

INTRODUCTION OF J. ROBERT SHERWOOD  
PRESIDENT OF SUBURBAN TRUST COMPANY  
BY: CHAIRMAN RANDALL  
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The basic means of communication between a bank and a Supervisor is bank examination. Tonight, in the introduction of Suburban Trust Company and Bob Sherwood, I want to use this medium for my remarks.

It is necessary, first of all, to explain about the Examination Report. For the most part, it is the basic document of review of the banking policies, procedures, and techniques within the banking institution. This report is returned to the institution to provide management with an element of perspective in their operations. The report has a second part known as the confidential section. This section comes only to the Supervisor from the Examiner in the bank. This is the so-called "pink section" used only for the purposes of supervision to relate on a confidential, informal, and frank basis the "real feel" of an institution as viewed by the Examiner.

I would like to report to you and quote to you from the "pink section" -- the confidential section -- of the last Report of Examination of the Suburban Trust Company, Hyattsville, Prince Georges County, in the State of Maryland:

"This management is considered strong, running through top officials down through all junior officers, with an exceptionally strong core of officialdom all through the ranks....President Sherwood is an experienced official, held in high regard by others in

the banking fraternity, who has an intense desire to operate an institution fully acceptable to the regulatory authorities consistent with sound assets and lending policies, and with reasonable returns for the shareholders. He is supported by Chairman of the Board Richards....The Board is composed of well-qualified independent individuals."

To try to extend these comments further would be gratuitous; a disinterested observer has expressed my sentiments well.

I find in Bob Sherwood a man who is a doer and a worker. To spend time in detailing his achievements would be repetitious and unnecessary, for the fruits of his efforts can be easily seen. I would like to express instead the philosophy that permeates the banking industry and finds superior acknowledgment in the Suburban Trust Company. The philosophy deals with the acceptance of a charter by a bank and with the acceptance thereby of a continuing commitment to the community it serves. With the privilege of doing business, the banker and the bank must make sure that the bank serves as a source of credit to satisfy community needs; the depositors have confidence in the safety of their funds; and that the stockholders receive an adequate return on their investment.

These are interrelated responsibilities, each important and each continuous. The Supervisor plays the role of "conscience" and assists in ensuring the maintenance of balance between these responsibilities.

The role of the Supervisor, then, is one of being a critic. Tonight I am certain that I am supposed to play that role, but this presents a difficulty that cannot be resolved. To criticize, you should be able to find things wrong as well as right. Tonight I look at Bob Sherwood and Suburban Trust, and my only comment is: Good job, well done, keep it up! May I present J. Robert Sherwood.

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