

# The Midland and Odessa, Texas, Metropolitan Area

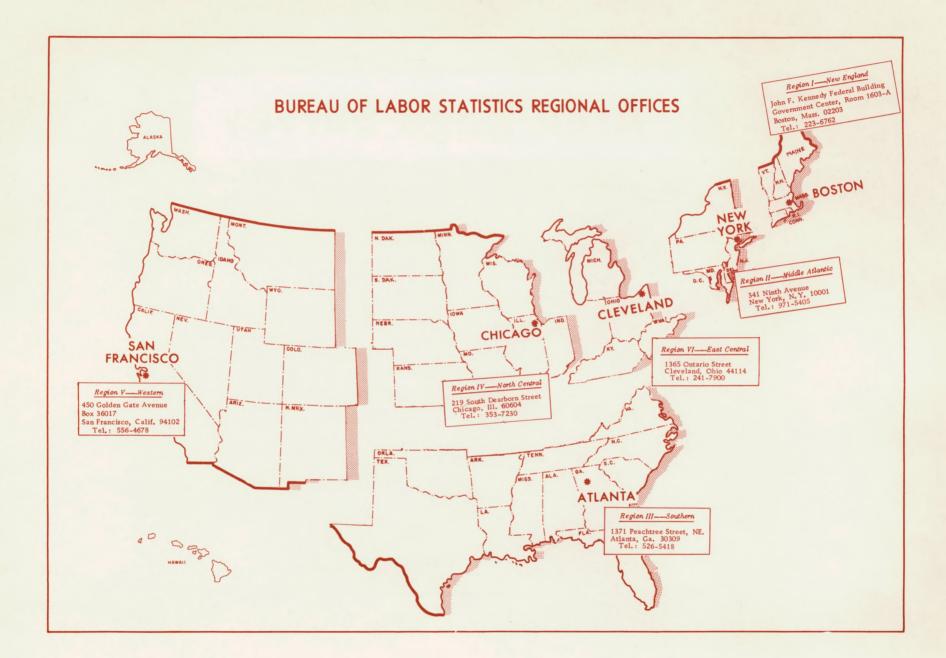
June 1966



Bulletin No. 1465-84

UNITED STATES DEPARTMENT OF LABOR W. Willard Wirtz, Secretary

> BUREAU OF LABOR STATISTICS Arthur M. Ross, Commissioner



# Area Wage Survey

The Midland and Odessa, Texas, Metropolitan Area

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#### Contents

Page

#### Preface

The Bureau of Labor Statistics program of annual occupational wage surveys in metropolitan areas is designed to provide data on occupational earnings, and establishment practices and supplementary wage provisions. It yields detailed data by selected industry divisions for each of the areas studied, for economic regions, and for the United States. A major consideration in the program is the need for greater insight into (1) the movement of wages by occupational category and skill level, and (2) the structure and level of wages among areas and industry divisions.

At the end of each survey, an individual area bulletin presents survey results for each area studied. After completion of all of the individual area bulletins for a round of surveys, a two-part summary bulletin is issued. The first part brings data for each of the metropolitan areas studied into one bulletin. The second part presents information which has been projected from individual metropolitan area data to relate to economic regions and the United States.

Eighty-five areas currently are included in the program. Information on occupational earnings is collected annually in each area. Information on establishment practices and supplementary wage provisions is obtained biennially in most of the areas.

This bulletin presents results of the survey in Midland and Odessa, Tex., in June 1966. The Standard Metropolitan Statistical Areas, as defined by the Bureau of the Budget through March 1965, consist of Ector and Midland Counties. This study was conducted by the Bureau's regional office in Atlanta, Ga., Brunswick A. Bagdon, Director; by George G. Farish, under the direction of James D. Garland. The study was under the general direction of Donald M. Cruse, Assistant Regional Director for Wages and Industrial Relations.

able	s:	
1.		ishments and workers within scope of survey and ber studied
А.	Occup	pational earnings:*
	A-1.	Office occupations-men and women
		Professional and technical occupations- men and women
	A-3.	Office, professional, and technical occupations- men and women combined
	A-4.	Maintenance and powerplant occupations
		Custodial and material movement occupations
в.	Estab	lishment practices and supplementary wage provisions:*
	B-1.	
	B-2.	Shift differentials
	B-3.	Scheduled weekly hours
	B-4.	
	B-5.	
	B-6.	Health, insurance, and pension plans
		Health insurance benefits provided employees and their dependents
	B-8.	Profit-sharing plans

\*NOTE: Similar tabulations are available for other areas. (See inside back cover.)

III

# The Midland and Odessa, Tex., Metropolitan Area

#### Introduction

This area is 1 of 85 in which the U.S. Department of Labor's Bureau of Labor Statistics conducts surveys of occupational earnings and related wage benefits on an areawide basis. In this area, data were obtained by personal visits of Bureau field economists to representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; services; and crude petroleum and natural gas. Major industry groups excluded from these studies are government operations and the construction and extractive industries. Establishments having fewer than a prescribed number of workers are omitted because they tend to furnish insufficient employment in the occupations studied to warrant inclusion. Separate tabulations are provided for each of the broad industry divisions which meet publication criteria.

These surveys are conducted on a sample basis because of the unnecessary cost involved in surveying all establishments. To obtain optimum accuracy at minimum cost, a greater proportion of large than of small establishments is studied. In combining the data, however, all establishments are given their appropriate weight. Estimates based on the establishments studied are presented, therefore, as relating to all establishments in the industry grouping and area, except for those below the minimum size studied.

#### Occupations and Earnings

The occupations selected for study are common to a variety of manufacturing and nonmanufacturing industries, and are of the following types: (1) Office clerical; (2) professional and technical; (3) maintenance and powerplant; and (4) custodial and material movement. Occupational classification is based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. The occupations selected for study are listed and described in appendix B. Earnings data for some of the occupations listed and described are not presented in the A-series tables because either (1) employment in the occupation is too small to provide enough data to merit presentation, or (2) there is possibility of disclosure of individual establishment data.

Occupational employment and earnings data are shown for full-time workers, i.e., those hired to work a regular weekly schedule in the given occupational classification. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Nonproduction bonuses are excluded, but cost-of-living bonuses and incentive earnings are included. Where weekly hours are reported, as for office clerical occupations, reference is to the work schedules (rounded to the nearest half hour) for which straight-time salaries are paid; average weekly earnings for these occupations have been rounded to the nearest half dollar.

The averages presented reflect composite, areawide estimates. Industries and establishments differ in pay level and job staffing and, thus, contribute differently to the estimates for each job. The pay relationship obtainable from the averages may fail to reflect accurately the wage spread or differential maintained among jobs in individual establishments. Similarly, differences in average pay levels for men and women in any of the selected occupations should not be assumed to reflect differences in pay treatment of the sexes within individual establishments. Other possible factors which may contribute to differences in pay for men and women include: Differences in progression within established rate ranges, since only the actual rates paid incumbents are collected; and differences in specific duties performed, although the workers are appropriately classified within the same survey job description. Job descriptions used in classifying employees in these surveys are usually more generalized than those used in individual establishments and allow for minor differences among establishments in the specific duties performed.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because of differences in occupational structure among establishments, the estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied. These differences in occupational structure do not materially affect. the accuracy of the earnings data.

#### Establishment Practices and Supplementary Wage Provisions

Information is presented (in the B-series tables) on selected establishment practices and supplementary wage provisions as they relate to plant and office workers. Administrative, executive, and professional employees, and force-account construction workers who are utilized as a separate work force are excluded. "Plant workers" include working foremen and all nonsupervisory workers (including leadmen and trainees) engaged in nonoffice functions. "Office workers" include working supervisors and nonsupervisory workers performing clerical or related functions. Cafeteria workers and routemen are excluded in manufacturing industries, but included in nonmanufacturing industries.

Minimum entrance salaries (table B-1) relate only to the establishments visited. They are presented in terms of establishments with formal minimum entrance salary policies.

Shift differential data (table B-2) are limited to plant workers in manufacturing industries. This information is presented both in terms of (1) establishment policy, <sup>1</sup> presented in terms of total plant worker employment, and (2) effective practice, presented in terms of workers actually employed on the specified shift at the time of the survey. In establishments having varied differentials, the amount applying to a majority was used or, if no amount applied to a majority, the classification "other" was used. In establishments in which some late-shift hours are paid at normal rates, a differential was recorded only if it applied to a majority of the shift hours.

The scheduled weekly hours (table B-3) of a majority of the first-shift workers in an establishment are tabulated as applying to all of the plant or office workers of that establishment. Paid holidays; paid vacations; health, insurance, and pension plans; and profit-sharing plans (tables B-4 through B-8) are treated statistically on the basis that these are applicable to all plant or office workers if a majority of such workers are eligible or may eventually qualify for the practices listed. Sums of individual items in tables B-2 through B-8 may not equal totals because of rounding.

Data on paid holidays (table B-4) are limited to data on holidays granted annually on a formal basis; i.e., (1) are provided for in written form, or (2) have been established by custom. Holidays ordinarily granted are included even though they may fall on a nonworkday, even if the worker is not granted another day off. The first part of the paid holidays table presents the number of whole and half holidays actually granted. The second part combines whole and half holidays to show total holiday time.

The summary of vacation plans (table B-5) is limited to formal policies, excluding informal arrangements whereby time off with pay is granted at the discretion of the employer. Estimates exclude vacation-savings plans and those which offer "extended" or "sabbatical" benefits beyond basic plans to workers with qualifying lengths of service. Typical of such exclusions are plans in the steel, aluminum, and can industries. Separate estimates are provided according to employer practice in computing vacation payments, such as time payments, percent of annual earnings, or flat-sum amounts. However, in the tabulations of vacation pay, payments not on a time basis were converted to a time basis; for example, a payment of 2 percent of annual earnings was considered as the equivalent of 1 week's pay.

Data are presented for all health, insurance, and pension plans (tables B-6 and B-7) for which at least a part of the cost is borne by the employer, excepting only legal requirements such as workmen's compensation, social security, and railroad retirement. Such plans include those underwritten by a commercial insurance company and those provided through a union fund or paid directly by the employer out of current operating funds or from a fund set aside for this purpose. Death benefits are included as a form of life insurance. Selected health insurance benefits provided employees and dependents are also presented.

Sickness and accident insurance is limited to that type of insurance under which predetermined cash payments are made directly to the insured on a weekly or monthly basis during illness or accident disability. Information is presented for all such plans to which the employer contributes. However, in New York and New Jersey, which have enacted temporary disability insurance laws which require employer contributions,<sup>2</sup> plans are included only if the employer (1) contributes more than is legally required, or (2) provides the employee with benefits which exceed the requirements of the law. Tabulations of paid sick leave plans are limited to formal plans<sup>3</sup> which provide full pay or a proportion of the worker's pay during absence from work because of illness. Separate tabulations are presented according to (1) plans which provide full pay and no waiting period, and (2) plans which provide either partial pay or a waiting period. In addition to the presentation of the proportions of workers who are provided sickness and accident insurance or paid sick leave, an unduplicated total is shown of workers who receive either or both types of benefits.

Catastrophe insurance, sometimes referred to as extended medical insurance, includes those plans which are designed to protect employees in case of sickness and injury involving expenses beyond the normal coverage of hospitalization, medical, and surgical plans. Medical insurance refers to plans providing for complete or partial payment of doctors' fees. Such plans may be underwritten by commercial insurance companies or nonprofit organizations or they may be self-insured. Tabulations of retirement pension plans are limited to those plans that provide monthly payments for the remainder of the worker's life.

Profit-sharing plans (table B-8) are limited to formal plans with definite formulas for computing profit shares to be distributed among employees and whose formulas were communicated to employees in advance of the determination of profits. Data are presented according to provisions for distributing profit shares to employees: (1) <u>Current</u> or cash distribution of profit shares within a short period after determination of profits; (2) <u>deferred</u> distribution of profit shares after a specified number of years or at retirement; (3) <u>combination</u> current and deferred plans; and (4) <u>elective</u> distribution plans, under which each participant is required to select whether to take his share of the current year's profit in cash, have it deferred, or part in cash and part deferred.

<sup>&</sup>lt;sup>1</sup> An establishment was considered as having a policy if it met either of the following conditions: (1) Operated late shifts at the time of the survey, or (2) had formal provisions covering late shifts. An establishment was considered as having formal provisions if it (1) had operated late shifts during the 12 months prior to the survey, or (2) had provisions in written form for operating late shifts.

<sup>&</sup>lt;sup>2</sup> The temporary disability laws in California and Rhode Island do not require employer contributions.

 $<sup>^3</sup>$  An establishment was considered as having a formal plan if it established at least the minimum number of days of sick leave available to each employee. Such a plan need not be written, but informal sick leave allowances, determined on an individual basis, were excluded.

	Minimum	Number of est	ablishments		Wor	kers in establishme	ents	
	employment			100	Within scop	e of study		
Industry division	in establish- ments in scope	Within scope of study <sup>3</sup>	Studied	Tot	al <sup>4</sup>	Plant	000	Studied
	of study			Number	Percent	Plant	Office	Total <sup>4</sup>
All divisions	-	135	55	15,600	100	8,600	2,700	8,660
Manufacturing	50	12	9	2,100	13	1,200	300	1,850
Nonmanufacturing	-	123	46	13,500	87	7,400	2,400	6,810
Transportation, communication, and				1 and				
other public utilities 5	50	21	11	2,500	16	1,600	300	1,580
Wholesale trade	50	5	3	500	3	(°)	(°)	320
Retail trade		27	9	2,300	15	(6)	(6)	. 940
Finance, insurance, and real estate	50	8	4	700	5	(7)	(6)	420
Services <sup>8</sup>	50	8	4	600	4	(6)	(6)	310
Crude petroleum and natural gas	50	54	15	6,900	44	(6)	265	3,240

#### Table 1. Establishments and workers within scope of survey and number studied in Midland and Odessa, Tex., 1 by major industry division, 2 June 1966

<sup>1</sup> The Midland and Odessa Standard Metropolitan Statistical Areas, as defined by the Bureau of the Budget through March 1965, consist of Ector and Midland Counties. The "workers within scope of study" estimates shown in this table provide a reasonably accurate description of the size and composition of the labor force included in the survey. The estimates are not intended, however, to serve as a basis of comparison with other employment indexes for the area to measure employment trends or levels since (1) planning of wage surveys requires the use of establishment data compiled considerably in advance of the payroll period studied, and (2) small establishments are excluded from the scope of the survey.

The 1957 revised edition of the <u>Standard Industrial Classification Manual</u> and the 1963 Supplement were used in classifying establishments by industry division. Includes all establishments with total employment at or above the minimum limitation. All outlets (within the area) of companies in such industries as trade, finance, auto repair service, and motion picture theaters are considered as 1 establishment.

Includes executive, professional, and other workers excluded from the separate plant and office categories.

Taxicabs and services incidental to water transportation were excluded.

This industry division is represented in estimates for "all industries" and "nonmanufacturing" in the Series A tables, and for "all industries" in the Series B tables. Separate presentation of data for this division is not made for one or more of the following reasons: (1) Employment in the division is too small to provide enough data to merit separate study, (2) the sample was not designed initially to permit separate presentation, (3) response was insufficient or inadequate to permit separate presentation, and (4) there is possibility of disclosure of individual establishment data.

Workers from this entire industry division are represented in estimates for "all industries" and "nonmanufacturing" in the Series A tables, but from the real estate portion only in estimates for "all industries" in the Series B tables. Separate presentation of data for this division is not made for one or more of the reasons given in footnote 6 above.

<sup>8</sup> Hotels; personal services; business services; automobile repair shops; motion pictures; nonprofit membership organizations (excluding religious and charitable organizations); and engineering and architectural services.

> Almost one-half of the employees within scope of the survey in the Midland and Odessa areas were employed in the crude petroleum and natural gas industries, and about one-eighth of the areas' employment was in manufacturing firms. The following table presents the major industry groups and specific industries as a percent of all manufacturing:

Industry group		Specific industries	
Chemicals	54	Plastics and synthetic	
Machinery (except electrical)	10	materials	26
Printing and publishing	9	Industrial chemicals	24
Food products Stone, clay, and glass	8	Construction, mining, and materials handling	
products	8	machinery and equipment	10
		Newspapers	

This information is based on estimates of total employment derived from universe materials compiled prior to actual survey. Proportions in various industry divisions may differ from proportions based on the results of the survey as shown in table 1 above.

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### A. Occupational Earnings

### Table A-1. Office Occupations-Men and Women

(Average	straight-time weekly	hours and	earnings fo	r selected	occupations st	udied on an area basis
	by industr	y division,	Midland and	d Odessa,	Tex., June 196	6)

					earnings <sup>1</sup> indard)					N	umber	of wo	orkers	recei	iving s	straig	ht-tim	e wee	kly ea	rnings	of-					
Sex, occupation, and industry division	Number of workers	Average weekly hours <sup>1</sup> (standard)	Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	45 and under	-	55 -	-	65 -	70	75 -	80 -	85	90 -	95 -	100	105	-	-	\$ 120 - 130	130	-	-	-	and
MEN													5							1	-		-			
CLERKS, ACCOUNTING, CLASS A NONMANUFACTURING PUBLIC UTILITIES <sup>3</sup>	208 190 20	40.0	135.50	134.50	\$ 111.00-154.00 109.50-156.00 106.50-133.00	=	Ξ	Ξ	Ξ	Ξ	:	-	:	1 1 1		13 13 -	6 5 3	32 32 4	1	17 9 -	25 16 -	33 33 12	16 16 -	23 23 -	26 26 -	15
WOMEN																										
BOOKKEEPING-MACHINE OPERATORS, CLASS A	32 30					:	:	22	3	777	777	:	32	:	6	:	3	:	:	:	1	:	:	:	:	
CLERKS, ACCOUNTING, CLASS A Nonmanufacturing	61 56		102.50 104.50			-	-	:	:	3-	4 4	:	10 10	12 12	2 1	:	8	32	:	3	22	10 10	-	4	:	
CLERKS, ACCOUNTING, CLASS B NONMANUFACTURING	55 50		79.50 80.50			:	:	2-	22	3	18 18	1	10 9	10 10	5 4	:	:	4	Ξ	:	1	:	:	:	:	3
CLERKS, FILE, CLASS C	42 38		69.50 71.00			-	1	13 13	7 4	77	6	:	-	:	:	4	4	2	:	:		-	-	-	:	
NONMANUFACTURING	21 19					:	Ξ	-	:	2 2	9	1	:	75	:	1	1	:		1	-	:	:	:	:	
SECRETARIES <sup>4</sup> NONMANUFACTURING	221 196		116.00			:	:	:	:	4	Ξ	3	9	13 12	15 11	30 29	22 14	19 15	9	10 9	84	36 35	17 16	17 17	3	
SECRETARIES, CLASS B NONMANUFACTURING	30 27				106.00-151.00	-	:	:	:	1	Ξ	:	:	:	3	2 2	-	777	÷	1	2	1	5 4	8	:	
SECRETARIES, CLASS C	83 75				101.00-138.00	:	2	:	-	3	-	:	3	:	52	8 8	9 8	6	7	65	5 4	14 14	5	9	:	
SECRETARIES, CLASS D NONMANUFACTURING	100 86		109.00			:	:	-	:	:	:	3	6	13 12	7	20 19	12 5	6 4	22	2 2	1	19 18	3	:	3	
STENOGRAPHERS, GENERAL MANUFACTURING NONMANUFACTURING PUBLIC UTILITES <sup>3</sup>	196 28 168 29	40.0		86.00 80.00	76.00- 91.00 72.00- 88.50				7 1 6 1	19 1 18 3	55 5 50 2	10 10 4	36 6 30 3	27 8 19 1	15 5 10 4	12 1 11	8 1 7 6	1	4 - 4 3							
STENOGRAPHERS, SENIOR	144		95.50			-	-	-	:	Ξ	Ξ	24 24	18 18	19 19	12 12	24 22	21 20	5	4	3	8	6	:	:	:	
SWITCHBOARD OPERATORS, CLASS B Nonmanufacturing	19 19		63.50 63.50			7	3	:	:	:	1	5	:	3	-	:	:	:	:	-	:	:	:	:	-	
SWITCHBOARD OPERATOR-RECEPTIONISTS- Nonmanufacturing	32 25		86.50 87.00			:	:	:	:	:	64	6 3	8	1		10 10	:	:	:	:	1	:	:	:	:	
TYPISTS, CLASS A	15	40.5	92.50	97.50	75.00-110.00	-	-	-	-	-	4	-	3	-	-	2	1	2	2	1	-	-	-	-	-	
TYPISTS, CLASS B	36 35						4	1	11 11	10 10	1	2 2	5	:	1	1	:	:	:	:	:	:	:	:	:	

<sup>1</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours. <sup>2</sup> The mean is computed for each job by totaling the earnings of all workers and dividing by the number of workers. The median designates position—half of the employees surveyed receive more than the rate shown; half receive less than the rate shown. The middle range is defined by 2 rates of pay; a fourth of the workers earn less than the lower of these rates and a fourth earn more than

the higher rate. Transportation, communication, and other public utilities. <sup>4</sup> May include workers other than those presented separately.

# Table A-2. Professional and Technical Occupations-Men and Women

Salaries of professional and technical workers are omitted from this report. Data do not meet publication criteria.

# Table A-3. Office, Professional, and Technical Occupations'-Men and Women Combined

		Av	erage			Av	erage			Av	erage
Occupation and industry division	Number of workers	Weekly hours 2 (standard)	Weekly earnings <sup>2</sup> (standard)	Occupation and industry division	Number of workers	Weekly hours <sup>2</sup> (standard)	Weekly earnings <sup>2</sup> (standard)	Occupation and industry division	Number of workers	Weekly hours 2 (standard)	Weekly earnings (standard
BOOKKEEPING-MACHINE OPERATORS,			\$	SECRETARIES4	221	40.0	\$ 116.00	STENOGRAPHERS, SENIOR	144	40.0	\$ 95.50
CLASS A	32 30	41.0	78.00	NONMANUFACTURING	196		117.00		141		95.50
				SECRETARIES, CLASS B	30	40.0	125.50	SWITCHBOARD OPERATORS, CLASS B	19	40.5	63.50
CLERKS, ACCOUNTING, CLASS A	269 246		127.00	NONMANUFACTURING	27	40.0	124.50	NONMANUFACTURING	19		63.50
PUBLIC UTILITIES 3	20		121.50	SECRETARIES, CLASS C	83 75		119.50	SWITCHBOARD OPERATOR-RECEPTIONISTS-	32 25		86.50
CLERKS, ACCOUNTING, CLASS B	56	40.5	80.00	Hommandi Actorno		1000		Houndard Actorna	23	40.0	01.00
NONMANUFACTURING	50	40.5	80.50	SECRETARIES, CLASS D	100		109.00	TYPISTS, CLASS A	15	40.5	92.50
CLERKS, FILE, CLASS C	46	40.0	71.00	NORMANOFACTORING	00	40.0		TYPISTS, CLASS B	36	40.0	69.00
NONMANUFACTURING	42	40.0	72.50	STENOGRAPHERS, GENERAL	196	40.0	82.00	NONMANUFACTURING	35		68.50
CLERKS, PAYROLL	27	40.0	93.50	NONMANUEACTURING	168						
NONMANUFACTURING	23	40.0	93.00		29	40.0	93.50				
OFFICE BOYS AND GIRLS	28	40.0	68.50								

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division. Midland and Odessa, Tex., June 1966)

Salaries of professional and technical workers are omitted from this report.
 Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.
 Transportation, communication, and other public utilities.
 May include workers other than those presented separately.

#### Table A-4. Maintenance and Powerplant Occupations

			Hourly ea	arnings <sup>1</sup>						1	Numbe	r of w	orker	s rece	iving	straig	ht-tim	he hou	rly ear	nings	of						
Occupation and industry division	Number of				\$ 1.30	\$ 1.40	\$ 1.50	\$ 1.60	\$ 1.70	\$ 1.80	\$ 1.90	\$ 2.00	\$ 2.10	\$ 2.20	\$ 2.30	\$ 2.40	\$ 2.50	\$ 2.60	\$ 2.80	\$ 3.00	\$ 3.20	\$ 3.40	\$ 3.60	\$ 3.80	\$ 4.00	\$	\$ 4.40
	workers	Mean <sup>2</sup>	Median <sup>2</sup>	Middle range <sup>2</sup>	and under	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	and
					1.40	1.50	1.60	1.70	1.80	1.90	2.00	2.10	2.20	2.30	2.40	2.50	2.60	2.80	3.00	3.20	3.40	3.60	3.80	4.00	4.20	4.40	over
ELECTRICIANS, MAINTENANCE	61	\$ 3.97	\$ 4.08	\$ \$ 3.72- \$.25	-		-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	13	7	-	19	18	3
ENGINEERS, STATIONARY NONMANUFACTURING	19 19			1.75- 3.25		4 4	:	1	22	3	1	1	:	:	:	1	:	-	:	-	8		:	:	:	-	:
HELPERS, MAINTENANCE TRADES	23	1.91	1.69	1.49- 2.35	3	3	3	3	1	1	1	-	1	1	2	-	-	1	-	3	-	-	-	-	-	-	-
MECHANICS, AUTOMOTIVE (MAINTENANCE) Nonmanufacturing	67 66			2.17- 3.44 2.16- 3.44		:	:	-	4	:	:	11	3	. :	:	:	:	6	5	7	8	23 22	:	:	:	:	:
MECHANICS, MAINTENANCE MANUFACTURING NONMANUFACTURING	156 52 104	3.41	3.53	3.52- 4.11 3.42- 3.59 3.57- 4.21	-	:	:	:	:	=		:	:	:	:	1	:	22	5	4	6 4 2	59 31 28	28 9 19	6 - 6	18 	18 - 18	9 - 9

(Average straight-time hourly earnings for men in selected occupations studied on an area basis by industry division, Midland and Odessa, Tex., June 1966)

Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.
 For definition of terms, see footnote 2, table A-1.

### Table A-5. Custodial and Material Movement Occupations

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Midland and Odessa, Tex., June 1966)

			Hourly e	arnings <sup>2</sup>							Numb	er of v	vorke	rs rec	eivin	g strai	ght-tin	ne ho	urly e	arning	s of-	-					
Occupation <sup>1</sup> and industry division	Number of workers	Mean <sup>3</sup>	Median <sup>3</sup>	Middle range <sup>3</sup>	\$ 1.00 and under	-	\$ 1.20 -	\$ 1.30 -	\$ 1.40 -	\$ 1.50 -	\$ 1.60 -	\$ 1.70 -	\$ 1.80 -	\$ 1.90 -	\$ 2.00	\$ 2.10 -	\$ 2.20	\$ 2.3	\$ 2.40 -	\$ 2.50	\$ 2.60	\$ 2.70	\$ 2.80	\$ 2.90	\$ 3.0	5 3.1	s - and
					1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	1.90	2.00	2.1	2.20	2.30	2.4	0 2.50	2.60	2.70	2.80	2.90	3.00	3.1	0 3.2	20 over
JANITORS, PORTERS, AND CLEANERS MANUFACTURING	110 17 93 15	1.63	1.53	\$ 1.25- 1.63 1.37- 1.88 1.23- 1.61 1.69- 2.08	9 - 9	6 - 6 -	28 1 27 -	23 5 18	6 2 4 2	10 4 6 1	5-5-1	8 - 8 1	22	3		5 -	3						2			-	
TRUCKDRIVERS <sup>5</sup>	130 125					-	4	28 28	8 8	4 4	77	-	8 8	3	1	2 3	22		- 1			3 4				1	9 6
TRUCKDRIVERS, MEDIUM (1-1/2 TO AND INCLUDING 4 TONS) NONMANUFACTURING	51 51	1.68	1.39 1.39	1.35- 1.67 1.35- 1.67	:	:	:	28 28	22	4 4	7777	:	:	:		1 -	-		: ;	t =		: :	-		-	3	

Data limited to men workers. 2

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.
 <sup>3</sup> For definition of terms, see footnote 2, table A-1.
 <sup>4</sup> Transportation, communication, and other public utilities.
 <sup>5</sup> Includes all drivers regardless of size and type of truck operated.

# B. Establishment Practices and Supplementary Wage Provisions

# Table B-1. Minimum Entrance Salaries for Women Office Workers

		Inexp	perienced ty	pists.			Other inexpe	rienced cler	ical workers <sup>2</sup>	
		Manufac	turing	Nonmanufa	cturing		Manufac	turing	Nonmanufa	acturing
Minimum weekly straight-time salary <sup>1</sup>	All industries	Based	on standard	d weekly hours <sup>3</sup>	of—	All industries	Based	d on standard	l weekly hours <sup>3</sup> o	of—
	industries	All schedules	40	All schedules	40	Industries	All schedules	40	All schedules	40
Establishments studied	55	9	xxx	46	xxx	55	9	xxx	46	xxx
Establishments having a specified minimum	17	3	3	14	13	28	5	4	23	21
\$ 50,00 and under \$ 52,50 \$ 52,50 and under \$ 55,00	:	:	:	2	-	5 2	1	1	4	4
\$ 55.00 and under \$ 57.50 \$ 57.50 and under \$ 60.00	-	-		-	-	2	-	-	2	1
\$ 60.00 and under \$ 62.50	3		-	3	2	3	-	-	3	2
\$65.00 and under \$67.50	4	1	1	-	-	1	1	1	4	4
\$67.50 and under \$70.00 \$70.00 and under \$72.50 \$72.50 and over	1 2	-	-	1	1 1 2	1	-	-	1	1
Stablishments having no specified minimum	5	2	xxx	3	xxx	16	4	xxx	12	xxx
Establishments which did not employ workers in this category	33	4	xxx	29	xxx	11	-	xxx	11	XXX

(Distribution of establishments studied in all industries and in industry divisions by minimum entrance salary for selected categories of inexperienced women office workers, Midland and Odessa, Tex., June 1966)

These salaries relate to formally established minimum starting (hiring) regular straight-time salaries that are paid for standard workweeks.
 Excludes workers in subclerical jobs such as messenger or office girl.
 Data are presented for all standard workweeks combined, and for the most common standard workweek reported.

#### Table B-2. Shift Differentials

		Percent of manufactu:	ring plant workers-	-
Shift differential		nts having formal ns <sup>1</sup> for—	Actually w	orking on-
	Second shift work	Third or other shift work	Second shift	Third or other shift
Total	80.1	72.4	12.6	10.4
With shift pay differential	31.4	23.7	3.7	3.1
Uniform cents (per hour)	31.4	23.7	3.7	3.1
8 cents 10 cents 15 cents 16 cents	15.3 16.1	- 8.4 15.3	2.2 1.5 -	- .8 2.2
With no shift pay differential	48.7	48.7	8.8	7.4

(Shift differentials of manufacturing plant workers by type and amount of differential, Midland and Odessa, Tex., June 1966)

<sup>1</sup> Includes establishments currently operating late shifts, and establishments with formal provisions covering late shifts even though they were not currently operating late shifts.

# Table B-3. Scheduled Weekly Hours

(Percent distribution of plant and office workers in all industries and in industry divisions by scheduled weekly hours of first-shift workers, Midland and Odessa, Tex., June 1966)

	*	Plant workers			Office workers	
Weekly hours	All industries <sup>1</sup>	Manufacturing	Public utilities <sup>2</sup>	All industries <sup>3</sup>	Manufacturing	Public utilities <sup>2</sup>
all workers	100	100	100	100	100	100
nder 40 hours	4			1	-	-
ver 40 and under 48 hours	64	92	96	-96	96	96
hours	10	- 8	2	1	4	4
hours	(4)	-	1	-	-	1 2
nours	8	-	-	-	-	-
hours	9	-	1	-	-	-
hours	1	-	-	-	-	-

Includes data for wholesale trade, retail trade, real estate, services, and crude petroleum and natural gas, in addition to those industry divisions shown separately.
 Transportation, communication, and other public utilities.
 Includes data for wholesale trade; retail trade; finance, insurance, and real estate; services; and crude petroleum and natural gas, in addition to those industry divisions shown separately.
 Less than 0.5 percent.

#### Table B-4. Paid Holidays

		Plant workers	and an owned		Office workers	
Item	All industries <sup>1</sup>	Manufacturing	Public utilities <sup>2</sup>	All industries <sup>3</sup>	Manufacturing	Public utilities <sup>2</sup>
All workers	100	100	100	100	100	100
Workers in establishments providing paid holidays Workers in establishments providing no paid holidays		100	90	99	100	100
Number of days	-					
l holiday holiday plus 4 half days 2 holidays 5 holidays 5 holidays 7 holidays 8 holidays 9 holidays plus 2 half days	2 3 7 12 10 33	9 7 - 4 16 - 64 -	- - - 9 38 43 -	(*) 1 1 - 4 26 9 57 1	7 - 7 10 76 -	- - 7 21 28 44 -
Total holiday time <sup>5</sup>	55 62 64 65	64 64 80 84 84 91 91 100	43 81 90 90 90 90 90 90 90 90	1 57 67 92 96 96 97 98 99	76 76 86 93 93 100 100	44 72 93 100 100 100 100 100

(Percent distribution of plant and office workers in all industries and in industry divisions by number of paid holidays provided annually, Midland and Odessa, Tex., June 1966)

Includes data for wholesale trade, retail trade, real estate, services, and crude petroleum and natural gas, in addition to those industry divisions shown separately.
 Transportation, communication, and other public utilities.
 Includes data for wholesale trade; retail trade; finance, insurance, and real estate; services; and crude petroleum and natural gas, in addition to those industry divisions shown separately.
 Less than 0.5 percent.
 All combinations of full and half days that add to the same amount are combined; for example, the proportion of workers receiving a total of 7 days includes those with 7 full days and no half days, 6 full days and 2 half days, 5 full days and 4 half days, and so on. Proportions were then cumulated.

		Plant workers		Office workers			
Vacation policy	All industries <sup>2</sup>	Manufacturing	Public utilities <sup>3</sup>	All industries 4	Manufacturing	Public utilities	
All workers	100	100	100	100	100	100	
Method of payment							
Workers in establishments providing							
paid vacations	88	100	92	99	100	100	
Length-of-time payment	88	100	92	99	100	100	
Percentage payment		-	-	-	-	-	
Flat-sum payment		-	-		-	-	
Other orkers in establishments providing		-	-	-	-	-	
no paid vacations	12	-	8	(5)	-	-	
Amount of vacation pay <sup>6</sup>					-		
After 6 months of service							
nder 1 week	_ 5	-	-	7			
week ver 1 and under 2 weeks	- 19	64	46	14	85	19	
	-   -	-	-	5	-	-	
After 1 year of service							
week	- 42	27	40	13	6	42	
weeks ver 2 and under 3 weeks	- 46	73	51	82 5	94	58	
After 2 years of service			-	5		-	
week ver 1 and under 2 weeks	- 15	4	2	2	2	2	
weeks	73	96	90	( <sup>5</sup> ) 92	- 98	- 98	
ver 2 and under 3 weeks	-	-	-	5	-	90	
After 3 years of service							
week	11	-	2	1	_	2	
ver 1 and under 2 weeks			-	(5)			
weeks ver 2 and under 3 weeks	- 75	92	90	84 5	96	98	
weeks		8	-	9	- 4	1 :	
After 4 years of service							
week	11	-	2	1		2	
ver 1 and under 2 weeks	_ 1	-	1	(5)	2	-	
weeks	- 75	92	90	84	96	98	
weeks weeks		- 8		5	- 4	-	
After 5 years of service					-		
week Over 1 and under 2 weeks	11		2	1 ( <sup>5</sup> )	-	2	
weeks		92	65	45	96	57	
ver 2 and under 3 weeks	_	-	-	5	-	-	
weeks	- 22	8	25	48	4	41	

(Percent distribution of plant and office workers in all industries and in industry divisions by vacation pay provisions, Midland and Odessa, Tex., June 1966)

See footnotes at end of table.

#### Table B-5. Paid Vacations 1-Continued

Vacation policy		Plant workers		Office workers			
	All industries <sup>2</sup>	Manufacturing	Public utilities <sup>3</sup>	All industries <sup>4</sup>	Manufacturing	Public utilities	
Amount of vacation pay <sup>6</sup> -Continued							
After 10 years of service							
week	11	-	2	1	-	2	
weeks	31	28	14	27	17	36	
ver 2 and under 3 weeks	1			(5)	-		
weeks ver 3 and under 4 weeks	24	64	51	18 5	79	21	
weeks	22	8	25	48	4	41	
After 12 years of service							
week	11		2	1		2	
weeks	28	20	5	24	14	17	
ver 2 and under 3 weeks	1	· -	-	(5)	-	-	
weeks	27	72	60	21	83	41	
wer 3 and under 4 weeks	-	-		5			
weeks	22	8	25	48	4	41	
After 15 years of service							
week	11		2	1		2	
weeks	23 29	15 61	57	22 21	-12	7 31	
weeks ver 3 and under 4 weeks	29	01	57	5	79	51	
weeks	26	24	33	51	9	60	
After 20 years of service							
week	11	-	2	1	-	2	
weeks	22	7	-	21	7	7	
weeks	27	69	54	18	83	31	
weeks	- 9	15	11	5 9	- 6	20	
ver 4 weeks	20	8	25	45	4	41	
After 25 years of service							
week	11	-	2 .	1	-	2	
weeks	22	7	-	21	7	7	
weeks	15	46	8	8	21	11	
weeks	- 18	24	57	5 18	62	39	
ver 4 weeks	22	24	25	46	9	41	
After 30 years of service							
week	11	· · ·	2	1	-	2	
weeks	22	7	-	21	7	7	
weeks	15	46	8	8	21	11	
ver 3 and under 4 weeks				5	-		
weeks	18	24	57	18	62	39	
ver 4 weeks	22	24	25	46	9	41	

(Percent distribution of plant and office workers in all industries and in industry divisions by vacation pay provisions, Midland and Odessa, Tex., June 1966)

<sup>1</sup> Includes basic plans only. Excludes plans such as vacation-savings and those plans which offer "extended" or "sabbatical" benefits beyond basic plans to workers with qualifying lengths of service. Typical of such exclusions are plans in the steel, aluminum, and can industries.

3

Includes data for wholesale trade, retail trade, real estate, services, and crude petroleum and natural gas, in addition to those industry divisions shown separately. Transportation, communication, and other public utilities. Includes data for wholesale trade; retail trade; finance, insurance, and real estate; services; and crude petroleum and natural gas, in addition to those industry divisions shown separately. 4 <sup>5</sup> Less than 0.5 percent.

<sup>6</sup> Periods of service were arbitrarily chosen and do not necessarily reflect the individual provisions for progressions. For example, the changes in proportions indicated at 10 years' service include changes in provisions occurring between 5 and 10 years. Estimates are cumulative. Thus, the proportion receiving 3 weeks' pay or more after 5 years includes those who receive 3 weeks' pay or more after fewer years of service.

#### Table B-6. Health, Insurance, and Pension Plans

Type of benefit		Plant workers		Office workers			
	All industries <sup>2</sup>	Manufacturing	Public utilities <sup>3</sup>	All industries <sup>4</sup>	Manufacturing	Public utilities	
ll workers	100	100	100	100	100	100	
Vorkers in establishments providing:							
Life insurance	87	93	100	97	93	100	
Accidental death and dismemberment	61	,,,	100	71	73	100	
insurance	63	93	51	73	93	47	
Sickness and accident insurance or sick leave or both <sup>5</sup>	49	81	65	60	87	33	
sick leave of both	49	81	65	80	87	33	
Sickness and accident insurance	16	32	27	6	10	15	
Sick leave (full pay and no							
waiting period) Sick leave (partial pay or	22	32	36	48	73	15	
waiting period)	15	17	27	9	4	17	
	07	100	100	00			
Hospitalization insurance	87 87	100	100	98	100 100	100	
Medical insurance	84	76	100	98 96	88	100	
Catastrophe insurance	80	78	99	96	93	98	
Retirement pension	67	85	96	74	88	93	
No health, insurance, or pension plan	8	-	-	1		-	

(Percent of plant and office workers in all industries and in industry divisions employed in establishments providing health, insurance, or pension benefits, <sup>1</sup> Midland and Odessa, Tex., June 1966)

1

Includes those plans for which at least a part of the cost is borne by the employer, except those legally required, such as workmen's compensation, social security, and railroad retirement. Includes data for wholesale trade, retail trade, real estate, services, and crude petroleum and natural gas, in addition to those industry divisions shown separately. 3

Transportation, communication, and other public utilities.

<sup>4</sup> Includes data for wholesale trade; retail trade; finance, insurance, and real estate; services; and crude petroleum and natural gas, in addition to those industry divisions shown separately.
 <sup>5</sup> Unduplicated total of workers receiving sick leave or sickness and accident insurance shown separately below. Sick leave plans are limited to those which definitely establish at least the minimum number of days' pay that can be expected by each employee. Informal sick leave allowances determined on an individual basis are excluded.

### Table B-7. Health Insurance Benefits Provided Employees and Their Dependents

Type of benefit, coverage, and financing <sup>1</sup> I workers	All industries <sup>2</sup> 100 87 22 8 14 65 7 56	Manufacturing 100 100 16 16 - 84	Public utilities <sup>3</sup> 100 100 10 10 10 10 10 10 10 10 10 10 1	All industries <sup>4</sup> 100 98 27	Manufacturing 100 100	Public utilities
brkers in establishments providing: Hospitalization insurance	87 22 8 14 65 7	100 16 16 -	100 10 1	98		100
brkers in establishments providing: Hospitalization insurance	87 22 8 14 65 7	100 16 16 -	100 10 1	98		100
Hospitalization insurance Covering employees only Employer financed Jointly financed Covering employees and their dependents Employer financed Employer financed for employees;	22 8 14 65 7	16 16 -	10 1		100	
Covering employees only         Employer financed         Jointly financed         Covering employees and their         dependents         Employer financed         Jointly financed         Employer financed for employees;	22 8 14 65 7	16 16 -	10 1		100	
Employer financed Jointly financed Covering employees and their dependents Employer financed Jointly financed for employees;	8 14 65 7	16 -	1	27		100
Employer financed Jointly financed Covering employees and their dependents Employer financed Jointly financed for employees;	14 65 7	-			8	4
Jointly financed. Covering employees and their dependents Employer financed. Jointly financed for employees;	65 7	-		17	8	2
Covering employees and their dependents Employer financed Jointly financed for employees;	65 7	-		10	Ŭ	2
dependents Employer financed Jointly financed Employer financed for employees;	7	84		10	-	6
Employer financed Jointly financed Employer financed for employees;	7	84				
Jointly financed Employer financed for employees;			90	71	92	96
Employer financed for employees;	56	39	1	5	17	4
		28	89	59	65	92
jointly financed for dependents	2	17	-	6	10	-
Surgical insurance	87	100	100	98	100	100
	22	16	10	27	8	
Covering employees only						4
Employer financed	8	16	1	17	8	2
Jointly financed	14	-	10	10	-	2
Covering employees and their						
dependents	65	84	90	71	92	96
Employer financed	7	39	1	5	17	4
Jointly financed	56	28	89	59	65	92
Employer financed for employees;	50	20	07	57	05	12
jointly financed for dependents	2	17	-	6	10	-
		7/	100	01		100
Medical insurance	84	76	100	96	88	100
Covering employees only	22	16	10	27	8	4
Employer financed	8	16	1	17	8	2
Jointly financed	14	-	10	10	-	2
Covering employees and their						
dependents	62	60	90	69	80	96
Employer financed	4	15	1	4	6	4
Jointly financed	56	28	89	59	65	92
Employer financed for employees;	50			57		72
jointly financed for dependents	2	17	-	6	10	
		70		01		
Catastrophe insurance	80	78	99	96	93	98
Covering employees only	18	16	10	27	8	2
Employer financed	8	16	-	17	8	-
Jointly financed	10	-	10	10	-	2
Covering employees and their			1			
dependents	62	62	90	70	85	96
Employer financed	7		28	5	6	20
Jointly financed	53	45	61	58	69	76
	55	15	01	50	0,	
Employer financed for employees; jointly financed for dependents	2	17	-	6	10	-

(Percent of plant and office workers in all industries and in industry divisions employed in establishments providing health insurance benefits covering employees and their dependents, Midland and Odessa, Tex., June 1966)

Includes plans for which at least a part of the cost is borne by the employer. See footnote 1, table B-6. An establishment was considered as providing benefits to employees for their dependents if such coverage was available to at least a majority of those employees one would usually expect to have dependents, e.g., married men, even though they were less than a majority of all plant or office workers. The employer bears the entire cost of "employer financed" plans. The employee share the cost of "jointly financed" plans.
Includes data for wholesale trade, real trade, real estate, services, and crude petroleum and natural gas, in addition to those industry divisions shown separately.

<sup>3</sup> Transportation, communication, and other public utilities.

4 Includes data for wholesale trade; retail trade; finance, insurance, and real estate; services; and crude petroleum and natural gas, in addition to those industry divisions shown separately.

Type of plan		Plant workers		Office workers			
	All industries <sup>2</sup>	Manufacturing	Public utilities <sup>3</sup>	All industries <sup>4</sup>	Manufacturing	Public utilities <sup>3</sup>	
All workers	100	100	100	100	100	100	
/orkers in establishments providing profit-sharing plans	25	37	9	38	22	5	
Plans providing for current distribution	-	-				-	
Plans providing for deferred distribution	23	29	9	37	16	5	
Plans providing for both current and deferred distribution	1	8	3	1	6	1. S.	
Plans providing for employee's choice of method of distribution	-	-		-	-	-	
orkers in establishments providing no profit-sharing plans	75	63	91	62	78	95	

(Percent of plant and office workers in all industries and in industry divisions employed in establishments providing profit-sharing plans, 1 by type of plan, Midland and Odessa, Tex., June 1966)

<sup>1</sup> The study was limited to formal plans (1) having established formulas for the allocation of profit shares among employees; (2) whose formulas were communicated to the employees in advance of the determination of profits; (3) that represent a commitment by the company to make periodic contributions based on profits; and (4) in which eligibility extends to a majority of the plant or office workers. <sup>2</sup> Includes data for wholesale trade, retail trade, real estate, services, and crude petroleum and natural gas, in addition to those industry divisions shown separately. <sup>3</sup> Transportation, communication, and other public utilities.

Includes data for wholesale trade; retail trade; finance, insurance, and real estate; services; and crude petroleum and natural gas, in addition to those industry divisions shown separately.

### Appendix. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field staff in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field economists are instructed to exclude working supervisors, apprentices, learners, beginners, trainees, handicapped, part-time, temporary, and probationary workers.

#### OFFICE

#### BILLER, MACHINE

Prepares statements, bills, and invoices on a machine other than an ordinary or electromatic typewriter. May also keep records as to billings or shipping charges or perform other clerical work incidental to billing operations. For wage study purposes, billers, machine, are classified by type of machine, as follows:

<u>Biller, machine (billing machine</u>). Uses a special billing machine (Moon Hopkins, Elliott Fisher, Burroughs, etc., which are combination typing and adding machines) to prepare bills and invoices from customers' purchase orders, internally prepared orders, shipping memorandums, etc. Usually involves application of predetermined discounts and shipping charges, and entry of necessary extensions, which may or may not be computed on the billing machine, and totals which are automatically accumulated by machine. The operation usually involves a large number of carbon copies of the bill being prepared and is often done on a fanfold machine.

<u>Biller, machine (bookkeeping machine)</u>. Uses a bookkeeping machine (Sundstrand, Elliott Fisher, Remington Rand, etc., which may or may not have typewriter keyboard) to prepare customers' bills as part of the accounts receivable operation. Generally involves the simultaneous entry of figures on customers' ledger record. The machine automatically accumulates figures on a number of vertical columns and computes, and usually prints automatically the debit or credit balances. Does not involve a knowledge of bookkeeping. Works from uniform and standard types of sales and credit slips.

#### BOOKKEEPING-MACHINE OPERATOR

Operates a bookkeeping machine (Remington Rand, Elliott Fisher, Sundstrand, Burroughs, National Cash Register, with or without a typewriter keyboard) to keep a record of business transactions.

<u>Class A</u>. Keeps a set of records requiring a knowledge of and experience in basic bookkeeping principles, and familiarity with the structure of the particular accounting system used. Determines proper records and distribution of debit and credit items to be used in each phase of the work. May prepare consolidated reports, balance sheets, and other records by hand.

<u>Class B.</u> Keeps a record of one or more phases or sections of a set of records usually requiring little knowledge of basic bookkeeping. Phases or sections include accounts payable, payroll, customers' accounts (not including a simple type of billing described under biller, machine), cost distribution, expense distribution, inventory control, etc. May check or assist in preparation of trial balances and prepare control sheets for the accounting department.

#### CLERK, ACCOUNTING

<u>Class A</u>. Under general direction of a bookkeeper or accountant, has responsibility for keeping one or more sections of a complete set of books or records relating to one phase of an establishment's business transactions. Work involves posting and balancing subsidiary

#### CLERK, ACCOUNTING-Continued

ledger or ledgers such as accounts receivable or accounts payable; examining and coding invoices or vouchers with proper accounting distribution; and requires judgment and experience in making proper assignations and allocations. May assist in preparing, adjusting, and closing journal entries; and may direct class B accounting clerks.

<u>Class B.</u> Under supervision, performs one or more routine accounting operations such as posting simple journal vouchers or accounts payable vouchers, entering vouchers in voucher registers; reconciling bank accounts; and posting subsidiary ledgers controlled by general ledgers, or posting simple cost accounting data. This job does not require a knowledge of accounting and bookkeeping principles but is found in offices in which the more routine accounting work is subdivided on a functional basis among several workers.

#### CLERK, FILE

<u>Class A</u>. In an established filing system containing a number of varied subject matter files, classifies and indexes file material such as correspondence, reports, technical documents, etc. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

<u>Class B.</u> Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer subheadings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

<u>Class C</u>. Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. Performs simple clerical and manual tasks required to maintain and service files.

#### CLERK, ORDER

Receives customers' orders for material or merchandise by mail, phone, or personally. Duties involve any combination of the following: Quoting prices to customers; making out an order sheet listing the items

#### CLERK, ORDER-Continued

to make up the order; checking prices and quantities of items on order sheet; and distributing order sheets to respective departments to be filled. May check with credit department to determine credit rating of customer, acknowledge receipt of orders from customers, follow up orders to see that they have been filled, keep file of orders received, and check shipping invoices with original orders.

#### CLERK, PAYROLL

Computes wages of company employees and enters the necessary data on the payroll sheets. Duties involve: Calculating workers' earnings based on time or production records; and posting calculated data on payroll sheet, showing information such as worker's name, working days, time, rate, deductions for insurance, and total wages due. May make out paychecks and assist paymaster in making up and distributing pay envelopes. May use a calculating machine.

#### COMPTOMETER OPERATOR

Primary duty is to operate a Comptometer to perform mathematical computations. This job is not to be confused with that of statistical or other type of clerk, which may involve frequent use of a Comptometer but, in which, use of this machine is incidental to performance of other duties.

#### DUPLICATING-MACHINE OPERATOR (MIMEOGRAPH OR DITTO)

Under general supervision and with no supervisory responsibilities, reproduces multiple copies of typewritten or handwritten matter, using a Mimeograph or Ditto machine. Makes necessary adjustment such as for ink and paper feed counter and cylinder speed. Is not required to prepare stencil or Ditto master. May keep file of used stencils or Ditto masters. May sort, collate, and staple completed material.

#### KEYPUNCH OPERATOR

<u>Class A</u>. Operates a numerical and/or alphabetical or combination keypunch machine to transcribe data from various source documents to keypunch tabulating cards. Performs same tasks as lower level keypunch operator but, in addition, work requires application

#### KEYPUNCH OPERATOR—Continued

of coding skills and the making of some determinations, for example, locates on the source document the items to be punched; extracts information from several documents; and searches for and interprets information on the document to determine information to be punched. May train inexperienced operators.

<u>Class B.</u> Under close supervision or following specific procedures or instructions, transcribes data from source documents to punched cards. Operates a numerical and/or alphabetical or combination keypunch machine to keypunch tabulating cards. May verify cards. Working from various standardized source documents, follows specified sequences which have been coded or prescribed in detail and require little or no selecting, coding, or interpreting of data to be punched. Problems arising from erroneous items or codes, missing information, etc., are referred to supervisor.

#### OFFICE BOY OR GIRL

Performs various routine duties such as running errands, operating minor office machines such as sealers or mailers, opening and distributing mail, and other minor clerical work.

#### SECRETARY

Assigned as personal secretary, normally to one individual. Maintains a close and highly responsive relationship to the day-to-day work activities of the supervisor. Works fairly independently receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties, usually including <u>most of the following</u>: (a) Receives telephone calls, personal callers, and incoming mail, answers routine inquiries, and routes the technical inquiries to the proper persons; (b) establishes, maintains, and revises the supervisor's files; (c) maintains the supervisor's calendar and makes appointments as instructed; (d) relays messages from supervisor to subordinates; (e) reviews correspondence, memoranda, and reports prepared by others for the supervisor's signature to assure procedural and typographic accuracy; and (f) performs stenographic and typing work.

May also perform other clerical and secretarial tasks of comparable nature and difficulty. The work typically requires knowledge of office routine and understanding of the organization, programs, and procedures related to the work of the supervisor.

#### SECRETARY—Continued

#### Exclusions

Not all positions that are titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows: (a) Positions which do not meet the "personal" secretary concept described above; (b) stenographers not fully trained in secretarial type duties; (c) stenographers serving as office assistants to a group of professional, technical, or managerial persons; (d) secretary positions in which the duties are either substantially more routine or substantially more complex and responsible than those characterized in the definition; and (e) assistant type positions which involve more difficult or more responsible technical, administrative, supervisory, or specialized clerical duties which are not typical of secretarial work.

NOTE: The term "corporate officer," used in the level definitions following, refers to those officials who have a significant corporate-wide policymaking role with regard to major company activities. The title "vice president," though normally indicative of this role, does not in all cases identify such positions. Vice presidents whose primary responsibility is to act personally on individual cases or transactions (e.g., approve or deny individual loan or credit actions; administer individual trust accounts; directly supervise a clerical staff) are not considered to be "corporate officers" for purposes of applying the following level definitions.

#### Class A

a. Secretary to the chairman of the board or president of a company that employes, in all, over 100 but fewer than 5,000 persons; or

b. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 5,000 but fewer than 25,000 persons; or

c. Secretary to the head (immediately below the corporate officer level) of a major segment or subsidiary of a company that employs, in all, over 25,000 persons.

#### Class B

a. Secretary to the chairman of the board or president of a company that employs, in all, fewer than 100 persons; or

b. Secretary to a corporate officer (other than chairman of the board or president) of a company that employs, in all, over 100 but fewer than 5,000 persons; or

#### SECRETARY-Continued

c. Secretary to the head (immediately below the officer level) over either a major <u>corporate-wide</u> functional activity (e.g., marketing, research, operations, industrial relations, etc.) or a major geographic or organizational segment (e.g., a regional headquarters; a major division) of a company that employs, in all, <u>over 5,000 but fewer than 25,000</u> <u>employees; or</u>

d. Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, over 5,000 persons; or

e. Secretary to the head of a large and important organizational segment (e.g., a middle management supervisor of an organizational segment often involving as many as several hundred persons) of a company that employs, in all, over 25,000 persons.

#### Class C

a. Secretary to an executive or managerial person whose responsibility is not equivalent to one of the specific level situations in the definition for class B, but whose subordinate staff normally numbers at least several dozen employees and is usually divided into organizational segments which are often, in turn, further subdivided. In some companies, this level includes a wide range of organizational echelons; in others, only one or two; or

b. Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, <u>fewer than</u> 5,000 persons.

#### Class D

a. Secretary to the supervisor or head of a <u>small</u> organizational unit (e.g., fewer than about 25 or 30 persons); or

b. Secretary to a nonsupervisory staff specialist, professional employee, administrative officer, or assistant, skilled technician or expert. (NOTE: Many companies assign stenographers, rather than secretaries as described above, to this level of supervisory or nonsupervisory worker.)

#### STENOGRAPHER, GENERAL

Primary duty is to take dictation involving a normal routine vocabulary from one or more persons either in shorthand or by Stenotype or similar machine; and transcribe dictation. May also type from written copy.

#### STENOGRAPHER, GENERAL-Continued

May maintain files, keep simple records, or perform other relatively routine clerical tasks. May operate from a stenographic pool. <u>Does not include</u> transcribing-machine work. (See transcribing-machine operator.)

#### STENOGRAPHER, SENIOR

Primary duty is to take dictation involving a varied technical or specialized vocabulary such as in legal briefs or reports on scientific research from one or more persons either in shorthand or by Stenotype or similar machine; and transcribe dictation. May also type from written copy. May also set up and maintain files, keep records, etc.

#### OR

Performs stenographic duties requiring significantly greater independence and responsibility than stenographers, general as evidenced by the following: Work requires high degree of stenographic speed and accuracy; and a thorough working knowledge of general business and office procedures and of the specific business operations, organization, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as, maintaining followup files; assembling material for reports, memorandums, letters, etc.; composing simple letters from general instructions; reading and routing incoming mail; and answering routine questions, etc. Does not include transcribing-machine work.

#### SWITCHBOARD OPERATOR

<u>Class A.</u> Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. Performs full telephone information service or handles complex calls, such as conference, collect, overseas, or similar calls, either in addition to doing routine work as described for switchboard operator, class B, or as a full-time assignment. ("Full" telephone information service occurs when the establishment has varied functions that are not readily understandable for telephone information purposes, e.g., because of overlapping or interrelated functions, and consequently present frequent problems as to which extensions are appropriate for calls.)

Class B. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. May handle routine long distance calls and record tolls. May perform limited telephone information service. ("Limited" telephone information service occurs if the functions of the establishment serviced are readily understandable for telephone information purposes, or if the requests are routine, e.g., giving extension numbers when specific names are furnished, or if complex calls are referred to another operator.)

1.12

#### SWITCHBOARD OPERATOR-RECEPTIONIST

In addition to performing duties of operator on a single position or monitor-type switchboard, acts as receptionist and may also type or perform routine clerical work as part of regular duties. This typing or clerical work may take the major part of this worker's time while at switchboard.

#### TABULATING-MACHINE OPERATOR

<u>Class A.</u> Operates a variety of tabulating or electrical accounting machines, typically including such machines as the tabulator, calculator, interpreter, collator, and others. Performs complete reporting assignments without close supervision, and performs difficult wiring as required. The complete reporting and tabulating assignments typically involve a variety of long and complex reports which often are of irregular or nonrecurring type requiring some planning and sequencing of steps to be taken. As a more experienced operator, is typically involved in training new operators in machine operations, or partially trained operators in wiring from diagrams and operating sequences of long and complex reports. <u>Does not</u> <u>include</u> working supervisors performing tabulating-machine operations and day-to-day supervision of the work and production of a group of tabulating-machine operators.

<u>Class B.</u> Operates more difficult tabulating or electrical accounting machines such as the tabulator and calculator, in addition to the sorter, reproducer, and collator. This work is performed under specific instructions and may include the performance of some wiring from diagrams. The work typically involves, for example, tabulations involving a repetitive accounting exercise, a complete but small tabulating study, or parts of a longer and more complex report. Such reports and studies are usually of a recurring nature where the procedures are well established. May also include the training of new employees in the basic operation of the machine.

Class C. Operates simple tabulating or electrical accounting machines such as the sorter, reproducing punch, collator, etc., with

#### TABULATING-MACHINE OPERATOR-Continued

specific instructions. May include simple wiring from diagrams and some filing work. The work typically involves portions of a work unit, for example, individual sorting or collating runs or repetitive operations.

#### TRANSCRIBING-MACHINE OPERATOR, GENERAL

Primary duty is to transcribe dictation involving a normal routine vocabulary from transcribing-machine records. May also type from written copy and do simple clerical work. Workers transcribing dictation involving a varied technical or specialized vocabulary such as legal briefs or reports on scientific research are not included. A worker who takes dictation in shorthand or by Stenotype or similar machine is classified as a stenographer, general.

#### TYPIST

Uses a typewriter to make copies of various material or to make out bills after calculations have been made by another person. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

<u>Class A.</u> Performs one or more of the following: Typing material in final form when it involves combining material from several sources or responsibility for correct spelling, syllabication, punctuation, etc., of technical or unusual words or foreign language material; and planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters varying details to suit circumstances.

<u>Class B.</u> Performs <u>one or more of the following</u>: Copy typing from rough or clear drafts; routine typing of forms, insurance policies, etc.; and setting up simple standard tabulations, or copying more complex tables already setup and spaced properly.

#### DRAFTSMAN

<u>Class A.</u> Plans the graphic presentation of complex items having distinctive design features that differ significantly from established drafting precedents. Works in close support with the design originator, and may recommend minor design changes. Analyzes the effect of each change on the details of form, function, and positional relationships of components and parts. Works with a minimum of supervisory assistance. Completed work is reviewed by design originator for consistency with prior engineering determinations. May either prepare drawings, or direct their preparation by lower level draftsmen.

<u>Class B.</u> Performs nonroutine and complex drafting assignments that require the application of most of the standardized drawing techniques regularly used. Duties typically involve such work as: Prepares working drawings of subassemblies with irregular shapes, multiple functions, and precise positional relationships between components; prepares architectural drawings for construction of a building including detail drawings of foundations, wall sections, floor plans, and roof. Uses accepted formulas and manuals in making necessary computations to determine quantities of materials to be used, load capacities, strengths, stresses, etc. Receives initial instructions, requirements, and advice from supervisor. Completed work is checked for technical adequacy.

<u>Class C.</u> Prepares detail drawings of single units or parts for engineering, construction, manufacturing, or repair purposes. Types of drawings prepared include isometric projections (depicting three dimensions in accurate scale) and sectional views to clarify positioning of components and convey needed information. Consolidates details from a number of sources and adjusts or transposes scale as required.

#### DRAFTSMAN—Continued

Suggested methods of approach, applicable precedents, and advice on source materials are given with initial assignments. Instructions are less complete when assignments recur. Work may be spot-checked during progress.

#### DRAFTSMAN-TRACER

Copies plans and drawings prepared by others by placing tracing cloth or paper over drawings and tracing with pen or pencil. (Does not include tracing limited to plans primarily consisting of straight lines and a large scale not requiring close delineation.)

#### and/or

Prepares simple or repetitive drawings of easily visualized items. Work is closely supervised during progress.

#### NURSE, INDUSTRIAL (REGISTERED)

A registered nurse who gives nursing service under general medical direction to ill or injured employees or other persons who become ill or suffer an accident on the premises of a factory or other establishment. Duties involve <u>a combination of the following</u>: Giving first aid to the ill or injured; attending to subsequent dressing of employees' injuries; keeping records of patients treated; preparing accident reports for compensation or other purposes; assisting in physical examinations and health evaluations of applicants and employees; and planning and carrying out programs involving health education, accident prevention, evaluation of plant environment, or other activities affecting the health, welfare, and safety of all personnel.

#### MAINTENANCE AND POWERPLANT

#### CARPENTER, MAINTENANCE

Performs the carpentry duties necessary to construct and maintain in good repair building woodwork and equipment such as bins, cribs, counters, benches, partitions, doors, floors, stairs, casings, and trim made of wood in an establishment. Work involves <u>most of the following</u>: Planning and laying out of work from blueprints, drawings, models, or verbal instructions; using a variety of carpenter's handtools, portable power tools,

#### CARPENTER, MAINTENANCE-Continued

and standard measuring instruments; making standard shop computations relating to dimensions of work; and selecting materials necessary for the work. In general, the work of the maintenance carpenter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### ELECTRICIAN, MAINTENANCE

Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy in an establishment. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blueprints, drawings, layouts, or other specifications; locating and diagnosing trouble in the electrical system or equipment; working standard computations relating to load requirements of wiring or electrical equipment; and using a variety of electrician's handtools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### ENGINEER, STATIONARY

Operates and maintains and may also supervise the operation of stationary engines and equipment (mechanical or electrical) to supply the establishment in which employed with power, heat, refrigeration, or air-conditioning. Work involves: Operating and maintaining equipment such as steam engines, air compressors, generators, motors, turbines, ventilating and refrigerating equipment, steam boilers and boiler-fed water pumps; making equipment repairs; and keeping a record of operation of machinery, temperature, and fuel consumption. May also supervise these operations. Head or chief engineers in establishments employing more than one engineer are excluded.

#### FIREMAN, STATIONARY BOILER

Fires stationary boilers to furnish the establishment in which employed with heat, power, or steam. Feeds fuels to fire by hand or operates a mechanical stoker, or gas or oil burner; and checks water and safety valves. May clean, oil, or assist in repairing boilerroom equipment.

#### HELPER, MAINTENANCE TRADES

Assists one or more workers in the skilled maintenance trades, by performing specific or general duties of lesser skill, such as keeping

of work the helper is permitted to perform varies from trade to trade: In some trades the helper is confined to supplying, lifting, and holding materials and tools and cleaning working areas; and in others he is permitted to perform specialized machine operations, or parts of a trade that are also performed by workers on a full-time basis.

a worker supplied with materials and tools; cleaning working area, ma-

chine, and equipment; assisting journeyman by holding materials or tools;

and performing other unskilled tasks as directed by journeyman. The kind

#### MACHINE-TOOL OPERATOR, TOOLROOM

HELPER, MAINTENANCE TRADES-Continued

Specializes in the operation of one or more types of machine tools, such as jig borers, cylindrical or surface grinders, engine lathes, or milling machines, in the construction of machine-shop tools, gages, jigs, fixtures, or dies. Work involves most of the following: Planning and performing difficult machining operations; processing items requiring complicated setups or a high degree of accuracy; using a variety of precision measuring instruments; selecting feeds, speeds, tooling, and operation sequence; and making necessary adjustments during operation to achieve requisite tolerances or dimensions. May be required to recognize when tools need dressing, to dress tools, and to select proper coolants and cutting and lubricating oils. For cross-industry wage study purposes, machine-tool operators, toolroom, in tool and die jobbing shops are excluded from this classification.

#### MACHINIST, MAINTENANCE

Produces replacement parts and new parts in making repairs of metal parts of mechanical equipment operated in an establishment. Work involves most of the following: Interpreting written instructions and specifications; planning and laying out of work; using a variety of machinist's handtools and precision measuring instruments; setting up and operating standard machine tools; shaping of metal parts to close tolerances; making standard shop computations relating to dimensions of work, tooling, feeds, and speeds of machining; knowledge of the working properties of the common metals; selecting standard materials, parts, and equipment required for his work; and fitting and assembling parts into mechanical equipment. In general, the machinist's work normally requires a rounded training in machine-shop practice usually acquired through a formal apprenticeship or equivalent training and experience.

#### MECHANIC, AUTOMOTIVE (MAINTENANCE)

Repairs automobiles, buses, motortrucks, and tractors of an establishment. Work involves most of the following: Examining automotive equipment to diagnose source of trouble; disassembling equipment and performing repairs that involve the use of such handtools as wrenches, gages, drills, or specialized equipment in disassembling or fitting parts; replacing broken or defective parts from stock; grinding and adjusting valves; reassembling and installing the various assemblies in the vehicle and making necessary adjustments; and alining wheels, adjusting brakes and lights, or tightening body bolts. In general, the work of the automotive mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### MECHANIC, MAINTENANCE

Repairs machinery or mechanical equipment of an establishment. Work involves <u>most of the following</u>: Examining machines and mechanical equipment to diagnose source of trouble; dismantling or partly dismantling machines and performing repairs that mainly involve the use of handtools in scraping and fitting parts; replacing broken or defective parts with items obtained from stock; ordering the production of a replacement part by a machine shop or sending of the machine to a machine shop for major repairs; preparing written specifications for major repairs or for the production of parts ordered from machine shop; reassembling machines; and making all necessary adjustments for operation. In general, the work of a maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Excluded from this classification are workers whose <u>primary</u> duties involve setting up or adjusting machines.

#### MILLWRIGHT

Installs new machines or heavy equipment, and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves <u>most of the following</u>: Planning and laying out of the work; interpreting blueprints or other specifications; using a variety of handtools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity; alining and balancing of equipment; selecting standard tools, equipment, and parts to be used; and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience. Lubricates, with oil or grease, the moving parts or wearing surfaces of mechanical equipment of an establishment.

#### PAINTER, MAINTENANCE

Paints and redecorates walls, woodwork, and fixtures of an establishment. Work involves the following: Kncwledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead, and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### PIPEFITTER, MAINTENANCE

Installs or repairs water, steam, gas, or other types of pipe and pipefittings in an establishment. Work involves most of the following: Laying out of work and measuring to locate position of pipe from drawings or other written specifications; cutting various sizes of pipe to correct lengths with chisel and hammer or oxyacetylene torch or pipe-cutting machine; threading pipe with stocks and dies; bending pipe by hand-driven or power-driven machines; assembling pipe with couplings and fastening pipe to hangers; making standard shop computations relating to pressures, flow, and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. In general, the work of the maintenance pipefitter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Workers primarily engaged in installing and repairing building sanitation or heating systems are excluded.

#### PLUMBER, MAINTENANCE

Keeps the plumbing system of an establishment in good order. Work involves: Knowledge of sanitary codes regarding installation of vents and traps in plumbing system; installing or repairing pipes and fixtures; and opening clogged drains with a plunger or plumber's snake. In general, the work of the maintenance plumber requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### SHEET-METAL WORKER, MAINTENANCE

Fabricates, installs, and maintains in good repair the sheet-metal equipment and fixtures (such as machine guards, grease pans, shelves, lockers, tanks, ventilators, chutes, ducts, metal roofing) of an establishment. Work involves <u>most of the following</u>: Planning and laying out all types of sheet-metal maintenance work from blueprints, models, or other specifications; setting up and operating all available types of sheet-metalworking machines; using a variety of handtools in cutting, bending, forming, shaping, fitting, and assembling; and installing sheet-metal articles as required. In general, the work of the maintenance sheet-metal worker requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

#### TOOL AND DIE MAKER

(Die maker; jig maker; tool maker; fixture maker; gage maker)

Constructs and repairs machine-shop tools, gages, jigs, fixtures or dies for forgings, punching, and other metal-forming work. Work in-

#### TOOL AND DIE MAKER-Continued

volves most of the following: Planning and laying out of work from models, blueprints, drawings, or other oral and written specifications; using a variety of tool and die maker's handtools and precision measuring instruments, understanding of the working properties of common metals and alloys; setting up and operating of machine tools and related equipment; making necessary shop computations relating to dimensions of work, speeds, feeds, and tooling of machines; heattreating of metal parts during fabrication as well as of finished tools and dies to achieve required qualities; working to close tolerances; fitting and assembling of parts to prescribed tolerances and allowances; and selecting appropriate materials, tools, and processes. In general, the tool and die maker's work requires a rounded training in machine-shop and toolroom practice usually acquired through a formal apprenticeship or equivalent training and experience.

For cross-industry wage study purposes, tool and die makers in tool and die jobbing shops are excluded from this classification.

#### CUSTODIAL AND MATERIAL MOVEMENT

#### ELEVATOR OPERATOR, PASSENGER

Transports passengers between floors of an office building, apartment house, department store, hotel, or similar establishment. Workers who operate elevators in conjunction with other duties such as those of starters and janitors are excluded.

#### GUARD

Performs routine police duties, either at fixed post or on tour, maintaining order, using arms or force where necessary. <u>Includes gate-</u> men who are stationed at gate and check on identity of employees and other persons entering.

#### JANITOR, PORTER, OR CLEANER

#### (Sweeper; charwoman; janitress)

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial

#### JANITOR, PORTER, OR CLEANER-Continued

or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms. <u>Workers who</u> specialize in window washing are excluded.

#### LABORER, MATERIAL HANDLING

(Loader and unloader; handler and stacker; shelver; trucker; stockman or stock helper; warehouseman or warehouse helper)

A worker employed in a warehouse, manufacturing plant, store, or other establishment whose duties involve <u>one or more of the following</u>: Loading and unloading various materials and merchandise on or from freight cars, trucks, or other transporting devices; unpacking, shelving, or placing materials or merchandise in proper storage location; and transporting materials or merchandise by handtruck, car, or wheelbarrow. <u>Longshoremen</u>, who load and unload ships are excluded.

#### ORDER FILLER

(Order picker; stock selector; warehouse stockman)

Fills shipping or transfer orders for finished goods from stored merchandise in accordance with specifications on sales slips, customers' orders, or other instructions. May, in addition to filling orders and indicating items filled or omitted, keep records of outgoing orders, requisition additional stock or report short supplies to supervisor, and perform other related duties.

#### PACKER, SHIPPING

Prepares finished products for shipment or storage by placing them in shipping containers, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Work requires the placing of items in shipping containers and <u>may involve one or more of the following</u>: Knowledge of various items of stock in order to verify content; selection of appropriate type and size of container; inserting enclosures in container; using excelsior or other material to prevent breakage or damage; closing and sealing container; and applying labels or entering identifying data on container. Packers who also make wooden boxes or crates are excluded.

#### SHIPPING AND RECEIVING CLERK

Prepares merchandise for shipment, or receives and is responsible for incoming shipments of merchandise or other materials. Shipping work involves: A knowledge of shipping procedures, practices, routes, available means of transportation, and rates; and preparing records of the goods shipped, making up bills of lading, posting weight and shipping charges, and keeping a file of shipping records. May direct or assist in preparing the merchandise for shipment. <u>Receiving work involves</u>: Verifying or directing others in verifying the correctness of shipments against bills of lading, invoices, or other records; checking for shortages and rejecting damaged goods; routing merchandise or materials to proper departments; and maintaining necessary records and files.

For wage study purposes, workers are classified as follows:

Receiving clerk Shipping clerk Shipping and receiving clerk

#### TRUCKDRIVER

Drives a truck within a city or industrial area to transport materials, merchandise, equipment, or men between various types of establishments such as: Manufacturing plants, freight depots, warehouses, wholesale and retail establishments, or between retail establishments and customers' houses or places of business. May also load or unload truck with or without helpers, make minor mechanical repairs, and keep truck in good working order. <u>Driver-salesmen and over-the-road drivers are</u> <u>excluded</u>.

For wage study purposes, truckdrivers are classified by size and type of equipment, as follows: (Tractor-trailer should be rated on the basis of trailer capacity.)

> Truckdriver (combination of sizes listed separately) Truckdriver, light (under  $1^{1}/_{2}$  tons) Truckdriver, medium ( $1^{1}/_{2}$  to and including 4 tons) Truckdriver, heavy (over 4 tons, trailer type) Truckdriver, heavy (over 4 tons, other than trailer type)

#### TRUCKER, POWER

Operates a manually controlled gasoline- or electric-powered truck or tractor to transport goods and materials of all kinds about a warehouse, manufacturing plant, or other establishment.

For wage study purposes, workers are classified by type of truck, as follows:

Trucker, power (forklift) Trucker, power (other than forklift)

#### WATCHMAN

Makes rounds of premises periodically in protecting property against fire, theft, and illegal entry.

# Area Wage Surveys\*

A list of the latest available bulletins is presented below. A directory indicating dates of earlier studies, and the prices of the bulletins is available on request. Bulletins may be purchased from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402, or from any of the BLS regional sales offices shown on the inside front cover.

Akron, Ohio, June 1966 <sup>1</sup> 1465-81, 30 cents       Milwaukee, Wis., Apr. 1966.       1465-61, 20 cents         Albany-Schenectady-Troy, N.Y., Apr. 1966 <sup>1</sup> 1465-64, 25 cents       Minneapolis-St. Paul, Minn., Jan. 1966.       1465-58, 25 cents         Allentown-Bethlehem-Eaton, PaN.J., Peb. 1966 <sup>1</sup> 1465-51, 25 cents       Minseapolis-St. Paul, Minn., Jan. 1966.       1465-50, 20 cents         Allanta, Ca., May 1969 455       1465-61, 20 cents       Minseapolis-St. Paul, Minn., Jan. 1966.       1465-50, 20 cents         Beaumers, Port, MunOrange, Tex., May 1966 <sup>1</sup> 1465-51, 20 cents       Nw Wark and Jersey City, N.J., Feb. 1966 <sup>1</sup> 1465-82, 20 cents         Birmingham, Ala., Apr. 1966       1465-12, 20 cents       Nw York, N.Y., Apr. 1966 <sup>1</sup> 1465-13, 22 cents         Botton, Mass., Oct. 1965 <sup>1</sup> 1465-14, 20 cents       Ontoho, Apr. 1966 <sup>1</sup> 1465-76, 22 cents         Buffalo, N.Y., Dec. 1965 <sup>1</sup> 1465-16, 20 cents       Ontoho, Apr. 1966 <sup>1</sup> 1465-76, 22 cents         Canton, Ohio, Apr. 1966 <sup>1</sup> 1465-76, 22 cents       Philadelphia, PaN.J., Nov. 1965 <sup>1</sup> 1465-76, 22 cents         Charloste, W. Va., Apr. 1966 <sup>1</sup> 1465-76, 22 cents       Philadelphia, PaN.J., Nov. 1965 <sup>1</sup> 1465-76, 22 cents         Charloste, N. May 1966 <sup>1</sup> 1465-76, 22 cents       Philadelphia, PaN.J., Nov. 1965 <sup>1</sup> 1465-76, 22 cents         Charloste, N.	Area	Bulletin number		Area	Bulletin number and price	
Albaquergue, N. Mex., Apr. 1966 <sup>1</sup> 1465-64, 25 cents       Minneapolis-St. Paul, Minn., Jan. 1966       1465-72, 25 cents         Allentown-Bethlehem-Easton, PaN.J., Feb. 1966 <sup>1</sup> 1465-74, 25 cents       Misneapolis-St. Paul, Minn., Jan. 1966       1465-73, 25 cents         Allanta, Ga., May 1966 <sup>1</sup> 1465-71, 30 cents       Newark and Jersey City, N. J., Feb. 1966 <sup>1</sup> 1465-77, 25 cents         Baltimore, Md., Nov. 1965       1465-64, 25 cents       New Arean, Conn., Jan. 1966 <sup>1</sup> 1465-77, 20 cents         Birmingham, Ala., Apr. 1966       1465-74, 20 cents       New Orleans, La., Feb. 1966 <sup>1</sup> 1465-77, 20 cents         Boise City, Idaho, July 1965       1465-74, 20 cents       New Orleans, La., Feb. 1966 <sup>1</sup> 1465-77, 20 cents         Burlington, Yt., Mar. 1966       1465-74, 20 cents       Naron, Naro, Newar, Naro, 1965 <sup>1</sup> 1465-76, 25 cents         Charlosten, W. Va., Apr. 1966 <sup>1</sup> 1465-70, 25 cents       Omaha, NebrIowa, Oct. 1965 <sup>1</sup> 1465-70, 25 cents         Charlosten, W. Va., Apr. 1966 <sup>1</sup> 1465-77, 25 cents       Potensor-Cliffon-Passaic, N. Nov. 1965 <sup>1</sup> 1465-73, 25 cents         Charlosten, W. Va., Phy. 1966 <sup>1</sup> 1465-76, 25 cents       Portland, Maine, Nev. 1965 <sup>1</sup> 1465-73, 25 cents         Charlosten, W. Va., Phy. 1966 <sup>1</sup> 1465-74, 20 cents       Portland, Maine, Nov. 1965 <sup>1</sup> 1465-73, 25 cents         Charlosten,	Akron Ohio June 19661	1465-91	30 conta	Milwaukee Wig Apr 1966	1465-61	20 conte
Alboquerque, N. Mex, Apr. 1966 <sup>1</sup>	Albany-Schenectady-Troy N.V. Apr. 1066 <sup>1</sup>	1465-60		Minneapolie-St Paul Minn Jan 1966	1465-38	
Allentown-Bethlehem-Easton, PaN.J., Feb. 1966 <sup>1</sup>	Albuquerque N Mex Apr 10661	1465-64		Muskegon-Muskegon Heights Mich May 1966 <sup>1</sup>	1465-72	
Atlanta, Ga., May 1966 <sup>1</sup> 1465-21, 30 cents       New Haven, Conn., Jan. 1966 <sup>1</sup> 1465-37, 25 cents         Baltimore, Md., Nov. 1965       1465-30, 25 cents       New Orleans, La., Feb. 1966 <sup>1</sup> 1465-47, 20 cents         Birmingham, Ala., Apr. 1966 <sup>1</sup> 1465-56, 20 cents       New Orleans, La., Feb. 1966 <sup>1</sup> 1465-77, 20 cents         Boise City, Idaho, July 1965       1465-12, 30 cents       New York, N.Y., Apr. 1966 <sup>1</sup> 1465-5, 20 cents         Buffalo, N.Y., Dec. 1965       1465-54, 20 cents       Oklahoma City, Okla., Aug. 1965       1465-5, 20 cents         Buffalo, N.Y., Mar. 1966 <sup>1</sup> 1465-57, 25 cents       Oklahoma City, Okla., Aug. 1965 <sup>1</sup> 1465-76, 25 cents         Carton, Oho, Apr. 1966 <sup>1</sup> 1465-77, 20 cents       Oklahoma City, Okla., Aug. 1966 <sup>1</sup> 1465-76, 25 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-77, 20 cents       Phoenix, Ariz., Mar. 1966 <sup>1</sup> 1465-67, 25 cents         Charlotte, N.C., Apr. 1966 <sup>1</sup> 1465-77, 20 cents       Portland, Maine, Nov. 1965 <sup>1</sup> 1465-73, 25 cents         Chicago, III, Apr. 1966 <sup>1</sup> 1465-76, 25 cents       Portland, Maine, Nov. 1965 <sup>1</sup> 1465-73, 25 cents         Cleveland, Ohio, Sept. 1965       1465-76, 25 cents       Portland, Oreg.—Wash., May 1966 <sup>1</sup> 1465-67, 25 cents         Dalayon, Ohio, Jan. 1966 <sup>1</sup> 1465-67, 25 cents       Malejho.				Newark and Jersey City N J Feb 1966 <sup>1</sup>	1465-50	
Baltimore, Md., Nov. 1965       1465-29, 25 cents       New Orleans, La., Feb. 1966       1465-47, 20 cents         Birmingham, Ala., Apr. 1966       1465-16, 20 cents       New York, N. Y. Apr. 1966       1465-77, 20 cents         Boiston, Mass., Oct. 1965       1465-11, 20 cents       New York, N. Y. Apr. 1966       1465-77, 20 cents         Buffalo, N. Y., Dec. 1965       1465-36, 25 cents       Orlahoma Ott, Mar. 1966       1465-70, 25 cents         Charlotte, N. C., Apr. 1966       1465-70, 25 cents       Phatson, Xer. 1965       1465-70, 25 cents         Charlotte, N. C., Apr. 1966       1465-70, 25 cents       Philadelphia, Pa., Na. 1966       1465-62, 25 cents         Charlotte, N. C., Apr. 1966       1465-70, 25 cents       Phoenix, Ariz., Mar. 1966       1465-62, 25 cents         Charlotte, N. C., Apr. 1966       1465-70, 25 cents       Portland, Maine, Nov. 1965       1465-73, 25 cents         Charlotte, N. C., Apr. 1966       1465-74, 20 cents       Portland, Maine, Nov. 1965       1465-76, 25 cents         Cleveland, Ohio, Set. 1965       1465-75, 25 cents       Portland, OragWash, May 1966       1465-73, 25 cents         Davenport-Rock Island-Moline, Iowa–III.,       1465-16, 20 cents       St. Louis, Mo.–111., Oct. 1965       1465-22, 25 cents         Dervor, Golo, Jan. 1966       1465-46, 25 cents       San Atonio, Tex., June 1966       1465-74, 20 cents						
Beaumont-Port Arthur-Orange, Tex., May 1966 <sup>1</sup> 1465-63, 25 cents       New York, N. Y., Apr. 1966 <sup>1</sup> 1465-24, 20 cents         Boise City, Idaho, July 1965       1465-11, 20 cents       Norfolk-Portsmouth and Newport News-       1465-77, 20 cents         Buffalo, N. Y., Dec. 1965 <sup>1</sup> 1465-54, 20 cents       Omaha, NebrIowa, Oct. 1965 <sup>1</sup> 1465-77, 20 cents         Burfalo, N. Y., Mar. 1966       1465-54, 20 cents       Omaha, NebrIowa, Oct. 1965 <sup>1</sup> 1465-75, 25 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-70, 25 cents       Philadelphia, PaN., Nv. 1965 <sup>1</sup> 1465-62, 25 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-70, 25 cents       Philadelphia, PaN., Nv. 1965 <sup>1</sup> 1465-62, 25 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-67, 25 cents       Phoenix, Ariz., Mar. 1966 <sup>1</sup> 1465-62, 25 cents         Chicago, Dil., Apr. 1966 <sup>1</sup> 1465-67, 25 cents       Portland, OregWash, May 1966 <sup>1</sup> 1465-62, 25 cents         Clevaland, Ohio, Sept. 1965       1465-16, 25 cents       Portland, OregWash, May 1966 <sup>1</sup> 1465-62, 25 cents         Dates port-Rock Island-Moline, Iowa-III.,       1465-16, 20 cents       Raleigh, N. C., Sept. 1965 <sup>1</sup> 1465-26, 25 cents         Dayton, Ohio, Jan. 1966 <sup>1</sup> 1465-45, 25 cents       San Herancino-Riveride-Ontario, Calif.,       1465-61, 25 cents         Fort Worth, Tex., Nus. 1965 <sup></sup>						
Birmingham, Ala., Apr. 1966       1465-56, 20 cents         Boise City, Idaho, July 1965       1465-12, 30 cents         Boston, Mass., Oct. 1965 <sup>1</sup> 1465-12, 30 cents         Bufflato, N. Y., Dec. 1965       1465-36, 25 cents         Charleston, W. Va., Mar. 1966       1465-57, 20 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-67, 25 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-77, 20 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-67, 25 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-67, 25 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-67, 25 cents         Charleston, M. Va., Mar. 1966 <sup>1</sup> 1465-77, 20 cents         Chicago, II., Apr. 1966 <sup>1</sup> 1465-67, 25 cents         Cleveland, Ohio, Sept. 1965       1465-57, 25 cents         Cleveland, Ohio, Sept. 1965       1465-16, 25 cents         Dallas, Tex., Nov. 1965       1465-16, 25 cents         Davenport-Rock Island-Moline, Iowa–III.,       1465-46, 25 cents         Cet. 1965 <sup>1</sup> 1465-46, 25 cents         Davenport-Rock Island-Moline, Iowa–III.,       1465-16, 20 cents         Cett, 1965 <sup>1</sup> 1465-46, 25 cents         Davion, Ohio, Jan. 1966 <sup>1</sup> 1465-46, 25 cents         Derver, Colo., Dec. 1965 <sup>1</sup> 1465-46, 25 cents	Beaumont-Port Arthur-Orange Tex May 1966 <sup>1</sup>	1465-63		New York N Y Apr 1966 <sup>1</sup>	1465-82.	
Boise City, Idaho, July 1965       1465-12, 20 cents       Hampton, Va., June 1966       1465-77, 20 cents         Buffalo, N.Y., Dec. 1965       1465-16, 25 cents       Oklahoma City, Okla., Aug. 1965       1465-13, 25 cents         Burfalo, N.Y., Mar. 1966       1465-70, 25 cents       Omaha, NebrJowa, Oct. 1965       1465-53, 25 cents         Charlotte, N. C., Apr. 1966       1465-70, 25 cents       Philadelphia, PaN.J., Nov. 1965       1465-62, 25 cents         Charlotte, N. C., Apr. 1966       1465-70, 25 cents       Phoenix, Ariz., Mar. 1966       1465-62, 25 cents         Charlotte, N. C., Apr. 1966       1465-70, 25 cents       Potland, Maine, Nov. 1965       1465-62, 25 cents         Charlotte, N. C., Apr. 1966       1465-67, 25 cents       Potland, Maine, Nov. 1965       1465-73, 25 cents         Charlotte, N. C., Apr. 1966       1465-76, 25 cents       Portland, Maine, Nov. 1965       1465-73, 25 cents         Charlotte, N. C., Apr. 1966       1465-74, 25 cents       Portland, OregWash., May 1966       1465-70, 25 cents         Columbus, Ohio, Oct. 1965       1465-74, 25 cents       Paterson-Olifon-Passaice       1465-70, 25 cents         Dallas, Tex., Nov. 1965       1465-74, 25 cents       Raleigh, N.C., Sept. 1965       1465-70, 25 cents         Davenport-Rock Island-Moline, Iowa-Ill., Oct. 1965       1465-74, 25 cents       San Itake City, Utah, Dec. 1965					. 1405-02,	io cents
Boston, Mass., Oct. 1965 <sup>1</sup> 1465-12, 30 cents       Oklahoma City, Okla., Aug. 1965       1465-5, 20 cents         Buffalo, N. Y., Dec. 1965 <sup>1</sup> 1465-36, 25 cents       Omaha, NebrIowa, Oct. 1965 <sup>1</sup> 1465-76, 25 cents         Burlington, Vt., Mar. 1966 <sup>1</sup> 1465-54, 20 cents       Philadelphia, Pa., N. V.       Nay. 1966 <sup>1</sup> 1465-76, 25 cents         Charlotte, N. C., Apr. 1966 <sup>1</sup> 1465-77, 25 cents       Philadelphia, Pa., N. J., Nov. 1965 <sup>1</sup> 1465-62, 25 cents         Charlotte, N. C., Apr. 1966 <sup>1</sup> 1465-77, 25 cents       Philadelphia, Pa., Jan. 1966 <sup>1</sup> 1465-73, 25 cents         Charlondo, Oto, Sept. 1965 <sup>1</sup> 1465-76, 25 cents       Portland, Maine, Nov. 1965 <sup>1</sup> 1465-73, 25 cents         Cleveland, Ohio, Sept. 1965 <sup>1</sup> 1465-76, 25 cents       Portland, Oreg., Wash., May 1966 <sup>1</sup> 1465-73, 25 cents         Davenport-Rock Island-Moline, Iowa-III.,       1465-16, 20 cents       St. Louis, MoIII., Oct. 1965 <sup>1</sup> 1465-28, 20 cents         Denver, Colo., Dec. 1966 <sup>1</sup> 1465-74, 25 cents       Salt Lake City, Utah, Dec. 1965 <sup>1</sup> 1465-78, 20 cents         Detroit, Mich., Jan. 1966 <sup>1</sup> 1465-74, 25 cents       San Pernardino-Riverside-Ontario, Calif.,       1465-43, 30 cents         San Diego, Calif., Nov. 1965 <sup>1</sup> 1465-50, 25 cents       San Diego, Calif., Nov. 1965 <sup>1</sup> 1465-20, 30 cents         Detroit, Mic	Boise City Idaho July 1965	1465-1		Hampton Va June 1966	1465-77.	20 cente
Buffalo, N. Y., Dec. 1965	Boston Mass Oct 1965 <sup>1</sup>	1465-12		Oklahoma City Okla Aug 1965	1465-5	
Burlington, Vt., Mar. 1966       1465-54, 20 cents       Paterson-Clifton-Passaic, N. J., May 1966 <sup>1</sup> 1465-76, 25 cents         Charlotte, N. C., Apr. 1966 <sup>1</sup> 1465-70, 25 cents       Philadelphia, PaN. J., Nov. 1965 <sup>1</sup> 1465-62, 25 cents         Charlotte, N. C., Apr. 1966 <sup>1</sup> 1465-77, 25 cents       Philadelphia, PaN. J., Nov. 1965 <sup>1</sup> 1465-26, 25 cents         Charlotte, N. C., Apr. 1966 <sup>1</sup> 1465-77, 25 cents       Philadelphia, Pa., Jan. 1966       1465-26, 25 cents         Chicago, Ill., Apr. 1966 <sup>1</sup> 1465-77, 25 cents       Portland, Maine, Nov. 1965 <sup>1</sup> 1465-73, 25 cents         Cleveland, Ohio, Sept. 1965       1465-74, 25 cents       Portland, OregWash., May 1966 <sup>1</sup> 1465-73, 25 cents         Dalas, Tex., Nov. 1965       1465-74, 25 cents       Portland, Nay 1966 <sup>1</sup> 1465-65, 25 cents         Davenport-Rock Island-Moline, Iowa-Ill.,       1465-79, 25 cents       Raleigh, N. C., Sept. 1965 <sup>1</sup> 1465-66, 25 cents         Davenport-Rock Island-Moline, Iowa-Ill.,       1465-74, 25 cents       Raleigh, N. C., 1965 <sup>1</sup> 1465-73, 26 cents         Davenport-Rock Island-Moline, Iowa-Ill.,       1465-74, 25 cents       Sal Lake City, Utah, Dec. 1965 <sup>1</sup> 1465-24, 25 cents         Det orit, Mich., Jan. 1966 <sup>1</sup> 1465-45, 25 cents       Sal Lake City, Utah, Dec. 1965       1465-64, 20 cents         Set Morines, Iowa, Feb. 1966 <sup>1</sup>						•
Cator, Ohio, Apr. 1966 <sup>1</sup> 1465-58, 25 cents       Philadelphia, PaN. J., Nov. 1965 <sup>1</sup> 1465-35, 35 cents         Charleston, W. Va., Apr. 1966 <sup>1</sup> 1465-70, 25 cents       Phoenix, Ariz., Mar. 1966 <sup>1</sup> 1465-62, 25 cents         Charlote, N. C., Apr. 1966 <sup>1</sup> 1465-77, 20 cents       Phoenix, Ariz., Mar. 1966 <sup>1</sup> 1465-73, 25 cents         Charlote, N. C., Apr. 1966 <sup>1</sup> 1465-77, 20 cents       Potland, Maine, Nov. 1965 <sup>1</sup> 1465-73, 25 cents         Charlote, M. C., Sept. 1965       1465-76, 25 cents       Portland, Maine, Nov. 1965 <sup>1</sup> 1465-73, 25 cents         Columbus, Ohio, Oct. 1965       1465-16, 25 cents       Providence-Pawtucket-Warwick, R. IMass.,       1465-26, 25 cents         Datas, Tex., Nov. 1965       1465-16, 20 cents       Raleigh, N. C., Sept. 1965 <sup>1</sup> 1465-28, 30 cents         Davenport-Rock Island-Moline, Iowa-III.,       1465-39, 25 cents       St. Louis, MoIII., Oct. 1965 <sup>1</sup> 1465-22, 25 cents         Davenport-Rock Island-Moline, Iowa-III.,       1465-46, 22 cents       St. Louis, MoIII., Oct. 1965 <sup>1</sup> 1465-20, 20 cents         Davenport-Rock, Jana 1966 <sup>1</sup> 1465-46, 25 cents       San Atonio, Tex., June 1966       1465-20, 20 cents         Derver, Colo, Dec. 1965 <sup>1</sup> 1465-46, 25 cents       San Bernardino-Riverside-Ontario, Calif.,       1465-20, 20 cents         Fort Worth, Tex., Nov. 1965       1465-4						
Charleston, W. Ýa., Apr. 1966 <sup>1</sup> 1465-70, 25 cents       Phoenix, Ariz., Mar. 1966 <sup>1</sup> 1465-62, 25 cents         Charlotte, N. C., Apr. 1966 <sup>1</sup> 1465-77, 20 cents       Phoenix, Ariz., Mar. 1966 <sup>1</sup> 1465-62, 25 cents         Charlotte, N. C., Apr. 1966 <sup>1</sup> 1465-70, 25 cents       Phoenix, Ariz., Mar. 1966 <sup>1</sup> 1465-62, 25 cents         Chicago, Ill., Apr. 1966 <sup>1</sup> 1465-73, 25 cents       Portland, Maine, Nov. 1965 <sup>1</sup> 1465-73, 25 cents         Cleveland, Ohio, Sept. 1965       1465-8, 25 cents       Providence-Pawtucket-Warwick, R. IMass.,       1465-65, 25 cents         Dallas, Tex., Nov. 1965       1465-16, 20 cents       Richond, Va., Nov. 1965 <sup>1</sup> 1465-28, 25 cents         Davenport-Rock Island-Moline, Iowa-Ill.,       1465-16, 20 cents       St. Louis, MoIll., Oct. 1965 <sup>1</sup> 1465-22, 25 cents         Davenport-Rock Island-Moline, Iowa-Ill.,       1465-48, 25 cents       Salt Lake City, Utah, Dec. 1965 <sup>1</sup> 1465-22, 20 cents         Denver, Colo., Dec. 1965 <sup>1</sup> 1465-48, 25 cents       Salt Lake City, Utah, Dec. 1965       1465-78, 20 cents         Detroit, Mich., Jan. 1966       1465-74, 25 cents       San Bernardino-Riverside-Ontario, Calif.,       1465-20, 20 cents         Green Bay, Wis., Aug. 1965 <sup>1</sup> 1465-74, 25 cents       San Diego, Calif., Nov. 1965 <sup>1</sup> 1465-74, 25 cents         Houston, Tex., June 1966 <sup>1</sup> 1465						
Charlotte, N. C., Apr. 1966 <sup>1</sup> 1465-67, 25 cents       Pittsburgh, Pa., Jan. 1966       1465-46, 25 cents         Charlotte, N. C., Apr. 1966 <sup>1</sup> 1465-7, 20 cents       Portland, Maine, Nov. 1965 <sup>1</sup> 1465-23, 25 cents         Chicago, IL, Apr. 1966 <sup>1</sup> 1465-68, 30 cents       Portland, OregWash, May 1966 <sup>1</sup> 1465-73, 25 cents         Cleveland, Ohio, Sept. 1965       1465-57, 25 cents       Portland, OregWash, May 1966 <sup>1</sup> 1465-67, 25 cents         Calumbus, Ohio, Oct. 1965       1465-7, 25 cents       Portland, OregWash, May 1966 <sup>1</sup> 1465-67, 25 cents         Dalas, Tex., Nov. 1965       1465-16, 20 cents       Nay 1966 <sup>1</sup> 1465-28, 30 cents         Davenport-Rock Island-Moline, Iowa-III.,       1465-16, 20 cents       Salt Lake City, Utah, Dec. 1965 <sup>1</sup> 1465-22, 25 cents         Dayton, Ohio, Jan. 1966 <sup>1</sup> 1465-48, 25 cents       Salt Lake City, Utah, Dec. 1965       1465-78, 20 cents         Dervort, Mich., Jan. 1966       1465-48, 25 cents       San Branzdino-Riverside-Ontario, Calif.,       1465-20, 30 cents         Fort Worth, Tex., Nov. 1965       1465-74, 25 cents       San Jego, Calif., Nov. 1965 <sup>1</sup> 1465-21, 20 cents         Greenville, S. C., May 1966 <sup>1</sup> 1465-74, 25 cents       San Jose, Calif., Nov. 1965 <sup>1</sup> 1465-79, 25 cents         Greenville, S. C., May 1966 <sup>1</sup> 1465-74, 25 cents       San Jose, Cali	Canton, Ohio, Apr. 1966	1465-58,				
Chattanooga, TennGa., Sept. 1965						
Cincinnati, Ohio-Ky, -Ind., Mar. 1966 <sup>1</sup> 1465-57, 25 cents       1465-77, 25 cents       Providence-Pawtucket-Warwick, R. IMass.,         Cleveland, Ohio, Sept. 19651465-15, 25 cents       1465-8, 25 cents       May 19661465-10, 25 cents         Dallas, Tex., Nov. 19651465-16, 20 cents       1465-16, 20 cents       Raleigh, N.C., Sept. 1965 <sup>1</sup> 1465-22, 25 cents         Davenport-Rock Island-Moline, Iowa-Ill.,       1465-16, 20 cents       St. Louis, MoIll., Oct. 1965 <sup>1</sup> 1465-22, 25 cents         Davenport, Colo., Dec. 1965 <sup>1</sup> 1465-33, 30 cents       1465-48, 25 cents       Salt Lake City, Utah, Dec. 19651465-32, 20 cents         Denver, Colo., Dec. 1965 <sup>1</sup> 1465-48, 25 cents       1465-46, 25 cents       San Antonio, Tex., June 19661465-78, 20 cents         Detroit, Mich., Jan. 1966 <sup>1</sup> 1465-44, 25 cents       1465-47, 20 cents       San Diego, Calif., Nov. 19651465-43, 30 cents         Green Bay, Wis., Aug. 1965 <sup>1</sup> 1465-74, 25 cents       1465-74, 25 cents       San Francisco-Oakland, Calif., Jan. 1966 <sup>1</sup> 1465-43, 30 cents         Indianapolis, Ind., Dec. 1965 <sup>1</sup> 1465-41, 20 cents       Savannah, Ga., May 1966 <sup>1</sup> 1465-79, 25 cents         Jackson, Miss., Feb. 1966 <sup>1</sup> 1465-41, 20 cents       Savannah, Ga., May 1966 <sup>1</sup> 1465-79, 25 cents         Jacksonville, Fla., Jan. 19661465-41, 20 cents       Savannah, Ga., May 1966 <sup>1</sup>				Pittsburgh, Pa., Jan. 1966	. 1465-46,	
Cincinnati, Ohio-Ky, -Ind., Mar. 1966 <sup>1</sup> 1465-57, 25 cents       1465-77, 25 cents       Providence-Pawtucket-Warwick, R. IMass.,         Cleveland, Ohio, Sept. 19651465-15, 25 cents       1465-8, 25 cents       May 19661465-10, 25 cents         Dallas, Tex., Nov. 19651465-16, 20 cents       1465-16, 20 cents       Raleigh, N.C., Sept. 1965 <sup>1</sup> 1465-22, 25 cents         Davenport-Rock Island-Moline, Iowa-Ill.,       1465-16, 20 cents       St. Louis, MoIll., Oct. 1965 <sup>1</sup> 1465-22, 25 cents         Davenport, Colo., Dec. 1965 <sup>1</sup> 1465-33, 30 cents       1465-48, 25 cents       Salt Lake City, Utah, Dec. 19651465-32, 20 cents         Denver, Colo., Dec. 1965 <sup>1</sup> 1465-48, 25 cents       1465-46, 25 cents       San Antonio, Tex., June 19661465-78, 20 cents         Detroit, Mich., Jan. 1966 <sup>1</sup> 1465-44, 25 cents       1465-47, 20 cents       San Diego, Calif., Nov. 19651465-43, 30 cents         Green Bay, Wis., Aug. 1965 <sup>1</sup> 1465-74, 25 cents       1465-74, 25 cents       San Francisco-Oakland, Calif., Jan. 1966 <sup>1</sup> 1465-43, 30 cents         Indianapolis, Ind., Dec. 1965 <sup>1</sup> 1465-41, 20 cents       Savannah, Ga., May 1966 <sup>1</sup> 1465-79, 25 cents         Jackson, Miss., Feb. 1966 <sup>1</sup> 1465-41, 20 cents       Savannah, Ga., May 1966 <sup>1</sup> 1465-79, 25 cents         Jacksonville, Fla., Jan. 19661465-41, 20 cents       Savannah, Ga., May 1966 <sup>1</sup>	Chattanooga, TennGa., Sept. 1965	1465-7,		Portland, Maine, Nov. 1965	. 1465-23,	
Cleveland, Ohio, Sept. 1965       1465-8, 25 cents       May 1966       1465-65, 25 cents         Columbus, Ohio, Oct. 1965       1465-15, 25 cents       Raleigh, N.C., Sept. 1965^1       1465-10, 25 cents         Davenport-Rock Island-Moline, Iowa-III.,	Chicago, III., Apr. 1966*	1465-68,		Portland, OregWash., May 1966*	. 1465-73,	25 cents
Columbus, Ohio, Oct. 1965						
Dallas, Tex., Nov. 19651465-24, 25 centsRichmond, Va., Nov. 19651465-28, 30 centsDavenport-Rock Island-Moline, Iowa-III.,1465-16, 20 centsRichmond, Va., Nov. 19651465-66, 25 centsDayton, Ohio, Jan. 19661465-16, 20 cents1465-39, 25 centsSalt Lake City, Utah, Dec. 19651465-22, 25 centsDenver, Colo., Dec. 19651465-39, 25 centsSalt Lake City, Utah, Dec. 19651465-32, 20 centsDes Moines, Iowa, Feb. 19661465-48, 25 centsSan Antonio, Tex., June 19661465-20, 30 centsGreen Bay, Wis., Aug. 19651465-74, 25 centsSan Francisco-Oakland, Calif., Nov. 19651465-19, 25 centsGreen Bay, Wis., Aug. 19651465-74, 25 centsSan Jese, Calif., Sept. 19651465-19, 25 centsHouston, Tex., June 19651465-74, 25 centsSan Jose, Calif., Sept. 19651465-69, 25 centsJackson, Miss., Feb. 19661465-44, 25 centsSar Jose, Calif., Sept. 19651465-3, 25 centsJackson, Miss., Feb. 19661465-44, 25 centsSar Jose, Calif., Sept. 19651465-3, 25 centsJackson, Miss., Feb. 19661465-44, 25 centsSar Jose, Calif., Sept. 19651465-3, 25 centsJackson, Miss., Feb. 19661465-44, 25 centsSaranon, Pa., Aug. 19651465-3, 25 centsJackson, Miss., Feb. 19661465-44, 25 centsSaranton, Pa., Aug. 19651465-9, 30 centsJacksonville, Fla., Jan. 19661465-41, 20 centsSioux Falls, S. Dak., Oct. 19651465-17, 25 cents				May 1966	. 1465-65,	
Davenport-Rock Island-Moline, Iowa-III., Oct. 1965				Raleigh, N.C., Sept. 1965*	. 1465-10,	
Davenport-Kock Island-Moline, Towa-III.,       1465-16, 20 cents       St. Louis, MoIII., Oct. 1965	Dallas, Tex., Nov. 1965	1465-24,	25 cents	Richmond, Va., Nov. 1965*	. 1465-28,	
Dayton, Ohio, Jan. 1966 <sup>1</sup> 1465-39, 25 centsSalt Lake City, Utah, Dec. 19651465-32, 20 centsDenver, Colo., Dec. 1965 <sup>1</sup> 1465-33, 30 centsSan Antonio, Tex., June 19661465-78, 20 centsDetroit, Mich., Jan. 19661465-48, 25 centsSan Bernardino-Riverside-Ontario, Calif.,1465-20, 30 centsGreen Bay, Wis., Aug. 19651465-74, 25 centsSan Diego, Calif., Nov. 19651465-21, 20 centsGreenville, S. C., May 1966 <sup>1</sup> 1465-74, 25 centsSan Jose, Calif., Sept. 1965 <sup>1</sup> 1465-43, 30 centsHouston, Tex., June 19651465-31, 30 centsSan Jose, Calif., Sept. 1965 <sup>1</sup> 1465-69, 25 centsJackson, Miss., Feb. 1966 <sup>1</sup> 1465-44, 25 centsSarannah, Ga., May 1966 <sup>1</sup> 1465-9, 30 centsJackson, Miss., Feb. 1966 <sup>1</sup> 1465-44, 25 centsSioux Falls, S. Dak., Oct. 1965 <sup>1</sup> 1465-17, 25 cents	Davenport-Rock Island-Moline, Iowa-Ill.,					25 cents
Denver, Colo., Dec. $1965^1$ $1465-33$ , $30$ centsSan Antonio, Tex., June 1966 $1465-78$ , $20$ centsDes Moines, Iowa, Feb. 1966 $1465-48$ , $25$ centsSan Antonio, Tex., June 1966 $1465-20$ , $30$ centsDetroit, Mich., Jan. 1966 $1465-45$ , $25$ centsSept. 1965 <sup>1</sup> $1465-20$ , $30$ centsFort Worth, Tex., Nov. 1965 $1465-45$ , $20$ centsSan Diego, Calif., Nov. 1965 $1465-21$ , $20$ centsGreen Bay, Wis., Aug. 1965 $1465-74$ , $25$ centsSan Francisco-Oakland, Calif., Jan. 1966 <sup>1</sup> $1465-43$ , $30$ centsGreenville, S. C., May 1966 <sup>1</sup> $1465-74$ , $25$ centsSan Jose, Calif., Sept. 1965 <sup>1</sup> $1465-43$ , $30$ centsHouston, Tex., June 1965 $1465-31$ , $30$ centsSavannah, Ga., May 1966 <sup>1</sup> $1465-69$ , $25$ centsJackson, Miss., Feb. 1966 <sup>1</sup> $1465-44$ , $25$ centsSioux Falls, S. Dak., Oct. 1965 <sup>1</sup> $1465-17$ , $25$ cents			20 cents	St. Louis, MoIll., Oct. 1965	. 1465-22,	25 cents
Des Moines, Iowa, Feb. 1966 11465-48, 25 centsSan Bernardino-Riverside-Ontario, Calif.,Detroit, Mich., Jan. 1966 11465-45, 25 centsSan Bernardino-Riverside-Ontario, Calif.,Fort Worth, Tex., Nov. 19651465-26, 20 centsSan Diego, Calif., Nov. 1965Green Bay, Wis., Aug. 19651465-4, 20 centsSan Francisco-Oakland, Calif., Jan. 1966Greenville, S. C., May 19661465-74, 25 centsSan Jose, Calif., Sept. 1965Houston, Tex., June 19651465-31, 30 centsJackson, Miss., Feb. 19661465-44, 25 centsJackson, Miss., Feb. 19661465-44, 25 centsJackson, Miss., Fla., Jan. 19661465-44, 20 centsSan Nernardino-Riverside-Ontario, Calif., Sept. 19651465-74, 25 centsJackson, Miss., Feb. 19661465-44, 25 centsSan Son, Miss., Feb. 19661465-47, 20 centsSan Son, Non, San, Son, Oct. 1965<	Dayton, Ohio, Jan. 1966 <sup>1</sup>	1465-39,	25 cents	Salt Lake City, Utah, Dec. 1965	. 1465-32,	20 cents
Des Moines, Iowa, Feb. 1966 11465-48, 25 centsSan Bernardino-Riverside-Ontario, Calif.,Detroit, Mich., Jan. 1966 11465-45, 25 centsSan Bernardino-Riverside-Ontario, Calif.,Fort Worth, Tex., Nov. 19651465-26, 20 centsSan Diego, Calif., Nov. 1965Green Bay, Wis., Aug. 19651465-4, 20 centsSan Francisco-Oakland, Calif., Jan. 1966Greenville, S. C., May 19661465-74, 25 centsSan Jose, Calif., Sept. 1965Houston, Tex., June 19651465-31, 30 centsJackson, Miss., Feb. 19661465-44, 25 centsJackson, Miss., Feb. 19661465-44, 25 centsJackson, Miss., Fla., Jan. 19661465-44, 20 centsSan Nernardino-Riverside-Ontario, Calif., Sept. 19651465-74, 25 centsJackson, Miss., Feb. 19661465-44, 25 centsSan Son, Miss., Feb. 19661465-47, 20 centsSan Son, Non, San, Son, Oct. 1965<	Denver, Colo., Dec. 1965 <sup>1</sup>	1465-33,	30 cents	San Antonio, Tex., June 1966	. 1465-78,	20 cents
Fort Worth, Tex., Nov. 19651465-26, 20 centsSan Diego, Calif., Nov. 19651465-21, 20 centsGreen Bay, Wis., Aug. 19651465-4, 20 centsSan Francisco-Oakland, Calif., Jan. 19661465-43, 30 centsGreenville, S. C., May 19661465-74, 25 cents1465-74, 25 centsSan Jose, Calif., Sept. 19651465-19, 25 centsHouston, Tex., June 19651465-31, 30 cents1465-31, 30 centsSarannah, Ga., May 19661465-69, 25 centsJackson, Miss., Feb. 19661465-44, 25 cents1465-44, 25 cents1465-44, 25 centsJacksonville, Fla., Jan. 19661465-41, 20 centsSioux Falls, S. Dak., Oct. 19651465-17, 25 cents	Des Moines, Iowa, Feb. 1966 <sup>1</sup>	1465-48,	25 cents	San Bernardino-Riverside-Ontario, Calif.,		
Green Bay, Wis., Aug. 1965	Detroit, Mich., Jan. 1966	1465-45,	25 cents	Sept. 1965 <sup>1</sup>	. 1465-20,	30 cents
Greenville, S. C., May 1966 <sup>1</sup> 1465-74, 25 cents       San Jose, Calif., Sept. 1965 <sup>1</sup> 1465-19, 25 cents         Houston, Tex., June 1965       1430-82, 25 cents       Savannah, Ga., May 1966 <sup>1</sup> 1465-69, 25 cents         Indianapolis, Ind., Dec. 1965 <sup>1</sup> 1465-31, 30 cents       Scranton, Pa., Aug. 1965 <sup>1</sup> 1465-3, 25 cents         Jackson, Miss., Feb. 1966 <sup>1</sup> 1465-44, 25 cents       1465-41, 20 cents       Sioux Falls, S. Dak., Oct. 1965 <sup>1</sup> 1465-17, 25 cents			20 cents			20 cents
Houston, Tex., June 1965	Green Bay, Wis., Aug. 1965	1465-4,	20 cents			30 cents
Indianapolis, Ind., Dec. 1965 <sup>1</sup> 1465-31, 30 cents       Scranton, Pa., Aug. 1965 <sup>1</sup> 1465-3, 25 cents         Jackson, Miss., Feb. 1966 <sup>1</sup> 1465-44, 25 cents       1465-41, 20 cents       30 cents         Jacksonville, Fla., Jan. 1966       1465-41, 20 cents       Sioux Falls, S. Dak., Oct. 1965 <sup>1</sup> 1465-17, 25 cents	Greenville, S.C., May 1966 <sup>1</sup>	1465-74,	25 cents	San Jose, Calif., Sept. 1965 <sup>1</sup>	. 1465-19,	25 cents
Jackson, Miss., Feb. 1966 <sup>1</sup> 1465-44, 25 cents         Jacksonville, Fla., Jan. 1966       1465-41, 20 cents    Seattle—Everett, Wash., Oct. 1965 <sup>1</sup> Seattle—Everett, Wash., Oct. 1965 <sup>1</sup>	Houston, Tex., June 1965	1430-82,	25 cents	Savannah, Ga., May 1966 <sup>1</sup>	. 1465-69,	25 cents
Jackson, Miss., Feb. 1966 <sup>1</sup>	Indianapolis, Ind., Dec. 1965 <sup>1</sup>	1465-31,	30 cents	Scranton, Pa., Aug. 1965 <sup>1</sup>	. 1465-3,	25 cents
Jacksonville, Fla., Jan. 1966 1465-41, 20 cents Sioux Falls, S. Dak., Oct. 1965 1 1465-17, 25 cents				Seattle-Everett, Wash., Oct. 1965 <sup>1</sup>	1465-9,	30 cents
Jacksonville, Fla., Jan. 1966			25 cents			
Kansas City Mo -Kans Nov 1965 1465-27 30 cents South Band Ind Mar 10661 1465-55 25 cents			20 cents	Sioux Falls, S. Dak., Oct. 1965 <sup>1</sup>	. 1465-17,	25 cents
	Kansas City, MoKans., Nov. 1965 <sup>1</sup>		30 cents	South Bend, Ind., Mar. 1966 <sup>1</sup>		25 cents
Lawrence-Haverhill, MassN.H., June 1966 <sup>1</sup> 1465-80, 25 cents Spokane, Wash., June 1966 <sup></sup> 1465-75, 20 cents	Lawrence-Haverhill, MassN.H., June 1966 <sup>1</sup>	1465-80,	25 cents			20 cents
Little Rock-North Little Rock, Ark., Aug. 1965 1465-6, 20 cents Toledo, Ohio-Mich., Feb. 1966 1465-49, 20 cents	Little Rock-North Little Rock, Ark., Aug. 1965	1465-6,	20 cents	Toledo, Ohio-Mich., Feb. 1966	. 1465-49,	20 cents
Los Angeles-Long Beach and Anaheim-Santa Ana- Trenton, N.J., Dec. 1965 1465-34, 20 cents	Los Angeles-Long Beach and Anaheim-Santa Ana-			Trenton, N.J., Dec. 1965	1465-34,	20 cents
Garden Grove, Calif., Mar. 1966 <sup>1</sup>			30 cents			25 cents
Louisville, KyInd., Feb. 1966	Louisville, KyInd., Feb. 1966	1465-51,	20 cents			25 cents
Lubbock, Tex., June 1966 <sup>1</sup>	Lubbock, Tex., June 1966 <sup>1</sup>	1465-79,	25 cents			
Manchester, N. H., Aug. 1965			20 cents	Wichita, Kans., Oct. 1965	1465-11.	
Memphis, Tenn Ark., Jan. 1966 <sup>1</sup>			30 cents	Worcester, Mass., June 1966 <sup>1</sup>	1465-83.	
Miami, Fla., Dec. 1965 <sup>1</sup>	Miami, Fla., Dec. 1965 <sup>1</sup>	1465-30,				
Midland and Odessa, Tex (Not previously surveyed) Youngstown-Warren, Ohio, Nov. 1965 <sup>1</sup> 1465-25, 25 cents			surveyed)	Youngstown-Warren, Ohio, Nov. 1965 <sup>1</sup>	1465-25,	25 cents

<sup>1</sup> Data on establishment practices and supplementary wage provisions are also presented. \* Bulletins dated before July 1965 were entitled "Occupational Wage Surveys."