

**EMPLOYEE EARNINGS IN
RETAIL TRADE**

JUNE 1961

BULLETIN NO. 1338-8

UNITED STATES DEPARTMENT OF LABOR

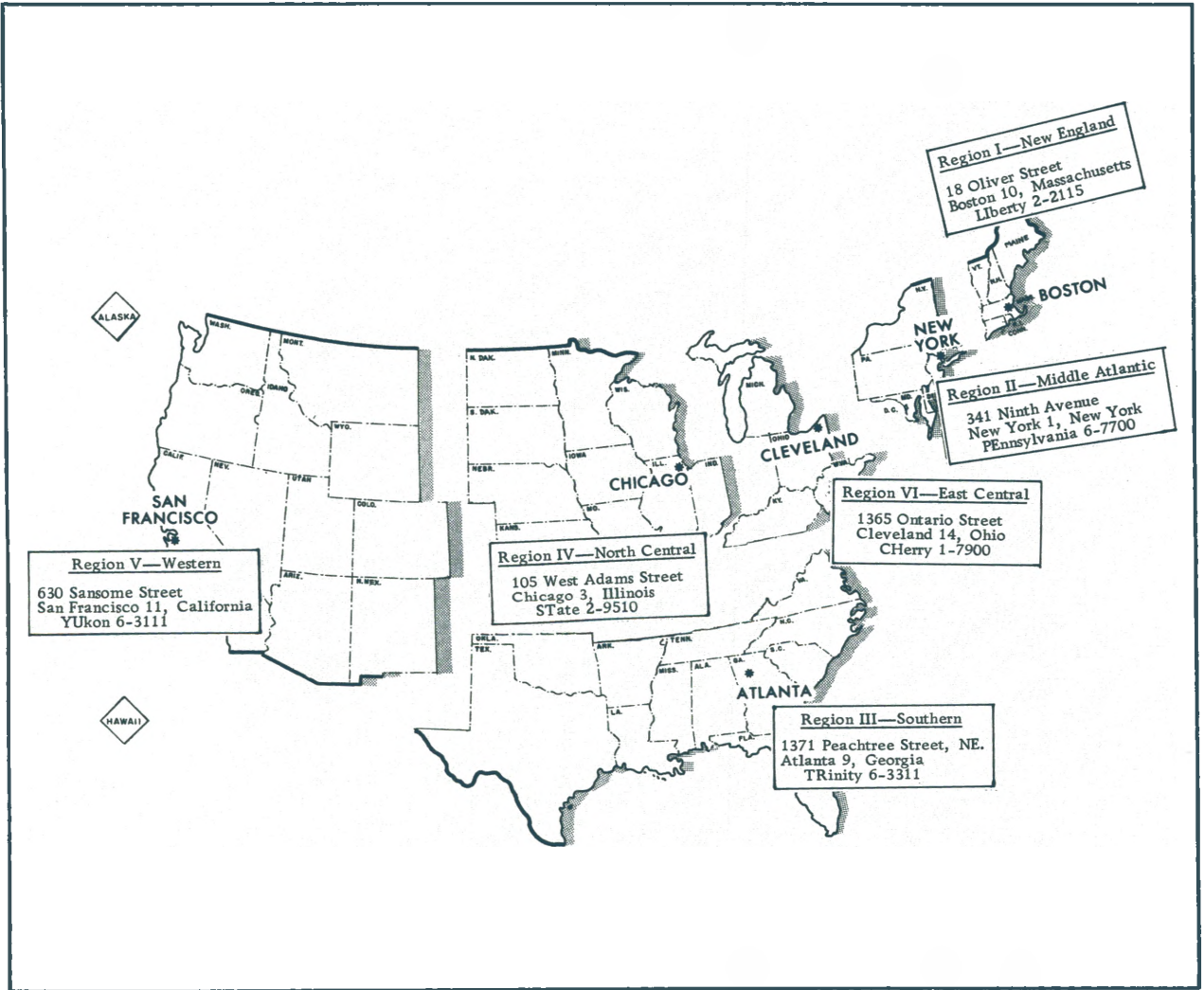
W. Willard Wirtz, Secretary

BUREAU OF LABOR STATISTICS

Ewan Clague, Commissioner



BUREAU OF LABOR STATISTICS REGIONAL OFFICES



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Preface

This bulletin presents estimates of employment, average hourly and weekly earnings, and weekly hours of work of nonsupervisory employees in retail trade. The survey was part of a broad program of studies initiated by the U.S. Department of Labor for continuing appraisal of Federal minimum-wage legislation. The June 1961 findings will be used as a basis for measuring changes in employment, earnings, and hours of work resulting from amendments to the Fair Labor Standards Act, which became effective in September 1961.

The statistics were obtained from a nationwide survey of retail trade (excluding eating and drinking places) conducted by the Bureau of Labor Statistics for a June 1961 payroll period. Data are provided separately for men and women; the Northeast, South, North Central, and West regions of the United States; metropolitan and nonmetropolitan areas; and for retail enterprises and establishments by their annual volume of sales. Appendix A provides technical information on the scope and method of the survey, as well as definitions of terms. A copy of the questionnaire used in the survey is shown in appendix B.

Comprehensive statistical data for each of the major retail groups comprising retail trade and for selected lines of retail business are available in individual bulletins. A listing of these bulletins and an order form appear on the last page of this bulletin.

The Wage and Hour and Public Contracts Divisions participated in the planning of the survey and provided the necessary funds. The bulletin was prepared in the Bureau's Division of Wages and Industrial Relations under the general supervision of Herbert Schaffer. Norman J. Samuels directed the survey and Samuel F. Cohen and Theodore J. Golonka developed the statistical and sampling procedures.

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Employee Earnings in Retail Trade, 1961

Summary

The Bureau conducted a nationwide survey in retail trade (except eating and drinking places) for a June 1961 payroll period to provide the basis for estimating earnings and hours of work for more than 6 million nonsupervisory employees. This bulletin provides comprehensive information on the makeup of the overall wage structure in retail trade.

Nonsupervisory employees averaged \$1.62 an hour, at straight-time rates, in June 1961, an increase of 21 cents an hour since the last comprehensive retail trade survey in October 1956.¹ Fourteen percent of the workers earned less than \$1 an hour, 37 percent earned less than \$1.25, and 23 percent earned at least \$2 an hour.

Among four broad regions in the United States, average earnings ranged from \$1.32 an hour in the South to \$2.01 in the West. Workers employed in metropolitan areas averaged \$1.73 an hour compared with \$1.39 for those in nonmetropolitan areas. Men averaged \$1.80, or 48 cents an hour more than women. Retail enterprises with annual sales of at least \$1 million paid an average of \$1.74 an hour, compared with \$1.51 in enterprises with a lower sales volume. Earnings were higher in establishments with annual sales of \$250,000 or more than in those with sales of less than \$250,000 in both enterprise sales-size classes. Of the 844,400 retail employees in the country earning less than \$1 an hour, 64 percent were located in the South, 53 percent worked in nonmetropolitan areas, 56 percent were women, and 47 percent were employed in establishments with annual sales of less than \$250,000 which were part of enterprises with annual sales of less than \$1 million.

More than a fourth of the nonsupervisory employees in retail trade worked less than 35 hours a week, about the same proportion worked 40 hours a week, and almost three-tenths worked in excess of 44 hours a week during the survey period. Average weekly earnings varied from \$11.67 for those working less than 15 hours to \$85.06 for those working exactly 44 hours a week.

The survey also provided information separately for the 7 major kinds of retail activity which comprise retail trade (except eating and drinking places), as well as for 11 lines of retail business.² The level of earnings in general merchandise, apparel, and miscellaneous retail stores fell below the nationwide retail average, while earnings in furniture, home furnishings, and household appliances, building materials, and automotive dealers and gasoline service stations exceeded the average. Among the lines of business, average hourly earnings ranged from \$1.08 in limited price variety stores to \$2.04 at motor vehicle dealers.

¹ Employee Earnings in Retail Trade in October 1956, BLS Bulletin 1220 (1958).

² Earnings information for shoe stores is available only on a national and regional basis. In subsequent portions of the text, therefore, the analysis excludes shoe stores.

Characteristics of Retail Trade

Retail establishments provide the means for distributing the goods produced for personal, household, and farm consumption. The major outlet for the movement of retail merchandise is through stores, but mail-order houses, direct selling organizations, and automatic vending machines also perform the same function. Retail establishments range in size from individually operated stores to large department stores. According to the 1958 Census of Business, nearly 478,000 retail establishments (excluding eating and drinking places) had fewer than 4 paid employees, compared with about 122,000 establishments with 10 or more paid employees. The total volume of sales in large-size establishments, however, was substantially greater than in the small-size establishments. In terms of number of outlets, the retail industry is dominated by single unit firms, which accounted for almost nine-tenths of the total number of establishments (excluding eating and drinking places) and for nearly two-thirds of the total sales.

Because the retail industry must serve the needs of the entire population, retail activity extends to even the smallest rural community. Of the more than 6 million nonsupervisory employees included in the June 1961 study, about 1.8 million, or 30 percent, were employed outside metropolitan areas. Twenty-six percent of the nonsupervisory employees were located in the Northeast, 29 percent in the South, 30 percent in the North Central region, and 15 percent were in the West.

Retail trade is comprised of seven major industry groups, excluding eating and drinking places. General merchandise stores accounted for the largest proportion of employees included in the nationwide survey (23 percent). This group included department stores which had 13 percent of the total employment, and limited price variety stores which had 5 percent. The food group was the second largest and included grocery stores which employed 17 percent of the nonsupervisory workers. Listed below are the proportions of employees in the major retail groups and lines of business studied separately.

Major retail group	Percent of nonsupervisory employees covered by the survey
General merchandise -----	23
Department stores -----	13
Limited price variety stores -----	5
Food -----	21
Grocery stores -----	17
Automotive dealers and gasoline service stations -----	19
Motor vehicle dealers -----	9
Gasoline service stations -----	7
Miscellaneous retail stores -----	14
Drug stores -----	6
Apparel and accessories -----	10
Men's and boys' clothing stores -----	2
Women's ready-to-wear stores -----	4
Building materials, hardware, and farm equipment -----	8
Furniture, home furnishings, and household appliances -----	6
Furniture, home furnishings, and equipment stores -----	4
Household appliance stores -----	1

NOTE: Because of rounding, sums of individual items may not equal 100 percent.

The various lines of retail business differ in their labor force requirements, method of wage payment, product lines, profit margins, and other characteristics. Women, for example, represented the majority of workers in limited price variety stores, women's ready-to-wear stores, drug stores, and department stores, while men dominated employment in the other lines of business for which data are shown separately. The majority of workers in each line of business were located in metropolitan areas, but the proportions ranged from 60 percent for motor vehicle dealers to 85 percent for department stores (table 1). Enterprises with gross annual sales of \$1 million or more employed all but 5 percent of the workers in department stores, and a majority in limited price variety stores, grocery stores, and at motor vehicle dealers.

Occupational requirements varied within as well as among business lines. Virtually all retail stores employ salesmen, but smaller stores may have only a few employees to handle the selling, buying, recordkeeping, credit, advertising, and other functions. In a large store, work is departmentalized so that employees may specialize in only one of these retail functions. Certain nonselling occupations require special skills, and are peculiar to certain lines of business, such as pharmacists in drug stores, tailors and seamstresses in clothing stores, meatcutters in grocery stores, and jewelers and watch repairmen in jewelry stores. Some sales positions require limited training, while others demand a thorough knowledge of the merchandise, and experience in handling customers.

Wage payments on a time basis as well as in the form of commissions and bonuses are common in retail trade. The extensive use of the latter method accounts, in part, for the wide range of earnings found in retail trade.

Seasonal fluctuations in consumer demand produce changes in employment levels. Sales for many lines of business increase sharply during certain periods, such as Christmas and Easter, creating a need for a supplementary work force. Regular part-time employees are needed for daily and weekly variation in customer volume as well as for those stores which are open long hours to the public.

All of these factors affect the levels and distributions of earnings found in retail trade. They are, however, interrelated and the extent to which any one of these factors influences wages has not been established.

Average Hourly Earnings—All Nonsupervisory Employees

Nonsupervisory employees in retail establishments in the United States averaged \$1.62 an hour, exclusive of premium pay for overtime work, in June 1961. Earnings for the 6.1 million workers represented by the survey data were widely distributed; pay for nine-tenths of the employees ranged from 75 cents to \$3 an hour; and for the middle half of the workers from \$1.07 to \$1.93 an hour (table 2). Hourly earnings for half the workers were below \$1.40. Significant clusters of workers were found within the narrower limits of two 5-cent wage intervals—634,100, or 10 percent of the workers, earned between \$1 and \$1.05, and 434,400, or 7 percent, earned between \$1.25 and \$1.30 an hour.

Average hourly earnings when computed separately for four geographic regions³ in the United States were: \$1.32 in the South, \$1.65 in the North Central region, \$1.74 in the Northeast, and \$2.01 in the West. Differences in

³ See appendix A for definitions of terms and employment estimates.

the regional averages reflect the variation in the distributions of employee earnings. In the South, for example, 31 percent of the workers earned less than \$1 an hour, and 12 percent \$2 or more. In the West, on the other hand, all but 3 percent earned at least \$1 an hour and 40 percent earned \$2 or more. Differences between the Northeast and North Central regions were confined, for the most part, to the lower pay levels. Three percent of the nonsupervisory employees in the Northeast compared with 12 percent of those in the North Central region earned less than \$1, whereas 26 and 23 percent, respectively, earned \$2 or more an hour.

Average Hourly Earnings—Men and Women

The earnings of men in retail trade were substantially higher than those of women. Average hourly earnings of men were \$1.80, 48 cents an hour above the average for women (tables 3 and 4). Half of the more than 3.6 million men included in the survey earned \$1.60 or more and a third earned at least \$2 an hour. By contrast, almost similar proportions of the women earned \$1.25 or more and \$1.40 or more an hour, respectively. Earnings below \$1 were paid to almost a fifth of the almost 2.5 million women in the retail labor force. This was about twice the proportion for men. Women constituted 56 percent of the nonsupervisory employees in the country's retail industry who earned less than \$1 an hour in June 1961.

The wage differential between men and women varied directly with the regional level of earnings. Men averaged 32 cents an hour more than women in the region (South) where average earnings were the lowest and 65 cents an hour more in the region (West) where the highest pay was recorded. Wage differentials were 55 and 53 cents in the Northeast and North Central regions, respectively.

Although the earnings of men were higher than those of women in each of the regions, average earnings of \$1.59 for women in the West were 16 cents an hour more than those for men in the South. About a fourth of the women in the West had earnings of less than \$1.25, compared with nearly half of the men in the South. Almost the same proportions (less than a fifth) of men in the South and women in the West earned \$2 or more an hour.

Average earnings of men varied more widely among the regions than those of women. The difference between the South and West in men's earnings was 57 percent, compared with 43 percent for women. Men earned 36 percent more, on the average, in the Northeast than in the South and women averaged 26 percent more; and in the North Central region, 29 and 19 percent more, respectively, than in the South.

Average Hourly Earnings—Metropolitan and Nonmetropolitan Areas

Community size appeared to be one of the factors which influenced the level and distribution of earnings in retail trade. In metropolitan areas in the United States, where 7 out of every 10 retail workers were employed at the time of the survey, average earnings of \$1.73 were 34 cents an hour above those in nonmetropolitan areas (tables 5 and 6). Workers in the less urbanized areas accounted for 53 percent of the Nation's retail employees earning less than \$1 and for 62 percent earning less than 75 cents an hour.

The same proportion of workers in metropolitan and nonmetropolitan areas earned in the range of \$1 to \$2 an hour. The proportion of workers earning less than \$1, however, was 9 percent in metropolitan areas and 25 percent in nonmetropolitan areas; and, conversely, those earning \$2 or more an hour was 28 percent in the former and 14 percent in the latter areas.

The wage differential between metropolitan and nonmetropolitan area workers did not appear to depend on the level of earnings in the region. Average hourly earnings of employees in the urbanized areas exceeded those in the less urbanized areas by 19 cents in the Northeast, 24 cents in the South, 28 cents in the West, and 35 cents in the North Central region.

Although metropolitan area workers averaged more than nonmetropolitan area workers in each of the regions, the level of earnings of southern workers in urban areas was below levels in the nonmetropolitan areas of the West and Northeast, and at the same level as in the nonmetropolitan areas of the North Central region. Similarly, the metropolitan area workers in the Northeast earned less than nonmetropolitan area workers in the West. In the South, significant proportions of workers in both the metropolitan and nonmetropolitan areas, 24 and 41 percent, respectively, earned less than \$1 an hour. These workers accounted for 64 percent of the workers earning less than \$1 in both the metropolitan areas and in the nonmetropolitan areas in the United States. Earnings of \$2 or more an hour were paid to 16 percent of the metropolitan area workers and to 7 percent of the nonmetropolitan area workers in the South as contrasted with 43 and 30 percent, respectively, in the West.

The similarity noted in the nationwide distributions of workers earning between \$1 and \$2 an hour in metropolitan and nonmetropolitan areas was most evident in the North Central region. In the other regions, earnings ranged from \$1 to \$2 an hour for 69 percent of the workers in metropolitan areas and 75 percent in nonmetropolitan areas in the Northeast; 60 and 52 percent, respectively, in the South; and 55 and 64 percent, respectively, in the West.

The relative difference in average hourly earnings between nonmetropolitan area workers in the South and in the West was greater than between metropolitan area workers in the same two regions, 53 and 46 percent, respectively. These differences also existed between the South and the Northeast, but were not as large. Between the South and North Central regions, however, the greater differences were found between the metropolitan area workers.

Men and women in metropolitan areas held pay advantages over those in nonmetropolitan areas, but by different amounts (tables 7, 8, 9, and 10). Average earnings of men in the metropolitan communities were higher by 42 cents an hour, while those of women were higher by 29 cents.

In metropolitan areas, men averaged 54 cents an hour more than women, compared with 41 cents an hour more than women in nonmetropolitan areas. This wage relationship also existed in each of the regions, although the amounts varied as shown in the following tabulation:

Region	Average hourly earnings of men exceeded those of women by	
	Metropolitan area	Nonmetropolitan area
United States -----	\$0. 54	\$0. 41
Northeast -----	. 56	. 48
South -----	. 38	. 27
North Central -----	. 60	. 49
West -----	. 67	. 62

Average Hourly Earnings—Enterprise and Establishment Sales-Size Classes

Retail establishments, for purposes of this survey, were classified according to whether their annual gross volume of sales, exclusive of excise taxes at the retail level, was at least, or less than, \$250,000. Each establishment was further identified as to whether it was part of an enterprise or company (which may consist of one or more stores, a warehouse, a central office, etc.) with at least, or less than, \$1 million in sales.⁴ Employment on a nationwide basis was about equally divided between the two enterprise sales-size classes (tables 11 and 12). However, about nine-tenths of the nonsupervisory employees in enterprises with sales of \$1 million or more were employed in establishments with \$250,000 or more in sales. Almost two-thirds of the workers in enterprises with less than \$1 million in sales, on the other hand, were employed in establishments with less than \$250,000 in sales. On a regional basis, the distribution of employment by enterprise and establishment sales-size classes did not vary significantly from the national distribution.

Average earnings were \$1.74 an hour for the country's nonsupervisory employees in enterprises with annual sales of \$1 million or more. A tenth of the workers earned less than \$1 an hour and almost three-tenths earned at least \$2 an hour. Workers in establishments with \$250,000 or more in sales, which were part of such enterprises, averaged \$1.78 an hour, compared with \$1.36 in establishments with less than \$250,000 in sales. More than a fourth of the workers in the lower sales volume establishments earned less than \$1 an hour; nearly half earned less than \$1.15. These proportions were 3 and 2 times greater, respectively, than in the higher sales volume establishments.

Average earnings were \$1.51 an hour for employees in enterprises with less than \$1 million in sales. About a sixth of the workers earned less than \$1 and slightly fewer than a fifth earned \$2 or more an hour. Workers in establishments with at least \$250,000 in sales which were part of such enterprises averaged \$1.69 an hour, as compared with \$1.40 in establishments with less than \$250,000 in sales. A fifth of the workers in the latter sales-size establishments earned less than \$1 an hour, almost twice the proportion found in the former establishments.

When average earnings were compared for establishments of the same sales-size group but part of different sales-size enterprises, higher pay levels were not consistently found in establishments which were part of enterprises with the higher sales volume. For example, employees in establishments with sales of \$250,000 or more, which were part of the larger enterprises, averaged 9 cents an hour more than employees in establishments of similar size in the smaller enterprises. In establishments with sales of less than \$250,000, on the other hand, average earnings were 4 cents an hour higher in those establishments which were part of enterprises with sales of less than \$1 million. Such pay relationships, however, varied among the major retail groups comprising retail trade.

Although the level of earnings by sales-size groups varied among the regions, the differences in pay between employees in establishments of different

⁴ The sales-size classes are included in the definitions of retail establishments subject to the Fair Labor Standards Act as amended on May 5, 1961, by Public Law 87-30. Generally, retail enterprises with \$1 million or more in annual gross sales are subject to the act. Retail establishments which are part of such enterprises are exempt if annual sales are less than \$250,000. For the complete definition, see Fair Labor Standards Act of 1938, as amended.

sales-size classes remained fairly constant. For example, in \$1 million enterprises, average hourly earnings in establishments with sales of \$250,000 or more exceeded those in establishments with sales of less than \$250,000 by 39 cents in the South, where earnings were the lowest, and by 40 cents in the West, where earnings were the highest.

When earnings of establishments of the same sales-size group were examined with respect to enterprise sales, relationships varied from region to region. For example, in establishments with sales of \$250,000 or more, average earnings in the Northeast were identical in both enterprise sales-size groups, but earnings in the other regions were from 5 to 11 cents higher in the \$1 million enterprises. In establishments with sales of less than \$250,000, average earnings in the Northeast and South were greater in enterprises with sales of less than \$1 million, whereas average earnings for these establishments in the North Central region and West were greater in enterprises with sales of \$1 million or more.

Four out of every five workers in establishments of the \$1 million enterprises were employed in metropolitan areas of the United States, compared with nearly 3 out of every 5 in establishments of less than \$1 million enterprises. The higher earnings previously noted for the Nation's retail workers in metropolitan areas than in nonmetropolitan areas persisted in varying degrees when comparisons were made by enterprise and establishment sales-size classes. For employees of enterprises with sales of \$1 million or more, average earnings in metropolitan areas exceeded those in nonmetropolitan areas by 27 cents an hour in establishments with sales of \$250,000 or more, and by 16 cents in establishments with sales of less than \$250,000. For employees of enterprises with sales of less than \$1 million, earnings in metropolitan areas were even greater, 34 and 31 cents an hour, respectively, in establishments in the higher and lower sales-size classes.

Average hourly earnings in establishments with sales of \$250,000 or more exceeded those in establishments with sales of less than \$250,000 regardless of enterprise sales-size in both metropolitan and nonmetropolitan areas by the amounts shown below:

Enterprise	Metropolitan area	Nonmetropolitan area
Enterprises with sales of \$1 million or more -----	\$0.42	\$0.31
Enterprises with sales of less than \$1 million -----	.32	.29

The mixture in wage relationships observed among the regions also occurred between metropolitan and nonmetropolitan areas. In the metropolitan areas, for example, average earnings were higher in establishments of both sales-size groups which were part of enterprises with sales of less than \$1 million. In nonmetropolitan areas, on the other hand, average earnings were higher in the establishment groups which were part of enterprises with sales of \$1 million or more.

Weekly Hours of Work

The length of the workweek for retail employees varied widely. In June 1961, about 1½ million nonsupervisory employees in the United States worked less than 35 hours a week; approximately the same number worked exactly 40 hours; and about 1¾ million worked over 44 hours (table 13). Thus, more than a fourth of the employees worked less than 35 hours a week, nearly three-fifths, 40 hours or less, and approximately seven-tenths, 44 hours or less.

The incidence of part-time employment (under 35 hours a week) was greater for women than for men, and, conversely, longer hours of work were more common for men. A third of the women worked less than 35 hours a week, nearly the same proportion worked 40 hours, and about a tenth worked over 44 hours. The proportions of men on the same work schedules were approximately a fifth, a fifth, and two-fifths, respectively.

On a regional basis, the shorter workweek was most common in the Northeast and North Central regions where approximately three-tenths of the nonsupervisory employees worked less than 35 hours a week. The 40-hour workweek was proportionately most prevalent in the West where a third of the employees worked such hours. The South, where two-fifths of the employees worked in excess of 44 hours a week, had the largest concentration of employees at the longer workweek.

In metropolitan areas of the United States, almost three-tenths of the employees worked less than 35 hours and nearly the same proportion worked exactly 40 hours a week (table 14). Smaller proportions of employees in nonmetropolitan areas had similar workweeks, but more than two-fifths, compared with about a fourth in metropolitan areas, worked over 44 hours a week.

The workweek varied significantly for employees in different enterprise and establishment sales-size classes (table 15). In enterprises with annual sales volume of \$1 million, for example, 18 percent of the employees in establishments with sales of \$250,000 or more, compared with 30 percent in establishments with lower annual sales volume, worked in excess of 44 hours. In enterprises with annual sales of less than \$1 million, on the other hand, 41 percent of the employees in the higher sales-size establishments, compared with 37 percent in the lower sales-size group, worked more than 44 hours a week. Part-time employment was relatively more prevalent in establishments with annual sales of less than \$250,000 in both enterprise sales-size classes, but the proportion was larger in such establishments which were part of \$1 million enterprises.

Average weekly earnings of nonsupervisory employees working less than 15 hours a week in the country's retail trade industry were \$11.67 compared with \$81.79 for those working at least 49 hours a week. Differences in average weekly earnings were not always determined by the number of hours worked during the week. For example, the average weekly earnings for a 44-hour workweek were \$85.06, which exceeded by \$6.77 the weekly earnings of those working over 44 hours and under 49 hours, and by \$3.27 those working 49 hours or more a week.

The pattern of wage differentials on a weekly basis paralleled those previously noted on an hourly basis for the regions, metropolitan and nonmetropolitan areas, men and women, and sales-size classes of retail enterprises and establishments. For each of these characteristics, however, the relationships varied. For example, the relative pay advantage of retail employees in the West over those in the South, and of those in metropolitan areas over those in nonmetropolitan areas, was greater when computed on an hourly basis. Conversely, computation on a

weekly basis produced a greater relative pay differential between men and women, as well as between establishments in the higher and lower sales-size groups.

Major Retail Groups and Specific Lines of Business

Seven major kinds of retail activity comprise the retail trade industry, excluding eating and drinking places. Average earnings on a nationwide basis varied among the seven major industry groups by a maximum of 42 cents an hour, from \$1.43 in general merchandise to \$1.85 in furniture, home furnishings, and household appliances (tables 16 through 33). In comparison with the overall retail trade average of \$1.62, average earnings were lower by 19 cents an hour in general merchandise, by 12 cents in apparel, and by 7 cents in miscellaneous retail stores. Together, the employees in these three industry groups accounted for nearly half of the retail work force. In the other major groups, earnings exceeded the overall average by 23 cents an hour in the furniture, home furnishings, and household appliance group, by 16 cents in building materials, by 11 cents in the automotive dealers and gasoline service stations group, and by 5 cents in food.

Earnings were highest in the West and lowest in the South for each of the major retail groups. As indicated below, the relative differences in average hourly earnings between the two regions ranged from 38 percent in general merchandise to 68 percent in food, 47 and 88 cents an hour, respectively. Earnings in the Northeast ranked second for each group, but exceeded those in the North Central by small amounts which ranged from 1 percent in general merchandise to 12 percent in food and apparel, or 1, 20, and 18 cents an hour, respectively.

Major retail group	Average hourly earnings in the West exceeded those in the South by—		Average hourly earnings in the Northeast exceeded those in the North Central by—	
	Percent	Cents per hour	Percent	Cents per hour
Building materials, hardware, and farm equipment -----	54	78	4	7
General merchandise -----	38	47	1	1
Food -----	68	88	12	20
Automotive dealers and gasoline service stations -----	55	76	6	10
Apparel and accessories -----	45	55	12	18
Furniture, home furnishings, and household appliances -----	49	74	2	4
Miscellaneous retail stores -----	46	58	10	16

Greater differences in earnings were found among the specific lines of retail business for which data are shown separately than among the major industry groups. Average earnings varied among the 10 lines of business by as much as 96 cents an hour, the earnings ranging from \$1.08 an hour in limited price variety stores to \$2.04 for employees of motor vehicle dealers.

The earnings of the major retail groups do not reveal the marked differences in earnings of the various lines of business within the major group.

Such differences occur in both the low- and high-wage groups. Apparel and accessories, for example, the group recording the second lowest average hourly earnings among the seven major groups, included women's ready-to-wear stores which paid an hourly average of \$1.36 and men's clothing stores which paid an average of \$1.75 an hour. The automotive dealers and gasoline service stations group, with the third highest average hourly earnings among the major groups, included gasoline service stations, which paid an average of \$1.29, and motor vehicle dealerships, which paid an average of \$2.04 an hour.

The proportions of workers earning less than \$1 did not differ substantially among the five lowest paid major retail groups and were nearly the same for the two highest paid groups, as shown in the following tabulation. Those earning less than \$2 an hour constituted at least two-thirds of the workers and as many as seven-eighths among the seven groups.

Industry classification	Average hourly earnings	Percent of employees earning—	
		Less than \$1	Less than \$2
Major retail group			
General merchandise -----	\$1.43	17	87
Apparel and accessories -----	1.50	15	83
Miscellaneous retail stores ----	1.55	16	80
Food -----	1.67	15	71
Automotive dealers and gasoline service stations ----	1.73	12	71
Building materials, hardware, and farm equipment -----	1.78	6	68
Furniture, home furnishings, and household appliances ----	1.85	7	66
Line of retail business			
Limited price variety stores ----	1.08	40	98
Gasoline service stations -----	1.29	20	90
Women's ready-to-wear stores--	1.36	17	90
Drug and proprietary stores----	1.40	27	83
Department stores -----	1.57	7	84
Grocery stores-----	1.69	14	69
Men's and boys' clothing and furnishings stores -----	1.75	7	71
Household appliance stores ----	1.78	7	69
Furniture, home furnishings, and equipment stores -----	1.86	7	66
Motor vehicle dealers (new and used cars)-----	2.04	7	57

Differences in the proportions of workers below \$1 were quite wide, however, among the various lines of retail business (shown in the tabulation immediately preceding), and particularly significant proportions were found in limited price variety stores, drug stores, and gasoline service stations. The largest proportions of workers earning at least \$2 an hour were found in the higher paying retail operations, where the commission form of wage payments was common, as at motor vehicle dealers, in household appliance and furniture stores, and men's clothing stores. Grocery stores also had a large proportion of employees earning \$2 or more, although most of the workers were paid on an hourly basis.

The diversity of occupational requirements among the lines of retail businesses affects the distributions of employee earnings. For example, more than a fourth of the drug employees earned less than \$1, and more than two-fifths earned less than \$1.05 an hour. On the other hand, a sixth of the workers earned at least \$2, and a tenth earned \$2.50 or more. The higher earnings reflected, at least in part, the numerical importance of pharmacists in drug stores. By contrast, all but 2 percent of the workers in limited price variety stores earned less than \$2 an hour, reflecting the large number of jobs which require little or no experience or training. Motor vehicle dealers, on the other hand, employ large numbers of skilled mechanics and commission-paid salesmen who require experience, training, and a knowledge of automobiles. More than two-fifths of these workers earned \$2 or more an hour.

As indicated in the following tabulation, earnings of men were substantially higher than those of women, ranging from 14 cents in gasoline service stations to 65 cents higher in drug and department stores. Generally, those lines of business which employed the larger proportions of men also had the higher levels of earnings. However, gasoline service stations, with men accounting for 96 percent of the work force, were an exception.

The tabulation also shows the higher earnings paid to employees in metropolitan than in nonmetropolitan areas and to employees in retail enterprises with annual sales of at least \$1 million than in those with sales of less than \$1 million. The proportions of workers employed in metropolitan areas or in enterprises with annual sales of \$1 million or more did not appear, however, to influence the relative earnings position of the various lines of retail business. For example, department stores with 85 percent of their employees in metropolitan areas and 95 percent in \$1 million enterprises ranked sixth in average hourly earnings; motor vehicle dealers with 60 percent in metropolitan areas and 56 percent in \$1 million enterprises ranked first; and limited price variety stores with 67 percent in metropolitan areas and 86 percent in \$1 million enterprises ranked last.

Line of retail business	Average hourly earnings	Men	Percent of employees who were—		Amounts by which average hourly earnings were higher—		
			In metro- politan areas	In enter- prises with annual sales of \$1,000,000 or more	For men than for women	In metro- politan than in non- metropoli- tan areas	In enterprises with annual sales of \$1,000,000 or more than in those with smaller volume
Limited price variety stores -----	\$1.08	11	67	86	\$0.35	\$0.21	\$0.06
Gasoline service stations -----	1.29	96	65	14	.14	.25	.11
Women's ready-to-wear stores -----	1.36	9	82	45	.23	.40	.16
Drug and proprietary stores -----	1.40	41	71	27	.65	.32	.04
Department stores ----	1.57	30	85	95	.65	.18	.33
Grocery stores -----	1.69	67	69	69	.25	.46	.58
Men's and boys' clothing and furnishings stores ----	1.75	69	80	29	.51	.31	.18
Household appliance stores -----	1.78	73	62	24	.54	.34	.07
Furniture, home furnishings, and equipment stores ----	1.86	72	71	25	.47	.49	.13
Motor vehicle dealers (new and used cars) -----	2.04	90	60	56	.42	.57	.45

The incidence of employees working on a part-time basis was fairly common in most of the retail businesses for which hours data are summarized below. At least a fourth of the employees in 7 of 10 lines of business worked less than 35 hours a week. A long workweek was also quite prevalent; almost a fourth to more than a half of the employees in seven lines of business worked longer than 44 hours a week.

Percent of employees working specified hours a week
and their average weekly earnings

Line of retail business	Under 35 hours	Average weekly earnings	40 hours	Average weekly earnings	Over 44 hours	Average weekly earnings
Department stores -----	29	\$26.78	43	\$66.94	6	\$76.87
Limited price variety stores -----	38	19.17	28	44.84	10	56.21
Grocery stores -----	35	27.94	25	82.92	23	77.09
Motor vehicle dealers (new and used cars) -----	6	37.95	16	99.75	50	93.82
Gasoline service stations ---	28	23.55	11	61.97	54	69.56
Men's and boys' clothing and furnishings stores -----	26	26.91	22	76.32	34	88.50
Women's ready-to- wear stores -----	31	25.41	28	58.65	10	58.93
Furniture, home furnishings, and equipment stores -----	14	33.65	28	80.11	36	90.41
Household appliance stores -----	14	29.47	26	76.47	43	88.53
Drug and proprietary stores -----	37	24.34	20	62.55	25	71.81

Average weekly earnings of employees who worked less than 35 hours during the selected week ranged from \$19.17 in variety stores to \$37.95 at motor vehicle dealers. Employees at these hours averaged less than \$30 a week in all but two of the lines of business shown separately. Based on a 40-hour week, variety store employees earned \$44.84 on the average, and motor vehicle employees, \$99.75. In each of the business lines, weekly earnings of employees who worked 40 hours were roughly more than double (and nearly triple in grocery stores), the weekly earnings of those employees who worked less than 35 hours. Weekly earnings of the lowest and highest paid employees who worked in excess of 44 hours ranged from \$56.21 to \$93.82, respectively. The difference in average weekly earnings of employees who worked 40 hours and those who worked more than 44 hours did not exceed 15 percent except in one of the business lines studied. In fact, those employed on a 40-hour week averaged about the same or more than those who worked over 44 hours a week for motor vehicle dealers, grocery stores, and women's ready-to-wear stores.

The level of average weekly earnings for the various lines of business appeared to be directly related both to the employment of part-time employees and of those working long hours. Motor vehicle dealers, for example, where the highest weekly pay levels were recorded, had the smallest proportion of employees working less than 35 hours and next to the largest proportion working over 44 hours. Limited price variety stores, where the lowest weekly pay levels were recorded, on the other hand, had the largest proportion of part-time employees and next to the smallest proportion of employees who worked more than 44 hours. Gasoline service stations were an exception to this situation; more than half of their employees worked more than 44 hours a week, yet their salary level was among the lowest recorded for the lines of business studied.

It is interesting to note that when average weekly earnings in the various lines of business were arrayed by weekly hours of work the earnings positions changed. For example, grocery stores ranked fifth in average weekly earnings, but when employees working a 40-hour week were compared with employees on the same schedule in the other lines of business, earnings in grocery stores ranked second. Also, the relative differences in average weekly earnings among the various lines of business were greater for the 40-hour group than the under 35-hour and the over 44-hour groups.

Wage Changes—October 1956 to June 1961

The Bureau's 1956 survey of employee earnings in retail trade permits an examination of the changes in wage levels and distributions between October 1956 and June 1961. Nonsupervisory employment in the United States in June 1961 exceeded the October 1956 estimate by 62,800, or about 1 percent.⁵ No marked changes occurred between survey years in the proportions of workers who were employed in the four regions, who were employed in metropolitan areas, or who were men.

Average straight-time hourly earnings for nonsupervisory employees in the Nation's retail trade industry rose 21 cents, from \$1.41 an hour in October 1956 to \$1.62 in June 1961, an average annual increase of approximately 4 cents an hour. The increase was accompanied by an upward shift in the distribution of employee earnings, as summarized below. The most striking changes occurred below \$1 and at \$2 or more an hour. The proportion of the lowest paid workers was reduced by almost half during the 5-year period, while the proportion earning at least \$2 an hour increased by more than 50 percent.

Average straight-time hourly earnings under—	Percent of employees	
	October 1956	June 1961
\$0.75 -----	10	5
\$1.00 -----	26	14
\$1.25 -----	50	37
\$1.50 -----	66	55
\$2.00 -----	85	77

Earnings for retail employees also rose in each of the four regions. Pay levels increased by 24 cents in the Northeast, 16 cents in the South, 21 cents in the North Central, and 33 cents an hour in the West between October 1956 and June 1961. Despite a substantially higher level of earnings, the increase in the West was greater both absolutely and relatively than in the other regions

⁵ At least three factors affected accurate analysis of employment changes: (1) Hawaii and Alaska were admitted to statehood during the 5-year period between surveys and were included in the 1961 survey; (2) a revision in the Standard Industrial Classification Manual in 1957 transferred fluid milk dealers from retail trade to manufacturing; and (3) because seasonal demands generate fluctuations in employment in retail trade, October employment is generally higher than that of June.

over the period studied. As shown in the following tabulation, the Northeast also bettered its earnings position, while the wage relationship for the South declined between the 1956 and 1961 surveys.

Difference in average hourly earnings between the United States and the regions in—				
Item	Cents per hour		Percent	
	October 1956	June 1961	October 1956	June 1961
Northeast -----	\$.09	\$.12	+ 6.4	+ 7.4
South -----	-.25	-.30	-17.7	-18.5
North Central -----	+.03	+.03	+ 2.1	+ 1.9
West -----	+.27	+.39	+19.1	+24.1
United States:				
Average hourly earnings -----	1.41	1.62		

In metropolitan areas of the United States,⁶ average earnings advanced 23 cents, or 15 percent, from \$1.50 in 1956 to \$1.73 in 1961. In nonmetropolitan areas, earnings rose by 17 cents an hour, or 14 percent, from \$1.22 to \$1.39 during the same period. While the absolute pay differential between metropolitan and nonmetropolitan areas increased from 28 to 34 cents an hour during the 5-year period, the relative differential changed little, from 23 to 24 percent.

Men's earnings in 1961 averaged 22 cents an hour higher than the \$1.58 average recorded in 1956 and, similarly, women's earnings increased 21 cents above the \$1.11 average recorded in the earlier survey. The 19 percent increase for women improved their wage position relative to men, the percentage differential declining from 42 percent in 1956 to 36 percent in 1961.

Among the seven major retail groups comprising retail trade (except eating and drinking), the amounts by which average hourly earnings increased between October 1956 and June 1961 ranged from 18 cents an hour in apparel to 28 cents in building materials. Pay increases varied more widely in the selected lines of business, ranging from 8 cents an hour at gasoline service stations to 32 cents at motor vehicle dealers.

The earnings relationships between the average hourly earnings in retail trade and those in each of the major retail groups changed little during the 5-year period. Among the selected lines of business, however, employees in limited price variety stores, grocery stores, and motor vehicle dealers, bettered their earnings position by at least 4 percentage points relative to the overall retail trade average. On the other hand, employee earnings in gasoline service stations, men's clothing stores, and household appliance stores declined relative to the average for retail trade as a whole.

⁶ Thirty-nine areas were added to the list of Standard Metropolitan Statistical Areas, as defined by the Bureau of the Budget, between survey periods.

Industry classification	Average hourly earnings as a percent of nationwide retail trade average	
	June 1961	October 1956
Major retail group		
General merchandise -----	88	85
Apparel and accessories -----	93	94
Miscellaneous retail stores -----	96	96
Food -----	103	103
Automotive dealers and gasoline service stations -----	107	108
Building materials, hardware, and farm equipment -----	110	106
Furniture, home furnishings, and household appliances -----	114	115
Line of retail business		
Limited price variety stores -----	67	63
Gasoline service stations -----	80	86
Women's ready-to-wear stores -----	84	84
Drug and proprietary stores -----	86	85
Department stores -----	97	94
Grocery stores -----	104	99
Men's and boys' clothing and furnishings stores -----	108	113
Household appliance stores -----	110	116
Furniture, home furnishings, and equipment stores -----	115	115
Motor vehicle dealers (new and used cars) -----	126	122

The proportion of workers earning less than \$1 an hour in October 1956 was as much as 74 percent in limited price variety stores, 49 percent in drug stores, and at least 25 percent in department stores, grocery stores, gasoline service stations, and in women's ready-to-wear shops. By June 1961, the proportions of workers below \$1 was reduced to 40 percent in limited price variety stores and to 27 percent in drug stores; and no more than 20 percent of the workers in each of the other lines of business had earnings below that level. At the other end of the pay scale, 30 percent constituted the largest percentage of workers earning \$2 an hour or more among the selected lines of business in October 1956. In June 1961, 5 of the 10 lines of business had at least 29 percent of their workers earning at least \$2 an hour.

The proportion of employees working over 40 hours a week in retail trade declined from 45 percent in October 1956 to 40 percent in June 1961. The proportion working less than 35 hours remained about the same while the proportion of those who worked from 35 to 40 hours, inclusive, increased from 30 to 34 percent. Among the major retail groups, the most pronounced modifications in work schedules occurred in the general merchandise and food industries. The proportion of employees working over 40 hours decreased from 25 to 19 percent in the former group, and from 42 to 33 percent in the latter group between the 1956 and 1961 surveys. Slight increases occurred in the proportion of employees who worked less than 35 hours a week, while the proportions of employees who worked from 35 to 40 hours, inclusive, increased from 46 to 50 percent in the general merchandise group and from 26 to 32 percent in the food industries.

Table 1. Number and average straight-time hourly earnings of nonsupervisory employees in retail trade by kind of business and selected characteristics, United States, June 1961

(Employees in thousands)

Kind of business	All employees		Men		Women		Metropolitan areas		Nonmetropolitan areas	
	Number of workers	Average hourly earnings	Number of workers	Average hourly earnings	Number of workers	Average hourly earnings	Number of workers	Average hourly earnings	Number of workers	Average hourly earnings
Retail trade -----	6096.0	\$1.62	3606.7	\$1.80	2489.3	\$1.32	4273.6	\$1.73	1822.4	\$1.39
Building materials, hardware, and farm equipment -----	498.8	1.78	423.3	1.83	75.5	1.43	272.4	1.97	226.4	1.56
General merchandise -----	1378.5	1.43	367.0	1.86	1011.6	1.25	1034.3	1.51	344.3	1.18
Department stores -----	801.7	1.57	237.0	2.01	564.7	1.36	685.1	1.59	116.6	1.41
Limited price variety stores -----	297.4	1.08	32.9	1.38	264.5	1.03	199.6	1.15	97.8	.94
Food -----	1272.6	1.67	819.2	1.78	453.4	1.45	915.4	1.79	357.2	1.37
Grocery stores -----	1056.7	1.69	712.9	1.77	343.8	1.52	732.0	1.84	324.8	1.38
Automotive dealers and gasoline service stations -----	1132.5	1.73	1041.1	1.74	91.4	1.57	723.3	1.88	409.2	1.48
Motor vehicle dealers (new and used cars) -----	547.6	2.04	491.6	2.08	55.9	1.66	329.1	2.28	218.4	1.71
Gasoline service stations -----	435.1	1.29	416.7	1.30	18.4	1.16	284.0	1.38	151.1	1.13
Apparel and accessories -----	583.9	1.50	190.5	1.86	393.4	1.31	473.3	1.58	110.6	1.17
Men's and boys' clothing and furnishings stores -----	99.0	1.75	68.7	1.89	30.3	1.38	79.3	1.81	19.7	1.50
Women's ready-to-wear stores -----	222.3	1.36	19.9	1.57	202.3	1.34	181.2	1.44	41.1	1.04
Shoe stores -----	104.1	1.71	-	-	-	-	-	-	-	-
Furniture, home furnishings, and household appliances -----	360.8	1.85	261.3	1.97	99.6	1.47	254.1	1.99	106.8	1.54
Furniture, home furnishings, and equipment stores -----	222.9	1.86	160.2	1.98	62.7	1.51	158.5	2.01	64.4	1.52
Household appliance stores -----	87.1	1.78	63.6	1.91	23.5	1.37	54.0	1.91	33.1	1.57
Miscellaneous retail stores -----	868.9	1.55	504.5	1.75	364.4	1.23	600.8	1.64	268.0	1.35
Drug and proprietary stores -----	347.4	1.40	143.3	1.79	204.1	1.14	246.3	1.50	101.1	1.18

Table 1. Number and average straight-time hourly earnings of nonsupervisory employees in retail trade by kind of business and selected characteristics, United States, June 1961—Continued

Kind of business	(Employees in thousands)											
	Enterprises with annual sales of—											
	\$1,000,000 or more						Less than \$1,000,000					
	All establishments		Establishments with annual sales of—				All establishments		Establishments with annual sales of—			
\$250,000 or more			Less than \$250,000		\$250,000 or more				Less than \$250,000			
Number of workers	Average hourly earnings	Number of workers	Average hourly earnings	Number of workers	Average hourly earnings	Number of workers	Average hourly earnings	Number of workers	Average hourly earnings	Number of workers	Average hourly earnings	
Retail trade -----	3067.6	\$1.74	2786.2	\$1.78	281.4	\$1.36	3028.4	\$1.51	1076.0	\$1.69	1952.4	\$1.40
Building materials, hardware, and farm equipment -----	167.4	1.96	143.4	2.03	24.0	1.54	331.4	1.69	167.2	1.78	164.2	1.59
General merchandise -----	1156.9	1.48	1093.5	1.50	63.4	1.01	221.7	1.18	94.2	1.24	127.5	1.12
Department stores -----	762.7	1.58	758.4	1.58	-	-	39.0	1.25	-	-	-	-
Limited price variety stores -----	255.9	1.08	209.7	1.10	46.2	.99	41.5	1.02	-	-	37.2	1.00
Food -----	776.1	1.86	733.9	1.88	42.2	1.49	496.6	1.38	158.2	1.52	338.3	1.31
Grocery stores -----	726.8	1.88	712.9	1.89	13.9	1.55	330.0	1.30	144.1	1.45	185.9	1.18
Automotive dealers and gasoline service stations -----	412.0	2.10	368.2	2.19	43.8	1.37	720.5	1.52	280.0	1.78	440.5	1.34
Motor vehicle dealers (new and used cars) -----	306.2	2.24	302.3	2.24	-	-	241.4	1.79	199.7	1.82	41.8	1.68
Gasoline service stations -----	60.5	1.39	-	-	29.6	1.19	374.6	1.28	36.1	1.55	338.5	1.25
Apparel and accessories -----	238.6	1.57	188.4	1.61	50.3	1.40	345.3	1.45	104.2	1.58	241.1	1.39
Men's and boys' clothing and furnishings stores -----	28.5	1.88	23.8	1.92	4.8	1.69	70.5	1.70	26.4	1.73	44.1	1.67
Women's ready-to-wear stores -----	99.6	1.45	88.0	1.48	11.6	1.19	122.7	1.29	45.3	1.35	77.4	1.26
Shoe stores -----	-	-	-	-	-	-	-	-	-	-	-	-
Furniture, home furnishings, and household appliances -----	89.6	1.94	74.7	2.01	14.9	1.59	271.3	1.82	116.8	2.00	154.5	1.68
Furniture, home furnishings, and equipment stores -----	56.3	1.96	52.4	1.98	3.9	1.60	166.6	1.83	78.9	2.00	87.7	1.68
Household appliance stores -----	20.8	1.83	11.2	2.06	9.6	1.58	66.3	1.76	25.4	1.98	40.8	1.61
Miscellaneous retail stores -----	227.1	1.68	184.2	1.73	42.9	1.42	641.8	1.50	155.4	1.63	486.3	1.45
Drug and proprietary stores -----	92.6	1.43	77.5	1.47	15.1	1.24	254.8	1.39	65.7	1.50	189.2	1.35

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate insufficient data to warrant presentation. Because of rounding, sums of individual items may not equal totals.

Table 2. Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50	37.2	1.0	31.4	3.9	.8	1	-	2	-	-
\$ 0.50 and under \$ 0.55	51.6	2.1	39.4	9.7	.5	1	-	4	1	-
\$ 0.55 and under \$ 0.60	28.0	.7	23.0	4.0	.3	2	-	5	1	-
\$ 0.60 and under \$ 0.65	64.7	3.6	49.3	10.6	1.2	3	-	8	2	-
\$ 0.65 and under \$ 0.70	53.3	1.9	37.6	12.7	1.1	4	1	10	2	-
\$ 0.70 and under \$ 0.75	54.8	2.3	38.5	12.8	1.2	5	1	13	3	1
\$ 0.75 and under \$ 0.80	152.6	4.3	98.6	45.5	4.1	7	1	18	5	1
\$ 0.80 and under \$ 0.85	104.1	5.2	70.2	24.4	4.3	9	1	22	7	1
\$ 0.85 and under \$ 0.90	117.6	15.1	55.2	42.3	5.0	11	2	25	9	2
\$ 0.90 and under \$ 0.95	115.7	11.0	62.2	35.5	7.0	13	3	29	11	3
\$ 0.95 and under \$ 1.00	64.8	4.6	35.8	21.4	3.0	14	3	31	12	3
\$ 1.00 and under \$ 1.05	634.1	189.4	200.4	186.6	57.6	24	15	42	22	9
\$ 1.05 and under \$ 1.10	152.5	40.7	58.2	42.0	11.6	27	18	46	24	11
\$ 1.10 and under \$ 1.15	261.2	79.0	86.4	74.5	23.2	31	23	51	29	13
\$ 1.15 and under \$ 1.20	190.4	51.5	55.7	59.6	23.6	34	26	54	32	16
\$ 1.20 and under \$ 1.25	158.4	45.6	48.3	50.0	14.5	37	29	57	34	17
\$ 1.25 and under \$ 1.30	434.4	125.1	97.6	143.7	68.0	44	37	62	42	25
\$ 1.30 and under \$ 1.35	173.6	51.0	50.8	53.0	18.8	47	40	65	45	27
\$ 1.35 and under \$ 1.40	206.7	60.3	54.3	63.0	29.2	50	44	68	49	30
\$ 1.40 and under \$ 1.45	158.2	38.8	37.2	56.6	25.5	53	46	70	52	32
\$ 1.45 and under \$ 1.50	135.0	41.8	30.7	40.5	22.0	55	49	72	54	35
\$ 1.50 and under \$ 1.60	418.3	120.0	87.9	136.5	73.9	62	57	77	61	43
\$ 1.60 and under \$ 1.70	264.6	76.2	59.7	88.1	40.6	66	61	80	66	47
\$ 1.70 and under \$ 1.80	264.0	80.8	49.8	82.5	50.9	70	67	83	70	53
\$ 1.80 and under \$ 1.90	218.5	67.6	45.7	66.1	39.1	74	71	86	74	57
\$ 1.90 and under \$ 2.00	149.4	45.3	28.1	46.9	29.0	77	74	88	77	60
\$ 2.00 and under \$ 2.10	245.0	80.1	43.5	77.4	44.0	81	79	90	81	65
\$ 2.10 and under \$ 2.20	140.2	43.9	22.9	47.5	26.0	83	82	91	83	68
\$ 2.20 and under \$ 2.30	151.6	49.9	22.7	46.5	32.5	85	85	93	86	71
\$ 2.30 and under \$ 2.40	104.8	29.0	17.1	32.8	25.8	87	87	94	88	74
\$ 2.40 and under \$ 2.50	98.4	29.4	13.0	28.4	27.7	89	88	94	89	77
\$ 2.50 and under \$ 2.60	116.4	31.0	19.2	35.7	30.6	91	90	95	91	80
\$ 2.60 and under \$ 2.70	81.9	23.6	11.7	27.5	19.1	92	92	96	93	82
\$ 2.70 and under \$ 2.80	95.4	24.7	8.4	24.0	38.3	93	93	97	94	86
\$ 2.80 and under \$ 2.90	60.2	18.4	7.0	17.2	17.5	94	95	97	95	88
\$ 2.90 and under \$ 3.00	41.8	11.7	5.5	9.8	14.9	95	95	97	95	90
\$ 3.00 and over	296.8	73.1	46.2	84.9	92.5	100	100	100	100	100
Total	6096.0	1579.6	1747.4	1844.0	925.0	100	100	100	100	100
Average hourly earnings	\$1.62	\$1.74	\$1.32	\$1.65	\$2.01	\$1.62	\$1.74	\$1.32	\$1.65	\$2.01

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 3. Distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by sex, United States and regions, June 1961

Average hourly earnings	(In thousands)									
	United States		Northeast		South		North Central		West	
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Under \$ 0.50 -----	20.0	17.3	.7	.3	17.0	14.5	1.9	2.1	.4	.4
\$ 0.50 and under \$ 0.55 -----	23.5	28.1	1.4	.7	17.9	21.6	4.0	5.7	.3	.1
\$ 0.55 and under \$ 0.60 -----	14.5	13.5	.5	.2	12.0	10.9	1.7	2.4	.3	-
\$ 0.60 and under \$ 0.65 -----	26.4	38.4	1.1	2.5	21.0	28.4	3.5	7.1	.7	.4
\$ 0.65 and under \$ 0.70 -----	22.3	30.9	1.0	.9	16.9	20.7	4.3	8.4	.2	.9
\$ 0.70 and under \$ 0.75 -----	22.7	32.0	.5	1.8	17.4	21.1	4.2	8.6	.6	.5
\$ 0.75 and under \$ 0.80 -----	71.5	81.1	2.8	1.5	50.1	48.5	17.0	28.6	1.6	2.5
\$ 0.80 and under \$ 0.85 -----	55.5	48.6	2.2	3.0	42.0	28.2	8.4	15.9	2.9	1.5
\$ 0.85 and under \$ 0.90 -----	41.8	75.8	6.0	9.2	21.2	34.0	12.2	30.1	2.5	2.5
\$ 0.90 and under \$ 0.95 -----	45.9	69.8	2.2	8.8	29.4	32.8	12.1	23.5	2.3	4.7
\$ 0.95 and under \$ 1.00 -----	27.4	37.4	1.6	3.0	18.6	17.2	6.6	14.9	.7	2.3
\$ 1.00 and under \$ 1.05 -----	288.9	345.2	61.7	127.7	115.6	84.9	82.6	104.0	29.0	70.6
\$ 1.05 and under \$ 1.10 -----	53.7	98.8	9.6	31.1	28.2	30.0	12.4	29.6	3.5	8.1
\$ 1.10 and under \$ 1.15 -----	105.4	155.7	28.4	50.6	45.8	38.6	25.6	48.9	5.6	17.6
\$ 1.15 and under \$ 1.20 -----	77.9	112.6	16.6	35.0	31.8	24.0	22.1	37.4	7.5	16.2
\$ 1.20 and under \$ 1.25 -----	72.9	85.5	18.3	27.3	30.0	18.3	19.3	30.7	5.2	9.3
\$ 1.25 and under \$ 1.30 -----	234.4	199.9	64.1	61.0	58.0	39.5	78.9	64.8	33.4	34.6
\$ 1.30 and under \$ 1.35 -----	85.0	88.6	22.0	29.0	32.7	18.1	24.0	29.0	6.4	12.5
\$ 1.35 and under \$ 1.40 -----	108.0	98.7	30.1	30.2	34.1	20.2	31.1	31.9	12.8	16.4
\$ 1.40 and under \$ 1.45 -----	84.6	73.5	18.0	20.8	22.9	14.4	31.6	25.0	12.2	13.3
\$ 1.45 and under \$ 1.50 -----	76.8	58.3	20.6	21.2	21.4	9.3	22.9	17.6	11.9	10.1
\$ 1.50 and under \$ 1.60 -----	260.3	158.0	73.8	46.2	59.9	28.0	85.3	51.2	41.3	32.6
\$ 1.60 and under \$ 1.70 -----	162.0	102.5	44.0	32.2	42.8	16.9	55.6	32.5	19.7	20.9
\$ 1.70 and under \$ 1.80 -----	169.4	94.7	51.7	29.1	36.6	13.2	53.8	28.7	27.2	23.7
\$ 1.80 and under \$ 1.90 -----	143.0	75.5	43.7	23.9	34.9	10.9	42.8	23.3	21.6	17.4
\$ 1.90 and under \$ 2.00 -----	104.2	45.2	31.6	13.7	22.7	5.4	33.2	13.7	16.7	12.3
\$ 2.00 and under \$ 2.10 -----	179.6	65.4	58.6	21.5	34.4	9.1	57.0	20.4	29.6	14.4
\$ 2.10 and under \$ 2.20 -----	99.1	41.1	31.5	12.3	18.8	4.1	31.0	16.5	17.8	8.2
\$ 2.20 and under \$ 2.30 -----	123.5	28.1	41.0	8.9	20.3	2.3	38.9	7.6	23.3	9.2
\$ 2.30 and under \$ 2.40 -----	86.8	18.0	24.8	4.1	15.0	2.1	28.0	4.9	19.0	6.9
\$ 2.40 and under \$ 2.50 -----	85.6	12.9	26.1	3.3	11.7	1.3	25.0	3.4	22.8	4.7
\$ 2.50 and under \$ 2.60 -----	101.3	15.0	27.4	3.6	17.6	1.6	31.6	4.1	24.8	5.8
\$ 2.60 and under \$ 2.70 -----	73.8	8.1	21.9	1.7	10.9	.9	25.3	2.2	15.7	3.4
\$ 2.70 and under \$ 2.80 -----	83.7	11.7	23.1	1.6	7.8	.6	22.2	1.8	30.6	7.8
\$ 2.80 and under \$ 2.90 -----	55.3	4.9	17.2	1.2	6.4	.6	16.2	1.0	15.5	2.0
\$ 2.90 and under \$ 3.00 -----	40.1	1.8	11.3	.4	5.1	.3	9.2	.6	14.4	.5
\$ 3.00 and over -----	279.9	16.9	69.0	4.1	42.1	4.1	80.4	4.6	88.5	4.1
Number of employees -----	3606.7	2489.3	906.1	673.5	1070.7	676.7	1061.4	782.6	568.4	356.6
Average hourly earnings -----	\$1.80	\$1.32	\$1.95	\$1.40	\$1.43	\$1.11	\$1.85	\$1.32	\$2.24	\$1.59

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 4. Cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by sex, United States and regions, June 1961

Average hourly earnings	United States		Northeast		South		North Central		West	
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Under \$ 0.50	1	1	-	-	2	2	-	-	-	-
Under \$ 0.55	1	2	-	-	3	5	1	1	-	-
Under \$ 0.60	2	2	-	-	4	7	1	1	-	-
Under \$ 0.65	2	4	-	1	6	11	1	2	-	-
Under \$ 0.70	3	5	1	1	8	14	1	3	-	1
Under \$ 0.75	4	6	1	1	10	17	2	4	-	1
Under \$ 0.80	6	10	1	1	14	24	3	8	1	1
Under \$ 0.85	7	12	1	2	18	29	4	10	1	2
Under \$ 0.90	8	15	2	3	20	34	5	14	2	2
Under \$ 0.95	10	17	2	4	23	39	7	17	2	4
Under \$ 1.00	10	19	2	5	25	41	7	19	2	4
Under \$ 1.05	18	33	9	24	35	54	15	32	7	12
Under \$ 1.10	20	37	15	28	38	58	16	36	8	15
Under \$ 1.15	23	43	13	36	42	64	18	42	9	20
Under \$ 1.20	25	48	15	41	45	67	21	47	10	24
Under \$ 1.25	27	51	17	45	48	70	22	51	11	27
Under \$ 1.30	33	59	24	54	53	76	30	59	17	37
Under \$ 1.35	36	63	27	58	57	79	32	63	18	40
Under \$ 1.40	39	67	30	63	60	82	35	67	20	45
Under \$ 1.45	41	70	32	66	62	84	38	70	23	48
Under \$ 1.50	43	72	34	69	64	85	40	72	25	51
Under \$ 1.60	50	78	42	76	69	89	48	79	32	60
Under \$ 1.70	55	82	47	81	73	92	53	83	35	66
Under \$ 1.80	60	86	53	85	77	94	58	87	40	73
Under \$ 1.90	64	89	58	89	80	95	63	90	44	78
Under \$ 2.00	66	91	61	91	82	96	66	91	47	81
Under \$ 2.10	71	94	64	94	85	97	71	94	52	85
Under \$ 2.20	74	95	71	96	87	98	74	96	55	88
Under \$ 2.30	78	96	75	97	89	98	78	97	59	90
Under \$ 2.40	80	97	78	98	91	99	80	98	63	92
Under \$ 2.50	82	98	81	98	92	99	83	98	67	93
Under \$ 2.60	85	98	84	99	93	99	86	99	71	95
Under \$ 2.70	87	99	87	99	94	99	88	99	74	96
Under \$ 2.80	90	99	89	99	95	99	90	99	79	98
Under \$ 2.90	91	99	91	99	96	99	92	99	82	99
Under \$ 3.00	92	99	92	99	96	99	92	99	84	99
Total	100	100	100	100	100	100	100	100	100	100
Number of employees (in thousands)	3606.7	2439.3	906.1	673.5	1070.7	676.7	1061.4	782.6	568.4	356.6
Average hourly earnings	\$1.80	\$1.42	\$1.95	\$1.40	\$1.43	\$1.11	\$1.85	\$1.32	\$2.24	\$1.59

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 5. Distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by metropolitan and nonmetropolitan areas, United States and regions, June 1961

Average hourly earnings	(In thousands)									
	United States		Northeast		South		North Central		West	
	Metro- politan areas	Nonmetro- politan areas	Metro- politan areas	Nonmetro- politan areas	Metro- politan areas	Nonmetro- politan areas	Metro- politan areas	Nonmetro- politan areas	Metro- politan areas	Nonmetro- politan areas
Under \$ 0.50 -----	12.5	24.8	.7	.4	9.7	21.7	1.7	2.3	.4	.4
\$ 0.50 and under \$ 0.55 -----	16.9	34.8	1.2	.9	13.3	26.1	2.2	7.5	.2	.3
\$ 0.55 and under \$ 0.60 -----	11.0	17.0	.3	.4	9.5	13.5	1.0	3.0	.2	.1
\$ 0.60 and under \$ 0.65 -----	25.3	39.5	1.1	2.5	20.7	26.6	2.9	7.8	.6	.6
\$ 0.65 and under \$ 0.70 -----	20.9	32.3	1.6	.3	15.5	22.1	3.6	9.0	.2	1.0
\$ 0.70 and under \$ 0.75 -----	22.1	32.7	.7	1.5	17.3	21.3	3.6	9.2	.5	.7
\$ 0.75 and under \$ 0.80 -----	67.2	85.4	3.0	1.3	45.2	53.5	17.6	28.0	1.5	2.5
\$ 0.80 and under \$ 0.85 -----	52.8	51.3	3.3	1.9	36.1	34.1	10.5	13.8	2.7	1.4
\$ 0.85 and under \$ 0.90 -----	65.9	51.8	12.8	2.3	31.1	24.1	19.3	23.0	2.6	2.4
\$ 0.90 and under \$ 0.95 -----	64.4	51.3	8.6	2.4	33.9	28.3	16.2	17.3	3.7	3.3
\$ 0.95 and under \$ 1.00 -----	35.9	28.9	3.3	1.3	20.5	15.3	10.4	11.0	1.6	1.3
\$ 1.00 and under \$ 1.05 -----	408.0	226.1	145.5	43.9	117.1	83.3	111.0	75.6	34.4	23.2
\$ 1.05 and under \$ 1.10 -----	102.9	49.6	33.8	6.8	32.7	25.5	28.0	14.0	8.3	3.3
\$ 1.10 and under \$ 1.15 -----	186.3	74.8	65.6	13.3	55.3	29.1	47.7	26.9	17.8	5.9
\$ 1.15 and under \$ 1.20 -----	132.1	58.3	42.8	8.8	34.3	21.4	38.4	21.1	16.6	7.0
\$ 1.20 and under \$ 1.25 -----	109.6	48.8	37.8	7.9	28.6	19.7	32.5	17.5	10.8	3.8
\$ 1.25 and under \$ 1.30 -----	309.6	124.8	102.1	23.0	62.0	35.6	97.4	46.3	48.0	20.0
\$ 1.30 and under \$ 1.35 -----	122.6	51.0	43.7	7.2	31.5	19.2	33.9	19.1	13.4	5.4
\$ 1.35 and under \$ 1.40 -----	151.0	55.7	50.4	9.8	35.4	18.9	44.4	18.5	20.7	3.5
\$ 1.40 and under \$ 1.45 -----	110.2	48.0	32.1	6.8	25.0	12.2	36.6	19.9	16.5	9.0
\$ 1.45 and under \$ 1.50 -----	95.6	39.4	33.5	8.3	19.7	11.0	25.4	15.0	17.0	5.6
\$ 1.50 and under \$ 1.60 -----	303.8	114.5	98.8	21.2	56.2	31.7	93.0	43.5	55.8	14.2
\$ 1.60 and under \$ 1.70 -----	196.6	68.0	62.2	14.0	40.1	19.6	62.6	25.5	31.7	8.9
\$ 1.70 and under \$ 1.80 -----	197.1	67.0	67.6	13.2	34.4	13.4	26.6	25.9	38.5	12.4
\$ 1.80 and under \$ 1.90 -----	163.5	55.0	56.4	11.2	30.3	15.4	46.5	19.6	30.3	8.8
\$ 1.90 and under \$ 2.00 -----	114.4	35.0	37.8	7.5	18.3	9.8	36.0	10.9	22.3	6.8
\$ 2.00 and under \$ 2.10 -----	186.9	58.1	67.7	12.4	29.2	14.4	57.8	19.6	32.2	11.8
\$ 2.10 and under \$ 2.20 -----	112.9	27.3	36.4	7.4	17.9	5.0	36.8	10.7	21.8	4.1
\$ 2.20 and under \$ 2.30 -----	121.7	29.9	41.4	8.5	17.2	5.5	37.4	9.1	25.7	6.8
\$ 2.30 and under \$ 2.40 -----	86.2	18.5	24.6	4.3	13.5	3.6	27.3	5.6	20.9	3.0
\$ 2.40 and under \$ 2.50 -----	83.8	14.6	26.3	3.0	10.7	7.1	23.5	4.9	23.1	4.6
\$ 2.50 and under \$ 2.60 -----	93.8	22.5	26.6	4.3	14.6	4.6	29.3	6.3	23.3	7.3
\$ 2.60 and under \$ 2.70 -----	68.0	14.0	21.0	2.5	8.5	3.2	23.4	4.1	15.0	4.2
\$ 2.70 and under \$ 2.80 -----	83.6	11.8	23.1	1.6	6.2	2.2	20.3	3.7	34.0	4.3
\$ 2.80 and under \$ 2.90 -----	50.2	10.0	16.1	2.3	5.6	1.4	14.2	3.1	14.4	3.2
\$ 2.90 and under \$ 3.00 -----	35.0	6.8	10.8	.9	3.8	1.7	7.5	2.3	13.0	1.9
\$ 3.00 and over -----	253.4	43.4	68.2	4.9	36.8	9.4	71.3	13.6	77.1	15.4
Number of employees -----	4273.6	1822.4	1309.1	270.4	1037.9	709.4	1229.8	614.2	696.7	228.3
Average hourly earnings -----	\$1.73	\$1.39	\$1.77	\$1.58	\$1.42	\$1.18	\$1.77	\$1.42	\$2.08	\$1.80

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 6. Cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by metropolitan and nonmetropolitan areas, United States and regions, June 1961

Average hourly earnings	United States		Northeast		South		North Central		West	
	Metropolitan areas	Nonmetropolitan areas	Metropolitan areas	Nonmetropolitan areas	Metropolitan areas	Nonmetropolitan areas	Metropolitan areas	Nonmetropolitan areas	Metropolitan areas	Nonmetropolitan areas
Under \$0.50	-	1	-	-	1	3	-	-	-	-
Under \$0.55	1	3	-	-	2	7	-	2	-	-
Under \$0.60	1	4	-	1	3	9	-	2	-	-
Under \$0.65	2	6	-	2	5	13	1	3	-	1
Under \$0.70	2	8	-	2	7	16	1	5	-	1
Under \$0.75	3	10	-	2	8	19	1	6	-	1
Under \$0.80	4	15	1	3	13	26	3	11	1	2
Under \$0.85	5	17	1	3	16	31	4	13	1	3
Under \$0.90	7	20	2	4	19	35	5	17	1	4
Under \$0.95	8	23	3	5	22	39	7	20	2	6
Under \$1.00	9	25	3	6	24	41	7	21	2	6
Under \$1.05	19	37	14	22	36	52	16	34	7	16
Under \$1.10	21	40	15	24	39	56	19	36	8	18
Under \$1.15	26	44	22	29	44	60	23	40	11	20
Under \$1.20	29	47	25	33	47	63	26	44	13	23
Under \$1.25	31	50	28	35	50	66	28	47	15	25
Under \$1.30	38	57	35	44	56	71	36	54	22	34
Under \$1.35	41	59	39	47	59	74	39	57	23	36
Under \$1.40	45	62	41	50	63	76	43	60	26	40
Under \$1.45	47	65	45	53	65	78	46	64	29	44
Under \$1.50	50	67	48	56	67	80	48	66	31	46
Under \$1.60	57	74	55	64	72	84	55	73	39	54
Under \$1.70	61	77	60	69	76	87	60	77	44	58
Under \$1.80	66	81	65	74	80	89	65	82	49	63
Under \$1.90	70	84	69	78	82	91	69	85	54	67
Under \$2.00	72	86	72	81	84	93	72	87	57	70
Under \$2.10	77	89	77	85	87	95	76	90	62	75
Under \$2.20	80	91	80	88	89	95	79	91	65	77
Under \$2.30	82	92	83	91	90	96	82	93	68	80
Under \$2.40	84	93	85	93	92	97	85	94	71	82
Under \$2.50	86	94	87	94	93	97	87	95	75	84
Under \$2.60	89	95	89	95	94	97	89	96	78	87
Under \$2.70	90	96	91	96	95	98	91	96	80	89
Under \$2.80	92	97	93	97	96	98	92	97	85	91
Under \$2.90	93	97	94	98	96	98	94	97	87	92
Under \$3.00	94	98	95	98	96	99	94	98	89	93
Total	100	100	100	100	100	100	100	100	100	100
Number of employees (in thousands)	4273.6	1327.4	1309.1	270.4	1037.9	709.4	1229.8	614.2	696.7	228.3
Average hourly earnings	\$1.73	\$1.59	\$1.77	\$1.58	\$1.42	\$1.18	\$1.77	\$1.42	\$2.08	\$1.80

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 7. Distribution of nonsupervisory employees in retail trade in metropolitan areas by average straight-time hourly earnings, by sex, United States and regions, June 1961

Average hourly earnings	(In thousands)									
	United States		Northeast		South		North Central		West	
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Under \$ 0.50 -----	6.6	5.9	.4	.2	5.2	4.5	.6	1.1	.4	-
\$ 0.50 and under \$ 0.55 -----	8.8	8.1	.9	.2	6.9	6.4	.8	1.4	.2	-
\$ 0.55 and under \$ 0.60 -----	6.6	4.4	.2	.2	5.5	4.0	.7	.3	.2	-
\$ 0.60 and under \$ 0.65 -----	12.6	12.7	.7	.4	9.7	11.1	1.7	1.1	.5	.1
\$ 0.65 and under \$ 0.70 -----	9.7	11.2	.8	.8	7.0	8.5	1.8	1.8	.1	.1
\$ 0.70 and under \$ 0.75 -----	8.3	13.8	.3	.5	5.9	11.4	1.8	1.8	.4	.1
\$ 0.75 and under \$ 0.80 -----	30.9	36.3	1.9	1.0	20.6	24.6	7.4	10.2	.9	.5
\$ 0.80 and under \$ 0.85 -----	27.7	25.1	1.5	1.8	20.7	15.4	3.3	7.3	2.2	.7
\$ 0.85 and under \$ 0.90 -----	25.4	40.5	5.0	7.8	12.1	19.0	6.6	12.8	1.7	.8
\$ 0.90 and under \$ 0.95 -----	21.1	43.3	1.7	6.9	13.1	20.8	5.2	13.0	1.1	2.6
\$ 0.95 and under \$ 1.00 -----	13.6	22.3	1.0	2.3	9.6	11.0	2.5	8.0	.5	1.1
\$ 1.00 and under \$ 1.05 -----	173.1	235.0	48.7	96.9	61.7	55.5	44.6	66.4	18.1	16.3
\$ 1.05 and under \$ 1.10 -----	31.5	71.4	8.1	25.7	14.7	18.0	6.5	21.6	2.2	6.1
\$ 1.10 and under \$ 1.15 -----	69.2	117.1	24.0	41.6	27.6	27.7	13.2	34.4	4.4	13.4
\$ 1.15 and under \$ 1.20 -----	47.0	85.1	13.3	29.5	17.6	16.7	11.1	27.3	5.0	11.6
\$ 1.20 and under \$ 1.25 -----	41.9	67.7	15.4	22.4	15.6	13.0	7.6	24.8	3.3	7.5
\$ 1.25 and under \$ 1.30 -----	159.1	150.5	52.5	49.6	35.1	26.9	47.9	49.5	23.6	24.5
\$ 1.30 and under \$ 1.35 -----	52.6	69.9	18.6	25.1	19.1	12.4	11.0	22.9	3.9	9.5
\$ 1.35 and under \$ 1.40 -----	68.9	82.1	24.4	26.0	19.5	16.0	17.2	27.2	7.8	12.9
\$ 1.40 and under \$ 1.45 -----	50.1	60.1	13.8	18.3	13.8	11.2	15.6	21.0	6.8	9.7
\$ 1.45 and under \$ 1.50 -----	48.7	47.0	15.9	17.6	12.3	7.3	11.0	14.4	9.5	7.6
\$ 1.50 and under \$ 1.60 -----	171.9	131.9	58.2	40.6	35.2	21.0	50.9	42.0	27.5	28.3
\$ 1.60 and under \$ 1.70 -----	109.2	87.4	33.9	28.3	27.7	12.4	33.9	28.6	13.6	18.1
\$ 1.70 and under \$ 1.80 -----	116.0	81.0	41.5	26.1	23.5	10.9	32.5	24.1	18.6	19.9
\$ 1.80 and under \$ 1.90 -----	100.1	63.4	35.8	20.6	21.8	8.5	27.1	19.3	15.4	14.9
\$ 1.90 and under \$ 2.00 -----	74.5	39.9	25.9	12.0	14.3	4.0	23.4	12.5	10.9	11.4
\$ 2.00 and under \$ 2.10 -----	132.3	54.7	49.1	18.6	22.1	7.0	40.2	17.6	20.8	11.4
\$ 2.10 and under \$ 2.20 -----	75.6	37.4	25.2	11.2	14.6	3.2	21.2	15.6	14.5	7.3
\$ 2.20 and under \$ 2.30 -----	96.1	25.7	33.8	7.6	15.1	2.1	30.2	7.1	16.9	8.8
\$ 2.30 and under \$ 2.40 -----	70.2	16.0	20.8	3.8	11.9	1.6	22.6	4.7	15.0	7.9
\$ 2.40 and under \$ 2.50 -----	71.9	11.9	23.2	3.1	9.7	1.2	20.3	3.1	18.7	4.4
\$ 2.50 and under \$ 2.60 -----	81.8	12.1	23.5	3.1	13.5	1.1	25.9	3.4	18.9	4.4
\$ 2.60 and under \$ 2.70 -----	60.5	7.5	19.5	1.5	7.8	.7	21.4	2.0	11.8	3.2
\$ 2.70 and under \$ 2.80 -----	72.6	11.0	21.5	1.5	5.7	.5	18.7	1.6	26.6	7.4
\$ 2.80 and under \$ 2.90 -----	45.8	4.4	14.9	1.2	5.1	.5	13.3	.9	12.5	1.9
\$ 2.90 and under \$ 3.00 -----	33.4	1.6	10.5	.4	3.6	.2	6.9	.6	12.5	.5
\$ 3.00 and over -----	238.9	14.5	64.2	4.0	34.0	2.8	67.4	3.9	73.4	3.7
Number of employees -----	2463.9	1809.7	750.6	558.5	618.7	419.2	674.3	555.4	420.2	276.5
Average hourly earnings -----	\$1.94	\$1.40	\$1.99	\$1.43	\$1.56	\$1.18	\$2.02	\$1.42	\$2.33	\$1.66

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 8. Cumulative percent distribution of nonsupervisory employees in retail trade in metropolitan areas by average straight-time hourly earnings, by sex, United States and regions, June 1961

Average hourly earnings	United States		Northeast		South		North Central		West	
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Under \$0.50	-	-	-	-	1	1	-	-	-	-
Under \$0.55	1	1	-	-	2	3	-	-	-	-
Under \$0.60	1	1	-	-	3	4	-	1	-	-
Under \$0.65	1	2	-	-	4	6	1	1	-	-
Under \$0.70	2	2	-	-	6	8	1	1	-	-
Under \$0.75	2	3	-	-	6	11	1	1	-	-
Under \$0.80	3	5	1	1	10	17	2	3	1	-
Under \$0.85	5	6	1	1	13	20	3	5	1	1
Under \$0.90	6	9	2	2	15	25	4	7	2	1
Under \$0.95	6	11	2	4	17	30	4	9	2	2
Under \$1.00	7	12	2	4	19	33	5	11	2	2
Under \$1.05	14	25	8	21	29	46	11	23	6	8
Under \$1.10	15	29	9	26	31	50	12	26	7	10
Under \$1.15	18	36	13	33	36	57	14	33	8	15
Under \$1.20	20	40	14	39	38	61	16	38	9	19
Under \$1.25	22	44	17	43	41	64	17	42	10	22
Under \$1.30	28	53	24	52	47	70	24	51	15	31
Under \$1.35	30	56	26	56	50	73	26	55	16	34
Under \$1.40	33	61	29	61	53	77	28	60	18	39
Under \$1.45	35	64	31	64	55	80	31	64	20	43
Under \$1.50	37	67	33	67	57	81	32	66	22	45
Under \$1.60	44	74	41	74	63	86	40	74	29	56
Under \$1.70	48	79	45	79	67	89	45	79	32	62
Under \$1.80	53	83	51	84	71	92	50	83	36	69
Under \$1.90	57	87	56	88	75	94	54	87	40	75
Under \$2.00	60	89	59	90	77	95	57	89	43	79
Under \$2.10	66	92	66	93	80	97	63	92	47	83
Under \$2.20	69	94	69	95	83	97	66	95	51	86
Under \$2.30	73	96	74	97	85	98	71	96	55	89
Under \$2.40	75	97	76	97	87	98	74	97	58	91
Under \$2.50	78	97	79	98	89	99	77	98	63	92
Under \$2.60	82	98	83	98	91	99	81	98	67	94
Under \$2.70	84	98	85	99	92	99	84	99	70	95
Under \$2.80	87	99	88	99	93	99	87	99	77	98
Under \$2.90	89	99	90	99	94	99	89	99	80	99
Under \$3.00	90	99	91	99	95	99	90	99	83	99
Total	100	100	100	100	100	100	100	100	100	100
Number of employees (in thousands)	2463.9	1309.7	750.6	558.5	618.7	419.2	674.3	555.4	420.2	276.5
Average hourly earnings	\$1.94	\$1.40	\$1.99	\$1.43	\$1.56	\$1.18	\$2.02	\$1.42	\$2.33	\$1.66

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 9. Distribution of nonsupervisory employees in retail trade in nonmetropolitan areas by average straight-time hourly earnings, by sex, United States and regions, June 1961

Average hourly earnings	(In thousands)									
	United States		Northeast		South		North Central		West	
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Under \$ 0.50 -----	13.4	11.4	.3	.1	11.8	10.0	1.3	1.0	.1	.4
\$ 0.50 and under \$ 0.55 -----	14.7	20.0	.4	.5	11.0	15.1	3.2	4.3	.2	.1
\$ 0.55 and under \$ 0.60 -----	7.9	9.0	.4	-	6.5	6.9	1.0	2.1	.1	-
\$ 0.60 and under \$ 0.65 -----	13.8	25.7	.4	2.1	11.3	17.3	1.8	6.0	.3	.3
\$ 0.65 and under \$ 0.70 -----	12.6	19.7	.2	.1	9.8	12.2	2.5	6.6	.1	.8
\$ 0.70 and under \$ 0.75 -----	14.4	18.2	.2	1.3	11.5	9.8	2.4	6.8	.3	.4
\$ 0.75 and under \$ 0.80 -----	40.6	44.7	.9	.4	29.5	23.9	9.5	18.4	.7	1.9
\$ 0.80 and under \$ 0.85 -----	27.8	23.5	.7	1.2	21.3	12.8	5.2	8.6	.7	.8
\$ 0.85 and under \$ 0.90 -----	16.4	35.4	1.0	1.4	9.1	15.0	5.6	17.4	.8	1.6
\$ 0.90 and under \$ 0.95 -----	24.8	26.5	.4	1.9	16.3	12.0	6.9	10.4	1.2	2.1
\$ 0.95 and under \$ 1.00 -----	13.8	15.1	.6	.7	9.0	6.3	4.1	6.9	.1	1.2
\$ 1.00 and under \$ 1.05 -----	115.8	110.2	13.1	30.8	53.9	29.4	38.0	37.6	10.9	12.4
\$ 1.05 and under \$ 1.10 -----	22.1	27.4	1.5	5.3	13.4	12.1	5.9	8.1	1.3	1.9
\$ 1.10 and under \$ 1.15 -----	36.2	38.6	4.4	9.0	18.2	10.9	12.4	14.5	1.2	4.2
\$ 1.15 and under \$ 1.20 -----	30.9	27.4	3.3	5.5	14.1	7.3	11.0	10.1	2.5	4.5
\$ 1.20 and under \$ 1.25 -----	31.0	17.8	2.9	9.0	14.5	5.2	11.7	5.8	2.0	1.8
\$ 1.25 and under \$ 1.30 -----	75.4	49.4	11.7	11.3	22.9	12.6	31.0	15.3	9.8	10.1
\$ 1.30 and under \$ 1.35 -----	32.4	18.6	3.4	3.9	13.5	5.7	13.0	6.1	2.5	3.0
\$ 1.35 and under \$ 1.40 -----	39.1	16.6	5.7	4.2	14.6	4.3	13.9	4.6	4.9	3.6
\$ 1.40 and under \$ 1.45 -----	34.6	13.4	4.2	2.6	9.0	3.2	15.9	4.0	5.4	3.6
\$ 1.45 and under \$ 1.50 -----	28.1	11.3	4.7	3.6	9.0	2.0	11.9	3.2	2.5	2.5
\$ 1.50 and under \$ 1.60 -----	88.4	26.1	15.6	5.6	24.7	7.0	34.3	9.2	13.8	4.4
\$ 1.60 and under \$ 1.70 -----	52.9	15.1	10.1	3.9	15.1	4.5	21.6	3.9	6.1	2.8
\$ 1.70 and under \$ 1.80 -----	53.3	13.6	10.2	3.0	13.1	2.3	21.3	4.6	8.7	3.8
\$ 1.80 and under \$ 1.90 -----	42.9	12.1	7.9	3.4	13.1	2.3	15.6	3.9	6.3	2.5
\$ 1.90 and under \$ 2.00 -----	29.7	5.3	5.8	1.7	8.4	1.4	9.8	1.2	5.8	1.0
\$ 2.00 and under \$ 2.10 -----	47.3	10.7	9.5	2.9	12.3	2.1	16.8	2.8	8.8	3.0
\$ 2.10 and under \$ 2.20 -----	23.5	3.7	6.3	1.1	4.2	.9	9.8	.9	3.3	.8
\$ 2.20 and under \$ 2.30 -----	27.4	2.5	7.2	1.3	5.3	.2	8.6	.5	6.3	.5
\$ 2.30 and under \$ 2.40 -----	16.5	2.0	4.0	.3	3.1	.5	5.4	.2	4.0	1.0
\$ 2.40 and under \$ 2.50 -----	13.7	1.0	2.9	.2	2.0	.1	4.7	.2	4.1	.5
\$ 2.50 and under \$ 2.60 -----	19.6	2.9	3.9	.5	4.1	.4	5.7	.6	5.9	1.4
\$ 2.60 and under \$ 2.70 -----	13.3	.6	2.4	.1	3.1	.1	3.9	.2	4.0	.2
\$ 2.70 and under \$ 2.80 -----	11.2	.7	1.6	.1	2.1	.1	3.5	.2	4.0	.3
\$ 2.80 and under \$ 2.90 -----	9.5	.5	2.3	.1	1.3	.1	2.9	.1	3.0	.1
\$ 2.90 and under \$ 3.00 -----	6.6	.2	.9	-	1.6	.1	2.3	-	1.9	-
\$ 3.00 and over -----	41.0	2.4	4.8	.1	8.1	1.3	13.0	.7	15.1	.4
Number of employees -----	1142.8	679.6	155.5	114.9	452.0	257.5	387.1	227.1	148.2	80.1
Average hourly earnings -----	\$1.52	\$1.11	\$1.76	\$1.28	\$1.26	\$.99	\$1.58	\$1.09	\$1.99	\$1.37

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 10. Cumulative percent distribution of nonsupervisory employees in retail trade in nonmetropolitan areas by average straight-time hourly earnings, by sex, United States and regions, June 1961

Average hourly earnings	United States		Northeast		South		North Central		West	
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Under \$ 0.50	1	2	-	-	3	4	-	-	-	-
Under \$ 0.55	2	5	-	1	5	10	1	2	-	1
Under \$ 0.60	3	6	1	1	6	12	1	3	-	1
Under \$ 0.65	4	10	1	2	9	19	2	6	-	1
Under \$ 0.70	5	13	1	2	11	24	2	9	-	2
Under \$ 0.75	7	15	1	4	14	28	3	12	1	3
Under \$ 0.80	10	22	2	4	20	37	6	20	1	5
Under \$ 0.85	13	25	2	5	25	42	7	24	2	6
Under \$ 0.90	14	31	3	6	27	49	8	31	2	8
Under \$ 0.95	16	34	3	8	31	52	10	36	3	11
Under \$ 1.00	18	37	4	8	33	55	11	39	3	12
Under \$ 1.05	28	53	12	35	44	66	21	56	10	28
Under \$ 1.10	30	57	13	40	47	71	23	59	11	30
Under \$ 1.15	33	53	16	48	51	75	26	65	12	35
Under \$ 1.20	35	67	18	52	55	78	29	70	14	41
Under \$ 1.25	38	69	20	57	58	80	32	73	15	43
Under \$ 1.30	45	77	27	67	63	85	40	79	22	56
Under \$ 1.35	48	79	27	70	66	87	43	82	23	60
Under \$ 1.40	51	82	33	74	69	89	47	84	27	64
Under \$ 1.45	54	84	36	76	71	90	51	86	30	69
Under \$ 1.50	57	85	39	79	73	91	54	87	32	72
Under \$ 1.60	64	89	49	84	79	94	63	91	41	77
Under \$ 1.70	69	91	55	87	82	95	68	93	45	81
Under \$ 1.80	74	93	62	90	85	96	74	95	51	85
Under \$ 1.90	77	95	67	93	88	97	78	97	55	89
Under \$ 2.00	80	96	71	94	90	98	80	97	59	90
Under \$ 2.10	84	98	77	97	92	99	85	98	65	93
Under \$ 2.20	86	98	81	98	93	99	87	99	67	95
Under \$ 2.30	89	98	85	99	94	99	89	99	72	95
Under \$ 2.40	90	99	88	99	95	99	91	99	74	96
Under \$ 2.50	91	99	90	99	95	99	92	99	77	97
Under \$ 2.60	93	99	92	99	96	99	93	99	81	99
Under \$ 2.70	94	99	94	99	97	99	94	99	84	99
Under \$ 2.80	95	99	95	99	98	99	95	99	87	99
Under \$ 2.90	96	99	96	100	98	99	96	99	89	99
Under \$ 3.00	96	99	97	100	98	99	97	99	90	99
Total	100	100	100	100	100	100	100	100	100	100
Number of employees (in thousands)	1142.8	677.6	155.5	114.9	452.0	257.5	387.1	227.1	148.2	80.1
Average hourly earnings	\$1.52	\$1.11	\$1.76	\$1.28	\$1.26	\$.99	\$1.58	\$1.09	\$1.99	\$1.37

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 11. Distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961

Average hourly earnings	(In thousands)													
	United States						Metropolitan areas				Nonmetropolitan areas			
	Enterprises with annual sales of—													
	\$1,000,000 or more			Less than \$1,000,000			\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000	
All establishments	Establishments with annual sales of—		All establishments	Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		
	\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	
Under \$ 0.50 -----	7.7	4.8	2.9	29.5	3.3	26.2	3.3	.6	1.8	6.8	1.5	2.3	1.5	19.5
\$ 0.50 and under \$ 0.55 -----	9.8	4.9	4.9	41.9	6.8	35.1	3.0	2.6	1.9	9.3	1.8	2.2	4.9	25.8
\$ 0.55 and under \$ 0.60 -----	8.1	3.4	4.7	19.9	3.4	16.5	1.7	3.5	1.5	4.3	1.8	1.1	2.0	12.1
\$ 0.60 and under \$ 0.65 -----	14.7	10.0	4.7	50.0	8.9	41.1	5.8	2.5	3.8	13.2	4.2	2.1	5.2	27.9
\$ 0.65 and under \$ 0.70 -----	13.9	9.9	4.0	39.4	7.8	31.6	5.5	2.1	3.2	10.2	4.4	2.0	4.6	21.4
\$ 0.70 and under \$ 0.75 -----	18.5	14.3	4.3	36.2	9.6	26.6	7.9	2.4	2.7	9.1	6.4	1.8	7.0	17.4
\$ 0.75 and under \$ 0.80 -----	60.1	46.6	13.5	92.5	21.5	70.9	28.9	6.2	6.0	26.1	17.7	7.3	15.6	44.8
\$ 0.80 and under \$ 0.85 -----	42.0	30.4	11.6	62.1	14.8	47.3	20.2	7.9	5.7	19.0	10.2	3.7	9.1	28.3
\$ 0.85 and under \$ 0.90 -----	58.2	49.5	8.7	59.4	17.5	41.9	33.3	5.5	6.5	20.5	16.2	3.2	11.0	21.4
\$ 0.90 and under \$ 0.95 -----	54.1	42.5	11.5	61.7	17.5	44.1	30.3	6.7	7.2	20.3	12.2	4.9	10.4	23.8
\$ 0.95 and under \$ 1.00 -----	34.8	29.4	5.4	30.0	12.1	17.9	19.2	3.9	4.3	8.5	10.2	1.4	7.8	9.5
\$ 1.00 and under \$ 1.05 -----	257.1	219.3	37.8	377.0	101.0	276.0	170.3	26.8	47.3	163.6	49.0	10.9	53.7	112.5
\$ 1.05 and under \$ 1.10 -----	88.9	80.1	8.8	63.6	20.8	42.8	62.0	5.9	11.0	23.9	18.0	2.8	9.8	18.9
\$ 1.10 and under \$ 1.15 -----	138.9	122.9	16.1	122.2	40.9	81.3	99.8	12.8	21.9	51.8	23.1	3.2	19.0	29.5
\$ 1.15 and under \$ 1.20 -----	99.6	89.7	9.9	90.8	32.9	58.0	72.5	7.3	16.6	35.7	17.2	2.6	16.2	22.3
\$ 1.20 and under \$ 1.25 -----	90.8	81.9	8.9	67.6	26.4	41.2	65.0	6.5	11.7	26.4	16.9	2.4	14.7	14.8
\$ 1.25 and under \$ 1.30 -----	166.5	150.5	16.0	267.9	69.4	198.5	122.9	11.5	41.3	133.9	27.6	4.5	28.1	64.6
\$ 1.30 and under \$ 1.35 -----	98.8	93.1	5.7	74.7	27.4	47.4	73.9	4.0	13.1	31.6	19.2	1.8	14.2	15.8
\$ 1.35 and under \$ 1.40 -----	107.3	99.7	7.6	99.4	36.2	63.2	80.6	5.4	19.9	45.1	19.0	2.3	16.3	18.0
\$ 1.40 and under \$ 1.45 -----	83.9	78.3	5.7	74.2	29.1	45.1	64.4	4.2	13.6	28.0	13.9	1.5	15.4	17.2
\$ 1.45 and under \$ 1.50 -----	78.4	73.1	5.4	56.6	25.7	30.9	60.4	3.7	12.2	19.3	12.6	1.7	13.4	11.6
\$ 1.50 and under \$ 1.60 -----	186.1	171.4	14.6	232.3	79.9	152.4	141.2	11.2	44.2	107.2	30.2	3.4	35.7	45.2
\$ 1.60 and under \$ 1.70 -----	141.9	132.3	9.6	122.7	49.7	72.9	109.9	7.0	26.6	53.1	22.4	2.6	23.2	19.9
\$ 1.70 and under \$ 1.80 -----	141.7	135.0	6.7	122.3	50.8	71.5	112.3	4.9	29.3	50.5	22.6	1.8	21.5	21.1
\$ 1.80 and under \$ 1.90 -----	118.9	113.3	5.5	99.6	46.0	53.6	93.3	3.8	28.4	37.9	20.0	1.7	17.6	15.7
\$ 1.90 and under \$ 2.00 -----	93.2	87.6	5.6	56.2	27.9	28.3	73.5	3.3	15.8	21.8	14.1	2.3	12.1	6.5
\$ 2.00 and under \$ 2.10 -----	126.6	119.6	7.0	118.4	49.4	68.9	98.5	5.6	31.4	51.4	21.1	1.4	18.0	17.6
\$ 2.10 and under \$ 2.20 -----	88.1	83.8	4.3	52.1	26.2	25.9	71.6	3.1	17.5	20.7	12.1	1.2	8.6	5.3
\$ 2.20 and under \$ 2.30 -----	88.7	82.3	6.5	62.9	29.8	33.1	70.8	5.0	22.3	23.6	11.4	1.5	7.4	9.5
\$ 2.30 and under \$ 2.40 -----	67.5	63.1	4.4	37.2	19.2	18.1	54.4	3.7	13.5	14.6	8.7	.7	5.7	3.4
\$ 2.40 and under \$ 2.50 -----	68.4	65.4	3.1	30.0	18.3	11.7	58.6	2.7	13.9	8.6	6.7	.4	4.3	3.2
\$ 2.50 and under \$ 2.60 -----	63.8	60.7	3.0	52.6	23.6	29.0	52.1	2.6	17.9	21.2	8.6	.5	5.6	7.8
\$ 2.60 and under \$ 2.70 -----	49.7	47.4	2.3	32.3	17.7	14.5	41.6	1.9	13.6	10.8	5.8	.3	4.2	3.7
\$ 2.70 and under \$ 2.80 -----	64.3	61.9	2.4	31.1	18.5	12.7	56.6	1.8	14.8	10.4	5.3	.6	3.7	2.2
\$ 2.80 and under \$ 2.90 -----	39.8	38.8	1.0	20.4	11.4	9.0	34.7	.8	8.1	6.6	4.1	.2	3.3	2.4
\$ 2.90 and under \$ 3.00 -----	25.4	24.7	.8	16.4	7.5	8.9	21.7	.6	5.2	7.6	3.0	.2	2.3	1.3
\$ 3.00 and over -----	171.3	164.7	6.6	125.4	67.3	58.1	148.4	5.5	52.0	47.5	16.3	1.2	15.3	10.6
Number of employees -----	3067.6	2786.2	281.4	3028.4	1076.0	1952.4	2270.4	195.4	607.7	1200.0	515.8	86.0	468.3	752.3
Average hourly earnings -----	\$1.74	\$1.78	\$1.36	\$1.51	\$1.69	\$1.40	\$1.83	\$1.41	\$1.85	\$1.53	\$1.56	\$1.25	\$1.31	\$1.22

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 11. Distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

Average hourly earnings	Northeast						Metropolitan areas				Nonmetropolitan areas				
	Enterprises with annual sales of—														
	\$1,000,000 or more		Less than \$1,000,000				\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000		
	All establishments	Establishments with annual sales of—		All establishments	Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		
	\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000		
Under \$ 0.50 -----	.5	.4	.1	.6	.2	.4		.3	.1	.1	.2	.1	-	.1	.2
\$ 0.50 and under \$ 0.55 -----	.1	.1	-	1.9	.1	1.8		.1	-	.1	1.0	-	-	-	.6
\$ 0.55 and under \$ 0.60 -----	-	-	-	.6	-	.6		-	-	-	.3	-	-	-	.4
\$ 0.60 and under \$ 0.65 -----	.2	.1	-	3.4	1.5	2.0		.1	-	.1	.8	-	-	1.4	1.2
\$ 0.65 and under \$ 0.70 -----	.4	.2	.2	1.5	.1	1.4		.2	.2	-	1.2	-	-	-	.3
\$ 0.70 and under \$ 0.75 -----	.4	.3	.1	1.8	1.3	.5		.3	-	.1	.3	-	.1	1.2	.2
\$ 0.75 and under \$ 0.80 -----	1.7	.9	.7	2.6	.3	2.4		.9	.5	.1	1.4	-	.2	.1	.9
\$ 0.80 and under \$ 0.85 -----	2.5	1.9	.6	2.7	.6	2.1		1.1	.5	.2	1.5	.8	.1	.4	.6
\$ 0.85 and under \$ 0.90 -----	8.1	6.2	1.9	7.1	1.7	5.4		5.4	1.8	1.1	4.5	.8	.1	.6	.8
\$ 0.90 and under \$ 0.95 -----	5.2	3.2	2.0	5.8	.5	5.3		2.5	1.7	.3	4.1	.7	.3	.2	1.2
\$ 0.95 and under \$ 1.00 -----	2.1	1.3	.8	2.5	1.1	1.4		1.0	.7	.6	.9	.3	.1	.5	.5
\$ 1.00 and under \$ 1.05 -----	85.9	73.8	12.1	103.5	24.8	78.7		64.3	10.7	12.1	58.5	9.5	1.5	12.7	20.2
\$ 1.05 and under \$ 1.10 -----	25.7	23.5	2.2	15.0	4.3	10.6		20.2	1.9	3.2	8.6	3.2	.4	1.2	2.1
\$ 1.10 and under \$ 1.15 -----	45.1	39.4	5.7	33.9	10.4	23.5		34.8	5.3	6.9	18.6	4.6	.4	3.5	4.9
\$ 1.15 and under \$ 1.20 -----	28.3	26.0	2.3	23.3	6.0	17.3		22.8	2.2	4.3	13.5	3.2	.1	1.7	3.7
\$ 1.20 and under \$ 1.25 -----	28.7	25.8	2.9	17.0	4.7	12.3		22.6	2.6	2.8	9.9	3.1	.4	1.9	2.4
\$ 1.25 and under \$ 1.30 -----	47.3	43.8	3.5	77.8	17.7	60.1		38.6	3.0	11.8	48.7	5.2	.5	5.8	11.4
\$ 1.30 and under \$ 1.35 -----	31.1	29.2	1.9	19.9	5.5	14.4		25.3	1.5	4.4	12.5	3.9	.3	1.0	2.0
\$ 1.35 and under \$ 1.40 -----	31.7	29.3	2.5	28.5	10.7	17.9		26.0	2.1	7.2	15.2	3.3	.4	3.5	2.7
\$ 1.40 and under \$ 1.45 -----	22.3	20.8	1.4	16.6	5.7	10.9		18.5	1.3	4.3	7.9	2.3	.1	1.4	3.0
\$ 1.45 and under \$ 1.50 -----	23.7	22.3	1.3	18.2	7.5	10.7		19.5	1.0	5.1	7.8	2.8	.3	2.4	2.8
\$ 1.50 and under \$ 1.60 -----	54.1	50.6	3.4	66.0	22.2	43.8		44.0	2.9	14.7	37.2	6.6	.5	7.5	6.6
\$ 1.60 and under \$ 1.70 -----	42.3	39.2	3.1	34.0	12.5	21.4		33.6	2.8	8.4	17.5	5.6	.3	4.1	4.0
\$ 1.70 and under \$ 1.80 -----	45.0	43.2	1.8	35.8	15.0	20.7		38.3	1.5	10.6	17.2	5.0	.3	4.4	3.6
\$ 1.80 and under \$ 1.90 -----	38.9	37.2	1.7	28.7	12.5	16.3		32.0	1.3	9.0	14.2	5.2	.4	3.5	2.1
\$ 1.90 and under \$ 2.00 -----	27.9	26.7	1.1	17.5	8.3	9.2		23.3	1.0	5.4	8.1	3.4	.2	2.9	1.0
\$ 2.00 and under \$ 2.10 -----	42.3	41.1	1.2	37.8	15.8	22.0		36.0	1.1	10.8	19.8	5.1	.1	5.0	2.2
\$ 2.10 and under \$ 2.20 -----	26.4	25.8	.6	17.5	9.4	8.1		22.3	.4	6.5	7.2	3.5	.1	2.9	.9
\$ 2.20 and under \$ 2.30 -----	29.2	26.9	2.3	20.7	10.3	10.4		22.9	2.2	7.8	8.5	4.0	.1	2.4	1.9
\$ 2.30 and under \$ 2.40 -----	17.8	17.0	.9	11.1	6.2	5.0		14.7	.7	5.0	4.3	2.3	.2	1.2	.7
\$ 2.40 and under \$ 2.50 -----	19.1	18.8	.3	10.3	6.2	4.1		16.4	.2	5.8	3.9	2.3	.1	.4	.2
\$ 2.50 and under \$ 2.60 -----	16.6	16.0	.6	14.4	5.8	8.5		13.8	.5	5.1	7.1	2.2	-	.7	1.4
\$ 2.60 and under \$ 2.70 -----	14.2	13.4	.8	9.4	4.8	4.5		12.4	.7	4.0	3.9	1.0	-	.8	.7
\$ 2.70 and under \$ 2.80 -----	15.2	14.7	.4	9.5	4.9	4.6		13.7	.4	4.5	4.5	1.0	.1	.4	.1
\$ 2.80 and under \$ 2.90 -----	12.6	12.2	.3	5.9	3.2	2.7		11.0	.2	2.5	2.3	1.2	.1	.7	.4
\$ 2.90 and under \$ 3.00 -----	7.0	6.8	.2	4.7	2.1	2.7		6.3	.1	1.8	2.6	.6	-	.3	-
\$ 3.00 and over -----	41.7	40.3	1.4	31.4	13.8	17.6		38.2	1.3	12.2	16.5	2.1	.1	1.6	1.2
Number of employees -----	840.9	778.4	62.5	738.7	257.5	481.2		683.4	54.5	179.2	392.1	94.9	8.0	78.3	89.2
Average hourly earnings -----	\$1.80	\$1.82	\$1.51	\$1.67	\$1.82	\$1.58		\$1.84	\$1.51	\$1.91	\$1.62	\$1.71	\$1.48	\$1.62	\$1.41

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 11. Distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

Average hourly earnings	South						Metropolitan areas				Nonmetropolitan areas			
	Enterprises with annual sales of—													
	\$ 1,000,000 or more			Less than \$ 1,000,000			\$ 1,000,000 or more		Less than \$ 1,000,000		\$ 1,000,000 or more		Less than \$ 1,000,000	
	All establishments	Establishments with annual sales of—		All establishments	Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—	
	\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	
Under \$ 0.50 -----	6.3	3.7	2.7	25.1	1.6	23.5	2.4	.4	.9	6.1	1.3	2.3	.8	17.4
\$ 0.50 and under \$ 0.55 -----	9.0	4.4	4.7	30.4	5.2	25.2	2.7	2.6	1.5	6.6	1.7	2.1	3.7	18.6
\$ 0.55 and under \$ 0.60 -----	7.6	3.1	4.5	15.3	2.8	12.5	1.5	3.5	1.1	3.4	1.6	1.0	1.7	9.1
\$ 0.60 and under \$ 0.65 -----	11.5	7.8	3.7	37.8	6.1	31.7	4.7	2.0	3.1	10.9	3.1	1.7	3.0	20.8
\$ 0.65 and under \$ 0.70 -----	11.5	8.4	3.2	26.0	5.2	20.8	4.7	1.5	2.3	6.9	3.6	1.6	2.9	13.9
\$ 0.70 and under \$ 0.75 -----	13.8	10.7	3.1	24.7	6.0	18.7	6.8	2.0	1.8	6.7	3.9	1.2	4.3	11.9
\$ 0.75 and under \$ 0.80 -----	40.0	32.4	7.6	58.6	12.2	46.4	20.8	4.4	3.7	16.3	11.6	3.2	8.6	30.1
\$ 0.80 and under \$ 0.85 -----	27.0	19.2	7.8	43.2	10.4	32.9	13.3	5.3	4.5	13.1	5.9	2.5	5.9	19.8
\$ 0.85 and under \$ 0.90 -----	28.1	25.4	2.7	27.1	7.9	19.2	18.1	1.5	2.9	8.6	7.3	1.2	5.6	10.6
\$ 0.90 and under \$ 0.95 -----	28.6	22.5	6.1	33.6	9.3	24.2	16.1	2.9	4.0	10.9	6.4	3.2	5.3	13.3
\$ 0.95 and under \$ 1.00 -----	18.6	16.1	2.5	17.2	6.5	10.7	11.3	2.1	2.5	4.7	4.8	.5	4.1	5.9
\$ 1.00 and under \$ 1.05 -----	86.0	77.1	8.9	114.5	32.3	82.2	54.3	6.2	17.1	39.5	22.8	2.7	15.2	42.7
\$ 1.05 and under \$ 1.10 -----	32.2	29.8	2.4	26.0	8.7	17.3	20.2	1.5	3.8	7.2	9.6	.9	4.9	10.1
\$ 1.10 and under \$ 1.15 -----	41.1	36.7	4.4	43.3	15.5	27.9	28.4	3.5	7.9	15.5	8.3	.9	7.6	12.3
\$ 1.15 and under \$ 1.20 -----	30.5	27.2	3.3	25.2	9.9	15.3	20.7	2.2	5.0	6.4	6.5	1.1	4.9	8.9
\$ 1.20 and under \$ 1.25 -----	25.6	23.0	2.7	22.7	10.4	12.3	16.5	1.8	4.1	6.3	6.4	.9	6.3	6.0
\$ 1.25 and under \$ 1.30 -----	42.3	39.2	3.1	55.3	17.6	37.7	30.5	2.1	9.9	19.5	8.7	1.0	7.7	18.2
\$ 1.30 and under \$ 1.35 -----	26.0	24.6	1.4	24.8	8.3	16.5	18.7	.9	3.5	8.4	5.9	.5	4.8	8.1
\$ 1.35 and under \$ 1.40 -----	26.5	25.0	1.5	27.8	11.0	16.8	19.5	.9	5.4	9.6	5.5	.6	5.6	7.1
\$ 1.40 and under \$ 1.45 -----	20.2	19.1	1.2	17.0	7.1	9.9	15.0	.8	3.7	5.5	4.1	.3	3.4	4.4
\$ 1.45 and under \$ 1.50 -----	17.1	15.8	1.2	13.6	6.8	6.8	12.0	.9	3.1	3.7	3.8	.4	3.7	3.1
\$ 1.50 and under \$ 1.60 -----	43.4	38.3	5.2	44.5	17.4	27.1	28.6	4.3	8.6	14.8	9.7	.9	8.8	12.4
\$ 1.60 and under \$ 1.70 -----	30.4	28.7	1.7	29.3	11.9	17.4	22.0	1.3	4.9	11.9	6.7	.4	7.0	5.5
\$ 1.70 and under \$ 1.80 -----	28.4	27.1	1.4	21.3	10.2	11.2	21.4	1.1	5.3	6.7	5.7	.3	4.9	4.5
\$ 1.80 and under \$ 1.90 -----	24.2	23.0	1.2	21.5	9.7	11.8	17.8	.7	5.5	6.3	5.3	.5	4.3	5.4
\$ 1.90 and under \$ 2.00 -----	19.4	17.0	2.4	8.7	5.2	3.5	12.3	1.1	2.7	2.3	4.7	1.3	2.5	1.2
\$ 2.00 and under \$ 2.10 -----	25.0	24.0	1.0	18.5	8.0	10.6	17.8	.6	4.9	5.9	6.2	.4	3.1	4.7
\$ 2.10 and under \$ 2.20 -----	14.8	13.9	.8	8.1	4.8	3.3	11.4	.7	3.9	1.9	2.6	.2	.9	1.4
\$ 2.20 and under \$ 2.30 -----	12.8	12.1	.7	9.9	6.0	3.9	10.5	.2	4.6	1.9	1.6	.5	1.4	1.9
\$ 2.30 and under \$ 2.40 -----	11.5	10.9	.6	5.6	2.4	3.2	9.0	.5	1.5	2.6	1.9	.1	.9	.7
\$ 2.40 and under \$ 2.50 -----	9.5	9.1	.4	3.6	2.1	1.4	8.0	.4	1.4	1.1	1.1	-	.7	.3
\$ 2.50 and under \$ 2.60 -----	10.3	9.8	.5	8.9	3.5	5.4	8.5	.4	2.6	3.1	1.3	.1	.8	2.3
\$ 2.60 and under \$ 2.70 -----	7.6	7.5	.2	4.1	2.1	2.0	5.9	.1	1.4	1.2	1.6	.1	.7	.8
\$ 2.70 and under \$ 2.80 -----	4.9	4.5	.4	3.5	2.0	1.4	3.8	.1	1.3	1.0	.7	.3	.8	.4
\$ 2.80 and under \$ 2.90 -----	4.4	4.2	.2	2.6	1.4	1.2	3.8	.1	1.1	.6	.4	-	.3	.6
\$ 2.90 and under \$ 3.00 -----	2.5	2.4	.1	3.0	1.7	1.2	2.1	.1	.8	.8	.3	.1	.9	.5
\$ 3.00 and over -----	28.5	27.5	1.0	17.7	8.6	9.0	24.0	.8	6.1	5.9	3.5	.2	2.6	3.2
Number of employees -----	827.3	730.8	96.5	920.1	297.9	622.2	544.7	61.2	148.3	283.7	186.1	35.3	149.7	338.4
Average hourly earnings -----	\$1.45	\$1.49	\$1.10	\$1.21	\$1.39	\$1.13	\$1.55	\$1.12	\$1.49	\$1.23	\$1.34	\$1.06	\$1.30	\$1.04

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 11. Distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

(In thousands)

Average hourly earnings	North Central						Metropolitan areas				Nonmetropolitan areas			
	Enterprises with annual sales of—													
	\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000			
	All establishments	Establishments with annual sales of—	All establishments	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—		
	\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	
Under \$0.50 -----	.5	.4	.1	3.5	1.4	2.1	.4	.1	.8	.5	-	.1	.6	1.6
\$0.50 and under \$0.55 -----	.5	.3	.2	9.2	1.5	7.7	.3	.1	.3	1.6	.1	.1	1.2	6.1
\$0.55 and under \$0.60 -----	.3	.2	.1	3.7	.6	3.1	.1	-	.3	.6	.1	.1	.3	2.6
\$0.60 and under \$0.65 -----	2.4	1.6	.8	8.2	1.3	6.9	.5	.5	.5	1.4	1.1	.4	.8	5.6
\$0.65 and under \$0.70 -----	1.8	1.2	.6	10.9	2.4	8.5	.5	.3	.8	2.1	.7	.3	1.6	6.5
\$0.70 and under \$0.75 -----	3.8	3.0	.9	9.0	2.1	6.8	.7	.4	.8	1.7	2.3	.5	1.3	5.1
\$0.75 and under \$0.80 -----	17.1	12.5	4.7	28.4	8.6	19.8	6.7	1.1	2.1	7.6	5.7	3.5	6.6	12.1
\$0.80 and under \$0.85 -----	10.4	7.4	3.0	14.0	3.3	10.7	4.2	1.9	.9	3.6	3.2	1.0	2.4	7.1
\$0.85 and under \$0.90 -----	20.1	16.2	3.9	22.2	7.4	14.8	8.7	2.1	2.1	6.4	7.6	1.8	5.2	8.4
\$0.90 and under \$0.95 -----	17.4	14.5	2.9	18.1	6.8	11.3	9.7	1.6	2.4	4.5	4.8	1.2	4.5	6.8
\$0.95 and under \$1.00 -----	12.5	10.7	1.9	8.9	4.2	4.7	5.7	1.0	1.0	2.6	4.9	.8	3.2	2.1
\$1.00 and under \$1.05 -----	67.3	53.9	13.4	119.3	34.4	84.9	41.9	7.8	13.4	47.9	12.0	5.6	21.0	37.0
\$1.05 and under \$1.10 -----	24.9	21.3	3.6	17.1	6.2	11.0	17.4	2.1	2.6	5.8	3.8	1.5	3.6	5.1
\$1.10 and under \$1.15 -----	39.3	35.3	4.0	35.2	11.5	23.7	26.8	2.6	4.6	13.6	8.4	1.4	6.9	10.2
\$1.15 and under \$1.20 -----	30.6	27.5	3.2	28.9	13.7	15.3	22.2	2.2	5.4	8.6	5.3	1.0	8.2	6.6
\$1.20 and under \$1.25 -----	28.7	25.9	2.8	21.2	8.6	12.6	20.0	1.7	3.5	7.3	6.0	1.1	5.2	5.3
\$1.25 and under \$1.30 -----	55.3	47.7	7.6	88.4	22.8	65.7	38.4	5.1	12.0	41.9	9.4	2.4	10.8	23.8
\$1.30 and under \$1.35 -----	31.0	28.9	2.0	22.0	11.1	10.9	21.7	1.3	4.2	6.7	7.2	.7	6.9	4.2
\$1.35 and under \$1.40 -----	33.4	30.5	3.0	29.5	10.6	18.9	24.9	1.8	4.9	12.7	5.6	1.1	5.7	6.2
\$1.40 and under \$1.45 -----	29.0	26.8	2.3	27.5	11.6	15.9	22.1	1.6	3.9	9.1	4.7	.7	7.7	6.8
\$1.45 and under \$1.50 -----	23.9	21.7	2.2	16.6	8.5	8.1	17.1	1.3	2.9	4.2	4.6	.9	5.7	3.9
\$1.50 and under \$1.60 -----	58.8	54.6	4.2	77.7	27.6	50.1	45.3	2.5	13.1	32.1	9.3	1.7	14.5	18.0
\$1.60 and under \$1.70 -----	46.9	43.2	3.7	41.2	18.9	22.3	35.9	2.3	9.0	15.4	7.3	1.4	9.9	6.8
\$1.70 and under \$1.80 -----	43.8	41.1	2.7	38.7	17.7	21.0	33.8	1.8	8.3	12.7	7.3	.9	9.5	8.3
\$1.80 and under \$1.90 -----	36.5	34.4	2.1	29.5	14.9	14.6	28.0	1.4	7.7	9.3	6.3	.8	7.2	5.3
\$1.90 and under \$2.00 -----	31.5	30.0	1.5	15.4	8.4	7.0	26.0	.8	4.4	4.7	4.0	.7	4.0	2.2
\$2.00 and under \$2.10 -----	39.3	36.0	3.3	38.1	15.5	22.6	30.4	2.7	9.4	15.3	5.6	.6	6.1	7.3
\$2.10 and under \$2.20 -----	31.2	29.6	1.6	16.3	9.3	7.0	25.7	.8	5.2	5.0	3.8	.8	4.1	1.9
\$2.20 and under \$2.30 -----	27.2	25.2	2.0	19.3	8.6	10.7	21.5	1.5	6.8	7.5	3.6	.5	1.8	3.2
\$2.30 and under \$2.40 -----	21.4	19.7	1.7	11.4	6.2	5.2	17.5	1.4	4.2	4.1	2.2	.3	2.0	1.1
\$2.40 and under \$2.50 -----	19.9	19.4	.5	8.4	4.9	3.5	17.5	.5	3.3	2.2	1.8	.1	1.7	1.3
\$2.50 and under \$2.60 -----	20.4	19.1	1.2	15.3	7.6	7.7	17.2	1.0	5.2	5.9	2.0	.2	2.4	1.8
\$2.60 and under \$2.70 -----	16.8	16.0	.8	10.7	6.2	4.5	14.1	.7	5.3	3.4	1.9	.2	.9	1.1
\$2.70 and under \$2.80 -----	16.5	15.5	1.0	7.5	4.6	2.9	13.8	.8	3.5	2.2	1.7	.2	1.1	.7
\$2.80 and under \$2.90 -----	11.6	11.3	.3	5.6	3.6	2.1	10.0	.3	2.3	1.7	1.3	-	1.3	.4
\$2.90 and under \$3.00 -----	6.7	6.5	.2	3.1	1.6	1.5	5.2	.2	1.1	1.0	1.2	-	.5	.5
\$3.00 and over -----	48.5	45.6	2.8	36.5	20.7	15.8	41.6	2.4	15.2	12.2	4.0	.5	5.5	3.6
Number of employees -----	927.2	834.5	92.7	916.8	354.9	561.9	673.7	57.6	173.2	325.3	160.9	35.1	181.7	236.6
Average hourly earnings -----	\$1.76	\$1.79	\$1.46	\$1.54	\$1.68	\$1.44	\$1.85	\$1.54	\$1.89	\$1.56	\$1.54	\$1.33	\$1.50	\$1.30

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 11. Distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

Average hourly earnings	(In thousands)													
	West						Metropolitan areas				Nonmetropolitan areas			
	Enterprises with annual sales of—						Enterprises with annual sales of—				Enterprises with annual sales of—			
	\$1,000,000 or more		Less than \$1,000,000		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000	
All establishments	Establishments with annual sales of—	All establishments	Establishments with annual sales of—	All establishments	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	
	\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	
Under \$0.50	.5	.5	-	.4	.1	.3	.3	-	.1	-	.2	-	-	.3
\$0.50 and under \$0.55	.1	.1	-	.4	-	.4	-	-	-	.2	.1	-	-	.2
\$0.55 and under \$0.60	.1	.1	-	.2	-	.2	-	-	-	.1	-	-	-	.1
\$0.60 and under \$0.65	.6	.5	.1	.6	.1	.5	.4	-	-	.1	.1	.1	-	.4
\$0.65 and under \$0.70	.2	.2	-	.9	.2	.8	.1	-	-	.1	.1	-	.2	.7
\$0.70 and under \$0.75	.5	.3	.1	.7	.2	.6	.1	-	-	.4	.2	.1	.2	.2
\$0.75 and under \$0.80	1.3	.8	.4	2.8	.4	2.4	.5	.2	.1	.7	.3	.3	.3	1.7
\$0.80 and under \$0.85	2.2	1.9	.3	2.2	.6	1.6	1.7	.2	.2	.8	.2	-	.4	.8
\$0.85 and under \$0.90	1.9	1.7	.2	3.0	.6	2.5	1.1	.2	.4	.9	.6	-	.2	1.6
\$0.90 and under \$0.95	2.9	2.4	.5	4.2	.9	3.3	2.0	.4	.5	.8	.3	.1	.4	2.5
\$0.95 and under \$1.00	1.5	1.3	.2	1.5	.3	1.2	1.2	.1	.2	.2	.2	.1	.1	1.0
\$1.00 and under \$1.05	17.9	14.5	3.4	39.7	9.5	30.3	9.8	2.2	4.7	17.7	4.7	1.1	4.8	12.6
\$1.05 and under \$1.10	6.0	5.5	.5	5.5	1.6	3.9	4.2	.4	1.4	2.3	1.4	.1	.2	1.6
\$1.10 and under \$1.15	13.4	11.5	1.9	9.8	3.5	6.3	9.8	1.4	2.5	4.1	1.8	.5	1.0	2.1
\$1.15 and under \$1.20	10.2	9.1	1.1	13.4	3.3	10.1	6.9	.8	1.9	7.1	2.3	.3	1.5	3.0
\$1.20 and under \$1.25	7.8	7.2	.5	6.8	2.7	4.0	5.9	.5	1.4	3.0	1.3	.1	1.3	1.1
\$1.25 and under \$1.30	21.6	19.8	1.8	46.4	11.4	35.0	15.5	1.3	7.5	23.8	4.3	.6	3.9	11.2
\$1.30 and under \$1.35	10.8	10.4	.4	8.0	2.5	5.5	8.2	.3	1.0	4.0	2.1	.2	1.6	1.5
\$1.35 and under \$1.40	15.7	14.9	.8	13.5	3.9	9.6	10.2	.6	2.4	7.5	4.7	.2	1.6	2.0
\$1.40 and under \$1.45	12.4	11.6	.8	13.1	4.7	8.4	8.8	.5	1.8	5.5	2.8	.4	2.9	2.9
\$1.45 and under \$1.50	13.8	13.2	.7	8.2	2.8	5.3	11.8	.5	1.2	3.5	1.4	.1	1.7	1.8
\$1.50 and under \$1.60	29.8	27.9	1.9	44.1	12.8	31.3	23.4	1.5	7.8	23.1	4.6	.4	5.0	8.2
\$1.60 and under \$1.70	22.3	21.2	1.1	18.3	6.4	11.8	18.4	.6	4.3	8.3	2.8	.5	2.1	3.6
\$1.70 and under \$1.80	24.5	23.6	.9	26.5	7.8	18.6	18.9	.6	5.1	14.0	4.7	.3	2.7	4.7
\$1.80 and under \$1.90	19.3	18.8	.5	19.8	8.9	10.9	15.5	.4	6.2	8.1	3.3	.1	2.7	2.8
\$1.90 and under \$2.00	14.4	13.8	.6	14.6	5.9	8.7	11.8	.4	3.3	6.7	2.0	.2	2.6	2.0
\$2.00 and under \$2.10	20.0	18.6	1.4	23.9	10.2	13.8	14.4	1.2	6.3	10.4	4.2	.3	3.9	3.4
\$2.10 and under \$2.20	15.8	14.5	1.3	10.2	2.6	7.6	12.2	1.1	1.9	6.5	2.2	.2	.7	1.0
\$2.20 and under \$2.30	19.5	18.1	1.4	13.0	4.9	8.1	15.9	1.1	3.1	5.6	2.3	.3	1.7	2.5
\$2.30 and under \$2.40	16.8	15.6	1.2	9.0	4.3	4.7	13.2	1.1	2.8	3.7	2.3	.1	1.5	1.0
\$2.40 and under \$2.50	20.0	18.1	1.8	7.7	5.0	2.7	16.7	1.6	3.5	1.4	1.5	.2	1.6	1.3
\$2.50 and under \$2.60	16.5	15.8	.8	14.0	6.6	7.4	12.6	.6	4.9	5.1	3.1	.1	1.7	2.3
\$2.60 and under \$2.70	11.0	10.5	.5	8.1	4.6	3.5	9.2	.5	3.0	2.4	1.3	.1	1.7	1.1
\$2.70 and under \$2.80	27.7	27.1	.6	10.6	6.9	3.7	25.3	.5	5.5	2.7	1.9	.1	1.3	1.0
\$2.80 and under \$2.90	11.2	11.1	.2	6.3	3.2	3.1	9.9	.1	2.3	2.0	1.1	.1	.9	1.1
\$2.90 and under \$3.00	9.3	9.0	.3	5.6	2.1	3.5	8.1	.3	1.5	3.2	.9	.1	.6	.3
\$3.00 and over	52.7	51.3	1.3	39.9	24.2	15.7	44.6	.9	18.5	13.0	6.7	.4	5.7	2.7
Number of employees	472.2	442.5	29.7	452.9	165.7	287.1	368.6	22.1	107.1	199.0	73.9	7.6	58.6	88.2
Average hourly earnings	\$2.14	\$2.16	\$1.76	\$1.88	\$2.11	\$1.73	\$2.20	\$1.82	\$2.22	\$1.81	\$1.96	\$1.60	\$1.93	\$1.58

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 12. Cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961

Average hourly earnings	United States						Metropolitan areas				Nonmetropolitan areas			
	Enterprises with annual sales of—						Enterprises with annual sales of—				Enterprises with annual sales of—			
	\$1,000,000 or more		Less than \$1,000,000				\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000	
	All establishments	Establishments with annual sales of—	All establishments	Establishments with annual sales of—		All establishments	Establishments with annual sales of—	All establishments	Establishments with annual sales of—	All establishments	Establishments with annual sales of—	All establishments	Establishments with annual sales of—	
	\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000
Under \$0.50	-	-	1	1	-	1	-	-	-	1	-	3	-	3
Under \$0.55	1	-	3	2	1	3	-	2	1	1	1	5	1	6
Under \$0.60	1	-	4	3	1	4	-	3	1	2	1	7	2	8
Under \$0.65	1	1	6	5	2	6	1	5	1	3	2	9	3	11
Under \$0.70	2	1	7	6	3	8	1	6	2	4	3	11	4	14
Under \$0.75	2	2	7	7	4	9	1	7	2	4	4	13	5	16
Under \$0.80	4	3	14	10	6	13	2	10	3	7	7	22	9	22
Under \$0.85	6	4	18	12	7	15	3	14	4	8	9	26	11	26
Under \$0.90	8	6	21	14	9	17	5	17	5	10	12	30	13	29
Under \$0.95	9	8	25	16	10	20	6	20	7	12	15	36	15	32
Under \$1.00	10	9	27	17	11	20	7	23	7	12	17	37	17	33
Under \$1.05	19	17	40	30	21	35	15	36	15	26	26	50	28	48
Under \$1.10	22	20	44	32	23	37	17	39	17	28	30	53	30	51
Under \$1.15	26	24	49	36	27	41	22	46	21	32	34	57	34	55
Under \$1.20	30	27	53	39	30	44	25	50	23	35	38	60	38	58
Under \$1.25	33	30	56	41	32	46	28	53	25	37	41	63	41	60
Under \$1.30	38	36	62	50	39	56	33	59	32	49	46	68	47	68
Under \$1.35	41	39	64	52	41	59	36	61	34	51	50	70	50	70
Under \$1.40	45	42	68	56	44	62	40	64	37	55	54	73	54	73
Under \$1.45	47	45	69	58	47	64	43	66	40	57	56	75	57	75
Under \$1.50	50	48	70	60	50	66	45	68	42	59	59	77	60	77
Under \$1.60	56	54	76	68	57	74	52	73	49	68	65	81	67	83
Under \$1.70	61	59	79	72	62	77	56	77	53	72	69	84	72	85
Under \$1.80	65	64	81	76	66	81	61	79	58	76	73	86	77	88
Under \$1.90	69	68	83	79	71	84	66	81	63	80	77	88	81	90
Under \$2.00	72	71	85	81	73	85	69	83	65	81	80	90	83	91
Under \$2.10	76	75	88	85	78	89	73	86	71	86	84	92	87	93
Under \$2.20	79	78	89	87	80	90	76	88	73	87	86	93	89	94
Under \$2.30	82	81	92	89	83	92	79	90	77	89	89	95	91	95
Under \$2.40	84	83	93	90	85	93	82	92	79	91	90	96	92	96
Under \$2.50	86	86	94	91	86	93	84	93	82	91	92	97	93	96
Under \$2.60	89	88	95	93	89	95	87	95	85	93	93	97	94	97
Under \$2.70	90	90	96	94	90	95	88	96	87	94	94	97	95	98
Under \$2.80	92	92	97	95	92	96	91	97	89	95	95	98	96	98
Under \$2.90	94	93	97	95	93	97	93	97	91	95	96	98	96	98
Under \$3.00	94	94	98	96	94	97	93	97	91	96	97	99	97	99
Total	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Number of employees (in thousands)	3067.6	2786.2	281.4	3028.4	1076.0	1952.4	2270.4	195.4	607.7	1200.0	515.8	86.0	468.3	752.3
Average hourly earnings	\$1.74	\$1.78	\$1.36	\$1.51	\$1.69	\$1.40	\$1.83	\$1.41	\$1.85	\$1.53	\$1.56	\$1.25	\$1.51	\$1.22

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 12. Cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

Average hourly earnings	Northeast						Metropolitan areas				Nonmetropolitan areas			
	Enterprises with annual sales of—													
	\$1,000,000 or more		Less than \$1,000,000				\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000	
	All estab-lish-ments	Establishments with annual sales of— \$250,000 or more	Less than \$250,000	All estab-lish-ments	Establishments with annual sales of— \$250,000 or more	Less than \$250,000	Establishments with annual sales of— \$250,000 or more	Less than \$250,000	Establishments with annual sales of— \$250,000 or more	Less than \$250,000	Establishments with annual sales of— \$250,000 or more	Less than \$250,000	Establishments with annual sales of— \$250,000 or more	Less than \$250,000
Under \$0.50	-	-	-	-	-	-	-	-	-	-	-	-	-	
Under \$0.55	-	-	-	-	-	-	-	-	-	-	-	-	1	
Under \$0.60	-	-	-	-	-	1	-	-	-	-	-	-	2	
Under \$0.65	-	-	-	1	1	1	-	-	-	1	-	-	3	
Under \$0.70	-	-	1	1	1	1	-	1	-	1	-	-	3	
Under \$0.75	-	-	1	1	1	1	-	1	-	1	-	1	3	
Under \$0.80	-	-	2	2	1	2	-	2	-	1	-	4	4	
Under \$0.85	1	1	3	2	2	2	-	3	-	2	1	6	5	
Under \$0.90	2	1	6	3	2	3	1	6	1	3	2	8	6	
Under \$0.95	2	2	9	4	2	5	2	9	1	4	3	11	7	
Under \$1.00	3	2	11	4	3	5	2	10	2	4	3	13	8	
Under \$1.05	13	11	30	18	12	21	11	30	8	19	13	30	30	
Under \$1.10	16	14	33	20	14	23	14	33	10	21	16	35	33	
Under \$1.15	21	19	43	25	18	28	19	43	14	26	21	40	38	
Under \$1.20	25	23	46	28	21	32	23	47	16	29	24	41	42	
Under \$1.25	28	26	51	30	22	34	26	52	18	32	28	46	45	
Under \$1.30	34	32	56	41	29	47	31	57	24	44	33	53	58	
Under \$1.35	37	35	60	43	31	50	35	60	27	48	37	58	60	
Under \$1.40	41	39	63	47	35	54	39	64	31	51	41	63	63	
Under \$1.45	44	42	66	50	38	56	42	66	33	53	43	64	66	
Under \$1.50	46	45	68	52	41	58	45	68	36	55	46	68	70	
Under \$1.60	53	51	73	61	49	67	51	73	44	65	53	74	77	
Under \$1.70	58	56	78	66	54	72	56	78	49	69	59	78	82	
Under \$1.80	63	62	81	70	60	76	62	81	55	74	64	81	86	
Under \$1.90	68	67	84	74	65	79	66	83	60	77	70	86	88	
Under \$2.00	71	70	86	77	68	81	70	85	63	79	73	89	89	
Under \$2.10	76	75	88	82	74	86	75	87	69	84	79	90	92	
Under \$2.20	79	79	89	84	78	88	78	88	73	86	83	91	93	
Under \$2.30	83	82	92	87	82	90	81	92	77	88	87	93	95	
Under \$2.40	85	84	94	88	84	91	84	94	80	90	89	95	96	
Under \$2.50	87	87	94	90	87	92	86	94	83	91	92	96	96	
Under \$2.60	89	89	95	92	89	93	88	95	86	92	94	96	97	
Under \$2.70	91	90	96	93	91	94	90	96	88	93	95	96	98	
Under \$2.80	93	92	97	94	93	95	92	97	91	95	96	98	98	
Under \$2.90	94	94	98	95	94	96	94	97	92	95	97	99	99	
Under \$3.00	95	95	98	96	95	96	94	98	93	96	98	99	99	
Total	100	100	100	100	100	100	100	100	100	100	100	100	100	
Number of employees (in thousands)	840.9	776.4	62.5	738.7	257.5	481.2	683.4	54.5	179.2	392.1	94.9	8.0	78.3	89.2
Average hourly earnings	\$1.70	\$1.72	\$1.51	\$1.67	\$1.82	\$1.58	\$1.84	\$1.51	\$1.91	\$1.62	\$1.71	\$1.48	\$1.62	\$1.41

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 12. Cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

Average hourly earnings	South						Metropolitan areas				Nonmetropolitan areas			
	Enterprises with annual sales of—													
	\$1,000,000 or more			Less than \$1,000,000			\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000	
	All establishments	Establishments with annual sales of—		All establishments	Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—	
\$250,000 or more		Less than \$250,000	\$250,000 or more		Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	
Under \$ 0.50	1	1	3	3	1	4	—	1	1	2	1	7	1	5
Under \$ 0.55	2	1	8	6	2	8	1	5	2	4	2	12	3	11
Under \$ 0.60	3	2	12	8	3	10	1	10	2	6	2	15	4	13
Under \$ 0.65	4	3	16	12	5	15	2	14	4	10	4	20	6	19
Under \$ 0.70	6	4	19	15	7	18	3	16	6	12	6	25	8	24
Under \$ 0.75	7	5	23	17	9	21	4	20	7	14	8	28	11	27
Under \$ 0.80	12	10	31	24	13	29	8	27	10	20	14	37	17	36
Under \$ 0.85	15	12	39	28	17	34	10	35	13	25	18	44	21	42
Under \$ 0.90	19	16	42	31	19	37	14	38	15	28	21	48	24	45
Under \$ 0.95	22	19	48	35	22	41	17	43	17	32	25	57	27	49
Under \$ 1.00	24	21	50	37	25	43	19	46	19	33	28	58	30	51
Under \$ 1.05	35	32	60	49	35	56	29	56	31	47	40	66	40	63
Under \$ 1.10	39	36	62	52	38	59	32	58	33	50	45	69	44	66
Under \$ 1.15	44	41	67	57	44	63	38	64	38	55	49	71	49	70
Under \$ 1.20	47	44	70	60	47	66	41	68	42	57	53	75	52	73
Under \$ 1.25	50	48	73	62	50	68	45	71	45	60	56	77	56	74
Under \$ 1.30	56	53	76	68	56	74	50	74	51	66	61	80	61	80
Under \$ 1.35	59	56	78	71	59	76	54	76	54	69	64	81	64	82
Under \$ 1.40	62	60	79	74	63	79	57	77	57	73	67	83	68	84
Under \$ 1.45	64	62	80	76	65	81	60	78	60	75	69	84	70	86
Under \$ 1.50	66	64	82	77	67	82	62	80	62	76	71	85	73	86
Under \$ 1.60	72	70	87	82	73	86	67	87	68	81	77	87	79	90
Under \$ 1.70	75	74	89	85	77	89	71	89	71	85	80	88	83	92
Under \$ 1.80	79	77	90	87	81	91	75	91	75	88	83	89	87	93
Under \$ 1.90	82	80	91	90	84	93	79	92	78	90	86	90	90	95
Under \$ 2.00	84	83	94	91	86	93	81	94	80	91	89	94	91	95
Under \$ 2.10	87	86	95	93	88	95	84	95	83	93	92	95	93	96
Under \$ 2.20	89	88	96	94	90	95	86	96	86	94	93	96	94	97
Under \$ 2.30	90	90	96	95	92	96	88	96	89	94	94	97	95	97
Under \$ 2.40	92	91	97	95	93	96	90	97	90	95	95	97	95	98
Under \$ 2.50	93	92	98	96	93	97	91	97	91	96	96	98	96	98
Under \$ 2.60	94	94	99	97	95	98	93	98	93	97	97	98	96	98
Under \$ 2.70	95	95	99	97	95	98	94	98	94	97	97	98	97	99
Under \$ 2.80	96	95	99	97	96	98	95	98	95	97	98	99	97	99
Under \$ 2.90	96	96	99	98	97	98	95	99	95	98	98	99	98	99
Under \$ 3.00	97	96	99	98	97	99	96	99	96	98	98	99	98	99
Total	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Number of employees (in thousands)	827.3	730.8	96.5	920.1	297.9	622.2	544.7	61.2	148.3	283.7	186.1	35.3	149.7	338.4
Average hourly earnings	\$1.45	\$1.49	\$1.10	\$1.21	\$1.39	\$1.13	\$1.55	\$1.12	\$1.49	\$1.23	\$1.34	\$1.06	\$1.30	\$1.04

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 12. Cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

Average hourly earnings	North Central						Metropolitan areas				Nonmetropolitan areas			
	Enterprises with annual sales of—													
	\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000			
	All establishments	Establishments with annual sales of—	All establishments	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—	Establishments with annual sales of—		
	\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	
Under \$ 0.50	-	-	-	-	-	-	-	-	-	-	-	-	1	
Under \$ 0.55	-	-	-	1	1	2	-	-	1	1	-	-	1	3
Under \$ 0.60	-	-	-	2	1	2	-	-	1	1	-	1	1	4
Under \$ 0.65	-	-	1	3	1	4	-	1	1	1	1	2	2	7
Under \$ 0.70	1	-	2	4	2	5	-	2	2	2	1	3	2	9
Under \$ 0.75	1	1	3	5	3	6	-	2	2	2	3	4	3	12
Under \$ 0.80	3	2	8	8	5	10	1	4	3	5	6	14	7	17
Under \$ 0.85	4	3	11	9	6	12	2	8	4	6	8	17	8	20
Under \$ 0.90	6	5	15	12	8	14	3	11	5	8	13	22	11	23
Under \$ 0.95	8	7	18	14	10	16	5	14	6	9	16	25	13	26
Under \$ 1.00	9	8	20	15	11	17	6	16	7	10	19	28	15	27
Under \$ 1.05	17	15	35	28	21	32	12	30	15	25	26	44	27	43
Under \$ 1.10	19	17	39	30	23	34	14	33	16	27	29	48	29	45
Under \$ 1.15	24	21	43	34	26	38	18	38	19	31	34	52	33	49
Under \$ 1.20	27	25	47	37	30	41	22	41	22	33	37	55	37	52
Under \$ 1.25	30	28	50	39	32	43	25	44	24	36	41	58	40	54
Under \$ 1.30	36	33	58	49	39	55	30	53	31	49	47	65	46	64
Under \$ 1.35	39	37	60	51	42	57	34	56	33	51	51	67	50	66
Under \$ 1.40	43	41	63	54	45	60	37	59	36	54	55	70	53	69
Under \$ 1.45	46	44	66	57	48	63	41	62	38	57	58	72	57	72
Under \$ 1.50	49	46	68	59	50	65	43	64	40	59	61	75	60	73
Under \$ 1.60	55	53	72	68	58	74	50	68	48	68	66	80	68	81
Under \$ 1.70	60	58	76	72	63	78	55	72	53	73	71	84	73	84
Under \$ 1.80	65	63	79	76	68	81	60	75	58	77	75	86	79	87
Under \$ 1.90	69	67	82	80	73	84	64	77	62	80	79	88	83	89
Under \$ 2.00	72	71	83	81	75	85	68	79	65	81	82	90	85	90
Under \$ 2.10	76	75	87	85	79	89	73	84	70	86	85	92	88	93
Under \$ 2.20	80	79	89	87	82	90	76	85	73	88	88	94	90	94
Under \$ 2.30	83	82	91	89	84	92	80	88	77	90	90	96	92	96
Under \$ 2.40	85	84	93	90	86	93	82	90	79	91	91	97	93	96
Under \$ 2.50	87	86	93	91	88	94	85	91	81	92	92	97	94	97
Under \$ 2.60	89	89	94	93	90	95	87	93	84	94	94	97	95	97
Under \$ 2.70	91	91	95	94	91	96	90	94	87	95	95	98	95	98
Under \$ 2.80	93	92	96	95	93	97	92	95	89	95	96	98	96	98
Under \$ 2.90	94	94	97	96	94	97	93	96	91	96	97	98	97	98
Under \$ 3.00	95	95	97	96	94	97	94	96	91	96	97	99	97	98
Total	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Number of employees (in thousands)	927.2	834.5	92.7	916.8	354.9	561.9	673.7	57.6	173.2	325.3	160.9	35.1	181.7	236.6
Average hourly earnings	\$1.76	\$1.79	\$1.46	\$1.54	\$1.68	\$1.44	\$1.85	\$1.54	\$1.89	\$1.56	\$1.54	\$1.33	\$1.50	\$1.30

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 12. Cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

Average hourly earnings	West						Metropolitan areas				Nonmetropolitan areas			
	Enterprises with annual sales of—													
	\$1,000,000 or more			Less than \$1,000,000			\$1,000,000 or more		Less than \$1,000,000		\$1,000,000 or more		Less than \$1,000,000	
	All establishments	Establishments with annual sales of—		All establishments	Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—		Establishments with annual sales of—	
	\$250,000 or more	Less than \$250,000		\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	\$250,000 or more	Less than \$250,000	
Under \$0.50	-	-	-	-	-	-	-	-	-	-	-	-	-	
Under \$0.55	-	-	-	-	-	-	-	-	-	-	-	-	-	
Under \$0.60	-	-	-	-	-	-	-	-	-	-	-	-	1	
Under \$0.65	-	-	-	-	-	-	-	-	-	-	-	1	1	
Under \$0.70	-	-	-	1	-	1	-	-	-	-	1	1	2	
Under \$0.75	-	-	1	1	-	1	-	-	-	-	1	3	2	
Under \$0.80	1	1	2	1	1	2	-	1	-	1	1	7	4	
Under \$0.85	1	1	3	2	1	2	1	2	-	1	2	8	5	
Under \$0.90	2	1	4	2	1	3	1	3	1	2	2	8	7	
Under \$0.95	2	2	6	3	2	4	2	5	1	2	3	9	10	
Under \$1.00	2	2	6	4	2	5	2	5	1	2	3	11	11	
Under \$1.05	6	5	18	12	8	15	5	15	6	11	9	25	25	
Under \$1.10	8	7	19	14	9	17	6	17	7	12	11	26	27	
Under \$1.15	10	9	26	16	11	19	8	23	9	14	14	33	29	
Under \$1.20	13	11	29	19	13	22	10	27	11	18	17	37	33	
Under \$1.25	14	13	31	20	14	24	12	29	13	19	19	38	34	
Under \$1.30	19	18	37	31	21	36	16	34	20	31	24	46	46	
Under \$1.35	21	20	39	32	23	38	18	36	20	33	27	49	48	
Under \$1.40	24	23	41	35	25	41	21	38	23	37	34	50	50	
Under \$1.45	27	26	44	38	28	44	24	40	24	40	37	55	54	
Under \$1.50	30	29	46	40	30	46	27	43	25	42	39	57	56	
Under \$1.60	36	35	53	50	37	57	33	49	33	53	45	62	65	
Under \$1.70	41	40	56	54	41	61	38	52	37	57	49	68	69	
Under \$1.80	46	45	59	60	46	68	43	55	41	64	56	72	74	
Under \$1.90	50	49	61	64	51	71	47	57	47	68	60	72	78	
Under \$2.00	53	53	63	67	55	74	51	59	50	72	63	75	80	
Under \$2.10	58	57	68	73	61	79	55	64	56	77	68	79	84	
Under \$2.20	61	60	72	75	63	82	58	69	58	80	71	82	85	
Under \$2.30	65	64	77	78	66	85	62	74	61	83	74	86	86	
Under \$2.40	69	68	81	80	68	86	66	79	63	85	78	87	89	
Under \$2.50	73	72	87	81	71	87	70	86	67	86	80	91	90	
Under \$2.60	76	75	90	84	75	90	74	89	71	88	84	92	93	
Under \$2.70	79	78	92	86	78	91	76	91	74	89	86	92	94	
Under \$2.80	84	84	94	89	82	92	83	94	79	91	88	93	95	
Under \$2.90	87	86	94	90	84	93	86	95	81	92	90	93	97	
Under \$3.00	89	88	95	91	85	95	88	95	83	93	91	95	97	
Total	100	100	100	100	100	100	100	100	100	100	100	100	100	
Number of employees (in thousands)	472.2	442.5	29.7	452.9	165.7	287.1	368.6	22.1	107.1	199.0	73.9	7.6	58.6	88.2
Average hourly earnings	\$2.14	\$2.16	\$1.75	\$1.38	\$2.11	\$1.73	\$2.20	\$1.82	\$2.22	\$1.81	\$1.96	\$1.60	\$1.93	\$1.58

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 13. Number and average straight-time weekly earnings of nonsupervisory employees in retail trade by weekly hours of work, by sex, United States and regions, June 1961

Weekly hours of work	(In thousands)									
	United States		Northeast		South		North Central		West	
	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings
<u>All nonsupervisory employees</u>										
1 and under 15 -----	469.6	\$ 11.67	134.4	\$ 12.38	114.1	\$ 9.06	152.5	\$ 11.98	68.7	\$ 13.89
15 and under 35 -----	1116.7	\$ 31.80	352.8	\$ 32.30	224.8	\$ 26.53	368.6	\$ 31.57	170.4	\$ 38.17
35 and under 40 -----	506.7	\$ 56.00	206.5	\$ 59.66	96.2	\$ 44.74	150.4	\$ 54.37	53.6	\$ 66.71
40 -----	1544.3	\$ 72.38	406.3	\$ 74.40	383.9	\$ 60.17	448.7	\$ 72.51	305.4	\$ 84.82
Over 40 and under 44 -----	357.8	\$ 71.50	96.8	\$ 80.19	108.0	\$ 57.79	108.6	\$ 69.70	44.3	\$ 90.38
44 -----	330.5	\$ 85.06	62.7	\$ 86.66	114.2	\$ 68.42	94.7	\$ 90.26	58.8	\$107.29
Over 44 and under 49 -----	866.5	\$ 78.29	185.8	\$ 88.78	303.4	\$ 62.04	245.1	\$ 80.28	132.1	\$ 97.15
49 and over -----	904.0	\$ 81.79	134.2	\$ 95.65	402.7	\$ 68.04	275.3	\$ 87.54	91.7	\$104.65
Total -----	6096.0	\$ 61.78	1579.6	\$ 62.13	1747.4	\$ 54.19	1844.0	\$ 61.86	925.1	\$ 75.33
<u>Men</u>										
1 and under 15 -----	243.1	\$ 12.92	69.0	\$ 13.61	57.3	\$ 10.27	78.6	\$ 13.16	38.2	\$ 15.14
15 and under 35 -----	517.8	\$ 33.17	153.4	\$ 33.96	116.1	\$ 27.23	162.6	\$ 33.01	85.7	\$ 40.07
35 and under 40 -----	153.0	\$ 67.07	53.8	\$ 75.40	32.7	\$ 48.90	44.5	\$ 63.81	22.0	\$ 80.29
40 -----	749.5	\$ 87.35	220.2	\$ 87.51	175.0	\$ 72.35	204.1	\$ 89.42	150.2	\$101.76
Over 40 and under 44 -----	197.4	\$ 86.64	63.8	\$ 91.24	49.3	\$ 69.80	55.4	\$ 86.43	28.7	\$105.75
44 -----	252.4	\$ 93.78	54.0	\$ 90.43	74.9	\$ 77.75	74.2	\$ 99.06	49.2	\$113.88
Over 44 and under 49 -----	654.5	\$ 86.70	163.2	\$ 92.10	199.2	\$ 70.52	184.2	\$ 88.98	107.9	\$104.50
49 and over -----	839.0	\$ 83.74	128.7	\$ 96.34	366.1	\$ 70.03	257.7	\$ 89.45	86.5	\$106.02
Total -----	3606.8	\$ 73.14	906.1	\$ 74.61	1070.7	\$ 62.55	1061.5	\$ 74.50	568.5	\$ 88.23
<u>Women</u>										
1 and under 15 -----	226.5	\$ 10.33	65.4	\$ 11.09	56.8	\$ 7.84	73.9	\$ 10.73	30.5	\$ 12.33
15 and under 35 -----	598.9	\$ 30.61	199.5	\$ 31.03	108.7	\$ 25.78	206.0	\$ 30.43	84.7	\$ 36.24
35 and under 40 -----	353.7	\$ 51.21	152.7	\$ 54.12	63.5	\$ 42.60	105.9	\$ 50.40	31.6	\$ 57.22
40 -----	794.8	\$ 58.26	186.2	\$ 58.90	208.8	\$ 49.95	244.6	\$ 58.41	155.2	\$ 68.43
Over 40 and under 44 -----	160.4	\$ 52.88	33.0	\$ 58.78	58.7	\$ 47.69	53.2	\$ 52.25	15.6	\$ 62.07
44 -----	78.1	\$ 56.89	8.7	\$ 63.22	39.3	\$ 50.66	20.5	\$ 58.43	9.6	\$ 73.45
Over 44 and under 49 -----	211.9	\$ 52.31	22.6	\$ 64.75	104.2	\$ 45.82	60.9	\$ 53.98	24.2	\$ 64.46
49 and over -----	65.0	\$ 56.66	5.5	\$ 79.61	36.6	\$ 48.15	17.6	\$ 59.70	5.2	\$ 81.90
Total -----	2489.3	\$ 45.31	673.5	\$ 45.33	676.7	\$ 40.96	782.5	\$ 44.72	356.6	\$ 54.77

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 14. Number and average straight-time weekly earnings of nonsupervisory employees in retail trade by weekly hours of work, by metropolitan and nonmetropolitan areas and sex, United States and regions, June 1961

Weekly hours of work	(In thousands)									
	United States		Northeast		South		North Central		West	
	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings
<u>Metropolitan areas</u>										
<u>All nonsupervisory employees</u>										
1 and under 15	331.2	\$ 12.59	111.5	\$ 12.72	56.8	\$ 10.18	108.2	\$ 12.91	54.6	\$ 14.22
15 and under 35	845.6	\$ 33.01	298.1	\$ 32.54	144.0	\$ 28.03	269.9	\$ 33.10	133.6	\$ 39.25
35 and under 40	396.9	\$ 59.02	177.5	\$ 61.64	65.6	\$ 47.37	110.4	\$ 57.94	43.4	\$ 69.14
40	1212.6	\$ 75.07	341.8	\$ 75.65	267.1	\$ 63.65	353.8	\$ 75.41	249.9	\$ 85.74
Over 40 and under 44	255.1	\$ 76.57	81.5	\$ 82.25	69.7	\$ 60.75	69.7	\$ 75.83	34.2	\$ 96.81
44	216.4	\$ 91.40	49.9	\$ 89.02	70.2	\$ 74.89	57.8	\$ 99.22	38.5	\$112.82
Over 44 and under 49	539.6	\$ 84.76	143.1	\$ 90.77	175.6	\$ 66.04	134.1	\$ 89.68	86.8	\$105.10
49 and over	476.3	\$ 89.91	105.6	\$ 93.23	189.0	\$ 73.64	125.8	\$ 98.44	55.8	\$110.01
Total	4273.6	\$ 64.21	1309.2	\$ 63.02	1037.9	\$ 57.54	1229.8	\$ 64.11	696.7	\$ 76.58
<u>Men</u>										
1 and under 15	173.0	\$ 13.85	57.7	\$ 13.93	30.5	\$ 11.28	54.9	\$ 14.32	30.0	\$ 15.46
15 and under 35	390.2	\$ 34.45	129.2	\$ 34.02	73.3	\$ 29.16	119.2	\$ 34.54	68.5	\$ 40.78
35 and under 40	122.8	\$ 70.58	48.3	\$ 77.34	23.5	\$ 50.37	32.0	\$ 68.62	19.0	\$ 81.69
40	594.4	\$ 90.36	189.8	\$ 88.93	122.4	\$ 77.19	160.9	\$ 92.63	121.2	\$102.86
Over 40 and under 44	153.9	\$ 84.52	55.6	\$ 92.55	34.8	\$ 71.52	39.7	\$ 89.23	23.9	\$109.17
44	169.3	\$ 99.69	42.9	\$ 92.85	48.2	\$ 84.15	46.0	\$108.64	32.1	\$119.33
Over 44 and under 49	418.1	\$ 92.89	126.3	\$ 93.92	113.9	\$ 75.70	105.0	\$ 97.36	72.9	\$111.54
49 and over	442.1	\$ 91.92	100.8	\$ 99.00	172.0	\$ 75.75	116.7	\$100.88	52.6	\$111.38
Total	2463.9	\$ 76.44	750.7	\$ 75.65	618.7	\$ 66.77	674.4	\$ 77.91	420.2	\$ 89.73
<u>Women</u>										
1 and under 15	158.2	\$ 11.22	53.9	\$ 11.42	26.3	\$ 8.90	53.3	\$ 11.47	24.7	\$ 12.71
15 and under 35	455.3	\$ 31.77	168.9	\$ 31.41	70.6	\$ 26.86	150.7	\$ 31.95	65.1	\$ 37.65
35 and under 40	274.1	\$ 53.92	129.2	\$ 55.78	42.0	\$ 45.69	78.5	\$ 53.60	24.4	\$ 59.33
40	618.2	\$ 60.38	152.1	\$ 59.53	144.7	\$ 52.20	192.9	\$ 61.04	128.6	\$ 69.60
Over 40 and under 44	101.2	\$ 56.87	26.0	\$ 60.17	34.9	\$ 50.03	30.0	\$ 58.10	10.3	\$ 68.13
44	47.0	\$ 61.53	6.9	\$ 65.35	21.9	\$ 54.49	11.8	\$ 62.51	6.3	\$ 79.86
Over 44 and under 49	121.6	\$ 56.79	16.8	\$ 67.19	61.7	\$ 48.20	29.1	\$ 62.03	13.9	\$ 71.33
49 and over	34.2	\$ 63.85	4.8	\$ 81.95	17.0	\$ 52.40	9.1	\$ 67.10	3.3	\$ 88.03
Total	1809.7	\$ 47.56	558.5	\$ 46.04	419.2	\$ 43.91	555.4	\$ 47.36	276.5	\$ 56.58

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 14. Number and average straight-time weekly earnings of nonsupervisory employees in retail trade by weekly hours of work, by metropolitan and nonmetropolitan areas and sex, United States and regions, June 1961—Continued

Weekly hours of work	(In thousands)									
	United States		Northeast		South		North Central		West	
	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings
<u>Nonmetropolitan areas</u>										
<u>All nonsupervisory employees</u>										
1 and under 15	138.4	\$ 9.45	22.9	\$ 10.75	57.2	\$ 7.95	44.3	\$ 9.71	14.0	\$ 12.61
15 and under 35	271.1	\$ 26.01	54.7	\$ 31.02	80.9	\$ 23.86	98.7	\$ 27.40	36.9	\$ 34.24
35 and under 40	109.8	\$ 44.90	29.0	\$ 47.53	30.7	\$ 39.13	40.0	\$ 44.51	10.2	\$ 56.34
40	331.7	\$ 62.52	64.5	\$ 66.71	116.7	\$ 52.20	94.9	\$ 61.70	55.6	\$ 80.71
Over 40 and under 44	102.7	\$ 58.91	15.3	\$ 58.18	38.3	\$ 52.39	38.9	\$ 58.71	10.2	\$ 68.79
44	114.2	\$ 73.05	12.9	\$ 77.49	44.1	\$ 58.12	36.9	\$ 76.21	20.3	\$ 96.84
Over 44 and under 49	326.8	\$ 67.61	42.6	\$ 82.08	127.8	\$ 56.55	111.0	\$ 68.93	45.3	\$ 81.93
49 and over	427.7	\$ 72.75	28.6	\$ 86.13	213.7	\$ 63.09	149.5	\$ 78.37	35.9	\$ 96.29
Total	1822.4	\$ 56.06	270.4	\$ 57.82	709.4	\$ 49.28	614.2	\$ 57.36	228.3	\$ 71.52
<u>Men</u>										
1 and under 15	70.1	\$ 10.61	11.4	\$ 11.96	26.8	\$ 9.12	23.8	\$ 10.49	8.2	\$ 13.96
15 and under 35	127.6	\$ 29.23	24.1	\$ 33.64	42.7	\$ 23.92	43.5	\$ 28.81	17.2	\$ 37.28
35 and under 40	30.2	\$ 52.82	9.5	\$ 58.30	9.1	\$ 45.12	12.6	\$ 51.59	3.0	\$ 71.41
40	155.1	\$ 75.81	30.4	\$ 78.66	52.6	\$ 61.09	43.1	\$ 77.41	29.0	\$ 97.16
Over 40 and under 44	43.4	\$ 76.43	8.3	\$ 82.44	14.6	\$ 65.67	15.7	\$ 79.36	4.9	\$ 88.94
44	83.1	\$ 81.73	11.1	\$ 81.08	26.7	\$ 66.15	28.2	\$ 83.42	17.1	\$ 103.65
Over 44 and under 49	236.5	\$ 75.75	36.9	\$ 85.90	85.3	\$ 63.62	79.3	\$ 77.89	35.0	\$ 89.82
49 and over	396.9	\$ 76.62	27.8	\$ 86.70	194.1	\$ 64.97	141.0	\$ 79.98	33.9	\$ 97.71
Total	1142.8	\$ 66.03	155.5	\$ 69.59	452.0	\$ 56.76	387.1	\$ 68.54	148.2	\$ 83.94
<u>Women</u>										
1 and under 15	68.3	\$ 8.26	11.5	\$ 9.55	30.4	\$ 6.92	20.6	\$ 8.81	5.8	\$ 10.73
15 and under 35	143.6	\$ 26.92	30.6	\$ 28.96	38.1	\$ 23.79	55.2	\$ 26.29	19.6	\$ 31.58
35 and under 40	79.6	\$ 41.90	23.5	\$ 45.01	21.5	\$ 36.58	27.4	\$ 41.27	7.2	\$ 50.05
40	176.5	\$ 50.83	34.1	\$ 56.07	64.1	\$ 44.89	51.7	\$ 48.60	26.6	\$ 62.78
Over 40 and under 44	59.2	\$ 46.07	7.0	\$ 53.63	23.8	\$ 44.25	23.1	\$ 44.66	5.3	\$ 50.31
44	31.1	\$ 49.88	1.8	\$ 49.76	17.4	\$ 45.83	8.7	\$ 52.88	3.2	\$ 60.88
Over 44 and under 49	90.4	\$ 46.29	5.8	\$ 57.61	42.5	\$ 42.37	31.8	\$ 46.59	10.3	\$ 55.21
49 and over	30.8	\$ 48.70	.7	\$ 64.38	19.6	\$ 44.47	8.5	\$ 51.82	2.0	\$ 71.69
Total	679.6	\$ 39.29	114.9	\$ 41.82	257.5	\$ 36.13	227.1	\$ 38.28	80.1	\$ 48.50

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 15. Number and average straight-time weekly earnings of nonsupervisory employees in retail trade by weekly hours of work, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961

Item	(In thousands)									
	Enterprises with annual sales of \$1,000,000 or more									
	United States		Northeast		South		North Central		West	
	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings
All areas										
Establishments with annual sales of—										
\$250,000 or more:										
1 and under 15	187.2	\$ 12.44	54.5	\$ 12.94	41.2	\$ 10.11	63.2	\$ 12.69	28.2	\$ 14.31
15 and under 35	527.0	\$ 34.22	178.0	\$ 34.09	105.9	\$ 28.65	168.8	\$ 34.37	74.4	\$ 42.09
35 and under 40	297.1	\$ 58.92	135.3	\$ 51.07	52.2	\$ 46.56	81.5	\$ 58.22	28.1	\$ 73.66
40	904.8	\$ 75.34	224.4	\$ 77.69	214.3	\$ 63.96	282.7	\$ 75.56	178.4	\$ 86.01
Over 40 and under 44	200.7	\$ 76.69	59.4	\$ 86.20	58.8	\$ 62.93	55.4	\$ 77.88	27.0	\$ 98.11
44	154.2	\$ 92.38	24.9	\$ 92.46	52.2	\$ 75.29	42.5	\$ 95.53	34.6	\$ 114.28
Over 44 and under 49	283.1	\$ 88.56	61.9	\$ 97.02	101.0	\$ 71.01	74.0	\$ 91.30	46.1	\$ 111.23
49 and over	232.3	\$ 94.29	40.0	\$ 106.15	100.2	\$ 79.82	66.3	\$ 99.58	25.7	\$ 118.62
Total	2786.2	\$ 65.69	778.4	\$ 64.41	730.8	\$ 58.43	834.5	\$ 65.25	442.5	\$ 80.74
Less than \$250,000:										
1 and under 15	36.8	\$ 10.39	9.4	\$ 11.16	10.9	\$ 7.85	12.4	\$ 11.07	4.1	\$ 13.32
15 and under 35	58.2	\$ 28.69	17.7	\$ 26.83	12.1	\$ 23.58	21.7	\$ 29.23	6.7	\$ 41.04
35 and under 40	18.6	\$ 44.75	4.9	\$ 45.43	3.8	\$ 39.27	7.5	\$ 43.20	2.4	\$ 56.83
40	58.2	\$ 62.46	16.3	\$ 65.21	15.3	\$ 48.06	18.6	\$ 65.23	7.9	\$ 78.03
Over 40 and under 44	13.8	\$ 54.22	2.7	\$ 59.44	4.5	\$ 39.84	5.1	\$ 57.26	1.4	\$ 80.01
44	12.2	\$ 70.98	1.5	\$ 75.30	5.9	\$ 59.01	3.7	\$ 87.20	1.1	\$ 73.86
Over 44 and under 49	50.2	\$ 68.02	7.0	\$ 83.81	24.6	\$ 57.87	14.1	\$ 74.02	4.4	\$ 80.29
49 and over	33.5	\$ 69.62	3.1	\$ 95.50	19.3	\$ 57.05	9.5	\$ 81.83	1.6	\$ 99.43
Total	281.3	\$ 49.30	62.5	\$ 48.24	96.5	\$ 44.65	92.7	\$ 51.23	29.7	\$ 60.32
Enterprises with annual sales of less than \$1,000,000										
Establishments with annual sales of—										
\$250,000 or more:										
1 and under 15	57.5	\$ 11.73	18.4	\$ 12.41	12.3	\$ 9.86	18.1	\$ 11.80	8.6	\$ 12.81
15 and under 35	145.3	\$ 33.51	43.2	\$ 34.79	30.2	\$ 28.18	48.6	\$ 32.71	23.3	\$ 39.74
35 and under 40	73.4	\$ 56.97	27.2	\$ 59.55	13.2	\$ 47.62	24.8	\$ 55.17	8.1	\$ 69.05
40	209.5	\$ 77.99	53.2	\$ 79.42	45.7	\$ 65.99	61.7	\$ 74.50	48.9	\$ 92.05
Over 40 and under 44	64.4	\$ 68.85	16.6	\$ 75.73	16.7	\$ 59.59	22.6	\$ 65.12	8.4	\$ 83.77
44	79.9	\$ 87.29	18.9	\$ 87.73	20.8	\$ 69.36	25.5	\$ 93.16	14.7	\$ 101.99
Over 44 and under 49	202.0	\$ 80.76	47.1	\$ 88.02	57.4	\$ 64.55	67.3	\$ 81.69	30.2	\$ 98.16
49 and over	244.1	\$ 85.20	37.8	\$ 100.12	101.5	\$ 72.81	86.1	\$ 87.42	23.6	\$ 109.67
Total	1076.0	\$ 69.31	257.4	\$ 69.61	297.9	\$ 60.93	354.9	\$ 69.45	165.8	\$ 83.53
Less than \$250,000:										
1 and under 15	188.2	\$ 11.13	52.1	\$ 12.01	49.6	\$ 8.26	58.8	\$ 11.47	27.7	\$ 13.89
15 and under 35	386.2	\$ 28.31	114.0	\$ 29.42	76.6	\$ 23.42	129.5	\$ 27.90	66.1	\$ 32.91
35 and under 40	117.7	\$ 49.80	39.1	\$ 56.65	27.0	\$ 40.59	36.6	\$ 47.57	15.0	\$ 54.00
40	371.9	\$ 63.56	112.5	\$ 66.80	103.6	\$ 51.37	85.6	\$ 62.59	70.2	\$ 77.55
Over 40 and under 44	78.9	\$ 58.41	18.0	\$ 67.61	27.9	\$ 48.80	25.4	\$ 58.42	7.6	\$ 71.94
44	84.3	\$ 71.58	17.5	\$ 78.18	35.4	\$ 59.29	23.0	\$ 77.79	8.5	\$ 92.38
Over 44 and under 49	331.2	\$ 69.56	69.8	\$ 82.48	120.5	\$ 54.18	89.7	\$ 71.12	51.3	\$ 85.35
49 and over	394.1	\$ 73.35	53.3	\$ 85.95	181.6	\$ 60.05	113.4	\$ 81.07	40.7	\$ 93.13
Total	1952.4	\$ 53.84	481.2	\$ 56.22	622.1	\$ 47.43	561.9	\$ 53.79	287.1	\$ 63.78

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 15. Number and average straight-time weekly earnings of nonsupervisory employees in retail trade by weekly hours of work, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

Item	(In thousands)									
	Enterprises with annual sales of \$1,000,000 or more									
	United States		Northeast		South		North Central		West	
	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings
Metropolitan areas										
Establishments with annual sales of—										
\$250,000 or more:										
1 and under 15	149.5	\$ 12.66	47.2	\$ 12.95	27.2	\$ 10.65	51.6	\$ 13.09	23.5	\$ 14.71
15 and under 35	440.2	\$ 34.90	156.9	\$ 34.19	80.6	\$ 29.44	139.2	\$ 35.44	63.5	\$ 42.43
35 and under 40	260.9	\$ 60.62	125.9	\$ 61.84	42.0	\$ 48.00	68.7	\$ 60.95	24.3	\$ 75.25
40	758.5	\$ 76.74	191.3	\$ 78.32	169.2	\$ 65.79	244.3	\$ 76.99	153.7	\$ 86.43
Over 40 and under 44	161.9	\$ 81.65	52.7	\$ 87.38	44.4	\$ 63.82	42.0	\$ 82.55	22.7	\$101.48
44	122.3	\$ 96.25	21.5	\$ 94.08	41.8	\$ 78.53	30.3	\$101.98	28.7	\$117.61
Over 44 and under 49	219.1	\$ 92.34	52.2	\$ 99.18	74.8	\$ 72.90	55.2	\$ 116.00	36.9	\$116.61
49 and over	158.0	\$ 99.91	35.6	\$107.81	64.7	\$ 84.50	42.3	\$107.91	15.4	\$124.46
Total	2270.4	\$ 67.09	683.4	\$ 64.95	544.8	\$ 60.30	673.6	\$ 66.84	368.6	\$ 81.50
Less than \$250,000:										
1 and under 15	26.6	\$ 11.25	8.3	\$ 11.28	6.5	\$ 8.59	8.3	\$ 12.38	3.4	\$ 13.55
15 and under 35	43.5	\$ 29.07	15.9	\$ 26.80	7.8	\$ 24.80	14.7	\$ 29.77	5.1	\$ 40.61
35 and under 40	13.4	\$ 46.89	4.1	\$ 46.35	2.2	\$ 43.22	5.1	\$ 44.56	1.9	\$ 48.66
40	42.6	\$ 65.06	14.3	\$ 66.04	9.9	\$ 49.20	12.7	\$ 72.55	5.9	\$ 80.39
Over 40 and under 44	9.0	\$ 57.54	2.3	\$ 58.98	2.8	\$ 40.77	3.0	\$ 63.58	.9	\$ 84.64
44	5.9	\$ 70.51	1.2	\$ 75.31	2.6	\$ 54.46	1.6	\$ 90.62	.5	\$ 78.27
Over 44 and under 49	34.5	\$ 69.94	5.9	\$ 84.29	18.2	\$ 59.91	7.2	\$ 76.79	3.1	\$ 85.28
49 and over	19.7	\$ 72.11	2.4	\$ 93.67	11.1	\$ 56.45	5.0	\$ 89.00	1.1	\$106.03
Total	195.4	\$ 50.08	54.5	\$ 47.77	61.2	\$ 45.85	57.6	\$ 52.50	22.1	\$ 60.80
Enterprises with annual sales of less than \$1,000,000										
Establishments with annual sales of—										
\$250,000 or more:										
1 and under 15	36.0	\$ 13.06	12.9	\$ 13.71	5.3	\$ 11.38	10.7	\$ 13.08	7.2	\$ 13.09
15 and under 35	95.0	\$ 35.52	30.7	\$ 35.35	16.6	\$ 31.32	30.3	\$ 34.80	17.4	\$ 41.04
35 and under 40	44.6	\$ 62.64	16.8	\$ 67.23	8.5	\$ 52.09	13.6	\$ 59.16	5.7	\$ 73.21
40	148.4	\$ 82.34	42.0	\$ 84.28	31.1	\$ 70.30	40.5	\$ 79.04	34.8	\$ 94.58
Over 40 and under 44	39.1	\$ 74.73	12.1	\$ 80.26	9.9	\$ 62.74	12.0	\$ 69.64	5.2	\$ 96.57
44	46.0	\$ 92.79	14.7	\$ 89.63	10.4	\$ 74.29	15.2	\$104.40	5.7	\$103.78
Over 44 and under 49	103.1	\$ 87.06	28.1	\$ 89.33	31.4	\$ 65.78	27.1	\$ 95.76	16.6	\$109.27
49 and over	95.5	\$ 96.38	22.0	\$103.93	35.2	\$ 79.18	23.8	\$104.23	14.5	\$113.76
Total	607.7	\$ 72.77	179.2	\$ 72.59	148.3	\$ 63.70	173.2	\$ 73.31	107.1	\$ 84.65
Less than \$250,000:										
1 and under 15	119.1	\$ 12.43	43.1	\$ 12.45	17.8	\$ 9.69	37.6	\$ 12.74	20.5	\$ 14.17
15 and under 35	266.8	\$ 29.64	94.7	\$ 29.86	39.0	\$ 24.37	85.7	\$ 29.26	47.5	\$ 34.20
35 and under 40	78.0	\$ 53.96	30.6	\$ 59.86	12.8	\$ 42.87	23.1	\$ 51.25	11.5	\$ 55.94
40	262.9	\$ 67.63	94.2	\$ 68.57	56.9	\$ 56.18	56.3	\$ 66.58	55.5	\$ 78.85
Over 40 and under 44	45.0	\$ 63.74	14.4	\$ 68.88	12.7	\$ 52.82	12.7	\$ 62.29	5.3	\$ 79.27
44	42.2	\$ 78.74	12.5	\$ 80.90	15.4	\$ 68.85	10.8	\$ 85.48	3.5	\$ 93.48
Over 44 and under 49	183.0	\$ 77.18	56.9	\$ 84.44	51.2	\$ 58.34	44.6	\$ 80.27	30.3	\$ 90.83
49 and over	203.1	\$ 80.81	45.6	\$ 86.81	78.0	\$ 64.60	54.6	\$ 89.44	24.9	\$ 99.08
Total	1200.1	\$ 56.74	392.1	\$ 57.36	283.7	\$ 51.52	325.3	\$ 55.59	199.0	\$ 64.80

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 15. Number and average straight-time weekly earnings of nonsupervisory employees in retail trade by weekly hours of work, by enterprise and establishment sales-size classes and metropolitan and nonmetropolitan areas, United States and regions, June 1961—Continued

Item	Enterprises with annual sales of \$1,000,000 or more									
	United States		Northeast		South		North Central		West	
	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings	Number of employees	Average weekly earnings
Nonmetropolitan areas										
Establishments with annual sales of—										
\$250,000 or more:										
1 and under 15	37.7	\$ 10.79	7.3	\$ 12.89	14.0	\$ 9.07	11.6	\$ 10.94	4.7	\$ 12.30
15 and under 35	86.8	\$ 30.72	21.1	\$ 33.39	25.3	\$ 26.14	29.6	\$ 29.31	10.8	\$ 40.05
35 and under 40	36.2	\$ 46.66	9.3	\$ 50.70	10.2	\$ 40.65	12.8	\$ 43.55	3.8	\$ 63.43
40	146.3	\$ 68.07	33.1	\$ 74.04	50.0	\$ 57.76	38.4	\$ 66.47	24.8	\$ 83.43
Over 40 and under 44	38.8	\$ 66.34	6.7	\$ 76.86	14.4	\$ 60.17	13.4	\$ 63.23	4.3	\$ 80.30
44	31.9	\$ 77.55	3.4	\$ 82.28	10.4	\$ 62.22	12.2	\$ 79.57	5.8	\$ 97.87
Over 44 and under 49	64.0	\$ 75.64	9.7	\$ 85.31	26.2	\$ 65.62	18.9	\$ 77.56	9.3	\$ 89.89
49 and over	74.3	\$ 82.32	4.4	\$ 92.62	35.6	\$ 71.30	24.0	\$ 84.86	10.3	\$109.94
Total	515.8	\$ 59.54	95.0	\$ 60.49	186.1	\$ 52.97	160.9	\$ 58.55	73.9	\$ 76.91
Less than \$250,000:										
1 and under 15	10.3	\$ 8.14	1.1	\$ 10.21	4.4	\$ 6.75	4.1	\$ 8.44	.7	\$ 12.20
15 and under 35	14.6	\$ 27.53	1.8	\$ 27.08	4.3	\$ 21.36	7.1	\$ 28.10	1.6	\$ 42.48
35 and under 40	5.1	\$ 39.16	.7	\$ 40.74	1.6	\$ 33.56	2.4	\$ 40.26	.5	\$ 49.49
40	15.3	\$ 52.42	2.0	\$ 59.16	5.4	\$ 45.98	5.9	\$ 49.64	2.0	\$ 71.15
Over 40 and under 44	4.7	\$ 47.91	.4	\$ 62.30	1.8	\$ 38.38	2.1	\$ 48.46	.5	\$ 70.56
44	6.3	\$ 71.43	.3	\$ 75.29	3.2	\$ 62.69	2.1	\$ 84.59	.6	\$ 70.08
Over 44 and under 49	15.7	\$ 63.82	1.1	\$ 81.29	6.4	\$ 52.09	6.9	\$ 71.10	1.3	\$ 68.36
49 and over	13.8	\$ 66.08	.7	\$101.96	8.2	\$ 57.86	4.4	\$ 73.70	.5	\$ 84.58
Total	85.9	\$ 47.50	8.0	\$ 51.12	35.3	\$ 42.51	35.1	\$ 49.08	7.6	\$ 58.54
Enterprises with annual sales of less than \$1,000,000										
Establishments with annual sales of—										
\$250,000 or more:										
1 and under 15	21.4	\$ 9.49	5.6	\$ 9.39	7.0	\$ 8.72	7.5	\$ 9.97	1.4	\$ 11.31
15 and under 35	50.4	\$ 29.74	12.5	\$ 33.43	13.7	\$ 24.37	18.3	\$ 29.26	5.9	\$ 35.88
35 and under 40	28.8	\$ 48.19	10.5	\$ 47.25	4.7	\$ 39.42	11.2	\$ 50.35	2.4	\$ 59.20
40	61.1	\$ 67.41	11.2	\$ 61.21	14.7	\$ 56.86	21.2	\$ 65.83	14.0	\$ 85.77
Over 40 and under 44	25.2	\$ 59.74	4.6	\$ 63.73	6.9	\$ 55.08	10.6	\$ 60.02	3.2	\$ 63.13
44	33.9	\$ 79.85	4.2	\$ 81.05	10.4	\$ 64.46	10.3	\$ 76.67	9.0	\$100.85
Over 44 and under 49	98.8	\$ 74.18	19.0	\$ 86.08	26.0	\$ 63.06	40.2	\$ 72.20	13.7	\$ 84.66
49 and over	148.6	\$ 78.02	10.8	\$ 92.39	66.4	\$ 69.43	62.3	\$ 80.98	9.1	\$103.17
Total	468.3	\$ 64.81	78.3	\$ 62.74	149.7	\$ 58.17	181.7	\$ 65.75	58.6	\$ 81.40
Less than \$250,000:										
1 and under 15	69.1	\$ 8.90	9.0	\$ 9.91	31.7	\$ 7.46	21.1	\$ 9.20	7.2	\$ 13.11
15 and under 35	119.4	\$ 25.36	19.3	\$ 27.25	37.6	\$ 22.43	43.8	\$ 25.22	18.6	\$ 29.64
35 and under 40	39.7	\$ 41.66	8.4	\$ 44.97	14.2	\$ 38.54	13.6	\$ 41.32	3.5	\$ 47.63
40	109.0	\$ 53.74	18.3	\$ 57.63	46.6	\$ 45.48	29.3	\$ 54.93	14.7	\$ 72.64
Over 40 and under 44	33.9	\$ 51.31	3.7	\$ 62.61	15.3	\$ 45.47	12.7	\$ 54.57	2.2	\$ 54.28
44	42.1	\$ 64.40	5.0	\$ 71.33	20.0	\$ 51.94	12.2	\$ 70.99	4.9	\$ 91.59
Over 44 and under 49	148.3	\$ 60.16	12.9	\$ 73.84	69.3	\$ 51.10	45.1	\$ 62.07	21.1	\$ 77.48
49 and over	191.0	\$ 65.42	12.7	\$ 77.69	103.6	\$ 56.62	58.8	\$ 73.31	15.9	\$ 83.82
Total	752.4	\$ 49.20	89.2	\$ 51.17	338.4	\$ 44.00	236.6	\$ 51.29	88.2	\$ 61.44

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers. Because of rounding, sums of individual items may not equal totals.

Table 16. Building materials, hardware, and farm equipment

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50	.9	-	.7	.2	-	-	-	-	-	-
\$ 0.50 and under \$ 0.55	1.6	.1	1.1	.3	.1	1	-	1	-	-
\$ 0.55 and under \$ 0.60	.4	-	.3	.1	-	1	-	1	-	-
\$ 0.60 and under \$ 0.65	1.3	-	.9	.2	.1	1	-	2	-	-
\$ 0.65 and under \$ 0.70	1.3	.2	.8	.4	-	1	-	3	1	-
\$ 0.70 and under \$ 0.75	2.0	.1	1.1	.7	-	2	-	3	1	-
\$ 0.75 and under \$ 0.80	4.8	.1	2.7	2.0	-	2	1	5	2	-
\$ 0.80 and under \$ 0.85	3.9	.3	2.7	.9	-	3	1	7	3	-
\$ 0.85 and under \$ 0.90	4.2	.4	2.2	1.2	.4	4	1	9	3	1
\$ 0.90 and under \$ 0.95	4.3	.2	2.6	1.2	.2	5	1	10	4	1
\$ 0.95 and under \$ 1.00	3.7	.2	2.5	.9	.1	6	2	12	4	1
\$ 1.00 and under \$ 1.05	36.3	3.9	18.6	11.6	2.2	13	6	25	11	5
\$ 1.05 and under \$ 1.10	7.0	.4	4.6	1.7	.2	14	6	28	12	5
\$ 1.10 and under \$ 1.15	15.8	2.8	8.1	4.4	.6	18	9	33	14	5
\$ 1.15 and under \$ 1.20	13.4	1.7	7.4	3.0	1.3	20	11	38	16	7
\$ 1.20 and under \$ 1.25	13.2	1.1	6.9	4.4	.8	23	12	43	18	8
\$ 1.25 and under \$ 1.30	29.5	5.4	9.8	11.4	3.0	29	18	50	24	13
\$ 1.30 and under \$ 1.35	11.9	2.2	5.3	3.3	1.2	31	20	53	26	14
\$ 1.35 and under \$ 1.40	16.4	2.8	5.7	6.2	1.7	34	23	57	29	16
\$ 1.40 and under \$ 1.45	14.6	3.1	4.6	5.3	1.6	37	26	60	32	19
\$ 1.45 and under \$ 1.50	12.8	2.8	4.6	4.5	.9	40	29	63	35	20
\$ 1.50 and under \$ 1.60	44.6	9.9	11.2	18.0	5.4	49	39	71	45	27
\$ 1.60 and under \$ 1.70	27.1	6.3	6.1	11.9	2.9	54	46	75	51	31
\$ 1.70 and under \$ 1.80	29.0	6.7	5.5	11.7	5.2	60	53	79	58	38
\$ 1.80 and under \$ 1.90	23.5	5.9	5.4	8.7	3.4	65	59	82	62	43
\$ 1.90 and under \$ 2.00	17.0	3.4	3.5	7.1	3.1	68	63	85	66	47
\$ 2.00 and under \$ 2.10	29.3	8.0	5.3	12.3	3.7	74	71	88	73	52
\$ 2.10 and under \$ 2.20	13.5	3.7	2.3	5.3	2.2	77	75	90	76	55
\$ 2.20 and under \$ 2.30	17.5	4.1	3.1	6.8	3.5	80	79	92	80	60
\$ 2.30 and under \$ 2.40	10.4	2.8	1.3	4.7	1.7	82	82	93	82	63
\$ 2.40 and under \$ 2.50	10.1	2.5	.7	4.0	2.9	84	85	93	84	67
\$ 2.50 and under \$ 2.60	13.7	2.7	2.0	6.1	2.8	87	87	95	88	70
\$ 2.60 and under \$ 2.70	10.0	2.1	1.0	4.6	2.2	89	90	95	90	73
\$ 2.70 and under \$ 2.80	8.0	1.5	1.1	3.1	2.3	91	91	96	92	77
\$ 2.80 and under \$ 2.90	7.3	1.5	.8	2.7	2.4	92	93	97	93	80
\$ 2.90 and under \$ 3.00	4.8	1.1	.3	2.0	1.4	93	94	97	94	82
\$ 3.00 and over	33.7	5.9	4.4	10.1	13.2	100	100	100	100	100
Total	498.8	95.8	147.4	182.8	72.8	100	100	100	100	100
Average hourly earnings	\$1.78	\$1.89	\$1.45	\$1.82	\$2.23	\$1.78	\$1.89	\$1.45	\$1.82	\$2.23

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 17. General merchandise

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$0.50	8.3	.1	7.5	.8	-	1	-	2	-	-
\$0.50 and under \$0.55	11.6	-	10.3	1.2	-	1	-	5	-	-
\$0.55 and under \$0.60	6.5	-	5.5	.9	-	2	-	6	1	-
\$0.60 and under \$0.65	15.3	1.6	11.1	2.5	.1	3	-	9	1	-
\$0.65 and under \$0.70	13.5	.1	10.7	2.7	.1	4	-	12	2	-
\$0.70 and under \$0.75	16.0	1.3	10.7	3.9	.2	5	1	15	3	-
\$0.75 and under \$0.80	41.8	1.0	25.9	14.4	.6	8	1	22	6	1
\$0.80 and under \$0.85	23.7	1.1	14.6	7.3	.7	10	1	25	8	1
\$0.85 and under \$0.90	44.7	6.6	18.9	18.5	.7	13	3	30	12	1
\$0.90 and under \$0.95	35.2	4.5	16.6	12.4	1.7	16	4	35	15	2
\$0.95 and under \$1.00	21.3	1.5	9.5	8.7	1.7	17	5	37	17	3
\$1.00 and under \$1.05	178.1	72.9	47.0	45.5	12.7	30	24	50	27	10
\$1.05 and under \$1.10	59.4	21.0	15.5	18.1	4.7	34	30	54	32	12
\$1.10 and under \$1.15	87.1	30.1	18.9	26.4	11.7	41	38	59	38	18
\$1.15 and under \$1.20	66.2	21.9	12.8	22.2	9.4	46	44	62	43	23
\$1.20 and under \$1.25	52.4	17.6	10.8	17.8	6.2	49	48	65	47	26
\$1.25 and under \$1.30	91.8	28.0	19.6	29.1	15.0	56	56	70	54	34
\$1.30 and under \$1.35	50.0	14.4	10.2	18.0	7.4	60	60	73	58	38
\$1.35 and under \$1.40	51.4	15.4	11.2	17.2	7.6	63	64	76	62	42
\$1.40 and under \$1.45	42.6	11.2	8.1	15.0	8.2	67	67	78	65	46
\$1.45 and under \$1.50	34.6	11.2	6.4	10.9	6.2	69	70	80	68	49
\$1.50 and under \$1.60	78.2	20.5	15.1	26.7	15.9	75	75	84	74	52
\$1.60 and under \$1.70	57.3	15.7	10.3	19.2	12.1	79	79	86	78	64
\$1.70 and under \$1.80	50.4	14.5	9.1	15.2	11.6	83	83	89	82	70
\$1.80 and under \$1.90	37.5	10.9	6.3	10.8	9.5	85	86	90	84	75
\$1.90 and under \$2.00	24.0	7.1	3.7	7.5	5.7	87	88	91	86	78
\$2.00 and under \$2.10	29.5	7.9	5.2	9.8	6.6	89	90	93	88	81
\$2.10 and under \$2.20	22.3	6.3	4.2	7.3	4.5	91	92	94	90	84
\$2.20 and under \$2.30	19.2	5.9	3.3	6.5	3.5	92	93	95	92	86
\$2.30 and under \$2.40	16.7	3.7	3.3	5.6	4.1	93	94	96	93	88
\$2.40 and under \$2.50	15.7	2.9	2.3	3.8	6.8	94	95	96	94	91
\$2.50 and under \$2.60	12.9	3.2	2.5	4.2	2.9	95	96	97	95	93
\$2.60 and under \$2.70	10.4	1.7	1.8	4.6	2.3	96	97	97	96	94
\$2.70 and under \$2.80	8.6	2.1	1.0	3.8	1.7	97	97	98	97	95
\$2.80 and under \$2.90	6.6	1.7	1.0	2.5	1.4	97	98	98	97	95
\$2.90 and under \$3.00	4.7	1.0	.9	1.5	1.3	98	98	98	98	96
\$3.00 and over	32.9	8.0	6.9	10.6	7.4	100	100	100	100	100
Total	1378.5	374.5	378.8	433.2	192.0	100	100	100	100	100
Average hourly earnings	\$1.43	\$1.47	\$1.23	\$1.46	\$1.70	\$1.43	\$1.47	\$1.23	\$1.46	\$1.70

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 18. Department stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50 -----	1.6	.1	1.4	.1	-	-	-	1	-	-
\$ 0.50 and under \$ 0.55 -----	1.2	-	1.1	.1	-	-	-	1	-	-
\$ 0.55 and under \$ 0.60 -----	.9	-	.8	.1	-	-	-	2	-	-
\$ 0.60 and under \$ 0.65 -----	1.5	-	1.1	.3	-	1	-	2	-	-
\$ 0.65 and under \$ 0.70 -----	1.9	.1	1.5	.3	-	1	-	3	-	-
\$ 0.70 and under \$ 0.75 -----	3.3	.1	2.4	.7	-	1	-	4	1	-
\$ 0.75 and under \$ 0.80 -----	9.7	.4	6.4	2.8	-	3	-	7	2	-
\$ 0.80 and under \$ 0.85 -----	5.8	.3	3.4	2.1	-	3	-	9	2	-
\$ 0.85 and under \$ 0.90 -----	13.7	1.3	7.7	4.6	-	5	1	13	4	-
\$ 0.90 and under \$ 0.95 -----	9.6	.4	5.7	3.4	.2	6	1	16	6	-
\$ 0.95 and under \$ 1.00 -----	7.5	.4	4.0	2.5	.6	7	1	18	7	1
\$ 1.00 and under \$ 1.05 -----	82.8	27.5	27.9	23.6	3.7	17	14	32	16	4
\$ 1.05 and under \$ 1.10 -----	31.2	9.9	9.9	10.0	1.4	21	18	36	19	5
\$ 1.10 and under \$ 1.15 -----	52.1	16.7	12.8	17.4	5.2	28	26	43	26	10
\$ 1.15 and under \$ 1.20 -----	42.6	13.7	9.2	14.6	5.0	33	32	47	32	14
\$ 1.20 and under \$ 1.25 -----	34.0	10.8	7.8	12.1	3.2	37	37	51	36	17
\$ 1.25 and under \$ 1.30 -----	61.8	17.1	13.8	21.0	9.9	45	45	58	44	25
\$ 1.30 and under \$ 1.35 -----	36.4	10.2	7.4	13.9	4.9	50	49	62	50	29
\$ 1.35 and under \$ 1.40 -----	36.3	9.9	7.7	13.1	5.6	54	54	66	55	34
\$ 1.40 and under \$ 1.45 -----	32.6	9.6	6.6	11.2	5.2	58	58	69	59	38
\$ 1.45 and under \$ 1.50 -----	24.2	8.4	5.0	7.8	3.0	61	62	71	62	41
\$ 1.50 and under \$ 1.60 -----	59.0	15.7	11.2	19.8	12.3	69	69	77	70	51
\$ 1.60 and under \$ 1.70 -----	43.0	12.5	7.6	13.2	9.8	74	75	81	75	60
\$ 1.70 and under \$ 1.80 -----	34.7	9.7	6.3	10.3	8.4	78	79	84	79	67
\$ 1.80 and under \$ 1.90 -----	26.8	8.1	4.6	6.9	7.1	82	83	86	81	73
\$ 1.90 and under \$ 2.00 -----	17.3	5.6	2.7	4.7	4.3	84	85	87	83	77
\$ 2.00 and under \$ 2.10 -----	19.6	6.0	3.8	5.4	4.5	86	88	89	85	80
\$ 2.10 and under \$ 2.20 -----	16.2	4.2	3.4	5.4	3.1	88	90	91	87	83
\$ 2.20 and under \$ 2.30 -----	13.6	4.0	2.3	4.8	2.4	90	91	92	89	85
\$ 2.30 and under \$ 2.40 -----	11.6	2.9	2.6	3.9	2.2	91	93	93	91	87
\$ 2.40 and under \$ 2.50 -----	8.4	2.1	1.8	2.8	1.7	92	94	94	92	89
\$ 2.50 and under \$ 2.60 -----	9.3	2.2	1.8	3.2	2.1	94	95	95	93	90
\$ 2.60 and under \$ 2.70 -----	7.2	1.4	1.4	2.8	1.5	94	95	96	94	92
\$ 2.70 and under \$ 2.80 -----	6.1	1.4	1.0	2.5	1.3	95	96	96	95	93
\$ 2.80 and under \$ 2.90 -----	5.3	1.1	.8	2.1	1.3	96	96	97	96	94
\$ 2.90 and under \$ 3.00 -----	3.3	.6	.6	1.3	.8	96	97	97	96	95
\$ 3.00 and over -----	29.5	7.1	6.1	9.9	6.4	100	100	100	100	100
Total -----	801.7	221.6	201.7	260.9	117.6	100	100	100	100	100
Average hourly earnings -----	\$1.57	\$1.58	\$1.41	\$1.58	\$1.79	\$1.57	\$1.58	\$1.41	\$1.58	\$1.79

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 19. Limited price variety stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$0.50	2.5	-	2.3	.2	-	1	-	2	-	-
\$0.50 and under \$0.55	3.8	-	3.5	.3	-	2	-	6	1	-
\$0.55 and under \$0.60	2.3	-	2.0	.3	-	3	-	8	1	-
\$0.60 and under \$0.65	6.2	.1	4.9	1.2	-	5	-	14	2	-
\$0.65 and under \$0.70	6.5	-	5.3	1.2	-	7	-	19	4	-
\$0.70 and under \$0.75	7.4	.1	5.1	2.2	.1	10	-	25	6	-
\$0.75 and under \$0.80	21.8	.5	13.1	7.9	.4	17	1	39	16	1
\$0.80 and under \$0.85	13.6	.8	7.9	4.7	.2	22	2	47	21	2
\$0.85 and under \$0.90	25.0	5.2	8.7	10.8	.2	30	8	57	34	3
\$0.90 and under \$0.95	20.6	3.9	7.9	7.4	1.3	37	13	65	43	6
\$0.95 and under \$1.00	9.2	.9	3.8	4.2	.3	40	14	69	47	7
\$1.00 and under \$1.05	52.4	26.2	10.1	11.0	5.0	58	45	80	61	21
\$1.05 and under \$1.10	20.8	8.6	3.9	5.7	2.6	65	55	84	67	29
\$1.10 and under \$1.15	22.4	8.6	3.1	6.1	4.5	72	65	88	74	42
\$1.15 and under \$1.20	14.6	5.7	2.0	3.5	3.4	77	72	90	78	51
\$1.20 and under \$1.25	10.5	3.8	1.0	3.4	2.4	81	76	91	82	58
\$1.25 and under \$1.30	13.6	4.5	2.4	3.2	3.4	85	82	93	86	68
\$1.30 and under \$1.35	6.3	2.0	.6	2.2	1.5	87	84	94	89	72
\$1.35 and under \$1.40	6.3	2.5	1.3	1.3	1.1	89	87	96	90	76
\$1.40 and under \$1.45	4.1	.9	.5	.7	2.0	91	88	96	91	81
\$1.45 and under \$1.50	3.3	1.0	.3	.7	1.4	92	89	96	92	85
\$1.50 and under \$1.60	6.3	1.9	1.2	1.8	1.4	94	92	98	94	89
\$1.60 and under \$1.70	4.0	1.2	.8	1.1	1.0	95	93	98	95	92
\$1.70 and under \$1.80	3.4	1.5	.4	1.0	.5	97	95	99	97	94
\$1.80 and under \$1.90	2.8	1.1	.4	.7	.6	97	96	99	97	95
\$1.90 and under \$2.00	1.2	.4	.2	.4	.2	98	96	99	98	96
\$2.00 and under \$2.10	1.9	.6	.2	.6	.5	98	97	99	99	97
\$2.10 and under \$2.20	1.0	.4	-	.3	.3	99	98	99	99	98
\$2.20 and under \$2.30	.9	.6	-	.2	.1	99	98	99	99	99
\$2.30 and under \$2.40	.5	.2	-	.2	.2	99	99	99	99	99
\$2.40 and under \$2.50	.3	.2	-	-	-	99	99	99	99	99
\$2.50 and under \$2.60	.6	.3	-	.1	.1	99	99	99	99	99
\$2.60 and under \$2.70	.2	.1	-	-	-	99	99	99	99	99
\$2.70 and under \$2.80	.2	.2	-	-	.1	99	99	99	99	99
\$2.80 and under \$2.90	.2	.1	-	.1	-	99	99	99	99	99
\$2.90 and under \$3.00	.1	-	-	-	-	99	99	99	99	99
\$3.00 and over	.5	.3	-	.1	.1	100	100	100	100	100
Total	297.4	84.2	93.2	85.1	35.0	100	100	100	100	100
Average hourly earnings	\$1.08	\$1.20	\$.91	\$1.07	\$1.28	\$1.08	\$1.20	\$.91	\$1.07	\$1.28

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 20. Food

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$0.50	8.6	.1	7.8	.7	-	1	-	2	-	-
\$0.50 and under \$0.55	15.1	.2	10.1	4.7	-	2	-	5	1	-
\$0.55 and under \$0.60	4.9	.1	3.8	1.1	-	2	-	6	2	-
\$0.60 and under \$0.65	16.0	.5	10.8	4.3	.5	4	-	10	3	-
\$0.65 and under \$0.70	12.4	.5	7.9	3.6	.4	4	-	12	4	-
\$0.70 and under \$0.75	12.4	.1	8.7	3.3	.3	5	-	15	5	1
\$0.75 and under \$0.80	39.9	1.1	22.4	15.2	1.1	9	1	21	9	1
\$0.80 and under \$0.85	21.6	.7	12.9	5.8	2.2	10	1	25	10	2
\$0.85 and under \$0.90	23.9	3.4	10.5	8.6	1.5	12	2	28	12	3
\$0.90 and under \$0.95	23.9	2.9	8.6	10.2	2.1	14	3	31	15	4
\$0.95 and under \$1.00	10.8	.4	5.7	4.7	.1	15	3	33	16	4
\$1.00 and under \$1.05	122.3	38.7	35.1	37.3	11.1	25	13	43	26	10
\$1.05 and under \$1.10	20.3	4.3	9.3	5.6	1.1	26	15	46	27	11
\$1.10 and under \$1.15	45.1	14.5	14.6	12.7	3.3	30	19	50	31	12
\$1.15 and under \$1.20	28.8	6.9	11.0	8.7	2.1	32	20	53	33	14
\$1.20 and under \$1.25	26.2	7.2	8.7	8.6	1.7	34	22	56	35	14
\$1.25 and under \$1.30	72.0	23.0	18.0	22.5	8.5	40	29	61	41	19
\$1.30 and under \$1.35	33.4	11.5	10.1	9.3	2.4	42	32	64	44	20
\$1.35 and under \$1.40	34.9	13.1	9.6	8.5	3.7	45	36	67	46	22
\$1.40 and under \$1.45	26.0	7.1	6.2	10.3	2.4	47	37	69	48	23
\$1.45 and under \$1.50	30.2	10.4	5.3	6.3	8.3	49	40	71	50	28
\$1.50 and under \$1.60	72.1	21.6	15.6	24.4	10.4	55	46	75	56	33
\$1.60 and under \$1.70	51.8	18.9	11.8	16.9	4.1	59	51	79	61	35
\$1.70 and under \$1.80	54.0	20.7	10.1	18.2	5.0	63	57	82	66	38
\$1.80 and under \$1.90	49.9	17.6	12.2	15.5	4.6	67	62	86	70	40
\$1.90 and under \$2.00	43.9	16.6	7.9	13.8	5.6	71	67	88	73	43
\$2.00 and under \$2.10	66.5	25.0	11.9	20.8	8.7	76	73	92	79	48
\$2.10 and under \$2.20	40.9	14.0	5.8	15.8	5.2	79	77	93	83	51
\$2.20 and under \$2.30	36.2	15.0	3.6	11.8	5.9	82	81	94	86	54
\$2.30 and under \$2.40	27.0	7.7	2.9	8.2	8.2	84	84	95	88	58
\$2.40 and under \$2.50	29.9	9.9	4.2	6.6	9.2	86	86	96	90	63
\$2.50 and under \$2.60	25.4	6.8	3.5	6.8	8.3	88	88	97	92	67
\$2.60 and under \$2.70	23.1	8.7	3.5	5.6	5.2	90	91	99	93	70
\$2.70 and under \$2.80	45.8	11.4	1.2	6.8	26.4	94	94	99	95	84
\$2.80 and under \$2.90	19.9	7.2	1.2	4.8	6.7	95	96	99	96	87
\$2.90 and under \$3.00	12.9	4.3	.4	1.7	6.5	96	97	99	97	91
\$3.00 and over	44.7	11.4	2.1	13.4	17.8	100	100	100	100	100
Total	1272.6	363.6	335.1	383.4	190.6	100	100	100	100	100
Average hourly earnings	\$1.67	\$1.83	\$1.29	\$1.63	\$2.17	\$1.67	\$1.83	\$1.29	\$1.63	\$2.17

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 21. Grocery stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings,
United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$0.50	7.0	-	6.4	.6	-	1	-	2	-	-
\$0.50 and under \$0.55	12.8	.2	9.4	3.2	-	2	-	5	1	-
\$0.55 and under \$0.60	4.2	-	3.2	1.0	-	2	-	6	2	-
\$0.60 and under \$0.65	13.5	.3	9.5	3.3	.5	4	-	9	3	-
\$0.65 and under \$0.70	9.7	.1	6.3	3.1	.1	4	-	11	4	-
\$0.70 and under \$0.75	10.4	-	7.5	2.6	.3	5	-	14	4	1
\$0.75 and under \$0.80	33.2	.4	18.8	13.1	.8	9	-	20	9	1
\$0.80 and under \$0.85	16.1	.4	10.3	3.5	1.9	10	1	23	10	2
\$0.85 and under \$0.90	17.5	1.8	8.7	5.8	1.2	12	1	26	11	3
\$0.90 and under \$0.95	18.8	1.8	7.4	7.6	2.1	14	2	29	14	4
\$0.95 and under \$1.00	9.5	.3	5.6	3.6	-	14	2	31	15	4
\$1.00 and under \$1.05	91.0	21.1	33.0	27.3	9.6	23	10	41	24	10
\$1.05 and under \$1.10	15.4	2.5	7.5	4.5	1.0	25	11	44	25	11
\$1.10 and under \$1.15	32.9	7.6	13.2	9.4	2.7	28	13	48	28	12
\$1.15 and under \$1.20	23.8	4.2	10.5	7.6	1.6	30	15	52	30	13
\$1.20 and under \$1.25	22.0	5.5	8.4	6.6	1.5	32	17	54	32	14
\$1.25 and under \$1.30	53.2	14.2	15.4	17.5	6.1	37	22	60	38	18
\$1.30 and under \$1.35	28.9	8.5	9.8	8.3	2.3	40	25	63	41	19
\$1.35 and under \$1.40	28.7	11.1	8.5	6.4	2.7	42	29	66	43	21
\$1.40 and under \$1.45	22.2	5.3	6.2	8.5	2.2	45	31	68	45	22
\$1.45 and under \$1.50	25.3	7.4	4.9	5.4	7.6	47	34	69	47	27
\$1.50 and under \$1.60	61.0	16.1	14.8	21.4	8.6	53	40	74	54	32
\$1.60 and under \$1.70	44.0	13.6	11.5	15.4	3.4	57	45	78	59	34
\$1.70 and under \$1.80	48.1	18.6	9.5	15.8	4.2	61	52	81	64	37
\$1.80 and under \$1.90	43.7	15.1	10.7	14.1	3.8	66	57	85	68	39
\$1.90 and under \$2.00	36.8	13.0	7.5	12.9	3.4	69	62	87	72	41
\$2.00 and under \$2.10	59.0	21.4	11.4	17.9	8.3	75	70	91	78	46
\$2.10 and under \$2.20	38.7	12.7	5.8	15.0	5.1	78	75	93	82	50
\$2.20 and under \$2.30	30.5	12.1	3.6	10.0	4.8	81	79	94	86	52
\$2.30 and under \$2.40	24.4	6.4	2.9	7.5	7.6	84	82	95	88	57
\$2.40 and under \$2.50	27.5	9.6	4.2	5.8	8.0	86	85	96	90	62
\$2.50 and under \$2.60	22.2	6.1	3.3	5.3	7.5	88	87	97	91	67
\$2.60 and under \$2.70	20.0	7.3	3.5	4.7	4.5	90	90	98	93	69
\$2.70 and under \$2.80	42.0	8.8	1.2	5.8	26.1	94	93	99	95	85
\$2.80 and under \$2.90	18.1	6.6	1.2	4.3	5.9	96	96	99	96	89
\$2.90 and under \$3.00	10.4	3.2	.4	1.6	5.2	97	97	99	97	92
\$3.00 and over	34.1	8.4	2.1	10.8	12.8	100	100	100	100	100
Total	1056.7	271.8	304.1	317.4	163.5	100	100	100	100	100
Average hourly earnings	\$1.69	\$1.90	\$1.31	\$1.66	\$2.18	\$1.69	\$1.90	\$1.31	\$1.66	\$2.18

NOTE: See appendix A for definitions of terms and employment estimates.
Dashes indicate less than 50 workers or less than 0.5 percent.
Because of rounding, sums of individual items may not equal totals.

Table 22. Automotive dealers and gasoline service stations

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50	8.0	.2	6.7	.8	.3	1	-	2	-	-
\$ 0.50 and under \$ 0.55	7.0	1.1	4.7	1.1	.2	1	1	3	1	-
\$ 0.55 and under \$ 0.60	8.1	.4	6.8	.8	.1	2	1	5	1	-
\$ 0.60 and under \$ 0.65	9.7	.3	8.8	.4	.1	3	1	7	1	-
\$ 0.65 and under \$ 0.70	8.2	-	6.9	.9	.4	4	1	9	1	1
\$ 0.70 and under \$ 0.75	8.8	.2	6.6	1.7	.3	4	1	11	2	1
\$ 0.75 and under \$ 0.80	19.6	.7	15.8	2.8	.3	6	1	15	3	1
\$ 0.80 and under \$ 0.85	24.1	.1	21.3	2.3	.3	8	1	21	3	1
\$ 0.85 and under \$ 0.90	11.1	.3	7.0	3.2	.7	9	1	23	4	1
\$ 0.90 and under \$ 0.95	18.6	.3	14.4	3.0	.8	11	2	27	5	2
\$ 0.95 and under \$ 1.00	10.9	.7	8.0	1.9	.3	12	2	29	6	2
\$ 1.00 and under \$ 1.05	91.6	13.0	36.4	29.7	12.4	20	8	39	14	8
\$ 1.05 and under \$ 1.10	21.1	2.2	13.4	3.8	1.5	22	9	43	16	9
\$ 1.10 and under \$ 1.15	35.0	8.4	15.7	9.3	1.6	25	12	47	18	10
\$ 1.15 and under \$ 1.20	25.5	4.9	8.6	8.8	3.2	27	14	49	21	11
\$ 1.20 and under \$ 1.25	22.9	6.7	8.9	5.7	1.6	29	17	52	23	12
\$ 1.25 and under \$ 1.30	90.2	22.7	18.1	32.7	16.7	37	27	57	32	20
\$ 1.30 and under \$ 1.35	29.6	5.2	13.0	9.2	2.1	40	29	60	35	21
\$ 1.35 and under \$ 1.40	39.2	8.9	11.4	12.6	6.3	43	33	63	39	25
\$ 1.40 and under \$ 1.45	31.6	5.3	8.7	11.5	6.1	46	36	66	42	28
\$ 1.45 and under \$ 1.50	21.3	4.7	7.0	7.2	2.4	48	38	68	45	29
\$ 1.50 and under \$ 1.60	86.0	20.9	17.5	27.3	20.2	55	47	72	53	39
\$ 1.60 and under \$ 1.70	51.8	11.9	12.6	17.2	10.0	60	52	76	58	44
\$ 1.70 and under \$ 1.80	54.1	13.3	12.0	16.5	12.3	65	58	79	63	50
\$ 1.80 and under \$ 1.90	45.0	12.5	9.7	13.0	9.7	69	63	82	67	55
\$ 1.90 and under \$ 2.00	29.4	7.3	6.7	9.6	5.7	71	67	84	69	58
\$ 2.00 and under \$ 2.10	49.4	13.8	9.7	14.5	11.3	76	73	86	74	63
\$ 2.10 and under \$ 2.20	25.3	6.5	4.7	8.9	5.2	78	75	87	77	66
\$ 2.20 and under \$ 2.30	33.5	9.2	7.2	10.6	6.4	81	79	89	80	69
\$ 2.30 and under \$ 2.40	22.7	5.5	4.6	7.3	5.3	83	82	91	82	72
\$ 2.40 and under \$ 2.50	23.0	6.2	2.9	9.4	4.4	85	85	91	85	74
\$ 2.50 and under \$ 2.60	31.1	6.6	5.5	10.3	8.7	88	87	93	88	78
\$ 2.60 and under \$ 2.70	17.3	3.6	2.7	6.1	4.9	89	89	94	90	81
\$ 2.70 and under \$ 2.80	14.0	3.5	3.0	4.8	2.7	90	90	95	91	82
\$ 2.80 and under \$ 2.90	12.0	3.0	1.9	4.0	3.2	92	92	95	92	84
\$ 2.90 and under \$ 3.00	8.7	1.8	1.9	1.9	3.2	92	93	96	93	85
\$ 3.00 and over	87.1	17.0	16.3	24.4	29.4	100	100	100	100	100
Total	1132.5	229.1	367.5	335.4	200.5	100	100	100	100	100
Average hourly earnings	\$1.73	\$1.91	\$1.38	\$1.81	\$2.14	\$1.73	\$1.91	\$1.38	\$1.81	\$2.14

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 23. Motor vehicle dealers (new and used cars)

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50 -----	1.4	.1	.9	.2	.3	-	-	1	-	-
\$ 0.50 and under \$ 0.55 -----	1.4	.1	1.0	.3	.1	1	-	1	-	-
\$ 0.55 and under \$ 0.60 -----	1.0	-	.7	.3	-	1	-	2	-	-
\$ 0.60 and under \$ 0.65 -----	2.0	.1	1.7	.1	-	1	-	3	1	-
\$ 0.65 and under \$ 0.70 -----	1.9	-	1.4	.3	.1	1	-	3	1	1
\$ 0.70 and under \$ 0.75 -----	3.9	.1	3.0	.6	.2	2	-	5	1	1
\$ 0.75 and under \$ 0.80 -----	4.2	.2	2.6	1.3	.1	3	-	7	2	1
\$ 0.80 and under \$ 0.85 -----	5.7	.1	4.6	.9	-	4	1	10	2	1
\$ 0.85 and under \$ 0.90 -----	4.3	.1	2.6	1.3	.3	5	1	11	3	1
\$ 0.90 and under \$ 0.95 -----	6.0	-	4.1	1.6	.2	6	1	14	4	1
\$ 0.95 and under \$ 1.00 -----	5.6	.6	3.1	1.5	.3	7	1	15	5	2
\$ 1.00 and under \$ 1.05 -----	22.0	3.6	9.8	6.4	2.2	11	4	21	9	4
\$ 1.05 and under \$ 1.10 -----	6.3	.8	3.6	1.5	.5	12	5	24	10	5
\$ 1.10 and under \$ 1.15 -----	12.0	1.4	6.8	3.4	.4	14	6	28	12	5
\$ 1.15 and under \$ 1.20 -----	8.9	1.7	3.4	3.1	.7	16	7	30	14	6
\$ 1.20 and under \$ 1.25 -----	9.3	1.1	4.5	3.2	.5	18	8	32	16	6
\$ 1.25 and under \$ 1.30 -----	25.6	6.3	5.9	9.2	4.1	22	13	36	21	11
\$ 1.30 and under \$ 1.35 -----	11.8	2.6	4.3	4.1	.9	24	16	39	24	12
\$ 1.35 and under \$ 1.40 -----	15.9	3.1	6.8	4.6	1.5	27	18	43	26	13
\$ 1.40 and under \$ 1.45 -----	13.1	1.7	4.9	4.5	2.0	30	19	46	29	15
\$ 1.45 and under \$ 1.50 -----	11.8	1.6	4.5	4.4	1.3	32	21	48	32	17
\$ 1.50 and under \$ 1.60 -----	36.7	9.8	10.6	10.8	5.6	38	29	55	38	23
\$ 1.60 and under \$ 1.70 -----	26.3	6.9	8.2	8.7	2.6	43	34	60	43	26
\$ 1.70 and under \$ 1.80 -----	31.0	9.1	8.6	9.1	4.2	49	42	65	49	30
\$ 1.80 and under \$ 1.90 -----	26.5	7.8	6.5	8.0	4.3	54	48	69	54	35
\$ 1.90 and under \$ 2.00 -----	18.3	4.9	4.9	5.9	2.5	57	52	72	57	37
\$ 2.00 and under \$ 2.10 -----	30.3	10.5	6.3	8.2	5.4	63	61	75	62	43
\$ 2.10 and under \$ 2.20 -----	17.0	5.5	3.7	5.7	2.1	66	65	78	66	45
\$ 2.20 and under \$ 2.30 -----	23.2	6.7	5.6	7.0	3.9	70	71	81	70	50
\$ 2.30 and under \$ 2.40 -----	16.9	4.7	4.1	5.0	3.1	73	75	83	73	53
\$ 2.40 and under \$ 2.50 -----	13.4	2.9	2.4	5.0	3.1	76	77	85	76	56
\$ 2.50 and under \$ 2.60 -----	22.1	5.2	3.8	7.2	5.9	80	81	87	80	63
\$ 2.60 and under \$ 2.70 -----	11.5	2.5	1.9	3.9	3.2	82	83	88	83	66
\$ 2.70 and under \$ 2.80 -----	11.2	3.0	2.5	3.6	2.2	84	86	90	85	68
\$ 2.80 and under \$ 2.90 -----	9.9	2.7	1.6	3.0	2.6	86	88	91	87	71
\$ 2.90 and under \$ 3.00 -----	5.9	1.0	1.4	1.1	2.3	87	89	92	87	74
\$ 3.00 and over -----	73.2	13.8	13.9	21.1	24.5	100	100	100	100	100
Total -----	547.6	122.3	166.5	165.9	93.0	100	100	100	100	100
Average hourly earnings -----	\$2.04	\$2.13	\$1.72	\$2.04	\$2.56	\$2.04	\$2.13	\$1.72	\$2.04	\$2.56

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 24. Gasoline service stations

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50 -----	6.2	.1	5.4	.6	-	1	-	4	-	-
\$ 0.50 and under \$ 0.55 -----	5.3	1.0	3.6	.7	.1	3	1	6	1	-
\$ 0.55 and under \$ 0.60 -----	6.9	.4	5.9	.5	.1	4	2	10	1	-
\$ 0.60 and under \$ 0.65 -----	7.1	.2	6.6	.2	.1	6	2	15	2	-
\$ 0.65 and under \$ 0.70 -----	5.7	-	4.9	.5	.3	7	2	18	2	1
\$ 0.70 and under \$ 0.75 -----	3.9	.1	2.8	.9	.1	8	2	20	3	1
\$ 0.75 and under \$ 0.80 -----	13.6	.5	11.7	1.3	.1	11	3	29	3	1
\$ 0.80 and under \$ 0.85 -----	17.7	-	16.2	1.2	.2	15	3	40	4	1
\$ 0.85 and under \$ 0.90 -----	6.0	.2	3.5	1.8	.4	17	3	42	6	2
\$ 0.90 and under \$ 0.95 -----	11.1	.3	9.1	1.3	.4	19	3	49	7	2
\$ 0.95 and under \$ 1.00 -----	3.8	-	3.5	.3	-	20	3	51	7	2
\$ 1.00 and under \$ 1.05 -----	59.0	9.2	20.1	20.2	9.4	34	15	65	22	14
\$ 1.05 and under \$ 1.10 -----	12.8	1.3	8.4	2.1	1.0	37	17	71	24	15
\$ 1.10 and under \$ 1.15 -----	18.1	6.7	6.1	4.6	.7	41	25	75	27	16
\$ 1.15 and under \$ 1.20 -----	12.1	3.0	2.7	4.3	2.2	43	29	77	31	19
\$ 1.20 and under \$ 1.25 -----	11.3	5.4	3.1	1.9	.9	46	35	79	32	20
\$ 1.25 and under \$ 1.30 -----	56.0	15.1	7.8	21.4	11.7	59	54	85	48	35
\$ 1.30 and under \$ 1.35 -----	13.5	2.6	7.1	2.9	.9	62	57	90	50	36
\$ 1.35 and under \$ 1.40 -----	18.2	4.6	2.3	7.1	4.2	66	63	91	56	41
\$ 1.40 and under \$ 1.45 -----	13.3	2.7	1.4	6.1	3.2	69	67	92	60	45
\$ 1.45 and under \$ 1.50 -----	6.4	2.8	.6	2.2	.8	71	70	93	62	46
\$ 1.50 and under \$ 1.60 -----	38.9	8.7	3.3	13.8	13.0	80	81	95	73	63
\$ 1.60 and under \$ 1.70 -----	15.4	3.0	1.3	6.4	4.7	83	85	96	77	68
\$ 1.70 and under \$ 1.80 -----	14.6	3.1	1.2	4.6	5.8	87	88	97	81	76
\$ 1.80 and under \$ 1.90 -----	9.4	2.9	.9	3.1	2.4	89	92	97	83	79
\$ 1.90 and under \$ 2.00 -----	5.6	1.0	.4	2.3	1.9	90	93	98	85	81
\$ 2.00 and under \$ 2.10 -----	10.2	1.7	1.3	3.9	3.3	92	95	99	88	85
\$ 2.10 and under \$ 2.20 -----	5.4	.7	.3	2.1	2.4	94	96	99	90	88
\$ 2.20 and under \$ 2.30 -----	4.8	.9	.3	1.9	1.7	95	98	99	91	90
\$ 2.30 and under \$ 2.40 -----	2.7	.4	.1	1.2	.9	95	98	99	92	92
\$ 2.40 and under \$ 2.50 -----	5.1	-	-	4.0	1.1	97	98	99	95	93
\$ 2.50 and under \$ 2.60 -----	4.4	.5	.1	2.1	1.7	98	99	99	97	95
\$ 2.60 and under \$ 2.70 -----	2.7	.3	.2	1.4	.8	98	99	99	98	96
\$ 2.70 and under \$ 2.80 -----	1.8	.4	-	.9	.5	99	99	99	98	97
\$ 2.80 and under \$ 2.90 -----	.7	-	.1	.3	.3	99	99	99	99	97
\$ 2.90 and under \$ 3.00 -----	1.2	-	.3	.4	.6	99	99	99	99	98
\$ 3.00 and over -----	4.2	.4	.6	1.5	1.8	100	100	100	100	100
Total -----	435.1	80.2	143.5	131.8	79.6	100	100	100	100	100
Average hourly earnings -----	\$1.29	\$1.40	\$.98	\$1.48	\$1.62	\$1.29	\$1.40	\$.98	\$1.48	\$1.62

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 25. Apparel and accessories

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50 -----	3.2	.2	2.4	.5	-	1	-	2	-	-
\$ 0.50 and under \$ 0.55 -----	5.9	.2	5.1	.6	-	2	-	5	1	-
\$ 0.55 and under \$ 0.60 -----	2.6	-	2.4	.2	-	2	-	6	1	-
\$ 0.60 and under \$ 0.65 -----	7.8	.1	6.8	.7	.2	3	-	11	1	-
\$ 0.65 and under \$ 0.70 -----	7.1	-	4.8	2.3	-	5	-	14	3	-
\$ 0.70 and under \$ 0.75 -----	5.6	.1	4.6	.8	.1	5	-	17	3	-
\$ 0.75 and under \$ 0.80 -----	14.7	.7	10.0	3.1	.8	8	1	23	5	1
\$ 0.80 and under \$ 0.85 -----	10.8	.7	6.7	3.3	.1	10	1	27	7	2
\$ 0.85 and under \$ 0.90 -----	11.6	1.4	6.5	3.6	.2	12	2	31	9	2
\$ 0.90 and under \$ 0.95 -----	11.8	1.2	6.6	3.3	.6	14	3	35	11	2
\$ 0.95 and under \$ 1.00 -----	8.9	.8	5.0	2.9	.2	15	3	39	13	3
\$ 1.00 and under \$ 1.05 -----	71.9	22.2	19.3	24.8	5.6	28	15	51	29	10
\$ 1.05 and under \$ 1.10 -----	18.9	6.5	5.5	5.7	1.3	31	18	54	32	12
\$ 1.10 and under \$ 1.15 -----	29.1	10.3	8.4	8.4	1.9	36	23	60	38	14
\$ 1.15 and under \$ 1.20 -----	19.1	6.3	4.8	6.0	2.0	39	27	63	42	17
\$ 1.20 and under \$ 1.25 -----	16.6	6.6	3.9	4.8	1.4	42	30	65	45	19
\$ 1.25 and under \$ 1.30 -----	47.9	18.7	8.0	13.3	7.9	50	40	70	53	29
\$ 1.30 and under \$ 1.35 -----	17.9	7.9	3.7	4.4	2.0	53	44	72	56	32
\$ 1.35 and under \$ 1.40 -----	23.1	8.2	5.7	5.2	4.0	57	48	76	59	37
\$ 1.40 and under \$ 1.45 -----	15.1	5.5	2.9	4.6	2.1	60	51	78	62	40
\$ 1.45 and under \$ 1.50 -----	12.0	4.5	2.0	3.9	1.6	62	54	79	64	42
\$ 1.50 and under \$ 1.60 -----	41.8	15.7	5.9	11.8	8.4	69	62	83	72	53
\$ 1.60 and under \$ 1.70 -----	25.6	9.3	4.8	7.1	4.4	73	67	86	76	59
\$ 1.70 and under \$ 1.80 -----	24.3	8.7	3.3	6.6	5.7	78	71	88	80	66
\$ 1.80 and under \$ 1.90 -----	21.4	8.2	2.9	6.4	3.9	81	76	90	84	71
\$ 1.90 and under \$ 2.00 -----	10.9	3.8	2.0	2.8	2.3	83	78	91	86	74
\$ 2.00 and under \$ 2.10 -----	20.5	9.1	3.1	4.7	3.7	87	83	93	89	79
\$ 2.10 and under \$ 2.20 -----	12.3	4.5	2.0	3.4	2.5	89	85	94	91	82
\$ 2.20 and under \$ 2.30 -----	11.6	5.2	1.5	2.5	2.4	91	88	95	93	85
\$ 2.30 and under \$ 2.40 -----	7.8	3.3	.9	1.8	1.8	92	89	96	94	88
\$ 2.40 and under \$ 2.50 -----	5.8	2.4	.6	1.4	1.3	93	91	96	95	90
\$ 2.50 and under \$ 2.60 -----	7.2	3.1	1.0	1.6	1.5	94	92	97	96	91
\$ 2.60 and under \$ 2.70 -----	5.6	2.7	.6	1.0	1.3	95	94	97	96	93
\$ 2.70 and under \$ 2.80 -----	4.1	1.9	.4	.9	.8	96	95	97	97	94
\$ 2.80 and under \$ 2.90 -----	3.8	2.0	.5	.7	.7	97	96	98	97	95
\$ 2.90 and under \$ 3.00 -----	2.2	1.0	.4	.5	.4	97	96	98	98	96
\$ 3.00 and over -----	17.5	7.1	3.1	3.9	3.4	100	100	100	100	100
Total -----	583.9	190.4	157.9	159.4	76.3	100	100	100	100	100
Average hourly earnings -----	\$1.50	\$1.66	\$1.22	\$1.48	\$1.77	\$1.50	\$1.66	\$1.22	\$1.48	\$1.77

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 26. Men's and boys' clothing and furnishings stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$0.50	.1	-	-	-	-	-	-	-	-	-
\$0.50 and under \$0.55	.1	-	.1	-	-	-	-	-	-	-
\$0.55 and under \$0.60	.2	-	.2	-	-	-	-	1	-	-
\$0.60 and under \$0.65	.4	-	.4	.1	-	1	-	3	-	-
\$0.65 and under \$0.70	.4	-	.3	.2	-	1	-	4	1	-
\$0.70 and under \$0.75	.5	-	.5	-	-	2	-	6	1	-
\$0.75 and under \$0.80	1.3	-	1.0	.2	-	3	-	11	2	-
\$0.80 and under \$0.85	.9	-	.5	.3	-	4	-	13	3	-
\$0.85 and under \$0.90	1.4	.3	.5	.5	-	5	1	15	4	-
\$0.90 and under \$0.95	.9	.1	.6	.3	-	6	1	18	5	1
\$0.95 and under \$1.00	.8	.1	.5	.2	-	7	2	20	6	1
\$1.00 and under \$1.05	9.9	2.5	3.2	3.5	.7	17	9	34	18	6
\$1.05 and under \$1.10	1.2	.2	.4	.5	.1	18	9	37	20	6
\$1.10 and under \$1.15	3.2	1.0	1.2	.9	.1	22	12	41	23	7
\$1.15 and under \$1.20	2.5	.7	.8	.7	.3	24	14	45	25	9
\$1.20 and under \$1.25	1.5	.4	.5	.4	.2	26	16	48	27	11
\$1.25 and under \$1.30	8.9	3.5	1.6	2.9	.9	35	26	55	37	17
\$1.30 and under \$1.35	2.2	.9	.5	.6	.2	37	29	56	39	19
\$1.35 and under \$1.40	4.0	1.1	1.4	.8	.7	41	32	63	42	24
\$1.40 and under \$1.45	1.9	.4	.4	.9	.2	43	33	64	45	26
\$1.45 and under \$1.50	1.6	.5	.3	.5	.3	44	35	66	46	28
\$1.50 and under \$1.60	8.5	3.0	1.2	3.0	1.2	53	43	71	57	37
\$1.60 and under \$1.70	4.9	1.8	1.2	1.2	.7	58	49	77	61	42
\$1.70 and under \$1.80	5.3	1.7	.6	1.8	1.3	63	54	79	67	52
\$1.80 and under \$1.90	4.7	1.8	.6	1.6	.7	68	59	82	73	57
\$1.90 and under \$2.00	2.6	.9	.3	.6	.8	71	62	83	74	63
\$2.00 and under \$2.10	6.3	3.0	.8	1.7	.8	77	71	87	80	69
\$2.10 and under \$2.20	3.0	1.0	.4	1.1	.4	80	74	89	84	72
\$2.20 and under \$2.30	3.9	1.8	.4	.9	.9	84	79	90	87	79
\$2.30 and under \$2.40	2.0	1.0	.2	.5	.3	86	82	91	89	81
\$2.40 and under \$2.50	1.4	.5	.2	.3	.4	87	83	92	90	84
\$2.50 and under \$2.60	2.3	1.2	.2	.4	.6	90	87	93	91	89
\$2.60 and under \$2.70	1.5	.5	.2	.3	.5	91	88	93	92	92
\$2.70 and under \$2.80	1.2	.7	.2	.2	.1	92	90	94	93	93
\$2.80 and under \$2.90	1.1	.6	.1	.2	.2	93	92	95	94	95
\$2.90 and under \$3.00	.6	.3	.1	.2	.1	94	93	95	94	95
\$3.00 and over	6.0	2.4	1.2	1.7	.6	100	100	100	100	100
Total	99.0	33.8	22.7	29.3	13.2	100	100	100	100	100
Average hourly earnings	\$1.75	\$1.92	\$1.45	\$1.71	\$1.96	\$1.75	\$1.92	\$1.45	\$1.71	\$1.96

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 27. Women's ready-to-wear stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$0.50	1.3	-	1.2	.1	-	1	-	2	-	-
\$0.50 and under \$0.55	1.3	.1	.8	.4	-	1	-	4	1	-
\$0.55 and under \$0.60	1.2	-	1.2	-	-	2	-	5	1	-
\$0.60 and under \$0.65	2.2	-	2.0	.1	-	3	-	9	1	-
\$0.65 and under \$0.70	3.5	-	1.8	1.7	-	4	-	12	4	-
\$0.70 and under \$0.75	1.8	-	1.6	.3	-	5	-	14	4	-
\$0.75 and under \$0.80	7.0	.1	4.6	1.7	.6	8	-	22	7	2
\$0.80 and under \$0.85	5.3	.2	2.8	2.3	-	11	1	27	11	2
\$0.85 and under \$0.90	5.3	.4	3.5	1.4	-	13	1	33	14	2
\$0.90 and under \$0.95	5.5	.4	3.2	1.6	.3	16	2	38	16	3
\$0.95 and under \$1.00	3.7	.4	2.1	1.1	.2	17	2	42	18	4
\$1.00 and under \$1.05	30.9	9.4	8.7	10.4	2.5	31	15	56	36	12
\$1.05 and under \$1.10	7.9	2.3	2.3	2.6	.6	35	18	60	41	14
\$1.10 and under \$1.15	12.8	4.6	3.4	3.5	1.3	40	24	66	47	18
\$1.15 and under \$1.20	8.8	2.7	1.9	3.0	1.3	44	28	69	52	22
\$1.20 and under \$1.25	7.0	2.9	1.3	2.2	.7	48	32	71	56	24
\$1.25 and under \$1.30	18.9	7.7	3.4	4.4	3.4	56	42	77	63	35
\$1.30 and under \$1.35	8.2	4.0	1.4	1.8	1.0	60	48	79	66	38
\$1.35 and under \$1.40	10.0	3.4	1.9	2.3	2.3	64	52	82	70	46
\$1.40 and under \$1.45	7.3	3.0	1.1	1.9	1.3	67	56	84	74	50
\$1.45 and under \$1.50	5.0	2.5	.7	1.1	.7	70	60	85	75	52
\$1.50 and under \$1.60	15.4	6.3	1.7	3.3	4.0	77	68	88	81	65
\$1.60 and under \$1.70	10.7	4.2	1.5	2.6	2.4	81	74	91	86	73
\$1.70 and under \$1.80	8.7	3.9	1.0	2.0	1.8	85	79	92	89	79
\$1.80 and under \$1.90	8.1	3.8	.8	1.5	2.1	89	85	94	92	85
\$1.90 and under \$2.00	3.3	1.6	.4	.6	.7	90	87	94	92	88
\$2.00 and under \$2.10	4.9	2.3	.7	.9	1.0	93	90	96	94	91
\$2.10 and under \$2.20	3.3	1.4	.5	.8	.5	94	92	96	96	93
\$2.20 and under \$2.30	2.3	1.1	.3	.4	.5	95	93	97	96	94
\$2.30 and under \$2.40	1.7	.8	.2	.4	.2	96	94	97	97	95
\$2.40 and under \$2.50	1.3	.8	.1	.3	.2	97	96	98	97	95
\$2.50 and under \$2.60	1.6	.6	.2	.4	.3	97	96	98	98	96
\$2.60 and under \$2.70	1.3	.7	.1	.3	.2	98	97	98	98	97
\$2.70 and under \$2.80	.9	.5	.1	.2	.1	98	98	98	99	97
\$2.80 and under \$2.90	.6	.2	.2	.1	.1	99	98	99	99	98
\$2.90 and under \$3.00	.4	.2	.1	-	.1	99	99	99	99	98
\$3.00 and over	2.9	1.1	.7	.6	.6	100	100	100	100	100
Total	222.3	73.5	59.6	58.2	31.0	100	100	100	100	100
Average hourly earnings	\$1.36	\$1.53	\$1.13	\$1.30	\$1.57	\$1.36	\$1.53	\$1.13	\$1.30	\$1.57

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 28. Shoe stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50	.8	.2	.4	.3	-	1	1	1	1	-
\$ 0.50 and under \$ 0.55	.4	.1	.3	-	-	1	1	2	1	-
\$ 0.55 and under \$ 0.60	.3	-	.1	.1	-	1	1	3	1	-
\$ 0.60 and under \$ 0.65	.7	.1	.3	.1	.2	2	1	4	2	1
\$ 0.65 and under \$ 0.70	.3	-	.2	.1	-	2	1	4	2	1
\$ 0.70 and under \$ 0.75	.4	-	.3	.1	.1	3	1	5	2	1
\$ 0.75 and under \$ 0.80	2.0	.1	1.5	.4	-	5	2	11	4	2
\$ 0.80 and under \$ 0.85	1.7	.3	1.2	.1	-	6	3	15	4	2
\$ 0.85 and under \$ 0.90	1.6	.3	.5	.7	.1	8	4	17	7	2
\$ 0.90 and under \$ 0.95	1.7	.3	.8	.6	-	10	4	20	9	2
\$ 0.95 and under \$ 1.00	1.4	.2	.9	.3	-	11	5	23	10	3
\$ 1.00 and under \$ 1.05	9.9	2.0	3.2	3.6	1.1	20	12	34	22	10
\$ 1.05 and under \$ 1.10	3.4	.7	1.4	.8	.5	24	14	39	24	13
\$ 1.10 and under \$ 1.15	3.9	1.0	1.3	1.4	.2	27	17	44	29	15
\$ 1.15 and under \$ 1.20	2.9	.8	1.2	.8	.1	30	20	48	32	15
\$ 1.20 and under \$ 1.25	2.4	.5	.8	.8	.3	32	21	51	35	17
\$ 1.25 and under \$ 1.30	6.0	1.7	1.0	2.5	.8	38	27	55	43	22
\$ 1.30 and under \$ 1.35	4.0	1.1	1.4	1.0	.5	42	30	60	46	26
\$ 1.35 and under \$ 1.40	3.1	.8	.9	1.0	.4	45	33	63	50	28
\$ 1.40 and under \$ 1.45	2.7	.8	.9	.7	.3	48	36	66	52	30
\$ 1.45 and under \$ 1.50	2.4	.8	.6	.8	.2	50	38	68	55	32
\$ 1.50 and under \$ 1.60	6.2	1.7	1.4	2.3	.8	56	43	73	62	38
\$ 1.60 and under \$ 1.70	4.6	1.4	1.3	1.2	.7	60	48	78	66	42
\$ 1.70 and under \$ 1.80	5.1	1.5	.9	1.6	1.1	65	53	81	72	49
\$ 1.80 and under \$ 1.90	4.2	1.3	1.0	1.5	.5	69	57	85	77	52
\$ 1.90 and under \$ 2.00	2.8	.7	.8	.9	.5	72	59	87	80	55
\$ 2.00 and under \$ 2.10	5.0	2.2	.7	.9	1.2	77	66	90	83	64
\$ 2.10 and under \$ 2.20	3.8	1.6	.5	.9	.8	81	71	92	86	69
\$ 2.20 and under \$ 2.30	3.2	1.5	.4	.7	.5	84	76	93	88	72
\$ 2.30 and under \$ 2.40	2.8	1.0	.3	.7	.8	86	79	94	90	79
\$ 2.40 and under \$ 2.50	2.0	.9	.2	.4	.5	88	82	95	92	82
\$ 2.50 and under \$ 2.60	2.0	.9	.4	.4	.3	90	85	96	93	85
\$ 2.60 and under \$ 2.70	1.5	.8	.2	.3	.2	92	88	97	94	86
\$ 2.70 and under \$ 2.80	1.5	.6	.1	.4	.5	93	90	98	95	89
\$ 2.80 and under \$ 2.90	1.4	.8	.1	.3	.2	95	92	98	96	91
\$ 2.90 and under \$ 3.00	.8	.3	.1	.2	.3	95	93	98	97	92
\$ 3.00 and over	4.9	2.1	.6	1.0	1.1	100	100	100	100	100
Total	104.1	31.2	28.0	30.0	14.9	100	100	100	100	100
Average hourly earnings	\$1.71	\$1.93	\$1.41	\$1.66	\$1.96	\$1.71	\$1.93	\$1.41	\$1.66	\$1.96

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 29. Furniture, home furnishings, and household appliances

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$0.50	2.1	.2	1.7	.1	.1	1	-	2	-	-
\$0.50 and under \$0.55	1.6	-	1.3	.2	.1	1	-	3	-	-
\$0.55 and under \$0.60	1.2	-	1.2	-	-	1	-	4	-	-
\$0.60 and under \$0.65	1.5	-	1.2	.3	-	2	-	5	1	-
\$0.65 and under \$0.70	1.5	-	1.2	.2	-	2	-	6	1	-
\$0.70 and under \$0.75	1.7	.2	1.4	.1	.1	3	1	8	1	-
\$0.75 and under \$0.80	4.6	.1	3.4	1.0	.1	4	1	11	2	1
\$0.80 and under \$0.85	2.7	.2	2.1	.3	.1	5	1	13	2	1
\$0.85 and under \$0.90	2.1	.1	1.4	.4	.1	5	1	14	3	1
\$0.90 and under \$0.95	3.5	.3	2.5	.6	.2	6	1	17	3	1
\$0.95 and under \$1.00	2.1	.2	1.5	.4	-	7	1	18	4	1
\$1.00 and under \$1.05	22.9	5.0	9.0	6.5	2.5	13	7	26	10	5
\$1.05 and under \$1.10	6.4	1.4	3.3	1.3	.3	15	8	30	11	6
\$1.10 and under \$1.15	11.6	2.9	4.5	2.8	1.4	18	11	34	14	8
\$1.15 and under \$1.20	7.9	1.5	3.3	2.2	.9	20	13	37	17	10
\$1.20 and under \$1.25	7.3	1.5	3.2	1.9	.7	22	14	40	18	11
\$1.25 and under \$1.30	24.8	6.9	6.9	7.9	3.1	29	22	47	26	16
\$1.30 and under \$1.35	7.1	1.7	2.9	1.8	.7	31	24	49	28	17
\$1.35 and under \$1.40	11.6	3.0	4.1	3.2	1.2	34	27	53	31	19
\$1.40 and under \$1.45	8.4	2.4	2.4	2.2	1.5	37	29	56	34	21
\$1.45 and under \$1.50	8.3	2.0	2.6	2.5	1.2	39	32	58	36	23
\$1.50 and under \$1.60	30.6	9.2	8.5	8.8	4.2	48	41	66	45	30
\$1.60 and under \$1.70	19.5	5.0	5.1	6.5	2.8	53	47	71	51	35
\$1.70 and under \$1.80	20.3	6.0	5.1	5.7	3.5	59	53	76	57	40
\$1.80 and under \$1.90	17.5	4.8	4.3	4.9	3.6	63	58	80	62	46
\$1.90 and under \$2.00	9.8	2.2	2.3	3.1	2.2	66	61	82	65	50
\$2.00 and under \$2.10	19.5	6.8	3.7	6.1	2.9	72	68	85	71	54
\$2.10 and under \$2.20	10.8	3.0	2.0	3.0	2.8	75	71	87	74	59
\$2.20 and under \$2.30	12.1	4.3	1.9	4.0	1.9	78	76	89	78	62
\$2.30 and under \$2.40	7.6	2.2	1.4	2.5	1.5	80	78	90	81	64
\$2.40 and under \$2.50	6.2	2.4	.7	1.9	1.2	82	80	91	83	66
\$2.50 and under \$2.60	11.3	3.3	1.6	3.1	3.3	85	84	93	86	72
\$2.60 and under \$2.70	6.1	2.3	1.0	1.8	1.1	87	86	94	88	73
\$2.70 and under \$2.80	6.7	2.2	.7	2.0	1.8	88	89	94	90	76
\$2.80 and under \$2.90	5.0	1.3	.9	1.0	1.8	90	90	95	91	79
\$2.90 and under \$3.00	2.8	.7	.4	.7	1.0	91	91	96	91	81
\$3.00 and over	33.9	8.6	4.7	8.6	11.9	100	100	100	100	100
Total	360.8	93.5	105.4	100.0	62.0	100	100	100	100	100
Average hourly earnings	\$1.85	\$1.94	\$1.51	\$1.90	\$2.25	\$1.85	\$1.94	\$1.51	\$1.90	\$2.25

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 30. Furniture, home furnishings, and equipment stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50	1.2	.1	.9	.1	.1	1	-	1	-	-
\$ 0.50 and under \$ 0.55	1.2	-	1.1	-	-	1	-	3	-	-
\$ 0.55 and under \$ 0.60	.6	-	.6	-	-	1	-	4	-	-
\$ 0.60 and under \$ 0.65	1.0	-	.7	.3	-	2	-	5	1	-
\$ 0.65 and under \$ 0.70	1.2	-	1.0	.2	-	2	-	6	1	-
\$ 0.70 and under \$ 0.75	1.0	.1	.8	-	.1	3	1	8	1	1
\$ 0.75 and under \$ 0.80	2.9	-	2.1	.7	-	4	1	11	2	1
\$ 0.80 and under \$ 0.85	1.7	.1	1.4	.1	-	5	1	13	3	1
\$ 0.85 and under \$ 0.90	1.5	.1	1.0	.3	-	6	1	14	3	1
\$ 0.90 and under \$ 0.95	2.1	.1	1.8	.2	-	6	1	17	3	1
\$ 0.95 and under \$ 1.00	1.6	.2	1.1	.3	-	7	1	19	4	1
\$ 1.00 and under \$ 1.05	14.8	3.1	6.5	3.5	1.7	14	7	28	10	5
\$ 1.05 and under \$ 1.10	3.8	.7	2.0	.9	.2	16	8	31	11	6
\$ 1.10 and under \$ 1.15	7.1	1.8	3.0	1.5	.9	19	11	36	14	8
\$ 1.15 and under \$ 1.20	4.6	1.0	2.1	1.2	.4	21	13	39	16	9
\$ 1.20 and under \$ 1.25	4.1	.7	1.8	1.4	.2	23	14	42	18	10
\$ 1.25 and under \$ 1.30	15.6	4.5	4.3	4.9	1.9	30	22	48	27	14
\$ 1.30 and under \$ 1.35	4.3	1.1	1.9	1.0	.4	32	23	51	28	15
\$ 1.35 and under \$ 1.40	7.6	1.7	2.9	2.3	.7	35	26	55	32	17
\$ 1.40 and under \$ 1.45	5.7	1.6	1.7	1.3	1.1	38	29	58	35	20
\$ 1.45 and under \$ 1.50	4.7	1.3	1.6	1.2	.7	40	31	60	37	22
\$ 1.50 and under \$ 1.60	18.6	5.7	4.7	5.6	2.7	48	41	67	46	29
\$ 1.60 and under \$ 1.70	12.2	3.5	3.0	4.1	1.7	54	47	72	53	33
\$ 1.70 and under \$ 1.80	11.7	3.7	3.0	2.9	2.1	59	53	76	58	39
\$ 1.80 and under \$ 1.90	10.0	3.1	2.1	2.7	2.1	63	58	79	62	44
\$ 1.90 and under \$ 2.00	6.2	1.2	1.8	1.9	1.4	66	61	82	66	47
\$ 2.00 and under \$ 2.10	10.8	4.2	2.1	3.1	1.5	71	68	85	71	51
\$ 2.10 and under \$ 2.20	5.6	1.7	1.1	1.4	1.4	73	71	87	73	55
\$ 2.20 and under \$ 2.30	7.0	2.3	1.1	2.2	1.4	77	74	88	77	59
\$ 2.30 and under \$ 2.40	4.8	1.3	.9	1.5	1.1	79	77	89	80	61
\$ 2.40 and under \$ 2.50	3.7	1.8	.3	1.0	.6	80	80	90	81	63
\$ 2.50 and under \$ 2.60	6.3	1.9	1.0	1.7	1.7	83	83	92	84	67
\$ 2.60 and under \$ 2.70	4.1	1.5	.7	1.1	.7	85	86	93	86	69
\$ 2.70 and under \$ 2.80	4.6	1.3	.5	1.4	1.4	87	88	93	88	73
\$ 2.80 and under \$ 2.90	3.4	.9	.6	.6	1.3	89	89	94	89	76
\$ 2.90 and under \$ 3.00	1.9	.5	.4	.4	.6	89	90	95	90	78
\$ 3.00 and over	23.6	5.8	3.5	5.8	8.6	100	100	100	100	100
Total	222.9	58.5	67.2	58.5	38.8	100	100	100	100	100
Average hourly earnings	\$1.86	\$1.96	\$1.51	\$1.91	\$2.31	\$1.86	\$1.96	\$1.51	\$1.91	\$2.31

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 31. Household appliance stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$0.50	.7	.1	.6	-	-	1	-	2	-	-
\$0.50 and under \$0.55	.1	-	.1	-	-	1	-	3	-	-
\$0.55 and under \$0.60	.5	-	.5	-	-	2	-	5	-	-
\$0.60 and under \$0.65	.4	-	.4	-	-	2	-	6	-	-
\$0.65 and under \$0.70	.2	-	.2	-	-	2	-	7	-	-
\$0.70 and under \$0.75	.6	.1	.5	-	-	3	1	9	-	-
\$0.75 and under \$0.80	1.2	-	1.0	.2	-	4	1	13	1	-
\$0.80 and under \$0.85	.4	.1	.2	.1	.1	5	1	14	2	1
\$0.85 and under \$0.90	.5	-	.3	-	.1	5	1	15	2	1
\$0.90 and under \$0.95	1.0	.1	.5	.3	-	7	2	17	3	1
\$0.95 and under \$1.00	.2	-	.2	-	-	7	2	17	3	1
\$1.00 and under \$1.05	5.8	1.6	1.5	2.2	.6	13	9	23	11	6
\$1.05 and under \$1.10	2.0	.6	1.1	.3	-	16	13	27	12	6
\$1.10 and under \$1.15	3.4	.8	1.1	1.0	.5	20	16	32	16	10
\$1.15 and under \$1.20	2.6	.4	1.0	.9	.4	23	18	35	19	13
\$1.20 and under \$1.25	2.1	.5	1.0	.3	.2	25	20	39	20	14
\$1.25 and under \$1.30	5.6	1.2	2.1	1.9	.4	31	26	47	28	17
\$1.30 and under \$1.35	1.7	.3	.8	.4	.2	33	27	50	29	19
\$1.35 and under \$1.40	2.2	.7	.7	.6	.2	36	31	53	31	20
\$1.40 and under \$1.45	2.0	.5	.3	.8	.4	38	33	54	34	23
\$1.45 and under \$1.50	2.3	.5	.4	1.1	.3	41	36	56	38	25
\$1.50 and under \$1.60	7.8	2.6	2.3	2.0	.8	50	48	65	46	31
\$1.60 and under \$1.70	4.5	1.1	1.2	1.4	.8	55	53	70	51	37
\$1.70 and under \$1.80	5.3	1.4	1.3	1.6	1.0	61	60	75	57	45
\$1.80 and under \$1.90	4.5	1.0	1.4	1.3	.8	66	64	80	62	51
\$1.90 and under \$2.00	2.4	.5	.4	1.0	.5	69	67	82	66	54
\$2.00 and under \$2.10	4.7	1.3	1.0	1.5	.9	74	73	86	71	61
\$2.10 and under \$2.20	3.6	.9	.7	1.0	1.0	78	76	89	75	69
\$2.20 and under \$2.30	2.7	.7	.6	1.2	.2	82	80	91	80	70
\$2.30 and under \$2.40	1.8	.6	.3	.7	.2	84	83	92	82	72
\$2.40 and under \$2.50	1.4	.3	.3	.5	.2	85	84	94	84	73
\$2.50 and under \$2.60	3.0	.7	.3	1.0	1.0	89	87	95	88	80
\$2.60 and under \$2.70	1.1	.4	.1	.5	.1	90	89	95	90	81
\$2.70 and under \$2.80	1.2	.5	.1	.4	.2	91	92	95	91	83
\$2.80 and under \$2.90	1.0	.2	.2	.3	.3	92	92	96	92	84
\$2.90 and under \$3.00	.7	.1	.1	.3	.2	93	93	96	94	86
\$3.00 and over	5.9	1.6	.9	1.6	1.8	100	100	100	100	100
Total	87.1	21.5	25.7	26.5	13.4	100	100	100	100	100
Average hourly earnings	\$1.78	\$1.83	\$1.49	\$1.85	\$2.12	\$1.78	\$1.83	\$1.49	\$1.85	\$2.12

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 32. Miscellaneous retail stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings, United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$ 0.50 -----	6.2	.2	4.7	.9	.4	1	-	2	-	-
\$ 0.50 and under \$ 0.55 -----	8.9	.4	6.7	1.7	.1	2	-	4	1	-
\$ 0.55 and under \$ 0.60 -----	4.2	.2	3.0	.9	.1	2	-	6	1	-
\$ 0.60 and under \$ 0.65 -----	13.2	1.1	9.6	2.3	.1	4	1	9	2	1
\$ 0.65 and under \$ 0.70 -----	9.1	1.0	5.4	2.5	.3	5	1	12	3	1
\$ 0.70 and under \$ 0.75 -----	8.2	.3	5.4	2.3	.2	6	1	14	4	1
\$ 0.75 and under \$ 0.80 -----	27.1	.6	18.4	6.9	1.1	9	2	21	7	2
\$ 0.80 and under \$ 0.85 -----	17.3	2.1	9.8	4.4	1.0	11	3	25	9	3
\$ 0.85 and under \$ 0.90 -----	20.0	2.9	8.7	6.9	1.5	13	4	28	12	4
\$ 0.90 and under \$ 0.95 -----	18.5	1.6	10.8	4.7	1.4	15	5	32	13	5
\$ 0.95 and under \$ 1.00 -----	7.1	.8	3.6	2.1	.6	16	5	34	14	5
\$ 1.00 and under \$ 1.05 -----	111.0	33.6	35.0	31.2	11.1	29	19	48	27	14
\$ 1.05 and under \$ 1.10 -----	19.5	4.7	6.5	5.8	2.4	31	21	50	29	15
\$ 1.10 and under \$ 1.15 -----	37.4	10.0	14.2	10.5	2.7	35	26	56	33	17
\$ 1.15 and under \$ 1.20 -----	29.5	8.4	7.8	8.6	4.7	39	29	59	37	21
\$ 1.20 and under \$ 1.25 -----	19.9	4.9	6.0	6.8	2.2	41	31	61	39	23
\$ 1.25 and under \$ 1.30 -----	78.2	20.5	17.0	26.8	13.9	50	40	68	50	33
\$ 1.30 and under \$ 1.35 -----	23.7	8.0	5.6	7.1	3.0	53	44	70	53	36
\$ 1.35 and under \$ 1.40 -----	30.1	8.9	6.5	10.0	4.7	56	47	72	57	39
\$ 1.40 and under \$ 1.45 -----	19.8	4.3	4.3	7.7	3.6	59	49	74	60	42
\$ 1.45 and under \$ 1.50 -----	15.8	6.3	2.8	5.1	1.5	60	52	75	62	43
\$ 1.50 and under \$ 1.60 -----	65.1	22.0	14.2	19.4	9.4	68	61	81	70	50
\$ 1.60 and under \$ 1.70 -----	31.6	9.2	8.9	9.3	4.2	72	65	84	74	53
\$ 1.70 and under \$ 1.80 -----	31.9	11.0	4.8	8.5	7.6	75	70	86	77	59
\$ 1.80 and under \$ 1.90 -----	23.6	7.6	4.9	6.8	4.3	78	73	88	80	63
\$ 1.90 and under \$ 2.00 -----	14.3	5.0	2.0	3.0	4.4	80	76	89	81	66
\$ 2.00 and under \$ 2.10 -----	30.2	9.5	4.5	9.2	7.0	83	80	91	85	71
\$ 2.10 and under \$ 2.20 -----	15.1	5.8	1.9	3.7	3.7	85	82	91	86	74
\$ 2.20 and under \$ 2.30 -----	21.5	6.2	2.1	4.2	9.0	87	85	92	88	81
\$ 2.30 and under \$ 2.40 -----	12.5	3.7	2.6	2.7	3.4	89	86	93	89	83
\$ 2.40 and under \$ 2.50 -----	7.8	3.1	1.6	1.3	1.9	90	88	94	89	85
\$ 2.50 and under \$ 2.60 -----	14.8	5.2	3.1	3.4	3.0	91	90	95	91	87
\$ 2.60 and under \$ 2.70 -----	9.5	2.5	1.2	3.7	2.1	92	91	96	92	89
\$ 2.70 and under \$ 2.80 -----	8.2	2.1	.9	2.5	2.6	93	92	96	93	91
\$ 2.80 and under \$ 2.90 -----	5.6	1.8	.7	1.5	1.5	94	93	96	94	92
\$ 2.90 and under \$ 3.00 -----	5.7	1.9	1.1	1.6	1.5	95	94	97	94	93
\$ 3.00 and over -----	46.9	15.0	8.6	13.9	9.4	100	100	100	100	100
Total -----	868.9	232.8	255.3	249.8	130.9	100	100	100	100	100
Average hourly earnings -----	\$1.55	\$1.71	\$1.27	\$1.55	\$1.85	\$1.55	\$1.71	\$1.27	\$1.55	\$1.85

NOTE: See appendix A for definitions of terms and employment estimates. Dashes indicate less than 50 workers or less than 0.5 percent. Because of rounding, sums of individual items may not equal totals.

Table 33. Drug and proprietary stores

Distribution and cumulative percent distribution of nonsupervisory employees in retail trade by average straight-time hourly earnings,
United States and regions, June 1961

Average hourly earnings	Number of employees (in thousands)					Cumulative percent of employees				
	United States	North-east	South	North Central	West	United States	North-east	South	North Central	West
Under \$0.50 -----	4.3	-	3.4	.7	.2	1	-	3	1	-
\$0.50 and under \$0.55 -----	7.1	.2	5.3	1.5	.1	3	-	8	2	1
\$0.55 and under \$0.60 -----	3.2	.1	2.5	.7	-	4	-	10	3	1
\$0.60 and under \$0.65 -----	8.4	.7	6.1	1.5	-	7	1	15	4	1
\$0.65 and under \$0.70 -----	6.1	.4	3.8	1.7	.2	8	2	19	6	1
\$0.70 and under \$0.75 -----	6.5	.3	4.4	1.8	.1	10	2	23	7	1
\$0.75 and under \$0.80 -----	17.9	.4	11.6	5.0	.8	15	3	33	12	2
\$0.80 and under \$0.85 -----	11.1	1.8	5.6	2.8	.9	19	5	38	15	4
\$0.85 and under \$0.90 -----	14.7	2.0	6.8	5.0	.9	23	8	44	20	6
\$0.90 and under \$0.95 -----	11.3	1.0	6.0	3.0	1.4	26	9	49	22	9
\$0.95 and under \$1.00 -----	5.0	.7	2.5	1.4	.4	27	10	52	24	9
\$1.00 and under \$1.05 -----	54.7	19.1	14.3	16.3	5.0	43	35	64	39	19
\$1.05 and under \$1.10 -----	8.8	1.5	3.0	2.8	1.4	46	37	67	42	22
\$1.10 and under \$1.15 -----	15.9	4.3	4.9	5.4	1.3	50	42	71	47	24
\$1.15 and under \$1.20 -----	12.1	3.0	3.1	4.9	1.2	54	46	74	52	27
\$1.20 and under \$1.25 -----	6.7	2.0	1.5	2.6	.7	56	49	75	54	28
\$1.25 and under \$1.30 -----	30.1	8.7	6.1	10.8	4.6	64	60	81	64	37
\$1.30 and under \$1.35 -----	5.9	1.3	1.7	2.0	1.0	66	61	82	66	39
\$1.35 and under \$1.40 -----	8.9	2.1	1.8	3.7	1.3	69	64	84	70	41
\$1.40 and under \$1.45 -----	5.7	1.2	1.2	2.1	1.1	70	66	85	72	43
\$1.45 and under \$1.50 -----	4.0	.9	.9	1.7	.5	72	67	86	73	44
\$1.50 and under \$1.60 -----	15.7	4.2	2.7	5.4	3.4	76	73	88	78	51
\$1.60 and under \$1.70 -----	8.5	2.3	1.2	2.5	2.6	78	75	89	81	56
\$1.70 and under \$1.80 -----	7.4	1.4	1.1	2.4	2.5	81	77	90	83	60
\$1.80 and under \$1.90 -----	5.1	1.4	.9	1.6	1.2	82	79	91	84	63
\$1.90 and under \$2.00 -----	4.1	.6	.5	.7	2.3	83	80	91	85	67
\$2.00 and under \$2.10 -----	7.5	2.0	.9	1.8	2.7	85	83	92	87	72
\$2.10 and under \$2.20 -----	2.8	.8	.3	.8	1.0	86	84	92	88	74
\$2.20 and under \$2.30 -----	8.1	.8	.4	1.1	5.7	89	85	93	89	85
\$2.30 and under \$2.40 -----	2.4	.7	.5	.6	.5	89	85	93	89	86
\$2.40 and under \$2.50 -----	1.1	.3	.1	.3	.3	90	86	93	90	87
\$2.50 and under \$2.60 -----	5.3	2.0	1.0	1.4	.9	91	88	94	91	89
\$2.60 and under \$2.70 -----	2.3	.7	.6	.6	.4	92	89	95	91	89
\$2.70 and under \$2.80 -----	2.4	.7	.3	.6	.9	92	90	95	92	91
\$2.80 and under \$2.90 -----	1.5	.4	.4	.4	.3	93	91	95	92	92
\$2.90 and under \$3.00 -----	1.6	.4	.6	.6	.1	93	91	96	93	92
\$3.00 and over -----	23.1	6.8	4.6	7.4	4.3	100	100	100	100	100
Total -----	347.4	77.1	112.6	105.6	52.1	100	100	100	100	100
Average hourly earnings -----	\$1.40	\$1.60	\$1.11	\$1.42	\$1.82	\$1.40	\$1.60	\$1.11	\$1.42	\$1.82

NOTE: See appendix A for definitions of terms and employment estimates.
Dashes indicate less than 50 workers or less than 0.5 percent.
Because of rounding, sums of individual items may not equal totals.

Appendix A: Scope and Method of Survey

Scope of Survey

The survey of earnings and hours of work in retail trade includes all establishments (except eating and drinking places) with one or more paid employees engaged in selling merchandise for personal, household, or farm consumption, as defined in the 1957 edition of the Standard Industrial Classification Manual prepared by the Bureau of the Budget. Also included are auxiliary units affiliated with and servicing retail establishments, such as warehouses, repair shops, and central offices.

The survey includes the 50 States and the District of Columbia. The data reflect the earnings and hours of work of nonsupervisory employees for a representative payroll period ending nearest June 15, 1961.

Sample Design

The sample was designed to yield national and regional estimates for each of the major kinds of business groups in retail trade and for some specific lines of retail business. A stratified sample design was used with variable sampling ratios depending on the kind of business and employment size of the sample unit. For example, the sample size for lines of business shown separately was proportionately larger than for those not published and the probability of selection increased with the employment size of the sample unit.

The following tabulation shows the number of units included in the sample for the major retail groups and lines of business in the United States for which separate data are published:

Kind of business	Number of units
Retail trade (except eating and drinking places) -----	19,210
Building materials, hardware, and farm equipment -----	1,435
General merchandise -----	2,603
Department stores -----	781
Limited price variety stores -----	1,023
Food -----	3,698
Grocery stores -----	3,063
Automotive dealers and gasoline service stations -----	2,572
Motor vehicle dealers (new and used cars) -----	719
Gasoline service stations -----	1,486
Apparel and accessories -----	3,596
Men's and boys' clothing and furnishings stores -----	815
Women's ready-to-wear stores -----	1,024
Shoe stores ¹ -----	990
Furniture, home furnishings, and household appliances -----	1,915
Furniture, home furnishings, and equipment stores -----	1,150
Household appliance stores -----	523
Miscellaneous retail stores -----	3,391
Drug and proprietary stores -----	1,897

¹ Sample only permitted the presentation of earnings data in shoe stores on a national and regional basis.

Establishment samples were obtained from three different sources: (1) State Unemployment Insurance listings furnished employer reporting units with eight or more employees. (2) The large chainstore enterprises provided current lists of retail stores and auxiliary units from which a sample of such units was selected. It was necessary to obtain these lists from the large chainstore enterprises because State Unemployment Insurance listings frequently provide data on a statewide or county basis for such companies rather than on an individual establishment basis. (3) The Bureau of the Census sample used in conjunction with its Monthly Survey of Retail Sales covering single-unit retail stores with fewer than eight employees. The Census coverage of small units was necessary to supplement the Bureau's universe list for retail trade, since State Unemployment Insurance laws in many States do not cover employers with fewer than four employees.

Method of Collection

The majority of the establishments included in the sample were solicited for information by mail. The largest units were visited in person by field economists of the Bureau of Labor Statistics, as were the smallest units by the Bureau of the Census enumerators acting as agents for the BLS. Personal visits were also made to a sample of the nonrespondents to the mail questionnaire.

Estimating Procedure

Data collected for each sampling unit were weighted in accordance with the probability of selecting that unit. For example, where 1 store out of 10 was selected from an industry-size group, data for that store were considered as representative of the 10 stores in the group. Thus, each segment of the retail trade industry was given its appropriate weight in the total, regardless of the disproportionate coverage of large and small stores.

No assumption has been made that the wage structures of the units not responding to the mail questionnaire were similar to those of the units responding. To minimize the bias resulting from nonresponse, data obtained by personal visits from a sample of nonrespondents were weighted to represent all other nonrespondents in similar industry-size groups. To compensate for schedules with unusable data, their weights were assigned to usable schedules of the same industry-size group and from the same or related area.

All estimated totals derived from the weighting process were further adjusted to the employment levels for June 1961, as reported in the Bureau of Labor Statistics monthly employment series. The published estimates in this report are, thus, consistent with the production-worker employment shown in the monthly series. Employment estimates for individual industry groups for which the Bureau does not publish monthly figures, were prepared especially for the purposes of this survey. Current regional estimates, which could not be prepared from the monthly series, were based on regional distributions from the most recent Census of Business, prepared by the Bureau of the Census.

The adjustment of the survey totals to the predesignated totals for June 1961 was confined, for the most part, to that segment of the survey for which the sample units were obtained from State Unemployment Insurance listings. The lists generally were prepared prior to the time of the survey and consequently do not account for units opened or closed after the date of the lists. In the Census and the large chainstore enterprise samples, the best unbiased estimates of totals were presumed to be the weighted-up sample totals, since there was no apparent problem of unrepresented business births in these groups.

Criteria for Publication of Estimates

The results of this survey differ from those that would have been obtained by a complete canvass of all retail operations, since the survey was conducted on a sample basis. These differences may be substantial in those instances where the sample was small. It has not been possible, therefore, to present data for all cases. No earnings distributions are shown for groupings of fewer than 50 stores, except for department stores where the sample included most of the large stores in the universe.

Kind of Business Covered

Each establishment studied was classified by the kind of retail business according to the definitions established in the 1957 edition of the Standard Industrial Classification Manual prepared by the Bureau of the Budget. Where more than one kind of business was reported, the establishment was classified by its major retail activity based on sales volume. Auxiliary units of retail establishments were classified on the basis of the major activity of the retail establishments serviced. A brief description and the SIC code follow for each kind of business for which data were tabulated separately.

Building materials, hardware, and farm equipment (SIC 52). This major group includes retail establishments primarily engaged in selling lumber, building materials, heating and plumbing equipment, paint, glass, and wallpaper, electrical supplies, hardware, and farm equipment. Establishments included in this group sell to contractors as well as to the general public.

General merchandise (SIC 53). This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food. In addition to department, variety, and general merchandise stores, this group includes nonstore operations, such as mail-order houses, vending machine operators, and direct selling organizations.

Department stores (SIC 531). These stores carry a general line of apparel, home furnishings, major household appliances and housewares, and other lines of merchandise which are normally arranged in separate sections or departments and integrated under a single management. Typically, employment in these stores exceeds 25 persons.

Limited price variety stores (SIC 533). These stores handle a variety of low and popular-price merchandise and are frequently known as "5 and 10 cent" stores and "5 cents to a dollar" stores, although merchandise is usually sold outside these price ranges.

Food (SIC 54). This major group includes retail stores primarily engaged in selling food for home preparation and consumption and covers groceries, meat and fish markets, fruit stores and vegetable markets, confectioneries, dairy products stores, bakeries, and egg and poultry dealers. Establishments primarily engaged in processing and distributing milk and cream are classified in manufacturing.

Grocery stores (SIC 541). These stores are commonly known as supermarkets, food stores, grocery stores, and delicatessen stores and are primarily engaged in the retail sale of all sorts of packaged and fresh foods.

Automotive dealers and gasoline service stations (SIC 55). This major group includes retail dealers selling new and used automobiles, trucks, parts and accessories, aircraft, boats; and gasoline service stations.

Motor vehicle dealers (SIC 551). These establishments are primarily engaged in retail sales of new automobiles and trucks, or these in combination with used vehicles. Automobile repair shops operated by motor vehicle dealers are also included.

Gasoline service stations (SIC 554). These establishments are primarily engaged in selling gasoline, lubricating oils, and related merchandise and also may perform minor repair work.

Apparel and accessories (SIC 56). This major group includes retail stores primarily engaged in selling clothing, shoes, hats, underwear, and related articles for personal wear and adornment. Custom tailors carrying stocks of materials, and furriers are included in this group.

Men's and boys' clothing and furnishings stores (SIC 561). These stores are primarily engaged in the retail sale of men's and boys' overcoats, topcoats, suits, work-clothing; and other stores included specialize in the sale of men's and boys' shirts, hats, underwear, hosiery, gloves, and other furnishings.

Women's ready-to-wear stores (SIC 562). These stores are primarily engaged in the retail sale of women's coats, suits, and dresses.

Shoe stores (SIC 566). These stores are primarily engaged in the retail sale of men's, women's, children's and juveniles' shoes.

Furniture, home furnishings, and household appliances (SIC 57). This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass, chinaware, lamps, mirrors, venetian blinds, etc., as well as domestic stoves, refrigerators, radios, television, musical instruments, and musical supplies. Establishments selling electrical and gas appliances are included in this group only if the major part of their sales consists of articles for home use.

Furniture, home furnishings, and equipment stores (SIC 571). These stores are primarily engaged in the retail sale of household furniture as well as home furnishings, major appliances, and floor coverings. Second hand furniture dealers are classified in miscellaneous retail trade (SIC 59).

Household appliance stores (SIC 572). These stores are primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, vacuum cleaners, television sets, and radios.

Miscellaneous retail stores (SIC 59). This major group covers retail stores not elsewhere classified and includes the following kinds of stores: Drug, liquor, antique and second hand, book and stationery, sporting goods and bicycle, farm and garden supplies, jewelry; fuel and ice dealers, and other retail establishments such as florists, cigar stores, newspaper stands, cameras and photographic supply stores, gifts and souvenirs shops, optical goods stores, etc.

Drug and proprietary stores (SIC 591). The stores classified in this group are included on the basis of their usual trade designation rather than on the more strict interpretation of commodities handled. These establishments are primarily engaged in the retail sale of prescription drugs and patent medicines and any combination of such merchandise as cosmetics, toiletries, tobacco and novelty merchandise; and they may or may not operate a soda fountain or lunch counter.

Definitions of Terms

Nonsupervisory employees include all full-time, part-time, seasonal, and casual employees below the supervisory level, such as salespersons, shipping, receiving, and stock clerks, laborers, warehousemen, caretakers, office clerks, driver-salesmen, deliverymen, installation and repairmen, elevator operators, porters, janitors, food service employees, and working supervisors.

Establishment is generally defined as a single physical location where business is conducted. Where two separate business entities transacted business at a single physical location (for example, a leased shoe department in a department store), each was treated as a separate establishment. On the other hand, a drug store which also operated a food counter was treated as a single establishment.

Enterprise. Establishments were considered to be part of a larger enterprise if owned by a company operating other establishments engaged in the same general field of business and under its general direction or control. The terms "enterprise" and "establishment" were used synonymously for single-unit companies.

Annual volume of sales excludes excise taxes at the retail level.

Earnings data relate to straight-time earnings and exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Commission and bonus earnings and special bonuses, such as "P.M.'s" and "stims" paid quarterly or oftener, are included.

Individual average hourly earnings for employees not paid by the hour (e.g., salary, commissions) were obtained by dividing individual earnings reported by the number of hours worked during the corresponding period.

Individual weekly earnings when not reported were obtained by multiplying the individual average hourly earnings by the number of hours worked during a single week in June 1961.

Group average hourly earnings published in this report were obtained by dividing total individual earnings by total individual weekly hours worked.

Group average weekly earnings were obtained by dividing the sum of the individual weekly earnings by the number of employees represented in the group total.

Regions used in this study include the following States: Northeast—Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont; South—Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia; North Central—Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin; and West—Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, and Wyoming.

Metropolitan areas as used in this report refers to those cities and county areas defined by the Bureau of the Budget as "Standard Metropolitan Statistical Areas." Metropolitan areas include those counties containing at least one central city of 50,000 population and those counties around such cities which are metropolitan in character and economically and socially integrated with the county containing the central city. For a more detailed description, see Standard Metropolitan Statistical Areas, 1961, prepared by the Bureau of the Budget.

Appendix B: Questionnaire

BLS 2753

U. S. DEPARTMENT OF LABOR
BUREAU OF LABOR STATISTICS
 WASHINGTON 25, D. C.

Budget Bureau No. 44-6114.
 Approval expires 3-31-62.

Your report will be held in confidence

RETAIL TRADE
 Individual Hours and Earnings

BLS USE ONLY

State	Area	Ent. sales	SIC	Wgt.

1. COMPANY IDENTIFICATION:

The data, except for item 2 which relates to the entire company, should cover all establishments (retail stores, warehouses, central offices, etc.) in the county or area designated to the left.

2. ANNUAL GROSS SALES FOR THE COMPANY OR ENTERPRISE:

Less than \$1,000,000 \$1,000,000 or more

Check the block which indicates the annual gross volume of sales (exclusive of excise taxes at the retail level) from all related activities of the enterprise. Include receipts from stores covered by this report as well as all other related activities. Use the last calendar or fiscal year.

3. ESTABLISHMENT INFORMATION:

Please enter the information requested in the columns below for each separate establishment (retail store, warehouse, or central office) covered by this report. Each retail store in a separate location is considered a separate establishment for the purpose of this survey. However, if the records for main store and suburban branch are kept on a combined basis, they may be considered as one establishment.

- (a) **Location:** Identify each establishment by its street address and city.
- (b) **Type of Retail Activity:** Enter for each establishment the major retail activity such as department store, drug store, gas station, etc.
- (c) **Employment:** Include all full-time, part-time, seasonal, and casual employees who received pay for any part of the payroll period ending nearest June 15, 1961. Exclude employees, such as those in leased department and demonstrators, who received all or a substantial part of their pay from another employer.
Total—Enter total number of employees including officers and other principle executives, such as buyers, department heads, and managers whose work is above the working supervisory level.
Nonsupervisory—Enter total number of employees below the supervisory level, such as salespersons, shipping and receiving clerks, laborers, warehousemen, caretakers, office clerks, driver-salesmen, installation and repairmen, elevator operators, porters, janitors, watchmen, and other employees whose services are closely associated with those listed above. Do not include officers and other principle executives, such as buyers, department heads, and managers whose work is above the working supervisory level.
- (d) **Annual Gross Sales for the Establishment:** Check the column which indicates the annual gross volume of sales (exclusive of excise taxes at the retail level).
- (e) **Weekly Store Hours:** Enter the number of hours that each retail store was open for business to the public during the week of June 11 to 17, 1961

(a) Location (street address and city)	(b) Type of retail activity	(c) Employment for payroll period ending nearest June 15, 1961		(d) Gross establishment sales (were last year's sales \$250,000 or more?)		(e) Weekly store hours for June 11-17, 1961
		Total	Non-supervisory	Yes	No	

4. PAYROLL PERIOD:

Earnings and hours data reported on the following pages should correspond to your payroll period (for example, weekly, biweekly, or monthly) ending nearest June 15, 1961. Indicate the dates for the payroll period used. If the length of the payroll period varies among employees, enter the dates affecting the greatest number.

From _____, 19__ to _____, 19__ .

5. EARNINGS AND HOURS OF WORK OF NONSUPERVISORY EMPLOYEES:

This study is designed to provide information on hourly earnings and weekly hours of work for both male and female nonsupervisory employees and working supervisors for a payroll period ending nearest June 15, 1961. The number of employees in each establishment for which earnings and hours data are reported should correspond with the number of nonsupervisory employees shown in item 3(c) on page 1. The information requested should be reported separately for each establishment and the establishment identified. If the establishment is a Department, Drug, or Variety Store and employs food counter, cafeteria, or restaurant workers, information for such workers should be entered only on the blue supplement provided.

Report earnings and hours separately for each employee unless these data are identical for two or more employees. Do not report aggregate earnings and hours for several workers. For convenience of reporting for employees paid on other than an hourly basis, columns 5 through 8 are provided. Data will not, however, be published separately by various methods of pay. Instructions and examples for reporting the necessary data in each column are listed below.

INSTRUCTIONS

<p><i>Complete columns 1, 2, and 3 for all nonsupervisory employees covered by this report.</i></p>	<p>Column (1)—Indicate whether the employee is male (M) or female (F).</p> <p>Column (2)—Use a separate line for each employee and enter "1," unless two or more employees of the same sex work the same number of hours during the selected week, and receive identical hourly or salary rates (see example 1). Data are to be reported individually for each employee whose earnings are based entirely or in part on commissions or bonuses (see examples 3, 4, and 5).</p> <p>Column (3)—Enter the number of hours worked during the week of June 11 to June 17, 1961. Include hours paid for sick leave, holidays, vacations, etc.</p>
<p><i>Use Column 4 to report earnings of employees paid on an hourly basis.</i></p>	<p>Column (4)—Enter the base (straight-time) hourly rate, exclusive of premium pay for overtime. This column may also be used to report earnings of employees paid on other than an hourly basis if average straight-time hourly earnings are available.</p>
<p><i>Use columns 5 and 6 to report earnings of employees paid on a weekly, biweekly, monthly, or semimonthly basis.</i></p>	<p>Column (5)—Enter the straight-time earnings for the salary period (weekly, biweekly, monthly, or semimonthly) ending nearest June 15, 1961. Include straight-time pay for overtime, but exclude overtime premium. Do not include "draws" against commission as salary.</p> <p>Column (6)—Enter the number of hours worked during the salary period. Include hours paid for sick leave, holidays, vacations, etc.</p>
<p><i>Use columns 7 and 8 to report earnings of non-supervisory employees based entirely or in part on commissions and bonuses.</i></p>	<p>Column (7)—Enter the total commission and/or bonus earnings, including "PM's," "Stims," or any special bonuses based on sales paid quarterly or oftener by the store. These earnings are to be reported for the commission or bonus period ending nearest June 15, 1961. If the commissions earned during that pay period are not representative of normal commission earnings, a longer period may be used. If store employees receive both commission and bonus payments for an identical period of time, report the combined figure (see example 4). If bonus payments cover a period longer than the commission period, add only the prorated amount of the bonus to the commission earnings that correspond to the commission period (see example 5). For employees paid an hourly rate or salary in addition to commissions or bonuses, it is also necessary to complete column 4, or columns 5 and 6 (see examples 4 and 5).</p> <p>Column (8)—Enter the number of hours worked during the commission or bonus period. (The hours should refer to the total hours worked during the period and not necessarily only to those hours during which commissions or bonuses were earned.)</p>

EXAMPLES

- Two women each worked 36½ hours during the selected week, and each were paid a straight-time hourly rate of \$1.05.
- One man worked 40 hours during the selected week, and received a salary of \$125, exclusive of premium pay for overtime, for 88 hours worked during the salary period (½ month).
- One man worked 32½ hours during the selected week and was paid on a straight commission basis, receiving \$215.70 for 168 hours.
- One woman worked 40 hours during the selected week and was paid an hourly rate of \$1.25; she also received \$35 in commissions and \$7.50 in "PM's" for 173.6 hours worked during the commission period (1 month).
- One man worked 37½ hours during the selected week, and was paid a weekly salary of \$75; he also earned commissions of \$102 during a 1-month period (162 hours) and \$150 in bonuses during a 3-month period. Only ½ of the bonus, or \$50 is reported so that the bonus period corresponds to the commission period.

A Listing of Seven Major Retail Trade Bulletins

<u>Title</u>	<u>Price</u>	<u>Number of copies</u>
Employee earnings in retail building materials, hardware, and farm equipment dealers, June 1961. (Bulletin 1338-1.)	25 cents	_____
Employee earnings in retail general merchandise stores, June 1961 (separate data for department stores and for limited price variety stores). (Bulletin 1338-2.)	40 cents	_____
Employee earnings in retail food stores, June 1961 (separate data for grocery stores). (Bulletin 1338-3.)	35 cents	_____
Employee earnings at retail automotive dealers and in gasoline service stations, June 1961 (separate data for motor vehicle dealers and for gasoline service stations). (Bulletin 1338-4.)	40 cents	_____
Employee earnings in retail apparel and accessory stores, June 1961 (separate data for men's and boys' clothing and furnishings stores, women's ready-to-wear stores, and shoe stores). (Bulletin 1338-5.)	40 cents	_____
Employee earnings in retail furniture, home furnishings, and household appliance stores, June 1961 (separate data for furniture, home furnishings, and equipment stores, and for household appliance stores). (Bulletin 1338-6.)	40 cents	_____
Employee earnings in miscellaneous retail stores, June 1961 (separate data for drug and proprietary stores). (Bulletin 1338-7.)	35 cents	_____

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