# CONDITION AND INCOME OF MEMBER BANKS ELEVENTH FEDERAL RESERVE DISTRICT 

## To All Member Banks

in the Eleventh Federal Reserve District

Total credit and net income increased substantially during 1970 at member banks in the Eleventh Federal Reserve District. These increases reflected mainly sizeable deposit inflows and the relatively high interest rates prevailing over much of the year. But loan demand at banks was rather modest, as was the pace of economic activity generally, and banks employed a large portion of the deposit inflows to increase their holdings of securities - both to rebuild depleted liquidity positions and to take advantage of attractively priced long-term securities.

Total credit outstanding advanced $\$ 2.2$ billion during 1970, or an increase of 12.8 percent. This was the largest increase in credit for any year in the postwar period. And while total loans outstanding rose by $\$ 1.4$ billion, or 11.2 percent, nearly two-thirds of this increase represented loans to financial institutions, largely in the form of Federal funds sales to other commercial banks. Loan demands from other sectors of the economy were quite modest. Commercial and industrial loans rose by 4.5 percent, real estate loans by 2.6 percent, and agricultural loans by .3 percent. Outstanding loans associated with credit card plans doubled, but declines in other consumer loans more than offset this increase.

In view of the lackluster loan demand and the sizable inflow of deposits, District member banks increased their holdings of securities by 16.4 percent, again the largest annual increase in the postwar period. About half of this advance represented net acquisitions of obligations of states and political subdivisions. With the large volume of such securities coming to market, the yields of these securities were quite attractive. Banks also added substantially to their holdings of other securities, with the exception of U.S. Government obligations which rose only nominally.

Total deposits at District member banks rose by $\$ 1.9$ billion during 1970, for nearly a 10 percent increase. Net inflows of time and savings deposits accounted for almost two-thirds of this advance. Depostis of the U.S. Government and of state and political subdivisions also rose fairly rapidly. Demand deposits of individuals, however, increased only by a relatively small amount.

Net income of District member banks was $\$ 30.1$ million greater in 1970 than in 1969, an increase of about 16 percent. This rise reflected in part the $\$ 158.1$ million, or 12.6 percent, increase in total operating income. Interest and fees on loans continued to make up the bulk of the rise in operating income. However, in percentage terms, the category "all other operating income"- which includes income from Federal funds sales - showed the largest increase, rising by 37.5 percent. Total operating expenses advanced by $\$ 133.4$ million, or 13.9 percent. Interest on time and savings deposits remained the largest single item in both dollar and percentage terms in the increase in total operating expenses.

## Yours very truly,

## P. E. Coldwell

President

# COMPARATIVE STATEMENT OF CONDITION OF MEMBER BANKS ELEVENTH FEDERAL RESERVE DISTRICT 

## (Amounts in thousands of dollars)

| Item | $\begin{gathered} \text { Dec. 31, } \\ 1970 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 1970 \end{gathered}$ | $\begin{gathered} \text { Dec. 31, } \\ 1969 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Loans (gross), including overdrafts ${ }^{1}$ | 13,496,198 | 11,848,383 | 12,138,578 |
| U.S. Treasury securities | 2,194,238 | 1,949,988 | 2,148,747 |
| Obligations of states and political subdivisions | 3,115,573 | 2,915,439 | 2,686,685 |
| Other securities | 887,014 | 487,595 | 487,424 |
| TOTAL LOANS (GROSS) AND INVESTMENTS | 19,693,023 | 17,201,405 | 17,461,434 |
| Cash and balances due from banks | 4,877,358 | 4,179,507 | 4,797,346 |
| TOTAL ASSETS | 25,424,845 | 22,240,020 | 23,059,976 |
| Individual - Demand deposits | 8,852,029 | 7,874,158 | 8,645,418 |
| Individual - Time deposits | 7,350,691 | 6,249,486 | 6,183,496 |
| Deposits of U.S. Government | 339,469 | 349,647 | 263,460 |
| Deposits of states and political subdivision | 2,246,860 | 2,032,264 | 1,944,647 |
| Deposits of banks | 2,241,465 | 1,745,080 | 2,078,504 |
| Certified and officers' checks, etc | 280,361 | 195,562 | 288,168 |
| TOTAL DEPOSITS | 21,310,875 | 18,446,197 | 19,403,693 |
| TOTAL CAPITAL ACCOUNTS | 1,872,565 | 1,809,987 | 1,730,892 |
| Borrowings from Federal Reserve Bank | 0 | 5,625 | 17,350 |
| All other borrowings | 1,401,813 | 1,086,668 | 1,060,548 |
| Ratio of loans to total deposits | 63.3\% | 64.2\% | 62.6\% |
| Ratio of cash and balances due from banks to total deposits $\qquad$ | 22.9\% | 22.7\% | 24.7\% |
| Ratio of total capital accounts to risk assets (total assets less Government securities and cash assets) $\qquad$ | 10.2\% | 11.2\% | 10.7\% |
| Number of member banks | 634 | 634 | 640 |

## PRINCIPAL ASSET AND LIABILITY ITEMS OF MEMBER BANKS 1961-70

## ELEVENTH FEDERAL RESERVE DISTRICT

| (In thousands of dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date | Total Deposits | Total ${ }_{(\text {Gross })^{1}}^{\text {Loans }}$ | Total Investments | Total Loans (Gross) and Investments | Total U.S. Treasury Securities | Total Capital Accounts |
| Dec. 30, 1961 | 12,167,914 | 5,750,851 | 3,893,949 | 9,644,800 | 2,904,526 | 1,034,789 |
| Dec. 28, 1962 | 12,456,678 | 6,272,027 | 4,099,016 | 10,371,043 | 2,910,190 | 1,132,235 |
| Dec. 20, 1963 | 12,968,887 | 6,973,324 | 4,200,729 | 11,174,053 | 2,767,547 | 1,202,411 |
| Dec. 31, |  |  |  |  |  |  |
| 1964 | 14,489,488 | 7,887,222 | 4,268,358 | 12,155,580 | 2,669,966 | 1,298,084 |
| 1965 | 15,366,002 | 8,669,530 | 4,481,641 | 13,151,171 | 2,498,091 | 1,378,642 |
| 1966 | 16,073,230 | 29,176,977 | 24,618,385 | 13,795,362 | 2,355,472 | 1,454,963 |
| Dec. 30, 1967 | 17,708,732 | 9,957,491 | 5,275,204 | 15,232,695 | 2,610,139 | 1,539,474 |
| Dec. 31, |  |  |  |  |  | 1,539,174 |
| 1968 | 19,603,344 | 11,370,944 | 5,744,992 | 17,115,936 | 2,649,477 | 1,630,114 |
| 1969 | 19,403,693 | 12,138,578 | 5,322,856 | 17,461,434 | 2,148,747 | 1,730,892 |
| 1970 | 21,310,875 | 13,496,198 | 6,196,825 | 19,693,023 | 2,194,238 | 1,872,565 |

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# COMPARATIVE STATEMENT OF INCOME, EXPENSES AND DIVIDENDS OF MEMBER BANKS 

## ELEVENTH FEDERAL RESERVE DISTRICT

## (Amounts in thousands of dollars)

| Item | 1970 | 1969 | Net Change, 1970 from 1969 |
| :---: | :---: | :---: | :---: |
| Interest and dividends on securities | 265,200 | 238,545 | 26,655 |
| Interest and fees on loans | 936,572 | 851,747 | 84,825 |
| Service charges on deposit accounts | 48,679 | 45,122 | 3,557 |
| All other operating income ${ }^{1}$ | 157,882 | 114,808 | 43,074 |
| TOTAL OPERATING INCOME | 1,408,333 | 1,250,222 | 158,111 |
| Salaries and wages | 244,486 | 219,266 | 25,220 |
| Interest on time and savings deposits | 416,773 | 361,020 | 55,753 |
| All other operating expenses | 432,646 | 380,184 | 52,462 |
| TOTAL OPERATING EXPENSES | 1,093,905 | 960,470 | 133,435 |
| INCOME BEFORE INCOME TAXES AND SECURITIES <br> GAINS OR LOSSES | 314,428 | 289,752 | 24,676 |
| Applicable income taxes | 94,126 | 91,817 | 2,309 |
| Net securities gains or losses | -80 | -10,439 | 10,519 |
| Extraordinary items and other charges or credits | -588 | 2,185 | -2,773 |
| NET INCOME | 219,794 | 189,681 | 30,113 |
| Cash dividends declared ${ }^{2}$ | 82,034 | 72,812 | 9,222 |
| Number of member banks | 634 | 640 | -6 |

${ }^{1}$ Includes income from Federal funds sold and securities purchased under agreements to resell.
${ }^{2}$ Includes interest on capital notes and debentures.

## PRINCIPAL ITEMS OF INCOME, EXPENSES AND DIVIDENDS OF MEMBER BANKS

## ELEVENTH FEDERAL RESERVE DISTRICT

(Amounts in thousands of dollars)

| Year | Total <br> Operating <br> Income | Total <br> Operating <br> Expenses | Income before <br> Taxes and <br> Securities <br> Gains or Losses | Net <br> Income | Cash <br> Dividends <br> Declared ${ }^{1}$ | Number <br> of <br> Member <br> Banks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1961 | 459,019 | 295,129 | 163,890 | 88,748 | 42,164 | 630 |
| 1962 | 516,727 | 344,023 | 172,704 | 89,803 | 44,167 | 632 |
| 1963 | 573,061 | 396,221 | 176,840 | 90,545 | 46,668 | 656 |
| 1964 | 637,030 | 452,370 | 184,660 | 95,942 | 50,956 | 672 |
| 1965 | 701,424 | 509,130 | 192,294 | 105,100 | 56,080 | 675 |
| 1966 | 797,834 | 586,397 | 211,437 | 116,744 | 59,816 | 673 |
| 1967 | 883,093 | 651,566 | 231,527 | 130,011 | 64,604 | 667 |
| 1968 | $1,035,225$ | 765,580 | 269,645 | 152,949 | 78,065 | 651 |
| 1969 | $1,250,222$ | 960,470 | 289,752 | 189,681 | 72,812 | 640 |
| 1970 | $1,408,333$ | $1,093,905$ | 314,428 | 219,794 | 82,034 | 634 |
|  |  |  |  |  |  |  |
| ${ }^{1}$ Includes interest on capital notes and debentures. |  |  |  |  |  |  |


[^0]:    ${ }^{1}$ Includes Federal funds sold.
    ${ }^{2}$ Commodity Credit Corporation certificates of interest and Export-Import Bank participations are henceforth included in "Total Investments," rather than "Total Loans (Gross)."

