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Area Wage Survey

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The Philadelphia, Pennsylvania—New Jersey, Metropolitan Area

November 1965

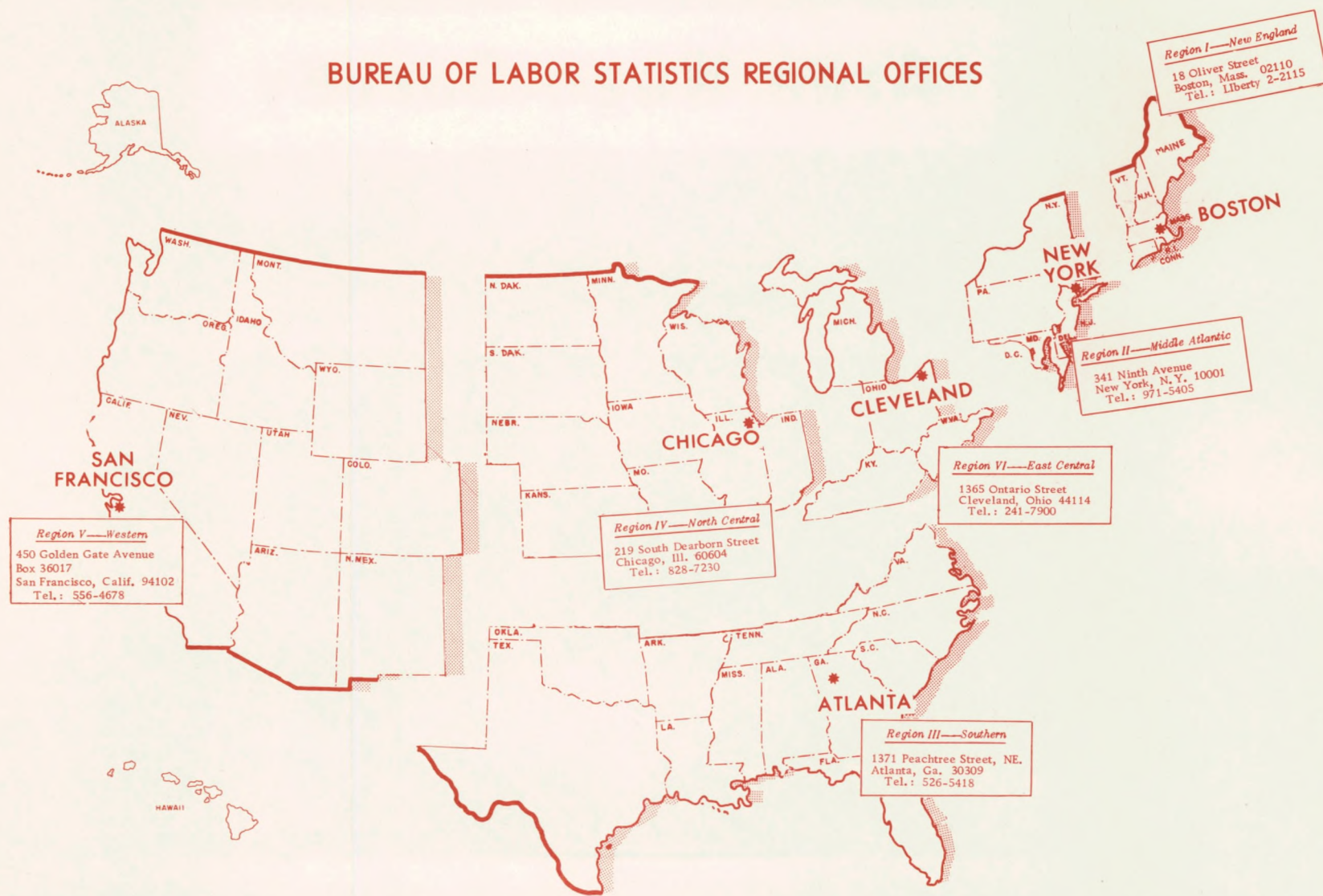


Bulletin No. 1465-35

UNITED STATES DEPARTMENT OF LABOR
W. Willard Wirtz, Secretary

BUREAU OF LABOR STATISTICS
Arthur M. Ross, Commissioner

BUREAU OF LABOR STATISTICS REGIONAL OFFICES



Area Wage Survey

The Philadelphia, Pennsylvania—New Jersey, Metropolitan Area

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Preface

The Bureau of Labor Statistics program of annual occupational wage surveys in metropolitan areas is designed to provide data on occupational earnings, and establishment practices and supplementary wage provisions. It yields detailed data by selected industry divisions for each of the areas studied, for economic regions, and for the United States. A major consideration in the program is the need for greater insight into (1) the movement of wages by occupational category and skill level, and (2) the structure and level of wages among areas and industry divisions.

At the end of each survey, an individual area bulletin presents survey results for each area studied. After completion of all of the individual area bulletins for a round of surveys, a two-part summary bulletin is issued. The first part brings data for each of the metropolitan areas studied into one bulletin. The second part presents information which has been projected from individual metropolitan area data to relate to economic regions and the United States.

Eighty-five areas currently are included in the program. Information on occupational earnings is collected annually in each area. Information on establishment practices and supplementary wage provisions is obtained biennially in most of the areas.

This bulletin presents results of the survey in Philadelphia, Pa.—N J., in November 1965. The Standard Metropolitan Statistical Area, as defined by the Bureau of the Budget through March 1965, consists of Three Inner Counties of Delaware and Philadelphia Counties, Pa., and Camden County, N.J.; and Five Outer Counties of Bucks, Chester, and Montgomery Counties, Pa., and Burlington and Gloucester Counties, N.J. This study was conducted by the Bureau's regional office in New York, N.Y., Herbert Bienstock, Director; by Robert M. Findlay, under the direction of Harold A. Barletta. The study was under the general direction of Frederick W. Mueller, Assistant Regional Director for Wages and Industrial Relations.

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Current reports on occupational earnings and supplementary wage practices in the Philadelphia area are also available for banking (December 1964), contract cleaning services (July 1965), fluid milk (September 1964), the machinery industries (June 1965), nonferrous foundries (June 1965), and paperboard boxes (November 1964). Union scales, indicative of prevailing pay levels, are available for building construction, printing, local-transit operating employees, and motortruck drivers and helpers.

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Area Wage Survey—

The Philadelphia, Pa.—N.J., Metropolitan Area

Introduction

This area is 1 of 85 in which the U.S. Department of Labor's Bureau of Labor Statistics conducts surveys of occupational earnings and related wage benefits on an areawide basis. In this area, data were obtained by personal visits of Bureau field economists¹ to representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Major industry groups excluded from these studies are government operations and the construction and extractive industries. Establishments having fewer than a prescribed number of workers are omitted because they tend to furnish insufficient employment in the occupations studied to warrant inclusion. Separate tabulations are provided for each of the broad industry divisions which meet publication criteria.

These surveys are conducted on a sample basis because of the unnecessary cost involved in surveying all establishments. To obtain optimum accuracy at minimum cost, a greater proportion of large than of small establishments is studied. In combining the data, however, all establishments are given their appropriate weight. Estimates based on the establishments studied are presented, therefore, as relating to all establishments in the industry grouping and area, except for those below the minimum size studied.

Occupations and Earnings

The occupations selected for study are common to a variety of manufacturing and nonmanufacturing industries, and are of the following types: (1) Office clerical; (2) professional and technical; (3) maintenance and powerplant; and (4) custodial and material movement. Occupational classification is based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. The occupations selected for study are listed and described in appendix B. Earnings data for some of the occupations listed and described are not presented in the A-series tables because either (1) employment in the occupation is too small to provide enough data to merit presentation, or (2) there is possibility of disclosure of individual establishment data.

Occupational employment and earnings data are shown for full-time workers, i. e., those hired to work a regular weekly schedule in the given occupational classification. Earnings data exclude pre-

mium pay for overtime and for work on weekends, holidays, and late shifts. Nonproduction bonuses are excluded, but cost-of-living bonuses and incentive earnings are included. Where weekly hours are reported, as for office clerical occupations, reference is to the work schedules (rounded to the nearest half hour) for which straight-time salaries are paid; average weekly earnings for these occupations have been rounded to the nearest half dollar.

The averages presented reflect composite, areawide estimates. Industries and establishments differ in pay level and job staffing and, thus, contribute differently to the estimates for each job. The pay relationship obtainable from the averages may fail to reflect accurately the wage spread or differential maintained among jobs in individual establishments. Similarly, differences in average pay levels for men and women in any of the selected occupations should not be assumed to reflect differences in pay treatment of the sexes within individual establishments. Other possible factors which may contribute to differences in pay for men and women include: Differences in progression within established rate ranges, since only the actual rates paid incumbents are collected; and differences in specific duties performed, although the workers are appropriately classified within the same survey job description. Job descriptions used in classifying employees in these surveys are usually more generalized than those used in individual establishments and allow for minor differences among establishments in the specific duties performed.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because of differences in occupational structure among establishments, the estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied. These differences in occupational structure do not materially affect the accuracy of the earnings data.

Establishment Practices and Supplementary Wage Provisions

Information is presented (in the B-series tables) on selected establishment practices and supplementary wage provisions as they relate to plant and office workers. Administrative, executive, and professional employees, and force-account construction workers who are utilized as a separate work force are excluded. "Plant workers" include working foremen and all nonsupervisory workers (including leadmen and trainees) engaged in nonoffice functions. "Office workers" include working supervisors and nonsupervisory workers performing clerical or related functions. Cafeteria workers and routemen are excluded in manufacturing industries, but included in nonmanufacturing industries.

¹ Data were obtained by mail from some of the smaller establishments for which visits by Bureau field economists in the last previous survey indicated employment in relatively few of the occupations studied. Unusual changes reported by mail were verified with employers.

Minimum entrance salaries (table B-1) relate only to the establishments visited. They are presented in terms of establishments with formal minimum entrance salary policies.

Shift differential data (table B-2) are limited to plant workers in manufacturing industries. This information is presented both in terms of (1) establishment policy,² presented in terms of total plant worker employment, and (2) effective practice, presented in terms of workers actually employed on the specified shift at the time of the survey. In establishments having varied differentials, the amount applying to a majority was used or, if no amount applied to a majority, the classification "other" was used. In establishments in which some late-shift hours are paid at normal rates, a differential was recorded only if it applied to a majority of the shift hours.

The scheduled weekly hours (table B-3) of a majority of the first-shift workers in an establishment are tabulated as applying to all of the plant or office workers of that establishment. Paid holidays; paid vacations; health, insurance, and pension plans; and profit-sharing plans (tables B-4 through B-7) are treated statistically on the basis that these are applicable to all plant or office workers if a majority of such workers are eligible or may eventually qualify for the practices listed. Sums of individual items in tables B-2 through B-7 may not equal totals because of rounding.

Data on paid holidays (table B-4) are limited to data on holidays granted annually on a formal basis; i.e., (1) are provided for in written form, or (2) have been established by custom. Holidays ordinarily granted are included even though they may fall on a non-workday, even if the worker is not granted another day off. The first part of the paid holidays table presents the number of whole and half holidays actually granted. The second part combines whole and half holidays to show total holiday time.

The summary of vacation plans (table B-5) is limited to formal policies, excluding informal arrangements whereby time off with pay is granted at the discretion of the employer. Estimates exclude vacation-savings plans and those which offer "extended" or "sabbatical" benefits beyond basic plans to workers with qualifying lengths of service. Typical of such exclusions are plans in the steel, aluminum, and can industries. Separate estimates are provided according to employer practice in computing vacation payments, such as time payments, percent of annual earnings, or flat-sum amounts. However, in the tabulations of vacation pay, payments not on a time basis were converted to a time basis; for example, a payment of 2 percent of annual earnings was considered as the equivalent of 1 week's pay.

Data are presented for all health, insurance, and pension plans (table B-6) for which at least a part of the cost is borne by the employer, excepting only legal requirements such as work-

men's compensation, social security, and railroad retirement. Such plans include those underwritten by a commercial insurance company and those provided through a union fund or paid directly by the employer out of current operating funds or from a fund set aside for this purpose. Death benefits are included as a form of life insurance.

Sickness and accident insurance is limited to that type of insurance under which predetermined cash payments are made directly to the insured on a weekly or monthly basis during illness or accident disability. Information is presented for all such plans to which the employer contributes. However, in New York and New Jersey, which have enacted temporary disability insurance laws which require employer contributions,³ plans are included only if the employer (1) contributes more than is legally required, or (2) provides the employee with benefits which exceed the requirements of the law. Tabulations of paid sick leave plans are limited to formal plans⁴ which provide full pay or a proportion of the worker's pay during absence from work because of illness. Separate tabulations are presented according to (1) plans which provide full pay and no waiting period, and (2) plans which provide either partial pay or a waiting period. In addition to the presentation of the proportions of workers who are provided sickness and accident insurance or paid sick leave, an unduplicated total is shown of workers who receive either or both types of benefits.

Catastrophe insurance, sometimes referred to as extended medical insurance, includes those plans which are designed to protect employees in case of sickness and injury involving expenses beyond the normal coverage of hospitalization, medical, and surgical plans. Medical insurance refers to plans providing for complete or partial payment of doctors' fees. Such plans may be underwritten by commercial insurance companies or nonprofit organizations or they may be self-insured. Tabulations of retirement pension plans are limited to those plans that provide monthly payments for the remainder of the worker's life.

Profit-sharing plans (table B-7) are limited to formal plans with definite formulas for computing profit shares to be distributed among employees and whose formulas were communicated to employees in advance of the determination of profits. Data are presented according to provisions for distributing profit shares to employees: (1) Current or cash distribution of profit shares within a short period after determination of profits; (2) deferred distribution of profit shares after a specified number of years or at retirement; (3) combination current and deferred plans; and (4) elective distribution plans, under which each participant is required to select whether to take his share of the current year's profit in cash, have it deferred, or part in cash and part deferred.

² An establishment was considered as having a policy if it met either of the following conditions: (1) Operated late shifts at the time of the survey, or (2) had formal provisions covering late shifts. An establishment was considered as having formal provisions if it (1) had operated late shifts during the 12 months prior to the survey, or (2) had provisions in written form for operating late shifts.

³ The temporary disability laws in California and Rhode Island do not require employer contributions.

⁴ An establishment was considered as having a formal plan if it established at least the minimum number of days of sick leave available to each employee. Such a plan need not be written, but informal sick leave allowances, determined on an individual basis, were excluded.

Table 1. Establishments and workers within scope of survey and number studied in Philadelphia, Pa.-N.J., ¹ by major industry division, ² November 1965

Industry division	Minimum employment in establishments in scope of study	Number of establishments		Workers in establishments				
		Within scope of study ³	Studied	Within scope of study				Studied
				Total ⁴		Plant	Office	
				Number	Percent			Total ⁴
All divisions-----	-	1,861	380	698,000	100	429,600	130,900	407,970
Manufacturing-----	100	899	178	414,800	59	287,600	48,900	226,080
3 Inner Counties ¹ -----	100	602	118	282,000	40	193,400	35,600	160,640
5 Outer Counties ¹ -----	100	297	60	132,800	19	94,200	13,300	65,440
Nonmanufacturing-----	-	962	202	283,200	41	142,000	82,000	181,890
Transportation, communication, and other public utilities ⁵ -----	100	88	33	69,200	10	37,600	15,000	58,590
Wholesale trade-----	50	273	45	33,600	5	14,100	10,900	10,420
Retail trade-----	100	124	35	88,200	13	66,700	13,100	69,050
Finance, insurance, and real estate-----	50	218	44	58,800	8	2,800	38,000	32,340
Services ⁷ -----	50	259	45	33,400	5	20,800	5,000	11,490

¹ The Philadelphia Standard Metropolitan Statistical Area, as defined by the Bureau of the Budget through March 1965, consists of Three Inner Counties of Delaware and Philadelphia Counties, Pa., and Camden County, N.J.; and Five Outer Counties of Bucks, Chester, and Montgomery Counties, Pa., and Burlington and Gloucester Counties, N.J. The "workers within scope of study" estimates shown in this table provide a reasonably accurate description of the size and composition of the labor force included in the survey. The estimates are not intended, however, to serve as a basis of comparison with other employment indexes for the area to measure employment trends or levels since (1) planning of wage surveys requires the use of establishment data compiled considerably in advance of the payroll period studied, and (2) small establishments are excluded from the scope of the survey.

² The 1957 revised edition of the Standard Industrial Classification Manual and the 1963 Supplement were used in classifying establishments by industry division.

³ Includes all establishments with total employment at or above the minimum limitation. All outlets (within the area) of companies in such industries as trade, finance, auto repair service, and motion picture theaters are considered as 1 establishment.

⁴ Includes executive, professional, and other workers excluded from the separate plant and office categories.

⁵ Taxicabs and services incidental to water transportation were excluded.

⁶ Estimate relates to real estate establishments only. Workers from the entire industry division are represented in the Series A tables, but from the real estate portion only in "all industry" estimates in the Series B tables.

⁷ Hotels; personal services; business services; automobile repair shops; motion pictures; nonprofit membership organizations (excluding religious and charitable organizations); and engineering and architectural services.

Fifty-nine percent of the employees within scope of the survey in the Philadelphia 8-county area were employed in manufacturing firms. Within manufacturing, employment was highly diversified with little concentration in any particular industry. The following table presents the major industry groups and specific industries as a percent of all manufacturing:

Industry group	Specific industries
Electrical machinery.....13	Blast furnaces, steel works, and rolling and finishing mills..... 5
Machinery (except electrical)..... 9	Electric transmission and distribution equipment..... 3
Food products..... 9	Electronic components and accessories..... 3
Apparel..... 8	Radio and television receiving sets..... 3
Chemicals..... 8	Petroleum refining..... 3
Transportation equipment..... 8	Motor vehicles and equipment..... 3
Primary metals..... 8	Aircraft and parts..... 3
Fabricated metal products..... 6	Men's, youths', and boys' suits, coats, and overcoats..... 3
Printing and publishing..... 6	

This information is based on estimates of total employment derived from universe materials compiled prior to actual survey. Proportions in various industry divisions may differ from proportions based on the results of the survey as shown in table 1 above.

Wage Trends for Selected Occupational Groups

Presented in table 2 are indexes and percentages of change in average salaries of office clerical workers and industrial nurses, and in average earnings of selected plant worker groups.

For office clerical workers and industrial nurses, the percentages of change relate to average weekly salaries for normal hours of work, that is, the standard work schedule for which straight-time salaries are paid. For plant worker groups, they measure changes in average straight-time hourly earnings, excluding premium pay for overtime and for work on weekends, holidays, and late shifts. The percentages are based on data for selected key occupations and include most of the numerically important jobs within each group.

Office clerical (men and women):	Industrial nurses (men and women):
Bookkeeping-machine operators, class B	Nurses, industrial (registered)
Clerks, accounting, classes A and B	Skilled maintenance (men):
Clerks, file, classes A, B, and C	Carpenters
Clerks, order	Electricians
Clerks, payroll	Machinists
Comptometer operators	Mechanics
Keypunch operators, classes A and B	Mechanics (automotive)
Office boys and girls	Painters
Stenographers, general	Pipefitters
Stenographers, senior	Tool and die makers
Switchboard operators, classes A and B	Unskilled plant (men):
Tabulating-machine operators, class B	Janitors, porters, and cleaners
Typists, classes A and B	Laborers, material handling

NOTE: Secretaries, included in the list of jobs in all previous years, are excluded because of a change in the description this year.

Average weekly salaries or average hourly earnings were computed for each of the selected occupations. The average salaries or hourly earnings were then multiplied by employment in each of

the jobs during the period surveyed in 1961. These weighted earnings for individual occupations were then totaled to obtain an aggregate for each occupational group. Finally, the ratio (expressed as a percentage) of the group aggregate for the one year to the aggregate for the other year was computed and the difference between the result and 100 is the percentage of change from the one period to the other. The indexes were computed by multiplying the ratios for each group aggregate for each period after the base year (1961).

The indexes and percentages of change measure, principally, the effects of (1) general salary and wage changes; (2) merit or other increases in pay received by individual workers while in the same job; and (3) changes in average wages due to changes in the labor force resulting from labor turnover, force expansions, force reductions, and changes in the proportions of workers employed by establishments with different pay levels. Changes in the labor force can cause increases or decreases in the occupational averages without actual wage changes. For example, a force expansion might increase the proportion of lower paid workers in a specific occupation and lower the average, whereas a reduction in the proportion of lower paid workers would have the opposite effect. Similarly, the movement of a high-paying establishment out of an area could cause the average earnings to drop, even though no change in rates occurred in other establishments in the area. Data are adjusted where necessary to remove from the indexes and percentages of change any significant effect caused by changes in scope of the survey.

The use of constant employment weights eliminates the effect of changes in the proportion of workers represented in each job included in the data. The percentages of change reflect only changes in average pay for straight-time hours. They are not influenced by changes in standard work schedules, as such, or by premium pay for overtime.

Table 2. Indexes of standard weekly salaries and straight-time hourly earnings for selected occupational groups in Philadelphia, Pa.-N. J., November 1965 and November 1964, and percents of increase for selected periods

Industry and occupational group	Indexes (November 1960=100)		Percents of increase					
	November 1965	November 1964	November 1964 to November 1965	November 1963 to November 1964	November 1962 to November 1963	November 1961 to November 1962	November 1960 to November 1961	November 1959 to November 1960
All industries:								
Office clerical (men and women) -----	114.8	111.6	2.9	2.3	3.0	2.8	3.1	3.5
Industrial nurses (men and women) ----	115.5	112.9	2.4	2.9	3.0	3.1	3.2	2.8
Skilled maintenance (men)-----	116.9	113.0	3.4	2.9	3.2	2.8	3.5	2.2
Unskilled plant (men) -----	118.3	114.0	3.8	3.5	3.9	2.8	3.0	2.3
Manufacturing:								
Office clerical (men and women) -----	114.9	111.8	2.7	2.9	3.1	2.1	3.2	3.6
Industrial nurses (men and women) ----	115.4	112.3	2.8	2.9	2.5	3.1	3.2	2.8
Skilled maintenance (men)-----	117.0	113.1	3.4	2.9	3.2	3.1	3.4	1.9
Unskilled plant (men) -----	117.5	113.7	3.3	3.4	4.0	2.2	3.5	1.8

A. Occupational Earnings
Table A-1. Office Occupations—SMSA—Men and Women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division,
Philadelphia (Standard Metropolitan Statistical Area), Pa.—N.J., November 1965)

Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																							
			Mean ²	Median ²	Middle range ²	\$ 40 and under	\$ 45	\$ 50	\$ 55	\$ 60	\$ 65	\$ 70	\$ 75	\$ 80	\$ 85	\$ 90	\$ 95	\$ 100	\$ 110	\$ 120	\$ 130	\$ 140	\$ 150	\$ 160	\$ 170	\$ 180	\$ 190 and over		
						45	50	55	60	65	70	75	80	85	90	100	110	120	130	140	150	160	170	180	190	over			
MEN																													
CLERKS, ACCOUNTING, CLASS A -----	584	38.5	\$ 111.50	\$ 111.00	\$ 99.00-124.50	-	-	-	1	-	8	2	1	27	23	96	128	123	74	39	35	26	1	-	-	-	-	-	-
MANUFACTURING -----	309	39.5	115.50	114.50	102.00-129.00	-	-	-	-	2	-	1	6	7	46	81	50	47	33	16	20	-	-	-	-	-	-	-	
NONMANUFACTURING -----	275	37.0	107.50	109.00	93.50-119.00	-	-	-	1	-	6	2	-	21	16	50	47	73	27	6	19	6	1	-	-	-	-	-	
PUBLIC UTILITIES ³ -----	31	39.5	136.50	142.00	124.50-148.00	-	-	-	-	-	-	-	-	-	-	1	1	-	8	3	14	4	-	-	-	-	-	-	
WHOLESALE TRADE -----	72	37.0	112.00	116.50	102.00-119.00	-	-	-	-	-	-	-	-	5	11	10	35	6	-	3	2	-	-	-	-	-	-	-	
FINANCE ⁴ -----	108	35.5	97.00	96.50	88.00-108.00	-	-	-	-	-	-	-	-	21	10	34	21	21	-	-	1	-	-	-	-	-	-	-	
CLERKS, ACCOUNTING, CLASS B -----	545	38.5	100.00	103.50	86.00-113.50	-	-	3	9	9	16	14	28	48	42	86	31	230	14	15	-	-	-	-	-	-	-	-	
MANUFACTURING -----	302	39.5	105.00	111.00	95.00-113.00	-	-	-	1	1	2	4	11	12	21	32	26	184	8	-	-	-	-	-	-	-	-	-	
NONMANUFACTURING -----	243	37.5	93.50	91.50	80.00-115.50	-	-	3	8	8	14	10	17	36	21	54	5	46	6	15	-	-	-	-	-	-	-	-	
PUBLIC UTILITIES ³ -----	79	39.5	117.00	117.50	115.00-120.00	-	-	-	-	-	-	-	1	-	-	12	3	45	4	14	-	-	-	-	-	-	-	-	
WHOLESALE TRADE -----	77	36.5	91.50	94.00	87.00-97.50	-	-	-	-	-	5	5	2	19	42	2	1	1	-	-	-	-	-	-	-	-	-	-	
FINANCE ⁴ -----	64	37.0	74.00	79.00	64.50-82.50	-	-	2	7	8	5	2	10	30	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CLERKS, ORDER -----	286	39.5	102.00	99.50	89.00-111.50	-	-	-	4	-	-	17	1	20	36	74	61	17	29	12	6	3	6	-	-	-	-	-	
MANUFACTURING -----	107	39.5	106.50	102.00	82.00-130.00	-	-	-	4	-	-	17	-	15	1	12	12	9	11	11	6	3	6	-	-	-	-	-	
NONMANUFACTURING -----	179	39.5	99.50	98.50	91.50-105.00	-	-	-	-	-	-	-	1	5	35	62	45	8	18	1	-	-	-	-	-	-	-	-	
WHOLESALE TRADE -----	167	39.5	99.00	98.50	91.50-104.00	-	-	-	-	-	-	-	-	4	34	61	48	2	18	-	-	-	-	-	-	-	-	-	
CLERKS, PAYROLL -----	154	39.0	110.00	106.50	94.00-127.00	-	-	-	-	2	-	1	5	12	14	34	13	26	19	6	9	4	3	6	-	-	-	-	
MANUFACTURING -----	110	39.5	115.00	111.50	95.50-131.00	-	-	-	-	-	-	-	-	11	13	22	6	15	15	6	9	4	3	6	-	-	-	-	
DUPLICATING-MACHINE OPERATORS (MINEOGRAPH OR DITTO) -----	55	37.0	70.50	66.00	62.50-78.00	-	-	1	3	22	10	2	7	3	-	5	1	-	1	-	-	-	-	-	-	-	-	-	
OFFICE BOYS -----	737	38.0	69.00	63.50	55.50-78.50	-	26	143	123	113	75	38	53	38	3	37	69	19	-	-	-	-	-	-	-	-	-	-	
MANUFACTURING -----	258	39.0	67.50	64.50	59.50-78.50	-	14	35	17	69	22	14	32	37	1	16	1	-	-	-	-	-	-	-	-	-	-	-	
NONMANUFACTURING -----	479	37.5	70.00	61.50	55.00-78.00	-	12	108	106	44	53	24	21	1	2	21	68	19	-	-	-	-	-	-	-	-	-	-	
WHOLESALE TRADE -----	77	37.0	64.00	63.50	57.00-69.50	-	-	12	18	13	17	-	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
FINANCE ⁴ -----	158	36.5	56.00	55.00	52.50-59.50	-	4	74	46	12	15	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SERVICES -----	65	37.0	60.50	60.50	57.50-66.50	-	-	1	31	14	12	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
SECRETARIES ⁵ -----	71	39.0	126.00	132.50	101.50-144.00	-	-	-	-	2	-	-	4	-	-	9	9	5	6	14	7	4	10	-	-	-	-	1	
TABULATING-MACHINE OPERATORS, CLASS A -----	328	39.0	117.00	117.50	100.50-131.50	-	-	-	-	-	-	-	-	12	19	49	50	48	64	27	40	11	8	-	-	-	-	-	
MANUFACTURING -----	179	39.5	122.50	121.50	112.00-134.00	-	-	-	-	-	-	-	2	2	13	21	42	46	16	28	1	8	-	-	-	-	-	-	
NONMANUFACTURING -----	149	38.5	110.50	105.50	95.00-126.50	-	-	-	-	-	-	-	-	10	17	36	29	6	18	11	12	10	-	-	-	-	-	-	
PUBLIC UTILITIES ³ -----	41	40.0	137.50	138.50	124.00-149.00	-	-	-	-	-	-	-	-	-	-	-	-	-	16	7	10	8	-	-	-	-	-	-	
FINANCE ⁴ -----	78	38.0	95.00	96.00	88.00-103.50	-	-	-	-	-	-	-	-	10	16	27	19	5	-	1	-	-	-	-	-	-	-	-	
TABULATING-MACHINE OPERATORS, CLASS B -----	614	38.5	95.00	96.00	85.50-107.50	-	-	-	-	19	19	33	28	44	91	127	160	60	27	9	2	2	-	-	-	-	-	-	
MANUFACTURING -----	232	39.5	99.00	97.50	89.50-107.50	-	-	-	-	-	-	2	2	12	45	75	46	34	11	1	2	2	-	-	-	-	-	-	
NONMANUFACTURING -----	382	37.5	92.50	93.50	87.00-107.50	-	-	-	19	19	31	26	32	46	-	45	114	26	16	8	-	-	-	-	-	-	-	-	
WHOLESALE TRADE -----	63	38.0	109.50	109.00	104.00-116.50	-	-	-	-	-	2	-	-	-	-	4	29	19	8	1	-	-	-	-	-	-	-	-	
FINANCE ⁴ -----	267	36.5	82.00	83.50	72.50-92.00	-	-	-	-	19	19	27	22	25	35	35	24	1	-	-	-	-	-	-	-	-	-	-	
TABULATING-MACHINE OPERATORS, CLASS C -----	253	37.5	75.00	74.00	65.00-80.50	-	1	7	13	41	36	37	54	12	16	20	10	3	3	-	-	-	-	-	-	-	-	-	
MANUFACTURING -----	69	39.5	76.50	76.50	68.00-82.00	-	-	-	3	7	12	7	21	7	1	9	2	-	-	-	-	-	-	-	-	-	-	-	
NONMANUFACTURING -----	184	37.0	74.00	73.00	64.00-80.00	-	1	7	10	34	24	30	33	5	15	11	6	3	3	-	-	-	-	-	-	-	-	-	
FINANCE ⁴ -----	106	36.0	70.00	71.00	63.00-77.00	-	-	4	9	22	12	27	15	1	15	1	-	-	-	-	-	-	-	-	-	-	-	-	

See footnotes at end of table.

Table A-1. Office Occupations—SMSA—Men and Women—Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Statistical Area), Pa.—N.J., November 1965)

Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																							
			Mean ²	Median ²	Middle range ²	\$ 40 and under	\$ 45	\$ 50	\$ 55	\$ 60	\$ 65	\$ 70	\$ 75	\$ 80	\$ 85	\$ 90	\$ 100	\$ 110	\$ 120	\$ 130	\$ 140	\$ 150	\$ 160	\$ 170	\$ 180	\$ 190	and over		
						45	50	55	60	65	70	75	80	85	90	100	110	120	130	140	150	160	170	180	190	over			
WOMEN																													
BILLERS, MACHINE (BILLING MACHINE)	200	38.5	\$ 81.50	\$ 78.50	\$ 67.00-89.00	-	-	4	13	22	28	18	21	9	47	3	4	10	20	1	-	-	-	-	-	-	-	-	-
MANUFACTURING	102	38.5	80.50	85.50	69.50-88.50	-	-	1	6	5	15	7	5	6	47	3	4	1	1	1	-	-	-	-	-	-	-	-	-
NONMANUFACTURING	98	38.5	82.50	74.50	64.50-112.50	-	-	3	7	17	13	11	16	3	-	-	-	9	19	-	-	-	-	-	-	-	-	-	
BILLERS, MACHINE (BOOKKEEPING MACHINE)	254	38.5	74.00	75.50	65.00-84.50	-	-	8	30	26	20	37	44	28	26	33	2	-	-	-	-	-	-	-	-	-	-	-	-
MANUFACTURING	95	38.0	82.50	83.50	76.00-92.00	-	-	-	-	-	1	19	17	15	12	29	2	-	-	-	-	-	-	-	-	-	-	-	-
NONMANUFACTURING	159	39.0	69.00	69.00	60.50-78.50	-	-	8	30	26	19	18	27	13	14	4	-	-	-	-	-	-	-	-	-	-	-	-	-
RETAIL TRADE	117	39.0	68.00	66.50	60.00-79.00	-	-	8	22	24	15	11	10	13	10	4	-	-	-	-	-	-	-	-	-	-	-	-	-
BOOKKEEPING-MACHINE OPERATORS, CLASS A	289	38.5	89.00	89.50	80.00-101.50	-	-	-	1	7	19	20	26	44	31	59	60	21	-	-	1	-	-	-	-	-	-	-	-
MANUFACTURING	151	39.0	96.00	100.00	91.00-105.50	-	-	-	1	-	12	7	8	5	42	54	21	-	-	1	-	-	-	-	-	-	-	-	-
NONMANUFACTURING	138	37.5	81.00	82.50	75.00-88.00	-	-	-	1	7	18	8	19	36	26	17	6	-	-	-	-	-	-	-	-	-	-	-	-
BOOKKEEPING-MACHINE OPERATORS, CLASS B	804	38.5	73.00	71.50	65.50-82.00	-	5	42	77	57	187	131	79	73	39	80	21	5	6	2	-	-	-	-	-	-	-	-	-
MANUFACTURING	258	38.0	77.50	74.50	69.00-90.00	-	-	-	5	18	51	60	33	7	19	56	6	3	-	-	-	-	-	-	-	-	-	-	-
NONMANUFACTURING	546	38.5	71.00	69.00	62.50-80.00	-	5	42	72	39	136	71	46	66	20	24	15	2	6	2	-	-	-	-	-	-	-	-	-
PUBLIC UTILITIES ³	41	38.0	79.00	78.50	74.50-86.00	-	-	-	4	-	1	6	14	4	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-
WHOLESALE TRADE	147	38.5	81.00	79.50	69.50-91.00	-	-	6	-	2	32	20	16	27	6	13	15	2	6	2	-	-	-	-	-	-	-	-	-
RETAIL TRADE	113	38.5	67.50	69.00	59.00-74.50	-	-	12	21	7	21	28	8	4	3	9	-	-	-	-	-	-	-	-	-	-	-	-	-
FINANCE ⁴	224	39.0	64.00	65.50	58.00-69.00	-	5	24	47	30	80	14	7	16	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, ACCOUNTING, CLASS A	1,258	38.0	94.00	93.00	82.50-105.00	-	-	1	11	13	33	64	108	181	130	303	190	127	56	13	23	2	3	-	-	-	-	-	-
MANUFACTURING	506	39.0	100.00	99.00	89.00-111.50	-	-	-	-	-	9	11	33	58	19	132	104	77	34	12	14	2	1	-	-	-	-	-	-
NONMANUFACTURING	752	37.5	90.00	88.50	80.50-99.00	-	-	1	11	13	24	53	75	123	111	171	86	50	22	1	9	-	2	-	-	-	-	-	-
PUBLIC UTILITIES ³	76	38.0	104.00	97.50	95.00-114.50	-	-	-	-	-	-	-	6	1	48	1	11	-	-	9	-	-	-	-	-	-	-	-	-
WHOLESALE TRADE	152	39.0	93.00	87.50	83.00-103.00	-	-	-	-	-	-	13	43	39	17	22	4	11	1	-	-	-	2	-	-	-	-	-	-
RETAIL TRADE	268	38.5	88.50	87.50	79.00-100.50	-	-	1	2	13	9	14	17	37	23	38	28	25	1	-	-	-	-	-	-	-	-	-	-
FINANCE ⁴	277	36.5	85.50	86.00	76.50-94.50	-	-	-	9	-	13	33	43	31	46	63	29	10	-	-	-	-	-	-	-	-	-	-	-
CLERKS, ACCOUNTING, CLASS B	2,246	38.0	73.00	71.00	63.50-80.00	-	3	57	255	341	410	332	280	180	159	114	49	38	16	6	4	2	-	-	-	-	-	-	-
MANUFACTURING	606	39.0	76.00	75.00	66.50-85.50	-	-	11	45	72	69	102	98	50	75	52	23	8	1	-	-	-	-	-	-	-	-	-	-
NONMANUFACTURING	1,640	37.5	72.00	69.50	63.00-78.50	-	3	46	210	269	341	230	182	130	84	62	26	30	15	6	4	2	-	-	-	-	-	-	-
PUBLIC UTILITIES ³	192	38.5	91.00	87.00	75.00-114.00	-	-	-	-	17	22	9	13	28	18	24	13	28	14	6	-	-	-	-	-	-	-	-	-
WHOLESALE TRADE	268	38.5	75.00	74.50	66.50-83.50	-	-	19	18	8	72	20	52	18	28	23	2	2	-	-	4	2	-	-	-	-	-	-	-
RETAIL TRADE	556	38.0	68.00	67.50	61.00-74.00	-	3	10	109	106	111	104	46	31	15	12	8	-	1	-	-	-	-	-	-	-	-	-	-
FINANCE ⁴	498	37.0	67.50	67.00	61.50-73.50	-	-	13	81	111	108	88	59	20	16	2	-	-	-	-	-	-	-	-	-	-	-	-	-
SERVICES	126	37.5	72.50	71.50	65.00-82.00	-	-	4	2	27	28	5	12	33	7	1	3	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE, CLASS A	467	37.5	79.00	78.00	68.00-89.00	-	-	-	11	56	79	71	30	67	46	58	41	6	2	-	-	-	-	-	-	-	-	-	-
MANUFACTURING	173	38.5	85.00	84.50	74.00-95.50	-	-	-	-	-	21	29	9	32	28	18	30	4	2	-	-	-	-	-	-	-	-	-	-
NONMANUFACTURING	294	36.5	75.50	72.50	65.50-85.00	-	-	-	11	56	58	42	21	35	18	40	11	2	-	-	-	-	-	-	-	-	-	-	-
FINANCE ⁴	191	36.5	73.00	69.50	64.50-77.50	-	-	-	3	51	47	36	13	10	2	18	10	1	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE, CLASS B	1,561	37.5	61.00	60.00	55.00-66.00	1	55	324	400	348	218	110	43	27	9	21	5	-	-	-	-	-	-	-	-	-	-	-	-
MANUFACTURING	248	38.5	67.00	66.00	61.50-72.00	-	2	17	22	72	66	21	13	23	5	5	2	-	-	-	-	-	-	-	-	-	-	-	-
NONMANUFACTURING	1,313	37.5	60.00	59.00	54.50-64.50	1	53	307	378	276	152	89	30	4	4	16	3	-	-	-	-	-	-	-	-	-	-	-	-
PUBLIC UTILITIES ³	36	39.0	78.50	81.00	68.00-93.00	-	-	4	3	-	4	6	1	3	1	11	3	-	-	-	-	-	-	-	-	-	-	-	-
WHOLESALE TRADE	155	39.5	62.00	63.00	59.00-66.50	-	-	10	37	54	45	-	-	-	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-
RETAIL TRADE	99	38.5	59.50	57.50	54.50-65.00	1	-	27	41	6	6	9	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
FINANCE ⁴	953	37.0	58.50	58.00	53.50-63.00	-	53	256	297	196	83	57	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE, CLASS C	1,158	38.5	58.00	56.00	52.50-61.00	-	75	437	339	113	54	49	60	13	10	8	-	-	-	-	-	-	-	-	-	-	-	-	-
MANUFACTURING	329	38.5	64.50	62.00	56.50-75.00	-	10	38	101	39	29	29	56	11	9	7	-	-	-	-	-	-	-	-	-	-	-	-	-
NONMANUFACTURING	829	38.5	55.00	54.50	52.00-58.50	-	65	399	238	74	25	20	4	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-
PUBLIC UTILITIES ³	26	37.5	68.00	64.00	61.00-78.00	-	-	-	4	12	2	-	4	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-
RETAIL TRADE	198	39.5	52.00	53.00	51.50-54.50	-	-	154	28	5	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
FINANCE ⁴	540	38.0	55.00	54.50	51.50-58.00	-	63	238	167	44	23	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

Table A-1. Office Occupations—SMSA—Men and Women—Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Statistical Area), Pa.—N.J., November 1965)

Sex, occupation, and industry division	Number of workers	Average weekly hour ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																									
			Mean ²	Median ²	Middle range ²	\$ 40	\$ 45	\$ 50	\$ 55	\$ 60	\$ 65	\$ 70	\$ 75	\$ 80	\$ 85	\$ 90	\$ 100	\$ 110	\$ 120	\$ 130	\$ 140	\$ 150	\$ 160	\$ 170	\$ 180	\$ 190					
						and under	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	and
						45	50	55	60	65	70	75	80	85	90	100	110	120	130	140	150	160	170	180	190	over					
WOMEN - CONTINUED																															
CLERKS, ORDER -----	768	38.5	\$ 76.00	\$ 76.50	\$ 66.00-85.50	-	-	33	65	78	93	60	169	74	66	84	32	5	2	5	-	-	2	-	-	-	-	-			
MANUFACTURING -----	430	38.5	78.50	79.00	70.00-87.50	-	-	-	40	29	38	29	95	60	62	48	18	4	2	5	-	-	-	-	-	-	-	-			
NONMANUFACTURING -----	338	39.0	72.50	71.00	62.50-79.00	-	-	33	25	49	55	31	74	14	4	36	14	1	-	-	-	-	2	-	-	-	-	-			
WHOLESALE TRADE -----	235	39.5	75.00	72.00	64.50-84.50	-	-	10	17	34	44	29	35	9	4	36	14	1	-	-	-	-	-	-	-	-	-	-			
RETAIL TRADE -----	101	38.5	67.50	68.00	56.50-77.50	-	-	23	8	15	9	2	39	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
CLERKS, PAYROLL -----	930	38.5	84.00	82.00	71.00-94.50	-	-	24	55	28	107	81	116	124	86	125	98	31	40	11	1	1	2	-	-	-	-	-			
MANUFACTURING -----	631	39.0	85.00	83.50	73.00-94.50	-	-	7	41	23	61	42	70	106	65	90	63	22	38	2	1	1	-	-	-	-	-	-			
NONMANUFACTURING -----	295	38.0	81.50	78.00	69.00-94.50	-	-	17	14	5	47	39	46	18	21	35	35	9	2	9	-	-	2	-	-	-	-	-			
PUBLIC UTILITIES ³ -----	48	39.0	86.00	78.00	69.50-99.00	-	-	-	-	-	14	5	10	1	4	3	1	4	1	5	-	-	-	-	-	-	-	-			
RETAIL TRADE -----	83	39.0	74.00	75.00	59.00-83.50	-	-	15	8	4	12	3	14	10	-	4	10	2	1	-	-	-	-	-	-	-	-	-			
FINANCE ⁴ -----	99	36.0	77.00	74.50	69.50-89.00	-	-	2	4	1	20	26	15	1	8	17	4	1	-	-	-	-	-	-	-	-	-	-			
COMPTOMETER OPERATORS -----	737	38.5	79.00	77.50	69.50-89.50	1	2	10	34	51	99	124	100	74	66	100	65	10	1	-	-	-	-	-	-	-	-	-			
MANUFACTURING -----	166	39.0	85.50	85.50	78.50-94.00	-	-	2	1	-	14	20	7	38	20	47	10	6	1	-	-	-	-	-	-	-	-	-			
NONMANUFACTURING -----	571	38.5	77.00	75.00	68.00-86.50	1	2	8	33	51	85	104	93	36	46	53	55	4	-	-	-	-	-	-	-	-	-	-			
PUBLIC UTILITIES ³ -----	60	39.5	98.50	105.00	94.00-108.00	-	-	-	-	-	-	8	2	1	2	4	40	3	-	-	-	-	-	-	-	-	-	-			
WHOLESALE TRADE -----	158	39.5	76.50	72.00	72.00-79.50	-	-	-	2	21	40	61	6	19	3	6	-	-	-	-	-	-	-	-	-	-	-	-			
RETAIL TRADE -----	345	37.5	73.50	72.00	64.50-84.00	1	2	8	33	49	57	55	30	29	25	46	9	1	-	-	-	-	-	-	-	-	-	-			
KEYPUNCH OPERATORS, CLASS A -----	1,267	38.5	87.00	87.00	78.50-95.50	-	-	2	9	13	76	83	191	195	177	337	139	20	13	12	-	-	-	-	-	-	-	-			
MANUFACTURING -----	690	39.5	89.50	90.00	82.00-97.00	-	-	-	-	1	10	32	79	113	112	199	121	16	7	-	-	-	-	-	-	-	-	-			
NONMANUFACTURING -----	577	38.0	84.00	82.00	75.00-94.00	-	-	2	9	12	66	51	112	82	65	138	18	4	6	12	-	-	-	-	-	-	-	-			
WHOLESALE TRADE -----	145	38.5	81.50	79.50	77.50-85.50	-	-	-	-	-	-	-	78	28	26	11	-	2	-	-	-	-	-	-	-	-	-	-			
FINANCE ⁴ -----	279	36.5	77.00	75.00	68.50-85.00	-	-	2	9	12	66	51	34	36	36	23	10	-	-	-	-	-	-	-	-	-	-	-			
KEYPUNCH OPERATORS, CLASS B -----	2,045	38.0	73.00	72.00	64.00-80.00	-	5	54	187	334	319	315	314	160	122	148	68	17	1	1	-	-	-	-	-	-	-	-			
MANUFACTURING -----	618	39.5	76.00	76.00	67.50-84.00	-	-	3	47	71	72	94	126	62	53	63	25	-	1	1	-	-	-	-	-	-	-	-			
NONMANUFACTURING -----	1,427	38.0	72.00	70.00	63.00-79.00	-	5	51	140	263	247	221	188	98	69	85	43	17	-	-	-	-	-	-	-	-	-	-			
PUBLIC UTILITIES ³ -----	218	38.5	82.00	76.00	68.50-93.50	-	-	-	-	9	66	32	14	16	10	29	29	13	-	-	-	-	-	-	-	-	-	-			
WHOLESALE TRADE -----	332	39.0	76.50	76.00	68.50-85.50	-	-	-	26	31	39	61	52	39	32	40	9	3	-	-	-	-	-	-	-	-	-	-			
RETAIL TRADE -----	197	38.5	70.00	68.00	61.50-79.50	-	5	13	18	47	25	26	16	17	9	15	5	1	-	-	-	-	-	-	-	-	-	-			
FINANCE ⁴ -----	630	36.5	66.00	65.50	60.50-73.00	-	-	38	96	176	98	102	90	19	10	1	-	-	-	-	-	-	-	-	-	-	-	-			
OFFICE GIRLS -----	398	38.0	60.50	57.50	53.50-63.00	2	4	134	115	75	20	6	21	2	3	8	7	1	-	-	-	-	-	-	-	-	-	-			
MANUFACTURING -----	95	39.0	65.00	62.50	58.00-75.50	-	-	14	17	31	6	3	19	1	1	3	-	-	-	-	-	-	-	-	-	-	-	-			
NONMANUFACTURING -----	313	37.5	59.00	56.50	53.00-60.50	2	4	120	98	44	14	3	2	1	2	5	7	1	-	-	-	-	-	-	-	-	-	-			
WHOLESALE TRADE -----	70	39.0	58.50	58.00	55.50-61.50	-	-	16	33	14	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
RETAIL TRADE -----	55	38.5	55.50	55.00	52.50-59.00	2	-	26	18	7	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
FINANCE ⁴ -----	136	36.0	56.50	55.50	52.50-59.00	-	4	59	47	17	3	3	1	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-			
SECRETARIES ^{5,6} -----	8,109	38.5	105.50	102.50	91.50-117.50	-	-	-	11	23	115	113	347	455	674	1883	1550	1186	757	484	219	128	87	38	29	10					
MANUFACTURING -----	4,929	39.0	109.50	107.00	96.50-121.00	-	-	-	-	41	30	105	167	289	1070	1070	1049	873	566	387	172	92	48	22	10	8					
NONMANUFACTURING -----	3,180	37.5	99.00	95.00	86.00-109.00	-	-	-	11	23	74	83	242	288	385	813	501	313	191	97	47	36	39	16	19	2					
PUBLIC UTILITIES ³ -----	357	38.5	128.50	123.00	105.50-155.50	-	-	-	-	-	4	4	8	-	9	38	40	69	30	40	18	28	34	14	19	2					
WHOLESALE TRADE -----	681	38.0	103.50	102.00	92.00-115.00	-	-	-	-	4	4	8	14	38	59	171	163	120	48	19	21	7	3	2	-	-	-	-			
RETAIL TRADE -----	254	38.0	94.50	94.00	84.50-105.50	-	-	7	3	6	7	16	27	27	27	69	41	24	15	10	1	1	-	-	-	-	-	-			
FINANCE ⁴ -----	1,570	37.0	91.50	91.00	82.00-100.00	-	-	-	2	12	46	58	184	207	222	455	201	81	73	20	7	-	2	-	-	-	-	-			
SERVICES -----	318	38.0	94.50	95.00	86.50-106.50	-	-	-	2	4	14	6	20	16	68	80	56	19	25	8	-	-	-	-	-	-	-	-			
SECRETARIES, CLASS A ⁵ -----	622	38.5	123.50	121.50	104.00-134.50	-	-	-	7	-	-	-	10	1	30	41	103	102	125	64	35	20	24	21	29	10					
MANUFACTURING -----	425	38.5	126.00	124.00	108.00-142.00	-	-	-	-	-	-	-	10	-	24	3	76	76	77	48	31	19	23	20	10	8					
NONMANUFACTURING -----	197	38.0	118.00	117.50	99.50-129.00	-	-	-	7	-	-	-	-	1	6	38	27	26	48	16	4	1	1	1	19	2					
PUBLIC UTILITIES ³ -----	38	39.5	156.50	189.50	127.00-189.00	-	-	-	-	-	-	-	-	-	-	4	-	3	7	-	1	-	1	1	19	2					
FINANCE ⁴ -----	70	37.5	108.00	106.00	94.50-121.00	-	-	-	-	-	-	-	-	-	3	26	12	10	14	3	2	-	-	-	-	-	-	-			

See footnotes at end of table.

Table A-1. Office Occupations—SMSA—Men and Women—Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Statistical Area), Pa.-N.J., November 1965)

Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																													
			Mean ²	Median ²	Middle range ²	\$ 40 and under	\$ 45	\$ 50	\$ 55	\$ 60	\$ 65	\$ 70	\$ 75	\$ 80	\$ 85	\$ 90	\$ 100	\$ 110	\$ 120	\$ 130	\$ 140	\$ 150	\$ 160	\$ 170	\$ 180	\$ 190																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																									

See footnotes at end of table.

Table A-1. Office Occupations—SMSA—Men and Women—Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Area), Pa.-N.J., November 1965)

Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																						
			Mean ²	Median ²	Middle range ²	\$ 40 and under	\$ 45	\$ 50	\$ 55	\$ 60	\$ 65	\$ 70	\$ 75	\$ 80	\$ 85	\$ 90	\$ 100	\$ 110	\$ 120	\$ 130	\$ 140	\$ 150	\$ 160	\$ 170	\$ 180	\$ 190 and over		
						45	50	55	60	65	70	75	80	85	90	100	110	120	130	140	150	160	170	180	190	over		
WOMEN - CONTINUED																												
SWITCHBOARD OPERATOR-RECEPTIONISTS- MANUFACTURING -----	946	38.5	\$ 75.00	\$ 76.00	\$ 69.50- 82.50	-	-	1	49	102	50	196	205	146	81	59	15	-	2	-	-	-	-	-	-	-	-	-
NONMANUFACTURING -----	557	39.0	74.50	75.00	68.00- 81.50	-	-	-	12	87	65	121	120	47	56	38	11	-	-	-	-	-	-	-	-	-	-	-
PUBLIC UTILITIES ³ -----	389	38.0	75.50	77.50	71.50- 83.00	-	-	1	37	15	25	75	85	99	25	21	4	-	2	-	-	-	-	-	-	-	-	-
WHOLESALE TRADE -----	69	38.5	82.00	82.50	75.50- 90.50	-	-	-	1	-	2	13	12	15	8	18	-	-	-	-	-	-	-	-	-	-	-	-
SERVICES -----	181	38.0	77.00	78.50	73.00- 82.50	-	-	-	6	15	-	39	45	59	8	3	4	-	2	-	-	-	-	-	-	-	-	-
TABULATING-MACHINE OPERATORS, CLASS A -----	67	38.5	74.00	74.50	69.00- 80.50	-	-	-	2	-	19	14	15	8	9	-	-	-	-	-	-	-	-	-	-	-	-	-
TABULATING-MACHINE OPERATORS, CLASS B -----	209	38.5	90.00	90.00	79.50- 99.50	-	-	-	-	2	4	14	37	21	28	56	37	3	5	2	-	-	-	-	-	-	-	-
MANUFACTURING -----	79	39.5	92.00	94.00	85.00-100.00	-	-	-	-	-	4	6	16	4	17	24	12	1	5	-	-	-	-	-	-	-	-	-
NONMANUFACTURING -----	130	37.5	88.50	88.50	78.50- 99.50	-	-	-	-	2	4	8	27	17	11	32	25	2	-	2	-	-	-	-	-	-	-	-
FINANCE ⁴ -----	56	36.5	85.00	86.00	81.00- 96.00	-	-	-	-	2	2	4	4	15	10	19	-	-	-	-	-	-	-	-	-	-	-	-
TABULATING-MACHINE OPERATORS, CLASS C -----	141	38.0	73.00	72.50	67.50- 81.50	-	-	4	6	4	46	24	16	21	14	4	-	2	-	-	-	-	-	-	-	-	-	-
NONMANUFACTURING -----	134	37.5	72.00	71.50	67.00- 80.50	-	-	4	6	4	46	24	16	20	12	2	-	-	-	-	-	-	-	-	-	-	-	-
TRANSCRIBING-MACHINE OPERATORS, GENERAL -----	907	37.5	74.50	73.50	64.00- 83.50	-	-	12	111	134	108	119	106	122	68	98	13	16	-	-	-	-	-	-	-	-	-	-
MANUFACTURING -----	287	38.0	79.50	82.00	70.50- 89.50	-	-	-	4	13	53	37	13	63	37	62	2	3	-	-	-	-	-	-	-	-	-	-
NONMANUFACTURING -----	620	37.5	72.00	71.00	61.50- 80.00	-	-	12	107	121	55	82	93	59	31	36	11	13	-	-	-	-	-	-	-	-	-	-
WHOLESALE TRADE -----	98	38.5	82.00	82.00	77.00- 86.00	-	-	-	4	6	1	7	16	39	8	8	-	9	-	-	-	-	-	-	-	-	-	-
SERVICES -----	382	37.0	69.50	68.50	61.00- 77.00	-	-	8	65	93	36	65	57	19	19	18	2	-	-	-	-	-	-	-	-	-	-	-
TYPISTS, CLASS A -----	1,425	38.5	83.00	82.00	73.00- 92.00	-	-	-	32	68	151	163	210	228	167	210	149	34	9	4	-	-	-	-	-	-	-	-
MANUFACTURING -----	752	39.0	85.00	85.00	77.50- 94.00	-	-	-	18	27	48	52	94	141	106	158	100	3	1	4	-	-	-	-	-	-	-	-
NONMANUFACTURING -----	673	37.5	80.50	78.00	70.50- 87.50	-	-	-	14	41	103	111	116	87	61	52	45	31	8	-	-	-	-	-	-	-	-	-
PUBLIC UTILITIES ³ -----	133	39.5	97.00	106.00	84.00-111.00	-	-	-	-	1	21	4	6	2	10	12	39	31	7	-	-	-	-	-	-	-	-	-
WHOLESALE TRADE -----	75	38.0	82.00	83.50	79.00- 87.50	-	-	-	6	-	-	-	16	24	23	3	2	-	1	-	-	-	-	-	-	-	-	-
FINANCE ⁴ -----	316	37.0	72.00	72.00	67.50- 77.50	-	-	-	7	38	74	96	48	41	7	5	-	-	-	-	-	-	-	-	-	-	-	-
SERVICES -----	121	37.5	85.00	85.00	78.00- 93.50	-	-	-	-	-	-	4	43	14	20	32	8	-	-	-	-	-	-	-	-	-	-	-
TYPISTS, CLASS B -----	4,140	38.0	65.50	64.00	58.00- 72.00	-	43	451	917	809	683	562	371	182	82	36	44	16	4	-	-	-	-	-	-	-	-	-
MANUFACTURING -----	1,129	39.0	70.50	69.50	62.50- 78.00	-	12	34	150	161	231	183	139	94	65	19	32	5	4	-	-	-	-	-	-	-	-	-
NONMANUFACTURING -----	3,011	38.0	63.50	62.00	57.00- 69.50	-	31	417	767	648	452	319	232	88	17	17	12	11	-	-	-	-	-	-	-	-	-	-
PUBLIC UTILITIES ³ -----	89	39.5	84.50	77.50	70.50-105.00	-	-	4	-	9	7	21	8	4	3	10	12	11	-	-	-	-	-	-	-	-	-	-
WHOLESALE TRADE -----	466	39.5	65.50	65.50	61.50- 70.00	-	-	23	43	157	125	55	41	16	-	6	-	-	-	-	-	-	-	-	-	-	-	-
RETAIL TRADE -----	442	38.5	62.50	59.50	56.50- 69.00	-	2	66	163	63	48	31	28	27	14	-	-	-	-	-	-	-	-	-	-	-	-	-
FINANCE ⁴ -----	1,919	37.0	62.00	61.00	56.50- 68.00	-	29	294	555	413	262	181	154	31	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SERVICES -----	95	38.0	64.50	68.00	54.00- 73.00	-	-	30	6	6	10	31	1	10	-	1	-	-	-	-	-	-	-	-	-	-	-	-

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.² The mean is computed for each job by totaling the earnings of all workers and dividing by the number of workers. The median designates position—half of the employees surveyed receive more than the rate shown; half receive less than the rate shown. The middle range is defined by 2 rates of pay; a fourth of the workers earn less than the lower of these rates and a fourth earn more than the higher rate.³ Transportation, communication, and other public utilities.⁴ Finance, insurance, and real estate.⁵ Description for this occupation has been revised since the last survey in this area. See appendix A.⁶ May include workers other than those presented separately.

Table A-1a. Office Occupations—Manufacturing—3 Inner Counties—Men and Women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis in manufacturing, Philadelphia (Delaware and Philadelphia Counties, Pa., and Camden County, N. J.), Pa.—N. J., November 1965)

Sex and occupation	Number of workers	Average weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																						
			Mean ²	Median ²	Middle range ²	\$ 45 and under	\$ 50	\$ 55	\$ 60	\$ 65	\$ 70	\$ 75	\$ 80	\$ 85	\$ 90	\$ 95	\$ 100	\$ 105	\$ 110	\$ 115	\$ 120	\$ 130	\$ 140	\$ 150	\$ 160	\$ 170 and over		
						50	55	60	65	70	75	80	85	90	95	100	105	110	115	120	130	140	150	160	170	over		
MEN																												
CLERKS, ACCOUNTING, CLASS A -----	174	39.5	\$ 112.50	\$ 108.00	\$ 98.50-126.50	-	-	-	-	2	-	1	6	6	15	19	23	26	7	13	25	6	12	13	-	-	-	-
CLERKS, ACCOUNTING, CLASS B -----	74	38.0	89.00	90.00	84.00-101.00	-	-	1	1	2	4	3	10	16	12	4	17	1	2	1	-	-	-	-	-	-	-	-
CLERKS, ORDER -----	72	39.0	91.00	92.50	74.00-103.00	-	-	4	-	-	17	-	14	1	-	12	11	-	1	7	5	-	-	-	-	-	-	-
CLERKS, PAYROLL -----	53	38.5	98.50	97.00	88.50-105.50	-	-	-	-	-	-	-	5	13	1	20	1	4	-	4	4	-	-	-	1	-	-	-
OFFICE BOYS -----	191	39.0	66.00	63.00	55.00- 78.00	14	35	14	54	7	8	21	23	1	10	3	1	-	-	-	-	-	-	-	-	-	-	-
TABULATING-MACHINE OPERATORS, CLASS A -----	131	39.5	122.00	121.50	109.00-141.00	-	-	-	-	-	-	-	2	2	5	8	9	9	14	12	26	11	27	1	5	-	-	-
TABULATING-MACHINE OPERATORS, CLASS B -----	178	39.5	98.50	96.50	89.50-104.50	-	-	-	-	-	1	2	7	37	29	39	22	10	11	5	11	1	1	2	-	-	-	-
TABULATING-MACHINE OPERATORS, CLASS C -----	52	39.0	78.50	78.00	73.00- 84.00	-	-	3	7	-	5	20	6	1	4	4	1	1	-	-	-	-	-	-	-	-	-	-
WOMEN																												
BILLERS, MACHINE (BILLING MACHINE) -----	92	38.5	78.50	85.50	69.00- 88.00	-	1	6	5	15	7	1	6	47	3	-	-	-	-	1	-	-	-	-	-	-	-	-
BILLERS, MACHINE (BOOKKEEPING MACHINE) -----	81	38.0	82.50	83.50	77.00- 91.50	-	-	-	-	1	13	16	15	12	15	7	1	1	-	-	-	-	-	-	-	-	-	-
BOOKKEEPING-MACHINE OPERATORS, CLASS A -----	88	39.0	94.50	97.50	86.00-110.00	-	-	-	-	1	12	-	8	5	10	18	2	11	21	-	-	-	-	-	-	-	-	-
BOOKKEEPING-MACHINE OPERATORS, CLASS B -----	221	38.0	77.00	74.00	69.00- 90.00	-	-	5	18	42	54	29	6	11	33	17	4	2	-	-	-	-	-	-	-	-	-	-
CLERKS, ACCOUNTING, CLASS A -----	361	38.5	101.00	99.00	90.50-112.50	-	-	-	-	9	11	27	26	12	51	53	34	31	34	20	28	8	14	2	1	-	-	-
CLERKS, ACCOUNTING, CLASS B -----	444	39.0	75.00	75.50	66.00- 85.00	-	4	45	53	37	76	88	29	62	22	19	2	2	5	-	-	-	-	-	-	-	-	-
CLERKS, FILE, CLASS A -----	150	38.5	84.00	83.50	73.00- 92.50	-	-	-	-	21	29	9	23	27	8	3	21	3	2	2	2	-	-	-	-	-	-	-
CLERKS, FILE, CLASS B -----	207	38.5	66.00	64.50	61.00- 71.50	2	17	22	70	39	20	9	20	3	2	1	2	-	-	-	-	-	-	-	-	-	-	-
CLERKS, FILE, CLASS C -----	225	37.5	66.00	63.50	56.50- 77.00	10	23	75	7	12	19	56	9	9	5	-	-	-	-	-	-	-	-	-	-	-	-	-
CLERKS, ORDER -----	275	38.0	78.00	79.50	70.00- 88.50	-	-	29	12	27	29	47	35	42	32	11	4	3	3	1	-	-	-	-	-	-	-	-
CLERKS, PAYROLL -----	418	38.5	87.00	85.00	74.50- 97.50	-	7	7	19	37	37	40	64	48	45	19	20	18	10	7	38	1	-	1	-	-	-	-
COMPTOMETER OPERATORS -----	143	38.5	84.50	85.50	78.50- 93.00	-	2	1	-	14	14	7	32	20	31	16	3	2	-	-	1	-	-	-	-	-	-	-
KEYPUNCH OPERATORS, CLASS A -----	537	39.0	90.50	91.00	83.00- 99.00	-	-	-	1	9	16	44	99	75	128	41	63	42	5	8	6	-	-	-	-	-	-	-
KEYPUNCH OPERATORS, CLASS B -----	421	39.0	74.00	74.50	66.50- 80.00	-	3	28	58	57	75	97	35	28	19	14	7	-	-	-	-	-	-	-	-	-	-	-
OFFICE GIRLS -----	70	38.5	66.00	63.50	56.50- 76.50	-	14	12	13	6	2	19	1	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

Table A-1b. Office Occupations—Manufacturing—5 Outer Counties—Men and Women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis in manufacturing, Philadelphia (Bucks, Chester, and Montgomery Counties, Pa., and Burlington and Gloucester Counties, N.J.), Pa.-N.J., November 1965)

Sex and occupation	Number of workers	Average weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																							
			Mean ²	Median ²	Middle range ²	\$ 50 and under	\$ 55	\$ 60	\$ 65	\$ 70	\$ 75	\$ 80	\$ 85	\$ 90	\$ 95	\$ 100	\$ 105	\$ 110	\$ 115	\$ 120	\$ 125	\$ 130	\$ 135	\$ 140	\$ 145	\$ 150 and over			
						55	60	65	70	75	80	85	90	95	100	105	110	115	120	125	130	135	140	145	150	over			
MEN																													
CLERKS, ACCOUNTING, CLASS A -----	135	40.0	\$ 119.50	\$ 118.50	\$ 105.50-131.00	-	-	-	-	-	-	-	1	3	9	20	12	6	24	2	20	20	7	-	4	7			
CLERKS, PAYROLL -----	57	40.0	130.00	129.50	113.00-146.00	-	-	-	-	-	-	6	-	-	1	-	1	11	-	3	8	5	1	7	2	3	12		
OFFICE BOYS -----	67	39.5	72.50	71.00	64.50- 80.50	-	3	15	15	6	11	14	-	2	1	-	-	-	-	-	-	-	-	-	-	-	-		
TABULATING-MACHINE OPERATORS, CLASS B -----	54	40.0	102.00	103.00	90.00-112.00	-	-	-	-	1	-	5	8	5	2	10	4	16	2	-	-	-	-	-	-	1	-		
WOMEN																													
BOOKKEEPING-MACHINE OPERATORS, CLASS A -----	63	39.5	98.00	101.50	93.00-104.00	-	-	-	-	-	7	-	-	14	-	35	6	-	-	-	-	-	-	-	-	1	-		
CLERKS, ACCOUNTING, CLASS A -----	145	39.0	98.50	100.00	85.00-109.50	-	-	-	-	-	6	32	7	24	4	19	20	21	2	5	1	3	1	-	-	-	-		
CLERKS, ACCOUNTING, CLASS B -----	162	39.5	78.00	74.50	67.50- 88.00	7	-	19	32	26	10	21	13	6	5	19	-	3	-	1	-	-	-	-	-	-	-		
CLERKS, FILE, CLASS C -----	104	40.0	62.00	62.00	57.00- 66.50	15	26	32	17	10	-	2	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-		
CLERKS, ORDER -----	155	39.5	79.50	79.00	70.00- 86.00	-	11	17	11	-	48	25	20	4	1	11	-	-	-	1	1	4	1	-	-	-	-		
CLERKS, PAYROLL -----	213	39.5	81.00	81.50	68.50- 91.50	-	34	4	23	5	30	42	17	19	7	18	7	1	4	-	-	1	-	1	-	-	-		
KEYPUNCH OPERATORS, CLASS A -----	153	40.0	87.00	86.50	78.00- 93.00	-	-	-	1	16	35	14	37	21	9	3	13	3	-	1	-	-	-	-	-	-	-		
KEYPUNCH OPERATORS, CLASS B -----	197	40.0	80.50	80.50	70.50- 90.50	-	19	13	15	19	29	27	25	13	17	18	-	-	-	1	-	1	-	-	-	-	-		
SECRETARIES ⁴ -----	1,649	39.5	105.00	103.00	95.00-113.50	-	-	-	15	-	25	64	126	188	266	229	179	209	78	127	33	30	22	12	21	25			
SECRETARIES, CLASS A ⁵ -----	143	39.0	116.00	112.00	103.00-124.50	-	-	-	-	-	-	-	19	1	-	29	7	42	3	8	2	7	2	5	4	14			
SECRETARIES, CLASS B ⁵ -----	344	39.0	110.00	111.00	105.50-119.50	-	-	-	15	-	4	16	-	17	5	17	82	68	38	42	14	2	4	2	11	7			
SECRETARIES, CLASS C ⁵ -----	592	40.0	103.50	101.50	95.50-108.00	-	-	-	-	-	1	7	60	62	125	156	54	30	22	27	11	20	12	1	1	3			
SECRETARIES, CLASS D ⁵ -----	422	39.5	96.50	95.50	90.50-100.00	-	-	-	-	-	20	40	40	97	122	23	27	17	12	19	2	-	1	1	-	1			
STENOGRAPHERS, GENERAL -----	592	39.5	82.00	81.00	71.00- 90.00	-	-	44	89	77	68	95	75	5	23	106	8	2	-	-	-	-	-	-	-	-	-		
STENOGRAPHERS, SENIOR -----	492	40.0	88.50	88.50	81.50- 96.00	-	-	-	8	28	48	115	66	96	50	32	30	6	8	3	2	-	-	-	-	-	-		
SWITCHBOARD OPERATORS, CLASS B -----	54	40.0	82.50	86.00	70.00- 92.00	-	-	-	14	6	3	2	11	13	-	3	2	-	-	-	-	-	-	-	-	-	-		
SWITCHBOARD OPERATOR-RECEPTIONISTS-----	137	39.5	79.00	78.00	73.00- 85.50	-	-	-	12	35	36	19	21	1	5	8	-	-	-	-	-	-	-	-	-	-	-		
TYPISTS, CLASS A -----	178	40.0	84.50	84.50	76.50- 92.50	-	-	-	16	17	35	25	25	31	8	8	9	-	-	-	-	4	-	-	-	-	-		
TYPISTS, CLASS B -----	302	39.0	78.00	76.00	70.00- 84.00	6	6	18	48	64	53	39	16	8	7	30	-	2	1	3	1	-	-	-	-	-	-		

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.² For definition of terms, see footnote 2, table A-1.³ Workers were distributed as follows: 4 at \$150 to \$155; 2 at \$160 to \$165; and 6 at \$175 to \$180.⁴ May include workers other than those presented separately.⁵ Description for this occupation has been revised since the last survey in this area. See appendix A.

Table A-2. Professional and Technical Occupations—SMSA—Men and Women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Statistical Area), Pa.-N.J., November 1965)

Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																								
			Mean ²	Median ²	Middle range ²	\$	60	65	70	75	\$	80	90	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240		
						Under \$60	60 and under	65	70	75	80	90	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240			
MEN																														
DRAFTSMEN, CLASS A -----	1,013	39.5	\$ 172.50	\$ 164.00	\$ 151.50-184.00	-	-	-	-	-	-	-	-	23	11	54	139	208	115	158	100	30	4	5	10	156				
MANUFACTURING -----	678	40.0	178.50	171.50	151.35-215.50	-	-	-	-	-	-	-	-	4	8	51	95	125	46	106	56	12	4	5	10	156				
NONMANUFACTURING -----	335	39.0	159.50	161.50	155.00-173.00	-	-	-	-	-	-	-	-	-	-	19	3	3	44	83	69	52	44	18	-	-	-	-		
PUBLIC UTILITIES ³ -----	25	37.5	167.50	165.00	159.50-189.00	-	-	-	-	-	-	-	-	-	-	-	-	2	5	8	4	6	-	-	-	-	-			
DRAFTSMEN, CLASS B -----	1,729	40.0	136.00	133.50	125.00-144.00	-	-	-	-	-	1	5	66	205	404	459	224	116	112	126	10	-	1	-	-	-	-			
MANUFACTURING -----	1,277	40.0	138.00	134.50	126.00-151.50	-	-	-	-	-	1	5	54	146	289	316	127	91	112	126	10	-	-	-	-	-	-			
NONMANUFACTURING -----	452	39.5	130.50	132.00	122.50-140.50	-	-	-	-	-	-	-	12	59	115	143	97	25	-	-	-	-	1	-	-	-	-			
DRAFTSMEN, CLASS C -----	501	39.5	110.50	107.00	96.50-122.00	-	-	8	2	11	90	181	214	149	78	35	40	93	-	-	-	-	-	-	-	-	-			
MANUFACTURING -----	634	40.0	114.00	109.00	97.50-132.00	-	-	8	1	8	68	112	131	93	49	31	40	93	-	-	-	-	-	-	-	-	-			
NONMANUFACTURING -----	267	39.5	103.00	103.50	94.00-113.00	-	-	-	1	3	22	69	83	56	29	4	-	-	-	-	-	-	-	-	-	-	-			
DRAFTSMEN-TRACTORS -----	249	39.5	75.50	76.00	68.50- 83.00	5	40	25	47	36	68	20	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
MANUFACTURING -----	108	40.0	82.00	81.50	75.50- 90.50	4	4	1	17	21	33	20	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
WOMEN																														
NURSES, INDUSTRIAL (REGISTERED) ---	389	39.5	108.50	108.50	97.50-119.00	-	-	1	5	3	30	75	91	91	51	27	6	4	-	-	-	1	-	-	-	-	-			
MANUFACTURING -----	316	39.5	109.50	109.50	99.00-119.50	-	-	-	-	1	19	67	77	78	44	23	3	4	-	-	-	-	-	-	-	-	-			
NONMANUFACTURING -----	73	38.5	104.00	103.50	89.00-118.00	-	-	1	5	2	11	12	14	13	7	4	3	-	-	-	-	1	-	-	-	-	-			

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.

² For definition of terms, see footnote 2, table A-1.

³ Transportation, communication, and other public utilities.

Table A-2a. Professional and Technical Occupations--Manufacturing--3 Inner Counties--Men and Women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis in manufacturing, Philadelphia (Delaware and Philadelphia Counties, Pa., and Camden County, N.J.), Pa.-N.J., November 1965)

Sex and occupation	Number of workers	Average weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																								
			Mean ²	Median ²	Middle range ²	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$			
						Under \$ 60	60 and under 65	65 70	70 75	75 80	80 90	90 100	100 110	110 120	120 130	130 140	140 150	150 160	160 170	170 180	180 190	190 200	200 210	210 220	220 230	230 240				
MEN																														
DRAFTSMEN, CLASS A -----	396	40.0	\$ 187.00	\$ 178.50	\$ 157.50-235.50	-	-	-	-	-	-	-	4	-	27	18	63	29	68	50	10	4	4	4	115					
DRAFTSMEN, CLASS B -----	797	40.0	139.50	136.50	126.00-154.50	-	-	-	-	-	1	5	27	71	214	135	103	77	81	81	2	-	-	-	-	-				
DRAFTSMEN, CLASS C -----	386	40.0	112.50	108.50	98.00-122.00	-	-	8	1	5	29	68	96	78	22	9	-	70	-	-	-	-	-	-	-	-				
DRAFTSMEN-TRACERS -----	59	39.5	85.50	89.00	80.00- 95.50	4	4	-	2	5	17	20	7	-	-	-	-	-	-	-	-	-	-	-	-	-				
WOMEN																														
NURSES, INDUSTRIAL (REGISTERED) ---	193	39.5	110.00	110.00	98.00-121.50	-	-	-	-	1	13	44	38	45	30	17	2	3	-	-	-	-	-	-	-	-	-			

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.² For definition of terms, see footnote 2, table A-1.

Table A-2b. Professional and Technical Occupations--Manufacturing--5 Outer Counties--Men and Women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis in manufacturing, Philadelphia (Bucks, Chester, and Montgomery Counties, Pa., and Burlington and Gloucester Counties, N.J.), Pa.-N.J., November 1965)

Sex and occupation	Number of workers	Average weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Number of workers receiving straight-time weekly earnings of—																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																													
			Mean ²	Median ²	Middle range ²	\$ 75 and under 80	\$ 80-85	\$ 85-90	\$ 90-95	\$ 95-100	\$ 100-105	\$ 105-110	\$ 110-115	\$ 115-120	\$ 120-130	\$ 130-140	\$ 140-150	\$ 150-160	\$ 160-170	\$ 170-180	\$ 180-190	\$ 190-200	\$ 200-210	\$ 210-220	\$ 220-230	\$ 230-240																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																									

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.² For definition of terms, see footnote 2, table A-1.

Table A-3. Office, Professional, and Technical Occupations—SMSA—Men and Women Combined

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Statistical Area), Pa.—N.J., November 1965)

Occupation and industry division	Number of workers	Average		Occupation and industry division	Number of workers	Average		Occupation and industry division	Number of workers	Average	
		Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)
OFFICE OCCUPATIONS				OFFICE OCCUPATIONS - CONTINUED				OFFICE OCCUPATIONS - CONTINUED			
BILLERS, MACHINE (BILLING MACHINE)	211	38.5	\$ 83.50	CLERKS, FILE, CLASS C	1,172	38.5	\$ 58.00	SECRETARIES ^{4 5} - CONTINUED			
MANUFACTURING	102	38.5	80.50	MANUFACTURING	333	38.5	65.00	SECRETARIES, CLASS A ⁵	633	38.5	123.50
NONMANUFACTURING	109	38.5	86.50	NONMANUFACTURING	839	38.5	55.00	MANUFACTURING	431	38.5	125.50
				PUBLIC UTILITIES ²	26	37.5	68.00	NONMANUFACTURING	202	38.0	119.00
				RETAIL TRADE	188	39.5	52.00	PUBLIC UTILITIES ²	43	39.5	155.00
				FINANCE ³	550	38.0	55.00	FINANCE ³	70	37.5	108.00
BILLERS, MACHINE (BOOKKEEPING MACHINE)	260	38.5	74.00	CLERKS, ORDER	1,054	39.0	83.00	SECRETARIES, CLASS B ⁵	1,492	38.5	113.00
MANUFACTURING	95	38.0	82.50	MANUFACTURING	537	38.5	84.00	MANUFACTURING	917	39.0	115.50
NONMANUFACTURING	165	39.0	69.00	NONMANUFACTURING	517	39.0	82.00	NONMANUFACTURING	575	37.0	108.50
RETAIL TRADE	117	39.0	68.00	WHOLESALE TRADE	402	39.5	85.00	PUBLIC UTILITIES ²	87	38.0	139.00
				RETAIL TRADE	113	38.5	71.50	WHOLESALE TRADE	84	37.5	117.00
BOOKKEEPING-MACHINE OPERATORS, CLASS A	289	38.5	89.00	CLERKS, PAYROLL	1,084	38.5	87.50	RETAIL TRADE	55	38.0	100.50
MANUFACTURING	151	39.0	96.00	MANUFACTURING	741	39.0	89.00	FINANCE ³	298	36.5	101.50
NONMANUFACTURING	138	37.5	81.00	NONMANUFACTURING	343	38.0	83.50	SERVICES	51	38.0	95.00
BOOKKEEPING-MACHINE OPERATORS, CLASS B				PUBLIC UTILITIES ²	59	38.5	88.00	SECRETARIES, CLASS C ⁵	2,641	39.0	106.00
MANUFACTURING	805	38.5	73.00	RETAIL TRADE	101	39.0	78.00	MANUFACTURING	1,734	39.5	109.50
NONMANUFACTURING	258	38.0	77.50	FINANCE ³	108	36.0	78.00	NONMANUFACTURING	907	38.0	99.00
MANUFACTURING	547	38.5	71.00					PUBLIC UTILITIES ²	111	38.0	126.00
PUBLIC UTILITIES ²	42	38.0	79.00	COMPTOMETER OPERATORS	740	38.5	79.00	WHOLESALE TRADE	183	38.0	109.00
WHOLESALE TRADE	147	38.5	81.00	MANUFACTURING	166	39.0	85.50	RETAIL TRADE	112	39.0	92.00
RETAIL TRADE	113	38.5	67.50	NONMANUFACTURING	574	38.5	77.00	FINANCE ³	447	37.5	91.00
FINANCE ³	224	39.0	64.00	WHOLESALE TRADE	158	39.5	76.50	SERVICES	54	38.5	86.50
				RETAIL TRADE	345	37.5	73.50				
CLERKS, ACCOUNTING, CLASS A	1,842	38.0	99.50	DUPLICATING-MACHINE OPERATORS (MIMEOGRAPH OR DITTO)	96	37.5	70.00	SECRETARIES, CLASS D ⁵	2,636	38.5	95.00
MANUFACTURING	815	39.0	106.00	NONMANUFACTURING	50	36.5	67.00	MANUFACTURING	1,401	39.0	98.50
NONMANUFACTURING	1,027	37.5	94.50					NONMANUFACTURING	1,235	37.5	91.00
PUBLIC UTILITIES ²	107	38.5	113.50	KEYPUNCH OPERATORS, CLASS A	1,250	38.5	87.00	PUBLIC UTILITIES ²	37	37.0	93.50
WHOLESALE TRADE	224	38.0	99.00	MANUFACTURING	696	39.5	89.50	WHOLESALE TRADE	466	38.0	99.50
RETAIL TRADE	236	38.5	91.00	NONMANUFACTURING	594	38.0	84.00	FINANCE ³	567	37.0	85.50
FINANCE ³	385	36.0	88.50	WHOLESALE TRADE	145	38.5	81.50	SERVICES	180	38.0	91.50
SERVICES	75	38.0	97.50	FINANCE ³	283	36.5	77.00				
CLERKS, ACCOUNTING, CLASS B	2,791	38.0	78.00	KEYPUNCH OPERATORS, CLASS B	2,054	38.0	73.00	STENOGRAPHERS, GENERAL	3,627	38.0	79.50
MANUFACTURING	908	39.0	85.50	MANUFACTURING	622	39.5	76.00	MANUFACTURING	1,880	39.0	81.00
NONMANUFACTURING	1,883	37.5	74.50	NONMANUFACTURING	1,432	38.0	72.00	NONMANUFACTURING	2,047	37.5	78.50
PUBLIC UTILITIES ²	271	38.5	98.50	PUBLIC UTILITIES ²	218	38.5	82.00	PUBLIC UTILITIES ²	329	38.0	93.50
WHOLESALE TRADE	345	38.0	78.50	WHOLESALE TRADE	333	39.0	76.50	WHOLESALE TRADE	575	37.0	84.00
RETAIL TRADE	571	38.0	68.00	RETAIL TRADE	197	38.5	70.00	RETAIL TRADE	186	37.5	70.50
FINANCE ³	562	37.0	68.00	FINANCE ³	630	36.5	66.00	FINANCE ³	902	37.5	71.50
SERVICES	134	37.5	72.50					STENOGRAPHERS, SENIOR	2,465	39.0	91.50
CLERKS, FILE, CLASS A	515	37.5	80.50	OFFICE BOYS AND GIRLS	1,135	38.0	66.00	MANUFACTURING	1,707	39.0	92.00
MANUFACTURING	194	38.5	87.00	MANUFACTURING	353	39.0	67.00	NONMANUFACTURING	758	38.0	90.00
NONMANUFACTURING	321	36.5	76.50	NONMANUFACTURING	782	37.5	65.50	PUBLIC UTILITIES ²	128	39.0	104.00
PUBLIC UTILITIES ²	27	37.0	89.50	WHOLESALE TRADE	147	38.0	61.50	WHOLESALE TRADE	227	39.0	94.00
WHOLESALE TRADE	62	36.5	87.00	RETAIL TRADE	95	38.5	56.50	FINANCE ³	251	36.0	82.50
FINANCE ³	201	36.5	73.00	FINANCE ³	294	36.5	56.50				
				SERVICES	89	37.0	59.50	SWITCH-BOARD OPERATORS, CLASS A	334	38.0	90.50
CLERKS, FILE, CLASS B	1,594	37.5	61.00	SECRETARIES ^{4 5}	8,180	38.5	105.50	MANUFACTURING	176	39.0	96.00
MANUFACTURING	263	38.5	68.00	MANUFACTURING	4,956	39.0	109.50	NONMANUFACTURING	158	37.0	84.00
NONMANUFACTURING	1,331	37.5	60.00	NONMANUFACTURING	3,224	37.5	99.50	FINANCE ³	125	36.5	81.00
PUBLIC UTILITIES ²	37	39.0	79.00	PUBLIC UTILITIES ²	383	38.5	129.00				
WHOLESALE TRADE	158	39.5	62.50	WHOLESALE TRADE	692	38.0	104.50				
RETAIL TRADE	160	38.5	59.50	RETAIL TRADE	258	38.0	94.50				
FINANCE ³	562	37.0	58.00	FINANCE ³	1,571	37.0	91.50				
SERVICES	74	37.5	67.00	SERVICES	320	38.0	94.50				

See footnotes at end of table.

Table A-3. Office, Professional, and Technical Occupations—SMSA—Men and Women Combined—Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Statistical Area), Pa.—N.J., November 1965)

Occupation and industry division	Number of workers	Average		Occupation and industry division	Number of workers	Average		Occupation and industry division	Number of workers	Average	
		Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)
OFFICE OCCUPATIONS - CONTINUED				OFFICE OCCUPATIONS - CONTINUED				PROFESSIONAL AND TECHNICAL OCCUPATIONS			
SWITCHBOARD OPERATORS, CLASS B ----	775	38.5	\$ 75.00	TABULATING-MACHINE OPERATORS, CLASS C ----	394	37.5	\$ 74.00	DRAFTSMEN, CLASS A ----	1,013	39.5	\$ 172.50
MANUFACTURING ----	175	39.0	82.00	MANUFACTURING ----	76	39.5	78.50	MANUFACTURING ----	678	40.0	178.50
NONMANUFACTURING ----	600	38.5	73.00	NONMANUFACTURING ----	318	37.5	73.00	NONMANUFACTURING ----	335	39.0	159.50
PUBLIC UTILITIES ² ----	99	39.0	97.50	PUBLIC UTILITIES ² ----	80	37.5	79.00	PUBLIC UTILITIES ² ----	25	37.5	167.50
RETAIL TRADE ----	170	39.0	66.50	WHOLESALE TRADE ----	76	39.0	76.00	DRAFTSMEN, CLASS B ----	1,761	40.0	136.00
FINANCE ³ ----	170	37.0	73.00	FINANCE ³ ----	137	36.5	69.50	MANUFACTURING ----	1,309	40.0	138.00
SERVICES ----	134	38.5	61.00	TRANSCRIBING-MACHINE OPERATORS, GENERAL ----	907	37.5	74.50	NONMANUFACTURING ----	452	39.5	130.50
SWITCHBOARD OPERATOR-RECEPTIONISTS- MANUFACTURING ----	548	38.5	75.00	MANUFACTURING ----	287	38.0	79.50	DRAFTSMEN, CLASS C ----	925	39.5	110.50
NONMANUFACTURING ----	391	38.0	75.50	NONMANUFACTURING ----	620	37.5	72.00	MANUFACTURING ----	650	40.0	114.00
PUBLIC UTILITIES ² ----	69	38.5	82.00	WHOLESALE TRADE ----	98	38.5	82.00	NONMANUFACTURING ----	275	39.5	103.00
WHOLESALE TRADE ----	181	38.0	77.00	FINANCE ³ ----	382	37.0	69.50	SERVICES ----	221	40.0	101.50
SERVICES ----	69	38.5	74.00	TYPISTS, CLASS A ----	1,469	38.5	83.50	DRAFTSMEN-TRACERS ----	313	39.0	75.50
TABULATING-MACHINE OPERATORS, CLASS A ----	386	39.0	117.00	MANUFACTURING ----	770	39.0	85.00	MANUFACTURING ----	109	40.0	82.00
MANUFACTURING ----	196	39.5	123.00	NONMANUFACTURING ----	699	38.0	81.00	NONMANUFACTURING ----	204	39.0	71.50
NONMANUFACTURING ----	190	38.0	111.00	PUBLIC UTILITIES ² ----	155	39.5	98.50	NURSES, INDUSTRIAL (REGISTERED) ----	358	39.5	108.50
PUBLIC UTILITIES ² ----	43	40.0	137.00	WHOLESALE TRADE ----	75	38.0	82.00	MANUFACTURING ----	325	39.5	109.50
FINANCE ³ ----	111	37.0	102.00	FINANCE ³ ----	320	37.0	72.00	NONMANUFACTURING ----	73	38.5	104.00
TABULATING-MACHINE OPERATORS, CLASS B ----	823	38.5	94.00	SERVICES ----	121	37.5	85.00				
MANUFACTURING ----	311	39.5	97.50	TYPISTS, CLASS B ----	4,168	38.0	65.50				
NONMANUFACTURING ----	512	37.5	91.50	MANUFACTURING ----	1,135	39.0	70.50				
WHOLESALE TRADE ----	76	38.5	104.00	NONMANUFACTURING ----	3,033	38.0	63.50				
FINANCE ³ ----	263	36.5	82.50	PUBLIC UTILITIES ² ----	89	39.5	84.50				
				WHOLESALE TRADE ----	470	39.5	65.50				
				RETAIL TRADE ----	456	38.5	63.00				
				FINANCE ³ ----	1,923	37.0	62.00				
				SERVICES ----	95	38.0	64.50				

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.² Transportation, communication, and other public utilities.³ Finance, insurance, and real estate.⁴ May include workers other than those presented separately.⁵ Description for this occupation has been revised since the last survey in this area. See appendix A.

Table A-3a. Office, Professional, and Technical Occupations—Manufacturing—3 Inner Counties—Men and Women Combined

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis in manufacturing, Philadelphia (Delaware and Philadelphia Counties, Pa., and Camden County, N.J.), Pa.-N.J., November 1965)

Occupation	Number of workers	Average		Occupation	Number of workers	Average		Occupation	Number of workers	Average	
		Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)
OFFICE OCCUPATIONS				OFFICE OCCUPATIONS - CONTINUED				OFFICE OCCUPATIONS - CONTINUED			
BILLERS, MACHINE (BILLING MACHINE) -----	94	38.5	\$ 79.50	KEYPUNCH OPERATORS, CLASS B -----	425	39.0	\$ 74.00	TABULATING-MACHINE OPERATORS, CLASS C -----	59	39.0	\$ 80.50
BILLERS, MACHINE (BOOKKEEPING MACHINE) -----	81	38.0	82.50	OFFICE BOYS AND GIRLS-----	261	39.0	66.00	TRANSCRIBING-MACHINE OPERATORS, GENERAL -----	265	38.0	79.50
BOOKKEEPING-MACHINE OPERATORS, CLASS A -----	88	39.0	94.50	SECRETARIES ^{2 3} -----	3,300	39.0	112.00	TYPISTS, CLASS A -----	584	39.0	85.00
BOOKKEEPING-MACHINE OPERATORS, CLASS B -----	221	38.0	77.00	SECRETARIES, CLASS A ³ -----	288	38.5	130.00	TYPISTS, CLASS B -----	833	39.0	68.00
CLERKS, ACCOUNTING, CLASS A -----	535	39.0	104.50	SECRETARIES, CLASS B ³ -----	572	39.0	118.50				
CLERKS, ACCOUNTING, CLASS B -----	518	39.0	77.00	SECRETARIES, CLASS C ³ -----	1,138	39.5	113.00				
CLERKS, FILE, CLASS A -----	168	38.5	85.50	SECRETARIES, CLASS D ³ -----	979	39.0	99.50	PROFESSIONAL AND TECHNICAL OCCUPATIONS			
CLERKS, FILE, CLASS B -----	217	38.5	67.00	STENOGRAPHERS, GENERAL -----	1,288	39.0	80.00	DRAFTSMEN, CLASS A -----	396	40.0	187.00
CLERKS, FILE, CLASS C -----	229	37.5	66.00	STENOGRAPHERS, SENIOR -----	1,209	39.0	93.50	DRAFTSMEN, CLASS B -----	828	40.0	139.00
CLERKS, ORDER -----	347	38.0	80.50	SWITCHBOARD OPERATORS, CLASS A ----	134	38.5	96.00	DRAFTSMEN, CLASS C -----	399	40.0	112.50
CLERKS, PAYROLL -----	471	38.5	88.00	SWITCHBOARD OPERATORS, CLASS B ----	121	38.5	82.00	DRAFTSMEN-TRACERS -----	60	39.5	86.00
COMPTOMETER OPERATORS -----	143	38.5	84.50	SWITCHBOARD OPERATOR-RECEPTIONISTS-	420	38.5	73.00	NURSES, INDUSTRIAL (REGISTERED) ---	200	39.5	110.00
KEYPUNCH OPERATORS, CLASS A -----	543	39.0	90.50	TABULATING-MACHINE OPERATORS, CLASS A -----	146	39.5	123.00				
				TABULATING-MACHINE OPERATORS, CLASS B -----	225	39.5	96.50				

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.² May include workers other than those presented separately.³ Description for this occupation has been revised since the last survey in this area. See appendix A.

Table A-3b. Office, Professional, and Technical Occupations—Manufacturing—5 Outer Counties—Men and Women Combined

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis in manufacturing, Philadelphia (Bucks, Chester, and Montgomery Counties, Pa., and Burlington and Gloucester Counties, N.J.), Pa.—N.J., November 1965)

Occupation	Number of workers	Average		Occupation	Number of workers	Average		Occupation	Number of workers	Average	
		Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)			Weekly hours ¹ (standard)	Weekly earnings ¹ (standard)
OFFICE OCCUPATIONS				OFFICE OCCUPATIONS - CONTINUED			\$	OFFICE OCCUPATIONS - CONTINUED			
BOOKKEEPING-MACHINE OPERATORS, CLASS A -----	63	39.5	\$ 98.00	SECRETARIES ^{2 3} -----	1,656	39.5	105.00	TABULATING-MACHINE OPERATORS, CLASS A -----	50	40.0	\$ 123.00
CLERKS, ACCOUNTING, CLASS A -----	280	39.5	108.50	SECRETARIES, CLASS A ³ -----	143	39.0	116.00	TABULATING-MACHINE OPERATORS, CLASS B -----	86	40.0	100.00
CLERKS, ACCOUNTING, CLASS B -----	390	40.0	96.50	SECRETARIES, CLASS B ³ -----	345	39.0	110.00	TYPISTS, CLASS A -----	186	40.0	86.00
CLERKS, FILE, CLASS C -----	104	40.0	62.00	SECRETARIES, CLASS C ³ -----	596	40.0	103.00	TYPISTS, CLASS B -----	302	39.0	78.00
CLERKS, ORDER -----	190	39.5	90.50	SECRETARIES, CLASS D ³ -----	422	39.5	96.50	PROFESSIONAL AND TECHNICAL OCCUPATIONS			
CLERKS, PAYROLL -----	270	39.5	91.00	STENOGRAPHERS, GENERAL -----	592	39.5	82.00	DRAFTSMEN, CLASS A -----	282	40.0	167.00
KEYPUNCH OPERATORS, CLASS A -----	153	40.0	87.00	STENOGRAPHERS, SENIOR -----	498	40.0	89.00	DRAFTSMEN, CLASS B -----	481	40.0	136.00
KEYPUNCH OPERATORS, CLASS B -----	197	40.0	80.50	SWITCHBOARD OPERATORS, CLASS B -----	54	40.0	82.50	DRAFTSMEN, CLASS C -----	251	40.0	115.50
OFFICE BOYS AND GIRLS-----	92	39.5	70.00	SWITCHBOARD OPERATOR-RECEPTIONISTS-----	137	39.5	79.00	NURSES, INDUSTRIAL (REGISTERED) ---	125	40.0	109.00

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.² May include workers other than those presented separately.³ Description for this occupation has been revised since the last survey in this area. See appendix A.

Table A-4. Maintenance and Powerplant Occupations—SMSA

(Average straight-time hourly earnings for men in selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Statistical Area), Pa.—N.J., November 1965)

Occupation and industry division	Number of workers	Hourly earnings ¹			Number of workers receiving straight-time hourly earnings of—																									
		Mean ²	Median ²	Middle range ²																										
					Under \$ 1.60	1.60 and under	1.70	1.80	1.90	2.00	2.10	2.20	2.30	2.40	2.50	2.60	2.70	2.80	3.00	3.20	3.40	3.60	3.80	4.00	4.20	4.40	4.60	and over		
CARPENTERS, MAINTENANCE -----	812	3.38	3.29	3.06-3.73	-	-	-	-	4	-	-	2	5	1	22	12	44	73	147	145	72	193	-	14	11	67	-	-	-	-
MANUFACTURING -----	596	3.32	3.29	3.11-3.71	-	-	-	-	-	-	-	-	4	-	18	8	31	26	134	126	49	193	-	7	-	-	-	-	-	-
NONMANUFACTURING -----	216	3.53	3.40	2.87-4.42	-	-	-	-	4	-	-	2	1	1	4	4	13	47	13	19	23	-	-	7	11	67	-	-	-	-
PUBLIC UTILITIES ³ -----	61	3.07	2.90	2.85-3.06	-	-	-	-	-	-	-	-	-	-	-	-	-	43	6	-	7	-	-	-	5	-	-	-	-	-
RETAIL TRADE -----	121	4.01	4.41	3.44-4.46	-	-	-	-	-	-	-	-	-	-	-	-	1	2	5	17	15	-	-	7	6	67	-	-	-	-
ELECTRICIANS, MAINTENANCE -----	2,173	3.33	3.31	3.11-3.55	-	-	-	-	2	-	-	2	9	1	7	51	141	186	376	492	461	255	89	25	36	1	40	-	-	-
MANUFACTURING -----	1,897	3.34	3.32	3.14-3.54	-	-	-	-	-	-	-	-	-	-	4	45	71	148	352	487	417	246	65	19	1	1	32	-	-	-
NONMANUFACTURING -----	276	3.30	3.08	2.77-3.82	-	-	-	-	2	-	-	2	5	1	3	6	71	38	14	5	43	9	24	6	35	-	8	-	-	-
PUBLIC UTILITIES ³ -----	94	3.55	3.72	2.97-4.24	-	-	-	-	-	-	-	-	-	-	-	-	-	33	12	-	-	9	4	-	35	-	-	-	-	-
RETAIL TRADE -----	87	3.71	3.58	3.52-3.87	-	-	-	-	-	-	-	-	-	-	-	-	1	3	2	5	42	-	21	6	-	-	8	-	-	-
ENGINEERS, STATIONARY -----	949	2.99	2.99	2.72-3.30	-	-	-	1	5	21	25	22	33	57	7	56	28	230	153	141	88	37	6	33	2	-	-	-	-	-
MANUFACTURING -----	654	3.08	3.13	2.85-3.35	-	-	-	1	-	10	18	-	1	51	2	42	25	122	139	96	79	33	-	33	2	-	-	-	-	-
NONMANUFACTURING -----	295	2.80	2.86	2.38-3.06	-	-	-	-	5	11	11	22	32	6	5	14	3	108	14	45	9	4	6	-	-	-	-	-	-	-
PUBLIC UTILITIES ³ -----	75	3.09	3.31	2.79-3.39	-	-	-	-	5	5	3	-	-	4	-	1	1	7	1	34	8	-	6	-	-	-	-	-	-	-
FINANCE ⁴ -----	166	2.72	2.84	2.44-2.90	-	-	-	-	-	-	-	-	5	32	2	1	11	2	100	7	1	1	-	-	-	-	-	-	-	-

See footnotes at end of table.

Table A-4a. Maintenance and Powerplant Occupations—Manufacturing—3 Inner Counties

(Average straight-time hourly earnings for men in selected occupations studied on an area basis in manufacturing, Philadelphia (Delaware and Philadelphia Counties, Pa., and Camden County, N.J.), Pa.-N.J., November 1965)

Occupation	Number of workers	Hourly earnings ¹			Number of workers receiving straight-time hourly earnings of—																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																
		Mean ²	Median ²	Middle range ²	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.² For definition of terms, see footnote 2, table A-1.

Table A-5. Custodial and Material Movement Occupations—SMSA—Continued

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Statistical Area), Pa.-N.J., November 1965)

Occupation ¹ and industry division	Number of workers	Hourly earnings ²			Number of workers receiving straight-time hourly earnings of—																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																										
		Mean ³	Median ³	Middle range ³																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																											
					Under \$ 1.20	\$ 1.20	\$ 1.30	\$ 1.40	\$ 1.50	\$ 1.60	\$ 1.70	\$ 1.80	\$ 1.90	\$ 2.00	\$ 2.10	\$ 2.20	\$ 2.30	\$ 2.40	\$ 2.50	\$ 2.60	\$ 2.70	\$ 2.80	\$ 3.00	\$ 3.20	\$ 3.40	\$ 3.60	\$ 3.80	\$ 4.00	\$ 4.20	\$ 4.40	\$ 4.60	\$ 4.80	\$ 5.00	\$ 5.20	\$ 5.40	\$ 5.60	\$ 5.80	\$ 6.00	\$ 6.20	\$ 6.40	\$ 6.60	\$ 6.80	\$ 7.00	\$ 7.20	\$ 7.40	\$ 7.60	\$ 7.80	\$ 8.00	\$ 8.20	\$ 8.40	\$ 8.60	\$ 8.80	\$ 9.00	\$ 9.20	\$ 9.40	\$ 9.60	\$ 9.80	\$ 10.00	\$ 10.20	\$ 10.40	\$ 10.60	\$ 10.80	\$ 11.00	\$ 11.20	\$ 11.40	\$ 11.60	\$ 11.80	\$ 12.00	\$ 12.20	\$ 12.40	\$ 12.60	\$ 12.80	\$ 13.00	\$ 13.20	\$ 13.40	\$ 13.60	\$ 13.80	\$ 14.00	\$ 14.20	\$ 14.40	\$ 14.60	\$ 14.80	\$ 15.00	\$ 15.20	\$ 15.40	\$ 15.60	\$ 15.80	\$ 16.00	\$ 16.20	\$ 16.40	\$ 16.60	\$ 16.80	\$ 17.00	\$ 17.20	\$ 17.40	\$ 17.60	\$ 17.80	\$ 18.00	\$ 18.20	\$ 18.40	\$ 18.60	\$ 18.80	\$ 19.00	\$ 19.20	\$ 19.40	\$ 19.60	\$ 19.80	\$ 20.00	\$ 20.20	\$ 20.40	\$ 20.60	\$ 20.80	\$ 21.00	\$ 21.20	\$ 21.40	\$ 21.60	\$ 21.80	\$ 22.00	\$ 22.20	\$ 22.40	\$ 22.60	\$ 22.80	\$ 23.00	\$ 23.20	\$ 23.40	\$ 23.60	\$ 23.80	\$ 24.00	\$ 24.20	\$ 24.40	\$ 24.60	\$ 24.80	\$ 25.00	\$ 25.20	\$ 25.40	\$ 25.60	\$ 25.80	\$ 26.00	\$ 26.20	\$ 26.40	\$ 26.60	\$ 26.80	\$ 27.00	\$ 27.20	\$ 27.40	\$ 27.60	\$ 27.80	\$ 28.00	\$ 28.20	\$ 28.40	\$ 28.60	\$ 28.80	\$ 29.00	\$ 29.20	\$ 29.40	\$ 29.60	\$ 29.80	\$ 30.00	\$ 30.20	\$ 30.40	\$ 30.60	\$ 30.80	\$ 31.00	\$ 31.20	\$ 31.40	\$ 31.60	\$ 31.80	\$ 32.00	\$ 32.20	\$ 32.40	\$ 32.60	\$ 32.80	\$ 33.00	\$ 33.20	\$ 33.40	\$ 33.60	\$ 33.80	\$ 34.00	\$ 34.20	\$ 34.40	\$ 34.60	\$ 34.80	\$ 35.00	\$ 35.20	\$ 35.40	\$ 35.60	\$ 35.80	\$ 36.00	\$ 36.20	\$ 36.40	\$ 36.60	\$ 36.80	\$ 37.00	\$ 37.20	\$ 37.40	\$ 37.60	\$ 37.80	\$ 38.00	\$ 38.20	\$ 38.40	\$ 38.60	\$ 38.80	\$ 39.00	\$ 39.20	\$ 39.40	\$ 39.60	\$ 39.80	\$ 40.00	\$ 40.20	\$ 40.40	\$ 40.60	\$ 40.80	\$ 41.00	\$ 41.20	\$ 41.40	\$ 41.60	\$ 41.80	\$ 42.00	\$ 42.20	\$ 42.40	\$ 42.60	\$ 42.80	\$ 43.00	\$ 43.20	\$ 43.40	\$ 43.60	\$ 43.80	\$ 44.00	\$ 44.20	\$ 44.40	\$ 44.60	\$ 44.80	\$ 45.00	\$ 45.20	\$ 45.40	\$ 45.60	\$ 45.80	\$ 46.00	\$ 46.20	\$ 46.40	\$ 46.60	\$ 46.80	\$ 47.00	\$ 47.20	\$ 47.40	\$ 47.60	\$ 47.80	\$ 48.00	\$ 48.20	\$ 48.40	\$ 48.60	\$ 48.80	\$ 49.00	\$ 49.20	\$ 49.40	\$ 49.60	\$ 49.80	\$ 50.00	\$ 50.20	\$ 50.40	\$ 50.60	\$ 50.80	\$ 51.00	\$ 51.20	\$ 51.40	\$ 51.60	\$ 51.80	\$ 52.00	\$ 52.20	\$ 52.40	\$ 52.60	\$ 52.80	\$ 53.00	\$ 53.20	\$ 53.40	\$ 53.60	\$ 53.80	\$ 54.00	\$ 54.20	\$ 54.40	\$ 54.60	\$ 54.80	\$ 55.00	\$ 55.20	\$ 55.40	\$ 55.60	\$ 55.80	\$ 56.00	\$ 56.20	\$ 56.40	\$ 56.60	\$ 56.80	\$ 57.00	\$ 57.20	\$ 57.40	\$ 57.60	\$ 57.80	\$ 58.00	\$ 58.20	\$ 58.40	\$ 58.60	\$ 58.80	\$ 59.00	\$ 59.20	\$ 59.40	\$ 59.60	\$ 59.80	\$ 60.00	\$ 60.20	\$ 60.40	\$ 60.60	\$ 60.80	\$ 61.00	\$ 61.20	\$ 61.40	\$ 61.60	\$ 61.80	\$ 62.00	\$ 62.20	\$ 62.40	\$ 62.60	\$ 62.80	\$ 63.00	\$ 63.20	\$ 63.40	\$ 63.60	\$ 63.80	\$ 64.00	\$ 64.20	\$ 64.40	\$ 64.60	\$ 64.80	\$ 65.00	\$ 65.20	\$ 65.40	\$ 65.60	\$ 65.80	\$ 66.00	\$ 66.20	\$ 66.40	\$ 66.60	\$ 66.80	\$ 67.00	\$ 67.20	\$ 67.40	\$ 67.60	\$ 67.80	\$ 68.00	\$ 68.20	\$ 68.40	\$ 68.60	\$ 68.80	\$ 69.00	\$ 69.20	\$ 69.40	\$ 69.60	\$ 69.80	\$ 70.00	\$ 70.20	\$ 70.40	\$ 70.60	\$ 70.80	\$ 71.00	\$ 71.20	\$ 71.40	\$ 71.60	\$ 71.80	\$ 72.00	\$ 72.20	\$ 72.40	\$ 72.60	\$ 72.80	\$ 73.00	\$ 73.20	\$ 73.40	\$ 73.60	\$ 73.80	\$ 74.00	\$ 74.20	\$ 74.40	\$ 74.60	\$ 74.80	\$ 75.00	\$ 75.20	\$ 75.40	\$ 75.60	\$ 75.80	\$ 76.00	\$ 76.20	\$ 76.40	\$ 76.60	\$ 76.80	\$ 77.00	\$ 77.20	\$ 77.40	\$ 77.60	\$ 77.80	\$ 78.00	\$ 78.20	\$ 78.40	\$ 78.60	\$ 78.80	\$ 79.00	\$ 79.20	\$ 79.40	\$ 79.60	\$ 79.80	\$ 80.00	\$ 80.20	\$ 80.40	\$ 80.60	\$ 80.80	\$ 81.00	\$ 81.20	\$ 81.40	\$ 81.60	\$ 81.80	\$ 82.00	\$ 82.20	\$ 82.40	\$ 82.60	\$ 82.80	\$ 83.00	\$ 83.20	\$ 83.40	\$ 83.60	\$ 83.80	\$ 84.00	\$ 84.20	\$ 84.40	\$ 84.60	\$ 84.80	\$ 85.00	\$ 85.20	\$ 85.40	\$ 85.60	\$ 85.80	\$ 86.00	\$ 86.20	\$ 86.40	\$ 86.60	\$ 86.80	\$ 87.00	\$ 87.20	\$ 87.40	\$ 87.60	\$ 87.80	\$ 88.00	\$ 88.20	\$ 88.40	\$ 88.60	\$ 88.80	\$ 89.00	\$ 89.20	\$ 89.40	\$ 89.60	\$ 89.80	\$ 90.00	\$ 90.20	\$ 90.40	\$ 90.60	\$ 90.80	\$ 91.00	\$ 91.20	\$ 91.40	\$ 91.60	\$ 91.80	\$ 92.00	\$ 92.20	\$ 92.40	\$ 92.60	\$ 92.80	\$ 93.00	\$ 93.20	\$ 93.40	\$ 93.60	\$ 93.80	\$ 94.00	\$ 94.20	\$ 94.40	\$ 94.60	\$ 94.80	\$ 95.00	\$ 95.20	\$ 95.40	\$ 95.60	\$ 95.80	\$ 96.00	\$ 96.20	\$ 96.40	\$ 96.60	\$ 96.80	\$ 97.00	\$ 97.20	\$ 97.40	\$ 97.60	\$ 97.80	\$ 98.00	\$ 98.20	\$ 98.40	\$ 98.60	\$ 98.80	\$ 99.00	\$ 99.20	\$ 99.40	\$ 99.60	\$ 99.80	\$ 100.00	\$ 100.20	\$ 100.40	\$ 100.60	\$ 100.80	\$ 101.00	\$ 101.20	\$ 101.40	\$ 101.60	\$ 101.80	\$ 102.00	\$ 102.20	\$ 102.40	\$ 102.60	\$ 102.80	\$ 103.00	\$ 103.20	\$ 103.40	\$ 103.60	\$ 103.80	\$ 104.00	\$ 104.20	\$ 104.40	\$ 104.60	\$ 104.80	\$ 105.00	\$ 105.20	\$ 105.40	\$ 105.60	\$ 105.80	\$ 106.00	\$ 106.20	\$ 106.40	\$ 106.60	\$ 106.80	\$ 107.00	\$ 107.20	\$ 107.40	\$ 107.60	\$ 107.80	\$ 108.00	\$ 108.20	\$ 108.40	\$ 108.60	\$ 108.80	\$ 109.00	\$ 109.20	\$ 109.40	\$ 109.60	\$ 109.80	\$ 110.00	\$ 110.20	\$ 110.40	\$ 110.60	\$ 110.80	\$ 111.00	\$ 111.20	\$ 111.40	\$ 111.60	\$ 111.80	\$ 112.00	\$ 112.20	\$ 112.40	\$ 112.60	\$ 112.80	\$ 113.00	\$ 113.20	\$ 113.40	\$ 113.60	\$ 113.80	\$ 114.00	\$ 114.20	\$ 114.40	\$ 114.60	\$ 114.80	\$ 115.00	\$ 115.20	\$ 115.40	\$ 115.60	\$ 115.80	\$ 116.00	\$ 116.20	\$ 116.40	\$ 116.60	\$ 116.80	\$ 117.00	\$ 117.20	\$ 117.40	\$ 117.60	\$ 117.80	\$ 118.00	\$ 118.20	\$ 118.40	\$ 118.60	\$ 118.80	\$ 119.00	\$ 119.20	\$ 119.40	\$ 119.60	\$ 119.80	\$ 120.00	\$ 120.20	\$ 120.40	\$ 120.60	\$ 120.80	\$ 121.00	\$ 121.20	\$ 121.40	\$ 121.60	\$ 121.80	\$ 122.00	\$ 122.20	\$ 122.40	\$ 122.60	\$ 122.80	\$ 123.00	\$ 123.20	\$ 123.40	\$ 123.60	\$ 123.80	\$ 124.00	\$ 124.20	\$ 124.40	\$ 124.60	\$ 124.80	\$ 125.00	\$ 125.20	\$ 125.40	\$ 125.60	\$ 125.80	\$ 126.00	\$ 126.20	\$ 126.40	\$ 126.60	\$ 126.80	\$ 127.00	\$ 127.20	\$ 127.40	\$ 127.60	\$ 127.80	\$ 128.00	\$ 128.20	\$ 128.40	\$ 128.60	\$ 128.80	\$ 129.00	\$ 129.20	\$ 129.40	\$ 129.60	\$ 129.80	\$ 130.00	\$ 130.20	\$ 130.40	\$ 130.60	\$ 130.80	\$ 131.00	\$ 131.20	\$ 131.40	\$ 131.60	\$ 131.80	\$ 132.00	\$ 132.20	\$ 132.40	\$ 132.60	\$ 132.80	\$ 133.00	\$ 133.20	\$ 133.40	\$ 133.60	\$ 133.80	\$ 134.00	\$ 134.20	\$ 134.40	\$ 134.60	\$ 134.80	\$ 135.00	\$ 135.20	\$ 135.40	\$ 135.60	\$ 135.80	\$ 136.00	\$ 136.20	\$ 136.40	\$ 136.60	\$ 136.80	\$ 137.00	\$ 137.20	\$ 137.40	\$ 137.60	\$ 137.80	\$ 138.00	\$ 138.20	\$ 138.40	\$ 138.60	\$ 138.80	\$ 139.00	\$ 139.20	\$ 139.40	\$ 139.60	\$ 139.80	\$ 140.00	\$ 140.20	\$ 140.40	\$ 140.60	\$ 140.80	\$ 141.00	\$ 141.20	\$ 141.40	\$ 141.60	\$ 141.80	\$ 142.00	\$ 142.20	\$ 142.40	\$ 142.60	\$ 142.80	\$ 143.00	\$ 143.20	\$ 143.40	\$ 143.60	\$ 143.80	\$ 144.00	\$ 144.20	\$ 144.40	\$ 144.60	\$ 144.80	\$ 145.00	\$ 145.20	\$ 145.40	\$ 145.60	\$ 145.80	\$ 146.00	\$ 146.20	\$ 146.40	\$ 146.60	\$ 146.80	\$ 147.00	\$ 147.20	\$ 147.40	\$ 147.60	\$ 147.80	\$ 148.00	\$ 148.20	\$ 148.40	\$ 148.60	\$ 148.80	\$ 149.00	\$ 149.20	\$ 149.40	\$ 149.60	\$ 149.80	\$ 150.00	\$ 150.20	\$ 150.40	\$ 150.60	\$ 150.80	\$ 151.00	\$ 151.20	\$ 151.40	\$ 151.60	\$ 151.80	\$ 152.00	\$ 152.20	\$ 152.40	\$ 152.60	\$ 152.80	\$ 153.00	\$ 153.20	\$ 153.40	\$ 153.60	\$ 153.80	\$ 154.00	\$ 154.20	\$ 154.40	\$ 154.60	\$ 154.80	\$ 155.00	\$ 155.20	\$ 155.40	\$ 155.60	\$ 155.80	\$ 156.00	\$ 156.20	\$ 156.40	\$ 156.60	\$ 156.80	\$ 157.00	\$ 157.20	\$ 157.40	\$ 157.60	\$ 157.80	\$ 158.00	\$ 158.20	\$ 158.40	\$ 158.60	\$ 158.80	\$ 159.00	\$ 159.20	\$ 159.40	\$ 159.60	\$ 159.80	\$ 160.00	\$ 160.20	\$ 160.40	\$ 160.60	\$ 160.80	\$ 161.00	\$ 161.20	\$ 161.40	\$ 161.60	\$ 161.80	\$ 162.00	\$ 162.20	\$ 162.40	\$ 162.60	\$ 162.80	\$ 163.00	\$ 163.20	\$ 163.40	\$ 163.60	\$ 163.80	\$ 164.00	\$ 164.20	\$ 164.40	\$ 164.60	\$ 164.80	\$ 165.00	\$ 165.20	\$ 165.40	\$ 165.60	\$ 165.80	\$ 166.00	\$ 166.20	\$ 166.40	\$ 166.60	\$ 166.80	\$ 167.00	\$ 167.20	\$ 167.40	\$ 167.60	\$ 167.80	\$ 168.00	\$ 168.20	\$ 168.40	\$ 168.60	\$ 168.80	\$ 169.00	\$ 169.20	\$ 169.40	\$ 169.60	\$ 169.80	\$ 170.00	\$ 170.20	\$ 170.40	\$ 170.60	\$ 170.80	\$ 171.00	\$ 171.20	\$ 171.40	\$ 171.60	\$ 171.80	\$ 172.00	\$ 172.20	\$ 172.40	\$ 172.60	\$ 172.80	\$ 173.00	\$ 173.20	\$ 173.40	\$ 173.60	\$ 173.80	\$ 174.00	\$ 174.20	\$ 174.40	\$ 174.60	\$ 174.80	\$ 175.00	\$ 175.20	\$ 175.40	\$ 175.60	\$ 175.80	\$ 176.00	\$ 176.20	\$ 176.40	\$ 176.60	\$ 176.80	\$ 177.00	\$ 177.20	\$ 177.40	\$ 177.60	\$ 177.80	\$ 178.00	\$ 178.20	\$ 178.40	\$ 178.60	\$ 178.80	\$ 179.00	\$ 179.20	\$ 179.40	\$ 179.60	\$ 179.80	\$ 180.00	\$ 180.20	\$ 180.40	\$ 180.60	\$ 180.80	\$ 181.00	\$ 181.20	\$ 181.40	\$ 181.60	\$ 181.80	\$ 182.00	\$ 182.20	\$ 182.40	\$ 182.60	\$ 182.80	\$ 183.00	\$ 183.20	\$ 183.40	\$ 183.60	\$ 183.80	\$ 184.00	\$ 184.20	\$ 184.40	\$ 184.60	\$ 184.80	\$ 185.00	\$ 185.20	\$ 185.40	\$ 185.60	\$ 185.80	\$ 186.00	\$ 186.20	\$ 186.40	\$ 186.60	\$ 186.80	\$ 187.00	\$ 187.20	\$ 187.40	\$ 187.60	\$ 187.80	\$ 188.00	\$ 188.20	\$ 188.40	\$ 188.60	\$ 188.80	\$ 189.00	\$ 189.20	\$ 189.40	\$ 189.60	\$ 189.80	\$ 190.00	\$ 190.20

See footnotes at end of table.

Table A-5. Custodial and Material Movement Occupations—SMSA—Continued

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Philadelphia (Standard Metropolitan Statistical Area), Pa.—N.J., November 1965)

Occupation ¹ and industry division	Number of workers	Hourly earnings ²			Number of workers receiving straight-time hourly earnings of—																									
		Mean ³	Median ³	Middle range ³	Under \$1.20	\$1.20 and under	\$1.30	\$1.40	\$1.50	\$1.60	\$1.70	\$1.80	\$1.90	\$2.00	\$2.10	\$2.20	\$2.30	\$2.40	\$2.50	\$2.60	\$2.70	\$2.80	\$3.00	\$3.20	\$3.40	\$3.60	\$3.80	and over		
					1.30	1.40	1.50	1.60	1.70	1.80	1.90	2.00	2.10	2.20	2.30	2.40	2.50	2.60	2.70	2.80	3.00	3.20	3.40	3.60	3.80	over				
					1.30	1.40	1.50	1.60	1.70	1.80	1.90	2.00	2.10	2.20	2.30	2.40	2.50	2.60	2.70	2.80	3.00	3.20	3.40	3.60	3.80	over				
SHIPPING CLERKS -----	587	2.65	2.61	2.47- 2.91	-	-	-	-	-	2	1	5	12	7	28	22	33	54	121	62	55	86	77	15	12	-	2			
MANUFACTURING -----	449	2.67	2.64	2.52- 2.93	-	-	-	-	-	-	5	10	-	22	18	32	2	114	61	36	55	67	14	11	-	-	2			
NONMANUFACTURING -----	138	2.58	2.49	2.42- 2.90	-	-	-	-	-	2	1	-	2	7	6	4	1	52	7	1	19	31	3	1	1	-	-			
WHOLESALE TRADE -----	105	2.67	2.50	2.44- 2.92	-	-	-	-	-	-	-	-	-	-	-	4	-	51	-	-	19	26	3	1	1	-	-			
SHIPPING AND RECEIVING CLERKS -----	452	2.65	2.62	2.33- 3.10	-	-	-	-	-	3	2	15	24	11	37	63	39	22	48	12	38	107	27	4	-	-	-			
MANUFACTURING -----	244	2.44	2.39	2.29- 2.65	-	-	-	-	-	-	-	15	19	4	25	63	30	4	48	12	3	21	-	-	-	-	-			
NONMANUFACTURING -----	208	2.89	3.11	2.58- 3.17	-	-	-	-	-	3	2	-	5	7	12	-	9	18	-	-	35	86	27	4	-	-	-			
RETAIL TRADE -----	138	2.98	3.15	3.11- 3.19	-	-	-	-	-	3	2	-	4	6	-	-	9	-	-	-	-	86	27	1	-	-	-			
TRUCKDRIVERS ⁶ -----	9,492	3.21	3.33	3.24- 3.37	-	-	-	7	5	57	15	18	20	75	45	42	93	70	49	110	42	733	508	701	323	232	47			
MANUFACTURING -----	3,039	3.18	3.32	3.14- 3.37	-	-	-	-	5	6	5	-	15	32	23	38	81	20	41	50	13	225	447	1776	21	224	17			
NONMANUFACTURING -----	6,453	3.22	3.33	3.27- 3.37	-	-	-	7	51	10	18	5	43	22	4	2	50	8	60	29	508	61	5235	302	8	30				
PUBLIC UTILITIES ⁴ -----	4,127	3.26	3.34	3.31- 3.37	-	-	-	-	-	2	10	5	4	2	-	-	1	2	37	28	234	13	3789	-	-	-	-			
WHOLESALE TRADE -----	1,708	3.17	3.32	3.21- 3.39	-	-	-	-	51	6	-	-	24	3	4	2	-	6	18	-	274	21	960	302	8	30				
RETAIL TRADE -----	584	3.11	3.24	3.21- 3.27	-	-	-	7	-	-	-	8	-	-	-	-	-	49	-	5	1	-	28	486	-	-	-			
TRUCKDRIVERS, LIGHT (UNDER 1-1/2 TONS) -----	330	2.34	2.25	1.96- 2.81	-	-	-	7	-	51	8	8	15	52	18	13	15	16	13	20	1	32	4	48	-	-	-			
MANUFACTURING -----	172	2.56	2.58	2.22- 2.88	-	-	-	-	6	-	-	-	15	19	1	13	15	7	13	19	-	21	4	25	-	-	-			
NONMANUFACTURING -----	158	2.11	2.03	1.67- 2.41	-	-	-	7	-	45	8	8	-	33	17	-	-	9	-	1	13	1	-	15	-	-	-			
TRUCKDRIVERS, MEDIUM (1-1/2 TO AND INCLUDING 4 TONS) -----	2,736	3.22	3.34	3.29- 3.37	-	-	-	-	6	2	10	5	23	2	21	57	51	10	24	13	118	281	1896	1	216	-				
MANUFACTURING -----	1,032	3.22	3.32	3.14- 3.39	-	-	-	-	-	-	-	-	13	-	17	57	10	8	16	7	22	243	422	1	216	-				
NONMANUFACTURING -----	1,704	3.22	3.34	3.31- 3.37	-	-	-	-	6	2	10	5	10	2	4	-	41	2	8	6	96	38	1474	-	-	-				
PUBLIC UTILITIES ⁴ -----	1,190	3.27	3.35	3.32- 3.37	-	-	-	-	-	2	10	5	4	2	-	-	1	2	3	6	31	-	1124	-	-	-				
WHOLESALE TRADE -----	435	3.17	3.34	3.30- 3.37	-	-	-	-	6	-	-	-	6	-	4	-	-	-	-	-	65	20	334	-	-	-				
RETAIL TRADE -----	79	2.79	2.50	2.45- 3.18	-	-	-	-	-	-	-	-	-	-	-	-	-	40	-	5	-	-	18	16	-	-	-			
TRUCKDRIVERS, HEAVY (OVER 4 TONS, TRAILER TYPE) -----	3,652	3.26	3.33	3.28- 3.37	-	-	-	-	-	-	-	-	-	-	-	-	2	-	6	-	1	310	133	2893	300	7	-			
MANUFACTURING -----	764	3.23	3.32	3.17- 3.36	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	110	113	534	-	7	-				
NONMANUFACTURING -----	2,888	3.27	3.34	3.30- 3.38	-	-	-	-	-	-	-	-	-	-	-	-	2	-	6	-	200	20	2359	360	-	-				
PUBLIC UTILITIES ⁴ -----	1,799	3.30	3.34	3.32- 3.37	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	10	1789	-	-	-	-			
WHOLESALE TRADE -----	816	3.23	3.35	2.90- 3.43	-	-	-	-	-	-	-	-	-	-	-	-	2	-	6	-	200	-	308	360	-	-	-			
TRUCKDRIVERS, HEAVY (OVER 4 TONS, OTHER THAN TRAILER TYPE) -----	1,188	3.27	3.34	3.31- 3.37	-	-	-	-	5	-	5	-	-	-	-	8	9	3	14	28	1	21	-	1054	2	8	30			
MANUFACTURING -----	500	3.32	3.34	3.30- 3.38	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	18	-	9	-	433	2	8	30			
NONMANUFACTURING -----	321	3.30	3.35	3.32- 3.37	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	321	-	-	-	-			
PUBLIC UTILITIES ⁴ -----	161	3.37	3.33	3.24- 3.45	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	18	-	9	-	94	2	8	30			
WHOLESALE TRADE -----	161	3.37	3.33	3.24- 3.45	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	18	-	9	-	94	2	8	30			
TRUCKERS, POWER (FORKLIFT) -----	3,581	2.69	2.69	2.36- 2.96	-	-	10	-	13	-	38	-	21	44	116	407	410	280	126	353	379	642	506	89	4	40	103			
MANUFACTURING -----	2,921	2.64	2.63	2.33- 2.86	-	-	10	-	10	-	38	-	5	44	96	407	398	229	124	348	376	421	235	33	4	40	103			
NONMANUFACTURING -----	660	2.93	3.00	2.91- 3.16	-	-	-	-	3	-	-	-	16	-	20	-	12	51	2	5	3	221	271	56	-	-	-			
PUBLIC UTILITIES ⁴ -----	48	3.19	3.34	3.31- 3.37	-	-	-	-	-	-	-	-	-	-	-	-	4	-	-	-	5	-	39	-	-	-	-			
WHOLESALE TRADE -----	237	2.79	2.92	2.47- 3.14	-	-	-	-	3	-	-	-	16	-	16	-	-	36	-	-	-	72	94	-	-	-	-			
RETAIL TRADE -----	375	2.99	3.09	2.94- 3.16	-	-	-	-	-	-	-	-	-	-	-	4	-	8	15	2	5	3	144	177	17	-	-			
TRUCKERS, POWER (OTHER THAN FORKLIFT) -----	299	2.69	2.57	2.45- 2.88	-	-	-	-	-	-	-	-	-	-	-	-	38	18	37	81	35	6	47	13	-	-	24	-		
MANUFACTURING -----	290	2.68	2.56	2.45- 2.85	-	-	-	-	-	-	-	-	-	-	-	-	38	18	37	81	32	6	47	7	-	-	24	-		

¹ Data limited to men workers except where otherwise indicated.² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.³ For definition of terms, see footnote 2, table A-1.⁴ Transportation, communication, and other public utilities.⁵ Finance, insurance, and real estate.⁶ Includes all drivers regardless of size and type of truck operated.⁷ Workers were distributed as follows: 9 at \$3.80 to \$4; 11 at \$4 to \$4.20; and 10 at \$4.20 and over.

Table A-5a. Custodial and Material Movement Occupations—Manufacturing—3 Inner Counties

(Average straight-time hourly earnings for selected occupations studied on an area basis in manufacturing, Philadelphia (Delaware and Philadelphia Counties, Pa., and Camden County, N.J.), Pa.-N.J., November 1965)

Occupation ¹	Number of workers	Hourly earnings ²			Number of workers receiving straight-time hourly earnings of—																									
		Mean ³	Median ³	Middle range ³	\$ 1.20 and under	\$ 1.30	\$ 1.40	\$ 1.50	\$ 1.60	\$ 1.70	\$ 1.80	\$ 1.90	\$ 2.00	\$ 2.10	\$ 2.20	\$ 2.30	\$ 2.40	\$ 2.50	\$ 2.60	\$ 2.70	\$ 2.80	\$ 2.90	\$ 3.00	\$ 3.20	\$ 3.40	\$ 3.60	\$ 3.80			
					1.30	1.40	1.50	1.60	1.70	1.80	1.90	2.00	2.10	2.20	2.30	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.20	3.40	3.60	3.80	over			
ELEVATOR OPERATORS, PASSENGER -----	95	\$ 2.03	\$ 2.23	\$ 1.74- 2.31	-	1	5	12	-	17	-	4	-	-	32	18	5	-	-	1	-	-	-	-	-	-	-	-		
GUARDS AND WATCHMEN -----	1,080	2.38	2.39	2.09- 2.82	23	-	42	7	19	35	26	38	90	83	22	170	112	30	94	1	113	44	117	14	-	-	-			
GUARDS -----	763	2.55	2.53	2.34- 2.87	-	-	4	1	1	34	-	1	62	8	16	149	99	24	94	-	113	41	112	4	-	-	-			
WATCHMEN -----	317	1.99	2.04	1.67- 2.18	23	-	38	6	18	1	26	37	28	75	6	21	13	6	-	1	-	3	5	10	-	-	-			
JANITORS, PORTERS, AND CLEANERS ---	3,031	2.26	2.25	2.06- 2.60	10	32	37	66	125	47	122	120	357	367	440	186	186	169	320	222	217	5	3	-	-	-	-			
JANITORS, PORTERS, AND CLEANERS (WOMEN) -----	440	1.95	1.89	1.62- 2.31	-	54	46	-	44	30	49	1	76	2	24	45	7	21	26	11	4	-	-	-	-	-	-			
LABORERS, MATERIAL HANDLING -----	3,238	2.47	2.57	2.23- 2.74	-	-	2	13	12	139	146	72	123	253	192	262	219	276	517	532	298	66	116	-	-	-	-			
ORDER FILLERS -----	772	2.38	2.46	2.25- 2.59	-	3	-	-	12	18	54	-	26	15	126	14	203	118	133	14	2	2	24	-	8	-	-			
PACKERS, SHIPPING -----	823	2.17	2.21	1.87- 2.38	-	-	70	19	19	43	75	29	52	90	129	109	28	9	49	68	21	2	-	4	-	5	2			
PACKERS, SHIPPING (WOMEN) -----	117	1.96	2.03	1.73- 2.08	-	-	-	1	25	14	-	-	58	9	5	-	-	-	5	-	-	-	-	-	-	-	-			
RECEIVING CLERKS -----	369	2.60	2.66	2.32- 2.97	-	-	-	1	8	-	10	-	30	18	17	42	8	25	46	40	29	5	72	18	-	-	-			
SHIPPING CLERKS -----	283	2.68	2.69	2.38- 3.03	-	-	-	-	-	-	5	10	-	22	11	29	2	20	49	5	30	19	65	5	11	-	-			
SHIPPING AND RECEIVING CLERKS -----	114	2.56	2.40	2.34- 2.76	-	-	-	-	-	-	-	-	-	4	4	50	2	3	16	12	-	2	21	-	-	-	-			
TRUCKDRIVERS ⁴ -----	2,449	3.23	3.33	3.19- 3.37	-	-	-	-	-	-	-	-	32	23	19	50	10	30	44	7	24	25	396	1548	19	222	-			
TRUCKDRIVERS, LIGHT (UNDER 1-1/2 TONS) -----	83	2.65	2.63	2.21- 3.24	-	-	-	-	-	-	-	-	19	1	10	-	-	6	19	-	-	2	3	23	-	-	-			
TRUCKDRIVERS, MEDIUM (1-1/2 TO AND INCLUDING 4 TONS) -----	939	3.26	3.33	3.16- 3.40	-	-	-	-	-	-	-	-	13	-	8	41	10	4	13	3	2	3	216	409	1	216	-			
TRUCKDRIVERS, HEAVY (OVER 4 TONS, TRAILER TYPE) -----	487	3.26	3.33	3.24- 3.37	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	9	-	94	378	-	6	-			
TRUCKERS, POWER (FORKLIFT) -----	2,104	2.62	2.64	2.33- 2.81	-	-	-	-	-	9	-	-	32	85	344	199	142	122	311	318	119	219	166	-	-	-	38			
TRUCKERS, POWER (OTHER THAN FORKLIFT) -----	231	2.62	2.54	2.41- 2.66	-	-	-	-	-	-	-	-	-	-	35	18	34	79	14	-	-	35	6	-	-	10	-			

¹ Data limited to men workers except where otherwise indicated.² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.³ For definition of terms, see footnote 2, table A-1.⁴ Includes all drivers regardless of size and type of truck operated.

B. Establishment Practices and Supplementary Wage Provisions

Table B-1. Minimum Entrance Salaries for Women Office Workers

(Distribution of establishments studied in all industries and in industry divisions by minimum entrance salary for selected categories of inexperienced women office workers, Philadelphia, Pa.-N.J., November 1965)

Minimum weekly straight-time salary ¹	Inexperienced typists									Other inexperienced clerical workers ²								
	All industries	Manufacturing				Nonmanufacturing				All industries	Manufacturing				Nonmanufacturing			
		Based on standard weekly hours ³ of—									Based on standard weekly hours ³ of—							
		All schedules	37½	38¾	40	All schedules	35	37½	40		All schedules	37½	38¾	40	All schedules	35	37½	40
Establishments studied.....	380	178	xxx	xxx	xxx	202	xxx	xxx	xxx	380	178	xxx	xxx	xxx	202	xxx	xxx	xxx
Establishments having a specified minimum....	169	80	9	7	59	89	12	27	33	206	100	11	9	73	106	14	31	42
\$47.50 and under \$50.00.....	2	1	-	1	-	1	1	-	-	5	2	-	2	-	3	2	-	-
\$50.00 and under \$52.50.....	29	6	2	1	3	23	2	6	11	51	10	4	-	5	41	5	11	18
\$52.50 and under \$55.00.....	16	5	1	-	3	11	1	4	1	20	7	1	-	5	13	-	4	3
\$55.00 and under \$57.50.....	28	5	1	1	2	23	3	8	5	26	6	-	2	2	20	3	7	7
\$57.50 and under \$60.00.....	5	3	-	1	2	2	-	2	-	4	3	-	1	2	1	-	1	-
\$60.00 and under \$62.50.....	28	17	1	-	15	11	5	2	4	31	22	1	-	20	9	4	3	2
\$62.50 and under \$65.00.....	8	7	2	-	5	1	-	1	-	11	9	3	-	6	2	-	2	-
\$65.00 and under \$67.50.....	14	9	2	-	7	5	-	1	4	17	12	2	2	8	5	-	2	3
\$67.50 and under \$70.00.....	5	2	-	-	2	3	-	-	3	7	3	-	-	2	4	-	-	4
\$70.00 and under \$72.50.....	6	2	-	-	1	4	-	3	1	2	2	-	-	1	-	-	-	-
\$72.50 and under \$75.00.....	7	7	-	1	5	-	-	-	-	6	4	-	-	4	2	-	1	-
\$75.00 and under \$77.50.....	8	7	-	1	6	1	-	-	-	8	7	-	1	6	1	-	-	-
\$77.50 and under \$80.00.....	1	1	-	-	1	-	-	-	-	4	3	-	-	3	1	-	-	1
\$80.00 and under \$82.50.....	3	2	-	-	2	1	-	-	1	2	2	-	-	2	-	-	-	-
\$82.50 and under \$85.00.....	1	-	-	-	-	1	-	-	1	1	-	-	-	-	1	-	-	1
\$85.00 and under \$87.50.....	-	-	-	-	-	-	-	-	-	3	3	-	1	2	-	-	-	-
\$87.50 and under \$90.00.....	3	2	-	-	2	1	-	-	1	3	2	-	-	2	1	-	-	-
\$90.00 and under \$92.50.....	4	4	-	1	3	-	-	-	-	3	3	-	-	3	-	-	-	1
\$92.50 and under \$95.00.....	1	-	-	-	-	1	-	-	1	1	-	-	-	-	1	-	-	1
\$95.00 and under \$97.50.....	-	-	-	-	-	-	-	-	-	1	-	-	-	-	1	-	-	1
Establishments having no specified minimum ..	82	47	xxx	xxx	xxx	35	xxx	xxx	xxx	105	58	xxx	xxx	xxx	47	xxx	xxx	xxx
Establishments which did not employ workers in this category.....	128	51	xxx	xxx	xxx	77	xxx	xxx	xxx	68	20	xxx	xxx	xxx	48	xxx	xxx	xxx
Data not available.....	1	-	xxx	xxx	xxx	1	xxx	xxx	xxx	1	-	xxx	xxx	xxx	1	xxx	xxx	xxx

¹ These salaries relate to formally established minimum starting (hiring) regular straight-time salaries that are paid for standard workweeks.² Excludes workers in subclerical jobs such as messenger or office girl.³ Data are presented for all standard workweeks combined, and for the most common standard workweeks reported.

Table B-2. Shift Differentials

(Shift differentials of manufacturing plant workers by type and amount of differential, Philadelphia, Pa.—N. J., November 1965)

Shift differential	Percent of manufacturing plant workers—			
	In establishments having formal provisions ¹ for—		Actually working on—	
	Second shift work	Third or other shift work	Second shift	Third or other shift
Total	87.1	84.0	18.3	7.3
With shift pay differential	86.6	83.5	18.1	7.2
Uniform cents (per hour)	48.5	45.9	10.7	5.0
3 or 4 cents	1.5	-	.4	-
5 cents	7.6	1.7	1.8	.1
5½ or 6 cents	3.3	.3	.8	-
7 cents	2.2	1.0	.6	.1
7½ cents	1.2	.9	.2	.1
8 cents	10.8	.5	2.3	-
9 cents	2.6	3.2	.7	.6
10 cents	13.7	14.3	2.6	1.1
11 cents	(²)	.8	-	.1
12 cents	1.8	8.2	.6	1.5
12½, 13, or 14 cents	1.4	3.4	.3	.5
15 cents	1.1	3.4	.2	.1
16 cents	-	4.0	-	.6
Over 16 cents	1.4	4.3	.2	.3
Uniform percentage	35.1	31.5	6.5	1.6
4 percent	.3	-	.1	-
5 percent	3.4	2.4	.6	.1
6 percent	-	.3	-	(²)
7 percent	3.7	3.0	.7	.2
7½ percent	.9	.7	.3	(²)
8 percent	.8	.8	.3	(²)
10 percent	25.2	19.0	4.3	1.0
12 percent	.7	1.9	.3	.1
15 percent	-	3.4	-	.1
Other formal pay differential	3.0	6.1	.9	.7
With no shift pay differential	.5	.4	.2	(²)

¹ Includes establishments currently operating late shifts, and establishments with formal provisions covering late shifts even though they were not currently operating late shifts.² Less than 0.05 percent.

Table B-3. Scheduled Weekly Hours

(Percent distribution of plant and office workers in all industries and in industry divisions by scheduled weekly hours of first-shift workers, Philadelphia, Pa.-N.J., November 1965)

Weekly hours	Plant workers						Office workers						
	All industries ¹	Manufacturing	Public utilities ²	Wholesale trade	Retail trade	Services	All industries	Manufacturing	Public utilities ²	Wholesale trade	Retail trade	Finance ³	Services
All workers.....	100	100	100	100	100	100	100	100	100	100	100	100	100
Under 35 hours.....	-	-	-	-	-	-	1	-	-	-	-	4	(⁴)
35 hours.....	2	3	-	-	-	4	10	7	6	10	7	16	4
Over 35 and under 36 1/4 hours.....	-	-	-	-	-	-	1	-	-	-	-	3	-
36 1/4 hours.....	(⁴)	-	(⁴)	-	-	-	5	2	4	-	-	11	5
Over 36 1/4 and under 37 1/2 hours.....	(⁴)	-	-	-	-	3	3	(⁴)	-	-	-	9	-
37 1/2 hours.....	7	7	-	-	15	4	25	14	26	36	20	32	63
Over 37 1/2 and under 38 3/4 hours.....	1	-	-	-	7	4	2	1	-	-	1	6	1
38 3/4 hours.....	(⁴)	-	-	-	-	7	7	13	1	5	5	4	10
Over 38 3/4 and under 40 hours.....	-	-	-	-	-	-	2	(⁴)	-	-	-	5	-
40 hours.....	84	86	99	90	73	64	45	62	62	49	68	11	17
Over 40 and under 48 hours.....	2	1	-	10	3	6	(⁴)	-	-	(⁴)	-	-	-
48 hours and over.....	2	3	-	-	1	8	(⁴)	(⁴)	-	-	-	-	-

¹ Includes data for real estate in addition to those industry divisions shown separately.

² Transportation, communication, and other public utilities.

³ Finance, insurance, and real estate.

⁴ Less than 0.5 percent.

Table B-4. Paid Holidays

(Percent distribution of plant and office workers in all industries and in industry divisions by number of paid holidays provided annually, Philadelphia, Pa.-N.J., November 1965)

Item	Plant workers						Office workers						
	All industries ¹	Manufacturing	Public utilities ²	Wholesale trade	Retail trade	Services	All industries	Manufacturing	Public utilities ²	Wholesale trade	Retail trade	Finance ³	Services
All workers	100	100	100	100	100	100	100	100	100	100	100	100	100
Workers in establishments providing paid holidays	99	100	100	100	99	81	99	100	100	100	100	100	99
Workers in establishments providing no paid holidays	1	-	-	-	1	19	(⁴)	-	-	-	-	-	1
<u>Number of days</u>													
Less than 5 holidays	(⁴)	-	-	-	2	-	-	-	-	-	-	-	-
5 holidays	1	(⁴)	-	-	4	-	-	-	-	-	-	-	-
6 holidays	14	7	1	11	36	68	8	8	2	5	29	(⁴)	35
6 holidays plus 1 half day	2	2	-	7	-	4	2	1	-	7	(⁴)	2	1
6 holidays plus 2 or 3 half days	2	2	-	-	3	1	1	2	(⁴)	-	3	-	6
7 holidays	22	26	20	6	19	5	11	19	1	5	22	-	16
7 holidays plus 1 half day	3	4	-	2	-	(⁴)	5	4	2	15	3	-	34
7 holidays plus 2, 3, 4, or 5 half days	3	4	-	(⁴)	1	1	3	3	-	8	6	3	2
8 holidays	25	28	36	31	16	(⁴)	25	34	61	17	36	-	4
8 holidays plus 1 half day	1	1	-	2	-	-	1	2	-	1	1	-	-
8 holidays plus 2 or 6 half days	2	3	-	-	-	-	2	3	-	-	-	2	-
9 holidays	17	17	21	26	19	-	8	15	5	14	-	2	-
9 holidays plus 1, 2, or 3 half days	(⁴)	1	(⁴)	-	-	-	3	2	4	-	-	6	-
10 holidays	3	3	13	9	-	-	7	5	18	25	-	4	-
10 holidays plus 1 half day	1	(⁴)	4	-	-	-	2	1	5	-	-	4	-
11 holidays	1	1	1	5	-	2	2	1	(⁴)	2	-	5	(⁴)
11 holidays plus 1 half day	-	-	-	-	-	-	1	-	-	-	-	2	-
12 holidays	1	1	3	-	-	-	18	(⁴)	2	-	-	60	-
12 holidays plus 1 half day	-	-	-	-	-	-	3	-	-	-	-	9	-
13 holidays plus 1 half day	-	-	-	-	-	-	(⁴)	-	-	-	-	1	-
<u>Total holiday time⁵</u>													
13 1/2 days	-	-	-	-	-	-	(⁴)	-	-	-	-	1	-
12 1/2 days or more	-	-	-	-	-	-	3	-	-	-	-	10	-
12 days or more	1	1	3	-	-	-	21	(⁴)	2	-	-	70	-
11 1/2 days or more	1	1	3	-	-	-	21	(⁴)	2	-	-	72	-
11 days or more	2	2	4	5	-	2	24	1	2	2	-	79	(⁴)
10 1/2 days or more	3	2	9	5	-	2	26	2	7	2	-	84	(⁴)
10 days or more	6	5	22	14	-	2	35	7	25	27	-	93	(⁴)
9 1/2 days or more	7	6	22	14	-	2	36	9	29	27	-	93	(⁴)
9 days or more	26	26	42	40	19	2	45	27	34	47	-	94	(⁴)
8 1/2 days or more	27	27	42	42	19	3	46	29	34	48	1	94	2
8 days or more	55	59	79	74	36	3	74	65	94	68	43	98	7
7 1/2 days or more	58	63	79	76	36	4	78	69	97	83	46	98	43
7 days or more	82	90	99	82	58	10	90	91	98	88	71	98	63
6 1/2 days or more	84	92	99	89	58	13	92	92	98	95	71	100	64
6 days or more	98	100	100	100	93	81	99	100	100	100	100	100	99
5 days or more	99	100	100	100	97	81	99	100	100	100	100	100	99
1 day or more	99	100	100	100	99	81	99	100	100	100	100	100	99

¹ Includes data for real estate in addition to those industry divisions shown separately.² Transportation, communication, and other public utilities.³ Finance, insurance, and real estate.⁴ Less than 0.5 percent.⁵ All combinations of full and half days that add to the same amount are combined; for example, the proportion of workers receiving a total of 7 days includes those with 7 full days and no half days, 6 full days and 2 half days, 5 full days and 4 half days, and so on. Proportions were then cumulated.

Table B-5. Paid Vacations¹

(Percent distribution of plant and office workers in all industries and in industry divisions by vacation pay provisions, Philadelphia, Pa.—N.J., November 1965)

Vacation policy	Plant workers						Office workers						
	All industries ²	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Services	All industries	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Finance ⁴	Services
All workers.....	100	100	100	100	100	100	100	100	100	100	100	100	100
<u>Method of payment</u>													
Workers in establishments providing paid vacations.....	99	100	100	99	100	98	99	100	100	99	100	99	99
Length-of-time payment.....	81	73	100	99	100	74	99	99	100	99	100	99	92
Percentage payment.....	16	23	-	-	-	-	(⁵)	1	-	-	-	-	-
Flat-sum payment.....	-	-	-	-	-	-	-	-	-	-	-	-	-
Other.....	3	3	-	-	-	24	(⁵)	-	-	-	-	-	8
Workers in establishments providing no paid vacations.....	(⁵)	-	-	(⁵)	-	2	(⁵)	-	-	(⁵)	-	(⁵)	(⁵)
<u>Amount of vacation pay⁶</u>													
<u>After 6 months of service</u>													
Under 1 week.....	25	27	4	14	26	32	11	12	5	15	14	7	32
1 week.....	18	18	31	8	15	5	47	58	48	19	17	56	14
Over 1 and under 2 weeks.....	3	2	6	11	2	1	9	6	6	11	3	15	14
2 weeks.....	1	1	-	-	-	-	8	5	-	2	-	19	23
Over 2 and under 3 weeks.....	-	-	-	-	-	-	(⁵)	(⁵)	-	-	-	-	-
<u>After 1 year of service</u>													
1 week.....	72	73	65	71	77	71	23	14	64	19	79	-	28
Over 1 and under 2 weeks.....	4	3	14	-	-	21	1	(⁵)	-	-	-	2	8
2 weeks.....	19	19	20	23	21	6	75	84	36	80	21	98	64
Over 2 and under 3 weeks.....	1	1	-	6	-	-	(⁵)	-	-	1	-	-	-
3 weeks.....	3	5	1	-	-	-	(⁵)	1	-	-	-	-	-
<u>After 2 years of service</u>													
1 week.....	41	47	26	52	29	25	5	7	7	11	4	-	4
Over 1 and under 2 weeks.....	18	23	16	5	1	27	4	2	30	-	(⁵)	-	8
2 weeks.....	36	24	57	36	70	46	89	89	63	85	96	98	77
Over 2 and under 3 weeks.....	1	1	-	6	-	-	1	1	-	1	-	-	10
3 weeks.....	4	5	1	-	-	-	1	1	(⁵)	2	-	2	-
<u>After 3 years of service</u>													
1 week.....	12	14	3	23	6	19	2	3	2	7	(⁵)	-	4
Over 1 and under 2 weeks.....	19	25	14	8	-	24	1	2	-	-	-	-	8
2 weeks.....	62	52	82	63	94	55	93	89	97	89	100	98	78
Over 2 and under 3 weeks.....	2	2	-	6	-	-	1	2	-	1	-	-	10
3 weeks.....	5	7	1	-	-	-	1	3	1	3	-	-	-
4 weeks.....	-	-	-	-	-	-	(⁵)	-	-	-	-	2	-
<u>After 4 years of service</u>													
1 week.....	11	13	3	23	4	17	2	3	2	7	-	-	3
Over 1 and under 2 weeks.....	18	23	14	8	-	24	1	2	-	-	-	-	8
2 weeks.....	64	55	82	63	96	53	93	89	97	89	100	98	70
Over 2 and under 3 weeks.....	2	2	-	6	-	3	2	2	-	1	-	-	19
3 weeks.....	5	7	1	-	-	-	1	3	1	3	-	-	-
4 weeks.....	-	-	-	-	-	-	(⁵)	-	-	-	-	2	-

See footnotes at end of table.

Table B-5. Paid Vacations¹—Continued

(Percent distribution of plant and office workers in all industries and in industry divisions by vacation pay provisions, Philadelphia, Pa.—N.J., November 1965)

Vacation policy	Plant workers						Office workers						
	All industries ²	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Services	All industries	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Finance ⁴	Services
<u>Amount of vacation pay⁶—Continued</u>													
<u>After 5 years of service</u>													
1 week.....	1	1	-	-	-	11	(⁵)	(⁵)	-	(⁵)	-	-	1
Over 1 and under 2 weeks.....	1	2	-	-	-	3	(⁵)	-	-	-	-	-	(⁵)
2 weeks.....	79	76	83	85	92	59	86	85	93	63	97	92	41
Over 2 and under 3 weeks.....	8	7	15	6	-	24	4	2	1	1	-	6	16
3 weeks.....	11	13	2	9	8	(⁵)	10	12	5	36	3	(⁵)	40
Over 3 and under 4 weeks.....	1	1	-	-	-	-	(⁵)	(⁵)	-	-	-	-	-
4 weeks.....	-	-	-	-	-	-	(⁵)	-	-	-	-	2	-
<u>After 10 years of service</u>													
1 week.....	1	1	-	-	-	11	(⁵)	(⁵)	-	(⁵)	-	-	1
Over 1 and under 2 weeks.....	-	-	-	-	-	-	(⁵)	-	-	-	-	-	(⁵)
2 weeks.....	24	24	14	28	19	46	33	23	31	18	10	60	19
Over 2 and under 3 weeks.....	11	14	(⁵)	9	-	24	3	4	(⁵)	1	-	4	16
3 weeks.....	58	54	72	55	81	17	58	67	69	50	90	34	59
Over 3 and under 4 weeks.....	3	2	14	-	-	-	(⁵)	1	-	-	-	-	-
4 weeks.....	3	4	1	8	-	-	5	4	1	31	-	2	4
<u>After 12 years of service</u>													
1 week.....	1	1	-	-	-	11	(⁵)	(⁵)	-	(⁵)	-	-	1
Over 1 and under 2 weeks.....	-	-	-	-	-	-	(⁵)	-	-	-	-	-	(⁵)
2 weeks.....	19	18	13	19	17	36	29	15	31	17	9	57	18
Over 2 and under 3 weeks.....	10	15	(⁵)	12	-	6	4	5	(⁵)	1	-	7	9
3 weeks.....	62	59	72	61	83	24	60	73	69	51	91	34	60
Over 3 and under 4 weeks.....	4	3	15	-	-	21	1	2	-	-	-	-	8
4 weeks.....	4	5	1	8	-	-	5	4	1	31	-	2	4
<u>After 15 years of service</u>													
1 week.....	1	1	-	-	-	11	(⁵)	(⁵)	-	(⁵)	-	-	1
Over 1 and under 2 weeks.....	-	-	-	-	-	-	(⁵)	-	-	-	-	-	(⁵)
2 weeks.....	10	10	-	15	11	33	6	7	(⁵)	16	6	3	17
Over 2 and under 3 weeks.....	(⁵)	-	-	-	-	3	-	-	-	-	-	-	-
3 weeks.....	71	68	81	73	89	30	83	81	94	48	94	94	47
Over 3 and under 4 weeks.....	7	9	3	-	-	21	1	1	1	-	-	1	8
4 weeks.....	9	13	2	10	-	-	9	11	4	36	-	2	27
Over 4 weeks.....	1	-	14	-	-	-	-	-	-	-	-	-	-
<u>After 20 years of service</u>													
1 week.....	1	1	-	-	-	11	(⁵)	(⁵)	-	(⁵)	-	-	1
2 weeks.....	10	10	-	12	11	33	5	7	(⁵)	15	6	-	17
Over 2 and under 3 weeks.....	-	-	-	-	-	-	(⁵)	-	-	-	-	-	(⁵)
3 weeks.....	40	46	27	50	22	33	45	45	35	22	16	67	35
Over 3 and under 4 weeks.....	5	6	1	-	-	21	1	2	-	-	-	-	8
4 weeks.....	39	34	58	33	67	(⁵)	44	42	64	35	78	31	38
Over 4 weeks.....	4	4	14	5	-	-	5	4	1	28	-	2	-

See footnotes at end of table.

Table B-5. Paid Vacations¹—Continued

(Percent distribution of plant and office workers in all industries and in industry divisions by vacation pay provisions, Philadelphia, Pa.—N.J., November 1965)

Vacation policy	Plant workers						Office workers						
	All industries ²	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Services	All industries	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Finance ⁴	Services
<u>Amount of vacation pay⁶—Continued</u>													
<u>After 25 years of service</u>													
1 week.....	1	1	-	-	-	11	(⁵)	(⁵)	-	(⁵)	-	-	1
2 weeks.....	10	10	-	12	10	33	5	7	(⁵)	15	5	-	17
Over 2 and under 3 weeks.....	-	-	-	-	-	-	(⁵)	-	-	-	-	-	(⁵)
3 weeks.....	25	30	2	43	17	27	20	29	3	18	15	16	21
Over 3 and under 4 weeks.....	4	4	-	-	-	24	(⁵)	(⁵)	-	-	-	-	8
4 weeks.....	53	49	84	40	73	3	69	57	96	37	79	80	52
Over 4 weeks.....	7	8	14	6	-	-	6	7	1	30	-	4	-
<u>After 30 years of service</u>													
1 week.....	1	1	-	-	-	11	(⁵)	(⁵)	-	(⁵)	-	-	1
2 weeks.....	10	10	-	12	10	33	5	7	(⁵)	15	5	-	17
Over 2 and under 3 weeks.....	-	-	-	-	-	-	(⁵)	-	-	-	-	-	(⁵)
3 weeks.....	25	30	2	40	17	27	19	29	3	17	15	13	21
Over 3 and under 4 weeks.....	4	4	-	-	-	24	(⁵)	(⁵)	-	-	-	-	8
4 weeks.....	53	49	84	42	73	3	70	57	96	38	79	83	52
Over 4 weeks.....	7	8	14	6	-	-	6	7	1	30	-	4	-

¹ Includes basic plans only. Excludes plans such as vacation-savings and those plans which offer "extended" or "sabbatical" benefits beyond basic plans to workers with qualifying lengths of service. Typical of such exclusions are plans in the steel, aluminum, and can industries.

² Includes data for real estate in addition to those industry divisions shown separately.

³ Transportation, communication, and other public utilities.

⁴ Finance, insurance, and real estate.

⁵ Less than 0.5 percent.

⁶ Includes payments other than "length of time," such as percentage of annual earnings or flat-sum payments, converted to an equivalent time basis; for example, a payment of 2 percent of annual earnings was considered as 1 week's pay. Periods of service were arbitrarily chosen and do not necessarily reflect the individual provisions for progressions. For example, the changes in proportions indicated at 10 years' service include changes in provisions occurring between 5 and 10 years. Estimates are cumulative. Thus, the proportion receiving 3 weeks' pay or more after 5 years includes those who receive 3 weeks' pay or more after fewer years of service.

Table B-6. Health, Insurance, and Pension Plans

(Percent of plant and office workers in all industries and in industry divisions employed in establishments providing health, insurance, or pension benefits,¹ Philadelphia, Pa.—N.J., November 1965)

Type of benefit	Plant workers						Office workers						
	All industries ²	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Services	All industries	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Finance ⁴	Services
All workers.....	100	100	100	100	100	100	100	100	100	100	100	100	100
Workers in establishments providing:													
Life insurance.....	95	97	94	92	90	85	97	96	99	94	95	99	84
Accidental death and dismemberment insurance.....	50	52	41	44	44	68	41	52	46	47	30	24	56
Sickness and accident insurance or sick leave or both ⁵	89	94	87	77	83	61	78	88	68	69	97	71	49
Sickness and accident insurance.....	78	90	54	65	54	51	40	69	30	38	29	12	37
Sick leave (full pay and no waiting period).....	12	9	25	29	15	10	60	67	61	46	25	70	37
Sick leave (partial pay or waiting period).....	8	3	29	5	17	10	7	1	5	2	54	1	3
Hospitalization insurance.....	94	98	100	86	83	76	88	94	100	91	91	74	83
Surgical insurance.....	93	97	100	72	81	70	84	90	100	84	87	73	58
Medical insurance.....	76	79	95	56	62	67	72	80	96	71	48	64	56
Catastrophe insurance.....	28	30	48	39	14	11	65	58	73	71	58	72	58
Retirement pension.....	82	84	89	79	79	57	88	91	67	85	93	95	64
No health, insurance, or pension plan.....	1	-	-	3	1	8	1	1	-	1	-	1	4

¹ Includes those plans for which at least a part of the cost is borne by the employer, except those legally required, such as workmen's compensation, social security, and railroad retirement.² Includes data for real estate in addition to those industry divisions shown separately.³ Transportation, communication, and other public utilities.⁴ Finance, insurance, and real estate.⁵ Unduplicated total of workers receiving sick leave or sickness and accident insurance shown separately below. Sick leave plans are limited to those which definitely establish at least the minimum number of days' pay that can be expected by each employee. Informal sick leave allowances determined on an individual basis are excluded.⁶ Less than 0.5 percent.

Table B-7. Profit-Sharing Plans

(Percent of plant and office workers in all industries and in industry divisions employed in establishments providing profit-sharing plans,¹ by type of plan, Philadelphia, Pa.-N.J., November 1965)

Type of plan	Plant workers						Office workers						
	All industries ²	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Services	All industries	Manufacturing	Public utilities ³	Wholesale trade	Retail trade	Finance ⁴	Services
All workers.....	100	100	100	100	100	100	100	100	100	100	100	100	100
Workers in establishments providing profit-sharing plans.....	7	6		13	13	1	19	11	1	11	39	29	34
Plans providing for current distribution.....	2	3					2	5					(⁵)
Plans providing for deferred distribution.....	5	3		13	13	1	10	6	1	11	39	7	23
Plans providing for both current and deferred distribution.....							3	(⁵)				12	
Plans providing for employee's choice of method of distribution.....							3					10	10
Workers in establishments providing no profit-sharing plans.....	93	94	100	87	87	99	81	89	99	89	61	71	66

¹ The study was limited to formal plans (1) having established formulas for the allocation of profit shares among employees; (2) whose formulas were communicated to the employees in advance of the determination of profits; (3) that represent a commitment by the company to make periodic contributions based on profits; and (4) in which eligibility extends to a majority of the plant or office workers.

² Includes data for real estate in addition to those industry divisions shown separately.

³ Transportation, communication, and other public utilities.

⁴ Finance, insurance, and real estate.

⁵ Less than 0.5 percent.

Appendix A. Changes in Occupational Descriptions

Since the Bureau's last survey, occupational descriptions for secretary were revised in order to obtain salary information for more specific categories.

The revised descriptions for secretary (classes A, B, C, and D) classify these workers according to levels of responsibility. The size of

the organization and the scope of the supervisor's position are considered in distinguishing these levels. Data published under the composite title of secretary are not comparable to data previously published.

The revised occupational descriptions are included in appendix B.

Appendix B. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field staff in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field economists are instructed to exclude working supervisors, apprentices, learners, beginners, trainees, handicapped, part-time, temporary, and probationary workers.

OFFICE

BILLER, MACHINE

Prepares statements, bills, and invoices on a machine other than an ordinary or electromatic typewriter. May also keep records as to billings or shipping charges or perform other clerical work incidental to billing operations. For wage study purposes, billers, machine, are classified by type of machine, as follows:

Biller, machine (billing machine). Uses a special billing machine (Moon Hopkins, Elliott Fisher, Burroughs, etc., which are combination typing and adding machines) to prepare bills and invoices from customers' purchase orders, internally prepared orders, shipping memorandums, etc. Usually involves application of predetermined discounts and shipping charges, and entry of necessary extensions, which may or may not be computed on the billing machine, and totals which are automatically accumulated by machine. The operation usually involves a large number of carbon copies of the bill being prepared and is often done on a fanfold machine.

Biller, machine (bookkeeping machine). Uses a bookkeeping machine (Sundstrand, Elliott Fisher, Remington Rand, etc., which may or may not have typewriter keyboard) to prepare customers' bills as part of the accounts receivable operation. Generally involves the simultaneous entry of figures on customers' ledger record. The machine automatically accumulates figures on a number of vertical columns and computes, and usually prints automatically the debit or credit balances. Does not involve a knowledge of bookkeeping. Works from uniform and standard types of sales and credit slips.

BOOKKEEPING-MACHINE OPERATOR

Operates a bookkeeping machine (Remington Rand, Elliott Fisher, Sundstrand, Burroughs, National Cash Register, with or without a typewriter keyboard) to keep a record of business transactions.

Class A. Keeps a set of records requiring a knowledge of and experience in basic bookkeeping principles, and familiarity with the structure of the particular accounting system used. Determines proper records and distribution of debit and credit items to be used in each phase of the work. May prepare consolidated reports, balance sheets, and other records by hand.

Class B. Keeps a record of one or more phases or sections of a set of records usually requiring little knowledge of basic bookkeeping. Phases or sections include accounts payable, payroll, customers' accounts (not including a simple type of billing described under biller, machine), cost distribution, expense distribution, inventory control, etc. May check or assist in preparation of trial balances and prepare control sheets for the accounting department.

CLERK, ACCOUNTING

Class A. Under general direction of a bookkeeper or accountant, has responsibility for keeping one or more sections of a complete set of books or records relating to one phase of an establishment's business transactions. Work involves posting and balancing subsidiary

CLERK, ACCOUNTING—Continued

ledger or ledgers such as accounts receivable or accounts payable; examining and coding invoices or vouchers with proper accounting distribution; and requires judgment and experience in making proper assignments and allocations. May assist in preparing, adjusting, and closing journal entries; and may direct class B accounting clerks.

Class B. Under supervision, performs one or more routine accounting operations such as posting simple journal vouchers or accounts payable vouchers, entering vouchers in voucher registers; reconciling bank accounts; and posting subsidiary ledgers controlled by general ledgers, or posting simple cost accounting data. This job does not require a knowledge of accounting and bookkeeping principles but is found in offices in which the more routine accounting work is subdivided on a functional basis among several workers.

CLERK, FILE

Class A. In an established filing system containing a number of varied subject matter files, classifies and indexes file material such as correspondence, reports, technical documents, etc. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

Class B. Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer sub-headings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

Class C. Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. Performs simple clerical and manual tasks required to maintain and service files.

CLERK, ORDER

Receives customers' orders for material or merchandise by mail, phone, or personally. Duties involve any combination of the following: Quoting prices to customers; making out an order sheet listing the items

CLERK, ORDER—Continued

to make up the order; checking prices and quantities of items on order sheet; and distributing order sheets to respective departments to be filled. May check with credit department to determine credit rating of customer, acknowledge receipt of orders from customers, follow up orders to see that they have been filled, keep file of orders received, and check shipping invoices with original orders.

CLERK, PAYROLL

Computes wages of company employees and enters the necessary data on the payroll sheets. Duties involve: Calculating workers' earnings based on time or production records; and posting calculated data on payroll sheet, showing information such as worker's name, working days, time, rate, deductions for insurance, and total wages due. May make out paychecks and assist paymaster in making up and distributing pay envelopes. May use a calculating machine.

COMPTOMETER OPERATOR

Primary duty is to operate a Comptometer to perform mathematical computations. This job is not to be confused with that of statistical or other type of clerk, which may involve frequent use of a Comptometer but, in which, use of this machine is incidental to performance of other duties.

DUPLICATING-MACHINE OPERATOR (MIMEOGRAPH OR DITTO)

Under general supervision and with no supervisory responsibilities, reproduces multiple copies of typewritten or handwritten matter, using a Mimeograph or Ditto machine. Makes necessary adjustment such as for ink and paper feed counter and cylinder speed. Is not required to prepare stencil or Ditto master. May keep file of used stencils or Ditto masters. May sort, collate, and staple completed material.

KEYPUNCH OPERATOR

Class A. Operates a numerical and/or alphabetical or combination keypunch machine to transcribe data from various source documents to keypunch tabulating cards. Performs same tasks as lower level keypunch operator but, in addition, work requires application

KEYPUNCH OPERATOR—Continued

of coding skills and the making of some determinations, for example, locates on the source document the items to be punched; extracts information from several documents; and searches for and interprets information on the document to determine information to be punched. May train inexperienced operators.

Class B. Under close supervision or following specific procedures or instructions, transcribes data from source documents to punched cards. Operates a numerical and/or alphabetical or combination keypunch machine to keypunch tabulating cards. May verify cards. Working from various standardized source documents, follows specified sequences which have been coded or prescribed in detail and require little or no selecting, coding, or interpreting of data to be punched. Problems arising from erroneous items or codes, missing information, etc., are referred to supervisor.

OFFICE BOY OR GIRL

Performs various routine duties such as running errands, operating minor office machines such as sealers or mailers, opening and distributing mail, and other minor clerical work.

SECRETARY

Assigned as personal secretary, normally to one individual. Maintains a close and highly responsive relationship to the day-to-day work activities of the supervisor. Works fairly independently receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties, usually including most of the following: (a) Receives telephone calls, personal callers, and incoming mail, answers routine inquiries, and routes the technical inquiries to the proper persons; (b) establishes, maintains, and revises the supervisor's files; (c) maintains the supervisor's calendar and makes appointments as instructed; (d) relays messages from supervisor to subordinates; (e) reviews correspondence, memoranda, and reports prepared by others for the supervisor's signature to assure procedural and typographic accuracy; and (f) performs stenographic and typing work.

May also perform other clerical and secretarial tasks of comparable nature and difficulty. The work typically requires knowledge of office routine and understanding of the organization, programs, and procedures related to the work of the supervisor.

SECRETARY—Continued

Exclusions

Not all positions that are titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows: (a) Positions which do not meet the "personal" secretary concept described above; (b) stenographers not fully trained in secretarial type duties; (c) stenographers serving as office assistants to a group of professional, technical, or managerial persons; (d) secretary positions in which the duties are either substantially more routine or substantially more complex and responsible than those characterized in the definition; and (e) assistant type positions which involve more difficult or more responsible technical, administrative, supervisory, or specialized clerical duties which are not typical of secretarial work.

NOTE: The term "corporate officer," used in the level definitions following, refers to those officials who have a significant corporate-wide policymaking role with regard to major company activities. The title "vice president," though normally indicative of this role, does not in all cases identify such positions. Vice presidents whose primary responsibility is to act personally on individual cases or transactions (e.g., approve or deny individual loan or credit actions; administer individual trust accounts; directly supervise a clerical staff) are not considered to be "corporate officers" for purposes of applying the following level definitions.

Class A

a. Secretary to the chairman of the board or president of a company that employs, in all, over 100 but fewer than 5,000 persons; or

b. Secretary to a corporate officer (other than the chairman of the board or president) of a company that employs, in all, over 5,000 but fewer than 25,000 persons; or

c. Secretary to the head (immediately below the corporate officer level) of a major segment or subsidiary of a company that employs, in all, over 25,000 persons.

Class B

a. Secretary to the chairman of the board or president of a company that employs, in all, fewer than 100 persons; or

b. Secretary to a corporate officer (other than chairman of the board or president) of a company that employs, in all, over 100 but fewer than 5,000 persons; or

SECRETARY—Continued

c. Secretary to the head (immediately below the officer level) over either a major corporate-wide functional activity (e. g., marketing, research, operations, industrial relations, etc.) or a major geographic or organizational segment (e. g., a regional headquarters; a major division) of a company that employs, in all, over 5,000 but fewer than 25,000 employees; or

d. Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, over 5,000 persons; or

e. Secretary to the head of a large and important organizational segment (e. g., a middle management supervisor of an organizational segment often involving as many as several hundred persons) of a company that employs, in all, over 25,000 persons.

Class C

a. Secretary to an executive or managerial person whose responsibility is not equivalent to one of the specific level situations in the definition for class B, but whose subordinate staff normally numbers at least several dozen employees and is usually divided into organizational segments which are often, in turn, further subdivided. In some companies, this level includes a wide range of organizational echelons; in others, only one or two; or

b. Secretary to the head of an individual plant, factory, etc. (or other equivalent level of official) that employs, in all, fewer than 5,000 persons.

Class D

a. Secretary to the supervisor or head of a small organizational unit (e. g., fewer than about 25 or 30 persons); or

b. Secretary to a nonsupervisory staff specialist, professional employee, administrative officer, or assistant, skilled technician or expert. (NOTE: Many companies assign stenographers, rather than secretaries as described above, to this level of supervisory or nonsupervisory worker.)

STENOGRAPHER, GENERAL

Primary duty is to take dictation involving a normal routine vocabulary from one or more persons either in shorthand or by Stenotype or similar machine; and transcribe dictation. May also type from written copy.

STENOGRAPHER, GENERAL—Continued

May maintain files, keep simple records, or perform other relatively routine clerical tasks. May operate from a stenographic pool. Does not include transcribing-machine work. (See transcribing-machine operator.)

STENOGRAPHER, SENIOR

Primary duty is to take dictation involving a varied technical or specialized vocabulary such as in legal briefs or reports on scientific research from one or more persons either in shorthand or by Stenotype or similar machine; and transcribe dictation. May also type from written copy. May also set up and maintain files, keep records, etc.

OR

Performs stenographic duties requiring significantly greater independence and responsibility than stenographers, general as evidenced by the following: Work requires high degree of stenographic speed and accuracy; and a thorough working knowledge of general business and office procedures and of the specific business operations, organization, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as, maintaining followup files; assembling material for reports, memorandums, letters, etc.; composing simple letters from general instructions; reading and routing incoming mail; and answering routine questions, etc. Does not include transcribing-machine work.

SWITCHBOARD OPERATOR

Class A. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. Performs full telephone information service or handles complex calls, such as conference, collect, overseas, or similar calls, either in addition to doing routine work as described for switchboard operator, class B, or as a full-time assignment. ("Full" telephone information service occurs when the establishment has varied functions that are not readily understandable for telephone information purposes, e. g., because of overlapping or interrelated functions, and consequently present frequent problems as to which extensions are appropriate for calls.)

Class B. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. May handle routine long distance calls and record tolls. May perform limited telephone information service. ("Limited" telephone information service occurs if the functions of the establishment serviced are readily understandable for telephone information purposes, or if the requests are routine, e. g., giving extension numbers when specific names are furnished, or if complex calls are referred to another operator.)

SWITCHBOARD OPERATOR-RECEPTIONIST

In addition to performing duties of operator on a single position or monitor-type switchboard, acts as receptionist and may also type or perform routine clerical work as part of regular duties. This typing or clerical work may take the major part of this worker's time while at switchboard.

TABULATING-MACHINE OPERATOR

Class A. Operates a variety of tabulating or electrical accounting machines, typically including such machines as the tabulator, calculator, interpreter, collator, and others. Performs complete reporting assignments without close supervision, and performs difficult wiring as required. The complete reporting and tabulating assignments typically involve a variety of long and complex reports which often are of irregular or nonrecurring type requiring some planning and sequencing of steps to be taken. As a more experienced operator, is typically involved in training new operators in machine operations, or partially trained operators in wiring from diagrams and operating sequences of long and complex reports. Does not include working supervisors performing tabulating-machine operations and day-to-day supervision of the work and production of a group of tabulating-machine operators.

Class B. Operates more difficult tabulating or electrical accounting machines such as the tabulator and calculator, in addition to the sorter, reproducer, and collator. This work is performed under specific instructions and may include the performance of some wiring from diagrams. The work typically involves, for example, tabulations involving a repetitive accounting exercise, a complete but small tabulating study, or parts of a longer and more complex report. Such reports and studies are usually of a recurring nature where the procedures are well established. May also include the training of new employees in the basic operation of the machine.

Class C. Operates simple tabulating or electrical accounting machines such as the sorter, reproducing punch, collator, etc., with

TABULATING-MACHINE OPERATOR—Continued

specific instructions. May include simple wiring from diagrams and some filing work. The work typically involves portions of a work unit, for example, individual sorting or collating runs or repetitive operations.

TRANSCRIBING-MACHINE OPERATOR, GENERAL

Primary duty is to transcribe dictation involving a normal routine vocabulary from transcribing-machine records. May also type from written copy and do simple clerical work. Workers transcribing dictation involving a varied technical or specialized vocabulary such as legal briefs or reports on scientific research are not included. A worker who takes dictation in shorthand or by Stenotype or similar machine is classified as a stenographer, general.

TYPIST

Uses a typewriter to make copies of various material or to make out bills after calculations have been made by another person. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

Class A. Performs one or more of the following: Typing material in final form when it involves combining material from several sources or responsibility for correct spelling, syllabication, punctuation, etc., of technical or unusual words or foreign language material; and planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters varying details to suit circumstances.

Class B. Performs one or more of the following: Copy typing from rough or clear drafts; routine typing of forms, insurance policies, etc.; and setting up simple standard tabulations, or copying more complex tables already setup and spaced properly.

PROFESSIONAL AND TECHNICAL

DRAFTSMAN

Class A. Plans the graphic presentation of complex items having distinctive design features that differ significantly from established drafting precedents. Works in close support with the design originator, and may recommend minor design changes. Analyzes the effect of each change on the details of form, function, and positional relationships of components and parts. Works with a minimum of supervisory assistance. Completed work is reviewed by design originator for consistency with prior engineering determinations. May either prepare drawings, or direct their preparation by lower level draftsmen.

Class B. Performs nonroutine and complex drafting assignments that require the application of most of the standardized drawing techniques regularly used. Duties typically involve such work as: Prepares working drawings of subassemblies with irregular shapes, multiple functions, and precise positional relationships between components; prepares architectural drawings for construction of a building including detail drawings of foundations, wall sections, floor plans, and roof. Uses accepted formulas and manuals in making necessary computations to determine quantities of materials to be used, load capacities, strengths, stresses, etc. Receives initial instructions, requirements, and advice from supervisor. Completed work is checked for technical adequacy.

Class C. Prepares detail drawings of single units or parts for engineering, construction, manufacturing, or repair purposes. Types of drawings prepared include isometric projections (depicting three dimensions in accurate scale) and sectional views to clarify positioning of components and convey needed information. Consolidates details from a number of sources and adjusts or transposes scale as required.

DRAFTSMAN—Continued

Suggested methods of approach, applicable precedents, and advice on source materials are given with initial assignments. Instructions are less complete when assignments recur. Work may be spot-checked during progress.

DRAFTSMAN-TRACER

Copies plans and drawings prepared by others by placing tracing cloth or paper over drawings and tracing with pen or pencil. (Does not include tracing limited to plans primarily consisting of straight lines and a large scale not requiring close delineation.)

and/or

Prepares simple or repetitive drawings of easily visualized items. Work is closely supervised during progress.

NURSE, INDUSTRIAL (REGISTERED)

A registered nurse who gives nursing service under general medical direction to ill or injured employees or other persons who become ill or suffer an accident on the premises of a factory or other establishment. Duties involve a combination of the following: Giving first aid to the ill or injured; attending to subsequent dressing of employees' injuries; keeping records of patients treated; preparing accident reports for compensation or other purposes; assisting in physical examinations and health evaluations of applicants and employees; and planning and carrying out programs involving health education, accident prevention, evaluation of plant environment, or other activities affecting the health, welfare, and safety of all personnel.

MAINTENANCE AND POWERPLANT

CARPENTER, MAINTENANCE

Performs the carpentry duties necessary to construct and maintain in good repair building woodwork and equipment such as bins, cribs, counters, benches, partitions, doors, floors, stairs, casings, and trim made of wood in an establishment. Work involves most of the following: Planning and laying out of work from blueprints, drawings, models, or verbal instructions; using a variety of carpenter's handtools, portable power tools,

CARPENTER, MAINTENANCE—Continued

and standard measuring instruments; making standard shop computations relating to dimensions of work; and selecting materials necessary for the work. In general, the work of the maintenance carpenter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

ELECTRICIAN, MAINTENANCE

Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy in an establishment. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blueprints, drawings, layouts, or other specifications; locating and diagnosing trouble in the electrical system or equipment; working standard computations relating to load requirements of wiring or electrical equipment; and using a variety of electrician's handtools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

ENGINEER, STATIONARY

Operates and maintains and may also supervise the operation of stationary engines and equipment (mechanical or electrical) to supply the establishment in which employed with power, heat, refrigeration, or air-conditioning. Work involves: Operating and maintaining equipment such as steam engines, air compressors, generators, motors, turbines, ventilating and refrigerating equipment, steam boilers and boiler-fed water pumps; making equipment repairs; and keeping a record of operation of machinery, temperature, and fuel consumption. May also supervise these operations. Head or chief engineers in establishments employing more than one engineer are excluded.

FIREMAN, STATIONARY BOILER

Fires stationary boilers to furnish the establishment in which employed with heat, power, or steam. Feeds fuels to fire by hand or operates a mechanical stoker, or gas or oil burner; and checks water and safety valves. May clean, oil, or assist in repairing boilerroom equipment.

HELPER, MAINTENANCE TRADES

Assists one or more workers in the skilled maintenance trades, by performing specific or general duties of lesser skill, such as keeping

HELPER, MAINTENANCE TRADES—Continued

a worker supplied with materials and tools; cleaning working area, machine, and equipment; assisting journeyman by holding materials or tools; and performing other unskilled tasks as directed by journeyman. The kind of work the helper is permitted to perform varies from trade to trade: In some trades the helper is confined to supplying, lifting, and holding materials and tools and cleaning working areas; and in others he is permitted to perform specialized machine operations, or parts of a trade that are also performed by workers on a full-time basis.

MACHINE-TOOL OPERATOR, TOOLROOM

Specializes in the operation of one or more types of machine tools, such as jig borers, cylindrical or surface grinders, engine lathes, or milling machines, in the construction of machine-shop tools, gages, jigs, fixtures, or dies. Work involves most of the following: Planning and performing difficult machining operations; processing items requiring complicated setups or a high degree of accuracy; using a variety of precision measuring instruments; selecting feeds, speeds, tooling, and operation sequence; and making necessary adjustments during operation to achieve requisite tolerances or dimensions. May be required to recognize when tools need dressing, to dress tools, and to select proper coolants and cutting and lubricating oils. For cross-industry wage study purposes, machine-tool operators, toolroom, in tool and die jobbing shops are excluded from this classification.

MACHINIST, MAINTENANCE

Produces replacement parts and new parts in making repairs of metal parts of mechanical equipment operated in an establishment. Work involves most of the following: Interpreting written instructions and specifications; planning and laying out of work; using a variety of machinist's handtools and precision measuring instruments; setting up and operating standard machine tools; shaping of metal parts to close tolerances; making standard shop computations relating to dimensions of work, tooling, feeds, and speeds of machining; knowledge of the working properties of the common metals; selecting standard materials, parts, and equipment required for his work; and fitting and assembling parts into mechanical equipment. In general, the machinist's work normally requires a rounded training in machine-shop practice usually acquired through a formal apprenticeship or equivalent training and experience.

MECHANIC, AUTOMOTIVE (MAINTENANCE)

Repairs automobiles, buses, motortrucks, and tractors of an establishment. Work involves most of the following: Examining automotive equipment to diagnose source of trouble; disassembling equipment and performing repairs that involve the use of such handtools as wrenches, gages, drills, or specialized equipment in disassembling or fitting parts; replacing broken or defective parts from stock; grinding and adjusting valves; reassembling and installing the various assemblies in the vehicle and making necessary adjustments; and alining wheels, adjusting brakes and lights, or tightening body bolts. In general, the work of the automotive mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

MECHANIC, MAINTENANCE

Repairs machinery or mechanical equipment of an establishment. Work involves most of the following: Examining machines and mechanical equipment to diagnose source of trouble; dismantling or partly dismantling machines and performing repairs that mainly involve the use of handtools in scraping and fitting parts; replacing broken or defective parts with items obtained from stock; ordering the production of a replacement part by a machine shop or sending of the machine to a machine shop for major repairs; preparing written specifications for major repairs or for the production of parts ordered from machine shop; reassembling machines; and making all necessary adjustments for operation. In general, the work of a maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Excluded from this classification are workers whose primary duties involve setting up or adjusting machines.

MILLWRIGHT

Installs new machines or heavy equipment, and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves most of the following: Planning and laying out of the work; interpreting blueprints or other specifications; using a variety of handtools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity; alining and balancing of equipment; selecting standard tools, equipment, and parts to be used; and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience.

OILER

Lubricates, with oil or grease, the moving parts or wearing surfaces of mechanical equipment of an establishment.

PAINTER, MAINTENANCE

Paints and redecorates walls, woodwork, and fixtures of an establishment. Work involves the following: Knowledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead, and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

PIPEFITTER, MAINTENANCE

Installs or repairs water, steam, gas, or other types of pipe and pipefittings in an establishment. Work involves most of the following: Laying out of work and measuring to locate position of pipe from drawings or other written specifications; cutting various sizes of pipe to correct lengths with chisel and hammer or oxyacetylene torch or pipe-cutting machine; threading pipe with stocks and dies; bending pipe by hand-driven or power-driven machines; assembling pipe with couplings and fastening pipe to hangers; making standard shop computations relating to pressures, flow, and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. In general, the work of the maintenance pipefitter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Workers primarily engaged in installing and repairing building sanitation or heating systems are excluded.

PLUMBER, MAINTENANCE

Keeps the plumbing system of an establishment in good order. Work involves: Knowledge of sanitary codes regarding installation of vents and traps in plumbing system; installing or repairing pipes and fixtures; and opening clogged drains with a plunger or plumber's snake. In general, the work of the maintenance plumber requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

SHEET-METAL WORKER, MAINTENANCE

Fabricates, installs, and maintains in good repair the sheet-metal equipment and fixtures (such as machine guards, grease pans, shelves, lockers, tanks, ventilators, chutes, ducts, metal roofing) of an establishment. Work involves most of the following: Planning and laying out all types of sheet-metal maintenance work from blueprints, models, or other specifications; setting up and operating all available types of sheet-metal-working machines; using a variety of handtools in cutting, bending, forming, shaping, fitting, and assembling; and installing sheet-metal articles as required. In general, the work of the maintenance sheet-metal worker requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

TOOL AND DIE MAKER

(Die maker; jig maker; tool maker; fixture maker; gage maker)

Constructs and repairs machine-shop tools, gages, jigs, fixtures or dies for forgings, punching, and other metal-forming work. Work in-

TOOL AND DIE MAKER—Continued

volves most of the following: Planning and laying out of work from models, blueprints, drawings, or other oral and written specifications; using a variety of tool and die maker's handtools and precision measuring instruments, understanding of the working properties of common metals and alloys; setting up and operating of machine tools and related equipment; making necessary shop computations relating to dimensions of work, speeds, feeds, and tooling of machines; heattreating of metal parts during fabrication as well as of finished tools and dies to achieve required qualities; working to close tolerances; fitting and assembling of parts to prescribed tolerances and allowances; and selecting appropriate materials, tools, and processes. In general, the tool and die maker's work requires a rounded training in machine-shop and toolroom practice usually acquired through a formal apprenticeship or equivalent training and experience.

For cross-industry wage study purposes, tool and die makers in tool and die jobbing shops are excluded from this classification.

CUSTODIAL AND MATERIAL MOVEMENT

ELEVATOR OPERATOR, PASSENGER

Transports passengers between floors of an office building, apartment house, department store, hotel, or similar establishment. Workers who operate elevators in conjunction with other duties such as those of starters and janitors are excluded.

GUARD

Performs routine police duties, either at fixed post or on tour, maintaining order, using arms or force where necessary. Includes gate-men who are stationed at gate and check on identity of employees and other persons entering.

JANITOR, PORTER, OR CLEANER

(Sweeper; charwoman; janitress)

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial

JANITOR, PORTER, OR CLEANER—Continued

or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms. Workers who specialize in window washing are excluded.

LABORER, MATERIAL HANDLING

(Loader and unloader; handler and stacker; shelve; trucker; stockman or stock helper; warehouseman or warehouse helper)

A worker employed in a warehouse, manufacturing plant, store, or other establishment whose duties involve one or more of the following: Loading and unloading various materials and merchandise on or from freight cars, trucks, or other transporting devices; unpacking, shelving, or placing materials or merchandise in proper storage location; and transporting materials or merchandise by handtruck, car, or wheelbarrow. Longshoremen, who load and unload ships are excluded.

ORDER FILLER

(Order picker; stock selector; warehouse stockman)

Fills shipping or transfer orders for finished goods from stored merchandise in accordance with specifications on sales slips, customers' orders, or other instructions. May, in addition to filling orders and indicating items filled or omitted, keep records of outgoing orders, requisition additional stock or report short supplies to supervisor, and perform other related duties.

PACKER, SHIPPING

Prepares finished products for shipment or storage by placing them in shipping containers, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Work requires the placing of items in shipping containers and may involve one or more of the following: Knowledge of various items of stock in order to verify content; selection of appropriate type and size of container; inserting enclosures in container; using excelsior or other material to prevent breakage or damage; closing and sealing container; and applying labels or entering identifying data on container. Packers who also make wooden boxes or crates are excluded.

SHIPPING AND RECEIVING CLERK

Prepares merchandise for shipment, or receives and is responsible for incoming shipments of merchandise or other materials. Shipping work involves: A knowledge of shipping procedures, practices, routes, available means of transportation, and rates; and preparing records of the goods shipped, making up bills of lading, posting weight and shipping charges, and keeping a file of shipping records. May direct or assist in preparing the merchandise for shipment. Receiving work involves: Verifying or directing others in verifying the correctness of shipments against bills of lading, invoices, or other records; checking for shortages and rejecting damaged goods; routing merchandise or materials to proper departments; and maintaining necessary records and files.

For wage study purposes, workers are classified as follows:

Receiving clerk
Shipping clerk
Shipping and receiving clerk

TRUCKDRIVER

Drives a truck within a city or industrial area to transport materials, merchandise, equipment, or men between various types of establishments such as: Manufacturing plants, freight depots, warehouses, wholesale and retail establishments, or between retail establishments and customers' houses or places of business. May also load or unload truck with or without helpers, make minor mechanical repairs, and keep truck in good working order. Driver-salesmen and over-the-road drivers are excluded.

For wage study purposes, truckdrivers are classified by size and type of equipment, as follows: (Tractor-trailer should be rated on the basis of trailer capacity.)

Truckdriver (combination of sizes listed separately)
Truckdriver, light (under 1½ tons)
Truckdriver, medium (1½ to and including 4 tons)
Truckdriver, heavy (over 4 tons, trailer type)
Truckdriver, heavy (over 4 tons, other than trailer type)

TRUCKER, POWER

Operates a manually controlled gasoline- or electric-powered truck or tractor to transport goods and materials of all kinds about a warehouse, manufacturing plant, or other establishment.

For wage study purposes, workers are classified by type of truck, as follows:

Trucker, power (forklift)
Trucker, power (other than forklift)

WATCHMAN

Makes rounds of premises periodically in protecting property against fire, theft, and illegal entry.

Available On Request—

The sixth annual report on salaries for accountants, auditors, attorneys, chemists, engineers, engineering technicians, draftsmen, tracers, job analysts, directors of personnel, managers of office services, and clerical employees.

Order as BLS Bulletin 1469, National Survey of Professional, Administrative, Technical, and Clerical Pay, February–March 1965. 45 cents a copy.

Area Wage Surveys*

A list of the latest available bulletins is presented below. A directory indicating dates of earlier studies, and the prices of the bulletins is available on request. Bulletins may be purchased from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402, or from any of the BLS regional sales offices shown on the inside front cover.

Area	Bulletin number and price	Area	Bulletin number and price
Akron, Ohio, June 1965-----	1430-78, 25 cents	Milwaukee, Wis., Apr. 1965 ¹ -----	1430-58, 25 cents
Albany-Schenectady-Troy, N.Y., Apr. 1965-----	1430-52, 25 cents	Minneapolis-St. Paul, Minn., Jan. 1965 ¹ -----	1430-39, 30 cents
Albuquerque, N. Mex., Apr. 1965-----	1430-62, 20 cents	Muskegon-Muskegon Heights, Mich., May 1965-----	1430-68, 20 cents
Allentown-Bethlehem-Easton, Pa.-N.J., Feb. 1965-----	1430-48, 20 cents	Newark and Jersey City, N.J., Feb. 1965-----	1430-45, 25 cents
Atlanta, Ga., May 1965-----	1430-74, 25 cents	New Haven, Conn., Jan. 1965-----	1430-34, 25 cents
Baltimore, Md., Nov. 1965-----	1465-29, 25 cents	New Orleans, La., Feb. 1965 ¹ -----	1430-53, 30 cents
Beaumont-Port Arthur, Tex., May 1965-----	1430-66, 20 cents	New York, N.Y., Apr. 1965 ¹ -----	1430-80, 40 cents
Birmingham, Ala., Apr. 1965 ¹ -----	1430-60, 25 cents	Norfolk-Portsmouth and Newport News- Hampton, Va., June 1965 ¹ -----	1430-77, 25 cents
Boise City, Idaho, July 1965-----	1465-1, 20 cents	Oklahoma City, Okla., Aug. 1965-----	1465-5, 20 cents
Boston, Mass., Oct. 1965 ¹ -----	1465-12, 30 cents		
Buffalo, N.Y., Dec. 1964 ¹ -----	1430-36, 30 cents	Omaha, Nebr.-Iowa, Oct. 1965 ¹ -----	1465-13, 25 cents
Burlington, Vt., Mar. 1965 ¹ -----	1430-51, 25 cents	Paterson-Clifton-Passaic, N.J., May 1965-----	1430-71, 25 cents
Canton, Ohio, Apr. 1965-----	1430-59, 20 cents	Philadelphia, Pa.-N.J., Nov. 1965 ¹ -----	1465-35, 35 cents
Charleston, W. Va., Apr. 1965-----	1430-65, 20 cents	Phoenix, Ariz., Mar. 1965-----	1430-56, 20 cents
Charlotte, N.C., Apr. 1965-----	1430-61, 25 cents	Pittsburgh, Pa., Jan. 1965 ¹ -----	1430-41, 30 cents
Chattanooga, Tenn.-Ga., Sept. 1965-----	1465-7, 20 cents	Portland, Maine, Nov. 1965 ¹ -----	1465-23, 25 cents
Chicago, Ill., Apr. 1965 ¹ -----	1430-72, 30 cents	Portland, Oreg.-Wash., May 1965-----	1430-70, 25 cents
Cincinnati, Ohio-Ky., Mar. 1965-----	1430-55, 25 cents	Providence-Pawtucket, R.I.-Mass., May 1965 ¹ -----	1430-67, 30 cents
Cleveland, Ohio, Sept. 1965-----	1465-8, 25 cents	Raleigh, N.C., Sept. 1965 ¹ -----	1465-10, 25 cents
Columbus, Ohio, Oct. 1965-----	1465-15, 25 cents	Richmond, Va., Nov. 1965 ¹ -----	1465-28, 30 cents
Dallas, Tex., Nov. 1965-----	1465-24, 25 cents	Rockford, Ill., May 1965-----	1430-63, 20 cents
Davenport-Rock Island-Moline, Iowa- Ill., Oct. 1965-----	1465-16, 20 cents	St. Louis, Mo.-Ill., Oct. 1965-----	1465-22, 25 cents
Dayton, Ohio, Jan. 1965-----	1430-31, 25 cents	Salt Lake City, Utah, Dec. 1965-----	1465-32, 20 cents
Denver, Colo., Dec. 1965 ¹ -----	1465-33, 30 cents	San Antonio, Tex., June 1965 ¹ -----	1430-81, 25 cents
Des Moines, Iowa, Feb. 1965-----	1430-47, 20 cents	San Bernardino-Riverside-Ontario, Calif., Sept. 1965 ¹ -----	1465-20, 30 cents
Detroit, Mich., Jan. 1965 ¹ -----	1430-43, 30 cents	San Diego, Calif., Nov. 1965-----	1465-21, 20 cents
Fort Worth, Tex., Nov. 1965-----	1465-26, 20 cents	San Francisco-Oakland, Calif., Jan. 1965 ¹ -----	1430-37, 25 cents
Green Bay, Wis., Aug. 1965-----	1465-4, 20 cents	San Jose, Calif., Sept. 1965 ¹ -----	1465-19, 25 cents
Greenville, S.C., May 1965-----	1430-69, 20 cents	Savannah, Ga., May 1965-----	1430-64, 20 cents
Houston, Tex., June 1965-----	1430-82, 25 cents	Scranton, Pa., Aug. 1965 ¹ -----	1465-3, 25 cents
Indianapolis, Ind., Dec. 1965 ¹ -----	1465-31, 30 cents	Seattle-Everett, Wash., Oct. 1965 ¹ -----	1465-9, 30 cents
Jackson, Miss., Feb. 1965-----	1430-44, 20 cents	Sioux Falls, S. Dak., Oct. 1965 ¹ -----	1465-17, 25 cents
Jacksonville, Fla., Jan. 1965 ¹ -----	1430-38, 25 cents	South Bend, Ind., Mar. 1965-----	1430-54, 20 cents
Kansas City, Mo.-Kans., Nov. 1965 ¹ -----	1465-27, 30 cents	Spokane, Wash., June 1965 ¹ -----	1430-79, 25 cents
Lawrence-Haverhill, Mass.-N.H., June 1965-----	1430-75, 20 cents	Toledo, Ohio, Feb. 1965 ¹ -----	1430-50, 25 cents
Little Rock-North Little Rock, Ark., Aug. 1965-----	1465-6, 20 cents	Trenton, N.J., Dec. 1965-----	1465-34, 20 cents
Los Angeles-Long Beach, Calif., Mar. 1965 ¹ -----	1430-57, 30 cents	Washington, D.C.-Md.-Va., Oct. 1965-----	1465-14, 25 cents
Louisville, Ky.-Ind., Feb. 1965 ¹ -----	1430-42, 25 cents	Waterbury, Conn., Mar. 1965-----	1430-49, 20 cents
Lubbock, Tex., June 1965-----	1430-73, 20 cents	Waterloo, Iowa, Nov. 1965-----	1465-18, 20 cents
Manchester, N.H., Aug. 1965-----	1465-2, 20 cents	Wichita, Kans., Oct. 1965-----	1465-11, 20 cents
Memphis, Tenn., Jan. 1965-----	1430-40, 25 cents	Worcester, Mass., June 1965-----	1430-76, 25 cents
Miami, Fla., Dec. 1965 ¹ -----	1465-30, 25 cents	York, Pa., Feb. 1965-----	1430-46, 20 cents
Midland and Odessa, Tex-----	(Not previously surveyed)	Youngstown-Warren, Ohio, Nov. 1965 ¹ -----	1465-25, 25 cents

¹ Data on establishment practices and supplementary wage provisions are also presented.

* Bulletins dated before July 1965 were entitled "Occupational Wage Surveys."