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Occupational Wage Survey

RICHMOND, VIRGINIA NOVEMBER 1964



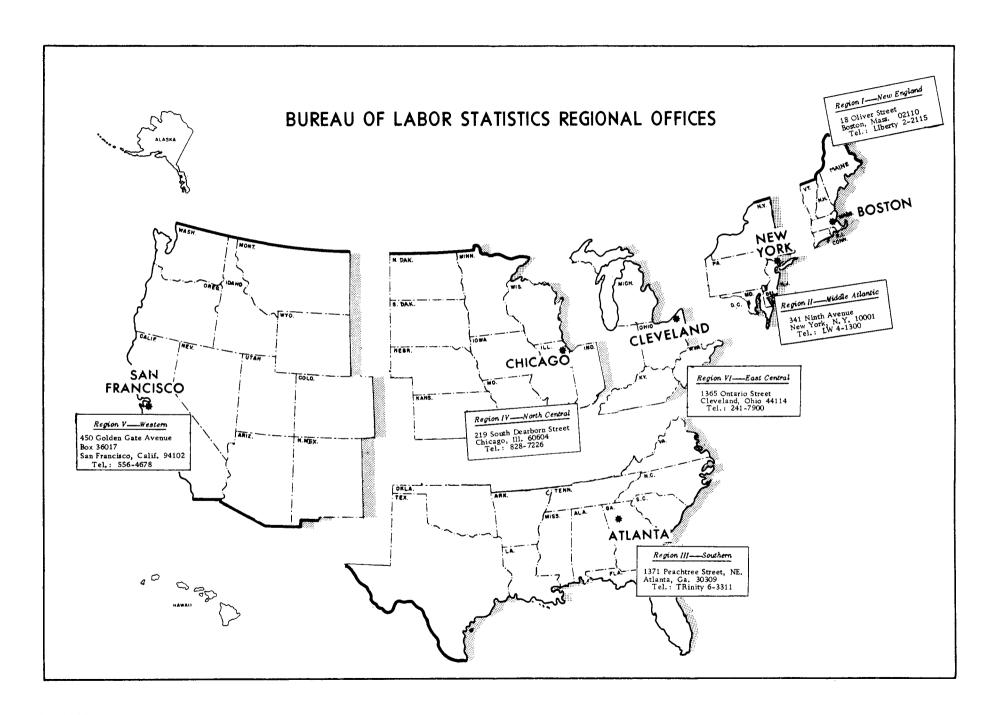
Bulletin No. 1430-19

UNITED STATES DEPARTMENT OF LABOR
W. Willard Wirtz, Secretary

BUREAU OF LABOR STATISTICS

Ewan Clague, Commissioner

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Preface

The Bureau of Labor Statistics program of annual occupational wage surveys in metropolitan areas is designed to provide data on occupational earnings, and establishment practices and supplementary wage provisions. It yields detailed data by selected industry divisions for each of the areas studied, for economic regions, and for the United States. A major consideration in the program is the need for greater insight into (1) the movement of wages by occupational category and skill level, and (2) the structure and level of wages among areas and industry divisions.

At the end of each survey, an individual area bulletin presents survey results for each area studied. After completion of all of the individual area bulletins for a round of surveys, a two-part summary bulletin is issued. The first part brings data for each of the metropolitan areas studied into one bulletin. The second part presents information which has been projected from individual metropolitan area data to relate to economic regions and the United States.

Eighty-two areas currently are included in the program. Information on occupational earnings is collected annually in each area. Information on establishment practices and supplementary wage provisions is obtained biennially in most of the areas.

This bulletin presents results of the survey in Richmond, Va., in November 1964. It was prepared in the Bureau's regional office in Atlanta, Ga., by Robert F. McNeely, under the direction of Donald M. Cruse, Regional Wage Analyst.

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*NOTE: Similar tabulations are available for other areas. (See inside back cover.)

Union scales, indicative of prevailing pay levels in the Richmond area, are also available for building construction, printing, local-transit operating employees, and motortruck drivers and helpers.

Occupational Wage Survey-Richmond, Va.

Introduction

This area is 1 of 82 in which the U.S. Department of Labor's Bureau of Labor Statistics conducts surveys of occupational earnings and related wage benefits on an areawide basis.

This bulletin presents current occupational employment and earnings information obtained largely by mail from the establishments visited by Bureau field economists in the last previous survey for occupations reported in that earlier study. Personal visits were made to nonrespondents and to those respondents reporting unusual changes since the previous survey.

In each area, data are obtained from representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Major industry groups excluded from these studies are government operations and the construction and extractive industries. Establishments having fewer than a prescribed number of workers are omitted because they tend to furnish insufficient employment in the occupations studied to warrant inclusion. Separate tabulations are provided for each of the broad industry divisions which meet publication criteria.

These surveys are conducted on a sample basis because of the unnecessary cost involved in surveying all establishments. To obtain optimum accuracy at minimum cost, a greater proportion of large than of small establishments is studied. In combining the data, however, all establishments are given their appropriate weight. Estimates based on the establishments studied are presented, therefore, as relating to all establishments in the industry grouping and area, except for those below the minimum size studied.

Occupations and Earnings

The occupations selected for study are common to a variety of manufacturing and nonmanufacturing industries, and are of the following types: (1) Office clerical; (2) professional and technical; (3) maintenance and powerplant; and (4) custodial and material movement. Occupational classification is based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. The occupations selected for study are listed and described in appendix B. Earnings data for some of the occupations listed and described are not presented in the A-series tables because either (1) employment in the occupation is too small to provide enough data to merit presentation, or (2) there is possibility of disclosure of individual establishment data.

Occupational employment and earnings data are shown for full-time workers, i.e., those hired to work a regular weekly schedule in the given occupational classification. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Nonproduction bonuses are excluded, but cost-of-living bonuses and incentive earnings are included. Where weekly hours are reported, as for office clerical occupations, reference is to the work schedules (rounded to the nearest half hour) for which straight-time salaries are paid; average weekly earnings for these occupations have been rounded to the nearest half dollar.

Differences in average pay levels for men and women in any of the selected occupations should not be assumed to reflect differences in pay treatment of the sexes within individual establishments. The averages presented reflect composite, areawide estimates. Industries and establishments differ in pay level, job staffing, and in the extent to which men and women are employed and, thus, contribute differently to the estimates. Other possible factors which may contribute to differences in pay include: Differences in progression within established rate ranges, since only the actual rates paid incumbents are collected; and differences in specific duties performed, although the workers are appropriately classified within the same survey job description. Job descriptions used in classifying employees in these surveys are usually more generalized than those used in individual establishments and allow for minor differences among establishments in the specific duties performed.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because of differences in occupational structure among establishments, the estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied. These differences in occupational structure do not materially affect the accuracy of the earnings data.

Establishment Practices and Supplementary Wage Provisions

Tabulations on selected establishment practices and supplementary wage provisions (B-series tables) are not presented in this bulletin. Information for these tabulations is collected biennially in this area. These tabulations on minimum entrance salaries for inexperienced women office workers; shift differentials; scheduled weekly hours; paid holidays; paid vacations; and health, insurance, and pension plans; are presented (in the B-series tables) in previous bulletins for this area.

Table 1. Establishments and workers within scope of survey and number studied in Richmond, Va., 1 by major industry division, 2 November 1964

	Minimum	Number of es	tablishments	Workers in est	ablishments
Industry division	employment in establish- ments in scope of study	Within scope of study ³	Studied	Within scope of study	Studied
All divisions	•	382	131	81,500	52,710
Manufacturing Nonmanufacturing Transportation, communication, and other public utilities 5 Wholesale trade 6 Retail trade 5 Finance, insurance, and real estate 6 Services 67	50 - 50 50 50 50 50	131 251 36 58 78 47 32	51 80 18 15 18 16 13	37,500 44,000 11,200 5,900 14,700 8,700 3,500	25, 530 27, 180 9, 790 2, 360 7, 830 5, 250 1, 950

The Richmond Standard Metropolitan Statistical Area consists of the city of Richmond; and the counties of Chesterfield and Henrico. The "workers within scope of study" estimates shown in this table provide a reasonably accurate description of the size and composition of the labor force included in the survey. The estimates are not intended, however, to serve as a basis of comparison with other employment indexes for the area to measure employment trends or levels since (1) planning of wage surveys requires the use of establishment data compiled considerably in advance of the payroll period studied, and (2) small establishments are excluded from the scope of the survey.

The 1957 revised edition of the Standard Industrial Classification Manual was used in classifying establishments by industry division.

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The 1957 revised edition of the Standard Industrial Classification Manual was used in classifying establishments by industry division.

All outlets (within the area) of companies in such industries as trade, finance, auto repair service, and motion picture theaters are considered as 1 establishment.

Includes all workers in all establishments with total employment (within the area) at or above the minimum limitation.

Taxicabs and services incidental to water transportation were excluded. Richmond's gas utility is municipally operated and is excluded by definition from the scope of the study.

This industry division is represented in estimates for "all industries" and "nonmanufacturing" in the Series A tables. Separate presentation

of data for this division is represented in estimates for "all industries" and "nonmanufacturing" in the Series A tables. Separate presentation of data for this division is not made for one or more of the following reasons: (1) Employment in the division is too small to provide enough data to merit separate study, (2) the sample was not designed initially to permit separate presentation, (3) response was insufficient or inadequate to permit separate presentation, and (4) there is possibility of disclosure of individual establishment data.

Hotels; personal services; business services; automobile repair shops; motion pictures; nonprofit membership organizations (excluding religious and charitable organizations); and engineering and architectural services.

Table 2. Indexes of standard weekly salaries and straight-time hourly earnings for selected occupational groups in Richmond, Va.,
November 1964 and November 1963, and percents of increase for selected periods

	Inde (December	exes 1960=100)			Pe	rcents of inc	rease	
Industry and occupational group	November 1964	November 1963	to	to		to	to	February 1966 to December 196
All industries:								
Office clerical (men and women)	112. 1	109.3	2.6	2.6		2.5	3.9	2.6
Industrial nurses (men and women)	106.6	106.1	.5	3.5		1.0	1.5	3. 7
Skilled maintenance (men)	111.6	108.8	2.6	2. 3		2, 6	3. 5	3.4
Unskilled plant (men)	118.4	115.3	2.7	3. 1		3. 2	18. 3	5.3
Manufacturing:								
Office clerical (men and women)	110.0	107.8	2. 1	2.8		2. 0	2, 8	2. 9
Industrial nurses (men and women)	105.5	105.5	0	3. 4		1,5		3. 6
Skilled maintenance (men)	110.6	108.0	2. 3	1.9		2.7	3. 2	3. 2
Unskilled plant (men)	119.9	116.0	3. 3	3. 7		3. 2	18.4	2, 5

¹ The amount of this increase reflected the effect of the new minimum wage and changes in employment among establishments with different pay levels in addition to general wage changes.

Wage Trends for Selected Occupational Groups

Presented in table 2 are indexes and percentages of change in average salaries of office clerical workers and industrial nurses, and in average earnings of selected plant worker groups.

For office clerical workers and industrial nurses, the percentages of change relate to average weekly salaries for normal hours of work, that is, the standard work schedule for which straight-time salaries are paid. For plant worker groups, they measure changes in average straight-time hourly earnings, excluding premium pay for overtime and for work on weekends, holidays, and late shifts. The percentages are based on data for selected key occupations and include most of the numerically important jobs within each group. The office clerical data are based on men and women in the following 19 jobs: Bookkeeping-machine operators, class B; clerks, accounting, class A and B; clerks, file, class A, B, and C; clerks, order; clerks, payroll; Comptometer operators; keypunch operators, class A and B; office boys and girls; secretaries; stenographers, general; stenographers. senior: switchboard operators: tabulating-machine operators. class B; and typists, class A and B. The industrial nurse data are based on men and women industrial nurses. Men in the following 8 skilled maintenance jobs and 2 unskilled jobs are included in the plant worker data: Skilled-carpenters: electricians: machinists: mechanics; mechanics, automotive; painters; pipefitters; and tool and die makers; unskilled-janitors, porters, and cleaners; and laborers, material handling.

Average weekly salaries or average hourly earnings were computed for each of the selected occupations. The average salaries or hourly earnings were then multiplied by employment in each of the jobs during the period surveyed in 1961. These weighted earnings

for individual occupations were then totaled to obtain an aggregate for each occupational group. Finally, the ratio (expressed as a percentage) of the group aggregate for the one year to the aggregate for the other year was computed and the difference between the result and 100 is the percentage of change from the one period to the other. The indexes were computed by multiplying the ratios for each group aggregate for each period after the base year (1961).

The indexes and percentages of change measure, principally, the effects of (1) general salary and wage changes; (2) merit or other increases in pay received by individual workers while in the same job; and (3) changes in average wages due to changes in the labor force resulting from labor turnover, force expansions, force reductions, and changes in the proportions of workers employed by establishments with different pay levels. Changes in the labor force can cause increases or decreases in the occupational averages without actual wage changes. For example, a force expansion might increase the proportion of lower paid workers in a specific occupation and lower the average, whereas a reduction in the proportion of lower paid workers would have the opposite effect. Similarly, the movement of a high-paying establishment out of an area could cause the average earnings to drop, even though no change in rates occurred in other establishments in the area.

The use of constant employment weights eliminates the effect of changes in the proportion of workers represented in each job included in the data. The percentages of change reflect only changes in average pay for straight-time hours. They are not influenced by changes in standard work schedules, as such, or by premium pay for overtime.

A. Occupational Earnings

Table A-1. Office Occupations-Men and Women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Richmond, Va., November 1964)

		Γ	· · · · · ·		earnings l					1	lumbe:	r of w	orker	rece	ving	straig	ht-tim	ie wee	kly ea	arning	s of—					
Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Mean ²	Median ²	Middle range ²	Unde \$ 45	s r 45 and under 50	-	5 5 5 - - 60	-	65	70 -	75 - 80		85 - 90	90 -	95 -	-	105	110	\$ 115 - 120	120	125	-	-	and
MEN																										
CLERKS, ACCOUNTING, CLASS A MANUFACTURING NONNANUFACTURING PUBLIC UTILITIES ⁴	131 78 53 30	39.0 38.5	126.00	131.00	\$ 102.50-139.00 106.50-143.50 97.50-124.00 104.00-121.00	-	-	-	:	-	-	2 2 1	3 - 3 2	6 1 5 1	4 3 1 -	10 8 2 2	2 1 1 1	13 4 9 1	11 10 1	12 4 8 8	10 4 6 6	3 - 3 1	7 4 3 3	7 2 5 1	11 8 3 1	30 3 29 1 1
CLERKS, ACCOUNTING, CLASS B MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES ⁴	98 54 44 33	39.0	97.00 101.00 93.00 98.50	96.00	85.00-119.00 74.00-110.00	-	-	- - -	1 1	? 2 1	5 3 2 1	8 8 3	4 2 2 1	11 9 2 2	11 9 2 1	7 3 4 4	11 8 3 3	5 2 3 3	6 1 5 5	7 2 5 4	3 3 -	7 3 4 4	4 3 1 1	-	-	6
CLERKS, ORDER	80	40.0	88.50	85.00	80.00- 92.00	-	_	-	-	5	-	10	5	20	19	4	4	-	-	3	6	ı	-	ı	-	2
OFFICE BOYS	93 74 30		64.50 62.50 72.00	56.00	52.50- 69.00	-	-	35 35 9	15 10 4	6 4 -	13 9 1	4 - -	=	-	16 16 16	4 - -	-	-	-	=	-	-	- - -	-	=	-
TABULATING-MACHINE OPERATORS, CLASS A NONMANUFACTURING	36 30		100.00				:	-	Ξ	-	-	-	2	1 1	4 2	5 5	9 7	6	3	2 1	-	-	4	-	-	-
TABULATING-MACHINE OPERATORS, CLASS C	54 46		72.50 70.00				-	-	l l	14 13	11 10	10	4	1 -	10	-	2	-	1 -	Ξ	-	:	-	-	-	-
BILLERS, MACHINE (BILLING MACHINE)	32	40.0	65.00	61.50	58.00- 72.00	-	-	1	13	8	1	5	?	-	_	-	-	-	-	2	-	-	-	-	_	
BILLERS, MACHINE (BOOKKEEPING MACHINE)	94 74	38.0 38.0	67.50 65.00				:	1 1	30 28	21 19	20 15	4 2	3 1	-	1 -	10	-	4 -	-	-	-	-	<u>-</u>	-	-	-
BOOKKEEPING-MACHINE OPERATORS, CLASS A	90 33 57	39.5	77.50 79.50 76.00	80.00	69.50- 90.50	-	=	-	4 -	6 - 6	29 9 20	5 1 4	9 7 2	7 6 1	9 2 7	12 5 7	2 2 -	3 1 2	3 - 3	-	1 - 1	-	-	-	-	=
BOOKKEEPING-MACHINE OPERATORS, CLASS B MANUPACTURINGNONMANUFACTURING	164 33 131	39.5	67.00 70.00 66.00	75.00	63.00- 79.00	-	-	11	30 4 26	26 8 18	35 3 32	14 ? 12	37 11 26	9 3 6	2	-	-	- -	-	-	:	-	-	-	-	-
CLERKS, ACCOUNTING, CLASS A MANUFACTURING NONMANUFACTURING	31 8 43 275	39.0	89.50 89.50 90.00	88.00	80.50-100.00	-	-	- - -	-	15 5 10	7 - 7	9 - 9	1 / 5 12	32 7 25	35 8 27	142 2 140	28 6 22	6 2 4	8 3 5	6 - 6	6 3 3	4 2 2	3 - 3	- - -	=	-
CLERKS, ACCOUNTING, CLASS B MANUFACTURING NOMMANUFACTURING PUBLIC UTILITIES ⁴	461 65 396 105	39.0 38.0	74.50 86.50 72.50 83.50	83.50 70.00	73.50- 97.00	-	1 1 -	13 13	50 50 6	52 2 50 3	88 6 82 10	73 12 61 15	47 9 38 12	31 6 25 9	44 6 38 29	23 6 17 1	10 6 4 3	7 5 2 2	7 7 7	! ! 1	4 3 1 1	6 6 6	:	4 4 -	- - -	-

See footnotes at end of table.

Table A-1. Office Occupations-Men and Women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Richmond, Va., November 1964)

					earnings 1 ndard)					1	Numbe	r of w	orker	s rece	iving	straig	ht-tin	ne we	ekly ea	rning	s of—			-		
Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Mean ²	Median ²	Middle range ²	Under \$ 45	\$ 45 and under 50	-	-	60 -	65 ¹ - 70	70 -	-	80 -	-	90 -	95	-	105	110	115	120	125	-	-	and
WOMEN - CONTINUED																									•	
CLERKS, FILE, CLASS A	58 51	38.0 37.5	\$ 77.00 76.50		\$ \$ 67.50- 85.50 67.00- 85.00		=	3	6	=	11	4	17 15	3 2	2 1	5 4	2	2	1 1	1 1	1	=	-	-	-	
CLERKS, FILE, CLASS B MANUFACTUR ING NONHANUFACTUR ING PUBLIC UTILITIES*	206 43 163 31	38.0 40.0 37.5 39.5	65.00 69.50 64.00 81.50	60.00	66.50- 73.50 55.50- 67.50	=	:	34 34 -	53 3 50 5	33 1 32 5	37 22 15 3	17 10 7 1	9 4 5 -	3 2 1	3 1 2	7 7 7	5 - 5 5	5 - 5 5	:	-	=	:	=	-	-	
CLERKS, FILE, CLASS C	160 136	38.5 38.5	56.00 56.00		53.00- 59.00 53.50- 59.50		=	63 46	68 63	16 16	13 11	-	:	-	:	-	-	-	=	=	=	Ξ	-	-	-	
CLERKS, URDER	51 28	40.0 40.0	76.00 72.00				-	2	9	3	l 1	<u>*</u>	13	6	5	1 -	6	1	Ξ	=	Ξ	=	-	-	-	
CLERKS, PAYROLL	141 49 92	39.0 39.0 38.5	83.50 85.00 82.50	77.00	71.50- 95.00 71.00-101.00 71.50- 94.00	-	-	=	=	12 4 8	15 6 9	30 12 18	10 7 3	19 2 17	9 2 7	12 2 10	14 ? 12	3 3 -	4	4 ? 2	4 2 2	2 2 -	=	3	:	
COMPTUMETER OPERATORS	159 45 114		71.00 70.50 71.00			-	=	10 5 5	9 1 8	24 4 20	38 16 22	29 7 22	16 2 14	11 4 7	4 2 2	10 1 9	=	7 3 4	1	=	=	=	-	=	=	
DUPLICATING-MACHINE OPERATORS (MIMEOGRAPH OR DITTO)	28	38.5	71.50	72.00	65.50- 81.00	-	-	_	4	3	4	9	-	8	-	-	-	-	_	-	-	-	-	-	-	
KFYPUNCH UPERATORS, CLASS A MANUFACTURING	125 49 76	39.0 40.0 38.5	81.50 89.00 77.00	84.00	72.50- 86.50 79.50-102.50 71.00- 83.00	-	- -	=	ı i	2 - 2	12 2 10	33 6 27	16 5 11	27 15 12	11 8 3	9 1 8	1 1	1 - 1	=	6 6 -	6	=	=	=	-	
KEYPUNCH OPERATURS, CLASS 8 MANUFACTURING NON-MANUFACTURING PUBLIC UTILITIES ⁴	303 28 275 87	38.5 39.5 38.0 39.0	70.00 72.00 70.00 83.50	73.00 66.50	50.00- 74.50 64.00- 79.00 59.00- 74.00 65.00- 97.50	:	=	19 19 6	59 59 8	48 9 39 8	73 1 72 6	32 8 24 5	17 5 12 4	5 4 1 1	1 1 -	25 25 25	6 6 6	18 18 18	=======================================	=======================================	= =	:	:	=	=======================================	
OFFICE GIRLS	62 56	38.0 37.5	55.50 55.00		51.50- 58.50 51.00- 58.50		11	18 16	25 22	6 6	1 -	-	:	-	1	-	-	-	=	=	=	Ξ	-	-	=	:
SECRETARIES MANUFACTURING NONMANUFACTURING PUBLIC UTILITIES*	975 357 618 111	39.0 40.0 38.5 39.5		95.00 87.50		_	:	=	11 6 5 -	26 6 20 -	50 11 39 1	59 4 55 3	75 5 70 7	134 48 86 3	123 51 72 8	109 48 61 2	111 64 47 3	67 36 31 6	55 19 36 15	30 16 14 5	57 18 39 28	27 7 20 13	16 4 12 8	7 1 6 5	2 1 1 1	1.
STENDGRAPHERS, GENERAL	621 209 412 152	38.5 39.5 38.0 39.5	78.50 78.00	75.50 80.50 72.00 101.00	67.50- 84.50 75.00- 84.00 66.50- 94.50 72.50-106.00	_	=	2 -	18 9 9 3	71 7 64 12	119 13 106 19	91 23 68 8	79 48 31 2	95 73 22 4	29 24 5	8 5 3 3	20 4 16 15	47 3 44 44	30 30 30	8 - 8 8	1 - 1 1	2 2 2	1 1 1	· <u>-</u>	- - -	
STENGGHAPHERS, SENIOR	222 73 149 45	38.5 39.5 38.0 39.0	87.50 96.50 83.50 90.50	93.50 80.50	73.00- 99.50 92.50-111.50 71.50- 95.50 74.00-107.50	-	-	=	3	4	25 2 23 4	37 9 28 9	19 4 15 4	24 7 17 2	26 13 13 3	11 3 8 8	21 6 15 2	6 2 4 2	6 5 1	22 13 9 3	13 4 9 8	2 -	1 1 -	:	1 1 -	
SWITCHBOARD OPERATORS———————— MANUFACTURING ———————— NONMANUFACTURING —————————— PUBLIC UTILITIES ⁴ ————————————————————————————————————	148 28 120 28	40.0 39.5 40.5 40.0	70.50 85.50 67.00 87.00	82.50 65.50	60.50- 82.00 77.00- 89.50 57.00- 75.00 78.00-102.00	12	4 - 4 -	10	10	23 23 2	21 2 19 3	16 3 13 1	9 5 4 2	17 9 8 6	4 3 1 1	4 3 1 1	2 - 2 2	12 - 12 9	1 1 1	1 -	=	1 1 -	-	1 1 -	-	

See footnotes at end of table.

Table A-1. Office Occupations-Men and Women-Continued

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Richmond, Va., November 1964)

					earnings ^l dard)						Ĺ	Numbe	r of w	orker	rece	iving	straig	ht-tim	ne wee	kly e	arning	s of—					
Sex, occupation, and industry division	Number of workers	Average weekly hours 1 (standard)	Mean ²	Median ²	Middle ran	ge ²	Under \$	45 and under	50 -	\$ 55 -	60 -	65 -	70 -	\$ 75 -		95		95 -	100 -	\$ 105 -	110	115	120	125	130	\$ 135 -	\$ I4 an
								50	55	60	65	70	75	80	85	90	95	100	105	110	115	120	125	130	135	140	ove
WOMEN - CONTINUED WITCHBOARD OPFRATOR-RECEPTIONISTS- MANUFACTURING NONMANUFACTURING	127 48 79	40.0	70.50	68.00	\$ \$ 63.50- 7 63.50- 7	8.50	_	-	4 4	17 5 12	16 10 6	31 16 15	18	17 8 9	1 1 —	20 6 14	1 - 1	1 1 -	1 1	=	-	=	=	=	=	=	
ABULATING-MACHINE OPERATORS, CLASS B NUNMANUFACTURING ABULATING-MACHINE OPERATORS,	83 75		85.00 84.00		79.50- 8 79.00- 8			-	-	Ξ	3	2 2	4	13 13	13 8	35 35	-	9 8	-	2 2	2	=	=	-	-	-	
NUNMANUFACTURING	48 43				64.00- 7 65.00- 7			-	2	7	4 2	5 5	13 13	11 11	6 3	-	Ξ	-	=	Ξ	-	-	-	=	=	-	
RANSCRIBING-MACHINE OPEPATORS, GENERAL	66 51				61.50- 7 62.00- 8			-	-	10 6	21 19	10	9 5	4 1	4	5 5	-	3	-	-	-	-	-	-	-	-	
YPISTS, CLASS A	248 37 211 32	38.5	78.50 72.00	74.50 71.50	67.50- 7 69.50- 8 67.00- 7 62.50- 8	8.50 6.50		-	6 2 4 -	9 2 7 4	16 - 16 9	68 6 62 4	70 10 60 3	33 2 31 2	24 3 21 4	9 5 4 -	2 2 -	2 2 -	2 1 1 1	4 - 4 4	2 1 1 1	- - -	1 1 -	- - -	- - -	-	
YPISTS, CLASS H	572 87 485 41	38.5 39.5 38.0 40.0	62.00 66.50 61.50 73.00	67.00	57.00- 6 61.50- 7 56.50- 6 63.50- 7	4.50	-	-	78 12 66 -	181 3 178 1	149 22 127 14	74 19 55 9	53 18 35 6	21 6 15 2	-	7 7 - -	<u>-</u> -	6 6 6	3 3 3	- - -	=======================================	- - -	=======================================	- - -	=======================================	-	

Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.

The mean is computed for each job by totaling the earnings of all workers and dividing by the number of workers. The median designates position—half of the employees surveyed receive more than the rate shown; half receive less than the rate shown. The middle range is defined by 2 rates of pay; a fourth of the workers earn less than the lower of these rates and a fourth earn more than the higher rate.

Workers were distributed as follows: 14 at \$140 to \$145; 1 at \$145 to \$150; 5 at \$150 to \$155; 3 at \$155 to \$160; 3 at \$160 to \$165; and 3 at over \$165.

Transportation, communication, and other public utilities.

Table A-2. Professional and Technical Occupations-Men and Women

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Richmond, Va., November 1964)

					earnings ¹ idard)		Nur	nber	of wor	kers :	receiv	ing st	raight	-time	weekl	y earn	ings o	f	
Sex, occupation, and industry division	Number of workers	Average weekly hours ¹ (standard)	Mean ²	Median ²	Middle range ²	\$ 70 and under	75 -	80	85 -	90	\$ 95 ~	100	\$ 105 -	110	115	120	\$ 125 -	130	135 -
						75	80	85	90	95	100	105	110	115	120	125	130	1 35	140
WOMEN NURSES, INDUSTRIAL (REGISTERED) MANUFACTURING	56 45			\$ 102.00 102.50		2 2	-	4 2	4	3 2	11	12	4 ?	2 2	2	2 2	1 1	4	5 5

Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.
For definition of terms, see footnote 2, table A-1.

Data were not collected for draftsmen and tracers due to the revision of occupational descriptions, which were revised to facilitate improved classification. (See appendix A.) It was not feasible to collect earnings data by mail the first year; however, earnings data for draftsmen and tracers will be collected by personal visit and published next year.

Table A-3. Office, Professional, and Technical Occupations-Men and Women Combined

(Average straight-time weekly hours and earnings for selected occupations studied on an area basis by industry division, Richmond, Va., November 1964)

		Ave	rage			Av	rage			Ave	erage
Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings ¹ (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings ¹ (standard)	Occupation and industry division	Number of workers	Weekly hours 1 (standard)	Weekly earnings 1 (standard)
OFFICE OCCUPATIONS				OFFICE OCCUPATIONS - CONTINUED				OFFICE OCCUPATIONS - CONTINUED			
BILLERS. MACHINE (RILLING			\$	CLERKS, PAYROLL	164	39.0	84.50	SWITCHBOARD UPERATORS	149	40.0	70.50
MACHINE)	39	40.0	70.00	MANUFACTURING	65	39.0	86.00	MANUFACTURING	29	39.5	85.00
NONYANUFACTURING	36	40.0	67.50	NONMANUFACTURING	99	38.5	83.50	NONMANUFACTURING	120	40.5	67.00
BILLERS. MACHINE (BOOKKEPPING				COMPTOMETER UPERATORS	162	39.5	71.00	POSETE OTTETTTES	28	40.0	87.00
MACHINE)	94	38.0	67.50	MANUFACTURING	48	40.0	70.50	SWITCHOOARD OPERATOR-RECEPTIONISTS-	127	40.0	70.50
NON JANUFACTURING	74	38.0	65.00	NON MANUFACTURING	114	39.5	71.00	MANUFACTURING	48	40.0	70.50
			ļ					NUNMANUFACTURING	79	40.0	70.00
BOOKKEEPING-MACHINE OPERATORS,			i	DUPL ICATING-MACHINE OPERATORS		l			ļ	[ļ
CLASS A	90	38.5	77.50	(MIMEOGRAPH OR DITTO)	43	39.0	73.00	TABULATING-MACHINE OPERATORS.	_		
MANUFACTUR ING	33	39.5	79.50	NONMANUFACTURING	28	38.5	71.50	CLASS A	54	38.0	99.00
NUNMANUFACTURING	57	38.0	76.00	KEYPUNCH OPERATORS. CLASS A	127	39.0	81.50	NONMANUFACTURING	45	38.0	99.50
BOOKKEEPING-MACHINE OPERATORS.				MANUFACTURING	50	40.0	88.50	TABULATING-MACHINE OPERATORS.	ļ		
CLASS 8	173	39.0	67.00	NONHANUFACTURING	77	38.5	77.00	CLASS 8	156	38.0	84.50
MANUFACTURING	34	39.5	70.00		• • •	,,,,	11.000	NONMANUFACTURING	134	38.0	83.00
NONMANUFACTURING	139	39.0		KEYPUNCH OPERATORS, CLASS B	310	38.5	70.50	MONTHALOT ACTORETIC		,0.0	33.00
	•			MANUFACTURING	28	39.5	72.00	TABULATING-MACHINE OPERATORS.			
CLERKS, ACCOUNTING, CLASS A	449	38.5	98.00	NUN 4ANUFACTURING	282	38.7	70.00	CLASS C	102	38.0	71.00
MANUFACTURING	121		113.00	PUBLIC UTILITIES2	90	39.0	84.00	NONMANUFACTURING	89	37.5	70.00
NUMMANUFACTURING	328	38.0	93.00				;			1	
		1		OFFICE BOYS AND GIRLS	155	38.0	61.00	TRANSCRIBING-MACHINE OPERATORS,			
CLERKS, ACCOUNTING, CLASS B	559	38.5	78.50	MANUFACTURING	25	39.0	68.00	GENERAL	82	39.5	73.00
MANUFACTURING	119	39.0	93.00	PUBLIC UTILITIES2	130 46		59.50	NONMANUFACTURING	51	39.0	70.00
PUBLIC UTILITIES2	138	39.0	87.00	700010 011011103	40	39.0	69.00	TYPISTS, CLASS A	248	37.5	73.00
FOREIC OTTETT TO STATE OF THE S	1.0	1 37.00	0.00	SECRETARIES	1,006	39.0	93.00	MANUFACTURING	37	38.5	78.50
CLERKS, FILE, CLASS A	79	39.5	89.50	MANUFACTURING	357	40.0	96.00	NONMANUFACTURING	2í i	37.5	72.00
NONMANUFACTURING	7?	38.5	90.50	NONMANUFACTURING	649	38.5	91.50	PUBLIC UTILITIES2	32	39.0	75.50
PUBLIC UTILITIES2	28	39.5	116.00	PUBLIC UTILITIES2	142	39.5	113.00			1	
		l	l					TYPISTS, CLASS B	576	38.5	62.50
CLERKS, FILE, CLASS B	238	38.5	67.00	STENOGRAPHERS, GENERAL	640		79.00	MANUFACTUR ING	87	39.5	66.50
MANUFACTURING	43 195	38.0	65.00	NONYANUFACTURING	209 431		78.50	NONMANUFACTURING	489	38.0	62.00
MANAMORACIONING	145	30.0	00.00	PUBLIC UTILITIES2	431 171	38.0	79.50	LOURIC DITTILES	45	40.0	75.50
CLERKS. FILE. CLASS C	163	38.5	56.00	, one to originate of	111	ר • די	74.70	PROFESSIONAL AND TECHNICAL		i i	
NONMANUFACTURING	139	38.5		STENOGRAPHERS, SENIOR	223	18.5	87.50	OCCUPATIONS			
				MANUFACTURING	74		96.50				
CLERKS, ORDER	131	40.0	83.50	NON TANUFACTURING	149	38.0		NURSES, INDUSTRIAL (REGISTERED)	56	39.5	105.00
MANUFACTURING	56	40.0	93.50	PUBLIC UTILITIES2	45	39.0	90.50	MANUFACTURING	45		106.50

Standard hours reflect the workweek for which employees receive their regular straight-time salaries and the earnings correspond to these weekly hours.
Transportation, communication, and other public utilities.

Table A-4. Maintenance and Powerplant Occupations

(Average straight-time hourly earnings for men in selected occupations studied on an area basis by industry division, Richmond, Va., November 1964)

			Hourly ea	arnings 1	1					N	umbe	r of w	orkers	rece	iving s	straig	ht-tim	e hour	ly ea:	rnings	of—						
Occupation and industry division	Number of workers	Mean ²	Median ²	Middle range ²	\$ 1.30	1.30 and under	-	1.50	-	-	-80 I	-	- 00	-	-	-	2.40 -	2.50 : -	2.60	2.70	2.80	-	3.00	3.10	3.20	\$ 3.30 - 13.40	and
CARPENTERS, MAINTENANCE	219 67 49 74 59 138 103 35	2.97 2.87 3.18 3.19 2.70 2.75 1.96 2.12 2.44 2.44	3.06 3.00 3.31 3.31 2.75 2.83 1.89 2.31 2.64 2.64	\$ 2.76-3.25 2.94-3.24 2.63-3.21 3.07-3.36 3.07-3.36 2.48-3.02 2.54-3.02 1.73-2.45 2.19-2.66 2.60-2.67 1.98-2.93 3.01-3.28	310	2 2	- - - - 2 2 1 1	1 1 6 6 -		1 - 1 15 14 7 6 1	1 - 1 9 8 1 - 1	3 3 2 1 2 - 6 2 4 2	1	l - 3 3 4 3 1	3 3 3 3 5 4 - 1	1 1 7 7 7 	1 1 6 4 7 7 7 4 - 4	3 2 1 8 8 8 4 12 12	3 -3 3 2 5 4 76 76	10 6 4 4 3 6 4 	1 1 1 4 4 8 8 8	5 5 5 6 8 8 3 2 - - 11	23	1 1 - 7 4	27 17 10 30 29 2	124 123	3 - 3
MANUFACTURING	257 257	2.55 2.47 2.57 2.61	2.48 2.59 2.47	3.01- 3.28 2.24- 3.06 2.08- 2.86 2.31- 3.12 2.35- 3.14 2.76- 3.34	-	-	-	2 - 2 -	6	8 3 5 4	4 3 1 1	5 - 5 1	12 7 5 1	25 - 25 19	7 5 2 2	30 	39 2 37 37	4 3 1 1	5 - 5 4	20 - 20 17	20 20 -	21 2 2 -	7 7	37 - 37 30	100 100 24 24 22	41	-
MANUFACTURING	479 180 180 84 83	3.01 3.19	3.09 3.25 3.25 2.30 2.30	2.76- 3.33 3.05- 3.35 3.05- 3.35 1.93- 2.36 1.94- 2.36	-	- - 2 2	- - 1 1	- - 1 1	- - 6 6	7 6	- - 1 1	10	1	14	16 1 1 1 8 8	2d 4 4 35 35	1	26 23 1 1	- - -	12 8	26 21 - -	16 16 - - 6 6	90 90 79 79 -	-	11	183	
PAINTERS, MAINTENANCE	91 78 124 124 57	3.22	3.23 3.33 3.33 3.30	2.67- 3.26 3.12- 3.27 3.08- 3.36 3.08- 3.36 3.07- 3.35 3.07- 3.35	-	:	- - -		? - -	-	-	:	: :	4 4 - - !	2 1 1	4 1 - -	2 1 - -	3 3	66	1 1 1	2 -	1 1 - -	3 2 36 36	4 4 - -	55 55 4 4	82 82 82 29	-

Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.
 For definition of terms, see footnote 2, table A-1.
 Workers were distributed as follows: 1 at \$0, 90 to \$1; 4 at \$1 to \$1.10; 4 at \$1.10 to \$1.20; and 1 at \$1.20 to \$1.30.
 Transportation, communication, and other public utilities.

Table A-5. Custodial and Material Movement Occupations

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Richmond, Va., November 1964)

			Hourly ea	rnings ²						Nur	nber o	f worl	cers re	ceivi	ng str	aight-	time l	ourly	earni	ngs o	f—					
Occupation 1 and industry division	Number of workers	Mean ³	Median ³	Middle range ³	\$ 1.10	and under	-	1.30	1.40 -	1.50 -	1.60	-	-	1.90 -	2.00 -	2.10 -	2.20 -	2.30 -	2.40 -	2.50 -	2.60 -	2.1	-	2.9	0 3.0	\$ 3.10 - 10 3.20
ELEVATUR OPERATORS, PASSENGER (WOMEN)	30 29		\$.72 .69	\$ \$.62- 1.24		2 2	8 7	1 1	=	1 1	:	=	:	-	-	=	-	-	=	-	-		- :	-	-	: :
GUARDS AND WATCHMEN	239 137 102	2.18	2.10	1.48- 2.38 1.70- 2.62 1.29- 2.36	-	5 - 5	28 8 20	15 1 14	12 5 7	11 11 6	12 10 2	6 5 1	10 10	4 1 3	20 17 3	31 29 2	8 2 6	11 2 9	8 - 8	10 2 8	6 3 3		1 :	<u>.</u> -	1 - 1	- 31 - 31
WATCHMEN: MANUFACTURING	93	1.82	1.87	1.59- 7.11	-	-	8	ı	5	11	10	5	10	1	17	25	-	-	-	-	-			-	-	
JANITORS, PORTERS, AND CLEANERS MANUFACTURING NUMMANUFACTURING PUBLIC UTLLITIES ⁴	975 423 552 98	1.82	1.82	1.26- 1.92 1.58- 2.09 1.18- 1.60 1.63- 2.22	57	100	19	93 48 45	76 16 60 10	56 28 28 2	97 40 57 38	68 56 12 2	35 27 8 3	28 19 9 5	76 72 4 2	48 43 5 5	58 26 32 30	30 29 1		- - -	-		- -	- - -	<u>-</u> -	
JANITORS, PORTERS, AND CLEANERS (WOMEN) MANUFACTURING NON-MANUFACTURING	224 66 158	1.57	1.46	1.20- 1.50 1.30- 1.84 1.16- 1.44	-	41 - 41	66 17 49	12 7 5	36 15 21	18 - 18	5 - 5	6	15 15	-	- -	7 3 4	3 3 -	=	=	-	-		-	-	- -	= =
LABURFRS, MATERIAL HANDLING MANUFACTURING NONMANUFACTURING	564 731	1.85	1.68 1.82 1.64 2.41	1.42- 2.16 1.56- 2.17 1.34- 2.09 2.16- 2.46	:	-	154 25 129	45	52 17 35	91 85 6	234 14 220 1	100 91 9 6	40 33 7 4	63 59 4 3	22 22 20	92 84 8 7	73 46 27 27	70 65 5	141 141 105	1 1 -	-		-	- - -	- - -	: :
ORDER FILLERS MANJFACTURING NONMANUFACTURING	388 90 298	2.23	2.19	1.59~ 2.19 1.91~ 2.71 1.54~ 1.89	-	=	5 - 5	36 2 34	25 1 24	33 1 32	22 7 15	4	132 11 121	8 8 -	13 1 12	16 16	11 11 -	=	44 - 44	11 5 6			24	-	<u>-</u> -	= =
PACKERS. SHIPPING	163 99		1.56	1.50- 1.66 1.55- 1.87		-	24 1	11	3 2	7.3 44	21 21	3 2	6 6	-	6 6	4	6 6	-	2	-	-		4	-	<u>-</u>	= =
RFCEIVING CLERKS	94 49 45	2.50	2.54	1.80- 2.74 2.15- 2.94 1.64- 2.33	-	Ξ	5 - 5	3 - 3	=	=	11 2 9	5 - 5	11 2 9	3 -	6 5 1	=	2 1 1	8 2 6	6 6 -	10			3	3 1 - 1 3	8 -	
SHIPPING CLERKS	81 46 35	2.32	2.34	2.04- 2.40 2.05- 2.55 1.80- 2.36	-	=	=	-	Ξ	=	-	10 1 9	6 -	=	11 10 1	8 4 4	=	27 6 21	5 5 -	7 7 -	-		-	1 1	3	2 1
SHIPPING AND RECEIVING CLERKS	45	2.33	2.28	2.08- 2.71	·	-	-	-	-	-	-	1	-	5	7	7	4	4	4	1	1		5	1	-	5 -
TRUCKOR IVER S	245	1.78		1.55- 2.47 1.39- 2.15 1.62- 2.52 1.69- 2.55	1	5 5 -	50 10 40	177 56 121	36 20 16	30 18 12	186 4 182 162	30 17 13	35 25 10	30 20 10 4	16 10 6 4	133 9 124 122	?6 17 9 9	25 16 9 5	17 91	138 1 137 79	5		=	-	- - -	- 107 107 - 107
TRUCKDRIVERS, LIGHT (UNDER 1-1/2 TONS) NONMANUFACTURING	156 138		1.91 1.99	1.45- 2.54 1.49- 2.54		3	20 20	12	6 2	8	7	6 6	15 8	5 6	2 2	2	2	5 4	-	60 60			-	-	-	: :
TRUCKORIVERS, MEDIUM (1-1/2 TO AND INCLUDING 4 TONS) MANUFACTURING NUNMANUFACTURING PUBLIC UTILITIES4	547 161 386 259	1.75 2.07	1.73	1.42- 2.45 1.41- 2.06 1.43- 2.50 2.18- 2.54	-	2 -	30 10 20	101 29 72	24 16 8	22 18 4	17 4 13	21 15 6 -	8 6 2 -	20 20 -	6 6 -	94 9 85 85	71 15 6 6	6 2 4 4		78 1 77 77	4		-	-	- - -	- 20 20 - 20

See footnotes at end of table.

Table A-5. Custodial and Material Movement Occupations-Continued

(Average straight-time hourly earnings for selected occupations studied on an area basis by industry division, Richmond, Va., November 1964)

			Hourly ea	rnings ²						Nun	nber o	of wor	kers r	eceiv	ing st	raight-	time	hourly	earni	ings o	—					
Occupation and industry division	Number of workers	Mean ³	Median ³	Middle range ³	Under \$	and under	-	-	~	-	-	-	-	-	-	\$ 2.10 - 2.20	-	-	-	-	-	-	-	-	-	-
TRUCKDRIVERS - CONTINUED TRUCKDRIVERS, HFAVY (DVER 4 TONS, TRAILER TYPE) NUNMANUFACTURING	183 160 143	2.65	3.11 3.12 1.87 1.93	\$ \$ 2.16- 3.15 2.18- 3.15 2.20- 3.16 1.74- 2.25 1.70- 2.28 1.80- 1.89	-	-	-	10 10 - 23 21 2	-	- - 10 9	- - 31 28 3	3 1 - 51 33 18	8 - - 92 20 72	- - 37 35 2	4 - - 6 4 2	36 36 36 4 4		9 1 1 15 15	25 24 19 22 17 5	- - - 7 - 7	- - - 24 23 1	-	-	-	- - - 6 - 6	8 8

Data limited to men workers except where otherwise indicated.

Excludes premium pay for overtime and for work on weekends, holidays, and late shifts.

For definition of terms, see footnote 2, table A-1.

Transportation, communication, and other public utilities.

Includes all drivers regardless of size and type of truck operated.

Appendix A. Changes in Occupational Descriptions

Since the Bureau's last survey, occupational descriptions for draftsman and switchboard operator were revised in order to obtain salary information for more specific categories.

Switchboard operator. The revised description for switchboard operator arranges these workers into two defined classes (A and B) instead of a single category, clarifying the criteria of types of calls handled and types of information provided. The combination of class A and class B data, where both are published, is comparable to the single designation, if previously published.

<u>Draftsman</u>. The revised descriptions for draftsman (class A, B, and C; and draftsman-tracer) replace the previous designations for draftsman (leader, senior, and junior; and tracer) and emphasize the distinction between drafting and design skills. Therefore, if data are presented for any of these occupations, such data are not comparable to data previously published. In areas where current employment and earnings information was collected largely by mail this year and will be collected by a personal visit by Bureau field economists next year, data for these occupations will be presented next year.

The revised occupational descriptions are included in appendix B.

Appendix B. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field staff in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits the grouping of occupational wage rates representing comparable job content. Because of this emphasis on interestablishment and interarea comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field economists are instructed to exclude working supervisors, apprentices, learners, beginners, trainees, handicapped, part-time, temporary, and probationary workers.

OFFICE

BILLER, MACHINE

Prepares statements, bills, and invoices on a machine other than an ordinary or electromatic typewriter. May also keep records as to billings or shipping charges or perform other clerical work incidental to billing operations. For wage study purposes, billers, machine, are classified by type of machine, as follows:

Biller, machine (billing machine). Uses a special billing machine (Moon Hopkins, Elliott Fisher, Burroughs, etc., which are combination typing and adding machines) to prepare bills and invoices from customers' purchase orders, internally prepared orders, shipping memorandums, etc. Usually involves application of predetermined discounts and shipping charges and entry of necessary extensions, which may or may not be computed on the billing machine, and totals which are automatically accumulated by machine. The operation usually involves a large number of carbon copies of the bill being prepared and is often done on a fanfold machine.

Biller, machine (bookkeeping machine). Uses a bookkeeping machine (Sundstrand, Elliott Fisher, Remington Rand, etc., which may or may not have typewriter keyboard) to prepare customers' bills as part of the accounts receivable operation. Generally involves the simultaneous entry of figures on customers' ledger record. The machine automatically accumulates figures on a number of vertical columns and computes and usually prints automatically the debit or credit balances. Does not involve a knowledge of bookkeeping. Works from uniform and standard types of sales and credit slips.

BOOKKEEPING-MACHINE OPERATOR

Operates a bookkeeping machine (Remington Rand, Elliott Fisher, Sundstrand, Burroughs, National Cash Register, with or without a type-writer keyboard) to keep a record of business transactions.

<u>Class A.</u> Keeps a set of records requiring a knowledge of and experience in basic bookkeeping principles and familiarity with the structure of the particular accounting system used. Determines proper records and distribution of debit and credit items to be used in each phase of the work. May prepare consolidated reports, balance sheets, and other records by hand.

Class B. Keeps a record of one or more phases or sections of a set of records usually requiring little knowledge of basic book-keeping. Phases or sections include accounts payable, payroll, customers' accounts (not including a simple type of billing described under biller, machine), cost distribution, expense distribution, inventory control, etc. May check or assist in preparation of trial balances and prepare control sheets for the accounting department.

CLERK, ACCOUNTING

<u>Class A.</u> Under general direction of a bookkeeper or accountant, has responsibility for keeping one or more sections of a complete set of books or records relating to one phase of an establishment's business transactions. Work involves posting and balancing subsidiary

CLERK, ACCOUNTING—Continued

ledger or ledgers such as accounts receivable or accounts payable; examining and coding invoices or vouchers with proper accounting distribution; and requires judgment and experience in making proper assignations and allocations. May assist in preparing, adjusting, and closing journal entries; and may direct class B accounting clerks.

<u>Class B.</u> Under supervision, performs one or more routine accounting operations such as posting simple journal vouchers or accounts payable vouchers, entering vouchers in voucher registers; reconciling bank accounts; and posting subsidiary ledgers controlled by general ledgers, or posting simple cost accounting data. This job does not require a knowledge of accounting and bookkeeping principles but is found in offices in which the more routine accounting work is subdivided on a functional basis among several workers.

CLERK, FILE

<u>Class A.</u> In an established filing system containing a number of varied subject matter files, classifies and indexes file material such as correspondence, reports, technical documents, etc. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

<u>Class B.</u> Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer subheadings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

Class C. Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. Performs simple clerical and manual tasks required to maintain and service files.

CLERK, ORDER

Receives customers' orders for material or merchandise by mail, phone, or personally. Duties involve any combination of the following: Quoting prices to customers: making out an order sheet listing the items

CLERK, ORDER-Continued

to make up the order; checking prices and quantities of items on order sheet; and distributing order sheets to respective departments to be filled. May check with credit department to determine credit rating of customer, acknowledge receipt of orders from customers, followup orders to see that they have been filled, keep file of orders received, and check shipping invoices with original orders.

CLERK, PAYROLL

Computes wages of company employees and enters the necessary data on the payroll sheets. Duties involve: Calculating workers' earnings based on time or production records; and posting calculated data on payroll sheet, showing information such as worker's name, working days, time, rate, deductions for insurance, and total wages due. May make out paychecks and assist paymaster in making up and distributing pay envelopes. May use a calculating machine.

COMPTOMETER OPERATOR

Primary duty is to operate a Comptometer to perform mathematical computations. This job is not to be confused with that of statistical or other type of clerk, which may involve frequent use of a Comptometer but, in which, use of this machine is incidental to performance of other duties.

DUPLICATING-MACHINE OPERATOR (MIMEOGRAPH OR DITTO)

Under general supervision and with no supervisory responsibilities, reproduces multiple copies of typewritten or handwritten matter, using a Mimeograph or Ditto machine. Makes necessary adjustment such as for ink and paper feed counter and cylinder speed. Is not required to prepare stencil or Ditto master. May keep file of used stencils or Ditto masters. May sort, collate, and staple completed material.

KEYPUNCH OPERATOR

<u>Class A.</u> Operates a numerical and/or alphabetical or combination keypunch machine to transcribe data from various source documents to keypunch tabulating cards. Performs same tasks as lower level keypunch operator but, in addition, work requires application

KEYPUNCH OPERATOR-Continued

of coding skills and the making of some determinations, for example, locates on the source document the items to be punched; extracts information from several documents; and searches for and interprets information on the document to determine information to be punched. May train inexperienced operators.

<u>Class B.</u> Under close supervision or following specific procedures or instructions, transcribes data from source documents to punched cards. Operates a numerical and/or alphabetical or combination keypunch machine to keypunch tabulating cards. May verify cards. Working from various standardized source documents, follows specified sequences which have been coded or prescribed in detail and require little or no selecting, coding, or interpreting of data to be punched. Problems arising from erroneous items or codes, missing information, etc., are referred to supervisor.

OFFICE BOY OR GIRL

Performs various routine duties such as running errands, operating minor office machines such as sealers or mailers, opening and distributing mail, and other minor clerical work.

SECRETARY

Performs secretarial and clerical duties for a superior in an administrative or executive position. Duties include making appointments for superior; receiving people coming into office; answering and making phone calls; handling personal and important or confidential mail, and writing routine correspondence on own initiative; and taking dictation (where transcribing machine is not used) either in shorthand or by Stenotype or similar machine, and transcribing dictation or the recorded information reproduced on a transcribing machine. May prepare special reports or memorandums for information of superior.

STENOGRAPHER, GENERAL

Primary duty is to take dictation involving a normal routine vocabulary from one or more persons either in shorthand or by Stenotype or similar machine; and transcribe dictation. May also type from written copy. May maintain files, keep simple records, or perform other relatively routine clerical tasks. May operate from a stenographic pool. Does not include transcribing-machine work. (See transcribing-machine operator.)

STENOGRAPHER, SENIOR

Primary duty is to take dictation involving a varied technical or specialized vocabulary such as in legal briefs or reports on scientific research from one or more persons either in shorthand or by Stenotype or similar machine; and transcribe dictation. May also type from written copy. May also setup and maintain files, keep records, etc.

OR

Performs stenographic duties requiring significantly greater independence and responsibility than stenographers, general as evidenced by the following: Work requires high degree of stenographic speed and accuracy; and a thorough working knowledge of general business and office procedures and of the specific business operations, organization, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as, maintaining followup files; assembling material for reports, memorandums, letters, etc.; composing simple letters from general instructions; reading and routing incoming mail; and answering routine questions, etc. Does not include transcribing-machine work.

SWITCHBOARD OPERATOR

Class A. Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. Performs full telephone information service or handles complex calls, such as conference, collect, overseas, or similar calls, either in addition to doing routine work as described for switchboard operator, class B, or as a full-time assignment. ("Full" telephone information service occurs when the establishment has varied functions that are not readily understandable for telephone information purposes, e.g., because of overlapping or interrelated functions, and consequently present frequent problems as to which extensions are appropriate for calls.)

<u>Class B.</u> Operates a single- or multiple-position telephone switchboard handling incoming, outgoing, intraplant or office calls. May handle routine long distance calls and record tolls. May perform limited telephone information service. ("Limited" telephone information service occurs if the functions of the establishment serviced are readily understandable for telephone information purposes, or if the requests are routine, e.g., giving extension numbers when specific names are furnished, or if complex calls are referred to another operator.)

SWITCHBOARD OPERATOR-RECEPTIONIST

In addition to performing duties of operator on a single position or monitor-type switchboard, acts as receptionist and may also type or perform routine clerical work as part of regular duties. This typing or clerical work may take the major part of this worker's time while at switchboard.

TABULATING-MACHINE OPERATOR

<u>Class A.</u> Operates a variety of tabulating or electrical accounting machines, typically including such machines as the tabulator, calculator, interpreter, collator, and others. Performs complete reporting assignments without close supervision, and performs difficult wiring as required. The complete reporting and tabulating assignments typically involve a variety of long and complex reports which often are of irregular or nonrecurring type requiring some planning and sequencing of steps to be taken. As a more experienced operator, is typically involved in training new operators in machine operations, or partially trained operators in wiring from diagrams and operating sequences of long and complex reports. <u>Does not include</u> working supervisors performing tabulating-machine operations and day-to-day supervision of the work and production of a group of tabulating-machine operators.

Class B. Operates more difficult tabulating or electrical accounting machines such as the tabulator and calculator, in addition to the sorter, reproducer, and collator. This work is performed under specific instructions and may include the performance of some wiring from diagrams. The work typically involves, for example, tabulations involving a repetitive accounting exercise, a complete but small tabulating study, or parts of a longer and more complex report. Such reports and studies are usually of a recurring nature where the procedures are well established. May also include the training of new employees in the basic operation of the machine.

<u>Class C.</u> Operates simple tabulating or electrical accounting machines such as the sorter, reproducing punch, collator, etc., with

TABULATING-MACHINE OPERATOR-Continued

specific instructions. May include simple wiring from diagrams and some filing work. The work typically involves portions of a work unit, for example, individual sorting or collating runs or repetitive operations.

TRANSCRIBING-MACHINE OPERATOR, GENERAL

Primary duty is to transcribe dictation involving a normal routine vocabulary from transcribing-machine records. May also type from written copy and do simple clerical work. Workers transcribing dictation involving a varied technical or specialized vocabulary such as legal briefs or reports on scientific research are not included. A worker who takes dictation in shorthand or by Stenotype or similar machine is classified as a stenographer, general.

TYPIST

Uses a typewriter to make copies of various material or to make out bills after calculations have been made by another person. May include typing of stencils, mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

Class A. Performs one or more of the following: Typing material in final form when it involves combining material from several sources or responsibility for correct spelling, syllabication, punctuation, etc., of technical or unusual words or foreign language material; and planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters varying details to suit circumstances.

<u>Class B.</u> Performs <u>one or more of the following:</u> Copy typing from rough or clear drafts; routine typing of forms, insurance policies, etc.; and setting up simple standard tabulations, or copying more complex tables already setup and spaced properly.

PROFESSIONAL AND TECHNICAL

DRAFTSMAN

<u>Class A.</u> Plans the graphic presentation of complex items having distinctive design features that differ significantly from established drafting precedents. Works in close support with the design originator, and may recommend minor design changes. Analyzes the effect of each change on the details of form, function, and positional relationships of components and parts. Works with a minimum of supervisory assistance. Completed work is reviewed by design originator for consistency with prior engineering determinations. May either prepare drawings, or direct their preparation by lower level draftsmen.

Class B. Performs nonroutine and complex drafting assignments that require the application of most of the standardized drawing techniques regularly used. Duties typically involve such work as: Prepares working drawings of subassemblies with irregular shapes, multiple functions, and precise positional relationships between components; prepares architectural drawings for construction of a building including detail drawings of foundations, wall sections, floor plans, and roof. Uses accepted formulas and manuals in making necessary computations to determine quantities of materials to be used, load capacities, strengths, stresses, etc. Receives initial instructions, requirements, and advice from supervisor. Completed work is checked for technical adequacy.

<u>Class C.</u> Prepares detail drawings of single units or parts for engineering, construction, manufacturing, or repair purposes. Types of drawings prepared include isometric projections (depicting three dimensions in accurate scale) and sectional views to clarify positioning of components and convey needed information. Consolidates details from a number of sources and adjusts or transposes scale as required.

DRAFTSMAN—Continued

Suggested methods of approach, applicable precedents, and advice on source materials are given with initial assignments. Instructions are less complete when assignments recur. Work may be spot-checked during progress.

DRAFTSMAN-TRACER

Copies plans and drawings prepared by others by placing tracing cloth or paper over drawings and tracing with pen or pencil. (Does not include tracing limited to plans primarily consisting of straight lines and a large scale not requiring close delineation.)

and/or

Prepares simple or repetitive drawings of easily visualized items. Work is closely supervised during progress.

NURSE, INDUSTRIAL (REGISTERED)

A registered nurse who gives nursing service under general medical direction to ill or injured employees or other persons who become ill or suffer an accident on the premises of a factory or other establishment. Duties involve a combination of the following: Giving first aid to the ill or injured; attending to subsequent dressing of employees' injuries; keeping records of patients treated; preparing accident reports for compensation or other purposes; assisting in physical examinations and health evaluations of applicants and employees; and planning and carrying out programs involving health education, accident prevention, evaluation of plant environment, or other activities affecting the health, welfare, and safety of all personnel.

MAINTENANCE AND POWERPLANT

CARPENTER, MAINTENANCE

Performs the carpentry duties necessary to construct and maintain in good repair building woodwork and equipment such as bins, cribs, counters, benches, partitions, doors, floors, stairs, casings, and trim made of wood in an establishment. Work involves most of the following: Planning and laying out of work from blueprints, drawings, models, or verbal instructions; using a variety of carpenter's handtools, portable power tools.

CARPENTER, MAINTENANCE-Continued

and standard measuring instruments; making standard shop computations relating to dimensions of work; and selecting materials necessary for the work. In general, the work of the maintenance carpenter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

ELECTRICIAN, MAINTENANCE

Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy in an establishment. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blueprints, drawings, layouts, or other specifications; locating and diagnosing trouble in the electrical system or equipment; working standard computations relating to load requirements of wiring or electrical equipment; and using a variety of electrician's handtools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

ENGINEER, STATIONARY

Operates and maintains and may also supervise the operation of stationary engines and equipment (mechanical or electrical) to supply the establishment in which employed with power, heat, refrigeration, or air-conditioning. Work involves: Operating and maintaining equipment such as steam engines, air compressors, generators, motors, turbines, ventilating and refrigerating equipment, steam boilers and boiler-fed water pumps; making equipment repairs; and keeping a record of operation of machinery, temperature, and fuel consumption. May also supervise these operations. Head or chief engineers in establishments employing more than one engineer are excluded.

FIREMAN, STATIONARY BOILER

Fires stationary boilers to furnish the establishment in which employed with heat, power, or steam. Feeds fuels to fire by hand or operates a mechanical stoker, or gas or oil burner; and checks water and safety valves. May clean, oil, or assist in repairing boilerroom equipment.

HELPER, MAINTENANCE TRADES

Assists one or more workers in the skilled maintenance trades, by performing specific or general duties of lesser skill, such as keeping

HELPER, MAINTENANCE TRADES-Continued

a worker supplied with materials and tools; cleaning working area, machine, and equipment; assisting journeyman by holding materials or tools; and performing other unskilled tasks as directed by journeyman. The kind of work the helper is permitted to perform varies from trade to trade: In some trades the helper is confined to supplying, lifting, and holding materials and tools and cleaning working areas; and in others he is permitted to perform specialized machine operations, or parts of a trade that are also performed by workers on a full-time basis.

MACHINE-TOOL OPERATOR, TOOLROOM

Specializes in the operation of one or more types of machine tools, such as jig borers, cylindrical or surface grinders, engine lathes, or milling machines, in the construction of machine-shop tools, gages, jigs, fixtures, or dies. Work involves most of the following: Planning and performing difficult machining operations; processing items requiring complicated setups or a high degree of accuracy; using a variety of precision measuring instruments; selecting feeds, speeds, tooling, and operation sequence; and making necessary adjustments during operation to achieve requisite tolerances or dimensions. May be required to recognize when tools need dressing, to dress tools, and to select proper coolants and cutting and lubricating oils. For cross-industry wage study purposes, machine-tool operators, toolroom, in tool and die jobbing shops are excluded from this classification.

MACHINIST, MAINTENANCE

Produces replacement parts and new parts in making repairs of metal parts of mechanical equipment operated in an establishment. Work involves most of the following: Interpreting written instructions and specifications; planning and laying out of work; using a variety of machinist's handtools and precision measuring instruments; setting up and operating standard machine tools; shaping of metal parts to close tolerances; making standard shop computations relating to dimensions of work, tooling, feeds, and speeds of machining; knowledge of the working properties of the common metals; selecting standard materials, parts, and equipment required for his work; and fitting and assembling parts into mechanical equipment. In general, the machinist's work normally requires a rounded training in machine-shop practice usually acquired through a formal apprenticeship or equivalent training and experience.

MECHANIC, AUTOMOTIVE (MAINTENANCE)

Repairs automobiles, buses, motortrucks, and tractors of an establishment. Work involves most of the following: Examining automotive equipment to diagnose source of trouble; disassembling equipment and performing repairs that involve the use of such handtools as wrenches, gages, drills, or specialized equipment in disassembling or fitting parts; replacing broken or defective parts from stock; grinding and adjusting valves; reassembling and installing the various assemblies in the vehicle and making necessary adjustments; and alining wheels, adjusting brakes and lights, or tightening body bolts. In general, the work of the automotive mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

MECHANIC, MAINTENANCE

Repairs machinery or mechanical equipment of an establishment. Work involves most of the following: Examining machines and mechanical equipment to diagnose source of trouble; dismantling or partly dismantling machines and performing repairs that mainly involve the use of handtools in scraping and fitting parts; replacing broken or defective parts with items obtained from stock; ordering the production of a replacement part by a machine shop or sending of the machine to a machine shop for major repairs; preparing written specifications for major repairs or for the production of parts ordered from machine shop; reassembling machines; and making all necessary adjustments for operation. In general, the work of a maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Excluded from this classification are workers whose primary duties involve setting up or adjusting machines.

MILLWRIGHT

Installs new machines or heavy equipment, and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves most of the following: Planning and laying out of the work; interpreting blueprints or other specifications; using a variety of handtools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity; alining and balancing of equipment; selecting standard tools, equipment, and parts to be used; and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience.

OILER

Lubricates, with oil or grease, the moving parts or wearing surfaces of mechanical equipment of an establishment.

PAINTER, MAINTENANCE

Paints and redecorates walls, woodwork, and fixtures of an establishment. Work involves the following: Knowledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead, and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

PIPEFITTER, MAINTENANCE

Installs or repairs water, steam, gas, or other types of pipe and pipefittings in an establishment. Work involves most of the following: Laying out of work and measuring to locate position of pipe from drawings or other written specifications; cutting various sizes of pipe to correct lengths with chisel and hammer or oxyacetylene torch or pipe-cutting machine; threading pipe with stocks and dies; bending pipe by hand-driven or power-driven machines; assembling pipe with couplings and fastening pipe to hangers; making standard shop computations relating to pressures, flow, and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. In general, the work of the maintenance pipefitter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Workers primarily engaged in installing and repairing building sanitation or heating systems are excluded.

PLUMBER, MAINTENANCE

Keeps the plumbing system of an establishment in good order. Work involves: Knowledge of sanitary codes regarding installation of vents and traps in plumbing system; installing or repairing pipes and fixtures; and opening clogged drains with a plunger or plumber's snake. In general, the work of the maintenance plumber requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

SHEET-METAL WORKER, MAINTENANCE

Fabricates, installs, and maintains in good repair the sheet-metal equipment and fixtures (such as machine guards, grease pans, shelves, lockers, tanks, ventilators, chutes, ducts, metal roofing) of an establishment. Work involves most of the following: Planning and laying out all types of sheet-metal maintenance work from blueprints, models, or other specifications; setting up and operating all available types of sheet-metal-working machines; using a variety of handtools in cutting, bending, forming, shaping, fitting, and assembling; and installing sheet-metal articles as required. In general, the work of the maintenance sheet-metal worker requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

TOOL AND DIE MAKER

(Die maker; jig maker; tool maker; fixture maker; gage maker)

Constructs and repairs machine-shop tools, gages, jigs, fixtures or dies for forgings, punching, and other metal-forming work. Work in-

TOOL AND DIE MAKER-Continued

volves most of the following: Planning and laying out of work from models, blueprints, drawings, or other oral and written specifications; using a variety of tool and die maker's handtools and precision measuring instruments, understanding of the working properties of common metals and alloys; setting up and operating of machine tools and related equipment; making necessary shop computations relating to dimensions of work, speeds, feeds, and tooling of machines; heattreating of metal parts during fabrication as well as of finished tools and dies to achieve required qualities; working to close tolerances; fitting and assembling of parts to prescribed tolerances and allowances; and selecting appropriate materials, tools, and processes. In general, the tool and die maker's work requires a rounded training in machine-shop and toolroom practice usually acquired through a formal apprenticeship or equivalent training and experience.

For cross-industry wage study purposes, tool and die makers in tool and die jobbing shops are excluded from this classification.

CUSTODIAL AND MATERIAL MOVEMENT

ELEVATOR OPERATOR, PASSENGER

Transports passengers between floors of an office building, apartment house, department store, hotel, or similar establishment. Workers who operate elevators in conjunction with other duties such as those of starters and janitors are excluded.

GUARD

Performs routine police duties, either at fixed post or on tour, maintaining order, using arms or force where necessary. <u>Includes gatemen who are stationed at gate and check on identity of employees and other persons entering.</u>

JANITOR, PORTER, OR CLEANER

(Sweeper; charwoman; janitress)

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial

JANITOR, PORTER, OR CLEANER-Continued

or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms. Workers who specialize in window washing are excluded.

LABORER, MATERIAL HANDLING

(Loader and unloader; handler and stacker; shelver; trucker; stockman or stock helper; warehouseman or warehouse helper)

A worker employed in a warehouse, manufacturing plant, store, or other establishment whose duties involve one or more of the following: Loading and unloading various materials and merchandise on or from freight cars, trucks, or other transporting devices; unpacking, shelving, or placing materials or merchandise in proper storage location; and transporting materials or merchandise by handtruck, car, or wheelbarrow. Longshoremen, who load and unload ships are excluded.

ORDER FILLER

(Order picker; stock selector; warehouse stockman)

Fills shipping or transfer orders for finished goods from stored merchandise in accordance with specifications on sales slips, customers' orders, or other instructions. May, in addition to filling orders and indicating items filled or omitted, keep records of outgoing orders, requisition additional stock or report short supplies to supervisor, and perform other related duties.

PACKER, SHIPPING

Prepares finished products for shipment or storage by placing them in shipping containers, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Work requires the placing of items in shipping containers and may involve one or more of the following: Knowledge of various items of stock in order to verify content; selection of appropriate type and size of container; inserting enclosures in container; using excelsior or other material to prevent breakage or damage; closing and sealing container; and applying labels or entering identifying data on container. Packers who also make wooden boxes or crates are excluded.

SHIPPING AND RECEIVING CLERK

Prepares merchandise for shipment, or receives and is responsible for incoming shipments of merchandise or other materials. Shipping work involves: A knowledge of shipping procedures, practices, routes, available means of transportation, and rates; and preparing records of the goods shipped, making up bills of lading, posting weight and shipping charges, and keeping a file of shipping records. May direct or assist in preparing the merchandise for shipment. Receiving work involves: Verifying or directing others in verifying the correctness of shipments against bills of lading, invoices, or other records; checking for shortages and rejecting damaged goods; routing merchandise or materials to proper departments; and maintaining necessary records and files.

For wage study purposes, workers are classified as follows:

Receiving clerk Shipping clerk Shipping and receiving clerk

TRUCKDRIVER

Drives a truck within a city or industrial area to transport materials, merchandise, equipment, or men between various types of establishments such as: Manufacturing plants, freight depots, warehouses, wholesale and retail establishments, or between retail establishments and customers' houses or places of business. May also load or unload truck with or without helpers, make minor mechanical repairs, and keep truck in good working order. <u>Driver-salesmen and over-the-road drivers are excluded.</u>

For wage study purposes, truckdrivers are classified by size and type of equipment, as follows: (Tractor-trailer should be rated on the basis of trailer capacity.)

Truckdriver (combination of sizes listed separately)
Truckdriver, light (under 1¹/₂ tons)
Truckdriver, medium (1¹/₂ to and including 4 tons)
Truckdriver, heavy (over 4 tons, trailer type)
Truckdriver, heavy (over 4 tons, other than trailer type)

TRUCKER, POWER

Operates a manually controlled gasoline- or electric-powered truck or tractor to transport goods and materials of all kinds about a warehouse, manufacturing plant, or other establishment.

For wage study purposes, workers are classified by type of truck, as follows:

Trucker, power (forklift)
Trucker, power (other than forklift)

WATCHMAN

Makes rounds of premises periodically in protecting property against fire, theft, and illegal entry.

Available On Request-

The fifth annual report on salaries for accountants, auditors, attorneys, chemists, engineers, engineering technicians, draftsmen, tracers, job analysts, directors of personnel, managers of office services, and clerical employees.

Order as BLS Bulletin 1422, National Survey of Professional, Administrative, Technical, and Clerical Pay, February-March 1964. 40 cents a copy.

Occupational Wage Surveys

A list of the latest available bulletins is presented below. A directory indicating dates of earlier studies, and the prices of the bulletins is available on request. Bulletins may be purchased from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402, or from any of the BLS regional sales offices shown on the inside front cover.

Area	Bulletin ni mber and price	Area	Bulletin number and price
Akron, Ohio, June 1964 1	1385-52, 25 cents 1385-61, 25 cents 1385-53, 25 cents 1385-73, 25 cents 1385-24, 25 cents 1385-70, 25 cents 1385-63, 25 cents 1430-1, 25 cents	Miami, Fla., Dec. 1963 1	1385-56, 25 cents 1385-39, 25 cents 1385-71, 25 cents 1385-49, 30 cents 1385-49, 25 cents 1385-42, 25 cents 1385-72, 40 cents
Buffalo, N. Y., Dec. 1963 Burlington, Vt., Mar. 1964 Canton, Ohio, Apr. 1964 Charleston, W. Va., Apr. 1964 Charlotte, N. C., Apr. 1964 Chattanooga, Tenn.—Ga., Sept. 1964 Chicago, Ill., Apr. 1964 Cincinnati, Ohio—Ky., Mar. 1964 Cleveland, Ohio, Sept. 1964 Columbus, Ohio, Oct. 1964	1385-47, 20 cents 1385-64, 25 cents 1385-57, 25 cents 1385-55, 25 cents 1430-10, 25 cents 1385-66, 30 cents 1385-58, 25 cents 1430-13, 30 cents	Oklahoma City, Okla., Aug. 1964 \(^1\) Omaha, Nebr.—Iowa, Oct. 1964 \(^1\) Paterson—Clifton—Passaic, N.J., May 1964 \(^1\) Philadelphia, Pa.—N.J., Nov. 1963 \(^1\) Phoenix, Ariz., Mar. 1964 \(^1\) Pittsburgh, Pa., Jan. 1964 \(^1\) Portland, Maine, Nov. 1963 \(^1\) Portland, Oreg.—Wash., May 1964 \(^1\) Providence—Pawtucket, R. I.—Mass., May 1964 \(^1\) Raleigh, N.C., Sept. 1964 \(^1\) Richmond, Va., Nov. 1964 \(^1\)	1430-5, 25 cents 1430-17, 25 cents 1385-62, 25 cents 1385-31, 30 cents 1385-54, 25 cents 1385-38, 25 cents 1385-22, 25 cents 1385-67, 25 cents 1385-65, 20 cents 1430-6, 20 cents
Dallas, Tex., Nov. 1963	1385-12, 20 cents 1385-40, 25 cents 1385-34, 25 cents 1385-44, 25 cents 1385-43, 25 cents 1385-19, 20 cents 1430-3, 25 cents 1385-68, 25 cents 1385-81, 25 cents	Rockford, Ill., Apr. 1964 \(^1\) St. Louis, MoIll., Oct. 1963 Salt Lake City, Utah, Dec. 1963 San Antonio, Tex., June 1964 San Bernardino-Riverside-Ontario, Calif., Sept. 1964 San Diego, Calif., Sept. 1964 \(^1\) San Francisco-Oakland, Calif., Jan. 1964 \(^1\) Savannah, Ga., May 1964 \(^1\) Scranton, Pa., Aug. 1964 Seattle, Wash., Sept. 1964	1385-21, 25 cents 1385-28, 20 cents 1385-74, 20 cents 1430-8, 20 cents 1430-12, 25 cents 1385-36, 25 cents 1385-69, 25 cents 1430-2, 20 cents
Indianapolis, Ind., Dec. 1963 ¹ Jackson, Miss., Feb. 1964 ¹ Jacksonville, Fla., Jan. 1964 Kansas City, MoKans., Nov. 1963 ¹ Lawrence-Haverhill, MassN. H., June 1964 ¹ Little Rock-North Little Rock, Ark., Aug. 1964 ¹ Los Angeles-Long Beach, Calif., Mar. 1964 ¹ Louisville, KyInd., Feb. 1964 Lubbock, Tex., June 1964 ¹ Manchester, N. H., Aug. 1964 ¹ Memphis, Tenn., Jan. 1964 ¹	1385-41, 25 cents 1385-32, 20 cents 1385-26, 25 cents 1385-76, 25 cents 1430-7, 25 cents 1385-59, 30 cents 1385-50, 20 cents 1385-75, 25 cents 1430-4, 25 cents 1385-35, 25 cents	Sioux Falls, S. Dak., Oct. 1964	1385-51, 25 cents 1385-78, 20 cents 1385-46, 20 cents 1385-27, 20 cents 1430-14, 30 cents 1385-48, 25 cents 1385-18, 20 cents 1430-11, 25 cents 1385-79, 25 cents 1385-45, 25 cents

¹ Data on establishment practices and supplementary wage provisions are also presented.