

FEDERAL RESERVE BANK OF DALLAS

February 4, 2000

DALLAS, TEXAS 75265-5906

Notice 2000-08

TO: The Chief Executive Officer of each financial institution and others concerned in the Eleventh Federal Reserve District

SUBJECT

Advisory Letter on Consumer Credit Reporting Practices

DETAILS

The Federal Financial Institutions Examination Council, on behalf of the Office of the Comptroller, the Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, the National Credit Union Administration, and the Office of Thrift Supervision, has issued an advisory letter about the practice of some financial institutions not reporting customer credit lines or high credit balances to credit bureaus. Also, the letter states that some lenders have not reported any loan information, including payment records, on subprime borrowers.

Financial institutions that rely on credit bureau data in their underwriting and account management functions, whether manual or automated, could inadvertently expose themselves to increased credit risk if they do not modify their credit risk management processes to compensate for the omitted data. The agencies expect banking organizations to strive to resolve issues related to consumer credit reporting in a way that supports both the safety and soundness of institutions' credit risk management and consumer access to credit.

ATTACHMENT

A copy of the advisory letter is attached.

MORE INFORMATION

For more information, please contact Gayle Teague, Banking Supervision Department, (214) 922-6151. For additional copies of this Bank's notice, contact the Public Affairs Department at (214) 922-5254 or access our web site at http://www.dallasfed.org/banking/notices/index.html.

Federal Financial Institutions Examination Council



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Press Release

For immediate release January 18, 2000

TO: Chief Executive Officers

SUBJECT: Consumer Credit Reporting Practices

The Agencies are aware that over the last year some financial institutions have stopped reporting certain items of customer credit information to consumer reporting agencies (credit bureaus)¹. Specifically, certain large credit card issuers are no longer reporting customer credit lines or high credit balances or both. In addition, some lenders, as a general practice, have not reported any loan information on subprime borrowers, including payment records. The Agencies have been advised that the lack of reporting is occurring primarily because of intense competition among lenders for customers.

The Agencies note that both financial institutions and their customers generally have been well served by the long-established, voluntary self-reporting mechanism in place within the industry. Credit bureau information provides a useful and efficient means for financial institutions to collect data used to assess the financial condition, debt service capacity, and creditworthiness of retail borrowers. Institutions rely heavily on such data in their manual (i.e., non-automated) underwriting processes and in their credit scoring models, regardless of whether those models are proprietary, pooled-data, or credit bureau models. Manual underwriting is enhanced and the predictive capabilities of credit scoring models are more powerful when customers' credit data are complete. Thus, where financial institutions rely on such data in their underwriting and account management processes, their ability to make prudent credit decisions is enhanced by greater completeness of credit bureau files. Moreover, institutions that do not modify their credit risk management processes to compensate for omitted data in credit bureau reports could inadvertently expose themselves to increased credit risk.

¹ Entities that, for monetary fees, dues, or on a cooperative non-profit basis, regularly engage in whole or in part in the practice of assembling or evaluating consumer credit information or other information on consumers for the purpose of furnishing consumer reports to third parties.

Accordingly, financial institutions that rely on credit bureau information as a tool in their underwriting and account management functions, whether manual or automated, should have processes in place to effectively identify and compensate for missing data in credit bureau reports and models. Actions financial institutions should take, if appropriate, to address this issue include the following:

- Assess the effect of incomplete credit bureau information on credit decision processes, including the impact on the predictive ability of credit scoring and other account acquisition and management models. Financial institutions using credit bureau scores and other generic or pooled-data scoring models should obtain information about the impact of the omitted data on the models' predictive capabilities directly from the vendors for such models.
- Develop and implement strategies, such as independent verification of missing data, to
 mitigate the effect of incomplete credit information. For example, changing cut-off
 scores, neutralizing or substituting model characteristics, and revalidating or redeveloping models may be appropriate.

The Agencies expect financial institutions to strive to resolve issues related to consumer credit reporting in a manner that supports both the safety and soundness of institutions' credit risk management and consumer access to credit.

For further information, contact Daniel Pearson, National Bank Examiner, Credit Risk Division, Office of the Comptroller of the Currency, (202) 874-5170; Serena Owens, Examination Specialist, Division of Supervision, Federal Deposit Insurance Corporation, (202) 898-8996; Arleen Lustig, Supervisory Financial Analyst, Division of Banking Supervision and Regulation, Board of Governors of the Federal Reserve System, (202) 452-2987; Donna Deale, Manager, Credit Risk and Affiliate Policy, Office of Thrift Supervision, (202) 906-7488; or Janet I. Langston, Program Officer, National Credit Union Administration, (703) 518-6387.