | So | uth | North | Central | W | est |
|------------------------------------|---------|--------|--------|--------|---------------|--------|--------|---------|--------|--------|
| Average hourly earnings | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women' |
| Under \$0.50 | .3 | •1 | - | * | .8 | .4 | - | - | •1 | - |
| Under \$0.75 | 2.5 | 3.7 | - | •7 | 6.3 | 8.9 | 1.7 | 1.7 | • 6 | • 9 |
| Under \$1.00 | 7.0 | 11.1 | 1.7 | 3.2 | 14.6 | 22.9 | 6.3 | 7.9 | 1.9 | 3.2 |
| Under \$1.05 | 15.6 | 20.4 | 6.0 | 10.5 | 27.5 | 35.8 | 15.6 | 17.5 | 8.1 | 7.2 |
| Under \$1.10 | 16.C | 21.8 | 6.2 | 11.3 | 28.3 | 37.8 | 15.8 | 19.2 | 8.5 | 7.6 |
| Under \$1.15 | 18.3 | 25.0 | 6.4 | 12.2 | 31.4 | 42.5 | 19.7 | 23.6 | 10.2 | 8.5 |
| Jnder \$1, 20 | 19.1 | 27.7 | 6.7 | 14.0 | 32.5 | 45.0 | 21.0 | 26.9 | 10.4 | 11.5 |
| Under \$1.25 | 2 C • 1 | 30.1 | 7.3 | 15.4 | 34.3 | 48.4 | 22.0 | 29.7 | 10.6 | 12.1 |
| Under \$1.30 | 33.7 | 47.2 | 24.8 | 39.5 | 49.2 | 66.5 | 34.7 | 47.1 | 16.8 | 20.3 |
| Jnder \$1.35 | 37.3 | 51.8 | 31.1 | 46.9 | 51.6 | 71.0 | 37.6 | 51.0 | 18.9 | 23.0 |
| Jnder \$1.40 | 41.2 | 57.5 | 36.4 | 53.0 | 54.5 | 76.1 | 41.2 | 58.6 | 22.9 | 26.6 |
| Under \$1.45 | 43.9 | 61.4 | 39.4 | 58.2 | 56.8 | 79.8 | 44.5 | 62.3 | 24.7 | 30.0 |
| Under \$1.50 | 45.3 | 63.7 | 41.8 | 60.7 | 5 7. 9 | 81.7 | 45.8 | 65.6 | 25.5 | 31.2 |
| Under \$1,55 | 52.9 | 72.3 | 53.0 | 73.9 | 62.8 | 88.3 | 52.5 | 74.3 | 33.8 | 38.6 |
| Jnder \$1.60 | 54.0 | 73.8 | 54.5 | 75.0 | 64.0 | 89.1 | 53.6 | 76.9 | 34.2 | 39.7 |
| Inder \$1.65 | 55.7 | 76.5 | 56.6 | 79.7 | 65.3 | 90.5 | 55.6 | 79.8 | 35.9 | 42.6 |
| Inder \$1,70 | 57.5 | 78.5 | 58.4 | 81.0 | 68.2 | 92.0 | 56.4 | 82.2 | 37.1 | 45.4 |
| Jnder \$1.75 | 58.3 | 79.6 | 59.7 | 81.5 | 68.8 | 92.8 | 57.1 | 84.0 | 37.4 | 46.6 |
| Under \$1.80 | 61.1 | 82.9 | 61.8 | 85.5 | 71.2 | 93.7 | 60.8 | 87.2 | 40.5 | 53.7 |
| Inder \$1.85 | 61.7 | 84.2 | 62.3 | 86.2 | 71.8 | 94.3 | 61.7 | 88.9 | 41.3 | 55.8 |
| Jnder \$1.90 | 62.7 | 85.9 | 63.5 | 87.7 | 72.5 | 95.0 | 62.6 | 91.7 | 42.2 | 57.7 |
| Inder \$1.95 | 63.5 | 86.5 | 65.0 | 88.0 | 72.9 | 95.4 | 63.5 | 92.4 | 42.6 | 58.7 |
| Inder \$2.00 | 64.9 | 87.4 | 66.0 | 88.5 | 73.1 | 95.7 | 63.9 | 92.8 | 42.9 | 61.8 |
| Under \$2.10 | 68.C | 90.6 | 70.2 | 91.5 | 76.0 | 96.8 | 68.2 | 94.7 | 48.4 | 71.6 |
| Jnder \$2.20 | 69.6 | 91.7 | 71.8 | 92.5 | 78.0 | 97.5 | 69.4 | 95.6 | 50.1 | 73.8 |
| Inder \$2.30 | 71.7 | 93.3 | 72.9 | 94.1 | 79.3 | 97.9 | 71.6 | 96.4 | 51.6 | 79.0 |
| Inder \$2, 40 | 72.1 | 94.3 | 73.9 | 94.8 | 79.9 | 98.1 | 72.2 | 96.9 | 53.7 | 82.4 |
| Inder \$2.50 | 72.6 | 94.8 | 74.2 | 95 • 6 | 80.2 | 98.3 | 72.9 | 97.2 | 54.6 | 83.8 |
| Inder \$2,60 | 74.8 | 96.0 | 76.0 | 97.5 | 81.4 | 98.5 | 76.1 | 98.4 | 57.8 | 86.0 |
| Inder \$2,70 | 76.6 | 97.7 | 77.5 | 97.9 | 81.8 | 98.6 | 76.6 | 98.4 | 64.4 | 94.9 |
| Inder \$2.80 | 77.2 | 97.9 | 78.6 | 98.1 | 82.0 | 28.7 | 77.3 | 98.5 | 65.3 | 95.3 |
| Inder \$2,90 | 78.1 | 98.1 | 80.0 | 98.1 | 82.7 | 98.9 | 78.2 | 98.6 | 65.6 | 95.7 |
| Jnder \$3.00 | 78.8 | 98.2 | 80.6 | 98.1 | 83.1 | 99.1 | 79.6 | 98.7 | 66.0 | 95 • 8 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 190.0 | 100.0 | 190.0 |
| Number of employees (in thousands) | 147.6 | 231.7 | 39.5 | 41.7 | 47.0 | 75.9 | 37.1 | 72.1 | 24.0 | 42.0 |
| Average hourly earnings | \$2.20 | \$1.45 | \$2.15 | \$1.50 | \$1.89 | \$1.22 | \$2.16 | \$1.42 | \$3.04 | \$1.87 |

Table 19. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by enterprise sales-size classes, United States, metropolitan and nonmetropolitan areas, and regions, June 1966

| | | United | States | | | Metropolit | an areas | | | Nonmetropol | itan areas | |
|-------------------------|-------------|-------------|-----------|-----------|-------------|--------------|-----------------|-----------|-------------|----------------------|------------|----------|
| Average hourly earnings | | | | | Ente | rprises with | annual sale | s of— | | | | |
| | \$1,000,000 | \$500,000 | \$250,000 | Less than | \$1,000,000 | \$500,000 | \$250,000 | Less than | \$1,000,000 | \$500,000 | \$250,000 | Less tha |
| | or more | \$1,000,000 | \$500,000 | \$250,000 | | to i | to \$500,000 | \$250,000 | or more | to \$1,000,000 | \$500,000 | \$250,00 |
| Inder \$ 0.50 | • | - | • 2 | • 3 | . * | - | • 3 | • 3 | _ | | _ | •3 |
| Inder \$0.75 | 1.6 | 2.2 | 1.7 | 5.0 | 1.7 | 2.1 | 1.8 | 3.0 | . 8 | | 1.5 | 8.3 |
| Inder \$ 1.00 | 4.7 | 9.6 | 7.2 | 13.2 | 4.7 | 9.1 | 6.6 | 8.1 | 4.9 | | 8.6 | 21.9 |
| Inder \$ 1.05 | 8.9 | 17.1 | 17.0 | 24.9 | 8.6 | 16.4 | 16.4 | 17.9 | 11.0 | | 18.5 | 36.7 |
| Inder \$1.10 | 9.5 | 18.6 | 18.1 | 26.1 | 9.2 | 16.7 | 17.2 | 18.4 | 11.6 | | 20.3 | 39.0 |
| Inder \$1.15 | 11.1 | 20.8 | 22.2 | 29.3 | 10.6 | 18.6 | 21.1 | 21.4 | 14.3 | | 25.0 | 42.5 |
| Jnder \$1.20 | 12.8 | 22.4 | 24.2 | 31.4 | 12.4 | 20.1 | 23.0 | 23.1 | 15.3 | | 27.1 | 45.6 |
| Inder \$ 1, 25 | 14.4 | 24.0 | 26.2 | 33.4 | 14.0 | 21.3 | 24.7 | 25.2 | 17.1 | | 30.1 | 47.1 |
| Inder \$1.30 | 31.6 | 42.9 | 40 • 1 | 48.6 | 30.3 | 39.7 | 37.8 | 41.0 | 40.4 | | 46.0 | 61.6 |
| Jnder \$ 1. 35 | 37.8 | 47.5 | 43.1 | 52.0 | 36.4 | 44.6 | 40.8 | 44.4 | 47.2 | | 49.3 | 64.8 |
| Inder \$ 1.40 | 44.5 | 53.4 | 48.3 | 55.8 | 43.1 | 50.2 | 45.3 | 48.3 | 54.2 | | 56.0 | 68.6 |
| Inder \$ 1.45 | 49.5 | 56.7 | 51.3 | 58.6 | 48.0 | 53.7 | 48.4 | 51.4 | 59.2 | Ė | 58.8 | 70.7 |
| Inder \$ 1.50 | 52.1 | 58.8 | 53.1 | 60.2 | 50.6 | 55.5 | 50.2 | 53.0 | 61.8 | <u>۽</u> | 60.6 | 72.4 |
| Inder \$1.55 | 57.7 | 66.1 | 63.2 | 69.3 | 56.4 | 64.1 | 61.3 | 64.5 | 66.4 | ŧ | 68.2 | 77.4 |
| nder \$1.60 | 59.8 | 68.1 | 64.8 | 70.0 | 58.5 | 66.3 | 63.1 | 65.1 | 68.9 | Š | 69.5 | 78.2 |
| nder \$1.65 | 63.5 | 70.9 | 67.0 | 71.5 | 62.3 | 69.4 | 65.2 | 67.1 | 71.1 | Ē | 71.8 | 79.0 |
| Jnder \$1.70 | 65.6 | 72.1 | 68.5 | 73.6 | 64.5 | 70.6 | 66.7 | 68.7 | 73.4 | = | 73.1 | 81.9 |
| Jnder \$ 1.75 | 67.5 | 73.4 | 69.6 | 74.0 | 66.5 | 72.1 | 67.7 | 69.1 | 74.6 | Warrant presentation | 74.5 | 82.2 |
| Jnder \$1.80 | 70.4 | 76.2 | 73.4 | 76.9 | 69.5 | 75.0 | 71.9 | 72.9 | 77.0 | ē | 77.5 | 83.8 |
| Jnder \$1.85 | 72.5 | 77.3 | 74.1 | 77.4 | 71.7 | 76.0 | 72.5 | 73.5 | 78.5 | • | 78.3 | 84.1 |
| Jnder \$1.90 | 75.0 | 78.1 | 75.3 | 78.4 | 74.3 | 76.9 | 73.6 | 74.7 | 79.3 | | 79.6 | 84.6 |
| Jnder \$1.95 | 76.1 | 78.7 | 75.8 | 78.9 | 75.5 | 77.6 | 74.3 | 75.5 | 80.1 | ŧ | 79.9 | 84.7 |
| Jnder \$ 2.00 | 77.0 | 79.4 | 76.7 | 79.5 | 76.3 | 78.4 | 75.2 | 76.0 | 81.8 | - - | 80.6 | 85.4 |
| Inder \$ 2. 10 | 80.0 | 82.5 | 81.1 | 83.1 | 79.4 | 81.6 | 79.3 | 80.7 | 84.0 | Insufficient data | 85.6 | 87.2 |
| Jnder \$2, 20 | 81.9 | 83.7 | 82.5 | 83.9 | 81.4 | 82.7 | 80.8 | 81.4 | 85.4 | ₩. | 87.1 | 88.3 |
| Inder \$2.30 | 83.7 | 84.9 | 84.2 | 85.5 | 83.2 | 84.1 | 82.6 | 83.2 | 86.8 | ž | 88.3 | 89.2 |
| nder \$2.40 | 85.8 | 85.9 | 84.9 | 85.8 | 85.6 | 85.4 | 83.5 | 83.7 | 87.4 | = | 88.7 | 89.4 |
| Inder \$ 2.50 | 86.8 | 86.4 | 85.4 | 86.1 | 86.6 | 85.9 | 84.0 | 84.1 | 88.1 | | 88.8 | 89.6 |
| Inder \$ 2. 60 | 87.8 | 88.1 | 87.3 | 87.8 | 87.5 | 87.6 | 86.5 | 85.9 | 89.8 | | 89,5 | 91.1 |
| Inder \$2.70 | 92.5 | 89.4 | 87.6 | 88.5 | 92.8 | 89.2 | 86.8 | 86.8 | 90.7 | | 89.7 | 91.4 |
| nder \$ 2.80 | 93.0 | 90.1 | 87.9 | 88.8 | 93.3 | 89.9 | 87.2 | 87.1 | 91.3 | | 89.8 | 91.6 |
| Inder \$ 2, 90 | 93.4 | 90.4 | 88.5 | 89.2 | 93.6 | 90.2 | 87.9 | 87.6 | 92.4 | | 90.0 | 91.9 |
| Inder \$3.00 | 93.7 | 90.8 | 88.6 | 89.6 | 93.9 | 90.4 | 88.1 | 88.2 | 92.8 | | 90.1 | 92.0 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | | 100.0 | 100.0 |
| Number of employees | | | | | | | | | | | | |
| (in thousands) | 103.4 | 26.3 | 71.4 | 178.3 | 90.0 | 21.3 | 51.6 | 112.1 | 13.4 | | 19.8 | 66.2 |
| Average hourly earnings | \$1.78 | \$1.74 | \$1.85 | \$1.65 | \$1.79 | \$1.77 | \$1.89 | \$1.81 | \$1.71 | | \$1.75 | \$1.41 |

Table 19. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by enterprise sales-size classes, United States, metropolitan and nonmetropolitan areas, and regions, June 1966—Continued

| | | North | neast | | | Sou | uth | |
|------------------------------------|-------------|----------------------|-----------|-------------|--------------|-------------------|-----------------|-----------|
| Average hourly earnings | | | Enter | orises with | annual sales | of— | | |
| 5 , 9 | \$1,000,000 | \$500,000 | \$250,000 | Less than | \$1,000,000 | \$500,000 | \$250,000 | Less than |
| | or more | \$1,000,000 | \$500,000 | \$250,000 | or more | to \$1,000,000 | to \$500,000 | \$250,000 |
| Under \$0.50 | * | | - | _ | * | - | . 7 | •9 |
| Under \$0.75 | 1.7 | | • 6 | - | 4.0 | 4.2 | 4.5 | 12.2 |
| Under \$1.00 | 5.0 | | . 8 | 2.5 | 9.9 | 16.2 | 14.9 | 28.1 |
| Under \$1.05 | 9.0 | | 4.8 | 8.8 | 16.1 | 22.7 | 32.6 | 44.9 |
| Under \$1.10 | 10.3 | | 5.1 | 9.1 | 16.8 | 23.8 | 35.4 | 46.6 |
| Under \$1.15 | 11.6 | | 5.9 | 9.3 | 19.3 | 26.1 | 41.8 | 51.2 |
| Under \$1.20 | | | 7.8 | 10.4 | 20.7 | 27.5 | 44.4 | 53.6 |
| Jnder \$1.25 | 12.0 | | 8.2 | 11.8 | 24.9 | 28.7 | 47.6 | 55.6 |
| Under \$1.30 | 38.0 | | 22.4 | 33.0 | 49.4 | 51.2 | 60.6 | 67.9 |
| Under \$1.35 | 45.8 | | 26.8 | 40.6 | 57.1 | 56.4 | 62.6 | 69.5 |
| Under \$1.40 | 52.0 | | 32.6 | 46.3 | 63.2 | 62.7 | 66.2 | 72.3 |
| Under \$1.45 | 58,5 | ć | 35.6 | 50.0 | 70.1 | 65.2 | 68.9 | 73.6 |
| | i | presentation | 37.3 | 52.7 | 72.1 | 67.5 | 70.2 | 74.8 |
| Under \$1.55 | 68.8 | ž | 53.6 | 65.2 | 76.9 | 74.3 | 77.9 | 80.7 |
| Under \$1.60 | 7C.6 | e. | 55.7 | 65.9 | 78.4 | 76.1 | 79.3 | 81.0 |
| Under \$1.65 | 74.7 | e e | 58.3 | 69.5 | 80.5 | 79.9 | 79.8 | 81.6 |
| Under \$1.70 | 75.8 | - | 59.9 | 71 • 1 | 82.2 | 80.8 | 80.7 | 84.4 |
| Under \$1.75 | 76.7 | warrant | 61.2 | 71.6 | 83.7 | 82.0 | 81.3 | 84.7 |
| Under \$1.80 | 80.2 | ž | 65.3 | 74.3 | 85.1 | 83.3 | 83.0 | 86.2 |
| Under \$1.85 | | ۰ | 65.9 | 74.7 | 86.2 | 84.0 | 83.2 | 86.6 |
| Under \$1.90 | 82.0 | | 67.8 | 76.1 | 87.1 | 84.9 | 84.0 | 87.2 |
| Under \$1.95 | 83.5 | <u> </u> | 67.9 | 77.1 | 88.0 | 85.2 | 84.4 | 87.3 |
| Under \$2.00 | 84.4 | Insufficient data to | 70.5 | 77.4 | 88.5 | 85.9 | 84.5 | 87.3 |
| Under \$2,10 | 86.4 | <u>:ق</u> | 75.0 | 81.2 | 90.1 | 87.9 | 87.4 | 88.8 |
| Under \$2.20 | - 87.4 | * | 77.2 | 82.3 | 91.2 | 89.0 | 88.3 | 90.2 |
| Under \$2,30 | 89.9 | ž | 78.9 | 83.4 | 92.4 | 89.6 | 88.6 | 90.8 |
| Under \$2, 40 | 90.8 | _ | 80.2 | 84.1 | 93.1 | 90.4 | 89.0 | 90.8 |
| Under \$2.50 | 91.7 | | 80.6 | 84.7 | 93.5 | 90.7 | 89.3 | 90.9 |
| Under \$2.60 | - 92.6 | | 84.1 | 86.4 | 94.0 | 91.5 | 90.0 | 91.4 |
| Under \$2.70 | - 93.7 | | 84.4 | 87.5 | 94.5 | 91.7 | 90 • 2 | 91.5 |
| Jnder \$2,80 | 94.2 | | 84.7 | 88.1 | 94.6 | 92.2 | 90.7 | 91.6 |
| Jnder \$2,90 | 94.7 | | 86.5 | 88.5 | 94.8 | 92.7 | 90.8 | 92.1 |
| Jnder \$3,00 | 55•1 | | 86.8 | 88.9 | 94.9 | 93.1 | 90.9 | 92.4 |
| Total | 100.C | | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 12.2 | | 15.0 | 49.5 | 34.6 | 12.4 | 19.1 | 56.8 |
| Average hourly earnings | \$1.67 | | \$1.99 | \$1.82 | \$1.53 | \$1.56 | \$1.61 | \$1.38 |

Table 19. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by enterprise sales-size classes, United States, metropolitan and nonmetropolitan areas, and regions, June 1966—Continued

| | L, | North C | entral | | L | We | st | |
|------------------------------------|------------------------|--|--------------------------------|------------------------|------------------------|--|--------------------------------|-------------------------|
| Average hourly earnings | | | Enter | prises with | annual sale | s of | | |
| | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$ 250,000 to \$ 500,000 | Less than \$250,000 | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$ 250,000 to \$ 500,000 | Less than \$ 250,000 |
| Under \$0.50 | | | - | - | - | | - | * |
| Jnder \$0.75 | •1 | | • 6 | 3.7 | - | | •9 | 1.4 |
| Under \$1.00 | 2.0 | | 7.9 | 11.7 | • 5 | | 2.3 | 4.8 |
| Under \$1.05 | 5.8 | | 19.8 | 24.7 | 2.1 | | 4.1 | 13.6 |
| Under \$1.10 | 6.3 | | 20.5 | 26.4 | 2 • 2 | | 4.3 | 14.3 |
| Under \$ 1, 15 | 7.7 | | 26.3 | 32.4 | 2.2 | | 6.3 | 15.8 |
| Under \$ 1. 20 | 8.7 | | 28.7 | 36.4 | 7.3 | | 6.5 | 16.9 |
| Under \$1.25 | 9-1 | | 31.5 | 39.7 | 7.4 | | 7.1 | 17.3 |
| Under \$1.30 | 24.7 | | 49.3 | 55.0 | 9.1 | | 15.5 | 28.3 |
| Under \$1.35 | 30.7 | | 51.1 | 57.4 | 11.7 | | 20.9 | 29.2 |
| Under \$ 1.40 | 39.8 | | 55.7 | 62.0 | 15.5 | | 28.4 | 30.9 |
| Under \$1.45 | 44.4 | _ | 58.8 | 64.8 | 16.5 | ei . | 31.6 | 34.8 |
| Under \$1.50 | 48.1 | . <u>ē</u> | 61.3 | 66.5 | 18.0 | : <u>ê</u> | 33.1 | 35.4 |
| Under \$1,55 | 54.2 | 퉏 | 69.2 | 76.6 | 22.7 | Ě | 43.5 | 43.5 |
| Under \$ 1, 60 | 57.9 | Š. | 71.3 | 77.3 | 23.2 | ş | 44.2 | 44.7 |
| Under \$1,65 | 62.1 | ĭ | 74.7 | 78.1 | 28.2 | ā. | 46.2 | 45.8 |
| Under \$ 1. 70 | 65.4 | = | 76.1 | 79.2 | 29.6 | ŧ | 48.2 | 48.7 |
| Under \$1.75 | 68.6 | Insufficient data to warrant presentation. | 76.6 | 79.5 | 30.4 | insufficient data to warrant presentation. | 50.9 | 49.0 |
| Under \$1,80 | 72.7 | 2 | 81.2 | 81.8 | 33.4 | 3 | 56.1 | 56.2 |
| Under \$1.85 | 75.8 | 2 | 82.0 | 82.1 | 36.0 | 2 | 57.3 | 57.3 |
| Under \$ 1, 90 | 80.4 | | 82.7 | 83.1 | 38.1 | 모 | 59.1 | 58.6 |
| Under \$1.95 | 81.5 | <u> </u> | 83.3 | 83.5 | 39.3 | <u> </u> | 60.2 | 58.9 |
| Under \$2.00 | 82.5 | ŧ | 83.3 | 83.6 | 40.8 | ŧ | 61.7 | 61.8 |
| Under \$2,10 | 86.2 | :5 | 86.4 | 85.1 | 45.6 | ; 2 | 69.9 | 72.4 |
| Under \$ 2, 20 | 88.1 | ₩. | 87.5 | 85.2 | 49.8 | ₩, | 72.2 | 72.8 |
| Under \$ 2, 30 | 89.6 | ž | 88.5 | 86.5 | 52.5 | ž | 76.5 | 77.1 |
| Under \$ 2, 40 | 90.8 | = | 88.7 | 86.7 | 60.1 | _ | 78.1 | 77.5 |
| Under \$2.50 | 91.5 | | 88.7 | 87.0 | 62.3 | | 79.5 | 78.1 |
| Under \$2.60 | 92.8 | | 90.7 | 89.4 | 64.1 | | 81.3 | 81.1 |
| Under \$2,70 | 93.1 | | 91.0 | 89.5 | 87.2 | | 81.9 | 82.9 |
| Under \$2,80 | 93.6 | | 91.1 | 89.7 | 88.3 | | 82.6 | 83.0 |
| Under \$ 2, 90 | 94.3 | | 91.2 | 90.0 | 88.6 | | 83.0 | 83.4 |
| Under \$3.00 | 94.8 | | 91.3 | 90.7 | 88.8 | | 83.1 | 83.6 |
| Total | 100.0 | | 100.0 | 100.0 | 100.0 | | 100.0 | 100.0 |
| Number of employees (in thousands) | 37.3 | | 23.3 | 42.7 | 19.2 | | 14.0 | 29.3 |
| Average hourly earnings | \$1.71 | | \$1.69 | \$1.60 | \$2.44 | | \$2.31 | \$2.09 |

Table 20. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by establishment sales-size classes, United States, metropolitan and nonmetropolitan areas, and regions, June 1966

| - | | United State: | 5 | Met | ropolitan ar | eas | Nonn | netropolitan | areas |
|------------------------------------|-----------------------|--------------------------------|------------------------|----------------------|--------------------------------|------------------------|----------------------|------------------------------|------------------------|
| Average hourly earnings | | | E | stablishmen | ts with annu | al sales of | _ | | |
| | \$ 250,000 or more | \$ 150,000 to \$ 250,000 | Less than \$150,000 | \$250,000 or more | \$ 150,000 to \$ 250,000 | Less than \$150,000 | \$250,000 or more | \$150,000 to \$250,000 | Less that \$150,000 |
| Under \$0.50 | | • 2 | • 3 | •1 | . 3 | • 3 | | •1 | . 4 |
| Under \$0.75 | 1.5 | 3.2 | 6.0 | 1.6 | 2.5 | 3.7 | 1.4 | 4.9 | 9.4 |
| Under \$1.00 | 5.3 | 10.9 | 15.1 | 5.1 | 8.0 | 9.5 | 6.6 | 18.0 | 23.1 |
| Inder \$1.05 | 11.2 | 23.6 | 26.2 | 10.5 | 19.3 | 18.6 | 14.1 | 34.1 | 37.0 |
| Jnder \$1.10 | 12.0 | 24.4 | 27.7 | 11.1 | 20.1 | 19.1 | 15.8 | 35.1 | 40.0 |
| Inder \$1.15 | 14.3 | 27.7 | 31.0 | 13.2 | 23.8 | 21.5 | 19.4 | 37.3 | 44.7 |
| Inder \$1.20 | 16.1 | 29.7 | 33.3 | 15.1 | 26.0 | 22.5 | 21.0 | 38.7 | 48.5 |
| Under \$1.25 | 17.9 | 31.8 | 35.0 | 16.7 | 27.6 | 24.9 | 23.4 | 42.0 | 49.3 |
| nder \$1.30 | 33.6 | 47.9 | 50.7 | 31.7 | 42.6 | 42.4 | 42.1 | 60.6 | 62.4 |
| Inder \$1,35 | 36.7 | 51.0 | 54.1 | 36.9 | 45.7 | 46.1 | 47.1 | 63.9 | 65.5 |
| nder \$1.40 | 44.9 | 55.7 | 57.6 | 42.8 | 50.4 | 49.7 | 54.3 | 68.6 | 68.8 |
| Inder \$1.45 | 49.0 | 58.4 | 60.6 | 47.0 | 53.5 | 53.0 | 58.0 | 70.3 | 71.3 |
| Jnder \$1.50 | 51.3 | 59.9 | 62.2 | 49.4 | 55.0 | 54.6 | 60.3 | 72.0 | 73.0 |
| Inder \$ 1, 55 | 59.1 | 69.3 | 70.2 | 57.5 | 65.5 | 65.3 | 66.0 | 78.5 | 77.3 |
| Jnder \$1,60 | 61.0 | 70.3 | 70.9 | 59.6 | 66.7 | 65.6 | 67.8 | 78.9 | 78.4 |
| Inder \$ 1, 65 | 64.2 | 71.9 | 72.5 | 62.8 | 68.7 | 67.9 | 70.3 | 79.7 | 79.0 |
| Inder \$1.70 | 66.C | 73.1 | 75.1 | 64.7 | 70.0 | 69.6 | 72.0 | 80.7 | 82.8 |
| Under \$ 1.75 | 67.7 | 73.6 | 75.5 | 66.4 | 70.5 | 70.0 | 73.3 | 81.0 | 83.2 |
| nder \$1.80 | 70.9 | 77.3 | 77.8 | 69.8 | 74.8 | 73.0 | 75.9 | 83.2 | 84.7 |
| Inder \$1.85 | 72.4 | 77.7 | 78.5 | 71.4 | 75.4 | 74.0 | 77.2 | 83.5 | 85.0 |
| nder \$1.90 | 74.3 | 79.0 | 79.3 | 73 • 4 | 76.6 | 75.2 | 78.2 | 84.9 | 85.2 |
| Inder \$ 1, 95 | 75.1 | 79.9 | 79.6 | 74.3 | 77.7 | 75.6 | 79.5 | 85.1 | 85.3 |
| Jnder \$ 2, 00 | 76.C | 80.5 | 80.1 | 75.2 | 78.5 | 75.8 | 79.7 | 85.3 | 86.2 |
| Under \$ 2, 10 | 79.7 | 84.9 | 82.8 | 78.7 | 83.9 | 79.4 | 83.9 | 87.3 | 87.7 |
| Inder \$ 2, 20 | 81.5 | 85.7 | 83.6 | 80.6 | 84.7 | 80.0 | 85.5 | 88.3 | 86.8 |
| Inder \$2, 30 | 83.3 | 87.3 | 84.9 | 82.5 | 86.2 | 81.8 | 86.9 | 89.8 | 89.3 |
| Inder \$ 2.40 | 84.9 | 87.7 | 85.1 | 84.4 | 86.7 | 82.2 | 87.3 | 90.3 | 89.3 |
| Jnder \$ 2.50 | 85.7 | 88.2 | 85.3 | 85.2 | 87.3 | 82.3 | 87.7 | 90.3 | 89.6 |
| Under \$ 2.60 | 87.1 | 90.0 | 86.9 | 86.7 | 89.0 | 84.3 | 89.0 | 92.5 | 90.6 |
| Inder \$ 2, 70 | 90.2 | 90.7 | 87.5 | 90.3 | 89.9 | 85.1 | 89.5 | 92.8 | 90.9 |
| Inder \$ 2, 80 | 90.6 | 91.0 | 87.7 | 90.B | 90.2 | 85.3 | 89.9 | 92.9 | 91.1 |
| Inder \$ 2, 90 | 91.1 | 91.4 | 88.1 | 91.3 | 90.6 | 85.8 | 90.6 | 93.4 | 91.2 |
| Inder \$ 3, 00 | 91.4 | 91.6 | 88.6 | 91.5 | 90.7 | 96.7 | 90.9 | 93.6 | 91.3 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 178.5 | 89.3 | 111.5 | 146.2 | 63.2 | 65.5 | 32.3 | 26.1 | 46.0 |
| Average hourly earnings | \$1.83 | \$1.66 | \$1.63 | \$1.84 | \$1.75 | \$1.81 | \$1.77 | \$1.45 | \$1.39 |

Table 20. Cumulative percent distribution of nonsupervisory employees by average straight-time hourly earnings, by establishment sales-size classes, United States, metropolitan and nonmetropolitan areas, and regions, June 1966—Continued

| | | Northeast | | | South | | 1 | North Centra | 1 | | West | |
|-------------------------|----------------------|------------------------------|------------------------|----------------------|------------------------------|------------------------|----------------------|------------------------------|------------------------|----------------------|--------------------------------|------------------------|
| Average hourly earnings | | | | | Estab | lishments w | ith annual s | ales of— | | | | |
| | \$250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$ 150,000 to \$ 250,000 | Less than \$150,000 |
| Under \$0.50 | * | - | - | •2 | .7 | 1.0 | - | - | - | _ | - | •1 |
| Under \$ 0.75 | 1.1 | | | 3.6 | 8.6 | 13.8 | . 4 | 1.8 | 4.5 | . 4 | .7 | 1.7 |
| Under \$ 1.00 | 2.3 | 1.7 | 3.4 | 10.9 | 26.3 | 28.6 | 3.9 | 7.8 | 14.5 | •9 | 2.5 | 6.4 |
| Under \$1.05 | 6.5 | 9.0 | 9.4 | 19.4 | 47.C | 42.5 | 10.3 | 19.7 | 28.9 | 2.5 | 10.8 | 14.8 |
| Under \$1.10 | 7.3 | 9.1 | 9.9 | 20.6 | 48.5 | 44.6 | 11.1 | 20.7 | 31.0 | 2.6 | 11.0 | 16.0 |
| Under \$1.15 | 8.2 | 9.6 | 10.3 | 24.0 | 53.4 | 49.1 | 14.0 | 25.5 | 37.8 | 3.5 | 13.9 | 16.3 |
| Under \$1.20 | 9.3 | 9.9 | 11.9 | 25.6 | 57.1 | 50.6 | 15.7 | 28.3 | 42.1 | 6.4 | 14.0 | 18.0 |
| Under \$1.25 | 9.8 | 12.4 | 12.1 | 29.1 | 59.8 | 52.3 | 17.2 | 30.3 | 46.1 | 6.8 | 14.3 | 18.6 |
| Under \$1.30 | 27.1 | 29.8 | 39.5 | 50.6 | 74.7 | 63.3 | 32.9 | 47.0 | 61.5 | 11.5 | 29.2 | 26.0 |
| Under \$1.35 | 33.3 | 37.1 | 46.6 | 56.6 | 76.2 | 65.2 | 37.4 | 48.7 | 64.5 | 15.1 | 30.4 | 27.2 |
| Under \$1.40 | 39.C | 45.0 | 50.5 | 62.0 | 78.9 | 68.7 | 45.0 | 54.0 | 68.6 | 20.5 | 32.1 | 29.4 |
| Under \$1.45 | 43.2 | 47.8 | 55.6 | 67.2 | 89.3 | 70.3 | 49.2 | 58.0 | 70.2 | 22.5 | 34.6 | 33.9 |
| Under \$ 1.50 | 45.4 | 50.5 | 58.0 | 69.2 | 81.0 | 71.8 | 52.7 | 59.6 | 71.9 | 23.9 | 35.6 | 34.4 |
| Under \$1.55 | 58.1 | 62.7 | 70.0 | 75.6 | 85.3 | 78.2 | 59.7 | 72.5 | 77.8 | 31.1 | 43.8 | 42.8 |
| Under \$1.60 | 60.4 | 63.9 | 70.3 | 77.2 | 85.7 | 78.7 | 62.7 | 74.0 | 78.3 | 31.6 | 44.3 | 44.5 |
| Under \$1.65 | 63.2 | 67.8 | 73.9 | 79.3 | 85.L | 79.3 | 66.7 | 74.9 | 79.4 | 35.3 | 45.3 | 45.8 |
| Under \$1.70 | 65. C | 69.3 | 75.2 | 89.7 | 87.2 | 33.1 | 69.2 | 76.4 | 80.3 | 35.9 | 45.9 | 50.3 |
| Under \$ 1.75 | 66.6 | 69.9 | 75.7 | 81.9 | 87.5 | 33.6 | 71.5 | 76.7 | 80.5 | 39.2 | 46.6 | 50.7 |
| Under \$ 1.80 | 70.8 | 73.2 | 77.5 | 83.4 | 88.2 | 85.6 | 75.4 | 82.2 | 81.1 | 42.4 | 54.2 | 57.4 |
| Under \$1.85 | 71.9 | 74.0 | 77.5 | 84.2 | 88.3 | 86.1 | 77.5 | 83.0 | 81.7 | 44.3 | 54.3 | 59.4 |
| Under \$ 1, 90 | 73.1 | 76.0 | 78.4 | 85.2 | 89.0 | 86.4 | 80.6 | 84.1 | 82.5 | 46.1 | 55.1 | 61.2 |
| Under \$1.95 | 73.4 | 78.2 | 78.8 | 85.9 | 89.5 | 86.5 | 81.5 | 84.7 | 82.9 | 47.3 | 55.1 | 61.8 |
| Under \$ 2.00 | 75.3 | 78.2 | 79.2 | 96.3 | 89.5 | 36.5 | 82.2 | 85.0 | 82.9 | 48.9 | 58.5 | 64.0 |
| Under \$ 2. 10 | 78.8 | 83.1 | 81.6 | 88.5 | 90.8 | 87.9 | 85.8 | 87.3 | 84.2 | 55.0 | 72.2 | 72.0 |
| Under \$ 2. 20 | 80.6 | 84.5 | 82.3 | 89.6 | 91.5 | 89.5 | 87.4 | 87.6 | 84.3 | 58.4 | 73.0 | 72.4 |
| Under \$2.30 | 82.7 | 85.6 | 83.2 | 90.6 | 91.9 | 90.2 | 88.8 | 88.2 | 85.9 | 62.0 | 79.2 | 75.0 |
| Under \$ 2.40 | 83.9 | 86.5 | 83.7 | 91.3 | 92 • L | 90.3 | 89.6 | 88.6 | 86.0 | 67.2 | 79.7 | 75.6 |
| Under \$ 2.50 | 84.5 | 87.6 | 83.7 | 91.6 | 92.3 | 90.3 | 90.2 | 88.6 | 86.4 | 69.0 | 80.3 | 76.0 |
| Under \$2.60 | 86.9 | 90.4 | 84.2 | 92.2 | 92.6 | 91.0 | 91.5 | 89.9 | 90.1 | 71.3 | 84.3 | 78.1 |
| Under \$ 2.70 | 87.7 | 91.2 | 85.5 | 92.6 | 92 • 8 | 91.0 | 91.8 | 90.0 | 90.1 | 85.1 | 86.7 | 79.1 |
| Under \$ 2.80 | 88.3 | 91.5 | 86.3 | 92.9 | 92.9 | 91.0 | 92.1 | 90.4 | 90.3 | 86.1 | 86.9 | 79.2 |
| Under \$ 2.90 | 89.5 | 92.0 | 86.7 | 93.2 | 93.3 | 91.5 | 92.6 | 90.8 | 90.3 | 86.5 | 87.1 | 79.7 |
| Under \$ 3.00 | 85.8 | 92.2 | 87.1 | 93.4 | 93.6 | 91.8 | 93.0 | 90.9 | 91.5 | 86.7 | 87.5 | 79.8 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 160.0 | 100.0 |
| Number of employees | | | | | | | | | | | | |
| (in thousands) | 26.9 | 25.5 | 28.8 | 57.9 | 27.3 | 37.8 | 59.2 | 23.2 | 26.8 | 34.6 | 13.3 | 18.1 |
| Average hourly earnings | \$1.88 | \$1.81 | \$1.77 | \$1.59 | \$1.33 | \$1.41 | \$1.72 | \$1.65 | \$1.54 | \$2.38 | \$2.14 | \$2.10 |

Table 21. Numerical and percent distributions of nonsupervisory employees by weekly hours of work, United States and regions, June 1966

| | | (E | mployees in | thousands) | | | | | | |
|----------------------|--------|---------|-------------|------------|--------|---------|--------|---------|--------|---------|
| Weekly hours of work | United | States | Nort | heast | So | uth | North | Central | We | st |
| weekly hours of work | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent |
| Under 15 | 47.5 | 12.5 | 14.1 | 17.3 | 11.3 | 9.2 | 13.1 | 12.0 | 9.1 | 13.8 |
| 15 and under 35 | 111.6 | 29.4 | 28.7 | 35.3 | 28.4 | 23.1 | 36.9 | 33.8 | 17.7 | 26 • 8 |
| 35 and under 40 | 33.2 | 8.8 | 6.2 | 7.6 | 10.5 | 8.5 | 11.5 | 10.6 | 5.1 | 7. 7 |
| 40 | 95.0 | 25.0 | 18.4 | 22.6 | 29.8 | 24.2 | 23.7 | 21.7 | 23.1 | 35.1 |
| Over 40 and under 44 | 19.3 | 5.1 | 2.8 | 3.4 | 8.0 | 6.5 | 6.9 | 6.3 | 1.6 | 2.5 |
| 44 | 11.3 | 3.0 | 2.1 | 2.6 | 4.9 | 4.0 | 2.6 | 2.4 | 1.7 | 2.6 |
| Over 44 and under 48 | 15.6 | 4.1 | 2.4 | 2.9 | 7.4 | 6.0 | 4.5 | 4.2 | 1.3 | 1.9 |
| 48 and over | 45.8 | 12.1 | 6.7 | 8.3 | 22.8 | 18.6 | 9. 9 | 9.1 | 6.4 | 9.6 |
| Total | 379.3 | 100.0 | 81.2 | 100.0 | 122.9 | 100.0 | 109.2 | 100.0 | 66.0 | 100.0 |
| Average weekly hours | 3 | 3.2 | 29 | 9.9 | 30 | .2 | 3. | 2.3 | 3 | 3.0 |

Table 22. Percent distribution of nonsupervisory employees by weekly hours of work, by metropolitan and nonmetropolitan areas,
United States and regions, June 1966

| | Unite | d States | Nor | theast | s | outh | North | Central | w | est |
|------------------------------------|-------------------|----------------------|-------------------|----------------------|-------------------|----------------------|-------------------|----------------------|-------------------|----------------------|
| Weekly hours of work | Metro- politan | Nonmetro- politan | Metro- politan | Nonmetro- politan | Metro- politan | Nonmetro- politàn | Metro- politan | Nonmetro- politan | Metro- politan | Nonmetro- politan |
| | areas | areas |
| Under 15 | 13.3 | 10.4 | 18.7 | 10.3 | 9.6 | 8.4 | 12.6 | 10.2 | 13.2 | 15.4 |
| 15 and under 35 | 31.2 | 24.8 | 35.5 | 34.1 | 24.1 | 21.2 | 35.4 | 29.3 | 29 .7 | 19.6 |
| 35 and under 40 | 9. C | 8.1 | 7.7 | 6.9 | 9.5 | 6.7 | 10.6 | 10.5 | 7.4 | 8,6 |
| 40 | 25.2 | 24.7 | 21.2 | 29.8 | 24.8 | 23.2 | 23.4 | 17.1 | 34.7 | 35.9 |
| Over 40 and under 44 | 4.8 | 5.9 | 2.9 | 5.7 | 6.9 | 5.8 | 5.8 | 7.9 | 2.1 | 3.3 |
| 44 | 2.5 | 4.2 | 2.7 | 1.9 | 2.8 | 6. 2 | 1.9 | 3.9 | 2.9 | 1.9 |
| Over 44 and under 48 | 3.8 | 5.0 | 3.1 | 2 • 2 | 5.7 | 6.6 | 3.4 | 6.2 | 2.0 | 1.7 |
| 48 and over | 10.3 | 16.9 | 8.1 | 9 • 1 | 16.7 | 22.0 | 6.9 | 15.1 | 8.0 | 13.6 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 274.9 | 104.4 | 67.5 | 13.7 | 79.8 | 43.1 | 80.7 | 28.5 | 46.9 | 19.1 |
| Average weekly hours | 32.4 | 35.2 | 29.3 | 32.7 | 35.6 | 37.2 | 31.5 | 34.4 | 32.8 | 33.5 |

Table 23. Percent distribution of nonsupervisory employees by weekly hours of work, by sex, United States and regions, June 1966

| W. 11 1 | United | l States | Nort | heast | So | uth | North | Central | W | est |
|------------------------------------|--------|----------|-------|-------|-------|-------|-------|---------|-------|-------|
| Weekly hours of work | Men | Women | Men | Women | Men | Women | Men | Women | Men | Women |
| Jnder 15 | 16.9 | 9.7 | 20.4 | 14.4 | 12.2 | 7.3 | 16.2 | 9.8 | 21.7 | 9.3 |
| 5 and under 35 | 29.1 | 29.6 | 31.4 | 39.0 | 25.6 | 21.6 | 32.2 | 34.6 | 27.7 | 26.3 |
| 35 and under 40 | 5.7 | 10.7 | 4.3 | 10.7 | 5.7 | 10.2 | 7.7 | 12.0 | 4.9 | 9.3 |
| 0 | 19.1 | 28.8 | 19.5 | 25.6 | 16.8 | 28.8 | 19.2 | 23.0 | 22.7 | 42.2 |
| Over 40 and under 44 | 3.4 | 6.1 | 2.8 | 4.0 | 3.9 | 8.1 | 4.5 | 7.3 | 1.8 | 2.8 |
| 4 | 3.9 | 2.4 | 2.8 | 2.3 | 5.1 | 3.2 | 2.5 | 2.4 | 5.3 | 1.1 |
| Over 44 and under 48 | 4.3 | 4.0 | 4.3 | 1.6 | 5.7 | 6.2 | 3.8 | 4.4 | 2.7 | 1.5 |
| 8 and over | 17.5 | 8.6 | 14.6 | 2.3 | 25.0 | 14.6 | 14.0 | 6.5 | 13.2 | 7.6 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 147.6 | 231.7 | 39.5 | 41.7 | 47.0 | 75.9 | 37.1 | 72.1 | 24.0 | 42.0 |
| verage weekly hours | 32.4 | 33.7 | 30.3 | 29.5 | 35.7 | 36.5 | 31.4 | 32.7 | 30.7 | 34.4 |

Table 24. Percent distribution of nonsupervisory employees by weekly hours of work, by enterprise sales-size classes, United States, metropolitan and nonmetropolitan areas, and regions, June 1966

| | | Unite | d States | | L | Metropoli | itan areas | | | Nonmetropo | olitan areas | |
|-------------------------------------|------------------------|--------------------------------|------------------------------|------------------------|-----------------------|--|--------------------------------|------------------------|------------------------|--|------------------------------|-----------------------|
| Weekly hours of work | | | | | Ente | rprises with | annual sale | s of— | | | | |
| , | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$250,000 to \$500,000 | Less than \$250,000 | \$1,000,00 or more | \$500,000 to \$1,000,000 | \$ 250,000 to \$ 500,000 | Less than \$250,000 | \$1,000,000 or more | \$500,000 to \$1,000,000 | \$250,000 to \$500,000 | Less tha \$250,000 |
| Under 15 | 9.5 | 8.2 | 12.1 | 15.1 | 9.9 | 9• 2 | 14.0 | 16.6 | 7.0 | | 7.2 | 12.5 |
| 15 and under 35 | 26.7 | 24.8 | 30.1 | 31.4 | 27.1 | 25.4 | 32.1 | 35.1 | 23.9 | | 24.8 | 25.2 |
| 35 and under 40 | 10.7 | 8.4 | 7.6 | 8.1 | 10.9 | 8.2 | 7.7 | 8.3 | 9.8 | | 7.4 | 7.8 |
| 40 | 34.5 | 27.0 | 20.3 | 21.1 | 34.1 | 29.5 | 19.7 | 19.7 | 37.8 | ta to Nation. | 21.9 | 23.5 |
| Over 40 and under 44 | 5.2 | 6.7 | 5.5 | 4.6 | 5.2 | 5.7 | 5.0 | 4.2 | 5.2 | 문호 | 6.8 | 5.4 |
| 14 | 2.1 | 3.7 | 3.7 | 3.1 | 2.1 | 3.3 | 3.5 | 2 • 2 | 1.6 | dat | 4.3 | 4.6 |
| Over 44 and under 48 | 3.5 | 5.9 | 5.6 | 3.6 | 3.5 | 6.2 | 5.1 | 3.0 | 4.0 | 돌 ⁶ | 6.9 | 4.7 |
| o and over | 7.7 | 15.2 | 15.1 | 12.9 | 7.3 | 12.6 | 13.0 | 10.9 | 10.6 | ÷ - | 20.6 | 16.3 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | Insufficient dat warrant present | 100.0 | 100.0 |
| Number of employees (in thousands) | 103.4 | 26.3 | 71.4 | 178.3 | 90.0 | 21.3 | 51.6 | 112.1 | 13.4 | *************************************** | 19.8 | 66.2 |
| Average weekly hours | 34.0 | 35.6 | 33.6 | 32.1 | 33.8 | 34.9 | 32.3 | 30.8 | 35.7 | | 36.9 | 34.4 |
| | L | | | | | Nort | heast | | | So | uth | |
| Under 15 | | | | | 9.3 | | 13.7 | 20.6 | 8.6 | 5.4 | 10.1 | 10.0 |
| 15 and under 35 | | | | | 31.3 | | 29.4 | 38.5 | 22.5 | 19.5 | 23.8 | 24.0 |
| 35 and under 40 | | | | | 13.1 | o =: | 7.2 | .6.3 | 10.2 | 6.2 | 8.3 | 8.1 |
| 40 | | | | | 24.8 | | 27.3 | 20.9 | 34.9 | 30.0 | 15.5 | 19.4 |
| Over 40 and under 44 | | | | | 4.0 | 불문 | 4.5 | 2.7 | 7.4 | 9 . 0 | 6.8 | 5.2 |
| 14 | | | | | 3+2 | P a | 1.9 | 2.7 | 1.6 | 4.2 | 6.2 | 4.6 |
| Over 44 and under 48 48 and over | | | | | 10.1 | re en | 3.7 | 1.7 | 4.6 | 6.3 | 9.0 | 5.8 |
| 46 and over | | | | | 10.1 | :≅ ₹ | 12.5 | 6.7 | 10,2 | 19.4 | 29.3 | 22.9 |
| Total | | | | | 100.0 | Insufficient data to warrant presentation | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thou | • | | | | 12.2 | — <u>¥</u> | 15.0 | 49.5 | 34.6 | 12.4 | 19.1 | 56.8 |
| Average weekly hours | | ~ | | ***** | 33.6 | | 32.5 | 28.0 | 35.4 | 38.0 | 35.9 | 36.4 |
| | | | | | | North | Central | | | W | est | |
| Under 15 | | | | | 10.7 | | 14.3 | 12.1 | 8.9 | | 9.5 | 19.8 |
| 15 and under 35 | | | | | 30.1 | _ | 36.6 | 35.7 | 24.5 | | 28.5 | 27.7 |
| 35 and under 40 | | | | | 12.6 | 요. 등 | 7.9 | 9.7 | 6.7 | 5 2 | 6.5 33.8 | 9.2 |
| 10 Over 40 and under 44 | | | | | 31.4 | 호플 | 11.9 6.8 | 18.9 7.3 | 46.3 2.4 | 호표 | 2.4 | 28.3 2.7 |
| 14 | | | | | 1.3 | 용 | 3.2 | 3.0 | 3.7 | - B E | 3.2 | 1.0 |
| Over 44 and under 48 | | | | | 3.3 | ± ₽ | 5.4 | 4.2 | 1.5 | ± § | 3.1 | 1.6 |
| 18 and over | | | | | 5.6 | .흥.= | 13.9 | 9.0 | 5.9 | . <u></u> | 12.9 | 9.7 |
| Total | | | | | 100.0 | Insufficient data warrant presentati | 100.0 | 100.0 | 100.0 | Insufficient data to warrant presentation | 100.0 | 100.0 |
| Number of employees (in thou | sands) | | | | 37.3 | = 3 | 23.3 | 42.7 | 19.2 | - 2 | 14.0 | 29.3 |
| Average weekly hours | | | | | 32.8 | | 31.8 | 31.9 | 34.3 | | 34.4 | 31.2 |

Table 25. Percent distribution of nonsupervisory employees by weekly hours of work, by establishment sales-size classes,
United States, metropolitan and nonmetropolitan areas, and regions, June 1966

| | t | Inited States | | Met | ropolitan ar | eas | Nonm | etropolitan a | areas | ~// | Wortheast | |
|------------------------------|----------------------|------------------------------|------------------------|----------------------|------------------------------|------------------------|----------------------|------------------------------|------------------------|----------------------|------------------------------|-----------------------|
| Weekly hours of work | | | _ | | Estab | lishments w | ith annual s | ales of— | , | | | |
| | \$250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$150,000 to \$250,000 | Less than \$150,000 | \$250,000 or more | \$150,000 to \$250,000 | Less tha \$150,000 |
| Under 15 | 10.4 | 13.2 | 15.2 | 11.2 | 13.8 | 17.6 | 7.2 | 11.8 | 11.8 | 12.6 | 16.9 | 22.1 |
| 5 and under 35 | 27.2 | 31.7 | 31.1 | 27.9 | 35.4 | 34.3 | 23.8 | 22.7 | 26.7 | 29.2 | 37.2 | 39.4 |
| 5 and under 40 | 9.3 | 8.9 | 7.8 | 9.4 | 9.2 | 8.0 | 8.4 | 8. 4 | 7.7 | 9.0 | 7.3 | 6.5 |
| .0 | 29.3 | 22.7 | 20.1 | 29.8 | 21.1 | 18.8 | 27.4 | 26.5 | 21.8 | 27.3 | 25.1 | 16.0 |
| Over 40 and under 44 | 5.5 | 4.9 | 4.6 | 5.2 | 4.8 | 3.8 | 6.7 | 5.1 | 5.7 | 3.9 | 2.1 | 4.0 |
| 4 | 2.7 | 2.5 | 3.9 | 2.6 | 1.9 | 2.9 | 2.9 | 3.9 | 5.3 | 1.6 | 2.5 | 3.5 |
| Over 44 and under 48 | 4.3 | 4.1 | 3.8 | 4.1 | 3.6 | 3, 2 | 5.4 | 5.3 | 4.6 | 5.0 | 3.1 | . 9 |
| 18 and over | 11.3 | 11.9 | 13.5 | 9.8 | 10.1 | 11.5 | 18.1 | 16.2 | 16.4 | 11.3 | 5.8 | 7.6 |
| Total | 100.C | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees | | | | | | | | | | | | |
| (in thousands) | 178.5 | 89.3 | 111.5 | 146.2 | 63.2 | 65.5 | 32.3 | 26.1 | 46.0 | 26.9 | 25.5 | 28.8 |
| Average weekly hours | 34.1 | 32.6 | 32.2 | 33.5 | 31.7 | 30.5 | 36.5 | 34.8 | 34.5 | 32.9 | 29.1 | 27.8 |
| • | | | | | South | | N | lorth Centra | 1 | | West | |
| Under 15 | | | | 8.7 | 8.9 | 10.1 | 12.0 | 11.1 | 12.5 | 9.0 | 19.0 | 19.1 |
| 15 and under 35 | | | | 22.1 | 24.5 | 23.7 | 32.1 | 30.9 | 34.7 | 25.8 | 27.1 | 28.3 |
| 35 and under 40 | | | | 9.1 | 9.9 | 6.7 | 11.1 | 11.3 | 8.8 | 6.6 | 6.0 | 11.0 |
| .00 | | | | 29.3 | 16.9 | 21.7 | 23.3 | 23.5 | 16.6 | 41.3 | 28.4 | 28.1 |
| Over 40 and under 44 | | | | 7.9 | 8.0 | 3.2 | 5.9 | 4.9 | 8.6 | 2.1 | 3.7 | 2.3 |
| 4 | | | | 3.2 | 3.4 | 5.4 | 1.8 | 2.6 | 3.6 | 4.0 | .6 | 1.5 |
| Over 44 and under 48 | | | · | 5.6 | 6.8 | 6.2 | 4.0 | 3.8 | 4.7 | 2.2 | 1.0 | 2.0 |
| 8 and over | | | | 14.2 | 21.6 | 23.0 | 9.7 | 5.9 | 10.4 | 9.0 | 14.1 | 7.6 |
| Total | | *********** | | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.€ | 100.0 | 100.0 | 100.0 |
| Number of employees (in thou | sands) | | | 57.9 | 27.3 | 37.8 | 59.2 | 23.2 | 26.8 | 34.6 | 13.3 | 18.1 |
| Average weekly hours | | | | 35.9 | 36.4 | 36.5 | 32.6 | 31.6 | 32.2 | 34.5 | 33.3 | 30.0 |

Table 26. Percent distribution of nonsupervisory employees having specified average straight-time hourly earnings by weekly hours of work, United States and regions, June 1966

| | | | _ | E | mployees wi | th average h | ourly earni | ngs of | | | |
|------------------------------------|-----------|-------------|------------|------------|-------------|--------------|-------------|-------------|-------------|-------------|----------------|
| Weekly hours of work | All | | \$1.00 | \$1.15 | \$1.25 | \$1.35 | \$1.50 | \$1.75 | \$2,00 | \$2.50 | \$3.00 |
| weekly hours of work | employees | Under | and | and | and | and | and | and | and | and | and |
| | | \$1.00 | under | under | under | under | under | under | under | under | over |
| | | | \$1.15 | \$1.25 | \$1.35 | \$1.50 | \$1.75 | \$2.00 | \$2.50 | \$3.00 | |
| United States | | | | | | | | | | | |
| Under 15 | 12.5 | 11.7 | 13.7 | 9.9 | 16.0 | 10.0 | 10.4 | 10.7 | 16.1 | 7.9 | 16.9 |
| 15 and under 35 | 29.4 | 34.7 | 39.5 | 31.1 | 37.2 | 30.5 | 29.6 | 21.5 | 19.5 | 15.9 | 12.1 |
| 35 and under 40 | 8.8 | 9.1 | 10.2 | 12.0 | 10.2 | 9.5 | 10.1 | 8.8 | 7.2 | 3.3 | 3.0 |
| 40 to and including 42 | 28.5 | 13.5 | 16.8 | 26.6 | 24.2 | 29.4 | 31.9 | 40.2 | 43.3 | 50.9 | 31.4 |
| Over 42 and under 44 | 1.6 | 1.C 10.4 | 2.1 8.C | 3.2 9.5 | 1.5 | 2.1 | 1.5 | .8 | 1.6 | .3 | 1.8 |
| 44 and under 48 | 12.1 | 20.1 | 11.7 | 10.9 | 6.3 6.1 | 11.5 9.1 | 7.5 10.5 | 6.8 12.0 | 7.4 12.5 | 6.9 15.5 | 14.8 21.9 |
| 48 and over | 12.1 | 20.1 | 11.1 | 10.9 | 6.1 | 9.1 | 10.5 | 12.0 | 12.5 | 19.0 | 21.9 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 0.001 |
| Number of employees (in thousands) | 379.3 | 36.1 | 48.9 | 14.4 | 75.6 | 39.6 | 56.1 | 26.3 | 30.0 | 16.9 | 35.6 |
| Average weekly hours | 33.2 | 33.3 | 31.C | 33.9 | 29.9 | 37,5 | 33.7 | 34.9 | 36.0 | 37.2 | 35.8 |
| Northeast | | | | | | | | | | | |
| Under 15 | 17.3 | 22.3 | 17.2 | 9.7 | 23.9 | 20.3 | 15.8 | 4.3 | 8.3 | 4.4 | 19.8 |
| 15 and under 35 | 35.3 | 51.6 | 57.3 | 33.6 | 49.6 | 32.8 | 32.0 | 22.0 | 28.5 | 12.4 | 11.4 |
| 35 and under 40 | 7.6 | 6.9 | 7.4 | 5.7 | 7.5 | 8.5 | 9.9 | 10.8 | 10.3 | 1.6 | 1.7 |
| 40 to and including 42 | 25.1 | 11.3 | 12.0 | 42.1 | 15.0 | 20.6 | 27.4 | 39.8 | 34.4 | 50.3 | 34.3 |
| Over 42 and under 44 | 1.0 | - | • 2 | •5 | • € | 1.0 | 1.5 | . 8 | 2.1 | • ? | • 9 |
| 44 and under 48 | 6.5 | • 7 | 1.5 | 6.6 | 2 • 4 | 13.1 | 7.2 | 9.1 | 8.0 | 4.9 | 10.7 |
| 48 and over | 8.3 | 7.1 | 4.6 | 2.4 | 1.7 | 4.7 | 7.7 | 14.0 | 10.4 | 26.5 | 22.0 |
| Total | 100.0 | 10C.C | 100.C | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 16 0. 6 |
| Number of employees (in thousands) | 81.2 | 2.0 | 5.€ | 1.7 | 22.5 | 10.0 | 15.7 | 5.5 | 6.2 | 3.6 | 8.4 |
| Average weekly hours | 25.9 | 25.6 | 25.9 | 32.5 | 24,4 | 29.2 | 30.8 | 37.0 | 34.3 | 39.3 | 35.2 |
| South | | | | | | | | | | | |
| Under 15 | 9.2 | 9.3 | 9.4 | 8.9 | 11.6 | 4.5 | 5.8 | 7.3 | 15.4 | 6.5 | 10.1 |
| 15 and under 35 | 23.1 | 28.3 | 32.6 | 23.5 | 23.5 | 20.4 | 16.6 | 13.1 | 11.6 | 21.0 | 8.1 |
| 35 and under 40 | 8.5 | 10.2 | 9.5 | 10.8 | 11.3 | 9.C | 4.7 | 2.7 | 3.7 | 10.1 | 2.6 |
| 40 to and including 42 | 28.5 | 16.5 | 19.7 | 26.1 | 34.0 | 39.2 | 41.6 | 41.5 | 41.2 | 26.3 | 22.1 |
| Over 42 and under 44 | 2.2 | 1.4 | 2.3 | 3.7 | 2.7 | 2.8 | 1.5 | 2.1 | 2.6 | .5 | 2.7 |
| 44 and under 48 | 12.2 | 12.9 | 11.2 | 11.3 | 8.8 | 13.4 | 11.2 | 15.8 | 8.8 | 11.4 | 24.1 |
| 48 and over | 18.6 | 22.9 | 17.6 | 19.5 | 10.8 | 13.4 | 20.1 | 19.6 | 19.4 | 24.8 | 33.0 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 122.9 | 24.3 | 22.7 | 5.9 | 25.3 | 11.C | 13.6 | 4.2 | 5.3 | 2.0 | 8.7 |
| Average weekly hours | 36.2 | 35.€ | 34.6 | 36.8 | 34.1 | 37.2 | 39.0 | 38.9 | 35.6 | 38.4 | 40.4 |

Table 26. Percent distribution of nonsupervisory employees having specified average straight-time hourly earnings by weekly hours of work. United States and regions. June 1966—Continued

| | } | | | E | mployees wi | th average h | ourly earni | ngs of— | | | |
|------------------------------------|---|---|--|---|---|---|--|--|--|---|---|
| Weekly hours of work | All employees | Under \$1.00 | \$1.00 and under \$1.15 | \$1,15 and under \$1,25 | \$1.25 and under \$1.35 | \$1.35 and under \$1.50 | \$1.50 and under \$1.75 | \$1.75 and under \$2.00 | \$2.00 and under \$2.50 | \$2.50 and under \$3.00 | \$3.00 and over |
| North Central | | | | | | | | | | | |
| Jnder 15 | 12.0 33.8 10.6 26.1 1.9 8.5 9.1 | 14.7 50.7 8.4 6.3 .1 6.3 13.6 | 17.9 42.3 9.8 16.6 1.5 6.2 7.2 | 11.8 39.1 12.4 21.3 4.4 9.5 5.9 | 12.6 39.6 10.8 22.9 1.2 6.0 6.1 | 5.9 33.1 11.0 29.4 3.1 10.8 9.8 | 8.2 37.6 13.8 26.7 2.0 6.9 | 14.0 21.2 13.6 39.8 .8 5.0 6.4 | 11.0 17.0 8.5 41.1 2.5 10.4 12.1 | 7.5 17.0 3.9 52.7 .8 7.2 11.8 | 14.4 10.1 6.1 30.9 18.0 20.6 |
| Total | 100.0 | 100.0 | 100.C | 100.0 | 100.0 | 10C.C | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | 109.2 | 8.0 | 16.4 | 5 • 2 | 21.2 | 13.5 | 17.4 | 8.9 | 6.5 | 3.6 | 8.5 |
| werage weekly hours | 32.3 | 28.5 | 28.5 | 31.1 | 30.9 | 34.9 | 33.1 | 32.8 | 35.5 | 36.0 | 36. |
| Jnder 15 | 13.8 26.8 7.7 36.9 .7 5.2 9.6 | 19.4 31.1 1.4 14.5 - 6.2 27.4 | 16.4 42.5 19.6 8.3 5.8 6.9 6.3 | 8.0 30.2 21.9 29.6 .4 5.6 4.6 | 17.3 39.9 13.6 22.5 .6 3.9 2.9 | 12.9 41.0 8.3 25.2 .5 6.0 6.6 | 12.3 29.7 11.3 34.9 .6 3.9 7.9 | 13.2 26.1 5.3 40.2 .2 2.3 12.9 | 8.2 19.6 6.5 50.0 .3 4.9 | 10.1 15.8 2.2 56.6 .1 6.6 8.7 | 22. 17. 1. 37. 7. |
| Total | 100.0 | 100.0 | 100.0 | 10c.c | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100. |
| umber of employees (in thousands) | 66.0 | 1.8 | 4.2 | 1.6 | 6.6 | 5.0 | 9.4 | 7.7 | 12.0 | 7.8 | 9. |
| verage weekly hours | 33.C | 31.2 | 28.3 | 33.7 | 28.8 | 30.0 | 32.3 | 33.6 | 37.3 | 36.5 | 31. |

Table 27. Percent distribution of nonsupervisory employees working specified weekly hours by average straight-time hourly earnings. United States and regions, June 1966

| | | | Er | nployees wi | th weekly h | ours of work o | f | |
|------------------------------------|------------------|-------------|--------------------------|--------------------------|-------------|-------------------------------|--------------------------|-------------------|
| Average hourly earnings | All employees | Under 15 | 15 and under 35 | 35 and under 40 | 40 | Over 40 and under 44 | 44 and under 48 | 48 and over |
| United States | | | | | | | | |
| Under \$1.00 | 9.5 | 8.9 | 11.2 | 9.9 | 4.0 | 7.9 | 12.7 | 15. |
| \$1.00 and under \$1.15 | | 14.1 | 17.3 | 15.0 | 6.4 | 16.6 | 10.8 | 12 |
| \$ 1, 15 and under \$ 1, 25 | | 3.0 | 4.0 | 5.2 | 3.1 | 7.0 | 3.4 | 3. |
| \$1.25 and under \$1.35 | 19.9 | 25.5 | 25.2 | 23.2 | 16.7 | 19.0 | 13.2 | 10. |
| 1.35 and under \$1.50 | 10.4 | 8.4 | 10.8 | 11.3 | 10.5 | 12.9 | 13.8 | 7. |
| \$1,50 and under \$1,75 | 14.8 | 12.3 | 14.9 | 17.0 | 16.6 | 15.1 | 12.5 | 12 |
| 81,75 and under \$2,00 | | 5.9 | 5.1 | 7.0 | 10.3 | 5.3 | 5.8 | 6 |
| \$2.00 and under \$2.50 | | 6.4 | 5.2 | 6.5 | 12.7 | 7.3 | 6.5 | 8 |
| \$2.50 and under \$3.00 | 4.4 | 2.8 | 2.4 | 1.7 | 8.8 | 1.2 | 4.1 | 5 |
| \$3.00 and over | 9.4 | 12.6 | 3.9 | 3.2 | 10.9 | 7.7 | 17.1 | 17. |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100. |
| Number of employees (in thousands) | 379.3 | 47.5 | 111.6 | 33.2 | 95.0 | 19.3 | 26.9 | 45. |
| Average hourly earnings | \$1.73 | \$1.67 | \$1.44 | \$1.45 | \$1.93 | \$1.59 | \$1.88 | \$1.8 |
| Northeast | | | | | | | | |
| Under \$1.00 | 2.5 | 3.2 | 3.7 | 2.3 | 1.2 | - | • 3 | 2 |
| \$1.00 and under \$1.15 | 6.9 | 6.8 | 11.2 | 6.7 | 2.2 | 9.9 | 1.7 | 3 |
| \$1,15 and under \$1,25 | 2.1 | 1.2 | 2.0 | 1.6 | 3.2 | 5.0 | 2.3 | |
| \$1.25 and under \$1.35 | 27.7 | 38.2 | 38.9 | 27.3 | 17.3 | 13.4 | 8.1 | 5 |
| \$1.35 and under \$1.50 | 12.3 | 14.4 | 11.4 | 13.7 | 9.4 | 15.5 | 27.1 | 7 |
| \$1.50 and under \$1.75 | 19.4 | 17.7 | 17.6 | 25.3 | 20.6 | 27.3 | 20.1 | 18 |
| \$1.75 and under \$2.00 | 6.7 | 1.7 | 4.2 | 9.6 | 10.6 | 9.9 | 10.1 | 11 |
| \$2,00 and under \$2,50 | 7.6 | 3.7 | 6.2 | 10.3 | 11.2 | 7.4 | 8.1 | 9 |
| \$2.50 and under \$3.00 | 4.4 | 1.1 | 1.5 | • 9 | 9.5 | 2.0 | 3.7 | 14 |
| 3.00 and over | 10.4 | 11.9 | 3.4 | 2.3 | 14.8 | 9.6 | 18.5 | 27 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100 |
| Number of employees (in thousands) | 81.2 | 14.1 | 28.7 | 6.2 | 18.4 | 2.8 | 4.5 | 6 |
| Average hourly earnings | \$1.82 | \$1.61 | \$1.47 | \$1.54 | \$2.01 | \$1.74 | \$2.05 | \$2. |
| South | | | | | | | | |
| Jnder \$1.00 | | 20.0 | 24.2 | 23.6 | 10.4 | 15.9 | 22.7 | 24. |
| \$1.00 and under \$1.15 | 18.5 | 19.0 | 26.1 | 20.6 | 12.1 | 17.5 | 16.5 | 17. |
| \$1,15 and under \$1,25 | 4.8 | 4.6 | 4.9 | 6.1 | 4.1 | 6.8 | 3.7 | 5. |
| 81,25 and under \$1,35 | 20.6 | 26.1 | 20.9 | 27.2 | 23.9 | 27.6 | 12.6 | 11. |
| 1.35 and under \$1.50 | 9.0 | 4.4 | 8.0 | 9.5 | 12.4 | 11.7 | 9.6 | 6. |
| 1.50 and under \$1.75 | 11.0 | 7.0 | 7.9 | 6.1 | 17.7 | 7.4 | 10.8 | 12. |
| \$1.75 and under \$2.00 | 3.4 | 2.7 | 1.9 | 1.1 | 5.3 | 3.4 | 4.7 | 3. |
| 2,00 and under \$2,50 | 4.3 | 7.2 | 2.2 | 1.8 | 6.7 | 3.9 | 2.6 | 4. |
| \$2,50 and under \$3,00 | 1 1.6 | 1.1 | 1.4 | 1.9 | 1.5 | 1.0 | 1.7 | 2. |
| 3.00 and over | 7. 0 | 7.8 | 2.5 | 2.1 | 5.9 | 4.9 | 15.1 | 12. |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100. |
| Number of employees (in thousands) | 122.9 | 11.3 | 28.4 | 10.5 | 29.8 | 8.0 | 12.3 | 22. |
| verage hourly earnings | \$1.47 | \$1.36 | \$1.22 | \$1.23 | \$1.53 | \$1.39 | \$1.68 | \$1.0 |

Table 27. Percent distribution of nonsupervisory employees working specified weekly hours by average straight-time hourly earnings, United States and regions, June 1966—Continued

| | | | En | aployees with | n weekly ho | urs of work o | f— | |
|------------------------------------|---|---|---|--|---|---|--|---|
| Average hourly earnings | All employees | Under 15 | 15 and under 35 | 35 and under 40 | 40 | Over 40 and under 44 | 44 and under 48 | 48 and over |
| North Central | | | | | | | | |
| Under \$1.00 | - 15.0 - 4.8 - 19.4 - 12.4 - 16.0 8.1 - 5.9 - 3.3 | 9.0 22.4 4.7 20.4 6.1 10.9 9.6 5.4 2.1 9.4 | 11.0 18.7 5.5 22.7 12.1 17.8 5.1 3.0 1.6 2.3 | 5.8 13.9 5.6 19.8 12.9 20.9 10.5 4.8 1.2 | 1.2 7.3 2.9 17.5 14.1 15.5 13.9 9.8 7.8 | 3.4 17.9 9.3 13.9 15.0 19.3 4.5 7.2 .9 | 6.9 10.8 3.7 20.1 14.5 11.7 5.2 7.2 3.1 | 11.0 11.9 3.1 13.0 13.3 12.1 5.7 7.9 4.2 |
| Total | 1 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 16.8 | 100.0 |
| Number of employees (in thousands) | 109.2 | 13.1 | 36.9 | 11.5 | 23.7 | 6.9 | 7.2 | 9.9 |
| Average hourly earnings | - \$1.67 | \$1.53 | \$1.36 | \$1.53 | \$1.88 | \$1.62 | \$1.84 | \$1.86 |
| West | | | | | | | | |
| Under \$1.00 | - 6.4 - 2.4 - 10.0 - 7.6 - 14.2 - 11.7 - 18.2 - 11.8 | 3.9 7.6 1.4 12.5 7.1 12.6 11.1 10.9 8.6 24.4 | 3.2 10.1 2.7 14.9 11.6 15.8 11.4 13.4 6.9 | .5 16.2 6.9 17.5 8.2 20.7 8.1 15.3 3.3 | 1.0 1.3 2.0 5.9 5.2 13.3 12.7 24.4 18.9 15.2 | 1.5 18.0 1.2 8.9 4.8 14.6 10.5 24.4 2.3 13.9 | 3.8 1.5 2.8 7.2 9.3 10.3 5.3 18.7 17.0 24.1 | 7.8 4.1 1.2 3.0 5.2 11.6 15.5 20.3 10.6 20.6 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Number of employees (in thousands) | _ 66.0 | 9.1 | 17.7 | 5.1 | 23.1 | 1.6 | 3.0 | 6.4 |
| Average hourly earnings | \$2.26 | \$2.41 | \$1.93 | \$1.65 | \$2.42 | \$2.16 | \$2.55 | \$2.46 |

Table 28. Average straight-time hourly and weekly earnings of nonsupervisory employees by weekly hours of work,
United States and regions, June 1966

(Employees in thousands)

| | | | | | | ovees in t | rousanas) | | | | - | | | | |
|----------------------|---------------------------|-------------------------------|-------------------------------|---------------------------|-----------|------------|---------------------------|-------------------------------|---------------|-------|--------|-------------------------------|---------------------------|-------------------------------|-------------------------------|
| | U | United States | | | Northeast | | South | | North Central | | | | West | | |
| Weekly hours of work | Number of employees | Average hourly earnings | Average weekly earnings | Number of employees | hourly | weekly | Number of employees | Average hourly earnings | weekly | of | hourly | Average weekly earnings | Number of employees | Average hourly earnings | Average weekly earnings |
| Under 15 | 47, 5 | \$1.67 | \$15.39 | 14. 1 | \$1,61 | \$15.14 | 11. 3 | \$1,36 | \$12.76 | 13, 1 | \$1.53 | \$14.57 | 9. 1 | \$2,41 | \$20.23 |
| 15 and under 35 | 111.6 | 1.44 | 34, 93 | 28.7 | 1.47 | 33.97 | 28.4 | 1.22 | 30,03 | 36.9 | 1.36 | 33. 29 | 17.7 | 1.93 | 47.77 |
| 35 and under 40 | 33. 2 | 1.45 | 53.71 | 6. 2 | 1.54 | 56.47 | 10.5 | 1.23 | 45.66 | 11.5 | 1.53 | 56. 51 | 5. l | 1.65 | 60.57 |
| 40 | 95.0 | 1.93 | 77,04 | 18.4 | 2.01 | 80.27 | 29.8 | 1.53 | 61.08 | 23.7 | 1,88 | 75. 23 | 23, 1 | 2.42 | 96.86 |
| Over 40 and under 48 | 46.2 | 1.76 | 77.03 | 7. 2 | 1.94 | 84.82 | 20.2 | 1.57 | 68.71 | 14. 1 | 1.74 | 75. 59 | 4.6 | 2.42 | 105.70 |
| 48 and over | 45.8 | 1.88 | 98.06 | 6. 7 | 2. 26 | 119.04 | 22.8 | 1.60 | 82. 37 | 9.9 | 1.86 | 95.71 | 6.4 | 2. 46 | 135.80 |
| Total | 379.3 | 1.73 | 57.43 | 81. 2 | 1.82 | 54. 47 | 122.9 | 1.47 | 53.38 | 109.2 | 1.67 | 53, 74 | 66. 0 | 2, 26 | 74.71 |

Appendix A. Scope and Method of Survey

Scope of Survey

This bulletin relates to those retail establishments which were classified, according to the 1957 edition of the Standard Industrial Classification Manual, as part of the miscellaneous retail stores major industry group (SIC 59). Stores within this group were further identified as drug and proprietary stores (SIC 591). The major group covers retail stores not elsewhere classified and includes stores such as drug, liquor, antique and secondhand, book and stationery, sporting goods and bicycles, farm and garden supply, jewelry, fuel and ice dealers, florists, cigar, newspaper, cameras and photography supplies, gifts and souvenirs, and optical goods.

Drug and proprietary stores are included on the basis of their usual trade designation rather than on the more strict interpretation of commodities handled. These establishments are primarily engaged in the retail sale of prescription drugs and patent medicines and any combination of such merchandise as cosmetics, toiletries, tobacco and novelty merchandise; and they may or may not operate a soda fountain or lunch counter.

Geographically, the 50 States and the District of Columbia are covered. The data reflect earnings and hours of work of nonsupervisory employees for a payroll period including June 13, 1966.

Sample Design

The sample was designed to yield national and regional estimates for the major industry group and for the line of business for which separate data are shown. A stratified sample design was used with variable sampling ratios depending on the kind of business and employment size. For example, the sample size for the line of business shown separately was proportionately larger than for those not published and the probability of selection increased with the employment size of the unit.

The following tabulation shows the number of units included in the sample of the miscellaneous retail stores group and in the drug and proprietary stores for which separate data are published:

| Kind of business | Number of units |
|---|-----------------|
| Miscellaneous retail stores group — Drug and proprietary stores — | 3,777 2,173 |

Establishment samples were obtained from three different sources: (1) State unemployment insurance listings furnished employer reporting units with four or more employees. (2) The large chainstore enterprises provided current lists of retail stores and auxiliary units from which a sample of such units was selected. It was necessary to obtain these lists from the large chainstore enterprises because State unemployment insurance listings frequently provide data on a statewide or county basis for such companies rather than on an individual establishment basis. (3) The Bureau of the Census sample used in conjunction with its Monthly Survey of Retail Sales covered single-unit retail stores with fewer than four employees. The Census coverage of small units was necessary to supplement the Bureau's universe list for retail trade, since State unemployment insurance laws in many States do not cover employers with fewer than four employees.

Method of Collection

The majority of the establishments included in the sample were solicited for information by mail. The largest units were visited in person by field economists of the Bureau of Labor Statistics, as were the smallest units by the Bureau of the Census enumerators acting as agents for the BLS. Personal visits were also made to a sample of the nonrespondents to the mail questionnaire.

Estimating Procedure

Data collected for each sampling unit were weighted in accordance with the probability of selecting that unit. For example, where I unit out of 10 was selected from an industry-size group, data for that unit were considered as representative of the 10 units in the group. Thus, each segment of the retail trade industry was given its appropriate weight in the total, regardless of the disproportionate coverage of large and small establishments.

No assumption has been made that the wage structures of the units not responding to the mail questionnaire were similar to those of the units responding. To minimize the bias resulting from nonresponse, data obtained by personal visits from a sample of nonrespondents were weighted to represent all other nonrespondents in similar industry-size groups. To compensate for schedules with unusable data, their weights were assigned to usable schedules of the same industry-size group and from the same or related area.

For drug stores, all estimated totals derived from the weighting process were further adjusted to the employment levels for June 1966 as reported in the Bureau of Labor Statistics monthly employment series. The published estimates for drug stores in this report are, thus, consistent with the nonsupervisory worker employment shown in the monthly series. Employment estimates for all miscellaneous retail stores, which the Bureau does not publish monthly, were prepared especially for purposes of this survey. Current regional estimates, which could not be prepared from the monthly series, were based on regional distributions from the most recent Census of Business, prepared by the Bureau of the Census.

The adjustment of the survey totals to the predesignated totals for June 1966 was confined, for the most part, to that segment of the survey for which the sample units were obtained from State unemployment insurance listings. The lists generally were prepared prior to the time of the survey and consequently do not account for units opened or closed after the date of the lists. In the Census and the large chainstore enterprise samples, the best unbiased estimates of totals were presumed to be the weighted-up sample totals, since there was no apparent problem of unrepresented business births in these groups.

Criteria for Publication of Estimates

The results of this survey differ from those that would have been obtained by a complete canvass of all retail operations, since the survey was conducted on a sample basis. These differences may be substantial in those instances where the sample was small. It has not been possible, therefore, to present data for all cases. No earnings distributions are shown for groupings of fewer than 50 stores.

Definitions of Terms

<u>Nonsupervisory employees</u> include all full-time, part-time, seasonal, and casual employees below the supervisory level, such as salespersons, shipping, receiving, and stock clerks, laborers, warehousemen, caretakers, office clerks, driver-salesmen, deliverymen, installation and repairmen, elevator operators, porters, janitors, food service employees, and working supervisors.

Enterprise is defined as a company which operates, directs, or controls a group of establishments engaged in the same general business. In the case of single unit companies, the single unit was considered the enterprise.

Establishment is generally defined as a single physical location where business is conducted. In the case of two separate business entities transacting business at a single physical location (for example, a leased shoe department in a department store), each was treated as a separate establishment. On the other hand, a drug store which also operated a food counter was treated as a single establishment.

Annual volume of sales excludes excise taxes at the retail level.

Earnings data relate to straight-time earnings and exclude premium pay for over-time and for work on weekends, holidays, and late shifts. Commission and bonus earnings and special sales bonuses, such as "P.M.'s" and "stims" paid quarterly or oftener, are included.

Individual average hourly earnings for employees not paid by the hour (e.g., salary, commissions) were obtained by dividing individual earnings reported by the number of hours worked during the corresponding period.

Individual weekly earnings were obtained by multiplying the individual average hourly earnings by the number of hours worked during a single week in June 1966.

Group average hourly earnings published in this report were obtained by dividing total individual weekly earnings by total individual weekly hours worked.

Group average weekly earnings were obtained by dividing the sum of the individual weekly earnings by the number of employees represented in the group total.

Weekly hours of work are for a 1-week period and include hours paid for vacations, holidays, sick leave, etc.

Group average weekly hours were obtained by dividing total weekly hours worked by total number of nonsupervisory employees.

Regions used in this study include the following: Northeast—Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont; South—Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia; North Central—Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin; and West—Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, and Wyoming.

Metropolitan areas as used in this report refers to those cities and county areas defined by the Bureau of the Budget as "Standard Metropolitan Statistical Areas." Metropolitan areas include those counties containing at least one central city of 50,000 population and those counties around such cities which are metropolitan in character and economically and socially integrated with the county containing the central city. For a more detailed description, see Standard Metropolitan Statistical Areas, 1964, prepared by the Bureau of the Budget.

Appendix B. Questionnaire

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5. EARNINGS AND HOURS OF WORK OF NONSUPERVISORY EMPLOYEES:

This study is designed to provide information on hourly earnings and weekly hours of work for both male and female nonsupervisory employees and working supervisors for a payroll period including June 13, 1966. The number of employees in each establishment for which earnings and hours data are reported should correspond with the number of nonsupervisory employees shown in item 3(c) on page 1. The information requested should be reported separately for each establishment and the establishment identified. Earnings data for food counter, cafeteria, or restaurant workers in Department, Drug, or Variety Stores should be entered only on the blue supplement provided. Data for all other employees should be reported in Item 5 of this form.

Report earnings and hours separately for each employee unless these data are identical for two or more employees. Do not report aggregate earnings and hours for several employees. For convenience of reporting for employees paid on other than an hourly basis, columns 5 through 8 are provided. Data will not, however, be published separately by various methods of pay. Instructions and examples for reporting the necessary data in each column are listed below.

INSTRUCTIONS

(Please read carefully to avoid correspondence)

EXAMPLES

(See illustrations on next page)

- 1. Two women each worked 364 hours during the selected week, and each was paid a straight-time hourly rate of \$1.05.
- 2. One man worked 40 hours during the selected week, and received a salary of \$125, exclusive of premium pay for overtime, for 88 hours worked during the salary period (1/4 month).
- 3. One man worked 32½ hours during the selected week and was paid on a straight commission basis, receiving \$215.70 for 168 hours.
- 4. One woman worked 40 hours during the selected week and was paid an hourly rate of \$1.25; she also received \$35 in commissions and \$7.50 in "PM's" for 173.6 hours worked during the commission period (1 month).
- 5. One man worked 37½ hours during the selected week, and was paid a weekly salary of \$75; he also earned commissions of \$102 during a 1-month period (162 hours) and \$150 in bonuses during a 3-month period. Only ½ of the bonus, or \$50 is reported so that the bonus period corresponds to the commission period.

5. EARNINGS AND HOURS OF WORK OF NONSUPERVISORY EMPLOYEES —Continued

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| Com each | nplete these nonsuperviso | columns for ory employee. | column for non- supervisory em- ployees paid on an hourly basis. | Use these | e columns for nons other than on a | supervisory employ n hourly basis. | ees paid |
|---------------------------|--|---|---|--|--|--|--|
| (1) Sex (M or F) | (2) Number of employees | (3) Hours worked during the week of June 13, 1966 | (4) Straight-time hourly rate | (5) Straight-time salary for salary period including June 13, 1966 | (6) Hours worked during salary period | (7) Total commissions and/or bonus pay | (8) Hours worked during commission period |
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Separate bulletins are being issued for the following:

| | Bulletin number |
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| Building materials, hardware, and farm equipment dealers | 1584-1 |
| General merchandise stores Department stores Limited price variety stores | 1584-2 |
| Food stores Grocery stores | 1584-3 |
| Automotive dealers and gasoline service stations Motor vehicle dealers Gasoline service stations | 1584-4 |
| Apparel and accessory stores Men's and boys' clothing and furnishings stores Women's ready-to-wear stores Shoe stores | 1584-5 |
| Furniture, home furnishings, and household appliance stores Furniture, home furnishings, and equipment stores Household appliance stores | 1584-6 |

Order from the Superintendent of Documents, Washington, D.C., 20402, or from any of the Bureau's eight regional sales offices as shown on the inside front cover.

A comprehensive analytical bulletin on earnings and hours in retail trade will be issued.