

From: Clarkson, Brian <clarksonb@dnb.com>
Sent: Thursday, July 5, 2001 1:59 PM
To: Bankole, Ed <Ed.Bankole@moodys.com>; Gupta, Pramila <Pramila.Gupta@moodys.com>; Kanef, Michael <Michael.Kanef@moodys.com>; Kriegler, Andrew <Andrew.Kriegler@Moodys.com>; Pilcer, Sam <Sam.Pilcer@moodys.com>; Silver, Andrew <Andrew.Silver@moodys.com>; Stesney, Linda <Linda.Stesney@moodys.com>
Subject: June YTD AFG by analyst.xls
Attach: June YTD AFG by analyst.xls

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You should be using this in PE's and to give people a heads up on where they stand relative to their peers.

1st Half 2001 AFG

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O |
|----|-----------------------|-------------|-----------|-------------|------------|-------------|------------|-----------------|-------|-------------|---------|-----------------|---------|---|---|
| 1 | Analyst Name | Deals Rated | | | | | | Deals NOT Rated | | | | | | | |
| 2 | | Wrapped | | NOT Wrapped | | Total Rated | | Wrapped | | NOT Wrapped | | Total NOT Rated | | | |
| 3 | | # | \$mil | # | \$mil | # | \$mil | # | \$mil | # | \$mil | # | \$mil | | |
| 4 | Afshar, Shorie | 5 | \$2,700.0 | 1 | \$475.0 | 6 | \$3,175.0 | | | | | 0 | \$0.0 | | |
| 5 | Asch, Sharon | 2 | \$323.5 | 5 | \$3,280.3 | 7 | \$3,603.8 | | | 2 | \$219.8 | 2 | \$219.8 | | |
| 6 | Balistreri, Josephine | 1 | \$150 | 10 | \$3,865 | 11 | \$4,015 | | | | | 0 | \$0 | | |
| 7 | Becker, Kent | | | 2 | \$137.1 | 2 | \$137.1 | | | | | 0 | \$0 | | |
| 8 | Black, William | | | 14 | \$8,086.0 | 14 | \$8,086.0 | | | | | 0 | \$0 | | |
| 9 | Brice, Jasper | 1 | \$650.0 | 6 | \$1,928.2 | 7 | \$2,578.2 | | | | | 0 | \$0 | | |
| 10 | Caldwell, Mack | 2 | \$1,250.0 | 8 | \$12,982.8 | 10 | \$14,232.8 | | | | | 0 | \$0 | | |
| 11 | Cohen, Marc | | | 5 | \$3,054.2 | 5 | \$3,054.2 | | | | | 0 | \$0 | | |
| 12 | Cook, Karen | | | 1 | \$150.0 | 1 | \$150.0 | | | | | 0 | \$0 | | |
| 13 | Dill, Alex | 3 | \$389.9 | 7 | \$5,177.6 | 10 | \$5,567.5 | | | | | 0 | \$0 | | |
| 14 | DiRienz, Mark | | | 11 | \$5,643 | 11 | \$5,643 | | | | | 0 | \$0 | | |
| 15 | Donnelly, Chris | | | 4 | \$1,763.0 | 4 | \$1,763.0 | | | | | 0 | \$0 | | |
| 16 | Eisbruck, Jay | | | 1 | \$88.5 | 1 | \$88.5 | | | | | 0 | \$0 | | |
| 17 | Ekmekeji, Myrna | | | 1 | \$25.5 | 1 | \$25.5 | | | | | 0 | \$0 | | |
| 18 | Fabrikant, Bruce | | | 20 | \$12,209 | 20 | \$12,209 | | | | | 0 | \$0 | | |
| 19 | Farooqui, Nehal | | | 4 | \$991 | 4 | \$991 | | | 6 | \$2,000 | 6 | \$2,000 | | |
| 20 | Faynzilberg, Irina | 6 | \$3,209.1 | 2 | \$412.9 | 8 | \$3,622.0 | | | | | 0 | \$0 | | |
| 21 | Fellows, Eric | 3 | \$825.3 | 13 | \$8,780.9 | 16 | \$9,606.1 | | | | | 0 | \$0 | | |
| 22 | Germain, Christophe | 3 | \$143.2 | 12 | \$3,853.1 | 15 | \$3,996.3 | | | | | 0 | \$0 | | |
| 23 | Gringauz, Daniel | 3 | \$1,422.7 | 2 | \$1,033.3 | 5 | \$2,456.0 | | | | | 0 | \$0 | | |
| 24 | Grohotoski, Joe | | | 2 | \$630.0 | 2 | \$630.0 | | | | | 0 | \$0 | | |
| 25 | Havlicek, Barbara | | | 5 | \$4,244.9 | 5 | \$4,244.9 | | | | | 0 | \$0 | | |
| 26 | Heffner, Art | 4 | \$256.7 | 8 | \$2,384.4 | 12 | \$2,641.1 | | | | | 0 | \$0 | | |
| 27 | Kanthan, Kumar | | | 3 | \$2,320.2 | 3 | \$2,320.2 | | | 3 | \$744.7 | 3 | \$745 | | |
| 28 | Knapp, Susan | | | 3 | \$1,350.0 | 3 | \$1,350.0 | | | | | 0 | \$0 | | |
| 29 | Kyriacou, Kyriacos | 6 | \$3,158 | 18 | \$6,772 | 24 | \$9,930 | | | 12 | \$2,694 | 12 | \$2,694 | | |
| 30 | Lachnicht, Christine | 2 | \$319 | 19 | \$5,719 | 21 | \$6,038 | | | 5 | \$1,138 | 5 | \$1,138 | | |
| 31 | Leschak, Jeane | 4 | \$2,860 | 3 | \$694 | 7 | \$3,554 | | | | | 0 | \$0 | | |
| 32 | Lipton, Andrew | 3 | \$556 | 1 | \$202 | 4 | \$758 | | | | | 0 | \$0 | | |
| 33 | Macy, Steve | | | 20 | \$14,658.3 | 20 | \$14,658.3 | | | | | 0 | \$0 | | |
| 34 | Mortensen, Carol | 3 | \$680 | 9 | \$3,415 | 12 | \$4,095 | | | 1 | \$449 | 1 | \$449 | | |
| 35 | Muller, Maria | 1 | \$100.0 | 2 | \$534.0 | 3 | \$634.0 | | | | | 0 | \$0 | | |
| 36 | Mullin, Susan | 5 | \$3,200.0 | 5 | \$4,031.5 | 10 | \$7,231.5 | | | | | 0 | \$0 | | |
| 37 | O'Connor, Michael | | | 2 | \$250.0 | 2 | \$250.0 | | | | | 0 | \$0 | | |
| 38 | Person, Denise | | | 7 | \$2,091.1 | 7 | \$2,091.1 | | | | | 0 | \$0 | | |
| 39 | Posch, Brigitte | | | 4 | \$130.8 | 4 | \$130.8 | | | | | 0 | \$0 | | |
| 40 | Rao, Shiv | 1 | \$460 | 11 | \$2,897 | 12 | \$3,357 | | | 5 | \$1,547 | 5 | \$1,547 | | |
| 41 | Riggi, Marjan | 3 | \$977 | 20 | \$7,741 | 23 | \$8,718 | | | 5 | \$2,003 | 5 | \$2,003 | | |
| 42 | Skelton, Dana | 3 | \$739 | 1 | \$348 | 4 | \$1,087 | | | | | 0 | \$0 | | |
| 43 | Sodhi, Raj | | | 2 | \$1,149 | 2 | \$1,149 | | | | | 0 | \$0 | | |
| 44 | Tarlowe, Rochelle | 1 | \$503.2 | 2 | \$1,877.0 | 3 | \$2,380.2 | | | | | 0 | \$0 | | |
| 45 | Teicher, David | 9 | \$3,957 | 7 | \$5,292 | 16 | \$9,249 | | | 12 | \$5,491 | 12 | \$5,491 | | |
| 46 | Unidentified | | | | | 0 | \$0 | | | 2 | \$3,097 | 2 | \$3,097 | | |
| 47 | Weaver, Diana | 3 | \$2,783.3 | 19 | \$10,878.7 | 22 | \$13,662.0 | | | 1 | \$57.5 | 1 | \$58 | | |

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O |
|----|-------------------|-----------|-----------------|------------|------------------|------------|------------------|----------|------------|-----------|-----------------|-----------|-----------------|------------|------------------|
| 48 | Weill, Nicholas | | | 4 | \$2,913.0 | 4 | \$2,913.0 | | | | | 0 | \$0 | | |
| 49 | Westerback, Diane | | | 7 | \$1,769 | 7 | \$1,769 | | | | | 0 | \$0 | | |
| 50 | Wofford, Keith | 6 | \$950 | 7 | \$1,823 | 13 | \$2,773 | | | 2 | \$403 | 2 | \$403 | | |
| 51 | Wolf, Jeff | 2 | \$1,838 | 7 | \$5,389 | 9 | \$7,226 | | | 6 | \$3,667 | 6 | \$3,667 | | |
| 52 | Wubben, Phil | 3 | \$958 | 10 | \$3,834 | 13 | \$4,792 | | | 9 | \$1,775 | 9 | \$1,775 | | |
| 53 | TOTAL | 88 | \$35,357 | 337 | \$169,274 | 425 | \$204,631 | 0 | \$0 | 71 | \$25,287 | 71 | \$25,287 | 496 | \$229,918 |
| 54 | | | | | | 86% | 89% | | | | | 14% | 11% | | |