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# Heterogeneous Borrowers in Quantitative Models of Sovereign Default\*

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## Abstract

We extend the model used in recent quantitative studies of sovereign default, allowing policymakers of different types to alternate in power. We show that a default episode may be triggered by a change in the type of policymaker in office, and that such a default is likely to occur only if there is enough political stability and if policymakers encounter poor economic conditions. Under high political stability, political turnover enables the model to generate a weaker correlation between economic conditions and default decisions, a higher and more volatile spread, and lower borrowing levels after a default episode.

JEL classification: F34, F41.

Keywords: Sovereign Default, Political Risk, Endogenous Borrowing Constraints, Markov-Perfect Equilibrium.

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# 1 Introduction

Business cycles in small emerging economies differ from those in developed economies. Emerging economies feature interest rates that are higher, more volatile and countercyclical (interest rates are usually acyclical in developed economies), and have higher output volatility, higher volatility of consumption relative to income, and more countercyclical net exports.<sup>1</sup> Because the interest rate is highly volatile and countercyclical, a state-dependent interest rate schedule plays an important role in any model designed to explain the cyclical behavior of quantities and prices in emerging economies. Some studies assume an exogenous interest rate schedule.<sup>2</sup> Others provide microfoundations for this schedule based on the risk of default.<sup>3</sup> This is the approach followed by recent quantitative models of sovereign default, based on the framework proposed by Eaton and Gersovitz (1981).<sup>4</sup> The present paper introduces political turnover into the second class of models.

In addition to pure economic variables, political factors are often considered to play a non-trivial role as determinants of defaults.<sup>5</sup> Figure 1 illustrates the behavior of the sovereign spread in Brazil before and after the 2002 election. This behavior is often mentioned as an example of the importance of political factors as determinants of default decisions. As discussed by Goretta (2005), the concerns raised because of left-wing candidate Luiz Inacio “Lula” Da Silva’s declarations in favor of a debt repudiation is the most accepted explanation for the sharp increase in the country spread preceding the Brazilian election. Pimentel and Murphy (2006) explain that more recently, the elected president of Ecuador—Rafael Correa—declared his intentions to restructure the country’s debt, which was linked to a decline in sovereign bond prices. Our paper contributes to the understanding of how political risk may affect borrowing and default decisions.

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<sup>1</sup>See, for example, Aguiar and Gopinath (2007), Neumeyer and Perri (2005), and Uribe and Yue (2006).

<sup>2</sup>See, for example, Aguiar and Gopinath (2007), Neumeyer and Perri (2005), Schmitt-Grohé and Uribe (2003), and Uribe and Yue (2006).

<sup>3</sup>Tomz and Wright (2007) document 250 sovereign defaults by 106 countries between 1820 and 2004. Some of the latest episodes are Russia in 1998, Ecuador in 1999, and Argentina in 2001.

<sup>4</sup>See, for example, Aguiar and Gopinath (2006), Arellano (2008), Arellano and Ramanarayanan (2006), Bai and Zhang (2006), Bi (2006), Cuadra and Sapriza (2006, 2008), Eyigungor (2006), Hatchondo and Martinez (2008), Hatchondo et al. (2006, 2007b), Lizarazo (2005, 2006), and Yue (2005).

<sup>5</sup>See, for example, Balkan (1992), Citron and Nickelsburg (1997), Kohlscheen (2003), Meyersson (2006), Reinhart et al. (2003), Moser (2006), Santiso (2003), Sturzenegger and Zettelmeyer (2006), and Van Rijckeghem and

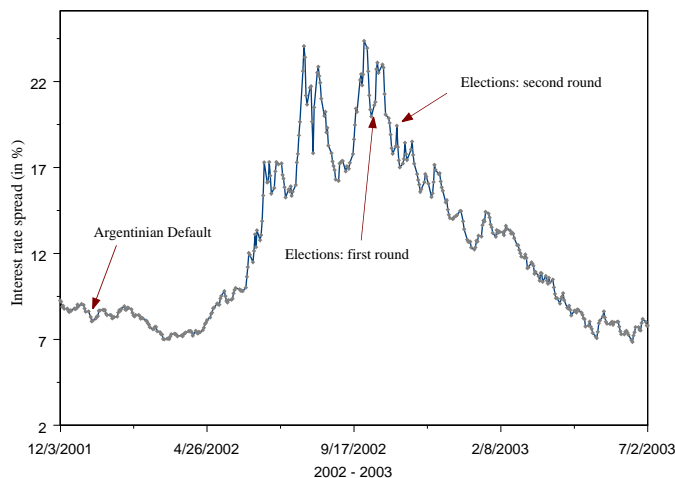


Figure 1: Elections and sovereign bond spread in Brazil. Source: JP Morgan (EMBI Global)

We introduce a stylized political process into the framework used in recent quantitative studies on sovereign default. We study a small open economy that receives a stochastic endowment stream of a single tradable good. The objective of the policymaker in office is to maximize the expected present value of future utility flows. As in Cole et al. (1995) and Alfaro and Kanczuk (2005), we assume that two types of policymakers who assign different weights to future utility flows alternate in power. One type is more patient than the other. The only financial assets available are one-period non-contingent bonds. These assets are priced in a competitive market inhabited by a large number of identical risk-neutral lenders. Lenders have perfect information about the economy’s endowment and the type of policymaker in office. In each period, the policymaker in office makes two decisions. First, he decides whether to refuse to pay previously issued debt. Second, he decides how much to borrow or save. The cost of declaring a default is that the endowment is reduced by a fixed percentage in the following period.

Two types of defaults may be observed in equilibrium. First, a sufficiently low endowment realization may trigger a default during the spell of a “patient” or “impatient” type. The second type is a “political default,” which is triggered by a change in the policymaker in power. We find

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Weder (2004).

that in equilibrium, a political default may only occur when a patient policymaker is replaced by an impatient policymaker.

We show that a political default is likely to occur only when there is enough political stability. The intuition behind the role of political stability is the following. The price received by the government for the bonds issued today incorporates a discount that mirrors the probability of a default in the following period (recall that the government can only issue one-period bonds). If a patient type chooses borrowing levels that would lead an impatient type to default next period, it has to compensate lenders for this contingency, i.e., for the contingency that an impatient type becomes the decision maker in the following period. If the probability of this contingency is high enough (political stability is low), it is too expensive for the patient type to choose borrowing levels that would lead an impatient type to default. In this scenario, the patient type does not borrow so heavily and, therefore, a change in the government's type does not trigger a default.

It is shown that our model displays a non-monotonic relationship between the default probability and political stability. On the one hand, for low levels of political stability (i.e., a high probability of change in the type in power), an increase in political stability increases the probability that a patient government chooses debt levels that would lead an impatient government to default and, therefore, it increases the default probability. On the other hand, for high levels of political stability, a patient government is already choosing debt levels that would lead an impatient government to default. In this case, the default risk premia charged on current bond issuances already incorporate the probability that the type in power may change tomorrow. Therefore, a decrease in that probability (i.e., more political stability) decreases the probability of default.

We find that even in an economy with high political stability, a default does not occur every time a patient policymaker is replaced by an impatient policymaker. The reason is that a patient policymaker chooses high issuance volumes (that would lead an impatient policymaker to default) only after experiencing a stream of sufficiently low endowment realizations during his tenure.

Furthermore, we show that the occurrence of political defaults enables the model to partially disentangle default decisions from poor economic conditions. Tomz and Wright (2007) report that even though most default episodes occur in periods of low output (below the trend), the

correlation between default decisions and economic conditions is much weaker than that implied by existing quantitative models of sovereign default (without political turnover). They conjecture that introducing “political shocks” to the model may help explain the moderate correlation between output and default decisions found in the data. Our results support their conjecture.

In addition, we find that a distinctive feature of political defaults is that post-default debt levels are lower than pre-default levels. The observed difficulties in market access after a default episode—for example, Gelos et al. (2004) and IMF (2002) discuss evidence of a drainage in capital flows to countries that defaulted—has been used in recent quantitative work on sovereign default to motivate the assumption that countries are exogenously excluded from capital markets after a default. In this paper, we do not assume that a defaulting country is exogenously excluded from capital markets. However, we show that difficulties in market access after a political default may be triggered by the political turnover that preceded the default. Recall that in our model, a political default occurs because a patient government is replaced by an impatient one. After a political default, investors are still willing to lend to the post-default (impatient) government but under more stringent conditions: The bond price schedule offered to the post-default government is below that offered to the pre-default (patient) government. We show that this induces impatient post-default governments to choose debt levels that are lower than the pre-default levels. Furthermore, and consistent with historical evidence, our model predicts that in the periods that follow a political default, market access improves after the defaulting government loses power.<sup>6</sup> On the contrary, if a default is non-political, the model does not predict significant differences between post-default and pre-default debt levels. Without political turnover, in general, there is no reason why the optimal debt level chosen by the post-default government should be significantly different from the pre-default levels. We show that post-default debt levels quickly come back to pre-default levels after a non-political default.

Our simulations show that introducing political turnover improves the ability of the model to reproduce the high spread (margin of extra yield over U.S. Treasury bonds) paid by emerging

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<sup>6</sup>A clear example is discussed by Cole et al. (1995): They explain that “the ability of Reconstruction governments in Florida and Mississippi to borrow after the Civil War suggests that the old creditors could not block new loans once the states’ reputations had been restored by an observable change in regime.”

economies. The average spread observed in the politically stable economy is 6.3%. This spread level is substantially higher than that obtained when political turnover is shut down. In an economy where all policymakers are patient, the average spread is 0.3%. In an economy where all policymakers are impatient, the average spread is 1.5%. Given that the mean spread in the model mirrors the default probability, the previous finding implies that an economy in which investor-friendly governments alternate in power with less investor-friendly governments displays a higher default probability than an economy in which governments are never friendly to investors. It is the alternation in power of different types of policymakers that is crucial for generating a higher default probability.

It is also shown that the presence of political turnover narrows the gap between the spread volatility generated by the model and the spread volatility observed in the data. The model with political turnover and high political stability generates a standard deviation of the spread of 0.42%. It should be stressed that this measure of spread volatility derives from samples where only the patient type is in office, and therefore, it is not trivially driven by having two different policymakers willing to accept different spread levels. The standard deviation obtained when the model is simulated without political turnover is less than 0.03%. Thus, introducing political turnover narrows the gap between the spread volatility in the model and the one in the data.<sup>7</sup> Mechanically, the presence of political turnover smoothes out the bond price schedule faced by the government. This helps the model generate a higher and more volatile spread. The shape of the bond price function plays a key role in the quantitative performance of models of sovereign default—see, for example, the discussions in Aguiar and Gopinath (2006) and Hatchondo et al. (2007b). In addition to improving the spread behavior in the simulations, the model with political turnover is able to replicate other salient features of the macroeconomic performance of emerging economies.

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<sup>7</sup>Emerging economies feature relatively high spread volatility. For instance, the standard deviation of the spread in Argentina between 1993 and 2001 equals 2.51%.

## 1.1 Related literature

This paper is closely related to Cole et al. (1995) and Alfaro and Kanczuk (2005). They study models of sovereign default with heterogeneous borrowers in which a default occurs if a “patient” policymaker is replaced by an “impatient” policymaker. In contrast to the present paper, they assume that there is asymmetric information about the government’s type. In order to simplify the lenders’ learning process and make their models tractable, these studies limit the government’s ability to choose its borrowing level. The drawback of this approach is that it is less suitable to study macroeconomic behavior over the business cycle. These papers also focus on equilibria in which patient policymakers never default and impatient policymakers always default. We consider a political process similar to the one used by Cole et al. (1995) and Alfaro and Kanczuk (2005), but ours is embedded in the setup used in recent quantitative models of sovereign default. This means that the government does not face any restriction when choosing the optimal borrowing level. We show that a default is likely to be triggered by political turnover only if there is enough political stability and patient governments encounter poor economic conditions during their tenure. We also show that in politically stable economies, the presence of political turnover increases the volatility of the spread paid by patient governments.

The models used in recent quantitative studies of sovereign default share blueprints with the models used in quantitative studies of household bankruptcy—see, for example, Athreya (2002), Chatterjee et al. (2007a), Chatterjee et al. (2007b), Li and Sarte (2006), and Livshits et al. (2007). Within the second literature, Chatterjee et al. (2007b) is the study that is most closely related to this paper. They too analyze a setup with heterogeneous borrowers, but our model differs from theirs in several dimensions. First, we assume that the type of policymaker in power is public information. They assume that lenders cannot directly observe a borrower’s type. Second, we allow policymakers to choose debt levels from a continuum. As in Cole et al. (1995) and Alfaro and Kanczuk (2005), they restrict the set of savings levels available to borrowers to a discrete and coarse grid (with only three possible asset positions). Third, we assume that borrowers of different types alternate in power. They assume that the borrower’s discount factor follows a stochastic process, i.e., the borrower’s type changes over time. We consider ours to be a better



representation of political processes that feature the interaction of groups with different objectives (while theirs is a better representation of borrowers with stochastic preferences). Fourth, we focus on a case where the impatient type displays a discount factor significantly higher than zero. They restrict attention to cases where the impatient type is either completely myopic or nearly myopic—its subjective discount factor is 0.05. In Section 4.5, we show that our model delivers implausible implications when the impatient policymaker is fully myopic.

Aguiar and Gopinath (2006) study the role of shocks to the endowment growth rate in the baseline model of sovereign default. Shocks to the endowment growth rate affect future income profiles, and thus, the willingness to front-load future resources. It is in this sense that these shocks are similar to the shocks to the borrower’s discount factor studied by Chatterjee et al. (2007b). Aguiar and Gopinath (2006) explain that introducing shocks to the endowment growth rate may smooth out the equilibrium bond price function faced by the borrower, and therefore, they may help generate a higher spread and a higher spread volatility. Our paper introduces a different mechanism that also delivers smoother price functions.

Amador (2003) and Cuadra and Sapriza (2008) study sovereign default in a setup in which different types alternate in power. Their types disagree on the optimal allocation of resources within each period but do not differ in their willingness to pay. Therefore, they receive the same treatment from lenders. In their environments, political stability affects the equilibrium spread mainly through its effect on the weight of future utility flows. In contrast, in our setup the two types differ in their willingness to pay, and political stability affects equilibrium spreads mainly through the direct effect it exerts on the government’s borrowing opportunities.

The paper proceeds as follows. Section 2 introduces the model. Section 3 presents the benchmark parameterization. Section 4 discusses the results. Section 5 concludes and suggests possible extensions.

## 2 The model

The basic structure of the model studied in the paper follows previous work that extends the model of sovereign default presented by Eaton and Gersovitz (1981) and studies its quantitative

performance. Among these studies, the closest reference to the present paper is Aguiar and Gopinath (2006). The advantage of their model is that its simplicity allows us to analyze the effects of political factors more transparently.

## 2.1 The environment

There is a single tradable good. The economy receives a stochastic endowment stream of  $y$ , where

$$\log(y_t) = (1 - \rho) \mu + \rho \log(y_{t-1}) + \varepsilon_t, \quad (1)$$

$|\rho| < 1$ , and  $\varepsilon_t \sim N(0, \sigma_\varepsilon^2)$ .

The government determines the consumption level in the economy,  $c$ . The per-period utility function is of the CRRA type, i.e.,

$$u(c) = \frac{c^{1-\sigma} - 1}{1-\sigma}.$$

The objective of the policymaker in power is to maximize the present discounted value of future utility flows. As in Cole et al. (1995) and Alfaro and Kanczuk (2005), we assume that two types of policymakers who assign different weights to future utility flows alternate in power. Patient policymakers discount future utility flows at a rate  $\beta_H$ . Impatient policymakers discount future utility flows at a rate  $\beta_L$ , where  $\beta_H \geq \beta_L$ . At the end of every period, the type of policymaker in power changes with probability  $\pi$ . The value of  $\pi$  is not state dependent. This simple political process has the advantage of making our model a parsimonious generalization of the framework used in recent quantitative studies and, thus, helps gauge the role played by the new mechanism introduced in this paper.

The policymaker in power makes two decisions every period. First, he decides whether to pay back previously issued debt. Second, he chooses how much to borrow or save for the following period. Defaults imply a total repudiation of government debt. The only financial assets available are one-period non-contingent bonds. Let  $b$  denote the bond position at the beginning of the period. A negative value of  $b$  denotes that the country was an issuer of bonds in the previous period. Each bond delivers one unit of the good in the next period (provided a default is not

declared). The cost of declaring a default is that the endowment in the following period is reduced by a fraction  $\lambda$ .

There is a continuum of risk-neutral lenders. Each lender can borrow or lend at the risk-free rate  $r$ . Lenders have perfect information regarding the economy's endowment and the government's type.

The equilibrium bond price is determined as follows. First, the government announces how many bonds it wants to issue. Second, lenders offer a price for the bonds. Finally, the government sells bonds to the lenders who offered the highest price. Let  $q_{jd}(b', y)$  denote the equilibrium price offered for each bond when the government issues a total of  $-b'$  bonds. The subindex  $j \in \{H, L\}$  indicates the government's type. The subindex  $d$  is equal to 1 if the government has defaulted in the current period and is equal to 0 if it has not. The price  $q_{jd}(b', y)$  does not depend on default decisions in previous periods because we assume that the effect of a default on output only lasts for one period and lenders are forward looking.

The following equation summarizes the government's budget constraint in a given period:

$$c + q_{jd}(b', y)b' = (1 - h\lambda)y + (1 - d)b,$$

where  $h$  denotes the credit history. The variable  $h$  takes a value of 1 if a default was declared in the previous period and takes a value of 0 otherwise.

The timing in the model is summarized in Figure 2. At the beginning of the period, there is a type- $j$  policymaker in power. He observes the endowment realization and decides whether to pay back previously issued debt. If the decision is to pay back, the policymaker issues an amount  $-b'_{j0}(b_t, y_t, h_t)$  of bonds. If the decision is to default, the policymaker issues an amount  $-b'_{j1}(y_t, h_t)$  of bonds. Before the beginning of period  $t + 1$ , the type of policymaker in power changes with probability  $\pi$  and does not change with probability  $1 - \pi$ . In the period following a default, the economy suffers an output loss of  $\lambda$  percent.

When deciding whether to default, the policymaker in power compares two continuation values,  $V_{j1}(y, h)$  and  $V_{j0}(b, y, h)$ . The former denotes the value function of a policymaker of type  $j$  if a default is declared in the current period, the current endowment realization is  $y$ , and the credit history is  $h$ . The second expression denotes the value function of a policymaker of

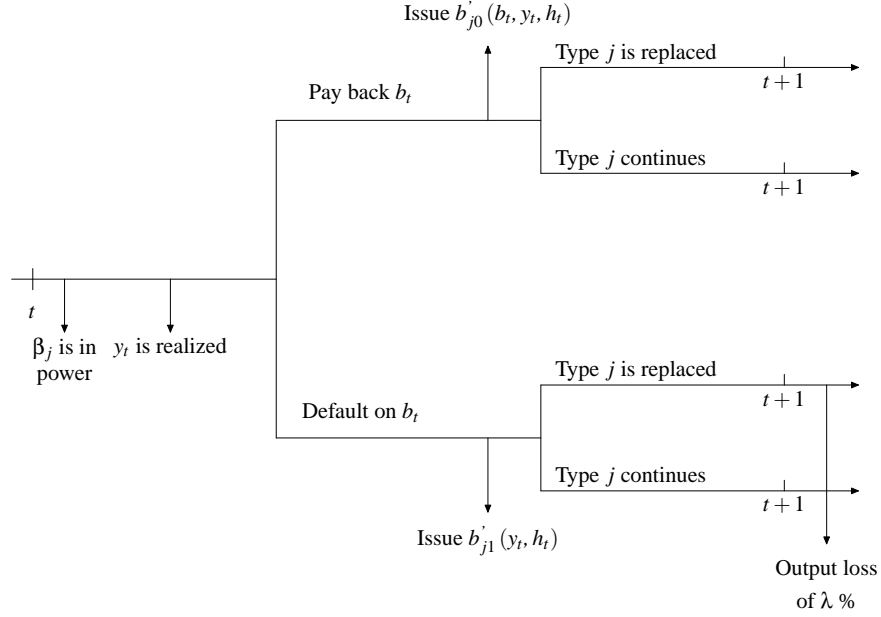


Figure 2: Order of events in period  $t$ .

type  $j$  if a default is not declared in the current period, the current endowment realization is  $y$ , and the credit history is  $h$ .

Let  $V_j(b, y, h)$  denote the value function of a policymaker of type  $j$  at the beginning of a period when he is in power. Let  $W_j(b, y, h)$  denote the value function of a policymaker of type  $j$  at the beginning of a period when he is not in power. Since the behavior of the two types may differ, the value functions  $V_j$  and  $W_j$  do not need to coincide. The optimal borrowing decision of a government that has defaulted in the current period solves the following dynamic programming problem:

$$V_{j1}(y, h) = \max_{b'} \left\{ \begin{array}{l} u(y(1 - h\lambda) - q_{j1}(b', y)b') + \\ \beta_j \left[ \pi \int W_j(b', y', 1)F(dy' | y) + (1 - \pi) \int V_j(b', y', 1)F(dy' | y) \right] \end{array} \right\}, \quad (2)$$

where  $F(\cdot)$  denotes the cumulative distribution function for  $y'$ . The value function of a policymaker of type  $j$  when he has decided to pay back its debt is obtained from the following Bellman equation:

$$V_{j0}(b, y, h) = \max_{b'} \left\{ u(y(1-h\lambda) + b - q_{j0}(b', y) b') + \beta_j \left[ \pi \int W_j(b', y', 0) F(dy' | y) + (1-\pi) \int V_j(b', y', 0) F(dy' | y) \right] \right\}. \quad (3)$$

The function  $V_j(b, y, h)$  is computed as follows:

$$V_j(b, y, h) = \max\{V_{j1}(y, h), V_{j0}(b, y, h)\}. \quad (4)$$

Let  $d_j(b, y, h)$  denote the optimal default decision of a policymaker of type  $j$ , namely,

$$d_j(b, y, h) = \begin{cases} 1 & \text{if } V_{j1}(y, h) > V_{j0}(b, y, h) \\ 0 & \text{if } V_{j1}(y, h) \leq V_{j0}(b, y, h). \end{cases} \quad (5)$$

The value function of a policymaker of type  $j$  when he is not in office depends on the optimal behavior of the other type, denoted by  $-j$ . In the set of states where type  $-j$  finds it optimal to default ( $d_{-j}(b, y, h) = 1$ ), the value function of a policymaker of type  $j$  when he is not in office is given by

$$W_j(b, y, h) = u(y(1-h\lambda) - q_{-j1}(b'_{-j1}(y, h), y) b'_{-j1}(y, h)) + \beta_j \left[ \pi \int V_j(b'_{-j1}(y, h), y', 1) F(dy' | y) + (1-\pi) \int W_j(b'_{-j1}(y, h), y', 1) F(dy' | y) \right], \quad (6)$$

where  $b'_{-j1}(y, h)$  denotes the optimal saving behavior of a policymaker of type  $-j$  if a default has been declared in the current period. Similarly, when type  $-j$  is in power and finds it optimal to pay back previously issued debt (when states are such that  $d_{-j}(b, y, h) = 0$ ), the value function of a policymaker of type  $j$  is given by

$$W_j(b, y, h) = u(y(1-h\lambda) + b - q_{-j0}(b'_{-j0}(b, y, h), y) b'_{-j0}(b, y, h)) + \beta_j \left[ \pi \int V_j(b'_{-j0}(b, y, h), y', 0) F(dy' | y) + (1-\pi) \int W_j(b'_{-j0}(b, y, h), y', 0) F(dy' | y) \right], \quad (7)$$

where  $b'_{-j0}(b, y, h)$  denotes the optimal savings of a policymaker of type  $-j$  in a period where a default is not declared.

Bond prices satisfy the lenders' zero profit condition. That is, bond prices are given by

$$q_{jd}(b', y) = \frac{1}{1+r} \left[ 1 - \pi \int d_{-j}(b', y', h') F(dy' | y) - (1 - \pi) \int d_j(b', y', h') F(dy' | y) \right]. \quad (8)$$

Bond prices depend on the credit history that the future government will inherit ( $h'$ ), which is determined by the default decision in the current period ( $d$ ). Recall that defaulting in the current period decreases future output and, therefore, affects future default decisions. Prices also depend on the type of policymaker in power because the latter conveys information about the probability distribution over future types and, therefore, it affects the probability distribution over next-period default decisions.

## 2.2 Equilibrium Concept

We focus on differentiable Markov-perfect equilibria. Krusell and Smith (2003) show that, typically, there is a problem of indeterminacy of Markov-perfect equilibria in an infinite-horizon economy. In order to avoid this problem, we analyze the equilibrium that arises as the limit of the finite-horizon economy equilibrium.

**Definition 1** *A Markov-perfect equilibrium is characterized by*

1. a set of value functions  $V_j(b, y, h)$ ,  $V_{j1}(y, h)$ ,  $V_{j0}(b, y, h)$ , and  $W_j(b, y, h)$  for  $j = L, H$ ,
2. a set of savings rules  $b'_{j0}(b, y, h)$  and  $b'_{j1}(y, h)$ , and a default decision rule  $d_j(b, y, h)$  for  $j = L, H$ ,
3. and a bond price function  $q_{jd}(b', y)$  for  $j = L, H$ ,

such that

(a)  $V_j(b, y, h)$ ,  $V_{j1}(y, h)$ ,  $V_{j0}(b, y, h)$ , and  $W_j(b, y, h)$  satisfy the system of functional equations (2)-(8);

(b) the default policy  $d_j(b, y, h)$  and the savings rules  $b'_{j0}(b, y, h)$  and  $b'_{j1}(y, h)$  solve the dynamic programming problem specified by equations (2)-(8);

(c) the bond price function  $q_{jd}(b', y)$  satisfies the lenders' zero profit condition implicit in equation (8).

## 2.3 Comparison with existing models

The environment presented above departs from the baseline model of sovereign default used in recent quantitative studies in three dimensions. First, we do not assume that countries can be exogenously excluded from capital markets after a default episode.<sup>8</sup> The observed difficulties in market access after a default episode has been used by most recent quantitative work on sovereign default to motivate the assumption that countries are exogenously excluded from capital markets after a default. However, the exogenous exclusion assumption is controversial on several grounds. First, it appears to be at odds with the existence of competitive international capital markets (assumed in this type of model). Wright (2005) discusses how in the past three decades, the sovereign debt market has become more competitive and explains how an increase in competition (number of creditors) may diminish the creditors' ability to coordinate; see also Wright (2002).<sup>9</sup> Second, empirical studies suggest that once variables such as the quality of policies and institutions are used as controls, market access is not significantly influenced by previous default decisions; see, for example, Eichengreen and Portes (2000), Gelos et al. (2004), and Meyerson (2006). This suggests that it may very well be that difficulties in market access observed after a default episode respond to the same factors that triggered the default decision itself. In this paper, defaults and difficulties in market access that follow a default can be jointly explained by political turnover.

The second difference between our model and previous studies is that in this paper the output loss triggered by a default is realized in the period after the default, whereas in previous studies the output loss lasts for a stochastic number of periods. Our assumption is motivated by tractability reasons. Hatchondo et al. (2007b) explain that the assumption that the output loss only takes place in one period allows us to abandon the exclusion assumption without increasing the dimensionality of the state space. In addition, Hatchondo et al. (2007b) show that the predictions of the model with exclusion are not affected by whether the output loss occurs in the period after the default or for a stochastic number of periods. The output-loss assumption

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<sup>8</sup>Hatchondo et al. (2007b) show that the model delivers a slightly higher equilibrium default probability without exclusion.

<sup>9</sup>Athreya and Janicki (2006) and Cole et al. (1995) raise a similar point.

intends to capture the disruptions in economic activity caused by a default decision. It has been argued that a government default decreases private financing and, thus, it reduces output. Using micro-level data, Arteta and Hale (2008) find that sovereign debt crises are systematically accompanied by a large decline in foreign credit to domestic private firms. This may be the case because a sovereign default may signal to investors a higher risk of expropriation or bad economic conditions, and therefore, it may reduce firms' net worth and their ability to borrow; see Sandleris (2006) and the references therein. IMF (2002), Kumhof (2004), and Kumhof and Tanner (2005) discuss how financial crises that lead to severe recessions follow sovereign defaults. Similarly, Kaminsky and Reinhart (1999) show that debt devaluations in developing countries tend to cause banking problems. Kobayashi (2006) presents a model in which a shock that disturbs the payments system causes a decrease in aggregate productivity. Mendoza and Yue (2007) study the link between default risk and output.

Finally, and more importantly, we allow for the possibility that the composition of the government or the distribution of power among government officials changes over time. This possibility is embedded in the assumption that policymakers with different time preferences alternate in power. It should be stressed that the change of the type in power does not need to be caused by an election. For instance, as discussed by Moser (2006) and Santiso (2003), the turnover of finance ministers is often linked to changes in desired policies.

### 3 Parameterization

The model is solved numerically using value function iteration and interpolation.<sup>10</sup> Table 1 presents the parameter values of our benchmark parameterization. We assume a coefficient of relative risk aversion of 2. A period in the model refers to a quarter. The risk-free interest rate is set equal to 1%. The parameter values that govern the endowment process are chosen so as to mimic the behavior of GDP in Argentina from the fourth quarter of 1993 to the third

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<sup>10</sup>The model is solved using Chebychev collocation. The algorithm finds four value functions, conditional on the type being in office or not, and conditional on a default having been declared today or not. We use 15 polynomials on the asset space and 10 on the endowment level. The results do not change significantly when more polynomials are used. We also verified that the conclusions presented in the paper are not altered when we solve the model using discrete state space.



Risk aversion	$\sigma$	2
Interest rate	$r$	1%
Output autocorrelation coefficient	$\rho$	0.9
Standard deviation of innovations	$\sigma_\epsilon$	2.7%
Mean log output	$\mu$	$(-1/2)\sigma_\epsilon^2$
Output loss	$\lambda$	8.3%
Higher discount factor	$\beta_H$	0.9
Lower discount factor	$\beta_L$	0.6

Table 1: Parameter values.

quarter of 2001. In Section 4.4, we compare our simulation results with macroeconomic data from Argentina during this period. The parameterization of the output process would essentially not change if a longer sample period were considered. Aguiar and Gopinath (2006) use a similar parameterization of the endowment process to mimic the behavior of GDP in Argentina between 1983 and 2000.

The value of  $\lambda$  is taken from Hatchondo et al. (2007b). When  $\lambda = 8.3\%$ , the present value of the cost of defaulting is similar to the cost implied by the process of output loss assumed in Aguiar and Gopinath (2006) (a loss of 2% per period for an average duration of 10 periods).

As in previous studies, high impatience is necessary to generate default in equilibrium. For instance, Aguiar and Gopinath (2006) choose a discount factor of 0.8. Here, we choose a higher discount factor for the patient policymaker and a lower discount factor for the impatient policymaker.<sup>11</sup>

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<sup>11</sup>The difference between the two discount factors could be calibrated to match differences in the actions of different types of government. For instance, as explained in Section 4, the differences between the average borrowing level chosen by patient and impatient governments in the model is a direct consequence of the assumed difference between discount factors. However, the presence of other factors that affect debt levels makes it difficult to identify the extent to which differences in debt levels result from differences in political circumstances. For example, differences in debt levels chosen by Argentina before and after its default are not only explained by differences in political factors but also by the large devaluation that occurred in Argentina, as well as by changes in other economic conditions. Section 4.5 discusses how our results depend on the assumed difference between the two discount factors.

The degree of political stability is left as a free parameter. We consider two economies that are identical except for the degree of political stability. In the “stable” economy, the probability that the current government type is replaced ( $\pi$ ) is set equal to 1.5%. This implies an average tenure in office of 16 years independently of the type. In the “unstable” economy, the value of  $\pi$  is set equal to 2.5%. The latter implies an average tenure in office of 10 years. We also compare the equilibrium in these economies with the equilibrium in economies without political turnover.

## 4 Results

We show that political defaults may occur in equilibrium and are likely to occur only if there is enough political stability and if patient policymakers encounter poor economic conditions during their tenure. Furthermore, it is shown that when the degree of political stability is high, the presence of political turnover enables the model to generate (i) the moderate correlation between economic conditions and default decisions documented by Tomz and Wright (2007), (ii) lower borrowing levels after a default episode, and (iii) a higher and more volatile spread, even when we focus on samples in which only the patient type is in office.

### 4.1 Political risk, default risk, and political stability

Can changes in political circumstances trigger sovereign defaults? Cole et al. (1995) and Alfaro and Kanczuk (2005) present models in which this is the case. We add to their insight by showing that a sovereign default is likely to be triggered by political turnover only if there is enough political stability in the economy. Furthermore, even in an economy with high political stability, a political default occurs only when patient policymakers encounter sufficiently poor economic conditions during their tenure.

In order to explain how political stability may affect the relationship between political risk and default risk, we solve the model using the parameterization in Table 1.<sup>12</sup> We simulate the

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<sup>12</sup>Bilson et al. (2002) define political risk as “the risk that arises from the potential actions of governments and other influential domestic forces, which threaten expected returns on investment.” In our environment, default is the government’s action that affects the return obtained by lenders and, for a given debt level, political risk is low (high) when a patient (impatient) policymaker is in power.

model for 750,000 periods (500 samples of 1,500 observations each).

We find that in the economy with high political stability ( $\pi = 1.5\%$ ), 96% of the changes from a patient to an impatient government trigger a default. The remaining 4% correspond to situations in which patient governments do not encounter poor economic conditions during their tenure. The result is different in the unstable economy. When  $\pi = 2.5\%$ , a change in type from  $\beta_H$  to  $\beta_L$  triggers a default only 4% of the time.

In what follows, we explain the link between the degree of political stability and the frequency with which political defaults occur in equilibrium. We show that in a politically stable economy it is more likely that a patient policymaker chooses debt levels that would lead an impatient policymaker to default. First, we explain that impatient policymakers choose to default on lower debt levels than do patient policymakers (Figures 3 and 4). Second, we show how differences in the default rules of the two types and the presence of political turnover affect the bond price menu faced by patient policymakers (Figure 5). Third, we show how the shape of the objective function of the patient policymaker depends on the bond price menu, which helps in understanding how the degree of political stability affects the optimal borrowing decision of a patient type (Figure 6). We illustrate how a patient policymaker may find it optimal to choose debt levels that can trigger a political default in the politically stable economy, but may find those debt levels suboptimal in the politically unstable economy. Finally, we show that the patient type only chooses a borrowing level that would lead an impatient type to default if the endowment realization is sufficiently low (Figure 7).

In order to illustrate the mechanics of the model using two-dimensional charts, it is necessary to hold the values of some variables fixed. For that reason, Figures 3-7 rely on specific assumptions about the current default decision, the previous period default decision, the current endowment level, and/or the debt level at the beginning of the period. The behavior described in the figures would not be substantially different under alternative assumptions about those variables.

We first show that there are combinations of debt levels and endowment realizations at which an impatient type defaults and a patient type does not default. Furthermore, for combinations of debt levels and endowment realizations such that a patient government would choose to default, an impatient government would also choose to default. Figure 3 shows the value functions of

patient and impatient policymakers when they have defaulted and when they have not defaulted. The value functions under default do not depend on  $b$  because a default resets the value of initial debt to zero. The increasing curves illustrate that the expected utility of both policymakers decreases with debt when they do not default. The scales of the left and right vertical axes of Figure 3 were chosen so that the lines describing the value function under default of the two types overlap. The fact that the line describing the value function under no default of a patient type lies above the line describing the value function under no default of an impatient type implies that there are debt levels (between 0.058 and 0.079) at which an impatient type defaults and a patient type does not default. This is also illustrated in Figure 4, which describes the optimal default decision of both types of policymakers.

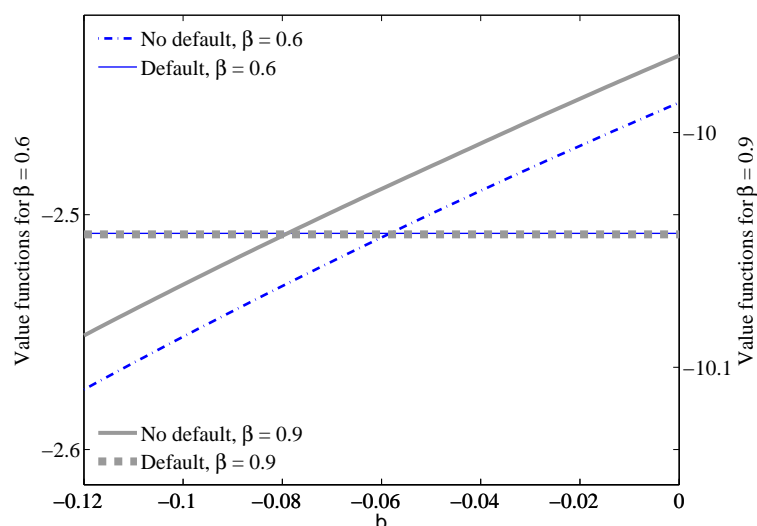


Figure 3: Value functions in a stable economy. The figure corresponds to the case where the government inherits a good credit history ( $h = 0$ ), and the endowment realization coincides with the unconditional mean of the distribution.

The optimal default strategies affect the shape of the bond price function faced by the policymaker in office. Figure 5 describes how the bond price menu faced by a patient type differs across different economies: the politically stable economy, the politically unstable economy, and the economy without political turnover. The price received by the government for the bonds issued today incorporates a discount that mirrors the probability of a default in the following

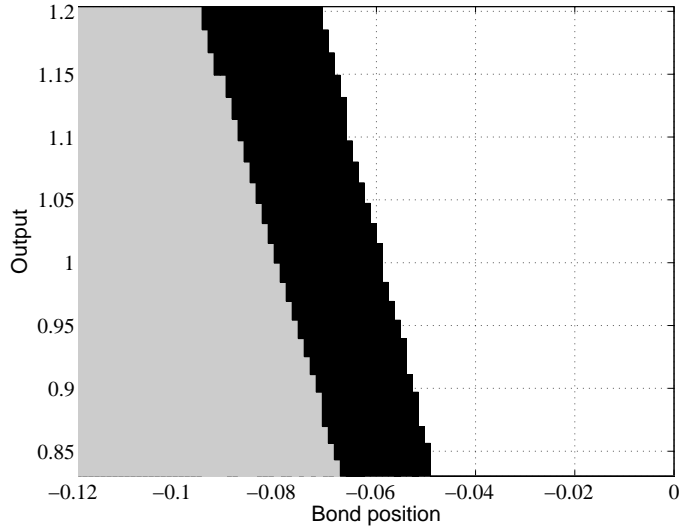


Figure 4: Default regions in a stable economy. The graph corresponds to the case where the government inherits a good credit history ( $h = 0$ ). The dark area shows combinations of bond positions and endowment realizations at which an impatient type defaults and a patient type does not default. The gray area shows combinations of bond positions and endowment realizations at which both types default. The white area shows combinations of bond positions and endowment realizations at which neither the patient nor the impatient type defaults.

period. This explains why the price functions in economies with political turnover display three steps. The first step corresponds to “low” issuance volumes. At these volumes, the debt issued is sufficiently low that the government will almost surely pay it back in the following period, regardless of the type in power. When the issuance level is within this range of values, investors charge the risk-free rate (bond prices are high). The second step corresponds to “intermediate” issuance levels. In this range of issuance values, the debt issued is such that an impatient policymaker would default in the next period if he becomes the decision maker, while a patient policymaker would pay the debt back if he remains in office. For these issuance volumes, the default premia (spread) charged by lenders coincides with the probability of a change in the government type. Finally, the third step corresponds to “high” issuance volumes. At these volumes, investors realize that the government will almost surely default tomorrow, regardless of the type in power. Therefore, they offer a zero price for the bonds issued today (this cannot be seen in Figure 5 because of the scale of the vertical axis).

Figure 5 shows that the higher the degree of political stability (i.e., the lower  $\pi$ ), the better the price at which a patient government can issue “intermediate” borrowing levels. As explained above, when a patient type chooses these borrowing levels, he compensates lenders for the contingency that an impatient type (who would default on “intermediate” debt levels) becomes the decision maker in the following period. Thus, if the probability of this contingency decreases (i.e., if  $\pi$  becomes lower), bond prices at “intermediate” borrowing levels increase. In addition, Figure 5 shows that in the economy in which there is no alternation in power and all governments are patient, the bond price menu does not feature the intermediate step.

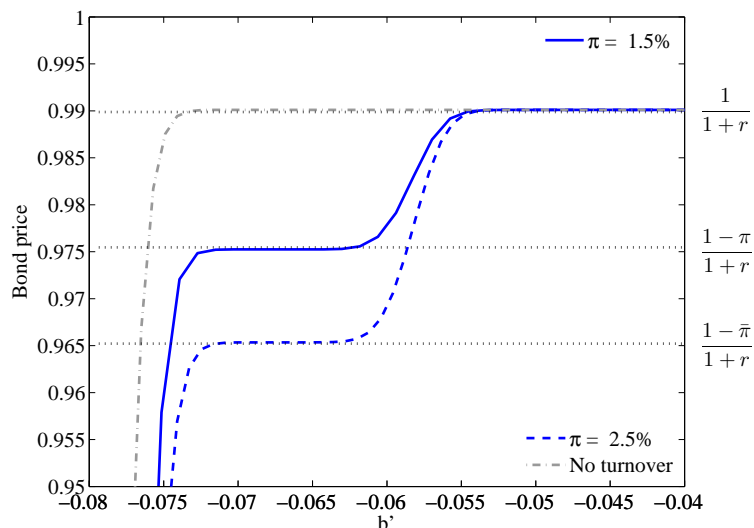


Figure 5: Bond price faced by a patient policymaker in the economies with high and low political stability and in economies without political turnover. The figure considers the case in which the endowment realization coincides with the unconditional mean of the distribution and in which the government has not defaulted today.

The shape of the government’s objective function is closely related to the shape of the bond price function. Figure 6 shows the objective function of a patient policymaker as a function of the current issuance volume. Typically, the objective function is not globally concave.<sup>13</sup> For “low” borrowing levels, the objective function is increasing with respect to the issuance volume ( $-b'$ ). For issuance values in the transition from the first to the second step of the bond price

<sup>13</sup>We use a nonlinear optimization routine to find the optimal borrowing level. The initial guess is found using a global search procedure.

function, the objective function decreases with the issuance level. This accounts for the right local maximum. Once the second step of the bond price function is reached, the objective function becomes increasing again. Finally, as the issuance volume moves from the second to the third step of the bond price function, the objective function declines. This explains the left local maximum. The objective function remains low after the third step has been reached, so the optimal issuance volume coincides with one of the two local maxima. The increasing portions of the objective function are mostly explained by the difference between the rate at which future utility flows are discounted and the interest rate. The decreasing portions of the objective function are mostly explained by the decline in the bond price implied by an increase in the issuance volume.

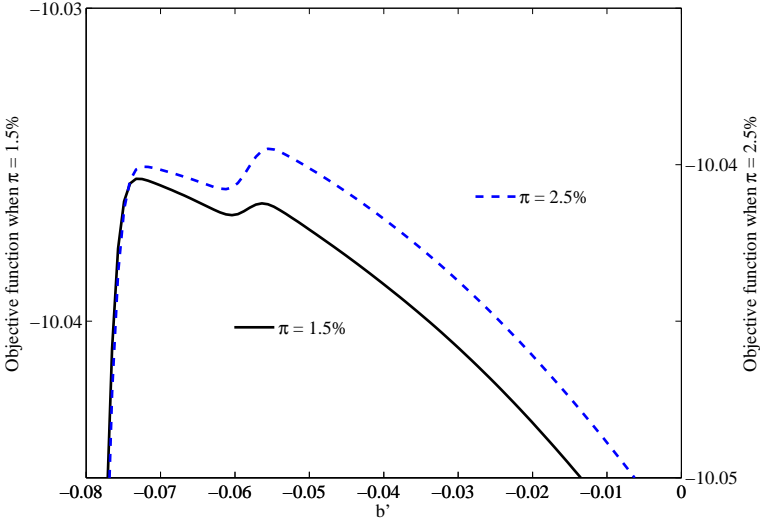


Figure 6: Objective function of a patient policymaker in the stable and unstable economy. The graph considers the case where the government has decided not to default, the initial endowment realization coincides with the unconditional mean of the endowment process, the government inherits a good credit history, and the initial bond position takes a value of -0.0715, which is within the range of values observed in the simulations of the stable economy.

Figure 6 illustrates how the optimal issuance volume may be at “intermediate” borrowing levels (left local maximum) in the politically stable economy and at “low” borrowing levels (right local maximum) in the politically unstable economy. Recall that as the degree of political instability decreases ( $\pi$  is lower), the patient type pays a lower spread at intermediate borrowing levels, which makes those levels more attractive. This is the mechanism by which a politically

stable economy induces patient policymakers to be willing to choose intermediate borrowing levels and makes political defaults more likely.

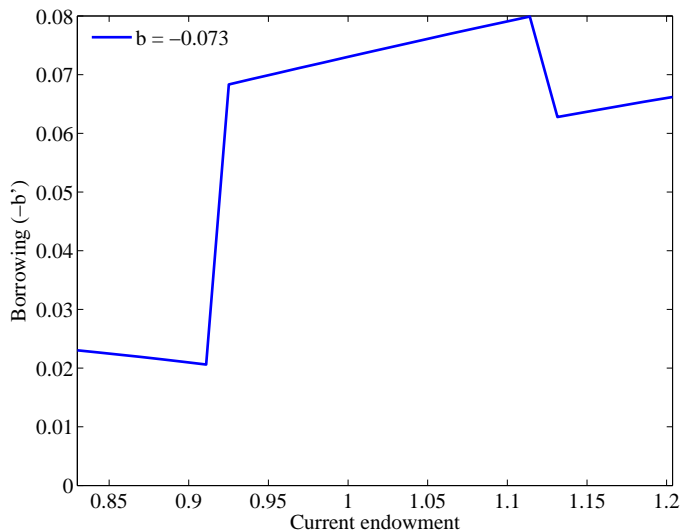


Figure 7: Optimal bond issuance of a patient type that inherits a good credit history and a debt level of  $-0.073$  in an economy with  $\pi = 1.5\%$ . The issuance decision is computed after the optimal default decision has been made.

Finally, we show that even in the politically stable economy, a political default occurs only when patient policymakers encounter relatively poor economic conditions. Figure 7 shows that patient policymakers choose “low” borrowing levels if the current endowment realization is sufficiently high. Thus, political turnover does not trigger a default when it occurs after a patient policymaker encounters good economic conditions. Figure 7 also shows that a patient policymaker only chooses “intermediate” borrowing levels after intermediate current endowment realizations. At the left end of the graph, a patient type has low borrowing needs given that it has no debt to roll over: the endowment level is so low that the patient type finds it optimal to default and reset the debt level to zero.

## 4.2 The correlation between default and output

Using a historical data set with 169 sovereign default episodes, Tomz and Wright (2007) report a weak correlation between economic conditions and default decisions. They find that 38% of



default episodes in their sample occurred in years when the output level in the defaulting country was above the trend value. They argue that the baseline model of sovereign default (without political turnover) is ill-suited to replicate this weak correlation. In order to illustrate this, we shut down political turnover and simulate the economy with patient governments only. We find that only 3% of default episodes occur in periods where the output level is above its long-run mean. The fraction increases to only 7% in an economy where all policymakers are impatient.

Tomz and Wright (2007) suggest that the inability of the baseline model to generate the weak correlation observed in the data may be a result of the lack of political turnover in the model. We show that introducing political turnover may weaken the correlation between default and output generated by the model but only when there is enough political stability. In our simulations of the economy with high political stability, 38% of the default episodes take place in periods where output is above its long-run mean. This percentage decreases to 7% in the politically unstable economy.

### **4.3 Distinctive features of debt and spread behavior around political defaults**

In this section, we describe properties of political defaults in the politically stable economy (where political defaults are likely to occur). We find two distinctive features of political defaults in our simulations of this economy.

First, if a default is political, post-default issuance levels are lower than pre-default issuance levels. On the contrary, if a default is non-political, the baseline model of sovereign default does not predict significant differences between post-default and pre-default issuance levels. This is illustrated in Figure 8, which shows that issuance levels before and after a non-political default are similar (in default periods, though, debt issuances are low because after defaulting, the government does not have any debt to roll over). In general, in the absence of political turnover, there is no reason why the optimal debt level chosen by the government after a default should differ from pre-default levels.

Around a political default, post-default issuance levels are lower than pre-default issuance

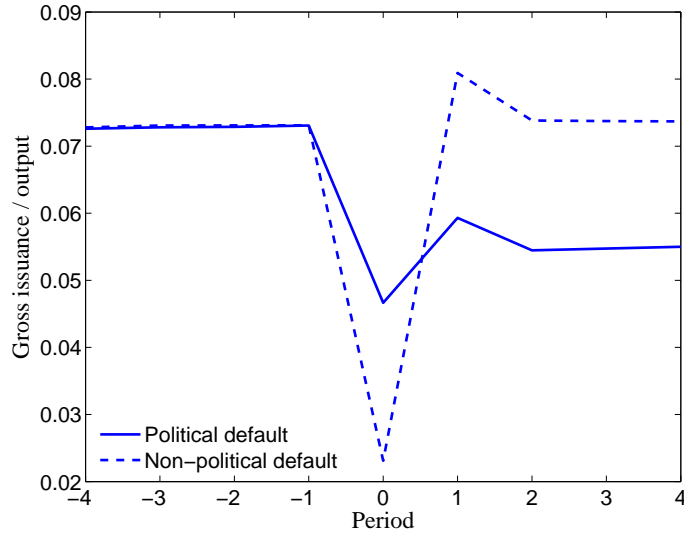


Figure 8: Mean issuance level before and after a default episode in the politically stable economy. Non-political defaults are only considered if a patient policymaker is in office. Period 0 is the default period.

levels, because impatient policymakers choose lower issuance levels than patient policymakers—recall that a political default occurs when a patient policymaker is replaced by an impatient policymaker. Figure 9 helps one understand why impatient policymakers choose lower issuance volumes. It illustrates how bond price schedules faced by impatient policymakers display three steps as do the schedules faced by patient policymakers. If the current policymaker is impatient, it is highly likely that the next-period policymaker will also be impatient. Given that the impatient type defaults on “intermediate” debt levels, lenders demand a high discount for “intermediate” borrowing levels, which explains why the intermediate step in Figure 9 is close to zero. The fact that the bond price for intermediate issuance levels is significantly lower than the bond price for “low” issuance levels leads impatient governments to choose “low” issuance levels. As explained before, in politically stable economies, patient governments often choose intermediate issuance levels. That is, our theory predicts that even though impatient governments assign more weight to current utility flows, they may decide to borrow less than patient governments.

The second distinctive feature of political defaults is that post-default equilibrium spreads are lower than pre-default spreads. Before a political default, patient governments choose “interme-

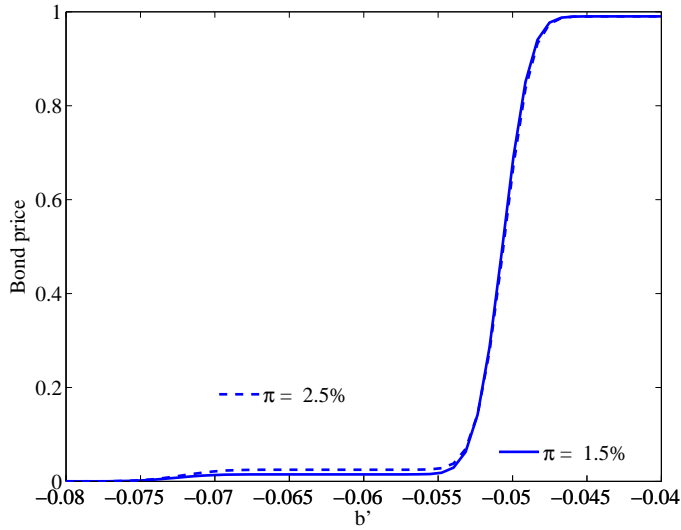


Figure 9: Bond price faced by an impatient policymaker in economies with high and low political stability. The graph considers the case in which the endowment realization coincides with the unconditional mean of the distribution and in which the government has defaulted today.

mediate” issuance levels and, therefore, they pay “intermediate” spreads. After a political default, impatient governments choose “low” issuance levels and, therefore, they pay “low” spreads. That is, our theory predicts that more investor-friendly governments pay higher spreads in equilibrium than less investor-friendly governments. On the contrary, if a default is non-political, post-default spreads are similar to pre-default spreads. In our model, if there is no political turnover, lenders have no reason to offer a different treatment to a country that has defaulted in the past and, in general, there is no reason for the equilibrium government’s behavior after the default to be significantly different from its pre-default behavior. Figure 10 shows that equilibrium spreads before and after a default are consistent with the equilibrium issuance levels presented in Figure 8. Subsection 4.6 argues first that there is evidence that suggests that the 2001 default in Argentina was influenced by political factors, and second, that the behavior of debt and spread around a political default in our model are not inconsistent with what was observed in Argentina before and after the 2001 default.

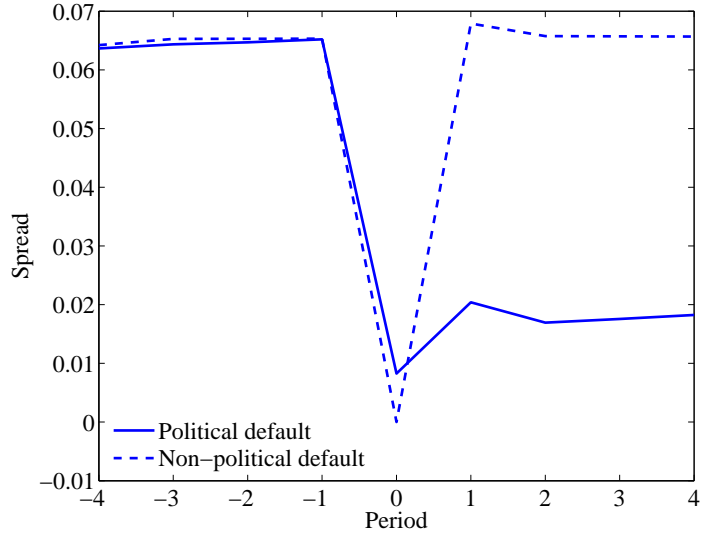


Figure 10: Mean spread before and after a default episode in the politically stable economy. Non-political defaults are only considered if a patient policymaker is in office. Period 0 is the default period.

#### 4.4 Political turnover and business cycles statistics

Recent quantitative studies of sovereign default focus on the ability of the model to replicate features of the macroeconomic behavior of emerging economies before a default. In this section, we discuss how the predictions of the baseline model are affected when political turnover is introduced. In order to illustrate the role of political turnover, we simulate economies in which the type of policymaker in power does not change ( $\pi = 0$ ), and we compare these simulations with those of economies with political turnover.

We extract from the simulations samples of 32 consecutive periods because we want to compare data generated by the model with Argentine data from the fourth quarter of 1993 to the third quarter of 2001. We identify this period as a time of relatively low political risk (see Section 4.6), and we compare data from this period with data from simulation samples in which only patient policymakers are in office. We also present simulation results for an economy in which all policymakers are impatient, and for samples with political turnover. Results do not change substantially if we focus on longer samples.

If  $t$  is the first period of one of our samples, we check that a default does not occur between

periods  $t - 2$  and  $t + 31$ . This makes our samples free from the effects of within-sample default episodes and, therefore, comparable with the Argentine sample (the Argentine government honored its debt between the fourth quarter of 1993 and the third quarter of 2001).

From the simulations of economies without political turnover, we extract the first 500 samples before a default. From the simulations of economies with political turnover, we present two sets of results. First, we extract the first 500 samples that satisfy the following criteria: (i) the beginning of the sample is determined by a change of the policymaker in power, from an impatient type to a patient type, (ii) the patient type remains in office for 32 consecutive periods, and (iii) in the first period after the end of the sample, an impatient policymaker gains power and declares a default. We also present unconditional results using the first 500 samples before any type of default episode and without imposing any restriction on the type of policymaker in power.

Table 2 reports our findings. The second column of the table presents the moments in the data.<sup>14</sup> The reported moments are chosen so as to evaluate the ability of the model to replicate distinctive business cycle properties of emerging economies. Relative to developed economies, emerging economies feature interest rates that are high, volatile, and countercyclical; high volatility of consumption relative to income; and more countercyclical net exports. The trade balance ( $TB$ ) is expressed as a fraction of output ( $Y$ ), and the interest rate spread ( $R_s$ ) is expressed in annual terms. The logarithm of income and consumption are denoted by  $y$  and  $c$ , respectively. All series are HP filtered with a smoothing parameter of 1,600. Standard deviations are denoted by  $\sigma$  and are reported in percentage terms; correlations are denoted by  $\rho$ . The third column of the table reports the average business cycle moments in an economy inhabited by patient policymakers only. The fourth column reports the average moments in an economy inhabited by impatient policymakers only. The fifth and sixth columns report the average business cycle moments when  $\pi = 1.5\%$  and  $\pi = 2.5\%$ , respectively, before a political default, when there is no political turnover within the samples. The last column presents the unconditional moments when  $\pi = 1.5\%$ .

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<sup>14</sup>The output, consumption, and trade balance data are obtained from the finance ministry of Argentina. The spread series before the first quarter of 1998 is obtained from Neumeyer and Perri (2005), and from the EMBI Global after that.

	Data	$\beta_H$ only	$\beta_L$ only	$\pi = 1.5\%$	$\pi = 2.5\%$	Unconditional
$\sigma(y)$	3.17	3.14	3.09	3.08	3.24	3.01
$\sigma(c)$	2.98	3.21	3.15	3.16	3.29	3.08
$\sigma(TB/Y)$	1.35	0.16	0.14	0.34	0.19	0.22
$\sigma(R_s)$	2.51	0.03	0.02	0.42	0.61	0.44
$\rho(c, y)$	0.97	1.00	1.00	0.99	0.99	1.00
$\rho(TB/Y, y)$	-0.69	-0.45	-0.45	-0.19	-0.35	-0.35
$\rho(R_s, y)$	-0.65	-0.94	-0.95	-0.69	-0.79	-0.68
$\rho(R_s, TB/Y)$	0.56	0.71	0.70	0.50	0.43	0.38
$E(R_s)$	7.4	0.3	1.5	6.3	0.8	5.3

Table 2: Business cycle statistics. The second column is computed using data from Argentina from 1993 to 2001. The remaining columns summarize the simulation results: Each cell reports the mean value of the moment using 500 samples of 32 periods.

Note that the data moments reported in Table 2 display the same qualitative features that are obtained using a longer sample period or using data from other emerging markets; see, for example, Aguiar and Gopinath (2007), Neumeyer and Perri (2005), and Uribe and Yue (2006). The exception is that in the table, the reported volatility of consumption is slightly lower than the volatility of income.

Table 2 shows that only when there is enough political stability, the presence of political turnover improves the ability of the model to generate high spreads. The average spread observed in the politically stable economy is 6.3%, compared with 0.8% in the unstable economy. As explained above, in the politically unstable economy, patient governments frequently choose debt levels that are too low to lead impatient governments to default. Therefore, lenders ask for a small spread when they purchase bonds.

The average spread delivered by the model in the stable economy is substantially higher than the one obtained when political turnover is shut down. In the economy where all policymakers are patient, the average spread is 0.3%. In the economy where all policymakers are impatient, the average spread is 1.5%. Since the mean spread in the model mirrors the default probability,

an economy in which investor-friendly governments alternate in power with less investor-friendly governments has a higher default probability than one where governments are never friendly to investors. It is the presence of political turnover—and not the low discount factor of the impatient type—that is crucial for generating a higher default probability.

Mechanically, political turnover enables the model to generate a higher average spread because it smoothes out the bond price function, i.e., political turnover makes the bond price less sensitive to the issuance volume. With a smoother price function, a given decrease in the bond price allows for a larger increase in the issuance level. This makes the choice of lower bond prices more attractive and induces the government to pay a higher spread.<sup>15</sup>

Table 2 illustrates the non-monotonic relationship between the mean spread and the degree of political stability. The third column can be interpreted as an extreme case where  $\pi = 0$  and the patient policymaker is in power in the first period. Starting from this case, a decrease in the level of political stability to  $\pi = 1.5\%$  increases the mean spread from 0.3% to 6.3%. A further decrease in the level of political stability to  $\pi = 2.5\%$  decreases the mean spread from 6.3% to 0.8%.

There are two forces through which changes in  $\pi$  affect the mean spread. First, an increase in  $\pi$  increases the spread paid at intermediate borrowing levels. Second, an increase in  $\pi$  makes intermediate borrowing levels less attractive and, therefore, less frequent in equilibrium. The first effect is dominant when  $\pi$  is sufficiently low, i.e., when the discount in the bond price at intermediate borrowing levels is sufficiently low. For a low  $\pi$ , the government chooses intermediate borrowing levels often, and small changes in  $\pi$  have a direct effect on the spread paid at these borrowing levels. The second effect is dominant when  $\pi$  is sufficiently high and, therefore, intermediate borrowing levels are chosen less frequently.

The previous discussion illustrates that in our model, the degree of political stability affects spreads mainly by changing the shape of the bond price. This is not the case in the environments studied by Amador (2003) and Cuadra and Sapriza (2008). In their models, political stability affects spreads by changing the value of future utility flows.

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<sup>15</sup>In the economy with low political stability, a smoother price function does not increase the mean spread because intermediate debt levels are rarely observed in equilibrium.

In addition, Table 2 shows that the presence of political turnover enables the model to generate higher spread volatility. In the economy with high political stability, the standard deviation of the spread is 0.42%. In contrast, we find a standard deviation of 0.03% in the economies without political turnover. The higher spread volatility is also a consequence of a smoother bond price function. It should be stressed that this higher volatility is not driven by the presence of policymakers of different types (who are willing to pay different spread levels) in the simulation samples. Recall that this higher standard deviation is computed using samples in which only patient policymakers are in power.

The last column of Table 2 shows that, in the politically stable economy, the unconditional business cycle moments are similar to the ones obtained when only pre-political-default samples without within-sample political turnover are considered (fifth column). This is the case because most defaults in the stable economy are political defaults. In addition, the table shows that the introduction of political turnover does not significantly affect other business cycle moments.<sup>16</sup>

## 4.5 Equilibrium with a completely myopic type

In this section, we study the stable ( $\pi = 1.5\%$ ) and unstable ( $\pi = 2.5\%$ ) economies assuming the impatient type is completely myopic ( $\beta_L = 0$ ). This corresponds to the case studied in Cole et al. (1995), and Alfaro and Kanczuk (2005). Chatterjee et al. (2007b) consider cases where the impatient type is fully myopic and nearly myopic ( $\beta_L = 0.05$ ).

We find that when the impatient type is fully myopic, our model generates predictions that are strongly counterfactual. Spreads paid by impatient governments are too high. For instance, the maximum annualized spread paid by an impatient government in the politically stable (unstable) economy is 2,062,878,145% (267,244,563%). Even though completely myopic types always

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<sup>16</sup>As in the benchmark case without heterogeneity, one may think that the debt levels generated by the model are low (between 5% and 7% of quarterly output). In part, this is because we do not assume that a defaulting economy is excluded from capital markets; see Hatchondo et al. (2007b). Furthermore, simplifying assumptions limit the ability of the model to generate higher debt levels. For instance, it is assumed that governments cannot save and borrow at the same time, that defaults imply a total repudiation of debt, and that all the debt is held by foreigners. Moreover, there are costs of defaulting that are not present in the model; see Hatchondo et al. (2007a) for a discussion of defaulting cost. Since our model builds on the baseline framework that has been used in recent quantitative studies and also shares the same parameterization, it generates debt levels comparable to the ones in those studies.



default, a completely myopic government may be offered a positive bond price, because with positive probability, the next-period default decision is going to be made by a patient type—who would choose to honor its debt. Since the impatient type only cares about current consumption, it is optimal for it to issue bonds even when these bonds are sold at a large discount.

We also find that when  $\beta_L = 0$ , patient governments often prefer “intermediate” issuance levels over “low” issuance levels even in the politically unstable economy. This is the case because the extra borrowing that can be obtained by paying the intermediate spread level is large—i.e., the length of the intermediate step in the bond price function faced by patient types is large. Thus, it pays off to choose intermediate spread levels as this enables patient governments to increase the borrowing level by a relatively large amount. This illustrates how, in general, the larger the difference between  $\beta_H$  and  $\beta_L$  (the more politically polarized is the economy), the more likely patient governments choose debt levels that would lead impatient governments to default. When  $\beta_L = 0$ , for any borrowing level, a patient government would have to pay at least the intermediate spread level.

## 4.6 The 2001 default in Argentina

In this subsection, we present a brief case study of the 2001 default episode in Argentina. We first argue that political circumstances around this default episode are similar to the ones in the political defaults of our model. Then, we show that the behavior of the spread and the debt level in Argentina around the default episode are not inconsistent with the predictions of our theory.

Let us discuss first why the default episode in Argentina can be interpreted as a political default. Recall that we defined political defaults as episodes triggered by political turnover. Political turnover preceded the default in Argentina. After president De La Rúa resigned on December 20, 2001, Congress appointed Rodríguez Saa as the interim president on December 23, 2001. As discussed by Sturzenegger and Zettelmeyer (2006), the next day, Rodríguez Saa announced the suspension of all payments on debt instruments.

In addition, in our model, a political default occurs when an investor-friendly government is replaced by a government that is less friendly to investors. Everything else being equal, political

risk for investors (default risk) is higher (lower) when impatient (patient) policymakers are in power. Thus, our model predicts that—everything else being equal—pre-political-default levels of political risk for investors are lower than post-political-default levels. In order to gauge whether such a change in political risk for investors occurred in Argentina, we look at the composite index of political risk for investors constructed by the International Country Risk Guide (ICRG). This index of political risk is one of the three components of the overall risk index constructed by the ICRG (the other two indexes are the financial risk index and the economic risk index). The index of political risk is supposed to reflect political risk only, independently from economic risk and financial risk (which are captured by the other two indexes).<sup>17</sup> Thus, the index of political risk does not necessarily mirror default risk. In fact, we will explain that default risk in Argentina was presumably higher (the spread was higher) when political risk was lower.

We compare the mean value of the index of political risk in the eight years prior to the default date with the mean value between the default date and June 2006. The index of political risk for investors is such that a higher value indicates less political risk. The pre-default mean value of the index is 74.4, and the post-default value is 64.3.<sup>18</sup> If we identify the higher (lower) values of the index with an “investor-friendly” (less friendly) type being in power, the variations of the index of political risk in Argentina suggest that the default episode in Argentina is characterized by the type of regime change our model indicates is necessary for political defaults to occur. That is, in Argentina, post-default governments were considered more risky for investors than pre-default governments.<sup>19</sup>

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<sup>17</sup>The ICRG indexes are widely used in empirical studies. See, for example, Erb et al. (1996), Erb et al. (2003), Bilson et al. (2002), Bekaert and Harvey (1996), Bekaert et al. (2007a), and Bekaert et al. (2007b). These studies provide a more thorough discussion of the indexes.

<sup>18</sup>The higher political risk after the default does not seem to be a mere consequence of the default itself. Other countries do not exhibit such large increase in political risk after defaulting. For instance, when we repeat the same exercise conducted for Argentina for the recent defaults in Ecuador (1999), Pakistan (1999), Russia (1998), and Uruguay (2003), we find that (i) in Ecuador, the pre-default mean value of the index of political risk for investors is 60.7, and the post-default value is 57.0; (ii) in Pakistan, the pre-default value is 51.4, and the post-default value is 47.3; (iii) in Russia, the pre-default value is 56.7 (considering data since April 1992), and the post-default value is 60.7; and (iv) in Uruguay, the pre-default value is 72.1, and the post-default value is 72.4.

<sup>19</sup>Of course, higher values of the index of political risk cannot be mapped exactly with more patient governments in our model. The index is a noisy measure of the government type. For instance, while our stylized model assumes that the government stability parameter ( $\pi$ ) is constant, the index may be affected by changes in government stability. However, the decrease in the average value of the index after the default is indicative of a regime change.

Furthermore, Argentina exhibits a relatively high degree of political stability, a feature that this paper identifies as necessary for the occurrence of political defaults. In the ten years prior to the default episode, the index of political risk is higher than the average post-default index. This indicates that it is plausible that investor-friendly governments in Argentina may have been perceived as stable during the 1990s.

As explained in Section 4.3, our theory predicts that a distinctive feature of political defaults is that post-default debt levels are lower than pre-default levels. This is consistent with what we observed in Argentina. The per capita public external debt in Argentina expressed in 2006 U.S. dollars ranged from \$2084 to \$2801 between March 1994 and December 2001. It was \$2659 in December 2001. After the default, it was \$1311 in March 2006 (without considering \$121 of arrears).

Our theory predicts that another distinctive feature of political defaults is that post-default spreads are lower than pre-default spreads. This seems consistent with what we observed in Argentina. As reported in Table 2, the average annualized spread for Argentina between the fourth quarter of 1993 and the third quarter of 2001 is 7.4%. The average spread for Argentina between the third quarter of 2005 and the second quarter of 2007 is 3.4%.<sup>20</sup> Thus, as our theory predicts, governments that were considered to be “less friendly” to investors paid lower spreads in Argentina.

## 5 Conclusions and extensions

This paper introduces a stylized political process into the framework used in recent quantitative studies of sovereign default. We show that a default episode is likely to be triggered by political turnover only if there is enough political stability in the economy and investor-friendly governments encounter sufficiently poor economic conditions during their tenure. The presence of political turnover enables the model to generate (i) a moderate correlation between economic conditions and default decisions, (ii) lower borrowing levels after a default episode, and (iii) a

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<sup>20</sup>We do not consider the spread between the default episode in 2001 and the debt exchange in 2005, because during that period, the spread is computed using the price of defaulted bonds and, therefore, does not reflect the interest rate at which Argentina borrowed over that period.

higher and more volatile spread.

Our stylized political process simplifies the analysis and enables us to provide a transparent description of the mechanism behind our results. Allowing for a richer political process could improve the performance of the model. For example, if the probability of political turnover reacts to changes in output or consumption, the model may be able to generate a higher spread volatility.

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