# Lenug <br> THE BUSINESS REVIEW 



## FEDERAL RESERVE BANK

 OF PHILADELPHIAWar demands continue to give strong impetus to general business and industrial activity in the Third Federal Reserve District. New and expanded plants are pushing operations higher in industrial centers. Other factories and shops are turning to an increasing extent from peace to war activity. Employment has expanded to new high levels and payrolls have reached new records. Consumers are buying actively and the stream of funds is augmented by increasing bank loans to industry. Wholesale and retail trade and the movement of freight continue heavy. Shortages are spreading over a wide range of goods, and the pressure of increased incomes upon increasingly limited supplies is forcing prices upward.

General industrial production in the District reached a new peak in February. Manufacturing activity increased in both durable and nondurable lines and operations in heavy goods industries are sharply above a year ago. Output of anthracite expanded substantially in the month, and bituminous coal production is unusually well sustained. Output of oil and power continues at high levels.

Construction awards are increasing and are substantially above the early part of 1941. Contracts for residences are confined largely to defense areas, and the total volume of residential building is below last year. Erection of plants continues active.
Nonagricultural employment is well sustained at levels considerably above a year ago. In February payrolls increased substantially at factories, mines, and quarries and held fairly steady in other lines. Employment and payrolls in manufacturing plants continue to increase, and earnings of individual
workers are rising with higher pay scales and longer hours of work.

Retail trade was fairly well sustained in February, following periods of unusually high activity in earlier months. Some anticipatory buying of goods in which shortages are in prospect is still in evidence. Wholesale trade is being stimulated by forward buying in spite of the increasing difficulties of getting delivery within reasonable periods. Freight shipments increased less than usual from January to February but were generally well above a year ago.

Prices of staple commodities continue firm and quotations on wholesale and retail goods are advancing as low cost inventories are disappearing and are being replaced by higher priced supplies. The cost of living continues the steady increase which has been in evidence over the past year. The principal advances are still in costs of food, clothing, and housefurnishings.

Bank loans to industry and trade to finance increased working capital requirements have expanded further. Purchases of Government bonds to meet the tremendous cost of war continue heavy. Reserves and deposits have decreased somewhat recently, reflecting to some extent payments to the Treasury and expansion in currency demand. Prices of Government bonds have been firm in March after some weakness in the previous month. Corporate bonds have been fairly steady, while stocks have shown some weakness in quiet markets.

Manufacturing. Expanding purchases by the Government are responsible for continued improvement in the demand for factory products in this


District. Recent increases in sales reflected chiefly heavy commitments for iron and steel and its products. Contracts may be awarded shortly for substantial yardages of cotton and woolen textiles. Inquiries from civilian sources continue numerous, but actual sales remain well below earlier high levels, owing to the large volume of priority orders. Shipments have continued heavy in recent weeks and are sharply larger than at this time last year. Prices of manufactured goods not limited by ceilings are still advancing.

Activity has increased further at many plants operating on defense contracts, and production is well sustained in the case of establishments making essential civilian goods. Continued declines are shown in a growing number of nonessential lines, as supplies of materials are becoming increasingly tight. The volume of unfilled orders remains substantially heavier than a year ago in most industries. Inventories of finished goods at reporting plants are still declining and are smaller than at this time last year. Stocks of raw materials generally are above the level of 1941.

Employment in Pennsylvania factories in February increased 1 per cent to a new peak exceeding $1,150,000$ workers, and wage payments rose 4 per cent to a record high estimated at $\$ 38,500,000$ a week. The number employed and the volume of wage disbursements showed increases over a year ago of 14 and 39 per cent respectively, reflecting chiefly substantial gains in the heavy industries. Preliminary reports indicate that payrolls increased somewhat less than was to be expected in March, following larger than seasonal expansion in other recent months.

In durable goods lines employment in February was 23 per cent and wage payments 50 per cent

above the level of 1941, owing principally to the sharp rise in activity at metal working establishments. At plants making nondurable goods the number employed was about the same as a year ago but payrolls were 14 per cent larger.

Earnings of factory workers in Pennsylvania continued to increase in February, averaging 861/2 cents an hour, as against $741 / 2$ a year earlier. Working time also increased to nearly $421 / 2$ hours a week from $411 / 2$ in January, and average weekly income rose to a new high level of $\$ 36.28$, or about $\$ 6.60$ more than in February 1941.

Manufacturing plants in Delaware reported only fractional increases in employment and wage payments from January to February. In southern New Jersey the number employed also increased less than 1 per cent; payrolls rose about 2 per cent.

The output of factory products in this District increased somewhat more than usual from January to February, reflecting gains in both durable and nondurable goods industries. Production on a seasonally adjusted basis rose 2 per cent to a level 27 per cent above a year ago. In heavy industries the increase over 1941 was 51 per cent while in the case of lighter products it was only 6 per cent.
Production of electric power showed virtually no change in the month but was 14 per cent greater than in February 1941. Total sales and sales to industries increased more than seasonally and were respectively 15 and 24 per cent greater than a year ago.

Coal and other fuels. The industrial demand for bituminous coal continues active, and sales of anthracite are well sustained. Consumers of fuels are being urged to accumulate inventories while transportation facilities are available.


Shipments of anthracite since October have averaged less than in the 1940-41 period, reflecting chiefly consumer stocking last summer. Production increased 16 per cent in February, although a seasonal decline was to be expected, and was the largest for the month since 1936.

Operations at bituminous mines in Pennsylvania continue at relatively high levels to meet heavy industrial requirements. Colliery output declined less than usual from January to February. It was the largest for the month since 1937, and in the first two months of the year was the heaviest for any similar period since 1929.

The production of by-product coke in January was the largest in records extending back to the early 1920 's. Preliminary reports indicate a further increase in February.

Building. Building operations against existing contracts slackened somewhat further from January to February, but awards for new construction increased considerably. Publicly-financed projects account for an increasing proportion, reflecting chiefly contracts for building to meet the expanding needs of the war program. Wholesale prices of building materials have advanced substantially during the past twelve months to a level 23 per cent above August 1939.

Contract awards increased sharply to $\$ 26,600$,000 in February, and were the largest for the month since 1929. Increases of 40 per cent over January and 145 per cent over a year ago were due chiefly to much heavier placements for manufacturing plants and public works and utilities. In

these lines contracts were about five times as great as in February 1941. Awards for commercial structures declined substantially from January to February.

| Building contracts Philadelphia Federal Reserve District | $\begin{gathered} \text { Feb. } \\ 1942 \\ \text { (000's } \\ \text { omitted) } \end{gathered}$ | Per cent change |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | From month ago | From year ago | 1942 <br> from <br> 2 mos. <br> 1941 |
| Residential | \$ 4,503 | + 5 | - 6 | $-12$ |
| Apts. and hotels | + 544 | -20 | +152 | +12 |
| Family houses. | 3,959 | a $+\quad 9$ $+\quad 35$ | -14 | + 15 |
| Nonresidential | 12,386 | + 35 | $+203$ | + 53 |
| Commercial | 981 | -42 | - 7 | - 35 |
| Factories. | 9,301 | + 48 | $+390$ | +108 |
| Educational | . 272 | $+777$ | $-44$ | -68 |
| All other... | 1,832 | + 59 | $+180$ | +103 |
| Total buildings | \$16,889 | +25 | + 90 | + 26 |
| Public works and utilities | 9,764 | + 74 | +394 | +196 |
| Grand total | \$26,653 | $+40$ | +145 | $+56$ |

Source: F. W. Dodge Corporation.
Difficulties in obtaining materials continue to limit new residential construction. The volume of contracts placed for residences in this District increased somewhat in February, but continued smaller than a year ago. They accounted for only 19 per cent of total awards in the first two months of 1942 as compared with 34 per cent a year earlier.

Trade. High levels of industrial activity and consumers' incomes continue to stimulate rail traffic and trade, maintaining them at levels considerably above a year ago. Retail sales have been showing greater margins over 1941 than the probable advance in selling prices, although this margin was reduced somewhat in the period immediately preceding the income tax date. Business at wholesale has been generally brisk, limited in some lines by difficulties in obtaining goods. The movement of

freight by rail since the first of the year has been the heaviest for this period since 1930.

Following exceptionally heavy consumer buying in January, sales by department stores in this District increased somewhat less than seasonally in February. Gains of about 30 per cent over a year ago were shown both in Philadelphia and outside of the city. Substantial increases over February 1941 were reported in cash and charge account sales, but the expansion in instalment sales was small. Detailed reports for January showed that increases over last year were considerable in virtually all departments, with some of the greatest in those handling men's clothing and other soft goods lines.

Sales by shoe stores in February were one-half again as large as a year earlier. Similar gains were reported by men's apparel stores, but the increase in the case of women's apparel and credit stores was smaller.
Stocks of goods were increased considerably in February in all reporting lines, but gains were for the most part seasonal. At the month-end, the value of stocks was more than one-third larger than a year ago at department and women's apparel stores and 57 per cent greater at credit stores. Reports from representative department stores show that merchandise commitments were expanded further in February, with the result that outstanding orders continue more than twice as large as a year ago.

The volume of business at wholesale showed mixed changes from January to February, small declines being reported in electrical supplies and

drugs, virtually no change in groceries, and increases in other lines, especially jewelry. In comparison with February 1941 the over-all increase in sales was 41 per cent, with gains ranging from well over 100 per cent in paper and 70 per cent in dry goods to a minimum of 4 per cent in the case of electrical supplies. The combined inventories of reporting wholesalers showed only a small increase in February, and the expansion of 20 per cent over a twelve-month period reflected partly the higher price levels now prevailing.

Shipments of freight by rail in this section did not expand as much as usual from January to February, but continued 8 per cent heavier than a year ago. Comparisons with early 1941 show gains in all classes of freight but livestock, where volume was about the same, and in ore. The movement of miscellaneous freight, which includes shipments of heavy manufactures and accounts for one-half of total loadings, was the largest for the month of February in records reaching back to 1923. Coal shipments, the next most important segment of freight traffic, increased 5 per cent over a year ago. In the first half of March car loadings averaged about the same as in February; both in the District and in the vicinity of Philadelphia freight shipments continued heavier than a year ago.

Banking conditions. The demand for commercial credit has been active over the past month, raising advances by reporting banks to finance industry and trade to a new peak. Substantial purchases of government bonds also were made, but the growth in total investments was restricted by declines in other securities. Heavy income tax payments and the demand for currency were re-

flected in further reductions in deposits and in reserves. Member bank borrowings from the Reserve Bank continue light; the discount rate of the Bank was reduced from $11 / 2$ per cent to a new record low of 1 per cent, effective March 21.

The reserve balances of all member banks in the District declined $\$ 22$ million to $\$ 622$ million in the four weeks ended March 18. A decrease of approximately $\$ 100$ million has taken place in the past year, but balances at the present time are estimated to be more than 40 per cent above requirements. Analysis of the position of individual banks in the first half of February showed that three-fourths of these institutions had reserves and demand balances with other banks equal to two or more times required reserves.

The Treasury has continued to disburse large amounts for war materials, but the full record of its operations for the past month shows that receipts exceeded disbursements by $\$ 92$ million. Receipts were heavy early in the period, when payments were made on a new bond issue, and again at the close, when income taxes were pouring in. These taxes were paid partly through the tender of tax anticipation notes, but cash payments were much larger than a year ago. A further increase in currency demand also tended to reduce the level of reserves. The funds absorbed by Treasury and currency transactions were offset partly by heavy transfers from other districts.

Earning assets of the reporting banks have been at record high levels in the past month. On March 18 loans and investments aggregated $\$ 1,427$ million, showing an increase of $\$ 185$ million in comparison with a year ago. Commercial loans have

increased $\$ 12$ million to $\$ 307$ million in the past four weeks, and have risen 46 per cent since the defense program was started. Recent gains have been partly seasonal in character. Small declines were shown in holdings of open market paper, security loans, and in the miscellaneous group which includes direct personal and instalment loans to individuals.

The investment in United States bonds increased $\$ 25$ million in the month, reflecting in part the allotment of new securities late in February. The expansion in the total investment portfolio, however, was limited to $\$ 2$ million by the redemption of $\$ 11$ million of Treasury bills, reducing the investment in these securities to $\$ 8$ million, and a decline in holdings of guaranteed securities. The securities portfolio now totals $\$ 863$ million, showing an increase of $\$ 109$ million in the last twelve months.

Deposits at the reporting banks have decreased further since mid-February. Lower individual and corporate balances reflected tax payments, currency demand, and payments for Treasury securities. Withdrawals from these balances and from interbank deposits were partly offset by increased deposits of States and municipalities and by credits to United States Government deposits in connection with security allotments. Aggregate deposits on March 18 were $\$ 1,912$ million, or about 7 per cent below the all-time high reached last September. Expansion over the level of a year ago has narrowed to $\$ 43$ million; demand deposits of individuals and corporations show a substantial gain in this period and are being used more actively, but time deposits and interbank balances have declined.

## BUSINESS STATISTICS

## Production <br> Philadelphia Federal Reserve District

| Indexes: $1923-5=100$ | Adjusted for seasonal variation |  |  |  |  |  | Not adjusted |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Feb. } \\ & 1942 \end{aligned}$ | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | Feb.1941 | Per cent change |  |  | Feb. | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | ${ }_{1941}$ |
|  |  |  |  | $\begin{aligned} & \text { Feb. } 1942 \\ & \text { from } \end{aligned}$ |  | $\begin{array}{\|c\|} \hline 1942 \\ \text { from } \\ 2 \\ \text { mos. } \\ 1941 \\ \hline \end{array}$ |  |  |  |
|  |  |  |  | Mo. ago | $\begin{aligned} & \text { Year } \\ & \text { ago } \end{aligned}$ |  |  |  |  |
| INDUSTRIAL PRODUCTION | 124p | 120 | 98 | +2 | ${ }_{+}^{+26}$ | +28 | 124p | 119 | 99 |
| Durable goods ... | ${ }^{177 p^{125}}$ | 172 | ${ }_{117} 98$ | +2 | ${ }_{+51}^{+27}$ | +52 | 125p |  |  |
|  | 90p | ${ }^{172}$ | 117 | +3 | - 6 | +5 |  |  |  |
| Metal products | ${ }_{151} 51$ | 155 | 121 | -3 | +25 | +26 | 153 | iso | 123 ${ }^{\circ}$ |
| Food products | ${ }_{90} \mathrm{mp}^{\text {p }}$ | ${ }_{90}^{68}$ | ${ }_{81}^{76 r}$ | $\pm$ | -11 | -10 | ${ }^{77 \mathrm{p}}$ | 89 | 88 |
| Tobacco and prod | 138 | 134 | 101 | +3 | +37 | +34 | 116 | 111 | 85 |
| Leather and produc | ${ }_{132}^{62}$ | -63 |  | - 11 | +20 +18 | + +18 | ${ }_{142}^{52}$ |  | ${ }_{119}^{44}$ |
| Paper and printing | ${ }_{93}^{132 p}$ | 119 93 | 112 | +11 | +18 | +18 | ${ }_{93}^{141 p}$ | 124 | ${ }_{89}^{119 r}$ |
| Individual lines |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {Pteel }}$ Pig | 108 | 116 | 92 | - 7 | +17 | $+23$ | 111 | 113 | 95 |
| Motor vehicles | 124 | 130 | 106 34 |  | +18 | +19 +57 | 131 | 128 | 111 |
| Automobile parts and bodies. | 117 | ${ }_{129}^{55}$ | 34 100 | -14 | +17 | ${ }_{+22}^{+57}$ | 127 | 128 | 108 |
| Silk manufactures. | 75 | 68 | 76 r | +11 | -1 | $-3$ | 80 |  | 81 r |
| Cotton products... | ${ }_{51}^{61 p}$ | 42 | ${ }_{46}^{67}$ | - 2 | - 9 | - ${ }^{3}$ | ${ }_{54}^{62 \mathrm{p}}$ | 62 50 |  |
| Carpets and rugs | 64p | 64 | 117 |  | ${ }_{-45}^{+10}$ | ${ }_{-42}$ | 65 p | 63 | 119 |
| Hosiery. | 84 | 78 | 87 | + | -4 | - | 87 | 82 r | 91 |
|  | 137 | 145 | 130 | - | +5 | + 7 | 149 | 142 | 142 |
| Crick | 104 | 102 | 76 | +2 | + +3 | +45 | 73 | 71 | 53 |
| Lumber and products | 31 | 71 34 | 67 <br> 29 | $\pm 10$ | +9 +7 | +11 | 69 30 3 | 66 32 | 64 28 |
| Bread and bakery products. |  |  |  | + ${ }^{*}$ | +9* |  | 98 | 96 |  |
| Slaughtering, meat packing | 94 | 98 |  |  |  |  |  | 107 | 97 |
| Sugar refining <br> Canning and preserving | $\begin{gathered} 25 \\ 102 \mathrm{p} \end{gathered}$ | ${ }^{57}$ | 77 | -56 | -68 | ${ }_{-}^{-62}$ | ${ }^{32}$ | 39 97 | 100 67 |
| Cigars.............. | ${ }_{138}^{102 p}$ | 131 | 100 | + | ${ }_{+}^{+48}$ | $\stackrel{+}{+42}$ | ${ }_{116}{ }^{95 p}$ | 110 | 67 84 |
| Paper and wood | 90 |  |  |  |  |  |  |  |  |
| Printing and publishing | 94 | 93 | 90 | - 1 | +4 | +15 +4 | 94 | 93 | 79 90 |
| Shoes,......... ${ }_{\text {Leat }}$ Lid | 132 | 125 | 139 | + 6 |  |  | 139 |  |  |
| Leather, goat and kid | 132p | 115 | 86 r | +15 | +54 | +50 | 143p | 122 | ${ }_{93 \mathrm{r}}^{1}$ |
| Paints and varnishe <br> Petroleum products. | 100 | 104 | 89 | $-4$ | +12 | +13 | 98 | 94 | 87 |
| Coke, by-product. | ${ }_{166 p}^{\text {204p }}$ | 183 | ${ }_{141}^{155}$ | +11 | ${ }_{+17}^{+32}$ | +26 +11 | ${ }^{202 p}$ | 182 | 152 149 |
| COAL MINING. |  | 60 | 67 |  | +6 |  |  |  |  |
| Anthracite. | 69p | 57 | 65 | +21 | +6 | - 1 | 76 | 66 | 71 |
| Bituminous. | 86 | 83 | 83 | +3 | +4 | + 5 | 94 | 95 | 90 |
| CRUDE OIL. | 455 | 474 | 396 | -4 | +15 | +13 | 455 | 455 | 396 |
| ELEC. POWER-OUTPUT | 344 | 343 |  |  |  | +14 | 365 | 364 | 320 |
| Sales, total <br> Sales to industries | 380 286 | 353 275 | $\begin{aligned} & 312012 \\ & 231 \end{aligned}$ |  | +15 | +15 | 369 383 283 | 368 366 268 | 323 328 |
| BUILDING CONTRACTS |  |  |  |  |  |  |  |  |  |
| OTAL AWARDS $\dagger$ |  |  |  |  |  | +53 |  |  |  |
| Residential $\dagger$. ${ }^{\text {anresidential }}$ |  |  | ${ }_{84}^{64}$ |  | -21 | -28 | 36 | 40 | 45 |
| Public works and utilitiest. | 156 | 121 | 84 <br> 55 | - 29 | +184 | $\stackrel{+82}{+82}$ | 188 | 170 | 85 66 |

* Unadjusted for seasonal variation.
$\dagger 3$-month moving daily average centered at 3rd month.
p-Preliminary
r-Revised.

Employment and Income

## in Pennsylvania

Industry, Trade and Service

| Indexes: $1932=100$ | Employment |  |  | Payrolls |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Feb. 1942 index | Per cent change from |  | Feb. <br> 1942 <br> index | Per cent change from |  |
|  |  | Jan. 1942 | $\begin{aligned} & \text { Feb. } \\ & 1941 \end{aligned}$ |  | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | $\begin{aligned} & \text { Feb. } \\ & 1941 \end{aligned}$ |
| GENERAL INDEX | 131 | 0 | $+9$ | 252 | + 4 | +34 |
| Manufacturing. | 173 | +1 | +14 | 356 | +4 | +34 +39 |
| Anthracite mining. | 65 | 0 | -4 | 86 | +26 | +11 |
| Bituminous coal mining .. | 105 48 | -1 | - 4 | 323 87 | +7 +7 | +38 +31 |
| Quar. and non-met. mining. | 114 | -1 | +15 | 309 | + | +55 |
| Crude petroleum prod. .... | 135 | -3 | -2 | 181 | +1 +1 | +88 |
| Public utilities. . . . . . . . . . | 104 | -1 | + 5 | 128 | + 1 | +14 |
| Retail trade | 109 | -2 | + 4 | 147 |  | +16 |
| Hotels. | 124 95 | - | $\pm 1$ | 147 | +1 | +11 |
| Laundries. | 114 | -0 | + 7 | 160 | -1 | +17 |
| Dyeing and cleaning | 101 | 0 | + 2 | 129 | - 1 | +9 |

Manufacturing

| Indexes: $1923-5=100$ | Employment* |  |  | Payrolls* |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Feb. <br> 1942 <br> index | Per cent change from |  | Feb. <br> 1942 <br> index | Per cent change from |  |
|  |  | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | $\begin{aligned} & \text { Feb. } \\ & 1941 \end{aligned}$ |  | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | Feb. $1941$ |
| TOTAL | 112 | +1 | +14 | 145 |  | +39 |
| Iron, steel and products. | 120 | +1 | +20 | 205 | +4 | +45 |
| Nonferrous metal products. | 185 | -1 | +21 | 296 | + | +43 |
| Textiles and clothing..... | 92 83 | +2 | -3 | 105 | $+$ | $+11$ |
| Clothing | 126 | +1 | -5 | $\begin{array}{r}96 \\ 150 \\ \hline\end{array}$ | +10 | $+10$ |
| Food products | 111 | -1 | + | 131 | +10 | -1 |
| Stone, clay and gla | 98 | 0 | +13 | 120 | + 4 | +17 |
| Lumber products. | 62 | +1 | + | 68 | +4 +3 | +28 +21 |
| Leather and product | 98 | +3 | +4 | 120 | + 7 | +19 |
| Paper and printing | 105 | 0 | +7 | 127 | +2 | +18 |
| Printing | 3 | 0 | + 4 | 109 | + 4 | +11 |
| Cigars and tobacoo | 73 | +1 |  |  |  |  |
| Rubber tires, goods | 89 | -1 | + | 125 | +1 +1 | +14 |
| Musical instrumen | 71 | +2 | -2 | 87 | + 5 | + |

* Figures from 2,864 plants.

Hours and Wages

## Local Business Conditions*

| Percentage change February 1942 from month and year ago | Employment |  | Payrolls |  | Building permits value |  | Retail sales |  | Debits |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | Feb. <br> 1941 | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | Feb. 1941 | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | Feb. 1941 | Jan. <br> 1942 | $\begin{aligned} & \text { Feb. } \\ & 1941 \end{aligned}$ | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | $\begin{aligned} & \text { Feb. } \\ & 1941 \end{aligned}$ |
| Allentown. | +2 | +11 | +5 |  |  |  |  |  |  |  |
| Altoona... | +2 | +21 | +5 +9 | +39 +43 | -1203 | +44 +663 | +3 +3 | +30 +16 | -12 -10 | +19 +8 |
| Harrisburg. | 0 | $+13$ | +5 | +34 | - 46 | - 29 | -3 | +26 | -9 | +25 |
| Johnstown. | 0 | +12 | +4 | +30 | + 59 | - 76 | +24 | +20 | -12 | +18 |
| Lancaster. <br> Philadelph | +1 | $+11$ | +4 | +33 | 1 $+\quad 3$ $+\quad 8$ | + <br> + | -14 | +42 | - 2 | +42 |
| Philadelphia. | +2 | +21 +6 | +5 +4 | +52 | + $\quad 7$ | +76 $\pm 75$ | -1 | +31 +31 +3 | -12 | +19 |
| Scranton. | +1 +2 | a +9 +9 | +4 | +27 +19 | - 85 | -75 | -1 | +32 | -13 | +4 |
| Trenton. | ${ }_{-3}^{+2}$ | + | $\pm$ | +19 +22 | + 210 | $\pm 8$ | -9 | +17 | -7 | -23 |
| Wilkes-Barre. . | +1 | +22 | +4 | +22 +73 | - 74 | - 81 | $\pm$ | +25 +30 | -15 | 析 |
| Williamsport. . | 0 | +13 | +2 | +45 |  | - 31 | - | 0 | -16 | $\pm$ |
| Wilmington... | 0 | +13 +23 | 0 | +45 +49 | $\begin{array}{r}+\quad 3 \\ \hline\end{array}$ | + 71 |  |  | -12 | +22 +14 |
| York. . | +1 | + 7 | +1 | +35 | + 549 | + 5 | - 1 | +33 +29 | -16 | +14 +20 |

* Area not restricted to the corporate limits of cities given here.
- 

| Factory workers Averages <br> February 1942 and per cent change from year ago | Weekly working time* |  | $\begin{aligned} & \text { Hourly } \\ & \text { earnings* } \end{aligned}$ |  | Weekly earnings $\dagger$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average hours | Ch'ge | $\begin{aligned} & \text { Aver- } \\ & \text { age } \end{aligned}$ | Ch'ge | Aver- age | Ch'ge |
| TOTAL...... | 42.3 | +5 | \$. 865 | +16 | \$36.28 |  |
| Iron, steel and prod | 43.4 | +5 | . 949 | +15 | + 41.20 | +21 |
| Nonfer. metal prod.... | 41.9 | +5 | . 776 | +15 | 32.54 | +20 |
| Textiles and clothing. . | 38.2 38.6 | +4 +5 | . 607 | +12 +14 | 22.96 23.96 | +15 |
| Clothing. | 38.6 37.0 | - 1 | . 624 | +14 +7 | 23.96 20.86 | +19 +8 |
| Food products | 40.5 | -4 | . 666 | +8 | 27.37 | +812 |
| Stone, clay and glass | 38.3 | +2 | . 794 | +10 | 30.40 | +13 |
| Lumber products | 40.0 | +6 | . 600 | + 5 | 23.70 | +11 |
| Leather and products. | 39.9 | 0 | . 620 | +11 | 24.45 | +11 |
| Paper and printing.... | 41.0 | +5 | . 772 | +5 | 32.46 | +10 |
| Printing. . . . . . . . . . | 38.3 | +4 | . 919 | $-2$ | 36.13 | +2 |
| Cigars and tobacco. | 37.5 | +4 | 483 | + 7 | 18.07 | +11 |
| Rubber tires, goods.. | 39.8 | +4 | . 779 | +6 | 31.03 |  |
| Musical instruments. | 44.5 | - | . 723 | + 5 | 32.16 | +4 |

Distribution and Prices

| Wholesale trade Unadjusted for seasonal variation |  | Per cent change |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Feb. } 1942 \\ & \text { from } \end{aligned}$ |  | $\begin{gathered} 1942 \\ \text { from } \\ 2 \\ \text { mos. } \\ 1941 \end{gathered}$ |
|  |  | $\begin{gathered} \text { Month } \\ \text { ago } \end{gathered}$ | $\begin{aligned} & \text { Year } \\ & \text { ago } \end{aligned}$ |  |
| Sales <br> Total of all lines. <br> Boots and shoes. <br> Drugs <br> Dry goods <br> Electrical supplies <br> Groceries. $\qquad$ <br> Hardware <br> Jewelry <br> Paper. |  |  |  |  |
|  |  |  | +41 <br> +38 | a $+\quad 39$ $+\quad 51$ |
|  |  | +9 +1 | $+\quad 38$ +17 | +51 +12 |
|  |  | + 4 | + 70 | + 71 |
|  |  | -4 | + 4 | + 6 |
|  |  | 0 | + 25 | + 28 |
|  |  | + 4 | + 52 | + 50 |
|  |  | +36 | + 23 | +13 |
|  |  | +19 | +132 | +105 |
| Inventories <br> Total of all lines. <br> Drugs <br> Dry goods. <br> Electrical supplies <br> Groceries. <br> Hardware <br> Jewelry <br> Paper. |  |  |  |  |
|  |  |  | $+20$ |  |
|  |  | +2 | + 4 |  |
|  |  | +3 +1 | + 30 $+\quad 5$ |  |
|  |  | - 1 | + $+\quad 30$ |  |
|  |  | + 3 | +16 |  |
|  |  | $-1$ | - 6 |  |
|  |  | + 4 | $+29$ |  |
| Source: U. S. Department of Commerce. |  |  |  |  |
| Prices | $\begin{aligned} & \text { Feb. } \\ & 1942 \end{aligned}$ | Per cent change from |  |  |
|  |  | Month ago | Year ago | $\begin{aligned} & \text { Aug. } \\ & 1939 \end{aligned}$ |
| Basic commodities (Aug. $1939=100$ ). . | 165 | +1 | +36 | +65 |
| Wholesale ( $1926=$ 100). | 97101 | +1 | +20 | +29 |
| Farm............... |  |  | +44 | +66 |
| Food. | 95 | +1 | +29 | +41 |
| Other. | 95 |  | +12 | +18 |
| Living costs (1935$1939=100$ ) |  |  |  |  |
| United States . . . . | 113 | +1 | +12+12 | +14+13 |
| Philadelphia | 111 |  |  |  |
| Food. |  | 0 +1 | +21 | +23 |
| Clothing | 115 | +10 | +15+2 | +16 +1 |
| Rent. | 106 |  |  | ++8 |
| Fuels | 103 | 0 | $\begin{array}{r}\text { + } \\ + \\ \hline\end{array}$ |  |
| Housefurnishings | 118 | +1 | +16+7 | +18+8 |
| Other. . . . . . . . . | 108 |  |  |  |

Source: U.S. Bureau of Labor Statistics.

| Indexes: $1935-1939=100$ | Adjusted for seasonal variation |  |  |  |  |  | Not adjusted |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Feb. } \\ & 1942 \end{aligned}$ | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | $\begin{aligned} & \text { Feb. } \\ & 1941 \end{aligned}$ | Per cent change |  |  | $\begin{aligned} & \text { Feb. } \\ & 1942 \end{aligned}$ | $\begin{aligned} & \text { Jan. } \\ & 1942 \end{aligned}$ | $\begin{aligned} & \text { Feb. } \\ & 1941 \end{aligned}$ |
|  |  |  |  | $\begin{aligned} & \text { Feb. } 1942 \\ & \text { from } \end{aligned}$ |  | $\begin{aligned} & 1942 \\ & \text { from } \\ & 2 \\ & \text { mos. } \\ & 1941 \end{aligned}$ |  |  |  |
|  |  |  |  | Month ago | $\begin{aligned} & \text { Year } \\ & \text { ago } \end{aligned}$ |  |  |  |  |
| RETAIL TRADE Sales |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Department stores-District. . | 157p | 161 | 121 r | - 3 | +29 | +37 | 116 p | 115 | 90 |
| Whiladelphia | 155 | 158 | 119 r | -2 | +30 | +37 | 116 | 115 r | 89 |
| Women's apparel . . . . . . . . . . . . | 135 | 128 | 107 | +5 | +26 +47 | +27 +49 | 97 130 | 111 170 | 77 88 |
| Men's apparel | 164 $176 p$ | 186 | 111 | -12 +12 | +47 +54 | +49 +50 | ${ }_{1180}^{130}$ | 170 | 88 7 r |
| Credit | 152 p | 158 | 125 r | -4 | +22 | +24 | 117p | 98 | 96 r |
| InventoriesDepartment stores-District............I |  |  |  |  |  |  |  |  |  |
| Department stores-District.... | 137 p 130 | 132 | 99 r <br> 95 <br> r | +4 +5 | +38 +37 |  | ${ }_{128}^{135}$ | 110 | 97 93 |
| Women's apparel . . . . . . . . . . . . | 137 | 130 r | 102 r | +6 | +34 |  | 134 | 113 r | 100 |
| Shoe........ | 124 p | 100 | 106 | +23 | +17 |  | 115p | 90 | 99 r |
| Credit | 178p | 164 | 113 r | +8 | $+57$ |  | 179p | 156 | 114 |
| FREIGHT-CAR LOADINGSTotal |  |  |  |  |  |  |  |  |  |
| Total................. Merchandise and miscellaneous | 149 | 158 | 137 |  |  | +10 +13 | 135 138 | 134 138 |  |
| Merchandise and miscellaneous Merchandise-l.c.l. . . . . . | 151 | 162 | 135 100 | -7 -4 | +12 $+\quad 9$ | +13 +8 | 138 107 | 138 103 1 | 123 98 |
| Corl.............. | 126 | 124 | 120 | + | + 5 | + 4 | 137 | 132 | 131 |
| Ore. | 262 | 316 | 289 | -17 | -9 | -7 | 63 | 66 | 69 |
| Coke. | 175 | 190 | 166 | -8 | +5 | +8 | 192 | 196 | 183 |
| Forest products. | 106 | 116 | 97 | -9 |  |  |  |  |  |
| Grain and produc | 110 |  | 93 |  | +19 | +17 | 115 | 122 | 96 |
| Livestock...... | 97 | 99 | 97 | -1 | 0 | 0 | 93 | 103 | 93 |
|  |  |  |  |  |  |  |  |  |  |
| Hotels-( $1934=100$ ) |  |  |  |  |  |  |  |  | 109 |
| Occupancy. . . . . . |  |  |  | $+3^{*}$ | +6* | $+5 *$ | 116 p | 114 | 109 |
| Income, total. . . . . . . . . . . . . . . . .Business liquidations |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | -16* | -48* | -41* | 69 | 82 | 133 |
| Amount of liabilitie | 146 | 140 r | 118 | - $5^{*}$ +4 | -79* +23 | $-69 *$ +19 | 23 147 | $\stackrel{24}{142 \mathrm{r}}$ | 112 |

* Computed from unadjusted data.


## BANKING STATISTICS

| Reporting member banks ( 000,000 's omitted) | Mar. <br> 18, <br> 1942 | Changes in- |  |
| :---: | :---: | :---: | :---: |
|  |  | Four weeks | One year |
| Assets Commercial loans. | \$ 307 | +\$12 | +\$58 |
| Open market paper | 41 | - 1 | $+\quad 6$ |
| Loans to brokers, etc. | 26 |  | + 2 |
| Other loans to carry secur. | 32 | - 1 | + 2 |
| Loans on real estate | 49 |  |  |
| Loans to banks <br> Other loans. . . | 109 | - 1 | + 8 |
| Total loans | \$ 564 | +\$ 9 | +\$76 |
| Government securities. . | \$ 505 | +\$14 | +\$118 |
| Obligations fully guar'teed | - 92 | - 11 |  |
| Other securities. . . . . . . . . | 266 | - 1 |  |
| Total investments | \$ 863 | +\$2 | +\$109 |
| Total loans \& investments | \$1,427 | +\$11 | +\$185 |
| Reserve with F. R. Bank | 431 | $-16$ | - 116 |
| Cash in vault. . . . . . . . . | 26 |  | $\begin{array}{r} \\ +\quad 3 \\ \hline\end{array}$ |
| Balances with other banks. | 190 | - 6 | - 19 |
| Other assets-net. . . . . . . . . | 69 | 0 |  |
| Liabilities |  |  |  |
| Demand deposits, adjusted | \$1,253 |  | +\$135 |
| Time deposits........... | 186 | - 3 | - 73 |
| U. S. Government deposits | 40 | + 19 | + 30 |
| Interbank deposits......... | 433 | $\begin{array}{r}-\quad 9 \\ \hline \quad 0\end{array}$ | - 49 |
| Other liabilities | 14 | a $+\quad 2$ | - 3 |
| Capital account | 217 | 0 | + 1 |

member bank reserves and related factors
Philadelphia Federal Reserve District
(Millions of dollars)

# National Summary of Business Conditions 



Federal Reserve monthly index of physical volume of production, adjusted for seasonal variation, 1935-39 average $=100$. Subgroups shown are expressed in terms of points in the total index. Latest figures shown are for February 1942.


Bureau of Labor Statistics' weekly indexes, 1926 average $=100$. Latest figures shown are for week ending March 21, 1942.


Wednesday figures. Commercial loans, which include industrial and agricultural loans, represent prior to May 19,1937 so-called 'Other loans" as then reported. Latest figures shown are for March 11, 1942.


Wednesday figures. Latest figures shown are for March 11, 1942.

Industrial activity increased further in February and the first half of March. Retail trade was sustained at high levels and commodity prices continued to advance.

## Production

In February the Board's seasonally adjusted index of industrial production rose from 171 to 173 per cent of the $1935-39$ average. As in other recent months, activity in the durable goods manufacturing industries, where the majority of military products are made, continued to advance, while in industries making nondurable goods and at mines activity was maintained at about the levels reached last autumn.

Steel production rose to 96 per cent of capacity in February and increased further to 98 per cent in the third week of March-which corresponded to an annual rate of nearly 87 million net tons. Lumber production also increased, following less than the usual seasonal decline during the previous two months. In the machinery and transportation equipment industries, now engaged mainly in armament production, activity continued to advance rapidly as plant utilization increased and capacity expanded. Conversion to armament production in the automobile industry, where output of civilian products was discontinued in early February, is apparently being effected much more rapidly than had been anticipated earlier.

There were further increases in output at cotton textile mills and at chemical factories, reflecting an increasing amount of work on military orders. At meatpacking establishments activity was maintained near the high rate reached in January. Shoe production increased by less than the usual seasonal amount. Anthracite production rose sharply in February and bituminous coal production was maintained near the high rate of other recent months. Output of crude petroleum, which had been at record levels in December and January, declined somewhat in the latter part of February and in the first half of March, reflecting transportation difficulties.

## Construction

Value of construction contract awards increased considerably in February, according to figures of the F. W. Dodge Corporation, owing mainly to a sharp rise in awards for public projects. Total awards in February were half again as large as last year, and public awards were about three times as large.

In nonresidential building, awards for public projects increased materially, while those for private projects continued to decline. There was a slight rise in awards for public utility construction.

In residential building, contracts for private work changed little from January, while those for publicly-financed projects increased sharply and amounted to about half of the total for the first time on record. For the past six months there has been a noticeable shift in privately-financed housing activity from building for owner-occupancy to building for sale or rent; in February, awards for the former constituted only about one-fifth of the small-homes total. This shift is attributable mainly to the activity in defense areas and to legislation enacted last spring making possible the insurance of mortgages taken out by builders.

## Distribution

Value of retail trade continued large in February. Sales at general merchandise stores and variety stores increased more than seasonally, while sales at department stores declined. In the first half of March department store sales increased by about the usual seasonal amount.

Freight-car loadings, which in January had been unusually large for this time of year, declined somewhat in February owing to smaller shipments of coal, grain, and miscellaneous freight.

## Commodity Prices

Wholesale prices continued to advance from the middle of February to the middle of March, particularly those for finished consumer goods such as meats, fruits and vegetables, shoes, clothing, and household items. Temporary maximum price orders were issued covering wholesale prices of some of these products, including pork, canned fruits and vegetables, finished cotton and rayon fabrics, cotton rugs, and bedding equipment. These orders, according to statute, used as maximums the prices prevailing within five days prior to issuance. They are effective for only 60 days and may be replaced by regular schedules.

## Treasury Financing and Bank Credit

In March income tax receipts by the Treasury for the first time reflected the higher schedule of rates. The effect of these receipts on the money market was largely offset by redemption of Treasury bills previously issued to mature during the tax collection period, by tax-anticipation notes turned in on payment of taxes, and by continued heavy Treasury expenditures. As a consequence a record volume of Treasury operations was effected with little influence on conditions in the market. Excess reserves of member banks showed no large change and on March 18 amounted to about $\$ 3.2$ billion.

United States Government obligations held by member banks in leading cities showed little change during the first three weeks of March following a sharp rise in February. Commercial loans increased further.

## United States Government Security Prices

Prices of United States Government bonds advanced steadily from the middle of February to the middle of March. Long-term taxable bonds yielded 2.35 per cent compared with an average of 2.39 per cent in February. Prices of short-term securities have held steady since the first of the year, with Treasury bills selling at around .20 per cent.

