

### Maine

GUY E. TORREY, BAR HARBOR  
*Vice-Pres. and State Chairman*  
JOHN L. BAXTER  
ANDREW J. BECK  
WILLIAM L. BLAKE  
EDWARD E. CHASE  
ANNA C. DOUGLASS  
WARD M. GRAHAM  
ETER N. MINER  
WARD P. RICKER, JR.  
ARTHUR G. STAPLES  
ELLERTON WHITNEY  
WALTER S. WYMAN  
Sec'y, A. L. T. CUMMINGS  
P. O. BOX 624, PORTLAND

### New Hampshire

VICTOR M. CUTTER, NEW LONDON  
*Vice-Pres. and State Chairman*  
DAVID S. AUSTIN, 2D  
A. COOPER BALLENTINE  
WILLIAM A. BARRON  
J. RALPH GRAHAM  
EDGAR C. HIRST  
ROY D. HUNTER  
EDMUND F. JEWELL  
JAMES C. MACLEOD  
FRED A. PUTNAM  
HUNTLEY N. SPAULDING  
RICHARD W. SULLOWAY  
Sec'y, DONALD D. TUTTLE  
17 CAPITOL ST., CONCORD

### Vermont

HAROLD W. MASON, BRATTLEBORO  
*Vice-Pres. and State Chairman*  
F. R. ADAMS  
SAMUEL H. BLACKMER  
WILLIAM F. CORRY  
EDMUND DESCHENES  
RAY E. FARWELL  
OLIN D. GAY  
EARLE S. KINSLEY  
MORTIMER R. PROCTOR  
HOWARD C. RICE  
WILLIAM H. WILSON  
Sec'y-Treas. PROCTOR PAGE  
182 COLLEGE ST., BURLINGTON

### Massachusetts

THOMAS S. LAWRENCE, BOSTON  
*Vice-Pres. and State Chairman*  
F. ADAMS  
WILLIAM C. BELL  
JOHN CHANDLER  
WILLIAM H. CLAFLIN, JR.  
B. F. CUSHING  
ALFRED W. DONOVAN  
JAMES JACKSON  
HALFDAN LEE  
ARTHUR B. NEWHALL  
THOMAS NELSON PERKINS  
QUENTIN REYNOLDS  
JOHN J. ROBINSON  
JOHN F. TINSLEY  
ELIOT WADSWORTH  
ROBERT WATT  
SINCLAIR WEEKS  
CHARLES A. WHITING  
Sec'y, RAYMOND WHITE  
STATLER BLDG., BOSTON

### Rhode Island

PHILIP C. WENTWORTH, PROVIDENCE  
*Vice-Pres. and State Chairman*  
HOWARD V. ALLEN  
JOHN C. COSSEBOOM  
GEORGE L. CROOKER  
ROBERT S. HOLDING  
ROBERT R. JENKS  
HARRY R. LEWIS  
ALBERT E. NOELTE  
WILBUR L. RICE  
WILLIAM P. SHEFFIELD  
FRANK A. SULLIVAN  
RAYMOND H. TROTT  
Sec'y, RICHARD B. WATROUS  
P. O. BOX 1337, PROVIDENCE

### Connecticut

LESTER E. SHIPPEE, HARTFORD  
*Vice-Pres. and State Chairman*  
ALLERTON F. BROOKS  
S. MCLEAN BUCKINGHAM  
CLAYTON R. BURT  
C. L. CAMPBELL  
ANK C. HATFIELD  
HOLLISTER  
GENT HUBBARD  
WILSON H. LEE  
HOWARD PALMER  
WILLARD B. ROGERS  
JOHN F. ROLFE  
Sec'y, P. L. GERETY  
FAIRFIELD

# NEW ENGLAND COUNCIL

ECONOMIC DEVELOPMENT AND RESEARCH

*Executive Offices*

STATLER BUILDING



BOSTON, MASS..

Phone: HANCOCK

9710 - 9711 - 9712

November 3, 1936

Hon. Marriner S. Eccles, Chairman  
Board of Governors of the Federal Reserve System  
Washington, D.C.

My dear Mr. Eccles:

I take pleasure in sending you a copy of the program for the Seventh New England Bank Management Conference, to be held under the auspices of the Bankers' Committee of the New England Council.

You will note that your name appears as the third speaker in the morning session which is scheduled to begin at 9.30 a.m. We hope, however, that you will find it convenient to be present throughout the entire Conference, and we are reserving a place for you at the head table at luncheon.

While it is not intended to give any newspaper publicity to the remarks of any speaker at this Conference we would appreciate receiving a copy of your address just as soon as it is available.

Can we assist you in any way with respect to your journey or accommodations while in Boston?

Looking forward to your participation in the proceedings of the Conference, I am

Sincerely yours,

*Dudley Harmon*  
Executive Vice President

Enclosure

SEVENTH  
NEW ENGLAND  
BANK MANAGEMENT  
CONFERENCE



NEW ENGLAND COUNCIL  
HOTEL STATLER  
BOSTON, MASSACHUSETTS

FRIDAY, NOVEMBER 13, 1936

# PROGRAM OF THE SEVENTH BANK MANAGEMENT CONFERENCE

• • •

HOTEL STATLER **W**EDNESDAY, **W**EDNESDAY, NOVEMBER 13, 1936

## MORNING SESSION

9:30 A.M. GEORGIAN ROOM

JOHN B. BYRNE, *Chairman of the Conference; President, Hartford-Connecticut Trust Company, Hartford, Connecticut*

PROPER ACCOUNTING AND BUDGETARY CONTROL

PAUL B. HOLMES  
*Assistant Comptroller, Guaranty Trust Company, New York, N. Y.*

*Discussion*

INVESTMENT POLICY

HECTOR C. PRUD'HOMME  
*Vice-President, Hartford-Connecticut Trust Company, Hartford, Connecticut*

*Discussion*

ADDRESS

MARRINER S. ECCLES  
*Chairman of the Board of Governors of the Federal Reserve System, Washington, D. C.*

*Discussion*

## LUNCHEON

1:00 P.M. BALL ROOM

*Those attending the Conference are especially requested to return to the Georgian Room promptly at 2:00 p.m. so that the meeting can re-assemble on schedule.*

## AFTERNOON SESSION

2:00 P.M. GEORGIAN ROOM

THE BROADER ASPECTS OF BANKING RESEARCH

GUY EMERSON  
*Vice-President, Bankers Trust Company, New York, N. Y.*

*Discussion*

THE RESULTS OF THE TRADE AGREEMENTS BETWEEN UNITED STATES AND CANADA

DONALD M. MARVIN  
*Economist, The Royal Bank of Canada, Montreal, Canada*

*Discussion*

PUBLICITY

FRANK M. TOTTEN  
*Second Vice-President, The Chase National Bank, New York, N. Y.*

*Discussion*

ADJOURNMENT

---

*There will be placed in each chair a small pad of paper which it is hoped will be used by those who have questions to pass up to the speakers on any of the subjects which are to be presented. It is hoped that a full discussion of each of the topics presented will be had.*

# NEW ENGLAND COUNCIL

## *President*

WINTHROP L. CARTER  
NASHUA, NEW HAMPSHIRE

## *Treasurer*

FRANK C. NICHOLS  
BOSTON, MASSACHUSETTS

## *Secretary*

JOHN L. BAXTER  
BRUNSWICK, MAINE

## *Executive Vice-President*

DUDLEY HARMON



# NEW ENGLAND BANKERS' COMMITTEE

JOHN B. BYRNE, *Chairman*

President, Hartford-Connecticut Trust Company,  
Hartford, Conn.

NORWIN S. BEAN

President, Manchester National Bank, Manchester, N. H.

JAMES DEAN

Chairman of the Executive Committee, Boston Safe Deposit  
and Trust Company, Boston, Mass.

FREDERIC M. JONES

Chairman of the Board, Third National Bank and  
Trust Company, Springfield, Mass.

GEORGE E. PIERCE

Vice-President, National Shawmut Bank of Boston, Boston

THOMAS L. PIERCE

President, Providence National Bank, Providence, R. I.

LEVI P. SMITH

President, Burlington Savings Bank, Burlington, Vt.

WILLIAM W. THOMAS

President, Canal National Bank,  
Portland, Maine



# NEW ENGLAND COUNCIL

STATLER BUILDING

BOSTON, MASSACHUSETTS