**Program Performance Report Through November 2013** 

## **Report Highlights**

# More Than 1.9 Million Homeowner Assistance Actions Taken through Making Home Affordable

- Nearly 1.3 million homeowners have received a permanent modification through the Home Affordable Modification Program (HAMP). Homeowners have reduced their first lien mortgage payments by a median of approximately \$546 each month – almost 40% of their median before-modification payment – saving a total estimated \$24.2 billion to date in monthly mortgage payments.
- Homeowners currently in HAMP permanent modifications with some form of principal reduction have been granted an estimated \$12.6 billion in principal reduction. Of all non-Government Sponsored Enterprise (GSE) loans eligible for principal reduction entering HAMP in November, 61% included a principal reduction feature.
- Nearly 248,000 homeowners have exited their homes through a short sale or deed-in-lieu of foreclosure with assistance from the Home Affordable Foreclosure Alternatives Program (HAFA).

## This Month's Feature: The Second Lien Modification Program

- More than 123,000 second lien modifications have been completed through the Second Lien Modification Program (2MP).
- Homeowners in 2MP with an active permanent modification save a median of \$153 per month on their second mortgage, resulting in a median total first and second lien monthly payment reduction of \$784, or 41% of their median before-modification payment.
   Homeowners who receive a full extinguishment of their second lien receive a median total first and second lien monthly payment reduction of \$1,047, or 53% of their beforemodification payment.
- Effective September 2013, Treasury expanded the 2MP program to include qualifying first liens that have been modified under the GSE Standard Modification requirements. When a borrower's first lien is modified under the GSE Standard Modification requirements and the first lien satisfies the HAMP eligibility criteria, the 2MP servicer must offer to modify or extinguish the borrower's second lien under 2MP.

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Note: For information and quarterly updates about the Hardest Hit Fund, please visit the website for the <u>Hardest</u> <u>Hit Fund</u> or the <u>TARP Monthly Report to Congress</u>.



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## **Making Home Affordable Program Activity**

The Making Home Affordable Program was launched in March 2009 with the Home Affordable Modification Program (HAMP) which provides assistance to struggling homeowners by lowering monthly first lien mortgage payments to an affordable level. Additional programs were subsequently rolled out to expand the program reach.

In total, the MHA program has completed more than 1.9 million first and second lien permanent modifications, HAFA transactions, and UP forbearance plans.

	Program-to-Date	Reported Since Prior Period
MHA First Lien Permanent Modifications Started*	1,491,754	22,814
2MP Modifications Started	123,714	2,462
HAFA Transactions Completed	247,624	9,937
UP Forbearance Plans Started (through October 2013)	37,191	656
Cumulative Activity <sup>1</sup>	1,900,283	35,869

\*Program-to-Date Total Includes:

- 1,298,014 GSE and Non-GSE HAMP permanent modifications
- 24,214 FHA- and RD-HAMP modifications
- 169,526 GSE Standard Modifications since October 2011 under the GSEs' Servicer Alignment Initiative

				N	ЛΗΑ	Prog	ram	Activ	ity					
	2,000 ¬		Cum	ulati	ve T	ransa	actio	ns Co	mple	eted				1.000
Cumulative MHA Activity (000s)		1,434	1,475	1,515	1,550	1,588	1,624	1,665	1,703	1,740	1,791	1,826	1,864	1,900
tive MHA A	1,400 - 1,32 1,200 -	4												
Cumula	1,000 - 800 Oc 201		Dec	Jan 2013	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov

Program	Purpose
MHA First Lien Modifications	The Home Affordable Modification Program (HAMP) provides eligible borrowers the opportunity to lower their first lien mortgage payment to affordable and sustainable levels through a uniform loan modification process. Effective June 2012, HAMP's eligibility requirements were expanded to include a "Tier 2" evaluation for non-GSE loans that is modeled after the GSE Standard Modification and includes properties that are currently occupied by a tenant as well as vacant properties the borrower intends to rent. FHA-HAMP and RD-HAMP provide first lien modifications for distressed borrowers in loans guaranteed through the Federal Housing Administration and Rural Housing Service.
Second Lien Modification Program (2MP)	Provides modifications and extinguishments on second liens when there has been an eligible first lien modification on the same property.
Home Affordable Foreclosure Alternatives (HAFA)	Provides transition alternatives to foreclosure in the form of a short sale or deed-in-lieu of foreclosure. Effective November 2012, the GSEs jointly streamlined their short sale and deed-in-lieu of foreclosure programs. The GSE Standard HAFA program is closely aligned with Treasury's MHA HAFA program. A short sale requires a third-party purchaser and cooperation of junior lienholders and mortgage insurers to complete the transaction.
Unemployment Program (UP)	Provides temporary forbearance of mortgage principal to enable unemployed borrowers to look for a new job without fear of foreclosure.

See Appendix for Terms and Methodology, Program Notes, End Notes and additional information on servicer participants in Making Home Affordable programs.



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## **HAMP (First Lien) Modifications**

HAMP Activity Through	November 2013	Total
	All Trials Started	2,137,771
	Tier 1	2,088,769
Trial	Tier 2	2,137,771
Modifications	Trials Reported Since Last Report <sup>2</sup>	14,986
	Active Trials	58,251
	Trial Modifications Cancelled since Verified Income Requirement*	77,174
	All Permanent Modifications Started	1,298,014
	Tier 1	1,268,880
Permanent Modifications	Tier 2	29,134
remanent wountations	Permanent Modifications Reported Since Last Report	12,996
	Permanent Modifications Disqualified (Cumulative)**	353,073
	Active Permanent Modifications	922,067

<sup>\*</sup>When Treasury first launched HAMP in the spring of 2009, servicers were not required to verify a borrower's income prior to commencing a trial modification. This was the policy because of the severity of the crisis, the number of homeowners already in default, and the fact that servicers had not yet built the systems to fully implement the program. However, this resulted in many trials being cancelled once income was verified. Treasury required all servicers to verify a borrower's income as of June 10, 2010, which substantially lowered trial cancelations. Prior to that date, 704,332 trials were cancelled, for a cumulative of 781,506.

\*\*Does not include 22.874 loans paid off.

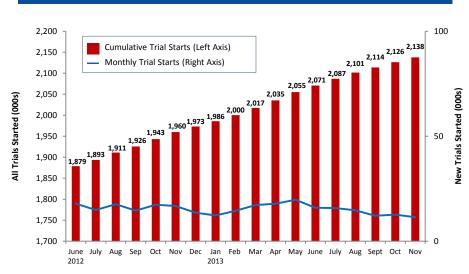
## **Estimated Eligible Loans and Borrowers**

Under the original HAMP program, launched in March 2009, now referred to as "Tier 1," eligible loans include conventional loans more than 60 days delinquent (unless the borrower is in imminent default), that originated on or before January 1, 2009 with a current unpaid principal balance below the maximum conforming loan limit and were owner-occupied at origination.

Homeowners who have HAMP-eligible loans may qualify for Tier 1 if they meet additional criteria including, but not limited to requiring: a debt-to-income ratio greater than 31%, occupancy, employment, and pooling and servicing agreement eligibility. Based on current estimates, of the 3.1 million homeowners who are currently 60+ days delinquent, an estimated 500,000 homeowners are potentially eligible for HAMP Tier 1.

On January 27, 2012, Treasury announced an expansion of the eligibility for HAMP to reduce additional foreclosures and help stabilize neighborhoods. The eligibility was expanded for non-GSE loans to (1) allow for more flexible debt-to-income criteria and (2) include properties that are currently occupied by a tenant, as well as vacant properties which the borrower intends to rent. This expanded HAMP criteria, referred to as HAMP "Tier 2," became effective on June 1, 2012 (although not all servicers began offering Tier 2 modifications on that date).

### **HAMP Trials Started**



Servicers may enter new trial modifications into the HAMP system of record at any time. For example, 14,986 trials have entered the HAMP system of record since the prior report; 11,477 were trials with a first payment recorded in November 2013.

## **HAMP Permanent Modifications Started (Cumulative)**



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## **HAMP Principal Reduction Activity**

Servicers of non-GSE loans are required to evaluate the benefit of principal reduction under the HAMP Principal Reduction Alternative (PRA) for mortgages with a loan-to-value (LTV) ratio greater than 115% when evaluating a homeowner for a HAMP first lien modification. While servicers are required to evaluate homeowners for principal reduction, they are not required to reduce principal as part of the modification. The MHA Program allows servicers to provide principal reduction on HAMP modifications in two ways:

- •Under HAMP PRA, principal is reduced to lower the LTV, the investor is eligible to receive an incentive on the amount of principal reduced, and the reduction vests over a 3-year period.
- •Servicers can also offer principal reduction to homeowners on a HAMP modification outside the requirements of HAMP PRA. If they do, the investor receives no incentive payment for the principal reduction and the principal reduction can be recognized immediately.

Of all non-GSE loans eligible for principal reduction that started a trial in November 2013, 61% included a principal reduction feature, including 49% through the HAMP PRA program.

	HAMP Modifications with Earned Principal Reduction Under PRA <sup>3</sup>	HAMP Modifications with Upfront Principal Reduction Outside of PRA	Total HAMP Modifications with Principal Reduction
All Trial Modifications Started	157,933	49,296	207,229
Trials Reported Since Last Report	4,396	838	5,234
Active Trial Modifications	14,716	3,255	17,971
All Permanent Modifications Started	130,968	42,449	173,417
Permanent Modifications Reported Since Last Report	3,192	999	4,191
Active Permanent Modifications	109,581	36,109	145,690
Median Principal Amount Reduced for Active Permanent Modifications <sup>4</sup>	\$72,257	\$56,968	\$67,321
Median Principal Amount Reduced for Active Permanent Modifications (%) <sup>5</sup>	32.2%	18.0%	30.1%
Total Outstanding Principal Balance Reduced on Active Permanent Modifications <sup>4</sup>	\$10,124,838,950	\$2,500,309,280	\$12,625,148,230

## **Treasury FHA-HAMP Modification Activity**

The Treasury FHA-HAMP Program provides assistance to eligible homeowners with FHA-insured mortgages.

All Treasury FHA-HAMP Trial Modifications Started	42,654
All Treasury FHA-HAMP Permanent Modifications Started	24,082

## **Unemployment Program (UP) Activity**

The Treasury MHA Unemployment Program (UP) provides a temporary forbearance to homeowners who are unemployed. Under Treasury guidelines, unemployed homeowners must be considered for a minimum of 12 months' forbearance.

All UP Forbearance Plans Started	37,191
UP Forbearance Plans With Some Payment Required	31,660
UP Forbearance Plans With No Payment Required	5,531

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## Home Affordable Foreclosure Alternatives (HAFA) Activity

The Home Affordable Foreclosure Alternatives Program (HAFA) offers incentives and a streamlined process for homeowners looking to exit their homes through a short sale or deed-in-lieu of foreclosure. HAFA has established important homeowner protections and an industry standard for streamlined transactions. Effective November 2012, the GSEs revised their short sale and deed-in-lieu programs. The GSE Standard HAFA program is closely aligned with Treasury's MHA HAFA program. In HAFA transactions, homeowners:

- Follow a streamlined process for short sales and deed-in-lieu transactions that requires no verification of income (unless as required by investors) and allows for preapproved short sale terms;
- Receive a waiver of deficiency once the transaction is completed that releases the homeowner from remaining mortgage debt;
- Receive at least \$3,000 in relocation assistance at closing.

	Non-GSE Activity	GSE Activity	Total
Short Sale	138,219	91,987	230,206
Deed-in-Lieu	4,347	13,071	17,418
Total Transactions Completed	142,566	105,058	247,624

### Second Lien Modification Program (2MP) Activity

The Second Lien Modification Program (2MP) provides assistance to homeowners in a first lien permanent modification who have an eligible second lien with a participating HAMP servicer. This assistance can result in a modification of the second lien and even full or partial extinguishment of the second lien. Second lien modifications follow a series of steps and may include capitalization, interest rate reduction, term extension and principal forbearance or forgiveness. Effective September 2013, Treasury expanded the 2MP program eligibility to include second liens with a qualifying first lien modified under the GSEs' Standard Modification program.

2MP modifications and partial extinguishments require that the qualifying first lien modification be permanent and active and that the second lien have an unpaid balance of \$5,000 or more and a monthly payment of at least \$100.

All Second Lien Modifications Started (Cumulative)*	123,714
Second Lien Modifications Involving Full Lien Extinguishments	31,887
Second Lien Modifications Disqualified**	9,354
Active Second Lien Modifications***	78,948
Active Second Lien Modifications Involving Partial Lien Extinguishments	9,847

Second Lien Extinguishment Details						
Median Amount of Full Extinguishment	\$60,776					
Median Amount of Partial Extinguishment for Active Second Lien Modifications	\$9,927					

<sup>\*</sup> Includes 670 loans that have a qualifying GSE Standard Modification.

<sup>\*\*</sup>Does not include 3,525 loans paid off.

<sup>\*\*\*</sup> Includes 7,146 loans in active non-payment status whereby the 1MP has disqualified from HAMP. As a result, the servicer is no longer required to report payment activity on the 2MP modification.

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## Featured Program Results: The Second Lien Modification Program (2MP)

### **Estimated Eligible 2nd Liens**

- Based on survey data as reported by servicers through November 2013, approximately 32,000 second liens may be eligible to receive a 2MP modification, many of them are in the evaluation process by the servicers, awaiting homeowner response to the 2MP offer, or awaiting conversion of the first lien HAMP trial to permanent modification.
- Important factors affecting the size of the population of second liens eligible for 2MP modifications include:
- Servicer participation in 2MP is voluntary; current 2MP servicers represent approximately 62% of the homeowners with active, permanent HAMP first lien modifications.
- ➤ Under 2MP, participating servicers are notified when a match is found between one of their second liens and a qualifying first lien modification. Survey data indicates that program to date, 352,772 qualifying first lien modifications have been matched with a second lien. Of these matched second liens, approximately 56% are found to be ineligible for a 2MP modification. The most common reasons for ineligibility are:
  - Cancellation or failure of a trial or permanent first lien HAMP modification,
  - Extinguishment of the second lien prior to evaluation for 2MP,
  - · Failure of a 2MP trial modification, and
  - Some homeowners with eligible second liens decline to participate in 2MP.

2MP Participating Servicer Name	2MP Modifications Started	Current Estimated Eligible 2nd Liens		
Bank of America, N.A.	35,127	10,643		
CitiMortgage, Inc.	14,928	4,820		
JPMorgan Chase Bank, N.A.	35,458	4,454		
Nationstar Mortgage, LLC	2,834	2,673		
OneWest Bank	3,712	196		
Wells Fargo Bank, N.A.	19,183	6,116		
Other Servicers	12,472	3,276		
Total	123,714	32,178		

Note: Only six of the eight largest SPA servicers participate in 2MP. See Appendix A for servicer participants in 2MP and other programs.

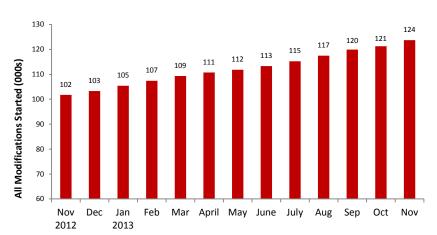
### **Modification Characteristics**

HAMP borrowers with an active 2MP modification, including those with a partial extinguishment of their second lien, save a median \$784, or 41% of their combined total first and second lien monthly mortgage payment.

Those who received a full extinguishment of their second lien have reduced their total monthly mortgage payment by a median amount of \$1,047, or 53%.

Median Monthly Payment Reduction for Active 2MP Modifications	\$153
Total Outstanding Principal Balance Extinguished through partial or full extinguishment	\$2.5 Billion
Top three States by Activity, Percent of Total 2MP Modifications	Started:
• California	36%
• Florida	9%
• New York	7%

### ■ Cumulative 2MP Modifications Started



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### **HAMP Homeowner Benefits and First Lien Modification Characteristics**

Aggregate payment savings to homeowners who received HAMP first lien permanent modifications are estimated to total **approximately \$24.2 billion**, program to date, compared with unmodified mortgage obligations. The median monthly savings for homeowners in active permanent first lien modifications is \$546.48, or **39% of the median monthly payment** before modification.

### **Modification Steps of Active Permanent Modifications**

HAMP modifications follow a series of waterfall steps. The modification steps include interest rate adjustment, term extension and principal forbearance.

- Under Tier 1, servicers apply the modification steps in sequence until the homeowner's post-modification front-end debt-to-income (DTI) ratio is 31%. The impact of each modification step can vary to achieve the target of 31%.
- Under Tier 2, servicers apply consistent modification terms resulting in the homeowner's post-modification DTI falling within an allowable target range.<sup>6</sup>

Active permanent modifications reflect the following **modification steps**:

Modification Step	Tier 1	Tier 2
Interest Rate Reduction	96.2%	79.4%
Term Extension	63.3%	72.3%
Principal Forbearance	33.8%	28.9%

Select Median Characteristics of Active Permanent Modifications									
Loan Characteristic	Before Modification	After Modification	Median Decrease						
Front-End Debt-to-Income Ratio									
Tier 1	45.6%	31.0%	-15.2 pct pts						
Tier 2	29.9%	24.4%	-7.1 pct pts						
Back-End Debt-to-Income Ratio									
Tier 1	69.4%	51.0%	-15.4 pct pts						
Tier 2	46.2%	37.9%	-7.1 pct pts						
Median Monthly Housing Payment									
Tier 1	\$1,413.79	\$794.11	(\$554.01)						
Tier 2	\$1,141.98	\$745.85	(\$358.62)						

### **Homeowner Characteristics**

- Tier 2 provides another modification opportunity for struggling homeowners who
  did not qualify for Tier 1 or received a Tier 1 trial or permanent modification but lost
  good standing. Of the Tier 2 trial modifications started:
- 25% were previously in a Tier 1 trial or permanent modification.
- 17% were previously evaluated for Tier 1 and did not meet eligibility requirements.
- Of the Tier 2 trial modifications started, 7% were for non owner-occupied properties.
- The median gross monthly income of homeowners in the program is \$3,858.
- The median credit score of homeowners in the program is 576.

- The **primary hardship reasons** for homeowners in active permanent modifications are:
  - 68.4% experienced loss of income (curtailment of income or unemployment)
  - 10.3% reported excessive obligation
  - 3.5% reported an illness of the principal borrower
- Of all HAMP trial modifications started, 80% of homeowners were at least 60 days delinquent at trial start. The rest were up to 59 days delinquent or current and in imminent default.

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## **HAMP Activity by State**

State	Active Trials	Active Permanent Modifications	State Total Active	% of U.S. HAMP Activity	State	Active Trials	Active Permanent Modifications	State Total Active	% of U.S HAMP Activity
AK	27	414	441	0.0%	MT	66	1,054	1,120	0.1%
AL	517	5,020	5,537	0.6%	NC	1,279	16,387	17,666	1.8%
AR	198	1,929	2,127	0.2%	ND	8	138	146	0.0%
AZ	1,001	34,086	35,087	3.6%	NE	117	1,205	1,322	0.1%
CA	9,954	239,985	249,939	25.5%	NH	248	4,008	4,256	0.4%
со	663	12,924	13,587	1.4%	NJ	2,497	29,659	32,156	3.3%
СТ	1,052	11,970	13,022	1.3%	NM	220	3,142	3,362	0.3%
DC	99	1,597	1,696	0.2%	NV	971	19,459	20,430	2.1%
DE	191	2,724	2,915	0.3%	NY	4,204	47,477	51,681	5.3%
FL	7,599	113,143	120,742	12.3%	ОН	1,687	19,032	20,719	2.1%
GA	1,979	32,509	34,488	3.5%	ОК	242	2,149	2,391	0.2%
HI	229	3,599	3,828	0.4%	OR	509	10,397	10,906	1.1%
IA	191	2,107	2,298	0.2%	PA	2,108	19,234	21,342	2.2%
ID	160	3,375	3,535	0.4%	RI	333	4,360	4,693	0.5%
IL	3,104	47,233	50,337	5.1%	SC	685	8,383	9,068	0.9%
IN	819	8,504	9,323	1.0%	SD	22	303	325	0.0%
KS	174	2,151	2,325	0.2%	TN	977	9,082	10,059	1.0%
KY	335	3,375	3,710	0.4%	TX	2,473	25,419	27,892	2.8%
LA	560	5,162	5,722	0.6%	UT	306	7,945	8,251	0.8%
MA	1,665	21,802	23,467	2.4%	VA	1,244	21,774	23,018	2.3%
MD	2,146	29,075	31,221	3.2%	VT	87	818	905	0.1%
ME	218	2,534	2,752	0.3%	WA	1,190	19,697	20,887	2.1%
MI	1,271	26,485	27,756	2.8%	WI	706	8,475	9,181	0.9%
MN	604	13,953	14,557	1.5%	WV	81	1,206	1,287	0.1%
МО	777	8,818	9,595	1.0%	WY	27	417	444	0.0%
MS	280	3,151	3,431	0.3%	Other*	151	3,222	3,373	0.3%

<sup>\*</sup> Other includes Guam, Puerto Rico and the U.S. Virgin Islands.

## 15 Metropolitan Areas With Highest HAMP Activity

Metropolitan Statistical Area		Active Permanent Mods	MSA Total Active	% of U.S. HAMP Activity	Payment	Median % Payment Reduction
Los Angeles-Long Beach- Santa Ana, CA	3,406	77,816	81,222	8.3%	\$868.25	41%
New York-Northern New Jersey-Long Island, NY-NJ-PA	5,143	62,494	67,637	6.9%	\$889.94	43%
Miami-Fort Lauderdale- Pompano Beach, FL	3,440	50,447	53,887	5.5%	\$581.89	45%
Chicago-Joliet-Naperville, IL-IN-WI	2,990	45,916	48,906	5.0%	\$569.92	44%
Riverside-San Bernardino- Ontario, CA	1,684	45,253	46,937	4.8%	\$689.79	41%
Washington-Arlington- Alexandria, DC-VA-MD-WV	1,746	30,670	32,416	3.3%	\$699.53	39%
Atlanta-Sandy Springs- Marietta, GA	1,489	26,192	27,681	2.8%	\$414.76	40%
Phoenix-Mesa-Glendale, AZ	661	27,020	27,681	2.8%	\$503.29	41%
San Francisco-Oakland- Fremont, CA	853	21,617	22,470	2.3%	\$928.20	40%
San Diego-Carlsbad-San Marcos, CA	694	17,546	18,240	1.9%	\$809.76	39%
Orlando-Kissimmee-Sanford, FL	939	16,235	17,174	1.8%	\$495.16	42%
Boston-Cambridge-Quincy, MA-NH	1,113	15,695	16,808	1.7%	\$685.70	39%
Las Vegas-Paradise, NV	786	15,835	16,621	1.7%	\$573.65	42%
Detroit-Warren-Livonia, MI	696	15,855	16,551	1.7%	\$424.91	42%
Philadelphia-Camden- Wilmington, PA-NJ-DE-MD	1,414	14,721	16,135	1.6%	\$451.40	37%

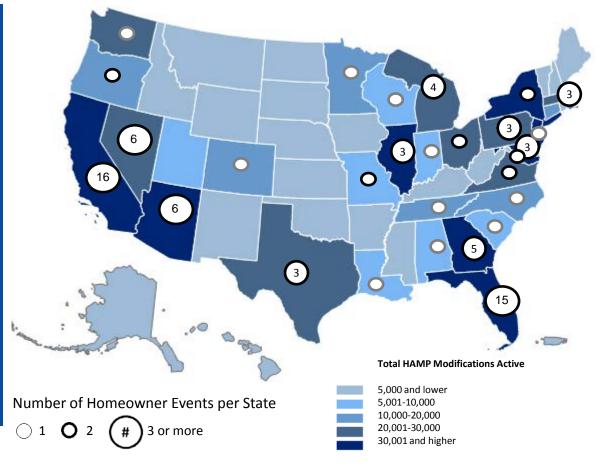
A complete list of HAMP activity for all metropolitan areas is available at <a href="http://www.treasury.gov/initiatives/financial-stability/results/MHA-Reports/">http://www.treasury.gov/initiatives/financial-stability/results/MHA-Reports/</a>



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## **Reaching Out to Homeowners**

**90** Treasury-sponsored Outreach Events, through November 2013, covering **57** cities, giving more than **76,000** homeowners the opportunity to meet face-to-face with their mortgage company and HUDapproved housing counselors. In addition, Treasury has partnered with the Ad Council on three different public service advertising campaigns featured in both English and Spanish, encouraging struggling homeowners nationwide to reach out for help with their mortgages.



OVER
2.2
MILLION

Homeowners referred to free housing counseling from a HUD-approved housing expert.

OVER
9.8
MILLION

Solicitations of homeowners by participating mortgage servicers.

OVER
4
MILLION

Calls taken at the Homeowner's HOPE Hotline. OVER
181
MILLION

Page views on MakingHome Affordable.gov.



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## **Making Home Affordable Programs by Servicer**

	HAMP First Li	Principal F		uction Alternative PRA) <sup>9</sup>	Second Lien Modification (2MP)	Home Affordab Foreclosure Alternatives (HAF
Servicer	Trials Started <sup>8</sup>	Permanent Modifications Started <sup>8</sup>	Trials Started	Permanent Modifications Started	Second Lien Modifications Started	Non-GSE Transact Completed
Bank of America, N.A.	246,647	112,841	9,667	8,143	35,127	43,959
CitiMortgage, Inc.	138,501	67,501	3,994	3,050	14,928	1,102
JPMorgan Chase Bank, N.A.	322,516	192,621	29,081	26,116	35,458	35,083
Nationstar Mortgage LLC	184,210	121,627	6,092	5,712	2,834	5,306
Ocwen Loan Servicing, LLC	363,977	258,208	63,960	50,178	N/A	13,537
OneWest Bank	20,524	10,415	2,461	2,131	3,712	5,858
Select Portfolio Servicing, Inc.	96,481	55,758	6,124	4,595	N/A	6,118
Wells Fargo Bank, N.A.	309,314	184,739	29,480	25,119	19,183	24,898
Other Servicers	455,601	294,304	7,074	5,924	12,472	6,705
Total	2,137,771	1,298,014	157,933	130,968	123,714	142,566

N/A - Servicer does not participate in the program.

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## **HAMP Modification Activity by Servicer and Investor Type**

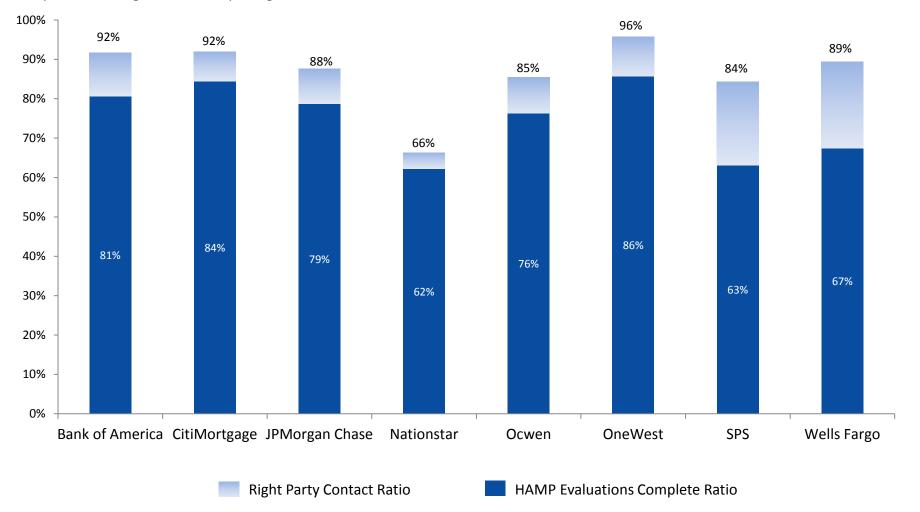
							Total Active Modifications			
Servicer	Trial Plan Offers Extended <sup>11</sup>	All HAMP Trials Started <sup>8</sup>	HAMP Permanent Modifications Started <sup>8</sup>	Active Trial Modifications <sup>12</sup>	Active Trial Modifications Lasting 6 Months or Longer <sup>12</sup>	Active Permanent Modifications	GSE	Private	Portfolio	Total
Bank of America, N.A.	585,151	246,647	112,841	4,945	1,078	76,758	23,776	41,911	16,016	81,703
CitiMortgage, Inc.	223,545	138,501	67,501	2,836	810	49,189	32,246	6,069	13,710	52,025
JPMorgan Chase Bank, N.A.	437,016	322,516	192,621	4,644	868	145,822	66,819	52,825	30,822	150,466
Nationstar Mortgage LLC	76,876	184,210	121,627	6,185	1,131	89,024	57,560	35,588	2,061	95,209
Ocwen Loan Servicing, LLC	299,410	363,977	258,208	15,426	1,986	178,697	39,065	138,859	16,199	194,123
OneWest Bank*	102,139	20,524	10,415	348	17	6,268	0	3,632	2,984	6,616
Select Portfolio Servicing, Inc.	89,971	96,481	55,758	5,619	1,901	31,730	454	32,655	4,240	37,349
Wells Fargo Bank, N.A.	280,673	309,314	184,739	8,466	814	138,256	55,852	29,173	61,697	146,722
Other Servicers	274,906	455,601	294,304	9,782	1,816	206,323	170,103	18,171	27,831	216,105
Total	2,369,687	2,137,771	1,298,014	58,251	10,421	922,067	445,875	358,883	175,560	980,318

<sup>\*</sup>OneWest Bank recently sold mortgage servicing rights to Ocwen Loan Servicing, LLC. The transfer is expected to occur in stages during the second half of 2013. Therefore, Ocwen Loan Servicing, LLC includes a portion of the loans previously reported under OneWest Bank.

**Program Performance Report Through November 2013** 

Servicer Outreach to HAMP Eligible 60+ Day Delinquent Homeowners: Cumulative Servicer Results, November 2012 - October 2013

Per program guidance, servicers are directed to establish Right Party Contact (RPC) with homeowners of delinquent HAMP eligible loans and then evaluate the homeowners' eligibility for HAMP. There is a range of performance results across top program servicers with respect to making RPC and completing the evaluations.



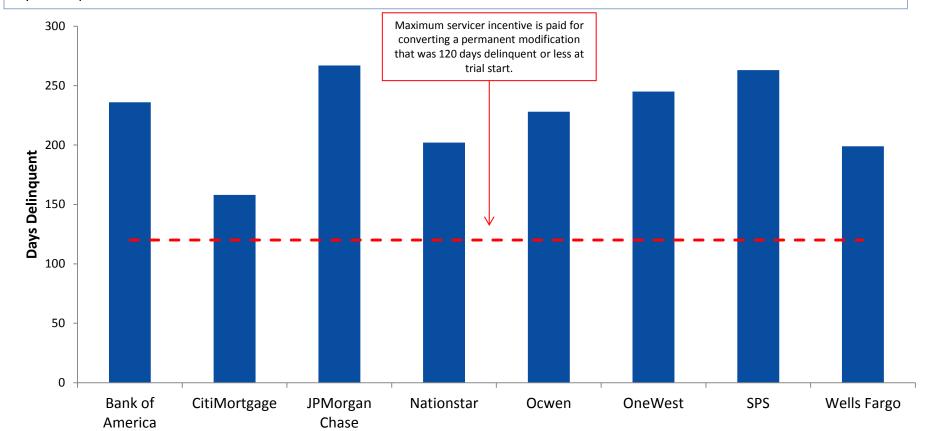
**Program Performance Report Through November 2013** 

## **HAMP Average Homeowner Delinquency at Trial Start**

Servicers are instructed to follow a series of steps in order to evaluate homeowners for HAMP, including:

- Identifying and soliciting the homeowners in the early stages of delinquency;
- Making reasonable efforts to establish right party contact with the homeowners;
- Gathering required documentation once contact is established in order to evaluate the homeowners for a HAMP trial; and,
- Communicating decisions to the homeowners.

Effective October 1, 2011, a new servicer compensation structure exists to encourage servicers to work with struggling homeowners in the early stages of delinquency, with the highest incentives paid for permanent modifications completed when the homeowner is 120 days delinquent or less at the trial start.

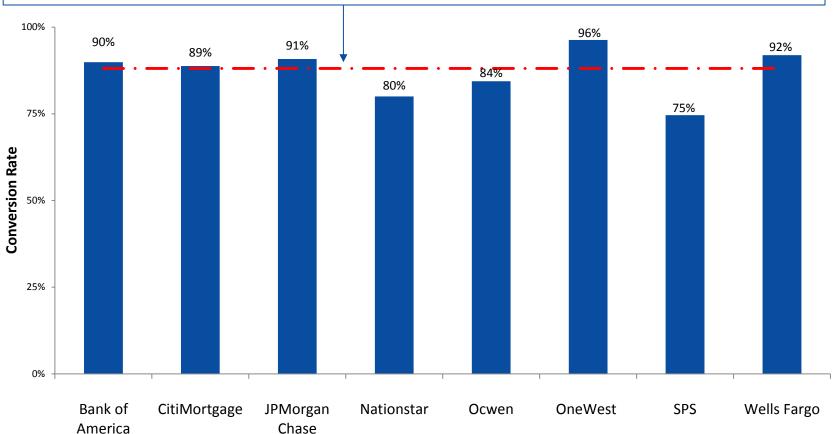


**Program Performance Report Through November 2013** 

### **HAMP Conversion Rate**

Per program guidelines, effective June 1, 2010, all trials must be started using verified income documentation. Servicers have converted a majority of eligible trials to permanent modifications. Prior to June 1, 2010, some servicers initiated trials using stated income information. Of trials started prior to June 1, 2010, 44% have converted to permanent modifications.

Of eligible trials started on or after June 1, 2010, 88% have converted to permanent modifications\* as of November 2013.



For trials started on or after June 1, 2010 the average length of a trial is 3.5 months.

<sup>\*</sup> With another 3% pending processing or decision.

**Program Performance Report Through November 2013** 

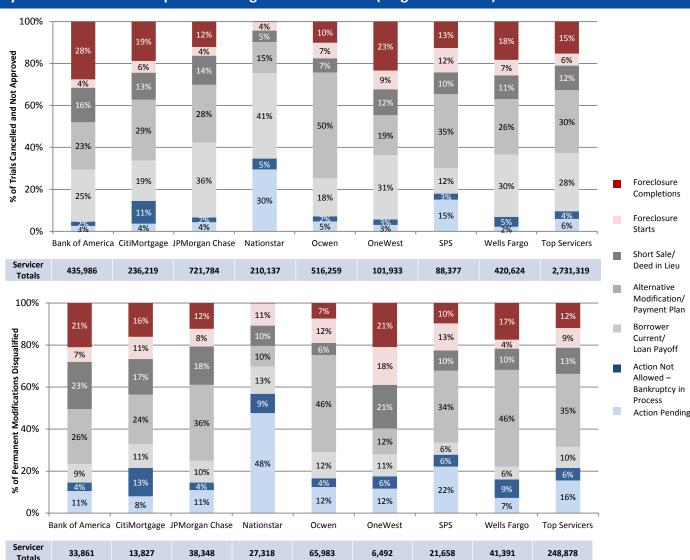
# Disposition Path of Homeowners Not in HAMP Survey Data For Actions Completed Through October 2013 13 (Largest Servicers)

# Status of Homeowners Not Accepted for a HAMP Trial or Those Whose HAMP Trial was Cancelled

- HAMP guidance requires that servicers evaluate homeowners with eligible loans for HAMP, before considering other foreclosure alternatives.
- For those homeowners that did not qualify for HAMP or did not successfully complete the trial period, 58% received an alternative modification or resolved their delinguency.

# Status of Homeowners Whose HAMP Permanent Modification Disqualified

- HAMP guidance requires that a servicer work with a delinquent homeowner in a permanent modification to cure the delinquency.
- In the event the homeowner cannot bring a delinquent HAMP modification current without additional assistance, the servicer is prevented from commencing foreclosure proceedings until the borrower is evaluated for any other loss mitigation action.
- The majority of homeowners who disqualify from a HAMP permanent modification receive an alternative to foreclosure or resolve their delinguency.
- Of the homeowners who have disqualified from HAMP, less than a quarter have been referred to foreclosure.



Action Pending: Includes homeowners who were not approved for a HAMP trial modification, trial loans that have been cancelled or permanent modifications that have been disqualified, but further action has yet to be taken at this time.

Payment Plan: An arrangement with the borrower and servicer that does not involve a formal loan modification.

**Program Performance Report Through November 2013** 

## **Appendix A1: Terms and Methodology**

### **HAMP Terms and Methodology:**

### **Average Delinquency at Trial Start:**

For all permanent modifications started, the average number of days delinquent as of the trial plan start date. Delinquency is calculated as the number of days between the homeowner's last paid installment before the trial plan and the first payment due date of the trial plan.

### Back-End Debt-to-Income Ratio:

Ratio of total monthly debt payments (including mortgage principal and interest, taxes, insurance, homeowners association and/or condo fees, plus payments on installment debts, junior liens, alimony, car lease payments and investment property payments) to monthly gross income. Homeowners who have a back-end debt-to-income ratio of greater than 55% are required to seek housing counseling under program guidelines.

### Conversion Rate:

Ratio of permanent modifications to trials eligible to convert, defined as those three months in trial, or four months if the borrower was at risk of imminent default at trial modification start. Permanent modifications transferred among servicers are credited to the originating servicer. Trial modifications transferred are reflected in the current servicer's population.

### **Disqualification:**

A permanent modification disqualifies from HAMP when the borrower has missed the equivalent of three

full monthly payments. Once disqualified, the borrower is no longer eligible to receive HAMP incentives. However, the terms of the permanent modification remain the same, and the servicer will continue to work with the borrower to cure the delinquency or identify other loss mitigation options.

### Eligible Loans:

Homeowners with HAMP eligible loans, which include conventional loans that were originated on or before January 1, 2009; excludes loans with current unpaid principal balances greater than current conforming loan limits-current unpaid principal balance must be no greater than: \$729,750 for a single-unit property, 2 units: \$934,200, 3 Units: \$1,129,250, 4 Units: \$1,403,400; FHA and VA loans; loans where investor pooling and servicing agreements preclude modification; and manufactured housing loans with title/chattel issues that exclude them from HAMP.

### **Evaluation Complete:**

HAMP evaluations complete ratio reflects the share of homeowners who have been evaluated for HAMP as a percent of HAMP eligible loans, excluding homeowners where RPC or HAMP evaluation is no longer needed. Evaluated homeowners include those offered a trial plan, those that are denied or did not accept a trial plan and homeowners that failed to submit a complete HAMP evaluation package by program-specified timelines.

### Front-End Debt-to-Income Ratio:

Ratio of housing expenses (principal, interest, taxes,

insurance and homeowners association and/or condo fees) to monthly gross income.

### Median Monthly Housing Payment:

Principal and interest payment. Before modification payment is homeowner's current payment at time of evaluation.

### RPC:

Right Party Contact (RPC) is achieved when a servicer has successfully communicated directly with the homeowner obligated under the mortgage about resolution of their delinquency in accordance with program guidelines. The RPC ratio reflects the share of homeowners with which the servicer has established RPC as a percent of HAMP eligible loans, excluding homeowners where RPC or HAMP evaluation is no longer needed.

### Total Active:

Reflects active HAMP trials and permanent modifications.

### Trial Plan Offers Extended:

Includes all HAMP mortgage modification requests approved where trial plan offers were sent to the borrowers, including multiple offers made on a loan. All Trial Plan Offers Extended do not become HAMP Trials Started because some borrowers do not accept the trial or fail to make the first trial payment.

**Program Performance Report Through November 2013** 

## **Appendix A2: General Program Notes**

### **General MHA Program Notes:**

MHA Program Effective Dates: HAMP First Lien: April 6, 2009

> PRA: October 1, 2010 2MP: August 13, 2009 HAFA: April 5, 2010

1MP, PRA, Treasury FHA-HAMP, RD-HAMP, 2MP, and HAFA Program Metrics: Data includes activity reported into the HAMP system of record through the end of cycle for the current reporting month, though the effective date may occur in the following month.

### MHA First Lien Program Notes:

- MHA First Lien Permanent Modifications Started includes: HAMP Tier 1, HAMP Tier 2, GSE Standard Modifications and both Treasury FHA- and RD-HAMP. HAMP Tier 1 includes both GSF and Non-GSF. modifications. The GSEs do no participate in HAMP Tier 2, however the GSE Standard Modification is similar to HAMP Tier 2. FHA-HAMP and RD-HAMP are similar to HAMP Tier 1.
- GSE Standard Modification data is provided by Fannie Mae and Freddie Mac as of November 2013. The GSEs undertake other foreclosure prevention activities beyond their participation in MHA which is not reflected in this report. Per the Federal Housing Finance Agency's Foreclosure Prevention Report for the Third Quarter of 2013, since 4Q 2008, the GSEs have completed nearly 1.5 million permanent modifications, which includes their activity under

MHA. Please visit www.FHFA.gov for the complete FHFA report.

### Treasury FHA-HAMP Program Notes:

The FHA undertakes other foreclosure prevention activities beyond their participation in MHA which is not reflected in this report. As reported in the December 2013 edition of the Obama Administration's Housing Scorecard, FHA has offered more than 2.1 million loss mitigation and early delinquency interventions through November 30, 2013 since April 1, 2009, which includes their activity under MHA.

### 2MP Program Notes:

- Number of modifications started is net of cancellations, which are primarily due to servicer data corrections.
- 2MP loans previously reported under top servicers that were transferred to or acquired by nonparticipating 2MP servicers are reflected in "Other Servicers."
- Borrowers with an active 1MP permanent modification who have also received a 2MP modification realize a higher monthly payment reduction on their first lien compared to the overall population of 1MP borrowers as the median first lien unpaid principal balance is higher.

### **HAFA Program Notes:**

Unless otherwise noted, HAFA Transactions Completed includes GSE activity under the MHA

- program in addition to the GSE Standard HAFA program implemented in November 2012. GSE Standard HAFA data provided by Fannie Mae and Freddie Mac as of November 2013. It does not include other GSE short sale and deed-in-lieu activity outside the HAFA program. Per the Federal Housing Finance Agency's Foreclosure Prevention Report for the Third Quarter of 2013, since 4Q 2008 the GSEs have completed over 530,000 short sales and deed-in-lieu of foreclosure actions, which includes their activity under MHA. Please visit www.FHFA.gov for the complete FHFA report.
- The debt relief represents the obligation relieved by the short sale or deed-in-lieu transaction and is calculated as the unpaid principal balance and allowable transactions costs less the property sales price. The allowable transaction costs may include release of any subordinate lien, borrower relocation assistance, sales commission, and closing costs for taxes, title, and attorney fees.

### PRA Program Notes:

Eligible loans include those receiving evaluation under HAMP PRA guidelines plus loans that did not require an evaluation but received principal reduction on their modification.

### **UP Program Notes:**

Data is as reported by servicers via survey for UP participation through October 31, 2013.

**Program Performance Report Through November 2013** 

## **Appendix A3: End Notes**

#### SUMMARY AND PROGRAM RESULTS:

- 1. This does not include trial modifications that have cancelled or not yet converted to permanent modifications, or HAFA transactions started but not vet completed.
- Servicers may enter new trial modifications into the HAMP system of record at any time.
- Includes some modifications with additional principal reduction outside of HAMP PRA.
- Under HAMP PRA, principal reduction vests over a 3-year period. The amounts noted reflect the entire amount that may be forgiven.
- Principal amount reduced as a percentage of before-modification UPB, excluding capitalization.
- Subject to investor restrictions. Effective February 1, 2013, Supplemental Directive 12-09 expanded the acceptable DTI range for Tier 2 to 10-55%.
- For active permanent modifications. Median % reflects percent of the median monthly payment before modification.

#### SERVICER RESULTS:

- 8. As reported into the HAMP system of record by servicers. Excludes Treasury FHA-HAMP modifications. Totals reflect impact of servicing transfers. Servicers may enter new trial modifications into the HAMP system of record at any time.
- While both GSE and non-GSE loans are eligible for HAMP, at the present time due to GSE policy. servicers can only offer PRA on non-GSE modifications under HAMP. Servicer volume can

- vary based on the investor composition of the servicer's portfolio and respective policy with regards to PRA.
- 10. Includes Non-GSE activity under the MHA program only. Servicer GSE program data not available.
- 11. As reported in the monthly servicer survey of large SPA servicers through November 30, 2013. Figures do not reflect the impact of servicing transfers.
- 12. These figures include trial modifications that have been converted to permanent modifications, but not reported as such in the HAMP system of record. Additionally, servicers may process cancellations of permanent modifications for reasons, including but not limited to, data corrections, loan repurchase agreements, etc. This process requires reverting the impacted permanent modifications to trials in the HAMP system of record with re-boarding of some of these permanent modifications in subsequent reporting periods. Prior to being re-boarded as permanent modifications, these modifications are reported as Active Trials. These modifications may be 6 months or more beyond their first trial payment due date resulting in their classification as an Aged Trials. As a result, fluctuations are expected in this population.
- 13. Data is as reported by servicers for actions completed through October 31, 2013 and reflects the status of homeowners as of that date; a homeowner's status may change over time. Survey data is not subject to the same data quality checks as data uploaded into the HAMP system of record. Excludes cancellations and disqualifications pending data corrections and loans otherwise removed from servicing portfolios.

**Program Performance Report Through November 2013** 

## **Appendix A4: Non-GSE Participants in HAMP**

Servicers participating in the HAMP First Lien Modification Program may also offer additional support for homeowners, including Home Affordable Foreclosure Alternatives (HAFA), a forbearance for unemployed borrowers through the Unemployment Program (UP), and Principal Reduction Alternative (PRA).

Effective October 3, 2010, the ability to make new financial commitments under the Troubled Asset Relief Program (TARP) terminated, and consequently no new Servicer Participation Agreements may be executed. In addition, effective June 25, 2010, no new housing programs may be created under TARP.

Allstate Mortgage Loans & Investments, Inc.

AMS Servicing, LLC Bank of America, N.A.<sup>1</sup>

**Bank United** 

Bayview Loan Servicing, LLC Carrington Mortgage Services, LLC

CCO Mortgage

Central Florida Educators Federal

Credit Union CitiMortgage, Inc.

Citizens 1st National Bank

Community Bank & Trust Company

CUC Mortgage Corporation
DuPage Credit Union

Fay Servicing, LLC

Fidelity Homestead Savings Bank

First Bank

First Financial Bank, N.A. Franklin Credit Management

Corporation

Glass City Federal Credit Union

Great Lakes Credit Union

**Greater Nevada Mortgage Services** 

Green Tree Servicing LLC

Hartford Savings Bank

Hillsdale County National Bank

HomEq Servicing Horicon Bank

IC Federal Credit Union

Idaho Housing and Finance Association iServe Residential Lending LLC

iServe Servicing Inc.

JPMorgan Chase Bank, N.A.2

Lake City Bank

Liberty Bank and Trust Co. Los Alamos National Bank

Magna Bank

Marix Servicing, LLC

Midland Mortgage Company Midwest Community Bank

Mission Federal Credit Union Mortgage Center, LLC

Nationstar Mortgage LLC
Navy Federal Credit Union

Ocwen Loan Servicing, LLC<sup>3</sup>

**OneWest Bank** 

**ORNL Federal Credit Union** 

Pathfinder Bank

PennyMac Loan Services, LLC

PNC Bank, National Association

PNC Mortgage<sup>4</sup>

Purdue Employees Federal Credit

Union

QLending, Inc.

Quantum Servicing Corporation Residential Credit Solutions RG Mortgage Corporation RoundPoint Mortgage Servicing

Corporation

Schools Financial Credit Union Select Portfolio Servicing, Inc. Servis One Inc., dba BSI Financial

Services, Inc.

Specialized Loan Servicing, LLC

Sterling Savings Bank
Technology Credit Union
The Golden 1 Credit Union
U.S. Bank National Association

**United Bank** 

United Bank Mortgage Corporation

Vantium Capital, Inc. Vist Financial Corp.

Wealthbridge Mortgage Corp.

Wells Fargo Bank, N.A.5

Yadkin Valley Bank



<sup>&</sup>lt;sup>1</sup> Bank of America, N.A. includes all loans previously reported under BAC Home Loans Servicing LP, Home Loan Services and Wilshire Credit Corporation.

<sup>&</sup>lt;sup>2</sup> JPMorgan Chase Bank, N.A. includes all loans previously reported under EMC Mortgage Corporation.

<sup>&</sup>lt;sup>3</sup> Ocwen Loan Servicing, LLC includes loans previously reported under Litton Loan Servicing LP, Homeward Residential, Inc. and GMAC Mortgage, LLC.

<sup>&</sup>lt;sup>4</sup> Formerly National City Bank.

<sup>&</sup>lt;sup>5</sup> Wells Fargo Bank, N.A. includes all loans previously reported under Wachovia Mortgage, FSB.

**Program Performance Report Through November 2013** 

## Appendix A5: Participants in Additional Making Home Affordable Programs

### Second Lien Modification Program (2MP)

Bank of America, N.A.<sup>1</sup>
Bayview Loan Servicing, LLC

CitiMortgage, Inc.

Green Tree Servicing LLC

iServe Residential Lending, LLC

iServe Servicing, Inc.

JPMorgan Chase Bank, N.A.<sup>2</sup>

Nationstar Mortgage LLC

**OneWest Bank** 

PennyMac Loan Services, LLC

PNC Bank, National Association

PNC Mortgage 3

**Residential Credit Solutions** 

Servis One Inc., dba BSI Financial Services, Inc.

Wells Fargo Bank, N.A. 4

### FHA First Lien Program (Treasury FHA-HAMP)

Amarillo National Bank

American Financial Resources Inc.

Aurora Financial Group, Inc.

Banco Popular de Puerto Rico

Bank of America, N.A.1

Capital International Financial, Inc.

CitiMortgage, Inc.

CU Mortgage Services, Inc.

First Federal Bank of Florida

First Mortgage Corporation

Gateway Mortgage Group, LLC

Green Tree Servicing, LLC

**Guaranty Bank** 

iServe Residential Lending, LLC

iServe Servicing, Inc.

James B. Nutter & Company

JPMorgan Chase Bank, N.A.<sup>2</sup>

M&T Bank

Marix Servicing, LLC

Marsh Associates, Inc.

Midland Mortgage Company

Nationstar Mortgage LLC

Ocwen Loan Servicing, LLC<sup>5</sup>

PennyMac Loan Services, LLC

PNC Mortgage<sup>3</sup>

**Residential Credit Solutions** 

Schmidt Mortgage Company

Select Portfolio Servicing, Inc.

Servis One Inc., dba BSI Financial Services, Inc.

Stockman Bank of Montana

Wells Fargo Bank, N.A. 4

Weststar Mortgage, Inc.

### FHA Second Lien Program (FHA 2LP)

Bank of America, N.A.1

Bayview Loan Servicing, LLC

CitiMortgage, Inc.

Flagstar Capital Markets Corporation

Green Tree Servicing, LLC

JPMorgan Chase Bank, N.A.<sup>2</sup>

Nationstar Mortgage LLC

PNC Bank, National Association

PNC Mortgage 3

**Residential Credit Solutions** 

Select Portfolio Servicing, Inc. Wells Fargo Bank, N.A. 4

# Rural Housing Service Modification Program (RD-HAMP)

Banco Popular de Puerto Rico

Bank of America, N.A.<sup>1</sup>

Horicon Bank

JPMorgan Chase Bank, N.A.<sup>2</sup>

Magna Bank

Marix Servicing, LLC

Midland Mortgage Company

Nationstar Mortgage LLC

Wells Fargo Bank, N.A.4



 $<sup>^{1}</sup>$  Bank of America, N.A. includes all loans previously reported under BAC Home Loans Servicing LP, Home Loan Services and Wilshire Credit Corporation.

<sup>&</sup>lt;sup>2</sup> JPMorgan Chase Bank, N.A. includes all loans previously reported under EMC Mortgage Corporation.

<sup>&</sup>lt;sup>3</sup> Formerly National City Bank.

<sup>&</sup>lt;sup>4</sup> Wells Fargo Bank, N.A. includes all loans previously reported under Wachovia Mortgage FSB.

<sup>&</sup>lt;sup>5</sup> Ocwen Loan Servicing, LLC includes loans previously reported under Litton Loan Servicing LP and GMAC Mortgage, LLC.