

[FOLDER 2 OF 2]

AGRICULTURAL LAND

LAND

DEPARTMENT OF LABOR
OFFICE OF THE SECRETARY
WASHINGTON, D. C.

OFFICIAL BUSINESS

LETTER MAIL

PENALTY FOR PRIVATE USE TO AVOID
PAYMENT OF POSTAGE, \$300

The Negro at work During the
World War & During
Reconstruction.

Blount Springs, Ala.

R/ [unclear]
7/10/20

July 7th 1920

RECEIVED
DEPARTMENT OF LABOR

JUL 7 '1920'

Mr. George P. Haynes, Dir.

Director of Negro Economics
New York.

My Dear Mr. Haynes,

I have conferred with my people about having you make us a visit this fall and they are very anxious to have you come and speak to them.

Please advise when you will be in the South and can make us a date.

You remember I met you in Atlanta at the normal school.

Resp. yours,
J. L. Johnson,

August 17, 1920.

Mr. Henry S. Huntington
Associate Editor
The Christian Worker
70 Fifth Avenue
New York City.

Dear Mr. Huntington:

Responding to your inquiry about best place for your young friend Demaratan to go for his education I think it would be well for him to go to Hampton provided he can get admittance. He should write at once to the principal, Dr. James E. Gregg. It might be well also to inquire at Lincoln University about eighth grade work; also at the Bordentown Industrial School, Bordentown, N.J., and at Morgan College, Baltimore, Md.

The Bordentown School is a state school with good equipment and I am sure has grade work. It is a good school under a competent man and might be the best place for him for two or three years if he is unable to get in at Hampton.

I am still connected part-time with the Department of Labor and am making my home in Washington. Just what my other plans will be I am not now able to say. I shall be pleased to accept your cordial invitation for an article in "The Christian Worker" and shall send on something as soon as I am so settled again that I can get time to prepare some matter about Negro workers.

With many cordial greetings, I am

Yours sincerely,

George H. Haynes
Director of Negro Economics.
RH

H/MLC

June 1920



HERE IS YOUR OPPORTUNITY

TO SECURE A WOODVILLE COUNTRY ESTATE
CONSISTING OF 10 OR 20 ACRES OR MORE

FOR **\$32⁵⁰**
ONLY PER ACRE

VERY EASY TERMS

Special advertising discounts to those who act quickly

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IT'S FREE. Address

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19 SOUTH LA SALLE STREET CHICAGO, ILL.

THE SWAN-ARENSON REALTY & DEVELOPMENT CO.,
CHICAGO, ILL. Date..... 192

GENTLEMEN:—Please send me full particulars about your Woodville offer without any obligation to me.

Name..... Address.....

Town..... State.....

C-7-20

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Cleota J. Collins

Lyric Soprano

"Judging from the appearance of a large number of music lovers, her sweet lyric voice held them spellbound. She was applauded again and again after each number."—*Boston Chronicle.*

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156 HAMILTON AVENUE,
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CONTRALTO

"She is the possessor of a Contralto voice, lovely in quality, which she uses artistically."—Oscar Saenger.

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Recitals, Concerts, Instruction

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Graduate of Institute of Musical Art
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They Played For The Crowned Heads of Europe—
They Are Now Playing For You!

HELL FIGHTERS 369TH BAND, INC.
HELL FIGHTERS 369TH ORCHESTRA

Composed of the same musicians that made this band the sensation of Europe during the "WORLD WAR."

ENGAGEMENTS SOLICITED

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176 West 135th Street, New York, N. Y.

SPECIAL

The CRISIS one year - - - \$1.50
The BROWNIES' BOOK one year - 1.50

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S O N G S

That the Whole Country is Whistling!

"I'VE COME BACK TO YOU," wonderful ballad.
"CAN YOU FORGET," being featured by leading stage artists.

"SHELL SHOCK SHAKE," on U. S. piano records.
"IN A GARDEN," sentimental ballad.
"YOU SHO KNOW HOW TO STRUT YOUR STUFF," jazz melody.

25 cents per copy, or will mail the five numbers to you for only \$1. Address
Hell Fighters 369th Band, 176 W. 135th St., New York, N. Y.

MUSIC FOR CONCERT AND HOME

PICKANINNY ROSE 30c

A Wonderful Lullaby which will add to any repertoire

SPHINX, by J. Berni Barbour 30c
An Egyptian Intermezzo for Piano Study

THAT THING CALLED 30c
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A Sweet, Flowing Movement by Fred'k M. Bryan

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Another Beautiful Concert Number by H. H. Pace

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Hear It On Emerson Records

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A Typical Blues Song

I WONDER IF YOUR LOVING HEART STILL PINES FOR ME 15c
A Song for All Lovers, Beautiful Music

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Advice from a Mother to Her Child

EV'RYTHING IS GOING UP 15c
More Truth Than Poetry

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As great a favorite as "A Good Man Is Hard to Find"

CHASING THE BLUES by Al. Piantadosi 15c
Easy to Play and Long Remembered

BLIND MAN'S BLUES 15c
The Funniest Song Ever Written

All of these songs may be had from your music dealer or direct from the publishers.

PACE & HANDY MUSIC CO., Inc., 1545 BROADWAY, NEW YORK, N. Y.

Mention THE CRISIS.

SKIDMORE-RIEHLE LAND COMPANY

SUCCESSORS TO

SKIDMORE LAND CO.

FARM & TIMBER LANDS

MARINETTE, WIS.

September 10, 1920

RECEIVED
DEPARTMENT OF LABOR

SEP 13 1920

Director of Bureau of Economic Warfare

R. E. Haynes
9/18/20

Mr. Geo. E. Haynes, Dir. Negro Economics,
Department of Labor,
Washington, D.C.

SEP 13 1920

RECEIVED
DEPARTMENT OF LABOR

Dear Sir:

Under separate cover we are sending you copies of our literature, which will give you a very good idea of the country we are operating in.

We have carried on a successful colonization business for the past twenty years, and our County has grown in an agricultural way greatly in that time. We have found by all odds that the most successful way of meeting the various problems that have come up, has been through cooperative effort. We have always shaped these movements in such a way that they were laid down on business principles.

I will cite two instances which will probably illustrate the way we have handled our problems.

In 1915, State reports gave Marinette County a credit of \$250,000 per year for dairy output; in 1917 the same report gave us a credit of \$1,000,000 yearly output, and today the output is nearly \$2,000,000 annually. We have here a natural grass country and we can grow very excellent corn for ensilage purposes. Corn, clover and cows look very good to us. A silo campaign was inaugurated, aided by our local agricultural school, which built forms for the making of a solid concrete silo and loaned them to the farmers free of charge and where necessary, helped and directed them in the construction. This silo campaign was given a lot of publicity and many of the silo manufacturers put men in the field to sell their product. The result of this silo campaign has been the construction of nearly twelve-hundred silos in this County.

Along with this campaign, there was one started urging the purchase of more and better cattle. In order to help matters out, local business men lent their names to a guarantee, which guarantee was used by three Trustees in endorsing farmers' notes for the purchase of livestock. The farmer was then given an opportunity to buy cattle and pay for them on a basis of about half of what the cow produced per month, and was given three years' time on each animal if they desired it, with interest at 6%. The guarantee on the back of the farmers' notes made it absolutely good at any Bank in the County. That this plan was a good one is shown by the fact that thirty carloads of cattle were bought and delivered to farmers under it, and the guarantors will not have to make good a single penny, as all of the notes have been well taken care of. This cattle buying plan is still in vogue here, although in a little different form, and will in all probability finance one-hundred to

G.E.H.-#2

one-hundred fifty of these cattle purchases this year.

Marinette County has been given credit for several years past for the clearing of approximately three-thousand acres of new land each year. About a year ago it was thought that Marinette County was not clearing enough land and that much more could be done. Therefore, an Association was formed which has over one-thousand members, ninety percent of whom are the farmers and new settlers in the County, called the Marinette County Land Clearing Association. This Association immediately sought the cooperation of the Department of Land Clearing, College of Engineering, University of Wisconsin, and were assured of their entire support. The DuPont Powder Company, who have been working for some years in connection with the Department of Engineering, offered their assistance, which was gladly accepted. A plan of campaign was mapped out and a goal set at clearing eighteen-thousand acres in 1920, or six times as much as had ever been cleared before in any one year. The Association hired the best land clearing engineer they could find, and equipped him with an office, automobile and other paraphernalia that he wanted. All during the winter, school-house meetings were held throughout the County; some fifty or more. At these meetings land clearing problems were discussed and speakers were equipped with both moving and still pictures to illustrate their points. Also, at these meetings, orders were solicited for dynamite, the members of the Association being able to purchase dynamite at the carload rate, which made a saving of between fifteen and twenty percent for them. As a result of this campaign, we have already passed the eighteen-thousand acre mark in newly cleared land, and there is still sixty or ninety days for this work to go on. Normally, the sales of land clearing explosives in Marinette County were about one carload a year; fourteen carloads have been placed so far this year. Besides the explosives, of course there is other equipment such as stump pullers, pilers, etc.

I think these two instances will perhaps give you an idea of the methods used in this County for building up our farming community. These methods have proven very satisfactory.

Yours very truly,

SKIDMORE-RIEHLE LAND COMPANY

By *Ralph Skidmore*

Secy.

E.M.

RS-EM

DEPARTMENT OF LABOR

OFFICE OF THE SECRETARY

WASHINGTON

June 17, 1919

CONFIDENTIAL MEMORANDUM :

From: His Assistant
To: The Director of Negro Economics
Subject: Advisory Departmental Relationship regarding Negro matters

1. The functions of the Department of Labor in "fostering, promoting and developing the welfare of wage earners of the United States, improving their working conditions and advancing their opportunities for profitable employment" have been well understood by private, public ^{persons and by} ~~and~~ ^{agencies, both governmental and private.} ~~Governmental factors.~~ The interests of wage earners, ~~particularly~~ ^{as far as possible} ~~white, as evidenced by the efforts of organizations other than the so-called union group,~~ ^{used} have been ~~particularly~~ ^{as far as possible} safeguarded and every opportunity and assistance ~~has been~~ ^{used} given by the Department of Labor in carrying out the duties imposed upon it by Congress. ¶ When the Secretary of

Labor, in furthering the effectiveness of his powers, created the Division of Negro Economics there was latently established a means of ~~Departmental~~ ^{of information and cooperation between this Department and other} exchange the scope of which and the jurisdiction of which are ~~limited~~ ^{almost unlimited.}

~~only by the justice of American citizenship.~~ I say "latently" because ^{of} ~~it is~~ ^{about the} ~~doubted~~ ^{which} ~~that much~~ attention has been given to the following ~~quoted~~

power of the Secretary of Labor: ~~to which I call especial attention.~~

^{"Said} ~~He~~ ^{shall also have} (the Secretary of Labor) has authority ~~to call upon other~~ departments of the Government for statistical data and the results obtained by them, ~~and to~~ ^{and} collate, arrange and publish such statistical

^{and said Secretary may}

Department of the Government both State and Federal

H-P

information obtained in such manner as to him may seem wise. *****"

The act creating the Department states further: shall

Quote

"The Secretary of Labor ~~is also given authority and directed to~~ investigate and report to Congress ~~the~~ plan of coordination of the activities, duties and powers of the office of the Secretary of Labor with the activities, duties and powers of the present bureaus, commissions and departments, so far as they relate to labor and its conditions, in order to harmonize and unify such activities, duties and powers, with a view to additional legislation to further define the duties and powers of the Department of Labor, and to make such special investigations and reports to the President or Congress as may be required by them or which he may deem necessary, and to report annually to Congress upon the work of the Department of Labor."

From the above it is very apparent that the scope of the jurisdiction and authority of the Secretary of Labor have in no sense reached the plane which Congress had in mind when it created the Department of Labor. It is obvious that a wide span was left vacant over which the Department of Labor may, and should, leap in fostering and promoting the welfare of wage earners.

2. Congressional intentions always determine the latitude of interpreting the acts of Congress. Nothing else so specifically and so effectively describes statutes, edicts, acts, etc., for the law has always reasoned that the animus of a man, be he bound by moral duty or by legislative authority, speaks for him in those things which he does.

3. When the Division of Negro Economics was created it functioned effectively within the several bureaus and divisions of the Department of Labor. It grasped single-handed the problems of thousands of Negro wage-earners. At the end of one year it was but a mere infant in assisting the Department of Labor through a trying war emergency period in which there figured the interests of a few thousand Negroes, particularly migrants.

Cooperation with Public Health Service War Risk Col. Woods Comm Dept Agric

In no way has the Division of Negro Economics touched the normal situation, for a normal situation has not yet existed since its advent.

3. Through the Negro Workers' Advisory Committees have come to light ways and means of touching the community life of a very small portion of one-tenth of the total population of the United States. The feature of the committees has been, as you know, their volunteer character.

4. Linking up the interests of Negro citizenship, through the Division of Negro Economics, to the Secretary of Labor, and from him to Congress and to the President of the United States, is ^{so} ~~is~~ plainly possible that a mere hint to you in this regard is all that is necessary. Assuming, from the intentions of Congress that even the Department of Labor "is yet but an infant" department and that through it the Secretary of Labor should have access to data and results obtained by other departments of the Government, and should "investigate and report to Congress a plan of coordination," etc., "in order to harmonize and unify such activities and duties," and assuming that each and every division and bureau of the Executive Departments (as well as commissions, boards, etc.) has the intention of functioning 100 per cent in its duties to American citizenship, I respectfully recommend:

(a) That the attention of the Secretary of Labor be specifically called to the existence of every community, county, and state Negro Workers' Advisory Committee, with the view of realizing that through these committees and through hundreds of others which can be easily set up, he can effectively enlarge upon his duties in "calling upon other departments of the Government for * * * * data and results."

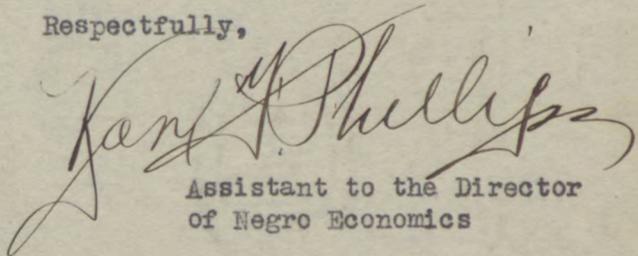
(b) That it be suggested to the Secretary of Labor that he can more effectively than ever before "investigate and report to Congress a plan of coordination," etc., "with a view to additional legislation to further define the duties and powers of the Department of Labor," etc.

(c) That it be suggested to the Secretary of Labor that by virtue of his aforesaid powers and authority he transmit, through the chief executives of each department, to each bureau chief and the chairmen of commissions and boards, and report on the results of the Negro Economics work calling to their attention the utility of the field organization of Negro Economics to those bureaus, commissions and boards in carrying out their duties relating to labor, through this department.

(d) That the Secretary of Labor call upon each bureau chief, through his executive head, for a frank statement of any manner in which this service could properly be of assistance to such bureau or division.

5. The destinies of 10 million Negroes are at bar in a way never before seen. The shift of the economic status, loyalty and citizenship of 10 million Negroes is more noticeable than ever before. Some conditions, not mentioned herein but with which you are well familiar, are becoming intensified every day. The philosophy of self-preservation is upon us. Should not every resource be invoked to insure peace, good will and justice to Americans, white and black?

Respectfully,



Assistant to the Director
of Negro Economics

kp/el

DEPARTMENT OF LABOR

State:

Bureau of Citizenship

a. o' s' l' x - o' y' l' e

Treasury:

(1) Bureau of Engraving

War:

(1) Employment Regs Soldiers

Justice:

P. O.:

Navy:

Interior:

(1) Education

Commerce

P. S. O.:

N.S.S. 472

N.S. 6812

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212 x 76
623

TOMAHAWK LAND COMPANY LANDS

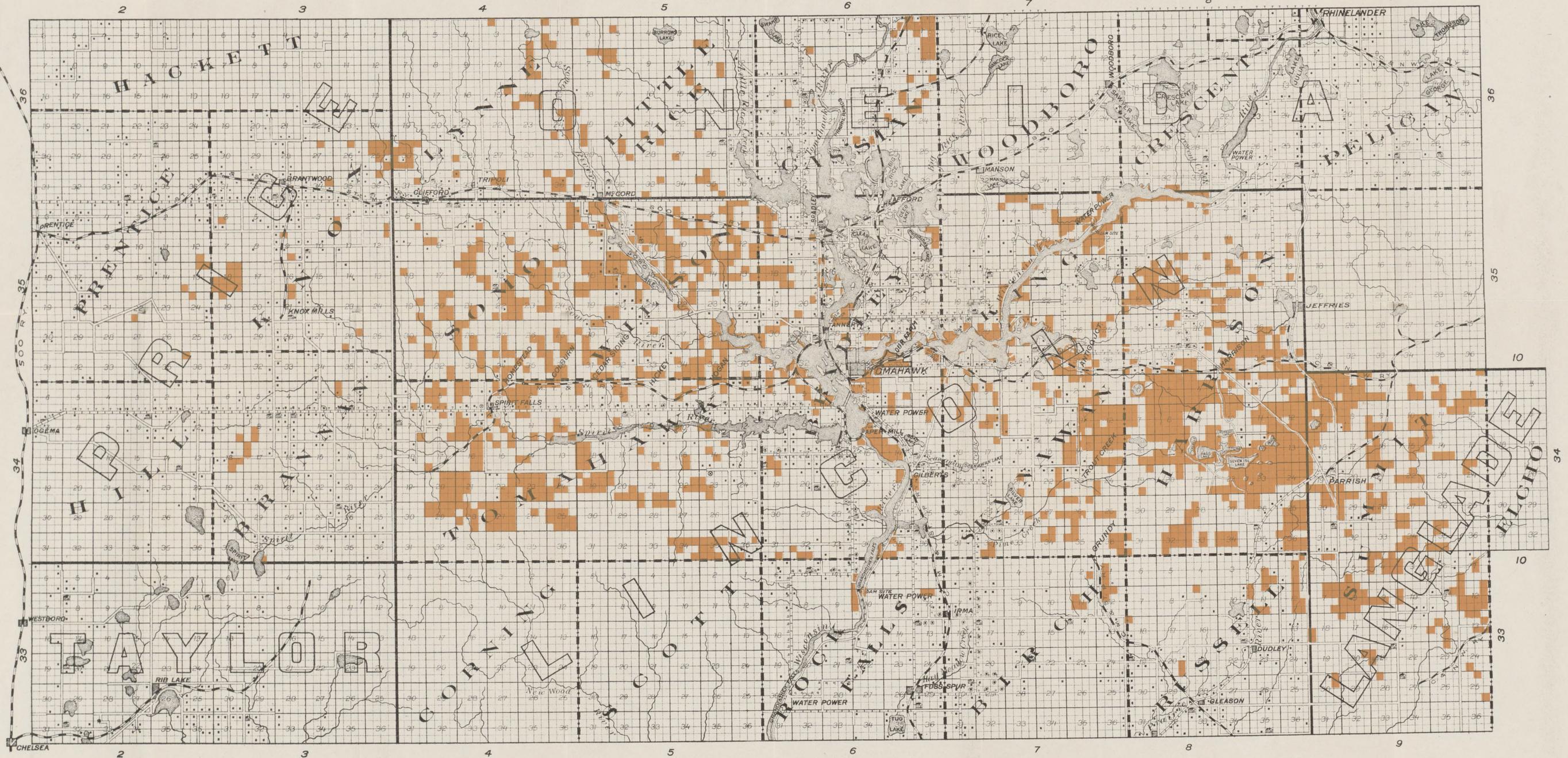
IN

Parts of Oneida, Lincoln, Langlade and Price Counties.

SCALE: 1-2 INCH=1 MILE.

LANDS COLORED YELLOW FOR SALE BY
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- EXPLANATIONS**
- SETTLERS
 - ▣ SCHOOL HOUSES
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 - WAGON ROADS
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 - T FARMERS TELEPHONE
 - ⊕ RURAL DELIVERY
 - ROADS ON STATE HIGHWAY SYSTEM
 - TELEPHONE



Tomahawk Land Settlement Plan

We assist the settler to make a farm from cut-over lands.

Labor and material up to \$500 advanced for house, barn and well.

We rent teams, farm tools, stump pullers, etc., on community basis at actual cost.
Visit our central farm and see the implements and tools we have for rent.

When settler can supply feed, money advanced for cow, pig and chickens.

Payments extended over a period of 23 years.

We try to have house and barn built before settler moves on land.

Stump-pullers furnished are of latest design, with all necessary cables, chains and hooks.

Settler can clear 10 acres a year, and have 30 acres under cultivation in 3 years.

PAYMENTS—When we make advances for house, barn, cow, etc., we expect a first payment of \$250.00 per 40 acres.

If a man is not in a position to pay \$250.00 in cash at the time of purchase, he should tell us just what he can do.

To actual settlers who do not desire advances, the first payment on land can be at \$10.00 per 40 acres.

After the first payment, no further cash payments asked for 3 years, if settler moves on land and makes improvements averaging \$10.00 per 40 acres per month, over advances.

Payment for land, buildings and rental charges distributed over 20-year period, 6% interest.

Rental charges and supplies advanced limited to \$25 per acre of land put into cultivation.

SOILS—A variety of loams.

PRODUCTS—Dairy products stand first.

Our county produced \$1,500,000 of dairy products in 1918.

Clovers and grasses grow remarkably well.

Lands are in the well known "Clover Belt." Pastures keep green throughout the summer.

Best soil in the State for potatoes.

Potatoes are considered the cash crop.

Oats, rye, roots and vegetables give high yields.

WATER—Clear, pure, cold.

CLIMATE—Invigorating and healthful.

The winters are free from the winds and blizzards of the prairies.

RAINFALL—The average yearly rainfall is about 34 inches, which is as high as in any locality throughout the State.

MARKETS—Chicago, Milwaukee, Minneapolis and St. Paul are all tributary; 12 hours ride to Chicago.

RAILROADS—Chicago, Milwaukee and St. Paul Ry. (Wisconsin Valley), "Soo Line," Marinette, Tomahawk and Western R. R. ("our railroad").

GOOD ROADS—There are 764 miles of public highways in the county.

GOOD SCHOOLS—The county has 85 schools. Population of county 21,100.

RURAL TELEPHONES—Lines go in three directions from Tomahawk.

Work during winter months can usually be obtained nearby in logging camps, or with those getting out cordwood, pulpwood, poles, ties, etc.

We have been here since 1888 and have seen men start with less than \$500 and become successful farmers today, worth \$5,000 to \$20,000.

We know that the farmer who works wins.

We have never foreclosed a settler's land contract.

"We help the man who helps himself."

WRITE TO US.

TOMAHAWK LAND COMPANY
TOMAHAWK, WISCONSIN

ATTENTION

FARMER

ATTENTION

THE NATIONAL FARMERS CO-OPERATIVE ASSOCIATION

Sends to Northern Markets **THREE EXPERTS**

**Seeking advantages for patrons. They will secure for the Association best of prices on
Watermelons in Car-load Lots during July and August**

Wire connections with the Association to be established.

To Facilitate Trade. We solicit your Trade and assure the Best Results on small commission. Write or wire—

NATIONAL FARMERS CO- OPERATIVE ASSOCIATION

509 West Broad Street

INCORPORATED UNDER LAWS OF GA.

AUTHORIZED CAPITAL, \$100,000

Officers and Directors

R. C. REESE, Vice-President, Millen, Ga.	S. P. CAMPBELL, President, Midville, Ga.	
J. H. LANE, Vice-President, Munneryn, Ga.	E. A. WILLIAMS, Sect-Treas., Savannah, Ga.	
B. W. PIERCE, Halcyondale, Ga.	P. A. Pettis, Omaha, Ga.	C. Cuthbert, Springfield, Ga.
S. Wilson, Savannah, Ga.	P. Weaver, Waynesboro, Ga.	N. J. Walkeri, Millen, Ga.
Leroy Hudson, Keysville, Ga.	W. A. Bell, Atlanta, Ga.	Eddie Davis, Wadley, Ga.
J. W. Holley, Albany, Ga.		J. C. Fisher, Savannah, Ga.

Savannah Journal (Negro)

Savannah, Ga. - July 10, 1920

September 18, 1920.

WISCONSIN COLONIZATION COMPANY,
Eau Claire, Wis.

ATTENTION: Mr. E.G. Kuehl, Secy.

Gentlemen:

Thank you so much for the information
contained in the literature sent me about efforts
to build up firm communities.

Very truly yours,

Director of Negro Economics.

R/MLC

September 18, 1920.

TOMAHAWK LAND COMPANY,
Towahawk, Wis.

Gentlemen:

ATTENTION: Mr. R.R. Wallis.

Thank you so much for the information contained in the
circulars and letter sent me about your sale of land.

Very truly yours,

Director of Negro Economics.

H/MLC

Build Your Farm Home in "America's Real-Clover-land."

Build Your Farm Home in "America's Real-Clover-land." Clover is the basis of all farming prosperity in Upper Wisconsin...

Build Your Farm Home in "America's Real-Clover-land." Clover is the basis of all farming prosperity in Upper Wisconsin...

DON'T LOCATE WHERE LAND IS NOT VALUABLE

Continued from page 1, column 1. The value in location which is sought by other Wisconsin settlers...

You Can Make a Good Living and Splendid Profits Growing Strawberries in Marinette County.

Strawberries are a special cash crop which any person who will intelligently, can make money pay you the market price...

SHEEP AND BEEF IN MARINETTE COUNTY

Visit to the Babby-Tart farm in Marinette County, Wis., which has been selected as the best of sheep raising in Wisconsin...

Winds from the north and west are broken by these two chains of hills...

Winds from the north and west are broken by these two chains of hills...

Winds from the north and west are broken by these two chains of hills...

Winds from the north and west are broken by these two chains of hills...

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Winds from the north and west are broken by these two chains of hills...

FOR WAR SETTLEMENT

SPRING TALKS FOR WAR SETTLEMENT. The war has created a new situation in the land market...

VIEW OF A MAN'S WEALTH

VIEW OF A MAN'S WEALTH. The value of a man's wealth is not measured by the amount of money he has...

INVITE WESTERN SHEEP MEN TO TRY WISCONSIN

INVITE WESTERN SHEEP MEN TO TRY WISCONSIN. An Illinois man who recently purchased 240 acres of land from the Skidmore Co. in Marinette County...

PORK PRODUCTION FITS IN WELL WITH DAIRY FARMING IN MARINETTE COUNTY

PORK PRODUCTION FITS IN WELL WITH DAIRY FARMING IN MARINETTE COUNTY. The state legislature of Wisconsin has passed a law...

DAIRYING BEST OPPORTUNITY IN SCORE OF YEARS

DAIRYING BEST OPPORTUNITY IN SCORE OF YEARS. Continued from page 1, column 1. The dairy industry in Wisconsin is rapidly growing...

CONGRATULATE MARINETTE IN NEW LEADERSHIP

CONGRATULATE MARINETTE IN NEW LEADERSHIP. Continued from page 1, column 1. The dairy farmers of Marinette County are proud of their new leadership...

ONE-MAN STUMP PULLER SOLVES CLEARING PROBLEM FOR SETTLERS OF SMALLER MEANS

ONE-MAN STUMP PULLER SOLVES CLEARING PROBLEM FOR SETTLERS OF SMALLER MEANS. A new device has been developed for clearing land...

SPLENDID CLASS OF SETTLERS

SPLENDID CLASS OF SETTLERS. The day was one that will long be remembered by all who were in attendance...

UNIVERSITY HAS LAND CLEARING DEPARTMENT

UNIVERSITY HAS LAND CLEARING DEPARTMENT. The University of Wisconsin has established a department for clearing land...

MARINETTE COUNTY'S GREAT HOME AGRICULTURAL SCHOOL LEAVES NO STONE UNTURNED IN HELPING NEW SETTLERS TO MAKE GOOD

MARINETTE COUNTY'S GREAT HOME AGRICULTURAL SCHOOL LEAVES NO STONE UNTURNED IN HELPING NEW SETTLERS TO MAKE GOOD. The school is equipped for practical work in cooking, sewing, etc...

OTHER HELPS FOR SETTLERS

OTHER HELPS FOR SETTLERS. One of the State Experimental Farms is located in Marinette County...

U. S. SENATOR LENROOT VISITS OUR COUNTY

U. S. SENATOR LENROOT VISITS OUR COUNTY. Speaks at Dairy Celebration and Praises Great Future for Upper Wisconsin...

CHICAGO DISTRICT, WHICH IS MARKET CENTER OF UPPER WISCONSIN

CHICAGO DISTRICT, WHICH IS MARKET CENTER OF UPPER WISCONSIN. From Wisconsin Agricultural Experiment Station Bulletin No. 290...

LAND OF GOOD HEALTH

LAND OF GOOD HEALTH. The healthfulness of Upper Wisconsin is testified to by both state and federal statistics...

REARING UP HERDS

REARING UP HERDS. We have talked very seriously to Marinette County farmer audiences before on this subject...

SPLENDID CLASS OF SETTLERS

SPLENDID CLASS OF SETTLERS. The day was one that will long be remembered by all who were in attendance...

OPPORTUNITY EDITION—LANDOLOGY

OPPORTUNITY EDITION—LANDOLOGY. This section provides information on various land opportunities and agricultural news...

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Special Victory and Opportunity Edition of LANDOLOGY

Edited and Published by the Skidmore Land Co., Marinette, Wis.

THE LAND OF KNOWN QUANTITIES

By the Editor of LANDOLOGY

Ten to fifteen years ago farmers and city people from the middle west were rushing to the semi-arid wheat lands of the far west. They went like a herd of stampeded cattle. Few asked themselves "Where are we going and why?" It was enough that on every hand they saw hundreds of others going. The goal, they reasoned, must be worth the stake or so many people would not seek it.

It is not necessary for us to review the outcome. The history of the years following this great land movement to the far west is now pretty well known to all middle western people. Today we wonder how it could have been possible that literally thousands of people should have rushed to lands hundreds of miles from markets, often fifty and sixty miles from railroad shipping points, and lacking in schools, roads, towns, neighbors and practically all the conditions that make up a habitable area. Lacking, moreover, in many years sufficient rainfall to make possible a crop, and in the odd years when there was enough rainfall for a crop, lacking the highways and the railroads to market that crop at a profit.

They remember now, these people who responded to the lure of distance and the unknown, that they knew little or nothing of the average annual rainfall of the districts to which they went, they knew nothing of markets, schools, highways or railroads—they simply knew that the far west was being boomed as a great wheat country, hundreds of others were going, the fever was spreading and they rushed to it as if to a promised land.

The lure that moved them was as old as mankind. Lacking knowledge of real conditions, it was easy to be misled. The knowledge that might be said or imagined of the "golden west." Distance lends enchantment. Seeing others all the time rushing to this supposed "land of promise"—they became excited and convinced themselves they would lose out if they took the time to investigate before they followed the crowd.

This little page of history has not been written to deter people from going to far western lands. The good and bad points concerning those lands are well known to most people now, and the great tide of settlers has dwindled to almost nothing.

But we are sure the reader is a man of reason and we want to appeal to his reason by drawing a comparison between the rush to western lands ten to fifteen years ago and the movement to the former timber lands of Upper Wisconsin which is in progress at this time.

For this purpose let us call the far west—as it was fifteen years ago—"the land of unknown quantities." For all the settlers knew it might have been a place where he could become rich in one season or it might have been a place where drought or lack of markets would sooner or later make him a pauper. Against this let us call Upper Wisconsin "the land of known quantities."

Then let us answer the question "Why is Upper Wisconsin the land of Known Quantities?" It is a question you ought to be greatly interested in, if you are thinking of getting land in Wisconsin or elsewhere.

Upper Wisconsin is "the land of Known Quantities" because it is only about a night's ride from your home and you can visit it and see exactly for yourself what others from your own state have accomplished in two, four or six years, because you can learn through the United States or Wisconsin state government the average annual rainfall of any locality in the state, the average annual production of any crop, the dairy output, the number of head of livestock, the average value of each and the profit from any class of livestock in any locality.

Moreover, you can learn exactly the nature of the soil and what it is best adapted to. From

Making \$100 per Acre Land From \$25 per Acre Land With the Aid of a Tractor



The great "iron horse" walks over the face of the land in Marinette County and transforms a beautiful but unproductive woods into a smiling homestead yielding bumper crops from then on until the end of time.

It is the way of progress. It is the conversion of the earth as it was to the needs of man. The incentive to this great work is the urge within every normal human being to do something worth while to provide for himself and those dependent upon him, and to hand down to posterity a worthy work well done.

A hundred and one sources you can learn all there is to learn of Upper Wisconsin before you invest one cent. You can know whether markets are three thousand miles away or if you are practically at your door. You can learn whether there are no schools, or plenty of schools and good ones; you can learn whether highways do not exist or whether Upper Wisconsin has highways which as a whole are the equal or better than highways in many other settled localities; you can learn whether the people already living and farming in a locality like Marinette county are ignorant and unprogressive or whether they are of the best quality of citizenship under the sun and possibly more progressive than the neighbors in the locality where you now live—all of this and more you can learn by simply availing yourself of the information which is to be had from any number of sources.

Then you can learn—if you wish to—of the county agents, the county agricultural schools, the helpful neighborhood agricultural meetings held in the rural school houses, the co-operative plans of buying livestock, the credit plan of furnishing settlers with grain, grass and potato seed, the community land clearing clubs, of special credits extended by banks and bankers' associations, a farm of 100 acres for \$15,000, or a good farm for \$10,000, or a farm of 200 acres for \$20,000, or a farm of 400 acres for \$40,000, or a farm of 800 acres for \$80,000, or a farm of 1,600 acres for \$160,000, or a farm of 3,200 acres for \$320,000, or a farm of 6,400 acres for \$640,000, or a farm of 12,800 acres for \$1,280,000, or a farm of 25,600 acres for \$2,560,000, or a farm of 51,200 acres for \$5,120,000, or a farm of 102,400 acres for \$10,240,000, or a farm of 204,800 acres for \$20,480,000, or a farm of 409,600 acres for \$40,960,000, or a farm of 819,200 acres for \$81,920,000, or a farm of 1,638,400 acres for \$163,840,000, or a farm of 3,276,800 acres for \$327,680,000, or a farm of 6,553,600 acres for \$655,360,000, or a farm of 13,107,200 acres for \$1,310,720,000, or a farm of 26,214,400 acres for \$2,621,440,000, or a farm of 52,428,800 acres for \$5,242,880,000, or a farm of 104,857,600 acres for \$10,485,760,000, or a farm of 209,715,200 acres for \$20,971,520,000, or a farm of 419,430,400 acres for \$41,943,040,000, or a farm of 838,860,800 acres for \$83,886,080,000, or a farm of 1,677,721,600 acres for \$167,772,160,000, or a farm of 3,355,443,200 acres for \$335,544,320,000, or a farm of 6,710,886,400 acres for \$671,088,640,000, or a farm of 13,421,772,800 acres for \$1,342,177,280,000, or a farm of 26,843,545,600 acres for \$2,684,354,560,000, or a farm of 53,687,091,200 acres for \$5,368,709,120,000, or a farm of 107,374,182,400 acres for \$10,737,418,240,000, or a farm of 214,748,364,800 acres for \$21,474,836,480,000, or a farm of 429,496,729,600 acres for \$42,949,672,960,000, or a farm of 858,993,459,200 acres for \$85,899,345,920,000, or a farm of 1,717,986,918,400 acres for \$171,798,691,840,000, or a farm of 3,435,973,836,800 acres for \$343,597,383,680,000, or a farm of 6,871,947,673,600 acres for \$687,194,767,360,000, or a farm of 13,743,895,347,200 acres for \$1,374,389,534,720,000, or a farm of 27,487,788,694,400 acres for \$2,748,778,869,440,000, or a farm of 54,975,577,388,800 acres for \$5,497,557,738,880,000, or a farm of 109,951,154,777,600 acres for \$10,995,115,477,760,000, or a farm of 219,902,309,555,200 acres for \$21,990,230,955,520,000, or a farm of 439,804,619,110,400 acres for \$43,980,461,911,040,000, or a farm of 879,609,238,220,800 acres for \$87,960,923,822,080,000, or a farm of 1,759,218,476,441,600 acres for \$175,921,847,644,160,000, or a farm of 3,518,436,952,883,200 acres for \$351,843,695,288,320,000, or a farm of 7,036,873,905,766,400 acres for \$703,687,390,576,640,000, or a farm of 14,073,747,811,532,800 acres for \$1,407,374,781,153,280,000, or a farm of 28,147,495,623,065,600 acres for \$2,814,749,562,306,560,000, or a farm of 56,294,991,246,131,200 acres for \$5,629,499,124,613,120,000, or a farm of 112,589,982,492,262,400 acres for \$11,258,998,249,226,240,000, or a farm of 225,179,964,984,524,800 acres for \$22,517,996,498,452,480,000, or a farm of 450,359,929,969,049,600 acres for \$45,035,992,998,904,960,000, or a farm of 900,719,859,938,099,200 acres for \$90,071,985,997,809,920,000, or a farm of 1,801,439,719,876,198,400 acres for \$180,143,971,987,619,840,000, or a farm of 3,602,879,439,752,396,800 acres for \$360,287,943,975,239,680,000, or a farm of 7,205,758,879,504,793,600 acres for \$720,575,887,950,479,360,000, or a farm of 14,411,517,759,009,587,200 acres for \$1,441,151,775,900,958,720,000, or a farm of 28,823,035,518,019,174,400 acres for \$2,882,303,551,801,917,440,000, or a farm of 57,646,071,036,038,348,800 acres for \$5,764,607,103,603,834,880,000, or a farm of 115,292,142,072,076,697,600 acres for \$11,529,214,207,207,669,760,000, or a farm of 230,584,284,144,153,395,200 acres for \$23,058,428,414,153,395,200,000, or a farm of 461,168,568,288,306,790,400 acres for \$46,116,856,828,306,790,400,000, or a farm of 922,337,136,576,613,580,800 acres for \$92,233,713,657,661,358,080,000, or a farm of 1,844,674,273,153,227,161,600 acres for \$184,467,427,315,322,716,160,000, or a farm of 3,689,348,546,306,454,323,200 acres for \$368,934,854,630,645,432,320,000, or a farm of 7,378,697,092,612,908,646,400 acres for \$737,869,709,261,290,864,640,000, or a farm of 14,757,394,185,225,817,292,800 acres for \$1,475,739,418,522,581,729,280,000, or a farm of 29,514,788,370,451,634,585,600 acres for \$2,951,478,837,045,163,458,560,000, or a farm of 59,029,576,740,903,269,171,200 acres for \$5,902,957,674,090,326,917,120,000, or a farm of 118,059,153,481,806,538,342,400 acres for \$11,805,915,348,180,653,834,240,000, or a farm of 236,118,306,963,613,076,684,800 acres for \$23,611,830,696,361,307,668,480,000, or a farm of 472,236,613,927,226,153,371,200 acres for \$47,223,661,392,722,615,371,200,000, or a farm of 944,473,227,854,452,306,742,400 acres for \$94,447,322,785,445,230,674,240,000, or a farm of 1,888,946,455,708,904,613,484,800 acres for \$188,894,645,570,890,461,348,480,000, or a farm of 3,777,892,911,417,809,226,969,600 acres for \$377,789,291,141,780,926,969,600,000, or a farm of 7,555,785,822,835,618,453,939,200 acres for \$755,578,582,283,561,845,393,920,000, or a farm of 15,111,571,645,671,236,907,878,400 acres for \$1,511,157,164,567,123,690,787,840,000, or a farm of 30,223,143,291,342,473,815,756,800 acres for \$3,022,314,329,134,247,381,575,680,000, or a farm of 60,446,286,582,684,947,631,513,600 acres for \$6,044,628,658,268,494,763,151,360,000, or a farm of 120,892,573,165,369,895,263,227,200 acres for \$12,089,257,316,536,989,526,322,720,000, or a farm of 241,785,146,330,739,790,526,454,400 acres for \$24,178,514,633,073,979,052,645,440,000, or a farm of 483,570,292,661,479,581,052,908,800 acres for \$48,357,029,266,147,958,105,290,880,000, or a farm of 967,140,585,322,959,162,105,517,600 acres for \$96,714,058,532,295,916,210,551,760,000, or a farm of 1,934,281,170,645,918,324,211,035,200 acres for \$193,428,117,064,591,832,421,103,520,000, or a farm of 3,868,562,341,291,837,648,422,070,400 acres for \$386,856,234,129,183,764,842,207,040,000, or a farm of 7,737,124,682,583,675,296,844,141,600 acres for \$773,712,468,258,367,529,684,414,160,000, or a farm of 15,474,249,365,167,354,593,688,283,200 acres for \$1,547,424,936,516,735,459,368,828,320,000, or a farm of 30,948,498,732,334,709,177,377,566,400 acres for \$3,094,849,873,233,470,917,377,566,400,000, or a farm of 61,896,997,464,669,418,354,754,932,800 acres for \$6,189,699,746,466,941,835,475,493,280,000, or a farm of 123,793,994,929,338,836,709,177,907,665,600 acres for \$12,379,399,492,933,836,709,177,907,665,600,000, or a farm of 247,587,989,858,677,673,418,354,915,331,200 acres for \$24,758,798,989,858,677,673,418,354,915,331,200,000, or a farm of 495,175,979,717,355,346,836,709,177,907,665,600 acres for \$49,517,597,971,735,534,683,670,917,907,665,600,000, or a farm of 990,351,959,434,710,692,693,418,354,915,331,200 acres for \$99,035,195,943,471,069,269,341,835,491,533,120,000, or a farm of 1,980,703,918,869,421,385,386,709,177,907,665,600 acres for \$198,070,391,886,942,138,538,670,917,907,665,600,000, or a farm of 3,961,407,837,738,842,770,773,418,354,915,331,200 acres for \$396,140,783,738,842,770,773,418,354,915,331,200,000, or a farm of 7,922,815,675,477,685,541,547,036,830,662,400 acres for \$792,281,567,547,768,554,154,703,683,066,240,000, or a farm of 15,845,631,350,955,371,083,094,073,671,324,800 acres for \$1,584,563,135,095,537,108,309,407,367,132,480,000, or a farm of 31,691,262,701,910,742,166,180,737,344,649,600 acres for \$3,169,126,270,191,074,216,618,073,737,344,649,600,000, or a farm of 63,382,525,403,821,484,332,361,474,699,200 acres for \$6,338,252,540,382,148,433,236,147,469,920,000, or a farm of 126,765,050,807,642,968,664,728,949,398,400 acres for \$12,676,505,080,764,296,866,472,894,939,840,000, or a farm of 253,530,101,615,285,937,329,857,898,796,800 acres for \$25,353,010,161,528,593,732,985,789,879,680,000, or a farm of 507,060,203,230,571,874,658,715,797,593,600 acres for \$50,706,020,323,057,187,465,871,579,759,360,000, or a farm of 1,014,120,406,461,143,749,317,431,595,197,200 acres for \$101,412,040,646,114,374,931,743,159,519,720,000, or a farm of 2,028,240,912,922,287,498,634,862,390,394,400 acres for \$202,824,091,292,287,498,634,862,390,394,400,000, or a farm of 4,056,481,825,844,574,997,269,724,780,788,800 acres for \$405,648,182,584,574,997,269,724,780,788,800,000, or a farm of 8,112,963,651,689,149,994,539,449,561,577,600 acres for \$811,296,365,168,914,994,539,449,561,577,600,000, or a farm of 16,225,927,303,378,299,989,078,913,143,155,200 acres for \$1,622,592,730,378,299,989,078,913,143,155,200,000, or a farm of 32,451,854,756,756,599,978,187,826,286,310,400 acres for \$3,245,185,475,675,599,978,187,826,286,310,400,000, or a farm of 64,903,709,513,513,199,956,375,652,572,620,800 acres for \$6,490,370,951,351,319,956,375,652,572,620,800,000, or a farm of 129,807,419,027,026,399,912,751,305,145,241,600 acres for \$12,980,741,902,702,639,912,751,305,145,241,600,000, or a farm of 259,614,838,054,052,799,825,502,610,290,483,200 acres for \$25,961,483,805,405,279,982,502,610,290,483,200,000, or a farm of 519,229,676,108,905,599,651,005,220,580,966,400 acres for \$51,922,967,610,890,599,651,005,220,580,966,400,000, or a farm of 1,038,459,352,217,811,199,302,010,441,161,932,800 acres for \$103,845,935,221,781,199,302,010,441,161,932,800,000, or a farm of 2,076,918,704,435,622,398,604,020,882,323,865,600 acres for \$207,691,870,443,562,398,604,020,882,323,865,600,000, or a farm of 4,153,837,408,871,244,797,208,165,764,647,731,531,200 acres for \$415,383,740,887,124,479,720,816,576,464,731,531,200,000, or a farm of 8,307,674,817,742,489,594,416,331,529,483,462,262,400 acres for \$830,767,481,774,248,959,441,633,152,948,346,226,400,000, or a farm of 16,615,349,635,484,979,188,883,266,305,964,924,800 acres for \$1,661,534,963,548,497,918,883,266,305,964,924,800,000, or a farm of 33,230,699,270,969,958,377,766,612,611,929,849,600 acres for \$3,323,069,927,096,958,377,766,612,611,929,849,600,000, or a farm of 66,461,398,541,939,916,755,533,225,223,859,399,200 acres for \$6,646,139,854,193,991,675,533,225,223,859,399,200,000, or a farm of 132,922,797,083,879,933,511,066,446,447,718,798,400 acres for \$13,292,279,708,387,993,511,066,446,447,718,798,400,000, or a farm of 265,845,594,167,759,867,022,132,892,895,437,596,800 acres for \$26,584,559,416,775,986,702,213,289,289,543,759,680,000, or a farm of 531,691,188,335,519,734,044,265,785,787,075,193,173,600 acres for \$53,169,118,833,551,973,404,265,785,787,075,193,173,600,000, or a farm of 1,063,382,376,671,039,468,088,531,571,574,350,347,200 acres for \$106,338,237,667,103,946,808,531,571,574,350,347,200,000, or a farm of 2,126,764,753,342,078,936,177,104,342,700,694,400 acres for \$212,676,475,334,207,893,617,104,342,700,694,400,000, or a farm of 4,253,529,506,684,157,875,354,208,700,138,888,800 acres for \$425,352,950,668,415,787,535,420,870,013,888,800,000, or a farm of 8,507,059,113,368,315,751,708,417,437,377,777,600 acres for \$850,705,911,336,831,575,354,208,700,138,888,800,000, or a farm of 17,014,118,226,736,631,503,416,874,874,755,555,200 acres for \$1,701,411,822,673,663,150,341,687,487,475,555,200,000, or a farm of 34,028,236,453,473,263,006,833,759,754,911,110,400 acres for \$3,402,823,645,347,326,300,683,759,754,911,110,400,000, or a farm of 68,056,472,906,946,526,013,667,519,509,822,220,800 acres for \$6,805,647,290,694,652,601,366,751,950,982,220,800,000, or a farm of 136,112,945,813,893,052,027,335,039,017,644,441,600 acres for \$13,611,294,581,389,052,027,335,039,017,644,441,600,000, or a farm of 272,225,827,627,786,104,054,670,078,034,089,288,320 acres for \$27,222,582,762,786,104,054,670,078,034,089,288,320,000, or a farm of 544,451,655,255,572,208,108,136,140,158,176,776,656,640 acres for \$54,445,165,525,572,208,108,136,140,158,176,776,656,640,000, or a farm of 1,088,903,310,511,144,416,216,272,300,316,352,353,312,000 acres for \$108,890,331,051,144,416,216,272,300,316,352,353,312,000,000, or a farm of 2,177,806,621,022,288,832,432,544,600,704,704,000 acres for \$217,780,662,102,288,832,432,544,600,704,704,000,000, or a farm of 4,355,613,242,044,577,664,864,110,140,140,704,000 acres for \$435,561,324,204,457,664,864,110,140,140,704,000,000, or a farm of 8,711,226,484,089,155,328,172,220,280,280,704,000 acres for \$871,122,648,408,915,532,817,220,280,280,704,000,000, or a farm of 17,422,452,968,170,710,656,344,540,560,560,704,000 acres for \$1,742,245,296,817,071,065,634,454,560,560,704,000,000, or a farm of 34,844,905,936,341,421,312,689,080,112,112,112,000 acres for \$3,484,490,593,634,142,131,268,908,011,211,211,200,000, or a farm of 69,689,811,872,682,842,624,137,376,224,224,224,000 acres for \$6,968,981,187,268,284,262,413,737,622,424,224,000,000, or a farm of 139,379,637,745,365,685,248,274,752,448,448,448,000 acres for \$13,937,963,774,536,568,524,827,475,244,448,448,000,000, or a farm of 278,759,275,490,731,370,496,549,504,896,896,896,000 acres for \$

